

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Burlington-Camden-Gloucester-Salem County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
11	Agriculture, Forestry, Fishing and Hunting	00-0000	Total all occupations	400	\$ 18.88	\$ 39,270	\$ 14.72	\$ 30,614	\$ 32,712	\$ 19.76	\$ 41,111
11	Agriculture, Forestry, Fishing and Hunting	43-0000	Office and Administrative Support Occupations	30	\$ 23.93	\$ 49,774	\$ 18.14	\$ 37,724	\$ 44,494	\$ 31.62	\$ 65,760
11	Agriculture, Forestry, Fishing and Hunting	43-9061	Office Clerks, General	10	\$ 19.57	\$ 40,699	\$ 18.14	\$ 37,724	\$ 43,939	\$ 21.39	\$ 44,494
21	Mining, Quarrying, and Oil and Gas Extraction	00-0000	Total all occupations	40	\$ 31.54	\$ 65,599	\$ 24.41	\$ 50,783	\$ 57,845	\$ 29.28	\$ 60,910
21	Mining, Quarrying, and Oil and Gas Extraction	53-0000	Transportation and Material Moving Occupations	10	\$ 29.89	\$ 62,180	\$ 25.71	\$ 53,468	\$ 60,909	\$ 29.28	\$ 60,910
22	Utilities	00-0000	Total all occupations	2,870	\$ 49.70	\$ 103,373	\$ 38.13	\$ 79,311	\$ 101,192	\$ 57.21	\$ 118,997
22	Utilities	11-0000	Management Occupations	230	\$ 87.41	\$ 181,804	\$ 66.98	\$ 139,321	\$ 169,660	\$ 97.34	\$ 202,472
22	Utilities	11-1021	General and Operations Managers	20							
22	Utilities	11-3013	Facilities Managers	50							
22	Utilities	11-3051	Industrial Production Managers	60	\$ 80.80	\$ 168,061	\$ 63.66	\$ 132,413	\$ 169,660	\$ 94.80	\$ 197,184
22	Utilities	11-9199	Managers, All Other	20	\$ 83.64	\$ 173,968	\$ 64.28	\$ 133,701	\$ 172,994	\$ 103.57	\$ 215,432
22	Utilities	13-0000	Business and Financial Operations Occupations	220	\$ 59.12	\$ 122,963	\$ 48.85	\$ 101,616	\$ 126,924	\$ 67.85	\$ 141,124
22	Utilities	13-1020	Buyers and Purchasing Agents	10	\$ 50.05	\$ 104,112	\$ 40.06	\$ 83,335	\$ 101,164	\$ 62.81	\$ 130,649
22	Utilities	13-1041	Compliance Officers	20							
22	Utilities	13-1071	Human Resources Specialists	10	\$ 47.39	\$ 98,564	\$ 42.72	\$ 88,856	\$ 101,157	\$ 56.26	\$ 117,025
22	Utilities	13-1082	Project Management Specialists	30							
22	Utilities	13-1111	Management Analysts	30	\$ 59.14	\$ 123,016	\$ 48.63	\$ 101,157	\$ 125,492	\$ 63.07	\$ 131,177
22	Utilities	13-1199	Business Operations Specialists, All Other	40	\$ 53.44	\$ 111,151	\$ 47.06	\$ 97,884	\$ 106,327	\$ 63.90	\$ 132,909
22	Utilities	15-0000	Computer and Mathematical Occupations	40	\$ 51.12	\$ 106,322	\$ 39.87	\$ 82,930	\$ 98,717	\$ 61.64	\$ 128,208
22	Utilities	15-1299	Computer Occupations, All Other	30	\$ 49.31	\$ 102,569	\$ 39.87	\$ 82,930	\$ 98,717	\$ 49.62	\$ 103,206
22	Utilities	17-0000	Architecture and Engineering Occupations	210	\$ 57.13	\$ 118,827	\$ 46.87	\$ 97,488	\$ 127,996	\$ 66.08	\$ 137,439
22	Utilities	17-2071	Electrical Engineers	20	\$ 58.76	\$ 122,215	\$ 50.75	\$ 105,557	\$ 118,059	\$ 66.08	\$ 137,439
22	Utilities	41-0000	Sales and Related Occupations	20	\$ 37.87	\$ 78,764	\$ 32.98	\$ 68,590	\$ 68,821	\$ 40.88	\$ 85,034
22	Utilities	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	20	\$ 36.20	\$ 75,305	\$ 32.98	\$ 68,590	\$ 68,821	\$ 40.88	\$ 85,034
22	Utilities	43-0000	Office and Administrative Support Occupations	270	\$ 31.20	\$ 64,890	\$ 22.74	\$ 47,309	\$ 64,174	\$ 38.26	\$ 79,572
22	Utilities	43-1011	First-Line Supervisors of Office and Administrative Support Workers	20	\$ 45.89	\$ 95,451	\$ 38.71	\$ 80,514	\$ 100,069	\$ 48.50	\$ 100,887
22	Utilities	43-4051	Customer Service Representatives	30	\$ 27.90	\$ 58,042	\$ 22.22	\$ 46,215	\$ 61,935	\$ 30.04	\$ 62,492
22	Utilities	43-5041	Meter Readers, Utilities	100	\$ 25.12	\$ 52,250	\$ 18.61	\$ 38,719	\$ 47,309	\$ 34.59	\$ 71,945
22	Utilities	43-5061	Production, Planning, and Expediting Clerks	10	\$ 31.12	\$ 64,722	\$ 26.78	\$ 55,713	\$ 59,962	\$ 28.83	\$ 59,962
22	Utilities	43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$ 39.76	\$ 82,695	\$ 36.30	\$ 75,504	\$ 75,504	\$ 43.60	\$ 90,688
22	Utilities	43-9061	Office Clerks, General	60	\$ 33.78	\$ 70,260	\$ 28.34	\$ 58,937	\$ 77,447	\$ 39.25	\$ 81,633
22	Utilities	47-0000	Construction and Extraction Occupations	120	\$ 41.50	\$ 86,316	\$ 36.64	\$ 76,215	\$ 97,144	\$ 49.55	\$ 103,065
22	Utilities	47-2073	Operating Engineers and Other Construction Equipment Operators	20	\$ 44.18	\$ 91,895	\$ 39.14	\$ 81,421	\$ 98,163	\$ 47.19	\$ 98,163
22	Utilities	47-2152	Plumbers, Pipefitters, and Steamfitters	30	\$ 42.90	\$ 89,235	\$ 36.64	\$ 76,215	\$ 95,370	\$ 51.09	\$ 106,272
22	Utilities	49-0000	Installation, Maintenance, and Repair Occupations	730	\$ 46.94	\$ 97,629	\$ 39.00	\$ 81,112	\$ 103,594	\$ 54.07	\$ 112,475
22	Utilities	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	150	\$ 57.56	\$ 119,720	\$ 59.41	\$ 123,564	\$ 123,564	\$ 59.74	\$ 124,256
22	Utilities	49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	50	\$ 50.67	\$ 105,385	\$ 48.56	\$ 101,008	\$ 108,044	\$ 54.07	\$ 112,475
22	Utilities	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	80	\$ 40.20	\$ 83,606	\$ 37.81	\$ 78,651	\$ 82,392	\$ 48.74	\$ 101,387
22	Utilities	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	90	\$ 45.26	\$ 94,131	\$ 40.41	\$ 84,055	\$ 103,594	\$ 49.80	\$ 103,594
22	Utilities	49-9041	Industrial Machinery Mechanics	150	\$ 42.73	\$ 88,872	\$ 38.18	\$ 79,412	\$ 90,905	\$ 51.65	\$ 107,439
22	Utilities	49-9071	Maintenance and Repair Workers, General	70	\$ 37.04	\$ 77,040	\$ 30.94	\$ 64,361	\$ 81,112	\$ 39.00	\$ 81,112
22	Utilities	51-0000	Production Occupations	540	\$ 51.58	\$ 107,279	\$ 46.18	\$ 96,053	\$ 116,515	\$ 56.75	\$ 118,032
22	Utilities	51-1011	First-Line Supervisors of Production and Operating Workers	140	\$ 64.68	\$ 134,525	\$ 63.47	\$ 132,014	\$ 133,016	\$ 75.18	\$ 156,368
22	Utilities	51-8013	Power Plant Operators	20	\$ 50.68	\$ 105,424	\$ 49.31	\$ 102,572	\$ 102,572	\$ 56.02	\$ 116,515
22	Utilities	53-7065	Stockers and Order Fillers	10	\$ 39.79	\$ 82,753	\$ 39.24	\$ 81,612	\$ 84,979	\$ 42.62	\$ 88,656
23	Construction	00-0000	Total all occupations	24,020	\$ 36.21	\$ 75,325	\$ 22.52	\$ 46,847	\$ 63,529	\$ 46.78	\$ 97,298
23	Construction	11-0000	Management Occupations	1,790	\$ 67.94	\$ 141,309	\$ 46.19	\$ 96,076	\$ 125,303	\$ 76.98	\$ 160,110

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
23	Construction	11-1021	General and Operations Managers	460	\$ 76.50	\$ 159,122	\$ 40.95	\$ 85,166	\$ 127,665	\$ 84.02	\$ 174,762
23	Construction	11-2022	Sales Managers	70	\$ 65.71	\$ 136,674	\$ 38.03	\$ 79,097	\$ 128,092	\$ 79.87	\$ 166,139
23	Construction	11-3012	Administrative Services Managers	80	\$ 64.07	\$ 133,259	\$ 51.57	\$ 107,270	\$ 130,019	\$ 75.02	\$ 156,043
23	Construction	11-3031	Financial Managers	40	\$ 93.73	\$ 194,952	\$ 61.18	\$ 127,246	\$ 161,033	\$ 90.53	\$ 188,301
23	Construction	11-3051	Industrial Production Managers	10	\$ 62.47	\$ 129,947	\$ 48.01	\$ 99,858	\$ 99,884	\$ 67.30	\$ 139,984
23	Construction	11-3061	Purchasing Managers	10	\$ 59.59	\$ 123,954	\$ 58.17	\$ 120,987	\$ 121,021	\$ 58.18	\$ 121,021
23	Construction	11-3071	Transportation, Storage, and Distribution Managers	10	\$ 47.56	\$ 98,931	\$ 32.36	\$ 67,306	\$ 73,430	\$ 52.96	\$ 110,156
23	Construction	11-9021	Construction Managers	950	\$ 63.01	\$ 131,056	\$ 46.94	\$ 97,630	\$ 124,364	\$ 73.17	\$ 152,196
23	Construction	11-9041	Architectural and Engineering Managers	20	\$ 83.33	\$ 173,322	\$ 70.61	\$ 146,859	\$ 180,125	\$ 95.14	\$ 197,886
23	Construction	11-9199	Managers, All Other	70	\$ 62.76	\$ 130,542	\$ 44.13	\$ 91,780	\$ 114,731	\$ 82.11	\$ 170,795
23	Construction	13-0000	Business and Financial Operations Occupations	1,620	\$ 40.41	\$ 84,058	\$ 29.79	\$ 61,960	\$ 78,520	\$ 48.70	\$ 101,302
23	Construction	13-1020	Buyers and Purchasing Agents	80	\$ 38.18	\$ 79,424	\$ 31.66	\$ 65,851	\$ 77,624	\$ 45.55	\$ 94,737
23	Construction	13-1041	Compliance Officers	100	\$ 33.04	\$ 68,724	\$ 22.00	\$ 45,753	\$ 78,520	\$ 37.75	\$ 78,520
23	Construction	13-1051	Cost Estimators	500	\$ 39.55	\$ 82,273	\$ 26.78	\$ 55,698	\$ 75,278	\$ 50.68	\$ 105,410
23	Construction	13-1071	Human Resources Specialists	60	\$ 30.71	\$ 63,879	\$ 25.10	\$ 52,206	\$ 56,106	\$ 37.81	\$ 78,644
23	Construction	13-1082	Project Management Specialists	250	\$ 42.82	\$ 89,070	\$ 35.00	\$ 72,800	\$ 79,750	\$ 49.76	\$ 103,492
23	Construction	13-1111	Management Analysts	20	\$ 40.31	\$ 83,848	\$ 34.25	\$ 71,235	\$ 71,260	\$ 43.03	\$ 89,494
23	Construction	13-1151	Training and Development Specialists	20	\$ 32.56	\$ 67,719	\$ 27.62	\$ 57,440	\$ 65,176	\$ 35.68	\$ 74,208
23	Construction	13-1161	Market Research Analysts and Marketing Specialists	50	\$ 31.91	\$ 66,364	\$ 23.17	\$ 48,190	\$ 63,151	\$ 39.17	\$ 81,470
23	Construction	13-1199	Business Operations Specialists, All Other	240	\$ 40.57	\$ 84,394	\$ 30.74	\$ 63,942	\$ 78,161	\$ 45.67	\$ 94,991
23	Construction	13-2011	Accountants and Auditors	280	\$ 47.52	\$ 98,835	\$ 35.41	\$ 73,655	\$ 95,174	\$ 56.27	\$ 117,049
23	Construction	15-0000	Computer and Mathematical Occupations	90	\$ 40.23	\$ 83,673	\$ 29.63	\$ 61,623	\$ 87,828	\$ 43.46	\$ 90,398
23	Construction	15-1232	Computer User Support Specialists	40	\$ 38.31	\$ 79,691	\$ 31.51	\$ 65,542	\$ 90,397	\$ 43.46	\$ 90,398
23	Construction	15-1299	Computer Occupations, All Other	40	\$ 46.69	\$ 97,124	\$ 36.29	\$ 75,484	\$ 97,076	\$ 60.23	\$ 125,285
23	Construction	17-0000	Architecture and Engineering Occupations	220	\$ 40.34	\$ 83,913	\$ 28.45	\$ 59,169	\$ 74,998	\$ 50.51	\$ 105,068
23	Construction	17-1022	Surveyors	10	\$ 42.81	\$ 89,049	\$ 27.12	\$ 56,401	\$ 98,939	\$ 49.28	\$ 102,497
23	Construction	17-2051	Civil Engineers	70	\$ 43.53	\$ 90,552	\$ 30.86	\$ 64,185	\$ 71,478	\$ 50.51	\$ 105,068
23	Construction	17-2071	Electrical Engineers	20	\$ 47.51	\$ 98,819	\$ 38.99	\$ 81,109	\$ 110,772	\$ 53.26	\$ 110,772
23	Construction	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	20	\$ 47.98	\$ 99,800	\$ 39.63	\$ 82,438	\$ 98,939	\$ 50.66	\$ 105,367
23	Construction	17-3011	Architectural and Civil Drafters	20	\$ 35.93	\$ 74,731	\$ 29.75	\$ 61,885	\$ 76,688	\$ 40.96	\$ 85,195
23	Construction	17-3012	Electrical and Electronics Drafters	40	\$ 24.34	\$ 50,625	\$ 19.32	\$ 40,186	\$ 46,209	\$ 28.45	\$ 59,169
23	Construction	19-0000	Life, Physical, and Social Science Occupations	60	\$ 35.84	\$ 74,540	\$ 35.75	\$ 74,361	\$ 76,539	\$ 36.80	\$ 76,539
23	Construction	19-5011	Occupational Health and Safety Specialists	10	\$ 35.79	\$ 74,443	\$ 29.93	\$ 62,259	\$ 68,580	\$ 40.03	\$ 83,252
23	Construction	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	30	\$ 39.99	\$ 83,185	\$ 20.01	\$ 41,618	\$ 89,029	\$ 50.33	\$ 104,682
23	Construction	27-1025	Interior Designers	10	\$ 25.08	\$ 52,162	\$ 18.02	\$ 37,488	\$ 41,618	\$ 37.98	\$ 78,994
23	Construction	37-0000	Building and Grounds Cleaning and Maintenance Occupations	90	\$ 19.45	\$ 40,457	\$ 16.86	\$ 35,059	\$ 37,822	\$ 21.04	\$ 43,753
23	Construction	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 25.23	\$ 52,472	\$ 21.43	\$ 44,570	\$ 44,570	\$ 27.81	\$ 57,845
23	Construction	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	50	\$ 18.71	\$ 38,919	\$ 17.68	\$ 36,770	\$ 36,770	\$ 19.57	\$ 40,707
23	Construction	41-0000	Sales and Related Occupations	850	\$ 39.78	\$ 82,733	\$ 21.12	\$ 43,937	\$ 73,881	\$ 50.31	\$ 104,652
23	Construction	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 25.01	\$ 52,021	\$ 22.38	\$ 46,541	\$ 46,541	\$ 29.14	\$ 60,611
23	Construction	41-2031	Retail Salespersons	60	\$ 19.63	\$ 40,822	\$ 15.05	\$ 31,303	\$ 34,137	\$ 21.58	\$ 44,887
23	Construction	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	530	\$ 42.06	\$ 87,495	\$ 25.44	\$ 52,909	\$ 77,076	\$ 52.53	\$ 109,264
23	Construction	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	140	\$ 53.76	\$ 111,811	\$ 36.43	\$ 75,776	\$ 95,587	\$ 68.91	\$ 143,335
23	Construction	41-9031	Sales Engineers	20	\$ 55.71	\$ 115,868	\$ 39.55	\$ 82,271	\$ 82,287	\$ 63.01	\$ 131,066
23	Construction	43-0000	Office and Administrative Support Occupations	2,770	\$ 23.89	\$ 49,698	\$ 17.77	\$ 36,969	\$ 46,840	\$ 28.02	\$ 58,281
23	Construction	43-1011	First-Line Supervisors of Office and Administrative Support Workers	230	\$ 34.97	\$ 72,743	\$ 25.03	\$ 52,059	\$ 67,317	\$ 43.26	\$ 89,981
23	Construction	43-3021	Billing and Posting Clerks	50	\$ 22.55	\$ 46,903	\$ 14.13	\$ 29,390	\$ 52,166	\$ 28.20	\$ 58,653

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
23	Construction	43-3031	Bookkeeping, Accounting, and Auditing Clerks	500	\$ 24.39	\$ 50,739	\$ 20.36	\$ 42,355	\$ 49,735	\$ 28.04	\$ 58,330
23	Construction	43-3051	Payroll and Timekeeping Clerks	40	\$ 27.18	\$ 56,541	\$ 21.59	\$ 44,908	\$ 54,790	\$ 30.00	\$ 62,403
23	Construction	43-3061	Procurement Clerks	30	\$ 20.10	\$ 41,809	\$ 16.18	\$ 33,658	\$ 36,974	\$ 26.44	\$ 54,995
23	Construction	43-4051	Customer Service Representatives	120	\$ 21.61	\$ 44,943	\$ 18.97	\$ 39,449	\$ 44,308	\$ 22.68	\$ 47,171
23	Construction	43-4171	Receptionists and Information Clerks	70	\$ 17.38	\$ 36,150	\$ 14.13	\$ 29,390	\$ 32,808	\$ 19.82	\$ 41,220
23	Construction	43-4199	Information and Record Clerks, All Other	10	\$ 24.97	\$ 51,931	\$ 17.66	\$ 36,724	\$ 52,955	\$ 28.32	\$ 58,899
23	Construction	43-5032	Dispatchers, Except Police, Fire, and Ambulance	30	\$ 26.95	\$ 56,065	\$ 21.68	\$ 45,095	\$ 51,345	\$ 26.00	\$ 54,078
23	Construction	43-5061	Production, Planning, and Expediting Clerks	160	\$ 27.89	\$ 58,001	\$ 22.66	\$ 47,126	\$ 57,277	\$ 31.78	\$ 66,109
23	Construction	43-5071	Shipping, Receiving, and Inventory Clerks	110	\$ 23.54	\$ 48,967	\$ 17.26	\$ 35,902	\$ 44,597	\$ 27.22	\$ 56,625
23	Construction	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	10	\$ 26.67	\$ 55,465	\$ 23.73	\$ 49,365	\$ 60,951	\$ 29.30	\$ 60,954
23	Construction	43-6011	Executive Secretaries and Executive Administrative Assistants	20	\$ 34.43	\$ 71,605	\$ 31.37	\$ 65,245	\$ 75,411	\$ 39.09	\$ 81,301
23	Construction	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	400	\$ 22.32	\$ 46,429	\$ 18.07	\$ 37,577	\$ 44,878	\$ 25.94	\$ 53,960
23	Construction	43-9061	Office Clerks, General	940	\$ 21.27	\$ 44,249	\$ 14.49	\$ 30,148	\$ 41,519	\$ 25.74	\$ 53,536
23	Construction	47-0000	Construction and Extraction Occupations	12,680	\$ 36.00	\$ 74,870	\$ 23.16	\$ 48,166	\$ 65,517	\$ 48.54	\$ 100,956
23	Construction	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	1,650	\$ 46.90	\$ 97,562	\$ 32.54	\$ 67,693	\$ 98,316	\$ 60.29	\$ 125,403
23	Construction	47-2011	Boilermakers	100	\$ 41.01	\$ 85,305	\$ 30.54	\$ 63,521	\$ 86,318	\$ 51.09	\$ 106,268
23	Construction	47-2021	Brickmasons and Blockmasons	90	\$ 39.20	\$ 81,527	\$ 28.90	\$ 60,106	\$ 80,226	\$ 48.59	\$ 101,073
23	Construction	47-2031	Carpenters	1,180	\$ 36.46	\$ 75,828	\$ 24.98	\$ 51,957	\$ 65,682	\$ 51.23	\$ 106,565
23	Construction	47-2042	Floor Layers, Except Carpet, Wood, and Hard Tiles	70	\$ 43.95	\$ 91,407	\$ 36.67	\$ 76,278	\$ 101,017	\$ 55.52	\$ 115,473
23	Construction	47-2044	Tile and Stone Setters	130	\$ 24.78	\$ 51,548	\$ 17.25	\$ 35,880	\$ 44,290	\$ 30.59	\$ 63,628
23	Construction	47-2051	Cement Masons and Concrete Finishers	520	\$ 34.12	\$ 70,972	\$ 26.22	\$ 54,529	\$ 63,018	\$ 45.80	\$ 95,273
23	Construction	47-2061	Construction Laborers	2,380	\$ 29.04	\$ 60,407	\$ 20.61	\$ 42,861	\$ 50,748	\$ 38.26	\$ 79,582
23	Construction	47-2073	Operating Engineers and Other Construction Equipment Operators	540	\$ 45.49	\$ 94,612	\$ 32.06	\$ 66,680	\$ 106,918	\$ 56.39	\$ 117,287
23	Construction	47-2081	Drywall and Ceiling Tile Installers	220	\$ 28.34	\$ 58,948	\$ 23.04	\$ 47,931	\$ 62,140	\$ 29.88	\$ 62,140
23	Construction	47-2111	Electricians	1,290	\$ 35.73	\$ 74,325	\$ 22.16	\$ 46,093	\$ 62,180	\$ 52.41	\$ 109,010
23	Construction	47-2132	Insulation Workers, Mechanical	50	\$ 42.67	\$ 88,744	\$ 20.56	\$ 42,770	\$ 96,846	\$ 62.16	\$ 129,283
23	Construction	47-2141	Painters, Construction and Maintenance	450	\$ 29.18	\$ 60,690	\$ 18.73	\$ 38,953	\$ 49,915	\$ 40.53	\$ 84,293
23	Construction	47-2151	Pipelayers	50	\$ 45.54	\$ 94,727	\$ 43.65	\$ 90,785	\$ 100,516	\$ 51.23	\$ 106,568
23	Construction	47-2152	Plumbers, Pipefitters, and Steamfitters	1,470	\$ 40.69	\$ 84,635	\$ 29.15	\$ 60,632	\$ 73,971	\$ 53.46	\$ 111,191
23	Construction	47-2161	Plasterers and Stucco Masons	40	\$ 34.13	\$ 70,983	\$ 22.17	\$ 46,106	\$ 81,525	\$ 44.37	\$ 92,297
23	Construction	47-2171	Reinforcing Iron and Rebar Workers	60	\$ 25.73	\$ 53,509	\$ 17.24	\$ 35,852	\$ 37,329	\$ 36.95	\$ 76,851
23	Construction	47-2181	Roofers	470	\$ 32.09	\$ 66,752	\$ 23.25	\$ 48,361	\$ 61,504	\$ 39.12	\$ 81,372
23	Construction	47-2211	Sheet Metal Workers	280	\$ 41.77	\$ 86,876	\$ 28.39	\$ 59,057	\$ 92,329	\$ 51.93	\$ 108,013
23	Construction	47-2221	Structural Iron and Steel Workers	150	\$ 42.48	\$ 88,356	\$ 29.66	\$ 61,696	\$ 103,175	\$ 50.33	\$ 104,682
23	Construction	47-2231	Solar Photovoltaic Installers	210	\$ 27.63	\$ 57,472	\$ 22.98	\$ 47,802	\$ 50,509	\$ 31.37	\$ 65,248
23	Construction	47-3013	Helpers--Electricians	230	\$ 18.78	\$ 39,069	\$ 14.86	\$ 30,899	\$ 36,971	\$ 18.93	\$ 39,378
23	Construction	47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	100	\$ 22.22	\$ 46,222	\$ 19.12	\$ 39,762	\$ 42,193	\$ 22.90	\$ 47,640
23	Construction	47-4021	Elevator and Escalator Installers and Repairers	140	\$ 59.70	\$ 124,173	\$ 52.87	\$ 109,974	\$ 132,028	\$ 68.73	\$ 142,962
23	Construction	47-4090	Miscellaneous Construction and Related Workers	110	\$ 22.97	\$ 47,770	\$ 18.13	\$ 37,715	\$ 49,343	\$ 28.66	\$ 59,617
23	Construction	47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	40	\$ 38.10	\$ 79,240	\$ 30.10	\$ 62,614	\$ 63,020	\$ 51.48	\$ 107,084
23	Construction	47-5023	Earth Drillers, Except Oil and Gas	70	\$ 32.26	\$ 67,100	\$ 27.04	\$ 56,252	\$ 64,965	\$ 34.87	\$ 72,534
23	Construction	49-0000	Installation, Maintenance, and Repair Occupations	2,820	\$ 28.21	\$ 58,669	\$ 18.54	\$ 38,558	\$ 50,448	\$ 34.24	\$ 71,209
23	Construction	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	210	\$ 38.62	\$ 80,323	\$ 29.83	\$ 62,040	\$ 71,953	\$ 46.76	\$ 97,255
23	Construction	49-2097	Audiovisual Equipment Installers and Repairers	20	\$ 25.45	\$ 52,944	\$ 18.20	\$ 37,865	\$ 51,735	\$ 33.31	\$ 69,288
23	Construction	49-2098	Security and Fire Alarm Systems Installers	90	\$ 26.71	\$ 55,564	\$ 21.44	\$ 44,596	\$ 53,473	\$ 33.21	\$ 69,070
23	Construction	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	30	\$ 36.36	\$ 75,625	\$ 29.45	\$ 61,257	\$ 69,301	\$ 39.89	\$ 82,977
23	Construction	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	80	\$ 35.22	\$ 73,260	\$ 30.34	\$ 63,108	\$ 67,938	\$ 41.46	\$ 86,244

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Burlington-Camden-Gloucester-Salem County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
23	Construction	49-9011	Mechanical Door Repairers	110	\$ 23.96	\$ 49,837	\$ 19.30	\$ 40,147	\$ 47,222	\$ 28.70	\$ 59,698
23	Construction	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,330	\$ 27.61	\$ 57,423	\$ 17.00	\$ 35,360	\$ 48,485	\$ 31.51	\$ 65,544
23	Construction	49-9071	Maintenance and Repair Workers, General	190	\$ 27.99	\$ 58,218	\$ 22.27	\$ 46,312	\$ 57,663	\$ 31.46	\$ 65,433
23	Construction	49-9098	Helpers--Installation, Maintenance, and Repair Workers	180	\$ 17.57	\$ 36,548	\$ 17.00	\$ 35,360	\$ 35,989	\$ 18.69	\$ 38,880
23	Construction	49-9099	Installation, Maintenance, and Repair Workers, All Other	160	\$ 29.04	\$ 60,401	\$ 20.62	\$ 42,894	\$ 50,937	\$ 35.09	\$ 72,979
23	Construction	51-0000	Production Occupations	200	\$ 27.96	\$ 58,158	\$ 19.61	\$ 40,793	\$ 50,723	\$ 33.93	\$ 70,583
23	Construction	51-1011	First-Line Supervisors of Production and Operating Workers	10	\$ 36.42	\$ 75,756	\$ 31.17	\$ 64,842	\$ 73,690	\$ 37.51	\$ 78,030
23	Construction	51-2041	Structural Metal Fabricators and Fitters	20	\$ 22.50	\$ 46,806	\$ 17.64	\$ 36,690	\$ 47,342	\$ 23.05	\$ 47,952
23	Construction	51-2090	Miscellaneous Assemblers and Fabricators	10	\$ 25.45	\$ 52,937	\$ 22.48	\$ 46,749	\$ 52,000	\$ 28.39	\$ 59,061
23	Construction	51-4121	Welders, Cutters, Solderers, and Brazers	50	\$ 36.88	\$ 76,712	\$ 23.88	\$ 49,770	\$ 70,257	\$ 48.32	\$ 100,509
23	Construction	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	40	\$ 24.38	\$ 50,703	\$ 17.68	\$ 36,777	\$ 44,722	\$ 27.79	\$ 57,810
23	Construction	53-0000	Transportation and Material Moving Occupations	760	\$ 29.07	\$ 60,469	\$ 22.11	\$ 45,991	\$ 57,387	\$ 34.03	\$ 70,779
23	Construction	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	20	\$ 30.77	\$ 63,991	\$ 23.67	\$ 49,242	\$ 68,393	\$ 33.72	\$ 70,137
23	Construction	53-3032	Heavy and Tractor-Trailer Truck Drivers	450	\$ 30.66	\$ 63,778	\$ 24.42	\$ 50,789	\$ 58,792	\$ 38.19	\$ 79,433
23	Construction	53-3033	Light Truck Drivers	90	\$ 21.85	\$ 45,440	\$ 17.93	\$ 37,303	\$ 45,440	\$ 23.08	\$ 48,006
23	Construction	53-7021	Crane and Tower Operators	30	\$ 58.33	\$ 121,321	\$ 51.22	\$ 106,531	\$ 134,414	\$ 64.62	\$ 134,416
23	Construction	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	130	\$ 22.00	\$ 45,751	\$ 18.38	\$ 38,230	\$ 40,896	\$ 23.29	\$ 48,439
23	Construction	53-7065	Stockers and Order Fillers	10	\$ 19.78	\$ 41,139	\$ 15.97	\$ 33,213	\$ 40,555	\$ 22.35	\$ 46,494
31-33	Manufacturing	00-0000	Total all occupations	41,370	\$ 32.28	\$ 67,136	\$ 18.03	\$ 37,503	\$ 50,955	\$ 37.75	\$ 78,519
31-33	Manufacturing	11-0000	Management Occupations	2,560	\$ 82.51	\$ 171,626	\$ 56.98	\$ 118,518	\$ 157,258	\$ 94.88	\$ 197,350
31-33	Manufacturing	11-1021	General and Operations Managers	640	\$ 98.09	\$ 204,027	\$ 54.11	\$ 112,554	\$ 157,375		
31-33	Manufacturing	11-2021	Marketing Managers	90	\$ 77.90	\$ 162,024	\$ 54.43	\$ 113,219	\$ 143,448	\$ 100.83	\$ 209,731
31-33	Manufacturing	11-2022	Sales Managers	160	\$ 73.93	\$ 153,784	\$ 53.88	\$ 112,076	\$ 134,659	\$ 89.67	\$ 186,514
31-33	Manufacturing	11-3012	Administrative Services Managers	40	\$ 72.92	\$ 151,674	\$ 47.01	\$ 97,789	\$ 108,388	\$ 74.42	\$ 154,783
31-33	Manufacturing	11-3013	Facilities Managers	50	\$ 70.82	\$ 147,302	\$ 60.63	\$ 126,114	\$ 142,332	\$ 80.95	\$ 168,376
31-33	Manufacturing	11-3021	Computer and Information Systems Managers	130	\$ 99.45	\$ 206,849	\$ 78.36	\$ 162,985	\$ 197,350		
31-33	Manufacturing	11-3031	Financial Managers	150	\$ 87.54	\$ 182,088	\$ 67.99	\$ 141,413	\$ 166,180	\$ 100.64	\$ 209,331
31-33	Manufacturing	11-3051	Industrial Production Managers	530	\$ 65.76	\$ 136,785	\$ 48.88	\$ 101,679	\$ 126,161	\$ 78.68	\$ 163,662
31-33	Manufacturing	11-3061	Purchasing Managers	70	\$ 78.80	\$ 163,913	\$ 67.07	\$ 139,505	\$ 166,577	\$ 93.90	\$ 195,319
31-33	Manufacturing	11-3071	Transportation, Storage, and Distribution Managers	80	\$ 69.85	\$ 145,286	\$ 47.75	\$ 99,313	\$ 134,748	\$ 79.95	\$ 166,294
31-33	Manufacturing	11-3121	Human Resources Managers	60	\$ 76.89	\$ 159,928	\$ 63.35	\$ 131,765	\$ 161,869	\$ 91.74	\$ 190,818
31-33	Manufacturing	11-9041	Architectural and Engineering Managers	240	\$ 82.61	\$ 171,824	\$ 65.67	\$ 136,597	\$ 163,181	\$ 98.09	\$ 204,021
31-33	Manufacturing	11-9121	Natural Sciences Managers	40	\$ 86.40	\$ 179,706	\$ 65.07	\$ 135,350	\$ 174,237	\$ 101.99	\$ 212,147
31-33	Manufacturing	11-9199	Managers, All Other	270	\$ 83.31	\$ 173,278	\$ 67.40	\$ 140,183	\$ 164,480	\$ 94.30	\$ 196,149
31-33	Manufacturing	13-0000	Business and Financial Operations Occupations	2,450	\$ 44.65	\$ 92,873	\$ 34.89	\$ 72,575	\$ 86,425	\$ 53.70	\$ 111,696
31-33	Manufacturing	13-1020	Buyers and Purchasing Agents	360	\$ 41.32	\$ 85,943	\$ 33.89	\$ 70,493	\$ 78,826	\$ 47.33	\$ 98,453
31-33	Manufacturing	13-1041	Compliance Officers	110	\$ 46.05	\$ 95,790	\$ 37.76	\$ 78,544	\$ 82,195	\$ 57.89	\$ 120,407
31-33	Manufacturing	13-1051	Cost Estimators	70	\$ 38.33	\$ 79,720	\$ 28.73	\$ 59,768	\$ 76,855	\$ 47.09	\$ 97,954
31-33	Manufacturing	13-1071	Human Resources Specialists	210	\$ 43.30	\$ 90,065	\$ 34.61	\$ 71,982	\$ 80,860	\$ 47.82	\$ 99,467
31-33	Manufacturing	13-1081	Logisticians	220	\$ 40.99	\$ 85,251	\$ 34.38	\$ 71,512	\$ 81,173	\$ 46.82	\$ 97,381
31-33	Manufacturing	13-1082	Project Management Specialists	350	\$ 52.33	\$ 108,857	\$ 38.64	\$ 80,375	\$ 96,963	\$ 61.41	\$ 127,737
31-33	Manufacturing	13-1111	Management Analysts	80	\$ 46.28	\$ 96,254	\$ 39.51	\$ 82,174	\$ 91,632	\$ 59.97	\$ 124,738
31-33	Manufacturing	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 45.66	\$ 94,981	\$ 31.83	\$ 66,200	\$ 110,135	\$ 56.93	\$ 118,412
31-33	Manufacturing	13-1151	Training and Development Specialists	90	\$ 35.04	\$ 72,892	\$ 24.98	\$ 51,954	\$ 57,300	\$ 39.17	\$ 81,482
31-33	Manufacturing	13-1161	Market Research Analysts and Marketing Specialists	180	\$ 40.94	\$ 85,151	\$ 30.09	\$ 62,590	\$ 76,839	\$ 51.42	\$ 106,953
31-33	Manufacturing	13-1199	Business Operations Specialists, All Other	270	\$ 45.54	\$ 94,713	\$ 33.55	\$ 69,778	\$ 85,588	\$ 48.45	\$ 100,766
31-33	Manufacturing	13-2011	Accountants and Auditors	350	\$ 46.08	\$ 95,840	\$ 36.31	\$ 75,519	\$ 90,981	\$ 51.45	\$ 107,020

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Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector				(Avg.) Hourly	(Avg.) Salary					
31-33	Manufacturing	13-2051	Financial and Investment Analysts	140	\$ 49.16	\$ 102,260	\$ 42.86	\$ 89,150	\$ 102,979	\$ 56.37	\$ 117,259
31-33	Manufacturing	15-0000	Computer and Mathematical Occupations	1,690	\$ 54.63	\$ 113,625	\$ 43.57	\$ 90,624	\$ 110,714	\$ 69.61	\$ 144,789
31-33	Manufacturing	15-1211	Computer Systems Analysts	170	\$ 59.02	\$ 122,767	\$ 44.92	\$ 93,436	\$ 127,639	\$ 77.56	\$ 161,330
31-33	Manufacturing	15-1212	Information Security Analysts	70	\$ 57.96	\$ 120,548	\$ 45.09	\$ 93,783	\$ 115,690	\$ 58.58	\$ 121,842
31-33	Manufacturing	15-1231	Computer Network Support Specialists	50	\$ 37.69	\$ 78,394	\$ 28.16	\$ 58,564	\$ 78,807	\$ 42.90	\$ 89,232
31-33	Manufacturing	15-1232	Computer User Support Specialists	60	\$ 29.05	\$ 60,421	\$ 23.92	\$ 49,746	\$ 59,128	\$ 32.20	\$ 66,984
31-33	Manufacturing	15-1241	Computer Network Architects	40	\$ 78.61	\$ 163,514	\$ 63.98	\$ 133,073	\$ 176,353	\$ 102.37	\$ 212,920
31-33	Manufacturing	15-1244	Network and Computer Systems Administrators	120	\$ 47.28	\$ 98,350	\$ 39.55	\$ 82,273	\$ 94,813	\$ 55.72	\$ 115,900
31-33	Manufacturing	15-1251	Computer Programmers	20	\$ 53.92	\$ 112,148	\$ 45.78	\$ 95,225	\$ 107,491	\$ 62.75	\$ 130,528
31-33	Manufacturing	15-1252	Software Developers	1,000	\$ 57.60	\$ 119,805	\$ 43.64	\$ 90,770	\$ 120,276	\$ 73.86	\$ 153,621
31-33	Manufacturing	15-1253	Software Quality Assurance Analysts and Testers	30	\$ 43.82	\$ 91,140	\$ 35.94	\$ 74,763	\$ 97,463	\$ 56.28	\$ 117,071
31-33	Manufacturing	15-1255	Web and Digital Interface Designers	20	\$ 41.43	\$ 86,173	\$ 36.75	\$ 76,431	\$ 86,277	\$ 48.11	\$ 100,077
31-33	Manufacturing	15-1299	Computer Occupations, All Other	40	\$ 37.14	\$ 77,258	\$ 22.31	\$ 46,409	\$ 67,048	\$ 47.01	\$ 97,791
31-33	Manufacturing	15-2051	Data Scientists	30	\$ 60.22	\$ 125,250	\$ 40.03	\$ 83,265	\$ 138,548	\$ 81.80	\$ 170,136
31-33	Manufacturing	17-0000	Architecture and Engineering Occupations	3,440	\$ 50.70	\$ 105,449	\$ 36.51	\$ 75,931	\$ 97,651	\$ 62.00	\$ 128,954
31-33	Manufacturing	17-2011	Aerospace Engineers	800	\$ 64.60	\$ 134,369	\$ 51.38	\$ 106,881	\$ 129,947	\$ 77.76	\$ 161,732
31-33	Manufacturing	17-2041	Chemical Engineers	20	\$ 51.79	\$ 107,719	\$ 36.73	\$ 76,395	\$ 99,986	\$ 60.38	\$ 125,590
31-33	Manufacturing	17-2061	Computer Hardware Engineers	40	\$ 50.42	\$ 104,877	\$ 40.34	\$ 83,914	\$ 91,344	\$ 57.57	\$ 119,736
31-33	Manufacturing	17-2071	Electrical Engineers	330	\$ 60.37	\$ 125,560	\$ 43.28	\$ 90,021	\$ 122,021	\$ 71.04	\$ 147,757
31-33	Manufacturing	17-2072	Electronics Engineers, Except Computer	350	\$ 54.03	\$ 112,378	\$ 41.14	\$ 85,565	\$ 106,847	\$ 59.46	\$ 123,675
31-33	Manufacturing	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	20	\$ 65.15	\$ 135,509	\$ 44.23	\$ 92,000	\$ 158,808	\$ 81.07	\$ 168,623
31-33	Manufacturing	17-2112	Industrial Engineers	590	\$ 46.23	\$ 96,157	\$ 36.78	\$ 76,495	\$ 90,257	\$ 56.59	\$ 117,699
31-33	Manufacturing	17-2131	Materials Engineers	20	\$ 46.30	\$ 96,312	\$ 39.20	\$ 81,545	\$ 90,085	\$ 51.18	\$ 106,447
31-33	Manufacturing	17-2141	Mechanical Engineers	360	\$ 45.61	\$ 94,870	\$ 35.42	\$ 73,665	\$ 93,455	\$ 54.80	\$ 113,976
31-33	Manufacturing	17-2199	Engineers, All Other	350	\$ 52.24	\$ 108,653	\$ 39.58	\$ 82,335	\$ 96,957	\$ 61.57	\$ 128,068
31-33	Manufacturing	17-3013	Mechanical Drafters	90	\$ 32.90	\$ 68,435	\$ 28.04	\$ 58,318	\$ 68,300	\$ 37.98	\$ 78,990
31-33	Manufacturing	17-3019	Drafters, All Other	20	\$ 32.58	\$ 67,768	\$ 22.84	\$ 47,509	\$ 62,908	\$ 43.48	\$ 90,443
31-33	Manufacturing	17-3023	Electrical and Electronic Engineering Technologists and Technicians	210	\$ 29.51	\$ 61,386	\$ 29.53	\$ 61,426	\$ 61,524	\$ 29.58	\$ 61,524
31-33	Manufacturing	17-3026	Industrial Engineering Technologists and Technicians	90	\$ 26.53	\$ 55,176	\$ 19.25	\$ 40,037	\$ 52,000	\$ 29.96	\$ 62,324
31-33	Manufacturing	17-3027	Mechanical Engineering Technologists and Technicians	20	\$ 29.09	\$ 60,513	\$ 25.06	\$ 52,118	\$ 59,402	\$ 30.74	\$ 63,935
31-33	Manufacturing	17-3028	Calibration Technologists and Technicians	10	\$ 32.05	\$ 66,661	\$ 29.32	\$ 60,992	\$ 61,090	\$ 35.57	\$ 73,983
31-33	Manufacturing	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	100	\$ 30.78	\$ 64,014	\$ 30.19	\$ 62,805	\$ 62,906	\$ 30.24	\$ 62,906
31-33	Manufacturing	19-0000	Life, Physical, and Social Science Occupations	710	\$ 38.49	\$ 80,066	\$ 25.81	\$ 53,693	\$ 71,015	\$ 45.58	\$ 94,806
31-33	Manufacturing	19-1012	Food Scientists and Technologists	80	\$ 45.01	\$ 93,619	\$ 34.96	\$ 72,714	\$ 83,314	\$ 56.28	\$ 117,068
31-33	Manufacturing	19-2031	Chemists	210	\$ 44.46	\$ 92,475	\$ 35.17	\$ 73,163	\$ 80,420	\$ 50.53	\$ 105,096
31-33	Manufacturing	19-4013	Food Science Technicians	100	\$ 21.53	\$ 44,783	\$ 18.62	\$ 38,734	\$ 39,159	\$ 24.63	\$ 51,235
31-33	Manufacturing	19-4031	Chemical Technicians	120	\$ 25.90	\$ 53,866	\$ 22.79	\$ 47,407	\$ 56,528	\$ 28.91	\$ 60,135
31-33	Manufacturing	19-4099	Life, Physical, and Social Science Technicians, All Other	10	\$ 29.37	\$ 61,096	\$ 25.12	\$ 52,249	\$ 67,570	\$ 32.70	\$ 68,023
31-33	Manufacturing	19-5011	Occupational Health and Safety Specialists	50	\$ 51.09	\$ 106,257	\$ 36.43	\$ 75,773	\$ 99,345	\$ 58.43	\$ 121,525
31-33	Manufacturing	23-0000	Legal Occupations	20	\$ 94.49	\$ 196,548	\$ 43.03	\$ 89,495	\$ 231,320	\$ 112.52	\$ 234,035
31-33	Manufacturing	23-1011	Lawyers	20	\$ 97.16	\$ 202,095	\$ 54.60	\$ 113,575	\$ 231,320	\$ 112.77	\$ 234,563
31-33	Manufacturing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	300	\$ 30.62	\$ 63,697	\$ 21.45	\$ 44,618	\$ 61,212	\$ 37.21	\$ 77,391
31-33	Manufacturing	27-1021	Commercial and Industrial Designers	70	\$ 34.00	\$ 70,725	\$ 27.62	\$ 57,454	\$ 70,605	\$ 39.20	\$ 81,538
31-33	Manufacturing	27-1024	Graphic Designers	130	\$ 27.62	\$ 57,443	\$ 20.90	\$ 43,472	\$ 51,409	\$ 31.24	\$ 64,978
31-33	Manufacturing	27-3042	Technical Writers	30	\$ 37.93	\$ 78,901	\$ 28.51	\$ 59,294	\$ 76,699	\$ 41.50	\$ 86,320
31-33	Manufacturing	35-0000	Food Preparation and Serving Related Occupations	860	\$ 16.52	\$ 34,370	\$ 14.13	\$ 29,390	\$ 30,886	\$ 16.57	\$ 34,476
31-33	Manufacturing	35-2021	Food Preparation Workers	130	\$ 16.51	\$ 34,337	\$ 14.13	\$ 29,390	\$ 34,259	\$ 16.57	\$ 34,476

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Code	Industry Sector				Hourly	Salary					
31-33	Manufacturing	35-3031	Waiters and Waitresses	130	\$ 19.01	\$ 39,534	\$ 16.37	\$ 34,059	\$ 34,217	\$ 20.73	\$ 43,124
31-33	Manufacturing	35-9021	Dishwashers	30	\$ 15.73	\$ 32,722	\$ 14.13	\$ 29,390	\$ 31,945	\$ 17.34	\$ 36,066
31-33	Manufacturing	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	40	\$ 15.63	\$ 32,512	\$ 14.47	\$ 30,102	\$ 32,132	\$ 16.57	\$ 34,460
31-33	Manufacturing	35-9099	Food Preparation and Serving Related Workers, All Other	70	\$ 14.86	\$ 30,900	\$ 14.66	\$ 30,490	\$ 30,491	\$ 14.85	\$ 30,879
31-33	Manufacturing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	250	\$ 17.18	\$ 35,731	\$ 14.13	\$ 29,390	\$ 32,952	\$ 18.50	\$ 38,480
31-33	Manufacturing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	240	\$ 16.61	\$ 34,557	\$ 14.13	\$ 29,390	\$ 31,454	\$ 18.06	\$ 37,554
31-33	Manufacturing	41-0000	Sales and Related Occupations	1,490	\$ 35.72	\$ 74,299	\$ 19.22	\$ 39,978	\$ 66,539	\$ 45.54	\$ 94,719
31-33	Manufacturing	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 27.96	\$ 58,154	\$ 23.18	\$ 48,204	\$ 55,775	\$ 34.65	\$ 72,082
31-33	Manufacturing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	80	\$ 50.91	\$ 105,887	\$ 40.39	\$ 84,009	\$ 105,750	\$ 60.29	\$ 125,409
31-33	Manufacturing	41-2011	Cashiers	160	\$ 14.65	\$ 30,468	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.33	\$ 29,802
31-33	Manufacturing	41-2031	Retail Salespersons	150	\$ 20.70	\$ 43,062	\$ 14.63	\$ 30,428	\$ 34,993	\$ 24.60	\$ 51,173
31-33	Manufacturing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	160	\$ 43.55	\$ 90,579	\$ 29.43	\$ 61,211	\$ 74,994	\$ 47.76	\$ 99,333
31-33	Manufacturing	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	20	\$ 52.62	\$ 109,458	\$ 38.04	\$ 79,133	\$ 90,570	\$ 79.57	\$ 165,506
31-33	Manufacturing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	760	\$ 42.39	\$ 88,164	\$ 29.42	\$ 61,193	\$ 79,039	\$ 48.09	\$ 100,030
31-33	Manufacturing	41-9011	Demonstrators and Product Promoters	40	\$ 15.63	\$ 32,518	\$ 14.24	\$ 29,623	\$ 31,336	\$ 16.97	\$ 35,308
31-33	Manufacturing	41-9031	Sales Engineers	10	\$ 42.28	\$ 87,953	\$ 28.98	\$ 60,281	\$ 60,281	\$ 45.98	\$ 95,641
31-33	Manufacturing	41-9099	Sales and Related Workers, All Other	20	\$ 30.82	\$ 64,109	\$ 24.92	\$ 51,836	\$ 57,720	\$ 35.50	\$ 73,839
31-33	Manufacturing	43-0000	Office and Administrative Support Occupations	3,590	\$ 24.89	\$ 51,778	\$ 19.17	\$ 39,868	\$ 48,574	\$ 28.84	\$ 59,985
31-33	Manufacturing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	340	\$ 36.62	\$ 76,180	\$ 27.64	\$ 57,491	\$ 72,290	\$ 43.03	\$ 89,510
31-33	Manufacturing	43-3011	Bill and Account Collectors	10	\$ 21.83	\$ 45,409	\$ 20.95	\$ 43,584	\$ 45,261	\$ 21.76	\$ 45,261
31-33	Manufacturing	43-3021	Billing and Posting Clerks	30	\$ 23.93	\$ 49,772	\$ 18.25	\$ 37,954	\$ 51,228	\$ 26.56	\$ 55,236
31-33	Manufacturing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	370	\$ 23.85	\$ 49,601	\$ 20.58	\$ 42,806	\$ 49,575	\$ 27.21	\$ 56,587
31-33	Manufacturing	43-3051	Payroll and Timekeeping Clerks	30	\$ 26.11	\$ 54,319	\$ 20.00	\$ 41,600	\$ 55,626	\$ 33.16	\$ 68,980
31-33	Manufacturing	43-3061	Procurement Clerks	80	\$ 26.65	\$ 55,423	\$ 23.39	\$ 48,653	\$ 57,577	\$ 29.45	\$ 61,249
31-33	Manufacturing	43-4051	Customer Service Representatives	450	\$ 23.82	\$ 49,535	\$ 19.97	\$ 41,536	\$ 47,741	\$ 27.23	\$ 56,647
31-33	Manufacturing	43-4151	Order Clerks	30	\$ 20.45	\$ 42,544	\$ 15.80	\$ 32,857	\$ 42,065	\$ 22.51	\$ 46,812
31-33	Manufacturing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 22.99	\$ 47,818	\$ 19.63	\$ 40,833	\$ 49,884	\$ 28.51	\$ 59,298
31-33	Manufacturing	43-4171	Receptionists and Information Clerks	50	\$ 21.06	\$ 43,807	\$ 17.88	\$ 37,183	\$ 42,909	\$ 23.39	\$ 48,659
31-33	Manufacturing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	30	\$ 25.77	\$ 53,609	\$ 18.50	\$ 38,480	\$ 52,598	\$ 31.28	\$ 65,072
31-33	Manufacturing	43-5061	Production, Planning, and Expediting Clerks	450	\$ 27.04	\$ 56,253	\$ 21.58	\$ 44,878	\$ 54,676	\$ 32.04	\$ 66,653
31-33	Manufacturing	43-5071	Shipping, Receiving, and Inventory Clerks	620	\$ 21.79	\$ 45,324	\$ 17.82	\$ 37,061	\$ 44,922	\$ 24.39	\$ 50,741
31-33	Manufacturing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	50	\$ 21.13	\$ 43,960	\$ 18.53	\$ 38,533	\$ 43,068	\$ 23.14	\$ 48,124
31-33	Manufacturing	43-6011	Executive Secretaries and Executive Administrative Assistants	90	\$ 34.77	\$ 72,330	\$ 30.94	\$ 64,361	\$ 73,767	\$ 36.87	\$ 76,682
31-33	Manufacturing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	290	\$ 23.70	\$ 49,289	\$ 19.42	\$ 40,390	\$ 47,836	\$ 27.86	\$ 57,944
31-33	Manufacturing	43-9021	Data Entry Keyers	30	\$ 18.38	\$ 38,234	\$ 16.66	\$ 34,659	\$ 34,777	\$ 19.28	\$ 40,109
31-33	Manufacturing	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	60	\$ 20.31	\$ 42,248	\$ 17.98	\$ 37,393	\$ 37,398	\$ 23.35	\$ 48,574
31-33	Manufacturing	43-9061	Office Clerks, General	480	\$ 21.02	\$ 43,713	\$ 17.04	\$ 35,453	\$ 42,506	\$ 23.48	\$ 48,837
31-33	Manufacturing	43-9199	Office and Administrative Support Workers, All Other	30	\$ 28.76	\$ 59,829	\$ 25.71	\$ 53,487	\$ 64,573	\$ 31.09	\$ 64,677
31-33	Manufacturing	45-0000	Farming, Fishing, and Forestry Occupations	40	\$ 20.69	\$ 43,040	\$ 14.13	\$ 29,390	\$ 34,529	\$ 23.74	\$ 49,377
31-33	Manufacturing	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	10	\$ 27.17	\$ 56,522	\$ 16.60	\$ 34,529	\$ 40,206	\$ 41.05	\$ 85,393
31-33	Manufacturing	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	20	\$ 15.21	\$ 31,634	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.89	\$ 33,053
31-33	Manufacturing	47-0000	Construction and Extraction Occupations	500	\$ 30.37	\$ 63,179	\$ 23.00	\$ 47,846	\$ 50,652	\$ 35.36	\$ 73,543
31-33	Manufacturing	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	40	\$ 51.89	\$ 107,938	\$ 40.05	\$ 83,296	\$ 138,155	\$ 66.43	\$ 138,167
31-33	Manufacturing	47-2031	Carpenters		\$ 25.08	\$ 52,167	\$ 23.55	\$ 48,985	\$ 48,985	\$ 27.58	\$ 57,359
31-33	Manufacturing	47-2111	Electricians	160	\$ 27.77	\$ 57,765	\$ 22.09	\$ 45,941	\$ 50,652	\$ 33.83	\$ 70,361
31-33	Manufacturing	49-0000	Installation, Maintenance, and Repair Occupations	1,910	\$ 29.57	\$ 61,503	\$ 23.54	\$ 48,971	\$ 61,643	\$ 33.27	\$ 69,209
31-33	Manufacturing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	180	\$ 40.34	\$ 83,918	\$ 30.91	\$ 64,297	\$ 83,568	\$ 46.12	\$ 95,935

