

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
22	Utilities	00-0000	Total all occupations	3,120	\$ 46.78	\$ 97,300	\$ 40.67	\$ 84,594	\$ 98,360	\$ 51.49	\$ 107,102
22	Utilities	11-0000	Management Occupations	110	\$ 80.05	\$ 166,508	\$ 64.71	\$ 134,596	\$ 162,787	\$ 90.90	\$ 189,068
22	Utilities	11-1021	General and Operations Managers	10	\$ 96.03	\$ 199,736	\$ 49.24	\$ 102,422	\$ 219,605		
22	Utilities	11-3051	Industrial Production Managers	20	\$ 78.89	\$ 164,094	\$ 64.29	\$ 133,718	\$ 141,248	\$ 101.44	\$ 210,985
22	Utilities	11-9041	Architectural and Engineering Managers	10	\$ 87.39	\$ 181,773	\$ 68.75	\$ 143,000	\$ 177,986	\$ 97.84	\$ 203,514
22	Utilities	11-9199	Managers, All Other	30	\$ 74.15	\$ 154,236	\$ 64.71	\$ 134,596	\$ 161,051	\$ 81.50	\$ 169,526
22	Utilities	13-0000	Business and Financial Operations Occupations	90	\$ 49.17	\$ 102,279	\$ 46.30	\$ 96,314	\$ 104,390	\$ 51.05	\$ 106,183
22	Utilities	13-2011	Accountants and Auditors	10	\$ 52.61	\$ 109,430	\$ 44.75	\$ 93,073	\$ 115,688	\$ 55.62	\$ 115,688
22	Utilities	15-0000	Computer and Mathematical Occupations	30	\$ 52.23	\$ 108,638	\$ 34.36	\$ 71,468	\$ 117,437	\$ 63.19	\$ 131,445
22	Utilities	17-0000	Architecture and Engineering Occupations	160	\$ 53.01	\$ 110,261	\$ 50.46	\$ 104,949	\$ 107,598	\$ 57.84	\$ 120,307
22	Utilities	17-2051	Civil Engineers		\$ 53.67	\$ 111,638	\$ 50.98	\$ 106,037	\$ 106,129	\$ 51.02	\$ 106,129
22	Utilities	17-2071	Electrical Engineers	40	\$ 58.89	\$ 122,498	\$ 55.68	\$ 115,816	\$ 127,819	\$ 66.10	\$ 137,485
22	Utilities	19-0000	Life, Physical, and Social Science Occupations	20	\$ 49.66	\$ 103,286	\$ 39.00	\$ 81,116	\$ 104,557	\$ 59.18	\$ 123,085
22	Utilities	41-0000	Sales and Related Occupations	20	\$ 51.39	\$ 106,896	\$ 37.86	\$ 78,757	\$ 101,339	\$ 67.75	\$ 140,920
22	Utilities	43-0000	Office and Administrative Support Occupations	500	\$ 39.70	\$ 82,580	\$ 34.02	\$ 70,759	\$ 86,038	\$ 47.00	\$ 97,761
22	Utilities	43-1011	First-Line Supervisors of Office and Administrative Support Workers	40	\$ 49.88	\$ 103,756	\$ 45.62	\$ 94,895	\$ 98,866	\$ 51.80	\$ 107,739
22	Utilities	43-3011	Bill and Account Collectors	30	\$ 40.93	\$ 85,131	\$ 39.24	\$ 81,615	\$ 86,281	\$ 43.71	\$ 90,924
22	Utilities	43-3031	Bookkeeping, Accounting, and Auditing Clerks	30	\$ 42.91	\$ 89,250	\$ 43.08	\$ 89,606	\$ 89,606	\$ 43.08	\$ 89,606
22	Utilities	43-5041	Meter Readers, Utilities	70	\$ 31.02	\$ 64,512	\$ 19.19	\$ 39,910	\$ 67,944	\$ 39.43	\$ 82,020
22	Utilities	43-5061	Production, Planning, and Expediting Clerks	10	\$ 35.62	\$ 74,085	\$ 27.01	\$ 56,181	\$ 82,558	\$ 44.33	\$ 92,210
22	Utilities	43-6011	Executive Secretaries and Executive Administrative Assistants	40	\$ 43.76	\$ 91,019	\$ 41.77	\$ 86,879	\$ 87,020	\$ 47.51	\$ 98,813
22	Utilities	43-9061	Office Clerks, General	80	\$ 38.06	\$ 79,160	\$ 23.25	\$ 48,370	\$ 82,556	\$ 50.58	\$ 105,208
22	Utilities	47-0000	Construction and Extraction Occupations	440							
22	Utilities	47-2152	Plumbers, Pipefitters, and Steamfitters	110	\$ 47.50	\$ 98,809	\$ 43.21	\$ 89,887	\$ 104,461	\$ 52.21	\$ 108,588
22	Utilities	49-3023	Automotive Service Technicians and Mechanics	40	\$ 47.85	\$ 99,520	\$ 47.29	\$ 98,357	\$ 101,883	\$ 48.98	\$ 101,883
22	Utilities	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	140	\$ 42.55	\$ 88,502	\$ 31.14	\$ 64,779	\$ 98,731	\$ 50.04	\$ 104,093
22	Utilities	49-9031	Home Appliance Repairers	10	\$ 39.44	\$ 82,031	\$ 32.05	\$ 66,672	\$ 98,360	\$ 47.29	\$ 98,360
22	Utilities	49-9071	Maintenance and Repair Workers, General	70	\$ 44.22	\$ 91,973	\$ 44.19	\$ 91,918	\$ 91,918	\$ 44.48	\$ 92,510
22	Utilities	49-9099	Installation, Maintenance, and Repair Workers, All Other	100	\$ 41.42	\$ 86,146	\$ 34.35	\$ 71,444	\$ 84,594	\$ 46.72	\$ 97,168
22	Utilities	51-0000	Production Occupations	290	\$ 54.15	\$ 112,627	\$ 51.07	\$ 106,221	\$ 110,863	\$ 60.96	\$ 126,806
22	Utilities	53-0000	Transportation and Material Moving Occupations	40	\$ 40.89	\$ 85,052	\$ 29.32	\$ 60,976	\$ 81,410	\$ 49.25	\$ 102,433
22	Utilities	53-3032	Heavy and Tractor-Trailer Truck Drivers	10	\$ 37.88	\$ 78,789	\$ 32.29	\$ 67,158	\$ 78,947	\$ 37.96	\$ 78,947
22	Utilities	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10	\$ 24.70	\$ 51,382	\$ 24.00	\$ 49,920	\$ 49,920	\$ 27.51	\$ 57,221
23	Construction	00-0000	Total all occupations	28,750	\$ 41.22	\$ 85,735	\$ 25.00	\$ 52,000	\$ 73,223	\$ 51.40	\$ 106,909
23	Construction	11-0000	Management Occupations	2,310	\$ 78.86	\$ 164,019	\$ 59.00	\$ 122,726	\$ 159,788	\$ 82.68	\$ 171,984
23	Construction	11-1011	Chief Executives	10	\$ 310.02	\$ 644,831					
23	Construction	11-1021	General and Operations Managers	380	\$ 93.25	\$ 193,961	\$ 60.40	\$ 125,639	\$ 164,985	\$ 109.37	\$ 227,498
23	Construction	11-2022	Sales Managers	50	\$ 71.08	\$ 147,842	\$ 43.63	\$ 90,754	\$ 141,898	\$ 90.68	\$ 188,620
23	Construction	11-3012	Administrative Services Managers	70	\$ 74.95	\$ 155,900	\$ 58.98	\$ 122,669	\$ 126,582	\$ 82.93	\$ 172,496
23	Construction	11-3021	Computer and Information Systems Managers	10	\$ 53.79	\$ 111,888	\$ 47.68	\$ 99,177	\$ 99,182	\$ 65.00	\$ 135,200
23	Construction	11-3031	Financial Managers	40	\$ 85.03	\$ 176,852	\$ 70.00	\$ 145,600	\$ 164,109	\$ 86.99	\$ 180,937
23	Construction	11-9021	Construction Managers	1,590	\$ 75.25	\$ 156,518	\$ 59.83	\$ 124,454	\$ 162,211	\$ 82.68	\$ 171,984
23	Construction	11-9041	Architectural and Engineering Managers	40	\$ 92.97	\$ 193,370	\$ 77.85	\$ 161,918	\$ 205,989	\$ 103.24	\$ 214,747
23	Construction	11-9199	Managers, All Other	60	\$ 65.70	\$ 136,651	\$ 50.51	\$ 105,052	\$ 120,041	\$ 69.27	\$ 144,079
23	Construction	13-0000	Business and Financial Operations Occupations	1,670	\$ 43.29	\$ 90,051	\$ 30.92	\$ 64,323	\$ 84,339	\$ 50.94	\$ 105,956
23	Construction	13-1020	Buyers and Purchasing Agents	60	\$ 42.87	\$ 89,165	\$ 36.22	\$ 75,331	\$ 88,839	\$ 48.27	\$ 100,394
23	Construction	13-1051	Cost Estimators	550	\$ 41.14	\$ 85,571	\$ 26.69	\$ 55,524	\$ 78,179	\$ 50.22	\$ 104,454

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
23	Construction	13-1071	Human Resources Specialists	40	\$ 43.86	\$ 91,235	\$ 30.98	\$ 64,446	\$ 92,477	\$ 52.10	\$ 108,369
23	Construction	13-1082	Project Management Specialists	300	\$ 51.91	\$ 107,983	\$ 45.01	\$ 93,622	\$ 103,417	\$ 57.20	\$ 118,972
23	Construction	13-1161	Market Research Analysts and Marketing Specialists	30	\$ 28.94	\$ 60,191	\$ 27.22	\$ 56,625	\$ 56,786	\$ 32.04	\$ 66,646
23	Construction	13-1199	Business Operations Specialists, All Other	390	\$ 39.17	\$ 81,471	\$ 26.11	\$ 54,313	\$ 76,451	\$ 46.67	\$ 97,066
23	Construction	13-2011	Accountants and Auditors	240	\$ 47.84	\$ 99,517	\$ 35.94	\$ 74,745	\$ 95,647	\$ 53.08	\$ 110,398
23	Construction	15-0000	Computer and Mathematical Occupations	180	\$ 46.52	\$ 96,763	\$ 36.06	\$ 75,005	\$ 103,448	\$ 49.74	\$ 103,449
23	Construction	15-1244	Network and Computer Systems Administrators	40	\$ 33.30	\$ 69,255	\$ 24.17	\$ 50,283	\$ 50,388	\$ 40.54	\$ 84,318
23	Construction	17-0000	Architecture and Engineering Occupations	320	\$ 46.57	\$ 96,857	\$ 35.31	\$ 73,450	\$ 78,446	\$ 54.43	\$ 113,223
23	Construction	17-1011	Architects, Except Landscape and Naval	20	\$ 70.87	\$ 147,410	\$ 73.26	\$ 152,382	\$ 152,393	\$ 76.21	\$ 158,512
23	Construction	17-2051	Civil Engineers	120	\$ 41.98	\$ 87,310	\$ 35.31	\$ 73,451	\$ 76,405	\$ 45.72	\$ 95,093
23	Construction	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	20	\$ 58.54	\$ 121,773	\$ 50.69	\$ 105,426	\$ 120,525	\$ 63.09	\$ 131,233
23	Construction	17-2141	Mechanical Engineers	10	\$ 43.71	\$ 90,912	\$ 37.55	\$ 78,098	\$ 80,961	\$ 45.37	\$ 94,365
23	Construction	17-3011	Architectural and Civil Drafters	30	\$ 38.66	\$ 80,409	\$ 31.97	\$ 66,502	\$ 70,823	\$ 46.87	\$ 97,490
23	Construction	17-3013	Mechanical Drafters	20	\$ 59.68	\$ 124,143	\$ 50.12	\$ 104,259	\$ 128,436	\$ 65.47	\$ 136,178
23	Construction	17-3019	Drafters, All Other	30	\$ 32.39	\$ 67,376	\$ 31.92	\$ 66,384	\$ 66,384	\$ 31.92	\$ 66,384
23	Construction	19-0000	Life, Physical, and Social Science Occupations	20	\$ 39.27	\$ 81,678	\$ 34.04	\$ 70,812	\$ 78,482	\$ 46.28	\$ 96,259
23	Construction	19-5011	Occupational Health and Safety Specialists	20	\$ 41.78	\$ 86,892	\$ 34.25	\$ 71,240	\$ 80,079	\$ 46.28	\$ 96,259
23	Construction	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	90	\$ 30.91	\$ 64,291	\$ 20.66	\$ 42,972	\$ 53,375	\$ 39.19	\$ 81,525
23	Construction	27-1029	Designers, All Other	30	\$ 42.91	\$ 89,249	\$ 28.91	\$ 60,137	\$ 81,525	\$ 57.59	\$ 119,794
23	Construction	37-0000	Building and Grounds Cleaning and Maintenance Occupations	110	\$ 21.52	\$ 44,759	\$ 19.10	\$ 39,733	\$ 43,991	\$ 24.52	\$ 51,005
23	Construction	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	70	\$ 21.48	\$ 44,672	\$ 19.12	\$ 39,774	\$ 43,213	\$ 22.68	\$ 47,182
23	Construction	41-0000	Sales and Related Occupations	1,120	\$ 45.17	\$ 93,964	\$ 26.07	\$ 54,219	\$ 71,372	\$ 54.04	\$ 112,413
23	Construction	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	810	\$ 46.25	\$ 96,206	\$ 26.82	\$ 55,786	\$ 68,314	\$ 58.35	\$ 121,376
23	Construction	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	170	\$ 54.81	\$ 114,015	\$ 37.02	\$ 76,999	\$ 94,392	\$ 57.58	\$ 119,762
23	Construction	43-0000	Office and Administrative Support Occupations	2,910	\$ 27.66	\$ 57,524	\$ 20.64	\$ 42,934	\$ 54,790	\$ 32.27	\$ 67,122
23	Construction	43-1011	First-Line Supervisors of Office and Administrative Support Workers	290	\$ 42.35	\$ 88,092	\$ 32.27	\$ 67,121	\$ 78,522	\$ 52.50	\$ 109,200
23	Construction	43-3021	Billing and Posting Clerks	60	\$ 30.55	\$ 63,548	\$ 25.43	\$ 52,887	\$ 64,210	\$ 36.68	\$ 76,292
23	Construction	43-3031	Bookkeeping, Accounting, and Auditing Clerks	610	\$ 27.69	\$ 57,585	\$ 22.45	\$ 46,686	\$ 56,480	\$ 33.94	\$ 70,591
23	Construction	43-3051	Payroll and Timekeeping Clerks	40	\$ 29.11	\$ 60,556	\$ 26.00	\$ 54,080	\$ 54,576	\$ 34.33	\$ 71,409
23	Construction	43-3061	Procurement Clerks	20	\$ 21.96	\$ 45,678	\$ 20.02	\$ 41,641	\$ 41,641	\$ 24.45	\$ 50,853
23	Construction	43-4171	Receptionists and Information Clerks	120	\$ 17.97	\$ 37,375	\$ 15.80	\$ 32,874	\$ 32,874	\$ 20.34	\$ 42,313
23	Construction	43-5032	Dispatchers, Except Police, Fire, and Ambulance	30	\$ 34.16	\$ 71,060	\$ 26.50	\$ 55,122	\$ 61,876	\$ 47.22	\$ 98,212
23	Construction	43-5061	Production, Planning, and Expediting Clerks	150	\$ 33.14	\$ 68,927	\$ 26.00	\$ 54,083	\$ 70,431	\$ 38.58	\$ 80,256
23	Construction	43-5071	Shipping, Receiving, and Inventory Clerks	50	\$ 27.20	\$ 56,575	\$ 22.06	\$ 45,889	\$ 56,361	\$ 30.85	\$ 64,174
23	Construction	43-6011	Executive Secretaries and Executive Administrative Assistants	30	\$ 37.56	\$ 78,119	\$ 33.70	\$ 70,099	\$ 76,960	\$ 41.49	\$ 86,310
23	Construction	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	600	\$ 24.17	\$ 50,274	\$ 20.34	\$ 42,310	\$ 48,707	\$ 27.63	\$ 57,475
23	Construction	43-9061	Office Clerks, General	810	\$ 24.73	\$ 51,433	\$ 18.34	\$ 38,146	\$ 48,087	\$ 29.21	\$ 60,754
23	Construction	47-0000	Construction and Extraction Occupations	16,460	\$ 39.93	\$ 83,051	\$ 25.11	\$ 52,220	\$ 73,548	\$ 51.30	\$ 106,704
23	Construction	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	2,630	\$ 48.75	\$ 101,394	\$ 32.23	\$ 67,046	\$ 93,301	\$ 66.10	\$ 137,480
23	Construction	47-2021	Brickmasons and Blockmasons	70	\$ 38.21	\$ 79,486	\$ 32.02	\$ 66,593	\$ 74,448	\$ 45.32	\$ 94,260
23	Construction	47-2031	Carpenters	2,060	\$ 39.49	\$ 82,130	\$ 26.48	\$ 55,071	\$ 72,198	\$ 56.06	\$ 116,604
23	Construction	47-2051	Cement Masons and Concrete Finishers	580	\$ 37.80	\$ 78,620	\$ 28.41	\$ 59,098	\$ 72,947	\$ 48.60	\$ 101,088
23	Construction	47-2061	Construction Laborers	3,060	\$ 33.43	\$ 69,544	\$ 23.00	\$ 47,840	\$ 61,258	\$ 47.90	\$ 99,626
23	Construction	47-2073	Operating Engineers and Other Construction Equipment Operators	660	\$ 49.37	\$ 102,697	\$ 36.81	\$ 76,568	\$ 106,341	\$ 61.03	\$ 126,941
23	Construction	47-2111	Electricians	2,300	\$ 38.86	\$ 80,833	\$ 24.77	\$ 51,520	\$ 71,474	\$ 59.44	\$ 123,638
23	Construction	47-2121	Glaziers	160	\$ 38.69	\$ 80,470	\$ 24.89	\$ 51,769	\$ 79,181	\$ 51.72	\$ 107,581
23	Construction	47-2141	Painters, Construction and Maintenance	580	\$ 27.35	\$ 56,893	\$ 19.72	\$ 41,019	\$ 54,317	\$ 29.37	\$ 61,080

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
23	Construction	47-2152	Plumbers, Pipefitters, and Steamfitters	1,450	\$ 54.48	\$ 113,320	\$ 31.38	\$ 65,269	\$ 83,264	\$ 61.54	\$ 128,002
23	Construction	47-2181	Roofers	380	\$ 31.40	\$ 65,316	\$ 22.25	\$ 46,271	\$ 57,836	\$ 45.18	\$ 93,969
23	Construction	47-2211	Sheet Metal Workers	300	\$ 40.46	\$ 84,161	\$ 24.38	\$ 50,717	\$ 80,162	\$ 57.67	\$ 119,955
23	Construction	47-2221	Structural Iron and Steel Workers	120	\$ 52.98	\$ 110,191	\$ 49.40	\$ 102,755	\$ 113,344	\$ 59.78	\$ 124,340
23	Construction	47-3013	Helpers--Electricians	270	\$ 18.45	\$ 38,384	\$ 17.00	\$ 35,360	\$ 35,360	\$ 20.63	\$ 42,910
23	Construction	49-0000	Installation, Maintenance, and Repair Occupations	2,470	\$ 31.67	\$ 65,867	\$ 22.69	\$ 47,192	\$ 60,986	\$ 38.48	\$ 80,046
23	Construction	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	180	\$ 42.11	\$ 87,591	\$ 33.00	\$ 68,640	\$ 80,352	\$ 50.51	\$ 105,055
23	Construction	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	110	\$ 37.83	\$ 78,678	\$ 26.92	\$ 55,985	\$ 75,262	\$ 47.53	\$ 98,871
23	Construction	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	910	\$ 31.26	\$ 65,029	\$ 22.82	\$ 47,458	\$ 58,901	\$ 37.42	\$ 77,834
23	Construction	49-9071	Maintenance and Repair Workers, General	300	\$ 34.54	\$ 71,834	\$ 25.46	\$ 52,964	\$ 64,760	\$ 36.62	\$ 76,179
23	Construction	49-9098	Helpers--Installation, Maintenance, and Repair Workers	80	\$ 19.19	\$ 39,907	\$ 16.43	\$ 34,184	\$ 37,865	\$ 21.09	\$ 43,857
23	Construction	49-9099	Installation, Maintenance, and Repair Workers, All Other	270	\$ 31.15	\$ 64,786	\$ 22.75	\$ 47,324	\$ 61,608	\$ 40.15	\$ 83,515
23	Construction	51-0000	Production Occupations	230	\$ 30.62	\$ 63,688	\$ 25.48	\$ 52,998	\$ 58,143	\$ 34.74	\$ 72,264
23	Construction	51-1011	First-Line Supervisors of Production and Operating Workers	20	\$ 36.60	\$ 76,120	\$ 31.23	\$ 64,958	\$ 84,327	\$ 40.54	\$ 84,329
23	Construction	51-4121	Welders, Cutters, Solderers, and Brazers	40	\$ 42.28	\$ 87,944	\$ 30.13	\$ 62,680	\$ 90,512	\$ 55.30	\$ 115,017
23	Construction	53-0000	Transportation and Material Moving Occupations	830	\$ 32.19	\$ 66,950	\$ 23.09	\$ 48,026	\$ 62,400	\$ 37.99	\$ 79,027
23	Construction	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	20	\$ 43.64	\$ 90,764	\$ 35.68	\$ 74,212	\$ 89,090	\$ 47.84	\$ 99,511
23	Construction	53-3032	Heavy and Tractor-Trailer Truck Drivers	470	\$ 33.71	\$ 70,110	\$ 27.80	\$ 57,816	\$ 65,117	\$ 38.98	\$ 81,082
23	Construction	53-3033	Light Truck Drivers	150	\$ 24.56	\$ 51,095	\$ 19.46	\$ 40,479	\$ 50,736	\$ 26.86	\$ 55,871
23	Construction	53-7021	Crane and Tower Operators	30	\$ 64.03	\$ 133,184	\$ 56.46	\$ 117,447	\$ 130,254	\$ 73.98	\$ 153,888
23	Construction	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	140	\$ 25.37	\$ 52,761	\$ 20.79	\$ 43,234	\$ 46,449	\$ 26.39	\$ 54,892
31-33	Manufacturing	00-0000	Total all occupations	58,740	\$ 32.65	\$ 67,910	\$ 17.52	\$ 36,442	\$ 50,118	\$ 37.92	\$ 78,873
31-33	Manufacturing	11-0000	Management Occupations	3,800	\$ 90.90	\$ 189,073	\$ 61.07	\$ 127,016	\$ 165,528	\$ 103.52	\$ 215,314
31-33	Manufacturing	11-1021	General and Operations Managers	1,140	\$ 101.88	\$ 211,910	\$ 54.28	\$ 112,903	\$ 166,527		
31-33	Manufacturing	11-2021	Marketing Managers	150	\$ 84.85	\$ 176,492	\$ 48.17	\$ 100,186	\$ 171,988	\$ 105.20	\$ 218,816
31-33	Manufacturing	11-2022	Sales Managers	280	\$ 106.63	\$ 221,800	\$ 68.03	\$ 141,492	\$ 187,085		
31-33	Manufacturing	11-3012	Administrative Services Managers	50	\$ 80.43	\$ 167,302	\$ 61.84	\$ 128,617	\$ 142,147	\$ 100.08	\$ 208,158
31-33	Manufacturing	11-3013	Facilities Managers	70	\$ 72.11	\$ 149,991	\$ 60.19	\$ 125,202	\$ 150,335	\$ 80.40	\$ 167,234
31-33	Manufacturing	11-3021	Computer and Information Systems Managers	130	\$ 99.24	\$ 206,421	\$ 78.48	\$ 163,248	\$ 189,825	\$ 105.16	\$ 218,723
31-33	Manufacturing	11-3031	Financial Managers	200	\$ 102.86	\$ 213,942	\$ 77.37	\$ 160,936	\$ 191,707	\$ 114.56	\$ 238,276
31-33	Manufacturing	11-3051	Industrial Production Managers	830	\$ 72.42	\$ 150,636	\$ 53.10	\$ 110,452	\$ 133,564	\$ 82.11	\$ 170,798
31-33	Manufacturing	11-3061	Purchasing Managers	50	\$ 84.96	\$ 176,718	\$ 70.26	\$ 146,140	\$ 167,335	\$ 101.02	\$ 210,128
31-33	Manufacturing	11-3071	Transportation, Storage, and Distribution Managers	160	\$ 73.69	\$ 153,283	\$ 51.69	\$ 107,522	\$ 142,597	\$ 84.23	\$ 175,206
31-33	Manufacturing	11-3121	Human Resources Managers	50	\$ 86.84	\$ 180,635	\$ 59.08	\$ 122,887	\$ 164,217	\$ 107.87	\$ 224,359
31-33	Manufacturing	11-3131	Training and Development Managers	10	\$ 84.29	\$ 175,319	\$ 69.58	\$ 144,735	\$ 177,150	\$ 85.19	\$ 177,196
31-33	Manufacturing	11-9041	Architectural and Engineering Managers	250	\$ 87.69	\$ 182,397	\$ 71.40	\$ 148,508	\$ 171,517	\$ 101.11	\$ 210,300
31-33	Manufacturing	11-9121	Natural Sciences Managers	130	\$ 93.28	\$ 194,015	\$ 69.26	\$ 144,056	\$ 178,875	\$ 104.42	\$ 217,185
31-33	Manufacturing	11-9199	Managers, All Other	240	\$ 95.66	\$ 198,982	\$ 67.85	\$ 141,137	\$ 173,514	\$ 105.18	\$ 218,782
31-33	Manufacturing	13-0000	Business and Financial Operations Occupations	3,290	\$ 46.85	\$ 97,450	\$ 36.74	\$ 76,410	\$ 92,428	\$ 52.51	\$ 109,223
31-33	Manufacturing	13-1020	Buyers and Purchasing Agents	440	\$ 44.05	\$ 91,618	\$ 36.11	\$ 75,117	\$ 83,982	\$ 48.72	\$ 101,344
31-33	Manufacturing	13-1041	Compliance Officers	200	\$ 44.88	\$ 93,344	\$ 37.77	\$ 78,557	\$ 81,880	\$ 48.22	\$ 100,306
31-33	Manufacturing	13-1051	Cost Estimators	140	\$ 42.05	\$ 87,469	\$ 32.50	\$ 67,610	\$ 81,122	\$ 49.95	\$ 103,905
31-33	Manufacturing	13-1071	Human Resources Specialists	320	\$ 44.55	\$ 92,667	\$ 37.04	\$ 77,050	\$ 83,056	\$ 49.17	\$ 102,272
31-33	Manufacturing	13-1081	Logisticians	330	\$ 45.35	\$ 94,336	\$ 38.54	\$ 80,165	\$ 92,851	\$ 50.20	\$ 104,416
31-33	Manufacturing	13-1082	Project Management Specialists	460	\$ 55.59	\$ 115,624	\$ 39.91	\$ 83,023	\$ 103,464	\$ 66.29	\$ 137,881
31-33	Manufacturing	13-1111	Management Analysts	110	\$ 54.04	\$ 112,406	\$ 45.00	\$ 93,591	\$ 102,711	\$ 67.69	\$ 140,787
31-33	Manufacturing	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 47.31	\$ 98,397	\$ 36.78	\$ 76,496	\$ 98,499	\$ 61.54	\$ 128,010

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
31-33	Manufacturing	13-1151	Training and Development Specialists	60	\$ 37.74	\$ 78,500	\$ 27.19	\$ 56,556	\$ 78,003	\$ 47.04	\$ 97,839
31-33	Manufacturing	13-1161	Market Research Analysts and Marketing Specialists	320	\$ 43.30	\$ 90,061	\$ 26.49	\$ 55,109	\$ 78,283	\$ 57.69	\$ 119,996
31-33	Manufacturing	13-1199	Business Operations Specialists, All Other	330	\$ 42.75	\$ 88,911	\$ 32.53	\$ 67,669	\$ 85,542	\$ 49.18	\$ 102,285
31-33	Manufacturing	13-2011	Accountants and Auditors	450	\$ 50.58	\$ 105,200	\$ 39.26	\$ 81,671	\$ 96,941	\$ 58.59	\$ 121,859
31-33	Manufacturing	13-2051	Financial and Investment Analysts	90	\$ 50.13	\$ 104,268	\$ 39.00	\$ 81,123	\$ 100,598	\$ 63.84	\$ 132,778
31-33	Manufacturing	15-0000	Computer and Mathematical Occupations	1,780	\$ 57.22	\$ 119,012	\$ 42.70	\$ 88,826	\$ 106,090	\$ 67.84	\$ 141,111
31-33	Manufacturing	15-1211	Computer Systems Analysts	100	\$ 58.09	\$ 120,826	\$ 47.81	\$ 99,446	\$ 109,077	\$ 67.26	\$ 139,907
31-33	Manufacturing	15-1212	Information Security Analysts	20	\$ 62.60	\$ 130,202	\$ 49.97	\$ 103,928	\$ 112,014	\$ 69.99	\$ 145,572
31-33	Manufacturing	15-1231	Computer Network Support Specialists	80	\$ 39.94	\$ 83,072	\$ 28.19	\$ 58,629	\$ 75,768	\$ 46.82	\$ 97,391
31-33	Manufacturing	15-1232	Computer User Support Specialists	140	\$ 27.87	\$ 57,979	\$ 21.38	\$ 44,462	\$ 53,756	\$ 31.49	\$ 65,489
31-33	Manufacturing	15-1241	Computer Network Architects	30	\$ 73.07	\$ 151,979	\$ 52.45	\$ 109,091	\$ 144,935	\$ 97.11	\$ 201,992
31-33	Manufacturing	15-1242	Database Administrators	20	\$ 60.77	\$ 126,408	\$ 36.89	\$ 76,741	\$ 133,658	\$ 75.57	\$ 157,188
31-33	Manufacturing	15-1244	Network and Computer Systems Administrators	150	\$ 54.24	\$ 112,819	\$ 43.61	\$ 90,699	\$ 105,003	\$ 64.25	\$ 133,642
31-33	Manufacturing	15-1251	Computer Programmers	20	\$ 53.21	\$ 110,670	\$ 47.89	\$ 99,602	\$ 106,502	\$ 53.85	\$ 112,017
31-33	Manufacturing	15-1252	Software Developers	1,010	\$ 63.99	\$ 133,102	\$ 49.84	\$ 103,671	\$ 137,372	\$ 81.68	\$ 169,890
31-33	Manufacturing	15-1253	Software Quality Assurance Analysts and Testers	40	\$ 51.48	\$ 107,075	\$ 39.01	\$ 81,150	\$ 101,282	\$ 63.33	\$ 131,723
31-33	Manufacturing	15-1254	Web Developers	20	\$ 47.00	\$ 97,767	\$ 38.14	\$ 79,338	\$ 90,087	\$ 53.04	\$ 110,315
31-33	Manufacturing	15-1255	Web and Digital Interface Designers	10	\$ 39.58	\$ 82,321	\$ 29.70	\$ 61,780	\$ 81,140	\$ 44.50	\$ 92,559
31-33	Manufacturing	15-1299	Computer Occupations, All Other	50	\$ 41.61	\$ 86,542	\$ 23.19	\$ 48,239	\$ 77,080	\$ 55.26	\$ 114,944
31-33	Manufacturing	15-2051	Data Scientists	30	\$ 63.88	\$ 132,866	\$ 47.46	\$ 98,726	\$ 128,108	\$ 83.43	\$ 173,543
31-33	Manufacturing	17-0000	Architecture and Engineering Occupations	3,010	\$ 49.34	\$ 102,626	\$ 36.96	\$ 76,870	\$ 99,346	\$ 61.50	\$ 127,924
31-33	Manufacturing	17-2041	Chemical Engineers	30	\$ 45.32	\$ 94,266	\$ 33.86	\$ 70,423	\$ 83,700	\$ 53.31	\$ 110,880
31-33	Manufacturing	17-2071	Electrical Engineers	340	\$ 57.01	\$ 118,571	\$ 45.14	\$ 93,900	\$ 103,781	\$ 66.64	\$ 138,614
31-33	Manufacturing	17-2072	Electronics Engineers, Except Computer	260	\$ 64.07	\$ 133,256	\$ 48.55	\$ 100,977	\$ 129,172	\$ 74.95	\$ 155,887
31-33	Manufacturing	17-2112	Industrial Engineers	890	\$ 50.91	\$ 105,896	\$ 39.64	\$ 82,444	\$ 102,082	\$ 60.69	\$ 126,231
31-33	Manufacturing	17-2141	Mechanical Engineers	500	\$ 49.47	\$ 102,907	\$ 38.92	\$ 80,961	\$ 99,720	\$ 57.25	\$ 119,077
31-33	Manufacturing	17-2199	Engineers, All Other	100	\$ 60.79	\$ 126,441	\$ 49.37	\$ 102,681	\$ 125,181	\$ 78.74	\$ 163,772
31-33	Manufacturing	17-3012	Electrical and Electronics Drafters	20	\$ 33.85	\$ 70,409	\$ 29.04	\$ 60,396	\$ 60,396	\$ 38.18	\$ 79,420
31-33	Manufacturing	17-3013	Mechanical Drafters	100	\$ 34.39	\$ 71,540	\$ 25.58	\$ 53,196	\$ 75,717	\$ 40.21	\$ 83,628
31-33	Manufacturing	17-3023	Electrical and Electronic Engineering Technologists and Technicians	170	\$ 32.50	\$ 67,591	\$ 30.36	\$ 63,140	\$ 63,140	\$ 36.96	\$ 76,870
31-33	Manufacturing	17-3026	Industrial Engineering Technologists and Technicians	170	\$ 25.11	\$ 52,238	\$ 19.38	\$ 40,320	\$ 47,390	\$ 27.62	\$ 57,453
31-33	Manufacturing	17-3027	Mechanical Engineering Technologists and Technicians	20	\$ 31.88	\$ 66,315	\$ 27.94	\$ 58,113	\$ 60,335	\$ 34.02	\$ 70,769
31-33	Manufacturing	17-3028	Calibration Technologists and Technicians	10	\$ 37.81	\$ 78,650	\$ 33.63	\$ 69,955	\$ 79,347	\$ 42.55	\$ 88,507
31-33	Manufacturing	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	90	\$ 33.90	\$ 70,502	\$ 31.50	\$ 65,523	\$ 73,503	\$ 35.34	\$ 73,503
31-33	Manufacturing	19-0000	Life, Physical, and Social Science Occupations	1,330	\$ 41.01	\$ 85,303	\$ 29.79	\$ 61,954	\$ 77,964	\$ 47.41	\$ 98,623
31-33	Manufacturing	19-1012	Food Scientists and Technologists	130	\$ 52.22	\$ 108,614	\$ 37.42	\$ 77,841	\$ 99,464	\$ 68.26	\$ 141,974
31-33	Manufacturing	19-1022	Microbiologists	100	\$ 43.67	\$ 90,825	\$ 36.86	\$ 76,678	\$ 82,116	\$ 50.51	\$ 105,061
31-33	Manufacturing	19-2031	Chemists	470	\$ 47.56	\$ 98,926	\$ 37.10	\$ 77,159	\$ 84,748	\$ 49.94	\$ 103,871
31-33	Manufacturing	19-4013	Food Science Technicians	110	\$ 26.70	\$ 55,540	\$ 17.28	\$ 35,933	\$ 45,739	\$ 30.89	\$ 64,260
31-33	Manufacturing	19-4031	Chemical Technicians	280	\$ 27.67	\$ 57,548	\$ 23.75	\$ 49,392	\$ 61,014	\$ 30.41	\$ 63,260
31-33	Manufacturing	19-5011	Occupational Health and Safety Specialists	80	\$ 45.26	\$ 94,141	\$ 36.37	\$ 75,647	\$ 92,456	\$ 52.56	\$ 109,317
31-33	Manufacturing	23-0000	Legal Occupations	50	\$ 103.80	\$ 215,898	\$ 91.65	\$ 190,626	\$ 208,335		
31-33	Manufacturing	23-1011	Lawyers	40	\$ 113.86	\$ 236,832	\$ 99.38	\$ 206,712	\$ 213,561		
31-33	Manufacturing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	380	\$ 36.37	\$ 75,653	\$ 26.49	\$ 55,092	\$ 74,365	\$ 46.15	\$ 95,984
31-33	Manufacturing	27-1021	Commercial and Industrial Designers	90	\$ 42.19	\$ 87,754	\$ 33.17	\$ 68,991	\$ 92,661	\$ 46.92	\$ 97,589
31-33	Manufacturing	27-1024	Graphic Designers	210	\$ 31.90	\$ 66,351	\$ 22.73	\$ 47,271	\$ 59,278	\$ 38.54	\$ 80,157
31-33	Manufacturing	27-3031	Public Relations Specialists	10	\$ 52.25	\$ 108,682	\$ 44.24	\$ 92,015	\$ 98,062	\$ 62.80	\$ 130,619

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				(Avg.)	(Avg.)					
31-33	Manufacturing	27-3042	Technical Writers	30	\$ 43.23	\$ 89,917	\$ 36.77	\$ 76,482	\$ 82,841	\$ 49.12	\$ 102,161
31-33	Manufacturing	33-0000	Protective Service Occupations	40	\$ 23.13	\$ 48,117	\$ 18.77	\$ 39,050	\$ 39,393	\$ 26.27	\$ 54,641
31-33	Manufacturing	33-9032	Security Guards	40	\$ 21.94	\$ 45,638	\$ 18.77	\$ 39,050	\$ 39,393	\$ 26.27	\$ 54,641
31-33	Manufacturing	35-0000	Food Preparation and Serving Related Occupations	910	\$ 17.18	\$ 35,739	\$ 14.80	\$ 30,779	\$ 34,558	\$ 17.52	\$ 36,442
31-33	Manufacturing	35-2021	Food Preparation Workers	90	\$ 17.85	\$ 37,128	\$ 16.70	\$ 34,732	\$ 35,401	\$ 18.09	\$ 37,618
31-33	Manufacturing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	530	\$ 16.68	\$ 34,693	\$ 14.69	\$ 30,550	\$ 31,184	\$ 17.41	\$ 36,222
31-33	Manufacturing	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	10	\$ 26.14	\$ 54,365	\$ 17.50	\$ 36,409	\$ 54,704	\$ 29.79	\$ 61,956
31-33	Manufacturing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	520	\$ 16.43	\$ 34,168	\$ 14.69	\$ 30,550	\$ 31,152	\$ 17.28	\$ 35,943
31-33	Manufacturing	41-0000	Sales and Related Occupations	2,350	\$ 43.49	\$ 90,452	\$ 24.54	\$ 51,044	\$ 78,741	\$ 53.22	\$ 110,705
31-33	Manufacturing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	130	\$ 70.98	\$ 147,634	\$ 45.92	\$ 95,520	\$ 129,580	\$ 73.43	\$ 152,736
31-33	Manufacturing	41-2031	Retail Salespersons	190	\$ 24.96	\$ 51,909	\$ 16.71	\$ 34,753	\$ 44,870	\$ 29.10	\$ 60,532
31-33	Manufacturing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	280	\$ 46.60	\$ 96,935	\$ 31.47	\$ 65,454	\$ 79,237	\$ 56.01	\$ 116,505
31-33	Manufacturing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	1,250	\$ 46.59	\$ 96,910	\$ 29.97	\$ 62,338	\$ 83,005	\$ 54.96	\$ 114,315
31-33	Manufacturing	41-9031	Sales Engineers	30	\$ 45.78	\$ 95,223	\$ 28.85	\$ 60,018	\$ 84,871	\$ 51.13	\$ 106,349
31-33	Manufacturing	41-9099	Sales and Related Workers, All Other	30	\$ 32.76	\$ 68,144	\$ 24.93	\$ 51,861	\$ 65,608	\$ 36.38	\$ 75,669
31-33	Manufacturing	43-0000	Office and Administrative Support Occupations	5,460	\$ 26.40	\$ 54,918	\$ 20.14	\$ 41,882	\$ 50,760	\$ 30.21	\$ 62,829
31-33	Manufacturing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	570	\$ 39.59	\$ 82,342	\$ 30.57	\$ 63,577	\$ 79,449	\$ 47.33	\$ 98,454
31-33	Manufacturing	43-3021	Billing and Posting Clerks	80	\$ 25.27	\$ 52,564	\$ 20.45	\$ 42,536	\$ 55,994	\$ 30.20	\$ 62,814
31-33	Manufacturing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	610	\$ 26.34	\$ 54,781	\$ 22.73	\$ 47,268	\$ 53,921	\$ 29.94	\$ 62,281
31-33	Manufacturing	43-3051	Payroll and Timekeeping Clerks	30	\$ 26.60	\$ 55,328	\$ 16.22	\$ 33,746	\$ 59,090	\$ 33.07	\$ 68,782
31-33	Manufacturing	43-3061	Procurement Clerks	110	\$ 28.23	\$ 58,726	\$ 26.00	\$ 54,074	\$ 60,422	\$ 30.75	\$ 63,960
31-33	Manufacturing	43-4051	Customer Service Representatives	640	\$ 26.56	\$ 55,240	\$ 22.05	\$ 45,861	\$ 53,281	\$ 30.01	\$ 62,411
31-33	Manufacturing	43-4151	Order Clerks	110	\$ 23.65	\$ 49,195	\$ 21.97	\$ 45,701	\$ 51,769	\$ 26.25	\$ 54,601
31-33	Manufacturing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 26.07	\$ 54,223	\$ 23.73	\$ 49,366	\$ 54,790	\$ 30.64	\$ 63,732
31-33	Manufacturing	43-4171	Receptionists and Information Clerks	70	\$ 21.04	\$ 43,759	\$ 17.53	\$ 36,463	\$ 41,092	\$ 23.59	\$ 49,074
31-33	Manufacturing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	30	\$ 26.82	\$ 55,793	\$ 14.91	\$ 31,010	\$ 50,755	\$ 34.14	\$ 71,009
31-33	Manufacturing	43-5061	Production, Planning, and Expediting Clerks	520	\$ 29.21	\$ 60,752	\$ 22.55	\$ 46,904	\$ 59,617	\$ 35.11	\$ 73,035
31-33	Manufacturing	43-5071	Shipping, Receiving, and Inventory Clerks	1,210	\$ 22.36	\$ 46,514	\$ 17.81	\$ 37,035	\$ 45,476	\$ 24.99	\$ 51,985
31-33	Manufacturing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	70	\$ 21.61	\$ 44,958	\$ 18.77	\$ 39,051	\$ 43,726	\$ 23.80	\$ 49,505
31-33	Manufacturing	43-6011	Executive Secretaries and Executive Administrative Assistants	90	\$ 39.24	\$ 81,618	\$ 33.88	\$ 70,479	\$ 81,572	\$ 43.47	\$ 90,427
31-33	Manufacturing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	370	\$ 24.06	\$ 50,041	\$ 20.19	\$ 41,995	\$ 48,655	\$ 27.96	\$ 58,147
31-33	Manufacturing	43-9021	Data Entry Keyers	30	\$ 20.42	\$ 42,478	\$ 16.99	\$ 35,338	\$ 41,599	\$ 24.00	\$ 49,919
31-33	Manufacturing	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	60	\$ 23.31	\$ 48,477	\$ 20.57	\$ 42,785	\$ 43,450	\$ 26.51	\$ 55,150
31-33	Manufacturing	43-9061	Office Clerks, General	740	\$ 22.02	\$ 45,804	\$ 16.95	\$ 35,261	\$ 43,157	\$ 26.04	\$ 54,162
31-33	Manufacturing	43-9199	Office and Administrative Support Workers, All Other	20	\$ 29.46	\$ 61,269	\$ 24.40	\$ 50,752	\$ 62,735	\$ 36.85	\$ 76,654
31-33	Manufacturing	47-0000	Construction and Extraction Occupations	330	\$ 33.91	\$ 70,528	\$ 23.86	\$ 49,628	\$ 68,459	\$ 38.37	\$ 79,812
31-33	Manufacturing	47-2031	Carpenters	100	\$ 35.99	\$ 74,862	\$ 29.75	\$ 61,889	\$ 79,416	\$ 38.38	\$ 79,839
31-33	Manufacturing	47-2111	Electricians	70	\$ 35.42	\$ 73,677	\$ 31.63	\$ 65,781	\$ 71,429	\$ 38.80	\$ 80,694
31-33	Manufacturing	49-0000	Installation, Maintenance, and Repair Occupations	2,160	\$ 31.49	\$ 65,496	\$ 23.59	\$ 49,076	\$ 62,687	\$ 37.18	\$ 77,341
31-33	Manufacturing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	250	\$ 45.09	\$ 93,786	\$ 36.12	\$ 75,131	\$ 96,305	\$ 51.93	\$ 108,004
31-33	Manufacturing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	20	\$ 38.82	\$ 80,738	\$ 35.38	\$ 73,583	\$ 83,550	\$ 42.01	\$ 87,379
31-33	Manufacturing	49-9041	Industrial Machinery Mechanics	940	\$ 31.10	\$ 64,678	\$ 24.57	\$ 51,103	\$ 63,418	\$ 37.14	\$ 77,256
31-33	Manufacturing	49-9043	Maintenance Workers, Machinery	20	\$ 28.74	\$ 59,771	\$ 21.28	\$ 44,269	\$ 48,431	\$ 37.77	\$ 78,563
31-33	Manufacturing	49-9071	Maintenance and Repair Workers, General	430	\$ 28.27	\$ 58,796	\$ 22.79	\$ 47,402	\$ 60,375	\$ 33.34	\$ 69,351
31-33	Manufacturing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	20	\$ 21.60	\$ 44,927	\$ 17.00	\$ 35,362	\$ 43,383	\$ 23.70	\$ 49,294
31-33	Manufacturing	49-9099	Installation, Maintenance, and Repair Workers, All Other	230	\$ 24.65	\$ 51,264	\$ 18.20	\$ 37,866	\$ 49,306	\$ 29.73	\$ 61,847
31-33	Manufacturing	51-0000	Production Occupations	26,450	\$ 22.85	\$ 47,530	\$ 16.30	\$ 33,906	\$ 43,026	\$ 27.61	\$ 57,430

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector										
31-33	Manufacturing	51-1011	First-Line Supervisors of Production and Operating Workers	2,320	\$ 36.88	\$ 76,703	\$ 28.64	\$ 59,576	\$ 75,919	\$ 44.89	\$ 93,372
31-33	Manufacturing	51-2028	Electrical, electronic, and electromechanical assemblers, except coil winders	1,460	\$ 20.01	\$ 41,613	\$ 16.89	\$ 35,128	\$ 35,947	\$ 22.52	\$ 46,845
31-33	Manufacturing	51-2090	Miscellaneous Assemblers and Fabricators	3,070	\$ 19.78	\$ 41,140	\$ 15.14	\$ 31,494	\$ 37,260	\$ 22.41	\$ 46,605
31-33	Manufacturing	51-3011	Bakers	790	\$ 18.07	\$ 37,591	\$ 14.68	\$ 30,536	\$ 33,805	\$ 18.01	\$ 37,467
31-33	Manufacturing	51-3023	Slaughterers and Meat Packers	80	\$ 20.04	\$ 41,674	\$ 18.13	\$ 37,708	\$ 38,294	\$ 23.74	\$ 49,383
31-33	Manufacturing	51-3091	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	60	\$ 20.43	\$ 42,504	\$ 16.10	\$ 33,487	\$ 37,758	\$ 22.41	\$ 46,612
31-33	Manufacturing	51-3092	Food Batchmakers	1,370	\$ 17.36	\$ 36,114	\$ 14.13	\$ 29,390	\$ 33,351	\$ 18.74	\$ 38,976
31-33	Manufacturing	51-3093	Food Cooking Machine Operators and Tenders	170	\$ 18.44	\$ 38,364	\$ 15.47	\$ 32,173	\$ 35,611	\$ 18.88	\$ 39,281
31-33	Manufacturing	51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	220	\$ 23.39	\$ 48,642	\$ 17.43	\$ 36,249	\$ 46,780	\$ 27.14	\$ 56,456
31-33	Manufacturing	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	210	\$ 21.36	\$ 44,421	\$ 15.77	\$ 32,806	\$ 41,398	\$ 25.31	\$ 52,649
31-33	Manufacturing	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	170	\$ 22.11	\$ 45,983	\$ 18.73	\$ 38,956	\$ 42,576	\$ 23.96	\$ 49,839
31-33	Manufacturing	51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	40	\$ 22.30	\$ 46,383	\$ 18.81	\$ 39,118	\$ 44,377	\$ 24.44	\$ 50,842
31-33	Manufacturing	51-4035	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	40	\$ 28.48	\$ 59,248	\$ 26.78	\$ 55,694	\$ 56,925	\$ 30.19	\$ 62,795
31-33	Manufacturing	51-4041	Machinists	690	\$ 28.52	\$ 59,331	\$ 21.93	\$ 45,605	\$ 59,451	\$ 33.22	\$ 69,102
31-33	Manufacturing	51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	540	\$ 20.06	\$ 41,719	\$ 17.02	\$ 35,408	\$ 38,397	\$ 23.61	\$ 49,102
31-33	Manufacturing	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	430	\$ 19.68	\$ 40,943	\$ 15.42	\$ 32,066	\$ 37,485	\$ 22.80	\$ 47,432
31-33	Manufacturing	51-4111	Tool and Die Makers	130	\$ 33.16	\$ 68,971	\$ 24.87	\$ 51,727	\$ 69,523	\$ 40.83	\$ 84,919
31-33	Manufacturing	51-4121	Welders, Cutters, Solderers, and Brazers	420	\$ 27.50	\$ 57,207	\$ 23.07	\$ 47,994	\$ 54,263	\$ 30.46	\$ 63,359
31-33	Manufacturing	51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	30	\$ 22.41	\$ 46,606	\$ 19.96	\$ 41,516	\$ 43,970	\$ 24.66	\$ 51,288
31-33	Manufacturing	51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	100	\$ 18.60	\$ 38,688	\$ 14.53	\$ 30,224	\$ 36,057	\$ 22.20	\$ 46,183
31-33	Manufacturing	51-5111	Prepress Technicians and Workers	230	\$ 29.73	\$ 61,843	\$ 22.46	\$ 46,719	\$ 62,814	\$ 37.42	\$ 77,831
31-33	Manufacturing	51-5112	Printing Press Operators	1,010	\$ 24.74	\$ 51,467	\$ 18.40	\$ 38,265	\$ 47,478	\$ 28.23	\$ 58,725
31-33	Manufacturing	51-5113	Print Binding and Finishing Workers	560	\$ 22.18	\$ 46,133	\$ 16.78	\$ 34,897	\$ 46,788	\$ 28.30	\$ 58,865
31-33	Manufacturing	51-6031	Sewing Machine Operators	900	\$ 16.03	\$ 33,347	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.21	\$ 35,793
31-33	Manufacturing	51-6062	Textile Cutting Machine Setters, Operators, and Tenders	140	\$ 17.43	\$ 36,255	\$ 14.13	\$ 29,390	\$ 35,235	\$ 18.09	\$ 37,619
31-33	Manufacturing	51-6063	Textile Knitting and Weaving Machine Setters, Operators, and Tenders	20	\$ 19.13	\$ 39,783	\$ 17.57	\$ 36,545	\$ 36,754	\$ 18.17	\$ 37,803
31-33	Manufacturing	51-7011	Cabinetmakers and Bench Carpenters	240	\$ 26.60	\$ 55,329	\$ 14.96	\$ 31,114	\$ 58,767	\$ 36.27	\$ 75,434
31-33	Manufacturing	51-7021	Furniture Finishers	50	\$ 18.74	\$ 38,982	\$ 14.45	\$ 30,056	\$ 37,453	\$ 18.45	\$ 38,375
31-33	Manufacturing	51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	20	\$ 26.78	\$ 55,709	\$ 19.97	\$ 41,544	\$ 63,131	\$ 30.75	\$ 63,958
31-33	Manufacturing	51-8031	Water and Wastewater Treatment Plant and System Operators	10	\$ 32.00	\$ 66,555	\$ 31.00	\$ 64,478	\$ 68,115	\$ 33.35	\$ 69,368
31-33	Manufacturing	51-9011	Chemical Equipment Operators and Tenders	1,090	\$ 23.84	\$ 49,579	\$ 18.07	\$ 37,590	\$ 47,869	\$ 28.23	\$ 58,722
31-33	Manufacturing	51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	60	\$ 28.43	\$ 59,124	\$ 24.66	\$ 51,296	\$ 58,477	\$ 30.60	\$ 63,657
31-33	Manufacturing	51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	200	\$ 23.04	\$ 47,929	\$ 18.56	\$ 38,600	\$ 48,189	\$ 24.83	\$ 51,652
31-33	Manufacturing	51-9022	Grinding and Polishing Workers, Hand	80	\$ 22.95	\$ 47,732	\$ 18.56	\$ 38,607	\$ 46,627	\$ 26.41	\$ 54,927
31-33	Manufacturing	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	220	\$ 28.02	\$ 58,276	\$ 23.87	\$ 49,655	\$ 57,393	\$ 35.09	\$ 72,997
31-33	Manufacturing	51-9031	Cutters and Trimmers, Hand	90	\$ 19.34	\$ 40,234	\$ 15.36	\$ 31,953	\$ 37,311	\$ 22.85	\$ 47,521
31-33	Manufacturing	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	410	\$ 22.27	\$ 46,329	\$ 18.31	\$ 38,089	\$ 45,552	\$ 27.19	\$ 56,557
31-33	Manufacturing	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders, Metal and Plastic	480	\$ 22.35	\$ 46,495	\$ 19.43	\$ 40,420	\$ 46,803	\$ 24.04	\$ 50,003
31-33	Manufacturing	51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	50	\$ 29.40	\$ 61,160	\$ 27.52	\$ 57,231	\$ 65,534	\$ 32.51	\$ 67,615
31-33	Manufacturing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1,620	\$ 23.12	\$ 48,098	\$ 17.40	\$ 36,189	\$ 46,515	\$ 28.74	\$ 59,783
31-33	Manufacturing	51-9071	Jewelers and Precious Stone and Metal Workers	340	\$ 18.62	\$ 38,730	\$ 14.26	\$ 29,653	\$ 30,485	\$ 22.82	\$ 47,476
31-33	Manufacturing	51-9081	Dental Laboratory Technicians	200	\$ 24.96	\$ 51,923	\$ 16.05	\$ 33,382	\$ 56,972	\$ 30.03	\$ 62,461
31-33	Manufacturing	51-9111	Packaging and Filling Machine Operators and Tenders	1,470	\$ 18.54	\$ 38,556	\$ 14.43	\$ 30,005	\$ 35,239	\$ 20.75	\$ 43,155
31-33	Manufacturing	51-9123	Painting, Coating, and Decorating Workers	120	\$ 21.39	\$ 44,500	\$ 14.86	\$ 30,913	\$ 39,455	\$ 28.61	\$ 59,501
31-33	Manufacturing	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	260	\$ 23.52	\$ 48,924	\$ 20.73	\$ 43,123	\$ 47,841	\$ 27.74	\$ 57,699
31-33	Manufacturing	51-9161	Computer Numerically Controlled Tool Operators	540	\$ 27.88	\$ 57,991	\$ 22.91	\$ 47,653	\$ 59,016	\$ 31.78	\$ 66,112
31-33	Manufacturing	51-9162	Computer Numerically Controlled Tool Programmers	130	\$ 36.18	\$ 75,244	\$ 27.95	\$ 58,144	\$ 68,362	\$ 45.09	\$ 93,785

