



SUPPLEMENT FOR THE YEAR 2019 OF THE AmeriHealth Insurance Company of New Jersey

SUPPLEMENTAL COMPENSATION EXHIBIT

For the Year Ended December 31, 2019

(To Be Filed by March 1)
PART 1 - INTERROGATORIES

1. Is the reporting insurer a member of a group of insurers or other holding company system? Yes ☒ No ☐
If yes, do the amounts below represent 1) total gross compensation paid to each individual by or on behalf of all companies that are part of the group: Yes ☒;
or 2) allocation to each insurer: Yes ☐.
2. Did any person while an officer, director, or trustee of the reporting entity, receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity? Yes ☐ No ☒
3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement? Yes ☒ No ☐

PART 2 - OFFICERS AND EMPLOYEES COMPENSATION

1	2	3	4	5	6	7	8	9	10
Name and Principal Position	Year	Salary	Bonus	Stock Awards	Option Awards	Sign-on Payments	Severance Payments	All Other Compensation	Totals
Current:									
1. Michael W. Sullivan, President & C.E.O.	2019	536,746	778,707	0	0	0	0	0	1,315,453
	2018	551,081	793,301	0	0	0	0	0	1,344,382
	2017	555,888	514,818	0	0	0	0	0	1,070,706
Current:									
2. Russell P. Heid, V.P. & Treasurer.	2019	243,385	131,335	0	0	0	0	0	374,720
	2018	237,492	140,040	0	0	0	0	0	377,532
	2017	231,560	112,847	0	0	0	0	0	344,407
3. Richard L. Snyder, M.D., E.V.P. Facilitated Health Networks, Chief Medical Officer.	2019	624,125	1,226,532	0	0	0	0	3,560	1,854,217
	2018	582,496	1,035,051	0	0	0	0	3,561	1,621,108
	2017	570,000	713,316	0	0	0	0	6,172	1,289,488
4. Stephen P. Fera, S.V.P. Public Affairs.	2019	380,844	600,297	0	0	0	0	0	981,141
	2018	369,585	552,998	0	0	0	0	0	922,583
	2017	0	0	0	0	0	0	0	0
5. Michael A. Munoz, S.V.P. & Market President.	2019	406,496	518,078	0	0	0	0	0	924,574
	2018	430,535	367,254	0	0	0	0	0	797,789
	2017	384,415	168,434	0	0	0	0	0	552,849
6. Kenneth E. Kobylowski, S.V.P. Provider Contracting & Network Operations.	2019	386,442	381,506	0	0	0	0	0	767,948
	2018	377,481	320,399	0	0	0	0	3,282	701,162
	2017	369,715	183,156	0	0	0	0	0	552,871
7. Frank L. Urbano, M.D., Sr. Medical Director.	2019	301,992	76,322	0	0	0	0	0	378,314
	2018	294,248	57,587	0	0	0	0	0	351,835
	2017	286,012	30,713	0	0	0	0	0	316,725
8. Ryan J. Petrizzi, V.P. Sales.	2019	227,308	147,556	0	0	0	0	2,665	377,529
	2018	220,000	88,000	0	0	0	0	2,245	310,245
	2017	204,723	42,612	0	0	0	0	2,574	249,909
9. Joseph Vizzone, Medical Director.	2019	274,933	61,757	0	0	0	0	0	336,690
	2018	0	0	0	0	0	0	0	0
	2017	0	0	0	0	0	0	0	0
10. Lisa DiDio, Director Sales.	2019	175,973	99,492	0	0	0	0	3,312	278,777
	2018	171,289	77,486	0	0	0	0	3,247	252,022
	2017	0	0	0	0	0	0	0	0

PART 3 - DIRECTOR COMPENSATION

1 Name and Principal Position or Occupation and Company (if Outside Director)	Paid or Deferred for Services as Director				6 All Other Compensation Paid or Deferred	7 Totals
	2 Direct Compensation	3 Stock Awards	4 Option Awards	5 Other		

PART 4 – NARRATIVE DESCRIPTION OF MATERIAL FACTORS

Provide a narrative description of any material factors necessary to gain an understanding of the information disclosed in the tables.

(1) Independence Health Group, Inc. and its affiliated insurers have common officers that serve on multiple subsidiary insurers. The compensation listed above for the officers on this annual statement is the total compensation each officer received for his service for all insurers. For example, Michael W. Sullivan's total compensation for 2019 is \$1,315,453. (2) There are no employees whose compensation exceeds \$100,000. (3) Current year bonus payments are for previous year's performance.