# REPORT ON EXAMINATION AS TO THE CONDITION OF ALLEGHENY CASUALTY COMPANY NEWARK, NEW JERSEY 07102-5207 AS OF DECEMBER 31, 2019 NAIC GROUP CODE 4705 NAIC COMPANY CODE 13285

**FILED** 

JUNE 17, 2021

**COMMISSIONER** 

**DEPARTMENT** 

OF

**BANKING AND INSURANCE** 

# TABLE OF CONTENTS

Salutation	1
Scope of Examination	2
Compliance with Prior Report Recommendations	3
Corporate Records	3
History of the Company	3
Territory and Plan of Operation	4
Reinsurance and Retention	
Holding Company System	5
Corporate Records	6
Management and Control	6
Policy of Conflict of Interest	7
Fidelity Bond and Other Insurance Coverages	7
Accounts and Records	8
Financial Statements and Other Exhibits	9
Exhibit A: Statement of Financial Position	10
Exhibit B: Statement of Operating Results	11
Exhibit C: Changes in Capital and Surplus	12
Notes to Financial Statements	13
Subsequent Events	14
Conclusion	15
Affidavit	16



PHIL MURPHY
Governor

# State of New Jersey

DEPARTMENT OF BANKING AND INSURANCE OFFICE OF SOLVENCY REGULATION

Marlene Caride Commissioner

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April 16, 2021

Honorable Marlene Caride Commissioner of Banking and Insurance State of New Jersey 20 West State Street Trenton, New Jersey 08625

#### Commissioner:

A financial examination has been made of the condition and affairs of the:

Allegheny Casualty Company One Newark Center Newark, New Jersey 07102-5207 NAIC Group Code 4705 NAIC Company Code 13285

a property and casualty insurance organization authorized to transact business in the State of New Jersey and hereinafter referred to in this report as the "Company" or "ACC."

#### **SCOPE OF EXAMINATION**

The New Jersey Commissioner of Banking and Insurance called this examination in compliance with the requirements of N.J.S.A. 17:23-22. The examination was a full-scope comprehensive examination.

The examination was conducted using the risk-focused examination approach and addressed the four-year period from December 31, 2015, the date of the last Financial Condition Examination. During this four-year period under examination, the Company's net admitted assets decreased from \$34,944,159 to \$33,226,106. Liabilities decreased from \$12,100,181 to \$7,448,742 and surplus as regards policyholders increased from \$22,843,978 to \$25,777,364.

The conduct of the examination was governed in accordance with the procedures of the National Association of Insurance Commissioners (NAIC) and followed regulatory procedures prescribed or permitted by the New Jersey Department of Banking and Insurance (NJDOBI). The scope of this examination focused on certain specific key risk areas as determined by a risk assessment analysis through the use of control testing. Risks were assessed based upon its impact to the Company's financial condition and its future results. An assessment of the Company's management, corporate governance and information systems was utilized to identify, control, assess and manage its business and financial reporting risks. The overall objectives of this examination are indicated below:

- Perform an examination utilizing business risk assessment activities, focusing examination
  procedures on those areas considered to have greater risk in order to identify significant
  operating issues and/or deviations from Statutory Accounting Practices that affect solvency
  assessment.
- Identify significant deviations from New Jersey insurance laws, regulations and NJDOBI directives.
- Conduct the examination in accordance with standards prescribed in the NAIC *Financial Condition Examiners Handbook*, NAIC Accreditation Standards and NJDOBI policy.
- Identify and report on significant operational and internal control deficiencies.
- Assess the governance structure, corporate culture and management processes in order to assess management's (including Board of Directors) ability to identify, evaluate and control its business risks.
- Identify and report any prospective risks for continued monitoring and surveillance by the NJDOBI.

