

SUPPLEMENT FOR THE YEAR 2019 OF THE AmeriChoice of New Jersey, Inc.

SUPPLEMENTAL COMPENSATION EXHIBIT

For the Year Ended December 31, 2019 (To be filed by March 1) PART 1 - INTERROGATORIES

Is the reporting insurer a member of a group of insurers or other holding company system?
If yes, do the amounts below represent: 1) total gross compensation earned for each individual by or on behalf of all companies which are part of the group: Yes [1]; or 2) allocation to each insurer; Yes [X].

Yes { X } No []

Did any person while an officer, director, or trustee of the reporting entity receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?

Yes [] No [X]

Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than
contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall
receive directly or indirectly, any salary, compensation or emolument that will extend beyond the period of 12 months from the date of the

Yes [] No [X]

1 Name and Principal Position	2 Year	3 Salary	4 Bonus	5 Stock Awerds	6 Option Awards	7 Sign-on Payments	Severance Payments	9 All Other Compensation	10 Totals
Current:									
1. Charles Wayland	2019	259,200	81,648	18,451	0	0	0	3,457	362.756
President		0	0	0	0			0	
•	2017	0	0	0	0	0		0	
Current:									
2. Richard Michael Hersch	2019	91.978	16,744	5,637	10.606	0		2,178	127_14
Chief Financial Officer	í		1	4, 175				7.329	244.98
	2017	177,961	31,000	0	0	0		17	216, 131
3. Jocelyn Chisholm Carter	2019	114,000	26,163	66,678	0	0	0	39.876	246,717
Former President and Former Director	2018	95,000	36,667	44,349	88,570	0	0	41.556	306 141
	2017	73,242	17,143	25,431	113,846	0	0	727	230, 186
4.	2019	D	0	0	0	0	0	0	5,57,100
	2018	0	0	0	0		,	0	
	2017	0	0	0	0		o	0	
	2019	0	0	0	0	0	0	0	
	2018	0	o	0	0	0	Ů	0	
	2017	0	0	0	0	0		0	
6.	2019	0	0	0	0	0	0	0	
	2018	0	0	0	0	0	o	0	300 - 300 - 33
	2017	0	0	0	0		0		
7.	2019	0	0	0	0	0	o	0	
	2018	0	0	o	0	0	ő	D	
	2017	0	0	0	D				
В.	2019	0	0	0	0	0	0	D	
	2018	0	0	0	0	0	o	0	
	2017	0	0	0	0	0	0	D	
9.	2019	0	0	0	0	0	0	0	
	2018	0	0	0	0	0	0	0	
	2017	0	0	0	0	0	0	0	
10.	2019	0	0	0	0	0	. 0	0	
	2018	0	0	ő	0	0	0	0	
	2017	0	0	0	0	0	0	0	

Paid	or Deferred for	6	7		
2	3	4	5	All Other	
Direct Compensation	Stock Awards	Option Awards	Other	Compensation Paid or Deferred	Totals
98.333	112.508	646.532	0	23.773	B81.146
123 718	141.534		0		348 655
90,000	198 002	169.936	0		494 138
54,000	31.827	51.312	Ō	18.079	155 218
	Z Direct Compensation 98,333 123,718 90,000	Z 3 Direct Stock Compensation Awards 98.333 112.508 123.718 141.534 90.000 198.002	Z 3 4 Direct Stock Option Compensation Awards Awards 98.333 112.508 646.532 123.718 141.534 0 90.000 198.002 169.938	Compensation Awards Awards Other	Z 3 4 5 All Other Compensation Direct Compensation Awards Stock Option Awards Other Deferred 98,333 112,508 646,532 0 23,773 123,718 141,534 0 0 33,403 90,000 198,002 169,936 0 36,198



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Yes [X] No []

 Did any person while an officer, director, or trustee of the reporting entity receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?

Yes [] No [X]

3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond the period of 12 months from the date of the agreement?

Yes [] No [X]