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
31-33	Manufacturing	49-2011	Computer, Automated Teller, and Office Machine Repairers	40	\$ 35.33	\$ 73,481	\$ 27.63	\$ 57,480	\$ 71,383	\$ 38.16	\$ 79,368
31-33	Manufacturing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	60	\$ 27.31	\$ 56,803	\$ 23.94	\$ 49,797	\$ 57,547	\$ 30.61	\$ 63,673
31-33	Manufacturing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 26.20	\$ 54,496	\$ 22.39	\$ 46,562	\$ 51,732	\$ 31.07	\$ 64,619
31-33	Manufacturing	49-9041	Industrial Machinery Mechanics	740	\$ 29.82	\$ 62,034	\$ 23.85	\$ 49,605	\$ 61,100	\$ 34.67	\$ 72,112
31-33	Manufacturing	49-9062	Medical Equipment Repairers	10	\$ 36.82	\$ 76,581	\$ 32.92	\$ 68,467	\$ 69,622	\$ 44.58	\$ 92,726
31-33	Manufacturing	49-9071	Maintenance and Repair Workers, General	300	\$ 27.42	\$ 57,029	\$ 22.06	\$ 45,883	\$ 58,519	\$ 30.97	\$ 64,427
31-33	Manufacturing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	30	\$ 17.88	\$ 37,191	\$ 15.28	\$ 31,780	\$ 36,064	\$ 18.52	\$ 38,522
31-33	Manufacturing	49-9099	Installation, Maintenance, and Repair Workers, All Other	200	\$ 23.55	\$ 48,981	\$ 18.60	\$ 38,691	\$ 48,478	\$ 29.83	\$ 62,057
31-33	Manufacturing	51-0000	Production Occupations	16,240	\$ 22.81	\$ 47,449	\$ 17.09	\$ 35,552	\$ 43,028	\$ 26.30	\$ 54,701
31-33	Manufacturing	51-1011	First-Line Supervisors of Production and Operating Workers	1,490	\$ 35.43	\$ 73,703	\$ 27.94	\$ 58,108	\$ 72,393	\$ 40.80	\$ 84,869
31-33	Manufacturing	51-2021	Coil Winders, Tapers, and Finishers	40	\$ 22.56	\$ 46,929	\$ 20.98	\$ 43,637	\$ 48,111	\$ 23.13	\$ 48,111
31-33	Manufacturing	51-2028	Electrical, electronic, and electromechanical assemblers, except coil winder	930	\$ 20.91	\$ 43,490	\$ 16.14	\$ 33,575	\$ 39,425	\$ 23.54	\$ 48,969
31-33	Manufacturing	51-2041	Structural Metal Fabricators and Fitters	200	\$ 26.08	\$ 54,248	\$ 24.31	\$ 50,575	\$ 52,001	\$ 26.72	\$ 55,578
31-33	Manufacturing	51-2090	Miscellaneous Assemblers and Fabricators	1,450	\$ 19.35	\$ 40,239	\$ 15.63	\$ 32,514	\$ 37,701	\$ 22.00	\$ 45,769
31-33	Manufacturing	51-3011	Bakers	480	\$ 17.50	\$ 36,399	\$ 14.13	\$ 29,390	\$ 32,123	\$ 18.07	\$ 37,588
31-33	Manufacturing	51-3021	Butchers and Meat Cutters	80	\$ 18.99	\$ 39,494	\$ 17.11	\$ 35,580	\$ 39,046	\$ 21.28	\$ 44,252
31-33	Manufacturing	51-3091	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	70	\$ 20.35	\$ 42,337	\$ 17.10	\$ 35,561	\$ 37,061	\$ 24.33	\$ 50,601
31-33	Manufacturing	51-3092	Food Batchmakers	880	\$ 17.36	\$ 36,119	\$ 15.36	\$ 31,947	\$ 33,224	\$ 18.92	\$ 39,358
31-33	Manufacturing	51-3093	Food Cooking Machine Operators and Tenders	160	\$ 19.06	\$ 39,655	\$ 18.33	\$ 38,135	\$ 38,135	\$ 20.03	\$ 41,662
31-33	Manufacturing	51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	150	\$ 22.10	\$ 45,972	\$ 19.79	\$ 41,159	\$ 43,933	\$ 26.15	\$ 54,389
31-33	Manufacturing	51-4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	100	\$ 21.31	\$ 44,323	\$ 15.58	\$ 32,414	\$ 35,732	\$ 27.20	\$ 56,574
31-33	Manufacturing	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	200	\$ 20.43	\$ 42,495	\$ 18.16	\$ 37,766	\$ 38,579	\$ 22.67	\$ 47,158
31-33	Manufacturing	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	100	\$ 19.96	\$ 41,522	\$ 17.89	\$ 37,214	\$ 39,847	\$ 21.59	\$ 44,902
31-33	Manufacturing	51-4041	Machinists	470	\$ 25.89	\$ 53,859	\$ 20.90	\$ 43,469	\$ 52,182	\$ 29.18	\$ 60,699
31-33	Manufacturing	51-4051	Metal-Refining Furnace Operators and Tenders	20	\$ 22.48	\$ 46,752	\$ 19.38	\$ 40,306	\$ 44,872	\$ 24.90	\$ 51,790
31-33	Manufacturing	51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	200	\$ 17.91	\$ 37,250	\$ 14.16	\$ 29,448	\$ 32,271	\$ 20.25	\$ 42,121
31-33	Manufacturing	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	140	\$ 19.70	\$ 40,971	\$ 15.75	\$ 32,764	\$ 39,984	\$ 23.46	\$ 48,792
31-33	Manufacturing	51-4111	Tool and Die Makers	80	\$ 27.54	\$ 57,284	\$ 21.91	\$ 45,581	\$ 58,027	\$ 33.41	\$ 69,493
31-33	Manufacturing	51-4121	Welders, Cutters, Solderers, and Brazers	530	\$ 26.47	\$ 55,055	\$ 21.63	\$ 44,981	\$ 49,359	\$ 29.90	\$ 62,188
31-33	Manufacturing	51-4191	Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	60	\$ 24.52	\$ 51,004	\$ 19.83	\$ 41,244	\$ 51,372	\$ 29.26	\$ 60,867
31-33	Manufacturing	51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	30	\$ 21.26	\$ 44,230	\$ 14.25	\$ 29,630	\$ 37,955	\$ 25.16	\$ 52,339
31-33	Manufacturing	51-5111	Prepress Technicians and Workers	150	\$ 24.40	\$ 50,758	\$ 18.74	\$ 38,978	\$ 50,286	\$ 29.92	\$ 62,238
31-33	Manufacturing	51-5112	Printing Press Operators	680	\$ 22.81	\$ 47,446	\$ 18.48	\$ 38,431	\$ 46,589	\$ 27.23	\$ 56,643
31-33	Manufacturing	51-5113	Print Binding and Finishing Workers	200	\$ 20.26	\$ 42,144	\$ 16.77	\$ 34,886	\$ 39,220	\$ 25.66	\$ 53,377
31-33	Manufacturing	51-6031	Sewing Machine Operators	130	\$ 17.12	\$ 35,615	\$ 14.13	\$ 29,390	\$ 36,971	\$ 17.97	\$ 37,370
31-33	Manufacturing	51-6063	Textile Knitting and Weaving Machine Setters, Operators, and Tenders	40	\$ 17.94	\$ 37,315	\$ 16.73	\$ 34,792	\$ 34,792	\$ 19.83	\$ 41,252
31-33	Manufacturing	51-7011	Cabinetmakers and Bench Carpenters	140	\$ 27.75	\$ 57,724	\$ 21.26	\$ 44,223	\$ 57,855	\$ 36.31	\$ 75,531
31-33	Manufacturing	51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	20	\$ 18.53	\$ 38,551	\$ 18.70	\$ 38,902	\$ 38,994	\$ 18.75	\$ 39,006
31-33	Manufacturing	51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	50	\$ 18.27	\$ 37,997	\$ 14.73	\$ 30,634	\$ 34,969	\$ 21.68	\$ 45,091
31-33	Manufacturing	51-8021	Stationary Engineers and Boiler Operators	80	\$ 42.07	\$ 87,498	\$ 37.77	\$ 78,564	\$ 85,204	\$ 51.17	\$ 106,434
31-33	Manufacturing	51-9011	Chemical Equipment Operators and Tenders	630	\$ 24.79	\$ 51,560	\$ 17.35	\$ 36,080	\$ 46,431	\$ 28.78	\$ 59,868
31-33	Manufacturing	51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders, Metal and Plastic	130	\$ 24.77	\$ 51,528	\$ 17.47	\$ 36,348	\$ 48,830	\$ 27.61	\$ 57,431
31-33	Manufacturing	51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	110	\$ 23.74	\$ 49,388	\$ 19.10	\$ 39,724	\$ 45,917	\$ 28.64	\$ 59,563
31-33	Manufacturing	51-9022	Grinding and Polishing Workers, Hand	70	\$ 21.41	\$ 44,539	\$ 16.46	\$ 34,229	\$ 45,933	\$ 24.48	\$ 50,921
31-33	Manufacturing	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	150	\$ 24.63	\$ 51,222	\$ 21.97	\$ 45,706	\$ 47,470	\$ 27.89	\$ 58,018
31-33	Manufacturing	51-9031	Cutters and Trimmers, Hand	20	\$ 17.16	\$ 35,690	\$ 14.13	\$ 29,390	\$ 34,648	\$ 18.64	\$ 38,765
31-33	Manufacturing	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	200	\$ 20.28	\$ 42,176	\$ 15.99	\$ 33,252	\$ 37,063	\$ 23.43	\$ 48,732

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary	Hourly	Salary	Hourly	Salary	Hourly
31-33	Manufacturing	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators,	320	\$ 20.42	\$ 42,467	\$ 17.58	\$ 36,575	\$ 41,901	\$ 21.88	\$ 45,509
31-33	Manufacturing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	830	\$ 22.61	\$ 47,030	\$ 18.05	\$ 37,538	\$ 45,181	\$ 25.44	\$ 52,916
31-33	Manufacturing	51-9081	Dental Laboratory Technicians	110	\$ 21.57	\$ 44,867	\$ 15.09	\$ 31,397	\$ 46,668	\$ 27.02	\$ 56,206
31-33	Manufacturing	51-9082	Medical Appliance Technicians	50	\$ 19.70	\$ 40,975	\$ 17.58	\$ 36,573	\$ 39,234	\$ 22.35	\$ 46,487
31-33	Manufacturing	51-9111	Packaging and Filling Machine Operators and Tenders	800	\$ 20.28	\$ 42,175	\$ 17.00	\$ 35,356	\$ 40,193	\$ 22.26	\$ 46,291
31-33	Manufacturing	51-9123	Painting, Coating, and Decorating Workers	70	\$ 24.19	\$ 50,305	\$ 19.94	\$ 41,478	\$ 47,491	\$ 27.76	\$ 57,739
31-33	Manufacturing	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	190	\$ 22.97	\$ 47,771	\$ 19.09	\$ 39,709	\$ 47,968	\$ 26.28	\$ 54,663
31-33	Manufacturing	51-9161	Computer Numerically Controlled Tool Operators	320	\$ 25.55	\$ 53,153	\$ 22.14	\$ 46,054	\$ 51,193	\$ 29.61	\$ 61,581
31-33	Manufacturing	51-9162	Computer Numerically Controlled Tool Programmers	80	\$ 31.70	\$ 65,937	\$ 24.57	\$ 51,115	\$ 61,510	\$ 38.98	\$ 81,081
31-33	Manufacturing	51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	40	\$ 17.96	\$ 37,348	\$ 15.62	\$ 32,496	\$ 36,033	\$ 19.26	\$ 40,061
31-33	Manufacturing	51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	80	\$ 28.03	\$ 58,297	\$ 22.44	\$ 46,678	\$ 55,683	\$ 36.32	\$ 75,551
31-33	Manufacturing	51-9196	Paper Goods Machine Setters, Operators, and Tenders	390	\$ 20.89	\$ 43,445	\$ 15.27	\$ 31,754	\$ 44,526	\$ 26.41	\$ 54,941
31-33	Manufacturing	51-9198	Helpers--Production Workers	360	\$ 17.33	\$ 36,049	\$ 14.64	\$ 30,447	\$ 32,798	\$ 18.80	\$ 39,103
31-33	Manufacturing	51-9199	Production Workers, All Other	720	\$ 18.70	\$ 38,892	\$ 17.17	\$ 35,718	\$ 37,215	\$ 18.48	\$ 38,441
31-33	Manufacturing	53-0000	Transportation and Material Moving Occupations	5,250	\$ 19.78	\$ 41,137	\$ 15.50	\$ 32,233	\$ 37,268	\$ 21.63	\$ 44,993
31-33	Manufacturing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	210	\$ 33.86	\$ 70,437	\$ 27.60	\$ 57,417	\$ 68,838	\$ 39.36	\$ 81,864
31-33	Manufacturing	53-3031	Driver/Sales Workers	140	\$ 19.99	\$ 41,577	\$ 17.42	\$ 36,234	\$ 38,687	\$ 21.85	\$ 45,448
31-33	Manufacturing	53-3032	Heavy and Tractor-Trailer Truck Drivers	400	\$ 26.43	\$ 54,984	\$ 24.04	\$ 49,993	\$ 57,015	\$ 28.86	\$ 60,026
31-33	Manufacturing	53-3033	Light Truck Drivers	190	\$ 19.27	\$ 40,091	\$ 16.63	\$ 34,590	\$ 38,094	\$ 21.34	\$ 44,394
31-33	Manufacturing	53-7051	Industrial Truck and Tractor Operators	550	\$ 21.62	\$ 44,961	\$ 19.00	\$ 39,520	\$ 44,505	\$ 22.41	\$ 46,622
31-33	Manufacturing	53-7061	Cleaners of Vehicles and Equipment	280	\$ 19.04	\$ 39,599	\$ 17.71	\$ 36,844	\$ 38,837	\$ 21.00	\$ 43,686
31-33	Manufacturing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,180	\$ 18.14	\$ 37,721	\$ 15.10	\$ 31,414	\$ 36,764	\$ 19.42	\$ 40,393
31-33	Manufacturing	53-7063	Machine Feeders and Offbearers	40	\$ 21.79	\$ 45,321	\$ 17.57	\$ 36,539	\$ 44,641	\$ 25.19	\$ 52,388
31-33	Manufacturing	53-7064	Packers and Packagers, Hand	1,010	\$ 16.72	\$ 34,784	\$ 14.59	\$ 30,339	\$ 33,733	\$ 17.86	\$ 37,139
31-33	Manufacturing	53-7065	Stockers and Order Fillers	190	\$ 20.48	\$ 42,604	\$ 17.21	\$ 35,791	\$ 41,671	\$ 22.51	\$ 46,823
42	Wholesale Trade	00-0000	Total all occupations	26,810	\$ 32.82	\$ 68,270	\$ 19.25	\$ 40,048	\$ 50,883	\$ 36.39	\$ 75,697
42	Wholesale Trade	11-0000	Management Occupations	2,030	\$ 85.12	\$ 177,045	\$ 57.22	\$ 119,011	\$ 156,585	\$ 100.07	\$ 208,146
42	Wholesale Trade	11-1021	General and Operations Managers	750	\$ 87.87	\$ 182,760	\$ 49.36	\$ 102,674	\$ 152,014	\$ 110.04	\$ 228,876
42	Wholesale Trade	11-2021	Marketing Managers	150	\$ 75.92	\$ 157,905	\$ 62.55	\$ 130,109	\$ 156,585	\$ 80.27	\$ 166,969
42	Wholesale Trade	11-2022	Sales Managers	340	\$ 83.82	\$ 174,354	\$ 60.23	\$ 125,272	\$ 159,514	\$ 100.07	\$ 208,147
42	Wholesale Trade	11-3012	Administrative Services Managers	20	\$ 68.72	\$ 142,928	\$ 48.48	\$ 100,837	\$ 124,551	\$ 70.04	\$ 145,693
42	Wholesale Trade	11-3013	Facilities Managers	10	\$ 68.80	\$ 143,094	\$ 62.80	\$ 130,633	\$ 138,453	\$ 76.98	\$ 160,110
42	Wholesale Trade	11-3021	Computer and Information Systems Managers	110	\$ 88.72	\$ 184,528	\$ 62.56	\$ 130,121	\$ 165,573	\$ 98.10	\$ 204,045
42	Wholesale Trade	11-3031	Financial Managers	170	\$ 91.10	\$ 189,497	\$ 64.97	\$ 135,143	\$ 165,371	\$ 109.17	\$ 227,065
42	Wholesale Trade	11-3051	Industrial Production Managers	40	\$ 66.92	\$ 139,201	\$ 52.18	\$ 108,538	\$ 128,088	\$ 72.48	\$ 150,754
42	Wholesale Trade	11-3061	Purchasing Managers	60	\$ 77.18	\$ 160,530	\$ 60.67	\$ 126,197	\$ 146,176	\$ 93.05	\$ 193,543
42	Wholesale Trade	11-3071	Transportation, Storage, and Distribution Managers	140	\$ 77.10	\$ 160,374	\$ 52.15	\$ 108,464	\$ 139,083	\$ 96.33	\$ 200,361
42	Wholesale Trade	11-3121	Human Resources Managers	50	\$ 80.46	\$ 167,360	\$ 65.02	\$ 135,242	\$ 148,846	\$ 86.37	\$ 179,648
42	Wholesale Trade	11-9041	Architectural and Engineering Managers	20	\$ 72.28	\$ 150,346	\$ 58.03	\$ 120,700	\$ 146,859	\$ 85.20	\$ 177,222
42	Wholesale Trade	11-9121	Natural Sciences Managers	30	\$ 91.87	\$ 191,094	\$ 76.21	\$ 158,509	\$ 187,753		
42	Wholesale Trade	11-9199	Managers, All Other	80	\$ 83.44	\$ 173,562	\$ 52.83	\$ 109,892	\$ 149,594	\$ 102.65	\$ 213,503
42	Wholesale Trade	13-0000	Business and Financial Operations Occupations	1,490	\$ 41.35	\$ 85,998	\$ 31.86	\$ 66,277	\$ 81,205	\$ 47.81	\$ 99,453
42	Wholesale Trade	13-1020	Buyers and Purchasing Agents	280	\$ 39.78	\$ 82,736	\$ 31.62	\$ 65,765	\$ 78,121	\$ 46.09	\$ 95,862
42	Wholesale Trade	13-1041	Compliance Officers	50	\$ 38.57	\$ 80,230	\$ 29.42	\$ 61,185	\$ 80,738	\$ 45.84	\$ 95,354
42	Wholesale Trade	13-1051	Cost Estimators	40	\$ 34.78	\$ 72,334	\$ 25.69	\$ 53,429	\$ 61,690	\$ 41.45	\$ 86,206
42	Wholesale Trade	13-1071	Human Resources Specialists	110	\$ 40.71	\$ 84,673	\$ 31.25	\$ 65,000	\$ 78,142	\$ 45.22	\$ 94,048
42	Wholesale Trade	13-1081	Logisticians	60	\$ 40.57	\$ 84,385	\$ 30.71	\$ 63,876	\$ 79,491	\$ 45.77	\$ 95,200

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
42	Wholesale Trade	13-1082	Project Management Specialists	170	\$ 42.87	\$ 89,168	\$ 32.38	\$ 67,359	\$ 80,164	\$ 51.67	\$ 107,474
42	Wholesale Trade	13-1111	Management Analysts	10	\$ 48.95	\$ 101,823	\$ 37.29	\$ 77,563	\$ 84,989	\$ 61.02	\$ 126,923
42	Wholesale Trade	13-1141	Compensation, Benefits, and Job Analysis Specialists	30	\$ 40.31	\$ 83,844	\$ 39.00	\$ 81,129	\$ 81,425	\$ 42.47	\$ 88,335
42	Wholesale Trade	13-1151	Training and Development Specialists	30	\$ 40.26	\$ 83,732	\$ 32.80	\$ 68,217	\$ 78,297	\$ 48.64	\$ 101,175
42	Wholesale Trade	13-1161	Market Research Analysts and Marketing Specialists	220	\$ 40.36	\$ 83,959	\$ 30.93	\$ 64,339	\$ 79,869	\$ 47.15	\$ 98,064
42	Wholesale Trade	13-1199	Business Operations Specialists, All Other	140	\$ 42.76	\$ 88,943	\$ 34.14	\$ 71,007	\$ 84,371	\$ 49.21	\$ 102,357
42	Wholesale Trade	13-2011	Accountants and Auditors	270	\$ 43.59	\$ 90,665	\$ 34.70	\$ 72,169	\$ 85,738	\$ 50.91	\$ 105,884
42	Wholesale Trade	13-2051	Financial and Investment Analysts	40	\$ 46.52	\$ 96,763	\$ 38.95	\$ 81,024	\$ 89,981	\$ 52.68	\$ 109,574
42	Wholesale Trade	13-2099	Financial Specialists, All Other	10	\$ 37.26	\$ 77,506	\$ 29.94	\$ 62,274	\$ 72,426	\$ 46.38	\$ 96,481
42	Wholesale Trade	15-0000	Computer and Mathematical Occupations	600	\$ 41.94	\$ 87,231	\$ 25.93	\$ 53,939	\$ 76,266	\$ 53.07	\$ 110,377
42	Wholesale Trade	15-1211	Computer Systems Analysts	20	\$ 49.80	\$ 103,587	\$ 32.31	\$ 67,207	\$ 102,847	\$ 61.06	\$ 127,004
42	Wholesale Trade	15-1231	Computer Network Support Specialists	20	\$ 40.58	\$ 84,409	\$ 25.47	\$ 52,976	\$ 80,531	\$ 54.01	\$ 112,331
42	Wholesale Trade	15-1232	Computer User Support Specialists	160	\$ 28.93	\$ 60,173	\$ 22.57	\$ 46,942	\$ 60,749	\$ 32.09	\$ 66,743
42	Wholesale Trade	15-1241	Computer Network Architects	20	\$ 63.85	\$ 132,809	\$ 32.76	\$ 68,145	\$ 140,818	\$ 88.92	\$ 184,962
42	Wholesale Trade	15-1244	Network and Computer Systems Administrators	80	\$ 46.22	\$ 96,129	\$ 37.19	\$ 77,352	\$ 93,968	\$ 54.50	\$ 113,369
42	Wholesale Trade	15-1251	Computer Programmers	10	\$ 63.01	\$ 131,070	\$ 40.27	\$ 83,759	\$ 127,924	\$ 74.37	\$ 154,696
42	Wholesale Trade	15-1252	Software Developers	160	\$ 49.15	\$ 102,231	\$ 25.59	\$ 53,234	\$ 98,614	\$ 61.76	\$ 128,465
42	Wholesale Trade	15-1253	Software Quality Assurance Analysts and Testers	10	\$ 41.66	\$ 86,649	\$ 33.65	\$ 70,001	\$ 83,408	\$ 44.98	\$ 93,559
42	Wholesale Trade	15-1255	Web and Digital Interface Designers	20	\$ 32.08	\$ 66,719	\$ 25.94	\$ 53,947	\$ 67,518	\$ 34.51	\$ 71,789
42	Wholesale Trade	15-1299	Computer Occupations, All Other	50	\$ 31.51	\$ 65,541	\$ 24.72	\$ 51,420	\$ 57,422	\$ 32.68	\$ 67,965
42	Wholesale Trade	15-2051	Data Scientists	20	\$ 48.18	\$ 100,207	\$ 26.19	\$ 54,482	\$ 98,689	\$ 67.11	\$ 139,588
42	Wholesale Trade	17-0000	Architecture and Engineering Occupations	190	\$ 45.10	\$ 93,814	\$ 31.12	\$ 64,738	\$ 94,506	\$ 50.47	\$ 104,983
42	Wholesale Trade	17-2071	Electrical Engineers	30	\$ 43.43	\$ 90,343	\$ 31.32	\$ 65,141	\$ 83,077	\$ 49.38	\$ 102,711
42	Wholesale Trade	17-2112	Industrial Engineers	30	\$ 37.70	\$ 78,406	\$ 30.22	\$ 62,850	\$ 68,594	\$ 46.01	\$ 95,702
42	Wholesale Trade	17-2141	Mechanical Engineers	70	\$ 55.28	\$ 114,976	\$ 48.84	\$ 101,581	\$ 101,582	\$ 73.26	\$ 152,382
42	Wholesale Trade	17-2199	Engineers, All Other	10	\$ 45.49	\$ 94,616	\$ 39.20	\$ 81,526	\$ 95,132	\$ 50.47	\$ 104,983
42	Wholesale Trade	17-3023	Electrical and Electronic Engineering Technologists and Technicians	10	\$ 24.10	\$ 50,135	\$ 19.96	\$ 41,515	\$ 47,631	\$ 27.95	\$ 58,131
42	Wholesale Trade	19-0000	Life, Physical, and Social Science Occupations	90	\$ 37.06	\$ 77,077	\$ 26.94	\$ 56,033	\$ 73,256	\$ 45.53	\$ 94,705
42	Wholesale Trade	19-2031	Chemists	20	\$ 38.54	\$ 80,166	\$ 30.97	\$ 64,418	\$ 79,750	\$ 39.52	\$ 82,200
42	Wholesale Trade	19-5011	Occupational Health and Safety Specialists	10	\$ 39.94	\$ 83,071	\$ 27.93	\$ 58,105	\$ 85,183	\$ 47.04	\$ 97,843
42	Wholesale Trade	23-0000	Legal Occupations	20	\$ 95.60	\$ 198,853	\$ 73.00	\$ 151,830	\$ 209,310		
42	Wholesale Trade	23-1011	Lawyers	10	\$ 98.80	\$ 205,495	\$ 80.13	\$ 166,678	\$ 209,310		
42	Wholesale Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	270	\$ 24.55	\$ 51,067	\$ 18.97	\$ 39,459	\$ 44,673	\$ 28.16	\$ 58,582
42	Wholesale Trade	27-1021	Commercial and Industrial Designers	20	\$ 30.47	\$ 63,385	\$ 25.68	\$ 53,419	\$ 56,568	\$ 35.67	\$ 74,199
42	Wholesale Trade	27-1024	Graphic Designers	50	\$ 27.95	\$ 58,131	\$ 22.71	\$ 47,239	\$ 58,088	\$ 32.39	\$ 67,374
42	Wholesale Trade	27-1025	Interior Designers	20	\$ 29.22	\$ 60,783	\$ 25.22	\$ 52,453	\$ 61,943	\$ 31.18	\$ 64,850
42	Wholesale Trade	27-1026	Merchandise Displayers and Window Trimmers	140	\$ 19.18	\$ 39,899	\$ 15.01	\$ 31,229	\$ 41,012	\$ 21.48	\$ 44,673
42	Wholesale Trade	27-3031	Public Relations Specialists	10	\$ 33.45	\$ 69,569	\$ 23.16	\$ 48,176	\$ 55,051	\$ 38.50	\$ 80,076
42	Wholesale Trade	29-0000	Healthcare Practitioners and Technical Occupations	460	\$ 41.18	\$ 85,660	\$ 19.76	\$ 41,093	\$ 51,947	\$ 67.18	\$ 139,731
42	Wholesale Trade	29-1051	Pharmacists	180	\$ 67.59	\$ 140,584	\$ 65.44	\$ 136,113	\$ 141,547	\$ 68.80	\$ 143,096
42	Wholesale Trade	33-0000	Protective Service Occupations	60	\$ 21.38	\$ 44,478	\$ 20.11	\$ 41,836	\$ 43,966	\$ 21.67	\$ 45,070
42	Wholesale Trade	33-9032	Security Guards	50	\$ 20.80	\$ 43,259	\$ 20.11	\$ 41,834	\$ 43,966	\$ 21.14	\$ 43,968
42	Wholesale Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	120	\$ 19.46	\$ 40,476	\$ 16.06	\$ 33,396	\$ 39,347	\$ 21.98	\$ 45,718
42	Wholesale Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	110	\$ 19.06	\$ 39,651	\$ 16.06	\$ 33,396	\$ 39,347	\$ 21.76	\$ 45,260
42	Wholesale Trade	41-0000	Sales and Related Occupations	4,580	\$ 39.82	\$ 82,815	\$ 24.02	\$ 49,961	\$ 66,522	\$ 46.50	\$ 96,714
42	Wholesale Trade	41-1011	First-Line Supervisors of Retail Sales Workers	150	\$ 25.15	\$ 52,315	\$ 14.51	\$ 30,183	\$ 43,121	\$ 29.80	\$ 61,994
42	Wholesale Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	540	\$ 50.77	\$ 105,597	\$ 35.97	\$ 74,811	\$ 92,295	\$ 56.07	\$ 116,616

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Burlington-Camden-Gloucester-Salem County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
42	Wholesale Trade	41-2011	Cashiers	50	\$ 16.17	\$ 33,637	\$ 14.13	\$ 29,390	\$ 30,790	\$ 19.44	\$ 40,437
42	Wholesale Trade	41-2021	Counter and Rental Clerks	90	\$ 22.80	\$ 47,421	\$ 19.49	\$ 40,547	\$ 46,566	\$ 24.80	\$ 51,579
42	Wholesale Trade	41-2022	Parts Salespersons	190	\$ 23.92	\$ 49,759	\$ 20.55	\$ 42,747	\$ 49,961	\$ 26.52	\$ 55,152
42	Wholesale Trade	41-2031	Retail Salespersons	140	\$ 21.84	\$ 45,433	\$ 14.13	\$ 29,390	\$ 38,311	\$ 23.42	\$ 48,704
42	Wholesale Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	170	\$ 40.85	\$ 84,969	\$ 24.00	\$ 49,919	\$ 70,667	\$ 43.70	\$ 90,900
42	Wholesale Trade	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	250	\$ 64.95	\$ 135,099	\$ 38.49	\$ 80,049	\$ 159,671	\$ 83.65	\$ 173,992
42	Wholesale Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	2,820	\$ 38.72	\$ 80,537	\$ 24.59	\$ 51,139	\$ 66,317	\$ 45.07	\$ 93,751
42	Wholesale Trade	41-9031	Sales Engineers	40	\$ 63.07	\$ 131,184	\$ 46.55	\$ 96,820	\$ 155,467	\$ 74.74	\$ 155,467
42	Wholesale Trade	41-9099	Sales and Related Workers, All Other	110	\$ 29.10	\$ 60,519	\$ 21.50	\$ 44,720	\$ 54,761	\$ 34.38	\$ 71,510
42	Wholesale Trade	43-0000	Office and Administrative Support Occupations	4,850	\$ 24.32	\$ 50,588	\$ 18.90	\$ 39,315	\$ 46,896	\$ 27.87	\$ 57,961
42	Wholesale Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	580	\$ 35.04	\$ 72,893	\$ 28.24	\$ 58,739	\$ 68,702	\$ 40.52	\$ 84,289
42	Wholesale Trade	43-3011	Bill and Account Collectors	60	\$ 23.32	\$ 48,505	\$ 20.38	\$ 42,399	\$ 50,768	\$ 24.66	\$ 51,302
42	Wholesale Trade	43-3021	Billing and Posting Clerks	110	\$ 23.87	\$ 49,658	\$ 20.88	\$ 43,423	\$ 50,883	\$ 24.63	\$ 51,233
42	Wholesale Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	620	\$ 24.23	\$ 50,402	\$ 20.01	\$ 41,612	\$ 47,530	\$ 28.65	\$ 59,589
42	Wholesale Trade	43-3051	Payroll and Timekeeping Clerks	10	\$ 29.43	\$ 61,221	\$ 24.76	\$ 51,511	\$ 63,355	\$ 33.33	\$ 69,325
42	Wholesale Trade	43-3061	Procurement Clerks	110	\$ 23.98	\$ 49,873	\$ 21.19	\$ 44,077	\$ 47,874	\$ 27.96	\$ 58,155
42	Wholesale Trade	43-3099	Financial Clerks, All Other	10	\$ 28.49	\$ 59,260	\$ 25.43	\$ 52,887	\$ 62,555	\$ 30.07	\$ 62,555
42	Wholesale Trade	43-4041	Credit Authorizers, Checkers, and Clerks	40	\$ 26.81	\$ 55,762	\$ 23.31	\$ 48,493	\$ 53,129	\$ 30.77	\$ 64,000
42	Wholesale Trade	43-4051	Customer Service Representatives	1,020	\$ 23.45	\$ 48,785	\$ 19.55	\$ 40,669	\$ 45,895	\$ 26.76	\$ 55,658
42	Wholesale Trade	43-4151	Order Clerks	200	\$ 21.45	\$ 44,606	\$ 18.31	\$ 38,084	\$ 46,658	\$ 24.40	\$ 50,750
42	Wholesale Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	30	\$ 25.29	\$ 52,601	\$ 22.65	\$ 47,122	\$ 50,407	\$ 29.66	\$ 61,686
42	Wholesale Trade	43-4171	Receptionists and Information Clerks	60	\$ 18.70	\$ 38,905	\$ 15.12	\$ 31,440	\$ 37,916	\$ 20.89	\$ 43,449
42	Wholesale Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	90	\$ 26.52	\$ 55,161	\$ 20.45	\$ 42,527	\$ 48,524	\$ 30.46	\$ 63,365
42	Wholesale Trade	43-5061	Production, Planning, and Expediting Clerks	250	\$ 23.27	\$ 48,399	\$ 18.97	\$ 39,456	\$ 47,793	\$ 25.59	\$ 53,235
42	Wholesale Trade	43-5071	Shipping, Receiving, and Inventory Clerks	700	\$ 21.07	\$ 43,831	\$ 18.36	\$ 38,196	\$ 42,426	\$ 23.40	\$ 48,679
42	Wholesale Trade	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	20	\$ 20.10	\$ 41,813	\$ 16.76	\$ 34,859	\$ 38,479	\$ 18.50	\$ 38,479
42	Wholesale Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 39.60	\$ 82,378	\$ 35.32	\$ 73,472	\$ 80,095	\$ 45.83	\$ 95,329
42	Wholesale Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	230	\$ 21.30	\$ 44,314	\$ 16.34	\$ 33,985	\$ 41,593	\$ 25.08	\$ 52,166
42	Wholesale Trade	43-9021	Data Entry Keyers	50	\$ 20.11	\$ 41,823	\$ 17.94	\$ 37,306	\$ 39,317	\$ 22.43	\$ 46,654
42	Wholesale Trade	43-9061	Office Clerks, General	540	\$ 20.85	\$ 43,366	\$ 17.38	\$ 36,147	\$ 42,639	\$ 23.13	\$ 48,119
42	Wholesale Trade	45-0000	Farming, Fishing, and Forestry Occupations	240	\$ 17.81	\$ 37,055	\$ 14.13	\$ 29,390	\$ 31,546	\$ 18.50	\$ 38,486
42	Wholesale Trade	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	170	\$ 16.48	\$ 34,288	\$ 14.13	\$ 29,390	\$ 31,020	\$ 17.71	\$ 36,828
42	Wholesale Trade	47-0000	Construction and Extraction Occupations	100	\$ 29.07	\$ 60,464	\$ 21.94	\$ 45,628	\$ 60,153	\$ 32.20	\$ 66,980
42	Wholesale Trade	47-2031	Carpenters	20	\$ 25.13	\$ 52,266	\$ 19.08	\$ 39,691	\$ 57,203	\$ 30.42	\$ 63,276
42	Wholesale Trade	49-0000	Installation, Maintenance, and Repair Occupations	1,490	\$ 28.76	\$ 59,822	\$ 22.19	\$ 46,155	\$ 57,657	\$ 34.55	\$ 71,862
42	Wholesale Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	130	\$ 38.32	\$ 79,698	\$ 30.42	\$ 63,268	\$ 79,371	\$ 45.21	\$ 94,033
42	Wholesale Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	110	\$ 27.28	\$ 56,746	\$ 21.90	\$ 45,543	\$ 57,897	\$ 31.50	\$ 65,529
42	Wholesale Trade	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	90	\$ 35.20	\$ 73,222	\$ 26.62	\$ 55,375	\$ 79,836	\$ 40.62	\$ 84,491
42	Wholesale Trade	49-3023	Automotive Service Technicians and Mechanics	60	\$ 31.59	\$ 65,717	\$ 22.77	\$ 47,352	\$ 63,371	\$ 39.44	\$ 82,037
42	Wholesale Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	240	\$ 28.20	\$ 58,658	\$ 23.24	\$ 48,330	\$ 57,436	\$ 33.06	\$ 68,765
42	Wholesale Trade	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	210	\$ 30.36	\$ 63,159	\$ 27.74	\$ 57,694	\$ 60,207	\$ 37.36	\$ 77,715
42	Wholesale Trade	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	110	\$ 25.53	\$ 53,095	\$ 20.11	\$ 41,830	\$ 49,261	\$ 27.20	\$ 56,569
42	Wholesale Trade	49-9041	Industrial Machinery Mechanics	110	\$ 29.74	\$ 61,856	\$ 22.75	\$ 47,323	\$ 61,174	\$ 34.82	\$ 72,430
42	Wholesale Trade	49-9062	Medical Equipment Repairers	40	\$ 34.32	\$ 71,390	\$ 28.73	\$ 59,749	\$ 72,104	\$ 37.43	\$ 77,863
42	Wholesale Trade	49-9071	Maintenance and Repair Workers, General	140	\$ 24.51	\$ 50,979	\$ 19.12	\$ 39,778	\$ 49,157	\$ 28.49	\$ 59,257
42	Wholesale Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	30	\$ 20.45	\$ 42,526	\$ 17.53	\$ 36,470	\$ 39,910	\$ 23.35	\$ 48,574
42	Wholesale Trade	51-0000	Production Occupations	1,440	\$ 21.03	\$ 43,749	\$ 16.07	\$ 33,416	\$ 38,949	\$ 23.59	\$ 49,073

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
42	Wholesale Trade	51-1011	First-Line Supervisors of Production and Operating Workers	150	\$ 32.99	\$ 68,624	\$ 27.49	\$ 57,180	\$ 64,427	\$ 38.72	\$ 80,546
42	Wholesale Trade	51-2090	Miscellaneous Assemblers and Fabricators	410	\$ 17.27	\$ 35,931	\$ 14.25	\$ 29,647	\$ 33,416	\$ 19.06	\$ 39,641
42	Wholesale Trade	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Me	10	\$ 22.13	\$ 46,023	\$ 18.27	\$ 38,001	\$ 46,632	\$ 24.42	\$ 50,787
42	Wholesale Trade	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators,	10	\$ 17.17	\$ 35,720	\$ 14.72	\$ 30,611	\$ 32,760	\$ 18.09	\$ 37,621
42	Wholesale Trade	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	50	\$ 21.71	\$ 45,150	\$ 18.33	\$ 38,133	\$ 40,810	\$ 23.83	\$ 49,566
42	Wholesale Trade	51-6031	Sewing Machine Operators	70	\$ 16.35	\$ 34,002	\$ 14.36	\$ 29,872	\$ 30,527	\$ 17.86	\$ 37,140
42	Wholesale Trade	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	30	\$ 22.09	\$ 45,940	\$ 21.01	\$ 43,701	\$ 43,716	\$ 23.87	\$ 49,656
42	Wholesale Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	250	\$ 21.80	\$ 45,348	\$ 17.40	\$ 36,183	\$ 39,028	\$ 24.17	\$ 50,267
42	Wholesale Trade	51-9111	Packaging and Filling Machine Operators and Tenders	70	\$ 19.70	\$ 40,978	\$ 16.18	\$ 33,664	\$ 41,746	\$ 22.00	\$ 45,764
42	Wholesale Trade	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	10	\$ 24.59	\$ 51,155	\$ 19.91	\$ 41,411	\$ 54,634	\$ 28.98	\$ 60,273
42	Wholesale Trade	51-9199	Production Workers, All Other	20	\$ 21.49	\$ 44,700	\$ 17.01	\$ 35,390	\$ 36,481	\$ 24.54	\$ 51,039
42	Wholesale Trade	53-0000	Transportation and Material Moving Occupations	8,770	\$ 22.41	\$ 46,616	\$ 17.00	\$ 35,360	\$ 44,067	\$ 25.27	\$ 52,570
42	Wholesale Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	740	\$ 32.05	\$ 66,669	\$ 25.55	\$ 53,150	\$ 64,085	\$ 37.22	\$ 77,412
42	Wholesale Trade	53-3031	Driver/Sales Workers	860	\$ 18.75	\$ 38,998	\$ 14.13	\$ 29,390	\$ 36,520	\$ 22.81	\$ 47,438
42	Wholesale Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	1,160	\$ 30.44	\$ 63,309	\$ 25.34	\$ 52,716	\$ 60,223	\$ 35.00	\$ 72,800
42	Wholesale Trade	53-3033	Light Truck Drivers	700	\$ 21.95	\$ 45,666	\$ 18.25	\$ 37,960	\$ 43,959	\$ 24.03	\$ 49,982
42	Wholesale Trade	53-3053	Shuttle Drivers and Chauffeurs	20	\$ 31.68	\$ 65,891	\$ 29.93	\$ 62,263	\$ 62,263	\$ 34.62	\$ 72,004
42	Wholesale Trade	53-7021	Crane and Tower Operators	30	\$ 27.10	\$ 56,370	\$ 24.50	\$ 50,955	\$ 56,280	\$ 28.74	\$ 59,770
42	Wholesale Trade	53-7051	Industrial Truck and Tractor Operators	670	\$ 21.46	\$ 44,636	\$ 18.39	\$ 38,243	\$ 45,607	\$ 24.01	\$ 49,936
42	Wholesale Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,310	\$ 20.60	\$ 42,847	\$ 16.98	\$ 35,325	\$ 43,124	\$ 22.11	\$ 45,982
42	Wholesale Trade	53-7064	Packers and Packagers, Hand	620	\$ 17.32	\$ 36,020	\$ 14.73	\$ 30,645	\$ 33,800	\$ 18.70	\$ 38,897
42	Wholesale Trade	53-7065	Stockers and Order Fillers	1,390	\$ 19.44	\$ 40,439	\$ 16.62	\$ 34,562	\$ 40,181	\$ 21.85	\$ 45,450
44-45	Retail Trade	00-0000	Total all occupations	67,580	\$ 21.21	\$ 44,107	\$ 14.37	\$ 29,898	\$ 34,867	\$ 21.86	\$ 45,472
44-45	Retail Trade	11-0000	Management Occupations	2,260	\$ 56.69	\$ 117,906	\$ 36.13	\$ 75,160	\$ 98,760	\$ 65.19	\$ 135,601
44-45	Retail Trade	11-1021	General and Operations Managers	1,650	\$ 55.20	\$ 114,815	\$ 35.97	\$ 74,825	\$ 96,476	\$ 62.04	\$ 129,041
44-45	Retail Trade	11-2021	Marketing Managers	30	\$ 95.49	\$ 198,623	\$ 66.53	\$ 138,391	\$ 212,535		
44-45	Retail Trade	11-2022	Sales Managers	220	\$ 59.88	\$ 124,557	\$ 36.97	\$ 76,903	\$ 101,908	\$ 71.60	\$ 148,922
44-45	Retail Trade	11-3012	Administrative Services Managers	30	\$ 44.13	\$ 91,789	\$ 36.84	\$ 76,631	\$ 76,632	\$ 43.71	\$ 90,910
44-45	Retail Trade	11-3013	Facilities Managers	20	\$ 34.79	\$ 72,354	\$ 18.17	\$ 37,789	\$ 38,241	\$ 41.84	\$ 88,030
44-45	Retail Trade	11-3021	Computer and Information Systems Managers	20	\$ 85.89	\$ 178,653	\$ 72.99	\$ 151,812	\$ 151,815	\$ 107.44	\$ 223,468
44-45	Retail Trade	11-3031	Financial Managers	70	\$ 81.83	\$ 170,205	\$ 64.82	\$ 134,832	\$ 162,009	\$ 96.67	\$ 201,076
44-45	Retail Trade	11-3051	Industrial Production Managers	20	\$ 68.64	\$ 142,772	\$ 45.27	\$ 94,157	\$ 167,206	\$ 87.30	\$ 181,578
44-45	Retail Trade	11-3071	Transportation, Storage, and Distribution Managers	70	\$ 48.63	\$ 101,158	\$ 43.63	\$ 90,746	\$ 94,401	\$ 47.20	\$ 98,169
44-45	Retail Trade	11-3121	Human Resources Managers	10	\$ 74.11	\$ 154,143	\$ 60.45	\$ 125,734	\$ 128,980	\$ 93.50	\$ 194,480
44-45	Retail Trade	11-9199	Managers, All Other	90	\$ 51.02	\$ 106,128	\$ 30.83	\$ 64,125	\$ 99,645	\$ 72.14	\$ 150,057
44-45	Retail Trade	13-0000	Business and Financial Operations Occupations	940	\$ 36.23	\$ 75,358	\$ 24.66	\$ 51,285	\$ 70,417	\$ 45.88	\$ 95,437
44-45	Retail Trade	13-1020	Buyers and Purchasing Agents	80	\$ 36.12	\$ 75,132	\$ 21.60	\$ 44,937	\$ 76,927	\$ 42.71	\$ 88,834
44-45	Retail Trade	13-1041	Compliance Officers	10	\$ 35.12	\$ 73,046	\$ 32.89	\$ 68,421	\$ 69,078	\$ 37.77	\$ 78,562
44-45	Retail Trade	13-1051	Cost Estimators	20	\$ 40.73	\$ 84,725	\$ 26.72	\$ 55,574	\$ 75,058	\$ 51.33	\$ 106,762
44-45	Retail Trade	13-1071	Human Resources Specialists	130	\$ 32.35	\$ 67,293	\$ 23.96	\$ 49,830	\$ 64,811	\$ 37.88	\$ 78,800
44-45	Retail Trade	13-1082	Project Management Specialists	30	\$ 46.85	\$ 97,458	\$ 35.57	\$ 73,983	\$ 94,612	\$ 50.50	\$ 105,047
44-45	Retail Trade	13-1151	Training and Development Specialists	40	\$ 20.76	\$ 43,174	\$ 15.48	\$ 32,189	\$ 35,322	\$ 17.96	\$ 37,354
44-45	Retail Trade	13-1161	Market Research Analysts and Marketing Specialists	110	\$ 30.73	\$ 63,924	\$ 23.26	\$ 48,385	\$ 65,308	\$ 32.95	\$ 68,536
44-45	Retail Trade	13-1199	Business Operations Specialists, All Other	170	\$ 28.57	\$ 59,427	\$ 17.77	\$ 36,958	\$ 54,417	\$ 35.32	\$ 73,475
44-45	Retail Trade	13-2011	Accountants and Auditors	200	\$ 47.24	\$ 98,267	\$ 32.50	\$ 67,598	\$ 95,437	\$ 55.27	\$ 114,963
44-45	Retail Trade	15-0000	Computer and Mathematical Occupations	200	\$ 40.02	\$ 83,237	\$ 23.47	\$ 48,822	\$ 73,807	\$ 50.91	\$ 105,902
44-45	Retail Trade	15-1232	Computer User Support Specialists	30	\$ 25.72	\$ 53,496	\$ 20.99	\$ 43,665	\$ 59,105	\$ 28.62	\$ 59,538

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Code	Industry Sector				Hourly	(Avg.) Salary					
44-45	Retail Trade	15-1244	Network and Computer Systems Administrators	50	\$ 49.46	\$ 102,873	\$ 32.39	\$ 67,362	\$ 132,240	\$ 63.58	\$ 132,240
44-45	Retail Trade	15-1255	Web and Digital Interface Designers	50	\$ 36.20	\$ 75,297	\$ 31.51	\$ 65,536	\$ 76,104	\$ 36.59	\$ 76,104
44-45	Retail Trade	15-1299	Computer Occupations, All Other	20	\$ 30.01	\$ 62,415	\$ 20.82	\$ 43,304	\$ 48,144	\$ 34.73	\$ 72,248
44-45	Retail Trade	19-0000	Life, Physical, and Social Science Occupations	20	\$ 29.16	\$ 60,652	\$ 14.88	\$ 30,950	\$ 54,426	\$ 36.50	\$ 75,919
44-45	Retail Trade	25-0000	Educational Instruction and Library Occupations	140	\$ 23.60	\$ 49,085	\$ 14.27	\$ 29,682	\$ 50,018	\$ 30.22	\$ 62,864
44-45	Retail Trade	25-3021	Self-Enrichment Teachers	140	\$ 23.60	\$ 49,085	\$ 14.27	\$ 29,682	\$ 50,018	\$ 30.22	\$ 62,864
44-45	Retail Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	620	\$ 20.43	\$ 42,501	\$ 16.44	\$ 34,193	\$ 36,400	\$ 22.30	\$ 46,391
44-45	Retail Trade	27-1023	Floral Designers	130	\$ 17.20	\$ 35,785	\$ 14.47	\$ 30,101	\$ 36,304	\$ 17.63	\$ 36,661
44-45	Retail Trade	27-1025	Interior Designers	20	\$ 27.27	\$ 56,724	\$ 21.66	\$ 45,053	\$ 54,995	\$ 27.51	\$ 57,212
44-45	Retail Trade	27-1026	Merchandise Displayers and Window Trimmers	380	\$ 18.83	\$ 39,164	\$ 16.26	\$ 33,824	\$ 36,387	\$ 20.00	\$ 41,600
44-45	Retail Trade	29-0000	Healthcare Practitioners and Technical Occupations	2,750	\$ 34.27	\$ 71,273	\$ 16.95	\$ 35,255	\$ 47,705	\$ 59.80	\$ 124,386
44-45	Retail Trade	29-1041	Optometrists	30	\$ 78.41	\$ 163,087	\$ 77.78	\$ 161,780	\$ 163,008	\$ 79.04	\$ 164,412
44-45	Retail Trade	29-1051	Pharmacists	980	\$ 57.28	\$ 119,147	\$ 53.16	\$ 110,566	\$ 126,974	\$ 64.62	\$ 134,406
44-45	Retail Trade	29-2052	Pharmacy Technicians	1,410	\$ 18.32	\$ 38,097	\$ 16.29	\$ 33,874	\$ 35,548	\$ 21.80	\$ 45,336
44-45	Retail Trade	29-2057	Ophthalmic Medical Technicians	30	\$ 17.01	\$ 35,374	\$ 14.13	\$ 29,390	\$ 30,159	\$ 16.26	\$ 33,816
44-45	Retail Trade	29-2081	Opticians, Dispensing	220	\$ 30.06	\$ 62,517	\$ 27.89	\$ 58,003	\$ 61,668	\$ 34.95	\$ 72,704
44-45	Retail Trade	29-2092	Hearing Aid Specialists	10	\$ 32.29	\$ 67,161	\$ 29.71	\$ 61,805	\$ 65,157	\$ 35.37	\$ 73,564
44-45	Retail Trade	31-0000	Healthcare Support Occupations	90	\$ 17.64	\$ 36,682	\$ 14.48	\$ 30,128	\$ 33,618	\$ 19.11	\$ 39,758
44-45	Retail Trade	31-9095	Pharmacy Aides	70	\$ 16.73	\$ 34,801	\$ 14.48	\$ 30,128	\$ 30,189	\$ 19.11	\$ 39,756
44-45	Retail Trade	33-0000	Protective Service Occupations	310	\$ 19.42	\$ 40,385	\$ 16.38	\$ 34,069	\$ 35,478	\$ 21.20	\$ 44,106
44-45	Retail Trade	33-1091	First-Line Supervisors of Security Workers	20	\$ 30.01	\$ 62,423	\$ 29.06	\$ 60,445	\$ 61,261	\$ 33.81	\$ 70,325
44-45	Retail Trade	33-9021	Private Detectives and Investigators	50	\$ 21.19	\$ 44,082	\$ 18.45	\$ 38,375	\$ 40,883	\$ 21.84	\$ 45,426
44-45	Retail Trade	33-9032	Security Guards	220	\$ 18.11	\$ 37,678	\$ 16.38	\$ 34,069	\$ 34,581	\$ 18.75	\$ 38,997
44-45	Retail Trade	33-9099	Protective Service Workers, All Other	20	\$ 16.68	\$ 34,703	\$ 14.13	\$ 29,390	\$ 30,484	\$ 17.67	\$ 36,759
44-45	Retail Trade	35-0000	Food Preparation and Serving Related Occupations	2,790	\$ 17.43	\$ 36,262	\$ 14.55	\$ 30,261	\$ 33,764	\$ 17.97	\$ 37,368
44-45	Retail Trade	35-1011	Chefs and Head Cooks	20	\$ 34.86	\$ 72,509	\$ 22.84	\$ 47,504	\$ 70,982	\$ 40.52	\$ 84,272
44-45	Retail Trade	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	190	\$ 25.39	\$ 52,802	\$ 19.69	\$ 40,955	\$ 51,153	\$ 28.50	\$ 59,275
44-45	Retail Trade	35-2019	Cooks, All Other	70	\$ 19.75	\$ 41,077	\$ 17.79	\$ 36,998	\$ 37,786	\$ 22.87	\$ 47,575
44-45	Retail Trade	35-2021	Food Preparation Workers	1,450	\$ 16.81	\$ 34,959	\$ 14.66	\$ 30,485	\$ 33,540	\$ 17.93	\$ 37,292
44-45	Retail Trade	35-3023	Fast Food and Counter Workers	770	\$ 16.45	\$ 34,214	\$ 14.40	\$ 29,958	\$ 33,764	\$ 17.36	\$ 36,100
44-45	Retail Trade	35-3031	Waiters and Waitresses	80	\$ 15.99	\$ 33,251	\$ 14.13	\$ 29,390	\$ 29,461	\$ 14.38	\$ 29,914
44-45	Retail Trade	35-9021	Dishwashers	40	\$ 15.56	\$ 32,356	\$ 14.13	\$ 29,390	\$ 29,911	\$ 17.73	\$ 36,868
44-45	Retail Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	510	\$ 17.23	\$ 35,839	\$ 14.23	\$ 29,597	\$ 34,996	\$ 19.70	\$ 40,981
44-45	Retail Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	460	\$ 16.98	\$ 35,316	\$ 14.21	\$ 29,555	\$ 34,411	\$ 19.28	\$ 40,113
44-45	Retail Trade	39-0000	Personal Care and Service Occupations	450	\$ 15.95	\$ 33,178	\$ 14.13	\$ 29,390	\$ 30,862	\$ 16.16	\$ 33,613
44-45	Retail Trade	39-1022	First-Line Supervisors of Personal Service Workers	20	\$ 27.80	\$ 57,821	\$ 26.76	\$ 55,652	\$ 58,949	\$ 29.69	\$ 61,755
44-45	Retail Trade	39-2011	Animal Trainers	20	\$ 15.62	\$ 32,495	\$ 14.59	\$ 30,343	\$ 32,698	\$ 16.00	\$ 33,280
44-45	Retail Trade	39-2021	Animal Caretakers	320	\$ 15.62	\$ 32,490	\$ 14.13	\$ 29,390	\$ 30,862	\$ 16.16	\$ 33,613
44-45	Retail Trade	39-5012	Hairdressers, Hairstylists, and Cosmetologists	60	\$ 14.82	\$ 30,826	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.45	\$ 30,065
44-45	Retail Trade	41-0000	Sales and Related Occupations	30,960	\$ 18.84	\$ 39,178	\$ 14.13	\$ 29,390	\$ 32,340	\$ 18.02	\$ 37,474
44-45	Retail Trade	41-1011	First-Line Supervisors of Retail Sales Workers	3,970	\$ 28.55	\$ 59,385	\$ 18.95	\$ 39,418	\$ 49,094	\$ 30.31	\$ 63,045
44-45	Retail Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	150	\$ 67.56	\$ 140,522	\$ 35.39	\$ 73,616	\$ 99,796	\$ 107.60	\$ 223,811
44-45	Retail Trade	41-2011	Cashiers	12,810	\$ 15.33	\$ 31,893	\$ 14.13	\$ 29,390	\$ 30,041	\$ 16.39	\$ 34,089
44-45	Retail Trade	41-2021	Counter and Rental Clerks	100	\$ 20.58	\$ 42,804	\$ 16.89	\$ 35,131	\$ 38,148	\$ 23.40	\$ 48,677
44-45	Retail Trade	41-2022	Parts Salespersons	720	\$ 19.46	\$ 40,472	\$ 14.38	\$ 29,902	\$ 35,783	\$ 21.98	\$ 45,713
44-45	Retail Trade	41-2031	Retail Salespersons	12,510	\$ 18.21	\$ 37,874	\$ 14.13	\$ 29,390	\$ 31,408	\$ 17.73	\$ 36,878
44-45	Retail Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	470	\$ 27.57	\$ 57,354	\$ 18.52	\$ 38,519	\$ 47,741	\$ 31.12	\$ 64,735

