

G. Profile of the Institution

1. Degree and Certificate Programs

Camden County College Programs by Degree

New Code	CAREER PROGRAMS (AAS)	New	TRANSFER PROGRAMS (AA/AFA/AS)
ACC.AAS	Accounting	CSC.AA	Computer Science (A.A.)
ADD.AAS	Addictions Counseling	CSC.AS	Computer Science (A.S.)
AUT.AAS	Automotive Technology (Apprentice)	CRJ.AS	Criminal Justice
GMA.AAS	Automotive Technology: GM/ASEP Option	EDU.AS	Elementary/Secondary Education
TOY.AAS	Automotive Technology: Toyota T-Ten Option	EGR.AS	Engineering Science
BIT.AAS	Biotechnology	HSR.AS	Human Services
CTC.AAS	Biotechnology: Cell & Tissue Culture Option	ECH.AS	Human Services: Early Childhood Education Option
FSC.AAS	Biotechnology: Forensic Science Option	APA.AA	LAS/Applied & Fine Arts Option
CAD.AAS	CADD: Computer Aided Drafting and Design	BIO.AS	LAS/Biology Option
CGR.AAS	Computer Graphics	BUS.AS	LAS/Business Administration Option
GDD.AAS	Computer Graphics: Game Design & Development	INF.AS	LAS/Business Administration Option: Information Systems
CIS.AAS	Computer Information Systems	CHM.AS	LAS/Chemistry Option
PCM.AAS	Computer Information Systems: Personal Computer Option	COM.AA	LAS/Communications Option
CIM.AAS	Computer Integrated Manufacturing/Engineering Technology	PHJ.AA	LAS/Communications Option: Photo-Journalism
CST.AAS	Computer Systems Technology	PRA.AA	LAS/Communications Option: Public Relations/Advertising
DAS.AAS	Dental Assisting	CGR.AA	LAS/Computer Graphics Option
DHY.AAS	Dental Hygiene	ELP.AA	LAS/Computer Graphics Option: Electronic Publishing
DTT.AAS	Dietetic Technology	DAN.AA	LAS/Dance Option
EET.AAS	Engineering Technology: Electrical Electronic Engineering	SLS.AA	LAS/Deaf Studies Option
EME.AAS	Engineering Technology: Electromechanical Engineering	ECE.AA	LAS/Early Childhood Education Option
MET.AAS	Engineering Technology: Mechanical Engineering	ENG.AA	LAS/English Option
TES.AAS	Engineering Technology: Technical Studies	ENV.AS	LAS/Environmental Science Option
FIN.AAS	Finance	FDS.AS	LAS/Food Science Option
FIR.AAS	Fire Science Technology	HPE.AS	LAS/Health and Exercise Science Option
FRA.AAS	Fire Science Technology: Administration Option	HST.AA	LAS/History Option
CTR.AAS	Health Information Tech: Cancer Tumor Registry Option	INT.AA	LAS/International Studies Option
HIT.AAS	Health Information Technology	LNC.AA	LAS/Language and Culture Option
HSC.AAS	Health Science	GOV.AA	LAS/Law, Government, Politics Option
CMA.AAS	Health Science: Certified Medical Assistant Option	MTH.AS	LAS/Mathematics Option
SRG.AAS	Health Science: Surgical Technology Option	MUS.AA	LAS/Music Option
HTS.AAS	Hospitality Technology	PRN.AS	LAS/Nursing: Pre-Nursing Option
MGT.AAS	Management	PHO.AA	LAS/Photography Option
BPM.AAS	Management: Business Paraprofessional Management Option	PHY.AS	LAS/Physics Option
SBM.AAS	Management: Small Business Management Option	PPH.AS	LAS/Pre-Pharmacy Option
MKT.AAS	Marketing	PSY.AA	LAS/Psychology Option
MAS.AAS	Massage Therapy	SPE.AA	LAS/Speech Option
MLT.AAS	Medical Laboratory Technology	SPT.AA	LAS/Theatre Option
IFP.AAS	Office Systems Technology Admin Assist: Info Process Opt	LAS.AA	Liberal Arts & Sciences (A.A.)
ADA.AAS	Office Systems Technology: Administrative Assistant	LAS.AS	Liberal Arts & Sciences (A.S.)
OPH.AAS	Ophthalmic Science Technology	NHF.AS	Nursing: Helene Fuld
PAR.AAS	Paralegal Studies	NOL.AS	Nursing: Our Lady of Lourdes
PRM.AAS	Paramedic Sciences	SPM.AS	Sport Management
PEM.AAS	Paramedic Sciences: Paramedic Educational Management Opt	STA.AFA	Studio Art
PHT.AAS	Photonics: Laser/Electro-Optic Technology		
FBR.AAS	Photonics: Laser/Electro-Optic Technology Fiber Optic Opt		
RST.AAS	Respiratory Therapy		
SLA.AAS	Sign Language Interpreter Education		
ASC.AAS	Veterinary Technology		
VIT.AAS	Video Imaging		

