



# NEW JERSEY DEPARTMENT OF HUMAN SERVICES

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## NJ FamilyCare's Perinatal Episode of Care Pilot Pilot Launch Report Webinar

January 2022

## Today's speakers

- Pam Orton, DHS-DMAHS Office of Medicaid Innovation
- Jon Tew, DHS-DMAHS Office of Medicaid Innovation
- Shin-Yi Lin, DHS-DMAHS Policy Office
- Greg Woods, DHS-DMAHS Chief Innovation Officer

**Episode of Care** email: [mahs.maternityepisode@dhs.nj.gov](mailto:mahs.maternityepisode@dhs.nj.gov)

**Episode of Care** webpage:

<https://www.state.nj.us/humanservices/dmahs/info/perinatalepisode.html>

# What you will learn today

- How do I find my practice's Pilot Launch Report on PRA|SPECT?
- What information is shared in the Pilot Launch Report?
- How does the Pilot Launch Report differ from the Interim/Final Performance Reports if I choose to participate?
- As an obstetrical practice that wants to participate, what are the key dates I need to know about?
- There will be time for Q&A at the end of the presentation.

**Access** the *Sample Report* available on the Episode of Care webpage:

<https://www.state.nj.us/humanservices/dmahs/info/perinatalepisode.html>

## For more information

- **Watch** the recording of the Introductory Webinar (*Webinar #1: Introduction to the NJ FamilyCare perinatal episode of care pilot*)
- **Read** the *Performance Period 1 Guide for Participating Providers*
- Both are available on the **Episode of Care** webpage:  
<https://www.state.nj.us/humanservices/dmahs/info/perinatalepisode.html>

Pilot Launch Report on PRA|SPECT

# **PART 1**

# How do I find my practice's Pilot Launch Report on PRA|SPECT?

- Reports are now available on PRA|SPECT ([www.praspect.org](http://www.praspect.org)), the same portal used for Perinatal Risk Assessment PRA Plus Form

**PRA|SPECT**  
Perinatal Risk Assessment  
Single Point of Entry and Client Tracking System

- Home
- ▶ My Account
- ▶ Patient Records
- ▶ 17P
- ▶ **Episode of Care**
- Risk and Referral Summary
- Logoff

**Welcome, [REDACTED]**

NJ FamilyCare providers, your practice's **Perinatal Episode of Care Pilot Launch Report** (PDF) is available!

You are receiving this report as part of the new NJ FamilyCare Perinatal Episode of Care Pilot. Even if you do not see a Pilot Launch Report in your account, you may still be eligible to participate.

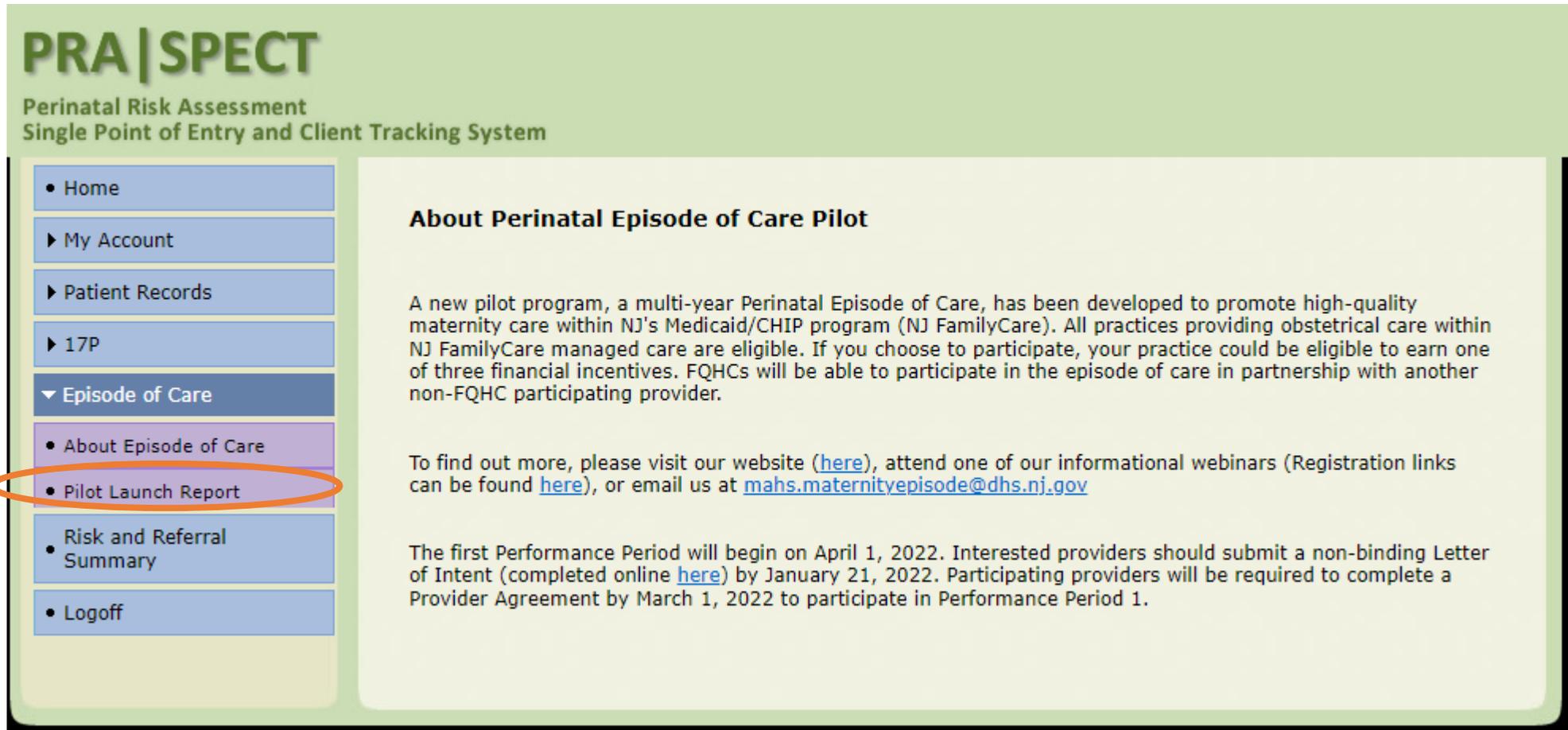
Please visit the [Perinatal Episode of Care Pilot website](#) to learn more, and attend a Webinar on Thursday 1/6 4-5pm to learn more about your Pilot Launch Report ([Registration Link](#)). A recording will be available on the website if you are unable to attend.

