

## H.R. 1 – Federal Reconciliation Bill

**Key Medicaid Impacts** 

# H.R. 1 ("One Big Beautiful Bill"): What does it mean for NJ FamilyCare?



Bergen Record

When will Medicaid cuts take effect in NJ now that the 'Big Beautiful Bill' has passed?

NPR

5 ways Trump's megabill will limit health care access

€ The New York Times

Why a G.O.P. Medicaid Requirement Could Set States
Up for Failure

WSJ WSJ

How Healthcare Cuts in the 'Big, Beautiful Bill' Will Affect Americans

# **Medicaid Impacts: Key Themes**



## Net impact: large cuts to Medicaid

- CBO estimates total impact >\$1
   trillion over ten years
- Largest sources of cost savings:
  - Lost coverage due to new eligibility requirements and associated paperwork burden
  - Cuts to provider payments

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## Targeted focus on Affordable Care Act Medicaid expansion

- Affordable Care Act expanded Medicaid for working age adults
  - Bill imposes significant new eligibility and paperwork requirements only on this population
  - Bill imposes new cost-sharing (copays) only on this population
  - Bill gives large financial benefits
    to states that have chosen not to
    expand Medicaid including far
    greater flexibility in directing
    Medicaid dollars to hospitals and
    other providers

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## Provisions with largest impact are not effective immediately

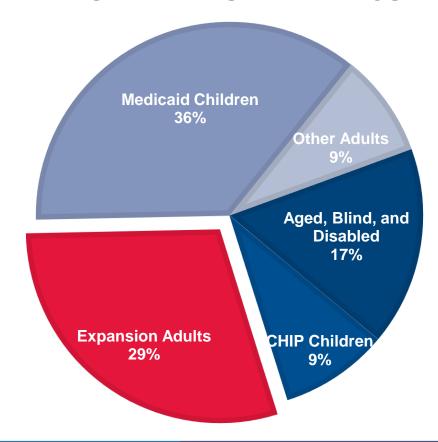
- Key eligibility changes take effect at the end of 2026
- Cuts to provider payments begin in 2027, and gradually ramp up



# **NJ FamilyCare Enrollment**

- As of June 2025, total enrollment in NJ FamilyCare was around
   1.85 million members.
- Of these, nearly 550,000
   (29%) are adults in the Affordable Care Act expansion group.

## **NJ FAMILYCARE ENROLLMENT - JUNE 2025**





# **Key Medicaid Provisions**



## Eligibility Changes

- Mandatory "Community Engagement Requirements" (Work Requirements)
- Increased frequency of eligibility checks

- Changes to "retroactive" Medicaid / CHIP eligibility
- Elimination of Medicaid eligibility for many categories of documented immigrants



# Financing Changes

- Restrictions on Provider Taxes
- Restrictions on State-Directed Payments
- Reduced federal financing for "emergency Medicaid"

- Mandatory federal recoupment of funding flagged by audits
- Stricter "budget neutrality" requirements for 1115 demonstrations



# Other Changes

- Mandatory cost-sharing (co-pays) for certain members
- Prohibits federal Medicaid funding for Planned Parenthood



# **Eligibility Provisions**

Deep Dive

# **Mandatory Work Requirements**



## **Background**

 Currently, there are no "community engagement" or work requirements for most NJ FamilyCare applicants



### **Enacted Bill Provisions**

- Requires working age adults enrolled in Affordable Care Act expansion group to meet "community engagement" or work requirements (see subsequent slide for more detail)
  - Certain populations are exempt
- Work requirement can not be waived
- States must implement by **December 2026** (Deadline can be extended at federal discretion to 2028)



### **Likely New Jersey Impacts**

- Up to 300,000 individuals lose (or fail to obtain) Medicaid coverage
  - Based on experience of other states, majority are likely to be ineligible based on difficulty producing required documentation
- Could result in \$2.5 billion in lost federal investments in New Jersey's healthcare system each year
- Extensive administrative burden and cost



## **Next Steps**

- Develop NJ-specific policies around how members can demonstrate they meet the requirement
- Identify / reconfigure data sources and systems to verify member compliance
- Hire and/or repurpose eligibility staff or vendors
- Begin member outreach and education