Camden County College

CERTIFICATE OF ACHIEVEMENT (CA)

New Code	
GAT.CA	Automotive General Technician Certificate of Achievement
JDP.CA	Basic Juvenile Detention Practice Certificate Achievement
CAD.CA	CADD: Computer Aided Drafting & Design Certif of Achieve
CAM.CA	Computer Aided Manufacturing Tech Certificate of Achieve
CSC.CA	Computer Science Certificate of Achievement
ACC.CA	Computerized Accounting Specialist Certificate Achievemnt
COR.CA	Corrections Certificate of Achievement
CIA.CA	Crime & Intelligence Analysis Certificate of Achievement
CUL.CA	Culinary Certificate of Achievement
EIT.CA	Educational Interpreter Training Certificate Achievement
EDM.CA	Emergency & Disaster Management Certificate of Achievemnt
FNA.CA	Fine Art Techniques Certificate of Achievement
FRA.CA	Fire Science Technology: Fire Administration Cert Achieve
FIR.CA	Fire Science Technology: Fire Suppression Cert Achievemnt
FSM.CA	Food Services Management Certificate of Achievement
FOP.CA	Fundamentals of Policing Certificate of Achievement
HRM.CA	Hotel and Resort Management Certificate of Achievement
IAP.CA	Instructional Aide Paraprofessional Core Cert Achievement
LAS.CA	Liberal Arts & Sciences/Certificate of Achievement
UNIX.CA	Linux/UNIX Administration Certificate of Achievement
BPM.CA	Management: Business Paraprofessional Cert Achievement
MAS.CA	Massage Therapy Certificate of Achievement
MEP.CA	Meeting and Event Planning Certificate of Achievement
MST.CA	Multi-Skilled Technician Certificate of Achievement
MUS.CA	Music Recording Certificate of Achievement
NCM.CA	Nutrition Care Manager Certificate of Achievement
OMT.CA	Ophthalmic Medical Technician Certificate of Achievement
OPH.CA	Ophthalmic Science Apprentice Certificate of Achievement
PND.CA	Painting: Decorative Painting Certificate of Achievement
PNF.CA	Painting: Faux Painting Certificate of Achievement
PRM.CA	Paramedic Sciences Certificate of Achievement
PT.CA	Personal Trainer Certificate of Achievement
PLC.CA	Programmable Logic Controller Certificate of Achievement
RES.CA	Real Estate Sales Certificate of Achievement
RDB.CA	Relational Database Mgt Sys Using ORACLE Cert Achievemnt

CERTIFICATE PROGRAMS (CT)

Code	
CTR.CT	Cancer Tumor Registry Certificate
CAP.CT	Computer Applications Programming Certificate
CGR.CT	Computer Graphics Certificate
CIM.CT	Computer Integrated Manufacturing Technology Certificate
CPG.CT	Computer Programming Certificate
CST.CT	Computer Systems Technology Certificate
DAS.CT	Dental Assisting Certificate
HSR.CT	Developmental Disabilities Certificate
MDC.CT	Medical Coding Certificate
MOS.CT	Microsoft Office User Specialist Certificate
SAT.CT	Office Assistant Certificate
PCS.CT	Personal Computer Specialist Certificate
LFO.CT	Photonics: Fiber Optic Technical Specialist Certificate
NUR.CT	Practical Nursing Certificate
SSR.CT	Social Services Certificate
SRG.CT	Surgical Technology Certificate
WEB.CT	Web Design Development Certificate
UND	Matric/Undeclared Academic Program

Undeclared Major

UND	Matriculated/Undeclared Academic Program
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2. Other Institutional Information:**a. Institutional Profile:**

Since its founding in 1967, Camden County College has provided open access and high-quality education to more than 311,000 credit students while enriching the professional and personal lives of tens of thousands of additional area residents. Recent studies of federal Department of Education data have shown that in addition to ranking among the nation's top 100 community colleges for overall associate's degree completion and among the nation's top 10 for associate's degree completion in education, the College also ranks among the top 50 for associate's degrees completed in communication technologies/technicians and support services. It also ranks among the top 100 in associate's degrees completed by African-American students and by non-minority students. The institution also is recognized nationally as a leader in technology programs such as video game design/development and photonics. In addition, it is acknowledged regionally as a vital resource for transfer education, customized training and community cultural events. With an enrollment of 15,670 students in Fall 2009, the College continues to be one of New Jersey's largest and most comprehensive community colleges.

Camden County College is an important county resource in the South Jersey/Delaware Valley region, serving nearly 23,400 students annually through associate's degree and certificate programs and an additional 10,000 in non-credit courses and an array of cultural programming at three locations: the Blackwood Campus, the Camden City Campus, and the William G. Rohrer Center in Cherry Hill.

