

**Contracts Issued Directly By The Carriers**

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| New Jersey Individual Health Coverage Program<br>Quarterly Enrollment Report<br>4Q2016 |
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|  | Standard Plans |        |         |        |         |        |         |       |           |       | Catastrophic Plans |     |       | Totals  |
|--|----------------|--------|---------|--------|---------|--------|---------|-------|-----------|-------|--------------------|-----|-------|---------|
|  | Plan A/50      |        | Plan B  |        | Plan C  |        | Plan D  |       | HMO Plans |       | PPO/POS            | HMO | EPO   |         |
|  | PPO/POS        | EPO    | PPO/POS | EPO    | PPO/POS | EPO    | PPO/POS | EPO   | COPAY     | COINS |                    |     |       |         |
| <b>A. Report by Contracts</b>                                      |                |        |         |        |         |        |         |       |           |       |                    |     |       |         |
| I. Contracts Inforce at the End of the Previous Quarter            | -              | 23,398 | -       | 14,920 | 1,351   | 7,448  | 2,278   | 5,227 | 801       | 1,757 | -                  | -   | 2,520 | 59,700  |
| II. Contracts Issued During Period                                 | -              | 1,590  | -       | 296    | 16      | 497    | 30      | 224   | 9         | 81    | -                  | -   | 87    | 2,830   |
| III. Contracts Lapsed During Period                                | -              | 2,782  | -       | 1,860  | 108     | 857    | 265     | 593   | 67        | 165   | -                  | -   | 352   | 7,049   |
| IV. Contracts Inforce at the End of the Current Quarter (I+II-III) | -              | 22,206 | -       | 13,356 | 1,259   | 7,088  | 2,043   | 4,858 | 743       | 1,673 | -                  | -   | 2,255 | 55,481  |
| <b>B. Report by Persons Insured</b>                                |                |        |         |        |         |        |         |       |           |       |                    |     |       |         |
| I. Insureds at the End of the Previous Quarter                     | -              | 39,153 | -       | 26,902 | 2,712   | 12,592 | 3,835   | 8,953 | 1,448     | 3,055 | -                  | -   | 2,753 | 101,403 |
| II. New Insureds During Period                                     | -              | 2,815  | -       | 537    | 44      | 901    | 55      | 382   | 24        | 149   | -                  | -   | 96    | 5,003   |
| III. Insureds Lapsed During Period                                 | -              | 4,670  | -       | 3,433  | 209     | 1,612  | 387     | 1,070 | 139       | 255   | -                  | -   | 376   | 12,151  |
| IV. Insureds at the End of the Current Quarter (I+II-III)          | -              | 37,298 | -       | 24,006 | 2,547   | 11,881 | 3,503   | 8,265 | 1,333     | 2,949 | -                  | -   | 2,473 | 94,255  |
| <b>C. Report of Contracts by Rating Tier</b>                       |                |        |         |        |         |        |         |       |           |       |                    |     |       |         |
| I. Single Person Contracts   | -              | 15,377 | -       | 8,869  | 697     | 4,824  | 1,431   | 3,246 | 472       | 1,102 | -                  | -   | 2,140 | 38,158  |
| II. Multiple Person Contracts                                      | -              | 6,829  | -       | 4,487  | 562     | 2,264  | 612     | 1,612 | 271       | 571   | -                  | -   | 115   | 17,323  |
| III. Contracts Inforce at the End of the Current Quarter (I+II)    | -              | 22,206 | -       | 13,356 | 1,259   | 7,088  | 2,043   | 4,858 | 743       | 1,673 | -                  | -   | 2,255 | 55,481  |
| <b>D. PCP Cost Sharing</b>   |                |        |         |        |         |        |         |       |           |       |                    |     |       |         |
| I. Contracts with Deductibles up to and including \$1,500          | -              | 1,766  | -       | 1,915  | -       | 2,385  | -       | 427   | -         | -     |                    |     |       | 6,493   |
| II. Contracts with Deductibles from \$1,501 or greater             | -              | 9,535  | -       | 290    | -       | 188    | -       | 100   | -         | 1,673 |                    |     |       | 11,786  |
| III. Contracts with a catastrophic deductible                      |                |        |         |        |         |        |         |       |           |       |                    |     | 2,255 | 2,255   |
| IV. Contracts with Copay from \$0 to \$20.00                       | -              | 22     | -       | -      | -       | 3,315  | 2,043   | 2,624 | 679       | -     |                    |     |       | 8,683   |
| V. Contracts with Copay from \$21.00 to \$50.00                    | -              | 10,883 | -       | 11,151 | 1,259   | 1,200  | -       | 1,707 | 64        | -     |                    |     |       | 26,264  |
| <b>Contracts Inforce End of Period (D.I through D.V)</b>           | -              | 22,206 | -       | 13,356 | 1,259   | 7,088  | 2,043   | 4,858 | 743       | 1,673 | -                  | -   | 2,255 | 55,481  |
| <b>Contracts Reported in D above Sold as HDHP (HSA provisions)</b> | -              | 810    | -       | 19     | -       | -      | -       | 71    | -         | 15    | -                  | -   | -     | 915     |
| <b>Contracts by Actuarial Value</b>                                |                |        |         |        |         |        |         |       |           |       |                    |     |       |         |
| I. 60%   | -              | 10,248 | -       | -      | -       | -      | -       | -     | 8         | -     |                    |     |       | 10,256  |
| II. 70%  | -              | 11,648 | -       | 13,345 | 1,259   | 3,675  | -       | 919   | 23        | 988   |                    |     |       | 31,857  |
| III. 80%   | -              | 310    | -       | 11     | -       | 2,515  | -       | 3,313 | 86        | 685   |                    |     |       | 6,920   |
| IV. 90%  | -              | -      | -       | -      | -       | 898    | 2,043   | 626   | 626       | -     |                    |     |       | 4,193   |