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
44-45	Retail Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	70	\$ 39.54	\$ 82,240	\$ 24.47	\$ 50,893	\$ 72,932	\$ 44.98	\$ 93,568
44-45	Retail Trade	41-9011	Demonstrators and Product Promoters	40	\$ 23.23	\$ 48,327	\$ 16.86	\$ 35,060	\$ 42,170	\$ 26.86	\$ 55,875
44-45	Retail Trade	41-9041	Telemarketers	30	\$ 18.50	\$ 38,486	\$ 14.33	\$ 29,802	\$ 34,181	\$ 20.56	\$ 42,770
44-45	Retail Trade	41-9099	Sales and Related Workers, All Other	80	\$ 24.74	\$ 51,453	\$ 19.59	\$ 40,750	\$ 49,991	\$ 28.60	\$ 59,493
44-45	Retail Trade	43-0000	Office and Administrative Support Occupations	5,930	\$ 20.29	\$ 42,201	\$ 15.87	\$ 32,999	\$ 37,969	\$ 22.55	\$ 46,900
44-45	Retail Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	640	\$ 29.49	\$ 61,346	\$ 22.70	\$ 47,217	\$ 59,233	\$ 32.07	\$ 66,706
44-45	Retail Trade	43-3021	Billing and Posting Clerks	50	\$ 18.33	\$ 38,119	\$ 16.41	\$ 34,127	\$ 34,148	\$ 20.11	\$ 41,839
44-45	Retail Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	410	\$ 24.81	\$ 51,615	\$ 19.50	\$ 40,560	\$ 49,889	\$ 27.86	\$ 57,957
44-45	Retail Trade	43-3051	Payroll and Timekeeping Clerks	10	\$ 26.77	\$ 55,682	\$ 22.43	\$ 46,659	\$ 54,855	\$ 29.57	\$ 61,512
44-45	Retail Trade	43-3061	Procurement Clerks	60	\$ 21.93	\$ 45,610	\$ 20.53	\$ 42,711	\$ 42,714	\$ 22.98	\$ 47,798
44-45	Retail Trade	43-4051	Customer Service Representatives	2,330	\$ 18.03	\$ 37,509	\$ 14.86	\$ 30,899	\$ 35,570	\$ 18.82	\$ 39,150
44-45	Retail Trade	43-4071	File Clerks	50	\$ 17.64	\$ 36,698	\$ 14.13	\$ 29,390	\$ 31,648	\$ 20.43	\$ 42,487
44-45	Retail Trade	43-4151	Order Clerks	160	\$ 19.77	\$ 41,118	\$ 14.83	\$ 30,837	\$ 44,190	\$ 21.25	\$ 44,190
44-45	Retail Trade	43-4171	Receptionists and Information Clerks	200	\$ 16.30	\$ 33,903	\$ 14.14	\$ 29,416	\$ 33,213	\$ 17.34	\$ 36,070
44-45	Retail Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	40	\$ 21.20	\$ 44,099	\$ 16.31	\$ 33,929	\$ 46,108	\$ 23.60	\$ 49,088
44-45	Retail Trade	43-5061	Production, Planning, and Expediting Clerks	70	\$ 20.97	\$ 43,614	\$ 16.29	\$ 33,883	\$ 41,673	\$ 23.22	\$ 48,292
44-45	Retail Trade	43-5071	Shipping, Receiving, and Inventory Clerks	700	\$ 17.73	\$ 36,881	\$ 14.35	\$ 29,840	\$ 34,262	\$ 20.57	\$ 42,787
44-45	Retail Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	210	\$ 22.06	\$ 45,891	\$ 18.41	\$ 38,302	\$ 45,635	\$ 24.44	\$ 50,835
44-45	Retail Trade	43-9061	Office Clerks, General	840	\$ 20.15	\$ 41,914	\$ 15.96	\$ 33,189	\$ 38,476	\$ 22.77	\$ 47,355
44-45	Retail Trade	43-9071	Office Machine Operators, Except Computer	50	\$ 19.05	\$ 39,626	\$ 15.85	\$ 32,958	\$ 38,995	\$ 22.38	\$ 46,550
44-45	Retail Trade	43-9199	Office and Administrative Support Workers, All Other	50	\$ 20.64	\$ 42,928	\$ 17.15	\$ 35,678	\$ 46,040	\$ 23.63	\$ 49,141
44-45	Retail Trade	45-0000	Farming, Fishing, and Forestry Occupations	140	\$ 17.13	\$ 35,633	\$ 14.48	\$ 30,114	\$ 33,280	\$ 17.27	\$ 35,928
44-45	Retail Trade	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	50	\$ 19.95	\$ 41,495	\$ 17.15	\$ 35,681	\$ 35,928	\$ 23.41	\$ 48,689
44-45	Retail Trade	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	90	\$ 15.56	\$ 32,355	\$ 14.28	\$ 29,692	\$ 30,814	\$ 16.00	\$ 33,280
44-45	Retail Trade	47-0000	Construction and Extraction Occupations	50	\$ 24.47	\$ 50,892	\$ 16.56	\$ 34,455	\$ 36,400	\$ 31.71	\$ 65,967
44-45	Retail Trade	49-0000	Installation, Maintenance, and Repair Occupations	2,820	\$ 25.68	\$ 53,417	\$ 18.49	\$ 38,464	\$ 47,753	\$ 29.90	\$ 62,202
44-45	Retail Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	240	\$ 35.14	\$ 73,099	\$ 26.30	\$ 54,694	\$ 69,288	\$ 44.12	\$ 91,765
44-45	Retail Trade	49-3021	Automotive Body and Related Repairers	140	\$ 23.78	\$ 49,468	\$ 20.27	\$ 42,168	\$ 50,480	\$ 26.62	\$ 55,380
44-45	Retail Trade	49-3023	Automotive Service Technicians and Mechanics	1,500	\$ 26.71	\$ 55,560	\$ 18.73	\$ 38,988	\$ 48,548	\$ 32.24	\$ 67,055
44-45	Retail Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	30	\$ 20.62	\$ 42,896	\$ 16.56	\$ 34,453	\$ 44,115	\$ 22.71	\$ 47,236
44-45	Retail Trade	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	40	\$ 22.59	\$ 46,979	\$ 19.49	\$ 40,536	\$ 46,280	\$ 23.38	\$ 48,625
44-45	Retail Trade	49-3092	Recreational Vehicle Service Technicians	40	\$ 22.37	\$ 46,521	\$ 19.07	\$ 39,656	\$ 43,650	\$ 27.30	\$ 56,786
44-45	Retail Trade	49-3093	Tire Repairers and Changers	240	\$ 20.71	\$ 43,078	\$ 16.52	\$ 34,353	\$ 40,521	\$ 23.18	\$ 48,206
44-45	Retail Trade	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	40	\$ 25.68	\$ 53,420	\$ 19.88	\$ 41,360	\$ 56,531	\$ 32.94	\$ 68,526
44-45	Retail Trade	49-9071	Maintenance and Repair Workers, General	120	\$ 19.34	\$ 40,221	\$ 14.30	\$ 29,752	\$ 39,021	\$ 23.54	\$ 48,964
44-45	Retail Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	120	\$ 26.74	\$ 55,614	\$ 20.68	\$ 43,015	\$ 56,518	\$ 28.77	\$ 59,845
44-45	Retail Trade	51-0000	Production Occupations	1,690	\$ 21.59	\$ 44,903	\$ 17.54	\$ 36,488	\$ 43,730	\$ 25.34	\$ 52,699
44-45	Retail Trade	51-1011	First-Line Supervisors of Production and Operating Workers	180	\$ 30.16	\$ 62,734	\$ 26.28	\$ 54,663	\$ 60,669	\$ 31.13	\$ 64,758
44-45	Retail Trade	51-2090	Miscellaneous Assemblers and Fabricators	50	\$ 20.19	\$ 41,991	\$ 17.43	\$ 36,257	\$ 40,257	\$ 22.43	\$ 46,650
44-45	Retail Trade	51-3011	Bakers	420	\$ 19.61	\$ 40,793	\$ 17.52	\$ 36,452	\$ 39,000	\$ 22.05	\$ 45,865
44-45	Retail Trade	51-3021	Butchers and Meat Cutters	480	\$ 22.67	\$ 47,157	\$ 18.54	\$ 38,563	\$ 47,482	\$ 27.07	\$ 56,313
44-45	Retail Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	220	\$ 17.05	\$ 35,473	\$ 15.19	\$ 31,603	\$ 33,991	\$ 17.75	\$ 36,916
44-45	Retail Trade	51-6052	Tailors, Dressmakers, and Custom Sewers	30	\$ 19.20	\$ 39,943	\$ 16.38	\$ 34,076	\$ 34,076	\$ 23.15	\$ 48,144
44-45	Retail Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers		\$ 23.89	\$ 49,682	\$ 18.07	\$ 37,585	\$ 45,538	\$ 28.68	\$ 59,645
44-45	Retail Trade	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	30	\$ 18.59	\$ 38,669	\$ 14.73	\$ 30,638	\$ 30,640	\$ 16.56	\$ 34,438
44-45	Retail Trade	53-0000	Transportation and Material Moving Occupations	14,890	\$ 17.70	\$ 36,818	\$ 14.38	\$ 29,918	\$ 34,801	\$ 18.79	\$ 39,076
44-45	Retail Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	720	\$ 26.53	\$ 55,173	\$ 21.17	\$ 44,028	\$ 50,328	\$ 30.21	\$ 62,847

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
44-45	Retail Trade	53-3031	Driver/Sales Workers	270	\$ 16.96	\$ 35,286	\$ 14.13	\$ 29,390	\$ 34,425	\$ 18.42	\$ 38,317
44-45	Retail Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	180	\$ 26.45	\$ 55,026	\$ 24.07	\$ 50,056	\$ 55,288	\$ 28.71	\$ 59,716
44-45	Retail Trade	53-3033	Light Truck Drivers	1,020	\$ 18.03	\$ 37,495	\$ 14.13	\$ 29,391	\$ 36,175	\$ 20.95	\$ 43,577
44-45	Retail Trade	53-3053	Shuttle Drivers and Chauffeurs	70	\$ 16.07	\$ 33,427	\$ 14.84	\$ 30,871	\$ 31,082	\$ 15.81	\$ 32,894
44-45	Retail Trade	53-6021	Parking Attendants	320	\$ 16.36	\$ 34,031	\$ 14.46	\$ 30,079	\$ 33,545	\$ 17.10	\$ 35,574
44-45	Retail Trade	53-6031	Automotive and Watercraft Service Attendants	1,580	\$ 15.34	\$ 31,912	\$ 14.13	\$ 29,390	\$ 31,023	\$ 16.34	\$ 33,981
44-45	Retail Trade	53-7051	Industrial Truck and Tractor Operators	300	\$ 21.79	\$ 45,317	\$ 17.74	\$ 36,907	\$ 46,694	\$ 23.26	\$ 48,387
44-45	Retail Trade	53-7061	Cleaners of Vehicles and Equipment	340	\$ 19.45	\$ 40,451	\$ 16.14	\$ 33,574	\$ 37,354	\$ 22.10	\$ 45,969
44-45	Retail Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,280	\$ 17.15	\$ 35,678	\$ 15.05	\$ 31,307	\$ 34,857	\$ 17.53	\$ 36,457
44-45	Retail Trade	53-7064	Packers and Packagers, Hand	420	\$ 17.28	\$ 35,945	\$ 14.14	\$ 29,406	\$ 33,950	\$ 18.99	\$ 39,509
44-45	Retail Trade	53-7065	Stockers and Order Fillers	8,390	\$ 17.13	\$ 35,638	\$ 14.37	\$ 29,898	\$ 35,065	\$ 18.70	\$ 38,897
48-49	Transportation and Warehousing	00-0000	Total all occupations	44,540	\$ 24.69	\$ 51,362	\$ 19.76	\$ 41,093	\$ 46,268	\$ 26.36	\$ 54,834
48-49	Transportation and Warehousing	11-0000	Management Occupations	1,000	\$ 60.72	\$ 126,304	\$ 44.30	\$ 92,144	\$ 108,099	\$ 67.97	\$ 141,382
48-49	Transportation and Warehousing	11-1021	General and Operations Managers	290	\$ 62.04	\$ 129,037	\$ 44.20	\$ 91,940	\$ 100,429	\$ 70.30	\$ 146,225
48-49	Transportation and Warehousing	11-2022	Sales Managers	30	\$ 73.22	\$ 152,294	\$ 61.46	\$ 127,846	\$ 138,226	\$ 81.32	\$ 169,147
48-49	Transportation and Warehousing	11-3012	Administrative Services Managers	20	\$ 47.49	\$ 98,781	\$ 41.66	\$ 86,662	\$ 92,858	\$ 53.50	\$ 111,280
48-49	Transportation and Warehousing	11-3013	Facilities Managers	40	\$ 59.32	\$ 123,391	\$ 46.47	\$ 96,647	\$ 118,664	\$ 70.47	\$ 146,575
48-49	Transportation and Warehousing	11-3031	Financial Managers	30	\$ 77.06	\$ 160,292	\$ 67.31	\$ 139,995	\$ 157,265	\$ 79.34	\$ 165,024
48-49	Transportation and Warehousing	11-3071	Transportation, Storage, and Distribution Managers	450	\$ 56.82	\$ 118,186	\$ 41.93	\$ 87,221	\$ 108,099	\$ 66.47	\$ 138,255
48-49	Transportation and Warehousing	11-3121	Human Resources Managers	20	\$ 63.35	\$ 131,763	\$ 48.09	\$ 100,032	\$ 127,798	\$ 72.84	\$ 151,507
48-49	Transportation and Warehousing	11-3131	Training and Development Managers	10	\$ 47.10	\$ 97,964	\$ 43.73	\$ 90,952	\$ 92,847	\$ 52.52	\$ 109,239
48-49	Transportation and Warehousing	11-9131	Postmasters and Mail Superintendents	70	\$ 44.86	\$ 93,316	\$ 41.86	\$ 87,069	\$ 92,082	\$ 46.35	\$ 96,408
48-49	Transportation and Warehousing	11-9199	Managers, All Other	20	\$ 59.60	\$ 123,969	\$ 48.41	\$ 100,700	\$ 118,033	\$ 69.99	\$ 145,588
48-49	Transportation and Warehousing	13-0000	Business and Financial Operations Occupations	460	\$ 38.24	\$ 79,543	\$ 28.85	\$ 60,014	\$ 76,268	\$ 45.67	\$ 94,991
48-49	Transportation and Warehousing	13-1020	Buyers and Purchasing Agents	60	\$ 34.72	\$ 72,209	\$ 27.76	\$ 57,741	\$ 69,800	\$ 37.58	\$ 78,162
48-49	Transportation and Warehousing	13-1071	Human Resources Specialists	90	\$ 36.46	\$ 75,845	\$ 28.96	\$ 60,233	\$ 75,948	\$ 43.36	\$ 90,192
48-49	Transportation and Warehousing	13-1081	Logisticians	50	\$ 41.66	\$ 86,662	\$ 34.01	\$ 70,734	\$ 82,888	\$ 46.55	\$ 96,829
48-49	Transportation and Warehousing	13-1082	Project Management Specialists	20	\$ 47.13	\$ 98,028	\$ 33.55	\$ 69,775	\$ 83,613	\$ 67.92	\$ 141,277
48-49	Transportation and Warehousing	13-1111	Management Analysts	20	\$ 40.15	\$ 83,505	\$ 32.86	\$ 68,340	\$ 81,585	\$ 49.03	\$ 101,975
48-49	Transportation and Warehousing	13-1151	Training and Development Specialists	50	\$ 31.12	\$ 64,725	\$ 26.61	\$ 55,352	\$ 60,106	\$ 32.83	\$ 68,294
48-49	Transportation and Warehousing	13-1199	Business Operations Specialists, All Other	80	\$ 40.12	\$ 83,448	\$ 27.60	\$ 57,405	\$ 82,410	\$ 47.62	\$ 99,041
48-49	Transportation and Warehousing	13-2011	Accountants and Auditors	40	\$ 41.08	\$ 85,447	\$ 32.55	\$ 67,708	\$ 90,740	\$ 48.34	\$ 100,547
48-49	Transportation and Warehousing	15-0000	Computer and Mathematical Occupations	180	\$ 36.96	\$ 76,874	\$ 25.89	\$ 53,851	\$ 73,071	\$ 48.14	\$ 100,136
48-49	Transportation and Warehousing	15-1232	Computer User Support Specialists	50	\$ 30.15	\$ 62,721	\$ 24.39	\$ 50,724	\$ 56,519	\$ 37.57	\$ 78,155
48-49	Transportation and Warehousing	15-1244	Network and Computer Systems Administrators	20	\$ 44.61	\$ 92,785	\$ 27.51	\$ 57,211	\$ 96,970	\$ 56.73	\$ 118,007
48-49	Transportation and Warehousing	15-1299	Computer Occupations, All Other	40	\$ 29.42	\$ 61,200	\$ 25.30	\$ 52,616	\$ 57,732	\$ 35.17	\$ 73,154
48-49	Transportation and Warehousing	15-2031	Operations Research Analysts	20	\$ 50.09	\$ 104,181	\$ 35.64	\$ 74,141	\$ 115,118	\$ 60.25	\$ 125,326
48-49	Transportation and Warehousing	17-0000	Architecture and Engineering Occupations	70	\$ 46.42	\$ 96,562	\$ 39.37	\$ 81,896	\$ 82,181	\$ 53.90	\$ 112,122
48-49	Transportation and Warehousing	17-2112	Industrial Engineers	40	\$ 46.36	\$ 96,419	\$ 36.49	\$ 75,899	\$ 98,123	\$ 54.56	\$ 113,475
48-49	Transportation and Warehousing	19-0000	Life, Physical, and Social Science Occupations	160	\$ 29.82	\$ 62,029	\$ 24.63	\$ 51,236	\$ 53,874	\$ 31.40	\$ 65,311
48-49	Transportation and Warehousing	19-5011	Occupational Health and Safety Specialists	90	\$ 31.11	\$ 64,710	\$ 24.63	\$ 51,236	\$ 53,874	\$ 31.40	\$ 65,320
48-49	Transportation and Warehousing	19-5012	Occupational Health and Safety Technicians	70	\$ 28.25	\$ 58,769	\$ 24.87	\$ 51,732	\$ 56,706	\$ 28.26	\$ 58,780
48-49	Transportation and Warehousing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	10	\$ 38.43	\$ 79,928	\$ 33.06	\$ 68,772	\$ 78,232	\$ 44.09	\$ 91,709
48-49	Transportation and Warehousing	33-0000	Protective Service Occupations	1,020	\$ 17.12	\$ 35,613	\$ 14.20	\$ 29,527	\$ 29,743	\$ 16.29	\$ 33,884
48-49	Transportation and Warehousing	33-1091	First-Line Supervisors of Security Workers	30	\$ 31.81	\$ 66,161	\$ 26.25	\$ 54,597	\$ 58,900	\$ 33.89	\$ 70,484
48-49	Transportation and Warehousing	33-9032	Security Guards	160	\$ 24.24	\$ 50,429	\$ 15.22	\$ 31,664	\$ 48,063	\$ 27.52	\$ 57,238
48-49	Transportation and Warehousing	33-9094	School Bus Monitors	810	\$ 14.69	\$ 30,546	\$ 14.13	\$ 29,390	\$ 29,743	\$ 14.33	\$ 29,811

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
48-49	Transportation and Warehousing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	240	\$ 23.16	\$ 48,175	\$ 17.34	\$ 36,077	\$ 46,681	\$ 27.35	\$ 56,888
48-49	Transportation and Warehousing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	220	\$ 22.83	\$ 47,491	\$ 17.34	\$ 36,077	\$ 45,386	\$ 26.36	\$ 54,830
48-49	Transportation and Warehousing	41-0000	Sales and Related Occupations	340	\$ 33.40	\$ 69,470	\$ 23.76	\$ 49,421	\$ 63,843	\$ 42.63	\$ 88,680
48-49	Transportation and Warehousing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	200	\$ 39.22	\$ 81,574	\$ 31.90	\$ 66,353	\$ 80,142	\$ 45.66	\$ 94,970
48-49	Transportation and Warehousing	43-0000	Office and Administrative Support Occupations	6,480	\$ 25.42	\$ 52,868	\$ 19.33	\$ 40,206	\$ 48,923	\$ 30.60	\$ 63,648
48-49	Transportation and Warehousing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	490	\$ 35.86	\$ 74,595	\$ 29.40	\$ 61,162	\$ 77,258	\$ 39.64	\$ 82,446
48-49	Transportation and Warehousing	43-3021	Billing and Posting Clerks	80	\$ 20.13	\$ 41,874	\$ 18.24	\$ 37,948	\$ 43,005	\$ 21.24	\$ 44,182
48-49	Transportation and Warehousing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	130	\$ 22.14	\$ 46,054	\$ 17.70	\$ 36,811	\$ 44,493	\$ 24.88	\$ 51,759
48-49	Transportation and Warehousing	43-3051	Payroll and Timekeeping Clerks	20	\$ 27.89	\$ 58,018	\$ 22.22	\$ 46,211	\$ 64,524	\$ 31.08	\$ 64,641
48-49	Transportation and Warehousing	43-4051	Customer Service Representatives	370	\$ 22.27	\$ 46,330	\$ 18.55	\$ 38,594	\$ 46,607	\$ 25.00	\$ 52,001
48-49	Transportation and Warehousing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	110	\$ 25.73	\$ 53,522	\$ 23.11	\$ 48,074	\$ 54,242	\$ 27.16	\$ 56,486
48-49	Transportation and Warehousing	43-4171	Receptionists and Information Clerks	40	\$ 18.94	\$ 39,403	\$ 14.13	\$ 29,390	\$ 38,070	\$ 20.59	\$ 42,820
48-49	Transportation and Warehousing	43-5011	Cargo and Freight Agents	190	\$ 25.36	\$ 52,752	\$ 22.52	\$ 46,849	\$ 49,361	\$ 27.79	\$ 57,804
48-49	Transportation and Warehousing	43-5021	Couriers and Messengers	130	\$ 15.18	\$ 31,575	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.20	\$ 33,702
48-49	Transportation and Warehousing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	370	\$ 25.76	\$ 53,581	\$ 20.05	\$ 41,714	\$ 49,655	\$ 29.70	\$ 61,780
48-49	Transportation and Warehousing	43-5051	Postal Service Clerks	330	\$ 28.57	\$ 59,433	\$ 25.20	\$ 52,416	\$ 59,634	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5052	Postal Service Mail Carriers	1,500	\$ 28.68	\$ 59,651	\$ 22.13	\$ 46,030	\$ 56,326	\$ 36.20	\$ 75,296
48-49	Transportation and Warehousing	43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	520	\$ 27.96	\$ 58,167	\$ 20.58	\$ 42,806	\$ 58,136	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5061	Production, Planning, and Expediting Clerks	200	\$ 25.22	\$ 52,467	\$ 21.08	\$ 43,844	\$ 51,516	\$ 27.56	\$ 57,321
48-49	Transportation and Warehousing	43-5071	Shipping, Receiving, and Inventory Clerks	1,110	\$ 20.06	\$ 41,733	\$ 18.05	\$ 37,550	\$ 37,550	\$ 22.33	\$ 46,450
48-49	Transportation and Warehousing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	140	\$ 22.68	\$ 47,176	\$ 20.50	\$ 42,630	\$ 50,042	\$ 24.29	\$ 50,531
48-49	Transportation and Warehousing	43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$ 40.35	\$ 83,929	\$ 30.45	\$ 63,336	\$ 66,484	\$ 38.88	\$ 80,877
48-49	Transportation and Warehousing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	190	\$ 24.45	\$ 50,857	\$ 22.22	\$ 46,215	\$ 50,341	\$ 27.85	\$ 57,934
48-49	Transportation and Warehousing	43-9061	Office Clerks, General	460	\$ 20.62	\$ 42,884	\$ 17.05	\$ 35,474	\$ 38,261	\$ 22.62	\$ 47,058
48-49	Transportation and Warehousing	43-9199	Office and Administrative Support Workers, All Other	20	\$ 27.64	\$ 57,498	\$ 24.00	\$ 49,919	\$ 49,919	\$ 34.71	\$ 72,197
48-49	Transportation and Warehousing	49-0000	Installation, Maintenance, and Repair Occupations	880	\$ 30.35	\$ 63,125	\$ 22.91	\$ 47,647	\$ 62,802	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	110	\$ 36.76	\$ 76,463	\$ 26.27	\$ 54,641	\$ 78,970	\$ 43.23	\$ 89,908
48-49	Transportation and Warehousing	49-3011	Aircraft Mechanics and Service Technicians	20	\$ 37.56	\$ 78,132	\$ 28.81	\$ 59,925	\$ 80,454	\$ 43.38	\$ 90,228
48-49	Transportation and Warehousing	49-3023	Automotive Service Technicians and Mechanics	30	\$ 35.38	\$ 73,584	\$ 34.53	\$ 71,816	\$ 75,338	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	230	\$ 29.34	\$ 61,037	\$ 23.43	\$ 48,733	\$ 60,091	\$ 34.53	\$ 71,822
48-49	Transportation and Warehousing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 33.32	\$ 69,313	\$ 32.65	\$ 67,912	\$ 70,417	\$ 35.86	\$ 74,589
48-49	Transportation and Warehousing	49-9041	Industrial Machinery Mechanics	30	\$ 33.08	\$ 68,807	\$ 27.91	\$ 58,053	\$ 64,544	\$ 34.40	\$ 71,555
48-49	Transportation and Warehousing	49-9071	Maintenance and Repair Workers, General	210	\$ 30.18	\$ 62,771	\$ 25.06	\$ 52,131	\$ 60,568	\$ 35.72	\$ 74,305
48-49	Transportation and Warehousing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	30	\$ 15.79	\$ 32,834	\$ 15.17	\$ 31,554	\$ 31,554	\$ 15.93	\$ 33,132
48-49	Transportation and Warehousing	49-9099	Installation, Maintenance, and Repair Workers, All Other	20							
48-49	Transportation and Warehousing	51-0000	Production Occupations	210	\$ 25.64	\$ 53,337	\$ 18.09	\$ 37,626	\$ 46,716	\$ 24.57	\$ 51,113
48-49	Transportation and Warehousing	51-1011	First-Line Supervisors of Production and Operating Workers	20	\$ 39.18	\$ 81,493	\$ 20.99	\$ 43,663	\$ 58,035	\$ 53.54	\$ 111,365
48-49	Transportation and Warehousing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	120	\$ 21.37	\$ 44,440	\$ 19.12	\$ 39,777	\$ 46,716	\$ 22.46	\$ 46,716
48-49	Transportation and Warehousing	53-0000	Transportation and Material Moving Occupations	33,440	\$ 23.13	\$ 48,103	\$ 19.89	\$ 41,364	\$ 42,915	\$ 24.62	\$ 51,201
48-49	Transportation and Warehousing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	1,200	\$ 31.74	\$ 66,020	\$ 25.13	\$ 52,276	\$ 63,796	\$ 36.27	\$ 75,443
48-49	Transportation and Warehousing	53-2012	Commercial Pilots	20	\$ 122.595			\$ 101,822	\$ 108,851		\$ 117,136
48-49	Transportation and Warehousing	53-3032	Heavy and Tractor-Trailer Truck Drivers	4,590	\$ 29.86	\$ 62,104	\$ 24.19	\$ 50,321	\$ 58,179	\$ 34.60	\$ 71,968
48-49	Transportation and Warehousing	53-3033	Light Truck Drivers	2,740	\$ 23.49	\$ 48,857	\$ 18.68	\$ 38,864	\$ 42,735	\$ 24.13	\$ 50,200
48-49	Transportation and Warehousing	53-3051	Bus Drivers, School	1,590	\$ 24.12	\$ 50,180	\$ 23.32	\$ 48,516	\$ 49,371	\$ 25.94	\$ 53,957
48-49	Transportation and Warehousing	53-3053	Shuttle Drivers and Chauffeurs	440	\$ 20.18	\$ 41,981	\$ 17.18	\$ 35,727	\$ 45,202	\$ 22.51	\$ 46,827
48-49	Transportation and Warehousing	53-6032	Aircraft Service Attendants	10	\$ 22.72	\$ 47,258	\$ 19.41	\$ 40,379	\$ 43,892	\$ 27.91	\$ 58,052
48-49	Transportation and Warehousing	53-7011	Conveyor Operators and Tenders	20	\$ 24.80	\$ 51,581	\$ 22.86	\$ 47,556	\$ 54,242	\$ 26.08	\$ 54,242

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
48-49	Transportation and Warehousing	53-7051	Industrial Truck and Tractor Operators	980	\$ 22.50	\$ 46,802	\$ 19.06	\$ 39,638	\$ 46,142	\$ 24.91	\$ 51,805
48-49	Transportation and Warehousing	53-7061	Cleaners of Vehicles and Equipment	30	\$ 21.41	\$ 44,535	\$ 16.01	\$ 33,299	\$ 37,440	\$ 22.49	\$ 46,776
48-49	Transportation and Warehousing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7,730	\$ 21.84	\$ 45,421	\$ 18.05	\$ 37,534	\$ 47,226	\$ 23.06	\$ 47,969
48-49	Transportation and Warehousing	53-7063	Machine Feeders and Offbearers	50	\$ 22.83	\$ 47,494	\$ 18.61	\$ 38,698	\$ 52,676	\$ 25.95	\$ 53,976
48-49	Transportation and Warehousing	53-7065	Stockers and Order Fillers	2,030	\$ 23.51	\$ 48,911	\$ 23.09	\$ 48,020	\$ 50,966	\$ 25.08	\$ 52,166
48-49	Transportation and Warehousing	53-7199	Material Moving Workers, All Other	250	\$ 31.69	\$ 65,917	\$ 30.12	\$ 62,656	\$ 62,668	\$ 30.13	\$ 62,668
51	Information	00-0000	Total all occupations	4,130	\$ 41.98	\$ 87,314	\$ 22.68	\$ 47,178	\$ 75,272	\$ 53.69	\$ 111,679
51	Information	11-0000	Management Occupations	400	\$ 80.76	\$ 167,980	\$ 60.88	\$ 126,639	\$ 156,644	\$ 92.25	\$ 191,872
51	Information	11-1021	General and Operations Managers	130	\$ 84.41	\$ 175,565	\$ 55.69	\$ 115,837	\$ 156,584	\$ 88.10	\$ 183,247
51	Information	11-2021	Marketing Managers	30	\$ 71.96	\$ 149,687	\$ 56.40	\$ 117,304	\$ 127,511	\$ 86.53	\$ 179,982
51	Information	11-2022	Sales Managers	40	\$ 72.13	\$ 150,022	\$ 63.01	\$ 131,066	\$ 133,029	\$ 84.24	\$ 175,210
51	Information	11-3021	Computer and Information Systems Managers	130	\$ 81.70	\$ 169,945	\$ 66.91	\$ 139,173	\$ 167,547	\$ 92.44	\$ 192,278
51	Information	11-9199	Managers, All Other	30	\$ 86.08	\$ 179,055	\$ 63.33	\$ 131,726	\$ 169,111	\$ 98.23	\$ 204,325
51	Information	13-0000	Business and Financial Operations Occupations	230	\$ 43.76	\$ 91,015	\$ 33.55	\$ 69,784	\$ 83,742	\$ 50.87	\$ 105,817
51	Information	13-1082	Project Management Specialists	40	\$ 54.17	\$ 112,664	\$ 35.28	\$ 73,384	\$ 98,543	\$ 67.94	\$ 141,309
51	Information	13-1151	Training and Development Specialists	10	\$ 37.45	\$ 77,897	\$ 31.94	\$ 66,445	\$ 74,529	\$ 42.83	\$ 89,079
51	Information	13-1161	Market Research Analysts and Marketing Specialists	40	\$ 39.26	\$ 81,655	\$ 28.18	\$ 58,616	\$ 70,193	\$ 45.92	\$ 95,509
51	Information	13-1199	Business Operations Specialists, All Other	50	\$ 44.31	\$ 92,168	\$ 35.86	\$ 74,597	\$ 88,720	\$ 46.38	\$ 96,478
51	Information	13-2011	Accountants and Auditors	30	\$ 44.21	\$ 91,949	\$ 34.87	\$ 72,528	\$ 87,613	\$ 54.81	\$ 113,998
51	Information	15-0000	Computer and Mathematical Occupations	1,010	\$ 50.44	\$ 104,913	\$ 35.23	\$ 73,288	\$ 99,095	\$ 64.79	\$ 134,763
51	Information	15-1211	Computer Systems Analysts	20	\$ 54.54	\$ 113,439	\$ 40.65	\$ 84,549	\$ 113,060	\$ 68.47	\$ 142,426
51	Information	15-1212	Information Security Analysts	10	\$ 59.02	\$ 122,763	\$ 45.16	\$ 93,925	\$ 132,048	\$ 72.54	\$ 150,884
51	Information	15-1231	Computer Network Support Specialists	70	\$ 40.50	\$ 84,234	\$ 32.92	\$ 68,475	\$ 89,536	\$ 46.76	\$ 97,255
51	Information	15-1232	Computer User Support Specialists	110	\$ 33.00	\$ 68,635	\$ 27.62	\$ 57,458	\$ 73,288	\$ 35.23	\$ 73,288
51	Information	15-1241	Computer Network Architects	260	\$ 58.99	\$ 122,694	\$ 51.47	\$ 107,051	\$ 114,404	\$ 68.22	\$ 141,888
51	Information	15-1244	Network and Computer Systems Administrators	50	\$ 65.80	\$ 136,866	\$ 41.94	\$ 87,228	\$ 123,987	\$ 81.31	\$ 169,130
51	Information	15-1252	Software Developers	260	\$ 58.46	\$ 121,591	\$ 40.63	\$ 84,507	\$ 119,439	\$ 70.18	\$ 145,971
51	Information	15-1253	Software Quality Assurance Analysts and Testers	40	\$ 49.97	\$ 103,938	\$ 30.11	\$ 62,630	\$ 101,304	\$ 68.59	\$ 142,670
51	Information	15-1254	Web Developers	30	\$ 39.03	\$ 81,182	\$ 32.10	\$ 66,769	\$ 74,866	\$ 36.05	\$ 74,978
51	Information	15-1255	Web and Digital Interface Designers	20	\$ 24.62	\$ 51,201	\$ 18.68	\$ 38,865	\$ 49,978	\$ 27.90	\$ 58,026
51	Information	15-1299	Computer Occupations, All Other	90	\$ 35.26	\$ 73,340	\$ 22.31	\$ 46,404	\$ 47,483	\$ 48.25	\$ 100,367
51	Information	15-2031	Operations Research Analysts	10	\$ 47.86	\$ 99,554	\$ 36.59	\$ 76,105	\$ 94,721	\$ 47.53	\$ 98,866
51	Information	17-0000	Architecture and Engineering Occupations	40	\$ 55.68	\$ 115,810	\$ 43.03	\$ 89,509	\$ 108,129	\$ 62.12	\$ 129,214
51	Information	17-2061	Computer Hardware Engineers	10	\$ 57.08	\$ 118,736	\$ 50.95	\$ 105,970	\$ 111,482	\$ 62.12	\$ 129,214
51	Information	25-0000	Educational Instruction and Library Occupations	60	\$ 22.60	\$ 47,000	\$ 14.13	\$ 29,390	\$ 43,449	\$ 27.57	\$ 57,350
51	Information	25-4022	Librarians and Media Collections Specialists	30	\$ 28.55	\$ 59,394	\$ 24.31	\$ 50,563	\$ 57,350	\$ 30.51	\$ 63,462
51	Information	25-4031	Library Technicians	30	\$ 16.73	\$ 34,806	\$ 14.13	\$ 29,390	\$ 31,923	\$ 16.91	\$ 35,174
51	Information	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	570	\$ 41.09	\$ 85,466	\$ 23.93	\$ 49,765	\$ 72,772	\$ 51.27	\$ 106,636
51	Information	27-1024	Graphic Designers	50	\$ 25.51	\$ 53,058	\$ 19.53	\$ 40,627	\$ 44,741	\$ 27.67	\$ 57,548
51	Information	27-3041	Editors	60	\$ 29.99	\$ 62,385	\$ 22.19	\$ 46,162	\$ 57,843	\$ 36.07	\$ 75,016
51	Information	27-3043	Writers and Authors	10	\$ 33.91	\$ 70,531	\$ 18.83	\$ 39,166	\$ 59,823	\$ 43.37	\$ 90,210
51	Information	27-4011	Audio and Video Technicians	20	\$ 28.06	\$ 58,374	\$ 15.18	\$ 31,565	\$ 36,762	\$ 30.00	\$ 62,400
51	Information	27-4031	Camera Operators, Television, Video, and Film	30	\$ 40.31	\$ 83,848	\$ 23.02	\$ 47,885	\$ 79,706	\$ 51.27	\$ 106,636
51	Information	27-4032	Film and Video Editors		\$ 36.25	\$ 75,392	\$ 21.84	\$ 45,425	\$ 62,530	\$ 47.73	\$ 99,277
51	Information	35-0000	Food Preparation and Serving Related Occupations	80	\$ 14.77	\$ 30,713	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.40	\$ 29,953
51	Information	35-3023	Fast Food and Counter Workers	80	\$ 14.28	\$ 29,709	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.40	\$ 29,953
51	Information	37-0000	Building and Grounds Cleaning and Maintenance Occupations	20	\$ 16.35	\$ 34,009	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.43	\$ 32,091

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
51	Information	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	20	\$ 14.79	\$ 30,761	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
51	Information	39-0000	Personal Care and Service Occupations	230	\$ 15.56	\$ 32,369	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.89	\$ 33,041
51	Information	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	60	\$ 19.26	\$ 40,062	\$ 17.86	\$ 37,146	\$ 38,363	\$ 20.17	\$ 41,960
51	Information	39-3031	Ushers, Lobby Attendants, and Ticket Takers	170	\$ 14.28	\$ 29,699	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
51	Information	41-0000	Sales and Related Occupations	430	\$ 31.98	\$ 66,508	\$ 18.30	\$ 38,057	\$ 54,937	\$ 39.69	\$ 82,554
51	Information	41-1012	First-Line Supervisors of Non-Retail Sales Workers	60	\$ 43.03	\$ 89,507	\$ 30.71	\$ 63,884	\$ 78,367	\$ 45.68	\$ 95,019
51	Information	41-2011	Cashiers	20	\$ 14.13	\$ 29,390	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
51	Information	41-3011	Advertising Sales Agents	80	\$ 30.22	\$ 62,852	\$ 22.09	\$ 45,939	\$ 54,937	\$ 30.36	\$ 63,154
51	Information	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	210	\$ 31.33	\$ 65,157	\$ 18.30	\$ 38,057	\$ 49,134	\$ 38.00	\$ 79,030
51	Information	41-9031	Sales Engineers	10	\$ 56.26	\$ 117,023	\$ 43.53	\$ 90,532	\$ 129,242	\$ 68.17	\$ 141,794
51	Information	41-9099	Sales and Related Workers, All Other	20	\$ 21.03	\$ 43,746	\$ 14.33	\$ 29,802	\$ 41,931	\$ 23.95	\$ 49,808
51	Information	43-0000	Office and Administrative Support Occupations	440	\$ 23.96	\$ 49,838	\$ 17.47	\$ 36,343	\$ 45,102	\$ 29.75	\$ 61,872
51	Information	43-1011	First-Line Supervisors of Office and Administrative Support Workers	50	\$ 35.90	\$ 74,664	\$ 27.33	\$ 56,849	\$ 71,804	\$ 45.27	\$ 94,168
51	Information	43-3031	Bookkeeping, Accounting, and Auditing Clerks	50	\$ 26.28	\$ 54,655	\$ 22.40	\$ 46,584	\$ 55,156	\$ 29.04	\$ 60,397
51	Information	43-3061	Procurement Clerks	30	\$ 22.04	\$ 45,837	\$ 21.68	\$ 45,094	\$ 45,094	\$ 21.68	\$ 45,102
51	Information	43-4051	Customer Service Representatives	100	\$ 21.21	\$ 44,126	\$ 14.85	\$ 30,885	\$ 37,590	\$ 26.15	\$ 54,384
51	Information	43-4121	Library Assistants, Clerical	30	\$ 16.70	\$ 34,734	\$ 14.13	\$ 29,390	\$ 29,509	\$ 18.68	\$ 38,862
51	Information	43-5061	Production, Planning, and Expediting Clerks	10	\$ 34.80	\$ 72,377	\$ 27.50	\$ 57,200	\$ 68,981	\$ 37.42	\$ 77,827
51	Information	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	20	\$ 21.09	\$ 43,875	\$ 15.05	\$ 31,313	\$ 39,476	\$ 24.28	\$ 50,493
51	Information	43-9061	Office Clerks, General	90	\$ 24.10	\$ 50,122	\$ 18.57	\$ 38,623	\$ 50,455	\$ 29.91	\$ 62,213
51	Information	49-0000	Installation, Maintenance, and Repair Occupations	530	\$ 37.58	\$ 78,164	\$ 30.37	\$ 63,179	\$ 85,404	\$ 46.37	\$ 96,459
51	Information	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	30	\$ 40.96	\$ 85,195	\$ 33.86	\$ 70,419	\$ 88,731	\$ 42.83	\$ 89,077
51	Information	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	210	\$ 29.89	\$ 62,180	\$ 24.55	\$ 51,063	\$ 63,179	\$ 31.50	\$ 65,529
51	Information	49-9052	Telecommunications Line Installers and Repairers	250	\$ 45.05	\$ 93,707	\$ 43.41	\$ 90,288	\$ 96,441	\$ 46.99	\$ 97,735
51	Information	53-0000	Transportation and Material Moving Occupations	40	\$ 30.14	\$ 62,695	\$ 17.62	\$ 36,649	\$ 58,357	\$ 45.04	\$ 93,687
52	Finance and Insurance	00-0000	Total all occupations	18,220	\$ 43.27	\$ 89,993	\$ 23.34	\$ 48,548	\$ 70,079	\$ 51.14	\$ 106,363
52	Finance and Insurance	11-0000	Management Occupations	1,710	\$ 94.82	\$ 197,231	\$ 63.41	\$ 131,890	\$ 170,538	\$ 106.84	\$ 222,221
52	Finance and Insurance	11-1011	Chief Executives	20							
52	Finance and Insurance	11-1021	General and Operations Managers	350	\$ 97.62	\$ 203,051	\$ 59.13	\$ 122,993	\$ 168,899		
52	Finance and Insurance	11-2021	Marketing Managers	90	\$ 95.50	\$ 198,639	\$ 82.23	\$ 171,041	\$ 183,595	\$ 102.76	\$ 213,748
52	Finance and Insurance	11-2022	Sales Managers	190	\$ 91.05	\$ 189,375	\$ 61.89	\$ 128,724	\$ 161,975	\$ 102.94	\$ 214,107
52	Finance and Insurance	11-3012	Administrative Services Managers	80	\$ 65.82	\$ 136,903	\$ 49.84	\$ 103,671	\$ 126,301	\$ 80.07	\$ 166,548
52	Finance and Insurance	11-3013	Facilities Managers	10	\$ 76.90	\$ 159,955	\$ 49.75	\$ 103,483	\$ 112,340	\$ 110.47	\$ 229,786
52	Finance and Insurance	11-3021	Computer and Information Systems Managers	150	\$ 105.25	\$ 218,922	\$ 81.99	\$ 170,538	\$ 185,292		
52	Finance and Insurance	11-3031	Financial Managers	650	\$ 90.99	\$ 189,267	\$ 63.42	\$ 131,917	\$ 170,901	\$ 102.86	\$ 213,942
52	Finance and Insurance	11-3121	Human Resources Managers	30	\$ 82.58	\$ 171,768	\$ 54.62	\$ 113,601	\$ 142,082	\$ 93.18	\$ 193,812
52	Finance and Insurance	11-9199	Managers, All Other	110	\$ 85.45	\$ 177,733	\$ 68.32	\$ 142,101	\$ 169,440	\$ 100.74	\$ 209,547
52	Finance and Insurance	13-0000	Business and Financial Operations Occupations	5,570	\$ 45.24	\$ 94,099	\$ 31.36	\$ 65,233	\$ 82,773	\$ 50.95	\$ 105,968
52	Finance and Insurance	13-1031	Claims Adjusters, Examiners, and Investigators	1,110	\$ 39.24	\$ 81,626	\$ 30.69	\$ 63,836	\$ 81,262	\$ 46.12	\$ 95,919
52	Finance and Insurance	13-1041	Compliance Officers	110	\$ 46.20	\$ 96,105	\$ 30.65	\$ 63,761	\$ 83,113	\$ 51.84	\$ 107,820
52	Finance and Insurance	13-1071	Human Resources Specialists	100	\$ 39.60	\$ 82,377	\$ 30.36	\$ 63,151	\$ 73,486	\$ 46.06	\$ 95,813
52	Finance and Insurance	13-1082	Project Management Specialists	110	\$ 58.34	\$ 121,355	\$ 45.22	\$ 94,048	\$ 129,347	\$ 66.37	\$ 138,041
52	Finance and Insurance	13-1111	Management Analysts	240	\$ 50.31	\$ 104,646	\$ 39.62	\$ 82,404	\$ 103,002	\$ 61.43	\$ 127,773
52	Finance and Insurance	13-1121	Meeting, Convention, and Event Planners	10	\$ 45.20	\$ 94,025	\$ 35.25	\$ 73,317	\$ 81,069	\$ 60.62	\$ 126,083
52	Finance and Insurance	13-1141	Compensation, Benefits, and Job Analysis Specialists	90	\$ 38.51	\$ 80,108	\$ 30.36	\$ 63,159	\$ 81,045	\$ 40.53	\$ 84,307
52	Finance and Insurance	13-1151	Training and Development Specialists	60	\$ 48.58	\$ 101,057	\$ 35.61	\$ 74,079	\$ 90,855	\$ 54.20	\$ 112,729
52	Finance and Insurance	13-1161	Market Research Analysts and Marketing Specialists	220	\$ 43.67	\$ 90,830	\$ 31.60	\$ 65,724	\$ 83,354	\$ 55.77	\$ 116,006

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Burlington-Camden-Gloucester-Salem County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				(Avg.)	(Avg.)					
52	Finance and Insurance	13-1199	Business Operations Specialists, All Other	140	\$ 45.94	\$ 95,555	\$ 34.57	\$ 71,896	\$ 85,209	\$ 54.62	\$ 113,601
52	Finance and Insurance	13-2011	Accountants and Auditors	240	\$ 42.63	\$ 88,679	\$ 32.45	\$ 67,497	\$ 81,412	\$ 48.37	\$ 100,619
52	Finance and Insurance	13-2041	Credit Analysts	210	\$ 44.93	\$ 93,453	\$ 31.21	\$ 64,908	\$ 79,730	\$ 49.80	\$ 103,586
52	Finance and Insurance	13-2051	Financial and Investment Analysts	160	\$ 54.97	\$ 114,329	\$ 38.20	\$ 79,449	\$ 98,295	\$ 68.49	\$ 142,449
52	Finance and Insurance	13-2052	Personal Financial Advisors	670	\$ 65.01	\$ 135,225	\$ 34.48	\$ 71,722	\$ 100,029	\$ 73.30	\$ 152,465
52	Finance and Insurance	13-2053	Insurance Underwriters	240	\$ 47.40	\$ 98,583	\$ 34.33	\$ 71,399	\$ 93,046	\$ 58.50	\$ 121,682
52	Finance and Insurance	13-2054	Financial Risk Specialists	50	\$ 54.66	\$ 113,700	\$ 48.00	\$ 99,848	\$ 107,038	\$ 63.45	\$ 131,985
52	Finance and Insurance	13-2061	Financial Examiners	110	\$ 43.63	\$ 90,753	\$ 33.11	\$ 68,870	\$ 75,472	\$ 56.18	\$ 116,844
52	Finance and Insurance	13-2071	Credit Counselors	10	\$ 31.18	\$ 64,851	\$ 28.51	\$ 59,305	\$ 63,807	\$ 37.91	\$ 78,852
52	Finance and Insurance	13-2072	Loan Officers	1,380	\$ 39.27	\$ 81,687	\$ 23.00	\$ 47,835	\$ 79,116	\$ 47.03	\$ 97,826
52	Finance and Insurance	13-2099	Financial Specialists, All Other	70	\$ 40.57	\$ 84,395	\$ 32.89	\$ 68,420	\$ 80,392	\$ 48.43	\$ 100,729
52	Finance and Insurance	15-0000	Computer and Mathematical Occupations	1,040	\$ 56.52	\$ 117,559	\$ 40.57	\$ 84,394	\$ 116,278	\$ 66.08	\$ 137,439
52	Finance and Insurance	15-1231	Computer Network Support Specialists	30	\$ 29.82	\$ 62,029	\$ 22.55	\$ 46,897	\$ 57,657	\$ 37.37	\$ 77,721
52	Finance and Insurance	15-1232	Computer User Support Specialists	130	\$ 37.20	\$ 77,368	\$ 25.27	\$ 52,557	\$ 67,066	\$ 45.56	\$ 94,769
52	Finance and Insurance	15-1241	Computer Network Architects	40	\$ 81.80	\$ 170,150	\$ 64.82	\$ 134,815	\$ 174,476	\$ 95.34	\$ 198,298
52	Finance and Insurance	15-1242	Database Administrators	10	\$ 59.48	\$ 123,709	\$ 59.13	\$ 122,982	\$ 125,320	\$ 71.80	\$ 149,353
52	Finance and Insurance	15-1244	Network and Computer Systems Administrators	60	\$ 50.93	\$ 105,939	\$ 42.92	\$ 89,265	\$ 103,816	\$ 57.34	\$ 119,259
52	Finance and Insurance	15-1252	Software Developers	280	\$ 66.32	\$ 137,952	\$ 55.95	\$ 116,379	\$ 135,756	\$ 75.47	\$ 156,986
52	Finance and Insurance	15-1255	Web and Digital Interface Designers	20	\$ 42.95	\$ 89,335	\$ 35.83	\$ 74,520	\$ 87,371	\$ 46.56	\$ 96,853
52	Finance and Insurance	15-1299	Computer Occupations, All Other	10	\$ 25.02	\$ 52,042	\$ 14.13	\$ 29,390	\$ 48,094	\$ 32.87	\$ 68,369
52	Finance and Insurance	15-2011	Actuaries	30	\$ 66.08	\$ 137,449	\$ 51.68	\$ 107,491	\$ 127,412	\$ 80.50	\$ 167,431
52	Finance and Insurance	15-2031	Operations Research Analysts	30	\$ 40.69	\$ 84,627	\$ 34.62	\$ 72,019	\$ 72,019	\$ 38.47	\$ 80,018
52	Finance and Insurance	15-2051	Data Scientists	90	\$ 62.19	\$ 129,352	\$ 50.97	\$ 106,021	\$ 126,706	\$ 80.29	\$ 167,012
52	Finance and Insurance	23-0000	Legal Occupations	400	\$ 62.29	\$ 129,554	\$ 38.73	\$ 80,567	\$ 116,615	\$ 68.86	\$ 143,219
52	Finance and Insurance	23-1011	Lawyers	260	\$ 77.43	\$ 161,059	\$ 56.06	\$ 116,615	\$ 136,057	\$ 87.54	\$ 182,082
52	Finance and Insurance	23-2011	Paralegals and Legal Assistants	100	\$ 35.32	\$ 73,469	\$ 30.89	\$ 64,254	\$ 67,572	\$ 39.83	\$ 82,850
52	Finance and Insurance	23-2093	Title Examiners, Abstractors, and Searchers	40	\$ 29.49	\$ 61,344	\$ 22.77	\$ 47,352	\$ 61,822	\$ 30.02	\$ 62,449
52	Finance and Insurance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	60	\$ 46.24	\$ 96,171	\$ 36.35	\$ 75,610	\$ 93,513	\$ 58.67	\$ 122,042
52	Finance and Insurance	27-1024	Graphic Designers	10	\$ 37.55	\$ 78,102	\$ 31.70	\$ 65,945	\$ 75,610	\$ 46.40	\$ 96,505
52	Finance and Insurance	27-3031	Public Relations Specialists	30	\$ 47.12	\$ 98,009	\$ 37.46	\$ 77,918	\$ 93,513	\$ 58.67	\$ 122,042
52	Finance and Insurance	29-0000	Healthcare Practitioners and Technical Occupations	60	\$ 35.44	\$ 73,725	\$ 30.68	\$ 63,806	\$ 63,820	\$ 41.09	\$ 85,476
52	Finance and Insurance	29-1141	Registered Nurses	50	\$ 33.31	\$ 69,278	\$ 30.68	\$ 63,806	\$ 63,820	\$ 41.09	\$ 85,476
52	Finance and Insurance	33-0000	Protective Service Occupations	20	\$ 31.19	\$ 64,865	\$ 22.41	\$ 46,603	\$ 65,118	\$ 41.51	\$ 86,339
52	Finance and Insurance	33-9032	Security Guards	10	\$ 29.67	\$ 61,707	\$ 18.33	\$ 38,132	\$ 62,803	\$ 41.51	\$ 86,339
52	Finance and Insurance	41-0000	Sales and Related Occupations	3,110	\$ 42.85	\$ 89,130	\$ 23.86	\$ 49,635	\$ 75,151	\$ 49.35	\$ 102,638
52	Finance and Insurance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	250	\$ 46.62	\$ 96,960	\$ 37.63	\$ 78,278	\$ 81,599	\$ 56.59	\$ 117,717
52	Finance and Insurance	41-3021	Insurance Sales Agents	1,340	\$ 46.86	\$ 97,465	\$ 28.05	\$ 58,349	\$ 75,874	\$ 53.31	\$ 110,889
52	Finance and Insurance	41-3031	Securities, Commodities, and Financial Services Sales Agents	1,160	\$ 42.68	\$ 88,779	\$ 23.72	\$ 49,331	\$ 75,499	\$ 48.23	\$ 100,322
52	Finance and Insurance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	190	\$ 25.46	\$ 52,951	\$ 14.13	\$ 29,390	\$ 30,201	\$ 32.03	\$ 66,622
52	Finance and Insurance	41-9099	Sales and Related Workers, All Other	160	\$ 27.18	\$ 56,524	\$ 20.83	\$ 43,320	\$ 54,994	\$ 33.76	\$ 70,228
52	Finance and Insurance	43-0000	Office and Administrative Support Occupations	6,220	\$ 24.25	\$ 50,434	\$ 18.66	\$ 38,802	\$ 47,315	\$ 28.14	\$ 58,525
52	Finance and Insurance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	680	\$ 33.30	\$ 69,272	\$ 26.20	\$ 54,505	\$ 63,354	\$ 37.70	\$ 78,414
52	Finance and Insurance	43-3011	Bill and Account Collectors	80	\$ 22.94	\$ 47,712	\$ 21.83	\$ 45,402	\$ 46,644	\$ 22.43	\$ 46,653
52	Finance and Insurance	43-3021	Billing and Posting Clerks	170	\$ 23.11	\$ 48,059	\$ 22.29	\$ 46,364	\$ 46,364	\$ 22.29	\$ 46,364
52	Finance and Insurance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	310	\$ 26.58	\$ 55,287	\$ 22.75	\$ 47,330	\$ 53,581	\$ 29.51	\$ 61,386
52	Finance and Insurance	43-3051	Payroll and Timekeeping Clerks	20	\$ 23.12	\$ 48,090	\$ 19.32	\$ 40,194	\$ 43,896	\$ 23.95	\$ 49,826
52	Finance and Insurance	43-3071	Tellers	1,220	\$ 19.30	\$ 40,141	\$ 17.34	\$ 36,057	\$ 38,721	\$ 20.59	\$ 42,819