The Blackwood Campus sits within a traditional collegiate setting of 320 acres and provides the majority of the College's programs. It has grown to include 26 buildings, including the Helene Fuld School of Nursing, the Gabriel E. Danch CIM Center, the Laser Institute of Technology for Education and Research, the Capt. Thomas J. McDonnell Criminal Justice, and the Madison Connector Building.

The Camden City Campus focuses on an urban mission to support the economic development of the City and County through higher education and workforce training. The College Hall facility opened in 1991, and a second eight-story building, the Camden Technology Center, opened in May 2004. This multi-purpose center includes academic, retail, and parking spaces, increasing access for students and the economic capacity of the City through its provision of wired, flexible learning and service spaces, downtown parking, bookstore shopping, and a full-service conference facility.

The William G. Rohrer Center in Cherry Hill opened in March 2000 as a hub for business and industry training and support. The two-story facility includes technology-rich classrooms, collaborative learning labs, and a technology-intensive e-library. Individuals seeking associate's degrees also are able to take core courses at the Rohrer Center.

b. Joint Programs:

Camden County Emergency Training Center Shared Services Agreement

Under this five-year Agreement, the College will perform a variety of functions toward the goals of improving access to training, securing private sector training contracts and expanding the scope of training courses. In addition, the College will utilize this expanded role to promote and facilitate the migration of fire fighters and emergency service personnel into degree programs offered by the College. The new EMTC would be branded as a joint venture of the County of Camden and Camden County College.

General Motors and Toyota - Automotive Service Educational Programs:

The College and General Motors co-sponsor the Automotive Service Educational Program (ASEP), serving dealerships in southern New Jersey and southeastern Pennsylvania, including the greater Philadelphia area. The College and Toyota Motor Sales, USA co-sponsor a similar technology-based automotive service program using Toyota products and dealerships in the region. Through affiliation with the manufacturers, College faculty and staff have access to the latest automotive equipment, including new cars and components for student lab work, as well as service manuals, videotapes and transparencies for classroom instruction. GM also trains College staff in the latest technologies so they in turn can provide state of the art training to students. The programs, which have been recognized nationally, give students classroom instruction and on-the-job-experience at sponsoring dealerships. In addition to manufacturers' certification, students also earn an Associate in Applied Science degree.

Nursing-Cooperative Programs:

The College offers two cooperative Nursing programs in partnership with Our Lady of Lourdes School of Nursing and the Virtua Health-Helene Fuld School of Nursing. These programs are designed to provide students with a strong academic background at the College and a strong clinical component at the nursing schools and their affiliated hospitals. The National League of Nursing accredits both programs. Graduates receive an Associates degree from the College and a certificate from the nursing schools.

Tri-County Respiratory Therapy Consortium:

This joint program between the College and the University of Medicine and Dentistry of New Jersey-School of Health Related Professions (UMDNJ-SHRP) offers students the opportunity to combine general education courses on campus with clinical training at the Stratford Campus and affiliated hospitals of UMDNJ. The program enrolls students from Camden, Atlantic, and Gloucester counties.

A.A.S. Health Science Degree:

In response to the need for a degree completion program for allied health professionals in the community, the College offers a Health Science degree, which combines general education courses taken at the College with clinical training at hospital-based allied health programs. Professionals graduating from approved schools of nursing, radiologic technology, operating room technology, and various other health professions are granted up to 22 credits for their professional education after the completion of 40 credits at the College. This degree program provides allied health professionals the opportunity to complete an Associate's degree in one school year.

A.A.S. and Certificate Programs in Paramedic Science:

The College, in cooperation with Virtua Health System, has developed a certificate and degree in Paramedic Science that combines general education at the College with clinical education and internships at Virtua Health. The program also offers courses through distance education for paramedics wanting to complete an Associate's degree. Students may choose elective courses in management or clinical education.

A.A.S. and Certificate Programs in Massage Therapy:

This joint program between the College and Lourdes Institute of Wholistic Studies provides students with massage courses at Lourdes and general education on our campus. Students gain practical experience in massage therapy and also in the management and operation of a small business by working in the student run massage clinic in Collingswood.

c. Other Programs and Services:**The Teaching and Learning Center:**

The Teaching and Learning Center at Camden County College (TLC) inspires and enables faculty to enhance teaching potential and effectiveness so that students are more likely to achieve their desired learning outcomes. The Teaching and Learning Center serves as a focal point for college-wide efforts to support the improvement of teaching and learning. To achieve its mission, the TLC supports the continuing improvement of instruction by offering programs and resources related to the individual professional development needs of faculty; encourages

teaching innovations; enhances faculty dialogue and promotes cooperation and information sharing across the disciplines; supports the integration of technology as a tool for improving teaching and learning; and collaborates with other institutions, organizations, and individuals to exchange information and share resources.

d. Partnerships with K-12:

College NOW! Program:

The College has a long history of cooperative activities with public school districts and private schools in the county and neighboring areas of South Jersey. Organized under the College NOW! Program, these partnerships provide opportunities for students to earn college credits for advanced work completed at their high schools or on the College campus. Other relationships between the College and school districts support professional development of secondary school teachers and other district employees. New initiatives are bringing College faculty together with their high school colleagues to discuss and develop plans to address students' performance in reading, writing, math, and other subjects.

