

**Date:** 12 / 17 / 2024

**Subject:** New Jersey County Option Hospital Fee Program Fee and Expenditure Report

**County:** Bergen County

### GENERAL

Describe the proposed hospital fee program the county intends to enact by providing details on all of the elements listed below.

### FEE PROGRAM

1. What is the county's proposed effective date of the fee program?

July 1, 2025

2. List of all licensed hospitals located in your county:

Please Include: Name, address, facility ownership (for profit, NFP or government owned) **and** type of facility (acute care, psychiatric, rehabilitation, children's, LTACH, Specialty)

Please see "Attachment A" for a full list of hospitals located in Bergen County.

3. Federal law and regulations require all hospitals in a jurisdiction to be taxed, unless a specific process is followed to exempt particular hospitals – a process that includes meeting a statistical test.

Does the county plan on excluding any hospitals from the fee program? ☒ No ☐ Yes

If so, please list name(s) and type of facility:

4. If the county plan **proposes to exempt** particular hospitals/classes of hospitals, please provide a policy justification for excluding those specific hospitals/classes of hospitals from the fee program. (If not, please leave blank)

5. The law creating the County Option Hospital Fee Program requires that counties consult with affected hospitals within their jurisdiction prior to submitting the Fee and Expenditure Report to the Commissioner of Human Services. Please detail when and how county officials consulted with affected hospitals.

Beginning with the first program year, the County through its contractor, Eyman Partners, implemented a comprehensive process of educating, consulting, and gathering feedback from all hospitals within the jurisdiction, and developing criteria used to evaluate potential models. Those criteria continue to inform the process for the current year. For SFY2026 the County has collected updated data from the hospitals to reevaluate the model (both assessment and payment bases) and has involved the hospitals throughout. Informed by insights from the original modeling process, we reviewed the impact of updated data on the current model, identified any deviations from the guidelines/priorities we set out in creating the initial model, and then reviewed targeted additional options to address those deviations. We shared this information with the hospitals by email and video conference and gathered feedback to inform the design of the program for SFY26. We also provided support for hospitals in completing all required forms.

6. Please describe the basis of the proposed fee – e.g. net patient revenue, days of care, discharges? (N.J.A.C. 10:52B)

The County's program involves two fees: an inpatient hospital services fee based on days excluding Medicare days, and an outpatient hospital services fee based on non-Medicare outpatient visits. The fees were set so that 60% of the total fees are derived from the inpatient fee, and the remaining 40% from the outpatient fee. Those hospitals that have provider-based facilities located outside the county have segregated their in-county from out-of-county services and only the services provided within the County will be assessed.

The County proposes to use calendar year 2023 data, inflated through 2026, as the source for calculating the fees.

We request that fees assessed from Englewood Hospital facilities in Essex County and fees assessed from CareOne in Middlesex County be transferred and used as the non-federal share of payments in Bergen County to promote efficiencies in the program across Counties. Additionally, we request that fees assessed from Kessler in Bergen County be transferred and used as the non-federal share of payments in Essex County.

7. Will the basis for the proposed fee exclude Medicare and /or Medicaid data?

Yes, the fees exclude Medicare data (Medicare days are excluded from the inpatient fee and Medicare outpatient visits are excluded from the outpatient fee).

8. What is the proposed fee rate or fee amount?

Please specify if different fee rates or amounts will be applied to inpatient versus outpatient services and identify respective notes/ amounts.

The fee rates are as follows: \$264.19 per diem, excluding Medicare days, for inpatient services;  
\$65.85 per non-Medicare outpatient visit.

9. Will the same fee rate or fee amount apply to all hospitals included in the fee program? ☐ No ☒ Yes

If not, please describe which fee rate or amount is proposed to be applied to each hospital and the policy rationale.

10. If the fee program is not uniform or broad based, one or more statistical tests must be passed for the fee to comply with federal regulations. If the proposed fee program is **not broad-based** or **not uniform**, please provide a copy of the federally compliant statistical test(s) in an excel document. ☒ N/A ☐ Attached

Information on federally compliant statistical test (s) can be accessed at 42 CFR § 433.68

- Permissible health care-related taxes.

<https://www.govinfo.gov/content/pkg/CFR-2018-title42-vol4/xml/CFR-2018-title42-vol4-sec433-68.xml>

11. While the transfers to the state from the county must occur quarterly, what is the planned timing for collecting the fee – quarterly, monthly, biannually?

☒ Quarterly ☐ Monthly ☐ Biannually ☐ Other \_\_\_\_\_



12. What interest and/or penalties will be imposed for failure to pay the fee?

In the event a hospital fails to remit the fee by the due date, the County may apply interest to the amount due, not to exceed 1.5% of the outstanding payment amount per month, reflected on the following quarter's invoice.

13. What appeal process will be established to resolve any disputes related to the fee program?

Upon federal approval of the program, the County will officially notify hospitals that the fee program will take effect, and the amount of the quarterly fee they will be required to pay throughout the program. The hospitals will have 15 days from receipt of that notice to contest the fee amount, by submitting a letter, including any supporting documents, to the County specifying the basis for the appeal. The County Ordinance specifies the amount of the interest assessed in the event a hospital fails to remit payment the due date.

14. How will hospitals be notified of their fee obligation and any other related operational requirements under the fee program?

The County will distribute annual notice of the fee amounts to each hospital upon CMS approval of the preprint and will send each hospital quarterly invoices notifying them of their fee obligation and the payment deadline at least 20 days in advance of each quarterly due date.

15. Please provide any additional pertinent information that you believe would be helpful in describing the program.

This Fee & Expenditure report was prepared by the County's contractors who have nationwide experience working with these types of programs. The County has relied extensively on their expertise in developing the model, responding to these questions and assuring compliance with state and federal rules. The signed certification below relies in large part on the work and advice of the contractors.

## PROPOSED PAYMENT PROGRAM

As part of the program, counties may submit a proposed payment methodology detailing how program funds will be distributed to hospitals and the basis of the distribution. However, as the single State agency for the Medicaid Program, the Department's role is to review the proposed programs to assure that the assessment design and proposed expenditure methodology, if provided, comply with federal regulations governing such programs. A county's proposed payment method must include details on elements listed below.

1. What is the proposed basis for determining the hospital payment amounts?

See Attachment B

2. The purpose of the County Option Hospital Fee Program is to increase financial resources through the Medicaid/NJ FamilyCare program to support local hospitals and to ensure that they continue to provide necessary services to low-income residents. How will the payments be utilized to effectuate this purpose?

The resources generated from the County Option Hospital Program will help to stabilize the hospitals' financial positions, strengthen their capacity to continue providing access to comprehensive and essential healthcare services to low-income County residents and encourage the hospitals to expand their provision of Medicaid services.



## OTHER COUNTY REQUIREMENTS

### CHECK BOX TO CONFIRM COMPLETION AND/OR AGREEMENT

- ☒ The county has provided the state with all calculations for the fee, the proposed payments, and the statistical test.
- ☒ The county understands that the funds created from this program are to increase financial resources through the Medicaid/NJ FamilyCare program to support local hospitals in providing necessary services to low-income residents.
- ☒ The county understands that at least 90% of the fee amounts collected will be transferred to the state to be used as the non-federal share for federally matched hospital payments.
- ☒ The county understands that at least 1% of the fee amounts collected will be transferred to the state for the state's administrative costs.
- ☒ The county understands that fees to be collected may not exceed <sup>5%</sup>~~2.5%~~ of the net patient revenue of hospitals included in the fee program.
- ☒ The following FORMS and ATTESTATION must be submitted with the Fee and Expenditure Report for each hospital located in the county (Include all source documents)
  - ☒ **Data Form for County Option Hospital Fee Program**
  - ☒ **Preliminary DSH Calculation Template**
- ☒ **Attestation**  
Signed by each hospital located in the county.

