



NEW JERSEY OFFICE OF THE SECRETARY OF

**HIGHER
EDUCATION**

The Office of the Secretary of
Higher Education
(OSHE)

NJ Career Accelerator
Internship Grant
Opportunities

Health Care

Adestinys Horizon

199 Railroad Avenue, Suite 3B, East Rutherford, NJ, 07003

Summer Intern - camp, In-person, 10 open positions

Overview of Position

We are seeking enthusiastic Interns to join our programs department team and provide invaluable support to our currently open programs. The intern's role will involve performing a variety of day-to-day program tasks that assist in providing behavioral support to individuals that are developmentally disabled. As a program intern, you will play a crucial role in ensuring the smooth operation of different programming that takes place in the Programs Department and ensure the summer camp runs smoothly.

Responsibilities/Duties/Projects

Summer Intern - camp duties can include the following:

- Provide small group or 1:1 behavioral & academic support to a student with special needs
- Provide 1:1 student support based on specific needs outlined in his/her IEP
- Provide inclusion support to students with special needs within the activities aligned for the program.
- Follow behavioral intervention plans and implement plans to ensure student learning and program behavior goals are met
- Confer and collaborate with team to ensure accommodations are met in inclusive settings; and provide input for students IEP

Desired Majors

Open to all Majors

How To Apply

Send resume and transcripts to info@adestinyshorizon.org

Bozoglu LLC / DBA: Rose Pharmacy

57 NJ 23, Wayne NJ 07477

Pharmacist, In-person, 2 open positions

Overview of Position

Looking for someone who wants to work on private pharmacy business. Pharmacy school student is a must. Helping pharmacist on prescriptions and filling the prescriptions.

Responsibilities/Duties/Projects

Pharmacist duties can include the following:

- Helping pharmacist
- Filling medications
- Answering phones
- Ring up the items on register
- Calling insurances and doctor offices

Desired Majors

Health Professions

How To Apply

Send resume and transcripts to rose@pharmacyrose.com

Compass ABA LLC

ABA Behavior Technician, In-person, 30 open positions

Overview of Position

Why You'll Love this Behavior Technician Job!

Do you have a passion for impacting the lives of children and young adults with Autism Spectrum Disorder and their families? If so, then you'd be a great candidate for our ABA Behavior Technician position!

Company Description

Compass ABA Therapy is a company that provides personalized and effective Applied Behavior Analysis (ABA) services to children and young adults with autism and their families. Our team of dedicated professionals are committed to improving the lives of those we serve through evidence-based treatment.

Role Description

This is a full-time on-site role for an ABA Behavior Technician. The ABA Behavior Technician will work closely with Board Certified Behavior Analysts (BCBAs) to implement individualized ABA programs for children with autism. The Behavioral Health Technician will assist in conducting assessments, collecting data, providing one-on-one treatment, and collaborating with the interdisciplinary team to ensure progress towards goals and objectives.

About Us

Compass ABA provides highly individualized ABA therapy by taking every facet of the client's and family's life into consideration. Compass ABA was founded on the premise of maintaining high clinical quality and excellence. We are hiring passionate ABA Behavior Technicians/ RBTs to provide quality 1:1 instruction to children with autism in their homes or community settings to work on communication, social, play, and adaptive skills. By joining Compass ABA, you will apply your passion and work ethic to positively impact the lives of children and families in your community!

Responsibilities/Duties/Projects

ABA Behavior Technician duties can include the following:

- Follow the ABA Treatment Plan and corresponding treatment goals as designed by the BCBA
- Record objective daily data to reflect client progress toward goals
- Maintain objective daily session notes
- Manage effective communication with team members and supervisors
- Always ensure safety of the client and contact the appropriate person(s) in case of an emergency

Desired Majors

Education, Social Sciences, Open to all Majors

How To Apply

Send resume to hello@compassaba.org or apply through compassaba.org

Douglas Peterson DDS

Little Silver Dental Care, 18 Ayers Lane, Little Silver NJ 07739

Dental Assistant, In-person, 1 open position

Overview of Position

A dental assistant plays a crucial role in supporting dentists and ensuring smooth operations within a dental office. Dental assistants are key team members who help ensure the efficiency of dental procedures while prioritizing patient comfort and safety.

