

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
11	Agriculture, Forestry, Fishing and Hunting	00-0000	Total all occupations	250	\$ 21.74	\$ 45,219	\$ 16.63	\$ 34,599	\$ 41,961	\$ 22.62	\$ 47,046
11	Agriculture, Forestry, Fishing and Hunting	45-0000	Farming, Fishing, and Forestry Occupations	70	\$ 22.78	\$ 47,388	\$ 17.58	\$ 36,567	\$ 46,037	\$ 24.18	\$ 50,293
22	Utilities	00-0000	Total all occupations	3,160	\$ 46.50	\$ 96,726	\$ 36.27	\$ 75,445	\$ 96,011	\$ 53.65	\$ 111,597
22	Utilities	11-0000	Management Occupations	200	\$ 86.30	\$ 179,508	\$ 62.25	\$ 129,479	\$ 164,400	\$ 98.49	\$ 204,855
22	Utilities	11-1021	General and Operations Managers	50	\$ 108.87	\$ 226,451	\$ 80.82	\$ 168,098	\$ 199,241		
22	Utilities	11-3013	Facilities Managers	20	\$ 69.87	\$ 145,338	\$ 62.25	\$ 129,479	\$ 132,907	\$ 83.15	\$ 172,944
22	Utilities	11-3051	Industrial Production Managers	40	\$ 79.42	\$ 165,199	\$ 63.44	\$ 131,964	\$ 158,770	\$ 97.27	\$ 202,318
22	Utilities	11-9041	Architectural and Engineering Managers	10	\$ 82.35	\$ 171,284	\$ 60.03	\$ 124,860	\$ 168,210	\$ 97.87	\$ 203,576
22	Utilities	11-9199	Managers, All Other	20	\$ 75.64	\$ 157,327	\$ 59.97	\$ 124,740	\$ 160,830	\$ 87.55	\$ 182,098
22	Utilities	13-0000	Business and Financial Operations Occupations	180	\$ 49.65	\$ 103,267	\$ 38.28	\$ 79,620	\$ 101,256	\$ 58.92	\$ 122,551
22	Utilities	13-1071	Human Resources Specialists	20	\$ 47.00	\$ 97,768	\$ 39.58	\$ 82,330	\$ 89,392	\$ 55.90	\$ 116,274
22	Utilities	13-1082	Project Management Specialists	20	\$ 57.99	\$ 120,617	\$ 47.88	\$ 99,589	\$ 126,178	\$ 62.02	\$ 129,002
22	Utilities	13-1111	Management Analysts	20	\$ 54.77	\$ 113,926	\$ 48.00	\$ 99,835	\$ 106,307	\$ 64.99	\$ 135,183
22	Utilities	13-1151	Training and Development Specialists	10	\$ 49.61	\$ 103,180	\$ 49.06	\$ 102,035	\$ 104,567	\$ 50.27	\$ 104,567
22	Utilities	13-1199	Business Operations Specialists, All Other	40	\$ 46.31	\$ 96,334	\$ 38.29	\$ 79,640	\$ 97,452	\$ 48.68	\$ 101,256
22	Utilities	13-2011	Accountants and Auditors	20	\$ 51.73	\$ 107,602	\$ 45.06	\$ 93,715	\$ 106,810	\$ 62.34	\$ 129,673
22	Utilities	15-0000	Computer and Mathematical Occupations	20	\$ 53.29	\$ 110,837	\$ 44.74	\$ 93,068	\$ 105,231	\$ 64.09	\$ 133,297
22	Utilities	17-0000	Architecture and Engineering Occupations	130	\$ 52.63	\$ 109,476	\$ 45.11	\$ 93,822	\$ 106,825	\$ 58.83	\$ 122,361
22	Utilities	17-3012	Electrical and Electronics Drafters	10	\$ 50.04	\$ 104,090	\$ 49.86	\$ 103,717	\$ 103,784	\$ 50.34	\$ 104,710
22	Utilities	19-0000	Life, Physical, and Social Science Occupations	30	\$ 48.24	\$ 100,343	\$ 39.00	\$ 81,116	\$ 98,005	\$ 59.18	\$ 123,086
22	Utilities	37-0000	Building and Grounds Cleaning and Maintenance Occupations	30	\$ 21.07	\$ 43,828	\$ 19.01	\$ 39,539	\$ 39,539	\$ 24.64	\$ 51,250
22	Utilities	41-0000	Sales and Related Occupations	40	\$ 49.37	\$ 102,680	\$ 36.69	\$ 76,309	\$ 85,717	\$ 48.22	\$ 100,291
22	Utilities	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	20	\$ 51.09	\$ 106,261	\$ 37.86	\$ 78,757	\$ 83,993	\$ 47.18	\$ 98,134
22	Utilities	43-0000	Office and Administrative Support Occupations	700	\$ 34.61	\$ 71,989	\$ 28.42	\$ 59,117	\$ 73,046	\$ 39.24	\$ 81,627
22	Utilities	43-1011	First-Line Supervisors of Office and Administrative Support Workers	60	\$ 47.81	\$ 99,449	\$ 42.47	\$ 88,342	\$ 97,495	\$ 51.36	\$ 106,827
22	Utilities	43-3031	Bookkeeping, Accounting, and Auditing Clerks	20	\$ 42.53	\$ 88,461	\$ 26.72	\$ 55,573	\$ 84,884	\$ 59.77	\$ 124,324
22	Utilities	43-4051	Customer Service Representatives	180	\$ 33.64	\$ 69,974	\$ 29.14	\$ 60,611	\$ 71,514	\$ 35.59	\$ 74,033
22	Utilities	43-5041	Meter Readers, Utilities	230	\$ 30.62	\$ 63,690	\$ 22.81	\$ 47,445	\$ 62,751	\$ 36.45	\$ 75,817
22	Utilities	43-5061	Production, Planning, and Expediting Clerks	30	\$ 33.61	\$ 69,912	\$ 27.01	\$ 56,183	\$ 63,758	\$ 38.50	\$ 80,085
22	Utilities	43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$ 40.26	\$ 83,740	\$ 40.87	\$ 85,017	\$ 85,018	\$ 40.88	\$ 85,020
22	Utilities	43-9061	Office Clerks, General	80	\$ 34.85	\$ 72,487	\$ 28.67	\$ 59,641	\$ 77,460	\$ 42.89	\$ 89,221
22	Utilities	47-0000	Construction and Extraction Occupations	260	\$ 40.88	\$ 85,028	\$ 29.75	\$ 61,880	\$ 88,083	\$ 49.26	\$ 102,467
22	Utilities	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	30	\$ 44.94	\$ 93,481	\$ 36.23	\$ 75,354	\$ 101,700	\$ 49.55	\$ 103,068
22	Utilities	47-2073	Operating Engineers and Other Construction Equipment Operators	40	\$ 44.98	\$ 93,559	\$ 40.75	\$ 84,761	\$ 94,120	\$ 48.07	\$ 99,991
22	Utilities	47-2111	Electricians	20	\$ 37.25	\$ 77,476	\$ 30.19	\$ 62,798	\$ 81,754	\$ 46.19	\$ 96,081
22	Utilities	49-0000	Installation, Maintenance, and Repair Occupations	1,130	\$ 47.47	\$ 98,738	\$ 40.63	\$ 84,520	\$ 99,426	\$ 55.44	\$ 115,322
22	Utilities	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	110	\$ 55.25	\$ 114,910	\$ 48.17	\$ 100,189	\$ 125,012	\$ 62.26	\$ 129,499
22	Utilities	49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	80	\$ 51.54	\$ 107,202	\$ 49.51	\$ 102,983	\$ 107,796	\$ 56.42	\$ 117,344
22	Utilities	49-3023	Automotive Service Technicians and Mechanics	10	\$ 47.63	\$ 99,070	\$ 47.17	\$ 98,124	\$ 100,463	\$ 49.25	\$ 102,448
22	Utilities	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	270	\$ 43.64	\$ 90,781	\$ 38.77	\$ 80,637	\$ 98,395	\$ 47.80	\$ 99,426
22	Utilities	49-9041	Industrial Machinery Mechanics	130	\$ 44.32	\$ 92,193	\$ 37.23	\$ 77,449	\$ 93,152	\$ 48.01	\$ 99,866
22	Utilities	49-9051	Electrical Power-Line Installers and Repairers	240	\$ 54.41	\$ 113,183	\$ 52.49	\$ 109,189	\$ 118,443	\$ 58.24	\$ 121,135
22	Utilities	49-9071	Maintenance and Repair Workers, General	110	\$ 42.02	\$ 87,408	\$ 40.63	\$ 84,520	\$ 86,076	\$ 44.57	\$ 92,707
22	Utilities	51-0000	Production Occupations	370	\$ 47.57	\$ 98,947	\$ 39.45	\$ 82,060	\$ 101,576	\$ 55.16	\$ 114,723
22	Utilities	51-1011	First-Line Supervisors of Production and Operating Workers	90	\$ 57.30	\$ 119,184	\$ 49.25	\$ 102,447	\$ 119,216	\$ 61.71	\$ 128,348
22	Utilities	51-8012	Power Distributors and Dispatchers	40	\$ 55.86	\$ 116,193	\$ 48.83	\$ 101,560	\$ 103,321	\$ 62.13	\$ 129,231
22	Utilities	51-8031	Water and Wastewater Treatment Plant and System Operators	100	\$ 36.82	\$ 76,583	\$ 30.56	\$ 63,566	\$ 76,189	\$ 45.09	\$ 93,793

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
22	Utilities	51-8092	Gas Plant Operators	60	\$ 48.90	\$ 101,714	\$ 48.83	\$ 101,576	\$ 101,576	\$ 52.71	\$ 109,637
22	Utilities	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	20	\$ 37.63	\$ 78,272	\$ 30.17	\$ 62,747	\$ 90,806	\$ 45.19	\$ 93,996
22	Utilities	53-0000	Transportation and Material Moving Occupations	70	\$ 37.45	\$ 77,893	\$ 36.36	\$ 75,619	\$ 78,936	\$ 37.97	\$ 78,970
22	Utilities	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10	\$ 28.43	\$ 59,125	\$ 24.00	\$ 49,921	\$ 55,837	\$ 33.91	\$ 70,532
22	Utilities	53-7065	Stockers and Order Fillers	10	\$ 39.60	\$ 82,370	\$ 36.36	\$ 75,619	\$ 77,757	\$ 44.80	\$ 93,186
23	Construction	00-0000	Total all occupations	41,290	\$ 40.50	\$ 84,245	\$ 24.68	\$ 51,343	\$ 71,594	\$ 50.00	\$ 104,000
23	Construction	11-0000	Management Occupations	3,090	\$ 79.32	\$ 164,993	\$ 57.20	\$ 118,979	\$ 156,586	\$ 82.68	\$ 171,984
23	Construction	11-1021	General and Operations Managers	560	\$ 98.31	\$ 204,494	\$ 60.11	\$ 125,036	\$ 164,985	\$ 111.53	\$ 231,981
23	Construction	11-2022	Sales Managers	120	\$ 64.45	\$ 134,049	\$ 39.47	\$ 82,097	\$ 113,584	\$ 81.58	\$ 169,682
23	Construction	11-3012	Administrative Services Managers	110	\$ 76.59	\$ 159,298	\$ 58.97	\$ 122,666	\$ 126,608	\$ 91.63	\$ 190,594
23	Construction	11-3021	Computer and Information Systems Managers	10	\$ 58.74	\$ 122,188	\$ 47.68	\$ 99,171	\$ 107,680	\$ 70.27	\$ 146,157
23	Construction	11-3031	Financial Managers	60	\$ 84.44	\$ 175,642	\$ 70.98	\$ 147,641	\$ 164,076	\$ 86.52	\$ 179,969
23	Construction	11-3071	Transportation, Storage, and Distribution Managers	20	\$ 48.84	\$ 101,586	\$ 36.60	\$ 76,133	\$ 79,100	\$ 51.13	\$ 106,349
23	Construction	11-9021	Construction Managers	2,000	\$ 74.40	\$ 154,753	\$ 58.94	\$ 122,587	\$ 157,281	\$ 82.68	\$ 171,984
23	Construction	11-9199	Managers, All Other	70	\$ 68.40	\$ 142,280	\$ 50.50	\$ 105,045	\$ 120,041	\$ 79.36	\$ 165,063
23	Construction	13-0000	Business and Financial Operations Occupations	2,470	\$ 43.44	\$ 90,359	\$ 29.86	\$ 62,103	\$ 83,345	\$ 51.19	\$ 106,466
23	Construction	13-1020	Buyers and Purchasing Agents	120	\$ 40.82	\$ 84,898	\$ 31.73	\$ 66,002	\$ 84,241	\$ 46.31	\$ 96,335
23	Construction	13-1051	Cost Estimators	700	\$ 41.81	\$ 86,964	\$ 27.25	\$ 56,685	\$ 79,149	\$ 52.88	\$ 109,990
23	Construction	13-1071	Human Resources Specialists	70	\$ 35.71	\$ 74,286	\$ 25.70	\$ 53,454	\$ 64,436	\$ 43.27	\$ 90,000
23	Construction	13-1082	Project Management Specialists	440	\$ 53.60	\$ 111,497	\$ 38.58	\$ 80,246	\$ 103,417	\$ 58.10	\$ 120,839
23	Construction	13-1111	Management Analysts	40	\$ 56.21	\$ 116,911	\$ 39.20	\$ 81,534	\$ 102,414	\$ 76.63	\$ 159,394
23	Construction	13-1161	Market Research Analysts and Marketing Specialists	50	\$ 29.81	\$ 62,004	\$ 27.22	\$ 56,625	\$ 56,625	\$ 29.86	\$ 62,103
23	Construction	13-1199	Business Operations Specialists, All Other	580	\$ 38.46	\$ 80,001	\$ 26.11	\$ 54,313	\$ 74,373	\$ 46.07	\$ 95,836
23	Construction	13-2011	Accountants and Auditors	330	\$ 49.43	\$ 102,806	\$ 39.17	\$ 81,469	\$ 97,604	\$ 53.08	\$ 110,398
23	Construction	15-0000	Computer and Mathematical Occupations	190	\$ 45.61	\$ 94,865	\$ 36.06	\$ 75,005	\$ 103,448	\$ 49.74	\$ 103,449
23	Construction	15-1232	Computer User Support Specialists	110	\$ 43.55	\$ 90,593	\$ 36.06	\$ 75,005	\$ 103,448	\$ 49.73	\$ 103,449
23	Construction	15-1244	Network and Computer Systems Administrators	20	\$ 32.51	\$ 67,631	\$ 24.17	\$ 50,279	\$ 63,468	\$ 48.32	\$ 100,506
23	Construction	15-1299	Computer Occupations, All Other	40	\$ 58.95	\$ 122,617	\$ 53.41	\$ 111,091	\$ 136,222	\$ 68.93	\$ 143,374
23	Construction	17-0000	Architecture and Engineering Occupations	410	\$ 46.79	\$ 97,316	\$ 35.31	\$ 73,451	\$ 81,007	\$ 57.97	\$ 120,572
23	Construction	17-2051	Civil Engineers	150	\$ 42.41	\$ 88,213	\$ 35.70	\$ 74,263	\$ 76,405	\$ 45.72	\$ 95,094
23	Construction	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	30	\$ 61.83	\$ 128,601	\$ 55.35	\$ 115,128	\$ 126,930	\$ 69.34	\$ 144,220
23	Construction	17-3013	Mechanical Drafters	30	\$ 56.51	\$ 117,550	\$ 49.28	\$ 102,500	\$ 123,873	\$ 61.75	\$ 128,438
23	Construction	17-3019	Drafters, All Other	30	\$ 32.29	\$ 67,168	\$ 26.74	\$ 55,612	\$ 66,384	\$ 31.92	\$ 66,384
23	Construction	19-0000	Life, Physical, and Social Science Occupations	40	\$ 34.78	\$ 72,334	\$ 23.49	\$ 48,862	\$ 70,830	\$ 38.52	\$ 80,132
23	Construction	19-5011	Occupational Health and Safety Specialists	20	\$ 42.38	\$ 88,147	\$ 34.25	\$ 71,242	\$ 80,085	\$ 51.50	\$ 107,119
23	Construction	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	150	\$ 30.30	\$ 63,027	\$ 20.66	\$ 42,972	\$ 53,375	\$ 35.11	\$ 73,030
23	Construction	37-0000	Building and Grounds Cleaning and Maintenance Occupations	160	\$ 21.90	\$ 45,557	\$ 19.10	\$ 39,733	\$ 43,991	\$ 24.82	\$ 51,635
23	Construction	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 26.54	\$ 55,203	\$ 22.97	\$ 47,768	\$ 60,346	\$ 29.01	\$ 60,349
23	Construction	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	110	\$ 21.12	\$ 43,920	\$ 19.10	\$ 39,733	\$ 41,279	\$ 22.00	\$ 45,767
23	Construction	41-0000	Sales and Related Occupations	2,120	\$ 40.33	\$ 83,888	\$ 23.72	\$ 49,346	\$ 63,042	\$ 48.86	\$ 101,624
23	Construction	41-1011	First-Line Supervisors of Retail Sales Workers	30	\$ 30.74	\$ 63,948	\$ 24.02	\$ 49,960	\$ 62,709	\$ 36.38	\$ 75,666
23	Construction	41-1012	First-Line Supervisors of Non-Retail Sales Workers	20	\$ 33.64	\$ 69,965	\$ 18.25	\$ 37,960	\$ 63,556	\$ 49.32	\$ 102,592
23	Construction	41-2031	Retail Salespersons	300	\$ 22.74	\$ 47,297	\$ 17.07	\$ 35,506	\$ 42,988	\$ 24.68	\$ 51,343
23	Construction	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,340	\$ 45.06	\$ 93,732	\$ 26.82	\$ 55,786	\$ 70,024	\$ 52.75	\$ 109,712
23	Construction	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	210	\$ 50.70	\$ 105,449	\$ 36.50	\$ 75,915	\$ 94,311	\$ 57.58	\$ 119,762
23	Construction	43-0000	Office and Administrative Support Occupations	4,280	\$ 27.13	\$ 56,430	\$ 20.58	\$ 42,810	\$ 52,887	\$ 30.61	\$ 63,676
23	Construction	43-1011	First-Line Supervisors of Office and Administrative Support Workers	390	\$ 42.68	\$ 88,766	\$ 31.26	\$ 65,028	\$ 79,220	\$ 55.30	\$ 115,015

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
23	Construction	43-3011	Bill and Account Collectors	10	\$ 24.64	\$ 51,259	\$ 20.86	\$ 43,385	\$ 48,565	\$ 23.35	\$ 48,565
23	Construction	43-3021	Billing and Posting Clerks	80	\$ 29.10	\$ 60,537	\$ 25.43	\$ 52,887	\$ 62,700	\$ 32.27	\$ 67,121
23	Construction	43-3031	Bookkeeping, Accounting, and Auditing Clerks	810	\$ 27.98	\$ 58,196	\$ 22.98	\$ 47,793	\$ 56,882	\$ 31.54	\$ 65,613
23	Construction	43-3051	Payroll and Timekeeping Clerks	50	\$ 29.88	\$ 62,155	\$ 26.19	\$ 54,469	\$ 61,348	\$ 35.47	\$ 73,779
23	Construction	43-4051	Customer Service Representatives	310	\$ 21.97	\$ 45,688	\$ 15.28	\$ 31,779	\$ 44,928	\$ 23.48	\$ 48,848
23	Construction	43-4171	Receptionists and Information Clerks	140	\$ 19.24	\$ 40,014	\$ 14.13	\$ 29,390	\$ 37,960	\$ 22.29	\$ 46,369
23	Construction	43-5032	Dispatchers, Except Police, Fire, and Ambulance	50	\$ 30.16	\$ 62,726	\$ 22.09	\$ 45,953	\$ 55,123	\$ 29.87	\$ 62,140
23	Construction	43-5061	Production, Planning, and Expediting Clerks	200	\$ 30.88	\$ 64,222	\$ 24.41	\$ 50,775	\$ 61,713	\$ 35.09	\$ 72,994
23	Construction	43-5071	Shipping, Receiving, and Inventory Clerks	70	\$ 25.56	\$ 53,169	\$ 20.86	\$ 43,395	\$ 53,925	\$ 28.95	\$ 60,219
23	Construction	43-6011	Executive Secretaries and Executive Administrative Assistants	30	\$ 39.21	\$ 81,565	\$ 34.55	\$ 71,872	\$ 86,300	\$ 42.25	\$ 87,873
23	Construction	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	750	\$ 24.20	\$ 50,335	\$ 20.34	\$ 42,310	\$ 48,707	\$ 28.05	\$ 58,341
23	Construction	43-9021	Data Entry Keyers	20	\$ 19.82	\$ 41,224	\$ 18.98	\$ 39,480	\$ 49,481	\$ 21.43	\$ 44,574
23	Construction	43-9061	Office Clerks, General	1,270	\$ 24.68	\$ 51,337	\$ 18.34	\$ 38,146	\$ 47,799	\$ 28.84	\$ 59,987
23	Construction	47-0000	Construction and Extraction Occupations	22,820	\$ 39.36	\$ 81,876	\$ 24.95	\$ 51,900	\$ 72,263	\$ 50.06	\$ 104,133
23	Construction	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	3,280	\$ 48.33	\$ 100,533	\$ 32.23	\$ 67,046	\$ 93,176	\$ 65.25	\$ 135,721
23	Construction	47-2031	Carpenters	2,710	\$ 38.71	\$ 80,522	\$ 26.47	\$ 55,064	\$ 68,735	\$ 55.66	\$ 115,781
23	Construction	47-2044	Tile and Stone Setters	170	\$ 27.49	\$ 57,177	\$ 19.04	\$ 39,609	\$ 46,766	\$ 32.46	\$ 67,520
23	Construction	47-2051	Cement Masons and Concrete Finishers	810	\$ 37.98	\$ 78,994	\$ 27.45	\$ 57,103	\$ 71,876	\$ 48.60	\$ 101,093
23	Construction	47-2061	Construction Laborers	4,130	\$ 33.64	\$ 69,961	\$ 23.00	\$ 47,838	\$ 61,316	\$ 47.54	\$ 98,892
23	Construction	47-2071	Paving, Surfacing, and Tamping Equipment Operators	140	\$ 32.07	\$ 66,707	\$ 24.17	\$ 50,264	\$ 50,266	\$ 45.34	\$ 94,297
23	Construction	47-2072	Pile Driver Operators	20	\$ 31.73	\$ 66,003	\$ 22.99	\$ 47,826	\$ 64,144	\$ 38.16	\$ 79,383
23	Construction	47-2073	Operating Engineers and Other Construction Equipment Operators	910	\$ 49.41	\$ 102,774	\$ 36.81	\$ 76,568	\$ 102,229	\$ 61.84	\$ 128,621
23	Construction	47-2111	Electricians	2,960	\$ 37.11	\$ 77,194	\$ 24.09	\$ 50,113	\$ 64,339	\$ 54.68	\$ 113,737
23	Construction	47-2131	Insulation Workers, Floor, Ceiling, and Wall	440	\$ 30.68	\$ 63,813	\$ 20.62	\$ 42,896	\$ 56,632	\$ 37.50	\$ 78,002
23	Construction	47-2141	Painters, Construction and Maintenance	920	\$ 33.06	\$ 68,771	\$ 22.66	\$ 47,138	\$ 58,539	\$ 46.91	\$ 97,573
23	Construction	47-2151	Pipelayers	170	\$ 49.84	\$ 103,667	\$ 49.00	\$ 101,912	\$ 103,893	\$ 55.30	\$ 115,028
23	Construction	47-2152	Plumbers, Pipefitters, and Steamfitters	2,080	\$ 51.80	\$ 107,750	\$ 30.19	\$ 62,791	\$ 80,962	\$ 60.59	\$ 126,017
23	Construction	47-2181	Roofers	520	\$ 33.93	\$ 70,566	\$ 26.05	\$ 54,175	\$ 70,382	\$ 44.34	\$ 92,224
23	Construction	47-2211	Sheet Metal Workers	580	\$ 38.97	\$ 81,057	\$ 24.38	\$ 50,717	\$ 67,583	\$ 57.24	\$ 119,069
23	Construction	47-3013	Helpers--Electricians	400	\$ 18.96	\$ 39,431	\$ 17.00	\$ 35,360	\$ 35,360	\$ 20.63	\$ 42,910
23	Construction	47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	120	\$ 21.91	\$ 45,570	\$ 18.94	\$ 39,397	\$ 42,197	\$ 23.21	\$ 48,273
23	Construction	47-4011	Construction and Building Inspectors	190	\$ 27.84	\$ 57,916	\$ 27.75	\$ 57,715	\$ 57,715	\$ 27.75	\$ 57,715
23	Construction	47-4090	Miscellaneous Construction and Related Workers	260	\$ 26.80	\$ 55,741	\$ 20.75	\$ 43,163	\$ 59,805	\$ 28.76	\$ 59,819
23	Construction	47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	100	\$ 56.89	\$ 118,338	\$ 58.92	\$ 122,553	\$ 122,568	\$ 59.65	\$ 124,074
23	Construction	49-0000	Installation, Maintenance, and Repair Occupations	4,010	\$ 32.42	\$ 67,433	\$ 22.95	\$ 47,726	\$ 61,193	\$ 38.44	\$ 79,959
23	Construction	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	240	\$ 42.50	\$ 88,408	\$ 34.13	\$ 70,997	\$ 83,198	\$ 50.51	\$ 105,055
23	Construction	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	40	\$ 43.11	\$ 89,673	\$ 41.32	\$ 85,954	\$ 97,364	\$ 47.33	\$ 98,441
23	Construction	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	40	\$ 32.29	\$ 67,165	\$ 26.33	\$ 54,767	\$ 57,912	\$ 37.73	\$ 78,477
23	Construction	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	160	\$ 39.66	\$ 82,493	\$ 29.65	\$ 61,682	\$ 78,811	\$ 48.06	\$ 99,972
23	Construction	49-9011	Mechanical Door Repairers	170	\$ 28.87	\$ 60,048	\$ 23.82	\$ 49,554	\$ 58,270	\$ 35.26	\$ 73,343
23	Construction	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,730	\$ 32.57	\$ 67,751	\$ 22.82	\$ 47,463	\$ 59,918	\$ 37.84	\$ 78,704
23	Construction	49-9043	Maintenance Workers, Machinery	30	\$ 22.77	\$ 47,353	\$ 17.19	\$ 35,762	\$ 45,715	\$ 22.50	\$ 46,805
23	Construction	49-9071	Maintenance and Repair Workers, General	540	\$ 32.27	\$ 67,117	\$ 24.28	\$ 50,497	\$ 63,108	\$ 35.99	\$ 74,864
23	Construction	49-9098	Helpers--Installation, Maintenance, and Repair Workers	170	\$ 20.03	\$ 41,663	\$ 17.65	\$ 36,706	\$ 40,070	\$ 22.88	\$ 47,585
23	Construction	49-9099	Installation, Maintenance, and Repair Workers, All Other	260	\$ 29.50	\$ 61,354	\$ 22.07	\$ 45,907	\$ 58,935	\$ 40.15	\$ 83,515
23	Construction	51-0000	Production Occupations	310	\$ 33.98	\$ 70,672	\$ 25.86	\$ 53,785	\$ 60,011	\$ 38.28	\$ 79,632
23	Construction	51-4121	Welders, Cutters, Solderers, and Brazers	70	\$ 47.19	\$ 98,160	\$ 35.42	\$ 73,670	\$ 98,640	\$ 57.75	\$ 120,124

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
23	Construction	53-0000	Transportation and Material Moving Occupations	1,190	\$ 33.44	\$ 69,565	\$ 24.35	\$ 50,656	\$ 64,269	\$ 38.98	\$ 81,082
23	Construction	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	20	\$ 45.59	\$ 94,818	\$ 35.68	\$ 74,209	\$ 80,258	\$ 47.84	\$ 99,508
23	Construction	53-3032	Heavy and Tractor-Trailer Truck Drivers	720	\$ 34.86	\$ 72,508	\$ 29.54	\$ 61,435	\$ 66,356	\$ 39.28	\$ 81,711
23	Construction	53-3033	Light Truck Drivers	180	\$ 25.37	\$ 52,773	\$ 20.52	\$ 42,689	\$ 53,808	\$ 28.12	\$ 58,490
23	Construction	53-7021	Crane and Tower Operators	40	\$ 61.94	\$ 128,832	\$ 56.46	\$ 117,445	\$ 129,775	\$ 66.06	\$ 137,401
23	Construction	53-7051	Industrial Truck and Tractor Operators	10	\$ 32.08	\$ 66,722	\$ 22.27	\$ 46,324	\$ 72,801	\$ 35.16	\$ 73,133
23	Construction	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	170	\$ 25.75	\$ 53,558	\$ 20.42	\$ 42,464	\$ 46,449	\$ 26.77	\$ 55,686
31-33	Manufacturing	00-0000	Total all occupations	44,220	\$ 33.09	\$ 68,835	\$ 18.50	\$ 38,485	\$ 53,893	\$ 37.88	\$ 78,780
31-33	Manufacturing	11-0000	Management Occupations	3,020	\$ 89.82	\$ 186,835	\$ 61.55	\$ 128,028	\$ 166,196	\$ 103.37	\$ 215,014
31-33	Manufacturing	11-1021	General and Operations Managers	850	\$ 100.45	\$ 208,940	\$ 59.70	\$ 124,170	\$ 170,933		
31-33	Manufacturing	11-2021	Marketing Managers	130	\$ 93.26	\$ 193,976	\$ 74.65	\$ 155,268	\$ 191,102	\$ 102.17	\$ 212,514
31-33	Manufacturing	11-2022	Sales Managers	210	\$ 101.66	\$ 211,460	\$ 66.06	\$ 137,397	\$ 189,998	\$ 109.71	\$ 228,194
31-33	Manufacturing	11-3012	Administrative Services Managers	40	\$ 81.91	\$ 170,369	\$ 57.13	\$ 118,824	\$ 172,357	\$ 101.73	\$ 211,594
31-33	Manufacturing	11-3013	Facilities Managers	70	\$ 74.60	\$ 155,170	\$ 60.55	\$ 125,944	\$ 151,643	\$ 80.64	\$ 167,732
31-33	Manufacturing	11-3021	Computer and Information Systems Managers	70	\$ 91.41	\$ 190,139	\$ 72.10	\$ 149,964	\$ 175,396	\$ 91.35	\$ 190,008
31-33	Manufacturing	11-3031	Financial Managers	170	\$ 101.67	\$ 211,473	\$ 78.42	\$ 163,114	\$ 198,774	\$ 114.48	\$ 238,124
31-33	Manufacturing	11-3051	Industrial Production Managers	670	\$ 73.64	\$ 153,180	\$ 55.89	\$ 116,247	\$ 137,105	\$ 82.53	\$ 171,670
31-33	Manufacturing	11-3061	Purchasing Managers	30	\$ 79.93	\$ 166,248	\$ 62.57	\$ 130,150	\$ 154,942	\$ 88.22	\$ 183,490
31-33	Manufacturing	11-3071	Transportation, Storage, and Distribution Managers	120	\$ 71.71	\$ 149,163	\$ 54.20	\$ 112,743	\$ 140,722	\$ 82.84	\$ 172,305
31-33	Manufacturing	11-3121	Human Resources Managers	50	\$ 85.08	\$ 176,971	\$ 60.53	\$ 125,912	\$ 155,250	\$ 96.91	\$ 201,572
31-33	Manufacturing	11-9041	Architectural and Engineering Managers	180	\$ 81.81	\$ 170,173	\$ 66.39	\$ 138,087	\$ 165,339	\$ 91.60	\$ 190,518
31-33	Manufacturing	11-9121	Natural Sciences Managers	170	\$ 100.14	\$ 208,300	\$ 78.63	\$ 163,550	\$ 209,894		
31-33	Manufacturing	11-9199	Managers, All Other	230	\$ 88.99	\$ 185,099	\$ 66.13	\$ 137,559	\$ 171,447	\$ 103.55	\$ 215,383
31-33	Manufacturing	13-0000	Business and Financial Operations Occupations	2,320	\$ 45.95	\$ 95,567	\$ 36.39	\$ 75,700	\$ 89,640	\$ 52.06	\$ 108,290
31-33	Manufacturing	13-1020	Buyers and Purchasing Agents	310	\$ 43.74	\$ 90,985	\$ 36.28	\$ 75,467	\$ 85,666	\$ 48.30	\$ 100,463
31-33	Manufacturing	13-1041	Compliance Officers	120	\$ 42.72	\$ 88,855	\$ 35.07	\$ 72,956	\$ 81,969	\$ 47.61	\$ 99,029
31-33	Manufacturing	13-1051	Cost Estimators	90	\$ 41.90	\$ 87,161	\$ 32.50	\$ 67,596	\$ 82,218	\$ 50.30	\$ 104,614
31-33	Manufacturing	13-1071	Human Resources Specialists	230	\$ 44.32	\$ 92,191	\$ 36.64	\$ 76,204	\$ 83,056	\$ 48.81	\$ 101,525
31-33	Manufacturing	13-1081	Logisticians	230	\$ 45.43	\$ 94,493	\$ 38.79	\$ 80,677	\$ 89,629	\$ 49.86	\$ 103,703
31-33	Manufacturing	13-1082	Project Management Specialists	320	\$ 52.45	\$ 109,087	\$ 38.88	\$ 80,864	\$ 101,382	\$ 62.81	\$ 130,647
31-33	Manufacturing	13-1111	Management Analysts	120	\$ 45.73	\$ 95,126	\$ 36.39	\$ 75,684	\$ 91,095	\$ 49.99	\$ 103,972
31-33	Manufacturing	13-1141	Compensation, Benefits, and Job Analysis Specialists	10	\$ 44.14	\$ 91,817	\$ 31.93	\$ 66,414	\$ 86,015	\$ 60.59	\$ 126,029
31-33	Manufacturing	13-1151	Training and Development Specialists	60	\$ 35.89	\$ 74,644	\$ 26.72	\$ 55,578	\$ 62,777	\$ 44.25	\$ 92,050
31-33	Manufacturing	13-1161	Market Research Analysts and Marketing Specialists	220	\$ 45.94	\$ 95,553	\$ 31.41	\$ 65,323	\$ 87,787	\$ 60.25	\$ 125,327
31-33	Manufacturing	13-1199	Business Operations Specialists, All Other	190	\$ 39.68	\$ 82,525	\$ 29.66	\$ 61,693	\$ 75,887	\$ 46.71	\$ 97,165
31-33	Manufacturing	13-2011	Accountants and Auditors	360	\$ 50.96	\$ 105,993	\$ 38.61	\$ 80,309	\$ 97,629	\$ 58.10	\$ 120,843
31-33	Manufacturing	13-2051	Financial and Investment Analysts	20	\$ 49.05	\$ 102,015	\$ 34.00	\$ 70,725	\$ 100,728	\$ 60.01	\$ 124,816
31-33	Manufacturing	15-0000	Computer and Mathematical Occupations	670	\$ 53.07	\$ 110,376	\$ 38.14	\$ 79,341	\$ 103,077	\$ 63.42	\$ 131,921
31-33	Manufacturing	15-1211	Computer Systems Analysts	60	\$ 52.95	\$ 110,141	\$ 42.35	\$ 88,096	\$ 102,540	\$ 63.85	\$ 132,818
31-33	Manufacturing	15-1231	Computer Network Support Specialists	60	\$ 40.75	\$ 84,757	\$ 31.50	\$ 65,513	\$ 74,573	\$ 44.34	\$ 92,225
31-33	Manufacturing	15-1232	Computer User Support Specialists	50	\$ 30.96	\$ 64,404	\$ 26.86	\$ 55,871	\$ 61,255	\$ 35.18	\$ 73,165
31-33	Manufacturing	15-1241	Computer Network Architects	20	\$ 78.49	\$ 163,256	\$ 63.30	\$ 131,666	\$ 148,467	\$ 96.27	\$ 200,248
31-33	Manufacturing	15-1244	Network and Computer Systems Administrators	110	\$ 51.90	\$ 107,943	\$ 40.69	\$ 84,635	\$ 102,369	\$ 62.01	\$ 128,986
31-33	Manufacturing	15-1251	Computer Programmers	20	\$ 51.88	\$ 107,903	\$ 47.72	\$ 99,253	\$ 110,001	\$ 54.29	\$ 112,928
31-33	Manufacturing	15-1252	Software Developers	230	\$ 62.12	\$ 129,208	\$ 49.35	\$ 102,641	\$ 119,556	\$ 69.58	\$ 144,733
31-33	Manufacturing	15-1253	Software Quality Assurance Analysts and Testers	30	\$ 41.46	\$ 86,232	\$ 32.21	\$ 67,003	\$ 95,931	\$ 49.85	\$ 103,685
31-33	Manufacturing	15-1255	Web and Digital Interface Designers	20	\$ 42.12	\$ 87,617	\$ 35.23	\$ 73,282	\$ 90,462	\$ 48.29	\$ 100,447