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
31-33	Manufacturing	51-9191	Adhesive Bonding Machine Operators and Tenders	50	\$ 19.82	\$ 41,217	\$ 14.66	\$ 30,484	\$ 45,339	\$ 22.99	\$ 47,823
31-33	Manufacturing	51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	60	\$ 19.80	\$ 41,193	\$ 17.81	\$ 37,054	\$ 41,107	\$ 20.85	\$ 43,377
31-33	Manufacturing	51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	110	\$ 28.33	\$ 58,917	\$ 22.57	\$ 46,950	\$ 62,588	\$ 32.80	\$ 68,234
31-33	Manufacturing	51-9198	Helpers--Production Workers	660	\$ 18.43	\$ 38,332	\$ 14.36	\$ 29,872	\$ 35,268	\$ 21.09	\$ 43,871
31-33	Manufacturing	51-9199	Production Workers, All Other	840	\$ 17.65	\$ 36,719	\$ 14.76	\$ 30,697	\$ 30,697	\$ 18.44	\$ 38,347
31-33	Manufacturing	53-0000	Transportation and Material Moving Occupations	6,850	\$ 20.22	\$ 42,066	\$ 15.19	\$ 31,604	\$ 37,483	\$ 22.51	\$ 46,811
31-33	Manufacturing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	320	\$ 35.28	\$ 73,379	\$ 29.09	\$ 60,500	\$ 69,214	\$ 42.13	\$ 87,637
31-33	Manufacturing	53-3032	Heavy and Tractor-Trailer Truck Drivers	450	\$ 28.89	\$ 60,100	\$ 24.70	\$ 51,370	\$ 60,343	\$ 31.93	\$ 66,424
31-33	Manufacturing	53-3033	Light Truck Drivers	350	\$ 22.06	\$ 45,883	\$ 18.56	\$ 38,608	\$ 45,105	\$ 23.70	\$ 49,293
31-33	Manufacturing	53-7011	Conveyor Operators and Tenders	40	\$ 20.64	\$ 42,941	\$ 18.82	\$ 39,147	\$ 42,131	\$ 21.79	\$ 45,318
31-33	Manufacturing	53-7051	Industrial Truck and Tractor Operators	510	\$ 21.88	\$ 45,511	\$ 18.53	\$ 38,547	\$ 44,542	\$ 23.07	\$ 47,987
31-33	Manufacturing	53-7061	Cleaners of Vehicles and Equipment	290	\$ 18.32	\$ 38,109	\$ 15.33	\$ 31,880	\$ 37,926	\$ 20.37	\$ 42,370
31-33	Manufacturing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,040	\$ 19.26	\$ 40,067	\$ 15.18	\$ 31,582	\$ 37,705	\$ 21.98	\$ 45,713
31-33	Manufacturing	53-7063	Machine Feeders and Offbearers	110	\$ 16.92	\$ 35,197	\$ 15.82	\$ 32,899	\$ 35,056	\$ 17.36	\$ 36,105
31-33	Manufacturing	53-7064	Packers and Packers, Hand	2,080	\$ 16.54	\$ 34,409	\$ 14.57	\$ 30,308	\$ 33,280	\$ 17.55	\$ 36,507
31-33	Manufacturing	53-7065	Stockers and Order Fillers	450	\$ 19.81	\$ 41,214	\$ 15.19	\$ 31,604	\$ 37,863	\$ 22.53	\$ 46,870
42	Wholesale Trade	00-0000	Total all occupations	54,250	\$ 39.20	\$ 81,543	\$ 21.22	\$ 44,147	\$ 60,270	\$ 45.99	\$ 95,653
42	Wholesale Trade	11-0000	Management Occupations	4,940	\$ 95.08	\$ 197,768	\$ 64.15	\$ 133,429	\$ 170,634	\$ 107.46	\$ 223,523
42	Wholesale Trade	11-1011	Chief Executives	20							
42	Wholesale Trade	11-1021	General and Operations Managers	1,810	\$ 99.10	\$ 206,119	\$ 60.38	\$ 125,585	\$ 166,789		
42	Wholesale Trade	11-2021	Marketing Managers	300	\$ 87.14	\$ 181,255	\$ 64.86	\$ 134,916	\$ 164,889	\$ 99.61	\$ 207,187
42	Wholesale Trade	11-2022	Sales Managers	930	\$ 91.27	\$ 189,831	\$ 66.10	\$ 137,488	\$ 175,389	\$ 106.02	\$ 220,527
42	Wholesale Trade	11-2032	Public Relations Managers	20	\$ 94.41	\$ 196,366	\$ 79.88	\$ 166,149	\$ 205,847	\$ 102.51	\$ 213,213
42	Wholesale Trade	11-3012	Administrative Services Managers	50	\$ 69.00	\$ 143,511	\$ 55.48	\$ 115,399	\$ 127,359	\$ 73.44	\$ 152,753
42	Wholesale Trade	11-3013	Facilities Managers	20	\$ 64.32	\$ 133,785	\$ 45.20	\$ 94,013	\$ 138,935	\$ 71.99	\$ 149,742
42	Wholesale Trade	11-3021	Computer and Information Systems Managers	290	\$ 92.20	\$ 191,769	\$ 68.05	\$ 141,548	\$ 172,467	\$ 105.77	\$ 219,996
42	Wholesale Trade	11-3031	Financial Managers	420	\$ 99.01	\$ 205,947	\$ 76.26	\$ 158,626	\$ 186,799		
42	Wholesale Trade	11-3051	Industrial Production Managers	120	\$ 73.40	\$ 152,662	\$ 58.09	\$ 120,826	\$ 143,658	\$ 82.91	\$ 172,461
42	Wholesale Trade	11-3061	Purchasing Managers	190	\$ 91.55	\$ 190,430	\$ 66.30	\$ 137,906	\$ 167,265	\$ 110.60	\$ 230,050
42	Wholesale Trade	11-3071	Transportation, Storage, and Distribution Managers	300	\$ 76.20	\$ 158,488	\$ 53.69	\$ 111,679	\$ 144,415	\$ 83.70	\$ 174,098
42	Wholesale Trade	11-3111	Compensation and Benefits Managers	10	\$ 93.45	\$ 194,370	\$ 86.58	\$ 180,096	\$ 190,285	\$ 94.39	\$ 196,339
42	Wholesale Trade	11-3121	Human Resources Managers	100	\$ 90.15	\$ 187,507	\$ 73.69	\$ 153,275	\$ 173,343	\$ 94.69	\$ 196,951
42	Wholesale Trade	11-9041	Architectural and Engineering Managers	50	\$ 80.74	\$ 167,934	\$ 65.74	\$ 136,747	\$ 177,003	\$ 97.51	\$ 202,828
42	Wholesale Trade	11-9121	Natural Sciences Managers	80	\$ 106.18	\$ 220,862	\$ 76.28	\$ 158,660	\$ 210,037		
42	Wholesale Trade	11-9199	Managers, All Other	160	\$ 92.14	\$ 191,654	\$ 67.19	\$ 139,765	\$ 178,887	\$ 98.99	\$ 205,906
42	Wholesale Trade	13-0000	Business and Financial Operations Occupations	4,040	\$ 48.92	\$ 101,762	\$ 36.53	\$ 75,973	\$ 95,992	\$ 58.94	\$ 122,594
42	Wholesale Trade	13-1020	Buyers and Purchasing Agents	710	\$ 43.30	\$ 90,067	\$ 34.30	\$ 71,339	\$ 82,054	\$ 48.77	\$ 101,440
42	Wholesale Trade	13-1041	Compliance Officers	110	\$ 42.46	\$ 88,309	\$ 31.47	\$ 65,465	\$ 82,297	\$ 49.42	\$ 102,795
42	Wholesale Trade	13-1051	Cost Estimators	40	\$ 35.57	\$ 73,987	\$ 23.30	\$ 48,462	\$ 68,041	\$ 45.73	\$ 95,113
42	Wholesale Trade	13-1071	Human Resources Specialists	260	\$ 47.40	\$ 98,592	\$ 37.01	\$ 76,984	\$ 98,935	\$ 55.28	\$ 114,984
42	Wholesale Trade	13-1081	Logisticians	230	\$ 43.87	\$ 91,248	\$ 35.17	\$ 73,161	\$ 84,998	\$ 49.24	\$ 102,418
42	Wholesale Trade	13-1082	Project Management Specialists	490	\$ 62.42	\$ 129,836	\$ 47.75	\$ 99,314	\$ 128,703	\$ 79.71	\$ 165,805
42	Wholesale Trade	13-1111	Management Analysts	90	\$ 48.58	\$ 101,056	\$ 35.83	\$ 74,526	\$ 94,417	\$ 58.36	\$ 121,389
42	Wholesale Trade	13-1141	Compensation, Benefits, and Job Analysis Specialists	30	\$ 53.01	\$ 110,252	\$ 44.80	\$ 93,182	\$ 106,688	\$ 55.81	\$ 116,090
42	Wholesale Trade	13-1151	Training and Development Specialists	60	\$ 44.43	\$ 92,409	\$ 34.73	\$ 72,235	\$ 84,649	\$ 55.36	\$ 115,148
42	Wholesale Trade	13-1161	Market Research Analysts and Marketing Specialists	700	\$ 47.40	\$ 98,592	\$ 34.03	\$ 70,776	\$ 90,963	\$ 59.15	\$ 123,041
42	Wholesale Trade	13-1199	Business Operations Specialists, All Other	350	\$ 51.96	\$ 108,085	\$ 37.82	\$ 78,663	\$ 101,248	\$ 59.83	\$ 124,439

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
42	Wholesale Trade	13-2011	Accountants and Auditors	800	\$ 50.17	\$ 104,347	\$ 38.64	\$ 80,364	\$ 100,372	\$ 59.14	\$ 123,015
42	Wholesale Trade	13-2041	Credit Analysts	40	\$ 32.26	\$ 67,099	\$ 23.23	\$ 48,321	\$ 62,205	\$ 39.64	\$ 82,450
42	Wholesale Trade	13-2051	Financial and Investment Analysts	100	\$ 51.04	\$ 106,159	\$ 41.16	\$ 85,620	\$ 98,989	\$ 59.63	\$ 124,036
42	Wholesale Trade	13-2099	Financial Specialists, All Other	20	\$ 41.31	\$ 85,922	\$ 29.44	\$ 61,242	\$ 76,234	\$ 53.07	\$ 110,389
42	Wholesale Trade	15-0000	Computer and Mathematical Occupations	2,320	\$ 64.55	\$ 134,266	\$ 42.91	\$ 89,245	\$ 125,440	\$ 78.44	\$ 163,158
42	Wholesale Trade	15-1212	Information Security Analysts	20	\$ 73.82	\$ 153,553	\$ 66.80	\$ 138,934	\$ 155,633	\$ 80.64	\$ 167,722
42	Wholesale Trade	15-1231	Computer Network Support Specialists	60	\$ 36.76	\$ 76,460	\$ 25.59	\$ 53,235	\$ 53,250	\$ 45.11	\$ 93,829
42	Wholesale Trade	15-1232	Computer User Support Specialists	740	\$ 47.92	\$ 99,681	\$ 34.93	\$ 72,657	\$ 100,086	\$ 60.66	\$ 126,175
42	Wholesale Trade	15-1241	Computer Network Architects	40	\$ 65.65	\$ 136,548	\$ 50.41	\$ 104,863	\$ 121,357	\$ 78.11	\$ 162,464
42	Wholesale Trade	15-1244	Network and Computer Systems Administrators	190	\$ 54.49	\$ 113,340	\$ 44.33	\$ 92,208	\$ 106,113	\$ 63.34	\$ 131,738
42	Wholesale Trade	15-1251	Computer Programmers	20	\$ 69.97	\$ 145,530	\$ 42.34	\$ 88,067	\$ 134,892	\$ 104.70	\$ 217,774
42	Wholesale Trade	15-1252	Software Developers	520	\$ 72.99	\$ 151,810	\$ 60.70	\$ 126,263	\$ 147,789	\$ 83.92	\$ 174,564
42	Wholesale Trade	15-1253	Software Quality Assurance Analysts and Testers	40	\$ 54.99	\$ 114,371	\$ 46.74	\$ 97,216	\$ 110,345	\$ 60.57	\$ 125,977
42	Wholesale Trade	15-1254	Web Developers	20	\$ 43.92	\$ 91,353	\$ 38.91	\$ 80,933	\$ 93,476	\$ 48.14	\$ 100,126
42	Wholesale Trade	15-1255	Web and Digital Interface Designers	100	\$ 36.80	\$ 76,548	\$ 29.24	\$ 60,828	\$ 83,903	\$ 42.16	\$ 87,694
42	Wholesale Trade	15-1299	Computer Occupations, All Other	150							
42	Wholesale Trade	15-2031	Operations Research Analysts	10	\$ 44.95	\$ 93,491	\$ 40.38	\$ 83,982	\$ 97,726	\$ 51.59	\$ 107,307
42	Wholesale Trade	15-2051	Data Scientists	60	\$ 66.71	\$ 138,757	\$ 41.04	\$ 85,373	\$ 114,016	\$ 83.11	\$ 172,874
42	Wholesale Trade	17-0000	Architecture and Engineering Occupations	370	\$ 44.71	\$ 92,990	\$ 32.58	\$ 67,767	\$ 86,146	\$ 55.00	\$ 114,400
42	Wholesale Trade	17-2071	Electrical Engineers	30	\$ 46.77	\$ 97,273	\$ 37.34	\$ 77,674	\$ 85,445	\$ 54.34	\$ 113,029
42	Wholesale Trade	17-2112	Industrial Engineers	130	\$ 44.50	\$ 92,552	\$ 34.50	\$ 71,750	\$ 78,498	\$ 52.95	\$ 110,134
42	Wholesale Trade	17-2141	Mechanical Engineers	80	\$ 44.12	\$ 91,763	\$ 36.90	\$ 76,745	\$ 86,655	\$ 53.08	\$ 110,400
42	Wholesale Trade	17-3023	Electrical and Electronic Engineering Technologists and Technicians	10	\$ 28.07	\$ 58,375	\$ 25.82	\$ 53,709	\$ 58,324	\$ 29.79	\$ 61,969
42	Wholesale Trade	19-0000	Life, Physical, and Social Science Occupations	270	\$ 40.68	\$ 84,613	\$ 29.41	\$ 61,182	\$ 78,001	\$ 48.06	\$ 99,970
42	Wholesale Trade	19-1012	Food Scientists and Technologists	80	\$ 44.77	\$ 93,128	\$ 36.05	\$ 74,974	\$ 79,336	\$ 60.75	\$ 126,360
42	Wholesale Trade	19-2031	Chemists	90	\$ 42.68	\$ 88,766	\$ 35.43	\$ 73,700	\$ 82,385	\$ 45.78	\$ 95,227
42	Wholesale Trade	23-0000	Legal Occupations	50	\$ 104.49	\$ 217,340	\$ 59.12	\$ 122,964			
42	Wholesale Trade	23-1011	Lawyers	40	\$ 115.14	\$ 239,489	\$ 88.76	\$ 184,625			
42	Wholesale Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,000	\$ 33.64	\$ 69,981	\$ 22.56	\$ 46,932	\$ 63,488	\$ 40.82	\$ 84,910
42	Wholesale Trade	27-1011	Art Directors	40	\$ 57.28	\$ 119,134	\$ 46.70	\$ 97,137	\$ 122,708	\$ 67.36	\$ 140,109
42	Wholesale Trade	27-1021	Commercial and Industrial Designers	70	\$ 41.67	\$ 86,673	\$ 29.45	\$ 61,253	\$ 81,805	\$ 50.79	\$ 105,648
42	Wholesale Trade	27-1022	Fashion Designers	130	\$ 48.30	\$ 100,463	\$ 32.12	\$ 66,810	\$ 99,332	\$ 57.08	\$ 118,733
42	Wholesale Trade	27-1024	Graphic Designers	210	\$ 34.64	\$ 72,053	\$ 24.57	\$ 51,112	\$ 72,045	\$ 41.78	\$ 86,910
42	Wholesale Trade	27-1026	Merchandise Displayers and Window Trimmers	310	\$ 21.43	\$ 44,574	\$ 17.89	\$ 37,212	\$ 45,779	\$ 22.89	\$ 47,610
42	Wholesale Trade	27-3031	Public Relations Specialists	40	\$ 42.76	\$ 88,944	\$ 28.63	\$ 59,555	\$ 86,902	\$ 51.32	\$ 106,738
42	Wholesale Trade	27-3041	Editors	20	\$ 41.01	\$ 85,305	\$ 32.37	\$ 67,330	\$ 88,529	\$ 42.56	\$ 88,529
42	Wholesale Trade	27-3042	Technical Writers	10	\$ 51.48	\$ 107,085	\$ 44.26	\$ 92,061	\$ 101,794	\$ 58.72	\$ 122,144
42	Wholesale Trade	27-3043	Writers and Authors	30	\$ 27.55	\$ 57,295	\$ 24.49	\$ 50,935	\$ 56,043	\$ 32.21	\$ 66,993
42	Wholesale Trade	27-3099	Media and Communication Workers, All Other	20	\$ 19.69	\$ 40,955	\$ 14.13	\$ 29,390	\$ 29,390	\$ 30.04	\$ 62,482
42	Wholesale Trade	27-4021	Photographers	50	\$ 31.46	\$ 65,433	\$ 31.55	\$ 65,630	\$ 65,630	\$ 31.74	\$ 66,023
42	Wholesale Trade	33-0000	Protective Service Occupations	50	\$ 24.69	\$ 51,358	\$ 22.72	\$ 47,250	\$ 50,315	\$ 24.80	\$ 51,576
42	Wholesale Trade	33-9032	Security Guards	40	\$ 23.48	\$ 48,834	\$ 21.50	\$ 44,712	\$ 50,315	\$ 24.19	\$ 50,322
42	Wholesale Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	170	\$ 20.71	\$ 43,073	\$ 16.91	\$ 35,171	\$ 38,973	\$ 22.75	\$ 47,311
42	Wholesale Trade	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	10	\$ 34.52	\$ 71,801	\$ 20.97	\$ 43,618	\$ 80,337	\$ 38.64	\$ 80,381
42	Wholesale Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	150	\$ 19.78	\$ 41,145	\$ 16.87	\$ 35,099	\$ 38,973	\$ 22.52	\$ 46,850
42	Wholesale Trade	41-0000	Sales and Related Occupations	9,950	\$ 45.65	\$ 94,946	\$ 27.37	\$ 56,925	\$ 77,804	\$ 52.31	\$ 108,813
42	Wholesale Trade	41-1011	First-Line Supervisors of Retail Sales Workers	350	\$ 29.36	\$ 61,077	\$ 16.83	\$ 35,008	\$ 55,747	\$ 36.28	\$ 75,453

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
42	Wholesale Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	1,100	\$ 56.47	\$ 117,462	\$ 39.41	\$ 81,965	\$ 99,701	\$ 62.08	\$ 129,127
42	Wholesale Trade	41-2011	Cashiers	120	\$ 16.71	\$ 34,751	\$ 14.71	\$ 30,587	\$ 30,638	\$ 18.92	\$ 39,346
42	Wholesale Trade	41-2021	Counter and Rental Clerks	150	\$ 26.32	\$ 54,753	\$ 23.14	\$ 48,127	\$ 57,200	\$ 29.39	\$ 61,124
42	Wholesale Trade	41-2022	Parts Salespersons	240	\$ 27.11	\$ 56,387	\$ 23.52	\$ 48,928	\$ 58,574	\$ 29.92	\$ 62,236
42	Wholesale Trade	41-2031	Retail Salespersons	420	\$ 23.22	\$ 48,290	\$ 16.65	\$ 34,641	\$ 47,452	\$ 26.52	\$ 55,169
42	Wholesale Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	570	\$ 72.60	\$ 150,998	\$ 32.58	\$ 67,776	\$ 168,059	\$ 101.81	\$ 211,765
42	Wholesale Trade	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	550	\$ 68.61	\$ 142,708	\$ 41.47	\$ 86,255	\$ 130,241	\$ 84.10	\$ 174,929
42	Wholesale Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	6,040	\$ 43.44	\$ 90,348	\$ 27.97	\$ 58,183	\$ 77,404	\$ 49.21	\$ 102,362
42	Wholesale Trade	41-9031	Sales Engineers	100	\$ 63.94	\$ 132,989	\$ 48.37	\$ 100,610	\$ 111,381	\$ 82.29	\$ 171,167
42	Wholesale Trade	41-9099	Sales and Related Workers, All Other	260	\$ 36.57	\$ 76,065	\$ 25.37	\$ 52,763	\$ 68,842	\$ 43.59	\$ 90,675
42	Wholesale Trade	43-0000	Office and Administrative Support Occupations	9,560	\$ 27.11	\$ 56,381	\$ 21.14	\$ 43,965	\$ 51,902	\$ 30.19	\$ 62,802
42	Wholesale Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,250	\$ 39.02	\$ 81,154	\$ 27.52	\$ 57,249	\$ 77,251	\$ 48.82	\$ 101,536
42	Wholesale Trade	43-3011	Bill and Account Collectors	160	\$ 26.20	\$ 54,486	\$ 23.32	\$ 48,499	\$ 57,723	\$ 28.81	\$ 59,928
42	Wholesale Trade	43-3021	Billing and Posting Clerks	140	\$ 27.64	\$ 57,500	\$ 23.39	\$ 48,659	\$ 56,097	\$ 31.07	\$ 64,619
42	Wholesale Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,380	\$ 26.41	\$ 54,935	\$ 22.37	\$ 46,534	\$ 55,005	\$ 28.86	\$ 60,031
42	Wholesale Trade	43-3051	Payroll and Timekeeping Clerks	20	\$ 33.27	\$ 69,202	\$ 29.45	\$ 61,260	\$ 73,008	\$ 37.96	\$ 78,962
42	Wholesale Trade	43-3061	Procurement Clerks	160	\$ 24.71	\$ 51,396	\$ 22.48	\$ 46,762	\$ 49,873	\$ 27.72	\$ 57,666
42	Wholesale Trade	43-4041	Credit Authorizers, Checkers, and Clerks	10	\$ 27.34	\$ 56,862	\$ 25.48	\$ 52,991	\$ 56,089	\$ 27.11	\$ 56,381
42	Wholesale Trade	43-4051	Customer Service Representatives	2,000	\$ 28.01	\$ 58,254	\$ 22.46	\$ 46,719	\$ 55,647	\$ 32.64	\$ 67,899
42	Wholesale Trade	43-4071	File Clerks	20	\$ 18.96	\$ 39,432	\$ 16.72	\$ 34,777	\$ 34,777	\$ 21.47	\$ 44,648
42	Wholesale Trade	43-4151	Order Clerks	250	\$ 22.29	\$ 46,360	\$ 18.45	\$ 38,375	\$ 45,448	\$ 26.98	\$ 56,119
42	Wholesale Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	60	\$ 26.29	\$ 54,691	\$ 24.13	\$ 50,185	\$ 56,544	\$ 27.73	\$ 57,685
42	Wholesale Trade	43-4171	Receptionists and Information Clerks	130	\$ 20.32	\$ 42,257	\$ 17.72	\$ 36,855	\$ 39,664	\$ 23.49	\$ 48,864
42	Wholesale Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	50	\$ 28.66	\$ 59,611	\$ 21.94	\$ 45,633	\$ 50,772	\$ 34.58	\$ 71,929
42	Wholesale Trade	43-5061	Production, Planning, and Expediting Clerks	410	\$ 28.43	\$ 59,136	\$ 23.70	\$ 49,286	\$ 58,626	\$ 31.87	\$ 66,296
42	Wholesale Trade	43-5071	Shipping, Receiving, and Inventory Clerks	1,200	\$ 22.66	\$ 47,138	\$ 17.98	\$ 37,394	\$ 46,214	\$ 27.16	\$ 56,500
42	Wholesale Trade	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	20	\$ 23.25	\$ 48,356	\$ 22.44	\$ 46,666	\$ 47,121	\$ 23.40	\$ 48,678
42	Wholesale Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	150	\$ 43.20	\$ 89,859	\$ 35.04	\$ 72,879	\$ 92,045	\$ 49.63	\$ 103,232
42	Wholesale Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	550	\$ 21.69	\$ 45,116	\$ 17.81	\$ 37,052	\$ 43,965	\$ 23.32	\$ 48,505
42	Wholesale Trade	43-9021	Data Entry Keyers	70	\$ 21.06	\$ 43,814	\$ 17.84	\$ 37,098	\$ 43,135	\$ 22.49	\$ 46,787
42	Wholesale Trade	43-9061	Office Clerks, General	1,450	\$ 22.14	\$ 46,051	\$ 16.59	\$ 34,511	\$ 44,907	\$ 26.46	\$ 55,032
42	Wholesale Trade	47-0000	Construction and Extraction Occupations	230	\$ 36.44	\$ 75,802	\$ 27.13	\$ 56,439	\$ 80,659	\$ 45.99	\$ 95,653
42	Wholesale Trade	47-2111	Electricians	30	\$ 19.30	\$ 40,143	\$ 16.85	\$ 35,040	\$ 35,041	\$ 22.17	\$ 46,106
42	Wholesale Trade	49-0000	Installation, Maintenance, and Repair Occupations	2,320	\$ 31.67	\$ 65,880	\$ 24.74	\$ 51,459	\$ 62,420	\$ 36.96	\$ 76,875
42	Wholesale Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	240	\$ 42.08	\$ 87,530	\$ 34.40	\$ 71,544	\$ 91,505	\$ 48.31	\$ 100,477
42	Wholesale Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	160	\$ 27.98	\$ 58,198	\$ 23.34	\$ 48,555	\$ 57,978	\$ 29.63	\$ 61,636
42	Wholesale Trade	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	160	\$ 30.86	\$ 64,197	\$ 29.46	\$ 61,273	\$ 61,430	\$ 30.35	\$ 63,131
42	Wholesale Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	200	\$ 32.07	\$ 66,706	\$ 27.26	\$ 56,690	\$ 63,744	\$ 38.34	\$ 79,754
42	Wholesale Trade	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	250	\$ 26.90	\$ 55,949	\$ 22.32	\$ 46,418	\$ 50,241	\$ 29.21	\$ 60,763
42	Wholesale Trade	49-9041	Industrial Machinery Mechanics	370	\$ 31.43	\$ 65,372	\$ 24.27	\$ 50,477	\$ 63,281	\$ 36.74	\$ 76,409
42	Wholesale Trade	49-9062	Medical Equipment Repairers	140	\$ 38.08	\$ 79,196	\$ 29.94	\$ 62,285	\$ 79,479	\$ 47.86	\$ 99,550
42	Wholesale Trade	49-9071	Maintenance and Repair Workers, General	160	\$ 28.54	\$ 59,366	\$ 20.41	\$ 42,460	\$ 59,436	\$ 35.54	\$ 73,917
42	Wholesale Trade	51-0000	Production Occupations	2,930	\$ 22.14	\$ 46,046	\$ 16.44	\$ 34,202	\$ 40,973	\$ 25.16	\$ 52,329
42	Wholesale Trade	51-1011	First-Line Supervisors of Production and Operating Workers	270	\$ 34.90	\$ 72,601	\$ 24.67	\$ 51,314	\$ 66,634	\$ 39.81	\$ 82,802
42	Wholesale Trade	51-2090	Miscellaneous Assemblers and Fabricators	520	\$ 17.81	\$ 37,036	\$ 14.68	\$ 30,530	\$ 34,618	\$ 18.39	\$ 38,254
42	Wholesale Trade	51-3021	Butchers and Meat Cutters	60	\$ 23.87	\$ 49,659	\$ 18.98	\$ 39,469	\$ 55,810	\$ 28.04	\$ 58,330
42	Wholesale Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	30	\$ 21.02	\$ 43,729	\$ 16.66	\$ 34,659	\$ 42,679	\$ 25.19	\$ 52,393

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
42	Wholesale Trade	51-3023	Slaughterers and Meat Packers	70	\$ 20.67	\$ 42,995	\$ 18.12	\$ 37,683	\$ 37,988	\$ 24.79	\$ 51,565
42	Wholesale Trade	51-3092	Food Batchmakers	180	\$ 17.14	\$ 35,646	\$ 16.35	\$ 34,001	\$ 34,220	\$ 17.08	\$ 35,534
42	Wholesale Trade	51-3099	Food Processing Workers, All Other	110	\$ 15.47	\$ 32,184	\$ 14.26	\$ 29,668	\$ 29,686	\$ 16.26	\$ 33,831
42	Wholesale Trade	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Me	100	\$ 22.58	\$ 46,971	\$ 17.36	\$ 36,118	\$ 47,312	\$ 25.66	\$ 53,374
42	Wholesale Trade	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators,	30	\$ 19.91	\$ 41,420	\$ 16.84	\$ 35,033	\$ 37,896	\$ 21.35	\$ 44,406
42	Wholesale Trade	51-4041	Machinists	30	\$ 28.08	\$ 58,399	\$ 24.01	\$ 49,950	\$ 60,956	\$ 32.73	\$ 68,089
42	Wholesale Trade	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	120	\$ 18.81	\$ 39,135	\$ 15.27	\$ 31,763	\$ 34,445	\$ 22.13	\$ 46,041
42	Wholesale Trade	51-4121	Welders, Cutters, Solderers, and Brazers	60	\$ 26.14	\$ 54,372	\$ 19.00	\$ 39,518	\$ 55,209	\$ 29.45	\$ 61,259
42	Wholesale Trade	51-6031	Sewing Machine Operators	140	\$ 18.09	\$ 37,637	\$ 16.44	\$ 34,205	\$ 35,100	\$ 18.94	\$ 39,402
42	Wholesale Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	370	\$ 24.79	\$ 51,569	\$ 16.48	\$ 34,283	\$ 46,143	\$ 29.57	\$ 61,498
42	Wholesale Trade	51-9161	Computer Numerically Controlled Tool Operators	10	\$ 24.39	\$ 50,722	\$ 20.82	\$ 43,313	\$ 50,492	\$ 27.51	\$ 57,223
42	Wholesale Trade	51-9199	Production Workers, All Other	30	\$ 24.23	\$ 50,405	\$ 18.40	\$ 38,279	\$ 46,962	\$ 26.50	\$ 55,111
42	Wholesale Trade	53-0000	Transportation and Material Moving Occupations	15,600	\$ 23.52	\$ 48,928	\$ 17.54	\$ 36,483	\$ 45,280	\$ 28.00	\$ 58,247
42	Wholesale Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	1,480	\$ 33.42	\$ 69,506	\$ 26.11	\$ 54,310	\$ 65,920	\$ 38.34	\$ 79,757
42	Wholesale Trade	53-3031	Driver/Sales Workers	950	\$ 23.72	\$ 49,339	\$ 18.30	\$ 38,054	\$ 48,506	\$ 27.95	\$ 58,142
42	Wholesale Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	1,960	\$ 32.18	\$ 66,933	\$ 27.01	\$ 56,177	\$ 64,160	\$ 34.28	\$ 71,295
42	Wholesale Trade	53-3033	Light Truck Drivers	950	\$ 23.62	\$ 49,136	\$ 19.30	\$ 40,143	\$ 46,494	\$ 26.10	\$ 54,285
42	Wholesale Trade	53-7051	Industrial Truck and Tractor Operators	1,340	\$ 23.42	\$ 48,704	\$ 19.49	\$ 40,540	\$ 47,098	\$ 27.45	\$ 57,088
42	Wholesale Trade	53-7061	Cleaners of Vehicles and Equipment	110	\$ 19.17	\$ 39,882	\$ 17.92	\$ 37,270	\$ 37,413	\$ 21.22	\$ 44,130
42	Wholesale Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,240	\$ 20.05	\$ 41,706	\$ 15.95	\$ 33,178	\$ 38,444	\$ 23.40	\$ 48,674
42	Wholesale Trade	53-7064	Packers and Packagers, Hand	990	\$ 17.56	\$ 36,532	\$ 15.68	\$ 32,608	\$ 35,310	\$ 18.47	\$ 38,420
42	Wholesale Trade	53-7065	Stockers and Order Fillers	3,320	\$ 20.41	\$ 42,453	\$ 17.22	\$ 35,821	\$ 38,416	\$ 22.77	\$ 47,372
44-45	Retail Trade	00-0000	Total all occupations	96,330	\$ 23.04	\$ 47,930	\$ 15.25	\$ 31,713	\$ 36,609	\$ 23.25	\$ 48,361
44-45	Retail Trade	11-0000	Management Occupations	3,230	\$ 65.14	\$ 135,501	\$ 39.90	\$ 82,992	\$ 120,061	\$ 79.85	\$ 166,096
44-45	Retail Trade	11-1021	General and Operations Managers	2,170	\$ 63.65	\$ 132,390	\$ 39.67	\$ 82,516	\$ 116,847	\$ 81.22	\$ 168,942
44-45	Retail Trade	11-2021	Marketing Managers	50	\$ 79.00	\$ 164,313	\$ 64.15	\$ 133,427	\$ 156,469	\$ 88.09	\$ 183,236
44-45	Retail Trade	11-2022	Sales Managers	370	\$ 71.98	\$ 149,710	\$ 37.73	\$ 78,478	\$ 117,654	\$ 84.22	\$ 175,170
44-45	Retail Trade	11-3012	Administrative Services Managers	50	\$ 48.13	\$ 100,101	\$ 42.16	\$ 87,695	\$ 87,695	\$ 42.16	\$ 87,695
44-45	Retail Trade	11-3013	Facilities Managers	50	\$ 40.45	\$ 84,140	\$ 21.37	\$ 44,444	\$ 93,054	\$ 46.56	\$ 96,855
44-45	Retail Trade	11-3021	Computer and Information Systems Managers	30	\$ 111.85	\$ 232,641	\$ 61.67	\$ 128,266	\$ 213,129		
44-45	Retail Trade	11-3031	Financial Managers	70	\$ 82.75	\$ 172,122	\$ 63.73	\$ 132,556	\$ 157,355	\$ 100.79	\$ 209,640
44-45	Retail Trade	11-3061	Purchasing Managers	10	\$ 72.37	\$ 150,524	\$ 50.43	\$ 104,899	\$ 142,332	\$ 103.27	\$ 214,807
44-45	Retail Trade	11-3071	Transportation, Storage, and Distribution Managers	120	\$ 48.38	\$ 100,631	\$ 40.15	\$ 83,515	\$ 83,515	\$ 51.61	\$ 107,342
44-45	Retail Trade	11-3121	Human Resources Managers	10	\$ 78.30	\$ 162,863	\$ 68.59	\$ 142,659	\$ 145,269	\$ 88.74	\$ 184,576
44-45	Retail Trade	11-9199	Managers, All Other	80	\$ 44.81	\$ 93,196	\$ 33.22	\$ 69,096	\$ 80,750	\$ 58.63	\$ 121,955
44-45	Retail Trade	13-0000	Business and Financial Operations Occupations	1,310	\$ 38.03	\$ 79,097	\$ 23.29	\$ 48,448	\$ 73,069	\$ 47.76	\$ 99,338
44-45	Retail Trade	13-1020	Buyers and Purchasing Agents	100	\$ 40.85	\$ 84,965	\$ 27.22	\$ 56,615	\$ 82,613	\$ 49.55	\$ 103,057
44-45	Retail Trade	13-1051	Cost Estimators	50	\$ 40.48	\$ 84,188	\$ 26.18	\$ 54,463	\$ 79,096	\$ 52.38	\$ 108,947
44-45	Retail Trade	13-1071	Human Resources Specialists	190	\$ 35.73	\$ 74,309	\$ 28.95	\$ 60,206	\$ 72,260	\$ 43.26	\$ 89,980
44-45	Retail Trade	13-1081	Logisticians	10	\$ 39.07	\$ 81,267	\$ 28.79	\$ 59,888	\$ 73,156	\$ 42.98	\$ 89,400
44-45	Retail Trade	13-1082	Project Management Specialists	20	\$ 45.79	\$ 95,240	\$ 37.82	\$ 78,663	\$ 87,606	\$ 52.27	\$ 108,721
44-45	Retail Trade	13-1151	Training and Development Specialists	50	\$ 20.63	\$ 42,910	\$ 17.25	\$ 35,872	\$ 36,083	\$ 19.83	\$ 41,240
44-45	Retail Trade	13-1161	Market Research Analysts and Marketing Specialists	220	\$ 30.05	\$ 62,500	\$ 22.11	\$ 45,999	\$ 60,837	\$ 36.56	\$ 76,042
44-45	Retail Trade	13-1199	Business Operations Specialists, All Other	220	\$ 25.62	\$ 53,297	\$ 19.30	\$ 40,144	\$ 48,318	\$ 25.85	\$ 53,775
44-45	Retail Trade	13-2011	Accountants and Auditors	300	\$ 53.87	\$ 112,058	\$ 38.63	\$ 80,357	\$ 106,434	\$ 62.57	\$ 130,155
44-45	Retail Trade	15-0000	Computer and Mathematical Occupations	300	\$ 42.29	\$ 87,963	\$ 26.86	\$ 55,871	\$ 67,059	\$ 50.86	\$ 105,788
44-45	Retail Trade	15-1232	Computer User Support Specialists	70	\$ 32.36	\$ 67,308	\$ 31.92	\$ 66,390	\$ 66,390	\$ 34.09	\$ 70,906

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
44-45	Retail Trade	15-1244	Network and Computer Systems Administrators	50	\$ 51.53	\$ 107,189	\$ 47.05	\$ 97,859	\$ 103,158	\$ 53.51	\$ 111,296
44-45	Retail Trade	15-1255	Web and Digital Interface Designers	40	\$ 31.92	\$ 66,394	\$ 23.28	\$ 48,416	\$ 55,871	\$ 27.63	\$ 57,474
44-45	Retail Trade	15-1299	Computer Occupations, All Other	30	\$ 26.95	\$ 56,053	\$ 17.79	\$ 37,010	\$ 49,559	\$ 27.55	\$ 57,306
44-45	Retail Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	650	\$ 22.43	\$ 46,652	\$ 17.25	\$ 35,879	\$ 40,158	\$ 27.41	\$ 57,009
44-45	Retail Trade	27-1024	Graphic Designers	30	\$ 29.27	\$ 60,888	\$ 26.32	\$ 54,747	\$ 57,071	\$ 32.66	\$ 67,943
44-45	Retail Trade	27-1025	Interior Designers	30	\$ 28.12	\$ 58,498	\$ 23.76	\$ 49,411	\$ 51,639	\$ 34.24	\$ 71,211
44-45	Retail Trade	27-1026	Merchandise Displayers and Window Trimmers	400	\$ 20.79	\$ 43,240	\$ 16.94	\$ 35,232	\$ 37,599	\$ 22.89	\$ 47,607
44-45	Retail Trade	29-0000	Healthcare Practitioners and Technical Occupations	3,850	\$ 37.69	\$ 78,405	\$ 17.80	\$ 37,016	\$ 47,493	\$ 61.65	\$ 128,237
44-45	Retail Trade	29-1051	Pharmacists	1,510	\$ 60.91	\$ 126,686	\$ 59.98	\$ 124,768	\$ 129,425	\$ 65.20	\$ 135,614
44-45	Retail Trade	29-2052	Pharmacy Technicians	1,900	\$ 18.70	\$ 38,902	\$ 17.08	\$ 35,531	\$ 37,143	\$ 20.86	\$ 43,399
44-45	Retail Trade	29-2081	Opticians, Dispensing	280	\$ 32.14	\$ 66,847	\$ 29.26	\$ 60,854	\$ 71,191	\$ 35.02	\$ 72,846
44-45	Retail Trade	29-2092	Hearing Aid Specialists	20	\$ 36.52	\$ 75,961	\$ 28.06	\$ 58,365	\$ 83,364	\$ 41.19	\$ 85,665
44-45	Retail Trade	31-0000	Healthcare Support Occupations	230	\$ 17.75	\$ 36,927	\$ 16.00	\$ 33,280	\$ 33,282	\$ 20.24	\$ 42,101
44-45	Retail Trade	31-9095	Pharmacy Aides	200	\$ 17.05	\$ 35,455	\$ 16.00	\$ 33,280	\$ 33,280	\$ 16.06	\$ 33,409
44-45	Retail Trade	31-9099	Healthcare Support Workers, All Other	10	\$ 22.28	\$ 46,335	\$ 20.98	\$ 43,648	\$ 43,649	\$ 20.98	\$ 43,649
44-45	Retail Trade	33-0000	Protective Service Occupations	430	\$ 21.21	\$ 44,120	\$ 17.58	\$ 36,561	\$ 40,883	\$ 22.79	\$ 47,400
44-45	Retail Trade	33-1091	First-Line Supervisors of Security Workers	20	\$ 30.78	\$ 64,014	\$ 25.50	\$ 53,040	\$ 64,802	\$ 33.99	\$ 70,706
44-45	Retail Trade	33-9021	Private Detectives and Investigators	80	\$ 23.75	\$ 49,405	\$ 19.11	\$ 39,754	\$ 45,599	\$ 23.80	\$ 49,514
44-45	Retail Trade	33-9032	Security Guards	290	\$ 19.99	\$ 41,571	\$ 17.32	\$ 36,015	\$ 39,939	\$ 20.58	\$ 42,803
44-45	Retail Trade	33-9099	Protective Service Workers, All Other	40	\$ 17.32	\$ 36,021	\$ 15.49	\$ 32,211	\$ 33,634	\$ 18.55	\$ 38,587
44-45	Retail Trade	35-0000	Food Preparation and Serving Related Occupations	5,060	\$ 18.84	\$ 39,195	\$ 15.36	\$ 31,945	\$ 36,819	\$ 20.72	\$ 43,103
44-45	Retail Trade	35-1011	Chefs and Head Cooks	40	\$ 36.31	\$ 75,526	\$ 31.20	\$ 64,903	\$ 76,388	\$ 38.40	\$ 79,862
44-45	Retail Trade	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	230	\$ 28.29	\$ 58,838	\$ 22.72	\$ 47,255	\$ 55,007	\$ 32.42	\$ 67,426
44-45	Retail Trade	35-2014	Cooks, Restaurant	230	\$ 19.16	\$ 39,848	\$ 17.67	\$ 36,746	\$ 37,175	\$ 21.60	\$ 44,927
44-45	Retail Trade	35-2019	Cooks, All Other	220	\$ 19.67	\$ 40,909	\$ 15.85	\$ 32,960	\$ 40,113	\$ 21.70	\$ 45,131
44-45	Retail Trade	35-2021	Food Preparation Workers	2,580	\$ 18.35	\$ 38,167	\$ 15.75	\$ 32,758	\$ 36,741	\$ 20.72	\$ 43,103
44-45	Retail Trade	35-3023	Fast Food and Counter Workers	1,340	\$ 17.80	\$ 37,031	\$ 14.52	\$ 30,211	\$ 36,622	\$ 18.58	\$ 38,639
44-45	Retail Trade	35-3031	Waiters and Waitresses	110	\$ 18.04	\$ 37,520	\$ 16.46	\$ 34,232	\$ 34,311	\$ 16.64	\$ 34,613
44-45	Retail Trade	35-9021	Dishwashers	80	\$ 16.12	\$ 33,520	\$ 15.02	\$ 31,245	\$ 34,230	\$ 16.78	\$ 34,895
44-45	Retail Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	750	\$ 18.15	\$ 37,748	\$ 14.45	\$ 30,054	\$ 36,028	\$ 20.28	\$ 42,187
44-45	Retail Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	690	\$ 18.03	\$ 37,497	\$ 14.31	\$ 29,756	\$ 36,028	\$ 20.28	\$ 42,187
44-45	Retail Trade	39-0000	Personal Care and Service Occupations	430	\$ 16.70	\$ 34,740	\$ 14.67	\$ 30,513	\$ 31,286	\$ 16.37	\$ 34,054
44-45	Retail Trade	39-1022	First-Line Supervisors of Personal Service Workers	20	\$ 30.76	\$ 63,990	\$ 29.19	\$ 60,724	\$ 62,202	\$ 32.43	\$ 67,461
44-45	Retail Trade	39-2011	Animal Trainers	20	\$ 16.38	\$ 34,078	\$ 16.28	\$ 33,862	\$ 34,678	\$ 16.91	\$ 35,182
44-45	Retail Trade	39-2021	Animal Caretakers	300	\$ 16.22	\$ 33,729	\$ 14.74	\$ 30,651	\$ 31,286	\$ 16.34	\$ 33,986
44-45	Retail Trade	41-0000	Sales and Related Occupations	46,180	\$ 20.55	\$ 42,749	\$ 14.76	\$ 30,710	\$ 34,977	\$ 20.99	\$ 43,650
44-45	Retail Trade	41-1011	First-Line Supervisors of Retail Sales Workers	5,380	\$ 31.31	\$ 65,130	\$ 21.88	\$ 45,519	\$ 58,182	\$ 35.06	\$ 72,920
44-45	Retail Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	300	\$ 69.47	\$ 144,491	\$ 34.71	\$ 72,189	\$ 96,170		
44-45	Retail Trade	41-2011	Cashiers	15,310	\$ 16.17	\$ 33,638	\$ 14.44	\$ 30,029	\$ 31,824	\$ 17.09	\$ 35,549
44-45	Retail Trade	41-2021	Counter and Rental Clerks	150	\$ 24.02	\$ 49,961	\$ 18.18	\$ 37,808	\$ 45,469	\$ 27.50	\$ 57,196
44-45	Retail Trade	41-2022	Parts Salespersons	830	\$ 22.08	\$ 45,931	\$ 15.00	\$ 31,200	\$ 38,194	\$ 24.40	\$ 50,755
44-45	Retail Trade	41-2031	Retail Salespersons	22,550	\$ 19.55	\$ 40,673	\$ 14.97	\$ 31,131	\$ 34,715	\$ 19.14	\$ 39,806
44-45	Retail Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,070	\$ 27.74	\$ 57,696	\$ 22.10	\$ 45,974	\$ 49,209	\$ 31.74	\$ 66,016
44-45	Retail Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	240	\$ 48.34	\$ 100,557	\$ 40.12	\$ 83,457	\$ 119,995	\$ 57.69	\$ 119,995
44-45	Retail Trade	41-9011	Demonstrators and Product Promoters	60	\$ 21.50	\$ 44,725	\$ 17.00	\$ 35,358	\$ 38,614	\$ 24.62	\$ 51,201
44-45	Retail Trade	41-9041	Telemarketers	50	\$ 23.13	\$ 48,102	\$ 16.40	\$ 34,104	\$ 35,244	\$ 25.46	\$ 52,956
44-45	Retail Trade	41-9099	Sales and Related Workers, All Other	160	\$ 25.66	\$ 53,368	\$ 20.16	\$ 41,942	\$ 52,291	\$ 27.68	\$ 57,565

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
44-45	Retail Trade	43-0000	Office and Administrative Support Occupations	7,980	\$ 22.19	\$ 46,149	\$ 16.86	\$ 35,066	\$ 40,465	\$ 25.45	\$ 52,933
44-45	Retail Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	880	\$ 33.50	\$ 69,678	\$ 22.74	\$ 47,290	\$ 64,064	\$ 37.50	\$ 78,009
44-45	Retail Trade	43-3021	Billing and Posting Clerks	30	\$ 27.76	\$ 57,732	\$ 24.52	\$ 50,999	\$ 55,730	\$ 28.85	\$ 60,008
44-45	Retail Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	770	\$ 25.28	\$ 52,587	\$ 20.61	\$ 42,874	\$ 51,766	\$ 29.36	\$ 61,060
44-45	Retail Trade	43-3051	Payroll and Timekeeping Clerks	20	\$ 29.82	\$ 62,026	\$ 25.67	\$ 53,398	\$ 63,062	\$ 32.66	\$ 67,940
44-45	Retail Trade	43-3061	Procurement Clerks	80	\$ 23.72	\$ 49,340	\$ 17.83	\$ 37,096	\$ 49,315	\$ 26.17	\$ 54,431
44-45	Retail Trade	43-4051	Customer Service Representatives	2,630	\$ 19.06	\$ 39,649	\$ 15.37	\$ 31,964	\$ 36,794	\$ 21.26	\$ 44,215
44-45	Retail Trade	43-4071	File Clerks	130	\$ 21.14	\$ 43,964	\$ 16.98	\$ 35,311	\$ 42,712	\$ 23.69	\$ 49,269
44-45	Retail Trade	43-4151	Order Clerks	90	\$ 22.46	\$ 46,715	\$ 16.86	\$ 35,069	\$ 39,238	\$ 26.44	\$ 55,003
44-45	Retail Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 23.90	\$ 49,718	\$ 20.76	\$ 43,184	\$ 51,006	\$ 27.36	\$ 56,903
44-45	Retail Trade	43-4171	Receptionists and Information Clerks	300	\$ 17.50	\$ 36,392	\$ 16.15	\$ 33,589	\$ 35,839	\$ 17.85	\$ 37,121
44-45	Retail Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	40	\$ 25.59	\$ 53,236	\$ 18.42	\$ 38,315	\$ 47,565	\$ 30.82	\$ 64,096
44-45	Retail Trade	43-5061	Production, Planning, and Expediting Clerks	80	\$ 22.92	\$ 47,676	\$ 18.44	\$ 38,362	\$ 41,285	\$ 26.33	\$ 54,766
44-45	Retail Trade	43-5071	Shipping, Receiving, and Inventory Clerks	980	\$ 19.54	\$ 40,637	\$ 16.24	\$ 33,773	\$ 36,994	\$ 21.07	\$ 43,832
44-45	Retail Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	390	\$ 20.73	\$ 43,108	\$ 16.85	\$ 35,044	\$ 38,788	\$ 22.77	\$ 47,362
44-45	Retail Trade	43-9061	Office Clerks, General	1,330	\$ 22.43	\$ 46,661	\$ 18.41	\$ 38,299	\$ 48,859	\$ 26.65	\$ 55,429
44-45	Retail Trade	43-9071	Office Machine Operators, Except Computer	60	\$ 17.82	\$ 37,058	\$ 14.25	\$ 29,643	\$ 33,891	\$ 20.06	\$ 41,715
44-45	Retail Trade	43-9199	Office and Administrative Support Workers, All Other	90	\$ 20.00	\$ 41,606	\$ 15.08	\$ 31,358	\$ 32,620	\$ 24.00	\$ 49,926
44-45	Retail Trade	47-0000	Construction and Extraction Occupations	50	\$ 33.09	\$ 68,823	\$ 20.03	\$ 41,656	\$ 65,136	\$ 37.16	\$ 77,286
44-45	Retail Trade	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	20	\$ 42.00	\$ 87,364	\$ 34.26	\$ 71,261	\$ 77,042	\$ 37.16	\$ 77,286
44-45	Retail Trade	49-0000	Installation, Maintenance, and Repair Occupations	3,320	\$ 29.01	\$ 60,335	\$ 20.96	\$ 43,588	\$ 56,021	\$ 35.38	\$ 73,596
44-45	Retail Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	270	\$ 43.98	\$ 91,473	\$ 30.93	\$ 64,329	\$ 83,628	\$ 58.92	\$ 122,564
44-45	Retail Trade	49-3023	Automotive Service Technicians and Mechanics	1,790	\$ 29.89	\$ 62,165	\$ 22.82	\$ 47,471	\$ 59,967	\$ 36.78	\$ 76,508
44-45	Retail Trade	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	30	\$ 23.34	\$ 48,545	\$ 18.68	\$ 38,863	\$ 47,445	\$ 24.54	\$ 51,034
44-45	Retail Trade	49-3093	Tire Repairers and Changers	270	\$ 21.72	\$ 45,182	\$ 17.49	\$ 36,372	\$ 41,600	\$ 26.37	\$ 54,858
44-45	Retail Trade	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	60	\$ 29.98	\$ 62,350	\$ 22.89	\$ 47,603	\$ 63,569	\$ 35.28	\$ 73,381
44-45	Retail Trade	49-9071	Maintenance and Repair Workers, General	120	\$ 23.11	\$ 48,069	\$ 17.00	\$ 35,360	\$ 46,375	\$ 27.57	\$ 57,353
44-45	Retail Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	120	\$ 28.56	\$ 59,410	\$ 23.04	\$ 47,922	\$ 55,812	\$ 31.45	\$ 65,416
44-45	Retail Trade	51-0000	Production Occupations	2,420	\$ 23.41	\$ 48,701	\$ 18.20	\$ 37,848	\$ 43,049	\$ 29.30	\$ 60,944
44-45	Retail Trade	51-1011	First-Line Supervisors of Production and Operating Workers	230	\$ 34.21	\$ 71,154	\$ 29.54	\$ 61,449	\$ 73,934	\$ 37.78	\$ 78,581
44-45	Retail Trade	51-3011	Bakers	530	\$ 20.27	\$ 42,157	\$ 14.61	\$ 30,380	\$ 39,151	\$ 24.55	\$ 51,056
44-45	Retail Trade	51-3021	Butchers and Meat Cutters	770	\$ 25.30	\$ 52,623	\$ 20.09	\$ 41,777	\$ 57,161	\$ 30.36	\$ 63,159
44-45	Retail Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	340	\$ 19.40	\$ 40,344	\$ 18.20	\$ 37,847	\$ 43,049	\$ 20.70	\$ 43,049
44-45	Retail Trade	51-3092	Food Batchmakers	10	\$ 19.19	\$ 39,911	\$ 15.65	\$ 32,557	\$ 44,725	\$ 22.40	\$ 46,601
44-45	Retail Trade	51-6052	Tailors, Dressmakers, and Custom Sewers	20	\$ 27.27	\$ 56,725	\$ 22.94	\$ 47,715	\$ 58,359	\$ 30.33	\$ 63,091
44-45	Retail Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	40	\$ 18.86	\$ 39,238	\$ 16.55	\$ 34,426	\$ 34,426	\$ 20.07	\$ 41,742
44-45	Retail Trade	51-9071	Jewelers and Precious Stone and Metal Workers	80	\$ 23.98	\$ 49,886	\$ 15.36	\$ 31,947	\$ 43,700	\$ 29.68	\$ 61,729
44-45	Retail Trade	53-0000	Transportation and Material Moving Occupations	19,720	\$ 18.60	\$ 38,683	\$ 14.95	\$ 31,103	\$ 35,927	\$ 20.52	\$ 42,690
44-45	Retail Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	830	\$ 28.85	\$ 60,012	\$ 22.55	\$ 46,912	\$ 56,855	\$ 31.92	\$ 66,404
44-45	Retail Trade	53-3031	Driver/Sales Workers	540	\$ 17.37	\$ 36,131	\$ 14.17	\$ 29,467	\$ 33,178	\$ 20.41	\$ 42,443
44-45	Retail Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	190	\$ 29.64	\$ 61,656	\$ 28.33	\$ 58,923	\$ 61,863	\$ 30.18	\$ 62,769
44-45	Retail Trade	53-3033	Light Truck Drivers	980	\$ 19.28	\$ 40,104	\$ 15.00	\$ 31,209	\$ 36,286	\$ 22.68	\$ 47,170
44-45	Retail Trade	53-3053	Shuttle Drivers and Chauffeurs	50	\$ 16.18	\$ 33,656	\$ 15.95	\$ 33,177	\$ 33,178	\$ 16.53	\$ 34,388
44-45	Retail Trade	53-6021	Parking Attendants	430	\$ 17.36	\$ 36,104	\$ 15.58	\$ 32,409	\$ 35,338	\$ 17.97	\$ 37,387
44-45	Retail Trade	53-6031	Automotive and Watercraft Service Attendants	1,620	\$ 16.17	\$ 33,625	\$ 14.34	\$ 29,836	\$ 30,821	\$ 17.32	\$ 36,027
44-45	Retail Trade	53-7051	Industrial Truck and Tractor Operators	300	\$ 24.91	\$ 51,809	\$ 20.52	\$ 42,690	\$ 53,084	\$ 29.30	\$ 60,944
44-45	Retail Trade	53-7061	Cleaners of Vehicles and Equipment	220	\$ 19.10	\$ 39,728	\$ 15.03	\$ 31,266	\$ 38,847	\$ 22.30	\$ 46,391