Click here

# How do I find my practice's Pilot Launch Report on PRA|SPECT?

## Perinatal Episode of Care-specific section

Click here



**PRA|SPECT**  
Perinatal Risk Assessment  
Single Point of Entry and Client Tracking System

- Home
- ▶ My Account
- ▶ Patient Records
- ▶ 17P
- ▼ Episode of Care
  - About Episode of Care
  - **Pilot Launch Report**
- Risk and Referral Summary
- Logoff

### About Perinatal Episode of Care Pilot

A new pilot program, a multi-year Perinatal Episode of Care, has been developed to promote high-quality maternity care within NJ's Medicaid/CHIP program (NJ FamilyCare). All practices providing obstetrical care within NJ FamilyCare managed care are eligible. If you choose to participate, your practice could be eligible to earn one of three financial incentives. FQHCs will be able to participate in the episode of care in partnership with another non-FQHC participating provider.

To find out more, please visit our website ([here](#)), attend one of our informational webinars (Registration links can be found [here](#)), or email us at [mahs.maternityepisode@dhs.nj.gov](mailto:mahs.maternityepisode@dhs.nj.gov)

The first Performance Period will begin on April 1, 2022. Interested providers should submit a non-binding Letter of Intent (completed online [here](#)) by January 21, 2022. Participating providers will be required to complete a Provider Agreement by March 1, 2022 to participate in Performance Period 1.

# How do I find my practice's Pilot Launch Report on PRA|SPECT?

**PRA|SPECT**  
Perinatal Risk Assessment  
Single Point of Entry and Client Tracking System

- Home
- ▶ My Account
- ▶ Patient Records
- ▶ 17P
- ▶ Episode of Care
- Risk and Referral Summary
- Logoff

### Episode of Care Report Summary

#### Pilot Launch Report

Provider	Report Name	Download Status
[REDACTED]	[REDACTED] <a href="#">preview Dec 2021.pdf</a>	

Click here

Pilot Launch Report

# **PART 2**

# Pilot Launch Report

- Provider Reports present data *specific to your practice*.
  - “Practice” is defined at the level of billing provider—the entity that submits professional prenatal/labor and delivery claims and receives reimbursement.
- The Pilot Launch Report shares details about the perinatal care your patients received in 2020.
  - The Report does not contain PHI (the data is aggregated).
  - Applies episode design of Performance Period 1 to recent claims data, for a hypothetical performance period of calendar year 2020
  - Reports performance for episodes ending in calendar year 2020
  - Assumes all NJ FamilyCare providers in 2020 were participating providers
- The purpose of the Pilot Launch Report is to help inform your decision to participate in our Episode of Care pilot. If you choose to participate, your practice will continue to receive Provider Reports like this one.

# Pilot Launch Report: Sections

Winter 2021 report: Episodes ending Q1 2020 - Q4 2020

Informational report

## NJ FamilyCare Perinatal episode of care Pilot

Provider **SAMPLE PROVIDER** ID **9999999**



Reporting period covering episodes that ended between January 1, 2020 to December 31, 2020

**Purpose of this document**

This document is meant to help you decide whether to participate in the voluntary perinatal episode of care pilot within NJ FamilyCare. Performance Period 1 will be April 1, 2022 to June 30, 2023. This document allows you to compare your historical performance to your anticipated quality thresholds and spend benchmarks if you were to participate. The pilot's primary goal is to improve the quality of perinatal care delivered within NJ FamilyCare (NJ Medicaid/CHIP) by identifying a single accountable obstetrical provider for a maternity patient's care, and giving you information about that care's quality and spend. An episode of care includes most care related to a birth event, starting in the prenatal period through 60 days postpartum. Participating providers have the opportunity to receive financial incentives based on quality, spend, and profile of your episodes. The pilot only includes care for birth events paid for by managed care.

  
**Section 1**

## Information for payment incentives

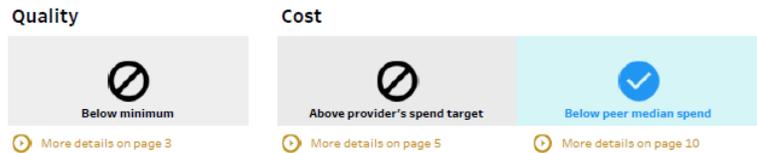
  
**Section 2**

## Additional performance insights

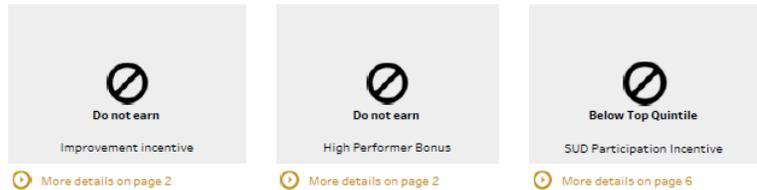
  
**Section 3**

## Appendix

### Your performance - Q1 2020 - Q4 2020



### Your current year-to-date performance trend toward earning these financial incentives is:



THIS IS AN INTERIM REPORT ONLY. Financial incentives will not be finalized until the end of the Performance Period.

# Pilot Launch Report: Sections

  
 Section  
**1**  
 Information for  
 payment  
 incentives



**Must Read:**

Section 1 tells provider their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.

  
 Section  
**2**  
 Additional  
 performance  
 insights



**Informational:**

Section 2 gives providers additional insight into their quality-of-care and cost-of-care (spend) performance but reports information that does not directly influence financial incentives.

  
 Section  
**3**  
 Appendix



**Reference:**

Section 3 provides quality metrics definitions and financial incentives calculations, reflecting details described in *Performance Period 1 Guide* on website.

# Pilot Launch Report: Section 1

  
Section  
**1**

Information for  
payment  
incentives



## Must Read:

Section 1 tells provider their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.

# Pilot Launch Report: High-level Summary (Page 1)

Date Range Covered

Winter 2021 report: Episodes ending Q1 2020 - Q4 2020

Provider Information

Informational report

## NJ FamilyCare Perinatal episode of care Pilot

Provider SAMPLE PROVIDER ID 9999999



Reporting period covering episodes that ended between January 1, 2020 to December 31, 2020

### Purpose of this document

This document is meant to help you decide whether to participate in the voluntary perinatal episode of care pilot within NJ FamilyCare. Performance Period 1 will be April 1, 2022 to June 30, 2023. This document allows you to compare your historical performance to your anticipated quality thresholds and spend benchmarks if you were to participate. The pilot's primary goal is to improve the quality of perinatal care delivered within NJ FamilyCare (NJ Medicaid/CHIP) by identifying a single accountable obstetrical provider for a maternity patient's care, and giving you information about that care's quality and spend. An episode of care includes most care related to a birth event, starting in the prenatal period through 60 days postpartum. Participating providers have the opportunity to receive financial incentives based on quality, spend, and profile of your episodes. The pilot only includes care for birth events paid for by managed care.