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
31-33	Manufacturing	15-1299	Computer Occupations, All Other	50	\$ 45.94	\$ 95,561	\$ 27.71	\$ 57,639	\$ 90,718	\$ 59.15	\$ 123,022
31-33	Manufacturing	17-0000	Architecture and Engineering Occupations	1,920	\$ 47.96	\$ 99,765	\$ 37.48	\$ 77,968	\$ 97,747	\$ 58.91	\$ 122,536
31-33	Manufacturing	17-2061	Computer Hardware Engineers	20	\$ 56.97	\$ 118,497	\$ 48.24	\$ 100,347	\$ 125,515	\$ 65.86	\$ 136,982
31-33	Manufacturing	17-2071	Electrical Engineers	210	\$ 53.55	\$ 111,386	\$ 40.82	\$ 84,912	\$ 105,623	\$ 60.44	\$ 125,722
31-33	Manufacturing	17-2072	Electronics Engineers, Except Computer	80	\$ 65.61	\$ 136,476	\$ 45.65	\$ 94,950	\$ 122,536	\$ 75.76	\$ 157,583
31-33	Manufacturing	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	10	\$ 54.14	\$ 112,607	\$ 39.53	\$ 82,231	\$ 101,356	\$ 65.83	\$ 136,916
31-33	Manufacturing	17-2112	Industrial Engineers	750	\$ 49.83	\$ 103,639	\$ 39.11	\$ 81,359	\$ 100,699	\$ 59.33	\$ 123,396
31-33	Manufacturing	17-2131	Materials Engineers	30	\$ 65.08	\$ 135,362	\$ 49.88	\$ 103,751	\$ 122,091	\$ 66.45	\$ 138,226
31-33	Manufacturing	17-2141	Mechanical Engineers	340	\$ 49.12	\$ 102,176	\$ 39.13	\$ 81,393	\$ 100,542	\$ 58.11	\$ 120,872
31-33	Manufacturing	17-2199	Engineers, All Other	40	\$ 54.34	\$ 113,024	\$ 43.83	\$ 91,174	\$ 108,279	\$ 61.23	\$ 127,358
31-33	Manufacturing	17-3012	Electrical and Electronics Drafters	20	\$ 41.25	\$ 85,795	\$ 32.54	\$ 67,678	\$ 84,662	\$ 48.24	\$ 100,339
31-33	Manufacturing	17-3013	Mechanical Drafters	70	\$ 34.89	\$ 72,564	\$ 28.74	\$ 59,777	\$ 75,474	\$ 41.22	\$ 85,747
31-33	Manufacturing	17-3019	Drafters, All Other	40	\$ 34.15	\$ 71,029	\$ 29.50	\$ 61,364	\$ 61,978	\$ 41.90	\$ 87,145
31-33	Manufacturing	17-3023	Electrical and Electronic Engineering Technologists and Technicians	40	\$ 31.08	\$ 64,648	\$ 26.75	\$ 55,650	\$ 61,256	\$ 35.21	\$ 73,241
31-33	Manufacturing	17-3026	Industrial Engineering Technologists and Technicians	100	\$ 24.32	\$ 50,579	\$ 19.39	\$ 40,322	\$ 45,344	\$ 29.73	\$ 61,844
31-33	Manufacturing	17-3027	Mechanical Engineering Technologists and Technicians	40	\$ 33.76	\$ 70,231	\$ 28.68	\$ 59,647	\$ 67,409	\$ 37.42	\$ 77,830
31-33	Manufacturing	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	20	\$ 27.80	\$ 57,824	\$ 22.61	\$ 47,031	\$ 58,687	\$ 30.39	\$ 63,201
31-33	Manufacturing	19-0000	Life, Physical, and Social Science Occupations	1,880	\$ 41.64	\$ 86,618	\$ 30.11	\$ 62,623	\$ 78,214	\$ 47.63	\$ 99,080
31-33	Manufacturing	19-1012	Food Scientists and Technologists	110	\$ 51.30	\$ 106,698	\$ 37.41	\$ 77,813	\$ 97,742	\$ 66.40	\$ 138,112
31-33	Manufacturing	19-1021	Biochemists and Biophysicists	80	\$ 45.10	\$ 93,801	\$ 37.90	\$ 78,829	\$ 96,904	\$ 48.22	\$ 100,305
31-33	Manufacturing	19-1022	Microbiologists	160	\$ 39.92	\$ 83,032	\$ 32.11	\$ 66,781	\$ 76,726	\$ 47.84	\$ 99,505
31-33	Manufacturing	19-2031	Chemists	760	\$ 49.97	\$ 103,931	\$ 37.34	\$ 77,660	\$ 85,336	\$ 57.79	\$ 120,198
31-33	Manufacturing	19-2099	Physical Scientists, All Other	10	\$ 37.35	\$ 77,687	\$ 35.83	\$ 74,537	\$ 74,544	\$ 37.95	\$ 78,929
31-33	Manufacturing	19-4013	Food Science Technicians	100	\$ 26.54	\$ 55,206	\$ 18.40	\$ 38,270	\$ 48,589	\$ 35.20	\$ 73,214
31-33	Manufacturing	19-4021	Biological Technicians	30	\$ 32.29	\$ 67,160	\$ 29.07	\$ 60,472	\$ 65,263	\$ 38.24	\$ 79,549
31-33	Manufacturing	19-4031	Chemical Technicians	370	\$ 27.78	\$ 57,780	\$ 24.05	\$ 50,031	\$ 60,193	\$ 30.66	\$ 63,772
31-33	Manufacturing	19-4099	Life, Physical, and Social Science Technicians, All Other	30	\$ 30.57	\$ 63,584	\$ 24.45	\$ 50,851	\$ 65,795	\$ 35.29	\$ 73,411
31-33	Manufacturing	19-5011	Occupational Health and Safety Specialists	80	\$ 45.17	\$ 93,961	\$ 37.75	\$ 78,515	\$ 95,895	\$ 52.32	\$ 108,815
31-33	Manufacturing	23-0000	Legal Occupations	30	\$ 90.21	\$ 187,639	\$ 49.23	\$ 102,395	\$ 208,037	\$ 113.02	\$ 235,075
31-33	Manufacturing	23-1011	Lawyers	30	\$ 93.58	\$ 194,655	\$ 49.23	\$ 102,395	\$ 208,037	\$ 113.02	\$ 235,075
31-33	Manufacturing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	440	\$ 30.96	\$ 64,405	\$ 19.87	\$ 41,335	\$ 50,930	\$ 37.61	\$ 78,229
31-33	Manufacturing	27-1021	Commercial and Industrial Designers	90	\$ 42.62	\$ 88,648	\$ 33.32	\$ 69,316	\$ 84,164	\$ 47.45	\$ 98,697
31-33	Manufacturing	27-1024	Graphic Designers	120	\$ 32.20	\$ 66,968	\$ 23.88	\$ 49,666	\$ 59,247	\$ 36.81	\$ 76,573
31-33	Manufacturing	27-3042	Technical Writers	30	\$ 41.91	\$ 87,165	\$ 37.08	\$ 77,135	\$ 80,866	\$ 47.49	\$ 98,779
31-33	Manufacturing	29-0000	Healthcare Practitioners and Technical Occupations	20	\$ 27.68	\$ 57,572	\$ 23.84	\$ 49,579	\$ 49,587	\$ 28.16	\$ 58,572
31-33	Manufacturing	33-0000	Protective Service Occupations	30	\$ 26.06	\$ 54,195	\$ 23.44	\$ 48,762	\$ 50,516	\$ 30.73	\$ 63,916
31-33	Manufacturing	33-9032	Security Guards	30	\$ 26.06	\$ 54,195	\$ 23.44	\$ 48,762	\$ 50,516	\$ 30.73	\$ 63,916
31-33	Manufacturing	35-0000	Food Preparation and Serving Related Occupations	820	\$ 17.68	\$ 36,771	\$ 14.81	\$ 30,800	\$ 34,734	\$ 17.86	\$ 37,139
31-33	Manufacturing	35-3023	Fast Food and Counter Workers	410	\$ 16.03	\$ 33,334	\$ 14.59	\$ 30,348	\$ 33,803	\$ 16.62	\$ 34,579
31-33	Manufacturing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	290	\$ 18.36	\$ 38,191	\$ 14.87	\$ 30,931	\$ 34,369	\$ 19.65	\$ 40,879
31-33	Manufacturing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	280	\$ 17.92	\$ 37,276	\$ 14.81	\$ 30,804	\$ 33,978	\$ 19.27	\$ 40,077
31-33	Manufacturing	41-0000	Sales and Related Occupations	1,910	\$ 40.51	\$ 84,253	\$ 24.08	\$ 50,083	\$ 75,871	\$ 50.86	\$ 105,793
31-33	Manufacturing	41-1011	First-Line Supervisors of Retail Sales Workers	40	\$ 30.28	\$ 62,989	\$ 21.63	\$ 44,998	\$ 62,923	\$ 34.43	\$ 71,604
31-33	Manufacturing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	120	\$ 53.84	\$ 111,994	\$ 38.24	\$ 79,549	\$ 104,000	\$ 62.98	\$ 130,993
31-33	Manufacturing	41-2031	Retail Salespersons	200	\$ 24.32	\$ 50,592	\$ 16.71	\$ 34,754	\$ 44,418	\$ 29.10	\$ 60,526
31-33	Manufacturing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	170	\$ 43.63	\$ 90,741	\$ 32.49	\$ 67,572	\$ 80,346	\$ 59.14	\$ 123,007
31-33	Manufacturing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	1,060	\$ 46.19	\$ 96,080	\$ 29.11	\$ 60,551	\$ 83,042	\$ 55.90	\$ 116,264

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				(Avg.)	(Avg.)					
31-33	Manufacturing	41-9099	Sales and Related Workers, All Other	30	\$ 29.60	\$ 61,576	\$ 19.71	\$ 40,987	\$ 60,008	\$ 36.48	\$ 75,871
31-33	Manufacturing	43-0000	Office and Administrative Support Occupations	3,990	\$ 26.99	\$ 56,149	\$ 20.64	\$ 42,929	\$ 52,129	\$ 30.48	\$ 63,399
31-33	Manufacturing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	440	\$ 41.35	\$ 86,014	\$ 30.39	\$ 63,220	\$ 80,556	\$ 48.95	\$ 101,810
31-33	Manufacturing	43-3021	Billing and Posting Clerks	50	\$ 23.66	\$ 49,222	\$ 19.83	\$ 41,243	\$ 48,568	\$ 27.52	\$ 57,246
31-33	Manufacturing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	430	\$ 26.47	\$ 55,051	\$ 21.81	\$ 45,372	\$ 54,976	\$ 29.70	\$ 61,778
31-33	Manufacturing	43-3051	Payroll and Timekeeping Clerks	30	\$ 26.84	\$ 55,833	\$ 19.52	\$ 40,599	\$ 59,581	\$ 32.73	\$ 68,082
31-33	Manufacturing	43-3061	Procurement Clerks	90	\$ 28.80	\$ 59,905	\$ 25.81	\$ 53,694	\$ 60,524	\$ 31.44	\$ 65,394
31-33	Manufacturing	43-4051	Customer Service Representatives	590	\$ 26.56	\$ 55,235	\$ 22.01	\$ 45,784	\$ 54,018	\$ 30.21	\$ 62,830
31-33	Manufacturing	43-4151	Order Clerks	70	\$ 22.46	\$ 46,719	\$ 18.92	\$ 39,353	\$ 47,628	\$ 25.75	\$ 53,565
31-33	Manufacturing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	30	\$ 28.71	\$ 59,720	\$ 25.00	\$ 52,000	\$ 60,969	\$ 31.36	\$ 65,223
31-33	Manufacturing	43-4171	Receptionists and Information Clerks	50	\$ 22.51	\$ 46,826	\$ 18.57	\$ 38,627	\$ 43,793	\$ 25.43	\$ 52,887
31-33	Manufacturing	43-4199	Information and Record Clerks, All Other	20	\$ 22.36	\$ 46,499	\$ 16.07	\$ 33,432	\$ 36,028	\$ 28.99	\$ 60,291
31-33	Manufacturing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	20	\$ 31.31	\$ 65,130	\$ 22.44	\$ 46,666	\$ 65,897	\$ 35.56	\$ 73,966
31-33	Manufacturing	43-5061	Production, Planning, and Expediting Clerks	420	\$ 28.09	\$ 58,418	\$ 22.53	\$ 46,864	\$ 58,740	\$ 31.80	\$ 66,135
31-33	Manufacturing	43-5071	Shipping, Receiving, and Inventory Clerks	730	\$ 23.05	\$ 47,944	\$ 18.50	\$ 38,470	\$ 45,752	\$ 26.97	\$ 56,097
31-33	Manufacturing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	100	\$ 20.65	\$ 42,961	\$ 18.82	\$ 39,140	\$ 39,638	\$ 21.58	\$ 44,886
31-33	Manufacturing	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 39.26	\$ 81,670	\$ 33.71	\$ 70,114	\$ 82,115	\$ 44.28	\$ 92,098
31-33	Manufacturing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	270	\$ 24.52	\$ 50,996	\$ 20.52	\$ 42,681	\$ 49,188	\$ 28.53	\$ 59,349
31-33	Manufacturing	43-9021	Data Entry Keyers	30	\$ 21.50	\$ 44,723	\$ 19.07	\$ 39,664	\$ 46,253	\$ 24.11	\$ 50,148
31-33	Manufacturing	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 20.71	\$ 43,084	\$ 19.42	\$ 40,390	\$ 41,063	\$ 20.57	\$ 42,787
31-33	Manufacturing	43-9061	Office Clerks, General	510	\$ 22.88	\$ 47,582	\$ 17.62	\$ 36,647	\$ 46,163	\$ 26.66	\$ 55,455
31-33	Manufacturing	43-9199	Office and Administrative Support Workers, All Other	10	\$ 23.83	\$ 49,568	\$ 21.86	\$ 45,463	\$ 52,005	\$ 25.02	\$ 52,050
31-33	Manufacturing	47-0000	Construction and Extraction Occupations	340	\$ 32.55	\$ 67,710	\$ 23.71	\$ 49,327	\$ 61,323	\$ 38.71	\$ 80,523
31-33	Manufacturing	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	20	\$ 45.31	\$ 94,254	\$ 32.95	\$ 68,530	\$ 81,507	\$ 47.55	\$ 98,900
31-33	Manufacturing	47-2031	Carpenters	60	\$ 35.68	\$ 74,208	\$ 28.77	\$ 59,834	\$ 79,252	\$ 38.93	\$ 80,982
31-33	Manufacturing	47-2111	Electricians	80	\$ 34.06	\$ 70,846	\$ 28.37	\$ 59,018	\$ 72,143	\$ 37.53	\$ 78,053
31-33	Manufacturing	47-2211	Sheet Metal Workers	50	\$ 28.15	\$ 58,552	\$ 15.26	\$ 31,744	\$ 39,851	\$ 39.03	\$ 81,173
31-33	Manufacturing	49-0000	Installation, Maintenance, and Repair Occupations	2,160	\$ 32.50	\$ 67,595	\$ 24.54	\$ 51,053	\$ 65,380	\$ 38.09	\$ 79,236
31-33	Manufacturing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	250	\$ 46.17	\$ 96,031	\$ 38.11	\$ 79,269	\$ 98,329	\$ 51.19	\$ 106,465
31-33	Manufacturing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	60	\$ 31.16	\$ 64,803	\$ 27.35	\$ 56,882	\$ 61,959	\$ 35.40	\$ 73,622
31-33	Manufacturing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	40	\$ 36.19	\$ 75,280	\$ 31.43	\$ 65,380	\$ 68,936	\$ 39.29	\$ 81,726
31-33	Manufacturing	49-9041	Industrial Machinery Mechanics	970	\$ 32.39	\$ 67,374	\$ 28.11	\$ 58,474	\$ 68,646	\$ 37.62	\$ 78,243
31-33	Manufacturing	49-9071	Maintenance and Repair Workers, General	410	\$ 28.72	\$ 59,731	\$ 22.97	\$ 47,787	\$ 60,608	\$ 34.75	\$ 72,287
31-33	Manufacturing	49-9099	Installation, Maintenance, and Repair Workers, All Other	270	\$ 25.43	\$ 52,903	\$ 19.13	\$ 39,797	\$ 49,723	\$ 29.81	\$ 62,008
31-33	Manufacturing	51-0000	Production Occupations	19,180	\$ 24.11	\$ 50,140	\$ 17.72	\$ 36,853	\$ 45,648	\$ 28.59	\$ 59,472
31-33	Manufacturing	51-1011	First-Line Supervisors of Production and Operating Workers	1,830	\$ 38.84	\$ 80,779	\$ 30.11	\$ 62,635	\$ 78,648	\$ 46.13	\$ 95,948
31-33	Manufacturing	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	840	\$ 21.76	\$ 45,251	\$ 17.06	\$ 35,485	\$ 41,860	\$ 26.50	\$ 55,113
31-33	Manufacturing	51-2041	Structural Metal Fabricators and Fitters	190	\$ 27.77	\$ 57,761	\$ 23.25	\$ 48,353	\$ 54,255	\$ 30.93	\$ 64,341
31-33	Manufacturing	51-2090	Miscellaneous Assemblers and Fabricators	2,650	\$ 20.36	\$ 42,351	\$ 17.82	\$ 37,065	\$ 37,330	\$ 21.71	\$ 45,162
31-33	Manufacturing	51-3011	Bakers	320	\$ 19.87	\$ 41,328	\$ 14.69	\$ 30,546	\$ 35,833	\$ 23.14	\$ 48,135
31-33	Manufacturing	51-3091	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Te	70	\$ 27.05	\$ 56,270	\$ 18.16	\$ 37,769	\$ 59,688	\$ 33.93	\$ 70,584
31-33	Manufacturing	51-3092	Food Batchmakers	610	\$ 18.22	\$ 37,901	\$ 15.44	\$ 32,120	\$ 35,836	\$ 18.74	\$ 38,971
31-33	Manufacturing	51-3093	Food Cooking Machine Operators and Tenders	60	\$ 18.51	\$ 38,493	\$ 15.47	\$ 32,169	\$ 35,345	\$ 20.00	\$ 41,602
31-33	Manufacturing	51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal an	180	\$ 21.97	\$ 45,700	\$ 17.16	\$ 35,690	\$ 45,795	\$ 25.75	\$ 53,560
31-33	Manufacturing	51-4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	120	\$ 21.79	\$ 45,331	\$ 18.73	\$ 38,968	\$ 43,332	\$ 22.40	\$ 46,593
31-33	Manufacturing	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Me	140	\$ 21.96	\$ 45,685	\$ 17.95	\$ 37,340	\$ 43,757	\$ 26.29	\$ 54,688
31-33	Manufacturing	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators,	120	\$ 19.49	\$ 40,531	\$ 14.13	\$ 29,390	\$ 38,968	\$ 21.80	\$ 45,347

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
31-33	Manufacturing	51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal an	40	\$ 22.84	\$ 47,514	\$ 20.09	\$ 41,784	\$ 45,334	\$ 27.52	\$ 57,235
31-33	Manufacturing	51-4035	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Pl	30	\$ 25.21	\$ 52,429	\$ 21.95	\$ 45,656	\$ 55,813	\$ 27.50	\$ 57,204
31-33	Manufacturing	51-4041	Machinists	350	\$ 29.19	\$ 60,724	\$ 22.53	\$ 46,855	\$ 59,539	\$ 34.29	\$ 71,332
31-33	Manufacturing	51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tendei	490	\$ 19.46	\$ 40,487	\$ 17.02	\$ 35,408	\$ 36,287	\$ 21.62	\$ 44,968
31-33	Manufacturing	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	320	\$ 20.72	\$ 43,096	\$ 16.74	\$ 34,817	\$ 42,075	\$ 23.32	\$ 48,507
31-33	Manufacturing	51-4111	Tool and Die Makers	100	\$ 33.36	\$ 69,380	\$ 25.11	\$ 52,235	\$ 68,856	\$ 39.16	\$ 81,463
31-33	Manufacturing	51-4121	Welders, Cutters, Solderers, and Brazers	360	\$ 28.35	\$ 58,976	\$ 23.11	\$ 48,061	\$ 58,067	\$ 30.45	\$ 63,334
31-33	Manufacturing	51-4191	Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plasti	50	\$ 23.28	\$ 48,429	\$ 18.24	\$ 37,949	\$ 45,117	\$ 28.27	\$ 58,803
31-33	Manufacturing	51-4199	Metal Workers and Plastic Workers, All Other	30	\$ 21.72	\$ 45,169	\$ 16.32	\$ 33,942	\$ 47,796	\$ 27.38	\$ 56,955
31-33	Manufacturing	51-5111	Prepress Technicians and Workers	110	\$ 28.26	\$ 58,789	\$ 22.57	\$ 46,939	\$ 54,415	\$ 34.05	\$ 70,832
31-33	Manufacturing	51-5112	Printing Press Operators	360	\$ 24.76	\$ 51,496	\$ 18.11	\$ 37,672	\$ 47,181	\$ 28.10	\$ 58,446
31-33	Manufacturing	51-6031	Sewing Machine Operators	350	\$ 17.71	\$ 36,840	\$ 15.08	\$ 31,358	\$ 35,104	\$ 18.65	\$ 38,799
31-33	Manufacturing	51-6091	Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic	40	\$ 19.74	\$ 41,058	\$ 16.47	\$ 34,263	\$ 42,557	\$ 20.46	\$ 42,557
31-33	Manufacturing	51-6099	Textile, Apparel, and Furnishings Workers, All Other	50	\$ 17.80	\$ 37,034	\$ 14.66	\$ 30,488	\$ 32,448	\$ 20.64	\$ 42,930
31-33	Manufacturing	51-7011	Cabinetmakers and Bench Carpenters	110	\$ 29.80	\$ 61,988	\$ 22.77	\$ 47,353	\$ 63,672	\$ 36.43	\$ 75,784
31-33	Manufacturing	51-8021	Stationary Engineers and Boiler Operators	50	\$ 36.54	\$ 75,999	\$ 32.67	\$ 67,950	\$ 74,975	\$ 44.20	\$ 91,936
31-33	Manufacturing	51-8031	Water and Wastewater Treatment Plant and System Operators	20	\$ 33.81	\$ 70,327	\$ 30.85	\$ 64,173	\$ 68,058	\$ 36.27	\$ 75,436
31-33	Manufacturing	51-9011	Chemical Equipment Operators and Tenders	1,570	\$ 24.05	\$ 50,023	\$ 17.62	\$ 36,654	\$ 47,842	\$ 29.24	\$ 60,829
31-33	Manufacturing	51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Op	120	\$ 28.53	\$ 59,343	\$ 24.48	\$ 50,913	\$ 58,461	\$ 33.51	\$ 69,696
31-33	Manufacturing	51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	140	\$ 24.73	\$ 51,430	\$ 18.78	\$ 39,066	\$ 48,184	\$ 30.81	\$ 64,079
31-33	Manufacturing	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	240	\$ 27.74	\$ 57,709	\$ 23.79	\$ 49,487	\$ 56,197	\$ 34.47	\$ 71,697
31-33	Manufacturing	51-9031	Cutters and Trimmers, Hand	70	\$ 17.76	\$ 36,941	\$ 14.13	\$ 29,392	\$ 37,072	\$ 20.62	\$ 42,890
31-33	Manufacturing	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	340	\$ 22.14	\$ 46,052	\$ 18.31	\$ 38,089	\$ 45,179	\$ 24.78	\$ 51,548
31-33	Manufacturing	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators,	510	\$ 22.17	\$ 46,105	\$ 18.67	\$ 38,835	\$ 46,288	\$ 23.55	\$ 48,987
31-33	Manufacturing	51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	50	\$ 27.22	\$ 56,611	\$ 21.60	\$ 44,922	\$ 59,780	\$ 31.51	\$ 65,544
31-33	Manufacturing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1,280	\$ 24.11	\$ 50,151	\$ 18.35	\$ 38,173	\$ 46,855	\$ 28.47	\$ 59,222
31-33	Manufacturing	51-9111	Packaging and Filling Machine Operators and Tenders	1,450	\$ 20.98	\$ 43,644	\$ 17.08	\$ 35,517	\$ 42,060	\$ 23.52	\$ 48,927
31-33	Manufacturing	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	170	\$ 25.05	\$ 52,098	\$ 21.90	\$ 45,560	\$ 49,923	\$ 28.46	\$ 59,190
31-33	Manufacturing	51-9161	Computer Numerically Controlled Tool Operators	260	\$ 26.61	\$ 55,357	\$ 20.16	\$ 41,926	\$ 54,876	\$ 29.55	\$ 61,473
31-33	Manufacturing	51-9162	Computer Numerically Controlled Tool Programmers	70	\$ 33.69	\$ 70,079	\$ 27.95	\$ 58,144	\$ 62,721	\$ 37.78	\$ 78,585
31-33	Manufacturing	51-9191	Adhesive Bonding Machine Operators and Tenders	30	\$ 24.04	\$ 50,000	\$ 21.56	\$ 44,852	\$ 47,569	\$ 24.32	\$ 50,595
31-33	Manufacturing	51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	80	\$ 20.76	\$ 43,175	\$ 17.90	\$ 37,237	\$ 42,704	\$ 21.18	\$ 44,063
31-33	Manufacturing	51-9193	Cooling and Freezing Equipment Operators and Tenders	40	\$ 32.75	\$ 68,125	\$ 28.71	\$ 59,727	\$ 75,871	\$ 36.48	\$ 75,871
31-33	Manufacturing	51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	220	\$ 21.94	\$ 45,637	\$ 14.74	\$ 30,662	\$ 40,173	\$ 28.70	\$ 59,703
31-33	Manufacturing	51-9196	Paper Goods Machine Setters, Operators, and Tenders	590	\$ 23.40	\$ 48,674	\$ 17.77	\$ 36,966	\$ 49,444	\$ 26.53	\$ 55,185
31-33	Manufacturing	51-9198	Helpers--Production Workers	410	\$ 19.32	\$ 40,190	\$ 14.13	\$ 29,390	\$ 36,994	\$ 22.74	\$ 47,290
31-33	Manufacturing	51-9199	Production Workers, All Other	430	\$ 20.87	\$ 43,399	\$ 16.38	\$ 34,076	\$ 37,861	\$ 22.89	\$ 47,606
31-33	Manufacturing	53-0000	Transportation and Material Moving Occupations	5,180	\$ 21.83	\$ 45,410	\$ 16.50	\$ 34,314	\$ 41,760	\$ 25.22	\$ 52,449
31-33	Manufacturing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	240	\$ 35.72	\$ 74,295	\$ 29.44	\$ 61,239	\$ 73,962	\$ 40.68	\$ 84,605
31-33	Manufacturing	53-3031	Driver/Sales Workers	120	\$ 24.66	\$ 51,287	\$ 18.27	\$ 37,992	\$ 46,626	\$ 34.29	\$ 71,323
31-33	Manufacturing	53-3032	Heavy and Tractor-Trailer Truck Drivers	560	\$ 29.99	\$ 62,370	\$ 27.31	\$ 56,806	\$ 63,085	\$ 32.94	\$ 68,522
31-33	Manufacturing	53-3033	Light Truck Drivers	300	\$ 22.73	\$ 47,276	\$ 20.12	\$ 41,858	\$ 43,680	\$ 24.44	\$ 50,842
31-33	Manufacturing	53-7051	Industrial Truck and Tractor Operators	480	\$ 22.89	\$ 47,620	\$ 19.17	\$ 39,880	\$ 44,149	\$ 25.63	\$ 53,302
31-33	Manufacturing	53-7061	Cleaners of Vehicles and Equipment	150	\$ 18.68	\$ 38,858	\$ 16.25	\$ 33,808	\$ 37,032	\$ 20.29	\$ 42,206
31-33	Manufacturing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,710	\$ 20.84	\$ 43,357	\$ 17.63	\$ 36,663	\$ 41,451	\$ 22.97	\$ 47,776
31-33	Manufacturing	53-7063	Machine Feeders and Offbearers	70	\$ 17.58	\$ 36,567	\$ 16.98	\$ 35,317	\$ 35,317	\$ 17.12	\$ 35,611
31-33	Manufacturing	53-7064	Packers and Packagers, Hand	1,270	\$ 16.57	\$ 34,458	\$ 15.14	\$ 31,487	\$ 33,181	\$ 17.05	\$ 35,457

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
31-33	Manufacturing	53-7065	Stockers and Order Fillers	210	\$ 21.92	\$ 45,588	\$ 17.98	\$ 37,405	\$ 42,480	\$ 24.62	\$ 51,200
42	Wholesale Trade	00-0000	Total all occupations	41,560	\$ 38.12	\$ 79,287	\$ 20.82	\$ 43,304	\$ 58,850	\$ 44.01	\$ 91,536
42	Wholesale Trade	11-0000	Management Occupations	3,940	\$ 94.71	\$ 197,004	\$ 63.58	\$ 132,252	\$ 170,007	\$ 109.34	\$ 227,417
42	Wholesale Trade	11-1011	Chief Executives	20	\$ 254.19	\$ 528,713	\$ 55.11	\$ 114,637			
42	Wholesale Trade	11-1021	General and Operations Managers	1,450	\$ 99.21	\$ 206,354	\$ 60.43	\$ 125,702	\$ 167,238		
42	Wholesale Trade	11-2021	Marketing Managers	280	\$ 86.32	\$ 179,547	\$ 63.78	\$ 132,653	\$ 167,670	\$ 100.07	\$ 208,151
42	Wholesale Trade	11-2022	Sales Managers	690	\$ 91.99	\$ 191,346	\$ 66.10	\$ 137,488	\$ 171,947	\$ 108.87	\$ 226,440
42	Wholesale Trade	11-3012	Administrative Services Managers	30	\$ 81.21	\$ 168,923	\$ 60.21	\$ 125,236	\$ 152,750	\$ 87.53	\$ 182,067
42	Wholesale Trade	11-3013	Facilities Managers	30	\$ 69.52	\$ 144,598	\$ 63.69	\$ 132,468	\$ 149,725	\$ 71.99	\$ 149,748
42	Wholesale Trade	11-3021	Computer and Information Systems Managers	230	\$ 94.16	\$ 195,854	\$ 76.18	\$ 158,454	\$ 190,124	\$ 107.65	\$ 223,903
42	Wholesale Trade	11-3031	Financial Managers	350	\$ 96.71	\$ 201,160	\$ 73.99	\$ 153,896	\$ 186,798		
42	Wholesale Trade	11-3051	Industrial Production Managers	50	\$ 73.15	\$ 152,148	\$ 59.43	\$ 123,612	\$ 136,398	\$ 82.91	\$ 172,463
42	Wholesale Trade	11-3061	Purchasing Managers	110	\$ 92.06	\$ 191,475	\$ 64.32	\$ 133,785	\$ 174,819	\$ 112.93	\$ 234,892
42	Wholesale Trade	11-3071	Transportation, Storage, and Distribution Managers	240	\$ 73.47	\$ 152,815	\$ 52.46	\$ 109,108	\$ 135,088	\$ 79.32	\$ 164,987
42	Wholesale Trade	11-3121	Human Resources Managers	80	\$ 83.66	\$ 174,018	\$ 64.27	\$ 133,676	\$ 166,316	\$ 96.75	\$ 201,248
42	Wholesale Trade	11-9041	Architectural and Engineering Managers	40	\$ 81.49	\$ 169,497	\$ 66.40	\$ 138,117	\$ 177,500	\$ 97.56	\$ 202,926
42	Wholesale Trade	11-9199	Managers, All Other	120	\$ 94.89	\$ 197,378	\$ 73.96	\$ 153,843	\$ 193,857	\$ 104.41	\$ 217,173
42	Wholesale Trade	13-0000	Business and Financial Operations Occupations	2,820	\$ 47.66	\$ 99,129	\$ 35.73	\$ 74,315	\$ 94,889	\$ 55.29	\$ 114,998
42	Wholesale Trade	13-1020	Buyers and Purchasing Agents	540	\$ 42.03	\$ 87,427	\$ 32.41	\$ 67,405	\$ 81,994	\$ 47.88	\$ 99,594
42	Wholesale Trade	13-1041	Compliance Officers	120	\$ 43.38	\$ 90,230	\$ 34.47	\$ 71,694	\$ 83,234	\$ 53.78	\$ 111,859
42	Wholesale Trade	13-1051	Cost Estimators	30	\$ 35.61	\$ 74,066	\$ 22.62	\$ 47,056	\$ 68,046	\$ 45.73	\$ 95,113
42	Wholesale Trade	13-1071	Human Resources Specialists	190	\$ 45.50	\$ 94,647	\$ 36.47	\$ 75,861	\$ 92,652	\$ 50.56	\$ 105,162
42	Wholesale Trade	13-1081	Logisticians	140	\$ 43.39	\$ 90,253	\$ 35.17	\$ 73,156	\$ 82,658	\$ 47.91	\$ 99,662
42	Wholesale Trade	13-1082	Project Management Specialists	230	\$ 54.79	\$ 113,970	\$ 39.72	\$ 82,613	\$ 101,232	\$ 62.54	\$ 130,089
42	Wholesale Trade	13-1151	Training and Development Specialists	60	\$ 45.05	\$ 93,704	\$ 35.64	\$ 74,141	\$ 84,655	\$ 54.29	\$ 112,925
42	Wholesale Trade	13-1161	Market Research Analysts and Marketing Specialists	470	\$ 45.70	\$ 95,066	\$ 34.03	\$ 70,776	\$ 90,964	\$ 59.15	\$ 123,041
42	Wholesale Trade	13-1199	Business Operations Specialists, All Other	270	\$ 56.57	\$ 117,659	\$ 39.43	\$ 82,016	\$ 102,266	\$ 62.64	\$ 130,299
42	Wholesale Trade	13-2011	Accountants and Auditors	620	\$ 50.34	\$ 104,706	\$ 38.51	\$ 80,099	\$ 100,405	\$ 59.15	\$ 123,041
42	Wholesale Trade	13-2051	Financial and Investment Analysts	60	\$ 51.50	\$ 107,119	\$ 41.16	\$ 85,610	\$ 104,940	\$ 59.64	\$ 124,045
42	Wholesale Trade	15-0000	Computer and Mathematical Occupations	1,050	\$ 50.54	\$ 105,120	\$ 32.87	\$ 68,365	\$ 98,265	\$ 63.90	\$ 132,904
42	Wholesale Trade	15-1211	Computer Systems Analysts	40	\$ 71.69	\$ 149,124	\$ 48.96	\$ 101,827	\$ 133,780	\$ 86.31	\$ 179,533
42	Wholesale Trade	15-1232	Computer User Support Specialists	320	\$ 34.52	\$ 71,796	\$ 26.35	\$ 54,809	\$ 69,780	\$ 37.56	\$ 78,123
42	Wholesale Trade	15-1241	Computer Network Architects	30	\$ 72.13	\$ 150,040	\$ 59.11	\$ 122,951	\$ 158,677	\$ 82.31	\$ 171,199
42	Wholesale Trade	15-1244	Network and Computer Systems Administrators	140	\$ 55.25	\$ 114,921	\$ 44.82	\$ 93,231	\$ 106,920	\$ 64.34	\$ 133,835
42	Wholesale Trade	15-1251	Computer Programmers	20	\$ 78.58	\$ 163,443	\$ 60.42	\$ 125,675	\$ 153,211	\$ 107.29	\$ 223,157
42	Wholesale Trade	15-1252	Software Developers	240	\$ 62.54	\$ 130,076	\$ 48.87	\$ 101,642	\$ 130,217	\$ 73.15	\$ 152,159
42	Wholesale Trade	15-1253	Software Quality Assurance Analysts and Testers	20	\$ 56.26	\$ 117,013	\$ 45.94	\$ 95,561	\$ 108,102	\$ 66.67	\$ 138,670
42	Wholesale Trade	15-1254	Web Developers	10	\$ 52.32	\$ 108,825	\$ 38.91	\$ 80,924	\$ 89,248	\$ 59.98	\$ 124,755
42	Wholesale Trade	15-1299	Computer Occupations, All Other	60	\$ 54.63	\$ 113,623	\$ 31.59	\$ 65,709	\$ 116,374	\$ 71.79	\$ 149,319
42	Wholesale Trade	15-2051	Data Scientists	40	\$ 58.01	\$ 120,662	\$ 35.60	\$ 74,049	\$ 100,515	\$ 83.39	\$ 173,441
42	Wholesale Trade	17-0000	Architecture and Engineering Occupations	330	\$ 47.10	\$ 97,968	\$ 33.83	\$ 70,373	\$ 92,740	\$ 57.13	\$ 118,840
42	Wholesale Trade	17-2112	Industrial Engineers	120	\$ 49.44	\$ 102,839	\$ 35.61	\$ 74,070	\$ 102,792	\$ 57.13	\$ 118,840
42	Wholesale Trade	17-2141	Mechanical Engineers	60	\$ 45.02	\$ 93,636	\$ 36.90	\$ 76,744	\$ 99,129	\$ 53.08	\$ 110,407
42	Wholesale Trade	17-2199	Engineers, All Other	20	\$ 57.76	\$ 120,150	\$ 44.86	\$ 93,310	\$ 120,145	\$ 65.06	\$ 135,323
42	Wholesale Trade	19-0000	Life, Physical, and Social Science Occupations	220	\$ 45.31	\$ 94,242	\$ 34.58	\$ 71,916	\$ 84,876	\$ 58.64	\$ 121,970
42	Wholesale Trade	19-5011	Occupational Health and Safety Specialists	20	\$ 42.47	\$ 88,328	\$ 36.53	\$ 75,987	\$ 83,859	\$ 45.95	\$ 95,584
42	Wholesale Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	610	\$ 30.45	\$ 63,331	\$ 19.00	\$ 39,520	\$ 51,574	\$ 36.84	\$ 76,623