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
52	Finance and Insurance	43-3099	Financial Clerks, All Other	190	\$ 25.15	\$ 52,317	\$ 23.45	\$ 48,771	\$ 49,954	\$ 25.21	\$ 52,444
52	Finance and Insurance	43-4011	Brokerage Clerks	100	\$ 28.23	\$ 58,719	\$ 26.78	\$ 55,713	\$ 59,438	\$ 28.58	\$ 59,438
52	Finance and Insurance	43-4041	Credit Authorizers, Checkers, and Clerks	10	\$ 26.13	\$ 54,348	\$ 21.58	\$ 44,877	\$ 50,837	\$ 36.18	\$ 75,248
52	Finance and Insurance	43-4051	Customer Service Representatives	870	\$ 23.74	\$ 49,379	\$ 20.54	\$ 42,723	\$ 48,528	\$ 27.08	\$ 56,331
52	Finance and Insurance	43-4071	File Clerks	20	\$ 19.14	\$ 39,817	\$ 16.53	\$ 34,377	\$ 39,740	\$ 21.39	\$ 44,490
52	Finance and Insurance	43-4131	Loan Interviewers and Clerks	920	\$ 22.98	\$ 47,790	\$ 18.28	\$ 38,029	\$ 45,778	\$ 28.53	\$ 59,342
52	Finance and Insurance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 22.10	\$ 45,958	\$ 20.34	\$ 42,310	\$ 44,552	\$ 24.04	\$ 50,011
52	Finance and Insurance	43-4171	Receptionists and Information Clerks	50	\$ 18.21	\$ 37,880	\$ 15.77	\$ 32,811	\$ 38,249	\$ 19.48	\$ 40,522
52	Finance and Insurance	43-4199	Information and Record Clerks, All Other	30	\$ 27.00	\$ 56,158	\$ 22.30	\$ 46,380	\$ 50,850	\$ 29.01	\$ 60,346
52	Finance and Insurance	43-5021	Couriers and Messengers	10	\$ 18.95	\$ 39,411	\$ 17.33	\$ 36,046	\$ 36,132	\$ 22.25	\$ 46,280
52	Finance and Insurance	43-6011	Executive Secretaries and Executive Administrative Assistants	180	\$ 35.21	\$ 73,228	\$ 28.57	\$ 59,425	\$ 74,374	\$ 39.94	\$ 83,078
52	Finance and Insurance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	410	\$ 20.74	\$ 43,137	\$ 16.33	\$ 33,973	\$ 33,973	\$ 24.93	\$ 51,851
52	Finance and Insurance	43-9021	Data Entry Keyers	20	\$ 21.08	\$ 43,849	\$ 18.46	\$ 38,394	\$ 41,315	\$ 20.53	\$ 42,693
52	Finance and Insurance	43-9041	Insurance Claims and Policy Processing Clerks	540	\$ 25.01	\$ 52,021	\$ 20.02	\$ 41,648	\$ 50,839	\$ 29.30	\$ 60,942
52	Finance and Insurance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	20	\$ 20.34	\$ 42,297	\$ 17.59	\$ 36,590	\$ 39,710	\$ 21.07	\$ 43,833
52	Finance and Insurance	43-9061	Office Clerks, General	250	\$ 23.33	\$ 48,520	\$ 19.02	\$ 39,561	\$ 47,444	\$ 26.57	\$ 55,255
52	Finance and Insurance	43-9199	Office and Administrative Support Workers, All Other	30	\$ 27.24	\$ 56,667	\$ 22.07	\$ 45,898	\$ 53,639	\$ 37.67	\$ 78,361
52	Finance and Insurance	49-0000	Installation, Maintenance, and Repair Occupations	20	\$ 29.82	\$ 62,031	\$ 23.73	\$ 49,357	\$ 56,698	\$ 33.98	\$ 70,675
53	Real Estate and Rental and Leasing	00-0000	Total all occupations	7,810	\$ 29.79	\$ 61,963	\$ 18.29	\$ 38,045	\$ 51,601	\$ 35.77	\$ 74,396
53	Real Estate and Rental and Leasing	11-0000	Management Occupations	760	\$ 51.91	\$ 107,963	\$ 29.69	\$ 61,764	\$ 83,603	\$ 67.24	\$ 139,849
53	Real Estate and Rental and Leasing	11-1021	General and Operations Managers	130	\$ 76.63	\$ 159,398	\$ 47.34	\$ 98,477	\$ 151,456	\$ 95.13	\$ 197,860
53	Real Estate and Rental and Leasing	11-3013	Facilities Managers	20	\$ 55.22	\$ 114,861	\$ 46.58	\$ 96,877	\$ 128,966	\$ 63.57	\$ 132,224
53	Real Estate and Rental and Leasing	11-3031	Financial Managers	30	\$ 100.14	\$ 208,285	\$ 63.05	\$ 131,136	\$ 205,664		
53	Real Estate and Rental and Leasing	11-9021	Construction Managers	10	\$ 52.59	\$ 109,381	\$ 46.78	\$ 97,304	\$ 97,335	\$ 53.70	\$ 111,701
53	Real Estate and Rental and Leasing	11-9141	Property, Real Estate, and Community Association Managers	450	\$ 35.44	\$ 73,709	\$ 23.80	\$ 49,513	\$ 71,755	\$ 40.94	\$ 85,161
53	Real Estate and Rental and Leasing	13-0000	Business and Financial Operations Occupations	500	\$ 42.37	\$ 88,132	\$ 32.95	\$ 68,529	\$ 84,168	\$ 48.58	\$ 101,043
53	Real Estate and Rental and Leasing	13-1041	Compliance Officers	20	\$ 30.57	\$ 63,584	\$ 26.18	\$ 54,462	\$ 59,909	\$ 36.32	\$ 75,551
53	Real Estate and Rental and Leasing	13-1071	Human Resources Specialists	20	\$ 38.29	\$ 79,633	\$ 36.28	\$ 75,460	\$ 75,463	\$ 37.43	\$ 77,846
53	Real Estate and Rental and Leasing	13-1082	Project Management Specialists	20	\$ 59.37	\$ 123,489	\$ 41.88	\$ 87,112	\$ 113,075	\$ 78.51	\$ 163,297
53	Real Estate and Rental and Leasing	13-1151	Training and Development Specialists	20	\$ 49.86	\$ 103,701	\$ 50.68	\$ 105,405	\$ 108,828	\$ 55.27	\$ 114,963
53	Real Estate and Rental and Leasing	13-1161	Market Research Analysts and Marketing Specialists	30	\$ 34.94	\$ 72,680	\$ 27.62	\$ 57,441	\$ 61,784	\$ 34.61	\$ 71,991
53	Real Estate and Rental and Leasing	13-1199	Business Operations Specialists, All Other	60	\$ 35.36	\$ 73,554	\$ 26.17	\$ 54,428	\$ 68,529	\$ 44.06	\$ 91,636
53	Real Estate and Rental and Leasing	13-2011	Accountants and Auditors	120	\$ 45.00	\$ 93,603	\$ 35.21	\$ 73,241	\$ 85,909	\$ 56.57	\$ 117,666
53	Real Estate and Rental and Leasing	21-0000	Community and Social Service Occupations	20	\$ 23.83	\$ 49,572	\$ 22.93	\$ 47,690	\$ 47,711	\$ 24.15	\$ 50,241
53	Real Estate and Rental and Leasing	21-1093	Social and Human Service Assistants	10	\$ 22.23	\$ 46,246	\$ 22.68	\$ 47,180	\$ 47,710	\$ 22.94	\$ 47,711
53	Real Estate and Rental and Leasing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	30	\$ 32.82	\$ 68,265	\$ 23.32	\$ 48,497	\$ 69,222	\$ 42.62	\$ 88,647
53	Real Estate and Rental and Leasing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	350	\$ 17.41	\$ 36,205	\$ 14.32	\$ 29,788	\$ 35,342	\$ 18.29	\$ 38,041
53	Real Estate and Rental and Leasing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	240	\$ 17.02	\$ 35,391	\$ 14.53	\$ 30,228	\$ 33,615	\$ 18.18	\$ 37,815
53	Real Estate and Rental and Leasing	37-3011	Landscaping and Groundskeeping Workers	100	\$ 17.22	\$ 35,824	\$ 14.27	\$ 29,682	\$ 36,588	\$ 19.46	\$ 40,485
53	Real Estate and Rental and Leasing	41-0000	Sales and Related Occupations	1,270	\$ 32.16	\$ 66,892	\$ 19.01	\$ 39,549	\$ 57,475	\$ 38.46	\$ 80,000
53	Real Estate and Rental and Leasing	41-1011	First-Line Supervisors of Retail Sales Workers	110	\$ 29.45	\$ 61,263	\$ 22.42	\$ 46,626	\$ 53,287	\$ 35.03	\$ 72,864
53	Real Estate and Rental and Leasing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	210	\$ 42.20	\$ 87,779	\$ 38.46	\$ 80,000	\$ 80,000	\$ 46.63	\$ 96,997
53	Real Estate and Rental and Leasing	41-2021	Counter and Rental Clerks	450	\$ 19.96	\$ 41,509	\$ 15.89	\$ 33,060	\$ 39,944	\$ 22.19	\$ 46,151
53	Real Estate and Rental and Leasing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	160	\$ 33.78	\$ 70,273	\$ 29.87	\$ 62,130	\$ 65,888	\$ 40.23	\$ 83,686
53	Real Estate and Rental and Leasing	41-9021	Real Estate Brokers	50	\$ 94.56	\$ 196,695	\$ 47.75	\$ 99,325			
53	Real Estate and Rental and Leasing	41-9022	Real Estate Sales Agents	90	\$ 34.31	\$ 71,368	\$ 21.86	\$ 45,477	\$ 58,346	\$ 38.00	\$ 79,048
53	Real Estate and Rental and Leasing	41-9099	Sales and Related Workers, All Other	50	\$ 21.81	\$ 45,361	\$ 15.55	\$ 32,340	\$ 39,013	\$ 25.25	\$ 52,521

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
53	Real Estate and Rental and Leasing	43-0000	Office and Administrative Support Occupations	1,790	\$ 25.54	\$ 53,132	\$ 19.19	\$ 39,923	\$ 47,754	\$ 29.70	\$ 61,772
53	Real Estate and Rental and Leasing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	120	\$ 37.12	\$ 77,211	\$ 28.92	\$ 60,148	\$ 73,836	\$ 49.07	\$ 102,072
53	Real Estate and Rental and Leasing	43-3021	Billing and Posting Clerks	40	\$ 25.28	\$ 52,580	\$ 21.49	\$ 44,709	\$ 53,526	\$ 28.02	\$ 58,271
53	Real Estate and Rental and Leasing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	220	\$ 24.52	\$ 50,993	\$ 20.97	\$ 43,622	\$ 48,847	\$ 27.74	\$ 57,697
53	Real Estate and Rental and Leasing	43-4171	Receptionists and Information Clerks	80	\$ 17.68	\$ 36,782	\$ 15.26	\$ 31,732	\$ 32,833	\$ 19.97	\$ 41,533
53	Real Estate and Rental and Leasing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	20	\$ 34.37	\$ 71,488	\$ 30.62	\$ 63,700	\$ 72,218	\$ 38.12	\$ 79,300
53	Real Estate and Rental and Leasing	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 23.86	\$ 49,635	\$ 17.24	\$ 35,865	\$ 52,166	\$ 29.08	\$ 60,483
53	Real Estate and Rental and Leasing	43-6011	Executive Secretaries and Executive Administrative Assistants	40	\$ 30.08	\$ 62,569	\$ 27.22	\$ 56,613	\$ 59,470	\$ 34.66	\$ 72,095
53	Real Estate and Rental and Leasing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	390	\$ 21.18	\$ 44,060	\$ 17.72	\$ 36,850	\$ 44,627	\$ 23.02	\$ 47,879
53	Real Estate and Rental and Leasing	43-9061	Office Clerks, General	530	\$ 22.48	\$ 46,759	\$ 18.50	\$ 38,482	\$ 44,709	\$ 26.75	\$ 55,643
53	Real Estate and Rental and Leasing	47-0000	Construction and Extraction Occupations	100	\$ 29.24	\$ 60,820	\$ 16.80	\$ 34,937	\$ 63,485	\$ 36.10	\$ 75,088
53	Real Estate and Rental and Leasing	49-0000	Installation, Maintenance, and Repair Occupations	1,650	\$ 26.26	\$ 54,612	\$ 20.23	\$ 42,072	\$ 49,160	\$ 30.65	\$ 63,746
53	Real Estate and Rental and Leasing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	250	\$ 36.65	\$ 76,239	\$ 27.81	\$ 57,849	\$ 73,902	\$ 46.41	\$ 96,537
53	Real Estate and Rental and Leasing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	360	\$ 30.20	\$ 62,826	\$ 27.31	\$ 56,798	\$ 63,296	\$ 31.79	\$ 66,118
53	Real Estate and Rental and Leasing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	20	\$ 28.65	\$ 59,589	\$ 28.72	\$ 59,736	\$ 59,748	\$ 29.88	\$ 62,153
53	Real Estate and Rental and Leasing	49-9071	Maintenance and Repair Workers, General	810	\$ 21.77	\$ 45,281	\$ 17.92	\$ 37,273	\$ 42,848	\$ 23.15	\$ 48,148
53	Real Estate and Rental and Leasing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	40	\$ 17.04	\$ 35,448	\$ 15.76	\$ 32,782	\$ 33,775	\$ 16.45	\$ 34,218
53	Real Estate and Rental and Leasing	51-0000	Production Occupations	30	\$ 23.63	\$ 49,144	\$ 16.08	\$ 33,451	\$ 34,807	\$ 32.43	\$ 67,446
53	Real Estate and Rental and Leasing	53-0000	Transportation and Material Moving Occupations	1,010	\$ 21.08	\$ 43,839	\$ 14.13	\$ 29,390	\$ 36,371	\$ 26.54	\$ 55,198
53	Real Estate and Rental and Leasing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	60	\$ 35.34	\$ 73,509	\$ 26.61	\$ 55,359	\$ 60,707	\$ 38.89	\$ 80,883
53	Real Estate and Rental and Leasing	53-3031	Driver/Sales Workers	60	\$ 18.51	\$ 38,501	\$ 14.13	\$ 29,390	\$ 37,157	\$ 21.91	\$ 45,563
53	Real Estate and Rental and Leasing	53-3032	Heavy and Tractor-Trailer Truck Drivers	300	\$ 28.39	\$ 59,041	\$ 23.77	\$ 49,433	\$ 59,292	\$ 35.74	\$ 74,347
53	Real Estate and Rental and Leasing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	140	\$ 19.00	\$ 39,518	\$ 16.49	\$ 34,305	\$ 36,226	\$ 22.27	\$ 46,315
54	Professional, Scientific, and Technical Services	00-0000	Total all occupations	28,360	\$ 44.42	\$ 92,395	\$ 22.92	\$ 47,673	\$ 74,529	\$ 54.39	\$ 113,128
54	Professional, Scientific, and Technical Services	11-0000	Management Occupations	2,890	\$ 91.44	\$ 190,203	\$ 59.12	\$ 122,974	\$ 160,424	\$ 99.22	\$ 206,373
54	Professional, Scientific, and Technical Services	11-1011	Chief Executives	20	\$ 174.99	\$ 363,987	\$ 75.28	\$ 156,585			
54	Professional, Scientific, and Technical Services	11-1021	General and Operations Managers	760	\$ 83.68	\$ 174,064	\$ 48.56	\$ 101,005	\$ 154,781	\$ 105.13	\$ 218,662
54	Professional, Scientific, and Technical Services	11-2021	Marketing Managers	100	\$ 75.31	\$ 156,651	\$ 52.35	\$ 108,887	\$ 153,263	\$ 89.36	\$ 185,873
54	Professional, Scientific, and Technical Services	11-2022	Sales Managers	170	\$ 87.94	\$ 182,913	\$ 65.08	\$ 135,364	\$ 162,346	\$ 101.21	\$ 210,511
54	Professional, Scientific, and Technical Services	11-2032	Public Relations Managers	20	\$ 73.57	\$ 153,016	\$ 58.01	\$ 120,652	\$ 131,023	\$ 87.48	\$ 181,969
54	Professional, Scientific, and Technical Services	11-3012	Administrative Services Managers	100	\$ 84.82	\$ 176,421	\$ 50.59	\$ 105,232	\$ 141,731	\$ 100.85	\$ 209,776
54	Professional, Scientific, and Technical Services	11-3013	Facilities Managers	20	\$ 64.25	\$ 133,633	\$ 43.98	\$ 91,476	\$ 120,744	\$ 72.41	\$ 150,613
54	Professional, Scientific, and Technical Services	11-3021	Computer and Information Systems Managers	370	\$ 84.19	\$ 175,115	\$ 67.93	\$ 141,293	\$ 169,090	\$ 97.10	\$ 201,972
54	Professional, Scientific, and Technical Services	11-3031	Financial Managers	430	\$ 86.86	\$ 180,662	\$ 64.96	\$ 135,110	\$ 168,885	\$ 100.87	\$ 209,815
54	Professional, Scientific, and Technical Services	11-3051	Industrial Production Managers	30	\$ 72.65	\$ 151,119	\$ 53.37	\$ 111,018	\$ 153,260	\$ 80.94	\$ 168,355
54	Professional, Scientific, and Technical Services	11-3061	Purchasing Managers	10	\$ 82.66	\$ 171,923	\$ 64.21	\$ 133,548	\$ 166,584	\$ 90.93	\$ 189,131
54	Professional, Scientific, and Technical Services	11-3071	Transportation, Storage, and Distribution Managers	20	\$ 67.87	\$ 141,171	\$ 46.02	\$ 95,722	\$ 102,195	\$ 88.42	\$ 183,913
54	Professional, Scientific, and Technical Services	11-3121	Human Resources Managers	50	\$ 77.02	\$ 160,194	\$ 56.92	\$ 118,394	\$ 143,436	\$ 90.80	\$ 188,857
54	Professional, Scientific, and Technical Services	11-9021	Construction Managers	20	\$ 71.05	\$ 147,782	\$ 51.92	\$ 108,000	\$ 134,808	\$ 80.77	\$ 168,011
54	Professional, Scientific, and Technical Services	11-9041	Architectural and Engineering Managers	340	\$ 74.71	\$ 155,387	\$ 60.99	\$ 126,867	\$ 148,203	\$ 83.21	\$ 173,077
54	Professional, Scientific, and Technical Services	11-9111	Medical and Health Services Managers	60	\$ 483.38	\$ 1,005,431	\$ 29.96	\$ 62,314	\$ 149,555		
54	Professional, Scientific, and Technical Services	11-9121	Natural Sciences Managers	150	\$ 90.36	\$ 187,955	\$ 65.49	\$ 136,224	\$ 167,150	\$ 112.40	\$ 233,790
54	Professional, Scientific, and Technical Services	11-9199	Managers, All Other	190	\$ 81.29	\$ 169,076	\$ 61.56	\$ 128,045	\$ 158,334	\$ 101.50	\$ 211,118
54	Professional, Scientific, and Technical Services	13-0000	Business and Financial Operations Occupations	4,330	\$ 44.94	\$ 93,472	\$ 30.09	\$ 62,583	\$ 82,204	\$ 54.54	\$ 113,444
54	Professional, Scientific, and Technical Services	13-1020	Buyers and Purchasing Agents	90	\$ 44.32	\$ 92,180	\$ 31.74	\$ 66,023	\$ 79,857	\$ 59.29	\$ 123,333
54	Professional, Scientific, and Technical Services	13-1041	Compliance Officers	60	\$ 41.64	\$ 86,607	\$ 28.49	\$ 59,251	\$ 86,129	\$ 55.46	\$ 115,357
54	Professional, Scientific, and Technical Services	13-1051	Cost Estimators	40	\$ 62.20	\$ 129,378	\$ 36.74	\$ 76,411	\$ 98,788	\$ 85.88	\$ 178,623

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	13-1071	Human Resources Specialists	180	\$ 39.95	\$ 83,097	\$ 29.75	\$ 61,875	\$ 80,407	\$ 47.42	\$ 98,624
54	Professional, Scientific, and Technical Services	13-1081	Logisticians	50	\$ 35.57	\$ 73,982	\$ 28.42	\$ 59,110	\$ 75,355	\$ 40.08	\$ 83,359
54	Professional, Scientific, and Technical Services	13-1082	Project Management Specialists	800	\$ 48.66	\$ 101,212	\$ 35.91	\$ 74,691	\$ 96,091	\$ 58.16	\$ 120,973
54	Professional, Scientific, and Technical Services	13-1111	Management Analysts	510	\$ 59.24	\$ 123,222	\$ 36.15	\$ 75,192	\$ 133,977	\$ 67.30	\$ 139,984
54	Professional, Scientific, and Technical Services	13-1121	Meeting, Convention, and Event Planners	60	\$ 32.98	\$ 68,600	\$ 31.47	\$ 65,465	\$ 66,180	\$ 31.82	\$ 66,180
54	Professional, Scientific, and Technical Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	10	\$ 38.57	\$ 80,231	\$ 22.00	\$ 45,760	\$ 74,529	\$ 50.23	\$ 104,487
54	Professional, Scientific, and Technical Services	13-1151	Training and Development Specialists	70	\$ 30.11	\$ 62,626	\$ 15.80	\$ 32,858	\$ 58,161	\$ 36.05	\$ 74,984
54	Professional, Scientific, and Technical Services	13-1161	Market Research Analysts and Marketing Specialists	400	\$ 35.62	\$ 74,082	\$ 28.74	\$ 59,778	\$ 69,321	\$ 42.01	\$ 87,383
54	Professional, Scientific, and Technical Services	13-1199	Business Operations Specialists, All Other	380	\$ 46.42	\$ 96,553	\$ 37.01	\$ 76,984	\$ 93,064	\$ 51.75	\$ 107,636
54	Professional, Scientific, and Technical Services	13-2011	Accountants and Auditors	1,200	\$ 44.03	\$ 91,585	\$ 30.12	\$ 62,654	\$ 82,204	\$ 49.80	\$ 103,578
54	Professional, Scientific, and Technical Services	13-2051	Financial and Investment Analysts	150	\$ 59.19	\$ 123,107	\$ 35.83	\$ 74,528	\$ 84,423	\$ 65.61	\$ 136,466
54	Professional, Scientific, and Technical Services	15-0000	Computer and Mathematical Occupations	3,420	\$ 48.43	\$ 100,728	\$ 35.67	\$ 74,191	\$ 94,649	\$ 61.21	\$ 127,319
54	Professional, Scientific, and Technical Services	15-1211	Computer Systems Analysts	170	\$ 48.46	\$ 100,800	\$ 36.16	\$ 75,220	\$ 88,256	\$ 63.77	\$ 132,633
54	Professional, Scientific, and Technical Services	15-1212	Information Security Analysts	100	\$ 57.06	\$ 118,684	\$ 44.53	\$ 92,623	\$ 112,903	\$ 68.78	\$ 143,059
54	Professional, Scientific, and Technical Services	15-1231	Computer Network Support Specialists	70	\$ 32.81	\$ 68,244	\$ 24.96	\$ 51,915	\$ 60,863	\$ 34.91	\$ 72,608
54	Professional, Scientific, and Technical Services	15-1232	Computer User Support Specialists	350	\$ 25.76	\$ 53,589	\$ 17.78	\$ 36,975	\$ 50,153	\$ 31.25	\$ 65,000
54	Professional, Scientific, and Technical Services	15-1241	Computer Network Architects	80	\$ 58.34	\$ 121,355	\$ 46.70	\$ 97,144	\$ 131,080	\$ 70.83	\$ 147,317
54	Professional, Scientific, and Technical Services	15-1242	Database Administrators	10	\$ 63.94	\$ 132,998	\$ 52.97	\$ 110,167	\$ 121,570	\$ 69.55	\$ 144,658
54	Professional, Scientific, and Technical Services	15-1243	Database Architects	20	\$ 76.75	\$ 159,644	\$ 61.75	\$ 128,439	\$ 145,315	\$ 100.14	\$ 208,300
54	Professional, Scientific, and Technical Services	15-1244	Network and Computer Systems Administrators	170	\$ 44.03	\$ 91,592	\$ 35.56	\$ 73,960	\$ 91,589	\$ 56.54	\$ 117,598
54	Professional, Scientific, and Technical Services	15-1251	Computer Programmers	200	\$ 49.75	\$ 103,477	\$ 35.69	\$ 74,235	\$ 82,641	\$ 57.90	\$ 120,441
54	Professional, Scientific, and Technical Services	15-1252	Software Developers	1,460	\$ 55.32	\$ 115,072	\$ 40.20	\$ 83,609	\$ 103,074	\$ 65.19	\$ 135,601
54	Professional, Scientific, and Technical Services	15-1253	Software Quality Assurance Analysts and Testers	180	\$ 46.30	\$ 96,307	\$ 38.90	\$ 80,910	\$ 97,164	\$ 51.98	\$ 108,115
54	Professional, Scientific, and Technical Services	15-1254	Web Developers	60	\$ 40.61	\$ 84,476	\$ 25.97	\$ 54,023	\$ 86,619	\$ 48.65	\$ 101,200
54	Professional, Scientific, and Technical Services	15-1255	Web and Digital Interface Designers	220	\$ 35.95	\$ 74,785	\$ 30.12	\$ 62,658	\$ 81,117	\$ 39.00	\$ 81,117
54	Professional, Scientific, and Technical Services	15-1299	Computer Occupations, All Other	110	\$ 44.82	\$ 93,220	\$ 24.66	\$ 51,288	\$ 87,373	\$ 56.43	\$ 117,367
54	Professional, Scientific, and Technical Services	15-2051	Data Scientists	60	\$ 53.29	\$ 110,845	\$ 39.26	\$ 81,665	\$ 100,696	\$ 60.74	\$ 126,343
54	Professional, Scientific, and Technical Services	17-0000	Architecture and Engineering Occupations	2,520	\$ 41.24	\$ 85,778	\$ 29.58	\$ 61,520	\$ 75,155	\$ 49.04	\$ 102,001
54	Professional, Scientific, and Technical Services	17-1011	Architects, Except Landscape and Naval	160	\$ 43.75	\$ 91,005	\$ 31.75	\$ 66,038	\$ 78,360	\$ 46.82	\$ 97,390
54	Professional, Scientific, and Technical Services	17-1022	Surveyors	180	\$ 33.88	\$ 70,467	\$ 28.66	\$ 59,618	\$ 60,116	\$ 38.25	\$ 79,552
54	Professional, Scientific, and Technical Services	17-2051	Civil Engineers	760	\$ 43.80	\$ 91,099	\$ 31.34	\$ 65,189	\$ 78,267	\$ 51.48	\$ 107,069
54	Professional, Scientific, and Technical Services	17-2071	Electrical Engineers	90	\$ 52.89	\$ 110,013	\$ 36.76	\$ 76,459	\$ 101,239	\$ 69.97	\$ 145,538
54	Professional, Scientific, and Technical Services	17-2072	Electronics Engineers, Except Computer	20	\$ 68.39	\$ 142,247	\$ 54.90	\$ 114,189	\$ 156,645	\$ 79.10	\$ 164,530
54	Professional, Scientific, and Technical Services	17-2081	Environmental Engineers	170	\$ 55.21	\$ 114,827	\$ 36.73	\$ 76,391	\$ 101,361	\$ 61.26	\$ 127,421
54	Professional, Scientific, and Technical Services	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	30	\$ 56.12	\$ 116,737	\$ 44.58	\$ 92,737	\$ 128,656	\$ 61.86	\$ 128,675
54	Professional, Scientific, and Technical Services	17-2112	Industrial Engineers	80	\$ 45.44	\$ 94,517	\$ 34.02	\$ 70,757	\$ 85,497	\$ 55.02	\$ 114,434
54	Professional, Scientific, and Technical Services	17-2141	Mechanical Engineers	110	\$ 53.29	\$ 110,851	\$ 38.19	\$ 79,432	\$ 113,176	\$ 64.75	\$ 134,679
54	Professional, Scientific, and Technical Services	17-2199	Engineers, All Other	30	\$ 36.97	\$ 76,897	\$ 29.64	\$ 61,661	\$ 68,555	\$ 44.93	\$ 93,456
54	Professional, Scientific, and Technical Services	17-3011	Architectural and Civil Drafters	240	\$ 31.20	\$ 64,891	\$ 26.41	\$ 54,943	\$ 61,147	\$ 37.14	\$ 77,255
54	Professional, Scientific, and Technical Services	17-3013	Mechanical Drafters	20	\$ 42.09	\$ 87,550	\$ 28.06	\$ 58,356	\$ 86,629	\$ 56.55	\$ 117,622
54	Professional, Scientific, and Technical Services	17-3019	Drafters, All Other	30	\$ 32.30	\$ 67,180	\$ 25.09	\$ 52,180	\$ 67,733	\$ 41.76	\$ 86,852
54	Professional, Scientific, and Technical Services	17-3022	Civil Engineering Technologists and Technicians	160	\$ 28.09	\$ 58,425	\$ 20.00	\$ 41,603	\$ 61,918	\$ 32.17	\$ 66,919
54	Professional, Scientific, and Technical Services	17-3025	Environmental Engineering Technologists and Technicians	100	\$ 27.31	\$ 56,812	\$ 21.91	\$ 45,566	\$ 56,528	\$ 29.30	\$ 60,944
54	Professional, Scientific, and Technical Services	17-3027	Mechanical Engineering Technologists and Technicians	20	\$ 37.77	\$ 78,552	\$ 30.73	\$ 63,918	\$ 75,723	\$ 47.78	\$ 99,386
54	Professional, Scientific, and Technical Services	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	50	\$ 38.46	\$ 79,987	\$ 32.86	\$ 68,343	\$ 78,674	\$ 40.32	\$ 83,861
54	Professional, Scientific, and Technical Services	17-3031	Surveying and Mapping Technicians	140	\$ 28.11	\$ 58,468	\$ 23.68	\$ 49,259	\$ 56,000	\$ 34.78	\$ 72,335
54	Professional, Scientific, and Technical Services	19-0000	Life, Physical, and Social Science Occupations	910	\$ 38.84	\$ 80,783	\$ 23.50	\$ 48,880	\$ 67,376	\$ 48.99	\$ 101,904

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
54	Professional, Scientific, and Technical Services	19-1042	Medical Scientists, Except Epidemiologists	130	\$ 60.05	\$ 124,909	\$ 45.26	\$ 94,137	\$ 121,409	\$ 67.25	\$ 139,875
54	Professional, Scientific, and Technical Services	19-2031	Chemists	80	\$ 43.87	\$ 91,240	\$ 30.32	\$ 63,068	\$ 82,967	\$ 57.41	\$ 119,423
54	Professional, Scientific, and Technical Services	19-2032	Materials Scientists	30	\$ 49.29	\$ 102,524	\$ 32.25	\$ 67,089	\$ 83,206	\$ 51.06	\$ 106,197
54	Professional, Scientific, and Technical Services	19-2041	Environmental Scientists and Specialists, Including Health	130	\$ 41.25	\$ 85,803	\$ 29.48	\$ 61,319	\$ 76,309	\$ 50.80	\$ 105,673
54	Professional, Scientific, and Technical Services	19-2042	Geoscientists, Except Hydrologists and Geographers	60	\$ 35.04	\$ 72,888	\$ 29.29	\$ 60,916	\$ 74,635	\$ 38.24	\$ 79,534
54	Professional, Scientific, and Technical Services	19-3051	Urban and Regional Planners	10	\$ 49.67	\$ 103,318	\$ 40.08	\$ 83,369	\$ 116,784	\$ 57.79	\$ 120,193
54	Professional, Scientific, and Technical Services	19-4021	Biological Technicians	110	\$ 22.28	\$ 46,350	\$ 18.04	\$ 37,524	\$ 46,543	\$ 22.52	\$ 46,832
54	Professional, Scientific, and Technical Services	19-4031	Chemical Technicians	40	\$ 22.60	\$ 46,999	\$ 19.80	\$ 41,174	\$ 43,320	\$ 26.28	\$ 54,670
54	Professional, Scientific, and Technical Services	19-4042	Environmental Science and Protection Technicians, Including Health	60	\$ 26.27	\$ 54,645	\$ 21.93	\$ 45,619	\$ 47,406	\$ 30.01	\$ 62,417
54	Professional, Scientific, and Technical Services	19-4043	Geological Technicians, Except Hydrologic Technicians	20	\$ 26.90	\$ 55,948	\$ 23.25	\$ 48,350	\$ 48,351	\$ 28.30	\$ 58,869
54	Professional, Scientific, and Technical Services	19-4099	Life, Physical, and Social Science Technicians, All Other	60	\$ 25.27	\$ 52,552	\$ 18.42	\$ 38,307	\$ 54,869	\$ 29.86	\$ 62,109
54	Professional, Scientific, and Technical Services	19-5011	Occupational Health and Safety Specialists	30	\$ 42.45	\$ 88,288	\$ 32.00	\$ 66,560	\$ 66,599	\$ 62.89	\$ 130,818
54	Professional, Scientific, and Technical Services	23-0000	Legal Occupations	3,650	\$ 54.31	\$ 112,972	\$ 32.29	\$ 67,160	\$ 91,844	\$ 67.17	\$ 139,707
54	Professional, Scientific, and Technical Services	23-1011	Lawyers	2,270	\$ 69.11	\$ 143,746	\$ 44.77	\$ 93,121	\$ 118,766	\$ 79.90	\$ 166,200
54	Professional, Scientific, and Technical Services	23-2011	Paralegals and Legal Assistants	1,250	\$ 30.01	\$ 62,416	\$ 22.94	\$ 47,712	\$ 63,361	\$ 35.96	\$ 74,790
54	Professional, Scientific, and Technical Services	23-2093	Title Examiners, Abstractors, and Searchers	100	\$ 27.95	\$ 58,130	\$ 22.44	\$ 46,667	\$ 59,233	\$ 29.34	\$ 61,018
54	Professional, Scientific, and Technical Services	23-2099	Legal Support Workers, All Other	30	\$ 31.58	\$ 65,680	\$ 20.88	\$ 43,427	\$ 68,161	\$ 40.45	\$ 84,142
54	Professional, Scientific, and Technical Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	950	\$ 32.72	\$ 68,054	\$ 20.54	\$ 42,733	\$ 61,650	\$ 39.71	\$ 82,589
54	Professional, Scientific, and Technical Services	27-1011	Art Directors	80	\$ 54.00	\$ 112,313	\$ 38.22	\$ 79,492	\$ 104,067	\$ 67.73	\$ 140,889
54	Professional, Scientific, and Technical Services	27-1021	Commercial and Industrial Designers	40	\$ 41.68	\$ 86,689	\$ 30.88	\$ 64,226	\$ 83,122	\$ 49.30	\$ 102,544
54	Professional, Scientific, and Technical Services	27-1024	Graphic Designers	200	\$ 28.31	\$ 58,893	\$ 22.17	\$ 46,120	\$ 56,585	\$ 32.63	\$ 67,878
54	Professional, Scientific, and Technical Services	27-1025	Interior Designers	90	\$ 31.67	\$ 65,867	\$ 22.02	\$ 45,801	\$ 59,419	\$ 43.66	\$ 90,805
54	Professional, Scientific, and Technical Services	27-2012	Producers and Directors	20	\$ 55.18	\$ 114,777	\$ 48.97	\$ 101,868	\$ 119,228	\$ 59.72	\$ 124,214
54	Professional, Scientific, and Technical Services	27-3031	Public Relations Specialists	90	\$ 41.14	\$ 85,565	\$ 22.43	\$ 46,644	\$ 61,984	\$ 45.27	\$ 94,153
54	Professional, Scientific, and Technical Services	27-3041	Editors	40	\$ 40.94	\$ 85,152	\$ 32.37	\$ 67,330	\$ 81,557	\$ 45.80	\$ 95,269
54	Professional, Scientific, and Technical Services	27-3042	Technical Writers	50	\$ 37.52	\$ 78,052	\$ 36.06	\$ 75,005	\$ 77,150	\$ 38.83	\$ 80,776
54	Professional, Scientific, and Technical Services	27-3043	Writers and Authors	50	\$ 31.16	\$ 64,817	\$ 20.46	\$ 42,557	\$ 60,478	\$ 38.39	\$ 79,846
54	Professional, Scientific, and Technical Services	27-4021	Photographers	110	\$ 23.72	\$ 49,330	\$ 14.13	\$ 29,390	\$ 38,679	\$ 35.04	\$ 72,886
54	Professional, Scientific, and Technical Services	27-4031	Camera Operators, Television, Video, and Film	10	\$ 26.24	\$ 54,569	\$ 19.27	\$ 40,091	\$ 64,452	\$ 30.99	\$ 64,452
54	Professional, Scientific, and Technical Services	29-0000	Healthcare Practitioners and Technical Occupations	1,040	\$ 40.19	\$ 83,604	\$ 19.19	\$ 39,918	\$ 54,198	\$ 59.70	\$ 124,181
54	Professional, Scientific, and Technical Services	29-1051	Pharmacists	40	\$ 46.83	\$ 97,408	\$ 45.63	\$ 94,902	\$ 94,909	\$ 45.63	\$ 94,909
54	Professional, Scientific, and Technical Services	29-1131	Veterinarians	320	\$ 68.61	\$ 142,717	\$ 48.72	\$ 101,343	\$ 130,777	\$ 83.75	\$ 174,205
54	Professional, Scientific, and Technical Services	29-1171	Nurse Practitioners	50	\$ 60.73	\$ 126,315	\$ 60.82	\$ 126,501	\$ 126,501	\$ 60.82	\$ 126,502
54	Professional, Scientific, and Technical Services	29-2056	Veterinary Technologists and Technicians	540	\$ 20.97	\$ 43,615	\$ 18.00	\$ 37,449	\$ 43,211	\$ 22.81	\$ 47,449
54	Professional, Scientific, and Technical Services	31-0000	Healthcare Support Occupations	410	\$ 17.59	\$ 36,582	\$ 16.65	\$ 34,639	\$ 36,620	\$ 18.09	\$ 37,631
54	Professional, Scientific, and Technical Services	31-9096	Veterinary Assistants and Laboratory Animal Caretakers	340	\$ 17.03	\$ 35,425	\$ 15.46	\$ 32,162	\$ 35,131	\$ 18.03	\$ 37,493
54	Professional, Scientific, and Technical Services	33-0000	Protective Service Occupations	30	\$ 22.78	\$ 47,387	\$ 18.19	\$ 37,839	\$ 39,778	\$ 24.25	\$ 50,431
54	Professional, Scientific, and Technical Services	33-9032	Security Guards	10	\$ 21.88	\$ 45,520	\$ 19.00	\$ 39,520	\$ 39,545	\$ 24.13	\$ 50,183
54	Professional, Scientific, and Technical Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	100	\$ 20.80	\$ 43,260	\$ 17.25	\$ 35,878	\$ 37,632	\$ 24.14	\$ 50,215
54	Professional, Scientific, and Technical Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	50	\$ 20.91	\$ 43,497	\$ 17.41	\$ 36,213	\$ 43,391	\$ 25.72	\$ 53,498
54	Professional, Scientific, and Technical Services	39-0000	Personal Care and Service Occupations	140	\$ 15.41	\$ 32,059	\$ 14.51	\$ 30,190	\$ 30,919	\$ 15.53	\$ 32,312
54	Professional, Scientific, and Technical Services	39-2021	Animal Caretakers	140	\$ 15.41	\$ 32,059	\$ 14.51	\$ 30,190	\$ 30,919	\$ 15.53	\$ 32,312
54	Professional, Scientific, and Technical Services	41-0000	Sales and Related Occupations	1,130	\$ 41.92	\$ 87,204	\$ 23.30	\$ 48,469	\$ 74,218	\$ 48.27	\$ 100,392
54	Professional, Scientific, and Technical Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	100	\$ 50.54	\$ 105,131	\$ 38.39	\$ 79,850	\$ 100,240	\$ 62.86	\$ 130,740
54	Professional, Scientific, and Technical Services	41-3011	Advertising Sales Agents	90	\$ 35.37	\$ 73,565	\$ 20.36	\$ 42,359	\$ 65,768	\$ 45.48	\$ 94,589
54	Professional, Scientific, and Technical Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	700	\$ 43.97	\$ 91,454	\$ 28.92	\$ 60,157	\$ 79,183	\$ 53.59	\$ 111,468
54	Professional, Scientific, and Technical Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	20	\$ 58.45	\$ 121,573	\$ 34.44	\$ 71,639	\$ 117,046	\$ 79.90	\$ 166,202

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	41-9031	Sales Engineers	10	\$ 67.19	\$ 139,766	\$ 43.97	\$ 91,461	\$ 146,661	\$ 75.54	\$ 157,128
54	Professional, Scientific, and Technical Services	41-9099	Sales and Related Workers, All Other	60	\$ 33.61	\$ 69,899	\$ 30.28	\$ 62,979	\$ 64,008	\$ 37.64	\$ 78,299
54	Professional, Scientific, and Technical Services	43-0000	Office and Administrative Support Occupations	5,870	\$ 23.47	\$ 48,825	\$ 17.77	\$ 36,953	\$ 45,386	\$ 27.96	\$ 58,152
54	Professional, Scientific, and Technical Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	540	\$ 32.56	\$ 67,729	\$ 26.56	\$ 55,239	\$ 67,371	\$ 37.93	\$ 78,897
54	Professional, Scientific, and Technical Services	43-3011	Bill and Account Collectors	60	\$ 21.77	\$ 45,285	\$ 19.50	\$ 40,556	\$ 40,556	\$ 22.53	\$ 46,862
54	Professional, Scientific, and Technical Services	43-3021	Billing and Posting Clerks	460	\$ 20.10	\$ 41,801	\$ 17.64	\$ 36,696	\$ 37,534	\$ 21.05	\$ 43,782
54	Professional, Scientific, and Technical Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	910	\$ 23.51	\$ 48,898	\$ 19.33	\$ 40,197	\$ 47,047	\$ 26.73	\$ 55,601
54	Professional, Scientific, and Technical Services	43-3051	Payroll and Timekeeping Clerks	50	\$ 27.21	\$ 56,598	\$ 22.10	\$ 45,966	\$ 58,341	\$ 32.70	\$ 68,016
54	Professional, Scientific, and Technical Services	43-3061	Procurement Clerks	30	\$ 25.02	\$ 52,035	\$ 20.61	\$ 42,860	\$ 51,355	\$ 30.64	\$ 63,726
54	Professional, Scientific, and Technical Services	43-4051	Customer Service Representatives	590	\$ 21.28	\$ 44,255	\$ 15.93	\$ 33,138	\$ 42,177	\$ 25.51	\$ 53,065
54	Professional, Scientific, and Technical Services	43-4071	File Clerks	80	\$ 19.48	\$ 40,520	\$ 15.65	\$ 32,556	\$ 40,794	\$ 21.62	\$ 44,975
54	Professional, Scientific, and Technical Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 20.75	\$ 43,168	\$ 18.53	\$ 38,538	\$ 39,987	\$ 22.00	\$ 45,760
54	Professional, Scientific, and Technical Services	43-4171	Receptionists and Information Clerks	380	\$ 18.11	\$ 37,670	\$ 16.86	\$ 35,072	\$ 36,836	\$ 19.36	\$ 40,262
54	Professional, Scientific, and Technical Services	43-4199	Information and Record Clerks, All Other	10	\$ 22.02	\$ 45,795	\$ 21.31	\$ 44,330	\$ 44,330	\$ 22.63	\$ 47,070
54	Professional, Scientific, and Technical Services	43-5021	Couriers and Messengers	10	\$ 16.38	\$ 34,078	\$ 14.13	\$ 29,390	\$ 36,062	\$ 17.34	\$ 36,062
54	Professional, Scientific, and Technical Services	43-5061	Production, Planning, and Expediting Clerks	90	\$ 23.39	\$ 48,652	\$ 19.49	\$ 40,537	\$ 49,848	\$ 26.44	\$ 54,995
54	Professional, Scientific, and Technical Services	43-5071	Shipping, Receiving, and Inventory Clerks	90	\$ 21.68	\$ 45,090	\$ 17.99	\$ 37,419	\$ 43,784	\$ 24.04	\$ 50,007
54	Professional, Scientific, and Technical Services	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	40	\$ 20.03	\$ 41,661	\$ 17.67	\$ 36,747	\$ 36,747	\$ 17.69	\$ 36,788
54	Professional, Scientific, and Technical Services	43-6011	Executive Secretaries and Executive Administrative Assistants	150	\$ 35.32	\$ 73,463	\$ 29.25	\$ 60,837	\$ 74,000	\$ 39.94	\$ 83,071
54	Professional, Scientific, and Technical Services	43-6012	Legal Secretaries and Administrative Assistants	490	\$ 26.82	\$ 55,787	\$ 22.21	\$ 46,194	\$ 58,124	\$ 30.67	\$ 63,788
54	Professional, Scientific, and Technical Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	640	\$ 22.58	\$ 46,966	\$ 18.02	\$ 37,474	\$ 45,624	\$ 27.28	\$ 56,742
54	Professional, Scientific, and Technical Services	43-9021	Data Entry Keyers	50	\$ 17.68	\$ 36,766	\$ 16.03	\$ 33,333	\$ 35,899	\$ 18.41	\$ 38,302
54	Professional, Scientific, and Technical Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	320	\$ 18.45	\$ 38,368	\$ 15.80	\$ 32,874	\$ 38,540	\$ 18.53	\$ 38,540
54	Professional, Scientific, and Technical Services	43-9061	Office Clerks, General	600	\$ 22.57	\$ 46,952	\$ 16.57	\$ 34,461	\$ 44,560	\$ 28.08	\$ 58,406
54	Professional, Scientific, and Technical Services	43-9199	Office and Administrative Support Workers, All Other	20	\$ 18.86	\$ 39,234	\$ 15.00	\$ 31,203	\$ 37,960	\$ 21.57	\$ 44,867
54	Professional, Scientific, and Technical Services	47-0000	Construction and Extraction Occupations	270	\$ 42.54	\$ 88,473	\$ 29.46	\$ 61,283	\$ 78,960	\$ 54.11	\$ 112,545
54	Professional, Scientific, and Technical Services	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	10	\$ 28.33	\$ 58,935	\$ 20.98	\$ 43,645	\$ 58,588	\$ 38.26	\$ 79,583
54	Professional, Scientific, and Technical Services	47-4011	Construction and Building Inspectors	200	\$ 45.32	\$ 94,262	\$ 31.22	\$ 64,947	\$ 94,578	\$ 58.28	\$ 121,226
54	Professional, Scientific, and Technical Services	49-0000	Installation, Maintenance, and Repair Occupations	120	\$ 29.52	\$ 61,407	\$ 23.87	\$ 49,647	\$ 60,792	\$ 34.92	\$ 72,637
54	Professional, Scientific, and Technical Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	10	\$ 29.52	\$ 61,396	\$ 22.95	\$ 47,726	\$ 60,547	\$ 34.85	\$ 72,481
54	Professional, Scientific, and Technical Services	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	20	\$ 33.75	\$ 70,198	\$ 31.28	\$ 65,058	\$ 74,609	\$ 35.87	\$ 74,609
54	Professional, Scientific, and Technical Services	49-9041	Industrial Machinery Mechanics	10	\$ 31.57	\$ 65,665	\$ 26.73	\$ 55,598	\$ 64,419	\$ 34.08	\$ 70,893
54	Professional, Scientific, and Technical Services	49-9071	Maintenance and Repair Workers, General	20	\$ 31.36	\$ 65,222	\$ 26.66	\$ 55,455	\$ 65,738	\$ 37.08	\$ 77,132
54	Professional, Scientific, and Technical Services	51-0000	Production Occupations	280	\$ 24.39	\$ 50,722	\$ 18.00	\$ 37,440	\$ 48,797	\$ 27.44	\$ 57,085
54	Professional, Scientific, and Technical Services	51-1011	First-Line Supervisors of Production and Operating Workers	30	\$ 31.41	\$ 65,337	\$ 23.42	\$ 48,706	\$ 61,423	\$ 37.99	\$ 79,030
54	Professional, Scientific, and Technical Services	51-5112	Printing Press Operators	20	\$ 22.82	\$ 47,470	\$ 21.00	\$ 43,680	\$ 46,646	\$ 23.68	\$ 49,254
54	Professional, Scientific, and Technical Services	51-6031	Sewing Machine Operators	10	\$ 17.73	\$ 36,881	\$ 14.13	\$ 29,390	\$ 39,067	\$ 18.78	\$ 39,067
54	Professional, Scientific, and Technical Services	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	130	\$ 25.80	\$ 53,654	\$ 19.53	\$ 40,628	\$ 57,078	\$ 28.40	\$ 59,081
54	Professional, Scientific, and Technical Services	53-0000	Transportation and Material Moving Occupations	310	\$ 19.64	\$ 40,862	\$ 16.93	\$ 35,205	\$ 37,888	\$ 22.00	\$ 45,760
54	Professional, Scientific, and Technical Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	40	\$ 26.00	\$ 54,072	\$ 23.25	\$ 48,354	\$ 50,103	\$ 29.39	\$ 61,135
54	Professional, Scientific, and Technical Services	53-3033	Light Truck Drivers	50	\$ 18.28	\$ 38,026	\$ 18.22	\$ 37,887	\$ 37,887	\$ 18.22	\$ 37,888
54	Professional, Scientific, and Technical Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	130	\$ 18.70	\$ 38,906	\$ 14.13	\$ 29,390	\$ 38,812	\$ 21.77	\$ 45,273
54	Professional, Scientific, and Technical Services	53-7065	Stockers and Order Fillers	20	\$ 20.59	\$ 42,817	\$ 14.13	\$ 29,390	\$ 35,205	\$ 19.81	\$ 41,214
55	Management of Companies and Enterprises	00-0000	Total all occupations	9,030	\$ 53.36	\$ 110,978	\$ 28.77	\$ 59,842	\$ 93,471	\$ 65.48	\$ 136,197
55	Management of Companies and Enterprises	11-0000	Management Occupations	2,160	\$ 90.35	\$ 187,927	\$ 61.99	\$ 128,947	\$ 163,709	\$ 104.00	\$ 216,310
55	Management of Companies and Enterprises	11-1011	Chief Executives	10							
55	Management of Companies and Enterprises	11-1021	General and Operations Managers	250	\$ 119.29	\$ 248,127	\$ 65.27	\$ 135,760	\$ 200,870		