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
44-45	Retail Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,610	\$ 18.18	\$ 37,818	\$ 15.67	\$ 32,584	\$ 37,331	\$ 19.14	\$ 39,813
44-45	Retail Trade	53-7064	Packers and Packers, Hand	790	\$ 18.98	\$ 39,479	\$ 14.23	\$ 29,599	\$ 38,425	\$ 20.90	\$ 43,473
44-45	Retail Trade	53-7065	Stockers and Order Fillers	12,160	\$ 17.96	\$ 37,364	\$ 14.96	\$ 31,107	\$ 35,453	\$ 19.88	\$ 41,355
48-49	Transportation and Warehousing	00-0000	Total all occupations	55,360	\$ 28.95	\$ 60,218	\$ 19.66	\$ 40,897	\$ 51,326	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	11-0000	Management Occupations	1,770	\$ 76.01	\$ 158,105	\$ 52.70	\$ 109,616	\$ 133,421	\$ 82.66	\$ 171,922
48-49	Transportation and Warehousing	11-1021	General and Operations Managers	490	\$ 83.17	\$ 172,999	\$ 53.90	\$ 112,120	\$ 130,252	\$ 97.88	\$ 203,594
48-49	Transportation and Warehousing	11-2021	Marketing Managers	20	\$ 77.08	\$ 160,325	\$ 59.44	\$ 123,644	\$ 159,963	\$ 100.65	\$ 209,355
48-49	Transportation and Warehousing	11-2022	Sales Managers	180	\$ 85.19	\$ 177,192	\$ 69.55	\$ 144,655	\$ 165,439	\$ 98.01	\$ 203,855
48-49	Transportation and Warehousing	11-3012	Administrative Services Managers	80	\$ 64.51	\$ 134,184	\$ 49.99	\$ 103,979	\$ 125,695	\$ 70.82	\$ 147,296
48-49	Transportation and Warehousing	11-3013	Facilities Managers	30	\$ 58.35	\$ 121,358	\$ 50.17	\$ 104,359	\$ 120,438	\$ 66.36	\$ 138,025
48-49	Transportation and Warehousing	11-3021	Computer and Information Systems Managers	30	\$ 88.20	\$ 183,452	\$ 74.44	\$ 154,825	\$ 171,396	\$ 87.61	\$ 182,225
48-49	Transportation and Warehousing	11-3031	Financial Managers	110	\$ 94.23	\$ 195,993	\$ 78.10	\$ 162,452	\$ 173,353	\$ 103.80	\$ 215,909
48-49	Transportation and Warehousing	11-3061	Purchasing Managers	10	\$ 107.17	\$ 222,907	\$ 84.08	\$ 174,889	\$ 209,069		
48-49	Transportation and Warehousing	11-3071	Transportation, Storage, and Distribution Managers	620	\$ 67.43	\$ 140,261	\$ 48.87	\$ 101,645	\$ 129,551	\$ 81.68	\$ 169,902
48-49	Transportation and Warehousing	11-3121	Human Resources Managers	30	\$ 84.00	\$ 174,710	\$ 66.57	\$ 138,464	\$ 173,063	\$ 97.98	\$ 203,804
48-49	Transportation and Warehousing	11-9021	Construction Managers	30	\$ 64.09	\$ 133,311	\$ 56.09	\$ 116,658	\$ 145,091	\$ 69.76	\$ 145,092
48-49	Transportation and Warehousing	11-9131	Postmasters and Mail Superintendents	70	\$ 46.11	\$ 95,917	\$ 42.25	\$ 87,880	\$ 94,994	\$ 49.05	\$ 102,024
48-49	Transportation and Warehousing	11-9199	Managers, All Other	30	\$ 72.63	\$ 151,076	\$ 54.28	\$ 112,896	\$ 166,157	\$ 84.16	\$ 175,044
48-49	Transportation and Warehousing	13-0000	Business and Financial Operations Occupations	1,110	\$ 43.81	\$ 91,124	\$ 36.05	\$ 74,984	\$ 83,682	\$ 50.00	\$ 104,005
48-49	Transportation and Warehousing	13-1020	Buyers and Purchasing Agents	50	\$ 40.58	\$ 84,405	\$ 35.52	\$ 73,882	\$ 81,930	\$ 46.69	\$ 97,115
48-49	Transportation and Warehousing	13-1041	Compliance Officers	10	\$ 39.47	\$ 82,093	\$ 29.74	\$ 61,861	\$ 84,698	\$ 48.05	\$ 99,942
48-49	Transportation and Warehousing	13-1051	Cost Estimators	10	\$ 38.95	\$ 81,015	\$ 38.76	\$ 80,615	\$ 80,620	\$ 38.76	\$ 80,621
48-49	Transportation and Warehousing	13-1071	Human Resources Specialists	140	\$ 38.21	\$ 79,476	\$ 30.96	\$ 64,399	\$ 78,334	\$ 43.75	\$ 90,996
48-49	Transportation and Warehousing	13-1081	Logisticians	240	\$ 45.44	\$ 94,516	\$ 38.39	\$ 79,844	\$ 95,191	\$ 56.31	\$ 117,120
48-49	Transportation and Warehousing	13-1082	Project Management Specialists	60	\$ 48.29	\$ 100,444	\$ 37.44	\$ 77,870	\$ 99,272	\$ 59.04	\$ 122,795
48-49	Transportation and Warehousing	13-1111	Management Analysts	90	\$ 42.29	\$ 87,958	\$ 37.28	\$ 77,534	\$ 77,586	\$ 46.29	\$ 96,278
48-49	Transportation and Warehousing	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 38.26	\$ 79,587	\$ 30.00	\$ 62,400	\$ 81,419	\$ 42.23	\$ 87,840
48-49	Transportation and Warehousing	13-1151	Training and Development Specialists	50	\$ 33.57	\$ 69,834	\$ 28.20	\$ 58,657	\$ 60,493	\$ 38.73	\$ 80,561
48-49	Transportation and Warehousing	13-1161	Market Research Analysts and Marketing Specialists	80	\$ 51.33	\$ 106,766	\$ 43.45	\$ 90,383	\$ 101,826	\$ 62.01	\$ 128,976
48-49	Transportation and Warehousing	13-1199	Business Operations Specialists, All Other	160	\$ 44.70	\$ 92,979	\$ 38.28	\$ 79,615	\$ 90,646	\$ 57.75	\$ 120,123
48-49	Transportation and Warehousing	13-2011	Accountants and Auditors	160	\$ 46.88	\$ 97,518	\$ 37.65	\$ 78,319	\$ 85,000	\$ 52.26	\$ 108,706
48-49	Transportation and Warehousing	15-0000	Computer and Mathematical Occupations	410	\$ 43.85	\$ 91,216	\$ 30.90	\$ 64,266	\$ 84,177	\$ 51.89	\$ 107,937
48-49	Transportation and Warehousing	15-1211	Computer Systems Analysts	30	\$ 48.83	\$ 101,568	\$ 38.60	\$ 80,289	\$ 101,829	\$ 56.67	\$ 117,879
48-49	Transportation and Warehousing	15-1231	Computer Network Support Specialists	10	\$ 36.21	\$ 75,312	\$ 31.43	\$ 65,378	\$ 77,999	\$ 40.11	\$ 83,423
48-49	Transportation and Warehousing	15-1232	Computer User Support Specialists	60	\$ 29.27	\$ 60,889	\$ 16.77	\$ 34,876	\$ 60,520	\$ 39.44	\$ 82,040
48-49	Transportation and Warehousing	15-1242	Database Administrators	20	\$ 49.22	\$ 102,386	\$ 38.00	\$ 79,036	\$ 79,056	\$ 69.81	\$ 145,208
48-49	Transportation and Warehousing	15-1244	Network and Computer Systems Administrators	70	\$ 37.97	\$ 78,983	\$ 27.36	\$ 56,913	\$ 65,471	\$ 47.28	\$ 98,343
48-49	Transportation and Warehousing	15-1252	Software Developers	80	\$ 59.91	\$ 124,618	\$ 50.26	\$ 104,532	\$ 104,534	\$ 63.56	\$ 132,201
48-49	Transportation and Warehousing	15-1255	Web and Digital Interface Designers	20	\$ 25.65	\$ 53,354	\$ 19.22	\$ 39,972	\$ 64,252	\$ 30.90	\$ 64,266
48-49	Transportation and Warehousing	15-1299	Computer Occupations, All Other	60	\$ 35.85	\$ 74,576	\$ 30.53	\$ 63,502	\$ 73,154	\$ 42.69	\$ 88,797
48-49	Transportation and Warehousing	15-2031	Operations Research Analysts	60	\$ 49.38	\$ 102,700	\$ 37.62	\$ 78,257	\$ 94,844	\$ 63.07	\$ 131,194
48-49	Transportation and Warehousing	17-0000	Architecture and Engineering Occupations	170	\$ 44.86	\$ 93,317	\$ 39.51	\$ 82,181	\$ 82,181	\$ 46.57	\$ 96,866
48-49	Transportation and Warehousing	17-2112	Industrial Engineers	50	\$ 48.05	\$ 99,946	\$ 40.52	\$ 84,273	\$ 96,239	\$ 59.23	\$ 123,198
48-49	Transportation and Warehousing	19-0000	Life, Physical, and Social Science Occupations	70	\$ 40.66	\$ 84,583	\$ 34.02	\$ 70,751	\$ 88,452	\$ 45.49	\$ 94,619
48-49	Transportation and Warehousing	19-5011	Occupational Health and Safety Specialists	50	\$ 41.18	\$ 85,659	\$ 33.05	\$ 68,742	\$ 86,665	\$ 47.19	\$ 98,158
48-49	Transportation and Warehousing	19-5012	Occupational Health and Safety Technicians	20	\$ 38.95	\$ 81,026	\$ 34.87	\$ 72,530	\$ 88,452	\$ 42.53	\$ 88,453
48-49	Transportation and Warehousing	23-0000	Legal Occupations	20	\$ 95.81	\$ 199,294	\$ 78.27	\$ 162,797	\$ 225,740	\$ 108.56	\$ 225,795

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector										
48-49	Transportation and Warehousing	23-1011	Lawyers	20	\$ 101.86	\$ 211,867	\$ 78.31	\$ 162,876	\$ 225,740	\$ 108.56	\$ 225,795
48-49	Transportation and Warehousing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	50	\$ 37.19	\$ 77,365	\$ 30.04	\$ 62,483	\$ 75,004	\$ 37.97	\$ 78,985
48-49	Transportation and Warehousing	33-0000	Protective Service Occupations	830	\$ 19.89	\$ 41,366	\$ 14.19	\$ 29,505	\$ 36,129	\$ 18.45	\$ 38,373
48-49	Transportation and Warehousing	33-1091	First-Line Supervisors of Security Workers	30	\$ 35.36	\$ 73,545	\$ 22.80	\$ 47,425	\$ 68,161	\$ 38.79	\$ 80,678
48-49	Transportation and Warehousing	33-9032	Security Guards	160	\$ 25.78	\$ 53,625	\$ 17.63	\$ 36,680	\$ 41,354	\$ 32.41	\$ 67,423
48-49	Transportation and Warehousing	33-9094	School Bus Monitors	580	\$ 16.11	\$ 33,518	\$ 14.15	\$ 29,431	\$ 35,513	\$ 17.70	\$ 36,814
48-49	Transportation and Warehousing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	420	\$ 27.34	\$ 56,872	\$ 21.25	\$ 44,201	\$ 55,744	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	410	\$ 27.09	\$ 56,352	\$ 20.72	\$ 43,098	\$ 54,600	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	41-0000	Sales and Related Occupations	1,120	\$ 43.79	\$ 91,075	\$ 30.02	\$ 62,444	\$ 82,940	\$ 49.94	\$ 103,866
48-49	Transportation and Warehousing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	110	\$ 52.74	\$ 109,704	\$ 44.57	\$ 92,702	\$ 92,708	\$ 45.90	\$ 95,471
48-49	Transportation and Warehousing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	750	\$ 45.18	\$ 93,982	\$ 36.47	\$ 75,863	\$ 91,000	\$ 51.66	\$ 107,453
48-49	Transportation and Warehousing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	90	\$ 56.59	\$ 117,716	\$ 30.31	\$ 63,041	\$ 100,477	\$ 62.91	\$ 130,847
48-49	Transportation and Warehousing	41-9099	Sales and Related Workers, All Other	100	\$ 30.94	\$ 64,352	\$ 29.01	\$ 60,346	\$ 60,354	\$ 34.15	\$ 71,034
48-49	Transportation and Warehousing	43-0000	Office and Administrative Support Occupations	15,690	\$ 26.91	\$ 55,969	\$ 20.10	\$ 41,814	\$ 52,416	\$ 34.01	\$ 70,741
48-49	Transportation and Warehousing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	930	\$ 41.26	\$ 85,831	\$ 33.65	\$ 69,995	\$ 82,202	\$ 45.79	\$ 95,240
48-49	Transportation and Warehousing	43-3011	Bill and Account Collectors	40	\$ 20.37	\$ 42,372	\$ 17.48	\$ 36,351	\$ 36,351	\$ 23.86	\$ 49,634
48-49	Transportation and Warehousing	43-3021	Billing and Posting Clerks	190	\$ 23.19	\$ 48,237	\$ 20.92	\$ 43,512	\$ 47,323	\$ 23.77	\$ 49,447
48-49	Transportation and Warehousing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	480	\$ 25.31	\$ 52,635	\$ 21.23	\$ 44,167	\$ 49,920	\$ 28.49	\$ 59,266
48-49	Transportation and Warehousing	43-3061	Procurement Clerks	30	\$ 21.91	\$ 45,565	\$ 20.43	\$ 42,491	\$ 43,107	\$ 21.47	\$ 44,653
48-49	Transportation and Warehousing	43-4051	Customer Service Representatives	720	\$ 23.88	\$ 49,661	\$ 21.58	\$ 44,888	\$ 48,274	\$ 25.29	\$ 52,601
48-49	Transportation and Warehousing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	70	\$ 27.08	\$ 56,324	\$ 22.89	\$ 47,604	\$ 56,652	\$ 29.10	\$ 60,532
48-49	Transportation and Warehousing	43-4171	Receptionists and Information Clerks	80	\$ 19.21	\$ 39,955	\$ 16.25	\$ 33,808	\$ 34,925	\$ 21.51	\$ 44,747
48-49	Transportation and Warehousing	43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	90	\$ 20.34	\$ 42,310	\$ 18.68	\$ 38,851	\$ 39,802	\$ 23.12	\$ 48,084
48-49	Transportation and Warehousing	43-5011	Cargo and Freight Agents	990	\$ 28.69	\$ 59,675	\$ 24.33	\$ 50,611	\$ 59,763	\$ 30.15	\$ 62,715
48-49	Transportation and Warehousing	43-5021	Couriers and Messengers	480	\$ 18.15	\$ 37,757	\$ 16.10	\$ 33,495	\$ 38,568	\$ 20.10	\$ 41,813
48-49	Transportation and Warehousing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	890	\$ 26.83	\$ 55,799	\$ 18.00	\$ 37,450	\$ 56,231	\$ 33.63	\$ 69,956
48-49	Transportation and Warehousing	43-5051	Postal Service Clerks	460	\$ 29.60	\$ 61,567	\$ 25.69	\$ 53,435	\$ 61,610	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5052	Postal Service Mail Carriers	2,300	\$ 28.83	\$ 59,968	\$ 22.59	\$ 46,987	\$ 57,127	\$ 36.20	\$ 75,296
48-49	Transportation and Warehousing	43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	3,450	\$ 27.89	\$ 58,018	\$ 21.44	\$ 44,595	\$ 55,474	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5061	Production, Planning, and Expediting Clerks	260	\$ 28.29	\$ 58,842	\$ 23.39	\$ 48,655	\$ 56,334	\$ 35.17	\$ 73,154
48-49	Transportation and Warehousing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	20	\$ 23.61	\$ 49,117	\$ 17.37	\$ 36,130	\$ 49,920	\$ 27.80	\$ 57,830
48-49	Transportation and Warehousing	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 36.46	\$ 75,832	\$ 34.30	\$ 71,346	\$ 76,080	\$ 36.76	\$ 76,456
48-49	Transportation and Warehousing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	350	\$ 25.46	\$ 52,956	\$ 21.46	\$ 44,633	\$ 52,831	\$ 31.87	\$ 66,298
48-49	Transportation and Warehousing	43-9021	Data Entry Keyers	80	\$ 17.53	\$ 36,455	\$ 14.13	\$ 29,390	\$ 29,390	\$ 19.23	\$ 40,000
48-49	Transportation and Warehousing	43-9061	Office Clerks, General	1,150	\$ 26.26	\$ 54,612	\$ 18.59	\$ 38,677	\$ 46,832	\$ 36.78	\$ 76,493
48-49	Transportation and Warehousing	47-0000	Construction and Extraction Occupations	20	\$ 42.14	\$ 87,649	\$ 38.07	\$ 79,190	\$ 96,031	\$ 46.17	\$ 96,042
48-49	Transportation and Warehousing	49-0000	Installation, Maintenance, and Repair Occupations	1,340	\$ 33.50	\$ 69,681	\$ 25.13	\$ 52,272	\$ 70,138	\$ 39.58	\$ 82,333
48-49	Transportation and Warehousing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	180	\$ 41.80	\$ 86,935	\$ 30.07	\$ 62,540	\$ 91,021	\$ 49.45	\$ 102,856
48-49	Transportation and Warehousing	49-3011	Aircraft Mechanics and Service Technicians	70	\$ 44.70	\$ 92,969	\$ 30.84	\$ 64,147	\$ 86,838	\$ 45.74	\$ 95,138
48-49	Transportation and Warehousing	49-3023	Automotive Service Technicians and Mechanics	70	\$ 35.37	\$ 73,578	\$ 33.78	\$ 70,262	\$ 76,835	\$ 39.66	\$ 82,494
48-49	Transportation and Warehousing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	420	\$ 30.61	\$ 63,669	\$ 25.00	\$ 52,001	\$ 60,492	\$ 35.99	\$ 74,856
48-49	Transportation and Warehousing	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	80	\$ 41.46	\$ 86,233	\$ 43.13	\$ 89,716	\$ 89,727	\$ 43.16	\$ 89,769
48-49	Transportation and Warehousing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	40	\$ 36.99	\$ 76,941	\$ 36.94	\$ 76,835	\$ 76,835	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-9071	Maintenance and Repair Workers, General	290	\$ 32.12	\$ 66,818	\$ 26.53	\$ 55,183	\$ 73,154	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	50	\$ 18.42	\$ 38,314	\$ 17.79	\$ 37,012	\$ 37,013	\$ 17.79	\$ 37,013
48-49	Transportation and Warehousing	49-9099	Installation, Maintenance, and Repair Workers, All Other	20	\$ 29.17	\$ 60,678	\$ 24.87	\$ 51,734	\$ 51,735	\$ 29.32	\$ 60,979
48-49	Transportation and Warehousing	51-0000	Production Occupations	280	\$ 24.61	\$ 51,197	\$ 17.41	\$ 36,214	\$ 38,352	\$ 29.10	\$ 60,523

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
48-49	Transportation and Warehousing	51-1011	First-Line Supervisors of Production and Operating Workers	20	\$ 45.24	\$ 94,100	\$ 28.20	\$ 58,658	\$ 86,807	\$ 55.01	\$ 114,411
48-49	Transportation and Warehousing	51-6031	Sewing Machine Operators	30	\$ 20.44	\$ 42,507	\$ 17.41	\$ 36,206	\$ 43,554	\$ 20.94	\$ 43,554
48-49	Transportation and Warehousing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	90	\$ 19.77	\$ 41,129	\$ 14.59	\$ 30,349	\$ 36,078	\$ 22.43	\$ 46,664
48-49	Transportation and Warehousing	53-0000	Transportation and Material Moving Occupations	32,010	\$ 26.06	\$ 54,213	\$ 19.66	\$ 40,897	\$ 47,985	\$ 30.17	\$ 62,747
48-49	Transportation and Warehousing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	1,790	\$ 33.98	\$ 70,678	\$ 24.29	\$ 50,531	\$ 69,783	\$ 39.18	\$ 81,505
48-49	Transportation and Warehousing	53-2012	Commercial Pilots	50		\$ 174,714		\$ 96,360	\$ 162,666		
48-49	Transportation and Warehousing	53-2022	Airfield Operations Specialists	60	\$ 26.36	\$ 54,831	\$ 21.73	\$ 45,200	\$ 51,316	\$ 29.08	\$ 60,485
48-49	Transportation and Warehousing	53-2031	Flight Attendants	20		\$ 105,733		\$ 44,205	\$ 113,522		\$ 136,902
48-49	Transportation and Warehousing	53-3032	Heavy and Tractor-Trailer Truck Drivers	9,140	\$ 31.83	\$ 66,208	\$ 28.81	\$ 59,921	\$ 62,864	\$ 36.97	\$ 76,900
48-49	Transportation and Warehousing	53-3033	Light Truck Drivers	3,910	\$ 24.90	\$ 51,796	\$ 21.30	\$ 44,295	\$ 45,357	\$ 26.82	\$ 55,786
48-49	Transportation and Warehousing	53-3051	Bus Drivers, School	1,230	\$ 27.24	\$ 56,656	\$ 23.93	\$ 49,769	\$ 60,132	\$ 29.13	\$ 60,598
48-49	Transportation and Warehousing	53-3052	Bus Drivers, Transit and Intercity	490	\$ 25.80	\$ 53,660	\$ 23.22	\$ 48,298	\$ 55,002	\$ 28.52	\$ 59,315
48-49	Transportation and Warehousing	53-3053	Shuttle Drivers and Chauffeurs	1,200	\$ 19.89	\$ 41,374	\$ 14.84	\$ 30,872	\$ 43,926	\$ 22.60	\$ 47,003
48-49	Transportation and Warehousing	53-5011	Sailors and Marine Oilers	110	\$ 30.82	\$ 64,113	\$ 24.24	\$ 50,424	\$ 59,796	\$ 34.15	\$ 71,031
48-49	Transportation and Warehousing	53-5021	Captains, Mates, and Pilots of Water Vessels	130	\$ 53.68	\$ 111,649	\$ 45.41	\$ 94,448	\$ 102,613	\$ 64.53	\$ 134,229
48-49	Transportation and Warehousing	53-6032	Aircraft Service Attendants	200	\$ 24.46	\$ 50,887	\$ 22.97	\$ 47,772	\$ 48,805	\$ 25.49	\$ 53,022
48-49	Transportation and Warehousing	53-7051	Industrial Truck and Tractor Operators	720	\$ 23.51	\$ 48,905	\$ 19.16	\$ 39,862	\$ 45,528	\$ 24.44	\$ 50,844
48-49	Transportation and Warehousing	53-7061	Cleaners of Vehicles and Equipment	130	\$ 22.10	\$ 45,965	\$ 18.82	\$ 39,142	\$ 39,521	\$ 20.60	\$ 42,844
48-49	Transportation and Warehousing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	6,320	\$ 20.96	\$ 43,595	\$ 18.29	\$ 38,036	\$ 40,637	\$ 23.16	\$ 48,167
48-49	Transportation and Warehousing	53-7064	Packers and Packagers, Hand	4,860	\$ 18.99	\$ 39,490	\$ 17.72	\$ 36,851	\$ 40,897	\$ 19.66	\$ 40,897
48-49	Transportation and Warehousing	53-7065	Stockers and Order Fillers	610	\$ 19.18	\$ 39,889	\$ 17.05	\$ 35,468	\$ 37,971	\$ 18.80	\$ 39,107
51	Information	00-0000	Total all occupations	17,890	\$ 57.49	\$ 119,579	\$ 29.64	\$ 61,644	\$ 102,253	\$ 76.13	\$ 158,356
51	Information	11-0000	Management Occupations	2,520	\$ 99.80	\$ 207,593	\$ 74.73	\$ 155,435	\$ 187,531	\$ 109.99	\$ 228,781
51	Information	11-1021	General and Operations Managers	370	\$ 99.20	\$ 206,345	\$ 60.52	\$ 125,889	\$ 161,958		
51	Information	11-2011	Advertising and Promotions Managers	30	\$ 89.59	\$ 186,356	\$ 87.78	\$ 182,574	\$ 182,758	\$ 102.97	\$ 214,181
51	Information	11-2021	Marketing Managers	210	\$ 89.90	\$ 186,991	\$ 64.69	\$ 134,562	\$ 168,466	\$ 100.87	\$ 209,818
51	Information	11-2022	Sales Managers	220	\$ 93.77	\$ 195,041	\$ 72.11	\$ 149,989	\$ 173,677	\$ 102.93	\$ 214,099
51	Information	11-2032	Public Relations Managers	20	\$ 88.20	\$ 183,453	\$ 62.91	\$ 130,845	\$ 168,423	\$ 96.77	\$ 201,286
51	Information	11-3012	Administrative Services Managers	80	\$ 82.42	\$ 171,435	\$ 62.45	\$ 129,888	\$ 160,003	\$ 94.25	\$ 196,035
51	Information	11-3021	Computer and Information Systems Managers	950	\$ 99.71	\$ 207,407	\$ 83.39	\$ 173,444	\$ 213,099	\$ 107.95	\$ 224,534
51	Information	11-3031	Financial Managers	240	\$ 103.22	\$ 214,705	\$ 82.64	\$ 171,891	\$ 175,113	\$ 110.62	\$ 230,092
51	Information	11-3061	Purchasing Managers	30	\$ 91.58	\$ 190,492	\$ 70.28	\$ 146,174	\$ 175,404	\$ 107.77	\$ 224,170
51	Information	11-3121	Human Resources Managers	50	\$ 115.20	\$ 239,620	\$ 81.88	\$ 170,302	\$ 211,734		
51	Information	11-9199	Managers, All Other	260	\$ 121.64	\$ 253,012	\$ 76.62	\$ 159,362			
51	Information	13-0000	Business and Financial Operations Occupations	1,700	\$ 53.78	\$ 111,865	\$ 38.43	\$ 79,936	\$ 100,626	\$ 63.74	\$ 132,570
51	Information	13-1020	Buyers and Purchasing Agents	40	\$ 54.77	\$ 113,926	\$ 45.10	\$ 93,803	\$ 98,898	\$ 59.68	\$ 124,141
51	Information	13-1041	Compliance Officers	40	\$ 61.71	\$ 128,364	\$ 47.24	\$ 98,258	\$ 138,025	\$ 76.78	\$ 159,712
51	Information	13-1071	Human Resources Specialists	90	\$ 52.75	\$ 109,718	\$ 30.00	\$ 62,400	\$ 79,442	\$ 60.75	\$ 126,365
51	Information	13-1082	Project Management Specialists	250	\$ 74.33	\$ 154,602	\$ 49.24	\$ 102,418	\$ 131,370	\$ 79.16	\$ 164,643
51	Information	13-1111	Management Analysts	130	\$ 59.81	\$ 124,396	\$ 45.56	\$ 94,771	\$ 108,185	\$ 77.13	\$ 160,435
51	Information	13-1121	Meeting, Convention, and Event Planners	50	\$ 44.10	\$ 91,719	\$ 38.88	\$ 80,862	\$ 83,387	\$ 51.97	\$ 108,088
51	Information	13-1151	Training and Development Specialists	60	\$ 48.82	\$ 101,555	\$ 39.15	\$ 81,434	\$ 95,861	\$ 53.95	\$ 112,216
51	Information	13-1161	Market Research Analysts and Marketing Specialists	290	\$ 49.52	\$ 103,001	\$ 37.11	\$ 77,180	\$ 94,049	\$ 62.75	\$ 130,525
51	Information	13-1199	Business Operations Specialists, All Other	240	\$ 43.84	\$ 91,184	\$ 32.61	\$ 67,838	\$ 80,828	\$ 48.81	\$ 101,530
51	Information	13-2011	Accountants and Auditors	280	\$ 48.67	\$ 101,224	\$ 39.75	\$ 82,680	\$ 97,262	\$ 57.28	\$ 119,136
51	Information	13-2051	Financial and Investment Analysts	130	\$ 47.92	\$ 99,683	\$ 38.31	\$ 79,693	\$ 95,822	\$ 50.61	\$ 105,268
51	Information	13-2054	Financial Risk Specialists	60	\$ 63.71	\$ 132,509	\$ 52.47	\$ 109,144	\$ 134,928	\$ 70.38	\$ 146,399

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
51	Information	15-0000	Computer and Mathematical Occupations	5,330	\$ 67.41	\$ 140,206	\$ 47.79	\$ 99,413	\$ 132,713	\$ 81.64	\$ 169,807
51	Information	15-1211	Computer Systems Analysts	480	\$ 72.62	\$ 151,041	\$ 51.54	\$ 107,204	\$ 137,594	\$ 81.12	\$ 168,732
51	Information	15-1212	Information Security Analysts	360	\$ 67.54	\$ 140,475	\$ 51.81	\$ 107,760	\$ 133,240	\$ 79.39	\$ 165,139
51	Information	15-1231	Computer Network Support Specialists	150	\$ 50.59	\$ 105,219	\$ 40.47	\$ 84,187	\$ 102,621	\$ 62.16	\$ 129,294
51	Information	15-1232	Computer User Support Specialists	350	\$ 36.63	\$ 76,193	\$ 27.98	\$ 58,193	\$ 76,389	\$ 47.07	\$ 97,903
51	Information	15-1241	Computer Network Architects	330	\$ 79.83	\$ 166,037	\$ 67.55	\$ 140,513	\$ 168,811	\$ 91.22	\$ 189,740
51	Information	15-1242	Database Administrators	110	\$ 67.19	\$ 139,757	\$ 51.65	\$ 107,440	\$ 136,508	\$ 80.54	\$ 167,516
51	Information	15-1243	Database Architects	30	\$ 83.67	\$ 174,035	\$ 76.13	\$ 158,344	\$ 167,440	\$ 103.10	\$ 214,458
51	Information	15-1244	Network and Computer Systems Administrators	340	\$ 64.20	\$ 133,532	\$ 45.60	\$ 94,841	\$ 118,474	\$ 63.49	\$ 132,056
51	Information	15-1251	Computer Programmers	50	\$ 45.14	\$ 93,882	\$ 30.04	\$ 62,482	\$ 74,789	\$ 48.92	\$ 101,747
51	Information	15-1252	Software Developers	2,290	\$ 74.74	\$ 155,460	\$ 59.96	\$ 124,711	\$ 137,989	\$ 90.24	\$ 187,705
51	Information	15-1253	Software Quality Assurance Analysts and Testers	240	\$ 50.16	\$ 104,323	\$ 29.80	\$ 61,984	\$ 99,413	\$ 60.65	\$ 126,142
51	Information	15-1254	Web Developers	90	\$ 49.33	\$ 102,605	\$ 37.05	\$ 77,064	\$ 77,833	\$ 62.50	\$ 130,000
51	Information	15-1255	Web and Digital Interface Designers	80	\$ 60.97	\$ 126,816	\$ 32.09	\$ 66,757	\$ 89,581	\$ 79.80	\$ 165,993
51	Information	15-1299	Computer Occupations, All Other	220	\$ 53.16	\$ 110,582	\$ 26.13	\$ 54,346	\$ 66,377	\$ 95.05	\$ 197,704
51	Information	15-2031	Operations Research Analysts	60	\$ 59.35	\$ 123,453	\$ 49.78	\$ 103,543	\$ 128,455	\$ 64.54	\$ 134,235
51	Information	15-2051	Data Scientists	120	\$ 74.85	\$ 155,687	\$ 65.54	\$ 136,324	\$ 163,120	\$ 82.77	\$ 172,161
51	Information	17-0000	Architecture and Engineering Occupations	100	\$ 68.87	\$ 143,242	\$ 49.68	\$ 103,342	\$ 134,943	\$ 81.34	\$ 169,190
51	Information	23-0000	Legal Occupations	40	\$ 114.81	\$ 238,797	\$ 80.90	\$ 168,264	\$ 202,628		
51	Information	23-1011	Lawyers	40	\$ 124.01	\$ 257,934	\$ 84.57	\$ 175,913	\$ 210,559		
51	Information	25-0000	Educational Instruction and Library Occupations	100	\$ 28.86	\$ 60,033	\$ 17.76	\$ 36,932	\$ 54,892	\$ 38.05	\$ 79,135
51	Information	25-4022	Librarians and Media Collections Specialists	80	\$ 30.21	\$ 62,847	\$ 17.76	\$ 36,932	\$ 57,976	\$ 39.85	\$ 82,896
51	Information	25-4031	Library Technicians	20	\$ 23.18	\$ 48,220	\$ 17.47	\$ 36,338	\$ 47,828	\$ 28.14	\$ 58,531
51	Information	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	2,880	\$ 46.82	\$ 97,387	\$ 26.37	\$ 54,851	\$ 79,532	\$ 57.10	\$ 118,768
51	Information	27-1011	Art Directors	100	\$ 70.08	\$ 145,762	\$ 49.51	\$ 102,988	\$ 152,972	\$ 81.19	\$ 168,880
51	Information	27-1024	Graphic Designers	230	\$ 32.52	\$ 67,638	\$ 23.94	\$ 49,788	\$ 56,061	\$ 37.17	\$ 77,310
51	Information	27-2012	Producers and Directors	660	\$ 56.36	\$ 117,223	\$ 38.09	\$ 79,230	\$ 103,861	\$ 63.74	\$ 132,570
51	Information	27-3011	Broadcast Announcers and Radio Disc Jockeys	70	\$ 139.65	\$ 290,471	\$ 26.84	\$ 55,836	\$ 105,232	\$ 105.70	\$ 219,849
51	Information	27-3031	Public Relations Specialists	60	\$ 39.78	\$ 82,746	\$ 29.52	\$ 61,398	\$ 83,268	\$ 43.02	\$ 89,478
51	Information	27-3041	Editors	350	\$ 33.18	\$ 69,020	\$ 17.22	\$ 35,819	\$ 61,753	\$ 39.65	\$ 82,478
51	Information	27-3043	Writers and Authors	70	\$ 39.08	\$ 81,284	\$ 24.54	\$ 51,048	\$ 72,406	\$ 42.67	\$ 88,757
51	Information	27-3099	Media and Communication Workers, All Other	100	\$ 21.77	\$ 45,272	\$ 15.51	\$ 32,260	\$ 41,600	\$ 21.21	\$ 44,124
51	Information	27-4011	Audio and Video Technicians	90	\$ 47.79	\$ 99,412	\$ 30.49	\$ 63,421	\$ 103,675	\$ 66.69	\$ 138,722
51	Information	27-4012	Broadcast Technicians	210	\$ 47.70	\$ 99,206	\$ 44.59	\$ 92,754	\$ 103,280	\$ 59.73	\$ 124,231
51	Information	27-4031	Camera Operators, Television, Video, and Film	170	\$ 46.09	\$ 95,876	\$ 34.54	\$ 71,843	\$ 95,032	\$ 57.10	\$ 118,768
51	Information	27-4032	Film and Video Editors	220	\$ 38.76	\$ 80,614	\$ 24.54	\$ 51,048	\$ 51,094	\$ 47.67	\$ 99,144
51	Information	27-4099	Media and Communication Equipment Workers, All Other	190	\$ 30.90	\$ 64,265	\$ 27.54	\$ 57,275	\$ 57,325	\$ 35.58	\$ 74,000
51	Information	37-0000	Building and Grounds Cleaning and Maintenance Occupations	60	\$ 17.06	\$ 35,481	\$ 14.89	\$ 30,978	\$ 31,013	\$ 14.91	\$ 31,013
51	Information	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	60	\$ 15.97	\$ 33,227	\$ 14.89	\$ 30,978	\$ 30,981	\$ 14.91	\$ 31,013
51	Information	41-0000	Sales and Related Occupations	1,580	\$ 45.57	\$ 94,780	\$ 23.88	\$ 49,671	\$ 78,506	\$ 52.28	\$ 108,746
51	Information	41-1012	First-Line Supervisors of Non-Retail Sales Workers	170	\$ 61.53	\$ 127,988	\$ 41.21	\$ 85,721	\$ 104,845	\$ 64.33	\$ 133,801
51	Information	41-3011	Advertising Sales Agents	390	\$ 32.45	\$ 67,505	\$ 19.26	\$ 40,064	\$ 62,392	\$ 39.60	\$ 82,367
51	Information	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	700	\$ 49.68	\$ 103,344	\$ 26.45	\$ 55,015	\$ 83,895	\$ 64.43	\$ 134,024
51	Information	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	120	\$ 34.05	\$ 70,832	\$ 17.88	\$ 37,196	\$ 65,929	\$ 48.70	\$ 101,293
51	Information	41-9031	Sales Engineers	50	\$ 97.34	\$ 202,457	\$ 57.88	\$ 120,394	\$ 153,759	\$ 87.58	\$ 182,170
51	Information	41-9099	Sales and Related Workers, All Other	110	\$ 38.42	\$ 79,917	\$ 31.03	\$ 64,534	\$ 80,547	\$ 44.83	\$ 93,248
51	Information	43-0000	Office and Administrative Support Occupations	1,970	\$ 25.40	\$ 52,836	\$ 18.27	\$ 37,994	\$ 47,599	\$ 29.53	\$ 61,418

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
51	Information	43-1011	First-Line Supervisors of Office and Administrative Support Workers	200	\$ 41.68	\$ 86,704	\$ 37.62	\$ 78,243	\$ 79,582	\$ 46.19	\$ 96,069
51	Information	43-3011	Bill and Account Collectors	20	\$ 28.25	\$ 58,763	\$ 26.35	\$ 54,812	\$ 60,110	\$ 28.90	\$ 60,110
51	Information	43-3021	Billing and Posting Clerks	40	\$ 26.37	\$ 54,851	\$ 24.79	\$ 51,564	\$ 53,681	\$ 28.07	\$ 58,392
51	Information	43-3031	Bookkeeping, Accounting, and Auditing Clerks	180	\$ 28.22	\$ 58,698	\$ 23.07	\$ 47,988	\$ 58,907	\$ 30.70	\$ 63,852
51	Information	43-3051	Payroll and Timekeeping Clerks	30	\$ 25.92	\$ 53,922	\$ 23.07	\$ 47,984	\$ 56,701	\$ 29.29	\$ 60,927
51	Information	43-4051	Customer Service Representatives	440	\$ 24.95	\$ 51,897	\$ 19.30	\$ 40,136	\$ 48,488	\$ 27.66	\$ 57,529
51	Information	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	40	\$ 18.37	\$ 38,203	\$ 15.93	\$ 33,138	\$ 33,138	\$ 15.93	\$ 33,139
51	Information	43-4171	Receptionists and Information Clerks	20	\$ 21.61	\$ 44,942	\$ 17.12	\$ 35,612	\$ 41,392	\$ 27.13	\$ 56,430
51	Information	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 22.10	\$ 45,960	\$ 17.46	\$ 36,323	\$ 41,655	\$ 28.48	\$ 59,239
51	Information	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 38.39	\$ 79,846	\$ 28.83	\$ 59,967	\$ 69,906	\$ 46.45	\$ 96,615
51	Information	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	80	\$ 23.48	\$ 48,840	\$ 17.70	\$ 36,819	\$ 46,904	\$ 30.23	\$ 62,886
51	Information	43-9061	Office Clerks, General	340	\$ 21.38	\$ 44,471	\$ 18.22	\$ 37,905	\$ 37,994	\$ 23.03	\$ 47,893
51	Information	49-0000	Installation, Maintenance, and Repair Occupations	830	\$ 43.49	\$ 90,451	\$ 37.32	\$ 77,628	\$ 97,659	\$ 49.60	\$ 103,170
51	Information	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	190	\$ 34.83	\$ 72,449	\$ 28.55	\$ 59,380	\$ 73,214	\$ 44.18	\$ 91,901
51	Information	49-9052	Telecommunications Line Installers and Repairers	470	\$ 48.46	\$ 100,788	\$ 46.93	\$ 97,615	\$ 102,047	\$ 49.89	\$ 103,763
51	Information	49-9071	Maintenance and Repair Workers, General	40	\$ 33.11	\$ 68,866	\$ 25.18	\$ 52,375	\$ 64,852	\$ 43.37	\$ 90,213
51	Information	53-0000	Transportation and Material Moving Occupations	80	\$ 34.82	\$ 72,420	\$ 20.15	\$ 41,921	\$ 66,782	\$ 51.03	\$ 106,137
51	Information	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	40	\$ 48.15	\$ 100,158	\$ 47.19	\$ 98,149	\$ 107,214	\$ 51.55	\$ 107,214
52	Finance and Insurance	00-0000	Total all occupations	53,860	\$ 65.37	\$ 135,967	\$ 34.62	\$ 72,009	\$ 108,342	\$ 81.61	\$ 169,740
52	Finance and Insurance	11-0000	Management Occupations	8,490	\$ 108.77	\$ 226,244	\$ 80.51	\$ 167,453	\$ 209,748		
52	Finance and Insurance	11-1011	Chief Executives	70	\$ 219.33	\$ 456,207					
52	Finance and Insurance	11-1021	General and Operations Managers	930	\$ 107.92	\$ 224,483	\$ 60.59	\$ 126,022	\$ 178,441		
52	Finance and Insurance	11-2021	Marketing Managers	210	\$ 102.86	\$ 213,958	\$ 76.92	\$ 159,993	\$ 200,830		
52	Finance and Insurance	11-2022	Sales Managers	520	\$ 101.58	\$ 211,280	\$ 73.86	\$ 153,627	\$ 174,200		
52	Finance and Insurance	11-2032	Public Relations Managers	30	\$ 120.84	\$ 251,338	\$ 93.02	\$ 193,474			
52	Finance and Insurance	11-3012	Administrative Services Managers	240	\$ 72.35	\$ 150,481	\$ 52.96	\$ 110,157	\$ 131,003	\$ 83.74	\$ 174,182
52	Finance and Insurance	11-3013	Facilities Managers	30	\$ 77.55	\$ 161,295	\$ 55.91	\$ 116,293	\$ 158,351	\$ 95.14	\$ 197,898
52	Finance and Insurance	11-3021	Computer and Information Systems Managers	2,240	\$ 114.60	\$ 238,366	\$ 89.23	\$ 185,599	\$ 218,298		
52	Finance and Insurance	11-3031	Financial Managers	3,250	\$ 108.93	\$ 226,584	\$ 82.00	\$ 170,568	\$ 212,972		
52	Finance and Insurance	11-3061	Purchasing Managers	50	\$ 99.54	\$ 207,043	\$ 82.93	\$ 172,494	\$ 200,269	\$ 109.58	\$ 227,936
52	Finance and Insurance	11-3111	Compensation and Benefits Managers	20	\$ 103.24	\$ 214,748	\$ 84.57	\$ 175,896	\$ 202,540		
52	Finance and Insurance	11-3121	Human Resources Managers	150	\$ 104.45	\$ 217,249	\$ 76.54	\$ 159,194	\$ 196,845		
52	Finance and Insurance	11-3131	Training and Development Managers	10	\$ 96.67	\$ 201,073	\$ 82.90	\$ 172,438	\$ 176,955	\$ 111.53	\$ 231,976
52	Finance and Insurance	11-9141	Property, Real Estate, and Community Association Managers	20	\$ 88.65	\$ 184,395	\$ 64.42	\$ 133,998	\$ 198,185	\$ 99.55	\$ 207,057
52	Finance and Insurance	11-9199	Managers, All Other	700	\$ 102.51	\$ 213,224	\$ 79.04	\$ 164,396	\$ 182,232	\$ 105.67	\$ 219,785
52	Finance and Insurance	13-0000	Business and Financial Operations Occupations	16,820	\$ 64.39	\$ 133,928	\$ 39.33	\$ 81,806	\$ 105,776	\$ 77.62	\$ 161,457
52	Finance and Insurance	13-1020	Buyers and Purchasing Agents	90	\$ 64.07	\$ 133,263	\$ 49.38	\$ 102,713	\$ 131,791	\$ 81.54	\$ 169,611
52	Finance and Insurance	13-1031	Claims Adjusters, Examiners, and Investigators	1,550	\$ 45.70	\$ 95,065	\$ 34.71	\$ 72,199	\$ 92,827	\$ 50.65	\$ 105,342
52	Finance and Insurance	13-1041	Compliance Officers	610	\$ 61.93	\$ 128,819	\$ 49.33	\$ 102,603	\$ 129,532	\$ 78.38	\$ 163,034
52	Finance and Insurance	13-1071	Human Resources Specialists	280	\$ 48.16	\$ 100,165	\$ 36.21	\$ 75,324	\$ 90,695	\$ 58.73	\$ 122,167
52	Finance and Insurance	13-1075	Labor Relations Specialists	10	\$ 55.12	\$ 114,646	\$ 37.57	\$ 78,145	\$ 102,844	\$ 69.63	\$ 144,824
52	Finance and Insurance	13-1082	Project Management Specialists	780	\$ 83.00	\$ 172,643	\$ 63.51	\$ 132,109	\$ 165,831	\$ 106.09	\$ 220,675
52	Finance and Insurance	13-1111	Management Analysts	1,070	\$ 68.84	\$ 143,193	\$ 40.02	\$ 83,248	\$ 117,177	\$ 77.27	\$ 160,725
52	Finance and Insurance	13-1121	Meeting, Convention, and Event Planners	40	\$ 55.28	\$ 114,975	\$ 39.87	\$ 82,922	\$ 104,517	\$ 62.06	\$ 129,090
52	Finance and Insurance	13-1141	Compensation, Benefits, and Job Analysis Specialists	50	\$ 54.67	\$ 113,706	\$ 44.47	\$ 92,487	\$ 107,347	\$ 65.32	\$ 135,868
52	Finance and Insurance	13-1151	Training and Development Specialists	130	\$ 56.09	\$ 116,671	\$ 38.72	\$ 80,543	\$ 104,530	\$ 66.83	\$ 139,002
52	Finance and Insurance	13-1161	Market Research Analysts and Marketing Specialists	460	\$ 49.48	\$ 102,911	\$ 32.31	\$ 67,209	\$ 99,944	\$ 60.26	\$ 125,333

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
52	Finance and Insurance	13-1199	Business Operations Specialists, All Other	580	\$ 54.23	\$ 112,802	\$ 39.33	\$ 81,806	\$ 103,009	\$ 63.67	\$ 132,434
52	Finance and Insurance	13-2011	Accountants and Auditors	2,010	\$ 76.09	\$ 158,261	\$ 47.68	\$ 99,178	\$ 130,885	\$ 81.30	\$ 169,109
52	Finance and Insurance	13-2041	Credit Analysts	540	\$ 48.24	\$ 100,339	\$ 36.51	\$ 75,935	\$ 99,776	\$ 56.47	\$ 117,452
52	Finance and Insurance	13-2051	Financial and Investment Analysts	1,700	\$ 70.11	\$ 145,830	\$ 48.43	\$ 100,735	\$ 131,580	\$ 79.76	\$ 165,891
52	Finance and Insurance	13-2052	Personal Financial Advisors	2,180	\$ 94.12	\$ 195,766	\$ 47.23	\$ 98,239	\$ 138,161	\$ 110.06	\$ 228,924
52	Finance and Insurance	13-2053	Insurance Underwriters	460	\$ 51.01	\$ 106,093	\$ 35.33	\$ 73,476	\$ 96,038	\$ 62.77	\$ 130,552
52	Finance and Insurance	13-2054	Financial Risk Specialists	590	\$ 66.21	\$ 137,722	\$ 49.06	\$ 102,041	\$ 132,150	\$ 81.89	\$ 170,337
52	Finance and Insurance	13-2061	Financial Examiners	1,160	\$ 57.23	\$ 119,042	\$ 39.36	\$ 81,871	\$ 109,867	\$ 69.21	\$ 143,955
52	Finance and Insurance	13-2072	Loan Officers	1,740	\$ 45.09	\$ 93,797	\$ 28.99	\$ 60,296	\$ 87,840	\$ 51.12	\$ 106,325
52	Finance and Insurance	13-2099	Financial Specialists, All Other	690	\$ 50.08	\$ 104,171	\$ 38.45	\$ 79,976	\$ 98,819	\$ 63.45	\$ 131,982
52	Finance and Insurance	15-0000	Computer and Mathematical Occupations	8,780	\$ 77.31	\$ 160,802	\$ 60.85	\$ 126,560	\$ 161,325	\$ 86.00	\$ 178,879
52	Finance and Insurance	15-1211	Computer Systems Analysts	1,290	\$ 66.86	\$ 139,069	\$ 49.64	\$ 103,241	\$ 138,758	\$ 78.37	\$ 163,000
52	Finance and Insurance	15-1212	Information Security Analysts	460	\$ 77.15	\$ 160,474	\$ 62.48	\$ 129,954	\$ 164,156	\$ 96.89	\$ 201,541
52	Finance and Insurance	15-1231	Computer Network Support Specialists	120	\$ 41.39	\$ 86,097	\$ 34.08	\$ 70,883	\$ 81,614	\$ 48.62	\$ 101,135
52	Finance and Insurance	15-1232	Computer User Support Specialists	220	\$ 41.43	\$ 86,164	\$ 28.99	\$ 60,298	\$ 77,010	\$ 49.04	\$ 102,001
52	Finance and Insurance	15-1241	Computer Network Architects	340	\$ 84.17	\$ 175,064	\$ 68.67	\$ 142,829	\$ 172,427	\$ 96.85	\$ 201,456
52	Finance and Insurance	15-1242	Database Administrators	130	\$ 73.97	\$ 153,850	\$ 58.88	\$ 122,471	\$ 158,699	\$ 85.46	\$ 177,764
52	Finance and Insurance	15-1243	Database Architects	120	\$ 83.52	\$ 173,725	\$ 78.66	\$ 163,622	\$ 174,629	\$ 92.15	\$ 191,667
52	Finance and Insurance	15-1244	Network and Computer Systems Administrators	320	\$ 68.57	\$ 142,618	\$ 55.15	\$ 114,718	\$ 128,949	\$ 78.97	\$ 164,255
52	Finance and Insurance	15-1251	Computer Programmers		\$ 79.93	\$ 166,246	\$ 71.95	\$ 149,661	\$ 185,523	\$ 89.19	\$ 185,523
52	Finance and Insurance	15-1252	Software Developers	2,700	\$ 80.86	\$ 168,179	\$ 63.72	\$ 132,535	\$ 163,220	\$ 83.60	\$ 173,893
52	Finance and Insurance	15-1253	Software Quality Assurance Analysts and Testers	430	\$ 75.44	\$ 156,925	\$ 49.71	\$ 103,392	\$ 135,595	\$ 77.61	\$ 161,435
52	Finance and Insurance	15-1254	Web Developers	40	\$ 48.08	\$ 100,003	\$ 36.52	\$ 75,964	\$ 97,210	\$ 53.76	\$ 111,829
52	Finance and Insurance	15-1255	Web and Digital Interface Designers	70	\$ 65.49	\$ 136,226	\$ 48.07	\$ 99,986	\$ 131,720	\$ 79.00	\$ 164,324
52	Finance and Insurance	15-1299	Computer Occupations, All Other	1,040	\$ 101.41	\$ 210,942	\$ 80.29	\$ 167,014	\$ 168,563	\$ 99.38	\$ 206,700
52	Finance and Insurance	15-2011	Actuaries	220	\$ 71.35	\$ 148,413	\$ 50.61	\$ 105,273	\$ 139,704	\$ 83.03	\$ 172,711
52	Finance and Insurance	15-2031	Operations Research Analysts	220	\$ 56.99	\$ 118,536	\$ 36.29	\$ 75,483	\$ 109,739	\$ 66.60	\$ 138,523
52	Finance and Insurance	15-2041	Statisticians	10	\$ 56.66	\$ 117,846	\$ 44.58	\$ 92,736	\$ 105,605	\$ 77.07	\$ 160,305
52	Finance and Insurance	15-2051	Data Scientists	220	\$ 69.49	\$ 144,547	\$ 56.29	\$ 117,079	\$ 136,758	\$ 78.54	\$ 163,366
52	Finance and Insurance	23-0000	Legal Occupations	790	\$ 89.59	\$ 186,339	\$ 51.35	\$ 106,802	\$ 165,233	\$ 106.55	\$ 221,620
52	Finance and Insurance	23-1011	Lawyers	550	\$ 109.81	\$ 228,408	\$ 78.21	\$ 162,685	\$ 217,325		
52	Finance and Insurance	23-2011	Paralegals and Legal Assistants	160	\$ 43.80	\$ 91,094	\$ 37.02	\$ 76,994	\$ 87,019	\$ 48.07	\$ 99,986
52	Finance and Insurance	23-2093	Title Examiners, Abstractors, and Searchers	60	\$ 30.76	\$ 63,985	\$ 25.00	\$ 52,000	\$ 65,215	\$ 36.10	\$ 75,085
52	Finance and Insurance	23-2099	Legal Support Workers, All Other	20	\$ 71.84	\$ 149,427	\$ 52.37	\$ 108,920	\$ 125,798	\$ 99.38	\$ 206,713
52	Finance and Insurance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	110	\$ 60.73	\$ 126,316	\$ 47.81	\$ 99,443	\$ 124,723	\$ 73.47	\$ 152,818
52	Finance and Insurance	27-3031	Public Relations Specialists	60	\$ 62.93	\$ 130,895	\$ 49.25	\$ 102,441	\$ 131,394	\$ 73.93	\$ 153,785
52	Finance and Insurance	33-0000	Protective Service Occupations	130	\$ 33.93	\$ 70,583	\$ 26.71	\$ 55,557	\$ 60,742	\$ 42.28	\$ 87,937
52	Finance and Insurance	41-0000	Sales and Related Occupations	8,010	\$ 54.37	\$ 113,099	\$ 29.88	\$ 62,157	\$ 93,817	\$ 63.40	\$ 131,873
52	Finance and Insurance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	420	\$ 53.07	\$ 110,377	\$ 42.35	\$ 88,097	\$ 101,196	\$ 64.91	\$ 135,004
52	Finance and Insurance	41-3021	Insurance Sales Agents	1,700	\$ 50.73	\$ 105,509	\$ 29.11	\$ 60,557	\$ 77,321	\$ 60.35	\$ 125,527
52	Finance and Insurance	41-3031	Securities, Commodities, and Financial Services Sales Agents	5,340	\$ 57.51	\$ 119,616	\$ 30.48	\$ 63,399	\$ 96,356	\$ 65.10	\$ 135,404
52	Finance and Insurance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	240	\$ 40.41	\$ 84,044	\$ 27.31	\$ 56,810	\$ 82,911	\$ 48.24	\$ 100,336
52	Finance and Insurance	41-9099	Sales and Related Workers, All Other	270	\$ 33.17	\$ 68,988	\$ 18.43	\$ 38,333	\$ 73,505	\$ 41.30	\$ 85,903
52	Finance and Insurance	43-0000	Office and Administrative Support Occupations	10,520	\$ 29.49	\$ 61,347	\$ 22.33	\$ 46,451	\$ 57,050	\$ 33.68	\$ 70,055
52	Finance and Insurance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,360	\$ 39.36	\$ 81,873	\$ 29.06	\$ 60,450	\$ 77,411	\$ 46.03	\$ 95,749
52	Finance and Insurance	43-3011	Bill and Account Collectors	50	\$ 26.19	\$ 54,470	\$ 23.50	\$ 48,874	\$ 50,227	\$ 27.21	\$ 56,593
52	Finance and Insurance	43-3021	Billing and Posting Clerks	100	\$ 27.13	\$ 56,436	\$ 26.39	\$ 54,897	\$ 54,912	\$ 26.59	\$ 55,302

