## SUPPLEMENTAL COMPENSATION EXHIBIT

For the Year Ended December 31， 2020
（To Be Filed by March 1）
PART 1 －INTERROGATORIES
1．Is the reporting insurer a member of a group of insurers or other holding company system？
Yes［ X ］No［ ］
If yes，do the amounts below represent 1）total gross compensation paid to each individual by or on behalf of all companies that are part of the group：Yes［ $X$ ］ or 2）allocation to each insurer：Yes［ ］．
2．Did any person while an officer，director，or trustee of the reporting entity，receive directly or indirectly，during the period covered by this statement any commission on the business transactions of the reporting entity？
3．Except for retirement plans generally applicable to its staff employees，has the reporting entity any agreement with any person，other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered，that he／she shall receive directly or indirectly，any salary，compensation or emolument that will extend beyond a period of 12 months from the date of the agreement？．

PART 2 －OFFICERS AND EMPLOYEES COMPENSATION

| $1$ <br> Name and Principal Position | $\begin{gathered} 2 \\ \text { Year } \end{gathered}$ | $\begin{gathered} \hline 3 \\ \text { Salary } \\ \hline \end{gathered}$ | 4 Bonus | 5 Stock Awards | 6 Option Awards Awards | 7 <br> Sign－on Payments | 8 <br> Severance Payments | 9 <br> All Other Compensation | $\begin{gathered} 10 \\ \text { Totals } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current： <br> 1．Gary D．St．Hilaire，Principal Executive Officer． $\qquad$ | $\begin{array}{r} 2020 \\ 2019 \\ 2018 \\ \hline \end{array}$ | ．1，114，423 | ．－．．．．．．．．．－347，989 |  |  | ．．．－1，000，000 |  | 265，708 | $\begin{array}{r} 2,728,120 \\ \hdashline-\quad 0 \\ \hdashline-\quad 0 \\ 0 \end{array}$ |
| Current： <br> 2．Douglas R．Simpson，Principal Financial Officer． $\qquad$ | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \\ & \hline \end{aligned}$ | $\begin{array}{r} \quad . \quad 649,869 \\ -\quad . \quad 600,000 \\ -\quad 46,154 \\ \hline \end{array}$ | $\begin{array}{r} 1,742,680 \\ -\quad 1,-140,000 \end{array}$ |  |  |  |  | $\begin{array}{r} \text { 46, 173 } \\ -\quad-\quad . \quad . \quad . \quad 41,659 \end{array}$ | $\begin{array}{r} 2,438,722 \\ \hdashline-\quad . \quad 2,081,659 \\ \hdashline-\quad 46,154 \\ \hline \end{array}$ |
| 3．Kevin P．Conlin，Principal Executive Officer． | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \\ & \hline \end{aligned}$ | $\begin{array}{r} 1,098,154 \\ -. .1,000,000 \\ \cdots-994,838 \\ \hline \end{array}$ |  |  |  |  |  | $\begin{aligned} & 168,590 \\ & .121,254 \\ & 108,476 \end{aligned}$ | $-\quad . \quad 5,150,144$ <br> $-\quad-\quad 4,491,088$ <br> $-\quad 3,421,021$ |
| 4．Christopher M．Lepre，EVP， Commercial | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \\ & \hline \end{aligned}$ | $\begin{array}{r} 636,277 \\ \hdashline \quad . \quad 585,000 \\ -\quad 584,960 \\ \hline \end{array}$ | $\begin{array}{r} 1, \quad 1,893,457 \\ \hdashline-\quad-\quad 1,765,444 \\ \hdashline \quad 1,447,041 \\ \hline \end{array}$ |  |  |  |  | $\begin{array}{r} .405,796 \\ -.189,415 \\ \ldots 139,956 \end{array}$ | $2,-\quad . \quad 335,530$ <br> $-\quad-\quad-\quad 2,539,859$ <br> $-\quad 2,171,957$ |
| 5．Mark L．Barnard，EVP，Government Programs \＆Operations． | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \end{aligned}$ | $\begin{array}{r} . . .543,508 \\ \hdashline-.510,000 \\ -\quad 501,596 \\ \hline \end{array}$ | $-\quad 1,737,688$ <br> $-\quad-\quad 1,464,489$ <br> $-\quad 1,202,598$ |  |  |  |  | $\begin{array}{r} .507,132 \\ .200,578 \\ -156,907 \end{array}$ |  |
| 6．Allen J．Karp，EVP，Heal thcare Management \＆Transformation． | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \end{aligned}$ | $\begin{array}{r} . \quad 513,166 \\ -\quad . \quad 476,100 \\ -\quad 473,435 \\ \hline \end{array}$ | $\begin{array}{r} -1,612,297 \\ \hdashline-\quad 1,441,865 \\ \hdashline \quad 1,192,771 \\ \hline \end{array}$ |  |  |  |  | $\begin{array}{r} . .56,926 \\ . .147,222 \\ \ldots 125,528 \\ \hline \end{array}$ | $\begin{array}{r} 2,-\quad 182,389 \\ -\quad-\quad-\quad \begin{array}{r} 2,065,187 \\ -\quad 1,791,734 \\ \hline \end{array} ⿳ ⺈ ⿴ 囗 十 一 ~ \end{array}$ |
| 7．Linda A．Willett，SVP，General Counsel \＆Secretary． | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \end{aligned}$ | $\begin{array}{r} -\quad 585,734 \\ -\quad 543,400 \\ -\quad 542,554 \\ \hline \end{array}$ | $\begin{array}{r} -1,342,120 \\ \hdashline-\quad . \quad 1,322,374 \\ \hdashline-\quad 1,150,421 \\ \hline \end{array}$ |  |  |  |  |  |  |
| 8．William D．Georges，SVP，Chief Strategy Officer．．．．．．．．．．．．．．．．．． | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { 416,735 } \\ -\quad . \quad . \quad 386,250 \end{array}$ |  |  |  |  |  | $\begin{array}{r} \text { 114,906 } \\ -. . . .-49,765 \end{array}$ | $\begin{array}{r} 1,-\quad 223,445 \\ \hdashline-\quad 1,115,685 \\ \hdashline-\quad 0 \end{array}$ |
| 9．Joseph J．Albano，VP，Commercial \＆ | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \end{aligned}$ | ．．．412，565 | ．－．－．．．．．－566，299 |  |  |  |  | ． 91,872 | $\begin{array}{r} 1,070,736 \\ \hdashline-\quad 0 \\ \hdashline-\quad 0 \\ \hline \end{array}$ |
| 10．Vincent J．Alonge，VP，Enterprise Operations | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \end{aligned}$ | ．－423，886 | ．－．．．．．．．－596，236 |  |  |  |  | 19，204 | $-\quad . \quad 1,039,326$ <br> $-\quad-\quad 0$ <br> $-\quad-\quad 0$ |
| Vijay B．Venkatesan，VP，Chief <br> 11．Analytics Officer． $\qquad$ $\qquad$ <br> ， | $\begin{aligned} & 2020 \\ & 2019 \\ & 2018 \end{aligned}$ | ．．．．－427，292 | ．－．－．．．．．－575，400 |  |  |  |  | ．－17，687 |  |

