

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
22	Utilities	00-0000	Total all occupations	600	\$ 51.27	\$ 106,643	\$ 40.08	\$ 83,372	\$ 103,297	\$ 57.22	\$ 119,016
22	Utilities	11-0000	Management Occupations	40	\$ 99.67	\$ 207,306	\$ 74.17	\$ 154,275	\$ 178,564	\$ 104.16	\$ 216,663
22	Utilities	17-0000	Architecture and Engineering Occupations	40	\$ 57.26	\$ 119,095	\$ 53.35	\$ 110,965	\$ 114,558	\$ 66.51	\$ 138,340
22	Utilities	17-2071	Electrical Engineers	20	\$ 61.04	\$ 126,956	\$ 55.08	\$ 114,558	\$ 118,965	\$ 69.76	\$ 145,104
23	Construction	00-0000	Total all occupations	5,670	\$ 39.29	\$ 81,730	\$ 23.91	\$ 49,726	\$ 71,233	\$ 49.94	\$ 103,878
23	Construction	11-0000	Management Occupations	390	\$ 71.60	\$ 148,923	\$ 50.82	\$ 105,703	\$ 133,923	\$ 82.11	\$ 170,798
23	Construction	11-1021	General and Operations Managers	80	\$ 85.99	\$ 178,856	\$ 55.24	\$ 114,894	\$ 149,489	\$ 105.21	\$ 218,834
23	Construction	11-2022	Sales Managers	20	\$ 56.87	\$ 118,289	\$ 39.81	\$ 82,814	\$ 105,995	\$ 75.58	\$ 157,208
23	Construction	11-3012	Administrative Services Managers	30	\$ 80.55	\$ 167,539	\$ 55.08	\$ 114,563	\$ 137,264	\$ 99.78	\$ 207,534
23	Construction	11-3031	Financial Managers	10	\$ 75.10	\$ 156,199	\$ 57.71	\$ 120,027	\$ 152,427	\$ 76.92	\$ 159,994
23	Construction	11-9021	Construction Managers	230	\$ 68.09	\$ 141,633	\$ 50.56	\$ 105,164	\$ 133,611	\$ 77.78	\$ 161,774
23	Construction	13-0000	Business and Financial Operations Occupations	400	\$ 47.16	\$ 98,092	\$ 32.80	\$ 68,219	\$ 93,165	\$ 56.59	\$ 117,705
23	Construction	13-1020	Buyers and Purchasing Agents	10	\$ 37.93	\$ 78,904	\$ 38.40	\$ 79,877	\$ 86,212	\$ 43.22	\$ 89,906
23	Construction	13-1051	Cost Estimators	120	\$ 43.41	\$ 90,300	\$ 30.34	\$ 63,112	\$ 88,799	\$ 51.95	\$ 108,063
23	Construction	13-1071	Human Resources Specialists	30	\$ 29.24	\$ 60,818	\$ 24.39	\$ 50,723	\$ 50,723	\$ 24.39	\$ 50,723
23	Construction	13-1082	Project Management Specialists	110	\$ 61.43	\$ 127,781	\$ 46.40	\$ 96,514	\$ 112,709	\$ 78.10	\$ 162,446
23	Construction	13-1199	Business Operations Specialists, All Other	60	\$ 40.43	\$ 84,084	\$ 30.75	\$ 63,962	\$ 81,856	\$ 41.81	\$ 86,961
23	Construction	13-2011	Accountants and Auditors		\$ 49.14	\$ 102,202	\$ 39.66	\$ 82,493	\$ 103,626	\$ 56.15	\$ 116,782
23	Construction	17-0000	Architecture and Engineering Occupations	70	\$ 44.12	\$ 91,777	\$ 34.76	\$ 72,307	\$ 76,047	\$ 51.42	\$ 106,954
23	Construction	17-2051	Civil Engineers	40	\$ 36.48	\$ 75,873	\$ 32.96	\$ 68,548	\$ 74,331	\$ 36.56	\$ 76,047
23	Construction	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	20	\$ 22.20	\$ 46,174	\$ 14.96	\$ 31,112	\$ 31,112	\$ 24.57	\$ 51,116
23	Construction	37-0000	Building and Grounds Cleaning and Maintenance Occupations	20	\$ 20.85	\$ 43,360	\$ 17.83	\$ 37,081	\$ 42,451	\$ 23.17	\$ 48,189
23	Construction	41-0000	Sales and Related Occupations	210	\$ 43.97	\$ 91,454	\$ 23.99	\$ 49,902	\$ 76,510	\$ 56.37	\$ 117,241
23	Construction	41-2031	Retail Salespersons	30	\$ 25.81	\$ 53,681	\$ 17.53	\$ 36,459	\$ 47,431	\$ 28.83	\$ 59,968
23	Construction	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	140	\$ 45.10	\$ 93,815	\$ 25.03	\$ 52,063	\$ 77,183	\$ 58.28	\$ 121,224
23	Construction	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	30	\$ 52.34	\$ 108,870	\$ 37.24	\$ 77,465	\$ 91,812	\$ 67.91	\$ 141,246
23	Construction	43-0000	Office and Administrative Support Occupations	590	\$ 24.99	\$ 51,975	\$ 18.29	\$ 38,043	\$ 48,269	\$ 29.58	\$ 61,525
23	Construction	43-1011	First-Line Supervisors of Office and Administrative Support Workers	50	\$ 33.40	\$ 69,472	\$ 26.34	\$ 54,790	\$ 63,391	\$ 38.10	\$ 79,248
23	Construction	43-3031	Bookkeeping, Accounting, and Auditing Clerks	100	\$ 26.09	\$ 54,268	\$ 21.73	\$ 45,191	\$ 49,149	\$ 29.58	\$ 61,525
23	Construction	43-3051	Payroll and Timekeeping Clerks	10	\$ 27.86	\$ 57,942	\$ 21.60	\$ 44,921	\$ 56,589	\$ 32.66	\$ 67,940
23	Construction	43-4171	Receptionists and Information Clerks	30	\$ 19.63	\$ 40,825	\$ 16.46	\$ 34,244	\$ 37,644	\$ 23.40	\$ 48,672
23	Construction	43-5061	Production, Planning, and Expediting Clerks	30	\$ 30.54	\$ 63,527	\$ 24.03	\$ 49,990	\$ 62,152	\$ 35.08	\$ 72,958
23	Construction	43-5071	Shipping, Receiving, and Inventory Clerks	10	\$ 25.20	\$ 52,416	\$ 17.11	\$ 35,583	\$ 52,598	\$ 27.80	\$ 57,822
23	Construction	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	80	\$ 24.69	\$ 51,356	\$ 19.30	\$ 40,142	\$ 49,847	\$ 29.96	\$ 62,309
23	Construction	43-9061	Office Clerks, General	190	\$ 22.32	\$ 46,416	\$ 16.42	\$ 34,148	\$ 42,632	\$ 26.72	\$ 55,573
23	Construction	47-0000	Construction and Extraction Occupations	3,320	\$ 38.53	\$ 80,134	\$ 24.53	\$ 51,030	\$ 74,615	\$ 50.15	\$ 104,314
23	Construction	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	360	\$ 51.11	\$ 106,308	\$ 36.96	\$ 76,887	\$ 114,338	\$ 62.43	\$ 129,849
23	Construction	47-2031	Carpenters	420	\$ 36.43	\$ 75,780	\$ 23.57	\$ 49,019	\$ 64,536	\$ 50.98	\$ 106,042
23	Construction	47-2044	Tile and Stone Setters	30	\$ 29.62	\$ 61,618	\$ 20.53	\$ 42,695	\$ 46,779	\$ 34.91	\$ 72,617
23	Construction	47-2051	Cement Masons and Concrete Finishers	80	\$ 37.67	\$ 78,346	\$ 28.57	\$ 59,416	\$ 79,521	\$ 47.76	\$ 99,335
23	Construction	47-2061	Construction Laborers	870	\$ 35.94	\$ 74,764	\$ 23.39	\$ 48,642	\$ 75,560	\$ 48.89	\$ 101,698
23	Construction	47-2073	Operating Engineers and Other Construction Equipment Operators	130	\$ 47.66	\$ 99,129	\$ 31.38	\$ 65,269	\$ 114,896	\$ 58.94	\$ 122,594
23	Construction	47-2111	Electricians	540	\$ 42.84	\$ 89,104	\$ 28.21	\$ 58,681	\$ 80,550	\$ 58.41	\$ 121,497
23	Construction	47-2121	Glaziers	30	\$ 30.49	\$ 63,421	\$ 22.70	\$ 47,216	\$ 48,858	\$ 37.67	\$ 78,347
23	Construction	47-2141	Painters, Construction and Maintenance	80	\$ 22.46	\$ 46,717	\$ 17.49	\$ 36,388	\$ 49,264	\$ 24.10	\$ 50,119
23	Construction	47-2152	Plumbers, Pipefitters, and Steamfitters	150	\$ 40.71	\$ 84,670	\$ 30.00	\$ 62,402	\$ 73,552	\$ 55.05	\$ 114,503
23	Construction	49-0000	Installation, Maintenance, and Repair Occupations	460	\$ 31.60	\$ 65,734	\$ 22.80	\$ 47,428	\$ 61,899	\$ 36.77	\$ 76,491

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
23	Construction	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	30	\$ 38.50	\$ 80,083	\$ 30.80	\$ 64,058	\$ 76,298	\$ 46.44	\$ 96,593
23	Construction	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	10	\$ 37.75	\$ 78,522	\$ 32.36	\$ 67,316	\$ 78,899	\$ 40.00	\$ 83,200
23	Construction	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	190	\$ 33.43	\$ 69,543	\$ 23.16	\$ 48,173	\$ 62,938	\$ 37.53	\$ 78,066
23	Construction	49-9071	Maintenance and Repair Workers, General	40	\$ 28.84	\$ 59,984	\$ 25.24	\$ 52,496	\$ 59,405	\$ 29.37	\$ 61,088
23	Construction	49-9098	Helpers--Installation, Maintenance, and Repair Workers	20	\$ 19.03	\$ 39,587	\$ 17.74	\$ 36,895	\$ 38,799	\$ 21.01	\$ 43,709
23	Construction	51-0000	Production Occupations	50	\$ 31.96	\$ 66,476	\$ 23.61	\$ 49,113	\$ 66,458	\$ 38.07	\$ 79,180
23	Construction	53-0000	Transportation and Material Moving Occupations	130	\$ 28.36	\$ 58,992	\$ 21.31	\$ 44,319	\$ 56,017	\$ 31.03	\$ 64,543
23	Construction	53-3032	Heavy and Tractor-Trailer Truck Drivers	60	\$ 30.84	\$ 64,143	\$ 26.93	\$ 56,017	\$ 59,976	\$ 33.58	\$ 69,850
23	Construction	53-3033	Light Truck Drivers	30	\$ 22.65	\$ 47,105	\$ 17.06	\$ 35,476	\$ 46,573	\$ 25.00	\$ 52,000
23	Construction	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	30	\$ 23.40	\$ 48,682	\$ 19.00	\$ 39,520	\$ 47,016	\$ 25.95	\$ 53,977
31-33	Manufacturing	00-0000	Total all occupations	8,130	\$ 33.95	\$ 70,623	\$ 19.93	\$ 41,445	\$ 57,390	\$ 39.45	\$ 82,063
31-33	Manufacturing	11-0000	Management Occupations	630	\$ 82.92	\$ 172,477	\$ 60.99	\$ 126,857	\$ 160,227	\$ 96.23	\$ 200,159
31-33	Manufacturing	11-1021	General and Operations Managers	190	\$ 94.25	\$ 196,042	\$ 60.39	\$ 125,613	\$ 167,386	\$ 112.18	\$ 233,329
31-33	Manufacturing	11-2021	Marketing Managers	30	\$ 85.83	\$ 178,533	\$ 60.14	\$ 125,097	\$ 175,637	\$ 104.02	\$ 216,371
31-33	Manufacturing	11-2022	Sales Managers	20	\$ 79.33	\$ 164,998	\$ 61.65	\$ 128,225	\$ 165,838	\$ 97.13	\$ 202,027
31-33	Manufacturing	11-3021	Computer and Information Systems Managers	30	\$ 81.37	\$ 169,244	\$ 65.57	\$ 136,385	\$ 164,492	\$ 81.03	\$ 168,539
31-33	Manufacturing	11-3031	Financial Managers	40	\$ 90.40	\$ 188,042	\$ 71.84	\$ 149,430	\$ 165,943	\$ 102.83	\$ 213,880
31-33	Manufacturing	11-3051	Industrial Production Managers	130	\$ 73.91	\$ 153,727	\$ 57.12	\$ 118,801	\$ 144,514	\$ 79.95	\$ 166,292
31-33	Manufacturing	11-3071	Transportation, Storage, and Distribution Managers	20	\$ 69.38	\$ 144,316	\$ 51.16	\$ 106,421	\$ 151,939	\$ 85.95	\$ 178,776
31-33	Manufacturing	11-3121	Human Resources Managers		\$ 69.85	\$ 145,279	\$ 55.51	\$ 115,459	\$ 135,740	\$ 74.25	\$ 154,431
31-33	Manufacturing	11-9041	Architectural and Engineering Managers	50	\$ 81.72	\$ 169,984	\$ 66.63	\$ 138,594	\$ 162,905	\$ 94.10	\$ 195,735
31-33	Manufacturing	11-9121	Natural Sciences Managers	50	\$ 74.45	\$ 154,858	\$ 56.48	\$ 117,484	\$ 156,290	\$ 86.20	\$ 179,297
31-33	Manufacturing	11-9199	Managers, All Other	50	\$ 79.47	\$ 165,306	\$ 63.46	\$ 131,998	\$ 159,496	\$ 80.03	\$ 166,453
31-33	Manufacturing	13-0000	Business and Financial Operations Occupations	520	\$ 44.52	\$ 92,596	\$ 35.60	\$ 74,048	\$ 89,324	\$ 51.09	\$ 106,266
31-33	Manufacturing	13-1020	Buyers and Purchasing Agents	50	\$ 43.41	\$ 90,286	\$ 37.58	\$ 78,156	\$ 81,349	\$ 47.81	\$ 99,452
31-33	Manufacturing	13-1041	Compliance Officers	20	\$ 39.17	\$ 81,468	\$ 30.24	\$ 62,891	\$ 76,446	\$ 45.28	\$ 94,174
31-33	Manufacturing	13-1051	Cost Estimators	10	\$ 40.47	\$ 84,167	\$ 30.99	\$ 64,467	\$ 80,407	\$ 46.28	\$ 96,262
31-33	Manufacturing	13-1071	Human Resources Specialists	50	\$ 42.91	\$ 89,252	\$ 36.68	\$ 76,300	\$ 83,555	\$ 47.78	\$ 99,387
31-33	Manufacturing	13-1081	Logisticians	40	\$ 46.53	\$ 96,779	\$ 37.50	\$ 78,004	\$ 95,904	\$ 58.74	\$ 122,173
31-33	Manufacturing	13-1082	Project Management Specialists	80	\$ 51.00	\$ 106,082	\$ 39.79	\$ 82,773	\$ 101,494	\$ 62.11	\$ 129,186
31-33	Manufacturing	13-1111	Management Analysts	20	\$ 48.90	\$ 101,712	\$ 40.77	\$ 84,811	\$ 93,228	\$ 53.96	\$ 112,239
31-33	Manufacturing	13-1161	Market Research Analysts and Marketing Specialists	60	\$ 40.52	\$ 84,279	\$ 25.91	\$ 53,896	\$ 75,207	\$ 49.23	\$ 102,408
31-33	Manufacturing	13-1199	Business Operations Specialists, All Other	50	\$ 37.69	\$ 78,387	\$ 27.46	\$ 57,118	\$ 77,822	\$ 43.79	\$ 91,079
31-33	Manufacturing	13-2011	Accountants and Auditors	100	\$ 47.65	\$ 99,112	\$ 37.53	\$ 78,065	\$ 94,245	\$ 52.88	\$ 109,990
31-33	Manufacturing	15-0000	Computer and Mathematical Occupations	180	\$ 51.45	\$ 107,023	\$ 37.53	\$ 78,055	\$ 101,685	\$ 61.22	\$ 127,346
31-33	Manufacturing	15-1231	Computer Network Support Specialists	10	\$ 37.83	\$ 78,682	\$ 35.28	\$ 73,380	\$ 75,896	\$ 44.96	\$ 93,512
31-33	Manufacturing	15-1232	Computer User Support Specialists	20	\$ 31.97	\$ 66,495	\$ 25.13	\$ 52,270	\$ 60,487	\$ 35.47	\$ 73,773
31-33	Manufacturing	15-1244	Network and Computer Systems Administrators	30	\$ 50.06	\$ 104,131	\$ 38.25	\$ 79,558	\$ 103,204	\$ 58.12	\$ 120,883
31-33	Manufacturing	15-1252	Software Developers	70	\$ 59.69	\$ 124,157	\$ 46.85	\$ 97,448	\$ 123,125	\$ 68.49	\$ 142,449
31-33	Manufacturing	15-1253	Software Quality Assurance Analysts and Testers	10	\$ 45.37	\$ 94,378	\$ 45.54	\$ 94,713	\$ 95,901	\$ 50.00	\$ 104,000
31-33	Manufacturing	17-0000	Architecture and Engineering Occupations	600	\$ 46.14	\$ 95,965	\$ 35.61	\$ 74,077	\$ 90,296	\$ 55.20	\$ 114,824
31-33	Manufacturing	17-2071	Electrical Engineers	100	\$ 54.18	\$ 112,704	\$ 39.04	\$ 81,196	\$ 112,045	\$ 59.17	\$ 123,070
31-33	Manufacturing	17-2072	Electronics Engineers, Except Computer	20	\$ 64.29	\$ 133,730	\$ 45.85	\$ 95,358	\$ 123,260	\$ 72.52	\$ 150,841
31-33	Manufacturing	17-2112	Industrial Engineers	230	\$ 46.58	\$ 96,892	\$ 38.26	\$ 79,581	\$ 95,734	\$ 50.30	\$ 104,624
31-33	Manufacturing	17-2141	Mechanical Engineers	90	\$ 46.63	\$ 96,992	\$ 40.37	\$ 83,966	\$ 99,336	\$ 52.43	\$ 109,059
31-33	Manufacturing	17-2199	Engineers, All Other	20	\$ 58.14	\$ 120,938	\$ 46.76	\$ 97,258	\$ 117,537	\$ 68.19	\$ 141,835
31-33	Manufacturing	17-3013	Mechanical Drafters	40	\$ 33.19	\$ 69,031	\$ 27.47	\$ 57,132	\$ 73,885	\$ 39.28	\$ 81,698

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Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
31-33	Manufacturing	17-3026	Industrial Engineering Technologists and Technicians	30	\$ 30.10	\$ 62,616	\$ 26.91	\$ 55,976	\$ 66,469	\$ 32.63	\$ 67,874
31-33	Manufacturing	19-0000	Life, Physical, and Social Science Occupations	390	\$ 36.49	\$ 75,896	\$ 29.40	\$ 61,143	\$ 73,740	\$ 43.47	\$ 90,427
31-33	Manufacturing	19-1022	Microbiologists	50	\$ 38.08	\$ 79,216	\$ 28.46	\$ 59,191	\$ 74,264	\$ 45.67	\$ 95,000
31-33	Manufacturing	19-2031	Chemists	170	\$ 36.63	\$ 76,187	\$ 30.33	\$ 63,091	\$ 73,477	\$ 41.68	\$ 86,685
31-33	Manufacturing	19-4031	Chemical Technicians	50	\$ 25.02	\$ 52,045	\$ 22.66	\$ 47,126	\$ 49,638	\$ 28.03	\$ 58,300
31-33	Manufacturing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	50	\$ 34.58	\$ 71,930	\$ 24.93	\$ 51,845	\$ 63,696	\$ 38.59	\$ 80,257
31-33	Manufacturing	27-1021	Commercial and Industrial Designers	20	\$ 43.13	\$ 89,708	\$ 30.62	\$ 63,696	\$ 80,257	\$ 54.96	\$ 114,312
31-33	Manufacturing	27-1024	Graphic Designers	20	\$ 27.25	\$ 56,673	\$ 22.72	\$ 47,267	\$ 53,175	\$ 28.83	\$ 59,972
31-33	Manufacturing	35-0000	Food Preparation and Serving Related Occupations	130	\$ 15.87	\$ 33,006	\$ 14.33	\$ 29,804	\$ 30,116	\$ 16.76	\$ 34,861
31-33	Manufacturing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	30	\$ 18.27	\$ 37,999	\$ 14.68	\$ 30,532	\$ 35,912	\$ 20.76	\$ 43,183
31-33	Manufacturing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	30	\$ 18.27	\$ 37,999	\$ 14.68	\$ 30,532	\$ 35,912	\$ 20.76	\$ 43,183
31-33	Manufacturing	41-0000	Sales and Related Occupations	370	\$ 38.02	\$ 79,074	\$ 22.84	\$ 47,505	\$ 71,235	\$ 50.06	\$ 104,133
31-33	Manufacturing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	30	\$ 57.88	\$ 120,387	\$ 52.11	\$ 108,392	\$ 114,704	\$ 67.88	\$ 141,182
31-33	Manufacturing	41-2031	Retail Salespersons	20	\$ 18.40	\$ 38,266	\$ 15.16	\$ 31,532	\$ 32,629	\$ 20.99	\$ 43,658
31-33	Manufacturing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	40	\$ 47.23	\$ 98,234	\$ 31.36	\$ 65,233	\$ 85,966	\$ 65.20	\$ 135,624
31-33	Manufacturing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	200	\$ 42.45	\$ 88,299	\$ 30.99	\$ 64,463	\$ 81,529	\$ 50.90	\$ 105,873
31-33	Manufacturing	41-9099	Sales and Related Workers, All Other	10	\$ 34.00	\$ 70,729	\$ 23.54	\$ 48,968	\$ 71,637	\$ 42.04	\$ 87,446
31-33	Manufacturing	43-0000	Office and Administrative Support Occupations	780	\$ 28.16	\$ 58,566	\$ 21.18	\$ 44,054	\$ 52,303	\$ 30.51	\$ 63,456
31-33	Manufacturing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	110	\$ 47.68	\$ 99,181	\$ 35.64	\$ 74,129	\$ 97,490	\$ 61.21	\$ 127,312
31-33	Manufacturing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	80	\$ 26.02	\$ 54,124	\$ 22.45	\$ 46,705	\$ 53,945	\$ 28.43	\$ 59,139
31-33	Manufacturing	43-3061	Procurement Clerks	20	\$ 27.63	\$ 57,472	\$ 25.00	\$ 52,000	\$ 57,593	\$ 29.14	\$ 60,617
31-33	Manufacturing	43-4051	Customer Service Representatives	80	\$ 26.32	\$ 54,750	\$ 21.95	\$ 45,663	\$ 55,736	\$ 29.93	\$ 62,256
31-33	Manufacturing	43-4151	Order Clerks	10	\$ 22.63	\$ 47,068	\$ 17.11	\$ 35,583	\$ 49,989	\$ 25.55	\$ 53,135
31-33	Manufacturing	43-4171	Receptionists and Information Clerks	20	\$ 22.01	\$ 45,781	\$ 19.09	\$ 39,711	\$ 46,101	\$ 23.73	\$ 49,349
31-33	Manufacturing	43-5061	Production, Planning, and Expediting Clerks	100	\$ 26.88	\$ 55,906	\$ 21.03	\$ 43,739	\$ 56,020	\$ 31.66	\$ 65,844
31-33	Manufacturing	43-5071	Shipping, Receiving, and Inventory Clerks	120	\$ 23.31	\$ 48,481	\$ 18.23	\$ 37,922	\$ 46,753	\$ 27.53	\$ 57,261
31-33	Manufacturing	43-6011	Executive Secretaries and Executive Administrative Assistants	20	\$ 32.18	\$ 66,933	\$ 25.45	\$ 52,927	\$ 62,724	\$ 34.48	\$ 71,716
31-33	Manufacturing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	60	\$ 22.99	\$ 47,825	\$ 18.34	\$ 38,154	\$ 48,243	\$ 26.88	\$ 55,918
31-33	Manufacturing	43-9061	Office Clerks, General	110	\$ 23.09	\$ 48,020	\$ 18.19	\$ 37,832	\$ 50,546	\$ 25.00	\$ 52,000
31-33	Manufacturing	47-0000	Construction and Extraction Occupations	40	\$ 34.71	\$ 72,190	\$ 26.60	\$ 55,333	\$ 67,767	\$ 39.75	\$ 82,686
31-33	Manufacturing	47-2111	Electricians	10	\$ 37.50	\$ 78,007	\$ 32.34	\$ 67,270	\$ 82,686	\$ 39.75	\$ 82,686
31-33	Manufacturing	49-0000	Installation, Maintenance, and Repair Occupations	370	\$ 32.72	\$ 68,049	\$ 26.15	\$ 54,397	\$ 66,120	\$ 37.83	\$ 78,686
31-33	Manufacturing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	50	\$ 45.85	\$ 95,361	\$ 38.72	\$ 80,529	\$ 93,967	\$ 52.51	\$ 109,220
31-33	Manufacturing	49-9041	Industrial Machinery Mechanics	160	\$ 32.98	\$ 68,592	\$ 28.75	\$ 59,802	\$ 71,280	\$ 37.04	\$ 77,050
31-33	Manufacturing	49-9071	Maintenance and Repair Workers, General	60	\$ 28.59	\$ 59,459	\$ 22.79	\$ 47,400	\$ 61,327	\$ 32.55	\$ 67,704
31-33	Manufacturing	49-9099	Installation, Maintenance, and Repair Workers, All Other	20	\$ 23.78	\$ 49,453	\$ 18.94	\$ 39,386	\$ 42,491	\$ 27.60	\$ 57,414
31-33	Manufacturing	51-0000	Production Occupations	3,340	\$ 23.87	\$ 49,648	\$ 17.48	\$ 36,355	\$ 45,457	\$ 28.45	\$ 59,183
31-33	Manufacturing	51-1011	First-Line Supervisors of Production and Operating Workers	310	\$ 39.18	\$ 81,493	\$ 30.53	\$ 63,499	\$ 76,763	\$ 46.60	\$ 96,922
31-33	Manufacturing	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	260	\$ 22.17	\$ 46,123	\$ 18.73	\$ 38,963	\$ 41,886	\$ 24.74	\$ 51,462
31-33	Manufacturing	51-2090	Miscellaneous Assemblers and Fabricators	290	\$ 20.28	\$ 42,189	\$ 17.15	\$ 35,680	\$ 38,150	\$ 22.76	\$ 47,343
31-33	Manufacturing	51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal an	30	\$ 29.42	\$ 61,190	\$ 28.20	\$ 58,657	\$ 62,494	\$ 30.05	\$ 62,494
31-33	Manufacturing	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Me	80	\$ 21.65	\$ 45,030	\$ 16.74	\$ 34,821	\$ 45,843	\$ 23.32	\$ 48,507
31-33	Manufacturing	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators,	20	\$ 19.44	\$ 40,435	\$ 16.82	\$ 34,986	\$ 41,997	\$ 20.19	\$ 41,997
31-33	Manufacturing	51-4041	Machinists	70	\$ 27.36	\$ 56,918	\$ 22.56	\$ 46,933	\$ 55,934	\$ 31.48	\$ 65,469
31-33	Manufacturing	51-4121	Welders, Cutters, Solderers, and Brazers	100	\$ 28.29	\$ 58,851	\$ 22.87	\$ 47,579	\$ 56,940	\$ 33.86	\$ 70,427
31-33	Manufacturing	51-5111	Prepress Technicians and Workers	20	\$ 26.32	\$ 54,747	\$ 20.76	\$ 43,190	\$ 48,841	\$ 34.17	\$ 71,081
31-33	Manufacturing	51-5112	Printing Press Operators	110	\$ 23.30	\$ 48,460	\$ 18.75	\$ 39,000	\$ 47,095	\$ 27.85	\$ 57,927

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
31-33	Manufacturing	51-5113	Print Binding and Finishing Workers	30	\$ 22.02	\$ 45,797	\$ 17.73	\$ 36,881	\$ 44,242	\$ 27.86	\$ 57,942
31-33	Manufacturing	51-7011	Cabinetmakers and Bench Carpenters	40	\$ 25.87	\$ 53,814	\$ 22.63	\$ 47,077	\$ 47,077	\$ 29.69	\$ 61,764
31-33	Manufacturing	51-9011	Chemical Equipment Operators and Tenders	400	\$ 22.73	\$ 47,272	\$ 16.84	\$ 35,025	\$ 43,860	\$ 28.56	\$ 59,406
31-33	Manufacturing	51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Op	10	\$ 25.29	\$ 52,610	\$ 18.50	\$ 38,486	\$ 51,147	\$ 27.92	\$ 58,083
31-33	Manufacturing	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	10	\$ 25.52	\$ 53,072	\$ 16.25	\$ 33,809	\$ 53,581	\$ 33.45	\$ 69,586
31-33	Manufacturing	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	50	\$ 22.69	\$ 47,188	\$ 18.89	\$ 39,293	\$ 44,444	\$ 24.49	\$ 50,941
31-33	Manufacturing	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators,	100	\$ 21.61	\$ 44,943	\$ 19.96	\$ 41,511	\$ 46,720	\$ 23.04	\$ 47,917
31-33	Manufacturing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	280	\$ 25.62	\$ 53,295	\$ 19.93	\$ 41,445	\$ 47,809	\$ 29.02	\$ 60,366
31-33	Manufacturing	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	40	\$ 26.32	\$ 54,748	\$ 22.37	\$ 46,525	\$ 49,113	\$ 32.90	\$ 68,434
31-33	Manufacturing	51-9161	Computer Numerically Controlled Tool Operators	50	\$ 27.45	\$ 57,089	\$ 22.50	\$ 46,800	\$ 59,522	\$ 30.30	\$ 63,028
31-33	Manufacturing	51-9162	Computer Numerically Controlled Tool Programmers	20	\$ 28.89	\$ 60,093	\$ 19.40	\$ 40,352	\$ 56,706	\$ 36.02	\$ 74,925
31-33	Manufacturing	51-9198	Helpers--Production Workers	60	\$ 18.86	\$ 39,224	\$ 16.34	\$ 33,984	\$ 34,984	\$ 22.08	\$ 45,919
31-33	Manufacturing	51-9199	Production Workers, All Other	60	\$ 21.83	\$ 45,409	\$ 15.72	\$ 32,695	\$ 39,741	\$ 28.54	\$ 59,364
31-33	Manufacturing	53-0000	Transportation and Material Moving Occupations	640	\$ 21.51	\$ 44,751	\$ 17.59	\$ 36,577	\$ 40,717	\$ 23.37	\$ 48,611
31-33	Manufacturing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	40	\$ 34.79	\$ 72,366	\$ 25.89	\$ 53,851	\$ 72,262	\$ 40.86	\$ 84,995
31-33	Manufacturing	53-3032	Heavy and Tractor-Trailer Truck Drivers	50	\$ 24.19	\$ 50,318	\$ 17.59	\$ 36,577	\$ 47,243	\$ 33.54	\$ 67,756
31-33	Manufacturing	53-3033	Light Truck Drivers	30	\$ 21.50	\$ 44,722	\$ 18.31	\$ 38,081	\$ 43,260	\$ 22.52	\$ 46,845
31-33	Manufacturing	53-7051	Industrial Truck and Tractor Operators	60	\$ 22.63	\$ 47,063	\$ 18.38	\$ 38,230	\$ 43,868	\$ 24.36	\$ 50,663
31-33	Manufacturing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	280	\$ 20.98	\$ 43,632	\$ 18.06	\$ 37,563	\$ 42,518	\$ 23.37	\$ 48,611
31-33	Manufacturing	53-7064	Packers and Packagers, Hand	100	\$ 17.35	\$ 36,079	\$ 14.13	\$ 29,390	\$ 36,763	\$ 19.58	\$ 40,717
31-33	Manufacturing	53-7065	Stockers and Order Fillers	40	\$ 20.80	\$ 43,262	\$ 17.08	\$ 35,528	\$ 38,987	\$ 22.44	\$ 46,672
42	Wholesale Trade	00-0000	Total all occupations	7,250	\$ 42.51	\$ 88,420	\$ 19.92	\$ 41,434	\$ 62,815	\$ 51.77	\$ 107,681
42	Wholesale Trade	11-0000	Management Occupations	990	\$ 102.41	\$ 213,017	\$ 72.36	\$ 150,503	\$ 198,832		
42	Wholesale Trade	11-1021	General and Operations Managers	190	\$ 94.28	\$ 196,102	\$ 51.31	\$ 106,733	\$ 154,991		
42	Wholesale Trade	11-2021	Marketing Managers	100	\$ 101.47	\$ 211,064	\$ 84.89	\$ 176,582	\$ 207,449	\$ 109.14	\$ 227,009
42	Wholesale Trade	11-2022	Sales Managers	140	\$ 103.25	\$ 214,759	\$ 76.95	\$ 160,053	\$ 195,150	\$ 111.25	\$ 231,392
42	Wholesale Trade	11-3012	Administrative Services Managers	10	\$ 108.06	\$ 224,771	\$ 76.98	\$ 160,122			
42	Wholesale Trade	11-3021	Computer and Information Systems Managers	110	\$ 105.24	\$ 218,900	\$ 89.54	\$ 186,239	\$ 198,832		
42	Wholesale Trade	11-3031	Financial Managers	100	\$ 109.41	\$ 227,572	\$ 77.50	\$ 161,210	\$ 204,595		
42	Wholesale Trade	11-3061	Purchasing Managers	30	\$ 99.70	\$ 207,374	\$ 81.39	\$ 169,293	\$ 203,757	\$ 111.62	\$ 232,166
42	Wholesale Trade	11-3071	Transportation, Storage, and Distribution Managers	50	\$ 78.17	\$ 162,593	\$ 60.91	\$ 126,698	\$ 142,543	\$ 82.72	\$ 172,050
42	Wholesale Trade	11-3121	Human Resources Managers	50	\$ 103.19	\$ 214,636	\$ 85.49	\$ 177,829	\$ 224,987	\$ 108.17	\$ 224,987
42	Wholesale Trade	11-9111	Medical and Health Services Managers	50	\$ 143.00	\$ 297,447	\$ 96.93	\$ 201,608			
42	Wholesale Trade	11-9121	Natural Sciences Managers	60	\$ 104.38	\$ 217,115	\$ 91.26	\$ 189,813	\$ 211,475		
42	Wholesale Trade	11-9199	Managers, All Other	80	\$ 100.10	\$ 208,212	\$ 76.81	\$ 159,772	\$ 202,959	\$ 113.90	\$ 236,914
42	Wholesale Trade	13-0000	Business and Financial Operations Occupations	620	\$ 49.88	\$ 103,760	\$ 38.38	\$ 79,828	\$ 98,461	\$ 60.96	\$ 126,807
42	Wholesale Trade	13-1020	Buyers and Purchasing Agents	70	\$ 46.14	\$ 95,964	\$ 36.74	\$ 76,418	\$ 89,981	\$ 57.66	\$ 119,932
42	Wholesale Trade	13-1041	Compliance Officers	30	\$ 47.23	\$ 98,246	\$ 37.33	\$ 77,646	\$ 97,001	\$ 57.52	\$ 119,652
42	Wholesale Trade	13-1071	Human Resources Specialists	60	\$ 52.43	\$ 109,057	\$ 39.33	\$ 81,814	\$ 98,688	\$ 67.61	\$ 140,638
42	Wholesale Trade	13-1081	Logisticians	20	\$ 44.87	\$ 93,334	\$ 36.28	\$ 75,458	\$ 94,994	\$ 55.54	\$ 115,515
42	Wholesale Trade	13-1082	Project Management Specialists	50	\$ 54.48	\$ 113,309	\$ 42.57	\$ 88,554	\$ 99,210	\$ 66.12	\$ 137,538
42	Wholesale Trade	13-1151	Training and Development Specialists	20	\$ 43.21	\$ 89,873	\$ 24.69	\$ 51,361	\$ 84,258	\$ 60.04	\$ 124,889
42	Wholesale Trade	13-1161	Market Research Analysts and Marketing Specialists	80	\$ 47.33	\$ 98,451	\$ 37.30	\$ 77,585	\$ 93,557	\$ 57.05	\$ 118,665
42	Wholesale Trade	13-1199	Business Operations Specialists, All Other	90	\$ 52.29	\$ 108,773	\$ 42.38	\$ 88,143	\$ 109,012	\$ 57.16	\$ 118,886
42	Wholesale Trade	13-2011	Accountants and Auditors	130	\$ 50.52	\$ 105,074	\$ 39.01	\$ 81,144	\$ 101,387	\$ 60.96	\$ 126,807
42	Wholesale Trade	13-2051	Financial and Investment Analysts	30	\$ 56.30	\$ 117,103	\$ 46.89	\$ 97,538	\$ 114,271	\$ 64.55	\$ 134,258
42	Wholesale Trade	15-0000	Computer and Mathematical Occupations	180	\$ 53.66	\$ 111,603	\$ 34.07	\$ 70,864	\$ 101,875	\$ 67.15	\$ 139,674

