

Highlights of the FDIC (Deposit) Market Share Report New Jersey Market as of June 30, 2018

	Outside of NJ Market			Inside of NJ Market		
	No. of Institutions	No. of Offices	Deposits \$000	No. of Offices	Deposits \$000	Market Share
Summary:						
Total NJ-Chartered Banks	63	68	3,381,952	840	76,826,849	23.00%
Total Federally-Chartered NJ Banks	14	103	9,217,556	291	26,139,916	7.80%
Total NJ-Based Banks	77	171	12,599,508	1,131	102,966,765	30.80%
Total Out-Of-State Banks	51	24,191	5,770,398,874	1,755	230,999,346	69.20%
Total NJ and Out-of-State Banks	128	24,362	5,782,998,382	2,886	333,966,111	100.00%

Market Details:

Home States of Out-of-State Banks:

California	5	187	32,837,602	7	476,675	0.14%
Colorado	1	5	365,379	1	0	0.00%
Delaware	5	3,752	490,052,155	672	81,484,937	24.40%
Georgia	1	15	1,115,518	1	59,236	0.02%
Kansas	1	36	868,875	1	6,458	0.00%
Massachusetts	1	111	8,255,704	6	658,822	0.20%
Nevada	1	22	2,515,259	1	882	0.00%
New York	18	1,326	403,817,705	184	15,258,385	4.58%
North Carolina	2	6,165	1,423,272,477	278	56,142,122	16.81%
Ohio	1	4,935	1,251,025,291	209	23,065,709	6.91%
Pennsylvania	11	556	69,105,167	55	4,189,535	1.27%
South Dakota	2	6,298	1,738,518,423	290	41,450,577	12.41%
Virginia	2	783	348,649,319	50	8,206,008	2.46%
Total	51	24,191	5,770,398,874	1,755	230,999,346	69.21%

Top 5 NJ-Based State-Chartered Banks:

Investors Bank	40	2,262,319	112	14,936,911	4.47%
Provident Bank	5	238,157	81	6,471,029	1.94%
Lakeland Bank	1	49,332	53	4,372,730	1.31%
Kearny Bank	2	71,799	52	4,044,096	1.21%
ConnectOne Bank	2	109,965	20	3,814,584	1.14%
Total	50	2,731,572	318	33,639,350	10.07%

Top 5 NJ-Based Federal Banks:

Valley National Bank	100	9,024,769	139	12,714,244	3.81%
OceanFirst Bank, National Association	0	0	60	5,852,183	1.75%
Columbia Bank	0	0	49	4,529,817	1.36%
Cenlar FSB	0	0	1	795,188	0.24%
Newfield National Bank	0	0	11	589,865	0.18%
Total	100	9,024,769	260	24,481,297	7.34%

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		No. of Offices	Deposits \$000	No. of Offices	Deposits \$000	Market Share
Top 5 Out-of-State State-Chartered Banks:						
Manufacturers and Traders Trust Company		724	82,540,565	94	7,577,010	2.27%
New York Community Bank		178	22,534,959	43	4,376,599	1.31%
Branch Banking and Trust Company		1,943	165,033,565	28	1,680,435	0.50%
Beneficial Bank		39	2,918,248	23	1,391,571	0.42%
Republic Bank		13	1,065,477	12	1,099,644	0.33%
Total		2,897	274,092,814	200	16,125,259	4.83%

Top 5 Out-of-State Federal Banks:

Bank of America, National Association	4,222	1,258,238,912	250	54,461,687	16.31%
TD Bank, National Association	1,013	207,458,818	245	40,533,904	12.14%
Wells Fargo Bank, National Association	5,591	1,232,724,423	281	37,273,577	11.16%
PNC Bank, National Association	2,195	232,592,338	286	29,584,011	8.86%
JPMorgan Chase Bank, National Association	4,935	1,251,025,291	209	23,065,709	6.91%
Total	17,956	4,182,039,782	1,271	184,918,888	55.38%

NJ State-Chartered Banks with Deposits

Outside of the New Jersey Market:

BCB Community Bank	3	80,197	25	1,905,055	0.57%	
ConnectOne Bank	2	109,965	20	3,814,584	1.14%	
First Bank	5	199,103	12	1,121,965	0.34%	
Investors Bank	40	2,262,319	112	14,936,911	4.47%	
Kearny Bank	2	71,799	52	4,044,096	1.21%	
Lakeland Bank	1	49,332	53	4,372,730	1.31%	
New Millennium Bank	2	61,617	4	221,371	0.07%	
Parke Bank	2	85,058	5	934,693	0.28%	
Provident Bank	5	238,157	81	6,471,029	1.94%	
SB One Bank	1	69,364	13	992,391	0.30%	
The Bank of Princeton	3	112,042	10	902,641	0.27%	
Unity Bank	2	42,999	17	1,105,190	0.33%	
Total	12	68	3,381,952	404	40,822,656	12.23%

Host States of NJ State-Chartered Banks:

	Out-Of-Market Deposits in \$000s		
	New York	Pennsylvania	Total
BCB Community Bank	3	80,197	80,197
ConnectOne Bank	2	109,965	109,965
First Bank		5	199,103
Investors Bank	40	2,262,319	2,262,319
Kearny Bank	2	71,799	71,799
Lakeland Bank	1	49,332	49,332
New Millennium Bank	2	61,617	61,617
Parke Bank		2	85,058
Provident Bank		5	238,157
SB One Bank	1	69,364	69,364
The Bank of Princeton		3	112,042
Unity Bank		2	42,999
Total	51	2,704,593	677,359