- **Campus Courses**

High school students with a recommendation from their guidance counselor can enroll in college-level courses at Camden County College and bank the credits for transfer to many colleges and universities. Students can enroll in any course in which they meet the prerequisites. Courses can be taken during evening hours, weekends or during the day if arrangements can be made so high school commitments continue to be satisfied. These courses are offered at a one credit tuition reduction.

- **High School Plus**

Students can earn college credit for college-level work completed during the school day at their high school. Students receive both high school and college credit through the High School Plus Program. Credits earned through this program are applied towards college freshman-level general education course requirements only. Credit is transferable to most four-year institutions.

- **Career-Technical Education (CTE)**

CTE students, upon enrolling and completing courses at the College or at their high school, can earn college credits for technical courses taken in high school. College faculty members work closely with high school teachers in technical and applied subjects, curriculum specialists and guidance counselors at participating schools to provide training in technology, recruitment/retention and curriculum development.

- **Tech Prep**

Tech Prep students, upon enrolling and completing courses at the College or at their high school, can earn college credits for technical courses taken in high school. College faculty members work closely with high school teachers in technical and applied subjects, curriculum specialists and guidance counselors at participating schools to provide training in technology, recruitment/retention and curriculum development.

- **College Express**

The College offers a high school College Express program to upgrade the skills of high school juniors and seniors who do not succeed in their first attempt at the College's basic skills test. Four sections of basic skills courses were offered at local county high schools.

Tech Prep Partnership with Camden County High Schools and Four-Year Colleges:

Camden City Postsecondary Readiness Program

Camden City Postsecondary Readiness Program is a partnership between Camden City Board of Education and Camden County College. The program seeks to provide students with a seamless educational pathway, with established academic and industry support for students interested in pursuing a career and earning college credits related to a field of study. Eight state approved high school curriculum pathways with direct linkages to Camden County College degree programs and/or certificates will be developed. The first 3 of 8 pathways were implemented during the spring 2010 semester and included Business Management and Administration, Marketing, and Hospitality and Tourism. Fifty One (51) students completed this program. The Division provided Camden City and Camden County Technical School – Pennsauken students with an Emergency Medical Technician (EMT) pilot program. The 150 hour program, 100 hours in the classroom and 50 hours hands-on, will provide the students with an opportunity to become state certified as an EMT. Once these students become state certified, they will be able to earn six credits from CCC and become employable at \$15-\$20 an hour. The Division intends to expand this program with other high schools in the county.

CTEP

The New Jersey State Department of Education awarded the Division of School & Community Academic Programs a three-year grant, which provides \$315,000 annually in the area of Career Technical Education and Human Services. The grant will begin September 1, 2010 and will be used to create a statewide curriculum and support the statewide human services high school organization within the Edison School District that will provide a seamless transition in the Human Services career cluster from high school to college.

Substitute Teacher Training:

In cooperation with the county school districts and Superintendent's Office, the College offers a twenty-hour training program to prepare and certify substitute teachers. This curriculum is designed for individuals with a minimum of 60 college credits and focuses on classroom management and instructional strategies. More than 1,600 substitute teachers have been trained in this program since 1998.

Advanced Placement Summer Institute

Camden County College in partnership with the Middle States Regional Office of the College Board, offered an Advanced Placement (AP) Summer Institute in an effort to provide high-quality professional development opportunities to Advanced Placement (AP) and Pre-AP teachers in Camden County and the surrounding regions. Nearly 251 teachers have participated in this professional development activity since 2007.

Professional Development for Teachers:

Professional Development activities include a variety of programs geared to providing teachers with a multitude of experiences directly related to the improvement of classroom instruction. Professional development programs are available in high technology, allied health, business, human services and a variety of other fields and can be designed for individual teachers and/or districts. Teachers completing professional development activities at Camden County College receive a Certificate of Completion indicating course credit or College CEU's, date and the College's Professional Provider number for current workshops. Last year, the Division of School and Community Academic Programs held professional development workshops on "Autism and Asperger's," and held a certification workshop through the Center of Organizational Research and Development (CORD) to train and empower local/state personnel to implement career pathways and to provide tools and resources. The Professional Development workshops held at the College attracted over 300 teachers and administrators who participated in these professional development activities.

