

3rd Quarter 2019 Dental Enrollment (JPN)

|   | Atlantic      | Bergen        | Burlington    | Camden        | Cape May     | Cumberland   | Essex         | Gloucester    | Hudson        | Hunterdon     | Mercer        | Middlesex     | Monmouth      | Morris        | Ocean         | Passaic       | Salem        | Somerset      | Sussex        | Union         | Warren        | Other        | Total          |
|---|---------------|---------------|---------------|---------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|--------------|----------------|
| <b>Totals By County</b>                           | 112,494       | 242,936       | 144,163       | 191,996       | 29,236       | 65,406       | 240,272       | 79,908        | 194,460       | 40,881        | 147,543       | 249,695       | 198,761       | 140,248       | 183,168       | 169,022       | 20,886       | 94,753        | 41,604        | 166,865       | 35,810        | 855          | 2,790,672      |
| <b>Comm Net Total By County</b>                   | 51,703        | 129,692       | 85,022        | 85,705        | 11,488       | 19,313       | 105,827       | 43,940        | 85,663        | 24,854        | 83,088        | 150,570       | 117,998       | 82,520        | 102,704       | 64,365        | 8,101        | 63,911        | 29,356        | 89,678        | 15,066        | 855          | 1,442,574      |
| <b>Comm Non Net By County</b>                     | 15,426        | 63,736        | 27,725        | 25,270        | 4,539        | 9,715        | 36,911        | 13,106        | 24,835        | 9,751         | 15,363        | 30,142        | 38,041        | 40,624        | 29,775        | 35,615        | 2,874        | 16,818        | 13,540        | 29,940        | 10,135        | 0            | 493,375        |
| <b>Medicaid Total By County</b>                   | 45,365        | 49,308        | 31,415        | 81,022        | 13,209       | 36,918       | 97,534        | 22,862        | 83,958        | 6,076         | 49,092        | 68,892        | 42,722        | 17,104        | 50,690        | 69,006        | 9,911        | 14,026        | 7,697         | 47,247        | 10,670        | 0            | 854,723        |
| <b>Aetna Dental, Inc. 11183</b>                   |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 2,036         | 9,214         | 9,902         | 7,671         | 553          | 1,851        | 16,828        | 3,762         | 10,772        | 2,051         | 11,151        | 19,429        | 7,572         | 5,929         | 8,124         | 4,875         | 515          | 6,356         | 1,360         | 9,675         | 1,326         | 0            | 140,952        |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>2,036</b>  | <b>9,214</b>  | <b>9,902</b>  | <b>7,671</b>  | <b>553</b>   | <b>1,851</b> | <b>16,828</b> | <b>3,762</b>  | <b>10,772</b> | <b>2,051</b>  | <b>11,151</b> | <b>19,429</b> | <b>7,572</b>  | <b>5,929</b>  | <b>8,124</b>  | <b>4,875</b>  | <b>515</b>   | <b>6,356</b>  | <b>1,360</b>  | <b>9,675</b>  | <b>1,326</b>  | <b>0</b>     | <b>140,952</b> |
| <b>Aetna Life Ins Co 60054</b>                    |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 3,061         | 20,925        | 11,944        | 10,139        | 920          | 1,025        | 16,300        | 5,619         | 12,127        | 3,742         | 8,788         | 18,912        | 14,260        | 11,232        | 10,606        | 9,103         | 1,227        | 8,333         | 2,749         | 12,261        | 1,889         | 0            | 185,664        |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 267            |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>3,061</b>  | <b>20,925</b> | <b>11,944</b> | <b>10,139</b> | <b>920</b>   | <b>1,025</b> | <b>16,300</b> | <b>5,619</b>  | <b>12,127</b> | <b>3,742</b>  | <b>8,788</b>  | <b>18,912</b> | <b>14,260</b> | <b>11,232</b> | <b>10,606</b> | <b>9,103</b>  | <b>1,227</b> | <b>8,333</b>  | <b>2,749</b>  | <b>12,261</b> | <b>1,889</b>  | <b>267</b>   | <b>185,931</b> |
