

**Request for Proposal: Senior Save Navigators Education, Outreach and  
 Application Assistance for NJSave Programs**

<b>Q</b>	<b>Bidder Question</b>	<b>DHS Answer</b>	<b>Section</b>	<b>Pg</b>
1.	Is it \$466,000 statewide (i.e. being shared between 15 awardees) or is it \$466,000 per awardee?	<i>Total funding for this program is six million nine hundred and ninety thousand (\$6,990,000). DoAS will provide up to fifteen (15) community-based outreach grants. Each grant will be in the amount of Four Hundred and Sixty-Six Thousand (\$466,000).</i>	<i>I. Purpose and Intent</i>	3
2.	DoAS will provide up to fifteen (15) community-based outreach grants in the amount of Four Hundred and Sixty-Six Thousand (\$466,000) to qualified and successful bidders to educate, outreach and provide application assistance for NJSave-eligible individuals. Is this amount per grant or the total available for all 15 grantees?	<i>Please refer to the answer for question #1</i>	<i>I. Purpose and Intent</i>	3
3.	Will the award be for 15 grants in the amount of \$466,000 per each organization? Rather than \$466k divided by up to 15 grantees.	<i>Please refer to the answer for question #1</i>	<i>I. Purpose and Intent</i>	3
4.	Can you please clarify what the per award ceiling amount is? The way the RFP reads is a little confusing, states up to 15 grants in the amount of \$466,000 will be provided but it does not indicate if that is per award ceiling amount, or if \$466,000 is the combined total for up to 15 different awards. Can you please clarify?	<i>Please refer to the answer for question #1</i>	<i>I. Purpose and Intent</i>	3
5.	Can you confirm the budget – is it \$466,000 per award for 1 year?	<i>Total funding for this program is six million nine hundred and ninety thousand (\$6,990,000). DoAS will</i>	<i>I. Purpose and Intent</i>	3

		<p><i>provide up to fifteen (15) community-based outreach grants. Each grant will be in the amount of Four Hundred and Sixty-Six Thousand (\$466,000).</i></p> <p><i>The current grant is for a period beginning in the spring of 2024 and ending June 30, 2025.</i></p>		
6.	Can you please confirm that the award amount of \$466,000 is for a period of one year?	<i>The current grant is for a period beginning in the spring of 2024 and ending June 30, 2025.</i>	<i>I. Purpose and Intent</i>	3
7.	The RFP mentions that grants will begin in "Spring 2024" but it is very difficult to make an accurate budget without a specific start/end date. Is there any date we can use for reference when drafting our budget?	<i>The current grant is for a period beginning in the spring of 2024 and ending June 30, 2025. The start date will be dependent upon the awarding of the grant which is anticipated to be in spring of 2024.</i>	<i>I. Purpose and Intent</i>	3
8.	The Request for Proposals states that this grant will start in the spring of 2024 – do you have an approximate (month) start date?	<i>Please refer to the answer to question #7.</i>	<i>I. Purpose and Intent</i>	3
9.	What is the likelihood of continuation of funding beyond one year?	<i>The current grant is for a period beginning in the spring of 2024 and ending June 30, 2025. Future funding will be subject to the State appropriation process. Therefore, it is unknown at this time whether additional funding will be made available.</i>	<i>I. Purpose and Intent</i>	3
10.	Is this one-time funding for the period July 1, 2024 – June 30, 2025? Is there a possibility it will be renewed?	<i>Please refer to the answer for question #9.</i>	<i>I. Purpose and Intent</i>	3
11.	Is this contract renewable?	<i>Please refer to the answer for question #9.</i>	<i>I. Purpose and Intent</i>	3
12.	It states that you are awarding 15 grants "locations" can an awardee be awarded more than one location/grant?	<i>DoAS will provide up to fifteen (15) community-based outreach grants in the amount of Four Hundred and Sixty-Six Thousand (\$466,000) to qualified and successful bidders to educate, outreach and provide application assistance for NJSave-eligible individuals.</i>	<i>I. Purpose and Intent</i>	3