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
42	Wholesale Trade	15-1232	Computer User Support Specialists	50	\$ 32.85	\$ 68,322	\$ 27.18	\$ 56,543	\$ 63,173	\$ 37.43	\$ 77,849
42	Wholesale Trade	15-1244	Network and Computer Systems Administrators	20	\$ 53.14	\$ 110,538	\$ 45.08	\$ 93,767	\$ 115,565	\$ 59.11	\$ 122,951
42	Wholesale Trade	15-1252	Software Developers	30	\$ 68.84	\$ 143,192	\$ 49.26	\$ 102,461	\$ 126,990	\$ 88.40	\$ 183,880
42	Wholesale Trade	15-1299	Computer Occupations, All Other		\$ 41.14	\$ 85,573	\$ 26.95	\$ 56,061	\$ 93,942	\$ 52.98	\$ 110,191
42	Wholesale Trade	17-0000	Architecture and Engineering Occupations	30	\$ 48.07	\$ 99,979	\$ 35.41	\$ 73,653	\$ 102,211	\$ 51.10	\$ 106,289
42	Wholesale Trade	19-0000	Life, Physical, and Social Science Occupations	40	\$ 55.30	\$ 115,014	\$ 38.30	\$ 79,657	\$ 113,984	\$ 65.19	\$ 135,585
42	Wholesale Trade	23-0000	Legal Occupations	20	\$ 112.11	\$ 233,192	\$ 82.84	\$ 172,297			
42	Wholesale Trade	23-1011	Lawyers	20	\$ 117.28	\$ 243,939	\$ 112.17	\$ 233,307			
42	Wholesale Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	80	\$ 32.57	\$ 67,747	\$ 18.13	\$ 37,714	\$ 62,137	\$ 39.25	\$ 81,649
42	Wholesale Trade	27-1024	Graphic Designers	20	\$ 33.75	\$ 70,203	\$ 27.73	\$ 57,684	\$ 69,736	\$ 37.79	\$ 78,613
42	Wholesale Trade	27-1026	Merchandise Displayers and Window Trimmers	20	\$ 17.32	\$ 36,028	\$ 15.29	\$ 31,796	\$ 32,065	\$ 18.13	\$ 37,714
42	Wholesale Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	30	\$ 21.02	\$ 43,721	\$ 19.03	\$ 39,574	\$ 40,732	\$ 23.24	\$ 48,333
42	Wholesale Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	30	\$ 20.52	\$ 42,681	\$ 18.50	\$ 38,487	\$ 40,732	\$ 21.00	\$ 43,680
42	Wholesale Trade	41-0000	Sales and Related Occupations	1,100	\$ 45.73	\$ 95,122	\$ 29.01	\$ 60,344	\$ 80,447	\$ 54.27	\$ 112,880
42	Wholesale Trade	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 32.82	\$ 68,268	\$ 20.98	\$ 43,634	\$ 68,452	\$ 39.95	\$ 83,101
42	Wholesale Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	130	\$ 56.43	\$ 117,384	\$ 37.62	\$ 78,241	\$ 102,440	\$ 65.68	\$ 136,624
42	Wholesale Trade	41-2022	Parts Salespersons	50	\$ 25.59	\$ 53,232	\$ 21.17	\$ 44,030	\$ 53,337	\$ 28.70	\$ 59,706
42	Wholesale Trade	41-2031	Retail Salespersons	30	\$ 21.98	\$ 45,727	\$ 15.88	\$ 33,039	\$ 41,189	\$ 25.46	\$ 52,952
42	Wholesale Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	30	\$ 52.26	\$ 108,695	\$ 25.01	\$ 52,021	\$ 73,105	\$ 44.75	\$ 93,077
42	Wholesale Trade	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	130	\$ 66.21	\$ 137,715	\$ 53.60	\$ 111,485	\$ 133,062	\$ 78.37	\$ 163,007
42	Wholesale Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	600	\$ 42.12	\$ 87,614	\$ 29.01	\$ 60,344	\$ 75,687	\$ 49.66	\$ 103,290
42	Wholesale Trade	41-9099	Sales and Related Workers, All Other	80	\$ 45.94	\$ 95,552	\$ 42.21	\$ 87,790	\$ 107,655	\$ 53.79	\$ 111,875
42	Wholesale Trade	43-0000	Office and Administrative Support Occupations	1,160	\$ 27.53	\$ 57,256	\$ 20.15	\$ 41,912	\$ 51,324	\$ 33.65	\$ 69,985
42	Wholesale Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	140	\$ 39.72	\$ 82,618	\$ 28.76	\$ 59,831	\$ 77,564	\$ 51.48	\$ 107,071
42	Wholesale Trade	43-3021	Billing and Posting Clerks	20	\$ 25.54	\$ 53,116	\$ 19.82	\$ 41,224	\$ 49,357	\$ 33.72	\$ 70,131
42	Wholesale Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	140	\$ 25.83	\$ 53,735	\$ 20.75	\$ 43,164	\$ 53,557	\$ 29.87	\$ 62,121
42	Wholesale Trade	43-3061	Procurement Clerks	20	\$ 24.38	\$ 50,718	\$ 21.45	\$ 44,625	\$ 49,042	\$ 30.14	\$ 62,699
42	Wholesale Trade	43-4051	Customer Service Representatives	260	\$ 28.78	\$ 59,864	\$ 22.13	\$ 46,024	\$ 58,961	\$ 34.53	\$ 71,832
42	Wholesale Trade	43-4151	Order Clerks	30	\$ 22.36	\$ 46,518	\$ 18.43	\$ 38,344	\$ 44,608	\$ 27.26	\$ 56,710
42	Wholesale Trade	43-4171	Receptionists and Information Clerks	20	\$ 20.98	\$ 43,632	\$ 16.72	\$ 34,777	\$ 45,744	\$ 25.00	\$ 51,999
42	Wholesale Trade	43-5061	Production, Planning, and Expediting Clerks	50	\$ 24.84	\$ 51,663	\$ 21.69	\$ 45,108	\$ 46,460	\$ 26.25	\$ 54,602
42	Wholesale Trade	43-5071	Shipping, Receiving, and Inventory Clerks	230	\$ 25.04	\$ 52,085	\$ 18.48	\$ 38,432	\$ 46,473	\$ 30.37	\$ 63,167
42	Wholesale Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	20	\$ 42.26	\$ 87,911	\$ 36.98	\$ 76,924	\$ 94,107	\$ 48.09	\$ 100,019
42	Wholesale Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	50	\$ 21.70	\$ 45,135	\$ 17.97	\$ 37,384	\$ 45,509	\$ 23.99	\$ 49,899
42	Wholesale Trade	43-9061	Office Clerks, General	140	\$ 22.83	\$ 47,484	\$ 17.62	\$ 36,652	\$ 47,446	\$ 26.97	\$ 56,097
42	Wholesale Trade	49-0000	Installation, Maintenance, and Repair Occupations	280	\$ 32.98	\$ 68,588	\$ 25.08	\$ 52,162	\$ 63,812	\$ 38.79	\$ 80,693
42	Wholesale Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	30	\$ 43.06	\$ 89,559	\$ 36.40	\$ 75,706	\$ 92,025	\$ 49.59	\$ 103,151
42	Wholesale Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	40	\$ 29.07	\$ 60,470	\$ 23.38	\$ 48,626	\$ 59,953	\$ 33.70	\$ 70,097
42	Wholesale Trade	49-3042	Mobile Heavy Equipment Mechanics, Except Engines		\$ 32.69	\$ 68,000	\$ 28.07	\$ 58,379	\$ 64,236	\$ 38.58	\$ 80,238
42	Wholesale Trade	49-9041	Industrial Machinery Mechanics	30	\$ 37.37	\$ 77,734	\$ 27.32	\$ 56,817	\$ 79,696	\$ 52.15	\$ 108,471
42	Wholesale Trade	49-9071	Maintenance and Repair Workers, General	20	\$ 27.67	\$ 57,547	\$ 19.82	\$ 41,227	\$ 58,577	\$ 37.66	\$ 78,333
42	Wholesale Trade	51-0000	Production Occupations	340	\$ 29.66	\$ 61,686	\$ 16.64	\$ 34,608	\$ 46,515	\$ 43.32	\$ 90,115
42	Wholesale Trade	51-1011	First-Line Supervisors of Production and Operating Workers	30	\$ 34.51	\$ 71,779	\$ 25.36	\$ 52,747	\$ 69,772	\$ 44.05	\$ 91,630
42	Wholesale Trade	51-2090	Miscellaneous Assemblers and Fabricators	70	\$ 18.25	\$ 37,966	\$ 14.59	\$ 30,357	\$ 34,608	\$ 20.40	\$ 42,427
42	Wholesale Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	110	\$ 37.66	\$ 78,331	\$ 21.81	\$ 45,372	\$ 90,115	\$ 53.88	\$ 112,064
42	Wholesale Trade	53-0000	Transportation and Material Moving Occupations	2,270	\$ 22.75	\$ 47,318	\$ 17.11	\$ 35,582	\$ 39,862	\$ 24.88	\$ 51,760
42	Wholesale Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	160	\$ 39.37	\$ 81,884	\$ 27.88	\$ 57,989	\$ 79,072	\$ 48.45	\$ 100,771

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Code	Industry Sector				Hourly	(Avg.) Salary					
42	Wholesale Trade	53-3031	Driver/Sales Workers	150	\$ 18.30	\$ 38,061	\$ 14.13	\$ 29,390	\$ 33,733	\$ 20.98	\$ 43,637
42	Wholesale Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	150	\$ 26.89	\$ 55,926	\$ 24.10	\$ 50,121	\$ 57,249	\$ 29.02	\$ 60,356
42	Wholesale Trade	53-3033	Light Truck Drivers	120	\$ 21.25	\$ 44,197	\$ 17.91	\$ 37,253	\$ 44,787	\$ 23.26	\$ 48,383
42	Wholesale Trade	53-7051	Industrial Truck and Tractor Operators	190	\$ 21.13	\$ 43,954	\$ 19.16	\$ 39,862	\$ 41,158	\$ 21.94	\$ 45,640
42	Wholesale Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	690	\$ 19.15	\$ 39,839	\$ 15.52	\$ 32,286	\$ 37,048	\$ 21.89	\$ 45,534
42	Wholesale Trade	53-7064	Packers and Packagers, Hand	100	\$ 20.52	\$ 42,679	\$ 15.31	\$ 31,842	\$ 34,397	\$ 26.99	\$ 56,143
42	Wholesale Trade	53-7065	Stockers and Order Fillers	670	\$ 23.70	\$ 49,302	\$ 18.48	\$ 38,429	\$ 38,442	\$ 33.35	\$ 69,358
44-45	Retail Trade	00-0000	Total all occupations	18,250	\$ 21.75	\$ 45,233	\$ 14.80	\$ 30,790	\$ 35,852	\$ 22.22	\$ 46,223
44-45	Retail Trade	11-0000	Management Occupations	630	\$ 59.11	\$ 122,951	\$ 37.46	\$ 77,927	\$ 103,147	\$ 73.68	\$ 153,253
44-45	Retail Trade	11-1021	General and Operations Managers	450	\$ 56.88	\$ 118,307	\$ 37.03	\$ 77,012	\$ 99,497	\$ 69.80	\$ 145,178
44-45	Retail Trade	11-2022	Sales Managers	60	\$ 68.77	\$ 143,043	\$ 36.89	\$ 76,734	\$ 115,004	\$ 86.38	\$ 179,671
44-45	Retail Trade	11-3031	Financial Managers	20	\$ 79.77	\$ 165,922	\$ 66.90	\$ 139,146	\$ 166,440	\$ 99.69	\$ 207,350
44-45	Retail Trade	11-3071	Transportation, Storage, and Distribution Managers	20	\$ 52.84	\$ 109,912	\$ 37.46	\$ 77,927	\$ 100,325	\$ 67.65	\$ 140,713
44-45	Retail Trade	11-9199	Managers, All Other	30	\$ 58.66	\$ 122,016	\$ 48.62	\$ 101,129	\$ 136,146	\$ 72.66	\$ 151,133
44-45	Retail Trade	13-0000	Business and Financial Operations Occupations	240	\$ 35.98	\$ 74,838	\$ 22.36	\$ 46,518	\$ 71,793	\$ 46.31	\$ 96,324
44-45	Retail Trade	13-1020	Buyers and Purchasing Agents	30	\$ 35.51	\$ 73,854	\$ 24.45	\$ 50,849	\$ 76,807	\$ 43.75	\$ 91,000
44-45	Retail Trade	13-1071	Human Resources Specialists	30	\$ 31.34	\$ 65,182	\$ 27.01	\$ 56,172	\$ 66,970	\$ 35.94	\$ 74,750
44-45	Retail Trade	13-1151	Training and Development Specialists	20	\$ 20.70	\$ 43,060	\$ 19.13	\$ 39,790	\$ 39,790	\$ 25.02	\$ 52,037
44-45	Retail Trade	13-1161	Market Research Analysts and Marketing Specialists	40	\$ 33.68	\$ 70,052	\$ 21.49	\$ 44,709	\$ 70,331	\$ 35.00	\$ 72,800
44-45	Retail Trade	13-1199	Business Operations Specialists, All Other	50	\$ 28.59	\$ 59,477	\$ 18.13	\$ 37,721	\$ 53,463	\$ 37.49	\$ 77,986
44-45	Retail Trade	13-2011	Accountants and Auditors	40	\$ 51.98	\$ 108,110	\$ 41.20	\$ 85,691	\$ 106,790	\$ 58.32	\$ 121,305
44-45	Retail Trade	15-0000	Computer and Mathematical Occupations	60	\$ 41.20	\$ 85,697	\$ 25.07	\$ 52,141	\$ 77,359	\$ 50.84	\$ 105,747
44-45	Retail Trade	25-0000	Educational Instruction and Library Occupations	30	\$ 30.66	\$ 63,766	\$ 28.62	\$ 59,532	\$ 75,080	\$ 36.66	\$ 76,258
44-45	Retail Trade	25-3021	Self-Enrichment Teachers	30	\$ 30.66	\$ 63,766	\$ 28.62	\$ 59,532	\$ 75,080	\$ 36.66	\$ 76,258
44-45	Retail Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	130	\$ 21.55	\$ 44,821	\$ 16.86	\$ 35,069	\$ 38,463	\$ 23.13	\$ 48,109
44-45	Retail Trade	27-1023	Floral Designers	30	\$ 20.41	\$ 42,450	\$ 18.34	\$ 38,155	\$ 40,282	\$ 22.03	\$ 45,818
44-45	Retail Trade	27-1026	Merchandise Displayers and Window Trimmers	70	\$ 19.84	\$ 41,277	\$ 16.67	\$ 34,670	\$ 35,632	\$ 19.09	\$ 39,704
44-45	Retail Trade	29-0000	Healthcare Practitioners and Technical Occupations	680	\$ 36.32	\$ 75,538	\$ 17.53	\$ 36,466	\$ 48,701	\$ 61.50	\$ 127,910
44-45	Retail Trade	29-1051	Pharmacists	230	\$ 62.08	\$ 129,126	\$ 60.88	\$ 126,631	\$ 133,338	\$ 72.16	\$ 150,089
44-45	Retail Trade	29-2052	Pharmacy Technicians	350	\$ 18.92	\$ 39,359	\$ 16.45	\$ 34,217	\$ 36,734	\$ 21.55	\$ 44,824
44-45	Retail Trade	29-2081	Opticians, Dispensing	50	\$ 31.19	\$ 64,881	\$ 29.69	\$ 61,765	\$ 63,219	\$ 35.74	\$ 74,336
44-45	Retail Trade	31-0000	Healthcare Support Occupations	40	\$ 17.49	\$ 36,384	\$ 15.01	\$ 31,213	\$ 34,274	\$ 19.91	\$ 41,409
44-45	Retail Trade	31-9095	Pharmacy Aides	40	\$ 16.76	\$ 34,869	\$ 14.93	\$ 31,059	\$ 34,068	\$ 16.86	\$ 35,064
44-45	Retail Trade	33-0000	Protective Service Occupations	70	\$ 19.87	\$ 41,330	\$ 16.34	\$ 33,987	\$ 38,002	\$ 22.12	\$ 46,003
44-45	Retail Trade	33-9021	Private Detectives and Investigators	10	\$ 21.69	\$ 45,115	\$ 18.27	\$ 38,002	\$ 42,565	\$ 22.78	\$ 47,389
44-45	Retail Trade	33-9032	Security Guards	40	\$ 18.81	\$ 39,135	\$ 16.34	\$ 33,987	\$ 36,545	\$ 21.17	\$ 44,039
44-45	Retail Trade	35-0000	Food Preparation and Serving Related Occupations	960	\$ 18.33	\$ 38,133	\$ 15.36	\$ 31,945	\$ 35,822	\$ 19.91	\$ 41,421
44-45	Retail Trade	35-1011	Chefs and Head Cooks	20	\$ 30.64	\$ 63,728	\$ 23.58	\$ 49,049	\$ 50,825	\$ 35.83	\$ 74,531
44-45	Retail Trade	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	60	\$ 25.77	\$ 53,592	\$ 21.90	\$ 45,562	\$ 51,336	\$ 28.96	\$ 60,240
44-45	Retail Trade	35-2014	Cooks, Restaurant	30	\$ 20.21	\$ 42,038	\$ 16.68	\$ 34,689	\$ 40,949	\$ 26.99	\$ 56,133
44-45	Retail Trade	35-2021	Food Preparation Workers	470	\$ 17.60	\$ 36,603	\$ 15.07	\$ 31,341	\$ 35,165	\$ 18.09	\$ 37,629
44-45	Retail Trade	35-3023	Fast Food and Counter Workers	300	\$ 17.21	\$ 35,795	\$ 15.52	\$ 32,292	\$ 35,592	\$ 17.59	\$ 36,580
44-45	Retail Trade	35-9021	Dishwashers	20	\$ 16.47	\$ 34,260	\$ 14.47	\$ 30,097	\$ 31,945	\$ 16.64	\$ 34,617
44-45	Retail Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	180	\$ 17.31	\$ 36,005	\$ 14.42	\$ 29,992	\$ 33,551	\$ 20.22	\$ 42,055
44-45	Retail Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	160	\$ 17.24	\$ 35,861	\$ 14.31	\$ 29,768	\$ 33,427	\$ 20.22	\$ 42,055
44-45	Retail Trade	39-0000	Personal Care and Service Occupations	60	\$ 15.83	\$ 32,930	\$ 14.32	\$ 29,777	\$ 30,065	\$ 15.33	\$ 31,889
44-45	Retail Trade	39-2021	Animal Caretakers	30	\$ 15.57	\$ 32,392	\$ 14.32	\$ 29,777	\$ 29,777	\$ 16.44	\$ 34,187

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
44-45	Retail Trade	41-0000	Sales and Related Occupations	8,780	\$ 19.17	\$ 39,878	\$ 14.41	\$ 29,969	\$ 34,166	\$ 18.50	\$ 38,480
44-45	Retail Trade	41-1011	First-Line Supervisors of Retail Sales Workers	1,050	\$ 28.06	\$ 58,364	\$ 21.01	\$ 43,703	\$ 51,809	\$ 29.74	\$ 61,850
44-45	Retail Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	50	\$ 57.31	\$ 119,210	\$ 30.19	\$ 62,796	\$ 78,809	\$ 99.51	\$ 206,982
44-45	Retail Trade	41-2011	Cashiers	3,300	\$ 15.72	\$ 32,696	\$ 14.19	\$ 29,525	\$ 30,923	\$ 16.77	\$ 34,891
44-45	Retail Trade	41-2021	Counter and Rental Clerks	30	\$ 20.82	\$ 43,307	\$ 17.10	\$ 35,568	\$ 39,808	\$ 23.33	\$ 48,534
44-45	Retail Trade	41-2022	Parts Salespersons	140	\$ 21.55	\$ 44,832	\$ 15.55	\$ 32,339	\$ 39,764	\$ 23.97	\$ 49,847
44-45	Retail Trade	41-2031	Retail Salespersons	3,940	\$ 18.55	\$ 38,588	\$ 14.36	\$ 29,872	\$ 34,103	\$ 17.90	\$ 37,223
44-45	Retail Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	200	\$ 26.64	\$ 55,415	\$ 20.50	\$ 42,639	\$ 47,286	\$ 28.91	\$ 60,141
44-45	Retail Trade	41-9099	Sales and Related Workers, All Other	20	\$ 25.18	\$ 52,374	\$ 21.22	\$ 44,135	\$ 46,869	\$ 30.55	\$ 63,538
44-45	Retail Trade	43-0000	Office and Administrative Support Occupations	1,550	\$ 21.13	\$ 43,947	\$ 16.55	\$ 34,416	\$ 38,122	\$ 23.56	\$ 49,009
44-45	Retail Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	160	\$ 30.97	\$ 64,415	\$ 22.35	\$ 46,495	\$ 64,590	\$ 34.77	\$ 72,324
44-45	Retail Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	110	\$ 25.72	\$ 53,492	\$ 20.53	\$ 42,701	\$ 52,000	\$ 30.18	\$ 62,781
44-45	Retail Trade	43-3061	Procurement Clerks	10	\$ 23.86	\$ 49,634	\$ 19.41	\$ 40,372	\$ 48,950	\$ 29.21	\$ 60,766
44-45	Retail Trade	43-4051	Customer Service Representatives	600	\$ 18.26	\$ 37,973	\$ 15.88	\$ 33,041	\$ 35,275	\$ 20.09	\$ 41,791
44-45	Retail Trade	43-4151	Order Clerks		\$ 17.00	\$ 35,364	\$ 15.10	\$ 31,414	\$ 31,414	\$ 15.80	\$ 32,874
44-45	Retail Trade	43-4171	Receptionists and Information Clerks	60	\$ 17.50	\$ 36,402	\$ 15.06	\$ 31,323	\$ 35,344	\$ 18.12	\$ 37,697
44-45	Retail Trade	43-5061	Production, Planning, and Expediting Clerks	30	\$ 28.20	\$ 58,653	\$ 18.09	\$ 37,621	\$ 61,827	\$ 36.48	\$ 75,874
44-45	Retail Trade	43-5071	Shipping, Receiving, and Inventory Clerks	200	\$ 19.01	\$ 39,546	\$ 15.02	\$ 31,237	\$ 35,674	\$ 19.45	\$ 40,457
44-45	Retail Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	60	\$ 21.49	\$ 44,699	\$ 16.75	\$ 34,835	\$ 41,431	\$ 23.56	\$ 49,010
44-45	Retail Trade	43-9061	Office Clerks, General	210	\$ 21.58	\$ 44,879	\$ 16.64	\$ 34,603	\$ 40,454	\$ 24.58	\$ 51,133
44-45	Retail Trade	43-9071	Office Machine Operators, Except Computer	10	\$ 17.52	\$ 36,442	\$ 14.53	\$ 30,216	\$ 31,778	\$ 19.60	\$ 40,764
44-45	Retail Trade	43-9199	Office and Administrative Support Workers, All Other	10	\$ 21.47	\$ 44,654	\$ 14.64	\$ 30,442	\$ 44,542	\$ 26.03	\$ 54,136
44-45	Retail Trade	45-0000	Farming, Fishing, and Forestry Occupations	60	\$ 19.03	\$ 39,586	\$ 15.35	\$ 31,926	\$ 38,105	\$ 20.24	\$ 42,092
44-45	Retail Trade	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	40	\$ 18.08	\$ 37,607	\$ 15.19	\$ 31,599	\$ 34,813	\$ 18.80	\$ 39,108
44-45	Retail Trade	49-0000	Installation, Maintenance, and Repair Occupations	640	\$ 26.80	\$ 55,745	\$ 18.08	\$ 37,610	\$ 49,561	\$ 31.15	\$ 64,795
44-45	Retail Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	50	\$ 40.06	\$ 83,325	\$ 28.41	\$ 59,083	\$ 79,589	\$ 51.69	\$ 107,508
44-45	Retail Trade	49-3023	Automotive Service Technicians and Mechanics	330	\$ 27.60	\$ 57,410	\$ 19.19	\$ 39,910	\$ 50,996	\$ 33.76	\$ 70,212
44-45	Retail Trade	49-3091	Bicycle Repairers	20	\$ 18.88	\$ 39,275	\$ 14.13	\$ 29,390	\$ 35,147	\$ 22.33	\$ 46,436
44-45	Retail Trade	49-3093	Tire Repairers and Changers	40	\$ 19.13	\$ 39,786	\$ 17.19	\$ 35,761	\$ 37,280	\$ 21.28	\$ 44,268
44-45	Retail Trade	49-9071	Maintenance and Repair Workers, General	20	\$ 21.07	\$ 43,816	\$ 16.54	\$ 34,412	\$ 45,883	\$ 24.19	\$ 50,307
44-45	Retail Trade	51-0000	Production Occupations	450	\$ 22.88	\$ 47,586	\$ 17.50	\$ 36,394	\$ 45,968	\$ 27.43	\$ 57,059
44-45	Retail Trade	51-1011	First-Line Supervisors of Production and Operating Workers	50	\$ 31.87	\$ 66,284	\$ 27.62	\$ 57,459	\$ 65,146	\$ 34.88	\$ 72,553
44-45	Retail Trade	51-3011	Bakers	120	\$ 19.85	\$ 41,287	\$ 16.20	\$ 33,689	\$ 40,034	\$ 23.47	\$ 48,824
44-45	Retail Trade	51-3021	Butchers and Meat Cutters	150	\$ 23.47	\$ 48,818	\$ 18.74	\$ 38,969	\$ 49,196	\$ 27.89	\$ 58,009
44-45	Retail Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	60	\$ 18.26	\$ 37,981	\$ 15.65	\$ 32,560	\$ 36,302	\$ 22.45	\$ 46,697
44-45	Retail Trade	53-0000	Transportation and Material Moving Occupations	3,700	\$ 17.98	\$ 37,392	\$ 14.73	\$ 30,630	\$ 35,761	\$ 19.05	\$ 39,619
44-45	Retail Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	170	\$ 26.80	\$ 55,737	\$ 21.81	\$ 45,374	\$ 52,725	\$ 29.60	\$ 61,558
44-45	Retail Trade	53-3031	Driver/Sales Workers	80	\$ 17.43	\$ 36,264	\$ 14.13	\$ 29,390	\$ 35,539	\$ 19.67	\$ 40,922
44-45	Retail Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	40	\$ 26.92	\$ 55,995	\$ 25.45	\$ 52,933	\$ 58,474	\$ 28.28	\$ 58,828
44-45	Retail Trade	53-3033	Light Truck Drivers	190	\$ 18.35	\$ 38,178	\$ 14.78	\$ 30,747	\$ 35,487	\$ 21.67	\$ 45,068
44-45	Retail Trade	53-3053	Shuttle Drivers and Chauffeurs	20	\$ 15.85	\$ 32,973	\$ 14.89	\$ 30,962	\$ 33,883	\$ 16.89	\$ 35,130
44-45	Retail Trade	53-6021	Parking Attendants	60	\$ 16.60	\$ 34,534	\$ 14.96	\$ 31,114	\$ 34,124	\$ 17.31	\$ 36,014
44-45	Retail Trade	53-6031	Automotive and Watercraft Service Attendants	370	\$ 15.71	\$ 32,682	\$ 14.13	\$ 29,390	\$ 30,739	\$ 16.90	\$ 35,152
44-45	Retail Trade	53-7061	Cleaners of Vehicles and Equipment	30	\$ 18.09	\$ 37,622	\$ 16.22	\$ 33,733	\$ 38,230	\$ 20.17	\$ 41,959
44-45	Retail Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	330	\$ 17.01	\$ 35,372	\$ 14.26	\$ 29,656	\$ 34,404	\$ 18.02	\$ 37,489
44-45	Retail Trade	53-7064	Packers and Packagers, Hand	100	\$ 17.63	\$ 36,666	\$ 14.13	\$ 29,399	\$ 39,374	\$ 18.93	\$ 39,374
44-45	Retail Trade	53-7065	Stockers and Order Fillers	2,250	\$ 17.55	\$ 36,509	\$ 14.78	\$ 30,739	\$ 35,761	\$ 19.05	\$ 39,619

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector										
48-49	Transportation and Warehousing	00-0000	Total all occupations	14,690	\$ 24.85	\$ 51,695	\$ 20.37	\$ 42,364	\$ 44,612	\$ 25.20	\$ 52,416
48-49	Transportation and Warehousing	11-0000	Management Occupations	260	\$ 61.62	\$ 128,170	\$ 48.46	\$ 100,787	\$ 110,989	\$ 72.61	\$ 151,033
48-49	Transportation and Warehousing	11-1021	General and Operations Managers	90	\$ 66.90	\$ 139,144	\$ 48.73	\$ 101,358	\$ 116,875	\$ 77.02	\$ 160,199
48-49	Transportation and Warehousing	11-3071	Transportation, Storage, and Distribution Managers	110	\$ 56.53	\$ 117,579	\$ 46.97	\$ 97,698	\$ 103,930	\$ 68.65	\$ 142,800
48-49	Transportation and Warehousing	13-0000	Business and Financial Operations Occupations	100	\$ 38.04	\$ 79,129	\$ 29.92	\$ 62,242	\$ 73,880	\$ 45.19	\$ 94,005
48-49	Transportation and Warehousing	13-1020	Buyers and Purchasing Agents	10	\$ 32.36	\$ 67,315	\$ 28.21	\$ 58,677	\$ 61,667	\$ 37.17	\$ 77,309
48-49	Transportation and Warehousing	13-1071	Human Resources Specialists	20	\$ 35.48	\$ 73,790	\$ 27.80	\$ 57,825	\$ 73,880	\$ 35.59	\$ 74,036
48-49	Transportation and Warehousing	13-1081	Logisticians	10	\$ 37.06	\$ 77,087	\$ 29.92	\$ 62,242	\$ 75,528	\$ 43.37	\$ 90,199
48-49	Transportation and Warehousing	13-1199	Business Operations Specialists, All Other	20	\$ 41.77	\$ 86,882	\$ 35.26	\$ 73,341	\$ 73,341	\$ 49.38	\$ 102,707
48-49	Transportation and Warehousing	15-0000	Computer and Mathematical Occupations	40	\$ 38.50	\$ 80,086	\$ 28.69	\$ 59,673	\$ 75,312	\$ 45.19	\$ 94,000
48-49	Transportation and Warehousing	15-1232	Computer User Support Specialists	20	\$ 28.75	\$ 59,793	\$ 25.18	\$ 52,370	\$ 52,370	\$ 37.50	\$ 78,000
48-49	Transportation and Warehousing	17-0000	Architecture and Engineering Occupations	40	\$ 48.95	\$ 101,823	\$ 39.51	\$ 82,181	\$ 82,181	\$ 57.09	\$ 118,738
48-49	Transportation and Warehousing	33-0000	Protective Service Occupations	230	\$ 17.26	\$ 35,893	\$ 14.50	\$ 30,163	\$ 35,405	\$ 17.19	\$ 35,752
48-49	Transportation and Warehousing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	70	\$ 27.58	\$ 57,363	\$ 21.82	\$ 45,386	\$ 58,053	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	60	\$ 27.08	\$ 56,331	\$ 21.30	\$ 44,309	\$ 55,744	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	41-0000	Sales and Related Occupations	70	\$ 41.00	\$ 85,273	\$ 30.94	\$ 64,354	\$ 84,798	\$ 45.53	\$ 94,710
48-49	Transportation and Warehousing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	40	\$ 41.55	\$ 86,420	\$ 35.31	\$ 73,440	\$ 84,594	\$ 45.53	\$ 94,710
48-49	Transportation and Warehousing	43-0000	Office and Administrative Support Occupations	1,950	\$ 27.13	\$ 56,437	\$ 20.58	\$ 42,806	\$ 54,267	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	80	\$ 35.70	\$ 74,255	\$ 29.62	\$ 61,610	\$ 77,537	\$ 38.92	\$ 80,947
48-49	Transportation and Warehousing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	40	\$ 22.15	\$ 46,080	\$ 16.95	\$ 35,250	\$ 44,695	\$ 24.11	\$ 50,151
48-49	Transportation and Warehousing	43-4051	Customer Service Representatives	170	\$ 21.30	\$ 44,296	\$ 15.51	\$ 32,261	\$ 44,352	\$ 23.60	\$ 49,078
48-49	Transportation and Warehousing	43-5011	Cargo and Freight Agents	40	\$ 31.83	\$ 66,203	\$ 23.60	\$ 49,087	\$ 60,196	\$ 34.41	\$ 71,567
48-49	Transportation and Warehousing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	120	\$ 24.70	\$ 51,368	\$ 16.21	\$ 33,715	\$ 47,305	\$ 27.34	\$ 56,865
48-49	Transportation and Warehousing	43-5051	Postal Service Clerks	80	\$ 29.76	\$ 61,911	\$ 25.69	\$ 53,435	\$ 62,587	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5052	Postal Service Mail Carriers	440	\$ 29.87	\$ 62,123	\$ 23.12	\$ 48,090	\$ 61,079	\$ 36.20	\$ 75,296
48-49	Transportation and Warehousing	43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	590	\$ 28.16	\$ 58,582	\$ 20.58	\$ 42,806	\$ 57,533	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5061	Production, Planning, and Expediting Clerks	40	\$ 29.68	\$ 61,735	\$ 23.33	\$ 48,528	\$ 64,987	\$ 35.17	\$ 73,154
48-49	Transportation and Warehousing	43-5071	Shipping, Receiving, and Inventory Clerks	130	\$ 22.99	\$ 47,819	\$ 18.25	\$ 37,955	\$ 46,721	\$ 23.58	\$ 49,038
48-49	Transportation and Warehousing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	30	\$ 24.86	\$ 51,702	\$ 18.09	\$ 37,636	\$ 49,397	\$ 29.74	\$ 61,864
48-49	Transportation and Warehousing	43-9061	Office Clerks, General	80	\$ 22.92	\$ 47,665	\$ 16.58	\$ 34,488	\$ 41,922	\$ 27.48	\$ 57,164
48-49	Transportation and Warehousing	49-0000	Installation, Maintenance, and Repair Occupations	330	\$ 36.12	\$ 75,133	\$ 29.15	\$ 60,636	\$ 73,286	\$ 39.89	\$ 82,971
48-49	Transportation and Warehousing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	40	\$ 46.22	\$ 96,144	\$ 41.49	\$ 86,299	\$ 91,239	\$ 47.73	\$ 99,280
48-49	Transportation and Warehousing	49-3023	Automotive Service Technicians and Mechanics	20	\$ 36.79	\$ 76,523	\$ 36.58	\$ 76,086	\$ 76,835	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	70	\$ 29.88	\$ 62,154	\$ 23.33	\$ 48,530	\$ 60,519	\$ 36.25	\$ 75,390
48-49	Transportation and Warehousing	49-9071	Maintenance and Repair Workers, General	50	\$ 33.03	\$ 68,703	\$ 30.07	\$ 62,546	\$ 73,154	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	53-0000	Transportation and Material Moving Occupations	11,530	\$ 23.02	\$ 47,883	\$ 20.37	\$ 42,364	\$ 44,612	\$ 21.62	\$ 44,977
48-49	Transportation and Warehousing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	330	\$ 32.75	\$ 68,120	\$ 27.03	\$ 56,221	\$ 72,850	\$ 35.86	\$ 74,583
48-49	Transportation and Warehousing	53-3032	Heavy and Tractor-Trailer Truck Drivers	780	\$ 28.52	\$ 59,314	\$ 23.11	\$ 48,079	\$ 57,334	\$ 31.05	\$ 64,584
48-49	Transportation and Warehousing	53-3033	Light Truck Drivers	960	\$ 25.45	\$ 52,934	\$ 20.87	\$ 43,410	\$ 44,977	\$ 29.92	\$ 62,233
48-49	Transportation and Warehousing	53-3051	Bus Drivers, School	430	\$ 26.09	\$ 54,258	\$ 23.29	\$ 48,450	\$ 58,046	\$ 27.91	\$ 58,046
48-49	Transportation and Warehousing	53-3052	Bus Drivers, Transit and Intercity	170	\$ 22.64	\$ 47,101	\$ 19.91	\$ 41,421	\$ 47,183	\$ 23.19	\$ 48,226
48-49	Transportation and Warehousing	53-7051	Industrial Truck and Tractor Operators	100	\$ 19.81	\$ 41,200	\$ 18.93	\$ 39,382	\$ 39,382	\$ 19.63	\$ 40,829
48-49	Transportation and Warehousing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	930	\$ 20.33	\$ 42,294	\$ 16.96	\$ 35,269	\$ 44,043	\$ 21.97	\$ 45,700
48-49	Transportation and Warehousing	53-7065	Stockers and Order Fillers	20	\$ 18.40	\$ 38,277	\$ 15.13	\$ 31,480	\$ 34,652	\$ 17.30	\$ 35,982
51	Information	00-0000	Total all occupations	4,020	\$ 48.25	\$ 100,350	\$ 29.96	\$ 62,324	\$ 86,673	\$ 58.98	\$ 122,671
51	Information	11-0000	Management Occupations	430	\$ 92.03	\$ 191,431	\$ 66.82	\$ 138,993	\$ 170,659	\$ 104.72	\$ 217,816
51	Information	11-1021	General and Operations Managers	90	\$ 100.74	\$ 209,534	\$ 63.38	\$ 131,828	\$ 167,232		

