

New Jersey Department of Labor and Workforce Development
2022 Occupational Employment and Wage Estimates for Essex-Hunterdon-Morris-Somerset-Sussex-Union County Area
by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
11	Agriculture, Forestry, Fishing and Hunting	00-0000	Total all occupations	390	\$ 20.77	\$ 43,195	\$ 15.19	\$ 31,585	\$ 36,799	\$ 23.32	\$ 48,507
11	Agriculture, Forestry, Fishing and Hunting	43-0000	Office and Administrative Support Occupations	10	\$ 17.97	\$ 37,374	\$ 13.68	\$ 28,459	\$ 32,679	\$ 16.78	\$ 34,896
22	Utilities	00-0000	Total all occupations	3,220	\$ 45.65	\$ 94,952	\$ 37.75	\$ 78,512	\$ 97,420	\$ 51.84	\$ 107,824
22	Utilities	11-0000	Management Occupations	150	\$ 83.32	\$ 173,298	\$ 62.96	\$ 130,962	\$ 159,354	\$ 93.33	\$ 194,133
22	Utilities	11-1021	General and Operations Managers	20	\$ 113.06	\$ 235,155	\$ 97.71	\$ 203,247			
22	Utilities	11-3012	Administrative Services Managers	10	\$ 64.70	\$ 134,574	\$ 47.45	\$ 98,703	\$ 119,149	\$ 81.48	\$ 169,476
22	Utilities	11-3013	Facilities Managers	20	\$ 74.86	\$ 155,712	\$ 60.82	\$ 126,507	\$ 168,793	\$ 82.52	\$ 171,634
22	Utilities	11-3051	Industrial Production Managers	30	\$ 75.12	\$ 156,254	\$ 62.96	\$ 130,962	\$ 157,350	\$ 79.55	\$ 165,468
22	Utilities	11-9021	Construction Managers	20	\$ 85.73	\$ 178,324	\$ 64.75	\$ 134,686	\$ 136,485	\$ 89.62	\$ 186,408
22	Utilities	11-9199	Managers, All Other	30	\$ 75.13	\$ 156,264	\$ 59.20	\$ 123,126	\$ 156,126	\$ 78.86	\$ 164,023
22	Utilities	13-0000	Business and Financial Operations Occupations	130	\$ 49.30	\$ 102,552	\$ 41.55	\$ 86,414	\$ 101,449	\$ 60.32	\$ 125,471
22	Utilities	13-1111	Management Analysts	20	\$ 57.00	\$ 118,566	\$ 46.73	\$ 97,198	\$ 129,430	\$ 62.23	\$ 129,438
22	Utilities	13-1199	Business Operations Specialists, All Other	40	\$ 46.01	\$ 95,702	\$ 44.66	\$ 92,902	\$ 97,882	\$ 48.77	\$ 101,449
22	Utilities	15-0000	Computer and Mathematical Occupations	20	\$ 58.17	\$ 120,984	\$ 40.78	\$ 84,823	\$ 110,300	\$ 61.23	\$ 127,354
22	Utilities	17-0000	Architecture and Engineering Occupations	140	\$ 50.93	\$ 105,933	\$ 46.05	\$ 95,780	\$ 102,696	\$ 57.40	\$ 119,382
22	Utilities	17-2071	Electrical Engineers	60	\$ 54.34	\$ 113,030	\$ 48.62	\$ 101,130	\$ 108,281	\$ 59.85	\$ 124,488
22	Utilities	19-0000	Life, Physical, and Social Science Occupations	30	\$ 45.05	\$ 93,712	\$ 37.26	\$ 77,501	\$ 92,073	\$ 56.54	\$ 117,599
22	Utilities	41-0000	Sales and Related Occupations	20	\$ 58.43	\$ 121,543	\$ 41.74	\$ 86,825	\$ 95,948	\$ 62.50	\$ 129,991
22	Utilities	43-0000	Office and Administrative Support Occupations	600	\$ 32.66	\$ 67,933	\$ 23.88	\$ 49,678	\$ 73,008	\$ 39.28	\$ 81,701
22	Utilities	43-1011	First-Line Supervisors of Office and Administrative Support Workers	40	\$ 45.67	\$ 94,996	\$ 42.42	\$ 88,233	\$ 101,026	\$ 51.35	\$ 106,815
22	Utilities	43-3011	Bill and Account Collectors	20	\$ 41.62	\$ 86,571	\$ 41.60	\$ 86,530	\$ 86,531	\$ 41.65	\$ 86,636
22	Utilities	43-3031	Bookkeeping, Accounting, and Auditing Clerks	20	\$ 27.14	\$ 56,451	\$ 14.56	\$ 30,287	\$ 51,656	\$ 38.61	\$ 80,303
22	Utilities	43-4051	Customer Service Representatives	100	\$ 29.87	\$ 62,126	\$ 23.75	\$ 49,404	\$ 52,639	\$ 37.74	\$ 78,504
22	Utilities	43-5041	Meter Readers, Utilities	260	\$ 30.40	\$ 63,236	\$ 21.34	\$ 44,378	\$ 73,489	\$ 37.66	\$ 78,335
22	Utilities	43-5061	Production, Planning, and Expediting Clerks	30	\$ 34.81	\$ 72,412	\$ 30.75	\$ 63,952	\$ 63,952	\$ 42.79	\$ 89,004
22	Utilities	43-6011	Executive Secretaries and Executive Administrative Assistants	30	\$ 37.47	\$ 77,929	\$ 30.70	\$ 63,855	\$ 80,788	\$ 40.77	\$ 84,809
22	Utilities	43-9061	Office Clerks, General	60	\$ 36.11	\$ 75,103	\$ 31.35	\$ 65,214	\$ 81,478	\$ 39.94	\$ 83,084
22	Utilities	47-0000	Construction and Extraction Occupations	230	\$ 44.19	\$ 91,910	\$ 41.77	\$ 86,881	\$ 99,128	\$ 50.67	\$ 105,403
22	Utilities	47-2073	Operating Engineers and Other Construction Equipment Operators	40	\$ 46.84	\$ 97,432	\$ 46.00	\$ 95,670	\$ 96,653	\$ 46.98	\$ 97,718
22	Utilities	47-2152	Plumbers, Pipefitters, and Steamfitters	70	\$ 46.34	\$ 96,381	\$ 40.96	\$ 85,195	\$ 105,448	\$ 51.97	\$ 108,103
22	Utilities	47-4011	Construction and Building Inspectors	70	\$ 48.29	\$ 100,441	\$ 47.66	\$ 99,128	\$ 99,692	\$ 48.52	\$ 100,923
22	Utilities	49-0000	Installation, Maintenance, and Repair Occupations	1,340	\$ 46.16	\$ 96,011	\$ 41.65	\$ 86,634	\$ 99,808	\$ 51.50	\$ 107,124
22	Utilities	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	180	\$ 54.29	\$ 112,920	\$ 50.28	\$ 104,584	\$ 116,900	\$ 59.01	\$ 122,749
22	Utilities	49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	110	\$ 49.95	\$ 103,887	\$ 49.42	\$ 102,786	\$ 104,376	\$ 51.81	\$ 107,766
22	Utilities	49-3023	Automotive Service Technicians and Mechanics	20	\$ 47.38	\$ 98,558	\$ 46.92	\$ 97,595	\$ 98,622	\$ 48.44	\$ 100,748
22	Utilities	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	20	\$ 47.12	\$ 98,009	\$ 46.63	\$ 96,998	\$ 99,364	\$ 47.77	\$ 99,364
22	Utilities	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	230	\$ 41.96	\$ 87,283	\$ 38.23	\$ 79,508	\$ 89,336	\$ 48.12	\$ 100,094
22	Utilities	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	240	\$ 46.78	\$ 97,306	\$ 47.87	\$ 99,563	\$ 100,138	\$ 49.11	\$ 102,154
22	Utilities	49-9041	Industrial Machinery Mechanics	150	\$ 38.95	\$ 81,011	\$ 33.78	\$ 70,260	\$ 84,720	\$ 44.97	\$ 93,542
22	Utilities	49-9051	Electrical Power-Line Installers and Repairers	180	\$ 51.40	\$ 106,919	\$ 50.25	\$ 104,512	\$ 110,046	\$ 55.22	\$ 114,859
22	Utilities	49-9071	Maintenance and Repair Workers, General	110	\$ 40.35	\$ 83,927	\$ 39.01	\$ 81,150	\$ 81,934	\$ 42.89	\$ 89,203
22	Utilities	49-9099	Installation, Maintenance, and Repair Workers, All Other		\$ 46.26	\$ 96,212	\$ 43.61	\$ 90,699	\$ 90,699	\$ 51.83	\$ 107,802
22	Utilities	51-0000	Production Occupations	490	\$ 48.22	\$ 100,295	\$ 40.32	\$ 83,868	\$ 99,584	\$ 58.20	\$ 121,061
22	Utilities	51-1011	First-Line Supervisors of Production and Operating Workers	100	\$ 58.98	\$ 122,676	\$ 53.05	\$ 110,347	\$ 128,346	\$ 64.16	\$ 133,449
22	Utilities	51-8012	Power Distributors and Dispatchers	110	\$ 52.31	\$ 108,811	\$ 47.86	\$ 99,542	\$ 103,657	\$ 61.23	\$ 127,357
22	Utilities	51-8013	Power Plant Operators	80	\$ 47.20	\$ 98,169	\$ 37.75	\$ 78,516	\$ 102,017	\$ 57.90	\$ 120,432
22	Utilities	51-8031	Water and Wastewater Treatment Plant and System Operators	90	\$ 37.93	\$ 78,891	\$ 29.67	\$ 61,724	\$ 87,845	\$ 45.01	\$ 93,624

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					(Avg.) Hourly	(Avg.) Salary	Hourly	Salary	Salary	Hourly	Salary
22	Utilities	51-8092	Gas Plant Operators	60	\$ 43.81	\$ 91,117	\$ 37.34	\$ 77,659	\$ 96,875	\$ 53.99	\$ 112,308
22	Utilities	53-0000	Transportation and Material Moving Occupations	30	\$ 43.64	\$ 90,778	\$ 38.42	\$ 79,914	\$ 90,765	\$ 50.10	\$ 104,206
22	Utilities	53-7065	Stockers and Order Fillers	10	\$ 41.58	\$ 86,483	\$ 41.08	\$ 85,446	\$ 85,457	\$ 43.64	\$ 90,765
23	Construction	00-0000	Total all occupations	44,950	\$ 38.90	\$ 80,914	\$ 23.42	\$ 48,711	\$ 69,098	\$ 49.47	\$ 102,907
23	Construction	11-0000	Management Occupations	3,670	\$ 76.98	\$ 160,117	\$ 58.30	\$ 121,268	\$ 153,172	\$ 81.30	\$ 169,104
23	Construction	11-1021	General and Operations Managers	410	\$ 92.15	\$ 191,673	\$ 54.37	\$ 113,096	\$ 163,941	\$ 113.02	\$ 235,084
23	Construction	11-2022	Sales Managers	80	\$ 62.80	\$ 130,626	\$ 40.10	\$ 83,413	\$ 124,748	\$ 78.34	\$ 162,946
23	Construction	11-3012	Administrative Services Managers	180	\$ 76.76	\$ 159,667	\$ 52.23	\$ 108,634	\$ 124,605	\$ 96.14	\$ 199,962
23	Construction	11-3013	Facilities Managers	30	\$ 69.03	\$ 143,575	\$ 53.52	\$ 111,314	\$ 136,164	\$ 80.94	\$ 168,358
23	Construction	11-3031	Financial Managers	100	\$ 84.28	\$ 175,308	\$ 63.13	\$ 131,317	\$ 166,884	\$ 90.85	\$ 188,975
23	Construction	11-3061	Purchasing Managers	10	\$ 69.00	\$ 143,521	\$ 61.71	\$ 128,360	\$ 133,461	\$ 83.51	\$ 173,711
23	Construction	11-9021	Construction Managers	2,600	\$ 72.31	\$ 150,407	\$ 58.96	\$ 122,627	\$ 152,644	\$ 78.01	\$ 162,255
23	Construction	11-9041	Architectural and Engineering Managers	90	\$ 89.91	\$ 187,014	\$ 75.07	\$ 156,153	\$ 168,662	\$ 103.21	\$ 214,684
23	Construction	11-9199	Managers, All Other	100	\$ 67.56	\$ 140,529	\$ 48.95	\$ 101,806	\$ 125,716	\$ 78.94	\$ 164,205
23	Construction	13-0000	Business and Financial Operations Occupations	2,380	\$ 42.48	\$ 88,363	\$ 31.20	\$ 64,906	\$ 78,706	\$ 53.17	\$ 110,585
23	Construction	13-1020	Buyers and Purchasing Agents	60	\$ 35.86	\$ 74,584	\$ 30.14	\$ 62,687	\$ 74,021	\$ 40.86	\$ 84,989
23	Construction	13-1041	Compliance Officers	20	\$ 42.09	\$ 87,552	\$ 26.84	\$ 55,833	\$ 63,919	\$ 62.55	\$ 130,096
23	Construction	13-1051	Cost Estimators	720	\$ 45.10	\$ 93,807	\$ 30.49	\$ 63,422	\$ 83,313	\$ 60.09	\$ 124,991
23	Construction	13-1071	Human Resources Specialists	70	\$ 40.52	\$ 84,277	\$ 32.15	\$ 66,871	\$ 86,676	\$ 47.46	\$ 98,720
23	Construction	13-1081	Logisticians	10	\$ 37.94	\$ 78,909	\$ 31.21	\$ 64,922	\$ 69,165	\$ 41.27	\$ 85,849
23	Construction	13-1151	Training and Development Specialists	30	\$ 34.08	\$ 70,887	\$ 24.10	\$ 50,118	\$ 66,821	\$ 32.13	\$ 66,821
23	Construction	13-1161	Market Research Analysts and Marketing Specialists	390	\$ 36.56	\$ 76,037	\$ 33.22	\$ 69,098	\$ 69,098	\$ 33.22	\$ 69,098
23	Construction	13-1199	Business Operations Specialists, All Other	590	\$ 39.44	\$ 82,036	\$ 25.47	\$ 52,982	\$ 75,063	\$ 46.33	\$ 96,365
23	Construction	13-2011	Accountants and Auditors	370	\$ 49.91	\$ 103,813	\$ 36.98	\$ 76,912	\$ 95,885	\$ 58.42	\$ 121,514
23	Construction	15-0000	Computer and Mathematical Occupations	80	\$ 42.25	\$ 87,886	\$ 26.62	\$ 55,379	\$ 68,169	\$ 60.07	\$ 124,954
23	Construction	15-1244	Network and Computer Systems Administrators	20	\$ 42.07	\$ 87,506	\$ 23.49	\$ 48,865	\$ 96,446	\$ 55.32	\$ 115,069
23	Construction	15-1299	Computer Occupations, All Other	30	\$ 34.74	\$ 72,266	\$ 26.64	\$ 55,409	\$ 62,715	\$ 32.77	\$ 68,164
23	Construction	17-0000	Architecture and Engineering Occupations	720	\$ 47.05	\$ 97,863	\$ 35.25	\$ 73,311	\$ 93,604	\$ 57.07	\$ 118,697
23	Construction	17-1022	Surveyors	30	\$ 55.44	\$ 115,314	\$ 50.13	\$ 104,261	\$ 125,645	\$ 60.41	\$ 125,645
23	Construction	17-2051	Civil Engineers	330	\$ 44.59	\$ 92,737	\$ 35.25	\$ 73,311	\$ 80,391	\$ 51.07	\$ 106,224
23	Construction	17-2071	Electrical Engineers	20	\$ 60.90	\$ 126,667	\$ 48.65	\$ 101,186	\$ 130,536	\$ 77.04	\$ 160,243
23	Construction	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspecto	90	\$ 54.11	\$ 112,552	\$ 48.28	\$ 100,432	\$ 104,413	\$ 62.34	\$ 129,664
23	Construction	17-2141	Mechanical Engineers	20	\$ 43.66	\$ 90,811	\$ 37.05	\$ 77,055	\$ 89,640	\$ 48.49	\$ 100,861
23	Construction	17-3011	Architectural and Civil Drafters	70	\$ 37.34	\$ 77,673	\$ 30.89	\$ 64,257	\$ 74,027	\$ 45.00	\$ 93,604
23	Construction	17-3013	Mechanical Drafters	50	\$ 52.47	\$ 109,143	\$ 47.37	\$ 98,535	\$ 118,700	\$ 59.29	\$ 123,315
23	Construction	19-0000	Life, Physical, and Social Science Occupations	30	\$ 40.91	\$ 85,091	\$ 30.05	\$ 62,495	\$ 91,507	\$ 49.62	\$ 103,215
23	Construction	19-5011	Occupational Health and Safety Specialists	20	\$ 42.51	\$ 88,414	\$ 30.05	\$ 62,495	\$ 92,981	\$ 49.62	\$ 103,215
23	Construction	37-0000	Building and Grounds Cleaning and Maintenance Occupations	370	\$ 19.10	\$ 39,733	\$ 14.95	\$ 31,103	\$ 37,815	\$ 22.97	\$ 47,770
23	Construction	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	180	\$ 20.06	\$ 41,719	\$ 18.16	\$ 37,778	\$ 38,487	\$ 24.20	\$ 50,330
23	Construction	41-0000	Sales and Related Occupations	2,030	\$ 44.78	\$ 93,140	\$ 22.80	\$ 47,416	\$ 77,389	\$ 56.81	\$ 118,166
23	Construction	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,470	\$ 48.53	\$ 100,938	\$ 26.44	\$ 54,995	\$ 81,951	\$ 57.40	\$ 119,384
23	Construction	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scien	10	\$ 60.29	\$ 125,393	\$ 42.37	\$ 88,131	\$ 116,125	\$ 60.36	\$ 125,542
23	Construction	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	240	\$ 49.38	\$ 102,718	\$ 37.74	\$ 78,498	\$ 93,777	\$ 60.91	\$ 126,687
23	Construction	43-0000	Office and Administrative Support Occupations	4,700	\$ 25.49	\$ 53,029	\$ 18.04	\$ 37,521	\$ 50,919	\$ 30.35	\$ 63,119
23	Construction	43-1011	First-Line Supervisors of Office and Administrative Support Workers	330	\$ 34.84	\$ 72,474	\$ 28.58	\$ 59,453	\$ 65,781	\$ 40.66	\$ 84,571
23	Construction	43-3011	Bill and Account Collectors	20	\$ 32.23	\$ 67,046	\$ 23.80	\$ 49,501	\$ 55,515	\$ 36.10	\$ 75,079
23	Construction	43-3021	Billing and Posting Clerks	110	\$ 22.67	\$ 47,163	\$ 16.96	\$ 35,282	\$ 46,922	\$ 26.29	\$ 54,690

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23	Construction	43-3031	Bookkeeping, Accounting, and Auditing Clerks	790	\$ 27.09	\$ 56,338	\$ 20.81	\$ 43,281	\$ 55,969	\$ 33.25	\$ 69,162
23	Construction	43-3051	Payroll and Timekeeping Clerks	90	\$ 29.52	\$ 61,406	\$ 23.44	\$ 48,756	\$ 56,929	\$ 34.10	\$ 70,922
23	Construction	43-4051	Customer Service Representatives	180	\$ 25.59	\$ 53,234	\$ 20.50	\$ 42,641	\$ 46,335	\$ 28.65	\$ 59,594
23	Construction	43-4071	File Clerks	20	\$ 19.70	\$ 40,969	\$ 14.88	\$ 30,946	\$ 38,488	\$ 25.54	\$ 53,119
23	Construction	43-4171	Receptionists and Information Clerks	260	\$ 18.46	\$ 38,393	\$ 15.00	\$ 31,200	\$ 35,313	\$ 20.71	\$ 43,078
23	Construction	43-5032	Dispatchers, Except Police, Fire, and Ambulance	70	\$ 33.12	\$ 68,891	\$ 28.72	\$ 59,732	\$ 62,655	\$ 36.91	\$ 76,768
23	Construction	43-5061	Production, Planning, and Expediting Clerks	310	\$ 37.01	\$ 76,987	\$ 28.20	\$ 58,652	\$ 76,065	\$ 49.95	\$ 103,890
23	Construction	43-5071	Shipping, Receiving, and Inventory Clerks	80	\$ 26.21	\$ 54,526	\$ 19.60	\$ 40,765	\$ 53,767	\$ 30.75	\$ 63,952
23	Construction	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 35.36	\$ 73,559	\$ 29.45	\$ 61,257	\$ 70,922	\$ 39.50	\$ 82,164
23	Construction	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	740	\$ 24.16	\$ 50,261	\$ 21.10	\$ 43,884	\$ 52,000	\$ 27.96	\$ 58,163
23	Construction	43-9061	Office Clerks, General	1,500	\$ 21.41	\$ 44,532	\$ 14.82	\$ 30,824	\$ 39,720	\$ 27.08	\$ 56,316
23	Construction	47-0000	Construction and Extraction Occupations	24,860	\$ 36.81	\$ 76,555	\$ 23.43	\$ 48,742	\$ 66,020	\$ 48.86	\$ 101,629
23	Construction	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	2,350	\$ 42.49	\$ 88,387	\$ 30.84	\$ 64,149	\$ 80,731	\$ 54.36	\$ 113,071
23	Construction	47-2021	Brickmasons and Blockmasons	300	\$ 37.66	\$ 78,327	\$ 28.96	\$ 60,246	\$ 80,278	\$ 39.43	\$ 82,009
23	Construction	47-2022	Stonemasons	100	\$ 40.17	\$ 83,563	\$ 38.56	\$ 80,194	\$ 80,729	\$ 39.84	\$ 82,860
23	Construction	47-2031	Carpenters	3,490	\$ 37.58	\$ 78,165	\$ 27.19	\$ 56,565	\$ 66,583	\$ 51.55	\$ 107,231
23	Construction	47-2051	Cement Masons and Concrete Finishers	530	\$ 32.16	\$ 66,885	\$ 25.55	\$ 53,149	\$ 60,983	\$ 38.75	\$ 80,601
23	Construction	47-2061	Construction Laborers	4,940	\$ 33.35	\$ 69,370	\$ 21.85	\$ 45,457	\$ 61,764	\$ 47.00	\$ 97,767
23	Construction	47-2071	Paving, Surfacing, and Tamping Equipment Operators	220	\$ 32.70	\$ 68,023	\$ 22.80	\$ 47,434	\$ 49,577	\$ 48.59	\$ 101,077
23	Construction	47-2073	Operating Engineers and Other Construction Equipment Operators	1,280	\$ 44.97	\$ 93,537	\$ 35.00	\$ 72,800	\$ 87,554	\$ 58.64	\$ 121,978
23	Construction	47-2111	Electricians	4,030	\$ 41.09	\$ 85,460	\$ 24.48	\$ 50,925	\$ 77,036	\$ 61.00	\$ 126,876
23	Construction	47-2121	Glaziers	170	\$ 35.28	\$ 73,384	\$ 24.27	\$ 50,471	\$ 56,271	\$ 49.27	\$ 102,485
23	Construction	47-2141	Painters, Construction and Maintenance	1,140	\$ 27.19	\$ 56,545	\$ 17.93	\$ 37,296	\$ 57,297	\$ 30.82	\$ 64,101
23	Construction	47-2151	Pipelayers	250	\$ 46.17	\$ 96,024	\$ 46.55	\$ 96,831	\$ 98,730	\$ 47.47	\$ 98,731
23	Construction	47-2152	Plumbers, Pipefitters, and Steamfitters	1,820	\$ 41.03	\$ 85,346	\$ 29.40	\$ 61,153	\$ 75,532	\$ 59.48	\$ 123,728
23	Construction	47-2171	Reinforcing Iron and Rebar Workers	130	\$ 30.69	\$ 63,830	\$ 17.85	\$ 37,126	\$ 40,757	\$ 53.56	\$ 111,414
23	Construction	47-2181	Roofers	410	\$ 28.40	\$ 59,076	\$ 22.03	\$ 45,822	\$ 56,891	\$ 29.84	\$ 62,062
23	Construction	47-2211	Sheet Metal Workers	850	\$ 32.59	\$ 67,780	\$ 19.92	\$ 41,441	\$ 48,206	\$ 49.96	\$ 103,916
23	Construction	47-2221	Structural Iron and Steel Workers	240	\$ 49.56	\$ 103,084	\$ 46.62	\$ 96,962	\$ 102,833	\$ 56.99	\$ 118,531
23	Construction	47-3012	Helpers--Carpenters	150	\$ 14.74	\$ 30,658	\$ 13.00	\$ 27,040	\$ 27,040	\$ 17.42	\$ 36,234
23	Construction	47-3013	Helpers--Electricians	320	\$ 19.39	\$ 40,321	\$ 15.39	\$ 32,006	\$ 38,725	\$ 22.97	\$ 47,779
23	Construction	47-4090	Miscellaneous Construction and Related Workers	50	\$ 24.80	\$ 51,579	\$ 20.01	\$ 41,623	\$ 47,179	\$ 30.19	\$ 62,792
23	Construction	47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	150	\$ 50.54	\$ 105,120	\$ 41.26	\$ 85,811	\$ 116,587	\$ 60.00	\$ 124,800
23	Construction	49-0000	Installation, Maintenance, and Repair Occupations	4,010	\$ 31.50	\$ 65,526	\$ 21.78	\$ 45,293	\$ 61,777	\$ 38.25	\$ 79,553
23	Construction	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	390	\$ 42.85	\$ 89,122	\$ 40.00	\$ 83,200	\$ 83,200	\$ 48.07	\$ 99,985
23	Construction	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	30	\$ 35.26	\$ 73,333	\$ 24.37	\$ 50,688	\$ 76,968	\$ 43.15	\$ 89,760
23	Construction	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	210	\$ 36.84	\$ 76,631	\$ 29.42	\$ 61,203	\$ 75,307	\$ 44.94	\$ 93,468
23	Construction	49-9011	Mechanical Door Repairers	130	\$ 31.67	\$ 65,879	\$ 26.56	\$ 55,248	\$ 62,836	\$ 37.66	\$ 78,325
23	Construction	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,400	\$ 31.11	\$ 64,713	\$ 21.87	\$ 45,488	\$ 66,619	\$ 37.50	\$ 78,000
23	Construction	49-9044	Millwrights	50	\$ 35.73	\$ 74,321	\$ 26.18	\$ 54,449	\$ 69,055	\$ 51.95	\$ 108,058
23	Construction	49-9071	Maintenance and Repair Workers, General	350	\$ 33.03	\$ 68,711	\$ 22.67	\$ 47,162	\$ 59,951	\$ 37.06	\$ 77,088
23	Construction	49-9098	Helpers--Installation, Maintenance, and Repair Workers	100	\$ 19.85	\$ 41,287	\$ 16.81	\$ 34,973	\$ 37,401	\$ 22.18	\$ 46,142
23	Construction	51-0000	Production Occupations	410	\$ 30.09	\$ 62,580	\$ 21.01	\$ 43,709	\$ 53,700	\$ 35.14	\$ 73,090
23	Construction	51-1011	First-Line Supervisors of Production and Operating Workers	30	\$ 45.19	\$ 93,999	\$ 39.04	\$ 81,209	\$ 85,187	\$ 40.96	\$ 85,189
23	Construction	51-2041	Structural Metal Fabricators and Fitters	50	\$ 23.85	\$ 49,608	\$ 18.09	\$ 37,627	\$ 46,963	\$ 27.74	\$ 57,695
23	Construction	51-4121	Welders, Cutters, Solderers, and Brazers	80	\$ 44.61	\$ 92,798	\$ 31.80	\$ 66,148	\$ 99,081	\$ 58.92	\$ 122,554
23	Construction	53-0000	Transportation and Material Moving Occupations	1,560	\$ 32.03	\$ 66,618	\$ 21.69	\$ 45,112	\$ 61,467	\$ 36.80	\$ 76,553

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
23	Construction	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except	40	\$ 35.19	\$ 73,199	\$ 30.63	\$ 63,706	\$ 70,000	\$ 36.21	\$ 75,317
23	Construction	53-3032	Heavy and Tractor-Trailer Truck Drivers	860	\$ 31.35	\$ 65,203	\$ 24.96	\$ 51,925	\$ 68,466	\$ 35.93	\$ 74,740
23	Construction	53-3033	Light Truck Drivers	170	\$ 22.48	\$ 46,759	\$ 17.19	\$ 35,755	\$ 47,385	\$ 25.55	\$ 53,148
23	Construction	53-7021	Crane and Tower Operators	120	\$ 57.90	\$ 120,423	\$ 55.11	\$ 114,622	\$ 122,345	\$ 66.21	\$ 137,708
23	Construction	53-7051	Industrial Truck and Tractor Operators	20	\$ 27.17	\$ 56,518	\$ 21.18	\$ 44,063	\$ 53,490	\$ 33.20	\$ 69,058
23	Construction	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	250	\$ 23.85	\$ 49,617	\$ 19.52	\$ 40,603	\$ 44,008	\$ 24.87	\$ 51,726
23	Construction	53-7065	Stockers and Order Fillers	30	\$ 27.36	\$ 56,905	\$ 24.70	\$ 51,370	\$ 55,615	\$ 27.55	\$ 57,311
31-33	Manufacturing	00-0000	Total all occupations	73,220	\$ 33.94	\$ 70,597	\$ 18.62	\$ 38,726	\$ 55,850	\$ 39.06	\$ 81,246
31-33	Manufacturing	11-0000	Management Occupations	5,290	\$ 92.14	\$ 191,646	\$ 62.03	\$ 129,026	\$ 165,436	\$ 103.03	\$ 214,296
31-33	Manufacturing	11-1021	General and Operations Managers	1,310	\$ 107.97	\$ 224,577	\$ 57.13	\$ 118,836	\$ 169,576		
31-33	Manufacturing	11-2021	Marketing Managers	160	\$ 95.83	\$ 199,324	\$ 75.86	\$ 157,793	\$ 186,864	\$ 102.80	\$ 213,817
31-33	Manufacturing	11-2022	Sales Managers	270	\$ 111.04	\$ 230,959	\$ 72.44	\$ 150,665	\$ 186,669	\$ 111.38	\$ 231,665
31-33	Manufacturing	11-3012	Administrative Services Managers	80	\$ 85.58	\$ 178,007	\$ 57.15	\$ 118,877	\$ 137,744	\$ 104.47	\$ 217,307
31-33	Manufacturing	11-3013	Facilities Managers	140	\$ 75.24	\$ 156,492	\$ 59.92	\$ 124,624	\$ 154,225	\$ 83.38	\$ 173,439
31-33	Manufacturing	11-3021	Computer and Information Systems Managers	200	\$ 84.04	\$ 174,811	\$ 69.95	\$ 145,487	\$ 167,017	\$ 98.02	\$ 203,881
31-33	Manufacturing	11-3031	Financial Managers	260	\$ 104.29	\$ 216,921	\$ 75.33	\$ 156,682	\$ 194,855		
31-33	Manufacturing	11-3051	Industrial Production Managers	1,370	\$ 77.56	\$ 161,332	\$ 59.59	\$ 123,955	\$ 147,848	\$ 85.07	\$ 176,939
31-33	Manufacturing	11-3061	Purchasing Managers	80	\$ 83.07	\$ 172,782	\$ 63.90	\$ 132,908	\$ 157,650	\$ 95.58	\$ 198,803
31-33	Manufacturing	11-3071	Transportation, Storage, and Distribution Managers	220	\$ 81.70	\$ 169,940	\$ 59.32	\$ 123,386	\$ 145,323	\$ 83.47	\$ 173,617
31-33	Manufacturing	11-3121	Human Resources Managers	60	\$ 90.60	\$ 188,446	\$ 67.53	\$ 140,465	\$ 175,987	\$ 104.63	\$ 217,625
31-33	Manufacturing	11-9041	Architectural and Engineering Managers	350	\$ 84.26	\$ 175,251	\$ 69.18	\$ 143,894	\$ 166,702	\$ 98.93	\$ 205,770
31-33	Manufacturing	11-9121	Natural Sciences Managers	370	\$ 89.71	\$ 186,592	\$ 67.93	\$ 141,299	\$ 167,999	\$ 102.89	\$ 214,010
31-33	Manufacturing	11-9199	Managers, All Other	390	\$ 97.87	\$ 203,563	\$ 67.48	\$ 140,353	\$ 171,655	\$ 103.24	\$ 214,748
31-33	Manufacturing	13-0000	Business and Financial Operations Occupations	4,000	\$ 47.07	\$ 97,911	\$ 37.49	\$ 77,972	\$ 92,742	\$ 53.90	\$ 112,116
31-33	Manufacturing	13-1020	Buyers and Purchasing Agents	550	\$ 44.92	\$ 93,443	\$ 37.49	\$ 77,985	\$ 86,464	\$ 49.38	\$ 102,702
31-33	Manufacturing	13-1041	Compliance Officers	220	\$ 40.19	\$ 83,604	\$ 31.61	\$ 65,743	\$ 78,078	\$ 47.00	\$ 97,761
31-33	Manufacturing	13-1051	Cost Estimators	160	\$ 41.19	\$ 85,686	\$ 35.19	\$ 73,195	\$ 80,528	\$ 48.53	\$ 100,950
31-33	Manufacturing	13-1071	Human Resources Specialists	370	\$ 46.73	\$ 97,195	\$ 38.12	\$ 79,295	\$ 88,378	\$ 53.41	\$ 111,101
31-33	Manufacturing	13-1075	Labor Relations Specialists	10	\$ 38.25	\$ 79,565	\$ 29.23	\$ 60,804	\$ 78,018	\$ 40.20	\$ 83,614
31-33	Manufacturing	13-1081	Logisticians	510	\$ 46.19	\$ 96,067	\$ 38.97	\$ 81,052	\$ 90,884	\$ 51.15	\$ 106,400
31-33	Manufacturing	13-1082	Project Management Specialists	510	\$ 55.29	\$ 115,002	\$ 40.73	\$ 84,718	\$ 104,338	\$ 64.85	\$ 134,880
31-33	Manufacturing	13-1111	Management Analysts	130	\$ 50.41	\$ 104,855	\$ 39.35	\$ 81,850	\$ 92,775	\$ 61.60	\$ 128,138
31-33	Manufacturing	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 43.87	\$ 91,258	\$ 36.33	\$ 75,563	\$ 85,489	\$ 52.67	\$ 109,543
31-33	Manufacturing	13-1151	Training and Development Specialists	90	\$ 42.24	\$ 87,858	\$ 30.65	\$ 63,756	\$ 83,990	\$ 52.64	\$ 109,482
31-33	Manufacturing	13-1161	Market Research Analysts and Marketing Specialists	330	\$ 44.87	\$ 93,322	\$ 31.55	\$ 65,622	\$ 84,648	\$ 56.35	\$ 117,208
31-33	Manufacturing	13-1199	Business Operations Specialists, All Other	270	\$ 43.10	\$ 89,656	\$ 29.50	\$ 61,364	\$ 81,885	\$ 50.86	\$ 105,795
31-33	Manufacturing	13-2011	Accountants and Auditors	710	\$ 50.13	\$ 104,273	\$ 38.34	\$ 79,742	\$ 97,248	\$ 58.78	\$ 122,257
31-33	Manufacturing	13-2031	Budget Analysts	10	\$ 42.06	\$ 87,483	\$ 29.99	\$ 62,375	\$ 97,856	\$ 50.17	\$ 104,361
31-33	Manufacturing	13-2051	Financial and Investment Analysts	80	\$ 46.85	\$ 97,450	\$ 40.12	\$ 83,444	\$ 97,349	\$ 49.90	\$ 103,784
31-33	Manufacturing	13-2099	Financial Specialists, All Other	20	\$ 45.80	\$ 95,254	\$ 33.99	\$ 70,699	\$ 95,892	\$ 48.49	\$ 100,850
31-33	Manufacturing	15-0000	Computer and Mathematical Occupations	1,520	\$ 51.85	\$ 107,843	\$ 37.86	\$ 78,743	\$ 101,925	\$ 65.09	\$ 135,378
31-33	Manufacturing	15-1211	Computer Systems Analysts	90	\$ 55.61	\$ 115,674	\$ 44.38	\$ 92,303	\$ 105,471	\$ 67.06	\$ 139,483
31-33	Manufacturing	15-1212	Information Security Analysts	20	\$ 58.06	\$ 120,774	\$ 38.27	\$ 79,604	\$ 122,816	\$ 71.29	\$ 148,293
31-33	Manufacturing	15-1231	Computer Network Support Specialists	120	\$ 42.03	\$ 87,432	\$ 31.25	\$ 64,995	\$ 77,376	\$ 48.07	\$ 99,983
31-33	Manufacturing	15-1232	Computer User Support Specialists	120	\$ 29.95	\$ 62,302	\$ 26.79	\$ 55,731	\$ 58,469	\$ 32.62	\$ 67,858
31-33	Manufacturing	15-1241	Computer Network Architects	90	\$ 63.43	\$ 131,942	\$ 50.40	\$ 104,829	\$ 134,956	\$ 77.62	\$ 161,443
31-33	Manufacturing	15-1242	Database Administrators	20	\$ 60.54	\$ 125,916	\$ 59.25	\$ 123,233	\$ 139,226	\$ 69.38	\$ 144,304

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31-33	Manufacturing	15-1244	Network and Computer Systems Administrators	160	\$ 53.24	\$ 110,732	\$ 45.10	\$ 93,806	\$ 101,743	\$ 61.41	\$ 127,740
31-33	Manufacturing	15-1251	Computer Programmers	40	\$ 52.08	\$ 108,335	\$ 41.20	\$ 85,696	\$ 109,110	\$ 64.96	\$ 135,111
31-33	Manufacturing	15-1252	Software Developers	610	\$ 57.36	\$ 119,305	\$ 43.61	\$ 90,714	\$ 111,540	\$ 69.17	\$ 143,880
31-33	Manufacturing	15-1253	Software Quality Assurance Analysts and Testers	50	\$ 55.79	\$ 116,035	\$ 44.66	\$ 92,882	\$ 106,993	\$ 63.36	\$ 131,789
31-33	Manufacturing	15-1254	Web Developers	10	\$ 46.02	\$ 95,722	\$ 26.33	\$ 54,768	\$ 84,891	\$ 60.16	\$ 125,130
31-33	Manufacturing	15-1255	Web and Digital Interface Designers	20	\$ 41.82	\$ 86,980	\$ 30.84	\$ 64,151	\$ 88,868	\$ 49.78	\$ 103,540
31-33	Manufacturing	15-1299	Computer Occupations, All Other	100	\$ 39.83	\$ 82,844	\$ 21.76	\$ 45,264	\$ 65,802	\$ 50.23	\$ 104,489
31-33	Manufacturing	15-2031	Operations Research Analysts	10	\$ 48.12	\$ 100,099	\$ 40.85	\$ 84,960	\$ 88,295	\$ 46.83	\$ 97,404
31-33	Manufacturing	15-2041	Statisticians	20	\$ 49.92	\$ 103,831	\$ 41.96	\$ 87,280	\$ 99,442	\$ 56.96	\$ 118,479
31-33	Manufacturing	15-2051	Data Scientists	30	\$ 43.54	\$ 90,564	\$ 39.48	\$ 82,128	\$ 83,022	\$ 48.19	\$ 100,234
31-33	Manufacturing	17-0000	Architecture and Engineering Occupations	4,140	\$ 46.71	\$ 97,162	\$ 36.76	\$ 76,457	\$ 96,018	\$ 56.63	\$ 117,783
31-33	Manufacturing	17-2041	Chemical Engineers	170	\$ 52.66	\$ 109,542	\$ 39.13	\$ 81,401	\$ 104,363	\$ 64.27	\$ 133,685
31-33	Manufacturing	17-2051	Civil Engineers	10	\$ 51.18	\$ 106,463	\$ 41.38	\$ 86,078	\$ 92,130	\$ 63.01	\$ 131,057
31-33	Manufacturing	17-2061	Computer Hardware Engineers	150	\$ 56.90	\$ 118,356	\$ 47.39	\$ 98,571	\$ 98,571	\$ 60.08	\$ 124,970
31-33	Manufacturing	17-2071	Electrical Engineers	420	\$ 52.88	\$ 109,988	\$ 39.29	\$ 81,727	\$ 103,608	\$ 61.10	\$ 127,083
31-33	Manufacturing	17-2072	Electronics Engineers, Except Computer	110	\$ 55.15	\$ 114,718	\$ 37.95	\$ 78,935	\$ 102,609	\$ 63.98	\$ 133,088
31-33	Manufacturing	17-2081	Environmental Engineers	10	\$ 64.25	\$ 133,639	\$ 60.97	\$ 126,816	\$ 141,663	\$ 68.11	\$ 141,663
31-33	Manufacturing	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspecto	10	\$ 49.95	\$ 103,894	\$ 39.50	\$ 82,160	\$ 111,191	\$ 53.56	\$ 111,410
31-33	Manufacturing	17-2112	Industrial Engineers	1,510	\$ 48.86	\$ 101,620	\$ 38.00	\$ 79,038	\$ 98,985	\$ 58.35	\$ 121,377
31-33	Manufacturing	17-2131	Materials Engineers	50	\$ 62.14	\$ 129,252	\$ 39.05	\$ 81,228	\$ 98,592	\$ 67.47	\$ 140,330
31-33	Manufacturing	17-2141	Mechanical Engineers	780	\$ 50.08	\$ 104,174	\$ 38.11	\$ 79,264	\$ 98,274	\$ 59.96	\$ 124,708
31-33	Manufacturing	17-2199	Engineers, All Other	70	\$ 48.01	\$ 99,856	\$ 37.62	\$ 78,257	\$ 94,961	\$ 54.48	\$ 113,318
31-33	Manufacturing	17-3011	Architectural and Civil Drafters	10	\$ 30.71	\$ 63,885	\$ 26.98	\$ 56,118	\$ 60,601	\$ 29.76	\$ 61,901
31-33	Manufacturing	17-3013	Mechanical Drafters	190	\$ 32.36	\$ 67,309	\$ 24.37	\$ 50,689	\$ 66,470	\$ 39.17	\$ 81,466
31-33	Manufacturing	17-3019	Drafters, All Other	30	\$ 29.73	\$ 61,831	\$ 22.03	\$ 45,826	\$ 66,298	\$ 38.21	\$ 79,481
31-33	Manufacturing	17-3023	Electrical and Electronic Engineering Technologists and Technicians	170	\$ 28.86	\$ 60,022	\$ 23.90	\$ 49,702	\$ 59,888	\$ 32.34	\$ 67,272
31-33	Manufacturing	17-3026	Industrial Engineering Technologists and Technicians	130	\$ 29.35	\$ 61,057	\$ 23.21	\$ 48,284	\$ 61,739	\$ 35.64	\$ 74,127
31-33	Manufacturing	17-3027	Mechanical Engineering Technologists and Technicians	60	\$ 27.18	\$ 56,524	\$ 22.92	\$ 47,681	\$ 59,562	\$ 31.11	\$ 64,716
31-33	Manufacturing	17-3028	Calibration Technologists and Technicians	30	\$ 33.90	\$ 70,503	\$ 30.87	\$ 64,201	\$ 65,690	\$ 37.73	\$ 78,485
31-33	Manufacturing	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	90	\$ 27.05	\$ 56,264	\$ 21.30	\$ 44,295	\$ 54,021	\$ 31.34	\$ 65,185
31-33	Manufacturing	19-0000	Life, Physical, and Social Science Occupations	3,720	\$ 37.71	\$ 78,431	\$ 27.81	\$ 57,854	\$ 77,345	\$ 48.40	\$ 100,665
31-33	Manufacturing	19-1012	Food Scientists and Technologists	90	\$ 45.40	\$ 94,431	\$ 35.50	\$ 73,846	\$ 86,320	\$ 48.39	\$ 100,648
31-33	Manufacturing	19-1021	Biochemists and Biophysicists	410	\$ 47.71	\$ 99,240	\$ 42.36	\$ 88,112	\$ 103,402	\$ 51.24	\$ 106,578
31-33	Manufacturing	19-1022	Microbiologists	320	\$ 44.04	\$ 91,593	\$ 36.42	\$ 75,755	\$ 94,662	\$ 50.61	\$ 105,261
31-33	Manufacturing	19-1042	Medical Scientists, Except Epidemiologists	170	\$ 51.15	\$ 106,395	\$ 40.26	\$ 83,733	\$ 106,389	\$ 60.41	\$ 125,659
31-33	Manufacturing	19-2031	Chemists	1,260	\$ 43.42	\$ 90,318	\$ 35.99	\$ 74,857	\$ 82,225	\$ 49.02	\$ 101,967
31-33	Manufacturing	19-2032	Materials Scientists	30	\$ 47.14	\$ 98,042	\$ 32.14	\$ 66,851	\$ 80,073	\$ 54.33	\$ 113,010
31-33	Manufacturing	19-2041	Environmental Scientists and Specialists, Including Health	50	\$ 30.69	\$ 63,838	\$ 28.39	\$ 59,051	\$ 59,096	\$ 28.44	\$ 59,156
31-33	Manufacturing	19-4013	Food Science Technicians	80	\$ 27.06	\$ 56,294	\$ 22.83	\$ 47,489	\$ 49,963	\$ 30.21	\$ 62,839
31-33	Manufacturing	19-4021	Biological Technicians	90	\$ 31.47	\$ 65,466	\$ 29.71	\$ 61,796	\$ 64,314	\$ 36.52	\$ 75,953
31-33	Manufacturing	19-4031	Chemical Technicians	650	\$ 24.32	\$ 50,592	\$ 18.72	\$ 38,929	\$ 48,889	\$ 29.59	\$ 61,552
31-33	Manufacturing	19-4099	Life, Physical, and Social Science Technicians, All Other	70	\$ 27.64	\$ 57,481	\$ 22.42	\$ 46,641	\$ 60,540	\$ 31.72	\$ 65,979
31-33	Manufacturing	19-5011	Occupational Health and Safety Specialists	100	\$ 49.77	\$ 103,524	\$ 39.51	\$ 82,189	\$ 104,829	\$ 59.91	\$ 124,620
31-33	Manufacturing	19-5012	Occupational Health and Safety Technicians	30	\$ 29.89	\$ 62,163	\$ 23.54	\$ 48,963	\$ 51,333	\$ 34.86	\$ 72,513
31-33	Manufacturing	23-0000	Legal Occupations	40	\$ 88.45	\$ 183,974	\$ 52.34	\$ 108,868	\$ 162,518	\$ 111.95	\$ 232,865
31-33	Manufacturing	23-1011	Lawyers	30	\$ 94.27	\$ 196,084	\$ 54.74	\$ 113,859	\$ 179,545		
31-33	Manufacturing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	430	\$ 35.86	\$ 74,582	\$ 25.67	\$ 53,390	\$ 67,175	\$ 44.91	\$ 93,413

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31-33	Manufacturing	27-1021	Commercial and Industrial Designers	120	\$ 44.13	\$ 91,792	\$ 32.52	\$ 67,633	\$ 81,984	\$ 52.47	\$ 109,131
31-33	Manufacturing	27-1024	Graphic Designers	200	\$ 28.23	\$ 58,729	\$ 19.98	\$ 41,566	\$ 54,560	\$ 30.65	\$ 63,748
31-33	Manufacturing	27-1029	Designers, All Other	10	\$ 22.48	\$ 46,762	\$ 16.80	\$ 34,952	\$ 35,180	\$ 32.73	\$ 68,077
31-33	Manufacturing	27-3031	Public Relations Specialists	10	\$ 45.77	\$ 95,211	\$ 33.36	\$ 69,389	\$ 86,527	\$ 55.27	\$ 114,958
31-33	Manufacturing	27-3042	Technical Writers	60	\$ 46.34	\$ 96,384	\$ 38.11	\$ 79,260	\$ 99,782	\$ 52.78	\$ 109,773
31-33	Manufacturing	29-0000	Healthcare Practitioners and Technical Occupations	110	\$ 31.17	\$ 64,824	\$ 23.90	\$ 49,711	\$ 51,006	\$ 29.56	\$ 61,483
31-33	Manufacturing	33-0000	Protective Service Occupations	90	\$ 23.97	\$ 49,868	\$ 17.74	\$ 36,895	\$ 44,922	\$ 28.21	\$ 58,673
31-33	Manufacturing	33-9032	Security Guards	90	\$ 21.68	\$ 45,089	\$ 17.74	\$ 36,895	\$ 44,922	\$ 27.31	\$ 56,802
31-33	Manufacturing	35-0000	Food Preparation and Serving Related Occupations	960	\$ 15.83	\$ 32,928	\$ 13.41	\$ 27,888	\$ 30,517	\$ 16.74	\$ 34,829
31-33	Manufacturing	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	50	\$ 21.95	\$ 45,657	\$ 19.74	\$ 41,061	\$ 42,217	\$ 22.50	\$ 46,801
31-33	Manufacturing	35-2021	Food Preparation Workers	240	\$ 14.79	\$ 30,755	\$ 13.07	\$ 27,183	\$ 27,183	\$ 16.45	\$ 34,215
31-33	Manufacturing	35-3011	Bartenders	160	\$ 15.66	\$ 32,569	\$ 14.30	\$ 29,735	\$ 29,875	\$ 16.69	\$ 34,723
31-33	Manufacturing	35-3023	Fast Food and Counter Workers	390	\$ 15.19	\$ 31,595	\$ 13.91	\$ 28,931	\$ 30,517	\$ 16.45	\$ 34,218
31-33	Manufacturing	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	20	\$ 14.20	\$ 29,542	\$ 13.29	\$ 27,652	\$ 27,652	\$ 15.13	\$ 31,460
31-33	Manufacturing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	470	\$ 17.39	\$ 36,169	\$ 14.65	\$ 30,478	\$ 34,318	\$ 19.06	\$ 39,649
31-33	Manufacturing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	470	\$ 17.34	\$ 36,057	\$ 14.63	\$ 30,426	\$ 34,241	\$ 18.94	\$ 39,391
31-33	Manufacturing	41-0000	Sales and Related Occupations	2,940	\$ 38.90	\$ 80,916	\$ 20.20	\$ 42,016	\$ 72,369	\$ 49.56	\$ 103,080
31-33	Manufacturing	41-1011	First-Line Supervisors of Retail Sales Workers	70	\$ 26.22	\$ 54,530	\$ 24.51	\$ 50,989	\$ 51,888	\$ 30.35	\$ 63,122
31-33	Manufacturing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	170	\$ 59.24	\$ 123,226	\$ 43.47	\$ 90,427	\$ 119,595	\$ 71.68	\$ 149,084
31-33	Manufacturing	41-2031	Retail Salespersons	510	\$ 17.70	\$ 36,824	\$ 15.55	\$ 32,345	\$ 34,645	\$ 16.80	\$ 34,937
31-33	Manufacturing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	330	\$ 45.07	\$ 93,739	\$ 30.46	\$ 63,365	\$ 77,072	\$ 53.71	\$ 111,710
31-33	Manufacturing	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scien	40	\$ 44.29	\$ 92,116	\$ 36.87	\$ 76,691	\$ 92,801	\$ 49.69	\$ 103,360
31-33	Manufacturing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	1,530	\$ 45.92	\$ 95,503	\$ 29.90	\$ 62,190	\$ 83,801	\$ 58.11	\$ 120,870
31-33	Manufacturing	41-9031	Sales Engineers	20	\$ 44.95	\$ 93,486	\$ 28.64	\$ 59,569	\$ 87,607	\$ 58.28	\$ 121,213
31-33	Manufacturing	41-9099	Sales and Related Workers, All Other	80	\$ 29.35	\$ 61,056	\$ 23.47	\$ 48,808	\$ 59,131	\$ 33.98	\$ 70,684
31-33	Manufacturing	43-0000	Office and Administrative Support Occupations	6,490	\$ 25.89	\$ 53,852	\$ 19.92	\$ 41,439	\$ 50,178	\$ 29.85	\$ 62,088
31-33	Manufacturing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	600	\$ 37.89	\$ 78,802	\$ 29.97	\$ 62,334	\$ 76,968	\$ 43.55	\$ 90,579
31-33	Manufacturing	43-3011	Bill and Account Collectors	20	\$ 26.48	\$ 55,080	\$ 22.42	\$ 46,644	\$ 53,583	\$ 29.67	\$ 61,709
31-33	Manufacturing	43-3021	Billing and Posting Clerks	100	\$ 25.39	\$ 52,808	\$ 19.69	\$ 40,952	\$ 56,414	\$ 30.16	\$ 62,742
31-33	Manufacturing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	830	\$ 25.39	\$ 52,820	\$ 21.73	\$ 45,194	\$ 51,458	\$ 29.11	\$ 60,539
31-33	Manufacturing	43-3051	Payroll and Timekeeping Clerks	40	\$ 26.22	\$ 54,535	\$ 22.69	\$ 47,197	\$ 59,968	\$ 31.05	\$ 64,579
31-33	Manufacturing	43-3061	Procurement Clerks	210	\$ 27.06	\$ 56,292	\$ 23.47	\$ 48,819	\$ 59,163	\$ 30.70	\$ 63,866
31-33	Manufacturing	43-4051	Customer Service Representatives	880	\$ 26.03	\$ 54,138	\$ 21.52	\$ 44,761	\$ 51,839	\$ 30.09	\$ 62,591
31-33	Manufacturing	43-4071	File Clerks	20	\$ 23.93	\$ 49,773	\$ 18.57	\$ 38,617	\$ 50,024	\$ 28.74	\$ 59,783
31-33	Manufacturing	43-4151	Order Clerks	110	\$ 22.56	\$ 46,929	\$ 17.35	\$ 36,087	\$ 47,497	\$ 26.35	\$ 54,799
31-33	Manufacturing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	100	\$ 25.91	\$ 53,903	\$ 22.83	\$ 47,489	\$ 57,154	\$ 29.67	\$ 61,722
31-33	Manufacturing	43-4171	Receptionists and Information Clerks	100	\$ 20.84	\$ 43,352	\$ 18.09	\$ 37,628	\$ 41,233	\$ 23.49	\$ 48,865
31-33	Manufacturing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	70	\$ 24.93	\$ 51,857	\$ 13.29	\$ 27,641	\$ 58,214	\$ 33.29	\$ 69,248
31-33	Manufacturing	43-5061	Production, Planning, and Expediting Clerks	620	\$ 27.87	\$ 57,971	\$ 22.96	\$ 47,752	\$ 57,004	\$ 30.49	\$ 63,411
31-33	Manufacturing	43-5071	Shipping, Receiving, and Inventory Clerks	1,240	\$ 21.76	\$ 45,267	\$ 17.62	\$ 36,647	\$ 43,932	\$ 23.99	\$ 49,902
31-33	Manufacturing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	80	\$ 18.97	\$ 39,464	\$ 17.11	\$ 35,596	\$ 37,793	\$ 22.09	\$ 45,950
31-33	Manufacturing	43-6011	Executive Secretaries and Executive Administrative Assistants	190	\$ 38.60	\$ 80,288	\$ 34.32	\$ 71,388	\$ 79,929	\$ 43.95	\$ 91,407
31-33	Manufacturing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	470	\$ 24.83	\$ 51,647	\$ 21.07	\$ 43,832	\$ 50,415	\$ 28.61	\$ 59,508
31-33	Manufacturing	43-9061	Office Clerks, General	700	\$ 21.36	\$ 44,419	\$ 17.00	\$ 35,360	\$ 43,699	\$ 25.00	\$ 52,000
31-33	Manufacturing	43-9199	Office and Administrative Support Workers, All Other	30	\$ 25.32	\$ 52,675	\$ 23.02	\$ 47,877	\$ 55,085	\$ 29.44	\$ 61,241
31-33	Manufacturing	45-0000	Farming, Fishing, and Forestry Occupations	30	\$ 20.21	\$ 42,044	\$ 16.97	\$ 35,303	\$ 37,108	\$ 22.40	\$ 46,591
31-33	Manufacturing	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	20	\$ 18.50	\$ 38,475	\$ 16.75	\$ 34,844	\$ 36,172	\$ 20.30	\$ 42,219

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31-33	Manufacturing	47-0000	Construction and Extraction Occupations	840	\$ 33.71	\$ 70,116	\$ 19.13	\$ 39,797	\$ 63,890	\$ 45.75	\$ 95,166
31-33	Manufacturing	47-2031	Carpenters	120	\$ 29.81	\$ 62,002	\$ 18.30	\$ 38,069	\$ 50,913	\$ 36.80	\$ 76,552
31-33	Manufacturing	47-2111	Electricians	150	\$ 35.79	\$ 74,448	\$ 30.26	\$ 62,938	\$ 74,238	\$ 42.34	\$ 88,064
31-33	Manufacturing	47-2152	Plumbers, Pipefitters, and Steamfitters		\$ 44.92	\$ 93,437	\$ 37.41	\$ 77,813	\$ 102,196	\$ 49.13	\$ 102,196
31-33	Manufacturing	49-0000	Installation, Maintenance, and Repair Occupations	3,350	\$ 32.75	\$ 68,110	\$ 25.38	\$ 52,798	\$ 65,128	\$ 37.88	\$ 78,800
31-33	Manufacturing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	300	\$ 47.96	\$ 99,759	\$ 39.56	\$ 82,287	\$ 100,475	\$ 53.75	\$ 111,808
31-33	Manufacturing	49-2011	Computer, Automated Teller, and Office Machine Repairers		\$ 35.89	\$ 74,659	\$ 29.56	\$ 61,486	\$ 76,358	\$ 37.33	\$ 77,655
31-33	Manufacturing	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	30	\$ 32.26	\$ 67,101	\$ 27.09	\$ 56,340	\$ 64,638	\$ 38.82	\$ 80,753
31-33	Manufacturing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	50	\$ 27.19	\$ 56,560	\$ 23.66	\$ 49,212	\$ 51,223	\$ 30.52	\$ 63,485
31-33	Manufacturing	49-9041	Industrial Machinery Mechanics	1,930	\$ 32.18	\$ 66,944	\$ 27.57	\$ 57,350	\$ 64,967	\$ 37.61	\$ 78,233
31-33	Manufacturing	49-9071	Maintenance and Repair Workers, General	490	\$ 28.41	\$ 59,103	\$ 22.15	\$ 46,071	\$ 59,713	\$ 34.03	\$ 70,774
31-33	Manufacturing	49-9098	Helpers—Installation, Maintenance, and Repair Workers	20	\$ 23.09	\$ 48,032	\$ 18.80	\$ 39,100	\$ 44,855	\$ 31.64	\$ 65,813
31-33	Manufacturing	49-9099	Installation, Maintenance, and Repair Workers, All Other	220	\$ 24.35	\$ 50,640	\$ 17.37	\$ 36,124	\$ 48,752	\$ 29.01	\$ 60,349
31-33	Manufacturing	51-0000	Production Occupations	32,640	\$ 24.39	\$ 50,736	\$ 17.57	\$ 36,549	\$ 46,005	\$ 28.93	\$ 60,182
31-33	Manufacturing	51-1011	First-Line Supervisors of Production and Operating Workers	3,130	\$ 39.54	\$ 82,233	\$ 29.92	\$ 62,236	\$ 78,751	\$ 47.24	\$ 98,257
31-33	Manufacturing	51-2021	Coil Winders, Tapers, and Finishers	80	\$ 26.06	\$ 54,198	\$ 14.90	\$ 30,997	\$ 50,422	\$ 37.79	\$ 78,611
31-33	Manufacturing	51-2028	Electrical, electronic, and electromechanical assemblers, except coil winder	1,710	\$ 22.62	\$ 47,057	\$ 17.51	\$ 36,429	\$ 45,478	\$ 27.48	\$ 57,158
31-33	Manufacturing	51-2041	Structural Metal Fabricators and Fitters	120	\$ 27.34	\$ 56,865	\$ 22.80	\$ 47,415	\$ 55,117	\$ 30.40	\$ 63,235
31-33	Manufacturing	51-2090	Miscellaneous Assemblers and Fabricators	2,510	\$ 20.18	\$ 41,984	\$ 15.11	\$ 31,439	\$ 38,187	\$ 23.08	\$ 48,012
31-33	Manufacturing	51-3011	Bakers	380	\$ 19.12	\$ 39,764	\$ 13.94	\$ 28,994	\$ 35,258	\$ 21.51	\$ 44,749
31-33	Manufacturing	51-3021	Butchers and Meat Cutters	100	\$ 19.16	\$ 39,843	\$ 17.06	\$ 35,486	\$ 41,573	\$ 19.99	\$ 41,573
31-33	Manufacturing	51-3023	Slaughterers and Meat Packers	30	\$ 18.32	\$ 38,112	\$ 14.70	\$ 30,583	\$ 36,667	\$ 19.35	\$ 40,244
31-33	Manufacturing	51-3091	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	100	\$ 18.41	\$ 38,285	\$ 15.26	\$ 31,734	\$ 34,907	\$ 19.04	\$ 39,596
31-33	Manufacturing	51-3092	Food Batchmakers	510	\$ 19.12	\$ 39,767	\$ 14.88	\$ 30,953	\$ 37,717	\$ 21.83	\$ 45,407
31-33	Manufacturing	51-3093	Food Cooking Machine Operators and Tenders	160	\$ 18.15	\$ 37,742	\$ 14.13	\$ 29,395	\$ 35,962	\$ 19.05	\$ 39,631
31-33	Manufacturing	51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	340	\$ 23.72	\$ 49,332	\$ 20.13	\$ 41,878	\$ 47,346	\$ 28.25	\$ 58,762
31-33	Manufacturing	51-4022	Forging Machine Setters, Operators, and Tenders, Metal and Plastic	50	\$ 24.86	\$ 51,717	\$ 20.68	\$ 43,014	\$ 45,562	\$ 29.45	\$ 61,264
31-33	Manufacturing	51-4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	120	\$ 25.26	\$ 52,550	\$ 18.92	\$ 39,344	\$ 56,381	\$ 29.03	\$ 60,379
31-33	Manufacturing	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	480	\$ 21.68	\$ 45,092	\$ 17.23	\$ 35,843	\$ 42,291	\$ 24.93	\$ 51,860
31-33	Manufacturing	51-4032	Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic	30	\$ 20.01	\$ 41,613	\$ 15.29	\$ 31,793	\$ 39,077	\$ 23.34	\$ 48,542
31-33	Manufacturing	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	370	\$ 19.14	\$ 39,817	\$ 17.04	\$ 35,433	\$ 37,061	\$ 21.78	\$ 45,296
31-33	Manufacturing	51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	160	\$ 20.01	\$ 41,618	\$ 17.47	\$ 36,337	\$ 41,902	\$ 21.62	\$ 44,972
31-33	Manufacturing	51-4035	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	60	\$ 26.51	\$ 55,139	\$ 22.79	\$ 47,406	\$ 59,534	\$ 30.36	\$ 63,151
31-33	Manufacturing	51-4041	Machinists	1,180	\$ 28.19	\$ 58,629	\$ 21.92	\$ 45,592	\$ 56,810	\$ 35.62	\$ 74,094
31-33	Manufacturing	51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	520	\$ 19.40	\$ 40,352	\$ 14.65	\$ 30,476	\$ 38,110	\$ 22.46	\$ 46,707
31-33	Manufacturing	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	880	\$ 20.55	\$ 42,735	\$ 17.09	\$ 35,547	\$ 44,917	\$ 22.25	\$ 46,281
31-33	Manufacturing	51-4111	Tool and Die Makers	330	\$ 33.98	\$ 70,685	\$ 29.33	\$ 61,003	\$ 75,840	\$ 39.31	\$ 81,761
31-33	Manufacturing	51-4121	Welders, Cutters, Solderers, and Brazers	690	\$ 29.64	\$ 61,656	\$ 23.30	\$ 48,459	\$ 52,227	\$ 33.40	\$ 69,480
31-33	Manufacturing	51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	60	\$ 22.04	\$ 45,840	\$ 19.33	\$ 40,204	\$ 45,599	\$ 24.77	\$ 51,522
31-33	Manufacturing	51-4191	Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	100	\$ 19.90	\$ 41,394	\$ 13.70	\$ 28,491	\$ 41,400	\$ 21.73	\$ 45,206
31-33	Manufacturing	51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	260	\$ 18.31	\$ 38,078	\$ 14.24	\$ 29,616	\$ 38,724	\$ 21.13	\$ 43,958
31-33	Manufacturing	51-4199	Metal Workers and Plastic Workers, All Other	60	\$ 19.12	\$ 39,776	\$ 15.45	\$ 32,128	\$ 36,933	\$ 21.36	\$ 44,430
31-33	Manufacturing	51-5111	Prepress Technicians and Workers	240	\$ 28.53	\$ 59,333	\$ 22.56	\$ 46,915	\$ 57,238	\$ 35.63	\$ 74,110
31-33	Manufacturing	51-5112	Printing Press Operators	800	\$ 23.89	\$ 49,695	\$ 17.73	\$ 36,872	\$ 46,865	\$ 29.23	\$ 60,803
31-33	Manufacturing	51-5113	Print Binding and Finishing Workers	250	\$ 22.05	\$ 45,860	\$ 14.64	\$ 30,444	\$ 45,424	\$ 28.44	\$ 59,165
31-33	Manufacturing	51-6031	Sewing Machine Operators	440	\$ 16.87	\$ 35,089	\$ 14.61	\$ 30,386	\$ 33,617	\$ 17.72	\$ 36,851
31-33	Manufacturing	51-7011	Cabinetmakers and Bench Carpenters	230	\$ 29.07	\$ 60,457	\$ 22.18	\$ 46,138	\$ 57,929	\$ 39.62	\$ 82,403