| <b>Ameritas Life Ins Co 61301</b>                 |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 313           | 5,128         | 707           | 934           | 91           | 120          | 972           | 1,401         | 568           | 202           | 941           | 2,010         | 1,619         | 819           | 2,090         | 312           | 40           | 754           | 174           | 1,021         | 158           | 0            | 20,374         |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 1,274          |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>313</b>    | <b>5,128</b>  | <b>707</b>    | <b>934</b>    | <b>91</b>    | <b>120</b>   | <b>972</b>    | <b>1,401</b>  | <b>568</b>    | <b>202</b>    | <b>941</b>    | <b>2,010</b>  | <b>1,619</b>  | <b>819</b>    | <b>2,090</b>  | <b>312</b>    | <b>40</b>    | <b>754</b>    | <b>174</b>    | <b>1,021</b>  | <b>158</b>    | <b>1,274</b> | <b>20,374</b>  |
| <b>Atlantic Southern Dental 11217</b>             |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 21,599        |               |               | 808           |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 22,407         |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>21,599</b> | <b>0</b>      | <b>0</b>      | <b>808</b>    | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>22,407</b>  |
| <b>Cigna Dental Health of NJ 11167</b>            |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 1,340         | 5,975         | 3,669         | 3,384         | 163          | 598          | 7,633         | 1,589         | 7,174         | 869           | 5,605         | 14,174        | 4,888         | 3,824         | 4,005         | 3,243         | 199          | 3,686         | 786           | 5,719         | 638           | 0            | 79,161         |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>1,340</b>  | <b>5,975</b>  | <b>3,669</b>  | <b>3,384</b>  | <b>163</b>   | <b>598</b>   | <b>7,633</b>  | <b>1,589</b>  | <b>7,174</b>  | <b>869</b>    | <b>5,605</b>  | <b>14,174</b> | <b>4,888</b>  | <b>3,824</b>  | <b>4,005</b>  | <b>3,243</b>  | <b>199</b>   | <b>3,686</b>  | <b>786</b>    | <b>5,719</b>  | <b>638</b>    | <b>0</b>     | <b>79,161</b>  |
| <b>Connecticut General Life Ins Co, Inc 62308</b> |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 571           | 8,102         | 2,467         | 2,499         | 158          | 252          | 3,861         | 1,540         | 2,282         | 1,086         | 2,977         | 8,048         | 4,641         | 5,680         | 3,045         | 4,529         | 225          | 3,810         | 1,269         | 3,730         | 1,007         | 0            | 61,779         |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 523            |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>571</b>    | <b>8,102</b>  | <b>2,467</b>  | <b>2,499</b>  | <b>158</b>   | <b>252</b>   | <b>3,861</b>  | <b>1,540</b>  | <b>2,282</b>  | <b>1,086</b>  | <b>2,977</b>  | <b>8,048</b>  | <b>4,641</b>  | <b>5,680</b>  | <b>3,045</b>  | <b>4,529</b>  | <b>225</b>   | <b>3,810</b>  | <b>1,269</b>  | <b>3,730</b>  | <b>1,007</b>  | <b>523</b>   | <b>61,779</b>  |
| <b>Delta Dental of NJ, Inc 55085</b>              |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 1,565         | 8,943         | 3,209         | 5,819         | 2,233        | 798          | 5,825         | 2,857         | 4,518         | 1,887         | 2,162         | 4,549         | 3,845         | 5,572         | 3,102         | 3,900         | 360          | 2,673         | 1,939         | 4,084         | 1,012         | 0            | 70,849         |
| Comm Non Net                                      | 14,893        | 58,816        | 25,380        | 22,773        | 4,395        | 8,855        | 36,681        | 12,051        | 23,895        | 9,983         | 13,674        | 28,322        | 36,851        | 39,376        | 28,366        | 34,580        | 2,769        | 16,083        | 12,617        | 29,266        | 9,724         | 0            | 468,015        |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>16,448</b> | <b>67,859</b> | <b>28,589</b> | <b>28,592</b> | <b>6,628</b> | <b>9,653</b> | <b>41,506</b> | <b>14,889</b> | <b>28,413</b> | <b>11,270</b> | <b>16,035</b> | <b>32,871</b> | <b>40,675</b> | <b>44,946</b> | <b>31,468</b> | <b>38,489</b> | <b>3,130</b> | <b>18,766</b> | <b>14,556</b> | <b>33,349</b> | <b>10,736</b> | <b>0</b>     | <b>538,865</b> |
