Attachment 1
Licensed Hospitals
Cumberland County

Hospital Name	Address	Hospital Ownership	Hospital Type
Inspira Medical Center Vineland	1505 West Sherman Avenue, Vineland, NJ 08360	Not for Profit	Acute Care
Encompass Health Rehabilitation Hospital of Vineland	1237 West Sherman Avenue, Vineland, NJ 08360	For Profit	Rehabilitation

Attachment 2
Hospital Consultative Activities prior to Fee and Expenditure Report Submission
Cumberland County

Activity	Date(s)
Initial meeting with the county	11/08/24
Individual hospital meeting(s)	12/02/24
Introductory meeting with hospitals	11/22/24
Issued e-mail to each hospital requesting DHS data forms.	08/20/24
Issued e-mail to each hospital requesting remainder of DHS data forms.	11/08/24
E-mail follow-up with each hospital regarding outstanding DHS forms and documentation.	11/08/24
E-mail to each hospital requesting comment on program proposal.	11/22/24
Resolved questions, comments, and concerns from hospitals on program proposal.	12/03/24

Attachment 3
Proposed Hospital Assessment Fee
Cumberland County

	Assessment Basis	Assessment Rate
Inpatient	Non-Medicare Discharges	$2,459.08
Outpatient	Percent of NPR (OP)	6%

Medicare ID	Medicaid ID	Hospital Name	Inpatient Assessment Units	Outpatient Assessment Units	Inpatient Modeled Assessment	Outpatient Modeled Assessment	Total Modeled Assessment
31-0032	3674509	Inspira Medical Center Vineland	7,983	206,277,240	$ 19,630,836	$ 12,376,634	$ 32,007,470
31-3036	193496	Encompass Health Rehabilitation Hospital	271	186	$ 666,411	$ 11	$ 666,422
			8,254	206,277,426	$ 20,297,246	$ 12,376,646	$ 32,673,892

Total net patient revenue (inpatient and outpatient)	$ 653,478,809
NJAC 10:52B-2.1 Limit (5% of total net patient revenue)	$ 32,673,940
Fee Amount (Over) / Under Limit	$ 49

Attachment 4
Data Elements for Proposed Hospital Assessment Fee
Cumberland County

							Medicare Discharges, W/S S-3, Part I, Col 13					Total Discharges, W/S S-3, Part I, Col 15								
Medicare ID	Medicaid ID	Hospital Name	FYE Begin	FYE End	FY Days	Ownership	Total A&P and HMO	Sub IPF	Sub IRF	Sub Oth.	TOTAL - Annualized	Total A&P and HMO	Sub IPF	Sub IRF	Sub Oth.	TOTAL - Annualized	Non-Medicare Discharges	Inpatient NPR	Outpatient NPR	Inpatient and Outpatient NPR
31-0032	3674509	Inspira Medical Center Vineland	1/1/2023	12/31/2023	365	Private	7,133	155	-	-	7,288	14,534	680	-	57	15,271	7,983	$ 415,292,621	$ 206,277,240	$ 621,569,861
31-3036	193496	Encompass Health Rehabilitation Hospital	6/1/2022	5/31/2023	365	Private	826	-	-	-	826	1,097	-	-	-	1,097	271	$ 31,908,762	$ 186	$ 31,908,948
		Total					7,959	155	-	-	8,114	15,631	680	-	57	16,368	8,254	447,201,383	$ 206,277,426	$ 653,478,809

Attachment 5
Proposed Hospital Expenditure Model
Cumberland County

Estimated Assessment		$ 32,673,891
State (DHS) Portion	1%	$ 326,739
Cumberland County Portion	9%	$ 2,940,650
Estimated New Medicaid Hospital Funding	90%	$ 29,406,502
Estimated New Medicaid Hospital Funding Allocated from Gloucester County		$ 1,592,951
Estimated Federal Medical Assistance Percentage (FMAP) for Managed Care		65.93%
Estimated New Medicaid Hospital Funding with Federal Matching Funds		$ 90,974,527
MCO Administrative Fee for Health Plan Assessment	6.1%	$ 5,549,446
Estimated New Medicaid Hospital Funding with Federal Matching Funds (less MCO administrative fee)		$ 85,425,081

** Medicaid payment estimates incorporate a weighted average FMAP of 65.93% based on 2023 encounters reported by DHS. 1% of the assessment fee is estimated for State administrative costs. 6.1% of the total pool of funds available for hospital payments is estimated for administrative costs of the Medicaid health plans, consistent with the SFY2025 State computations.*

Estimated New Medicaid Hospital Funding with Federal Matching Funds (less MCO administrative fee)	$ 85,425,081
Funding Pool	$ 85,425,081
Estimated Uniform Per-Day Payment Increase	$ 3,814.30

		Medicaid Managed Care Data			
Hospital Name	Medicare ID	Inpatient Days	Outpatient Visits	Total IP Payments	Inpatient Directed Payment
Inspira Medical Center Vineland	31-0032	21,297	$ 59,115	$ 34,695,563	$ 81,233,164
Encompass Health Rehabilitation Hospital	31-3036	1,099	$ -	$ 1,345,217	$ 4,191,917
Total		**22,396**	**59,115**	**36,040,780**	**$ 85,425,081**