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
42	Wholesale Trade	27-1011	Art Directors	20	\$ 55.00	\$ 114,398	\$ 40.76	\$ 84,790	\$ 109,658	\$ 60.59	\$ 126,030
42	Wholesale Trade	27-1024	Graphic Designers	110	\$ 34.48	\$ 71,715	\$ 24.85	\$ 51,683	\$ 71,591	\$ 42.06	\$ 87,485
42	Wholesale Trade	27-1026	Merchandise Displayers and Window Trimmers	240	\$ 19.92	\$ 41,435	\$ 16.59	\$ 34,497	\$ 38,961	\$ 22.77	\$ 47,357
42	Wholesale Trade	27-3043	Writers and Authors	20	\$ 34.79	\$ 72,361	\$ 24.49	\$ 50,938	\$ 56,046	\$ 36.84	\$ 76,623
42	Wholesale Trade	27-4021	Photographers	30	\$ 30.44	\$ 63,321	\$ 31.55	\$ 65,630	\$ 65,630	\$ 31.85	\$ 66,242
42	Wholesale Trade	33-0000	Protective Service Occupations	40	\$ 26.12	\$ 54,332	\$ 24.19	\$ 50,313	\$ 50,313	\$ 24.19	\$ 50,320
42	Wholesale Trade	33-9032	Security Guards	30	\$ 23.97	\$ 49,850	\$ 24.19	\$ 50,313	\$ 50,313	\$ 24.19	\$ 50,314
42	Wholesale Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	130	\$ 20.53	\$ 42,697	\$ 16.84	\$ 35,033	\$ 39,518	\$ 23.36	\$ 48,589
42	Wholesale Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	130	\$ 19.97	\$ 41,534	\$ 16.83	\$ 35,015	\$ 38,725	\$ 22.97	\$ 47,786
42	Wholesale Trade	41-0000	Sales and Related Occupations	7,630	\$ 45.59	\$ 94,827	\$ 27.83	\$ 57,889	\$ 77,599	\$ 51.64	\$ 107,409
42	Wholesale Trade	41-1011	First-Line Supervisors of Retail Sales Workers	220	\$ 31.73	\$ 66,004	\$ 18.21	\$ 37,881	\$ 60,685	\$ 37.02	\$ 77,003
42	Wholesale Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	850	\$ 55.78	\$ 116,013	\$ 39.41	\$ 81,965	\$ 98,667	\$ 61.34	\$ 127,585
42	Wholesale Trade	41-2021	Counter and Rental Clerks	180	\$ 25.79	\$ 53,648	\$ 22.86	\$ 47,539	\$ 57,200	\$ 28.74	\$ 59,773
42	Wholesale Trade	41-2022	Parts Salespersons	250	\$ 27.35	\$ 56,890	\$ 23.48	\$ 48,839	\$ 57,841	\$ 29.92	\$ 62,236
42	Wholesale Trade	41-2031	Retail Salespersons	310	\$ 21.92	\$ 45,596	\$ 16.65	\$ 34,638	\$ 41,065	\$ 25.50	\$ 53,037
42	Wholesale Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	280	\$ 67.28	\$ 139,953	\$ 28.99	\$ 60,303	\$ 76,981		
42	Wholesale Trade	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	600	\$ 72.60	\$ 151,004	\$ 46.39	\$ 96,490	\$ 141,712	\$ 87.43	\$ 181,859
42	Wholesale Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	4,590	\$ 43.15	\$ 89,759	\$ 28.23	\$ 58,723	\$ 76,693	\$ 47.87	\$ 99,562
42	Wholesale Trade	41-9099	Sales and Related Workers, All Other	200	\$ 40.30	\$ 83,815	\$ 26.61	\$ 55,342	\$ 79,588	\$ 55.46	\$ 115,355
42	Wholesale Trade	43-0000	Office and Administrative Support Occupations	7,310	\$ 27.07	\$ 56,312	\$ 21.09	\$ 43,868	\$ 51,999	\$ 30.03	\$ 62,461
42	Wholesale Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	920	\$ 39.64	\$ 82,450	\$ 28.17	\$ 58,595	\$ 78,331	\$ 48.09	\$ 100,037
42	Wholesale Trade	43-3011	Bill and Account Collectors	110	\$ 25.12	\$ 52,259	\$ 22.73	\$ 47,281	\$ 48,503	\$ 27.93	\$ 58,099
42	Wholesale Trade	43-3021	Billing and Posting Clerks	110	\$ 26.40	\$ 54,920	\$ 22.03	\$ 45,818	\$ 52,887	\$ 29.47	\$ 61,300
42	Wholesale Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,020	\$ 26.34	\$ 54,791	\$ 22.14	\$ 46,061	\$ 54,751	\$ 28.90	\$ 60,118
42	Wholesale Trade	43-3051	Payroll and Timekeeping Clerks	10	\$ 32.80	\$ 68,231	\$ 29.31	\$ 60,968	\$ 70,114	\$ 36.46	\$ 75,829
42	Wholesale Trade	43-3061	Procurement Clerks	130	\$ 24.33	\$ 50,602	\$ 22.30	\$ 46,381	\$ 48,960	\$ 27.94	\$ 58,117
42	Wholesale Trade	43-4051	Customer Service Representatives	1,620	\$ 27.93	\$ 58,101	\$ 22.53	\$ 46,853	\$ 56,112	\$ 32.29	\$ 67,155
42	Wholesale Trade	43-4151	Order Clerks	200	\$ 21.83	\$ 45,411	\$ 18.40	\$ 38,270	\$ 42,630	\$ 24.61	\$ 51,181
42	Wholesale Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 26.79	\$ 55,724	\$ 24.24	\$ 50,415	\$ 56,884	\$ 28.41	\$ 59,095
42	Wholesale Trade	43-4171	Receptionists and Information Clerks	110	\$ 21.21	\$ 44,109	\$ 17.79	\$ 37,001	\$ 40,619	\$ 23.89	\$ 49,687
42	Wholesale Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	50	\$ 27.40	\$ 56,983	\$ 21.94	\$ 45,628	\$ 49,365	\$ 32.88	\$ 68,397
42	Wholesale Trade	43-5061	Production, Planning, and Expediting Clerks	270	\$ 28.44	\$ 59,155	\$ 23.31	\$ 48,485	\$ 57,602	\$ 32.35	\$ 67,295
42	Wholesale Trade	43-5071	Shipping, Receiving, and Inventory Clerks	930	\$ 23.04	\$ 47,920	\$ 18.11	\$ 37,661	\$ 47,169	\$ 27.70	\$ 57,607
42	Wholesale Trade	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	20	\$ 19.76	\$ 41,099	\$ 15.16	\$ 31,531	\$ 38,565	\$ 22.65	\$ 47,122
42	Wholesale Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	110	\$ 42.12	\$ 87,605	\$ 35.43	\$ 73,704	\$ 89,454	\$ 48.81	\$ 101,519
42	Wholesale Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	390	\$ 21.67	\$ 45,066	\$ 17.45	\$ 36,303	\$ 44,965	\$ 23.42	\$ 48,709
42	Wholesale Trade	43-9061	Office Clerks, General	1,110	\$ 22.44	\$ 46,665	\$ 17.75	\$ 36,929	\$ 44,403	\$ 26.88	\$ 55,908
42	Wholesale Trade	47-0000	Construction and Extraction Occupations	140	\$ 34.80	\$ 72,385	\$ 27.05	\$ 56,267	\$ 72,412	\$ 45.99	\$ 95,653
42	Wholesale Trade	47-2031	Carpenters	30	\$ 31.27	\$ 65,049	\$ 28.33	\$ 58,916	\$ 65,470	\$ 34.81	\$ 72,412
42	Wholesale Trade	49-0000	Installation, Maintenance, and Repair Occupations	2,140	\$ 32.57	\$ 67,736	\$ 26.79	\$ 55,726	\$ 63,728	\$ 39.02	\$ 81,172
42	Wholesale Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	180	\$ 43.29	\$ 90,042	\$ 35.41	\$ 73,660	\$ 92,649	\$ 48.25	\$ 100,368
42	Wholesale Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	140	\$ 27.84	\$ 57,916	\$ 23.37	\$ 48,613	\$ 59,016	\$ 29.63	\$ 61,635
42	Wholesale Trade	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	110	\$ 31.01	\$ 64,504	\$ 29.53	\$ 61,429	\$ 61,849	\$ 29.91	\$ 62,207
42	Wholesale Trade	49-2098	Security and Fire Alarm Systems Installers	80	\$ 26.65	\$ 55,434	\$ 22.85	\$ 47,534	\$ 50,944	\$ 30.33	\$ 63,080
42	Wholesale Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	200	\$ 32.50	\$ 67,592	\$ 27.52	\$ 57,237	\$ 64,315	\$ 39.32	\$ 81,786
42	Wholesale Trade	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	360	\$ 35.17	\$ 73,162	\$ 30.64	\$ 63,728	\$ 65,349	\$ 39.88	\$ 82,949
42	Wholesale Trade	49-9041	Industrial Machinery Mechanics	300	\$ 33.35	\$ 69,367	\$ 28.19	\$ 58,625	\$ 67,079	\$ 37.63	\$ 78,273

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
42	Wholesale Trade	49-9071	Maintenance and Repair Workers, General	120	\$ 30.92	\$ 64,308	\$ 23.41	\$ 48,694	\$ 63,548	\$ 38.78	\$ 80,669
42	Wholesale Trade	51-0000	Production Occupations	2,010	\$ 22.96	\$ 47,758	\$ 16.79	\$ 34,927	\$ 43,233	\$ 25.86	\$ 53,785
42	Wholesale Trade	51-1011	First-Line Supervisors of Production and Operating Workers	210	\$ 37.88	\$ 78,799	\$ 27.92	\$ 58,080	\$ 73,702	\$ 46.08	\$ 95,837
42	Wholesale Trade	51-2090	Miscellaneous Assemblers and Fabricators	420	\$ 18.92	\$ 39,355	\$ 14.97	\$ 31,136	\$ 37,091	\$ 19.20	\$ 39,940
42	Wholesale Trade	51-4121	Welders, Cutters, Solderers, and Brazers	70	\$ 24.01	\$ 49,942	\$ 19.00	\$ 39,520	\$ 49,660	\$ 27.63	\$ 57,476
42	Wholesale Trade	51-6021	Pressers, Textile, Garment, and Related Materials	20	\$ 17.06	\$ 35,484	\$ 15.00	\$ 31,201	\$ 34,320	\$ 18.11	\$ 37,677
42	Wholesale Trade	51-6031	Sewing Machine Operators	120	\$ 17.68	\$ 36,766	\$ 16.62	\$ 34,564	\$ 34,564	\$ 16.88	\$ 35,101
42	Wholesale Trade	51-6052	Tailors, Dressmakers, and Custom Sewers	50	\$ 17.22	\$ 35,818	\$ 15.36	\$ 31,949	\$ 35,141	\$ 17.56	\$ 36,514
42	Wholesale Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	260	\$ 24.11	\$ 50,154	\$ 16.54	\$ 34,399	\$ 44,741	\$ 29.20	\$ 60,734
42	Wholesale Trade	53-0000	Transportation and Material Moving Occupations	12,690	\$ 22.78	\$ 47,391	\$ 17.57	\$ 36,551	\$ 43,468	\$ 26.45	\$ 55,016
42	Wholesale Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	1,160	\$ 33.60	\$ 69,880	\$ 27.11	\$ 56,395	\$ 64,401	\$ 38.53	\$ 80,144
42	Wholesale Trade	53-3031	Driver/Sales Workers	740	\$ 20.95	\$ 43,571	\$ 16.17	\$ 33,643	\$ 41,793	\$ 24.07	\$ 50,058
42	Wholesale Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	1,230	\$ 31.26	\$ 65,026	\$ 26.52	\$ 55,159	\$ 63,743	\$ 33.72	\$ 70,146
42	Wholesale Trade	53-3033	Light Truck Drivers	770	\$ 26.46	\$ 55,044	\$ 20.00	\$ 41,601	\$ 48,020	\$ 28.04	\$ 58,323
42	Wholesale Trade	53-7021	Crane and Tower Operators	50	\$ 28.75	\$ 59,807	\$ 28.98	\$ 60,269	\$ 61,638	\$ 30.14	\$ 62,693
42	Wholesale Trade	53-7051	Industrial Truck and Tractor Operators	1,100	\$ 22.53	\$ 46,861	\$ 19.31	\$ 40,155	\$ 46,504	\$ 26.36	\$ 54,835
42	Wholesale Trade	53-7061	Cleaners of Vehicles and Equipment	60	\$ 19.37	\$ 40,286	\$ 17.92	\$ 37,270	\$ 37,496	\$ 22.07	\$ 45,902
42	Wholesale Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	3,540	\$ 19.93	\$ 41,453	\$ 16.94	\$ 35,242	\$ 38,680	\$ 22.87	\$ 47,573
42	Wholesale Trade	53-7064	Packers and Packagers, Hand	780	\$ 17.82	\$ 37,060	\$ 16.31	\$ 33,922	\$ 34,768	\$ 18.58	\$ 38,655
42	Wholesale Trade	53-7065	Stockers and Order Fillers	3,180	\$ 19.57	\$ 40,708	\$ 17.32	\$ 36,019	\$ 37,441	\$ 21.78	\$ 45,300
44-45	Retail Trade	00-0000	Total all occupations	100,080	\$ 22.83	\$ 47,483	\$ 15.16	\$ 31,542	\$ 36,367	\$ 23.18	\$ 48,219
44-45	Retail Trade	11-0000	Management Occupations	3,380	\$ 64.71	\$ 134,602	\$ 39.86	\$ 82,919	\$ 117,755	\$ 78.83	\$ 163,961
44-45	Retail Trade	11-1021	General and Operations Managers	2,350	\$ 63.28	\$ 131,617	\$ 39.47	\$ 82,097	\$ 111,281	\$ 79.20	\$ 164,735
44-45	Retail Trade	11-2021	Marketing Managers	50	\$ 75.65	\$ 157,359	\$ 64.15	\$ 133,432	\$ 156,469	\$ 76.98	\$ 160,110
44-45	Retail Trade	11-2022	Sales Managers	320	\$ 77.17	\$ 160,518	\$ 37.73	\$ 78,480	\$ 124,201	\$ 92.56	\$ 192,521
44-45	Retail Trade	11-3012	Administrative Services Managers	60	\$ 43.95	\$ 91,409	\$ 42.16	\$ 87,695	\$ 87,695	\$ 42.16	\$ 87,695
44-45	Retail Trade	11-3021	Computer and Information Systems Managers	30	\$ 104.97	\$ 218,340	\$ 62.64	\$ 130,288	\$ 201,531		
44-45	Retail Trade	11-3031	Financial Managers	100	\$ 87.46	\$ 181,919	\$ 74.62	\$ 155,210	\$ 171,547	\$ 109.83	\$ 228,439
44-45	Retail Trade	11-3051	Industrial Production Managers	20	\$ 75.29	\$ 156,601	\$ 60.19	\$ 125,197	\$ 136,148	\$ 89.48	\$ 186,125
44-45	Retail Trade	11-3061	Purchasing Managers	10	\$ 77.02	\$ 160,198	\$ 50.44	\$ 104,911	\$ 146,013	\$ 83.22	\$ 173,094
44-45	Retail Trade	11-3071	Transportation, Storage, and Distribution Managers	120	\$ 47.46	\$ 98,713	\$ 40.15	\$ 83,514	\$ 83,515	\$ 48.06	\$ 99,960
44-45	Retail Trade	11-9199	Managers, All Other	90	\$ 49.42	\$ 102,802	\$ 33.22	\$ 69,099	\$ 83,949	\$ 58.56	\$ 121,801
44-45	Retail Trade	13-0000	Business and Financial Operations Occupations	1,250	\$ 36.72	\$ 76,385	\$ 23.23	\$ 48,318	\$ 70,874	\$ 46.21	\$ 96,109
44-45	Retail Trade	13-1020	Buyers and Purchasing Agents	100	\$ 38.37	\$ 79,813	\$ 22.25	\$ 46,286	\$ 79,272	\$ 46.52	\$ 96,765
44-45	Retail Trade	13-1071	Human Resources Specialists	170	\$ 35.04	\$ 72,884	\$ 25.13	\$ 52,263	\$ 71,983	\$ 41.68	\$ 86,691
44-45	Retail Trade	13-1082	Project Management Specialists	20	\$ 41.59	\$ 86,513	\$ 28.15	\$ 58,555	\$ 78,663	\$ 52.03	\$ 108,218
44-45	Retail Trade	13-1111	Management Analysts	10	\$ 49.27	\$ 102,476	\$ 38.63	\$ 80,345	\$ 83,613	\$ 61.84	\$ 128,634
44-45	Retail Trade	13-1151	Training and Development Specialists	40	\$ 23.08	\$ 48,014	\$ 17.25	\$ 35,871	\$ 40,832	\$ 26.81	\$ 55,771
44-45	Retail Trade	13-1161	Market Research Analysts and Marketing Specialists	230	\$ 29.86	\$ 62,102	\$ 22.12	\$ 46,002	\$ 60,951	\$ 36.21	\$ 75,321
44-45	Retail Trade	13-1199	Business Operations Specialists, All Other	220	\$ 25.54	\$ 53,128	\$ 19.30	\$ 40,143	\$ 48,318	\$ 24.34	\$ 50,623
44-45	Retail Trade	13-2011	Accountants and Auditors	310	\$ 49.89	\$ 103,770	\$ 36.05	\$ 74,974	\$ 103,537	\$ 60.26	\$ 125,332
44-45	Retail Trade	15-0000	Computer and Mathematical Occupations	280	\$ 40.31	\$ 83,846	\$ 26.86	\$ 55,871	\$ 66,392	\$ 47.62	\$ 99,056
44-45	Retail Trade	15-1231	Computer Network Support Specialists	10	\$ 24.94	\$ 51,867	\$ 21.34	\$ 44,395	\$ 44,395	\$ 21.34	\$ 44,396
44-45	Retail Trade	15-1232	Computer User Support Specialists	90	\$ 32.35	\$ 67,285	\$ 31.92	\$ 66,390	\$ 66,390	\$ 33.87	\$ 70,439
44-45	Retail Trade	15-1244	Network and Computer Systems Administrators	40	\$ 47.39	\$ 98,580	\$ 37.06	\$ 77,087	\$ 103,158	\$ 49.60	\$ 103,158
44-45	Retail Trade	15-1252	Software Developers	20	\$ 84.18	\$ 175,086	\$ 65.21	\$ 135,643	\$ 176,877	\$ 110.14	\$ 229,082
44-45	Retail Trade	15-1254	Web Developers	30	\$ 37.58	\$ 78,166	\$ 32.24	\$ 67,055	\$ 84,956	\$ 40.84	\$ 84,956

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
44-45	Retail Trade	15-1299	Computer Occupations, All Other	30	\$ 28.26	\$ 58,787	\$ 20.12	\$ 41,851	\$ 50,189	\$ 27.55	\$ 57,306
44-45	Retail Trade	19-0000	Life, Physical, and Social Science Occupations	40	\$ 32.41	\$ 67,406	\$ 19.67	\$ 40,910	\$ 47,786	\$ 35.82	\$ 74,496
44-45	Retail Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	690	\$ 22.21	\$ 46,196	\$ 16.87	\$ 35,088	\$ 37,884	\$ 26.95	\$ 56,046
44-45	Retail Trade	27-1021	Commercial and Industrial Designers	10	\$ 40.35	\$ 83,937	\$ 40.41	\$ 84,054	\$ 85,634	\$ 41.17	\$ 85,636
44-45	Retail Trade	27-1024	Graphic Designers	30	\$ 28.12	\$ 58,480	\$ 26.06	\$ 54,196	\$ 57,071	\$ 31.93	\$ 66,407
44-45	Retail Trade	27-1026	Merchandise Displayers and Window Trimmers	480	\$ 20.17	\$ 41,944	\$ 16.66	\$ 34,661	\$ 35,818	\$ 22.47	\$ 46,732
44-45	Retail Trade	29-0000	Healthcare Practitioners and Technical Occupations	3,560	\$ 37.05	\$ 77,071	\$ 17.71	\$ 36,833	\$ 48,731	\$ 60.76	\$ 126,383
44-45	Retail Trade	29-1031	Dietitians and Nutritionists	10	\$ 24.71	\$ 51,394	\$ 17.31	\$ 36,002	\$ 38,481	\$ 33.67	\$ 70,024
44-45	Retail Trade	29-1051	Pharmacists	1,290	\$ 61.08	\$ 127,049	\$ 59.86	\$ 124,501	\$ 129,715	\$ 65.26	\$ 135,738
44-45	Retail Trade	29-2052	Pharmacy Technicians	1,770	\$ 18.91	\$ 39,323	\$ 17.01	\$ 35,382	\$ 37,126	\$ 21.02	\$ 43,732
44-45	Retail Trade	29-2081	Opticians, Dispensing	320	\$ 32.85	\$ 68,337	\$ 29.39	\$ 61,133	\$ 71,191	\$ 36.45	\$ 75,819
44-45	Retail Trade	29-2092	Hearing Aid Specialists		\$ 34.63	\$ 72,034	\$ 28.53	\$ 59,339	\$ 70,115	\$ 40.20	\$ 83,609
44-45	Retail Trade	31-0000	Healthcare Support Occupations	210	\$ 17.58	\$ 36,560	\$ 16.00	\$ 33,280	\$ 33,280	\$ 16.06	\$ 33,409
44-45	Retail Trade	31-9095	Pharmacy Aides	180	\$ 16.89	\$ 35,125	\$ 16.00	\$ 33,280	\$ 33,280	\$ 16.03	\$ 33,335
44-45	Retail Trade	33-0000	Protective Service Occupations	460	\$ 20.59	\$ 42,827	\$ 16.60	\$ 34,523	\$ 38,563	\$ 22.79	\$ 47,403
44-45	Retail Trade	33-1091	First-Line Supervisors of Security Workers	20	\$ 31.93	\$ 66,410	\$ 27.47	\$ 57,142	\$ 67,989	\$ 35.41	\$ 73,653
44-45	Retail Trade	33-1099	First-Line Supervisors of Protective Service Workers, All Other	10	\$ 32.18	\$ 66,932	\$ 23.04	\$ 47,924	\$ 47,924	\$ 41.83	\$ 87,010
44-45	Retail Trade	33-9021	Private Detectives and Investigators	60	\$ 23.22	\$ 48,290	\$ 18.53	\$ 38,552	\$ 42,920	\$ 22.95	\$ 47,734
44-45	Retail Trade	33-9032	Security Guards	320	\$ 19.28	\$ 40,095	\$ 16.58	\$ 34,489	\$ 37,296	\$ 20.83	\$ 43,320
44-45	Retail Trade	35-0000	Food Preparation and Serving Related Occupations	5,270	\$ 18.69	\$ 38,880	\$ 15.86	\$ 32,998	\$ 36,509	\$ 20.61	\$ 42,864
44-45	Retail Trade	35-1011	Chefs and Head Cooks	50	\$ 32.07	\$ 66,709	\$ 25.89	\$ 53,845	\$ 68,246	\$ 36.29	\$ 75,483
44-45	Retail Trade	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	310	\$ 27.14	\$ 56,443	\$ 22.04	\$ 45,847	\$ 53,893	\$ 30.89	\$ 64,257
44-45	Retail Trade	35-2014	Cooks, Restaurant	290	\$ 19.22	\$ 39,985	\$ 17.67	\$ 36,746	\$ 37,182	\$ 21.60	\$ 44,925
44-45	Retail Trade	35-2015	Cooks, Short Order	80	\$ 15.41	\$ 32,043	\$ 15.02	\$ 31,245	\$ 31,245	\$ 15.02	\$ 31,245
44-45	Retail Trade	35-2019	Cooks, All Other	160	\$ 19.36	\$ 40,267	\$ 15.85	\$ 32,960	\$ 40,112	\$ 21.43	\$ 44,569
44-45	Retail Trade	35-2021	Food Preparation Workers	2,690	\$ 18.10	\$ 37,657	\$ 16.11	\$ 33,513	\$ 35,822	\$ 19.82	\$ 41,226
44-45	Retail Trade	35-3023	Fast Food and Counter Workers	1,450	\$ 17.58	\$ 36,570	\$ 15.44	\$ 32,120	\$ 36,358	\$ 18.33	\$ 38,133
44-45	Retail Trade	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	20	\$ 15.55	\$ 32,334	\$ 15.02	\$ 31,245	\$ 31,245	\$ 15.02	\$ 31,245
44-45	Retail Trade	35-9021	Dishwashers	70	\$ 16.65	\$ 34,634	\$ 15.02	\$ 31,245	\$ 34,230	\$ 17.41	\$ 36,204
44-45	Retail Trade	35-9099	Food Preparation and Serving Related Workers, All Other	30	\$ 14.68	\$ 30,527	\$ 14.25	\$ 29,636	\$ 29,636	\$ 14.28	\$ 29,695
44-45	Retail Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	920	\$ 17.34	\$ 36,065	\$ 14.37	\$ 29,891	\$ 33,427	\$ 18.56	\$ 38,612
44-45	Retail Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	830	\$ 16.94	\$ 35,237	\$ 14.35	\$ 29,844	\$ 31,795	\$ 18.08	\$ 37,601
44-45	Retail Trade	37-3011	Landscaping and Groundskeeping Workers	60	\$ 19.87	\$ 41,330	\$ 16.30	\$ 33,904	\$ 40,051	\$ 22.55	\$ 46,897
44-45	Retail Trade	39-0000	Personal Care and Service Occupations	490	\$ 16.62	\$ 34,562	\$ 14.49	\$ 30,137	\$ 31,159	\$ 16.31	\$ 33,917
44-45	Retail Trade	39-1022	First-Line Supervisors of Personal Service Workers	30	\$ 30.89	\$ 64,241	\$ 29.55	\$ 61,474	\$ 62,202	\$ 30.79	\$ 64,046
44-45	Retail Trade	39-2011	Animal Trainers	30	\$ 16.24	\$ 33,784	\$ 16.00	\$ 33,279	\$ 33,955	\$ 16.91	\$ 35,176
44-45	Retail Trade	39-2021	Animal Caretakers	330	\$ 15.94	\$ 33,149	\$ 14.65	\$ 30,470	\$ 31,159	\$ 16.31	\$ 33,917
44-45	Retail Trade	39-5012	Hairdressers, Hairstylists, and Cosmetologists	90	\$ 14.92	\$ 31,031	\$ 14.13	\$ 29,390	\$ 30,065	\$ 14.45	\$ 30,065
44-45	Retail Trade	41-0000	Sales and Related Occupations	47,500	\$ 20.59	\$ 42,818	\$ 14.79	\$ 30,757	\$ 35,058	\$ 21.09	\$ 43,859
44-45	Retail Trade	41-1011	First-Line Supervisors of Retail Sales Workers	5,650	\$ 30.99	\$ 64,468	\$ 22.24	\$ 46,252	\$ 58,280	\$ 34.47	\$ 71,706
44-45	Retail Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	340	\$ 75.32	\$ 156,659	\$ 35.06	\$ 72,932	\$ 116,693		
44-45	Retail Trade	41-2011	Cashiers	17,160	\$ 16.19	\$ 33,682	\$ 14.49	\$ 30,134	\$ 31,484	\$ 17.13	\$ 35,637
44-45	Retail Trade	41-2021	Counter and Rental Clerks	170	\$ 23.62	\$ 49,123	\$ 18.18	\$ 37,807	\$ 45,118	\$ 27.44	\$ 57,070
44-45	Retail Trade	41-2022	Parts Salespersons	1,040	\$ 20.95	\$ 43,586	\$ 14.84	\$ 30,861	\$ 37,771	\$ 23.91	\$ 49,739
44-45	Retail Trade	41-2031	Retail Salespersons	21,270	\$ 19.78	\$ 41,143	\$ 15.05	\$ 31,314	\$ 34,974	\$ 18.72	\$ 38,938
44-45	Retail Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,130	\$ 27.57	\$ 57,354	\$ 22.10	\$ 45,974	\$ 49,264	\$ 30.89	\$ 64,247
44-45	Retail Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	230	\$ 47.33	\$ 98,446	\$ 36.82	\$ 76,588	\$ 119,995	\$ 57.69	\$ 119,995

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Code	Industry Sector				Hourly	(Avg.) Salary	Hourly	Salary	Hourly	Salary	Hourly
44-45	Retail Trade	41-9011	Demonstrators and Product Promoters	50	\$ 22.08	\$ 45,921	\$ 17.00	\$ 35,357	\$ 38,971	\$ 23.42	\$ 48,714
44-45	Retail Trade	41-9041	Telemarketers	40	\$ 23.84	\$ 49,597	\$ 14.84	\$ 30,858	\$ 47,522	\$ 25.98	\$ 54,041
44-45	Retail Trade	41-9099	Sales and Related Workers, All Other	300	\$ 22.53	\$ 46,856	\$ 16.58	\$ 34,493	\$ 39,721	\$ 27.50	\$ 57,203
44-45	Retail Trade	43-0000	Office and Administrative Support Occupations	8,430	\$ 22.28	\$ 46,352	\$ 16.85	\$ 35,043	\$ 40,390	\$ 25.93	\$ 53,936
44-45	Retail Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,020	\$ 33.54	\$ 69,772	\$ 23.66	\$ 49,216	\$ 64,463	\$ 37.37	\$ 77,732
44-45	Retail Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	780	\$ 25.98	\$ 54,038	\$ 21.51	\$ 44,737	\$ 53,816	\$ 29.99	\$ 62,371
44-45	Retail Trade	43-3051	Payroll and Timekeeping Clerks	20	\$ 26.50	\$ 55,114	\$ 24.73	\$ 51,448	\$ 59,217	\$ 30.12	\$ 62,645
44-45	Retail Trade	43-3061	Procurement Clerks	80	\$ 24.06	\$ 50,041	\$ 17.83	\$ 37,096	\$ 49,814	\$ 26.94	\$ 56,041
44-45	Retail Trade	43-4051	Customer Service Representatives	2,990	\$ 18.78	\$ 39,055	\$ 15.11	\$ 31,427	\$ 36,155	\$ 21.43	\$ 44,565
44-45	Retail Trade	43-4071	File Clerks	140	\$ 19.67	\$ 40,922	\$ 16.71	\$ 34,748	\$ 42,712	\$ 22.75	\$ 47,314
44-45	Retail Trade	43-4171	Receptionists and Information Clerks	330	\$ 17.49	\$ 36,369	\$ 16.17	\$ 33,643	\$ 35,839	\$ 17.77	\$ 36,961
44-45	Retail Trade	43-4199	Information and Record Clerks, All Other	10	\$ 17.96	\$ 37,361	\$ 17.29	\$ 35,963	\$ 37,018	\$ 17.80	\$ 37,022
44-45	Retail Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	30	\$ 25.03	\$ 52,053	\$ 19.06	\$ 39,637	\$ 47,512	\$ 29.28	\$ 60,910
44-45	Retail Trade	43-5061	Production, Planning, and Expediting Clerks	100	\$ 22.58	\$ 46,966	\$ 18.82	\$ 39,136	\$ 46,160	\$ 24.08	\$ 50,091
44-45	Retail Trade	43-5071	Shipping, Receiving, and Inventory Clerks	810	\$ 19.83	\$ 41,238	\$ 16.54	\$ 34,409	\$ 38,225	\$ 21.18	\$ 44,051
44-45	Retail Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$ 34.88	\$ 72,548	\$ 30.39	\$ 63,206	\$ 66,558	\$ 37.76	\$ 78,536
44-45	Retail Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	400	\$ 21.49	\$ 44,699	\$ 16.85	\$ 35,044	\$ 40,465	\$ 25.11	\$ 52,223
44-45	Retail Trade	43-9061	Office Clerks, General	1,390	\$ 22.76	\$ 47,349	\$ 18.16	\$ 37,777	\$ 44,859	\$ 26.44	\$ 55,003
44-45	Retail Trade	43-9071	Office Machine Operators, Except Computer	70	\$ 17.84	\$ 37,105	\$ 14.39	\$ 29,923	\$ 34,112	\$ 19.58	\$ 40,726
44-45	Retail Trade	43-9199	Office and Administrative Support Workers, All Other	60	\$ 20.16	\$ 41,923	\$ 14.13	\$ 29,930	\$ 32,620	\$ 26.97	\$ 56,097
44-45	Retail Trade	45-0000	Farming, Fishing, and Forestry Occupations	270	\$ 19.00	\$ 39,518	\$ 16.97	\$ 35,298	\$ 35,607	\$ 20.70	\$ 43,053
44-45	Retail Trade	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	200	\$ 17.58	\$ 36,557	\$ 16.57	\$ 34,458	\$ 35,359	\$ 18.26	\$ 37,972
44-45	Retail Trade	47-0000	Construction and Extraction Occupations	90	\$ 30.98	\$ 64,431	\$ 18.96	\$ 39,428	\$ 49,066	\$ 37.12	\$ 77,210
44-45	Retail Trade	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	20	\$ 45.55	\$ 94,750	\$ 34.26	\$ 71,262	\$ 77,209	\$ 69.83	\$ 145,256
44-45	Retail Trade	49-0000	Installation, Maintenance, and Repair Occupations	3,940	\$ 28.30	\$ 58,869	\$ 20.58	\$ 42,797	\$ 54,638	\$ 34.87	\$ 72,534
44-45	Retail Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	320	\$ 42.29	\$ 87,972	\$ 30.44	\$ 63,306	\$ 83,628	\$ 57.79	\$ 120,201
44-45	Retail Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	100	\$ 23.10	\$ 48,038	\$ 18.12	\$ 37,693	\$ 43,243	\$ 31.15	\$ 64,788
44-45	Retail Trade	49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	30	\$ 22.65	\$ 47,108	\$ 19.50	\$ 40,556	\$ 48,162	\$ 23.99	\$ 49,898
44-45	Retail Trade	49-3021	Automotive Body and Related Repairers	170	\$ 25.10	\$ 52,202	\$ 18.20	\$ 37,853	\$ 57,368	\$ 29.44	\$ 61,227
44-45	Retail Trade	49-3023	Automotive Service Technicians and Mechanics	1,950	\$ 29.46	\$ 61,267	\$ 22.59	\$ 46,987	\$ 59,717	\$ 36.84	\$ 76,618
44-45	Retail Trade	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	70	\$ 23.75	\$ 49,410	\$ 18.39	\$ 38,245	\$ 50,759	\$ 26.26	\$ 54,625
44-45	Retail Trade	49-3091	Bicycle Repairers	70	\$ 20.12	\$ 41,854	\$ 16.37	\$ 34,057	\$ 36,550	\$ 23.16	\$ 48,170
44-45	Retail Trade	49-3093	Tire Repairers and Changers	300	\$ 21.81	\$ 45,355	\$ 17.56	\$ 36,523	\$ 42,428	\$ 26.37	\$ 54,858
44-45	Retail Trade	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	80	\$ 29.46	\$ 61,271	\$ 22.76	\$ 47,331	\$ 63,111	\$ 32.49	\$ 67,574
44-45	Retail Trade	49-9031	Home Appliance Repairers	130	\$ 21.84	\$ 45,431	\$ 18.75	\$ 39,000	\$ 42,797	\$ 20.93	\$ 43,527
44-45	Retail Trade	49-9071	Maintenance and Repair Workers, General	130	\$ 22.45	\$ 46,701	\$ 16.54	\$ 34,412	\$ 45,757	\$ 28.39	\$ 59,051
44-45	Retail Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	160	\$ 27.25	\$ 56,677	\$ 23.03	\$ 47,912	\$ 54,636	\$ 31.45	\$ 65,415
44-45	Retail Trade	51-0000	Production Occupations	2,130	\$ 23.54	\$ 48,961	\$ 17.50	\$ 36,394	\$ 44,694	\$ 29.28	\$ 60,902
44-45	Retail Trade	51-1011	First-Line Supervisors of Production and Operating Workers	230	\$ 35.16	\$ 73,132	\$ 29.86	\$ 62,112	\$ 74,256	\$ 38.24	\$ 79,540
44-45	Retail Trade	51-2090	Miscellaneous Assemblers and Fabricators	30	\$ 21.28	\$ 44,259	\$ 16.44	\$ 34,205	\$ 44,541	\$ 25.73	\$ 53,511
44-45	Retail Trade	51-3011	Bakers	530	\$ 20.17	\$ 41,950	\$ 14.87	\$ 30,932	\$ 39,046	\$ 24.80	\$ 51,584
44-45	Retail Trade	51-3021	Butchers and Meat Cutters	750	\$ 24.30	\$ 50,552	\$ 18.36	\$ 38,189	\$ 49,050	\$ 30.16	\$ 62,737
44-45	Retail Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	210	\$ 19.02	\$ 39,567	\$ 15.65	\$ 32,560	\$ 39,449	\$ 20.70	\$ 43,049
44-45	Retail Trade	53-0000	Transportation and Material Moving Occupations	21,040	\$ 18.35	\$ 38,162	\$ 14.99	\$ 31,170	\$ 35,724	\$ 19.42	\$ 40,385
44-45	Retail Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	890	\$ 28.29	\$ 58,836	\$ 22.16	\$ 46,098	\$ 56,774	\$ 31.64	\$ 65,816
44-45	Retail Trade	53-3031	Driver/Sales Workers	580	\$ 17.08	\$ 35,530	\$ 14.13	\$ 29,390	\$ 33,174	\$ 19.91	\$ 41,421
44-45	Retail Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	210	\$ 28.78	\$ 59,864	\$ 28.25	\$ 58,759	\$ 60,448	\$ 30.02	\$ 62,441