| <b>Dental Delivery Systems 11195</b>              |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 8             | 2,258         | 197           | 324           | 3            | 5            | 1,586         | 121           | 767           | 320           | 67            | 1,336         | 1,204         | 1,204         | 883           | 1,314         | 22           | 550           | 535           | 1,178         | 353           | 0            | 14,235         |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>8</b>      | <b>2,258</b>  | <b>197</b>    | <b>324</b>    | <b>3</b>     | <b>5</b>     | <b>1,586</b>  | <b>121</b>    | <b>767</b>    | <b>320</b>    | <b>67</b>     | <b>1,336</b>  | <b>1,204</b>  | <b>1,204</b>  | <b>883</b>    | <b>1,314</b>  | <b>22</b>    | <b>550</b>    | <b>535</b>    | <b>1,178</b>  | <b>353</b>    | <b>0</b>     | <b>14,235</b>  |
| <b>Dental Group of NJ 11241**</b>                 |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  |               | 9             | 0             | 0             |              |              | 5             |               |               | 5             | 13            | 0             | 27            | 20            | 1             | 7             | 0            | 2             | 0             | 177           | 2             | 0            | 268            |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>0</b>      | <b>9</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>5</b>      | <b>0</b>      | <b>5</b>      | <b>13</b>     | <b>0</b>      | <b>27</b>     | <b>20</b>     | <b>1</b>      | <b>7</b>      | <b>0</b>      | <b>2</b>     | <b>0</b>      | <b>177</b>    | <b>2</b>      | <b>0</b>      | <b>268</b>   |                |
| <b>Dental Services Organization, Inc 11234</b>    |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 466           | 164           | 1,156         | 365           | 0            | 610          | 0             | 395           | 0             | 480           | 5,896         | 2,230         | 2,848         | 442           | 1,980         | 533           | 0            | 0             | 0             | 819           | 0             | 0            | 18,384         |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>466</b>    | <b>164</b>    | <b>1,156</b>  | <b>365</b>    | <b>0</b>     | <b>610</b>   | <b>0</b>      | <b>395</b>    | <b>0</b>      | <b>480</b>    | <b>5,896</b>  | <b>2,230</b>  | <b>2,848</b>  | <b>442</b>    | <b>1,980</b>  | <b>533</b>    | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>819</b>    | <b>0</b>      | <b>0</b>     | <b>18,384</b>  |
| <b>Flagship Dental Plans 11179</b>                |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |
| Comm Net  | 368           | 1,775         | 992           | 949           | 119          | 1,755        | 2,660         | 1,093         | 699           | 102           | 970           | 1,670         | 1,462         | 1,017         | 1,397         | 3,648         | 75           | 421           | 425           | 1,315         | 252           | 0            | 23,158         |
| Comm Non Net                                      |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| Medicaid  |               |               |               |               |              |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              | 0              |
| <b>Total</b>                                      | <b>368</b>    | <b>1,775</b>  | <b>992</b>    | <b>949</b>    | <b>119</b>   | <b>1,755</b> | <b>2,660</b>  | <b>1,093</b>  | <b>699</b>    | <b>102</b>    | <b>970</b>    | <b>1,670</b>  | <b>1,462</b>  | <b>1,017</b>  | <b>1,397</b>  | <b>3,648</b>  | <b>75</b>    | <b>421</b>    | <b>425</b>    | <b>1,315</b>  | <b>252</b>    | <b>0</b>     | <b>23,158</b>  |
| <b>Geber's Life Ins Co 70939</b>                  |               |               |               |               | </           |              |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |              |                |

3rd Quarter 2019 Dental Enrollment (JPN)

|   | Atlantic     | Bergen        | Burlington    | Camden        | Cape May     | Cumberland   | Essex         | Gloucester   | Hudson        | Hunterdon    | Mercer        | Middlesex     | Monmouth      | Morris        | Ocean         | Passaic      | Salem        | Somerset      | Sussex       | Union        | Warren       | Other    | Total          |
|---|--------------|---------------|---------------|---------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|---------------|--------------|--------------|--------------|----------|----------------|
