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SUPERIOR COURT OF NEW JERSEY CHANCERY DIVISION-MERCER COUNTY DOCKET NO. MER-C-KENNETH E. KOBYLOWSKI, ACTING COMMISSIONER OF THE DEPARTMENT OF BANKING AND INSURANCE OF NEW JERSEY, Plaintiff,) Civil Action v. GARDEN STATE INDEMNITY) CERTIFICATION OF RAYMOND K. COMPANY, INC.,) CONOVER) Defendant.

RAYMOND K. CONOVER, of full age, hereby certifies and says:

of Solvency Regulation for the New Jersey Department of Banking and Insurance ("Department"). I have held this position since 2010. From 2004 to 2010, I held the position of Assistant Commissioner of the Office of Solvency Regulation for the Department. Prior to 2004, I held the position of Chief Insurance Examiner for the Department. My responsibilities include monitoring the financial condition of all insurance entities transacting business in New Jersey. I make this certification to explain the business of Garden State Indemnity Company, Inc. ("GSIC") and the reasons why GSIC needs to be placed into liquidation.

HISTORY OF GSIC

- 2. GSIC is a New Jersey domiciled property/casualty insurer licensed to transact insurance business in New Jersey. GSIC was originally formed on October 4, 1985 and commenced business on November 20, 1986. Originally the company wrote professional liability coverage for accountants and lawyers pursuant to N.J.S.A. 17:17-1 et seq.
- 3. Due to serious reserve deficiencies and its poor financial condition, GSIC was placed under consensual administrative supervision pursuant to N.J.S.A. 17:51A-1 et seq.

on June 29, 1998. In July 1999, the Department approved GSIC's plan to withdraw from the business of insurance. GSIC began withdrawing policies effective August 1999, and went into runoff status.

- 4. On May 24, 2010, pursuant to N.J.S.A. 17:27A-2, the Commissioner approved the acquisition of control of GSIC by Alfred Morelli, the principal owner of Taxisure Exchange ("Taxisure"). Taxisure was a reciprocal insurance exchange organized and authorized to transact business pursuant to N.J.S.A. 17:50-1 et seq.. Taxisure was originally authorized to transact business on October 31, 2003 and operated as a commercial automobile insurer specifically for taxicabs.
- 5. As a part of the plan for the acquisition of control approved by the Commissioner, on May 27, 2010, GSIC completed a statutory merger with Taxisure, under which Taxisure surrendered its New Jersey Certificate of Authority to transact business and left GSIC as the surviving entity (with the

The administrative supervision of insurers is confidential under 17:51A-4a; however, given the nature financial condition and the nature of the relief sought in this proceeding, the Commissioner deems the disclosure of existence of GSIC's administrative supervision to be in the best of the public under N.J.S.A. 17:51A-4d. Commissioner presently deems it appropriate to maintain the confidentiality of any hearings, correspondence, reports, records, and other information in the Department's possession relating to GSIC's administrative supervision.

administrative supervision continuing in force). Subsequently GSIC's Certificate of Authority was amended to include automobile liability and automobile liability property damage coverage.

6. Based upon the most recently information provided by GSIC to the Department, GSIC had 452 policies in force as of June 30, 2011. On July 1, 2011, the Department directed GSIC to cease writing new business effective July 1, 2011, and to cease renewals of existing business with effective dates after September 1, 2011 (later modified to October 1, 2011.)

INSOLVENCY AND FAILURE TO MAINTAIN REQUIRED CAPITAL AND SURPLUS

- 7. Pursuant to N.J.S.A. 17:23-1, "[e]very insurance company transacting business in this State shall annually, on or before March first, file in the [D]epartment a statement ... showing its financial condition at the close of business on December thirty-first of the year last preceding ... in the format adopted by the National Association of Insurance Commissioners ["NAIC"] and in use at the time the statement is due."
- 8. Pursuant to N.J.S.A. 17:17-6, GSIC is required to maintain a minimum of capital and surplus of \$2,000,000.