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
44-45	Retail Trade	53-3033	Light Truck Drivers	990	\$ 19.42	\$ 40,394	\$ 14.96	\$ 31,108	\$ 36,398	\$ 22.76	\$ 47,338
44-45	Retail Trade	53-6021	Parking Attendants	360	\$ 17.28	\$ 35,934	\$ 16.42	\$ 34,146	\$ 35,215	\$ 17.71	\$ 36,835
44-45	Retail Trade	53-6031	Automotive and Watercraft Service Attendants	2,000	\$ 16.39	\$ 34,089	\$ 14.28	\$ 29,712	\$ 33,303	\$ 17.69	\$ 36,800
44-45	Retail Trade	53-7051	Industrial Truck and Tractor Operators	320	\$ 25.03	\$ 52,059	\$ 20.52	\$ 42,690	\$ 55,759	\$ 29.30	\$ 60,944
44-45	Retail Trade	53-7061	Cleaners of Vehicles and Equipment	270	\$ 18.65	\$ 38,783	\$ 15.04	\$ 31,281	\$ 36,566	\$ 21.99	\$ 45,747
44-45	Retail Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,700	\$ 17.90	\$ 37,231	\$ 15.06	\$ 31,325	\$ 36,285	\$ 18.90	\$ 39,321
44-45	Retail Trade	53-7064	Packers and Packagers, Hand	1,080	\$ 19.49	\$ 40,538	\$ 17.28	\$ 35,937	\$ 39,813	\$ 20.91	\$ 43,487
44-45	Retail Trade	53-7065	Stockers and Order Fillers	12,580	\$ 17.58	\$ 36,574	\$ 15.05	\$ 31,311	\$ 35,141	\$ 18.47	\$ 38,410
48-49	Transportation and Warehousing	00-0000	Total all occupations	64,790	\$ 26.72	\$ 55,570	\$ 19.73	\$ 41,048	\$ 45,551	\$ 29.85	\$ 62,096
48-49	Transportation and Warehousing	11-0000	Management Occupations	1,920	\$ 72.38	\$ 150,557	\$ 48.75	\$ 101,404	\$ 129,679	\$ 80.85	\$ 168,159
48-49	Transportation and Warehousing	11-1021	General and Operations Managers	520	\$ 79.42	\$ 165,196	\$ 49.39	\$ 102,733	\$ 130,114	\$ 85.02	\$ 176,848
48-49	Transportation and Warehousing	11-2021	Marketing Managers	30	\$ 70.33	\$ 146,289	\$ 47.81	\$ 99,455	\$ 124,722	\$ 81.23	\$ 168,964
48-49	Transportation and Warehousing	11-2022	Sales Managers	140	\$ 85.88	\$ 178,631	\$ 69.48	\$ 144,512	\$ 165,893	\$ 98.02	\$ 203,878
48-49	Transportation and Warehousing	11-3012	Administrative Services Managers	70	\$ 64.54	\$ 134,247	\$ 45.51	\$ 94,663	\$ 124,823	\$ 70.81	\$ 147,295
48-49	Transportation and Warehousing	11-3013	Facilities Managers	40	\$ 63.55	\$ 132,179	\$ 50.70	\$ 105,451	\$ 122,500	\$ 69.02	\$ 143,561
48-49	Transportation and Warehousing	11-3021	Computer and Information Systems Managers	40	\$ 83.96	\$ 174,633	\$ 68.80	\$ 143,100	\$ 167,950	\$ 86.66	\$ 180,246
48-49	Transportation and Warehousing	11-3031	Financial Managers	90	\$ 92.05	\$ 191,464	\$ 78.05	\$ 162,338	\$ 174,071	\$ 102.54	\$ 213,291
48-49	Transportation and Warehousing	11-3061	Purchasing Managers	10	\$ 94.81	\$ 197,208	\$ 75.65	\$ 157,356	\$ 208,263	\$ 102.61	\$ 213,429
48-49	Transportation and Warehousing	11-3071	Transportation, Storage, and Distribution Managers	710	\$ 63.44	\$ 131,949	\$ 48.12	\$ 100,094	\$ 119,862	\$ 76.29	\$ 158,681
48-49	Transportation and Warehousing	11-3121	Human Resources Managers	40	\$ 74.58	\$ 155,131	\$ 62.50	\$ 130,000	\$ 154,100	\$ 83.17	\$ 173,000
48-49	Transportation and Warehousing	11-3131	Training and Development Managers	20	\$ 50.39	\$ 104,808	\$ 44.44	\$ 92,436	\$ 98,299	\$ 56.11	\$ 116,699
48-49	Transportation and Warehousing	11-9131	Postmasters and Mail Superintendents	110	\$ 45.46	\$ 94,565	\$ 42.63	\$ 88,670	\$ 93,340	\$ 47.70	\$ 99,216
48-49	Transportation and Warehousing	11-9199	Managers, All Other	50	\$ 69.56	\$ 144,690	\$ 49.23	\$ 102,398	\$ 129,036	\$ 83.17	\$ 173,002
48-49	Transportation and Warehousing	13-0000	Business and Financial Operations Occupations	1,220	\$ 42.55	\$ 88,513	\$ 33.65	\$ 69,988	\$ 81,789	\$ 49.08	\$ 102,078
48-49	Transportation and Warehousing	13-1020	Buyers and Purchasing Agents	120	\$ 45.22	\$ 94,058	\$ 38.27	\$ 79,597	\$ 90,855	\$ 49.73	\$ 103,429
48-49	Transportation and Warehousing	13-1041	Compliance Officers	40	\$ 34.18	\$ 71,084	\$ 29.69	\$ 61,759	\$ 65,234	\$ 37.15	\$ 77,282
48-49	Transportation and Warehousing	13-1071	Human Resources Specialists	180	\$ 39.68	\$ 82,526	\$ 30.96	\$ 64,399	\$ 78,339	\$ 45.25	\$ 94,120
48-49	Transportation and Warehousing	13-1081	Logisticians	200	\$ 46.54	\$ 96,799	\$ 37.93	\$ 78,904	\$ 96,784	\$ 56.31	\$ 117,120
48-49	Transportation and Warehousing	13-1082	Project Management Specialists	40	\$ 44.38	\$ 92,321	\$ 30.16	\$ 62,742	\$ 84,943	\$ 54.45	\$ 113,250
48-49	Transportation and Warehousing	13-1111	Management Analysts	60	\$ 43.02	\$ 89,489	\$ 37.28	\$ 77,534	\$ 84,000	\$ 46.55	\$ 96,833
48-49	Transportation and Warehousing	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 37.57	\$ 78,155	\$ 34.20	\$ 71,144	\$ 79,984	\$ 39.32	\$ 81,789
48-49	Transportation and Warehousing	13-1151	Training and Development Specialists	70	\$ 33.47	\$ 69,613	\$ 28.22	\$ 58,707	\$ 61,085	\$ 38.16	\$ 79,373
48-49	Transportation and Warehousing	13-1161	Market Research Analysts and Marketing Specialists	60	\$ 48.36	\$ 100,598	\$ 39.30	\$ 81,745	\$ 100,601	\$ 61.55	\$ 128,029
48-49	Transportation and Warehousing	13-1199	Business Operations Specialists, All Other	190	\$ 41.39	\$ 86,097	\$ 34.03	\$ 70,784	\$ 81,676	\$ 47.32	\$ 98,435
48-49	Transportation and Warehousing	13-2011	Accountants and Auditors	150	\$ 45.26	\$ 94,139	\$ 37.25	\$ 77,484	\$ 80,760	\$ 49.96	\$ 103,923
48-49	Transportation and Warehousing	15-0000	Computer and Mathematical Occupations	390	\$ 43.87	\$ 91,254	\$ 30.50	\$ 63,434	\$ 83,857	\$ 55.28	\$ 114,982
48-49	Transportation and Warehousing	15-1211	Computer Systems Analysts	10	\$ 46.08	\$ 95,839	\$ 38.60	\$ 80,295	\$ 84,359	\$ 57.70	\$ 120,012
48-49	Transportation and Warehousing	15-1232	Computer User Support Specialists	90	\$ 28.12	\$ 58,498	\$ 22.36	\$ 46,501	\$ 57,381	\$ 30.83	\$ 64,133
48-49	Transportation and Warehousing	15-1244	Network and Computer Systems Administrators	70	\$ 37.90	\$ 78,835	\$ 29.06	\$ 60,447	\$ 65,472	\$ 46.11	\$ 95,916
48-49	Transportation and Warehousing	15-1252	Software Developers	40	\$ 61.06	\$ 127,010	\$ 50.25	\$ 104,524	\$ 127,069	\$ 63.76	\$ 132,626
48-49	Transportation and Warehousing	15-1299	Computer Occupations, All Other	70	\$ 50.66	\$ 105,375	\$ 35.45	\$ 73,746	\$ 89,101	\$ 68.34	\$ 142,154
48-49	Transportation and Warehousing	15-2031	Operations Research Analysts	70	\$ 52.43	\$ 109,062	\$ 37.63	\$ 78,260	\$ 98,458	\$ 63.59	\$ 132,274
48-49	Transportation and Warehousing	17-0000	Architecture and Engineering Occupations	80	\$ 48.16	\$ 100,179	\$ 33.76	\$ 70,212	\$ 95,726	\$ 61.16	\$ 127,214
48-49	Transportation and Warehousing	17-2112	Industrial Engineers	40	\$ 43.64	\$ 90,781	\$ 31.79	\$ 66,133	\$ 83,695	\$ 51.94	\$ 108,035
48-49	Transportation and Warehousing	19-0000	Life, Physical, and Social Science Occupations	150	\$ 34.75	\$ 72,274	\$ 25.43	\$ 52,894	\$ 64,562	\$ 42.53	\$ 88,452
48-49	Transportation and Warehousing	19-5011	Occupational Health and Safety Specialists	110	\$ 33.51	\$ 69,709	\$ 24.44	\$ 50,830	\$ 55,819	\$ 37.54	\$ 78,083
48-49	Transportation and Warehousing	19-5012	Occupational Health and Safety Technicians	30	\$ 37.37	\$ 77,736	\$ 31.01	\$ 64,500	\$ 83,208	\$ 42.53	\$ 88,452

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
48-49	Transportation and Warehousing	23-0000	Legal Occupations	10	\$ 84.36	\$ 175,459	\$ 52.82	\$ 109,862	\$ 162,887	\$ 108.53	\$ 225,740
48-49	Transportation and Warehousing	23-1011	Lawyers	10	\$ 91.50	\$ 190,329	\$ 57.38	\$ 119,353	\$ 221,380	\$ 108.53	\$ 225,740
48-49	Transportation and Warehousing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	70	\$ 40.30	\$ 83,826	\$ 31.85	\$ 66,243	\$ 78,702	\$ 50.46	\$ 104,951
48-49	Transportation and Warehousing	33-0000	Protective Service Occupations	980	\$ 18.66	\$ 38,809	\$ 14.19	\$ 29,515	\$ 35,557	\$ 18.16	\$ 37,779
48-49	Transportation and Warehousing	33-1091	First-Line Supervisors of Security Workers	20	\$ 34.16	\$ 71,062	\$ 30.16	\$ 62,726	\$ 75,409	\$ 37.80	\$ 78,626
48-49	Transportation and Warehousing	33-9032	Security Guards	150	\$ 27.45	\$ 57,104	\$ 17.73	\$ 36,872	\$ 50,114	\$ 45.77	\$ 95,210
48-49	Transportation and Warehousing	33-9094	School Bus Monitors	790	\$ 16.10	\$ 33,486	\$ 14.17	\$ 29,468	\$ 35,332	\$ 17.76	\$ 36,931
48-49	Transportation and Warehousing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	220	\$ 25.45	\$ 52,928	\$ 17.60	\$ 36,608	\$ 49,764	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	210	\$ 25.11	\$ 52,238	\$ 17.24	\$ 35,852	\$ 47,694	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	41-0000	Sales and Related Occupations	870	\$ 43.89	\$ 91,288	\$ 31.36	\$ 65,235	\$ 83,955	\$ 49.93	\$ 103,849
48-49	Transportation and Warehousing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	90	\$ 49.05	\$ 102,030	\$ 40.05	\$ 83,307	\$ 92,705	\$ 46.08	\$ 95,848
48-49	Transportation and Warehousing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	570	\$ 46.21	\$ 96,115	\$ 37.13	\$ 77,236	\$ 97,758	\$ 54.25	\$ 112,835
48-49	Transportation and Warehousing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	70	\$ 50.08	\$ 104,166	\$ 29.83	\$ 62,054	\$ 100,477	\$ 60.08	\$ 124,976
48-49	Transportation and Warehousing	41-9099	Sales and Related Workers, All Other	90	\$ 31.15	\$ 64,782	\$ 29.01	\$ 60,346	\$ 60,397	\$ 34.15	\$ 71,034
48-49	Transportation and Warehousing	43-0000	Office and Administrative Support Occupations	11,040	\$ 27.23	\$ 56,647	\$ 21.02	\$ 43,714	\$ 52,966	\$ 32.89	\$ 68,416
48-49	Transportation and Warehousing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	940	\$ 41.08	\$ 85,442	\$ 33.55	\$ 69,774	\$ 80,512	\$ 44.31	\$ 92,157
48-49	Transportation and Warehousing	43-3021	Billing and Posting Clerks	170	\$ 21.91	\$ 45,566	\$ 19.83	\$ 41,252	\$ 44,639	\$ 23.73	\$ 49,356
48-49	Transportation and Warehousing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	560	\$ 25.52	\$ 53,090	\$ 22.04	\$ 45,850	\$ 53,361	\$ 28.66	\$ 59,615
48-49	Transportation and Warehousing	43-3051	Payroll and Timekeeping Clerks	30	\$ 29.32	\$ 60,994	\$ 25.42	\$ 52,883	\$ 59,828	\$ 35.56	\$ 73,966
48-49	Transportation and Warehousing	43-3061	Procurement Clerks	60	\$ 22.14	\$ 46,042	\$ 20.72	\$ 43,107	\$ 43,832	\$ 22.58	\$ 46,961
48-49	Transportation and Warehousing	43-4051	Customer Service Representatives	550	\$ 23.96	\$ 49,841	\$ 21.80	\$ 45,340	\$ 48,630	\$ 26.39	\$ 54,894
48-49	Transportation and Warehousing	43-4151	Order Clerks	30	\$ 23.40	\$ 48,673	\$ 18.75	\$ 39,007	\$ 51,003	\$ 25.29	\$ 52,598
48-49	Transportation and Warehousing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	100	\$ 25.44	\$ 52,918	\$ 22.28	\$ 46,335	\$ 51,029	\$ 27.24	\$ 56,654
48-49	Transportation and Warehousing	43-4171	Receptionists and Information Clerks	110	\$ 19.51	\$ 40,583	\$ 15.80	\$ 32,874	\$ 34,925	\$ 22.10	\$ 45,967
48-49	Transportation and Warehousing	43-5011	Cargo and Freight Agents	940	\$ 28.86	\$ 60,019	\$ 24.52	\$ 51,005	\$ 60,410	\$ 30.40	\$ 63,239
48-49	Transportation and Warehousing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	790	\$ 27.19	\$ 56,565	\$ 17.73	\$ 36,888	\$ 56,471	\$ 33.99	\$ 70,699
48-49	Transportation and Warehousing	43-5051	Postal Service Clerks	800	\$ 30.09	\$ 62,578	\$ 26.32	\$ 54,746	\$ 62,629	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5052	Postal Service Mail Carriers	2,380	\$ 28.67	\$ 59,633	\$ 22.13	\$ 46,030	\$ 56,326	\$ 36.20	\$ 75,296
48-49	Transportation and Warehousing	43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	50	\$ 31.54	\$ 65,599	\$ 27.28	\$ 56,742	\$ 70,741	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5061	Production, Planning, and Expediting Clerks	190	\$ 25.49	\$ 53,012	\$ 22.95	\$ 47,733	\$ 52,000	\$ 27.09	\$ 56,349
48-49	Transportation and Warehousing	43-5071	Shipping, Receiving, and Inventory Clerks	1,360	\$ 21.84	\$ 45,434	\$ 18.76	\$ 39,016	\$ 43,885	\$ 23.10	\$ 48,055
48-49	Transportation and Warehousing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	50	\$ 23.71	\$ 49,324	\$ 17.37	\$ 36,131	\$ 57,827	\$ 27.82	\$ 57,866
48-49	Transportation and Warehousing	43-6011	Executive Secretaries and Executive Administrative Assistants	50	\$ 38.14	\$ 79,330	\$ 33.92	\$ 70,554	\$ 75,822	\$ 39.38	\$ 81,900
48-49	Transportation and Warehousing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	340	\$ 25.58	\$ 53,207	\$ 23.10	\$ 48,045	\$ 53,057	\$ 31.87	\$ 66,298
48-49	Transportation and Warehousing	43-9021	Data Entry Keyers	90	\$ 17.76	\$ 36,938	\$ 14.13	\$ 29,390	\$ 29,390	\$ 19.23	\$ 40,002
48-49	Transportation and Warehousing	43-9061	Office Clerks, General	1,070	\$ 24.08	\$ 50,087	\$ 18.59	\$ 38,676	\$ 45,552	\$ 28.32	\$ 58,903
48-49	Transportation and Warehousing	49-0000	Installation, Maintenance, and Repair Occupations	1,040	\$ 31.75	\$ 66,046	\$ 24.87	\$ 51,735	\$ 62,400	\$ 37.94	\$ 78,913
48-49	Transportation and Warehousing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	140	\$ 39.49	\$ 82,139	\$ 25.13	\$ 52,274	\$ 81,405	\$ 47.25	\$ 98,280
48-49	Transportation and Warehousing	49-3023	Automotive Service Technicians and Mechanics	60	\$ 36.54	\$ 76,011	\$ 35.51	\$ 73,861	\$ 76,835	\$ 39.51	\$ 82,181
48-49	Transportation and Warehousing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	370	\$ 31.46	\$ 65,430	\$ 25.00	\$ 52,001	\$ 61,148	\$ 37.52	\$ 78,036
48-49	Transportation and Warehousing	49-9041	Industrial Machinery Mechanics	20	\$ 37.73	\$ 78,472	\$ 32.33	\$ 67,253	\$ 75,283	\$ 37.44	\$ 77,876
48-49	Transportation and Warehousing	49-9071	Maintenance and Repair Workers, General	230	\$ 30.53	\$ 63,492	\$ 24.24	\$ 50,429	\$ 62,400	\$ 37.90	\$ 78,842
48-49	Transportation and Warehousing	49-9099	Installation, Maintenance, and Repair Workers, All Other	20	\$ 26.68	\$ 55,496	\$ 24.87	\$ 51,735	\$ 51,736	\$ 26.19	\$ 54,478
48-49	Transportation and Warehousing	51-0000	Production Occupations	560	\$ 24.01	\$ 49,939	\$ 17.57	\$ 36,556	\$ 38,351	\$ 28.51	\$ 59,306
48-49	Transportation and Warehousing	51-1011	First-Line Supervisors of Production and Operating Workers	30	\$ 42.65	\$ 88,716	\$ 27.95	\$ 58,126	\$ 86,805	\$ 62.51	\$ 130,021
48-49	Transportation and Warehousing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	160	\$ 21.68	\$ 45,089	\$ 15.60	\$ 32,457	\$ 36,560	\$ 30.41	\$ 63,260
48-49	Transportation and Warehousing	53-0000	Transportation and Material Moving Occupations	46,170	\$ 23.81	\$ 49,522	\$ 19.52	\$ 40,605	\$ 43,515	\$ 27.58	\$ 57,372

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
48-49	Transportation and Warehousing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	1,820	\$ 34.34	\$ 71,418	\$ 27.39	\$ 56,964	\$ 69,210	\$ 37.84	\$ 78,717
48-49	Transportation and Warehousing	53-3031	Driver/Sales Workers	280	\$ 34.87	\$ 72,520	\$ 38.16	\$ 79,383	\$ 79,383	\$ 39.23	\$ 81,592
48-49	Transportation and Warehousing	53-3032	Heavy and Tractor-Trailer Truck Drivers	7,690	\$ 32.12	\$ 66,817	\$ 29.22	\$ 60,775	\$ 62,996	\$ 37.12	\$ 77,219
48-49	Transportation and Warehousing	53-3033	Light Truck Drivers	3,980	\$ 24.02	\$ 49,960	\$ 21.33	\$ 44,356	\$ 45,030	\$ 22.52	\$ 46,847
48-49	Transportation and Warehousing	53-3051	Bus Drivers, School	1,760	\$ 27.11	\$ 56,394	\$ 24.08	\$ 50,078	\$ 59,677	\$ 29.13	\$ 60,584
48-49	Transportation and Warehousing	53-5011	Sailors and Marine Oilers	100	\$ 26.52	\$ 55,172	\$ 16.47	\$ 34,261	\$ 54,877	\$ 34.15	\$ 71,025
48-49	Transportation and Warehousing	53-5021	Captains, Mates, and Pilots of Water Vessels	120	\$ 54.63	\$ 113,625	\$ 38.48	\$ 80,443	\$ 103,499	\$ 68.16	\$ 141,776
48-49	Transportation and Warehousing	53-5031	Ship Engineers	20	\$ 57.58	\$ 119,769	\$ 46.84	\$ 97,418	\$ 120,746	\$ 59.00	\$ 122,720
48-49	Transportation and Warehousing	53-7051	Industrial Truck and Tractor Operators	2,140	\$ 23.02	\$ 47,885	\$ 19.21	\$ 39,947	\$ 44,858	\$ 23.97	\$ 49,864
48-49	Transportation and Warehousing	53-7061	Cleaners of Vehicles and Equipment	80	\$ 20.98	\$ 43,636	\$ 18.00	\$ 37,440	\$ 39,521	\$ 21.49	\$ 44,701
48-49	Transportation and Warehousing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	11,160	\$ 20.26	\$ 42,132	\$ 17.80	\$ 37,031	\$ 40,605	\$ 22.30	\$ 46,390
48-49	Transportation and Warehousing	53-7065	Stockers and Order Fillers	1,110	\$ 21.09	\$ 43,876	\$ 18.11	\$ 37,675	\$ 39,108	\$ 24.33	\$ 50,599
48-49	Transportation and Warehousing	53-7199	Material Moving Workers, All Other	40	\$ 40.13	\$ 83,467	\$ 34.48	\$ 71,714	\$ 71,714	\$ 48.60	\$ 101,092
51	Information	00-0000	Total all occupations	12,360	\$ 53.74	\$ 111,789	\$ 29.28	\$ 60,896	\$ 99,008	\$ 72.11	\$ 149,989
51	Information	11-0000	Management Occupations	1,640	\$ 96.98	\$ 201,715	\$ 70.28	\$ 146,174	\$ 185,844	\$ 108.09	\$ 224,825
51	Information	11-1021	General and Operations Managers	380	\$ 98.09	\$ 204,019	\$ 64.58	\$ 134,325	\$ 209,643	\$ 102.03	\$ 212,230
51	Information	11-2021	Marketing Managers	130	\$ 87.82	\$ 182,667	\$ 65.00	\$ 135,210	\$ 169,024	\$ 105.42	\$ 219,265
51	Information	11-2022	Sales Managers	180	\$ 94.84	\$ 197,276	\$ 72.11	\$ 149,989	\$ 182,015	\$ 105.19	\$ 218,800
51	Information	11-3012	Administrative Services Managers	40	\$ 87.29	\$ 181,558	\$ 64.65	\$ 134,465	\$ 164,810	\$ 112.65	\$ 234,318
51	Information	11-3021	Computer and Information Systems Managers	570	\$ 94.90	\$ 197,400	\$ 79.38	\$ 165,118	\$ 199,511	\$ 107.11	\$ 222,780
51	Information	11-3031	Financial Managers	80	\$ 105.40	\$ 219,233	\$ 82.64	\$ 171,893	\$ 205,843		
51	Information	11-3061	Purchasing Managers	20	\$ 80.48	\$ 167,400	\$ 66.64	\$ 138,617	\$ 146,174	\$ 84.44	\$ 175,642
51	Information	11-3121	Human Resources Managers	30	\$ 92.96	\$ 193,367	\$ 68.13	\$ 141,706	\$ 167,845	\$ 107.89	\$ 224,414
51	Information	11-9041	Architectural and Engineering Managers	10	\$ 105.58	\$ 219,611	\$ 78.16	\$ 162,575	\$ 236,557		
51	Information	11-9199	Managers, All Other	130	\$ 114.61	\$ 238,380	\$ 69.88	\$ 145,349	\$ 225,592		
51	Information	13-0000	Business and Financial Operations Occupations	1,020	\$ 51.42	\$ 106,962	\$ 38.18	\$ 79,409	\$ 99,943	\$ 61.44	\$ 127,797
51	Information	13-1020	Buyers and Purchasing Agents	30	\$ 53.30	\$ 110,855	\$ 42.07	\$ 87,506	\$ 104,771	\$ 64.83	\$ 134,848
51	Information	13-1041	Compliance Officers	20	\$ 57.02	\$ 118,610	\$ 35.25	\$ 73,324	\$ 100,177	\$ 78.02	\$ 162,280
51	Information	13-1071	Human Resources Specialists	50	\$ 49.25	\$ 102,448	\$ 37.67	\$ 78,347	\$ 91,919	\$ 58.93	\$ 122,579
51	Information	13-1082	Project Management Specialists	130	\$ 57.59	\$ 119,778	\$ 45.18	\$ 93,983	\$ 105,567	\$ 64.33	\$ 133,803
51	Information	13-1111	Management Analysts	60	\$ 49.47	\$ 102,901	\$ 40.32	\$ 83,870	\$ 98,895	\$ 58.09	\$ 120,826
51	Information	13-1121	Meeting, Convention, and Event Planners	20	\$ 41.53	\$ 86,379	\$ 30.79	\$ 64,050	\$ 81,487	\$ 49.22	\$ 102,377
51	Information	13-1141	Compensation, Benefits, and Job Analysis Specialists	10	\$ 52.80	\$ 109,832	\$ 42.19	\$ 87,746	\$ 114,382	\$ 58.78	\$ 122,269
51	Information	13-1151	Training and Development Specialists	50	\$ 48.52	\$ 100,917	\$ 41.45	\$ 86,223	\$ 97,379	\$ 53.90	\$ 112,106
51	Information	13-1161	Market Research Analysts and Marketing Specialists	250	\$ 51.78	\$ 107,704	\$ 37.44	\$ 77,866	\$ 98,453	\$ 62.75	\$ 130,516
51	Information	13-1199	Business Operations Specialists, All Other	180	\$ 52.62	\$ 109,444	\$ 40.07	\$ 83,352	\$ 103,207	\$ 66.62	\$ 138,566
51	Information	13-2011	Accountants and Auditors	140	\$ 49.30	\$ 102,551	\$ 36.96	\$ 76,879	\$ 96,532	\$ 59.42	\$ 123,601
51	Information	13-2051	Financial and Investment Analysts	60	\$ 41.30	\$ 85,909	\$ 27.03	\$ 56,224	\$ 83,980	\$ 48.03	\$ 99,902
51	Information	15-0000	Computer and Mathematical Occupations	3,490	\$ 63.26	\$ 131,579	\$ 45.54	\$ 94,718	\$ 129,393	\$ 81.35	\$ 169,203
51	Information	15-1211	Computer Systems Analysts	160	\$ 61.60	\$ 128,129	\$ 43.32	\$ 90,098	\$ 110,565	\$ 79.16	\$ 164,646
51	Information	15-1212	Information Security Analysts	150	\$ 75.60	\$ 157,255	\$ 74.35	\$ 154,647	\$ 168,659	\$ 84.13	\$ 174,997
51	Information	15-1221	Computer and Information Research Scientists	30	\$ 101.44	\$ 210,992	\$ 97.34	\$ 202,470	\$ 205,976	\$ 107.04	\$ 222,641
51	Information	15-1231	Computer Network Support Specialists	170	\$ 48.59	\$ 101,076	\$ 40.05	\$ 83,311	\$ 101,266	\$ 51.12	\$ 106,322
51	Information	15-1232	Computer User Support Specialists	380	\$ 36.66	\$ 76,253	\$ 27.50	\$ 57,206	\$ 76,607	\$ 44.79	\$ 93,160
51	Information	15-1241	Computer Network Architects	230	\$ 72.80	\$ 151,432	\$ 62.96	\$ 130,956	\$ 160,730	\$ 84.40	\$ 175,556
51	Information	15-1242	Database Administrators	40	\$ 54.45	\$ 113,263	\$ 37.94	\$ 78,925	\$ 109,069	\$ 66.84	\$ 139,036
51	Information	15-1243	Database Architects	20	\$ 72.81	\$ 151,441	\$ 53.05	\$ 110,352	\$ 157,592	\$ 84.29	\$ 175,322

