

**New Jersey Small Employer Health Benefits Program
Quarterly Enrollment Report - By Carrier**

First Quarter 2020

| CURRENT QUARTER | | | | | | | | | | | | | | | | | |
|--|---|----------------|--------------|--------------|--|----------------|----------------|----------------|--|----------------|------------|-------------|---|----------------|----------------|----------------|---------------------|
| Carrier | Pre Jan 2014 Current In Force Business | | | | Contracts Issued Directly By The Carriers Current In Force Business | | | | Contracts Issued through the SHOP Current In Force Business | | | | Total Enrolled Current In Force Business | | | | |
| | # Plans | Market Share | #employees | #dependents | # Plans | Market Share | #employees | #dependents | # Plans | Market Share | #employees | #dependents | # Plans | Market Share | #employees | #dependents | Total Covered Lives |
| AmeriHealth HMO | | | | | 1,231 | 2.80% | 3,675 | 1,888 | | | | | 1,231 | 2.67% | 3,675 | 1,888 | 5,563 |
| AmeriHealth Ins Co | | | | | 3,717 | 8.45% | 14,755 | 10,817 | | | | | 3,717 | 8.06% | 14,755 | 10,817 | 25,572 |
| Horizon Health Services | 2,029 | 100.00% | 9,483 | 8,271 | 30,420 | 69.14% | 111,918 | 81,351 | 97 | 100.00% | 312 | 113 | 32,546 | 70.56% | 121,713 | 89,735 | 211,448 |
| Horizon Healthcare of NJ | | | | | 123 | 0.28% | 399 | 203 | | | | | 123 | 0.27% | 399 | 203 | 602 |
| Oscar Garden State Ins Corp. | | | | | 473 | 1.08% | 939 | 597 | | | | | 473 | 1.03% | 939 | 597 | 1,536 |
| Oxford Health Ins Co | - | - | - | - | 7,967 | 18.11% | 31,816 | 27,453 | | | | | 7,967 | 17.27% | 31,816 | 27,453 | 59,269 |
| Oxford Health Plans of NJ | - | - | - | - | 68 | 0.16% | 221 | 146 | | | | | 68 | 0.15% | 221 | 146 | 367 |
| Total Plans & Covered Lives | 2,029 | 100.00% | 9,483 | 8,271 | 43,999 | 100.00% | 163,723 | 122,455 | 97 | 100.00% | 312 | 113 | 46,125 | 100.00% | 173,518 | 130,839 | 304,357 |

| PREVIOUS QUARTER | | | | | | | | | | | | | | | | | |
|--|---|----------------|---------------|--------------|--|----------------|----------------|----------------|--|----------------|------------|-------------|---|----------------|----------------|----------------|---------------------|
| Carrier | Pre Jan 2014 Current In Force Business | | | | Contracts Issued Directly By The Carriers Current In Force Business | | | | Contracts Issued through the SHOP Current In Force Business | | | | Total Enrolled Current In Force Business | | | | |
| | # Plans | Market Share | #employees | #dependents | # Plans | Market Share | #employees | #dependents | # Plans | Market Share | #employees | #dependents | # Plans | Market Share | #employees | #dependents | Total Covered Lives |
| AmeriHealth HMO | | | | | 1,261 | 2.89% | 3,952 | 2,095 | | | | | 1,261 | 2.74% | 3,952 | 2,095 | 6,047 |
| AmeriHealth Ins Co | | | | | 3,816 | 8.74% | 14,373 | 10,550 | - | - | - | - | 3,816 | 8.30% | 14,373 | 10,550 | 24,923 |
| Horizon Health Services | 2,198 | 100.00% | 10,664 | 9,468 | 29,195 | 66.86% | 107,709 | 79,024 | 96 | 100.00% | 298 | 107 | 31,489 | 68.52% | 118,671 | 88,599 | 207,270 |
| Horizon Healthcare of NJ | | | | | 131 | 0.30% | 419 | 226 | | | | | 131 | 0.29% | 419 | 226 | 645 |
| Oscar Garden State Ins Corp. | | | | | 465 | 1.07% | 1,099 | 717 | | | | | 465 | 1.01% | 1,099 | 717 | 1,816 |
| Oxford Health Ins Co | | | | | 8,720 | 19.97% | 36,162 | 31,718 | | | | | 8,720 | 18.97% | 36,162 | 31,718 | 67,880 |
| Oxford Health Plans of NJ | | | | | 75 | 0.17% | 243 | 160 | | | | | 75 | 0.16% | 243 | 160 | 403 |
| Total Plans & Covered Lives | 2,198 | 100.00% | 10,664 | 9,468 | 43,663 | 100.00% | 163,957 | 124,490 | 96 | 100.00% | 298 | 107 | 45,957 | 100.00% | 174,919 | 134,065 | 308,984 |

| Carrier | Total Covered Lives | | | | Total Plans | | | | Current Quarter Metal Levels by Plan | | | | Total Plans |
|------------------------------|---------------------|----------------|----------------|---------------|---------------|---------------|------------|--------------|--------------------------------------|---------------|---------------|--------------|---------------|
| | Current | Prior | # Change | % change | Current | Prior | # Change | % change | Bronze | Silver | Gold | Platinum | |
| AmeriHealth HMO | 5,563 | 6,047 | (484) | -8.00% | 1,231 | 1,261 | (30) | -2.38% | - | 986 | 181 | 64 | 1,231 |
| AmeriHealth Ins Co | 25,572 | 24,923 | 649 | 2.60% | 3,717 | 3,816 | (99) | -2.59% | 116 | 1,817 | 1,524 | 260 | 3,717 |
| Horizon Health Services | 211,448 | 207,270 | 4,178 | 2.02% | 32,546 | 31,489 | 1,057 | 3.36% | 2,568 | 14,912 | 9,524 | 3,512 | 30,517 |
| Horizon Healthcare of NJ | 602 | 645 | (43) | -6.67% | 123 | 131 | (8) | -6.11% | - | - | - | 123 | 123 |
| Oscar Garden State Ins Corp. | 1,536 | 1,816 | (280) | -15.42% | 473 | 465 | 8 | 1.72% | 66 | 318 | 83 | 6 | 473 |
| Oxford Health Ins Co | 59,269 | 67,880 | (8,611) | -12.69% | 7,967 | 8,720 | (753) | -8.64% | 708 | 2,366 | 3,914 | 979 | 7,967 |
| Oxford Health Plans of NJ | 367 | 403 | (36) | -8.93% | 68 | 75 | (7) | -9.33% | - | 68 | - | - | 68 |
| Total | 304,357 | 308,984 | (4,627) | -1.50% | 46,125 | 45,957 | 168 | 0.37% | 3,458 | 20,467 | 15,226 | 4,944 | 44,096 |
| | | | | | | | | | 7.8% | 46.4% | 34.5% | 11.2% | |