Responsibilities/Duties/Projects

Dental Assistant duties can include the following:

- Patient Care: Assisting patients, preparing them for treatments, and ensuring their comfort during procedures.
- Sterilization and Equipment Preparation: Sterilizing instruments, setting up equipment, and maintaining a clean and organized workspace.
- Assisting Dentists: Providing chair-side assistance to dentists during procedures, handing them tools, and anticipating their needs.
- Taking X-Rays: Operating and maintaining dental X-ray machines and assisting in taking and developing dental X-rays.
- Administrative Tasks: Scheduling appointments, managing patient records, and handling billing and payment procedures.
- Educating Patients: Instructing patients on proper dental hygiene techniques and post-treatment care.

Desired Majors

Communications, Health Professions, General Studies, Technologies & Technicians, Open to all Majors

How To Apply

Send resume, cover letter, and transcripts to info@littlesilverdental.com

Dr Stephen Oreski & Associates

15 Farview Terr, Unit 1

Marketing Internship, In-person, 1 open position

Overview of Position

Marketing Intern will have the opportunity to work closely with our marketing team to support various marketing initiatives. This role is designed to provide you with exposure to a wide range of marketing activities, including but not limited to social media, content creation, market research, and campaign execution. The Marketing Intern will play a crucial role in helping us achieve our marketing objectives and promote our brand.

Responsibilities/Duties/Projects

Marketing Internship duties can include the following:

- Assist in creating and scheduling social media content across various platforms.
- Conduct market research to identify industry trends, competitors, and potential opportunities.
- Help in content creation, including blog posts, infographics, and video content.
- Assist in the planning and execution of marketing campaigns and events.
- Monitor and report on the performance of marketing initiatives using analytics tools.

- Collaborate with the design team to create visually appealing marketing materials.
- Support the development and maintenance of marketing databases.
- Provide general administrative support to the marketing department.

Desired Majors

Communications, Health Professions

How To Apply

Send resume, cover letter, and transcripts to steve@bergencountytherapist.com

Business Administration intern, In-person, 1 open position

Overview of Position

The Business Administrative Intern will have the opportunity to work closely with professionals in your field of study and gain exposure to different facets of our business. This internship is designed to provide you with valuable insights and practical knowledge in areas such as finance, operations, marketing, or strategy. You will contribute to real projects and play a vital role in helping our company achieve its goals.

Responsibilities/Duties/Projects

Business Administration intern duties can include the following:

- Collaborate with team members to support various business initiatives and projects.
- Assist in data analysis, financial modeling, and market research.
- Prepare reports, presentations, and business documents.
- Participate in meetings and contribute ideas to improve processes and strategies.
- Conduct competitive analysis and stay updated on industry trends.
- Support day-to-day business operations and administrative tasks.
- Provide research and insights to assist in decision-making.
- Take on additional responsibilities and special projects as needed.

Desired Majors

Business, Entrepreneurship & Human Resources, Social Sciences, Health Professions

How To Apply

Send resume, cover letter, and transcripts to steve@bergencountytherapist.com

Elite Spine and Sports Care of Fort Lee

1622 Parker Avenue STE 2B Fort Lee, NJ 07024

Physical Therapy, In-person, 1 open position

Overview of Position

Physical therapy aides are members of physical therapy support teams. Working under the direct supervision of licensed physical therapists and licensed physical therapy assistants, physical therapy aides perform non-patient related activities such as secretarial, clerical, and housekeeping tasks. Additionally, aides may act as an extra set of hands for the physical therapist or physical therapist assistant who is actually providing the treatment.