# Pilot Launch Report: High-level Summary (Page 1)

## Your performance - Q1 2020 - Q4 2020

- Snapshot of your performance for the hypothetical "performance period" of 2020
- *For Interim Reports for Performance Period 1:* No performance data or financial incentive eligibility determinations are final until the Final Performance Period Report

### Quality

Below minimum

[▶ More details on page 3](#)

### Cost

Above provider's spend target

Below peer median spend

[▶ More details on page 5](#)

[▶ More details on page 10](#)

### Your current year-to-date performance trend toward earning these financial incentives is:

Do not earn

Improvement incentive

[▶ More details on page 2](#)

Do not earn

High Performer Bonus

[▶ More details on page 2](#)

Below Top Quintile

SUD Participation Incentive

[▶ More details on page 6](#)

# Pilot Launch Report: Detailed Summary (Page 2)

## Payment-linked quality metric performance for Financial Incentives

### Episode quality based on 50 included episodes

Quality Metric	Your performance	Minimum threshold	Commendable threshold	Shared Savings	High Performer
Prenatal depression screening	6%	⊘	⊘	You currently have 4 more quality thresholds to pass to qualify	You currently have 2 more commendable quality thresholds to pass to qualify, in addition to 4 minimum quality thresholds to pass
Gestational diabetes screening	30%	⊘	⊘		
Delivery mode	81%	⊘	⊘		
Postpartum visit within 3 weeks	65%	✓	⊘		
Neonatal visit within 5 days	24%	⊘	⊘		
<b>Total metrics passing</b>		1	0		

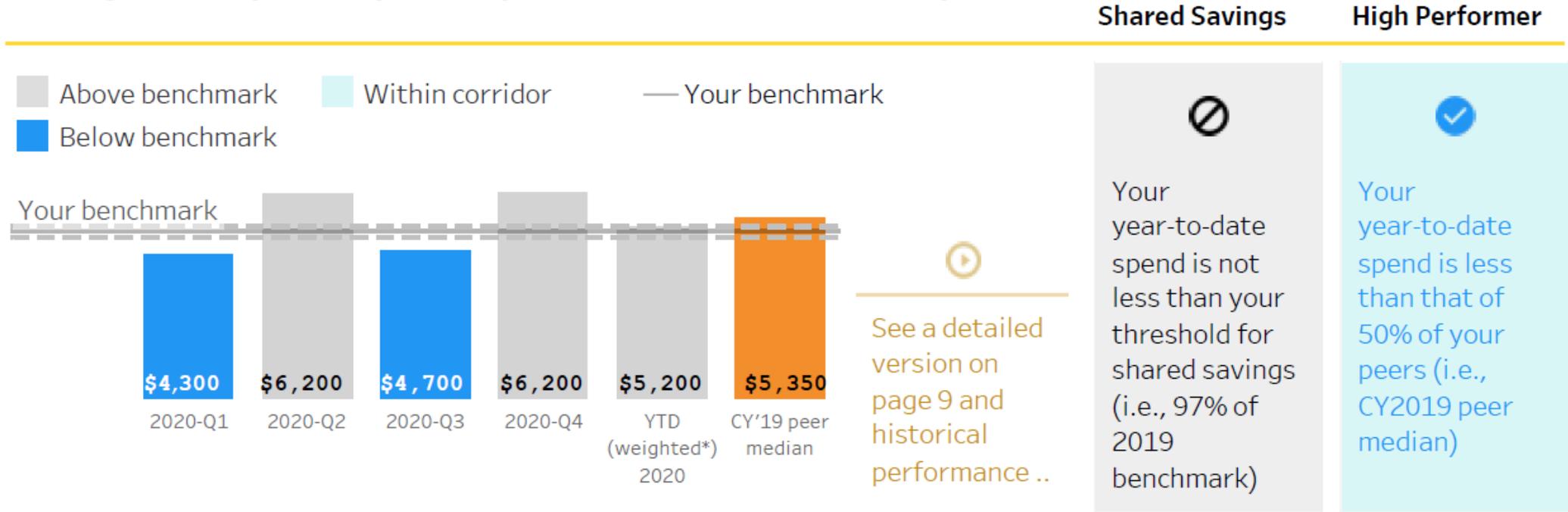
- Shared savings: You must meet minimum threshold for all 5 metrics.
- High performer: You have the added requirement of meeting the commendable threshold on at least 2 metrics.

- Section 1
- Section 2
- Section 3

# Pilot Launch Report: Detailed Summary (Page 2)

## Cost-of-care (spend) performance for Financial Incentives

**Average risk-adjusted episode spend based on 50 included episode(s)**



See a detailed version on page 9 and historical performance ..

- Section 1
- Section 2
- Section 3

- Shared savings (comparison to self): You must decrease your 2019 spend by at least 3%.
- High performer (comparison to peers): You must beat the peer median 2019 spend.