- 9. Despite the merger, GSIC's financial condition continued to deteriorate. As shown on its 2010 annual statement filed with the Department, GSIC's policyholder surplus, or net worth, was \$2,029,457 as of December 31, 2010, a 51.6% decline from the \$4,190,195 surplus as of December 31, 2009. This information is set forth in the annual statement at Page 3, Liabilities, Surplus and Other Funds, Line 37, Surplus as regards policyholders, and a copy of this page is attached as Exhibit A.
- 10. GSIC's financial condition has deteriorated to the point where its assets are now less than its liabilities and required reserves. As shown on its 2011 annual statement filed with the Department, GSIC's policyholder surplus, or net worth, was (\$490,949) as of December 31, 2011. This information is set forth in the 2011 annual statement at Page 3, Liabilities, Surplus and Other Funds, Line 37, Surplus as regards policyholders, and a copy of this page is attached as Exhibit B.

HAZARDOUS FINANCIAL CONDITION

11. The provisions of N.J.A.C. 11:2-27.1 et seq., a subchapter entitled "DETERMINATION OF INSURERS IN A HAZARDOUS FINANCIAL CONDITION", provide guidelines to determine whether an insurer is in a hazardous financial condition.

- 12. N.J.A.C. 11:2-27.3(a) sets forth 29 factors to be considered "... either singly or in a combination of two or more, in determining whether an insurer is in a hazardous financial condition[.]"
- 13. N.J.A.C. 11:2-27.3(a)6 involves "[a] finding that the insurer's operating loss in the last 12 month period or any shorter period of time, including, but not limited to, net capital gain or loss, change in non-admitted assets and cash dividends paid to shareholders, is greater than 50 percent of such insurer's remaining surplus as regards policyholders in excess of the minimum required[.]"
- 14. Based upon GSIC's 2010 annual statement, GSIC'S net operating loss for 2010 was (\$1,435,848). This information is set forth in the 2010 annual statement at Page 4, Statement of Income, Line 8, Net underwriting gain or (loss), and a copy of this page is attached as Exhibit C.
- 15. The 2010 net operating loss of (\$1,435,848) is 4,874.4% of \$29,457, the balance of policyholders' surplus in excess of the statutorily required \$2,000,000 minimum capital and surplus (see Paragraph 9 above).
- 16. Based upon GSIC's 2011 annual statement, GSIC'S net operating loss for 2011 was (\$2,192,730). This information is set forth in the 2011 annual statement at Page 4, Statement

of Income, Line 8, Net underwriting gain or (loss), and a copy of this page is attached as Exhibit D.

- 17. As set forth in Paragraph 10 above, GSIC has no remaining policyholders' surplus. Accordingly, the 2011 net operating loss of (\$2,192,730) is greater than 50% of the balance of policyholders' surplus in excess of the statutorily required \$2,000,000 minimum capital and surplus.
- 18. Accordingly, the Commissioner has determined that GSIC is in a hazardous financial condition pursuant to N.J.A.C. 11:2-27.3(a)6.
- 19. N.J.A.C. 11:2-27.3(a)18 involves "[a] finding that the insurer does not possess the minimum capital and surplus ... required by statute to be maintained ...[.]"
- 20. Pursuant to N.J.S.A. 17:17-6 et seq., GSIC's current minimum capital and surplus requirement is \$2,000,000.
- 21. As more particularly set forth in Paragraphs 7 to 10 above, GSIC's capital and surplus is less than \$2,000,000 as of its most recent annual statements.
- 22. Accordingly, the Commissioner has determined that GSIC does not possess the minimum capital and surplus required by statute and that GSIC is in a hazardous financial condition pursuant to N.J.A.C. 11:2-27.3(a)18.