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
52	Finance and Insurance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	500	\$ 30.73	\$ 63,913	\$ 26.84	\$ 55,827	\$ 61,695	\$ 33.57	\$ 69,827
52	Finance and Insurance	43-3051	Payroll and Timekeeping Clerks	40	\$ 28.68	\$ 59,654	\$ 22.62	\$ 47,056	\$ 57,964	\$ 27.87	\$ 57,977
52	Finance and Insurance	43-3071	Tellers	2,030	\$ 21.68	\$ 45,104	\$ 18.51	\$ 38,504	\$ 45,720	\$ 22.57	\$ 46,955
52	Finance and Insurance	43-3099	Financial Clerks, All Other	430	\$ 29.03	\$ 60,388	\$ 23.46	\$ 48,791	\$ 57,905	\$ 30.17	\$ 62,748
52	Finance and Insurance	43-4011	Brokerage Clerks	1,350	\$ 34.76	\$ 72,293	\$ 29.35	\$ 61,053	\$ 66,136	\$ 36.92	\$ 76,787
52	Finance and Insurance	43-4051	Customer Service Representatives	1,130	\$ 27.81	\$ 57,851	\$ 23.23	\$ 48,316	\$ 53,943	\$ 30.61	\$ 63,665
52	Finance and Insurance	43-4131	Loan Interviewers and Clerks	840	\$ 25.14	\$ 52,294	\$ 21.35	\$ 44,413	\$ 50,537	\$ 29.50	\$ 61,355
52	Finance and Insurance	43-4141	New Accounts Clerks	40	\$ 32.25	\$ 67,082	\$ 27.02	\$ 56,203	\$ 67,109	\$ 37.26	\$ 77,491
52	Finance and Insurance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	30	\$ 28.35	\$ 58,958	\$ 27.61	\$ 57,423	\$ 58,591	\$ 28.55	\$ 59,390
52	Finance and Insurance	43-4171	Receptionists and Information Clerks	210	\$ 19.70	\$ 40,978	\$ 15.46	\$ 32,152	\$ 42,215	\$ 21.62	\$ 44,971
52	Finance and Insurance	43-6011	Executive Secretaries and Executive Administrative Assistants	620	\$ 44.36	\$ 92,264	\$ 39.54	\$ 82,240	\$ 95,947	\$ 48.48	\$ 100,835
52	Finance and Insurance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	600	\$ 25.31	\$ 52,642	\$ 15.80	\$ 32,874	\$ 52,629	\$ 30.35	\$ 63,126
52	Finance and Insurance	43-9041	Insurance Claims and Policy Processing Clerks	620	\$ 27.72	\$ 57,651	\$ 22.29	\$ 46,370	\$ 57,793	\$ 29.96	\$ 62,325
52	Finance and Insurance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	60	\$ 23.51	\$ 48,904	\$ 21.60	\$ 44,933	\$ 44,940	\$ 25.58	\$ 53,207
52	Finance and Insurance	43-9061	Office Clerks, General	340	\$ 23.91	\$ 49,722	\$ 17.38	\$ 36,143	\$ 50,285	\$ 28.49	\$ 59,254
52	Finance and Insurance	43-9199	Office and Administrative Support Workers, All Other	40	\$ 28.22	\$ 58,688	\$ 25.07	\$ 52,154	\$ 61,686	\$ 32.15	\$ 66,865
52	Finance and Insurance	49-0000	Installation, Maintenance, and Repair Occupations	90	\$ 32.12	\$ 66,814	\$ 22.59	\$ 46,987	\$ 61,679	\$ 39.42	\$ 81,993
52	Finance and Insurance	49-9071	Maintenance and Repair Workers, General	40	\$ 27.30	\$ 56,779	\$ 22.46	\$ 46,713	\$ 46,987	\$ 32.64	\$ 67,891
53	Real Estate and Rental and Leasing	00-0000	Total all occupations	17,670	\$ 33.80	\$ 70,309	\$ 20.34	\$ 42,297	\$ 57,570	\$ 38.87	\$ 80,851
53	Real Estate and Rental and Leasing	11-0000	Management Occupations	2,280	\$ 66.20	\$ 137,693	\$ 38.61	\$ 80,303	\$ 110,045	\$ 77.75	\$ 161,718
53	Real Estate and Rental and Leasing	11-1021	General and Operations Managers	390	\$ 98.30	\$ 204,457	\$ 52.20	\$ 108,574	\$ 177,476		
53	Real Estate and Rental and Leasing	11-2021	Marketing Managers	20	\$ 106.52	\$ 221,554	\$ 52.71	\$ 109,640	\$ 139,924	\$ 112.30	\$ 233,592
53	Real Estate and Rental and Leasing	11-2022	Sales Managers	150	\$ 63.56	\$ 132,199	\$ 50.43	\$ 104,896	\$ 104,897	\$ 72.81	\$ 151,445
53	Real Estate and Rental and Leasing	11-3012	Administrative Services Managers	80	\$ 61.55	\$ 128,017	\$ 55.03	\$ 114,458	\$ 114,458	\$ 55.03	\$ 114,459
53	Real Estate and Rental and Leasing	11-3013	Facilities Managers	80	\$ 53.39	\$ 111,056	\$ 34.13	\$ 70,984	\$ 104,863	\$ 63.53	\$ 132,151
53	Real Estate and Rental and Leasing	11-3021	Computer and Information Systems Managers	40	\$ 84.49	\$ 175,735	\$ 69.51	\$ 144,575	\$ 163,637	\$ 84.55	\$ 175,865
53	Real Estate and Rental and Leasing	11-3031	Financial Managers	280	\$ 100.83	\$ 209,724	\$ 71.69	\$ 149,118	\$ 162,092	\$ 108.07	\$ 224,782
53	Real Estate and Rental and Leasing	11-3071	Transportation, Storage, and Distribution Managers	10	\$ 59.87	\$ 124,538	\$ 21.23	\$ 44,152	\$ 103,518	\$ 100.33	\$ 208,677
53	Real Estate and Rental and Leasing	11-3121	Human Resources Managers	20	\$ 63.70	\$ 132,494	\$ 42.41	\$ 88,214	\$ 123,534	\$ 77.00	\$ 160,156
53	Real Estate and Rental and Leasing	11-9021	Construction Managers	70	\$ 61.50	\$ 127,911	\$ 45.15	\$ 93,920	\$ 119,722	\$ 82.97	\$ 172,585
53	Real Estate and Rental and Leasing	11-9141	Property, Real Estate, and Community Association Managers	1,040	\$ 40.76	\$ 84,782	\$ 27.38	\$ 56,948	\$ 80,303	\$ 48.53	\$ 100,940
53	Real Estate and Rental and Leasing	11-9199	Managers, All Other	60	\$ 78.44	\$ 163,147	\$ 63.82	\$ 132,742	\$ 136,206	\$ 86.23	\$ 179,355
53	Real Estate and Rental and Leasing	13-0000	Business and Financial Operations Occupations	1,170	\$ 44.86	\$ 93,316	\$ 35.31	\$ 73,449	\$ 86,354	\$ 52.36	\$ 108,915
53	Real Estate and Rental and Leasing	13-1020	Buyers and Purchasing Agents	60	\$ 38.01	\$ 79,071	\$ 30.29	\$ 63,001	\$ 74,953	\$ 43.65	\$ 90,801
53	Real Estate and Rental and Leasing	13-1071	Human Resources Specialists	70	\$ 46.31	\$ 96,333	\$ 35.69	\$ 74,232	\$ 87,840	\$ 53.15	\$ 110,556
53	Real Estate and Rental and Leasing	13-1081	Logisticians	30	\$ 42.92	\$ 89,280	\$ 34.36	\$ 71,473	\$ 82,794	\$ 52.16	\$ 108,500
53	Real Estate and Rental and Leasing	13-1082	Project Management Specialists	120	\$ 46.27	\$ 96,241	\$ 38.96	\$ 81,040	\$ 95,645	\$ 57.08	\$ 118,723
53	Real Estate and Rental and Leasing	13-1151	Training and Development Specialists	40	\$ 43.14	\$ 89,722	\$ 32.48	\$ 67,550	\$ 90,974	\$ 53.10	\$ 110,454
53	Real Estate and Rental and Leasing	13-1161	Market Research Analysts and Marketing Specialists	70	\$ 38.17	\$ 79,394	\$ 31.04	\$ 64,567	\$ 72,744	\$ 42.18	\$ 87,731
53	Real Estate and Rental and Leasing	13-1199	Business Operations Specialists, All Other	190	\$ 40.48	\$ 84,198	\$ 32.82	\$ 68,261	\$ 77,960	\$ 46.16	\$ 96,008
53	Real Estate and Rental and Leasing	13-2011	Accountants and Auditors	360	\$ 50.09	\$ 104,184	\$ 38.32	\$ 79,715	\$ 102,787	\$ 56.17	\$ 116,831
53	Real Estate and Rental and Leasing	13-2051	Financial and Investment Analysts	90	\$ 49.23	\$ 102,400	\$ 40.39	\$ 84,011	\$ 108,724	\$ 52.36	\$ 108,915
53	Real Estate and Rental and Leasing	15-0000	Computer and Mathematical Occupations	220	\$ 40.29	\$ 83,812	\$ 28.44	\$ 59,151	\$ 80,116	\$ 54.86	\$ 114,111
53	Real Estate and Rental and Leasing	15-1232	Computer User Support Specialists	90	\$ 26.85	\$ 55,854	\$ 18.45	\$ 38,366	\$ 52,003	\$ 32.09	\$ 66,754
53	Real Estate and Rental and Leasing	15-1244	Network and Computer Systems Administrators	40	\$ 41.18	\$ 85,660	\$ 36.56	\$ 76,037	\$ 83,226	\$ 50.96	\$ 106,002
53	Real Estate and Rental and Leasing	15-1252	Software Developers	60	\$ 52.70	\$ 109,617	\$ 44.12	\$ 91,771	\$ 114,813	\$ 57.79	\$ 120,193
53	Real Estate and Rental and Leasing	23-0000	Legal Occupations	60	\$ 87.08	\$ 181,124	\$ 74.44	\$ 154,843	\$ 154,843	\$ 76.75	\$ 159,630

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
53	Real Estate and Rental and Leasing	23-1011	Lawyers	50	\$ 90.37	\$ 187,966	\$ 74.44	\$ 154,843	\$ 154,843	\$ 76.75	\$ 159,630
53	Real Estate and Rental and Leasing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	130	\$ 33.24	\$ 69,139	\$ 23.82	\$ 49,550	\$ 73,811	\$ 40.85	\$ 84,964
53	Real Estate and Rental and Leasing	27-1024	Graphic Designers	40	\$ 25.41	\$ 52,851	\$ 19.43	\$ 40,416	\$ 45,818	\$ 36.06	\$ 74,998
53	Real Estate and Rental and Leasing	33-0000	Protective Service Occupations	350	\$ 20.88	\$ 43,435	\$ 14.76	\$ 30,692	\$ 46,962	\$ 24.31	\$ 50,568
53	Real Estate and Rental and Leasing	33-9032	Security Guards	330	\$ 20.40	\$ 42,435	\$ 14.61	\$ 30,397	\$ 46,962	\$ 24.19	\$ 50,325
53	Real Estate and Rental and Leasing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,310	\$ 19.89	\$ 41,371	\$ 16.33	\$ 33,963	\$ 38,272	\$ 22.90	\$ 47,629
53	Real Estate and Rental and Leasing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	780	\$ 19.94	\$ 41,478	\$ 16.36	\$ 34,026	\$ 38,865	\$ 23.08	\$ 47,999
53	Real Estate and Rental and Leasing	37-3011	Landscaping and Groundskeeping Workers	410	\$ 18.34	\$ 38,153	\$ 16.33	\$ 33,963	\$ 34,071	\$ 22.18	\$ 46,142
53	Real Estate and Rental and Leasing	39-0000	Personal Care and Service Occupations	360	\$ 17.78	\$ 36,990	\$ 15.48	\$ 32,205	\$ 36,769	\$ 19.58	\$ 40,717
53	Real Estate and Rental and Leasing	39-6012	Concierges	340	\$ 17.72	\$ 36,863	\$ 15.48	\$ 32,205	\$ 36,483	\$ 19.31	\$ 40,169
53	Real Estate and Rental and Leasing	41-0000	Sales and Related Occupations	2,190	\$ 34.51	\$ 71,788	\$ 22.58	\$ 46,970	\$ 59,760	\$ 44.18	\$ 91,903
53	Real Estate and Rental and Leasing	41-1011	First-Line Supervisors of Retail Sales Workers	140	\$ 34.03	\$ 70,775	\$ 25.24	\$ 52,502	\$ 60,979	\$ 39.59	\$ 82,357
53	Real Estate and Rental and Leasing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	390	\$ 47.73	\$ 99,278	\$ 39.42	\$ 81,998	\$ 91,903	\$ 57.95	\$ 120,546
53	Real Estate and Rental and Leasing	41-2021	Counter and Rental Clerks	610	\$ 22.75	\$ 47,325	\$ 18.55	\$ 38,589	\$ 46,970	\$ 24.79	\$ 51,562
53	Real Estate and Rental and Leasing	41-2031	Retail Salespersons	180	\$ 23.79	\$ 49,478	\$ 17.38	\$ 36,159	\$ 36,251	\$ 25.96	\$ 54,000
53	Real Estate and Rental and Leasing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	250	\$ 39.21	\$ 81,556	\$ 26.28	\$ 54,655	\$ 77,487	\$ 44.72	\$ 93,012
53	Real Estate and Rental and Leasing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	90	\$ 41.55	\$ 86,415	\$ 23.30	\$ 48,464	\$ 76,569	\$ 51.25	\$ 106,595
53	Real Estate and Rental and Leasing	41-9021	Real Estate Brokers	80	\$ 48.91	\$ 101,726	\$ 36.12	\$ 75,135	\$ 92,176	\$ 54.81	\$ 114,009
53	Real Estate and Rental and Leasing	41-9022	Real Estate Sales Agents	310	\$ 41.55	\$ 86,429	\$ 23.94	\$ 49,801	\$ 81,671	\$ 47.05	\$ 97,864
53	Real Estate and Rental and Leasing	41-9099	Sales and Related Workers, All Other	120	\$ 24.26	\$ 50,459	\$ 17.13	\$ 35,625	\$ 47,100	\$ 26.58	\$ 55,278
53	Real Estate and Rental and Leasing	43-0000	Office and Administrative Support Occupations	3,640	\$ 25.95	\$ 53,981	\$ 18.88	\$ 39,271	\$ 50,352	\$ 31.15	\$ 64,787
53	Real Estate and Rental and Leasing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	270	\$ 35.79	\$ 74,449	\$ 27.97	\$ 58,176	\$ 72,743	\$ 38.69	\$ 80,467
53	Real Estate and Rental and Leasing	43-3021	Billing and Posting Clerks	120	\$ 26.84	\$ 55,828	\$ 21.63	\$ 44,990	\$ 46,369	\$ 32.61	\$ 67,831
53	Real Estate and Rental and Leasing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	890	\$ 28.30	\$ 58,867	\$ 23.42	\$ 48,704	\$ 60,078	\$ 31.15	\$ 64,787
53	Real Estate and Rental and Leasing	43-3051	Payroll and Timekeeping Clerks	30	\$ 31.67	\$ 65,882	\$ 25.87	\$ 53,800	\$ 67,429	\$ 34.45	\$ 71,665
53	Real Estate and Rental and Leasing	43-4171	Receptionists and Information Clerks	240	\$ 18.85	\$ 39,205	\$ 16.53	\$ 34,378	\$ 36,852	\$ 19.32	\$ 40,194
53	Real Estate and Rental and Leasing	43-6011	Executive Secretaries and Executive Administrative Assistants	220	\$ 35.06	\$ 72,930	\$ 28.52	\$ 59,328	\$ 71,797	\$ 44.00	\$ 91,516
53	Real Estate and Rental and Leasing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	700	\$ 21.84	\$ 45,430	\$ 15.33	\$ 31,888	\$ 45,758	\$ 28.63	\$ 59,554
53	Real Estate and Rental and Leasing	43-9061	Office Clerks, General	850	\$ 23.34	\$ 48,552	\$ 17.40	\$ 36,193	\$ 46,832	\$ 29.33	\$ 61,011
53	Real Estate and Rental and Leasing	47-0000	Construction and Extraction Occupations	570	\$ 28.25	\$ 58,755	\$ 18.15	\$ 37,751	\$ 45,556	\$ 35.95	\$ 74,773
53	Real Estate and Rental and Leasing	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	30	\$ 47.24	\$ 98,263	\$ 37.26	\$ 77,502	\$ 94,727	\$ 48.92	\$ 101,747
53	Real Estate and Rental and Leasing	47-2111	Electricians	70	\$ 34.21	\$ 71,150	\$ 32.49	\$ 67,581	\$ 68,382	\$ 35.19	\$ 73,195
53	Real Estate and Rental and Leasing	49-0000	Installation, Maintenance, and Repair Occupations	4,200	\$ 28.00	\$ 58,232	\$ 19.71	\$ 41,007	\$ 55,430	\$ 34.20	\$ 71,126
53	Real Estate and Rental and Leasing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	680	\$ 37.84	\$ 78,702	\$ 28.83	\$ 59,963	\$ 80,235	\$ 48.87	\$ 101,640
53	Real Estate and Rental and Leasing	49-9071	Maintenance and Repair Workers, General	2,620	\$ 23.71	\$ 49,310	\$ 17.86	\$ 37,146	\$ 46,522	\$ 27.78	\$ 57,773
53	Real Estate and Rental and Leasing	53-0000	Transportation and Material Moving Occupations	1,050	\$ 27.12	\$ 56,400	\$ 19.46	\$ 40,473	\$ 50,790	\$ 32.27	\$ 67,114
53	Real Estate and Rental and Leasing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	90	\$ 44.39	\$ 92,334	\$ 30.46	\$ 63,354	\$ 92,319	\$ 47.60	\$ 99,005
53	Real Estate and Rental and Leasing	53-3032	Heavy and Tractor-Trailer Truck Drivers	220	\$ 31.95	\$ 66,465	\$ 27.45	\$ 57,090	\$ 67,114	\$ 37.66	\$ 78,332
53	Real Estate and Rental and Leasing	53-3033	Light Truck Drivers	130	\$ 24.90	\$ 51,801	\$ 20.36	\$ 42,345	\$ 50,136	\$ 28.68	\$ 59,649
53	Real Estate and Rental and Leasing	53-7061	Cleaners of Vehicles and Equipment	100	\$ 16.50	\$ 34,313	\$ 16.55	\$ 34,423	\$ 34,696	\$ 16.83	\$ 35,013
53	Real Estate and Rental and Leasing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	340	\$ 26.52	\$ 55,159	\$ 21.23	\$ 44,165	\$ 57,386	\$ 30.66	\$ 63,772
54	Professional, Scientific, and Technical Services	00-0000	Total all occupations	52,060	\$ 54.92	\$ 114,225	\$ 28.32	\$ 58,913	\$ 91,981	\$ 68.61	\$ 142,707
54	Professional, Scientific, and Technical Services	11-0000	Management Occupations	7,570	\$ 100.70	\$ 209,461	\$ 74.79	\$ 155,562	\$ 199,421		
54	Professional, Scientific, and Technical Services	11-1011	Chief Executives	10	\$ 151.82	\$ 315,793					
54	Professional, Scientific, and Technical Services	11-1021	General and Operations Managers	1,670	\$ 113.85	\$ 236,800	\$ 75.28	\$ 156,587	\$ 234,889		
54	Professional, Scientific, and Technical Services	11-2011	Advertising and Promotions Managers	60	\$ 90.99	\$ 189,257	\$ 74.15	\$ 154,222	\$ 185,459	\$ 99.09	\$ 206,109
54	Professional, Scientific, and Technical Services	11-2021	Marketing Managers	550	\$ 85.12	\$ 177,056	\$ 60.14	\$ 125,100	\$ 168,552	\$ 102.31	\$ 212,800

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
54	Professional, Scientific, and Technical Services	11-2022	Sales Managers	440	\$ 95.15	\$ 197,921	\$ 77.78	\$ 161,789	\$ 180,086	\$ 105.64	\$ 219,733
54	Professional, Scientific, and Technical Services	11-2032	Public Relations Managers	60	\$ 90.68	\$ 188,622	\$ 70.79	\$ 147,239	\$ 182,572	\$ 103.43	\$ 215,130
54	Professional, Scientific, and Technical Services	11-3012	Administrative Services Managers	140	\$ 78.98	\$ 164,278	\$ 56.99	\$ 118,533	\$ 154,451	\$ 93.09	\$ 193,617
54	Professional, Scientific, and Technical Services	11-3013	Facilities Managers	30	\$ 80.05	\$ 166,506	\$ 59.95	\$ 124,698	\$ 182,687	\$ 104.15	\$ 216,623
54	Professional, Scientific, and Technical Services	11-3021	Computer and Information Systems Managers	1,490	\$ 97.85	\$ 203,522	\$ 80.53	\$ 167,496	\$ 197,251	\$ 106.34	\$ 221,180
54	Professional, Scientific, and Technical Services	11-3031	Financial Managers	1,440	\$ 103.48	\$ 215,241	\$ 78.83	\$ 163,975	\$ 209,883		
54	Professional, Scientific, and Technical Services	11-3051	Industrial Production Managers	60	\$ 79.10	\$ 164,520	\$ 61.30	\$ 127,507	\$ 153,715	\$ 88.63	\$ 184,349
54	Professional, Scientific, and Technical Services	11-3061	Purchasing Managers	40	\$ 87.64	\$ 182,293	\$ 68.27	\$ 141,991	\$ 159,411	\$ 102.05	\$ 212,268
54	Professional, Scientific, and Technical Services	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 74.12	\$ 154,174	\$ 47.68	\$ 99,168	\$ 127,506	\$ 96.32	\$ 200,339
54	Professional, Scientific, and Technical Services	11-3111	Compensation and Benefits Managers	10	\$ 94.47	\$ 196,491	\$ 82.86	\$ 172,359	\$ 183,872	\$ 106.92	\$ 222,385
54	Professional, Scientific, and Technical Services	11-3121	Human Resources Managers	180	\$ 94.79	\$ 197,160	\$ 68.88	\$ 143,275	\$ 171,694	\$ 104.97	\$ 218,337
54	Professional, Scientific, and Technical Services	11-3131	Training and Development Managers	60	\$ 78.86	\$ 164,022	\$ 60.45	\$ 125,728	\$ 164,827	\$ 97.16	\$ 202,090
54	Professional, Scientific, and Technical Services	11-9021	Construction Managers	40	\$ 86.66	\$ 180,263	\$ 59.42	\$ 123,602	\$ 188,885	\$ 114.96	\$ 239,116
54	Professional, Scientific, and Technical Services	11-9041	Architectural and Engineering Managers	370	\$ 94.55	\$ 196,662	\$ 75.69	\$ 157,434	\$ 176,941	\$ 104.47	\$ 217,300
54	Professional, Scientific, and Technical Services	11-9111	Medical and Health Services Managers	110	\$ 90.25	\$ 187,713	\$ 34.84	\$ 72,473	\$ 143,543		
54	Professional, Scientific, and Technical Services	11-9121	Natural Sciences Managers	330	\$ 110.70	\$ 230,249	\$ 79.84	\$ 166,073	\$ 212,310		
54	Professional, Scientific, and Technical Services	11-9199	Managers, All Other	430	\$ 99.71	\$ 207,393	\$ 74.05	\$ 154,016	\$ 180,604		
54	Professional, Scientific, and Technical Services	13-0000	Business and Financial Operations Occupations	10,710	\$ 57.09	\$ 118,745	\$ 37.23	\$ 77,435	\$ 100,755	\$ 64.55	\$ 134,271
54	Professional, Scientific, and Technical Services	13-1020	Buyers and Purchasing Agents	180	\$ 48.39	\$ 100,660	\$ 37.55	\$ 78,094	\$ 95,317	\$ 62.24	\$ 129,469
54	Professional, Scientific, and Technical Services	13-1041	Compliance Officers	150	\$ 44.25	\$ 92,050	\$ 26.09	\$ 54,263	\$ 89,439	\$ 52.37	\$ 108,928
54	Professional, Scientific, and Technical Services	13-1051	Cost Estimators	40	\$ 53.68	\$ 111,652	\$ 48.43	\$ 100,729	\$ 113,049	\$ 54.35	\$ 113,050
54	Professional, Scientific, and Technical Services	13-1071	Human Resources Specialists	590	\$ 42.06	\$ 87,487	\$ 28.84	\$ 59,987	\$ 78,211	\$ 50.00	\$ 104,000
54	Professional, Scientific, and Technical Services	13-1081	Logisticians	180	\$ 42.99	\$ 89,428	\$ 37.91	\$ 78,857	\$ 84,309	\$ 46.56	\$ 96,840
54	Professional, Scientific, and Technical Services	13-1082	Project Management Specialists	1,110	\$ 55.65	\$ 115,742	\$ 38.16	\$ 79,375	\$ 105,205	\$ 64.02	\$ 133,170
54	Professional, Scientific, and Technical Services	13-1111	Management Analysts	1,400	\$ 74.21	\$ 154,353	\$ 45.65	\$ 94,959	\$ 134,271	\$ 83.18	\$ 173,015
54	Professional, Scientific, and Technical Services	13-1121	Meeting, Convention, and Event Planners	110	\$ 39.63	\$ 82,439	\$ 36.41	\$ 75,735	\$ 79,898	\$ 39.02	\$ 81,154
54	Professional, Scientific, and Technical Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	80	\$ 48.03	\$ 99,895	\$ 41.00	\$ 85,288	\$ 85,288	\$ 52.63	\$ 109,472
54	Professional, Scientific, and Technical Services	13-1151	Training and Development Specialists	110	\$ 44.86	\$ 93,302	\$ 34.81	\$ 72,395	\$ 82,027	\$ 51.17	\$ 106,424
54	Professional, Scientific, and Technical Services	13-1161	Market Research Analysts and Marketing Specialists	1,080	\$ 41.99	\$ 87,339	\$ 32.53	\$ 67,669	\$ 78,515	\$ 50.16	\$ 104,324
54	Professional, Scientific, and Technical Services	13-1199	Business Operations Specialists, All Other	610	\$ 50.78	\$ 105,618	\$ 37.40	\$ 77,798	\$ 96,951	\$ 60.30	\$ 125,420
54	Professional, Scientific, and Technical Services	13-2011	Accountants and Auditors	3,910	\$ 60.47	\$ 125,785	\$ 37.80	\$ 78,633	\$ 102,439	\$ 79.21	\$ 164,747
54	Professional, Scientific, and Technical Services	13-2051	Financial and Investment Analysts	420	\$ 95.14	\$ 197,889	\$ 45.40	\$ 94,422	\$ 133,415	\$ 106.53	\$ 221,573
54	Professional, Scientific, and Technical Services	13-2054	Financial Risk Specialists	110	\$ 75.21	\$ 156,434	\$ 64.84	\$ 134,874	\$ 134,874	\$ 84.27	\$ 175,279
54	Professional, Scientific, and Technical Services	13-2099	Financial Specialists, All Other	70	\$ 50.32	\$ 104,658	\$ 36.95	\$ 76,861	\$ 103,114	\$ 61.54	\$ 127,993
54	Professional, Scientific, and Technical Services	15-0000	Computer and Mathematical Occupations	7,750	\$ 55.26	\$ 114,947	\$ 37.52	\$ 78,042	\$ 106,041	\$ 65.75	\$ 136,767
54	Professional, Scientific, and Technical Services	15-1211	Computer Systems Analysts	580	\$ 70.59	\$ 146,820	\$ 48.55	\$ 100,984	\$ 134,277	\$ 83.91	\$ 174,534
54	Professional, Scientific, and Technical Services	15-1212	Information Security Analysts	360	\$ 65.75	\$ 136,751	\$ 51.21	\$ 106,521	\$ 131,327	\$ 79.40	\$ 165,157
54	Professional, Scientific, and Technical Services	15-1231	Computer Network Support Specialists	120	\$ 50.65	\$ 105,360	\$ 33.49	\$ 69,651	\$ 99,888	\$ 60.86	\$ 126,590
54	Professional, Scientific, and Technical Services	15-1232	Computer User Support Specialists	810	\$ 32.81	\$ 68,236	\$ 23.75	\$ 49,394	\$ 64,251	\$ 38.48	\$ 80,046
54	Professional, Scientific, and Technical Services	15-1241	Computer Network Architects	280	\$ 75.94	\$ 157,961	\$ 53.44	\$ 111,146	\$ 142,913	\$ 88.88	\$ 184,862
54	Professional, Scientific, and Technical Services	15-1242	Database Administrators	80	\$ 75.21	\$ 156,430	\$ 67.26	\$ 139,902	\$ 160,918	\$ 80.35	\$ 167,120
54	Professional, Scientific, and Technical Services	15-1243	Database Architects	40	\$ 76.49	\$ 159,107	\$ 64.85	\$ 134,881	\$ 160,955	\$ 80.37	\$ 167,167
54	Professional, Scientific, and Technical Services	15-1244	Network and Computer Systems Administrators	480	\$ 42.30	\$ 87,975	\$ 28.74	\$ 59,783	\$ 83,193	\$ 53.37	\$ 111,006
54	Professional, Scientific, and Technical Services	15-1251	Computer Programmers	350	\$ 59.39	\$ 123,529	\$ 46.21	\$ 96,117	\$ 103,383	\$ 72.84	\$ 151,511
54	Professional, Scientific, and Technical Services	15-1252	Software Developers	3,120	\$ 57.36	\$ 119,302	\$ 44.09	\$ 91,706	\$ 107,967	\$ 65.78	\$ 136,814
54	Professional, Scientific, and Technical Services	15-1253	Software Quality Assurance Analysts and Testers	270	\$ 50.38	\$ 104,788	\$ 40.65	\$ 84,556	\$ 99,735	\$ 59.13	\$ 122,983
54	Professional, Scientific, and Technical Services	15-1254	Web Developers	180	\$ 29.53	\$ 61,417	\$ 14.13	\$ 29,390	\$ 48,175	\$ 48.23	\$ 100,310

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	15-1255	Web and Digital Interface Designers	150	\$ 46.60	\$ 96,937	\$ 32.24	\$ 67,054	\$ 76,043	\$ 54.20	\$ 112,737
54	Professional, Scientific, and Technical Services	15-1299	Computer Occupations, All Other	340	\$ 53.14	\$ 110,541	\$ 27.76	\$ 57,735	\$ 93,010	\$ 76.41	\$ 158,922
54	Professional, Scientific, and Technical Services	15-2011	Actuaries	70	\$ 76.80	\$ 159,747	\$ 38.37	\$ 79,817	\$ 166,088	\$ 104.83	\$ 218,039
54	Professional, Scientific, and Technical Services	15-2031	Operations Research Analysts	260	\$ 50.02	\$ 104,049	\$ 44.45	\$ 92,466	\$ 102,137	\$ 50.67	\$ 105,387
54	Professional, Scientific, and Technical Services	15-2041	Statisticians	20	\$ 64.19	\$ 133,520	\$ 47.88	\$ 99,598	\$ 133,093	\$ 73.95	\$ 153,816
54	Professional, Scientific, and Technical Services	15-2051	Data Scientists	220	\$ 71.08	\$ 147,850	\$ 53.21	\$ 110,670	\$ 134,249	\$ 81.78	\$ 170,097
54	Professional, Scientific, and Technical Services	17-0000	Architecture and Engineering Occupations	2,550	\$ 47.21	\$ 98,199	\$ 31.39	\$ 65,283	\$ 83,809	\$ 58.94	\$ 122,604
54	Professional, Scientific, and Technical Services	17-1011	Architects, Except Landscape and Naval	460	\$ 49.54	\$ 103,045	\$ 31.75	\$ 66,045	\$ 96,516	\$ 56.81	\$ 118,169
54	Professional, Scientific, and Technical Services	17-2051	Civil Engineers	530	\$ 57.19	\$ 118,952	\$ 38.82	\$ 80,739	\$ 102,493	\$ 65.14	\$ 135,493
54	Professional, Scientific, and Technical Services	17-2071	Electrical Engineers	110	\$ 56.35	\$ 117,216	\$ 38.51	\$ 80,108	\$ 117,345	\$ 66.47	\$ 138,267
54	Professional, Scientific, and Technical Services	17-2081	Environmental Engineers	80	\$ 58.03	\$ 120,708	\$ 38.90	\$ 80,914	\$ 95,728	\$ 62.59	\$ 130,178
54	Professional, Scientific, and Technical Services	17-2112	Industrial Engineers	110	\$ 50.51	\$ 105,054	\$ 38.83	\$ 80,772	\$ 102,790	\$ 59.50	\$ 123,764
54	Professional, Scientific, and Technical Services	17-2141	Mechanical Engineers	110	\$ 54.03	\$ 112,376	\$ 30.68	\$ 63,815	\$ 104,786	\$ 65.38	\$ 135,990
54	Professional, Scientific, and Technical Services	17-2199	Engineers, All Other	140	\$ 36.44	\$ 75,789	\$ 27.38	\$ 56,954	\$ 74,099	\$ 39.12	\$ 81,369
54	Professional, Scientific, and Technical Services	17-3011	Architectural and Civil Drafters	310	\$ 31.52	\$ 65,567	\$ 27.08	\$ 56,336	\$ 59,067	\$ 36.15	\$ 75,191
54	Professional, Scientific, and Technical Services	17-3019	Drafters, All Other	40	\$ 36.34	\$ 75,579	\$ 29.91	\$ 62,213	\$ 71,791	\$ 41.41	\$ 86,136
54	Professional, Scientific, and Technical Services	17-3022	Civil Engineering Technologists and Technicians	90	\$ 30.75	\$ 63,966	\$ 21.72	\$ 45,169	\$ 66,824	\$ 38.69	\$ 80,484
54	Professional, Scientific, and Technical Services	17-3025	Environmental Engineering Technologists and Technicians	50	\$ 34.47	\$ 71,688	\$ 27.49	\$ 57,176	\$ 65,898	\$ 42.53	\$ 88,469
54	Professional, Scientific, and Technical Services	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	20	\$ 34.80	\$ 72,381	\$ 31.38	\$ 65,270	\$ 67,704	\$ 36.61	\$ 76,155
54	Professional, Scientific, and Technical Services	17-3031	Surveying and Mapping Technicians	140	\$ 27.39	\$ 56,963	\$ 22.64	\$ 47,089	\$ 56,611	\$ 30.86	\$ 64,184
54	Professional, Scientific, and Technical Services	19-0000	Life, Physical, and Social Science Occupations	1,100	\$ 48.35	\$ 100,564	\$ 31.01	\$ 64,504	\$ 87,996	\$ 64.06	\$ 133,235
54	Professional, Scientific, and Technical Services	19-1042	Medical Scientists, Except Epidemiologists	300	\$ 65.93	\$ 137,140	\$ 49.55	\$ 103,071	\$ 135,735	\$ 78.31	\$ 162,881
54	Professional, Scientific, and Technical Services	19-2031	Chemists	150	\$ 43.94	\$ 91,395	\$ 36.54	\$ 76,002	\$ 88,828	\$ 48.52	\$ 100,914
54	Professional, Scientific, and Technical Services	19-2041	Environmental Scientists and Specialists, Including Health	180	\$ 52.89	\$ 110,017	\$ 30.13	\$ 62,680	\$ 84,385	\$ 64.82	\$ 134,825
54	Professional, Scientific, and Technical Services	23-0000	Legal Occupations	4,830	\$ 65.14	\$ 135,493	\$ 30.72	\$ 63,891	\$ 98,684	\$ 84.80	\$ 176,386
54	Professional, Scientific, and Technical Services	23-1011	Lawyers	3,140	\$ 83.36	\$ 173,390	\$ 41.28	\$ 85,859	\$ 132,326	\$ 96.57	\$ 200,874
54	Professional, Scientific, and Technical Services	23-2011	Paralegals and Legal Assistants	1,620	\$ 31.33	\$ 65,158	\$ 24.16	\$ 50,246	\$ 60,832	\$ 36.35	\$ 75,599
54	Professional, Scientific, and Technical Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	2,170	\$ 40.30	\$ 83,832	\$ 26.48	\$ 55,071	\$ 76,207	\$ 50.05	\$ 104,099
54	Professional, Scientific, and Technical Services	27-1011	Art Directors	250	\$ 63.09	\$ 131,227	\$ 50.05	\$ 104,101	\$ 127,478	\$ 75.65	\$ 157,358
54	Professional, Scientific, and Technical Services	27-1021	Commercial and Industrial Designers	80	\$ 40.94	\$ 85,146	\$ 30.00	\$ 62,406	\$ 83,321	\$ 47.70	\$ 99,223
54	Professional, Scientific, and Technical Services	27-1024	Graphic Designers	540	\$ 34.15	\$ 71,037	\$ 25.52	\$ 53,074	\$ 61,947	\$ 36.74	\$ 76,417
54	Professional, Scientific, and Technical Services	27-2012	Producers and Directors	70	\$ 67.33	\$ 140,056	\$ 64.64	\$ 134,449	\$ 139,984	\$ 67.30	\$ 139,985
54	Professional, Scientific, and Technical Services	27-3031	Public Relations Specialists	260	\$ 42.94	\$ 89,312	\$ 27.14	\$ 56,446	\$ 78,337	\$ 47.89	\$ 99,616
54	Professional, Scientific, and Technical Services	27-3041	Editors	130	\$ 44.69	\$ 92,964	\$ 37.78	\$ 78,593	\$ 92,532	\$ 53.05	\$ 110,347
54	Professional, Scientific, and Technical Services	27-3042	Technical Writers	60	\$ 47.69	\$ 99,193	\$ 36.32	\$ 75,556	\$ 88,289	\$ 56.55	\$ 117,631
54	Professional, Scientific, and Technical Services	27-3043	Writers and Authors	150	\$ 38.08	\$ 79,202	\$ 27.41	\$ 57,010	\$ 79,606	\$ 48.40	\$ 100,675
54	Professional, Scientific, and Technical Services	29-0000	Healthcare Practitioners and Technical Occupations	1,360	\$ 43.00	\$ 89,430	\$ 23.05	\$ 47,935	\$ 57,808	\$ 58.27	\$ 121,201
54	Professional, Scientific, and Technical Services	29-1131	Veterinarians	350	\$ 76.00	\$ 158,083	\$ 51.42	\$ 106,958	\$ 144,570	\$ 98.38	\$ 204,637
54	Professional, Scientific, and Technical Services	29-2010	Clinical Laboratory Technologists and Technicians	140	\$ 31.48	\$ 65,471	\$ 24.69	\$ 51,355	\$ 66,046	\$ 38.59	\$ 80,266
54	Professional, Scientific, and Technical Services	29-2056	Veterinary Technologists and Technicians	720	\$ 23.70	\$ 49,292	\$ 20.99	\$ 43,667	\$ 48,263	\$ 26.21	\$ 54,526
54	Professional, Scientific, and Technical Services	31-0000	Healthcare Support Occupations	400	\$ 21.56	\$ 44,848	\$ 17.93	\$ 37,303	\$ 42,612	\$ 21.84	\$ 45,433
54	Professional, Scientific, and Technical Services	31-9096	Veterinary Assistants and Laboratory Animal Caretakers	300	\$ 20.03	\$ 41,665	\$ 17.73	\$ 36,880	\$ 38,307	\$ 21.61	\$ 44,943
54	Professional, Scientific, and Technical Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	260	\$ 22.41	\$ 46,604	\$ 18.13	\$ 37,706	\$ 46,749	\$ 23.79	\$ 49,492
54	Professional, Scientific, and Technical Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	90	\$ 22.22	\$ 46,223	\$ 19.15	\$ 39,839	\$ 47,629	\$ 23.87	\$ 49,655
54	Professional, Scientific, and Technical Services	37-3011	Landscaping and Groundskeeping Workers	100	\$ 19.78	\$ 41,139	\$ 17.93	\$ 37,298	\$ 37,786	\$ 21.86	\$ 45,459
54	Professional, Scientific, and Technical Services	39-0000	Personal Care and Service Occupations	180	\$ 18.58	\$ 38,636	\$ 16.71	\$ 34,758	\$ 35,883	\$ 17.71	\$ 36,838
54	Professional, Scientific, and Technical Services	39-2021	Animal Caretakers	180	\$ 18.58	\$ 38,636	\$ 16.71	\$ 34,758	\$ 35,883	\$ 17.71	\$ 36,838

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	41-0000	Sales and Related Occupations	2,670	\$ 47.19	\$ 98,157	\$ 29.96	\$ 62,308	\$ 76,495	\$ 56.25	\$ 117,000
54	Professional, Scientific, and Technical Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	280	\$ 56.74	\$ 118,016	\$ 43.93	\$ 91,378	\$ 105,175	\$ 68.89	\$ 143,294
54	Professional, Scientific, and Technical Services	41-3011	Advertising Sales Agents	160	\$ 42.31	\$ 88,005	\$ 25.33	\$ 52,684	\$ 77,783	\$ 49.07	\$ 102,058
54	Professional, Scientific, and Technical Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,660	\$ 48.48	\$ 100,845	\$ 31.68	\$ 65,894	\$ 76,567	\$ 55.11	\$ 114,622
54	Professional, Scientific, and Technical Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	70	\$ 67.78	\$ 140,993	\$ 42.92	\$ 89,268	\$ 132,377	\$ 88.52	\$ 184,112
54	Professional, Scientific, and Technical Services	41-9031	Sales Engineers	50	\$ 80.21	\$ 166,830	\$ 67.99	\$ 141,422	\$ 163,900	\$ 94.50	\$ 196,554
54	Professional, Scientific, and Technical Services	43-0000	Office and Administrative Support Occupations	8,520	\$ 25.70	\$ 53,456	\$ 19.00	\$ 39,513	\$ 48,957	\$ 29.66	\$ 61,686
54	Professional, Scientific, and Technical Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	730	\$ 37.44	\$ 77,884	\$ 27.77	\$ 57,765	\$ 77,661	\$ 46.10	\$ 95,882
54	Professional, Scientific, and Technical Services	43-3021	Billing and Posting Clerks	550	\$ 23.90	\$ 49,708	\$ 20.97	\$ 43,618	\$ 44,584	\$ 27.15	\$ 56,465
54	Professional, Scientific, and Technical Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,480	\$ 26.93	\$ 56,021	\$ 22.38	\$ 46,541	\$ 58,074	\$ 29.80	\$ 61,984
54	Professional, Scientific, and Technical Services	43-3051	Payroll and Timekeeping Clerks	80	\$ 25.91	\$ 53,890	\$ 21.07	\$ 43,832	\$ 52,542	\$ 30.06	\$ 62,526
54	Professional, Scientific, and Technical Services	43-4051	Customer Service Representatives	1,120	\$ 21.47	\$ 44,654	\$ 16.86	\$ 35,074	\$ 42,409	\$ 23.71	\$ 49,311
54	Professional, Scientific, and Technical Services	43-4071	File Clerks	80	\$ 20.50	\$ 42,641	\$ 16.72	\$ 34,777	\$ 43,388	\$ 23.69	\$ 49,277
54	Professional, Scientific, and Technical Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	90	\$ 22.50	\$ 46,806	\$ 17.73	\$ 36,884	\$ 45,985	\$ 26.89	\$ 55,932
54	Professional, Scientific, and Technical Services	43-4171	Receptionists and Information Clerks	480	\$ 20.95	\$ 43,576	\$ 18.36	\$ 38,193	\$ 41,640	\$ 23.31	\$ 48,494
54	Professional, Scientific, and Technical Services	43-5061	Production, Planning, and Expediting Clerks	250	\$ 27.16	\$ 56,491	\$ 21.80	\$ 45,345	\$ 55,768	\$ 30.91	\$ 64,290
54	Professional, Scientific, and Technical Services	43-5071	Shipping, Receiving, and Inventory Clerks	90	\$ 24.18	\$ 50,304	\$ 18.82	\$ 39,155	\$ 47,667	\$ 29.17	\$ 60,667
54	Professional, Scientific, and Technical Services	43-6011	Executive Secretaries and Executive Administrative Assistants	340	\$ 36.41	\$ 75,728	\$ 29.33	\$ 61,011	\$ 76,310	\$ 40.99	\$ 85,268
54	Professional, Scientific, and Technical Services	43-6012	Legal Secretaries and Administrative Assistants	650	\$ 28.64	\$ 59,563	\$ 21.04	\$ 43,758	\$ 51,086	\$ 36.77	\$ 76,483
54	Professional, Scientific, and Technical Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	720	\$ 22.25	\$ 46,278	\$ 17.46	\$ 36,314	\$ 46,200	\$ 26.63	\$ 55,386
54	Professional, Scientific, and Technical Services	43-9021	Data Entry Keyers	140	\$ 19.52	\$ 40,609	\$ 17.24	\$ 35,849	\$ 38,708	\$ 21.58	\$ 44,878
54	Professional, Scientific, and Technical Services	43-9061	Office Clerks, General	1,210	\$ 23.11	\$ 48,068	\$ 17.47	\$ 36,340	\$ 49,564	\$ 26.80	\$ 55,741
54	Professional, Scientific, and Technical Services	43-9199	Office and Administrative Support Workers, All Other	20	\$ 20.35	\$ 42,319	\$ 16.72	\$ 34,777	\$ 42,086	\$ 24.62	\$ 51,214
54	Professional, Scientific, and Technical Services	47-0000	Construction and Extraction Occupations	360	\$ 45.80	\$ 95,270	\$ 35.28	\$ 73,392	\$ 95,978	\$ 60.05	\$ 124,911
54	Professional, Scientific, and Technical Services	49-0000	Installation, Maintenance, and Repair Occupations	300	\$ 31.92	\$ 66,386	\$ 23.17	\$ 48,189	\$ 63,361	\$ 39.52	\$ 82,200
54	Professional, Scientific, and Technical Services	49-9071	Maintenance and Repair Workers, General	100	\$ 38.25	\$ 79,560	\$ 39.52	\$ 82,200	\$ 82,201	\$ 40.65	\$ 84,547
54	Professional, Scientific, and Technical Services	51-0000	Production Occupations	430	\$ 27.43	\$ 57,052	\$ 21.00	\$ 43,680	\$ 56,857	\$ 30.36	\$ 63,147
54	Professional, Scientific, and Technical Services	51-1011	First-Line Supervisors of Production and Operating Workers	60	\$ 36.68	\$ 76,292	\$ 24.03	\$ 49,987	\$ 78,634	\$ 47.97	\$ 99,775
54	Professional, Scientific, and Technical Services	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	140	\$ 29.37	\$ 61,093	\$ 25.72	\$ 53,506	\$ 63,144	\$ 30.70	\$ 63,865
54	Professional, Scientific, and Technical Services	53-0000	Transportation and Material Moving Occupations	770	\$ 22.53	\$ 46,858	\$ 20.00	\$ 41,600	\$ 43,360	\$ 26.51	\$ 55,138
54	Professional, Scientific, and Technical Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	70	\$ 31.85	\$ 66,244	\$ 27.57	\$ 57,336	\$ 58,373	\$ 34.00	\$ 70,728
54	Professional, Scientific, and Technical Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	280	\$ 21.32	\$ 44,354	\$ 16.14	\$ 33,574	\$ 44,415	\$ 25.11	\$ 52,238
55	Management of Companies and Enterprises	00-0000	Total all occupations	18,700	\$ 66.09	\$ 137,469	\$ 39.16	\$ 81,455	\$ 125,898	\$ 82.07	\$ 170,709
55	Management of Companies and Enterprises	11-0000	Management Occupations	5,060	\$ 103.45	\$ 215,177	\$ 79.07	\$ 164,456	\$ 194,123		
55	Management of Companies and Enterprises	11-1011	Chief Executives	20	\$ 470.42	\$ 978,480					
55	Management of Companies and Enterprises	11-1021	General and Operations Managers	460	\$ 122.82	\$ 255,468	\$ 73.55	\$ 152,982	\$ 214,706		
55	Management of Companies and Enterprises	11-2021	Marketing Managers	460	\$ 96.68	\$ 201,096	\$ 78.24	\$ 162,743	\$ 179,360	\$ 106.39	\$ 221,282
55	Management of Companies and Enterprises	11-2022	Sales Managers	230	\$ 97.08	\$ 201,929	\$ 68.17	\$ 141,791	\$ 196,372	\$ 107.66	\$ 223,935
55	Management of Companies and Enterprises	11-2032	Public Relations Managers	80	\$ 104.05	\$ 216,417	\$ 85.73	\$ 178,323	\$ 204,430		
55	Management of Companies and Enterprises	11-3012	Administrative Services Managers	120	\$ 76.18	\$ 158,449	\$ 58.41	\$ 121,492	\$ 137,075	\$ 98.94	\$ 205,787
55	Management of Companies and Enterprises	11-3013	Facilities Managers	80	\$ 69.90	\$ 145,395	\$ 56.94	\$ 118,435	\$ 128,257	\$ 82.02	\$ 170,604
55	Management of Companies and Enterprises	11-3021	Computer and Information Systems Managers	700	\$ 99.54	\$ 207,050	\$ 82.11	\$ 170,793	\$ 184,881	\$ 107.05	\$ 222,665
55	Management of Companies and Enterprises	11-3031	Financial Managers	1,250	\$ 106.51	\$ 221,541	\$ 82.40	\$ 171,387	\$ 210,998		
55	Management of Companies and Enterprises	11-3051	Industrial Production Managers	60	\$ 80.16	\$ 166,735	\$ 54.34	\$ 113,027	\$ 161,678	\$ 92.71	\$ 192,843
55	Management of Companies and Enterprises	11-3061	Purchasing Managers	230	\$ 90.40	\$ 188,022	\$ 73.08	\$ 152,010	\$ 172,695	\$ 100.76	\$ 209,579
55	Management of Companies and Enterprises	11-3071	Transportation, Storage, and Distribution Managers	80	\$ 89.25	\$ 185,646	\$ 75.29	\$ 156,597	\$ 169,421	\$ 96.97	\$ 201,707
55	Management of Companies and Enterprises	11-3111	Compensation and Benefits Managers	50	\$ 99.20	\$ 206,326	\$ 76.95	\$ 160,050	\$ 195,998	\$ 106.22	\$ 220,933

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Salary	
55	Management of Companies and Enterprises	11-3121	Human Resources Managers	240	\$ 103.35	\$ 214,966	\$ 78.02	\$ 162,273	\$ 182,169		
55	Management of Companies and Enterprises	11-3131	Training and Development Managers	50	\$ 92.81	\$ 193,047	\$ 76.77	\$ 159,691	\$ 176,079	\$ 103.57	\$ 215,423
55	Management of Companies and Enterprises	11-9021	Construction Managers	40	\$ 78.05	\$ 162,335	\$ 62.74	\$ 130,498	\$ 131,602	\$ 105.40	\$ 219,234
55	Management of Companies and Enterprises	11-9041	Architectural and Engineering Managers	100	\$ 100.80	\$ 209,664	\$ 92.99	\$ 193,420	\$ 222,999	\$ 113.20	\$ 235,447
55	Management of Companies and Enterprises	11-9111	Medical and Health Services Managers	100	\$ 108.91	\$ 226,538	\$ 72.69	\$ 151,201	\$ 201,057		
55	Management of Companies and Enterprises	11-9121	Natural Sciences Managers	170	\$ 110.76	\$ 230,377	\$ 84.98	\$ 176,759	\$ 218,816		
55	Management of Companies and Enterprises	11-9141	Property, Real Estate, and Community Association Managers	30	\$ 75.20	\$ 156,412	\$ 60.24	\$ 125,307	\$ 131,491	\$ 81.73	\$ 169,998
55	Management of Companies and Enterprises	11-9199	Managers, All Other	490	\$ 106.78	\$ 222,098	\$ 82.54	\$ 171,693	\$ 213,962	\$ 109.74	\$ 228,269
55	Management of Companies and Enterprises	13-0000	Business and Financial Operations Occupations	5,860	\$ 55.15	\$ 114,708	\$ 40.11	\$ 83,426	\$ 105,976	\$ 64.68	\$ 134,544
55	Management of Companies and Enterprises	13-1020	Buyers and Purchasing Agents	410	\$ 55.38	\$ 115,196	\$ 38.30	\$ 79,673	\$ 103,277	\$ 64.50	\$ 134,159
55	Management of Companies and Enterprises	13-1041	Compliance Officers	180	\$ 47.15	\$ 98,079	\$ 39.16	\$ 81,455	\$ 95,477	\$ 60.33	\$ 125,494
55	Management of Companies and Enterprises	13-1051	Cost Estimators	50	\$ 47.10	\$ 97,974	\$ 33.43	\$ 69,534	\$ 109,744	\$ 54.00	\$ 112,323
55	Management of Companies and Enterprises	13-1071	Human Resources Specialists	340	\$ 48.37	\$ 100,608	\$ 36.68	\$ 76,298	\$ 88,686	\$ 60.74	\$ 126,345
55	Management of Companies and Enterprises	13-1081	Logisticians	190	\$ 52.04	\$ 108,249	\$ 45.84	\$ 95,343	\$ 105,841	\$ 62.48	\$ 129,958
55	Management of Companies and Enterprises	13-1082	Project Management Specialists	340	\$ 61.57	\$ 128,068	\$ 49.93	\$ 103,851	\$ 131,005	\$ 77.82	\$ 161,874
55	Management of Companies and Enterprises	13-1111	Management Analysts	220	\$ 55.23	\$ 114,880	\$ 40.53	\$ 84,294	\$ 103,073	\$ 63.08	\$ 131,211
55	Management of Companies and Enterprises	13-1121	Meeting, Convention, and Event Planners	10	\$ 54.46	\$ 113,281	\$ 48.49	\$ 100,853	\$ 133,442	\$ 64.16	\$ 133,444
55	Management of Companies and Enterprises	13-1141	Compensation, Benefits, and Job Analysis Specialists	100	\$ 51.11	\$ 106,307	\$ 38.37	\$ 79,804	\$ 102,962	\$ 61.50	\$ 127,911
55	Management of Companies and Enterprises	13-1151	Training and Development Specialists	100	\$ 43.68	\$ 90,852	\$ 32.18	\$ 66,927	\$ 82,416	\$ 53.24	\$ 110,732
55	Management of Companies and Enterprises	13-1161	Market Research Analysts and Marketing Specialists	590	\$ 53.76	\$ 111,826	\$ 45.25	\$ 94,129	\$ 108,542	\$ 63.53	\$ 132,135
55	Management of Companies and Enterprises	13-1199	Business Operations Specialists, All Other	380	\$ 50.88	\$ 105,832	\$ 38.08	\$ 79,201	\$ 98,801	\$ 63.57	\$ 132,216
55	Management of Companies and Enterprises	13-2011	Accountants and Auditors	970	\$ 57.35	\$ 119,278	\$ 47.00	\$ 97,768	\$ 108,316	\$ 69.11	\$ 143,752
55	Management of Companies and Enterprises	13-2031	Budget Analysts	10	\$ 48.36	\$ 100,596	\$ 33.96	\$ 70,629	\$ 99,287	\$ 54.86	\$ 114,099
55	Management of Companies and Enterprises	13-2041	Credit Analysts	130	\$ 58.46	\$ 121,603	\$ 31.68	\$ 65,887	\$ 106,004	\$ 81.60	\$ 169,728
55	Management of Companies and Enterprises	13-2051	Financial and Investment Analysts	620	\$ 53.11	\$ 110,471	\$ 39.26	\$ 81,670	\$ 103,759	\$ 62.15	\$ 129,263
55	Management of Companies and Enterprises	13-2052	Personal Financial Advisors	40	\$ 51.99	\$ 108,137	\$ 30.14	\$ 62,701	\$ 102,956	\$ 59.43	\$ 123,611
55	Management of Companies and Enterprises	13-2054	Financial Risk Specialists	150	\$ 52.67	\$ 109,548	\$ 40.11	\$ 83,426	\$ 107,451	\$ 64.22	\$ 133,570
55	Management of Companies and Enterprises	13-2061	Financial Examiners	320	\$ 55.01	\$ 114,422	\$ 46.95	\$ 97,666	\$ 97,682	\$ 62.36	\$ 129,704
55	Management of Companies and Enterprises	13-2072	Loan Officers	280	\$ 60.20	\$ 125,211	\$ 51.67	\$ 107,475	\$ 126,754	\$ 66.57	\$ 138,466
55	Management of Companies and Enterprises	13-2099	Financial Specialists, All Other	370	\$ 67.68	\$ 140,784	\$ 52.70	\$ 109,614	\$ 137,789	\$ 84.33	\$ 175,397
55	Management of Companies and Enterprises	15-0000	Computer and Mathematical Occupations	2,460	\$ 64.53	\$ 134,232	\$ 48.82	\$ 101,540	\$ 132,590	\$ 76.71	\$ 159,566
55	Management of Companies and Enterprises	15-1211	Computer Systems Analysts	410	\$ 65.15	\$ 135,507	\$ 52.37	\$ 108,929	\$ 134,439	\$ 76.71	\$ 159,566
55	Management of Companies and Enterprises	15-1212	Information Security Analysts	110	\$ 61.61	\$ 128,146	\$ 49.93	\$ 103,845	\$ 133,266	\$ 66.40	\$ 138,112
55	Management of Companies and Enterprises	15-1231	Computer Network Support Specialists	50	\$ 49.79	\$ 103,569	\$ 39.43	\$ 82,020	\$ 99,671	\$ 61.42	\$ 127,753
55	Management of Companies and Enterprises	15-1232	Computer User Support Specialists	140	\$ 37.35	\$ 77,686	\$ 30.91	\$ 64,295	\$ 79,763	\$ 40.21	\$ 83,641
55	Management of Companies and Enterprises	15-1241	Computer Network Architects	140	\$ 64.76	\$ 134,703	\$ 51.71	\$ 107,548	\$ 133,907	\$ 76.31	\$ 158,715
55	Management of Companies and Enterprises	15-1242	Database Administrators	30	\$ 56.15	\$ 116,786	\$ 39.61	\$ 82,381	\$ 102,514	\$ 74.39	\$ 154,727
55	Management of Companies and Enterprises	15-1243	Database Architects	20	\$ 78.68	\$ 163,652	\$ 75.52	\$ 157,090	\$ 164,689	\$ 85.23	\$ 177,287
55	Management of Companies and Enterprises	15-1244	Network and Computer Systems Administrators	130	\$ 58.79	\$ 122,292	\$ 47.54	\$ 98,877	\$ 126,142	\$ 70.80	\$ 147,267
55	Management of Companies and Enterprises	15-1251	Computer Programmers	50	\$ 57.27	\$ 119,117	\$ 43.95	\$ 91,420	\$ 125,612	\$ 63.10	\$ 131,240
55	Management of Companies and Enterprises	15-1252	Software Developers	840	\$ 71.17	\$ 148,027	\$ 63.72	\$ 132,546	\$ 142,741	\$ 81.16	\$ 168,815
55	Management of Companies and Enterprises	15-1253	Software Quality Assurance Analysts and Testers	120	\$ 55.79	\$ 116,044	\$ 48.35	\$ 100,563	\$ 111,819	\$ 62.99	\$ 131,024
55	Management of Companies and Enterprises	15-1254	Web Developers	20	\$ 56.72	\$ 117,984	\$ 52.29	\$ 108,772	\$ 128,272	\$ 63.28	\$ 131,617
55	Management of Companies and Enterprises	15-1255	Web and Digital Interface Designers	40	\$ 52.91	\$ 110,050	\$ 39.90	\$ 82,995	\$ 103,272	\$ 66.66	\$ 138,655
55	Management of Companies and Enterprises	15-1299	Computer Occupations, All Other	120	\$ 86.20	\$ 179,294	\$ 46.15	\$ 95,992	\$ 139,543	\$ 82.08	\$ 170,718
55	Management of Companies and Enterprises	15-2031	Operations Research Analysts	100	\$ 50.48	\$ 104,991	\$ 41.78	\$ 86,895	\$ 101,784	\$ 50.77	\$ 105,598
55	Management of Companies and Enterprises	15-2041	Statisticians	20	\$ 65.08	\$ 135,370	\$ 54.21	\$ 112,758	\$ 135,421	\$ 65.63	\$ 136,507