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
51	Information	11-2021	Marketing Managers	40	\$ 80.14	\$ 166,686	\$ 61.62	\$ 128,172	\$ 154,530	\$ 98.49	\$ 204,861
51	Information	11-2022	Sales Managers	60	\$ 84.32	\$ 175,376	\$ 67.30	\$ 139,977	\$ 167,503	\$ 95.26	\$ 198,143
51	Information	11-3021	Computer and Information Systems Managers	120	\$ 90.65	\$ 188,552	\$ 80.28	\$ 166,975	\$ 181,643	\$ 98.11	\$ 204,061
51	Information	11-3031	Financial Managers	30	\$ 103.64	\$ 215,565	\$ 78.49	\$ 163,249	\$ 198,026		
51	Information	11-9199	Managers, All Other	50	\$ 89.83	\$ 186,839	\$ 66.29	\$ 137,883	\$ 172,718	\$ 105.00	\$ 218,395
51	Information	13-0000	Business and Financial Operations Occupations	350	\$ 45.76	\$ 95,190	\$ 36.15	\$ 75,191	\$ 89,532	\$ 51.19	\$ 106,469
51	Information	13-1082	Project Management Specialists	40	\$ 53.70	\$ 111,689	\$ 41.45	\$ 86,206	\$ 97,627	\$ 60.12	\$ 125,041
51	Information	13-1111	Management Analysts	20	\$ 45.89	\$ 95,444	\$ 39.09	\$ 81,316	\$ 92,406	\$ 52.31	\$ 108,796
51	Information	13-1151	Training and Development Specialists	10	\$ 40.67	\$ 84,586	\$ 36.22	\$ 75,346	\$ 75,920	\$ 47.39	\$ 98,566
51	Information	13-1161	Market Research Analysts and Marketing Specialists	80	\$ 44.97	\$ 93,531	\$ 34.88	\$ 72,558	\$ 81,684	\$ 50.34	\$ 104,710
51	Information	13-1199	Business Operations Specialists, All Other	60	\$ 44.44	\$ 92,441	\$ 36.86	\$ 76,675	\$ 83,880	\$ 47.67	\$ 99,148
51	Information	13-2011	Accountants and Auditors	60	\$ 45.94	\$ 95,555	\$ 34.78	\$ 72,337	\$ 81,883	\$ 54.57	\$ 113,500
51	Information	15-0000	Computer and Mathematical Occupations	850	\$ 51.03	\$ 106,150	\$ 37.89	\$ 78,806	\$ 97,120	\$ 61.09	\$ 127,062
51	Information	15-1211	Computer Systems Analysts	30	\$ 54.38	\$ 113,103	\$ 48.13	\$ 100,113	\$ 106,735	\$ 61.09	\$ 127,062
51	Information	15-1231	Computer Network Support Specialists	50	\$ 48.93	\$ 101,776	\$ 46.06	\$ 95,814	\$ 100,874	\$ 49.46	\$ 102,870
51	Information	15-1232	Computer User Support Specialists	210	\$ 38.16	\$ 79,370	\$ 37.89	\$ 78,806	\$ 82,033	\$ 40.14	\$ 83,488
51	Information	15-1241	Computer Network Architects	30	\$ 63.88	\$ 132,871	\$ 57.84	\$ 120,310	\$ 131,134	\$ 69.66	\$ 144,900
51	Information	15-1244	Network and Computer Systems Administrators	30	\$ 57.83	\$ 120,283	\$ 38.31	\$ 79,680	\$ 110,565	\$ 60.64	\$ 126,133
51	Information	15-1252	Software Developers	300	\$ 58.68	\$ 122,054	\$ 45.87	\$ 95,411	\$ 121,710	\$ 75.77	\$ 157,597
51	Information	15-1253	Software Quality Assurance Analysts and Testers	50	\$ 54.58	\$ 113,526	\$ 36.23	\$ 75,362	\$ 99,862	\$ 71.17	\$ 148,039
51	Information	15-1254	Web Developers		\$ 40.42	\$ 84,067	\$ 33.23	\$ 69,129	\$ 76,077	\$ 39.48	\$ 82,113
51	Information	15-1299	Computer Occupations, All Other	50	\$ 45.06	\$ 93,725	\$ 23.84	\$ 49,587	\$ 53,143	\$ 51.21	\$ 106,512
51	Information	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	840	\$ 47.97	\$ 99,772	\$ 29.80	\$ 61,992	\$ 96,629	\$ 60.26	\$ 125,350
51	Information	27-1024	Graphic Designers	40	\$ 31.60	\$ 65,723	\$ 22.32	\$ 46,416	\$ 61,298	\$ 35.39	\$ 73,614
51	Information	27-2012	Producers and Directors	220	\$ 66.24	\$ 137,773	\$ 51.18	\$ 106,450	\$ 140,518	\$ 84.03	\$ 174,788
51	Information	27-3023	News Analysts, Reporters, and Journalists	30	\$ 42.10	\$ 87,572	\$ 21.59	\$ 44,911	\$ 74,950	\$ 49.56	\$ 103,095
51	Information	41-0000	Sales and Related Occupations	480	\$ 41.01	\$ 85,296	\$ 31.48	\$ 65,469	\$ 84,426	\$ 48.24	\$ 100,340
51	Information	41-1012	First-Line Supervisors of Non-Retail Sales Workers	40	\$ 48.55	\$ 100,980	\$ 38.46	\$ 79,997	\$ 92,331	\$ 52.88	\$ 109,994
51	Information	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	330	\$ 41.55	\$ 86,423	\$ 38.88	\$ 80,880	\$ 84,426	\$ 48.77	\$ 101,442
51	Information	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	30	\$ 37.84	\$ 78,715	\$ 27.33	\$ 56,854	\$ 90,009	\$ 46.05	\$ 95,785
51	Information	41-9099	Sales and Related Workers, All Other	20	\$ 28.92	\$ 60,146	\$ 21.94	\$ 45,645	\$ 55,082	\$ 36.48	\$ 75,889
51	Information	43-0000	Office and Administrative Support Occupations	480	\$ 26.60	\$ 55,321	\$ 19.01	\$ 39,534	\$ 48,735	\$ 32.90	\$ 68,424
51	Information	43-1011	First-Line Supervisors of Office and Administrative Support Workers	40	\$ 39.90	\$ 82,996	\$ 35.77	\$ 74,392	\$ 77,937	\$ 45.58	\$ 94,809
51	Information	43-3031	Bookkeeping, Accounting, and Auditing Clerks	30	\$ 26.70	\$ 55,527	\$ 22.11	\$ 45,996	\$ 56,729	\$ 31.33	\$ 65,164
51	Information	43-4051	Customer Service Representatives	130	\$ 22.62	\$ 47,051	\$ 17.59	\$ 36,593	\$ 39,534	\$ 26.91	\$ 55,963
51	Information	43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$ 30.89	\$ 64,246	\$ 21.82	\$ 45,388	\$ 60,817	\$ 35.27	\$ 73,356
51	Information	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	60	\$ 33.04	\$ 68,715	\$ 27.80	\$ 57,830	\$ 78,929	\$ 37.95	\$ 78,929
51	Information	43-9061	Office Clerks, General	70	\$ 21.31	\$ 44,323	\$ 17.01	\$ 35,381	\$ 42,574	\$ 26.05	\$ 54,191
51	Information	49-0000	Installation, Maintenance, and Repair Occupations	260	\$ 40.97	\$ 85,221	\$ 33.81	\$ 70,335	\$ 96,426	\$ 46.99	\$ 97,735
51	Information	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	110	\$ 35.66	\$ 74,175	\$ 29.27	\$ 60,882	\$ 73,761	\$ 46.16	\$ 96,018
51	Information	49-9052	Telecommunications Line Installers and Repairers	120	\$ 46.04	\$ 95,766	\$ 46.36	\$ 96,426	\$ 97,735	\$ 46.99	\$ 97,735
51	Information	51-0000	Production Occupations	20	\$ 35.16	\$ 73,125	\$ 27.87	\$ 57,979	\$ 63,059	\$ 41.28	\$ 85,865
52	Finance and Insurance	00-0000	Total all occupations	14,910	\$ 50.37	\$ 104,772	\$ 28.59	\$ 59,476	\$ 82,836	\$ 62.18	\$ 129,344
52	Finance and Insurance	11-0000	Management Occupations	1,610	\$ 94.69	\$ 196,950	\$ 65.01	\$ 135,221	\$ 175,611	\$ 113.76	\$ 236,610
52	Finance and Insurance	11-1011	Chief Executives	20	\$ 131.95	\$ 274,464	\$ 87.83	\$ 182,690	\$ 212,678		
52	Finance and Insurance	11-1021	General and Operations Managers	170	\$ 104.56	\$ 217,478	\$ 65.16	\$ 135,541	\$ 170,790		
52	Finance and Insurance	11-2021	Marketing Managers	60	\$ 89.53	\$ 186,223	\$ 68.33	\$ 142,126	\$ 182,686	\$ 107.70	\$ 224,012

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
52	Finance and Insurance	11-2022	Sales Managers	120	\$ 93.13	\$ 193,707	\$ 67.56	\$ 140,518	\$ 178,138	\$ 113.75	\$ 236,610
52	Finance and Insurance	11-2032	Public Relations Managers	10	\$ 82.26	\$ 171,102	\$ 61.99	\$ 128,941	\$ 174,650	\$ 83.97	\$ 174,650
52	Finance and Insurance	11-3012	Administrative Services Managers	140	\$ 64.36	\$ 133,866	\$ 51.75	\$ 107,637	\$ 127,213	\$ 72.57	\$ 150,940
52	Finance and Insurance	11-3021	Computer and Information Systems Managers	300	\$ 107.91	\$ 224,462	\$ 79.02	\$ 164,355	\$ 203,664		
52	Finance and Insurance	11-3031	Financial Managers	630	\$ 95.72	\$ 199,103	\$ 64.87	\$ 134,919	\$ 178,991		
52	Finance and Insurance	11-3121	Human Resources Managers	40	\$ 88.91	\$ 184,925	\$ 66.88	\$ 139,117	\$ 163,514	\$ 96.42	\$ 200,562
52	Finance and Insurance	11-9199	Managers, All Other	70	\$ 79.41	\$ 165,181	\$ 54.39	\$ 113,137	\$ 154,055	\$ 85.36	\$ 177,550
52	Finance and Insurance	13-0000	Business and Financial Operations Occupations	4,220	\$ 51.83	\$ 107,801	\$ 35.69	\$ 74,245	\$ 93,651	\$ 59.34	\$ 123,418
52	Finance and Insurance	13-1020	Buyers and Purchasing Agents	40	\$ 52.41	\$ 109,003	\$ 46.68	\$ 97,088	\$ 104,728	\$ 58.30	\$ 121,254
52	Finance and Insurance	13-1031	Claims Adjusters, Examiners, and Investigators	650	\$ 38.60	\$ 80,295	\$ 28.59	\$ 59,476	\$ 78,091	\$ 47.64	\$ 99,094
52	Finance and Insurance	13-1041	Compliance Officers	120	\$ 48.27	\$ 100,406	\$ 36.21	\$ 75,321	\$ 95,417	\$ 58.79	\$ 122,291
52	Finance and Insurance	13-1071	Human Resources Specialists	60	\$ 42.39	\$ 88,181	\$ 35.05	\$ 72,907	\$ 79,186	\$ 46.92	\$ 97,585
52	Finance and Insurance	13-1082	Project Management Specialists	190	\$ 62.39	\$ 129,776	\$ 47.22	\$ 98,218	\$ 130,455	\$ 74.98	\$ 155,951
52	Finance and Insurance	13-1111	Management Analysts	340	\$ 48.65	\$ 101,195	\$ 37.14	\$ 77,261	\$ 97,171	\$ 59.34	\$ 123,418
52	Finance and Insurance	13-1141	Compensation, Benefits, and Job Analysis Specialists	40	\$ 48.18	\$ 100,210	\$ 45.34	\$ 94,299	\$ 94,299	\$ 47.26	\$ 98,292
52	Finance and Insurance	13-1151	Training and Development Specialists	80	\$ 45.81	\$ 95,282	\$ 36.37	\$ 75,639	\$ 80,579	\$ 51.82	\$ 107,795
52	Finance and Insurance	13-1161	Market Research Analysts and Marketing Specialists	60	\$ 43.73	\$ 90,949	\$ 32.64	\$ 67,891	\$ 82,597	\$ 48.55	\$ 100,977
52	Finance and Insurance	13-1199	Business Operations Specialists, All Other	100	\$ 42.12	\$ 87,615	\$ 31.97	\$ 66,493	\$ 80,326	\$ 48.52	\$ 100,932
52	Finance and Insurance	13-2011	Accountants and Auditors	260	\$ 52.74	\$ 109,694	\$ 36.31	\$ 75,533	\$ 100,514	\$ 60.31	\$ 125,438
52	Finance and Insurance	13-2041	Credit Analysts	120	\$ 46.35	\$ 96,403	\$ 34.21	\$ 71,162	\$ 87,462	\$ 51.39	\$ 106,885
52	Finance and Insurance	13-2051	Financial and Investment Analysts	450	\$ 53.15	\$ 110,547	\$ 37.24	\$ 77,450	\$ 97,115	\$ 67.15	\$ 139,673
52	Finance and Insurance	13-2052	Personal Financial Advisors	760	\$ 77.54	\$ 161,282	\$ 41.37	\$ 86,054	\$ 120,965	\$ 79.74	\$ 165,850
52	Finance and Insurance	13-2053	Insurance Underwriters	190	\$ 42.81	\$ 89,049	\$ 31.89	\$ 66,330	\$ 87,006	\$ 48.03	\$ 99,898
52	Finance and Insurance	13-2054	Financial Risk Specialists	90	\$ 50.28	\$ 104,574	\$ 35.69	\$ 74,245	\$ 97,138	\$ 60.12	\$ 125,042
52	Finance and Insurance	13-2061	Financial Examiners	180	\$ 43.21	\$ 89,867	\$ 30.48	\$ 63,389	\$ 77,261	\$ 49.42	\$ 102,786
52	Finance and Insurance	13-2072	Loan Officers	220	\$ 43.50	\$ 90,472	\$ 30.08	\$ 62,566	\$ 78,984	\$ 51.12	\$ 106,336
52	Finance and Insurance	13-2099	Financial Specialists, All Other	230	\$ 36.95	\$ 76,861	\$ 31.66	\$ 65,859	\$ 74,400	\$ 39.83	\$ 82,836
52	Finance and Insurance	15-0000	Computer and Mathematical Occupations	2,050	\$ 64.69	\$ 134,548	\$ 49.14	\$ 102,202	\$ 135,222	\$ 78.00	\$ 162,233
52	Finance and Insurance	15-1211	Computer Systems Analysts	320	\$ 58.26	\$ 121,175	\$ 47.46	\$ 98,707	\$ 124,901	\$ 69.16	\$ 143,852
52	Finance and Insurance	15-1212	Information Security Analysts	100	\$ 66.98	\$ 139,313	\$ 50.60	\$ 105,258	\$ 124,421	\$ 75.62	\$ 157,291
52	Finance and Insurance	15-1231	Computer Network Support Specialists	40	\$ 38.20	\$ 79,463	\$ 31.10	\$ 64,683	\$ 79,931	\$ 46.44	\$ 96,595
52	Finance and Insurance	15-1232	Computer User Support Specialists	70	\$ 39.92	\$ 83,033	\$ 31.00	\$ 64,471	\$ 75,836	\$ 46.62	\$ 96,973
52	Finance and Insurance	15-1241	Computer Network Architects	120	\$ 79.06	\$ 164,454	\$ 73.62	\$ 153,139	\$ 170,500	\$ 83.58	\$ 173,843
52	Finance and Insurance	15-1242	Database Administrators	40	\$ 62.09	\$ 129,154	\$ 49.27	\$ 102,473	\$ 117,480	\$ 74.39	\$ 154,722
52	Finance and Insurance	15-1243	Database Architects	40	\$ 75.89	\$ 157,858	\$ 76.89	\$ 159,935	\$ 162,181	\$ 78.57	\$ 163,432
52	Finance and Insurance	15-1244	Network and Computer Systems Administrators	110	\$ 62.83	\$ 130,676	\$ 50.63	\$ 105,310	\$ 125,557	\$ 72.07	\$ 149,901
52	Finance and Insurance	15-1252	Software Developers	740	\$ 74.71	\$ 155,395	\$ 65.48	\$ 136,204	\$ 148,100	\$ 80.82	\$ 168,108
52	Finance and Insurance	15-1253	Software Quality Assurance Analysts and Testers	110	\$ 59.29	\$ 123,319	\$ 48.19	\$ 100,227	\$ 127,840	\$ 65.00	\$ 135,208
52	Finance and Insurance	15-1254	Web Developers	10	\$ 55.61	\$ 115,663	\$ 39.05	\$ 81,234	\$ 104,361	\$ 67.68	\$ 140,766
52	Finance and Insurance	15-1299	Computer Occupations, All Other	30	\$ 54.80	\$ 113,987	\$ 36.72	\$ 76,386	\$ 122,431	\$ 75.51	\$ 157,059
52	Finance and Insurance	15-2011	Actuaries	50	\$ 67.67	\$ 140,764	\$ 46.36	\$ 96,429	\$ 130,248	\$ 82.19	\$ 170,951
52	Finance and Insurance	15-2031	Operations Research Analysts	140	\$ 41.94	\$ 87,236	\$ 32.69	\$ 67,986	\$ 75,019	\$ 46.95	\$ 97,650
52	Finance and Insurance	15-2051	Data Scientists	80	\$ 60.64	\$ 126,127	\$ 47.18	\$ 98,139	\$ 122,092	\$ 76.23	\$ 158,562
52	Finance and Insurance	23-0000	Legal Occupations	200	\$ 64.27	\$ 133,672	\$ 34.74	\$ 72,250	\$ 98,644	\$ 75.34	\$ 156,718
52	Finance and Insurance	23-1011	Lawyers	100	\$ 90.71	\$ 188,680	\$ 60.40	\$ 125,637	\$ 155,535	\$ 108.33	\$ 225,336
52	Finance and Insurance	23-2011	Paralegals and Legal Assistants	70	\$ 36.30	\$ 75,499	\$ 31.42	\$ 65,358	\$ 76,837	\$ 43.35	\$ 90,167
52	Finance and Insurance	23-2099	Legal Support Workers, All Other		\$ 31.34	\$ 65,180	\$ 22.94	\$ 47,715	\$ 47,715	\$ 25.88	\$ 53,830

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
52	Finance and Insurance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	50	\$ 48.89	\$ 101,689	\$ 38.97	\$ 81,058	\$ 98,446	\$ 55.95	\$ 116,386
52	Finance and Insurance	27-3031	Public Relations Specialists	20	\$ 52.14	\$ 108,461	\$ 47.03	\$ 97,826	\$ 98,446	\$ 55.98	\$ 116,440
52	Finance and Insurance	29-0000	Healthcare Practitioners and Technical Occupations	120	\$ 46.24	\$ 96,185	\$ 40.40	\$ 84,025	\$ 94,549	\$ 45.95	\$ 95,572
52	Finance and Insurance	29-1141	Registered Nurses	100	\$ 43.85	\$ 91,201	\$ 40.40	\$ 84,025	\$ 94,549	\$ 45.95	\$ 95,572
52	Finance and Insurance	41-0000	Sales and Related Occupations	2,290	\$ 45.80	\$ 95,265	\$ 29.36	\$ 61,078	\$ 80,641	\$ 54.66	\$ 113,702
52	Finance and Insurance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	120	\$ 54.45	\$ 113,256	\$ 43.04	\$ 89,521	\$ 97,999	\$ 65.32	\$ 135,861
52	Finance and Insurance	41-3021	Insurance Sales Agents	340	\$ 41.27	\$ 85,840	\$ 25.15	\$ 52,315	\$ 71,812	\$ 48.47	\$ 100,809
52	Finance and Insurance	41-3031	Securities, Commodities, and Financial Services Sales Agents	1,730	\$ 46.68	\$ 97,104	\$ 29.92	\$ 62,231	\$ 81,117	\$ 54.66	\$ 113,702
52	Finance and Insurance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	20	\$ 38.65	\$ 80,383	\$ 24.21	\$ 50,354	\$ 78,462	\$ 45.42	\$ 94,474
52	Finance and Insurance	41-9099	Sales and Related Workers, All Other	70	\$ 38.34	\$ 79,740	\$ 31.25	\$ 65,001	\$ 74,981	\$ 39.81	\$ 82,806
52	Finance and Insurance	43-0000	Office and Administrative Support Occupations	4,290	\$ 27.71	\$ 57,631	\$ 22.14	\$ 46,050	\$ 50,247	\$ 30.23	\$ 62,888
52	Finance and Insurance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	530	\$ 39.78	\$ 82,738	\$ 31.38	\$ 65,263	\$ 80,061	\$ 47.01	\$ 97,774
52	Finance and Insurance	43-3011	Bill and Account Collectors	40	\$ 24.14	\$ 50,201	\$ 22.67	\$ 47,153	\$ 48,422	\$ 23.28	\$ 48,422
52	Finance and Insurance	43-3021	Billing and Posting Clerks	180	\$ 23.97	\$ 49,857	\$ 22.48	\$ 46,751	\$ 48,558	\$ 23.80	\$ 49,514
52	Finance and Insurance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	250	\$ 28.11	\$ 58,462	\$ 24.06	\$ 50,051	\$ 59,923	\$ 29.67	\$ 61,721
52	Finance and Insurance	43-3051	Payroll and Timekeeping Clerks	20	\$ 26.07	\$ 54,235	\$ 23.82	\$ 49,537	\$ 50,835	\$ 28.44	\$ 59,150
52	Finance and Insurance	43-3071	Tellers	470	\$ 19.86	\$ 41,301	\$ 17.53	\$ 36,470	\$ 38,233	\$ 22.20	\$ 46,182
52	Finance and Insurance	43-3099	Financial Clerks, All Other	80	\$ 28.54	\$ 59,363	\$ 23.26	\$ 48,381	\$ 56,718	\$ 30.56	\$ 63,556
52	Finance and Insurance	43-4011	Brokerage Clerks	400	\$ 33.48	\$ 69,638	\$ 29.16	\$ 60,657	\$ 61,625	\$ 35.05	\$ 72,907
52	Finance and Insurance	43-4051	Customer Service Representatives	790	\$ 25.37	\$ 52,773	\$ 22.14	\$ 46,050	\$ 49,201	\$ 28.58	\$ 59,457
52	Finance and Insurance	43-4071	File Clerks	20	\$ 20.89	\$ 43,458	\$ 19.22	\$ 39,975	\$ 44,485	\$ 22.44	\$ 46,674
52	Finance and Insurance	43-4131	Loan Interviewers and Clerks	460	\$ 22.99	\$ 47,809	\$ 19.38	\$ 40,305	\$ 48,691	\$ 23.41	\$ 48,691
52	Finance and Insurance	43-4171	Receptionists and Information Clerks		\$ 19.58	\$ 40,733	\$ 16.62	\$ 34,567	\$ 40,642	\$ 20.81	\$ 43,278
52	Finance and Insurance	43-5061	Production, Planning, and Expediting Clerks	20	\$ 31.87	\$ 66,284	\$ 26.84	\$ 55,838	\$ 59,033	\$ 40.14	\$ 83,485
52	Finance and Insurance	43-6011	Executive Secretaries and Executive Administrative Assistants	170	\$ 40.99	\$ 85,254	\$ 36.68	\$ 76,291	\$ 85,088	\$ 46.34	\$ 96,379
52	Finance and Insurance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	220	\$ 23.64	\$ 49,174	\$ 17.19	\$ 35,763	\$ 47,831	\$ 28.15	\$ 58,552
52	Finance and Insurance	43-9041	Insurance Claims and Policy Processing Clerks	370	\$ 26.36	\$ 54,826	\$ 22.51	\$ 46,812	\$ 49,422	\$ 29.18	\$ 60,697
52	Finance and Insurance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	50							
52	Finance and Insurance	43-9061	Office Clerks, General	110	\$ 24.28	\$ 50,499	\$ 21.85	\$ 45,448	\$ 49,844	\$ 27.99	\$ 58,210
53	Real Estate and Rental and Leasing	00-0000	Total all occupations	2,660	\$ 33.60	\$ 69,879	\$ 19.12	\$ 39,768	\$ 54,955	\$ 38.46	\$ 79,994
53	Real Estate and Rental and Leasing	11-0000	Management Occupations	430	\$ 59.83	\$ 124,441	\$ 30.10	\$ 62,599	\$ 101,065	\$ 74.63	\$ 155,226
53	Real Estate and Rental and Leasing	11-1021	General and Operations Managers	70	\$ 93.24	\$ 193,933	\$ 48.72	\$ 101,327	\$ 138,280		
53	Real Estate and Rental and Leasing	11-2022	Sales Managers	20	\$ 76.84	\$ 159,837	\$ 47.06	\$ 97,895	\$ 124,192	\$ 100.96	\$ 209,997
53	Real Estate and Rental and Leasing	11-3013	Facilities Managers	20	\$ 47.45	\$ 98,704	\$ 29.78	\$ 61,938	\$ 103,579	\$ 61.64	\$ 128,205
53	Real Estate and Rental and Leasing	11-3031	Financial Managers	50	\$ 101.22	\$ 210,547	\$ 74.63	\$ 155,226	\$ 159,386		
53	Real Estate and Rental and Leasing	11-9021	Construction Managers	10	\$ 76.45	\$ 159,018	\$ 60.02	\$ 124,840	\$ 168,669	\$ 82.95	\$ 172,545
53	Real Estate and Rental and Leasing	11-9141	Property, Real Estate, and Community Association Managers	240	\$ 38.00	\$ 79,038	\$ 23.50	\$ 48,890	\$ 67,859	\$ 48.59	\$ 101,065
53	Real Estate and Rental and Leasing	13-0000	Business and Financial Operations Occupations	200	\$ 42.46	\$ 88,306	\$ 34.81	\$ 72,403	\$ 80,220	\$ 48.59	\$ 101,076
53	Real Estate and Rental and Leasing	13-1041	Compliance Officers	20	\$ 36.81	\$ 76,557	\$ 30.14	\$ 62,699	\$ 65,718	\$ 37.50	\$ 77,993
53	Real Estate and Rental and Leasing	13-1161	Market Research Analysts and Marketing Specialists	20	\$ 36.24	\$ 75,371	\$ 30.72	\$ 63,890	\$ 64,046	\$ 43.56	\$ 90,604
53	Real Estate and Rental and Leasing	13-1199	Business Operations Specialists, All Other	30	\$ 35.41	\$ 73,654	\$ 29.18	\$ 60,686	\$ 71,103	\$ 36.22	\$ 75,333
53	Real Estate and Rental and Leasing	13-2011	Accountants and Auditors	90	\$ 45.47	\$ 94,581	\$ 36.56	\$ 76,035	\$ 89,900	\$ 49.46	\$ 102,878
53	Real Estate and Rental and Leasing	15-0000	Computer and Mathematical Occupations	20	\$ 39.80	\$ 82,776	\$ 29.46	\$ 61,280	\$ 78,249	\$ 47.56	\$ 98,922
53	Real Estate and Rental and Leasing	23-0000	Legal Occupations		\$ 101.07	\$ 210,229	\$ 65.78	\$ 136,826	\$ 225,782		
53	Real Estate and Rental and Leasing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	20	\$ 37.30	\$ 77,581	\$ 32.38	\$ 73,360	\$ 79,997	\$ 43.18	\$ 89,813
53	Real Estate and Rental and Leasing	27-4011	Audio and Video Technicians	20	\$ 38.57	\$ 80,233	\$ 35.54	\$ 73,928	\$ 89,813	\$ 43.18	\$ 89,813
53	Real Estate and Rental and Leasing	33-0000	Protective Service Occupations	70	\$ 23.80	\$ 49,507	\$ 15.17	\$ 31,561	\$ 46,670	\$ 30.00	\$ 62,400

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
53	Real Estate and Rental and Leasing	33-9032	Security Guards	60	\$ 24.08	\$ 50,093	\$ 14.13	\$ 29,390	\$ 48,530	\$ 30.00	\$ 62,400
53	Real Estate and Rental and Leasing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	190	\$ 19.47	\$ 40,505	\$ 16.78	\$ 34,905	\$ 38,771	\$ 21.72	\$ 45,178
53	Real Estate and Rental and Leasing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	120	\$ 18.45	\$ 38,371	\$ 16.00	\$ 33,273	\$ 36,964	\$ 20.45	\$ 42,527
53	Real Estate and Rental and Leasing	37-3011	Landscaping and Groundskeeping Workers	50	\$ 19.84	\$ 41,270	\$ 18.64	\$ 38,771	\$ 40,016	\$ 22.64	\$ 47,091
53	Real Estate and Rental and Leasing	41-0000	Sales and Related Occupations	240	\$ 33.70	\$ 70,095	\$ 21.03	\$ 43,737	\$ 50,408	\$ 40.59	\$ 84,422
53	Real Estate and Rental and Leasing	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 30.13	\$ 62,664	\$ 23.85	\$ 49,602	\$ 59,966	\$ 36.52	\$ 75,957
53	Real Estate and Rental and Leasing	41-2021	Counter and Rental Clerks	70	\$ 21.18	\$ 44,063	\$ 17.04	\$ 35,436	\$ 45,503	\$ 23.65	\$ 49,202
53	Real Estate and Rental and Leasing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	20	\$ 37.31	\$ 77,598	\$ 22.47	\$ 46,729	\$ 79,207	\$ 39.47	\$ 82,092
53	Real Estate and Rental and Leasing	41-9022	Real Estate Sales Agents	30	\$ 34.77	\$ 72,324	\$ 22.45	\$ 46,687	\$ 58,261	\$ 40.59	\$ 84,422
53	Real Estate and Rental and Leasing	43-0000	Office and Administrative Support Occupations	560	\$ 22.96	\$ 47,763	\$ 16.72	\$ 34,785	\$ 44,136	\$ 28.50	\$ 59,274
53	Real Estate and Rental and Leasing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	30	\$ 35.74	\$ 74,337	\$ 31.41	\$ 65,342	\$ 71,842	\$ 37.19	\$ 77,364
53	Real Estate and Rental and Leasing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	100	\$ 26.37	\$ 54,840	\$ 21.53	\$ 44,772	\$ 52,597	\$ 30.56	\$ 63,575
53	Real Estate and Rental and Leasing	43-4051	Customer Service Representatives	90	\$ 15.86	\$ 32,990	\$ 15.06	\$ 31,325	\$ 31,325	\$ 15.13	\$ 31,466
53	Real Estate and Rental and Leasing	43-4171	Receptionists and Information Clerks	40	\$ 16.91	\$ 35,169	\$ 14.13	\$ 29,390	\$ 34,084	\$ 17.80	\$ 37,019
53	Real Estate and Rental and Leasing	43-6011	Executive Secretaries and Executive Administrative Assistants	20	\$ 30.82	\$ 64,106	\$ 22.96	\$ 47,761	\$ 70,974	\$ 35.43	\$ 73,702
53	Real Estate and Rental and Leasing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	110	\$ 21.96	\$ 45,680	\$ 19.08	\$ 39,683	\$ 44,176	\$ 25.24	\$ 52,499
53	Real Estate and Rental and Leasing	43-9061	Office Clerks, General	120	\$ 22.21	\$ 46,203	\$ 18.18	\$ 37,815	\$ 43,544	\$ 24.00	\$ 49,920
53	Real Estate and Rental and Leasing	47-0000	Construction and Extraction Occupations	100	\$ 43.72	\$ 90,947	\$ 27.74	\$ 57,708	\$ 102,340	\$ 56.06	\$ 116,603
53	Real Estate and Rental and Leasing	47-2031	Carpenters	20	\$ 47.75	\$ 99,313	\$ 28.70	\$ 59,687	\$ 116,603	\$ 56.06	\$ 116,603
53	Real Estate and Rental and Leasing	47-2141	Painters, Construction and Maintenance	10	\$ 32.20	\$ 66,983	\$ 20.79	\$ 43,249	\$ 65,849	\$ 45.12	\$ 93,851
53	Real Estate and Rental and Leasing	49-0000	Installation, Maintenance, and Repair Occupations	640	\$ 26.69	\$ 55,507	\$ 19.88	\$ 41,351	\$ 48,603	\$ 30.98	\$ 64,446
53	Real Estate and Rental and Leasing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	80	\$ 38.04	\$ 79,131	\$ 30.20	\$ 62,809	\$ 79,834	\$ 45.60	\$ 94,856
53	Real Estate and Rental and Leasing	49-9071	Maintenance and Repair Workers, General	490	\$ 24.47	\$ 50,903	\$ 18.87	\$ 39,256	\$ 46,854	\$ 29.09	\$ 60,508
53	Real Estate and Rental and Leasing	51-0000	Production Occupations	50	\$ 26.91	\$ 55,982	\$ 17.87	\$ 37,171	\$ 37,171	\$ 40.01	\$ 83,222
53	Real Estate and Rental and Leasing	53-0000	Transportation and Material Moving Occupations	80	\$ 23.46	\$ 48,801	\$ 17.81	\$ 37,044	\$ 44,237	\$ 27.03	\$ 56,221
53	Real Estate and Rental and Leasing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10	\$ 24.63	\$ 51,234	\$ 21.27	\$ 44,237	\$ 56,221	\$ 27.03	\$ 56,221
54	Professional, Scientific, and Technical Services	00-0000	Total all occupations	26,740	\$ 61.93	\$ 128,811	\$ 31.20	\$ 64,898	\$ 103,862	\$ 80.73	\$ 167,921
54	Professional, Scientific, and Technical Services	11-0000	Management Occupations	7,280	\$ 103.49	\$ 215,258	\$ 79.40	\$ 165,145	\$ 203,629		
54	Professional, Scientific, and Technical Services	11-1011	Chief Executives	10	\$ 218.78	\$ 455,061	\$ 101.42	\$ 210,954			
54	Professional, Scientific, and Technical Services	11-1021	General and Operations Managers	890	\$ 133.28	\$ 277,216	\$ 78.71	\$ 163,723			
54	Professional, Scientific, and Technical Services	11-2011	Advertising and Promotions Managers	50	\$ 98.32	\$ 204,501	\$ 71.84	\$ 149,430	\$ 194,228		
54	Professional, Scientific, and Technical Services	11-2022	Sales Managers	230	\$ 97.86	\$ 203,552	\$ 75.63	\$ 157,310	\$ 197,430	\$ 112.64	\$ 234,292
54	Professional, Scientific, and Technical Services	11-3012	Administrative Services Managers	170	\$ 84.34	\$ 175,417	\$ 62.93	\$ 130,898	\$ 158,117	\$ 98.27	\$ 204,403
54	Professional, Scientific, and Technical Services	11-3013	Facilities Managers	50	\$ 76.76	\$ 159,652	\$ 59.55	\$ 123,854	\$ 152,537	\$ 96.02	\$ 199,717
54	Professional, Scientific, and Technical Services	11-3021	Computer and Information Systems Managers	770	\$ 95.00	\$ 197,610	\$ 80.57	\$ 167,588	\$ 194,166	\$ 103.01	\$ 214,251
54	Professional, Scientific, and Technical Services	11-3031	Financial Managers	720	\$ 105.45	\$ 219,344	\$ 81.99	\$ 170,534	\$ 213,491		
54	Professional, Scientific, and Technical Services	11-3051	Industrial Production Managers	70	\$ 88.50	\$ 184,070	\$ 70.31	\$ 146,245	\$ 177,304	\$ 102.74	\$ 213,709
54	Professional, Scientific, and Technical Services	11-3061	Purchasing Managers	140							
54	Professional, Scientific, and Technical Services	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 89.94	\$ 187,070	\$ 76.84	\$ 159,822	\$ 182,594	\$ 102.26	\$ 212,708
54	Professional, Scientific, and Technical Services	11-3111	Compensation and Benefits Managers	10	\$ 101.39	\$ 210,896	\$ 87.46	\$ 181,924	\$ 210,340	\$ 103.39	\$ 215,052
54	Professional, Scientific, and Technical Services	11-3121	Human Resources Managers	110	\$ 101.43	\$ 210,972	\$ 83.08	\$ 172,806	\$ 206,142		
54	Professional, Scientific, and Technical Services	11-3131	Training and Development Managers	50	\$ 85.73	\$ 178,321	\$ 80.79	\$ 168,049	\$ 168,049	\$ 86.84	\$ 180,636
54	Professional, Scientific, and Technical Services	11-9021	Construction Managers	30	\$ 73.19	\$ 152,226	\$ 58.72	\$ 122,145	\$ 143,973	\$ 84.74	\$ 176,253
54	Professional, Scientific, and Technical Services	11-9041	Architectural and Engineering Managers	220	\$ 83.59	\$ 173,862	\$ 66.04	\$ 137,367	\$ 165,865	\$ 96.86	\$ 201,469
54	Professional, Scientific, and Technical Services	11-9111	Medical and Health Services Managers	100	\$ 199.66	\$ 415,287	\$ 82.38	\$ 171,340			
54	Professional, Scientific, and Technical Services	11-9199	Managers, All Other	300	\$ 102.69	\$ 213,600	\$ 75.71	\$ 157,485	\$ 202,586		
54	Professional, Scientific, and Technical Services	13-0000	Business and Financial Operations Occupations	3,870	\$ 49.06	\$ 102,043	\$ 36.53	\$ 75,988	\$ 97,117	\$ 59.68	\$ 124,130