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31-33	Manufacturing	51-7021	Furniture Finishers	30	\$ 19.11	\$ 39,759	\$ 17.12	\$ 35,620	\$ 36,704	\$ 18.93	\$ 39,377
31-33	Manufacturing	51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	20	\$ 20.00	\$ 41,591	\$ 17.62	\$ 36,653	\$ 40,562	\$ 24.07	\$ 50,059
31-33	Manufacturing	51-8021	Stationary Engineers and Boiler Operators	60	\$ 30.16	\$ 62,729	\$ 26.53	\$ 55,182	\$ 60,480	\$ 34.32	\$ 71,390
31-33	Manufacturing	51-9011	Chemical Equipment Operators and Tenders	3,760	\$ 24.95	\$ 51,905	\$ 18.08	\$ 37,599	\$ 47,578	\$ 29.76	\$ 61,899
31-33	Manufacturing	51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Or	140	\$ 28.76	\$ 59,818	\$ 25.80	\$ 53,666	\$ 59,595	\$ 31.75	\$ 66,044
31-33	Manufacturing	51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tender	170	\$ 22.31	\$ 46,395	\$ 18.14	\$ 37,739	\$ 45,075	\$ 25.86	\$ 53,792
31-33	Manufacturing	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	310	\$ 23.74	\$ 49,382	\$ 19.12	\$ 39,770	\$ 49,609	\$ 28.33	\$ 58,922
31-33	Manufacturing	51-9031	Cutters and Trimmers, Hand	50	\$ 16.10	\$ 33,479	\$ 13.43	\$ 27,925	\$ 30,210	\$ 17.47	\$ 36,334
31-33	Manufacturing	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	420	\$ 19.09	\$ 39,715	\$ 13.20	\$ 27,454	\$ 37,200	\$ 23.91	\$ 49,727
31-33	Manufacturing	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators	730	\$ 21.44	\$ 44,585	\$ 18.22	\$ 37,897	\$ 44,816	\$ 22.95	\$ 47,732
31-33	Manufacturing	51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	60	\$ 29.08	\$ 60,490	\$ 26.62	\$ 55,376	\$ 66,596	\$ 32.02	\$ 66,597
31-33	Manufacturing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	2,400	\$ 23.51	\$ 48,899	\$ 18.26	\$ 37,989	\$ 48,120	\$ 28.34	\$ 58,946
31-33	Manufacturing	51-9081	Dental Laboratory Technicians	150	\$ 25.05	\$ 52,114	\$ 19.58	\$ 40,726	\$ 48,285	\$ 27.97	\$ 58,183
31-33	Manufacturing	51-9111	Packaging and Filling Machine Operators and Tenders	3,240	\$ 20.36	\$ 42,340	\$ 16.71	\$ 34,753	\$ 39,149	\$ 22.90	\$ 47,633
31-33	Manufacturing	51-9123	Painting, Coating, and Decorating Workers	100	\$ 21.31	\$ 44,333	\$ 14.66	\$ 30,491	\$ 41,420	\$ 26.60	\$ 55,324
31-33	Manufacturing	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	320	\$ 21.74	\$ 45,211	\$ 17.14	\$ 35,641	\$ 44,986	\$ 25.99	\$ 54,051
31-33	Manufacturing	51-9161	Computer Numerically Controlled Tool Operators	700	\$ 25.93	\$ 53,943	\$ 19.02	\$ 39,561	\$ 49,040	\$ 30.48	\$ 63,389
31-33	Manufacturing	51-9162	Computer Numerically Controlled Tool Programmers	100	\$ 31.03	\$ 64,545	\$ 24.11	\$ 50,159	\$ 63,179	\$ 37.26	\$ 77,493
31-33	Manufacturing	51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	100	\$ 20.35	\$ 42,336	\$ 16.98	\$ 35,313	\$ 38,615	\$ 21.92	\$ 45,604
31-33	Manufacturing	51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	120	\$ 23.32	\$ 48,495	\$ 17.34	\$ 36,075	\$ 50,993	\$ 29.14	\$ 60,617
31-33	Manufacturing	51-9196	Paper Goods Machine Setters, Operators, and Tenders	810	\$ 21.43	\$ 44,566	\$ 17.35	\$ 36,096	\$ 48,524	\$ 23.82	\$ 49,537
31-33	Manufacturing	51-9198	Helpers--Production Workers	520	\$ 18.00	\$ 37,434	\$ 14.30	\$ 29,736	\$ 35,405	\$ 21.05	\$ 43,793
31-33	Manufacturing	51-9199	Production Workers, All Other	620	\$ 18.82	\$ 39,148	\$ 15.39	\$ 32,014	\$ 37,378	\$ 20.73	\$ 43,129
31-33	Manufacturing	53-0000	Transportation and Material Moving Occupations	6,160	\$ 21.46	\$ 44,632	\$ 16.84	\$ 35,029	\$ 40,347	\$ 24.24	\$ 50,416
31-33	Manufacturing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Ex	360	\$ 33.96	\$ 70,637	\$ 26.17	\$ 54,424	\$ 68,598	\$ 40.26	\$ 83,734
31-33	Manufacturing	53-3031	Driver/Sales Workers	280	\$ 19.56	\$ 40,686	\$ 16.92	\$ 35,201	\$ 36,398	\$ 22.57	\$ 46,937
31-33	Manufacturing	53-3032	Heavy and Tractor-Trailer Truck Drivers	680	\$ 27.35	\$ 56,887	\$ 23.06	\$ 47,966	\$ 59,570	\$ 30.21	\$ 62,830
31-33	Manufacturing	53-3033	Light Truck Drivers	270	\$ 22.19	\$ 46,163	\$ 18.91	\$ 39,340	\$ 43,964	\$ 23.76	\$ 49,422
31-33	Manufacturing	53-7051	Industrial Truck and Tractor Operators	720	\$ 21.86	\$ 45,460	\$ 18.68	\$ 38,863	\$ 44,823	\$ 23.47	\$ 48,813
31-33	Manufacturing	53-7061	Cleaners of Vehicles and Equipment	200	\$ 16.50	\$ 34,315	\$ 14.28	\$ 29,697	\$ 35,028	\$ 18.26	\$ 37,988
31-33	Manufacturing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,760	\$ 20.00	\$ 41,605	\$ 17.05	\$ 35,469	\$ 38,664	\$ 22.66	\$ 47,128
31-33	Manufacturing	53-7063	Machine Feeders and Offbearers	30	\$ 21.34	\$ 44,391	\$ 16.62	\$ 34,568	\$ 37,074	\$ 29.84	\$ 62,068
31-33	Manufacturing	53-7064	Packers and Packagers, Hand	1,170	\$ 16.72	\$ 34,785	\$ 14.30	\$ 29,750	\$ 34,493	\$ 18.84	\$ 39,197
31-33	Manufacturing	53-7065	Stockers and Order Fillers	670	\$ 21.97	\$ 45,705	\$ 17.28	\$ 35,950	\$ 42,697	\$ 24.56	\$ 51,089
42	Wholesale Trade	00-0000	Total all occupations	51,480	\$ 38.90	\$ 80,908	\$ 20.67	\$ 42,999	\$ 59,056	\$ 46.77	\$ 97,292
42	Wholesale Trade	11-0000	Management Occupations	5,460	\$ 94.11	\$ 195,757	\$ 61.53	\$ 127,979	\$ 171,622	\$ 109.28	\$ 227,312
42	Wholesale Trade	11-1011	Chief Executives	30							
42	Wholesale Trade	11-1021	General and Operations Managers	1,570	\$ 91.82	\$ 190,996	\$ 58.37	\$ 121,419	\$ 161,279	\$ 109.28	\$ 227,312
42	Wholesale Trade	11-2021	Marketing Managers	460	\$ 92.68	\$ 192,779	\$ 61.53	\$ 127,979	\$ 175,403	\$ 106.08	\$ 220,647
42	Wholesale Trade	11-2022	Sales Managers	1,110	\$ 96.34	\$ 200,385	\$ 63.73	\$ 132,567	\$ 184,158		
42	Wholesale Trade	11-2032	Public Relations Managers	30	\$ 103.09	\$ 214,435	\$ 82.22	\$ 171,014	\$ 220,456		
42	Wholesale Trade	11-3012	Administrative Services Managers	70	\$ 60.75	\$ 126,353	\$ 51.57	\$ 107,268	\$ 119,072	\$ 69.45	\$ 144,449
42	Wholesale Trade	11-3013	Facilities Managers	30	\$ 81.77	\$ 170,088	\$ 80.03	\$ 166,470	\$ 166,488	\$ 88.94	\$ 184,989
42	Wholesale Trade	11-3021	Computer and Information Systems Managers	400	\$ 88.27	\$ 183,593	\$ 67.80	\$ 141,032	\$ 171,650	\$ 102.57	\$ 213,343
42	Wholesale Trade	11-3031	Financial Managers	440	\$ 95.95	\$ 199,566	\$ 66.92	\$ 139,185	\$ 171,187	\$ 109.75	\$ 228,289
42	Wholesale Trade	11-3051	Industrial Production Managers	130	\$ 61.81	\$ 128,557	\$ 41.82	\$ 86,986	\$ 118,235	\$ 75.35	\$ 156,719
42	Wholesale Trade	11-3061	Purchasing Managers	160	\$ 84.44	\$ 175,642	\$ 62.74	\$ 130,490	\$ 168,915	\$ 101.61	\$ 211,340

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42	Wholesale Trade	11-3071	Transportation, Storage, and Distribution Managers	210	\$ 68.63	\$ 142,761	\$ 52.23	\$ 108,636	\$ 130,308	\$ 78.20	\$ 162,658
42	Wholesale Trade	11-3121	Human Resources Managers	140	\$ 88.59	\$ 184,276	\$ 64.37	\$ 133,886	\$ 177,533	\$ 104.06	\$ 216,450
42	Wholesale Trade	11-3131	Training and Development Managers	10	\$ 86.29	\$ 179,477	\$ 74.28	\$ 154,507	\$ 182,856	\$ 90.82	\$ 188,896
42	Wholesale Trade	11-9041	Architectural and Engineering Managers	50	\$ 88.49	\$ 184,063	\$ 79.30	\$ 164,951	\$ 172,054	\$ 95.39	\$ 198,421
42	Wholesale Trade	11-9111	Medical and Health Services Managers	120	\$ 109.98	\$ 228,764	\$ 83.93	\$ 174,569	\$ 221,700		
42	Wholesale Trade	11-9121	Natural Sciences Managers	290	\$ 113.70	\$ 236,502	\$ 82.80	\$ 172,225	\$ 219,862		
42	Wholesale Trade	11-9199	Managers, All Other	210	\$ 106.75	\$ 222,030	\$ 67.29	\$ 139,962	\$ 213,895		
42	Wholesale Trade	13-0000	Business and Financial Operations Occupations	4,050	\$ 44.92	\$ 93,427	\$ 33.64	\$ 69,974	\$ 86,964	\$ 51.67	\$ 107,477
42	Wholesale Trade	13-1020	Buyers and Purchasing Agents	780	\$ 41.28	\$ 85,856	\$ 30.87	\$ 64,217	\$ 80,189	\$ 48.00	\$ 99,831
42	Wholesale Trade	13-1041	Compliance Officers	110	\$ 42.77	\$ 88,962	\$ 34.16	\$ 71,046	\$ 81,306	\$ 53.02	\$ 110,286
42	Wholesale Trade	13-1071	Human Resources Specialists	200	\$ 43.72	\$ 90,928	\$ 33.89	\$ 70,489	\$ 80,937	\$ 51.15	\$ 106,397
42	Wholesale Trade	13-1081	Logisticians	190	\$ 41.69	\$ 86,719	\$ 36.88	\$ 76,705	\$ 80,618	\$ 47.49	\$ 98,783
42	Wholesale Trade	13-1082	Project Management Specialists	380	\$ 49.90	\$ 103,794	\$ 36.11	\$ 75,113	\$ 99,649	\$ 58.89	\$ 122,491
42	Wholesale Trade	13-1111	Management Analysts	80	\$ 56.76	\$ 118,054	\$ 41.97	\$ 87,289	\$ 104,936	\$ 80.39	\$ 167,212
42	Wholesale Trade	13-1121	Meeting, Convention, and Event Planners	10	\$ 39.17	\$ 81,465	\$ 36.54	\$ 76,009	\$ 79,992	\$ 38.47	\$ 80,010
42	Wholesale Trade	13-1151	Training and Development Specialists	80	\$ 51.07	\$ 106,216	\$ 33.64	\$ 69,980	\$ 106,344	\$ 66.48	\$ 138,286
42	Wholesale Trade	13-1161	Market Research Analysts and Marketing Specialists	640	\$ 45.01	\$ 93,624	\$ 33.11	\$ 68,869	\$ 84,989	\$ 50.76	\$ 105,577
42	Wholesale Trade	13-1199	Business Operations Specialists, All Other	490	\$ 42.40	\$ 88,183	\$ 31.35	\$ 65,215	\$ 87,702	\$ 49.28	\$ 102,510
42	Wholesale Trade	13-2011	Accountants and Auditors	770	\$ 48.23	\$ 100,318	\$ 38.38	\$ 79,822	\$ 96,588	\$ 56.77	\$ 118,086
42	Wholesale Trade	13-2031	Budget Analysts	10	\$ 58.15	\$ 120,957	\$ 43.31	\$ 90,094	\$ 98,055	\$ 76.01	\$ 158,091
42	Wholesale Trade	13-2041	Credit Analysts	20	\$ 33.34	\$ 69,341	\$ 23.28	\$ 48,424	\$ 71,429	\$ 37.90	\$ 78,827
42	Wholesale Trade	13-2051	Financial and Investment Analysts	130	\$ 51.46	\$ 107,045	\$ 40.22	\$ 83,656	\$ 96,679	\$ 58.26	\$ 121,174
42	Wholesale Trade	13-2099	Financial Specialists, All Other	30	\$ 38.03	\$ 79,094	\$ 34.03	\$ 70,782	\$ 72,989	\$ 42.06	\$ 87,480
42	Wholesale Trade	15-0000	Computer and Mathematical Occupations	1,680	\$ 50.01	\$ 104,019	\$ 31.41	\$ 65,337	\$ 98,432	\$ 64.86	\$ 134,913
42	Wholesale Trade	15-1211	Computer Systems Analysts	60	\$ 60.20	\$ 125,221	\$ 41.32	\$ 85,942	\$ 126,466	\$ 72.48	\$ 150,768
42	Wholesale Trade	15-1212	Information Security Analysts	10	\$ 63.26	\$ 131,579	\$ 46.13	\$ 95,957	\$ 127,048	\$ 68.95	\$ 143,406
42	Wholesale Trade	15-1231	Computer Network Support Specialists	180	\$ 46.18	\$ 96,056	\$ 24.36	\$ 50,666	\$ 80,836	\$ 64.86	\$ 134,913
42	Wholesale Trade	15-1232	Computer User Support Specialists	370	\$ 33.90	\$ 70,519	\$ 26.99	\$ 56,140	\$ 62,773	\$ 38.90	\$ 80,907
42	Wholesale Trade	15-1241	Computer Network Architects	40	\$ 65.66	\$ 136,567	\$ 36.00	\$ 74,882	\$ 117,026	\$ 97.19	\$ 202,153
42	Wholesale Trade	15-1244	Network and Computer Systems Administrators	180	\$ 51.50	\$ 107,124	\$ 41.14	\$ 85,573	\$ 99,643	\$ 60.09	\$ 124,984
42	Wholesale Trade	15-1251	Computer Programmers	20	\$ 61.83	\$ 128,604	\$ 58.48	\$ 121,647	\$ 125,777	\$ 66.60	\$ 138,533
42	Wholesale Trade	15-1252	Software Developers	500	\$ 61.38	\$ 127,675	\$ 47.14	\$ 98,047	\$ 131,662	\$ 75.50	\$ 157,050
42	Wholesale Trade	15-1253	Software Quality Assurance Analysts and Testers	70	\$ 50.45	\$ 104,927	\$ 37.66	\$ 78,323	\$ 102,227	\$ 61.81	\$ 128,567
42	Wholesale Trade	15-1254	Web Developers	30	\$ 60.52	\$ 125,891	\$ 26.25	\$ 54,608	\$ 136,500	\$ 81.22	\$ 168,936
42	Wholesale Trade	15-1255	Web and Digital Interface Designers	70	\$ 38.24	\$ 79,548	\$ 35.94	\$ 74,754	\$ 78,999	\$ 40.00	\$ 83,200
42	Wholesale Trade	15-1299	Computer Occupations, All Other	80	\$ 40.31	\$ 83,843	\$ 25.69	\$ 53,434	\$ 74,459	\$ 55.28	\$ 114,972
42	Wholesale Trade	15-2051	Data Scientists	40	\$ 58.94	\$ 122,595	\$ 37.60	\$ 78,212	\$ 123,635	\$ 79.74	\$ 165,855
42	Wholesale Trade	17-0000	Architecture and Engineering Occupations	500	\$ 44.82	\$ 93,221	\$ 34.57	\$ 71,903	\$ 82,866	\$ 53.92	\$ 112,146
42	Wholesale Trade	17-2071	Electrical Engineers	80	\$ 42.35	\$ 88,094	\$ 29.97	\$ 62,338	\$ 78,829	\$ 51.72	\$ 107,586
42	Wholesale Trade	17-2112	Industrial Engineers	70	\$ 42.46	\$ 88,320	\$ 32.63	\$ 67,861	\$ 74,758	\$ 49.58	\$ 103,120
42	Wholesale Trade	17-2141	Mechanical Engineers	120	\$ 42.62	\$ 88,644	\$ 38.46	\$ 79,997	\$ 82,837	\$ 46.31	\$ 96,317
42	Wholesale Trade	17-3019	Drafters, All Other	40	\$ 28.36	\$ 58,987	\$ 20.44	\$ 42,516	\$ 55,619	\$ 37.26	\$ 77,496
42	Wholesale Trade	19-0000	Life, Physical, and Social Science Occupations	370	\$ 50.32	\$ 104,663	\$ 36.97	\$ 76,905	\$ 104,375	\$ 63.66	\$ 132,418
42	Wholesale Trade	19-1021	Biochemists and Biophysicists	40	\$ 70.49	\$ 146,626	\$ 64.83	\$ 134,856	\$ 140,433	\$ 82.12	\$ 170,807
42	Wholesale Trade	19-1042	Medical Scientists, Except Epidemiologists	150	\$ 50.46	\$ 104,954	\$ 37.88	\$ 78,796	\$ 104,382	\$ 59.41	\$ 123,573
42	Wholesale Trade	19-2031	Chemists	80	\$ 52.08	\$ 108,331	\$ 35.59	\$ 74,023	\$ 89,088	\$ 72.90	\$ 151,642
42	Wholesale Trade	23-0000	Legal Occupations	110	\$ 98.01	\$ 203,853	\$ 51.00	\$ 106,076	\$ 176,674		

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
42	Wholesale Trade	23-1011	Lawyers	90	\$ 105.98	\$ 220,442	\$ 65.64	\$ 136,530	\$ 200,699		
42	Wholesale Trade	23-2011	Paralegals and Legal Assistants	10	\$ 46.52	\$ 96,757	\$ 39.67	\$ 82,504	\$ 102,535	\$ 50.39	\$ 104,807
42	Wholesale Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	920	\$ 30.10	\$ 62,602	\$ 22.07	\$ 45,909	\$ 49,206	\$ 36.81	\$ 76,572
42	Wholesale Trade	27-1011	Art Directors	20	\$ 64.96	\$ 135,126	\$ 54.28	\$ 112,903	\$ 125,004	\$ 80.52	\$ 167,489
42	Wholesale Trade	27-1024	Graphic Designers	220	\$ 34.12	\$ 70,969	\$ 27.23	\$ 56,636	\$ 65,977	\$ 42.45	\$ 88,293
42	Wholesale Trade	27-1026	Merchandise Displayers and Window Trimmers	420	\$ 22.27	\$ 46,322	\$ 18.84	\$ 39,193	\$ 46,305	\$ 23.10	\$ 48,044
42	Wholesale Trade	27-3031	Public Relations Specialists	70	\$ 38.71	\$ 80,509	\$ 36.06	\$ 74,995	\$ 76,341	\$ 43.75	\$ 90,997
42	Wholesale Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	200	\$ 19.95	\$ 41,486	\$ 15.72	\$ 32,700	\$ 38,327	\$ 21.12	\$ 43,920
42	Wholesale Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	160	\$ 18.32	\$ 38,099	\$ 14.85	\$ 30,887	\$ 37,217	\$ 20.62	\$ 42,895
42	Wholesale Trade	41-0000	Sales and Related Occupations	10,040	\$ 44.38	\$ 92,314	\$ 26.24	\$ 54,576	\$ 77,687	\$ 51.51	\$ 107,136
42	Wholesale Trade	41-1011	First-Line Supervisors of Retail Sales Workers	120	\$ 32.82	\$ 68,269	\$ 21.35	\$ 44,398	\$ 70,437	\$ 40.18	\$ 83,578
42	Wholesale Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	1,430	\$ 55.40	\$ 115,236	\$ 42.36	\$ 88,108	\$ 107,136	\$ 59.04	\$ 122,805
42	Wholesale Trade	41-2021	Counter and Rental Clerks	130	\$ 24.52	\$ 51,002	\$ 22.56	\$ 46,930	\$ 48,874	\$ 27.78	\$ 57,784
42	Wholesale Trade	41-2022	Parts Salespersons	200	\$ 23.25	\$ 48,353	\$ 19.36	\$ 40,278	\$ 49,926	\$ 26.62	\$ 55,362
42	Wholesale Trade	41-2031	Retail Salespersons	250	\$ 21.60	\$ 44,927	\$ 14.93	\$ 31,055	\$ 41,600	\$ 24.97	\$ 51,928
42	Wholesale Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	350	\$ 51.69	\$ 107,512	\$ 28.53	\$ 59,337	\$ 78,702	\$ 65.63	\$ 136,506
42	Wholesale Trade	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scien	830	\$ 72.07	\$ 149,906	\$ 45.67	\$ 94,986	\$ 163,874	\$ 82.61	\$ 171,823
42	Wholesale Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	6,050	\$ 39.77	\$ 82,723	\$ 24.61	\$ 51,190	\$ 72,718	\$ 47.33	\$ 98,437
42	Wholesale Trade	41-9031	Sales Engineers	220	\$ 72.85	\$ 151,531	\$ 77.27	\$ 160,715	\$ 160,716	\$ 77.79	\$ 161,794
42	Wholesale Trade	41-9099	Sales and Related Workers, All Other	380	\$ 34.99	\$ 72,776	\$ 24.33	\$ 50,597	\$ 68,567	\$ 39.10	\$ 81,334
42	Wholesale Trade	43-0000	Office and Administrative Support Occupations	9,440	\$ 25.61	\$ 53,267	\$ 19.31	\$ 40,164	\$ 48,649	\$ 29.09	\$ 60,505
42	Wholesale Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,090	\$ 36.87	\$ 76,687	\$ 25.00	\$ 52,000	\$ 74,812	\$ 46.50	\$ 96,720
42	Wholesale Trade	43-3011	Bill and Account Collectors	110	\$ 25.57	\$ 53,196	\$ 23.23	\$ 48,317	\$ 48,689	\$ 30.27	\$ 62,970
42	Wholesale Trade	43-3021	Billing and Posting Clerks	180	\$ 25.75	\$ 53,570	\$ 21.20	\$ 44,096	\$ 53,431	\$ 31.02	\$ 64,515
42	Wholesale Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,310	\$ 25.02	\$ 52,051	\$ 20.86	\$ 43,382	\$ 50,279	\$ 29.00	\$ 60,323
42	Wholesale Trade	43-3051	Payroll and Timekeeping Clerks	20	\$ 28.81	\$ 59,920	\$ 23.93	\$ 49,768	\$ 63,697	\$ 32.76	\$ 68,131
42	Wholesale Trade	43-3061	Procurement Clerks	200	\$ 24.95	\$ 51,902	\$ 22.66	\$ 47,124	\$ 49,167	\$ 27.86	\$ 57,959
42	Wholesale Trade	43-4041	Credit Authorizers, Checkers, and Clerks	30	\$ 26.83	\$ 55,804	\$ 25.24	\$ 52,509	\$ 53,584	\$ 27.63	\$ 57,477
42	Wholesale Trade	43-4051	Customer Service Representatives	2,190	\$ 26.07	\$ 54,216	\$ 22.01	\$ 45,779	\$ 48,686	\$ 29.07	\$ 60,456
42	Wholesale Trade	43-4151	Order Clerks	380	\$ 20.37	\$ 42,370	\$ 15.89	\$ 33,047	\$ 38,253	\$ 26.48	\$ 55,077
42	Wholesale Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	80	\$ 26.99	\$ 56,130	\$ 22.91	\$ 47,654	\$ 54,936	\$ 30.40	\$ 63,240
42	Wholesale Trade	43-4171	Receptionists and Information Clerks	170	\$ 20.58	\$ 42,814	\$ 17.00	\$ 35,360	\$ 38,916	\$ 23.88	\$ 49,665
42	Wholesale Trade	43-4199	Information and Record Clerks, All Other	20	\$ 27.29	\$ 56,763	\$ 21.84	\$ 45,424	\$ 52,381	\$ 29.54	\$ 61,451
42	Wholesale Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	80	\$ 29.27	\$ 60,890	\$ 23.35	\$ 48,573	\$ 61,828	\$ 32.94	\$ 68,519
42	Wholesale Trade	43-5061	Production, Planning, and Expediting Clerks	350	\$ 27.59	\$ 57,387	\$ 23.47	\$ 48,824	\$ 56,219	\$ 30.73	\$ 63,921
42	Wholesale Trade	43-5071	Shipping, Receiving, and Inventory Clerks	1,410	\$ 21.22	\$ 44,140	\$ 17.00	\$ 35,364	\$ 44,062	\$ 24.99	\$ 51,977
42	Wholesale Trade	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	70	\$ 20.79	\$ 43,248	\$ 15.33	\$ 31,885	\$ 41,954	\$ 22.77	\$ 47,367
42	Wholesale Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	180	\$ 40.56	\$ 84,367	\$ 37.51	\$ 78,014	\$ 81,417	\$ 46.80	\$ 97,349
42	Wholesale Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	460	\$ 20.34	\$ 42,300	\$ 15.17	\$ 31,553	\$ 41,005	\$ 23.76	\$ 49,431
42	Wholesale Trade	43-9061	Office Clerks, General	970	\$ 21.51	\$ 44,731	\$ 17.47	\$ 36,334	\$ 41,600	\$ 24.71	\$ 51,392
42	Wholesale Trade	47-0000	Construction and Extraction Occupations	360	\$ 29.41	\$ 61,175	\$ 22.48	\$ 46,760	\$ 58,924	\$ 35.99	\$ 74,859
42	Wholesale Trade	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	10	\$ 51.35	\$ 106,812	\$ 36.87	\$ 76,690	\$ 116,373	\$ 62.75	\$ 130,514
42	Wholesale Trade	47-2031	Carpenters	120	\$ 28.53	\$ 59,343	\$ 26.94	\$ 56,039	\$ 61,178	\$ 31.67	\$ 65,867
42	Wholesale Trade	49-0000	Installation, Maintenance, and Repair Occupations	2,240	\$ 31.83	\$ 66,216	\$ 24.13	\$ 50,191	\$ 62,190	\$ 37.85	\$ 78,724
42	Wholesale Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	230	\$ 42.91	\$ 89,243	\$ 38.46	\$ 79,993	\$ 87,215	\$ 49.44	\$ 102,842
42	Wholesale Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	160	\$ 29.21	\$ 60,766	\$ 24.33	\$ 50,600	\$ 62,735	\$ 30.59	\$ 63,621
42	Wholesale Trade	49-3023	Automotive Service Technicians and Mechanics	70	\$ 32.14	\$ 66,847	\$ 18.11	\$ 37,663	\$ 54,912	\$ 48.42	\$ 100,711

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42	Wholesale Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	220	\$ 30.55	\$ 63,542	\$ 26.58	\$ 55,294	\$ 61,767	\$ 31.62	\$ 65,780
42	Wholesale Trade	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	100	\$ 31.03	\$ 64,545	\$ 25.75	\$ 53,553	\$ 62,876	\$ 37.96	\$ 78,963
42	Wholesale Trade	49-9041	Industrial Machinery Mechanics	330	\$ 33.40	\$ 69,476	\$ 25.39	\$ 52,807	\$ 66,711	\$ 36.19	\$ 75,283
42	Wholesale Trade	49-9062	Medical Equipment Repairers	240	\$ 41.46	\$ 86,234	\$ 34.68	\$ 72,131	\$ 83,380	\$ 48.14	\$ 100,133
42	Wholesale Trade	49-9071	Maintenance and Repair Workers, General	200	\$ 25.25	\$ 52,521	\$ 20.28	\$ 42,178	\$ 50,715	\$ 29.18	\$ 60,702
42	Wholesale Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	100	\$ 22.59	\$ 46,980	\$ 16.16	\$ 33,619	\$ 40,339	\$ 28.99	\$ 60,294
42	Wholesale Trade	51-0000	Production Occupations	2,900	\$ 21.27	\$ 44,251	\$ 15.72	\$ 32,692	\$ 38,216	\$ 24.47	\$ 50,908
42	Wholesale Trade	51-1011	First-Line Supervisors of Production and Operating Workers	210	\$ 34.19	\$ 71,111	\$ 23.00	\$ 47,845	\$ 64,057	\$ 42.11	\$ 87,594
42	Wholesale Trade	51-2090	Miscellaneous Assemblers and Fabricators	920	\$ 18.44	\$ 38,348	\$ 14.93	\$ 31,051	\$ 35,682	\$ 20.96	\$ 43,599
42	Wholesale Trade	51-4041	Machinists	90	\$ 27.08	\$ 56,333	\$ 27.74	\$ 57,695	\$ 57,695	\$ 27.74	\$ 57,695
42	Wholesale Trade	51-4121	Welders, Cutters, Solderers, and Brazers	100	\$ 24.08	\$ 50,086	\$ 18.30	\$ 38,062	\$ 52,945	\$ 26.85	\$ 55,855
42	Wholesale Trade	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	50	\$ 22.56	\$ 46,921	\$ 18.05	\$ 37,550	\$ 51,899	\$ 24.95	\$ 51,903
42	Wholesale Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	490	\$ 21.69	\$ 45,118	\$ 15.37	\$ 31,970	\$ 37,224	\$ 26.30	\$ 54,710
42	Wholesale Trade	51-9111	Packaging and Filling Machine Operators and Tenders	100	\$ 19.06	\$ 39,649	\$ 15.33	\$ 31,888	\$ 32,164	\$ 22.50	\$ 46,791
42	Wholesale Trade	51-9199	Production Workers, All Other	30	\$ 21.05	\$ 43,782	\$ 18.49	\$ 38,458	\$ 44,674	\$ 25.76	\$ 53,580
42	Wholesale Trade	53-0000	Transportation and Material Moving Occupations	12,460	\$ 22.88	\$ 47,586	\$ 16.62	\$ 34,570	\$ 43,905	\$ 26.90	\$ 55,959
42	Wholesale Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except	1,070	\$ 34.08	\$ 70,891	\$ 27.55	\$ 57,311	\$ 69,017	\$ 38.48	\$ 80,046
42	Wholesale Trade	53-3031	Driver/Sales Workers	1,120	\$ 21.60	\$ 44,930	\$ 17.66	\$ 36,727	\$ 45,236	\$ 24.50	\$ 50,958
42	Wholesale Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	1,740	\$ 31.29	\$ 65,079	\$ 24.27	\$ 50,483	\$ 57,810	\$ 35.55	\$ 73,939
42	Wholesale Trade	53-3033	Light Truck Drivers	730	\$ 25.86	\$ 53,783	\$ 18.24	\$ 37,943	\$ 48,559	\$ 27.60	\$ 57,411
42	Wholesale Trade	53-7011	Conveyor Operators and Tenders	20	\$ 27.41	\$ 57,006	\$ 23.11	\$ 48,064	\$ 60,602	\$ 30.93	\$ 64,345
42	Wholesale Trade	53-7051	Industrial Truck and Tractor Operators	710	\$ 21.60	\$ 44,922	\$ 17.91	\$ 37,260	\$ 43,824	\$ 24.25	\$ 50,445
42	Wholesale Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,310	\$ 20.91	\$ 43,495	\$ 17.00	\$ 35,356	\$ 39,345	\$ 22.82	\$ 47,476
42	Wholesale Trade	53-7064	Packers and Packagers, Hand	1,180	\$ 15.94	\$ 33,151	\$ 13.33	\$ 27,734	\$ 30,431	\$ 16.77	\$ 34,881
42	Wholesale Trade	53-7065	Stockers and Order Fillers	3,340	\$ 18.80	\$ 39,099	\$ 15.10	\$ 31,402	\$ 36,215	\$ 21.48	\$ 44,670
44-45	Retail Trade	00-0000	Total all occupations	105,080	\$ 21.84	\$ 45,426	\$ 14.02	\$ 29,166	\$ 34,881	\$ 23.05	\$ 47,944
44-45	Retail Trade	11-0000	Management Occupations	3,650	\$ 62.50	\$ 129,997	\$ 38.00	\$ 79,036	\$ 107,990	\$ 77.42	\$ 161,033
44-45	Retail Trade	11-1021	General and Operations Managers	2,720	\$ 58.81	\$ 122,320	\$ 37.48	\$ 77,956	\$ 107,016	\$ 76.00	\$ 158,071
44-45	Retail Trade	11-2021	Marketing Managers	60	\$ 63.56	\$ 132,213	\$ 39.79	\$ 82,766	\$ 150,093	\$ 72.91	\$ 151,652
44-45	Retail Trade	11-2022	Sales Managers	450	\$ 71.70	\$ 149,131	\$ 37.26	\$ 77,494	\$ 106,142	\$ 80.42	\$ 167,265
44-45	Retail Trade	11-3012	Administrative Services Managers	40	\$ 60.03	\$ 124,866	\$ 39.18	\$ 81,493	\$ 112,617	\$ 81.79	\$ 170,120
44-45	Retail Trade	11-3013	Facilities Managers	40	\$ 48.08	\$ 100,015	\$ 36.88	\$ 76,711	\$ 94,994	\$ 48.08	\$ 100,015
44-45	Retail Trade	11-3021	Computer and Information Systems Managers	30	\$ 107.22	\$ 223,018	\$ 87.92	\$ 182,880	\$ 228,580		
44-45	Retail Trade	11-3031	Financial Managers	110	\$ 82.54	\$ 171,682	\$ 61.98	\$ 128,916	\$ 150,659	\$ 103.36	\$ 214,996
44-45	Retail Trade	11-3061	Purchasing Managers	30	\$ 82.66	\$ 171,940	\$ 48.07	\$ 99,986	\$ 164,984	\$ 106.54	\$ 221,612
44-45	Retail Trade	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 55.67	\$ 115,790	\$ 38.50	\$ 80,071	\$ 91,656	\$ 60.41	\$ 125,651
44-45	Retail Trade	11-3121	Human Resources Managers	10	\$ 76.38	\$ 158,869	\$ 55.65	\$ 115,761	\$ 154,981	\$ 97.69	\$ 203,202
44-45	Retail Trade	11-9111	Medical and Health Services Managers	30	\$ 61.63	\$ 128,190	\$ 57.77	\$ 120,151	\$ 120,151	\$ 57.77	\$ 120,151
44-45	Retail Trade	11-9199	Managers, All Other	50	\$ 55.33	\$ 115,095	\$ 37.95	\$ 78,943	\$ 101,582	\$ 76.41	\$ 158,928
44-45	Retail Trade	13-0000	Business and Financial Operations Occupations	1,600	\$ 36.79	\$ 76,519	\$ 25.76	\$ 53,587	\$ 69,892	\$ 45.46	\$ 94,549
44-45	Retail Trade	13-1020	Buyers and Purchasing Agents	240	\$ 39.57	\$ 82,307	\$ 25.06	\$ 52,124	\$ 83,232	\$ 45.45	\$ 94,539
44-45	Retail Trade	13-1071	Human Resources Specialists	170	\$ 31.44	\$ 65,390	\$ 21.90	\$ 45,545	\$ 67,060	\$ 38.61	\$ 80,314
44-45	Retail Trade	13-1082	Project Management Specialists	20	\$ 39.84	\$ 82,877	\$ 32.05	\$ 66,655	\$ 74,481	\$ 48.07	\$ 99,986
44-45	Retail Trade	13-1111	Management Analysts	20	\$ 47.28	\$ 98,343	\$ 33.85	\$ 70,408	\$ 103,330	\$ 49.68	\$ 103,330
44-45	Retail Trade	13-1151	Training and Development Specialists	90	\$ 27.46	\$ 57,126	\$ 18.79	\$ 39,085	\$ 62,548	\$ 30.07	\$ 62,549
44-45	Retail Trade	13-1161	Market Research Analysts and Marketing Specialists	310	\$ 31.56	\$ 65,654	\$ 28.63	\$ 59,549	\$ 61,367	\$ 33.46	\$ 69,605
44-45	Retail Trade	13-1199	Business Operations Specialists, All Other	250	\$ 28.20	\$ 58,664	\$ 18.86	\$ 39,220	\$ 51,665	\$ 36.51	\$ 75,935

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44-45	Retail Trade	13-2011	Accountants and Auditors	380	\$ 49.40	\$ 102,747	\$ 37.42	\$ 77,840	\$ 103,392	\$ 57.69	\$ 119,994
44-45	Retail Trade	13-2051	Financial and Investment Analysts	10	\$ 39.89	\$ 82,971	\$ 31.05	\$ 64,577	\$ 74,984	\$ 50.01	\$ 104,030
44-45	Retail Trade	15-0000	Computer and Mathematical Occupations	450	\$ 53.43	\$ 111,127	\$ 26.91	\$ 55,981	\$ 94,229	\$ 81.54	\$ 169,608
44-45	Retail Trade	15-1232	Computer User Support Specialists	70	\$ 31.74	\$ 66,016	\$ 26.91	\$ 55,979	\$ 67,252	\$ 35.39	\$ 73,618
44-45	Retail Trade	15-1244	Network and Computer Systems Administrators	30	\$ 57.99	\$ 120,620	\$ 47.09	\$ 97,938	\$ 114,363	\$ 71.30	\$ 148,313
44-45	Retail Trade	15-1252	Software Developers	120	\$ 80.20	\$ 166,806	\$ 81.54	\$ 169,608	\$ 169,608	\$ 81.75	\$ 170,043
44-45	Retail Trade	15-1254	Web Developers	60	\$ 37.94	\$ 78,910	\$ 31.66	\$ 65,854	\$ 85,106	\$ 40.92	\$ 85,107
44-45	Retail Trade	15-1255	Web and Digital Interface Designers	50	\$ 28.38	\$ 59,026	\$ 19.56	\$ 40,686	\$ 53,175	\$ 25.57	\$ 53,194
44-45	Retail Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	840	\$ 21.45	\$ 44,613	\$ 15.90	\$ 33,074	\$ 38,554	\$ 25.11	\$ 52,227
44-45	Retail Trade	27-1023	Floral Designers	210	\$ 21.23	\$ 44,155	\$ 16.38	\$ 34,074	\$ 42,646	\$ 27.44	\$ 57,084
44-45	Retail Trade	27-1024	Graphic Designers	20	\$ 37.12	\$ 77,206	\$ 25.48	\$ 53,002	\$ 66,151	\$ 37.68	\$ 78,371
44-45	Retail Trade	27-1025	Interior Designers	40	\$ 25.80	\$ 53,674	\$ 24.20	\$ 50,336	\$ 50,513	\$ 27.38	\$ 56,954
44-45	Retail Trade	27-1026	Merchandise Displayers and Window Trimmers	500	\$ 19.10	\$ 39,732	\$ 15.00	\$ 31,200	\$ 36,887	\$ 21.31	\$ 44,316
44-45	Retail Trade	29-0000	Healthcare Practitioners and Technical Occupations	4,770	\$ 35.85	\$ 74,575	\$ 17.14	\$ 35,642	\$ 46,831	\$ 60.63	\$ 126,107
44-45	Retail Trade	29-1031	Dietitians and Nutritionists	10	\$ 32.28	\$ 67,145	\$ 32.31	\$ 67,210	\$ 69,887	\$ 36.25	\$ 75,403
44-45	Retail Trade	29-1051	Pharmacists	1,810	\$ 59.87	\$ 124,538	\$ 51.96	\$ 108,073	\$ 128,151	\$ 66.53	\$ 138,372
44-45	Retail Trade	29-2052	Pharmacy Technicians	2,470	\$ 17.91	\$ 37,255	\$ 14.98	\$ 31,168	\$ 36,212	\$ 18.58	\$ 38,638
44-45	Retail Trade	29-2072	Medical Records Specialists	10	\$ 21.11	\$ 43,908	\$ 17.99	\$ 37,416	\$ 37,609	\$ 23.93	\$ 49,785
44-45	Retail Trade	29-2081	Opticians, Dispensing	210	\$ 31.32	\$ 65,139	\$ 28.59	\$ 59,467	\$ 61,327	\$ 34.37	\$ 71,495
44-45	Retail Trade	29-2092	Hearing Aid Specialists	50	\$ 32.02	\$ 66,592	\$ 28.20	\$ 58,659	\$ 63,419	\$ 36.78	\$ 76,513
44-45	Retail Trade	31-0000	Healthcare Support Occupations	320	\$ 16.98	\$ 35,323	\$ 14.19	\$ 29,517	\$ 30,943	\$ 20.15	\$ 41,918
44-45	Retail Trade	31-9095	Pharmacy Aides	300	\$ 16.85	\$ 35,040	\$ 14.19	\$ 29,517	\$ 30,943	\$ 20.15	\$ 41,918
44-45	Retail Trade	33-0000	Protective Service Occupations	330	\$ 19.76	\$ 41,094	\$ 15.07	\$ 31,341	\$ 35,284	\$ 20.55	\$ 42,740
44-45	Retail Trade	33-1091	First-Line Supervisors of Security Workers	10	\$ 33.21	\$ 69,074	\$ 27.63	\$ 57,476	\$ 65,484	\$ 34.33	\$ 71,408
44-45	Retail Trade	33-1099	First-Line Supervisors of Protective Service Workers, All Other	10	\$ 39.94	\$ 83,075	\$ 35.73	\$ 74,318	\$ 79,685	\$ 43.69	\$ 90,875
44-45	Retail Trade	33-9021	Private Detectives and Investigators	40	\$ 22.20	\$ 46,177	\$ 17.84	\$ 37,106	\$ 39,520	\$ 20.50	\$ 42,640
44-45	Retail Trade	33-9032	Security Guards	230	\$ 18.00	\$ 37,439	\$ 15.00	\$ 31,200	\$ 34,859	\$ 19.37	\$ 40,296
44-45	Retail Trade	35-0000	Food Preparation and Serving Related Occupations	4,550	\$ 17.31	\$ 36,005	\$ 14.02	\$ 29,167	\$ 34,027	\$ 18.61	\$ 38,701
44-45	Retail Trade	35-1011	Chefs and Head Cooks	20	\$ 26.41	\$ 54,934	\$ 19.41	\$ 40,381	\$ 50,259	\$ 34.92	\$ 72,643
44-45	Retail Trade	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	270	\$ 25.78	\$ 53,614	\$ 20.20	\$ 42,010	\$ 49,404	\$ 30.36	\$ 63,154
44-45	Retail Trade	35-2014	Cooks, Restaurant	50	\$ 19.91	\$ 41,409	\$ 17.99	\$ 37,421	\$ 42,657	\$ 20.73	\$ 43,126
44-45	Retail Trade	35-2021	Food Preparation Workers	2,430	\$ 16.92	\$ 35,194	\$ 14.14	\$ 29,402	\$ 34,160	\$ 18.00	\$ 37,440
44-45	Retail Trade	35-3023	Fast Food and Counter Workers	1,090	\$ 16.39	\$ 34,093	\$ 13.57	\$ 28,230	\$ 31,200	\$ 17.25	\$ 35,871
44-45	Retail Trade	35-3031	Waiters and Waitresses	120	\$ 14.06	\$ 29,248	\$ 13.98	\$ 29,087	\$ 29,087	\$ 13.98	\$ 29,087
44-45	Retail Trade	35-9021	Dishwashers	40	\$ 14.93	\$ 31,045	\$ 13.77	\$ 28,643	\$ 29,087	\$ 16.32	\$ 33,943
44-45	Retail Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	710	\$ 16.54	\$ 34,400	\$ 13.49	\$ 28,051	\$ 31,200	\$ 18.42	\$ 38,319
44-45	Retail Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	620	\$ 15.99	\$ 33,262	\$ 13.33	\$ 27,718	\$ 29,557	\$ 17.92	\$ 37,272
44-45	Retail Trade	39-0000	Personal Care and Service Occupations	500	\$ 17.44	\$ 36,281	\$ 13.92	\$ 28,945	\$ 30,161	\$ 16.87	\$ 35,081
44-45	Retail Trade	41-0000	Sales and Related Occupations	49,800	\$ 18.89	\$ 39,298	\$ 13.66	\$ 28,406	\$ 31,535	\$ 19.21	\$ 39,948
44-45	Retail Trade	41-1011	First-Line Supervisors of Retail Sales Workers	5,480	\$ 29.67	\$ 61,721	\$ 21.35	\$ 44,409	\$ 56,834	\$ 32.38	\$ 67,360
44-45	Retail Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	200	\$ 40.59	\$ 84,421	\$ 37.14	\$ 77,257	\$ 78,681	\$ 49.08	\$ 102,087
44-45	Retail Trade	41-2011	Cashiers	17,620	\$ 15.01	\$ 31,212	\$ 13.34	\$ 27,743	\$ 29,082	\$ 15.83	\$ 32,923
44-45	Retail Trade	41-2021	Counter and Rental Clerks	150	\$ 22.07	\$ 45,902	\$ 15.97	\$ 33,221	\$ 40,222	\$ 27.65	\$ 57,514
44-45	Retail Trade	41-2022	Parts Salespersons	910	\$ 20.84	\$ 43,349	\$ 14.52	\$ 30,198	\$ 37,978	\$ 23.23	\$ 48,312
44-45	Retail Trade	41-2031	Retail Salespersons	23,820	\$ 18.43	\$ 38,326	\$ 13.71	\$ 28,512	\$ 32,408	\$ 17.68	\$ 36,779
44-45	Retail Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,170	\$ 27.09	\$ 56,356	\$ 21.37	\$ 44,453	\$ 46,871	\$ 30.57	\$ 63,590
44-45	Retail Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	170	\$ 40.66	\$ 84,573	\$ 31.03	\$ 64,532	\$ 80,348	\$ 47.33	\$ 98,447

New Jersey Department of Labor and Workforce Development
2022 Occupational Employment and Wage Estimates for Essex-Hunterdon-Morris-Somerset-Sussex-Union County Area
by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
44-45	Retail Trade	41-9011	Demonstrators and Product Promoters	30	\$ 19.15	\$ 39,828	\$ 17.12	\$ 35,613	\$ 37,735	\$ 22.96	\$ 47,754
44-45	Retail Trade	41-9041	Telemarketers	90	\$ 20.06	\$ 41,719	\$ 14.41	\$ 29,980	\$ 35,882	\$ 23.55	\$ 48,978
44-45	Retail Trade	41-9099	Sales and Related Workers, All Other	140	\$ 22.55	\$ 46,911	\$ 17.11	\$ 35,579	\$ 38,089	\$ 29.09	\$ 60,507
44-45	Retail Trade	43-0000	Office and Administrative Support Occupations	9,530	\$ 20.82	\$ 43,304	\$ 15.55	\$ 32,352	\$ 37,289	\$ 23.84	\$ 49,590
44-45	Retail Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	890	\$ 31.80	\$ 66,151	\$ 22.71	\$ 47,232	\$ 61,323	\$ 36.62	\$ 76,176
44-45	Retail Trade	43-3021	Billing and Posting Clerks	130	\$ 19.54	\$ 40,647	\$ 17.63	\$ 36,676	\$ 37,491	\$ 21.47	\$ 44,654
44-45	Retail Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	860	\$ 24.09	\$ 50,104	\$ 19.86	\$ 41,309	\$ 48,686	\$ 27.99	\$ 58,229
44-45	Retail Trade	43-3051	Payroll and Timekeeping Clerks	30	\$ 24.85	\$ 51,698	\$ 18.00	\$ 37,431	\$ 58,761	\$ 28.81	\$ 59,925
44-45	Retail Trade	43-3061	Procurement Clerks	200	\$ 21.38	\$ 44,476	\$ 16.33	\$ 33,964	\$ 40,332	\$ 24.24	\$ 50,415
44-45	Retail Trade	43-4051	Customer Service Representatives	3,100	\$ 17.44	\$ 36,268	\$ 14.45	\$ 30,061	\$ 33,507	\$ 18.64	\$ 38,773
44-45	Retail Trade	43-4071	File Clerks	120	\$ 18.32	\$ 38,108	\$ 14.98	\$ 31,155	\$ 33,280	\$ 22.51	\$ 46,816
44-45	Retail Trade	43-4151	Order Clerks	260	\$ 20.02	\$ 41,639	\$ 16.30	\$ 33,903	\$ 37,287	\$ 22.75	\$ 47,326
44-45	Retail Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	40	\$ 22.24	\$ 46,261	\$ 18.21	\$ 37,879	\$ 49,792	\$ 25.44	\$ 52,915
44-45	Retail Trade	43-4171	Receptionists and Information Clerks	420	\$ 16.34	\$ 33,977	\$ 14.54	\$ 30,249	\$ 33,966	\$ 17.53	\$ 36,459
44-45	Retail Trade	43-4199	Information and Record Clerks, All Other	20	\$ 17.16	\$ 35,697	\$ 16.28	\$ 33,866	\$ 33,867	\$ 17.39	\$ 36,161
44-45	Retail Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	50	\$ 26.67	\$ 55,469	\$ 21.05	\$ 43,784	\$ 54,469	\$ 30.73	\$ 63,921
44-45	Retail Trade	43-5061	Production, Planning, and Expediting Clerks	120	\$ 21.96	\$ 45,669	\$ 17.54	\$ 36,488	\$ 40,560	\$ 23.65	\$ 49,202
44-45	Retail Trade	43-5071	Shipping, Receiving, and Inventory Clerks	920	\$ 19.79	\$ 41,168	\$ 16.89	\$ 35,121	\$ 38,120	\$ 21.18	\$ 44,062
44-45	Retail Trade	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	20	\$ 18.87	\$ 39,240	\$ 15.41	\$ 32,056	\$ 33,964	\$ 19.89	\$ 41,373
44-45	Retail Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	40	\$ 32.01	\$ 66,583	\$ 28.84	\$ 59,987	\$ 61,136	\$ 31.96	\$ 66,473
44-45	Retail Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	470	\$ 21.99	\$ 45,747	\$ 15.98	\$ 33,248	\$ 41,600	\$ 28.23	\$ 58,717
44-45	Retail Trade	43-9021	Data Entry Keyers	100	\$ 18.20	\$ 37,863	\$ 16.42	\$ 34,154	\$ 36,112	\$ 21.29	\$ 44,287
44-45	Retail Trade	43-9061	Office Clerks, General	1,550	\$ 20.74	\$ 43,132	\$ 16.68	\$ 34,696	\$ 41,706	\$ 24.78	\$ 51,545
44-45	Retail Trade	43-9071	Office Machine Operators, Except Computer	80	\$ 20.40	\$ 42,432	\$ 14.56	\$ 30,293	\$ 39,606	\$ 25.16	\$ 52,324
44-45	Retail Trade	43-9199	Office and Administrative Support Workers, All Other	70	\$ 23.27	\$ 48,403	\$ 19.29	\$ 40,125	\$ 50,265	\$ 28.29	\$ 58,843
44-45	Retail Trade	47-0000	Construction and Extraction Occupations	30	\$ 39.40	\$ 81,957	\$ 18.96	\$ 39,434	\$ 81,417	\$ 54.65	\$ 113,675
44-45	Retail Trade	49-0000	Installation, Maintenance, and Repair Occupations	4,050	\$ 28.01	\$ 58,256	\$ 18.72	\$ 38,935	\$ 57,271	\$ 35.54	\$ 73,923
44-45	Retail Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	400	\$ 41.85	\$ 87,054	\$ 33.30	\$ 69,266	\$ 81,869	\$ 50.54	\$ 105,130
44-45	Retail Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	150	\$ 20.03	\$ 41,654	\$ 18.02	\$ 37,481	\$ 37,988	\$ 21.42	\$ 44,559
44-45	Retail Trade	49-3021	Automotive Body and Related Repairers	140	\$ 21.02	\$ 43,731	\$ 17.34	\$ 36,067	\$ 39,345	\$ 24.40	\$ 50,758
44-45	Retail Trade	49-3023	Automotive Service Technicians and Mechanics	2,060	\$ 28.96	\$ 60,237	\$ 21.88	\$ 45,520	\$ 61,986	\$ 36.30	\$ 75,494
44-45	Retail Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	70	\$ 31.50	\$ 65,514	\$ 22.92	\$ 47,670	\$ 63,404	\$ 37.83	\$ 78,690
44-45	Retail Trade	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	60	\$ 22.73	\$ 47,284	\$ 17.50	\$ 36,399	\$ 46,301	\$ 25.38	\$ 52,798
44-45	Retail Trade	49-3092	Recreational Vehicle Service Technicians	30	\$ 24.94	\$ 51,873	\$ 21.10	\$ 43,896	\$ 45,760	\$ 29.58	\$ 61,528
44-45	Retail Trade	49-3093	Tire Repairers and Changers	300	\$ 18.33	\$ 38,131	\$ 14.94	\$ 31,071	\$ 38,098	\$ 18.77	\$ 39,033
44-45	Retail Trade	49-9063	Musical Instrument Repairers and Tuners	60	\$ 23.39	\$ 48,657	\$ 20.49	\$ 42,624	\$ 46,436	\$ 24.00	\$ 49,910
44-45	Retail Trade	49-9071	Maintenance and Repair Workers, General	140	\$ 22.33	\$ 46,455	\$ 14.79	\$ 30,754	\$ 44,762	\$ 27.90	\$ 58,022
44-45	Retail Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	140	\$ 24.86	\$ 51,710	\$ 18.10	\$ 37,653	\$ 54,649	\$ 29.96	\$ 62,310
44-45	Retail Trade	51-0000	Production Occupations	2,410	\$ 21.80	\$ 45,345	\$ 15.37	\$ 31,973	\$ 40,340	\$ 27.66	\$ 57,538
44-45	Retail Trade	51-1011	First-Line Supervisors of Production and Operating Workers	220	\$ 33.63	\$ 69,952	\$ 24.41	\$ 50,771	\$ 62,872	\$ 36.92	\$ 76,798
44-45	Retail Trade	51-2090	Miscellaneous Assemblers and Fabricators	30	\$ 19.73	\$ 41,033	\$ 16.00	\$ 33,280	\$ 38,610	\$ 20.42	\$ 42,472
44-45	Retail Trade	51-3011	Bakers	530	\$ 18.51	\$ 38,498	\$ 13.66	\$ 28,422	\$ 36,780	\$ 22.78	\$ 47,383
44-45	Retail Trade	51-3021	Butchers and Meat Cutters	970	\$ 22.55	\$ 46,914	\$ 17.22	\$ 35,815	\$ 40,340	\$ 29.30	\$ 60,935
44-45	Retail Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	320	\$ 17.76	\$ 36,942	\$ 14.47	\$ 30,093	\$ 34,854	\$ 21.41	\$ 44,525
44-45	Retail Trade	51-3099	Food Processing Workers, All Other	20	\$ 17.74	\$ 36,891	\$ 17.90	\$ 37,239	\$ 37,688	\$ 19.00	\$ 39,520
44-45	Retail Trade	51-6052	Tailors, Dressmakers, and Custom Sewers	20	\$ 29.46	\$ 61,287	\$ 27.53	\$ 57,265	\$ 66,915	\$ 32.17	\$ 66,915
44-45	Retail Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	20	\$ 22.57	\$ 46,945	\$ 18.11	\$ 37,659	\$ 42,310	\$ 28.13	\$ 58,508

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
44-45	Retail Trade	51-9111	Packaging and Filling Machine Operators and Tenders	30	\$ 20.93	\$ 43,536	\$ 14.93	\$ 31,053	\$ 38,954	\$ 28.73	\$ 59,768
44-45	Retail Trade	53-0000	Transportation and Material Moving Occupations	21,350	\$ 17.46	\$ 36,319	\$ 13.78	\$ 28,668	\$ 33,429	\$ 18.60	\$ 38,689
44-45	Retail Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except	1,310	\$ 27.52	\$ 57,248	\$ 22.56	\$ 46,932	\$ 55,557	\$ 30.37	\$ 63,178
44-45	Retail Trade	53-3031	Driver/Sales Workers	800	\$ 16.45	\$ 34,222	\$ 13.00	\$ 27,040	\$ 31,370	\$ 19.26	\$ 40,069
44-45	Retail Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	300	\$ 28.21	\$ 58,676	\$ 28.13	\$ 58,518	\$ 59,073	\$ 28.55	\$ 59,383
44-45	Retail Trade	53-3033	Light Truck Drivers	720	\$ 18.88	\$ 39,274	\$ 14.17	\$ 29,472	\$ 35,921	\$ 22.17	\$ 46,104
44-45	Retail Trade	53-3053	Shuttle Drivers and Chauffeurs	90	\$ 15.49	\$ 32,227	\$ 14.38	\$ 29,907	\$ 31,200	\$ 15.36	\$ 31,945
44-45	Retail Trade	53-6021	Parking Attendants	430	\$ 16.01	\$ 33,301	\$ 14.24	\$ 29,619	\$ 33,456	\$ 16.77	\$ 34,884
44-45	Retail Trade	53-6031	Automotive and Watercraft Service Attendants	2,210	\$ 14.99	\$ 31,169	\$ 13.26	\$ 27,580	\$ 29,063	\$ 17.02	\$ 35,412
44-45	Retail Trade	53-7051	Industrial Truck and Tractor Operators	290	\$ 24.36	\$ 50,661	\$ 22.07	\$ 45,916	\$ 51,209	\$ 28.44	\$ 59,159
44-45	Retail Trade	53-7061	Cleaners of Vehicles and Equipment	250	\$ 18.02	\$ 37,486	\$ 14.43	\$ 30,024	\$ 37,391	\$ 21.03	\$ 43,742
44-45	Retail Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,190	\$ 16.83	\$ 35,013	\$ 13.78	\$ 28,668	\$ 32,857	\$ 17.70	\$ 36,817
44-45	Retail Trade	53-7064	Packers and Packagers, Hand	950	\$ 17.33	\$ 36,049	\$ 13.64	\$ 28,361	\$ 34,529	\$ 18.44	\$ 38,345
44-45	Retail Trade	53-7065	Stockers and Order Fillers	12,800	\$ 16.54	\$ 34,397	\$ 13.76	\$ 28,618	\$ 32,546	\$ 17.76	\$ 36,944
48-49	Transportation and Warehousing	00-0000	Total all occupations	71,420	\$ 29.27	\$ 60,884	\$ 17.72	\$ 36,865	\$ 46,720	\$ 33.63	\$ 69,948
48-49	Transportation and Warehousing	11-0000	Management Occupations	1,730	\$ 77.27	\$ 160,713	\$ 47.75	\$ 99,310	\$ 129,954	\$ 81.73	\$ 169,998
48-49	Transportation and Warehousing	11-1011	Chief Executives	20							
48-49	Transportation and Warehousing	11-1021	General and Operations Managers	440	\$ 97.45	\$ 202,701	\$ 49.52	\$ 103,004	\$ 153,071	\$ 105.07	\$ 218,536
48-49	Transportation and Warehousing	11-2021	Marketing Managers	20	\$ 88.81	\$ 184,718	\$ 73.31	\$ 152,485	\$ 177,160	\$ 97.59	\$ 202,996
48-49	Transportation and Warehousing	11-2022	Sales Managers	70	\$ 94.19	\$ 195,918	\$ 79.16	\$ 164,656	\$ 195,214	\$ 100.41	\$ 208,857
48-49	Transportation and Warehousing	11-3012	Administrative Services Managers	120	\$ 56.54	\$ 117,604	\$ 45.62	\$ 94,891	\$ 99,310	\$ 65.10	\$ 135,413
48-49	Transportation and Warehousing	11-3013	Facilities Managers	30	\$ 62.93	\$ 130,903	\$ 49.77	\$ 103,523	\$ 131,618	\$ 80.68	\$ 167,816
48-49	Transportation and Warehousing	11-3021	Computer and Information Systems Managers	20	\$ 96.94	\$ 201,635	\$ 78.76	\$ 163,813	\$ 176,608		
48-49	Transportation and Warehousing	11-3031	Financial Managers	100	\$ 110.30	\$ 229,423	\$ 77.00	\$ 160,161	\$ 178,860		
48-49	Transportation and Warehousing	11-3071	Transportation, Storage, and Distribution Managers	660	\$ 65.96	\$ 137,197	\$ 48.23	\$ 100,317	\$ 125,118	\$ 77.18	\$ 160,540
48-49	Transportation and Warehousing	11-3121	Human Resources Managers	20	\$ 86.75	\$ 180,431	\$ 73.86	\$ 153,633	\$ 174,950	\$ 99.68	\$ 207,334
48-49	Transportation and Warehousing	11-9131	Postmasters and Mail Superintendents	130	\$ 42.62	\$ 88,654	\$ 38.98	\$ 81,078	\$ 87,422	\$ 45.23	\$ 94,078
48-49	Transportation and Warehousing	11-9199	Managers, All Other	40	\$ 59.39	\$ 123,533	\$ 39.69	\$ 82,550	\$ 123,093	\$ 76.35	\$ 158,816
48-49	Transportation and Warehousing	13-0000	Business and Financial Operations Occupations	1,080	\$ 43.84	\$ 91,197	\$ 32.59	\$ 67,785	\$ 85,379	\$ 51.38	\$ 106,863
48-49	Transportation and Warehousing	13-1020	Buyers and Purchasing Agents	100	\$ 45.44	\$ 94,518	\$ 37.50	\$ 78,007	\$ 85,379	\$ 51.89	\$ 107,939
48-49	Transportation and Warehousing	13-1041	Compliance Officers	80	\$ 41.59	\$ 86,498	\$ 31.19	\$ 64,880	\$ 89,209	\$ 48.15	\$ 100,152
48-49	Transportation and Warehousing	13-1071	Human Resources Specialists	140	\$ 39.79	\$ 82,760	\$ 30.17	\$ 62,744	\$ 79,580	\$ 47.73	\$ 99,270
48-49	Transportation and Warehousing	13-1075	Labor Relations Specialists	10	\$ 53.91	\$ 112,142	\$ 43.54	\$ 90,564	\$ 92,602	\$ 58.06	\$ 120,765
48-49	Transportation and Warehousing	13-1081	Logisticians	180	\$ 45.13	\$ 93,869	\$ 32.93	\$ 68,494	\$ 96,616	\$ 55.01	\$ 114,424
48-49	Transportation and Warehousing	13-1082	Project Management Specialists	40	\$ 59.27	\$ 123,287	\$ 37.60	\$ 78,205	\$ 111,128	\$ 75.20	\$ 156,416
48-49	Transportation and Warehousing	13-1151	Training and Development Specialists	60	\$ 35.88	\$ 74,626	\$ 22.52	\$ 46,832	\$ 59,535	\$ 46.88	\$ 97,504
48-49	Transportation and Warehousing	13-1161	Market Research Analysts and Marketing Specialists	70	\$ 45.70	\$ 95,050	\$ 37.98	\$ 79,005	\$ 95,623	\$ 60.36	\$ 125,550
48-49	Transportation and Warehousing	13-1199	Business Operations Specialists, All Other	130	\$ 39.36	\$ 81,872	\$ 32.58	\$ 67,775	\$ 79,912	\$ 47.53	\$ 98,857
48-49	Transportation and Warehousing	13-2011	Accountants and Auditors	160	\$ 48.04	\$ 99,915	\$ 37.50	\$ 78,007	\$ 100,898	\$ 56.55	\$ 117,619
48-49	Transportation and Warehousing	13-2051	Financial and Investment Analysts	10	\$ 41.17	\$ 85,643	\$ 29.42	\$ 61,196	\$ 70,519	\$ 48.25	\$ 100,370
48-49	Transportation and Warehousing	15-0000	Computer and Mathematical Occupations	310	\$ 45.31	\$ 94,237	\$ 33.66	\$ 70,013	\$ 88,092	\$ 60.09	\$ 124,987
48-49	Transportation and Warehousing	15-1211	Computer Systems Analysts	10	\$ 56.22	\$ 116,931	\$ 40.26	\$ 83,737	\$ 109,249	\$ 66.93	\$ 139,214
48-49	Transportation and Warehousing	15-1231	Computer Network Support Specialists	20	\$ 40.25	\$ 83,713	\$ 38.46	\$ 79,995	\$ 79,995	\$ 38.59	\$ 80,277
48-49	Transportation and Warehousing	15-1232	Computer User Support Specialists	60	\$ 26.39	\$ 54,887	\$ 17.86	\$ 37,158	\$ 53,463	\$ 29.35	\$ 61,038
48-49	Transportation and Warehousing	15-1242	Database Administrators	10	\$ 46.87	\$ 97,485	\$ 36.05	\$ 74,984	\$ 74,992	\$ 66.44	\$ 138,194
48-49	Transportation and Warehousing	15-1244	Network and Computer Systems Administrators	30	\$ 48.45	\$ 100,778	\$ 41.06	\$ 85,403	\$ 93,800	\$ 57.70	\$ 120,018
48-49	Transportation and Warehousing	15-1251	Computer Programmers	20	\$ 50.12	\$ 104,250	\$ 42.35	\$ 88,092	\$ 93,828	\$ 52.79	\$ 109,796