		<p><i>The grants are not tied to specific geographical areas as the intent is to cover as much of the State as possible between all grantees.</i></p> <p><i>A bidder may not be awarded more than one grant.</i></p>		
13.	Can an applicant apply for all of the 15 grants?	<p><i>DoAS will provide up to fifteen (15) community-based outreach grants in the amount of Four Hundred and Sixty-Six Thousand (\$466,000) to qualified and successful bidders to educate, outreach and provide application assistance for NJSave-eligible individuals.</i></p> <p><i>The grants are not tied to specific geographical areas as the intent is to cover as much of the State as possible between all grantees.</i></p> <p><i>A bidder may not be awarded more than one grant.</i></p>	<i>I. Purpose and Intent</i>	3
14.	Will be a certain number of immigrant/ethnic clients required?	<p><i>While there is no target number of clients from specific immigrant communities or ethnicities to be outreached, one of the goals is increased enrollment in underserved communities by building trust between immigrant communities and the NJSave programs through culturally competent and language accessible outreach.</i></p>	<i>II. Background and Population to be Served</i>	4
15.	If we serve a multicultural population in one city (we see/serve approximately 800 unique seniors per year), is this a sufficient catchment area in which to focus our efforts, or are you looking for awardees to actively canvass and find new pockets of seniors to serve throughout a larger geography (county-wide, regardless of location, etc.)? We can do either, but it will impact the way we develop our scope of work and budget.	<p><i>While there is no target number of clients to be outreached, one of the goals is increased enrollment in underserved communities by building trust between communities and the NJSave programs through culturally competent and language accessible outreach. As such, DoAS would expect a successful bidder to outreach individuals beyond those that they are actively serving.</i></p>	<i>II. Background and Population to be Served</i>	4

		<i>In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal.</i>	<i>VI. Required Proposal Content</i>	<i>9-10</i>
16.	Has DoAS provided funding for this program in the past to assist with NJSave applications? And if so, what organizations have received this type of funding?	<i>Senior Save Navigators were created, and funding was provided, with the passage of P.L.2023, C.79. As such, there are no prior awardees.</i>	<i>II. Background and Population to be Served</i>	<i>4</i>
17.	Is there a list of past awardees for this program?	<i>Please refer to the answer for question #16.</i>	<i>II. Background and Population to be Served</i>	<i>4</i>
18.	Who is eligible to apply for this funding opportunity?	<i>The eligibility requirements are provided in Section III-Who Can Apply.</i>	<i>III. Who can Apply?</i>	<i>5-6</i>
19.	Do 'Provider Agencies or Organizations' only pertain to organizations in the healthcare field?	<i>No. To be eligible for consideration for this RFP, the applicant must be a non-profit, for-profit, or governmental entity.</i>	<i>III. Who can Apply?</i>	<i>5</i>
20.	Can an applicant partner with local/county governments, or can local/county governments partner with a for-profit entity?	<i>To be eligible for consideration for this RFP, the applicant must be a non-profit, for-profit, or governmental entity.</i>  <i>Each proposal should identify the primary bidder and any other partners that will be funded by this grant, if awarded.</i>	<i>III. Who can Apply?</i>  <i>IV. Contract Scope of Work</i>	<i>5</i>  <i>7</i>
21.	Will data be provided to inform targeting?	<i>While data, in the form of contact information, may be provided, Provider Agencies are expected to employ their own methods for the purpose of outreaching new NJSave-eligible individuals and communities.</i>  <i>DoAS will provide referrals based on inquiries received by our office if they are within the Provider Agencies' area. DoAS' referrals will provide contact information for individuals</i>	<i>IV. Contract Scope of Work</i>	<i>6</i>