Attachment 6
DHS Inpatient Discharges and Payments from Encounter Data
Cumberland County

Hospital Name	CY 2023 IP Enc Days	CY 2023 IP Enc Payments
Inspira Medical Center Vineland	21,297	34,695,563
Encompass Health Rehabilitation Hospital	1,099	1,345,217
	22,396	**36,040,780**

Attachment 7
Net Patient Revenue
Cumberland County

						WIS G-2	Row	1	2	3	4	5	7	10	11	11.01	11.02	12	15	16	17	18	19	27	28		18	19	27	27.01	28		3	Annualized	Annualized	Annualized	Annualized							
							Column	1	1	1	1	1	1	1	1	1	1	1	2	1	1	1	1	1	1		2	2	2	2	2		1											
	Medicare ID	Medicaid ID	Hospital Name	FYE Begin	FYE End	FY Days	INPATIENT G-2 Column 1	Hospital	Subprovider - IPF	Subprovider - IRF	Subprovider - Other[Note1]	Swing Bed - SNF	Skilled Nursing Facility	Total General Inpatient Care Services	ICU	Premature ICU	NICU	CCU	Other Special Care	Total Intensive Care Type Inpatient hospital Services (sum of 11-15)	Total Inpatient Routine Care Services (sum of 10 & 16)	Ancillary Services	Outpatient Services	Other (specify)	Total Patient Revenues	Sum of Yellow Shaded Columns - Inpatient Gross	OUTPATIENT G-2 Column 2	Ancillary Services	Outpatient Services	Other (specify)[Note 2]	Other (specify)	Total Patient Revenues	Sum of Green Shaded Columns - Outpatient Gross	Sum of Orange Shaded Columns - IP and OP Gross	Net Patient Revenue (NPR), WIS G-3	Annualized Inpatient Gross	Annualized Outpatient Gross	Annualized Total IP and OP Gross	Annualized Net Patient Revenue (NPR)	**Inpatient NPR for Tax Model (inflated)**	**Outpatient NPR for Tax Model (inflated)**	SNF Ancillary Carveout	SNF % of Routine	SNF Ancillary Revenue		Inflation for Cost Report NPR	**Estimated SFY 2026** Medicaid Inpatient Directed Payments	**Estimated SFY 2026** Medicaid Outpatient Directed Payments	**Inpatient & Outpatient NPR, Participating Hospitals**
	31-0032		Inspira Medical Center Vineland	1/1/2022	12/31/2022	365		**606,064,920**	**32,247,222**	-	**20,724,285**	-	-	**659,036,427**	32,741,636	-	-	35,303,252	-	98,812,243	779,878,694	**589,627,980**	-	-	**1,347,376,650**	1,347,376,650		544,388,504	238,078,133	48,940,099	-	831,406,735	831,406,735	2,178,783,385	502,989,971	1,347,376,650	831,406,735	2,178,783,385	502,989,971	**334,292,621**	**206,277,240**		0.00%	-		1.0747	$81,000,000	$ -	$621,569,861
	31-3036		Encompass Health Rehabilitation Hospital	6/1/2021	5/31/2022	365		22,771,995	-	-	-	-	-	22,771,995	-	-	-	-	-	-	22,771,995	15,724,125	-	-	38,496,120	38,496,120		-	255	-	-	255	255	38,496,375	25,740,744	38,496,120	255	38,496,375	25,740,744	**28,096,762**	**186**		0.00%	-		1.0900	$ 3,652,000	$ -	$ 31,908,948
			Total					628,836,915	32,247,222	-	20,724,285	-	-	681,808,422	32,741,636	-	-	35,303,252	-	98,812,243	802,650,689	605,252,105	-	-	1,385,872,770	1,385,872,770		544,388,504	238,078,388	48,940,099	-	831,406,990	831,406,990	2,217,279,760	528,730,715	1,385,872,770	831,406,990	2,217,279,760	528,730,715	**362,389,383**	**206,277,426**			-			**84,652,000**	-	**653,478,809**

Note 1: Based upon a discussion w ith the provider in prior years, Subprovider Other is for a long-term adolescent psychiatric services. The revenue is included in the calculation of the IP NPR.
Note 2: Observation revenue for outpatients that moved to inpatient units. Included in outpatient revenue.
Note 3: Amounts in blue font are populated from the Cumberland County-Uxe Data Collection Form w hich excludes out-of-county data.

Attachment 8
Inflation
Cumberland County

Table 1 - Inflation for Net Patient Revenue from Cost Report Data

Cost Report FYE	Midpoint of Cost Report FYE	Inflation Factor - Midpoint of Cost Report Period	Inflation Factor - Midpoint of Implementation State Fiscal Year (1/1/2026)	Inflation
05/31/23	Q4 2022	2.7450	2.9920	1.0900
12/31/23	Q3 2023	2.7840	2.9920	1.0747

Inflation: IHS Markit Hospital Market Basket, IHS Markit Healthcare Cost Review Q3 2023, Table 6.3