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
48-49	Transportation and Warehousing	15-1252	Software Developers	40	\$ 60.96	\$ 126,790	\$ 53.64	\$ 111,573	\$ 125,807	\$ 64.98	\$ 135,156
48-49	Transportation and Warehousing	15-1299	Computer Occupations, All Other	20	\$ 34.25	\$ 71,242	\$ 24.76	\$ 51,501	\$ 68,411	\$ 36.72	\$ 76,376
48-49	Transportation and Warehousing	15-2031	Operations Research Analysts	90	\$ 49.35	\$ 102,656	\$ 37.17	\$ 77,323	\$ 91,770	\$ 67.60	\$ 140,607
48-49	Transportation and Warehousing	17-0000	Architecture and Engineering Occupations	70	\$ 52.48	\$ 109,156	\$ 32.09	\$ 66,754	\$ 106,384	\$ 63.97	\$ 133,055
48-49	Transportation and Warehousing	17-2112	Industrial Engineers	40	\$ 48.65	\$ 101,193	\$ 32.09	\$ 66,754	\$ 87,803	\$ 57.44	\$ 119,472
48-49	Transportation and Warehousing	19-0000	Life, Physical, and Social Science Occupations	90	\$ 38.20	\$ 79,458	\$ 29.80	\$ 61,979	\$ 71,248	\$ 40.86	\$ 84,989
48-49	Transportation and Warehousing	19-5011	Occupational Health and Safety Specialists	70	\$ 36.73	\$ 76,395	\$ 28.37	\$ 59,004	\$ 67,606	\$ 40.86	\$ 84,989
48-49	Transportation and Warehousing	23-0000	Legal Occupations	10							
48-49	Transportation and Warehousing	23-1011	Lawyers	10							
48-49	Transportation and Warehousing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	20	\$ 38.23	\$ 79,520	\$ 33.22	\$ 69,093	\$ 74,429	\$ 46.79	\$ 97,314
48-49	Transportation and Warehousing	27-4021	Photographers	10	\$ 41.89	\$ 87,135	\$ 33.96	\$ 70,636	\$ 92,910	\$ 46.79	\$ 97,314
48-49	Transportation and Warehousing	33-0000	Protective Service Occupations	1,420	\$ 17.86	\$ 37,147	\$ 14.82	\$ 30,823	\$ 34,434	\$ 17.00	\$ 35,362
48-49	Transportation and Warehousing	33-1091	First-Line Supervisors of Security Workers	120	\$ 24.88	\$ 51,753	\$ 20.88	\$ 43,430	\$ 43,433	\$ 27.61	\$ 57,420
48-49	Transportation and Warehousing	33-9032	Security Guards	370	\$ 17.59	\$ 36,594	\$ 16.71	\$ 34,766	\$ 34,766	\$ 16.71	\$ 34,766
48-49	Transportation and Warehousing	33-9094	School Bus Monitors	730	\$ 15.06	\$ 31,332	\$ 13.43	\$ 27,935	\$ 31,052	\$ 16.36	\$ 34,028
48-49	Transportation and Warehousing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	330	\$ 23.80	\$ 49,501	\$ 15.53	\$ 32,301	\$ 44,511	\$ 31.76	\$ 66,061
48-49	Transportation and Warehousing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	310	\$ 23.72	\$ 49,331	\$ 15.53	\$ 32,301	\$ 44,511	\$ 31.76	\$ 66,061
48-49	Transportation and Warehousing	39-0000	Personal Care and Service Occupations	280	\$ 15.42	\$ 32,083	\$ 13.00	\$ 27,040	\$ 35,360	\$ 17.00	\$ 35,360
48-49	Transportation and Warehousing	39-6011	Baggage Porters and Bellhops		\$ 16.98	\$ 35,318	\$ 17.00	\$ 35,360	\$ 35,360	\$ 17.00	\$ 35,360
48-49	Transportation and Warehousing	39-9099	Personal Care and Service Workers, All Other	130	\$ 13.57	\$ 28,230	\$ 13.00	\$ 27,040	\$ 27,040	\$ 13.00	\$ 27,040
48-49	Transportation and Warehousing	41-0000	Sales and Related Occupations	1,040	\$ 42.42	\$ 88,228	\$ 32.33	\$ 67,253	\$ 96,520	\$ 47.35	\$ 98,479
48-49	Transportation and Warehousing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	30	\$ 47.99	\$ 99,811	\$ 25.00	\$ 52,000	\$ 89,232	\$ 63.93	\$ 132,977
48-49	Transportation and Warehousing	41-2011	Cashiers	20	\$ 15.38	\$ 31,980	\$ 15.12	\$ 31,460	\$ 32,712	\$ 15.73	\$ 32,713
48-49	Transportation and Warehousing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	890	\$ 43.72	\$ 90,946	\$ 35.94	\$ 74,755	\$ 96,520	\$ 47.43	\$ 98,652
48-49	Transportation and Warehousing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	20	\$ 35.13	\$ 73,069	\$ 16.07	\$ 33,431	\$ 53,387	\$ 48.65	\$ 101,188
48-49	Transportation and Warehousing	41-9099	Sales and Related Workers, All Other	40	\$ 40.68	\$ 84,605	\$ 33.14	\$ 68,929	\$ 89,861	\$ 52.92	\$ 110,066
48-49	Transportation and Warehousing	43-0000	Office and Administrative Support Occupations	13,200	\$ 24.30	\$ 50,550	\$ 18.06	\$ 37,558	\$ 47,084	\$ 29.68	\$ 61,741
48-49	Transportation and Warehousing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	900	\$ 35.35	\$ 73,524	\$ 30.21	\$ 62,842	\$ 75,234	\$ 40.00	\$ 83,196
48-49	Transportation and Warehousing	43-3021	Billing and Posting Clerks	170	\$ 22.19	\$ 46,154	\$ 17.48	\$ 36,357	\$ 46,417	\$ 23.71	\$ 49,311
48-49	Transportation and Warehousing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	390	\$ 27.53	\$ 57,254	\$ 22.77	\$ 47,357	\$ 50,878	\$ 29.46	\$ 61,277
48-49	Transportation and Warehousing	43-3051	Payroll and Timekeeping Clerks	80	\$ 30.53	\$ 63,504	\$ 23.91	\$ 49,735	\$ 61,206	\$ 34.23	\$ 71,208
48-49	Transportation and Warehousing	43-3061	Procurement Clerks	30	\$ 24.03	\$ 49,976	\$ 16.82	\$ 34,986	\$ 44,624	\$ 31.94	\$ 66,442
48-49	Transportation and Warehousing	43-4051	Customer Service Representatives	1,270	\$ 21.70	\$ 45,137	\$ 17.42	\$ 36,224	\$ 38,670	\$ 24.00	\$ 49,917
48-49	Transportation and Warehousing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	70	\$ 23.61	\$ 49,116	\$ 21.18	\$ 44,062	\$ 47,825	\$ 28.43	\$ 59,127
48-49	Transportation and Warehousing	43-4171	Receptionists and Information Clerks	30	\$ 17.13	\$ 35,622	\$ 15.00	\$ 31,200	\$ 33,401	\$ 19.33	\$ 40,198
48-49	Transportation and Warehousing	43-4181	Reservation and Transportation Ticket Agents and Travel Clerks		\$ 15.60	\$ 32,439	\$ 14.39	\$ 29,937	\$ 29,937	\$ 16.68	\$ 34,684
48-49	Transportation and Warehousing	43-5011	Cargo and Freight Agents	860	\$ 26.55	\$ 55,229	\$ 22.73	\$ 47,273	\$ 51,064	\$ 28.70	\$ 59,696
48-49	Transportation and Warehousing	43-5021	Couriers and Messengers	550	\$ 18.71	\$ 38,918	\$ 17.54	\$ 36,486	\$ 38,478	\$ 19.97	\$ 41,539
48-49	Transportation and Warehousing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	920	\$ 24.59	\$ 51,142	\$ 16.77	\$ 34,879	\$ 45,857	\$ 27.88	\$ 57,992
48-49	Transportation and Warehousing	43-5051	Postal Service Clerks	600	\$ 28.16	\$ 58,569	\$ 24.67	\$ 51,314	\$ 58,219	\$ 32.84	\$ 68,307
48-49	Transportation and Warehousing	43-5052	Postal Service Mail Carriers	2,590	\$ 27.78	\$ 57,792	\$ 21.73	\$ 45,198	\$ 57,616	\$ 34.30	\$ 71,344
48-49	Transportation and Warehousing	43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operator:	50	\$ 30.08	\$ 62,573	\$ 25.68	\$ 53,414	\$ 67,163	\$ 32.84	\$ 68,307
48-49	Transportation and Warehousing	43-5061	Production, Planning, and Expediting Clerks	130	\$ 24.01	\$ 49,944	\$ 19.10	\$ 39,734	\$ 41,617	\$ 27.96	\$ 58,155
48-49	Transportation and Warehousing	43-5071	Shipping, Receiving, and Inventory Clerks	1,260	\$ 22.94	\$ 47,711	\$ 20.99	\$ 43,660	\$ 47,084	\$ 22.64	\$ 47,084
48-49	Transportation and Warehousing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	150	\$ 30.08	\$ 62,570	\$ 22.88	\$ 47,596	\$ 64,941	\$ 38.89	\$ 80,884
48-49	Transportation and Warehousing	43-6011	Executive Secretaries and Executive Administrative Assistants	90	\$ 34.52	\$ 71,803	\$ 30.05	\$ 62,508	\$ 68,300	\$ 36.95	\$ 76,852
48-49	Transportation and Warehousing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	340	\$ 23.08	\$ 48,016	\$ 18.64	\$ 38,774	\$ 49,112	\$ 27.15	\$ 56,482

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48-49	Transportation and Warehousing	43-9021	Data Entry Keyers	80	\$ 18.04	\$ 37,527	\$ 14.82	\$ 30,835	\$ 37,049	\$ 23.25	\$ 48,361
48-49	Transportation and Warehousing	43-9061	Office Clerks, General	750	\$ 22.63	\$ 47,066	\$ 18.09	\$ 37,621	\$ 45,723	\$ 27.81	\$ 57,840
48-49	Transportation and Warehousing	49-0000	Installation, Maintenance, and Repair Occupations	2,610	\$ 40.20	\$ 83,618	\$ 29.84	\$ 62,066	\$ 85,460	\$ 50.72	\$ 105,493
48-49	Transportation and Warehousing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	160	\$ 47.51	\$ 98,820	\$ 41.63	\$ 86,599	\$ 88,620	\$ 54.45	\$ 113,253
48-49	Transportation and Warehousing	49-3011	Aircraft Mechanics and Service Technicians	860	\$ 46.67	\$ 97,069	\$ 39.25	\$ 81,635	\$ 108,034	\$ 51.94	\$ 108,034
48-49	Transportation and Warehousing	49-3023	Automotive Service Technicians and Mechanics	30	\$ 33.27	\$ 69,206	\$ 26.37	\$ 54,846	\$ 64,812	\$ 40.98	\$ 85,249
48-49	Transportation and Warehousing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	570	\$ 33.66	\$ 70,013	\$ 27.53	\$ 57,273	\$ 64,117	\$ 36.87	\$ 76,689
48-49	Transportation and Warehousing	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	410	\$ 40.49	\$ 84,212	\$ 41.09	\$ 85,460	\$ 85,557	\$ 41.14	\$ 85,569
48-49	Transportation and Warehousing	49-9071	Maintenance and Repair Workers, General	350	\$ 32.98	\$ 68,594	\$ 23.86	\$ 49,625	\$ 61,439	\$ 38.63	\$ 80,348
48-49	Transportation and Warehousing	51-0000	Production Occupations	400	\$ 30.10	\$ 62,603	\$ 16.65	\$ 34,641	\$ 45,414	\$ 40.44	\$ 84,107
48-49	Transportation and Warehousing	51-1011	First-Line Supervisors of Production and Operating Workers	40	\$ 52.34	\$ 108,870	\$ 39.55	\$ 82,259	\$ 107,800	\$ 65.61	\$ 136,459
48-49	Transportation and Warehousing	51-4121	Welders, Cutters, Solderers, and Brazers	20	\$ 29.22	\$ 60,784	\$ 20.05	\$ 41,694	\$ 57,574	\$ 32.90	\$ 68,436
48-49	Transportation and Warehousing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	120	\$ 22.35	\$ 46,497	\$ 15.02	\$ 31,236	\$ 34,321	\$ 32.20	\$ 66,974
48-49	Transportation and Warehousing	53-0000	Transportation and Material Moving Occupations	48,740	\$ 27.97	\$ 58,168	\$ 17.72	\$ 36,865	\$ 45,729	\$ 29.43	\$ 61,221
48-49	Transportation and Warehousing	53-1041	Aircraft Cargo Handling Supervisors	60	\$ 29.45	\$ 61,254	\$ 25.16	\$ 52,337	\$ 53,714	\$ 34.45	\$ 71,654
48-49	Transportation and Warehousing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	1,720	\$ 33.89	\$ 70,489	\$ 24.29	\$ 50,513	\$ 64,347	\$ 38.15	\$ 79,352
48-49	Transportation and Warehousing	53-2011	Airline Pilots, Copilots, and Flight Engineers			\$ 170,998		\$ 115,729	\$ 146,962		\$ 214,921
48-49	Transportation and Warehousing	53-2031	Flight Attendants			\$ 49,845		\$ 29,849	\$ 45,856		\$ 63,869
48-49	Transportation and Warehousing	53-3032	Heavy and Tractor-Trailer Truck Drivers	6,610	\$ 28.51	\$ 59,298	\$ 24.13	\$ 50,194	\$ 59,342	\$ 30.01	\$ 62,422
48-49	Transportation and Warehousing	53-3033	Light Truck Drivers	3,790	\$ 26.23	\$ 54,549	\$ 20.51	\$ 42,652	\$ 45,729	\$ 32.24	\$ 67,051
48-49	Transportation and Warehousing	53-3051	Bus Drivers, School	1,540	\$ 23.70	\$ 49,303	\$ 21.88	\$ 45,513	\$ 47,043	\$ 27.07	\$ 56,304
48-49	Transportation and Warehousing	53-3052	Bus Drivers, Transit and Intercity	410	\$ 23.98	\$ 49,885	\$ 22.25	\$ 46,280	\$ 49,041	\$ 25.02	\$ 52,052
48-49	Transportation and Warehousing	53-3053	Shuttle Drivers and Chauffeurs	660	\$ 19.69	\$ 40,959	\$ 16.88	\$ 35,112	\$ 38,944	\$ 23.04	\$ 47,933
48-49	Transportation and Warehousing	53-5011	Sailors and Marine Oilers	280	\$ 31.21	\$ 64,921	\$ 29.51	\$ 61,379	\$ 61,939	\$ 30.26	\$ 62,942
48-49	Transportation and Warehousing	53-5021	Captains, Mates, and Pilots of Water Vessels	380	\$ 53.48	\$ 111,244	\$ 48.87	\$ 101,660	\$ 110,918	\$ 58.95	\$ 122,613
48-49	Transportation and Warehousing	53-5031	Ship Engineers	150	\$ 50.94	\$ 105,956	\$ 43.00	\$ 89,442	\$ 107,552	\$ 51.91	\$ 107,974
48-49	Transportation and Warehousing	53-6032	Aircraft Service Attendants	190	\$ 22.09	\$ 45,949	\$ 19.84	\$ 41,264	\$ 44,187	\$ 22.89	\$ 47,619
48-49	Transportation and Warehousing	53-6051	Transportation Inspectors		\$ 50.54	\$ 105,121	\$ 53.75	\$ 111,800	\$ 113,834	\$ 54.73	\$ 113,834
48-49	Transportation and Warehousing	53-6061	Passenger Attendants	220	\$ 17.21	\$ 35,803	\$ 17.00	\$ 35,360	\$ 36,300	\$ 17.46	\$ 36,310
48-49	Transportation and Warehousing	53-7021	Crane and Tower Operators	50	\$ 33.32	\$ 69,314	\$ 25.04	\$ 52,086	\$ 66,384	\$ 38.00	\$ 79,050
48-49	Transportation and Warehousing	53-7051	Industrial Truck and Tractor Operators	1,240	\$ 25.60	\$ 53,240	\$ 18.85	\$ 39,198	\$ 45,554	\$ 29.18	\$ 60,702
48-49	Transportation and Warehousing	53-7061	Cleaners of Vehicles and Equipment	870	\$ 18.17	\$ 37,791	\$ 17.87	\$ 37,175	\$ 37,503	\$ 18.03	\$ 37,503
48-49	Transportation and Warehousing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10,320	\$ 19.56	\$ 40,680	\$ 17.41	\$ 36,214	\$ 37,043	\$ 22.04	\$ 45,852
48-49	Transportation and Warehousing	53-7064	Packers and Packagers, Hand	7,770	\$ 18.27	\$ 38,004	\$ 16.29	\$ 33,885	\$ 38,165	\$ 20.91	\$ 43,495
48-49	Transportation and Warehousing	53-7065	Stockers and Order Fillers	1,140	\$ 18.79	\$ 39,078	\$ 16.26	\$ 33,828	\$ 36,231	\$ 20.81	\$ 43,284
51	Information	00-0000	Total all occupations	19,920	\$ 53.75	\$ 111,790	\$ 31.97	\$ 66,508	\$ 100,110	\$ 65.44	\$ 136,112
51	Information	11-0000	Management Occupations	2,520	\$ 91.57	\$ 190,458	\$ 62.51	\$ 130,020	\$ 170,423	\$ 105.08	\$ 218,574
51	Information	11-1021	General and Operations Managers	350	\$ 94.49	\$ 196,545	\$ 57.73	\$ 120,075	\$ 174,140		
51	Information	11-2011	Advertising and Promotions Managers	20	\$ 89.38	\$ 185,911	\$ 82.39	\$ 171,381	\$ 176,871	\$ 98.67	\$ 205,244
51	Information	11-2021	Marketing Managers	280	\$ 87.60	\$ 182,206	\$ 61.31	\$ 127,517	\$ 164,233	\$ 104.46	\$ 217,277
51	Information	11-2022	Sales Managers	280	\$ 97.35	\$ 202,487	\$ 63.72	\$ 132,538	\$ 189,389		
51	Information	11-2032	Public Relations Managers	20	\$ 98.28	\$ 204,417	\$ 79.69	\$ 165,760	\$ 189,818	\$ 109.19	\$ 227,121
51	Information	11-3012	Administrative Services Managers	50	\$ 87.58	\$ 182,170	\$ 51.46	\$ 107,045	\$ 151,485		
51	Information	11-3013	Facilities Managers	20	\$ 68.69	\$ 142,884	\$ 50.04	\$ 104,085	\$ 127,605	\$ 93.11	\$ 193,673
51	Information	11-3021	Computer and Information Systems Managers	680	\$ 91.89	\$ 191,133	\$ 68.96	\$ 143,429	\$ 174,916	\$ 104.17	\$ 216,665
51	Information	11-3031	Financial Managers	480	\$ 86.53	\$ 179,977	\$ 62.51	\$ 130,020	\$ 168,804	\$ 103.21	\$ 214,668
51	Information	11-3051	Industrial Production Managers	10	\$ 57.70	\$ 120,026	\$ 49.73	\$ 103,442	\$ 103,456	\$ 74.66	\$ 155,289

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51	Information	11-3061	Purchasing Managers	20	\$ 78.64	\$ 163,565	\$ 63.56	\$ 132,205	\$ 157,097	\$ 84.31	\$ 175,363
51	Information	11-3071	Transportation, Storage, and Distribution Managers	10	\$ 85.11	\$ 177,028	\$ 65.48	\$ 136,207	\$ 165,226	\$ 103.09	\$ 214,437
51	Information	11-3121	Human Resources Managers	50	\$ 101.70	\$ 211,539	\$ 80.04	\$ 166,482	\$ 208,398		
51	Information	11-3131	Training and Development Managers	30	\$ 73.11	\$ 152,077	\$ 60.68	\$ 126,216	\$ 128,445	\$ 87.11	\$ 181,187
51	Information	11-9199	Managers, All Other	150	\$ 104.04	\$ 216,413	\$ 70.55	\$ 146,747	\$ 183,368		
51	Information	13-0000	Business and Financial Operations Occupations	2,730	\$ 55.30	\$ 115,030	\$ 41.08	\$ 85,448	\$ 107,488	\$ 64.67	\$ 134,517
51	Information	13-1020	Buyers and Purchasing Agents	60	\$ 49.59	\$ 103,157	\$ 41.15	\$ 85,602	\$ 97,687	\$ 61.53	\$ 127,987
51	Information	13-1041	Compliance Officers	30	\$ 59.83	\$ 124,457	\$ 47.71	\$ 99,230	\$ 129,149	\$ 75.42	\$ 156,879
51	Information	13-1051	Cost Estimators	10	\$ 57.42	\$ 119,432	\$ 54.73	\$ 113,838	\$ 121,523	\$ 65.21	\$ 135,637
51	Information	13-1071	Human Resources Specialists	160	\$ 50.57	\$ 105,177	\$ 40.35	\$ 83,921	\$ 106,941	\$ 58.14	\$ 120,938
51	Information	13-1081	Logisticians	30	\$ 54.57	\$ 113,496	\$ 41.42	\$ 86,144	\$ 106,001	\$ 64.95	\$ 135,091
51	Information	13-1082	Project Management Specialists	240	\$ 56.71	\$ 117,961	\$ 41.36	\$ 86,035	\$ 107,925	\$ 65.09	\$ 135,388
51	Information	13-1111	Management Analysts	190	\$ 55.73	\$ 115,911	\$ 41.20	\$ 85,690	\$ 108,408	\$ 66.21	\$ 137,715
51	Information	13-1121	Meeting, Convention, and Event Planners	30	\$ 39.55	\$ 82,265	\$ 38.00	\$ 79,031	\$ 79,032	\$ 47.11	\$ 97,999
51	Information	13-1141	Compensation, Benefits, and Job Analysis Specialists		\$ 60.51	\$ 125,858	\$ 51.05	\$ 106,177	\$ 133,294	\$ 64.08	\$ 133,294
51	Information	13-1151	Training and Development Specialists	60	\$ 50.19	\$ 104,389	\$ 40.63	\$ 84,514	\$ 106,717	\$ 61.26	\$ 127,420
51	Information	13-1161	Market Research Analysts and Marketing Specialists	850	\$ 61.10	\$ 127,092	\$ 50.36	\$ 104,758	\$ 133,865	\$ 70.11	\$ 145,828
51	Information	13-1199	Business Operations Specialists, All Other	280	\$ 47.85	\$ 99,537	\$ 37.11	\$ 77,192	\$ 97,844	\$ 62.99	\$ 131,010
51	Information	13-2011	Accountants and Auditors	470	\$ 52.24	\$ 108,668	\$ 39.47	\$ 82,106	\$ 104,587	\$ 65.41	\$ 136,053
51	Information	13-2051	Financial and Investment Analysts	80	\$ 50.12	\$ 104,253	\$ 40.14	\$ 83,488	\$ 104,619	\$ 60.62	\$ 126,093
51	Information	13-2054	Financial Risk Specialists	20	\$ 53.65	\$ 111,585	\$ 40.80	\$ 84,866	\$ 105,768	\$ 63.43	\$ 131,929
51	Information	15-0000	Computer and Mathematical Occupations	4,350	\$ 59.77	\$ 124,315	\$ 46.12	\$ 95,937	\$ 121,405	\$ 75.69	\$ 157,428
51	Information	15-1211	Computer Systems Analysts	240	\$ 60.60	\$ 126,050	\$ 48.04	\$ 99,928	\$ 128,331	\$ 67.85	\$ 141,130
51	Information	15-1212	Information Security Analysts	290	\$ 68.16	\$ 141,782	\$ 61.43	\$ 127,772	\$ 139,586	\$ 76.62	\$ 159,372
51	Information	15-1221	Computer and Information Research Scientists	20	\$ 77.04	\$ 160,249	\$ 63.66	\$ 132,407	\$ 183,679	\$ 88.89	\$ 184,895
51	Information	15-1231	Computer Network Support Specialists	430	\$ 48.35	\$ 100,578	\$ 45.20	\$ 94,025	\$ 100,615	\$ 48.37	\$ 100,615
51	Information	15-1232	Computer User Support Specialists	260	\$ 35.83	\$ 74,534	\$ 29.34	\$ 61,029	\$ 77,074	\$ 41.44	\$ 86,202
51	Information	15-1241	Computer Network Architects	560	\$ 65.69	\$ 136,638	\$ 50.92	\$ 105,903	\$ 135,563	\$ 81.12	\$ 168,727
51	Information	15-1242	Database Administrators	80	\$ 57.40	\$ 119,394	\$ 27.00	\$ 56,162	\$ 112,497	\$ 71.60	\$ 148,920
51	Information	15-1243	Database Architects	20	\$ 68.79	\$ 143,085	\$ 60.21	\$ 125,236	\$ 149,268	\$ 75.25	\$ 156,516
51	Information	15-1244	Network and Computer Systems Administrators	240	\$ 75.14	\$ 156,284	\$ 46.50	\$ 96,726	\$ 135,997	\$ 88.48	\$ 184,043
51	Information	15-1251	Computer Programmers	100	\$ 47.11	\$ 97,981	\$ 28.50	\$ 59,280	\$ 82,367	\$ 62.68	\$ 130,371
51	Information	15-1252	Software Developers	1,270	\$ 63.40	\$ 131,875	\$ 46.25	\$ 96,194	\$ 129,026	\$ 79.32	\$ 164,984
51	Information	15-1253	Software Quality Assurance Analysts and Testers	190	\$ 55.15	\$ 114,704	\$ 41.19	\$ 85,675	\$ 112,333	\$ 65.73	\$ 136,712
51	Information	15-1254	Web Developers	80	\$ 40.24	\$ 83,690	\$ 31.25	\$ 65,002	\$ 74,995	\$ 36.06	\$ 74,996
51	Information	15-1255	Web and Digital Interface Designers	40	\$ 39.90	\$ 82,985	\$ 26.77	\$ 55,690	\$ 80,091	\$ 49.21	\$ 102,348
51	Information	15-1299	Computer Occupations, All Other	400	\$ 59.87	\$ 124,535	\$ 49.88	\$ 103,759	\$ 136,496	\$ 74.03	\$ 153,977
51	Information	15-2031	Operations Research Analysts	70	\$ 61.37	\$ 127,658	\$ 50.37	\$ 104,771	\$ 128,765	\$ 73.06	\$ 151,967
51	Information	15-2051	Data Scientists	60	\$ 74.55	\$ 155,054	\$ 74.12	\$ 154,169	\$ 169,800	\$ 82.28	\$ 171,135
51	Information	17-0000	Architecture and Engineering Occupations	380	\$ 64.38	\$ 133,916	\$ 50.63	\$ 105,303	\$ 134,990	\$ 80.40	\$ 167,238
51	Information	17-2061	Computer Hardware Engineers	140	\$ 63.23	\$ 131,508	\$ 52.60	\$ 109,414	\$ 134,990	\$ 64.95	\$ 135,099
51	Information	17-2072	Electronics Engineers, Except Computer	100	\$ 73.59	\$ 153,068	\$ 58.10	\$ 120,852	\$ 162,567	\$ 89.89	\$ 186,973
51	Information	17-2112	Industrial Engineers		\$ 73.11	\$ 152,073	\$ 64.88	\$ 134,950	\$ 171,850	\$ 82.62	\$ 171,850
51	Information	19-0000	Life, Physical, and Social Science Occupations		\$ 53.62	\$ 111,531	\$ 48.37	\$ 100,617	\$ 100,617	\$ 63.10	\$ 131,243
51	Information	23-0000	Legal Occupations	170	\$ 109.31	\$ 227,375	\$ 82.44	\$ 171,478	\$ 229,824		
51	Information	23-1011	Lawyers	140	\$ 120.77	\$ 251,198	\$ 87.77	\$ 182,568	\$ 229,824		
51	Information	23-2011	Paralegals and Legal Assistants	30	\$ 53.45	\$ 111,174	\$ 46.83	\$ 97,407	\$ 105,302	\$ 65.83	\$ 136,923

New Jersey Department of Labor and Workforce Development
2022 Occupational Employment and Wage Estimates for Essex-Hunterdon-Morris-Somerset-Sussex-Union County Area
by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					(Avg.) Hourly	(Avg.) Salary	Hourly	Salary	Salary	Hourly	Salary
51	Information	25-0000	Educational Instruction and Library Occupations	120	\$ 26.39	\$ 54,895	\$ 16.45	\$ 34,220	\$ 46,159	\$ 37.03	\$ 77,021
51	Information	25-4022	Librarians and Media Collections Specialists	60	\$ 33.10	\$ 68,840	\$ 22.19	\$ 46,159	\$ 77,013	\$ 39.80	\$ 82,776
51	Information	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	3,190	\$ 47.06	\$ 97,888	\$ 26.43	\$ 54,969	\$ 81,386	\$ 58.38	\$ 121,440
51	Information	27-1011	Art Directors	60	\$ 68.30	\$ 142,063	\$ 59.04	\$ 122,795	\$ 150,002	\$ 79.39	\$ 165,140
51	Information	27-1024	Graphic Designers	250	\$ 32.02	\$ 66,606	\$ 23.95	\$ 49,824	\$ 54,810	\$ 35.60	\$ 74,040
51	Information	27-2012	Producers and Directors	770	\$ 59.57	\$ 123,897	\$ 40.86	\$ 84,989	\$ 126,101	\$ 74.78	\$ 155,537
51	Information	27-3031	Public Relations Specialists	60	\$ 52.63	\$ 109,469	\$ 35.88	\$ 74,634	\$ 115,863	\$ 68.30	\$ 142,066
51	Information	27-3041	Editors	280	\$ 33.84	\$ 70,378	\$ 19.22	\$ 39,982	\$ 65,609	\$ 39.28	\$ 81,699
51	Information	27-3042	Technical Writers	10	\$ 39.94	\$ 83,071	\$ 34.15	\$ 71,023	\$ 84,059	\$ 47.82	\$ 99,472
51	Information	27-3043	Writers and Authors	80	\$ 29.19	\$ 60,715	\$ 22.35	\$ 46,479	\$ 49,953	\$ 33.70	\$ 70,087
51	Information	27-4031	Camera Operators, Television, Video, and Film	230	\$ 47.27	\$ 98,314	\$ 44.13	\$ 91,786	\$ 99,348	\$ 59.11	\$ 122,943
51	Information	27-4032	Film and Video Editors	290	\$ 29.10	\$ 60,532	\$ 23.99	\$ 49,901	\$ 49,953	\$ 26.43	\$ 54,969
51	Information	37-0000	Building and Grounds Cleaning and Maintenance Occupations	20	\$ 15.42	\$ 32,079	\$ 13.00	\$ 27,040	\$ 27,572	\$ 16.50	\$ 34,323
51	Information	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	20	\$ 15.42	\$ 32,079	\$ 13.00	\$ 27,040	\$ 27,572	\$ 16.50	\$ 34,323
51	Information	39-0000	Personal Care and Service Occupations	330	\$ 19.55	\$ 40,665	\$ 13.74	\$ 28,577	\$ 33,800	\$ 18.30	\$ 38,055
51	Information	41-0000	Sales and Related Occupations	2,010	\$ 44.68	\$ 92,937	\$ 28.76	\$ 59,831	\$ 95,335	\$ 55.11	\$ 114,632
51	Information	41-1011	First-Line Supervisors of Retail Sales Workers	10	\$ 36.19	\$ 75,280	\$ 28.33	\$ 58,928	\$ 75,528	\$ 45.71	\$ 95,079
51	Information	41-1012	First-Line Supervisors of Non-Retail Sales Workers	270	\$ 61.03	\$ 126,950	\$ 41.78	\$ 86,906	\$ 126,104	\$ 86.63	\$ 180,189
51	Information	41-2011	Cashiers	50	\$ 13.23	\$ 27,517	\$ 13.00	\$ 27,040	\$ 27,135	\$ 13.26	\$ 27,585
51	Information	41-3011	Advertising Sales Agents	240	\$ 33.14	\$ 68,935	\$ 20.62	\$ 42,898	\$ 57,938	\$ 39.56	\$ 82,283
51	Information	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,170	\$ 47.46	\$ 98,719	\$ 38.45	\$ 79,980	\$ 96,561	\$ 53.62	\$ 111,527
51	Information	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	120	\$ 26.11	\$ 54,311	\$ 13.86	\$ 28,822	\$ 35,070	\$ 29.87	\$ 62,136
51	Information	41-9031	Sales Engineers	30	\$ 55.59	\$ 115,634	\$ 34.85	\$ 72,488	\$ 104,162	\$ 73.45	\$ 152,783
51	Information	41-9099	Sales and Related Workers, All Other	110	\$ 36.50	\$ 75,911	\$ 27.05	\$ 56,254	\$ 79,966	\$ 42.21	\$ 87,801
51	Information	43-0000	Office and Administrative Support Occupations	2,160	\$ 28.77	\$ 59,848	\$ 18.98	\$ 39,475	\$ 56,860	\$ 35.90	\$ 74,679
51	Information	43-1011	First-Line Supervisors of Office and Administrative Support Workers	260	\$ 44.06	\$ 91,643	\$ 30.78	\$ 64,013	\$ 83,594	\$ 49.95	\$ 103,890
51	Information	43-3011	Bill and Account Collectors	20	\$ 28.87	\$ 60,052	\$ 27.34	\$ 56,863	\$ 56,961	\$ 28.07	\$ 58,376
51	Information	43-3021	Billing and Posting Clerks	30	\$ 27.02	\$ 56,204	\$ 24.46	\$ 50,869	\$ 60,166	\$ 31.14	\$ 64,764
51	Information	43-3031	Bookkeeping, Accounting, and Auditing Clerks	190	\$ 28.50	\$ 59,283	\$ 22.15	\$ 46,068	\$ 56,449	\$ 31.34	\$ 65,184
51	Information	43-3061	Procurement Clerks	10	\$ 21.19	\$ 44,081	\$ 15.31	\$ 31,847	\$ 49,015	\$ 25.45	\$ 52,941
51	Information	43-4051	Customer Service Representatives	480	\$ 21.46	\$ 44,644	\$ 18.19	\$ 37,835	\$ 39,475	\$ 23.49	\$ 48,854
51	Information	43-4071	File Clerks	50	\$ 21.29	\$ 44,285	\$ 17.76	\$ 36,943	\$ 43,063	\$ 21.19	\$ 44,075
51	Information	43-4151	Order Clerks	130	\$ 31.45	\$ 65,410	\$ 22.80	\$ 47,427	\$ 77,524	\$ 37.27	\$ 77,524
51	Information	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	40	\$ 29.42	\$ 61,188	\$ 22.91	\$ 47,653	\$ 56,500	\$ 38.31	\$ 79,681
51	Information	43-5061	Production, Planning, and Expediting Clerks	80	\$ 34.55	\$ 71,856	\$ 35.62	\$ 74,093	\$ 74,678	\$ 35.90	\$ 74,679
51	Information	43-5071	Shipping, Receiving, and Inventory Clerks	60	\$ 23.44	\$ 48,758	\$ 18.54	\$ 38,554	\$ 44,061	\$ 27.92	\$ 58,072
51	Information	43-6011	Executive Secretaries and Executive Administrative Assistants	200	\$ 41.40	\$ 86,121	\$ 38.78	\$ 80,672	\$ 83,834	\$ 51.58	\$ 107,276
51	Information	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	70	\$ 22.78	\$ 47,382	\$ 17.42	\$ 36,241	\$ 47,060	\$ 27.60	\$ 57,399
51	Information	43-9061	Office Clerks, General	240	\$ 27.31	\$ 56,802	\$ 24.20	\$ 50,344	\$ 60,031	\$ 32.75	\$ 68,126
51	Information	43-9081	Proofreaders and Copy Markers	30	\$ 17.90	\$ 37,236	\$ 16.32	\$ 33,952	\$ 33,957	\$ 22.03	\$ 45,829
51	Information	43-9199	Office and Administrative Support Workers, All Other	20	\$ 23.07	\$ 47,992	\$ 19.38	\$ 40,317	\$ 46,488	\$ 22.35	\$ 46,495
51	Information	49-0000	Installation, Maintenance, and Repair Occupations	1,620	\$ 39.81	\$ 82,794	\$ 30.93	\$ 64,343	\$ 82,928	\$ 47.41	\$ 98,612
51	Information	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	130	\$ 50.07	\$ 104,145	\$ 45.59	\$ 94,836	\$ 100,747	\$ 58.71	\$ 122,120
51	Information	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	730	\$ 34.26	\$ 71,265	\$ 28.95	\$ 60,226	\$ 74,626	\$ 38.40	\$ 79,873
51	Information	49-9052	Telecommunications Line Installers and Repairers	610	\$ 46.12	\$ 95,919	\$ 45.35	\$ 94,329	\$ 98,612	\$ 49.26	\$ 102,459
51	Information	49-9071	Maintenance and Repair Workers, General	50	\$ 33.60	\$ 69,883	\$ 29.71	\$ 61,790	\$ 70,039	\$ 38.54	\$ 80,165
51	Information	51-0000	Production Occupations	40	\$ 34.61	\$ 71,979	\$ 24.81	\$ 51,600	\$ 55,359	\$ 47.72	\$ 99,264

New Jersey Department of Labor and Workforce Development
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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
51	Information	51-1011	First-Line Supervisors of Production and Operating Workers	10	\$ 50.91	\$ 105,887	\$ 48.39	\$ 100,651	\$ 100,659	\$ 48.40	\$ 100,666
51	Information	51-5112	Printing Press Operators	10	\$ 29.96	\$ 62,327	\$ 26.36	\$ 54,839	\$ 55,128	\$ 34.45	\$ 71,651
51	Information	53-0000	Transportation and Material Moving Occupations	160	\$ 24.13	\$ 50,191	\$ 18.24	\$ 37,940	\$ 41,007	\$ 29.67	\$ 61,724
51	Information	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except	20	\$ 42.23	\$ 87,840	\$ 41.27	\$ 85,833	\$ 88,634	\$ 42.61	\$ 88,635
51	Information	53-7065	Stockers and Order Fillers	100	\$ 22.75	\$ 47,312	\$ 18.24	\$ 37,940	\$ 37,940	\$ 25.55	\$ 53,138
52	Finance and Insurance	00-0000	Total all occupations	48,710	\$ 54.58	\$ 113,519	\$ 29.08	\$ 60,496	\$ 85,827	\$ 65.46	\$ 136,159
52	Finance and Insurance	11-0000	Management Occupations	6,790	\$ 103.73	\$ 215,749	\$ 72.17	\$ 150,112	\$ 173,293		
52	Finance and Insurance	11-1011	Chief Executives	40	\$ 149.68	\$ 311,334	\$ 86.51	\$ 179,931			
52	Finance and Insurance	11-1021	General and Operations Managers	960	\$ 125.34	\$ 260,704	\$ 64.16	\$ 133,445	\$ 182,255		
52	Finance and Insurance	11-2021	Marketing Managers	390	\$ 95.03	\$ 197,652	\$ 72.09	\$ 149,958	\$ 181,427	\$ 108.14	\$ 224,941
52	Finance and Insurance	11-2022	Sales Managers	540	\$ 112.79	\$ 234,598	\$ 75.08	\$ 156,156	\$ 180,546		
52	Finance and Insurance	11-2032	Public Relations Managers	30	\$ 85.09	\$ 176,995	\$ 65.49	\$ 136,216	\$ 162,031	\$ 87.14	\$ 181,244
52	Finance and Insurance	11-3012	Administrative Services Managers	420	\$ 81.30	\$ 169,105	\$ 58.03	\$ 120,697	\$ 160,498	\$ 100.26	\$ 208,539
52	Finance and Insurance	11-3013	Facilities Managers	10	\$ 60.61	\$ 126,059	\$ 45.53	\$ 94,696	\$ 139,069	\$ 68.14	\$ 141,731
52	Finance and Insurance	11-3021	Computer and Information Systems Managers	1,010	\$ 97.90	\$ 203,631	\$ 80.20	\$ 166,822	\$ 206,975	\$ 104.77	\$ 217,930
52	Finance and Insurance	11-3031	Financial Managers	2,760	\$ 103.35	\$ 214,962	\$ 76.71	\$ 159,557	\$ 173,254		
52	Finance and Insurance	11-3061	Purchasing Managers	10	\$ 95.67	\$ 198,993	\$ 76.92	\$ 159,992	\$ 195,159	\$ 103.69	\$ 215,682
52	Finance and Insurance	11-3111	Compensation and Benefits Managers	20	\$ 105.71	\$ 219,883	\$ 79.99	\$ 166,386	\$ 198,748		
52	Finance and Insurance	11-3121	Human Resources Managers	140	\$ 97.89	\$ 203,602	\$ 73.62	\$ 153,123	\$ 173,426	\$ 114.06	\$ 237,243
52	Finance and Insurance	11-3131	Training and Development Managers	30	\$ 84.06	\$ 174,850	\$ 65.63	\$ 136,516	\$ 167,979	\$ 82.75	\$ 172,129
52	Finance and Insurance	11-9111	Medical and Health Services Managers	60	\$ 98.22	\$ 204,291	\$ 76.07	\$ 158,232	\$ 174,867		
52	Finance and Insurance	11-9199	Managers, All Other	310	\$ 88.15	\$ 183,349	\$ 68.86	\$ 143,223	\$ 167,767	\$ 102.36	\$ 212,919
52	Finance and Insurance	13-0000	Business and Financial Operations Occupations	15,230	\$ 56.30	\$ 117,100	\$ 37.72	\$ 78,463	\$ 100,392	\$ 63.15	\$ 131,350
52	Finance and Insurance	13-1020	Buyers and Purchasing Agents	100	\$ 57.92	\$ 120,472	\$ 53.14	\$ 110,536	\$ 121,612	\$ 65.48	\$ 136,200
52	Finance and Insurance	13-1031	Claims Adjusters, Examiners, and Investigators	2,430	\$ 44.66	\$ 92,888	\$ 35.23	\$ 73,277	\$ 83,319	\$ 50.66	\$ 105,380
52	Finance and Insurance	13-1032	Insurance Appraisers, Auto Damage	70	\$ 42.21	\$ 87,803	\$ 38.23	\$ 79,524	\$ 84,282	\$ 46.07	\$ 95,831
52	Finance and Insurance	13-1041	Compliance Officers	450	\$ 48.10	\$ 100,049	\$ 37.74	\$ 78,493	\$ 90,936	\$ 52.15	\$ 108,479
52	Finance and Insurance	13-1051	Cost Estimators		\$ 38.78	\$ 80,669	\$ 32.52	\$ 67,648	\$ 67,648	\$ 40.86	\$ 84,993
52	Finance and Insurance	13-1071	Human Resources Specialists	290	\$ 49.36	\$ 102,678	\$ 37.97	\$ 78,987	\$ 96,705	\$ 63.71	\$ 132,525
52	Finance and Insurance	13-1081	Logisticians		\$ 48.46	\$ 100,791	\$ 39.69	\$ 82,555	\$ 103,961	\$ 50.25	\$ 104,514
52	Finance and Insurance	13-1082	Project Management Specialists	660	\$ 79.76	\$ 165,906	\$ 50.62	\$ 105,284	\$ 157,978	\$ 112.53	\$ 234,064
52	Finance and Insurance	13-1111	Management Analysts	1,270	\$ 52.80	\$ 109,817	\$ 39.50	\$ 82,168	\$ 107,295	\$ 65.02	\$ 135,241
52	Finance and Insurance	13-1121	Meeting, Convention, and Event Planners	30	\$ 45.04	\$ 93,678	\$ 37.65	\$ 78,308	\$ 80,330	\$ 52.35	\$ 108,886
52	Finance and Insurance	13-1141	Compensation, Benefits, and Job Analysis Specialists	150	\$ 45.11	\$ 93,831	\$ 34.55	\$ 71,863	\$ 94,863	\$ 51.31	\$ 106,733
52	Finance and Insurance	13-1151	Training and Development Specialists	180	\$ 45.32	\$ 94,255	\$ 36.54	\$ 76,009	\$ 83,597	\$ 49.30	\$ 102,542
52	Finance and Insurance	13-1161	Market Research Analysts and Marketing Specialists	510	\$ 48.70	\$ 101,300	\$ 36.77	\$ 76,482	\$ 101,541	\$ 63.68	\$ 132,449
52	Finance and Insurance	13-1199	Business Operations Specialists, All Other	640	\$ 44.76	\$ 93,107	\$ 36.53	\$ 75,985	\$ 85,440	\$ 50.32	\$ 104,663
52	Finance and Insurance	13-2011	Accountants and Auditors	1,390	\$ 52.32	\$ 108,829	\$ 37.98	\$ 78,991	\$ 102,772	\$ 61.77	\$ 128,491
52	Finance and Insurance	13-2020	Property Appraisers and Assessors	20	\$ 27.87	\$ 57,965	\$ 22.30	\$ 46,394	\$ 46,401	\$ 32.04	\$ 66,643
52	Finance and Insurance	13-2031	Budget Analysts	10	\$ 45.84	\$ 95,352	\$ 35.07	\$ 72,946	\$ 98,051	\$ 53.19	\$ 110,628
52	Finance and Insurance	13-2041	Credit Analysts	280	\$ 46.76	\$ 97,260	\$ 36.18	\$ 75,264	\$ 100,165	\$ 50.85	\$ 105,768
52	Finance and Insurance	13-2051	Financial and Investment Analysts	1,260	\$ 54.80	\$ 113,984	\$ 38.94	\$ 81,004	\$ 106,510	\$ 60.91	\$ 126,701
52	Finance and Insurance	13-2052	Personal Financial Advisors	2,160	\$ 94.53	\$ 196,632	\$ 40.29	\$ 83,803	\$ 135,201		
52	Finance and Insurance	13-2053	Insurance Underwriters	1,150	\$ 48.11	\$ 100,068	\$ 36.12	\$ 75,133	\$ 92,729	\$ 53.48	\$ 111,246
52	Finance and Insurance	13-2054	Financial Risk Specialists	190	\$ 55.73	\$ 115,914	\$ 39.54	\$ 82,250	\$ 104,213	\$ 63.83	\$ 132,772
52	Finance and Insurance	13-2061	Financial Examiners	370	\$ 47.92	\$ 99,684	\$ 38.31	\$ 79,687	\$ 84,077	\$ 55.78	\$ 116,032
52	Finance and Insurance	13-2072	Loan Officers	1,110	\$ 45.19	\$ 93,986	\$ 28.53	\$ 59,336	\$ 80,978	\$ 51.65	\$ 107,431

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
52	Finance and Insurance	13-2099	Financial Specialists, All Other	410	\$ 38.98	\$ 81,076	\$ 30.73	\$ 63,926	\$ 76,829	\$ 46.04	\$ 95,773
52	Finance and Insurance	15-0000	Computer and Mathematical Occupations	4,270	\$ 61.97	\$ 128,907	\$ 47.67	\$ 99,144	\$ 131,759	\$ 75.50	\$ 157,042
52	Finance and Insurance	15-1211	Computer Systems Analysts	460	\$ 57.68	\$ 119,980	\$ 45.39	\$ 94,405	\$ 116,675	\$ 67.61	\$ 140,631
52	Finance and Insurance	15-1212	Information Security Analysts	190	\$ 59.56	\$ 123,882	\$ 48.08	\$ 100,000	\$ 126,786	\$ 73.23	\$ 152,312
52	Finance and Insurance	15-1231	Computer Network Support Specialists	70	\$ 39.33	\$ 81,807	\$ 29.00	\$ 60,313	\$ 75,834	\$ 45.87	\$ 95,419
52	Finance and Insurance	15-1232	Computer User Support Specialists	170	\$ 33.26	\$ 69,188	\$ 26.01	\$ 54,098	\$ 63,399	\$ 38.22	\$ 79,504
52	Finance and Insurance	15-1241	Computer Network Architects	160	\$ 78.99	\$ 164,304	\$ 67.14	\$ 139,660	\$ 168,566	\$ 84.45	\$ 175,647
52	Finance and Insurance	15-1242	Database Administrators	130	\$ 60.31	\$ 125,448	\$ 47.60	\$ 99,012	\$ 132,242	\$ 76.89	\$ 159,922
52	Finance and Insurance	15-1243	Database Architects	140	\$ 71.79	\$ 149,329	\$ 61.03	\$ 126,934	\$ 166,079	\$ 85.04	\$ 176,878
52	Finance and Insurance	15-1244	Network and Computer Systems Administrators	200	\$ 59.82	\$ 124,417	\$ 47.87	\$ 99,580	\$ 126,642	\$ 68.93	\$ 143,369
52	Finance and Insurance	15-1251	Computer Programmers	90	\$ 48.72	\$ 101,346	\$ 40.67	\$ 84,588	\$ 96,056	\$ 50.73	\$ 105,516
52	Finance and Insurance	15-1252	Software Developers	1,130	\$ 72.80	\$ 151,426	\$ 62.00	\$ 128,962	\$ 142,098	\$ 82.23	\$ 171,030
52	Finance and Insurance	15-1253	Software Quality Assurance Analysts and Testers	390	\$ 51.96	\$ 108,075	\$ 41.26	\$ 85,827	\$ 109,390	\$ 63.77	\$ 132,637
52	Finance and Insurance	15-1254	Web Developers	40	\$ 58.53	\$ 121,750	\$ 45.53	\$ 94,693	\$ 135,896	\$ 69.04	\$ 143,609
52	Finance and Insurance	15-1299	Computer Occupations, All Other	150	\$ 55.70	\$ 115,848	\$ 37.33	\$ 77,655	\$ 112,252	\$ 74.52	\$ 155,000
52	Finance and Insurance	15-2011	Actuaries	550	\$ 61.23	\$ 127,362	\$ 48.39	\$ 100,643	\$ 127,211	\$ 68.91	\$ 143,335
52	Finance and Insurance	15-2031	Operations Research Analysts	150	\$ 59.24	\$ 123,219	\$ 45.17	\$ 93,944	\$ 124,136	\$ 74.23	\$ 154,401
52	Finance and Insurance	15-2041	Statisticians	30	\$ 51.61	\$ 107,356	\$ 40.72	\$ 84,695	\$ 95,810	\$ 58.27	\$ 121,191
52	Finance and Insurance	15-2051	Data Scientists	190	\$ 66.53	\$ 138,388	\$ 53.58	\$ 111,438	\$ 144,574	\$ 69.51	\$ 144,574
52	Finance and Insurance	21-0000	Community and Social Service Occupations	60	\$ 37.71	\$ 78,440	\$ 37.39	\$ 77,766	\$ 77,823	\$ 38.90	\$ 80,915
52	Finance and Insurance	23-0000	Legal Occupations	610	\$ 71.83	\$ 149,397	\$ 36.32	\$ 75,539	\$ 126,854	\$ 101.12	\$ 210,336
52	Finance and Insurance	23-1011	Lawyers	340	\$ 99.34	\$ 206,624	\$ 74.90	\$ 155,801	\$ 196,441		
52	Finance and Insurance	23-2011	Paralegals and Legal Assistants	120	\$ 40.99	\$ 85,262	\$ 33.93	\$ 70,581	\$ 85,998	\$ 49.95	\$ 103,891
52	Finance and Insurance	23-2099	Legal Support Workers, All Other	20	\$ 33.17	\$ 68,986	\$ 23.50	\$ 48,872	\$ 65,040	\$ 41.21	\$ 85,720
52	Finance and Insurance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	190	\$ 56.93	\$ 118,409	\$ 43.22	\$ 89,890	\$ 111,598	\$ 68.46	\$ 142,387
52	Finance and Insurance	27-1011	Art Directors		\$ 69.12	\$ 143,762	\$ 56.52	\$ 117,553	\$ 142,387	\$ 91.44	\$ 190,198
52	Finance and Insurance	27-1024	Graphic Designers	30	\$ 51.18	\$ 106,461	\$ 41.16	\$ 85,623	\$ 88,364	\$ 65.14	\$ 135,496
52	Finance and Insurance	27-3031	Public Relations Specialists	90	\$ 52.50	\$ 109,191	\$ 42.18	\$ 87,735	\$ 107,630	\$ 55.84	\$ 116,141
52	Finance and Insurance	27-3042	Technical Writers		\$ 53.18	\$ 110,613	\$ 43.27	\$ 90,000	\$ 117,907	\$ 56.69	\$ 117,907
52	Finance and Insurance	27-3043	Writers and Authors	20	\$ 71.40	\$ 148,514	\$ 53.59	\$ 111,457	\$ 147,434	\$ 95.28	\$ 198,188
52	Finance and Insurance	29-0000	Healthcare Practitioners and Technical Occupations	200	\$ 64.61	\$ 134,379	\$ 43.62	\$ 90,724	\$ 102,249	\$ 53.47	\$ 111,222
52	Finance and Insurance	29-1141	Registered Nurses	130	\$ 46.22	\$ 96,131	\$ 41.03	\$ 85,335	\$ 95,074	\$ 51.20	\$ 106,488
52	Finance and Insurance	29-1229	Physicians, All Other		\$ 158.28	\$ 329,225	\$ 112.94	\$ 234,919			
52	Finance and Insurance	33-0000	Protective Service Occupations	40	\$ 37.70	\$ 78,419	\$ 31.80	\$ 66,142	\$ 78,725	\$ 39.16	\$ 81,444
52	Finance and Insurance	33-9032	Security Guards	20	\$ 33.47	\$ 69,625	\$ 24.53	\$ 51,017	\$ 63,884	\$ 32.04	\$ 66,645
52	Finance and Insurance	41-0000	Sales and Related Occupations	7,740	\$ 51.38	\$ 106,869	\$ 29.66	\$ 61,698	\$ 81,058	\$ 59.01	\$ 122,750
52	Finance and Insurance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	550	\$ 57.07	\$ 118,714	\$ 39.98	\$ 83,156	\$ 118,094	\$ 73.91	\$ 153,727
52	Finance and Insurance	41-3021	Insurance Sales Agents	2,860	\$ 53.33	\$ 110,931	\$ 29.46	\$ 61,282	\$ 80,383	\$ 60.34	\$ 125,515
52	Finance and Insurance	41-3031	Securities, Commodities, and Financial Services Sales Agents	3,240	\$ 52.54	\$ 109,284	\$ 29.29	\$ 60,929	\$ 80,081	\$ 54.31	\$ 112,971
52	Finance and Insurance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	260	\$ 45.36	\$ 94,350	\$ 44.57	\$ 92,699	\$ 92,700	\$ 44.57	\$ 92,700
52	Finance and Insurance	41-9041	Telemarketers	40	\$ 25.56	\$ 53,165	\$ 25.05	\$ 52,097	\$ 52,097	\$ 31.12	\$ 64,737
52	Finance and Insurance	41-9099	Sales and Related Workers, All Other	720	\$ 39.98	\$ 83,165	\$ 30.29	\$ 63,001	\$ 77,631	\$ 47.51	\$ 98,823
52	Finance and Insurance	43-0000	Office and Administrative Support Occupations	13,400	\$ 26.55	\$ 55,220	\$ 20.61	\$ 42,863	\$ 50,764	\$ 30.35	\$ 63,138
52	Finance and Insurance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,280	\$ 36.34	\$ 75,597	\$ 28.17	\$ 58,589	\$ 75,761	\$ 40.44	\$ 84,122
52	Finance and Insurance	43-3011	Bill and Account Collectors	90	\$ 28.17	\$ 58,592	\$ 21.89	\$ 45,528	\$ 60,628	\$ 32.91	\$ 68,442
52	Finance and Insurance	43-3021	Billing and Posting Clerks	190	\$ 26.81	\$ 55,760	\$ 22.71	\$ 47,233	\$ 52,461	\$ 30.27	\$ 62,967
52	Finance and Insurance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	610	\$ 28.90	\$ 60,114	\$ 24.77	\$ 51,529	\$ 58,970	\$ 33.26	\$ 69,182

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
52	Finance and Insurance	43-3051	Payroll and Timekeeping Clerks	70	\$ 27.46	\$ 57,109	\$ 26.79	\$ 55,726	\$ 55,752	\$ 27.75	\$ 57,725
52	Finance and Insurance	43-3071	Tellers	2,890	\$ 19.13	\$ 39,792	\$ 17.52	\$ 36,445	\$ 37,875	\$ 21.31	\$ 44,335
52	Finance and Insurance	43-3099	Financial Clerks, All Other	280	\$ 27.69	\$ 57,598	\$ 26.13	\$ 54,350	\$ 56,147	\$ 27.66	\$ 57,529
52	Finance and Insurance	43-4011	Brokerage Clerks	770	\$ 35.13	\$ 73,067	\$ 29.29	\$ 60,923	\$ 65,039	\$ 38.03	\$ 79,102
52	Finance and Insurance	43-4041	Credit Authorizers, Checkers, and Clerks	30	\$ 23.22	\$ 48,298	\$ 19.97	\$ 41,529	\$ 50,842	\$ 26.74	\$ 55,615
52	Finance and Insurance	43-4051	Customer Service Representatives	1,740	\$ 25.80	\$ 53,655	\$ 22.06	\$ 45,880	\$ 51,155	\$ 28.93	\$ 60,181
52	Finance and Insurance	43-4071	File Clerks	60	\$ 17.34	\$ 36,075	\$ 14.03	\$ 29,188	\$ 31,028	\$ 21.83	\$ 45,405
52	Finance and Insurance	43-4131	Loan Interviewers and Clerks	730	\$ 25.37	\$ 52,770	\$ 22.26	\$ 46,303	\$ 49,449	\$ 29.92	\$ 62,243
52	Finance and Insurance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	70	\$ 24.21	\$ 50,356	\$ 20.10	\$ 41,811	\$ 47,841	\$ 27.68	\$ 57,581
52	Finance and Insurance	43-4171	Receptionists and Information Clerks	190	\$ 18.78	\$ 39,059	\$ 13.00	\$ 27,040	\$ 38,255	\$ 21.16	\$ 44,011
52	Finance and Insurance	43-4199	Information and Record Clerks, All Other	10	\$ 28.18	\$ 58,614	\$ 20.96	\$ 43,599	\$ 54,020	\$ 30.00	\$ 62,396
52	Finance and Insurance	43-6011	Executive Secretaries and Executive Administrative Assistants	600	\$ 39.11	\$ 81,351	\$ 30.38	\$ 63,181	\$ 82,476	\$ 46.91	\$ 97,579
52	Finance and Insurance	43-6012	Legal Secretaries and Administrative Assistants	30	\$ 28.94	\$ 60,196	\$ 24.76	\$ 51,502	\$ 63,166	\$ 31.24	\$ 64,976
52	Finance and Insurance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	940	\$ 26.35	\$ 54,815	\$ 22.16	\$ 46,096	\$ 59,481	\$ 29.13	\$ 60,586
52	Finance and Insurance	43-9021	Data Entry Keyers	40	\$ 20.40	\$ 42,442	\$ 19.14	\$ 39,802	\$ 42,307	\$ 21.08	\$ 43,856
52	Finance and Insurance	43-9022	Word Processors and Typists	30	\$ 21.80	\$ 45,349	\$ 19.94	\$ 41,472	\$ 49,096	\$ 23.60	\$ 49,096
52	Finance and Insurance	43-9041	Insurance Claims and Policy Processing Clerks	1,680	\$ 26.66	\$ 55,443	\$ 22.78	\$ 47,381	\$ 53,344	\$ 30.61	\$ 63,676
52	Finance and Insurance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	70	\$ 22.34	\$ 46,460	\$ 19.31	\$ 40,162	\$ 47,770	\$ 23.66	\$ 49,210
52	Finance and Insurance	43-9061	Office Clerks, General	810	\$ 23.53	\$ 48,947	\$ 21.91	\$ 45,582	\$ 47,916	\$ 24.36	\$ 50,669
52	Finance and Insurance	43-9199	Office and Administrative Support Workers, All Other	60	\$ 26.07	\$ 54,216	\$ 22.57	\$ 46,942	\$ 59,550	\$ 29.74	\$ 61,860
52	Finance and Insurance	49-0000	Installation, Maintenance, and Repair Occupations	50	\$ 28.11	\$ 58,463	\$ 21.50	\$ 44,720	\$ 47,783	\$ 35.20	\$ 73,210
52	Finance and Insurance	49-9071	Maintenance and Repair Workers, General	40	\$ 26.36	\$ 54,827	\$ 21.50	\$ 44,720	\$ 47,402	\$ 29.91	\$ 62,206
52	Finance and Insurance	53-0000	Transportation and Material Moving Occupations	20	\$ 31.13	\$ 64,758	\$ 22.97	\$ 47,768	\$ 49,570	\$ 45.93	\$ 95,537
52	Finance and Insurance	53-3053	Shuttle Drivers and Chauffeurs	20	\$ 32.64	\$ 67,891	\$ 22.97	\$ 47,782	\$ 53,176	\$ 45.94	\$ 95,549
53	Real Estate and Rental and Leasing	00-0000	Total all occupations	16,710	\$ 32.37	\$ 67,324	\$ 19.30	\$ 40,135	\$ 54,080	\$ 37.70	\$ 78,419
53	Real Estate and Rental and Leasing	11-0000	Management Occupations	2,240	\$ 61.88	\$ 128,704	\$ 37.19	\$ 77,354	\$ 102,920	\$ 64.50	\$ 134,156
53	Real Estate and Rental and Leasing	11-1021	General and Operations Managers	410	\$ 90.04	\$ 187,290	\$ 38.46	\$ 79,996	\$ 123,490		
53	Real Estate and Rental and Leasing	11-2021	Marketing Managers	40	\$ 74.66	\$ 155,290	\$ 50.24	\$ 104,500	\$ 129,589	\$ 67.24	\$ 139,859
53	Real Estate and Rental and Leasing	11-2022	Sales Managers	160	\$ 78.74	\$ 163,774	\$ 48.07	\$ 99,989	\$ 134,536	\$ 102.78	\$ 213,776
53	Real Estate and Rental and Leasing	11-3012	Administrative Services Managers	50	\$ 71.39	\$ 148,488	\$ 59.53	\$ 123,822	\$ 133,501	\$ 81.55	\$ 169,616
53	Real Estate and Rental and Leasing	11-3013	Facilities Managers	90	\$ 66.27	\$ 137,834	\$ 50.26	\$ 104,536	\$ 134,156	\$ 80.72	\$ 167,908
53	Real Estate and Rental and Leasing	11-3021	Computer and Information Systems Managers	30	\$ 83.13	\$ 172,921	\$ 63.99	\$ 133,098	\$ 167,812	\$ 102.93	\$ 214,094
53	Real Estate and Rental and Leasing	11-3031	Financial Managers	120	\$ 89.05	\$ 185,218	\$ 65.67	\$ 136,591	\$ 168,486	\$ 93.57	\$ 194,627
53	Real Estate and Rental and Leasing	11-9021	Construction Managers	60	\$ 65.96	\$ 137,193	\$ 55.02	\$ 114,448	\$ 131,040	\$ 80.12	\$ 166,645
53	Real Estate and Rental and Leasing	11-9141	Property, Real Estate, and Community Association Managers	1,170	\$ 42.22	\$ 87,825	\$ 30.69	\$ 63,841	\$ 79,781	\$ 50.36	\$ 104,748
53	Real Estate and Rental and Leasing	11-9199	Managers, All Other	70	\$ 69.64	\$ 144,842	\$ 60.82	\$ 126,503	\$ 131,380	\$ 65.91	\$ 137,083
53	Real Estate and Rental and Leasing	13-0000	Business and Financial Operations Occupations	1,070	\$ 41.93	\$ 87,218	\$ 32.17	\$ 66,924	\$ 80,309	\$ 49.46	\$ 102,877
53	Real Estate and Rental and Leasing	13-1020	Buyers and Purchasing Agents	30	\$ 40.01	\$ 83,222	\$ 33.46	\$ 69,594	\$ 81,101	\$ 47.18	\$ 98,141
53	Real Estate and Rental and Leasing	13-1041	Compliance Officers	30	\$ 38.06	\$ 79,169	\$ 29.38	\$ 61,101	\$ 87,355	\$ 48.11	\$ 100,059
53	Real Estate and Rental and Leasing	13-1071	Human Resources Specialists	50	\$ 43.20	\$ 89,862	\$ 41.26	\$ 85,818	\$ 85,819	\$ 45.35	\$ 94,337
53	Real Estate and Rental and Leasing	13-1082	Project Management Specialists	70	\$ 47.60	\$ 99,011	\$ 40.01	\$ 83,222	\$ 98,354	\$ 53.38	\$ 111,038
53	Real Estate and Rental and Leasing	13-1111	Management Analysts	30	\$ 57.21	\$ 118,992	\$ 54.04	\$ 112,404	\$ 130,241	\$ 62.62	\$ 130,242
53	Real Estate and Rental and Leasing	13-1121	Meeting, Convention, and Event Planners	10	\$ 29.41	\$ 61,176	\$ 28.13	\$ 58,517	\$ 59,988	\$ 28.84	\$ 59,988
53	Real Estate and Rental and Leasing	13-1151	Training and Development Specialists	40	\$ 45.69	\$ 95,033	\$ 42.73	\$ 88,874	\$ 105,485	\$ 50.72	\$ 105,492
53	Real Estate and Rental and Leasing	13-1161	Market Research Analysts and Marketing Specialists	100	\$ 34.52	\$ 71,797	\$ 29.56	\$ 61,479	\$ 66,232	\$ 37.37	\$ 77,730
53	Real Estate and Rental and Leasing	13-1199	Business Operations Specialists, All Other	300	\$ 36.94	\$ 76,845	\$ 30.26	\$ 62,948	\$ 72,813	\$ 39.44	\$ 82,034
53	Real Estate and Rental and Leasing	13-2011	Accountants and Auditors	280	\$ 47.90	\$ 99,636	\$ 36.69	\$ 76,321	\$ 98,565	\$ 56.33	\$ 117,159