Responsibilities/Duties/Projects

Physical Therapy duties can include the following:

- Prepares treatment room for patient by following prescribed procedures and protocols.
- Prepares patients for physical therapy treatment by welcoming, comforting, providing and/or assisting patient into physical therapy apparel or apertures.
- Provides information to patients by answering questions and requests; allaying fears.
- Helps treat patients by applying heat packs; paraffin dips; assisting patients into whirlpool; helping patients onto exercise equipment, monitoring motion; tracking walking time and distance; measuring mobility; performing prescribed exercises and strengthening techniques.
- Educates patients by demonstrating proper use of equipment and exercise routines.
- Maintains patient confidence and protects operations by keeping information confidential.
- Maintains safe and clean working environment by complying with procedures, rules, and regulations.
- Provides equipment and supplies by sterilizing and delivering equipment and supplies to treatment area; positioning equipment for therapist access; positioning patient on equipment.
- Ensures operation of physical therapy equipment by completing preventive maintenance requirements; following manufacturer's instruction; troubleshooting malfunctions; calling for repairs.
- Maintains physical therapy supplies inventory by checking stock to determine inventory level; anticipating needed supplies; placing and expediting orders for supplies; verifying receipt of supplies.
- Updates job knowledge by participating in educational opportunities; reading professional publications; maintaining personal networks; participating in professional organizations.

- Enhances physical therapy department and organization reputation by accepting ownership for accomplishing new and different requests; exploring opportunities to add value to job accomplishments.

Desired Majors

Health Professions

How To Apply

Send resume to **e-mail**

Graham Behavior Services

60 NJ 36 West Long Branch, NJ

HR intern, In-person, 3 open positions

Overview of Position

The intern will assist Graham Behavior Services in helping clients with autism reach success and independence. The intern will help support clients by helping with setting up interviews for new hires along with onboarding meetings, and working directly with admin staff to organize educational resources and complete data entry.

Responsibilities/Duties/Projects

HR intern duties can include the following:

- Helping/working with clients
- Data Entry
- Organizing Educational Resources
- Project Coordination
- Assisting with the Caregiving of Individuals with Disabilities
- Supporting admin team with various clerical tasks
- Checking resumes
- Scheduling interview
- Additional HR tasks

Desired Majors

Business, Entrepreneurship & Human Resources, Education, Health Professions, Social Sciences

How To Apply

Send resume and transcripts to **hr@grahambehavior.com**

River Road Rescue Squad

101 Shirley Parkway, Piscataway, NJ, 08854

Social Media & Community Coordinator, Hybrid, 1 open position

Overview of Position

We are looking for a dynamic individual to fill the role of Social Media and Community Coordinator. In this position, you will play a pivotal role in enhancing our organization's visibility and engagement. Your responsibilities will encompass managing social media strategies, executing campaigns, creating compelling content, and monitoring performance metrics. Additionally, you will develop and implement community outreach programs, coordinate educational initiatives, and foster strong relationships with diverse individuals and organizations to promote our mission. The ideal candidate should have a passion for social media, excellent communication and interpersonal skills, a solid understanding of various social media platforms, community engagement strategies, and a commitment to education and social impact.

Responsibilities/Duties/Projects

Social Media & Community Coordinator duties can include the following:

- Develop and implement comprehensive social media and community outreach strategies aligned with organizational goals in the public health sector.
- Create engaging content for social media platforms, including text, images, videos, and infographics, covering holidays, events, spotlights, and achievements.
- Manage day-to-day activities on social media platforms, including content scheduling, posting, and community engagement.
- Stay updated with social media trends, emerging platforms, and industry best practices for strategy enhancement.
- Execute community outreach strategies to raise awareness of the organization's mission and programs.
- Collaborate with teams for consistent messaging.
- Establish partnerships with community organizations, schools, and relevant institutions.
- Coordinate educational initiatives, workshops, and presentations to schools and community groups.
- Maintain a database of community contacts, partners, and resources for ongoing collaboration.
- Foster positive relationships and engage volunteers.
- Stay informed about local trends and community needs
- Responsible for reporting to and reaching out to the primary point of contact (Assigned Officer) at least once a week with updates.
- Must be present at any and all coordinated events