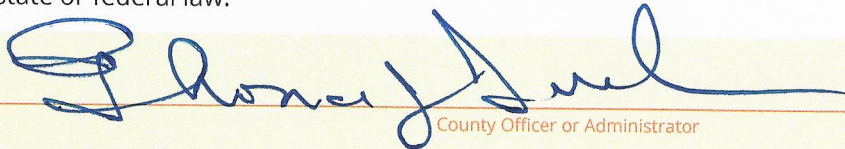
## ATTESTATION

### NEW JERSEY COUNTY OPTION HOSPITAL FEE PROGRAM FEE AND EXPENDITURE ATTESTATION

#### CERTIFICATION BY COUNTY OFFICER OR ADMINISTRATOR

I hereby certify that I have examined the Fee & Expenditure Report for the reporting periods specified and that to the best of my knowledge and belief it is true, correct and complete statement prepared from the county option hospital fee state data set created from reports submitted by the hospitals within the county's jurisdiction in accordance with applicable instructions, except as noted. I understand that misrepresentation or falsification of any information contained in this report may be punishable by criminal, civil and administrative action, fine and/or imprisonment under state or federal law.

Signed



County Officer or Administrator

Name:

Thomas J. Duch, Esq.

Full Name (Printed)

Title: County Administrator/County Counsel

Date: 12/18/24

Email Address: TDuch@co.bergen.nj.us

## Attachment A

### New Jersey County Option Hospital Fee Program

#### List of hospitals located in Bergen County

##### Bergen New Bridge Medical Center

230 E Ridgewood Ave, Paramus, NJ 07652

- General Acute Care
- Government-Owned (County-Owned)

##### CareOne – The Rehab Hospital at Raritan Bay

250 Old Hook Rd 4 Central, Westwood, NJ 07675

- LTACH
- For-Profit

##### Englewood Hospital and Medical Center

350 Engle St, Englewood, NJ 07631

- General Acute Care
- Not-For-Profit

##### Hackensack University Medical Center

30 Prospect Ave, Hackensack, NJ 07601

- General Acute Care
- Not-For-Profit

##### Retreat and Recovery at Ramapo Valley

1071 Ramapo Valley Rd, Mahwah, NJ 07430

- Psychiatric
- Not-For-Profit

##### Holy Name Medical Center

718 Teaneck Rd, Teaneck, NJ 07666

- General Acute Care
- Not-For-Profit

Hackensack Meridian Health Pascack Valley Medical Center  
250 Old Hook Rd, Westwood, NJ 07675

- General Acute Care
- Joint Venture between For-Profit and Not-For-Profit health systems

Ramapo Ridge Psychiatric Hospital  
301 Sicomac Ave, Wyckoff, NJ 07481

- Psychiatric
- Not-For-Profit

Select Specialty Hospital – Northeast NJ  
96 Parkway, Rochelle Park, NJ 07662

- LTACH
- For-Profit

The Valley Hospital  
4 Valley Health Plaza, Paramus, NJ 07652

- General Acute Care
- Not-For-Profit

Kessler Institute for Rehabilitation – Saddle Brook  
300 Market St, Saddle Brook, NJ 07663

- Rehabilitation Hospital
- For-Profit



## **Attachment B**

The total nonfederal share for hospital payments will be divided, with 77.63% to be used for inpatient directed payments and 22.37% for outpatient directed payments.

The County proposes the state directed payments for inpatient hospital services and outpatient hospital services, respectively, be implemented as uniform rate increases to Medicaid Managed Care payments by provider class as follows:

- Inpatient hospital services: (% represent total of inpatient payment pool)
  - Public general acute care inpatient hospital services: 38.09%
  - Private general acute ≤ 600 licensed beds inpatient hospital services: 22.57%
  - Private general acute >600 licensed beds inpatient hospital services: 37.51%
  - Specialty acute inpatient hospital services: 1.83%
- Outpatient hospital services: (% represent total of outpatient payment pool)
  - Private general acute ≤ 600 licensed beds outpatient hospital services: 64.43%
  - Private general acute >600 licensed beds outpatient hospital services 34.78%
  - Specialty acute outpatient hospital services: 0.79%

The payment basis and resulting projected amount per service for each class is as follows:

- Inpatient hospital services per diem increase
  - Public general acute care inpatient hospital services: \$5,569.09
  - Private general acute ≤ 600 licensed beds inpatient hospital services: \$4,124.08
  - Private general acute >600 licensed beds inpatient hospital services: \$4,015.21
  - Specialty acute inpatient hospital services: \$5,427.62
- Outpatient hospital services per visit increase
  - Private general acute ≤ 600 licensed beds outpatient hospital services: \$777.66
  - Private general acute >600 licensed beds outpatient hospital services: \$444.12
  - Specialty acute outpatient hospital services: \$1,636.45

Consistent with the previous years' models, the County proposes to acknowledge the critical role played by the County's public hospital in providing care to Medicaid beneficiaries, as well as the relatively lower reimbursement rates public hospitals are able to secure, by providing a higher inpatient services rate increase for the public class. The state's new outpatient directed payment results in the public class being paid up to the average commercial rate, so an outpatient County Option payment for the public class is no longer possible.

The County has split private general acute hospitals into two classes based on bed size to ensure that smaller private hospitals continue to be incentivized to maintain access for Medicaid managed care patients, while still appropriately supporting the significant volume of Medicaid managed care services provided by the largest private general acute hospital.

The County proposes classes for inpatient and outpatient services provided by specialty acute hospitals, which includes psychiatric and long term acute care hospitals (LTACHs) (although LTACHs do not provide outpatient hospital services). The separate classes enable the County to set higher rates for the freestanding psychiatric hospitals to ensure support for the critical behavioral health services provided and acknowledge the lack of federal reimbursement for non-elderly adults in this setting, and for the LTACHs, in acknowledgement of the challenge of exclusion from traditional Medicaid reimbursement under state law and resulting very limited Medicaid managed care coverage. At the same time, the separate classes will ensure appropriate limits on the specialty pools in the event actual lengths of stay are longer than estimated, given the lower acuity of patients compared to general acute hospitals.

It is our understanding that the State cannot break out encounter data for Kessler Institute for Rehabilitation-Saddle Brook and that all utilization is paid through the Essex County Kessler location. Thus, the Bergen model excludes acute rehabilitation hospitals from the specialty hospital services class.

The payments have been calculated using a Federal Medical Assistance Percentage (FMAP) of 70.66% for inpatient hospital services and 70.94% for all outpatient hospital services. These matching rates were calculated from CY2023 encounter data provided by the state for payment modeling purposes (with the adjustments described below).

The payment methodology would be the same for all hospitals in a class, thereby directing the expenditures equally, using the same terms of performance, as required by 42 CFR 438.6(c)(2)(ii)(B). Details of the calculation of this payment methodology are contained in the attached model, prepared by the County's contractors, who can provide additional information as needed. As in previous years, the directed payments would be made on a quarterly basis and paid to the managed care organizations as a separate payment term. The four quarterly payments would each be equal to 25% of the projected annual rate increase amount (which is estimated in the attached model), based on the state's CY2023 encounter data (with the adjustments described below). A final reconciliation adjustment would be determined after the end of the year, based on actual services provided. In this way, the payments would meet the federal requirement at 42 CFR 438.6(c)(2)(ii)(A) that directed payments be "based on the utilization and delivery of services."