PART 3 －DIRECTOR COMPENSATION

| 1 | Paid or Deferred for Services as Director |  |  |  | 6 <br> All Other Compensation Paid or Deferred | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name and Principal Position or Occupation and Company （if Outside Director） | 2 Direct Compensation |  | 4 Option <br> Awards | $5$ <br> Other |  |  |
| Todd C．Brown ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | ．．．．．．．．．．．．．．197，500 |  |  |  |  | 197，500 |
| Leonard S．Coleman | 133，500 |  |  |  |  | 133，500 |
| Laurence M．Downes | 131，500 |  |  |  |  | 131，500 |
| Leonard G．Feld | 103，000 |  |  |  |  | 103，000 |
| Aristides W．Georgantas． | 146，500 |  |  |  |  | 146，500 |
| Michelle A．Gourdine．．．．．． | 103，000 |  |  |  |  | 103，000 |
| Brian M．Kinkead． | 112，000 |  |  |  |  | 112，000 |
| Car los A．Medina | 117，500 |  |  |  |  | －117，500 |
| Joanne Pace．．．．．．．．． | 152，500 |  |  |  |  | 152，500 |
| John J．Ballantyne． | 77，000 |  |  |  |  | 77，000 |
| Michelle A．Brown | 77，000 |  |  |  |  | 77，000 |
| Joseph M．Kyrillos | 92，000 |  |  |  |  | 92，000 |
| Joseph M．Muniz | 77，000 |  |  |  |  | 77，000 |
| Joseph J．Roberts． | 99，500 |  |  |  |  | 99，500 |
| Paul A．Juliano．．．． | 31，560 |  |  |  |  | 31，560 |
|  |  |  |  |  |  | －－．．．．．． 0 |
|  |  |  |  |  |  | 0 |
|  |  |  |  |  |  |  |

PART 4 －NARRATIVE DESCRIPTION OF MATERIAL FACTORS

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[^0]:    Provide a narrative description of any material factors necessary to gain an understanding of the information disclosed in the tables．
    Gary St．Hilaire became CEO and President on 4／6／2020．Kevin P Conlin remained as Chair．Paul A．Juliano was appointed to the Board of Directors on July 30 ， 2020，replacing Michelle A．Brown．