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53	Real Estate and Rental and Leasing	15-0000	Computer and Mathematical Occupations	240	\$ 32.20	\$ 66,973	\$ 17.50	\$ 36,400	\$ 59,987	\$ 42.11	\$ 87,596
53	Real Estate and Rental and Leasing	15-1232	Computer User Support Specialists	130	\$ 20.08	\$ 41,760	\$ 17.50	\$ 36,400	\$ 36,400	\$ 21.28	\$ 44,257
53	Real Estate and Rental and Leasing	15-1244	Network and Computer Systems Administrators	50	\$ 34.94	\$ 72,668	\$ 28.84	\$ 59,988	\$ 59,989	\$ 42.11	\$ 87,596
53	Real Estate and Rental and Leasing	15-1252	Software Developers	40	\$ 57.95	\$ 120,541	\$ 50.63	\$ 105,317	\$ 116,511	\$ 66.31	\$ 137,916
53	Real Estate and Rental and Leasing	17-0000	Architecture and Engineering Occupations	40	\$ 46.19	\$ 96,079	\$ 38.26	\$ 79,572	\$ 102,376	\$ 49.50	\$ 102,965
53	Real Estate and Rental and Leasing	17-2112	Industrial Engineers	10	\$ 42.55	\$ 88,499	\$ 40.38	\$ 83,998	\$ 83,999	\$ 50.20	\$ 104,416
53	Real Estate and Rental and Leasing	23-0000	Legal Occupations	30	\$ 84.94	\$ 176,678	\$ 45.76	\$ 95,173	\$ 136,123	\$ 91.32	\$ 189,937
53	Real Estate and Rental and Leasing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	110	\$ 32.06	\$ 66,689	\$ 22.59	\$ 46,982	\$ 54,083	\$ 39.30	\$ 81,741
53	Real Estate and Rental and Leasing	33-0000	Protective Service Occupations	270	\$ 18.51	\$ 38,500	\$ 15.09	\$ 31,395	\$ 41,748	\$ 21.05	\$ 43,775
53	Real Estate and Rental and Leasing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,150	\$ 18.71	\$ 38,920	\$ 14.97	\$ 31,130	\$ 36,189	\$ 22.57	\$ 46,936
53	Real Estate and Rental and Leasing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,090	\$ 18.65	\$ 38,802	\$ 14.97	\$ 31,130	\$ 35,984	\$ 22.57	\$ 46,936
53	Real Estate and Rental and Leasing	37-3011	Landscaping and Groundskeeping Workers	40	\$ 18.37	\$ 38,219	\$ 15.48	\$ 32,197	\$ 37,545	\$ 22.50	\$ 46,793
53	Real Estate and Rental and Leasing	39-0000	Personal Care and Service Occupations	280	\$ 16.16	\$ 33,620	\$ 14.92	\$ 31,034	\$ 31,200	\$ 18.18	\$ 37,823
53	Real Estate and Rental and Leasing	39-6012	Concierges	250	\$ 16.11	\$ 33,519	\$ 14.92	\$ 31,034	\$ 31,199	\$ 18.18	\$ 37,823
53	Real Estate and Rental and Leasing	41-0000	Sales and Related Occupations	2,030	\$ 34.84	\$ 72,476	\$ 21.42	\$ 44,550	\$ 53,932	\$ 42.94	\$ 89,314
53	Real Estate and Rental and Leasing	41-1011	First-Line Supervisors of Retail Sales Workers	170	\$ 29.46	\$ 61,282	\$ 23.50	\$ 48,873	\$ 52,531	\$ 31.22	\$ 64,934
53	Real Estate and Rental and Leasing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	270	\$ 45.01	\$ 93,624	\$ 28.13	\$ 58,510	\$ 99,532	\$ 48.67	\$ 101,230
53	Real Estate and Rental and Leasing	41-2021	Counter and Rental Clerks	480	\$ 20.26	\$ 42,134	\$ 16.19	\$ 33,680	\$ 43,667	\$ 21.89	\$ 45,541
53	Real Estate and Rental and Leasing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	200	\$ 34.96	\$ 72,727	\$ 23.31	\$ 48,476	\$ 49,984	\$ 40.20	\$ 83,618
53	Real Estate and Rental and Leasing	41-9021	Real Estate Brokers	70	\$ 51.40	\$ 106,921	\$ 39.39	\$ 81,940	\$ 98,546	\$ 52.17	\$ 108,523
53	Real Estate and Rental and Leasing	41-9022	Real Estate Sales Agents	590	\$ 43.05	\$ 89,538	\$ 23.73	\$ 49,366	\$ 76,976	\$ 44.83	\$ 93,245
53	Real Estate and Rental and Leasing	41-9099	Sales and Related Workers, All Other	170	\$ 28.38	\$ 59,027	\$ 19.23	\$ 39,998	\$ 51,996	\$ 28.26	\$ 58,786
53	Real Estate and Rental and Leasing	43-0000	Office and Administrative Support Occupations	3,790	\$ 25.32	\$ 52,656	\$ 19.30	\$ 40,135	\$ 51,010	\$ 29.44	\$ 61,227
53	Real Estate and Rental and Leasing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	440	\$ 36.58	\$ 76,092	\$ 32.96	\$ 68,558	\$ 75,103	\$ 40.55	\$ 84,347
53	Real Estate and Rental and Leasing	43-3021	Billing and Posting Clerks	100	\$ 27.10	\$ 56,360	\$ 22.41	\$ 46,602	\$ 51,010	\$ 33.40	\$ 69,471
53	Real Estate and Rental and Leasing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	500	\$ 27.73	\$ 57,671	\$ 22.83	\$ 47,484	\$ 55,780	\$ 32.50	\$ 67,598
53	Real Estate and Rental and Leasing	43-3051	Payroll and Timekeeping Clerks	30	\$ 28.46	\$ 59,190	\$ 27.98	\$ 58,206	\$ 58,206	\$ 27.98	\$ 58,206
53	Real Estate and Rental and Leasing	43-4051	Customer Service Representatives	170	\$ 24.35	\$ 50,639	\$ 19.46	\$ 40,484	\$ 44,283	\$ 28.84	\$ 59,993
53	Real Estate and Rental and Leasing	43-4171	Receptionists and Information Clerks	230	\$ 18.45	\$ 38,366	\$ 15.00	\$ 31,202	\$ 36,795	\$ 21.60	\$ 44,924
53	Real Estate and Rental and Leasing	43-5071	Shipping, Receiving, and Inventory Clerks	10	\$ 27.54	\$ 57,293	\$ 23.33	\$ 48,529	\$ 62,132	\$ 33.75	\$ 70,193
53	Real Estate and Rental and Leasing	43-6011	Executive Secretaries and Executive Administrative Assistants	370	\$ 28.89	\$ 60,090	\$ 27.14	\$ 56,457	\$ 58,327	\$ 30.59	\$ 63,618
53	Real Estate and Rental and Leasing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	720	\$ 21.77	\$ 45,273	\$ 17.65	\$ 36,702	\$ 45,447	\$ 25.99	\$ 54,064
53	Real Estate and Rental and Leasing	43-9061	Office Clerks, General	1,140	\$ 22.40	\$ 46,584	\$ 17.17	\$ 35,705	\$ 46,733	\$ 27.34	\$ 56,866
53	Real Estate and Rental and Leasing	47-0000	Construction and Extraction Occupations	250	\$ 37.80	\$ 78,624	\$ 23.97	\$ 49,859	\$ 79,483	\$ 46.96	\$ 97,684
53	Real Estate and Rental and Leasing	47-2031	Carpenters	40	\$ 50.15	\$ 104,319	\$ 34.18	\$ 71,100	\$ 111,789	\$ 60.69	\$ 126,230
53	Real Estate and Rental and Leasing	47-4011	Construction and Building Inspectors	20	\$ 34.90	\$ 72,588	\$ 21.65	\$ 45,040	\$ 74,808	\$ 46.95	\$ 97,654
53	Real Estate and Rental and Leasing	49-0000	Installation, Maintenance, and Repair Occupations	3,900	\$ 27.16	\$ 56,490	\$ 18.43	\$ 38,329	\$ 49,907	\$ 32.96	\$ 68,557
53	Real Estate and Rental and Leasing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	490	\$ 40.03	\$ 83,259	\$ 30.89	\$ 64,257	\$ 79,882	\$ 50.48	\$ 104,999
53	Real Estate and Rental and Leasing	49-2011	Computer, Automated Teller, and Office Machine Repairers	60	\$ 29.87	\$ 62,128	\$ 26.86	\$ 55,864	\$ 60,383	\$ 33.47	\$ 69,622
53	Real Estate and Rental and Leasing	49-3023	Automotive Service Technicians and Mechanics	130	\$ 26.50	\$ 55,115	\$ 21.15	\$ 43,987	\$ 59,592	\$ 28.65	\$ 59,592
53	Real Estate and Rental and Leasing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	170	\$ 33.68	\$ 70,051	\$ 25.80	\$ 53,670	\$ 70,939	\$ 35.52	\$ 73,888
53	Real Estate and Rental and Leasing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers		\$ 37.68	\$ 78,383	\$ 38.75	\$ 80,597	\$ 80,597	\$ 38.75	\$ 80,597
53	Real Estate and Rental and Leasing	49-9041	Industrial Machinery Mechanics	30	\$ 26.88	\$ 55,904	\$ 21.83	\$ 45,408	\$ 50,198	\$ 31.23	\$ 64,962
53	Real Estate and Rental and Leasing	49-9071	Maintenance and Repair Workers, General	2,750	\$ 23.98	\$ 49,870	\$ 17.88	\$ 37,194	\$ 47,172	\$ 28.67	\$ 59,633
53	Real Estate and Rental and Leasing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	30	\$ 18.62	\$ 38,732	\$ 16.66	\$ 34,655	\$ 34,655	\$ 22.47	\$ 46,735
53	Real Estate and Rental and Leasing	53-0000	Transportation and Material Moving Occupations	1,180	\$ 21.18	\$ 44,062	\$ 13.29	\$ 27,644	\$ 38,192	\$ 28.97	\$ 60,251
53	Real Estate and Rental and Leasing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Ex	40	\$ 37.57	\$ 78,147	\$ 35.09	\$ 72,986	\$ 77,847	\$ 42.60	\$ 88,615

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53	Real Estate and Rental and Leasing	53-3031	Driver/Sales Workers	100	\$ 18.47	\$ 38,417	\$ 13.68	\$ 28,450	\$ 29,182	\$ 25.98	\$ 54,035
53	Real Estate and Rental and Leasing	53-3032	Heavy and Tractor-Trailer Truck Drivers	140	\$ 29.41	\$ 61,163	\$ 21.79	\$ 45,314	\$ 58,356	\$ 37.79	\$ 78,597
53	Real Estate and Rental and Leasing	53-3033	Light Truck Drivers	40	\$ 23.54	\$ 48,968	\$ 21.06	\$ 43,805	\$ 45,862	\$ 25.98	\$ 54,043
53	Real Estate and Rental and Leasing	53-6021	Parking Attendants	340	\$ 13.56	\$ 28,204	\$ 13.26	\$ 27,573	\$ 27,573	\$ 13.26	\$ 27,573
53	Real Estate and Rental and Leasing	53-7061	Cleaners of Vehicles and Equipment	140	\$ 14.56	\$ 30,286	\$ 14.00	\$ 29,128	\$ 29,530	\$ 14.67	\$ 30,503
53	Real Estate and Rental and Leasing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	330	\$ 26.44	\$ 54,988	\$ 19.63	\$ 40,836	\$ 63,132	\$ 30.35	\$ 63,132
53	Real Estate and Rental and Leasing	53-7065	Stockers and Order Fillers	50	\$ 21.81	\$ 45,374	\$ 18.54	\$ 38,558	\$ 50,214	\$ 24.14	\$ 50,215
54	Professional, Scientific, and Technical Services	00-0000	Total all occupations	109,370	\$ 58.33	\$ 121,318	\$ 30.52	\$ 63,487	\$ 101,096	\$ 76.54	\$ 159,208
54	Professional, Scientific, and Technical Services	11-0000	Management Occupations	18,670	\$ 104.78	\$ 217,936	\$ 79.21	\$ 164,751	\$ 200,006		
54	Professional, Scientific, and Technical Services	11-1011	Chief Executives	50	\$ 186.05	\$ 386,977	\$ 93.89	\$ 195,293			
54	Professional, Scientific, and Technical Services	11-1021	General and Operations Managers	2,990	\$ 117.73	\$ 244,888	\$ 64.45	\$ 134,058	\$ 218,862		
54	Professional, Scientific, and Technical Services	11-2011	Advertising and Promotions Managers	120	\$ 97.85	\$ 203,524	\$ 78.17	\$ 162,589	\$ 201,347		
54	Professional, Scientific, and Technical Services	11-2021	Marketing Managers	1,220	\$ 92.81	\$ 193,040	\$ 67.73	\$ 140,870	\$ 172,666	\$ 103.76	\$ 215,813
54	Professional, Scientific, and Technical Services	11-2022	Sales Managers	950	\$ 126.38	\$ 262,879	\$ 81.58	\$ 169,680	\$ 221,592		
54	Professional, Scientific, and Technical Services	11-2032	Public Relations Managers	140	\$ 82.19	\$ 170,956	\$ 63.94	\$ 132,993	\$ 154,879	\$ 102.06	\$ 212,282
54	Professional, Scientific, and Technical Services	11-3012	Administrative Services Managers	620	\$ 87.00	\$ 180,969	\$ 60.06	\$ 124,916	\$ 168,690	\$ 102.93	\$ 214,093
54	Professional, Scientific, and Technical Services	11-3013	Facilities Managers	90	\$ 85.13	\$ 177,065	\$ 64.68	\$ 134,541	\$ 168,687	\$ 96.54	\$ 200,810
54	Professional, Scientific, and Technical Services	11-3021	Computer and Information Systems Managers	3,280	\$ 101.09	\$ 210,267	\$ 82.51	\$ 171,631	\$ 204,639	\$ 104.59	\$ 217,552
54	Professional, Scientific, and Technical Services	11-3031	Financial Managers	3,160	\$ 112.05	\$ 233,056	\$ 80.92	\$ 168,314	\$ 216,172		
54	Professional, Scientific, and Technical Services	11-3051	Industrial Production Managers	270	\$ 85.83	\$ 178,517	\$ 60.81	\$ 126,476	\$ 165,651	\$ 102.84	\$ 213,910
54	Professional, Scientific, and Technical Services	11-3061	Purchasing Managers	100	\$ 91.15	\$ 189,601	\$ 78.37	\$ 163,014	\$ 170,287	\$ 101.11	\$ 210,318
54	Professional, Scientific, and Technical Services	11-3071	Transportation, Storage, and Distribution Managers	120	\$ 96.22	\$ 200,137	\$ 81.04	\$ 168,573	\$ 189,108	\$ 107.83	\$ 224,281
54	Professional, Scientific, and Technical Services	11-3111	Compensation and Benefits Managers	30	\$ 91.78	\$ 190,905	\$ 82.43	\$ 171,458	\$ 181,049	\$ 96.51	\$ 200,732
54	Professional, Scientific, and Technical Services	11-3121	Human Resources Managers	400	\$ 94.21	\$ 195,960	\$ 76.05	\$ 158,184	\$ 173,432	\$ 106.96	\$ 222,475
54	Professional, Scientific, and Technical Services	11-3131	Training and Development Managers	90	\$ 78.73	\$ 163,767	\$ 64.54	\$ 134,245	\$ 170,612	\$ 99.51	\$ 206,971
54	Professional, Scientific, and Technical Services	11-9021	Construction Managers	90	\$ 76.88	\$ 159,913	\$ 48.86	\$ 101,622	\$ 143,858	\$ 89.02	\$ 185,152
54	Professional, Scientific, and Technical Services	11-9041	Architectural and Engineering Managers	1,160	\$ 86.43	\$ 179,783	\$ 68.96	\$ 143,429	\$ 170,523	\$ 100.09	\$ 208,191
54	Professional, Scientific, and Technical Services	11-9111	Medical and Health Services Managers	420	\$ 126.18	\$ 262,460	\$ 82.82	\$ 172,256	\$ 216,579		
54	Professional, Scientific, and Technical Services	11-9121	Natural Sciences Managers	1,670	\$ 97.78	\$ 203,381	\$ 82.07	\$ 170,710	\$ 171,473	\$ 102.97	\$ 214,177
54	Professional, Scientific, and Technical Services	11-9141	Property, Real Estate, and Community Association Managers	70	\$ 109.08	\$ 226,887	\$ 79.02	\$ 164,369	\$ 237,948		
54	Professional, Scientific, and Technical Services	11-9199	Managers, All Other	1,600	\$ 103.69	\$ 215,677	\$ 79.08	\$ 164,496	\$ 175,613		
54	Professional, Scientific, and Technical Services	13-0000	Business and Financial Operations Occupations	19,860	\$ 55.22	\$ 114,859	\$ 37.97	\$ 78,986	\$ 101,350	\$ 63.52	\$ 132,119
54	Professional, Scientific, and Technical Services	13-1020	Buyers and Purchasing Agents	570	\$ 51.38	\$ 106,874	\$ 38.24	\$ 79,536	\$ 103,114	\$ 63.38	\$ 131,824
54	Professional, Scientific, and Technical Services	13-1041	Compliance Officers	420	\$ 53.50	\$ 111,279	\$ 42.49	\$ 88,370	\$ 108,814	\$ 65.07	\$ 135,350
54	Professional, Scientific, and Technical Services	13-1051	Cost Estimators	80	\$ 57.24	\$ 119,059	\$ 38.35	\$ 79,770	\$ 100,636	\$ 72.02	\$ 149,799
54	Professional, Scientific, and Technical Services	13-1071	Human Resources Specialists	1,110	\$ 52.38	\$ 108,943	\$ 38.66	\$ 80,406	\$ 104,037	\$ 73.10	\$ 152,038
54	Professional, Scientific, and Technical Services	13-1081	Logisticians	380	\$ 43.23	\$ 89,911	\$ 24.02	\$ 49,967	\$ 86,320	\$ 52.10	\$ 108,363
54	Professional, Scientific, and Technical Services	13-1082	Project Management Specialists	2,430	\$ 62.57	\$ 130,143	\$ 47.63	\$ 99,070	\$ 113,167	\$ 64.28	\$ 133,709
54	Professional, Scientific, and Technical Services	13-1111	Management Analysts	2,510	\$ 70.46	\$ 146,554	\$ 45.83	\$ 95,331	\$ 126,680	\$ 85.28	\$ 177,379
54	Professional, Scientific, and Technical Services	13-1121	Meeting, Convention, and Event Planners	70	\$ 41.81	\$ 86,973	\$ 36.32	\$ 75,542	\$ 77,317	\$ 46.41	\$ 96,527
54	Professional, Scientific, and Technical Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	80	\$ 46.02	\$ 95,721	\$ 36.42	\$ 75,757	\$ 89,981	\$ 53.80	\$ 111,898
54	Professional, Scientific, and Technical Services	13-1151	Training and Development Specialists	310	\$ 43.86	\$ 91,234	\$ 30.56	\$ 63,560	\$ 82,448	\$ 55.27	\$ 114,962
54	Professional, Scientific, and Technical Services	13-1161	Market Research Analysts and Marketing Specialists	1,580	\$ 43.41	\$ 90,296	\$ 31.73	\$ 65,999	\$ 79,643	\$ 49.83	\$ 103,639
54	Professional, Scientific, and Technical Services	13-1199	Business Operations Specialists, All Other	1,780	\$ 49.06	\$ 102,040	\$ 38.56	\$ 80,215	\$ 95,420	\$ 62.17	\$ 129,308
54	Professional, Scientific, and Technical Services	13-2011	Accountants and Auditors	6,510	\$ 51.08	\$ 106,241	\$ 37.50	\$ 77,995	\$ 99,668	\$ 63.05	\$ 131,149
54	Professional, Scientific, and Technical Services	13-2031	Budget Analysts	20	\$ 50.10	\$ 104,199	\$ 39.14	\$ 81,407	\$ 100,580	\$ 64.17	\$ 133,469
54	Professional, Scientific, and Technical Services	13-2051	Financial and Investment Analysts	1,070	\$ 84.67	\$ 176,124	\$ 39.58	\$ 82,329	\$ 107,640	\$ 78.10	\$ 162,446

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
54	Professional, Scientific, and Technical Services	13-2054	Financial Risk Specialists	50	\$ 60.10	\$ 125,000	\$ 48.75	\$ 101,402	\$ 130,752	\$ 65.14	\$ 135,490
54	Professional, Scientific, and Technical Services	13-2082	Tax Preparers	530	\$ 31.72	\$ 65,988	\$ 25.21	\$ 52,443	\$ 60,035	\$ 37.92	\$ 78,874
54	Professional, Scientific, and Technical Services	13-2099	Financial Specialists, All Other	240	\$ 45.60	\$ 94,857	\$ 36.80	\$ 76,543	\$ 98,736	\$ 52.36	\$ 108,902
54	Professional, Scientific, and Technical Services	15-0000	Computer and Mathematical Occupations	19,440	\$ 56.52	\$ 117,564	\$ 40.86	\$ 84,989	\$ 108,749	\$ 66.04	\$ 137,372
54	Professional, Scientific, and Technical Services	15-1211	Computer Systems Analysts	1,420	\$ 60.55	\$ 125,942	\$ 47.33	\$ 98,454	\$ 116,211	\$ 66.54	\$ 138,411
54	Professional, Scientific, and Technical Services	15-1212	Information Security Analysts	980	\$ 61.25	\$ 127,407	\$ 50.29	\$ 104,611	\$ 120,377	\$ 70.27	\$ 146,154
54	Professional, Scientific, and Technical Services	15-1231	Computer Network Support Specialists	400	\$ 48.90	\$ 101,708	\$ 36.19	\$ 75,266	\$ 87,990	\$ 61.21	\$ 127,314
54	Professional, Scientific, and Technical Services	15-1232	Computer User Support Specialists	1,300	\$ 38.42	\$ 79,907	\$ 24.79	\$ 51,565	\$ 71,877	\$ 52.20	\$ 108,586
54	Professional, Scientific, and Technical Services	15-1241	Computer Network Architects	800	\$ 72.73	\$ 151,288	\$ 63.85	\$ 132,805	\$ 141,950	\$ 84.46	\$ 175,667
54	Professional, Scientific, and Technical Services	15-1242	Database Administrators	110	\$ 64.65	\$ 134,474	\$ 55.75	\$ 115,953	\$ 141,918	\$ 75.75	\$ 157,554
54	Professional, Scientific, and Technical Services	15-1243	Database Architects	240	\$ 65.14	\$ 135,483	\$ 52.28	\$ 108,744	\$ 133,830	\$ 81.71	\$ 169,962
54	Professional, Scientific, and Technical Services	15-1244	Network and Computer Systems Administrators	1,040	\$ 53.88	\$ 112,064	\$ 38.49	\$ 80,054	\$ 110,587	\$ 65.00	\$ 135,194
54	Professional, Scientific, and Technical Services	15-1251	Computer Programmers	940	\$ 54.79	\$ 113,962	\$ 40.06	\$ 83,327	\$ 98,395	\$ 65.59	\$ 136,422
54	Professional, Scientific, and Technical Services	15-1252	Software Developers	7,740	\$ 59.68	\$ 124,141	\$ 48.40	\$ 100,679	\$ 128,615	\$ 67.00	\$ 139,360
54	Professional, Scientific, and Technical Services	15-1253	Software Quality Assurance Analysts and Testers	1,220	\$ 52.71	\$ 109,639	\$ 42.38	\$ 88,141	\$ 101,736	\$ 61.98	\$ 128,924
54	Professional, Scientific, and Technical Services	15-1254	Web Developers	170	\$ 43.68	\$ 90,850	\$ 34.77	\$ 72,327	\$ 90,326	\$ 54.04	\$ 112,402
54	Professional, Scientific, and Technical Services	15-1255	Web and Digital Interface Designers	170	\$ 46.77	\$ 97,287	\$ 30.96	\$ 64,404	\$ 91,198	\$ 56.77	\$ 118,079
54	Professional, Scientific, and Technical Services	15-1299	Computer Occupations, All Other	940	\$ 52.45	\$ 109,097	\$ 33.24	\$ 69,146	\$ 95,134	\$ 66.75	\$ 138,849
54	Professional, Scientific, and Technical Services	15-2031	Operations Research Analysts	1,160	\$ 46.94	\$ 97,638	\$ 33.65	\$ 69,992	\$ 99,233	\$ 48.07	\$ 99,986
54	Professional, Scientific, and Technical Services	15-2041	Statisticians	130	\$ 54.21	\$ 112,755	\$ 33.34	\$ 69,337	\$ 103,463	\$ 64.40	\$ 133,943
54	Professional, Scientific, and Technical Services	15-2051	Data Scientists	410	\$ 66.52	\$ 138,353	\$ 50.48	\$ 104,999	\$ 135,259	\$ 82.32	\$ 171,217
54	Professional, Scientific, and Technical Services	17-0000	Architecture and Engineering Occupations	6,810	\$ 48.73	\$ 101,357	\$ 33.57	\$ 69,828	\$ 95,640	\$ 60.73	\$ 126,310
54	Professional, Scientific, and Technical Services	17-1011	Architects, Except Landscape and Naval	490	\$ 50.16	\$ 104,341	\$ 38.75	\$ 80,593	\$ 99,632	\$ 63.92	\$ 132,948
54	Professional, Scientific, and Technical Services	17-1012	Landscape Architects	80	\$ 44.80	\$ 93,187	\$ 36.82	\$ 76,593	\$ 97,053	\$ 52.07	\$ 108,301
54	Professional, Scientific, and Technical Services	17-1022	Surveyors	200	\$ 46.65	\$ 97,042	\$ 34.74	\$ 72,268	\$ 99,678	\$ 56.48	\$ 117,473
54	Professional, Scientific, and Technical Services	17-2031	Bioengineers and Biomedical Engineers	120	\$ 51.07	\$ 106,227	\$ 37.24	\$ 77,468	\$ 77,768	\$ 62.32	\$ 129,622
54	Professional, Scientific, and Technical Services	17-2041	Chemical Engineers	240	\$ 66.92	\$ 139,186	\$ 52.13	\$ 108,440	\$ 135,088	\$ 79.99	\$ 166,384
54	Professional, Scientific, and Technical Services	17-2051	Civil Engineers	1,330	\$ 52.10	\$ 108,370	\$ 37.47	\$ 77,930	\$ 102,590	\$ 63.07	\$ 131,181
54	Professional, Scientific, and Technical Services	17-2061	Computer Hardware Engineers	40	\$ 68.29	\$ 142,033	\$ 64.69	\$ 134,547	\$ 135,255	\$ 74.17	\$ 154,269
54	Professional, Scientific, and Technical Services	17-2071	Electrical Engineers	420	\$ 50.28	\$ 104,582	\$ 36.59	\$ 76,099	\$ 97,947	\$ 60.70	\$ 126,251
54	Professional, Scientific, and Technical Services	17-2072	Electronics Engineers, Except Computer	140	\$ 70.55	\$ 146,738	\$ 49.99	\$ 103,986	\$ 138,058	\$ 84.90	\$ 176,599
54	Professional, Scientific, and Technical Services	17-2081	Environmental Engineers	320	\$ 57.45	\$ 119,502	\$ 36.39	\$ 75,686	\$ 100,523	\$ 65.19	\$ 135,588
54	Professional, Scientific, and Technical Services	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspecto	150	\$ 60.83	\$ 126,516	\$ 48.99	\$ 101,890	\$ 131,171	\$ 63.74	\$ 132,576
54	Professional, Scientific, and Technical Services	17-2112	Industrial Engineers	810	\$ 50.86	\$ 105,786	\$ 37.82	\$ 78,665	\$ 100,405	\$ 59.43	\$ 123,611
54	Professional, Scientific, and Technical Services	17-2141	Mechanical Engineers	250	\$ 63.50	\$ 132,085	\$ 44.68	\$ 92,929	\$ 126,980	\$ 77.39	\$ 160,979
54	Professional, Scientific, and Technical Services	17-2171	Petroleum Engineers		\$ 107.92	\$ 224,484	\$ 80.41	\$ 167,251	\$ 215,242		
54	Professional, Scientific, and Technical Services	17-2199	Engineers, All Other	230	\$ 36.99	\$ 76,939	\$ 27.22	\$ 56,618	\$ 75,173	\$ 38.51	\$ 80,109
54	Professional, Scientific, and Technical Services	17-3011	Architectural and Civil Drafters	660	\$ 31.77	\$ 66,086	\$ 26.28	\$ 54,654	\$ 63,517	\$ 37.32	\$ 77,629
54	Professional, Scientific, and Technical Services	17-3012	Electrical and Electronics Drafters	70	\$ 40.08	\$ 83,372	\$ 39.18	\$ 81,495	\$ 81,516	\$ 39.55	\$ 82,254
54	Professional, Scientific, and Technical Services	17-3019	Drafters, All Other	70	\$ 39.70	\$ 82,577	\$ 36.11	\$ 75,114	\$ 82,534	\$ 46.55	\$ 96,817
54	Professional, Scientific, and Technical Services	17-3022	Civil Engineering Technologists and Technicians	160	\$ 34.00	\$ 70,724	\$ 30.60	\$ 63,640	\$ 75,573	\$ 37.08	\$ 77,121
54	Professional, Scientific, and Technical Services	17-3023	Electrical and Electronic Engineering Technologists and Technicians	10	\$ 39.52	\$ 82,208	\$ 31.02	\$ 64,530	\$ 75,228	\$ 44.05	\$ 91,629
54	Professional, Scientific, and Technical Services	17-3025	Environmental Engineering Technologists and Technicians	110	\$ 33.86	\$ 70,428	\$ 28.90	\$ 60,119	\$ 64,335	\$ 35.00	\$ 72,799
54	Professional, Scientific, and Technical Services	17-3026	Industrial Engineering Technologists and Technicians	60	\$ 35.99	\$ 74,868	\$ 29.94	\$ 62,272	\$ 68,349	\$ 43.17	\$ 89,797
54	Professional, Scientific, and Technical Services	17-3027	Mechanical Engineering Technologists and Technicians	250	\$ 31.93	\$ 66,415	\$ 22.55	\$ 46,907	\$ 61,451	\$ 40.00	\$ 83,200
54	Professional, Scientific, and Technical Services	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	140	\$ 31.40	\$ 65,321	\$ 23.85	\$ 49,611	\$ 63,239	\$ 38.43	\$ 79,928
54	Professional, Scientific, and Technical Services	17-3031	Surveying and Mapping Technicians	250	\$ 31.32	\$ 65,138	\$ 24.70	\$ 51,380	\$ 64,751	\$ 36.89	\$ 76,726

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
54	Professional, Scientific, and Technical Services	19-0000	Life, Physical, and Social Science Occupations	6,000	\$ 52.26	\$ 108,703	\$ 34.88	\$ 72,557	\$ 98,750	\$ 63.26	\$ 131,579
54	Professional, Scientific, and Technical Services	19-1021	Biochemists and Biophysicists	660	\$ 56.29	\$ 117,093	\$ 48.02	\$ 99,883	\$ 107,331	\$ 62.92	\$ 130,880
54	Professional, Scientific, and Technical Services	19-1022	Microbiologists	390	\$ 59.65	\$ 124,071	\$ 40.17	\$ 83,555	\$ 106,293	\$ 66.23	\$ 137,767
54	Professional, Scientific, and Technical Services	19-1041	Epidemiologists	20	\$ 92.84	\$ 193,110	\$ 39.46	\$ 82,082	\$ 233,382		
54	Professional, Scientific, and Technical Services	19-1042	Medical Scientists, Except Epidemiologists	1,040	\$ 65.32	\$ 135,863	\$ 46.97	\$ 97,707	\$ 131,417	\$ 76.54	\$ 159,208
54	Professional, Scientific, and Technical Services	19-1099	Life Scientists, All Other	60	\$ 106.73	\$ 221,994	\$ 66.39	\$ 138,093			
54	Professional, Scientific, and Technical Services	19-2031	Chemists	1,170	\$ 56.26	\$ 117,014	\$ 38.80	\$ 80,705	\$ 104,111	\$ 65.14	\$ 135,488
54	Professional, Scientific, and Technical Services	19-2041	Environmental Scientists and Specialists, Including Health	530	\$ 62.40	\$ 129,790	\$ 36.45	\$ 75,814	\$ 96,869	\$ 84.86	\$ 176,499
54	Professional, Scientific, and Technical Services	19-2042	Geoscientists, Except Hydrologists and Geographers	70	\$ 41.38	\$ 86,062	\$ 31.73	\$ 65,994	\$ 80,724	\$ 42.50	\$ 88,400
54	Professional, Scientific, and Technical Services	19-2043	Hydrologists	20	\$ 44.19	\$ 91,916	\$ 25.75	\$ 53,561	\$ 53,573	\$ 61.27	\$ 127,447
54	Professional, Scientific, and Technical Services	19-2099	Physical Scientists, All Other	50	\$ 52.65	\$ 109,510	\$ 49.12	\$ 102,163	\$ 102,163	\$ 62.68	\$ 130,375
54	Professional, Scientific, and Technical Services	19-3022	Survey Researchers	20	\$ 32.58	\$ 67,760	\$ 19.70	\$ 40,976	\$ 60,614	\$ 49.68	\$ 103,343
54	Professional, Scientific, and Technical Services	19-3099	Social Scientists and Related Workers, All Other	10	\$ 43.12	\$ 89,688	\$ 30.09	\$ 62,578	\$ 83,436	\$ 43.12	\$ 89,684
54	Professional, Scientific, and Technical Services	19-4021	Biological Technicians	340	\$ 30.53	\$ 63,512	\$ 23.18	\$ 48,212	\$ 64,327	\$ 36.26	\$ 75,425
54	Professional, Scientific, and Technical Services	19-4031	Chemical Technicians	580	\$ 35.40	\$ 73,640	\$ 24.51	\$ 50,987	\$ 70,372	\$ 42.25	\$ 87,885
54	Professional, Scientific, and Technical Services	19-4042	Environmental Science and Protection Technicians, Including Health	120	\$ 27.10	\$ 56,359	\$ 16.98	\$ 35,324	\$ 54,127	\$ 34.74	\$ 72,264
54	Professional, Scientific, and Technical Services	19-4043	Geological Technicians, Except Hydrologic Technicians	20	\$ 30.13	\$ 62,673	\$ 26.12	\$ 54,326	\$ 61,993	\$ 32.57	\$ 67,743
54	Professional, Scientific, and Technical Services	19-4099	Life, Physical, and Social Science Technicians, All Other	310	\$ 26.77	\$ 55,690	\$ 23.21	\$ 48,283	\$ 48,470	\$ 29.57	\$ 61,499
54	Professional, Scientific, and Technical Services	19-5011	Occupational Health and Safety Specialists	130	\$ 48.25	\$ 100,369	\$ 39.08	\$ 81,282	\$ 88,914	\$ 59.66	\$ 124,101
54	Professional, Scientific, and Technical Services	23-0000	Legal Occupations	8,880	\$ 67.98	\$ 141,396	\$ 33.01	\$ 68,662	\$ 105,672	\$ 83.77	\$ 174,240
54	Professional, Scientific, and Technical Services	23-1011	Lawyers	6,060	\$ 84.73	\$ 176,244	\$ 49.61	\$ 103,180	\$ 163,344	\$ 104.08	\$ 216,487
54	Professional, Scientific, and Technical Services	23-2011	Paralegals and Legal Assistants	2,660	\$ 32.14	\$ 66,848	\$ 23.67	\$ 49,230	\$ 61,458	\$ 38.08	\$ 79,210
54	Professional, Scientific, and Technical Services	23-2099	Legal Support Workers, All Other	130	\$ 27.39	\$ 56,973	\$ 20.62	\$ 42,879	\$ 42,880	\$ 36.05	\$ 74,992
54	Professional, Scientific, and Technical Services	25-0000	Educational Instruction and Library Occupations	20	\$ 54.80	\$ 113,993	\$ 57.89	\$ 120,409	\$ 120,409	\$ 57.89	\$ 120,410
54	Professional, Scientific, and Technical Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	3,190	\$ 44.07	\$ 91,656	\$ 28.57	\$ 59,424	\$ 80,457	\$ 54.82	\$ 114,018
54	Professional, Scientific, and Technical Services	27-1011	Art Directors	450	\$ 60.96	\$ 126,794	\$ 49.51	\$ 102,980	\$ 126,134	\$ 64.90	\$ 134,992
54	Professional, Scientific, and Technical Services	27-1014	Special Effects Artists and Animators	60	\$ 39.17	\$ 81,476	\$ 33.72	\$ 70,141	\$ 80,827	\$ 39.72	\$ 82,610
54	Professional, Scientific, and Technical Services	27-1021	Commercial and Industrial Designers	90	\$ 44.29	\$ 92,133	\$ 33.47	\$ 69,625	\$ 97,038	\$ 53.33	\$ 110,925
54	Professional, Scientific, and Technical Services	27-1024	Graphic Designers	750	\$ 37.70	\$ 78,419	\$ 28.24	\$ 58,738	\$ 77,092	\$ 44.10	\$ 91,721
54	Professional, Scientific, and Technical Services	27-1025	Interior Designers	270	\$ 34.12	\$ 70,962	\$ 23.33	\$ 48,522	\$ 60,094	\$ 36.53	\$ 75,987
54	Professional, Scientific, and Technical Services	27-3031	Public Relations Specialists	370	\$ 54.75	\$ 113,882	\$ 29.02	\$ 60,366	\$ 92,828	\$ 77.22	\$ 160,613
54	Professional, Scientific, and Technical Services	27-3041	Editors	320	\$ 49.33	\$ 102,599	\$ 31.25	\$ 65,006	\$ 98,656	\$ 57.94	\$ 120,517
54	Professional, Scientific, and Technical Services	27-3042	Technical Writers	190	\$ 52.74	\$ 109,700	\$ 37.16	\$ 77,303	\$ 100,654	\$ 64.98	\$ 135,165
54	Professional, Scientific, and Technical Services	27-3043	Writers and Authors	170	\$ 41.87	\$ 87,090	\$ 25.01	\$ 52,011	\$ 80,059	\$ 49.69	\$ 103,358
54	Professional, Scientific, and Technical Services	27-4021	Photographers	210	\$ 21.95	\$ 45,650	\$ 14.74	\$ 30,658	\$ 34,428	\$ 22.46	\$ 46,708
54	Professional, Scientific, and Technical Services	27-4032	Film and Video Editors	50	\$ 41.46	\$ 86,237	\$ 34.09	\$ 70,917	\$ 80,452	\$ 50.86	\$ 105,786
54	Professional, Scientific, and Technical Services	29-0000	Healthcare Practitioners and Technical Occupations	1,510	\$ 40.52	\$ 84,279	\$ 21.85	\$ 45,438	\$ 57,704	\$ 48.06	\$ 99,971
54	Professional, Scientific, and Technical Services	29-1131	Veterinarians	410	\$ 67.13	\$ 139,633	\$ 47.92	\$ 99,669	\$ 131,406	\$ 78.35	\$ 162,960
54	Professional, Scientific, and Technical Services	29-2010	Clinical Laboratory Technologists and Technicians	250	\$ 30.97	\$ 64,412	\$ 27.74	\$ 57,704	\$ 62,546	\$ 36.40	\$ 75,720
54	Professional, Scientific, and Technical Services	29-2056	Veterinary Technologists and Technicians	750	\$ 22.07	\$ 45,899	\$ 21.15	\$ 43,992	\$ 45,506	\$ 22.73	\$ 47,287
54	Professional, Scientific, and Technical Services	31-0000	Healthcare Support Occupations	530	\$ 18.49	\$ 38,458	\$ 17.34	\$ 36,073	\$ 38,210	\$ 20.11	\$ 41,829
54	Professional, Scientific, and Technical Services	31-9096	Veterinary Assistants and Laboratory Animal Caretakers	390	\$ 17.64	\$ 36,692	\$ 14.82	\$ 30,824	\$ 38,037	\$ 18.42	\$ 38,306
54	Professional, Scientific, and Technical Services	33-0000	Protective Service Occupations	220	\$ 41.32	\$ 85,942	\$ 19.05	\$ 39,621	\$ 49,943	\$ 58.86	\$ 122,428
54	Professional, Scientific, and Technical Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	600	\$ 20.70	\$ 43,047	\$ 17.75	\$ 36,930	\$ 40,647	\$ 22.35	\$ 46,486
54	Professional, Scientific, and Technical Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	420	\$ 20.47	\$ 42,579	\$ 17.78	\$ 36,982	\$ 46,483	\$ 22.35	\$ 46,486
54	Professional, Scientific, and Technical Services	41-0000	Sales and Related Occupations	3,900	\$ 58.52	\$ 121,712	\$ 30.85	\$ 64,175	\$ 101,250	\$ 78.65	\$ 163,595
54	Professional, Scientific, and Technical Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	360	\$ 78.55	\$ 163,381	\$ 51.01	\$ 106,111	\$ 129,261	\$ 88.72	\$ 184,537

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2022 Occupational Employment and Wage Estimates for Essex-Hunterdon-Morris-Somerset-Sussex-Union County Area
by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
54	Professional, Scientific, and Technical Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	2,220	\$ 58.39	\$ 121,449	\$ 32.17	\$ 66,907	\$ 104,136	\$ 79.90	\$ 166,196
54	Professional, Scientific, and Technical Services	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scien	80	\$ 121.08	\$ 251,848	\$ 64.40	\$ 133,945	\$ 174,468	\$ 84.13	\$ 174,982
54	Professional, Scientific, and Technical Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	240	\$ 77.40	\$ 160,991	\$ 46.93	\$ 97,612	\$ 142,020	\$ 86.03	\$ 178,944
54	Professional, Scientific, and Technical Services	41-9031	Sales Engineers	80	\$ 54.55	\$ 113,467	\$ 38.81	\$ 80,725	\$ 98,654	\$ 76.05	\$ 158,179
54	Professional, Scientific, and Technical Services	41-9099	Sales and Related Workers, All Other	310	\$ 47.06	\$ 97,880	\$ 31.61	\$ 65,754	\$ 85,707	\$ 57.15	\$ 118,882
54	Professional, Scientific, and Technical Services	43-0000	Office and Administrative Support Occupations	16,370	\$ 25.62	\$ 53,294	\$ 18.54	\$ 38,564	\$ 49,177	\$ 30.03	\$ 62,462
54	Professional, Scientific, and Technical Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,130	\$ 35.04	\$ 72,873	\$ 28.01	\$ 58,250	\$ 73,485	\$ 42.45	\$ 88,301
54	Professional, Scientific, and Technical Services	43-3011	Bill and Account Collectors	90	\$ 22.49	\$ 46,772	\$ 18.50	\$ 38,480	\$ 44,236	\$ 21.43	\$ 44,567
54	Professional, Scientific, and Technical Services	43-3021	Billing and Posting Clerks	560	\$ 24.43	\$ 50,820	\$ 20.35	\$ 42,325	\$ 47,650	\$ 27.91	\$ 58,060
54	Professional, Scientific, and Technical Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2,780	\$ 25.76	\$ 53,572	\$ 21.72	\$ 45,187	\$ 55,078	\$ 29.35	\$ 61,043
54	Professional, Scientific, and Technical Services	43-3051	Payroll and Timekeeping Clerks	280	\$ 27.50	\$ 57,191	\$ 20.00	\$ 41,600	\$ 58,249	\$ 34.86	\$ 72,504
54	Professional, Scientific, and Technical Services	43-3061	Procurement Clerks	210	\$ 26.09	\$ 54,268	\$ 22.38	\$ 46,547	\$ 47,139	\$ 31.01	\$ 64,509
54	Professional, Scientific, and Technical Services	43-3099	Financial Clerks, All Other	120	\$ 15.13	\$ 31,472	\$ 13.00	\$ 27,040	\$ 27,040	\$ 13.00	\$ 27,040
54	Professional, Scientific, and Technical Services	43-4051	Customer Service Representatives	1,730	\$ 23.48	\$ 48,847	\$ 17.92	\$ 37,282	\$ 46,634	\$ 28.00	\$ 58,240
54	Professional, Scientific, and Technical Services	43-4071	File Clerks	190	\$ 18.54	\$ 38,562	\$ 13.85	\$ 28,812	\$ 35,359	\$ 22.04	\$ 45,838
54	Professional, Scientific, and Technical Services	43-4151	Order Clerks	20	\$ 21.72	\$ 45,182	\$ 21.39	\$ 44,481	\$ 44,481	\$ 23.05	\$ 47,938
54	Professional, Scientific, and Technical Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	140	\$ 24.27	\$ 50,478	\$ 19.54	\$ 40,647	\$ 48,176	\$ 28.07	\$ 58,376
54	Professional, Scientific, and Technical Services	43-4171	Receptionists and Information Clerks	890	\$ 21.87	\$ 45,494	\$ 18.18	\$ 37,820	\$ 42,411	\$ 27.00	\$ 56,160
54	Professional, Scientific, and Technical Services	43-5021	Couriers and Messengers	100	\$ 16.23	\$ 33,755	\$ 14.46	\$ 30,077	\$ 30,086	\$ 17.35	\$ 36,084
54	Professional, Scientific, and Technical Services	43-5061	Production, Planning, and Expediting Clerks	200	\$ 27.10	\$ 56,367	\$ 23.50	\$ 48,879	\$ 53,399	\$ 27.83	\$ 57,887
54	Professional, Scientific, and Technical Services	43-5071	Shipping, Receiving, and Inventory Clerks	210	\$ 21.08	\$ 43,848	\$ 14.55	\$ 30,261	\$ 41,795	\$ 25.78	\$ 53,629
54	Professional, Scientific, and Technical Services	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	190	\$ 19.79	\$ 41,168	\$ 18.00	\$ 37,446	\$ 37,497	\$ 21.47	\$ 44,649
54	Professional, Scientific, and Technical Services	43-6011	Executive Secretaries and Executive Administrative Assistants	1,150	\$ 37.89	\$ 78,820	\$ 30.62	\$ 63,682	\$ 80,190	\$ 41.18	\$ 85,647
54	Professional, Scientific, and Technical Services	43-6012	Legal Secretaries and Administrative Assistants	1,370	\$ 31.26	\$ 65,018	\$ 23.82	\$ 49,545	\$ 64,452	\$ 37.19	\$ 77,362
54	Professional, Scientific, and Technical Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	1,700	\$ 23.05	\$ 47,948	\$ 18.72	\$ 38,931	\$ 46,089	\$ 26.53	\$ 55,189
54	Professional, Scientific, and Technical Services	43-9021	Data Entry Keyers	490	\$ 19.57	\$ 40,706	\$ 16.36	\$ 34,027	\$ 37,776	\$ 21.57	\$ 44,871
54	Professional, Scientific, and Technical Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	300	\$ 18.04	\$ 37,516	\$ 14.63	\$ 30,434	\$ 38,343	\$ 20.63	\$ 42,914
54	Professional, Scientific, and Technical Services	43-9061	Office Clerks, General	1,970	\$ 20.81	\$ 43,288	\$ 15.20	\$ 31,623	\$ 38,319	\$ 25.29	\$ 52,608
54	Professional, Scientific, and Technical Services	43-9071	Office Machine Operators, Except Computer	50	\$ 20.28	\$ 42,188	\$ 18.24	\$ 37,934	\$ 39,460	\$ 21.39	\$ 44,482
54	Professional, Scientific, and Technical Services	43-9199	Office and Administrative Support Workers, All Other	110	\$ 17.71	\$ 36,840	\$ 13.00	\$ 27,040	\$ 31,822	\$ 20.20	\$ 42,017
54	Professional, Scientific, and Technical Services	47-0000	Construction and Extraction Occupations	480	\$ 48.74	\$ 101,389	\$ 37.95	\$ 78,938	\$ 100,952	\$ 59.01	\$ 122,743
54	Professional, Scientific, and Technical Services	47-2111	Electricians	10	\$ 41.65	\$ 86,627	\$ 35.87	\$ 74,612	\$ 88,674	\$ 47.36	\$ 98,505
54	Professional, Scientific, and Technical Services	47-4011	Construction and Building Inspectors	400	\$ 49.25	\$ 102,443	\$ 38.27	\$ 79,604	\$ 101,109	\$ 59.01	\$ 122,742
54	Professional, Scientific, and Technical Services	49-0000	Installation, Maintenance, and Repair Occupations	460	\$ 34.64	\$ 72,054	\$ 26.63	\$ 55,394	\$ 73,111	\$ 41.51	\$ 86,340
54	Professional, Scientific, and Technical Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	20	\$ 55.14	\$ 114,686	\$ 48.89	\$ 101,689	\$ 123,396	\$ 61.77	\$ 128,490
54	Professional, Scientific, and Technical Services	49-2011	Computer, Automated Teller, and Office Machine Repairers	50	\$ 27.18	\$ 56,544	\$ 22.61	\$ 47,038	\$ 47,320	\$ 35.59	\$ 74,031
54	Professional, Scientific, and Technical Services	49-3023	Automotive Service Technicians and Mechanics	10	\$ 39.31	\$ 81,768	\$ 32.52	\$ 67,636	\$ 90,141	\$ 43.34	\$ 90,141
54	Professional, Scientific, and Technical Services	49-9041	Industrial Machinery Mechanics	100	\$ 36.37	\$ 75,651	\$ 29.38	\$ 61,107	\$ 75,451	\$ 48.02	\$ 99,891
54	Professional, Scientific, and Technical Services	49-9069	Precision Instrument and Equipment Repairers, All Other	20	\$ 26.54	\$ 55,195	\$ 21.73	\$ 45,204	\$ 47,452	\$ 32.67	\$ 67,952
54	Professional, Scientific, and Technical Services	49-9071	Maintenance and Repair Workers, General	150	\$ 35.07	\$ 72,938	\$ 28.31	\$ 58,885	\$ 80,495	\$ 38.95	\$ 81,013
54	Professional, Scientific, and Technical Services	51-0000	Production Occupations	1,000	\$ 29.16	\$ 60,662	\$ 23.77	\$ 49,440	\$ 59,114	\$ 32.08	\$ 66,723
54	Professional, Scientific, and Technical Services	51-1011	First-Line Supervisors of Production and Operating Workers	150	\$ 42.22	\$ 87,811	\$ 36.14	\$ 75,163	\$ 87,611	\$ 47.54	\$ 98,874
54	Professional, Scientific, and Technical Services	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	110	\$ 25.18	\$ 52,377	\$ 23.77	\$ 49,440	\$ 50,295	\$ 27.70	\$ 57,611
54	Professional, Scientific, and Technical Services	51-2090	Miscellaneous Assemblers and Fabricators	160	\$ 25.98	\$ 54,035	\$ 24.72	\$ 51,417	\$ 59,543	\$ 28.82	\$ 59,939
54	Professional, Scientific, and Technical Services	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	220	\$ 27.63	\$ 57,461	\$ 23.33	\$ 48,530	\$ 60,681	\$ 30.49	\$ 63,421
54	Professional, Scientific, and Technical Services	53-0000	Transportation and Material Moving Occupations	1,060	\$ 20.66	\$ 42,970	\$ 15.28	\$ 31,784	\$ 40,070	\$ 23.34	\$ 48,545
54	Professional, Scientific, and Technical Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Ex	40	\$ 34.96	\$ 72,708	\$ 25.40	\$ 52,841	\$ 73,308	\$ 47.39	\$ 98,570

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
54	Professional, Scientific, and Technical Services	53-3053	Shuttle Drivers and Chauffeurs	10	\$ 29.49	\$ 61,341	\$ 27.69	\$ 57,591	\$ 65,877	\$ 31.67	\$ 65,877
54	Professional, Scientific, and Technical Services	53-7051	Industrial Truck and Tractor Operators	100	\$ 25.71	\$ 53,480	\$ 19.98	\$ 41,554	\$ 49,920	\$ 29.79	\$ 61,955
54	Professional, Scientific, and Technical Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	240	\$ 18.99	\$ 39,502	\$ 13.70	\$ 28,503	\$ 31,962	\$ 23.81	\$ 49,524
54	Professional, Scientific, and Technical Services	53-7065	Stockers and Order Fillers	210	\$ 20.16	\$ 41,935	\$ 14.44	\$ 30,044	\$ 43,423	\$ 24.21	\$ 50,349
55	Management of Companies and Enterprises	00-0000	Total all occupations	38,900	\$ 65.93	\$ 137,142	\$ 39.99	\$ 83,176	\$ 128,659	\$ 81.52	\$ 169,551
55	Management of Companies and Enterprises	11-0000	Management Occupations	11,010	\$ 101.46	\$ 211,032	\$ 79.52	\$ 165,407	\$ 178,455	\$ 107.74	\$ 224,093
55	Management of Companies and Enterprises	11-1011	Chief Executives	50	\$ 330.95	\$ 688,367					
55	Management of Companies and Enterprises	11-1021	General and Operations Managers	810	\$ 123.95	\$ 257,809	\$ 74.94	\$ 155,883	\$ 208,176		
55	Management of Companies and Enterprises	11-2011	Advertising and Promotions Managers	30	\$ 90.18	\$ 187,564	\$ 78.84	\$ 163,980	\$ 167,954	\$ 105.42	\$ 219,273
55	Management of Companies and Enterprises	11-2021	Marketing Managers	1,240	\$ 96.89	\$ 201,540	\$ 79.52	\$ 165,398	\$ 199,518	\$ 109.49	\$ 227,747
55	Management of Companies and Enterprises	11-2022	Sales Managers	640	\$ 99.10	\$ 206,125	\$ 75.94	\$ 157,947	\$ 178,171	\$ 110.56	\$ 229,955
55	Management of Companies and Enterprises	11-2032	Public Relations Managers	130	\$ 104.03	\$ 216,387	\$ 80.62	\$ 167,689	\$ 212,988		
55	Management of Companies and Enterprises	11-3012	Administrative Services Managers	320	\$ 83.09	\$ 172,827	\$ 66.31	\$ 137,930	\$ 168,363	\$ 100.53	\$ 209,104
55	Management of Companies and Enterprises	11-3013	Facilities Managers	140	\$ 74.48	\$ 154,929	\$ 61.41	\$ 127,734	\$ 154,009	\$ 82.75	\$ 172,113
55	Management of Companies and Enterprises	11-3021	Computer and Information Systems Managers	1,600	\$ 98.24	\$ 204,345	\$ 82.56	\$ 171,731	\$ 177,544	\$ 103.90	\$ 216,112
55	Management of Companies and Enterprises	11-3031	Financial Managers	1,850	\$ 100.51	\$ 209,068	\$ 79.87	\$ 166,120	\$ 173,941	\$ 110.81	\$ 230,487
55	Management of Companies and Enterprises	11-3051	Industrial Production Managers	120	\$ 92.08	\$ 191,524	\$ 66.26	\$ 137,819	\$ 172,630	\$ 107.70	\$ 224,021
55	Management of Companies and Enterprises	11-3061	Purchasing Managers	440	\$ 91.79	\$ 190,926	\$ 79.36	\$ 165,072	\$ 171,200	\$ 102.58	\$ 213,367
55	Management of Companies and Enterprises	11-3071	Transportation, Storage, and Distribution Managers	180	\$ 90.34	\$ 187,905	\$ 75.26	\$ 156,550	\$ 169,420	\$ 102.43	\$ 213,057
55	Management of Companies and Enterprises	11-3111	Compensation and Benefits Managers	120	\$ 90.51	\$ 188,251	\$ 74.86	\$ 155,717	\$ 167,797	\$ 101.40	\$ 210,919
55	Management of Companies and Enterprises	11-3121	Human Resources Managers	500	\$ 100.83	\$ 209,733	\$ 80.07	\$ 166,535	\$ 177,363	\$ 108.77	\$ 226,249
55	Management of Companies and Enterprises	11-3131	Training and Development Managers	160	\$ 94.32	\$ 196,182	\$ 73.84	\$ 153,578	\$ 173,190	\$ 99.35	\$ 206,640
55	Management of Companies and Enterprises	11-9021	Construction Managers	100	\$ 84.26	\$ 175,257	\$ 61.76	\$ 128,464	\$ 163,409	\$ 98.86	\$ 205,633
55	Management of Companies and Enterprises	11-9041	Architectural and Engineering Managers	230	\$ 98.31	\$ 204,478	\$ 80.89	\$ 168,243	\$ 208,191	\$ 106.77	\$ 222,073
55	Management of Companies and Enterprises	11-9111	Medical and Health Services Managers	620	\$ 111.31	\$ 231,516	\$ 81.77	\$ 170,081	\$ 217,905		
55	Management of Companies and Enterprises	11-9121	Natural Sciences Managers	780	\$ 100.53	\$ 209,103	\$ 81.63	\$ 169,795	\$ 188,058	\$ 105.61	\$ 219,668
55	Management of Companies and Enterprises	11-9141	Property, Real Estate, and Community Association Managers	30	\$ 83.39	\$ 173,449	\$ 63.23	\$ 131,518	\$ 170,264	\$ 87.61	\$ 182,234
55	Management of Companies and Enterprises	11-9199	Managers, All Other	910	\$ 105.17	\$ 218,758	\$ 80.60	\$ 167,638	\$ 208,343		
55	Management of Companies and Enterprises	13-0000	Business and Financial Operations Occupations	10,340	\$ 53.18	\$ 110,620	\$ 39.78	\$ 82,744	\$ 105,054	\$ 64.14	\$ 133,411
55	Management of Companies and Enterprises	13-1020	Buyers and Purchasing Agents	830	\$ 53.24	\$ 110,745	\$ 39.77	\$ 82,728	\$ 104,702	\$ 64.89	\$ 134,965
55	Management of Companies and Enterprises	13-1031	Claims Adjusters, Examiners, and Investigators	10	\$ 44.99	\$ 93,580	\$ 41.87	\$ 87,084	\$ 100,685	\$ 50.21	\$ 104,437
55	Management of Companies and Enterprises	13-1041	Compliance Officers	480	\$ 53.69	\$ 111,676	\$ 40.84	\$ 84,948	\$ 108,180	\$ 63.98	\$ 133,076
55	Management of Companies and Enterprises	13-1051	Cost Estimators	50	\$ 51.17	\$ 106,437	\$ 36.38	\$ 75,662	\$ 118,176	\$ 66.10	\$ 137,483
55	Management of Companies and Enterprises	13-1071	Human Resources Specialists	660	\$ 51.57	\$ 107,264	\$ 40.09	\$ 83,379	\$ 103,357	\$ 63.03	\$ 131,094
55	Management of Companies and Enterprises	13-1075	Labor Relations Specialists	30	\$ 46.80	\$ 97,340	\$ 36.06	\$ 75,003	\$ 99,713	\$ 53.76	\$ 111,811
55	Management of Companies and Enterprises	13-1081	Logisticians	500	\$ 49.05	\$ 102,023	\$ 38.01	\$ 79,071	\$ 98,102	\$ 59.27	\$ 123,284
55	Management of Companies and Enterprises	13-1082	Project Management Specialists	680	\$ 62.85	\$ 130,731	\$ 49.09	\$ 102,112	\$ 128,285	\$ 79.84	\$ 166,073
55	Management of Companies and Enterprises	13-1111	Management Analysts	640	\$ 54.79	\$ 113,967	\$ 37.51	\$ 78,029	\$ 107,788	\$ 64.28	\$ 133,706
55	Management of Companies and Enterprises	13-1121	Meeting, Convention, and Event Planners	60	\$ 43.21	\$ 89,878	\$ 29.43	\$ 61,224	\$ 85,119	\$ 55.16	\$ 114,727
55	Management of Companies and Enterprises	13-1141	Compensation, Benefits, and Job Analysis Specialists	190	\$ 47.49	\$ 98,773	\$ 36.26	\$ 75,423	\$ 95,908	\$ 58.90	\$ 122,512
55	Management of Companies and Enterprises	13-1151	Training and Development Specialists	280	\$ 44.41	\$ 92,380	\$ 32.62	\$ 67,853	\$ 88,415	\$ 52.06	\$ 108,289
55	Management of Companies and Enterprises	13-1161	Market Research Analysts and Marketing Specialists	1,170	\$ 54.39	\$ 113,127	\$ 41.56	\$ 86,445	\$ 109,607	\$ 65.13	\$ 135,475
55	Management of Companies and Enterprises	13-1199	Business Operations Specialists, All Other	1,310	\$ 53.39	\$ 111,058	\$ 39.78	\$ 82,744	\$ 105,554	\$ 65.69	\$ 136,626
55	Management of Companies and Enterprises	13-2011	Accountants and Auditors	1,580	\$ 51.14	\$ 106,363	\$ 39.75	\$ 82,674	\$ 104,619	\$ 62.86	\$ 130,755
55	Management of Companies and Enterprises	13-2031	Budget Analysts	10	\$ 52.55	\$ 109,309	\$ 33.24	\$ 69,130	\$ 108,054	\$ 62.70	\$ 130,417
55	Management of Companies and Enterprises	13-2041	Credit Analysts	90	\$ 60.10	\$ 125,017	\$ 41.36	\$ 86,038	\$ 115,414	\$ 70.22	\$ 146,060
55	Management of Companies and Enterprises	13-2051	Financial and Investment Analysts	910	\$ 49.91	\$ 103,817	\$ 39.73	\$ 82,649	\$ 101,898	\$ 59.81	\$ 124,401