		<i>interested in NJSave within the Provider Agencies' area with the expectation that the Provider Agency will outreach and provide application assistance to these individuals.</i>		
22.	Would names/addresses/target communities be provided?	<p><i>While data, in the form of contact information, may be provided, Provider Agencies are expected to employ their own methods for the purpose of outreaching new NJSave-eligible individuals and communities.</i></p> <p><i>DoAS will provide referrals based on inquires received by our office if they are within the Provider Agencies' area. DoAS' referrals will provide contact information for individuals interested in NJSave within the Provider Agencies' area with the expectation that the Provider Agency will outreach and provide application assistance to these individuals.</i></p>	IV. Contract Scope of Work	6
23.	Will provider agencies be provided a referral list of potentially eligible individuals, or will the provider agencies be solely responsible for outreach and recruiting potentially eligible applicants?	<p><i>While data, in the form of contact information, may be provided, Provider Agencies are expected to employ their own methods for the purpose of outreaching new NJSave-eligible individuals and communities.</i></p> <p><i>DoAS will provide referrals based on inquires received by our office if they are within the Provider Agencies' area. DoAS' referrals will provide contact information for individuals interested in NJSave within the Provider Agencies' area with the expectation that the Provider Agency will outreach and provide application assistance to these individuals.</i></p>	IV. Contract Scope of Work	6
24.	In regard to distributing State approved messages – does this mean we use our own compiled email lists/distribution lists to promote NJ SAVE messages from the state?	<i>Yes. Providers must have, or create, electronic newsletter distribution lists used to disseminate State approved messaging.</i>	III. Who Can Apply.	5

25.	Will follow-up outreach to ensure completion/submission of documents be required if the bidder helps an individual apply for NJSave?	<i>Provider agencies will: provide services which inform individuals about the NJSave programs, assist in completing NJSave applications, assist in gathering and submitting supporting documentation, and monitors the application until an eligibility determination is made.</i>	IV. Contract Scope of Work	6
26.	Would the bidder have back-end processing capacity, too, or just generate leads and applications?	<p><i>Provider agencies will: provide services which inform individuals about the NJSave programs, assist in completing NJSave applications, assist in gathering and submitting supporting documentation, and monitors the application until an eligibility determination is made.</i></p> <p><i>For applications submitted electronically, bidders will be given system access to be able to track the status of NJSave applications they submit in order to follow-up with applicants who need to supply additional information.</i></p> <p><i>Eligibility processing will still be handled by DoAS.</i></p>	IV. Contract Scope of Work	6
27.	Is there a requirement of what languages must be provided? Does the material for outreach provided by DoAS come in other languages or would we need to create those materials?	<i>DoAS currently has materials in English and Spanish but is in the process of expanding the list, and successful bidders must have the ability to provide NJSave application assistance in languages other than English, as designated by the Division. If there are other predominant languages in the proposed service area, these should be referenced in the proposal as well as how the bidder currently assists this population.</i>	III- Who Can Apply?	6
28.	Can I have more information on DOA outreach/enrollment workgroup that we need to participate in? Is this virtual or in-person and what is required for participation?	<i>The workgroup meetings will be virtual and are required to be attended by all providers. The workgroup meetings will be an opportunity for the entities to share information with each other and</i>	IV. Contract Scope of Work	6