In addition to the items hereinafter incorporated as part of the written report, the following items were reviewed and made part of the examination workpapers:

Commitments and Contingencies
Fraud
Treatment of Policyholders
Advertising
Policy Forms and Underwriting Practices

#### **COMPLIANCE WITH PRIOR REPORT RECOMMENDATIONS**

#### Corporate Records

*Recommendation:* It is recommended the Company maintain comprehensive minutes of its Board of Directors and committee meetings and maintain minutes of all shareholder meetings.

*Compliance:* A review of the Company's minutes confirmed the Company's compliance with the above recommendation.

#### **HISTORY OF THE COMPANY**

The Company is the successor to the Allegheny Mutual Casualty Company, which was incorporated under the mutual insurance laws of the State of Pennsylvania on April 15, 1936. On January 1, 1998, the Company was demutualized and all eligible policyholders received stock in the newly formed ACC. Immediately these shares were exchanged for the shares of The Chestnut Group, Inc., which resulting in The Chestnut Group, Inc. owning 100% of ACC stock. In 2009, International Fidelity Insurance Company (IFIC), a New Jersey domiciled insurance company, purchased all shares of The Chestnut Group, Inc. In 2015, IFIC Surety Group, Inc. was incorporated in the State of New Jersey to hold all of the stock in IFIC. On August 31, 2015, the owners of IFIC exchanged 100% ownership in IFIC for 100% ownership in IFIC Surety Group, Inc. Additionally in 2015, ACC was redomesticated from Pennsylvania to New Jersey.

In 2018, TransGuard Insurance Company of American (TGIA), an Illinois-domiciled insurance company, purchased 100% of IFIC Surety Group, Inc., the former direct parent of IFIC. TGIA and IFIC are part of the IAT Insurance Group, Inc. (IIG), an insurance holding company. IAT Reinsurance Company Ltd. (IAT), a Cayman Island-based reinsurance company, owns the outstanding common stock of IIG. IAT is ultimately controlled by Goose Creek Capital, Inc., a Wyoming-based holding company.

In 2019, IIG acquired 100% of TGIC and ACC from IFIC. IIG paid cash consideration of \$24,800,000, which was the statutory carrying value of ACC and unamortized goodwill as of December 31, 2018.

Capitalization of the Company consists of \$2,500,000, consisting of 30,000 shares of series A common stock with a par value of \$1.00 each and 2,500,000 shares of series B common stock of which 1,500,000 shares are issued and outstanding with a par value of \$1.67 each.

The Company is authorized to transact the kind of business specified in paragraph "e" or "g" of N.J.S.A. 17:17-1. The Company's main administrative office is located at One Newark Center, Newark, New Jersey 07102.

#### **TERRITORY AND PLAN OF OPERATION**

The Company is authorized to write business in all 50 states, the District of Columbia, and Puerto Rico. The Company is a provider of specialty (non-standard civil surety) and bail bonds. Specialty surety allows contractors with unsecured business to meet qualified levels through increased levels of collateral. All of the Company's specialty business is assumed by IFIC through an internal reinsurance agreement.

The Company is an authorized surety in all federal courts and is treasury listed by the United States Treasury Department.

ACC has a managing general agent agreement with AIA Holdings, Inc. (AIA) to manage and process the Company's bail business. AIA was previously an affiliate of the Company.

The Company generates business through the use of over 700 independent agents nationwide. Agents are granted powers of attorney with business written subject to underwriting approval or through a granted account line of authority. Marketing and underwriting strategies are generally developed by the Home Office located in Newark, New Jersey with the execution of marketing and underwriting strategies occurring through 16 field office networks located in the following areas:

Birmingham, Alabama Baltimore, Maryland Anaheim, California Newark, New Jersey Walnut Creek, California Charlotte, North Carolina

Denver, Colorado Columbus, Ohio

Hartford, Connecticut Philadelphia, Pennsylvania

Orlando, Florida Dallas, Texas Atlanta, Georgia Houston, Texas Chicago, Illinois Seattle, Washington