Desired Majors

Open to all Majors, Arts & Design, Business, Entrepreneurship & Human Resources

How To Apply

Send resume and cover letter to officers@riverroadrescue.org

Event Coordinator, Hybrid, 1 open position

Overview of Position

As an Event Coordinator for River Road Rescue Squad, you will be an integral part of our team, dedicated to enhancing the organization's community engagement and fostering a stronger sense of community within the squad. Your primary responsibilities will revolve around the strategic planning and execution of events, with a focus on increasing our presence in the community and fostering a sense of camaraderie among squad members. Additionally, you will work on improving logistics for currently planned events and come up with a number of feasible events for the future.

Responsibilities/Duties/Projects

Event Coordinator duties can include the following:

- **Strategic Event Planning:** You will be responsible for developing and implementing a comprehensive events strategy aimed at increasing the number of events hosted by River Road Rescue Squad in the community. This involves identifying opportunities for engagement and creating innovative event concepts that align with the organization's mission.
- **Logistical Execution:** Your role will involve overseeing the logistical aspects of event planning, from coordinating venues and schedules to managing resources and ensuring the smooth execution of events.
- **Community Engagement:** Actively engage with the community to understand their needs and preferences. Your creativity will be essential in designing events that resonate with the community, thereby increasing our organization's visibility and impact.
- **Member Relations:** Foster a sense of community and collaboration among squad members. Work closely with the team to encourage active participation in events and initiatives. Your outgoing personality and ability to work collaboratively will contribute to building a positive and united squad.
- **Promotion of Mission:** Infuse events with the mission and values of River Road Rescue Squad. Each event should serve as a platform to promote our organization's mission and values, reinforcing our commitment to serving the community and promoting public safety.
- **Projects:** Rework current event schedule to improve overall engagement from community.

Desired Majors

Open to all Majors, Business, Entrepreneurship & Human Resources, Arts & Design

How To Apply

Send resume and cover letter to officers@riverroadrescue.org

Thrivio Health

User Experience (UX/UI) Design Intern, Hybrid, 1 open position

Overview of Position

A User Experience (UX) Design Intern position in a digital health solutions business typically involves the following responsibilities and opportunities:

Research and Analysis: Conducting user research to understand the needs, behaviors, and motivations of the target audience. This includes creating surveys, conducting interviews, and analyzing user feedback to gain insights into user requirements.

Design and Prototyping: Assisting in the design of user interfaces for digital health applications. This involves creating wireframes, mockups, and interactive prototypes to visualize the design solutions.

Usability Testing: Participating in usability testing sessions to evaluate the effectiveness of designs. This includes observing user interactions, collecting data on user performance, and identifying areas for improvement.

Collaboration with Cross-Functional Teams: Working closely with developers, product managers, and other stakeholders to ensure that the UX design aligns with technical constraints and business objectives.

Learning and Development: Gaining exposure to the latest UX design tools and methodologies. This could include workshops, training sessions, and mentorship opportunities to develop design skills and knowledge.

Feedback and Iteration: Incorporating feedback from various stakeholders into the design process, and iterating on designs to enhance user satisfaction and accessibility.

Documentation and Presentation: Documenting design processes and decisions, and presenting designs to team members and stakeholders to gather feedback and buy-in.

Keeping Up with Trends: Staying updated with the latest trends in UX design, particularly as they pertain to digital health, to ensure that the designs are modern, user-friendly, and effective.