## Work Requirements: Deeper Dive

## Who is subject to the work requirement?

- Working age adults (19 64) enrolled in the Affordable Care Act expansion group
  - Currently, approximately 550,000 members

## How can individuals comply with the requirement?

- Working 80 hours / month
  - NB: Earned income equal or greater to 80X the federal minimum wage is considered sufficient evidence of compliance
- Completing 80 hours / month of community service
- Attending school 80 hours / month

## How frequently must Medicaid members comply with this requirement?

At least once every six months

## Work Requirements: Deeper Dive (cont.)

## Who is exempt?

- Pregnant and postpartum members;
- Foster youth and former foster youth under the age of 26;
- Members of a Tribe;
- Veterans with rated disabilities;
- Individuals who are considered **medically frail**, likely including individuals with serious mental illness, substance use disorder, and intellectual / developmental disabilities;
- Individuals receiving care in certain substance use disorder treatment programs;
- Individuals who have shown compliance with work requirements under TANF or SNAP;
- Parents or caregivers of dependent children under 13 and individuals with disabilities; and
- Incarcerated or recently incarcerated individuals.
- Certain other groups may qualify for temporary hardship exemptions, including:
  - Residents of counties experiencing natural disasters
  - Residents of counties with high unemployment rates
  - Individuals seeking care out-of-state

# Increased Frequency of Eligibility Checks



## **Background**

- Currently, NJ FamilyCare redetermines eligibility for all members once per year (i.e., every 12 months)
- New Jersey has worked to make it easier for eligible individuals to remain enrolled, but eligible individuals can lose coverage during redeterminations (i.e., "churn" off coverage)



### **Enacted Bill Provisions**

- Medicaid agencies must redetermine eligibility for ACA adult expansion group once every 6 months
- Because the adult expansion group is subject to work / community engagement requirements, most expansion adults will need to prove they meet work requirements at least twice per year
- This provision becomes
   effective for redeterminations
   occurring on or after
   December 31, 2026 (coinciding
   with work / community
   engagement requirements)



## **Likely New Jersey Impacts**

- Up to 50,000 lose
   Medicaid coverage due to
   inability to prove eligibility every
   6 months
- Could result in \$400 million in lost federal investments
- Extensive burden on impacted members as well as state and county eligibility workers



## **Next Steps**

- Hire and/or repurpose eligibility staff or vendors
- Begin member education

# **Changes to Retroactive Eligibility**



## **Background**

- Currently, new Medicaid enrollees are generally eligible for three months of "retroactive coverage"
- Includes coverage of unpaid medical bills from three months preceding application



### **Enacted Bill Provisions**

- Effective January 2027,
   reduces retroactive
   eligibility period to:
  - One month for Medicaid Expansion enrollees
  - Two months for all other members



## **Likely New Jersey Impacts**

 Increased medical debt, with burdens on both beneficiaries and providers, including nursing facilities



## **Next Steps**

- Reconfigure data systems
- Begin provider and member education

## Loss of Eligibility for Some Documented Immigrants



## **Background**

 Currently, certain groups of non-citizen immigrants are eligible for full Medicaid benefits under federal law



### **Enacted Bill Provisions**

- Effective October 1, 2026, only Lawful Permanent Residents, Cuban/Haitian entrants, and Compact of Free Association migrants (from certain Pacific Island nations) will qualify for Medicaid
- Various other immigrant groups will lose eligibility (see next slide for more detail)



### **Likely New Jersey Impacts**

 Approximately 15,000 to 25,000 individuals will lose Medicaid coverage



## **Next Steps**

- Update eligibility systems and policies
- Begin member outreach and education
- Assist in identifying alternative sources of coverage for individuals no longer eligible for Medicaid

## Medicaid Eligibility for Documented Immigrants

# Non-Citizens Currently Potentially Eligible for Full Medicaid Benefits

- Legal Permanent Residents
- Refugees
- Individuals granted asylum
- Cuban / Haitian entrants
- Victims of domestic violence, applying under the Violence Against Women Act
- Trafficking victims
- Temporary humanitarian parolees
- Compact of Free Association migrants (from certain Pacific Island nations)