In addition to the field offices listed above, the Company maintains claim and legal field offices throughout the country, which provides Company representations in specific areas. A list of these offices follows:

Anaheim, California Newark, New Jersey

Chicago, Illinois Dallas, Texas

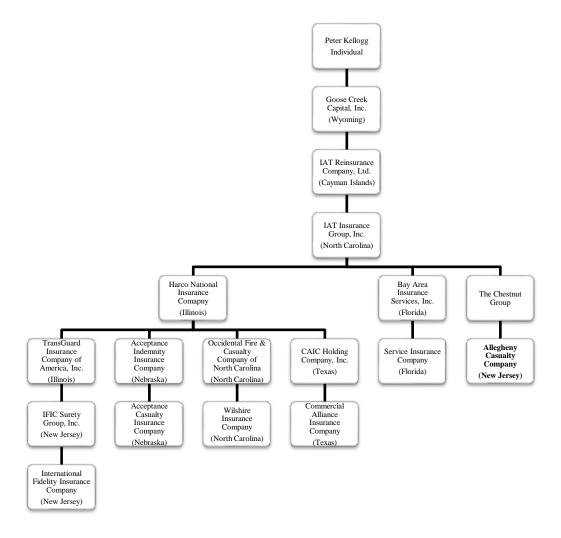
Baltimore, Maryland Seattle, Washington

#### REINSURANCE AND RETENTION

See *Holding Company Section* below, which details the Company's affiliated reinsurance agreements.

#### **HOLDING COMPANY SYSTEM**

The Company is a member of a holding company system as defined within <u>N.J.S.A.</u> 17:27A. The following is a summarized organizational chart as of December 31, 2019:



The Company has entered into a number of affiliated agreements as described below:

• On January 1, 2010, the Company entered into an expense sharing agreement with its affiliate, IFIC. The Company reimburses IFIC for operational expenses incurred on behalf of the Company.

- Effective January 1, 2010, the Company entered into a quota share reinsurance agreement with IFIC to cede 100% of the Company's surety business excluding bail business. The Company receives a 3% ceding commission on the gross premium attributable to any and all ceded bonds and cedes all premium and losses related to this business.
- On October 1, 2018, the Company entered into a Tax Allocation Agreement by and among IAT and its subsidiaries. The provision for Federal income tax is computed as if the insurance companies were filing a separate income tax return. Benefits, which arise from tax credits and net operating losses, are allocated to the company producing such results to the extent they are utilized in the consolidated income tax provision.
- Effective January 1, 2019, the Company entered into a quota share reinsurance agreement with IFIC. Under the agreement, the Company assumes 100% of the bail business written by IFIC.

#### **CORPORATE RECORDS**

The Bylaws stipulate the Board of Directors (Board) manage the business and affairs of the Company. Elected Directors shall hold office until the next annual meeting of stockholders and until their successors have been elected and qualified. A majority of the entire Board shall constitute a quorum. A review of the corporate minutes indicated the Board held annual meetings in accordance with the Bylaws, for the purpose of nominating officers and transacting business.

A special meeting of the Board was held on January 24, 2018, where the Board approved an amendment to the Bylaws. Whereas Article II, Section 7 of the Bylaws was amended to allow removal of any one or more directors with or without cause, any vacancy among directors shall be filled by the vote of a majority of the remaining directors or by the vote of a majority of the stockholders.

#### MANAGEMENT AND CONTROL

The Bylaws stipulate an annual meeting of the shareholders shall be held at a place and time as determined by Board. A majority of voting shareholders shall constitute a quorum. A review of the corporate minutes indicated the shareholders held annual meetings in accordance with the Bylaws, for the purpose of electing Board members and transacting business.

The duly elected members of the Board serving at December 31, 2019, were as follows:

Name Principal Occupation

Todd E. Bateson Vice President and Chief Underwriting Officer, IAT

Michael D. Blinson Senior Vice President and Corporate Secretary, McM Corporation

Kenneth C. Coon

William E. Cunningham, Jr.