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
51	Information	15-1244	Network and Computer Systems Administrators	490	\$ 82.19	\$ 170,962	\$ 68.17	\$ 141,786	\$ 194,044	\$ 93.35	\$ 194,174
51	Information	15-1251	Computer Programmers	30	\$ 43.04	\$ 89,533	\$ 30.04	\$ 62,483	\$ 74,780	\$ 52.47	\$ 109,129
51	Information	15-1252	Software Developers	1,280	\$ 66.11	\$ 137,514	\$ 50.06	\$ 104,121	\$ 133,018	\$ 80.07	\$ 166,550
51	Information	15-1253	Software Quality Assurance Analysts and Testers	200	\$ 51.64	\$ 107,421	\$ 38.17	\$ 79,397	\$ 102,395	\$ 62.87	\$ 130,768
51	Information	15-1254	Web Developers	60	\$ 49.84	\$ 103,664	\$ 35.61	\$ 74,070	\$ 77,844	\$ 62.50	\$ 130,001
51	Information	15-1255	Web and Digital Interface Designers	40	\$ 45.59	\$ 94,837	\$ 32.23	\$ 67,047	\$ 78,808	\$ 50.79	\$ 105,644
51	Information	15-1299	Computer Occupations, All Other	140	\$ 55.55	\$ 115,549	\$ 26.13	\$ 54,348	\$ 98,806	\$ 72.23	\$ 150,243
51	Information	15-2031	Operations Research Analysts	30	\$ 63.22	\$ 131,503	\$ 51.60	\$ 107,337	\$ 128,829	\$ 67.68	\$ 140,778
51	Information	15-2051	Data Scientists	40	\$ 79.01	\$ 164,351	\$ 66.37	\$ 138,045	\$ 179,810	\$ 86.45	\$ 179,812
51	Information	17-0000	Architecture and Engineering Occupations	300	\$ 77.75	\$ 161,725	\$ 62.59	\$ 130,188	\$ 171,581	\$ 99.71	\$ 207,403
51	Information	17-2061	Computer Hardware Engineers	30	\$ 57.76	\$ 120,144	\$ 53.84	\$ 111,979	\$ 125,934	\$ 63.24	\$ 131,529
51	Information	17-2072	Electronics Engineers, Except Computer	240	\$ 84.81	\$ 176,415	\$ 81.77	\$ 170,074	\$ 171,949	\$ 99.99	\$ 207,983
51	Information	23-0000	Legal Occupations	30	\$ 90.45	\$ 188,137	\$ 63.51	\$ 132,099	\$ 177,259	\$ 107.89	\$ 224,418
51	Information	23-1011	Lawyers	20	\$ 99.40	\$ 206,745	\$ 82.56	\$ 171,729	\$ 202,458	\$ 112.98	\$ 234,993
51	Information	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,440	\$ 37.13	\$ 77,229	\$ 23.35	\$ 48,567	\$ 64,278	\$ 45.66	\$ 94,973
51	Information	27-1011	Art Directors	30	\$ 64.03	\$ 133,180	\$ 46.70	\$ 97,133	\$ 121,055	\$ 81.19	\$ 168,875
51	Information	27-1024	Graphic Designers	140	\$ 29.88	\$ 62,140	\$ 22.67	\$ 47,159	\$ 48,923	\$ 37.45	\$ 77,906
51	Information	27-2012	Producers and Directors	140	\$ 45.10	\$ 93,801	\$ 30.90	\$ 64,278	\$ 79,490	\$ 47.91	\$ 99,652
51	Information	27-3011	Broadcast Announcers and Radio Disc Jockeys	60	\$ 36.24	\$ 75,379	\$ 16.02	\$ 33,313	\$ 50,349	\$ 31.93	\$ 66,423
51	Information	27-3023	News Analysts, Reporters, and Journalists	400	\$ 34.18	\$ 71,086	\$ 23.30	\$ 48,455	\$ 58,558	\$ 36.51	\$ 75,937
51	Information	27-3031	Public Relations Specialists	20	\$ 42.93	\$ 89,293	\$ 32.18	\$ 66,933	\$ 91,037	\$ 56.47	\$ 117,454
51	Information	27-3041	Editors	290	\$ 33.33	\$ 69,318	\$ 17.22	\$ 35,819	\$ 62,067	\$ 39.66	\$ 82,501
51	Information	27-3042	Technical Writers	10	\$ 40.59	\$ 84,421	\$ 35.56	\$ 73,971	\$ 79,641	\$ 48.60	\$ 101,098
51	Information	27-3043	Writers and Authors	60	\$ 44.86	\$ 93,313	\$ 24.17	\$ 50,264	\$ 87,656	\$ 48.73	\$ 101,368
51	Information	27-3099	Media and Communication Workers, All Other	30	\$ 23.89	\$ 49,689	\$ 21.17	\$ 44,026	\$ 49,315	\$ 27.80	\$ 57,823
51	Information	27-4012	Broadcast Technicians	30	\$ 37.00	\$ 76,962	\$ 28.54	\$ 59,368	\$ 71,932	\$ 45.24	\$ 94,099
51	Information	27-4021	Photographers	30	\$ 31.24	\$ 64,970	\$ 26.42	\$ 54,959	\$ 59,771	\$ 38.03	\$ 79,103
51	Information	27-4031	Camera Operators, Television, Video, and Film	70	\$ 40.83	\$ 84,921	\$ 26.35	\$ 54,799	\$ 93,872	\$ 45.72	\$ 95,089
51	Information	27-4032	Film and Video Editors	60	\$ 50.20	\$ 104,412	\$ 26.99	\$ 56,133	\$ 86,909	\$ 73.89	\$ 153,682
51	Information	27-4099	Media and Communication Equipment Workers, All Other	20	\$ 33.13	\$ 68,920	\$ 17.44	\$ 36,265	\$ 89,050	\$ 42.81	\$ 89,050
51	Information	37-0000	Building and Grounds Cleaning and Maintenance Occupations	50	\$ 17.36	\$ 36,109	\$ 14.89	\$ 30,978	\$ 30,980	\$ 15.01	\$ 31,230
51	Information	41-0000	Sales and Related Occupations	1,590	\$ 40.28	\$ 83,781	\$ 22.72	\$ 47,266	\$ 74,267	\$ 51.77	\$ 107,689
51	Information	41-1012	First-Line Supervisors of Non-Retail Sales Workers	180	\$ 50.22	\$ 104,467	\$ 37.59	\$ 78,181	\$ 98,421	\$ 57.64	\$ 119,896
51	Information	41-3011	Advertising Sales Agents	230	\$ 40.27	\$ 83,760	\$ 27.42	\$ 57,036	\$ 65,478	\$ 48.63	\$ 101,146
51	Information	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	860	\$ 40.21	\$ 83,643	\$ 22.87	\$ 47,573	\$ 70,153	\$ 51.65	\$ 107,440
51	Information	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	100	\$ 29.26	\$ 60,857	\$ 14.71	\$ 30,600	\$ 37,233	\$ 47.07	\$ 97,906
51	Information	41-9099	Sales and Related Workers, All Other	100	\$ 41.40	\$ 86,107	\$ 28.73	\$ 59,755	\$ 87,463	\$ 53.49	\$ 111,266
51	Information	43-0000	Office and Administrative Support Occupations	1,320	\$ 26.81	\$ 55,769	\$ 18.75	\$ 39,006	\$ 51,095	\$ 31.26	\$ 65,018
51	Information	43-1011	First-Line Supervisors of Office and Administrative Support Workers	130	\$ 41.93	\$ 87,221	\$ 37.29	\$ 77,554	\$ 81,775	\$ 48.69	\$ 101,274
51	Information	43-3031	Bookkeeping, Accounting, and Auditing Clerks	90	\$ 28.07	\$ 58,378	\$ 25.72	\$ 53,502	\$ 58,907	\$ 29.66	\$ 61,692
51	Information	43-3061	Procurement Clerks	30	\$ 25.05	\$ 52,114	\$ 24.81	\$ 51,605	\$ 51,605	\$ 26.10	\$ 54,279
51	Information	43-4051	Customer Service Representatives	260	\$ 26.14	\$ 54,368	\$ 18.90	\$ 39,316	\$ 50,700	\$ 31.26	\$ 65,018
51	Information	43-4151	Order Clerks	40	\$ 20.75	\$ 43,169	\$ 17.03	\$ 35,430	\$ 45,122	\$ 22.24	\$ 46,261
51	Information	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	40	\$ 20.94	\$ 43,558	\$ 15.93	\$ 33,138	\$ 33,139	\$ 26.34	\$ 54,798
51	Information	43-5061	Production, Planning, and Expediting Clerks	50	\$ 33.00	\$ 68,646	\$ 26.38	\$ 54,876	\$ 78,940	\$ 37.95	\$ 78,940
51	Information	43-6011	Executive Secretaries and Executive Administrative Assistants	40	\$ 38.18	\$ 79,419	\$ 30.70	\$ 63,851	\$ 72,694	\$ 46.47	\$ 96,660
51	Information	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	90	\$ 23.63	\$ 49,153	\$ 17.70	\$ 36,824	\$ 38,413	\$ 26.40	\$ 54,919

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by Industry Sector

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector										
51	Information	43-9061	Office Clerks, General	180	\$ 25.45	\$ 52,936	\$ 18.23	\$ 37,910	\$ 49,909	\$ 30.51	\$ 63,457
51	Information	43-9081	Proofreaders and Copy Markers	50	\$ 22.35	\$ 46,480	\$ 22.28	\$ 46,350	\$ 49,078	\$ 23.61	\$ 49,104
51	Information	49-0000	Installation, Maintenance, and Repair Occupations	970	\$ 42.62	\$ 88,654	\$ 36.68	\$ 76,290	\$ 96,875	\$ 49.58	\$ 103,127
51	Information	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	40	\$ 48.99	\$ 101,890	\$ 43.16	\$ 89,769	\$ 100,116	\$ 51.70	\$ 107,526
51	Information	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	390	\$ 36.69	\$ 76,323	\$ 29.65	\$ 61,665	\$ 76,716	\$ 44.81	\$ 93,211
51	Information	49-9052	Telecommunications Line Installers and Repairers	480	\$ 47.83	\$ 99,479	\$ 46.62	\$ 96,976	\$ 101,986	\$ 50.20	\$ 104,420
51	Information	49-9071	Maintenance and Repair Workers, General	20	\$ 32.01	\$ 66,587	\$ 21.76	\$ 45,271	\$ 65,454	\$ 39.08	\$ 81,293
51	Information	51-0000	Production Occupations	30	\$ 30.38	\$ 63,191	\$ 25.97	\$ 54,025	\$ 55,625	\$ 34.41	\$ 71,566
51	Information	51-5112	Printing Press Operators	10	\$ 30.55	\$ 63,543	\$ 24.07	\$ 50,076	\$ 62,115	\$ 37.71	\$ 78,436
51	Information	53-0000	Transportation and Material Moving Occupations	60	\$ 31.15	\$ 64,787	\$ 19.35	\$ 40,246	\$ 65,520	\$ 38.12	\$ 79,296
51	Information	53-7065	Stockers and Order Fillers	40	\$ 27.08	\$ 56,321	\$ 19.35	\$ 40,246	\$ 55,764	\$ 36.00	\$ 74,886
52	Finance and Insurance	00-0000	Total all occupations	24,000	\$ 50.88	\$ 105,827	\$ 26.43	\$ 54,980	\$ 80,230	\$ 61.79	\$ 128,523
52	Finance and Insurance	11-0000	Management Occupations	2,790	\$ 99.15	\$ 206,223	\$ 64.84	\$ 134,857	\$ 177,912		
52	Finance and Insurance	11-1021	General and Operations Managers	570	\$ 96.04	\$ 199,766	\$ 48.39	\$ 100,643	\$ 157,160		
52	Finance and Insurance	11-2021	Marketing Managers	90	\$ 102.15	\$ 212,467	\$ 76.63	\$ 159,381	\$ 204,578		
52	Finance and Insurance	11-2022	Sales Managers	270	\$ 99.31	\$ 206,572	\$ 65.17	\$ 135,555	\$ 167,564	\$ 113.82	\$ 236,746
52	Finance and Insurance	11-2032	Public Relations Managers	10	\$ 126.63	\$ 263,395	\$ 105.33	\$ 219,081			
52	Finance and Insurance	11-3012	Administrative Services Managers	150	\$ 70.23	\$ 146,077	\$ 53.72	\$ 111,738	\$ 129,175	\$ 78.55	\$ 163,374
52	Finance and Insurance	11-3021	Computer and Information Systems Managers	230	\$ 113.80	\$ 236,708	\$ 84.65	\$ 176,080	\$ 216,572		
52	Finance and Insurance	11-3031	Financial Managers	1,250	\$ 100.01	\$ 208,029	\$ 64.84	\$ 134,858	\$ 203,256		
52	Finance and Insurance	11-3121	Human Resources Managers	40	\$ 91.08	\$ 189,445	\$ 63.99	\$ 133,101	\$ 171,649	\$ 106.25	\$ 221,008
52	Finance and Insurance	11-9199	Managers, All Other	80	\$ 93.72	\$ 194,933	\$ 68.90	\$ 143,307	\$ 166,100	\$ 103.60	\$ 215,495
52	Finance and Insurance	13-0000	Business and Financial Operations Occupations	6,840	\$ 56.62	\$ 117,780	\$ 35.51	\$ 73,868	\$ 96,410	\$ 62.58	\$ 130,176
52	Finance and Insurance	13-1020	Buyers and Purchasing Agents	40	\$ 63.52	\$ 132,113	\$ 55.38	\$ 115,200	\$ 128,894	\$ 63.43	\$ 131,931
52	Finance and Insurance	13-1031	Claims Adjusters, Examiners, and Investigators	1,170	\$ 41.08	\$ 85,454	\$ 30.14	\$ 62,693	\$ 80,245	\$ 48.63	\$ 101,156
52	Finance and Insurance	13-1032	Insurance Appraisers, Auto Damage	50	\$ 43.58	\$ 90,645	\$ 39.73	\$ 82,633	\$ 85,423	\$ 46.26	\$ 96,229
52	Finance and Insurance	13-1041	Compliance Officers	140	\$ 52.32	\$ 108,824	\$ 38.91	\$ 80,925	\$ 99,718	\$ 62.16	\$ 129,297
52	Finance and Insurance	13-1071	Human Resources Specialists	110	\$ 44.62	\$ 92,805	\$ 32.34	\$ 67,259	\$ 81,085	\$ 51.15	\$ 106,387
52	Finance and Insurance	13-1082	Project Management Specialists	340	\$ 89.21	\$ 185,552	\$ 62.22	\$ 129,410			
52	Finance and Insurance	13-1111	Management Analysts	310	\$ 54.74	\$ 113,858	\$ 39.59	\$ 82,354	\$ 103,082	\$ 63.79	\$ 132,675
52	Finance and Insurance	13-1121	Meeting, Convention, and Event Planners	10	\$ 57.88	\$ 120,386	\$ 40.34	\$ 83,903	\$ 85,217	\$ 84.31	\$ 175,369
52	Finance and Insurance	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 45.88	\$ 95,423	\$ 35.76	\$ 74,386	\$ 82,654	\$ 59.99	\$ 124,780
52	Finance and Insurance	13-1151	Training and Development Specialists	70	\$ 44.42	\$ 92,392	\$ 36.10	\$ 75,084	\$ 89,594	\$ 48.25	\$ 100,368
52	Finance and Insurance	13-1161	Market Research Analysts and Marketing Specialists	290	\$ 42.41	\$ 88,217	\$ 32.31	\$ 67,209	\$ 78,294	\$ 52.02	\$ 108,200
52	Finance and Insurance	13-1199	Business Operations Specialists, All Other	220	\$ 44.92	\$ 93,429	\$ 34.25	\$ 71,242	\$ 90,783	\$ 50.13	\$ 104,268
52	Finance and Insurance	13-2011	Accountants and Auditors	490	\$ 57.08	\$ 118,722	\$ 39.26	\$ 81,653	\$ 103,832	\$ 70.23	\$ 146,081
52	Finance and Insurance	13-2041	Credit Analysts	330	\$ 40.46	\$ 84,157	\$ 29.92	\$ 62,232	\$ 78,582	\$ 48.14	\$ 100,130
52	Finance and Insurance	13-2051	Financial and Investment Analysts	380	\$ 63.49	\$ 132,051	\$ 47.26	\$ 98,294	\$ 124,667	\$ 77.68	\$ 161,566
52	Finance and Insurance	13-2052	Personal Financial Advisors	1,100	\$ 94.11	\$ 195,746	\$ 45.46	\$ 94,559	\$ 135,771		
52	Finance and Insurance	13-2053	Insurance Underwriters	440	\$ 48.21	\$ 100,269	\$ 35.17	\$ 73,145	\$ 93,983	\$ 59.79	\$ 124,356
52	Finance and Insurance	13-2054	Financial Risk Specialists	90	\$ 57.30	\$ 119,181	\$ 41.64	\$ 86,607	\$ 111,285	\$ 73.50	\$ 152,874
52	Finance and Insurance	13-2061	Financial Examiners	170	\$ 50.18	\$ 104,374	\$ 39.36	\$ 81,858	\$ 93,177	\$ 63.85	\$ 132,806
52	Finance and Insurance	13-2072	Loan Officers	880	\$ 41.12	\$ 85,528	\$ 21.88	\$ 45,508	\$ 74,120	\$ 48.88	\$ 101,680
52	Finance and Insurance	13-2099	Financial Specialists, All Other	180	\$ 42.67	\$ 88,763	\$ 35.99	\$ 74,867	\$ 91,999	\$ 44.23	\$ 91,999
52	Finance and Insurance	15-0000	Computer and Mathematical Occupations	1,170	\$ 64.46	\$ 134,081	\$ 47.76	\$ 99,338	\$ 131,158	\$ 79.65	\$ 165,663
52	Finance and Insurance	15-1211	Computer Systems Analysts	110	\$ 56.36	\$ 117,222	\$ 44.92	\$ 93,442	\$ 112,462	\$ 64.84	\$ 134,866
52	Finance and Insurance	15-1212	Information Security Analysts	40	\$ 66.12	\$ 137,531	\$ 59.02	\$ 122,771	\$ 139,700	\$ 78.61	\$ 163,510

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary	Hourly	Salary	Hourly	Salary	Hourly
52	Finance and Insurance	15-1231	Computer Network Support Specialists	30	\$ 36.61	\$ 76,158	\$ 29.40	\$ 61,148	\$ 74,711	\$ 46.56	\$ 96,839
52	Finance and Insurance	15-1232	Computer User Support Specialists	90	\$ 35.69	\$ 74,239	\$ 27.22	\$ 56,612	\$ 67,068	\$ 43.40	\$ 90,264
52	Finance and Insurance	15-1241	Computer Network Architects	40	\$ 86.59	\$ 180,109	\$ 66.13	\$ 137,546	\$ 172,669	\$ 99.92	\$ 207,829
52	Finance and Insurance	15-1242	Database Administrators	40	\$ 69.23	\$ 144,007	\$ 58.67	\$ 122,042	\$ 170,302	\$ 82.18	\$ 170,929
52	Finance and Insurance	15-1243	Database Architects	40	\$ 83.76	\$ 174,228	\$ 78.87	\$ 164,039	\$ 175,660	\$ 101.49	\$ 211,095
52	Finance and Insurance	15-1244	Network and Computer Systems Administrators	60	\$ 57.37	\$ 119,330	\$ 46.66	\$ 97,058	\$ 111,835	\$ 62.18	\$ 129,328
52	Finance and Insurance	15-1252	Software Developers	300	\$ 76.87	\$ 159,882	\$ 63.78	\$ 132,667	\$ 156,074	\$ 83.32	\$ 173,299
52	Finance and Insurance	15-1253	Software Quality Assurance Analysts and Testers	60	\$ 55.95	\$ 116,379	\$ 48.22	\$ 100,288	\$ 105,863	\$ 61.07	\$ 127,032
52	Finance and Insurance	15-1254	Web Developers	10	\$ 57.12	\$ 118,806	\$ 36.53	\$ 75,972	\$ 111,821	\$ 86.91	\$ 180,776
52	Finance and Insurance	15-1255	Web and Digital Interface Designers	20	\$ 53.81	\$ 111,922	\$ 47.32	\$ 98,432	\$ 106,562	\$ 65.85	\$ 136,963
52	Finance and Insurance	15-1299	Computer Occupations, All Other	70	\$ 56.50	\$ 117,515	\$ 23.60	\$ 49,084	\$ 131,182	\$ 76.95	\$ 160,061
52	Finance and Insurance	15-2011	Actuaries	110	\$ 77.18	\$ 160,533	\$ 49.84	\$ 103,657	\$ 158,086	\$ 102.06	\$ 212,286
52	Finance and Insurance	15-2031	Operations Research Analysts	80	\$ 54.78	\$ 113,946	\$ 39.43	\$ 82,009	\$ 110,736	\$ 68.28	\$ 142,029
52	Finance and Insurance	15-2051	Data Scientists	80	\$ 64.99	\$ 135,169	\$ 53.04	\$ 110,332	\$ 130,117	\$ 75.41	\$ 156,856
52	Finance and Insurance	19-0000	Life, Physical, and Social Science Occupations	10	\$ 25.39	\$ 52,810	\$ 22.00	\$ 45,760	\$ 45,760	\$ 22.00	\$ 45,760
52	Finance and Insurance	23-0000	Legal Occupations	340	\$ 68.55	\$ 142,578	\$ 37.02	\$ 76,995	\$ 143,593	\$ 79.29	\$ 164,925
52	Finance and Insurance	23-1011	Lawyers	200	\$ 89.93	\$ 187,054	\$ 77.92	\$ 162,084	\$ 162,685	\$ 101.10	\$ 210,280
52	Finance and Insurance	23-2011	Paralegals and Legal Assistants	90	\$ 39.56	\$ 82,289	\$ 37.02	\$ 76,994	\$ 76,996	\$ 46.45	\$ 96,615
52	Finance and Insurance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	40	\$ 62.21	\$ 129,399	\$ 47.66	\$ 99,126	\$ 132,870	\$ 73.47	\$ 152,818
52	Finance and Insurance	27-3031	Public Relations Specialists	30	\$ 66.80	\$ 138,938	\$ 50.35	\$ 104,725	\$ 147,892	\$ 75.05	\$ 156,110
52	Finance and Insurance	29-0000	Healthcare Practitioners and Technical Occupations	230	\$ 46.54	\$ 96,804	\$ 43.65	\$ 90,797	\$ 97,242	\$ 48.72	\$ 101,341
52	Finance and Insurance	29-1141	Registered Nurses	220	\$ 45.75	\$ 95,156	\$ 43.65	\$ 90,797	\$ 97,242	\$ 48.72	\$ 101,341
52	Finance and Insurance	33-0000	Protective Service Occupations	30	\$ 36.29	\$ 75,479	\$ 26.10	\$ 54,285	\$ 74,726	\$ 48.21	\$ 100,278
52	Finance and Insurance	41-0000	Sales and Related Occupations	5,180	\$ 47.68	\$ 99,183	\$ 27.02	\$ 56,200	\$ 78,453	\$ 51.37	\$ 106,858
52	Finance and Insurance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	320	\$ 51.99	\$ 108,137	\$ 44.06	\$ 91,647	\$ 101,196	\$ 61.47	\$ 127,868
52	Finance and Insurance	41-3021	Insurance Sales Agents	1,930	\$ 48.91	\$ 101,741	\$ 29.11	\$ 60,557	\$ 76,764	\$ 52.57	\$ 109,343
52	Finance and Insurance	41-3031	Securities, Commodities, and Financial Services Sales Agents	2,520	\$ 48.62	\$ 101,127	\$ 23.72	\$ 49,331	\$ 78,754	\$ 50.03	\$ 104,067
52	Finance and Insurance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	150	\$ 37.11	\$ 77,182	\$ 14.13	\$ 29,390	\$ 61,380	\$ 47.07	\$ 97,896
52	Finance and Insurance	41-9099	Sales and Related Workers, All Other	230	\$ 29.90	\$ 62,202	\$ 18.43	\$ 38,333	\$ 52,585	\$ 39.01	\$ 81,132
52	Finance and Insurance	43-0000	Office and Administrative Support Occupations	7,220	\$ 26.55	\$ 55,219	\$ 21.86	\$ 45,467	\$ 49,889	\$ 29.66	\$ 61,702
52	Finance and Insurance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,050	\$ 35.13	\$ 73,066	\$ 28.23	\$ 58,715	\$ 71,508	\$ 39.90	\$ 82,990
52	Finance and Insurance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	250	\$ 29.68	\$ 61,733	\$ 24.46	\$ 50,877	\$ 60,073	\$ 33.57	\$ 69,827
52	Finance and Insurance	43-3051	Payroll and Timekeeping Clerks	50	\$ 28.81	\$ 59,915	\$ 27.87	\$ 57,975	\$ 57,978	\$ 27.89	\$ 58,007
52	Finance and Insurance	43-3071	Tellers	1,930	\$ 21.65	\$ 45,030	\$ 18.30	\$ 38,059	\$ 45,714	\$ 22.52	\$ 46,847
52	Finance and Insurance	43-3099	Financial Clerks, All Other	130	\$ 26.89	\$ 55,932	\$ 23.43	\$ 48,741	\$ 57,187	\$ 28.87	\$ 60,041
52	Finance and Insurance	43-4011	Brokerage Clerks	160	\$ 32.85	\$ 68,329	\$ 29.33	\$ 61,011	\$ 63,766	\$ 38.58	\$ 80,256
52	Finance and Insurance	43-4051	Customer Service Representatives	1,040	\$ 25.85	\$ 53,777	\$ 23.44	\$ 48,763	\$ 49,550	\$ 28.85	\$ 60,015
52	Finance and Insurance	43-4071	File Clerks	10	\$ 19.01	\$ 39,536	\$ 14.83	\$ 30,853	\$ 38,470	\$ 22.92	\$ 47,678
52	Finance and Insurance	43-4131	Loan Interviewers and Clerks	490	\$ 24.97	\$ 51,940	\$ 21.35	\$ 44,413	\$ 48,952	\$ 28.43	\$ 59,134
52	Finance and Insurance	43-4171	Receptionists and Information Clerks	180	\$ 19.00	\$ 39,512	\$ 15.46	\$ 32,152	\$ 42,215	\$ 20.96	\$ 43,590
52	Finance and Insurance	43-6011	Executive Secretaries and Executive Administrative Assistants	220	\$ 41.23	\$ 85,762	\$ 34.64	\$ 72,053	\$ 86,955	\$ 46.75	\$ 97,234
52	Finance and Insurance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	530	\$ 24.17	\$ 50,269	\$ 15.80	\$ 32,874	\$ 50,835	\$ 29.09	\$ 60,504
52	Finance and Insurance	43-9021	Data Entry Keyers	10	\$ 19.54	\$ 40,639	\$ 19.31	\$ 40,160	\$ 40,799	\$ 20.16	\$ 41,939
52	Finance and Insurance	43-9041	Insurance Claims and Policy Processing Clerks	720	\$ 27.64	\$ 57,487	\$ 22.65	\$ 47,120	\$ 57,276	\$ 29.87	\$ 62,133
52	Finance and Insurance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	40	\$ 21.75	\$ 45,248	\$ 19.82	\$ 41,224	\$ 46,695	\$ 22.65	\$ 47,113
52	Finance and Insurance	43-9061	Office Clerks, General	250	\$ 22.98	\$ 47,798	\$ 16.33	\$ 33,970	\$ 48,334	\$ 26.89	\$ 55,934
52	Finance and Insurance	49-0000	Installation, Maintenance, and Repair Occupations	50	\$ 28.20	\$ 58,647	\$ 22.41	\$ 46,612	\$ 55,220	\$ 30.83	\$ 64,119

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
52	Finance and Insurance	49-9071	Maintenance and Repair Workers, General	30	\$ 23.26	\$ 48,374	\$ 22.40	\$ 46,590	\$ 46,850	\$ 22.59	\$ 46,988
53	Real Estate and Rental and Leasing	00-0000	Total all occupations	13,300	\$ 31.98	\$ 66,520	\$ 19.41	\$ 40,377	\$ 55,810	\$ 37.71	\$ 78,430
53	Real Estate and Rental and Leasing	11-0000	Management Occupations	1,590	\$ 57.19	\$ 118,951	\$ 34.11	\$ 70,953	\$ 102,088	\$ 71.69	\$ 149,118
53	Real Estate and Rental and Leasing	11-1021	General and Operations Managers	280	\$ 89.48	\$ 186,118	\$ 52.20	\$ 108,574	\$ 177,475	\$ 104.84	\$ 218,068
53	Real Estate and Rental and Leasing	11-2022	Sales Managers	100	\$ 59.65	\$ 124,071	\$ 50.43	\$ 104,896	\$ 104,897	\$ 58.17	\$ 120,992
53	Real Estate and Rental and Leasing	11-3013	Facilities Managers	50	\$ 55.38	\$ 115,191	\$ 38.72	\$ 80,533	\$ 105,667	\$ 64.73	\$ 134,643
53	Real Estate and Rental and Leasing	11-3021	Computer and Information Systems Managers	20	\$ 95.15	\$ 197,910	\$ 78.53	\$ 163,333	\$ 188,232	\$ 90.50	\$ 188,232
53	Real Estate and Rental and Leasing	11-3031	Financial Managers	130	\$ 89.12	\$ 185,378	\$ 71.69	\$ 149,118	\$ 149,270	\$ 101.52	\$ 211,151
53	Real Estate and Rental and Leasing	11-9141	Property, Real Estate, and Community Association Managers	860	\$ 39.69	\$ 82,563	\$ 27.97	\$ 58,182	\$ 78,782	\$ 47.74	\$ 99,290
53	Real Estate and Rental and Leasing	13-0000	Business and Financial Operations Occupations	730	\$ 44.36	\$ 92,264	\$ 34.41	\$ 71,575	\$ 83,614	\$ 52.77	\$ 109,755
53	Real Estate and Rental and Leasing	13-1020	Buyers and Purchasing Agents	20	\$ 40.56	\$ 84,367	\$ 31.21	\$ 64,926	\$ 81,768	\$ 48.65	\$ 101,198
53	Real Estate and Rental and Leasing	13-1071	Human Resources Specialists	50	\$ 43.10	\$ 89,638	\$ 34.81	\$ 72,401	\$ 86,358	\$ 46.31	\$ 96,320
53	Real Estate and Rental and Leasing	13-1082	Project Management Specialists	60	\$ 48.15	\$ 100,153	\$ 39.28	\$ 81,697	\$ 95,017	\$ 59.61	\$ 123,993
53	Real Estate and Rental and Leasing	13-1121	Meeting, Convention, and Event Planners	20	\$ 34.95	\$ 72,701	\$ 31.42	\$ 65,345	\$ 65,345	\$ 36.17	\$ 75,237
53	Real Estate and Rental and Leasing	13-1151	Training and Development Specialists	50	\$ 46.23	\$ 96,149	\$ 39.45	\$ 82,048	\$ 107,971	\$ 60.60	\$ 126,044
53	Real Estate and Rental and Leasing	13-1161	Market Research Analysts and Marketing Specialists	80	\$ 35.59	\$ 74,026	\$ 29.68	\$ 61,734	\$ 64,567	\$ 39.13	\$ 81,394
53	Real Estate and Rental and Leasing	13-1199	Business Operations Specialists, All Other	100	\$ 38.33	\$ 79,731	\$ 34.38	\$ 71,509	\$ 74,706	\$ 39.37	\$ 81,880
53	Real Estate and Rental and Leasing	13-2011	Accountants and Auditors	250	\$ 49.28	\$ 102,503	\$ 38.32	\$ 79,709	\$ 99,464	\$ 56.17	\$ 116,830
53	Real Estate and Rental and Leasing	15-0000	Computer and Mathematical Occupations	220	\$ 44.34	\$ 92,224	\$ 28.47	\$ 59,217	\$ 91,367	\$ 59.65	\$ 124,065
53	Real Estate and Rental and Leasing	15-1232	Computer User Support Specialists	70	\$ 26.91	\$ 55,977	\$ 18.45	\$ 38,366	\$ 48,415	\$ 32.03	\$ 66,630
53	Real Estate and Rental and Leasing	15-1244	Network and Computer Systems Administrators	50	\$ 48.18	\$ 100,223	\$ 33.31	\$ 69,292	\$ 89,336	\$ 62.46	\$ 129,919
53	Real Estate and Rental and Leasing	23-0000	Legal Occupations	50	\$ 83.41	\$ 173,495	\$ 74.44	\$ 154,843	\$ 154,843	\$ 74.44	\$ 154,844
53	Real Estate and Rental and Leasing	23-1011	Lawyers	50	\$ 84.43	\$ 175,623	\$ 74.44	\$ 154,843	\$ 154,843	\$ 74.45	\$ 154,848
53	Real Estate and Rental and Leasing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	110	\$ 34.55	\$ 71,867	\$ 23.64	\$ 49,176	\$ 74,193	\$ 41.21	\$ 85,718
53	Real Estate and Rental and Leasing	27-4011	Audio and Video Technicians	30	\$ 31.12	\$ 64,740	\$ 24.05	\$ 50,014	\$ 52,840	\$ 38.08	\$ 79,215
53	Real Estate and Rental and Leasing	33-0000	Protective Service Occupations	230	\$ 21.17	\$ 44,023	\$ 16.33	\$ 33,973	\$ 46,963	\$ 24.11	\$ 50,157
53	Real Estate and Rental and Leasing	33-9032	Security Guards	220	\$ 20.79	\$ 43,239	\$ 16.25	\$ 33,795	\$ 46,962	\$ 24.01	\$ 49,940
53	Real Estate and Rental and Leasing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,020	\$ 19.16	\$ 39,855	\$ 16.00	\$ 33,290	\$ 36,384	\$ 22.18	\$ 46,144
53	Real Estate and Rental and Leasing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	630	\$ 19.64	\$ 40,859	\$ 16.00	\$ 33,290	\$ 36,884	\$ 22.90	\$ 47,629
53	Real Estate and Rental and Leasing	37-3011	Landscaping and Groundskeeping Workers	360	\$ 17.87	\$ 37,179	\$ 16.05	\$ 33,374	\$ 33,964	\$ 18.31	\$ 38,076
53	Real Estate and Rental and Leasing	39-0000	Personal Care and Service Occupations	250	\$ 17.28	\$ 35,949	\$ 15.48	\$ 32,205	\$ 35,683	\$ 17.84	\$ 37,097
53	Real Estate and Rental and Leasing	39-6012	Concierges	240	\$ 17.30	\$ 35,979	\$ 15.48	\$ 32,205	\$ 35,683	\$ 17.83	\$ 37,096
53	Real Estate and Rental and Leasing	41-0000	Sales and Related Occupations	1,820	\$ 35.26	\$ 73,333	\$ 22.70	\$ 47,217	\$ 60,607	\$ 44.18	\$ 91,903
53	Real Estate and Rental and Leasing	41-1011	First-Line Supervisors of Retail Sales Workers	120	\$ 33.37	\$ 69,415	\$ 25.25	\$ 52,512	\$ 58,929	\$ 39.13	\$ 81,386
53	Real Estate and Rental and Leasing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	360	\$ 47.60	\$ 99,017	\$ 39.42	\$ 81,998	\$ 91,903	\$ 57.95	\$ 120,546
53	Real Estate and Rental and Leasing	41-2021	Counter and Rental Clerks	510	\$ 22.58	\$ 46,966	\$ 18.19	\$ 37,829	\$ 46,970	\$ 24.30	\$ 50,545
53	Real Estate and Rental and Leasing	41-2031	Retail Salespersons	90	\$ 31.14	\$ 64,770	\$ 17.37	\$ 36,120	\$ 55,107	\$ 37.01	\$ 76,981
53	Real Estate and Rental and Leasing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	200	\$ 33.64	\$ 69,976	\$ 23.46	\$ 48,792	\$ 63,663	\$ 40.80	\$ 84,872
53	Real Estate and Rental and Leasing	41-9022	Real Estate Sales Agents	280	\$ 44.78	\$ 93,141	\$ 23.94	\$ 49,801	\$ 81,668	\$ 47.31	\$ 98,411
53	Real Estate and Rental and Leasing	43-0000	Office and Administrative Support Occupations	3,130	\$ 25.28	\$ 52,582	\$ 18.18	\$ 37,810	\$ 49,920	\$ 29.97	\$ 62,345
53	Real Estate and Rental and Leasing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	210	\$ 34.23	\$ 71,203	\$ 27.15	\$ 56,476	\$ 72,235	\$ 37.98	\$ 79,007
53	Real Estate and Rental and Leasing	43-3021	Billing and Posting Clerks	80	\$ 24.71	\$ 51,405	\$ 21.63	\$ 44,990	\$ 45,665	\$ 26.74	\$ 55,621
53	Real Estate and Rental and Leasing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	760	\$ 27.92	\$ 58,083	\$ 23.58	\$ 49,037	\$ 60,267	\$ 31.15	\$ 64,787
53	Real Estate and Rental and Leasing	43-4051	Customer Service Representatives	110	\$ 19.77	\$ 41,129	\$ 15.09	\$ 31,390	\$ 37,708	\$ 22.25	\$ 46,287
53	Real Estate and Rental and Leasing	43-4171	Receptionists and Information Clerks	170	\$ 18.85	\$ 39,218	\$ 16.71	\$ 34,749	\$ 36,453	\$ 19.32	\$ 40,194
53	Real Estate and Rental and Leasing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	10	\$ 35.74	\$ 74,346	\$ 30.15	\$ 62,715	\$ 72,902	\$ 43.59	\$ 90,665
53	Real Estate and Rental and Leasing	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 25.90	\$ 53,869	\$ 17.63	\$ 36,668	\$ 59,481	\$ 29.51	\$ 61,372