The utilization data for the payment model is the CY2023 data provided by the state, with the exception of the Medicaid managed care inpatient days for Hackensack UMC and Valley Hospital.

- The state's data included duplicate inpatient data for Hackensack UMC. We corrected the duplication by zeroing out the data in 31S012 (see Ex. B-IP in model).
- Valley Hospital's inpatient operations moved from Ridgewood, New Jersey to Paramus, New Jersey in April 2024. The hospital reports it has already seen a significant increase in Medicaid inpatient services at its new location and expects this trend to continue during SFY2026. We propose adjusting the inpatient days by 126.65%, from 3,771 days to 4,776 days. This percentage increase is based on annualizing Valley's data from the new location and then

reducing that amount to reflect that hospital data are often higher than DMAHS data for the same period (based on a comparison of hospital to DMAHS data for CY2023). As a result, the payment methodology uses Hospital-provided data that reflects ongoing operations to improve payment accuracy and ensure payment stability for Valley Hospital and other smaller private acute care hospitals in the County. (See Ex. B-IP in model).

Upon reconciliation, the state would apply the actual inpatient and outpatient FMAPs to the allocated share of the fee proceeds for IP (77.63%) and OP (22.37%) payment pools respectively. Each class would receive their allocated share of the IP and OP pools as defined above, and the rate for each class would be determined based on actual utilization for each class.

Non-Waiver

New Jersey County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
Model for Assessment and Interim Payment Distribution

|                                       |                         | Tax Transferred In                   |                    | CareOne (Middlesex Co) |  | \$ 50,936  |  | Englewood (Essex Co)   |  | \$ 1,468,003                    |  |  |
|---------------------------------------|-------------------------|--------------------------------------|--------------------|------------------------|--|--|--|------------------------|--|---------------------------------|--|--|
| 1                                     | 2                       | 3                                    | 4                  | 5                      | 6  | 7  | 8  | 9 = 5 + 8              | 10   | 11 = 9 + 10                     |  |  |
| CCN                                   | Provider                | Fee Assessment                       |                    |                        |  |  |  |                        |  |                                 |  |  |
|                                       |                         | OP Visits<br>exc. Medicare<br>(2023) | Assessment<br>Rate | Hospital<br>Assessment | Days<br>exc. Medicare<br>(2023)          | Assessment<br>Rate   | Hospital<br>Assessment                     | Hospital<br>Assessment | Hospital<br>Assessment<br>Transferred<br>from/(to) Another<br>County | Hospital<br>Assessment<br>Total |  |  |
| 310001                                | Hackensack UMC          | 371,611                              | \$ 65.85           | 24,470,584             | 141,291                                  | \$ 264.19  | 37,327,669                                 | \$ 61,798,253          | \$ -   | \$ 61,798,253                   |  |  |
| 310008                                | Holy Name               | 109,238                              | \$ 65.85           | 7,193,322              | 34,033                                   | \$ 264.19  | 8,991,178                                  | \$ 16,184,500          | \$ -   | \$ 16,184,500                   |  |  |
| 310012                                | Valley                  | 190,786                              | \$ 65.85           | 12,563,258             | 56,170                                   | \$ 264.19  | 14,839,552                                 | \$ 27,402,810          | \$ -   | \$ 27,402,810                   |  |  |
| 310045                                | Englewood               | 178,261                              | \$ 65.85           | 11,738,487             | 36,871                                   | \$ 264.19  | 9,740,949                                  | \$ 21,479,436          | \$ 1,468,003   | \$ 22,947,439                   |  |  |
| 310058                                | New Bridge              | 104,259                              | \$ 65.85           | 6,865,455              | 96,918                                   | \$ 264.19  | 25,604,766                                 | \$ 32,470,221          | \$ -   | \$ 32,470,221                   |  |  |
| 310130                                | HUMC Pascack Valley     | 32,209                               | \$ 65.85           | 2,120,963              | 8,040                                    | \$ 264.19  | 2,124,088                                  | \$ 4,245,051           | \$ -   | \$ 4,245,051                    |  |  |
| 312018                                | CareOne                 | -                                    | \$ 65.85           | -                      | 926                                      | \$ 264.19  | 244,640                                    | \$ 244,640             | \$ 50,936  | \$ 295,576                      |  |  |
| 312019                                | Select Specialty        | -                                    | \$ 65.85           | -                      | 3,821                                    | \$ 264.19  | 1,009,470                                  | \$ 1,009,470           | \$ -   | \$ 1,009,470                    |  |  |
| 313025                                | Kessler                 | 24,012                               | \$ 65.85           | 1,581,190              | 8,359                                    | \$ 264.19  | 2,208,364                                  | \$ 3,789,554           | \$ (3,789,554)   | \$ -                            |  |  |
| 314012                                | Ramapo Valley (Carrier) | 173                                  | \$ 65.85           | 11,392                 | -  | \$ 264.19  | -  | \$ 11,392              | \$ -   | \$ 11,392                       |  |  |
| 314019                                | Ramapo Ridge Psych      | 36,217                               | \$ 65.85           | 2,384,889              | 4,911                                    | \$ 264.19  | 1,297,437                                  | \$ 3,682,326           | \$ -   | \$ 3,682,326                    |  |  |
| 999                                   | Total                   | 1,046,766                            | -                  | 68,929,540             | 391,340                                  | -  | \$ 103,388,113                             | \$ 172,317,653         | \$ (2,270,615)   | \$ 170,047,038                  |  |  |
| NPSR Reduction Factor                 |                         | 61.0%                                | 3.05%              |                        |  |  |  |                        |  |                                 |  |  |
| (a1) Assessment                       |                         |                                      |                    |                        | (b) Net Funds Available for Distribution |  |  | County                 | State  |                                 |  |  |
| County Aggregate Assessment (Table 1) |                         | \$ 172,315,525                       |                    |                        |  | Hospital Assessment Prior to Transfers                       |  |                        | \$   | 172,317,653                     |  |  |
| Share funded by OP assessment         |                         | \$ 68,926,210                        | 40%                |                        |  |  | Assessment exc. County & State Admin. Fees |                        |  | \$ 155,085,888                  |  |  |
| Assessment Basis                      |                         | 1,046,766                            |                    |                        |  | Less: Balance of Transfer to Another County                  |  |                        |  | (2,043,554)                     |  |  |
| Assessment Rate                       |                         | \$ 65.85                             |                    |                        |  | Assessment exc. County & State Admin. Fees, Net of Transfers |  |                        | \$   | 153,042,334                     |  |  |
| (a2) Assessment                       |                         |                                      |                    |                        |  |  |  |                        |  |                                 |  |  |
| County Aggregate Assessment (Table 1) |                         | \$ 172,315,525                       |                    |                        |  |  |  |                        |  |                                 |  |  |
| Share funded by IP assessment         |                         | \$ 103,389,315                       | 60%                |                        |  |  |  |                        |  |                                 |  |  |
| Assessment Basis                      |                         | 391,340                              |                    |                        |  |  |  |                        |  |                                 |  |  |
| Assessment Rate                       |                         | \$ 264.19                            |                    |                        |  |  |  |                        |  |                                 |  |  |
| Variance due to rounding              |                         | \$ 2,128                             |                    |                        |  |  |  |                        |  |                                 |  |  |





New Jersey County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
Model for Assessment and Interim Payment Distribution