FAILURE TO FILE ANNUAL AUDITED FINANCIAL REPORT

- 23. Pursuant to N.J.A.C. 11:2-26.4(a), "All insurers... shall have an annual audit by an independent certified public accountant on or before June 1 for the year ended December 31 immediately preceding."
- 24. Pursuant to N.J.A.C. 11:2-26.1(a), "[t]he purpose of this subchapter [ANNUAL AUDITED FINANCIAL REPORTS] is to improve the Department's surveillance of the financial position of insurers...."
- 25. On May 24, 2011, GSIC wrote to the Department requesting an extension to June 30, 2011 (original due date: June 1, 2011) to file its 2010 Annual Audited Financial Report, which extension was granted by the Department on June 1, 2011.
- 26. On June 15, 2011, GSIC wrote to the Department requesting a second extension to file its 2010 Annual Audited Financial Report pending the completion of a due diligence period in connection with a possible sale of the company. On July 26, 2011, the Department granted GSIC a second extension to September 1, 2011 to file the Report.
- 27. On August 15, 2011, GSIC wrote to the Department requesting a third extension to September 30, 2011 to file its 2010 Annual Audited Financial Report. A copy of the Department's August 19, 2011 letter denying a third extension is annexed

hereto as Exhibit E.

- 28. GSIC did not file its 2010 Annual Audited Financial Reports with the Department by September 1, 2011.
- 29. As of the date of this certification, GSIC's 2010 Annual Audited Financial Report still has not been filed with the Department.

AUTHORITY FOR ORDER OF LIQUIDATION

- 30. N.J.S.A. 17:30C-1 to -31 governs the rehabilitation, liquidation, and conservation of insurers in New Jersey. Under N.J.S.A. 17:30C-3, only the Commissioner can institute proceedings seeking the liquidation of an insurer.
- 31. N.J.S.A. 17:30C-8 provides that the Commissioner "may apply to the court for an order directing him to liquidate the business of a domestic insurer ... regardless of whether or not there has been [a] prior order directing him to rehabilitate such insurer, upon any of the grounds set forth in [N.J.S.A. 17:30C-6] ...".
- 32. Pursuant to $\underline{\text{N.J.S.A.}}$ 17:30C-6a, the impairment or insolvency of an insurer constitutes grounds for rehabilitation.
- 33. N.J.S.A. 17:30C-la defines "impairment or insolvency" to mean "... the capital of a stock insurer ... shall be deemed to be impaired and the insurer shall be deemed

to be insolvent, when such insurer is not possessed of assets at least equal to all liabilities and required reserves together with its total issued and outstanding capital stock ...".

- 34. As discussed in Paragraphs 7 to 10 above, GSIC's assets are less than equal to its liabilities and required reserves together with its statutorily required minimum capital and surplus.
- 35. Accordingly, GSIC is insolvent pursuant to $\underline{\text{N.J.S.A.}}$ 17:30C-1a, establishing grounds for a declaration of insolvency and grounds for liquidation pursuant to $\underline{\text{N.J.S.A.}}$ 17:30C-8 and N.J.S.A. 17:30C-6a.
- 36. Pursuant to $\underline{\text{N.J.S.A.}}$ 17:30C-6f, a finding that an insurer is in a hazardous financial condition constitutes grounds for rehabilitation.
- 37. As discussed in Paragraphs 11 to 22 above, the Commissioner has found that GSIC is operating in a hazardous financial condition.
- 38. Accordingly, the finding that GSIC is operating in a hazardous financial condition constitutes grounds for liquidation pursuant to N.J.S.A. 17:30C-8 and N.J.S.A. 17:30C-6f.
- 39. Pursuant to <u>N.J.S.A.</u> 17:30C-6b, an insurer's refusal to submit its books, records, accounts, or affairs to

the reasonable examination of the Commissioner constitutes grounds for rehabilitation.

- 40. Pursuant to N.J.S.A. 17:30C-6g, an insurer's willful violation of any law of this State constitutes grounds for rehabilitation.
- 41. As discussed in Paragraphs 23 to 29 above, GSIC is required by N.J.A.C. 11:2-26.4(a) to file an Annual Audited Financial Report for 2010 with the Department. Despite the grant by the Department of two extensions of the time to file the 2010 Report, GSIC has not filed the Report.
- 42. Accordingly, GSIC's failure to file its 2010 Annual Audited Financial Report with the Department as required by law constitutes grounds for liquidation pursuant to N.J.S.A. 17:30C-8 and N.J.S.A. 17:30C-6b and g.
- 43. Given GSIC's history of ongoing financial difficulties and its current financial status, the Commissioner has determined that any attempt to rehabilitate GSIC would be useless and would only result in increased expenses of administration and increased delays in the administration of claims contrary to the best interests of GSIC's policyholders, creditors, and the public.
- 44. Accordingly, the Commissioner has determined that GSIC must be placed in liquidation.

I certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements made by me are willfully false, I am subject to punishment.

CONOVER

CHIEF INSURANCE EXAMINER

Dated: April 24, 2012

EXHIBIT A

LIABILITIES, SURPLUS AND OTHER FUNDS

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EXHIBIT B

LIABILITIES. SURPLUS AND OTHER FUNDS

	LIABILITIES, SURPLUS AND OTHER FUND		2
		Current Year	Prior Year
Long	es (Part 2A, Line 35, Column 8)	1,818,187	1,563,510
Net	deferred tax fishifty owed money \$0 and interest thereon \$0		1
Borr	owed money 5		
]	'
	c	392,196	639,56
refu	nds including \$		
Divi	dends declared and unpaid: 1 Stockholders		
11.1	D 200 200		***************************************
11.3	2 Policyholders	308,185	465,3
Ceo	ded reinsurance premiums payable (net of ceding commissions)	1.612.230	1,325,2
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3. St		0,7 10,0	
4. G	ross paid in and contributed surplus nassigned funds (surplus)	(8,906,30	7) (6,385
	• • •		
6. L	ess treasury stock, al cost		
31	ess treasury strock, at cost. 6.10 shares common (value included in Line 30 \$0)		
30	5.2	(490.94	19) 2,02
37. S	5.20 shares preferred (value included in Lift 31 *	3 930 3	66 6,40
38	TOTALS (Page 2, Line 28, Column 3)		
	OF WRITE-INS Insilocated Cash		
			91
			24) 1
2903 2008. S			****
3201.			
3202.			
3203.	The state of the s		
3298. 8	Summary of remaining write-ins for Line 32 from overnow page FOTALS (Lines 3201 through 3203 plus 3298) (Line 32 above)		

EXHIBIT C

ANNUAL STATEMENT FOR THE YEAR 2010 OF THE GARDEN STATE INDEMNITY COMPANY, INC.

STATEMENT OF INCOME

		1 urrent Year	2 Prior Year
The state of the s			
UNDERWINING U	HCOME	. 1,352,853	1,932,613
EDUCTIONS	ni 1)	242,350	899,912
A		2 788 (011	3,000,400
Net income of protected cells	ine 7)	(1,435,848)	(1,735,669)
Not investment income earned (Canant or two investment	Income, Line 17)	421 173	547,755
Net resized capital gains (tosses) toss capital gains as to	S0 (Exhibit of Capital Gains (Losses))	421,110	
Q1(III(#10	V		
 Not gain or (loss) from agents' or premium balances change. 	od off (amount recovered \$0 amount charged		
		41,642	44,685
4. Aggregate write-ins for muscellangous arcuites		44,596	44,885
5. TOTAL Other Income (Lines 12 through 14)	the conditions all other foderal and foreign		44 . 46 8
income (axes (Lines 8 + 11 + 15)			
Dividencts to policyholders Not income, after dividends to policyholders, after capital	gains tax and before all other federal and foreign	M24 02.	(4 413 030)
income laxes (Line 16 minus Line 17)	-	mm 0201	(1 143 029
9. Federal and foreign income taxes incarred		[310,013]	(1,140,5=
Santa an annual collected believe December 31 prior ye	ar (Page 4, Line 39, Column 2)	(970.079)	(1,143,029
30. Surplus (contributed to) withdrawn from protected cers			
32.1 Paid in (Short Dividend)			
33. Surplus adjustments:	***************************************		
35. Dividends to stockholders			
36. Change in treasury stock (Page 3, Line 36.1 and 36.2	Column 2 minus Column 1)	(1,196,54	1)(241,1
38. Change in surplus as regards policyholders for the ye	or (Lines 22 Brough 37)	2,029,4	57 4,190
I an Combine set telestris Disconditions, December of Control			
DETAILS DEWRITEINS			*** ***************
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0598. Summary of remaining write-ins for Care 5 from October	ow page	2	954
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1401. Miscellaneous Income			
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149B. Summary of remaining write-ins for time 14 sources			341)
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1498. Summary of remaining withs as no rune 14 min over 1499. TOTALS (Lines 1401 through 1403 plus 1498) (Line 3701. Extraordinary Dividend to Great Republic Corporation	R	(500	008)
149B. Summary of remaining with-sta for Line 14 and 104 1499. TOTALS (Lines 1401 through 1403 plus 1498) (Line 3701. Extraordinary Dividend to Great Republic Corporatio 3702. Prior period adjustment for FTT recoverable	14 sbove)	(500,	000)

