

Covered Lives Under Contracts Issued Through the Marketplace

Carrier	1Q18 Total	4Q17 Total	1Q18						1Q18 - 4Q17						# (+/-)	Market Share
			A/50-D			Catastrophic			A/50-D			Catastrophic				
			HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS	HMO	EPO		
1 Aetna Inc. (Insurance)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2 AmeriHealth Inc. (Insurance and HMO)	102,795	68,945	10,446	-	92,319	-	-	30	1,165	-	32,689	-	-	(4)	33,850	42.88%
3 CIGNA HealthCare of NJ Inc.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 Horizon BCBSNJ (Service Corp and HMO)	129,219	145,955	-	-	128,635	-	-	584	-	-	(16,401)	-	-	(335)	(16,736)	53.90%
5 Oscar Garden State Ins Corp	7,724	-	-	-	6,418	-	-	1,306	-	-	6,418	-	-	1,306	7,724	3.22%
6 Oxford Health Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals	239,738	214,900	10,446	-	227,372	-	-	1,920	1,165	-	22,706	-	-	967	24,838	100.00%
Change in covered lives	24,838	11.56%														

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			A/50-D			Catastrophic			A/50-D			Catastrophic				
			HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS	HMO	EPO		
1 Aetna Inc. (Insurance)	-	281	-	-	-	-	-	-	-	-	(281)	-	-	-	(281)	-
2 AmeriHealth Inc. (Insurance and HMO)	13,249	12,247	2,390	-	10,833	-	-	30	(324)	-	1,323	-	-	7	1,002	14.88%
3 CIGNA HealthCare of NJ Inc.	52	131	52	-	-	-	-	-	(79)	-	-	-	-	-	(79)	0.06%
4 Horizon BCBSNJ (Service Corp and HMO)	72,671	80,675	-	-	71,555	-	-	1,116	(1)	-	(7,807)	-	-	(196)	(8,004)	81.63%
5 Oscar Garden State Ins Corp	2,456	-	-	1	1,621	-	-	835	-	1	1,621	-	-	835	2,456	2.76%
6 Oxford Health Insurance	595	1,287	-	-	595	-	-	-	-	-	(692)	-	-	-	(692)	0.67%
Totals	89,023	94,621	2,442	1	84,604	-	-	1,981	(404)	1	(5,836)	-	-	646	(5,598)	100.00%
Change in covered lives	(5,598)	-5.92%														

Contracts Issued Through the Marketplace

	% of Covered Lives
Standard Plans	
HMO	4.36%
A/50-D EPO	94.84%
Catastrophic - HMO	0.00%
Catastrophic - EPO	0.80%
Total	100.00%

Contracts Issued Off The Marketplace

	% of Covered Lives
Standard Plans	
HMO	2.74%
A/50-D EPO	95.04%
Catastrophic - HMO	0.00%
Catastrophic - EPO	2.23%
Total	100.00%

Total Covered Lives

	First Quarter 2018	Fourth Quarter 2017	# Change	% Change	First Quarter 2017	# Change	% Change
Marketplace	239,738	214,900	24,838	11.56%	265,124	(25,386)	-9.58%
Off the Marketplace	89,023	94,621	(5,598)	-5.92%	103,495	(14,472)	-13.98%
Total	328,761	309,521	19,240	6.22%	368,619	(39,858)	-10.81%