		<i>DoAS regarding their experiences as Senior Save Navigators, including but not limited to, best practices, reasons individuals are giving for not applying, technical issues, applicant feedback, and upcoming events.</i>		
29.	What are the requirements/obligations of the DoAS' Outreach and Enrollment Workgroup?	<i>Please see the response to question #28.</i>	<i>IV. Contract Scope of Work</i>	6
30.	Can you please provide more detail about the required NJ SAVE training? How long is the training and who would be required to be trained? Is there a cost associated with the training that should be included in the budget?	<i>Training will be required for all individuals whose salary is partially or fully funded by this grant.</i>  <i>The training will be virtual.</i>  <i>There are no costs associated with the training.</i>  <i>The training is anticipated to take place over 4 days.</i>	<i>IV. Contract Scope of Work</i>	6
31.	Is NJ SAVE training that is required going to be a requirement only for individuals that have no experience with NJ SAVE? Example: MIPPA coordinator already has been trained on NJ SAVE app, are they still required to attend training or only staff/volunteers that have not been trained previously the only ones required to attend? Also, will this training be virtual or in-person?	<i>Training will be required for all individuals whose salary is partially or fully funded by this grant.</i>  <i>The training will be virtual.</i>	<i>IV. Contract Scope of Work</i>	6
32.	Are there restrictions on 'outreach'? I.E., it has to be via events, door-to-door, town halls, etc.	<i>The State highly encourages bidders to incorporate in their work as many outreach modalities as possible. Please share details in RFP responses.</i>	<i>IV. Contract Scope of Work</i>	6-7
33.	Will/can we use STARS for reporting NJ SAVE apps completed and any demographics or will we be required to use another reporting system?	<i>Entities may use any tracking system for their own internal purposes, however, DoAS will prescribe the manner in which reporting occurs from grantees to DoAS in a standard format.</i>	<i>IV. Contract Scope of Work</i>	7

34.	What does 'partnerships with other organizations that have a social media presence' entail? Do these partners need to be compensated/sub-contractors?	<i>Partnership entails a relationship between two or more people or entities to do trade or business. Here it would be with an individual or entity that has a strong social media presence. Partners can be compensated or uncompensated, and each proposal should identify the primary bidder and any other partners that will be funded by this grant, if awarded.</i>	IV. Contract Scope of Work	7
35.	Should Attachment A only include partners that will be receiving funding through the proposal (if successfully funded)?	<i>Yes. Funds may be used to support collaborations between multiple organizations and each proposal should identify the primary bidder and any other partners that will be funded by this grant, if awarded. Attachment A asks for "application partners", meaning partners that will be involved in the execution of the SOW and funded accordingly.</i>	IV. Contract Scope of Work	7
36.	Is it allowable / helpful to include letters of support or MOA's from partner organizations that agree to help with NJ-SAVE outreach and promotion, that are not receiving funding through the proposal (if successfully funded)? If so, will these attachments be reviewed and considered in the scoring process?	<p><i>Letters of support of MOA's are not required. However, each proposal should identify the primary bidder and any other partners that will be funded by this grant, if awarded.</i></p> <p><i>Three (3) references are required from other agencies or organizations who have worked with you or know firsthand about your work. DHS will notify bidder prior to contacting references.</i></p> <p><i>Any partnerships with other community based organizations on this project, including outreach, education, and application support should be noted in your personal narrative. This can include non-funded partnerships.</i></p>	<p>IV. Contract Scope of Work</p> <p>VI. Required Proposal Content</p> <p>Attachment B</p>	<p>7</p> <p>11</p> <p>17</p>
37.	Are you looking for statewide assistance or do you prefer specific areas of the state be the focus?	<i>The individual grants are not tied to specific geographical areas as the State's intent is to ensure that all fifteen grants cover as much of the State as possible between all</i>	VI. Required Proposal Content	9-10

		<i>grantees. In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i>		
38.	What are the “Regions” that are to be covered?	<i>The individual grants are not tied to specific geographical areas as the State’s intent is to ensure that all fifteen grants cover as much of the State as possible between all grantees. In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i>	<i>VI. Required Proposal Content</i>	9-10
39.	Do you have a map or breakout of the areas these 15 awardees will cover?	<i>The individual grants are not tied to specific geographical areas as the State’s intent is to ensure that all fifteen grants cover as much of the State as possible between all grantees. In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i>	<i>VI. Required Proposal Content</i>	9-10
40.	How do you define a region? Counties?	<i>The individual grants are not tied to specific geographical areas as the State’s intent is to ensure that all</i>	<i>VI. Required Proposal Content</i>	9-10

