

Under 50 Plan Board Meeting - October 7, 1996 Meeting Summary

(3/5 voting members present):

Leon Moskowitz, NJ DOI

Marc Buro, NJ DOI

Bob Vehec, NJ DOI

Art Herrman, Prudential

Bob King, NJ DOI

Debbie Breslin - NJ DOI

Trish Kaciuba - DOH and SS

Kara Navarro, Bankers Life & Casualty Co.

Victor Shulman - Public Member

Martina Vernado - BCBS of New Jersey

Hank Meiser - BCBS of New Jersey

Don Bryan - NJ DOI

Michael Malloy - NJ DOI

1. **April 24th Meeting Summary** - CIGNA representative is Secretary, and was unable to attend.
2. **Membership** Secretary - Marc calling CIGNA. Serena Collado, had volunteered. Public Member - Debbie will call Bob Hoffman to inquire as to his availability. He would have to be appointed by Commissioner.

Mutual of Omaha - will let us know if they are going to participate.

Prudential/AARP - Prudential will let us know if they are going to participate.
3. **HCFA** - Marc reported: We have made our submission to them. Time is of the essence in getting this program running.

HCFA says - no legislation on this subject this year, though that's what HCFA wanted us to wait for. (Federal legislation - all carriers required to offer under 65 Medicare Supplement).

Don reported that - "Individual turns 65 - go into market" was our proposal.

HCFA ruled - has to be guaranteed renewable GR Rules changed and in register today. 30 day comment period (until November 7). Result - at 65, individual can go into market, but doesn't have to. If the individual stays on their plan, they stay in Under 50 pool.

We have to watch future federal legislation to make sure covered folks would be eligible.
4. **Dates** - January 1 plan to be effective. Letters to all Medicare Supplement carriers should be out October 7th, with response letters due back October 15. Board has to approve contract for contracting carrier by November 15. December - start enrolling for January 1, 1997 effective dates.

5. **Board Membership**
Commissioner - no vote
Contracting Carrier -
2 Insurers - BL&C, Prudential
HMO - CIGNA
HIAA - Mutual of Omaha
2 public members - Victor and member to be appointed
6. **Appointment of Contracting Carrier**
Letter to insurance companies that are currently selling Medicare Supplement will go out this week. Includes: notice that companies have till October 15th to respond, notice of the program, invite to be approved as Contracting Carrier, and live target date is to be no later than January 1.
7. **Contract - Blue Cross & Blue Shield of New Jersey** will send draft to the carriers on the Board. They must respond in a timely manner, with comments from their legal staff and actuarial staff.
8. **Plan of Operations**
Commissioner must approve it once we submit it to the Department of Insurance.
Will be reviewed and revised today.
Will be rewritten by Bob King and circulated to Board by Friday, October 11.
Submit to Commissioner - October 16th.
9. **Subscriber Contract - Form** will be revised and sent to Mike Malloy.
10. **Books and Records - Contracting carrier vs. Secretary - roles and responsibilities.**

Marc will determine if CIGNA is the Board Secretary.
Kara will talk to Kevin O'Leary from IHC.
Minutes
Financials
Bank Account
11. **Press Release - We** will discuss at November 25 meeting. Debbie draft this with assistance from Department of Insurance staff.
12. **Buyers Guide - Debbie** will draft this for our review at the November 25th Meeting.
13. **Actuarial - Committee:** each carrier should submit a name of their actuary to Bob V.
14. **Schedule**

Letters to carriers - out on October 7th.
Responses due - October 15th.

October 18th, 10:30 AM. - Conference call.
1. Commissioner's response to Plan of Operations.
2. Contracting Carrier Appointment.

October 30th Conference call. Draft contract from Blues due.

November 6th Meeting, 10 AM.

1. Review contract.
2. Books and records.

November 25th Meeting, 10 AM.

1. Accept Carrier Contract
2. Review/Approve press release
3. Finalize books and records

December 1 - Enrollment commences.

January 1 - Plan effective.