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
53	Real Estate and Rental and Leasing	43-6011	Executive Secretaries and Executive Administrative Assistants	180	\$ 35.62	\$ 74,081	\$ 28.52	\$ 59,328	\$ 71,797	\$ 44.00	\$ 91,516
53	Real Estate and Rental and Leasing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	670	\$ 21.97	\$ 45,689	\$ 15.33	\$ 31,886	\$ 45,758	\$ 28.82	\$ 59,944
53	Real Estate and Rental and Leasing	43-9061	Office Clerks, General	900	\$ 23.03	\$ 47,907	\$ 17.01	\$ 35,378	\$ 46,194	\$ 28.67	\$ 59,639
53	Real Estate and Rental and Leasing	47-0000	Construction and Extraction Occupations	120	\$ 30.68	\$ 63,816	\$ 18.64	\$ 38,765	\$ 53,754	\$ 37.66	\$ 78,340
53	Real Estate and Rental and Leasing	49-0000	Installation, Maintenance, and Repair Occupations	3,330	\$ 27.11	\$ 56,393	\$ 18.98	\$ 39,478	\$ 49,581	\$ 31.22	\$ 64,933
53	Real Estate and Rental and Leasing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	570	\$ 35.88	\$ 74,631	\$ 27.78	\$ 57,784	\$ 75,754	\$ 48.19	\$ 100,233
53	Real Estate and Rental and Leasing	49-9071	Maintenance and Repair Workers, General	2,170	\$ 23.30	\$ 48,463	\$ 17.86	\$ 37,146	\$ 45,935	\$ 27.07	\$ 56,301
53	Real Estate and Rental and Leasing	51-0000	Production Occupations	40	\$ 20.61	\$ 42,875	\$ 18.40	\$ 38,280	\$ 39,829	\$ 19.15	\$ 39,832
53	Real Estate and Rental and Leasing	53-0000	Transportation and Material Moving Occupations	630	\$ 25.79	\$ 53,647	\$ 18.67	\$ 38,830	\$ 49,173	\$ 30.45	\$ 63,339
53	Real Estate and Rental and Leasing	53-3032	Heavy and Tractor-Trailer Truck Drivers	170	\$ 31.77	\$ 66,088	\$ 26.58	\$ 55,296	\$ 67,121	\$ 37.01	\$ 76,976
53	Real Estate and Rental and Leasing	53-7061	Cleaners of Vehicles and Equipment	60	\$ 16.51	\$ 34,348	\$ 16.61	\$ 34,552	\$ 34,905	\$ 16.88	\$ 35,101
53	Real Estate and Rental and Leasing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	140	\$ 23.10	\$ 48,044	\$ 18.67	\$ 38,830	\$ 44,779	\$ 27.38	\$ 56,943
54	Professional, Scientific, and Technical Services	00-0000	Total all occupations	72,110	\$ 55.31	\$ 115,038	\$ 29.08	\$ 60,489	\$ 95,975	\$ 71.10	\$ 147,895
54	Professional, Scientific, and Technical Services	11-0000	Management Occupations	10,980	\$ 100.27	\$ 208,559	\$ 76.69	\$ 159,505	\$ 196,997		
54	Professional, Scientific, and Technical Services	11-1011	Chief Executives	30	\$ 196.64	\$ 409,006					
54	Professional, Scientific, and Technical Services	11-1021	General and Operations Managers	2,370	\$ 115.17	\$ 239,546	\$ 79.27	\$ 164,890			
54	Professional, Scientific, and Technical Services	11-2021	Marketing Managers	500	\$ 84.75	\$ 176,290	\$ 60.14	\$ 125,083	\$ 170,791	\$ 102.00	\$ 212,170
54	Professional, Scientific, and Technical Services	11-2022	Sales Managers	530	\$ 97.69	\$ 203,204	\$ 79.39	\$ 165,130	\$ 200,160	\$ 106.93	\$ 222,414
54	Professional, Scientific, and Technical Services	11-2032	Public Relations Managers	90	\$ 90.33	\$ 187,880	\$ 69.26	\$ 144,053	\$ 165,960	\$ 104.76	\$ 217,901
54	Professional, Scientific, and Technical Services	11-3012	Administrative Services Managers	200	\$ 76.62	\$ 159,372	\$ 57.90	\$ 120,424	\$ 138,344	\$ 88.75	\$ 184,602
54	Professional, Scientific, and Technical Services	11-3013	Facilities Managers	60	\$ 80.31	\$ 167,053	\$ 61.86	\$ 128,665	\$ 162,597	\$ 102.71	\$ 213,643
54	Professional, Scientific, and Technical Services	11-3021	Computer and Information Systems Managers	2,140	\$ 97.69	\$ 203,191	\$ 80.53	\$ 167,496	\$ 201,491	\$ 108.84	\$ 226,396
54	Professional, Scientific, and Technical Services	11-3031	Financial Managers	1,580	\$ 102.49	\$ 213,185	\$ 78.84	\$ 163,993	\$ 205,991		
54	Professional, Scientific, and Technical Services	11-3051	Industrial Production Managers	150	\$ 85.29	\$ 177,395	\$ 67.01	\$ 139,377	\$ 165,904	\$ 98.40	\$ 204,666
54	Professional, Scientific, and Technical Services	11-3061	Purchasing Managers	140	\$ 94.16	\$ 195,861	\$ 81.41	\$ 169,336	\$ 183,789	\$ 100.69	\$ 209,444
54	Professional, Scientific, and Technical Services	11-3071	Transportation, Storage, and Distribution Managers	80	\$ 80.49	\$ 167,410	\$ 52.98	\$ 110,198	\$ 152,518	\$ 98.88	\$ 205,680
54	Professional, Scientific, and Technical Services	11-3111	Compensation and Benefits Managers	20	\$ 94.02	\$ 195,565	\$ 88.40	\$ 183,871	\$ 204,675	\$ 98.41	\$ 204,696
54	Professional, Scientific, and Technical Services	11-3121	Human Resources Managers	180	\$ 99.84	\$ 207,674	\$ 75.00	\$ 155,998	\$ 177,485		
54	Professional, Scientific, and Technical Services	11-3131	Training and Development Managers	30	\$ 87.61	\$ 182,237	\$ 74.39	\$ 154,737	\$ 176,934	\$ 103.95	\$ 216,223
54	Professional, Scientific, and Technical Services	11-9021	Construction Managers	60	\$ 87.11	\$ 181,188	\$ 65.97	\$ 137,212	\$ 193,570	\$ 101.38	\$ 210,875
54	Professional, Scientific, and Technical Services	11-9041	Architectural and Engineering Managers	800	\$ 89.04	\$ 185,201	\$ 69.40	\$ 144,355	\$ 174,669	\$ 99.52	\$ 207,010
54	Professional, Scientific, and Technical Services	11-9111	Medical and Health Services Managers	160	\$ 92.75	\$ 192,912	\$ 34.12	\$ 70,961	\$ 183,599		
54	Professional, Scientific, and Technical Services	11-9121	Natural Sciences Managers	1,200	\$ 96.59	\$ 200,903	\$ 79.35	\$ 165,056	\$ 170,243	\$ 102.83	\$ 213,890
54	Professional, Scientific, and Technical Services	11-9199	Managers, All Other	620	\$ 101.66	\$ 211,457	\$ 78.10	\$ 162,448	\$ 196,785		
54	Professional, Scientific, and Technical Services	13-0000	Business and Financial Operations Occupations	12,250	\$ 54.81	\$ 114,013	\$ 36.44	\$ 75,796	\$ 98,230	\$ 64.32	\$ 133,781
54	Professional, Scientific, and Technical Services	13-1020	Buyers and Purchasing Agents	340	\$ 49.36	\$ 102,674	\$ 35.77	\$ 74,395	\$ 100,927	\$ 62.61	\$ 130,239
54	Professional, Scientific, and Technical Services	13-1041	Compliance Officers	230	\$ 47.28	\$ 98,339	\$ 35.64	\$ 74,130	\$ 101,447	\$ 60.24	\$ 125,305
54	Professional, Scientific, and Technical Services	13-1051	Cost Estimators	50	\$ 55.71	\$ 115,887	\$ 51.18	\$ 106,452	\$ 113,049	\$ 54.35	\$ 113,050
54	Professional, Scientific, and Technical Services	13-1071	Human Resources Specialists	880	\$ 42.12	\$ 87,612	\$ 28.15	\$ 58,560	\$ 74,984	\$ 52.13	\$ 108,433
54	Professional, Scientific, and Technical Services	13-1081	Logisticians	290	\$ 45.83	\$ 95,328	\$ 37.92	\$ 78,870	\$ 90,160	\$ 49.41	\$ 102,770
54	Professional, Scientific, and Technical Services	13-1082	Project Management Specialists	1,580	\$ 57.27	\$ 119,116	\$ 38.94	\$ 80,994	\$ 107,493	\$ 67.12	\$ 139,616
54	Professional, Scientific, and Technical Services	13-1111	Management Analysts	1,320	\$ 69.88	\$ 145,349	\$ 45.65	\$ 94,959	\$ 111,937	\$ 86.79	\$ 180,533
54	Professional, Scientific, and Technical Services	13-1121	Meeting, Convention, and Event Planners	50	\$ 36.50	\$ 75,921	\$ 31.31	\$ 65,123	\$ 75,735	\$ 38.94	\$ 80,990
54	Professional, Scientific, and Technical Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	100	\$ 45.05	\$ 93,705	\$ 41.00	\$ 85,288	\$ 85,288	\$ 50.08	\$ 104,168
54	Professional, Scientific, and Technical Services	13-1151	Training and Development Specialists	150	\$ 45.59	\$ 94,834	\$ 35.59	\$ 74,033	\$ 82,399	\$ 58.77	\$ 122,240
54	Professional, Scientific, and Technical Services	13-1161	Market Research Analysts and Marketing Specialists	1,050	\$ 41.42	\$ 86,147	\$ 30.77	\$ 64,010	\$ 78,920	\$ 48.96	\$ 101,827
54	Professional, Scientific, and Technical Services	13-1199	Business Operations Specialists, All Other	960	\$ 52.79	\$ 109,798	\$ 37.32	\$ 77,636	\$ 98,090	\$ 65.15	\$ 135,518

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	13-2011	Accountants and Auditors	4,250	\$ 57.86	\$ 120,346	\$ 37.16	\$ 77,296	\$ 102,715	\$ 68.31	\$ 142,088
54	Professional, Scientific, and Technical Services	13-2051	Financial and Investment Analysts	270	\$ 108.09	\$ 224,831	\$ 39.62	\$ 82,402	\$ 102,572	\$ 79.86	\$ 166,113
54	Professional, Scientific, and Technical Services	13-2054	Financial Risk Specialists	30	\$ 66.02	\$ 137,327	\$ 54.20	\$ 112,744	\$ 137,412	\$ 68.73	\$ 142,958
54	Professional, Scientific, and Technical Services	13-2082	Tax Preparers	460	\$ 30.05	\$ 62,498	\$ 17.39	\$ 36,170	\$ 62,399	\$ 36.50	\$ 75,917
54	Professional, Scientific, and Technical Services	13-2099	Financial Specialists, All Other	90	\$ 45.13	\$ 93,878	\$ 33.43	\$ 69,541	\$ 99,527	\$ 56.50	\$ 117,521
54	Professional, Scientific, and Technical Services	15-0000	Computer and Mathematical Occupations	15,140	\$ 56.44	\$ 117,389	\$ 39.99	\$ 83,177	\$ 107,167	\$ 70.61	\$ 146,872
54	Professional, Scientific, and Technical Services	15-1211	Computer Systems Analysts	650	\$ 54.27	\$ 112,890	\$ 37.51	\$ 78,019	\$ 103,723	\$ 68.55	\$ 142,583
54	Professional, Scientific, and Technical Services	15-1212	Information Security Analysts	1,580	\$ 63.39	\$ 131,841	\$ 52.11	\$ 108,389	\$ 118,571	\$ 80.14	\$ 166,691
54	Professional, Scientific, and Technical Services	15-1221	Computer and Information Research Scientists	110	\$ 57.88	\$ 120,381	\$ 32.24	\$ 67,054	\$ 113,915	\$ 75.16	\$ 156,323
54	Professional, Scientific, and Technical Services	15-1231	Computer Network Support Specialists	200	\$ 53.06	\$ 110,363	\$ 29.16	\$ 60,658	\$ 99,599	\$ 70.82	\$ 147,301
54	Professional, Scientific, and Technical Services	15-1232	Computer User Support Specialists	1,340	\$ 32.24	\$ 67,055	\$ 23.35	\$ 48,574	\$ 62,654	\$ 38.05	\$ 79,153
54	Professional, Scientific, and Technical Services	15-1241	Computer Network Architects	390	\$ 73.25	\$ 152,367	\$ 61.04	\$ 126,959	\$ 156,885	\$ 87.97	\$ 182,986
54	Professional, Scientific, and Technical Services	15-1242	Database Administrators	80	\$ 70.24	\$ 146,096	\$ 58.57	\$ 121,832	\$ 150,987	\$ 78.16	\$ 162,579
54	Professional, Scientific, and Technical Services	15-1243	Database Architects	60	\$ 78.78	\$ 163,867	\$ 64.85	\$ 134,881	\$ 167,166	\$ 87.46	\$ 181,907
54	Professional, Scientific, and Technical Services	15-1244	Network and Computer Systems Administrators	920	\$ 53.11	\$ 110,461	\$ 32.70	\$ 68,012	\$ 99,969	\$ 74.80	\$ 155,589
54	Professional, Scientific, and Technical Services	15-1251	Computer Programmers	930	\$ 55.99	\$ 116,467	\$ 41.31	\$ 85,915	\$ 96,117	\$ 68.13	\$ 141,710
54	Professional, Scientific, and Technical Services	15-1252	Software Developers	6,370	\$ 61.56	\$ 128,051	\$ 47.48	\$ 98,766	\$ 124,939	\$ 78.74	\$ 163,769
54	Professional, Scientific, and Technical Services	15-1253	Software Quality Assurance Analysts and Testers	700	\$ 51.68	\$ 107,501	\$ 37.03	\$ 77,025	\$ 97,799	\$ 61.49	\$ 127,889
54	Professional, Scientific, and Technical Services	15-1254	Web Developers	240	\$ 24.57	\$ 51,101	\$ 14.13	\$ 29,390	\$ 29,390	\$ 32.04	\$ 66,642
54	Professional, Scientific, and Technical Services	15-1255	Web and Digital Interface Designers	200	\$ 52.00	\$ 108,152	\$ 35.60	\$ 74,050	\$ 90,080	\$ 65.15	\$ 135,513
54	Professional, Scientific, and Technical Services	15-1299	Computer Occupations, All Other	630	\$ 50.71	\$ 105,479	\$ 37.80	\$ 78,631	\$ 88,437	\$ 55.81	\$ 116,075
54	Professional, Scientific, and Technical Services	15-2031	Operations Research Analysts	440	\$ 51.29	\$ 106,674	\$ 44.45	\$ 92,465	\$ 105,387	\$ 50.67	\$ 105,387
54	Professional, Scientific, and Technical Services	15-2041	Statisticians	30	\$ 60.29	\$ 125,413	\$ 36.05	\$ 74,994	\$ 125,341	\$ 68.51	\$ 142,503
54	Professional, Scientific, and Technical Services	15-2051	Data Scientists	180	\$ 71.88	\$ 149,517	\$ 47.28	\$ 98,348	\$ 139,984	\$ 91.66	\$ 190,650
54	Professional, Scientific, and Technical Services	17-0000	Architecture and Engineering Occupations	4,410	\$ 49.56	\$ 103,085	\$ 33.27	\$ 69,192	\$ 95,656	\$ 62.12	\$ 129,217
54	Professional, Scientific, and Technical Services	17-1012	Landscape Architects	60	\$ 49.35	\$ 102,639	\$ 29.42	\$ 61,184	\$ 98,415	\$ 59.01	\$ 122,751
54	Professional, Scientific, and Technical Services	17-1022	Surveyors	170	\$ 45.74	\$ 95,138	\$ 35.05	\$ 72,899	\$ 98,010	\$ 58.23	\$ 121,124
54	Professional, Scientific, and Technical Services	17-2031	Bioengineers and Biomedical Engineers	10	\$ 50.18	\$ 104,373	\$ 37.29	\$ 77,563	\$ 100,086	\$ 52.80	\$ 109,822
54	Professional, Scientific, and Technical Services	17-2041	Chemical Engineers	30	\$ 48.40	\$ 100,682	\$ 39.38	\$ 81,911	\$ 99,045	\$ 56.08	\$ 116,654
54	Professional, Scientific, and Technical Services	17-2051	Civil Engineers	1,270	\$ 54.66	\$ 113,687	\$ 39.32	\$ 81,778	\$ 101,660	\$ 62.66	\$ 130,340
54	Professional, Scientific, and Technical Services	17-2071	Electrical Engineers	190	\$ 53.01	\$ 110,253	\$ 38.51	\$ 80,108	\$ 95,815	\$ 63.32	\$ 131,705
54	Professional, Scientific, and Technical Services	17-2081	Environmental Engineers	160	\$ 59.59	\$ 123,944	\$ 38.90	\$ 80,914	\$ 100,148	\$ 68.65	\$ 142,798
54	Professional, Scientific, and Technical Services	17-2112	Industrial Engineers	230	\$ 51.04	\$ 106,169	\$ 38.21	\$ 79,481	\$ 102,711	\$ 61.72	\$ 128,381
54	Professional, Scientific, and Technical Services	17-2141	Mechanical Engineers	180	\$ 55.72	\$ 115,892	\$ 36.05	\$ 74,984	\$ 104,786	\$ 65.38	\$ 135,991
54	Professional, Scientific, and Technical Services	17-2199	Engineers, All Other	150	\$ 36.45	\$ 75,813	\$ 27.38	\$ 56,954	\$ 74,100	\$ 39.12	\$ 81,369
54	Professional, Scientific, and Technical Services	17-3011	Architectural and Civil Drafters	380	\$ 34.16	\$ 71,044	\$ 28.00	\$ 58,240	\$ 70,072	\$ 40.01	\$ 83,221
54	Professional, Scientific, and Technical Services	17-3012	Electrical and Electronics Drafters	20	\$ 34.34	\$ 71,431	\$ 24.51	\$ 50,973	\$ 75,940	\$ 40.69	\$ 84,641
54	Professional, Scientific, and Technical Services	17-3019	Drafters, All Other	30	\$ 34.29	\$ 71,318	\$ 29.84	\$ 62,063	\$ 62,402	\$ 39.38	\$ 81,912
54	Professional, Scientific, and Technical Services	17-3022	Civil Engineering Technologists and Technicians	210	\$ 27.49	\$ 57,178	\$ 18.31	\$ 38,093	\$ 49,653	\$ 36.82	\$ 76,581
54	Professional, Scientific, and Technical Services	17-3025	Environmental Engineering Technologists and Technicians	90	\$ 33.80	\$ 70,297	\$ 30.00	\$ 62,400	\$ 65,205	\$ 35.58	\$ 74,011
54	Professional, Scientific, and Technical Services	17-3027	Mechanical Engineering Technologists and Technicians	70	\$ 37.49	\$ 77,973	\$ 30.74	\$ 63,930	\$ 79,686	\$ 49.20	\$ 102,328
54	Professional, Scientific, and Technical Services	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	40	\$ 31.15	\$ 64,788	\$ 22.06	\$ 45,891	\$ 65,270	\$ 36.61	\$ 76,148
54	Professional, Scientific, and Technical Services	17-3031	Surveying and Mapping Technicians	180	\$ 28.74	\$ 59,789	\$ 19.39	\$ 40,331	\$ 58,480	\$ 37.02	\$ 77,006
54	Professional, Scientific, and Technical Services	19-0000	Life, Physical, and Social Science Occupations	3,270	\$ 43.74	\$ 90,970	\$ 29.06	\$ 60,442	\$ 81,133	\$ 53.13	\$ 110,517
54	Professional, Scientific, and Technical Services	19-1021	Biochemists and Biophysicists	440	\$ 51.62	\$ 107,376	\$ 40.03	\$ 83,256	\$ 110,370	\$ 59.09	\$ 122,898
54	Professional, Scientific, and Technical Services	19-1022	Microbiologists	230	\$ 44.13	\$ 91,792	\$ 29.05	\$ 60,428	\$ 79,671	\$ 60.41	\$ 125,653
54	Professional, Scientific, and Technical Services	19-1029	Biological Scientists, All Other	70	\$ 45.35	\$ 94,334	\$ 36.45	\$ 75,825	\$ 88,954	\$ 47.94	\$ 99,719

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	19-1042	Medical Scientists, Except Epidemiologists	530	\$ 58.98	\$ 122,675	\$ 47.84	\$ 99,508	\$ 108,519	\$ 65.63	\$ 136,502
54	Professional, Scientific, and Technical Services	19-2031	Chemists	360	\$ 43.58	\$ 90,649	\$ 32.21	\$ 66,995	\$ 82,371	\$ 49.16	\$ 102,262
54	Professional, Scientific, and Technical Services	19-2032	Materials Scientists	70	\$ 47.30	\$ 98,383	\$ 36.93	\$ 76,808	\$ 94,078	\$ 56.35	\$ 117,204
54	Professional, Scientific, and Technical Services	19-2041	Environmental Scientists and Specialists, Including Health	310	\$ 50.95	\$ 105,985	\$ 30.13	\$ 62,679	\$ 84,386	\$ 63.78	\$ 132,671
54	Professional, Scientific, and Technical Services	19-2042	Geoscientists, Except Hydrologists and Geographers	70	\$ 39.12	\$ 81,380	\$ 28.18	\$ 58,610	\$ 75,317	\$ 43.76	\$ 91,016
54	Professional, Scientific, and Technical Services	19-3051	Urban and Regional Planners	10	\$ 50.05	\$ 104,098	\$ 44.44	\$ 92,440	\$ 97,452	\$ 51.89	\$ 107,937
54	Professional, Scientific, and Technical Services	19-4021	Biological Technicians	380	\$ 27.79	\$ 57,806	\$ 20.69	\$ 43,029	\$ 55,917	\$ 35.94	\$ 74,753
54	Professional, Scientific, and Technical Services	19-4031	Chemical Technicians	260	\$ 26.01	\$ 54,095	\$ 22.03	\$ 45,821	\$ 47,034	\$ 29.03	\$ 60,380
54	Professional, Scientific, and Technical Services	19-4099	Life, Physical, and Social Science Technicians, All Other	190	\$ 28.34	\$ 58,950	\$ 25.28	\$ 52,573	\$ 52,898	\$ 31.47	\$ 65,453
54	Professional, Scientific, and Technical Services	19-5011	Occupational Health and Safety Specialists	30	\$ 46.87	\$ 97,492	\$ 34.76	\$ 72,291	\$ 85,026	\$ 52.83	\$ 109,894
54	Professional, Scientific, and Technical Services	23-0000	Legal Occupations	4,990	\$ 63.81	\$ 132,726	\$ 29.87	\$ 62,130	\$ 84,986	\$ 79.99	\$ 166,373
54	Professional, Scientific, and Technical Services	23-1011	Lawyers	3,080	\$ 84.26	\$ 175,256	\$ 41.28	\$ 85,852	\$ 132,326	\$ 99.59	\$ 207,152
54	Professional, Scientific, and Technical Services	23-2011	Paralegals and Legal Assistants	1,790	\$ 30.79	\$ 64,039	\$ 23.74	\$ 49,388	\$ 60,611	\$ 36.32	\$ 75,548
54	Professional, Scientific, and Technical Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,810	\$ 39.09	\$ 81,310	\$ 24.08	\$ 50,080	\$ 74,438	\$ 48.98	\$ 101,882
54	Professional, Scientific, and Technical Services	27-1011	Art Directors	170	\$ 62.73	\$ 130,478	\$ 49.90	\$ 103,799	\$ 125,732	\$ 75.48	\$ 156,992
54	Professional, Scientific, and Technical Services	27-1024	Graphic Designers	490	\$ 34.24	\$ 71,224	\$ 25.00	\$ 52,000	\$ 61,541	\$ 38.66	\$ 80,409
54	Professional, Scientific, and Technical Services	27-1025	Interior Designers	220	\$ 34.94	\$ 72,671	\$ 23.01	\$ 47,858	\$ 65,427	\$ 48.64	\$ 101,179
54	Professional, Scientific, and Technical Services	27-3031	Public Relations Specialists	200	\$ 45.56	\$ 94,770	\$ 27.14	\$ 56,446	\$ 78,337	\$ 55.04	\$ 114,483
54	Professional, Scientific, and Technical Services	27-3041	Editors	70	\$ 46.73	\$ 97,190	\$ 36.74	\$ 76,417	\$ 98,675	\$ 56.73	\$ 117,990
54	Professional, Scientific, and Technical Services	27-3042	Technical Writers	100	\$ 42.03	\$ 87,433	\$ 34.29	\$ 71,328	\$ 88,289	\$ 49.29	\$ 102,527
54	Professional, Scientific, and Technical Services	27-3043	Writers and Authors	80	\$ 35.05	\$ 72,909	\$ 23.51	\$ 48,904	\$ 79,508	\$ 44.53	\$ 92,619
54	Professional, Scientific, and Technical Services	27-4021	Photographers	140	\$ 25.14	\$ 52,292	\$ 16.07	\$ 33,418	\$ 45,004	\$ 38.38	\$ 79,825
54	Professional, Scientific, and Technical Services	29-0000	Healthcare Practitioners and Technical Occupations	1,970	\$ 43.26	\$ 89,984	\$ 21.91	\$ 45,582	\$ 54,546	\$ 59.21	\$ 123,157
54	Professional, Scientific, and Technical Services	29-1131	Veterinarians	550	\$ 76.12	\$ 158,328	\$ 50.14	\$ 104,288	\$ 148,863	\$ 99.35	\$ 206,655
54	Professional, Scientific, and Technical Services	29-2010	Clinical Laboratory Technologists and Technicians	200	\$ 26.62	\$ 55,373	\$ 18.08	\$ 37,596	\$ 45,673	\$ 31.75	\$ 66,045
54	Professional, Scientific, and Technical Services	29-2056	Veterinary Technologists and Technicians	990	\$ 23.07	\$ 47,994	\$ 18.96	\$ 39,442	\$ 48,262	\$ 23.57	\$ 49,024
54	Professional, Scientific, and Technical Services	31-0000	Healthcare Support Occupations	510	\$ 19.42	\$ 40,395	\$ 17.55	\$ 36,506	\$ 37,061	\$ 21.32	\$ 44,338
54	Professional, Scientific, and Technical Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	290	\$ 22.86	\$ 47,547	\$ 17.93	\$ 37,298	\$ 47,232	\$ 23.87	\$ 49,654
54	Professional, Scientific, and Technical Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	100	\$ 22.66	\$ 47,126	\$ 19.15	\$ 39,839	\$ 47,630	\$ 23.87	\$ 49,655
54	Professional, Scientific, and Technical Services	37-3011	Landscaping and Groundskeeping Workers	110	\$ 19.55	\$ 40,659	\$ 17.79	\$ 37,009	\$ 37,298	\$ 21.73	\$ 45,189
54	Professional, Scientific, and Technical Services	39-0000	Personal Care and Service Occupations	250	\$ 17.74	\$ 36,905	\$ 16.71	\$ 34,758	\$ 35,880	\$ 17.45	\$ 36,301
54	Professional, Scientific, and Technical Services	39-2021	Animal Caretakers	250	\$ 17.74	\$ 36,905	\$ 16.71	\$ 34,758	\$ 35,880	\$ 17.45	\$ 36,301
54	Professional, Scientific, and Technical Services	41-0000	Sales and Related Occupations	3,000	\$ 49.92	\$ 103,825	\$ 31.68	\$ 65,893	\$ 86,782	\$ 61.62	\$ 128,165
54	Professional, Scientific, and Technical Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	350	\$ 57.84	\$ 120,297	\$ 43.93	\$ 91,378	\$ 106,078	\$ 69.58	\$ 144,731
54	Professional, Scientific, and Technical Services	41-3011	Advertising Sales Agents	110	\$ 42.59	\$ 88,586	\$ 27.41	\$ 57,004	\$ 78,347	\$ 50.55	\$ 105,148
54	Professional, Scientific, and Technical Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	2,020	\$ 50.47	\$ 104,986	\$ 32.50	\$ 67,596	\$ 82,724	\$ 61.62	\$ 128,165
54	Professional, Scientific, and Technical Services	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	50	\$ 89.05	\$ 185,229	\$ 41.07	\$ 85,431	\$ 110,581	\$ 77.01	\$ 160,188
54	Professional, Scientific, and Technical Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	90	\$ 68.28	\$ 142,026	\$ 41.72	\$ 86,780	\$ 116,793	\$ 88.51	\$ 184,101
54	Professional, Scientific, and Technical Services	41-9011	Demonstrators and Product Promoters	200	\$ 19.71	\$ 40,989	\$ 14.51	\$ 30,184	\$ 34,202	\$ 23.27	\$ 48,394
54	Professional, Scientific, and Technical Services	41-9031	Sales Engineers	30	\$ 63.53	\$ 132,151	\$ 42.91	\$ 89,260	\$ 133,132	\$ 80.68	\$ 167,819
54	Professional, Scientific, and Technical Services	41-9099	Sales and Related Workers, All Other	90	\$ 46.71	\$ 97,160	\$ 26.66	\$ 55,451	\$ 81,369	\$ 71.24	\$ 148,177
54	Professional, Scientific, and Technical Services	43-0000	Office and Administrative Support Occupations	10,330	\$ 25.77	\$ 53,596	\$ 19.19	\$ 39,916	\$ 48,930	\$ 29.80	\$ 61,991
54	Professional, Scientific, and Technical Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	900	\$ 37.80	\$ 78,622	\$ 28.56	\$ 59,413	\$ 77,885	\$ 45.87	\$ 95,407
54	Professional, Scientific, and Technical Services	43-3011	Bill and Account Collectors	50	\$ 26.01	\$ 54,106	\$ 21.58	\$ 44,878	\$ 46,412	\$ 29.04	\$ 60,405
54	Professional, Scientific, and Technical Services	43-3021	Billing and Posting Clerks	670	\$ 23.65	\$ 49,191	\$ 20.67	\$ 42,995	\$ 44,732	\$ 26.97	\$ 56,097
54	Professional, Scientific, and Technical Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,570	\$ 27.14	\$ 56,443	\$ 22.42	\$ 46,624	\$ 57,962	\$ 30.26	\$ 62,938
54	Professional, Scientific, and Technical Services	43-3051	Payroll and Timekeeping Clerks	70	\$ 27.09	\$ 56,348	\$ 21.07	\$ 43,832	\$ 60,751	\$ 30.06	\$ 62,526

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
54	Professional, Scientific, and Technical Services	43-3061	Procurement Clerks	80	\$ 26.60	\$ 55,335	\$ 23.09	\$ 48,022	\$ 52,001	\$ 29.68	\$ 61,730
54	Professional, Scientific, and Technical Services	43-4051	Customer Service Representatives	1,260	\$ 21.80	\$ 45,339	\$ 16.86	\$ 35,075	\$ 43,680	\$ 25.06	\$ 52,123
54	Professional, Scientific, and Technical Services	43-4071	File Clerks	120	\$ 21.53	\$ 44,773	\$ 17.91	\$ 37,256	\$ 43,389	\$ 23.45	\$ 48,783
54	Professional, Scientific, and Technical Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	150	\$ 22.96	\$ 47,748	\$ 17.73	\$ 36,885	\$ 45,760	\$ 26.99	\$ 56,133
54	Professional, Scientific, and Technical Services	43-4171	Receptionists and Information Clerks	620	\$ 20.34	\$ 42,307	\$ 18.06	\$ 37,564	\$ 39,916	\$ 21.69	\$ 45,112
54	Professional, Scientific, and Technical Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance	60	\$ 26.89	\$ 55,927	\$ 21.60	\$ 44,920	\$ 47,363	\$ 36.91	\$ 76,772
54	Professional, Scientific, and Technical Services	43-5061	Production, Planning, and Expediting Clerks	280	\$ 26.06	\$ 54,203	\$ 21.72	\$ 45,169	\$ 51,503	\$ 30.75	\$ 63,960
54	Professional, Scientific, and Technical Services	43-5071	Shipping, Receiving, and Inventory Clerks	130	\$ 22.78	\$ 47,386	\$ 17.63	\$ 36,667	\$ 44,384	\$ 26.17	\$ 54,426
54	Professional, Scientific, and Technical Services	43-6011	Executive Secretaries and Executive Administrative Assistants	440	\$ 38.16	\$ 79,380	\$ 30.29	\$ 62,999	\$ 78,162	\$ 42.69	\$ 88,797
54	Professional, Scientific, and Technical Services	43-6012	Legal Secretaries and Administrative Assistants	710	\$ 28.12	\$ 58,494	\$ 21.03	\$ 43,743	\$ 45,795	\$ 36.79	\$ 76,521
54	Professional, Scientific, and Technical Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	970	\$ 22.75	\$ 47,319	\$ 17.80	\$ 37,024	\$ 46,703	\$ 26.97	\$ 56,097
54	Professional, Scientific, and Technical Services	43-9021	Data Entry Keyers	150	\$ 19.74	\$ 41,063	\$ 17.24	\$ 35,851	\$ 39,729	\$ 20.10	\$ 41,815
54	Professional, Scientific, and Technical Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	190	\$ 18.51	\$ 38,507	\$ 14.13	\$ 29,390	\$ 37,835	\$ 21.65	\$ 45,034
54	Professional, Scientific, and Technical Services	43-9061	Office Clerks, General	1,500	\$ 23.27	\$ 48,400	\$ 17.72	\$ 36,863	\$ 49,920	\$ 26.28	\$ 54,655
54	Professional, Scientific, and Technical Services	43-9071	Office Machine Operators, Except Computer	10	\$ 19.81	\$ 41,207	\$ 14.13	\$ 29,390	\$ 44,877	\$ 22.05	\$ 45,857
54	Professional, Scientific, and Technical Services	43-9199	Office and Administrative Support Workers, All Other	30	\$ 23.90	\$ 49,716	\$ 20.89	\$ 43,451	\$ 51,399	\$ 24.71	\$ 51,399
54	Professional, Scientific, and Technical Services	47-0000	Construction and Extraction Occupations	610	\$ 46.17	\$ 96,043	\$ 35.37	\$ 73,580	\$ 97,760	\$ 59.93	\$ 124,659
54	Professional, Scientific, and Technical Services	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	50	\$ 38.51	\$ 80,096	\$ 28.30	\$ 58,862	\$ 66,613	\$ 55.74	\$ 115,931
54	Professional, Scientific, and Technical Services	47-4011	Construction and Building Inspectors	460	\$ 48.37	\$ 100,611	\$ 36.56	\$ 76,047	\$ 103,298	\$ 60.06	\$ 124,922
54	Professional, Scientific, and Technical Services	49-0000	Installation, Maintenance, and Repair Occupations	390	\$ 32.80	\$ 68,233	\$ 23.16	\$ 48,169	\$ 63,624	\$ 39.52	\$ 82,201
54	Professional, Scientific, and Technical Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	20	\$ 45.66	\$ 94,965	\$ 34.94	\$ 72,675	\$ 103,074	\$ 53.04	\$ 110,323
54	Professional, Scientific, and Technical Services	49-9041	Industrial Machinery Mechanics	50	\$ 36.47	\$ 75,853	\$ 30.61	\$ 63,659	\$ 80,306	\$ 43.70	\$ 90,896
54	Professional, Scientific, and Technical Services	49-9069	Precision Instrument and Equipment Repairers, All Other	30	\$ 31.04	\$ 64,556	\$ 23.26	\$ 48,383	\$ 67,315	\$ 38.90	\$ 80,905
54	Professional, Scientific, and Technical Services	49-9071	Maintenance and Repair Workers, General	110	\$ 36.21	\$ 75,312	\$ 30.16	\$ 62,731	\$ 82,200	\$ 40.64	\$ 84,525
54	Professional, Scientific, and Technical Services	49-9099	Installation, Maintenance, and Repair Workers, All Other	130	\$ 24.50	\$ 50,958	\$ 23.16	\$ 48,169	\$ 48,169	\$ 27.25	\$ 56,686
54	Professional, Scientific, and Technical Services	51-0000	Production Occupations	640	\$ 28.49	\$ 59,256	\$ 21.00	\$ 43,680	\$ 59,957	\$ 30.66	\$ 63,774
54	Professional, Scientific, and Technical Services	51-1011	First-Line Supervisors of Production and Operating Workers	70	\$ 42.10	\$ 87,563	\$ 32.34	\$ 67,267	\$ 85,795	\$ 50.29	\$ 104,598
54	Professional, Scientific, and Technical Services	51-5112	Printing Press Operators	70	\$ 22.36	\$ 46,500	\$ 19.01	\$ 39,537	\$ 43,680	\$ 25.58	\$ 53,205
54	Professional, Scientific, and Technical Services	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	300	\$ 28.38	\$ 59,024	\$ 22.43	\$ 46,656	\$ 60,082	\$ 30.36	\$ 63,146
54	Professional, Scientific, and Technical Services	51-9151	Photographic Process Workers and Processing Machine Operators	10	\$ 20.36	\$ 42,352	\$ 20.13	\$ 41,861	\$ 44,193	\$ 21.25	\$ 44,193
54	Professional, Scientific, and Technical Services	53-0000	Transportation and Material Moving Occupations	1,110	\$ 21.60	\$ 44,925	\$ 17.21	\$ 35,800	\$ 43,358	\$ 22.06	\$ 45,881
54	Professional, Scientific, and Technical Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	110	\$ 29.16	\$ 60,658	\$ 17.16	\$ 35,698	\$ 57,746	\$ 32.35	\$ 67,288
54	Professional, Scientific, and Technical Services	53-3033	Light Truck Drivers	340	\$ 20.61	\$ 42,877	\$ 20.84	\$ 43,357	\$ 43,358	\$ 20.85	\$ 43,359
54	Professional, Scientific, and Technical Services	53-7051	Industrial Truck and Tractor Operators	50	\$ 22.80	\$ 47,430	\$ 18.18	\$ 37,806	\$ 38,230	\$ 26.85	\$ 55,849
54	Professional, Scientific, and Technical Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	280	\$ 20.46	\$ 42,563	\$ 16.08	\$ 33,447	\$ 39,760	\$ 23.42	\$ 48,703
54	Professional, Scientific, and Technical Services	53-7065	Stockers and Order Fillers	60	\$ 20.14	\$ 41,898	\$ 16.00	\$ 33,273	\$ 33,733	\$ 20.33	\$ 42,293
55	Management of Companies and Enterprises	00-0000	Total all occupations	13,800	\$ 61.55	\$ 128,032	\$ 35.81	\$ 74,477	\$ 106,855	\$ 78.95	\$ 164,218
55	Management of Companies and Enterprises	11-0000	Management Occupations	3,680	\$ 98.29	\$ 204,453	\$ 69.53	\$ 144,631	\$ 182,172		
55	Management of Companies and Enterprises	11-1021	General and Operations Managers	500	\$ 111.74	\$ 232,410	\$ 61.09	\$ 127,063	\$ 214,706		
55	Management of Companies and Enterprises	11-2011	Advertising and Promotions Managers	20	\$ 59.07	\$ 122,872	\$ 38.20	\$ 79,462	\$ 130,984	\$ 75.27	\$ 156,554
55	Management of Companies and Enterprises	11-2021	Marketing Managers	300	\$ 95.58	\$ 198,814	\$ 67.17	\$ 139,709	\$ 181,911		
55	Management of Companies and Enterprises	11-2022	Sales Managers	240	\$ 94.78	\$ 197,147	\$ 66.34	\$ 137,986	\$ 200,208	\$ 104.23	\$ 216,806
55	Management of Companies and Enterprises	11-2032	Public Relations Managers	50	\$ 98.15	\$ 204,156	\$ 79.08	\$ 164,489	\$ 200,748		
55	Management of Companies and Enterprises	11-3012	Administrative Services Managers	140	\$ 74.39	\$ 154,738	\$ 48.19	\$ 100,230	\$ 137,075	\$ 82.31	\$ 171,203
55	Management of Companies and Enterprises	11-3013	Facilities Managers	60	\$ 67.20	\$ 139,767	\$ 56.94	\$ 118,435	\$ 118,436	\$ 78.19	\$ 162,636
55	Management of Companies and Enterprises	11-3021	Computer and Information Systems Managers	410	\$ 96.24	\$ 200,187	\$ 80.99	\$ 168,458	\$ 180,044	\$ 106.18	\$ 220,852
55	Management of Companies and Enterprises	11-3031	Financial Managers	710	\$ 103.77	\$ 215,839	\$ 79.91	\$ 166,219	\$ 207,982		