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
54	Professional, Scientific, and Technical Services	13-1020	Buyers and Purchasing Agents	110	\$ 50.62	\$ 105,293	\$ 36.53	\$ 75,988	\$ 100,076	\$ 65.27	\$ 135,758
54	Professional, Scientific, and Technical Services	13-1041	Compliance Officers	140	\$ 50.20	\$ 104,419	\$ 40.53	\$ 84,308	\$ 102,649	\$ 62.40	\$ 129,798
54	Professional, Scientific, and Technical Services	13-1051	Cost Estimators	10	\$ 41.82	\$ 86,976	\$ 34.14	\$ 71,020	\$ 81,446	\$ 49.69	\$ 103,353
54	Professional, Scientific, and Technical Services	13-1071	Human Resources Specialists	250	\$ 42.19	\$ 87,756	\$ 29.95	\$ 62,304	\$ 78,373	\$ 49.75	\$ 103,478
54	Professional, Scientific, and Technical Services	13-1081	Logisticians	130	\$ 45.26	\$ 94,145	\$ 36.52	\$ 75,958	\$ 82,396	\$ 59.82	\$ 124,424
54	Professional, Scientific, and Technical Services	13-1082	Project Management Specialists	610	\$ 55.74	\$ 115,940	\$ 39.45	\$ 82,057	\$ 107,965	\$ 66.95	\$ 139,256
54	Professional, Scientific, and Technical Services	13-1111	Management Analysts	310	\$ 55.73	\$ 115,926	\$ 37.01	\$ 76,983	\$ 94,989	\$ 68.84	\$ 143,178
54	Professional, Scientific, and Technical Services	13-1121	Meeting, Convention, and Event Planners		\$ 39.36	\$ 81,868	\$ 29.35	\$ 61,044	\$ 71,564	\$ 47.70	\$ 99,209
54	Professional, Scientific, and Technical Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	40	\$ 53.89	\$ 112,088	\$ 49.11	\$ 102,156	\$ 109,669	\$ 59.11	\$ 122,941
54	Professional, Scientific, and Technical Services	13-1151	Training and Development Specialists	120	\$ 43.57	\$ 90,627	\$ 36.80	\$ 76,552	\$ 79,439	\$ 48.30	\$ 100,471
54	Professional, Scientific, and Technical Services	13-1161	Market Research Analysts and Marketing Specialists	330	\$ 44.31	\$ 92,174	\$ 30.21	\$ 62,839	\$ 84,370	\$ 61.10	\$ 127,094
54	Professional, Scientific, and Technical Services	13-1199	Business Operations Specialists, All Other	710	\$ 48.89	\$ 101,694	\$ 40.43	\$ 84,092	\$ 97,868	\$ 57.33	\$ 119,241
54	Professional, Scientific, and Technical Services	13-2011	Accountants and Auditors	810	\$ 49.87	\$ 103,729	\$ 35.68	\$ 74,213	\$ 92,066	\$ 60.97	\$ 126,813
54	Professional, Scientific, and Technical Services	13-2031	Budget Analysts	30							
54	Professional, Scientific, and Technical Services	13-2051	Financial and Investment Analysts	90	\$ 55.24	\$ 114,900	\$ 39.40	\$ 81,961	\$ 98,763	\$ 61.71	\$ 128,348
54	Professional, Scientific, and Technical Services	13-2099	Financial Specialists, All Other	30	\$ 42.19	\$ 87,758	\$ 35.71	\$ 74,267	\$ 85,415	\$ 47.55	\$ 98,894
54	Professional, Scientific, and Technical Services	15-0000	Computer and Mathematical Occupations	3,800	\$ 55.81	\$ 116,080	\$ 37.88	\$ 78,797	\$ 107,621	\$ 69.66	\$ 144,898
54	Professional, Scientific, and Technical Services	15-1211	Computer Systems Analysts	320	\$ 49.99	\$ 103,989	\$ 30.10	\$ 62,613	\$ 104,636	\$ 63.34	\$ 131,750
54	Professional, Scientific, and Technical Services	15-1212	Information Security Analysts	60	\$ 63.75	\$ 132,601	\$ 50.57	\$ 105,181	\$ 131,706	\$ 79.05	\$ 164,419
54	Professional, Scientific, and Technical Services	15-1221	Computer and Information Research Scientists	120	\$ 78.19	\$ 162,639	\$ 63.11	\$ 131,265	\$ 174,087	\$ 89.65	\$ 186,470
54	Professional, Scientific, and Technical Services	15-1231	Computer Network Support Specialists	90	\$ 40.54	\$ 84,328	\$ 27.25	\$ 56,682	\$ 75,729	\$ 49.02	\$ 101,954
54	Professional, Scientific, and Technical Services	15-1232	Computer User Support Specialists	280	\$ 31.91	\$ 66,372	\$ 23.63	\$ 49,147	\$ 61,695	\$ 37.64	\$ 78,300
54	Professional, Scientific, and Technical Services	15-1241	Computer Network Architects	110	\$ 63.90	\$ 132,913	\$ 49.35	\$ 102,647	\$ 134,680	\$ 79.07	\$ 164,460
54	Professional, Scientific, and Technical Services	15-1242	Database Administrators	40	\$ 63.37	\$ 131,811	\$ 56.29	\$ 117,089	\$ 129,449	\$ 72.24	\$ 150,249
54	Professional, Scientific, and Technical Services	15-1243	Database Architects		\$ 59.65	\$ 124,064	\$ 55.15	\$ 114,719	\$ 114,720	\$ 70.04	\$ 145,676
54	Professional, Scientific, and Technical Services	15-1244	Network and Computer Systems Administrators	200	\$ 50.82	\$ 105,696	\$ 39.52	\$ 82,205	\$ 103,862	\$ 59.84	\$ 124,460
54	Professional, Scientific, and Technical Services	15-1251	Computer Programmers	200	\$ 48.59	\$ 101,067	\$ 19.34	\$ 40,223	\$ 77,644	\$ 67.98	\$ 141,398
54	Professional, Scientific, and Technical Services	15-1252	Software Developers	1,380	\$ 60.83	\$ 126,527	\$ 46.71	\$ 97,153	\$ 126,331	\$ 74.14	\$ 154,218
54	Professional, Scientific, and Technical Services	15-1253	Software Quality Assurance Analysts and Testers	210	\$ 49.72	\$ 103,422	\$ 37.62	\$ 78,257	\$ 99,262	\$ 61.16	\$ 127,204
54	Professional, Scientific, and Technical Services	15-1254	Web Developers	50	\$ 46.49	\$ 96,702	\$ 38.52	\$ 80,120	\$ 103,776	\$ 49.89	\$ 103,777
54	Professional, Scientific, and Technical Services	15-1255	Web and Digital Interface Designers	110	\$ 44.34	\$ 92,235	\$ 33.66	\$ 70,013	\$ 86,632	\$ 47.95	\$ 99,744
54	Professional, Scientific, and Technical Services	15-1299	Computer Occupations, All Other	120	\$ 47.02	\$ 97,801	\$ 25.33	\$ 52,682	\$ 79,034	\$ 60.05	\$ 124,898
54	Professional, Scientific, and Technical Services	15-2031	Operations Research Analysts	210	\$ 68.61	\$ 142,718	\$ 47.28	\$ 98,352	\$ 98,352	\$ 81.76	\$ 170,065
54	Professional, Scientific, and Technical Services	15-2041	Statisticians	20	\$ 68.23	\$ 141,918	\$ 62.14	\$ 129,251	\$ 136,846	\$ 79.03	\$ 164,390
54	Professional, Scientific, and Technical Services	15-2051	Data Scientists	180	\$ 71.92	\$ 149,583	\$ 51.88	\$ 107,901	\$ 141,533	\$ 83.54	\$ 173,760
54	Professional, Scientific, and Technical Services	15-2099	Mathematical Science Occupations, All Other	30	\$ 28.58	\$ 59,447	\$ 25.01	\$ 52,027	\$ 57,200	\$ 27.52	\$ 57,232
54	Professional, Scientific, and Technical Services	17-0000	Architecture and Engineering Occupations	1,560	\$ 45.34	\$ 94,300	\$ 31.49	\$ 65,500	\$ 80,895	\$ 53.46	\$ 111,207
54	Professional, Scientific, and Technical Services	17-1011	Architects, Except Landscape and Naval	190	\$ 46.27	\$ 96,247	\$ 29.84	\$ 62,062	\$ 82,576	\$ 52.42	\$ 109,036
54	Professional, Scientific, and Technical Services	17-1022	Surveyors	70	\$ 37.76	\$ 78,544	\$ 21.59	\$ 44,905	\$ 75,598	\$ 51.10	\$ 106,283
54	Professional, Scientific, and Technical Services	17-2041	Chemical Engineers	20	\$ 73.61	\$ 153,118	\$ 47.72	\$ 99,263	\$ 133,721	\$ 110.08	\$ 228,973
54	Professional, Scientific, and Technical Services	17-2051	Civil Engineers	320	\$ 53.46	\$ 111,200	\$ 36.93	\$ 76,815	\$ 98,449	\$ 62.49	\$ 129,974
54	Professional, Scientific, and Technical Services	17-2061	Computer Hardware Engineers	80	\$ 55.85	\$ 116,168	\$ 38.53	\$ 80,150	\$ 98,803	\$ 67.58	\$ 140,565
54	Professional, Scientific, and Technical Services	17-2071	Electrical Engineers	60	\$ 49.58	\$ 103,123	\$ 36.91	\$ 76,764	\$ 106,869	\$ 60.20	\$ 125,226
54	Professional, Scientific, and Technical Services	17-2072	Electronics Engineers, Except Computer		\$ 78.06	\$ 162,361	\$ 74.14	\$ 154,203	\$ 164,579	\$ 91.13	\$ 189,559
54	Professional, Scientific, and Technical Services	17-2081	Environmental Engineers	70	\$ 51.87	\$ 107,889	\$ 36.38	\$ 75,680	\$ 103,561	\$ 59.98	\$ 124,760
54	Professional, Scientific, and Technical Services	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	30	\$ 59.38	\$ 123,504	\$ 47.62	\$ 99,042	\$ 127,508	\$ 70.71	\$ 147,076
54	Professional, Scientific, and Technical Services	17-2112	Industrial Engineers	130	\$ 48.33	\$ 100,522	\$ 37.22	\$ 77,416	\$ 96,355	\$ 59.98	\$ 124,764

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
54	Professional, Scientific, and Technical Services	17-2141	Mechanical Engineers	80	\$ 49.40	\$ 102,755	\$ 37.50	\$ 77,993	\$ 96,510	\$ 60.69	\$ 126,236
54	Professional, Scientific, and Technical Services	17-2199	Engineers, All Other	40	\$ 39.99	\$ 83,179	\$ 36.82	\$ 76,591	\$ 76,591	\$ 46.25	\$ 96,207
54	Professional, Scientific, and Technical Services	17-3011	Architectural and Civil Drafters	130	\$ 32.08	\$ 66,732	\$ 27.85	\$ 57,919	\$ 64,038	\$ 38.07	\$ 79,195
54	Professional, Scientific, and Technical Services	17-3019	Drafters, All Other	20	\$ 35.47	\$ 73,784	\$ 26.84	\$ 55,828	\$ 76,092	\$ 45.08	\$ 93,767
54	Professional, Scientific, and Technical Services	17-3022	Civil Engineering Technologists and Technicians	40	\$ 30.44	\$ 63,319	\$ 23.00	\$ 47,843	\$ 65,236	\$ 34.37	\$ 71,485
54	Professional, Scientific, and Technical Services	17-3023	Electrical and Electronic Engineering Technologists and Technicians	40	\$ 28.27	\$ 58,810	\$ 20.32	\$ 42,264	\$ 61,412	\$ 33.33	\$ 69,324
54	Professional, Scientific, and Technical Services	17-3025	Environmental Engineering Technologists and Technicians	30	\$ 28.57	\$ 59,419	\$ 23.40	\$ 48,664	\$ 59,931	\$ 29.57	\$ 61,500
54	Professional, Scientific, and Technical Services	17-3026	Industrial Engineering Technologists and Technicians	30	\$ 33.04	\$ 68,716	\$ 30.21	\$ 62,831	\$ 66,812	\$ 35.95	\$ 74,775
54	Professional, Scientific, and Technical Services	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	40	\$ 33.96	\$ 70,646	\$ 30.67	\$ 63,788	\$ 66,108	\$ 39.30	\$ 81,742
54	Professional, Scientific, and Technical Services	17-3031	Surveying and Mapping Technicians	70	\$ 28.74	\$ 59,778	\$ 22.06	\$ 45,879	\$ 59,426	\$ 33.97	\$ 70,664
54	Professional, Scientific, and Technical Services	19-0000	Life, Physical, and Social Science Occupations	2,230	\$ 47.71	\$ 99,236	\$ 31.25	\$ 65,000	\$ 99,311	\$ 60.55	\$ 125,937
54	Professional, Scientific, and Technical Services	19-1021	Biochemists and Biophysicists	480	\$ 50.57	\$ 105,189	\$ 38.07	\$ 79,192	\$ 103,035	\$ 60.55	\$ 125,937
54	Professional, Scientific, and Technical Services	19-1022	Microbiologists	60	\$ 36.92	\$ 76,801	\$ 22.74	\$ 47,291	\$ 60,663	\$ 47.88	\$ 99,585
54	Professional, Scientific, and Technical Services	19-1042	Medical Scientists, Except Epidemiologists	540	\$ 63.34	\$ 131,746	\$ 49.06	\$ 102,038	\$ 128,131	\$ 73.01	\$ 151,856
54	Professional, Scientific, and Technical Services	19-2031	Chemists	240	\$ 50.62	\$ 105,296	\$ 38.21	\$ 79,479	\$ 99,311	\$ 64.35	\$ 133,852
54	Professional, Scientific, and Technical Services	19-2032	Materials Scientists	60	\$ 46.79	\$ 97,333	\$ 34.44	\$ 71,628	\$ 90,772	\$ 56.65	\$ 117,842
54	Professional, Scientific, and Technical Services	19-2041	Environmental Scientists and Specialists, Including Health	170	\$ 45.45	\$ 94,538	\$ 31.49	\$ 65,489	\$ 79,538	\$ 60.34	\$ 125,497
54	Professional, Scientific, and Technical Services	19-2042	Geoscientists, Except Hydrologists and Geographers	30	\$ 37.23	\$ 77,433	\$ 28.65	\$ 59,602	\$ 74,984	\$ 42.30	\$ 87,984
54	Professional, Scientific, and Technical Services	19-4021	Biological Technicians	180	\$ 27.80	\$ 57,831	\$ 21.03	\$ 43,736	\$ 50,011	\$ 37.19	\$ 77,353
54	Professional, Scientific, and Technical Services	19-4031	Chemical Technicians	120	\$ 27.54	\$ 57,282	\$ 21.17	\$ 44,030	\$ 57,128	\$ 31.32	\$ 65,145
54	Professional, Scientific, and Technical Services	19-4042	Environmental Science and Protection Technicians, Including Health	50	\$ 24.99	\$ 51,981	\$ 19.81	\$ 41,199	\$ 48,523	\$ 29.95	\$ 62,306
54	Professional, Scientific, and Technical Services	19-4061	Social Science Research Assistants	30	\$ 24.63	\$ 51,233	\$ 18.20	\$ 37,853	\$ 57,098	\$ 27.71	\$ 57,634
54	Professional, Scientific, and Technical Services	19-4099	Life, Physical, and Social Science Technicians, All Other	80	\$ 25.76	\$ 53,590	\$ 21.07	\$ 43,819	\$ 44,864	\$ 31.46	\$ 65,443
54	Professional, Scientific, and Technical Services	19-5011	Occupational Health and Safety Specialists	20	\$ 45.46	\$ 94,554	\$ 32.44	\$ 67,466	\$ 91,766	\$ 55.72	\$ 115,894
54	Professional, Scientific, and Technical Services	23-0000	Legal Occupations	1,390	\$ 70.40	\$ 146,430	\$ 36.66	\$ 76,257	\$ 123,189	\$ 93.63	\$ 194,742
54	Professional, Scientific, and Technical Services	23-1011	Lawyers	850	\$ 91.46	\$ 190,239	\$ 59.99	\$ 124,779	\$ 171,137	\$ 107.45	\$ 223,492
54	Professional, Scientific, and Technical Services	23-2011	Paralegals and Legal Assistants	510	\$ 37.27	\$ 77,518	\$ 28.42	\$ 59,117	\$ 74,811	\$ 42.17	\$ 87,711
54	Professional, Scientific, and Technical Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	750	\$ 41.86	\$ 87,075	\$ 24.34	\$ 50,627	\$ 76,333	\$ 54.13	\$ 112,595
54	Professional, Scientific, and Technical Services	27-1011	Art Directors	70	\$ 58.35	\$ 121,365	\$ 41.03	\$ 85,337	\$ 121,528	\$ 70.67	\$ 146,999
54	Professional, Scientific, and Technical Services	27-1021	Commercial and Industrial Designers		\$ 37.84	\$ 78,714	\$ 29.61	\$ 61,592	\$ 76,879	\$ 46.70	\$ 97,132
54	Professional, Scientific, and Technical Services	27-1024	Graphic Designers	130	\$ 31.51	\$ 65,531	\$ 23.13	\$ 48,105	\$ 59,405	\$ 35.84	\$ 74,541
54	Professional, Scientific, and Technical Services	27-1025	Interior Designers	30	\$ 30.17	\$ 62,754	\$ 27.28	\$ 56,737	\$ 58,735	\$ 34.06	\$ 70,846
54	Professional, Scientific, and Technical Services	27-3031	Public Relations Specialists	190	\$ 50.81	\$ 105,687	\$ 27.95	\$ 58,132	\$ 94,802	\$ 64.22	\$ 133,573
54	Professional, Scientific, and Technical Services	27-3041	Editors	70	\$ 50.84	\$ 105,748	\$ 38.23	\$ 79,512	\$ 100,198	\$ 60.18	\$ 125,171
54	Professional, Scientific, and Technical Services	27-3042	Technical Writers	50	\$ 40.87	\$ 85,016	\$ 30.86	\$ 64,186	\$ 80,629	\$ 50.32	\$ 104,674
54	Professional, Scientific, and Technical Services	27-3043	Writers and Authors	40	\$ 42.57	\$ 88,544	\$ 21.85	\$ 45,450	\$ 77,060	\$ 48.05	\$ 99,951
54	Professional, Scientific, and Technical Services	29-0000	Healthcare Practitioners and Technical Occupations	520	\$ 57.97	\$ 120,583	\$ 22.71	\$ 47,235	\$ 86,702	\$ 81.87	\$ 170,285
54	Professional, Scientific, and Technical Services	29-1131	Veterinarians	80	\$ 71.46	\$ 148,631	\$ 51.76	\$ 107,669	\$ 135,554	\$ 82.06	\$ 170,687
54	Professional, Scientific, and Technical Services	29-1141	Registered Nurses	20	\$ 47.63	\$ 99,077	\$ 37.46	\$ 77,908	\$ 93,751	\$ 51.63	\$ 107,390
54	Professional, Scientific, and Technical Services	29-2056	Veterinary Technologists and Technicians	150	\$ 22.77	\$ 47,365	\$ 18.00	\$ 37,445	\$ 47,235	\$ 23.75	\$ 49,397
54	Professional, Scientific, and Technical Services	33-0000	Protective Service Occupations		\$ 24.63	\$ 51,239	\$ 20.42	\$ 42,483	\$ 49,269	\$ 28.32	\$ 58,896
54	Professional, Scientific, and Technical Services	33-9032	Security Guards	30	\$ 26.02	\$ 54,111	\$ 24.16	\$ 50,245	\$ 50,245	\$ 28.90	\$ 60,106
54	Professional, Scientific, and Technical Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	70	\$ 21.15	\$ 43,982	\$ 17.17	\$ 35,722	\$ 45,756	\$ 23.27	\$ 48,402
54	Professional, Scientific, and Technical Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	60	\$ 20.85	\$ 43,374	\$ 17.88	\$ 37,180	\$ 45,756	\$ 23.27	\$ 48,401
54	Professional, Scientific, and Technical Services	41-0000	Sales and Related Occupations	980	\$ 50.87	\$ 105,803	\$ 22.94	\$ 47,720	\$ 79,757	\$ 59.27	\$ 123,273
54	Professional, Scientific, and Technical Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	90	\$ 50.36	\$ 104,749	\$ 34.05	\$ 70,831	\$ 102,400	\$ 64.92	\$ 135,024
54	Professional, Scientific, and Technical Services	41-3011	Advertising Sales Agents		\$ 39.55	\$ 82,264	\$ 24.15	\$ 50,229	\$ 73,997	\$ 48.24	\$ 100,338

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	510	\$ 49.98	\$ 103,964	\$ 30.18	\$ 62,768	\$ 85,736	\$ 61.99	\$ 128,944
54	Professional, Scientific, and Technical Services	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	50							
54	Professional, Scientific, and Technical Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	30	\$ 51.09	\$ 106,266	\$ 32.57	\$ 67,740	\$ 97,336	\$ 76.87	\$ 159,899
54	Professional, Scientific, and Technical Services	41-9011	Demonstrators and Product Promoters	170	\$ 18.08	\$ 37,616	\$ 14.13	\$ 29,390	\$ 30,240	\$ 21.71	\$ 45,165
54	Professional, Scientific, and Technical Services	41-9099	Sales and Related Workers, All Other	50	\$ 50.06	\$ 104,116	\$ 34.16	\$ 71,049	\$ 98,070	\$ 56.39	\$ 117,288
54	Professional, Scientific, and Technical Services	43-0000	Office and Administrative Support Occupations	3,210	\$ 25.68	\$ 53,411	\$ 18.97	\$ 39,449	\$ 48,873	\$ 29.76	\$ 61,891
54	Professional, Scientific, and Technical Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	280	\$ 37.70	\$ 78,422	\$ 28.66	\$ 59,604	\$ 72,577	\$ 41.08	\$ 85,439
54	Professional, Scientific, and Technical Services	43-3011	Bill and Account Collectors	30	\$ 23.25	\$ 48,365	\$ 18.34	\$ 38,152	\$ 43,226	\$ 26.55	\$ 55,226
54	Professional, Scientific, and Technical Services	43-3021	Billing and Posting Clerks	180	\$ 22.22	\$ 46,227	\$ 18.85	\$ 39,199	\$ 45,476	\$ 23.84	\$ 49,590
54	Professional, Scientific, and Technical Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	530	\$ 26.08	\$ 54,257	\$ 22.59	\$ 46,983	\$ 51,706	\$ 29.45	\$ 61,258
54	Professional, Scientific, and Technical Services	43-3051	Payroll and Timekeeping Clerks	40	\$ 26.89	\$ 55,939	\$ 16.96	\$ 35,273	\$ 57,378	\$ 31.25	\$ 65,001
54	Professional, Scientific, and Technical Services	43-3061	Procurement Clerks	20	\$ 24.77	\$ 51,516	\$ 21.09	\$ 43,866	\$ 56,134	\$ 27.63	\$ 57,464
54	Professional, Scientific, and Technical Services	43-4051	Customer Service Representatives	410	\$ 20.70	\$ 43,051	\$ 17.02	\$ 35,392	\$ 39,584	\$ 23.08	\$ 48,000
54	Professional, Scientific, and Technical Services	43-4071	File Clerks	40	\$ 19.48	\$ 40,510	\$ 15.80	\$ 32,874	\$ 41,460	\$ 21.77	\$ 45,275
54	Professional, Scientific, and Technical Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	80	\$ 21.46	\$ 44,640	\$ 17.11	\$ 35,582	\$ 42,144	\$ 24.52	\$ 51,006
54	Professional, Scientific, and Technical Services	43-4171	Receptionists and Information Clerks	160	\$ 20.92	\$ 43,517	\$ 17.25	\$ 35,885	\$ 37,651	\$ 24.20	\$ 50,337
54	Professional, Scientific, and Technical Services	43-5021	Couriers and Messengers	20	\$ 18.27	\$ 37,993	\$ 16.83	\$ 34,999	\$ 39,271	\$ 18.88	\$ 39,276
54	Professional, Scientific, and Technical Services	43-5061	Production, Planning, and Expediting Clerks	100	\$ 27.74	\$ 57,704	\$ 21.97	\$ 45,701	\$ 59,827	\$ 33.87	\$ 70,443
54	Professional, Scientific, and Technical Services	43-5071	Shipping, Receiving, and Inventory Clerks	70	\$ 23.29	\$ 48,444	\$ 18.34	\$ 38,147	\$ 49,397	\$ 28.11	\$ 58,472
54	Professional, Scientific, and Technical Services	43-6011	Executive Secretaries and Executive Administrative Assistants	130	\$ 38.29	\$ 79,649	\$ 33.22	\$ 69,090	\$ 79,301	\$ 43.52	\$ 90,518
54	Professional, Scientific, and Technical Services	43-6012	Legal Secretaries and Administrative Assistants	220	\$ 31.58	\$ 65,696	\$ 24.20	\$ 50,341	\$ 66,833	\$ 38.22	\$ 79,493
54	Professional, Scientific, and Technical Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	240	\$ 23.35	\$ 48,573	\$ 18.98	\$ 39,486	\$ 47,057	\$ 27.32	\$ 56,818
54	Professional, Scientific, and Technical Services	43-9021	Data Entry Keyers	60	\$ 20.47	\$ 42,569	\$ 18.43	\$ 38,345	\$ 45,380	\$ 23.71	\$ 49,311
54	Professional, Scientific, and Technical Services	43-9061	Office Clerks, General	380	\$ 24.13	\$ 50,188	\$ 19.57	\$ 40,700	\$ 47,588	\$ 27.10	\$ 56,370
54	Professional, Scientific, and Technical Services	43-9199	Office and Administrative Support Workers, All Other	20	\$ 21.30	\$ 44,302	\$ 16.11	\$ 33,506	\$ 39,276	\$ 25.26	\$ 52,549
54	Professional, Scientific, and Technical Services	47-0000	Construction and Extraction Occupations	120	\$ 45.82	\$ 95,296	\$ 37.66	\$ 78,331	\$ 99,938	\$ 58.62	\$ 121,928
54	Professional, Scientific, and Technical Services	47-4011	Construction and Building Inspectors	100	\$ 46.61	\$ 96,941	\$ 37.66	\$ 78,332	\$ 100,116	\$ 58.62	\$ 121,928
54	Professional, Scientific, and Technical Services	49-0000	Installation, Maintenance, and Repair Occupations	140	\$ 32.65	\$ 67,908	\$ 22.34	\$ 46,463	\$ 65,780	\$ 39.52	\$ 82,203
54	Professional, Scientific, and Technical Services	49-9041	Industrial Machinery Mechanics	20	\$ 34.31	\$ 71,373	\$ 29.32	\$ 60,984	\$ 75,949	\$ 39.04	\$ 81,208
54	Professional, Scientific, and Technical Services	49-9071	Maintenance and Repair Workers, General	30	\$ 31.97	\$ 66,498	\$ 25.64	\$ 53,338	\$ 65,412	\$ 37.91	\$ 78,862
54	Professional, Scientific, and Technical Services	51-0000	Production Occupations	320	\$ 28.36	\$ 58,984	\$ 22.54	\$ 46,880	\$ 56,593	\$ 32.96	\$ 68,557
54	Professional, Scientific, and Technical Services	51-1011	First-Line Supervisors of Production and Operating Workers	40	\$ 35.37	\$ 73,563	\$ 27.52	\$ 57,240	\$ 73,539	\$ 43.92	\$ 91,349
54	Professional, Scientific, and Technical Services	51-5112	Printing Press Operators	30	\$ 24.17	\$ 50,269	\$ 22.29	\$ 46,371	\$ 47,767	\$ 27.20	\$ 56,568
54	Professional, Scientific, and Technical Services	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	140	\$ 29.29	\$ 60,926	\$ 22.60	\$ 47,010	\$ 58,161	\$ 39.49	\$ 82,137
54	Professional, Scientific, and Technical Services	53-0000	Transportation and Material Moving Occupations	250	\$ 20.72	\$ 43,104	\$ 16.43	\$ 34,166	\$ 40,463	\$ 23.87	\$ 49,642
54	Professional, Scientific, and Technical Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	20	\$ 28.28	\$ 58,829	\$ 23.87	\$ 49,642	\$ 57,064	\$ 32.43	\$ 67,454
54	Professional, Scientific, and Technical Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	100	\$ 20.76	\$ 43,188	\$ 16.43	\$ 34,166	\$ 44,782	\$ 24.60	\$ 51,168
55	Management of Companies and Enterprises	00-0000	Total all occupations	4,860	\$ 65.44	\$ 136,113	\$ 38.21	\$ 79,478	\$ 129,241	\$ 78.73	\$ 163,751
55	Management of Companies and Enterprises	11-0000	Management Occupations	1,460	\$ 97.08	\$ 201,921	\$ 72.03	\$ 149,826	\$ 181,805	\$ 109.36	\$ 227,469
55	Management of Companies and Enterprises	11-1021	General and Operations Managers	90	\$ 139.29	\$ 289,714	\$ 78.47	\$ 163,214			
55	Management of Companies and Enterprises	11-2021	Marketing Managers	110	\$ 94.81	\$ 197,199	\$ 76.94	\$ 160,038	\$ 191,590	\$ 112.33	\$ 233,644
55	Management of Companies and Enterprises	11-2022	Sales Managers	70	\$ 104.96	\$ 218,307	\$ 82.75	\$ 172,112	\$ 198,327		
55	Management of Companies and Enterprises	11-3012	Administrative Services Managers	40	\$ 58.83	\$ 122,357	\$ 37.78	\$ 78,580	\$ 95,237	\$ 76.76	\$ 159,662
55	Management of Companies and Enterprises	11-3013	Facilities Managers	20	\$ 64.55	\$ 134,259	\$ 43.59	\$ 90,669	\$ 129,209	\$ 80.53	\$ 167,508
55	Management of Companies and Enterprises	11-3021	Computer and Information Systems Managers	450	\$ 93.13	\$ 193,707	\$ 83.85	\$ 174,408	\$ 181,805	\$ 107.07	\$ 222,712
55	Management of Companies and Enterprises	11-3031	Financial Managers	280	\$ 100.18	\$ 208,374	\$ 76.83	\$ 159,812	\$ 178,432		
55	Management of Companies and Enterprises	11-3061	Purchasing Managers	80	\$ 102.28	\$ 212,734	\$ 72.03	\$ 149,826	\$ 185,830	\$ 111.98	\$ 232,916

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
55	Management of Companies and Enterprises	11-3071	Transportation, Storage, and Distribution Managers	30	\$ 79.83	\$ 166,042	\$ 55.48	\$ 115,393	\$ 142,517	\$ 95.69	\$ 199,032
55	Management of Companies and Enterprises	11-3121	Human Resources Managers	50	\$ 98.90	\$ 205,722	\$ 75.50	\$ 157,039	\$ 176,365	\$ 110.41	\$ 229,659
55	Management of Companies and Enterprises	11-9111	Medical and Health Services Managers	40	\$ 93.94	\$ 195,401	\$ 65.12	\$ 135,444	\$ 179,508	\$ 108.17	\$ 224,994
55	Management of Companies and Enterprises	11-9121	Natural Sciences Managers	30	\$ 120.29	\$ 250,207	\$ 95.74	\$ 199,144			
55	Management of Companies and Enterprises	11-9151	Social and Community Service Managers	30							
55	Management of Companies and Enterprises	11-9199	Managers, All Other	80	\$ 98.21	\$ 204,275	\$ 76.36	\$ 158,835	\$ 167,704		
55	Management of Companies and Enterprises	13-0000	Business and Financial Operations Occupations	1,160	\$ 51.24	\$ 106,584	\$ 38.25	\$ 79,567	\$ 100,863	\$ 61.01	\$ 126,909
55	Management of Companies and Enterprises	13-1020	Buyers and Purchasing Agents	90	\$ 50.66	\$ 105,379	\$ 42.44	\$ 88,269	\$ 109,669	\$ 59.51	\$ 123,776
55	Management of Companies and Enterprises	13-1041	Compliance Officers	30	\$ 40.21	\$ 83,635	\$ 30.65	\$ 63,747	\$ 77,729	\$ 45.89	\$ 95,446
55	Management of Companies and Enterprises	13-1071	Human Resources Specialists	80	\$ 49.65	\$ 103,268	\$ 37.55	\$ 78,099	\$ 97,798	\$ 63.58	\$ 132,252
55	Management of Companies and Enterprises	13-1081	Logisticians	50	\$ 44.84	\$ 93,262	\$ 41.17	\$ 85,641	\$ 89,269	\$ 47.00	\$ 97,762
55	Management of Companies and Enterprises	13-1082	Project Management Specialists	50	\$ 59.66	\$ 124,096	\$ 48.33	\$ 100,532	\$ 124,959	\$ 77.29	\$ 160,766
55	Management of Companies and Enterprises	13-1111	Management Analysts	40	\$ 53.99	\$ 112,300	\$ 39.70	\$ 82,573	\$ 102,025	\$ 60.99	\$ 126,866
55	Management of Companies and Enterprises	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 46.14	\$ 95,971	\$ 38.26	\$ 79,576	\$ 95,375	\$ 54.23	\$ 112,807
55	Management of Companies and Enterprises	13-1151	Training and Development Specialists	40	\$ 46.81	\$ 97,371	\$ 32.64	\$ 67,891	\$ 99,189	\$ 59.31	\$ 123,374
55	Management of Companies and Enterprises	13-1199	Business Operations Specialists, All Other	110	\$ 55.15	\$ 114,707	\$ 44.58	\$ 92,727	\$ 113,527	\$ 69.64	\$ 144,861
55	Management of Companies and Enterprises	13-2011	Accountants and Auditors	190	\$ 50.15	\$ 104,307	\$ 38.15	\$ 79,353	\$ 99,708	\$ 59.25	\$ 123,243
55	Management of Companies and Enterprises	13-2041	Credit Analysts	20	\$ 50.98	\$ 106,030	\$ 35.82	\$ 74,499	\$ 104,326	\$ 61.20	\$ 127,297
55	Management of Companies and Enterprises	13-2051	Financial and Investment Analysts	100	\$ 48.10	\$ 100,039	\$ 37.35	\$ 77,678	\$ 98,253	\$ 54.12	\$ 112,578
55	Management of Companies and Enterprises	13-2099	Financial Specialists, All Other	40	\$ 45.95	\$ 95,574	\$ 34.57	\$ 71,904	\$ 98,390	\$ 58.95	\$ 122,616
55	Management of Companies and Enterprises	15-0000	Computer and Mathematical Occupations	1,040	\$ 66.24	\$ 137,779	\$ 61.13	\$ 127,152	\$ 134,703	\$ 77.69	\$ 161,595
55	Management of Companies and Enterprises	15-1211	Computer Systems Analysts	230	\$ 63.40	\$ 131,872	\$ 48.75	\$ 101,398	\$ 130,750	\$ 76.46	\$ 159,032
55	Management of Companies and Enterprises	15-1212	Information Security Analysts	20	\$ 60.44	\$ 125,720	\$ 41.24	\$ 85,773	\$ 127,959	\$ 75.74	\$ 157,532
55	Management of Companies and Enterprises	15-1232	Computer User Support Specialists	30	\$ 34.11	\$ 70,945	\$ 28.57	\$ 59,415	\$ 61,171	\$ 39.95	\$ 83,095
55	Management of Companies and Enterprises	15-1241	Computer Network Architects	90	\$ 71.68	\$ 149,097	\$ 64.92	\$ 135,032	\$ 158,083	\$ 76.00	\$ 158,083
55	Management of Companies and Enterprises	15-1242	Database Administrators	20	\$ 44.77	\$ 93,111	\$ 28.43	\$ 59,138	\$ 76,939	\$ 68.95	\$ 143,422
55	Management of Companies and Enterprises	15-1244	Network and Computer Systems Administrators	30	\$ 62.77	\$ 130,559	\$ 50.75	\$ 105,560	\$ 123,283	\$ 77.60	\$ 161,418
55	Management of Companies and Enterprises	15-1252	Software Developers	450	\$ 72.45	\$ 150,688	\$ 63.71	\$ 132,516	\$ 159,135	\$ 78.14	\$ 162,541
55	Management of Companies and Enterprises	15-1253	Software Quality Assurance Analysts and Testers	40	\$ 59.65	\$ 124,062	\$ 50.99	\$ 106,066	\$ 124,152	\$ 62.96	\$ 130,966
55	Management of Companies and Enterprises	15-1299	Computer Occupations, All Other	30	\$ 63.96	\$ 133,030	\$ 46.91	\$ 97,577	\$ 135,054	\$ 88.06	\$ 183,169
55	Management of Companies and Enterprises	15-2031	Operations Research Analysts	30	\$ 51.51	\$ 107,133	\$ 38.77	\$ 80,642	\$ 108,795	\$ 63.04	\$ 131,116
55	Management of Companies and Enterprises	15-2051	Data Scientists	40	\$ 68.20	\$ 141,853	\$ 60.05	\$ 124,914	\$ 154,019	\$ 77.68	\$ 161,584
55	Management of Companies and Enterprises	17-0000	Architecture and Engineering Occupations	40	\$ 57.47	\$ 119,535	\$ 34.41	\$ 71,562	\$ 125,965	\$ 75.50	\$ 157,049
55	Management of Companies and Enterprises	17-2112	Industrial Engineers	10	\$ 54.43	\$ 113,211	\$ 34.41	\$ 71,562	\$ 103,476	\$ 63.10	\$ 131,258
55	Management of Companies and Enterprises	19-0000	Life, Physical, and Social Science Occupations	20	\$ 48.68	\$ 101,255	\$ 29.81	\$ 62,008	\$ 85,216	\$ 66.49	\$ 138,299
55	Management of Companies and Enterprises	21-0000	Community and Social Service Occupations	30	\$ 24.43	\$ 50,806	\$ 17.96	\$ 37,358	\$ 37,358	\$ 31.99	\$ 66,543
55	Management of Companies and Enterprises	23-0000	Legal Occupations	60	\$ 96.55	\$ 200,819	\$ 58.47	\$ 121,616	\$ 215,596	\$ 106.25	\$ 221,007
55	Management of Companies and Enterprises	23-1011	Lawyers	50	\$ 108.93	\$ 226,571	\$ 97.19	\$ 202,152	\$ 219,423		
55	Management of Companies and Enterprises	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	40	\$ 46.45	\$ 96,621	\$ 37.12	\$ 77,210	\$ 87,430	\$ 59.94	\$ 124,676
55	Management of Companies and Enterprises	29-0000	Healthcare Practitioners and Technical Occupations	40							
55	Management of Companies and Enterprises	41-0000	Sales and Related Occupations	240	\$ 48.45	\$ 100,781	\$ 36.30	\$ 75,505	\$ 98,535	\$ 58.31	\$ 121,277
55	Management of Companies and Enterprises	41-1012	First-Line Supervisors of Non-Retail Sales Workers	20	\$ 59.91	\$ 124,621	\$ 50.64	\$ 105,340	\$ 118,839	\$ 67.53	\$ 140,464
55	Management of Companies and Enterprises	41-3031	Securities, Commodities, and Financial Services Sales Agents	150	\$ 45.86	\$ 95,379	\$ 36.30	\$ 75,505	\$ 98,535	\$ 47.37	\$ 98,536
55	Management of Companies and Enterprises	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	10	\$ 55.68	\$ 115,819	\$ 51.00	\$ 106,078	\$ 106,078	\$ 56.90	\$ 118,350
55	Management of Companies and Enterprises	43-0000	Office and Administrative Support Occupations	620	\$ 31.05	\$ 64,593	\$ 22.47	\$ 46,743	\$ 59,266	\$ 35.90	\$ 74,671
55	Management of Companies and Enterprises	43-1011	First-Line Supervisors of Office and Administrative Support Workers	100	\$ 45.74	\$ 95,133	\$ 31.28	\$ 65,053	\$ 80,590	\$ 56.54	\$ 117,597
55	Management of Companies and Enterprises	43-3021	Billing and Posting Clerks	60	\$ 26.83	\$ 55,807	\$ 24.02	\$ 49,959	\$ 56,760	\$ 28.49	\$ 59,269