| <b>Totals By County</b>   | 112,494      | 242,936       | 144,163       | 191,996       | 29,236       | 65,406       | 240,272       | 79,908       | 194,460       | 40,881       | 147,543       | 249,695       | 198,761       | 140,248       | 183,168       | 169,022      | 20,886       | 94,753        | 41,604       | 166,865      | 35,810       | 855      | 2,790,672      |
| <b>Comm Net Total By County</b>   | 51,703       | 129,692       | 85,022        | 85,705        | 11,488       | 19,313       | 105,827       | 43,940       | 85,663        | 24,854       | 83,088        | 150,570       | 117,998       | 82,520        | 102,704       | 64,365       | 8,101        | 63,911        | 29,356       | 89,678       | 15,006       | 855      | 1,442,574      |
| <b>Comm Non Net By County</b>   | 15,426       | 63,736        | 27,725        | 25,270        | 4,539        | 9,175        | 36,911        | 13,106       | 24,835        | 9,751        | 15,363        | 39,142        | 38,041        | 40,624        | 29,775        | 35,615       | 2,874        | 16,816        | 13,540       | 29,940       | 10,135       | 0        | 493,375        |
| <b>Medicaid Total By County</b>   | 45,365       | 49,308        | 31,415        | 81,022        | 13,209       | 36,918       | 97,534        | 22,862       | 83,958        | 6,076        | 49,092        | 68,892        | 42,722        | 17,104        | 50,690        | 69,006       | 9,911        | 14,026        | 7,697        | 47,247       | 10,670       | 0        | 854,723        |
| <b>International HealthCare Services 11173</b>                              |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  | 347          | 1,315         | 2,072         | 502           | 98           | 279          | 2,580         | 306          | 831           | 206          | 3,257         | 3,059         | 3,190         | 507           | 3,748         | 1,532        | 79           | 833           | 174          | 2,710        | 182          | 0        | 27,807         |
| Comm Non Net  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>347</b>   | <b>1,315</b>  | <b>2,072</b>  | <b>502</b>    | <b>98</b>    | <b>279</b>   | <b>2,580</b>  | <b>306</b>   | <b>831</b>    | <b>206</b>   | <b>3,257</b>  | <b>3,059</b>  | <b>3,190</b>  | <b>507</b>    | <b>3,748</b>  | <b>1,532</b> | <b>79</b>    | <b>833</b>    | <b>174</b>   | <b>2,710</b> | <b>182</b>   | <b>0</b> | <b>27,807</b>  |
| <b>John O. Kernan, DMD, PA 11182</b>  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  |              |               |               | 5,884         |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 5,884          |
| Comm Non Net  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>5,884</b>  | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>5,884</b>   |
| <b>Kansas City Life Ins Co 65129</b>  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  |              | 19            | 16            | 1             | 2            | 2            | 6             | 0            | 5             | 5            | 0             | 16            | 16            | 17            | 4             | 5            | 0            | 7             | 0            | 15           | 0            | 0        | 136            |
| Comm Non Net  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>0</b>     | <b>19</b>     | <b>16</b>     | <b>1</b>      | <b>2</b>     | <b>2</b>     | <b>6</b>      | <b>0</b>     | <b>5</b>      | <b>5</b>     | <b>0</b>      | <b>16</b>     | <b>16</b>     | <b>17</b>     | <b>4</b>      | <b>5</b>     | <b>0</b>     | <b>7</b>      | <b>0</b>     | <b>15</b>    | <b>0</b>     | <b>0</b> | <b>136</b>     |
| <b>Lincoln National Life Insurance Co. 65676</b>                            |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  | 1,024        | 600           | 632           | 782           | 66           | 133          | 347           | 479          | 349           | 112          | 271           | 788           | 506           | 330           | 301           | 250          | 87           | 413           | 63           | 367          | 69           | 0        | 7,965          |