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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
55	Management of Companies and Enterprises	11-3051	Industrial Production Managers	30	\$ 76.25	\$ 158,597	\$ 54.34	\$ 113,027	\$ 159,437	\$ 92.71	\$ 192,839
55	Management of Companies and Enterprises	11-3061	Purchasing Managers	130	\$ 87.69	\$ 182,396	\$ 68.47	\$ 142,416	\$ 166,254	\$ 100.95	\$ 209,971
55	Management of Companies and Enterprises	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 85.73	\$ 178,320	\$ 69.14	\$ 143,817	\$ 168,648	\$ 97.13	\$ 202,033
55	Management of Companies and Enterprises	11-3111	Compensation and Benefits Managers	30	\$ 91.54	\$ 190,404	\$ 69.84	\$ 145,263	\$ 170,026	\$ 101.87	\$ 211,883
55	Management of Companies and Enterprises	11-3121	Human Resources Managers	210	\$ 87.91	\$ 182,852	\$ 63.98	\$ 133,089	\$ 165,785	\$ 99.29	\$ 206,531
55	Management of Companies and Enterprises	11-3131	Training and Development Managers	50	\$ 85.18	\$ 177,167	\$ 76.77	\$ 159,691	\$ 164,801	\$ 103.57	\$ 215,424
55	Management of Companies and Enterprises	11-9021	Construction Managers	30	\$ 74.59	\$ 155,149	\$ 63.26	\$ 131,575	\$ 132,713	\$ 105.40	\$ 219,234
55	Management of Companies and Enterprises	11-9039	Education Administrators, All Other	20	\$ 34.15	\$ 71,024	\$ 30.89	\$ 64,241	\$ 64,241	\$ 30.89	\$ 64,242
55	Management of Companies and Enterprises	11-9041	Architectural and Engineering Managers	30	\$ 84.76	\$ 176,305	\$ 49.67	\$ 103,316	\$ 168,205	\$ 101.44	\$ 210,997
55	Management of Companies and Enterprises	11-9111	Medical and Health Services Managers	180	\$ 104.49	\$ 217,330	\$ 65.12	\$ 135,450	\$ 207,181		
55	Management of Companies and Enterprises	11-9121	Natural Sciences Managers	180	\$ 115.02	\$ 239,246	\$ 84.98	\$ 176,758	\$ 218,263		
55	Management of Companies and Enterprises	11-9141	Property, Real Estate, and Community Association Managers	20	\$ 73.18	\$ 152,213	\$ 63.63	\$ 132,345	\$ 133,767	\$ 80.39	\$ 167,220
55	Management of Companies and Enterprises	11-9151	Social and Community Service Managers	10	\$ 67.17	\$ 139,709	\$ 45.65	\$ 94,949	\$ 108,195	\$ 93.95	\$ 195,415
55	Management of Companies and Enterprises	11-9199	Managers, All Other	280	\$ 103.16	\$ 214,568	\$ 78.20	\$ 162,664	\$ 215,359		
55	Management of Companies and Enterprises	13-0000	Business and Financial Operations Occupations	3,130	\$ 51.23	\$ 106,560	\$ 37.98	\$ 79,000	\$ 101,133	\$ 62.02	\$ 128,991
55	Management of Companies and Enterprises	13-1020	Buyers and Purchasing Agents	350	\$ 55.10	\$ 114,604	\$ 38.97	\$ 81,054	\$ 103,731	\$ 63.43	\$ 131,942
55	Management of Companies and Enterprises	13-1041	Compliance Officers	140	\$ 47.51	\$ 98,814	\$ 36.36	\$ 75,634	\$ 97,793	\$ 56.84	\$ 118,217
55	Management of Companies and Enterprises	13-1051	Cost Estimators	30	\$ 44.66	\$ 92,901	\$ 32.66	\$ 67,939	\$ 109,744	\$ 52.76	\$ 109,745
55	Management of Companies and Enterprises	13-1071	Human Resources Specialists	300	\$ 45.78	\$ 95,225	\$ 36.46	\$ 75,833	\$ 83,787	\$ 57.74	\$ 120,096
55	Management of Companies and Enterprises	13-1081	Logisticians	70	\$ 54.08	\$ 112,484	\$ 46.53	\$ 96,789	\$ 103,664	\$ 62.37	\$ 129,721
55	Management of Companies and Enterprises	13-1082	Project Management Specialists	200	\$ 57.83	\$ 120,290	\$ 39.50	\$ 82,154	\$ 130,159	\$ 78.52	\$ 163,329
55	Management of Companies and Enterprises	13-1111	Management Analysts	140	\$ 54.32	\$ 112,989	\$ 40.20	\$ 83,617	\$ 101,927	\$ 58.95	\$ 122,625
55	Management of Companies and Enterprises	13-1121	Meeting, Convention, and Event Planners	20	\$ 49.29	\$ 102,515	\$ 33.65	\$ 69,992	\$ 100,944	\$ 62.95	\$ 130,934
55	Management of Companies and Enterprises	13-1141	Compensation, Benefits, and Job Analysis Specialists	60	\$ 48.38	\$ 100,622	\$ 38.00	\$ 79,039	\$ 98,572	\$ 57.35	\$ 119,287
55	Management of Companies and Enterprises	13-1151	Training and Development Specialists	110	\$ 39.62	\$ 82,405	\$ 29.14	\$ 60,611	\$ 78,072	\$ 48.57	\$ 101,036
55	Management of Companies and Enterprises	13-1161	Market Research Analysts and Marketing Specialists	350	\$ 54.06	\$ 112,438	\$ 37.96	\$ 78,953	\$ 104,207	\$ 64.48	\$ 134,124
55	Management of Companies and Enterprises	13-1199	Business Operations Specialists, All Other	380	\$ 49.85	\$ 103,682	\$ 38.18	\$ 79,422	\$ 98,043	\$ 59.90	\$ 124,593
55	Management of Companies and Enterprises	13-2011	Accountants and Auditors	590	\$ 51.80	\$ 107,751	\$ 38.86	\$ 80,835	\$ 104,262	\$ 62.07	\$ 129,106
55	Management of Companies and Enterprises	13-2051	Financial and Investment Analysts	240	\$ 51.00	\$ 106,073	\$ 38.72	\$ 80,529	\$ 102,333	\$ 56.72	\$ 117,974
55	Management of Companies and Enterprises	13-2054	Financial Risk Specialists	30	\$ 60.99	\$ 126,849	\$ 48.86	\$ 101,636	\$ 120,632	\$ 69.11	\$ 143,742
55	Management of Companies and Enterprises	13-2099	Financial Specialists, All Other	10	\$ 50.74	\$ 105,548	\$ 36.72	\$ 76,380	\$ 101,735	\$ 64.34	\$ 133,818
55	Management of Companies and Enterprises	15-0000	Computer and Mathematical Occupations	1,860	\$ 63.51	\$ 132,097	\$ 45.75	\$ 95,153	\$ 131,445	\$ 75.98	\$ 158,041
55	Management of Companies and Enterprises	15-1211	Computer Systems Analysts	200	\$ 65.25	\$ 135,717	\$ 54.45	\$ 113,263	\$ 136,076	\$ 77.14	\$ 160,456
55	Management of Companies and Enterprises	15-1212	Information Security Analysts	70	\$ 64.79	\$ 134,766	\$ 51.03	\$ 106,148	\$ 130,125	\$ 77.91	\$ 162,060
55	Management of Companies and Enterprises	15-1231	Computer Network Support Specialists	50	\$ 45.30	\$ 94,230	\$ 34.17	\$ 71,067	\$ 89,121	\$ 50.48	\$ 104,996
55	Management of Companies and Enterprises	15-1232	Computer User Support Specialists	190	\$ 38.74	\$ 80,584	\$ 32.94	\$ 68,514	\$ 83,813	\$ 42.84	\$ 89,108
55	Management of Companies and Enterprises	15-1241	Computer Network Architects	110	\$ 71.82	\$ 149,382	\$ 64.04	\$ 133,207	\$ 151,173	\$ 80.82	\$ 168,116
55	Management of Companies and Enterprises	15-1242	Database Administrators	20	\$ 66.33	\$ 137,967	\$ 59.62	\$ 124,009	\$ 147,007	\$ 70.68	\$ 147,007
55	Management of Companies and Enterprises	15-1243	Database Architects	20	\$ 76.62	\$ 159,365	\$ 77.28	\$ 160,748	\$ 162,323	\$ 79.38	\$ 165,112
55	Management of Companies and Enterprises	15-1244	Network and Computer Systems Administrators	70	\$ 56.19	\$ 116,884	\$ 42.30	\$ 87,983	\$ 127,806	\$ 70.57	\$ 146,779
55	Management of Companies and Enterprises	15-1251	Computer Programmers	60	\$ 55.98	\$ 116,439	\$ 40.64	\$ 84,541	\$ 115,053	\$ 64.58	\$ 134,326
55	Management of Companies and Enterprises	15-1252	Software Developers	680	\$ 66.51	\$ 138,343	\$ 55.43	\$ 115,285	\$ 140,326	\$ 75.98	\$ 158,041
55	Management of Companies and Enterprises	15-1253	Software Quality Assurance Analysts and Testers	80	\$ 67.90	\$ 141,240	\$ 53.39	\$ 111,041	\$ 133,673	\$ 80.55	\$ 167,534
55	Management of Companies and Enterprises	15-1299	Computer Occupations, All Other	90	\$ 98.47	\$ 204,819	\$ 45.16	\$ 93,927	\$ 137,742		
55	Management of Companies and Enterprises	15-2031	Operations Research Analysts	90	\$ 48.26	\$ 100,384	\$ 41.78	\$ 86,896	\$ 100,957	\$ 48.97	\$ 101,853
55	Management of Companies and Enterprises	15-2051	Data Scientists	90	\$ 74.28	\$ 154,506	\$ 52.78	\$ 109,788	\$ 160,461	\$ 85.57	\$ 177,994
55	Management of Companies and Enterprises	17-0000	Architecture and Engineering Occupations	310	\$ 56.73	\$ 118,005	\$ 40.66	\$ 84,583	\$ 109,556	\$ 69.82	\$ 145,219

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
55	Management of Companies and Enterprises	17-2051	Civil Engineers	50	\$ 50.89	\$ 105,851	\$ 36.77	\$ 76,480	\$ 96,773	\$ 60.77	\$ 126,405
55	Management of Companies and Enterprises	17-2071	Electrical Engineers	80	\$ 59.91	\$ 124,612	\$ 48.82	\$ 101,555	\$ 128,749	\$ 74.08	\$ 154,096
55	Management of Companies and Enterprises	19-0000	Life, Physical, and Social Science Occupations	260	\$ 57.47	\$ 119,535	\$ 47.48	\$ 98,753	\$ 107,318	\$ 76.14	\$ 158,367
55	Management of Companies and Enterprises	19-1012	Food Scientists and Technologists	10	\$ 49.50	\$ 102,961	\$ 33.67	\$ 70,026	\$ 102,496	\$ 60.91	\$ 126,692
55	Management of Companies and Enterprises	19-5011	Occupational Health and Safety Specialists	40	\$ 45.92	\$ 95,513	\$ 40.89	\$ 85,051	\$ 100,986	\$ 55.56	\$ 115,565
55	Management of Companies and Enterprises	21-0000	Community and Social Service Occupations	40	\$ 38.21	\$ 79,480	\$ 25.00	\$ 52,001	\$ 61,347	\$ 60.52	\$ 125,884
55	Management of Companies and Enterprises	23-0000	Legal Occupations	210	\$ 95.64	\$ 198,922	\$ 60.63	\$ 126,114	\$ 221,244	\$ 110.52	\$ 229,890
55	Management of Companies and Enterprises	23-1011	Lawyers	170	\$ 108.50	\$ 225,677	\$ 103.25	\$ 214,754	\$ 221,245		
55	Management of Companies and Enterprises	23-2011	Paralegals and Legal Assistants	40	\$ 48.81	\$ 101,518	\$ 40.19	\$ 83,593	\$ 95,491	\$ 59.17	\$ 123,064
55	Management of Companies and Enterprises	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	260	\$ 40.86	\$ 84,993	\$ 30.32	\$ 63,075	\$ 78,205	\$ 49.04	\$ 101,997
55	Management of Companies and Enterprises	27-1011	Art Directors	30	\$ 59.92	\$ 124,623	\$ 49.07	\$ 102,058	\$ 125,051	\$ 61.39	\$ 127,694
55	Management of Companies and Enterprises	27-1024	Graphic Designers	70	\$ 37.41	\$ 77,812	\$ 30.32	\$ 63,075	\$ 76,626	\$ 39.81	\$ 82,810
55	Management of Companies and Enterprises	27-1029	Designers, All Other	30	\$ 24.18	\$ 50,302	\$ 22.49	\$ 46,784	\$ 46,784	\$ 27.77	\$ 57,762
55	Management of Companies and Enterprises	27-3031	Public Relations Specialists	30	\$ 49.71	\$ 103,397	\$ 37.34	\$ 77,666	\$ 99,477	\$ 61.73	\$ 128,402
55	Management of Companies and Enterprises	27-3043	Writers and Authors	20	\$ 30.45	\$ 63,340	\$ 21.66	\$ 45,045	\$ 74,320	\$ 36.57	\$ 76,064
55	Management of Companies and Enterprises	29-0000	Healthcare Practitioners and Technical Occupations	260	\$ 48.02	\$ 99,872	\$ 36.50	\$ 75,911	\$ 89,793	\$ 52.10	\$ 108,371
55	Management of Companies and Enterprises	29-1031	Dietitians and Nutritionists	20	\$ 61.03	\$ 126,942	\$ 65.08	\$ 135,361	\$ 135,368	\$ 65.08	\$ 135,368
55	Management of Companies and Enterprises	29-1141	Registered Nurses	50	\$ 41.99	\$ 87,331	\$ 36.50	\$ 75,912	\$ 75,912	\$ 43.39	\$ 90,247
55	Management of Companies and Enterprises	29-2072	Medical Records Specialists	20	\$ 41.35	\$ 86,011	\$ 36.85	\$ 76,641	\$ 76,714	\$ 44.82	\$ 93,229
55	Management of Companies and Enterprises	33-0000	Protective Service Occupations	50	\$ 30.02	\$ 62,442	\$ 22.06	\$ 45,887	\$ 50,682	\$ 39.64	\$ 82,449
55	Management of Companies and Enterprises	33-9032	Security Guards	40	\$ 26.75	\$ 55,645	\$ 22.06	\$ 45,887	\$ 47,425	\$ 29.11	\$ 60,543
55	Management of Companies and Enterprises	41-0000	Sales and Related Occupations	780	\$ 51.90	\$ 107,943	\$ 30.50	\$ 63,432	\$ 100,372	\$ 65.22	\$ 135,661
55	Management of Companies and Enterprises	41-1012	First-Line Supervisors of Non-Retail Sales Workers	120	\$ 63.50	\$ 132,072	\$ 49.42	\$ 102,796	\$ 135,896	\$ 79.39	\$ 165,129
55	Management of Companies and Enterprises	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	430	\$ 44.73	\$ 93,040	\$ 29.11	\$ 60,542	\$ 77,084	\$ 50.07	\$ 104,138
55	Management of Companies and Enterprises	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	70	\$ 70.00	\$ 145,605	\$ 51.32	\$ 106,742	\$ 151,178	\$ 91.11	\$ 189,503
55	Management of Companies and Enterprises	41-9099	Sales and Related Workers, All Other	40	\$ 50.67	\$ 105,397	\$ 22.05	\$ 45,864	\$ 90,689	\$ 70.85	\$ 147,358
55	Management of Companies and Enterprises	43-0000	Office and Administrative Support Occupations	2,440	\$ 30.79	\$ 64,038	\$ 23.11	\$ 48,072	\$ 57,865	\$ 36.90	\$ 76,746
55	Management of Companies and Enterprises	43-1011	First-Line Supervisors of Office and Administrative Support Workers	380	\$ 45.72	\$ 95,087	\$ 36.60	\$ 76,119	\$ 90,000	\$ 50.32	\$ 104,666
55	Management of Companies and Enterprises	43-3021	Billing and Posting Clerks	80	\$ 26.78	\$ 55,694	\$ 23.69	\$ 49,283	\$ 58,780	\$ 28.70	\$ 59,701
55	Management of Companies and Enterprises	43-3031	Bookkeeping, Accounting, and Auditing Clerks	350	\$ 27.81	\$ 57,852	\$ 22.87	\$ 47,576	\$ 57,505	\$ 30.44	\$ 63,305
55	Management of Companies and Enterprises	43-3051	Payroll and Timekeeping Clerks	40	\$ 30.30	\$ 63,023	\$ 28.05	\$ 58,341	\$ 65,601	\$ 35.96	\$ 74,798
55	Management of Companies and Enterprises	43-3061	Procurement Clerks	20	\$ 27.94	\$ 58,113	\$ 26.79	\$ 55,724	\$ 57,604	\$ 30.74	\$ 63,949
55	Management of Companies and Enterprises	43-4051	Customer Service Representatives	510	\$ 27.64	\$ 57,490	\$ 23.27	\$ 48,403	\$ 49,913	\$ 30.42	\$ 63,266
55	Management of Companies and Enterprises	43-4071	File Clerks	20	\$ 21.68	\$ 45,094	\$ 19.48	\$ 40,519	\$ 45,909	\$ 22.09	\$ 45,942
55	Management of Companies and Enterprises	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	100	\$ 27.12	\$ 56,408	\$ 25.40	\$ 52,838	\$ 56,894	\$ 28.85	\$ 60,000
55	Management of Companies and Enterprises	43-4171	Receptionists and Information Clerks	40	\$ 20.31	\$ 42,251	\$ 18.29	\$ 38,034	\$ 41,697	\$ 22.43	\$ 46,664
55	Management of Companies and Enterprises	43-5061	Production, Planning, and Expediting Clerks	50	\$ 35.80	\$ 74,469	\$ 30.08	\$ 62,570	\$ 76,338	\$ 44.79	\$ 93,157
55	Management of Companies and Enterprises	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 26.60	\$ 55,338	\$ 22.15	\$ 46,072	\$ 55,576	\$ 29.16	\$ 60,644
55	Management of Companies and Enterprises	43-6011	Executive Secretaries and Executive Administrative Assistants	200	\$ 40.91	\$ 85,085	\$ 35.51	\$ 73,866	\$ 81,296	\$ 47.07	\$ 97,903
55	Management of Companies and Enterprises	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	140	\$ 24.71	\$ 51,406	\$ 21.85	\$ 45,451	\$ 45,484	\$ 27.94	\$ 58,122
55	Management of Companies and Enterprises	43-9021	Data Entry Keyers	10	\$ 21.77	\$ 45,292	\$ 17.96	\$ 37,350	\$ 51,728	\$ 25.14	\$ 52,297
55	Management of Companies and Enterprises	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 22.76	\$ 47,351	\$ 17.48	\$ 36,368	\$ 46,438	\$ 27.24	\$ 56,666
55	Management of Companies and Enterprises	43-9061	Office Clerks, General	230	\$ 23.35	\$ 48,578	\$ 17.96	\$ 37,363	\$ 45,555	\$ 26.97	\$ 56,097
55	Management of Companies and Enterprises	49-0000	Installation, Maintenance, and Repair Occupations	130	\$ 31.71	\$ 65,962	\$ 21.36	\$ 44,427	\$ 63,136	\$ 39.14	\$ 81,401
55	Management of Companies and Enterprises	49-9071	Maintenance and Repair Workers, General	90	\$ 28.51	\$ 59,296	\$ 21.00	\$ 43,681	\$ 54,635	\$ 31.08	\$ 64,641
55	Management of Companies and Enterprises	51-0000	Production Occupations	20	\$ 36.65	\$ 76,232	\$ 29.00	\$ 60,320	\$ 67,526	\$ 44.99	\$ 93,571
55	Management of Companies and Enterprises	53-0000	Transportation and Material Moving Occupations	60	\$ 26.50	\$ 55,123	\$ 19.28	\$ 40,106	\$ 46,627	\$ 29.77	\$ 61,931

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2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
55	Management of Companies and Enterprises	53-3033	Light Truck Drivers	10	\$ 23.93	\$ 49,773	\$ 19.28	\$ 40,106	\$ 43,680	\$ 26.74	\$ 55,623
55	Management of Companies and Enterprises	53-3053	Shuttle Drivers and Chauffeurs	10	\$ 25.30	\$ 52,617	\$ 19.50	\$ 40,561	\$ 48,000	\$ 29.80	\$ 61,985
56	Administrative and Support and Waste Management	00-0000	Total all occupations	63,040	\$ 27.31	\$ 56,796	\$ 16.85	\$ 35,049	\$ 40,522	\$ 28.88	\$ 60,067
56	Administrative and Support and Waste Management	11-0000	Management Occupations	2,320	\$ 79.01	\$ 164,339	\$ 48.25	\$ 100,354	\$ 153,067	\$ 96.65	\$ 201,035
56	Administrative and Support and Waste Management	11-1021	General and Operations Managers	980	\$ 74.09	\$ 154,115	\$ 45.36	\$ 94,358	\$ 138,445	\$ 87.00	\$ 180,961
56	Administrative and Support and Waste Management	11-2021	Marketing Managers	60	\$ 89.63	\$ 186,438	\$ 67.81	\$ 141,043	\$ 182,760	\$ 105.24	\$ 218,907
56	Administrative and Support and Waste Management	11-2022	Sales Managers	100	\$ 84.68	\$ 176,137	\$ 55.58	\$ 115,607	\$ 155,809	\$ 95.35	\$ 198,336
56	Administrative and Support and Waste Management	11-3012	Administrative Services Managers	60	\$ 72.37	\$ 150,530	\$ 52.79	\$ 109,797	\$ 130,568	\$ 76.92	\$ 159,994
56	Administrative and Support and Waste Management	11-3013	Facilities Managers	20	\$ 56.15	\$ 116,797	\$ 38.84	\$ 80,781	\$ 124,857	\$ 66.85	\$ 139,052
56	Administrative and Support and Waste Management	11-3021	Computer and Information Systems Managers	90	\$ 89.18	\$ 185,497	\$ 71.17	\$ 148,025	\$ 176,045	\$ 110.03	\$ 228,867
56	Administrative and Support and Waste Management	11-3031	Financial Managers	310	\$ 96.55	\$ 200,831	\$ 66.60	\$ 138,528	\$ 163,979	\$ 110.41	\$ 229,654
56	Administrative and Support and Waste Management	11-3051	Industrial Production Managers	50	\$ 60.35	\$ 125,519	\$ 44.17	\$ 91,881	\$ 131,993	\$ 76.92	\$ 159,994
56	Administrative and Support and Waste Management	11-3061	Purchasing Managers	10	\$ 60.89	\$ 126,649	\$ 53.24	\$ 110,745	\$ 134,993	\$ 75.20	\$ 156,412
56	Administrative and Support and Waste Management	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 60.86	\$ 126,579	\$ 42.84	\$ 89,109	\$ 131,104	\$ 76.72	\$ 159,571
56	Administrative and Support and Waste Management	11-3111	Compensation and Benefits Managers	10	\$ 88.71	\$ 184,511	\$ 75.48	\$ 156,998	\$ 178,611	\$ 85.89	\$ 178,642
56	Administrative and Support and Waste Management	11-3121	Human Resources Managers	130	\$ 68.68	\$ 142,854	\$ 47.16	\$ 98,086	\$ 106,186	\$ 88.47	\$ 184,025
56	Administrative and Support and Waste Management	11-9111	Medical and Health Services Managers	90	\$ 69.73	\$ 145,044	\$ 40.94	\$ 85,152	\$ 102,030	\$ 86.04	\$ 178,969
56	Administrative and Support and Waste Management	11-9121	Natural Sciences Managers	30	\$ 94.75	\$ 197,074	\$ 52.01	\$ 108,172	\$ 158,517		
56	Administrative and Support and Waste Management	11-9199	Managers, All Other	280	\$ 82.36	\$ 171,313	\$ 47.77	\$ 99,370	\$ 158,344	\$ 95.59	\$ 198,826
56	Administrative and Support and Waste Management	13-0000	Business and Financial Operations Occupations	3,730	\$ 47.47	\$ 98,742	\$ 31.15	\$ 64,782	\$ 82,069	\$ 56.91	\$ 118,376
56	Administrative and Support and Waste Management	13-1020	Buyers and Purchasing Agents	90	\$ 41.12	\$ 85,527	\$ 30.77	\$ 64,011	\$ 82,007	\$ 46.60	\$ 96,924
56	Administrative and Support and Waste Management	13-1041	Compliance Officers	140	\$ 48.29	\$ 100,448	\$ 29.00	\$ 60,325	\$ 90,012	\$ 62.15	\$ 129,266
56	Administrative and Support and Waste Management	13-1051	Cost Estimators	100	\$ 35.07	\$ 72,949	\$ 26.36	\$ 54,838	\$ 72,530	\$ 39.54	\$ 82,249
56	Administrative and Support and Waste Management	13-1071	Human Resources Specialists	880	\$ 36.05	\$ 74,994	\$ 25.10	\$ 52,206	\$ 63,467	\$ 38.50	\$ 80,073
56	Administrative and Support and Waste Management	13-1081	Logisticians	50	\$ 47.93	\$ 99,704	\$ 30.59	\$ 63,621	\$ 95,998	\$ 56.62	\$ 117,780
56	Administrative and Support and Waste Management	13-1082	Project Management Specialists	610	\$ 59.31	\$ 123,359	\$ 37.77	\$ 78,554	\$ 115,513	\$ 75.36	\$ 156,757
56	Administrative and Support and Waste Management	13-1111	Management Analysts	230	\$ 53.76	\$ 111,822	\$ 33.65	\$ 69,992	\$ 88,506	\$ 68.06	\$ 141,563
56	Administrative and Support and Waste Management	13-1141	Compensation, Benefits, and Job Analysis Specialists	30	\$ 47.46	\$ 98,717	\$ 36.11	\$ 75,106	\$ 87,058	\$ 51.21	\$ 106,513
56	Administrative and Support and Waste Management	13-1151	Training and Development Specialists	60	\$ 39.96	\$ 83,113	\$ 25.24	\$ 52,505	\$ 80,866	\$ 48.62	\$ 101,133
56	Administrative and Support and Waste Management	13-1161	Market Research Analysts and Marketing Specialists	160	\$ 46.11	\$ 95,915	\$ 30.60	\$ 63,646	\$ 86,744	\$ 62.50	\$ 130,000
56	Administrative and Support and Waste Management	13-1199	Business Operations Specialists, All Other	450	\$ 45.06	\$ 93,715	\$ 35.47	\$ 73,783	\$ 80,216	\$ 46.94	\$ 97,627
56	Administrative and Support and Waste Management	13-2011	Accountants and Auditors	690	\$ 50.49	\$ 105,023	\$ 38.03	\$ 79,111	\$ 99,986	\$ 58.09	\$ 120,835
56	Administrative and Support and Waste Management	13-2051	Financial and Investment Analysts	70	\$ 47.68	\$ 99,177	\$ 32.64	\$ 67,882	\$ 84,652	\$ 49.43	\$ 102,819
56	Administrative and Support and Waste Management	13-2099	Financial Specialists, All Other	20	\$ 41.93	\$ 87,214	\$ 32.20	\$ 66,973	\$ 72,550	\$ 53.00	\$ 110,240
56	Administrative and Support and Waste Management	15-0000	Computer and Mathematical Occupations	2,340	\$ 58.25	\$ 121,161	\$ 37.41	\$ 77,821	\$ 124,000	\$ 77.15	\$ 160,470
56	Administrative and Support and Waste Management	15-1211	Computer Systems Analysts	390	\$ 61.00	\$ 126,885	\$ 45.95	\$ 95,586	\$ 125,231	\$ 76.23	\$ 158,568
56	Administrative and Support and Waste Management	15-1212	Information Security Analysts	50	\$ 78.02	\$ 162,277	\$ 60.94	\$ 126,746	\$ 159,352	\$ 94.50	\$ 196,560
56	Administrative and Support and Waste Management	15-1231	Computer Network Support Specialists	90	\$ 32.35	\$ 67,293	\$ 26.17	\$ 54,433	\$ 58,552	\$ 35.46	\$ 73,763
56	Administrative and Support and Waste Management	15-1232	Computer User Support Specialists	220	\$ 27.17	\$ 56,517	\$ 22.54	\$ 46,876	\$ 48,467	\$ 30.25	\$ 62,926
56	Administrative and Support and Waste Management	15-1241	Computer Network Architects	90	\$ 68.55	\$ 142,579	\$ 47.48	\$ 98,759	\$ 146,190	\$ 86.21	\$ 179,314
56	Administrative and Support and Waste Management	15-1242	Database Administrators	80	\$ 43.53	\$ 90,534	\$ 38.33	\$ 79,717	\$ 79,717	\$ 47.55	\$ 98,900
56	Administrative and Support and Waste Management	15-1243	Database Architects	30	\$ 79.00	\$ 164,324	\$ 64.96	\$ 135,111	\$ 162,413	\$ 78.57	\$ 163,421
56	Administrative and Support and Waste Management	15-1244	Network and Computer Systems Administrators	100	\$ 64.48	\$ 134,127	\$ 44.48	\$ 92,527	\$ 104,534	\$ 77.27	\$ 160,720
56	Administrative and Support and Waste Management	15-1251	Computer Programmers	60	\$ 44.97	\$ 93,536	\$ 40.71	\$ 84,687	\$ 84,687	\$ 41.53	\$ 86,373
56	Administrative and Support and Waste Management	15-1252	Software Developers	740	\$ 71.93	\$ 149,624	\$ 62.59	\$ 130,196	\$ 160,470	\$ 81.02	\$ 168,515
56	Administrative and Support and Waste Management	15-1253	Software Quality Assurance Analysts and Testers	110	\$ 66.62	\$ 138,572	\$ 56.27	\$ 117,040	\$ 137,534	\$ 75.00	\$ 156,000
56	Administrative and Support and Waste Management	15-1254	Web Developers	40	\$ 52.08	\$ 108,319	\$ 27.00	\$ 56,160	\$ 110,035	\$ 78.77	\$ 163,842