# Pilot Launch Report: Detailed Summary (Page 2)

## Episode minimum volume for Financial Incentives

### Episode volume of 50 included episode(s)

- 


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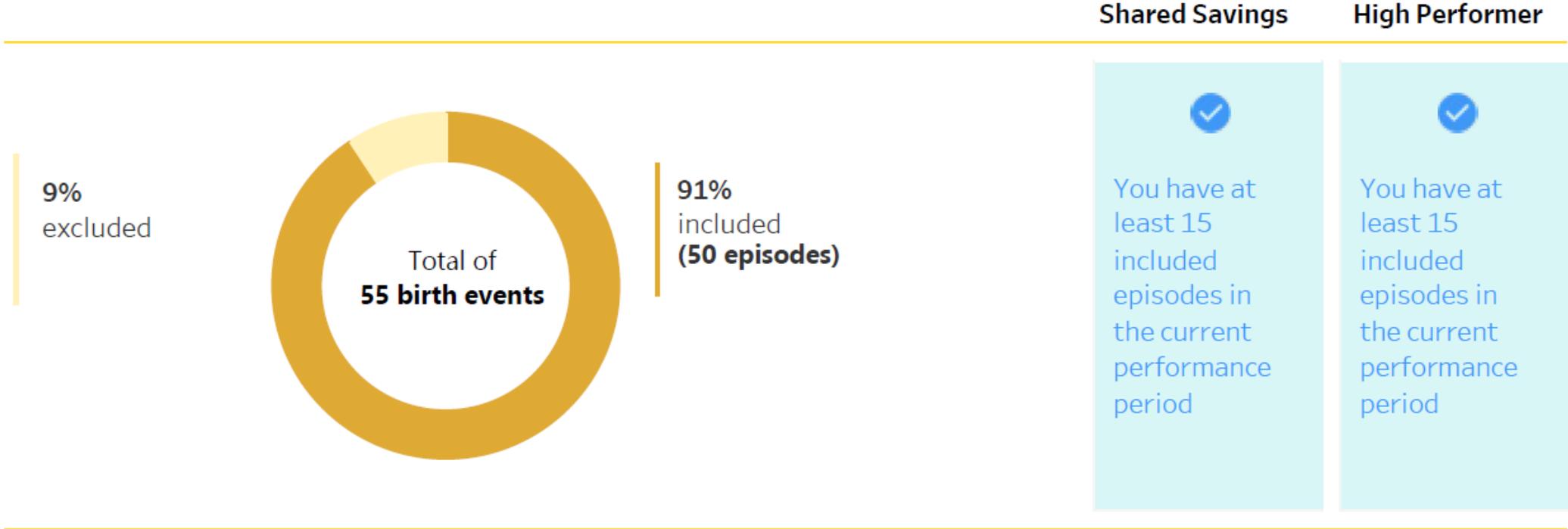
 Section  
**1**
- 


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 Section  
**2**
- 


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 Section  
**3**



- The requirement for a minimum of 15 valid episodes for financial incentives is intended to support fair comparisons among participating providers.

# Pilot Launch Report: Quality performance (Page 3)

## Payment-linked quality metrics



Section

1



Section

2



Section

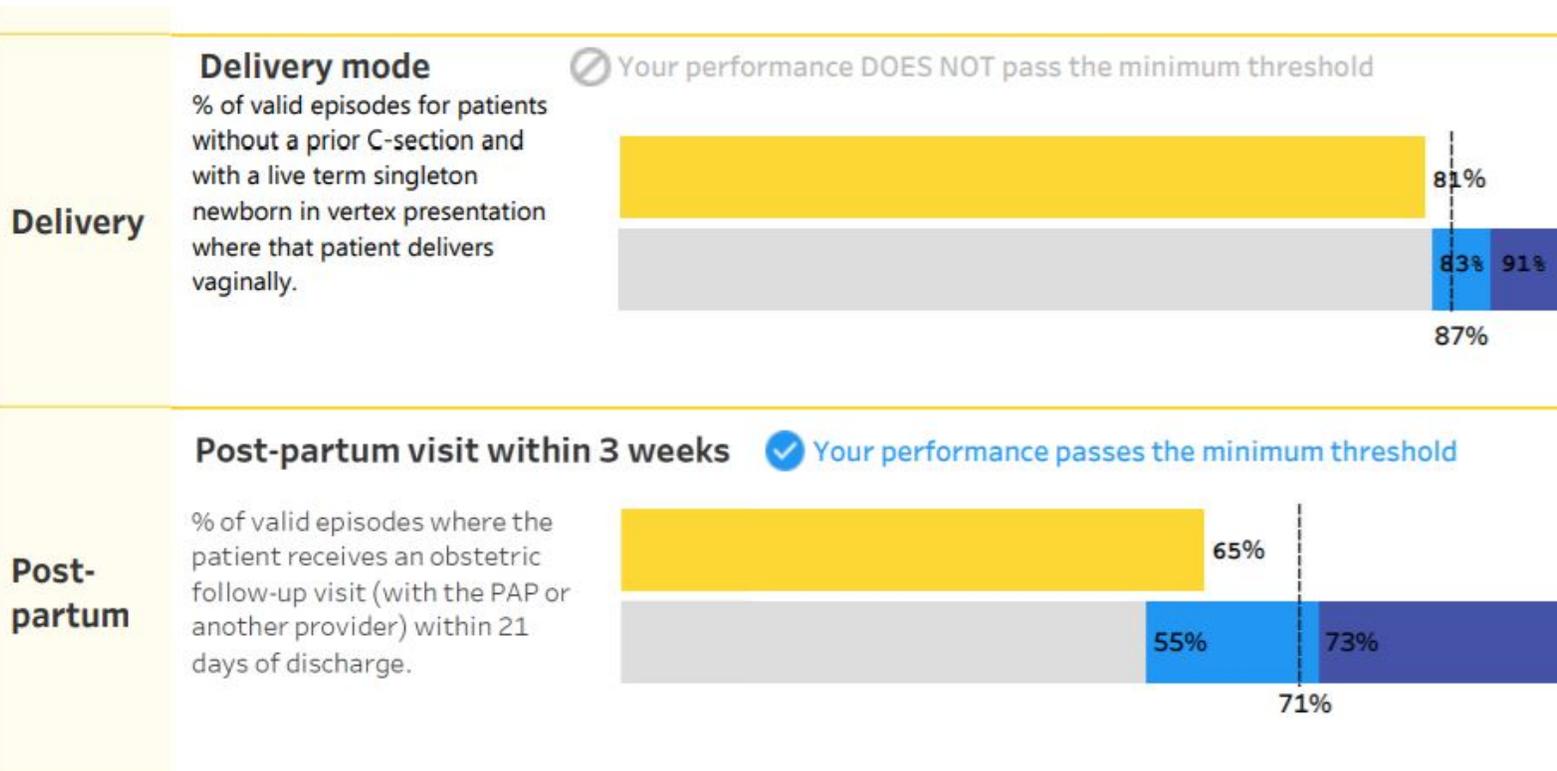
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### Episode quality: Metrics linked to payment

How does my quality look across the five payment linked metrics?