		<i>fifteen grants cover as much of the State as possible between all grantees. In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i>		
41.	With regard to regions, must an applicant identify more than one county to be served?	<i>The individual grants are not tied to specific geographical areas as the State's intent is to ensure that all fifteen grants cover as much of the State as possible between all grantees. In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i>	<i>VI. Required Proposal Content</i>	<i>9-10</i>
42.	How many regions are we required to be responsible/apply for?	<i>The individual grants are not tied to specific geographical areas as the State's intent is to ensure that all fifteen grants cover as much of the State as possible between all grantees. In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i>	<i>VI. Required Proposal Content</i>	<i>9-10</i>

43.	We are interested in applying for the Senior Save Navigators Education, Outreach and application Assistance for the NJ Save Programs Grant for three counties. Will I need to submit a separate proposal for each County?	<p><i>The awarded grants are not tied to specific geographical areas as the intent is to cover as much of the State as possible between all grantees. In the RFP response, you will explain what areas you intend to cover. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i></p> <p><i>A bidder may not be awarded more than one grant.</i></p>	VI. Required Proposal Content	9-10
44.	Will outreach be to different counties?	<p><i>Outreach will be to the area indicated in your response. The State is not asking that prospective grantees cover the entire State or beyond their current catchment, but if there is the ability to go beyond current organizational boundaries, that can be explained in the proposal. Otherwise, simply indicate where you would be providing services.</i></p>	VI. Required Proposal Content	9-10
45.	How many people are you looking to be served per organization?	<p><i>While there is no set target number of people an organization should serve, the State's intent is to ensure that all fifteen grants cover as much of the State as possible so we are asking bidders to estimate the number of people the organization could outreach in the region or communities they serve.</i></p>	VI. Required Proposal Content	10
46.	What is that allowable Indirect cost amount you can request in the budget?	<p><i>Budgets should include administrative costs, equipment and supplies, staffing, community outreach and support and service provision costs associated with this program. The indirect or administrative cost rate in State funded contracts must be reasonable</i></p>	VI. Required Proposal Content	10

		<i>and the proposal should provide details about that how rate is factored. DoAS will consider the cost efficiency of the proposed budget as it relates to the scope of work.</i>		
47.	We are inquiring if grant funding can be utilized to pay for a leased space and staff to operate the program?	<i>Budgets should include administrative costs, equipment and supplies, staffing, community outreach and support and service provision costs associated with this program. The Budget Template allows for bidders to account for costs outside of those categories A-H using in the "Other" category. Funding from this grant may be used for lease expenses.</i>	<i>VI. Required Proposal Content</i>	<i>10</i>
48.	If an agency does not have a federally approved indirect cost rate, in lieu of such, is it acceptable to then budget and request a 10% de minimus indirect cost rate, to the total program cost, to recoup indirect costs? And could this 10% de minimus indirect cost rate be budgeted under section H -Other Costs?	<i>The indirect or administrative cost rate in State funded contracts must be reasonable and the proposal should provide details about that how rate is factored. DoAS will consider the cost efficiency of the proposed budget as it relates to the scope of work. Costs not otherwise listed in A-G should be listed in H and justified as necessary.</i>	<i>VI. Required Proposal Content</i>	<i>10</i>
49.	In the required attachments, number 5 and 15 request audits- please elaborate on the type of audits. Programmatic or fiscal only?	<i>All audits should be submitted as described in the RFP and the type and scope of audit should be stated by the bidder. -A description of all pending and in-process audits identifying the requestor, the firm's name and telephone number, and the type and scope of the audit, if applicable. - Most recent single audit report (A133) or certified statements (submit two [2] copies). -Any other audits performed in the last two (2) years (submit two [2] copies).</i>	<i>VI. Required Proposal Content</i>	<i>11</i>
50.	The RFP indicates that the current audit and 2 previous years should be included with the email submission but	<i>The completed proposal package containing the Proposal Cover Sheet (Attachment A), the Proposal</i>	<i>VII Submission of Proposal Requirements</i>	<i>11 - 12</i>