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
55	Management of Companies and Enterprises	11-2021	Marketing Managers	110	\$ 93.83	\$ 195,177	\$ 64.91	\$ 135,003	\$ 171,560		
55	Management of Companies and Enterprises	11-2022	Sales Managers	100	\$ 92.69	\$ 192,795	\$ 65.24	\$ 135,708	\$ 175,767	\$ 104.00	\$ 216,310
55	Management of Companies and Enterprises	11-2032	Public Relations Managers	30	\$ 87.58	\$ 182,164	\$ 60.48	\$ 125,789	\$ 166,086	\$ 104.41	\$ 217,169
55	Management of Companies and Enterprises	11-3012	Administrative Services Managers	70	\$ 69.88	\$ 145,345	\$ 49.53	\$ 103,015	\$ 141,524	\$ 79.27	\$ 164,880
55	Management of Companies and Enterprises	11-3013	Facilities Managers	50	\$ 60.10	\$ 125,009	\$ 39.70	\$ 82,573	\$ 122,592	\$ 76.86	\$ 159,865
55	Management of Companies and Enterprises	11-3021	Computer and Information Systems Managers	270	\$ 88.27	\$ 183,611	\$ 75.79	\$ 157,643	\$ 171,570	\$ 96.49	\$ 200,697
55	Management of Companies and Enterprises	11-3031	Financial Managers	420	\$ 95.42	\$ 198,472	\$ 68.42	\$ 142,310	\$ 173,358	\$ 105.62	\$ 219,695
55	Management of Companies and Enterprises	11-3051	Industrial Production Managers	60	\$ 53.88	\$ 112,060	\$ 40.00	\$ 83,198	\$ 96,500	\$ 65.26	\$ 135,744
55	Management of Companies and Enterprises	11-3061	Purchasing Managers	90	\$ 89.99	\$ 187,172	\$ 65.41	\$ 136,048	\$ 178,445	\$ 100.59	\$ 209,226
55	Management of Companies and Enterprises	11-3071	Transportation, Storage, and Distribution Managers	50	\$ 80.53	\$ 167,503	\$ 60.83	\$ 126,536	\$ 156,172	\$ 101.98	\$ 212,110
55	Management of Companies and Enterprises	11-3111	Compensation and Benefits Managers	20	\$ 92.07	\$ 191,514	\$ 60.42	\$ 125,669	\$ 195,369	\$ 102.60	\$ 213,413
55	Management of Companies and Enterprises	11-3121	Human Resources Managers	100	\$ 86.65	\$ 180,232	\$ 61.84	\$ 128,624	\$ 161,940	\$ 109.39	\$ 227,530
55	Management of Companies and Enterprises	11-3131	Training and Development Managers	30	\$ 74.03	\$ 153,976	\$ 59.97	\$ 124,730	\$ 160,307	\$ 92.07	\$ 191,506
55	Management of Companies and Enterprises	11-9041	Architectural and Engineering Managers	40	\$ 76.53	\$ 159,176	\$ 77.11	\$ 160,388	\$ 160,388	\$ 77.11	\$ 160,390
55	Management of Companies and Enterprises	11-9111	Medical and Health Services Managers	120	\$ 74.20	\$ 154,333	\$ 48.94	\$ 101,793	\$ 122,516	\$ 75.79	\$ 157,633
55	Management of Companies and Enterprises	11-9121	Natural Sciences Managers	50	\$ 93.03	\$ 193,507	\$ 67.77	\$ 140,965	\$ 172,932	\$ 106.66	\$ 221,857
55	Management of Companies and Enterprises	11-9141	Property, Real Estate, and Community Association Managers	30	\$ 69.80	\$ 145,186	\$ 46.56	\$ 96,845	\$ 160,709	\$ 79.68	\$ 165,743
55	Management of Companies and Enterprises	11-9151	Social and Community Service Managers	40	\$ 49.96	\$ 103,913	\$ 37.03	\$ 77,028	\$ 94,545	\$ 53.85	\$ 112,010
55	Management of Companies and Enterprises	11-9199	Managers, All Other	160	\$ 92.73	\$ 192,878	\$ 66.99	\$ 139,333	\$ 165,758	\$ 95.88	\$ 199,422
55	Management of Companies and Enterprises	13-0000	Business and Financial Operations Occupations	2,030	\$ 46.27	\$ 96,239	\$ 36.49	\$ 75,903	\$ 93,813	\$ 53.70	\$ 111,694
55	Management of Companies and Enterprises	13-1020	Buyers and Purchasing Agents	180	\$ 54.47	\$ 113,300	\$ 38.38	\$ 79,836	\$ 103,565	\$ 65.46	\$ 136,154
55	Management of Companies and Enterprises	13-1041	Compliance Officers	70	\$ 38.79	\$ 80,681	\$ 29.91	\$ 62,210	\$ 77,744	\$ 42.01	\$ 87,371
55	Management of Companies and Enterprises	13-1051	Cost Estimators	10	\$ 42.18	\$ 87,726	\$ 44.83	\$ 93,236	\$ 93,244	\$ 46.11	\$ 95,899
55	Management of Companies and Enterprises	13-1071	Human Resources Specialists	180	\$ 42.48	\$ 88,361	\$ 32.75	\$ 68,128	\$ 81,939	\$ 50.40	\$ 104,841
55	Management of Companies and Enterprises	13-1081	Logisticians	90	\$ 44.95	\$ 93,493	\$ 36.67	\$ 76,268	\$ 86,565	\$ 48.97	\$ 101,848
55	Management of Companies and Enterprises	13-1082	Project Management Specialists	110	\$ 55.04	\$ 114,485	\$ 43.91	\$ 91,336	\$ 108,913	\$ 63.40	\$ 131,872
55	Management of Companies and Enterprises	13-1111	Management Analysts	140	\$ 44.98	\$ 93,557	\$ 37.02	\$ 76,995	\$ 91,917	\$ 52.02	\$ 108,211
55	Management of Companies and Enterprises	13-1141	Compensation, Benefits, and Job Analysis Specialists	50	\$ 42.91	\$ 89,245	\$ 36.07	\$ 75,023	\$ 80,774	\$ 52.54	\$ 109,287
55	Management of Companies and Enterprises	13-1151	Training and Development Specialists	120	\$ 38.41	\$ 79,889	\$ 28.92	\$ 60,158	\$ 77,241	\$ 48.46	\$ 100,797
55	Management of Companies and Enterprises	13-1161	Market Research Analysts and Marketing Specialists	190	\$ 48.79	\$ 101,487	\$ 38.05	\$ 79,138	\$ 100,045	\$ 58.16	\$ 120,964
55	Management of Companies and Enterprises	13-1199	Business Operations Specialists, All Other	190	\$ 44.75	\$ 93,090	\$ 36.03	\$ 74,932	\$ 86,717	\$ 53.74	\$ 111,777
55	Management of Companies and Enterprises	13-2011	Accountants and Auditors	410	\$ 47.61	\$ 99,036	\$ 36.49	\$ 75,903	\$ 95,079	\$ 57.96	\$ 120,554
55	Management of Companies and Enterprises	13-2041	Credit Analysts	20	\$ 44.47	\$ 92,492	\$ 29.13	\$ 60,589	\$ 79,026	\$ 58.07	\$ 120,777
55	Management of Companies and Enterprises	13-2051	Financial and Investment Analysts	170	\$ 43.76	\$ 91,019	\$ 37.30	\$ 77,582	\$ 82,359	\$ 50.71	\$ 105,473
55	Management of Companies and Enterprises	13-2054	Financial Risk Specialists	20	\$ 44.61	\$ 92,789	\$ 35.01	\$ 72,816	\$ 93,766	\$ 49.88	\$ 103,745
55	Management of Companies and Enterprises	13-2099	Financial Specialists, All Other	20	\$ 54.71	\$ 113,798	\$ 39.14	\$ 81,412	\$ 116,810	\$ 75.07	\$ 156,155
55	Management of Companies and Enterprises	15-0000	Computer and Mathematical Occupations	1,070	\$ 54.32	\$ 112,985	\$ 38.42	\$ 79,908	\$ 121,522	\$ 65.97	\$ 137,214
55	Management of Companies and Enterprises	15-1211	Computer Systems Analysts	100	\$ 54.05	\$ 112,429	\$ 40.14	\$ 83,498	\$ 123,338	\$ 71.61	\$ 148,938
55	Management of Companies and Enterprises	15-1212	Information Security Analysts	30	\$ 58.93	\$ 122,570	\$ 46.75	\$ 97,242	\$ 120,193	\$ 60.80	\$ 126,464
55	Management of Companies and Enterprises	15-1232	Computer User Support Specialists	110	\$ 32.57	\$ 67,755	\$ 27.27	\$ 56,714	\$ 62,136	\$ 36.28	\$ 75,460
55	Management of Companies and Enterprises	15-1241	Computer Network Architects	60	\$ 64.42	\$ 133,987	\$ 59.12	\$ 122,969	\$ 131,340	\$ 72.49	\$ 150,780
55	Management of Companies and Enterprises	15-1242	Database Administrators	20	\$ 44.11	\$ 91,754	\$ 26.73	\$ 55,603	\$ 75,723	\$ 65.62	\$ 136,500
55	Management of Companies and Enterprises	15-1243	Database Architects	20	\$ 66.18	\$ 137,663	\$ 63.10	\$ 131,258	\$ 134,416	\$ 74.50	\$ 154,966
55	Management of Companies and Enterprises	15-1244	Network and Computer Systems Administrators	60	\$ 52.14	\$ 108,460	\$ 36.12	\$ 75,134	\$ 115,184	\$ 64.09	\$ 133,309
55	Management of Companies and Enterprises	15-1252	Software Developers	450	\$ 60.58	\$ 126,000	\$ 49.66	\$ 103,287	\$ 127,155	\$ 69.16	\$ 143,846
55	Management of Companies and Enterprises	15-1253	Software Quality Assurance Analysts and Testers	60	\$ 51.74	\$ 107,611	\$ 40.95	\$ 85,167	\$ 110,399	\$ 61.71	\$ 128,354
55	Management of Companies and Enterprises	15-1255	Web and Digital Interface Designers	10	\$ 42.31	\$ 87,996	\$ 29.89	\$ 62,171	\$ 81,994	\$ 49.34	\$ 102,627

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
55	Management of Companies and Enterprises	15-1299	Computer Occupations, All Other	60	\$ 48.79	\$ 101,489	\$ 32.83	\$ 68,290	\$ 97,535	\$ 61.50	\$ 127,922
55	Management of Companies and Enterprises	15-2031	Operations Research Analysts	30	\$ 45.96	\$ 95,587	\$ 36.51	\$ 75,932	\$ 88,219	\$ 54.95	\$ 114,305
55	Management of Companies and Enterprises	15-2051	Data Scientists	30	\$ 54.54	\$ 113,444	\$ 40.27	\$ 83,770	\$ 117,303	\$ 65.44	\$ 136,112
55	Management of Companies and Enterprises	17-0000	Architecture and Engineering Occupations	70	\$ 41.99	\$ 87,342	\$ 30.48	\$ 63,396	\$ 77,230	\$ 51.72	\$ 107,579
55	Management of Companies and Enterprises	17-2112	Industrial Engineers	30	\$ 42.22	\$ 87,827	\$ 30.48	\$ 63,395	\$ 67,007	\$ 58.84	\$ 122,387
55	Management of Companies and Enterprises	19-0000	Life, Physical, and Social Science Occupations	130	\$ 45.95	\$ 95,570	\$ 33.04	\$ 68,723	\$ 87,302	\$ 55.01	\$ 114,423
55	Management of Companies and Enterprises	21-0000	Community and Social Service Occupations	80	\$ 25.94	\$ 53,956	\$ 19.26	\$ 40,064	\$ 47,407	\$ 31.00	\$ 64,483
55	Management of Companies and Enterprises	21-1018	Substance abuse, behavioral disorder, and mental health counselors	30	\$ 30.06	\$ 62,516	\$ 22.92	\$ 47,682	\$ 62,656	\$ 32.53	\$ 67,670
55	Management of Companies and Enterprises	23-0000	Legal Occupations	210	\$ 86.90	\$ 180,748	\$ 46.77	\$ 97,282	\$ 168,298	\$ 109.03	\$ 226,781
55	Management of Companies and Enterprises	23-1011	Lawyers	150	\$ 104.11	\$ 216,549	\$ 69.26	\$ 144,058	\$ 193,333		
55	Management of Companies and Enterprises	23-2011	Paralegals and Legal Assistants	60	\$ 41.01	\$ 85,305	\$ 34.20	\$ 71,145	\$ 75,013	\$ 43.98	\$ 91,475
55	Management of Companies and Enterprises	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	120	\$ 44.12	\$ 91,768	\$ 34.24	\$ 71,213	\$ 82,098	\$ 57.70	\$ 120,013
55	Management of Companies and Enterprises	27-1024	Graphic Designers	20	\$ 39.54	\$ 82,238	\$ 31.75	\$ 66,040	\$ 75,342	\$ 41.15	\$ 85,592
55	Management of Companies and Enterprises	27-3031	Public Relations Specialists	30	\$ 50.87	\$ 105,800	\$ 41.60	\$ 86,520	\$ 98,172	\$ 64.22	\$ 133,579
55	Management of Companies and Enterprises	29-0000	Healthcare Practitioners and Technical Occupations	200	\$ 57.48	\$ 119,562	\$ 29.05	\$ 60,417	\$ 76,900	\$ 62.29	\$ 129,554
55	Management of Companies and Enterprises	29-1141	Registered Nurses	50	\$ 42.96	\$ 89,351	\$ 31.89	\$ 66,335	\$ 77,934	\$ 62.29	\$ 129,554
55	Management of Companies and Enterprises	29-1171	Nurse Practitioners		\$ 67.30	\$ 139,994	\$ 68.97	\$ 143,456	\$ 143,456	\$ 71.84	\$ 149,431
55	Management of Companies and Enterprises	29-2072	Medical Records Specialists	60	\$ 31.13	\$ 64,742	\$ 27.08	\$ 56,322	\$ 66,985	\$ 36.97	\$ 76,900
55	Management of Companies and Enterprises	29-9021	Health Information Technologists and Medical Registrars	10	\$ 25.74	\$ 53,541	\$ 25.28	\$ 52,575	\$ 52,575	\$ 25.41	\$ 52,849
55	Management of Companies and Enterprises	31-0000	Healthcare Support Occupations	40	\$ 19.65	\$ 40,873	\$ 17.01	\$ 35,391	\$ 40,104	\$ 21.24	\$ 44,185
55	Management of Companies and Enterprises	31-9092	Medical Assistants	20	\$ 20.52	\$ 42,687	\$ 19.28	\$ 40,104	\$ 42,949	\$ 21.24	\$ 44,185
55	Management of Companies and Enterprises	33-0000	Protective Service Occupations	60	\$ 27.26	\$ 56,705	\$ 17.33	\$ 36,044	\$ 37,110	\$ 32.50	\$ 67,600
55	Management of Companies and Enterprises	33-9032	Security Guards	40	\$ 19.78	\$ 41,137	\$ 17.33	\$ 36,044	\$ 36,044	\$ 17.84	\$ 37,110
55	Management of Companies and Enterprises	41-0000	Sales and Related Occupations	280	\$ 52.33	\$ 108,855	\$ 30.01	\$ 62,416	\$ 91,890	\$ 63.78	\$ 132,661
55	Management of Companies and Enterprises	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	160	\$ 53.28	\$ 110,831	\$ 28.50	\$ 59,277	\$ 80,385	\$ 63.78	\$ 132,659
55	Management of Companies and Enterprises	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	40	\$ 58.28	\$ 121,226	\$ 36.57	\$ 76,076	\$ 149,998	\$ 76.90	\$ 159,953
55	Management of Companies and Enterprises	41-9099	Sales and Related Workers, All Other	20	\$ 30.91	\$ 64,296	\$ 18.57	\$ 38,618	\$ 56,086	\$ 38.48	\$ 80,036
55	Management of Companies and Enterprises	43-0000	Office and Administrative Support Occupations	2,090	\$ 27.18	\$ 56,539	\$ 21.09	\$ 43,868	\$ 50,507	\$ 30.28	\$ 62,972
55	Management of Companies and Enterprises	43-1011	First-Line Supervisors of Office and Administrative Support Workers	240	\$ 39.16	\$ 81,449	\$ 30.28	\$ 62,972	\$ 78,653	\$ 47.70	\$ 99,224
55	Management of Companies and Enterprises	43-3021	Billing and Posting Clerks	150	\$ 22.98	\$ 47,798	\$ 19.90	\$ 41,390	\$ 48,506	\$ 25.49	\$ 53,014
55	Management of Companies and Enterprises	43-3031	Bookkeeping, Accounting, and Auditing Clerks	300	\$ 24.42	\$ 50,798	\$ 18.77	\$ 39,044	\$ 47,473	\$ 28.52	\$ 59,325
55	Management of Companies and Enterprises	43-3051	Payroll and Timekeeping Clerks	50	\$ 29.13	\$ 60,596	\$ 25.43	\$ 52,887	\$ 63,111	\$ 35.05	\$ 72,904
55	Management of Companies and Enterprises	43-3061	Procurement Clerks	10	\$ 24.70	\$ 51,366	\$ 22.95	\$ 47,744	\$ 48,043	\$ 27.49	\$ 57,183
55	Management of Companies and Enterprises	43-4051	Customer Service Representatives	350	\$ 27.11	\$ 56,394	\$ 23.03	\$ 47,907	\$ 51,840	\$ 29.18	\$ 60,700
55	Management of Companies and Enterprises	43-4071	File Clerks	10	\$ 20.07	\$ 41,746	\$ 17.91	\$ 37,258	\$ 42,162	\$ 20.38	\$ 42,384
55	Management of Companies and Enterprises	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	80	\$ 24.66	\$ 51,291	\$ 22.08	\$ 45,918	\$ 55,017	\$ 28.73	\$ 59,763
55	Management of Companies and Enterprises	43-4171	Receptionists and Information Clerks	80	\$ 19.41	\$ 40,382	\$ 19.25	\$ 40,045	\$ 40,045	\$ 19.48	\$ 40,527
55	Management of Companies and Enterprises	43-5061	Production, Planning, and Expediting Clerks	40	\$ 36.31	\$ 75,519	\$ 29.63	\$ 61,620	\$ 75,857	\$ 39.88	\$ 82,959
55	Management of Companies and Enterprises	43-5071	Shipping, Receiving, and Inventory Clerks	40	\$ 26.84	\$ 55,820	\$ 16.60	\$ 34,518	\$ 61,900	\$ 34.80	\$ 72,380
55	Management of Companies and Enterprises	43-6011	Executive Secretaries and Executive Administrative Assistants	110	\$ 40.40	\$ 84,042	\$ 29.97	\$ 62,339	\$ 81,616	\$ 49.57	\$ 103,102
55	Management of Companies and Enterprises	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	100	\$ 22.86	\$ 47,544	\$ 18.62	\$ 38,730	\$ 47,404	\$ 26.00	\$ 54,080
55	Management of Companies and Enterprises	43-9061	Office Clerks, General	130	\$ 22.88	\$ 47,581	\$ 18.74	\$ 38,987	\$ 44,440	\$ 25.43	\$ 52,887
55	Management of Companies and Enterprises	43-9199	Office and Administrative Support Workers, All Other	10	\$ 17.82	\$ 37,067	\$ 17.14	\$ 35,660	\$ 35,660	\$ 17.93	\$ 37,297
55	Management of Companies and Enterprises	47-0000	Construction and Extraction Occupations	50	\$ 24.40	\$ 50,750	\$ 17.51	\$ 36,426	\$ 50,588	\$ 27.80	\$ 57,814
55	Management of Companies and Enterprises	49-0000	Installation, Maintenance, and Repair Occupations	150	\$ 40.29	\$ 83,801	\$ 25.98	\$ 54,043	\$ 82,915	\$ 50.83	\$ 105,730
55	Management of Companies and Enterprises	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	70	\$ 50.34	\$ 104,711	\$ 50.83	\$ 105,722	\$ 105,730	\$ 59.23	\$ 123,195
55	Management of Companies and Enterprises	49-9071	Maintenance and Repair Workers, General	50	\$ 25.29	\$ 52,595	\$ 22.37	\$ 46,533	\$ 49,205	\$ 26.59	\$ 55,303

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
55	Management of Companies and Enterprises	53-0000	Transportation and Material Moving Occupations	190	\$ 23.62	\$ 49,140	\$ 18.14	\$ 37,731	\$ 42,937	\$ 24.78	\$ 51,533
55	Management of Companies and Enterprises	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	20	\$ 38.01	\$ 79,067	\$ 29.89	\$ 62,162	\$ 73,029	\$ 47.86	\$ 99,552
56	Administrative and Support and Waste Management	00-0000	Total all occupations	34,350	\$ 24.59	\$ 51,152	\$ 15.24	\$ 31,706	\$ 37,957	\$ 25.86	\$ 53,790
56	Administrative and Support and Waste Management	11-0000	Management Occupations	1,410	\$ 67.91	\$ 141,259	\$ 41.42	\$ 86,150	\$ 127,784	\$ 82.83	\$ 172,296
56	Administrative and Support and Waste Management	11-1021	General and Operations Managers	650	\$ 61.03	\$ 126,941	\$ 39.04	\$ 81,205	\$ 109,618	\$ 73.95	\$ 153,822
56	Administrative and Support and Waste Management	11-2021	Marketing Managers	60	\$ 78.61	\$ 163,518	\$ 52.88	\$ 109,990	\$ 165,825	\$ 92.47	\$ 192,333
56	Administrative and Support and Waste Management	11-2022	Sales Managers	60	\$ 82.83	\$ 172,287	\$ 48.01	\$ 99,856	\$ 169,915	\$ 103.52	\$ 215,313
56	Administrative and Support and Waste Management	11-3012	Administrative Services Managers	40	\$ 62.61	\$ 130,224	\$ 46.13	\$ 95,944	\$ 107,359	\$ 77.28	\$ 160,740
56	Administrative and Support and Waste Management	11-3013	Facilities Managers	20	\$ 58.39	\$ 121,457	\$ 52.46	\$ 109,112	\$ 116,201	\$ 67.74	\$ 140,893
56	Administrative and Support and Waste Management	11-3021	Computer and Information Systems Managers	60	\$ 77.94	\$ 162,112	\$ 58.60	\$ 121,881	\$ 149,157	\$ 100.60	\$ 209,248
56	Administrative and Support and Waste Management	11-3031	Financial Managers	180	\$ 82.32	\$ 171,230	\$ 55.54	\$ 115,522	\$ 141,957	\$ 93.03	\$ 193,502
56	Administrative and Support and Waste Management	11-3051	Industrial Production Managers	20	\$ 56.19	\$ 116,877	\$ 36.78	\$ 76,502	\$ 134,320	\$ 64.91	\$ 135,018
56	Administrative and Support and Waste Management	11-3061	Purchasing Managers	10	\$ 50.49	\$ 105,026	\$ 36.48	\$ 75,878	\$ 96,772	\$ 58.44	\$ 121,549
56	Administrative and Support and Waste Management	11-3071	Transportation, Storage, and Distribution Managers	30	\$ 61.61	\$ 128,152	\$ 44.78	\$ 93,139	\$ 128,178	\$ 71.50	\$ 148,726
56	Administrative and Support and Waste Management	11-3121	Human Resources Managers	70	\$ 60.42	\$ 125,680	\$ 39.03	\$ 81,177	\$ 87,684	\$ 84.28	\$ 175,308
56	Administrative and Support and Waste Management	11-9021	Construction Managers	20	\$ 78.58	\$ 163,449	\$ 48.72	\$ 101,340	\$ 160,397	\$ 93.66	\$ 194,805
56	Administrative and Support and Waste Management	11-9141	Property, Real Estate, and Community Association Managers	20	\$ 29.52	\$ 61,407	\$ 23.00	\$ 47,840	\$ 47,840	\$ 35.97	\$ 74,809
56	Administrative and Support and Waste Management	11-9199	Managers, All Other	110	\$ 81.67	\$ 169,871	\$ 47.98	\$ 99,805	\$ 151,580	\$ 92.97	\$ 193,384
56	Administrative and Support and Waste Management	13-0000	Business and Financial Operations Occupations	2,140	\$ 40.00	\$ 83,200	\$ 27.81	\$ 57,847	\$ 74,010	\$ 46.84	\$ 97,417
56	Administrative and Support and Waste Management	13-1020	Buyers and Purchasing Agents	60	\$ 35.08	\$ 72,970	\$ 25.10	\$ 52,206	\$ 64,926	\$ 39.02	\$ 81,170
56	Administrative and Support and Waste Management	13-1041	Compliance Officers	80	\$ 33.26	\$ 69,189	\$ 24.93	\$ 51,856	\$ 55,067	\$ 37.40	\$ 77,796
56	Administrative and Support and Waste Management	13-1051	Cost Estimators	60	\$ 30.30	\$ 63,030	\$ 23.04	\$ 47,921	\$ 61,681	\$ 36.06	\$ 75,015
56	Administrative and Support and Waste Management	13-1071	Human Resources Specialists	370	\$ 32.61	\$ 67,834	\$ 25.12	\$ 52,242	\$ 60,604	\$ 36.25	\$ 75,394
56	Administrative and Support and Waste Management	13-1081	Logisticians	20	\$ 38.06	\$ 79,155	\$ 23.75	\$ 49,400	\$ 78,320	\$ 45.38	\$ 94,390
56	Administrative and Support and Waste Management	13-1082	Project Management Specialists	250	\$ 49.25	\$ 102,445	\$ 35.17	\$ 73,156	\$ 97,246	\$ 58.98	\$ 122,687
56	Administrative and Support and Waste Management	13-1111	Management Analysts	230	\$ 42.45	\$ 88,288	\$ 29.93	\$ 62,251	\$ 80,751	\$ 49.28	\$ 102,498
56	Administrative and Support and Waste Management	13-1121	Meeting, Convention, and Event Planners	20	\$ 26.46	\$ 55,036	\$ 14.97	\$ 31,138	\$ 58,457	\$ 28.74	\$ 59,771
56	Administrative and Support and Waste Management	13-1141	Compensation, Benefits, and Job Analysis Specialists	50	\$ 36.38	\$ 75,666	\$ 29.36	\$ 61,063	\$ 62,829	\$ 44.76	\$ 93,110
56	Administrative and Support and Waste Management	13-1151	Training and Development Specialists	70	\$ 33.66	\$ 70,006	\$ 27.89	\$ 58,016	\$ 70,574	\$ 39.26	\$ 81,662
56	Administrative and Support and Waste Management	13-1161	Market Research Analysts and Marketing Specialists	100	\$ 48.07	\$ 99,987	\$ 34.06	\$ 70,852	\$ 99,411	\$ 63.84	\$ 132,795
56	Administrative and Support and Waste Management	13-1199	Business Operations Specialists, All Other	200	\$ 42.85	\$ 89,119	\$ 29.40	\$ 61,155	\$ 76,948	\$ 50.33	\$ 104,689
56	Administrative and Support and Waste Management	13-2011	Accountants and Auditors	410	\$ 40.52	\$ 84,292	\$ 28.71	\$ 59,725	\$ 77,955	\$ 46.20	\$ 96,104
56	Administrative and Support and Waste Management	13-2051	Financial and Investment Analysts	50	\$ 36.32	\$ 75,551	\$ 28.39	\$ 59,043	\$ 68,527	\$ 37.77	\$ 78,558
56	Administrative and Support and Waste Management	13-2099	Financial Specialists, All Other	20	\$ 40.46	\$ 84,161	\$ 38.56	\$ 80,210	\$ 80,213	\$ 48.07	\$ 99,985
56	Administrative and Support and Waste Management	15-0000	Computer and Mathematical Occupations	820	\$ 49.26	\$ 102,453	\$ 30.88	\$ 64,222	\$ 95,492	\$ 63.58	\$ 132,246
56	Administrative and Support and Waste Management	15-1211	Computer Systems Analysts	80	\$ 54.91	\$ 114,207	\$ 39.36	\$ 81,872	\$ 104,721	\$ 66.72	\$ 138,777
56	Administrative and Support and Waste Management	15-1212	Information Security Analysts	30	\$ 61.78	\$ 128,498	\$ 46.90	\$ 97,549	\$ 125,592	\$ 71.21	\$ 148,108
56	Administrative and Support and Waste Management	15-1231	Computer Network Support Specialists	30	\$ 30.22	\$ 62,849	\$ 22.87	\$ 47,566	\$ 51,165	\$ 36.42	\$ 75,761
56	Administrative and Support and Waste Management	15-1232	Computer User Support Specialists	80	\$ 26.67	\$ 55,478	\$ 20.00	\$ 41,600	\$ 47,871	\$ 30.52	\$ 63,490
56	Administrative and Support and Waste Management	15-1244	Network and Computer Systems Administrators	70	\$ 50.28	\$ 104,577	\$ 37.63	\$ 78,280	\$ 92,537	\$ 53.00	\$ 110,234
56	Administrative and Support and Waste Management	15-1251	Computer Programmers	20	\$ 44.50	\$ 92,566	\$ 24.04	\$ 49,999	\$ 76,550	\$ 75.86	\$ 157,779
56	Administrative and Support and Waste Management	15-1252	Software Developers	260	\$ 56.42	\$ 117,346	\$ 42.05	\$ 87,454	\$ 124,211	\$ 72.99	\$ 151,810
56	Administrative and Support and Waste Management	15-1253	Software Quality Assurance Analysts and Testers	20	\$ 51.57	\$ 107,274	\$ 41.73	\$ 86,807	\$ 95,507	\$ 57.95	\$ 120,543
56	Administrative and Support and Waste Management	15-1299	Computer Occupations, All Other	70	\$ 36.28	\$ 75,455	\$ 18.69	\$ 38,884	\$ 63,946	\$ 45.50	\$ 94,640
56	Administrative and Support and Waste Management	15-2031	Operations Research Analysts	30	\$ 40.25	\$ 83,721	\$ 25.61	\$ 53,263	\$ 65,128	\$ 49.49	\$ 102,943
56	Administrative and Support and Waste Management	17-0000	Architecture and Engineering Occupations	150	\$ 44.93	\$ 93,449	\$ 26.55	\$ 55,221	\$ 79,521	\$ 50.24	\$ 104,492
56	Administrative and Support and Waste Management	17-2081	Environmental Engineers	10	\$ 45.79	\$ 95,250	\$ 46.24	\$ 96,175	\$ 97,964	\$ 49.55	\$ 103,054

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
56	Administrative and Support and Waste Management	17-3025	Environmental Engineering Technologists and Technicians	20	\$ 19.99	\$ 41,579	\$ 19.09	\$ 39,717	\$ 39,717	\$ 19.10	\$ 39,720
56	Administrative and Support and Waste Management	19-0000	Life, Physical, and Social Science Occupations	100	\$ 34.10	\$ 70,918	\$ 21.71	\$ 45,162	\$ 63,663	\$ 44.23	\$ 92,003
56	Administrative and Support and Waste Management	19-5011	Occupational Health and Safety Specialists	20	\$ 51.59	\$ 107,312	\$ 44.24	\$ 92,019	\$ 102,872	\$ 61.39	\$ 127,682
56	Administrative and Support and Waste Management	23-0000	Legal Occupations	50	\$ 109.92	\$ 228,631	\$ 29.78	\$ 61,953	\$ 94,775	\$ 107.12	\$ 222,818
56	Administrative and Support and Waste Management	23-1011	Lawyers	40	\$ 124.65	\$ 259,271	\$ 35.98	\$ 74,848	\$ 116,359		
56	Administrative and Support and Waste Management	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	220	\$ 30.12	\$ 62,643	\$ 20.59	\$ 42,819	\$ 61,820	\$ 32.39	\$ 67,377
56	Administrative and Support and Waste Management	27-1024	Graphic Designers	30	\$ 33.12	\$ 68,898	\$ 31.00	\$ 64,485	\$ 67,377	\$ 35.13	\$ 73,068
56	Administrative and Support and Waste Management	27-3031	Public Relations Specialists	30	\$ 27.50	\$ 57,192	\$ 20.59	\$ 42,819	\$ 45,488	\$ 34.03	\$ 70,777
56	Administrative and Support and Waste Management	29-0000	Healthcare Practitioners and Technical Occupations	390	\$ 40.94	\$ 85,160	\$ 28.80	\$ 59,902	\$ 77,958	\$ 49.49	\$ 102,940
56	Administrative and Support and Waste Management	33-0000	Protective Service Occupations	1,620	\$ 17.78	\$ 36,983	\$ 14.90	\$ 30,993	\$ 34,912	\$ 17.69	\$ 36,789
56	Administrative and Support and Waste Management	33-1091	First-Line Supervisors of Security Workers	40	\$ 23.81	\$ 49,516	\$ 16.68	\$ 34,695	\$ 44,380	\$ 28.57	\$ 59,429
56	Administrative and Support and Waste Management	33-1099	First-Line Supervisors of Protective Service Workers, All Other	10	\$ 21.56	\$ 44,847	\$ 17.77	\$ 36,959	\$ 44,325	\$ 24.14	\$ 50,216
56	Administrative and Support and Waste Management	33-9021	Private Detectives and Investigators	60	\$ 17.99	\$ 37,411	\$ 17.79	\$ 37,000	\$ 37,000	\$ 17.93	\$ 37,299
56	Administrative and Support and Waste Management	33-9032	Security Guards	1,340	\$ 17.46	\$ 36,315	\$ 14.90	\$ 30,993	\$ 34,855	\$ 17.42	\$ 36,242
56	Administrative and Support and Waste Management	37-0000	Building and Grounds Cleaning and Maintenance Occupations	7,350	\$ 18.65	\$ 38,786	\$ 15.09	\$ 31,377	\$ 36,035	\$ 21.07	\$ 43,829
56	Administrative and Support and Waste Management	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	210	\$ 25.62	\$ 53,287	\$ 22.90	\$ 47,636	\$ 49,165	\$ 30.10	\$ 62,598
56	Administrative and Support and Waste Management	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	400	\$ 28.55	\$ 59,375	\$ 24.88	\$ 51,749	\$ 59,929	\$ 33.67	\$ 70,043
56	Administrative and Support and Waste Management	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2,630	\$ 15.51	\$ 32,266	\$ 14.13	\$ 29,390	\$ 29,482	\$ 16.55	\$ 34,422
56	Administrative and Support and Waste Management	37-2021	Pest Control Workers	400	\$ 20.98	\$ 43,643	\$ 17.74	\$ 36,898	\$ 38,839	\$ 22.29	\$ 46,357
56	Administrative and Support and Waste Management	37-3011	Landscaping and Groundskeeping Workers	3,010	\$ 18.90	\$ 39,318	\$ 17.03	\$ 35,429	\$ 36,767	\$ 21.07	\$ 43,829
56	Administrative and Support and Waste Management	37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	190	\$ 20.30	\$ 42,222	\$ 18.57	\$ 38,625	\$ 43,723	\$ 21.40	\$ 44,503
56	Administrative and Support and Waste Management	37-3013	Tree Trimmers and Pruners	240	\$ 24.37	\$ 50,689	\$ 22.97	\$ 47,779	\$ 50,155	\$ 27.21	\$ 56,586
56	Administrative and Support and Waste Management	41-0000	Sales and Related Occupations	1,410	\$ 33.68	\$ 70,050	\$ 18.36	\$ 38,191	\$ 50,632	\$ 37.79	\$ 78,598
56	Administrative and Support and Waste Management	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 25.48	\$ 52,996	\$ 22.36	\$ 46,511	\$ 51,127	\$ 26.61	\$ 55,343
56	Administrative and Support and Waste Management	41-1012	First-Line Supervisors of Non-Retail Sales Workers	140	\$ 50.16	\$ 104,335	\$ 31.38	\$ 65,277	\$ 78,598	\$ 65.74	\$ 136,738
56	Administrative and Support and Waste Management	41-2011	Cashiers	10	\$ 18.86	\$ 39,228	\$ 17.70	\$ 36,815	\$ 36,815	\$ 19.54	\$ 40,640
56	Administrative and Support and Waste Management	41-2021	Counter and Rental Clerks	100	\$ 16.53	\$ 34,385	\$ 14.62	\$ 30,417	\$ 34,140	\$ 16.62	\$ 34,579
56	Administrative and Support and Waste Management	41-2031	Retail Salespersons	70	\$ 16.62	\$ 34,559	\$ 14.13	\$ 29,390	\$ 31,199	\$ 18.09	\$ 37,635
56	Administrative and Support and Waste Management	41-3021	Insurance Sales Agents	20	\$ 22.49	\$ 46,770	\$ 17.94	\$ 37,320	\$ 44,234	\$ 27.30	\$ 56,775
56	Administrative and Support and Waste Management	41-3041	Travel Agents	90	\$ 24.85	\$ 51,680	\$ 18.48	\$ 38,434	\$ 45,654	\$ 29.44	\$ 61,229
56	Administrative and Support and Waste Management	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	590	\$ 39.70	\$ 82,584	\$ 23.27	\$ 48,392	\$ 61,125	\$ 39.81	\$ 82,807
56	Administrative and Support and Waste Management	41-9041	Telemarketers	50	\$ 16.32	\$ 33,936	\$ 14.13	\$ 29,390	\$ 35,368	\$ 19.02	\$ 39,561
56	Administrative and Support and Waste Management	41-9099	Sales and Related Workers, All Other	10	\$ 28.99	\$ 60,301	\$ 15.20	\$ 31,621	\$ 43,119	\$ 37.44	\$ 77,875
56	Administrative and Support and Waste Management	43-0000	Office and Administrative Support Occupations	7,140	\$ 21.14	\$ 43,976	\$ 16.75	\$ 34,846	\$ 39,692	\$ 23.26	\$ 48,381
56	Administrative and Support and Waste Management	43-1011	First-Line Supervisors of Office and Administrative Support Workers	610	\$ 30.98	\$ 64,429	\$ 22.48	\$ 46,765	\$ 60,618	\$ 36.77	\$ 76,489
56	Administrative and Support and Waste Management	43-3011	Bill and Account Collectors	480	\$ 20.33	\$ 42,294	\$ 17.75	\$ 36,925	\$ 37,865	\$ 23.51	\$ 48,903
56	Administrative and Support and Waste Management	43-3021	Billing and Posting Clerks	290	\$ 19.56	\$ 40,681	\$ 16.83	\$ 34,998	\$ 37,024	\$ 22.28	\$ 46,346
56	Administrative and Support and Waste Management	43-3031	Bookkeeping, Accounting, and Auditing Clerks	680	\$ 22.79	\$ 47,414	\$ 19.62	\$ 40,808	\$ 47,333	\$ 24.21	\$ 50,352
56	Administrative and Support and Waste Management	43-3051	Payroll and Timekeeping Clerks	60	\$ 23.68	\$ 49,251	\$ 18.60	\$ 38,688	\$ 49,187	\$ 29.43	\$ 61,223
56	Administrative and Support and Waste Management	43-3061	Procurement Clerks	30	\$ 18.11	\$ 37,677	\$ 15.73	\$ 32,717	\$ 36,400	\$ 18.31	\$ 38,079
56	Administrative and Support and Waste Management	43-4051	Customer Service Representatives	1,680	\$ 19.87	\$ 41,326	\$ 16.73	\$ 34,802	\$ 38,149	\$ 22.14	\$ 46,042
56	Administrative and Support and Waste Management	43-4071	File Clerks	30	\$ 17.34	\$ 36,074	\$ 15.79	\$ 32,853	\$ 35,352	\$ 18.52	\$ 38,521
56	Administrative and Support and Waste Management	43-4151	Order Clerks	10	\$ 23.73	\$ 49,353	\$ 19.89	\$ 41,373	\$ 46,024	\$ 27.04	\$ 56,253
56	Administrative and Support and Waste Management	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	200	\$ 20.55	\$ 42,743	\$ 18.07	\$ 37,591	\$ 43,042	\$ 22.36	\$ 46,516
56	Administrative and Support and Waste Management	43-4171	Receptionists and Information Clerks	200	\$ 17.25	\$ 35,872	\$ 15.65	\$ 32,556	\$ 36,227	\$ 18.23	\$ 37,913
56	Administrative and Support and Waste Management	43-4199	Information and Record Clerks, All Other	30	\$ 18.77	\$ 39,034	\$ 17.69	\$ 36,790	\$ 37,024	\$ 21.12	\$ 43,930
56	Administrative and Support and Waste Management	43-5032	Dispatchers, Except Police, Fire, and Ambulance	200	\$ 19.07	\$ 39,673	\$ 16.22	\$ 33,731	\$ 33,731	\$ 21.50	\$ 44,726

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
56	Administrative and Support and Waste Management	43-5061	Production, Planning, and Expediting Clerks	170	\$ 21.51	\$ 44,747	\$ 14.50	\$ 30,160	\$ 40,897	\$ 26.28	\$ 54,655
56	Administrative and Support and Waste Management	43-5071	Shipping, Receiving, and Inventory Clerks	270	\$ 17.37	\$ 36,137	\$ 14.75	\$ 30,689	\$ 33,707	\$ 17.61	\$ 36,632
56	Administrative and Support and Waste Management	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	30	\$ 17.63	\$ 36,677	\$ 14.13	\$ 29,390	\$ 38,845	\$ 19.08	\$ 39,692
56	Administrative and Support and Waste Management	43-6011	Executive Secretaries and Executive Administrative Assistants	80	\$ 34.05	\$ 70,823	\$ 26.11	\$ 54,311	\$ 67,053	\$ 36.94	\$ 76,827
56	Administrative and Support and Waste Management	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	380	\$ 20.27	\$ 42,167	\$ 15.61	\$ 32,459	\$ 39,745	\$ 23.39	\$ 48,643
56	Administrative and Support and Waste Management	43-9021	Data Entry Keyers	100	\$ 18.44	\$ 38,354	\$ 15.80	\$ 32,874	\$ 35,863	\$ 21.25	\$ 44,202
56	Administrative and Support and Waste Management	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	110	\$ 15.50	\$ 32,246	\$ 14.49	\$ 30,143	\$ 30,154	\$ 15.40	\$ 32,030
56	Administrative and Support and Waste Management	43-9061	Office Clerks, General	840	\$ 19.33	\$ 40,200	\$ 16.09	\$ 33,467	\$ 36,568	\$ 21.43	\$ 44,584
56	Administrative and Support and Waste Management	43-9199	Office and Administrative Support Workers, All Other	10	\$ 22.84	\$ 47,513	\$ 21.18	\$ 44,049	\$ 45,325	\$ 25.83	\$ 53,727
56	Administrative and Support and Waste Management	47-0000	Construction and Extraction Occupations	780	\$ 30.26	\$ 62,931	\$ 22.22	\$ 46,209	\$ 60,133	\$ 34.50	\$ 71,756
56	Administrative and Support and Waste Management	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	70	\$ 31.34	\$ 65,189	\$ 29.01	\$ 60,342	\$ 60,342	\$ 33.21	\$ 69,068
56	Administrative and Support and Waste Management	47-2031	Carpenters	90	\$ 31.54	\$ 65,601	\$ 25.49	\$ 53,024	\$ 70,222	\$ 33.78	\$ 70,253
56	Administrative and Support and Waste Management	47-2073	Operating Engineers and Other Construction Equipment Operators	120	\$ 24.14	\$ 50,221	\$ 16.40	\$ 34,112	\$ 45,760	\$ 28.91	\$ 60,134
56	Administrative and Support and Waste Management	47-4041	Hazardous Materials Removal Workers	230	\$ 28.91	\$ 60,136	\$ 22.22	\$ 46,209	\$ 56,244	\$ 30.15	\$ 62,709
56	Administrative and Support and Waste Management	49-0000	Installation, Maintenance, and Repair Occupations	1,110	\$ 25.64	\$ 53,322	\$ 18.92	\$ 39,345	\$ 49,261	\$ 30.01	\$ 62,412
56	Administrative and Support and Waste Management	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	110	\$ 36.93	\$ 76,814	\$ 28.00	\$ 58,240	\$ 77,834	\$ 43.31	\$ 90,075
56	Administrative and Support and Waste Management	49-2098	Security and Fire Alarm Systems Installers	160	\$ 27.64	\$ 57,490	\$ 23.58	\$ 49,037	\$ 56,713	\$ 31.80	\$ 66,153
56	Administrative and Support and Waste Management	49-3023	Automotive Service Technicians and Mechanics	20	\$ 28.69	\$ 59,666	\$ 21.82	\$ 45,396	\$ 61,710	\$ 36.67	\$ 76,281
56	Administrative and Support and Waste Management	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	80	\$ 26.12	\$ 54,330	\$ 21.50	\$ 44,716	\$ 51,707	\$ 30.67	\$ 63,790
56	Administrative and Support and Waste Management	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	70	\$ 22.30	\$ 46,392	\$ 18.75	\$ 39,000	\$ 45,859	\$ 23.26	\$ 48,383
56	Administrative and Support and Waste Management	49-9041	Industrial Machinery Mechanics	70	\$ 28.88	\$ 60,064	\$ 23.15	\$ 48,152	\$ 64,159	\$ 38.53	\$ 80,144
56	Administrative and Support and Waste Management	49-9071	Maintenance and Repair Workers, General	290	\$ 21.58	\$ 44,888	\$ 17.70	\$ 36,814	\$ 40,436	\$ 23.29	\$ 48,438
56	Administrative and Support and Waste Management	51-0000	Production Occupations	1,480	\$ 18.67	\$ 38,824	\$ 14.13	\$ 29,390	\$ 32,570	\$ 19.11	\$ 39,756
56	Administrative and Support and Waste Management	51-1011	First-Line Supervisors of Production and Operating Workers	70	\$ 30.21	\$ 62,830	\$ 18.64	\$ 38,765	\$ 47,429	\$ 36.74	\$ 76,419
56	Administrative and Support and Waste Management	51-2090	Miscellaneous Assemblers and Fabricators	540	\$ 15.41	\$ 32,051	\$ 14.13	\$ 29,390	\$ 31,555	\$ 16.00	\$ 33,280
56	Administrative and Support and Waste Management	51-4041	Machinists	10	\$ 20.93	\$ 43,540	\$ 16.00	\$ 33,280	\$ 42,596	\$ 22.10	\$ 45,968
56	Administrative and Support and Waste Management	51-4121	Welders, Cutters, Solderers, and Brazers	40	\$ 27.79	\$ 57,813	\$ 23.20	\$ 48,256	\$ 61,145	\$ 29.45	\$ 61,254
56	Administrative and Support and Waste Management	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	180	\$ 18.32	\$ 38,115	\$ 14.58	\$ 30,326	\$ 36,063	\$ 19.37	\$ 40,295
56	Administrative and Support and Waste Management	51-9111	Packaging and Filling Machine Operators and Tenders	50	\$ 15.69	\$ 32,635	\$ 14.13	\$ 29,390	\$ 29,744	\$ 16.99	\$ 35,335
56	Administrative and Support and Waste Management	51-9199	Production Workers, All Other	240	\$ 17.88	\$ 37,182	\$ 14.70	\$ 30,570	\$ 35,451	\$ 17.05	\$ 35,464
56	Administrative and Support and Waste Management	53-0000	Transportation and Material Moving Occupations	7,820	\$ 17.16	\$ 35,691	\$ 14.13	\$ 29,390	\$ 30,453	\$ 18.08	\$ 37,610
56	Administrative and Support and Waste Management	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except	90	\$ 29.05	\$ 60,430	\$ 22.29	\$ 46,363	\$ 56,221	\$ 36.01	\$ 74,906
56	Administrative and Support and Waste Management	53-3032	Heavy and Tractor-Trailer Truck Drivers	560	\$ 26.83	\$ 55,797	\$ 24.08	\$ 50,089	\$ 55,417	\$ 27.14	\$ 56,447
56	Administrative and Support and Waste Management	53-3033	Light Truck Drivers	70	\$ 20.90	\$ 43,481	\$ 18.64	\$ 38,762	\$ 43,857	\$ 22.17	\$ 46,112
56	Administrative and Support and Waste Management	53-7051	Industrial Truck and Tractor Operators	410	\$ 17.63	\$ 36,675	\$ 16.25	\$ 33,800	\$ 36,489	\$ 17.64	\$ 36,682
56	Administrative and Support and Waste Management	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,190	\$ 15.74	\$ 32,729	\$ 14.13	\$ 29,390	\$ 30,231	\$ 16.80	\$ 34,938
56	Administrative and Support and Waste Management	53-7063	Machine Feeders and Offbearers	20	\$ 16.69	\$ 34,715	\$ 16.02	\$ 33,315	\$ 33,727	\$ 17.67	\$ 36,747
56	Administrative and Support and Waste Management	53-7064	Packers and Packers, Hand	1,610	\$ 15.15	\$ 31,522	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.89	\$ 30,966
56	Administrative and Support and Waste Management	53-7065	Stockers and Order Fillers	320	\$ 16.50	\$ 34,325	\$ 14.13	\$ 29,390	\$ 34,666	\$ 19.10	\$ 39,728
56	Administrative and Support and Waste Management	53-7081	Refuse and Recyclable Material Collectors	300	\$ 24.73	\$ 51,435	\$ 22.75	\$ 47,330	\$ 55,895	\$ 27.48	\$ 57,158
56	Administrative and Support and Waste Management	53-7199	Material Moving Workers, All Other	30	\$ 16.76	\$ 34,868	\$ 15.00	\$ 31,200	\$ 31,202	\$ 18.75	\$ 39,000
61	Educational Services	00-0000	Total all occupations	54,830	\$ 33.23	\$ 69,124	\$ 21.56	\$ 44,850	\$ 62,997	\$ 40.83	\$ 84,920
61	Educational Services	11-0000	Management Occupations	2,500	\$ 67.97	\$ 141,372	\$ 48.89	\$ 101,682	\$ 124,274	\$ 70.86	\$ 147,379
61	Educational Services	11-1021	General and Operations Managers	40	\$ 63.60	\$ 132,282	\$ 47.34	\$ 98,476	\$ 124,945	\$ 70.86	\$ 147,382
61	Educational Services	11-2021	Marketing Managers	20	\$ 53.87	\$ 112,059	\$ 49.16	\$ 102,248	\$ 105,507	\$ 59.82	\$ 124,433
61	Educational Services	11-2032	Public Relations Managers	30	\$ 60.23	\$ 125,285	\$ 51.26	\$ 106,613	\$ 106,613	\$ 64.02	\$ 133,155
61	Educational Services	11-2033	Fundraising Managers	20	\$ 66.26	\$ 137,812	\$ 50.27	\$ 104,554	\$ 111,236	\$ 71.90	\$ 149,561