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55	Management of Companies and Enterprises	13-2054	Financial Risk Specialists	210	\$ 74.67	\$ 155,309	\$ 51.33	\$ 106,761	\$ 164,454	\$ 105.37	\$ 219,167
55	Management of Companies and Enterprises	13-2061	Financial Examiners	240	\$ 55.02	\$ 114,436	\$ 51.79	\$ 107,723	\$ 107,723	\$ 62.43	\$ 129,852
55	Management of Companies and Enterprises	13-2072	Loan Officers	100	\$ 54.18	\$ 112,696	\$ 30.85	\$ 64,177	\$ 105,323	\$ 66.85	\$ 139,047
55	Management of Companies and Enterprises	13-2099	Financial Specialists, All Other	220	\$ 52.31	\$ 108,815	\$ 39.42	\$ 81,989	\$ 103,530	\$ 63.15	\$ 131,349
55	Management of Companies and Enterprises	15-0000	Computer and Mathematical Occupations	6,620	\$ 62.47	\$ 129,947	\$ 49.26	\$ 102,458	\$ 133,576	\$ 75.74	\$ 157,547
55	Management of Companies and Enterprises	15-1211	Computer Systems Analysts	1,250	\$ 65.19	\$ 135,598	\$ 52.02	\$ 108,194	\$ 133,423	\$ 76.74	\$ 159,616
55	Management of Companies and Enterprises	15-1212	Information Security Analysts	230	\$ 59.68	\$ 124,138	\$ 50.91	\$ 105,888	\$ 125,280	\$ 69.45	\$ 144,460
55	Management of Companies and Enterprises	15-1221	Computer and Information Research Scientists		\$ 96.21	\$ 200,124	\$ 92.02	\$ 191,393	\$ 191,393	\$ 106.87	\$ 222,280
55	Management of Companies and Enterprises	15-1231	Computer Network Support Specialists	180	\$ 50.16	\$ 104,334	\$ 40.50	\$ 84,246	\$ 103,981	\$ 60.09	\$ 124,991
55	Management of Companies and Enterprises	15-1232	Computer User Support Specialists	440	\$ 38.16	\$ 79,378	\$ 31.35	\$ 65,207	\$ 81,625	\$ 41.02	\$ 85,328
55	Management of Companies and Enterprises	15-1241	Computer Network Architects	500	\$ 64.19	\$ 133,514	\$ 52.35	\$ 108,887	\$ 139,882	\$ 76.68	\$ 159,499
55	Management of Companies and Enterprises	15-1242	Database Administrators	130	\$ 59.75	\$ 124,270	\$ 52.49	\$ 109,174	\$ 132,804	\$ 66.97	\$ 139,298
55	Management of Companies and Enterprises	15-1243	Database Architects	70	\$ 80.11	\$ 166,632	\$ 68.65	\$ 142,783	\$ 168,642	\$ 82.87	\$ 172,363
55	Management of Companies and Enterprises	15-1244	Network and Computer Systems Administrators	360	\$ 63.23	\$ 131,517	\$ 49.95	\$ 103,906	\$ 131,037	\$ 74.13	\$ 154,200
55	Management of Companies and Enterprises	15-1251	Computer Programmers	170	\$ 67.48	\$ 140,363	\$ 53.67	\$ 111,642	\$ 144,384	\$ 84.09	\$ 174,899
55	Management of Companies and Enterprises	15-1252	Software Developers	2,020	\$ 67.38	\$ 140,150	\$ 52.73	\$ 109,669	\$ 135,538	\$ 79.71	\$ 165,803
55	Management of Companies and Enterprises	15-1253	Software Quality Assurance Analysts and Testers	250	\$ 55.13	\$ 114,668	\$ 47.89	\$ 99,619	\$ 107,342	\$ 64.61	\$ 134,386
55	Management of Companies and Enterprises	15-1254	Web Developers	30	\$ 53.45	\$ 111,175	\$ 46.85	\$ 97,454	\$ 105,785	\$ 64.11	\$ 133,356
55	Management of Companies and Enterprises	15-1255	Web and Digital Interface Designers	40	\$ 50.96	\$ 106,006	\$ 40.62	\$ 84,499	\$ 103,902	\$ 62.88	\$ 130,790
55	Management of Companies and Enterprises	15-1299	Computer Occupations, All Other	430	\$ 61.37	\$ 127,656	\$ 40.77	\$ 84,794	\$ 120,785	\$ 75.74	\$ 157,547
55	Management of Companies and Enterprises	15-2031	Operations Research Analysts	270	\$ 56.88	\$ 118,306	\$ 47.28	\$ 98,349	\$ 129,062	\$ 66.06	\$ 137,411
55	Management of Companies and Enterprises	15-2041	Statisticians	70	\$ 63.85	\$ 132,812	\$ 54.35	\$ 113,045	\$ 137,311	\$ 67.93	\$ 141,290
55	Management of Companies and Enterprises	15-2051	Data Scientists	130	\$ 64.12	\$ 133,380	\$ 47.36	\$ 98,509	\$ 132,700	\$ 82.65	\$ 171,910
55	Management of Companies and Enterprises	17-0000	Architecture and Engineering Occupations	1,170	\$ 60.62	\$ 126,096	\$ 48.81	\$ 101,528	\$ 129,979	\$ 77.28	\$ 160,743
55	Management of Companies and Enterprises	17-2051	Civil Engineers	10	\$ 52.63	\$ 109,461	\$ 50.02	\$ 104,039	\$ 104,039	\$ 57.21	\$ 118,999
55	Management of Companies and Enterprises	17-2071	Electrical Engineers	260	\$ 57.06	\$ 118,688	\$ 41.08	\$ 85,451	\$ 105,911	\$ 65.64	\$ 136,531
55	Management of Companies and Enterprises	17-2072	Electronics Engineers, Except Computer	440	\$ 68.23	\$ 141,927	\$ 62.31	\$ 129,608	\$ 136,157	\$ 77.96	\$ 162,148
55	Management of Companies and Enterprises	17-2081	Environmental Engineers	20	\$ 61.77	\$ 128,481	\$ 49.58	\$ 103,122	\$ 127,238	\$ 70.77	\$ 147,209
55	Management of Companies and Enterprises	17-2112	Industrial Engineers	90	\$ 62.88	\$ 130,790	\$ 50.46	\$ 104,965	\$ 130,891	\$ 75.36	\$ 156,747
55	Management of Companies and Enterprises	17-2141	Mechanical Engineers	30	\$ 63.55	\$ 132,191	\$ 49.40	\$ 102,742	\$ 140,551	\$ 67.58	\$ 140,561
55	Management of Companies and Enterprises	17-2199	Engineers, All Other	60	\$ 59.08	\$ 122,876	\$ 48.71	\$ 101,308	\$ 132,743	\$ 68.70	\$ 142,894
55	Management of Companies and Enterprises	17-3019	Drafters, All Other	20	\$ 36.77	\$ 76,482	\$ 34.22	\$ 71,180	\$ 75,765	\$ 39.61	\$ 82,383
55	Management of Companies and Enterprises	17-3023	Electrical and Electronic Engineering Technologists and Technicians	50	\$ 38.40	\$ 79,869	\$ 29.90	\$ 62,202	\$ 81,036	\$ 47.42	\$ 98,642
55	Management of Companies and Enterprises	17-3026	Industrial Engineering Technologists and Technicians	70	\$ 45.54	\$ 94,717	\$ 38.31	\$ 79,685	\$ 101,529	\$ 48.81	\$ 101,531
55	Management of Companies and Enterprises	19-0000	Life, Physical, and Social Science Occupations	710	\$ 59.60	\$ 123,962	\$ 41.55	\$ 86,419	\$ 124,863	\$ 69.18	\$ 143,885
55	Management of Companies and Enterprises	19-1021	Biochemists and Biophysicists	20	\$ 91.70	\$ 190,731	\$ 73.23	\$ 152,317	\$ 173,042		
55	Management of Companies and Enterprises	19-1042	Medical Scientists, Except Epidemiologists	300	\$ 68.39	\$ 142,249	\$ 53.30	\$ 110,857	\$ 137,293	\$ 82.53	\$ 171,659
55	Management of Companies and Enterprises	19-2031	Chemists	90	\$ 61.87	\$ 128,696	\$ 42.93	\$ 89,295	\$ 106,806	\$ 79.95	\$ 166,288
55	Management of Companies and Enterprises	19-2032	Materials Scientists	20	\$ 64.59	\$ 134,351	\$ 54.50	\$ 113,360	\$ 138,945	\$ 82.61	\$ 171,822
55	Management of Companies and Enterprises	19-2041	Environmental Scientists and Specialists, Including Health	10	\$ 46.89	\$ 97,532	\$ 31.91	\$ 66,370	\$ 88,480	\$ 50.65	\$ 105,362
55	Management of Companies and Enterprises	19-4031	Chemical Technicians	90	\$ 35.35	\$ 73,520	\$ 28.23	\$ 58,713	\$ 65,165	\$ 41.03	\$ 85,343
55	Management of Companies and Enterprises	19-5011	Occupational Health and Safety Specialists	40	\$ 52.41	\$ 109,004	\$ 49.04	\$ 102,005	\$ 106,606	\$ 52.69	\$ 109,585
55	Management of Companies and Enterprises	19-5012	Occupational Health and Safety Technicians	50	\$ 53.26	\$ 110,776	\$ 50.34	\$ 104,712	\$ 104,731	\$ 62.86	\$ 130,742
55	Management of Companies and Enterprises	23-0000	Legal Occupations	550	\$ 92.68	\$ 192,776	\$ 52.70	\$ 109,619	\$ 203,937	\$ 114.58	\$ 238,320
55	Management of Companies and Enterprises	23-1011	Lawyers	420	\$ 107.13	\$ 222,825	\$ 84.17	\$ 175,074	\$ 221,922		
55	Management of Companies and Enterprises	23-2011	Paralegals and Legal Assistants	120	\$ 45.17	\$ 93,955	\$ 38.96	\$ 81,043	\$ 95,986	\$ 51.39	\$ 106,896
55	Management of Companies and Enterprises	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	440	\$ 51.38	\$ 106,864	\$ 39.40	\$ 81,959	\$ 99,152	\$ 59.60	\$ 123,963

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55	Management of Companies and Enterprises	27-1011	Art Directors	40	\$ 72.15	\$ 150,080	\$ 53.34	\$ 110,941	\$ 130,044	\$ 77.81	\$ 161,837
55	Management of Companies and Enterprises	27-1021	Commercial and Industrial Designers	50	\$ 49.25	\$ 102,444	\$ 43.73	\$ 90,961	\$ 97,767	\$ 51.22	\$ 106,541
55	Management of Companies and Enterprises	27-1022	Fashion Designers		\$ 42.21	\$ 87,802	\$ 34.99	\$ 72,788	\$ 74,660	\$ 57.36	\$ 119,303
55	Management of Companies and Enterprises	27-1024	Graphic Designers	80	\$ 48.15	\$ 100,157	\$ 35.63	\$ 74,105	\$ 84,236	\$ 59.06	\$ 122,845
55	Management of Companies and Enterprises	27-3031	Public Relations Specialists	120	\$ 55.36	\$ 115,156	\$ 40.66	\$ 84,564	\$ 104,246	\$ 67.17	\$ 139,719
55	Management of Companies and Enterprises	27-3042	Technical Writers	20	\$ 55.50	\$ 115,450	\$ 48.11	\$ 100,071	\$ 112,019	\$ 63.07	\$ 131,190
55	Management of Companies and Enterprises	29-0000	Healthcare Practitioners and Technical Occupations	160	\$ 51.24	\$ 106,586	\$ 29.83	\$ 62,044	\$ 76,216	\$ 56.58	\$ 117,688
55	Management of Companies and Enterprises	29-1141	Registered Nurses	50	\$ 40.39	\$ 84,003	\$ 36.64	\$ 76,215	\$ 78,661	\$ 41.97	\$ 87,300
55	Management of Companies and Enterprises	33-0000	Protective Service Occupations	100	\$ 26.64	\$ 55,403	\$ 17.49	\$ 36,379	\$ 46,539	\$ 35.99	\$ 74,851
55	Management of Companies and Enterprises	33-9032	Security Guards	80	\$ 23.67	\$ 49,225	\$ 17.37	\$ 36,124	\$ 46,411	\$ 28.46	\$ 59,192
55	Management of Companies and Enterprises	37-0000	Building and Grounds Cleaning and Maintenance Occupations	40	\$ 30.81	\$ 64,082	\$ 28.55	\$ 59,394	\$ 63,943	\$ 36.48	\$ 75,878
55	Management of Companies and Enterprises	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 35.31	\$ 73,446	\$ 30.74	\$ 63,944	\$ 75,878	\$ 37.70	\$ 78,417
55	Management of Companies and Enterprises	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	20	\$ 25.53	\$ 53,107	\$ 21.03	\$ 43,734	\$ 59,394	\$ 29.61	\$ 61,597
55	Management of Companies and Enterprises	41-0000	Sales and Related Occupations	1,440	\$ 56.56	\$ 117,645	\$ 38.38	\$ 79,826	\$ 108,398	\$ 71.25	\$ 148,192
55	Management of Companies and Enterprises	41-1012	First-Line Supervisors of Non-Retail Sales Workers	350	\$ 70.25	\$ 146,128	\$ 52.54	\$ 109,275	\$ 136,552	\$ 79.72	\$ 165,811
55	Management of Companies and Enterprises	41-3031	Securities, Commodities, and Financial Services Sales Agents	220	\$ 46.88	\$ 97,517	\$ 26.62	\$ 55,371	\$ 88,739	\$ 66.05	\$ 137,385
55	Management of Companies and Enterprises	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	570	\$ 56.03	\$ 116,539	\$ 39.29	\$ 81,728	\$ 106,322	\$ 70.59	\$ 146,828
55	Management of Companies and Enterprises	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scien	20	\$ 61.77	\$ 128,491	\$ 42.63	\$ 88,675	\$ 118,556	\$ 72.84	\$ 151,516
55	Management of Companies and Enterprises	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	100	\$ 53.12	\$ 110,497	\$ 35.78	\$ 74,430	\$ 95,490	\$ 65.67	\$ 136,598
55	Management of Companies and Enterprises	41-9031	Sales Engineers	20	\$ 52.89	\$ 110,009	\$ 39.63	\$ 82,437	\$ 86,882	\$ 69.19	\$ 143,925
55	Management of Companies and Enterprises	41-9099	Sales and Related Workers, All Other	130	\$ 45.32	\$ 94,260	\$ 33.38	\$ 69,439	\$ 85,304	\$ 50.11	\$ 104,219
55	Management of Companies and Enterprises	43-0000	Office and Administrative Support Occupations	5,290	\$ 31.93	\$ 66,411	\$ 23.59	\$ 49,071	\$ 62,514	\$ 38.85	\$ 80,815
55	Management of Companies and Enterprises	43-1011	First-Line Supervisors of Office and Administrative Support Workers	610	\$ 45.28	\$ 94,180	\$ 37.71	\$ 78,435	\$ 89,916	\$ 50.80	\$ 105,667
55	Management of Companies and Enterprises	43-3011	Bill and Account Collectors	120	\$ 36.73	\$ 76,408	\$ 33.09	\$ 68,829	\$ 82,620	\$ 39.72	\$ 82,620
55	Management of Companies and Enterprises	43-3021	Billing and Posting Clerks	190	\$ 25.48	\$ 52,991	\$ 20.26	\$ 42,146	\$ 48,075	\$ 29.88	\$ 62,158
55	Management of Companies and Enterprises	43-3031	Bookkeeping, Accounting, and Auditing Clerks	690	\$ 27.70	\$ 57,609	\$ 22.65	\$ 47,119	\$ 58,185	\$ 31.43	\$ 65,365
55	Management of Companies and Enterprises	43-3051	Payroll and Timekeeping Clerks	160	\$ 28.70	\$ 59,696	\$ 23.46	\$ 48,789	\$ 59,174	\$ 34.95	\$ 72,703
55	Management of Companies and Enterprises	43-3061	Procurement Clerks	80	\$ 28.20	\$ 58,650	\$ 23.59	\$ 49,071	\$ 56,020	\$ 30.27	\$ 62,970
55	Management of Companies and Enterprises	43-3099	Financial Clerks, All Other	100	\$ 31.79	\$ 66,133	\$ 31.72	\$ 65,967	\$ 68,469	\$ 34.15	\$ 71,041
55	Management of Companies and Enterprises	43-4041	Credit Authorizers, Checkers, and Clerks	30	\$ 28.91	\$ 60,125	\$ 28.61	\$ 59,512	\$ 60,754	\$ 30.83	\$ 64,125
55	Management of Companies and Enterprises	43-4051	Customer Service Representatives	660	\$ 30.07	\$ 62,546	\$ 23.20	\$ 48,251	\$ 61,904	\$ 35.55	\$ 73,936
55	Management of Companies and Enterprises	43-4071	File Clerks	40	\$ 23.52	\$ 48,930	\$ 18.47	\$ 38,425	\$ 44,720	\$ 29.37	\$ 61,081
55	Management of Companies and Enterprises	43-4131	Loan Interviewers and Clerks	120	\$ 23.92	\$ 49,758	\$ 22.45	\$ 46,700	\$ 48,661	\$ 24.92	\$ 51,842
55	Management of Companies and Enterprises	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	200	\$ 26.20	\$ 54,490	\$ 23.12	\$ 48,089	\$ 55,212	\$ 29.68	\$ 61,744
55	Management of Companies and Enterprises	43-4171	Receptionists and Information Clerks	90	\$ 18.63	\$ 38,747	\$ 16.13	\$ 33,542	\$ 35,980	\$ 17.48	\$ 36,351
55	Management of Companies and Enterprises	43-4199	Information and Record Clerks, All Other		\$ 36.16	\$ 75,206	\$ 36.04	\$ 74,954	\$ 74,954	\$ 36.04	\$ 74,954
55	Management of Companies and Enterprises	43-5061	Production, Planning, and Expediting Clerks	150	\$ 33.07	\$ 68,791	\$ 29.87	\$ 62,123	\$ 62,705	\$ 38.85	\$ 80,808
55	Management of Companies and Enterprises	43-5071	Shipping, Receiving, and Inventory Clerks	130	\$ 25.40	\$ 52,833	\$ 18.32	\$ 38,108	\$ 50,936	\$ 29.42	\$ 61,185
55	Management of Companies and Enterprises	43-6011	Executive Secretaries and Executive Administrative Assistants	660	\$ 41.53	\$ 86,380	\$ 37.44	\$ 77,871	\$ 83,448	\$ 46.60	\$ 96,921
55	Management of Companies and Enterprises	43-6012	Legal Secretaries and Administrative Assistants	100	\$ 36.49	\$ 75,909	\$ 31.11	\$ 64,700	\$ 76,014	\$ 40.47	\$ 84,176
55	Management of Companies and Enterprises	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	300	\$ 32.55	\$ 67,701	\$ 24.71	\$ 51,393	\$ 63,363	\$ 40.03	\$ 83,273
55	Management of Companies and Enterprises	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	20	\$ 21.94	\$ 45,643	\$ 18.03	\$ 37,506	\$ 49,542	\$ 25.49	\$ 53,026
55	Management of Companies and Enterprises	43-9061	Office Clerks, General	570	\$ 25.54	\$ 53,124	\$ 18.96	\$ 39,445	\$ 47,683	\$ 30.42	\$ 63,273
55	Management of Companies and Enterprises	43-9199	Office and Administrative Support Workers, All Other	30	\$ 24.56	\$ 51,085	\$ 21.87	\$ 45,480	\$ 54,327	\$ 27.87	\$ 57,960
55	Management of Companies and Enterprises	47-0000	Construction and Extraction Occupations	10	\$ 42.19	\$ 87,746	\$ 39.01	\$ 81,133	\$ 83,064	\$ 47.09	\$ 97,957
55	Management of Companies and Enterprises	49-0000	Installation, Maintenance, and Repair Occupations	530	\$ 38.01	\$ 79,058	\$ 31.20	\$ 64,898	\$ 83,313	\$ 42.79	\$ 88,997
55	Management of Companies and Enterprises	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	50	\$ 47.85	\$ 99,524	\$ 37.82	\$ 78,666	\$ 91,603	\$ 59.24	\$ 123,225

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55	Management of Companies and Enterprises	49-2011	Computer, Automated Teller, and Office Machine Repairers	20	\$ 27.61	\$ 57,439	\$ 23.38	\$ 48,625	\$ 52,969	\$ 32.47	\$ 67,543
55	Management of Companies and Enterprises	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	20	\$ 39.36	\$ 81,877	\$ 39.75	\$ 82,683	\$ 82,683	\$ 39.75	\$ 82,684
55	Management of Companies and Enterprises	49-9041	Industrial Machinery Mechanics	50	\$ 33.12	\$ 68,896	\$ 30.43	\$ 63,290	\$ 72,338	\$ 37.22	\$ 77,410
55	Management of Companies and Enterprises	49-9071	Maintenance and Repair Workers, General	120	\$ 30.90	\$ 64,264	\$ 23.55	\$ 48,978	\$ 63,844	\$ 36.50	\$ 75,927
55	Management of Companies and Enterprises	51-0000	Production Occupations	120	\$ 38.67	\$ 80,428	\$ 24.40	\$ 50,754	\$ 65,529	\$ 49.66	\$ 103,299
55	Management of Companies and Enterprises	51-1011	First-Line Supervisors of Production and Operating Workers	30	\$ 54.05	\$ 112,414	\$ 36.23	\$ 75,354	\$ 103,307	\$ 71.97	\$ 149,694
55	Management of Companies and Enterprises	53-0000	Transportation and Material Moving Occupations	290	\$ 26.96	\$ 56,075	\$ 18.18	\$ 37,816	\$ 44,633	\$ 32.19	\$ 66,953
55	Management of Companies and Enterprises	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exi	40	\$ 46.18	\$ 96,058	\$ 37.43	\$ 77,846	\$ 82,666	\$ 51.10	\$ 106,279
55	Management of Companies and Enterprises	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	20	\$ 27.30	\$ 56,789	\$ 20.59	\$ 42,831	\$ 60,978	\$ 29.32	\$ 60,986
55	Management of Companies and Enterprises	53-7064	Packers and Packers, Hand	40	\$ 19.25	\$ 40,033	\$ 18.62	\$ 38,732	\$ 38,739	\$ 19.32	\$ 40,178
55	Management of Companies and Enterprises	53-7065	Stockers and Order Fillers	70	\$ 19.88	\$ 41,359	\$ 18.15	\$ 37,743	\$ 37,743	\$ 20.16	\$ 41,937
56	Administrative and Support and Waste Managem	00-0000	Total all occupations	76,380	\$ 24.60	\$ 51,168	\$ 15.00	\$ 31,200	\$ 37,520	\$ 25.58	\$ 53,215
56	Administrative and Support and Waste Managem	11-0000	Management Occupations	2,210	\$ 81.44	\$ 169,392	\$ 51.48	\$ 107,074	\$ 151,998	\$ 94.96	\$ 197,520
56	Administrative and Support and Waste Managem	11-1011	Chief Executives	10	\$ 205.93	\$ 428,340					
56	Administrative and Support and Waste Managem	11-1021	General and Operations Managers	800	\$ 87.41	\$ 181,817	\$ 49.43	\$ 102,813	\$ 155,675	\$ 103.37	\$ 215,010
56	Administrative and Support and Waste Managem	11-2021	Marketing Managers	130	\$ 89.59	\$ 186,341	\$ 66.85	\$ 139,057	\$ 154,695	\$ 93.86	\$ 195,232
56	Administrative and Support and Waste Managem	11-2022	Sales Managers	120	\$ 88.39	\$ 183,843	\$ 49.67	\$ 103,314	\$ 170,119	\$ 111.75	\$ 232,431
56	Administrative and Support and Waste Managem	11-3012	Administrative Services Managers	150	\$ 74.26	\$ 154,461	\$ 54.96	\$ 114,319	\$ 145,678	\$ 85.99	\$ 178,867
56	Administrative and Support and Waste Managem	11-3013	Facilities Managers	100	\$ 56.24	\$ 116,985	\$ 46.27	\$ 96,233	\$ 128,081	\$ 63.51	\$ 132,111
56	Administrative and Support and Waste Managem	11-3021	Computer and Information Systems Managers	110	\$ 81.53	\$ 169,587	\$ 67.91	\$ 141,250	\$ 173,307	\$ 99.44	\$ 206,843
56	Administrative and Support and Waste Managem	11-3031	Financial Managers	220	\$ 87.62	\$ 182,259	\$ 64.90	\$ 134,992	\$ 155,133	\$ 99.83	\$ 207,655
56	Administrative and Support and Waste Managem	11-3051	Industrial Production Managers	30	\$ 56.77	\$ 118,075	\$ 47.28	\$ 98,343	\$ 104,845	\$ 67.91	\$ 141,249
56	Administrative and Support and Waste Managem	11-3071	Transportation, Storage, and Distribution Managers	30	\$ 67.23	\$ 139,848	\$ 49.55	\$ 103,068	\$ 128,765	\$ 73.16	\$ 152,171
56	Administrative and Support and Waste Managem	11-3121	Human Resources Managers	60	\$ 78.88	\$ 164,065	\$ 52.74	\$ 109,696	\$ 136,201	\$ 87.50	\$ 181,996
56	Administrative and Support and Waste Managem	11-9021	Construction Managers	40	\$ 64.11	\$ 133,352	\$ 38.80	\$ 80,694	\$ 127,081	\$ 80.64	\$ 167,723
56	Administrative and Support and Waste Managem	11-9041	Architectural and Engineering Managers	20	\$ 80.17	\$ 166,760	\$ 67.05	\$ 139,471	\$ 171,101	\$ 93.70	\$ 194,903
56	Administrative and Support and Waste Managem	11-9111	Medical and Health Services Managers	120	\$ 72.66	\$ 151,123	\$ 38.64	\$ 80,372	\$ 132,351	\$ 82.09	\$ 170,744
56	Administrative and Support and Waste Managem	11-9121	Natural Sciences Managers	20	\$ 83.33	\$ 173,337	\$ 43.40	\$ 90,281	\$ 152,616	\$ 88.80	\$ 184,713
56	Administrative and Support and Waste Managem	11-9151	Social and Community Service Managers	60	\$ 46.28	\$ 96,257	\$ 35.53	\$ 73,908	\$ 96,956	\$ 61.37	\$ 127,643
56	Administrative and Support and Waste Managem	11-9199	Managers, All Other	150	\$ 78.63	\$ 163,557	\$ 62.73	\$ 130,476	\$ 153,919	\$ 86.82	\$ 180,595
56	Administrative and Support and Waste Managem	13-0000	Business and Financial Operations Occupations	3,250	\$ 48.30	\$ 100,466	\$ 30.03	\$ 62,460	\$ 83,412	\$ 57.03	\$ 118,631
56	Administrative and Support and Waste Managem	13-1020	Buyers and Purchasing Agents	50	\$ 37.69	\$ 78,404	\$ 27.59	\$ 57,396	\$ 73,740	\$ 43.48	\$ 90,432
56	Administrative and Support and Waste Managem	13-1041	Compliance Officers	190	\$ 58.09	\$ 120,832	\$ 38.79	\$ 80,680	\$ 108,441	\$ 75.00	\$ 155,998
56	Administrative and Support and Waste Managem	13-1051	Cost Estimators	60	\$ 33.06	\$ 68,762	\$ 26.07	\$ 54,220	\$ 64,768	\$ 36.95	\$ 76,850
56	Administrative and Support and Waste Managem	13-1071	Human Resources Specialists	720	\$ 36.78	\$ 76,495	\$ 24.07	\$ 50,064	\$ 64,236	\$ 41.32	\$ 85,954
56	Administrative and Support and Waste Managem	13-1081	Logisticians	50	\$ 50.01	\$ 104,027	\$ 38.89	\$ 80,899	\$ 111,361	\$ 62.50	\$ 130,003
56	Administrative and Support and Waste Managem	13-1082	Project Management Specialists	490	\$ 63.42	\$ 131,920	\$ 42.11	\$ 87,594	\$ 128,966	\$ 81.47	\$ 169,453
56	Administrative and Support and Waste Managem	13-1111	Management Analysts	190	\$ 60.99	\$ 126,862	\$ 38.74	\$ 80,574	\$ 119,285	\$ 67.55	\$ 140,513
56	Administrative and Support and Waste Managem	13-1151	Training and Development Specialists	40	\$ 33.60	\$ 69,883	\$ 19.94	\$ 41,477	\$ 60,901	\$ 38.68	\$ 80,446
56	Administrative and Support and Waste Managem	13-1161	Market Research Analysts and Marketing Specialists	180	\$ 45.22	\$ 94,053	\$ 30.03	\$ 62,459	\$ 84,761	\$ 56.62	\$ 117,777
56	Administrative and Support and Waste Managem	13-1199	Business Operations Specialists, All Other	450	\$ 43.13	\$ 89,714	\$ 32.13	\$ 66,822	\$ 83,200	\$ 48.23	\$ 100,308
56	Administrative and Support and Waste Managem	13-2011	Accountants and Auditors	510	\$ 43.43	\$ 90,343	\$ 32.58	\$ 67,768	\$ 83,412	\$ 49.94	\$ 103,876
56	Administrative and Support and Waste Managem	13-2031	Budget Analysts	20	\$ 34.41	\$ 71,574	\$ 27.38	\$ 56,953	\$ 70,791	\$ 38.41	\$ 79,885
56	Administrative and Support and Waste Managem	13-2051	Financial and Investment Analysts	70	\$ 51.78	\$ 107,699	\$ 42.13	\$ 87,629	\$ 99,573	\$ 51.13	\$ 106,348
56	Administrative and Support and Waste Managem	13-2099	Financial Specialists, All Other	30							
56	Administrative and Support and Waste Managem	15-0000	Computer and Mathematical Occupations	2,120	\$ 53.35	\$ 110,961	\$ 33.47	\$ 69,613	\$ 104,000	\$ 75.01	\$ 156,014
56	Administrative and Support and Waste Managem	15-1211	Computer Systems Analysts	220	\$ 59.66	\$ 124,092	\$ 40.70	\$ 84,650	\$ 115,124	\$ 79.33	\$ 165,013

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56	Administrative and Support and Waste Manageme	15-1212	Information Security Analysts	30	\$ 70.27	\$ 146,153	\$ 49.52	\$ 103,006	\$ 134,776	\$ 85.85	\$ 178,574
56	Administrative and Support and Waste Manageme	15-1231	Computer Network Support Specialists	80	\$ 37.11	\$ 77,182	\$ 28.96	\$ 60,234	\$ 82,502	\$ 43.34	\$ 90,141
56	Administrative and Support and Waste Manageme	15-1232	Computer User Support Specialists	280	\$ 32.47	\$ 67,545	\$ 22.53	\$ 46,872	\$ 56,492	\$ 36.57	\$ 76,057
56	Administrative and Support and Waste Manageme	15-1241	Computer Network Architects	120	\$ 71.24	\$ 148,185	\$ 53.26	\$ 110,790	\$ 150,799	\$ 90.00	\$ 187,200
56	Administrative and Support and Waste Manageme	15-1242	Database Administrators	40	\$ 37.64	\$ 78,300	\$ 18.40	\$ 38,272	\$ 38,273	\$ 70.90	\$ 147,470
56	Administrative and Support and Waste Manageme	15-1243	Database Architects	20	\$ 84.21	\$ 175,166	\$ 74.97	\$ 155,935	\$ 176,800	\$ 95.00	\$ 197,600
56	Administrative and Support and Waste Manageme	15-1244	Network and Computer Systems Administrators	90	\$ 61.27	\$ 127,447	\$ 40.00	\$ 83,200	\$ 124,800	\$ 83.00	\$ 172,638
56	Administrative and Support and Waste Manageme	15-1251	Computer Programmers	120	\$ 44.09	\$ 91,715	\$ 39.13	\$ 81,387	\$ 81,387	\$ 39.13	\$ 81,387
56	Administrative and Support and Waste Manageme	15-1252	Software Developers	420	\$ 69.18	\$ 143,902	\$ 59.17	\$ 123,072	\$ 139,272	\$ 80.38	\$ 167,182
56	Administrative and Support and Waste Manageme	15-1253	Software Quality Assurance Analysts and Testers	180	\$ 67.71	\$ 140,827	\$ 53.53	\$ 111,344	\$ 138,173	\$ 85.99	\$ 178,863
56	Administrative and Support and Waste Manageme	15-1254	Web Developers	20	\$ 52.93	\$ 110,091	\$ 40.97	\$ 85,219	\$ 92,400	\$ 65.58	\$ 136,400
56	Administrative and Support and Waste Manageme	15-1255	Web and Digital Interface Designers	30	\$ 33.58	\$ 69,855	\$ 20.69	\$ 43,039	\$ 56,594	\$ 46.07	\$ 95,834
56	Administrative and Support and Waste Manageme	15-1299	Computer Occupations, All Other	280	\$ 38.96	\$ 81,029	\$ 20.00	\$ 41,600	\$ 56,024	\$ 67.62	\$ 140,643
56	Administrative and Support and Waste Manageme	15-2051	Data Scientists	60	\$ 53.79	\$ 111,876	\$ 32.15	\$ 66,863	\$ 106,579	\$ 65.59	\$ 136,428
56	Administrative and Support and Waste Manageme	17-0000	Architecture and Engineering Occupations	490	\$ 43.92	\$ 91,361	\$ 25.10	\$ 52,217	\$ 73,327	\$ 58.06	\$ 120,772
56	Administrative and Support and Waste Manageme	17-1012	Landscape Architects	30	\$ 41.85	\$ 87,038	\$ 36.36	\$ 75,621	\$ 94,426	\$ 46.86	\$ 97,468
56	Administrative and Support and Waste Manageme	17-2041	Chemical Engineers	10	\$ 74.20	\$ 154,337	\$ 70.00	\$ 145,598	\$ 145,602	\$ 86.12	\$ 179,139
56	Administrative and Support and Waste Manageme	17-2051	Civil Engineers	30	\$ 46.25	\$ 96,191	\$ 41.87	\$ 87,099	\$ 92,583	\$ 47.35	\$ 98,491
56	Administrative and Support and Waste Manageme	17-2081	Environmental Engineers	60	\$ 46.09	\$ 95,863	\$ 35.25	\$ 73,327	\$ 100,139	\$ 58.79	\$ 122,291
56	Administrative and Support and Waste Manageme	17-2112	Industrial Engineers	30	\$ 48.49	\$ 100,862	\$ 34.66	\$ 72,090	\$ 95,546	\$ 64.10	\$ 133,321
56	Administrative and Support and Waste Manageme	17-2141	Mechanical Engineers	80	\$ 27.24	\$ 56,662	\$ 25.77	\$ 53,606	\$ 56,660	\$ 30.60	\$ 63,645
56	Administrative and Support and Waste Manageme	17-2199	Engineers, All Other	30	\$ 72.94	\$ 151,725	\$ 69.83	\$ 145,254	\$ 166,713	\$ 80.18	\$ 166,773
56	Administrative and Support and Waste Manageme	19-0000	Life, Physical, and Social Science Occupations	910	\$ 27.67	\$ 57,553	\$ 21.56	\$ 44,847	\$ 45,621	\$ 29.00	\$ 60,323
56	Administrative and Support and Waste Manageme	19-1022	Microbiologists	80	\$ 28.86	\$ 60,022	\$ 23.37	\$ 48,603	\$ 59,390	\$ 32.30	\$ 67,183
56	Administrative and Support and Waste Manageme	19-2031	Chemists	110	\$ 34.17	\$ 71,075	\$ 25.88	\$ 53,824	\$ 64,563	\$ 37.58	\$ 78,168
56	Administrative and Support and Waste Manageme	19-2041	Environmental Scientists and Specialists, Including Health	30	\$ 33.37	\$ 69,412	\$ 22.75	\$ 47,326	\$ 61,366	\$ 43.99	\$ 91,506
56	Administrative and Support and Waste Manageme	19-4031	Chemical Technicians	60	\$ 24.12	\$ 50,166	\$ 24.12	\$ 50,163	\$ 50,174	\$ 24.13	\$ 50,189
56	Administrative and Support and Waste Manageme	19-4042	Environmental Science and Protection Technicians, Including Health	40	\$ 26.51	\$ 55,140	\$ 23.92	\$ 49,761	\$ 57,736	\$ 29.55	\$ 61,471
56	Administrative and Support and Waste Manageme	19-4099	Life, Physical, and Social Science Technicians, All Other	480	\$ 21.45	\$ 44,616	\$ 17.81	\$ 37,049	\$ 44,903	\$ 21.93	\$ 45,621
56	Administrative and Support and Waste Manageme	19-5011	Occupational Health and Safety Specialists	60	\$ 33.53	\$ 69,748	\$ 18.96	\$ 39,440	\$ 48,054	\$ 42.69	\$ 88,798
56	Administrative and Support and Waste Manageme	19-5012	Occupational Health and Safety Technicians	10	\$ 22.89	\$ 47,605	\$ 21.20	\$ 44,100	\$ 44,100	\$ 21.20	\$ 44,100
56	Administrative and Support and Waste Manageme	21-0000	Community and Social Service Occupations	160	\$ 28.40	\$ 59,067	\$ 22.68	\$ 47,178	\$ 47,179	\$ 22.69	\$ 47,190
56	Administrative and Support and Waste Manageme	21-1093	Social and Human Service Assistants	20	\$ 23.05	\$ 47,953	\$ 16.67	\$ 34,678	\$ 36,177	\$ 30.43	\$ 63,288
56	Administrative and Support and Waste Manageme	21-1099	Community and Social Service Specialists, All Other	140	\$ 29.10	\$ 60,522	\$ 22.68	\$ 47,178	\$ 47,179	\$ 22.68	\$ 47,183
56	Administrative and Support and Waste Manageme	23-0000	Legal Occupations	70	\$ 74.38	\$ 154,712	\$ 34.42	\$ 71,599	\$ 108,809	\$ 92.00	\$ 191,361
56	Administrative and Support and Waste Manageme	23-1011	Lawyers	60	\$ 79.85	\$ 166,095	\$ 34.42	\$ 71,599	\$ 111,525	\$ 102.96	\$ 214,153
56	Administrative and Support and Waste Manageme	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	290	\$ 43.39	\$ 90,257	\$ 26.25	\$ 54,601	\$ 67,497	\$ 58.44	\$ 121,557
56	Administrative and Support and Waste Manageme	27-1024	Graphic Designers	20	\$ 47.66	\$ 99,129	\$ 33.79	\$ 70,275	\$ 86,147	\$ 51.17	\$ 106,440
56	Administrative and Support and Waste Manageme	27-3042	Technical Writers	50	\$ 60.35	\$ 125,522	\$ 35.16	\$ 73,126	\$ 116,021	\$ 78.41	\$ 163,102
56	Administrative and Support and Waste Manageme	27-3043	Writers and Authors	10	\$ 48.17	\$ 100,194	\$ 31.72	\$ 65,972	\$ 90,996	\$ 61.65	\$ 128,241
56	Administrative and Support and Waste Manageme	27-4032	Film and Video Editors	20	\$ 19.67	\$ 40,916	\$ 18.41	\$ 38,293	\$ 38,293	\$ 18.41	\$ 38,293
56	Administrative and Support and Waste Manageme	29-0000	Healthcare Practitioners and Technical Occupations	1,630	\$ 36.85	\$ 76,644	\$ 28.38	\$ 59,035	\$ 68,640	\$ 47.94	\$ 99,718
56	Administrative and Support and Waste Manageme	29-1141	Registered Nurses	540	\$ 45.78	\$ 95,219	\$ 36.85	\$ 76,646	\$ 100,712	\$ 50.44	\$ 104,923
56	Administrative and Support and Waste Manageme	29-2010	Clinical Laboratory Technologists and Technicians	120	\$ 29.10	\$ 60,536	\$ 22.56	\$ 46,933	\$ 50,330	\$ 28.60	\$ 59,489
56	Administrative and Support and Waste Manageme	29-2034	Radiologic Technologists and Technicians	50	\$ 35.73	\$ 74,317	\$ 31.00	\$ 64,480	\$ 66,996	\$ 48.84	\$ 101,591
56	Administrative and Support and Waste Manageme	29-2052	Pharmacy Technicians	50	\$ 20.73	\$ 43,123	\$ 19.24	\$ 40,023	\$ 45,871	\$ 22.87	\$ 47,566
56	Administrative and Support and Waste Manageme	29-2061	Licensed Practical and Licensed Vocational Nurses	350	\$ 30.35	\$ 63,121	\$ 28.69	\$ 59,685	\$ 59,687	\$ 32.30	\$ 67,190

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by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
56	Administrative and Support and Waste Manageme	29-2072	Medical Records Specialists	10	\$ 37.13	\$ 77,234	\$ 20.90	\$ 43,473	\$ 74,379	\$ 49.46	\$ 102,872
56	Administrative and Support and Waste Manageme	31-0000	Healthcare Support Occupations	900	\$ 19.98	\$ 41,566	\$ 17.62	\$ 36,660	\$ 42,194	\$ 22.07	\$ 45,912
56	Administrative and Support and Waste Manageme	31-1120	Home Health and Personal Care Aides	130	\$ 15.46	\$ 32,158	\$ 13.00	\$ 27,040	\$ 36,725	\$ 17.66	\$ 36,736
56	Administrative and Support and Waste Manageme	31-9092	Medical Assistants	80	\$ 21.22	\$ 44,143	\$ 18.30	\$ 38,061	\$ 40,003	\$ 22.81	\$ 47,447
56	Administrative and Support and Waste Manageme	31-9093	Medical Equipment Preparers	20	\$ 21.60	\$ 44,938	\$ 23.25	\$ 48,360	\$ 48,360	\$ 23.73	\$ 49,353
56	Administrative and Support and Waste Manageme	31-9097	Phlebotomists	90	\$ 18.73	\$ 38,956	\$ 16.99	\$ 35,345	\$ 38,142	\$ 18.47	\$ 38,423
56	Administrative and Support and Waste Manageme	31-9099	Healthcare Support Workers, All Other	90	\$ 22.13	\$ 46,040	\$ 20.41	\$ 42,463	\$ 46,413	\$ 23.69	\$ 49,283
56	Administrative and Support and Waste Manageme	33-0000	Protective Service Occupations	7,160	\$ 16.95	\$ 35,250	\$ 13.94	\$ 28,989	\$ 34,228	\$ 17.37	\$ 36,138
56	Administrative and Support and Waste Manageme	33-1091	First-Line Supervisors of Security Workers	330	\$ 20.03	\$ 41,669	\$ 17.18	\$ 35,743	\$ 36,084	\$ 20.50	\$ 42,640
56	Administrative and Support and Waste Manageme	33-9032	Security Guards	6,360	\$ 16.59	\$ 34,507	\$ 13.81	\$ 28,724	\$ 32,891	\$ 17.26	\$ 35,901
56	Administrative and Support and Waste Manageme	35-0000	Food Preparation and Serving Related Occupations	70	\$ 17.92	\$ 37,280	\$ 14.78	\$ 30,748	\$ 31,057	\$ 16.60	\$ 34,529
56	Administrative and Support and Waste Manageme	37-0000	Building and Grounds Cleaning and Maintenance Occupations	20,290	\$ 18.83	\$ 39,161	\$ 14.93	\$ 31,054	\$ 36,240	\$ 20.49	\$ 42,616
56	Administrative and Support and Waste Manageme	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	730	\$ 27.37	\$ 56,921	\$ 24.20	\$ 50,342	\$ 52,000	\$ 30.74	\$ 63,943
56	Administrative and Support and Waste Manageme	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping \	1,000	\$ 32.17	\$ 66,912	\$ 24.43	\$ 50,811	\$ 70,611	\$ 37.13	\$ 77,226
56	Administrative and Support and Waste Manageme	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	10,270	\$ 16.50	\$ 34,323	\$ 14.22	\$ 29,581	\$ 34,628	\$ 17.51	\$ 36,427
56	Administrative and Support and Waste Manageme	37-2012	Maids and Housekeeping Cleaners	1,020	\$ 15.31	\$ 31,844	\$ 13.70	\$ 28,503	\$ 30,707	\$ 16.51	\$ 34,339
56	Administrative and Support and Waste Manageme	37-2021	Pest Control Workers	570	\$ 22.94	\$ 47,714	\$ 21.13	\$ 43,960	\$ 46,378	\$ 22.43	\$ 46,655
56	Administrative and Support and Waste Manageme	37-3011	Landscaping and Groundskeeping Workers	5,470	\$ 19.35	\$ 40,254	\$ 17.37	\$ 36,139	\$ 38,286	\$ 21.14	\$ 43,979
56	Administrative and Support and Waste Manageme	37-3013	Tree Trimmers and Pruners	1,100	\$ 21.13	\$ 43,954	\$ 14.69	\$ 30,555	\$ 31,200	\$ 29.92	\$ 62,225
56	Administrative and Support and Waste Manageme	39-0000	Personal Care and Service Occupations	130	\$ 18.76	\$ 39,027	\$ 15.15	\$ 31,521	\$ 35,737	\$ 20.00	\$ 41,597
56	Administrative and Support and Waste Manageme	41-0000	Sales and Related Occupations	2,520	\$ 32.54	\$ 67,683	\$ 17.66	\$ 36,743	\$ 51,707	\$ 37.46	\$ 77,909
56	Administrative and Support and Waste Manageme	41-1011	First-Line Supervisors of Retail Sales Workers	80	\$ 24.88	\$ 51,741	\$ 21.43	\$ 44,575	\$ 50,147	\$ 24.27	\$ 50,485
56	Administrative and Support and Waste Manageme	41-1012	First-Line Supervisors of Non-Retail Sales Workers	190	\$ 62.57	\$ 130,145	\$ 31.10	\$ 64,689	\$ 129,804	\$ 94.39	\$ 196,332
56	Administrative and Support and Waste Manageme	41-2011	Cashiers	140	\$ 16.04	\$ 33,363	\$ 14.68	\$ 30,534	\$ 31,589	\$ 17.14	\$ 35,660
56	Administrative and Support and Waste Manageme	41-3021	Insurance Sales Agents	50	\$ 29.12	\$ 60,569	\$ 29.46	\$ 61,277	\$ 65,065	\$ 31.28	\$ 65,065
56	Administrative and Support and Waste Manageme	41-3041	Travel Agents	170	\$ 22.18	\$ 46,129	\$ 17.66	\$ 36,743	\$ 47,186	\$ 25.17	\$ 52,344
56	Administrative and Support and Waste Manageme	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,320	\$ 37.12	\$ 77,208	\$ 24.18	\$ 50,287	\$ 62,884	\$ 41.16	\$ 85,622
56	Administrative and Support and Waste Manageme	41-9099	Sales and Related Workers, All Other	90	\$ 25.01	\$ 52,019	\$ 15.28	\$ 31,793	\$ 45,199	\$ 31.02	\$ 64,529
56	Administrative and Support and Waste Manageme	43-0000	Office and Administrative Support Occupations	10,420	\$ 22.16	\$ 46,098	\$ 17.52	\$ 36,436	\$ 41,661	\$ 24.36	\$ 50,671
56	Administrative and Support and Waste Manageme	43-1011	First-Line Supervisors of Office and Administrative Support Workers	840	\$ 31.55	\$ 65,623	\$ 23.61	\$ 49,105	\$ 63,344	\$ 38.28	\$ 79,628
56	Administrative and Support and Waste Manageme	43-3011	Bill and Account Collectors	310	\$ 21.68	\$ 45,095	\$ 18.45	\$ 38,375	\$ 42,822	\$ 22.67	\$ 47,149
56	Administrative and Support and Waste Manageme	43-3021	Billing and Posting Clerks	440	\$ 23.36	\$ 48,596	\$ 19.59	\$ 40,747	\$ 48,823	\$ 26.26	\$ 54,622
56	Administrative and Support and Waste Manageme	43-3031	Bookkeeping, Accounting, and Auditing Clerks	710	\$ 25.05	\$ 52,114	\$ 21.18	\$ 44,062	\$ 49,317	\$ 29.30	\$ 60,939
56	Administrative and Support and Waste Manageme	43-3051	Payroll and Timekeeping Clerks	90	\$ 27.20	\$ 56,583	\$ 17.94	\$ 37,309	\$ 51,680	\$ 36.35	\$ 75,611
56	Administrative and Support and Waste Manageme	43-3061	Procurement Clerks	20	\$ 26.75	\$ 55,643	\$ 24.00	\$ 49,920	\$ 60,051	\$ 30.93	\$ 64,341
56	Administrative and Support and Waste Manageme	43-4041	Credit Authorizers, Checkers, and Clerks	10	\$ 26.07	\$ 54,217	\$ 24.63	\$ 51,222	\$ 51,222	\$ 26.02	\$ 54,124
56	Administrative and Support and Waste Manageme	43-4051	Customer Service Representatives	1,940	\$ 19.54	\$ 40,635	\$ 16.77	\$ 34,876	\$ 37,935	\$ 21.58	\$ 44,886
56	Administrative and Support and Waste Manageme	43-4071	File Clerks	160	\$ 20.03	\$ 41,672	\$ 17.47	\$ 36,339	\$ 38,993	\$ 23.35	\$ 48,565
56	Administrative and Support and Waste Manageme	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	270	\$ 22.45	\$ 46,692	\$ 18.85	\$ 39,211	\$ 49,164	\$ 23.94	\$ 49,804
56	Administrative and Support and Waste Manageme	43-4171	Receptionists and Information Clerks	410	\$ 17.11	\$ 35,595	\$ 15.00	\$ 31,200	\$ 31,841	\$ 19.77	\$ 41,125
56	Administrative and Support and Waste Manageme	43-4199	Information and Record Clerks, All Other	50	\$ 22.05	\$ 45,874	\$ 16.70	\$ 34,736	\$ 37,454	\$ 25.15	\$ 52,316
56	Administrative and Support and Waste Manageme	43-5021	Couriers and Messengers	150	\$ 19.48	\$ 40,528	\$ 19.63	\$ 40,830	\$ 40,830	\$ 19.63	\$ 40,830
56	Administrative and Support and Waste Manageme	43-5032	Dispatchers, Except Police, Fire, and Ambulance	110	\$ 24.60	\$ 51,175	\$ 17.17	\$ 35,713	\$ 47,454	\$ 28.50	\$ 59,286
56	Administrative and Support and Waste Manageme	43-5061	Production, Planning, and Expediting Clerks	250	\$ 22.21	\$ 46,199	\$ 20.00	\$ 41,599	\$ 44,481	\$ 22.88	\$ 47,599
56	Administrative and Support and Waste Manageme	43-5071	Shipping, Receiving, and Inventory Clerks	660	\$ 17.75	\$ 36,918	\$ 14.33	\$ 29,813	\$ 35,849	\$ 18.25	\$ 37,965
56	Administrative and Support and Waste Manageme	43-6011	Executive Secretaries and Executive Administrative Assistants	290	\$ 33.02	\$ 68,676	\$ 28.60	\$ 59,484	\$ 63,594	\$ 37.34	\$ 77,673
56	Administrative and Support and Waste Manageme	43-6013	Medical Secretaries and Administrative Assistants	20	\$ 21.65	\$ 45,042	\$ 18.72	\$ 38,943	\$ 44,062	\$ 24.05	\$ 50,022

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
56	Administrative and Support and Waste Manageme	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	950	\$ 22.13	\$ 46,037	\$ 17.53	\$ 36,460	\$ 47,367	\$ 24.36	\$ 50,671
56	Administrative and Support and Waste Manageme	43-9021	Data Entry Keyers	210	\$ 19.30	\$ 40,135	\$ 17.00	\$ 35,360	\$ 38,602	\$ 20.08	\$ 41,763
56	Administrative and Support and Waste Manageme	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	440	\$ 18.39	\$ 38,245	\$ 18.00	\$ 37,439	\$ 37,440	\$ 20.51	\$ 42,658
56	Administrative and Support and Waste Manageme	43-9061	Office Clerks, General	1,230	\$ 21.12	\$ 43,923	\$ 17.11	\$ 35,591	\$ 39,176	\$ 24.68	\$ 51,339
56	Administrative and Support and Waste Manageme	43-9111	Statistical Assistants	60	\$ 37.67	\$ 78,351	\$ 32.83	\$ 68,296	\$ 79,248	\$ 38.10	\$ 79,249
56	Administrative and Support and Waste Manageme	43-9199	Office and Administrative Support Workers, All Other	40	\$ 23.96	\$ 49,838	\$ 23.00	\$ 47,840	\$ 49,299	\$ 27.91	\$ 58,044
56	Administrative and Support and Waste Manageme	47-0000	Construction and Extraction Occupations	870	\$ 29.91	\$ 62,210	\$ 21.84	\$ 45,426	\$ 55,026	\$ 34.22	\$ 71,169
56	Administrative and Support and Waste Manageme	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	140	\$ 39.61	\$ 71,999	\$ 28.72	\$ 59,732	\$ 61,571	\$ 39.07	\$ 81,261
56	Administrative and Support and Waste Manageme	47-2031	Carpenters	90	\$ 29.09	\$ 60,517	\$ 22.62	\$ 47,043	\$ 49,237	\$ 35.00	\$ 72,795
56	Administrative and Support and Waste Manageme	47-2061	Construction Laborers	100	\$ 28.40	\$ 59,080	\$ 18.26	\$ 37,989	\$ 39,447	\$ 50.30	\$ 104,620
56	Administrative and Support and Waste Manageme	47-2073	Operating Engineers and Other Construction Equipment Operators	20	\$ 70.58	\$ 146,804	\$ 51.99	\$ 108,143	\$ 137,332	\$ 83.70	\$ 174,094
56	Administrative and Support and Waste Manageme	47-2111	Electricians	70	\$ 28.01	\$ 58,267	\$ 19.37	\$ 40,292	\$ 52,267	\$ 30.19	\$ 62,793
56	Administrative and Support and Waste Manageme	47-2152	Plumbers, Pipefitters, and Steamfitters	50	\$ 28.55	\$ 59,392	\$ 26.03	\$ 54,140	\$ 58,148	\$ 30.92	\$ 64,305
56	Administrative and Support and Waste Manageme	47-4041	Hazardous Materials Removal Workers	270	\$ 27.04	\$ 56,248	\$ 20.48	\$ 42,594	\$ 48,880	\$ 32.76	\$ 68,151
56	Administrative and Support and Waste Manageme	49-0000	Installation, Maintenance, and Repair Occupations	2,950	\$ 27.43	\$ 57,058	\$ 19.34	\$ 40,227	\$ 49,545	\$ 35.79	\$ 74,448
56	Administrative and Support and Waste Manageme	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	260	\$ 40.59	\$ 84,425	\$ 32.99	\$ 68,609	\$ 78,797	\$ 48.07	\$ 99,985
56	Administrative and Support and Waste Manageme	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	110	\$ 23.81	\$ 49,515	\$ 19.97	\$ 41,530	\$ 51,844	\$ 33.26	\$ 69,186
56	Administrative and Support and Waste Manageme	49-2098	Security and Fire Alarm Systems Installers	510	\$ 29.40	\$ 61,146	\$ 22.39	\$ 46,577	\$ 60,974	\$ 37.46	\$ 77,911
56	Administrative and Support and Waste Manageme	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	170	\$ 31.60	\$ 65,729	\$ 26.66	\$ 55,453	\$ 65,575	\$ 36.28	\$ 75,464
56	Administrative and Support and Waste Manageme	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	60	\$ 25.15	\$ 52,308	\$ 19.34	\$ 40,228	\$ 56,946	\$ 29.94	\$ 62,272
56	Administrative and Support and Waste Manageme	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 41.16	\$ 85,621	\$ 38.38	\$ 79,826	\$ 81,463	\$ 39.17	\$ 81,466
56	Administrative and Support and Waste Manageme	49-9041	Industrial Machinery Mechanics	180	\$ 20.69	\$ 43,040	\$ 13.00	\$ 27,040	\$ 27,040	\$ 26.40	\$ 54,912
56	Administrative and Support and Waste Manageme	49-9071	Maintenance and Repair Workers, General	920	\$ 22.63	\$ 47,075	\$ 17.71	\$ 36,840	\$ 44,041	\$ 23.45	\$ 48,782
56	Administrative and Support and Waste Manageme	51-0000	Production Occupations	4,490	\$ 18.16	\$ 37,770	\$ 13.98	\$ 29,086	\$ 31,279	\$ 16.88	\$ 35,113
56	Administrative and Support and Waste Manageme	51-1011	First-Line Supervisors of Production and Operating Workers	60	\$ 43.10	\$ 89,644	\$ 23.14	\$ 48,127	\$ 79,922	\$ 63.03	\$ 131,108
56	Administrative and Support and Waste Manageme	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	40	\$ 17.41	\$ 36,219	\$ 15.04	\$ 31,279	\$ 31,279	\$ 18.88	\$ 39,263
56	Administrative and Support and Waste Manageme	51-2090	Miscellaneous Assemblers and Fabricators	2,430	\$ 15.19	\$ 31,600	\$ 13.96	\$ 29,031	\$ 29,667	\$ 16.80	\$ 34,945
56	Administrative and Support and Waste Manageme	51-4121	Welders, Cutters, Solderers, and Brazers	50	\$ 29.83	\$ 62,043	\$ 23.55	\$ 48,992	\$ 70,012	\$ 35.00	\$ 72,801
56	Administrative and Support and Waste Manageme	51-8021	Stationary Engineers and Boiler Operators	30	\$ 41.06	\$ 85,397	\$ 41.25	\$ 85,804	\$ 89,746	\$ 44.09	\$ 91,701
56	Administrative and Support and Waste Manageme	51-8031	Water and Wastewater Treatment Plant and System Operators	110	\$ 37.07	\$ 77,109	\$ 37.03	\$ 77,027	\$ 77,030	\$ 37.04	\$ 77,034
56	Administrative and Support and Waste Manageme	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	70	\$ 22.05	\$ 45,856	\$ 15.25	\$ 31,727	\$ 52,000	\$ 25.01	\$ 52,028
56	Administrative and Support and Waste Manageme	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	320	\$ 20.35	\$ 42,325	\$ 15.42	\$ 32,071	\$ 37,379	\$ 21.92	\$ 45,591
56	Administrative and Support and Waste Manageme	51-9111	Packaging and Filling Machine Operators and Tenders	310	\$ 14.85	\$ 30,891	\$ 13.19	\$ 27,436	\$ 28,657	\$ 15.33	\$ 31,892
56	Administrative and Support and Waste Manageme	51-9198	Helpers--Production Workers	20	\$ 17.25	\$ 35,879	\$ 15.00	\$ 31,200	\$ 32,013	\$ 16.45	\$ 34,214
56	Administrative and Support and Waste Manageme	51-9199	Production Workers, All Other	570	\$ 15.59	\$ 32,430	\$ 13.87	\$ 28,841	\$ 31,190	\$ 16.17	\$ 33,625
56	Administrative and Support and Waste Manageme	53-0000	Transportation and Material Moving Occupations	15,310	\$ 17.73	\$ 36,872	\$ 14.07	\$ 29,259	\$ 34,422	\$ 18.45	\$ 38,371
56	Administrative and Support and Waste Manageme	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Ex	230	\$ 31.31	\$ 65,129	\$ 23.23	\$ 48,311	\$ 65,180	\$ 35.90	\$ 74,669
56	Administrative and Support and Waste Manageme	53-3031	Driver/Sales Workers	70	\$ 17.28	\$ 35,939	\$ 17.36	\$ 36,099	\$ 36,100	\$ 17.36	\$ 36,105
56	Administrative and Support and Waste Manageme	53-3032	Heavy and Tractor-Trailer Truck Drivers	960	\$ 29.27	\$ 60,877	\$ 26.82	\$ 55,794	\$ 59,460	\$ 29.58	\$ 61,522
56	Administrative and Support and Waste Manageme	53-7051	Industrial Truck and Tractor Operators	950	\$ 19.84	\$ 41,272	\$ 17.42	\$ 36,226	\$ 37,888	\$ 22.11	\$ 45,998
56	Administrative and Support and Waste Manageme	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7,630	\$ 16.14	\$ 33,581	\$ 14.17	\$ 29,482	\$ 31,078	\$ 16.76	\$ 34,865
56	Administrative and Support and Waste Manageme	53-7063	Machine Feeders and Offbearers	160	\$ 16.22	\$ 33,733	\$ 13.80	\$ 28,700	\$ 34,592	\$ 17.33	\$ 36,044
56	Administrative and Support and Waste Manageme	53-7064	Packers and Packagers, Hand	3,230	\$ 15.28	\$ 31,778	\$ 13.89	\$ 28,891	\$ 29,532	\$ 16.60	\$ 34,526
56	Administrative and Support and Waste Manageme	53-7065	Stockers and Order Fillers	830	\$ 14.78	\$ 30,751	\$ 13.00	\$ 27,040	\$ 27,964	\$ 15.79	\$ 32,838
56	Administrative and Support and Waste Manageme	53-7081	Refuse and Recyclable Material Collectors	1,010	\$ 23.38	\$ 48,633	\$ 15.02	\$ 31,245	\$ 49,602	\$ 29.83	\$ 62,053
61	Educational Services	00-0000	Total all occupations	110,110	\$ 35.90	\$ 74,682	\$ 23.29	\$ 48,433	\$ 65,002	\$ 45.66	\$ 94,966
61	Educational Services	11-0000	Management Occupations	5,770	\$ 69.28	\$ 144,098	\$ 50.32	\$ 104,675	\$ 130,400	\$ 78.93	\$ 164,182