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
55	Management of Companies and Enterprises	15-2051	Data Scientists	110	\$ 70.60	\$ 146,854	\$ 42.77	\$ 88,957	\$ 146,819	\$ 85.57	\$ 177,986
55	Management of Companies and Enterprises	17-0000	Architecture and Engineering Occupations	670	\$ 58.96	\$ 122,645	\$ 46.06	\$ 95,811	\$ 119,292	\$ 69.57	\$ 144,702
55	Management of Companies and Enterprises	17-2071	Electrical Engineers	70	\$ 59.69	\$ 124,156	\$ 48.27	\$ 100,397	\$ 107,866	\$ 72.75	\$ 151,330
55	Management of Companies and Enterprises	17-2072	Electronics Engineers, Except Computer	140	\$ 69.37	\$ 144,280	\$ 51.93	\$ 108,021	\$ 141,268	\$ 81.75	\$ 170,033
55	Management of Companies and Enterprises	17-2112	Industrial Engineers	100	\$ 65.78	\$ 136,822	\$ 53.58	\$ 111,441	\$ 133,240	\$ 78.52	\$ 163,321
55	Management of Companies and Enterprises	17-2141	Mechanical Engineers	10	\$ 65.29	\$ 135,801	\$ 49.42	\$ 102,789	\$ 136,361	\$ 68.31	\$ 142,082
55	Management of Companies and Enterprises	17-2199	Engineers, All Other	50	\$ 58.69	\$ 122,066	\$ 50.58	\$ 105,202	\$ 129,110	\$ 65.17	\$ 135,564
55	Management of Companies and Enterprises	17-3019	Drafters, All Other	20	\$ 37.62	\$ 78,245	\$ 35.16	\$ 73,138	\$ 78,326	\$ 41.34	\$ 85,978
55	Management of Companies and Enterprises	19-0000	Life, Physical, and Social Science Occupations	230	\$ 49.51	\$ 102,973	\$ 33.45	\$ 69,566	\$ 102,012	\$ 62.79	\$ 130,608
55	Management of Companies and Enterprises	19-1042	Medical Scientists, Except Epidemiologists	90	\$ 60.64	\$ 126,125	\$ 49.04	\$ 102,012	\$ 119,788	\$ 62.79	\$ 130,608
55	Management of Companies and Enterprises	19-2031	Chemists	20	\$ 60.26	\$ 125,332	\$ 42.10	\$ 87,572	\$ 107,819	\$ 64.30	\$ 133,736
55	Management of Companies and Enterprises	19-5011	Occupational Health and Safety Specialists	20	\$ 28.80	\$ 59,911	\$ 22.85	\$ 47,524	\$ 48,740	\$ 23.56	\$ 48,999
55	Management of Companies and Enterprises	23-0000	Legal Occupations	270	\$ 96.31	\$ 200,329	\$ 54.23	\$ 112,805	\$ 221,244	\$ 112.38	\$ 233,740
55	Management of Companies and Enterprises	23-1011	Lawyers	200	\$ 111.99	\$ 232,948	\$ 100.38	\$ 208,790	\$ 224,994		
55	Management of Companies and Enterprises	23-2011	Paralegals and Legal Assistants	50	\$ 43.42	\$ 90,304	\$ 38.84	\$ 80,791	\$ 89,055	\$ 46.19	\$ 96,068
55	Management of Companies and Enterprises	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	370	\$ 46.18	\$ 96,056	\$ 36.85	\$ 76,655	\$ 93,323	\$ 52.50	\$ 109,207
55	Management of Companies and Enterprises	27-1011	Art Directors	50	\$ 63.59	\$ 132,266	\$ 49.52	\$ 102,994	\$ 126,279	\$ 78.93	\$ 164,174
55	Management of Companies and Enterprises	27-1021	Commercial and Industrial Designers	60	\$ 42.87	\$ 89,168	\$ 37.61	\$ 78,220	\$ 93,025	\$ 45.89	\$ 95,460
55	Management of Companies and Enterprises	27-1024	Graphic Designers	80	\$ 41.90	\$ 87,155	\$ 34.74	\$ 72,252	\$ 78,263	\$ 47.44	\$ 98,682
55	Management of Companies and Enterprises	27-1026	Merchandise Displayers and Window Trimmers	20	\$ 37.15	\$ 77,280	\$ 31.49	\$ 65,499	\$ 76,825	\$ 36.94	\$ 76,827
55	Management of Companies and Enterprises	27-3031	Public Relations Specialists	60	\$ 48.48	\$ 100,832	\$ 37.94	\$ 78,912	\$ 93,673	\$ 59.90	\$ 124,594
55	Management of Companies and Enterprises	27-3043	Writers and Authors	20	\$ 37.35	\$ 77,689	\$ 35.73	\$ 74,320	\$ 76,065	\$ 36.85	\$ 76,657
55	Management of Companies and Enterprises	29-0000	Healthcare Practitioners and Technical Occupations	90	\$ 47.47	\$ 98,738	\$ 31.83	\$ 66,207	\$ 75,912	\$ 43.17	\$ 89,794
55	Management of Companies and Enterprises	33-0000	Protective Service Occupations	30	\$ 40.95	\$ 85,174	\$ 31.30	\$ 65,105	\$ 91,536	\$ 47.06	\$ 97,888
55	Management of Companies and Enterprises	33-1091	First-Line Supervisors of Security Workers	20	\$ 49.57	\$ 103,111	\$ 45.62	\$ 94,885	\$ 97,885	\$ 56.10	\$ 116,685
55	Management of Companies and Enterprises	41-0000	Sales and Related Occupations	730	\$ 52.60	\$ 109,417	\$ 36.64	\$ 76,219	\$ 104,138	\$ 65.33	\$ 135,895
55	Management of Companies and Enterprises	41-1012	First-Line Supervisors of Non-Retail Sales Workers	150	\$ 62.98	\$ 131,007	\$ 51.29	\$ 106,682	\$ 135,895	\$ 72.85	\$ 151,521
55	Management of Companies and Enterprises	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	310	\$ 46.55	\$ 96,830	\$ 29.11	\$ 60,547	\$ 95,709	\$ 51.24	\$ 106,584
55	Management of Companies and Enterprises	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	80	\$ 61.55	\$ 128,030	\$ 41.34	\$ 85,983	\$ 129,036	\$ 82.29	\$ 171,167
55	Management of Companies and Enterprises	41-9099	Sales and Related Workers, All Other	50	\$ 47.24	\$ 98,256	\$ 36.05	\$ 74,985	\$ 90,689	\$ 54.20	\$ 112,739
55	Management of Companies and Enterprises	43-0000	Office and Administrative Support Occupations	2,520	\$ 31.62	\$ 65,767	\$ 23.78	\$ 49,462	\$ 60,438	\$ 37.04	\$ 77,039
55	Management of Companies and Enterprises	43-1011	First-Line Supervisors of Office and Administrative Support Workers	330	\$ 44.86	\$ 93,310	\$ 36.27	\$ 75,448	\$ 85,223	\$ 49.64	\$ 103,254
55	Management of Companies and Enterprises	43-3011	Bill and Account Collectors	60	\$ 28.32	\$ 58,903	\$ 21.22	\$ 44,136	\$ 58,231	\$ 37.50	\$ 78,010
55	Management of Companies and Enterprises	43-3021	Billing and Posting Clerks	100	\$ 25.53	\$ 53,093	\$ 18.93	\$ 39,380	\$ 50,821	\$ 29.66	\$ 61,702
55	Management of Companies and Enterprises	43-3031	Bookkeeping, Accounting, and Auditing Clerks	390	\$ 28.52	\$ 59,319	\$ 23.71	\$ 49,317	\$ 58,766	\$ 30.84	\$ 64,148
55	Management of Companies and Enterprises	43-3051	Payroll and Timekeeping Clerks	80	\$ 31.62	\$ 65,765	\$ 29.98	\$ 62,350	\$ 65,298	\$ 35.98	\$ 74,843
55	Management of Companies and Enterprises	43-3061	Procurement Clerks	40	\$ 27.27	\$ 56,723	\$ 25.48	\$ 53,000	\$ 57,554	\$ 27.67	\$ 57,555
55	Management of Companies and Enterprises	43-3099	Financial Clerks, All Other	20	\$ 24.86	\$ 51,706	\$ 20.00	\$ 41,600	\$ 45,929	\$ 28.36	\$ 58,989
55	Management of Companies and Enterprises	43-4041	Credit Authorizers, Checkers, and Clerks	20	\$ 27.42	\$ 57,039	\$ 25.64	\$ 53,338	\$ 53,338	\$ 28.29	\$ 58,837
55	Management of Companies and Enterprises	43-4051	Customer Service Representatives	550	\$ 27.93	\$ 58,093	\$ 23.27	\$ 48,395	\$ 51,544	\$ 31.31	\$ 65,119
55	Management of Companies and Enterprises	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	100	\$ 27.13	\$ 56,424	\$ 25.13	\$ 52,269	\$ 56,894	\$ 28.06	\$ 58,363
55	Management of Companies and Enterprises	43-4171	Receptionists and Information Clerks	50	\$ 19.52	\$ 40,603	\$ 18.29	\$ 38,034	\$ 38,174	\$ 20.00	\$ 41,600
55	Management of Companies and Enterprises	43-5061	Production, Planning, and Expediting Clerks	100	\$ 36.82	\$ 76,594	\$ 31.77	\$ 66,076	\$ 77,461	\$ 45.80	\$ 95,269
55	Management of Companies and Enterprises	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 28.11	\$ 58,466	\$ 21.89	\$ 45,535	\$ 56,164	\$ 30.56	\$ 63,567
55	Management of Companies and Enterprises	43-6011	Executive Secretaries and Executive Administrative Assistants	250	\$ 43.05	\$ 89,545	\$ 36.23	\$ 75,352	\$ 83,704	\$ 49.54	\$ 103,034
55	Management of Companies and Enterprises	43-6012	Legal Secretaries and Administrative Assistants	30	\$ 37.38	\$ 77,746	\$ 35.32	\$ 73,462	\$ 73,469	\$ 38.70	\$ 80,502
55	Management of Companies and Enterprises	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	100	\$ 27.78	\$ 57,790	\$ 22.00	\$ 45,760	\$ 61,103	\$ 30.72	\$ 63,895

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
55	Management of Companies and Enterprises	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 21.94	\$ 45,636	\$ 17.35	\$ 36,083	\$ 46,134	\$ 25.07	\$ 52,142
55	Management of Companies and Enterprises	43-9061	Office Clerks, General	150	\$ 24.66	\$ 51,292	\$ 21.07	\$ 43,836	\$ 47,529	\$ 28.85	\$ 60,002
55	Management of Companies and Enterprises	49-0000	Installation, Maintenance, and Repair Occupations	100	\$ 33.55	\$ 69,794	\$ 24.02	\$ 49,961	\$ 64,586	\$ 38.46	\$ 79,998
55	Management of Companies and Enterprises	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	30	\$ 42.47	\$ 88,328	\$ 32.75	\$ 68,121	\$ 78,178	\$ 50.03	\$ 104,054
55	Management of Companies and Enterprises	49-9071	Maintenance and Repair Workers, General	60	\$ 27.21	\$ 56,600	\$ 20.76	\$ 43,188	\$ 54,635	\$ 31.15	\$ 64,792
55	Management of Companies and Enterprises	51-0000	Production Occupations	100	\$ 34.11	\$ 70,957	\$ 25.74	\$ 53,541	\$ 69,121	\$ 40.05	\$ 83,294
55	Management of Companies and Enterprises	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	40	\$ 33.23	\$ 69,121	\$ 25.74	\$ 53,541	\$ 69,121	\$ 35.12	\$ 73,059
55	Management of Companies and Enterprises	53-0000	Transportation and Material Moving Occupations	80	\$ 31.49	\$ 65,497	\$ 19.50	\$ 40,561	\$ 61,931	\$ 33.66	\$ 70,009
55	Management of Companies and Enterprises	53-3053	Shuttle Drivers and Chauffeurs	20	\$ 33.28	\$ 69,221	\$ 20.52	\$ 42,690	\$ 61,985	\$ 36.69	\$ 76,310
56	Administrative and Support and Waste Management	00-0000	Total all occupations	55,980	\$ 27.72	\$ 57,664	\$ 16.79	\$ 34,922	\$ 42,689	\$ 29.87	\$ 62,132
56	Administrative and Support and Waste Management	11-0000	Management Occupations	2,190	\$ 78.35	\$ 162,969	\$ 50.36	\$ 104,746	\$ 152,419	\$ 94.69	\$ 196,954
56	Administrative and Support and Waste Management	11-1011	Chief Executives	10	\$ 154.68	\$ 321,733	\$ 67.30	\$ 139,984			
56	Administrative and Support and Waste Management	11-1021	General and Operations Managers	960	\$ 73.71	\$ 153,317	\$ 46.44	\$ 96,604	\$ 139,107	\$ 84.63	\$ 176,029
56	Administrative and Support and Waste Management	11-2021	Marketing Managers	90	\$ 91.34	\$ 189,983	\$ 60.33	\$ 125,488	\$ 171,780	\$ 105.24	\$ 218,906
56	Administrative and Support and Waste Management	11-2022	Sales Managers	100	\$ 79.13	\$ 164,597	\$ 60.56	\$ 125,970	\$ 157,481	\$ 89.41	\$ 185,966
56	Administrative and Support and Waste Management	11-3012	Administrative Services Managers	50	\$ 71.98	\$ 149,727	\$ 52.74	\$ 109,708	\$ 129,035	\$ 75.17	\$ 156,348
56	Administrative and Support and Waste Management	11-3013	Facilities Managers	20	\$ 58.29	\$ 121,239	\$ 53.26	\$ 110,781	\$ 124,874	\$ 66.85	\$ 139,052
56	Administrative and Support and Waste Management	11-3021	Computer and Information Systems Managers	90	\$ 83.62	\$ 173,920	\$ 62.99	\$ 131,023	\$ 161,662	\$ 98.12	\$ 204,082
56	Administrative and Support and Waste Management	11-3031	Financial Managers	310	\$ 89.61	\$ 186,396	\$ 63.36	\$ 131,788	\$ 162,645	\$ 100.36	\$ 208,740
56	Administrative and Support and Waste Management	11-3051	Industrial Production Managers	50	\$ 63.72	\$ 132,531	\$ 52.91	\$ 110,045	\$ 130,997	\$ 76.23	\$ 158,567
56	Administrative and Support and Waste Management	11-3061	Purchasing Managers	20	\$ 74.66	\$ 155,300	\$ 64.90	\$ 134,990	\$ 148,009	\$ 78.28	\$ 162,830
56	Administrative and Support and Waste Management	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 64.13	\$ 133,383	\$ 42.84	\$ 89,113	\$ 113,888	\$ 81.83	\$ 170,198
56	Administrative and Support and Waste Management	11-3121	Human Resources Managers	60	\$ 77.32	\$ 160,834	\$ 50.98	\$ 106,042	\$ 142,535	\$ 100.11	\$ 208,228
56	Administrative and Support and Waste Management	11-9021	Construction Managers	30	\$ 92.78	\$ 192,984	\$ 75.77	\$ 157,592	\$ 183,469	\$ 107.18	\$ 222,928
56	Administrative and Support and Waste Management	11-9111	Medical and Health Services Managers	80	\$ 80.61	\$ 167,677	\$ 46.24	\$ 96,178	\$ 170,855	\$ 108.37	\$ 225,406
56	Administrative and Support and Waste Management	11-9121	Natural Sciences Managers	30	\$ 104.01	\$ 216,346	\$ 75.70	\$ 157,447	\$ 195,433		
56	Administrative and Support and Waste Management	11-9199	Managers, All Other	190	\$ 76.95	\$ 160,062	\$ 47.63	\$ 99,070	\$ 155,424	\$ 94.73	\$ 197,047
56	Administrative and Support and Waste Management	13-0000	Business and Financial Operations Occupations	3,470	\$ 47.99	\$ 99,822	\$ 31.49	\$ 65,507	\$ 83,717	\$ 56.84	\$ 118,235
56	Administrative and Support and Waste Management	13-1020	Buyers and Purchasing Agents	120	\$ 44.38	\$ 92,309	\$ 33.75	\$ 70,201	\$ 91,309	\$ 49.20	\$ 102,344
56	Administrative and Support and Waste Management	13-1041	Compliance Officers	100	\$ 50.60	\$ 105,240	\$ 32.67	\$ 67,951	\$ 97,761	\$ 62.15	\$ 129,265
56	Administrative and Support and Waste Management	13-1051	Cost Estimators	70	\$ 34.42	\$ 71,603	\$ 23.40	\$ 48,669	\$ 71,994	\$ 39.62	\$ 82,407
56	Administrative and Support and Waste Management	13-1071	Human Resources Specialists	770	\$ 36.15	\$ 75,201	\$ 25.90	\$ 53,870	\$ 65,000	\$ 38.62	\$ 80,324
56	Administrative and Support and Waste Management	13-1081	Logisticians	40	\$ 44.10	\$ 91,723	\$ 30.98	\$ 64,431	\$ 90,039	\$ 48.35	\$ 100,577
56	Administrative and Support and Waste Management	13-1082	Project Management Specialists	440	\$ 59.39	\$ 123,541	\$ 37.27	\$ 77,531	\$ 113,123	\$ 75.00	\$ 156,002
56	Administrative and Support and Waste Management	13-1111	Management Analysts	190	\$ 50.88	\$ 105,821	\$ 33.65	\$ 69,992	\$ 88,506	\$ 64.02	\$ 133,155
56	Administrative and Support and Waste Management	13-1121	Meeting, Convention, and Event Planners	70	\$ 33.14	\$ 68,939	\$ 29.53	\$ 61,424	\$ 66,268	\$ 33.28	\$ 69,213
56	Administrative and Support and Waste Management	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 41.76	\$ 86,852	\$ 33.60	\$ 69,880	\$ 77,508	\$ 41.86	\$ 87,064
56	Administrative and Support and Waste Management	13-1151	Training and Development Specialists	70	\$ 46.46	\$ 96,642	\$ 33.06	\$ 68,767	\$ 98,554	\$ 49.65	\$ 103,266
56	Administrative and Support and Waste Management	13-1161	Market Research Analysts and Marketing Specialists	220	\$ 49.42	\$ 102,793	\$ 32.40	\$ 67,395	\$ 102,123	\$ 62.50	\$ 130,000
56	Administrative and Support and Waste Management	13-1199	Business Operations Specialists, All Other	370	\$ 46.70	\$ 97,126	\$ 35.47	\$ 73,783	\$ 86,901	\$ 55.00	\$ 114,408
56	Administrative and Support and Waste Management	13-2011	Accountants and Auditors	750	\$ 49.28	\$ 102,503	\$ 37.72	\$ 78,457	\$ 99,986	\$ 58.04	\$ 120,716
56	Administrative and Support and Waste Management	13-2051	Financial and Investment Analysts	80	\$ 44.49	\$ 92,541	\$ 37.55	\$ 78,106	\$ 85,421	\$ 49.42	\$ 102,803
56	Administrative and Support and Waste Management	13-2099	Financial Specialists, All Other	20							
56	Administrative and Support and Waste Management	15-0000	Computer and Mathematical Occupations	1,830	\$ 52.63	\$ 109,469	\$ 33.67	\$ 70,030	\$ 97,793	\$ 67.01	\$ 139,381
56	Administrative and Support and Waste Management	15-1211	Computer Systems Analysts	350	\$ 54.63	\$ 113,623	\$ 37.37	\$ 77,736	\$ 97,492	\$ 59.84	\$ 124,467
56	Administrative and Support and Waste Management	15-1212	Information Security Analysts	40	\$ 66.72	\$ 138,769	\$ 51.07	\$ 106,216	\$ 134,233	\$ 77.24	\$ 160,659
56	Administrative and Support and Waste Management	15-1231	Computer Network Support Specialists	140	\$ 34.25	\$ 71,244	\$ 27.26	\$ 56,701	\$ 61,628	\$ 41.86	\$ 87,062

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
56	Administrative and Support and Waste Management	15-1232	Computer User Support Specialists	230	\$ 27.79	\$ 57,807	\$ 22.89	\$ 47,616	\$ 62,046	\$ 30.04	\$ 62,480
56	Administrative and Support and Waste Management	15-1241	Computer Network Architects	80	\$ 62.01	\$ 128,984	\$ 44.03	\$ 91,583	\$ 122,490	\$ 77.60	\$ 161,407
56	Administrative and Support and Waste Management	15-1242	Database Administrators	60	\$ 44.87	\$ 93,327	\$ 38.33	\$ 79,717	\$ 79,718	\$ 47.55	\$ 98,900
56	Administrative and Support and Waste Management	15-1244	Network and Computer Systems Administrators	120	\$ 58.58	\$ 121,855	\$ 42.39	\$ 88,168	\$ 101,548	\$ 66.47	\$ 138,258
56	Administrative and Support and Waste Management	15-1251	Computer Programmers	70	\$ 45.40	\$ 94,437	\$ 40.53	\$ 84,303	\$ 84,687	\$ 43.05	\$ 89,554
56	Administrative and Support and Waste Management	15-1252	Software Developers	360	\$ 71.48	\$ 148,672	\$ 62.33	\$ 129,646	\$ 156,937	\$ 82.55	\$ 171,710
56	Administrative and Support and Waste Management	15-1253	Software Quality Assurance Analysts and Testers	70	\$ 62.91	\$ 130,862	\$ 47.18	\$ 98,138	\$ 125,577	\$ 71.74	\$ 149,225
56	Administrative and Support and Waste Management	15-1254	Web Developers	40	\$ 59.69	\$ 124,162	\$ 45.18	\$ 93,966	\$ 135,205	\$ 84.90	\$ 176,584
56	Administrative and Support and Waste Management	15-1299	Computer Occupations, All Other	110	\$ 38.82	\$ 80,754	\$ 21.72	\$ 45,181	\$ 76,731	\$ 49.59	\$ 103,152
56	Administrative and Support and Waste Management	15-2031	Operations Research Analysts	30	\$ 55.67	\$ 115,785	\$ 37.70	\$ 78,411	\$ 93,371	\$ 56.64	\$ 117,806
56	Administrative and Support and Waste Management	15-2051	Data Scientists	90	\$ 50.20	\$ 104,418	\$ 31.74	\$ 66,021	\$ 103,433	\$ 60.91	\$ 126,700
56	Administrative and Support and Waste Management	17-0000	Architecture and Engineering Occupations	340	\$ 52.62	\$ 109,453	\$ 32.18	\$ 66,938	\$ 99,820	\$ 65.36	\$ 135,940
56	Administrative and Support and Waste Management	17-2051	Civil Engineers	10	\$ 50.87	\$ 105,810	\$ 46.36	\$ 96,426	\$ 100,664	\$ 62.14	\$ 129,257
56	Administrative and Support and Waste Management	17-2112	Industrial Engineers	70	\$ 50.41	\$ 104,846	\$ 38.01	\$ 79,065	\$ 99,819	\$ 57.14	\$ 118,860
56	Administrative and Support and Waste Management	17-2141	Mechanical Engineers	20	\$ 39.65	\$ 82,480	\$ 31.97	\$ 66,492	\$ 66,549	\$ 40.66	\$ 84,563
56	Administrative and Support and Waste Management	19-0000	Life, Physical, and Social Science Occupations	380	\$ 32.00	\$ 66,559	\$ 21.84	\$ 45,430	\$ 51,451	\$ 35.91	\$ 74,687
56	Administrative and Support and Waste Management	19-2031	Chemists	40	\$ 37.03	\$ 77,022	\$ 26.89	\$ 55,932	\$ 64,227	\$ 46.26	\$ 96,219
56	Administrative and Support and Waste Management	19-5011	Occupational Health and Safety Specialists	20	\$ 51.91	\$ 107,973	\$ 40.08	\$ 83,375	\$ 105,806	\$ 61.30	\$ 127,508
56	Administrative and Support and Waste Management	23-0000	Legal Occupations	90	\$ 87.11	\$ 181,199	\$ 33.65	\$ 69,992	\$ 94,066	\$ 84.64	\$ 176,053
56	Administrative and Support and Waste Management	23-1011	Lawyers	70	\$ 104.01	\$ 216,348	\$ 38.10	\$ 79,254	\$ 126,160	\$ 102.97	\$ 214,168
56	Administrative and Support and Waste Management	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	330	\$ 42.10	\$ 87,559	\$ 32.90	\$ 68,426	\$ 74,266	\$ 50.87	\$ 105,817
56	Administrative and Support and Waste Management	27-1024	Graphic Designers	70	\$ 43.76	\$ 91,025	\$ 35.70	\$ 74,265	\$ 83,685	\$ 51.45	\$ 107,013
56	Administrative and Support and Waste Management	27-3031	Public Relations Specialists	50	\$ 37.78	\$ 78,591	\$ 31.00	\$ 64,481	\$ 79,579	\$ 38.94	\$ 80,999
56	Administrative and Support and Waste Management	29-0000	Healthcare Practitioners and Technical Occupations	1,620	\$ 50.30	\$ 104,623	\$ 38.57	\$ 80,218	\$ 101,343	\$ 60.45	\$ 125,730
56	Administrative and Support and Waste Management	29-1141	Registered Nurses	780	\$ 57.70	\$ 120,025	\$ 42.00	\$ 87,360	\$ 115,686	\$ 74.12	\$ 154,177
56	Administrative and Support and Waste Management	29-2072	Medical Records Specialists	40	\$ 26.05	\$ 54,185	\$ 19.63	\$ 40,839	\$ 44,404	\$ 25.49	\$ 53,020
56	Administrative and Support and Waste Management	31-0000	Healthcare Support Occupations	930	\$ 19.67	\$ 40,904	\$ 14.89	\$ 30,965	\$ 36,096	\$ 24.03	\$ 49,978
56	Administrative and Support and Waste Management	33-0000	Protective Service Occupations	5,130	\$ 19.69	\$ 40,957	\$ 17.37	\$ 36,135	\$ 36,954	\$ 21.74	\$ 45,227
56	Administrative and Support and Waste Management	33-1091	First-Line Supervisors of Security Workers	100	\$ 30.29	\$ 63,008	\$ 22.50	\$ 46,802	\$ 60,526	\$ 37.34	\$ 77,663
56	Administrative and Support and Waste Management	33-9032	Security Guards	4,740	\$ 19.28	\$ 40,093	\$ 17.37	\$ 36,135	\$ 36,571	\$ 18.99	\$ 39,505
56	Administrative and Support and Waste Management	35-0000	Food Preparation and Serving Related Occupations	160	\$ 17.97	\$ 37,379	\$ 16.38	\$ 34,074	\$ 34,075	\$ 18.77	\$ 39,046
56	Administrative and Support and Waste Management	35-2012	Cooks, Institution and Cafeteria	10	\$ 19.12	\$ 39,778	\$ 17.50	\$ 36,406	\$ 39,339	\$ 19.14	\$ 39,818
56	Administrative and Support and Waste Management	37-0000	Building and Grounds Cleaning and Maintenance Occupations	11,570	\$ 19.80	\$ 41,180	\$ 16.40	\$ 34,115	\$ 37,683	\$ 22.26	\$ 46,293
56	Administrative and Support and Waste Management	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	420	\$ 28.60	\$ 59,478	\$ 23.82	\$ 49,545	\$ 56,951	\$ 34.44	\$ 71,636
56	Administrative and Support and Waste Management	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	300	\$ 35.02	\$ 72,846	\$ 27.37	\$ 56,929	\$ 77,031	\$ 37.73	\$ 78,483
56	Administrative and Support and Waste Management	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	5,670	\$ 17.15	\$ 35,677	\$ 14.60	\$ 30,368	\$ 35,511	\$ 17.96	\$ 37,365
56	Administrative and Support and Waste Management	37-2012	Maids and Housekeeping Cleaners	530	\$ 19.22	\$ 39,969	\$ 17.38	\$ 36,141	\$ 36,141	\$ 23.42	\$ 48,712
56	Administrative and Support and Waste Management	37-3011	Landscaping and Groundskeeping Workers	3,670	\$ 21.32	\$ 44,335	\$ 19.08	\$ 39,683	\$ 44,533	\$ 22.53	\$ 46,871
56	Administrative and Support and Waste Management	39-0000	Personal Care and Service Occupations	160	\$ 20.21	\$ 42,044	\$ 17.42	\$ 36,238	\$ 43,609	\$ 20.97	\$ 43,609
56	Administrative and Support and Waste Management	39-6012	Concierges		\$ 18.72	\$ 38,931	\$ 16.46	\$ 34,230	\$ 34,230	\$ 19.05	\$ 39,625
56	Administrative and Support and Waste Management	41-0000	Sales and Related Occupations	2,310	\$ 36.48	\$ 75,882	\$ 21.71	\$ 45,149	\$ 57,284	\$ 38.40	\$ 79,874
56	Administrative and Support and Waste Management	41-1012	First-Line Supervisors of Non-Retail Sales Workers	190	\$ 41.97	\$ 87,303	\$ 32.25	\$ 67,080	\$ 68,773	\$ 47.92	\$ 99,668
56	Administrative and Support and Waste Management	41-2031	Retail Salespersons	210	\$ 19.91	\$ 41,409	\$ 14.74	\$ 30,663	\$ 38,268	\$ 25.91	\$ 53,899
56	Administrative and Support and Waste Management	41-3041	Travel Agents	250	\$ 27.55	\$ 57,302	\$ 21.76	\$ 45,261	\$ 50,479	\$ 30.25	\$ 62,923
56	Administrative and Support and Waste Management	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,140	\$ 42.03	\$ 87,424	\$ 24.91	\$ 51,808	\$ 60,527	\$ 42.79	\$ 89,013
56	Administrative and Support and Waste Management	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	30	\$ 54.56	\$ 113,483	\$ 46.17	\$ 96,025	\$ 107,048	\$ 51.98	\$ 108,112
56	Administrative and Support and Waste Management	41-9099	Sales and Related Workers, All Other	30	\$ 30.61	\$ 63,668	\$ 23.72	\$ 49,345	\$ 51,828	\$ 40.73	\$ 84,715

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
56	Administrative and Support and Waste Management	43-0000	Office and Administrative Support Occupations	8,440	\$ 23.39	\$ 48,655	\$ 18.16	\$ 37,780	\$ 45,144	\$ 27.10	\$ 56,370
56	Administrative and Support and Waste Management	43-1011	First-Line Supervisors of Office and Administrative Support Workers	690	\$ 35.33	\$ 73,489	\$ 28.06	\$ 58,365	\$ 72,459	\$ 40.45	\$ 84,146
56	Administrative and Support and Waste Management	43-3011	Bill and Account Collectors	170	\$ 24.24	\$ 50,418	\$ 18.99	\$ 39,509	\$ 44,969	\$ 28.87	\$ 60,047
56	Administrative and Support and Waste Management	43-3021	Billing and Posting Clerks	290	\$ 25.20	\$ 52,413	\$ 22.71	\$ 47,229	\$ 49,905	\$ 29.89	\$ 62,164
56	Administrative and Support and Waste Management	43-3031	Bookkeeping, Accounting, and Auditing Clerks	640	\$ 25.56	\$ 53,162	\$ 21.80	\$ 45,345	\$ 50,981	\$ 28.73	\$ 59,765
56	Administrative and Support and Waste Management	43-3051	Payroll and Timekeeping Clerks	110	\$ 28.27	\$ 58,806	\$ 22.58	\$ 46,967	\$ 60,262	\$ 34.11	\$ 70,952
56	Administrative and Support and Waste Management	43-3061	Procurement Clerks	60	\$ 21.66	\$ 45,049	\$ 16.83	\$ 34,996	\$ 41,656	\$ 27.76	\$ 57,743
56	Administrative and Support and Waste Management	43-4051	Customer Service Representatives	1,410	\$ 22.23	\$ 46,241	\$ 18.74	\$ 38,978	\$ 45,627	\$ 23.36	\$ 48,592
56	Administrative and Support and Waste Management	43-4071	File Clerks	50	\$ 19.51	\$ 40,573	\$ 16.68	\$ 34,699	\$ 40,702	\$ 20.87	\$ 43,416
56	Administrative and Support and Waste Management	43-4151	Order Clerks	10	\$ 27.93	\$ 58,090	\$ 25.06	\$ 52,120	\$ 60,070	\$ 32.71	\$ 68,033
56	Administrative and Support and Waste Management	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	160	\$ 23.12	\$ 48,089	\$ 19.07	\$ 39,671	\$ 48,689	\$ 25.54	\$ 53,119
56	Administrative and Support and Waste Management	43-4171	Receptionists and Information Clerks	340	\$ 18.64	\$ 38,761	\$ 15.80	\$ 32,874	\$ 37,257	\$ 21.07	\$ 43,832
56	Administrative and Support and Waste Management	43-5032	Dispatchers, Except Police, Fire, and Ambulance	140	\$ 29.12	\$ 60,561	\$ 21.34	\$ 44,379	\$ 51,084	\$ 31.32	\$ 65,141
56	Administrative and Support and Waste Management	43-5061	Production, Planning, and Expediting Clerks	230	\$ 25.36	\$ 52,751	\$ 22.23	\$ 46,247	\$ 46,811	\$ 29.33	\$ 61,011
56	Administrative and Support and Waste Management	43-5071	Shipping, Receiving, and Inventory Clerks	530	\$ 17.40	\$ 36,188	\$ 14.23	\$ 29,589	\$ 33,974	\$ 18.57	\$ 38,631
56	Administrative and Support and Waste Management	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	50	\$ 18.99	\$ 39,493	\$ 17.52	\$ 36,451	\$ 37,056	\$ 22.10	\$ 45,966
56	Administrative and Support and Waste Management	43-6011	Executive Secretaries and Executive Administrative Assistants	130	\$ 37.43	\$ 77,848	\$ 30.10	\$ 62,599	\$ 72,280	\$ 38.84	\$ 80,797
56	Administrative and Support and Waste Management	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	590	\$ 22.33	\$ 46,449	\$ 18.03	\$ 37,496	\$ 46,736	\$ 24.66	\$ 51,301
56	Administrative and Support and Waste Management	43-9021	Data Entry Keyers	170	\$ 20.61	\$ 42,860	\$ 16.67	\$ 34,673	\$ 40,189	\$ 23.05	\$ 47,952
56	Administrative and Support and Waste Management	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	230	\$ 18.00	\$ 37,448	\$ 14.96	\$ 31,107	\$ 38,178	\$ 18.97	\$ 39,449
56	Administrative and Support and Waste Management	43-9061	Office Clerks, General	1,870	\$ 21.14	\$ 43,973	\$ 16.94	\$ 35,234	\$ 39,507	\$ 23.92	\$ 49,754
56	Administrative and Support and Waste Management	43-9199	Office and Administrative Support Workers, All Other	30	\$ 24.89	\$ 51,763	\$ 21.18	\$ 44,051	\$ 50,407	\$ 29.40	\$ 61,157
56	Administrative and Support and Waste Management	47-0000	Construction and Extraction Occupations	1,190	\$ 32.02	\$ 66,610	\$ 23.80	\$ 49,514	\$ 62,032	\$ 35.51	\$ 73,859
56	Administrative and Support and Waste Management	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	140	\$ 36.19	\$ 75,275	\$ 31.19	\$ 64,874	\$ 69,054	\$ 38.30	\$ 79,663
56	Administrative and Support and Waste Management	47-2073	Operating Engineers and Other Construction Equipment Operators	80	\$ 36.78	\$ 76,505	\$ 25.18	\$ 52,373	\$ 68,813	\$ 38.50	\$ 80,081
56	Administrative and Support and Waste Management	47-2111	Electricians	200	\$ 29.02	\$ 60,369	\$ 22.69	\$ 47,196	\$ 62,037	\$ 29.85	\$ 62,084
56	Administrative and Support and Waste Management	47-2152	Plumbers, Pipefitters, and Steamfitters	70	\$ 42.19	\$ 87,746	\$ 29.31	\$ 60,967	\$ 72,800	\$ 71.98	\$ 149,716
56	Administrative and Support and Waste Management	47-4041	Hazardous Materials Removal Workers	440	\$ 33.21	\$ 69,074	\$ 24.59	\$ 51,155	\$ 61,147	\$ 35.89	\$ 74,661
56	Administrative and Support and Waste Management	49-0000	Installation, Maintenance, and Repair Occupations	1,850	\$ 29.48	\$ 61,327	\$ 22.25	\$ 46,272	\$ 58,619	\$ 35.76	\$ 74,384
56	Administrative and Support and Waste Management	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	170	\$ 44.09	\$ 91,710	\$ 34.85	\$ 72,490	\$ 92,866	\$ 49.55	\$ 103,061
56	Administrative and Support and Waste Management	49-2098	Security and Fire Alarm Systems Installers	400	\$ 30.87	\$ 64,214	\$ 23.52	\$ 48,930	\$ 62,620	\$ 37.18	\$ 77,336
56	Administrative and Support and Waste Management	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	140	\$ 30.75	\$ 63,969	\$ 27.00	\$ 56,160	\$ 57,353	\$ 35.72	\$ 74,299
56	Administrative and Support and Waste Management	49-9041	Industrial Machinery Mechanics	190	\$ 29.91	\$ 62,204	\$ 22.50	\$ 46,800	\$ 61,869	\$ 36.80	\$ 76,541
56	Administrative and Support and Waste Management	49-9071	Maintenance and Repair Workers, General	430	\$ 23.51	\$ 48,891	\$ 18.30	\$ 38,074	\$ 46,271	\$ 25.28	\$ 52,591
56	Administrative and Support and Waste Management	49-9098	Helpers--Installation, Maintenance, and Repair Workers	20	\$ 18.08	\$ 37,602	\$ 16.59	\$ 34,498	\$ 37,179	\$ 17.88	\$ 37,181
56	Administrative and Support and Waste Management	51-0000	Production Occupations	3,430	\$ 18.02	\$ 37,488	\$ 14.40	\$ 29,550	\$ 34,096	\$ 18.20	\$ 37,849
56	Administrative and Support and Waste Management	51-1011	First-Line Supervisors of Production and Operating Workers	100	\$ 32.62	\$ 67,845	\$ 23.74	\$ 49,383	\$ 60,828	\$ 36.95	\$ 76,856
56	Administrative and Support and Waste Management	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	220	\$ 14.61	\$ 30,385	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
56	Administrative and Support and Waste Management	51-2090	Miscellaneous Assemblers and Fabricators	1,230	\$ 16.43	\$ 34,172	\$ 14.43	\$ 30,019	\$ 31,200	\$ 17.94	\$ 37,324
56	Administrative and Support and Waste Management	51-3099	Food Processing Workers, All Other	60	\$ 14.96	\$ 31,120	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.31	\$ 33,927
56	Administrative and Support and Waste Management	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	340	\$ 14.87	\$ 30,926	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
56	Administrative and Support and Waste Management	51-4121	Welders, Cutters, Solderers, and Brazers	60	\$ 27.77	\$ 57,751	\$ 24.60	\$ 51,160	\$ 51,166	\$ 31.64	\$ 65,811
56	Administrative and Support and Waste Management	51-5113	Print Binding and Finishing Workers		\$ 15.16	\$ 31,527	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.00	\$ 35,360
56	Administrative and Support and Waste Management	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	80	\$ 19.17	\$ 39,870	\$ 15.50	\$ 32,240	\$ 33,519	\$ 22.58	\$ 46,963
56	Administrative and Support and Waste Management	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators,	20	\$ 21.59	\$ 44,917	\$ 17.50	\$ 36,400	\$ 36,403	\$ 31.84	\$ 66,221
56	Administrative and Support and Waste Management	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	420	\$ 19.84	\$ 41,272	\$ 16.10	\$ 33,486	\$ 36,271	\$ 22.08	\$ 45,928
56	Administrative and Support and Waste Management	51-9111	Packaging and Filling Machine Operators and Tenders	230	\$ 16.95	\$ 35,249	\$ 14.86	\$ 30,903	\$ 33,798	\$ 17.56	\$ 36,532

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
56	Administrative and Support and Waste Management	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	40	\$ 17.48	\$ 36,354	\$ 14.13	\$ 29,390	\$ 29,390	\$ 20.00	\$ 41,601
56	Administrative and Support and Waste Management	51-9199	Production Workers, All Other	290	\$ 17.79	\$ 36,998	\$ 15.11	\$ 31,430	\$ 36,139	\$ 18.07	\$ 37,594
56	Administrative and Support and Waste Management	53-0000	Transportation and Material Moving Occupations	10,440	\$ 18.29	\$ 38,044	\$ 14.69	\$ 30,563	\$ 33,062	\$ 18.08	\$ 37,607
56	Administrative and Support and Waste Management	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	150	\$ 31.65	\$ 65,839	\$ 25.55	\$ 53,151	\$ 65,601	\$ 35.78	\$ 74,429
56	Administrative and Support and Waste Management	53-3032	Heavy and Tractor-Trailer Truck Drivers	660	\$ 32.83	\$ 68,287	\$ 28.39	\$ 59,044	\$ 64,069	\$ 37.76	\$ 78,549
56	Administrative and Support and Waste Management	53-3033	Light Truck Drivers	60	\$ 22.81	\$ 47,443	\$ 16.91	\$ 35,178	\$ 40,919	\$ 21.62	\$ 44,974
56	Administrative and Support and Waste Management	53-7051	Industrial Truck and Tractor Operators	610	\$ 17.99	\$ 37,425	\$ 15.23	\$ 31,677	\$ 36,428	\$ 18.40	\$ 38,274
56	Administrative and Support and Waste Management	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	5,460	\$ 16.26	\$ 33,821	\$ 14.71	\$ 30,595	\$ 31,876	\$ 17.31	\$ 36,006
56	Administrative and Support and Waste Management	53-7064	Packers and Packers, Hand	2,090	\$ 15.70	\$ 32,663	\$ 14.35	\$ 29,849	\$ 30,496	\$ 17.04	\$ 35,437
56	Administrative and Support and Waste Management	53-7065	Stockers and Order Fillers	410	\$ 16.33	\$ 33,970	\$ 15.14	\$ 31,484	\$ 31,484	\$ 15.21	\$ 31,641
56	Administrative and Support and Waste Management	53-7081	Refuse and Recyclable Material Collectors	790	\$ 24.26	\$ 50,467	\$ 18.08	\$ 37,607	\$ 39,327	\$ 30.86	\$ 64,198
61	Educational Services	00-0000	Total all occupations	80,650	\$ 36.59	\$ 76,099	\$ 23.51	\$ 48,900	\$ 65,916	\$ 47.78	\$ 99,377
61	Educational Services	11-0000	Management Occupations	4,170	\$ 71.89	\$ 149,533	\$ 51.64	\$ 107,421	\$ 134,058	\$ 79.86	\$ 166,100
61	Educational Services	11-1021	General and Operations Managers	90	\$ 77.86	\$ 161,940	\$ 58.73	\$ 122,168	\$ 142,984	\$ 106.53	\$ 221,592
61	Educational Services	11-2021	Marketing Managers	40	\$ 73.11	\$ 152,062	\$ 54.53	\$ 113,433	\$ 134,078	\$ 92.16	\$ 191,700
61	Educational Services	11-2022	Sales Managers	40	\$ 83.49	\$ 173,664	\$ 70.65	\$ 146,952	\$ 172,727	\$ 92.95	\$ 193,335
61	Educational Services	11-2032	Public Relations Managers	30	\$ 54.10	\$ 112,521	\$ 47.36	\$ 98,516	\$ 100,871	\$ 60.83	\$ 126,521
61	Educational Services	11-2033	Fundraising Managers	40	\$ 69.67	\$ 144,922	\$ 55.78	\$ 116,015	\$ 133,634	\$ 67.58	\$ 140,560
61	Educational Services	11-3012	Administrative Services Managers	210	\$ 71.80	\$ 149,335	\$ 58.48	\$ 121,645	\$ 150,763	\$ 79.13	\$ 164,598
61	Educational Services	11-3013	Facilities Managers	170	\$ 57.12	\$ 118,808	\$ 48.52	\$ 100,922	\$ 110,063	\$ 63.85	\$ 132,810
61	Educational Services	11-3021	Computer and Information Systems Managers	80							
61	Educational Services	11-3031	Financial Managers	70	\$ 79.52	\$ 165,395	\$ 59.03	\$ 122,791	\$ 161,929	\$ 96.15	\$ 199,992
61	Educational Services	11-3121	Human Resources Managers	50	\$ 69.77	\$ 145,117	\$ 59.79	\$ 124,369	\$ 140,907	\$ 79.29	\$ 164,923
61	Educational Services	11-9031	Education and Childcare Administrators, Preschool and Daycare	30	\$ 45.14	\$ 93,898	\$ 31.04	\$ 64,563	\$ 105,818	\$ 50.87	\$ 105,820
61	Educational Services	11-9032	Education Administrators, Kindergarten through Secondary	2,540		\$ 144,652		\$ 118,940	\$ 135,122		\$ 167,306
61	Educational Services	11-9033	Education Administrators, Postsecondary	460	\$ 69.38	\$ 144,317	\$ 48.82	\$ 101,544	\$ 129,468	\$ 80.85	\$ 168,170
61	Educational Services	11-9039	Education Administrators, All Other	60	\$ 49.38	\$ 102,717	\$ 38.15	\$ 79,343	\$ 80,928	\$ 54.78	\$ 113,936
61	Educational Services	11-9111	Medical and Health Services Managers	10	\$ 62.25	\$ 129,488	\$ 51.22	\$ 106,533	\$ 108,856	\$ 75.93	\$ 157,939
61	Educational Services	11-9151	Social and Community Service Managers	50	\$ 60.92	\$ 126,713	\$ 58.51	\$ 121,701	\$ 121,701	\$ 58.51	\$ 121,703
61	Educational Services	11-9199	Managers, All Other	130	\$ 52.02	\$ 108,202	\$ 37.38	\$ 77,750	\$ 102,080	\$ 63.17	\$ 131,389
61	Educational Services	13-0000	Business and Financial Operations Occupations	1,750	\$ 40.43	\$ 84,089	\$ 30.13	\$ 62,667	\$ 79,222	\$ 48.06	\$ 99,964
61	Educational Services	13-1020	Buyers and Purchasing Agents	30	\$ 34.01	\$ 70,747	\$ 27.29	\$ 56,759	\$ 71,007	\$ 38.82	\$ 80,746
61	Educational Services	13-1041	Compliance Officers	30	\$ 38.12	\$ 79,284	\$ 30.62	\$ 63,684	\$ 75,527	\$ 46.21	\$ 96,112
61	Educational Services	13-1071	Human Resources Specialists	300	\$ 35.71	\$ 74,278	\$ 25.29	\$ 52,594	\$ 69,980	\$ 40.29	\$ 83,809
61	Educational Services	13-1075	Labor Relations Specialists	20	\$ 45.88	\$ 95,437	\$ 41.00	\$ 85,275	\$ 85,275	\$ 55.58	\$ 115,614
61	Educational Services	13-1082	Project Management Specialists	60	\$ 55.56	\$ 115,567	\$ 47.63	\$ 99,062	\$ 104,359	\$ 63.79	\$ 132,680
61	Educational Services	13-1111	Management Analysts	60	\$ 45.70	\$ 95,059	\$ 35.44	\$ 73,715	\$ 85,229	\$ 58.50	\$ 121,680
61	Educational Services	13-1131	Fundraisers	110	\$ 39.45	\$ 82,059	\$ 32.01	\$ 66,572	\$ 81,653	\$ 47.11	\$ 97,983
61	Educational Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 32.58	\$ 67,776	\$ 29.18	\$ 60,702	\$ 62,912	\$ 37.10	\$ 77,178
61	Educational Services	13-1151	Training and Development Specialists	130	\$ 50.02	\$ 104,048	\$ 33.15	\$ 68,958	\$ 95,005	\$ 73.10	\$ 152,051
61	Educational Services	13-1161	Market Research Analysts and Marketing Specialists	100	\$ 38.20	\$ 79,462	\$ 28.86	\$ 60,031	\$ 77,739	\$ 45.38	\$ 94,390
61	Educational Services	13-1199	Business Operations Specialists, All Other	480	\$ 40.48	\$ 84,208	\$ 31.95	\$ 66,452	\$ 81,828	\$ 47.01	\$ 97,786
61	Educational Services	13-2011	Accountants and Auditors	220	\$ 44.93	\$ 93,455	\$ 36.31	\$ 75,526	\$ 82,374	\$ 51.57	\$ 107,258
61	Educational Services	13-2031	Budget Analysts	10	\$ 42.80	\$ 89,023	\$ 37.53	\$ 78,058	\$ 89,435	\$ 47.28	\$ 98,338
61	Educational Services	13-2099	Financial Specialists, All Other	150	\$ 31.24	\$ 64,976	\$ 23.31	\$ 48,495	\$ 67,699	\$ 36.17	\$ 75,242
61	Educational Services	15-0000	Computer and Mathematical Occupations	1,100	\$ 41.34	\$ 85,985	\$ 29.71	\$ 61,806	\$ 79,337	\$ 50.12	\$ 104,255
61	Educational Services	15-1232	Computer User Support Specialists	470	\$ 32.27	\$ 67,129	\$ 25.42	\$ 52,883	\$ 65,580	\$ 36.11	\$ 75,116