Responsibilities/Duties/Projects

User Experience (UX/UI) Design Intern duties can include the following:

- **User Research:** Conducting research to understand user needs and behaviors. This may involve preparing and conducting interviews, surveys, or focus groups to gather qualitative and quantitative data.
- **User Personas and Journey Mapping:** Creating user personas and mapping user journeys to illustrate the various ways users interact with the digital health product.
- **Design Prototyping:** Developing wireframes, mockups, and interactive prototypes to showcase design concepts. Utilizing design software like Sketch, Adobe XD, or Figma for this purpose.
- **Usability Testing:** Planning and executing usability tests to gather feedback on prototypes or existing products. Analyzing results to identify pain points and areas for improvement.
- **Collaborative Work:** Collaborating with cross-functional teams, including developers, product managers, and other designers, to ensure design feasibility and alignment with business goals.
- **Design Documentation:** Documenting design processes, decisions, and user feedback to maintain a clear record of the evolution of the project.
- **Feedback Implementation:** Iteratively improving designs based on user feedback and stakeholder input.
- **Accessibility and Compliance:** Ensuring that designs comply with relevant health regulations and accessibility standards.
- **Learning and Keeping Updated:** Actively learning about new trends and tools in UX design and digital health, participating in workshops and training sessions.

Projects:

- **Redesigning a Health App Interface:** Improving the user interface of an existing health app, focusing on enhancing user engagement and simplification of complex features.
- **Developing a New Feature:** Working on the design of a new feature or module within a digital health platform, such as a symptom checker or appointment booking system.
- **Patient Experience Improvement Project:** Creating a project focused on improving patient experience through better design - could involve a deep dive into a specific aspect of the user journey.
- **Data Visualization Challenge:** Developing visualizations for complex health data to make it easily understandable for both healthcare professionals and patients.
- **Mobile-First Design Project:** Focusing on creating or improving the mobile user experience of a digital health application.
- **Design System Contribution:** Helping in building or maintaining a design system for consistent user experiences across various products or services.

Desired Majors

Computer Science, Information Systems & Technology, Health Professions

How To Apply

Send resume and cover letter to Thriviohealth@gmail.com

Clinical Software Development Intern, Hybrid, 1 open position

Overview of Position

The Clinical Software Development Intern focuses on creating and optimizing software applications used in clinical settings. This role involves coding, testing, debugging, and updating software that healthcare professionals use for patient data management, diagnostics, treatment planning, and other clinical purposes. The intern collaborates with a team of developers, clinicians, and other stakeholders to ensure that the software is user-friendly, efficient, and compliant with healthcare regulations.

Responsibilities/Duties/Projects

Clinical Software Development Intern duties can include the following:

- **Software Development:** Writing and updating code for clinical applications, using programming languages such as Java, Python, C#, or similar, depending on the project needs.
- **Testing and Debugging:** Conducting thorough testing of software applications to identify and fix bugs, ensuring the reliability and stability of the software.
- **Requirements Gathering:** Collaborating with healthcare professionals to understand clinical needs and software requirements, ensuring the end product aligns with user expectations.
- **Documentation:** Creating and maintaining comprehensive documentation for software code, development processes, and user manuals.
- **Compliance and Security:** Ensuring software complies with healthcare regulations like HIPAA (Health Insurance Portability and Accountability Act) and adheres to data security standards.
- **Collaboration:** Working closely with cross-functional teams, including UX designers, data analysts, and project managers, to integrate software with other digital health solutions.
- **Software Optimization:** Identifying opportunities for software improvement, including enhancing performance, user interface, and functionality.
- **Research and Development:** Staying informed about the latest technological advancements in healthcare IT and incorporating these insights into development projects.