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	11-3012	Administrative Services Managers	130	\$ 61.18	\$ 127,265	\$ 48.33	\$ 100,520	\$ 133,640	\$ 70.17	\$ 145,959
61	Educational Services	11-3013	Facilities Managers	110	\$ 50.37	\$ 104,761	\$ 41.01	\$ 85,306	\$ 98,520	\$ 59.95	\$ 124,705
61	Educational Services	11-3021	Computer and Information Systems Managers	50							
61	Educational Services	11-3031	Financial Managers	40	\$ 72.72	\$ 151,266	\$ 51.89	\$ 107,930	\$ 137,237	\$ 88.16	\$ 183,370
61	Educational Services	11-3121	Human Resources Managers	30	\$ 59.86	\$ 124,498	\$ 50.47	\$ 104,969	\$ 112,761	\$ 62.40	\$ 129,802
61	Educational Services	11-9031	Education and Childcare Administrators, Preschool and Daycare	20	\$ 63.83	\$ 132,771	\$ 55.96	\$ 116,391	\$ 124,232	\$ 77.06	\$ 160,276
61	Educational Services	11-9032	Education Administrators, Kindergarten through Secondary	1,440		\$ 130,282		\$ 105,962	\$ 129,103		\$ 150,729
61	Educational Services	11-9033	Education Administrators, Postsecondary	320	\$ 71.29	\$ 148,278	\$ 50.43	\$ 104,884	\$ 123,827	\$ 85.29	\$ 177,414
61	Educational Services	11-9039	Education Administrators, All Other	40	\$ 44.99	\$ 93,575	\$ 30.72	\$ 63,901	\$ 75,469	\$ 47.15	\$ 98,063
61	Educational Services	11-9111	Medical and Health Services Managers	20	\$ 63.55	\$ 132,175	\$ 45.90	\$ 95,466	\$ 137,568	\$ 78.81	\$ 163,932
61	Educational Services	11-9121	Natural Sciences Managers	10	\$ 45.94	\$ 95,549	\$ 34.48	\$ 71,729	\$ 77,379	\$ 47.52	\$ 98,846
61	Educational Services	11-9199	Managers, All Other	90	\$ 49.23	\$ 102,408	\$ 40.57	\$ 84,391	\$ 101,682	\$ 57.54	\$ 119,686
61	Educational Services	13-0000	Business and Financial Operations Occupations	950	\$ 36.59	\$ 76,115	\$ 28.87	\$ 60,052	\$ 74,519	\$ 43.86	\$ 91,223
61	Educational Services	13-1020	Buyers and Purchasing Agents	20	\$ 30.38	\$ 63,183	\$ 27.48	\$ 57,165	\$ 61,481	\$ 35.66	\$ 74,183
61	Educational Services	13-1041	Compliance Officers	40	\$ 35.27	\$ 73,370	\$ 29.23	\$ 60,803	\$ 73,503	\$ 40.84	\$ 84,949
61	Educational Services	13-1071	Human Resources Specialists	170	\$ 34.54	\$ 71,843	\$ 25.77	\$ 53,597	\$ 64,585	\$ 38.60	\$ 80,282
61	Educational Services	13-1075	Labor Relations Specialists	20	\$ 43.70	\$ 90,892	\$ 30.31	\$ 63,047	\$ 75,754	\$ 52.18	\$ 108,545
61	Educational Services	13-1082	Project Management Specialists	30	\$ 46.84	\$ 97,421	\$ 37.40	\$ 77,794	\$ 101,348	\$ 56.07	\$ 116,636
61	Educational Services	13-1111	Management Analysts	20	\$ 43.03	\$ 89,507	\$ 30.97	\$ 64,415	\$ 101,824	\$ 51.12	\$ 106,328
61	Educational Services	13-1131	Fundraisers	50	\$ 35.40	\$ 73,632	\$ 29.18	\$ 60,686	\$ 77,428	\$ 38.91	\$ 80,934
61	Educational Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	10	\$ 33.64	\$ 69,962	\$ 31.79	\$ 66,120	\$ 70,156	\$ 37.65	\$ 78,319
61	Educational Services	13-1151	Training and Development Specialists	50	\$ 39.34	\$ 81,832	\$ 27.22	\$ 56,612	\$ 77,594	\$ 47.39	\$ 98,567
61	Educational Services	13-1161	Market Research Analysts and Marketing Specialists	50	\$ 34.18	\$ 71,088	\$ 25.11	\$ 52,230	\$ 75,691	\$ 38.87	\$ 80,841
61	Educational Services	13-1199	Business Operations Specialists, All Other	250	\$ 36.09	\$ 75,066	\$ 28.98	\$ 60,289	\$ 72,398	\$ 38.72	\$ 80,540
61	Educational Services	13-2011	Accountants and Auditors	130	\$ 39.99	\$ 83,169	\$ 34.61	\$ 71,982	\$ 82,846	\$ 45.91	\$ 95,486
61	Educational Services	13-2099	Financial Specialists, All Other	80	\$ 31.48	\$ 65,478	\$ 22.94	\$ 47,712	\$ 63,766	\$ 37.61	\$ 78,237
61	Educational Services	15-0000	Computer and Mathematical Occupations	850	\$ 36.75	\$ 76,438	\$ 25.98	\$ 54,031	\$ 69,327	\$ 47.43	\$ 98,653
61	Educational Services	15-1232	Computer User Support Specialists	330	\$ 29.23	\$ 60,805	\$ 21.25	\$ 44,200	\$ 59,837	\$ 34.54	\$ 71,844
61	Educational Services	15-1244	Network and Computer Systems Administrators	160	\$ 40.79	\$ 84,838	\$ 31.59	\$ 65,701	\$ 82,038	\$ 52.13	\$ 108,432
61	Educational Services	15-1254	Web Developers	10	\$ 34.71	\$ 72,197	\$ 21.16	\$ 44,017	\$ 78,191	\$ 38.39	\$ 79,855
61	Educational Services	15-1299	Computer Occupations, All Other	320	\$ 41.31	\$ 85,924	\$ 28.93	\$ 60,183	\$ 82,747	\$ 51.52	\$ 107,167
61	Educational Services	17-0000	Architecture and Engineering Occupations	20	\$ 51.88	\$ 107,909	\$ 41.94	\$ 87,233	\$ 101,581	\$ 64.03	\$ 133,172
61	Educational Services	19-0000	Life, Physical, and Social Science Occupations	500	\$ 45.22	\$ 94,056	\$ 33.46	\$ 69,606	\$ 91,696	\$ 52.19	\$ 108,560
61	Educational Services	19-3033	Clinical and Counseling Psychologists	10	\$ 50.26	\$ 104,546	\$ 38.73	\$ 80,562	\$ 99,429	\$ 63.84	\$ 132,782
61	Educational Services	19-3034	School Psychologists	400	\$ 47.80	\$ 99,414	\$ 34.99	\$ 72,785	\$ 93,378	\$ 56.18	\$ 116,860
61	Educational Services	21-0000	Community and Social Service Occupations	2,230	\$ 33.49	\$ 69,660	\$ 27.03	\$ 56,223	\$ 66,000	\$ 38.85	\$ 80,805
61	Educational Services	21-1012	Educational, Guidance, and Career Counselors and Advisors	1,040	\$ 35.10	\$ 73,007	\$ 28.74	\$ 59,786	\$ 69,005	\$ 41.36	\$ 86,028
61	Educational Services	21-1018	Substance abuse, behavioral disorder, and mental health counselors	760	\$ 30.94	\$ 64,358	\$ 25.34	\$ 52,702	\$ 57,214	\$ 34.29	\$ 71,316
61	Educational Services	21-1021	Child, Family, and School Social Workers	320	\$ 36.58	\$ 76,076	\$ 29.73	\$ 61,843	\$ 75,344	\$ 45.63	\$ 94,913
61	Educational Services	21-1091	Health Education Specialists	10	\$ 36.82	\$ 76,577	\$ 28.67	\$ 59,644	\$ 73,015	\$ 49.02	\$ 101,962
61	Educational Services	21-1093	Social and Human Service Assistants	50	\$ 23.06	\$ 47,970	\$ 18.48	\$ 38,434	\$ 48,898	\$ 29.09	\$ 60,498
61	Educational Services	25-0000	Educational Instruction and Library Occupations	34,750	\$ 33.45	\$ 69,581	\$ 23.00	\$ 47,837	\$ 64,134	\$ 41.51	\$ 86,337
61	Educational Services	25-1011	Business Teachers, Postsecondary	320		\$ 122,220		\$ 80,284	\$ 126,057		\$ 162,823
61	Educational Services	25-1021	Computer Science Teachers, Postsecondary	170		\$ 98,987		\$ 65,644	\$ 93,765		\$ 129,400
61	Educational Services	25-1022	Mathematical Science Teachers, Postsecondary	240		\$ 105,604		\$ 65,487	\$ 96,459		\$ 132,366
61	Educational Services	25-1031	Architecture Teachers, Postsecondary	40		\$ 105,440		\$ 70,958	\$ 97,095		\$ 116,499
61	Educational Services	25-1032	Engineering Teachers, Postsecondary	200		\$ 112,812		\$ 86,307	\$ 104,246		\$ 130,360

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
61	Educational Services	25-1042	Biological Science Teachers, Postsecondary	220		\$ 113,182		\$ 79,247	\$ 103,715		\$ 125,408
61	Educational Services	25-1052	Chemistry Teachers, Postsecondary	90		\$ 109,390		\$ 78,551	\$ 103,481		\$ 129,593
61	Educational Services	25-1053	Environmental Science Teachers, Postsecondary	40		\$ 91,694		\$ 67,282	\$ 83,356		\$ 98,646
61	Educational Services	25-1054	Physics Teachers, Postsecondary	60		\$ 104,219		\$ 76,634	\$ 103,361		\$ 131,376
61	Educational Services	25-1061	Anthropology and Archeology Teachers, Postsecondary	20		\$ 73,776		\$ 47,490	\$ 69,858		\$ 91,225
61	Educational Services	25-1062	Area, Ethnic, and Cultural Studies Teachers, Postsecondary	20		\$ 80,300		\$ 56,877	\$ 73,473		\$ 89,730
61	Educational Services	25-1063	Economics Teachers, Postsecondary	40		\$ 108,787		\$ 67,574	\$ 97,972		\$ 125,597
61	Educational Services	25-1064	Geography Teachers, Postsecondary	10		\$ 81,717		\$ 59,511	\$ 67,844		\$ 105,350
61	Educational Services	25-1065	Political Science Teachers, Postsecondary	40		\$ 96,338		\$ 69,858	\$ 93,367		\$ 122,881
61	Educational Services	25-1066	Psychology Teachers, Postsecondary	150		\$ 115,000		\$ 76,232	\$ 96,636		\$ 128,953
61	Educational Services	25-1067	Sociology Teachers, Postsecondary	50		\$ 89,918		\$ 63,068	\$ 79,768		\$ 103,261
61	Educational Services	25-1069	Social Sciences Teachers, Postsecondary, All Other	20		\$ 107,570		\$ 53,866	\$ 90,988		\$ 171,652
61	Educational Services	25-1071	Health Specialties Teachers, Postsecondary	390		\$ 119,518		\$ 64,060	\$ 94,076		\$ 161,258
61	Educational Services	25-1072	Nursing Instructors and Teachers, Postsecondary	270		\$ 90,234		\$ 66,545	\$ 94,077		\$ 102,456
61	Educational Services	25-1081	Education Teachers, Postsecondary	250		\$ 81,365		\$ 47,871	\$ 76,636		\$ 103,263
61	Educational Services	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	70		\$ 95,850		\$ 68,672	\$ 101,816		\$ 123,654
61	Educational Services	25-1121	Art, Drama, and Music Teachers, Postsecondary	290		\$ 94,648		\$ 62,108	\$ 81,582		\$ 108,500
61	Educational Services	25-1122	Communications Teachers, Postsecondary	160		\$ 93,401		\$ 66,243	\$ 86,019		\$ 106,692
61	Educational Services	25-1123	English Language and Literature Teachers, Postsecondary	200		\$ 97,251		\$ 68,095	\$ 93,191		\$ 118,549
61	Educational Services	25-1124	Foreign Language and Literature Teachers, Postsecondary	70		\$ 95,206		\$ 68,308	\$ 93,471		\$ 125,509
61	Educational Services	25-1125	History Teachers, Postsecondary	60		\$ 101,385		\$ 68,072	\$ 99,458		\$ 121,805
61	Educational Services	25-1126	Philosophy and Religion Teachers, Postsecondary	60		\$ 85,497		\$ 59,635	\$ 75,526		\$ 102,651
61	Educational Services	25-1194	Career/Technical Education Teachers, Postsecondary	370	\$ 34.47	\$ 71,690	\$ 25.13	\$ 52,260	\$ 64,583	\$ 39.94	\$ 83,071
61	Educational Services	25-1199	Postsecondary Teachers, All Other	100		\$ 83,835		\$ 60,435	\$ 77,463		\$ 97,350
61	Educational Services	25-2011	Preschool Teachers, Except Special Education	950	\$ 32.74	\$ 68,091	\$ 29.21	\$ 60,754	\$ 62,245	\$ 36.75	\$ 76,430
61	Educational Services	25-2012	Kindergarten Teachers, Except Special Education	900		\$ 73,530		\$ 59,844	\$ 65,558		\$ 90,512
61	Educational Services	25-2021	Elementary School Teachers, Except Special Education	5,970		\$ 76,200		\$ 61,932	\$ 74,554		\$ 94,618
61	Educational Services	25-2022	Middle School Teachers, Except Special and Career/Technical Education	4,180		\$ 79,747		\$ 63,492	\$ 80,742		\$ 96,942
61	Educational Services	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	3,540		\$ 79,013		\$ 63,942	\$ 80,381		\$ 93,760
61	Educational Services	25-2032	Career/Technical Education Teachers, Secondary School	240		\$ 75,965		\$ 64,341	\$ 80,358		\$ 85,394
61	Educational Services	25-2051	Special Education Teachers, Preschool	420		\$ 67,850		\$ 57,434	\$ 65,245		\$ 80,610
61	Educational Services	25-2052	Special Education Teachers, Kindergarten and Elementary School	1,820		\$ 74,232		\$ 62,275	\$ 67,972		\$ 88,698
61	Educational Services	25-2057	Special Education Teachers, Middle School	1,240		\$ 79,760		\$ 64,187	\$ 82,096		\$ 95,909
61	Educational Services	25-2058	Special Education Teachers, Secondary School	750		\$ 79,380		\$ 63,369	\$ 78,129		\$ 92,008
61	Educational Services	25-2059	Special Education Teachers, All Other	80		\$ 73,601		\$ 63,642	\$ 67,977		\$ 81,215
61	Educational Services	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	40	\$ 36.52	\$ 75,965	\$ 28.51	\$ 59,292	\$ 77,408	\$ 42.67	\$ 88,757
61	Educational Services	25-3021	Self-Enrichment Teachers	1,450	\$ 26.11	\$ 54,317	\$ 16.16	\$ 33,618	\$ 48,755	\$ 31.71	\$ 65,954
61	Educational Services	25-3031	Substitute Teachers, Short-Term	560	\$ 19.13	\$ 39,798	\$ 14.92	\$ 31,032	\$ 34,922	\$ 20.08	\$ 41,770
61	Educational Services	25-3041	Tutors	490	\$ 22.12	\$ 46,019	\$ 14.13	\$ 29,390	\$ 38,986	\$ 24.34	\$ 50,628
61	Educational Services	25-3099	Teachers and Instructors, All Other	30		\$ 62,829		\$ 54,959	\$ 65,495		\$ 69,682
61	Educational Services	25-4022	Librarians and Media Collections Specialists	320	\$ 41.45	\$ 86,212	\$ 34.42	\$ 71,589	\$ 88,086	\$ 46.85	\$ 97,455
61	Educational Services	25-4031	Library Technicians	50	\$ 26.21	\$ 54,521	\$ 18.89	\$ 39,295	\$ 60,189	\$ 29.68	\$ 61,735
61	Educational Services	25-9031	Instructional Coordinators	310	\$ 41.16	\$ 85,612	\$ 34.77	\$ 72,323	\$ 83,808	\$ 47.58	\$ 98,958
61	Educational Services	25-9044	Teaching Assistants, Postsecondary	460		\$ 48,662		\$ 31,153	\$ 48,509		\$ 62,429
61	Educational Services	25-9045	Teaching Assistants, Except Postsecondary	6,850		\$ 37,426		\$ 31,184	\$ 36,146		\$ 40,104
61	Educational Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	740	\$ 29.02	\$ 60,361	\$ 21.60	\$ 44,930	\$ 53,422	\$ 37.00	\$ 76,965
61	Educational Services	27-1024	Graphic Designers	20	\$ 31.37	\$ 65,242	\$ 28.29	\$ 58,849	\$ 64,078	\$ 35.70	\$ 74,257

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					Hourly	Salary	Hourly	Salary	Hourly	Salary	
61	Educational Services	27-2022	Coaches and Scouts	390		\$ 57,090		\$ 36,997	\$ 47,693		\$ 75,505
61	Educational Services	27-3031	Public Relations Specialists	110	\$ 32.71	\$ 68,033	\$ 24.10	\$ 50,128	\$ 65,552	\$ 38.58	\$ 80,248
61	Educational Services	27-3043	Writers and Authors	50	\$ 38.71	\$ 80,519	\$ 29.33	\$ 61,014	\$ 77,061	\$ 47.16	\$ 98,101
61	Educational Services	27-3091	Interpreters and Translators	90	\$ 23.96	\$ 49,837	\$ 21.83	\$ 45,406	\$ 50,152	\$ 24.11	\$ 50,152
61	Educational Services	27-4011	Audio and Video Technicians	10	\$ 27.68	\$ 57,573	\$ 20.63	\$ 42,909	\$ 57,233	\$ 31.10	\$ 64,688
61	Educational Services	29-0000	Healthcare Practitioners and Technical Occupations	1,650	\$ 38.76	\$ 80,622	\$ 31.60	\$ 65,722	\$ 75,517	\$ 45.46	\$ 94,562
61	Educational Services	29-1122	Occupational Therapists	170	\$ 46.22	\$ 96,135	\$ 33.38	\$ 69,435	\$ 86,357	\$ 46.95	\$ 97,654
61	Educational Services	29-1123	Physical Therapists	40	\$ 40.21	\$ 83,628	\$ 32.11	\$ 66,795	\$ 84,856	\$ 45.22	\$ 94,052
61	Educational Services	29-1127	Speech-Language Pathologists	540	\$ 39.70	\$ 82,584	\$ 32.98	\$ 68,608	\$ 75,608	\$ 46.51	\$ 96,735
61	Educational Services	29-1141	Registered Nurses	650	\$ 35.78	\$ 74,416	\$ 29.65	\$ 61,662	\$ 74,743	\$ 44.86	\$ 93,301
61	Educational Services	29-9091	Athletic Trainers	70		\$ 79,018		\$ 67,997	\$ 71,558		\$ 96,252
61	Educational Services	31-0000	Healthcare Support Occupations	230	\$ 20.45	\$ 42,533	\$ 15.68	\$ 32,624	\$ 40,317	\$ 22.49	\$ 46,787
61	Educational Services	31-1131	Nursing Assistants	10	\$ 19.35	\$ 40,240	\$ 16.32	\$ 33,940	\$ 35,939	\$ 21.59	\$ 44,913
61	Educational Services	31-2011	Occupational Therapy Assistants	10	\$ 31.59	\$ 65,717	\$ 26.19	\$ 54,485	\$ 54,501	\$ 38.21	\$ 79,487
61	Educational Services	33-0000	Protective Service Occupations	860	\$ 20.80	\$ 43,270	\$ 16.15	\$ 33,588	\$ 38,903	\$ 22.97	\$ 47,786
61	Educational Services	33-1091	First-Line Supervisors of Security Workers	20	\$ 44.19	\$ 91,924	\$ 41.50	\$ 86,321	\$ 104,721	\$ 50.35	\$ 104,721
61	Educational Services	33-9032	Security Guards	380	\$ 20.25	\$ 42,119	\$ 17.69	\$ 36,805	\$ 41,229	\$ 21.84	\$ 45,426
61	Educational Services	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	70	\$ 14.81	\$ 30,797	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.55	\$ 30,255
61	Educational Services	33-9094	School Bus Monitors	280	\$ 17.78	\$ 36,988	\$ 14.77	\$ 30,713	\$ 34,840	\$ 20.46	\$ 42,562
61	Educational Services	35-0000	Food Preparation and Serving Related Occupations	330	\$ 18.09	\$ 37,623	\$ 14.47	\$ 30,103	\$ 33,063	\$ 18.48	\$ 38,438
61	Educational Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	30	\$ 24.09	\$ 50,108	\$ 20.28	\$ 42,186	\$ 46,690	\$ 29.68	\$ 61,729
61	Educational Services	35-2012	Cooks, Institution and Cafeteria	50	\$ 22.08	\$ 45,922	\$ 17.97	\$ 37,383	\$ 37,384	\$ 28.44	\$ 59,148
61	Educational Services	35-9099	Food Preparation and Serving Related Workers, All Other	240	\$ 16.38	\$ 34,062	\$ 14.47	\$ 30,098	\$ 32,711	\$ 16.78	\$ 34,906
61	Educational Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	2,210	\$ 21.62	\$ 44,964	\$ 17.65	\$ 36,717	\$ 44,043	\$ 24.27	\$ 50,473
61	Educational Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	40	\$ 33.60	\$ 69,898	\$ 26.32	\$ 54,746	\$ 62,331	\$ 43.56	\$ 90,605
61	Educational Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2,050	\$ 21.33	\$ 44,362	\$ 17.65	\$ 36,717	\$ 43,768	\$ 24.05	\$ 50,015
61	Educational Services	37-3011	Landscaping and Groundskeeping Workers	100	\$ 22.51	\$ 46,819	\$ 19.53	\$ 40,622	\$ 43,546	\$ 24.42	\$ 50,792
61	Educational Services	39-0000	Personal Care and Service Occupations	1,220	\$ 17.82	\$ 37,066	\$ 14.13	\$ 29,390	\$ 31,675	\$ 18.01	\$ 37,468
61	Educational Services	39-1022	First-Line Supervisors of Personal Service Workers	20	\$ 25.62	\$ 53,283	\$ 21.47	\$ 44,659	\$ 47,394	\$ 30.25	\$ 62,911
61	Educational Services	39-9011	Childcare Workers	1,020	\$ 16.44	\$ 34,201	\$ 14.13	\$ 29,390	\$ 31,074	\$ 17.77	\$ 36,951
61	Educational Services	39-9032	Recreation Workers	10	\$ 22.75	\$ 47,311	\$ 17.65	\$ 36,708	\$ 43,459	\$ 26.10	\$ 54,294
61	Educational Services	41-0000	Sales and Related Occupations	80	\$ 26.93	\$ 56,016	\$ 14.42	\$ 29,990	\$ 39,610	\$ 39.15	\$ 81,426
61	Educational Services	41-2011	Cashiers	40	\$ 16.12	\$ 33,538	\$ 14.42	\$ 29,989	\$ 30,241	\$ 16.16	\$ 33,618
61	Educational Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	30	\$ 41.45	\$ 86,206	\$ 34.26	\$ 71,270	\$ 95,464	\$ 51.97	\$ 108,105
61	Educational Services	43-0000	Office and Administrative Support Occupations	4,120	\$ 24.04	\$ 50,008	\$ 18.56	\$ 38,598	\$ 48,182	\$ 28.73	\$ 59,751
61	Educational Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	150	\$ 33.33	\$ 69,326	\$ 28.03	\$ 58,294	\$ 67,418	\$ 37.73	\$ 78,482
61	Educational Services	43-3021	Billing and Posting Clerks	10	\$ 23.08	\$ 48,000	\$ 21.78	\$ 45,295	\$ 49,333	\$ 25.60	\$ 53,244
61	Educational Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	160	\$ 26.00	\$ 54,073	\$ 22.35	\$ 46,497	\$ 55,440	\$ 28.35	\$ 58,966
61	Educational Services	43-3051	Payroll and Timekeeping Clerks	120	\$ 27.55	\$ 57,313	\$ 23.16	\$ 48,182	\$ 58,698	\$ 30.90	\$ 64,279
61	Educational Services	43-4051	Customer Service Representatives	40	\$ 23.28	\$ 48,432	\$ 17.71	\$ 36,833	\$ 44,376	\$ 28.52	\$ 59,331
61	Educational Services	43-4071	File Clerks	20	\$ 21.58	\$ 44,887	\$ 19.66	\$ 40,890	\$ 40,890	\$ 23.94	\$ 49,801
61	Educational Services	43-4121	Library Assistants, Clerical	40	\$ 18.27	\$ 38,007	\$ 14.13	\$ 29,390	\$ 38,189	\$ 21.09	\$ 43,861
61	Educational Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	10	\$ 22.13	\$ 46,021	\$ 19.30	\$ 40,144	\$ 44,291	\$ 25.94	\$ 53,945
61	Educational Services	43-4171	Receptionists and Information Clerks	260	\$ 19.11	\$ 39,754	\$ 15.28	\$ 31,778	\$ 34,586	\$ 22.54	\$ 46,880
61	Educational Services	43-4199	Information and Record Clerks, All Other	20	\$ 25.41	\$ 52,850	\$ 18.04	\$ 37,523	\$ 51,918	\$ 28.37	\$ 59,001
61	Educational Services	43-5061	Production, Planning, and Expediting Clerks	200	\$ 28.51	\$ 59,307	\$ 23.21	\$ 48,279	\$ 62,227	\$ 36.03	\$ 74,952
61	Educational Services	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 19.05	\$ 39,622	\$ 15.61	\$ 32,459	\$ 38,292	\$ 22.65	\$ 47,122

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Source: Division of Economic and Demographic Research, June 2024

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	43-6011	Executive Secretaries and Executive Administrative Assistants	90	\$ 34.35	\$ 71,438	\$ 30.63	\$ 63,700	\$ 75,928	\$ 38.48	\$ 80,032
61	Educational Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	2,270	\$ 24.24	\$ 50,409	\$ 21.00	\$ 43,671	\$ 48,925	\$ 28.61	\$ 59,500
61	Educational Services	43-9061	Office Clerks, General	610	\$ 19.93	\$ 41,450	\$ 14.13	\$ 29,390	\$ 36,370	\$ 22.28	\$ 46,334
61	Educational Services	43-9071	Office Machine Operators, Except Computer	10	\$ 31.36	\$ 65,219	\$ 29.56	\$ 61,476	\$ 73,407	\$ 35.29	\$ 73,407
61	Educational Services	47-0000	Construction and Extraction Occupations	90	\$ 31.07	\$ 64,618	\$ 28.44	\$ 59,156	\$ 61,887	\$ 32.36	\$ 67,304
61	Educational Services	47-2031	Carpenters	10	\$ 30.25	\$ 62,928	\$ 29.08	\$ 60,477	\$ 60,477	\$ 29.84	\$ 62,073
61	Educational Services	47-2111	Electricians	20	\$ 29.70	\$ 61,772	\$ 29.41	\$ 61,171	\$ 61,710	\$ 31.80	\$ 66,145
61	Educational Services	49-0000	Installation, Maintenance, and Repair Occupations	460	\$ 28.76	\$ 59,821	\$ 23.21	\$ 48,284	\$ 59,553	\$ 32.88	\$ 68,389
61	Educational Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	60	\$ 34.67	\$ 72,117	\$ 23.28	\$ 48,414	\$ 73,835	\$ 44.88	\$ 93,355
61	Educational Services	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	40	\$ 31.02	\$ 64,520	\$ 27.05	\$ 56,264	\$ 56,265	\$ 37.64	\$ 78,297
61	Educational Services	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 32.19	\$ 66,948	\$ 29.95	\$ 62,297	\$ 63,508	\$ 35.44	\$ 73,708
61	Educational Services	49-9071	Maintenance and Repair Workers, General	290	\$ 27.17	\$ 56,511	\$ 22.18	\$ 46,131	\$ 58,556	\$ 32.05	\$ 66,663
61	Educational Services	51-0000	Production Occupations	20	\$ 31.04	\$ 64,568	\$ 22.04	\$ 45,837	\$ 60,478	\$ 40.52	\$ 84,283
61	Educational Services	53-0000	Transportation and Material Moving Occupations	1,000	\$ 23.14	\$ 48,130	\$ 17.89	\$ 37,203	\$ 46,493	\$ 27.84	\$ 57,906
61	Educational Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	40	\$ 29.44	\$ 61,233	\$ 18.50	\$ 38,480	\$ 57,005	\$ 34.58	\$ 71,931
61	Educational Services	53-3051	Bus Drivers, School	930	\$ 22.83	\$ 47,491	\$ 17.89	\$ 37,203	\$ 46,373	\$ 27.84	\$ 57,906
62	Health Care and Social Assistance	00-0000	Total all occupations	96,110	\$ 33.84	\$ 70,383	\$ 17.48	\$ 36,366	\$ 47,044	\$ 40.14	\$ 83,494
62	Health Care and Social Assistance	11-0000	Management Occupations	4,300	\$ 66.38	\$ 138,073	\$ 39.24	\$ 81,620	\$ 110,026	\$ 72.78	\$ 151,376
62	Health Care and Social Assistance	11-1011	Chief Executives	20	\$ 246.64	\$ 513,006	\$ 75.14	\$ 156,298			
62	Health Care and Social Assistance	11-1021	General and Operations Managers	580	\$ 76.31	\$ 158,718	\$ 43.65	\$ 90,787	\$ 125,585	\$ 81.53	\$ 169,579
62	Health Care and Social Assistance	11-2021	Marketing Managers	60	\$ 77.47	\$ 161,142	\$ 50.48	\$ 104,992	\$ 138,904	\$ 85.61	\$ 178,072
62	Health Care and Social Assistance	11-2032	Public Relations Managers	20	\$ 68.81	\$ 143,116	\$ 42.60	\$ 88,609	\$ 139,728	\$ 72.37	\$ 150,520
62	Health Care and Social Assistance	11-2033	Fundraising Managers	20	\$ 49.25	\$ 102,434	\$ 34.48	\$ 71,711	\$ 81,994	\$ 67.33	\$ 140,039
62	Health Care and Social Assistance	11-3012	Administrative Services Managers	170	\$ 74.48	\$ 154,909	\$ 45.97	\$ 95,608	\$ 130,169	\$ 74.65	\$ 155,277
62	Health Care and Social Assistance	11-3013	Facilities Managers	70	\$ 55.90	\$ 116,263	\$ 39.01	\$ 81,148	\$ 104,508	\$ 73.59	\$ 153,068
62	Health Care and Social Assistance	11-3021	Computer and Information Systems Managers	110	\$ 79.04	\$ 164,398	\$ 66.25	\$ 137,804	\$ 172,895	\$ 83.85	\$ 174,400
62	Health Care and Social Assistance	11-3031	Financial Managers	170	\$ 83.44	\$ 173,554	\$ 56.93	\$ 118,411	\$ 151,133	\$ 89.57	\$ 186,296
62	Health Care and Social Assistance	11-3121	Human Resources Managers	80	\$ 77.69	\$ 161,598	\$ 54.39	\$ 113,141	\$ 157,887	\$ 81.60	\$ 169,729
62	Health Care and Social Assistance	11-3131	Training and Development Managers	20	\$ 67.41	\$ 140,206	\$ 54.13	\$ 112,590	\$ 143,537	\$ 69.03	\$ 143,582
62	Health Care and Social Assistance	11-9031	Education and Childcare Administrators, Preschool and Daycare	300	\$ 35.52	\$ 73,875	\$ 20.55	\$ 42,737	\$ 48,166	\$ 39.73	\$ 82,633
62	Health Care and Social Assistance	11-9051	Food Service Managers	20	\$ 42.26	\$ 87,909	\$ 35.37	\$ 73,570	\$ 78,630	\$ 47.60	\$ 98,999
62	Health Care and Social Assistance	11-9111	Medical and Health Services Managers	1,780	\$ 73.95	\$ 153,816	\$ 48.26	\$ 100,388	\$ 127,961	\$ 76.68	\$ 159,488
62	Health Care and Social Assistance	11-9141	Property, Real Estate, and Community Association Managers	30	\$ 38.30	\$ 79,669	\$ 30.51	\$ 63,458	\$ 73,637	\$ 41.12	\$ 85,534
62	Health Care and Social Assistance	11-9151	Social and Community Service Managers	670	\$ 40.87	\$ 85,003	\$ 32.01	\$ 66,586	\$ 76,328	\$ 46.07	\$ 95,831
62	Health Care and Social Assistance	11-9199	Managers, All Other	120	\$ 61.92	\$ 128,802	\$ 36.45	\$ 75,815	\$ 103,145	\$ 65.01	\$ 135,229
62	Health Care and Social Assistance	13-0000	Business and Financial Operations Occupations	1,920	\$ 50.15	\$ 104,313	\$ 29.86	\$ 62,116	\$ 77,521	\$ 45.00	\$ 93,600
62	Health Care and Social Assistance	13-1020	Buyers and Purchasing Agents	40	\$ 34.50	\$ 71,761	\$ 29.71	\$ 61,804	\$ 64,272	\$ 41.56	\$ 86,439
62	Health Care and Social Assistance	13-1031	Claims Adjusters, Examiners, and Investigators	30	\$ 38.14	\$ 79,334	\$ 31.57	\$ 65,670	\$ 84,821	\$ 42.44	\$ 88,276
62	Health Care and Social Assistance	13-1041	Compliance Officers	90	\$ 35.72	\$ 74,308	\$ 29.93	\$ 62,264	\$ 71,039	\$ 41.25	\$ 85,807
62	Health Care and Social Assistance	13-1071	Human Resources Specialists	390	\$ 35.44	\$ 73,723	\$ 28.19	\$ 58,644	\$ 75,764	\$ 40.00	\$ 83,201
62	Health Care and Social Assistance	13-1075	Labor Relations Specialists	20	\$ 47.49	\$ 98,788	\$ 42.35	\$ 88,086	\$ 103,636	\$ 49.82	\$ 103,636
62	Health Care and Social Assistance	13-1082	Project Management Specialists	120							
62	Health Care and Social Assistance	13-1111	Management Analysts	50	\$ 47.91	\$ 99,644	\$ 38.86	\$ 80,821	\$ 104,509	\$ 52.43	\$ 109,049
62	Health Care and Social Assistance	13-1131	Fundraisers	50	\$ 34.03	\$ 70,787	\$ 23.04	\$ 47,916	\$ 70,210	\$ 41.02	\$ 85,331
62	Health Care and Social Assistance	13-1141	Compensation, Benefits, and Job Analysis Specialists	40	\$ 41.50	\$ 86,319	\$ 35.52	\$ 73,874	\$ 80,174	\$ 49.52	\$ 103,000
62	Health Care and Social Assistance	13-1151	Training and Development Specialists	220	\$ 36.71	\$ 76,359	\$ 28.46	\$ 59,202	\$ 75,993	\$ 48.61	\$ 101,099
62	Health Care and Social Assistance	13-1161	Market Research Analysts and Marketing Specialists	150	\$ 36.18	\$ 75,250	\$ 27.88	\$ 57,990	\$ 71,953	\$ 46.23	\$ 96,151

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	13-1199	Business Operations Specialists, All Other	320	\$ 36.64	\$ 76,214	\$ 29.75	\$ 61,887	\$ 72,584	\$ 39.94	\$ 83,076
62	Health Care and Social Assistance	13-2011	Accountants and Auditors	230	\$ 41.42	\$ 86,148	\$ 34.99	\$ 72,782	\$ 87,498	\$ 46.06	\$ 95,813
62	Health Care and Social Assistance	13-2051	Financial and Investment Analysts	80	\$ 35.96	\$ 74,795	\$ 30.93	\$ 64,329	\$ 77,521	\$ 37.31	\$ 77,599
62	Health Care and Social Assistance	13-2099	Financial Specialists, All Other	40	\$ 29.66	\$ 61,695	\$ 21.43	\$ 44,568	\$ 44,568	\$ 44.61	\$ 92,788
62	Health Care and Social Assistance	15-0000	Computer and Mathematical Occupations	890	\$ 42.70	\$ 88,818	\$ 30.91	\$ 64,292	\$ 83,324	\$ 52.40	\$ 108,985
62	Health Care and Social Assistance	15-1212	Information Security Analysts		\$ 48.56	\$ 101,004	\$ 39.53	\$ 82,213	\$ 82,221	\$ 61.79	\$ 128,529
62	Health Care and Social Assistance	15-1231	Computer Network Support Specialists	20	\$ 34.67	\$ 72,114	\$ 31.73	\$ 65,998	\$ 70,281	\$ 38.15	\$ 79,358
62	Health Care and Social Assistance	15-1232	Computer User Support Specialists	200	\$ 29.05	\$ 60,414	\$ 24.83	\$ 51,648	\$ 62,394	\$ 30.90	\$ 64,268
62	Health Care and Social Assistance	15-1241	Computer Network Architects	60	\$ 55.61	\$ 115,659	\$ 41.35	\$ 86,012	\$ 110,212	\$ 66.06	\$ 137,407
62	Health Care and Social Assistance	15-1242	Database Administrators	20	\$ 51.67	\$ 107,479	\$ 34.90	\$ 72,592	\$ 105,964	\$ 63.70	\$ 132,494
62	Health Care and Social Assistance	15-1243	Database Architects	10	\$ 56.30	\$ 117,106	\$ 53.41	\$ 111,092	\$ 125,739	\$ 65.97	\$ 137,225
62	Health Care and Social Assistance	15-1244	Network and Computer Systems Administrators	40	\$ 46.94	\$ 97,630	\$ 37.30	\$ 77,586	\$ 103,854	\$ 58.88	\$ 122,469
62	Health Care and Social Assistance	15-1252	Software Developers	100	\$ 55.86	\$ 116,193	\$ 53.07	\$ 110,384	\$ 115,856	\$ 62.32	\$ 129,630
62	Health Care and Social Assistance	15-1253	Software Quality Assurance Analysts and Testers	20	\$ 49.24	\$ 102,410	\$ 39.92	\$ 83,025	\$ 99,758	\$ 61.53	\$ 127,982
62	Health Care and Social Assistance	15-1299	Computer Occupations, All Other	50	\$ 21.53	\$ 44,780	\$ 14.13	\$ 29,390	\$ 33,011	\$ 26.48	\$ 55,089
62	Health Care and Social Assistance	19-0000	Life, Physical, and Social Science Occupations	430	\$ 58.42	\$ 121,509	\$ 40.44	\$ 84,122	\$ 106,296	\$ 79.08	\$ 164,493
62	Health Care and Social Assistance	19-1042	Medical Scientists, Except Epidemiologists	10	\$ 34.32	\$ 71,389	\$ 28.85	\$ 60,000	\$ 75,587	\$ 36.62	\$ 76,175
62	Health Care and Social Assistance	19-2012	Physicists	10	\$ 102.10	\$ 212,368	\$ 97.19	\$ 202,148	\$ 202,922	\$ 104.46	\$ 217,281
62	Health Care and Social Assistance	19-3033	Clinical and Counseling Psychologists	290	\$ 66.06	\$ 137,403	\$ 47.04	\$ 97,850	\$ 131,209	\$ 88.29	\$ 183,650
62	Health Care and Social Assistance	19-4021	Biological Technicians	30	\$ 29.76	\$ 61,900	\$ 21.50	\$ 44,721	\$ 75,923	\$ 36.50	\$ 75,924
62	Health Care and Social Assistance	19-5011	Occupational Health and Safety Specialists	40	\$ 43.28	\$ 90,019	\$ 35.42	\$ 73,681	\$ 100,086	\$ 56.47	\$ 117,447
62	Health Care and Social Assistance	19-5012	Occupational Health and Safety Technicians	10	\$ 26.13	\$ 54,343	\$ 15.77	\$ 32,802	\$ 53,697	\$ 28.52	\$ 59,327
62	Health Care and Social Assistance	21-0000	Community and Social Service Occupations	6,430	\$ 27.13	\$ 56,439	\$ 18.21	\$ 37,885	\$ 48,011	\$ 29.99	\$ 62,388
62	Health Care and Social Assistance	21-1013	Marriage and Family Therapists	140	\$ 90.68	\$ 188,618	\$ 51.49	\$ 107,100	\$ 127,542	\$ 84.54	\$ 175,834
62	Health Care and Social Assistance	21-1015	Rehabilitation Counselors	60	\$ 23.42	\$ 48,711	\$ 16.89	\$ 35,139	\$ 42,078	\$ 28.45	\$ 59,171
62	Health Care and Social Assistance	21-1018	Substance abuse, behavioral disorder, and mental health counselors	1,740	\$ 28.98	\$ 60,269	\$ 19.55	\$ 40,657	\$ 49,186	\$ 33.55	\$ 69,792
62	Health Care and Social Assistance	21-1019	Counselors, All Other	40	\$ 42.53	\$ 88,454	\$ 24.79	\$ 51,571	\$ 73,246	\$ 50.44	\$ 104,907
62	Health Care and Social Assistance	21-1021	Child, Family, and School Social Workers	430	\$ 30.33	\$ 63,090	\$ 22.27	\$ 46,325	\$ 62,411	\$ 38.65	\$ 80,388
62	Health Care and Social Assistance	21-1022	Healthcare Social Workers	410	\$ 35.83	\$ 74,531	\$ 28.18	\$ 58,610	\$ 72,880	\$ 38.86	\$ 80,823
62	Health Care and Social Assistance	21-1023	Mental Health and Substance Abuse Social Workers	210	\$ 33.51	\$ 69,699	\$ 22.35	\$ 46,496	\$ 57,107	\$ 38.09	\$ 79,235
62	Health Care and Social Assistance	21-1091	Health Education Specialists	90	\$ 28.87	\$ 60,045	\$ 23.98	\$ 49,871	\$ 52,937	\$ 33.39	\$ 69,444
62	Health Care and Social Assistance	21-1093	Social and Human Service Assistants	2,480	\$ 20.20	\$ 42,009	\$ 15.55	\$ 32,351	\$ 40,007	\$ 23.16	\$ 48,169
62	Health Care and Social Assistance	21-1094	Community Health Workers	130	\$ 26.93	\$ 56,014	\$ 18.89	\$ 39,286	\$ 44,564	\$ 32.14	\$ 66,861
62	Health Care and Social Assistance	21-1099	Community and Social Service Specialists, All Other	590	\$ 24.13	\$ 50,185	\$ 19.23	\$ 39,999	\$ 46,349	\$ 28.48	\$ 59,233
62	Health Care and Social Assistance	21-2011	Clergy	60	\$ 30.90	\$ 64,276	\$ 29.90	\$ 62,193	\$ 65,350	\$ 31.47	\$ 65,463
62	Health Care and Social Assistance	23-0000	Legal Occupations	50	\$ 81.15	\$ 168,791	\$ 44.32	\$ 92,195	\$ 108,570		
62	Health Care and Social Assistance	23-1011	Lawyers	30	\$ 107.47	\$ 223,530	\$ 99.62	\$ 207,216			
62	Health Care and Social Assistance	23-2011	Paralegals and Legal Assistants	20	\$ 41.26	\$ 85,829	\$ 39.30	\$ 81,747	\$ 92,195	\$ 44.32	\$ 92,195
62	Health Care and Social Assistance	25-0000	Educational Instruction and Library Occupations	2,710	\$ 18.30	\$ 38,060	\$ 14.13	\$ 29,390	\$ 31,272	\$ 17.42	\$ 36,229
62	Health Care and Social Assistance	25-2011	Preschool Teachers, Except Special Education	1,370	\$ 16.88	\$ 35,106	\$ 14.13	\$ 29,390	\$ 34,588	\$ 17.42	\$ 36,229
62	Health Care and Social Assistance	25-2059	Special Education Teachers, All Other	20		\$ 58,843		\$ 42,814	\$ 42,817		\$ 55,711
62	Health Care and Social Assistance	25-9031	Instructional Coordinators	60	\$ 27.27	\$ 56,713	\$ 20.86	\$ 43,383	\$ 43,383	\$ 35.69	\$ 74,240
62	Health Care and Social Assistance	25-9045	Teaching Assistants, Except Postsecondary	1,050		\$ 31,482		\$ 29,487	\$ 30,649		\$ 31,272
62	Health Care and Social Assistance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	150	\$ 32.05	\$ 66,662	\$ 25.05	\$ 52,114	\$ 63,055	\$ 36.25	\$ 75,400
62	Health Care and Social Assistance	27-1024	Graphic Designers	10	\$ 35.36	\$ 73,540	\$ 33.33	\$ 69,326	\$ 75,400	\$ 36.25	\$ 75,400
62	Health Care and Social Assistance	27-3031	Public Relations Specialists	80	\$ 31.35	\$ 65,205	\$ 23.58	\$ 49,046	\$ 60,187	\$ 34.95	\$ 72,690
62	Health Care and Social Assistance	27-3043	Writers and Authors	20	\$ 31.67	\$ 65,867	\$ 25.05	\$ 52,114	\$ 61,541	\$ 40.76	\$ 84,790

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
62	Health Care and Social Assistance	27-3091	Interpreters and Translators	10	\$ 27.70	\$ 57,608	\$ 24.05	\$ 50,034	\$ 54,547	\$ 30.50	\$ 63,440
62	Health Care and Social Assistance	29-0000	Healthcare Practitioners and Technical Occupations	29,780	\$ 54.20	\$ 112,731	\$ 34.68	\$ 72,144	\$ 94,467	\$ 53.90	\$ 112,120
62	Health Care and Social Assistance	29-1011	Chiropractors	80	\$ 51.61	\$ 107,354	\$ 32.47	\$ 67,528	\$ 67,528	\$ 49.34	\$ 102,632
62	Health Care and Social Assistance	29-1021	Dentists, General	400	\$ 87.70	\$ 182,422	\$ 46.21	\$ 96,124	\$ 163,818	\$ 112.50	\$ 234,000
62	Health Care and Social Assistance	29-1031	Dietitians and Nutritionists	200	\$ 37.87	\$ 78,778	\$ 33.67	\$ 70,036	\$ 80,303	\$ 41.26	\$ 85,830
62	Health Care and Social Assistance	29-1041	Optometrists	140	\$ 65.60	\$ 136,440	\$ 50.59	\$ 105,221	\$ 135,794	\$ 72.14	\$ 150,044
62	Health Care and Social Assistance	29-1051	Pharmacists	320	\$ 65.27	\$ 135,752	\$ 63.76	\$ 132,615	\$ 135,200	\$ 70.63	\$ 146,913
62	Health Care and Social Assistance	29-1071	Physician Assistants	450	\$ 61.04	\$ 126,973	\$ 54.25	\$ 112,830	\$ 134,290	\$ 70.74	\$ 147,134
62	Health Care and Social Assistance	29-1081	Podiatrists	90	\$ 72.37	\$ 150,537	\$ 45.35	\$ 94,326	\$ 152,173	\$ 92.95	\$ 193,339
62	Health Care and Social Assistance	29-1122	Occupational Therapists	620	\$ 47.79	\$ 99,401	\$ 38.62	\$ 80,339	\$ 102,829	\$ 56.80	\$ 118,143
62	Health Care and Social Assistance	29-1123	Physical Therapists	810	\$ 47.94	\$ 99,713	\$ 38.72	\$ 80,540	\$ 102,481	\$ 55.54	\$ 115,532
62	Health Care and Social Assistance	29-1124	Radiation Therapists	210	\$ 53.49	\$ 111,266	\$ 51.47	\$ 107,058	\$ 107,058	\$ 57.69	\$ 119,988
62	Health Care and Social Assistance	29-1125	Recreational Therapists	90	\$ 29.09	\$ 60,507	\$ 24.43	\$ 50,813	\$ 58,518	\$ 31.85	\$ 66,247
62	Health Care and Social Assistance	29-1126	Respiratory Therapists	520	\$ 41.90	\$ 87,150	\$ 39.65	\$ 82,480	\$ 86,646	\$ 45.66	\$ 94,973
62	Health Care and Social Assistance	29-1127	Speech-Language Pathologists	360	\$ 49.19	\$ 102,323	\$ 37.93	\$ 78,904	\$ 105,376	\$ 56.60	\$ 117,735
62	Health Care and Social Assistance	29-1128	Exercise Physiologists	20	\$ 29.33	\$ 60,998	\$ 25.57	\$ 53,179	\$ 53,264	\$ 30.38	\$ 63,186
62	Health Care and Social Assistance	29-1129	Therapists, All Other	240	\$ 41.63	\$ 86,601	\$ 28.36	\$ 58,999	\$ 75,123	\$ 48.91	\$ 101,731
62	Health Care and Social Assistance	29-1141	Registered Nurses	11,010	\$ 46.18	\$ 96,054	\$ 41.11	\$ 85,508	\$ 99,612	\$ 50.45	\$ 104,936
62	Health Care and Social Assistance	29-1151	Nurse Anesthetists	310	\$ 115.55	\$ 240,335	\$ 91.01	\$ 189,297	\$ 231,075		
62	Health Care and Social Assistance	29-1161	Nurse Midwives	30	\$ 61.40	\$ 127,704	\$ 57.88	\$ 120,385	\$ 137,722	\$ 66.21	\$ 137,727
62	Health Care and Social Assistance	29-1171	Nurse Practitioners	900	\$ 65.98	\$ 137,245	\$ 60.12	\$ 125,059	\$ 138,901	\$ 73.94	\$ 153,803
62	Health Care and Social Assistance	29-1181	Audiologists	40	\$ 41.50	\$ 86,315	\$ 37.54	\$ 78,091	\$ 81,140	\$ 46.22	\$ 96,136
62	Health Care and Social Assistance	29-1211	Anesthesiologists	130							
62	Health Care and Social Assistance	29-1212	Cardiologists	80	\$ 187.53	\$ 390,058					
62	Health Care and Social Assistance	29-1215	Family Medicine Physicians	440	\$ 128.23	\$ 266,719	\$ 67.81	\$ 141,045	\$ 236,020		
62	Health Care and Social Assistance	29-1216	General Internal Medicine Physicians	180	\$ 112.03	\$ 233,029	\$ 96.15	\$ 200,000			
62	Health Care and Social Assistance	29-1217	Neurologists	40	\$ 140.76	\$ 292,776					
62	Health Care and Social Assistance	29-1218	Obstetricians and Gynecologists	110	\$ 147.47	\$ 306,734	\$ 103.17	\$ 214,603			
62	Health Care and Social Assistance	29-1221	Pediatricians, General	70	\$ 105.73	\$ 219,920	\$ 93.82	\$ 195,146	\$ 204,120		
62	Health Care and Social Assistance	29-1223	Psychiatrists	40	\$ 143.01	\$ 297,455					
62	Health Care and Social Assistance	29-1224	Radiologists	160	\$ 123.98	\$ 257,887	\$ 99.25	\$ 206,434	\$ 206,434	\$ 99.25	\$ 206,434
62	Health Care and Social Assistance	29-1229	Physicians, All Other	2,020	\$ 106.05	\$ 220,586	\$ 34.87	\$ 72,520	\$ 227,793		
62	Health Care and Social Assistance	29-1241	Ophthalmologists, Except Pediatric	40	\$ 144.17	\$ 299,875	\$ 47.85	\$ 99,519			
62	Health Care and Social Assistance	29-1242	Orthopedic Surgeons, Except Pediatric	110	\$ 192.37	\$ 400,123					
62	Health Care and Social Assistance	29-1249	Surgeons, All Other	160							
62	Health Care and Social Assistance	29-1292	Dental Hygienists	830	\$ 44.47	\$ 92,501	\$ 45.07	\$ 93,742	\$ 94,432	\$ 45.64	\$ 94,933
62	Health Care and Social Assistance	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	40	\$ 107.99	\$ 224,629	\$ 82.82	\$ 172,270	\$ 187,200		
62	Health Care and Social Assistance	29-2010	Clinical Laboratory Technologists and Technicians	500	\$ 33.29	\$ 69,251	\$ 28.81	\$ 59,923	\$ 77,394	\$ 38.24	\$ 79,543
62	Health Care and Social Assistance	29-2031	Cardiovascular Technologists and Technicians	250	\$ 34.47	\$ 71,700	\$ 22.51	\$ 46,821	\$ 72,611	\$ 46.00	\$ 95,670
62	Health Care and Social Assistance	29-2032	Diagnostic Medical Sonographers	400	\$ 41.80	\$ 86,950	\$ 37.37	\$ 77,724	\$ 88,511	\$ 47.07	\$ 97,906
62	Health Care and Social Assistance	29-2033	Nuclear Medicine Technologists	110	\$ 49.50	\$ 102,952	\$ 45.45	\$ 94,536	\$ 101,971	\$ 53.02	\$ 110,290
62	Health Care and Social Assistance	29-2034	Radiologic Technologists and Technicians	1,010	\$ 37.92	\$ 78,867	\$ 32.81	\$ 68,255	\$ 78,551	\$ 44.59	\$ 92,746
62	Health Care and Social Assistance	29-2035	Magnetic Resonance Imaging Technologists	200	\$ 44.02	\$ 91,565	\$ 42.19	\$ 87,750	\$ 93,420	\$ 46.98	\$ 97,724
62	Health Care and Social Assistance	29-2036	Medical Dosimetrists	10	\$ 67.67	\$ 140,748	\$ 61.36	\$ 127,626	\$ 139,902	\$ 72.40	\$ 150,586
62	Health Care and Social Assistance	29-2042	Emergency Medical Technicians	630	\$ 20.95	\$ 43,566	\$ 17.73	\$ 36,888	\$ 44,640	\$ 22.33	\$ 46,450
62	Health Care and Social Assistance	29-2051	Dietetic Technicians	130	\$ 16.60	\$ 34,518	\$ 15.59	\$ 32,421	\$ 33,100	\$ 16.72	\$ 34,769
62	Health Care and Social Assistance	29-2052	Pharmacy Technicians	240	\$ 23.22	\$ 48,296	\$ 21.85	\$ 45,446	\$ 47,831	\$ 25.16	\$ 52,329