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				(Avg.)	(Avg.)					
61	Educational Services	15-1242	Database Administrators	20	\$ 45.78	\$ 95,212	\$ 38.45	\$ 79,979	\$ 84,419	\$ 54.45	\$ 113,256
61	Educational Services	15-1244	Network and Computer Systems Administrators	190	\$ 48.55	\$ 100,986	\$ 38.14	\$ 79,335	\$ 101,211	\$ 57.11	\$ 118,794
61	Educational Services	15-1251	Computer Programmers	10	\$ 33.84	\$ 70,381	\$ 27.04	\$ 56,248	\$ 56,281	\$ 37.64	\$ 78,284
61	Educational Services	15-1252	Software Developers	50	\$ 65.57	\$ 136,380	\$ 55.17	\$ 114,751	\$ 150,308	\$ 78.99	\$ 164,299
61	Educational Services	15-1254	Web Developers	20	\$ 40.57	\$ 84,393	\$ 38.53	\$ 80,146	\$ 89,480	\$ 43.91	\$ 91,333
61	Educational Services	15-1299	Computer Occupations, All Other	300	\$ 45.82	\$ 95,311	\$ 35.03	\$ 72,862	\$ 93,876	\$ 54.02	\$ 112,365
61	Educational Services	19-0000	Life, Physical, and Social Science Occupations	510	\$ 46.05	\$ 95,779	\$ 37.42	\$ 77,842	\$ 96,481	\$ 54.22	\$ 112,786
61	Educational Services	19-3033	Clinical and Counseling Psychologists	20	\$ 54.55	\$ 113,467	\$ 36.09	\$ 75,068	\$ 109,647	\$ 72.26	\$ 150,309
61	Educational Services	19-3034	School Psychologists	450	\$ 45.84	\$ 95,338	\$ 37.81	\$ 78,643	\$ 96,481	\$ 54.22	\$ 112,786
61	Educational Services	21-0000	Community and Social Service Occupations	2,680	\$ 39.25	\$ 81,640	\$ 30.16	\$ 62,727	\$ 76,568	\$ 49.07	\$ 102,057
61	Educational Services	21-1012	Educational, Guidance, and Career Counselors and Advisors	1,410	\$ 39.89	\$ 82,981	\$ 30.18	\$ 62,765	\$ 77,073	\$ 48.97	\$ 101,864
61	Educational Services	21-1018	Substance abuse, behavioral disorder, and mental health counselors	350	\$ 40.78	\$ 84,829	\$ 31.12	\$ 64,725	\$ 82,661	\$ 48.91	\$ 101,733
61	Educational Services	21-1021	Child, Family, and School Social Workers	670	\$ 41.24	\$ 85,784	\$ 31.70	\$ 65,930	\$ 80,754	\$ 50.46	\$ 104,966
61	Educational Services	21-1093	Social and Human Service Assistants	130	\$ 23.92	\$ 49,748	\$ 17.54	\$ 36,474	\$ 45,930	\$ 30.88	\$ 64,222
61	Educational Services	21-1099	Community and Social Service Specialists, All Other	80	\$ 32.35	\$ 67,280	\$ 34.21	\$ 71,156	\$ 72,478	\$ 34.85	\$ 72,479
61	Educational Services	21-2099	Religious Workers, All Other	10	\$ 30.71	\$ 63,886	\$ 24.17	\$ 50,282	\$ 68,082	\$ 34.77	\$ 72,324
61	Educational Services	23-0000	Legal Occupations	20	\$ 76.94	\$ 160,030	\$ 50.19	\$ 104,387	\$ 143,544	\$ 87.07	\$ 181,106
61	Educational Services	23-1011	Lawyers	10	\$ 93.14	\$ 193,737	\$ 69.01	\$ 143,544	\$ 174,823		
61	Educational Services	25-0000	Educational Instruction and Library Occupations	52,740	\$ 36.37	\$ 75,649	\$ 24.38	\$ 50,705	\$ 67,816	\$ 48.17	\$ 100,190
61	Educational Services	25-1011	Business Teachers, Postsecondary	490		\$ 137,376		\$ 83,513	\$ 130,351		\$ 168,870
61	Educational Services	25-1021	Computer Science Teachers, Postsecondary	220		\$ 114,099		\$ 70,906	\$ 105,671		\$ 139,750
61	Educational Services	25-1022	Mathematical Science Teachers, Postsecondary	270		\$ 124,357		\$ 80,184	\$ 103,223		\$ 163,488
61	Educational Services	25-1032	Engineering Teachers, Postsecondary	80		\$ 119,461		\$ 81,474	\$ 104,712		\$ 140,552
61	Educational Services	25-1042	Biological Science Teachers, Postsecondary	200		\$ 138,225		\$ 85,436	\$ 129,585		\$ 172,257
61	Educational Services	25-1051	Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	20		\$ 112,925		\$ 70,636	\$ 105,670		\$ 153,528
61	Educational Services	25-1052	Chemistry Teachers, Postsecondary	110		\$ 127,456		\$ 81,458	\$ 107,805		\$ 161,530
61	Educational Services	25-1053	Environmental Science Teachers, Postsecondary	80		\$ 99,124		\$ 64,756	\$ 85,375		\$ 121,823
61	Educational Services	25-1054	Physics Teachers, Postsecondary	70		\$ 140,293		\$ 96,437	\$ 131,608		\$ 173,117
61	Educational Services	25-1062	Area, Ethnic, and Cultural Studies Teachers, Postsecondary	90		\$ 103,601		\$ 81,640	\$ 101,345		\$ 104,156
61	Educational Services	25-1063	Economics Teachers, Postsecondary	70		\$ 158,376		\$ 103,247	\$ 147,383		\$ 210,019
61	Educational Services	25-1065	Political Science Teachers, Postsecondary	70		\$ 126,681		\$ 82,043	\$ 109,835		\$ 164,766
61	Educational Services	25-1066	Psychology Teachers, Postsecondary	250		\$ 110,838		\$ 78,459	\$ 102,198		\$ 126,392
61	Educational Services	25-1067	Sociology Teachers, Postsecondary	90		\$ 118,700		\$ 82,478	\$ 101,826		\$ 132,627
61	Educational Services	25-1071	Health Specialties Teachers, Postsecondary	270		\$ 126,341		\$ 74,475	\$ 106,027		\$ 167,116
61	Educational Services	25-1072	Nursing Instructors and Teachers, Postsecondary	640		\$ 105,574		\$ 77,530	\$ 103,183		\$ 130,643
61	Educational Services	25-1081	Education Teachers, Postsecondary	400		\$ 82,526		\$ 50,471	\$ 65,669		\$ 105,225
61	Educational Services	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	100		\$ 91,728		\$ 63,961	\$ 82,000		\$ 101,658
61	Educational Services	25-1121	Art, Drama, and Music Teachers, Postsecondary	600		\$ 107,205		\$ 63,569	\$ 100,344		\$ 131,670
61	Educational Services	25-1122	Communications Teachers, Postsecondary	120		\$ 112,117		\$ 80,714	\$ 100,790		\$ 136,266
61	Educational Services	25-1123	English Language and Literature Teachers, Postsecondary	300		\$ 115,469		\$ 80,482	\$ 103,872		\$ 133,419
61	Educational Services	25-1124	Foreign Language and Literature Teachers, Postsecondary	120		\$ 106,231		\$ 77,679	\$ 102,103		\$ 124,188
61	Educational Services	25-1125	History Teachers, Postsecondary	120		\$ 115,207		\$ 82,686	\$ 104,985		\$ 131,409
61	Educational Services	25-1126	Philosophy and Religion Teachers, Postsecondary	130		\$ 109,005		\$ 76,115	\$ 96,909		\$ 128,073
61	Educational Services	25-1193	Recreation and Fitness Studies Teachers, Postsecondary	40		\$ 86,216		\$ 64,782	\$ 81,426		\$ 101,379
61	Educational Services	25-1194	Career/Technical Education Teachers, Postsecondary	680	\$ 43.15	\$ 89,755	\$ 29.59	\$ 61,555	\$ 77,497	\$ 56.92	\$ 118,401
61	Educational Services	25-1199	Postsecondary Teachers, All Other	290		\$ 93,019		\$ 62,208	\$ 81,862		\$ 102,749
61	Educational Services	25-2011	Preschool Teachers, Except Special Education	1,060	\$ 36.17	\$ 75,242	\$ 30.22	\$ 62,850	\$ 66,331	\$ 45.16	\$ 93,922

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
61	Educational Services	25-2012	Kindergarten Teachers, Except Special Education	1,140		\$ 78,742		\$ 63,125	\$ 72,865		\$ 99,320
61	Educational Services	25-2021	Elementary School Teachers, Except Special Education	9,330		\$ 81,823		\$ 63,737	\$ 78,957		\$ 102,680
61	Educational Services	25-2022	Middle School Teachers, Except Special and Career/Technical Education	5,690		\$ 82,833		\$ 64,331	\$ 78,969		\$ 100,639
61	Educational Services	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	7,670		\$ 85,621		\$ 64,950	\$ 80,868		\$ 104,016
61	Educational Services	25-2032	Career/Technical Education Teachers, Secondary School	350		\$ 79,892		\$ 66,059	\$ 79,174		\$ 84,518
61	Educational Services	25-2051	Special Education Teachers, Preschool	230		\$ 82,487		\$ 66,994	\$ 80,057		\$ 98,155
61	Educational Services	25-2052	Special Education Teachers, Kindergarten and Elementary School	2,270		\$ 79,111		\$ 64,128	\$ 76,033		\$ 93,552
61	Educational Services	25-2057	Special Education Teachers, Middle School	1,420		\$ 83,170		\$ 64,737	\$ 78,222		\$ 101,860
61	Educational Services	25-2058	Special Education Teachers, Secondary School	1,430		\$ 88,643		\$ 70,986	\$ 83,409		\$ 104,028
61	Educational Services	25-2059	Special Education Teachers, All Other	140		\$ 78,498		\$ 61,913	\$ 76,921		\$ 84,776
61	Educational Services	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	190	\$ 45.74	\$ 95,146	\$ 31.91	\$ 66,375	\$ 81,726	\$ 51.27	\$ 106,649
61	Educational Services	25-3021	Self-Enrichment Teachers	1,880	\$ 28.84	\$ 59,981	\$ 17.93	\$ 37,298	\$ 53,223	\$ 40.05	\$ 83,299
61	Educational Services	25-3031	Substitute Teachers, Short-Term	2,260	\$ 19.90	\$ 41,389	\$ 15.76	\$ 32,785	\$ 41,314	\$ 22.28	\$ 46,335
61	Educational Services	25-3041	Tutors	1,030	\$ 28.15	\$ 58,548	\$ 16.52	\$ 34,361	\$ 46,410	\$ 30.61	\$ 63,663
61	Educational Services	25-3099	Teachers and Instructors, All Other	80		\$ 82,351		\$ 63,732	\$ 82,363		\$ 84,904
61	Educational Services	25-4022	Librarians and Media Collections Specialists	430	\$ 41.53	\$ 86,389	\$ 31.76	\$ 66,052	\$ 83,042	\$ 49.55	\$ 103,074
61	Educational Services	25-4031	Library Technicians	40	\$ 26.70	\$ 55,529	\$ 21.29	\$ 44,294	\$ 51,259	\$ 32.22	\$ 67,022
61	Educational Services	25-9031	Instructional Coordinators	470	\$ 44.19	\$ 91,905	\$ 36.71	\$ 76,350	\$ 94,654	\$ 50.66	\$ 105,381
61	Educational Services	25-9044	Teaching Assistants, Postsecondary	170		\$ 53,612		\$ 38,838	\$ 47,873		\$ 72,302
61	Educational Services	25-9045	Teaching Assistants, Except Postsecondary	9,420		\$ 42,276		\$ 34,852	\$ 38,515		\$ 48,238
61	Educational Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,360	\$ 33.93	\$ 70,566	\$ 23.45	\$ 48,774	\$ 62,593	\$ 43.20	\$ 89,865
61	Educational Services	27-1024	Graphic Designers	20	\$ 31.60	\$ 65,723	\$ 25.48	\$ 52,994	\$ 61,823	\$ 36.81	\$ 76,564
61	Educational Services	27-2022	Coaches and Scouts	1,000		\$ 71,499		\$ 47,557	\$ 63,917		\$ 89,865
61	Educational Services	27-2041	Music Directors and Composers	30	\$ 31.60	\$ 65,731	\$ 27.00	\$ 56,160	\$ 66,160	\$ 28.09	\$ 58,425
61	Educational Services	27-3031	Public Relations Specialists	200	\$ 31.68	\$ 65,892	\$ 26.63	\$ 55,390	\$ 59,571	\$ 36.24	\$ 75,385
61	Educational Services	27-3043	Writers and Authors	40	\$ 35.41	\$ 73,647	\$ 27.39	\$ 56,972	\$ 66,462	\$ 51.60	\$ 107,323
61	Educational Services	27-3091	Interpreters and Translators	20	\$ 34.58	\$ 71,930	\$ 22.42	\$ 46,634	\$ 54,433	\$ 49.30	\$ 102,535
61	Educational Services	27-4011	Audio and Video Technicians	20	\$ 27.41	\$ 57,007	\$ 22.07	\$ 45,911	\$ 47,204	\$ 31.96	\$ 66,475
61	Educational Services	29-0000	Healthcare Practitioners and Technical Occupations	1,910	\$ 42.58	\$ 88,577	\$ 33.20	\$ 69,059	\$ 82,285	\$ 50.33	\$ 104,676
61	Educational Services	29-1122	Occupational Therapists	210	\$ 43.99	\$ 91,505	\$ 34.14	\$ 71,017	\$ 84,617	\$ 51.89	\$ 107,934
61	Educational Services	29-1123	Physical Therapists	60	\$ 47.85	\$ 99,537	\$ 38.16	\$ 79,381	\$ 104,502	\$ 54.19	\$ 112,715
61	Educational Services	29-1127	Speech-Language Pathologists	610	\$ 42.25	\$ 87,872	\$ 33.39	\$ 69,451	\$ 82,279	\$ 49.68	\$ 103,342
61	Educational Services	29-1129	Therapists, All Other	60	\$ 68.77	\$ 143,042	\$ 64.06	\$ 133,252	\$ 141,029	\$ 77.36	\$ 160,915
61	Educational Services	29-1141	Registered Nurses	850	\$ 40.37	\$ 83,972	\$ 32.81	\$ 68,242	\$ 78,570	\$ 49.31	\$ 102,563
61	Educational Services	29-9091	Athletic Trainers	80		\$ 84,353		\$ 63,877	\$ 79,120		\$ 105,039
61	Educational Services	31-0000	Healthcare Support Occupations	120	\$ 20.48	\$ 42,595	\$ 17.46	\$ 36,317	\$ 38,448	\$ 22.23	\$ 46,248
61	Educational Services	31-1131	Nursing Assistants	20	\$ 22.47	\$ 46,738	\$ 19.45	\$ 40,465	\$ 40,465	\$ 25.06	\$ 52,121
61	Educational Services	33-0000	Protective Service Occupations	1,690	\$ 23.23	\$ 48,309	\$ 17.12	\$ 35,617	\$ 48,306	\$ 27.64	\$ 57,483
61	Educational Services	33-1091	First-Line Supervisors of Security Workers	40	\$ 33.22	\$ 69,096	\$ 27.02	\$ 56,212	\$ 66,160	\$ 37.83	\$ 78,694
61	Educational Services	33-1099	First-Line Supervisors of Protective Service Workers, All Other	20	\$ 41.14	\$ 85,581	\$ 33.32	\$ 69,298	\$ 92,465	\$ 47.84	\$ 99,499
61	Educational Services	33-3051	Police and Sheriff's Patrol Officers	60	\$ 31.69	\$ 65,925	\$ 29.51	\$ 61,389	\$ 64,194	\$ 38.29	\$ 79,637
61	Educational Services	33-9032	Security Guards	1,260	\$ 23.34	\$ 48,537	\$ 17.85	\$ 37,130	\$ 49,769	\$ 27.64	\$ 57,483
61	Educational Services	33-9094	School Bus Monitors	260	\$ 18.24	\$ 37,937	\$ 16.54	\$ 34,405	\$ 36,212	\$ 19.50	\$ 40,556
61	Educational Services	35-0000	Food Preparation and Serving Related Occupations	600	\$ 18.84	\$ 39,181	\$ 14.52	\$ 30,192	\$ 33,434	\$ 19.47	\$ 40,500
61	Educational Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	60	\$ 20.37	\$ 42,363	\$ 15.04	\$ 31,285	\$ 31,285	\$ 25.47	\$ 52,984
61	Educational Services	35-2012	Cooks, Institution and Cafeteria	50	\$ 22.51	\$ 46,823	\$ 18.74	\$ 38,989	\$ 43,558	\$ 23.34	\$ 48,540
61	Educational Services	35-9099	Food Preparation and Serving Related Workers, All Other	470	\$ 18.19	\$ 37,825	\$ 14.52	\$ 30,192	\$ 32,844	\$ 18.99	\$ 39,495

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Hourly
61	Educational Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	3,040	\$ 25.16	\$ 52,336	\$ 20.02	\$ 41,637	\$ 48,946	\$ 29.54	\$ 61,446
61	Educational Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	60	\$ 36.87	\$ 76,683	\$ 30.69	\$ 63,841	\$ 78,275	\$ 39.53	\$ 82,231
61	Educational Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2,880	\$ 24.85	\$ 51,687	\$ 19.75	\$ 41,078	\$ 48,780	\$ 29.54	\$ 61,446
61	Educational Services	37-3011	Landscaping and Groundskeeping Workers	90	\$ 26.90	\$ 55,953	\$ 23.27	\$ 48,402	\$ 53,925	\$ 30.00	\$ 62,391
61	Educational Services	39-0000	Personal Care and Service Occupations	1,590	\$ 19.29	\$ 40,121	\$ 15.25	\$ 31,722	\$ 37,665	\$ 21.33	\$ 44,372
61	Educational Services	39-1022	First-Line Supervisors of Personal Service Workers	60	\$ 32.14	\$ 66,859	\$ 28.43	\$ 59,138	\$ 62,147	\$ 38.50	\$ 80,090
61	Educational Services	39-9011	Childcare Workers	1,450	\$ 18.30	\$ 38,064	\$ 15.22	\$ 31,665	\$ 37,399	\$ 20.61	\$ 42,871
61	Educational Services	39-9041	Residential Advisors	10	\$ 24.95	\$ 51,897	\$ 21.64	\$ 45,015	\$ 49,053	\$ 31.00	\$ 64,485
61	Educational Services	41-0000	Sales and Related Occupations	120	\$ 39.36	\$ 81,867	\$ 28.35	\$ 58,978	\$ 92,649	\$ 49.61	\$ 103,189
61	Educational Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	70	\$ 34.43	\$ 71,608	\$ 20.20	\$ 42,016	\$ 68,458	\$ 44.03	\$ 91,582
61	Educational Services	43-0000	Office and Administrative Support Occupations	5,690	\$ 26.50	\$ 55,112	\$ 20.50	\$ 42,640	\$ 52,089	\$ 30.52	\$ 63,488
61	Educational Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	290	\$ 35.47	\$ 73,786	\$ 27.12	\$ 56,415	\$ 69,772	\$ 40.10	\$ 83,407
61	Educational Services	43-3021	Billing and Posting Clerks	30	\$ 27.58	\$ 57,360	\$ 23.80	\$ 49,497	\$ 50,274	\$ 31.50	\$ 65,515
61	Educational Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	290	\$ 27.91	\$ 58,052	\$ 22.55	\$ 46,900	\$ 58,858	\$ 32.72	\$ 68,048
61	Educational Services	43-3051	Payroll and Timekeeping Clerks	130	\$ 29.18	\$ 60,697	\$ 22.88	\$ 47,591	\$ 59,862	\$ 33.40	\$ 69,470
61	Educational Services	43-4051	Customer Service Representatives	140	\$ 22.52	\$ 46,849	\$ 16.44	\$ 34,186	\$ 38,342	\$ 25.84	\$ 53,743
61	Educational Services	43-4071	File Clerks	20	\$ 21.68	\$ 45,086	\$ 15.85	\$ 32,963	\$ 41,916	\$ 24.94	\$ 51,867
61	Educational Services	43-4121	Library Assistants, Clerical	40	\$ 19.49	\$ 40,535	\$ 15.00	\$ 31,200	\$ 38,557	\$ 23.42	\$ 48,704
61	Educational Services	43-4171	Receptionists and Information Clerks	450	\$ 21.94	\$ 45,639	\$ 17.29	\$ 35,963	\$ 41,640	\$ 25.97	\$ 54,028
61	Educational Services	43-4199	Information and Record Clerks, All Other	40	\$ 26.04	\$ 54,163	\$ 22.55	\$ 46,899	\$ 49,655	\$ 27.92	\$ 58,069
61	Educational Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance	20	\$ 32.60	\$ 67,809	\$ 22.53	\$ 46,868	\$ 58,844	\$ 42.93	\$ 89,284
61	Educational Services	43-5061	Production, Planning, and Expediting Clerks	280	\$ 29.49	\$ 61,332	\$ 23.84	\$ 49,593	\$ 60,854	\$ 34.92	\$ 72,625
61	Educational Services	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 22.49	\$ 46,783	\$ 17.31	\$ 36,000	\$ 37,145	\$ 29.66	\$ 61,692
61	Educational Services	43-6011	Executive Secretaries and Executive Administrative Assistants	200	\$ 37.27	\$ 77,525	\$ 30.12	\$ 62,640	\$ 77,168	\$ 44.03	\$ 91,588
61	Educational Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	2,720	\$ 26.62	\$ 55,370	\$ 22.93	\$ 47,692	\$ 54,484	\$ 30.46	\$ 63,350
61	Educational Services	43-9021	Data Entry Keyers	40	\$ 23.12	\$ 48,083	\$ 14.43	\$ 30,023	\$ 57,151	\$ 29.37	\$ 61,093
61	Educational Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 23.55	\$ 48,987	\$ 21.04	\$ 43,769	\$ 43,769	\$ 31.86	\$ 66,262
61	Educational Services	43-9061	Office Clerks, General	870	\$ 22.62	\$ 47,050	\$ 17.63	\$ 36,673	\$ 41,527	\$ 26.47	\$ 55,064
61	Educational Services	47-0000	Construction and Extraction Occupations	140	\$ 34.31	\$ 71,363	\$ 30.70	\$ 63,863	\$ 70,423	\$ 39.21	\$ 81,549
61	Educational Services	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	10	\$ 44.05	\$ 91,627	\$ 37.14	\$ 77,259	\$ 97,848	\$ 48.95	\$ 101,820
61	Educational Services	47-2031	Carpenters	30	\$ 35.61	\$ 74,066	\$ 31.80	\$ 66,145	\$ 70,531	\$ 37.53	\$ 78,056
61	Educational Services	47-2111	Electricians	30	\$ 33.84	\$ 70,391	\$ 30.55	\$ 63,547	\$ 66,895	\$ 37.53	\$ 78,053
61	Educational Services	47-2141	Painters, Construction and Maintenance	30	\$ 29.97	\$ 62,340	\$ 30.00	\$ 62,399	\$ 68,409	\$ 33.86	\$ 70,423
61	Educational Services	47-2152	Plumbers, Pipefitters, and Steamfitters	20	\$ 34.08	\$ 70,893	\$ 30.50	\$ 63,446	\$ 65,073	\$ 39.21	\$ 81,549
61	Educational Services	49-0000	Installation, Maintenance, and Repair Occupations	610	\$ 28.71	\$ 59,721	\$ 21.68	\$ 45,095	\$ 57,804	\$ 35.56	\$ 73,972
61	Educational Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	50	\$ 42.45	\$ 88,305	\$ 36.86	\$ 76,666	\$ 87,877	\$ 48.53	\$ 100,936
61	Educational Services	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	20	\$ 39.59	\$ 82,346	\$ 34.37	\$ 71,483	\$ 79,997	\$ 43.74	\$ 90,983
61	Educational Services	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	20	\$ 32.26	\$ 67,096	\$ 27.18	\$ 56,524	\$ 67,187	\$ 35.59	\$ 74,017
61	Educational Services	49-9071	Maintenance and Repair Workers, General	470	\$ 26.75	\$ 55,643	\$ 21.68	\$ 45,095	\$ 50,418	\$ 31.16	\$ 64,809
61	Educational Services	51-0000	Production Occupations	60	\$ 28.39	\$ 59,054	\$ 25.37	\$ 52,768	\$ 60,499	\$ 29.09	\$ 60,499
61	Educational Services	51-8021	Stationary Engineers and Boiler Operators	50	\$ 28.47	\$ 59,217	\$ 25.37	\$ 52,768	\$ 60,499	\$ 29.09	\$ 60,499
61	Educational Services	53-0000	Transportation and Material Moving Occupations	730	\$ 25.24	\$ 52,496	\$ 18.30	\$ 38,063	\$ 50,931	\$ 31.44	\$ 65,398
61	Educational Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	50	\$ 35.29	\$ 73,393	\$ 29.54	\$ 61,444	\$ 71,960	\$ 39.58	\$ 82,317
61	Educational Services	53-3031	Driver/Sales Workers	110	\$ 19.76	\$ 41,102	\$ 16.50	\$ 34,322	\$ 34,322	\$ 20.31	\$ 42,242
61	Educational Services	53-3032	Heavy and Tractor-Trailer Truck Drivers	10	\$ 29.86	\$ 62,115	\$ 26.83	\$ 55,816	\$ 67,800	\$ 32.60	\$ 67,800
61	Educational Services	53-3051	Bus Drivers, School	520	\$ 25.39	\$ 52,817	\$ 18.51	\$ 38,506	\$ 51,513	\$ 31.44	\$ 65,398
61	Educational Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	20	\$ 27.37	\$ 56,930	\$ 18.47	\$ 38,410	\$ 64,418	\$ 30.97	\$ 64,418

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	00-0000	Total all occupations	139,910	\$ 34.37	\$ 71,491	\$ 17.66	\$ 36,726	\$ 47,566	\$ 40.31	\$ 83,850
62	Health Care and Social Assistance	11-0000	Management Occupations	5,790	\$ 66.28	\$ 137,859	\$ 43.88	\$ 91,270	\$ 119,833	\$ 75.79	\$ 157,645
62	Health Care and Social Assistance	11-1011	Chief Executives	20	\$ 162.82	\$ 338,664	\$ 57.14	\$ 118,850			
62	Health Care and Social Assistance	11-1021	General and Operations Managers	820	\$ 74.99	\$ 155,978	\$ 43.54	\$ 90,563	\$ 126,858	\$ 84.82	\$ 176,432
62	Health Care and Social Assistance	11-2021	Marketing Managers	60	\$ 80.45	\$ 167,333	\$ 60.35	\$ 125,521	\$ 158,953	\$ 84.44	\$ 175,633
62	Health Care and Social Assistance	11-2022	Sales Managers	30	\$ 75.65	\$ 157,353	\$ 34.32	\$ 71,393	\$ 189,825	\$ 91.26	\$ 189,825
62	Health Care and Social Assistance	11-2032	Public Relations Managers	20	\$ 88.21	\$ 183,481	\$ 44.05	\$ 91,628	\$ 153,153		
62	Health Care and Social Assistance	11-2033	Fundraising Managers	30	\$ 69.55	\$ 144,657	\$ 39.45	\$ 82,064	\$ 123,240	\$ 80.06	\$ 166,527
62	Health Care and Social Assistance	11-3012	Administrative Services Managers	250	\$ 59.02	\$ 122,772	\$ 44.32	\$ 92,185	\$ 109,408	\$ 66.22	\$ 137,748
62	Health Care and Social Assistance	11-3013	Facilities Managers	100	\$ 54.08	\$ 112,477	\$ 30.33	\$ 63,078	\$ 100,745	\$ 64.57	\$ 134,316
62	Health Care and Social Assistance	11-3021	Computer and Information Systems Managers	90	\$ 74.89	\$ 155,771	\$ 56.71	\$ 117,956	\$ 143,074	\$ 82.74	\$ 172,104
62	Health Care and Social Assistance	11-3031	Financial Managers	150	\$ 90.30	\$ 187,833	\$ 63.92	\$ 132,954	\$ 170,481	\$ 103.67	\$ 215,639
62	Health Care and Social Assistance	11-3121	Human Resources Managers	70	\$ 78.03	\$ 162,300	\$ 54.17	\$ 112,674	\$ 142,442	\$ 88.53	\$ 184,135
62	Health Care and Social Assistance	11-3131	Training and Development Managers	20	\$ 73.90	\$ 153,703	\$ 60.50	\$ 125,832	\$ 130,000	\$ 76.81	\$ 159,757
62	Health Care and Social Assistance	11-9031	Education and Childcare Administrators, Preschool and Daycare	470	\$ 40.46	\$ 84,151	\$ 28.18	\$ 58,624	\$ 72,848	\$ 45.84	\$ 95,342
62	Health Care and Social Assistance	11-9033	Education Administrators, Postsecondary	10	\$ 100.90	\$ 209,878	\$ 60.65	\$ 126,162	\$ 189,859		
62	Health Care and Social Assistance	11-9039	Education Administrators, All Other	10	\$ 59.91	\$ 124,615	\$ 47.86	\$ 99,541	\$ 121,662	\$ 65.23	\$ 135,670
62	Health Care and Social Assistance	11-9051	Food Service Managers	40	\$ 50.70	\$ 105,461	\$ 43.26	\$ 89,980	\$ 96,951	\$ 54.47	\$ 113,292
62	Health Care and Social Assistance	11-9072	Entertainment and Recreation Managers, Except Gambling	10	\$ 40.79	\$ 84,850	\$ 34.44	\$ 71,629	\$ 79,283	\$ 54.24	\$ 112,816
62	Health Care and Social Assistance	11-9111	Medical and Health Services Managers	2,760	\$ 71.35	\$ 148,418	\$ 50.74	\$ 105,529	\$ 127,847	\$ 77.62	\$ 161,447
62	Health Care and Social Assistance	11-9151	Social and Community Service Managers	600	\$ 45.23	\$ 94,078	\$ 36.61	\$ 76,146	\$ 82,994	\$ 49.27	\$ 102,487
62	Health Care and Social Assistance	11-9161	Emergency Management Directors	20	\$ 56.98	\$ 118,513	\$ 51.37	\$ 106,851	\$ 127,203	\$ 61.16	\$ 127,203
62	Health Care and Social Assistance	11-9199	Managers, All Other	150	\$ 55.47	\$ 115,384	\$ 38.79	\$ 80,690	\$ 107,503	\$ 67.78	\$ 140,982
62	Health Care and Social Assistance	13-0000	Business and Financial Operations Occupations	1,910	\$ 80.96	\$ 168,405	\$ 29.53	\$ 61,422	\$ 78,930	\$ 47.13	\$ 98,031
62	Health Care and Social Assistance	13-1020	Buyers and Purchasing Agents	50	\$ 39.87	\$ 82,934	\$ 32.84	\$ 68,312	\$ 80,595	\$ 50.38	\$ 104,785
62	Health Care and Social Assistance	13-1041	Compliance Officers	150	\$ 38.41	\$ 79,900	\$ 27.25	\$ 56,672	\$ 76,625	\$ 48.22	\$ 100,305
62	Health Care and Social Assistance	13-1071	Human Resources Specialists	360	\$ 34.35	\$ 71,452	\$ 26.11	\$ 54,313	\$ 64,954	\$ 39.59	\$ 82,344
62	Health Care and Social Assistance	13-1081	Logisticians	20	\$ 44.01	\$ 91,538	\$ 38.33	\$ 79,717	\$ 82,358	\$ 42.99	\$ 89,422
62	Health Care and Social Assistance	13-1082	Project Management Specialists	60							
62	Health Care and Social Assistance	13-1111	Management Analysts	30	\$ 42.39	\$ 88,169	\$ 36.21	\$ 75,323	\$ 85,315	\$ 46.31	\$ 96,330
62	Health Care and Social Assistance	13-1131	Fundraisers	40	\$ 35.56	\$ 73,972	\$ 24.03	\$ 49,982	\$ 74,163	\$ 42.16	\$ 87,694
62	Health Care and Social Assistance	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 31.09	\$ 64,662	\$ 21.95	\$ 45,665	\$ 59,786	\$ 37.48	\$ 77,959
62	Health Care and Social Assistance	13-1151	Training and Development Specialists	160	\$ 38.38	\$ 79,835	\$ 29.58	\$ 61,521	\$ 74,151	\$ 46.91	\$ 97,578
62	Health Care and Social Assistance	13-1161	Market Research Analysts and Marketing Specialists	230	\$ 37.27	\$ 77,519	\$ 26.62	\$ 55,371	\$ 73,974	\$ 47.51	\$ 98,827
62	Health Care and Social Assistance	13-1199	Business Operations Specialists, All Other	470	\$ 39.83	\$ 82,845	\$ 29.43	\$ 61,205	\$ 76,061	\$ 49.35	\$ 102,646
62	Health Care and Social Assistance	13-2011	Accountants and Auditors	250	\$ 44.35	\$ 92,250	\$ 36.64	\$ 76,217	\$ 88,831	\$ 49.03	\$ 101,973
62	Health Care and Social Assistance	13-2051	Financial and Investment Analysts	30	\$ 43.22	\$ 89,893	\$ 41.09	\$ 85,473	\$ 85,879	\$ 51.54	\$ 107,202
62	Health Care and Social Assistance	13-2099	Financial Specialists, All Other	10	\$ 40.87	\$ 85,019	\$ 37.42	\$ 77,825	\$ 85,164	\$ 50.41	\$ 104,862
62	Health Care and Social Assistance	15-0000	Computer and Mathematical Occupations	700	\$ 34.93	\$ 72,649	\$ 20.90	\$ 43,474	\$ 66,595	\$ 46.61	\$ 96,948
62	Health Care and Social Assistance	15-1211	Computer Systems Analysts	60	\$ 44.94	\$ 93,484	\$ 37.11	\$ 77,191	\$ 92,929	\$ 51.89	\$ 107,924
62	Health Care and Social Assistance	15-1231	Computer Network Support Specialists	70	\$ 31.58	\$ 65,680	\$ 20.00	\$ 41,601	\$ 64,556	\$ 38.11	\$ 79,278
62	Health Care and Social Assistance	15-1232	Computer User Support Specialists	150	\$ 28.68	\$ 59,654	\$ 23.36	\$ 48,595	\$ 59,845	\$ 30.81	\$ 64,091
62	Health Care and Social Assistance	15-1242	Database Administrators	20	\$ 43.16	\$ 89,772	\$ 32.94	\$ 68,510	\$ 68,513	\$ 52.40	\$ 108,982
62	Health Care and Social Assistance	15-1244	Network and Computer Systems Administrators	70	\$ 49.94	\$ 103,880	\$ 40.55	\$ 84,354	\$ 96,489	\$ 56.75	\$ 118,037
62	Health Care and Social Assistance	15-1251	Computer Programmers	10	\$ 38.83	\$ 80,772	\$ 33.01	\$ 68,653	\$ 74,815	\$ 41.41	\$ 86,127
62	Health Care and Social Assistance	15-1252	Software Developers	80	\$ 53.69	\$ 111,678	\$ 46.63	\$ 96,997	\$ 115,014	\$ 59.30	\$ 123,350
62	Health Care and Social Assistance	15-1299	Computer Occupations, All Other	180	\$ 19.96	\$ 41,524	\$ 14.88	\$ 30,959	\$ 31,200	\$ 24.03	\$ 49,982

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	17-0000	Architecture and Engineering Occupations	10	\$ 52.72	\$ 109,668	\$ 50.28	\$ 104,582	\$ 110,348	\$ 64.69	\$ 134,548
62	Health Care and Social Assistance	19-0000	Life, Physical, and Social Science Occupations	510	\$ 64.56	\$ 134,288	\$ 38.63	\$ 80,345	\$ 114,541	\$ 85.16	\$ 177,131
62	Health Care and Social Assistance	19-1042	Medical Scientists, Except Epidemiologists	20	\$ 47.29	\$ 98,367	\$ 36.11	\$ 75,107	\$ 84,445	\$ 52.29	\$ 108,770
62	Health Care and Social Assistance	19-2012	Physicists	20	\$ 126.04	\$ 262,171	\$ 113.22	\$ 235,487			
62	Health Care and Social Assistance	19-3033	Clinical and Counseling Psychologists	300	\$ 72.92	\$ 151,672	\$ 47.30	\$ 98,384	\$ 152,521	\$ 95.00	\$ 197,599
62	Health Care and Social Assistance	19-5011	Occupational Health and Safety Specialists	20	\$ 52.51	\$ 109,227	\$ 47.64	\$ 99,081	\$ 104,534	\$ 58.63	\$ 121,949
62	Health Care and Social Assistance	21-0000	Community and Social Service Occupations	5,710	\$ 30.58	\$ 63,602	\$ 21.48	\$ 44,681	\$ 55,619	\$ 35.14	\$ 73,098
62	Health Care and Social Assistance	21-1013	Marriage and Family Therapists	30	\$ 50.19	\$ 104,393	\$ 27.61	\$ 57,427	\$ 126,891	\$ 61.01	\$ 126,900
62	Health Care and Social Assistance	21-1018	Substance abuse, behavioral disorder, and mental health counselors	1,470	\$ 34.15	\$ 71,035	\$ 22.12	\$ 46,006	\$ 58,213	\$ 36.20	\$ 75,291
62	Health Care and Social Assistance	21-1019	Counselors, All Other	30	\$ 39.92	\$ 83,034	\$ 27.77	\$ 57,755	\$ 60,348	\$ 55.53	\$ 115,511
62	Health Care and Social Assistance	21-1021	Child, Family, and School Social Workers	680	\$ 29.48	\$ 61,311	\$ 21.91	\$ 45,578	\$ 51,894	\$ 35.14	\$ 73,098
62	Health Care and Social Assistance	21-1022	Healthcare Social Workers	620	\$ 40.96	\$ 85,201	\$ 31.89	\$ 66,338	\$ 80,570	\$ 46.92	\$ 97,599
62	Health Care and Social Assistance	21-1023	Mental Health and Substance Abuse Social Workers	410	\$ 34.95	\$ 72,693	\$ 21.81	\$ 45,367	\$ 62,394	\$ 45.33	\$ 94,281
62	Health Care and Social Assistance	21-1091	Health Education Specialists	110	\$ 41.24	\$ 85,776	\$ 27.59	\$ 57,387	\$ 71,031	\$ 50.62	\$ 105,281
62	Health Care and Social Assistance	21-1093	Social and Human Service Assistants	1,420	\$ 22.68	\$ 47,176	\$ 18.04	\$ 37,530	\$ 46,390	\$ 26.61	\$ 55,350
62	Health Care and Social Assistance	21-1094	Community Health Workers	120	\$ 27.97	\$ 58,172	\$ 22.53	\$ 46,866	\$ 51,434	\$ 28.10	\$ 58,456
62	Health Care and Social Assistance	21-1099	Community and Social Service Specialists, All Other	580	\$ 26.59	\$ 55,308	\$ 22.47	\$ 46,747	\$ 54,156	\$ 29.03	\$ 60,372
62	Health Care and Social Assistance	21-2011	Clergy	60	\$ 31.67	\$ 65,877	\$ 29.16	\$ 60,645	\$ 65,764	\$ 35.95	\$ 74,785
62	Health Care and Social Assistance	23-0000	Legal Occupations	20	\$ 84.75	\$ 176,271	\$ 27.48	\$ 57,151	\$ 124,241		
62	Health Care and Social Assistance	23-1011	Lawyers	10	\$ 125.03	\$ 260,055	\$ 59.73	\$ 124,241	\$ 205,568		
62	Health Care and Social Assistance	25-0000	Educational Instruction and Library Occupations	7,230	\$ 20.61	\$ 42,866	\$ 14.47	\$ 30,103	\$ 35,296	\$ 22.37	\$ 46,537
62	Health Care and Social Assistance	25-1072	Nursing Instructors and Teachers, Postsecondary	60		\$ 125,646		\$ 106,831	\$ 115,044		\$ 124,920
62	Health Care and Social Assistance	25-2011	Preschool Teachers, Except Special Education	3,450	\$ 19.70	\$ 40,985	\$ 14.64	\$ 30,460	\$ 37,131	\$ 22.44	\$ 46,677
62	Health Care and Social Assistance	25-3021	Self-Enrichment Teachers	130	\$ 32.55	\$ 67,703	\$ 18.50	\$ 38,483	\$ 49,636	\$ 45.99	\$ 95,665
62	Health Care and Social Assistance	25-3099	Teachers and Instructors, All Other	40		\$ 42,099		\$ 29,390	\$ 39,635		\$ 47,065
62	Health Care and Social Assistance	25-9031	Instructional Coordinators	300	\$ 30.91	\$ 64,299	\$ 29.28	\$ 60,892	\$ 61,637	\$ 33.11	\$ 68,875
62	Health Care and Social Assistance	25-9045	Teaching Assistants, Except Postsecondary	2,890		\$ 33,056		\$ 29,800	\$ 30,234		\$ 35,770
62	Health Care and Social Assistance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	130	\$ 33.75	\$ 70,209	\$ 25.29	\$ 52,600	\$ 64,661	\$ 37.82	\$ 78,670
62	Health Care and Social Assistance	27-3031	Public Relations Specialists	80	\$ 33.99	\$ 70,706	\$ 26.55	\$ 55,230	\$ 67,878	\$ 39.99	\$ 83,184
62	Health Care and Social Assistance	29-0000	Healthcare Practitioners and Technical Occupations	41,700	\$ 55.91	\$ 116,292	\$ 36.21	\$ 75,321	\$ 99,347	\$ 60.37	\$ 125,564
62	Health Care and Social Assistance	29-1011	Chiropractors	190	\$ 49.73	\$ 103,443	\$ 35.16	\$ 73,132	\$ 74,028	\$ 57.61	\$ 119,837
62	Health Care and Social Assistance	29-1021	Dentists, General	1,020	\$ 78.02	\$ 162,273	\$ 37.44	\$ 77,874	\$ 141,347	\$ 104.45	\$ 217,266
62	Health Care and Social Assistance	29-1023	Orthodontists	90	\$ 92.06	\$ 191,479	\$ 58.62	\$ 121,936	\$ 121,939	\$ 114.67	\$ 238,515
62	Health Care and Social Assistance	29-1031	Dietitians and Nutritionists	380	\$ 41.79	\$ 86,929	\$ 37.28	\$ 77,543	\$ 80,946	\$ 45.87	\$ 95,410
62	Health Care and Social Assistance	29-1041	Optometrists	260	\$ 60.32	\$ 125,476	\$ 50.49	\$ 105,021	\$ 132,844	\$ 72.45	\$ 150,689
62	Health Care and Social Assistance	29-1051	Pharmacists	560	\$ 69.29	\$ 144,123	\$ 63.86	\$ 132,833	\$ 145,557	\$ 77.03	\$ 160,225
62	Health Care and Social Assistance	29-1071	Physician Assistants	670	\$ 74.18	\$ 154,285	\$ 65.29	\$ 135,794	\$ 142,406	\$ 79.69	\$ 165,748
62	Health Care and Social Assistance	29-1081	Podiatrists	100	\$ 58.38	\$ 121,423	\$ 32.06	\$ 66,684	\$ 99,360	\$ 80.18	\$ 166,772
62	Health Care and Social Assistance	29-1122	Occupational Therapists	690	\$ 52.98	\$ 110,196	\$ 44.20	\$ 91,930	\$ 109,622	\$ 62.50	\$ 129,993
62	Health Care and Social Assistance	29-1123	Physical Therapists	1,470	\$ 52.58	\$ 109,369	\$ 44.76	\$ 93,109	\$ 104,234	\$ 59.71	\$ 124,194
62	Health Care and Social Assistance	29-1124	Radiation Therapists	100	\$ 55.28	\$ 114,973	\$ 49.10	\$ 102,121	\$ 105,806	\$ 62.08	\$ 129,127
62	Health Care and Social Assistance	29-1125	Recreational Therapists	50	\$ 38.58	\$ 80,246	\$ 31.98	\$ 66,529	\$ 77,335	\$ 45.58	\$ 94,812
62	Health Care and Social Assistance	29-1126	Respiratory Therapists	560	\$ 42.88	\$ 89,193	\$ 39.59	\$ 82,349	\$ 85,785	\$ 48.06	\$ 99,960
62	Health Care and Social Assistance	29-1127	Speech-Language Pathologists	510	\$ 62.29	\$ 129,566	\$ 44.78	\$ 93,133	\$ 130,541	\$ 87.00	\$ 180,960
62	Health Care and Social Assistance	29-1128	Exercise Physiologists	30	\$ 30.75	\$ 63,963	\$ 26.81	\$ 55,774	\$ 60,634	\$ 32.10	\$ 66,777
62	Health Care and Social Assistance	29-1129	Therapists, All Other	310	\$ 39.29	\$ 81,714	\$ 25.37	\$ 52,774	\$ 71,385	\$ 45.00	\$ 93,600
62	Health Care and Social Assistance	29-1141	Registered Nurses	14,230	\$ 50.03	\$ 104,063	\$ 45.53	\$ 94,710	\$ 101,037	\$ 56.73	\$ 117,993

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Salary	
62	Health Care and Social Assistance	29-1171	Nurse Practitioners	1,070	\$ 71.79	\$ 149,326	\$ 62.55	\$ 130,106	\$ 146,567	\$ 80.36	\$ 167,155
62	Health Care and Social Assistance	29-1212	Cardiologists	160	\$ 158.88	\$ 330,479	\$ 15.62	\$ 32,490			
62	Health Care and Social Assistance	29-1213	Dermatologists	80	\$ 147.88	\$ 307,585					
62	Health Care and Social Assistance	29-1214	Emergency Medicine Physicians	100							
62	Health Care and Social Assistance	29-1215	Family Medicine Physicians	1,060	\$ 98.30	\$ 204,462	\$ 41.32	\$ 85,945	\$ 214,413		
62	Health Care and Social Assistance	29-1216	General Internal Medicine Physicians	450	\$ 110.06	\$ 228,929	\$ 37.86	\$ 78,757	\$ 217,218		
62	Health Care and Social Assistance	29-1217	Neurologists	90	\$ 117.38	\$ 244,141	\$ 82.53	\$ 171,664			
62	Health Care and Social Assistance	29-1218	Obstetricians and Gynecologists	130	\$ 120.48	\$ 250,593	\$ 102.16	\$ 212,482	\$ 219,609		
62	Health Care and Social Assistance	29-1221	Pediatricians, General	190	\$ 100.54	\$ 209,119	\$ 79.11	\$ 164,552	\$ 195,193	\$ 107.38	\$ 223,352
62	Health Care and Social Assistance	29-1223	Psychiatrists	70	\$ 143.68	\$ 298,850					
62	Health Care and Social Assistance	29-1224	Radiologists	630	\$ 132.32	\$ 275,236	\$ 104.13	\$ 216,597			
62	Health Care and Social Assistance	29-1229	Physicians, All Other	1,700	\$ 91.94	\$ 191,228	\$ 36.96	\$ 76,885	\$ 103,571		
62	Health Care and Social Assistance	29-1242	Orthopedic Surgeons, Except Pediatric	10							
62	Health Care and Social Assistance	29-1249	Surgeons, All Other	180	\$ 255.42	\$ 531,278					
62	Health Care and Social Assistance	29-1291	Acupuncturists	170	\$ 47.78	\$ 99,392	\$ 40.00	\$ 83,200	\$ 96,877	\$ 57.49	\$ 119,581
62	Health Care and Social Assistance	29-1292	Dental Hygienists	1,370	\$ 46.50	\$ 96,711	\$ 47.50	\$ 98,805	\$ 99,347	\$ 47.87	\$ 99,561
62	Health Care and Social Assistance	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	20	\$ 73.08	\$ 152,013	\$ 66.44	\$ 138,205	\$ 138,205	\$ 96.05	\$ 199,774
62	Health Care and Social Assistance	29-2010	Clinical Laboratory Technologists and Technicians	2,520	\$ 33.78	\$ 70,258	\$ 25.22	\$ 52,450	\$ 72,373	\$ 41.37	\$ 86,040
62	Health Care and Social Assistance	29-2031	Cardiovascular Technologists and Technicians	290	\$ 39.53	\$ 82,224	\$ 33.81	\$ 70,323	\$ 83,907	\$ 46.48	\$ 96,669
62	Health Care and Social Assistance	29-2032	Diagnostic Medical Sonographers	510	\$ 44.88	\$ 93,350	\$ 39.61	\$ 82,383	\$ 92,984	\$ 48.89	\$ 101,686
62	Health Care and Social Assistance	29-2033	Nuclear Medicine Technologists	120	\$ 52.91	\$ 110,062	\$ 48.90	\$ 101,703	\$ 106,780	\$ 58.53	\$ 121,748
62	Health Care and Social Assistance	29-2034	Radiologic Technologists and Technicians	1,150	\$ 40.91	\$ 85,084	\$ 36.14	\$ 75,180	\$ 83,139	\$ 48.10	\$ 100,055
62	Health Care and Social Assistance	29-2035	Magnetic Resonance Imaging Technologists	200	\$ 49.34	\$ 102,628	\$ 47.59	\$ 98,992	\$ 103,090	\$ 51.30	\$ 106,707
62	Health Care and Social Assistance	29-2036	Medical Dosimetrists	20	\$ 77.33	\$ 160,840	\$ 71.10	\$ 147,892	\$ 159,422	\$ 78.69	\$ 163,674
62	Health Care and Social Assistance	29-2042	Emergency Medical Technicians	890	\$ 22.78	\$ 47,384	\$ 21.31	\$ 44,317	\$ 45,667	\$ 25.80	\$ 53,668
62	Health Care and Social Assistance	29-2043	Paramedics	160	\$ 39.16	\$ 81,445	\$ 37.13	\$ 77,227	\$ 78,335	\$ 38.65	\$ 80,387
62	Health Care and Social Assistance	29-2051	Dietetic Technicians	150	\$ 19.19	\$ 39,907	\$ 17.21	\$ 35,802	\$ 37,136	\$ 21.98	\$ 45,709
62	Health Care and Social Assistance	29-2052	Pharmacy Technicians	420	\$ 25.34	\$ 52,710	\$ 23.20	\$ 48,264	\$ 49,145	\$ 27.59	\$ 57,378
62	Health Care and Social Assistance	29-2053	Psychiatric Technicians	350	\$ 26.21	\$ 54,509	\$ 24.12	\$ 50,169	\$ 58,247	\$ 28.22	\$ 58,699
62	Health Care and Social Assistance	29-2055	Surgical Technologists	600	\$ 34.35	\$ 71,449	\$ 28.92	\$ 60,146	\$ 69,238	\$ 38.22	\$ 79,505
62	Health Care and Social Assistance	29-2057	Ophthalmic Medical Technicians	360	\$ 23.92	\$ 49,752	\$ 18.51	\$ 38,505	\$ 50,913	\$ 28.44	\$ 59,151
62	Health Care and Social Assistance	29-2061	Licensed Practical and Licensed Vocational Nurses	2,780	\$ 32.09	\$ 66,755	\$ 29.18	\$ 60,699	\$ 64,695	\$ 35.22	\$ 73,265
62	Health Care and Social Assistance	29-2072	Medical Records Specialists	350	\$ 30.63	\$ 63,705	\$ 23.23	\$ 48,322	\$ 56,837	\$ 37.24	\$ 77,468
62	Health Care and Social Assistance	29-2081	Opticians, Dispensing	210	\$ 26.11	\$ 54,302	\$ 21.07	\$ 43,815	\$ 53,071	\$ 30.36	\$ 63,141
62	Health Care and Social Assistance	29-2099	Health Technologists and Technicians, All Other	910	\$ 28.96	\$ 60,232	\$ 22.75	\$ 47,327	\$ 55,362	\$ 29.54	\$ 61,444
62	Health Care and Social Assistance	29-9021	Health Information Technologists and Medical Registrars	130	\$ 39.81	\$ 82,801	\$ 28.25	\$ 58,757	\$ 69,840	\$ 50.90	\$ 105,874
62	Health Care and Social Assistance	29-9091	Athletic Trainers	20		\$ 63,783		\$ 59,439	\$ 63,810		\$ 63,810
62	Health Care and Social Assistance	29-9092	Genetic Counselors	10	\$ 51.81	\$ 107,756	\$ 51.20	\$ 106,498	\$ 106,498	\$ 56.90	\$ 118,349
62	Health Care and Social Assistance	29-9093	Surgical Assistants	100	\$ 43.27	\$ 89,992	\$ 34.26	\$ 71,257	\$ 75,183	\$ 48.02	\$ 99,876
62	Health Care and Social Assistance	29-9099	Healthcare Practitioners and Technical Workers, All Other	160	\$ 39.89	\$ 82,977	\$ 33.55	\$ 69,788	\$ 87,184	\$ 41.92	\$ 87,186
62	Health Care and Social Assistance	31-0000	Healthcare Support Occupations	42,520	\$ 19.15	\$ 39,842	\$ 15.14	\$ 31,489	\$ 37,286	\$ 22.39	\$ 46,578
62	Health Care and Social Assistance	31-1120	Home Health and Personal Care Aides	26,220	\$ 17.33	\$ 36,056	\$ 14.89	\$ 30,968	\$ 34,442	\$ 18.93	\$ 39,378
62	Health Care and Social Assistance	31-1131	Nursing Assistants	5,390	\$ 20.88	\$ 43,428	\$ 18.80	\$ 39,107	\$ 40,802	\$ 22.45	\$ 46,697
62	Health Care and Social Assistance	31-1132	Orderlies	290	\$ 18.81	\$ 39,122	\$ 17.47	\$ 36,341	\$ 37,770	\$ 20.20	\$ 42,008
62	Health Care and Social Assistance	31-2011	Occupational Therapy Assistants	130	\$ 40.87	\$ 85,000	\$ 37.59	\$ 78,189	\$ 83,051	\$ 45.00	\$ 93,600
62	Health Care and Social Assistance	31-2021	Physical Therapist Assistants	390	\$ 31.77	\$ 66,079	\$ 26.74	\$ 55,627	\$ 70,558	\$ 40.00	\$ 83,200
62	Health Care and Social Assistance	31-2022	Physical Therapist Aides	680	\$ 17.24	\$ 35,858	\$ 14.13	\$ 29,390	\$ 30,118	\$ 21.16	\$ 44,009

