State of New Jersey Small Employer Health Benefits Program

Financial Statements as of and for the Year Ended June 30, 1998, and Independent Auditors' Report

STATE OF NEW JERSEY SMALL EMPLOYER HEALTH BENEFITS PROGRAM

TABLE OF CONTENTS

Deloitte.

Deloitte & Touche LLP
Two Hilton Court
Parsippany, NJ 07054
USA

Tel: (973) 683-7000

www.deloitte.com

INDEPENDENT AUDITORS' REPORT

Board of Directors
State of New Jersey Small Employer Health Benefits Program
Trenton, New Jersey

We have audited the accompanying balance sheet of the State of New Jersey Small Employer Health Benefits Program (the "Program"), as of June 30, 1998, and the related statements of revenues and expenses and changes in fund balance for the year then ended. These financial statements are the responsibility of the Program's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Program's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Program, as of June 30, 1998, and the change in its fund balance for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Deloitte & Touche LLP

February 22, 2007

STATE OF NEW JERSEY SMALL EMPLOYER HEALTH BENEFITS PROGRAM

BALANCE SHEET
AS OF JUNE 30, 1998

ASSETS

CASH AND CASH EQUIVALENTS:	
Commercial checking	$ 703
N.J. State Department of Banking and Insurance (DOBI)	279,770
Demand Deposit	122,180
Total cash and cash equivalents	402,653
ACCOUNTS RECEIVABLE:	
Accounts receivable—members (billed)	401
Due from Individual Health Coverage Program (IHC)	154,708
Total accounts receivable	155,109
TOTAL	$ 557,762

LIABILITIES AND FUND BALANCE

LIABILITIES:	
Accounts payable—Member Carriers	$ 342,039
Accrued expenses	215,723
Total liabilities	557,762
FUND BALANCE	-
TOTAL	$ 557,762

See notes to financial statements.

STATE OF NEW JERSEY SMALL EMPLOYER HEALTH BENEFITS PROGRAM

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE FOR THE YEAR ENDED JUNE 30, 1998

REVENUES:	
1998 Administrative Assessment	$ 285,366
Other miscellaneous income	397
Late Fees - 1996 Assessment	36
Total revenues	285,799
EXPENDITURES:	
Current operations:	
Audit fees	11,500
Bank fees	153
Copy service	3,225
Dues and subscriptions	236
Salaries	123,202
Fringe benefits	26,882
Legal fees	34,188
Meetings and conferences	493
Travel, tolls, parking	533
Overhead allocation	1,660
Telecommunications—Fax	1,141
Telecommunications—Telephone	750
Office Equipment Maintenance	112
Office supplies	648
Marketing expense	74,794
Postage and delivery	3,121
Printing	1,676
Professional services	625
Public notices	860
Total expenditures from current operations	285,799
NET CHANGE IN FUND BALANCE	-
FUND BALANCE—Beginning of year	-
FUND BALANCE—End of year	$ -

See notes to financial statements.

STATE OF NEW JERSEY SMALL EMPLOYER HEALTH BENEFITS PROGRAM

NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 1998

1. ORGANIZATION AND PURPOSE

The New Jersey Small Employer Health Benefits Program ("Program") was created pursuant to section 12 of L.1992,c162 (N.J.S.A. 17B:27A-28), amended by L.1993,c-162, L.1994,c-11, L.1995,c298, L1995, c-340 and L.1997,c146. It has as its members all insurance companies, health service corporations, hospital service corporations, medical service corporations, and health maintenance organizations that issue or have in force health benefits plans in New Jersey. The purpose of the Program is to assure the availability of the five standardized health benefits plans to New Jersey small employers, their eligible employees and the dependents of those eligible employees, on a guaranteed issue basis. The Program is tax-exempt. Small employers are considered any person, firm, corporation, partnership, or political subdivision that is actively engaged in business that employed an average of at least two but not more than fifty eligible employees on business days during the preceding calendar year and who employs at least two eligible employees on the first day of the plan year, and the majority of the eligible employees are employed in New Jersey.

2. BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The Program's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board ("GASB"). The Program follows the pronouncements of all applicable Financial Accounting Standards Board Statements and Interpretations, Accounting Principles Board Opinions and Accounting Research Bulletins on Accounting Procedures issued on or before November 30, 1989, unless they conflict with or contradict GASB pronouncements. In addition all financial records are kept in accordance with the State of New Jersey's prescribed policies and procedures.

Cash and Cash Equivalents—Cash and cash equivalents include cash held in banks, and cash held by the State of New Jersey. The Program's total book (cash) balances were $402,653 at June 30, 1998. The Program's total bank (cash) balances were $122,883 at June 30, 1998, of which $703 was insured by the Federal Deposit Insurance Corporation held in the Program's name by the Program's financial institutions or agents.

Cash held by the State of New Jersey, Department of Banking and Insurance (DOBI) include funds used for payment of Program expenses, such as staff salaries, fringe, and other miscellaneous expenses that are provided through State sources.

As of June 30, 1998, the Board has $122,180 invested in money market mutual funds, which have no maturity date. The funds are invested in these funds because of the very low risk of loss with a high level of interest income, and the funds are readily available for payment of Program expenses. The funds are recorded at fair value, and interest income is recorded when earned. Interest income is used to reduce the amount due from member carriers in accordance with N.J.A.C. 11:21-2.10(c)2.

Investments at June 30, 1998 consist primarily of U.S. Treasury Notes and other obligations of the U.S. government which are guaranteed by the U.S. government and therefore are not considered to have credit risk.

Accounts Receivable—Accounts Receivable consists of amounts resulting from invoicing to member carriers of an administrative assessment which is the budgeted amount for Program expenses. No allowance for doubtful accounts is recorded, for according to N.J.S.A. 17B:27A-32d, and the Plan of Operations set forth at N.J.A.C. 11:21-2, member carriers share a portion of the administrative expenses of the Program on the basis of each carrier's health benefits plan earned premiums as compared to the total of the health benefits plan earned premiums of all member carriers.

Accounts Payable-Member Carriers—The balance represents amounts owed to the carriers as a result of differences between the amounts billed for operating expenses per the annual budget versus actual expenses incurred less interest income earned on the demand deposits. The amounts due will be refunded to the carriers upon the audit of the assessment years' financial transactions.

Revenues and Operating Expenditures—Revenues and expenditures are related to the operation of the Program. Operating revenues are based on an administrative assessment to the member carriers pursuant to N.J.A.C. 11:21-2.8 of a budgeted amount approved by the Board. Non-operating revenue consists mainly of late fees, copies, and purchase of buyers' guides. Operating revenues are recorded when earned; non-operating revenues are recorded when collected. Expenditures are recorded when incurred.

There is no fund balance of the Program for pursuant to N.J.A.C. 11:21-2.8(a) a final reconciliation of the assessment for administrative expenses shall be made upon approval of the final audited statement of the Program's financial statements. The member's share shall be calculated based on the audited amount of the expenses and credited for any money advanced against the previous assessment.

Related-Party Transactions—Although the Program and the Individual Health Coverage Program ("IHC") are distinct state agencies and have separate Boards and regulations, the Programs share the staff, thus salaries, fringe and other miscellaneous expenses incurred through the Department of Banking and Insurance are recorded equally by each program. In 1998 charges to and from the IHC Program amounted to $152,480 and $2,025, respectively.

Pensions—The staff of the Program Board is covered under the State Health Benefits Plan, which includes health, dental, and prescription coverage.

The State offers seven defined benefit pension funds: Public Employees' Retirement System ("PERS"), Teachers' Pension and Annuity Fund ("TPAF"), Police and Firemen's Retirement System ("PFRS"), State Police Retirement System ("SPRS"), Judicial Retirement System ("JRS"), Consolidated Police and Firemen's Pension Fund ("CPFPF"), and the Prison Officers' Pension Fund ("POPF"). The staff of the Small Employer Health Benefits Program Board are members of the Public Employees' Retirement System.