# Non-Citizens Potentially Eligible for Full Medicaid Benefits after October 1, 2026

- Legal Permanent Residents
- Refugees
- Individuals granted asylum
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## **Fiscal Provisions**

Deep Dive

## **Restrictions on Provider Taxes**



## **Background**

- Provider Taxes are targeted taxes on health care providers and health plans
  - Revenue from these taxes are eligible for federal matching funds
- These funds are reinvested in the healthcare system
- Current federal rules generally allow such taxes to total up to 6% of provider / health plan revenue



### **Enacted Bill Provisions**

- Prohibits all new provider taxes
- Gradually lowers the cap on most existing provider taxes, from 6% of plan/provider revenue in Federal Fiscal Year 2027, to 3.5% in Federal Fiscal Year 2032 and beyond
- NB: This change only applies to states that have expanded Medicaid



### **Likely New Jersey Impacts**

 Billions of dollars in lost federal revenues over several years (see subsequent slides for additional detail)

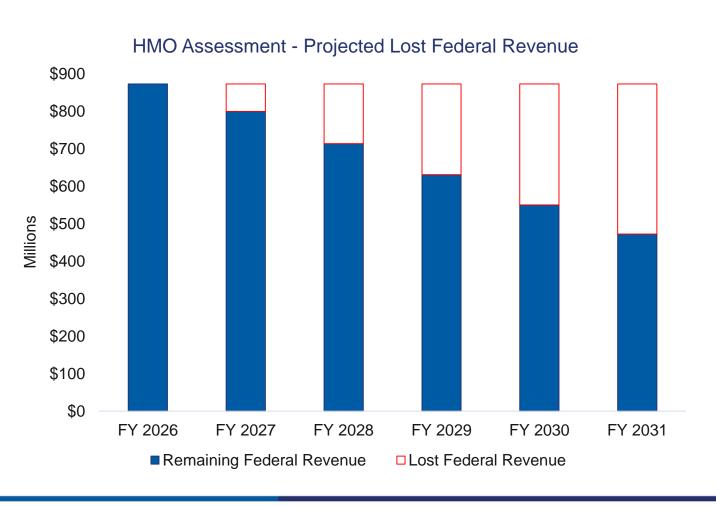


## **Next Steps**

- Identify options for maximizing federal revenue under new federal rules
- Analyze budgetary options for offsetting lost revenue

## Provider Tax #1: HMO Assessment

- Currently, Medicaid payments to managed care organizations are subject to a 6% "HMO Assessment."
  - This assessment is projected to generate approximately \$875 million in federal revenue in SFY 2026.
- By the end of the provider tax ramp down period in 2032, nearly \$400 million of this revenue will be lost.
  - This **lost funding** currently supports general Medicaid expenditures.

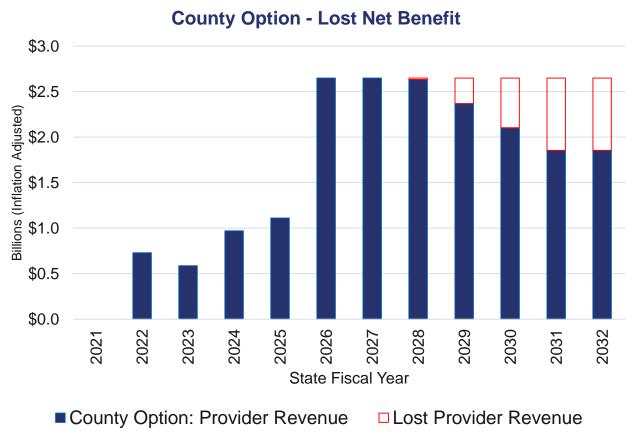


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# Provider Tax #2: County Option Program

- Program that was created in 2021, to allow certain counties to direct additional federal dollars to their hospitals.
  - Currently, 14 counties participate.
- In SFY 2026, County Option is projected to generate \$2.6 billion in net federal funding.
  - Of this total, vast majority (~\$2.4 billion) goes directly to participating hospitals.
  - Most of remainder goes to county governments.
- By the end of the provider tax ramp down period in 2032, roughly \$800 million of this federal revenue will be lost.