Counselor Liaison Program:

The Camden County College Counselor Liaison Program with area high schools was announced in June. This program is designed to provide an opportunity for area high schools to deliver more comprehensive and up to date information about CCC programs and services for their students. Three target schools have agreed to participate in the program, Lindenwold High School, Eastern High School and Washington Township High School. The first meeting of the program was held on June 24th at CCC, Blackwood campus. An advisory board is being formed to steer the program for FY 2011, and three additional high schools will be added to the program this academic year.

College for a Day:

Departmental staff developed a successful "College for a Day Program". Program was launched in fall 09 and 13 schools participated to date. Students were able to spend a morning on the Blackwood Campus where they received a tour of the campus, met with multiple college staff and ate lunch in the Cyber Café.

Camden Channel 19:

A series of tapings were completed with Camden City Educational Channel 19 highlighting CCC's Division of School and Community Academic Programs. To date, three tapings were completed featuring services from the Division and CCC for broadcast to Camden City residents. The broadcasts included interviews with representatives from the College's Upward Bound Academy, the Camden Post-Secondary Readiness Program, and the EOF Program.

Community Based Organizations:

The College developed an on-going relationship with the DOT (Dreams of Tomorrow) Organization in Sicklerville. In partnership with Camden Dean Gary Divens, we developed an on-going presence in the Opportunity Re-Connect Center in Camden. Initiated contact with the REAL Organization to partner in offering courses for the Pine Hill School District. In addition we completed an assessment of "Tent City" (displaced homeless residents) to assist in startup classes for 10 of the residents of "Tent City", now called New Life.

Alternate Route Certification:

In cooperation with New Jersey City University, the College offers alternate route certification training for baccalaureate degree holders who wish to gain credentials for teaching in the public schools. Courses held at the Blackwood Campus may also be applied toward the Masters of Arts in Teaching degree offered by NJCU. Since the inception of the program, over 190 students have completed the program.

The Camden County Office of the Superintendent of Schools:

In consultation with the Camden County Office of the Superintendent of Schools, the College conducts a variety of special programming for K-12 educators. This includes Academic Interest Workshops, tuition-free courses and tuition-free professional development opportunities. Forty-three Special Events/Lectures and 60 mini-courses were offered during FY 2010. In addition the Executive county Superintendent's office is located on the Blackwood Campus.

College Bound Academy:

The Gloucester City College Partnership Program is a pre-college enrichment program, funded by the New Jersey Commission of Higher Education, designed to help Gloucester City students complete high school and successfully pursue postsecondary education in science, mathematics or technology fields. The program also provides student support services that include counseling, tutoring, fieldtrips, career awareness, multicultural enrichment activities, college admission and financial aid information sessions and campus tours. The program served 107 Gloucester City High School students in FY 2010.

Upward Bound College Prep Academy:

The Upward Bound Academy at Camden County College offers students SAT preparation, college application assistance, tutoring assistance and mentoring. It also offers students on-going academic and career counseling and cultural events and activities. During FY2010, 94 students participated in a six-week summer academic/cultural program.

Brookfield Academy:

This is a partnership program with Brookfield Academy, an alternate education school, to help students develop the skills necessary to be successful in college. The "transition to college" program is designed for 11th and 12th grade high school students. Brookfield Academy has classroom space on the Blackwood Campus. Students enroll in a college course each semester while completing their high school graduation requirements. During FY 2010, eight 12th grade students completed the program and enrolled in the College.

Y.A.L.E.:

- **Scholars Program**

Y.A.L.E. Schools, an alternate education school, provides a "transition to college" program to help students develop the skills necessary to be successful in college.

- **TREC Program**

The Transitional Education Center program provides students with the skills necessary to secure an entry level position in the workforce. The students gain experience by job shadowing in several departments throughout the college. These students also enroll in college classes. During FY 2010, nine students participated in the program.

e. Partnerships with Other Institutions/Entities:**Collegiate Consortium for Workforce & Economic Development (CCWED):**

As a founding member of this regional consortium, the College participates in joint employee training and economic development activities with three other community colleges and Drexel University. Projects this year have included curriculum development and course delivery for regional employers such as Sunoco Oil, United Parcel Service, and the U.S. Navy. The Consortium developed and is delivering an extensive Homeland Security program of credit courses and non-credit training modules in response to needs of area municipalities and employers. CCWED is also addressing regional needs for a trained technological workforce by promoting joint projects in curriculum development and program promotion by its member institutions.

Camden University District:

In conjunction with Rutgers University and Rowan University in The City of Camden, the college participates in a number of partnerships involving academic programs, student services, and shared facilities. As part of a cooperative agreement, students registered at our Camden City campus have full access to the Paul Robeson Library on Rutgers University's Camden campus as well as the resources of the entire Rutgers University Library system and the Rutgers University – Camden state-of-the-art recreation and fitness center. In addition during FY 2010, the college relocated 17 classrooms to Rutgers University classrooms. The college operates the University District Bookstore, which provides texts, clothing, and other materials for students from all three institutions. The college currently rents classroom space to Rowan, while Rowan operates a day-care center used by students and staff. Articulated degree programs provide students with a smooth transition to continued study for the Baccalaureate degree.

