

Highlights of the FDIC (Deposit) Market Share Report New Jersey Market as of June 30, 2017

	No. of Institutions	Outside of NJ Market		Inside of NJ Market		
		No. of Offices	Deposits \$000	No. of Offices	Deposits \$000	Market Share
Summary:						
Total NJ-Chartered Banks	67	62	2,993,323	827	72,092,487	21.76%
Total Federally-Chartered NJ Banks	18	74	5,946,516	330	25,563,924	7.71%
Total NJ-Based Banks	85	136	8,939,839	1,157	97,656,411	29.47%
Total Out-Of-State Banks	52	25,476	5,697,858,202	1,822	233,613,335	70.53%
Total NJ and Out-of-State Banks	137	25,612	5,706,798,041	2,979	331,269,746	100.00%

Market Details:

Home States of Out-of-State Banks:

California	5	180	29,804,834	7	525,726	0.16%
Colorado	1	5	332,639	1	0	0.00%
Delaware	4	3,857	463,950,122	688	80,926,899	24.44%
Georgia	1	12	917,902	1	37,833	0.01%
Kansas	1	45	846,092	1	6,590	0.00%
Massachusetts	1	92	6,237,969	6	648,937	0.20%
North Carolina	3	7,043	1,407,101,766	306	55,625,177	16.79%
Nevada	1	22	2,724,943	1	561	0.00%
New York	18	1,259	376,626,238	189	17,272,841	5.20%
Ohio	1	5,073	1,248,287,599	211	21,829,398	6.59%
Pennsylvania	11	544	66,810,214	52	3,624,873	1.10%
South Dakota	2	6,504	1,698,719,668	301	43,502,332	13.13%
Utah	1	4	55,313,650	1	891,953	0.27%
Virginia	2	836	340,184,566	57	8,720,215	2.63%
Total	52	25,476	5,697,858,202	1,822	233,613,335	70.53%

Top 5 NJ-Based State-Chartered Banks:

Investors Bank	40	2,181,325	115	14,171,205	4.28%
Provident Bank	5	243,169	81	6,295,718	1.90%
Lakeland Bank	1	10,188	53	4,232,904	1.28%
Peapack-Gladstone Bank	0	0	20	3,590,734	1.08%
ConnectOne Bank	1	26,785	20	3,412,013	1.03%
Total	47	2,461,467	289	31,702,574	9.57%

Top 5 NJ-Based Federal Banks:

Valley National Bank	70	5,827,298	141	11,475,769	3.46%
OceanFirst Bank	0	0	52	4,198,836	1.27%
Columbia Bank	0	0	47	4,033,956	1.22%
Sun National Bank	0	0	31	1,746,942	0.53%
Clifton Savings Bank	0	0	12	927,653	0.28%
Total	70	5,827,298	283	22,383,156	6.76%

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		Outside of NJ Market		Inside of NJ Market	
Top 5 Out-of-State State-Chartered Banks:					
Manufacturers and Traders Trust Company	734	84,948,541	97	10,030,540	3.03%
New York Community Bank	186	21,853,249	45	4,477,601	1.35%
Branch Banking and Trust Company	2,159	161,029,894	33	2,063,106	0.62%
Beneficial Bank	40	2,946,817	23	1,322,965	0.40%
Republic Bank	12	974,297	9	819,641	0.25%
Total	3,131	271,752,798	207	18,713,853	5.65%

Top 5 Out-of-State Federal Banks:					
Bank of America, National Association	4,334	1,216,676,685	269	53,474,015	16.14%
TD Bank, National Association	1,026	187,208,552	252	39,842,571	12.03%
Wells Fargo Bank, National Association	5,795	1,198,522,668	292	39,268,332	11.85%
PNC Bank, National Association	2,266	227,413,391	295	30,262,322	9.14%
JPMorgan Chase Bank, National Association	5,073	1,248,287,599	211	21,829,398	6.59%
Total	18,494	4,078,108,895	1,319	184,676,638	55.75%

NJ State-Chartered Banks with Deposits Outside of the New Jersey Market:

BCB Community Bank	2	50,564	20	1,445,849	0.44%
ConnectOne Bank	1	26,785	20	3,412,013	1.03%
First Bank	1	36,408	9	909,744	0.27%
Indus American Bank	1	17,952	4	171,730	0.05%
Investors Bank	40	2,181,325	115	14,171,205	4.28%
Kearny Bank	2	73,989	40	3,031,207	0.92%
Lakeland Bank	1	10,188	53	4,232,904	1.28%
New Millennium Bank	2	43,643	3	178,694	0.05%
Parke Bank	2	80,483	5	711,554	0.21%
Provident Bank	5	243,169	81	6,295,718	1.90%
Sussex Bank	1	90,217	10	621,285	0.19%
The Bank of Princeton	3	98,031	10	781,330	0.24%
Unity Bank	1	40,569	16	964,941	0.29%
Total	62	2,993,323	386	36,928,174	11.15%

Host States of NJ State-Chartered Banks:

		Out-Of-Market Deposits in \$000s		
		New York	Pennsylvania	Total
BCB Community Bank	2	50,564		50,564
ConnectOne Bank	1	26,785		26,785
First Bank			1	36,408
Indus American Bank	1	17,952		17,952
Investors Bank	40	2,181,325		2,181,325
Kearny Bank	2	73,989		73,989
Lakeland Bank	1	10,188		10,188
New Millennium Bank	2	43,643		43,643
Parke Bank			2	80,483
Provident Bank			5	243,169
Sussex Bank	1	90,217		90,217
The Bank of Princeton			3	98,031
Unity Bank			1	40,569
Total	50	2,494,663	12	498,660
				2,993,323