Below minimum
  Minimum
  Commendable
  Your performance
 -- YTD peer median



# Pilot Launch Report: Quality performance (Page 4)

## Health disparities with payment-linked quality metrics

-   


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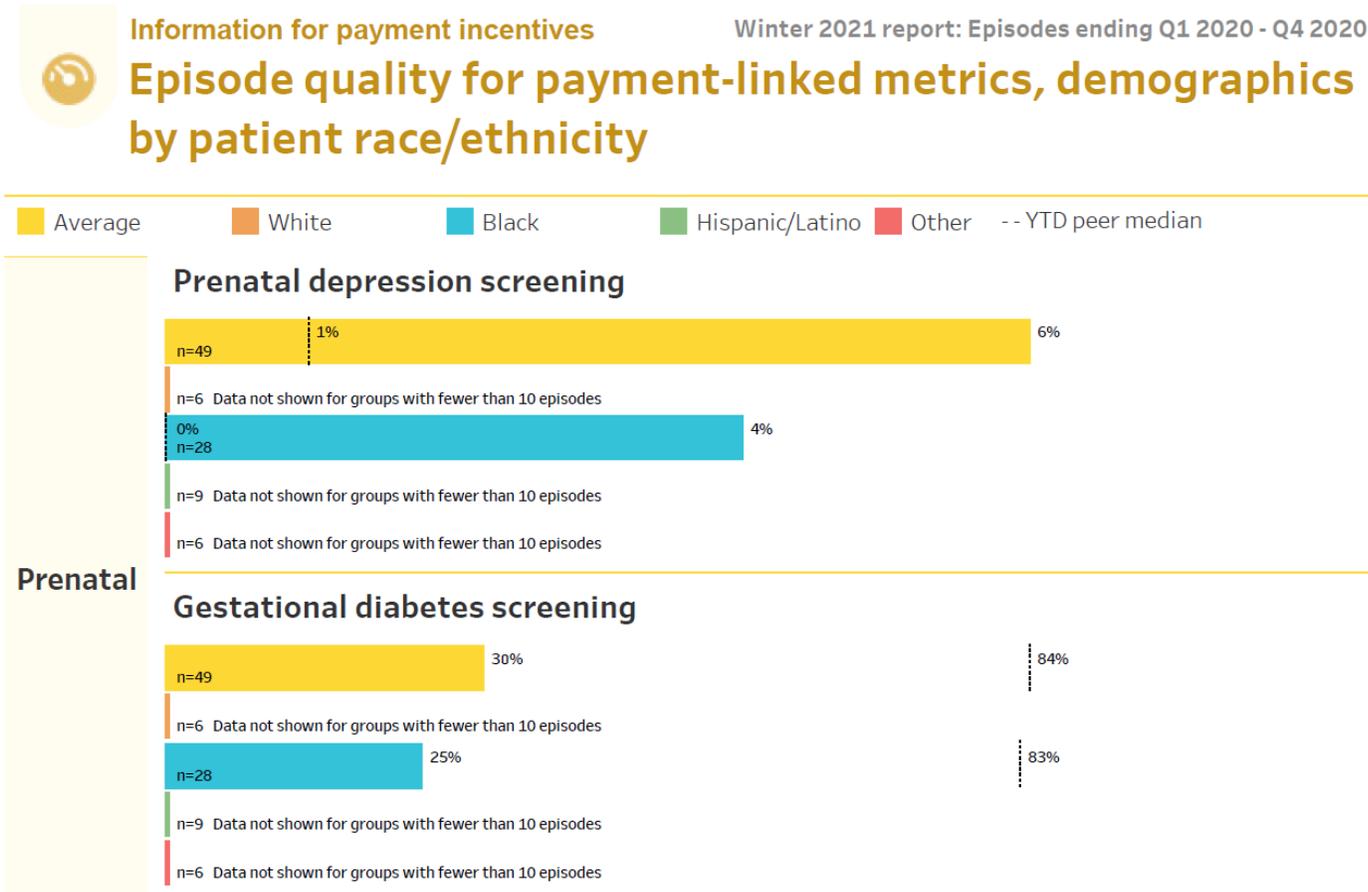
**Section**  
1
-   


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**Section**  
2
-   


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**Section**  
3

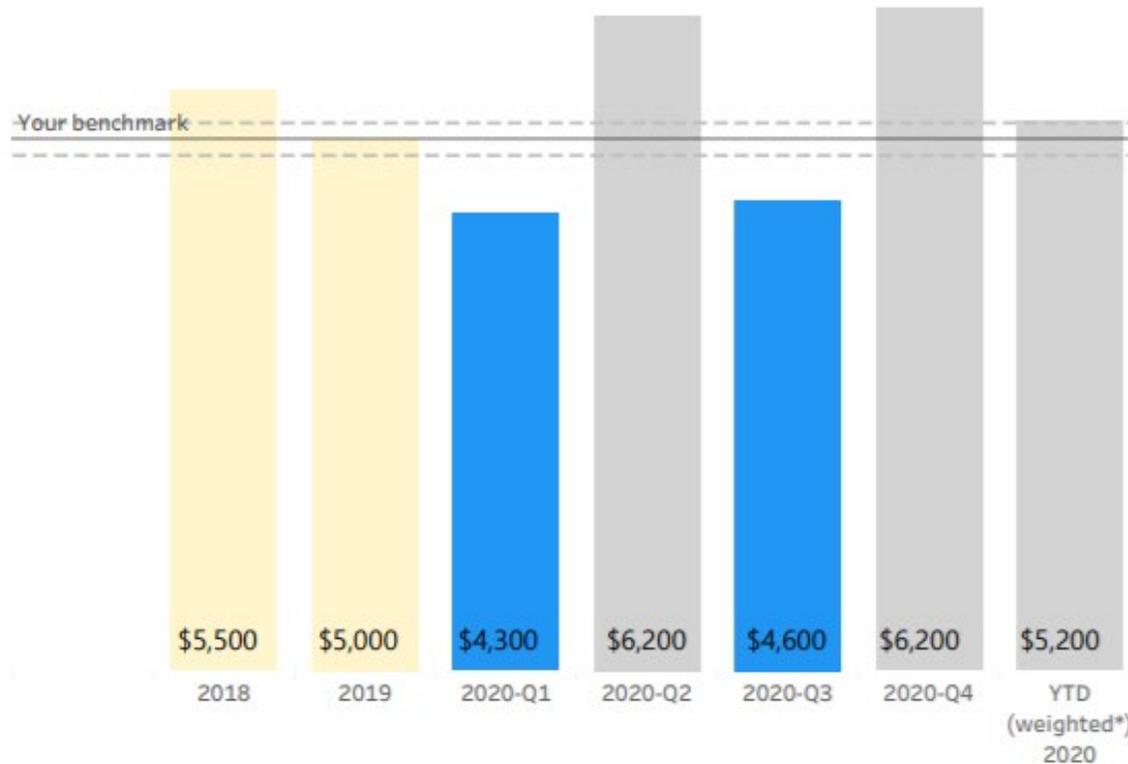


# Pilot Launch Report: Quality performance (Page 5)

## Comparison of spend relative to self

AVERAGE EPISODE SPEND OVER TIME (RISK-ADJUSTED)

■ Prior to Program Start  
 ■ Above benchmark  
 ■ Within corridor  
 ■ Below benchmark  
 — Your benchmark



Snapshot of your performance at this point “YTD” is:

- Risk-adjusted
- Average (across all of your attributed episodes)
- Weighted (accounts for different episodes in each quarter)

Section 1

Section 2

Section 3

# Pilot Launch Report: SUD Incentive (Page 6)



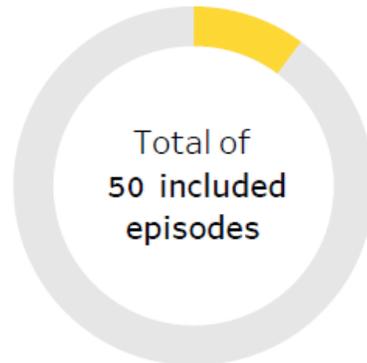
**10% of your patients have SUD needs**



SUD episodes



Episodes without SUD



**10% SUD episodes**  
5 episodes

**90% episodes**  
without SUD

### SUD episode

Represents an episode where the patient has a Substance Use Disorder (SUD) diagnosis.

