



State of New Jersey

OFFICE OF THE SECRETARY OF HIGHER EDUCATION

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ZAKIYA SMITH ELLIS, ED.D.
SECRETARY

Dear President Farahi:

Thank you for taking the time to talk with me on October 24 regarding Wenzhou-Kean University (WKU). After reviewing the October 23 memorandum from the Kean Federation of Teachers, as well as your October 24 letter, I am requesting some additional information regarding WKU's current and anticipated future organizational and financial structure.

1. What entity served as counterparty to Kean University in establishing Wenzhou-Kean University? Who is currently the chief officer of that entity? If that counterparty has a board separate from WKU, please provide a roster of its members. Please send a roster of members and an organizational chart for both WKU and the counterparty.
2. What is the precise financial relationship between Kean University, WKU, and your counterparty? Please send all contracts and/or memorandums of understanding that set forth the responsibilities and funding flows of all parties to the operation of WKU.
3. What revenues were generated by WKU in the most recent fiscal year? How were those revenues allocated to expenses? Are audited financial statements prepared on an annual basis for WKU? If so, please send the most recent financial statement. If not, please send an itemized accounting of WKU's revenues and expenses in the most recent fiscal year.
4. What rights and protections do WKU staff have? Please send the Master Contract referenced in the October 23 memorandum.
5. Will WKU staff continue to be covered in the terms of the Master Contract after the pending change in status? If not, what rights and protections will WKU staff have at that point?
6. How will Kean University ensure that WKU staff remain capable of remitting wages to their country of origin, and to convert wages from the renminbi to their local currency, after the change in status?
7. Are WKU staff currently employed by Kean University? Are they represented by a union, and if so which one? Are they to become employees of WKU in July 2019?
8. What is the precise nature of the change in status scheduled to take place in July 2019? Does a Memorandum of Understanding or comparable document between Kean University and WKU or a counterparty set forth the terms? If so, please send that document.

9. Will the pending change in status involve the sale or transfer of Kean University assets, whether tangible or intangible? If so, what is the estimated price (or expected range) to be paid for those assets?
10. Has Kean University consulted with the U.S. Department of Homeland Security regarding the pending transaction?

As Secretary of Higher Education for New Jersey, I appreciate Kean University's entrepreneurial spirit and commitment to international outreach. At the same time, it is my responsibility to coordinate policy and strategy regarding higher education in the state, and to ensure that colleges are adhering to the state's rigorous standards.

Please respond within two business days to let me know that you are providing the information requested and to inform me of any obstacles to responding to any of the questions above; and please let me know at that time when I can expect a fully responsive reply to this letter.

Sincerely,

A handwritten signature in blue ink, appearing to read "Zakiya Smith Ellis". The signature is fluid and cursive, with a large loop at the end.

Zakiya Smith Ellis, Ed. D.
Secretary of Higher Education
State of New Jersey