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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	29-2053	Psychiatric Technicians	140	\$ 22.32	\$ 46,423	\$ 20.11	\$ 41,836	\$ 47,194	\$ 23.57	\$ 49,023
62	Health Care and Social Assistance	29-2055	Surgical Technologists	310	\$ 31.56	\$ 65,654	\$ 28.36	\$ 58,998	\$ 65,373	\$ 33.73	\$ 70,156
62	Health Care and Social Assistance	29-2057	Ophthalmic Medical Technicians	220	\$ 22.46	\$ 46,717	\$ 17.97	\$ 37,370	\$ 47,675	\$ 23.91	\$ 49,728
62	Health Care and Social Assistance	29-2061	Licensed Practical and Licensed Vocational Nurses	2,320	\$ 29.99	\$ 62,390	\$ 28.17	\$ 58,588	\$ 60,888	\$ 31.37	\$ 65,253
62	Health Care and Social Assistance	29-2072	Medical Records Specialists	520	\$ 28.52	\$ 59,317	\$ 21.44	\$ 44,602	\$ 59,108	\$ 37.36	\$ 77,700
62	Health Care and Social Assistance	29-2081	Opticians, Dispensing	150	\$ 24.40	\$ 50,747	\$ 19.66	\$ 40,901	\$ 46,375	\$ 30.62	\$ 63,700
62	Health Care and Social Assistance	29-2091	Orthotists and Prosthetists	20	\$ 35.44	\$ 73,712	\$ 26.58	\$ 55,290	\$ 71,353	\$ 40.65	\$ 84,556
62	Health Care and Social Assistance	29-2099	Health Technologists and Technicians, All Other	710	\$ 25.90	\$ 53,876	\$ 19.10	\$ 39,733	\$ 46,348	\$ 27.52	\$ 57,239
62	Health Care and Social Assistance	29-9021	Health Information Technologists and Medical Registrars	160	\$ 34.98	\$ 72,761	\$ 25.82	\$ 53,705	\$ 63,891	\$ 41.64	\$ 86,603
62	Health Care and Social Assistance	29-9091	Athletic Trainers	20		\$ 56,382		\$ 51,943	\$ 51,943		\$ 55,616
62	Health Care and Social Assistance	29-9092	Genetic Counselors	10	\$ 46.00	\$ 95,682	\$ 43.53	\$ 90,536	\$ 93,062	\$ 49.52	\$ 103,007
62	Health Care and Social Assistance	29-9093	Surgical Assistants	50	\$ 31.33	\$ 65,167	\$ 24.15	\$ 50,240	\$ 61,834	\$ 38.55	\$ 80,191
62	Health Care and Social Assistance	29-9099	Healthcare Practitioners and Technical Workers, All Other	80	\$ 32.94	\$ 68,511	\$ 23.23	\$ 48,323	\$ 76,186	\$ 38.59	\$ 80,266
62	Health Care and Social Assistance	31-0000	Healthcare Support Occupations	26,200	\$ 18.46	\$ 38,390	\$ 14.99	\$ 31,187	\$ 36,864	\$ 20.95	\$ 43,577
62	Health Care and Social Assistance	31-1120	Home Health and Personal Care Aides	14,950	\$ 16.65	\$ 34,638	\$ 14.56	\$ 30,288	\$ 32,841	\$ 17.74	\$ 36,895
62	Health Care and Social Assistance	31-1131	Nursing Assistants	5,430	\$ 19.64	\$ 40,860	\$ 17.68	\$ 36,768	\$ 40,933	\$ 21.67	\$ 45,079
62	Health Care and Social Assistance	31-1132	Orderlies	250	\$ 18.49	\$ 38,454	\$ 17.47	\$ 36,328	\$ 36,522	\$ 20.15	\$ 41,907
62	Health Care and Social Assistance	31-2011	Occupational Therapy Assistants	120	\$ 33.34	\$ 69,354	\$ 28.87	\$ 60,058	\$ 69,233	\$ 36.71	\$ 76,349
62	Health Care and Social Assistance	31-2021	Physical Therapist Assistants	290	\$ 30.63	\$ 63,717	\$ 28.91	\$ 60,128	\$ 63,175	\$ 34.82	\$ 72,416
62	Health Care and Social Assistance	31-2022	Physical Therapist Aides	250	\$ 15.89	\$ 33,060	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.26	\$ 35,908
62	Health Care and Social Assistance	31-9091	Dental Assistants	860	\$ 22.66	\$ 47,133	\$ 18.02	\$ 37,485	\$ 46,793	\$ 27.24	\$ 56,651
62	Health Care and Social Assistance	31-9092	Medical Assistants	2,570	\$ 21.19	\$ 44,076	\$ 19.32	\$ 40,187	\$ 43,943	\$ 22.87	\$ 47,579
62	Health Care and Social Assistance	31-9093	Medical Equipment Preparers	320	\$ 24.14	\$ 50,220	\$ 22.81	\$ 47,448	\$ 48,713	\$ 26.95	\$ 56,064
62	Health Care and Social Assistance	31-9094	Medical Transcriptionists	60	\$ 21.06	\$ 43,812	\$ 17.92	\$ 37,280	\$ 46,347	\$ 22.56	\$ 46,917
62	Health Care and Social Assistance	31-9097	Phlebotomists	550	\$ 21.30	\$ 44,311	\$ 19.99	\$ 41,579	\$ 45,231	\$ 22.70	\$ 47,209
62	Health Care and Social Assistance	31-9099	Healthcare Support Workers, All Other	350	\$ 21.73	\$ 45,208	\$ 17.72	\$ 36,851	\$ 45,731	\$ 24.55	\$ 51,072
62	Health Care and Social Assistance	33-0000	Protective Service Occupations	660	\$ 19.79	\$ 41,168	\$ 16.62	\$ 34,579	\$ 38,666	\$ 21.12	\$ 43,937
62	Health Care and Social Assistance	33-1091	First-Line Supervisors of Security Workers	30	\$ 27.13	\$ 56,424	\$ 21.38	\$ 44,461	\$ 54,961	\$ 29.14	\$ 60,614
62	Health Care and Social Assistance	33-9032	Security Guards	550	\$ 19.53	\$ 40,630	\$ 17.35	\$ 36,083	\$ 38,400	\$ 21.08	\$ 43,839
62	Health Care and Social Assistance	35-0000	Food Preparation and Serving Related Occupations	2,180	\$ 17.11	\$ 35,584	\$ 14.26	\$ 29,656	\$ 33,348	\$ 18.07	\$ 37,592
62	Health Care and Social Assistance	35-1011	Chefs and Head Cooks	10	\$ 32.19	\$ 66,962	\$ 26.48	\$ 55,087	\$ 63,340	\$ 35.87	\$ 74,608
62	Health Care and Social Assistance	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	140	\$ 24.54	\$ 51,047	\$ 18.75	\$ 38,997	\$ 50,047	\$ 27.79	\$ 57,794
62	Health Care and Social Assistance	35-2012	Cooks, Institution and Cafeteria	480	\$ 18.79	\$ 39,083	\$ 17.07	\$ 35,510	\$ 37,705	\$ 21.25	\$ 44,191
62	Health Care and Social Assistance	35-2021	Food Preparation Workers	100	\$ 16.52	\$ 34,368	\$ 14.49	\$ 30,130	\$ 31,434	\$ 17.90	\$ 37,227
62	Health Care and Social Assistance	35-3023	Fast Food and Counter Workers	10	\$ 15.98	\$ 33,247	\$ 15.40	\$ 32,026	\$ 32,026	\$ 17.06	\$ 35,480
62	Health Care and Social Assistance	35-3041	Food Servers, Nonrestaurant	1,310	\$ 15.76	\$ 32,785	\$ 14.13	\$ 29,390	\$ 30,773	\$ 17.33	\$ 36,039
62	Health Care and Social Assistance	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	20	\$ 15.70	\$ 32,649	\$ 14.16	\$ 29,445	\$ 31,881	\$ 15.33	\$ 31,881
62	Health Care and Social Assistance	35-9021	Dishwashers	50	\$ 15.49	\$ 32,217	\$ 14.13	\$ 29,390	\$ 30,577	\$ 16.08	\$ 33,449
62	Health Care and Social Assistance	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,760	\$ 17.67	\$ 36,761	\$ 14.86	\$ 30,899	\$ 36,095	\$ 18.37	\$ 38,217
62	Health Care and Social Assistance	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	140	\$ 25.28	\$ 52,587	\$ 21.54	\$ 44,803	\$ 48,864	\$ 28.50	\$ 59,280
62	Health Care and Social Assistance	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	530	\$ 17.79	\$ 37,011	\$ 15.96	\$ 33,204	\$ 36,427	\$ 18.18	\$ 37,806
62	Health Care and Social Assistance	37-2012	Maids and Housekeeping Cleaners	1,070	\$ 16.60	\$ 34,527	\$ 14.39	\$ 29,924	\$ 34,867	\$ 17.62	\$ 36,644
62	Health Care and Social Assistance	37-3011	Landscaping and Groundskeeping Workers	10	\$ 16.61	\$ 34,546	\$ 14.13	\$ 29,390	\$ 33,230	\$ 16.82	\$ 34,986
62	Health Care and Social Assistance	39-0000	Personal Care and Service Occupations	2,770	\$ 17.42	\$ 36,230	\$ 14.65	\$ 30,471	\$ 33,343	\$ 17.33	\$ 36,054
62	Health Care and Social Assistance	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	80	\$ 27.93	\$ 58,101	\$ 23.74	\$ 49,369	\$ 58,660	\$ 31.28	\$ 65,067
62	Health Care and Social Assistance	39-1022	First-Line Supervisors of Personal Service Workers	160	\$ 21.26	\$ 44,213	\$ 18.90	\$ 39,316	\$ 42,190	\$ 21.33	\$ 44,373
62	Health Care and Social Assistance	39-5094	Skincare Specialists	20	\$ 25.25	\$ 52,524	\$ 17.79	\$ 37,013	\$ 48,079	\$ 35.72	\$ 74,299

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	39-6012	Concierges	80	\$ 16.40	\$ 34,118	\$ 14.13	\$ 29,390	\$ 33,435	\$ 17.38	\$ 36,156
62	Health Care and Social Assistance	39-9011	Childcare Workers	1,380	\$ 15.51	\$ 32,268	\$ 14.15	\$ 29,431	\$ 30,910	\$ 16.19	\$ 33,675
62	Health Care and Social Assistance	39-9031	Exercise Trainers and Group Fitness Instructors	100	\$ 31.33	\$ 65,174	\$ 24.27	\$ 50,480	\$ 62,733	\$ 35.84	\$ 74,545
62	Health Care and Social Assistance	39-9032	Recreation Workers	480	\$ 16.05	\$ 33,384	\$ 14.13	\$ 29,390	\$ 32,367	\$ 16.86	\$ 35,072
62	Health Care and Social Assistance	39-9041	Residential Advisors	170	\$ 19.28	\$ 40,094	\$ 15.65	\$ 32,555	\$ 36,787	\$ 23.28	\$ 48,429
62	Health Care and Social Assistance	39-9099	Personal Care and Service Workers, All Other	250	\$ 17.61	\$ 36,632	\$ 16.53	\$ 34,380	\$ 34,484	\$ 17.90	\$ 37,222
62	Health Care and Social Assistance	41-0000	Sales and Related Occupations	230	\$ 39.33	\$ 81,800	\$ 21.00	\$ 43,681	\$ 69,379	\$ 67.53	\$ 140,470
62	Health Care and Social Assistance	41-2011	Cashiers	10	\$ 18.69	\$ 38,880	\$ 16.20	\$ 33,696	\$ 37,514	\$ 22.68	\$ 47,175
62	Health Care and Social Assistance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	140	\$ 51.15	\$ 106,393	\$ 33.90	\$ 70,519	\$ 104,774	\$ 68.89	\$ 143,289
62	Health Care and Social Assistance	43-0000	Office and Administrative Support Occupations	14,230	\$ 21.61	\$ 44,944	\$ 17.89	\$ 37,211	\$ 43,555	\$ 23.17	\$ 48,195
62	Health Care and Social Assistance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,640	\$ 30.30	\$ 63,032	\$ 23.56	\$ 49,002	\$ 59,916	\$ 34.17	\$ 71,066
62	Health Care and Social Assistance	43-2011	Switchboard Operators, Including Answering Service	90	\$ 18.55	\$ 38,588	\$ 17.51	\$ 36,418	\$ 37,747	\$ 20.92	\$ 43,515
62	Health Care and Social Assistance	43-3021	Billing and Posting Clerks	850	\$ 21.89	\$ 45,538	\$ 18.90	\$ 39,321	\$ 46,163	\$ 23.53	\$ 48,934
62	Health Care and Social Assistance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	420	\$ 24.22	\$ 50,378	\$ 21.33	\$ 44,373	\$ 49,043	\$ 26.71	\$ 55,551
62	Health Care and Social Assistance	43-3051	Payroll and Timekeeping Clerks	60	\$ 27.07	\$ 56,306	\$ 22.72	\$ 47,262	\$ 60,100	\$ 29.39	\$ 61,134
62	Health Care and Social Assistance	43-3061	Procurement Clerks	40	\$ 21.97	\$ 45,703	\$ 18.69	\$ 38,871	\$ 48,137	\$ 23.14	\$ 48,137
62	Health Care and Social Assistance	43-4041	Credit Authorizers, Checkers, and Clerks	10	\$ 22.67	\$ 47,161	\$ 22.41	\$ 46,618	\$ 47,097	\$ 22.83	\$ 47,482
62	Health Care and Social Assistance	43-4051	Customer Service Representatives	700	\$ 20.65	\$ 42,952	\$ 17.87	\$ 37,164	\$ 43,196	\$ 22.65	\$ 47,121
62	Health Care and Social Assistance	43-4061	Eligibility Interviewers, Government Programs	10	\$ 27.94	\$ 58,114	\$ 22.16	\$ 46,090	\$ 61,687	\$ 34.40	\$ 71,559
62	Health Care and Social Assistance	43-4071	File Clerks	130	\$ 18.41	\$ 38,291	\$ 16.72	\$ 34,777	\$ 37,479	\$ 19.63	\$ 40,833
62	Health Care and Social Assistance	43-4111	Interviewers, Except Eligibility and Loan	470	\$ 20.20	\$ 42,014	\$ 17.67	\$ 36,764	\$ 40,155	\$ 22.66	\$ 47,128
62	Health Care and Social Assistance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	250	\$ 23.89	\$ 49,690	\$ 21.50	\$ 44,711	\$ 47,784	\$ 25.83	\$ 53,735
62	Health Care and Social Assistance	43-4171	Receptionists and Information Clerks	4,290	\$ 18.96	\$ 39,432	\$ 17.18	\$ 35,736	\$ 38,699	\$ 21.48	\$ 44,680
62	Health Care and Social Assistance	43-4199	Information and Record Clerks, All Other	100	\$ 22.84	\$ 47,498	\$ 19.32	\$ 40,187	\$ 46,224	\$ 26.24	\$ 54,589
62	Health Care and Social Assistance	43-5021	Couriers and Messengers	60	\$ 18.88	\$ 39,264	\$ 16.43	\$ 34,175	\$ 38,120	\$ 21.97	\$ 45,696
62	Health Care and Social Assistance	43-5032	Dispatchers, Except Police, Fire, and Ambulance	40	\$ 20.94	\$ 43,558	\$ 18.06	\$ 37,564	\$ 48,988	\$ 23.55	\$ 48,989
62	Health Care and Social Assistance	43-5061	Production, Planning, and Expediting Clerks	170	\$ 23.83	\$ 49,574	\$ 20.02	\$ 41,640	\$ 48,784	\$ 27.87	\$ 57,962
62	Health Care and Social Assistance	43-5071	Shipping, Receiving, and Inventory Clerks	100	\$ 20.06	\$ 41,718	\$ 17.41	\$ 36,208	\$ 37,616	\$ 22.21	\$ 46,188
62	Health Care and Social Assistance	43-6011	Executive Secretaries and Executive Administrative Assistants	220	\$ 30.37	\$ 63,161	\$ 26.37	\$ 54,842	\$ 61,068	\$ 31.99	\$ 66,542
62	Health Care and Social Assistance	43-6013	Medical Secretaries and Administrative Assistants	1,670	\$ 21.31	\$ 44,318	\$ 18.63	\$ 38,756	\$ 45,850	\$ 22.56	\$ 46,925
62	Health Care and Social Assistance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	1,080	\$ 20.75	\$ 43,162	\$ 17.93	\$ 37,287	\$ 41,366	\$ 22.85	\$ 47,524
62	Health Care and Social Assistance	43-9021	Data Entry Keyers	80	\$ 23.00	\$ 47,847	\$ 23.28	\$ 48,425	\$ 49,920	\$ 24.00	\$ 49,921
62	Health Care and Social Assistance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 16.87	\$ 35,088	\$ 16.38	\$ 34,078	\$ 34,301	\$ 16.66	\$ 34,662
62	Health Care and Social Assistance	43-9061	Office Clerks, General	1,590	\$ 19.30	\$ 40,141	\$ 15.00	\$ 31,200	\$ 37,440	\$ 22.21	\$ 46,194
62	Health Care and Social Assistance	43-9071	Office Machine Operators, Except Computer	20	\$ 18.12	\$ 37,698	\$ 14.13	\$ 29,390	\$ 37,333	\$ 20.19	\$ 41,999
62	Health Care and Social Assistance	43-9199	Office and Administrative Support Workers, All Other	50	\$ 18.93	\$ 39,376	\$ 16.51	\$ 34,335	\$ 35,880	\$ 20.00	\$ 41,600
62	Health Care and Social Assistance	47-0000	Construction and Extraction Occupations	30	\$ 27.11	\$ 56,388	\$ 19.99	\$ 41,580	\$ 62,351	\$ 32.36	\$ 67,304
62	Health Care and Social Assistance	47-2141	Painters, Construction and Maintenance	10	\$ 20.50	\$ 42,648	\$ 16.02	\$ 33,320	\$ 40,456	\$ 24.30	\$ 50,548
62	Health Care and Social Assistance	49-0000	Installation, Maintenance, and Repair Occupations	560	\$ 25.89	\$ 53,849	\$ 19.64	\$ 40,850	\$ 51,630	\$ 31.52	\$ 65,564
62	Health Care and Social Assistance	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	70	\$ 34.64	\$ 72,059	\$ 31.37	\$ 65,239	\$ 74,859	\$ 38.26	\$ 79,572
62	Health Care and Social Assistance	49-9062	Medical Equipment Repairers	30	\$ 35.15	\$ 73,108	\$ 28.55	\$ 59,386	\$ 68,661	\$ 43.26	\$ 89,986
62	Health Care and Social Assistance	49-9071	Maintenance and Repair Workers, General	440	\$ 23.87	\$ 49,649	\$ 18.20	\$ 37,866	\$ 47,004	\$ 29.31	\$ 60,966
62	Health Care and Social Assistance	51-0000	Production Occupations	190	\$ 19.29	\$ 40,126	\$ 14.13	\$ 29,390	\$ 33,280	\$ 23.34	\$ 48,547
62	Health Care and Social Assistance	51-1011	First-Line Supervisors of Production and Operating Workers	20	\$ 25.72	\$ 53,497	\$ 17.27	\$ 35,931	\$ 58,307	\$ 31.99	\$ 66,539
62	Health Care and Social Assistance	51-6011	Laundry and Dry-Cleaning Workers	100	\$ 15.60	\$ 32,442	\$ 14.13	\$ 29,390	\$ 32,479	\$ 16.85	\$ 35,039
62	Health Care and Social Assistance	51-8021	Stationary Engineers and Boiler Operators	40	\$ 27.95	\$ 58,126	\$ 27.89	\$ 58,004	\$ 60,486	\$ 29.20	\$ 60,745
62	Health Care and Social Assistance	53-0000	Transportation and Material Moving Occupations	650	\$ 18.31	\$ 38,079	\$ 14.80	\$ 30,775	\$ 35,859	\$ 20.87	\$ 43,409

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Burlington-Camden-Gloucester-Salem County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	30	\$ 25.73	\$ 53,512	\$ 17.29	\$ 35,970	\$ 49,931	\$ 33.04	\$ 68,716
62	Health Care and Social Assistance	53-3032	Heavy and Tractor-Trailer Truck Drivers	10	\$ 22.69	\$ 47,203	\$ 19.59	\$ 40,741	\$ 48,166	\$ 25.00	\$ 52,000
62	Health Care and Social Assistance	53-3033	Light Truck Drivers	50	\$ 21.76	\$ 45,251	\$ 19.30	\$ 40,144	\$ 50,083	\$ 24.08	\$ 50,083
62	Health Care and Social Assistance	53-3051	Bus Drivers, School	30	\$ 17.86	\$ 37,157	\$ 15.33	\$ 31,890	\$ 36,214	\$ 21.09	\$ 43,860
62	Health Care and Social Assistance	53-3052	Bus Drivers, Transit and Intercity	40	\$ 17.59	\$ 36,579	\$ 15.77	\$ 32,798	\$ 35,737	\$ 19.36	\$ 40,261
62	Health Care and Social Assistance	53-3053	Shuttle Drivers and Chauffeurs	340	\$ 16.87	\$ 35,092	\$ 14.48	\$ 30,112	\$ 33,485	\$ 18.70	\$ 38,887
62	Health Care and Social Assistance	53-7065	Stockers and Order Fillers	90	\$ 19.45	\$ 40,459	\$ 14.79	\$ 30,771	\$ 40,563	\$ 23.42	\$ 48,704
71	Arts, Entertainment, and Recreation	00-0000	Total all occupations	8,630	\$ 23.90	\$ 49,714	\$ 14.13	\$ 29,390	\$ 34,589	\$ 25.00	\$ 52,002
71	Arts, Entertainment, and Recreation	11-0000	Management Occupations	450	\$ 63.42	\$ 131,919	\$ 31.60	\$ 65,726	\$ 92,376	\$ 69.86	\$ 145,312
71	Arts, Entertainment, and Recreation	11-1021	General and Operations Managers	180	\$ 76.02	\$ 158,116	\$ 30.26	\$ 62,934	\$ 105,415	\$ 94.45	\$ 196,455
71	Arts, Entertainment, and Recreation	11-2022	Sales Managers	20	\$ 66.29	\$ 137,883	\$ 40.26	\$ 83,732	\$ 132,394	\$ 81.04	\$ 168,565
71	Arts, Entertainment, and Recreation	11-9051	Food Service Managers	20	\$ 36.12	\$ 75,135	\$ 29.75	\$ 61,882	\$ 77,705	\$ 41.15	\$ 85,600
71	Arts, Entertainment, and Recreation	11-9072	Entertainment and Recreation Managers, Except Gambling	140	\$ 37.75	\$ 78,511	\$ 28.94	\$ 60,194	\$ 69,443	\$ 41.78	\$ 86,899
71	Arts, Entertainment, and Recreation	11-9199	Managers, All Other	40	\$ 87.37	\$ 181,736	\$ 46.60	\$ 96,924	\$ 135,007		
71	Arts, Entertainment, and Recreation	13-0000	Business and Financial Operations Occupations	190	\$ 38.89	\$ 80,889	\$ 24.53	\$ 51,018	\$ 68,496	\$ 44.21	\$ 91,953
71	Arts, Entertainment, and Recreation	13-1071	Human Resources Specialists	20	\$ 35.48	\$ 73,803	\$ 28.67	\$ 59,624	\$ 73,176	\$ 43.10	\$ 89,654
71	Arts, Entertainment, and Recreation	13-1082	Project Management Specialists	20	\$ 61.19	\$ 127,277	\$ 47.76	\$ 99,336	\$ 104,505	\$ 82.85	\$ 172,323
71	Arts, Entertainment, and Recreation	13-1121	Meeting, Convention, and Event Planners	40	\$ 28.58	\$ 59,439	\$ 22.61	\$ 47,024	\$ 56,438	\$ 27.50	\$ 57,197
71	Arts, Entertainment, and Recreation	13-1161	Market Research Analysts and Marketing Specialists	20	\$ 31.43	\$ 65,366	\$ 22.43	\$ 46,661	\$ 63,621	\$ 37.89	\$ 78,816
71	Arts, Entertainment, and Recreation	13-1199	Business Operations Specialists, All Other	30	\$ 30.48	\$ 63,391	\$ 20.37	\$ 42,370	\$ 59,567	\$ 38.11	\$ 79,275
71	Arts, Entertainment, and Recreation	13-2011	Accountants and Auditors	20	\$ 39.47	\$ 82,088	\$ 32.05	\$ 66,659	\$ 78,794	\$ 47.13	\$ 98,039
71	Arts, Entertainment, and Recreation	15-0000	Computer and Mathematical Occupations	50	\$ 38.63	\$ 80,354	\$ 26.45	\$ 55,018	\$ 57,873	\$ 52.13	\$ 108,433
71	Arts, Entertainment, and Recreation	25-0000	Educational Instruction and Library Occupations	110	\$ 23.16	\$ 48,178	\$ 14.13	\$ 29,390	\$ 40,567	\$ 30.32	\$ 63,056
71	Arts, Entertainment, and Recreation	25-3021	Self-Enrichment Teachers	100	\$ 22.91	\$ 47,650	\$ 14.13	\$ 29,390	\$ 37,421	\$ 24.48	\$ 50,911
71	Arts, Entertainment, and Recreation	25-4012	Curators	10	\$ 25.58	\$ 53,199	\$ 17.83	\$ 37,095	\$ 48,632	\$ 34.05	\$ 70,819
71	Arts, Entertainment, and Recreation	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	560	\$ 47.36	\$ 98,509	\$ 20.32	\$ 42,257	\$ 63,682	\$ 47.90	\$ 99,626
71	Arts, Entertainment, and Recreation	27-2022	Coaches and Scouts	260		\$ 108,235		\$ 46,794	\$ 66,843		\$ 81,705
71	Arts, Entertainment, and Recreation	27-2041	Music Directors and Composers	10	\$ 35.05	\$ 72,910	\$ 20.98	\$ 43,631	\$ 56,168	\$ 35.64	\$ 74,121
71	Arts, Entertainment, and Recreation	33-0000	Protective Service Occupations	320	\$ 16.12	\$ 33,520	\$ 14.13	\$ 29,390	\$ 31,095	\$ 15.22	\$ 31,662
71	Arts, Entertainment, and Recreation	33-1099	First-Line Supervisors of Protective Service Workers, All Other	20	\$ 21.31	\$ 44,319	\$ 17.25	\$ 35,884	\$ 43,223	\$ 23.00	\$ 47,840
71	Arts, Entertainment, and Recreation	33-9032	Security Guards	60	\$ 19.03	\$ 39,577	\$ 14.13	\$ 29,390	\$ 31,095	\$ 19.63	\$ 40,835
71	Arts, Entertainment, and Recreation	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	230	\$ 14.70	\$ 30,581	\$ 14.13	\$ 29,390	\$ 29,981	\$ 15.10	\$ 31,401
71	Arts, Entertainment, and Recreation	35-0000	Food Preparation and Serving Related Occupations	1,150	\$ 19.58	\$ 40,735	\$ 14.44	\$ 30,041	\$ 35,316	\$ 22.28	\$ 46,334
71	Arts, Entertainment, and Recreation	35-1011	Chefs and Head Cooks	20	\$ 41.42	\$ 86,154	\$ 29.65	\$ 61,676	\$ 78,998	\$ 49.50	\$ 102,962
71	Arts, Entertainment, and Recreation	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	70	\$ 25.18	\$ 52,381	\$ 22.70	\$ 47,221	\$ 51,179	\$ 28.63	\$ 59,556
71	Arts, Entertainment, and Recreation	35-2014	Cooks, Restaurant	140	\$ 19.22	\$ 39,968	\$ 17.24	\$ 35,849	\$ 39,369	\$ 21.19	\$ 44,083
71	Arts, Entertainment, and Recreation	35-2021	Food Preparation Workers	20	\$ 15.47	\$ 32,185	\$ 14.35	\$ 29,849	\$ 30,759	\$ 16.28	\$ 33,855
71	Arts, Entertainment, and Recreation	35-3011	Bartenders	150	\$ 21.04	\$ 43,753	\$ 15.47	\$ 32,174	\$ 39,733	\$ 24.78	\$ 51,538
71	Arts, Entertainment, and Recreation	35-3023	Fast Food and Counter Workers	110	\$ 14.80	\$ 30,787	\$ 14.13	\$ 29,390	\$ 29,966	\$ 14.72	\$ 30,616
71	Arts, Entertainment, and Recreation	35-3031	Waiters and Waitresses	350	\$ 22.07	\$ 45,897	\$ 15.37	\$ 31,975	\$ 39,694	\$ 25.10	\$ 52,198
71	Arts, Entertainment, and Recreation	35-3041	Food Servers, Nonrestaurant	110	\$ 15.29	\$ 31,806	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.54	\$ 34,405
71	Arts, Entertainment, and Recreation	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	70	\$ 14.74	\$ 30,666	\$ 14.13	\$ 29,390	\$ 29,529	\$ 14.74	\$ 30,650
71	Arts, Entertainment, and Recreation	35-9021	Dishwashers	70	\$ 15.97	\$ 33,214	\$ 14.95	\$ 31,096	\$ 33,067	\$ 16.39	\$ 34,085
71	Arts, Entertainment, and Recreation	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	30	\$ 15.04	\$ 31,278	\$ 14.13	\$ 29,390	\$ 29,595	\$ 14.95	\$ 31,093
71	Arts, Entertainment, and Recreation	37-0000	Building and Grounds Cleaning and Maintenance Occupations	540	\$ 17.74	\$ 36,899	\$ 14.44	\$ 30,033	\$ 33,973	\$ 18.75	\$ 39,009
71	Arts, Entertainment, and Recreation	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	40	\$ 32.21	\$ 66,990	\$ 27.51	\$ 57,226	\$ 65,000	\$ 37.20	\$ 77,371
71	Arts, Entertainment, and Recreation	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	190	\$ 15.86	\$ 32,999	\$ 14.26	\$ 29,669	\$ 30,659	\$ 16.62	\$ 34,580

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				(Avg.)	(Avg.)					
71	Arts, Entertainment, and Recreation	37-3011	Landscaping and Groundskeeping Workers	300	\$ 16.89	\$ 35,127	\$ 14.56	\$ 30,289	\$ 34,052	\$ 18.00	\$ 37,434
71	Arts, Entertainment, and Recreation	39-0000	Personal Care and Service Occupations	3,290	\$ 19.51	\$ 40,575	\$ 14.13	\$ 29,390	\$ 31,176	\$ 21.71	\$ 45,156
71	Arts, Entertainment, and Recreation	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except Gr	210	\$ 20.56	\$ 42,759	\$ 17.43	\$ 36,251	\$ 37,717	\$ 22.65	\$ 47,119
71	Arts, Entertainment, and Recreation	39-1022	First-Line Supervisors of Personal Service Workers	150	\$ 20.14	\$ 41,883	\$ 17.20	\$ 35,778	\$ 37,440	\$ 24.83	\$ 51,638
71	Arts, Entertainment, and Recreation	39-2021	Animal Caretakers	100	\$ 17.08	\$ 35,530	\$ 16.00	\$ 33,279	\$ 33,279	\$ 17.52	\$ 36,432
71	Arts, Entertainment, and Recreation	39-3091	Amusement and Recreation Attendants	1,410	\$ 14.77	\$ 30,717	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.63	\$ 30,423
71	Arts, Entertainment, and Recreation	39-3093	Locker Room, Coatroom, and Dressing Room Attendants	10	\$ 14.89	\$ 30,967	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.44	\$ 30,029
71	Arts, Entertainment, and Recreation	39-7010	Tour and travel guides	60	\$ 15.07	\$ 31,343	\$ 14.13	\$ 29,390	\$ 30,961	\$ 15.56	\$ 32,368
71	Arts, Entertainment, and Recreation	39-9011	Childcare Workers	80	\$ 14.20	\$ 29,541	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.15	\$ 29,438
71	Arts, Entertainment, and Recreation	39-9031	Exercise Trainers and Group Fitness Instructors	1,060	\$ 26.94	\$ 56,040	\$ 17.57	\$ 36,556	\$ 59,022	\$ 35.12	\$ 73,059
71	Arts, Entertainment, and Recreation	39-9032	Recreation Workers	100	\$ 14.83	\$ 30,851	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.45	\$ 30,047
71	Arts, Entertainment, and Recreation	41-0000	Sales and Related Occupations	540	\$ 19.03	\$ 39,588	\$ 14.13	\$ 29,390	\$ 30,159	\$ 20.94	\$ 43,546
71	Arts, Entertainment, and Recreation	41-1011	First-Line Supervisors of Retail Sales Workers	30	\$ 25.40	\$ 52,833	\$ 19.43	\$ 40,407	\$ 52,000	\$ 28.82	\$ 59,936
71	Arts, Entertainment, and Recreation	41-1012	First-Line Supervisors of Non-Retail Sales Workers	60	\$ 21.55	\$ 44,819	\$ 19.89	\$ 41,376	\$ 43,546	\$ 21.04	\$ 43,758
71	Arts, Entertainment, and Recreation	41-2011	Cashiers	110	\$ 14.56	\$ 30,287	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
71	Arts, Entertainment, and Recreation	41-2021	Counter and Rental Clerks	30	\$ 15.84	\$ 32,939	\$ 15.44	\$ 32,119	\$ 32,119	\$ 15.44	\$ 32,119
71	Arts, Entertainment, and Recreation	41-2031	Retail Salespersons	70	\$ 15.93	\$ 33,144	\$ 14.13	\$ 29,390	\$ 29,998	\$ 14.49	\$ 30,139
71	Arts, Entertainment, and Recreation	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	210	\$ 18.92	\$ 39,344	\$ 14.13	\$ 29,390	\$ 29,882	\$ 22.06	\$ 45,883
71	Arts, Entertainment, and Recreation	43-0000	Office and Administrative Support Occupations	910	\$ 16.89	\$ 35,129	\$ 14.13	\$ 29,390	\$ 29,432	\$ 17.79	\$ 37,011
71	Arts, Entertainment, and Recreation	43-1011	First-Line Supervisors of Office and Administrative Support Workers	50	\$ 22.75	\$ 47,321	\$ 17.80	\$ 37,024	\$ 43,727	\$ 26.40	\$ 54,918
71	Arts, Entertainment, and Recreation	43-3031	Bookkeeping, Accounting, and Auditing Clerks	80	\$ 23.62	\$ 49,122	\$ 20.06	\$ 41,732	\$ 46,443	\$ 29.78	\$ 61,952
71	Arts, Entertainment, and Recreation	43-4051	Customer Service Representatives	80	\$ 14.80	\$ 30,791	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.60	\$ 30,374
71	Arts, Entertainment, and Recreation	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 19.09	\$ 39,705	\$ 15.26	\$ 31,733	\$ 42,309	\$ 20.34	\$ 42,311
71	Arts, Entertainment, and Recreation	43-4171	Receptionists and Information Clerks	430	\$ 14.45	\$ 30,048	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
71	Arts, Entertainment, and Recreation	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	40	\$ 19.98	\$ 41,550	\$ 16.85	\$ 35,055	\$ 39,673	\$ 22.51	\$ 46,810
71	Arts, Entertainment, and Recreation	43-9061	Office Clerks, General	180	\$ 17.39	\$ 36,174	\$ 14.15	\$ 29,432	\$ 31,584	\$ 19.14	\$ 39,811
71	Arts, Entertainment, and Recreation	47-0000	Construction and Extraction Occupations	50	\$ 28.92	\$ 60,163	\$ 20.81	\$ 43,290	\$ 61,605	\$ 34.75	\$ 72,286
71	Arts, Entertainment, and Recreation	47-2031	Carpenters	30	\$ 29.70	\$ 61,778	\$ 21.32	\$ 44,346	\$ 61,605	\$ 34.62	\$ 72,007
71	Arts, Entertainment, and Recreation	49-0000	Installation, Maintenance, and Repair Occupations	290	\$ 22.69	\$ 47,196	\$ 16.55	\$ 34,427	\$ 43,680	\$ 27.57	\$ 57,353
71	Arts, Entertainment, and Recreation	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	40	\$ 31.18	\$ 64,859	\$ 26.34	\$ 54,779	\$ 66,164	\$ 34.08	\$ 70,895
71	Arts, Entertainment, and Recreation	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	30	\$ 22.65	\$ 47,111	\$ 20.23	\$ 42,071	\$ 42,075	\$ 27.72	\$ 57,648
71	Arts, Entertainment, and Recreation	49-9071	Maintenance and Repair Workers, General	160	\$ 20.33	\$ 42,277	\$ 16.43	\$ 34,184	\$ 37,482	\$ 22.36	\$ 46,511
71	Arts, Entertainment, and Recreation	49-9099	Installation, Maintenance, and Repair Workers, All Other	20	\$ 18.65	\$ 38,797	\$ 14.81	\$ 30,799	\$ 43,600	\$ 21.03	\$ 43,743
71	Arts, Entertainment, and Recreation	51-0000	Production Occupations	10	\$ 25.85	\$ 53,758	\$ 15.93	\$ 33,136	\$ 45,859	\$ 27.74	\$ 57,694
71	Arts, Entertainment, and Recreation	53-0000	Transportation and Material Moving Occupations	110	\$ 19.38	\$ 40,317	\$ 14.73	\$ 30,645	\$ 32,855	\$ 21.55	\$ 44,824
72	Accommodation and Food Services	00-0000	Total all occupations	41,590	\$ 18.18	\$ 37,812	\$ 14.13	\$ 29,390	\$ 31,182	\$ 18.47	\$ 38,415
72	Accommodation and Food Services	11-0000	Management Occupations	1,100	\$ 37.48	\$ 77,953	\$ 28.44	\$ 59,149	\$ 72,646	\$ 41.86	\$ 87,067
72	Accommodation and Food Services	11-1021	General and Operations Managers	170	\$ 50.29	\$ 104,593	\$ 30.78	\$ 64,028	\$ 86,070	\$ 57.16	\$ 118,899
72	Accommodation and Food Services	11-9051	Food Service Managers	820	\$ 35.16	\$ 73,132	\$ 28.32	\$ 58,907	\$ 71,488	\$ 38.61	\$ 80,310
72	Accommodation and Food Services	11-9081	Lodging Managers	60	\$ 32.45	\$ 67,488	\$ 22.18	\$ 46,124	\$ 60,485	\$ 42.59	\$ 88,592
72	Accommodation and Food Services	13-0000	Business and Financial Operations Occupations	390	\$ 21.84	\$ 45,425	\$ 14.93	\$ 31,054	\$ 32,765	\$ 25.21	\$ 52,429
72	Accommodation and Food Services	13-1151	Training and Development Specialists	230	\$ 16.33	\$ 33,966	\$ 14.67	\$ 30,509	\$ 31,055	\$ 15.78	\$ 32,828
72	Accommodation and Food Services	13-1161	Market Research Analysts and Marketing Specialists	40	\$ 23.63	\$ 49,159	\$ 19.07	\$ 39,661	\$ 39,661	\$ 28.55	\$ 59,385
72	Accommodation and Food Services	13-1199	Business Operations Specialists, All Other	60	\$ 36.35	\$ 75,606	\$ 19.18	\$ 39,895	\$ 81,526	\$ 57.09	\$ 118,755
72	Accommodation and Food Services	13-2011	Accountants and Auditors	10	\$ 35.18	\$ 73,179	\$ 35.82	\$ 74,508	\$ 74,508	\$ 36.14	\$ 75,171
72	Accommodation and Food Services	35-0000	Food Preparation and Serving Related Occupations	34,530	\$ 17.69	\$ 36,792	\$ 14.13	\$ 29,390	\$ 30,744	\$ 18.17	\$ 37,790
72	Accommodation and Food Services	35-1011	Chefs and Head Cooks	480	\$ 33.70	\$ 70,088	\$ 26.58	\$ 55,291	\$ 74,863	\$ 38.17	\$ 79,392

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
72	Accommodation and Food Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	3,210	\$ 21.60	\$ 44,926	\$ 17.41	\$ 36,216	\$ 39,675	\$ 23.68	\$ 49,254
72	Accommodation and Food Services	35-2011	Cooks, Fast Food	760	\$ 15.88	\$ 33,041	\$ 14.13	\$ 29,390	\$ 30,354	\$ 17.44	\$ 36,275
72	Accommodation and Food Services	35-2012	Cooks, Institution and Cafeteria	360	\$ 18.22	\$ 37,902	\$ 17.20	\$ 35,785	\$ 37,792	\$ 19.55	\$ 40,669
72	Accommodation and Food Services	35-2014	Cooks, Restaurant	3,200	\$ 17.92	\$ 37,277	\$ 15.34	\$ 31,906	\$ 37,285	\$ 18.54	\$ 38,571
72	Accommodation and Food Services	35-2015	Cooks, Short Order	130	\$ 15.06	\$ 31,328	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.07	\$ 33,427
72	Accommodation and Food Services	35-2021	Food Preparation Workers	1,690	\$ 15.58	\$ 32,414	\$ 14.13	\$ 29,390	\$ 29,934	\$ 15.26	\$ 31,738
72	Accommodation and Food Services	35-3011	Bartenders	2,190	\$ 21.14	\$ 43,962	\$ 14.32	\$ 29,783	\$ 35,325	\$ 23.15	\$ 48,162
72	Accommodation and Food Services	35-3023	Fast Food and Counter Workers	10,960	\$ 14.83	\$ 30,844	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.59	\$ 30,352
72	Accommodation and Food Services	35-3031	Waiters and Waitresses	7,060	\$ 19.99	\$ 41,576	\$ 14.13	\$ 29,390	\$ 35,278	\$ 22.23	\$ 46,241
72	Accommodation and Food Services	35-3041	Food Servers, Nonrestaurant	160	\$ 16.56	\$ 34,447	\$ 14.92	\$ 31,028	\$ 33,719	\$ 18.27	\$ 38,007
72	Accommodation and Food Services	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,360	\$ 16.71	\$ 34,747	\$ 14.13	\$ 29,390	\$ 30,235	\$ 16.43	\$ 34,166
72	Accommodation and Food Services	35-9021	Dishwashers	860	\$ 15.25	\$ 31,720	\$ 14.13	\$ 29,390	\$ 30,123	\$ 16.29	\$ 33,879
72	Accommodation and Food Services	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,420	\$ 15.51	\$ 32,252	\$ 14.13	\$ 29,390	\$ 29,955	\$ 16.33	\$ 33,973
72	Accommodation and Food Services	35-9099	Food Preparation and Serving Related Workers, All Other	670	\$ 15.20	\$ 31,615	\$ 14.13	\$ 29,390	\$ 29,975	\$ 16.55	\$ 34,422
72	Accommodation and Food Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,020	\$ 16.07	\$ 33,421	\$ 14.36	\$ 29,872	\$ 32,388	\$ 16.55	\$ 34,420
72	Accommodation and Food Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	80	\$ 20.65	\$ 42,950	\$ 17.50	\$ 36,409	\$ 38,206	\$ 23.59	\$ 49,061
72	Accommodation and Food Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	250	\$ 15.99	\$ 33,256	\$ 14.78	\$ 30,735	\$ 32,743	\$ 16.17	\$ 33,629
72	Accommodation and Food Services	37-2012	Maids and Housekeeping Cleaners	630	\$ 15.29	\$ 31,795	\$ 14.25	\$ 29,650	\$ 30,711	\$ 16.25	\$ 33,793
72	Accommodation and Food Services	41-0000	Sales and Related Occupations	1,450	\$ 16.07	\$ 33,428	\$ 14.13	\$ 29,390	\$ 29,995	\$ 15.90	\$ 33,063
72	Accommodation and Food Services	41-2011	Cashiers	970	\$ 14.64	\$ 30,456	\$ 14.13	\$ 29,390	\$ 29,857	\$ 14.80	\$ 30,792
72	Accommodation and Food Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	50	\$ 25.91	\$ 53,890	\$ 20.46	\$ 42,550	\$ 49,445	\$ 29.47	\$ 61,288
72	Accommodation and Food Services	43-0000	Office and Administrative Support Occupations	1,180	\$ 18.16	\$ 37,763	\$ 14.72	\$ 30,628	\$ 34,867	\$ 19.67	\$ 40,906
72	Accommodation and Food Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	90	\$ 24.51	\$ 50,983	\$ 20.75	\$ 43,150	\$ 51,315	\$ 28.42	\$ 59,116
72	Accommodation and Food Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	240	\$ 20.29	\$ 42,201	\$ 15.26	\$ 31,732	\$ 37,181	\$ 25.09	\$ 52,189
72	Accommodation and Food Services	43-4051	Customer Service Representatives	70	\$ 15.98	\$ 33,238	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
72	Accommodation and Food Services	43-4081	Hotel, Motel, and Resort Desk Clerks	460	\$ 15.96	\$ 33,191	\$ 14.18	\$ 29,486	\$ 33,658	\$ 17.24	\$ 35,858
72	Accommodation and Food Services	43-5071	Shipping, Receiving, and Inventory Clerks	60	\$ 20.60	\$ 42,850	\$ 21.57	\$ 44,872	\$ 44,872	\$ 21.57	\$ 44,872
72	Accommodation and Food Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	20	\$ 19.11	\$ 39,746	\$ 17.88	\$ 37,182	\$ 38,356	\$ 19.97	\$ 41,533
72	Accommodation and Food Services	43-9061	Office Clerks, General	130	\$ 19.51	\$ 40,572	\$ 16.66	\$ 34,658	\$ 36,819	\$ 23.07	\$ 47,989
72	Accommodation and Food Services	49-0000	Installation, Maintenance, and Repair Occupations	280	\$ 20.98	\$ 43,642	\$ 14.46	\$ 30,073	\$ 37,668	\$ 23.60	\$ 49,086
72	Accommodation and Food Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	30	\$ 30.92	\$ 64,322	\$ 20.75	\$ 43,157	\$ 58,587	\$ 38.65	\$ 80,383
72	Accommodation and Food Services	49-9071	Maintenance and Repair Workers, General	240	\$ 19.49	\$ 40,529	\$ 14.31	\$ 29,758	\$ 36,770	\$ 21.30	\$ 44,298
72	Accommodation and Food Services	51-0000	Production Occupations	430	\$ 17.56	\$ 36,515	\$ 14.71	\$ 30,593	\$ 33,122	\$ 18.45	\$ 38,375
72	Accommodation and Food Services	51-3011	Bakers	310	\$ 16.61	\$ 34,549	\$ 14.76	\$ 30,694	\$ 33,122	\$ 17.45	\$ 36,298
72	Accommodation and Food Services	51-6011	Laundry and Dry-Cleaning Workers	70	\$ 14.98	\$ 31,163	\$ 14.36	\$ 29,867	\$ 30,593	\$ 14.85	\$ 30,882
72	Accommodation and Food Services	53-0000	Transportation and Material Moving Occupations	950	\$ 16.23	\$ 33,750	\$ 14.13	\$ 29,390	\$ 30,472	\$ 16.49	\$ 34,307
72	Accommodation and Food Services	53-3031	Driver/Sales Workers	840	\$ 16.21	\$ 33,723	\$ 14.13	\$ 29,390	\$ 30,308	\$ 16.49	\$ 34,307
72	Accommodation and Food Services	53-3033	Light Truck Drivers	20	\$ 17.61	\$ 36,632	\$ 15.74	\$ 32,729	\$ 37,715	\$ 18.13	\$ 37,715
72	Accommodation and Food Services	53-7065	Stockers and Order Fillers	40	\$ 16.33	\$ 33,971	\$ 15.24	\$ 31,708	\$ 31,708	\$ 16.22	\$ 33,733
81	Other Services (except Public Administration)	00-0000	Total all occupations	16,310	\$ 24.26	\$ 50,454	\$ 14.16	\$ 29,455	\$ 38,472	\$ 28.29	\$ 58,844
81	Other Services (except Public Administration)	11-0000	Management Occupations	760	\$ 57.03	\$ 118,629	\$ 35.30	\$ 73,430	\$ 100,194	\$ 62.71	\$ 130,428
81	Other Services (except Public Administration)	11-1021	General and Operations Managers	480	\$ 58.63	\$ 121,947	\$ 31.55	\$ 65,619	\$ 104,624	\$ 60.60	\$ 126,046
81	Other Services (except Public Administration)	11-2022	Sales Managers	10	\$ 57.65	\$ 119,916	\$ 39.60	\$ 82,364	\$ 117,551	\$ 74.33	\$ 154,610
81	Other Services (except Public Administration)	11-2033	Fundraising Managers	20	\$ 49.61	\$ 103,192	\$ 38.58	\$ 80,241	\$ 106,502	\$ 53.50	\$ 111,275
81	Other Services (except Public Administration)	11-3012	Administrative Services Managers	10	\$ 73.34	\$ 152,547	\$ 48.85	\$ 101,601	\$ 129,350	\$ 92.85	\$ 193,131
81	Other Services (except Public Administration)	11-3013	Facilities Managers	10	\$ 56.20	\$ 116,905	\$ 32.20	\$ 66,969	\$ 138,323	\$ 66.52	\$ 138,362
81	Other Services (except Public Administration)	11-3031	Financial Managers	20	\$ 79.67	\$ 165,710	\$ 46.81	\$ 97,369	\$ 145,145	\$ 104.26	\$ 216,868

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
81	Other Services (except Public Administration)	11-9151	Social and Community Service Managers	20	\$ 45.86	\$ 95,395	\$ 35.30	\$ 73,430	\$ 85,270	\$ 48.27	\$ 100,394
81	Other Services (except Public Administration)	11-9171	Funeral Home Managers	70	\$ 45.00	\$ 93,593	\$ 36.38	\$ 75,674	\$ 78,869	\$ 47.55	\$ 98,903
81	Other Services (except Public Administration)	11-9199	Managers, All Other	30	\$ 70.27	\$ 146,166	\$ 37.28	\$ 77,533	\$ 126,090	\$ 104.00	\$ 216,316
81	Other Services (except Public Administration)	13-0000	Business and Financial Operations Occupations	920	\$ 43.08	\$ 89,614	\$ 29.77	\$ 61,926	\$ 83,056	\$ 50.68	\$ 105,417
81	Other Services (except Public Administration)	13-1020	Buyers and Purchasing Agents	20	\$ 38.43	\$ 79,928	\$ 29.59	\$ 61,544	\$ 78,193	\$ 42.68	\$ 88,769
81	Other Services (except Public Administration)	13-1051	Cost Estimators	140	\$ 34.47	\$ 71,698	\$ 24.04	\$ 50,003	\$ 75,606	\$ 40.54	\$ 84,330
81	Other Services (except Public Administration)	13-1071	Human Resources Specialists	30	\$ 40.02	\$ 83,250	\$ 26.26	\$ 54,612	\$ 77,756	\$ 41.22	\$ 85,740
81	Other Services (except Public Administration)	13-1075	Labor Relations Specialists	380	\$ 47.82	\$ 99,468	\$ 37.17	\$ 77,314	\$ 98,685	\$ 59.51	\$ 123,787
81	Other Services (except Public Administration)	13-1121	Meeting, Convention, and Event Planners	20	\$ 24.75	\$ 51,487	\$ 14.64	\$ 30,449	\$ 50,464	\$ 28.85	\$ 60,000
81	Other Services (except Public Administration)	13-1131	Fundraisers	20	\$ 35.69	\$ 74,238	\$ 30.73	\$ 63,918	\$ 67,351	\$ 38.39	\$ 79,844
81	Other Services (except Public Administration)	13-1151	Training and Development Specialists	30	\$ 37.91	\$ 78,858	\$ 33.34	\$ 69,350	\$ 73,995	\$ 37.67	\$ 78,353
81	Other Services (except Public Administration)	13-1161	Market Research Analysts and Marketing Specialists	10	\$ 24.34	\$ 50,623	\$ 17.89	\$ 37,218	\$ 47,902	\$ 26.59	\$ 55,317
81	Other Services (except Public Administration)	13-1199	Business Operations Specialists, All Other	130	\$ 42.41	\$ 88,203	\$ 30.61	\$ 63,661	\$ 79,879	\$ 47.58	\$ 98,962
81	Other Services (except Public Administration)	13-2011	Accountants and Auditors	90	\$ 52.08	\$ 108,329	\$ 38.03	\$ 79,099	\$ 104,505	\$ 52.26	\$ 108,702
81	Other Services (except Public Administration)	15-0000	Computer and Mathematical Occupations	60	\$ 35.91	\$ 74,689	\$ 23.14	\$ 48,134	\$ 66,810	\$ 46.91	\$ 97,569
81	Other Services (except Public Administration)	15-1232	Computer User Support Specialists	10	\$ 24.86	\$ 51,702	\$ 18.94	\$ 39,398	\$ 46,494	\$ 30.58	\$ 63,601
81	Other Services (except Public Administration)	15-1299	Computer Occupations, All Other	30	\$ 40.11	\$ 83,436	\$ 25.15	\$ 52,312	\$ 75,993	\$ 56.15	\$ 116,800
81	Other Services (except Public Administration)	21-0000	Community and Social Service Occupations	210	\$ 25.00	\$ 52,010	\$ 17.81	\$ 37,052	\$ 47,949	\$ 29.43	\$ 61,214
81	Other Services (except Public Administration)	21-1093	Social and Human Service Assistants	60	\$ 18.86	\$ 39,222	\$ 14.13	\$ 29,390	\$ 36,964	\$ 22.33	\$ 46,457
81	Other Services (except Public Administration)	21-2011	Clergy	50	\$ 33.56	\$ 69,795	\$ 28.22	\$ 58,692	\$ 64,388	\$ 34.51	\$ 71,777
81	Other Services (except Public Administration)	25-0000	Educational Instruction and Library Occupations	170	\$ 25.44	\$ 52,910	\$ 14.78	\$ 30,740	\$ 38,621	\$ 33.25	\$ 69,160
81	Other Services (except Public Administration)	25-2011	Preschool Teachers, Except Special Education	20	\$ 22.17	\$ 46,110	\$ 16.41	\$ 34,139	\$ 35,477	\$ 30.65	\$ 63,753
81	Other Services (except Public Administration)	25-3021	Self-Enrichment Teachers	100	\$ 23.28	\$ 48,413	\$ 14.78	\$ 30,740	\$ 38,621	\$ 33.42	\$ 69,524
81	Other Services (except Public Administration)	25-9045	Teaching Assistants, Except Postsecondary	20		\$ 32,420		\$ 31,888		\$ 31,888	\$ 34,217
81	Other Services (except Public Administration)	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	220	\$ 36.86	\$ 76,678	\$ 23.07	\$ 47,991	\$ 78,209	\$ 43.69	\$ 90,872
81	Other Services (except Public Administration)	27-3031	Public Relations Specialists	80	\$ 31.05	\$ 64,589	\$ 23.04	\$ 47,917	\$ 61,003	\$ 35.34	\$ 73,500
81	Other Services (except Public Administration)	29-0000	Healthcare Practitioners and Technical Occupations	30	\$ 26.01	\$ 54,098	\$ 15.45	\$ 32,137	\$ 52,340	\$ 29.84	\$ 62,077
81	Other Services (except Public Administration)	31-0000	Healthcare Support Occupations	240	\$ 30.08	\$ 62,569	\$ 19.68	\$ 40,927	\$ 46,604	\$ 36.13	\$ 75,141
81	Other Services (except Public Administration)	31-1120	Home Health and Personal Care Aides	50	\$ 19.19	\$ 39,914	\$ 14.35	\$ 29,848	\$ 35,579	\$ 19.68	\$ 40,927
81	Other Services (except Public Administration)	31-9011	Massage Therapists	180	\$ 33.60	\$ 69,878	\$ 21.81	\$ 45,367	\$ 64,753	\$ 45.34	\$ 94,316
81	Other Services (except Public Administration)	37-0000	Building and Grounds Cleaning and Maintenance Occupations	220	\$ 17.65	\$ 36,719	\$ 14.20	\$ 29,541	\$ 35,001	\$ 19.28	\$ 40,094
81	Other Services (except Public Administration)	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	150	\$ 16.82	\$ 34,989	\$ 14.13	\$ 29,390	\$ 34,055	\$ 19.28	\$ 40,094
81	Other Services (except Public Administration)	39-0000	Personal Care and Service Occupations	5,960	\$ 18.86	\$ 39,229	\$ 14.13	\$ 29,390	\$ 31,937	\$ 20.35	\$ 42,333
81	Other Services (except Public Administration)	39-1022	First-Line Supervisors of Personal Service Workers	430	\$ 21.21	\$ 44,113	\$ 17.23	\$ 35,844	\$ 38,169	\$ 26.25	\$ 54,600
81	Other Services (except Public Administration)	39-2021	Animal Caretakers	580	\$ 17.36	\$ 36,106	\$ 14.28	\$ 29,706	\$ 31,146	\$ 17.32	\$ 36,018
81	Other Services (except Public Administration)	39-3011	Gambling Dealers	60	\$ 30.72	\$ 63,905	\$ 28.53	\$ 59,348	\$ 59,348	\$ 34.67	\$ 72,105
81	Other Services (except Public Administration)	39-4021	Funeral Attendants	80	\$ 21.33	\$ 44,357	\$ 17.19	\$ 35,751	\$ 47,006	\$ 24.19	\$ 50,312
81	Other Services (except Public Administration)	39-4031	Morticians, Undertakers, and Funeral Arrangers	110	\$ 29.54	\$ 61,450	\$ 18.28	\$ 38,014	\$ 64,541	\$ 36.65	\$ 76,225
81	Other Services (except Public Administration)	39-5011	Barbers	260	\$ 18.27	\$ 37,998	\$ 14.13	\$ 29,390	\$ 36,533	\$ 20.83	\$ 43,318
81	Other Services (except Public Administration)	39-5012	Hairdressers, Hairstylists, and Cosmetologists	2,090	\$ 19.03	\$ 39,579	\$ 14.13	\$ 29,390	\$ 35,508	\$ 21.64	\$ 45,017
81	Other Services (except Public Administration)	39-5092	Manicurists and Pedicurists	1,550	\$ 15.40	\$ 32,031	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.16	\$ 33,618
81	Other Services (except Public Administration)	39-5093	Shampooers	240	\$ 14.27	\$ 29,681	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
81	Other Services (except Public Administration)	39-5094	Skincare Specialists	170	\$ 26.38	\$ 54,879	\$ 14.13	\$ 29,390	\$ 44,041	\$ 36.27	\$ 75,450
81	Other Services (except Public Administration)	41-0000	Sales and Related Occupations	730	\$ 25.43	\$ 52,894	\$ 16.00	\$ 33,281	\$ 45,492	\$ 31.08	\$ 64,647
81	Other Services (except Public Administration)	41-1011	First-Line Supervisors of Retail Sales Workers	40	\$ 27.77	\$ 57,765	\$ 18.01	\$ 37,459	\$ 45,028	\$ 41.36	\$ 86,023
81	Other Services (except Public Administration)	41-1012	First-Line Supervisors of Non-Retail Sales Workers	10	\$ 39.87	\$ 82,931	\$ 31.25	\$ 65,000	\$ 79,424	\$ 47.43	\$ 98,664
81	Other Services (except Public Administration)	41-2021	Counter and Rental Clerks	190	\$ 18.36	\$ 38,189	\$ 14.25	\$ 29,643	\$ 34,495	\$ 20.14	\$ 41,895