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
61	Educational Services	11-1021	General and Operations Managers	100	\$ 82.63	\$ 171,874	\$ 55.21	\$ 114,840	\$ 153,659	\$ 104.35	\$ 217,055
61	Educational Services	11-2021	Marketing Managers	50	\$ 62.20	\$ 129,382	\$ 53.61	\$ 111,510	\$ 123,508	\$ 59.47	\$ 123,702
61	Educational Services	11-2032	Public Relations Managers	80	\$ 57.28	\$ 119,136	\$ 47.65	\$ 99,114	\$ 102,525	\$ 61.47	\$ 127,849
61	Educational Services	11-2033	Fundraising Managers	60	\$ 78.49	\$ 163,257	\$ 59.43	\$ 123,605	\$ 133,231	\$ 96.42	\$ 200,552
61	Educational Services	11-3012	Administrative Services Managers	270	\$ 63.85	\$ 132,810	\$ 50.16	\$ 104,332	\$ 129,383	\$ 75.00	\$ 155,995
61	Educational Services	11-3013	Facilities Managers	260	\$ 52.87	\$ 109,969	\$ 45.30	\$ 94,221	\$ 103,320	\$ 58.24	\$ 121,139
61	Educational Services	11-3021	Computer and Information Systems Managers	30							
61	Educational Services	11-3031	Financial Managers	150	\$ 74.69	\$ 155,345	\$ 54.28	\$ 112,909	\$ 135,200	\$ 84.23	\$ 175,193
61	Educational Services	11-3061	Purchasing Managers	10	\$ 51.57	\$ 107,265	\$ 46.61	\$ 96,951	\$ 106,374	\$ 57.19	\$ 118,963
61	Educational Services	11-3071	Transportation, Storage, and Distribution Managers	10	\$ 58.04	\$ 120,726	\$ 50.80	\$ 105,665	\$ 114,798	\$ 60.14	\$ 125,090
61	Educational Services	11-3121	Human Resources Managers	70	\$ 66.69	\$ 138,709	\$ 50.58	\$ 105,211	\$ 138,936	\$ 79.55	\$ 165,468
61	Educational Services	11-3131	Training and Development Managers	40	\$ 65.21	\$ 135,644	\$ 38.95	\$ 81,010	\$ 137,794	\$ 83.11	\$ 172,878
61	Educational Services	11-9031	Education and Childcare Administrators, Preschool and Daycare	30	\$ 39.74	\$ 82,651	\$ 22.74	\$ 47,295	\$ 77,128	\$ 48.55	\$ 100,976
61	Educational Services	11-9032	Education Administrators, Kindergarten through Secondary	3,320		\$ 140,199		\$ 110,209	\$ 132,601		\$ 165,116
61	Educational Services	11-9033	Education Administrators, Postsecondary	890	\$ 72.10	\$ 149,975	\$ 50.31	\$ 104,637	\$ 131,012	\$ 81.67	\$ 169,879
61	Educational Services	11-9039	Education Administrators, All Other	60	\$ 63.34	\$ 133,830	\$ 37.14	\$ 77,249	\$ 104,483	\$ 85.32	\$ 177,474
61	Educational Services	11-9111	Medical and Health Services Managers	20	\$ 73.77	\$ 153,443	\$ 48.34	\$ 100,555	\$ 125,098	\$ 78.56	\$ 163,414
61	Educational Services	11-9121	Natural Sciences Managers	20	\$ 40.10	\$ 83,400	\$ 27.85	\$ 57,930	\$ 82,912	\$ 43.90	\$ 91,307
61	Educational Services	11-9151	Social and Community Service Managers	50	\$ 47.17	\$ 98,104	\$ 34.34	\$ 71,427	\$ 96,962	\$ 54.87	\$ 114,126
61	Educational Services	11-9199	Managers, All Other	170	\$ 55.90	\$ 116,266	\$ 49.81	\$ 103,596	\$ 104,740	\$ 62.28	\$ 129,533
61	Educational Services	13-0000	Business and Financial Operations Occupations	2,890	\$ 38.82	\$ 80,741	\$ 29.93	\$ 62,249	\$ 80,818	\$ 46.77	\$ 97,289
61	Educational Services	13-1020	Buyers and Purchasing Agents	50	\$ 33.50	\$ 69,687	\$ 29.49	\$ 61,332	\$ 67,732	\$ 40.54	\$ 84,325
61	Educational Services	13-1041	Compliance Officers	60	\$ 35.63	\$ 74,118	\$ 27.94	\$ 58,121	\$ 78,670	\$ 40.41	\$ 84,056
61	Educational Services	13-1071	Human Resources Specialists	470	\$ 35.99	\$ 74,864	\$ 24.30	\$ 50,534	\$ 62,092	\$ 44.23	\$ 92,007
61	Educational Services	13-1111	Management Analysts	30	\$ 53.94	\$ 112,195	\$ 40.85	\$ 84,976	\$ 110,453	\$ 60.62	\$ 126,090
61	Educational Services	13-1121	Meeting, Convention, and Event Planners	30	\$ 34.99	\$ 72,781	\$ 27.37	\$ 56,925	\$ 63,317	\$ 44.69	\$ 92,963
61	Educational Services	13-1131	Fundraisers	180	\$ 37.61	\$ 78,221	\$ 30.68	\$ 63,825	\$ 78,186	\$ 42.51	\$ 88,416
61	Educational Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 31.15	\$ 64,788	\$ 25.16	\$ 52,343	\$ 61,470	\$ 36.18	\$ 75,255
61	Educational Services	13-1151	Training and Development Specialists	200	\$ 46.09	\$ 95,858	\$ 31.89	\$ 66,336	\$ 87,275	\$ 62.65	\$ 130,322
61	Educational Services	13-1161	Market Research Analysts and Marketing Specialists	90	\$ 36.05	\$ 74,976	\$ 28.31	\$ 58,894	\$ 74,976	\$ 41.91	\$ 87,179
61	Educational Services	13-1199	Business Operations Specialists, All Other	1,200	\$ 39.03	\$ 81,190	\$ 31.82	\$ 66,181	\$ 81,574	\$ 46.65	\$ 97,024
61	Educational Services	13-2011	Accountants and Auditors	320	\$ 41.98	\$ 87,318	\$ 33.37	\$ 69,403	\$ 81,730	\$ 49.58	\$ 103,125
61	Educational Services	13-2031	Budget Analysts	10	\$ 47.37	\$ 98,530	\$ 37.93	\$ 78,889	\$ 97,379	\$ 56.47	\$ 117,462
61	Educational Services	13-2099	Financial Specialists, All Other	190	\$ 33.00	\$ 68,644	\$ 25.11	\$ 52,237	\$ 64,128	\$ 39.77	\$ 82,720
61	Educational Services	15-0000	Computer and Mathematical Occupations	1,390	\$ 40.19	\$ 83,586	\$ 28.83	\$ 59,968	\$ 80,306	\$ 50.40	\$ 104,822
61	Educational Services	15-1211	Computer Systems Analysts	10	\$ 39.97	\$ 83,135	\$ 35.63	\$ 74,103	\$ 74,103	\$ 35.63	\$ 74,103
61	Educational Services	15-1232	Computer User Support Specialists	630	\$ 31.28	\$ 65,062	\$ 24.84	\$ 51,659	\$ 60,811	\$ 38.46	\$ 79,996
61	Educational Services	15-1242	Database Administrators	10	\$ 41.49	\$ 86,289	\$ 33.99	\$ 70,699	\$ 80,305	\$ 42.90	\$ 89,239
61	Educational Services	15-1244	Network and Computer Systems Administrators	200	\$ 50.82	\$ 105,705	\$ 40.70	\$ 84,652	\$ 101,758	\$ 61.37	\$ 127,660
61	Educational Services	15-1254	Web Developers	20	\$ 41.80	\$ 86,952	\$ 36.33	\$ 75,561	\$ 79,082	\$ 43.44	\$ 90,361
61	Educational Services	15-1299	Computer Occupations, All Other	420	\$ 47.61	\$ 99,030	\$ 38.76	\$ 80,614	\$ 107,763	\$ 52.77	\$ 109,752
61	Educational Services	19-0000	Life, Physical, and Social Science Occupations	840	\$ 42.13	\$ 87,627	\$ 34.46	\$ 71,668	\$ 84,065	\$ 49.57	\$ 103,105
61	Educational Services	19-3033	Clinical and Counseling Psychologists	20	\$ 47.82	\$ 99,471	\$ 41.35	\$ 86,015	\$ 97,693	\$ 53.19	\$ 110,641
61	Educational Services	19-3034	School Psychologists	670	\$ 43.45	\$ 90,367	\$ 36.32	\$ 75,541	\$ 85,105	\$ 50.23	\$ 104,483
61	Educational Services	19-4061	Social Science Research Assistants	40	\$ 25.68	\$ 53,420	\$ 23.51	\$ 48,909	\$ 49,101	\$ 33.08	\$ 68,801
61	Educational Services	19-5011	Occupational Health and Safety Specialists	20	\$ 43.91	\$ 91,337	\$ 35.60	\$ 74,045	\$ 86,321	\$ 51.34	\$ 106,778
61	Educational Services	21-0000	Community and Social Service Occupations	3,350	\$ 37.32	\$ 77,615	\$ 30.03	\$ 62,453	\$ 76,129	\$ 46.51	\$ 96,748

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
61	Educational Services	21-1012	Educational, Guidance, and Career Counselors and Advisors	1,850	\$ 38.68	\$ 80,451	\$ 30.80	\$ 64,074	\$ 77,343	\$ 47.33	\$ 98,441
61	Educational Services	21-1018	Substance abuse, behavioral disorder, and mental health counselors	350	\$ 37.00	\$ 76,961	\$ 29.30	\$ 60,953	\$ 75,811	\$ 44.58	\$ 92,728
61	Educational Services	21-1021	Child, Family, and School Social Workers	830	\$ 38.75	\$ 80,606	\$ 31.95	\$ 66,463	\$ 78,347	\$ 47.48	\$ 98,754
61	Educational Services	21-1093	Social and Human Service Assistants	90	\$ 19.75	\$ 41,076	\$ 13.30	\$ 27,670	\$ 43,268	\$ 21.01	\$ 43,692
61	Educational Services	21-1094	Community Health Workers	20	\$ 28.11	\$ 58,477	\$ 27.86	\$ 57,945	\$ 59,537	\$ 28.62	\$ 59,537
61	Educational Services	21-1099	Community and Social Service Specialists, All Other	100	\$ 27.25	\$ 56,678	\$ 20.67	\$ 42,993	\$ 59,987	\$ 29.91	\$ 62,210
61	Educational Services	21-2011	Clergy	20	\$ 25.32	\$ 52,665	\$ 19.96	\$ 41,509	\$ 45,698	\$ 37.18	\$ 77,332
61	Educational Services	21-2099	Religious Workers, All Other	50	\$ 27.37	\$ 56,926	\$ 24.54	\$ 51,053	\$ 61,212	\$ 29.43	\$ 61,213
61	Educational Services	23-0000	Legal Occupations	50	\$ 69.40	\$ 144,345	\$ 38.37	\$ 79,799	\$ 134,066	\$ 95.22	\$ 198,066
61	Educational Services	23-1011	Lawyers	40	\$ 83.53	\$ 173,733	\$ 52.35	\$ 108,882	\$ 163,304	\$ 97.89	\$ 203,619
61	Educational Services	23-2011	Paralegals and Legal Assistants		\$ 30.77	\$ 64,011	\$ 28.66	\$ 59,620	\$ 59,620	\$ 28.66	\$ 59,620
61	Educational Services	25-0000	Educational Instruction and Library Occupations	72,160	\$ 35.76	\$ 74,383	\$ 24.06	\$ 50,053	\$ 67,618	\$ 45.73	\$ 95,126
61	Educational Services	25-1011	Business Teachers, Postsecondary	950		\$ 150,207		\$ 101,590	\$ 133,700		\$ 206,016
61	Educational Services	25-1021	Computer Science Teachers, Postsecondary	500		\$ 123,375		\$ 98,668	\$ 126,308		\$ 157,975
61	Educational Services	25-1022	Mathematical Science Teachers, Postsecondary	450		\$ 129,047		\$ 76,891	\$ 107,977		\$ 163,663
61	Educational Services	25-1031	Architecture Teachers, Postsecondary	160		\$ 80,660		\$ 61,982	\$ 78,099		\$ 99,015
61	Educational Services	25-1032	Engineering Teachers, Postsecondary	70		\$ 113,934		\$ 80,161	\$ 103,387		\$ 131,222
61	Educational Services	25-1042	Biological Science Teachers, Postsecondary	650		\$ 133,219		\$ 83,696	\$ 128,424		\$ 162,569
61	Educational Services	25-1051	Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	40		\$ 131,985		\$ 103,443	\$ 135,933		\$ 151,874
61	Educational Services	25-1052	Chemistry Teachers, Postsecondary	250		\$ 123,143		\$ 79,516	\$ 105,663		\$ 157,258
61	Educational Services	25-1053	Environmental Science Teachers, Postsecondary	110		\$ 95,046		\$ 64,277	\$ 99,173		\$ 117,699
61	Educational Services	25-1054	Physics Teachers, Postsecondary	110		\$ 110,338		\$ 77,518	\$ 98,927		\$ 129,158
61	Educational Services	25-1061	Anthropology and Archeology Teachers, Postsecondary	80		\$ 109,189		\$ 75,235	\$ 101,667		\$ 129,727
61	Educational Services	25-1062	Area, Ethnic, and Cultural Studies Teachers, Postsecondary	100		\$ 105,213		\$ 77,538	\$ 101,683		\$ 129,671
61	Educational Services	25-1063	Economics Teachers, Postsecondary	120		\$ 140,886		\$ 100,719	\$ 123,769		\$ 164,907
61	Educational Services	25-1065	Political Science Teachers, Postsecondary	160		\$ 119,089		\$ 76,446	\$ 103,458		\$ 155,963
61	Educational Services	25-1066	Psychology Teachers, Postsecondary	540		\$ 112,576		\$ 83,139	\$ 100,542		\$ 129,468
61	Educational Services	25-1067	Sociology Teachers, Postsecondary	200		\$ 106,721		\$ 79,275	\$ 95,994		\$ 125,843
61	Educational Services	25-1071	Health Specialties Teachers, Postsecondary	850		\$ 126,660		\$ 100,927	\$ 102,599		\$ 156,936
61	Educational Services	25-1072	Nursing Instructors and Teachers, Postsecondary	490		\$ 92,193		\$ 50,404	\$ 96,212		\$ 103,262
61	Educational Services	25-1081	Education Teachers, Postsecondary	890		\$ 93,360		\$ 58,763	\$ 82,148		\$ 126,591
61	Educational Services	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	170		\$ 80,473		\$ 59,952	\$ 74,532		\$ 101,555
61	Educational Services	25-1113	Social Work Teachers, Postsecondary	70		\$ 77,929		\$ 59,183	\$ 79,920		\$ 94,327
61	Educational Services	25-1121	Art, Drama, and Music Teachers, Postsecondary	840		\$ 105,870		\$ 71,808	\$ 98,567		\$ 127,506
61	Educational Services	25-1122	Communications Teachers, Postsecondary	390		\$ 107,826		\$ 76,067	\$ 100,406		\$ 129,428
61	Educational Services	25-1123	English Language and Literature Teachers, Postsecondary	720		\$ 115,211		\$ 77,124	\$ 100,473		\$ 135,385
61	Educational Services	25-1124	Foreign Language and Literature Teachers, Postsecondary	200		\$ 104,115		\$ 77,330	\$ 98,489		\$ 126,430
61	Educational Services	25-1125	History Teachers, Postsecondary	210		\$ 113,440		\$ 82,258	\$ 102,248		\$ 128,736
61	Educational Services	25-1126	Philosophy and Religion Teachers, Postsecondary	270		\$ 115,911		\$ 77,088	\$ 100,141		\$ 146,764
61	Educational Services	25-1192	Family and Consumer Sciences Teachers, Postsecondary	50		\$ 121,631		\$ 107,025	\$ 130,161		\$ 130,161
61	Educational Services	25-1193	Recreation and Fitness Studies Teachers, Postsecondary	70		\$ 102,071		\$ 78,927	\$ 106,495		\$ 130,697
61	Educational Services	25-1194	Career/Technical Education Teachers, Postsecondary	520	\$ 38.75	\$ 80,608	\$ 28.48	\$ 59,241	\$ 77,735	\$ 46.94	\$ 97,626
61	Educational Services	25-1199	Postsecondary Teachers, All Other	390		\$ 99,403		\$ 60,419	\$ 78,793		\$ 131,055
61	Educational Services	25-2011	Preschool Teachers, Except Special Education	1,230	\$ 34.15	\$ 71,037	\$ 28.68	\$ 59,649	\$ 64,143	\$ 42.19	\$ 87,748
61	Educational Services	25-2012	Kindergarten Teachers, Except Special Education	1,500		\$ 74,400		\$ 60,504	\$ 74,074		\$ 92,501
61	Educational Services	25-2021	Elementary School Teachers, Except Special Education	12,460		\$ 76,380		\$ 62,196	\$ 76,519		\$ 94,966
61	Educational Services	25-2022	Middle School Teachers, Except Special and Career/Technical Education	7,830		\$ 78,098		\$ 62,795	\$ 77,316		\$ 94,779

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61	Educational Services	25-2031	Secondary School Teachers, Except Special and Career/Technical Educatio	10,220		\$ 81,488		\$ 63,279	\$ 78,178		\$ 99,491
61	Educational Services	25-2032	Career/Technical Education Teachers, Secondary School	460		\$ 74,167		\$ 62,502	\$ 74,712		\$ 77,110
61	Educational Services	25-2051	Special Education Teachers, Preschool	300		\$ 77,039		\$ 64,885	\$ 75,093		\$ 92,794
61	Educational Services	25-2052	Special Education Teachers, Kindergarten and Elementary School	3,330		\$ 74,643		\$ 61,705	\$ 73,656		\$ 81,148
61	Educational Services	25-2057	Special Education Teachers, Middle School	1,900		\$ 78,350		\$ 64,128	\$ 76,452		\$ 96,239
61	Educational Services	25-2058	Special Education Teachers, Secondary School	1,720		\$ 83,010		\$ 65,256	\$ 78,960		\$ 99,316
61	Educational Services	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Secon	50	\$ 33.42	\$ 69,508	\$ 26.74	\$ 55,617	\$ 62,349	\$ 40.78	\$ 84,832
61	Educational Services	25-3021	Self-Enrichment Teachers	2,830	\$ 32.56	\$ 67,729	\$ 22.88	\$ 47,582	\$ 63,140	\$ 39.73	\$ 82,641
61	Educational Services	25-3031	Substitute Teachers, Short-Term	2,820	\$ 16.75	\$ 34,840	\$ 13.52	\$ 28,131	\$ 30,866	\$ 18.36	\$ 38,183
61	Educational Services	25-3041	Tutors	1,600	\$ 24.38	\$ 50,719	\$ 14.02	\$ 29,171	\$ 43,368	\$ 27.84	\$ 57,907
61	Educational Services	25-3099	Teachers and Instructors, All Other	90		\$ 71,911		\$ 64,934	\$ 71,102		\$ 84,534
61	Educational Services	25-4022	Librarians and Media Collections Specialists	700	\$ 39.15	\$ 81,430	\$ 33.84	\$ 70,392	\$ 78,442	\$ 45.35	\$ 94,333
61	Educational Services	25-4031	Library Technicians	90	\$ 25.54	\$ 53,116	\$ 19.88	\$ 41,355	\$ 50,326	\$ 30.32	\$ 63,068
61	Educational Services	25-9031	Instructional Coordinators	720	\$ 41.85	\$ 87,051	\$ 36.67	\$ 76,272	\$ 86,965	\$ 49.10	\$ 102,132
61	Educational Services	25-9044	Teaching Assistants, Postsecondary	490		\$ 56,878		\$ 34,216	\$ 61,253		\$ 77,021
61	Educational Services	25-9045	Teaching Assistants, Except Postsecondary	10,900		\$ 36,799		\$ 30,174	\$ 35,320		\$ 43,051
61	Educational Services	25-9099	Educational Instruction and Library Workers, All Other	30	\$ 38.29	\$ 79,636	\$ 23.96	\$ 49,827	\$ 70,120	\$ 45.19	\$ 93,986
61	Educational Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,530	\$ 36.18	\$ 75,260	\$ 24.83	\$ 51,648	\$ 69,949	\$ 41.54	\$ 86,393
61	Educational Services	27-1019	Artists and Related Workers, All Other	20	\$ 29.80	\$ 61,984	\$ 25.95	\$ 53,980	\$ 57,392	\$ 32.74	\$ 68,104
61	Educational Services	27-1024	Graphic Designers	10	\$ 32.40	\$ 67,392	\$ 26.27	\$ 54,645	\$ 67,601	\$ 36.45	\$ 75,817
61	Educational Services	27-1027	Set and Exhibit Designers	10	\$ 41.33	\$ 85,973	\$ 41.71	\$ 86,749	\$ 86,791	\$ 41.73	\$ 86,791
61	Educational Services	27-2022	Coaches and Scouts	1,060		\$ 70,592		\$ 50,253	\$ 64,313		\$ 80,342
61	Educational Services	27-3031	Public Relations Specialists	220	\$ 37.71	\$ 78,436	\$ 29.44	\$ 61,241	\$ 74,980	\$ 45.69	\$ 95,029
61	Educational Services	27-3043	Writers and Authors	40	\$ 38.65	\$ 80,394	\$ 29.20	\$ 60,741	\$ 78,712	\$ 50.46	\$ 104,957
61	Educational Services	27-4011	Audio and Video Technicians	20	\$ 36.84	\$ 76,617	\$ 29.83	\$ 62,043	\$ 74,538	\$ 46.05	\$ 95,774
61	Educational Services	29-0000	Healthcare Practitioners and Technical Occupations	2,830	\$ 41.10	\$ 85,491	\$ 31.52	\$ 65,569	\$ 78,735	\$ 48.01	\$ 99,860
61	Educational Services	29-1122	Occupational Therapists	240	\$ 42.28	\$ 87,941	\$ 33.16	\$ 68,980	\$ 87,630	\$ 48.63	\$ 101,147
61	Educational Services	29-1123	Physical Therapists	110	\$ 48.62	\$ 101,125	\$ 47.00	\$ 97,763	\$ 97,933	\$ 51.05	\$ 106,176
61	Educational Services	29-1127	Speech-Language Pathologists	860	\$ 40.97	\$ 85,227	\$ 31.80	\$ 66,151	\$ 78,316	\$ 48.65	\$ 101,198
61	Educational Services	29-1141	Registered Nurses	1,230	\$ 38.33	\$ 79,719	\$ 30.72	\$ 63,892	\$ 78,270	\$ 46.46	\$ 96,630
61	Educational Services	29-1171	Nurse Practitioners	20	\$ 59.05	\$ 122,832	\$ 53.98	\$ 112,274	\$ 129,613	\$ 63.49	\$ 132,062
61	Educational Services	29-9091	Athletic Trainers	110		\$ 76,999		\$ 66,394	\$ 72,541		\$ 91,146
61	Educational Services	31-0000	Healthcare Support Occupations	150	\$ 24.38	\$ 50,713	\$ 21.70	\$ 45,137	\$ 47,986	\$ 25.85	\$ 53,759
61	Educational Services	31-1131	Nursing Assistants	90	\$ 24.13	\$ 50,197	\$ 20.34	\$ 42,308	\$ 47,986	\$ 25.85	\$ 53,759
61	Educational Services	31-2011	Occupational Therapy Assistants	10	\$ 33.63	\$ 69,953	\$ 27.02	\$ 56,196	\$ 80,871	\$ 39.78	\$ 82,744
61	Educational Services	33-0000	Protective Service Occupations	1,740	\$ 22.65	\$ 47,114	\$ 16.81	\$ 34,966	\$ 41,996	\$ 27.44	\$ 57,081
61	Educational Services	33-1012	First-Line Supervisors of Police and Detectives	20	\$ 46.20	\$ 96,099	\$ 37.88	\$ 78,783	\$ 95,549	\$ 47.57	\$ 98,943
61	Educational Services	33-1091	First-Line Supervisors of Security Workers	30	\$ 30.37	\$ 63,167	\$ 24.48	\$ 50,921	\$ 56,422	\$ 37.17	\$ 77,318
61	Educational Services	33-1099	First-Line Supervisors of Protective Service Workers, All Other	10	\$ 41.60	\$ 86,524	\$ 38.33	\$ 79,728	\$ 85,306	\$ 44.08	\$ 91,678
61	Educational Services	33-3051	Police and Sheriff's Patrol Officers	160	\$ 33.38	\$ 69,420	\$ 22.77	\$ 47,358	\$ 60,862	\$ 45.38	\$ 94,387
61	Educational Services	33-9032	Security Guards	1,210	\$ 22.01	\$ 45,780	\$ 16.94	\$ 35,241	\$ 45,978	\$ 27.32	\$ 56,823
61	Educational Services	33-9094	School Bus Monitors	260	\$ 16.47	\$ 34,261	\$ 14.52	\$ 30,194	\$ 33,724	\$ 18.28	\$ 38,017
61	Educational Services	33-9099	Protective Service Workers, All Other	10	\$ 19.95	\$ 41,488	\$ 17.96	\$ 37,360	\$ 39,536	\$ 21.61	\$ 44,946
61	Educational Services	35-0000	Food Preparation and Serving Related Occupations	550	\$ 17.51	\$ 36,427	\$ 14.23	\$ 29,600	\$ 29,600	\$ 19.33	\$ 40,198
61	Educational Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	20	\$ 29.04	\$ 60,394	\$ 21.62	\$ 44,961	\$ 51,090	\$ 29.25	\$ 60,840
61	Educational Services	35-2012	Cooks, Institution and Cafeteria	80	\$ 22.17	\$ 46,123	\$ 18.67	\$ 38,834	\$ 45,563	\$ 25.51	\$ 53,061
61	Educational Services	35-9099	Food Preparation and Serving Related Workers, All Other	380	\$ 15.43	\$ 32,099	\$ 14.23	\$ 29,600	\$ 29,600	\$ 15.97	\$ 33,218

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
61	Educational Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	4,230	\$ 24.01	\$ 49,936	\$ 19.34	\$ 40,228	\$ 47,559	\$ 28.29	\$ 58,836
61	Educational Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	90	\$ 30.13	\$ 62,670	\$ 25.75	\$ 53,559	\$ 59,961	\$ 35.70	\$ 74,255
61	Educational Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	3,920	\$ 23.70	\$ 49,302	\$ 19.24	\$ 40,026	\$ 47,077	\$ 28.02	\$ 58,281
61	Educational Services	37-3011	Landscaping and Groundskeeping Workers	200	\$ 27.05	\$ 56,265	\$ 23.12	\$ 48,096	\$ 53,548	\$ 30.97	\$ 64,408
61	Educational Services	37-3019	Grounds Maintenance Workers, All Other	10	\$ 24.85	\$ 51,687	\$ 22.90	\$ 47,636	\$ 47,658	\$ 26.50	\$ 55,122
61	Educational Services	39-0000	Personal Care and Service Occupations	1,950	\$ 18.15	\$ 37,755	\$ 13.75	\$ 28,600	\$ 34,407	\$ 19.91	\$ 41,406
61	Educational Services	39-1022	First-Line Supervisors of Personal Service Workers	80	\$ 30.71	\$ 63,870	\$ 25.35	\$ 52,733	\$ 67,496	\$ 34.43	\$ 71,605
61	Educational Services	39-9011	Childcare Workers	1,650	\$ 16.89	\$ 35,137	\$ 13.75	\$ 28,600	\$ 33,781	\$ 18.41	\$ 38,293
61	Educational Services	39-9032	Recreation Workers	10	\$ 24.11	\$ 50,154	\$ 13.00	\$ 27,040	\$ 61,527	\$ 32.61	\$ 67,827
61	Educational Services	39-9041	Residential Advisors	40	\$ 31.14	\$ 64,778	\$ 29.19	\$ 60,714	\$ 62,004	\$ 37.30	\$ 77,591
61	Educational Services	41-0000	Sales and Related Occupations	100	\$ 33.82	\$ 70,342	\$ 22.32	\$ 46,424	\$ 63,460	\$ 46.69	\$ 97,106
61	Educational Services	41-2031	Retail Salespersons	10	\$ 22.42	\$ 46,628	\$ 18.40	\$ 38,271	\$ 46,595	\$ 22.41	\$ 46,603
61	Educational Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	70	\$ 38.57	\$ 80,218	\$ 26.92	\$ 55,990	\$ 66,909	\$ 51.83	\$ 107,811
61	Educational Services	43-0000	Office and Administrative Support Occupations	8,220	\$ 25.47	\$ 52,986	\$ 19.21	\$ 39,963	\$ 50,525	\$ 29.76	\$ 61,897
61	Educational Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	410	\$ 34.15	\$ 71,028	\$ 28.32	\$ 58,906	\$ 73,468	\$ 38.04	\$ 79,120
61	Educational Services	43-3021	Billing and Posting Clerks	70	\$ 29.55	\$ 61,456	\$ 22.75	\$ 47,325	\$ 65,596	\$ 35.01	\$ 72,811
61	Educational Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	400	\$ 25.97	\$ 54,021	\$ 21.88	\$ 45,516	\$ 52,002	\$ 29.90	\$ 62,193
61	Educational Services	43-3051	Payroll and Timekeeping Clerks	170	\$ 27.43	\$ 57,057	\$ 22.42	\$ 46,641	\$ 59,602	\$ 30.65	\$ 63,752
61	Educational Services	43-3061	Procurement Clerks	30	\$ 19.72	\$ 41,022	\$ 17.06	\$ 35,495	\$ 35,496	\$ 22.32	\$ 46,425
61	Educational Services	43-4051	Customer Service Representatives	130	\$ 19.91	\$ 41,414	\$ 16.11	\$ 33,507	\$ 36,086	\$ 21.82	\$ 45,384
61	Educational Services	43-4071	File Clerks	20	\$ 23.36	\$ 48,584	\$ 22.25	\$ 46,280	\$ 47,588	\$ 24.81	\$ 51,601
61	Educational Services	43-4121	Library Assistants, Clerical	50	\$ 20.00	\$ 41,604	\$ 13.85	\$ 28,812	\$ 43,842	\$ 23.51	\$ 48,908
61	Educational Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 27.13	\$ 56,438	\$ 23.87	\$ 49,649	\$ 57,553	\$ 27.73	\$ 57,688
61	Educational Services	43-4171	Receptionists and Information Clerks	640	\$ 19.71	\$ 40,990	\$ 15.33	\$ 31,885	\$ 37,475	\$ 23.29	\$ 48,434
61	Educational Services	43-4199	Information and Record Clerks, All Other	60	\$ 30.33	\$ 63,095	\$ 19.66	\$ 40,901	\$ 60,517	\$ 40.19	\$ 83,602
61	Educational Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance	50	\$ 26.10	\$ 54,293	\$ 23.57	\$ 49,019	\$ 51,173	\$ 30.44	\$ 63,309
61	Educational Services	43-5061	Production, Planning, and Expediting Clerks	180	\$ 28.76	\$ 59,826	\$ 22.43	\$ 46,662	\$ 59,550	\$ 33.95	\$ 70,607
61	Educational Services	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 21.40	\$ 44,506	\$ 16.52	\$ 34,359	\$ 47,501	\$ 24.45	\$ 50,860
61	Educational Services	43-6011	Executive Secretaries and Executive Administrative Assistants	480	\$ 33.77	\$ 70,243	\$ 29.07	\$ 60,458	\$ 69,383	\$ 37.93	\$ 78,897
61	Educational Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	4,440	\$ 25.92	\$ 53,915	\$ 22.64	\$ 47,091	\$ 51,133	\$ 29.75	\$ 61,887
61	Educational Services	43-9021	Data Entry Keyers	40	\$ 21.32	\$ 44,341	\$ 13.65	\$ 28,402	\$ 44,874	\$ 28.78	\$ 59,862
61	Educational Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	30	\$ 21.16	\$ 44,012	\$ 19.83	\$ 41,256	\$ 45,406	\$ 23.64	\$ 49,173
61	Educational Services	43-9061	Office Clerks, General	910	\$ 18.98	\$ 39,475	\$ 14.43	\$ 30,004	\$ 36,940	\$ 22.75	\$ 47,330
61	Educational Services	43-9199	Office and Administrative Support Workers, All Other	10	\$ 22.31	\$ 46,404	\$ 16.52	\$ 34,363	\$ 46,446	\$ 26.93	\$ 56,017
61	Educational Services	47-0000	Construction and Extraction Occupations	180	\$ 34.94	\$ 72,679	\$ 30.06	\$ 62,517	\$ 64,854	\$ 39.65	\$ 82,482
61	Educational Services	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	10	\$ 47.11	\$ 97,989	\$ 41.91	\$ 87,179	\$ 99,380	\$ 52.60	\$ 109,398
61	Educational Services	47-2031	Carpenters	30	\$ 34.98	\$ 72,765	\$ 30.52	\$ 63,490	\$ 64,820	\$ 39.06	\$ 81,255
61	Educational Services	47-2073	Operating Engineers and Other Construction Equipment Operators	10	\$ 31.49	\$ 65,492	\$ 27.85	\$ 57,927	\$ 59,878	\$ 36.11	\$ 75,113
61	Educational Services	47-2111	Electricians	50	\$ 35.13	\$ 73,073	\$ 30.06	\$ 62,517	\$ 64,820	\$ 41.86	\$ 87,066
61	Educational Services	47-2141	Painters, Construction and Maintenance	20	\$ 31.61	\$ 65,756	\$ 29.85	\$ 62,080	\$ 63,257	\$ 37.43	\$ 77,845
61	Educational Services	47-2152	Plumbers, Pipefitters, and Steamfitters	30	\$ 34.08	\$ 70,881	\$ 30.90	\$ 64,280	\$ 65,467	\$ 36.41	\$ 75,740
61	Educational Services	49-0000	Installation, Maintenance, and Repair Occupations	1,060	\$ 29.07	\$ 60,471	\$ 23.37	\$ 48,604	\$ 59,613	\$ 34.13	\$ 70,988
61	Educational Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	90	\$ 33.58	\$ 69,852	\$ 23.67	\$ 49,233	\$ 66,622	\$ 39.73	\$ 82,638
61	Educational Services	49-2097	Audiovisual Equipment Installers and Repairers	20	\$ 21.77	\$ 45,286	\$ 21.09	\$ 43,877	\$ 43,877	\$ 21.16	\$ 44,022
61	Educational Services	49-3023	Automotive Service Technicians and Mechanics	10	\$ 28.13	\$ 58,502	\$ 25.87	\$ 53,810	\$ 60,267	\$ 33.29	\$ 69,244
61	Educational Services	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	40	\$ 33.23	\$ 69,114	\$ 28.76	\$ 59,820	\$ 65,467	\$ 37.12	\$ 77,218
61	Educational Services	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	60	\$ 32.74	\$ 68,095	\$ 30.87	\$ 64,207	\$ 65,552	\$ 34.93	\$ 72,656

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
61	Educational Services	49-9061	Camera and Photographic Equipment Repairers	40	\$ 24.96	\$ 51,924	\$ 18.22	\$ 37,906	\$ 51,045	\$ 29.47	\$ 61,288
61	Educational Services	49-9071	Maintenance and Repair Workers, General	750	\$ 28.22	\$ 58,707	\$ 22.28	\$ 46,337	\$ 57,813	\$ 32.56	\$ 67,715
61	Educational Services	49-9094	Locksmiths and Safe Repairers	10	\$ 31.44	\$ 65,400	\$ 27.69	\$ 57,594	\$ 63,454	\$ 34.63	\$ 72,035
61	Educational Services	51-0000	Production Occupations	40	\$ 28.96	\$ 60,243	\$ 20.03	\$ 41,652	\$ 58,509	\$ 35.18	\$ 73,172
61	Educational Services	53-0000	Transportation and Material Moving Occupations	1,060	\$ 26.26	\$ 54,621	\$ 18.58	\$ 38,656	\$ 52,222	\$ 31.10	\$ 64,685
61	Educational Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Ex	50	\$ 38.49	\$ 80,056	\$ 30.48	\$ 63,397	\$ 83,607	\$ 44.29	\$ 92,114
61	Educational Services	53-3031	Driver/Sales Workers	120	\$ 29.31	\$ 60,974	\$ 22.96	\$ 47,747	\$ 65,775	\$ 40.38	\$ 83,987
61	Educational Services	53-3051	Bus Drivers, School	800	\$ 24.98	\$ 51,954	\$ 18.58	\$ 38,655	\$ 48,361	\$ 30.10	\$ 62,615
61	Educational Services	53-3053	Shuttle Drivers and Chauffeurs	30	\$ 25.13	\$ 52,267	\$ 26.57	\$ 55,267	\$ 55,267	\$ 26.57	\$ 55,267
62	Health Care and Social Assistance	00-0000	Total all occupations	159,560	\$ 35.72	\$ 74,302	\$ 17.66	\$ 36,734	\$ 47,938	\$ 40.98	\$ 85,245
62	Health Care and Social Assistance	11-0000	Management Occupations	6,790	\$ 63.60	\$ 132,283	\$ 45.77	\$ 95,191	\$ 117,941	\$ 73.08	\$ 152,012
62	Health Care and Social Assistance	11-1011	Chief Executives	30	\$ 165.21	\$ 343,630	\$ 54.63	\$ 113,629			
62	Health Care and Social Assistance	11-1021	General and Operations Managers	720	\$ 81.69	\$ 169,906	\$ 44.40	\$ 92,359	\$ 136,240	\$ 92.63	\$ 192,661
62	Health Care and Social Assistance	11-2021	Marketing Managers	90	\$ 70.96	\$ 147,596	\$ 52.88	\$ 109,990	\$ 131,918	\$ 79.95	\$ 166,288
62	Health Care and Social Assistance	11-2022	Sales Managers	20	\$ 67.66	\$ 140,735	\$ 37.33	\$ 77,636	\$ 116,488	\$ 87.90	\$ 182,828
62	Health Care and Social Assistance	11-2032	Public Relations Managers	30	\$ 63.62	\$ 132,323	\$ 44.87	\$ 93,332	\$ 109,401	\$ 70.61	\$ 146,873
62	Health Care and Social Assistance	11-2033	Fundraising Managers	50	\$ 67.19	\$ 139,763	\$ 42.12	\$ 87,602	\$ 133,408	\$ 84.23	\$ 175,197
62	Health Care and Social Assistance	11-3012	Administrative Services Managers	210	\$ 64.09	\$ 133,300	\$ 49.06	\$ 102,047	\$ 118,238	\$ 71.61	\$ 148,941
62	Health Care and Social Assistance	11-3013	Facilities Managers	70	\$ 66.46	\$ 138,228	\$ 49.02	\$ 101,961	\$ 123,878	\$ 81.76	\$ 170,064
62	Health Care and Social Assistance	11-3021	Computer and Information Systems Managers	70	\$ 79.31	\$ 164,964	\$ 60.98	\$ 126,830	\$ 152,028	\$ 85.86	\$ 178,581
62	Health Care and Social Assistance	11-3031	Financial Managers	210	\$ 93.20	\$ 193,847	\$ 63.93	\$ 132,983	\$ 177,205		
62	Health Care and Social Assistance	11-3071	Transportation, Storage, and Distribution Managers	10	\$ 51.68	\$ 107,502	\$ 33.65	\$ 69,992	\$ 75,982	\$ 72.33	\$ 150,438
62	Health Care and Social Assistance	11-3121	Human Resources Managers	70	\$ 74.18	\$ 154,297	\$ 56.18	\$ 116,864	\$ 144,741	\$ 82.30	\$ 171,184
62	Health Care and Social Assistance	11-3131	Training and Development Managers	20	\$ 75.40	\$ 156,834	\$ 60.09	\$ 124,995	\$ 159,749	\$ 82.78	\$ 172,172
62	Health Care and Social Assistance	11-9031	Education and Childcare Administrators, Preschool and Daycare	430	\$ 45.80	\$ 95,261	\$ 24.23	\$ 50,400	\$ 85,642	\$ 64.66	\$ 134,500
62	Health Care and Social Assistance	11-9033	Education Administrators, Postsecondary	20	\$ 98.69	\$ 205,282	\$ 60.83	\$ 126,519	\$ 172,197		
62	Health Care and Social Assistance	11-9039	Education Administrators, All Other	30	\$ 41.97	\$ 87,302	\$ 35.10	\$ 72,999	\$ 76,358	\$ 47.67	\$ 99,151
62	Health Care and Social Assistance	11-9051	Food Service Managers	60	\$ 47.41	\$ 98,610	\$ 36.46	\$ 75,839	\$ 94,318	\$ 50.04	\$ 104,082
62	Health Care and Social Assistance	11-9072	Entertainment and Recreation Managers, Except Gambling	20	\$ 38.07	\$ 79,176	\$ 25.70	\$ 53,458	\$ 76,800	\$ 52.59	\$ 109,379
62	Health Care and Social Assistance	11-9111	Medical and Health Services Managers	3,410	\$ 65.63	\$ 136,505	\$ 50.13	\$ 104,278	\$ 127,007	\$ 72.88	\$ 151,592
62	Health Care and Social Assistance	11-9141	Property, Real Estate, and Community Association Managers	20	\$ 41.40	\$ 86,122	\$ 38.36	\$ 79,779	\$ 80,241	\$ 46.54	\$ 96,793
62	Health Care and Social Assistance	11-9151	Social and Community Service Managers	1,050	\$ 42.42	\$ 88,237	\$ 35.49	\$ 73,819	\$ 80,467	\$ 46.97	\$ 97,695
62	Health Care and Social Assistance	11-9199	Managers, All Other	100	\$ 68.53	\$ 142,552	\$ 45.32	\$ 94,261	\$ 122,483	\$ 79.08	\$ 164,486
62	Health Care and Social Assistance	13-0000	Business and Financial Operations Occupations	2,400	\$ 66.77	\$ 138,886	\$ 29.52	\$ 61,405	\$ 78,007	\$ 46.34	\$ 96,388
62	Health Care and Social Assistance	13-1020	Buyers and Purchasing Agents	40	\$ 39.84	\$ 82,874	\$ 32.71	\$ 68,032	\$ 78,752	\$ 44.99	\$ 93,576
62	Health Care and Social Assistance	13-1041	Compliance Officers	100	\$ 33.91	\$ 70,532	\$ 29.82	\$ 62,028	\$ 69,435	\$ 37.03	\$ 77,023
62	Health Care and Social Assistance	13-1071	Human Resources Specialists	440	\$ 36.02	\$ 74,925	\$ 25.96	\$ 53,997	\$ 75,763	\$ 39.00	\$ 81,122
62	Health Care and Social Assistance	13-1075	Labor Relations Specialists	10	\$ 43.94	\$ 91,395	\$ 32.58	\$ 67,775	\$ 96,282	\$ 53.51	\$ 111,309
62	Health Care and Social Assistance	13-1081	Logisticians	20	\$ 47.37	\$ 98,528	\$ 36.73	\$ 76,405	\$ 91,667	\$ 51.90	\$ 107,943
62	Health Care and Social Assistance	13-1082	Project Management Specialists	60	\$ 109.43	#####	\$ 31.07	\$ 64,631	\$ 95,869	\$ 58.40	\$ 121,477
62	Health Care and Social Assistance	13-1111	Management Analysts	30	\$ 44.02	\$ 91,556	\$ 38.07	\$ 79,194	\$ 94,437	\$ 50.26	\$ 104,549
62	Health Care and Social Assistance	13-1121	Meeting, Convention, and Event Planners	20	\$ 31.09	\$ 64,663	\$ 27.55	\$ 57,300	\$ 61,201	\$ 35.79	\$ 74,442
62	Health Care and Social Assistance	13-1131	Fundraisers	100	\$ 30.11	\$ 62,633	\$ 23.42	\$ 48,711	\$ 58,817	\$ 35.38	\$ 73,588
62	Health Care and Social Assistance	13-1141	Compensation, Benefits, and Job Analysis Specialists	40	\$ 39.04	\$ 81,211	\$ 34.71	\$ 72,188	\$ 76,300	\$ 47.60	\$ 99,017
62	Health Care and Social Assistance	13-1151	Training and Development Specialists	170	\$ 44.21	\$ 91,954	\$ 34.38	\$ 71,519	\$ 95,661	\$ 57.70	\$ 120,010
62	Health Care and Social Assistance	13-1161	Market Research Analysts and Marketing Specialists	260	\$ 36.10	\$ 75,087	\$ 28.20	\$ 58,662	\$ 72,178	\$ 46.58	\$ 96,886
62	Health Care and Social Assistance	13-1199	Business Operations Specialists, All Other	620	\$ 38.53	\$ 80,141	\$ 29.16	\$ 60,663	\$ 77,635	\$ 44.73	\$ 93,045

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62	Health Care and Social Assistance	13-2011	Accountants and Auditors	380	\$ 43.61	\$ 90,715	\$ 34.33	\$ 71,408	\$ 89,574	\$ 48.85	\$ 101,598
62	Health Care and Social Assistance	13-2051	Financial and Investment Analysts	50	\$ 45.00	\$ 93,594	\$ 39.59	\$ 82,345	\$ 98,352	\$ 48.15	\$ 100,157
62	Health Care and Social Assistance	15-0000	Computer and Mathematical Occupations	660	\$ 39.38	\$ 81,906	\$ 27.78	\$ 57,780	\$ 77,442	\$ 50.73	\$ 105,525
62	Health Care and Social Assistance	15-1211	Computer Systems Analysts	90	\$ 46.31	\$ 96,322	\$ 41.09	\$ 85,460	\$ 104,421	\$ 50.73	\$ 105,525
62	Health Care and Social Assistance	15-1231	Computer Network Support Specialists	40	\$ 30.61	\$ 63,667	\$ 25.74	\$ 53,530	\$ 60,797	\$ 32.12	\$ 66,814
62	Health Care and Social Assistance	15-1232	Computer User Support Specialists	220	\$ 26.26	\$ 54,612	\$ 20.00	\$ 41,601	\$ 51,500	\$ 30.59	\$ 63,629
62	Health Care and Social Assistance	15-1241	Computer Network Architects	20	\$ 57.37	\$ 119,326	\$ 53.63	\$ 111,559	\$ 125,522	\$ 65.77	\$ 136,799
62	Health Care and Social Assistance	15-1244	Network and Computer Systems Administrators	70	\$ 46.89	\$ 97,526	\$ 35.99	\$ 74,853	\$ 93,105	\$ 55.44	\$ 115,306
62	Health Care and Social Assistance	15-1251	Computer Programmers	20	\$ 41.59	\$ 86,499	\$ 31.97	\$ 66,487	\$ 86,864	\$ 49.90	\$ 103,790
62	Health Care and Social Assistance	15-1252	Software Developers	110	\$ 53.59	\$ 111,465	\$ 47.83	\$ 99,478	\$ 110,459	\$ 58.89	\$ 122,484
62	Health Care and Social Assistance	15-1299	Computer Occupations, All Other	40	\$ 32.03	\$ 66,619	\$ 22.73	\$ 47,280	\$ 62,648	\$ 35.17	\$ 73,152
62	Health Care and Social Assistance	19-0000	Life, Physical, and Social Science Occupations	660	\$ 73.97	\$ 153,856	\$ 44.37	\$ 92,283	\$ 124,025	\$ 101.50	\$ 211,115
62	Health Care and Social Assistance	19-1042	Medical Scientists, Except Epidemiologists	20	\$ 45.18	\$ 93,965	\$ 38.75	\$ 80,604	\$ 80,604	\$ 47.28	\$ 98,345
62	Health Care and Social Assistance	19-2012	Physicists	40	\$ 109.37	\$ 227,487	\$ 102.96	\$ 214,152	\$ 224,994		
62	Health Care and Social Assistance	19-3033	Clinical and Counseling Psychologists	390	\$ 87.85	\$ 182,725	\$ 50.64	\$ 105,329	\$ 204,953		
62	Health Care and Social Assistance	19-5011	Occupational Health and Safety Specialists	50	\$ 49.15	\$ 102,232	\$ 42.74	\$ 88,896	\$ 102,559	\$ 53.65	\$ 111,582
62	Health Care and Social Assistance	21-0000	Community and Social Service Occupations	9,660	\$ 26.86	\$ 55,878	\$ 18.60	\$ 38,696	\$ 48,256	\$ 30.04	\$ 62,487
62	Health Care and Social Assistance	21-1012	Educational, Guidance, and Career Counselors and Advisors	20	\$ 29.95	\$ 62,292	\$ 19.00	\$ 39,520	\$ 55,916	\$ 34.83	\$ 72,445
62	Health Care and Social Assistance	21-1015	Rehabilitation Counselors	300	\$ 21.22	\$ 44,146	\$ 18.60	\$ 38,696	\$ 38,723	\$ 20.38	\$ 42,389
62	Health Care and Social Assistance	21-1018	Substance abuse, behavioral disorder, and mental health counselors	2,340	\$ 30.81	\$ 64,083	\$ 22.41	\$ 46,607	\$ 59,452	\$ 34.23	\$ 71,200
62	Health Care and Social Assistance	21-1019	Counselors, All Other	120	\$ 38.50	\$ 80,088	\$ 23.79	\$ 49,474	\$ 62,179	\$ 48.70	\$ 101,297
62	Health Care and Social Assistance	21-1021	Child, Family, and School Social Workers	500	\$ 33.98	\$ 70,671	\$ 23.60	\$ 49,082	\$ 64,580	\$ 48.78	\$ 101,454
62	Health Care and Social Assistance	21-1022	Healthcare Social Workers	760	\$ 35.49	\$ 73,813	\$ 29.50	\$ 61,353	\$ 74,404	\$ 38.90	\$ 80,908
62	Health Care and Social Assistance	21-1023	Mental Health and Substance Abuse Social Workers	380	\$ 47.24	\$ 98,267	\$ 30.21	\$ 62,831	\$ 80,853	\$ 50.15	\$ 104,302
62	Health Care and Social Assistance	21-1091	Health Education Specialists	70	\$ 31.27	\$ 65,042	\$ 26.05	\$ 54,194	\$ 60,283	\$ 37.33	\$ 77,649
62	Health Care and Social Assistance	21-1093	Social and Human Service Assistants	4,170	\$ 20.71	\$ 43,085	\$ 16.81	\$ 34,969	\$ 43,576	\$ 23.39	\$ 48,660
62	Health Care and Social Assistance	21-1094	Community Health Workers	330	\$ 21.93	\$ 45,613	\$ 18.93	\$ 39,382	\$ 45,811	\$ 24.47	\$ 50,907
62	Health Care and Social Assistance	21-1099	Community and Social Service Specialists, All Other	470	\$ 23.99	\$ 49,898	\$ 17.37	\$ 36,122	\$ 41,543	\$ 27.88	\$ 57,990
62	Health Care and Social Assistance	21-2011	Clergy	80	\$ 31.36	\$ 65,223	\$ 28.49	\$ 59,251	\$ 64,906	\$ 34.56	\$ 71,886
62	Health Care and Social Assistance	21-2021	Directors, Religious Activities and Education	10	\$ 38.91	\$ 80,939	\$ 20.23	\$ 42,088	\$ 100,501	\$ 55.28	\$ 114,982
62	Health Care and Social Assistance	21-2099	Religious Workers, All Other	40	\$ 28.36	\$ 58,981	\$ 22.59	\$ 46,994	\$ 47,003	\$ 36.05	\$ 74,984
62	Health Care and Social Assistance	23-0000	Legal Occupations	30	\$ 74.27	\$ 154,487	\$ 28.76	\$ 59,814	\$ 84,500	\$ 96.99	\$ 201,740
62	Health Care and Social Assistance	23-1011	Lawyers	20	\$ 90.99	\$ 189,263	\$ 28.76	\$ 59,814	\$ 59,814		
62	Health Care and Social Assistance	23-2011	Paralegals and Legal Assistants	10	\$ 42.20	\$ 87,786	\$ 39.26	\$ 81,661	\$ 85,815	\$ 50.55	\$ 105,150
62	Health Care and Social Assistance	25-0000	Educational Instruction and Library Occupations	8,340	\$ 19.15	\$ 39,828	\$ 13.85	\$ 28,818	\$ 30,492	\$ 20.23	\$ 42,083
62	Health Care and Social Assistance	25-1072	Nursing Instructors and Teachers, Postsecondary	90		\$ 116,448		\$ 109,022	\$ 109,366		\$ 123,069
62	Health Care and Social Assistance	25-2011	Preschool Teachers, Except Special Education	3,790	\$ 18.58	\$ 38,645	\$ 13.94	\$ 28,995	\$ 29,750	\$ 20.37	\$ 42,365
62	Health Care and Social Assistance	25-2012	Kindergarten Teachers, Except Special Education	60		\$ 46,209		\$ 35,668	\$ 36,350		\$ 61,685
62	Health Care and Social Assistance	25-2051	Special Education Teachers, Preschool	20		\$ 89,012		\$ 50,237	\$ 66,139		\$ 138,967
62	Health Care and Social Assistance	25-2052	Special Education Teachers, Kindergarten and Elementary School			\$ 100,515		\$ 104,786	\$ 104,786		\$ 104,786
62	Health Care and Social Assistance	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors	60	\$ 30.97	\$ 64,417	\$ 25.82	\$ 53,709	\$ 56,558	\$ 41.14	\$ 85,564
62	Health Care and Social Assistance	25-3021	Self-Enrichment Teachers	330	\$ 34.73	\$ 72,231	\$ 21.98	\$ 45,719	\$ 59,058	\$ 49.06	\$ 102,036
62	Health Care and Social Assistance	25-3041	Tutors	100	\$ 13.63	\$ 28,348	\$ 13.11	\$ 27,276	\$ 27,276	\$ 13.11	\$ 27,276
62	Health Care and Social Assistance	25-3099	Teachers and Instructors, All Other	30		\$ 43,346		\$ 27,040	\$ 32,222		\$ 62,460
62	Health Care and Social Assistance	25-9031	Instructional Coordinators	350	\$ 27.03	\$ 56,216	\$ 20.00	\$ 41,601	\$ 64,844	\$ 31.18	\$ 64,845
62	Health Care and Social Assistance	25-9045	Teaching Assistants, Except Postsecondary	3,380		\$ 31,955		\$ 28,246	\$ 29,048		\$ 34,416
62	Health Care and Social Assistance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	180	\$ 35.46	\$ 73,755	\$ 19.69	\$ 40,949	\$ 65,919	\$ 38.68	\$ 80,444

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62	Health Care and Social Assistance	27-3031	Public Relations Specialists	130	\$ 33.46	\$ 69,605	\$ 19.69	\$ 40,948	\$ 65,194	\$ 34.56	\$ 71,894
62	Health Care and Social Assistance	29-0000	Healthcare Practitioners and Technical Occupations	50,470	\$ 59.75	\$ 124,282	\$ 37.84	\$ 78,706	\$ 99,297	\$ 58.20	\$ 121,051
62	Health Care and Social Assistance	29-1021	Dentists, General	830	\$ 96.41	\$ 200,528	\$ 64.67	\$ 134,513	\$ 182,520	\$ 108.26	\$ 225,178
62	Health Care and Social Assistance	29-1031	Dietitians and Nutritionists	680	\$ 38.27	\$ 79,597	\$ 31.35	\$ 65,201	\$ 80,441	\$ 42.09	\$ 87,547
62	Health Care and Social Assistance	29-1041	Optometrists	210	\$ 68.68	\$ 142,857	\$ 53.13	\$ 110,509	\$ 134,957	\$ 79.97	\$ 166,331
62	Health Care and Social Assistance	29-1051	Pharmacists	680	\$ 66.29	\$ 137,884	\$ 62.96	\$ 130,963	\$ 134,380	\$ 74.66	\$ 155,284
62	Health Care and Social Assistance	29-1071	Physician Assistants	1,390	\$ 63.79	\$ 132,675	\$ 49.04	\$ 102,009	\$ 128,960	\$ 76.35	\$ 158,799
62	Health Care and Social Assistance	29-1081	Podiatrists	140	\$ 65.15	\$ 135,517	\$ 44.73	\$ 93,034	\$ 124,987	\$ 79.32	\$ 164,985
62	Health Care and Social Assistance	29-1122	Occupational Therapists	780	\$ 54.02	\$ 112,358	\$ 43.06	\$ 89,575	\$ 110,240	\$ 62.01	\$ 128,971
62	Health Care and Social Assistance	29-1123	Physical Therapists	1,620	\$ 53.41	\$ 111,092	\$ 40.81	\$ 84,883	\$ 105,243	\$ 59.85	\$ 124,498
62	Health Care and Social Assistance	29-1124	Radiation Therapists	180	\$ 53.20	\$ 110,646	\$ 45.00	\$ 93,604	\$ 108,941	\$ 60.48	\$ 125,792
62	Health Care and Social Assistance	29-1125	Recreational Therapists	150	\$ 34.90	\$ 72,582	\$ 28.27	\$ 58,807	\$ 73,646	\$ 43.32	\$ 90,102
62	Health Care and Social Assistance	29-1126	Respiratory Therapists	760	\$ 42.54	\$ 88,476	\$ 38.44	\$ 79,964	\$ 82,833	\$ 47.68	\$ 99,183
62	Health Care and Social Assistance	29-1127	Speech-Language Pathologists	460	\$ 62.54	\$ 130,089	\$ 45.42	\$ 94,482	\$ 123,769	\$ 84.08	\$ 174,887
62	Health Care and Social Assistance	29-1128	Exercise Physiologists	30	\$ 31.09	\$ 64,669	\$ 28.08	\$ 58,410	\$ 59,986	\$ 29.66	\$ 61,703
62	Health Care and Social Assistance	29-1141	Registered Nurses	18,570	\$ 48.16	\$ 100,174	\$ 40.48	\$ 84,196	\$ 100,381	\$ 52.00	\$ 108,155
62	Health Care and Social Assistance	29-1151	Nurse Anesthetists	420	\$ 114.62	\$ 238,409	\$ 98.99	\$ 205,909	\$ 208,878		
62	Health Care and Social Assistance	29-1161	Nurse Midwives	70	\$ 62.01	\$ 128,974	\$ 50.09	\$ 104,197	\$ 134,801	\$ 66.45	\$ 138,207
62	Health Care and Social Assistance	29-1171	Nurse Practitioners	1,610	\$ 71.17	\$ 148,038	\$ 63.29	\$ 131,633	\$ 148,270	\$ 74.82	\$ 155,617
62	Health Care and Social Assistance	29-1181	Audiologists	40	\$ 44.30	\$ 92,136	\$ 44.98	\$ 93,568	\$ 93,600	\$ 45.00	\$ 93,600
62	Health Care and Social Assistance	29-1211	Anesthesiologists	640							
62	Health Care and Social Assistance	29-1212	Cardiologists	540							
62	Health Care and Social Assistance	29-1214	Emergency Medicine Physicians	320							
62	Health Care and Social Assistance	29-1215	Family Medicine Physicians	700	\$ 82.25	\$ 171,075	\$ 38.09	\$ 79,236	\$ 205,957	\$ 102.67	\$ 213,547
62	Health Care and Social Assistance	29-1216	General Internal Medicine Physicians	400	\$ 117.45	\$ 244,291	\$ 101.70	\$ 211,544	\$ 220,589		
62	Health Care and Social Assistance	29-1218	Obstetricians and Gynecologists	150	\$ 141.93	\$ 295,208	\$ 111.22	\$ 231,330			
62	Health Care and Social Assistance	29-1221	Pediatricians, General	340	\$ 102.23	\$ 212,644	\$ 73.58	\$ 153,045	\$ 182,089	\$ 105.28	\$ 218,991
62	Health Care and Social Assistance	29-1222	Physicians, Pathologists	20	\$ 121.96	\$ 253,680	\$ 33.66	\$ 70,018			
62	Health Care and Social Assistance	29-1223	Psychiatrists	130	\$ 146.24	\$ 304,180	\$ 106.32	\$ 221,150			
62	Health Care and Social Assistance	29-1224	Radiologists	290	\$ 151.14	\$ 314,370					
62	Health Care and Social Assistance	29-1229	Physicians, All Other	2,520	\$ 121.05	\$ 251,792	\$ 36.11	\$ 75,101	\$ 222,295		
62	Health Care and Social Assistance	29-1241	Ophthalmologists, Except Pediatric	30	\$ 77.12	\$ 160,406	\$ 60.26	\$ 125,343	\$ 125,535	\$ 104.99	\$ 218,369
62	Health Care and Social Assistance	29-1242	Orthopedic Surgeons, Except Pediatric	100	\$ 149.63	\$ 311,238					
62	Health Care and Social Assistance	29-1249	Surgeons, All Other	260							
62	Health Care and Social Assistance	29-1292	Dental Hygienists	1,550	\$ 46.64	\$ 97,021	\$ 45.87	\$ 95,416	\$ 96,025	\$ 48.60	\$ 101,092
62	Health Care and Social Assistance	29-2010	Clinical Laboratory Technologists and Technicians	1,820	\$ 35.17	\$ 73,160	\$ 30.41	\$ 63,244	\$ 78,009	\$ 40.06	\$ 83,329
62	Health Care and Social Assistance	29-2031	Cardiovascular Technologists and Technicians	250	\$ 41.28	\$ 85,858	\$ 38.66	\$ 80,420	\$ 81,985	\$ 49.00	\$ 101,923
62	Health Care and Social Assistance	29-2032	Diagnostic Medical Sonographers	930	\$ 42.73	\$ 88,875	\$ 38.22	\$ 79,491	\$ 93,631	\$ 47.79	\$ 99,397
62	Health Care and Social Assistance	29-2033	Nuclear Medicine Technologists	130	\$ 49.78	\$ 103,542	\$ 47.18	\$ 98,133	\$ 102,189	\$ 53.08	\$ 110,403
62	Health Care and Social Assistance	29-2034	Radiologic Technologists and Technicians	1,340	\$ 39.50	\$ 82,159	\$ 35.51	\$ 73,851	\$ 81,368	\$ 45.60	\$ 94,842
62	Health Care and Social Assistance	29-2035	Magnetic Resonance Imaging Technologists	240	\$ 46.52	\$ 96,752	\$ 45.05	\$ 93,707	\$ 96,630	\$ 48.61	\$ 101,106
62	Health Care and Social Assistance	29-2036	Medical Dosimetrists	40	\$ 71.45	\$ 148,615	\$ 63.00	\$ 131,036	\$ 139,940	\$ 76.59	\$ 159,309
62	Health Care and Social Assistance	29-2042	Emergency Medical Technicians	950	\$ 20.78	\$ 43,223	\$ 18.05	\$ 37,540	\$ 39,504	\$ 22.75	\$ 47,324
62	Health Care and Social Assistance	29-2043	Paramedics	210	\$ 36.19	\$ 75,277	\$ 31.79	\$ 66,120	\$ 75,949	\$ 39.40	\$ 81,957
62	Health Care and Social Assistance	29-2051	Dietetic Technicians	180	\$ 17.72	\$ 36,859	\$ 13.32	\$ 27,709	\$ 35,870	\$ 18.39	\$ 38,242
62	Health Care and Social Assistance	29-2052	Pharmacy Technicians	570	\$ 23.74	\$ 49,377	\$ 20.99	\$ 43,663	\$ 47,760	\$ 27.21	\$ 56,593
62	Health Care and Social Assistance	29-2055	Surgical Technologists	660	\$ 33.25	\$ 69,153	\$ 29.25	\$ 60,831	\$ 63,195	\$ 35.81	\$ 74,494

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62	Health Care and Social Assistance	29-2057	Ophthalmic Medical Technicians	410	\$ 26.17	\$ 54,434	\$ 23.98	\$ 49,869	\$ 49,869	\$ 29.31	\$ 60,974
62	Health Care and Social Assistance	29-2061	Licensed Practical and Licensed Vocational Nurses	3,520	\$ 30.50	\$ 63,432	\$ 28.67	\$ 59,633	\$ 62,519	\$ 31.68	\$ 65,884
62	Health Care and Social Assistance	29-2072	Medical Records Specialists	280	\$ 35.50	\$ 73,850	\$ 27.21	\$ 56,607	\$ 79,960	\$ 41.70	\$ 86,735
62	Health Care and Social Assistance	29-2081	Opticians, Dispensing	330	\$ 22.54	\$ 46,890	\$ 18.62	\$ 38,728	\$ 38,728	\$ 23.32	\$ 48,505
62	Health Care and Social Assistance	29-2099	Health Technologists and Technicians, All Other	890	\$ 28.77	\$ 59,843	\$ 21.88	\$ 45,510	\$ 52,000	\$ 31.26	\$ 65,029
62	Health Care and Social Assistance	29-9021	Health Information Technologists and Medical Registrars	110	\$ 28.93	\$ 60,169	\$ 25.41	\$ 52,849	\$ 59,125	\$ 30.74	\$ 63,933
62	Health Care and Social Assistance	29-9093	Surgical Assistants	90	\$ 38.09	\$ 79,222	\$ 30.78	\$ 64,014	\$ 66,560	\$ 45.00	\$ 93,600
62	Health Care and Social Assistance	29-9099	Healthcare Practitioners and Technical Workers, All Other	150	\$ 40.29	\$ 83,810	\$ 30.78	\$ 64,021	\$ 81,327	\$ 49.32	\$ 102,578
62	Health Care and Social Assistance	31-0000	Healthcare Support Occupations	42,850	\$ 18.49	\$ 38,451	\$ 15.24	\$ 31,703	\$ 36,795	\$ 20.82	\$ 43,301
62	Health Care and Social Assistance	31-1120	Home Health and Personal Care Aides	20,670	\$ 16.43	\$ 34,164	\$ 14.42	\$ 29,991	\$ 34,519	\$ 17.69	\$ 36,795
62	Health Care and Social Assistance	31-1131	Nursing Assistants	8,810	\$ 19.18	\$ 39,901	\$ 17.52	\$ 36,432	\$ 37,808	\$ 21.54	\$ 44,799
62	Health Care and Social Assistance	31-1132	Orderlies	580	\$ 17.56	\$ 36,518	\$ 15.24	\$ 31,699	\$ 35,942	\$ 17.77	\$ 36,966
62	Health Care and Social Assistance	31-1133	Psychiatric Aides	300	\$ 21.99	\$ 45,732	\$ 19.95	\$ 41,492	\$ 45,257	\$ 23.51	\$ 48,909
62	Health Care and Social Assistance	31-2011	Occupational Therapy Assistants	110	\$ 39.07	\$ 81,257	\$ 35.42	\$ 73,683	\$ 80,953	\$ 43.25	\$ 89,958
62	Health Care and Social Assistance	31-2012	Occupational Therapy Aides	10	\$ 28.46	\$ 59,188	\$ 20.45	\$ 42,534	\$ 61,880	\$ 36.33	\$ 75,573
62	Health Care and Social Assistance	31-2021	Physical Therapist Assistants	380	\$ 35.54	\$ 73,922	\$ 31.86	\$ 66,261	\$ 77,722	\$ 38.39	\$ 79,845
62	Health Care and Social Assistance	31-2022	Physical Therapist Aides	640	\$ 15.55	\$ 32,346	\$ 13.06	\$ 27,171	\$ 28,651	\$ 17.20	\$ 35,776
62	Health Care and Social Assistance	31-9091	Dental Assistants	2,730	\$ 22.16	\$ 46,085	\$ 17.60	\$ 36,604	\$ 45,695	\$ 23.23	\$ 48,314
62	Health Care and Social Assistance	31-9092	Medical Assistants	4,780	\$ 20.22	\$ 42,052	\$ 17.82	\$ 37,075	\$ 40,258	\$ 22.58	\$ 46,965
62	Health Care and Social Assistance	31-9093	Medical Equipment Preparers	650	\$ 22.09	\$ 45,947	\$ 18.97	\$ 39,451	\$ 46,679	\$ 24.04	\$ 49,999
62	Health Care and Social Assistance	31-9094	Medical Transcriptionists	210	\$ 23.04	\$ 47,916	\$ 17.39	\$ 36,173	\$ 48,604	\$ 27.07	\$ 56,305
62	Health Care and Social Assistance	31-9095	Pharmacy Aides	10	\$ 25.95	\$ 53,980	\$ 25.25	\$ 52,520	\$ 56,982	\$ 27.94	\$ 58,110
62	Health Care and Social Assistance	31-9097	Phlebotomists	1,400	\$ 21.36	\$ 44,430	\$ 18.79	\$ 39,093	\$ 43,475	\$ 22.97	\$ 47,782
62	Health Care and Social Assistance	31-9099	Healthcare Support Workers, All Other	1,420	\$ 20.42	\$ 42,475	\$ 17.83	\$ 37,092	\$ 39,750	\$ 22.54	\$ 46,879
62	Health Care and Social Assistance	33-0000	Protective Service Occupations	910	\$ 19.98	\$ 41,567	\$ 16.97	\$ 35,304	\$ 40,036	\$ 21.39	\$ 44,494
62	Health Care and Social Assistance	33-1091	First-Line Supervisors of Security Workers	50	\$ 29.80	\$ 61,989	\$ 25.93	\$ 53,938	\$ 56,670	\$ 30.95	\$ 64,385
62	Health Care and Social Assistance	33-9032	Security Guards	820	\$ 19.63	\$ 40,833	\$ 16.97	\$ 35,304	\$ 39,480	\$ 21.31	\$ 44,320
62	Health Care and Social Assistance	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	40	\$ 13.42	\$ 27,917	\$ 13.00	\$ 27,040	\$ 27,040	\$ 13.00	\$ 27,040
62	Health Care and Social Assistance	35-0000	Food Preparation and Serving Related Occupations	3,520	\$ 18.49	\$ 38,450	\$ 14.57	\$ 30,303	\$ 36,236	\$ 20.01	\$ 41,625
62	Health Care and Social Assistance	35-1011	Chefs and Head Cooks	70	\$ 35.27	\$ 73,362	\$ 31.87	\$ 66,281	\$ 70,017	\$ 43.26	\$ 89,974
62	Health Care and Social Assistance	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	230	\$ 27.88	\$ 57,985	\$ 22.38	\$ 46,552	\$ 58,242	\$ 32.09	\$ 66,756
62	Health Care and Social Assistance	35-2012	Cooks, Institution and Cafeteria	750	\$ 20.92	\$ 43,508	\$ 18.10	\$ 37,639	\$ 43,451	\$ 22.99	\$ 47,823
62	Health Care and Social Assistance	35-2021	Food Preparation Workers	140	\$ 17.60	\$ 36,606	\$ 15.47	\$ 32,188	\$ 37,235	\$ 19.28	\$ 40,107
62	Health Care and Social Assistance	35-3023	Fast Food and Counter Workers	40	\$ 17.72	\$ 36,866	\$ 16.87	\$ 35,086	\$ 35,247	\$ 17.55	\$ 36,505
62	Health Care and Social Assistance	35-3041	Food Servers, Nonrestaurant	2,100	\$ 16.32	\$ 33,951	\$ 14.20	\$ 29,542	\$ 34,102	\$ 18.07	\$ 37,582
62	Health Care and Social Assistance	35-9021	Dishwashers	130	\$ 14.82	\$ 30,815	\$ 13.35	\$ 27,773	\$ 29,059	\$ 16.62	\$ 34,563
62	Health Care and Social Assistance	37-0000	Building and Grounds Cleaning and Maintenance Occupations	3,130	\$ 17.41	\$ 36,214	\$ 14.39	\$ 29,937	\$ 35,669	\$ 18.36	\$ 38,181
62	Health Care and Social Assistance	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	160	\$ 26.24	\$ 54,577	\$ 20.68	\$ 43,021	\$ 57,490	\$ 30.95	\$ 64,378
62	Health Care and Social Assistance	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	970	\$ 16.72	\$ 34,780	\$ 13.89	\$ 28,889	\$ 33,280	\$ 17.71	\$ 36,835
62	Health Care and Social Assistance	37-2012	Maids and Housekeeping Cleaners	1,950	\$ 16.94	\$ 35,241	\$ 14.83	\$ 30,851	\$ 36,964	\$ 18.04	\$ 37,524
62	Health Care and Social Assistance	37-3011	Landscaping and Groundskeeping Workers	50	\$ 19.64	\$ 40,858	\$ 17.61	\$ 36,631	\$ 37,664	\$ 20.80	\$ 43,264
62	Health Care and Social Assistance	39-0000	Personal Care and Service Occupations	2,910	\$ 17.84	\$ 37,103	\$ 14.02	\$ 29,153	\$ 33,966	\$ 17.66	\$ 36,739
62	Health Care and Social Assistance	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	220	\$ 27.46	\$ 57,123	\$ 23.83	\$ 49,571	\$ 58,355	\$ 30.80	\$ 64,066
62	Health Care and Social Assistance	39-6012	Concierges	150	\$ 17.52	\$ 36,440	\$ 16.85	\$ 35,049	\$ 36,386	\$ 18.17	\$ 37,799
62	Health Care and Social Assistance	39-9011	Childcare Workers	1,100	\$ 15.44	\$ 32,105	\$ 13.40	\$ 27,872	\$ 29,244	\$ 16.73	\$ 34,795
62	Health Care and Social Assistance	39-9031	Exercise Trainers and Group Fitness Instructors	80	\$ 39.25	\$ 81,640	\$ 33.05	\$ 68,747	\$ 72,861	\$ 47.68	\$ 99,170
62	Health Care and Social Assistance	39-9032	Recreation Workers	1,100	\$ 16.26	\$ 33,824	\$ 14.41	\$ 29,982	\$ 32,901	\$ 17.29	\$ 35,961