1 Name and Principal Position	2 Year	3 Salary	4 Bonus	5 Stock Awards	6 Option Awards	7 Sign-on Payments	8 Severance Payments	g All Other Compensation	10 Totals
Current	1 1								
1. Charles Wayland	2019.	259,200	81,648	18,451	0	0	0	3,457	362,75
President	2018		0	0	0	0	0	9	
	2017	0	0		0	0	0	0	
Current;									
2. Richard Michael Hersch	2019	91,978	16,744	5,637	10,606	0	0	2,178	127,1
Chief Financial Officer	2018	180,615	41,000	4,175	8,867	O	0	7,329	244.9
	2017	177,961	31,000	0	0	0	0	7,170	216,1
3. Jocelyn Chisholm Carter	2019	114,000	26,163	65,678	0	0	0	39,876	246,7
Former President and Former Director	2018	95,000	36,667	44,349	88,570	0	0	41,556	306.1
	2017	73,242	17, 143	25,431	113,646	0	0	727	230, 1
	2019	0	0	0	0	0	0	9	
	2018	0	0		0	0	0	0	
	2017	0	0	0	0	0	0	0	
	2019	0	0	0	0	0	0	D	
	2018	0	0	0		0	0	D	
	2017	0	0	0	0	0	0	0	
6.	2019	0	0	0	0	0	0	p	101
	2018	0	0	0	0	0	0	او	
	2017	0	0	0	0	0	0	0	
7.	2019		0	.0	0	0	0	0	
	2018	0	0		0	0	0	0	
	2017	0	0	0	0	0	0	0	
6.	2019	0	0	0	0	0	0	0	::::::::::::::::::::::::::::::::::::::
	2018	0	0	0	0	0	0	0	
	2017	0	0	0	0	0	0	0	
9.	2019	0	0	0	0	0	0	0	5/45 (5/5°
	2018	0	0	0	اه	0	0	0	
	2017	0	0	01	٥	0	0	0	
0.	2019	0	0	0	0	0	0	o o	
	2018	0	0	0	o	0	0	,	
	2017	0	٥		0	0	0	2	

PART 3 - DIRECTOR COMPENSATION

1	Paid	or Deferred for	6	7		
Name and Principal Position or Occupation and	2 Direct	3 Stock	4 Option	5	All Other Compensation Paid or	
Company (if Outside Director)	Compensation	Awards	Awards	Other	Deferred	Totals
Pasquale Hugo Celli - Director	90,333	112,508	646,532	0	23.773	B81_146
Timothy Mark Spilker - Director	123,718	141 534	0	0	83,403	348,655
Paul Oven Marden - Director	90,000	198 002	169.938	0	36,198	494 138
Phillip Robert Franz - Director	54,000	31,827	51,312	0	18,079	155,218
			[



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Yes [X] No []

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Yes [| No [X]

Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than
contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall
receive directly or indirectly, any salary, compensation or emolument that will extend beyond the period of 12 months from the date of the

Yes [] No [X]

Name and	1 1 Principal Position	2 Year	3 Salary	4 Bonus	5 Stock Awards	6 Option Awards	7 Sign-on Payments	B Severance Payments	9 All Other Compensation	10 Totals
Current										
1. Charles Nayland		2019	259,200	81,648	18,451	0		0	3,457	362,756
President		2018	٥	0	0	0	0	0	o	
777		2017	0	0	0	0	0	0	0	
Current:										
2. Richard Michael	Hersch	2019	91,978	16,744	5 637	10,606	0	0	2, 178	127,142
Chief Financial		2018	180,615	44,000	4.175	8,967	0	0	7,329	244,987
		2017	177,961	31,000	0	0	0	0	7,170	216, 131
3. Josel yn Chishola	Carter	2019	114,000	26, 163	66 678	0	0	0	39,676	246,717
•	t and Former Director	2018	95,000	36,667	44 349	88,570	0	0	41,556	306,141
		2017	73,242	17,143	25,431	113,646	0	0	727	230, 189
4.		2019	0	0	0	0	0	0	D	
		2018	0	0	0	0	0	0	0	
		2017	0	0	0	0	0	0		0
5.		2019	0	0	0	0	0	0	0	
4.		2018	0	0	0	0	0	0	0	
		2017	0	0	0	0	0	0	0	0
6.		2019	0	0	0	0	0	0	D	
0.		2018	0	0	0	0	0	0	0	
		2017	0	0	0	0	0	0	0	
7.		2019	D	0	0	0	0	0	0	-
		2018	0	0	0	0	0	0	0	
		2017	0	0	0	0	0	0	0	
8.		2019	0	0	0	0	0	0	0	
J.		2018	0	0	0	0	0	0	0	
	2017	0	0	0	0	0	0	0		
9.			0	0	0	0	0	.0	0	
a.		2019	0	0	0	0	0	0	0	
		2017	0	0	0	0	0	0	0	r.
40			0	0	0	0	0	0	0	
10.		2019	Ö	0	0	0	0	0	0	
		2018		o o	0	0	0	0		

PART 3 - DIRECTOR COMPENSATION

1	Paid	or Deferred for S	6	7		
Name and Principal Position or Occupation and Company (if Outside Director)	2 Direct Compensation	3 Stock Awards	4 Option Awards	5 Other	Alt Other Compensation Paid or Deferred	Totals
Pasquale Hugo Celli - Director	96,333	112,508	646 532	0	23,773	881,146
Timothy Mark Spilker - Director	123 718	141,534	0	0	83,403	348,655
Paul Oven Marden - Director	90,000	198,002	169, 936	0	36, 198	494, 138
Phillip Robert Franz - Director	54,000	31,827	51,312	0	18,079	155,218