Last Edit Date: 12.26.2024

| 1      | 2                       | 12                                      | 13                    | 14    | 15                                  | 16                                  | 17 = 12 * 15           | 18 = 13 * 16           | 19 = 17 + 18                     | 24 = 22 + 23  | 25           | 26                                      | CC                                  |
|--------|-------------------------|---|-----------------------|-------|-------------------------------------|-------------------------------------|------------------------|------------------------|----------------------------------|---|--------------|---|-------------------------------------|
| CCN    | Provider                | Payment Distribution Prior to DSH Limit |                       |       |                                     |                                     |                        |                        |                                  | DSH Payback   |              |   | Charity Care Payment                |
|        |                         | MMCO Days (CY23)                        | MMCO OP Visits (CY23) | Class | Distribution Rate #1 <sup>(c)</sup> | Distribution Rate #2 <sup>(c)</sup> | Distribution Amount #1 | Distribution Amount #2 | Medicaid Directed Payment Amount | DSH Over/(Under) exc. COHP Payment Reported by Hosp | DSH Payback? | DSH Payback Amount (Limited to CC Pmt.) | Charity Care Payment for Net Impact |
| 310001 | Hackensack UMC          | 35,521                                  | 86,631                | 3     | \$ 4,015.21                         | \$ 444.12                           | \$ 142,624,274         | \$ 38,474,560          | \$ 181,098,834                   | -   | No           | -                                       | -                                   |
| 310008 | Holy Name               | 7,591                                   | 31,202                | 2     | \$ 4,124.08                         | \$ 777.66                           | \$ 31,305,891          | \$ 24,264,547          | \$ 55,570,439                    | (77,610,231)  | No           | -                                       | 5,000,000                           |
| 310012 | Valley                  | 4,776                                   | 11,839                | 2     | \$ 4,124.08                         | \$ 777.66                           | \$ 19,696,606          | \$ 9,206,717           | \$ 28,903,323                    | (33,496,879)  | No           | -                                       | -                                   |
| 310045 | Englewood               | 7,171                                   | 46,089                | 2     | \$ 4,124.08                         | \$ 777.66                           | \$ 29,573,778          | \$ 35,841,572          | \$ 65,415,349                    | -   | No           | -                                       | -                                   |
| 310058 | New Bridge              | 26,006                                  | 9,343                 | 1     | \$ 5,569.09                         | \$ -                                | \$ 144,829,755         | \$ -                   | \$ 144,829,755                   | (89,972,811)  | Yes          | 7,778,621                               | 7,778,621                           |
| 310130 | HUMC Pascack Valley     | 1,271                                   | 2,523                 | 2     | \$ 4,124.08                         | \$ 777.66                           | \$ 5,241,706           | \$ 1,962,036           | \$ 7,203,742                     | -   | No           | -                                       | -                                   |
| 312018 | CareOne                 | 268                                     |                       | 4     | \$ 5,427.62                         | \$ 1,636.45                         | \$ 1,454,602           | \$ -                   | \$ 1,454,602                     | -   | No           | -                                       | -                                   |
| 312019 | Select Specialty        | 104                                     |                       | 4     | \$ 5,427.62                         | \$ 1,636.45                         | \$ 564,472             | \$ -                   | \$ 564,472                       | -   | No           | -                                       | -                                   |
| 313025 | Kessler                 |   |                       |       | \$ -                                | \$ -                                | \$ -                   | \$ -                   | \$ -                             | -   | No           | -                                       | -                                   |
| 314012 | Ramapo Valley (Carrier) |   |                       | 4     | \$ 5,427.62                         | \$ 1,636.45                         | \$ -                   | \$ -                   | \$ -                             | -   | No           | -                                       | -                                   |
| 314019 | Ramapo Ridge Psych      | 910                                     | 534                   | 4     | \$ 5,427.62                         | \$ 1,636.45                         | \$ 4,939,134           | \$ 873,864             | \$ 5,812,999                     | -   | No           | -                                       | -                                   |
| 999    | Total                   | 83,618                                  | 188,161               | -     | -                                   | -                                   | \$ 380,230,219         | \$ 110,623,296         | \$ 490,853,515                   | \$ (201,079,922)                                    | (x)          | \$ 7,778,621                            | \$ 12,778,621                       |

(c) Payment Distribution

| Class | Class          | Inpatient Distribution % | Inpatient Interim Payments | Outpatient Distribution % | Outpatient Interim Payments | Inpatient Distribution Rate MMCO Days | Pmt Rate    |
|-------|----------------|--------------------------|----------------------------|---------------------------|-----------------------------|---------------------------------------|-------------|
| 1     | Public         | 38.09%                   | \$ 144,829,697             |                           | \$ -                        | 26,006                                | \$ 5,569.09 |
| 2     | Private        | 22.57%                   | \$ 85,817,964              | 64.43%                    | \$ 71,274,726               | 20,809                                | \$ 4,124.08 |
| 3     | Private 600+ B | 37.51%                   | \$ 142,624,362             | 34.78%                    | \$ 38,474,946               | 35,521                                | \$ 4,015.21 |
| 4     | Specialty      | 1.83%                    | \$ 6,958,213               | 0.79%                     | \$ 873,866                  | 1,282                                 | \$ 5,427.62 |
|       | Total          | 100.00%                  | \$ 380,230,237             | 100.00%                   | \$ 110,623,539              | 83,618                                | (x)         |
|       |                |                          | -                          |                           | -                           |                                       |             |

Non-Waiver

New Jersey County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
Model for Assessment and Interim Payment Distribution  
Average Commercial Rate (ACR) Equivalent Analysis: Inpatient (SFY26)

|        |                   | 1   | 2                                  | 3 = 1 / 2                                    | 4                                       | 5 = 4 / 2                        | 6  | 7 = 6 / 2                        | 8                                    | 9 = 8 / 2                                       | 10 = 3+5+7+9                                    | 11   | 12 = 10 / 11 |
|--------|-------------------|---|------------------------------------|--|---|----------------------------------|--|----------------------------------|--------------------------------------|---|---|--|--------------|
| County | Payment Class     | MMCO<br>IP Payments<br>(CY23) (Schedule<br>B) | MMCO<br>Days<br>(CY23) (Sch.<br>B) | Medicaid MCO<br>Enc. Avg.<br>Payment per Day | COHP Directed<br>Payment<br>(per above) | COHP Directed<br>Payment Per Day | QIP Estimated<br>Payment<br>(Schedule C) | QIP Estimated<br>Payment per Day | State Outpatient<br>Directed Payment | State Outpatient<br>Directed Payment per<br>Day | Total Avg.<br>Medicaid MC<br>Payment per<br>Day | Statewide<br>Average<br>Commercial<br>Rate | % of ACR     |
| Bergen | Public            | \$ 20,167,784                                 | 26,006                             | \$ 775.51                                    | \$ 144,829,697                          | \$ 5,569.09                      | \$ 7,540,129                             | \$ 289.94                        | \$ -                                 | \$ -  | \$6,634.53                                      | \$ 6,680.20                                | 99.32%       |
| Bergen | Private           | \$ 42,188,376                                 | 20,809                             | \$ 2,027.41                                  | \$ 85,817,964                           | \$ 4,124.08                      | \$ 4,405,748                             | \$ 211.72                        | \$ -                                 | \$ -  | \$6,363.21                                      | \$ 6,680.20                                | 95.25%       |
| Bergen | Private 600+ Beds | \$ 86,435,463                                 | 35,521                             | \$ 2,433.36                                  | \$ 142,624,362                          | \$ 4,015.21                      | \$ 5,451,755                             | \$ 153.48                        | \$ -                                 | \$ -  | \$6,602.05                                      | \$ 6,680.20                                | 98.83%       |
| Bergen | Specialty         | \$ 1,492,533                                  | 1,282                              | \$ 1,164.22                                  | \$ 6,958,213                            | \$ 5,427.62                      | \$ -                                     | \$ -                             | \$ -                                 | \$ -  | \$6,591.85                                      | \$ 6,680.20                                | 98.68%       |

