

NJ 1115 Waiver Implementation

BH Integration – Provider Presentation

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Phase 1 of BH Integration went live January 1, 2025 and is taking a phased approach to integrating BH services into managed care

Jan 1, 2025

Phase 1

Outpatient BH Services (for both adults and children)

- MH outpatient counseling / psychotherapy
- MH partial hospitalization
- MH partial care in outpatient clinic
- MH outpatient hospital or clinic services
- SUD outpatient counseling
- SUD intensive outpatient
- SUD outpatient clinic
 - Ambulatory withdrawal management
 - Peer support services
 - SUD care management
- SUD partial care

TBD1

Phase 2

Residential & Opioid Treatment Programs

- Adult mental health rehab (AMHR) / MH supervised residential
- SUD short-term residential
- SUD medically monitored inpatient withdrawal management
- SUD long-term residential
- Opioid treatment programs (OTPs)

Phase 2 of BH Integration will be delayed to go-live after January 2026

TBD1

Phase 3

Additional BH services TBD

- Opioid Overdose Recovery Programs (OORPs)
- Psychiatric Emergency Screening Services (PESS)
- Behavioral Health Homes (BHHs)
- Community Support Services (CSS)
- Certified Community Behavioral Health Clinics (CCBHCs)
- Targeted case management (TCM):
 - Program of Assertive Community Treatment (PACT)
 - Children's System of Care (CSOC)
 - Intensive Case Management Services (ICMS)



DMAHS has extended some transition period flexibilities until at least October 31, 2025

In response to provider concerns and to minimize any risk of disruption of access to care, DMAHS is **temporarily extending some transition period flexibilities**.

As of July 1, 2025:

- Providers must submit prior authorization (PA) requests
 - However, PAs must be automatically approved and are <u>not</u> being denied for medical necessity
- Claims for PA-required services are being denied if no PA is on file with the MCO
- MCOs have chosen to continue to pay out-of-network providers using Medicaid FFS rates until October 31st
- These claims must:
 - Be submitted with no errors
 - Have a PA on file for a PA-required service (out-ofnetwork PA requirements vary by MCO)

DMAHS will continue to assess each MCO's readiness to determine an end date for their transition period policies



Prior authorization requirements for Phase 1 services

✓ - PA required for service

	Aetna		Fidelis Care		Horizon NJ Health		UnitedHealthcare		Wellpoint	
	In-network	Out-of- network	In-network	Out-of- network	In-network	Out-of- network ¹	In-network	Out-of- network	In-network	Out-of- network
MH / SUD partial care	✓	√	✓	√	✓	√	✓	√	✓	√
MH partial hospital	✓	✓	✓	✓	✓	√	✓	✓	✓	√
SUD intensive outpatient	✓	√	✓	√	√	√	✓	√	✓	√
SUD ambulatory withdrawal management	✓	√	✓	√		√	✓	√	✓	√
MH / SUD outpatient counselling and psychotherapy		√		√						

Claims will be denied for providers who do not follow these requirements



Claims and Billing | Common provider errors leading to denials

	Error	How to avoid	
	Incorrect diagnosis or procedure codes	 Refer to Volume 34, No. 13 of the DMAHS newsletter for the Phase 1 service codes Double-check coding before submission Use software or cross-referencing tools that align diagnosis with procedure codes 	
₩	Invalid provider tax ID or NPI number	 Keep a centralized and regularly updated record of provider IDs Use validation checks in the billing system to alert staff if an invalid ID is entered Check MCO-specific NPI requirements for CMS 1500 and CMS 1450 forms 	
公	Incorrect insurance coverage or no primary EOB	 Ensure the primary insurer (e.g., commercial private insurance, Medicare) is billed first prior to billing for Medicaid 	
	Ancillary code submitted without base service code	Ensure that all ancillary codes (e.g., mileage) are billed with the base code (e.g., transportation)	
	Missing taxonomy codes	 Ensure that all taxonomy codes are correct and included on the claim Work with clearinghouses to confirm that the taxonomy is added when the claim is submitted 	
-	Member eligibility	Ensure member is enrolled in MCO and eligible for service at service initiation	
	Duplicate billing	 Implement billing software that flags duplicate claims before submission Establish a review process to ensure each service is only billed once Regularly check status of submitted claims to avoid resubmission of claims in process 	
	Incomplete claim submission	 Use a checklist to ensure all required fields are completed Implement Electronic Health Record (EHR) system that flags incomplete sections 	
	Missing prior authorization	 Submit authorization # on claim when applicable Ensure all services that require prior authorization are pre-approved Utilize automated tracking systems to manage and confirm authorizations 	