	<p>these files tend to be very large. Should these files be sent separately? Is there a particular way you would like emails labeled?</p>	<p><i>Template (Attachment B), the work plan table (Attachment C), the Budget Summary Template (Annex A), the Appendices outlined in Section VI, and supporting budget-related justification documents must be combined into a single PDF document. Bidders should email the combined, single PDF, document to doas@dhs.nj.gov no later than 3:00 P.M. ET on February 28, 2024.</i></p>		
51.	<p>What is the total page limit for the narrative? Is the budget section included within this limit? What are the formatting requirements for font size, spacing and margins?</p>	<p><i>There are no page total or layout restrictions. All documents must be combined into a single PDF document and emailed to DOAS by the provided deadline.</i></p>	<p><i>VII Submission of Proposal Requirements</i></p>	<p>11 - 12</p>
52.	<p>Do fringe benefits need to be provided?</p>	<p><i>Fringe benefits that are required by law must be provided and should be reported on the budget template as appropriate.</i></p>	<p><i>Attachment B</i>  <i>Annex A</i></p>	<p>17 - 18</p>
53.	<p>Do any personnel need to be on staff before the application is submitted?</p>	<p><i>While there is no personnel that is required to be hired prior to the application submission, successful bidders will need to be able to perform the activities in their work plan at the start of the award period.</i></p> <p><i>If the submission does not include names and titles of staff that will be working directly on this project in sufficient number to carry out the work plan, the hiring plan and how the beginning of the outreach will be handled should be included in the submission.</i></p>	<p><i>Attachment B</i>  <i>Attachment C</i></p>	<p>18  19</p>
54.	<p>It is clear that part of the RFP needs to include a complete Budget Summary and Cost Breakdown File. However, when we go into the RFP budget template link, there are two other items. One titled Fiscal Analysis (DMHAS) of RFP and another titled FY24Budget Document Workbook (which cannot be opened). Are these two documents also required to be</p>	<p><i>Please use the budget template referenced in the RFP and provided on the DHS page with the Senior Save Navigators Education, Outreach and Application Assistance for the NJSave Programs RFP.</i></p> <p><i><a href="https://www.nj.gov/humanservices/providers/grants/rfprfi/RFPfiles/BudgetSummaryTemplate.xlsx">https://www.nj.gov/humanservices/providers/grants/rfprfi/RFPfiles/BudgetSummaryTemplate.xlsx</a></i></p>	<p><i>Attachment B</i>  <i>Annex A</i></p>	<p>18</p>

	submitted with the RFP? Or are they not supposed to be for this RFP?			
55.	If a staff member is listed on an existing State grant, can a portion of their salary be allocated to this project?	<p><i>Any time or expenses billed to this grant needs to be for activities dedicated to this grant. However not all staff supporting this grant must be exclusively working on this grant. The percentage of any salary allocated to this grant should mirror the percentage of their time spent on this grant.</i></p> <p><i>Staff members time and costs should be reported on the budget template and explained accordingly.</i></p>	Attachment B Annex A	18
56.	Should subcontractors be included by name in the application?	<i>Subcontractors should be listed on the budget template in section F.</i>	Attachment B Annex A	18
57.	Is it permissible to apply for less than \$466,000?	<i>The current grant amount is for \$466,000. If an applicant doesn't believe they will need or utilize the full funding amount, that can be explained in the proposal.</i>		
58.	Is there an expected number of NJ saves applications per month?	<p><i>While there is not an expected number of applications per month, DoAS is providing this grant opportunity to expand outreach and enrollment numbers, therefore, DoAS expects application submission to be a major focus of the awardees' activities. DoAS expects to see both increased applications and enrollments in the areas covered by Navigators over previous time periods.</i></p> <p><i>Navigators are expected to guide applicants through the entire NJSAVE application process. Therefore, DoAS expects that applications submitted with the support of grant-funded Navigators will have a higher completion rate than typical applications that are often closed for lack of information.</i></p>		