Projects:

- Development of a Diagnostic Tool: Creating a software tool that assists healthcare professionals in diagnosing diseases based on patient data and medical algorithms.
- EHR Integration Project: Working on integrating Electronic Health Records (EHR) systems with other clinical software to streamline patient data management.
- Telemedicine Platform Enhancement: Contributing to the development or improvement of a telemedicine platform, focusing on features like video consultation, appointment scheduling, or secure messaging.
- Mobile Health Application Development: Participating in the development of a mobile application for patient monitoring, medication adherence, or health tracking.
- Data Analytics Integration: Implementing data analytics features in clinical software to provide insights into patient outcomes, treatment efficacy, or clinical workflows.
- Patient Portal Development: Assisting in creating or improving patient portals that allow patients to access their health records, communicate with healthcare providers, and manage appointments.

Desired Majors

Health Professions, Computer Science, Information Systems & Technology

How To Apply

Send resume and cover letter to Thriviohealth@gmail.com

Mobile Health App Developer Intern, Hybrid, 1 open position

Overview of Position

A Mobile Health App Developer Intern is engaged in the design, development, and maintenance of mobile health (mHealth) applications. This role involves working on projects that create and enhance mobile applications for health monitoring, patient engagement, telemedicine, and wellness. The intern collaborates with a team of developers, healthcare professionals, and designers to ensure these apps are user-friendly, effective, and compliant with healthcare standards and regulations.

Responsibilities/Duties/Projects

Mobile Health App Developer Intern duties can include the following:

- App Development: Assisting in coding and developing features for mobile health applications.
- Testing and Debugging: Conducting tests to identify and fix bugs in mobile apps to ensure smooth functionality.
- User Interface (UI) Design: Working on the design and layout of the app to enhance user experience.
- Data Integration: Integrating app functionalities with backend systems and ensuring secure data handling.

- Research: Staying informed about the latest trends and best practices in mobile health technology.
- Technical Documentation: Creating and maintaining documentation for app development processes and user guidelines.
- Collaboration: Collaborating with cross-functional teams, including UI/UX designers, health experts, and project managers.
- Feedback Implementation: Incorporating user and stakeholder feedback into app development.

Projects:

- Telemedicine App Development: Contributing to the creation or enhancement of a telemedicine app, focusing on features like virtual consultations, appointment scheduling, and messaging.
- Wellness Tracking App: Assisting in building a wellness app that tracks fitness, nutrition, mental health, or other wellness parameters.
- Patient Engagement App: Working on a patient engagement app that facilitates medication adherence, health education, and patient-provider communication.
- Remote Monitoring App: Developing an app for remote patient monitoring, integrating data from wearable devices or home monitoring equipment.
- Health Gamification Project: Creating gamified elements in health apps to motivate and engage users in healthy behaviors.
- Accessibility Improvements: Focusing on making mobile health apps more accessible to users with different abilities.

Desired Majors

Health Professions, Computer Science, Information Systems & Technology

How To Apply

Send resume and cover letter to Thriviohealth@gmail.com

Wellcare Nurses and Staffing

185 Central ave Ste 501 East Orange NJ 07018

Finance + Operations Intern, Hybrid, 1 open position

Overview of Position

Wellcare Nurses is seeking an individual to oversee diverse finance and operational workstreams. In this internship, you will assume a crucial role in establishing a comprehensive and precise financial reporting and modeling system, conducting forecasting projections, contributing to the implementation of financial reporting software, and engaging in various additional projects. This position offers the opportunity to lead key aspects of these projects and play a crucial role in

establishing financial processes that will support the sustainable growth of Wellcare Nurses in the years to come.

The preferred candidate possesses an analytical mindset and has prior internship or work experience in a quantitative capacity. Your attention to detail is exceptional, enabling you to quickly identify discrepancies or anomalies. While we don't anticipate you to have all the answers, we do expect you to be open-minded, adaptable, and eager to learn. We welcome candidates with varying experience levels, as long as they demonstrate excellent analytical skills, proficiency in Excel, and enthusiasm for contributing to a mission-driven team. Additionally, we value individuals who are proactive in taking initiative and vocal about sharing their ideas.