Average Commercial Rate (ACR) Equivalent Analysis: Outpatient (SFY26)

|        |                   | 1   | 2                                       | 3 = 1 / 2                                      | 4                                       | 5 = 4 / 2                        | 6                        | 7 = 6 / 2                          | 8  | 9 = 8 / 2   | 10 = 3+5+7+9                                      | 11   | 12 = 10 / 11 |
|--------|-------------------|---|---|--|---|----------------------------------|--------------------------|------------------------------------|--|---|---|--|--------------|
| County | Payment Class     | MMCO<br>OP Payments<br>(CY23) (Schedule<br>B) | MMCO<br>OP Visits<br>(CY23) (Sch.<br>B) | Medicaid MCO<br>Enc. Avg.<br>Payment per Visit | COHP Directed<br>Payment<br>(per above) | COHP Directed<br>Payment Per Day | QIP Estimated<br>Payment | QIP Estimated<br>Payment per Visit | State Outpatient<br>Directed Payment<br>(Schedule D) | State Outpatient<br>Directed Payment per<br>Visit | Total Avg.<br>Medicaid MC<br>Payment per<br>Visit | Statewide<br>Average<br>Commercial<br>Rate | % of ACR     |
| Bergen | Private           | \$ 75,257,556                                 | 91,653                                  | \$ 821.11                                      | \$ 71,274,726                           | \$ 777.66                        | \$ -                     | \$ -                               | \$ 10,946,850  | \$ 119.44   | \$1,718.21  | \$ 1,730.87                                | 99.27%       |
| Bergen | Private 600+ Beds | \$ 95,867,732                                 | 86,631                                  | \$ 1,106.62                                    | \$ 38,474,946                           | \$ 444.12                        | \$ -                     | \$ -                               | \$ 15,019,950  | \$ 173.38   | \$1,724.12  | \$ 1,730.87                                | 99.61%       |
| Bergen | Specialty         | \$ 27,742                                     | 534                                     | \$ 51.95                                       | \$ 873,866                              | \$ 1,636.45                      | \$ -                     | \$ -                               | \$ -   | \$ -  | \$1,688.41  | \$ 1,730.87                                | 97.55%       |

Exhibit A



County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
Maximum Fee Assessment

Last Edit Date: 12.18.2024

| Net Patient Service Revenue (SFY25)<br>- Net of COHP Exclusions      |       |                    |  | Net Patient Service Revenue (SFY26)<br>- Net of COHP Exclusions |                                 |                                  |                             |   |   |   |  |
|--|-------|--------------------|--|---|---------------------------------|----------------------------------|-----------------------------|---|---|---|--|
| Table 1. Maximum Aggregate Assessment<br>(N.J.A.C. 10:52B-2.1 Limit) | FYE   | 2022<br>Data Forms | 2022 Data + Inflation<br>Factor <sup>(a)</sup> |   |                                 |                                  |                             |   |   |   |  |
|  |       |                    |  | FYE   | 2023<br>Data Forms<br>Inpatient | 2023<br>Data Forms<br>Outpatient | 2023<br>Data Forms<br>Total | 2023 Data<br>Inpatient<br>+ Inflation Factor <sup>(a)</sup> | 2023 Data<br>Outpatient<br>+ Inflation<br>Factor <sup>(a)</sup> | 2023 Data<br>Total<br>+ Inflation Factor <sup>(a)</sup> |  |
| Hackensack UMC   | 12/31 | \$ 2,034,556,892   | \$ 2,213,597,898                               | 12/31   | \$ 1,340,225,157                | \$ 1,076,880,528                 | \$ 2,417,105,685            | \$ 1,454,144,295  | \$ 1,168,415,373  | \$ 2,622,559,668  |  |
| Holy Name  | 12/31 | \$ 480,250,801     | \$ 522,512,871                                 | 12/31   | \$ 164,895,527                  | \$ 341,884,120                   | \$ 506,779,647              | \$ 178,911,647  | \$ 370,944,270  | \$ 549,855,917  |  |
| Valley   | 12/31 | \$ 951,339,350     | \$ 1,035,057,213                               | 12/31   | \$ 511,222,287                  | \$ 543,516,870                   | \$ 998,314,995              | \$ 554,676,181  | \$ 589,715,804  | \$ 1,083,171,770  |  |
| Englewood  | 12/31 | \$ 747,550,000     | \$ 813,334,400                                 | 12/31   | \$ 274,259,442                  | \$ 511,129,813                   | \$ 785,389,255              | \$ 297,571,495  | \$ 554,575,847  | \$ 852,147,342  |  |
| New Bridge   | 12/31 | \$ 152,452,278     | \$ 165,868,078                                 | 12/31   | \$ 199,738,658                  | \$ 17,593,616                    | \$ 217,332,274              | \$ 216,716,444  | \$ 19,089,073   | \$ 235,805,517  |  |
| HUMC Pascack Valley  | 6/30  | \$ 139,181,850     | \$ 156,022,854                                 | 6/30  | \$ 79,608,690                   | \$ 69,163,073                    | \$ 148,771,763              | \$ 87,887,994   | \$ 76,356,032   | \$ 164,244,026  |  |
| CareOne  | 12/31 | \$ 9,935,623       | \$ 10,809,958                                  | 12/31   | \$ 11,135,515                   | \$ -                             | \$ 11,135,515               | \$ 12,082,034   | \$ -  | \$ 12,082,034   |  |
| Select Specialty   | 10/31 | \$ 29,785,838      | \$ 32,823,993                                  | 10/31   | \$ 31,421,919                   | \$ -                             | \$ 31,421,919               | \$ 34,469,845   | \$ -  | \$ 34,469,845   |  |
| Kessler  | 12/31 | \$ 60,334,539      | \$ 65,643,978                                  | 12/31   | \$ 57,392,423                   | \$ 5,461,815                     | \$ 62,854,238               | \$ 62,270,779   | \$ 5,926,069  | \$ 68,196,848   |  |
| Ramapo Valley (Carrier)  | 12/31 | \$ 744,962         | \$ 810,519                                     | 12/31   | \$ -                            | \$ 512,516                       | \$ 512,516                  | \$ -  | \$ 556,080  | \$ 556,080  |  |
| Ramapo Ridge Psych   | 12/31 | \$ 24,239,320      | \$ 26,372,381                                  | 12/31   | \$ 17,785,442                   | \$ 6,730,968                     | \$ 24,516,410               | \$ 19,297,205   | \$ 7,303,101  | \$ 26,600,305   |  |
| Total  |       | \$ 4,630,371,453   | \$ 5,042,854,144                               |   | \$ 2,687,685,060                | \$ 2,572,873,319                 | \$ 5,204,134,217            | \$ 2,918,027,918  | \$ 2,792,881,649  | \$ 5,649,689,352  |  |
| Limit Requirement: N.J.A.C. 10:52B-2.1 (2.5%)                        | 2.5%  | \$ 115,759,286     | \$ 126,071,354                                 | 5.0%  | \$ 134,384,253                  | \$ 128,643,666                   | \$ 260,206,711              | \$ 145,901,396  | \$ 139,644,082  | \$ 282,484,468  |  |
| Limit Requirement: Federal (6%)                                      | 6.0%  | \$ 277,822,287     | \$ 302,571,249                                 | 6.0%  | \$ 161,261,104                  | \$ 154,372,399                   | \$ 312,248,053              | \$ 175,081,675  | \$ 167,572,899  | \$ 338,981,361  |  |
| Maximum Aggregate Assessment   |       | \$ 115,759,286     | \$ 126,071,354                                 |   | \$ 134,384,253                  | \$ 128,643,666                   | \$ 260,206,711              | \$ 145,901,396  | \$ 139,644,082  | \$ 282,484,468  |  |
| Market Basket - Weighted (informational only)                        |       |                    | 1.089  |   |                                 |                                  |                             | 1.086   | 1.086   | 1.086   |  |