| Comm Non Net  |              |               | 1             | 1             | 1            |              | 3             |              | 1             | 2            | 1             | 4             |               |               | 5             |              |              |               |              | 1            |              |          | 25             |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>1,024</b> | <b>600</b>    | <b>633</b>    | <b>783</b>    | <b>67</b>    | <b>133</b>   | <b>349</b>    | <b>479</b>   | <b>350</b>    | <b>114</b>   | <b>272</b>    | <b>792</b>    | <b>506</b>    | <b>330</b>    | <b>305</b>    | <b>250</b>   | <b>87</b>    | <b>420</b>    | <b>63</b>    | <b>368</b>   | <b>69</b>    | <b>0</b> | <b>7,990</b>   |
| <b>Metropolitan Life Insurance Co. 65978</b>                                |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  | 2,610        | 16,225        | 12,071        | 9,544         | 1,127        | 1,701        | 9,495         | 5,622        | 10,244        | 4,398        | 20,255        | 17,913        | 12,966        | 12,322        | 10,315        | 7,512        | 1,568        | 11,867        | 2,713        | 8,989        | 2,130        | 0        | 181,587        |
| Comm Non Net  | 268          | 1,016         | 712           | 1,119         | 43           | 1,701        | 713           | 490          | 204           | 204          | 455           | 1,049         | 409           | 564           | 742           | 523          | 46           | 345           | 278          | 401          | 246          | 0        | 10,275         |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>2,878</b> | <b>17,241</b> | <b>12,783</b> | <b>10,663</b> | <b>1,170</b> | <b>1,864</b> | <b>10,208</b> | <b>6,112</b> | <b>10,733</b> | <b>4,602</b> | <b>20,710</b> | <b>18,962</b> | <b>13,375</b> | <b>12,886</b> | <b>11,057</b> | <b>8,035</b> | <b>1,614</b> | <b>12,212</b> | <b>2,991</b> | <b>9,390</b> | <b>2,376</b> | <b>0</b> | <b>191,862</b> |
| <b>Mid-West Nat'l Life Ins. Co. of Tennessee (formerly MEGA Life) 66087</b> |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  |              |               |               |               |              |              |               |              |               | 1            | 0             |               |               |               |               |              |              | 3             |              | 1            | 0            | 0        | 5              |
| Comm Non Net  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>1</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>3</b>      | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>0</b> | <b>5</b>       |
| <b>Nippon Life Ins Co 81264</b>   |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| Comm Non Net  | 2            | 3,289         | 290           | 289           | 0            | 0            | 73            | 8            | 139           | 0            | 434           | 203           | 130           | 62            | 241           | 198          | 0            | 51            | 14           | 6            | 0            | 0        | 5,431          |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>2</b>     | <b>3,289</b>  | <b>290</b>    | <b>289</b>    | <b>0</b>     | <b>0</b>     | <b>73</b>     | <b>8</b>     | <b>139</b>    | <b>0</b>     | <b>434</b>    | <b>203</b>    | <b>130</b>    | <b>62</b>     | <b>241</b>    | <b>198</b>   | <b>0</b>     | <b>51</b>     | <b>14</b>    | <b>6</b>     | <b>0</b>     | <b>0</b> | <b>5,431</b>   |
| <b>Principal Life Ins Co 61271</b>  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  | 757          | 4,920         | 3,561         | 3,362         | 85           | 543          | 2,896         | 1,725        | 2,139         | 598          | 1,451         | 6,952         | 3,115         | 4,456         | 3,054         | 2,115        | 172          | 3,327         | 456          | 2,258        | 445          | 0        | 48,367         |
| Comm Non Net  |              |               |               |               |              |              |               |              |               |              | 0             |               |               |               |               | 0            |              | 0             |              |              |              |          | 0              |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>757</b>   | <b>4,920</b>  | <b>3,561</b>  | <b>3,362</b>  | <b>85</b>    | <b>543</b>   | <b>2,896</b>  | <b>1,725</b> | <b>2,139</b>  | <b>598</b>   | <b>1,451</b>  | <b>6,952</b>  | <b>3,115</b>  | <b>4,456</b>  | <b>3,054</b>  | <b>2,115</b> | <b>172</b>   | <b>3,327</b>  | <b>456</b>   | <b>2,258</b> | <b>445</b>   | <b>0</b> | <b>48,367</b>  |