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	31-9011	Massage Therapists	180	\$ 24.74	\$ 51,453	\$ 20.34	\$ 42,302	\$ 45,906	\$ 26.89	\$ 55,925
62	Health Care and Social Assistance	31-9091	Dental Assistants	2,380	\$ 22.51	\$ 46,828	\$ 17.86	\$ 37,146	\$ 47,062	\$ 23.68	\$ 49,262
62	Health Care and Social Assistance	31-9092	Medical Assistants	4,350	\$ 21.91	\$ 45,564	\$ 18.37	\$ 38,216	\$ 45,607	\$ 23.56	\$ 49,013
62	Health Care and Social Assistance	31-9093	Medical Equipment Preparers	490	\$ 25.25	\$ 52,515	\$ 22.24	\$ 46,261	\$ 51,170	\$ 28.28	\$ 58,819
62	Health Care and Social Assistance	31-9094	Medical Transcriptionists	140	\$ 24.29	\$ 50,533	\$ 20.00	\$ 41,603	\$ 48,373	\$ 28.83	\$ 59,962
62	Health Care and Social Assistance	31-9097	Phlebotomists	890	\$ 23.41	\$ 48,684	\$ 21.73	\$ 45,198	\$ 47,017	\$ 25.66	\$ 53,381
62	Health Care and Social Assistance	31-9099	Healthcare Support Workers, All Other	710	\$ 23.81	\$ 49,523	\$ 19.35	\$ 40,249	\$ 48,394	\$ 26.88	\$ 55,904
62	Health Care and Social Assistance	33-0000	Protective Service Occupations	730	\$ 20.20	\$ 42,009	\$ 17.11	\$ 35,591	\$ 39,017	\$ 22.02	\$ 45,791
62	Health Care and Social Assistance	33-1091	First-Line Supervisors of Security Workers	50	\$ 30.30	\$ 63,024	\$ 24.59	\$ 51,142	\$ 62,608	\$ 34.06	\$ 70,850
62	Health Care and Social Assistance	33-9032	Security Guards	630	\$ 19.63	\$ 40,831	\$ 17.73	\$ 36,882	\$ 38,604	\$ 21.59	\$ 44,900
62	Health Care and Social Assistance	35-0000	Food Preparation and Serving Related Occupations	2,860	\$ 18.77	\$ 39,051	\$ 15.89	\$ 33,058	\$ 36,034	\$ 20.83	\$ 43,323
62	Health Care and Social Assistance	35-1011	Chefs and Head Cooks	40	\$ 35.92	\$ 74,719	\$ 34.14	\$ 71,020	\$ 76,837	\$ 38.62	\$ 80,326
62	Health Care and Social Assistance	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	140	\$ 29.75	\$ 61,878	\$ 23.17	\$ 48,203	\$ 62,428	\$ 34.20	\$ 71,136
62	Health Care and Social Assistance	35-2012	Cooks, Institution and Cafeteria	620	\$ 21.38	\$ 44,473	\$ 18.12	\$ 37,680	\$ 44,145	\$ 23.66	\$ 49,203
62	Health Care and Social Assistance	35-2021	Food Preparation Workers	110	\$ 17.16	\$ 35,684	\$ 14.13	\$ 29,390	\$ 34,121	\$ 20.09	\$ 41,790
62	Health Care and Social Assistance	35-3023	Fast Food and Counter Workers	20	\$ 20.57	\$ 42,786	\$ 16.90	\$ 35,153	\$ 41,450	\$ 21.74	\$ 45,215
62	Health Care and Social Assistance	35-3041	Food Servers, Nonrestaurant	1,710	\$ 16.85	\$ 35,046	\$ 15.09	\$ 31,381	\$ 34,259	\$ 17.81	\$ 37,037
62	Health Care and Social Assistance	35-9021	Dishwashers	50	\$ 15.36	\$ 31,940	\$ 14.60	\$ 30,360	\$ 31,496	\$ 15.14	\$ 31,499
62	Health Care and Social Assistance	37-0000	Building and Grounds Cleaning and Maintenance Occupations	2,040	\$ 18.55	\$ 38,584	\$ 15.84	\$ 32,947	\$ 36,588	\$ 19.61	\$ 40,780
62	Health Care and Social Assistance	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	120	\$ 28.96	\$ 60,238	\$ 23.88	\$ 49,667	\$ 61,982	\$ 32.57	\$ 67,742
62	Health Care and Social Assistance	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	700	\$ 18.55	\$ 38,576	\$ 15.84	\$ 32,947	\$ 36,595	\$ 19.84	\$ 41,273
62	Health Care and Social Assistance	37-2012	Maids and Housekeeping Cleaners	1,200	\$ 17.46	\$ 36,309	\$ 15.67	\$ 32,598	\$ 35,785	\$ 18.83	\$ 39,160
62	Health Care and Social Assistance	37-3011	Landscaping and Groundskeeping Workers	20	\$ 20.49	\$ 42,618	\$ 17.68	\$ 36,771	\$ 38,072	\$ 23.00	\$ 47,838
62	Health Care and Social Assistance	39-0000	Personal Care and Service Occupations	4,110	\$ 17.25	\$ 35,879	\$ 14.16	\$ 29,462	\$ 31,238	\$ 17.85	\$ 37,133
62	Health Care and Social Assistance	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	110	\$ 28.83	\$ 59,967	\$ 22.62	\$ 47,053	\$ 59,740	\$ 34.32	\$ 71,385
62	Health Care and Social Assistance	39-1022	First-Line Supervisors of Personal Service Workers	160	\$ 22.81	\$ 47,439	\$ 18.50	\$ 38,474	\$ 45,575	\$ 23.14	\$ 48,128
62	Health Care and Social Assistance	39-5012	Hairdressers, Hairstylists, and Cosmetologists	10	\$ 24.93	\$ 51,860	\$ 22.19	\$ 46,153	\$ 50,151	\$ 30.02	\$ 62,440
62	Health Care and Social Assistance	39-6012	Concierges	110	\$ 17.86	\$ 37,148	\$ 15.08	\$ 31,357	\$ 35,490	\$ 20.84	\$ 43,355
62	Health Care and Social Assistance	39-9011	Childcare Workers	2,720	\$ 15.73	\$ 32,723	\$ 14.16	\$ 29,456	\$ 29,846	\$ 17.37	\$ 36,128
62	Health Care and Social Assistance	39-9031	Exercise Trainers and Group Fitness Instructors	60	\$ 30.60	\$ 63,657	\$ 23.42	\$ 48,715	\$ 57,457	\$ 34.15	\$ 71,029
62	Health Care and Social Assistance	39-9032	Recreation Workers	660	\$ 17.10	\$ 35,578	\$ 15.00	\$ 31,200	\$ 34,520	\$ 17.59	\$ 36,596
62	Health Care and Social Assistance	39-9041	Residential Advisors	140	\$ 19.76	\$ 41,099	\$ 16.23	\$ 33,754	\$ 39,203	\$ 21.50	\$ 44,725
62	Health Care and Social Assistance	39-9099	Personal Care and Service Workers, All Other	80	\$ 20.44	\$ 42,521	\$ 20.48	\$ 42,595	\$ 42,596	\$ 20.48	\$ 42,602
62	Health Care and Social Assistance	41-0000	Sales and Related Occupations	500	\$ 32.31	\$ 67,205	\$ 19.94	\$ 41,473	\$ 62,759	\$ 39.53	\$ 82,212
62	Health Care and Social Assistance	41-1011	First-Line Supervisors of Retail Sales Workers	10	\$ 32.50	\$ 67,608	\$ 24.80	\$ 51,576	\$ 63,448	\$ 40.71	\$ 84,669
62	Health Care and Social Assistance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	30	\$ 34.04	\$ 70,794	\$ 26.44	\$ 54,995	\$ 54,995	\$ 42.10	\$ 87,562
62	Health Care and Social Assistance	41-2011	Cashiers	40	\$ 20.89	\$ 43,441	\$ 19.55	\$ 40,661	\$ 41,473	\$ 21.46	\$ 44,635
62	Health Care and Social Assistance	41-2031	Retail Salespersons	140	\$ 18.37	\$ 38,200	\$ 14.69	\$ 30,563	\$ 35,573	\$ 23.00	\$ 47,839
62	Health Care and Social Assistance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	270	\$ 40.49	\$ 84,212	\$ 34.68	\$ 72,134	\$ 75,713	\$ 47.70	\$ 99,217
62	Health Care and Social Assistance	41-9099	Sales and Related Workers, All Other	20	\$ 36.70	\$ 76,326	\$ 35.73	\$ 74,317	\$ 74,317	\$ 45.20	\$ 94,012
62	Health Care and Social Assistance	43-0000	Office and Administrative Support Occupations	21,500	\$ 23.04	\$ 47,922	\$ 18.63	\$ 38,744	\$ 45,980	\$ 25.72	\$ 53,492
62	Health Care and Social Assistance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	2,630	\$ 32.41	\$ 67,405	\$ 24.35	\$ 50,648	\$ 60,499	\$ 36.79	\$ 76,523
62	Health Care and Social Assistance	43-2011	Switchboard Operators, Including Answering Service	150	\$ 19.96	\$ 41,510	\$ 17.52	\$ 36,444	\$ 40,272	\$ 22.72	\$ 47,257
62	Health Care and Social Assistance	43-3011	Bill and Account Collectors	110	\$ 22.60	\$ 47,000	\$ 22.00	\$ 45,763	\$ 45,784	\$ 22.02	\$ 45,798
62	Health Care and Social Assistance	43-3021	Billing and Posting Clerks	1,510	\$ 24.19	\$ 50,308	\$ 21.66	\$ 45,050	\$ 49,391	\$ 28.48	\$ 59,234
62	Health Care and Social Assistance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	420	\$ 26.33	\$ 54,777	\$ 21.93	\$ 45,613	\$ 54,773	\$ 28.68	\$ 59,647
62	Health Care and Social Assistance	43-3051	Payroll and Timekeeping Clerks	90	\$ 27.22	\$ 56,619	\$ 21.58	\$ 44,878	\$ 54,087	\$ 31.21	\$ 64,910

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	43-3061	Procurement Clerks	40	\$ 23.17	\$ 48,197	\$ 20.00	\$ 41,598	\$ 47,414	\$ 26.62	\$ 55,365
62	Health Care and Social Assistance	43-4041	Credit Authorizers, Checkers, and Clerks	60	\$ 26.01	\$ 54,100	\$ 23.42	\$ 48,708	\$ 52,123	\$ 27.64	\$ 57,483
62	Health Care and Social Assistance	43-4051	Customer Service Representatives	1,000	\$ 22.99	\$ 47,827	\$ 19.37	\$ 40,295	\$ 48,989	\$ 25.33	\$ 52,679
62	Health Care and Social Assistance	43-4071	File Clerks	330	\$ 18.19	\$ 37,845	\$ 15.88	\$ 33,038	\$ 36,666	\$ 20.81	\$ 43,291
62	Health Care and Social Assistance	43-4111	Interviewers, Except Eligibility and Loan	840	\$ 21.61	\$ 44,945	\$ 18.86	\$ 39,220	\$ 45,699	\$ 22.56	\$ 46,935
62	Health Care and Social Assistance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	310	\$ 23.30	\$ 48,462	\$ 19.15	\$ 39,829	\$ 47,750	\$ 26.61	\$ 55,339
62	Health Care and Social Assistance	43-4171	Receptionists and Information Clerks	6,330	\$ 20.23	\$ 42,070	\$ 17.33	\$ 36,049	\$ 43,388	\$ 22.35	\$ 46,478
62	Health Care and Social Assistance	43-4199	Information and Record Clerks, All Other	190	\$ 23.41	\$ 48,696	\$ 20.24	\$ 42,101	\$ 46,958	\$ 26.93	\$ 56,007
62	Health Care and Social Assistance	43-5021	Couriers and Messengers	730	\$ 20.53	\$ 42,700	\$ 18.38	\$ 38,238	\$ 38,962	\$ 22.37	\$ 46,532
62	Health Care and Social Assistance	43-5031	Public Safety Telecommunicators	50	\$ 25.84	\$ 53,743	\$ 23.09	\$ 48,028	\$ 51,913	\$ 28.50	\$ 59,279
62	Health Care and Social Assistance	43-5032	Dispatchers, Except Police, Fire, and Ambulance	70	\$ 23.10	\$ 48,040	\$ 20.53	\$ 42,708	\$ 43,874	\$ 26.95	\$ 56,061
62	Health Care and Social Assistance	43-5061	Production, Planning, and Expediting Clerks	190	\$ 25.37	\$ 52,766	\$ 22.41	\$ 46,603	\$ 48,512	\$ 28.13	\$ 58,502
62	Health Care and Social Assistance	43-5071	Shipping, Receiving, and Inventory Clerks	130	\$ 21.93	\$ 45,608	\$ 18.23	\$ 37,918	\$ 44,673	\$ 22.36	\$ 46,500
62	Health Care and Social Assistance	43-6011	Executive Secretaries and Executive Administrative Assistants	330	\$ 32.38	\$ 67,345	\$ 28.52	\$ 59,328	\$ 64,422	\$ 36.08	\$ 75,047
62	Health Care and Social Assistance	43-6013	Medical Secretaries and Administrative Assistants	2,260	\$ 22.13	\$ 46,024	\$ 18.87	\$ 39,252	\$ 45,740	\$ 25.92	\$ 53,914
62	Health Care and Social Assistance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	1,500	\$ 21.92	\$ 45,599	\$ 19.70	\$ 40,967	\$ 44,878	\$ 23.56	\$ 49,000
62	Health Care and Social Assistance	43-9021	Data Entry Keyers	50	\$ 18.84	\$ 39,178	\$ 15.00	\$ 31,200	\$ 38,458	\$ 21.47	\$ 44,657
62	Health Care and Social Assistance	43-9061	Office Clerks, General	1,890	\$ 20.99	\$ 43,649	\$ 17.80	\$ 37,021	\$ 41,735	\$ 23.35	\$ 48,568
62	Health Care and Social Assistance	43-9071	Office Machine Operators, Except Computer		\$ 14.83	\$ 30,836	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
62	Health Care and Social Assistance	43-9199	Office and Administrative Support Workers, All Other	90	\$ 22.49	\$ 46,789	\$ 17.83	\$ 37,095	\$ 45,760	\$ 24.31	\$ 50,574
62	Health Care and Social Assistance	47-0000	Construction and Extraction Occupations	130	\$ 34.05	\$ 70,818	\$ 30.63	\$ 63,708	\$ 69,992	\$ 37.97	\$ 78,980
62	Health Care and Social Assistance	47-2031	Carpenters	40	\$ 33.53	\$ 69,733	\$ 30.63	\$ 63,708	\$ 67,005	\$ 35.38	\$ 73,590
62	Health Care and Social Assistance	47-2111	Electricians	30	\$ 38.19	\$ 79,429	\$ 33.00	\$ 68,641	\$ 79,371	\$ 39.64	\$ 82,449
62	Health Care and Social Assistance	47-2141	Painters, Construction and Maintenance	30	\$ 29.30	\$ 60,937	\$ 24.22	\$ 50,386	\$ 64,503	\$ 33.61	\$ 69,903
62	Health Care and Social Assistance	47-2152	Plumbers, Pipefitters, and Steamfitters	20	\$ 36.20	\$ 75,291	\$ 32.46	\$ 67,520	\$ 75,799	\$ 36.90	\$ 76,748
62	Health Care and Social Assistance	49-0000	Installation, Maintenance, and Repair Occupations	680	\$ 28.80	\$ 59,899	\$ 21.93	\$ 45,611	\$ 58,186	\$ 35.87	\$ 74,609
62	Health Care and Social Assistance	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	100	\$ 38.63	\$ 80,348	\$ 33.48	\$ 69,638	\$ 77,601	\$ 42.71	\$ 88,831
62	Health Care and Social Assistance	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	40	\$ 34.52	\$ 71,799	\$ 30.96	\$ 64,395	\$ 70,521	\$ 38.24	\$ 79,538
62	Health Care and Social Assistance	49-9062	Medical Equipment Repairers	50	\$ 37.07	\$ 77,116	\$ 29.85	\$ 62,094	\$ 77,633	\$ 39.92	\$ 83,024
62	Health Care and Social Assistance	49-9071	Maintenance and Repair Workers, General	460	\$ 25.31	\$ 52,643	\$ 20.53	\$ 42,699	\$ 50,751	\$ 29.87	\$ 62,136
62	Health Care and Social Assistance	51-0000	Production Occupations	260	\$ 26.15	\$ 54,385	\$ 16.23	\$ 33,763	\$ 47,572	\$ 34.04	\$ 70,796
62	Health Care and Social Assistance	51-1011	First-Line Supervisors of Production and Operating Workers	20	\$ 41.22	\$ 85,728	\$ 31.98	\$ 66,528	\$ 82,265	\$ 50.49	\$ 105,015
62	Health Care and Social Assistance	51-6011	Laundry and Dry-Cleaning Workers	100	\$ 16.91	\$ 35,166	\$ 15.21	\$ 31,629	\$ 34,531	\$ 17.69	\$ 36,801
62	Health Care and Social Assistance	51-8021	Stationary Engineers and Boiler Operators	90	\$ 34.90	\$ 72,586	\$ 29.12	\$ 60,577	\$ 73,563	\$ 39.45	\$ 82,052
62	Health Care and Social Assistance	53-0000	Transportation and Material Moving Occupations	860	\$ 19.50	\$ 40,552	\$ 16.38	\$ 34,070	\$ 37,676	\$ 20.81	\$ 43,275
62	Health Care and Social Assistance	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	50	\$ 29.93	\$ 62,253	\$ 22.21	\$ 46,187	\$ 64,990	\$ 35.62	\$ 74,096
62	Health Care and Social Assistance	53-3033	Light Truck Drivers	70	\$ 17.12	\$ 35,611	\$ 14.13	\$ 29,390	\$ 34,131	\$ 20.73	\$ 43,125
62	Health Care and Social Assistance	53-3053	Shuttle Drivers and Chauffeurs	370	\$ 18.15	\$ 37,743	\$ 16.14	\$ 33,573	\$ 35,219	\$ 18.83	\$ 39,164
62	Health Care and Social Assistance	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	70	\$ 21.01	\$ 43,710	\$ 19.36	\$ 40,265	\$ 40,939	\$ 21.88	\$ 45,507
62	Health Care and Social Assistance	53-7065	Stockers and Order Fillers	140	\$ 21.00	\$ 43,686	\$ 18.01	\$ 37,453	\$ 41,643	\$ 23.66	\$ 49,206
71	Arts, Entertainment, and Recreation	00-0000	Total all occupations	14,680	\$ 32.66	\$ 67,932	\$ 15.50	\$ 32,240	\$ 44,301	\$ 34.74	\$ 72,257
71	Arts, Entertainment, and Recreation	11-0000	Management Occupations	1,130	\$ 80.01	\$ 166,424	\$ 35.58	\$ 74,012	\$ 114,828	\$ 91.34	\$ 189,991
71	Arts, Entertainment, and Recreation	11-1021	General and Operations Managers	360	\$ 86.64	\$ 180,207	\$ 33.57	\$ 69,829	\$ 98,516	\$ 79.45	\$ 165,260
71	Arts, Entertainment, and Recreation	11-2021	Marketing Managers	40	\$ 94.71	\$ 196,988	\$ 75.77	\$ 157,603	\$ 189,991	\$ 110.73	\$ 230,315
71	Arts, Entertainment, and Recreation	11-2022	Sales Managers	30	\$ 88.75	\$ 184,601	\$ 62.07	\$ 129,105	\$ 170,274	\$ 103.47	\$ 215,225
71	Arts, Entertainment, and Recreation	11-3012	Administrative Services Managers	10	\$ 74.96	\$ 155,911	\$ 49.96	\$ 103,925	\$ 103,942	\$ 55.21	\$ 114,830
71	Arts, Entertainment, and Recreation	11-3013	Facilities Managers	40	\$ 64.68	\$ 134,543	\$ 57.69	\$ 119,986	\$ 130,000	\$ 64.47	\$ 134,088

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
71	Arts, Entertainment, and Recreation	11-3031	Financial Managers	30	\$ 134.58	\$ 279,926	\$ 81.84	\$ 170,232			
71	Arts, Entertainment, and Recreation	11-3121	Human Resources Managers	20	\$ 120.94	\$ 251,560	\$ 86.81	\$ 180,568	\$ 205,068	\$ 103.89	\$ 216,099
71	Arts, Entertainment, and Recreation	11-9051	Food Service Managers	30	\$ 42.27	\$ 87,923	\$ 34.64	\$ 72,051	\$ 82,348	\$ 47.78	\$ 99,387
71	Arts, Entertainment, and Recreation	11-9072	Entertainment and Recreation Managers, Except Gambling	280	\$ 40.77	\$ 84,802	\$ 28.84	\$ 59,998	\$ 71,744	\$ 50.00	\$ 104,000
71	Arts, Entertainment, and Recreation	11-9199	Managers, All Other	160	\$ 95.52	\$ 198,682	\$ 50.58	\$ 105,197	\$ 135,014	\$ 107.18	\$ 222,924
71	Arts, Entertainment, and Recreation	13-0000	Business and Financial Operations Occupations	650	\$ 49.13	\$ 102,186	\$ 31.82	\$ 66,193	\$ 90,703	\$ 57.55	\$ 119,704
71	Arts, Entertainment, and Recreation	13-1071	Human Resources Specialists	90	\$ 47.38	\$ 98,555	\$ 39.39	\$ 81,940	\$ 103,653	\$ 55.88	\$ 116,221
71	Arts, Entertainment, and Recreation	13-1082	Project Management Specialists	90	\$ 72.33	\$ 150,447	\$ 57.51	\$ 119,618	\$ 150,404	\$ 86.33	\$ 179,569
71	Arts, Entertainment, and Recreation	13-1121	Meeting, Convention, and Event Planners	70	\$ 28.80	\$ 59,910	\$ 24.70	\$ 51,382	\$ 57,554	\$ 31.40	\$ 65,308
71	Arts, Entertainment, and Recreation	13-1151	Training and Development Specialists	10	\$ 29.47	\$ 61,298	\$ 26.32	\$ 54,745	\$ 54,785	\$ 33.03	\$ 68,695
71	Arts, Entertainment, and Recreation	13-1161	Market Research Analysts and Marketing Specialists	190	\$ 45.82	\$ 95,314	\$ 30.20	\$ 62,826	\$ 90,776	\$ 59.77	\$ 124,330
71	Arts, Entertainment, and Recreation	13-1199	Business Operations Specialists, All Other	50	\$ 39.37	\$ 81,883	\$ 32.01	\$ 66,590	\$ 76,397	\$ 46.26	\$ 96,215
71	Arts, Entertainment, and Recreation	13-2011	Accountants and Auditors	70	\$ 48.40	\$ 100,682	\$ 39.26	\$ 81,654	\$ 91,782	\$ 57.37	\$ 119,334
71	Arts, Entertainment, and Recreation	15-0000	Computer and Mathematical Occupations	390	\$ 72.98	\$ 151,799	\$ 40.54	\$ 84,318	\$ 159,462	\$ 100.79	\$ 209,641
71	Arts, Entertainment, and Recreation	15-1231	Computer Network Support Specialists	60	\$ 31.03	\$ 64,549	\$ 30.28	\$ 62,974	\$ 63,019	\$ 30.30	\$ 63,019
71	Arts, Entertainment, and Recreation	15-1232	Computer User Support Specialists	30	\$ 40.28	\$ 83,789	\$ 31.92	\$ 66,384	\$ 84,824	\$ 46.55	\$ 96,832
71	Arts, Entertainment, and Recreation	15-1244	Network and Computer Systems Administrators	20	\$ 56.34	\$ 117,186	\$ 43.59	\$ 90,675	\$ 118,430	\$ 75.68	\$ 157,409
71	Arts, Entertainment, and Recreation	15-1255	Web and Digital Interface Designers	30	\$ 48.54	\$ 100,966	\$ 37.42	\$ 77,838	\$ 77,888	\$ 51.62	\$ 107,359
71	Arts, Entertainment, and Recreation	15-1299	Computer Occupations, All Other	20	\$ 61.45	\$ 127,818	\$ 17.17	\$ 35,709	\$ 159,361	\$ 76.66	\$ 159,462
71	Arts, Entertainment, and Recreation	15-2051	Data Scientists	30	\$ 68.94	\$ 143,400	\$ 47.29	\$ 98,356	\$ 167,244	\$ 80.46	\$ 167,365
71	Arts, Entertainment, and Recreation	25-0000	Educational Instruction and Library Occupations	170	\$ 30.75	\$ 63,968	\$ 15.67	\$ 32,586	\$ 50,888	\$ 42.45	\$ 88,296
71	Arts, Entertainment, and Recreation	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,220	\$ 64.47	\$ 134,097	\$ 25.00	\$ 52,000	\$ 82,747	\$ 74.23	\$ 154,400
71	Arts, Entertainment, and Recreation	27-1024	Graphic Designers	30	\$ 40.31	\$ 83,844	\$ 30.71	\$ 63,868	\$ 74,424	\$ 57.43	\$ 119,453
71	Arts, Entertainment, and Recreation	27-1027	Set and Exhibit Designers	60	\$ 34.81	\$ 72,397	\$ 29.62	\$ 61,606	\$ 77,104	\$ 44.09	\$ 91,700
71	Arts, Entertainment, and Recreation	27-2012	Producers and Directors	60	\$ 58.59	\$ 121,862	\$ 31.73	\$ 66,002	\$ 79,056		
71	Arts, Entertainment, and Recreation	27-2022	Coaches and Scouts	450		\$ 173,967		\$ 57,594	\$ 83,759		\$ 104,225
71	Arts, Entertainment, and Recreation	27-2099	Entertainers and Performers, Sports and Related Workers, All Other	30	\$ 23.47		\$ 15.34			\$ 24.42	
71	Arts, Entertainment, and Recreation	27-4031	Camera Operators, Television, Video, and Film	30	\$ 35.81	\$ 74,481	\$ 21.39	\$ 44,491	\$ 82,667	\$ 39.78	\$ 82,747
71	Arts, Entertainment, and Recreation	29-0000	Healthcare Practitioners and Technical Occupations	20	\$ 58.23	\$ 121,119	\$ 31.54	\$ 65,596	\$ 90,701	\$ 85.86	\$ 178,583
71	Arts, Entertainment, and Recreation	29-9091	Athletic Trainers	20		\$ 128,083		\$ 65,606	\$ 90,701		\$ 178,583
71	Arts, Entertainment, and Recreation	33-0000	Protective Service Occupations	530	\$ 20.03	\$ 41,661	\$ 14.68	\$ 30,533	\$ 35,489	\$ 22.76	\$ 47,350
71	Arts, Entertainment, and Recreation	33-1099	First-Line Supervisors of Protective Service Workers, All Other	20	\$ 31.67	\$ 65,881	\$ 19.74	\$ 41,065	\$ 52,249	\$ 29.24	\$ 60,813
71	Arts, Entertainment, and Recreation	33-9032	Security Guards	180	\$ 20.82	\$ 43,303	\$ 16.31	\$ 33,929	\$ 37,513	\$ 27.35	\$ 56,888
71	Arts, Entertainment, and Recreation	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	220	\$ 15.30	\$ 31,832	\$ 14.39	\$ 29,934	\$ 30,473	\$ 17.03	\$ 35,419
71	Arts, Entertainment, and Recreation	35-0000	Food Preparation and Serving Related Occupations	1,050	\$ 20.61	\$ 42,872	\$ 16.48	\$ 34,288	\$ 37,115	\$ 22.41	\$ 46,618
71	Arts, Entertainment, and Recreation	35-1011	Chefs and Head Cooks	40	\$ 49.81	\$ 103,601	\$ 35.87	\$ 74,611	\$ 95,914	\$ 60.70	\$ 126,250
71	Arts, Entertainment, and Recreation	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	50	\$ 26.47	\$ 55,064	\$ 21.00	\$ 43,680	\$ 50,912	\$ 31.87	\$ 66,285
71	Arts, Entertainment, and Recreation	35-2014	Cooks, Restaurant	140	\$ 20.93	\$ 43,534	\$ 18.16	\$ 37,774	\$ 39,139	\$ 22.77	\$ 47,359
71	Arts, Entertainment, and Recreation	35-2021	Food Preparation Workers	30	\$ 18.99	\$ 39,496	\$ 17.40	\$ 36,199	\$ 36,698	\$ 22.41	\$ 46,615
71	Arts, Entertainment, and Recreation	35-3011	Bartenders	120	\$ 21.28	\$ 44,265	\$ 17.05	\$ 35,459	\$ 40,464	\$ 23.55	\$ 48,982
71	Arts, Entertainment, and Recreation	35-3023	Fast Food and Counter Workers	140	\$ 16.80	\$ 34,944	\$ 14.66	\$ 30,502	\$ 36,471	\$ 18.21	\$ 37,884
71	Arts, Entertainment, and Recreation	35-3031	Waiters and Waitresses	340	\$ 20.27	\$ 42,156	\$ 16.57	\$ 34,462	\$ 36,877	\$ 22.57	\$ 46,947
71	Arts, Entertainment, and Recreation	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	80	\$ 16.22	\$ 33,738	\$ 14.97	\$ 31,146	\$ 33,927	\$ 17.07	\$ 35,501
71	Arts, Entertainment, and Recreation	35-9021	Dishwashers	40	\$ 16.66	\$ 34,645	\$ 15.35	\$ 31,919	\$ 35,139	\$ 17.11	\$ 35,599
71	Arts, Entertainment, and Recreation	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,000	\$ 19.31	\$ 40,166	\$ 15.19	\$ 31,599	\$ 35,380	\$ 21.38	\$ 44,471
71	Arts, Entertainment, and Recreation	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	50	\$ 35.84	\$ 74,541	\$ 31.55	\$ 65,619	\$ 77,574	\$ 40.06	\$ 83,326
71	Arts, Entertainment, and Recreation	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	530	\$ 16.93	\$ 35,222	\$ 14.51	\$ 30,184	\$ 33,214	\$ 17.17	\$ 35,722

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
71	Arts, Entertainment, and Recreation	37-3011	Landscaping and Groundskeeping Workers	380	\$ 19.70	\$ 40,979	\$ 15.88	\$ 33,039	\$ 36,883	\$ 21.22	\$ 44,134
71	Arts, Entertainment, and Recreation	39-0000	Personal Care and Service Occupations	4,070	\$ 21.78	\$ 45,312	\$ 14.93	\$ 31,061	\$ 36,192	\$ 25.36	\$ 52,759
71	Arts, Entertainment, and Recreation	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except Gr	250	\$ 24.34	\$ 50,631	\$ 18.79	\$ 39,078	\$ 46,827	\$ 27.82	\$ 57,859
71	Arts, Entertainment, and Recreation	39-1022	First-Line Supervisors of Personal Service Workers	80	\$ 24.78	\$ 51,546	\$ 18.83	\$ 39,168	\$ 43,460	\$ 29.75	\$ 61,880
71	Arts, Entertainment, and Recreation	39-2021	Animal Caretakers	60	\$ 22.17	\$ 46,122	\$ 18.31	\$ 38,084	\$ 38,085	\$ 26.15	\$ 54,383
71	Arts, Entertainment, and Recreation	39-3031	Ushers, Lobby Attendants, and Ticket Takers	220	\$ 15.41	\$ 32,054	\$ 14.28	\$ 29,711	\$ 29,711	\$ 16.00	\$ 33,279
71	Arts, Entertainment, and Recreation	39-3091	Amusement and Recreation Attendants	1,530	\$ 16.15	\$ 33,590	\$ 14.20	\$ 29,529	\$ 33,550	\$ 16.97	\$ 35,307
71	Arts, Entertainment, and Recreation	39-3092	Costume Attendants	20	\$ 19.71	\$ 40,994	\$ 18.23	\$ 37,928	\$ 38,357	\$ 21.98	\$ 45,720
71	Arts, Entertainment, and Recreation	39-3093	Locker Room, Coatroom, and Dressing Room Attendants	40	\$ 16.54	\$ 34,399	\$ 14.15	\$ 29,435	\$ 31,146	\$ 18.90	\$ 39,316
71	Arts, Entertainment, and Recreation	39-9031	Exercise Trainers and Group Fitness Instructors	1,290	\$ 29.38	\$ 61,121	\$ 17.50	\$ 36,400	\$ 63,292	\$ 36.88	\$ 76,702
71	Arts, Entertainment, and Recreation	41-0000	Sales and Related Occupations	780	\$ 22.84	\$ 47,510	\$ 15.15	\$ 31,513	\$ 36,512	\$ 25.32	\$ 52,664
71	Arts, Entertainment, and Recreation	41-1011	First-Line Supervisors of Retail Sales Workers	70	\$ 30.87	\$ 64,206	\$ 27.50	\$ 57,206	\$ 60,922	\$ 32.65	\$ 67,910
71	Arts, Entertainment, and Recreation	41-1012	First-Line Supervisors of Non-Retail Sales Workers	10	\$ 33.81	\$ 70,333	\$ 28.78	\$ 59,868	\$ 66,843	\$ 32.14	\$ 66,843
71	Arts, Entertainment, and Recreation	41-2011	Cashiers	140	\$ 16.12	\$ 33,535	\$ 14.13	\$ 29,392	\$ 31,316	\$ 16.59	\$ 34,513
71	Arts, Entertainment, and Recreation	41-2021	Counter and Rental Clerks	50	\$ 18.12	\$ 37,686	\$ 17.12	\$ 35,605	\$ 35,605	\$ 17.12	\$ 35,605
71	Arts, Entertainment, and Recreation	41-2031	Retail Salespersons	200	\$ 17.98	\$ 37,397	\$ 14.77	\$ 30,722	\$ 34,287	\$ 17.46	\$ 36,315
71	Arts, Entertainment, and Recreation	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	210	\$ 25.46	\$ 52,956	\$ 17.66	\$ 36,733	\$ 46,409	\$ 28.90	\$ 60,118
71	Arts, Entertainment, and Recreation	43-0000	Office and Administrative Support Occupations	2,280	\$ 18.60	\$ 38,697	\$ 14.13	\$ 29,390	\$ 32,240	\$ 21.58	\$ 44,889
71	Arts, Entertainment, and Recreation	43-1011	First-Line Supervisors of Office and Administrative Support Workers	120	\$ 26.18	\$ 54,446	\$ 20.67	\$ 42,994	\$ 46,717	\$ 30.32	\$ 63,063
71	Arts, Entertainment, and Recreation	43-3031	Bookkeeping, Accounting, and Auditing Clerks	170	\$ 25.07	\$ 52,154	\$ 24.28	\$ 50,505	\$ 52,999	\$ 28.52	\$ 59,328
71	Arts, Entertainment, and Recreation	43-3051	Payroll and Timekeeping Clerks	20	\$ 28.77	\$ 59,837	\$ 26.24	\$ 54,571	\$ 58,332	\$ 31.31	\$ 65,134
71	Arts, Entertainment, and Recreation	43-4051	Customer Service Representatives	540	\$ 15.79	\$ 32,837	\$ 14.91	\$ 31,004	\$ 32,240	\$ 15.50	\$ 32,240
71	Arts, Entertainment, and Recreation	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 23.80	\$ 49,514	\$ 17.46	\$ 36,315	\$ 48,420	\$ 28.04	\$ 58,332
71	Arts, Entertainment, and Recreation	43-4171	Receptionists and Information Clerks	970	\$ 15.16	\$ 31,536	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.15	\$ 29,432
71	Arts, Entertainment, and Recreation	43-6011	Executive Secretaries and Executive Administrative Assistants	20	\$ 41.85	\$ 87,040	\$ 37.46	\$ 77,925	\$ 82,504	\$ 46.64	\$ 97,021
71	Arts, Entertainment, and Recreation	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	70	\$ 21.39	\$ 44,493	\$ 19.39	\$ 40,331	\$ 41,600	\$ 22.79	\$ 47,404
71	Arts, Entertainment, and Recreation	43-9061	Office Clerks, General	250	\$ 24.16	\$ 50,253	\$ 20.28	\$ 42,191	\$ 52,998	\$ 28.01	\$ 58,251
71	Arts, Entertainment, and Recreation	47-0000	Construction and Extraction Occupations	140	\$ 34.47	\$ 71,688	\$ 30.07	\$ 62,545	\$ 77,605	\$ 40.26	\$ 83,732
71	Arts, Entertainment, and Recreation	47-2031	Carpenters	70	\$ 34.14	\$ 71,018	\$ 30.80	\$ 64,064	\$ 77,183	\$ 40.41	\$ 84,055
71	Arts, Entertainment, and Recreation	47-2111	Electricians	30	\$ 36.42	\$ 75,751	\$ 26.31	\$ 54,717	\$ 77,769	\$ 44.05	\$ 91,631
71	Arts, Entertainment, and Recreation	47-2152	Plumbers, Pipefitters, and Steamfitters	20	\$ 39.36	\$ 81,864	\$ 39.96	\$ 83,110	\$ 83,110	\$ 40.26	\$ 83,732
71	Arts, Entertainment, and Recreation	49-0000	Installation, Maintenance, and Repair Occupations	620	\$ 25.25	\$ 52,521	\$ 18.33	\$ 38,128	\$ 51,322	\$ 29.00	\$ 60,320
71	Arts, Entertainment, and Recreation	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	60	\$ 39.16	\$ 81,461	\$ 35.36	\$ 73,540	\$ 86,714	\$ 42.22	\$ 87,825
71	Arts, Entertainment, and Recreation	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	20	\$ 38.45	\$ 79,983	\$ 34.21	\$ 71,159	\$ 71,367	\$ 48.64	\$ 101,172
71	Arts, Entertainment, and Recreation	49-9043	Maintenance Workers, Machinery	10	\$ 17.64	\$ 36,693	\$ 14.86	\$ 30,910	\$ 40,147	\$ 19.30	\$ 40,147
71	Arts, Entertainment, and Recreation	49-9071	Maintenance and Repair Workers, General	400	\$ 22.65	\$ 47,103	\$ 17.94	\$ 37,311	\$ 47,023	\$ 25.61	\$ 53,261
71	Arts, Entertainment, and Recreation	51-0000	Production Occupations	40	\$ 30.30	\$ 63,016	\$ 25.23	\$ 52,476	\$ 68,246	\$ 32.84	\$ 68,313
71	Arts, Entertainment, and Recreation	53-0000	Transportation and Material Moving Occupations	500	\$ 34.28	\$ 71,306	\$ 22.61	\$ 47,021	\$ 50,262	\$ 58.22	\$ 121,101
71	Arts, Entertainment, and Recreation	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	30	\$ 34.17	\$ 71,074	\$ 24.16	\$ 50,258	\$ 56,532	\$ 38.76	\$ 80,613
71	Arts, Entertainment, and Recreation	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	390	\$ 37.26	\$ 77,502	\$ 22.63	\$ 47,066	\$ 61,264	\$ 58.28	\$ 121,219
71	Arts, Entertainment, and Recreation	53-7065	Stockers and Order Fillers	30	\$ 14.44	\$ 30,045	\$ 14.35	\$ 29,848	\$ 29,871	\$ 14.38	\$ 29,900
72	Accommodation and Food Services	00-0000	Total all occupations	64,920	\$ 20.69	\$ 43,033	\$ 14.85	\$ 30,894	\$ 36,074	\$ 22.12	\$ 46,006
72	Accommodation and Food Services	11-0000	Management Occupations	1,760	\$ 46.60	\$ 96,925	\$ 30.78	\$ 64,018	\$ 82,978	\$ 52.46	\$ 109,107
72	Accommodation and Food Services	11-1021	General and Operations Managers	590	\$ 52.98	\$ 110,192	\$ 31.33	\$ 65,171	\$ 86,858	\$ 61.75	\$ 128,443
72	Accommodation and Food Services	11-2022	Sales Managers	30	\$ 57.96	\$ 120,549	\$ 36.05	\$ 74,985	\$ 96,114	\$ 67.25	\$ 139,875
72	Accommodation and Food Services	11-9051	Food Service Managers	970	\$ 42.99	\$ 89,418	\$ 30.44	\$ 63,319	\$ 81,025	\$ 52.20	\$ 108,573
72	Accommodation and Food Services	11-9081	Lodging Managers	100	\$ 38.35	\$ 79,767	\$ 29.11	\$ 60,539	\$ 67,859	\$ 50.00	\$ 104,004

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
72	Accommodation and Food Services	13-0000	Business and Financial Operations Occupations	420	\$ 29.22	\$ 60,782	\$ 21.95	\$ 45,654	\$ 57,565	\$ 33.42	\$ 69,510
72	Accommodation and Food Services	13-1071	Human Resources Specialists	30	\$ 42.46	\$ 88,310	\$ 24.12	\$ 50,180	\$ 76,290	\$ 72.50	\$ 150,797
72	Accommodation and Food Services	13-1199	Business Operations Specialists, All Other	190	\$ 26.96	\$ 56,069	\$ 21.95	\$ 45,654	\$ 45,655	\$ 31.36	\$ 65,221
72	Accommodation and Food Services	33-0000	Protective Service Occupations	160	\$ 20.55	\$ 42,750	\$ 17.56	\$ 36,521	\$ 41,086	\$ 22.20	\$ 46,167
72	Accommodation and Food Services	33-9032	Security Guards	140	\$ 20.68	\$ 43,022	\$ 17.56	\$ 36,521	\$ 41,086	\$ 22.20	\$ 46,167
72	Accommodation and Food Services	35-0000	Food Preparation and Serving Related Occupations	52,710	\$ 20.11	\$ 41,825	\$ 14.80	\$ 30,774	\$ 35,936	\$ 21.82	\$ 45,381
72	Accommodation and Food Services	35-1011	Chefs and Head Cooks	1,380	\$ 32.72	\$ 68,064	\$ 29.59	\$ 61,541	\$ 63,273	\$ 32.14	\$ 66,853
72	Accommodation and Food Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	5,280	\$ 25.21	\$ 52,440	\$ 20.15	\$ 41,919	\$ 46,990	\$ 29.24	\$ 60,824
72	Accommodation and Food Services	35-2011	Cooks, Fast Food	1,260	\$ 16.98	\$ 35,324	\$ 14.88	\$ 30,946	\$ 31,200	\$ 17.14	\$ 35,653
72	Accommodation and Food Services	35-2012	Cooks, Institution and Cafeteria	600	\$ 20.13	\$ 41,872	\$ 18.40	\$ 38,272	\$ 43,368	\$ 21.77	\$ 45,281
72	Accommodation and Food Services	35-2014	Cooks, Restaurant	5,110	\$ 19.21	\$ 39,967	\$ 17.45	\$ 36,296	\$ 37,223	\$ 21.37	\$ 44,458
72	Accommodation and Food Services	35-2021	Food Preparation Workers	3,020	\$ 17.54	\$ 36,481	\$ 15.00	\$ 31,200	\$ 34,329	\$ 18.29	\$ 38,037
72	Accommodation and Food Services	35-3011	Bartenders	2,940	\$ 23.97	\$ 49,848	\$ 16.71	\$ 34,766	\$ 43,368	\$ 23.21	\$ 48,283
72	Accommodation and Food Services	35-3023	Fast Food and Counter Workers	14,230	\$ 15.58	\$ 32,400	\$ 14.32	\$ 29,780	\$ 30,549	\$ 16.65	\$ 34,642
72	Accommodation and Food Services	35-3031	Waiters and Waitresses	11,750	\$ 23.66	\$ 49,212	\$ 15.20	\$ 31,617	\$ 42,709	\$ 28.02	\$ 58,291
72	Accommodation and Food Services	35-3041	Food Servers, Nonrestaurant	360	\$ 18.26	\$ 37,977	\$ 17.02	\$ 35,402	\$ 35,653	\$ 20.84	\$ 43,351
72	Accommodation and Food Services	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	2,560	\$ 20.08	\$ 41,767	\$ 14.90	\$ 30,988	\$ 36,119	\$ 23.04	\$ 47,932
72	Accommodation and Food Services	35-9021	Dishwashers	1,860	\$ 15.92	\$ 33,107	\$ 14.89	\$ 30,967	\$ 31,498	\$ 17.12	\$ 35,605
72	Accommodation and Food Services	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,730	\$ 16.68	\$ 34,702	\$ 14.13	\$ 29,390	\$ 31,945	\$ 17.16	\$ 35,691
72	Accommodation and Food Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,760	\$ 18.54	\$ 38,568	\$ 16.72	\$ 34,780	\$ 35,634	\$ 19.93	\$ 41,458
72	Accommodation and Food Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	200	\$ 25.40	\$ 52,838	\$ 21.74	\$ 45,218	\$ 53,997	\$ 30.04	\$ 62,474
72	Accommodation and Food Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	410	\$ 17.99	\$ 37,426	\$ 16.91	\$ 35,173	\$ 35,525	\$ 18.51	\$ 38,499
72	Accommodation and Food Services	37-2012	Maids and Housekeeping Cleaners	1,080	\$ 17.28	\$ 35,949	\$ 16.39	\$ 34,096	\$ 35,214	\$ 17.49	\$ 36,375
72	Accommodation and Food Services	39-0000	Personal Care and Service Occupations	80	\$ 19.75	\$ 41,085	\$ 15.34	\$ 31,900	\$ 33,740	\$ 20.85	\$ 43,368
72	Accommodation and Food Services	39-3031	Ushers, Lobby Attendants, and Ticket Takers	10	\$ 20.42	\$ 42,467	\$ 20.83	\$ 43,329	\$ 43,368	\$ 20.85	\$ 43,368
72	Accommodation and Food Services	41-0000	Sales and Related Occupations	2,560	\$ 17.42	\$ 36,228	\$ 14.42	\$ 29,993	\$ 34,043	\$ 17.78	\$ 36,986
72	Accommodation and Food Services	41-1011	First-Line Supervisors of Retail Sales Workers	170	\$ 18.52	\$ 38,524	\$ 17.08	\$ 35,533	\$ 35,533	\$ 17.69	\$ 36,792
72	Accommodation and Food Services	41-2011	Cashiers	1,790	\$ 16.72	\$ 34,775	\$ 14.75	\$ 30,670	\$ 34,599	\$ 17.82	\$ 37,060
72	Accommodation and Food Services	41-2031	Retail Salespersons	190	\$ 15.51	\$ 32,263	\$ 14.57	\$ 30,310	\$ 32,684	\$ 15.91	\$ 33,101
72	Accommodation and Food Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	150	\$ 30.28	\$ 62,982	\$ 21.25	\$ 44,193	\$ 60,966	\$ 38.98	\$ 81,085
72	Accommodation and Food Services	43-0000	Office and Administrative Support Occupations	2,300	\$ 21.06	\$ 43,809	\$ 16.37	\$ 34,050	\$ 40,296	\$ 24.54	\$ 51,041
72	Accommodation and Food Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	290	\$ 27.62	\$ 57,458	\$ 23.46	\$ 48,804	\$ 57,876	\$ 30.08	\$ 62,566
72	Accommodation and Food Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	330	\$ 25.77	\$ 53,598	\$ 20.45	\$ 42,530	\$ 51,041	\$ 32.17	\$ 66,913
72	Accommodation and Food Services	43-4081	Hotel, Motel, and Resort Desk Clerks	630	\$ 17.93	\$ 37,286	\$ 16.22	\$ 33,743	\$ 36,662	\$ 18.73	\$ 38,954
72	Accommodation and Food Services	43-9061	Office Clerks, General	380	\$ 20.32	\$ 42,271	\$ 17.08	\$ 35,523	\$ 38,415	\$ 22.15	\$ 46,077
72	Accommodation and Food Services	49-0000	Installation, Maintenance, and Repair Occupations	480	\$ 20.32	\$ 42,256	\$ 14.13	\$ 29,390	\$ 38,194	\$ 23.60	\$ 49,086
72	Accommodation and Food Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	30	\$ 34.18	\$ 71,096	\$ 25.38	\$ 52,786	\$ 65,924	\$ 44.46	\$ 92,467
72	Accommodation and Food Services	49-9071	Maintenance and Repair Workers, General	440	\$ 19.57	\$ 40,704	\$ 14.13	\$ 29,390	\$ 37,681	\$ 22.45	\$ 46,699
72	Accommodation and Food Services	51-0000	Production Occupations	1,000	\$ 17.88	\$ 37,200	\$ 15.14	\$ 31,495	\$ 37,171	\$ 18.22	\$ 37,904
72	Accommodation and Food Services	51-3011	Bakers	850	\$ 17.64	\$ 36,701	\$ 15.14	\$ 31,495	\$ 37,171	\$ 18.22	\$ 37,904
72	Accommodation and Food Services	51-6011	Laundry and Dry-Cleaning Workers	110	\$ 17.62	\$ 36,658	\$ 16.58	\$ 34,494	\$ 35,391	\$ 18.95	\$ 39,426
72	Accommodation and Food Services	53-0000	Transportation and Material Moving Occupations	1,450	\$ 17.22	\$ 35,814	\$ 14.13	\$ 29,390	\$ 33,687	\$ 19.34	\$ 40,237
72	Accommodation and Food Services	53-3031	Driver/Sales Workers	1,160	\$ 17.18	\$ 35,739	\$ 14.13	\$ 29,390	\$ 32,072	\$ 19.34	\$ 40,237
81	Other Services (except Public Administration)	00-0000	Total all occupations	28,200	\$ 26.90	\$ 55,955	\$ 15.97	\$ 33,215	\$ 43,680	\$ 30.40	\$ 63,226
81	Other Services (except Public Administration)	11-0000	Management Occupations	1,310	\$ 68.25	\$ 141,966	\$ 41.77	\$ 86,888	\$ 119,747	\$ 80.26	\$ 166,942
81	Other Services (except Public Administration)	11-1011	Chief Executives	10	\$ 114.28	\$ 237,710	\$ 74.20	\$ 154,345			
81	Other Services (except Public Administration)	11-1021	General and Operations Managers	580	\$ 74.24	\$ 154,421	\$ 45.76	\$ 95,179	\$ 119,800	\$ 81.39	\$ 169,301

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
81	Other Services (except Public Administration)	11-2021	Marketing Managers	30	\$ 67.52	\$ 140,445	\$ 49.74	\$ 103,458	\$ 124,644	\$ 82.11	\$ 170,791
81	Other Services (except Public Administration)	11-2022	Sales Managers	10	\$ 66.32	\$ 137,955	\$ 45.38	\$ 94,383	\$ 107,938	\$ 87.52	\$ 182,051
81	Other Services (except Public Administration)	11-2032	Public Relations Managers	20	\$ 57.38	\$ 119,341	\$ 34.60	\$ 71,961	\$ 121,828	\$ 84.87	\$ 176,533
81	Other Services (except Public Administration)	11-2033	Fundraising Managers	60	\$ 62.94	\$ 130,923	\$ 45.37	\$ 94,373	\$ 134,984	\$ 71.55	\$ 148,832
81	Other Services (except Public Administration)	11-3012	Administrative Services Managers	50	\$ 66.52	\$ 138,356	\$ 47.24	\$ 98,262	\$ 125,272	\$ 74.96	\$ 155,917
81	Other Services (except Public Administration)	11-3013	Facilities Managers	20	\$ 52.48	\$ 109,157	\$ 34.61	\$ 71,989	\$ 105,093	\$ 63.26	\$ 131,577
81	Other Services (except Public Administration)	11-3021	Computer and Information Systems Managers	30	\$ 80.94	\$ 168,361	\$ 67.75	\$ 140,920	\$ 170,412	\$ 93.39	\$ 194,251
81	Other Services (except Public Administration)	11-3031	Financial Managers	40	\$ 93.45	\$ 194,373	\$ 68.09	\$ 141,630	\$ 164,147	\$ 107.29	\$ 223,164
81	Other Services (except Public Administration)	11-3071	Transportation, Storage, and Distribution Managers	10	\$ 32.72	\$ 68,050	\$ 29.27	\$ 60,888	\$ 60,888	\$ 29.27	\$ 60,888
81	Other Services (except Public Administration)	11-3121	Human Resources Managers	20	\$ 79.62	\$ 165,608	\$ 65.64	\$ 136,521	\$ 161,101	\$ 95.83	\$ 199,317
81	Other Services (except Public Administration)	11-9031	Education and Childcare Administrators, Preschool and Daycare	20	\$ 34.25	\$ 71,250	\$ 27.28	\$ 56,740	\$ 59,683	\$ 40.15	\$ 83,515
81	Other Services (except Public Administration)	11-9151	Social and Community Service Managers	70	\$ 55.55	\$ 115,554	\$ 39.77	\$ 82,726	\$ 99,572	\$ 67.30	\$ 139,984
81	Other Services (except Public Administration)	11-9171	Funeral Home Managers	100	\$ 52.37	\$ 108,934	\$ 39.21	\$ 81,557	\$ 99,863	\$ 57.57	\$ 119,747
81	Other Services (except Public Administration)	11-9179	Personal Service Managers, All Other	40	\$ 27.43	\$ 57,045	\$ 25.09	\$ 52,181	\$ 52,181	\$ 25.09	\$ 52,182
81	Other Services (except Public Administration)	11-9199	Managers, All Other	70	\$ 77.23	\$ 160,633	\$ 42.66	\$ 88,727	\$ 137,807	\$ 99.61	\$ 207,196
81	Other Services (except Public Administration)	13-0000	Business and Financial Operations Occupations	1,460	\$ 45.12	\$ 93,855	\$ 30.35	\$ 63,119	\$ 89,072	\$ 51.72	\$ 107,588
81	Other Services (except Public Administration)	13-1020	Buyers and Purchasing Agents	30	\$ 42.89	\$ 89,219	\$ 32.66	\$ 67,938	\$ 89,482	\$ 50.34	\$ 104,712
81	Other Services (except Public Administration)	13-1051	Cost Estimators	170	\$ 41.92	\$ 87,193	\$ 37.90	\$ 78,827	\$ 89,981	\$ 50.30	\$ 104,618
81	Other Services (except Public Administration)	13-1071	Human Resources Specialists	60	\$ 45.36	\$ 94,345	\$ 31.45	\$ 65,413	\$ 84,178	\$ 48.35	\$ 100,566
81	Other Services (except Public Administration)	13-1075	Labor Relations Specialists	460	\$ 54.07	\$ 112,472	\$ 39.65	\$ 82,466	\$ 104,423	\$ 62.41	\$ 129,810
81	Other Services (except Public Administration)	13-1082	Project Management Specialists	140	\$ 32.32	\$ 67,235	\$ 22.53	\$ 46,853	\$ 46,853	\$ 36.70	\$ 76,328
81	Other Services (except Public Administration)	13-1121	Meeting, Convention, and Event Planners	20	\$ 47.83	\$ 99,479	\$ 32.31	\$ 67,196	\$ 79,997	\$ 55.28	\$ 114,982
81	Other Services (except Public Administration)	13-1131	Fundraisers	30	\$ 39.01	\$ 81,150	\$ 29.27	\$ 60,873	\$ 78,054	\$ 47.40	\$ 98,593
81	Other Services (except Public Administration)	13-1151	Training and Development Specialists	60	\$ 40.44	\$ 84,125	\$ 33.76	\$ 70,221	\$ 70,221	\$ 49.54	\$ 103,050
81	Other Services (except Public Administration)	13-1161	Market Research Analysts and Marketing Specialists	80	\$ 39.89	\$ 82,974	\$ 29.56	\$ 61,485	\$ 83,297	\$ 42.82	\$ 89,072
81	Other Services (except Public Administration)	13-1199	Business Operations Specialists, All Other	160	\$ 40.20	\$ 83,613	\$ 28.81	\$ 59,921	\$ 78,726	\$ 45.67	\$ 94,994
81	Other Services (except Public Administration)	13-2011	Accountants and Auditors	150	\$ 49.79	\$ 103,567	\$ 34.76	\$ 72,301	\$ 99,097	\$ 58.51	\$ 121,701
81	Other Services (except Public Administration)	15-0000	Computer and Mathematical Occupations	290	\$ 39.56	\$ 82,287	\$ 22.52	\$ 46,839	\$ 59,032	\$ 48.39	\$ 100,656
81	Other Services (except Public Administration)	15-1232	Computer User Support Specialists	60	\$ 26.23	\$ 54,567	\$ 22.52	\$ 46,834	\$ 46,834	\$ 27.88	\$ 57,990
81	Other Services (except Public Administration)	15-1244	Network and Computer Systems Administrators	20	\$ 48.24	\$ 100,330	\$ 39.68	\$ 82,530	\$ 102,773	\$ 59.34	\$ 123,423
81	Other Services (except Public Administration)	15-1299	Computer Occupations, All Other	40	\$ 62.83	\$ 130,690	\$ 35.85	\$ 74,576	\$ 94,812	\$ 86.91	\$ 180,779
81	Other Services (except Public Administration)	19-0000	Life, Physical, and Social Science Occupations	30	\$ 35.54	\$ 73,913	\$ 23.42	\$ 48,706	\$ 65,386	\$ 40.06	\$ 83,330
81	Other Services (except Public Administration)	21-0000	Community and Social Service Occupations	620	\$ 31.02	\$ 64,530	\$ 21.14	\$ 43,977	\$ 59,778	\$ 39.32	\$ 81,781
81	Other Services (except Public Administration)	21-1093	Social and Human Service Assistants	40	\$ 18.51	\$ 38,493	\$ 15.97	\$ 33,223	\$ 33,964	\$ 21.45	\$ 44,620
81	Other Services (except Public Administration)	21-1099	Community and Social Service Specialists, All Other	90	\$ 28.73	\$ 59,749	\$ 23.52	\$ 48,930	\$ 58,938	\$ 34.05	\$ 70,822
81	Other Services (except Public Administration)	21-2011	Clergy	270	\$ 38.20	\$ 79,465	\$ 23.77	\$ 49,446	\$ 81,781	\$ 39.49	\$ 82,140
81	Other Services (except Public Administration)	21-2021	Directors, Religious Activities and Education	40	\$ 33.13	\$ 68,908	\$ 30.78	\$ 64,019	\$ 64,019	\$ 30.78	\$ 64,020
81	Other Services (except Public Administration)	21-2099	Religious Workers, All Other	130	\$ 22.74	\$ 47,297	\$ 14.68	\$ 30,529	\$ 38,226	\$ 29.53	\$ 61,413
81	Other Services (except Public Administration)	25-0000	Educational Instruction and Library Occupations	670	\$ 32.14	\$ 66,853	\$ 18.06	\$ 37,562	\$ 47,453	\$ 46.50	\$ 96,711
81	Other Services (except Public Administration)	25-2011	Preschool Teachers, Except Special Education	140	\$ 24.82	\$ 51,633	\$ 18.13	\$ 37,719	\$ 38,680	\$ 28.49	\$ 59,252
81	Other Services (except Public Administration)	25-3021	Self-Enrichment Teachers	320	\$ 35.62	\$ 74,086	\$ 17.76	\$ 36,932	\$ 46,692	\$ 59.75	\$ 124,287
81	Other Services (except Public Administration)	25-3041	Tutors	50	\$ 40.90	\$ 85,076	\$ 36.43	\$ 75,769	\$ 75,775	\$ 42.78	\$ 88,991
81	Other Services (except Public Administration)	25-9031	Instructional Coordinators	20	\$ 40.82	\$ 84,901	\$ 34.91	\$ 72,617	\$ 88,991	\$ 45.46	\$ 94,552
81	Other Services (except Public Administration)	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	350	\$ 38.98	\$ 81,072	\$ 24.82	\$ 51,626	\$ 77,182	\$ 46.33	\$ 96,365
81	Other Services (except Public Administration)	27-2042	Musicians and Singers	20	\$ 43.66		\$ 30.60			\$ 46.67	
81	Other Services (except Public Administration)	27-3031	Public Relations Specialists	110	\$ 33.61	\$ 69,899	\$ 23.36	\$ 48,589	\$ 64,355	\$ 39.03	\$ 81,191
81	Other Services (except Public Administration)	27-3043	Writers and Authors	20	\$ 41.07	\$ 85,430	\$ 29.92	\$ 62,236	\$ 81,834	\$ 48.30	\$ 100,466