Claims | If you are running into any claims issues, please contact the MCO

Payer	Claims contact information			
Aetna	 Email: <u>Katelyn.Mignone@Aetna.com</u> Phone: 1-855-232-3596 Press * for healthcare provider. Follow prompts for customer service needs. 			
Fidelis Care	Email: FidelisCareNJ_BHClaimInquiry@fideliscarenj.com			
Horizon	 Email: BHMedicaid @horizonblue.com Phone: 1-800-682-9091 			
UnitedHealthcare	 Email: njproviderescalation@optum.com After reaching out, providers will be prompted to submit the UHC BH New Jersey Provider Claim Template for claims research to begin 			
Wellpoint	 Visit www.Availity.com to submit claims appeals Phone: 1-800-454-3730 for Provider Services 			

Network | If you have questions about contracting, credentialing, or single case agreements, please contact the MCO's network representatives

Payer	Network contact information			
Aetna	 Emails (based on county): AcamporaD@aetna.com: Atlantic, Monmouth, Ocean susan.richards3@aetna.com: Bergen, Essex, Hudson Gregory.Emmanuel@aetna.com: Burlington, Camden, Cape May, Cumberland, Gloucester, Salem sanchezl7@aetna.com: Hunterdon, Morris, Passaic, Sussex, Warren Rosanna.Placencia@aetna.com: Mercer, Middlesex, Somerset, Union Katelyn.Mignone@Aetna.com Phone: 1-855-232-3596 Press * for healthcare provider. Follow prompts for customer service needs. 			
Fidelis Care	 Email: evelyn.mora@fideliscarenj.com or Michael.Czajkowski@fideliscarenj.com Phone: 1-908-415-3101 			
Horizon NJ Health	Email: BHMedicaid @horizonblue.com			
UnitedHealthcare	Email: njnetworkmanagement@optum.com			
Wellpoint	Email: provider.relations.NJ@carelon.com Phone: 1-800-397-1630			

Care Management | MCO-led integrated care management improves coordination and monitoring of member care

MCO care managers work with provider case mangers to provide systemwide care coordination

Provider case / care manager

MCO care manager

Inside agency coordination and referrals

- In-organization transitions
- Connections / referrals with adjacent providers
- Acute care management
- Immediate clinical interventions

Supporting patients

Coordinating care

Discharge planning

Monitoring progress

System-wide coordination, including across community-based services

- Broad system navigation
- Referrals to wider range of providers and services
- Longer-term care coordination and planning
- Whole person care and population health

Benefits of MCO-led care integration for providers

- Comprehensive understanding of member's needs
- Administrative assistance with care coordination
- Support in managing patients with complex needs
- Dedicated MCO resource to simplify and support timely referrals
- Greater ability to focus on clinical care
- Direct contact to MCOs to help navigate MCO system



Care Management | Key reminders for providers referring members to MCO Care Management



Members can be **referred** or **qualify** for care management **at any time**



Providers can find MCO referral information in the **provider guidance packet**



MCO contact info can be found on the **back of a member's ID card** to ask about care management

Need help? Visit the state's BH Integration Stakeholder website or contact the member's MCO; if you cannot reach a resolution, outreach DMAHS

BH Integration Stakeholder Information website¹

The <u>BHI stakeholder website</u> has the following materials for providers and additional resources:

- Provider guidance packet updated!
- Prior DMAHS training materials and recordings
- Additional resources with information on program processes



https://www.nj.gov/human services/dmhas/information /stakeholder/

Member's Managed Care Organization

For specific member inquiries and MCO-related questions, please contact the member's MCO:







etna Fidelis Care

United Healthcare

Horizon NJ Health



UnitedHealthcare Wellpoint

Refer to key MCO points of contact <u>here</u> or also in <u>provider</u> quidance packet

DMAHS – Office of Managed Health Care

If your issue is related to contracting & credentialing, claims & reimbursement, appeals, or prior authorizations, then contact OMHC:



mahs.provider-inquiries @dhs.nj.gov

- Include specific details regarding your claims
- If multiple claims are impacted, the information should be summarized using an Excel file
- All Protected Health Information (PHI) must be sent securely

DMAHS Behavioral Health Unit

If your issue is related to policies & guidelines, access to services, or general questions, then contact DMAHS BH Unit:



dmahs.behavioralhealth @dhs.nj.gov



1-609-281-8028