Library Partnerships:

The College library shares an automated catalog and circulation system with the Camden County Public Library System under the terms of an Interlocal Services Agreement. This agreement also provides for reciprocal borrowing privileges for library cardholders. The College joined New Jersey's Virtual Academic Library Environment (VALE) at its inception. VALE's mission is to further excellence in learning and research at New Jersey academic institutions through innovative and collaborative approaches to the sharing of information resources and services. In addition to negotiating group purchasing contracts for electronic resources, VALE member libraries offer reciprocal borrowing privileges to each other's faculty.

The inventory, operations, and personnel of the Helene Fuld School of Nursing library were merged into the Wolverton Library on the Blackwood campus.

NAXOS Music Library joined the array of online resources available through the library, underwritten by Perkins funds. Containing over 17,000 CDs and 250,000 tracks, this is a huge music listening library. "Liner" notes and biographies of artists and composers are included also.

NJ Place: Apprenticeship and Journey workers Program:

Camden County College has articulated agreements with union and trade organizations to provide apprentices and journey workers with associate-level college credits at NJ's 19 community colleges and baccalaureate-level credits at participating NJ colleges and universities. This Program not only promotes lifelong learning, but respects apprentices and journey workers as college-level learners, giving them the opportunity to earn a Technical Studies Associate in Applied Science Degree.

The following is a list of those organizations having articulated agreements: United Association of Journeymen and Apprentices of the Plumbing and Pipe-Fitting Industry; The International Association of Bridge, Structural, Ornamental and Reinforcing Iron Workers; and the NJ Regional Council of Carpenters.

Camden County Technical Schools:

Camden County College and the Camden County Technical School District formed a shared-services partnership program that consists of: program articulation; Apprenticeship; College Now; Special Needs; Culinary Arts; Licensed Practical Nursing (LPN); Customized Training; Recruitment; facilities and administrative services. The partnership builds on pre-established programs such as College Now; Pre-Engineering; and Tech Prep. In addition, three grant program partnerships were formed to address: 1. Tech Prep (Informational Technology Academy); 2. Youth to Transition to Work (YTTW); 3. 21st Century Learning Centers. Nearly 400 students participate in these grant program partnerships.

Camden County School Counselors Association:

The division maintains an on-going strategic partnership with the officers and members of this association. One of the services is the College providing the site for the annual FOCUS on your Future Program held in March. Other services are in opportunities for professional development and workshops for counselors and teachers.

Undergraduate/Graduate Partnerships:

Rowan University:

Rowan University offers a Bachelor's degree completion program in the area of and Elementary Education. This partnership provides graduates of Camden County College with an opportunity to complete a Bachelor's degree on-campus.

Fairleigh Dickenson:

Camden County College has partnered with Fairleigh Dickinson University to offer a Bachelor of Science and a Master's of Science in Sport Management

New Jersey City University

In cooperation with New Jersey City University, the College offers alternate route certification training for baccalaureate degree holders who wish to gain credentials for teaching in the public schools. Courses held at the Blackwood Campus may also be applied toward the Masters of Arts in the Teaching degree offered by NJCU.

Kean University/Professional Impact

Camden County College has partnered with Professional Impact NJ program at Kean University. The program promotes and coordinates systems for the educational development of early childhood and primary education, family child care, and after-school program professionals. The center advocates for policies and standards that result in high-quality care and education for the children and families of New Jersey.

Seton Hall University (SHU):

Since fall 2006, Seton Hall University has offered the Bachelor of Science degree in Nursing (BSN) on the Blackwood campus. Graduates of the College's registered nurse programs are able to complete their bachelor's degree in two years while continuing to work in Nursing. This provides Associate degree Registered Nurses with the opportunity to complete the nursing pathway from Certified Nursing Assistant (CAN) to Associate degree Registered Nurse to Bachelor of Science in Nursing without leaving Camden County College.

Thomas Edison State College:

Graduates of Camden County College are able to transfer a maximum of 80 community college credits towards a Bachelor's degree at TESC. Students who transferred into CCC with credits from four-year colleges are able to complete their Bachelor's degree with prescribed courses at CCC, and graduate from Thomas Edison.

Rutgers University – Camden School of Business MBA program:

Camden County College has partnered with Rutgers – Camden School of Business – to provide the opportunity to complete a MBA to residents in the surrounding communities.