## How does my service of patients with SUD needs compare to my peers?



**You are below the top quintile of providers in service of patients with SUD needs which does not meet the criteria for the SUD participation incentive.**

Section

**1**



Section

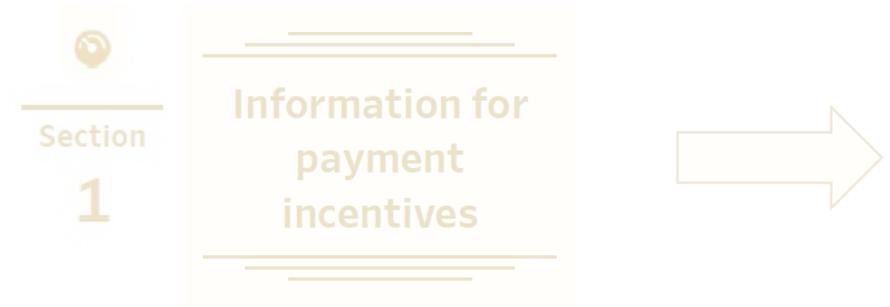
**2**



Section

**3**

# Pilot Launch Report: Section 2



## Must Read:

Section 1 tells provider their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.

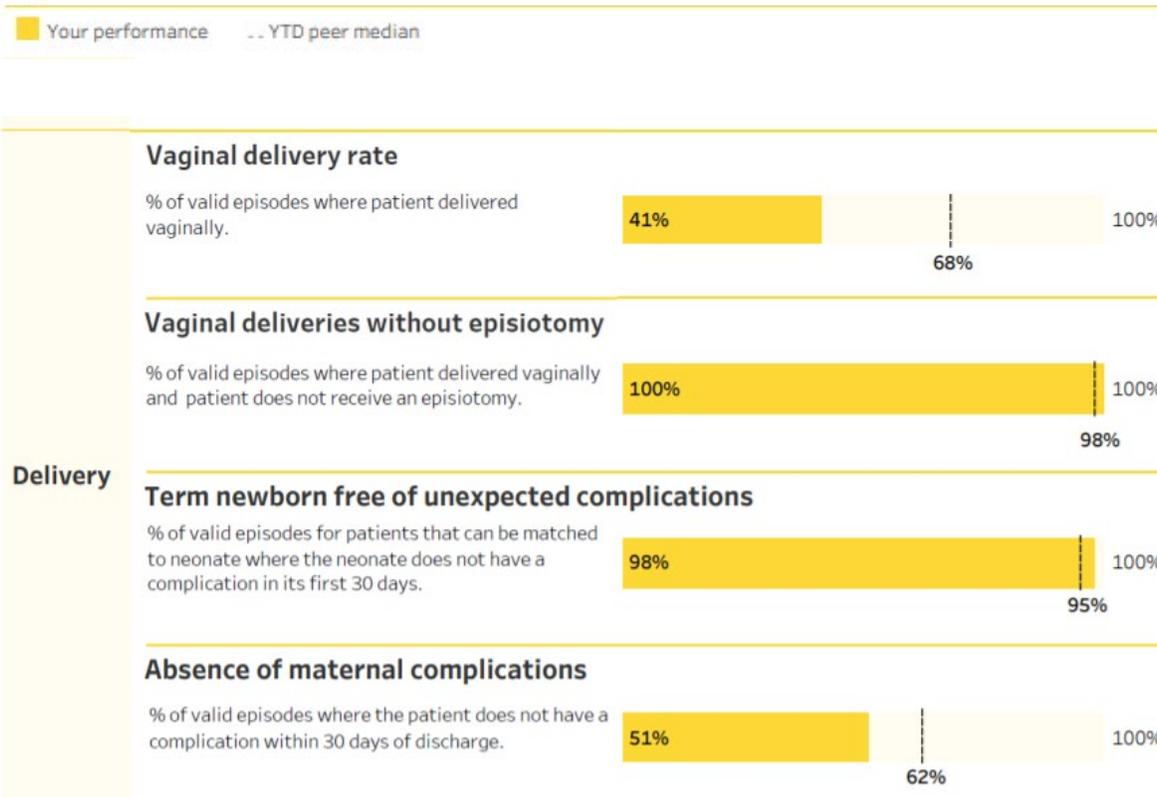


## Informational:

Section 2 gives providers additional insight into their quality-of-care and cost-of-care (spend) performance but reports information that does not directly influence financial incentives.