(a) Inflation Factor

| 2022 - 2025 (CMS MBI v.2023Q2) |                         |   |   |                     |
|--------------------------------|-------------------------|---|---|---------------------|
| Cost Report<br>FYE             | Midpoint of Cost<br>FYE | Inflation Factor<br>Midpoint of Cost<br>Report Period | Inflation Factor<br>Midpoint of SFY<br>(1/1/2025) | Inflation<br>Factor |
| 3/31                           | Q4 21                   | 1.109   | 1.264   | 1.140               |
| 6/30                           | Q1 22                   | 1.128   | 1.264   | 1.121               |
| 9/30                           | Q2 22                   | 1.147   | 1.264   | 1.102               |
| 10/31                          | Q2 22                   | 1.147   | 1.264   | 1.102               |
| 12/31                          | Q3 22                   | 1.162   | 1.264   | 1.088               |

Source: <https://www.cms.gov/data-research/statistics-trends-and-reports/medicare-program-rates-statistics/market-basket-data>

| 2023 - 2026 (CMS MBI v.2024Q2) |                         |   |   |                     |
|--------------------------------|-------------------------|---|---|---------------------|
| Cost Report<br>FYE             | Midpoint of Cost<br>FYE | Inflation Factor<br>Midpoint of Cost<br>Report Period | Inflation Factor<br>Midpoint of SFY<br>(1/1/2026) | Inflation<br>Factor |
| 3/31                           | Q4 22                   | 1.172   | 1.312   | 1.119               |
| 6/30                           | Q1 23                   | 1.188   | 1.312   | 1.104               |
| 9/30                           | Q2 23                   | 1.196   | 1.312   | 1.097               |
| 10/31                          | Q2 23                   | 1.196   | 1.312   | 1.097               |
| 12/31                          | Q3 23                   | 1.209   | 1.312   | 1.085               |

Source: <https://www.cms.gov/data-research/statistics-trends-and-reports/medicare-program-rates-statistics/market-basket-data>

|   |                  | Tax       | Net Tax       | Status                             |
|---|------------------|-----------|---------------|------------------------------------|
| (b) Tax Assessments from Other Counties | 310045 Englewood | 1,468,003 | 90% 1,321,203 | (pending final no.)                |
|   | 312018 CareOne   | 50,936    | 90% 45,842    | (Submitted F&E: Middlesex County ) |

Exhibit B



County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
Medicaid MCO Encounter Data to Develop Interim Payments

Last Edit Date: 12.18.2024

Medicaid Managed Care, CY 2023  
(Source: DMAHS, 10/1/2024 Run Date)

| CCN                     | Provider                | MMCO Days (CY23) | MMCO Discharges (CY23) | MMCO IP Payments (CY23) | MMCO OP Visits (CY23) | MMCO OP Payments (CY23) | MMCO Total Payments (CY23) | Notes |
|-------------------------|-------------------------|------------------|------------------------|-------------------------|-----------------------|-------------------------|----------------------------|-------|
| 310001                  | Hackensack UMC          | 35,521           | 5,137                  | 86,435,463              | 86,631                | 95,867,732              | 182,303,195                | (a)   |
| 310008                  | Holy Name               | 7,591            | 1,617                  | 13,388,182              | 31,202                | 23,811,187              | 37,199,369                 |       |
| 310012                  | Valley                  | 4,776            | 885                    | 10,070,902              | 11,839                | 9,877,695               | 19,948,597                 | (b)   |
| 310045                  | Englewood               | 7,171            | 1,649                  | 15,574,206              | 46,089                | 39,630,729              | 55,204,935                 |       |
| 310058                  | New Bridge              | 26,006           | 3,753                  | 20,167,784              | 9,343                 | 2,401,057               | 22,568,841                 |       |
| 310130                  | HUMC Pascack Valley     | 1,271            | 402                    | 3,155,086               | 2,523                 | 1,937,945               | 5,093,031                  |       |
| 312018                  | CareOne                 | 268              | 3                      | 351,202                 | -                     | -                       | 351,202                    |       |
| 312019                  | Select Specialty        | 104              | 4                      | 193,700                 | -                     | -                       | 193,700                    |       |
| 313025                  | Kessler                 | -                | -                      | -                       | -                     | -                       | -                          |       |
| 314012                  | Ramapo Valley (Carrier) | -                | -                      | -                       | -                     | -                       | -                          |       |
| 314019                  | Ramapo Ridge Psych      | 910              | 62                     | 947,631                 | 534                   | 27,742                  | 975,373                    |       |
| Total Net of Exclusions |                         | 83,618           | 13,512                 | 150,284,156             | 188,161               | 173,554,087             | 323,838,243                |       |
| 313025                  | Exclusion               | 8,161            | 426                    | 11,360,561              | -                     | -                       | 11,360,561                 |       |
| County Total            |                         | 91,779           | 13,938                 | 161,644,717             | 188,161               | 173,554,087             | 335,198,804                |       |

ok ok ok ok ok

adj. factor

- (a) HUMC Inpatient duplication caused by summarizing by NPI by CCN + CCN DPU corrected by zeroing out 31S012 0%
- (b) Valley Inpatient Days adjusted due to new facility location resulting in increased MMCO inpatient volume, reduced by ratio of DMAHS / Valley 2023 to account for difference between internal numbers and DMAHS numbers

|                 | (a)        | (b)         | (c = a / b)               | (d)         | (e = d * c)           | (f = e / a)                             |
|-----------------|------------|-------------|---------------------------|-------------|-----------------------|---|
| Valley Hospital | DMAHS 2023 | Valley 2023 | DMAHS 2023 v. Valley 2023 | Valley 2024 | Valley 2024 @ DMAHS % | Valley 2024 v. DMAHS 2023 (adj. factor) |
| Inpatient Days  | 3,771      | 4,392       | 85.86%                    | 5,562       | 4,776                 | 126.65%                                 |

|                                 |             |       |           |
|---------------------------------|-------------|-------|-----------|
| Valley 2023 - Prior Location    | no. of mos. | total | avg/month |
| 3 Mos 23 (Jan-Mar)              | 3           | 1,325 | 442       |
| 6 Mos 23 (May-Oct)              | 6           | 1,969 | 328       |
| Missing 3 Months (Apr, Nov-Dec) | 3           | 1,098 | 366       |
| CY 2023 - 12 Months             | 12          | 4,392 | 366       |

|  |        |            |
|--|--------|------------|
| Valley 2024 - New Location                               | 6 mos. | annualized |
| Inpatient MMCO Days - new Valley location (May-Oct 2024) | 2,781  | 5,562      |



NJ County Option Hospital Fee Program  
CY 2023 Encounter Data (DMAHS): Inpatient  
Bergen County