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
55	Management of Companies and Enterprises	43-3031	Bookkeeping, Accounting, and Auditing Clerks	70	\$ 27.37	\$ 56,928	\$ 23.63	\$ 49,157	\$ 55,662	\$ 30.86	\$ 64,198
55	Management of Companies and Enterprises	43-4051	Customer Service Representatives	110	\$ 27.28	\$ 56,745	\$ 21.44	\$ 44,593	\$ 50,560	\$ 33.62	\$ 69,921
55	Management of Companies and Enterprises	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 24.83	\$ 51,648	\$ 22.25	\$ 46,272	\$ 52,534	\$ 27.13	\$ 56,425
55	Management of Companies and Enterprises	43-4171	Receptionists and Information Clerks		\$ 19.53	\$ 40,630	\$ 18.12	\$ 37,700	\$ 37,700	\$ 18.13	\$ 37,700
55	Management of Companies and Enterprises	43-5061	Production, Planning, and Expediting Clerks	30	\$ 28.77	\$ 59,847	\$ 21.08	\$ 43,842	\$ 59,691	\$ 33.43	\$ 69,539
55	Management of Companies and Enterprises	43-6011	Executive Secretaries and Executive Administrative Assistants	30	\$ 43.70	\$ 90,901	\$ 36.61	\$ 76,149	\$ 90,636	\$ 47.75	\$ 99,322
55	Management of Companies and Enterprises	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	40	\$ 30.29	\$ 63,005	\$ 26.34	\$ 54,790	\$ 58,005	\$ 36.01	\$ 74,900
55	Management of Companies and Enterprises	49-0000	Installation, Maintenance, and Repair Occupations	20	\$ 30.14	\$ 62,697	\$ 25.06	\$ 52,123	\$ 57,718	\$ 33.40	\$ 69,466
55	Management of Companies and Enterprises	49-9071	Maintenance and Repair Workers, General	20	\$ 28.10	\$ 58,458	\$ 25.06	\$ 52,123	\$ 57,718	\$ 27.75	\$ 57,718
55	Management of Companies and Enterprises	53-0000	Transportation and Material Moving Occupations	50	\$ 29.01	\$ 60,334	\$ 19.09	\$ 39,706	\$ 44,882	\$ 35.90	\$ 74,679
55	Management of Companies and Enterprises	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	10	\$ 45.60	\$ 94,839	\$ 32.63	\$ 67,877	\$ 77,835	\$ 58.79	\$ 122,290
56	Administrative and Support and Waste Management	11-0000	Total all occupations	16,540	\$ 23.86	\$ 49,624	\$ 16.05	\$ 33,386	\$ 37,152	\$ 24.35	\$ 50,656
56	Administrative and Support and Waste Management	11-0000	Management Occupations	440	\$ 73.18	\$ 152,218	\$ 49.33	\$ 102,599	\$ 135,565	\$ 85.62	\$ 178,094
56	Administrative and Support and Waste Management	11-1021	General and Operations Managers	170	\$ 74.42	\$ 154,784	\$ 46.83	\$ 97,415	\$ 133,456	\$ 81.93	\$ 170,421
56	Administrative and Support and Waste Management	11-2022	Sales Managers	30	\$ 75.44	\$ 156,916	\$ 46.93	\$ 97,608	\$ 154,790	\$ 90.41	\$ 188,050
56	Administrative and Support and Waste Management	11-3012	Administrative Services Managers	20	\$ 67.65	\$ 140,720	\$ 52.69	\$ 109,606	\$ 126,925	\$ 83.94	\$ 174,598
56	Administrative and Support and Waste Management	11-3021	Computer and Information Systems Managers	30	\$ 86.55	\$ 180,034	\$ 65.06	\$ 135,319	\$ 167,581	\$ 107.66	\$ 223,934
56	Administrative and Support and Waste Management	11-3031	Financial Managers	60	\$ 77.43	\$ 161,060	\$ 56.21	\$ 116,912	\$ 151,923	\$ 91.97	\$ 191,307
56	Administrative and Support and Waste Management	11-3121	Human Resources Managers	30	\$ 65.20	\$ 135,607	\$ 43.32	\$ 90,103	\$ 124,382	\$ 71.52	\$ 148,758
56	Administrative and Support and Waste Management	11-9199	Managers, All Other	40	\$ 64.94	\$ 135,083	\$ 45.78	\$ 95,216	\$ 133,421	\$ 83.09	\$ 172,825
56	Administrative and Support and Waste Management	13-0000	Business and Financial Operations Occupations	810	\$ 45.18	\$ 93,974	\$ 29.83	\$ 62,047	\$ 79,369	\$ 50.05	\$ 104,097
56	Administrative and Support and Waste Management	13-1041	Compliance Officers	30	\$ 35.67	\$ 74,185	\$ 21.93	\$ 45,624	\$ 58,776	\$ 40.39	\$ 84,004
56	Administrative and Support and Waste Management	13-1071	Human Resources Specialists	170	\$ 36.81	\$ 76,563	\$ 26.56	\$ 55,252	\$ 73,402	\$ 46.01	\$ 95,696
56	Administrative and Support and Waste Management	13-1082	Project Management Specialists	110	\$ 52.99	\$ 110,217	\$ 34.30	\$ 71,347	\$ 104,033	\$ 62.82	\$ 130,670
56	Administrative and Support and Waste Management	13-1111	Management Analysts	60	\$ 44.92	\$ 93,440	\$ 24.83	\$ 51,656	\$ 79,582	\$ 59.58	\$ 123,921
56	Administrative and Support and Waste Management	13-1121	Meeting, Convention, and Event Planners	10	\$ 35.81	\$ 74,487	\$ 15.99	\$ 33,255	\$ 81,682	\$ 40.95	\$ 85,174
56	Administrative and Support and Waste Management	13-1141	Compensation, Benefits, and Job Analysis Specialists	10	\$ 37.14	\$ 77,242	\$ 31.35	\$ 65,215	\$ 65,222	\$ 38.98	\$ 81,084
56	Administrative and Support and Waste Management	13-1161	Market Research Analysts and Marketing Specialists	30	\$ 46.07	\$ 95,835	\$ 36.23	\$ 75,349	\$ 86,374	\$ 58.33	\$ 121,323
56	Administrative and Support and Waste Management	13-1199	Business Operations Specialists, All Other	130	\$ 43.73	\$ 90,956	\$ 28.89	\$ 60,089	\$ 77,873	\$ 52.22	\$ 108,626
56	Administrative and Support and Waste Management	13-2011	Accountants and Auditors	140	\$ 51.62	\$ 107,378	\$ 35.42	\$ 73,664	\$ 94,570	\$ 47.92	\$ 99,672
56	Administrative and Support and Waste Management	13-2051	Financial and Investment Analysts	20	\$ 38.98	\$ 81,088	\$ 30.45	\$ 63,341	\$ 75,311	\$ 39.23	\$ 81,600
56	Administrative and Support and Waste Management	15-0000	Computer and Mathematical Occupations	510	\$ 45.34	\$ 94,298	\$ 31.68	\$ 65,889	\$ 79,034	\$ 56.29	\$ 117,085
56	Administrative and Support and Waste Management	15-1211	Computer Systems Analysts	50	\$ 53.35	\$ 110,962	\$ 40.67	\$ 84,583	\$ 101,074	\$ 61.61	\$ 128,154
56	Administrative and Support and Waste Management	15-1231	Computer Network Support Specialists	20	\$ 31.65	\$ 65,839	\$ 24.37	\$ 50,699	\$ 60,726	\$ 35.13	\$ 73,072
56	Administrative and Support and Waste Management	15-1232	Computer User Support Specialists	50	\$ 25.82	\$ 53,698	\$ 21.03	\$ 43,749	\$ 52,313	\$ 28.80	\$ 59,902
56	Administrative and Support and Waste Management	15-1244	Network and Computer Systems Administrators	20	\$ 49.64	\$ 103,260	\$ 36.41	\$ 75,733	\$ 89,201	\$ 50.01	\$ 104,027
56	Administrative and Support and Waste Management	15-1252	Software Developers	210	\$ 48.66	\$ 101,213	\$ 31.68	\$ 65,889	\$ 79,995	\$ 70.29	\$ 146,207
56	Administrative and Support and Waste Management	15-2051	Data Scientists	20	\$ 41.56	\$ 86,436	\$ 36.37	\$ 75,641	\$ 75,641	\$ 47.79	\$ 99,396
56	Administrative and Support and Waste Management	17-0000	Architecture and Engineering Occupations	90	\$ 45.53	\$ 94,705	\$ 31.25	\$ 64,991	\$ 71,655	\$ 52.15	\$ 108,468
56	Administrative and Support and Waste Management	19-0000	Life, Physical, and Social Science Occupations	90	\$ 30.76	\$ 63,982	\$ 21.06	\$ 43,808	\$ 48,498	\$ 36.50	\$ 75,920
56	Administrative and Support and Waste Management	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	70	\$ 30.74	\$ 63,949	\$ 15.71	\$ 32,678	\$ 48,529	\$ 40.52	\$ 84,282
56	Administrative and Support and Waste Management	27-3031	Public Relations Specialists	20	\$ 34.14	\$ 71,002	\$ 21.99	\$ 45,731	\$ 75,589	\$ 40.52	\$ 84,282
56	Administrative and Support and Waste Management	29-0000	Healthcare Practitioners and Technical Occupations	280	\$ 46.59	\$ 96,912	\$ 30.76	\$ 63,974	\$ 81,529	\$ 54.34	\$ 113,023
56	Administrative and Support and Waste Management	33-0000	Protective Service Occupations	2,210	\$ 17.91	\$ 37,258	\$ 14.93	\$ 31,046	\$ 35,378	\$ 17.94	\$ 37,312
56	Administrative and Support and Waste Management	33-1091	First-Line Supervisors of Security Workers	70	\$ 25.19	\$ 52,390	\$ 17.74	\$ 36,891	\$ 42,909	\$ 29.07	\$ 60,455
56	Administrative and Support and Waste Management	33-9032	Security Guards	2,080	\$ 17.64	\$ 36,684	\$ 14.93	\$ 31,046	\$ 35,378	\$ 17.21	\$ 35,797
56	Administrative and Support and Waste Management	35-0000	Food Preparation and Serving Related Occupations	100	\$ 20.31	\$ 42,247	\$ 15.31	\$ 31,852	\$ 39,416	\$ 23.90	\$ 49,715

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
56	Administrative and Support and Waste Management	35-9021	Dishwashers	20	\$ 21.18	\$ 44,044	\$ 18.95	\$ 39,416	\$ 49,688	\$ 23.89	\$ 49,688
56	Administrative and Support and Waste Management	37-0000	Building and Grounds Cleaning and Maintenance Occupations	3,050	\$ 19.71	\$ 40,992	\$ 15.94	\$ 33,153	\$ 37,419	\$ 21.89	\$ 45,536
56	Administrative and Support and Waste Management	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	120	\$ 27.49	\$ 57,169	\$ 23.56	\$ 49,003	\$ 51,735	\$ 32.14	\$ 66,854
56	Administrative and Support and Waste Management	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	70	\$ 31.39	\$ 65,296	\$ 25.41	\$ 52,843	\$ 69,318	\$ 35.73	\$ 74,323
56	Administrative and Support and Waste Management	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,410	\$ 16.03	\$ 33,351	\$ 14.13	\$ 29,390	\$ 34,442	\$ 16.84	\$ 35,023
56	Administrative and Support and Waste Management	37-2012	Maids and Housekeeping Cleaners	230	\$ 21.22	\$ 44,130	\$ 16.89	\$ 35,121	\$ 48,730	\$ 23.43	\$ 48,730
56	Administrative and Support and Waste Management	37-2021	Pest Control Workers	130	\$ 22.10	\$ 45,978	\$ 18.37	\$ 38,216	\$ 46,777	\$ 22.51	\$ 46,815
56	Administrative and Support and Waste Management	37-3011	Landscaping and Groundskeeping Workers	970	\$ 21.74	\$ 45,220	\$ 18.36	\$ 38,181	\$ 42,726	\$ 22.01	\$ 45,776
56	Administrative and Support and Waste Management	41-0000	Sales and Related Occupations	410	\$ 33.26	\$ 69,186	\$ 19.15	\$ 39,828	\$ 49,982	\$ 37.83	\$ 78,681
56	Administrative and Support and Waste Management	41-1012	First-Line Supervisors of Non-Retail Sales Workers	20	\$ 44.68	\$ 92,934	\$ 30.33	\$ 63,084	\$ 94,595	\$ 57.82	\$ 120,267
56	Administrative and Support and Waste Management	41-2031	Retail Salespersons	40	\$ 17.23	\$ 35,835	\$ 14.13	\$ 29,390	\$ 31,753	\$ 21.27	\$ 44,251
56	Administrative and Support and Waste Management	41-3041	Travel Agents	70	\$ 22.81	\$ 47,438	\$ 18.66	\$ 38,807	\$ 42,951	\$ 25.02	\$ 52,045
56	Administrative and Support and Waste Management	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	170	\$ 39.95	\$ 83,096	\$ 24.75	\$ 51,486	\$ 64,601	\$ 43.42	\$ 90,320
56	Administrative and Support and Waste Management	43-0000	Office and Administrative Support Occupations	1,980	\$ 22.15	\$ 46,081	\$ 17.12	\$ 35,604	\$ 43,301	\$ 24.76	\$ 51,500
56	Administrative and Support and Waste Management	43-1011	First-Line Supervisors of Office and Administrative Support Workers	150	\$ 31.29	\$ 65,077	\$ 24.49	\$ 50,930	\$ 63,513	\$ 35.91	\$ 74,692
56	Administrative and Support and Waste Management	43-3021	Billing and Posting Clerks	90	\$ 23.52	\$ 48,928	\$ 18.27	\$ 37,996	\$ 46,592	\$ 26.93	\$ 50,021
56	Administrative and Support and Waste Management	43-3031	Bookkeeping, Accounting, and Auditing Clerks	130	\$ 23.89	\$ 49,700	\$ 21.24	\$ 44,176	\$ 47,235	\$ 27.86	\$ 57,954
56	Administrative and Support and Waste Management	43-3051	Payroll and Timekeeping Clerks	30	\$ 27.68	\$ 57,570	\$ 25.55	\$ 53,150	\$ 60,655	\$ 30.97	\$ 64,426
56	Administrative and Support and Waste Management	43-4051	Customer Service Representatives	340	\$ 20.08	\$ 41,775	\$ 17.29	\$ 35,969	\$ 37,681	\$ 21.89	\$ 45,521
56	Administrative and Support and Waste Management	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	110	\$ 22.63	\$ 47,077	\$ 19.96	\$ 41,512	\$ 48,142	\$ 24.38	\$ 50,705
56	Administrative and Support and Waste Management	43-4171	Receptionists and Information Clerks	50	\$ 18.70	\$ 38,889	\$ 17.37	\$ 36,134	\$ 38,038	\$ 20.06	\$ 41,732
56	Administrative and Support and Waste Management	43-5032	Dispatchers, Except Police, Fire, and Ambulance	40	\$ 25.90	\$ 53,866	\$ 18.46	\$ 38,387	\$ 47,756	\$ 28.69	\$ 59,677
56	Administrative and Support and Waste Management	43-5061	Production, Planning, and Expediting Clerks	80	\$ 23.57	\$ 49,035	\$ 15.56	\$ 32,368	\$ 46,540	\$ 32.55	\$ 67,695
56	Administrative and Support and Waste Management	43-5071	Shipping, Receiving, and Inventory Clerks	130	\$ 16.66	\$ 34,644	\$ 14.92	\$ 31,035	\$ 33,848	\$ 16.95	\$ 35,264
56	Administrative and Support and Waste Management	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 35.52	\$ 73,884	\$ 33.52	\$ 69,729	\$ 78,619	\$ 37.80	\$ 78,619
56	Administrative and Support and Waste Management	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	150	\$ 20.70	\$ 43,054	\$ 15.51	\$ 32,261	\$ 42,613	\$ 22.75	\$ 47,324
56	Administrative and Support and Waste Management	43-9021	Data Entry Keyers	30	\$ 18.60	\$ 38,681	\$ 15.55	\$ 32,352	\$ 35,258	\$ 19.54	\$ 40,635
56	Administrative and Support and Waste Management	43-9061	Office Clerks, General	280	\$ 20.34	\$ 42,299	\$ 16.72	\$ 34,778	\$ 39,454	\$ 22.72	\$ 47,257
56	Administrative and Support and Waste Management	47-0000	Construction and Extraction Occupations	260	\$ 29.58	\$ 61,530	\$ 21.27	\$ 44,251	\$ 57,909	\$ 34.25	\$ 71,242
56	Administrative and Support and Waste Management	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	40	\$ 35.99	\$ 74,867	\$ 30.98	\$ 64,445	\$ 64,519	\$ 42.74	\$ 88,901
56	Administrative and Support and Waste Management	47-2073	Operating Engineers and Other Construction Equipment Operators	40	\$ 26.75	\$ 55,647	\$ 17.60	\$ 36,609	\$ 36,609	\$ 47.33	\$ 98,445
56	Administrative and Support and Waste Management	47-4041	Hazardous Materials Removal Workers	100	\$ 27.64	\$ 57,487	\$ 22.62	\$ 47,047	\$ 57,647	\$ 29.69	\$ 61,759
56	Administrative and Support and Waste Management	49-0000	Installation, Maintenance, and Repair Occupations	330	\$ 27.11	\$ 56,393	\$ 20.76	\$ 43,184	\$ 53,600	\$ 30.78	\$ 64,017
56	Administrative and Support and Waste Management	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	40	\$ 35.12	\$ 73,052	\$ 25.28	\$ 52,590	\$ 70,964	\$ 42.84	\$ 89,107
56	Administrative and Support and Waste Management	49-2098	Security and Fire Alarm Systems Installers	50	\$ 27.95	\$ 58,131	\$ 20.18	\$ 41,972	\$ 59,258	\$ 34.14	\$ 71,007
56	Administrative and Support and Waste Management	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	40	\$ 29.39	\$ 61,124	\$ 25.34	\$ 52,713	\$ 62,423	\$ 30.78	\$ 64,017
56	Administrative and Support and Waste Management	49-9041	Industrial Machinery Mechanics	20	\$ 25.21	\$ 52,427	\$ 17.36	\$ 36,106	\$ 56,397	\$ 29.85	\$ 62,082
56	Administrative and Support and Waste Management	49-9071	Maintenance and Repair Workers, General	80	\$ 23.45	\$ 48,776	\$ 20.23	\$ 42,072	\$ 47,616	\$ 26.20	\$ 54,505
56	Administrative and Support and Waste Management	49-9094	Locksmiths and Safe Repairers	20	\$ 27.20	\$ 56,579	\$ 22.58	\$ 46,963	\$ 61,589	\$ 30.06	\$ 62,515
56	Administrative and Support and Waste Management	51-0000	Production Occupations	1,200	\$ 16.48	\$ 34,272	\$ 14.13	\$ 29,390	\$ 32,384	\$ 17.15	\$ 35,673
56	Administrative and Support and Waste Management	51-2090	Miscellaneous Assemblers and Fabricators	450	\$ 15.76	\$ 32,781	\$ 14.13	\$ 29,390	\$ 29,997	\$ 16.73	\$ 34,790
56	Administrative and Support and Waste Management	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	110	\$ 18.18	\$ 37,822	\$ 15.57	\$ 32,384	\$ 37,095	\$ 19.00	\$ 39,520
56	Administrative and Support and Waste Management	51-9111	Packaging and Filling Machine Operators and Tenders	50	\$ 15.43	\$ 32,096	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.17	\$ 35,716
56	Administrative and Support and Waste Management	53-0000	Transportation and Material Moving Occupations	4,550	\$ 17.89	\$ 37,216	\$ 14.32	\$ 29,787	\$ 34,814	\$ 18.13	\$ 37,719
56	Administrative and Support and Waste Management	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except	30	\$ 35.88	\$ 74,625	\$ 31.01	\$ 64,509	\$ 74,860	\$ 40.90	\$ 85,067
56	Administrative and Support and Waste Management	53-3032	Heavy and Tractor-Trailer Truck Drivers	260	\$ 29.40	\$ 61,144	\$ 26.36	\$ 54,825	\$ 58,594	\$ 28.96	\$ 60,234
56	Administrative and Support and Waste Management	53-7051	Industrial Truck and Tractor Operators	400	\$ 18.65	\$ 38,785	\$ 17.39	\$ 36,162	\$ 37,719	\$ 19.50	\$ 40,552

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
56	Administrative and Support and Waste Management	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,650	\$ 16.41	\$ 34,139	\$ 14.13	\$ 29,390	\$ 34,814	\$ 16.74	\$ 34,814
56	Administrative and Support and Waste Management	53-7081	Refuse and Recyclable Material Collectors	310	\$ 22.95	\$ 47,744	\$ 16.87	\$ 35,097	\$ 50,144	\$ 28.57	\$ 59,428
61	Educational Services	00-0000	Total all occupations	28,740	\$ 38.37	\$ 79,820	\$ 23.76	\$ 49,425	\$ 72,231	\$ 47.31	\$ 98,415
61	Educational Services	11-0000	Management Occupations	2,310	\$ 69.01	\$ 143,539	\$ 48.69	\$ 101,270	\$ 127,479	\$ 78.41	\$ 163,092
61	Educational Services	11-1021	General and Operations Managers	40	\$ 80.90	\$ 168,281	\$ 44.39	\$ 92,322	\$ 126,453	\$ 105.07	\$ 218,546
61	Educational Services	11-2021	Marketing Managers	30	\$ 68.74	\$ 142,982	\$ 48.09	\$ 100,019	\$ 125,050	\$ 81.91	\$ 170,374
61	Educational Services	11-2022	Sales Managers	20	\$ 74.12	\$ 154,166	\$ 61.96	\$ 128,877	\$ 151,741	\$ 90.86	\$ 188,989
61	Educational Services	11-3012	Administrative Services Managers	110	\$ 60.86	\$ 126,583	\$ 47.11	\$ 97,982	\$ 127,208	\$ 73.83	\$ 153,561
61	Educational Services	11-3013	Facilities Managers	120	\$ 65.62	\$ 136,485	\$ 50.02	\$ 104,039	\$ 125,924	\$ 81.48	\$ 169,477
61	Educational Services	11-3021	Computer and Information Systems Managers	60	\$ 100.27	\$ 208,558	\$ 55.26	\$ 114,947	\$ 124,403	\$ 79.45	\$ 165,254
61	Educational Services	11-3121	Human Resources Managers	40	\$ 79.57	\$ 165,499	\$ 57.85	\$ 120,328	\$ 160,987	\$ 93.18	\$ 193,814
61	Educational Services	11-3131	Training and Development Managers	10	\$ 65.66	\$ 136,565	\$ 58.48	\$ 121,645	\$ 126,406	\$ 79.74	\$ 165,860
61	Educational Services	11-9032	Education Administrators, Kindergarten through Secondary	530		\$ 140,186		\$ 125,064	\$ 134,129		\$ 161,679
61	Educational Services	11-9039	Education Administrators, All Other	30	\$ 53.99	\$ 112,290	\$ 37.99	\$ 79,010	\$ 106,331	\$ 56.42	\$ 117,350
61	Educational Services	11-9111	Medical and Health Services Managers	30							
61	Educational Services	11-9141	Property, Real Estate, and Community Association Managers	10	\$ 41.04	\$ 85,354	\$ 31.95	\$ 66,451	\$ 66,451	\$ 55.80	\$ 116,065
61	Educational Services	11-9151	Social and Community Service Managers	10	\$ 59.63	\$ 124,023	\$ 45.59	\$ 94,826	\$ 113,579	\$ 65.77	\$ 136,801
61	Educational Services	13-0000	Business and Financial Operations Occupations	1,220	\$ 45.10	\$ 93,815	\$ 33.65	\$ 69,992	\$ 83,961	\$ 51.25	\$ 106,600
61	Educational Services	13-1020	Buyers and Purchasing Agents	50							
61	Educational Services	13-1041	Compliance Officers	40	\$ 38.72	\$ 80,528	\$ 31.86	\$ 66,269	\$ 78,741	\$ 44.49	\$ 92,529
61	Educational Services	13-1071	Human Resources Specialists	160	\$ 38.02	\$ 79,089	\$ 28.62	\$ 59,530	\$ 76,643	\$ 46.00	\$ 95,671
61	Educational Services	13-1121	Meeting, Convention, and Event Planners	40	\$ 43.72	\$ 90,928	\$ 37.06	\$ 77,095	\$ 98,975	\$ 52.48	\$ 109,163
61	Educational Services	13-1131	Fundraisers	50	\$ 45.27	\$ 94,168	\$ 37.47	\$ 77,932	\$ 96,070	\$ 51.79	\$ 107,720
61	Educational Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 36.30	\$ 75,509	\$ 28.94	\$ 60,188	\$ 74,639	\$ 47.63	\$ 99,079
61	Educational Services	13-1151	Training and Development Specialists	50	\$ 42.01	\$ 87,390	\$ 30.77	\$ 64,004	\$ 74,984	\$ 47.98	\$ 99,807
61	Educational Services	13-1161	Market Research Analysts and Marketing Specialists	50	\$ 36.09	\$ 75,072	\$ 28.35	\$ 58,976	\$ 65,036	\$ 47.36	\$ 98,515
61	Educational Services	13-1199	Business Operations Specialists, All Other	280	\$ 43.22	\$ 89,896	\$ 37.14	\$ 77,256	\$ 81,234	\$ 47.28	\$ 98,338
61	Educational Services	13-2011	Accountants and Auditors	140	\$ 45.80	\$ 95,269	\$ 36.01	\$ 74,895	\$ 89,717	\$ 51.34	\$ 106,794
61	Educational Services	13-2099	Financial Specialists, All Other	50	\$ 38.36	\$ 79,787	\$ 32.07	\$ 66,699	\$ 77,890	\$ 46.41	\$ 96,524
61	Educational Services	15-0000	Computer and Mathematical Occupations	850	\$ 47.97	\$ 99,780	\$ 36.19	\$ 75,275	\$ 97,728	\$ 61.70	\$ 128,328
61	Educational Services	15-1232	Computer User Support Specialists	240	\$ 35.32	\$ 73,461	\$ 28.91	\$ 60,135	\$ 77,952	\$ 41.59	\$ 86,510
61	Educational Services	15-1244	Network and Computer Systems Administrators	100	\$ 49.06	\$ 102,051	\$ 37.87	\$ 78,770	\$ 100,585	\$ 56.65	\$ 117,834
61	Educational Services	19-0000	Life, Physical, and Social Science Occupations	300	\$ 55.19	\$ 114,803	\$ 39.59	\$ 82,354	\$ 103,923	\$ 59.94	\$ 124,666
61	Educational Services	19-3033	Clinical and Counseling Psychologists	20	\$ 55.14	\$ 114,692	\$ 41.30	\$ 85,900	\$ 109,261	\$ 58.90	\$ 122,512
61	Educational Services	19-3034	School Psychologists	120	\$ 49.82	\$ 103,626	\$ 36.70	\$ 76,326	\$ 96,395	\$ 57.50	\$ 119,597
61	Educational Services	21-0000	Community and Social Service Occupations	880	\$ 34.58	\$ 71,934	\$ 27.67	\$ 57,547	\$ 69,392	\$ 39.11	\$ 81,347
61	Educational Services	21-1012	Educational, Guidance, and Career Counselors and Advisors	330	\$ 35.26	\$ 73,331	\$ 28.42	\$ 59,118	\$ 72,037	\$ 44.68	\$ 92,944
61	Educational Services	21-1018	Substance abuse, behavioral disorder, and mental health counselors	310	\$ 32.87	\$ 68,361	\$ 27.12	\$ 56,399	\$ 57,978	\$ 34.48	\$ 71,708
61	Educational Services	21-1021	Child, Family, and School Social Workers	160	\$ 38.90	\$ 80,913	\$ 32.00	\$ 66,554	\$ 80,625	\$ 44.99	\$ 93,581
61	Educational Services	21-1093	Social and Human Service Assistants	40	\$ 27.90	\$ 58,041	\$ 25.11	\$ 52,223	\$ 60,103	\$ 34.14	\$ 71,016
61	Educational Services	23-0000	Legal Occupations	20							
61	Educational Services	25-0000	Educational Instruction and Library Occupations	15,470	\$ 36.90	\$ 76,756	\$ 23.93	\$ 49,766	\$ 69,813	\$ 46.19	\$ 96,082
61	Educational Services	25-1011	Business Teachers, Postsecondary			\$ 115,745		\$ 74,457	\$ 106,816		\$ 136,239
61	Educational Services	25-1021	Computer Science Teachers, Postsecondary			\$ 104,463		\$ 79,311	\$ 100,002		\$ 130,569
61	Educational Services	25-1022	Mathematical Science Teachers, Postsecondary			\$ 137,424		\$ 64,663	\$ 94,519		\$ 126,381
61	Educational Services	25-1031	Architecture Teachers, Postsecondary			\$ 133,742		\$ 119,029	\$ 127,700		\$ 164,555
61	Educational Services	25-1032	Engineering Teachers, Postsecondary			\$ 100,388		\$ 60,250	\$ 98,326		\$ 125,994

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61	Educational Services	25-1042	Biological Science Teachers, Postsecondary			\$ 113,118		\$ 76,861	\$ 97,954		\$ 132,238
61	Educational Services	25-1051	Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary			\$ 136,546		\$ 98,981	\$ 132,368		\$ 211,380
61	Educational Services	25-1052	Chemistry Teachers, Postsecondary			\$ 99,130		\$ 73,480	\$ 86,217		\$ 111,000
61	Educational Services	25-1053	Environmental Science Teachers, Postsecondary			\$ 81,088		\$ 60,782	\$ 77,712		\$ 77,712
61	Educational Services	25-1054	Physics Teachers, Postsecondary			\$ 86,688		\$ 61,020	\$ 76,413		\$ 102,351
61	Educational Services	25-1062	Area, Ethnic, and Cultural Studies Teachers, Postsecondary			\$ 108,391		\$ 80,179	\$ 99,977		\$ 124,349
61	Educational Services	25-1063	Economics Teachers, Postsecondary			\$ 151,668		\$ 103,877	\$ 140,655		\$ 208,944
61	Educational Services	25-1065	Political Science Teachers, Postsecondary			\$ 95,597		\$ 78,142	\$ 95,877		\$ 103,257
61	Educational Services	25-1066	Psychology Teachers, Postsecondary	120		\$ 86,049		\$ 60,145	\$ 80,585		\$ 104,550
61	Educational Services	25-1071	Health Specialties Teachers, Postsecondary			\$ 132,716		\$ 78,935	\$ 108,091		\$ 163,782
61	Educational Services	25-1072	Nursing Instructors and Teachers, Postsecondary	80		\$ 91,288		\$ 68,686	\$ 85,976		\$ 110,343
61	Educational Services	25-1081	Education Teachers, Postsecondary	190		\$ 74,766		\$ 51,617	\$ 64,883		\$ 82,631
61	Educational Services	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	20		\$ 99,242		\$ 78,234	\$ 103,063		\$ 119,465
61	Educational Services	25-1121	Art, Drama, and Music Teachers, Postsecondary			\$ 103,803		\$ 61,747	\$ 85,226		\$ 110,397
61	Educational Services	25-1122	Communications Teachers, Postsecondary			\$ 87,988		\$ 78,468	\$ 78,468		\$ 102,929
61	Educational Services	25-1123	English Language and Literature Teachers, Postsecondary			\$ 119,590		\$ 69,571	\$ 104,644		\$ 137,748
61	Educational Services	25-1124	Foreign Language and Literature Teachers, Postsecondary			\$ 80,445		\$ 60,872	\$ 77,176		\$ 97,278
61	Educational Services	25-1126	Philosophy and Religion Teachers, Postsecondary			\$ 82,370		\$ 61,339	\$ 79,969		\$ 100,095
61	Educational Services	25-1194	Career/Technical Education Teachers, Postsecondary	150	\$ 35.61	\$ 74,071	\$ 25.96	\$ 54,002	\$ 66,638	\$ 44.79	\$ 93,170
61	Educational Services	25-1199	Postsecondary Teachers, All Other			\$ 86,350		\$ 51,282	\$ 61,636		\$ 108,800
61	Educational Services	25-2011	Preschool Teachers, Except Special Education	160	\$ 34.66	\$ 72,098	\$ 29.27	\$ 60,886	\$ 66,477	\$ 39.60	\$ 82,362
61	Educational Services	25-2012	Kindergarten Teachers, Except Special Education	280		\$ 76,586		\$ 61,815	\$ 74,022		\$ 98,556
61	Educational Services	25-2021	Elementary School Teachers, Except Special Education	1,920		\$ 77,908		\$ 63,076	\$ 75,075		\$ 98,374
61	Educational Services	25-2022	Middle School Teachers, Except Special and Career/Technical Education	1,190		\$ 78,950		\$ 62,665	\$ 78,248		\$ 92,380
61	Educational Services	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	1,060		\$ 81,977		\$ 66,885	\$ 80,260		\$ 98,604
61	Educational Services	25-2032	Career/Technical Education Teachers, Secondary School	50		\$ 78,212		\$ 61,649	\$ 73,890		\$ 89,386
61	Educational Services	25-2051	Special Education Teachers, Preschool	70		\$ 74,448		\$ 62,796	\$ 74,651		\$ 80,900
61	Educational Services	25-2052	Special Education Teachers, Kindergarten and Elementary School	470		\$ 77,593		\$ 64,160	\$ 74,154		\$ 96,363
61	Educational Services	25-2057	Special Education Teachers, Middle School	350		\$ 78,041		\$ 63,357	\$ 76,879		\$ 93,870
61	Educational Services	25-2058	Special Education Teachers, Secondary School	300		\$ 79,416		\$ 63,496	\$ 77,243		\$ 98,008
61	Educational Services	25-2059	Special Education Teachers, All Other	50		\$ 76,584		\$ 67,098	\$ 67,910		\$ 80,062
61	Educational Services	25-3021	Self-Enrichment Teachers	590	\$ 29.67	\$ 61,715	\$ 17.78	\$ 36,982	\$ 58,354	\$ 39.15	\$ 81,428
61	Educational Services	25-3031	Substitute Teachers, Short-Term	630	\$ 37.00	\$ 76,959	\$ 16.23	\$ 33,768	\$ 41,032	\$ 27.80	\$ 57,821
61	Educational Services	25-3041	Tutors	460	\$ 24.62	\$ 51,215	\$ 14.63	\$ 30,427	\$ 36,932	\$ 28.34	\$ 58,945
61	Educational Services	25-4022	Librarians and Media Collections Specialists	220	\$ 46.48	\$ 96,684	\$ 36.65	\$ 76,232	\$ 100,190	\$ 51.12	\$ 106,321
61	Educational Services	25-9031	Instructional Coordinators	120	\$ 42.60	\$ 88,603	\$ 36.12	\$ 75,133	\$ 95,091	\$ 48.38	\$ 100,627
61	Educational Services	25-9045	Teaching Assistants, Except Postsecondary	2,360		\$ 38,880		\$ 31,379	\$ 36,244		\$ 44,863
61	Educational Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	760	\$ 35.25	\$ 73,322	\$ 23.65	\$ 49,183	\$ 65,920	\$ 40.39	\$ 84,019
61	Educational Services	27-1024	Graphic Designers	20	\$ 31.46	\$ 65,437	\$ 22.04	\$ 45,850	\$ 58,590	\$ 37.07	\$ 77,106
61	Educational Services	27-2022	Coaches and Scouts	360		\$ 71,993		\$ 41,976	\$ 58,690		\$ 83,867
61	Educational Services	27-3031	Public Relations Specialists	150	\$ 31.14	\$ 64,768	\$ 23.75	\$ 49,402	\$ 61,162	\$ 39.02	\$ 81,159
61	Educational Services	27-3041	Editors	30							
61	Educational Services	27-3043	Writers and Authors	60	\$ 40.90	\$ 85,082	\$ 39.69	\$ 82,555	\$ 92,487	\$ 44.46	\$ 92,487
61	Educational Services	27-3091	Interpreters and Translators	50	\$ 28.42	\$ 59,104	\$ 20.98	\$ 43,644	\$ 58,293	\$ 30.96	\$ 64,404
61	Educational Services	27-4011	Audio and Video Technicians	20	\$ 35.09	\$ 72,996	\$ 31.69	\$ 65,920	\$ 77,771	\$ 38.67	\$ 80,443
61	Educational Services	29-0000	Healthcare Practitioners and Technical Occupations	720	\$ 44.53	\$ 92,617	\$ 34.72	\$ 72,212	\$ 86,640	\$ 51.06	\$ 106,195
61	Educational Services	29-1122	Occupational Therapists	80	\$ 44.19	\$ 91,911	\$ 35.65	\$ 74,155	\$ 92,228	\$ 51.06	\$ 106,195