Articulation Agreements / Transfer Partnerships:

- Rutgers University – Camden Campus: College of Arts & Sciences
- Rutgers University – Camden Campus: School of Business
- Rowan University
- Rowan University – School of Business
- Richard Stockton College of NJ
- Temple University: Core to Core Transfer Agreement
- Thomas Jefferson College of Health Professions
- New Jersey Institute of Technology (NJIT)
- Drexel University
- Thomas Edison State College

- St. Joseph's University
- Wilmington University
- Seton Hall University
- St. Peter's College
- Eastern University
- Strayer University
- Widener University
- Peirce College
- University of Sciences in Philadelphia
- UMDNJ
- Moore College of Art
- Pennsylvania Academy of Fine Art
- Rider University
- Philadelphia University

f. Partnerships with Business and Industry:

The Division of Continuing Education:

Camden County College is aggressively engaged with the region's corporate and business organizations. Training for business and industry, and for individual customers, is offered through Camden County College's Division of Continuing Education. In addition, more than 300 credit and non-credit courses and career-development programs are available each semester at the Blackwood Campus, the Camden Technology Center, William G. Rohrer Center in Cherry Hill, and at a number of customer locations. Areas of interest include manufacturing, information technology, management, allied health, adult literacy, construction management, and paraprofessional education to name a few.

Training for Business and Industry:

Camden County College has been and remains a statewide leader in the development of customized training partnerships with regional business and industry clients. After administering an industry-based organizational needs-assessment for their clients, the business and industry staff matches programs to the specific training needs identified. In addition to designing traditional "fee-for-service" training programs, the business and industry staff will assist clients in obtaining training grants funded by the NJ Department of Labor and Workforce Development.

In July of 2010, the New Jersey Business & Industry Association partnered once again with the New Jersey Community College Consortium for Workforce and Economic Development. NJBIA, an employer association with over 23,000 member companies in various industries throughout the State, was awarded a \$3.0 million Basic Skills Workforce Training Grant. This grant was awarded to help address the basic skills training needs of NJBIA member firms. The 19 NJ community colleges were responsible for promoting and implementing this training grant to eligible companies in their respective counties.

As a dedicated partner to the New Jersey Community College Consortium, Camden County College successfully delivered training classes to 14 companies 636 employees in the areas of Computers, Communications, Math and English as a Second Language. The companies we assisted during this project include: Robert Michael Communications, Baxter, Pennoni, Yale, Crossroads Programs, Nutri-Serv Food Management, Food Bank of SJ, Lutheran Social Ministries, Kuzler and DiPadova, Fox Rehabilitation, Berlin Business Association, Supermarkets of Cherry Hill, American Asphalt, and Okidata.

Many of the companies we served through the NJBIA III grant program were repeat customers from NJBIA II. Our implementation of training programs totaling \$77,000 in tuition assisted NJCCC in utilizing \$915,000 of the \$999,000 grant. Based on the positive outcomes from NJBIA I, II, and III, NJCCC was able to secure a fourth grant award of \$3 million to be implemented in FY 11. For the FY11 grant, Camden County College was selected to develop and host six new online training classes in the computer applications area. Participation in the NJBIA training initiatives has enhanced CCC's visibility within the business community, providing us the opportunity to forge new partnerships and strengthen existing ones. Three of the companies CCC served through NJBIA III went on to apply for individual customized training grants, all of which were approved.

Supermarkets of Cherry Hill, Inc., founded by Stanley Ravitz in 1968, is the leading supermarket operation in southern New Jersey. In 1984, with multiple stores in Cherry Hill, Cinnaminson, Mt. Laurel, and Delran, the Ravitz family joined the largest retail food cooperative in the country, Wakefern Food Corporation. The Co-Op is comprised over forty-five(45) single and multiple unit ShopRite owners who operate over 200 retail food store locations. In January of 2010, CCC began assisting Supermarkets of Cherry Hill with training in MS Office and Communications funded through NJBIA III. Supermarkets of Cherry Hill was awarded a \$52,800 Customized Training naming CCC as their preferred training vendor to address training needs in the areas of Human Resource Management, Conversational Spanish, Finance, and Accounting.

Fox Rehabilitation is a private practice of physical, occupational and speech therapists who specialize in providing rehabilitative services to the geriatric population in their own homes, whether that home is a house, apartment, assisted living residence or an adult medical day care center. Fox celebrates over 11 years of excellence in geriatric rehabilitation and has experienced double digit growth since its inception. Fox currently employs almost 400 people. In August of 2009, Fox Rehabilitation moved from an 11,500 square foot facility to a 90,000 square foot headquarters in Cherry Hill to support their significant growth. In September of 2009 CCC delivered MS Office training for Fox funded via the NJBIA III grant dollars. As a

result of that initiative, Fox Rehabilitation asked CCC to partner with them in the development a delivery of a comprehensive Customized Training grant to address workforce development issues in the areas of: Customer Service, Email Etiquette, Time Management, Change Management, Leadership, Negotiations, Coaching, Conflict Resolution, Meeting Management, Discipline Techniques, and Presentation Skills. In April of 2010, Fox Rehabilitation was awarded \$32,000 in customized training grant dollars.