EXHIBIT D

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE GARDEN STATE INDEMNITY COMPANY, INC.

STATEMENT OF INCOME

	STATEMENT OF INCOME	_ 1	2 Print
		Current	Prior
	ļ	Year	Year
	UNDERWRITING INCOME	4 249 270	1 352 853
0	UNDERWRITING INCOME rns earned (Parl 1, Line 35, Column 4)	1,315,310	
PARTON		2 2R2 596 L	1.611./301
OCHORS	incurred (Parl 2 Line 35, Column 7)	222 841	242,350
Loren	fine Inventer and a surface (Part 3, Line 23, Column 17	- 1006 6631.	934,601
Others	mdenimbna expenses incurred (Part 3, Line 25, Colorin 2)	73530 - mestudes a	
Anner	underwriting expenses incurred (Parl 3, Line 25, Column 2)	3 512 100	2,788,701
TO	TEL Harlangitian Deductions (Lines 2 Inrough 3)	185700	
Nel inc	TAL Underwriting Deductions (Lines 2 through 5) come of protected cells	(2.192.730)	(1,435,848)
	t the same of focal (i ind 1 minus 1 ine b out 1/1		
	MAES IMPARTMENT	493 73R I	400,040
Net in	INVESTMENT INCOME INVESTMENT INCOME vestment income earned (Exhibit of Net Investment Income, Line 17)	(142,425)	20,628
Net ro	alized capital gains (losses) less capital gains tax of \$ (Exhibit of Capital Sains (Ecosory)	41,313	
Net in	upstment main or (loss) (Linus 9 + 10)	*******	
	OTHER MOOME	1	
Net ga	ain or (loss) from agents' or premium balances charged off (amount recovered \$u amount charges0)		
_a €	0)	39 733	41,642
Einzn	on and sporce chames not included in premiums	718	2,954
Aggre	gale write-ins for miscellaneous income	40,451	44,596
7/	TAL Olber Income /I mps 12 initiatin 14)	1	
Mot in	urame halore dividends to policynologis, siter capital gants and an arrangement	l (2 110 966)	[(3/0,0/3
incom	ne taxes (Lines 6 + 11 + 10)		
Divid	ends (o policyholders .come, after dividends to policyholders, after capital gains tax and before all other federal and foreign		
Nel ir	erios to policyrordends to policyholders, after capital gains tax and before all other foderal and foreign ne taxos (Line 16 minus Line 17)	. (2,110,966)	(970,073
incon	ne taxes (Line 16 minus Line 17)		1070.075
Fede	ral and foreign income taxes incurred	(2,110,966)	(970,078
Net i	CAPITAL AND SURPLUS ACCOUNT	2 400 457	4 400 40
	CAPITAL AND SURPLUS ACCOUNT lus as regards policyholders, December 31 prior year (Page 4, Line 39, Column 2)	2,029,457	1970.07
Surp	lus as regards policyholders, December 31 prior year (Page 4, Line 39, Column 2)	(2,110,966)	(370,07.
. Neli	ncome (from Line 20) ransfers (lo) from Protected Cell accounts		*
. Net	pransfers (to) from Protected Cell accounts nge in net unrealized capital gains or (losses) less capital gains tax of \$		
L Char	nge in net unrealized capital gains or (losses) less capital gains tax of \$	(724 262	15.84
Char	nge in net unrealized foreign exchange capital gain (loss)	25.05	(10.74
. Chai	nge in net deferred income tax		, , , , , , , , , , , , , , , , , , , ,
Cha.	and in pervision for minsurance (Page 3, Line 10, Commit 2 minute Commit 7)	1257360	
1 Cha	no a in sumula nales	1	
). Sum	this (contributed to) withdrawn from protected cells	" "	
r	unishes offect of changes in accounting principles	į.	i i
C-20	itat changes"		
321	Paid in Transferred from surplus (Slock Dividend)		
32.2	Transferred from surplus (Stock Dividend)		
22.7	Tenesinged in sumits	1	1
2 C.m	nine artiretments:	1	1.5
33.1	Paki n		
33 2	7 Transferred in capital (Slock UN/9819)		
33.3	3 Transferred from capital	1	
4. Nel	remittances from or (to) Home Office		
5 Div	idends to stockholders		
c Ch	anna in treasury stock (Page 3, Line 36.1 and 36.2, Column 2 minus Column 1)	(203,23	0) (1,196,5
7 Anv	mode write ing for gants and losses in surplus	2 520 40	6)] (2,160,4
38. Ch	ange in surplus as regards policyholdors for the year (Lines 22 through 37)	(490,94	9) 2,029.
19. Su	rplus as regards policyholders, December 31 current year (Late 21 Page 1)		
ETAILS	OF WRITE-INS		
501			{
)502			•••
503	mmary of remaining write-ins for Line 5 from overflow page		
)598. Su	mmary of remaining write-ins for Line 5 from overflow page TTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)		
1599, TC	OTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)		מריייייין שר
1401. Mi	scellaneous Income		··· ·····
1402			
1403	minary of remaining write-ins for Line 14 from overflow page		740
149B. Su	miniary of remaining write-ins for Line 14 from overflow page TALS (Lines 1401 through 1403 plus 1498) (Line 14 above)		/10
1499. TO	DTALS (Lines 1401 through 1403 plus 1498) (Line 14 above) traordinary Dividend to Great Republic Corporation		
3701. EX	draordinary Davidend to Great Republic Corporation ior period adjustment for Payable to Corporate Star per Audit	(203,2	FAM
3/UZ PI	ior period adjustment for Payable to Corporate Star per Audit eversal of Receivable		
3703. R	eversal of Receivable mmary of remaining write-ins for Line 37 from overflow page	A303	30) /1 19F
J130. 31	ummary of remaining write-ins for Line 37 from overflow page		