| <b>Reliance Standard Life Ins Co. 68381</b>                                 |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  | 10           | 10            | 62            | 0             | 25           | 0            | 107           | 0            | 1,931         | 5            | 0             | 10            | 22            | 10            | 10            | 0            | 0            | 7             | 3            | 0            | 79           | 0        | 2,239          |
| Comm Non Net  |              |               | 22            |               |              |              | 16            | 5            | 6             |              | 10            |               |               |               |               |              |              | 7             | 3            |              |              |          | 91             |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>10</b>    | <b>10</b>     | <b>84</b>     | <b>0</b>      | <b>25</b>    | <b>0</b>     | <b>123</b>    | <b>5</b>     | <b>1,931</b>  | <b>5</b>     | <b>10</b>     | <b>10</b>     | <b>22</b>     | <b>10</b>     | <b>10</b>     | <b>0</b>     | <b>0</b>     | <b>7</b>      | <b>3</b>     | <b>0</b>     | <b>79</b>    | <b>0</b> | <b>2,330</b>   |
| <b>Renaissance Life &amp; Health Insurance Co. of America</b>               |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  | 118          | 504           | 290           | 299           | 108          | 54           | 167           | 310          | 136           | 89           | 165           | 397           | 383           | 281           | 424           | 166          | 333          | 168           | 61           | 209          | 57           | 0        | 4,719          |
| Comm Non Net  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>118</b>   | <b>504</b>    | <b>290</b>    | <b>299</b>    | <b>108</b>   | <b>54</b>    | <b>167</b>    | <b>310</b>   | <b>136</b>    | <b>89</b>    | <b>165</b>    | <b>397</b>    | <b>383</b>    | <b>281</b>    | <b>424</b>    | <b>166</b>   | <b>333</b>   | <b>168</b>    | <b>61</b>    | <b>209</b>   | <b>57</b>    | <b>0</b> | <b>4,719</b>   |
| <b>Sentry Life Insurance Co 68810</b>                                       |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| Comm Non Net  |              | 0             |               |               |              |              |               |              |               |              |               |               | 0             |               |               |              |              |               |              |              |              |          | 0              |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>0</b>       |
| <b>SheltonPoint Life Ins. Co. (formerly First Rehab.) 81434</b>             |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |
| Comm Net  | 6            | 98            | 0             | 2             | 0            | 2            | 22            | 10           | 9             | 3            | 0             | 49            | 27            | 32            | 56            | 28           | 0            | 10            | 5            | 18           | 0            | 0        | 377            |
| Comm Non Net  | 0            | 21            | 0             | 1             | 0            | 7            | 6             | 4            | 6             | 7            | 0             | 31            | 2             | 2             | 7             | 7            | 0            | 2             | 5            | 64           | 0            | 0        | 157            |
| Medicaid  |              |               |               |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          | 0              |
| <b>Total</b>  | <b>6</b>     | <b>119</b>    | <b>0</b>      |               |              |              |               |              |               |              |               |               |               |               |               |              |              |               |              |              |              |          |                |