Last Edit Date: 12.18.2024

| CALENDAR YEAR 2023 (DMAHS) - Data Date: 10-1-2024 |                        |               |   |          |           |       |         |            |           |      |         |              |              |             |             |
|---|------------------------|---------------|---|----------|-----------|-------|---------|------------|-----------|------|---------|--------------|--------------|-------------|-------------|
| Adj. Factor<br>(a), (c)                           | Medicare ID<br>Roll-up | NPI           | Facility Name   | Days     |           |       |         | Discharges |           |      |         | Payments     |              |             |             |
|   |                        |               |   | Medicaid | Expansion | CHIP  | CY 2023 | Medicaid   | Expansion | CHIP | CY 2023 | Medicaid     | Expansion    | CHIP        | CY 2023     |
|   | 1                      | 310001        | 1457456279 Hackensack University Med Ctr                            | 19,189   | 14,336    | 1,996 | 35,521  | 2,910      | 1,859     | 368  | 5,137   | 43,239,656   | 37,496,875   | 5,698,932   | 86,435,463  |
| 0.00%   | 310001 31S001          |               | 1457456279 Hackensack University Med Ctr (set to 0)                 | 0        | 0         | 0     | 0       | 0          | 0         | 0    | 0       | 0            | 0            | 0           | 0           |
|   | 1                      | 310001        | 1932200623 Hackensack University Med Ctr                            | 0        | 0         | 0     | 0       | 0          | 0         | 0    | 0       | 0            | 0            | 0           | 0           |
|   | 1                      | 310008        | 1104859131 Holy Name Hospital                                       | 3,169    | 3,396     | 155   | 6,720   | 742        | 716       | 35   | 1,493   | 5,905,507    | 6,266,011    | 273,573     | 12,445,091  |
|   | 1                      | 310008 31S008 | 1609945963 Holy Name Hospital                                       | 316      | 542       | 13    | 871     | 47         | 74        | 3    | 124     | 345,077      | 577,340      | 20,674      | 943,091     |
| 126.65%   | 310012                 |               | 1013912633 Valley Hosp  | 2,552    | 2,113     | 111   | 4,776   | 505        | 375       | 5    | 885     | 5,215,628    | 4,381,838    | 473,435     | 10,070,902  |
|   | 1                      | 310045        | 1083612881 Englewood Hospital                                       | 3,668    | 3,427     | 76    | 7,171   | 897        | 748       | 4    | 1,649   | 6,701,213    | 8,761,487    | 111,506     | 15,574,206  |
|   | 1                      | 310045 31S045 | 1124071980 Englewood Hospital                                       | 0        | 0         | 0     | 0       | 0          | 0         | 0    | 0       | 0            | 0            | 0           | 0           |
|   | 1                      | 310058        | 1689682999 New Bridge Med Ctr                                       | 9,091    | 15,746    | 1,169 | 26,006  | 1,080      | 2,474     | 199  | 3,753   | 6,792,083    | 12,342,780   | 1,032,921   | 20,167,784  |
|   | 1                      | 310058 31S058 | 1952456295 New Bridge Med Ctr                                       | 0        | 0         | 0     | 0       | 0          | 0         | 0    | 0       | 0            | 0            | 0           | 0           |
|   | 1                      | 310130        | 1205176062 Hackensack UMC at Pascack Valley                         | 881      | 389       | 1     | 1,271   | 273        | 128       | 1    | 402     | 2,155,672    | 994,848      | 4,566       | 3,155,086   |
|   | 1                      | 312018        | 1497754006 CareOne/Rehabilitation Hospital at Raritan Bay Medical C | 148      | 120       | 0     | 268     | 1          | 2         | 0    | 3       | 204,044      | 147,158      | 0           | 351,202     |
|   | 1                      | 312019        | 1093713521 Select Specialty Hosp (Rochelle Park)                    | 75       | 29        | 0     | 104     | 3          | 1         | 0    | 4       | 142,200      | 51,500       | 0           | 193,700     |
|   | 1                      | 314019        | 1114916954 Ramapo Ridge Psychiatric                                 | 221      | 665       | 24    | 910     | 4          | 57        | 1    | 62      | 239,778      | 679,653      | 28,200      | 947,631     |
|   | 1                      | 313025        | 1013919620 Kessler Rehab Saddle Brook - Encounters in Essex Coun    | 2,808    | 5,300     | 53    | 8,161   | 141        | 282       | 3    | 426     | 3,894,570    | 7,390,279    | 75,712      | 11,360,561  |
| <10 converted to 1                                |                        |               | County Total  | 42,118   | 46,063    | 3,598 | 91,779  | 6,603      | 6,716     | 619  | 13,938  | \$74,835,428 | \$79,089,769 | \$7,719,519 | 161,644,717 |
|   |                        |               | % of Total  | 46%      | 50%       | 4%    |         | 47%        | 48%       | 4%   |         | 46%          | 49%          | 5%          |             |
|   |                        |               | Federal Match Rate  | 50%      | 90%       | 65%   |         | 50%        | 90%       | 65%  |         | 50%          | 90%          | 65%         |             |
|   |                        |               | FMAP - Inpatient  | 70.66%   |           |       |         | 69.94%     |           |      |         | 70.29%       |              |             |             |

NJ County Option Hospital Fee Program  
CY 2023 Encounter Data (DMAHS): Outpatient  
Bergen County

Last Edit Date: 12.18.2024

| CALENDAR YEAR 2023 (DMAHS) - Data Date: 10-1-2024 |                        |        |               |  |           |        |         |          |              |            |              |            |              |            |             |
|---|------------------------|--------|---------------|--|-----------|--------|---------|----------|--------------|------------|--------------|------------|--------------|------------|-------------|
| Adj. Factor<br>(a)                                | Medicare<br>ID Roll-up | NPI    | Facility Name | Visits   |           |        |         | Payments |              |            |              |            |              |            |             |
|   |                        |        |               | Medicaid   | Expansion | CHIP   | CY 2023 | Medicaid | Expansion    | CHIP       | CY 2023      |            |              |            |             |
| 1   | 310001                 |        | 1457456279    | Hackensack University Med Ctr                                | 39,426    | 30,670 | 16,535  | 86,631   | \$           | 38,800,234 | \$           | 45,768,941 | \$           | 11,298,557 | 95,867,732  |
| 0.00%   | 310001                 | 31S001 | 1457456279    | Hackensack University Med Ctr                                | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| 1   | 310001                 |        | 1932200623    | Hackensack University Med Ctr                                | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| 1   | 310008                 |        | 1104859131    | Holy Name Hospital   | 10,901    | 17,532 | 2,769   | 31,202   | \$           | 7,792,665  | \$           | 14,477,561 | \$           | 1,540,961  | 23,811,187  |
| 1   | 310008                 | 31S008 | 1609945963    | Holy Name Hospital   | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| 1   | 310012                 |        | 1013912633    | Valley Hosp  | 4,729     | 5,315  | 1,795   | 11,839   | \$           | 3,246,374  | \$           | 5,761,673  | \$           | 869,648    | 9,877,695   |
| 1   | 310045                 |        | 1083612881    | Englewood Hospital   | 14,021    | 29,806 | 2,262   | 46,089   | \$           | 12,271,773 | \$           | 26,268,005 | \$           | 1,090,951  | 39,630,729  |
| 1   | 310045                 | 31S045 | 1124071980    | Englewood Hospital   | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| 1   | 310058                 |        | 1689682999    | New Bridge Med Ctr   | 3,493     | 5,556  | 294     | 9,343    | \$           | 884,277    | \$           | 1,396,587  | \$           | 120,193    | 2,401,057   |
| 1   | 310058                 | 31S058 | 1952456295    | New Bridge Med Ctr   | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| 1   | 310130                 |        | 1205176062    | Hackensack UMC at Pascack Valley                             | 832       | 1,381  | 310     | 2,523    | \$           | 561,279    | \$           | 1,223,691  | \$           | 152,975    | 1,937,945   |
| 1   | 312018                 |        | 1497754006    | CareOne/Rehabilitation Hospital at Raritan Bay Medical Cente | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| 1   | 312019                 |        | 1093713521    | Select Specialty Hosp (Rochelle Park)                        | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| 1   | 314019                 |        | 1114916954    | Ramapo Ridge Psychiatric                                     | 517       | 16     | 1       | 534      | \$           | 25,874     | \$           | 1,868      | \$           | -          | 27,742      |
| 1   | 313025                 |        | 1013919620    | Kessler Rehab Saddle Brook                                   | 0         | 0      | 0       | 0        | \$           | -          | \$           | -          | \$           | -          | 0           |
| <10 converted to 1                                |                        |        |               | County Total   | 73,919    | 90,276 | 23,966  | 188,161  | \$63,582,476 |            | \$94,898,326 |            | \$15,073,285 |            | 173,554,087 |
|   |                        |        |               | % of Total   | 39%       | 48%    | 13%     |          | 37%          |            | 55%          |            | 9%           |            |             |
|   |                        |        |               | Federal Match Rate   | 50%       | 90%    | 65%     |          | 50%          |            | 90%          |            | 65%          |            |             |
|   |                        |        |               | FMAP - Outpatient  | 71.10%    |        |         |          | 73.17%       |            |              |            |              |            |             |
|   |                        |        |               | County Total exc. New Bridge                                 | 70,426    | 84,720 | 23,672  | 178,818  |              |            |              |            |              |            |             |
|   |                        |        |               | % of Total   | 39%       | 47%    | 13%     |          |              |            |              |            |              |            |             |
|   |                        |        |               | Federal Match Rate   | 50%       | 90%    | 65%     |          |              |            |              |            |              |            |             |
|   |                        |        |               | FMAP - Outpatient  | 70.94%    |        |         |          |              |            |              |            |              |            |             |