Pennoni Associates Inc., established in 1966, is a multi-disciplined consulting engineering firm which provides personalized services and solutions to meet the needs of their diverse clients. Pennoni employs more than 800 professional, technical, and administrative personnel in 19 domestic offices throughout Pennsylvania, New Jersey, Delaware, New England, Tennessee, and Maryland. Services are provided to local, state, and federal governments, private, commercial, industrial, and construction clients as well as to other professional firms. Pennoni Associates offers services in: Civil/Municipal; Water/Wastewater; Transportation; Underwater Inspections; Environmental; Inspection and Testing; Land Surveying; Site Design and Landscape Architecture; Building Systems; Geotechnical; and Structural. In February of 2010, CCC assisted Pennoni Associates with training focused on communications skills, which was funded via NJBIA III grant dollars. In August of 2010, we developed and submitted a Customized Training grant application for Pennoni Associates to address workforce development issues in technical areas including Project Management and AutoCAD. We anticipate approval of a \$36,800 customized training grant award for Pennoni in late September 2010, which will allow us to deliver the occupational specific training programs they requested.

For over 8 years, the customized training department has been working with Camden County Administration. In FY 10, as part of the shared services initiative, we were asked to deliver a pilot training program focusing on common leadership issues among CCC employees and County Administration. In the summer of 2010, we delivered a 24 hour program to 30 participants addressing competencies in the areas of: positive workplace relationships, performance evaluations, integrity in leadership, coaching, and conflict resolution. This training was scheduled and delivered at Camden County's Regional Emergency Training Center.

Additional companies the College's customized training department has partnered with during FY 10 include: Heritages Dairy Stores, FAA Technical Center, Soft Pretzel Franchise Systems, Helvoet Pharma, Mission Solutions Engineering, Exxon / Mobil, Sunoco, Archway Programs, Rhoads Industries, Aptuit, Baxter Healthcare, and VWR Scientific. Customized training programs have included: Leadership/Supervisory Skills, Customer Service, Business Communications, Technical/Manufacturing Skills, Quality Improvement, Computer Programming/Network Administration, Interpersonal Skills/Personal Development, Basic Skills and Career Ladder Initiatives. These workforce development grants and fee for service projects generated \$622,036 in revenue for Camden County College in FY10.

g. Open enrollment programs:**Real Estate Sales and Broker's training:**

The College continued its partnership with the Weichert School of Real Estate to offer real estate salesperson training at the William G. Rohrer Center in Cherry Hill and the Blackwood Campus. To date, we have enrolled over 1,600 students in this program. In addition to receiving sales training, students can also elect to receive five college credits for completion of the course.

New Pathways to Teaching

The College entered into Year 7 of training for prospective teachers through the New Pathways to Teaching in New Jersey Program. This year, 47 new students entered the one year program to become certified teachers in the State of New Jersey.

Motorcycle Safety Training:

The College continued its partnership with Rider Training of New Jersey to provide Basic and Experienced Motorcycle Rider Safety Training. Classes are offered on the Blackwood Campus during weekends throughout the months of March through November. The program offers students both classroom instruction and actual riding instruction and exercises. Motorcycles and DOT approved helmets are provided for students during the instruction. To date, over 2,800 students enrolled in these classes.

Online Certification Programs:

The College enhanced its partnership with EducationToGo/Gatlin Education, an online provider, to offer certification programs in the areas of Bookkeeper Certification, Medical Coding and Billing, Medical Transcriptionist, Certified Sustainability Professional, Wedding Planner, Web Design, Accounting Certification, and CompTIA Certification. Students will be able to enroll in these career programs on a rolling basis throughout the year. Since the inception of these new online programs in fall 2007, over 76 students have enrolled in the training programs through September 2010.

Local Anesthesia for Registered Dental Hygienists:

This new program was added in fall 2009. The first class is full with 20 students completed in 2010. The class is designed to prepare students to safely and effectively administer local dental anesthesia as current New Jersey legislation allows and contains both classroom and clinical components.

h. Distance Education:***Distance Education Programs:***

The College offers an Associate in Arts Degree (A.A.) as well as a Business Transfer Degree (A.S.) online. The College also offers the Paramedic Sciences certificate online (Prm.CA).

The College is a member of the New Jersey Virtual Community College Consortium, a partnership among the 19 New Jersey community colleges. In addition to offering the option of sharing online courses among NJ community colleges, the NJVCCC advocates on behalf of

the member colleges for technology related discounts in an array of online services. The NJVCCC also offers various professional development opportunities for faculty involved in online teaching.

The college is also a lead member of the College Anywhere, a non-profit entity in which the College has partnered with other two year and four year colleges and universities in the region to develop and disseminate distance learning products and services to other non-profits at reasonable costs.