

Covered Lives Under Contracts Issued Directly By the Carriers

Carrier	4Q17 Total	3Q17 Total	4Q17						4Q17 - 3Q17						# (+/-)	Market Share
			A/50-D			Catastrophic			A/50-D			Catastrophic				
			HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS	HMO	EPO		
1 Aetna Inc. (Insurance)	281	304	-	-	281	-	-	-	-	-	(23)	-	-	-	(23)	0.30%
2 AmeriHealth Inc. (Insurance and HMO)	12,247	12,651	2,714	-	9,510	-	-	23	(99)	-	(301)	-	-	(4)	(404)	12.94%
3 CIGNA HealthCare of NJ Inc.	131	120	131	-	-	-	-	-	11	-	-	-	-	-	11	0.14%
5 Horizon BCBSNJ (Service Corp and HMO)	80,675	84,116	1	-	79,362	-	-	1,312	-	-	(3,320)	-	-	(121)	(3,441)	85.26%
7 Oxford Health Insurance	1,287	1,375	-	-	1,287	-	-	-	-	-	(88)	-	-	-	(88)	1.36%
Totals	94,621	98,566	2,846	-	90,440	-	-	1,335	(88)	-	(3,732)	-	-	(125)	(3,945)	100.00%
Change in covered lives	(3,945)	-4.00%														

Covered Lives Under Contracts Issued Through the Marketplace

Carrier	4Q17 Total	3Q17 Total	4Q17						4Q17 - 3Q17						# (+/-)	Market Share
			A/50-D			Catastrophic			A/50-D			Catastrophic				
			HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS	HMO	EPO		
1 Aetna Inc. (Insurance)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 AmeriHealth Inc. (Insurance and HMO)	68,945	73,380	9,281	-	59,630	-	-	34	(590)	-	(3,842)	-	-	(3)	(4,435)	32.08%
3 CIGNA HealthCare of NJ Inc.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5 Horizon BCBSNJ (Service Corp and HMO)	145,955	152,475	-	-	145,036	-	-	919	-	-	(6,377)	-	-	(143)	(6,520)	67.92%
7 Oxford Health Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals	214,900	225,855	9,281	-	204,666	-	-	953	(590)	-	(10,219)	-	-	(146)	(10,955)	100.00%
Change in covered lives	(10,955)	-4.85%														

Contracts Issued Directly By The Carriers

Standard Plans	% of Covered Lives
HMO	3.01%
A/50-D EPO	95.58%
Catastrophic - HMO	0.00%
Catastrophic - EPO	1.41%
Total	100.00%

Contracts Issued Through the Marketplace

Standard Plans	% of Covered Lives
HMO	4.32%
A/50-D EPO	95.24%
Catastrophic - HMO	0.00%
Catastrophic - EPO	0.44%
Total	100.00%

Total Covered Lives

	Fourth Quarter 2017	Third Quarter 2017	# Change	% Change	First Quarter 2017	# Change	% Change
Directly By The Carriers	94,621	98,566	(3,945)	-4.00%	103,495	(8,874)	-8.57%
Marketplace	214,900	225,855	(10,955)	-4.85%	265,124	(50,224)	-18.94%
Total	309,521	324,421	(14,900)	-4.59%	368,619	(59,098)	-16.03%