Exhibit C



County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
QIP Payment Estimate

Last Edit Date: 12.18.2024

Estimate based on MY2

| CCN          | Provider                | MY2<br>Behavioral Health<br>Performance<br>Payment | MY2<br>Maternal Health<br>Performance<br>Payment | QIP MY2 Payments<br>used as<br>Estimated Payment<br>SFY 2026 | Notes                    |
|--------------|-------------------------|--|--|--|--------------------------|
| 310001       | Hackensack UMC          | 2,958,873  | 2,492,882  | 5,451,755  | not participating in QIP |
| 310008       | Holy Name               | -  | -  | -  |                          |
| 310012       | Valley                  | 683,929  | 512,738  | 1,196,667  |                          |
| 310045       | Englewood               | 1,283,534  | 1,242,779  | 2,526,313  |                          |
| 310058       | New Bridge              | 7,540,129  | -  | 7,540,129  |                          |
| 310130       | HUMC Pascack Valley     | -  | 682,768  | 682,768  | not QIP eligible         |
| 312018       | CareOne                 | -  | -  | -  |                          |
| 312019       | Select Specialty        | -  | -  | -  |                          |
| 313025       | Kessler                 | -  | -  | -  |                          |
| 314012       | Ramapo Valley (Carrier) | -  | -  | -  |                          |
| 314019       | Ramapo Ridge Psych      | -  | -  | -  | not QIP eligible         |
| County Total |                         | 12,466,465   | 4,931,167  | 17,397,632   |                          |

Exhibit D



County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
State Directed Outpatient Payment (Interim SFY26)

Last Edit Date: 12.18.2024

| CCN          | Provider                | MMCO OP SDP<br>Payment per<br>Visit<br>(estimate) | MMCO<br>Outpatient State<br>Directed Payment<br>(Interim) | Notes             |
|--------------|-------------------------|---|---|-------------------|
| 310001       | Hackensack UMC          | 150   | \$ 15,019,950   |                   |
| 310008       | Holy Name               | 100   | \$ 5,338,600  |                   |
| 310012       | Valley                  | 50  | \$ 783,450  |                   |
| 310045       | Englewood               | 100   | \$ 4,672,200  |                   |
| 310058       | New Bridge              | ***   | \$ 12,651,597   |                   |
| 310130       | HUMC Pascack Valley     | 50  | \$ 152,600  |                   |
| 312018       | CareOne                 | -   | \$ -  | not SODP eligible |
| 312019       | Select Specialty        | -   | \$ -  | not SODP eligible |
| 313025       | Kessler                 | -   | \$ -  | not SODP eligible |
| 314012       | Ramapo Valley (Carrier) | -   | \$ -  | not SODP eligible |
| 314019       | Ramapo Ridge Psych      | -   | \$ -  | not SODP eligible |
| County Total |                         | - 450   | 38,618,397  |                   |



Exhibit E



County Option Hospital Fee Program: Bergen County, NJ (SFY26)  
Class Differentiation

Last Edit Date: 12.18.2024

A. Assessment Classes

| CCN    | Provider                | Government<br>Owned<br>(Public) | NJDOH<br>Acute Care<br>License Type | CMI | Assessment<br>Class<br>(Waiver Models Only) |
|--------|-------------------------|---------------------------------|-------------------------------------|-----|---|
| 310001 | Hackensack UMC          | Private                         | General                             | X   | 3. General                                  |
| 310008 | Holy Name               | Private                         | General                             |     | 3. General                                  |
| 310012 | Valley                  | Private                         | General                             |     | 2. CMI                                      |
| 310045 | Englewood               | Private                         | General                             |     | 3. General                                  |
| 310058 | New Bridge              | Public                          | General                             |     | 1. Public                                   |
| 310130 | HUMC Pascack Valley     | Private                         | General                             |     | 3. General                                  |
| 312018 | CareOne                 | Private                         | Special                             |     | 4. Specialty                                |
| 312019 | Select Specialty        | Private                         | Special                             |     | 4. Specialty                                |
| 313025 | Kessler                 | Private                         | Rehab                               |     | 4. Specialty                                |
| 314012 | Ramapo Valley (Carrier) | Private                         | Psych                               |     | 4. Specialty                                |
| 314019 | Ramapo Ridge Psych      | Private                         | Psych                               |     | 4. Specialty                                |

B. Payment Classes

| CCN    | Provider                | Ownership | NJDOH<br>Acute Care<br>License Type | Licensed<br>Beds | Payment<br>Class      |
|--------|-------------------------|-----------|-------------------------------------|------------------|-----------------------|
| 310001 | Hackensack UMC          | Private   | General                             | 803              | 3. Private 600+ Beds  |
| 310008 | Holy Name               | Private   | General                             | 372              | 2. Private < 600 Beds |
| 310012 | Valley                  | Private   | General                             | 431              | 2. Private < 600 Beds |
| 310045 | Englewood               | Private   | General                             | 531              | 2. Private < 600 Beds |
| 310058 | New Bridge              | Public    | General                             | 496              | 1. Public             |
| 310130 | HUMC Pascack Valley     | Private   | General                             | 128              | 2. Private < 600 Beds |
| 312018 | CareOne                 | Private   | Special                             | 25               | 4. Specialty          |
| 312019 | Select Specialty        | Private   | Special                             | 62               | 4. Specialty          |
| 313025 | Kessler                 | Private   | Rehab                               | 112              | 4. Specialty          |
| 314012 | Ramapo Valley (Carrier) | Private   | Psych                               | -                | 4. Specialty          |
| 314019 | Ramapo Ridge Psych      | Private   | Psych                               | 58               | 4. Specialty          |