**New Jersey Human Services** 

## **Restrictions on State-Directed Payments**



## **Background**

- New Jersey (like most states)
   requires managed care plans
   to make certain add-on
   payments to health
   care providers, known as
   "directed payments"
- Directed payments in New Jersey incentivize high quality care, support training of new providers, or support safety net providers



### **Enacted Bill Provisions**

- Sets new cap on total provider reimbursement under statedirected payments:
- 100% of Medicare rates for expansion states
- 110% of Medicare rates for non-expansion states
- New directed payments must comply with the cap immediately
- Existing directed payments
  must be reduced by 10% each
  year, starting with rating periods
  beginning on or after 1/1/2028,
  until they comply with cap



## **Likely New Jersey Impacts**

- Significant loss of funding for providers
  - Largest impact on hospitals (see subsequent slide for details)



## **Next Steps**

 Identify alternative approaches to provider reimbursement

# Restrictions on State-Directed Payments: Hospital Impacts

- New Jersey hospitals currently benefit from several distinct state-directed payments, including:
  - County Option Program (Discussed in "provider tax" slide)
    - Funds are generated via a provider tax and distributed via directed payment
  - Outpatient Hospital Supplemental Payments
    - Redirection of former state "charity care" dollars to maximize federal match
    - Estimated SFY 2026 payments: \$592 million
  - Quality Improvement Program (QIP-NJ)
    - Pay-for-Performance program tied to quality of maternity and behavioral health care
    - Estimated SFY 2026 payments: \$210 million
- Total hospital state-directed payments (inpatient and outpatient) for SFY 2026 are projected at \$4.6
   billion
- Complying with new federal rules will require reductions to hospital payments that will gradually ramp up to **~\$2.8 billion of annual losses** in FY 2032

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# Hospital Directed Payments - Projected

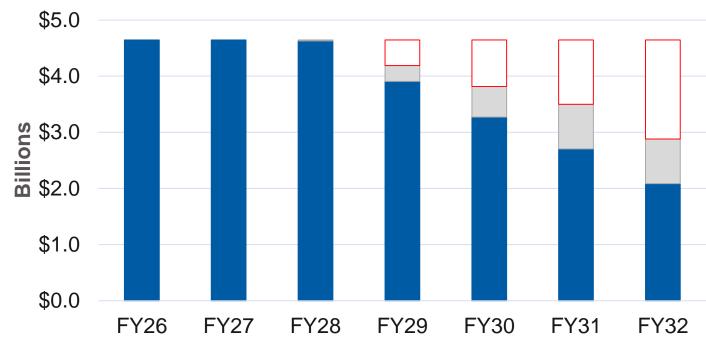
**Trajectory** 

The reductions to the County
 Option program described
 above (to comply with new
 "provider tax" rules) will also
 help comply with new "directed
 payments" rules.

### However...

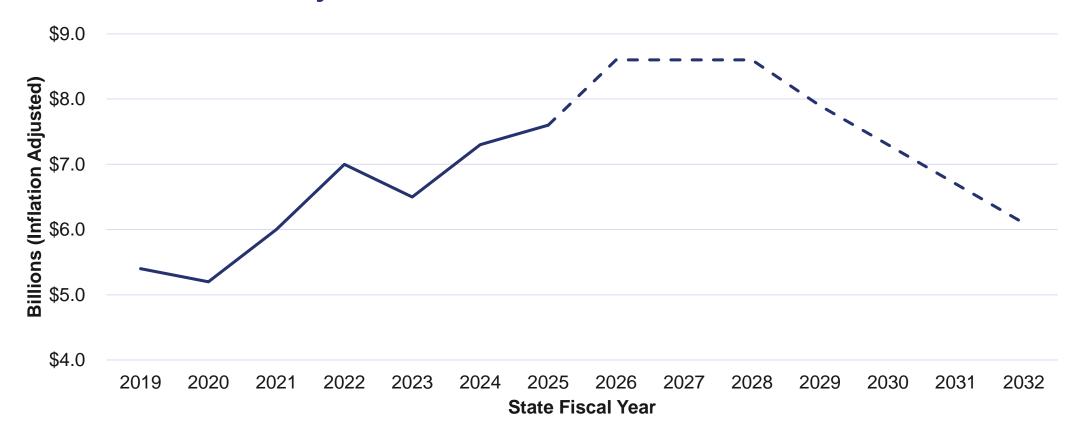
 Taken alone, these reductions will be insufficient. An estimated \$1.8 billion in further hospital payment cuts would be required by SFY 2032.