Gregory M. Even

Senior Vice President, IAT

Chief Executive Officer, IAT

Director of ACC and IFIC

Alisa L. Miller Chief Human Resources Officer, IAT

#### David G. Pirrung Chief Financial Officer, IAT

The Bylaws provide for the appointment of one or more committees, each committee to consist of two or more directors of the Board. At December 31, 2019, the Company had one committee consisting of the following members:

#### **Executive Committee**

Todd E. Bateson Michael D. Blinson

William E. Cunningham, Jr.

David G. Pirrung

In accordance with the Bylaws, the Board held annual meetings for the purpose of nominating officers. The elected officers of the Company serving at December 31, 2019, were as follows:

Michael D. Blinson Senior Vice President and Corporate Secretary

Kenneth S. Chapman Executive Vice President George R. James Senior Vice President

John M. Mruk Treasurer

Adrian Oddi Senior Vice President

David G. Pirrung President

Frank J. Tanzola, Jr. Senior Vice President and Assistant Secretary

### **POLICY OF CONFLICT OF INTEREST**

The Company has established a procedure for disclosure in advance of engaging in any activity or employment that poses any conflict of interest or apparent or potential conflict of interest.

On an annual basis, officers, directors and key employees are required to complete a conflict of interest statement. The Corporate Secretary directs the distribution of the annual conflict of interest statements. The Chief Human Resources Officer maintains oversight over employee compliance with the corporate ethics policies.

# FIDELITY BOND AND OTHER INSURANCE COVERAGES

The Company is insured under a Bond Form C. The assured is IAT including its subsidiaries. The Bond Form C has an aggregate limit of liability of \$2,250,000. The coverage is deemed adequate to satisfy the minimum amount of fidelity insurance coverage as suggested by the NAIC exposure index amount.

The Company also maintains additional insurance coverage for the protection of its assets on the various policies in effect at December 31, 2019, as follows:

- Business Automobile Policy
- Excess-Umbrella Policy
- Financial Institutions Package Policy
- Fiduciary Liability Policy
- Foreign Package Policy
- Workers' Compensation Policy

#### **ACCOUNTS AND RECORDS**

The Company utilizes the IBM iSeries as its book of record for new business, accounts payable, accounts receivable, and general ledger. The Company's IBM iSeries server infrastructure is located at the Company's home office data center in Newark, New Jersey.

In 2019, the Company transitioned to the StoneRiver general ledger system that is utilized by the parent company and all of the other entities in the IAT Insurance Group. Premium and loss transactions are manually entered into the system through journal entries.

Investments are managed by U.S. Bank National Association under investment guidelines established by the Company. Securities market value is obtained from ICE Pricing & Reference Data LLC and uploaded to the Company's investment system.

The Company has its own programming group that maintains the administrative system for the Company that feed the IAT Insurance Group's general ledger and financial reporting system. The systems currently used at IAT Insurance Group are summarized below:

**Underwriting Database** – An internally-developed application to monitor performance (both financially and job specific) of its principals/contractors.

**Lines of Credit** – An internally-developed application that utilizes SharePoint to track bond dollar amounts that are granted to principals/contractors.

**Bond Approval System** – An internally-developed application used to track approvals greater than \$1,000,000.

**Claims Workflow** – The claim systems that manages paperwork and claim files.

# FINANCIAL STATEMENTS AND OTHER EXHIBITS

Financial statements are presented in the following pages as listed below:

Exhibit A: Statement of Financial Position

As of December 31, 2019

Exhibit B: Statement of Operating Results

For the Four-Year Period Ending December 31, 2019

Exhibit C: Changes in Capital and Surplus

For the Four-Year Period Ending December 31, 2019

#### Allegheny Casualty Company

#### EXHIBIT A: Statement of Financial Position

As of December 31, 2019

	<u>Balance</u> per Examination per Company		Exami	nation			
ASSETS				@ 12/31/19		nge	Note
Bonds	\$	27,527,382	\$	<u> </u>			1
Cash and Cash Equivalents		4,672,641		4,672,641			1
Subtotal Cash and Invested Assets		32,200,023		32,200,023		-	•
				-			•
Investment Income Due and Accrued		210,036		210,036			
Uncollected Premiums		932,097	932,097				
Amounts Recoverable from Reinsurers		(164,338)	(164,338)				
Net Deferred Tax Asset		47,739	47,739				
Aggregate Write-ins		549	549				
<b>Total Net Admitted Assets</b>	\$	33,226,106	\$	33,226,106	\$	-	•
•					-		1
LIABILITIES							
Losses	\$	177	\$	177	\$	-	2
Loss Adjustment Expenses		1,485		1,485			2
Commissions Payable		131,485		131,485			
Other Expenses		24,695		24,695			
Taxes, Licenses and Fees		26,503		26,503			
Current Federal and Foreign Income Taxes		380,697	380,697				
Unearned Premiums		175,614	175,614				
Ceded Reinsurance Premiums Payable		555,367	555,367				
Amounts Withheld or Retained by Company		5,847,585	5,847,585				
Payable to Parent, Subsidiaries and Affiliates		198,324	198,324				
Aggregate write-ins for liabilities		106,810	106,810				_
Total Liabilities	\$	7,448,742	\$	7,448,742	\$	-	
CAPITAL AND SURPLUS							
Common Capital Stock	\$	1,500,000	\$	1,500,000	\$	-	
Preferred Capital Stock		3,200,000		3,200,000			
Gross Paid-in and Contributed Surplus		1,669,529		1,669,529			
Unassigned Funds (surplus)		22,607,835		22,607,835			
Less Treasury Stock, as Cost Share Common		3,200,000		3,200,000			
				-			
Surplus as Regards Policyholders	\$	25,777,364	\$	25,777,364	\$	-	
				<del></del>			
Total Liabilities, Capital and Surplus	\$	33,226,106		33,226,106	\$	-	<b>:</b>

#### Allegheny Casualty Company

#### **EXHIBIT B:** <u>Statement of Operating Results</u>

For the Four-Year Period Ended December 31, 2019

`	531 \$ 31,874,171 729) (30,051)
34 (*	
`	729) (30,051)
`	729) (30,051)
`	729) (30,051)
,881 3,	
	154 3,977
,067 28,784,	853 31,318,222
,982 28,787,2	278 31,292,148
,761 606,	253 582,023
,828 295,0	041 183,882
,734) 6,	196 46,211
,094 301,2	237 230,093
697 1,0	045 (88,962)
-	13 -
697 1,0	058 (88,962)
,552 908,	548 723,154
635 205 (	948 226,382
,033 293,	220,302
,917 \$ 612,	600 \$ 496,772
	,067 28,784, ,982 28,787, ,761 606, ,828 295, ,734) 6, ,094 301, 697 1, ,552 908,

#### Allegheny Casualty Company

#### **EXHIBIT C:** Changes in Capital and Surplus

For the Four-Year Period Ended December 31, 2019

	<u>2019</u> <u>2018</u>		2018	<u>2017</u>		<u>2016</u>		
Capital and Surplus								
December 31, Previous Year	\$	23,652,027	\$	22,640,999	\$	22,843,977	\$	22,601,732
<u> </u>								
Net Income		2,156,768		762,917		612,600		496,772
Change in Net Unrealized Capital Gains or (Losses)		(28,598)		-		-		-
Change in Net Deferred Income Tax		(3,732)		(92,163)		(44,867)		(122,083)
Change in Non-admitted Assets		898		340,274		(270,711)		367,556
Transferred from Capital		-		-		(60,000)		-
Change in Provision for Reinsurance		-		-		-		-
Change in Treasury Stock		-		-		(440,000)		(500,000)
Total Adjustments		(31,432)		248,111		(815,578)		(254,527)
Net Change in Capital and Surplus for the Year		2,125,336		1,011,028		(202,978)		242,245
Capital and Surplus								
December 31, Current Year	\$	25,777,363	\$	23,652,027	\$	22,640,999	\$	22,843,977