# Pilot Launch Report: Quality performance (Pgs 7, 8)

## Informational quality metrics (not linked to Financial Incentives)



Section

1



Section

2



Section

3

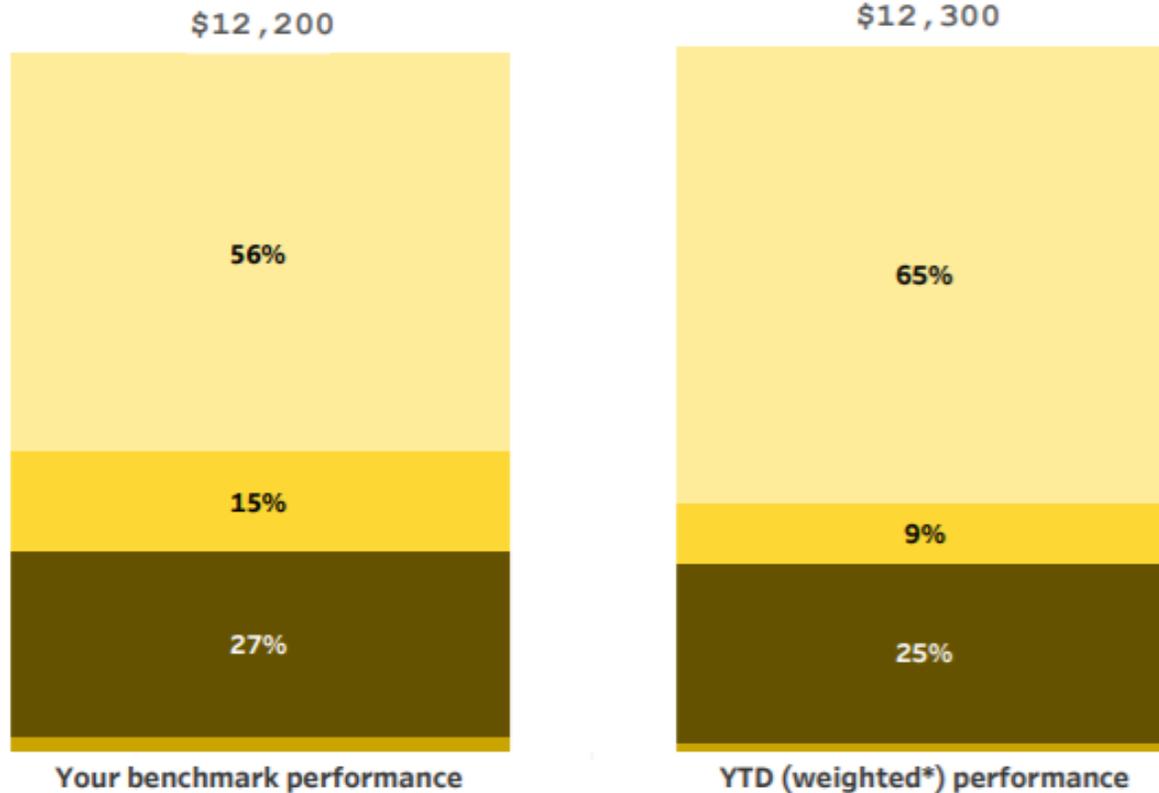
- Performance on 8 additional metrics that provide context for payment-linked metrics
- Reporting metrics may transition to payment-linked metrics in future Performance Periods

# Pilot Launch Report: Spend performance (Pg 9)

## Informational spend data: Breakdown by claim type

**AVERAGE EPISODE SPEND, BROKEN DOWN BY CLAIM TYPE**

■ Inpatient   
 ■ Outpatient   
 ■ Professional   
 ■ Pharmacy



Section

1



Section

2



Section

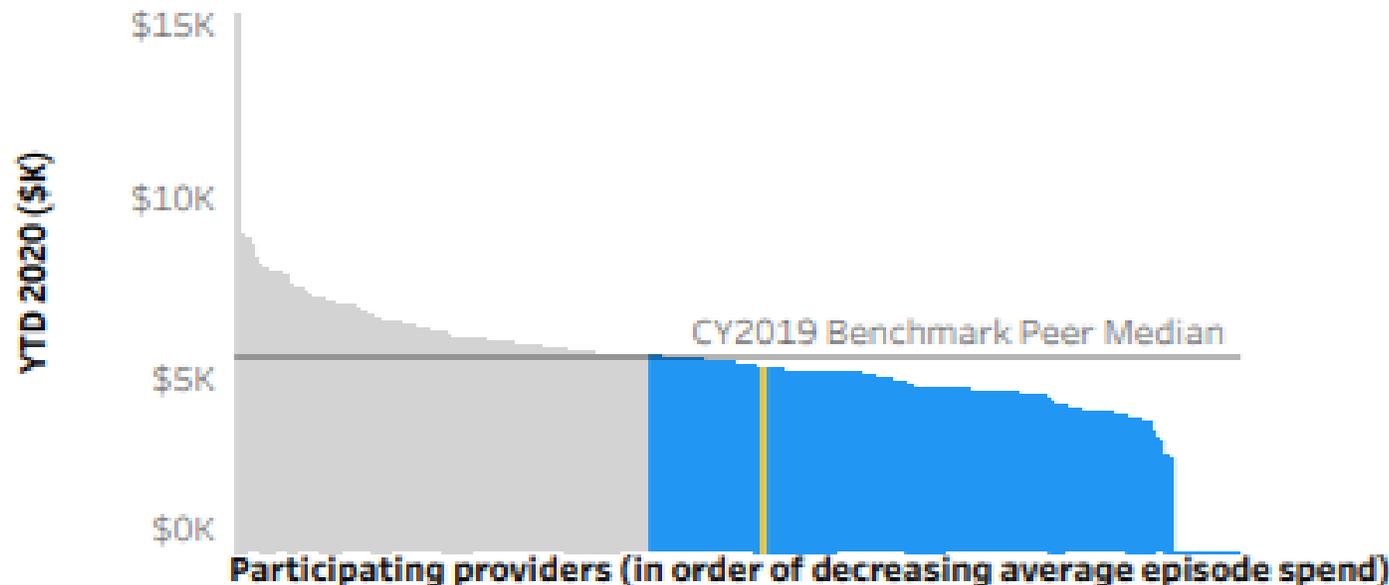
3

# Pilot Launch Report: Spend performance (Pg 10)

Informational spend data: Spend comparison to Peers

## AVERAGE EPISODE SPEND (RISK-ADJUSTED) FOR PROVIDERS PARTICIPATING IN THE PILOT

Above peer median spend
  Below peer median spend
  Your Performance



↑ Providers who are above the peer median **are not meeting** the episode spend criteria for the High Performer Bonus

↓ Providers who are below the peer median **are meeting** the episode spend criteria for the High Performer Bonus



Section  
1



Section  
2



Section  
3

# Pilot Launch Report: Fee-for-service (Pgs 11, 12)

## Informational quality metrics for fee-for-service births



**Volume of Fee-for-service care: The following quality metrics are based on 2 fee-for-service events (a subset of the 5 birth excluded event(s) from your total of 55).**

Section

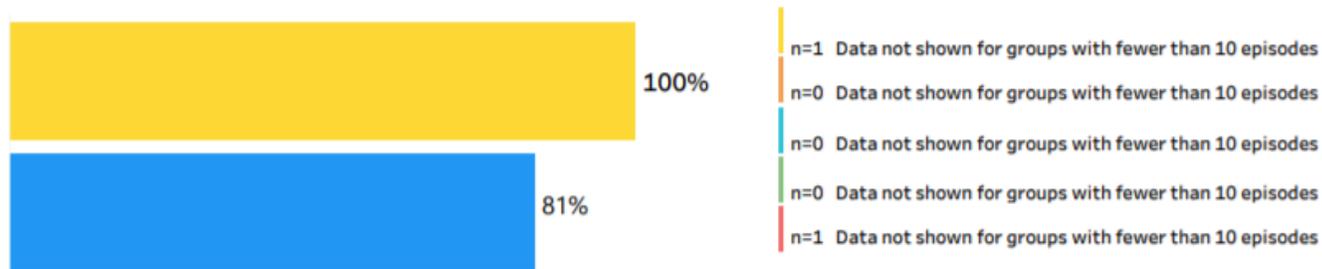
1

### Fee-for-service birth events: labor and delivery-associated metrics



### Delivery mode

% of valid episodes for patients that did not have a primary C-section birth (i.e., patients for whom this is the first C-section), delivering a live term singleton newborn in vertex presentation during episode window.