The PERS was established in 1955 by New Jersey Statute and can be found in the New Jersey Statutes Annotated, Title 43, Chapter 15A. Changes in the law can only be made by an act of the State Legislature. Rules governing the operation and administration of the system may be found in Title 17, Chapters 1 and 2 of the New Jersey Administrative Code. The system was established to provide retirement, death and disability benefits, including post-retirement health care, to all full-time employees of the State and any county, municipality, school district, or public agency provided the employee is not a member of any other state-administered retirement system. Membership is mandatory for such employees. As of June 30, 1998, the active membership in the system totaled 244,013, and 94,647 retirees and beneficiaries receiving annual pensions.

Vesting occurs after 8 to 10 years of service for pension benefits and 25 years for post-retirement health care coverage. Members are always fully vested for their own contributions and, after three years of service credit, become vested for 2% of the related interest earned on the contributions.

The PERS is a defined benefit plan administered by the New Jersey Division of Pensions and Benefits. Administrative expenses are paid by the System to the State of New Jersey, Department of Treasury. Contributions include funding for basic retirement allowances, cost-of-living adjustments, noncontributory death benefits, and cost of medical premiums after retirement for qualified retirees.

Through December 31, 1997 the employee contribution rate was 5% of base salary. As a result of legislation (Chapter 115, P.L. 1997) enacted during 1997, effective January 1, 1998, the employee contribution rate was reduced by ½ of 1% to 4.5% for the calendar years 1998 and 1999. It also provided for a reduction in the employee's rate after 1999, providing excess valuation assets are available. This legislation also provided that the State could reduce its contributions to the System based on revaluation of assets, and fund the contributions from excess assets not needed to cover the costs of all accrued benefits.

In accordance with the provisions of N.J.S.A. 43:15A, the contribution policy requires State-related employers and the State of New Jersey to contribute at an actuarially determined rate. The actuarial cost method is projected unit credit. The actuarial assumptions used in the valuation were developed on the basis of a five year experience investigation with the March 31, 1997 valuation. The actuarial assumptions are: Investment rate of return 8.75%, salary range 5.95%, cost-of-living adjustments of 2.4%. Due to legislation enacted during the year, the asset valuation method changed back to market related value from full-market value for the valuation report effective March 31, 1997.

Contributions during the fiscal year 1998 for the plan amounted to approximately $464 million. The State of New Jersey's annual required contribution and actual contributions were $78,833,287 and $0, respectively, as compared to 1997 of $134,878,582 and $241,106,642, respectively. In 1998, the State and local employer contributions were offset by excess valuation assets in accordance with Chapter 115, P.L. 1997. In 1997, the State portion of the employer contributions exceeded the annual required contributions as a result of the legislation that was enacted (Chapter 114, P.L. 1997) authorizing the New Jersey Economic Development Authority to issue bonds, notes or other obligations for the purpose of financing, in full or in part, the State of New Jersey's portion of the unfunded accrued liability under the State of New Jersey retirement systems.

Due to the recognition of the bond proceeds and the change in the asset valuation method as a result of enactment of Chapters 114 and 115, all unfunded accrued liabilities were eliminated except for the unfunded liability for the local early retirement incentive benefits. As of March 31, 1996, the System had a net accrued liability surplus of $1,235,006,217. The State of New Jersey's accrued benefits for basic allowances and cost-of-living adjustments were in a surplus as of March 31, 1996 of $455,438,657.

Retirement benefits for age and service are available at age 60. Employees who retire at the age of 60 are entitled to a retirement benefit determined to be 1/60th of the final average salary for each year of service credit. Final average salary equals the average salary for the final three years of service prior to retirement (or the highest three years compensation if other than the final three years). Members may seek early retirement after achieving 25 years of service credit or they may elect deferred retirement after achieving eight to ten years or service credit, in which case, benefits would begin the first day of the month after the member attains normal retirement age.

The System adopted the provisions of Governmental Accounting Standards Board (GASB) Statement No. 25 “Financial Reporting for Defined Benefit Plans and Note Disclosures for Defined Contribution Plans” and No. 26, “Financial Reporting for Post employment Healthcare Plans Administered By Defined Benefit Pension Plans” in 1997. The cumulative effect of the change in accounting method in the adoption of Statement No. 25 as of July 1, 1996 was $3,887,955,321. The effects of the adoption of Statement No. 26 were immaterial.

* * * * * *