59.	Do you have any statistics on how many people may qualify who have yet to apply?	<i>In a recent analysis DoAS estimated that approximately 150,000 individuals are eligible for PAAD, but not currently enrolled.</i>		
60.	Do we have to submit a written intent to apply?	<i>No. A written intent to apply is not being sought.</i>		
61.	Would a new model be considered for the RFP for the Senior Save Navigators Education, Outreach and Application Assistance for the NJSave Programs?	<i>No. Bids must conform to the RFP.</i>		
62.	Based on the understanding, some programs/services are only available for US Citizens. Would a legal component, where applicants are screened about their eligibility for naturalization, be an activity funded in this grant?	<i>No. The grant must be utilized for the purposes stated in the RFP.</i>		
63.	Does outreach need to be conducted for the entire length of this RFP, or can it be condensed if it maximizes the effectiveness of outreach (Spring 2024 - June 2025)?	<i>DoAS is expecting outreach to be done throughout the entire grant period. However, a bidder may include an explanation within their proposal if they believe they will get better results with uneven distribution of their efforts and how they would handle the workload during peak efforts.</i>		
64.	Is there a recommended or desired level of service for education about NJ-SAVE eligibility and / or application completion?	<p><i>While there is not an expected number of applications per month, DoAS is providing this grant opportunity to expand outreach and enrollment numbers, therefore, DoAS expects application submission to be a major focus of the awardees' activities. DoAS expects to see both increased applications and enrollments in the areas covered by Navigators over previous time periods.</i></p> <p><i>Navigators are expected to guide applicants through the entire NJSAVE application process. Therefore DoAS expects that</i></p>		

		<i>applications submitted with the support of grant-funded Navigators will have a higher completion rate than typical applications that are often closed for lack of information.</i>		
65.	Can you confirm funds will be available to conduct business outcomes or if it's a reimbursement model?	<p><i>Upon full execution of this grant award, DoAS will disburse one quarter (25%) of the entire amount of the Grant Funds, or one hundred sixteen thousand, five hundred dollars (\$116,500) to the grantee.</i></p> <p><i>After the initial advance, DoAS will disburse subsequent funds totaling one quarter (25%) of the entire amount of the Grant Funds, or one hundred sixteen thousand, five hundred dollars (\$116,500) to the grantee after receipt of a funding request and verification of invoice from the grantee. The request shall include the required documentation as determined by DoAS.</i></p>		
66.	Is the RFP based on a 'fee for service' model?	<p><i>Upon full execution of this grant award, DoAS will disburse one quarter (25%) of the entire amount of the Grant Funds, or one hundred sixteen thousand, five hundred dollars (\$116,500) to the grantee.</i></p> <p><i>After the initial advance, DoAS will disburse subsequent funds totaling one quarter (25%) of the entire amount of the Grant Funds, or one hundred sixteen thousand, five hundred dollars (\$116,500) to the grantee after receipt of a funding request and verification of invoice from the grantee. The request shall include the required documentation as determined by DoAS.</i></p>		
67.	Is this a cost reimbursement grant? If not, how will be funding be handled?	<i>Upon full execution of this grant award, DoAS will disburse one quarter (25%) of the entire amount of the Grant Funds, or one hundred sixteen</i>		

*thousand, five hundred dollars (\$116,500) to the grantee.*

*After the initial advance, DoAS will disburse subsequent funds totaling one quarter (25%) of the entire amount of the Grant Funds, or one hundred sixteen thousand, five hundred dollars (\$116,500) to the grantee after receipt of a funding request and verification of invoice from the grantee. The request shall include the required documentation as determined by DoAS.*