EXHIBIT E



State of Rew Jersey

DEPARTMENT OF BANKING AND INSURANCE DIVISION OF INSURANCE PO BOX 325 TRENTON, NJ 08625-0325

> TEL (609) 292-0844 Fax (609) 292-3144

THOMAS B. CONSIDINE Commissioner

DOUGLAS A. WHEELER
Director

KIM GUADAGNO Lt. Governor

CHRIS CHRISTIE

Governor

August 19, 2011

Fred Morelli Garden State Indemnity Company, Inc. 4810 Belmar Boulevard Suite 101 Wall, NJ 07753

Re: Further Extension Request for the 2010 Annual Audited Financial Report for Garden State Indemnity Company, Inc. ("GSI")

Dear Mr. Morelli:

The Company's request dated August 15, 2011, for a further extension for filling the 2010 Annual Audited Financial Report for December 31, 2010 pursuant to N.J.A.C. 11:2-26.4(b) has been received and reviewed.

Please be advised that the Department is denying your request for a further extension until September 30, 2011. The Department believes that the 2010 Annual Audited Financial Report should essentially be complete at this point except for possibly the Subsequent Event footnote. As a result, the 2010 Annual Audited Financial Report must be filed with the Department on or before September 1, 2011.

If you have any questions, please contact Erica Brimmer at (609) 292-5350, extension 50321.

Very truly yours,

Douglas A. Wheeler

Director, Division of Insurance

Cc: Raymond Conover

Boris Privman

Russell Jones

Steve Kerner

Roy Gutowski

Erica Brimmer

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