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
61	Educational Services	29-1123	Physical Therapists	30	\$ 43.34	\$ 90,157	\$ 39.74	\$ 82,669	\$ 91,409	\$ 49.98	\$ 103,954
61	Educational Services	29-1127	Speech-Language Pathologists	220	\$ 43.01	\$ 89,466	\$ 35.61	\$ 74,068	\$ 80,027	\$ 48.36	\$ 100,591
61	Educational Services	29-1141	Registered Nurses	240	\$ 39.50	\$ 82,160	\$ 30.37	\$ 63,176	\$ 77,386	\$ 47.28	\$ 98,339
61	Educational Services	29-9091	Athletic Trainers	30		\$ 76,568		\$ 66,248	\$ 73,341		\$ 100,142
61	Educational Services	31-0000	Healthcare Support Occupations	400	\$ 17.49	\$ 36,388	\$ 16.75	\$ 34,842	\$ 34,852	\$ 16.76	\$ 34,852
61	Educational Services	33-0000	Protective Service Occupations	410	\$ 24.50	\$ 50,952	\$ 16.78	\$ 34,896	\$ 46,554	\$ 29.19	\$ 60,708
61	Educational Services	33-9032	Security Guards	250	\$ 23.03	\$ 47,896	\$ 18.10	\$ 37,641	\$ 46,588	\$ 28.11	\$ 58,474
61	Educational Services	33-9094	School Bus Monitors	50	\$ 17.49	\$ 36,374	\$ 15.26	\$ 31,746	\$ 33,856	\$ 19.44	\$ 40,440
61	Educational Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,050	\$ 23.20	\$ 48,252	\$ 19.34	\$ 40,226	\$ 47,022	\$ 26.30	\$ 54,704
61	Educational Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 31.00	\$ 64,471	\$ 28.40	\$ 59,068	\$ 59,068	\$ 32.96	\$ 68,548
61	Educational Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	930	\$ 22.52	\$ 46,846	\$ 19.34	\$ 40,226	\$ 43,853	\$ 24.06	\$ 50,041
61	Educational Services	37-3011	Landscaping and Groundskeeping Workers	80	\$ 25.19	\$ 52,406	\$ 23.11	\$ 48,064	\$ 49,041	\$ 26.85	\$ 55,848
61	Educational Services	39-0000	Personal Care and Service Occupations	350	\$ 19.65	\$ 40,864	\$ 14.53	\$ 30,224	\$ 36,752	\$ 23.32	\$ 48,506
61	Educational Services	39-1022	First-Line Supervisors of Personal Service Workers	50	\$ 25.59	\$ 53,226	\$ 24.34	\$ 50,630	\$ 50,630	\$ 27.30	\$ 56,793
61	Educational Services	39-9011	Childcare Workers	240	\$ 16.87	\$ 35,096	\$ 14.13	\$ 29,390	\$ 33,279	\$ 18.46	\$ 38,403
61	Educational Services	39-9032	Recreation Workers	10	\$ 21.66	\$ 45,061	\$ 18.86	\$ 39,218	\$ 39,218	\$ 18.86	\$ 39,219
61	Educational Services	41-0000	Sales and Related Occupations	80	\$ 35.93	\$ 74,740	\$ 25.18	\$ 52,365	\$ 73,507	\$ 45.99	\$ 95,653
61	Educational Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	30	\$ 34.44	\$ 71,637	\$ 26.46	\$ 55,033	\$ 63,887	\$ 48.17	\$ 100,192
61	Educational Services	43-0000	Office and Administrative Support Occupations	2,330	\$ 28.25	\$ 58,760	\$ 22.56	\$ 46,925	\$ 59,464	\$ 34.90	\$ 72,597
61	Educational Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	140	\$ 38.05	\$ 79,144	\$ 31.51	\$ 65,543	\$ 77,863	\$ 45.68	\$ 95,006
61	Educational Services	43-3021	Billing and Posting Clerks	20	\$ 27.59	\$ 57,387	\$ 23.16	\$ 48,163	\$ 56,885	\$ 30.15	\$ 62,722
61	Educational Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	90	\$ 26.89	\$ 55,928	\$ 23.22	\$ 48,306	\$ 58,012	\$ 31.47	\$ 65,450
61	Educational Services	43-3051	Payroll and Timekeeping Clerks	40	\$ 27.39	\$ 56,976	\$ 22.43	\$ 46,661	\$ 60,549	\$ 32.46	\$ 67,524
61	Educational Services	43-3061	Procurement Clerks	10	\$ 25.76	\$ 53,572	\$ 20.99	\$ 43,659	\$ 59,134	\$ 28.43	\$ 59,134
61	Educational Services	43-4051	Customer Service Representatives	60	\$ 27.62	\$ 57,442	\$ 17.19	\$ 35,746	\$ 59,394	\$ 31.44	\$ 65,395
61	Educational Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 25.24	\$ 52,491	\$ 22.74	\$ 47,306	\$ 52,617	\$ 27.57	\$ 57,356
61	Educational Services	43-4171	Receptionists and Information Clerks	100	\$ 22.22	\$ 46,223	\$ 16.66	\$ 34,647	\$ 45,953	\$ 28.64	\$ 59,564
61	Educational Services	43-5061	Production, Planning, and Expediting Clerks	410	\$ 33.03	\$ 68,704	\$ 30.33	\$ 63,096	\$ 75,478	\$ 36.29	\$ 75,478
61	Educational Services	43-6011	Executive Secretaries and Executive Administrative Assistants	90	\$ 38.86	\$ 80,836	\$ 31.78	\$ 66,107	\$ 79,349	\$ 47.63	\$ 99,063
61	Educational Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	1,050	\$ 26.08	\$ 54,252	\$ 21.63	\$ 44,980	\$ 56,019	\$ 29.38	\$ 61,114
61	Educational Services	43-9061	Office Clerks, General	180	\$ 23.51	\$ 48,903	\$ 17.83	\$ 37,095	\$ 47,879	\$ 28.59	\$ 59,464
61	Educational Services	49-0000	Installation, Maintenance, and Repair Occupations	380	\$ 31.60	\$ 65,728	\$ 22.23	\$ 46,247	\$ 65,213	\$ 37.05	\$ 77,059
61	Educational Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	40	\$ 43.78	\$ 91,071	\$ 37.47	\$ 77,935	\$ 99,701	\$ 49.52	\$ 103,006
61	Educational Services	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	10	\$ 35.15	\$ 73,107	\$ 31.25	\$ 65,000	\$ 78,341	\$ 37.66	\$ 78,341
61	Educational Services	49-9071	Maintenance and Repair Workers, General	250	\$ 28.85	\$ 60,018	\$ 22.23	\$ 46,247	\$ 60,483	\$ 36.62	\$ 76,179
61	Educational Services	53-0000	Transportation and Material Moving Occupations	290	\$ 27.64	\$ 57,493	\$ 24.22	\$ 50,369	\$ 55,296	\$ 29.88	\$ 62,154
61	Educational Services	53-3051	Bus Drivers, School	240	\$ 27.51	\$ 57,211	\$ 24.29	\$ 50,526	\$ 55,296	\$ 30.29	\$ 62,993
62	Health Care and Social Assistance	00-0000	Total all occupations	31,220	\$ 32.59	\$ 67,793	\$ 17.86	\$ 37,148	\$ 48,723	\$ 39.51	\$ 82,188
62	Health Care and Social Assistance	11-0000	Management Occupations	1,530	\$ 63.85	\$ 132,802	\$ 43.25	\$ 89,952	\$ 111,563	\$ 68.97	\$ 143,454
62	Health Care and Social Assistance	11-1021	General and Operations Managers	190	\$ 73.72	\$ 153,331	\$ 48.24	\$ 100,340	\$ 136,120	\$ 82.34	\$ 171,265
62	Health Care and Social Assistance	11-2021	Marketing Managers	10	\$ 64.24	\$ 133,620	\$ 56.82	\$ 118,177	\$ 125,099	\$ 81.69	\$ 169,907
62	Health Care and Social Assistance	11-3012	Administrative Services Managers	60	\$ 56.87	\$ 118,296	\$ 38.97	\$ 81,061	\$ 118,503	\$ 70.61	\$ 146,859
62	Health Care and Social Assistance	11-3013	Facilities Managers	10	\$ 50.56	\$ 105,160	\$ 36.54	\$ 76,001	\$ 99,731	\$ 57.69	\$ 120,000
62	Health Care and Social Assistance	11-3021	Computer and Information Systems Managers	20	\$ 87.95	\$ 182,931	\$ 56.73	\$ 118,003	\$ 156,585		
62	Health Care and Social Assistance	11-3031	Financial Managers	40	\$ 80.59	\$ 167,629	\$ 60.80	\$ 126,461	\$ 156,584	\$ 97.25	\$ 202,282
62	Health Care and Social Assistance	11-3121	Human Resources Managers	20	\$ 62.88	\$ 130,784	\$ 45.83	\$ 95,328	\$ 128,554	\$ 66.93	\$ 139,212
62	Health Care and Social Assistance	11-9031	Education and Childcare Administrators, Preschool and Daycare	110	\$ 36.39	\$ 75,694	\$ 27.95	\$ 58,129	\$ 63,739	\$ 38.23	\$ 79,526

New Jersey Department of Labor and Workforce Development
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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
62	Health Care and Social Assistance	11-9111	Medical and Health Services Managers	600	\$ 75.61	\$ 157,262	\$ 51.80	\$ 107,738	\$ 127,055	\$ 79.93	\$ 166,262
62	Health Care and Social Assistance	11-9151	Social and Community Service Managers	290	\$ 44.83	\$ 93,245	\$ 37.15	\$ 77,275	\$ 90,433	\$ 47.46	\$ 98,726
62	Health Care and Social Assistance	11-9199	Managers, All Other	40	\$ 65.62	\$ 136,489	\$ 48.95	\$ 101,812	\$ 120,630	\$ 74.08	\$ 154,092
62	Health Care and Social Assistance	13-0000	Business and Financial Operations Occupations	520							
62	Health Care and Social Assistance	13-1020	Buyers and Purchasing Agents	20	\$ 33.48	\$ 69,635	\$ 29.57	\$ 61,507	\$ 61,507	\$ 37.81	\$ 78,645
62	Health Care and Social Assistance	13-1041	Compliance Officers	30	\$ 36.26	\$ 75,415	\$ 28.58	\$ 59,447	\$ 76,262	\$ 42.75	\$ 88,917
62	Health Care and Social Assistance	13-1071	Human Resources Specialists	90	\$ 34.01	\$ 70,745	\$ 25.30	\$ 52,634	\$ 67,600	\$ 42.72	\$ 88,857
62	Health Care and Social Assistance	13-1111	Management Analysts	10	\$ 49.95	\$ 103,898	\$ 40.67	\$ 84,591	\$ 104,592	\$ 56.45	\$ 117,410
62	Health Care and Social Assistance	13-1131	Fundraisers	20	\$ 28.87	\$ 60,052	\$ 21.63	\$ 44,990	\$ 51,738	\$ 36.05	\$ 74,984
62	Health Care and Social Assistance	13-1151	Training and Development Specialists	30	\$ 37.84	\$ 78,701	\$ 29.38	\$ 61,101	\$ 69,428	\$ 49.06	\$ 102,049
62	Health Care and Social Assistance	13-1161	Market Research Analysts and Marketing Specialists	40	\$ 37.63	\$ 78,273	\$ 28.31	\$ 58,895	\$ 75,712	\$ 48.92	\$ 101,744
62	Health Care and Social Assistance	13-1199	Business Operations Specialists, All Other	130	\$ 39.67	\$ 82,514	\$ 30.56	\$ 63,560	\$ 80,308	\$ 46.39	\$ 96,488
62	Health Care and Social Assistance	13-2011	Accountants and Auditors	80	\$ 45.08	\$ 93,760	\$ 36.10	\$ 75,091	\$ 94,152	\$ 51.19	\$ 106,467
62	Health Care and Social Assistance	15-0000	Computer and Mathematical Occupations	120	\$ 36.35	\$ 75,610	\$ 27.08	\$ 56,335	\$ 68,665	\$ 46.79	\$ 97,324
62	Health Care and Social Assistance	15-1211	Computer Systems Analysts	10	\$ 42.42	\$ 88,235	\$ 34.12	\$ 70,961	\$ 95,203	\$ 47.23	\$ 98,242
62	Health Care and Social Assistance	15-1232	Computer User Support Specialists	30	\$ 26.98	\$ 56,126	\$ 20.04	\$ 41,677	\$ 52,092	\$ 30.03	\$ 62,467
62	Health Care and Social Assistance	15-1244	Network and Computer Systems Administrators	10	\$ 48.89	\$ 101,694	\$ 36.29	\$ 75,477	\$ 89,551	\$ 67.29	\$ 139,968
62	Health Care and Social Assistance	15-1252	Software Developers	10	\$ 51.88	\$ 107,912	\$ 47.22	\$ 98,213	\$ 103,976	\$ 61.74	\$ 128,411
62	Health Care and Social Assistance	15-1299	Computer Occupations, All Other	20	\$ 29.10	\$ 60,531	\$ 14.13	\$ 29,390	\$ 59,375	\$ 30.47	\$ 63,377
62	Health Care and Social Assistance	19-0000	Life, Physical, and Social Science Occupations	170	\$ 56.88	\$ 118,309	\$ 39.60	\$ 82,370	\$ 122,821	\$ 62.72	\$ 130,456
62	Health Care and Social Assistance	19-3033	Clinical and Counseling Psychologists	120	\$ 63.32	\$ 131,708	\$ 45.32	\$ 94,268	\$ 123,022	\$ 70.75	\$ 147,166
62	Health Care and Social Assistance	21-0000	Community and Social Service Occupations	3,250	\$ 27.12	\$ 56,407	\$ 19.73	\$ 41,029	\$ 50,555	\$ 30.71	\$ 63,873
62	Health Care and Social Assistance	21-1018	Substance abuse, behavioral disorder, and mental health counselors	900	\$ 28.62	\$ 59,526	\$ 21.82	\$ 45,379	\$ 58,381	\$ 34.69	\$ 72,154
62	Health Care and Social Assistance	21-1019	Counselors, All Other	20	\$ 46.30	\$ 96,311	\$ 39.15	\$ 81,432	\$ 97,822	\$ 57.22	\$ 119,021
62	Health Care and Social Assistance	21-1021	Child, Family, and School Social Workers	150	\$ 28.51	\$ 59,300	\$ 20.81	\$ 43,276	\$ 50,844	\$ 37.90	\$ 78,824
62	Health Care and Social Assistance	21-1022	Healthcare Social Workers	150	\$ 40.36	\$ 83,956	\$ 28.99	\$ 60,296	\$ 74,378	\$ 40.18	\$ 83,577
62	Health Care and Social Assistance	21-1023	Mental Health and Substance Abuse Social Workers	220	\$ 33.97	\$ 70,658	\$ 28.51	\$ 59,292	\$ 71,295	\$ 38.68	\$ 80,462
62	Health Care and Social Assistance	21-1091	Health Education Specialists	40	\$ 39.80	\$ 82,776	\$ 30.05	\$ 62,506	\$ 80,671	\$ 51.03	\$ 106,141
62	Health Care and Social Assistance	21-1093	Social and Human Service Assistants	1,110	\$ 23.24	\$ 48,345	\$ 19.38	\$ 40,313	\$ 48,994	\$ 27.65	\$ 57,505
62	Health Care and Social Assistance	21-1094	Community Health Workers	80	\$ 21.27	\$ 44,252	\$ 18.84	\$ 39,194	\$ 41,961	\$ 22.88	\$ 47,594
62	Health Care and Social Assistance	21-1099	Community and Social Service Specialists, All Other	210	\$ 27.67	\$ 57,559	\$ 23.48	\$ 48,842	\$ 59,716	\$ 29.81	\$ 62,012
62	Health Care and Social Assistance	25-0000	Educational Instruction and Library Occupations	1,070	\$ 19.39	\$ 40,328	\$ 14.78	\$ 30,746	\$ 35,565	\$ 20.29	\$ 42,205
62	Health Care and Social Assistance	25-2011	Preschool Teachers, Except Special Education	560	\$ 20.02	\$ 41,636	\$ 15.02	\$ 31,234	\$ 36,414	\$ 20.76	\$ 43,173
62	Health Care and Social Assistance	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	20	\$ 32.70	\$ 68,006	\$ 21.50	\$ 44,718	\$ 74,101	\$ 38.78	\$ 80,653
62	Health Care and Social Assistance	25-3021	Self-Enrichment Teachers	40	\$ 20.97	\$ 43,624	\$ 17.27	\$ 35,914	\$ 36,927	\$ 22.00	\$ 45,761
62	Health Care and Social Assistance	25-9031	Instructional Coordinators	20	\$ 31.57	\$ 65,657	\$ 24.31	\$ 50,567	\$ 57,497	\$ 41.05	\$ 85,386
62	Health Care and Social Assistance	25-9045	Teaching Assistants, Except Postsecondary	380		\$ 32,773		\$ 29,740	\$ 31,898		\$ 33,981
62	Health Care and Social Assistance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	80	\$ 29.00	\$ 60,327	\$ 16.27	\$ 33,847	\$ 56,855	\$ 36.81	\$ 76,565
62	Health Care and Social Assistance	27-3031	Public Relations Specialists	50	\$ 29.10	\$ 60,520	\$ 16.27	\$ 33,847	\$ 52,759	\$ 36.85	\$ 76,647
62	Health Care and Social Assistance	27-3043	Writers and Authors	10	\$ 28.16	\$ 58,579	\$ 15.99	\$ 33,254	\$ 56,855	\$ 39.50	\$ 82,165
62	Health Care and Social Assistance	29-0000	Healthcare Practitioners and Technical Occupations	8,940	\$ 51.10	\$ 106,292	\$ 36.17	\$ 75,230	\$ 96,543	\$ 50.60	\$ 105,252
62	Health Care and Social Assistance	29-1011	Chiropractors	10	\$ 51.05	\$ 106,193	\$ 34.64	\$ 72,060	\$ 84,734	\$ 66.98	\$ 139,311
62	Health Care and Social Assistance	29-1021	Dentists, General	210	\$ 82.19	\$ 170,955	\$ 48.92	\$ 101,744	\$ 166,163	\$ 102.37	\$ 212,930
62	Health Care and Social Assistance	29-1031	Dietitians and Nutritionists	50	\$ 38.11	\$ 79,276	\$ 34.96	\$ 72,722	\$ 81,695	\$ 42.15	\$ 87,673
62	Health Care and Social Assistance	29-1051	Pharmacists	100	\$ 66.71	\$ 138,749	\$ 66.30	\$ 137,909	\$ 139,176	\$ 66.91	\$ 139,176
62	Health Care and Social Assistance	29-1071	Physician Assistants	120	\$ 61.05	\$ 126,987	\$ 60.58	\$ 125,998	\$ 129,007	\$ 74.11	\$ 154,148
62	Health Care and Social Assistance	29-1081	Podiatrists	10	\$ 76.17	\$ 158,442	\$ 46.38	\$ 96,461	\$ 135,517	\$ 101.07	\$ 210,225

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	29-1122	Occupational Therapists	140	\$ 49.96	\$ 103,924	\$ 41.25	\$ 85,802	\$ 103,260	\$ 60.15	\$ 125,118
62	Health Care and Social Assistance	29-1123	Physical Therapists	200	\$ 51.52	\$ 107,167	\$ 48.28	\$ 100,429	\$ 103,740	\$ 58.15	\$ 120,951
62	Health Care and Social Assistance	29-1126	Respiratory Therapists	120	\$ 43.77	\$ 91,040	\$ 40.96	\$ 85,193	\$ 85,833	\$ 47.89	\$ 99,621
62	Health Care and Social Assistance	29-1127	Speech-Language Pathologists	60	\$ 52.57	\$ 109,349	\$ 42.80	\$ 89,014	\$ 115,639	\$ 60.95	\$ 126,774
62	Health Care and Social Assistance	29-1141	Registered Nurses	3,700	\$ 46.84	\$ 97,418	\$ 41.02	\$ 85,325	\$ 97,056	\$ 50.58	\$ 105,206
62	Health Care and Social Assistance	29-1161	Nurse Midwives	40	\$ 60.27	\$ 125,358	\$ 54.85	\$ 114,093	\$ 129,399	\$ 65.13	\$ 135,470
62	Health Care and Social Assistance	29-1171	Nurse Practitioners	240	\$ 66.78	\$ 138,908	\$ 61.28	\$ 127,461	\$ 136,885	\$ 75.94	\$ 157,949
62	Health Care and Social Assistance	29-1211	Anesthesiologists		\$ 92.95	\$ 193,338	\$ 25.48	\$ 53,000	\$ 59,974		
62	Health Care and Social Assistance	29-1215	Family Medicine Physicians		\$ 99.31	\$ 206,572	\$ 52.35	\$ 108,887	\$ 177,748		
62	Health Care and Social Assistance	29-1218	Obstetricians and Gynecologists	60	\$ 129.43	\$ 269,206	\$ 78.49	\$ 163,265			
62	Health Care and Social Assistance	29-1221	Pediatricians, General	60	\$ 82.18	\$ 170,937	\$ 66.45	\$ 138,206	\$ 187,096	\$ 89.95	\$ 187,097
62	Health Care and Social Assistance	29-1223	Psychiatrists	60							
62	Health Care and Social Assistance	29-1224	Radiologists		\$ 50.49	\$ 105,015	\$ 37.61	\$ 78,224	\$ 78,466	\$ 37.72	\$ 78,466
62	Health Care and Social Assistance	29-1229	Physicians, All Other	140	\$ 121.07	\$ 251,824	\$ 83.21	\$ 173,067			
62	Health Care and Social Assistance	29-1242	Orthopedic Surgeons, Except Pediatric	30	\$ 183.45	\$ 381,568					
62	Health Care and Social Assistance	29-1292	Dental Hygienists	220	\$ 45.85	\$ 95,366	\$ 46.90	\$ 97,559	\$ 98,650	\$ 47.98	\$ 99,797
62	Health Care and Social Assistance	29-2010	Clinical Laboratory Technologists and Technicians	360	\$ 33.26	\$ 69,177	\$ 28.42	\$ 59,104	\$ 73,760	\$ 39.25	\$ 81,637
62	Health Care and Social Assistance	29-2032	Diagnostic Medical Sonographers	130	\$ 42.91	\$ 89,262	\$ 36.86	\$ 76,676	\$ 92,800	\$ 47.40	\$ 98,583
62	Health Care and Social Assistance	29-2033	Nuclear Medicine Technologists	20	\$ 46.38	\$ 96,473	\$ 42.66	\$ 88,737	\$ 102,124	\$ 53.11	\$ 110,477
62	Health Care and Social Assistance	29-2034	Radiologic Technologists and Technicians	270	\$ 38.44	\$ 79,965	\$ 37.71	\$ 78,442	\$ 78,934	\$ 40.91	\$ 85,101
62	Health Care and Social Assistance	29-2035	Magnetic Resonance Imaging Technologists	70	\$ 44.97	\$ 93,530	\$ 43.75	\$ 90,995	\$ 95,162	\$ 46.58	\$ 96,880
62	Health Care and Social Assistance	29-2042	Emergency Medical Technicians	60	\$ 21.61	\$ 44,951	\$ 17.78	\$ 36,989	\$ 45,863	\$ 22.70	\$ 47,208
62	Health Care and Social Assistance	29-2051	Dietetic Technicians	20	\$ 18.23	\$ 37,920	\$ 16.49	\$ 34,294	\$ 35,679	\$ 17.46	\$ 36,311
62	Health Care and Social Assistance	29-2052	Pharmacy Technicians	70	\$ 24.73	\$ 51,438	\$ 23.77	\$ 49,446	\$ 50,442	\$ 27.61	\$ 57,431
62	Health Care and Social Assistance	29-2055	Surgical Technologists	110	\$ 32.72	\$ 68,058	\$ 29.72	\$ 61,824	\$ 64,355	\$ 37.95	\$ 78,930
62	Health Care and Social Assistance	29-2057	Ophthalmic Medical Technicians	70	\$ 21.62	\$ 44,977	\$ 19.29	\$ 40,121	\$ 42,140	\$ 24.79	\$ 51,561
62	Health Care and Social Assistance	29-2061	Licensed Practical and Licensed Vocational Nurses	800	\$ 31.54	\$ 65,596	\$ 29.41	\$ 61,174	\$ 63,914	\$ 33.97	\$ 70,656
62	Health Care and Social Assistance	29-2072	Medical Records Specialists	130	\$ 28.82	\$ 59,953	\$ 23.41	\$ 48,699	\$ 54,430	\$ 37.11	\$ 77,196
62	Health Care and Social Assistance	29-2081	Opticians, Dispensing	20	\$ 30.72	\$ 63,891	\$ 22.71	\$ 47,234	\$ 69,959	\$ 34.27	\$ 71,271
62	Health Care and Social Assistance	29-2099	Health Technologists and Technicians, All Other	210	\$ 25.57	\$ 53,192	\$ 21.15	\$ 43,985	\$ 49,369	\$ 27.30	\$ 56,793
62	Health Care and Social Assistance	29-9021	Health Information Technologists and Medical Registrars	40	\$ 38.49	\$ 80,050	\$ 28.50	\$ 59,271	\$ 68,793	\$ 49.73	\$ 103,448
62	Health Care and Social Assistance	29-9093	Surgical Assistants	10	\$ 27.73	\$ 57,688	\$ 23.95	\$ 49,815	\$ 53,559	\$ 31.75	\$ 66,038
62	Health Care and Social Assistance	29-9099	Healthcare Practitioners and Technical Workers, All Other	20	\$ 36.96	\$ 76,883	\$ 36.01	\$ 74,893	\$ 81,366	\$ 41.92	\$ 87,184
62	Health Care and Social Assistance	31-0000	Healthcare Support Occupations	7,500	\$ 19.16	\$ 39,848	\$ 15.59	\$ 32,432	\$ 37,393	\$ 22.04	\$ 45,852
62	Health Care and Social Assistance	31-1120	Home Health and Personal Care Aides	3,600	\$ 16.71	\$ 34,761	\$ 14.90	\$ 30,982	\$ 32,528	\$ 17.51	\$ 36,423
62	Health Care and Social Assistance	31-1131	Nursing Assistants	1,460	\$ 19.72	\$ 41,015	\$ 17.74	\$ 36,897	\$ 39,436	\$ 21.42	\$ 44,545
62	Health Care and Social Assistance	31-1132	Orderlies	240	\$ 20.62	\$ 42,883	\$ 18.72	\$ 38,943	\$ 46,120	\$ 22.17	\$ 46,120
62	Health Care and Social Assistance	31-2011	Occupational Therapy Assistants	10	\$ 34.37	\$ 71,494	\$ 31.74	\$ 66,010	\$ 72,228	\$ 36.66	\$ 76,249
62	Health Care and Social Assistance	31-2021	Physical Therapist Assistants	100	\$ 28.34	\$ 58,946	\$ 17.73	\$ 36,884	\$ 64,217	\$ 36.51	\$ 75,937
62	Health Care and Social Assistance	31-2022	Physical Therapist Aides	40	\$ 17.65	\$ 36,716	\$ 14.13	\$ 29,390	\$ 30,432	\$ 21.17	\$ 44,038
62	Health Care and Social Assistance	31-9091	Dental Assistants	460	\$ 22.14	\$ 46,061	\$ 18.19	\$ 37,830	\$ 46,407	\$ 23.40	\$ 48,665
62	Health Care and Social Assistance	31-9092	Medical Assistants	800	\$ 21.94	\$ 45,626	\$ 18.74	\$ 38,972	\$ 45,760	\$ 22.91	\$ 47,660
62	Health Care and Social Assistance	31-9093	Medical Equipment Preparers	60	\$ 28.32	\$ 58,903	\$ 22.77	\$ 47,370	\$ 50,556	\$ 29.64	\$ 61,646
62	Health Care and Social Assistance	31-9094	Medical Transcriptionists	70	\$ 22.75	\$ 47,321	\$ 21.69	\$ 45,115	\$ 45,646	\$ 23.99	\$ 49,904
62	Health Care and Social Assistance	31-9097	Phlebotomists	210	\$ 22.87	\$ 47,566	\$ 21.93	\$ 45,623	\$ 47,021	\$ 23.71	\$ 49,316
62	Health Care and Social Assistance	31-9099	Healthcare Support Workers, All Other	130	\$ 23.42	\$ 48,705	\$ 18.18	\$ 37,822	\$ 49,348	\$ 25.75	\$ 53,570
62	Health Care and Social Assistance	33-0000	Protective Service Occupations	320	\$ 27.91	\$ 58,045	\$ 22.72	\$ 47,264	\$ 55,197	\$ 34.96	\$ 72,710

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	33-9032	Security Guards	290	\$ 27.70	\$ 57,608	\$ 22.49	\$ 46,789	\$ 55,197	\$ 34.96	\$ 72,710
62	Health Care and Social Assistance	35-0000	Food Preparation and Serving Related Occupations	810	\$ 19.27	\$ 40,077	\$ 14.83	\$ 30,851	\$ 36,508	\$ 22.42	\$ 46,635
62	Health Care and Social Assistance	35-1011	Chefs and Head Cooks	20	\$ 33.00	\$ 68,634	\$ 29.04	\$ 60,397	\$ 61,755	\$ 35.99	\$ 74,859
62	Health Care and Social Assistance	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	80	\$ 27.25	\$ 56,683	\$ 22.42	\$ 46,643	\$ 59,080	\$ 28.69	\$ 59,680
62	Health Care and Social Assistance	35-2012	Cooks, Institution and Cafeteria	150	\$ 20.80	\$ 43,269	\$ 18.12	\$ 37,691	\$ 43,011	\$ 23.01	\$ 47,851
62	Health Care and Social Assistance	35-2021	Food Preparation Workers	50	\$ 17.12	\$ 35,606	\$ 15.69	\$ 32,632	\$ 34,609	\$ 18.68	\$ 38,847
62	Health Care and Social Assistance	35-3041	Food Servers, Nonrestaurant	460	\$ 17.45	\$ 36,294	\$ 14.76	\$ 30,694	\$ 34,269	\$ 18.39	\$ 38,261
62	Health Care and Social Assistance	37-0000	Building and Grounds Cleaning and Maintenance Occupations	740	\$ 17.94	\$ 37,325	\$ 15.11	\$ 31,429	\$ 34,396	\$ 18.38	\$ 38,220
62	Health Care and Social Assistance	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	60	\$ 28.55	\$ 59,379	\$ 24.20	\$ 50,330	\$ 57,491	\$ 30.39	\$ 63,219
62	Health Care and Social Assistance	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	260	\$ 17.73	\$ 36,876	\$ 14.43	\$ 30,014	\$ 35,555	\$ 21.34	\$ 44,379
62	Health Care and Social Assistance	37-2012	Maids and Housekeeping Cleaners	400	\$ 16.32	\$ 33,950	\$ 15.22	\$ 31,658	\$ 33,291	\$ 17.95	\$ 37,337
62	Health Care and Social Assistance	37-3011	Landscaping and Grounds Cleaning Workers	10	\$ 21.09	\$ 43,867	\$ 18.20	\$ 37,862	\$ 39,537	\$ 24.88	\$ 51,740
62	Health Care and Social Assistance	39-0000	Personal Care and Service Occupations	1,020	\$ 17.57	\$ 36,553	\$ 14.73	\$ 30,632	\$ 33,942	\$ 17.63	\$ 36,660
62	Health Care and Social Assistance	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	30	\$ 30.33	\$ 63,078	\$ 26.96	\$ 56,084	\$ 61,187	\$ 34.28	\$ 71,295
62	Health Care and Social Assistance	39-1022	First-Line Supervisors of Personal Service Workers	40	\$ 24.15	\$ 50,231	\$ 21.73	\$ 45,192	\$ 46,597	\$ 25.33	\$ 52,676
62	Health Care and Social Assistance	39-9011	Childcare Workers	590	\$ 16.08	\$ 33,445	\$ 14.53	\$ 30,214	\$ 33,280	\$ 16.92	\$ 35,200
62	Health Care and Social Assistance	39-9031	Exercise Trainers and Group Fitness Instructors	20	\$ 25.51	\$ 53,059	\$ 19.00	\$ 39,520	\$ 43,680	\$ 34.43	\$ 71,621
62	Health Care and Social Assistance	39-9032	Recreation Workers	190	\$ 16.74	\$ 34,828	\$ 14.38	\$ 29,908	\$ 31,615	\$ 17.77	\$ 36,971
62	Health Care and Social Assistance	39-9041	Residential Advisors	60	\$ 19.19	\$ 39,914	\$ 17.59	\$ 36,590	\$ 37,266	\$ 19.28	\$ 40,107
62	Health Care and Social Assistance	41-0000	Sales and Related Occupations	110	\$ 29.61	\$ 61,580	\$ 17.36	\$ 36,112	\$ 44,047	\$ 33.34	\$ 69,357
62	Health Care and Social Assistance	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 24.66	\$ 51,283	\$ 20.88	\$ 43,435	\$ 44,047	\$ 31.74	\$ 66,029
62	Health Care and Social Assistance	41-2011	Cashiers	30	\$ 16.54	\$ 34,412	\$ 15.36	\$ 31,951	\$ 36,112	\$ 17.36	\$ 36,112
62	Health Care and Social Assistance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	30	\$ 49.33	\$ 102,613	\$ 31.87	\$ 66,297	\$ 73,228	\$ 54.81	\$ 114,007
62	Health Care and Social Assistance	43-0000	Office and Administrative Support Occupations	4,220	\$ 22.84	\$ 47,516	\$ 18.19	\$ 37,837	\$ 45,476	\$ 24.09	\$ 50,109
62	Health Care and Social Assistance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	460	\$ 34.66	\$ 72,091	\$ 28.31	\$ 58,887	\$ 71,504	\$ 38.16	\$ 79,375
62	Health Care and Social Assistance	43-2011	Switchboard Operators, Including Answering Service	30	\$ 17.89	\$ 37,217	\$ 16.09	\$ 33,476	\$ 37,680	\$ 19.09	\$ 39,704
62	Health Care and Social Assistance	43-2021	Telephone Operators	50	\$ 18.51	\$ 38,511	\$ 18.55	\$ 38,585	\$ 39,481	\$ 18.98	\$ 39,481
62	Health Care and Social Assistance	43-3021	Billing and Posting Clerks	310	\$ 23.61	\$ 49,111	\$ 19.38	\$ 40,303	\$ 48,529	\$ 28.98	\$ 60,283
62	Health Care and Social Assistance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	110	\$ 24.86	\$ 51,717	\$ 21.08	\$ 43,842	\$ 49,357	\$ 28.27	\$ 58,802
62	Health Care and Social Assistance	43-3051	Payroll and Timekeeping Clerks	20	\$ 22.90	\$ 47,638	\$ 21.87	\$ 45,490	\$ 47,139	\$ 26.09	\$ 54,258
62	Health Care and Social Assistance	43-4051	Customer Service Representatives	330	\$ 21.35	\$ 44,408	\$ 18.31	\$ 38,090	\$ 46,859	\$ 22.73	\$ 47,271
62	Health Care and Social Assistance	43-4071	File Clerks	50	\$ 18.49	\$ 38,453	\$ 16.72	\$ 34,777	\$ 35,848	\$ 20.02	\$ 41,652
62	Health Care and Social Assistance	43-4111	Interviewers, Except Eligibility and Loan	50	\$ 21.39	\$ 44,482	\$ 18.99	\$ 39,489	\$ 41,188	\$ 24.35	\$ 50,650
62	Health Care and Social Assistance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 24.76	\$ 51,507	\$ 22.13	\$ 46,034	\$ 48,847	\$ 28.36	\$ 58,990
62	Health Care and Social Assistance	43-4171	Receptionists and Information Clerks	1,190	\$ 19.76	\$ 41,093	\$ 17.21	\$ 35,807	\$ 40,951	\$ 22.01	\$ 45,787
62	Health Care and Social Assistance	43-4199	Information and Record Clerks, All Other	30	\$ 24.58	\$ 51,134	\$ 21.75	\$ 45,234	\$ 51,093	\$ 27.49	\$ 57,186
62	Health Care and Social Assistance	43-5032	Dispatchers, Except Police, Fire, and Ambulance	20	\$ 22.65	\$ 47,120	\$ 19.39	\$ 40,821	\$ 49,433	\$ 25.15	\$ 52,320
62	Health Care and Social Assistance	43-5061	Production, Planning, and Expediting Clerks	40	\$ 24.88	\$ 51,748	\$ 21.63	\$ 44,998	\$ 48,215	\$ 28.36	\$ 58,987
62	Health Care and Social Assistance	43-5071	Shipping, Receiving, and Inventory Clerks	50	\$ 19.17	\$ 39,876	\$ 15.40	\$ 32,028	\$ 38,051	\$ 21.85	\$ 45,439
62	Health Care and Social Assistance	43-6011	Executive Secretaries and Executive Administrative Assistants	80	\$ 30.39	\$ 63,214	\$ 26.45	\$ 55,018	\$ 59,205	\$ 34.79	\$ 72,369
62	Health Care and Social Assistance	43-6013	Medical Secretaries and Administrative Assistants	500	\$ 22.09	\$ 45,944	\$ 18.94	\$ 39,388	\$ 45,712	\$ 23.10	\$ 48,056
62	Health Care and Social Assistance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	260	\$ 21.14	\$ 43,966	\$ 18.04	\$ 37,520	\$ 43,587	\$ 23.18	\$ 48,204
62	Health Care and Social Assistance	43-9061	Office Clerks, General	380	\$ 21.58	\$ 44,890	\$ 17.59	\$ 36,595	\$ 42,112	\$ 23.64	\$ 49,175
62	Health Care and Social Assistance	47-0000	Construction and Extraction Occupations	60	\$ 30.63	\$ 63,720	\$ 28.90	\$ 60,108	\$ 63,006	\$ 31.40	\$ 65,320
62	Health Care and Social Assistance	47-2111	Electricians	10	\$ 31.31	\$ 65,116	\$ 27.97	\$ 58,171	\$ 63,174	\$ 34.36	\$ 71,476
62	Health Care and Social Assistance	49-0000	Installation, Maintenance, and Repair Occupations	260	\$ 27.68	\$ 57,582	\$ 22.80	\$ 47,417	\$ 56,737	\$ 31.13	\$ 64,741
62	Health Care and Social Assistance	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	50	\$ 37.88	\$ 78,784	\$ 31.46	\$ 65,429	\$ 76,624	\$ 43.75	\$ 91,002