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
81	Other Services (except Public Administration)	29-0000	Healthcare Practitioners and Technical Occupations	20	\$ 41.27	\$ 85,838	\$ 31.28	\$ 65,054	\$ 69,052	\$ 41.44	\$ 86,195
81	Other Services (except Public Administration)	31-0000	Healthcare Support Occupations	350	\$ 33.06	\$ 68,773	\$ 23.39	\$ 48,658	\$ 56,650	\$ 37.50	\$ 77,996
81	Other Services (except Public Administration)	31-9011	Massage Therapists	300	\$ 35.56	\$ 73,972	\$ 24.43	\$ 50,821	\$ 57,718	\$ 37.54	\$ 78,077
81	Other Services (except Public Administration)	33-0000	Protective Service Occupations	230	\$ 17.39	\$ 36,175	\$ 14.61	\$ 30,382	\$ 33,540	\$ 17.43	\$ 36,248
81	Other Services (except Public Administration)	33-9032	Security Guards	50	\$ 18.90	\$ 39,306	\$ 14.13	\$ 29,390	\$ 37,092	\$ 22.06	\$ 45,891
81	Other Services (except Public Administration)	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	170	\$ 16.09	\$ 33,469	\$ 14.61	\$ 30,382	\$ 31,568	\$ 17.06	\$ 35,494
81	Other Services (except Public Administration)	35-0000	Food Preparation and Serving Related Occupations	230	\$ 19.29	\$ 40,124	\$ 16.33	\$ 33,968	\$ 38,866	\$ 20.48	\$ 42,594
81	Other Services (except Public Administration)	37-0000	Building and Grounds Cleaning and Maintenance Occupations	590	\$ 20.92	\$ 43,507	\$ 16.57	\$ 34,468	\$ 39,511	\$ 22.25	\$ 46,280
81	Other Services (except Public Administration)	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	50	\$ 28.84	\$ 59,982	\$ 24.32	\$ 50,582	\$ 58,834	\$ 35.82	\$ 74,498
81	Other Services (except Public Administration)	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	370	\$ 20.29	\$ 42,207	\$ 16.00	\$ 33,280	\$ 37,227	\$ 22.06	\$ 45,883
81	Other Services (except Public Administration)	37-3011	Landscaping and Groundskeeping Workers	140	\$ 19.67	\$ 40,904	\$ 15.58	\$ 32,398	\$ 41,995	\$ 22.17	\$ 46,105
81	Other Services (except Public Administration)	39-0000	Personal Care and Service Occupations	9,150	\$ 21.81	\$ 45,373	\$ 14.90	\$ 30,987	\$ 35,881	\$ 23.31	\$ 46,475
81	Other Services (except Public Administration)	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	20	\$ 28.23	\$ 58,710	\$ 26.99	\$ 56,139	\$ 56,141	\$ 28.84	\$ 59,987
81	Other Services (except Public Administration)	39-1022	First-Line Supervisors of Personal Service Workers	770	\$ 24.48	\$ 50,922	\$ 18.93	\$ 39,378	\$ 43,680	\$ 24.15	\$ 50,238
81	Other Services (except Public Administration)	39-2021	Animal Caretakers	640	\$ 16.97	\$ 35,295	\$ 14.13	\$ 29,390	\$ 34,284	\$ 17.47	\$ 36,327
81	Other Services (except Public Administration)	39-4021	Funeral Attendants	170	\$ 21.83	\$ 45,410	\$ 17.30	\$ 35,987	\$ 43,394	\$ 27.70	\$ 57,626
81	Other Services (except Public Administration)	39-4031	Morticians, Undertakers, and Funeral Arrangers	170	\$ 31.87	\$ 66,282	\$ 20.56	\$ 42,755	\$ 58,383	\$ 42.95	\$ 89,341
81	Other Services (except Public Administration)	39-5012	Hairdressers, Hairstylists, and Cosmetologists	2,780	\$ 21.33	\$ 44,373	\$ 14.34	\$ 29,818	\$ 36,558	\$ 23.61	\$ 49,104
81	Other Services (except Public Administration)	39-5092	Manicurists and Pedicurists	2,270	\$ 16.78	\$ 34,896	\$ 14.99	\$ 31,182	\$ 31,294	\$ 17.37	\$ 36,128
81	Other Services (except Public Administration)	39-5093	Shampooers	290	\$ 14.72	\$ 30,619	\$ 14.37	\$ 29,885	\$ 30,356	\$ 14.74	\$ 30,666
81	Other Services (except Public Administration)	39-5094	Skincare Specialists	290	\$ 23.47	\$ 48,824	\$ 14.63	\$ 30,422	\$ 35,864	\$ 28.75	\$ 59,791
81	Other Services (except Public Administration)	39-6012	Concierges	70	\$ 18.40	\$ 38,269	\$ 16.56	\$ 34,451	\$ 35,311	\$ 22.98	\$ 47,805
81	Other Services (except Public Administration)	39-9011	Childcare Workers	250	\$ 15.91	\$ 33,095	\$ 14.60	\$ 30,361	\$ 31,572	\$ 16.34	\$ 33,984
81	Other Services (except Public Administration)	39-9031	Exercise Trainers and Group Fitness Instructors	450	\$ 49.93	\$ 103,855	\$ 30.89	\$ 64,258	\$ 91,808	\$ 60.79	\$ 126,451
81	Other Services (except Public Administration)	39-9032	Recreation Workers	80	\$ 16.51	\$ 34,334	\$ 14.13	\$ 29,390	\$ 29,390	\$ 20.59	\$ 42,828
81	Other Services (except Public Administration)	39-9099	Personal Care and Service Workers, All Other	530	\$ 26.78	\$ 55,702	\$ 15.62	\$ 32,494	\$ 43,590	\$ 44.58	\$ 92,719
81	Other Services (except Public Administration)	41-0000	Sales and Related Occupations	1,240	\$ 25.63	\$ 53,309	\$ 17.04	\$ 35,441	\$ 39,832	\$ 26.79	\$ 55,719
81	Other Services (except Public Administration)	41-1011	First-Line Supervisors of Retail Sales Workers	60	\$ 28.21	\$ 58,683	\$ 22.70	\$ 47,226	\$ 47,406	\$ 32.75	\$ 68,118
81	Other Services (except Public Administration)	41-2011	Cashiers	280	\$ 20.74	\$ 43,132	\$ 16.37	\$ 34,059	\$ 36,520	\$ 26.79	\$ 55,719
81	Other Services (except Public Administration)	41-2021	Counter and Rental Clerks	470	\$ 17.95	\$ 37,335	\$ 16.53	\$ 34,387	\$ 36,654	\$ 17.62	\$ 36,654
81	Other Services (except Public Administration)	41-2022	Parts Salespersons	30	\$ 26.99	\$ 56,142	\$ 19.15	\$ 39,832	\$ 49,982	\$ 35.33	\$ 73,480
81	Other Services (except Public Administration)	41-2031	Retail Salespersons	20	\$ 18.48	\$ 38,445	\$ 14.52	\$ 30,193	\$ 40,368	\$ 20.54	\$ 42,731
81	Other Services (except Public Administration)	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	290	\$ 34.63	\$ 72,020	\$ 22.00	\$ 45,760	\$ 57,692	\$ 42.73	\$ 88,881
81	Other Services (except Public Administration)	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	60	\$ 49.59	\$ 103,149	\$ 25.97	\$ 54,023	\$ 83,862	\$ 86.42	\$ 179,750
81	Other Services (except Public Administration)	43-0000	Office and Administrative Support Occupations	3,560	\$ 23.81	\$ 49,532	\$ 16.84	\$ 35,018	\$ 43,832	\$ 28.15	\$ 58,560
81	Other Services (except Public Administration)	43-1011	First-Line Supervisors of Office and Administrative Support Workers	360	\$ 40.92	\$ 85,124	\$ 28.41	\$ 59,086	\$ 81,654	\$ 49.40	\$ 102,744
81	Other Services (except Public Administration)	43-3031	Bookkeeping, Accounting, and Auditing Clerks	420	\$ 28.28	\$ 58,830	\$ 21.63	\$ 44,984	\$ 56,320	\$ 33.87	\$ 70,445
81	Other Services (except Public Administration)	43-4051	Customer Service Representatives	330	\$ 19.01	\$ 39,543	\$ 16.35	\$ 34,003	\$ 34,520	\$ 18.68	\$ 38,851
81	Other Services (except Public Administration)	43-4171	Receptionists and Information Clerks	990	\$ 18.21	\$ 37,871	\$ 15.12	\$ 31,448	\$ 35,963	\$ 21.07	\$ 43,832
81	Other Services (except Public Administration)	43-5061	Production, Planning, and Expediting Clerks	30	\$ 27.17	\$ 56,524	\$ 21.98	\$ 45,718	\$ 60,464	\$ 31.99	\$ 66,533
81	Other Services (except Public Administration)	43-5071	Shipping, Receiving, and Inventory Clerks	40	\$ 20.68	\$ 43,013	\$ 15.23	\$ 31,677	\$ 39,599	\$ 22.97	\$ 47,770
81	Other Services (except Public Administration)	43-6011	Executive Secretaries and Executive Administrative Assistants	40	\$ 38.35	\$ 79,773	\$ 36.03	\$ 74,945	\$ 74,945	\$ 42.43	\$ 88,256
81	Other Services (except Public Administration)	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	620	\$ 22.17	\$ 46,106	\$ 16.86	\$ 35,066	\$ 45,351	\$ 24.60	\$ 51,161
81	Other Services (except Public Administration)	43-9021	Data Entry Keyers	10	\$ 22.33	\$ 46,437	\$ 17.93	\$ 37,293	\$ 39,449	\$ 29.11	\$ 60,542
81	Other Services (except Public Administration)	43-9061	Office Clerks, General	580	\$ 23.66	\$ 49,205	\$ 16.67	\$ 34,677	\$ 47,426	\$ 28.91	\$ 60,136
81	Other Services (except Public Administration)	47-0000	Construction and Extraction Occupations	40	\$ 27.69	\$ 57,601	\$ 20.62	\$ 42,884	\$ 59,938	\$ 34.19	\$ 71,123
81	Other Services (except Public Administration)	49-0000	Installation, Maintenance, and Repair Occupations	3,600	\$ 27.18	\$ 56,532	\$ 18.50	\$ 38,480	\$ 52,600	\$ 31.10	\$ 64,694

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
81	Other Services (except Public Administration)	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	270	\$ 41.00	\$ 85,287	\$ 30.79	\$ 64,046	\$ 88,670	\$ 50.96	\$ 105,997
81	Other Services (except Public Administration)	49-2011	Computer, Automated Teller, and Office Machine Repairers	150	\$ 27.83	\$ 57,888	\$ 18.56	\$ 38,595	\$ 59,561	\$ 38.30	\$ 79,673
81	Other Services (except Public Administration)	49-3021	Automotive Body and Related Repairers	640	\$ 29.63	\$ 61,633	\$ 24.64	\$ 51,248	\$ 58,917	\$ 35.30	\$ 73,429
81	Other Services (except Public Administration)	49-3023	Automotive Service Technicians and Mechanics	930	\$ 25.40	\$ 52,840	\$ 17.17	\$ 35,710	\$ 49,275	\$ 30.98	\$ 64,432
81	Other Services (except Public Administration)	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	250	\$ 28.36	\$ 58,993	\$ 27.06	\$ 56,295	\$ 58,844	\$ 28.56	\$ 59,409
81	Other Services (except Public Administration)	49-9031	Home Appliance Repairers	110	\$ 26.61	\$ 55,339	\$ 21.57	\$ 44,869	\$ 45,337	\$ 31.79	\$ 66,126
81	Other Services (except Public Administration)	49-9041	Industrial Machinery Mechanics	120	\$ 34.58	\$ 71,929	\$ 23.99	\$ 49,897	\$ 87,526	\$ 42.08	\$ 87,527
81	Other Services (except Public Administration)	49-9071	Maintenance and Repair Workers, General	340	\$ 22.36	\$ 46,509	\$ 17.62	\$ 36,653	\$ 45,209	\$ 26.52	\$ 55,160
81	Other Services (except Public Administration)	49-9098	Helpers--Installation, Maintenance, and Repair Workers	330	\$ 15.67	\$ 32,603	\$ 14.13	\$ 29,390	\$ 31,123	\$ 16.18	\$ 33,650
81	Other Services (except Public Administration)	51-0000	Production Occupations	1,840	\$ 19.61	\$ 40,785	\$ 14.19	\$ 29,518	\$ 36,206	\$ 22.64	\$ 47,086
81	Other Services (except Public Administration)	51-1011	First-Line Supervisors of Production and Operating Workers	50	\$ 31.90	\$ 66,344	\$ 27.91	\$ 58,043	\$ 68,817	\$ 33.76	\$ 70,226
81	Other Services (except Public Administration)	51-6011	Laundry and Dry-Cleaning Workers	1,020	\$ 16.13	\$ 33,557	\$ 14.13	\$ 29,390	\$ 31,050	\$ 18.08	\$ 37,603
81	Other Services (except Public Administration)	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	210	\$ 29.25	\$ 60,840	\$ 22.66	\$ 47,126	\$ 54,663	\$ 35.07	\$ 72,944
81	Other Services (except Public Administration)	51-9198	Helpers--Production Workers	90	\$ 18.18	\$ 37,808	\$ 14.19	\$ 29,518	\$ 29,518	\$ 23.48	\$ 48,840
81	Other Services (except Public Administration)	53-0000	Transportation and Material Moving Occupations	2,590	\$ 19.45	\$ 40,455	\$ 14.51	\$ 30,183	\$ 36,617	\$ 21.58	\$ 44,881
81	Other Services (except Public Administration)	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	290	\$ 29.49	\$ 61,335	\$ 22.74	\$ 47,299	\$ 57,291	\$ 30.64	\$ 63,735
81	Other Services (except Public Administration)	53-3031	Driver/Sales Workers	250	\$ 24.05	\$ 50,023	\$ 18.62	\$ 38,730	\$ 46,008	\$ 27.48	\$ 57,163
81	Other Services (except Public Administration)	53-3032	Heavy and Tractor-Trailer Truck Drivers	90	\$ 19.34	\$ 40,221	\$ 18.72	\$ 38,928	\$ 42,581	\$ 20.78	\$ 43,221
81	Other Services (except Public Administration)	53-3033	Light Truck Drivers	70	\$ 21.97	\$ 45,694	\$ 18.90	\$ 39,309	\$ 44,824	\$ 24.54	\$ 51,037
81	Other Services (except Public Administration)	53-6021	Parking Attendants	540	\$ 17.48	\$ 36,356	\$ 16.82	\$ 34,990	\$ 36,638	\$ 17.78	\$ 36,989
81	Other Services (except Public Administration)	53-7061	Cleaners of Vehicles and Equipment	1,090	\$ 16.50	\$ 34,321	\$ 14.22	\$ 29,580	\$ 30,202	\$ 17.40	\$ 36,193
81	Other Services (except Public Administration)	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	50	\$ 17.63	\$ 36,669	\$ 14.13	\$ 29,390	\$ 31,900	\$ 17.96	\$ 37,353
81	Other Services (except Public Administration)	53-7065	Stockers and Order Fillers	40	\$ 16.97	\$ 35,301	\$ 15.31	\$ 31,847	\$ 38,450	\$ 18.77	\$ 39,040
92	Public Administration	00-0000	Total all occupations	46,110	\$ 37.73	\$ 78,482	\$ 23.11	\$ 48,066	\$ 68,973	\$ 47.36	\$ 98,499
92	Public Administration	11-0000	Management Occupations	2,380	\$ 70.28	\$ 146,183	\$ 56.99	\$ 118,535	\$ 140,566	\$ 83.20	\$ 173,047
92	Public Administration	11-1021	General and Operations Managers	70	\$ 77.62	\$ 161,459	\$ 60.65	\$ 126,146	\$ 158,704	\$ 87.18	\$ 181,334
92	Public Administration	11-1031	Legislators	120	\$	\$ 62,664		\$ 29,390	\$ 38,940		\$ 77,767
92	Public Administration	11-3012	Administrative Services Managers	170	\$ 71.69	\$ 149,105	\$ 57.71	\$ 120,039	\$ 140,252	\$ 85.79	\$ 178,450
92	Public Administration	11-3013	Facilities Managers	170	\$ 66.73	\$ 138,790	\$ 58.64	\$ 121,964	\$ 129,207	\$ 75.99	\$ 158,068
92	Public Administration	11-3021	Computer and Information Systems Managers	20	\$ 66.35	\$ 138,007	\$ 57.66	\$ 119,931	\$ 138,882	\$ 77.93	\$ 162,103
92	Public Administration	11-3031	Financial Managers	180	\$ 72.76	\$ 151,332	\$ 63.16	\$ 131,366	\$ 155,052	\$ 80.57	\$ 167,578
92	Public Administration	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 62.39	\$ 129,771	\$ 51.99	\$ 108,139	\$ 126,194	\$ 69.75	\$ 145,080
92	Public Administration	11-3121	Human Resources Managers	10	\$ 68.07	\$ 141,593	\$ 53.50	\$ 111,285	\$ 131,218	\$ 88.22	\$ 183,498
92	Public Administration	11-9021	Construction Managers	70	\$ 65.61	\$ 136,461	\$ 54.28	\$ 112,903	\$ 131,243	\$ 68.68	\$ 142,854
92	Public Administration	11-9041	Architectural and Engineering Managers	20	\$ 75.35	\$ 156,736	\$ 65.50	\$ 136,231	\$ 154,170	\$ 85.02	\$ 176,842
92	Public Administration	11-9072	Entertainment and Recreation Managers, Except Gambling	30	\$ 51.65	\$ 107,436	\$ 40.86	\$ 84,989	\$ 95,480	\$ 60.98	\$ 126,845
92	Public Administration	11-9111	Medical and Health Services Managers	30	\$ 61.38	\$ 127,665	\$ 46.54	\$ 96,803	\$ 115,107	\$ 76.21	\$ 158,523
92	Public Administration	11-9121	Natural Sciences Managers	10	\$ 72.10	\$ 149,972	\$ 62.52	\$ 130,042	\$ 140,566	\$ 80.75	\$ 167,967
92	Public Administration	11-9151	Social and Community Service Managers	110	\$ 55.09	\$ 114,581	\$ 46.90	\$ 97,558	\$ 105,290	\$ 62.79	\$ 130,603
92	Public Administration	11-9161	Emergency Management Directors	40	\$ 56.40	\$ 117,308	\$ 45.16	\$ 93,938	\$ 109,074	\$ 66.90	\$ 139,150
92	Public Administration	11-9199	Managers, All Other	1,240	\$ 77.48	\$ 161,163	\$ 60.77	\$ 126,404	\$ 167,779	\$ 89.95	\$ 187,092
92	Public Administration	13-0000	Business and Financial Operations Occupations	2,340	\$ 43.65	\$ 90,798	\$ 35.32	\$ 73,460	\$ 86,778	\$ 51.77	\$ 107,682
92	Public Administration	13-1020	Buyers and Purchasing Agents	80	\$ 47.49	\$ 98,769	\$ 37.92	\$ 78,873	\$ 97,718	\$ 55.85	\$ 116,168
92	Public Administration	13-1031	Claims Adjusters, Examiners, and Investigators	160	\$ 46.76	\$ 97,257	\$ 44.00	\$ 91,520	\$ 96,907	\$ 50.47	\$ 104,978
92	Public Administration	13-1041	Compliance Officers	180	\$ 36.46	\$ 75,833	\$ 25.30	\$ 52,624	\$ 77,992	\$ 41.36	\$ 86,029
92	Public Administration	13-1071	Human Resources Specialists	100	\$ 38.75	\$ 80,592	\$ 32.87	\$ 68,370	\$ 76,795	\$ 44.57	\$ 92,706
92	Public Administration	13-1081	Logisticians	20	\$ 41.65	\$ 86,624	\$ 32.41	\$ 67,413	\$ 77,512	\$ 48.23	\$ 100,314

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	13-1082	Project Management Specialists	30	\$ 49.52	\$ 103,002	\$ 37.71	\$ 78,447	\$ 102,436	\$ 61.67	\$ 128,274
92	Public Administration	13-1111	Management Analysts	120	\$ 47.33	\$ 98,442	\$ 37.64	\$ 78,286	\$ 100,818	\$ 59.03	\$ 122,782
92	Public Administration	13-1141	Compensation, Benefits, and Job Analysis Specialists	30	\$ 36.11	\$ 75,107	\$ 30.54	\$ 63,523	\$ 79,417	\$ 38.46	\$ 79,997
92	Public Administration	13-1151	Training and Development Specialists	20	\$ 44.76	\$ 93,101	\$ 31.41	\$ 65,323	\$ 101,458	\$ 51.77	\$ 107,682
92	Public Administration	13-1199	Business Operations Specialists, All Other	850	\$ 43.89	\$ 91,281	\$ 35.26	\$ 73,341	\$ 88,546	\$ 52.20	\$ 108,576
92	Public Administration	13-2011	Accountants and Auditors	290	\$ 44.05	\$ 91,632	\$ 37.28	\$ 77,542	\$ 83,616	\$ 48.59	\$ 101,067
92	Public Administration	13-2020	Property Appraisers and Assessors	130	\$ 42.40	\$ 88,185	\$ 22.52	\$ 46,841	\$ 82,615	\$ 59.03	\$ 122,789
92	Public Administration	13-2031	Budget Analysts	20	\$ 38.10	\$ 79,255	\$ 30.30	\$ 63,025	\$ 75,865	\$ 48.88	\$ 101,669
92	Public Administration	13-2051	Financial and Investment Analysts	20	\$ 46.46	\$ 96,626	\$ 38.51	\$ 80,094	\$ 98,072	\$ 57.66	\$ 119,941
92	Public Administration	13-2081	Tax Examiners and Collectors, and Revenue Agents	210	\$ 46.11	\$ 95,902	\$ 37.36	\$ 77,716	\$ 98,883	\$ 57.40	\$ 119,392
92	Public Administration	13-2099	Financial Specialists, All Other	50	\$ 41.48	\$ 86,277	\$ 36.23	\$ 75,358	\$ 86,590	\$ 47.89	\$ 99,611
92	Public Administration	15-0000	Computer and Mathematical Occupations	320	\$ 41.02	\$ 85,324	\$ 30.05	\$ 62,501	\$ 78,250	\$ 48.66	\$ 101,211
92	Public Administration	15-1211	Computer Systems Analysts	50	\$ 41.05	\$ 85,391	\$ 31.06	\$ 64,601	\$ 78,991	\$ 48.16	\$ 100,167
92	Public Administration	15-1231	Computer Network Support Specialists	20	\$ 40.98	\$ 85,241	\$ 33.03	\$ 68,707	\$ 78,233	\$ 50.12	\$ 104,258
92	Public Administration	15-1232	Computer User Support Specialists	50	\$ 27.36	\$ 56,904	\$ 20.33	\$ 42,288	\$ 52,883	\$ 30.65	\$ 63,755
92	Public Administration	15-1244	Network and Computer Systems Administrators	40	\$ 47.01	\$ 97,787	\$ 33.79	\$ 70,283	\$ 95,592	\$ 51.00	\$ 106,076
92	Public Administration	15-1299	Computer Occupations, All Other	100	\$ 42.64	\$ 88,684	\$ 30.08	\$ 62,559	\$ 80,330	\$ 55.30	\$ 115,024
92	Public Administration	17-0000	Architecture and Engineering Occupations	520	\$ 48.77	\$ 101,440	\$ 43.42	\$ 90,314	\$ 96,366	\$ 52.31	\$ 108,805
92	Public Administration	17-2051	Civil Engineers	310	\$ 51.41	\$ 106,936	\$ 46.33	\$ 96,366	\$ 96,366	\$ 54.29	\$ 112,923
92	Public Administration	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	20	\$ 61.53	\$ 127,991	\$ 47.23	\$ 98,238	\$ 146,170	\$ 71.86	\$ 149,470
92	Public Administration	17-2199	Engineers, All Other	10	\$ 47.51	\$ 98,828	\$ 38.60	\$ 80,288	\$ 106,475	\$ 60.87	\$ 126,610
92	Public Administration	17-3022	Civil Engineering Technologists and Technicians	20	\$ 33.82	\$ 70,341	\$ 28.68	\$ 59,654	\$ 62,670	\$ 35.59	\$ 74,018
92	Public Administration	17-3031	Surveying and Mapping Technicians	30	\$ 35.33	\$ 73,496	\$ 25.55	\$ 53,146	\$ 73,424	\$ 40.96	\$ 85,197
92	Public Administration	19-0000	Life, Physical, and Social Science Occupations	580	\$ 40.04	\$ 83,274	\$ 29.81	\$ 62,000	\$ 80,101	\$ 47.58	\$ 98,960
92	Public Administration	19-1031	Conservation Scientists	30	\$ 30.66	\$ 63,781	\$ 25.65	\$ 53,344	\$ 53,840	\$ 35.69	\$ 74,238
92	Public Administration	19-2041	Environmental Scientists and Specialists, Including Health	180	\$ 40.03	\$ 83,260	\$ 30.67	\$ 63,798	\$ 77,961	\$ 47.13	\$ 98,036
92	Public Administration	19-3051	Urban and Regional Planners	130	\$ 43.65	\$ 90,797	\$ 34.97	\$ 72,739	\$ 84,656	\$ 49.75	\$ 103,480
92	Public Administration	19-3099	Social Scientists and Related Workers, All Other	10	\$ 50.91	\$ 105,885	\$ 40.22	\$ 83,660	\$ 102,294	\$ 66.41	\$ 138,133
92	Public Administration	19-4042	Environmental Science and Protection Technicians, Including Health	30	\$ 25.43	\$ 52,887	\$ 17.99	\$ 37,428	\$ 52,812	\$ 29.84	\$ 62,061
92	Public Administration	19-5011	Occupational Health and Safety Specialists	60	\$ 43.19	\$ 89,839	\$ 32.45	\$ 67,489	\$ 89,321	\$ 49.81	\$ 103,605
92	Public Administration	19-5012	Occupational Health and Safety Technicians	20	\$ 38.89	\$ 80,899	\$ 36.63	\$ 76,190	\$ 87,152	\$ 44.36	\$ 92,269
92	Public Administration	21-0000	Community and Social Service Occupations	2,650	\$ 35.08	\$ 72,961	\$ 26.39	\$ 54,886	\$ 74,901	\$ 41.47	\$ 86,258
92	Public Administration	21-1012	Educational, Guidance, and Career Counselors and Advisors	80	\$ 35.05	\$ 72,908	\$ 29.23	\$ 60,808	\$ 76,454	\$ 37.54	\$ 78,089
92	Public Administration	21-1013	Marriage and Family Therapists	600	\$ 42.01	\$ 87,388	\$ 35.95	\$ 74,776	\$ 86,029	\$ 46.52	\$ 96,762
92	Public Administration	21-1018	Substance abuse, behavioral disorder, and mental health counselors	40	\$ 32.19	\$ 66,947	\$ 28.07	\$ 58,378	\$ 66,391	\$ 37.10	\$ 77,163
92	Public Administration	21-1021	Child, Family, and School Social Workers	160	\$ 38.83	\$ 80,773	\$ 36.23	\$ 75,366	\$ 79,243	\$ 47.20	\$ 98,175
92	Public Administration	21-1022	Healthcare Social Workers	70	\$ 27.36	\$ 56,909	\$ 23.40	\$ 48,681	\$ 48,685	\$ 33.28	\$ 69,229
92	Public Administration	21-1029	Social Workers, All Other	50	\$ 31.29	\$ 65,079	\$ 23.75	\$ 49,395	\$ 60,978	\$ 36.80	\$ 76,540
92	Public Administration	21-1091	Health Education Specialists	40	\$ 32.62	\$ 67,843	\$ 23.24	\$ 48,339	\$ 58,913	\$ 35.54	\$ 73,930
92	Public Administration	21-1092	Probation Officers and Correctional Treatment Specialists	490	\$ 37.23	\$ 77,432	\$ 27.03	\$ 56,222	\$ 78,832	\$ 47.87	\$ 99,570
92	Public Administration	21-1093	Social and Human Service Assistants	720	\$ 31.26	\$ 65,012	\$ 23.04	\$ 47,932	\$ 62,008	\$ 39.26	\$ 81,668
92	Public Administration	21-1099	Community and Social Service Specialists, All Other	350	\$ 28.49	\$ 59,255	\$ 22.91	\$ 47,653	\$ 58,011	\$ 34.40	\$ 71,552
92	Public Administration	21-2011	Clergy	10	\$ 34.87	\$ 72,520	\$ 29.47	\$ 61,306	\$ 72,384	\$ 39.23	\$ 81,589
92	Public Administration	23-0000	Legal Occupations	1,090	\$ 58.84	\$ 122,382	\$ 36.87	\$ 76,684	\$ 116,667	\$ 79.04	\$ 164,401
92	Public Administration	23-1011	Lawyers	600	\$ 62.41	\$ 129,805	\$ 45.26	\$ 94,132	\$ 126,078	\$ 78.79	\$ 163,892
92	Public Administration	23-1012	Judicial Law Clerks	100	\$ 25.64	\$ 53,322	\$ 25.31	\$ 52,645	\$ 52,645	\$ 25.31	\$ 52,645
92	Public Administration	23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	20	\$ 66.75	\$ 138,845	\$ 47.54	\$ 98,883	\$ 138,133	\$ 93.75	\$ 195,000

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	23-1023	Judges, Magistrate Judges, and Magistrates	220	\$ 76.77	\$ 159,679	\$ 54.03	\$ 112,382	\$ 196,227	\$ 94.34	\$ 196,227
92	Public Administration	23-2011	Paralegals and Legal Assistants	70	\$ 35.54	\$ 73,915	\$ 28.52	\$ 59,325	\$ 70,928	\$ 36.67	\$ 76,275
92	Public Administration	23-2099	Legal Support Workers, All Other	80	\$ 43.18	\$ 89,818	\$ 30.69	\$ 63,835	\$ 81,120	\$ 55.85	\$ 116,168
92	Public Administration	25-0000	Educational Instruction and Library Occupations	770	\$ 30.14	\$ 62,697	\$ 23.24	\$ 48,347	\$ 61,984	\$ 36.05	\$ 74,984
92	Public Administration	25-3021	Self-Enrichment Teachers	40	\$ 26.73	\$ 55,605	\$ 21.47	\$ 44,657	\$ 46,052	\$ 27.82	\$ 57,856
92	Public Administration	25-4022	Librarians and Media Collections Specialists	470	\$ 33.62	\$ 69,931	\$ 29.52	\$ 61,398	\$ 66,757	\$ 37.80	\$ 78,620
92	Public Administration	25-4031	Library Technicians	220	\$ 21.79	\$ 45,328	\$ 15.23	\$ 31,675	\$ 37,586	\$ 28.57	\$ 59,423
92	Public Administration	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	190	\$ 31.89	\$ 66,327	\$ 18.36	\$ 38,199	\$ 61,734	\$ 41.01	\$ 85,302
92	Public Administration	27-2023	Umpires, Referees, and Other Sports Officials	50		\$ 39,701		\$ 34,118	\$ 38,155		\$ 38,775
92	Public Administration	27-3031	Public Relations Specialists	50	\$ 35.40	\$ 73,628	\$ 22.84	\$ 47,511	\$ 71,191	\$ 46.47	\$ 96,665
92	Public Administration	27-3091	Interpreters and Translators	30	\$ 45.10	\$ 93,811	\$ 36.69	\$ 76,321	\$ 98,613	\$ 53.74	\$ 111,779
92	Public Administration	27-3092	Court Reporters and Simultaneous Captioners	30	\$ 36.11	\$ 75,109	\$ 29.98	\$ 62,363	\$ 77,400	\$ 41.01	\$ 85,302
92	Public Administration	29-0000	Healthcare Practitioners and Technical Occupations	1,030	\$ 35.61	\$ 74,070	\$ 24.18	\$ 50,304	\$ 61,718	\$ 41.36	\$ 86,029
92	Public Administration	29-1031	Dietitians and Nutritionists	50	\$ 31.29	\$ 65,080	\$ 23.44	\$ 48,757	\$ 59,957	\$ 36.94	\$ 76,844
92	Public Administration	29-1141	Registered Nurses	300	\$ 42.50	\$ 88,398	\$ 38.04	\$ 79,121	\$ 86,029	\$ 46.06	\$ 95,808
92	Public Administration	29-1171	Nurse Practitioners	10	\$ 68.55	\$ 142,583	\$ 65.00	\$ 135,200	\$ 144,685	\$ 72.04	\$ 149,851
92	Public Administration	29-1229	Physicians, All Other	30	\$ 108.28	\$ 225,214	\$ 110.57	\$ 229,986	\$ 239,200		
92	Public Administration	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	10	\$ 65.35	\$ 135,926	\$ 60.00	\$ 124,800	\$ 141,752	\$ 76.30	\$ 158,704
92	Public Administration	29-2042	Emergency Medical Technicians	450	\$ 24.43	\$ 50,817	\$ 20.12	\$ 41,852	\$ 50,304	\$ 28.28	\$ 58,827
92	Public Administration	29-2061	Licensed Practical and Licensed Vocational Nurses	100	\$ 31.40	\$ 65,319	\$ 29.40	\$ 61,159	\$ 63,096	\$ 31.06	\$ 64,605
92	Public Administration	29-2099	Health Technologists and Technicians, All Other	10	\$ 42.94	\$ 89,310	\$ 35.00	\$ 72,809	\$ 99,330	\$ 49.00	\$ 101,920
92	Public Administration	31-0000	Healthcare Support Occupations	440	\$ 22.13	\$ 46,031	\$ 17.77	\$ 36,963	\$ 47,199	\$ 23.45	\$ 48,769
92	Public Administration	31-1120	Home Health and Personal Care Aides	20	\$ 20.25	\$ 42,112	\$ 17.69	\$ 36,799	\$ 44,755	\$ 22.37	\$ 46,529
92	Public Administration	31-1132	Orderlies	30	\$ 20.03	\$ 41,660	\$ 17.66	\$ 36,733	\$ 38,126	\$ 21.72	\$ 45,178
92	Public Administration	31-9092	Medical Assistants	20	\$ 22.37	\$ 46,539	\$ 16.67	\$ 34,674	\$ 47,542	\$ 25.20	\$ 52,416
92	Public Administration	31-9099	Healthcare Support Workers, All Other	60	\$ 21.02	\$ 43,711	\$ 17.00	\$ 35,360	\$ 35,360	\$ 24.31	\$ 50,558
92	Public Administration	33-0000	Protective Service Occupations	13,750	\$ 43.26	\$ 89,988	\$ 23.74	\$ 49,374	\$ 86,029	\$ 59.68	\$ 124,134
92	Public Administration	33-1012	First-Line Supervisors of Police and Detectives	1,400	\$ 73.81	\$ 153,518	\$ 63.94	\$ 132,989	\$ 157,703	\$ 79.14	\$ 164,615
92	Public Administration	33-1021	First-Line Supervisors of Firefighting and Prevention Workers	210	\$ 67.96	\$ 141,351	\$ 61.06	\$ 127,001	\$ 138,997	\$ 76.02	\$ 158,114
92	Public Administration	33-1091	First-Line Supervisors of Security Workers	10	\$ 39.01	\$ 81,130	\$ 22.35	\$ 46,487	\$ 69,153	\$ 49.04	\$ 101,994
92	Public Administration	33-1099	First-Line Supervisors of Protective Service Workers, All Other	40	\$ 42.08	\$ 87,520	\$ 24.89	\$ 51,761	\$ 72,488	\$ 71.84	\$ 149,428
92	Public Administration	33-2011	Firefighters	1,410	\$ 41.38	\$ 86,064	\$ 31.34	\$ 65,197	\$ 87,061	\$ 48.94	\$ 101,797
92	Public Administration	33-2021	Fire Inspectors and Investigators	270	\$ 36.19	\$ 75,285	\$ 27.16	\$ 56,485	\$ 75,202	\$ 45.56	\$ 94,764
92	Public Administration	33-2022	Forest Fire Inspectors and Prevention Specialists	80	\$ 30.82	\$ 64,107	\$ 27.31	\$ 56,811	\$ 60,466	\$ 35.70	\$ 74,252
92	Public Administration	33-3021	Detectives and Criminal Investigators	570	\$ 51.88	\$ 107,912	\$ 37.26	\$ 77,494	\$ 100,474	\$ 60.27	\$ 125,362
92	Public Administration	33-3041	Parking Enforcement Workers	70	\$ 23.12	\$ 48,093	\$ 17.38	\$ 36,141	\$ 46,766	\$ 27.06	\$ 56,278
92	Public Administration	33-3051	Police and Sheriff's Patrol Officers	5,250	\$ 48.74	\$ 101,385	\$ 37.03	\$ 77,025	\$ 101,229	\$ 59.80	\$ 124,376
92	Public Administration	33-9011	Animal Control Workers	20	\$ 25.47	\$ 52,977	\$ 19.13	\$ 39,785	\$ 53,696	\$ 28.73	\$ 59,753
92	Public Administration	33-9032	Security Guards	480	\$ 27.39	\$ 56,970	\$ 18.23	\$ 37,918	\$ 46,271	\$ 36.72	\$ 76,378
92	Public Administration	33-9091	Crossing Guards and Flaggers	2,280	\$ 19.24	\$ 40,021	\$ 15.31	\$ 31,836	\$ 37,489	\$ 23.06	\$ 47,972
92	Public Administration	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	170	\$ 16.31	\$ 33,927	\$ 14.88	\$ 30,948	\$ 31,046	\$ 17.68	\$ 36,767
92	Public Administration	33-9099	Protective Service Workers, All Other	550	\$ 29.68	\$ 61,731	\$ 21.65	\$ 45,032	\$ 58,502	\$ 36.64	\$ 76,202
92	Public Administration	35-0000	Food Preparation and Serving Related Occupations	200	\$ 21.98	\$ 45,712	\$ 17.54	\$ 36,493	\$ 45,718	\$ 24.16	\$ 50,253
92	Public Administration	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	30	\$ 27.15	\$ 56,467	\$ 23.10	\$ 48,049	\$ 54,180	\$ 30.17	\$ 62,754
92	Public Administration	35-2012	Cooks, Institution and Cafeteria	40	\$ 24.19	\$ 50,305	\$ 19.12	\$ 39,768	\$ 43,118	\$ 27.09	\$ 56,349
92	Public Administration	35-3023	Fast Food and Counter Workers	120	\$ 20.08	\$ 41,760	\$ 17.45	\$ 36,291	\$ 38,334	\$ 23.81	\$ 49,527
92	Public Administration	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	20	\$ 21.03	\$ 43,733	\$ 18.03	\$ 37,507	\$ 37,547	\$ 24.70	\$ 51,375

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	37-0000	Building and Grounds Cleaning and Maintenance Occupations	770	\$ 26.10	\$ 54,284	\$ 16.98	\$ 35,324	\$ 49,277	\$ 33.39	\$ 69,453
92	Public Administration	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 33.97	\$ 70,660	\$ 25.67	\$ 53,394	\$ 68,838	\$ 47.92	\$ 99,674
92	Public Administration	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	50	\$ 43.23	\$ 89,924	\$ 38.50	\$ 80,087	\$ 93,599	\$ 48.18	\$ 100,212
92	Public Administration	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	250	\$ 20.99	\$ 43,667	\$ 15.57	\$ 32,380	\$ 39,520	\$ 23.69	\$ 49,277
92	Public Administration	37-3011	Landscaping and Groundskeeping Workers	330	\$ 26.47	\$ 55,062	\$ 15.33	\$ 31,892	\$ 52,359	\$ 35.40	\$ 73,632
92	Public Administration	37-3013	Tree Trimmers and Pruners	70	\$ 30.79	\$ 64,034	\$ 24.09	\$ 50,102	\$ 62,464	\$ 37.27	\$ 77,516
92	Public Administration	39-0000	Personal Care and Service Occupations	1,170	\$ 21.10	\$ 43,880	\$ 14.99	\$ 31,188	\$ 37,060	\$ 23.14	\$ 48,131
92	Public Administration	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	180	\$ 28.86	\$ 60,031	\$ 20.00	\$ 41,602	\$ 62,706	\$ 36.18	\$ 75,253
92	Public Administration	39-2021	Animal Caretakers	100	\$ 20.31	\$ 42,250	\$ 17.53	\$ 36,462	\$ 40,940	\$ 22.71	\$ 47,238
92	Public Administration	39-3091	Amusement and Recreation Attendants	90	\$ 16.45	\$ 34,214	\$ 14.13	\$ 29,390	\$ 30,979	\$ 18.00	\$ 37,440
92	Public Administration	39-7010	Tour and travel guides	40	\$ 18.65	\$ 38,785	\$ 15.25	\$ 31,718	\$ 39,374	\$ 21.43	\$ 44,575
92	Public Administration	39-9031	Exercise Trainers and Group Fitness Instructors	50	\$ 26.38	\$ 54,869	\$ 14.94	\$ 31,070	\$ 32,042	\$ 36.42	\$ 75,755
92	Public Administration	39-9032	Recreation Workers	600	\$ 19.31	\$ 40,172	\$ 14.97	\$ 31,138	\$ 36,623	\$ 21.87	\$ 45,487
92	Public Administration	39-9099	Personal Care and Service Workers, All Other	20	\$ 18.07	\$ 37,578	\$ 16.50	\$ 34,320	\$ 35,360	\$ 19.00	\$ 39,520
92	Public Administration	41-0000	Sales and Related Occupations	370	\$ 24.65	\$ 51,270	\$ 16.24	\$ 33,779	\$ 44,206	\$ 35.02	\$ 72,842
92	Public Administration	41-1011	First-Line Supervisors of Retail Sales Workers	50	\$ 36.84	\$ 76,626	\$ 32.05	\$ 66,664	\$ 76,565	\$ 44.22	\$ 91,978
92	Public Administration	41-2011	Cashiers	320	\$ 22.43	\$ 46,650	\$ 16.24	\$ 33,779	\$ 37,149	\$ 29.01	\$ 60,341
92	Public Administration	43-0000	Office and Administrative Support Occupations	8,250	\$ 26.90	\$ 55,961	\$ 21.62	\$ 44,966	\$ 51,034	\$ 30.30	\$ 63,015
92	Public Administration	43-1011	First-Line Supervisors of Office and Administrative Support Workers	680	\$ 40.72	\$ 84,708	\$ 33.28	\$ 69,222	\$ 79,006	\$ 47.90	\$ 99,642
92	Public Administration	43-2021	Telephone Operators	20	\$ 20.88	\$ 43,425	\$ 17.51	\$ 36,415	\$ 40,997	\$ 23.59	\$ 49,072
92	Public Administration	43-3021	Billing and Posting Clerks	10	\$ 25.09	\$ 52,181	\$ 20.41	\$ 42,454	\$ 56,444	\$ 27.36	\$ 56,907
92	Public Administration	43-3031	Bookkeeping, Accounting, and Auditing Clerks	340	\$ 25.73	\$ 53,522	\$ 22.77	\$ 47,355	\$ 49,267	\$ 29.19	\$ 60,724
92	Public Administration	43-3051	Payroll and Timekeeping Clerks	70	\$ 27.83	\$ 57,877	\$ 23.15	\$ 48,150	\$ 58,282	\$ 33.23	\$ 69,118
92	Public Administration	43-3061	Procurement Clerks	60	\$ 23.65	\$ 49,192	\$ 21.39	\$ 44,496	\$ 44,499	\$ 27.92	\$ 58,080
92	Public Administration	43-4031	Court, Municipal, and License Clerks	1,000	\$ 26.12	\$ 54,336	\$ 21.36	\$ 44,429	\$ 51,501	\$ 29.60	\$ 61,577
92	Public Administration	43-4051	Customer Service Representatives	60	\$ 27.03	\$ 56,227	\$ 21.90	\$ 45,552	\$ 58,911	\$ 29.89	\$ 62,171
92	Public Administration	43-4061	Eligibility Interviewers, Government Programs	190	\$ 23.92	\$ 49,747	\$ 22.17	\$ 46,108	\$ 46,109	\$ 27.42	\$ 57,034
92	Public Administration	43-4071	File Clerks	150	\$ 27.27	\$ 56,718	\$ 21.75	\$ 45,247	\$ 56,181	\$ 35.28	\$ 73,377
92	Public Administration	43-4121	Library Assistants, Clerical	760	\$ 19.51	\$ 40,581	\$ 16.05	\$ 33,389	\$ 37,387	\$ 22.00	\$ 45,768
92	Public Administration	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 28.31	\$ 58,891	\$ 26.70	\$ 55,540	\$ 57,973	\$ 28.51	\$ 59,294
92	Public Administration	43-4171	Receptionists and Information Clerks	40	\$ 19.72	\$ 41,023	\$ 16.49	\$ 34,297	\$ 39,057	\$ 23.52	\$ 48,925
92	Public Administration	43-4199	Information and Record Clerks, All Other	170	\$ 25.04	\$ 52,079	\$ 21.18	\$ 44,054	\$ 52,125	\$ 27.32	\$ 56,823
92	Public Administration	43-5021	Couriers and Messengers	70	\$ 21.51	\$ 44,738	\$ 14.88	\$ 30,942	\$ 43,866	\$ 23.41	\$ 48,683
92	Public Administration	43-5031	Public Safety Telecommunicators	1,000	\$ 25.34	\$ 52,712	\$ 20.97	\$ 43,618	\$ 48,411	\$ 28.87	\$ 60,041
92	Public Administration	43-5032	Dispatchers, Except Police, Fire, and Ambulance	40	\$ 41.06	\$ 85,398	\$ 33.70	\$ 70,096	\$ 75,005	\$ 53.59	\$ 111,467
92	Public Administration	43-5041	Meter Readers, Utilities	20	\$ 27.72	\$ 57,664	\$ 21.46	\$ 44,635	\$ 60,948	\$ 29.33	\$ 61,013
92	Public Administration	43-5061	Production, Planning, and Expediting Clerks	20	\$ 33.74	\$ 70,176	\$ 28.14	\$ 58,529	\$ 74,506	\$ 39.48	\$ 82,118
92	Public Administration	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 27.57	\$ 57,338	\$ 26.94	\$ 56,040	\$ 56,423	\$ 27.67	\$ 57,556
92	Public Administration	43-6011	Executive Secretaries and Executive Administrative Assistants	250	\$ 40.52	\$ 84,287	\$ 36.28	\$ 75,459	\$ 79,664	\$ 46.89	\$ 97,526
92	Public Administration	43-6012	Legal Secretaries and Administrative Assistants	120	\$ 28.59	\$ 59,465	\$ 23.27	\$ 48,402	\$ 58,633	\$ 33.02	\$ 68,682
92	Public Administration	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	520	\$ 26.76	\$ 55,661	\$ 22.97	\$ 47,771	\$ 58,045	\$ 29.99	\$ 62,384
92	Public Administration	43-9021	Data Entry Keyers	250	\$ 25.55	\$ 53,142	\$ 22.84	\$ 47,516	\$ 47,934	\$ 28.72	\$ 59,730
92	Public Administration	43-9022	Word Processors and Typists	970	\$ 25.93	\$ 53,931	\$ 21.90	\$ 45,557	\$ 48,484	\$ 28.46	\$ 59,206
92	Public Administration	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	20	\$ 25.16	\$ 52,332	\$ 17.80	\$ 37,026	\$ 61,650	\$ 29.94	\$ 62,271
92	Public Administration	43-9061	Office Clerks, General	1,250	\$ 24.96	\$ 51,926	\$ 22.57	\$ 46,942	\$ 48,095	\$ 28.95	\$ 60,207
92	Public Administration	43-9199	Office and Administrative Support Workers, All Other	80	\$ 27.93	\$ 58,105	\$ 20.73	\$ 43,129	\$ 57,034	\$ 30.64	\$ 63,726
92	Public Administration	47-0000	Construction and Extraction Occupations	3,850	\$ 32.49	\$ 67,577	\$ 22.44	\$ 46,685	\$ 62,417	\$ 40.01	\$ 83,223

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
92	Public Administration	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	390	\$ 45.88	\$ 95,423	\$ 38.52	\$ 80,129	\$ 96,505	\$ 51.13	\$ 106,351
92	Public Administration	47-2031	Carpenters	60	\$ 35.05	\$ 72,896	\$ 29.84	\$ 62,067	\$ 69,618	\$ 42.74	\$ 88,899
92	Public Administration	47-2061	Construction Laborers	220	\$ 24.52	\$ 50,997	\$ 14.45	\$ 30,065	\$ 42,163	\$ 34.08	\$ 70,888
92	Public Administration	47-2071	Paving, Surfacing, and Tamping Equipment Operators	40	\$ 23.60	\$ 49,083	\$ 19.18	\$ 39,894	\$ 43,118	\$ 22.28	\$ 46,342
92	Public Administration	47-2073	Operating Engineers and Other Construction Equipment Operators	240	\$ 35.36	\$ 73,549	\$ 28.96	\$ 60,230	\$ 71,391	\$ 40.65	\$ 84,561
92	Public Administration	47-2111	Electricians	140	\$ 45.08	\$ 93,757	\$ 37.66	\$ 78,334	\$ 97,656	\$ 51.45	\$ 107,016
92	Public Administration	47-2141	Painters, Construction and Maintenance	40	\$ 36.78	\$ 76,507	\$ 31.37	\$ 65,240	\$ 73,174	\$ 47.31	\$ 98,405
92	Public Administration	47-2151	Pipelayers	110	\$ 35.74	\$ 74,342	\$ 30.86	\$ 64,193	\$ 74,238	\$ 39.33	\$ 81,804
92	Public Administration	47-2152	Plumbers, Pipefitters, and Steamfitters	120	\$ 31.51	\$ 65,540	\$ 24.52	\$ 50,999	\$ 60,463	\$ 39.65	\$ 82,463
92	Public Administration	47-4011	Construction and Building Inspectors	690	\$ 40.46	\$ 84,147	\$ 29.81	\$ 62,004	\$ 80,933	\$ 46.66	\$ 97,053
92	Public Administration	47-4051	Highway Maintenance Workers	1,730	\$ 25.60	\$ 53,251	\$ 17.81	\$ 37,052	\$ 49,108	\$ 29.88	\$ 62,157
92	Public Administration	47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	40	\$ 37.45	\$ 77,889	\$ 31.79	\$ 66,125	\$ 91,849	\$ 44.22	\$ 91,982
92	Public Administration	49-0000	Installation, Maintenance, and Repair Occupations	2,110	\$ 32.12	\$ 66,807	\$ 22.83	\$ 47,486	\$ 64,854	\$ 37.46	\$ 77,917
92	Public Administration	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	260	\$ 46.82	\$ 97,385	\$ 37.39	\$ 77,768	\$ 95,313	\$ 55.76	\$ 115,981
92	Public Administration	49-3023	Automotive Service Technicians and Mechanics	80	\$ 36.97	\$ 76,894	\$ 30.09	\$ 62,587	\$ 78,229	\$ 42.69	\$ 88,795
92	Public Administration	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	510	\$ 33.95	\$ 70,619	\$ 31.11	\$ 64,707	\$ 70,304	\$ 36.47	\$ 75,864
92	Public Administration	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	20	\$ 36.69	\$ 76,319	\$ 30.59	\$ 63,627	\$ 71,656	\$ 42.24	\$ 87,855
92	Public Administration	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	20	\$ 32.21	\$ 66,997	\$ 27.97	\$ 58,184	\$ 66,997	\$ 36.82	\$ 76,576
92	Public Administration	49-9071	Maintenance and Repair Workers, General	1,020	\$ 27.67	\$ 57,554	\$ 21.85	\$ 45,453	\$ 53,516	\$ 34.63	\$ 72,030
92	Public Administration	49-9098	Helpers--Installation, Maintenance, and Repair Workers	20	\$ 27.05	\$ 56,266	\$ 20.94	\$ 43,548	\$ 49,713	\$ 35.41	\$ 73,654
92	Public Administration	49-9099	Installation, Maintenance, and Repair Workers, All Other	90	\$ 22.58	\$ 46,970	\$ 19.01	\$ 39,541	\$ 39,541	\$ 22.80	\$ 47,419
92	Public Administration	51-0000	Production Occupations	430	\$ 37.46	\$ 77,923	\$ 30.14	\$ 62,684	\$ 75,965	\$ 44.16	\$ 91,846
92	Public Administration	51-1011	First-Line Supervisors of Production and Operating Workers	110	\$ 46.30	\$ 96,305	\$ 37.94	\$ 78,920	\$ 95,719	\$ 51.69	\$ 107,513
92	Public Administration	51-8021	Stationary Engineers and Boiler Operators	40	\$ 36.84	\$ 76,636	\$ 32.17	\$ 66,914	\$ 75,681	\$ 42.07	\$ 87,500
92	Public Administration	51-8031	Water and Wastewater Treatment Plant and System Operators	250	\$ 33.54	\$ 69,762	\$ 29.78	\$ 61,950	\$ 71,518	\$ 37.77	\$ 78,554
92	Public Administration	53-0000	Transportation and Material Moving Occupations	2,880	\$ 31.69	\$ 65,925	\$ 25.77	\$ 53,609	\$ 68,973	\$ 33.16	\$ 68,973
92	Public Administration	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	120	\$ 43.64	\$ 90,764	\$ 38.89	\$ 80,898	\$ 86,507	\$ 49.05	\$ 102,020
92	Public Administration	53-3032	Heavy and Tractor-Trailer Truck Drivers	310	\$ 31.67	\$ 65,882	\$ 23.74	\$ 49,386	\$ 60,680	\$ 40.38	\$ 83,994
92	Public Administration	53-3033	Light Truck Drivers	30	\$ 24.82	\$ 51,619	\$ 22.35	\$ 46,479	\$ 48,755	\$ 26.17	\$ 54,434
92	Public Administration	53-3052	Bus Drivers, Transit and Intercity	1,260	\$ 32.97	\$ 68,579	\$ 33.16	\$ 68,973	\$ 68,973	\$ 33.16	\$ 68,973
92	Public Administration	53-3053	Shuttle Drivers and Chauffeurs	230	\$ 22.86	\$ 47,552	\$ 17.50	\$ 36,398	\$ 45,516	\$ 27.75	\$ 57,729
92	Public Administration	53-3099	Motor Vehicle Operators, All Other	40	\$ 32.13	\$ 66,826	\$ 25.77	\$ 53,609	\$ 63,163	\$ 37.91	\$ 78,858
92	Public Administration	53-6041	Traffic Technicians	30	\$ 28.91	\$ 60,137	\$ 21.76	\$ 45,270	\$ 60,465	\$ 34.20	\$ 71,133
92	Public Administration	53-6051	Transportation Inspectors	40	\$ 55.35	\$ 115,128	\$ 35.06	\$ 72,925	\$ 118,934	\$ 71.94	\$ 149,635
92	Public Administration	53-7061	Cleaners of Vehicles and Equipment	60	\$ 17.47	\$ 36,340	\$ 17.53	\$ 36,462	\$ 36,462	\$ 17.53	\$ 36,462
92	Public Administration	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	80	\$ 24.64	\$ 51,255	\$ 23.46	\$ 48,795	\$ 50,357	\$ 27.95	\$ 58,131
92	Public Administration	53-7065	Stockers and Order Fillers	20	\$ 33.15	\$ 68,946	\$ 31.11	\$ 64,711	\$ 70,574	\$ 33.93	\$ 70,574
92	Public Administration	53-7081	Refuse and Recyclable Material Collectors	410	\$ 24.44	\$ 50,841	\$ 17.70	\$ 36,809	\$ 44,268	\$ 30.56	\$ 63,559

Foot Notes:

Occupations that do not normally work 2,080 hours per year will have a "Salary" but the equivalent "Hourly" wage will be blank. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

The mean wage equals the weighted average wage. Wages are not publishable when there is a quality issue or there is an employer-confidentiality issue. In these instances, all hourly and salary columns will be blank.

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Bergen-Hudson-Passaic County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
---------------	-----------------	----------	--------------------	------------------------	--------------------	--------------------	---------------------	---------------------	---------------------	---------------------	---------------------

The 25th percentile is an estimate of the wage that 25% of the employees reported in the occupation made less than while 75% made more. Likewise for the estimates of the 50th percentile (50% made less and 50% made more) and the 75th percentile (75% made less and 25% made more).

* Estimated Employment is not the reported employment for the occupation, but rather represents an estimate of the number of employees in that occupation in the defined geographic area and industry. Rounded to the nearest 10, this column will be blank in instances where (a) the employment's relative standard error is greater than 50%, or (b) when there are an insufficient number of employers / employment to guarantee employer confidentiality.