Section

2



Section

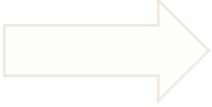
3

- Performance reported for a limited set of delivery-related metrics

# Pilot Launch Report: Section 3 (Pgs 13–17)

 Section 1

Information for payment incentives



**Must Read:**

Section 1 tells provider their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.

 Section 2

Additional performance insights



**Informational:**

Section 2 gives providers additional insight into their quality-of-care and cost-of-care (spend) performance but reports information that does not directly influence financial incentives.

 Section 3

Appendix



**Reference:**

Section 3 provides quality metrics definitions and financial incentives calculations, reflecting details described in *Performance Period 1 Guide* on website.

# Pilot Launch Report: Section 3 excerpt (pg 17)

## High Performer Bonus calculation

- In addition to definitions / descriptions, the Appendix contains a detailed walkthrough calculation of each Financial Incentive.



Section

1



Section

2



Section

3



Appendix

Winter 2021 report: Episodes ending Q1 2020 - Q4 2020

### How are my incentive payments calculated?

#### HIGH PERFORMER BONUS

Component	You <sup>1</sup>	Description
13. Target bonus per episode	\$1,500	Target bonus per episode for qualifying providers.
14. Capped bonus per episode	\$1,500	Bonus is subject to caps on the total amount that may be paid out because of the fixed pool fund for this bonus.
15. Total High performer bonus	N.A.	Total High performer bonus; equals line (2) multiplied by line (14).

Some common questions about Episode Reports

# **PART 3**

## Q: What if I don't see a Pilot Launch Report when I login to PRA|SPECT?

- Even if you do not see a Pilot Launch Report in your account, you may still be eligible to participate.
- In order for you to see a Pilot Launch Report, your practice must have
  - Met the episode minimum volume (n=15) for calendar year 2020
  - A PRA|SPECT login with the same billing NPI as is listed on your NJ FamilyCare claims
- **Access** the *Sample Report* available on the Episode of Care webpage: <https://www.state.nj.us/humanservices/dmahs/info/perinatalepisode.html>
- **Email** [mahs.maternityepisode@dhs.nj.gov](mailto:mahs.maternityepisode@dhs.nj.gov)

**Q: Why do I see multiple reports with my PRA|SPECT login?**

**Q: Why doesn't the episode volume in my Pilot Launch Report match our practice's typical patient volume?**

- Pilot Launch Reports were generated by NJ FamilyCare Medicaid ID.
- Pilot Launch Reports were linked on PRA|SPECT by billing NPI—if the NPI listed on your PRA|SPECT login matched the billing NPI for the Report.
- Some PRA|SPECT practice logins are associated with multiple billing NPIs.
- Your report represents all servicing NPIs (eg, multiple PRA|SPECT logins) associated with the same billing NPI so it may combine information from multiple practice locations.

## For FQHC practices: Pilot Launch Report information

- For Performance Period 1, FQHCs can participate in partnership with another eligible (non-FQHC) provider. FQHCs will not be able to participate on their own.
- If you are a FQHC interested in participating in the episode pilot, please do not hesitate to email [mahs.maternityepisode@dhs.nj.gov](mailto:mahs.maternityepisode@dhs.nj.gov) for:
  - Technical assistance to support your participation
  - Pilot Launch Reports for FQHCs (available upon request, not available through PRA|SPECT)

**Q: I am a NJ FamilyCare obstetrical provider, but I do not have a PRA|SPECT login.**

- **Email [PRA@fhiworks.org](mailto:PRA@fhiworks.org) to create an account or to identify staff at your office with an existing login**

## **Q: How does the Pilot Launch Report differ from the Interim/Final Performance Reports if I choose to participate?**

- If you choose to participate, your quality thresholds and spend benchmarks (relative to self) may change for Performance Period 1 because:
  - Attribution of episodes to prenatal and/or delivering provider changes depending on whether the NJ FamilyCare provider is participating in the pilot
  - If your parent entity bills under multiple billing entities, the parent entity may combine episodes for those billing entities under one “master” accountable provider within in the pilot.
  - If your billing practice chooses to enter into a partnership with a FQHC, the FQHC’s episodes will be combined with your practice’s episodes.
- Any updates in your official spend benchmarks and quality thresholds for Performance Period 1 will be reflected in the first Interim Report of Performance Period 1, which will provide additional information about the “Pre-Performance” period (episodes ending before April 1, 2022, when Period 1 starts).

What are the next steps if I want to participate in the perinatal episode pilot?

## **PART 4**

# Performance Period 1: Key dates

<p>See <b>Key Dates</b> document on website for webinar registration links</p>	<p><u>Webinars on Performance Period 1 (this week!)</u></p> <ul style="list-style-type: none"> <li>• <i>Introductory webinar:</i> Recording of this webinar is now available</li> <li>• <i>Q&amp;A only:</i> Fri 1/7 12-1pm (tomorrow!)</li> </ul>
<p><b>January 21, 2022</b></p>	<p><b>Non-binding Performance Period 1 Letter of Intent due</b></p>
<p>March 1, 2022</p>	<p>Binding Performance Period 1 Participation Agreement due</p>
<p>April 1, 2022</p>	<p>Performance Period 1 BEGINS</p>
	<p>Participating providers receive Interim Reports on Pre-performance and ongoing performance</p>
<p>June 30, 2023</p>	<p>Performance Period 1 ENDS</p>
<p>In 2024</p>	<p>Performance Period 1 Final Performance Report and Episode Payment Distribution</p>

## Q&A period

- **Episode of Care** webpage:  
<https://www.state.nj.us/humanservices/dmahs/info/perinatalepisode.html>  
– See *Performance Period 1 Guide for Participating Providers*
- **Episode of Care** email: [mahs.maternityepisode@dhs.nj.gov](mailto:mahs.maternityepisode@dhs.nj.gov)