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62	Health Care and Social Assistance	39-9099	Personal Care and Service Workers, All Other	40	\$ 16.89	\$ 35,136	\$ 15.65	\$ 32,546	\$ 33,667	\$ 16.64	\$ 34,618
62	Health Care and Social Assistance	41-0000	Sales and Related Occupations	500	\$ 28.64	\$ 59,577	\$ 18.10	\$ 37,650	\$ 49,197	\$ 36.57	\$ 76,072
62	Health Care and Social Assistance	41-1011	First-Line Supervisors of Retail Sales Workers	30	\$ 29.52	\$ 61,394	\$ 21.55	\$ 44,819	\$ 64,101	\$ 37.48	\$ 77,964
62	Health Care and Social Assistance	41-2011	Cashiers	160	\$ 16.67	\$ 34,676	\$ 13.43	\$ 27,927	\$ 35,457	\$ 18.28	\$ 38,014
62	Health Care and Social Assistance	41-2031	Retail Salespersons	70	\$ 22.22	\$ 46,219	\$ 22.94	\$ 47,726	\$ 47,960	\$ 23.21	\$ 48,284
62	Health Care and Social Assistance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	160	\$ 38.83	\$ 80,773	\$ 28.41	\$ 59,083	\$ 76,065	\$ 46.35	\$ 96,416
62	Health Care and Social Assistance	41-9099	Sales and Related Workers, All Other	60	\$ 35.64	\$ 74,133	\$ 28.50	\$ 59,281	\$ 69,879	\$ 41.14	\$ 85,562
62	Health Care and Social Assistance	43-0000	Office and Administrative Support Occupations	23,570	\$ 22.23	\$ 46,241	\$ 17.95	\$ 37,334	\$ 45,148	\$ 25.00	\$ 52,000
62	Health Care and Social Assistance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,770	\$ 31.90	\$ 66,352	\$ 26.00	\$ 54,080	\$ 61,936	\$ 37.00	\$ 76,961
62	Health Care and Social Assistance	43-2011	Switchboard Operators, Including Answering Service	240	\$ 18.82	\$ 39,142	\$ 17.04	\$ 35,437	\$ 37,487	\$ 21.63	\$ 44,988
62	Health Care and Social Assistance	43-3011	Bill and Account Collectors	50	\$ 22.83	\$ 47,477	\$ 18.23	\$ 37,915	\$ 41,470	\$ 28.53	\$ 59,346
62	Health Care and Social Assistance	43-3021	Billing and Posting Clerks	2,350	\$ 22.98	\$ 47,806	\$ 19.39	\$ 40,332	\$ 47,836	\$ 24.66	\$ 51,300
62	Health Care and Social Assistance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	750	\$ 24.98	\$ 51,960	\$ 21.87	\$ 45,490	\$ 50,091	\$ 27.05	\$ 56,260
62	Health Care and Social Assistance	43-3051	Payroll and Timekeeping Clerks	80	\$ 27.49	\$ 57,180	\$ 22.93	\$ 47,696	\$ 56,188	\$ 31.80	\$ 66,137
62	Health Care and Social Assistance	43-3061	Procurement Clerks	40	\$ 24.37	\$ 50,680	\$ 21.63	\$ 45,000	\$ 46,970	\$ 28.00	\$ 58,231
62	Health Care and Social Assistance	43-4021	Correspondence Clerks	10	\$ 23.26	\$ 48,372	\$ 20.65	\$ 42,956	\$ 43,745	\$ 28.04	\$ 58,327
62	Health Care and Social Assistance	43-4041	Credit Authorizers, Checkers, and Clerks	90	\$ 22.54	\$ 46,882	\$ 18.62	\$ 38,728	\$ 48,048	\$ 23.44	\$ 48,749
62	Health Care and Social Assistance	43-4051	Customer Service Representatives	740	\$ 21.37	\$ 44,443	\$ 18.72	\$ 38,937	\$ 42,267	\$ 23.66	\$ 49,220
62	Health Care and Social Assistance	43-4061	Eligibility Interviewers, Government Programs	50	\$ 19.49	\$ 40,539	\$ 18.15	\$ 37,760	\$ 37,760	\$ 19.82	\$ 41,225
62	Health Care and Social Assistance	43-4071	File Clerks	550	\$ 17.39	\$ 36,167	\$ 14.59	\$ 30,349	\$ 35,365	\$ 19.88	\$ 41,343
62	Health Care and Social Assistance	43-4111	Interviewers, Except Eligibility and Loan	1,300	\$ 20.36	\$ 42,349	\$ 17.97	\$ 37,370	\$ 39,044	\$ 22.31	\$ 46,407
62	Health Care and Social Assistance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	390	\$ 23.60	\$ 49,094	\$ 19.88	\$ 41,347	\$ 48,230	\$ 27.72	\$ 57,649
62	Health Care and Social Assistance	43-4171	Receptionists and Information Clerks	7,430	\$ 19.63	\$ 40,831	\$ 17.14	\$ 35,651	\$ 38,400	\$ 22.41	\$ 46,622
62	Health Care and Social Assistance	43-4199	Information and Record Clerks, All Other	130	\$ 21.84	\$ 45,428	\$ 19.21	\$ 39,957	\$ 41,125	\$ 26.30	\$ 54,707
62	Health Care and Social Assistance	43-5021	Couriers and Messengers	180	\$ 17.81	\$ 37,038	\$ 17.01	\$ 35,382	\$ 36,153	\$ 17.53	\$ 36,464
62	Health Care and Social Assistance	43-5031	Public Safety Telecommunicators	60	\$ 23.66	\$ 49,215	\$ 19.26	\$ 40,051	\$ 51,158	\$ 27.60	\$ 57,402
62	Health Care and Social Assistance	43-5032	Dispatchers, Except Police, Fire, and Ambulance	40	\$ 21.15	\$ 44,000	\$ 17.83	\$ 37,085	\$ 44,423	\$ 24.16	\$ 50,258
62	Health Care and Social Assistance	43-5061	Production, Planning, and Expediting Clerks	150	\$ 24.94	\$ 51,872	\$ 21.64	\$ 45,022	\$ 45,915	\$ 30.41	\$ 63,247
62	Health Care and Social Assistance	43-5071	Shipping, Receiving, and Inventory Clerks	70	\$ 22.62	\$ 47,050	\$ 17.89	\$ 37,206	\$ 42,681	\$ 25.51	\$ 53,066
62	Health Care and Social Assistance	43-6011	Executive Secretaries and Executive Administrative Assistants	630	\$ 29.81	\$ 62,005	\$ 27.32	\$ 56,823	\$ 61,467	\$ 30.76	\$ 63,983
62	Health Care and Social Assistance	43-6013	Medical Secretaries and Administrative Assistants	2,020	\$ 21.74	\$ 45,216	\$ 17.97	\$ 37,384	\$ 46,625	\$ 23.83	\$ 49,565
62	Health Care and Social Assistance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	1,490	\$ 20.28	\$ 42,184	\$ 17.90	\$ 37,230	\$ 41,248	\$ 22.88	\$ 47,592
62	Health Care and Social Assistance	43-9021	Data Entry Keyers	110	\$ 19.70	\$ 40,984	\$ 17.56	\$ 36,528	\$ 39,425	\$ 22.62	\$ 47,055
62	Health Care and Social Assistance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 19.10	\$ 39,735	\$ 16.16	\$ 33,610	\$ 37,198	\$ 20.16	\$ 41,925
62	Health Care and Social Assistance	43-9061	Office Clerks, General	2,640	\$ 23.77	\$ 49,451	\$ 19.08	\$ 39,687	\$ 49,610	\$ 28.58	\$ 59,457
62	Health Care and Social Assistance	43-9071	Office Machine Operators, Except Computer	60	\$ 16.19	\$ 33,677	\$ 13.00	\$ 27,040	\$ 30,250	\$ 19.06	\$ 39,644
62	Health Care and Social Assistance	43-9199	Office and Administrative Support Workers, All Other	90	\$ 22.54	\$ 46,882	\$ 15.89	\$ 33,047	\$ 45,760	\$ 28.85	\$ 59,999
62	Health Care and Social Assistance	47-0000	Construction and Extraction Occupations	170	\$ 31.24	\$ 64,974	\$ 27.79	\$ 57,795	\$ 65,942	\$ 35.22	\$ 73,248
62	Health Care and Social Assistance	47-2031	Carpenters	30	\$ 31.77	\$ 66,076	\$ 29.51	\$ 61,376	\$ 68,784	\$ 34.55	\$ 71,858
62	Health Care and Social Assistance	47-2111	Electricians	30	\$ 34.43	\$ 71,611	\$ 31.25	\$ 64,995	\$ 74,172	\$ 36.88	\$ 76,707
62	Health Care and Social Assistance	47-2141	Painters, Construction and Maintenance	50	\$ 26.35	\$ 54,799	\$ 19.00	\$ 39,521	\$ 57,795	\$ 30.31	\$ 63,051
62	Health Care and Social Assistance	47-2152	Plumbers, Pipefitters, and Steamfitters	20	\$ 33.50	\$ 69,684	\$ 31.75	\$ 66,040	\$ 72,304	\$ 35.22	\$ 73,248
62	Health Care and Social Assistance	49-0000	Installation, Maintenance, and Repair Occupations	960	\$ 28.09	\$ 58,422	\$ 22.20	\$ 46,176	\$ 57,720	\$ 34.43	\$ 71,610
62	Health Care and Social Assistance	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	110	\$ 39.55	\$ 82,262	\$ 32.84	\$ 68,307	\$ 82,146	\$ 46.67	\$ 97,067
62	Health Care and Social Assistance	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	50	\$ 33.13	\$ 68,916	\$ 30.57	\$ 63,588	\$ 70,534	\$ 35.94	\$ 74,748
62	Health Care and Social Assistance	49-9062	Medical Equipment Repairers	40	\$ 38.09	\$ 79,222	\$ 31.49	\$ 65,500	\$ 79,058	\$ 43.98	\$ 91,469
62	Health Care and Social Assistance	49-9071	Maintenance and Repair Workers, General	720	\$ 25.71	\$ 53,469	\$ 20.82	\$ 43,306	\$ 51,049	\$ 29.99	\$ 62,375

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
62	Health Care and Social Assistance	49-9098	Helpers--Installation, Maintenance, and Repair Workers	10	\$ 16.32	\$ 33,944	\$ 14.22	\$ 29,578	\$ 32,909	\$ 17.85	\$ 37,120
62	Health Care and Social Assistance	51-0000	Production Occupations	270	\$ 25.84	\$ 53,748	\$ 14.78	\$ 30,745	\$ 48,709	\$ 34.23	\$ 71,205
62	Health Care and Social Assistance	51-1011	First-Line Supervisors of Production and Operating Workers	20	\$ 44.58	\$ 92,731	\$ 36.92	\$ 76,794	\$ 85,652	\$ 51.56	\$ 107,247
62	Health Care and Social Assistance	51-6011	Laundry and Dry-Cleaning Workers	110	\$ 16.06	\$ 33,411	\$ 14.17	\$ 29,465	\$ 30,966	\$ 18.01	\$ 37,453
62	Health Care and Social Assistance	51-8021	Stationary Engineers and Boiler Operators	110	\$ 33.97	\$ 70,649	\$ 30.96	\$ 64,388	\$ 69,768	\$ 34.91	\$ 72,617
62	Health Care and Social Assistance	53-0000	Transportation and Material Moving Occupations	1,550	\$ 18.49	\$ 38,467	\$ 15.04	\$ 31,284	\$ 36,573	\$ 20.58	\$ 42,799
62	Health Care and Social Assistance	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except	120	\$ 24.10	\$ 50,134	\$ 14.29	\$ 29,730	\$ 46,102	\$ 29.71	\$ 61,787
62	Health Care and Social Assistance	53-3032	Heavy and Tractor-Trailer Truck Drivers	30	\$ 24.10	\$ 50,120	\$ 23.98	\$ 49,881	\$ 52,688	\$ 25.33	\$ 52,688
62	Health Care and Social Assistance	53-3033	Light Truck Drivers	90	\$ 15.09	\$ 31,381	\$ 13.00	\$ 27,040	\$ 27,450	\$ 17.64	\$ 36,700
62	Health Care and Social Assistance	53-3051	Bus Drivers, School	90	\$ 17.72	\$ 36,850	\$ 16.50	\$ 34,320	\$ 36,824	\$ 18.55	\$ 38,589
62	Health Care and Social Assistance	53-3053	Shuttle Drivers and Chauffeurs	660	\$ 17.14	\$ 35,643	\$ 14.35	\$ 29,851	\$ 34,085	\$ 18.93	\$ 39,369
62	Health Care and Social Assistance	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	40	\$ 18.43	\$ 38,339	\$ 16.92	\$ 35,192	\$ 38,494	\$ 18.99	\$ 39,499
62	Health Care and Social Assistance	53-7065	Stockers and Order Fillers	410	\$ 20.02	\$ 41,633	\$ 17.58	\$ 36,559	\$ 41,206	\$ 22.45	\$ 46,702
71	Arts, Entertainment, and Recreation	00-0000	Total all occupations	15,980	\$ 26.59	\$ 55,298	\$ 14.59	\$ 30,341	\$ 38,572	\$ 30.30	\$ 63,023
71	Arts, Entertainment, and Recreation	11-0000	Management Occupations	1,080	\$ 65.96	\$ 137,201	\$ 35.06	\$ 72,934	\$ 101,202	\$ 77.09	\$ 160,348
71	Arts, Entertainment, and Recreation	11-1021	General and Operations Managers	430	\$ 69.96	\$ 145,527	\$ 32.00	\$ 66,560	\$ 92,929	\$ 74.84	\$ 155,660
71	Arts, Entertainment, and Recreation	11-2021	Marketing Managers	30	\$ 87.34	\$ 181,674	\$ 56.03	\$ 116,549	\$ 150,100	\$ 103.36	\$ 214,989
71	Arts, Entertainment, and Recreation	11-3012	Administrative Services Managers	30	\$ 52.98	\$ 110,206	\$ 46.63	\$ 97,000	\$ 97,000	\$ 46.63	\$ 97,000
71	Arts, Entertainment, and Recreation	11-3013	Facilities Managers	70	\$ 68.81	\$ 143,126	\$ 48.65	\$ 101,202	\$ 129,448	\$ 83.41	\$ 173,493
71	Arts, Entertainment, and Recreation	11-3021	Computer and Information Systems Managers	10	\$ 88.47	\$ 184,011	\$ 83.41	\$ 173,486	\$ 174,741	\$ 85.39	\$ 177,605
71	Arts, Entertainment, and Recreation	11-3031	Financial Managers	30	\$ 100.55	\$ 209,135	\$ 67.57	\$ 140,554	\$ 164,020		
71	Arts, Entertainment, and Recreation	11-9051	Food Service Managers	70	\$ 43.75	\$ 90,997	\$ 31.25	\$ 65,000	\$ 87,880	\$ 47.25	\$ 98,282
71	Arts, Entertainment, and Recreation	11-9072	Entertainment and Recreation Managers, Except Gambling	160	\$ 42.55	\$ 88,510	\$ 24.12	\$ 50,167	\$ 73,644	\$ 58.89	\$ 122,500
71	Arts, Entertainment, and Recreation	11-9199	Managers, All Other	180	\$ 69.80	\$ 145,192	\$ 43.27	\$ 89,999	\$ 121,593	\$ 80.89	\$ 168,247
71	Arts, Entertainment, and Recreation	13-0000	Business and Financial Operations Occupations	450	\$ 39.38	\$ 81,909	\$ 29.48	\$ 61,327	\$ 79,159	\$ 46.52	\$ 96,766
71	Arts, Entertainment, and Recreation	13-1011	Agents and Business Managers of Artists, Performers, and Athletes	40	\$ 43.35	\$ 90,176	\$ 23.77	\$ 49,439	\$ 104,255	\$ 50.12	\$ 104,255
71	Arts, Entertainment, and Recreation	13-1071	Human Resources Specialists	40	\$ 37.82	\$ 78,674	\$ 31.00	\$ 64,473	\$ 82,151	\$ 40.47	\$ 84,176
71	Arts, Entertainment, and Recreation	13-1121	Meeting, Convention, and Event Planners	50	\$ 29.04	\$ 60,411	\$ 25.00	\$ 52,000	\$ 57,343	\$ 34.33	\$ 71,400
71	Arts, Entertainment, and Recreation	13-1131	Fundraisers	40	\$ 34.00	\$ 70,712	\$ 27.41	\$ 57,012	\$ 79,097	\$ 39.96	\$ 83,124
71	Arts, Entertainment, and Recreation	13-1161	Market Research Analysts and Marketing Specialists	60	\$ 33.59	\$ 69,867	\$ 24.03	\$ 49,982	\$ 63,492	\$ 38.17	\$ 79,393
71	Arts, Entertainment, and Recreation	13-1199	Business Operations Specialists, All Other	70	\$ 32.43	\$ 67,465	\$ 25.96	\$ 53,997	\$ 63,392	\$ 41.40	\$ 86,102
71	Arts, Entertainment, and Recreation	13-2011	Accountants and Auditors	110	\$ 47.82	\$ 99,469	\$ 39.57	\$ 82,303	\$ 95,002	\$ 55.20	\$ 114,815
71	Arts, Entertainment, and Recreation	15-0000	Computer and Mathematical Occupations	110	\$ 35.56	\$ 73,974	\$ 23.23	\$ 48,320	\$ 72,190	\$ 49.51	\$ 102,980
71	Arts, Entertainment, and Recreation	15-1244	Network and Computer Systems Administrators	20	\$ 40.11	\$ 83,421	\$ 33.37	\$ 69,413	\$ 86,582	\$ 48.78	\$ 101,470
71	Arts, Entertainment, and Recreation	15-1299	Computer Occupations, All Other	20	\$ 18.07	\$ 37,586	\$ 15.34	\$ 31,916	\$ 38,120	\$ 18.33	\$ 38,123
71	Arts, Entertainment, and Recreation	15-2051	Data Scientists	10	\$ 34.72	\$ 72,210	\$ 27.06	\$ 56,281	\$ 61,485	\$ 45.49	\$ 94,610
71	Arts, Entertainment, and Recreation	25-0000	Educational Instruction and Library Occupations	470	\$ 31.93	\$ 66,417	\$ 17.15	\$ 35,669	\$ 55,269	\$ 46.28	\$ 96,260
71	Arts, Entertainment, and Recreation	25-3021	Self-Enrichment Teachers	390	\$ 33.41	\$ 69,488	\$ 15.73	\$ 32,723	\$ 62,813	\$ 46.28	\$ 96,260
71	Arts, Entertainment, and Recreation	25-4012	Curators	30	\$ 27.70	\$ 57,610	\$ 20.15	\$ 41,903	\$ 44,977	\$ 30.57	\$ 63,592
71	Arts, Entertainment, and Recreation	25-4013	Museum Technicians and Conservators	20	\$ 20.04	\$ 41,682	\$ 18.99	\$ 39,499	\$ 42,870	\$ 21.22	\$ 44,129
71	Arts, Entertainment, and Recreation	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,250	\$ 46.63	\$ 96,986	\$ 22.99	\$ 47,821	\$ 73,320	\$ 58.34	\$ 121,352
71	Arts, Entertainment, and Recreation	27-1011	Art Directors	20	\$ 48.53	\$ 100,951	\$ 31.26	\$ 65,021	\$ 65,037	\$ 53.42	\$ 111,112
71	Arts, Entertainment, and Recreation	27-1024	Graphic Designers	20	\$ 26.76	\$ 55,662	\$ 22.00	\$ 45,768	\$ 56,873	\$ 33.89	\$ 70,489
71	Arts, Entertainment, and Recreation	27-2012	Producers and Directors	210	\$ 38.01	\$ 79,061	\$ 30.96	\$ 64,401	\$ 72,493	\$ 40.98	\$ 85,233
71	Arts, Entertainment, and Recreation	27-2021	Athletes and Sports Competitors	140		\$ 180,356		\$ 199,992	\$ 199,992		\$ 199,992
71	Arts, Entertainment, and Recreation	27-2022	Coaches and Scouts	420		\$ 106,319		\$ 50,456	\$ 98,797		\$ 123,504
71	Arts, Entertainment, and Recreation	27-3031	Public Relations Specialists	10	\$ 24.70	\$ 51,375	\$ 21.68	\$ 45,085	\$ 45,086	\$ 24.03	\$ 49,982

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71	Arts, Entertainment, and Recreation	27-4011	Audio and Video Technicians	70	\$ 23.92	\$ 49,755	\$ 17.58	\$ 36,567	\$ 47,840	\$ 24.77	\$ 51,527
71	Arts, Entertainment, and Recreation	33-0000	Protective Service Occupations	480	\$ 17.73	\$ 36,885	\$ 13.00	\$ 27,040	\$ 30,026	\$ 22.10	\$ 45,958
71	Arts, Entertainment, and Recreation	33-1091	First-Line Supervisors of Security Workers	10	\$ 28.69	\$ 59,682	\$ 25.24	\$ 52,504	\$ 57,498	\$ 33.75	\$ 70,210
71	Arts, Entertainment, and Recreation	33-1099	First-Line Supervisors of Protective Service Workers, All Other	40	\$ 27.06	\$ 56,293	\$ 23.85	\$ 49,617	\$ 50,219	\$ 26.04	\$ 54,167
71	Arts, Entertainment, and Recreation	33-9032	Security Guards	130	\$ 22.02	\$ 45,806	\$ 17.78	\$ 36,982	\$ 49,014	\$ 27.03	\$ 56,225
71	Arts, Entertainment, and Recreation	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	270	\$ 13.63	\$ 28,348	\$ 13.00	\$ 27,040	\$ 27,040	\$ 13.00	\$ 27,040
71	Arts, Entertainment, and Recreation	35-0000	Food Preparation and Serving Related Occupations	1,920	\$ 19.15	\$ 39,831	\$ 14.62	\$ 30,410	\$ 35,420	\$ 21.20	\$ 44,096
71	Arts, Entertainment, and Recreation	35-1011	Chefs and Head Cooks	80	\$ 42.69	\$ 88,797	\$ 31.68	\$ 65,887	\$ 74,786	\$ 52.07	\$ 108,309
71	Arts, Entertainment, and Recreation	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	100	\$ 29.85	\$ 62,087	\$ 23.21	\$ 48,282	\$ 61,797	\$ 35.23	\$ 73,276
71	Arts, Entertainment, and Recreation	35-2014	Cooks, Restaurant	260	\$ 21.07	\$ 43,823	\$ 18.05	\$ 37,537	\$ 43,632	\$ 23.64	\$ 49,165
71	Arts, Entertainment, and Recreation	35-2021	Food Preparation Workers	100	\$ 16.79	\$ 34,924	\$ 15.00	\$ 31,200	\$ 33,748	\$ 17.81	\$ 37,048
71	Arts, Entertainment, and Recreation	35-3011	Bartenders	230	\$ 18.13	\$ 37,701	\$ 15.08	\$ 31,367	\$ 35,639	\$ 21.65	\$ 45,041
71	Arts, Entertainment, and Recreation	35-3023	Fast Food and Counter Workers	80	\$ 15.74	\$ 32,738	\$ 13.88	\$ 28,875	\$ 30,847	\$ 15.98	\$ 33,231
71	Arts, Entertainment, and Recreation	35-3031	Waiters and Waitresses	600	\$ 17.31	\$ 36,003	\$ 14.30	\$ 29,747	\$ 35,175	\$ 17.79	\$ 37,011
71	Arts, Entertainment, and Recreation	35-3041	Food Servers, Nonrestaurant	70	\$ 19.03	\$ 39,589	\$ 17.09	\$ 35,549	\$ 40,154	\$ 22.05	\$ 45,866
71	Arts, Entertainment, and Recreation	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	220	\$ 14.63	\$ 30,435	\$ 13.23	\$ 27,528	\$ 29,630	\$ 14.81	\$ 30,795
71	Arts, Entertainment, and Recreation	35-9021	Dishwashers	130	\$ 15.84	\$ 32,943	\$ 14.21	\$ 29,552	\$ 31,944	\$ 17.28	\$ 35,945
71	Arts, Entertainment, and Recreation	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	20	\$ 17.98	\$ 37,395	\$ 14.30	\$ 29,738	\$ 37,995	\$ 20.39	\$ 42,408
71	Arts, Entertainment, and Recreation	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,870	\$ 18.75	\$ 38,992	\$ 14.20	\$ 29,530	\$ 35,356	\$ 21.57	\$ 44,856
71	Arts, Entertainment, and Recreation	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 28.14	\$ 58,523	\$ 22.80	\$ 47,429	\$ 65,364	\$ 31.43	\$ 65,365
71	Arts, Entertainment, and Recreation	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	140	\$ 34.78	\$ 72,344	\$ 29.37	\$ 61,080	\$ 76,533	\$ 38.83	\$ 80,760
71	Arts, Entertainment, and Recreation	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	600	\$ 16.18	\$ 33,645	\$ 13.88	\$ 28,862	\$ 30,160	\$ 17.69	\$ 36,785
71	Arts, Entertainment, and Recreation	37-2012	Maids and Housekeeping Cleaners	30	\$ 15.35	\$ 31,934	\$ 13.24	\$ 27,532	\$ 27,533	\$ 14.99	\$ 31,189
71	Arts, Entertainment, and Recreation	37-3011	Landscaping and Groundskeeping Workers	1,060	\$ 17.85	\$ 37,126	\$ 14.64	\$ 30,452	\$ 35,475	\$ 18.28	\$ 38,025
71	Arts, Entertainment, and Recreation	39-0000	Personal Care and Service Occupations	4,320	\$ 21.62	\$ 44,974	\$ 13.98	\$ 29,082	\$ 33,984	\$ 29.09	\$ 60,501
71	Arts, Entertainment, and Recreation	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except Group	280	\$ 24.23	\$ 50,398	\$ 18.84	\$ 39,190	\$ 45,847	\$ 29.49	\$ 61,342
71	Arts, Entertainment, and Recreation	39-1022	First-Line Supervisors of Personal Service Workers	130	\$ 26.59	\$ 55,310	\$ 25.13	\$ 52,275	\$ 52,276	\$ 29.09	\$ 60,501
71	Arts, Entertainment, and Recreation	39-3091	Amusement and Recreation Attendants	1,390	\$ 15.17	\$ 31,560	\$ 13.83	\$ 28,758	\$ 31,051	\$ 16.18	\$ 33,664
71	Arts, Entertainment, and Recreation	39-3093	Locker Room, Coatroom, and Dressing Room Attendants	130	\$ 15.47	\$ 32,174	\$ 13.00	\$ 27,040	\$ 28,601	\$ 16.85	\$ 35,050
71	Arts, Entertainment, and Recreation	39-6012	Concierges	60	\$ 16.41	\$ 34,131	\$ 16.13	\$ 33,541	\$ 33,541	\$ 16.13	\$ 33,541
71	Arts, Entertainment, and Recreation	39-7010	Tour and travel guides	60	\$ 16.55	\$ 34,425	\$ 14.22	\$ 29,585	\$ 32,274	\$ 17.37	\$ 36,124
71	Arts, Entertainment, and Recreation	39-9011	Childcare Workers	160	\$ 13.29	\$ 27,640	\$ 13.09	\$ 27,219	\$ 27,511	\$ 13.34	\$ 27,751
71	Arts, Entertainment, and Recreation	39-9031	Exercise Trainers and Group Fitness Instructors	1,540	\$ 29.90	\$ 62,194	\$ 17.71	\$ 36,829	\$ 63,595	\$ 35.26	\$ 73,339
71	Arts, Entertainment, and Recreation	39-9032	Recreation Workers	250	\$ 15.98	\$ 33,244	\$ 13.00	\$ 27,040	\$ 30,016	\$ 16.24	\$ 33,769
71	Arts, Entertainment, and Recreation	39-9099	Personal Care and Service Workers, All Other	20	\$ 15.71	\$ 32,668	\$ 13.88	\$ 28,876	\$ 32,079	\$ 16.16	\$ 33,616
71	Arts, Entertainment, and Recreation	41-0000	Sales and Related Occupations	700	\$ 21.04	\$ 43,768	\$ 15.00	\$ 31,200	\$ 35,222	\$ 23.95	\$ 49,824
71	Arts, Entertainment, and Recreation	41-1011	First-Line Supervisors of Retail Sales Workers	80	\$ 30.00	\$ 62,407	\$ 21.83	\$ 45,401	\$ 62,738	\$ 37.09	\$ 77,153
71	Arts, Entertainment, and Recreation	41-1012	First-Line Supervisors of Non-Retail Sales Workers	20	\$ 33.10	\$ 68,840	\$ 26.98	\$ 56,115	\$ 62,189	\$ 42.78	\$ 88,988
71	Arts, Entertainment, and Recreation	41-2011	Cashiers	150	\$ 15.57	\$ 32,376	\$ 14.29	\$ 29,713	\$ 30,415	\$ 15.79	\$ 33,853
71	Arts, Entertainment, and Recreation	41-2031	Retail Salespersons	170	\$ 18.10	\$ 37,642	\$ 15.55	\$ 32,345	\$ 34,091	\$ 17.41	\$ 36,217
71	Arts, Entertainment, and Recreation	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	230	\$ 23.25	\$ 48,352	\$ 16.96	\$ 35,285	\$ 48,000	\$ 27.34	\$ 56,867
71	Arts, Entertainment, and Recreation	43-0000	Office and Administrative Support Occupations	2,420	\$ 18.73	\$ 38,949	\$ 13.16	\$ 27,381	\$ 31,432	\$ 24.03	\$ 49,975
71	Arts, Entertainment, and Recreation	43-1011	First-Line Supervisors of Office and Administrative Support Workers	80	\$ 27.64	\$ 57,488	\$ 22.57	\$ 46,952	\$ 56,573	\$ 30.14	\$ 62,682
71	Arts, Entertainment, and Recreation	43-3031	Bookkeeping, Accounting, and Auditing Clerks	200	\$ 26.88	\$ 55,912	\$ 24.40	\$ 50,755	\$ 54,453	\$ 29.09	\$ 60,498
71	Arts, Entertainment, and Recreation	43-3051	Payroll and Timekeeping Clerks	10	\$ 29.36	\$ 61,063	\$ 26.64	\$ 55,408	\$ 62,529	\$ 31.12	\$ 64,722
71	Arts, Entertainment, and Recreation	43-4051	Customer Service Representatives	320	\$ 15.00	\$ 31,208	\$ 13.16	\$ 27,382	\$ 28,595	\$ 14.60	\$ 30,359
71	Arts, Entertainment, and Recreation	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	30	\$ 23.75	\$ 49,394	\$ 24.33	\$ 50,601	\$ 51,702	\$ 24.86	\$ 51,702

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71	Arts, Entertainment, and Recreation	43-4171	Receptionists and Information Clerks	1,060	\$ 14.42	\$ 29,992	\$ 13.00	\$ 27,040	\$ 27,373	\$ 15.00	\$ 31,192
71	Arts, Entertainment, and Recreation	43-6011	Executive Secretaries and Executive Administrative Assistants	20	\$ 39.81	\$ 82,811	\$ 40.53	\$ 84,300	\$ 84,732	\$ 40.74	\$ 84,734
71	Arts, Entertainment, and Recreation	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	160	\$ 21.38	\$ 44,468	\$ 19.00	\$ 39,520	\$ 44,517	\$ 23.96	\$ 49,829
71	Arts, Entertainment, and Recreation	43-9061	Office Clerks, General	420	\$ 23.30	\$ 48,462	\$ 20.80	\$ 43,266	\$ 51,864	\$ 25.14	\$ 52,286
71	Arts, Entertainment, and Recreation	43-9199	Office and Administrative Support Workers, All Other	70	\$ 21.75	\$ 45,238	\$ 18.27	\$ 38,003	\$ 46,517	\$ 23.61	\$ 49,104
71	Arts, Entertainment, and Recreation	49-0000	Installation, Maintenance, and Repair Occupations	540	\$ 26.34	\$ 54,779	\$ 17.94	\$ 37,314	\$ 50,661	\$ 34.00	\$ 70,720
71	Arts, Entertainment, and Recreation	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	60	\$ 38.30	\$ 79,663	\$ 33.79	\$ 70,282	\$ 83,656	\$ 45.95	\$ 95,568
71	Arts, Entertainment, and Recreation	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	40	\$ 30.34	\$ 63,114	\$ 24.71	\$ 51,400	\$ 66,646	\$ 36.19	\$ 75,265
71	Arts, Entertainment, and Recreation	49-9071	Maintenance and Repair Workers, General	360	\$ 23.31	\$ 48,483	\$ 17.94	\$ 37,312	\$ 44,788	\$ 24.36	\$ 50,661
71	Arts, Entertainment, and Recreation	51-0000	Production Occupations	30	\$ 24.12	\$ 50,171	\$ 15.77	\$ 32,793	\$ 53,560	\$ 31.22	\$ 64,931
71	Arts, Entertainment, and Recreation	53-0000	Transportation and Material Moving Occupations	180	\$ 18.20	\$ 37,854	\$ 15.31	\$ 31,853	\$ 33,874	\$ 19.00	\$ 39,516
71	Arts, Entertainment, and Recreation	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	100	\$ 17.39	\$ 36,178	\$ 15.31	\$ 31,853	\$ 31,854	\$ 18.80	\$ 39,105
72	Accommodation and Food Services	00-0000	Total all occupations	72,810	\$ 19.24	\$ 40,019	\$ 13.98	\$ 29,076	\$ 33,844	\$ 21.00	\$ 43,680
72	Accommodation and Food Services	11-0000	Management Occupations	2,080	\$ 42.81	\$ 89,040	\$ 29.62	\$ 61,612	\$ 79,141	\$ 50.00	\$ 104,000
72	Accommodation and Food Services	11-1021	General and Operations Managers	300	\$ 55.59	\$ 115,621	\$ 39.79	\$ 82,766	\$ 104,000	\$ 61.65	\$ 128,237
72	Accommodation and Food Services	11-3013	Facilities Managers	50	\$ 51.30	\$ 106,709	\$ 44.93	\$ 93,458	\$ 101,333	\$ 57.71	\$ 120,030
72	Accommodation and Food Services	11-3031	Financial Managers	20	\$ 56.47	\$ 117,455	\$ 49.14	\$ 102,213	\$ 110,667	\$ 58.43	\$ 121,542
72	Accommodation and Food Services	11-3121	Human Resources Managers	10	\$ 66.95	\$ 139,261	\$ 43.25	\$ 89,966	\$ 159,994	\$ 84.80	\$ 176,385
72	Accommodation and Food Services	11-9051	Food Service Managers	1,440	\$ 39.28	\$ 81,709	\$ 27.85	\$ 57,937	\$ 76,248	\$ 46.72	\$ 97,185
72	Accommodation and Food Services	11-9081	Lodging Managers	110	\$ 44.69	\$ 92,953	\$ 36.90	\$ 76,744	\$ 93,002	\$ 48.22	\$ 100,303
72	Accommodation and Food Services	13-0000	Business and Financial Operations Occupations	910	\$ 26.22	\$ 54,527	\$ 16.84	\$ 35,027	\$ 43,777	\$ 28.62	\$ 59,526
72	Accommodation and Food Services	13-1020	Buyers and Purchasing Agents	10	\$ 27.94	\$ 58,112	\$ 23.81	\$ 49,527	\$ 66,778	\$ 32.15	\$ 66,876
72	Accommodation and Food Services	13-1071	Human Resources Specialists	50	\$ 32.96	\$ 68,564	\$ 26.01	\$ 54,096	\$ 74,931	\$ 37.21	\$ 77,401
72	Accommodation and Food Services	13-1199	Business Operations Specialists, All Other	570	\$ 23.93	\$ 49,774	\$ 16.84	\$ 35,027	\$ 42,632	\$ 24.00	\$ 49,920
72	Accommodation and Food Services	13-2011	Accountants and Auditors	100	\$ 38.21	\$ 79,483	\$ 37.59	\$ 78,185	\$ 82,824	\$ 42.26	\$ 87,896
72	Accommodation and Food Services	35-0000	Food Preparation and Serving Related Occupations	56,800	\$ 18.63	\$ 38,747	\$ 14.00	\$ 29,117	\$ 33,360	\$ 20.32	\$ 42,268
72	Accommodation and Food Services	35-1011	Chefs and Head Cooks	1,830	\$ 32.73	\$ 68,075	\$ 25.00	\$ 52,000	\$ 64,999	\$ 37.28	\$ 77,536
72	Accommodation and Food Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	4,250	\$ 22.83	\$ 47,488	\$ 17.53	\$ 36,459	\$ 43,438	\$ 26.16	\$ 54,404
72	Accommodation and Food Services	35-2011	Cooks, Fast Food	2,480	\$ 15.88	\$ 33,020	\$ 14.07	\$ 29,260	\$ 29,958	\$ 16.98	\$ 35,323
72	Accommodation and Food Services	35-2012	Cooks, Institution and Cafeteria	1,250	\$ 17.03	\$ 35,428	\$ 13.74	\$ 28,573	\$ 35,901	\$ 18.18	\$ 37,805
72	Accommodation and Food Services	35-2014	Cooks, Restaurant	5,050	\$ 18.94	\$ 39,403	\$ 16.03	\$ 33,342	\$ 38,184	\$ 21.64	\$ 45,009
72	Accommodation and Food Services	35-2015	Cooks, Short Order	350	\$ 17.07	\$ 35,503	\$ 15.67	\$ 32,601	\$ 34,464	\$ 20.01	\$ 41,620
72	Accommodation and Food Services	35-2021	Food Preparation Workers	2,180	\$ 16.47	\$ 34,265	\$ 14.64	\$ 30,441	\$ 31,200	\$ 17.60	\$ 36,601
72	Accommodation and Food Services	35-3011	Bartenders	3,060	\$ 20.51	\$ 42,670	\$ 13.96	\$ 29,044	\$ 35,894	\$ 22.33	\$ 46,442
72	Accommodation and Food Services	35-3023	Fast Food and Counter Workers	15,600	\$ 14.84	\$ 30,873	\$ 13.63	\$ 28,359	\$ 29,245	\$ 16.00	\$ 33,280
72	Accommodation and Food Services	35-3031	Waiters and Waitresses	11,320	\$ 21.92	\$ 45,593	\$ 14.39	\$ 29,929	\$ 37,760	\$ 23.79	\$ 49,493
72	Accommodation and Food Services	35-3041	Food Servers, Nonrestaurant	1,300	\$ 17.38	\$ 36,159	\$ 16.00	\$ 33,279	\$ 34,158	\$ 20.00	\$ 41,598
72	Accommodation and Food Services	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	2,290	\$ 19.93	\$ 41,449	\$ 14.30	\$ 29,736	\$ 36,544	\$ 21.56	\$ 44,836
72	Accommodation and Food Services	35-9021	Dishwashers	1,910	\$ 15.69	\$ 32,632	\$ 13.83	\$ 28,777	\$ 32,128	\$ 17.07	\$ 35,513
72	Accommodation and Food Services	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	2,210	\$ 16.12	\$ 33,530	\$ 13.08	\$ 27,204	\$ 30,042	\$ 16.85	\$ 35,046
72	Accommodation and Food Services	35-9099	Food Preparation and Serving Related Workers, All Other	1,690	\$ 15.18	\$ 31,566	\$ 13.53	\$ 28,134	\$ 28,761	\$ 16.39	\$ 34,094
72	Accommodation and Food Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	2,720	\$ 17.84	\$ 37,101	\$ 15.20	\$ 31,613	\$ 36,764	\$ 18.20	\$ 37,853
72	Accommodation and Food Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	330	\$ 25.71	\$ 53,476	\$ 22.33	\$ 46,443	\$ 57,001	\$ 28.82	\$ 59,946
72	Accommodation and Food Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	960	\$ 17.45	\$ 36,299	\$ 17.22	\$ 35,826	\$ 37,750	\$ 18.20	\$ 37,849
72	Accommodation and Food Services	37-2012	Maids and Housekeeping Cleaners	1,380	\$ 16.21	\$ 33,723	\$ 13.22	\$ 27,501	\$ 33,549	\$ 17.81	\$ 37,037
72	Accommodation and Food Services	41-0000	Sales and Related Occupations	2,270	\$ 15.99	\$ 33,264	\$ 13.48	\$ 28,032	\$ 30,240	\$ 15.66	\$ 32,573
72	Accommodation and Food Services	41-1011	First-Line Supervisors of Retail Sales Workers	140	\$ 19.77	\$ 41,120	\$ 16.07	\$ 33,423	\$ 33,423	\$ 16.61	\$ 34,551

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
72	Accommodation and Food Services	41-2011	Cashiers	1,300	\$ 14.67	\$ 30,521	\$ 13.87	\$ 28,840	\$ 30,531	\$ 15.02	\$ 31,244
72	Accommodation and Food Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	160	\$ 30.14	\$ 62,689	\$ 23.10	\$ 48,058	\$ 59,502	\$ 37.32	\$ 77,616
72	Accommodation and Food Services	43-0000	Office and Administrative Support Occupations	3,130	\$ 18.62	\$ 38,732	\$ 14.03	\$ 29,188	\$ 35,614	\$ 22.33	\$ 46,452
72	Accommodation and Food Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	270	\$ 27.32	\$ 56,817	\$ 22.39	\$ 46,576	\$ 60,263	\$ 31.42	\$ 65,361
72	Accommodation and Food Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	520	\$ 23.22	\$ 48,289	\$ 20.00	\$ 41,600	\$ 48,863	\$ 23.71	\$ 49,318
72	Accommodation and Food Services	43-4081	Hotel, Motel, and Resort Desk Clerks	870	\$ 16.46	\$ 34,246	\$ 14.76	\$ 30,701	\$ 34,838	\$ 17.63	\$ 36,663
72	Accommodation and Food Services	43-5061	Production, Planning, and Expediting Clerks	50	\$ 17.20	\$ 35,784	\$ 15.31	\$ 31,841	\$ 31,842	\$ 18.38	\$ 38,227
72	Accommodation and Food Services	43-5071	Shipping, Receiving, and Inventory Clerks	380	\$ 20.12	\$ 41,858	\$ 17.10	\$ 35,563	\$ 46,452	\$ 22.33	\$ 46,453
72	Accommodation and Food Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	20	\$ 28.11	\$ 58,472	\$ 20.54	\$ 42,718	\$ 60,342	\$ 35.54	\$ 73,931
72	Accommodation and Food Services	43-9061	Office Clerks, General	200	\$ 17.84	\$ 37,099	\$ 15.00	\$ 31,200	\$ 32,989	\$ 18.37	\$ 38,204
72	Accommodation and Food Services	49-0000	Installation, Maintenance, and Repair Occupations	550	\$ 23.49	\$ 48,851	\$ 18.03	\$ 37,496	\$ 45,310	\$ 26.89	\$ 55,931
72	Accommodation and Food Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	80	\$ 33.61	\$ 69,904	\$ 25.75	\$ 53,553	\$ 66,762	\$ 39.79	\$ 82,763
72	Accommodation and Food Services	49-9071	Maintenance and Repair Workers, General	450	\$ 21.80	\$ 45,348	\$ 17.94	\$ 37,308	\$ 44,076	\$ 26.44	\$ 55,001
72	Accommodation and Food Services	51-0000	Production Occupations	910	\$ 18.53	\$ 38,538	\$ 15.15	\$ 31,505	\$ 35,360	\$ 21.00	\$ 43,680
72	Accommodation and Food Services	51-3011	Bakers	660	\$ 17.92	\$ 37,265	\$ 14.11	\$ 29,350	\$ 35,360	\$ 21.00	\$ 43,680
72	Accommodation and Food Services	53-0000	Transportation and Material Moving Occupations	2,760	\$ 14.72	\$ 30,613	\$ 13.00	\$ 27,040	\$ 27,936	\$ 17.05	\$ 35,468
72	Accommodation and Food Services	53-3031	Driver/Sales Workers	1,890	\$ 13.59	\$ 28,258	\$ 13.00	\$ 27,040	\$ 27,479	\$ 13.44	\$ 27,954
72	Accommodation and Food Services	53-7065	Stockers and Order Fillers	210	\$ 17.66	\$ 36,741	\$ 17.10	\$ 35,568	\$ 35,620	\$ 17.12	\$ 35,620
81	Other Services (except Public Administration)	00-0000	Total all occupations	37,370	\$ 25.42	\$ 52,867	\$ 14.68	\$ 30,533	\$ 40,731	\$ 29.14	\$ 60,606
81	Other Services (except Public Administration)	11-0000	Management Occupations	1,770	\$ 67.12	\$ 139,617	\$ 41.70	\$ 86,727	\$ 126,255	\$ 76.62	\$ 159,371
81	Other Services (except Public Administration)	11-1011	Chief Executives	10	\$ 181.67	\$ 377,864	\$ 93.13	\$ 193,703			
81	Other Services (except Public Administration)	11-1021	General and Operations Managers	770	\$ 63.36	\$ 131,780	\$ 45.32	\$ 94,262	\$ 126,255	\$ 67.21	\$ 139,789
81	Other Services (except Public Administration)	11-2021	Marketing Managers	30	\$ 82.11	\$ 170,788	\$ 49.31	\$ 102,572	\$ 168,299	\$ 99.87	\$ 207,724
81	Other Services (except Public Administration)	11-2022	Sales Managers	20	\$ 60.59	\$ 126,021	\$ 42.48	\$ 88,356	\$ 110,157	\$ 84.79	\$ 176,359
81	Other Services (except Public Administration)	11-2032	Public Relations Managers	50	\$ 66.24	\$ 137,776	\$ 51.49	\$ 107,106	\$ 132,080	\$ 81.33	\$ 169,162
81	Other Services (except Public Administration)	11-2033	Fundraising Managers	30	\$ 74.50	\$ 154,961	\$ 47.69	\$ 99,197	\$ 144,275	\$ 85.45	\$ 177,735
81	Other Services (except Public Administration)	11-3012	Administrative Services Managers	110	\$ 82.65	\$ 171,908	\$ 55.03	\$ 114,470	\$ 141,249	\$ 95.73	\$ 199,124
81	Other Services (except Public Administration)	11-3013	Facilities Managers	40	\$ 52.32	\$ 108,827	\$ 39.89	\$ 82,964	\$ 100,173	\$ 61.65	\$ 128,240
81	Other Services (except Public Administration)	11-3021	Computer and Information Systems Managers	40	\$ 79.77	\$ 165,925	\$ 68.80	\$ 143,097	\$ 149,994	\$ 94.82	\$ 197,220
81	Other Services (except Public Administration)	11-3031	Financial Managers	60	\$ 83.52	\$ 173,718	\$ 61.10	\$ 127,088	\$ 138,754	\$ 100.12	\$ 208,250
81	Other Services (except Public Administration)	11-3131	Training and Development Managers	20	\$ 66.57	\$ 138,474	\$ 47.11	\$ 97,981	\$ 129,897	\$ 92.00	\$ 191,353
81	Other Services (except Public Administration)	11-9031	Education and Childcare Administrators, Preschool and Daycare	30	\$ 37.30	\$ 77,583	\$ 30.01	\$ 62,423	\$ 72,310	\$ 46.91	\$ 97,580
81	Other Services (except Public Administration)	11-9072	Entertainment and Recreation Managers, Except Gambling	30	\$ 53.98	\$ 112,283	\$ 30.79	\$ 64,039	\$ 83,893	\$ 62.14	\$ 129,256
81	Other Services (except Public Administration)	11-9151	Social and Community Service Managers	150	\$ 59.26	\$ 123,259	\$ 41.77	\$ 86,879	\$ 110,828	\$ 75.35	\$ 156,734
81	Other Services (except Public Administration)	11-9179	Personal Service Managers, All Other	10	\$ 41.17	\$ 85,631	\$ 29.78	\$ 61,939	\$ 61,940	\$ 36.05	\$ 74,979
81	Other Services (except Public Administration)	11-9199	Managers, All Other	100	\$ 106.98	\$ 222,517	\$ 65.34	\$ 135,903			
81	Other Services (except Public Administration)	13-0000	Business and Financial Operations Occupations	2,530	\$ 44.86	\$ 93,308	\$ 30.61	\$ 63,678	\$ 83,211	\$ 55.23	\$ 114,873
81	Other Services (except Public Administration)	13-1020	Buyers and Purchasing Agents	20	\$ 42.52	\$ 88,443	\$ 32.39	\$ 67,362	\$ 86,067	\$ 44.81	\$ 93,205
81	Other Services (except Public Administration)	13-1041	Compliance Officers	20	\$ 41.13	\$ 85,550	\$ 28.84	\$ 59,983	\$ 66,022	\$ 59.24	\$ 123,225
81	Other Services (except Public Administration)	13-1051	Cost Estimators	180	\$ 38.18	\$ 79,417	\$ 27.03	\$ 56,230	\$ 78,954	\$ 49.53	\$ 103,019
81	Other Services (except Public Administration)	13-1071	Human Resources Specialists	70	\$ 33.32	\$ 69,309	\$ 26.46	\$ 55,039	\$ 62,666	\$ 40.99	\$ 85,258
81	Other Services (except Public Administration)	13-1075	Labor Relations Specialists	1,300	\$ 50.48	\$ 104,995	\$ 36.88	\$ 76,702	\$ 103,467	\$ 61.72	\$ 128,382
81	Other Services (except Public Administration)	13-1082	Project Management Specialists	30	\$ 54.26	\$ 112,863	\$ 35.84	\$ 74,556	\$ 132,237	\$ 71.48	\$ 148,677
81	Other Services (except Public Administration)	13-1121	Meeting, Convention, and Event Planners	30	\$ 32.57	\$ 67,737	\$ 24.65	\$ 51,267	\$ 63,940	\$ 32.57	\$ 67,737
81	Other Services (except Public Administration)	13-1131	Fundraisers	90	\$ 36.00	\$ 74,875	\$ 28.33	\$ 58,926	\$ 75,324	\$ 44.05	\$ 91,624
81	Other Services (except Public Administration)	13-1141	Compensation, Benefits, and Job Analysis Specialists	10	\$ 45.29	\$ 94,199	\$ 38.48	\$ 80,038	\$ 84,573	\$ 43.90	\$ 91,314
81	Other Services (except Public Administration)	13-1151	Training and Development Specialists	30	\$ 38.05	\$ 79,146	\$ 30.16	\$ 62,724	\$ 78,540	\$ 45.24	\$ 94,109

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
81	Other Services (except Public Administration)	13-1161	Market Research Analysts and Marketing Specialists	130	\$ 35.55	\$ 73,951	\$ 27.41	\$ 57,019	\$ 73,716	\$ 38.85	\$ 80,813
81	Other Services (except Public Administration)	13-1199	Business Operations Specialists, All Other	280	\$ 35.82	\$ 74,509	\$ 25.64	\$ 53,331	\$ 72,274	\$ 41.44	\$ 86,190
81	Other Services (except Public Administration)	13-2011	Accountants and Auditors	200	\$ 48.12	\$ 100,087	\$ 36.57	\$ 76,075	\$ 85,389	\$ 53.95	\$ 112,210
81	Other Services (except Public Administration)	13-2051	Financial and Investment Analysts	10	\$ 53.60	\$ 111,486	\$ 39.82	\$ 82,819	\$ 119,049	\$ 63.40	\$ 131,875
81	Other Services (except Public Administration)	15-0000	Computer and Mathematical Occupations	260	\$ 46.77	\$ 97,284	\$ 29.17	\$ 60,679	\$ 90,324	\$ 62.20	\$ 129,385
81	Other Services (except Public Administration)	15-1211	Computer Systems Analysts	10	\$ 60.91	\$ 126,696	\$ 54.94	\$ 114,265	\$ 129,385	\$ 62.20	\$ 129,385
81	Other Services (except Public Administration)	15-1232	Computer User Support Specialists	50	\$ 27.92	\$ 58,071	\$ 21.82	\$ 45,395	\$ 45,942	\$ 34.70	\$ 72,170
81	Other Services (except Public Administration)	15-1242	Database Administrators	10	\$ 41.47	\$ 86,256	\$ 27.40	\$ 56,993	\$ 67,888	\$ 62.44	\$ 129,869
81	Other Services (except Public Administration)	15-1244	Network and Computer Systems Administrators	30	\$ 47.79	\$ 99,405	\$ 30.31	\$ 63,053	\$ 116,333	\$ 61.06	\$ 127,007
81	Other Services (except Public Administration)	15-1252	Software Developers	50	\$ 65.20	\$ 135,610	\$ 61.26	\$ 127,410	\$ 135,570	\$ 66.30	\$ 137,894
81	Other Services (except Public Administration)	15-1254	Web Developers	10	\$ 48.92	\$ 101,758	\$ 25.53	\$ 53,102	\$ 128,596	\$ 66.42	\$ 138,153
81	Other Services (except Public Administration)	15-1299	Computer Occupations, All Other	50	\$ 40.66	\$ 84,583	\$ 28.75	\$ 59,793	\$ 67,069	\$ 46.97	\$ 97,698
81	Other Services (except Public Administration)	19-0000	Life, Physical, and Social Science Occupations	120	\$ 34.61	\$ 71,989	\$ 24.68	\$ 51,326	\$ 73,718	\$ 39.90	\$ 82,995
81	Other Services (except Public Administration)	19-2041	Environmental Scientists and Specialists, Including Health	30	\$ 34.43	\$ 71,616	\$ 24.47	\$ 50,893	\$ 58,160	\$ 35.44	\$ 73,719
81	Other Services (except Public Administration)	21-0000	Community and Social Service Occupations	970	\$ 25.83	\$ 53,735	\$ 17.40	\$ 36,187	\$ 48,662	\$ 28.96	\$ 60,232
81	Other Services (except Public Administration)	21-1021	Child, Family, and School Social Workers	10	\$ 24.98	\$ 51,954	\$ 18.74	\$ 38,971	\$ 57,276	\$ 27.54	\$ 57,276
81	Other Services (except Public Administration)	21-1093	Social and Human Service Assistants	150	\$ 16.22	\$ 33,732	\$ 13.00	\$ 27,040	\$ 32,365	\$ 20.74	\$ 43,129
81	Other Services (except Public Administration)	21-1099	Community and Social Service Specialists, All Other	410	\$ 24.84	\$ 51,674	\$ 18.26	\$ 37,975	\$ 49,096	\$ 28.79	\$ 59,888
81	Other Services (except Public Administration)	21-2011	Clergy	210	\$ 35.10	\$ 73,010	\$ 21.58	\$ 44,893	\$ 58,626	\$ 47.28	\$ 98,338
81	Other Services (except Public Administration)	21-2021	Directors, Religious Activities and Education	20	\$ 36.61	\$ 76,150	\$ 28.67	\$ 59,636	\$ 63,805	\$ 35.43	\$ 73,703
81	Other Services (except Public Administration)	21-2099	Religious Workers, All Other	100	\$ 22.73	\$ 47,273	\$ 15.75	\$ 32,754	\$ 42,832	\$ 28.91	\$ 60,133
81	Other Services (except Public Administration)	23-0000	Legal Occupations	40	\$ 80.33	\$ 167,095	\$ 37.91	\$ 78,857	\$ 167,576	\$ 87.60	\$ 182,204
81	Other Services (except Public Administration)	23-1011	Lawyers	40	\$ 80.93	\$ 168,344	\$ 37.91	\$ 78,857	\$ 167,576	\$ 87.60	\$ 182,204
81	Other Services (except Public Administration)	25-0000	Educational Instruction and Library Occupations	770	\$ 22.35	\$ 46,478	\$ 13.59	\$ 28,273	\$ 37,127	\$ 24.24	\$ 50,413
81	Other Services (except Public Administration)	25-2011	Preschool Teachers, Except Special Education	190	\$ 19.10	\$ 39,732	\$ 14.45	\$ 30,046	\$ 36,796	\$ 21.10	\$ 43,891
81	Other Services (except Public Administration)	25-3021	Self-Enrichment Teachers	260	\$ 18.41	\$ 38,285	\$ 13.19	\$ 27,434	\$ 31,832	\$ 21.99	\$ 45,738
81	Other Services (except Public Administration)	25-3099	Teachers and Instructors, All Other	20		\$ 130,408		\$ 131,144	\$ 131,144		\$ 159,866
81	Other Services (except Public Administration)	25-9031	Instructional Coordinators	20	\$ 36.69	\$ 76,320	\$ 30.55	\$ 63,539	\$ 72,617	\$ 40.35	\$ 83,925
81	Other Services (except Public Administration)	25-9045	Teaching Assistants, Except Postsecondary	190		\$ 35,658		\$ 27,674	\$ 30,943		\$ 39,191
81	Other Services (except Public Administration)	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	660	\$ 33.34	\$ 69,342	\$ 20.21	\$ 42,031	\$ 61,981	\$ 40.38	\$ 83,990
81	Other Services (except Public Administration)	27-2012	Producers and Directors	10	\$ 60.24	\$ 125,296	\$ 32.34	\$ 67,263	\$ 96,532	\$ 75.11	\$ 156,222
81	Other Services (except Public Administration)	27-2022	Coaches and Scouts	150		\$ 41,552		\$ 28,382	\$ 34,902		\$ 49,575
81	Other Services (except Public Administration)	27-2023	Umpires, Referees, and Other Sports Officials	40		\$ 65,587		\$ 42,016	\$ 56,456		\$ 89,517
81	Other Services (except Public Administration)	27-2041	Music Directors and Composers	20	\$ 33.74	\$ 70,172	\$ 28.70	\$ 59,696	\$ 59,697	\$ 34.23	\$ 71,192
81	Other Services (except Public Administration)	27-2042	Musicians and Singers	50	\$ 43.55		\$ 24.80			\$ 49.50	
81	Other Services (except Public Administration)	27-3031	Public Relations Specialists	290	\$ 36.13	\$ 75,152	\$ 26.25	\$ 54,599	\$ 76,017	\$ 40.38	\$ 83,990
81	Other Services (except Public Administration)	27-3041	Editors	20	\$ 40.54	\$ 84,318	\$ 21.87	\$ 45,500	\$ 86,208	\$ 50.04	\$ 104,082
81	Other Services (except Public Administration)	27-3043	Writers and Authors	30	\$ 39.18	\$ 81,491	\$ 23.23	\$ 48,325	\$ 81,260	\$ 44.39	\$ 92,321
81	Other Services (except Public Administration)	29-0000	Healthcare Practitioners and Technical Occupations	40	\$ 32.68	\$ 67,971	\$ 18.66	\$ 38,811	\$ 42,682	\$ 39.22	\$ 81,587
81	Other Services (except Public Administration)	29-2056	Veterinary Technologists and Technicians	20	\$ 18.90	\$ 39,309	\$ 16.98	\$ 35,323	\$ 38,844	\$ 20.49	\$ 42,623
81	Other Services (except Public Administration)	31-0000	Healthcare Support Occupations	520	\$ 24.05	\$ 50,023	\$ 19.41	\$ 40,379	\$ 47,580	\$ 27.11	\$ 56,387
81	Other Services (except Public Administration)	33-0000	Protective Service Occupations	530	\$ 14.80	\$ 30,786	\$ 13.00	\$ 27,040	\$ 27,131	\$ 14.52	\$ 30,193
81	Other Services (except Public Administration)	33-9032	Security Guards	150	\$ 17.19	\$ 35,763	\$ 13.53	\$ 28,134	\$ 34,216	\$ 20.63	\$ 42,911
81	Other Services (except Public Administration)	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	350	\$ 13.28	\$ 27,618	\$ 13.00	\$ 27,040	\$ 27,040	\$ 13.05	\$ 27,154
81	Other Services (except Public Administration)	35-0000	Food Preparation and Serving Related Occupations	380	\$ 19.20	\$ 39,936	\$ 14.86	\$ 30,909	\$ 36,498	\$ 21.45	\$ 44,606
81	Other Services (except Public Administration)	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	40	\$ 25.79	\$ 53,645	\$ 21.00	\$ 43,680	\$ 59,370	\$ 28.78	\$ 59,857
81	Other Services (except Public Administration)	35-3011	Bartenders	100	\$ 17.47	\$ 36,343	\$ 14.33	\$ 29,804	\$ 34,288	\$ 17.69	\$ 36,800