- □ Further Reductions Required to State-Directed Payments
- Reductions to "County Option" to Comply with Provider Tax Rules
- Hospital Directed Payments Projected Total

# NJ FamilyCare Net Hospital Expenditures: Historical and Projected



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## Reduced federal financing for "emergency Medicaid"



## **Background**

- "Emergency Medicaid"
   offers limited coverage for
   individuals who lack qualifying
   immigration status
- Covers emergency services delivered in an inpatient hospital setting, including labor and delivery
- Today the federal share for emergency Medicaid expenditures is equal to a comparable individual who qualifies for full Medicaid benefits



### **Enacted Bill Provisions**

- Starting in October
   2026, reduces federal financial share for "emergency Medicaid" to state's "base rate"
  - In New Jersey, federal match for most emergency
     Medicaid adults goes from 90% to 50%



## **Likely New Jersey Impacts**

Loss of approximately \$46
 million in annual federal
 funding, due to lower match
 rate



## **Next Steps**

 Analyze budgetary options for offsetting lost revenue



# Stricter "budget neutrality" requirements for Section 1115 demonstrations



## **Background**

- Large parts of NJ FamilyCare operate under the authority of a federal "Section 1115" demonstration
- Allows waiver of standard Medicaid rules, to support innovative program and benefit design
- Historical CMS practice: require 1115 demonstrations be "budget neutral" – i.e., not result in higher Medicaid expenditures
- Calculations / assumptions have traditionally been negotiable



### **Enacted Bill Provisions**

 Demonstrations may not be approved or renewed unless they are certified by the Chief Actuary of CMS as being budget neutral



### **Likely New Jersey Impacts**

- New Jersey's 1115
   Demonstration must be renewed / extended in 2028
- More stringent budget neutrality requirement may delay or prevent renewal of key demonstration elements



## **Next Steps**

- Develop / strengthen evidence base for cost efficiency of existing 1115 demonstration elements
- Closely track further guidance / action from CMS on implementing new requirement



## Mandatory recoupment of federal funding flagged by audits



## **Background**

- CMS conducts Payment Error Rate Methodology (PERM) audits of each state once every three years
- Audits are intended to identify inappropriate or inadequately documented payments
- States are required to repay funds for error rates above 3%
   however, federal government has typically granted "good faith waivers" to states that are taking corrective action to address errors



### **Enacted Bill Provisions**

- Effective October 2029, CMS's ability to offer "good faith waivers" of federal recoupment is limited
- Bill language is ambiguous but appears to require CMS to recoup federal funding from states for many types of errors
- Other audit findings (both federal and state) may also be considered and count towards states' error rates



## **Likely New Jersey Impacts**

 Highly uncertain – but could be significant loss of federal funds depending on how CMS implements new requirements



## **Next Steps**

 Await further federal guidance on interpretation / implementation of this provision





## **Other Provisions**

Deep Dive

## Mandatory cost-sharing (co-pays) for certain members



## **Background**

- Today, NJ FamilyCare does not impose any cost-sharing on most individuals enrolled in Medicaid
- i.e. most individuals enrolled in Medicaid do not have to pay co-pays to access care



### **Enacted Bill Provisions**

- Starting October 2028, states
   must impose cost-sharing for
   most services for ACA
   expansion enrollees with
   incomes between 100% and
   138% of the Federal Poverty
   Level
- Cost sharing must be between \$0 and \$35 per service, and may not exceed 5% of an individual's family income
- Certain services are exempted from this requirement, including primary care, prenatal care, pediatric care, and emergency care, as well care delivered in an FQHC or CCBHC



### **Likely New Jersey Impacts**

- Cost-sharing requirement may reduce use of routine healthcare services, and may increase individuals delaying care until their needs are emergent
- Extensive burden on Medicaid program to establish co-pay amounts, educate providers, and update systems



## **Next Steps**

- Define services that will require cost-sharing and establish schedule of co-pays
- Identify and implement necessary system changes required to establish costsharing