#### **NOTES TO FINANCIAL STATEMENTS**

#### Note 1 – Special Deposits

The following securities were held on deposit by states on behalf of the Company as of December 31, 2019:

<u>State</u>	Book Value			Fair Value
Arkansas	\$	118,000	\$	118,044
California		100,000		100,000
Delaware		109,929		112,142
Florida		557,557		556,924
Georgia		35,093		35,093
Massachusetts		100,027		101,320
Nevada		200,000		200,000
New Hampshire		551,682		548,084
New Jersey		1,588,861		1,590,695
New Mexico		439,290		443,630
North Carolina		1,224,950		1,226,654
Oklahoma		2,395,635		2,414,442
Oregon		263,027		265,217
Pennsylvania		400,000		400,000
Rhode Island		100,130		100,130
Tennessee		205,232		205,232
Texas		5,680,000		5,680,000
Virginia		224,702		224,702
Wyoming		174,569		176,921

United States Treasury Notes with a book value of \$1,588,861 were held for the benefit of policyholders as statutory deposits on behalf of the State of New Jersey in accordance with N.J.S.A. 17:20-1.

# Note 2 – Loss and Loss Adjustment Expense Reserves

The Company reported net loss and loss adjustment expense reserves of \$1,662 at December 31, 2019. The NJDOBI, Office of Solvency Regulation, Property and Casualty Actuarial Unit performed a review of both the gross and net loss and loss adjustment expense reserves. On the basis of this review, the Company's net loss and loss adjustment expenses reserves were found to be reasonably stated and were accepted without adjustment.

Actuarial findings as stated above and in this examination report are the sole responsibility of the NJDOBI's Property and Casualty Actuarial Unit.

#### **SUBSEQUENT EVENTS**

On March 11, 2020, the World Health Organization declared coronavirus disease a pandemic. As of the date of this report, significant uncertainty remains on the effect that the pandemic will have on the insurance industry, economy and the Company at large. The examination's review of the impact to the Company through the date of this report noted that there has not been a significant impact to the Company overall; however, due to the various uncertainties with the pandemic, it is unclear whether this will continue to have a minimal impact to the Company or if it will escalate. The NJDOBI continues to closely monitor the impact of the pandemic on the Company and will take necessary action if warranted.

#### **CONCLUSION**

The examination of the Allegheny Casualty Company was conducted by the undersigned remotely from the Company's main administrative office.

The courteous cooperation extended to the examination staff by the officers and employees of the Company is acknowledged.

Respectfully submitted,

& RKB10un

Robin Brown, CFE
Examiner-in-Charge
Representing the State of New Jersey
Risk & Regulatory Consulting, LLC

Under the supervision of:

Nancy Chice, CFE

CFE Reviewer – Supervising Examiner

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New Jersey Department of Banking and Insurance

#### <u>AFFIDAVIT</u>

1, Robin Brown, the undersigned, hereby certify that the foregoing Report of Examination accurately discloses, to the best of my knowledge, all material and relevant information related to the financial condition of Allegheny Casualty Company in accordance with the NAIC Financial

Condition Examiners Handbook and New Jersey State Regulations. Respectfully submitted, f RKB10un Robin Brown, CFE Examiner-in-Charge Representing the State of New Jersey Risk & Regulatory Consulting, LLC Under the supervision of: Navy her Care Nancy Chice, CFE CFE Reviewer – Supervising Examiner New Jersey Department of Banking and Insurance State of New Jersey County of Mercer Subscribed and sworn to before me, <u>Sheila M. Tkacs</u>, on this day of <u>May</u>, 2021. Notary Public of New Jersey

My commission expires: July 2025