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	49-9062	Medical Equipment Repairers	20	\$ 27.46	\$ 57,117	\$ 21.50	\$ 44,730	\$ 54,378	\$ 31.98	\$ 66,522
62	Health Care and Social Assistance	49-9071	Maintenance and Repair Workers, General	190	\$ 25.11	\$ 52,236	\$ 21.17	\$ 44,028	\$ 48,023	\$ 28.40	\$ 59,078
62	Health Care and Social Assistance	51-0000	Production Occupations	90	\$ 21.60	\$ 44,926	\$ 14.19	\$ 29,518	\$ 36,886	\$ 28.42	\$ 59,116
62	Health Care and Social Assistance	51-6011	Laundry and Dry-Cleaning Workers	40	\$ 17.84	\$ 37,111	\$ 14.19	\$ 29,518	\$ 36,079	\$ 22.87	\$ 47,579
62	Health Care and Social Assistance	53-0000	Transportation and Material Moving Occupations	400	\$ 17.27	\$ 35,926	\$ 14.13	\$ 29,390	\$ 31,200	\$ 19.02	\$ 39,560
62	Health Care and Social Assistance	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	10	\$ 26.42	\$ 54,958	\$ 24.03	\$ 49,983	\$ 53,131	\$ 29.28	\$ 60,896
62	Health Care and Social Assistance	53-3053	Shuttle Drivers and Chauffeurs	120	\$ 17.41	\$ 36,216	\$ 15.00	\$ 31,200	\$ 34,944	\$ 18.84	\$ 39,184
62	Health Care and Social Assistance	53-7065	Stockers and Order Fillers		\$ 15.62	\$ 32,492	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
71	Arts, Entertainment, and Recreation	00-0000	Total all occupations	2,160	\$ 25.09	\$ 52,189	\$ 15.10	\$ 31,405	\$ 40,281	\$ 29.16	\$ 60,661
71	Arts, Entertainment, and Recreation	11-0000	Management Occupations	150	\$ 49.95	\$ 103,891	\$ 31.04	\$ 64,571	\$ 85,395	\$ 56.21	\$ 116,911
71	Arts, Entertainment, and Recreation	11-1021	General and Operations Managers	60	\$ 55.39	\$ 115,215	\$ 30.95	\$ 64,374	\$ 93,060	\$ 71.84	\$ 149,430
71	Arts, Entertainment, and Recreation	11-9072	Entertainment and Recreation Managers, Except Gambling	50	\$ 37.61	\$ 78,225	\$ 27.44	\$ 57,066	\$ 72,473	\$ 46.66	\$ 97,058
71	Arts, Entertainment, and Recreation	13-0000	Business and Financial Operations Occupations	50	\$ 35.44	\$ 73,708	\$ 26.80	\$ 55,750	\$ 63,856	\$ 41.14	\$ 85,569
71	Arts, Entertainment, and Recreation	13-1121	Meeting, Convention, and Event Planners	10	\$ 29.97	\$ 62,334	\$ 24.84	\$ 51,662	\$ 60,275	\$ 29.30	\$ 60,953
71	Arts, Entertainment, and Recreation	13-1161	Market Research Analysts and Marketing Specialists	10	\$ 35.37	\$ 73,575	\$ 27.51	\$ 57,218	\$ 62,596	\$ 38.07	\$ 79,179
71	Arts, Entertainment, and Recreation	15-0000	Computer and Mathematical Occupations	20	\$ 30.00	\$ 62,404	\$ 15.00	\$ 31,197	\$ 51,598	\$ 46.35	\$ 96,416
71	Arts, Entertainment, and Recreation	25-0000	Educational Instruction and Library Occupations	70	\$ 31.78	\$ 66,102	\$ 17.53	\$ 36,470	\$ 55,176	\$ 38.97	\$ 81,060
71	Arts, Entertainment, and Recreation	25-3021	Self-Enrichment Teachers	50	\$ 34.07	\$ 70,871	\$ 14.57	\$ 30,305	\$ 56,381	\$ 45.56	\$ 94,757
71	Arts, Entertainment, and Recreation	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	260	\$ 37.17	\$ 77,314	\$ 21.24	\$ 44,187	\$ 68,012	\$ 41.22	\$ 85,728
71	Arts, Entertainment, and Recreation	27-2012	Producers and Directors	30	\$ 41.15	\$ 85,595	\$ 28.79	\$ 59,884	\$ 63,006	\$ 36.89	\$ 76,737
71	Arts, Entertainment, and Recreation	27-2022	Coaches and Scouts	50		\$ 72,695		\$ 35,575	\$ 54,281		\$ 80,912
71	Arts, Entertainment, and Recreation	27-2041	Music Directors and Composers	20	\$ 43.99	\$ 91,494	\$ 28.84	\$ 59,990	\$ 81,462	\$ 59.48	\$ 123,710
71	Arts, Entertainment, and Recreation	33-0000	Protective Service Occupations	80	\$ 16.49	\$ 34,290	\$ 14.92	\$ 31,038	\$ 31,720	\$ 16.54	\$ 34,412
71	Arts, Entertainment, and Recreation	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	60	\$ 15.53	\$ 32,293	\$ 14.92	\$ 31,038	\$ 31,720	\$ 16.54	\$ 34,412
71	Arts, Entertainment, and Recreation	35-0000	Food Preparation and Serving Related Occupations	200	\$ 20.41	\$ 42,452	\$ 15.10	\$ 31,405	\$ 36,296	\$ 22.16	\$ 46,098
71	Arts, Entertainment, and Recreation	35-2014	Cooks, Restaurant	30	\$ 20.54	\$ 42,716	\$ 17.71	\$ 36,830	\$ 43,989	\$ 21.88	\$ 45,507
71	Arts, Entertainment, and Recreation	35-3011	Bartenders	30	\$ 21.66	\$ 45,058	\$ 16.55	\$ 34,414	\$ 38,700	\$ 25.25	\$ 52,515
71	Arts, Entertainment, and Recreation	35-3031	Waiters and Waitresses	70	\$ 20.27	\$ 42,157	\$ 14.83	\$ 30,852	\$ 34,590	\$ 23.86	\$ 49,637
71	Arts, Entertainment, and Recreation	37-0000	Building and Grounds Cleaning and Maintenance Occupations	140	\$ 18.65	\$ 38,791	\$ 14.98	\$ 31,160	\$ 34,413	\$ 20.38	\$ 42,399
71	Arts, Entertainment, and Recreation	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	50	\$ 15.99	\$ 33,270	\$ 14.13	\$ 29,390	\$ 31,160	\$ 16.54	\$ 34,413
71	Arts, Entertainment, and Recreation	37-3011	Landscaping and Groundskeeping Workers	80	\$ 17.89	\$ 37,204	\$ 15.37	\$ 31,977	\$ 34,895	\$ 17.45	\$ 36,304
71	Arts, Entertainment, and Recreation	39-0000	Personal Care and Service Occupations	660	\$ 21.45	\$ 44,622	\$ 14.83	\$ 30,851	\$ 37,387	\$ 28.44	\$ 59,160
71	Arts, Entertainment, and Recreation	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	60	\$ 23.61	\$ 49,104	\$ 19.00	\$ 39,520	\$ 47,249	\$ 25.41	\$ 52,862
71	Arts, Entertainment, and Recreation	39-2021	Animal Caretakers	20	\$ 17.73	\$ 36,870	\$ 17.09	\$ 35,542	\$ 35,542	\$ 17.09	\$ 35,543
71	Arts, Entertainment, and Recreation	39-3091	Amusement and Recreation Attendants	200	\$ 15.50	\$ 32,238	\$ 14.13	\$ 29,390	\$ 30,284	\$ 16.40	\$ 34,107
71	Arts, Entertainment, and Recreation	39-7010	Tour and travel guides	20	\$ 19.07	\$ 39,659	\$ 16.69	\$ 34,720	\$ 35,227	\$ 20.69	\$ 43,028
71	Arts, Entertainment, and Recreation	39-9031	Exercise Trainers and Group Fitness Instructors	290	\$ 26.23	\$ 54,562	\$ 20.65	\$ 42,947	\$ 58,641	\$ 29.87	\$ 62,136
71	Arts, Entertainment, and Recreation	41-0000	Sales and Related Occupations	120	\$ 20.52	\$ 42,681	\$ 14.61	\$ 30,382	\$ 34,179	\$ 24.83	\$ 51,649
71	Arts, Entertainment, and Recreation	41-2031	Retail Salespersons	30	\$ 15.14	\$ 31,495	\$ 14.23	\$ 29,607	\$ 30,943	\$ 15.00	\$ 31,200
71	Arts, Entertainment, and Recreation	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	50	\$ 23.47	\$ 48,823	\$ 15.09	\$ 31,389	\$ 42,240	\$ 26.43	\$ 54,978
71	Arts, Entertainment, and Recreation	43-0000	Office and Administrative Support Occupations	330	\$ 18.38	\$ 38,228	\$ 14.13	\$ 29,390	\$ 32,240	\$ 21.54	\$ 44,803
71	Arts, Entertainment, and Recreation	43-3031	Bookkeeping, Accounting, and Auditing Clerks	30	\$ 25.97	\$ 54,018	\$ 21.70	\$ 45,132	\$ 57,698	\$ 29.66	\$ 61,696
71	Arts, Entertainment, and Recreation	43-4171	Receptionists and Information Clerks	170	\$ 14.81	\$ 30,803	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.04	\$ 31,283
71	Arts, Entertainment, and Recreation	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive		\$ 19.49	\$ 40,544	\$ 14.60	\$ 30,367	\$ 38,866	\$ 23.48	\$ 48,841
71	Arts, Entertainment, and Recreation	43-9061	Office Clerks, General	60	\$ 20.58	\$ 42,813	\$ 16.00	\$ 33,279	\$ 43,832	\$ 23.78	\$ 49,461
71	Arts, Entertainment, and Recreation	49-0000	Installation, Maintenance, and Repair Occupations	50	\$ 22.91	\$ 47,648	\$ 15.81	\$ 32,894	\$ 45,858	\$ 27.06	\$ 56,293
71	Arts, Entertainment, and Recreation	49-9071	Maintenance and Repair Workers, General	30	\$ 20.63	\$ 42,903	\$ 15.54	\$ 32,316	\$ 39,986	\$ 23.83	\$ 49,559

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
72	Accommodation and Food Services	00-0000	Total all occupations	12,660	\$ 19.22	\$ 39,986	\$ 14.41	\$ 29,970	\$ 34,507	\$ 20.34	\$ 42,313
72	Accommodation and Food Services	11-0000	Management Occupations	370	\$ 41.34	\$ 85,986	\$ 29.24	\$ 60,821	\$ 77,933	\$ 47.79	\$ 99,412
72	Accommodation and Food Services	11-1021	General and Operations Managers	110	\$ 43.21	\$ 89,867	\$ 18.50	\$ 38,480	\$ 71,285	\$ 50.81	\$ 105,688
72	Accommodation and Food Services	11-9051	Food Service Managers	230	\$ 40.24	\$ 83,702	\$ 30.95	\$ 64,367	\$ 77,933	\$ 47.79	\$ 99,412
72	Accommodation and Food Services	13-0000	Business and Financial Operations Occupations	100	\$ 25.37	\$ 52,774	\$ 16.15	\$ 33,586	\$ 43,503	\$ 31.19	\$ 64,870
72	Accommodation and Food Services	33-0000	Protective Service Occupations	50	\$ 18.65	\$ 38,795	\$ 15.00	\$ 31,200	\$ 36,935	\$ 20.71	\$ 43,087
72	Accommodation and Food Services	33-9032	Security Guards	40	\$ 18.39	\$ 38,245	\$ 15.00	\$ 31,200	\$ 36,935	\$ 20.71	\$ 43,087
72	Accommodation and Food Services	35-0000	Food Preparation and Serving Related Occupations	10,410	\$ 18.51	\$ 38,511	\$ 14.36	\$ 29,877	\$ 34,343	\$ 19.13	\$ 39,786
72	Accommodation and Food Services	35-1011	Chefs and Head Cooks	140	\$ 33.34	\$ 69,341	\$ 28.00	\$ 58,235	\$ 61,897	\$ 38.79	\$ 80,676
72	Accommodation and Food Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	1,040	\$ 22.89	\$ 47,619	\$ 17.32	\$ 36,018	\$ 44,213	\$ 26.64	\$ 55,407
72	Accommodation and Food Services	35-2011	Cooks, Fast Food	230	\$ 16.29	\$ 33,893	\$ 14.72	\$ 30,610	\$ 33,491	\$ 16.86	\$ 35,062
72	Accommodation and Food Services	35-2012	Cooks, Institution and Cafeteria	180	\$ 18.72	\$ 38,948	\$ 17.32	\$ 36,035	\$ 37,118	\$ 20.40	\$ 42,423
72	Accommodation and Food Services	35-2014	Cooks, Restaurant	1,030	\$ 18.36	\$ 38,199	\$ 16.80	\$ 34,941	\$ 36,982	\$ 20.11	\$ 41,822
72	Accommodation and Food Services	35-2015	Cooks, Short Order	60	\$ 16.41	\$ 34,142	\$ 15.88	\$ 33,022	\$ 33,968	\$ 17.16	\$ 35,699
72	Accommodation and Food Services	35-2021	Food Preparation Workers	700	\$ 16.26	\$ 33,824	\$ 14.86	\$ 30,917	\$ 33,426	\$ 16.87	\$ 35,083
72	Accommodation and Food Services	35-3011	Bartenders	620	\$ 22.35	\$ 46,496	\$ 15.09	\$ 31,383	\$ 35,993	\$ 24.78	\$ 51,535
72	Accommodation and Food Services	35-3023	Fast Food and Counter Workers	2,810	\$ 15.34	\$ 31,904	\$ 14.13	\$ 29,390	\$ 29,945	\$ 16.33	\$ 33,972
72	Accommodation and Food Services	35-3031	Waiters and Waitresses	2,080	\$ 20.87	\$ 43,401	\$ 14.37	\$ 29,892	\$ 36,469	\$ 22.50	\$ 46,806
72	Accommodation and Food Services	35-3041	Food Servers, Nonrestaurant	70	\$ 17.05	\$ 35,471	\$ 15.95	\$ 33,167	\$ 36,608	\$ 17.84	\$ 37,108
72	Accommodation and Food Services	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	490	\$ 18.08	\$ 37,604	\$ 14.60	\$ 30,363	\$ 31,388	\$ 17.08	\$ 35,516
72	Accommodation and Food Services	35-9021	Dishwashers	380	\$ 16.39	\$ 34,097	\$ 14.33	\$ 29,813	\$ 32,888	\$ 16.79	\$ 34,922
72	Accommodation and Food Services	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	410	\$ 15.82	\$ 32,913	\$ 14.22	\$ 29,579	\$ 31,200	\$ 16.41	\$ 34,141
72	Accommodation and Food Services	35-9099	Food Preparation and Serving Related Workers, All Other	170	\$ 15.54	\$ 32,319	\$ 14.13	\$ 29,390	\$ 31,353	\$ 16.39	\$ 34,093
72	Accommodation and Food Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	370	\$ 16.87	\$ 35,096	\$ 15.50	\$ 32,240	\$ 34,265	\$ 17.29	\$ 35,973
72	Accommodation and Food Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners		\$ 16.83	\$ 34,996	\$ 15.50	\$ 32,240	\$ 34,795	\$ 16.90	\$ 35,150
72	Accommodation and Food Services	37-2012	Maids and Housekeeping Cleaners	230	\$ 15.96	\$ 33,190	\$ 14.41	\$ 29,964	\$ 34,060	\$ 16.86	\$ 35,068
72	Accommodation and Food Services	41-0000	Sales and Related Occupations	380	\$ 16.78	\$ 34,898	\$ 14.13	\$ 29,390	\$ 32,886	\$ 16.76	\$ 34,868
72	Accommodation and Food Services	41-2011	Cashiers	300	\$ 15.50	\$ 32,246	\$ 14.13	\$ 29,390	\$ 32,387	\$ 16.40	\$ 34,109
72	Accommodation and Food Services	43-0000	Office and Administrative Support Occupations	400	\$ 19.61	\$ 40,795	\$ 15.60	\$ 32,439	\$ 35,695	\$ 22.58	\$ 46,972
72	Accommodation and Food Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	90	\$ 24.75	\$ 51,483	\$ 19.07	\$ 39,674	\$ 56,567	\$ 29.66	\$ 61,697
72	Accommodation and Food Services	43-9061	Office Clerks, General	40	\$ 18.51	\$ 38,506	\$ 14.75	\$ 30,680	\$ 34,947	\$ 20.06	\$ 41,721
72	Accommodation and Food Services	49-0000	Installation, Maintenance, and Repair Occupations	90	\$ 20.54	\$ 42,718	\$ 14.71	\$ 30,594	\$ 38,760	\$ 22.28	\$ 46,350
72	Accommodation and Food Services	49-9071	Maintenance and Repair Workers, General	80	\$ 19.50	\$ 40,562	\$ 14.71	\$ 30,594	\$ 38,602	\$ 20.70	\$ 43,053
72	Accommodation and Food Services	51-0000	Production Occupations	200	\$ 18.58	\$ 38,637	\$ 15.09	\$ 31,389	\$ 36,047	\$ 21.18	\$ 44,049
72	Accommodation and Food Services	51-3011	Bakers	150	\$ 17.93	\$ 37,287	\$ 14.85	\$ 30,890	\$ 35,374	\$ 20.00	\$ 41,600
72	Accommodation and Food Services	53-0000	Transportation and Material Moving Occupations		\$ 16.59	\$ 34,503	\$ 14.13	\$ 29,390	\$ 30,145	\$ 16.81	\$ 34,966
81	Other Services (except Public Administration)	00-0000	Total all occupations	7,040	\$ 30.27	\$ 62,964	\$ 16.23	\$ 33,763	\$ 46,932	\$ 36.26	\$ 75,420
81	Other Services (except Public Administration)	11-0000	Management Occupations	620	\$ 71.88	\$ 149,506	\$ 44.60	\$ 92,778	\$ 122,428	\$ 82.24	\$ 171,061
81	Other Services (except Public Administration)	11-1021	General and Operations Managers	270	\$ 82.93	\$ 172,501	\$ 45.43	\$ 94,494	\$ 122,250	\$ 93.22	\$ 193,904
81	Other Services (except Public Administration)	11-2021	Marketing Managers	20	\$ 56.18	\$ 116,848	\$ 43.11	\$ 89,660	\$ 96,554	\$ 78.12	\$ 162,490
81	Other Services (except Public Administration)	11-2032	Public Relations Managers	40	\$ 51.65	\$ 107,433	\$ 37.88	\$ 78,792	\$ 100,299	\$ 62.17	\$ 129,317
81	Other Services (except Public Administration)	11-2033	Fundraising Managers	40	\$ 62.05	\$ 129,069	\$ 41.20	\$ 85,698	\$ 124,273	\$ 80.75	\$ 167,968
81	Other Services (except Public Administration)	11-3012	Administrative Services Managers	20	\$ 84.65	\$ 176,065	\$ 54.22	\$ 112,786	\$ 168,397	\$ 103.08	\$ 214,398
81	Other Services (except Public Administration)	11-3013	Facilities Managers	10	\$ 46.67	\$ 97,071	\$ 17.30	\$ 35,987	\$ 110,417	\$ 64.79	\$ 134,771
81	Other Services (except Public Administration)	11-3021	Computer and Information Systems Managers	30	\$ 70.12	\$ 145,852	\$ 48.87	\$ 101,654	\$ 128,952	\$ 80.97	\$ 168,422
81	Other Services (except Public Administration)	11-3031	Financial Managers	20	\$ 90.43	\$ 188,089	\$ 64.96	\$ 135,115	\$ 197,158		
81	Other Services (except Public Administration)	11-3131	Training and Development Managers	20	\$ 74.39	\$ 154,738	\$ 58.86	\$ 122,428	\$ 141,622	\$ 93.88	\$ 195,281

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
81	Other Services (except Public Administration)	11-9031	Education and Childcare Administrators, Preschool and Daycare	10	\$ 37.62	\$ 78,257	\$ 24.59	\$ 51,157	\$ 93,681	\$ 45.35	\$ 94,335
81	Other Services (except Public Administration)	11-9151	Social and Community Service Managers	30	\$ 55.17	\$ 114,752	\$ 44.46	\$ 92,478	\$ 106,733	\$ 63.95	\$ 133,020
81	Other Services (except Public Administration)	11-9199	Managers, All Other	40	\$ 72.36	\$ 150,519	\$ 48.94	\$ 101,798	\$ 135,434	\$ 96.86	\$ 201,469
81	Other Services (except Public Administration)	13-0000	Business and Financial Operations Occupations	650	\$ 47.10	\$ 97,976	\$ 32.70	\$ 68,017	\$ 90,058	\$ 58.16	\$ 120,972
81	Other Services (except Public Administration)	13-1071	Human Resources Specialists	40	\$ 40.28	\$ 83,789	\$ 27.89	\$ 58,005	\$ 83,043	\$ 44.53	\$ 92,624
81	Other Services (except Public Administration)	13-1075	Labor Relations Specialists	250	\$ 51.21	\$ 106,517	\$ 39.75	\$ 82,677	\$ 100,929	\$ 60.36	\$ 125,556
81	Other Services (except Public Administration)	13-1082	Project Management Specialists	10	\$ 49.88	\$ 103,752	\$ 33.95	\$ 70,607	\$ 90,126	\$ 65.25	\$ 135,726
81	Other Services (except Public Administration)	13-1111	Management Analysts	10							
81	Other Services (except Public Administration)	13-1121	Meeting, Convention, and Event Planners	20	\$ 36.08	\$ 75,050	\$ 29.76	\$ 61,899	\$ 63,876	\$ 38.76	\$ 80,620
81	Other Services (except Public Administration)	13-1131	Fundraisers	30	\$ 42.28	\$ 87,939	\$ 34.37	\$ 71,490	\$ 86,054	\$ 54.27	\$ 112,875
81	Other Services (except Public Administration)	13-1151	Training and Development Specialists	20	\$ 42.40	\$ 88,197	\$ 35.89	\$ 74,648	\$ 83,246	\$ 44.45	\$ 92,461
81	Other Services (except Public Administration)	13-1161	Market Research Analysts and Marketing Specialists	40	\$ 29.79	\$ 61,963	\$ 24.28	\$ 50,511	\$ 58,627	\$ 37.37	\$ 77,737
81	Other Services (except Public Administration)	13-1199	Business Operations Specialists, All Other	100	\$ 44.06	\$ 91,635	\$ 30.86	\$ 64,180	\$ 77,868	\$ 47.47	\$ 98,738
81	Other Services (except Public Administration)	13-2011	Accountants and Auditors	60	\$ 66.90	\$ 139,145	\$ 35.57	\$ 73,986	\$ 109,396	\$ 71.96	\$ 149,682
81	Other Services (except Public Administration)	15-0000	Computer and Mathematical Occupations	80	\$ 39.91	\$ 83,012	\$ 27.98	\$ 58,193	\$ 72,918	\$ 51.60	\$ 107,334
81	Other Services (except Public Administration)	15-1232	Computer User Support Specialists	20	\$ 30.36	\$ 63,153	\$ 24.71	\$ 51,406	\$ 64,584	\$ 34.93	\$ 72,657
81	Other Services (except Public Administration)	15-1299	Computer Occupations, All Other	30	\$ 41.20	\$ 85,704	\$ 27.97	\$ 58,187	\$ 72,918	\$ 56.43	\$ 117,367
81	Other Services (except Public Administration)	19-0000	Life, Physical, and Social Science Occupations	50	\$ 33.43	\$ 69,540	\$ 23.67	\$ 49,229	\$ 73,225	\$ 39.43	\$ 82,006
81	Other Services (except Public Administration)	19-1031	Conservation Scientists	20	\$ 34.57	\$ 71,910	\$ 29.36	\$ 61,063	\$ 77,080	\$ 37.12	\$ 77,210
81	Other Services (except Public Administration)	21-0000	Community and Social Service Occupations	350	\$ 29.17	\$ 60,677	\$ 23.97	\$ 49,862	\$ 55,788	\$ 36.04	\$ 74,970
81	Other Services (except Public Administration)	21-1099	Community and Social Service Specialists, All Other	70	\$ 28.10	\$ 58,444	\$ 24.62	\$ 51,208	\$ 55,788	\$ 30.94	\$ 64,352
81	Other Services (except Public Administration)	21-2011	Clergy	20	\$ 37.22	\$ 77,413	\$ 21.35	\$ 44,402	\$ 65,561	\$ 53.39	\$ 111,058
81	Other Services (except Public Administration)	21-2099	Religious Workers, All Other	100	\$ 30.85	\$ 64,158	\$ 22.20	\$ 46,178	\$ 65,964	\$ 37.73	\$ 78,479
81	Other Services (except Public Administration)	23-0000	Legal Occupations	20	\$ 45.97	\$ 95,624	\$ 32.53	\$ 67,653	\$ 91,698	\$ 58.16	\$ 120,976
81	Other Services (except Public Administration)	23-1011	Lawyers	10	\$ 53.83	\$ 111,973	\$ 35.61	\$ 74,060	\$ 120,975	\$ 58.17	\$ 120,996
81	Other Services (except Public Administration)	25-0000	Educational Instruction and Library Occupations	220	\$ 25.68	\$ 53,415	\$ 16.87	\$ 35,092	\$ 40,406	\$ 29.84	\$ 62,060
81	Other Services (except Public Administration)	25-2011	Preschool Teachers, Except Special Education	60	\$ 19.59	\$ 40,746	\$ 14.53	\$ 30,228	\$ 35,202	\$ 21.29	\$ 44,286
81	Other Services (except Public Administration)	25-3021	Self-Enrichment Teachers	80	\$ 23.65	\$ 49,196	\$ 14.90	\$ 30,997	\$ 40,407	\$ 27.22	\$ 56,621
81	Other Services (except Public Administration)	25-3041	Tutors	20	\$ 34.44	\$ 71,628	\$ 32.09	\$ 66,743	\$ 70,713	\$ 34.91	\$ 72,618
81	Other Services (except Public Administration)	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	340	\$ 39.12	\$ 81,364	\$ 24.58	\$ 51,134	\$ 70,043	\$ 49.90	\$ 103,788
81	Other Services (except Public Administration)	27-1024	Graphic Designers	30	\$ 47.15	\$ 98,074	\$ 34.70	\$ 72,168	\$ 123,641	\$ 59.44	\$ 123,641
81	Other Services (except Public Administration)	27-3031	Public Relations Specialists	140	\$ 33.29	\$ 69,246	\$ 23.56	\$ 49,003	\$ 61,817	\$ 37.60	\$ 78,217
81	Other Services (except Public Administration)	27-3041	Editors	20	\$ 39.49	\$ 82,145	\$ 32.69	\$ 67,995	\$ 78,933	\$ 50.93	\$ 105,925
81	Other Services (except Public Administration)	27-3043	Writers and Authors	20	\$ 31.69	\$ 65,919	\$ 20.43	\$ 42,495	\$ 43,645	\$ 45.08	\$ 93,757
81	Other Services (except Public Administration)	29-0000	Healthcare Practitioners and Technical Occupations	20	\$ 36.83	\$ 76,611	\$ 31.87	\$ 66,298	\$ 79,998	\$ 42.19	\$ 87,759
81	Other Services (except Public Administration)	33-0000	Protective Service Occupations	50	\$ 17.86	\$ 37,152	\$ 14.13	\$ 29,390	\$ 32,184	\$ 17.22	\$ 35,812
81	Other Services (except Public Administration)	33-9032	Security Guards		\$ 24.21	\$ 50,356	\$ 15.47	\$ 32,184	\$ 51,125	\$ 37.89	\$ 78,806
81	Other Services (except Public Administration)	35-0000	Food Preparation and Serving Related Occupations	220	\$ 21.22	\$ 44,135	\$ 15.17	\$ 31,553	\$ 39,818	\$ 24.04	\$ 50,010
81	Other Services (except Public Administration)	35-1011	Chefs and Head Cooks	20	\$ 37.78	\$ 78,589	\$ 29.78	\$ 61,945	\$ 69,844	\$ 43.76	\$ 91,012
81	Other Services (except Public Administration)	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	10	\$ 31.61	\$ 65,755	\$ 23.01	\$ 47,861	\$ 62,549	\$ 39.65	\$ 82,474
81	Other Services (except Public Administration)	35-2012	Cooks, Institution and Cafeteria	10	\$ 24.79	\$ 51,557	\$ 21.18	\$ 44,064	\$ 48,890	\$ 29.65	\$ 61,672
81	Other Services (except Public Administration)	35-2015	Cooks, Short Order	20	\$ 21.77	\$ 45,292	\$ 19.96	\$ 41,524	\$ 41,855	\$ 22.96	\$ 47,763
81	Other Services (except Public Administration)	35-3011	Bartenders		\$ 16.97	\$ 35,296	\$ 14.49	\$ 30,136	\$ 30,736	\$ 17.79	\$ 37,004
81	Other Services (except Public Administration)	35-3041	Food Servers, Nonrestaurant	30	\$ 15.92	\$ 33,115	\$ 15.17	\$ 31,553	\$ 31,683	\$ 15.23	\$ 31,683
81	Other Services (except Public Administration)	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	10	\$ 16.22	\$ 33,730	\$ 15.01	\$ 31,225	\$ 31,225	\$ 19.69	\$ 40,955
81	Other Services (except Public Administration)	35-9099	Food Preparation and Serving Related Workers, All Other	40	\$ 20.47	\$ 42,581	\$ 15.13	\$ 31,470	\$ 35,655	\$ 24.04	\$ 50,010
81	Other Services (except Public Administration)	37-0000	Building and Grounds Cleaning and Maintenance Occupations	190	\$ 19.05	\$ 39,625	\$ 15.14	\$ 31,495	\$ 36,273	\$ 22.29	\$ 46,359