# Prohibits federal Medicaid funding for Planned Parenthood and other abortion providers



## **Background**

- Federal funding may not be used to cover abortion care, including through Medicaid, due to the longstanding "Hyde Amendment"
- However, abortion care services are a covered benefit in New Jersey FamilyCare; the State fully funds these services



### **Enacted Bill Provisions**

- Federal Medicaid funding may not be used to pay certain family planning providers that provide abortion care and received at least \$800k in Medicaid payments in FFY2023 for a one-year period beginning at enactment
- While this provision does not reference specific providers, it is generally understood to target Planned Parenthood

**Note:** This provision has been halted for a 14-day period beginning 7/7/25 for Planned Parenthood as part of ongoing litigation



## **Likely New Jersey Impacts**

- New Jersey is still calculating the impact of this provision.
- Planned Parenthood indicated that 200 clinics in 24 states are at risk of closure due to this provision, most of which are in states like New Jersey where abortion care is legal



## **Next Steps**

- · Monitor ongoing litigation
- Conduct analysis of provider impact



## H.R. 1 – Federal Reconciliation Bill

Medicaid Recap

# Provisions that were considered, but <u>not</u> included in final legislation:

- Reduce the federal share for ACA expansion adults from 90% to 80% in states that use state-only dollars to provide coverage to certain groups of immigrants
- Eliminate the 50% "floor" for the share of Medicaid & CHIP costs paid by the federal government (federal share)
- Eliminate the 90% federal share for ACA expansion adults
- Set caps on the amount of federal Medicaid funding that can be spent on an individual (per capita caps)

## Summary of Key (projected) New Jersey Impacts

## **Enrollment Impacts**

- Up to 350,000 individuals at risk of losing coverage due to work requirements and more frequent eligibility checks
- Estimated 15,000-25,000 individuals lose coverage due to more restrictive immigration eligibility criteria

## **State Financial Impacts**

- Loss of estimated \$400 million generated annually by HMO assessment
- Loss of approximately \$45 million due to reduced federal support for emergency Medicaid
- Need for large investments in new eligibility systems and resources

## **Provider Financial Impacts**

- Hospitals' loss of \$2.8 billion annually due to restrictions on provider taxes and directed payments
- Additional losses (likely billions in total) across the healthcare system, due to lower NJ FamilyCare enrollment

## **Other Impacts**

- Potential reduced utilization of services due to new cost-sharing requirements
- Potential loss of access to services provided by Planned Parenthood
- Significantly increased member burden to prove eligibility
- Increased eligibility workload and reduced County
   Option revenue for county governments

# **Key Provision Due Dates**

## July 4, 2025

- Restrictions on Provider Taxes begin with a cap on new tax approvals of 6%
- Restrictions on State-Directed Payments (SDP) begin with a cap on new SDPs of 100% of Medicare rates (for expansion states)
- Stricter "budget neutrality" requirements for new 1115 demonstration approvals
- Delays Biden era nursing facility minimum staffing rule and eligibility rules
- Prohibits federal Medicaid funding for Planned Parenthood

### 2026

#### October 1, 2026

- Elimination of Medicaid eligibility for many categories of documented immigrants
- Reduced federal financing for "emergency Medicaid"

### **December 31, 2026**

- Mandatory "Community Engagement Requirements" (Work Requirements)
- Increased frequency of eligibility checks

## **January 1, 2027**

 Changes to retroactive Medicaid / CHIP eligibility





# **Key Provision Due Dates (cont.)**

## Oct 1, 2028

- Mandatory costsharing (co-pays) for certain members
- Existing Provider Tax Phase Down begins: 6% ceiling moves to 5.5% (rate of reduction is 0.5% per year)
- Existing SDPs begin to phase down at a rate of 10% per year until they reach the new 100% of Medicare rate cap)

## Oct 1, 2029

- Mandatory federal recoupment of funding flagged by audits
- Provider Tax Phase Down continues: moves to 5%

## Oct 1, 2030

- Provider Tax Phase Down continues: moves to 4.5%
- Oct 1, 2031
- Provider Tax Phase Down continues: moves to 4%

- Oct 1, 2032
- Provider Tax Phase Down continues: moves to 3.5%



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