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JEFFREY A. BROWN Acting Commissioner

To: All Interested Bidders

Re: RFQ/RFP/WAIVER # 09-30-25-07WAI Clinical Consulting and Training – Phase 2

Original Quote Submission Due Date: October 27, 2025 (2:00 PM Eastern Time)

NEW Quote Submission Due Date: Thursday, November 6, 2025 (2:00 PM Eastern Time)

The State requires a Business Associate Agreement to be signed by the Bidder. The form should be included with the quote. If it is not submitted with the quote, it shall be submitted before contract award.

## **Bid Amendment #2**

The following constitutes Bid Amendment #1 to the above referenced Bid Solicitation/Request for Quotes (RFQ):

- Question and Answer (Q&A) period has closed with 5 public questions received; certain questions provided by the State are answered for convenience; and
- Quote Submission due date has been extended to November 6, 2025.

|   | Bid Solicitation/Request |   |
|---|--------------------------|---|
| # | for Quotes               | Question (Bolded) and Answer  |
|   | Section Reference        |   |
| 1 | PDF Documents            | When trying to open a Portable Document Format (PDF), I am receiving an error message and am unable to access the PDF. How should I proceed?  |
|   |                          | It is recommended that users utilize Microsoft Edge to view PDFs. Certain PDF forms cannot be opened in the Chrome or Firefox built in PDF viewers that are enabled by default. If using Chrome or Firefox it is recommended that the file is downloaded instead by clicking the download button in the upper right-hand corner of the browser after an error message is received. An alternative option is to disable the built in PDF viewers in Chrome or Firefox. |
| 2 | Quote Submission         | Should I check that I have properly completed and attached all of the required documents with my submitted Quote?  Yes. Prior to the Quote Opening Deadline, a Bidder should review the documents comprising the submitted Quote to ensure that all of the required documents have been completed and attached. Oftentimes a Quote is deemed non-responsive   |
|   |                          | because a Bidder fails to attach a required form or attaches a blank form.  |

| # | Bid Solicitation/Request for Quotes | Question (Bolded) and Answer  |
|---|-------------------------------------|---|
| # | Section Reference                   | Question (Boided) and Aliswer   |
| 3 | Quote Submission                    | Please confirm a Bidder may deliver a hardcopy quote instead of submitting a response electronically.   |
|   |                                     | Please be advised that all Quotes shall be submitted electronically via email to <a href="mailto:centralprocurement@doh.nj.gov">centralprocurement@doh.nj.gov</a> .   |
| 4 | Quote Submission                    | This will be the first time that I will BID on a project with the State do you have a training class or someone that can guide you through this process?  |
|   |                                     | During the solicitation phase of the procurement, DOH's Central Procurement does not currently host any training classes for any potential Bidder or a potential subcontractor of a potential Bidder. Please refer to Section 3 of the RFQ and follow the requirements listed.  |
| 5 | Section 4.1.1                       | For the Safewards sustainability model in Section 4.1.1, what were the most significant barriers to maintaining fidelity during Phase 1? Knowing whether challenges were primarily related to staff buy-in, leadership support, training retention, or resource constraints would inform our monitoring and quality improvement approach. |
|   |                                     | The most significant barriers include knowledge transfer as a result of staff turnover, resources constraints and monitoring of practice.   |
| 6 | Section 4.1.3                       | Section 4.1.3 establishes a 45-day discharge KPI for CEPP patients. What are the primary bottlenecks currently preventing timely discharge - is it clinical readiness, community placement availability, or interdisciplinary coordination? Understanding the main barriers would help us focus our intervention strategy appropriately.  |
|   |                                     | The barriers include clinical readiness and community resources available.  |
| 7 | Section 4.1.5                       | Section 4.1.5 requires a comparative review of other public sector psychiatric systems. Are there specific state psychiatric hospitals or forensic facilities that DOH considers benchmark models for this work, or should we propose comparison sites based on our own research and experience?  |
|   |                                     | Best practices nationally and states that have recent significant successes.  |
| 8 |                                     | Given that Phase 2 builds directly on Phase 1 infrastructure and training programs, will bidders receive access to Phase 1 deliverables, assessments, and identified gaps? This would ensure continuity and allow all bidders to propose solutions that build on existing progress rather than duplicate or contradict Phase 1 work.      |
|   |                                     | Status of phase one activities is attached.   |

It is the sole responsibility of the Bidder to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation/RFQ, as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation/RFQ shall remain the same.