Responsibilities/Duties/Projects

Finance + Operations Intern duties can include the following:

Good written and verbal communication skills.

Good interpersonal communication skills as needed to work successfully with staff and managers within and outside of function.

Strong analytical skills, attention to detail and ability to work both independently and on cross functional teams.

Ability to build strong working relationships across all levels of the organization, including remote areas.

Ability to function well in a fast-paced, dynamic environment with competing priorities.

Ability to work in a project-based environment.

Ability to follow standard accounting and finance practices, and departmental procedures and processes.

Strong Microsoft Office skills including Excel, Word, Outlook and PowerPoint.

Must be enrolled in an educational or professional program through summer 2024 or later.

Desired Majors

Computer Science, Information Systems & Technology, Engineering, Math & Physical Sciences, Business, Entrepreneurship & Human Resources

How To Apply

Send resume, cover letter, and transcripts to ugoeze@wellcarenurses.com

Digital Marketing and Social Media Intern, Hybrid, 1 open position

Overview of Position

As a Digital Marketing Intern at Wellcare Nurses and Staffing, you will play a key role in enhancing our online visibility and engaging with our target audience through effective SEO and Social Media practices. This internship offers hands-on experience in digital marketing within the healthcare industry.

Responsibilities/Duties/Projects

Digital Marketing and Social Media Intern duties can include the following:

Responsibilities:

SEO Optimization:

- Conduct keyword research and analysis to optimize website content for search engines.
- Implement on-page and off-page SEO strategies to improve organic search rankings.
- Monitor and report on website analytics using tools such as Google Analytics.

Social Media Management:

- Develop and execute social media strategies to increase brand awareness and engagement.
- Create and schedule content across various social media platforms.
- Monitor social media channels, respond to comments, and engage with the online community.

Content Creation:

- Collaborate with the marketing team to create engaging and SEO-friendly content.
- Assist in the development of blog posts, articles, and other digital content.

Analytics and Reporting:

- Track and analyze key performance indicators (KPIs) for SEO and social media efforts.
- Prepare regular reports on the effectiveness of digital marketing campaigns.

Stay Updated on Industry Trends:

- Stay informed about industry trends and emerging digital marketing technologies.
- Provide recommendations for staying ahead of the curve in digital marketing practices.

Desired Majors

Communications

How To Apply

Send resume, cover letter, and transcripts to ugoeze@wellcarenurses.com

Business Development Intern 2024, Hybrid, 2 open positions

Overview of Position

As a Business Development and Partnership Intern at Wellcare Nurses and Staffing, you will have the opportunity to gain hands-on experience in the dynamic and fast-paced field of healthcare staffing. This internship is designed to expose you to various aspects of business development, strategic partnerships, and client relationship management within the healthcare industry.

Responsibilities/Duties/Projects

Business Development Intern 2024 duties can include the following:

Market Research and Analysis:

- Conduct market research to identify potential clients and industry trends.
- Analyze competitor activities and market dynamics to support strategic decision-making.

Partnership Development:

- Assist in identifying and cultivating strategic partnerships with healthcare facilities and institutions.
- Collaborate with the business development team to explore and establish mutually beneficial partnerships.

Client Relationship Management:

- Support the maintenance and enhancement of relationships with existing clients.
- Assist in developing and implementing strategies to ensure client satisfaction and retention.

Sales Support:

- Provide support in the development of sales presentations, proposals, and other materials.
- Assist in coordinating and participating in client meetings and presentations.

Administrative Tasks:

- Perform various administrative tasks to support the business development and partnership functions.
- Maintain accurate and up-to-date records of client interactions and partnerships.

Desired Majors

Business, Entrepreneurship & Human Resources, Communications, Computer Science, Information Systems & Technology, General Studies, Health Professions, Humanities & Languages, Math & Physical Sciences, Technologies & Technicians

How To Apply

Send resume, cover letter, and transcripts to ugoeze@wellcarenurses.com