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81	Other Services (except Public Administration)	37-0000	Building and Grounds Cleaning and Maintenance Occupations	590	\$ 17.57	\$ 36,539	\$ 13.68	\$ 28,451	\$ 36,468	\$ 18.98	\$ 39,486
81	Other Services (except Public Administration)	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	410	\$ 16.96	\$ 35,268	\$ 13.64	\$ 28,379	\$ 35,909	\$ 18.25	\$ 37,966
81	Other Services (except Public Administration)	37-2012	Maids and Housekeeping Cleaners	30	\$ 15.10	\$ 31,418	\$ 13.60	\$ 28,289	\$ 28,289	\$ 15.33	\$ 31,881
81	Other Services (except Public Administration)	37-3011	Landscaping and Groundskeeping Workers	120	\$ 18.08	\$ 37,607	\$ 13.68	\$ 28,451	\$ 38,383	\$ 21.13	\$ 43,948
81	Other Services (except Public Administration)	39-0000	Personal Care and Service Occupations	12,950	\$ 19.14	\$ 39,812	\$ 14.33	\$ 29,799	\$ 34,637	\$ 21.55	\$ 44,827
81	Other Services (except Public Administration)	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	60	\$ 24.23	\$ 50,397	\$ 15.88	\$ 33,027	\$ 50,487	\$ 30.95	\$ 64,376
81	Other Services (except Public Administration)	39-1022	First-Line Supervisors of Personal Service Workers	730	\$ 25.31	\$ 52,638	\$ 17.65	\$ 36,705	\$ 45,902	\$ 32.09	\$ 66,754
81	Other Services (except Public Administration)	39-2021	Animal Caretakers	1,120	\$ 15.32	\$ 31,868	\$ 13.75	\$ 28,607	\$ 29,598	\$ 16.20	\$ 33,696
81	Other Services (except Public Administration)	39-3091	Amusement and Recreation Attendants	50	\$ 13.71	\$ 28,510	\$ 13.00	\$ 27,040	\$ 27,677	\$ 13.55	\$ 28,183
81	Other Services (except Public Administration)	39-5012	Hairdressers, Hairstylists, and Cosmetologists	3,980	\$ 20.42	\$ 42,478	\$ 14.65	\$ 30,479	\$ 39,442	\$ 22.36	\$ 46,501
81	Other Services (except Public Administration)	39-5092	Manicurists and Pedicurists	2,820	\$ 15.56	\$ 32,356	\$ 14.54	\$ 30,235	\$ 30,457	\$ 16.38	\$ 34,081
81	Other Services (except Public Administration)	39-5093	Shampooers	420	\$ 14.27	\$ 29,674	\$ 14.00	\$ 29,129	\$ 29,262	\$ 14.36	\$ 29,862
81	Other Services (except Public Administration)	39-5094	Skincare Specialists	340	\$ 21.41	\$ 44,529	\$ 13.13	\$ 27,318	\$ 38,380	\$ 22.96	\$ 47,763
81	Other Services (except Public Administration)	39-9011	Childcare Workers	670	\$ 14.79	\$ 30,765	\$ 14.01	\$ 29,138	\$ 29,475	\$ 14.54	\$ 30,247
81	Other Services (except Public Administration)	39-9031	Exercise Trainers and Group Fitness Instructors	450	\$ 28.10	\$ 58,452	\$ 19.14	\$ 39,813	\$ 54,004	\$ 33.65	\$ 69,983
81	Other Services (except Public Administration)	39-9032	Recreation Workers	180	\$ 17.68	\$ 36,771	\$ 13.00	\$ 27,040	\$ 38,529	\$ 20.85	\$ 43,364
81	Other Services (except Public Administration)	39-9099	Personal Care and Service Workers, All Other	590	\$ 17.22	\$ 35,820	\$ 13.60	\$ 28,293	\$ 30,503	\$ 18.81	\$ 39,132
81	Other Services (except Public Administration)	41-0000	Sales and Related Occupations	1,390	\$ 24.58	\$ 51,121	\$ 14.77	\$ 30,719	\$ 36,879	\$ 28.71	\$ 59,708
81	Other Services (except Public Administration)	41-1011	First-Line Supervisors of Retail Sales Workers	90	\$ 22.12	\$ 46,005	\$ 17.75	\$ 36,928	\$ 45,152	\$ 21.71	\$ 45,152
81	Other Services (except Public Administration)	41-2011	Cashiers	260	\$ 16.39	\$ 34,094	\$ 14.01	\$ 29,151	\$ 33,293	\$ 17.73	\$ 36,878
81	Other Services (except Public Administration)	41-2021	Counter and Rental Clerks	450	\$ 16.34	\$ 33,994	\$ 14.36	\$ 29,873	\$ 30,750	\$ 16.40	\$ 34,113
81	Other Services (except Public Administration)	41-2022	Parts Salespersons	60	\$ 30.62	\$ 63,681	\$ 27.32	\$ 56,824	\$ 62,947	\$ 37.50	\$ 78,006
81	Other Services (except Public Administration)	41-2031	Retail Salespersons	30	\$ 20.37	\$ 42,374	\$ 14.39	\$ 29,933	\$ 40,002	\$ 20.61	\$ 42,861
81	Other Services (except Public Administration)	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	380	\$ 33.59	\$ 69,870	\$ 23.67	\$ 49,227	\$ 60,355	\$ 37.83	\$ 78,691
81	Other Services (except Public Administration)	41-9099	Sales and Related Workers, All Other	20	\$ 28.44	\$ 59,165	\$ 21.94	\$ 45,635	\$ 61,402	\$ 35.09	\$ 72,992
81	Other Services (except Public Administration)	43-0000	Office and Administrative Support Occupations	3,770	\$ 21.55	\$ 44,820	\$ 15.31	\$ 31,841	\$ 40,724	\$ 25.40	\$ 52,823
81	Other Services (except Public Administration)	43-1011	First-Line Supervisors of Office and Administrative Support Workers	210	\$ 32.56	\$ 67,719	\$ 23.33	\$ 48,535	\$ 66,815	\$ 41.39	\$ 86,097
81	Other Services (except Public Administration)	43-3021	Billing and Posting Clerks	40	\$ 22.07	\$ 45,909	\$ 19.14	\$ 39,814	\$ 39,818	\$ 27.54	\$ 57,284
81	Other Services (except Public Administration)	43-3031	Bookkeeping, Accounting, and Auditing Clerks	510	\$ 25.97	\$ 54,011	\$ 22.11	\$ 45,990	\$ 55,408	\$ 29.03	\$ 60,373
81	Other Services (except Public Administration)	43-3051	Payroll and Timekeeping Clerks	20	\$ 25.05	\$ 52,105	\$ 21.18	\$ 44,060	\$ 49,668	\$ 26.49	\$ 55,090
81	Other Services (except Public Administration)	43-4051	Customer Service Representatives	290	\$ 17.82	\$ 37,066	\$ 13.96	\$ 29,034	\$ 31,169	\$ 18.88	\$ 39,266
81	Other Services (except Public Administration)	43-4171	Receptionists and Information Clerks	1,010	\$ 16.66	\$ 34,655	\$ 14.38	\$ 29,921	\$ 31,446	\$ 18.09	\$ 37,623
81	Other Services (except Public Administration)	43-5061	Production, Planning, and Expediting Clerks	80	\$ 23.50	\$ 48,876	\$ 17.27	\$ 35,913	\$ 48,643	\$ 28.72	\$ 59,730
81	Other Services (except Public Administration)	43-5071	Shipping, Receiving, and Inventory Clerks	40	\$ 20.72	\$ 43,095	\$ 18.37	\$ 38,210	\$ 38,210	\$ 23.23	\$ 48,314
81	Other Services (except Public Administration)	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 33.60	\$ 69,884	\$ 28.20	\$ 58,666	\$ 69,472	\$ 39.98	\$ 83,160
81	Other Services (except Public Administration)	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	700	\$ 22.62	\$ 47,053	\$ 17.59	\$ 36,578	\$ 45,635	\$ 25.57	\$ 53,183
81	Other Services (except Public Administration)	43-9021	Data Entry Keyers	10	\$ 20.41	\$ 42,454	\$ 16.96	\$ 35,280	\$ 37,433	\$ 23.20	\$ 48,257
81	Other Services (except Public Administration)	43-9061	Office Clerks, General	640	\$ 20.60	\$ 42,844	\$ 16.80	\$ 34,941	\$ 38,735	\$ 23.63	\$ 49,150
81	Other Services (except Public Administration)	49-0000	Installation, Maintenance, and Repair Occupations	4,650	\$ 26.72	\$ 55,583	\$ 20.29	\$ 42,207	\$ 56,598	\$ 30.06	\$ 62,526
81	Other Services (except Public Administration)	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	360	\$ 37.14	\$ 77,261	\$ 29.50	\$ 61,358	\$ 78,690	\$ 44.33	\$ 92,202
81	Other Services (except Public Administration)	49-2011	Computer, Automated Teller, and Office Machine Repairers	90	\$ 28.36	\$ 58,985	\$ 17.90	\$ 37,242	\$ 45,859	\$ 30.89	\$ 64,242
81	Other Services (except Public Administration)	49-3021	Automotive Body and Related Repairers	750	\$ 27.14	\$ 56,456	\$ 22.80	\$ 47,432	\$ 61,536	\$ 30.85	\$ 64,162
81	Other Services (except Public Administration)	49-3023	Automotive Service Technicians and Mechanics	1,650	\$ 23.42	\$ 48,710	\$ 17.78	\$ 36,983	\$ 46,513	\$ 29.16	\$ 60,652
81	Other Services (except Public Administration)	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	640	\$ 27.55	\$ 57,314	\$ 27.22	\$ 56,624	\$ 56,918	\$ 28.80	\$ 59,899
81	Other Services (except Public Administration)	49-9041	Industrial Machinery Mechanics	220	\$ 29.10	\$ 60,518	\$ 22.18	\$ 46,142	\$ 51,368	\$ 39.14	\$ 81,413
81	Other Services (except Public Administration)	49-9071	Maintenance and Repair Workers, General	420	\$ 21.95	\$ 45,647	\$ 17.76	\$ 36,950	\$ 43,113	\$ 27.16	\$ 56,492
81	Other Services (except Public Administration)	49-9098	Helpers--Installation, Maintenance, and Repair Workers	130	\$ 18.64	\$ 38,770	\$ 17.63	\$ 36,668	\$ 36,668	\$ 17.85	\$ 37,137

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81	Other Services (except Public Administration)	51-0000	Production Occupations	2,250	\$ 19.68	\$ 40,943	\$ 14.30	\$ 29,748	\$ 36,804	\$ 22.00	\$ 45,760
81	Other Services (except Public Administration)	51-4121	Welders, Cutters, Solderers, and Brazers	140	\$ 22.67	\$ 47,143	\$ 21.36	\$ 44,425	\$ 44,425	\$ 21.36	\$ 44,425
81	Other Services (except Public Administration)	51-6011	Laundry and Dry-Cleaning Workers	1,040	\$ 15.97	\$ 33,222	\$ 14.21	\$ 29,564	\$ 30,430	\$ 17.69	\$ 36,804
81	Other Services (except Public Administration)	51-6021	Pressers, Textile, Garment, and Related Materials	280	\$ 15.68	\$ 32,612	\$ 14.20	\$ 29,529	\$ 30,897	\$ 16.85	\$ 35,041
81	Other Services (except Public Administration)	51-6052	Tailors, Dressmakers, and Custom Sewers	90	\$ 20.02	\$ 41,639	\$ 14.30	\$ 29,748	\$ 36,221	\$ 25.48	\$ 53,002
81	Other Services (except Public Administration)	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	310	\$ 26.78	\$ 55,701	\$ 21.47	\$ 44,658	\$ 48,715	\$ 30.94	\$ 64,346
81	Other Services (except Public Administration)	51-9198	Helpers--Production Workers	50	\$ 20.13	\$ 41,881	\$ 15.81	\$ 32,894	\$ 46,304	\$ 22.26	\$ 46,304
81	Other Services (except Public Administration)	53-0000	Transportation and Material Moving Occupations	3,030	\$ 18.82	\$ 39,148	\$ 14.44	\$ 30,042	\$ 33,690	\$ 20.42	\$ 42,471
81	Other Services (except Public Administration)	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Ex	300	\$ 27.43	\$ 57,065	\$ 23.56	\$ 49,004	\$ 56,811	\$ 32.11	\$ 66,788
81	Other Services (except Public Administration)	53-3031	Driver/Sales Workers	330	\$ 27.03	\$ 56,231	\$ 19.40	\$ 40,354	\$ 48,421	\$ 27.66	\$ 57,529
81	Other Services (except Public Administration)	53-3032	Heavy and Tractor-Trailer Truck Drivers	190	\$ 19.08	\$ 39,686	\$ 17.60	\$ 36,608	\$ 37,813	\$ 20.42	\$ 42,471
81	Other Services (except Public Administration)	53-3033	Light Truck Drivers	90	\$ 20.85	\$ 43,365	\$ 16.61	\$ 34,557	\$ 45,141	\$ 23.40	\$ 48,672
81	Other Services (except Public Administration)	53-3053	Shuttle Drivers and Chauffeurs	40	\$ 15.43	\$ 32,094	\$ 14.69	\$ 30,545	\$ 30,547	\$ 17.07	\$ 35,503
81	Other Services (except Public Administration)	53-7061	Cleaners of Vehicles and Equipment	1,450	\$ 15.57	\$ 32,386	\$ 14.26	\$ 29,664	\$ 31,186	\$ 16.11	\$ 33,504
81	Other Services (except Public Administration)	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	120	\$ 18.35	\$ 38,167	\$ 14.29	\$ 29,732	\$ 31,736	\$ 21.05	\$ 43,792
81	Other Services (except Public Administration)	53-7065	Stockers and Order Fillers	50	\$ 19.05	\$ 39,614	\$ 16.33	\$ 33,976	\$ 37,160	\$ 22.54	\$ 46,881
92	Public Administration	00-0000	Total all occupations	70,220	\$ 39.28	\$ 81,711	\$ 24.40	\$ 50,755	\$ 74,194	\$ 50.21	\$ 104,442
92	Public Administration	11-0000	Management Occupations	4,720	\$ 63.03	\$ 131,106	\$ 49.84	\$ 103,675	\$ 132,240	\$ 78.93	\$ 164,174
92	Public Administration	11-1021	General and Operations Managers	190	\$ 72.31	\$ 150,413	\$ 60.73	\$ 126,322	\$ 155,542	\$ 81.01	\$ 168,501
92	Public Administration	11-1031	Legislators	670		\$ 69,586		\$ 28,793	\$ 45,991		\$ 92,679
92	Public Administration	11-2032	Public Relations Managers		\$ 63.64	\$ 132,378	\$ 49.70	\$ 103,372	\$ 121,765	\$ 80.86	\$ 168,187
92	Public Administration	11-3012	Administrative Services Managers	260	\$ 67.12	\$ 139,601	\$ 51.86	\$ 107,860	\$ 131,372	\$ 80.64	\$ 167,734
92	Public Administration	11-3013	Facilities Managers	150	\$ 61.33	\$ 127,557	\$ 50.23	\$ 104,481	\$ 128,580	\$ 66.47	\$ 138,268
92	Public Administration	11-3021	Computer and Information Systems Managers	40	\$ 67.86	\$ 141,153	\$ 60.53	\$ 125,900	\$ 132,079	\$ 83.49	\$ 173,655
92	Public Administration	11-3031	Financial Managers	350	\$ 69.42	\$ 144,385	\$ 59.62	\$ 124,004	\$ 142,563	\$ 79.44	\$ 165,244
92	Public Administration	11-3061	Purchasing Managers		\$ 70.87	\$ 147,404	\$ 64.54	\$ 134,242	\$ 155,542	\$ 78.88	\$ 164,065
92	Public Administration	11-3071	Transportation, Storage, and Distribution Managers		\$ 58.78	\$ 122,257	\$ 50.75	\$ 105,560	\$ 115,129	\$ 64.30	\$ 133,740
92	Public Administration	11-3121	Human Resources Managers	50	\$ 66.01	\$ 137,294	\$ 56.82	\$ 118,186	\$ 134,269	\$ 80.48	\$ 167,390
92	Public Administration	11-9021	Construction Managers	110	\$ 59.55	\$ 123,870	\$ 50.73	\$ 105,523	\$ 128,104	\$ 63.62	\$ 132,340
92	Public Administration	11-9041	Architectural and Engineering Managers	50	\$ 74.45	\$ 154,851	\$ 64.82	\$ 134,818	\$ 163,061	\$ 80.26	\$ 166,936
92	Public Administration	11-9111	Medical and Health Services Managers	90	\$ 68.29	\$ 142,033	\$ 58.00	\$ 120,640	\$ 142,584	\$ 77.36	\$ 160,909
92	Public Administration	11-9121	Natural Sciences Managers	60	\$ 67.48	\$ 140,350	\$ 58.00	\$ 120,640	\$ 131,565	\$ 68.54	\$ 142,563
92	Public Administration	11-9141	Property, Real Estate, and Community Association Managers	20	\$ 55.21	\$ 114,844	\$ 47.19	\$ 98,152	\$ 114,522	\$ 59.52	\$ 123,801
92	Public Administration	11-9151	Social and Community Service Managers	100	\$ 59.48	\$ 123,713	\$ 49.96	\$ 103,910	\$ 126,805	\$ 65.69	\$ 136,639
92	Public Administration	11-9161	Emergency Management Directors	70	\$ 49.11	\$ 102,145	\$ 35.24	\$ 73,291	\$ 97,561	\$ 57.63	\$ 119,869
92	Public Administration	11-9199	Managers, All Other	2,330	\$ 69.58	\$ 144,720	\$ 61.52	\$ 127,962	\$ 138,362	\$ 80.37	\$ 167,169
92	Public Administration	13-0000	Business and Financial Operations Occupations	7,220	\$ 45.78	\$ 95,230	\$ 37.00	\$ 76,960	\$ 95,306	\$ 53.21	\$ 110,677
92	Public Administration	13-1020	Buyers and Purchasing Agents	400	\$ 48.50	\$ 100,886	\$ 38.23	\$ 79,518	\$ 98,384	\$ 58.00	\$ 120,640
92	Public Administration	13-1031	Claims Adjusters, Examiners, and Investigators	250	\$ 42.54	\$ 88,489	\$ 37.57	\$ 78,137	\$ 87,214	\$ 48.09	\$ 100,027
92	Public Administration	13-1041	Compliance Officers		\$ 45.78	\$ 95,232	\$ 37.00	\$ 76,960	\$ 101,462	\$ 53.21	\$ 110,677
92	Public Administration	13-1071	Human Resources Specialists	230	\$ 41.43	\$ 86,178	\$ 32.23	\$ 67,038	\$ 79,952	\$ 48.24	\$ 100,340
92	Public Administration	13-1075	Labor Relations Specialists	30	\$ 45.64	\$ 94,934	\$ 37.37	\$ 77,719	\$ 103,433	\$ 51.30	\$ 106,713
92	Public Administration	13-1081	Logisticians		\$ 51.43	\$ 106,983	\$ 41.93	\$ 87,214	\$ 101,920	\$ 58.00	\$ 120,640
92	Public Administration	13-1082	Project Management Specialists	20	\$ 51.13	\$ 106,359	\$ 42.60	\$ 88,602	\$ 100,797	\$ 62.81	\$ 130,640
92	Public Administration	13-1111	Management Analysts	380	\$ 51.67	\$ 107,467	\$ 39.85	\$ 82,881	\$ 109,883	\$ 61.61	\$ 128,142
92	Public Administration	13-1141	Compensation, Benefits, and Job Analysis Specialists	40	\$ 40.48	\$ 84,207	\$ 34.82	\$ 72,424	\$ 80,687	\$ 46.99	\$ 97,743
92	Public Administration	13-1151	Training and Development Specialists		\$ 42.24	\$ 87,865	\$ 38.10	\$ 79,242	\$ 80,538	\$ 48.36	\$ 100,579

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92	Public Administration	13-1199	Business Operations Specialists, All Other	2,510	\$ 46.01	\$ 95,705	\$ 37.93	\$ 78,887	\$ 95,306	\$ 51.74	\$ 107,619
92	Public Administration	13-2011	Accountants and Auditors	440	\$ 45.87	\$ 95,416	\$ 37.38	\$ 77,741	\$ 90,071	\$ 52.25	\$ 108,670
92	Public Administration	13-2020	Property Appraisers and Assessors	200	\$ 40.84	\$ 84,953	\$ 28.51	\$ 59,304	\$ 78,161	\$ 49.50	\$ 102,966
92	Public Administration	13-2031	Budget Analysts	50	\$ 45.58	\$ 94,803	\$ 37.16	\$ 77,298	\$ 92,227	\$ 53.85	\$ 112,008
92	Public Administration	13-2061	Financial Examiners		\$ 39.58	\$ 82,325	\$ 35.72	\$ 74,298	\$ 80,171	\$ 38.76	\$ 80,621
92	Public Administration	13-2081	Tax Examiners and Collectors, and Revenue Agents	400	\$ 44.78	\$ 93,140	\$ 34.84	\$ 72,460	\$ 94,601	\$ 56.05	\$ 116,588
92	Public Administration	13-2099	Financial Specialists, All Other	160	\$ 42.07	\$ 87,509	\$ 35.88	\$ 74,636	\$ 81,075	\$ 47.30	\$ 98,384
92	Public Administration	15-0000	Computer and Mathematical Occupations	930	\$ 47.39	\$ 98,575	\$ 37.66	\$ 78,333	\$ 96,450	\$ 57.65	\$ 119,912
92	Public Administration	15-1211	Computer Systems Analysts	150	\$ 41.39	\$ 86,086	\$ 33.92	\$ 70,558	\$ 82,734	\$ 47.94	\$ 99,709
92	Public Administration	15-1212	Information Security Analysts	30	\$ 46.24	\$ 96,180	\$ 38.58	\$ 80,239	\$ 80,523	\$ 52.33	\$ 108,839
92	Public Administration	15-1231	Computer Network Support Specialists	50	\$ 38.49	\$ 80,054	\$ 31.23	\$ 64,969	\$ 69,701	\$ 41.19	\$ 85,680
92	Public Administration	15-1232	Computer User Support Specialists	60	\$ 32.33	\$ 67,245	\$ 25.64	\$ 53,325	\$ 63,810	\$ 39.98	\$ 83,159
92	Public Administration	15-1242	Database Administrators	20	\$ 42.88	\$ 89,193	\$ 37.86	\$ 78,753	\$ 82,703	\$ 42.21	\$ 87,796
92	Public Administration	15-1244	Network and Computer Systems Administrators	60	\$ 50.11	\$ 104,233	\$ 41.62	\$ 86,570	\$ 96,460	\$ 57.55	\$ 119,699
92	Public Administration	15-1251	Computer Programmers	30	\$ 43.03	\$ 89,511	\$ 39.61	\$ 82,391	\$ 84,306	\$ 49.02	\$ 101,969
92	Public Administration	15-1252	Software Developers	20	\$ 49.76	\$ 103,509	\$ 39.69	\$ 82,549	\$ 104,071	\$ 64.99	\$ 135,180
92	Public Administration	15-1299	Computer Occupations, All Other	280	\$ 52.25	\$ 108,690	\$ 41.08	\$ 85,441	\$ 108,035	\$ 64.39	\$ 133,931
92	Public Administration	17-0000	Architecture and Engineering Occupations		\$ 58.87	\$ 122,447	\$ 46.85	\$ 97,448	\$ 125,570	\$ 68.55	\$ 142,584
92	Public Administration	17-2011	Aerospace Engineers		\$ 72.01	\$ 149,772	\$ 68.55	\$ 142,584	\$ 154,898	\$ 81.01	\$ 168,501
92	Public Administration	17-2051	Civil Engineers	300	\$ 49.32	\$ 102,589	\$ 37.52	\$ 78,040	\$ 99,835	\$ 61.75	\$ 128,440
92	Public Administration	17-2071	Electrical Engineers		\$ 54.64	\$ 113,644	\$ 46.89	\$ 97,531	\$ 108,555	\$ 63.66	\$ 132,402
92	Public Administration	17-2081	Environmental Engineers	20	\$ 48.22	\$ 100,298	\$ 30.72	\$ 63,896	\$ 98,946	\$ 57.65	\$ 119,912
92	Public Administration	17-2141	Mechanical Engineers		\$ 54.94	\$ 114,279	\$ 45.71	\$ 95,077	\$ 119,350	\$ 66.34	\$ 137,987
92	Public Administration	17-2199	Engineers, All Other		\$ 67.69	\$ 140,802	\$ 60.03	\$ 124,862	\$ 142,584	\$ 82.97	\$ 172,578
92	Public Administration	17-3011	Architectural and Civil Drafters	10	\$ 35.30	\$ 73,417	\$ 30.62	\$ 63,689	\$ 63,691	\$ 39.57	\$ 82,306
92	Public Administration	17-3022	Civil Engineering Technologists and Technicians	50	\$ 29.17	\$ 60,672	\$ 25.28	\$ 52,586	\$ 59,060	\$ 31.86	\$ 66,263
92	Public Administration	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other		\$ 46.00	\$ 95,690	\$ 38.30	\$ 79,664	\$ 97,323	\$ 54.49	\$ 113,339
92	Public Administration	19-0000	Life, Physical, and Social Science Occupations	1,210	\$ 43.50	\$ 90,472	\$ 31.44	\$ 65,401	\$ 92,227	\$ 53.21	\$ 110,677
92	Public Administration	19-1023	Zoologists and Wildlife Biologists	20	\$ 43.59	\$ 90,658	\$ 35.67	\$ 74,194	\$ 96,053	\$ 50.43	\$ 104,892
92	Public Administration	19-1029	Biological Scientists, All Other		\$ 46.44	\$ 96,601	\$ 42.52	\$ 88,442	\$ 101,462	\$ 53.21	\$ 110,677
92	Public Administration	19-1031	Conservation Scientists	40	\$ 34.73	\$ 72,244	\$ 29.70	\$ 61,785	\$ 68,664	\$ 39.46	\$ 82,068
92	Public Administration	19-2031	Chemists	110	\$ 53.95	\$ 112,208	\$ 44.34	\$ 92,227	\$ 104,411	\$ 61.52	\$ 127,962
92	Public Administration	19-2041	Environmental Scientists and Specialists, Including Health	240	\$ 40.34	\$ 83,907	\$ 31.12	\$ 64,724	\$ 80,142	\$ 46.61	\$ 96,949
92	Public Administration	19-2099	Physical Scientists, All Other	30	\$ 56.81	\$ 118,160	\$ 48.49	\$ 100,858	\$ 121,701	\$ 68.66	\$ 142,821
92	Public Administration	19-3033	Clinical and Counseling Psychologists		\$ 51.65	\$ 107,437	\$ 51.68	\$ 107,499	\$ 107,499	\$ 61.50	\$ 127,917
92	Public Administration	19-3039	Psychologists, All Other		\$ 53.19	\$ 110,632	\$ 44.68	\$ 92,934	\$ 127,962	\$ 65.03	\$ 135,262
92	Public Administration	19-3051	Urban and Regional Planners	170	\$ 42.53	\$ 88,469	\$ 35.95	\$ 74,775	\$ 84,350	\$ 49.90	\$ 103,782
92	Public Administration	19-3099	Social Scientists and Related Workers, All Other		\$ 49.92	\$ 103,844	\$ 39.75	\$ 82,680	\$ 104,541	\$ 61.52	\$ 127,962
92	Public Administration	19-4021	Biological Technicians	20	\$ 24.73	\$ 51,445	\$ 20.18	\$ 41,974	\$ 49,700	\$ 29.33	\$ 61,010
92	Public Administration	19-4042	Environmental Science and Protection Technicians, Including Health	30	\$ 27.25	\$ 56,690	\$ 19.35	\$ 40,246	\$ 57,670	\$ 31.95	\$ 66,450
92	Public Administration	19-4092	Forensic Science Technicians	10	\$ 24.39	\$ 50,740	\$ 18.13	\$ 37,711	\$ 49,884	\$ 25.86	\$ 53,784
92	Public Administration	19-4099	Life, Physical, and Social Science Technicians, All Other	30	\$ 26.45	\$ 55,023	\$ 22.20	\$ 46,174	\$ 51,459	\$ 32.49	\$ 67,579
92	Public Administration	19-5011	Occupational Health and Safety Specialists	120	\$ 41.94	\$ 87,236	\$ 36.11	\$ 75,118	\$ 84,874	\$ 48.84	\$ 101,587
92	Public Administration	19-5012	Occupational Health and Safety Technicians		\$ 35.10	\$ 73,007	\$ 30.77	\$ 64,000	\$ 70,506	\$ 39.20	\$ 81,526
92	Public Administration	21-0000	Community and Social Service Occupations	3,570	\$ 36.10	\$ 75,081	\$ 29.05	\$ 60,429	\$ 76,348	\$ 45.73	\$ 95,114
92	Public Administration	21-1012	Educational, Guidance, and Career Counselors and Advisors	100	\$ 33.72	\$ 70,132	\$ 28.37	\$ 59,005	\$ 73,424	\$ 36.75	\$ 76,434
92	Public Administration	21-1013	Marriage and Family Therapists		\$ 40.35	\$ 83,926	\$ 35.99	\$ 74,857	\$ 81,188	\$ 46.54	\$ 96,800

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
92	Public Administration	21-1015	Rehabilitation Counselors		\$ 40.99	\$ 85,255	\$ 37.46	\$ 77,912	\$ 81,578	\$ 46.31	\$ 96,318
92	Public Administration	21-1018	Substance abuse, behavioral disorder, and mental health counselors	50	\$ 39.49	\$ 82,144	\$ 30.40	\$ 63,240	\$ 84,576	\$ 46.94	\$ 97,635
92	Public Administration	21-1019	Counselors, All Other	40	\$ 39.03	\$ 81,177	\$ 29.06	\$ 60,437	\$ 83,507	\$ 46.87	\$ 97,490
92	Public Administration	21-1021	Child, Family, and School Social Workers	190	\$ 36.61	\$ 76,148	\$ 30.36	\$ 63,152	\$ 77,744	\$ 40.09	\$ 83,394
92	Public Administration	21-1022	Healthcare Social Workers	20	\$ 33.62	\$ 69,933	\$ 24.79	\$ 51,573	\$ 68,836	\$ 39.62	\$ 82,400
92	Public Administration	21-1029	Social Workers, All Other	220	\$ 39.25	\$ 81,647	\$ 35.92	\$ 74,719	\$ 84,656	\$ 47.30	\$ 98,384
92	Public Administration	21-1091	Health Education Specialists	60	\$ 33.44	\$ 69,549	\$ 26.48	\$ 55,077	\$ 67,472	\$ 38.04	\$ 79,124
92	Public Administration	21-1092	Probation Officers and Correctional Treatment Specialists		\$ 38.21	\$ 79,482	\$ 29.05	\$ 60,429	\$ 76,671	\$ 47.03	\$ 97,828
92	Public Administration	21-1093	Social and Human Service Assistants	480	\$ 25.85	\$ 53,770	\$ 18.88	\$ 39,278	\$ 49,401	\$ 29.05	\$ 60,430
92	Public Administration	21-1094	Community Health Workers	40	\$ 32.91	\$ 68,449	\$ 29.14	\$ 60,610	\$ 65,644	\$ 36.75	\$ 76,436
92	Public Administration	21-1099	Community and Social Service Specialists, All Other	570	\$ 32.68	\$ 67,982	\$ 24.91	\$ 51,804	\$ 65,809	\$ 40.01	\$ 83,231
92	Public Administration	21-2011	Clergy	20	\$ 42.64	\$ 88,687	\$ 34.19	\$ 71,106	\$ 98,472	\$ 54.69	\$ 113,755
92	Public Administration	23-0000	Legal Occupations	2,060	\$ 59.27	\$ 123,285	\$ 39.75	\$ 82,680	\$ 110,575	\$ 75.53	\$ 157,096
92	Public Administration	23-1011	Lawyers	1,150	\$ 64.72	\$ 134,615	\$ 51.67	\$ 107,481	\$ 134,326	\$ 76.71	\$ 159,557
92	Public Administration	23-1012	Judicial Law Clerks		\$ 26.54	\$ 55,194	\$ 24.93	\$ 51,846	\$ 51,846	\$ 26.93	\$ 56,014
92	Public Administration	23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers		\$ 57.90	\$ 120,437	\$ 48.09	\$ 100,027	\$ 109,678	\$ 65.03	\$ 135,262
92	Public Administration	23-1023	Judges, Magistrate Judges, and Magistrates	290	\$ 77.26	\$ 160,702	\$ 45.53	\$ 94,712	\$ 184,948	\$ 107.71	\$ 224,039
92	Public Administration	23-2011	Paralegals and Legal Assistants	230	\$ 38.53	\$ 80,136	\$ 31.63	\$ 65,795	\$ 76,960	\$ 44.34	\$ 92,227
92	Public Administration	23-2099	Legal Support Workers, All Other	80	\$ 44.05	\$ 91,615	\$ 30.70	\$ 63,857	\$ 72,925	\$ 66.47	\$ 138,258
92	Public Administration	25-0000	Educational Instruction and Library Occupations	1,400	\$ 28.64	\$ 59,564	\$ 19.26	\$ 40,065	\$ 59,060	\$ 36.27	\$ 75,433
92	Public Administration	25-1194	Career/Technical Education Teachers, Postsecondary	200	\$ 27.10	\$ 56,378	\$ 21.55	\$ 44,834	\$ 52,546	\$ 29.81	\$ 61,998
92	Public Administration	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second Language Instru		\$ 38.93	\$ 80,981	\$ 32.94	\$ 68,521	\$ 75,502	\$ 45.97	\$ 95,615
92	Public Administration	25-3021	Self-Enrichment Teachers	110	\$ 27.30	\$ 56,776	\$ 17.39	\$ 36,180	\$ 50,907	\$ 36.02	\$ 74,924
92	Public Administration	25-3099	Teachers and Instructors, All Other	40		\$ 93,719		\$ 62,379	\$ 93,059		\$ 107,286
92	Public Administration	25-4022	Librarians and Media Collections Specialists	490	\$ 31.42	\$ 65,361	\$ 24.38	\$ 50,712	\$ 64,716	\$ 38.00	\$ 79,042
92	Public Administration	25-4031	Library Technicians	400	\$ 19.71	\$ 41,000	\$ 14.30	\$ 29,748	\$ 35,997	\$ 23.60	\$ 49,091
92	Public Administration	25-9031	Instructional Coordinators		\$ 53.91	\$ 112,137	\$ 48.84	\$ 101,587	\$ 121,644	\$ 58.48	\$ 121,644
92	Public Administration	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	250	\$ 37.61	\$ 78,231	\$ 25.60	\$ 53,241	\$ 79,786	\$ 47.47	\$ 98,738
92	Public Administration	27-1024	Graphic Designers	20	\$ 41.91	\$ 87,182	\$ 28.46	\$ 59,190	\$ 89,658	\$ 51.03	\$ 106,142
92	Public Administration	27-2023	Umpires, Referees, and Other Sports Officials	50		\$ 38,361		\$ 29,093	\$ 29,093		\$ 46,753
92	Public Administration	27-3031	Public Relations Specialists	90	\$ 42.37	\$ 88,124	\$ 34.20	\$ 71,139	\$ 79,837	\$ 51.18	\$ 106,448
92	Public Administration	27-3042	Technical Writers	20	\$ 40.32	\$ 83,872	\$ 36.48	\$ 75,869	\$ 82,098	\$ 44.92	\$ 93,434
92	Public Administration	27-3091	Interpreters and Translators	20	\$ 42.72	\$ 88,859	\$ 37.84	\$ 78,698	\$ 88,969	\$ 48.45	\$ 100,767
92	Public Administration	27-3092	Court Reporters and Simultaneous Captioners	10	\$ 30.94	\$ 64,359	\$ 26.27	\$ 54,637	\$ 64,637	\$ 36.27	\$ 75,435
92	Public Administration	27-4099	Media and Communication Equipment Workers, All Other		\$ 51.70	\$ 107,536	\$ 37.00	\$ 76,960	\$ 96,200	\$ 65.91	\$ 137,093
92	Public Administration	29-0000	Healthcare Practitioners and Technical Occupations	2,390	\$ 51.57	\$ 107,255	\$ 29.99	\$ 62,379	\$ 96,158	\$ 58.72	\$ 122,138
92	Public Administration	29-1029	Dentists, All Other Specialists	20	\$ 76.19	\$ 158,480	\$ 30.02	\$ 62,442	\$ 185,910	\$ 105.71	\$ 219,877
92	Public Administration	29-1031	Dietitians and Nutritionists	40	\$ 39.22	\$ 81,584	\$ 30.99	\$ 64,469	\$ 84,656	\$ 45.63	\$ 94,910
92	Public Administration	29-1051	Pharmacists		\$ 66.59	\$ 138,504	\$ 63.62	\$ 132,330	\$ 144,019	\$ 72.98	\$ 151,798
92	Public Administration	29-1122	Occupational Therapists	10	\$ 52.25	\$ 108,688	\$ 48.84	\$ 101,587	\$ 109,273	\$ 55.82	\$ 116,106
92	Public Administration	29-1123	Physical Therapists	20	\$ 50.44	\$ 104,923	\$ 48.78	\$ 101,462	\$ 104,541	\$ 53.21	\$ 110,677
92	Public Administration	29-1127	Speech-Language Pathologists	20	\$ 52.30	\$ 108,776	\$ 47.94	\$ 99,723	\$ 107,619	\$ 57.65	\$ 119,912
92	Public Administration	29-1141	Registered Nurses	920	\$ 50.08	\$ 104,158	\$ 43.94	\$ 91,395	\$ 105,706	\$ 58.72	\$ 122,138
92	Public Administration	29-1229	Physicians, All Other	250	\$ 117.52	\$ 244,433	\$ 101.60	\$ 211,328			
92	Public Administration	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	100	\$ 47.93	\$ 99,693	\$ 39.46	\$ 82,077	\$ 100,027	\$ 53.21	\$ 110,677
92	Public Administration	29-2010	Clinical Laboratory Technologists and Technicians		\$ 44.66	\$ 92,897	\$ 42.26	\$ 87,901	\$ 97,947	\$ 47.09	\$ 97,947
92	Public Administration	29-2042	Emergency Medical Technicians	380	\$ 27.11	\$ 56,398	\$ 22.72	\$ 47,252	\$ 54,954	\$ 28.31	\$ 58,881

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92	Public Administration	29-2061	Licensed Practical and Licensed Vocational Nurses	180	\$ 28.74	\$ 59,771	\$ 27.74	\$ 57,699	\$ 60,898	\$ 29.42	\$ 61,194
92	Public Administration	29-2072	Medical Records Specialists	30	\$ 32.43	\$ 67,453	\$ 27.50	\$ 57,200	\$ 67,579	\$ 35.99	\$ 74,859
92	Public Administration	29-2099	Health Technologists and Technicians, All Other	50	\$ 32.47	\$ 67,539	\$ 29.16	\$ 60,653	\$ 66,414	\$ 36.06	\$ 75,009
92	Public Administration	29-9099	Healthcare Practitioners and Technical Workers, All Other	80	\$ 55.13	\$ 114,668	\$ 44.34	\$ 92,227	\$ 120,640	\$ 66.79	\$ 138,923
92	Public Administration	31-0000	Healthcare Support Occupations	1,020	\$ 22.87	\$ 47,565	\$ 20.18	\$ 41,974	\$ 46,178	\$ 25.40	\$ 52,832
92	Public Administration	31-1120	Home Health and Personal Care Aides		\$ 22.91	\$ 47,656	\$ 22.20	\$ 46,178	\$ 46,178	\$ 23.80	\$ 49,504
92	Public Administration	31-1131	Nursing Assistants	210	\$ 23.34	\$ 48,551	\$ 21.52	\$ 44,762	\$ 48,963	\$ 25.35	\$ 52,730
92	Public Administration	31-9091	Dental Assistants	30	\$ 26.54	\$ 55,203	\$ 24.74	\$ 51,459	\$ 56,139	\$ 29.24	\$ 60,819
92	Public Administration	31-9099	Healthcare Support Workers, All Other	180	\$ 26.68	\$ 55,487	\$ 24.74	\$ 51,459	\$ 59,259	\$ 28.91	\$ 60,130
92	Public Administration	33-0000	Protective Service Occupations	17,420	\$ 40.17	\$ 83,553	\$ 24.45	\$ 50,855	\$ 77,899	\$ 52.00	\$ 108,165
92	Public Administration	33-1011	First-Line Supervisors of Correctional Officers	240	\$ 51.24	\$ 106,577	\$ 44.62	\$ 92,811	\$ 105,815	\$ 56.35	\$ 117,217
92	Public Administration	33-1012	First-Line Supervisors of Police and Detectives	1,360	\$ 67.03	\$ 139,418	\$ 61.37	\$ 127,650	\$ 135,491	\$ 75.12	\$ 156,242
92	Public Administration	33-1021	First-Line Supervisors of Firefighting and Prevention Workers	400	\$ 56.28	\$ 117,069	\$ 47.77	\$ 99,366	\$ 108,757	\$ 66.86	\$ 139,078
92	Public Administration	33-1091	First-Line Supervisors of Security Workers	10	\$ 35.65	\$ 74,161	\$ 30.45	\$ 63,336	\$ 74,554	\$ 43.25	\$ 89,967
92	Public Administration	33-1099	First-Line Supervisors of Protective Service Workers, All Other	170	\$ 38.11	\$ 79,267	\$ 30.12	\$ 62,650	\$ 65,125	\$ 37.70	\$ 78,416
92	Public Administration	33-2011	Firefighters	2,340	\$ 39.80	\$ 82,794	\$ 28.53	\$ 59,346	\$ 82,284	\$ 51.41	\$ 106,932
92	Public Administration	33-2021	Fire Inspectors and Investigators	350	\$ 32.99	\$ 68,620	\$ 25.60	\$ 53,248	\$ 63,691	\$ 37.10	\$ 77,172
92	Public Administration	33-2022	Forest Fire Inspectors and Prevention Specialists	20	\$ 32.35	\$ 67,278	\$ 26.39	\$ 54,891	\$ 71,906	\$ 37.17	\$ 77,304
92	Public Administration	33-3012	Correctional Officers and Jailers	1,570	\$ 35.13	\$ 73,076	\$ 27.11	\$ 56,391	\$ 72,961	\$ 45.03	\$ 93,656
92	Public Administration	33-3021	Detectives and Criminal Investigators	1,280	\$ 50.73	\$ 105,526	\$ 36.73	\$ 76,393	\$ 98,518	\$ 59.71	\$ 124,203
92	Public Administration	33-3041	Parking Enforcement Workers	150	\$ 19.34	\$ 40,218	\$ 15.05	\$ 31,308	\$ 38,798	\$ 22.42	\$ 46,634
92	Public Administration	33-3051	Police and Sheriff's Patrol Officers	5,410	\$ 45.02	\$ 93,648	\$ 32.45	\$ 67,500	\$ 97,332	\$ 55.98	\$ 116,438
92	Public Administration	33-9011	Animal Control Workers	60	\$ 27.04	\$ 56,247	\$ 23.20	\$ 48,262	\$ 52,681	\$ 32.69	\$ 67,999
92	Public Administration	33-9021	Private Detectives and Investigators	20	\$ 51.37	\$ 106,855	\$ 32.13	\$ 66,826	\$ 119,240	\$ 70.32	\$ 146,266
92	Public Administration	33-9032	Security Guards	310	\$ 19.91	\$ 41,416	\$ 15.45	\$ 32,145	\$ 40,316	\$ 24.55	\$ 51,070
92	Public Administration	33-9091	Crossing Guards and Flaggers	1,590	\$ 18.58	\$ 38,655	\$ 15.01	\$ 31,221	\$ 36,497	\$ 21.82	\$ 45,380
92	Public Administration	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	150	\$ 15.13	\$ 31,462	\$ 13.00	\$ 27,041	\$ 28,348	\$ 17.48	\$ 36,362
92	Public Administration	33-9099	Protective Service Workers, All Other	540	\$ 28.72	\$ 59,734	\$ 21.65	\$ 45,029	\$ 58,926	\$ 35.21	\$ 73,236
92	Public Administration	35-0000	Food Preparation and Serving Related Occupations	250	\$ 22.07	\$ 45,896	\$ 19.14	\$ 39,811	\$ 46,608	\$ 23.18	\$ 48,214
92	Public Administration	35-2012	Cooks, Institution and Cafeteria	30	\$ 23.33	\$ 48,528	\$ 21.51	\$ 44,743	\$ 47,965	\$ 24.87	\$ 51,730
92	Public Administration	35-3023	Fast Food and Counter Workers	210	\$ 21.61	\$ 44,950	\$ 19.14	\$ 39,811	\$ 46,446	\$ 22.41	\$ 46,608
92	Public Administration	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,140	\$ 23.79	\$ 49,490	\$ 18.02	\$ 37,476	\$ 46,481	\$ 28.11	\$ 58,464
92	Public Administration	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers		\$ 31.76	\$ 66,070	\$ 23.99	\$ 49,903	\$ 59,229	\$ 36.77	\$ 76,473
92	Public Administration	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping \	60	\$ 41.80	\$ 86,947	\$ 36.31	\$ 75,520	\$ 88,049	\$ 44.75	\$ 93,075
92	Public Administration	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	570	\$ 19.72	\$ 41,027	\$ 18.00	\$ 37,440	\$ 43,118	\$ 22.35	\$ 46,481
92	Public Administration	37-3011	Landscaping and Groundskeeping Workers	280	\$ 26.46	\$ 55,046	\$ 20.49	\$ 42,610	\$ 54,501	\$ 31.19	\$ 64,874
92	Public Administration	37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	30	\$ 26.76	\$ 55,670	\$ 23.88	\$ 49,668	\$ 49,843	\$ 31.20	\$ 64,887
92	Public Administration	37-3013	Tree Trimmers and Pruners	70	\$ 28.64	\$ 59,569	\$ 22.26	\$ 46,310	\$ 59,852	\$ 32.86	\$ 68,347
92	Public Administration	39-0000	Personal Care and Service Occupations	1,340	\$ 20.84	\$ 43,347	\$ 14.94	\$ 31,066	\$ 34,442	\$ 25.67	\$ 53,403
92	Public Administration	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	170	\$ 29.59	\$ 61,550	\$ 22.44	\$ 46,672	\$ 62,013	\$ 33.73	\$ 70,160
92	Public Administration	39-1022	First-Line Supervisors of Personal Service Workers		\$ 30.98	\$ 64,436	\$ 30.35	\$ 63,132	\$ 63,132	\$ 30.35	\$ 63,132
92	Public Administration	39-2021	Animal Caretakers	30	\$ 20.33	\$ 42,290	\$ 16.53	\$ 34,386	\$ 41,496	\$ 23.53	\$ 48,942
92	Public Administration	39-3091	Amusement and Recreation Attendants	80	\$ 15.52	\$ 32,285	\$ 13.00	\$ 27,040	\$ 27,239	\$ 17.33	\$ 36,039
92	Public Administration	39-7010	Tour and travel guides	20	\$ 18.67	\$ 38,831	\$ 13.56	\$ 28,205	\$ 37,502	\$ 22.20	\$ 46,176
92	Public Administration	39-9031	Exercise Trainers and Group Fitness Instructors	20	\$ 33.04	\$ 68,718	\$ 16.49	\$ 34,307	\$ 64,369	\$ 36.22	\$ 75,348
92	Public Administration	39-9032	Recreation Workers	800	\$ 18.06	\$ 37,573	\$ 14.94	\$ 31,066	\$ 32,335	\$ 20.28	\$ 42,189
92	Public Administration	39-9099	Personal Care and Service Workers, All Other	80	\$ 14.79	\$ 30,763	\$ 13.00	\$ 27,040	\$ 29,519	\$ 14.48	\$ 30,112

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92	Public Administration	41-0000	Sales and Related Occupations		\$ 22.44	\$ 46,666	\$ 18.43	\$ 38,330	\$ 38,330	\$ 23.78	\$ 49,469
92	Public Administration	41-1011	First-Line Supervisors of Retail Sales Workers		\$ 38.17	\$ 79,384	\$ 30.93	\$ 64,345	\$ 80,569	\$ 47.82	\$ 99,468
92	Public Administration	41-2011	Cashiers	230	\$ 19.74	\$ 41,061	\$ 18.02	\$ 37,472	\$ 38,330	\$ 18.43	\$ 38,330
92	Public Administration	43-0000	Office and Administrative Support Occupations	10,800	\$ 26.59	\$ 55,313	\$ 21.79	\$ 45,323	\$ 52,456	\$ 29.98	\$ 62,365
92	Public Administration	43-1011	First-Line Supervisors of Office and Administrative Support Workers	750	\$ 38.44	\$ 79,965	\$ 31.66	\$ 65,852	\$ 78,777	\$ 42.54	\$ 88,487
92	Public Administration	43-2011	Switchboard Operators, Including Answering Service	20	\$ 20.27	\$ 42,157	\$ 18.57	\$ 38,622	\$ 40,213	\$ 23.96	\$ 49,836
92	Public Administration	43-3021	Billing and Posting Clerks	20	\$ 23.33	\$ 48,533	\$ 17.90	\$ 37,240	\$ 40,141	\$ 31.64	\$ 65,813
92	Public Administration	43-3031	Bookkeeping, Accounting, and Auditing Clerks	490	\$ 26.22	\$ 54,533	\$ 22.74	\$ 47,298	\$ 52,456	\$ 29.47	\$ 61,288
92	Public Administration	43-3051	Payroll and Timekeeping Clerks	80	\$ 28.70	\$ 59,694	\$ 23.24	\$ 48,339	\$ 60,466	\$ 32.70	\$ 68,016
92	Public Administration	43-3061	Procurement Clerks	80	\$ 26.74	\$ 55,619	\$ 22.19	\$ 46,162	\$ 57,262	\$ 29.99	\$ 62,379
92	Public Administration	43-3099	Financial Clerks, All Other		\$ 19.01	\$ 39,536	\$ 16.45	\$ 34,211	\$ 40,799	\$ 19.61	\$ 40,799
92	Public Administration	43-4031	Court, Municipal, and License Clerks	1,540	\$ 26.29	\$ 54,678	\$ 22.54	\$ 46,890	\$ 51,274	\$ 29.18	\$ 60,696
92	Public Administration	43-4051	Customer Service Representatives	200	\$ 21.46	\$ 44,630	\$ 15.14	\$ 31,491	\$ 40,142	\$ 28.50	\$ 59,273
92	Public Administration	43-4061	Eligibility Interviewers, Government Programs	80	\$ 27.42	\$ 57,040	\$ 22.65	\$ 47,110	\$ 49,952	\$ 33.25	\$ 69,166
92	Public Administration	43-4071	File Clerks	150	\$ 27.20	\$ 56,572	\$ 20.00	\$ 41,600	\$ 55,191	\$ 33.33	\$ 69,323
92	Public Administration	43-4121	Library Assistants, Clerical	550	\$ 19.09	\$ 39,697	\$ 15.43	\$ 32,100	\$ 35,892	\$ 22.31	\$ 46,409
92	Public Administration	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 26.91	\$ 55,974	\$ 24.00	\$ 49,915	\$ 54,850	\$ 29.46	\$ 61,279
92	Public Administration	43-4171	Receptionists and Information Clerks	80	\$ 16.79	\$ 34,925	\$ 13.00	\$ 27,040	\$ 27,040	\$ 19.49	\$ 40,537
92	Public Administration	43-4199	Information and Record Clerks, All Other	340	\$ 25.43	\$ 52,905	\$ 22.32	\$ 46,435	\$ 53,269	\$ 29.16	\$ 60,653
92	Public Administration	43-5021	Couriers and Messengers	20	\$ 23.47	\$ 48,826	\$ 18.33	\$ 38,135	\$ 48,260	\$ 26.72	\$ 55,586
92	Public Administration	43-5031	Public Safety Telecommunicators	1,220	\$ 27.22	\$ 56,619	\$ 22.66	\$ 47,143	\$ 53,268	\$ 31.98	\$ 66,515
92	Public Administration	43-5032	Dispatchers, Except Police, Fire, and Ambulance		\$ 27.73	\$ 57,678	\$ 22.82	\$ 47,471	\$ 60,517	\$ 29.09	\$ 60,517
92	Public Administration	43-5041	Meter Readers, Utilities	20	\$ 26.54	\$ 55,205	\$ 19.15	\$ 39,828	\$ 42,354	\$ 36.50	\$ 75,919
92	Public Administration	43-5061	Production, Planning, and Expediting Clerks	30	\$ 31.82	\$ 66,193	\$ 28.99	\$ 60,307	\$ 60,307	\$ 37.89	\$ 78,808
92	Public Administration	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 27.05	\$ 56,273	\$ 24.57	\$ 51,106	\$ 57,242	\$ 28.98	\$ 60,286
92	Public Administration	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	50	\$ 21.95	\$ 45,665	\$ 18.65	\$ 38,783	\$ 45,072	\$ 23.25	\$ 48,365
92	Public Administration	43-6011	Executive Secretaries and Executive Administrative Assistants	420	\$ 39.32	\$ 81,796	\$ 33.63	\$ 69,950	\$ 79,037	\$ 41.70	\$ 86,737
92	Public Administration	43-6012	Legal Secretaries and Administrative Assistants	240	\$ 28.70	\$ 59,689	\$ 23.64	\$ 49,171	\$ 60,638	\$ 29.17	\$ 60,680
92	Public Administration	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	1,040	\$ 26.65	\$ 55,438	\$ 22.91	\$ 47,662	\$ 58,550	\$ 29.93	\$ 62,246
92	Public Administration	43-9021	Data Entry Keyers	400	\$ 25.17	\$ 52,357	\$ 19.34	\$ 40,222	\$ 50,867	\$ 30.54	\$ 63,532
92	Public Administration	43-9022	Word Processors and Typists	780	\$ 25.05	\$ 52,112	\$ 19.52	\$ 40,605	\$ 51,744	\$ 29.19	\$ 60,716
92	Public Administration	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	40	\$ 23.20	\$ 48,252	\$ 22.31	\$ 46,401	\$ 46,678	\$ 23.45	\$ 48,776
92	Public Administration	43-9061	Office Clerks, General	1,610	\$ 23.16	\$ 48,170	\$ 18.26	\$ 37,975	\$ 47,786	\$ 27.56	\$ 57,327
92	Public Administration	43-9199	Office and Administrative Support Workers, All Other	290	\$ 23.61	\$ 49,110	\$ 18.03	\$ 37,502	\$ 46,436	\$ 28.49	\$ 59,255
92	Public Administration	45-0000	Farming, Fishing, and Forestry Occupations	30	\$ 21.74	\$ 45,212	\$ 17.50	\$ 36,400	\$ 45,554	\$ 24.12	\$ 50,170
92	Public Administration	47-0000	Construction and Extraction Occupations	4,560	\$ 31.88	\$ 66,316	\$ 22.59	\$ 46,993	\$ 62,015	\$ 38.50	\$ 80,081
92	Public Administration	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	570	\$ 43.91	\$ 91,341	\$ 37.55	\$ 78,097	\$ 88,178	\$ 50.10	\$ 104,205
92	Public Administration	47-2031	Carpenters	60	\$ 30.07	\$ 62,555	\$ 24.87	\$ 51,722	\$ 61,122	\$ 31.47	\$ 65,456
92	Public Administration	47-2061	Construction Laborers	720	\$ 25.75	\$ 53,550	\$ 18.74	\$ 38,981	\$ 48,315	\$ 29.65	\$ 61,679
92	Public Administration	47-2071	Paving, Surfacing, and Tamping Equipment Operators	110	\$ 25.31	\$ 52,649	\$ 19.56	\$ 40,685	\$ 47,717	\$ 24.88	\$ 51,755
92	Public Administration	47-2073	Operating Engineers and Other Construction Equipment Operators	380	\$ 32.79	\$ 68,207	\$ 28.03	\$ 58,294	\$ 66,089	\$ 37.80	\$ 78,616
92	Public Administration	47-2111	Electricians	120	\$ 41.50	\$ 86,321	\$ 30.84	\$ 64,153	\$ 87,087	\$ 48.69	\$ 101,271
92	Public Administration	47-2141	Painters, Construction and Maintenance	40	\$ 31.43	\$ 65,373	\$ 29.16	\$ 60,651	\$ 62,210	\$ 34.06	\$ 70,845
92	Public Administration	47-2151	Pipelayers	310	\$ 33.86	\$ 70,419	\$ 27.49	\$ 57,172	\$ 74,782	\$ 37.13	\$ 77,229
92	Public Administration	47-2152	Plumbers, Pipefitters, and Steamfitters	100	\$ 34.36	\$ 71,470	\$ 27.98	\$ 58,198	\$ 66,152	\$ 40.06	\$ 83,321
92	Public Administration	47-4011	Construction and Building Inspectors	820	\$ 36.25	\$ 75,392	\$ 27.33	\$ 56,837	\$ 77,265	\$ 43.66	\$ 90,823
92	Public Administration	47-4041	Hazardous Materials Removal Workers		\$ 29.69	\$ 61,759	\$ 24.57	\$ 51,105	\$ 56,589	\$ 31.48	\$ 65,474

New Jersey Department of Labor and Workforce Development
2022 Occupational Employment and Wage Estimates for Essex-Hunterdon-Morris-Somerset-Sussex-Union County Area
by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
92	Public Administration	47-4051	Highway Maintenance Workers	1,240	\$ 26.00	\$ 54,087	\$ 19.85	\$ 41,283	\$ 48,383	\$ 29.90	\$ 62,192
92	Public Administration	47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	30	\$ 26.60	\$ 55,324	\$ 22.04	\$ 45,845	\$ 52,070	\$ 29.00	\$ 60,312
92	Public Administration	49-0000	Installation, Maintenance, and Repair Occupations	2,600	\$ 32.01	\$ 66,572	\$ 24.28	\$ 50,502	\$ 63,485	\$ 37.21	\$ 77,397
92	Public Administration	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	380	\$ 43.77	\$ 91,038	\$ 37.24	\$ 77,452	\$ 83,769	\$ 48.63	\$ 101,146
92	Public Administration	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	50	\$ 31.27	\$ 65,037	\$ 28.28	\$ 58,822	\$ 62,858	\$ 35.47	\$ 73,778
92	Public Administration	49-3023	Automotive Service Technicians and Mechanics	100	\$ 33.58	\$ 69,844	\$ 28.91	\$ 60,140	\$ 63,422	\$ 39.65	\$ 82,472
92	Public Administration	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	580	\$ 34.44	\$ 71,643	\$ 30.33	\$ 63,096	\$ 74,542	\$ 35.84	\$ 74,542
92	Public Administration	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 31.05	\$ 64,577	\$ 27.73	\$ 57,675	\$ 65,686	\$ 35.47	\$ 73,778
92	Public Administration	49-9041	Industrial Machinery Mechanics	100	\$ 36.48	\$ 75,883	\$ 30.35	\$ 63,118	\$ 76,809	\$ 38.40	\$ 79,871
92	Public Administration	49-9071	Maintenance and Repair Workers, General	1,070	\$ 26.59	\$ 55,298	\$ 22.21	\$ 46,206	\$ 51,519	\$ 29.77	\$ 61,932
92	Public Administration	49-9094	Locksmiths and Safe Repairers		\$ 28.06	\$ 58,373	\$ 27.97	\$ 58,169	\$ 58,355	\$ 28.61	\$ 59,504
92	Public Administration	49-9098	Helpers—Installation, Maintenance, and Repair Workers	30	\$ 21.41	\$ 44,543	\$ 17.57	\$ 36,547	\$ 43,875	\$ 23.38	\$ 48,637
92	Public Administration	49-9099	Installation, Maintenance, and Repair Workers, All Other	120	\$ 24.14	\$ 50,222	\$ 18.36	\$ 38,199	\$ 46,426	\$ 29.14	\$ 60,611
92	Public Administration	51-0000	Production Occupations	790	\$ 37.56	\$ 78,132	\$ 30.79	\$ 64,048	\$ 83,116	\$ 43.02	\$ 89,480
92	Public Administration	51-1011	First-Line Supervisors of Production and Operating Workers	170	\$ 47.17	\$ 98,111	\$ 43.02	\$ 89,478	\$ 94,644	\$ 48.37	\$ 100,602
92	Public Administration	51-4121	Welders, Cutters, Solderers, and Brazers		\$ 39.09	\$ 81,308	\$ 38.07	\$ 79,194	\$ 79,194	\$ 38.07	\$ 79,194
92	Public Administration	51-6011	Laundry and Dry-Cleaning Workers		\$ 19.85	\$ 41,286	\$ 17.42	\$ 36,240	\$ 41,496	\$ 23.12	\$ 48,090
92	Public Administration	51-8021	Stationary Engineers and Boiler Operators	70	\$ 35.02	\$ 72,847	\$ 29.51	\$ 61,373	\$ 70,970	\$ 40.82	\$ 84,916
92	Public Administration	51-8031	Water and Wastewater Treatment Plant and System Operators	440	\$ 36.15	\$ 75,183	\$ 31.78	\$ 66,111	\$ 83,113	\$ 40.03	\$ 83,264
92	Public Administration	53-0000	Transportation and Material Moving Occupations	3,100	\$ 28.65	\$ 59,595	\$ 21.66	\$ 45,063	\$ 62,974	\$ 30.28	\$ 62,974
92	Public Administration	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Excl	230	\$ 32.72	\$ 68,055	\$ 17.46	\$ 36,323	\$ 77,589	\$ 38.07	\$ 79,196
92	Public Administration	53-2022	Airfield Operations Specialists		\$ 44.08	\$ 91,693	\$ 47.07	\$ 97,914	\$ 97,914	\$ 47.07	\$ 97,914
92	Public Administration	53-3032	Heavy and Tractor-Trailer Truck Drivers	460	\$ 30.85	\$ 64,163	\$ 24.40	\$ 50,759	\$ 62,941	\$ 36.58	\$ 76,092
92	Public Administration	53-3033	Light Truck Drivers	70	\$ 21.60	\$ 44,932	\$ 17.53	\$ 36,462	\$ 45,621	\$ 23.44	\$ 48,751
92	Public Administration	53-3051	Bus Drivers, School	80	\$ 23.55	\$ 48,980	\$ 22.43	\$ 46,651	\$ 51,296	\$ 24.66	\$ 51,296
92	Public Administration	53-3052	Bus Drivers, Transit and Intercity		\$ 30.15	\$ 62,714	\$ 30.28	\$ 62,974	\$ 62,974	\$ 30.28	\$ 62,974
92	Public Administration	53-3053	Shuttle Drivers and Chauffeurs	220	\$ 21.57	\$ 44,865	\$ 18.42	\$ 38,318	\$ 39,169	\$ 23.68	\$ 49,252
92	Public Administration	53-3099	Motor Vehicle Operators, All Other	50	\$ 27.64	\$ 57,485	\$ 25.55	\$ 53,144	\$ 57,242	\$ 30.00	\$ 62,392
92	Public Administration	53-6021	Parking Attendants	130	\$ 15.48	\$ 32,199	\$ 13.00	\$ 27,041	\$ 34,023	\$ 16.55	\$ 34,429
92	Public Administration	53-6041	Traffic Technicians	20	\$ 26.22	\$ 54,529	\$ 21.77	\$ 45,283	\$ 45,288	\$ 31.96	\$ 66,484
92	Public Administration	53-6051	Transportation Inspectors		\$ 39.25	\$ 81,630	\$ 38.66	\$ 80,410	\$ 80,410	\$ 38.66	\$ 80,410
92	Public Administration	53-7051	Industrial Truck and Tractor Operators	20	\$ 26.48	\$ 55,085	\$ 23.86	\$ 49,623	\$ 55,388	\$ 26.63	\$ 55,389
92	Public Administration	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	50	\$ 22.99	\$ 47,829	\$ 22.06	\$ 45,883	\$ 46,362	\$ 26.44	\$ 55,000
92	Public Administration	53-7065	Stockers and Order Fillers	100	\$ 27.75	\$ 57,717	\$ 22.49	\$ 46,779	\$ 59,177	\$ 29.27	\$ 60,888
92	Public Administration	53-7081	Refuse and Recyclable Material Collectors	320	\$ 21.87	\$ 45,488	\$ 18.48	\$ 38,430	\$ 41,379	\$ 23.69	\$ 49,269

Foot Notes:

Occupations that do not normally work 2,080 hours per year will have a "Salary" but the equivalent "Hourly" wage will be blank. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

The mean wage equals the weighted average wage. Wages are not publishable when there is a quality issue or there is an employer-confidentiality issue. In these instances, all hourly and salary columns will be blank.

The 25th percentile is an estimate of the wage that 25% of the employees reported in the occupation made less than while 75% made more. Likewise for the estimates of the 50th percentile (50% made less and 50% made more) and the 75th percentile (75% made less and 25% made more).

When the 75th Percentile is greater than \$99.99/hr or \$207,999/yr it is not calculable given the survey methodology. In these instances, both 75th Percentile columns will be blank.

New Jersey Department of Labor and Workforce Development
2022 Occupational Employment and Wage Estimates for Essex-Hunterdon-Morris-Somerset-Sussex-Union County Area
by Industry Sector

Source: Division of Economic and Demographic Research, July 2023

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
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* Estimated Employment is not the reported employment for the occupation, but rather represents an estimate of the number of employees in that occupation in the defined geographic area and industry. Rounded to the nearest 10,