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
81	Other Services (except Public Administration)	41-2022	Parts Salespersons	80	\$ 22.40	\$ 46,583	\$ 16.97	\$ 35,308	\$ 41,354	\$ 28.14	\$ 58,529
81	Other Services (except Public Administration)	41-2031	Retail Salespersons	20	\$ 20.11	\$ 41,839	\$ 14.13	\$ 29,390	\$ 39,782	\$ 24.51	\$ 50,987
81	Other Services (except Public Administration)	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	240	\$ 32.05	\$ 66,659	\$ 21.95	\$ 45,649	\$ 58,760	\$ 37.34	\$ 77,667
81	Other Services (except Public Administration)	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	40	\$ 43.18	\$ 89,817	\$ 32.89	\$ 68,411	\$ 73,282	\$ 49.73	\$ 103,430
81	Other Services (except Public Administration)	43-0000	Office and Administrative Support Occupations	2,110	\$ 20.45	\$ 42,537	\$ 14.41	\$ 29,980	\$ 36,591	\$ 23.33	\$ 48,529
81	Other Services (except Public Administration)	43-1011	First-Line Supervisors of Office and Administrative Support Workers	160	\$ 31.89	\$ 66,333	\$ 22.26	\$ 46,302	\$ 65,962	\$ 36.71	\$ 76,351
81	Other Services (except Public Administration)	43-3021	Billing and Posting Clerks	50	\$ 22.75	\$ 47,311	\$ 17.62	\$ 36,654	\$ 51,220	\$ 25.35	\$ 52,732
81	Other Services (except Public Administration)	43-3031	Bookkeeping, Accounting, and Auditing Clerks	210	\$ 23.74	\$ 49,377	\$ 19.20	\$ 39,936	\$ 46,541	\$ 26.22	\$ 54,528
81	Other Services (except Public Administration)	43-3051	Payroll and Timekeeping Clerks	10	\$ 23.59	\$ 49,077	\$ 15.65	\$ 32,546	\$ 55,242	\$ 27.77	\$ 57,753
81	Other Services (except Public Administration)	43-3061	Procurement Clerks	20	\$ 24.69	\$ 51,361	\$ 19.55	\$ 40,669	\$ 53,853	\$ 30.64	\$ 63,726
81	Other Services (except Public Administration)	43-4051	Customer Service Representatives	150	\$ 17.78	\$ 36,973	\$ 14.13	\$ 29,390	\$ 31,096	\$ 20.00	\$ 41,597
81	Other Services (except Public Administration)	43-4071	File Clerks	30	\$ 14.86	\$ 30,900	\$ 14.31	\$ 29,756	\$ 29,756	\$ 15.69	\$ 32,630
81	Other Services (except Public Administration)	43-4171	Receptionists and Information Clerks	510	\$ 15.79	\$ 32,836	\$ 14.13	\$ 29,390	\$ 30,545	\$ 16.50	\$ 34,327
81	Other Services (except Public Administration)	43-5032	Dispatchers, Except Police, Fire, and Ambulance	20	\$ 25.20	\$ 52,422	\$ 17.26	\$ 35,909	\$ 48,963	\$ 30.44	\$ 63,317
81	Other Services (except Public Administration)	43-5071	Shipping, Receiving, and Inventory Clerks	60	\$ 21.15	\$ 43,998	\$ 17.55	\$ 36,502	\$ 43,220	\$ 22.50	\$ 46,795
81	Other Services (except Public Administration)	43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$ 35.20	\$ 73,223	\$ 29.51	\$ 61,389	\$ 74,495	\$ 42.64	\$ 88,699
81	Other Services (except Public Administration)	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	390	\$ 20.12	\$ 41,842	\$ 14.13	\$ 29,390	\$ 39,414	\$ 24.89	\$ 51,777
81	Other Services (except Public Administration)	43-9061	Office Clerks, General	410	\$ 19.95	\$ 41,502	\$ 17.06	\$ 35,474	\$ 36,499	\$ 22.40	\$ 46,596
81	Other Services (except Public Administration)	49-0000	Installation, Maintenance, and Repair Occupations	2,520	\$ 26.35	\$ 54,815	\$ 17.87	\$ 37,173	\$ 50,700	\$ 31.65	\$ 65,837
81	Other Services (except Public Administration)	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	250	\$ 36.52	\$ 75,958	\$ 27.57	\$ 57,341	\$ 83,534	\$ 42.41	\$ 88,222
81	Other Services (except Public Administration)	49-2011	Computer, Automated Teller, and Office Machine Repairers	80	\$ 24.94	\$ 51,871	\$ 17.95	\$ 37,330	\$ 54,527	\$ 34.95	\$ 72,703
81	Other Services (except Public Administration)	49-3021	Automotive Body and Related Repairers	440	\$ 29.68	\$ 61,738	\$ 22.58	\$ 46,961	\$ 61,435	\$ 32.80	\$ 68,216
81	Other Services (except Public Administration)	49-3023	Automotive Service Technicians and Mechanics	740	\$ 22.98	\$ 47,788	\$ 17.55	\$ 36,504	\$ 42,131	\$ 27.31	\$ 56,810
81	Other Services (except Public Administration)	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	110	\$ 26.42	\$ 54,947	\$ 23.33	\$ 48,524	\$ 51,470	\$ 31.07	\$ 64,635
81	Other Services (except Public Administration)	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	140	\$ 30.84	\$ 64,146	\$ 24.89	\$ 51,767	\$ 61,819	\$ 36.62	\$ 76,169
81	Other Services (except Public Administration)	49-9011	Mechanical Door Repairers	30	\$ 29.18	\$ 60,686	\$ 29.78	\$ 61,947	\$ 61,947	\$ 29.83	\$ 62,057
81	Other Services (except Public Administration)	49-9041	Industrial Machinery Mechanics	40	\$ 29.02	\$ 60,354	\$ 23.29	\$ 48,436	\$ 57,915	\$ 36.77	\$ 76,482
81	Other Services (except Public Administration)	49-9062	Medical Equipment Repairers	90	\$ 32.44	\$ 67,465	\$ 29.07	\$ 60,465	\$ 60,466	\$ 34.96	\$ 72,715
81	Other Services (except Public Administration)	49-9071	Maintenance and Repair Workers, General	110	\$ 21.17	\$ 44,037	\$ 17.55	\$ 36,507	\$ 39,515	\$ 24.17	\$ 50,278
81	Other Services (except Public Administration)	49-9098	Helpers--Installation, Maintenance, and Repair Workers	140	\$ 15.86	\$ 32,983	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.42	\$ 36,236
81	Other Services (except Public Administration)	49-9099	Installation, Maintenance, and Repair Workers, All Other	60	\$ 22.87	\$ 47,570	\$ 20.56	\$ 42,768	\$ 48,996	\$ 25.43	\$ 52,889
81	Other Services (except Public Administration)	51-0000	Production Occupations	620	\$ 20.67	\$ 43,001	\$ 14.13	\$ 29,390	\$ 34,910	\$ 23.21	\$ 48,287
81	Other Services (except Public Administration)	51-1011	First-Line Supervisors of Production and Operating Workers	30	\$ 35.40	\$ 73,626	\$ 27.80	\$ 57,819	\$ 75,369	\$ 49.00	\$ 101,920
81	Other Services (except Public Administration)	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	20	\$ 16.69	\$ 34,720	\$ 15.06	\$ 31,333	\$ 31,335	\$ 17.12	\$ 35,609
81	Other Services (except Public Administration)	51-4121	Welders, Cutters, Solderers, and Brazers	30	\$ 23.88	\$ 49,676	\$ 19.25	\$ 40,049	\$ 50,249	\$ 28.14	\$ 58,539
81	Other Services (except Public Administration)	51-6011	Laundry and Dry-Cleaning Workers	210	\$ 15.13	\$ 31,473	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.78	\$ 34,910
81	Other Services (except Public Administration)	51-6021	Pressers, Textile, Garment, and Related Materials	90	\$ 15.68	\$ 32,617	\$ 14.13	\$ 29,390	\$ 34,009	\$ 16.56	\$ 34,444
81	Other Services (except Public Administration)	51-6093	Upholsterers	10	\$ 23.43	\$ 48,738	\$ 19.05	\$ 39,625	\$ 45,912	\$ 27.58	\$ 57,370
81	Other Services (except Public Administration)	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	80	\$ 32.38	\$ 67,344	\$ 22.43	\$ 46,649	\$ 65,575	\$ 33.82	\$ 70,350
81	Other Services (except Public Administration)	51-9198	Helpers--Production Workers	40	\$ 15.63	\$ 32,511	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.07	\$ 31,354
81	Other Services (except Public Administration)	53-0000	Transportation and Material Moving Occupations	1,340	\$ 17.49	\$ 36,389	\$ 14.13	\$ 29,390	\$ 30,979	\$ 18.43	\$ 38,332
81	Other Services (except Public Administration)	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	90	\$ 27.47	\$ 57,143	\$ 18.30	\$ 38,061	\$ 52,900	\$ 30.97	\$ 64,417
81	Other Services (except Public Administration)	53-3031	Driver/Sales Workers	110	\$ 24.64	\$ 51,255	\$ 19.15	\$ 39,826	\$ 45,966	\$ 23.56	\$ 49,001
81	Other Services (except Public Administration)	53-3032	Heavy and Tractor-Trailer Truck Drivers	90	\$ 17.03	\$ 35,422	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.89	\$ 37,209
81	Other Services (except Public Administration)	53-3033	Light Truck Drivers	40	\$ 18.40	\$ 38,270	\$ 16.14	\$ 33,573	\$ 34,497	\$ 21.08	\$ 43,843
81	Other Services (except Public Administration)	53-7061	Cleaners of Vehicles and Equipment	630	\$ 15.15	\$ 31,509	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.79	\$ 32,841
81	Other Services (except Public Administration)	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	30	\$ 20.95	\$ 43,568	\$ 16.83	\$ 35,001	\$ 38,987	\$ 26.43	\$ 54,977

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					Hourly	Salary	Hourly	Salary	Hourly	Salary	
81	Other Services (except Public Administration)	53-7065	Stockers and Order Fillers	40	\$ 19.10	\$ 39,718	\$ 15.14	\$ 31,484	\$ 36,835	\$ 19.49	\$ 40,533
92	Public Administration	00-0000	Total all occupations	31,760	\$ 36.03	\$ 74,948	\$ 24.13	\$ 50,200	\$ 68,644	\$ 45.37	\$ 94,370
92	Public Administration	11-0000	Management Occupations	1,570	\$ 60.00	\$ 124,807	\$ 49.51	\$ 102,976	\$ 128,708	\$ 71.63	\$ 148,990
92	Public Administration	11-1021	General and Operations Managers	120	\$ 69.50	\$ 144,551	\$ 58.95	\$ 122,616	\$ 145,101	\$ 79.82	\$ 166,026
92	Public Administration	11-1031	Legislators	120		\$ 67,486		\$ 29,390	\$ 43,572		\$ 82,034
92	Public Administration	11-3012	Administrative Services Managers	130	\$ 58.08	\$ 120,814	\$ 47.43	\$ 98,657	\$ 122,992	\$ 66.90	\$ 139,161
92	Public Administration	11-3013	Facilities Managers	80	\$ 56.47	\$ 117,459	\$ 48.75	\$ 101,410	\$ 114,093	\$ 61.07	\$ 127,033
92	Public Administration	11-3021	Computer and Information Systems Managers	20	\$ 67.97	\$ 141,385	\$ 61.66	\$ 128,246	\$ 149,115	\$ 79.45	\$ 165,256
92	Public Administration	11-3031	Financial Managers	130	\$ 66.97	\$ 139,308	\$ 56.69	\$ 117,920	\$ 138,323	\$ 75.00	\$ 156,000
92	Public Administration	11-3061	Purchasing Managers	20	\$ 69.77	\$ 145,120	\$ 67.54	\$ 140,483	\$ 148,990	\$ 73.68	\$ 153,254
92	Public Administration	11-3071	Transportation, Storage, and Distribution Managers	20	\$ 58.54	\$ 121,758	\$ 51.99	\$ 108,139	\$ 116,734	\$ 64.14	\$ 133,411
92	Public Administration	11-9021	Construction Managers	50	\$ 53.59	\$ 111,458	\$ 39.18	\$ 81,505	\$ 107,781	\$ 62.63	\$ 130,268
92	Public Administration	11-9041	Architectural and Engineering Managers	20	\$ 71.68	\$ 149,094	\$ 56.69	\$ 117,915	\$ 148,990	\$ 79.82	\$ 166,026
92	Public Administration	11-9111	Medical and Health Services Managers	30	\$ 62.02	\$ 129,001	\$ 51.96	\$ 108,077	\$ 118,872	\$ 72.04	\$ 149,847
92	Public Administration	11-9141	Property, Real Estate, and Community Association Managers	30	\$ 31.87	\$ 66,294	\$ 26.98	\$ 56,112	\$ 57,225	\$ 36.37	\$ 75,650
92	Public Administration	11-9151	Social and Community Service Managers	80	\$ 56.34	\$ 117,184	\$ 44.71	\$ 92,997	\$ 123,594	\$ 63.10	\$ 131,248
92	Public Administration	11-9161	Emergency Management Directors	30	\$ 53.80	\$ 111,903	\$ 45.16	\$ 93,938	\$ 103,558	\$ 58.51	\$ 121,700
92	Public Administration	11-9199	Managers, All Other	650	\$ 64.60	\$ 134,374	\$ 55.25	\$ 114,925	\$ 133,967	\$ 73.84	\$ 153,582
92	Public Administration	13-0000	Business and Financial Operations Occupations	3,200	\$ 44.10	\$ 91,718	\$ 35.17	\$ 73,156	\$ 89,105	\$ 52.35	\$ 108,881
92	Public Administration	13-1020	Buyers and Purchasing Agents	250	\$ 50.11	\$ 104,235	\$ 37.73	\$ 78,478	\$ 103,605	\$ 59.03	\$ 122,782
92	Public Administration	13-1031	Claims Adjusters, Examiners, and Investigators	100	\$ 41.68	\$ 86,697	\$ 37.41	\$ 77,823	\$ 87,194	\$ 47.39	\$ 98,571
92	Public Administration	13-1041	Compliance Officers	320	\$ 38.81	\$ 80,720	\$ 27.72	\$ 57,658	\$ 78,450	\$ 48.06	\$ 99,965
92	Public Administration	13-1071	Human Resources Specialists	260	\$ 43.43	\$ 90,340	\$ 34.23	\$ 71,198	\$ 82,326	\$ 52.35	\$ 108,881
92	Public Administration	13-1081	Logisticians	90	\$ 46.97	\$ 97,702	\$ 38.83	\$ 80,766	\$ 96,803	\$ 55.34	\$ 115,107
92	Public Administration	13-1111	Management Analysts	170	\$ 48.38	\$ 100,623	\$ 38.62	\$ 80,330	\$ 103,251	\$ 57.33	\$ 119,246
92	Public Administration	13-1141	Compensation, Benefits, and Job Analysis Specialists	10	\$ 35.28	\$ 73,373	\$ 27.42	\$ 57,034	\$ 72,467	\$ 43.44	\$ 90,358
92	Public Administration	13-1151	Training and Development Specialists	30	\$ 40.75	\$ 84,757	\$ 33.67	\$ 70,034	\$ 82,139	\$ 44.41	\$ 92,373
92	Public Administration	13-1199	Business Operations Specialists, All Other	1,220	\$ 43.46	\$ 90,407	\$ 35.30	\$ 73,424	\$ 89,253	\$ 50.47	\$ 104,978
92	Public Administration	13-2011	Accountants and Auditors	260	\$ 46.85	\$ 97,450	\$ 36.45	\$ 75,816	\$ 94,370	\$ 57.15	\$ 118,872
92	Public Administration	13-2020	Property Appraisers and Assessors	90	\$ 45.52	\$ 94,679	\$ 31.96	\$ 66,478	\$ 94,569	\$ 54.09	\$ 112,515
92	Public Administration	13-2031	Budget Analysts	80	\$ 44.53	\$ 92,631	\$ 38.51	\$ 80,101	\$ 86,778	\$ 50.47	\$ 104,978
92	Public Administration	13-2061	Financial Examiners	20	\$ 74.35	\$ 154,639	\$ 58.20	\$ 121,056	\$ 152,776	\$ 88.94	\$ 184,995
92	Public Administration	13-2072	Loan Officers	10	\$ 32.81	\$ 68,246	\$ 30.13	\$ 62,670	\$ 62,670	\$ 35.15	\$ 73,112
92	Public Administration	13-2081	Tax Examiners and Collectors, and Revenue Agents	160	\$ 40.94	\$ 85,153	\$ 30.90	\$ 64,268	\$ 86,029	\$ 49.95	\$ 103,902
92	Public Administration	13-2099	Financial Specialists, All Other	100	\$ 43.21	\$ 89,869	\$ 35.30	\$ 73,424	\$ 90,875	\$ 49.09	\$ 102,107
92	Public Administration	15-0000	Computer and Mathematical Occupations	370	\$ 46.11	\$ 95,901	\$ 36.45	\$ 75,816	\$ 93,912	\$ 55.34	\$ 115,107
92	Public Administration	15-1211	Computer Systems Analysts	30	\$ 39.86	\$ 82,910	\$ 30.62	\$ 63,690	\$ 67,558	\$ 51.90	\$ 107,952
92	Public Administration	15-1231	Computer Network Support Specialists	30	\$ 38.66	\$ 80,409	\$ 36.33	\$ 75,570	\$ 77,605	\$ 40.84	\$ 84,945
92	Public Administration	15-1232	Computer User Support Specialists	30	\$ 30.16	\$ 62,739	\$ 26.78	\$ 55,709	\$ 64,750	\$ 34.23	\$ 71,198
92	Public Administration	15-1244	Network and Computer Systems Administrators	30	\$ 45.64	\$ 94,934	\$ 39.95	\$ 83,096	\$ 97,469	\$ 48.64	\$ 101,161
92	Public Administration	15-1299	Computer Occupations, All Other	220	\$ 49.98	\$ 103,951	\$ 41.41	\$ 86,133	\$ 100,027	\$ 56.80	\$ 118,144
92	Public Administration	17-0000	Architecture and Engineering Occupations	480	\$ 47.82	\$ 99,466	\$ 34.58	\$ 71,926	\$ 99,448	\$ 56.80	\$ 118,144
92	Public Administration	17-2051	Civil Engineers	160	\$ 47.84	\$ 99,499	\$ 39.06	\$ 81,245	\$ 103,251	\$ 55.01	\$ 114,411
92	Public Administration	17-2081	Environmental Engineers	10	\$ 56.78	\$ 118,093	\$ 51.96	\$ 108,077	\$ 122,782	\$ 64.56	\$ 134,285
92	Public Administration	17-2141	Mechanical Engineers	20	\$ 53.93	\$ 112,173	\$ 46.54	\$ 96,803	\$ 112,923	\$ 60.50	\$ 125,840
92	Public Administration	17-2199	Engineers, All Other	80	\$ 61.74	\$ 128,421	\$ 52.43	\$ 109,054	\$ 126,610	\$ 73.02	\$ 151,882
92	Public Administration	17-3022	Civil Engineering Technologists and Technicians	80	\$ 30.07	\$ 62,541	\$ 29.67	\$ 61,715	\$ 61,715	\$ 29.67	\$ 61,715

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	60	\$ 42.01	\$ 87,390	\$ 36.01	\$ 74,901	\$ 84,791	\$ 48.63	\$ 101,161
92	Public Administration	19-0000	Life, Physical, and Social Science Occupations	580	\$ 40.63	\$ 84,507	\$ 30.66	\$ 63,766	\$ 80,766	\$ 49.81	\$ 103,605
92	Public Administration	19-1029	Biological Scientists, All Other	20	\$ 45.89	\$ 95,451	\$ 37.67	\$ 78,354	\$ 99,965	\$ 52.43	\$ 109,054
92	Public Administration	19-1031	Conservation Scientists	60	\$ 25.53	\$ 53,101	\$ 15.03	\$ 31,258	\$ 46,472	\$ 30.94	\$ 64,361
92	Public Administration	19-2041	Environmental Scientists and Specialists, Including Health	130	\$ 40.33	\$ 83,896	\$ 29.85	\$ 62,088	\$ 80,368	\$ 47.54	\$ 98,883
92	Public Administration	19-3051	Urban and Regional Planners	90	\$ 40.73	\$ 84,710	\$ 29.25	\$ 60,835	\$ 79,483	\$ 48.65	\$ 101,198
92	Public Administration	19-3093	Historians	10	\$ 46.97	\$ 97,694	\$ 37.67	\$ 78,354	\$ 95,638	\$ 58.95	\$ 122,616
92	Public Administration	19-3099	Social Scientists and Related Workers, All Other	80	\$ 44.46	\$ 92,468	\$ 38.83	\$ 80,766	\$ 91,520	\$ 50.47	\$ 104,978
92	Public Administration	19-4042	Environmental Science and Protection Technicians, Including Health	10	\$ 26.55	\$ 55,227	\$ 22.06	\$ 45,892	\$ 52,000	\$ 33.02	\$ 68,682
92	Public Administration	19-5011	Occupational Health and Safety Specialists	60	\$ 43.59	\$ 90,661	\$ 36.39	\$ 75,693	\$ 91,520	\$ 49.81	\$ 103,605
92	Public Administration	19-5012	Occupational Health and Safety Technicians	20	\$ 34.23	\$ 71,194	\$ 31.56	\$ 65,639	\$ 75,775	\$ 36.43	\$ 75,775
92	Public Administration	21-0000	Community and Social Service Occupations	2,410	\$ 37.63	\$ 78,267	\$ 30.01	\$ 62,421	\$ 80,392	\$ 47.10	\$ 97,968
92	Public Administration	21-1012	Educational, Guidance, and Career Counselors and Advisors	50	\$ 38.08	\$ 79,207	\$ 33.38	\$ 69,430	\$ 80,392	\$ 44.88	\$ 93,350
92	Public Administration	21-1013	Marriage and Family Therapists	710	\$ 42.32	\$ 88,021	\$ 37.30	\$ 77,584	\$ 86,029	\$ 45.37	\$ 94,370
92	Public Administration	21-1015	Rehabilitation Counselors	60	\$ 41.22	\$ 85,735	\$ 35.98	\$ 74,838	\$ 86,029	\$ 45.98	\$ 95,638
92	Public Administration	21-1018	Substance abuse, behavioral disorder, and mental health counselors	30	\$ 37.48	\$ 77,964	\$ 32.13	\$ 66,841	\$ 77,896	\$ 40.86	\$ 84,989
92	Public Administration	21-1019	Counselors, All Other	30	\$ 40.67	\$ 84,584	\$ 31.40	\$ 65,312	\$ 79,664	\$ 49.81	\$ 103,605
92	Public Administration	21-1021	Child, Family, and School Social Workers	120	\$ 42.19	\$ 87,749	\$ 31.24	\$ 64,989	\$ 80,251	\$ 50.28	\$ 104,591
92	Public Administration	21-1022	Healthcare Social Workers	10	\$ 36.13	\$ 75,156	\$ 34.40	\$ 71,552	\$ 71,569	\$ 34.41	\$ 71,569
92	Public Administration	21-1029	Social Workers, All Other	80	\$ 39.09	\$ 81,307	\$ 32.80	\$ 68,224	\$ 79,247	\$ 49.73	\$ 103,437
92	Public Administration	21-1091	Health Education Specialists	10	\$ 44.04	\$ 91,594	\$ 30.27	\$ 62,962	\$ 100,492	\$ 54.29	\$ 112,931
92	Public Administration	21-1092	Probation Officers and Correctional Treatment Specialists	470	\$ 37.08	\$ 77,130	\$ 26.76	\$ 55,661	\$ 77,896	\$ 47.80	\$ 99,424
92	Public Administration	21-1093	Social and Human Service Assistants	540	\$ 32.65	\$ 67,909	\$ 24.58	\$ 51,116	\$ 64,755	\$ 47.55	\$ 98,894
92	Public Administration	21-1099	Community and Social Service Specialists, All Other	260	\$ 31.55	\$ 65,617	\$ 21.49	\$ 44,691	\$ 59,987	\$ 41.36	\$ 86,029
92	Public Administration	21-2011	Clergy	20	\$ 41.66	\$ 86,643	\$ 36.22	\$ 75,338	\$ 87,152	\$ 47.54	\$ 98,883
92	Public Administration	23-0000	Legal Occupations	850	\$ 54.66	\$ 113,691	\$ 35.26	\$ 73,341	\$ 106,126	\$ 69.12	\$ 143,774
92	Public Administration	23-1011	Lawyers	460	\$ 57.39	\$ 119,374	\$ 47.76	\$ 99,345	\$ 112,507	\$ 64.41	\$ 133,976
92	Public Administration	23-1012	Judicial Law Clerks	70	\$ 26.04	\$ 54,159	\$ 25.31	\$ 52,645	\$ 52,645	\$ 25.31	\$ 52,645
92	Public Administration	23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	20	\$ 82.50	\$ 171,592	\$ 71.63	\$ 148,990	\$ 195,000	\$ 93.75	\$ 195,000
92	Public Administration	23-1023	Judges, Magistrate Judges, and Magistrates	140	\$ 78.64	\$ 163,570	\$ 54.14	\$ 112,614	\$ 196,227	\$ 94.34	\$ 196,227
92	Public Administration	23-2011	Paralegals and Legal Assistants	100	\$ 34.06	\$ 70,844	\$ 24.63	\$ 51,230	\$ 68,370	\$ 39.29	\$ 81,720
92	Public Administration	23-2099	Legal Support Workers, All Other	70	\$ 42.31	\$ 87,999	\$ 28.10	\$ 58,443	\$ 68,078	\$ 55.86	\$ 116,189
92	Public Administration	25-0000	Educational Instruction and Library Occupations	670	\$ 31.57	\$ 65,671	\$ 25.01	\$ 52,020	\$ 62,100	\$ 38.21	\$ 79,477
92	Public Administration	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	70	\$ 41.07	\$ 85,427	\$ 37.92	\$ 78,874	\$ 94,370	\$ 45.37	\$ 94,370
92	Public Administration	25-3099	Teachers and Instructors, All Other	80		\$ 82,777		\$ 71,552	\$ 83,408		\$ 94,224
92	Public Administration	25-4022	Librarians and Media Collections Specialists	220	\$ 29.12	\$ 60,573	\$ 25.55	\$ 53,152	\$ 58,535	\$ 30.16	\$ 62,736
92	Public Administration	25-4031	Library Technicians	90	\$ 18.87	\$ 39,249	\$ 14.13	\$ 29,390	\$ 31,955	\$ 24.19	\$ 50,319
92	Public Administration	25-9031	Instructional Coordinators	20	\$ 49.83	\$ 103,653	\$ 46.54	\$ 96,803	\$ 106,226	\$ 60.08	\$ 124,966
92	Public Administration	25-9099	Educational Instruction and Library Workers, All Other	80	\$ 31.56	\$ 65,648	\$ 23.30	\$ 48,464	\$ 60,029	\$ 35.30	\$ 73,424
92	Public Administration	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	80	\$ 36.96	\$ 76,882	\$ 29.73	\$ 61,838	\$ 75,650	\$ 42.71	\$ 88,837
92	Public Administration	27-3031	Public Relations Specialists	20	\$ 41.10	\$ 85,488	\$ 34.64	\$ 72,051	\$ 75,650	\$ 46.59	\$ 96,907
92	Public Administration	27-3092	Court Reporters and Simultaneous Captioners	10	\$ 38.46	\$ 79,989	\$ 27.43	\$ 57,046	\$ 78,265	\$ 52.17	\$ 108,504
92	Public Administration	27-4099	Media and Communication Equipment Workers, All Other	10	\$ 41.09	\$ 85,465	\$ 32.58	\$ 67,766	\$ 80,766	\$ 44.87	\$ 93,330
92	Public Administration	29-0000	Healthcare Practitioners and Technical Occupations	1,030	\$ 34.43	\$ 71,614	\$ 21.68	\$ 45,091	\$ 61,715	\$ 37.24	\$ 77,460
92	Public Administration	29-1031	Dietitians and Nutritionists	10	\$ 33.16	\$ 68,971	\$ 23.22	\$ 48,298	\$ 78,354	\$ 39.49	\$ 82,139
92	Public Administration	29-1127	Speech-Language Pathologists	10	\$ 48.92	\$ 101,757	\$ 46.34	\$ 96,398	\$ 98,883	\$ 54.30	\$ 112,934
92	Public Administration	29-1141	Registered Nurses	130	\$ 47.56	\$ 98,925	\$ 41.04	\$ 85,366	\$ 95,638	\$ 53.03	\$ 110,299

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	29-1229	Physicians, All Other	40	\$ 113.51	\$ 236,109	\$ 100.74	\$ 209,539			
92	Public Administration	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	20	\$ 42.04	\$ 87,438	\$ 30.00	\$ 62,400	\$ 88,837	\$ 48.51	\$ 100,901
92	Public Administration	29-2042	Emergency Medical Technicians	630	\$ 25.30	\$ 52,624	\$ 19.67	\$ 40,909	\$ 50,018	\$ 29.73	\$ 61,848
92	Public Administration	29-2061	Licensed Practical and Licensed Vocational Nurses	80	\$ 31.19	\$ 64,881	\$ 28.98	\$ 60,270	\$ 64,605	\$ 31.35	\$ 65,199
92	Public Administration	29-2072	Medical Records Specialists	20	\$ 30.02	\$ 62,440	\$ 21.88	\$ 45,510	\$ 65,478	\$ 36.37	\$ 75,650
92	Public Administration	29-9099	Healthcare Practitioners and Technical Workers, All Other	20	\$ 51.74	\$ 107,627	\$ 41.31	\$ 85,925	\$ 118,872	\$ 62.35	\$ 129,688
92	Public Administration	31-0000	Healthcare Support Occupations	400	\$ 23.41	\$ 48,701	\$ 20.00	\$ 41,600	\$ 48,776	\$ 25.91	\$ 53,893
92	Public Administration	31-1120	Home Health and Personal Care Aides	160	\$ 25.66	\$ 53,369	\$ 25.91	\$ 53,893	\$ 53,893	\$ 25.91	\$ 53,893
92	Public Administration	31-1131	Nursing Assistants	20	\$ 21.79	\$ 45,323	\$ 17.56	\$ 36,525	\$ 45,542	\$ 25.28	\$ 52,582
92	Public Administration	31-9099	Healthcare Support Workers, All Other	50	\$ 26.93	\$ 56,023	\$ 26.60	\$ 55,328	\$ 58,989	\$ 28.36	\$ 58,989
92	Public Administration	33-0000	Protective Service Occupations	7,850	\$ 37.48	\$ 77,949	\$ 25.43	\$ 52,887	\$ 78,121	\$ 47.83	\$ 99,486
92	Public Administration	33-1011	First-Line Supervisors of Correctional Officers	280	\$ 51.73	\$ 107,600	\$ 47.88	\$ 99,590	\$ 105,144	\$ 54.06	\$ 112,455
92	Public Administration	33-1012	First-Line Supervisors of Police and Detectives	670	\$ 60.73	\$ 126,320	\$ 55.49	\$ 115,426	\$ 126,630	\$ 65.27	\$ 135,755
92	Public Administration	33-1021	First-Line Supervisors of Firefighting and Prevention Workers	110	\$ 45.68	\$ 95,018	\$ 45.94	\$ 95,555	\$ 96,334	\$ 47.35	\$ 98,489
92	Public Administration	33-1099	First-Line Supervisors of Protective Service Workers, All Other	20	\$ 47.28	\$ 98,344	\$ 22.37	\$ 46,527	\$ 130,482	\$ 62.73	\$ 130,482
92	Public Administration	33-2011	Firefighters	610	\$ 33.73	\$ 70,156	\$ 26.06	\$ 54,209	\$ 66,477	\$ 42.23	\$ 87,848
92	Public Administration	33-2021	Fire Inspectors and Investigators	120	\$ 30.18	\$ 62,765	\$ 22.33	\$ 46,438	\$ 54,944	\$ 36.97	\$ 76,896
92	Public Administration	33-2022	Forest Fire Inspectors and Prevention Specialists	20	\$ 35.08	\$ 72,966	\$ 25.40	\$ 52,839	\$ 68,224	\$ 37.71	\$ 78,437
92	Public Administration	33-3012	Correctional Officers and Jailers	1,500	\$ 38.35	\$ 79,763	\$ 31.48	\$ 65,478	\$ 82,597	\$ 47.83	\$ 99,486
92	Public Administration	33-3021	Detectives and Criminal Investigators	390	\$ 49.43	\$ 102,809	\$ 38.78	\$ 80,657	\$ 99,594	\$ 58.46	\$ 121,597
92	Public Administration	33-3041	Parking Enforcement Workers	10	\$ 21.14	\$ 43,973	\$ 18.41	\$ 38,295	\$ 38,297	\$ 20.97	\$ 43,621
92	Public Administration	33-3051	Police and Sheriff's Patrol Officers	2,350	\$ 38.96	\$ 81,037	\$ 29.61	\$ 61,589	\$ 78,129	\$ 48.94	\$ 101,785
92	Public Administration	33-9011	Animal Control Workers	20	\$ 29.86	\$ 62,115	\$ 23.19	\$ 48,230	\$ 64,983	\$ 40.74	\$ 84,732
92	Public Administration	33-9032	Security Guards	160	\$ 16.19	\$ 33,675	\$ 14.61	\$ 30,387	\$ 31,853	\$ 16.58	\$ 34,486
92	Public Administration	33-9091	Crossing Guards and Flaggers	870	\$ 20.20	\$ 42,014	\$ 15.46	\$ 32,164	\$ 38,467	\$ 20.32	\$ 42,262
92	Public Administration	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	190	\$ 15.60	\$ 32,453	\$ 15.00	\$ 31,200	\$ 31,200	\$ 15.00	\$ 31,202
92	Public Administration	33-9099	Protective Service Workers, All Other	270	\$ 27.87	\$ 57,975	\$ 20.10	\$ 41,812	\$ 56,782	\$ 35.00	\$ 72,800
92	Public Administration	35-0000	Food Preparation and Serving Related Occupations	150	\$ 28.27	\$ 58,807	\$ 18.00	\$ 37,440	\$ 47,195	\$ 45.51	\$ 94,661
92	Public Administration	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	20	\$ 36.51	\$ 75,947	\$ 29.05	\$ 60,424	\$ 78,437	\$ 45.30	\$ 94,224
92	Public Administration	35-2012	Cooks, Institution and Cafeteria	20	\$ 23.78	\$ 49,464	\$ 14.13	\$ 29,390	\$ 49,317	\$ 30.59	\$ 63,627
92	Public Administration	35-3023	Fast Food and Counter Workers	70	\$ 18.55	\$ 38,587	\$ 14.85	\$ 30,898	\$ 38,334	\$ 22.69	\$ 47,195
92	Public Administration	37-0000	Building and Grounds Cleaning and Maintenance Occupations	380	\$ 22.54	\$ 46,890	\$ 17.94	\$ 37,311	\$ 44,845	\$ 25.27	\$ 52,563
92	Public Administration	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 31.63	\$ 65,784	\$ 26.51	\$ 55,141	\$ 70,034	\$ 36.01	\$ 74,901
92	Public Administration	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	10	\$ 35.13	\$ 73,075	\$ 28.70	\$ 59,696	\$ 73,863	\$ 40.73	\$ 84,715
92	Public Administration	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	150	\$ 19.91	\$ 41,409	\$ 15.51	\$ 32,264	\$ 39,532	\$ 24.67	\$ 51,314
92	Public Administration	37-3011	Landscaping and Groundskeeping Workers	140	\$ 22.13	\$ 46,041	\$ 18.21	\$ 37,884	\$ 43,786	\$ 25.72	\$ 53,498
92	Public Administration	37-3013	Tree Trimmers and Pruners	10	\$ 31.65	\$ 65,841	\$ 29.46	\$ 61,277	\$ 61,796	\$ 33.65	\$ 69,994
92	Public Administration	39-0000	Personal Care and Service Occupations	500	\$ 22.63	\$ 47,064	\$ 15.50	\$ 32,240	\$ 41,629	\$ 28.68	\$ 59,654
92	Public Administration	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	60	\$ 31.95	\$ 66,448	\$ 27.09	\$ 56,340	\$ 62,180	\$ 38.46	\$ 80,001
92	Public Administration	39-1022	First-Line Supervisors of Personal Service Workers	90	\$ 29.82	\$ 62,028	\$ 28.68	\$ 59,654	\$ 59,654	\$ 29.38	\$ 61,110
92	Public Administration	39-2021	Animal Caretakers	40	\$ 20.30	\$ 42,233	\$ 18.75	\$ 39,007	\$ 41,221	\$ 22.21	\$ 46,197
92	Public Administration	39-3091	Amusement and Recreation Attendants	50	\$ 15.48	\$ 32,202	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.87	\$ 33,018
92	Public Administration	39-7010	Tour and travel guides	20	\$ 16.24	\$ 33,770	\$ 14.13	\$ 29,390	\$ 29,390	\$ 20.08	\$ 41,766
92	Public Administration	39-9032	Recreation Workers	180	\$ 20.52	\$ 42,678	\$ 15.48	\$ 32,194	\$ 36,903	\$ 24.78	\$ 51,542
92	Public Administration	41-0000	Sales and Related Occupations	170	\$ 22.91	\$ 47,653	\$ 16.24	\$ 33,779	\$ 37,587	\$ 25.45	\$ 52,929
92	Public Administration	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 36.74	\$ 76,422	\$ 34.43	\$ 71,614	\$ 76,565	\$ 40.75	\$ 84,751
92	Public Administration	41-2011	Cashiers	120	\$ 19.48	\$ 40,514	\$ 16.24	\$ 33,779	\$ 33,779	\$ 21.58	\$ 44,886

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	43-0000	Office and Administrative Support Occupations	5,410	\$ 26.26	\$ 54,625	\$ 21.04	\$ 43,762	\$ 52,016	\$ 30.10	\$ 62,600
92	Public Administration	43-1011	First-Line Supervisors of Office and Administrative Support Workers	380	\$ 37.71	\$ 78,437	\$ 31.07	\$ 64,626	\$ 74,861	\$ 42.47	\$ 88,330
92	Public Administration	43-2011	Switchboard Operators, Including Answering Service	40	\$ 26.47	\$ 55,053	\$ 27.39	\$ 56,971	\$ 56,971	\$ 27.39	\$ 56,971
92	Public Administration	43-3021	Billing and Posting Clerks	20	\$ 27.91	\$ 58,051	\$ 23.71	\$ 49,322	\$ 51,958	\$ 35.82	\$ 74,505
92	Public Administration	43-3031	Bookkeeping, Accounting, and Auditing Clerks	250	\$ 26.19	\$ 54,466	\$ 22.45	\$ 46,689	\$ 54,018	\$ 28.60	\$ 59,493
92	Public Administration	43-3051	Payroll and Timekeeping Clerks	50	\$ 26.51	\$ 55,139	\$ 22.56	\$ 46,925	\$ 58,656	\$ 28.78	\$ 59,857
92	Public Administration	43-3061	Procurement Clerks	30	\$ 28.03	\$ 58,303	\$ 26.23	\$ 54,558	\$ 57,262	\$ 30.71	\$ 63,883
92	Public Administration	43-4031	Court, Municipal, and License Clerks	740	\$ 25.15	\$ 52,303	\$ 21.36	\$ 44,429	\$ 50,128	\$ 28.68	\$ 59,654
92	Public Administration	43-4051	Customer Service Representatives	30	\$ 22.41	\$ 46,608	\$ 15.80	\$ 32,864	\$ 44,584	\$ 26.94	\$ 56,035
92	Public Administration	43-4061	Eligibility Interviewers, Government Programs	90	\$ 22.71	\$ 47,243	\$ 18.22	\$ 37,902	\$ 41,350	\$ 28.86	\$ 60,029
92	Public Administration	43-4071	File Clerks	110	\$ 27.20	\$ 56,573	\$ 22.72	\$ 47,262	\$ 61,759	\$ 30.51	\$ 63,464
92	Public Administration	43-4121	Library Assistants, Clerical	370	\$ 17.72	\$ 36,855	\$ 14.52	\$ 30,208	\$ 36,081	\$ 20.43	\$ 42,491
92	Public Administration	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 26.96	\$ 56,075	\$ 23.69	\$ 49,270	\$ 56,389	\$ 29.69	\$ 61,755
92	Public Administration	43-4171	Receptionists and Information Clerks	30	\$ 23.16	\$ 48,169	\$ 19.45	\$ 40,452	\$ 48,478	\$ 30.64	\$ 63,731
92	Public Administration	43-4199	Information and Record Clerks, All Other	240	\$ 25.69	\$ 53,435	\$ 22.39	\$ 46,561	\$ 54,558	\$ 29.45	\$ 61,256
92	Public Administration	43-5031	Public Safety Telecommunicators	460	\$ 28.46	\$ 59,203	\$ 23.39	\$ 48,660	\$ 61,654	\$ 30.10	\$ 62,600
92	Public Administration	43-5032	Dispatchers, Except Police, Fire, and Ambulance	10	\$ 27.11	\$ 56,389	\$ 21.46	\$ 44,637	\$ 68,099	\$ 32.74	\$ 68,099
92	Public Administration	43-5041	Meter Readers, Utilities	10	\$ 28.20	\$ 58,654	\$ 22.91	\$ 47,660	\$ 61,857	\$ 30.49	\$ 63,416
92	Public Administration	43-5061	Production, Planning, and Expediting Clerks	40	\$ 32.54	\$ 67,685	\$ 27.85	\$ 57,928	\$ 66,747	\$ 38.51	\$ 80,101
92	Public Administration	43-5071	Shipping, Receiving, and Inventory Clerks	60	\$ 31.51	\$ 65,540	\$ 26.82	\$ 55,786	\$ 66,310	\$ 38.40	\$ 79,872
92	Public Administration	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	10	\$ 25.16	\$ 52,334	\$ 21.04	\$ 43,762	\$ 43,762	\$ 28.45	\$ 59,172
92	Public Administration	43-6011	Executive Secretaries and Executive Administrative Assistants	210	\$ 39.26	\$ 81,655	\$ 31.51	\$ 65,534	\$ 78,756	\$ 41.62	\$ 86,560
92	Public Administration	43-6012	Legal Secretaries and Administrative Assistants	110	\$ 28.96	\$ 60,231	\$ 23.71	\$ 49,319	\$ 59,537	\$ 33.02	\$ 68,682
92	Public Administration	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	470	\$ 26.06	\$ 54,212	\$ 22.41	\$ 46,604	\$ 54,496	\$ 29.74	\$ 61,856
92	Public Administration	43-9021	Data Entry Keyers	40	\$ 23.40	\$ 48,670	\$ 18.84	\$ 39,189	\$ 49,858	\$ 27.37	\$ 56,921
92	Public Administration	43-9022	Word Processors and Typists	480	\$ 23.02	\$ 47,881	\$ 17.71	\$ 36,843	\$ 45,677	\$ 26.20	\$ 54,496
92	Public Administration	43-9061	Office Clerks, General	890	\$ 23.45	\$ 48,776	\$ 18.80	\$ 39,111	\$ 47,952	\$ 27.95	\$ 58,135
92	Public Administration	43-9199	Office and Administrative Support Workers, All Other	120	\$ 23.02	\$ 47,881	\$ 15.98	\$ 33,238	\$ 46,165	\$ 26.57	\$ 55,272
92	Public Administration	45-0000	Farming, Fishing, and Forestry Occupations	20	\$ 24.02	\$ 49,963	\$ 19.88	\$ 41,350	\$ 52,000	\$ 25.00	\$ 52,000
92	Public Administration	47-0000	Construction and Extraction Occupations	2,070	\$ 30.48	\$ 63,392	\$ 23.28	\$ 48,418	\$ 60,611	\$ 37.03	\$ 77,016
92	Public Administration	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	260	\$ 40.92	\$ 85,114	\$ 36.01	\$ 74,901	\$ 82,048	\$ 45.98	\$ 95,632
92	Public Administration	47-2031	Carpenters	20	\$ 33.99	\$ 70,690	\$ 30.58	\$ 63,616	\$ 64,126	\$ 35.76	\$ 74,381
92	Public Administration	47-2061	Construction Laborers	200	\$ 23.62	\$ 49,126	\$ 19.47	\$ 40,497	\$ 48,723	\$ 25.27	\$ 52,570
92	Public Administration	47-2071	Paving, Surfacing, and Tamping Equipment Operators	50	\$ 22.62	\$ 47,060	\$ 20.73	\$ 43,118	\$ 44,720	\$ 24.60	\$ 51,168
92	Public Administration	47-2073	Operating Engineers and Other Construction Equipment Operators	170	\$ 31.01	\$ 64,506	\$ 28.70	\$ 59,706	\$ 64,085	\$ 35.27	\$ 73,359
92	Public Administration	47-2111	Electricians	50	\$ 37.87	\$ 78,768	\$ 33.15	\$ 68,952	\$ 79,310	\$ 39.77	\$ 82,716
92	Public Administration	47-2151	Pipelayers	50	\$ 25.24	\$ 52,494	\$ 16.92	\$ 35,195	\$ 47,237	\$ 32.20	\$ 66,975
92	Public Administration	47-2152	Plumbers, Pipefitters, and Steamfitters	60	\$ 27.16	\$ 56,488	\$ 21.19	\$ 44,081	\$ 55,869	\$ 30.83	\$ 64,126
92	Public Administration	47-4011	Construction and Building Inspectors	460	\$ 35.82	\$ 74,497	\$ 27.56	\$ 57,325	\$ 75,092	\$ 41.13	\$ 85,550
92	Public Administration	47-4051	Highway Maintenance Workers	690	\$ 25.27	\$ 52,555	\$ 18.62	\$ 38,733	\$ 51,092	\$ 29.17	\$ 60,671
92	Public Administration	49-0000	Installation, Maintenance, and Repair Occupations	1,470	\$ 32.39	\$ 67,376	\$ 26.35	\$ 54,808	\$ 70,024	\$ 37.25	\$ 77,480
92	Public Administration	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	220	\$ 42.02	\$ 87,403	\$ 37.22	\$ 77,409	\$ 89,440	\$ 48.24	\$ 100,339
92	Public Administration	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	90	\$ 38.72	\$ 80,531	\$ 36.12	\$ 75,130	\$ 77,459	\$ 41.47	\$ 86,258
92	Public Administration	49-3023	Automotive Service Technicians and Mechanics	70	\$ 35.57	\$ 73,978	\$ 31.47	\$ 65,458	\$ 77,459	\$ 39.24	\$ 81,619
92	Public Administration	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	250	\$ 33.25	\$ 69,155	\$ 30.76	\$ 63,981	\$ 70,158	\$ 34.63	\$ 72,030
92	Public Administration	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	10	\$ 28.78	\$ 59,867	\$ 29.11	\$ 60,549	\$ 60,558	\$ 29.11	\$ 60,558
92	Public Administration	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 34.22	\$ 71,185	\$ 33.15	\$ 68,952	\$ 75,130	\$ 38.13	\$ 79,310

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Burlington-Camden-Gloucester-Salem County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	49-9041	Industrial Machinery Mechanics	40	\$ 33.35	\$ 69,367	\$ 33.15	\$ 68,952	\$ 73,528	\$ 36.84	\$ 76,627
92	Public Administration	49-9071	Maintenance and Repair Workers, General	480	\$ 25.05	\$ 52,099	\$ 20.00	\$ 41,593	\$ 50,731	\$ 29.08	\$ 60,481
92	Public Administration	49-9099	Installation, Maintenance, and Repair Workers, All Other	60	\$ 26.14	\$ 54,377	\$ 19.01	\$ 39,541	\$ 57,928	\$ 31.72	\$ 65,978
92	Public Administration	51-0000	Production Occupations	410	\$ 32.86	\$ 68,349	\$ 28.76	\$ 59,820	\$ 68,645	\$ 36.84	\$ 76,627
92	Public Administration	51-1011	First-Line Supervisors of Production and Operating Workers	70	\$ 41.27	\$ 85,841	\$ 38.67	\$ 80,428	\$ 90,649	\$ 43.84	\$ 91,187
92	Public Administration	51-4041	Machinists	10	\$ 35.00	\$ 72,792	\$ 31.72	\$ 65,978	\$ 74,422	\$ 37.25	\$ 77,480
92	Public Administration	51-8021	Stationary Engineers and Boiler Operators	30	\$ 29.34	\$ 61,035	\$ 26.47	\$ 55,048	\$ 62,067	\$ 36.01	\$ 74,901
92	Public Administration	51-8031	Water and Wastewater Treatment Plant and System Operators	270	\$ 31.16	\$ 64,819	\$ 27.46	\$ 57,125	\$ 64,522	\$ 35.42	\$ 73,671
92	Public Administration	53-0000	Transportation and Material Moving Occupations	1,680	\$ 29.90	\$ 62,191	\$ 23.77	\$ 49,449	\$ 62,849	\$ 33.16	\$ 68,973
92	Public Administration	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	80	\$ 37.02	\$ 77,007	\$ 31.75	\$ 66,040	\$ 78,806	\$ 42.16	\$ 87,693
92	Public Administration	53-3032	Heavy and Tractor-Trailer Truck Drivers	270	\$ 30.13	\$ 62,677	\$ 25.49	\$ 53,024	\$ 62,345	\$ 33.50	\$ 69,689
92	Public Administration	53-3033	Light Truck Drivers	40	\$ 21.73	\$ 45,202	\$ 18.66	\$ 38,808	\$ 43,637	\$ 24.91	\$ 51,813
92	Public Administration	53-3051	Bus Drivers, School	250	\$ 26.88	\$ 55,910	\$ 23.77	\$ 49,448	\$ 55,160	\$ 29.76	\$ 61,896
92	Public Administration	53-3053	Shuttle Drivers and Chauffeurs	170	\$ 21.21	\$ 44,120	\$ 18.50	\$ 38,480	\$ 38,686	\$ 24.18	\$ 50,285
92	Public Administration	53-3099	Motor Vehicle Operators, All Other	40	\$ 32.29	\$ 67,161	\$ 31.34	\$ 65,187	\$ 67,558	\$ 34.28	\$ 71,302
92	Public Administration	53-6041	Traffic Technicians	10	\$ 28.29	\$ 58,834	\$ 27.42	\$ 57,031	\$ 63,133	\$ 30.35	\$ 63,133
92	Public Administration	53-6051	Transportation Inspectors	20	\$ 41.88	\$ 87,112	\$ 31.57	\$ 65,666	\$ 70,387	\$ 48.06	\$ 99,965
92	Public Administration	53-7021	Crane and Tower Operators	10	\$ 35.75	\$ 74,352	\$ 32.12	\$ 66,810	\$ 80,191	\$ 38.55	\$ 80,191
92	Public Administration	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	50	\$ 21.82	\$ 45,387	\$ 18.54	\$ 38,563	\$ 38,563	\$ 25.09	\$ 52,187
92	Public Administration	53-7065	Stockers and Order Fillers	60	\$ 28.70	\$ 59,705	\$ 24.21	\$ 50,357	\$ 56,347	\$ 33.69	\$ 70,081
92	Public Administration	53-7081	Refuse and Recyclable Material Collectors	80	\$ 24.12	\$ 50,175	\$ 20.49	\$ 42,616	\$ 50,319	\$ 27.59	\$ 57,393

Foot Notes:

Occupations that do not normally work 2,080 hours per year will have a "Salary" but the equivalent "Hourly" wage will be blank. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

The mean wage equals the weighted average wage. Wages are not publishable when there is a quality issue or there is an employer-confidentiality issue. In these instances, all hourly and salary columns will be blank.

The 25th percentile is an estimate of the wage that 25% of the employees reported in the occupation made less than while 75% made more. Likewise for the estimates of the 50th percentile (50% made less and 50% made more) and the 75th percentile (75% made less and 25% made more).

* Estimated Employment is not the reported employment for the occupation, but rather represents an estimate of the number of employees in that occupation in the defined geographic area and industry. Rounded to the nearest 10, this column will be blank in instances where (a) the employment's relative standard error is greater than 50%, or (b) when there are an insufficient number of employers / employment to guarantee employer confidentiality.