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
81	Other Services (except Public Administration)	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	80	\$ 16.74	\$ 34,822	\$ 14.13	\$ 29,390	\$ 33,647	\$ 17.63	\$ 36,664
81	Other Services (except Public Administration)	37-2012	Maids and Housekeeping Cleaners	50							
81	Other Services (except Public Administration)	37-3011	Landscaping and Groundskeeping Workers	40	\$ 18.67	\$ 38,825	\$ 16.09	\$ 33,458	\$ 36,400	\$ 21.64	\$ 45,004
81	Other Services (except Public Administration)	39-0000	Personal Care and Service Occupations	1,780	\$ 19.91	\$ 41,422	\$ 14.25	\$ 29,632	\$ 34,760	\$ 21.98	\$ 45,708
81	Other Services (except Public Administration)	39-1022	First-Line Supervisors of Personal Service Workers	110	\$ 25.94	\$ 53,959	\$ 19.60	\$ 40,765	\$ 45,675	\$ 30.45	\$ 63,334
81	Other Services (except Public Administration)	39-2021	Animal Caretakers	160	\$ 16.88	\$ 35,118	\$ 14.13	\$ 29,390	\$ 32,232	\$ 17.13	\$ 35,636
81	Other Services (except Public Administration)	39-4021	Funeral Attendants	30	\$ 21.01	\$ 43,692	\$ 16.15	\$ 33,598	\$ 48,640	\$ 23.81	\$ 49,531
81	Other Services (except Public Administration)	39-5012	Hairdressers, Hairstylists, and Cosmetologists	590	\$ 20.14	\$ 41,896	\$ 14.17	\$ 29,470	\$ 35,580	\$ 22.17	\$ 46,111
81	Other Services (except Public Administration)	39-5092	Manicurists and Pedicurists	360	\$ 16.15	\$ 33,596	\$ 14.26	\$ 29,670	\$ 30,041	\$ 16.35	\$ 34,017
81	Other Services (except Public Administration)	39-5093	Shampooers	70	\$ 15.20	\$ 31,624	\$ 14.13	\$ 29,390	\$ 29,597	\$ 15.99	\$ 33,254
81	Other Services (except Public Administration)	39-9011	Childcare Workers	110	\$ 14.92	\$ 31,039	\$ 14.15	\$ 29,431	\$ 29,431	\$ 14.30	\$ 29,747
81	Other Services (except Public Administration)	39-9032	Recreation Workers	60	\$ 19.02	\$ 39,552	\$ 20.01	\$ 41,629	\$ 41,629	\$ 20.01	\$ 41,629
81	Other Services (except Public Administration)	41-0000	Sales and Related Occupations	260	\$ 25.52	\$ 53,080	\$ 16.36	\$ 34,030	\$ 42,819	\$ 28.06	\$ 58,370
81	Other Services (except Public Administration)	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 21.79	\$ 45,313	\$ 19.42	\$ 40,397	\$ 44,135	\$ 23.12	\$ 48,092
81	Other Services (except Public Administration)	41-2011	Cashiers	30	\$ 17.36	\$ 36,102	\$ 14.13	\$ 29,390	\$ 30,948	\$ 18.85	\$ 39,207
81	Other Services (except Public Administration)	41-2021	Counter and Rental Clerks	80	\$ 17.24	\$ 35,854	\$ 14.33	\$ 29,800	\$ 34,074	\$ 16.92	\$ 35,197
81	Other Services (except Public Administration)	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	90	\$ 31.49	\$ 65,502	\$ 21.29	\$ 44,282	\$ 57,311	\$ 36.64	\$ 76,217
81	Other Services (except Public Administration)	43-0000	Office and Administrative Support Occupations	920	\$ 23.67	\$ 49,226	\$ 15.73	\$ 32,725	\$ 44,928	\$ 27.34	\$ 56,874
81	Other Services (except Public Administration)	43-1011	First-Line Supervisors of Office and Administrative Support Workers	100	\$ 38.15	\$ 79,344	\$ 23.88	\$ 49,675	\$ 71,316	\$ 43.66	\$ 90,809
81	Other Services (except Public Administration)	43-3031	Bookkeeping, Accounting, and Auditing Clerks	80	\$ 25.20	\$ 52,416	\$ 19.89	\$ 41,367	\$ 50,322	\$ 27.91	\$ 58,048
81	Other Services (except Public Administration)	43-4051	Customer Service Representatives	70	\$ 18.59	\$ 38,659	\$ 15.26	\$ 31,732	\$ 34,045	\$ 19.89	\$ 41,373
81	Other Services (except Public Administration)	43-4171	Receptionists and Information Clerks	200	\$ 16.90	\$ 35,146	\$ 14.21	\$ 29,556	\$ 31,009	\$ 17.51	\$ 36,421
81	Other Services (except Public Administration)	43-5061	Production, Planning, and Expediting Clerks	20	\$ 29.66	\$ 61,685	\$ 25.53	\$ 53,102	\$ 59,710	\$ 36.60	\$ 76,130
81	Other Services (except Public Administration)	43-6011	Executive Secretaries and Executive Administrative Assistants	20	\$ 39.61	\$ 82,384	\$ 38.25	\$ 79,560	\$ 80,460	\$ 40.70	\$ 84,661
81	Other Services (except Public Administration)	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	190	\$ 23.96	\$ 49,829	\$ 19.47	\$ 40,492	\$ 47,833	\$ 26.92	\$ 56,001
81	Other Services (except Public Administration)	43-9061	Office Clerks, General	170	\$ 23.41	\$ 48,698	\$ 16.45	\$ 34,222	\$ 45,179	\$ 27.25	\$ 56,682
81	Other Services (except Public Administration)	47-0000	Construction and Extraction Occupations		\$ 26.30	\$ 54,700	\$ 21.17	\$ 44,031	\$ 52,605	\$ 33.13	\$ 68,912
81	Other Services (except Public Administration)	49-0000	Installation, Maintenance, and Repair Occupations	560	\$ 26.82	\$ 55,791	\$ 18.78	\$ 39,061	\$ 51,731	\$ 32.30	\$ 67,175
81	Other Services (except Public Administration)	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	50	\$ 33.36	\$ 69,397	\$ 25.92	\$ 53,909	\$ 67,175	\$ 39.32	\$ 81,783
81	Other Services (except Public Administration)	49-3021	Automotive Body and Related Repairers	90	\$ 30.68	\$ 63,806	\$ 23.81	\$ 49,516	\$ 62,283	\$ 35.66	\$ 74,165
81	Other Services (except Public Administration)	49-3023	Automotive Service Technicians and Mechanics	180	\$ 24.42	\$ 50,791	\$ 17.85	\$ 37,120	\$ 46,799	\$ 28.31	\$ 58,887
81	Other Services (except Public Administration)	49-9071	Maintenance and Repair Workers, General	70	\$ 25.34	\$ 52,715	\$ 18.91	\$ 39,333	\$ 48,536	\$ 30.21	\$ 62,843
81	Other Services (except Public Administration)	49-9098	Helpers--Installation, Maintenance, and Repair Workers		\$ 16.77	\$ 34,885	\$ 14.13	\$ 29,390	\$ 34,710	\$ 17.07	\$ 35,502
81	Other Services (except Public Administration)	51-0000	Production Occupations	250	\$ 19.39	\$ 40,330	\$ 14.13	\$ 29,390	\$ 33,486	\$ 18.39	\$ 38,253
81	Other Services (except Public Administration)	51-1011	First-Line Supervisors of Production and Operating Workers	10	\$ 34.75	\$ 72,277	\$ 26.64	\$ 55,420	\$ 80,493	\$ 40.53	\$ 84,308
81	Other Services (except Public Administration)	51-6011	Laundry and Dry-Cleaning Workers	100	\$ 14.67	\$ 30,516	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
81	Other Services (except Public Administration)	51-6021	Pressers, Textile, Garment, and Related Materials	50	\$ 16.46	\$ 34,228	\$ 16.00	\$ 33,280	\$ 35,007	\$ 16.90	\$ 35,148
81	Other Services (except Public Administration)	51-6052	Tailors, Dressmakers, and Custom Sewers	30	\$ 21.14	\$ 43,975	\$ 16.52	\$ 34,371	\$ 36,874	\$ 22.30	\$ 46,380
81	Other Services (except Public Administration)	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	20	\$ 32.02	\$ 66,603	\$ 22.94	\$ 47,722	\$ 73,409	\$ 35.50	\$ 73,847
81	Other Services (except Public Administration)	53-0000	Transportation and Material Moving Occupations	370	\$ 17.79	\$ 37,014	\$ 14.28	\$ 29,701	\$ 34,341	\$ 18.62	\$ 38,729
81	Other Services (except Public Administration)	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	20	\$ 26.03	\$ 54,137	\$ 17.05	\$ 35,463	\$ 48,530	\$ 30.56	\$ 63,558
81	Other Services (except Public Administration)	53-3031	Driver/Sales Workers	40	\$ 21.07	\$ 43,835	\$ 18.13	\$ 37,700	\$ 38,661	\$ 22.95	\$ 47,726
81	Other Services (except Public Administration)	53-7061	Cleaners of Vehicles and Equipment	210	\$ 15.49	\$ 32,221	\$ 14.28	\$ 29,701	\$ 29,910	\$ 16.67	\$ 34,677
92	Public Administration	00-0000	Total all occupations	32,330	\$ 40.40	\$ 84,035	\$ 28.78	\$ 59,862	\$ 80,600	\$ 49.81	\$ 103,605
92	Public Administration	11-0000	Management Occupations	2,420	\$ 63.88	\$ 132,864	\$ 58.86	\$ 122,438	\$ 132,746	\$ 70.62	\$ 146,890
92	Public Administration	11-1011	Chief Executives	90	\$ 76.78	\$ 159,701	\$ 72.11	\$ 149,989	\$ 157,498	\$ 78.37	\$ 163,010
92	Public Administration	11-1021	General and Operations Managers	170	\$ 71.82	\$ 149,391	\$ 66.32	\$ 137,946	\$ 147,992	\$ 76.92	\$ 159,994

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	11-1031	Legislators	30		\$ 82,644		\$ 29,390	\$ 49,585		\$ 110,239
92	Public Administration	11-2032	Public Relations Managers	20	\$ 64.39	\$ 133,937	\$ 60.57	\$ 125,986	\$ 131,997	\$ 66.32	\$ 137,946
92	Public Administration	11-3012	Administrative Services Managers	370	\$ 65.00	\$ 135,194	\$ 60.09	\$ 124,987	\$ 134,534	\$ 69.71	\$ 144,997
92	Public Administration	11-3013	Facilities Managers	30	\$ 59.92	\$ 124,626	\$ 50.40	\$ 104,828	\$ 126,208	\$ 65.58	\$ 136,406
92	Public Administration	11-3021	Computer and Information Systems Managers	150	\$ 63.42	\$ 131,921	\$ 60.08	\$ 124,966	\$ 129,875	\$ 67.72	\$ 140,858
92	Public Administration	11-3031	Financial Managers	290	\$ 66.61	\$ 138,543	\$ 60.75	\$ 126,360	\$ 133,890	\$ 71.21	\$ 148,114
92	Public Administration	11-3061	Purchasing Managers	10	\$ 65.82	\$ 136,896	\$ 60.08	\$ 124,966	\$ 132,746	\$ 67.40	\$ 140,192
92	Public Administration	11-3071	Transportation, Storage, and Distribution Managers	20	\$ 60.22	\$ 125,256	\$ 51.99	\$ 108,139	\$ 124,904	\$ 66.90	\$ 139,152
92	Public Administration	11-3121	Human Resources Managers	120	\$ 62.70	\$ 130,415	\$ 58.83	\$ 122,366	\$ 130,998	\$ 67.63	\$ 140,670
92	Public Administration	11-9021	Construction Managers	50	\$ 58.06	\$ 120,759	\$ 53.52	\$ 111,322	\$ 119,246	\$ 62.99	\$ 131,019
92	Public Administration	11-9041	Architectural and Engineering Managers	20	\$ 66.01	\$ 137,308	\$ 62.99	\$ 131,019	\$ 136,459	\$ 68.50	\$ 142,480
92	Public Administration	11-9111	Medical and Health Services Managers	50	\$ 64.94	\$ 135,066	\$ 57.18	\$ 118,934	\$ 128,170	\$ 66.03	\$ 137,342
92	Public Administration	11-9121	Natural Sciences Managers	180	\$ 63.33	\$ 131,718	\$ 60.08	\$ 124,966	\$ 132,746	\$ 66.03	\$ 137,342
92	Public Administration	11-9151	Social and Community Service Managers	90	\$ 63.79	\$ 132,682	\$ 60.08	\$ 124,966	\$ 131,602	\$ 67.87	\$ 141,170
92	Public Administration	11-9161	Emergency Management Directors	20	\$ 56.74	\$ 118,020	\$ 47.54	\$ 98,883	\$ 119,246	\$ 62.99	\$ 131,019
92	Public Administration	11-9199	Managers, All Other	620	\$ 61.31	\$ 127,535	\$ 54.50	\$ 113,362	\$ 125,251	\$ 72.11	\$ 149,989
92	Public Administration	13-0000	Business and Financial Operations Occupations	9,280	\$ 41.33	\$ 85,965	\$ 31.96	\$ 66,477	\$ 83,616	\$ 49.81	\$ 103,605
92	Public Administration	13-1020	Buyers and Purchasing Agents	250	\$ 41.48	\$ 86,270	\$ 34.66	\$ 72,093	\$ 83,096	\$ 49.81	\$ 103,605
92	Public Administration	13-1041	Compliance Officers	1,070	\$ 38.55	\$ 80,187	\$ 29.12	\$ 60,570	\$ 80,392	\$ 47.54	\$ 98,883
92	Public Administration	13-1071	Human Resources Specialists	430	\$ 35.70	\$ 74,255	\$ 24.39	\$ 50,731	\$ 71,947	\$ 44.00	\$ 91,520
92	Public Administration	13-1082	Project Management Specialists	20	\$ 49.97	\$ 103,944	\$ 44.71	\$ 93,001	\$ 110,198	\$ 54.17	\$ 112,682
92	Public Administration	13-1111	Management Analysts	1,340	\$ 45.81	\$ 95,292	\$ 36.66	\$ 76,253	\$ 99,445	\$ 55.42	\$ 115,274
92	Public Administration	13-1141	Compensation, Benefits, and Job Analysis Specialists	350	\$ 33.14	\$ 68,934	\$ 26.67	\$ 55,474	\$ 64,605	\$ 37.30	\$ 77,584
92	Public Administration	13-1151	Training and Development Specialists	130	\$ 41.83	\$ 87,015	\$ 35.63	\$ 74,110	\$ 83,616	\$ 49.26	\$ 102,461
92	Public Administration	13-1161	Market Research Analysts and Marketing Specialists	30	\$ 40.63	\$ 84,517	\$ 35.09	\$ 72,987	\$ 84,198	\$ 45.67	\$ 94,994
92	Public Administration	13-1199	Business Operations Specialists, All Other	3,420	\$ 41.38	\$ 86,071	\$ 32.80	\$ 68,224	\$ 83,200	\$ 48.74	\$ 101,379
92	Public Administration	13-2011	Accountants and Auditors	690	\$ 42.31	\$ 87,997	\$ 34.80	\$ 72,384	\$ 88,171	\$ 49.81	\$ 103,605
92	Public Administration	13-2020	Property Appraisers and Assessors	30	\$ 47.10	\$ 97,969	\$ 38.13	\$ 79,305	\$ 98,883	\$ 56.70	\$ 117,939
92	Public Administration	13-2031	Budget Analysts	140	\$ 40.34	\$ 83,907	\$ 31.76	\$ 66,061	\$ 82,139	\$ 45.67	\$ 94,994
92	Public Administration	13-2051	Financial and Investment Analysts	30	\$ 37.77	\$ 78,568	\$ 28.86	\$ 60,039	\$ 78,031	\$ 41.69	\$ 86,705
92	Public Administration	13-2061	Financial Examiners	50	\$ 44.33	\$ 92,214	\$ 29.12	\$ 60,570	\$ 87,152	\$ 49.81	\$ 103,605
92	Public Administration	13-2072	Loan Officers	40	\$ 35.64	\$ 74,131	\$ 30.33	\$ 63,086	\$ 69,472	\$ 39.84	\$ 82,867
92	Public Administration	13-2081	Tax Examiners and Collectors, and Revenue Agents	220	\$ 39.58	\$ 82,325	\$ 30.17	\$ 62,754	\$ 80,392	\$ 47.54	\$ 98,883
92	Public Administration	13-2099	Financial Specialists, All Other	800	\$ 45.00	\$ 93,602	\$ 36.61	\$ 76,149	\$ 90,106	\$ 52.20	\$ 108,576
92	Public Administration	15-0000	Computer and Mathematical Occupations	1,780	\$ 43.72	\$ 90,928	\$ 35.63	\$ 74,110	\$ 90,605	\$ 51.62	\$ 107,370
92	Public Administration	15-1211	Computer Systems Analysts	240	\$ 42.03	\$ 87,420	\$ 32.02	\$ 66,602	\$ 86,216	\$ 53.09	\$ 110,427
92	Public Administration	15-1231	Computer Network Support Specialists	30	\$ 42.27	\$ 87,914	\$ 35.09	\$ 72,987	\$ 94,745	\$ 49.81	\$ 103,605
92	Public Administration	15-1232	Computer User Support Specialists	200	\$ 37.97	\$ 78,980	\$ 34.40	\$ 71,552	\$ 78,874	\$ 42.39	\$ 88,171
92	Public Administration	15-1242	Database Administrators	70	\$ 53.46	\$ 111,193	\$ 50.47	\$ 104,978	\$ 115,274	\$ 57.33	\$ 119,246
92	Public Administration	15-1244	Network and Computer Systems Administrators	460	\$ 40.93	\$ 85,134	\$ 33.05	\$ 68,744	\$ 79,477	\$ 49.81	\$ 103,605
92	Public Administration	15-1251	Computer Programmers	70	\$ 52.11	\$ 108,399	\$ 49.81	\$ 103,605	\$ 111,322	\$ 55.42	\$ 115,274
92	Public Administration	15-1252	Software Developers	470	\$ 47.35	\$ 98,482	\$ 40.48	\$ 84,198	\$ 101,379	\$ 53.52	\$ 111,322
92	Public Administration	15-1299	Computer Occupations, All Other	130	\$ 39.71	\$ 82,606	\$ 23.48	\$ 48,838	\$ 74,901	\$ 60.08	\$ 124,966
92	Public Administration	17-0000	Architecture and Engineering Occupations	1,120	\$ 43.68	\$ 90,853	\$ 36.22	\$ 75,338	\$ 86,029	\$ 50.16	\$ 104,333
92	Public Administration	17-2051	Civil Engineers	640	\$ 45.39	\$ 94,404	\$ 36.22	\$ 75,338	\$ 93,350	\$ 53.52	\$ 111,322
92	Public Administration	17-2081	Environmental Engineers	190	\$ 39.76	\$ 82,708	\$ 31.34	\$ 65,187	\$ 80,392	\$ 47.54	\$ 98,883
92	Public Administration	17-3022	Civil Engineering Technologists and Technicians	50	\$ 30.74	\$ 63,932	\$ 27.12	\$ 56,410	\$ 65,187	\$ 36.01	\$ 74,901

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	19-0000	Life, Physical, and Social Science Occupations	2,200	\$ 41.51	\$ 86,344	\$ 31.89	\$ 66,331	\$ 88,837	\$ 49.81	\$ 103,605
92	Public Administration	19-1031	Conservation Scientists	30	\$ 46.02	\$ 95,712	\$ 39.49	\$ 82,139	\$ 95,888	\$ 54.70	\$ 113,776
92	Public Administration	19-2031	Chemists	50	\$ 44.83	\$ 93,243	\$ 36.58	\$ 76,086	\$ 94,931	\$ 54.70	\$ 113,776
92	Public Administration	19-2041	Environmental Scientists and Specialists, Including Health	730	\$ 39.14	\$ 81,418	\$ 29.18	\$ 60,694	\$ 80,392	\$ 47.54	\$ 98,883
92	Public Administration	19-2042	Geoscientists, Except Hydrologists and Geographers	40	\$ 42.92	\$ 89,273	\$ 33.24	\$ 69,139	\$ 86,029	\$ 47.54	\$ 98,883
92	Public Administration	19-2099	Physical Scientists, All Other	100	\$ 52.18	\$ 108,527	\$ 47.54	\$ 98,883	\$ 109,595	\$ 60.08	\$ 124,966
92	Public Administration	19-3051	Urban and Regional Planners	30	\$ 43.62	\$ 90,738	\$ 30.54	\$ 63,523	\$ 92,177	\$ 52.47	\$ 109,142
92	Public Administration	19-4042	Environmental Science and Protection Technicians, Including Health	60	\$ 26.87	\$ 55,894	\$ 20.00	\$ 41,600	\$ 52,000	\$ 30.00	\$ 62,400
92	Public Administration	19-5011	Occupational Health and Safety Specialists	570	\$ 42.72	\$ 88,866	\$ 38.21	\$ 79,477	\$ 94,370	\$ 49.81	\$ 103,605
92	Public Administration	21-0000	Community and Social Service Occupations	1,530	\$ 39.25	\$ 81,636	\$ 30.62	\$ 63,679	\$ 83,200	\$ 45.75	\$ 95,170
92	Public Administration	21-1021	Child, Family, and School Social Workers	80	\$ 37.53	\$ 78,055	\$ 30.62	\$ 63,679	\$ 83,119	\$ 39.96	\$ 83,119
92	Public Administration	21-1091	Health Education Specialists	10	\$ 41.04	\$ 85,355	\$ 26.23	\$ 54,558	\$ 67,877	\$ 55.34	\$ 115,107
92	Public Administration	21-1093	Social and Human Service Assistants	220	\$ 34.60	\$ 71,959	\$ 25.91	\$ 53,893	\$ 77,871	\$ 45.75	\$ 95,170
92	Public Administration	21-1099	Community and Social Service Specialists, All Other	300	\$ 36.27	\$ 75,449	\$ 26.67	\$ 55,474	\$ 73,136	\$ 43.32	\$ 90,106
92	Public Administration	23-0000	Legal Occupations	1,480	\$ 53.40	\$ 111,078	\$ 43.88	\$ 91,270	\$ 107,370	\$ 63.58	\$ 132,246
92	Public Administration	23-1011	Lawyers	1,080	\$ 56.16	\$ 116,804	\$ 46.10	\$ 95,888	\$ 111,322	\$ 64.59	\$ 134,347
92	Public Administration	23-1023	Judges, Magistrate Judges, and Magistrates	50	\$ 82.29	\$ 171,169	\$ 70.75	\$ 147,160	\$ 196,227	\$ 94.34	\$ 196,227
92	Public Administration	23-2011	Paralegals and Legal Assistants	130	\$ 33.67	\$ 70,032	\$ 29.69	\$ 61,755	\$ 68,370	\$ 37.71	\$ 78,437
92	Public Administration	23-2099	Legal Support Workers, All Other	70	\$ 44.91	\$ 93,422	\$ 30.61	\$ 63,669	\$ 89,656	\$ 53.64	\$ 111,571
92	Public Administration	25-0000	Educational Instruction and Library Occupations	550	\$ 38.42	\$ 79,913	\$ 29.18	\$ 60,694	\$ 82,139	\$ 49.26	\$ 102,461
92	Public Administration	25-4011	Archivists	10	\$ 43.05	\$ 89,539	\$ 33.05	\$ 68,744	\$ 95,638	\$ 47.54	\$ 98,883
92	Public Administration	25-4022	Librarians and Media Collections Specialists	120	\$ 37.53	\$ 78,057	\$ 31.19	\$ 64,870	\$ 77,538	\$ 40.44	\$ 84,109
92	Public Administration	25-4031	Library Technicians	130	\$ 22.44	\$ 46,672	\$ 19.74	\$ 41,052	\$ 46,987	\$ 27.76	\$ 57,741
92	Public Administration	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	150	\$ 41.68	\$ 86,691	\$ 33.67	\$ 70,034	\$ 84,656	\$ 47.70	\$ 99,216
92	Public Administration	27-3031	Public Relations Specialists	100	\$ 44.22	\$ 91,975	\$ 36.43	\$ 75,774	\$ 94,370	\$ 50.47	\$ 104,978
92	Public Administration	29-0000	Healthcare Practitioners and Technical Occupations	280	\$ 48.62	\$ 101,120	\$ 36.43	\$ 75,774	\$ 91,270	\$ 51.60	\$ 107,328
92	Public Administration	29-1141	Registered Nurses	70	\$ 43.80	\$ 91,113	\$ 41.04	\$ 85,355	\$ 86,029	\$ 47.54	\$ 98,883
92	Public Administration	29-1229	Physicians, All Other	10	\$ 98.55	\$ 204,982	\$ 69.42	\$ 144,394	\$ 210,600		
92	Public Administration	29-2042	Emergency Medical Technicians	40	\$ 30.89	\$ 64,258	\$ 24.94	\$ 51,871	\$ 52,177	\$ 37.70	\$ 78,412
92	Public Administration	33-0000	Protective Service Occupations	3,470	\$ 41.03	\$ 85,333	\$ 28.78	\$ 59,862	\$ 85,503	\$ 47.83	\$ 99,486
92	Public Administration	33-1012	First-Line Supervisors of Police and Detectives	210	\$ 67.48	\$ 140,363	\$ 60.63	\$ 126,114	\$ 144,310	\$ 75.71	\$ 157,475
92	Public Administration	33-1099	First-Line Supervisors of Protective Service Workers, All Other	20	\$ 45.13	\$ 93,860	\$ 34.17	\$ 71,073	\$ 76,253	\$ 46.11	\$ 95,918
92	Public Administration	33-2011	Firefighters	300	\$ 37.77	\$ 78,556	\$ 28.12	\$ 58,493	\$ 83,770	\$ 45.03	\$ 93,656
92	Public Administration	33-2021	Fire Inspectors and Investigators	60	\$ 35.61	\$ 74,069	\$ 28.41	\$ 59,103	\$ 70,637	\$ 42.39	\$ 88,171
92	Public Administration	33-3021	Detectives and Criminal Investigators	390	\$ 51.76	\$ 107,666	\$ 40.91	\$ 85,093	\$ 101,161	\$ 58.16	\$ 120,973
92	Public Administration	33-3051	Police and Sheriff's Patrol Officers		\$ 40.43	\$ 84,097	\$ 28.90	\$ 60,119	\$ 82,014	\$ 46.33	\$ 96,369
92	Public Administration	33-9011	Animal Control Workers	20	\$ 27.05	\$ 56,271	\$ 22.92	\$ 47,683	\$ 58,279	\$ 30.74	\$ 63,936
92	Public Administration	33-9032	Security Guards	270	\$ 23.30	\$ 48,459	\$ 19.00	\$ 39,520	\$ 46,842	\$ 26.91	\$ 55,973
92	Public Administration	33-9091	Crossing Guards and Flaggers	150	\$ 20.71	\$ 43,067	\$ 19.39	\$ 40,338	\$ 40,529	\$ 22.99	\$ 47,810
92	Public Administration	33-9099	Protective Service Workers, All Other	120	\$ 30.65	\$ 63,761	\$ 26.48	\$ 55,078	\$ 61,630	\$ 30.44	\$ 63,324
92	Public Administration	37-0000	Building and Grounds Cleaning and Maintenance Occupations	200	\$ 25.98	\$ 54,033	\$ 21.79	\$ 45,319	\$ 49,494	\$ 30.59	\$ 63,621
92	Public Administration	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	10	\$ 36.32	\$ 75,539	\$ 31.34	\$ 65,187	\$ 74,901	\$ 36.01	\$ 74,901
92	Public Administration	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	10	\$ 40.63	\$ 84,516	\$ 35.30	\$ 73,434	\$ 80,204	\$ 44.35	\$ 92,240
92	Public Administration	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	50	\$ 21.00	\$ 43,688	\$ 17.63	\$ 36,670	\$ 44,845	\$ 23.47	\$ 48,808
92	Public Administration	37-3011	Landscaping and Groundskeeping Workers	100	\$ 23.86	\$ 49,623	\$ 21.79	\$ 45,319	\$ 47,921	\$ 25.00	\$ 51,999
92	Public Administration	37-3013	Tree Trimmers and Pruners	20	\$ 28.54	\$ 59,364	\$ 23.22	\$ 48,302	\$ 58,139	\$ 32.09	\$ 66,740
92	Public Administration	39-0000	Personal Care and Service Occupations	290	\$ 17.77	\$ 36,971	\$ 14.31	\$ 29,774	\$ 29,774	\$ 18.75	\$ 39,001

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except Gr	30	\$ 29.09	\$ 60,499	\$ 25.28	\$ 52,573	\$ 62,714	\$ 33.20	\$ 69,056
92	Public Administration	39-2021	Animal Caretakers	10	\$ 22.69	\$ 47,199	\$ 21.00	\$ 43,680	\$ 44,924	\$ 25.98	\$ 54,042
92	Public Administration	39-7010	Tour and travel guides	10	\$ 15.65	\$ 32,553	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
92	Public Administration	39-9032	Recreation Workers	200	\$ 15.90	\$ 33,069	\$ 14.31	\$ 29,774	\$ 29,774	\$ 15.07	\$ 31,336
92	Public Administration	41-0000	Sales and Related Occupations	50	\$ 24.91	\$ 51,814	\$ 16.24	\$ 33,779	\$ 43,335	\$ 34.34	\$ 71,418
92	Public Administration	41-2011	Cashiers	40	\$ 21.23	\$ 44,162	\$ 16.24	\$ 33,779	\$ 36,306	\$ 23.73	\$ 49,350
92	Public Administration	43-0000	Office and Administrative Support Occupations	5,000	\$ 27.46	\$ 57,110	\$ 21.36	\$ 44,429	\$ 54,496	\$ 31.40	\$ 65,312
92	Public Administration	43-1011	First-Line Supervisors of Office and Administrative Support Workers	290	\$ 37.72	\$ 78,458	\$ 33.67	\$ 70,034	\$ 77,979	\$ 39.98	\$ 83,167
92	Public Administration	43-3031	Bookkeeping, Accounting, and Auditing Clerks	60	\$ 25.40	\$ 52,839	\$ 22.88	\$ 47,595	\$ 54,496	\$ 27.88	\$ 57,995
92	Public Administration	43-3061	Procurement Clerks	30	\$ 29.49	\$ 61,345	\$ 25.35	\$ 52,728	\$ 60,080	\$ 31.40	\$ 65,312
92	Public Administration	43-3099	Financial Clerks, All Other	40	\$ 24.19	\$ 50,315	\$ 22.29	\$ 46,363	\$ 50,586	\$ 26.06	\$ 54,205
92	Public Administration	43-4031	Court, Municipal, and License Clerks	820	\$ 25.05	\$ 52,110	\$ 21.23	\$ 44,158	\$ 50,664	\$ 28.68	\$ 59,654
92	Public Administration	43-4061	Eligibility Interviewers, Government Programs	70	\$ 27.15	\$ 56,472	\$ 22.32	\$ 46,435	\$ 57,034	\$ 31.58	\$ 65,693
92	Public Administration	43-4071	File Clerks	20	\$ 24.28	\$ 50,501	\$ 21.96	\$ 45,677	\$ 52,125	\$ 26.44	\$ 54,995
92	Public Administration	43-4121	Library Assistants, Clerical	50	\$ 21.11	\$ 43,903	\$ 16.39	\$ 34,095	\$ 45,166	\$ 25.15	\$ 52,316
92	Public Administration	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	70	\$ 25.96	\$ 53,997	\$ 23.33	\$ 48,526	\$ 50,731	\$ 29.05	\$ 60,424
92	Public Administration	43-4171	Receptionists and Information Clerks	10	\$ 22.92	\$ 47,669	\$ 14.13	\$ 29,390	\$ 49,522	\$ 28.78	\$ 59,868
92	Public Administration	43-4199	Information and Record Clerks, All Other	160	\$ 25.38	\$ 52,786	\$ 22.85	\$ 47,528	\$ 52,125	\$ 28.68	\$ 59,654
92	Public Administration	43-5031	Public Safety Telecommunicators	200	\$ 27.47	\$ 57,137	\$ 20.97	\$ 43,618	\$ 55,825	\$ 33.06	\$ 68,765
92	Public Administration	43-5071	Shipping, Receiving, and Inventory Clerks	40	\$ 25.56	\$ 53,174	\$ 23.19	\$ 48,235	\$ 52,042	\$ 26.91	\$ 55,973
92	Public Administration	43-6011	Executive Secretaries and Executive Administrative Assistants	610	\$ 37.54	\$ 78,082	\$ 29.12	\$ 60,570	\$ 69,139	\$ 44.00	\$ 91,520
92	Public Administration	43-6012	Legal Secretaries and Administrative Assistants	90	\$ 29.48	\$ 61,327	\$ 26.54	\$ 55,203	\$ 62,400	\$ 32.20	\$ 66,976
92	Public Administration	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	710	\$ 28.51	\$ 59,299	\$ 24.54	\$ 51,043	\$ 60,320	\$ 32.87	\$ 68,370
92	Public Administration	43-9021	Data Entry Keyers	180	\$ 21.09	\$ 43,874	\$ 17.25	\$ 35,880	\$ 42,037	\$ 23.97	\$ 49,858
92	Public Administration	43-9022	Word Processors and Typists	410	\$ 21.82	\$ 45,396	\$ 17.63	\$ 36,670	\$ 42,518	\$ 26.20	\$ 54,496
92	Public Administration	43-9061	Office Clerks, General	490	\$ 22.40	\$ 46,596	\$ 17.85	\$ 37,128	\$ 45,541	\$ 27.87	\$ 57,970
92	Public Administration	43-9199	Office and Administrative Support Workers, All Other	230	\$ 31.48	\$ 65,472	\$ 22.00	\$ 45,760	\$ 57,034	\$ 39.97	\$ 83,138
92	Public Administration	47-0000	Construction and Extraction Occupations	1,100	\$ 32.80	\$ 68,214	\$ 24.60	\$ 51,168	\$ 64,671	\$ 39.49	\$ 82,139
92	Public Administration	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	140	\$ 41.23	\$ 85,757	\$ 35.08	\$ 72,968	\$ 81,773	\$ 50.35	\$ 104,727
92	Public Administration	47-2031	Carpenters	20	\$ 31.24	\$ 64,983	\$ 28.84	\$ 59,987	\$ 62,463	\$ 30.83	\$ 64,126
92	Public Administration	47-2061	Construction Laborers	40	\$ 24.56	\$ 51,083	\$ 16.32	\$ 33,950	\$ 47,061	\$ 31.64	\$ 65,817
92	Public Administration	47-2073	Operating Engineers and Other Construction Equipment Operators	90	\$ 30.66	\$ 63,764	\$ 28.15	\$ 58,552	\$ 62,315	\$ 35.06	\$ 72,931
92	Public Administration	47-2111	Electricians	20	\$ 29.94	\$ 62,275	\$ 25.87	\$ 53,810	\$ 64,126	\$ 31.90	\$ 66,360
92	Public Administration	47-2141	Painters, Construction and Maintenance	10	\$ 30.38	\$ 63,192	\$ 26.86	\$ 55,869	\$ 62,067	\$ 30.83	\$ 64,126
92	Public Administration	47-2151	Pipelayers	10	\$ 26.32	\$ 54,754	\$ 19.42	\$ 40,399	\$ 52,299	\$ 34.41	\$ 71,564
92	Public Administration	47-2152	Plumbers, Pipefitters, and Steamfitters	30	\$ 28.67	\$ 59,627	\$ 24.60	\$ 51,169	\$ 51,750	\$ 33.65	\$ 69,984
92	Public Administration	47-4011	Construction and Building Inspectors	490	\$ 36.77	\$ 76,476	\$ 29.37	\$ 61,090	\$ 77,186	\$ 43.07	\$ 89,586
92	Public Administration	47-4051	Highway Maintenance Workers	220	\$ 22.95	\$ 47,732	\$ 19.32	\$ 40,182	\$ 46,340	\$ 24.16	\$ 50,253
92	Public Administration	49-0000	Installation, Maintenance, and Repair Occupations	720	\$ 30.22	\$ 62,853	\$ 24.56	\$ 51,085	\$ 62,169	\$ 33.93	\$ 70,574
92	Public Administration	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	140	\$ 36.20	\$ 75,294	\$ 30.75	\$ 63,960	\$ 71,552	\$ 40.68	\$ 84,611
92	Public Administration	49-3023	Automotive Service Technicians and Mechanics	50	\$ 32.43	\$ 67,461	\$ 30.42	\$ 63,277	\$ 67,122	\$ 32.27	\$ 67,122
92	Public Administration	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	80	\$ 32.66	\$ 67,933	\$ 29.21	\$ 60,757	\$ 69,040	\$ 33.93	\$ 70,574
92	Public Administration	49-9041	Industrial Machinery Mechanics	30	\$ 35.74	\$ 74,337	\$ 30.45	\$ 63,334	\$ 79,510	\$ 43.98	\$ 91,483
92	Public Administration	49-9071	Maintenance and Repair Workers, General	260	\$ 25.37	\$ 52,763	\$ 21.87	\$ 45,490	\$ 51,340	\$ 29.55	\$ 61,461
92	Public Administration	49-9098	Helpers--Installation, Maintenance, and Repair Workers	30	\$ 19.58	\$ 40,716	\$ 17.53	\$ 36,462	\$ 37,856	\$ 20.45	\$ 42,532
92	Public Administration	49-9099	Installation, Maintenance, and Repair Workers, All Other	50	\$ 30.38	\$ 63,194	\$ 19.01	\$ 39,541	\$ 52,000	\$ 49.99	\$ 103,979
92	Public Administration	51-0000	Production Occupations	200	\$ 32.62	\$ 67,843	\$ 25.50	\$ 53,040	\$ 64,126	\$ 36.49	\$ 75,905

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Mercer County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	51-1011	First-Line Supervisors of Production and Operating Workers	40	\$ 40.95	\$ 85,176	\$ 35.30	\$ 73,420	\$ 73,420	\$ 50.40	\$ 104,828
92	Public Administration	51-8031	Water and Wastewater Treatment Plant and System Operators	120	\$ 31.46	\$ 65,443	\$ 24.24	\$ 50,412	\$ 60,840	\$ 36.49	\$ 75,905
92	Public Administration	53-0000	Transportation and Material Moving Occupations	480	\$ 28.64	\$ 59,567	\$ 22.76	\$ 47,341	\$ 59,301	\$ 33.16	\$ 68,973
92	Public Administration	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	30	\$ 39.69	\$ 82,548	\$ 33.37	\$ 69,409	\$ 79,924	\$ 45.49	\$ 94,619
92	Public Administration	53-3032	Heavy and Tractor-Trailer Truck Drivers	50	\$ 27.76	\$ 57,744	\$ 25.82	\$ 53,703	\$ 53,703	\$ 29.45	\$ 61,256
92	Public Administration	53-3033	Light Truck Drivers	20	\$ 28.34	\$ 58,953	\$ 25.31	\$ 52,640	\$ 53,498	\$ 34.93	\$ 72,662
92	Public Administration	53-3053	Shuttle Drivers and Chauffeurs	30	\$ 24.07	\$ 50,068	\$ 23.69	\$ 49,269	\$ 49,269	\$ 27.88	\$ 57,982
92	Public Administration	53-6021	Parking Attendants	40	\$ 16.42	\$ 34,161	\$ 14.19	\$ 29,521	\$ 33,178	\$ 18.15	\$ 37,744
92	Public Administration	53-6051	Transportation Inspectors	20	\$ 36.84	\$ 76,627	\$ 31.23	\$ 64,958	\$ 66,747	\$ 34.47	\$ 71,698
92	Public Administration	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	50	\$ 24.74	\$ 51,457	\$ 20.98	\$ 43,643	\$ 46,881	\$ 26.81	\$ 55,768
92	Public Administration	53-7065	Stockers and Order Fillers	60	\$ 27.39	\$ 56,963	\$ 23.22	\$ 48,298	\$ 57,034	\$ 30.39	\$ 63,211
92	Public Administration	53-7081	Refuse and Recyclable Material Collectors	20	\$ 22.37	\$ 46,529	\$ 14.13	\$ 29,390	\$ 48,672	\$ 28.22	\$ 58,688

Foot Notes:

Occupations that do not normally work 2,080 hours per year will have a "Salary" but the equivalent "Hourly" wage will be blank. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

The mean wage equals the weighted average wage. Wages are not publishable when there is a quality issue or there is an employer-confidentiality issue. In these instances, all hourly and salary columns will be blank.

The 25th percentile is an estimate of the wage that 25% of the employees reported in the occupation made less than while 75% made more. Likewise for the estimates of the 50th percentile (50% made less and 50% made more) and the 75th percentile (75% made less and 25% made more).

* Estimated Employment is not the reported employment for the occupation, but rather represents an estimate of the number of employees in that occupation in the defined geographic area and industry. Rounded to the nearest 10, this column will be blank in instances where (a) the employment's relative standard error is greater than 50%, or (b) when there are an insufficient number of employers / employment to guarantee employer confidentiality.