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
56	Administrative and Support and Waste Management	15-1255	Web and Digital Interface Designers	30	\$ 47.50	\$ 98,799	\$ 40.34	\$ 83,906	\$ 106,115	\$ 55.00	\$ 114,401
56	Administrative and Support and Waste Management	15-1299	Computer Occupations, All Other	120	\$ 40.15	\$ 83,514	\$ 22.90	\$ 47,628	\$ 72,346	\$ 50.48	\$ 105,007
56	Administrative and Support and Waste Management	15-2031	Operations Research Analysts	40	\$ 46.81	\$ 97,373	\$ 29.31	\$ 60,960	\$ 74,531	\$ 50.92	\$ 105,905
56	Administrative and Support and Waste Management	15-2051	Data Scientists	130	\$ 55.35	\$ 115,118	\$ 37.41	\$ 77,821	\$ 103,459	\$ 69.52	\$ 144,609
56	Administrative and Support and Waste Management	17-0000	Architecture and Engineering Occupations	330	\$ 50.58	\$ 105,207	\$ 30.30	\$ 63,023	\$ 93,688	\$ 57.70	\$ 120,019
56	Administrative and Support and Waste Management	17-1012	Landscape Architects	50	\$ 42.18	\$ 87,733	\$ 37.66	\$ 78,330	\$ 93,688	\$ 48.90	\$ 101,717
56	Administrative and Support and Waste Management	17-2061	Computer Hardware Engineers	20	\$ 73.56	\$ 153,012	\$ 53.19	\$ 110,641	\$ 166,576	\$ 80.08	\$ 166,576
56	Administrative and Support and Waste Management	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	10	\$ 53.41	\$ 111,094	\$ 50.74	\$ 105,549	\$ 105,568	\$ 51.04	\$ 106,163
56	Administrative and Support and Waste Management	17-2112	Industrial Engineers	60	\$ 49.64	\$ 103,243	\$ 37.25	\$ 77,488	\$ 99,819	\$ 57.69	\$ 119,995
56	Administrative and Support and Waste Management	17-2141	Mechanical Engineers	20	\$ 27.63	\$ 57,469	\$ 24.42	\$ 50,791	\$ 53,712	\$ 31.97	\$ 66,499
56	Administrative and Support and Waste Management	17-2199	Engineers, All Other	20	\$ 52.07	\$ 108,299	\$ 34.43	\$ 71,616	\$ 104,000	\$ 77.47	\$ 161,133
56	Administrative and Support and Waste Management	17-3023	Electrical and Electronic Engineering Technologists and Technicians	10	\$ 37.90	\$ 78,835	\$ 31.30	\$ 65,107	\$ 65,107	\$ 31.30	\$ 65,108
56	Administrative and Support and Waste Management	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	10	\$ 28.57	\$ 59,420	\$ 23.43	\$ 48,744	\$ 54,078	\$ 29.21	\$ 60,762
56	Administrative and Support and Waste Management	19-0000	Life, Physical, and Social Science Occupations	510	\$ 29.50	\$ 61,358	\$ 22.14	\$ 46,057	\$ 48,533	\$ 30.35	\$ 63,135
56	Administrative and Support and Waste Management	19-1022	Microbiologists	10	\$ 30.41	\$ 63,249	\$ 29.51	\$ 61,390	\$ 62,250	\$ 31.96	\$ 66,475
56	Administrative and Support and Waste Management	19-1042	Medical Scientists, Except Epidemiologists	20	\$ 71.67	\$ 149,075	\$ 37.10	\$ 77,178	\$ 136,064	\$ 75.35	\$ 156,733
56	Administrative and Support and Waste Management	19-2031	Chemists	40	\$ 36.00	\$ 74,886	\$ 24.92	\$ 51,828	\$ 64,179	\$ 46.07	\$ 95,830
56	Administrative and Support and Waste Management	19-2041	Environmental Scientists and Specialists, Including Health	100	\$ 30.74	\$ 63,933	\$ 22.38	\$ 46,540	\$ 51,974	\$ 45.00	\$ 93,590
56	Administrative and Support and Waste Management	19-4031	Chemical Technicians	90	\$ 21.77	\$ 45,283	\$ 17.87	\$ 37,176	\$ 49,680	\$ 24.03	\$ 49,989
56	Administrative and Support and Waste Management	19-4042	Environmental Science and Protection Technicians, Including Health	50	\$ 25.02	\$ 52,034	\$ 21.82	\$ 45,382	\$ 48,532	\$ 25.23	\$ 52,485
56	Administrative and Support and Waste Management	19-5011	Occupational Health and Safety Specialists	20	\$ 43.46	\$ 90,402	\$ 25.00	\$ 52,000	\$ 102,184	\$ 60.95	\$ 126,786
56	Administrative and Support and Waste Management	21-0000	Community and Social Service Occupations	60	\$ 29.27	\$ 60,889	\$ 22.23	\$ 46,248	\$ 53,761	\$ 31.23	\$ 64,958
56	Administrative and Support and Waste Management	23-0000	Legal Occupations	90	\$ 89.80	\$ 186,792	\$ 33.65	\$ 69,992	\$ 83,900	\$ 80.69	\$ 167,840
56	Administrative and Support and Waste Management	23-1011	Lawyers	60	\$ 117.94	\$ 245,310	\$ 38.10	\$ 79,254	\$ 126,160		
56	Administrative and Support and Waste Management	25-0000	Educational Instruction and Library Occupations	20	\$ 26.43	\$ 54,964	\$ 20.02	\$ 41,645	\$ 47,266	\$ 29.03	\$ 60,385
56	Administrative and Support and Waste Management	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	350	\$ 42.37	\$ 88,127	\$ 22.45	\$ 46,691	\$ 75,463	\$ 51.13	\$ 106,351
56	Administrative and Support and Waste Management	27-1024	Graphic Designers	30	\$ 49.10	\$ 102,132	\$ 35.70	\$ 74,265	\$ 74,266	\$ 61.36	\$ 127,628
56	Administrative and Support and Waste Management	27-2012	Producers and Directors	50	\$ 73.97	\$ 153,867	\$ 43.37	\$ 90,205	\$ 135,597	\$ 78.70	\$ 163,689
56	Administrative and Support and Waste Management	27-3031	Public Relations Specialists	70	\$ 36.64	\$ 76,204	\$ 25.03	\$ 52,056	\$ 80,995	\$ 40.77	\$ 84,793
56	Administrative and Support and Waste Management	27-3041	Editors	30	\$ 52.51	\$ 109,224	\$ 31.95	\$ 66,455	\$ 95,941	\$ 66.85	\$ 139,038
56	Administrative and Support and Waste Management	27-3042	Technical Writers	30	\$ 54.99	\$ 114,380	\$ 32.72	\$ 68,066	\$ 108,473	\$ 66.57	\$ 138,455
56	Administrative and Support and Waste Management	27-4011	Audio and Video Technicians	20	\$ 37.65	\$ 78,309	\$ 28.78	\$ 59,861	\$ 72,956	\$ 43.77	\$ 91,044
56	Administrative and Support and Waste Management	29-0000	Healthcare Practitioners and Technical Occupations	1,330	\$ 43.20	\$ 89,856	\$ 32.77	\$ 68,152	\$ 81,792	\$ 53.34	\$ 110,956
56	Administrative and Support and Waste Management	29-1141	Registered Nurses	570	\$ 49.76	\$ 103,508	\$ 39.32	\$ 81,792	\$ 89,633	\$ 55.72	\$ 115,902
56	Administrative and Support and Waste Management	29-2010	Clinical Laboratory Technologists and Technicians	150	\$ 28.13	\$ 58,506	\$ 20.56	\$ 42,757	\$ 50,080	\$ 31.00	\$ 64,480
56	Administrative and Support and Waste Management	29-2061	Licensed Practical and Licensed Vocational Nurses	280	\$ 34.09	\$ 70,912	\$ 32.77	\$ 68,158	\$ 68,160	\$ 34.47	\$ 71,700
56	Administrative and Support and Waste Management	31-0000	Healthcare Support Occupations	790	\$ 20.94	\$ 43,547	\$ 18.00	\$ 37,445	\$ 39,982	\$ 23.00	\$ 47,843
56	Administrative and Support and Waste Management	31-1120	Home Health and Personal Care Aides	310	\$ 20.82	\$ 43,295	\$ 19.22	\$ 39,982	\$ 39,982	\$ 19.23	\$ 39,988
56	Administrative and Support and Waste Management	31-1131	Nursing Assistants	230	\$ 22.37	\$ 46,533	\$ 19.14	\$ 39,819	\$ 45,830	\$ 24.03	\$ 49,978
56	Administrative and Support and Waste Management	31-9092	Medical Assistants	50	\$ 24.61	\$ 51,183	\$ 19.69	\$ 40,949	\$ 44,682	\$ 24.44	\$ 50,833
56	Administrative and Support and Waste Management	33-0000	Protective Service Occupations	3,880	\$ 19.67	\$ 40,907	\$ 17.45	\$ 36,304	\$ 38,153	\$ 21.30	\$ 44,294
56	Administrative and Support and Waste Management	33-9032	Security Guards	3,480	\$ 19.33	\$ 40,213	\$ 17.41	\$ 36,203	\$ 37,645	\$ 21.15	\$ 43,998
56	Administrative and Support and Waste Management	35-0000	Food Preparation and Serving Related Occupations	170	\$ 17.04	\$ 35,444	\$ 15.36	\$ 31,946	\$ 34,075	\$ 16.71	\$ 34,750
56	Administrative and Support and Waste Management	35-2012	Cooks, Institution and Cafeteria	20	\$ 16.38	\$ 34,062	\$ 15.98	\$ 33,241	\$ 33,241	\$ 16.41	\$ 34,129
56	Administrative and Support and Waste Management	37-0000	Building and Grounds Cleaning and Maintenance Occupations	12,360	\$ 20.22	\$ 42,048	\$ 17.04	\$ 35,450	\$ 38,127	\$ 22.18	\$ 46,144
56	Administrative and Support and Waste Management	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	340	\$ 28.63	\$ 59,554	\$ 23.70	\$ 49,301	\$ 56,690	\$ 34.44	\$ 71,636
56	Administrative and Support and Waste Management	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	440	\$ 36.67	\$ 76,272	\$ 31.94	\$ 66,440	\$ 77,598	\$ 38.09	\$ 79,237

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
56	Administrative and Support and Waste Management	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	4,630	\$ 17.00	\$ 35,350	\$ 14.72	\$ 30,612	\$ 35,256	\$ 17.90	\$ 37,237
56	Administrative and Support and Waste Management	37-2012	Maids and Housekeeping Cleaners	680	\$ 18.22	\$ 37,900	\$ 16.31	\$ 33,933	\$ 36,141	\$ 17.56	\$ 36,524
56	Administrative and Support and Waste Management	37-2021	Pest Control Workers	530	\$ 23.19	\$ 48,232	\$ 21.57	\$ 44,858	\$ 46,284	\$ 23.80	\$ 49,496
56	Administrative and Support and Waste Management	37-3011	Landscaping and Groundskeeping Workers	5,090	\$ 21.03	\$ 43,738	\$ 18.38	\$ 38,222	\$ 44,019	\$ 22.38	\$ 46,555
56	Administrative and Support and Waste Management	37-3013	Tree Trimmers and Pruners	400	\$ 21.24	\$ 44,188	\$ 16.07	\$ 33,427	\$ 33,427	\$ 29.27	\$ 60,890
56	Administrative and Support and Waste Management	39-0000	Personal Care and Service Occupations	220	\$ 21.47	\$ 44,661	\$ 18.07	\$ 37,582	\$ 43,609	\$ 20.97	\$ 43,609
56	Administrative and Support and Waste Management	41-0000	Sales and Related Occupations	2,260	\$ 39.81	\$ 82,809	\$ 20.83	\$ 43,320	\$ 53,899	\$ 41.79	\$ 86,916
56	Administrative and Support and Waste Management	41-1011	First-Line Supervisors of Retail Sales Workers	50	\$ 26.58	\$ 55,278	\$ 23.46	\$ 48,797	\$ 53,408	\$ 26.34	\$ 54,785
56	Administrative and Support and Waste Management	41-1012	First-Line Supervisors of Non-Retail Sales Workers	170	\$ 44.92	\$ 93,429	\$ 32.04	\$ 66,644	\$ 75,040	\$ 67.30	\$ 139,984
56	Administrative and Support and Waste Management	41-2021	Counter and Rental Clerks	70	\$ 20.05	\$ 41,702	\$ 17.85	\$ 37,123	\$ 39,068	\$ 20.30	\$ 42,223
56	Administrative and Support and Waste Management	41-2031	Retail Salespersons	250	\$ 20.92	\$ 43,521	\$ 14.84	\$ 30,858	\$ 43,320	\$ 25.91	\$ 53,899
56	Administrative and Support and Waste Management	41-3041	Travel Agents	210	\$ 25.57	\$ 53,182	\$ 21.69	\$ 45,121	\$ 45,121	\$ 28.58	\$ 59,446
56	Administrative and Support and Waste Management	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,070	\$ 49.04	\$ 101,996	\$ 24.91	\$ 51,808	\$ 66,253	\$ 47.97	\$ 99,780
56	Administrative and Support and Waste Management	41-9099	Sales and Related Workers, All Other	30	\$ 33.06	\$ 68,765	\$ 23.06	\$ 47,957	\$ 65,452	\$ 41.24	\$ 85,772
56	Administrative and Support and Waste Management	43-0000	Office and Administrative Support Occupations	9,340	\$ 23.04	\$ 47,920	\$ 17.84	\$ 37,113	\$ 44,100	\$ 25.54	\$ 53,117
56	Administrative and Support and Waste Management	43-1011	First-Line Supervisors of Office and Administrative Support Workers	720	\$ 35.49	\$ 73,825	\$ 27.86	\$ 57,940	\$ 68,338	\$ 39.42	\$ 81,988
56	Administrative and Support and Waste Management	43-3011	Bill and Account Collectors	140	\$ 25.02	\$ 52,043	\$ 19.26	\$ 40,053	\$ 46,457	\$ 28.87	\$ 60,048
56	Administrative and Support and Waste Management	43-3021	Billing and Posting Clerks	310	\$ 25.52	\$ 53,090	\$ 22.85	\$ 47,529	\$ 49,563	\$ 29.89	\$ 62,167
56	Administrative and Support and Waste Management	43-3031	Bookkeeping, Accounting, and Auditing Clerks	700	\$ 25.17	\$ 52,350	\$ 21.07	\$ 43,832	\$ 50,981	\$ 27.92	\$ 58,066
56	Administrative and Support and Waste Management	43-3051	Payroll and Timekeeping Clerks	100	\$ 28.43	\$ 59,138	\$ 21.64	\$ 45,003	\$ 61,027	\$ 35.46	\$ 73,756
56	Administrative and Support and Waste Management	43-4051	Customer Service Representatives	1,410	\$ 21.79	\$ 45,320	\$ 18.61	\$ 38,707	\$ 43,432	\$ 23.10	\$ 48,054
56	Administrative and Support and Waste Management	43-4071	File Clerks	60	\$ 19.97	\$ 41,539	\$ 17.16	\$ 35,703	\$ 39,522	\$ 21.99	\$ 45,733
56	Administrative and Support and Waste Management	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	140	\$ 23.71	\$ 49,318	\$ 19.32	\$ 40,188	\$ 49,085	\$ 26.16	\$ 54,415
56	Administrative and Support and Waste Management	43-4171	Receptionists and Information Clerks	350	\$ 17.94	\$ 37,312	\$ 15.80	\$ 32,874	\$ 33,298	\$ 20.01	\$ 41,625
56	Administrative and Support and Waste Management	43-4199	Information and Record Clerks, All Other	50	\$ 24.60	\$ 51,170	\$ 21.03	\$ 43,749	\$ 49,859	\$ 28.93	\$ 60,176
56	Administrative and Support and Waste Management	43-5021	Couriers and Messengers	100	\$ 20.33	\$ 42,278	\$ 18.42	\$ 38,315	\$ 42,294	\$ 22.11	\$ 45,985
56	Administrative and Support and Waste Management	43-5032	Dispatchers, Except Police, Fire, and Ambulance	100	\$ 26.87	\$ 55,880	\$ 21.69	\$ 45,125	\$ 49,827	\$ 28.87	\$ 60,055
56	Administrative and Support and Waste Management	43-5061	Production, Planning, and Expediting Clerks	290	\$ 24.88	\$ 51,743	\$ 21.00	\$ 43,682	\$ 48,328	\$ 29.33	\$ 61,011
56	Administrative and Support and Waste Management	43-5071	Shipping, Receiving, and Inventory Clerks	650	\$ 18.51	\$ 38,502	\$ 16.33	\$ 33,974	\$ 37,120	\$ 18.60	\$ 38,685
56	Administrative and Support and Waste Management	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	80	\$ 20.21	\$ 42,029	\$ 17.56	\$ 36,524	\$ 42,926	\$ 22.60	\$ 47,013
56	Administrative and Support and Waste Management	43-6011	Executive Secretaries and Executive Administrative Assistants	160	\$ 39.03	\$ 81,182	\$ 30.10	\$ 62,599	\$ 73,344	\$ 43.56	\$ 90,611
56	Administrative and Support and Waste Management	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	700	\$ 21.91	\$ 45,569	\$ 17.86	\$ 37,145	\$ 45,905	\$ 23.96	\$ 49,847
56	Administrative and Support and Waste Management	43-9021	Data Entry Keyers	270	\$ 19.93	\$ 41,456	\$ 16.68	\$ 34,686	\$ 42,017	\$ 21.12	\$ 43,936
56	Administrative and Support and Waste Management	43-9041	Insurance Claims and Policy Processing Clerks	10	\$ 27.66	\$ 57,539	\$ 24.52	\$ 51,006	\$ 59,987	\$ 28.84	\$ 59,987
56	Administrative and Support and Waste Management	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	450	\$ 18.67	\$ 38,830	\$ 17.20	\$ 35,781	\$ 39,449	\$ 20.27	\$ 42,153
56	Administrative and Support and Waste Management	43-9061	Office Clerks, General	1,960	\$ 20.73	\$ 43,111	\$ 17.02	\$ 35,395	\$ 38,633	\$ 23.03	\$ 47,909
56	Administrative and Support and Waste Management	43-9071	Office Machine Operators, Except Computer	250	\$ 17.72	\$ 36,861	\$ 14.95	\$ 31,092	\$ 35,789	\$ 20.91	\$ 43,500
56	Administrative and Support and Waste Management	43-9199	Office and Administrative Support Workers, All Other	30	\$ 26.18	\$ 54,463	\$ 23.33	\$ 48,536	\$ 60,744	\$ 30.59	\$ 63,623
56	Administrative and Support and Waste Management	47-0000	Construction and Extraction Occupations	1,380	\$ 31.28	\$ 65,067	\$ 23.71	\$ 49,327	\$ 61,071	\$ 35.26	\$ 73,338
56	Administrative and Support and Waste Management	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	160	\$ 35.26	\$ 73,343	\$ 30.94	\$ 64,365	\$ 69,055	\$ 37.92	\$ 78,868
56	Administrative and Support and Waste Management	47-2031	Carpenters	60	\$ 29.52	\$ 61,399	\$ 23.81	\$ 49,515	\$ 54,091	\$ 38.42	\$ 79,917
56	Administrative and Support and Waste Management	47-2061	Construction Laborers	50	\$ 21.28	\$ 44,260	\$ 18.50	\$ 38,488	\$ 42,643	\$ 23.00	\$ 47,840
56	Administrative and Support and Waste Management	47-2073	Operating Engineers and Other Construction Equipment Operators	130	\$ 33.33	\$ 69,333	\$ 18.86	\$ 39,233	\$ 64,480	\$ 38.50	\$ 80,083
56	Administrative and Support and Waste Management	47-2152	Plumbers, Pipefitters, and Steamfitters	60	\$ 38.40	\$ 79,881	\$ 29.32	\$ 60,984	\$ 72,779	\$ 36.11	\$ 75,105
56	Administrative and Support and Waste Management	47-4011	Construction and Building Inspectors	130	\$ 24.38	\$ 50,704	\$ 22.67	\$ 47,149	\$ 49,327	\$ 29.36	\$ 61,071
56	Administrative and Support and Waste Management	47-4041	Hazardous Materials Removal Workers	560	\$ 32.56	\$ 67,732	\$ 24.04	\$ 49,993	\$ 61,067	\$ 35.53	\$ 73,896
56	Administrative and Support and Waste Management	49-0000	Installation, Maintenance, and Repair Occupations	1,870	\$ 29.23	\$ 60,800	\$ 22.25	\$ 46,271	\$ 57,547	\$ 36.03	\$ 74,936

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2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
56	Administrative and Support and Waste Management	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	180	\$ 42.88	\$ 89,190	\$ 32.04	\$ 66,650	\$ 93,139	\$ 47.97	\$ 99,784
56	Administrative and Support and Waste Management	49-2098	Security and Fire Alarm Systems Installers	360	\$ 30.34	\$ 63,110	\$ 22.78	\$ 47,387	\$ 61,506	\$ 37.24	\$ 77,465
56	Administrative and Support and Waste Management	49-3023	Automotive Service Technicians and Mechanics	30	\$ 29.20	\$ 60,745	\$ 22.92	\$ 47,669	\$ 56,822	\$ 35.68	\$ 74,211
56	Administrative and Support and Waste Management	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	180	\$ 31.08	\$ 64,656	\$ 27.00	\$ 56,160	\$ 56,607	\$ 36.56	\$ 76,046
56	Administrative and Support and Waste Management	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	50	\$ 25.59	\$ 53,217	\$ 22.25	\$ 46,280	\$ 50,501	\$ 28.14	\$ 58,524
56	Administrative and Support and Waste Management	49-9041	Industrial Machinery Mechanics	170	\$ 30.53	\$ 63,507	\$ 23.20	\$ 48,250	\$ 62,890	\$ 36.61	\$ 76,155
56	Administrative and Support and Waste Management	49-9071	Maintenance and Repair Workers, General	450	\$ 25.17	\$ 52,363	\$ 21.42	\$ 44,554	\$ 46,996	\$ 29.33	\$ 61,009
56	Administrative and Support and Waste Management	49-9098	Helpers--Installation, Maintenance, and Repair Workers	10	\$ 20.20	\$ 42,016	\$ 17.87	\$ 37,180	\$ 42,362	\$ 21.32	\$ 44,346
56	Administrative and Support and Waste Management	49-9099	Installation, Maintenance, and Repair Workers, All Other	180	\$ 24.90	\$ 51,786	\$ 21.00	\$ 43,675	\$ 49,326	\$ 28.05	\$ 58,342
56	Administrative and Support and Waste Management	51-0000	Production Occupations	4,400	\$ 17.98	\$ 37,392	\$ 14.52	\$ 30,201	\$ 35,155	\$ 18.22	\$ 37,905
56	Administrative and Support and Waste Management	51-1011	First-Line Supervisors of Production and Operating Workers	160	\$ 30.45	\$ 63,343	\$ 21.78	\$ 45,300	\$ 56,872	\$ 36.17	\$ 75,225
56	Administrative and Support and Waste Management	51-2090	Miscellaneous Assemblers and Fabricators	1,510	\$ 16.13	\$ 33,553	\$ 14.45	\$ 30,049	\$ 30,598	\$ 17.85	\$ 37,133
56	Administrative and Support and Waste Management	51-4041	Machinists	40	\$ 22.01	\$ 45,790	\$ 18.11	\$ 37,660	\$ 45,760	\$ 23.36	\$ 48,590
56	Administrative and Support and Waste Management	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	370	\$ 15.54	\$ 32,315	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.03	\$ 35,425
56	Administrative and Support and Waste Management	51-4121	Welders, Cutters, Solderers, and Brazers	40	\$ 29.01	\$ 60,331	\$ 23.66	\$ 49,219	\$ 62,159	\$ 36.42	\$ 75,757
56	Administrative and Support and Waste Management	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	30	\$ 17.42	\$ 36,238	\$ 14.84	\$ 30,874	\$ 40,559	\$ 19.50	\$ 40,560
56	Administrative and Support and Waste Management	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	550	\$ 19.75	\$ 41,085	\$ 16.68	\$ 34,698	\$ 37,454	\$ 21.83	\$ 45,413
56	Administrative and Support and Waste Management	51-9111	Packaging and Filling Machine Operators and Tenders	340	\$ 16.68	\$ 34,696	\$ 14.69	\$ 30,548	\$ 31,200	\$ 18.12	\$ 37,683
56	Administrative and Support and Waste Management	51-9199	Production Workers, All Other	560	\$ 18.15	\$ 37,761	\$ 16.28	\$ 33,871	\$ 36,757	\$ 18.20	\$ 37,856
56	Administrative and Support and Waste Management	53-0000	Transportation and Material Moving Occupations	15,200	\$ 18.15	\$ 37,754	\$ 14.94	\$ 31,085	\$ 34,321	\$ 18.32	\$ 38,115
56	Administrative and Support and Waste Management	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	190	\$ 30.77	\$ 64,009	\$ 24.09	\$ 50,104	\$ 59,607	\$ 37.28	\$ 77,550
56	Administrative and Support and Waste Management	53-3032	Heavy and Tractor-Trailer Truck Drivers	800	\$ 30.99	\$ 64,450	\$ 28.51	\$ 59,304	\$ 62,631	\$ 31.64	\$ 65,802
56	Administrative and Support and Waste Management	53-3033	Light Truck Drivers	70	\$ 22.84	\$ 47,514	\$ 16.00	\$ 33,280	\$ 41,755	\$ 24.33	\$ 50,605
56	Administrative and Support and Waste Management	53-7051	Industrial Truck and Tractor Operators	1,320	\$ 18.94	\$ 39,402	\$ 17.65	\$ 36,720	\$ 37,924	\$ 19.53	\$ 40,630
56	Administrative and Support and Waste Management	53-7061	Cleaners of Vehicles and Equipment	100	\$ 19.02	\$ 39,568	\$ 18.58	\$ 38,648	\$ 40,090	\$ 20.69	\$ 43,030
56	Administrative and Support and Waste Management	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7,870	\$ 16.48	\$ 34,280	\$ 14.94	\$ 31,085	\$ 32,017	\$ 17.36	\$ 36,106
56	Administrative and Support and Waste Management	53-7064	Packers and Packers, Hand	3,370	\$ 16.01	\$ 33,299	\$ 14.60	\$ 30,369	\$ 30,707	\$ 17.19	\$ 35,763
56	Administrative and Support and Waste Management	53-7065	Stockers and Order Fillers	600	\$ 16.54	\$ 34,397	\$ 14.95	\$ 31,102	\$ 32,162	\$ 16.78	\$ 34,904
56	Administrative and Support and Waste Management	53-7081	Refuse and Recyclable Material Collectors	700	\$ 26.52	\$ 55,161	\$ 20.34	\$ 42,301	\$ 62,565	\$ 30.93	\$ 64,326
61	Educational Services	00-0000	Total all occupations	88,930	\$ 36.61	\$ 76,154	\$ 23.46	\$ 48,801	\$ 66,125	\$ 46.25	\$ 96,200
61	Educational Services	11-0000	Management Occupations	4,660	\$ 69.90	\$ 145,393	\$ 51.57	\$ 107,264	\$ 133,848	\$ 80.13	\$ 166,670
61	Educational Services	11-1021	General and Operations Managers	110	\$ 81.00	\$ 168,482	\$ 54.13	\$ 112,594	\$ 130,000	\$ 106.34	\$ 221,192
61	Educational Services	11-2021	Marketing Managers	40	\$ 66.73	\$ 138,797	\$ 46.53	\$ 96,775	\$ 130,805	\$ 79.49	\$ 165,347
61	Educational Services	11-2032	Public Relations Managers	30	\$ 74.43	\$ 154,811	\$ 52.74	\$ 109,708	\$ 128,280	\$ 79.45	\$ 165,253
61	Educational Services	11-2033	Fundraising Managers	40	\$ 72.49	\$ 150,770	\$ 54.61	\$ 113,590	\$ 134,661	\$ 78.95	\$ 164,217
61	Educational Services	11-3012	Administrative Services Managers	330	\$ 66.67	\$ 138,682	\$ 51.11	\$ 106,306	\$ 134,143	\$ 78.41	\$ 163,102
61	Educational Services	11-3013	Facilities Managers	150	\$ 55.72	\$ 115,907	\$ 48.28	\$ 100,417	\$ 108,974	\$ 63.85	\$ 132,808
61	Educational Services	11-3021	Computer and Information Systems Managers	100	\$ 70.38	\$ 146,398	\$ 56.77	\$ 118,086	\$ 140,257	\$ 82.38	\$ 171,354
61	Educational Services	11-3031	Financial Managers	90	\$ 82.94	\$ 172,506	\$ 63.90	\$ 132,904	\$ 165,906	\$ 85.64	\$ 178,137
61	Educational Services	11-3071	Transportation, Storage, and Distribution Managers	10	\$ 56.10	\$ 116,697	\$ 51.78	\$ 107,709	\$ 109,701	\$ 60.43	\$ 125,694
61	Educational Services	11-3121	Human Resources Managers	50	\$ 76.36	\$ 158,837	\$ 59.01	\$ 122,741	\$ 144,313	\$ 86.17	\$ 179,242
61	Educational Services	11-3131	Training and Development Managers	10	\$ 70.71	\$ 147,072	\$ 68.53	\$ 142,541	\$ 145,941	\$ 85.05	\$ 176,897
61	Educational Services	11-9031	Education and Childcare Administrators, Preschool and Daycare	40	\$ 44.18	\$ 91,902	\$ 29.85	\$ 62,082	\$ 105,818	\$ 50.87	\$ 105,819
61	Educational Services	11-9032	Education Administrators, Kindergarten through Secondary	2,480		\$ 142,971		\$ 113,018	\$ 135,941		\$ 166,513
61	Educational Services	11-9033	Education Administrators, Postsecondary	660	\$ 75.70	\$ 157,447	\$ 51.63	\$ 107,389	\$ 136,827	\$ 82.78	\$ 172,182
61	Educational Services	11-9039	Education Administrators, All Other	80	\$ 48.35	\$ 100,563	\$ 38.76	\$ 80,631	\$ 96,849	\$ 50.17	\$ 104,349
61	Educational Services	11-9051	Food Service Managers	20	\$ 45.85	\$ 95,377	\$ 40.97	\$ 85,226	\$ 102,562	\$ 51.03	\$ 106,139

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	11-9072	Entertainment and Recreation Managers, Except Gambling	50							
61	Educational Services	11-9111	Medical and Health Services Managers	130	\$ 89.43	\$ 186,017	\$ 50.03	\$ 104,058	\$ 135,577	\$ 109.35	\$ 227,441
61	Educational Services	11-9121	Natural Sciences Managers	20	\$ 59.11	\$ 122,941	\$ 37.79	\$ 78,607	\$ 101,575	\$ 65.62	\$ 136,482
61	Educational Services	11-9151	Social and Community Service Managers	70	\$ 59.00	\$ 122,719	\$ 53.60	\$ 111,488	\$ 121,702	\$ 58.51	\$ 121,704
61	Educational Services	11-9199	Managers, All Other	110	\$ 52.64	\$ 109,494	\$ 37.38	\$ 77,751	\$ 101,338	\$ 60.73	\$ 126,314
61	Educational Services	13-0000	Business and Financial Operations Occupations	2,060	\$ 41.61	\$ 86,559	\$ 32.39	\$ 67,366	\$ 82,321	\$ 50.68	\$ 105,407
61	Educational Services	13-1020	Buyers and Purchasing Agents	20	\$ 35.01	\$ 72,826	\$ 23.47	\$ 48,817	\$ 73,276	\$ 39.80	\$ 82,780
61	Educational Services	13-1041	Compliance Officers	40	\$ 36.74	\$ 76,412	\$ 30.62	\$ 63,683	\$ 79,871	\$ 42.16	\$ 87,696
61	Educational Services	13-1071	Human Resources Specialists	290	\$ 36.97	\$ 76,897	\$ 29.39	\$ 61,133	\$ 75,329	\$ 40.17	\$ 83,549
61	Educational Services	13-1082	Project Management Specialists	100	\$ 49.68	\$ 103,334	\$ 41.13	\$ 85,550	\$ 106,451	\$ 51.18	\$ 106,451
61	Educational Services	13-1111	Management Analysts	60	\$ 48.07	\$ 99,996	\$ 40.87	\$ 85,015	\$ 101,378	\$ 58.50	\$ 121,680
61	Educational Services	13-1121	Meeting, Convention, and Event Planners	20	\$ 41.79	\$ 86,933	\$ 32.83	\$ 68,292	\$ 80,801	\$ 46.20	\$ 96,092
61	Educational Services	13-1131	Fundraisers	120	\$ 39.86	\$ 82,908	\$ 32.01	\$ 66,573	\$ 81,653	\$ 47.52	\$ 98,847
61	Educational Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 31.98	\$ 66,519	\$ 28.14	\$ 58,525	\$ 63,001	\$ 36.19	\$ 75,267
61	Educational Services	13-1151	Training and Development Specialists	140	\$ 46.76	\$ 97,267	\$ 32.09	\$ 66,746	\$ 86,909	\$ 63.25	\$ 131,552
61	Educational Services	13-1161	Market Research Analysts and Marketing Specialists	100	\$ 36.15	\$ 75,182	\$ 28.84	\$ 59,987	\$ 70,004	\$ 43.25	\$ 89,954
61	Educational Services	13-1199	Business Operations Specialists, All Other	820	\$ 42.61	\$ 88,633	\$ 36.06	\$ 75,012	\$ 82,321	\$ 50.68	\$ 105,407
61	Educational Services	13-2011	Accountants and Auditors	190	\$ 44.10	\$ 91,729	\$ 36.68	\$ 76,289	\$ 82,826	\$ 49.93	\$ 103,855
61	Educational Services	13-2031	Budget Analysts	20	\$ 42.73	\$ 88,881	\$ 38.37	\$ 79,810	\$ 83,698	\$ 48.62	\$ 101,136
61	Educational Services	13-2099	Financial Specialists, All Other	70	\$ 33.19	\$ 69,043	\$ 24.04	\$ 49,993	\$ 66,445	\$ 39.61	\$ 82,386
61	Educational Services	15-0000	Computer and Mathematical Occupations	1,310	\$ 41.31	\$ 85,933	\$ 32.43	\$ 67,451	\$ 84,318	\$ 49.75	\$ 103,479
61	Educational Services	15-1232	Computer User Support Specialists	530	\$ 34.43	\$ 71,615	\$ 28.83	\$ 59,970	\$ 72,425	\$ 40.12	\$ 83,450
61	Educational Services	15-1244	Network and Computer Systems Administrators	210	\$ 48.32	\$ 100,501	\$ 38.85	\$ 80,817	\$ 97,910	\$ 55.88	\$ 116,238
61	Educational Services	15-1251	Computer Programmers	20	\$ 40.01	\$ 83,229	\$ 27.06	\$ 56,287	\$ 91,009	\$ 49.91	\$ 103,813
61	Educational Services	15-1254	Web Developers	60	\$ 47.36	\$ 98,503	\$ 43.44	\$ 90,355	\$ 90,355	\$ 52.26	\$ 108,698
61	Educational Services	15-1299	Computer Occupations, All Other	310	\$ 42.15	\$ 87,674	\$ 32.43	\$ 67,451	\$ 86,693	\$ 52.04	\$ 108,252
61	Educational Services	19-0000	Life, Physical, and Social Science Occupations	830	\$ 40.77	\$ 84,799	\$ 32.07	\$ 66,715	\$ 81,708	\$ 47.56	\$ 98,917
61	Educational Services	19-3034	School Psychologists	510	\$ 43.22	\$ 89,905	\$ 37.15	\$ 77,271	\$ 84,366	\$ 49.26	\$ 102,451
61	Educational Services	19-3099	Social Scientists and Related Workers, All Other	20	\$ 42.29	\$ 87,964	\$ 39.80	\$ 82,789	\$ 82,789	\$ 40.67	\$ 84,586
61	Educational Services	19-4061	Social Science Research Assistants	20	\$ 30.70	\$ 63,866	\$ 23.13	\$ 48,115	\$ 57,382	\$ 33.25	\$ 69,169
61	Educational Services	21-0000	Community and Social Service Occupations	3,160	\$ 37.94	\$ 78,912	\$ 30.31	\$ 63,052	\$ 75,809	\$ 46.81	\$ 97,374
61	Educational Services	21-1012	Educational, Guidance, and Career Counselors and Advisors	1,500	\$ 38.35	\$ 79,776	\$ 30.90	\$ 64,266	\$ 76,654	\$ 47.21	\$ 98,204
61	Educational Services	21-1018	Substance abuse, behavioral disorder, and mental health counselors	610	\$ 40.38	\$ 83,991	\$ 31.36	\$ 65,222	\$ 74,768	\$ 47.51	\$ 98,823
61	Educational Services	21-1021	Child, Family, and School Social Workers	670	\$ 40.19	\$ 83,601	\$ 33.01	\$ 68,661	\$ 79,677	\$ 49.23	\$ 102,391
61	Educational Services	21-1091	Health Education Specialists	20	\$ 37.42	\$ 77,828	\$ 29.03	\$ 60,388	\$ 82,992	\$ 45.18	\$ 93,984
61	Educational Services	21-1093	Social and Human Service Assistants	170	\$ 20.96	\$ 43,591	\$ 17.50	\$ 36,400	\$ 39,854	\$ 23.45	\$ 48,775
61	Educational Services	23-0000	Legal Occupations	40	\$ 84.69	\$ 176,148	\$ 51.26	\$ 106,619	\$ 184,684	\$ 91.51	\$ 190,334
61	Educational Services	23-1011	Lawyers	30	\$ 92.90	\$ 193,241	\$ 76.40	\$ 158,902	\$ 184,684	\$ 97.03	\$ 201,828
61	Educational Services	25-0000	Educational Instruction and Library Occupations	55,070	\$ 36.51	\$ 75,949	\$ 24.16	\$ 50,261	\$ 71,078	\$ 46.81	\$ 97,373
61	Educational Services	25-1011	Business Teachers, Postsecondary	430		\$ 152,350		\$ 81,811	\$ 133,826		\$ 212,381
61	Educational Services	25-1021	Computer Science Teachers, Postsecondary	250		\$ 128,477		\$ 80,573	\$ 128,792		\$ 164,855
61	Educational Services	25-1022	Mathematical Science Teachers, Postsecondary	400		\$ 131,180		\$ 81,278	\$ 105,393		\$ 178,941
61	Educational Services	25-1031	Architecture Teachers, Postsecondary	60		\$ 136,846		\$ 81,726	\$ 103,484		\$ 167,154
61	Educational Services	25-1032	Engineering Teachers, Postsecondary	300		\$ 112,583		\$ 83,079	\$ 103,841		\$ 132,232
61	Educational Services	25-1042	Biological Science Teachers, Postsecondary	260		\$ 127,802		\$ 76,565	\$ 131,834		\$ 166,785
61	Educational Services	25-1051	Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	60		\$ 106,703		\$ 63,362	\$ 102,630		\$ 131,139
61	Educational Services	25-1052	Chemistry Teachers, Postsecondary	180		\$ 142,162		\$ 97,567	\$ 133,129		\$ 172,587

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector										
61	Educational Services	25-1053	Environmental Science Teachers, Postsecondary	160		\$ 94,106		\$ 64,099	\$ 81,673		\$ 106,128
61	Educational Services	25-1054	Physics Teachers, Postsecondary	190		\$ 110,966		\$ 79,258	\$ 104,153		\$ 132,846
61	Educational Services	25-1061	Anthropology and Archeology Teachers, Postsecondary			\$ 114,246		\$ 66,589	\$ 105,109		\$ 168,954
61	Educational Services	25-1062	Area, Ethnic, and Cultural Studies Teachers, Postsecondary	120		\$ 101,156		\$ 82,954	\$ 100,062		\$ 104,113
61	Educational Services	25-1063	Economics Teachers, Postsecondary	90		\$ 159,112		\$ 98,174	\$ 134,387		\$ 215,121
61	Educational Services	25-1064	Geography Teachers, Postsecondary	10		\$ 85,564		\$ 65,292	\$ 75,855		\$ 99,812
61	Educational Services	25-1065	Political Science Teachers, Postsecondary	130		\$ 144,389		\$ 98,871	\$ 131,069		\$ 175,814
61	Educational Services	25-1066	Psychology Teachers, Postsecondary	310		\$ 119,957		\$ 83,322	\$ 105,096		\$ 133,491
61	Educational Services	25-1067	Sociology Teachers, Postsecondary	100		\$ 115,051		\$ 80,690	\$ 103,953		\$ 139,566
61	Educational Services	25-1069	Social Sciences Teachers, Postsecondary, All Other	10		\$ 94,827		\$ 50,844	\$ 79,412		\$ 119,984
61	Educational Services	25-1071	Health Specialties Teachers, Postsecondary	1,110		\$ 139,148		\$ 107,034	\$ 107,034		\$ 173,405
61	Educational Services	25-1072	Nursing Instructors and Teachers, Postsecondary	330		\$ 108,581		\$ 73,457	\$ 103,234		\$ 132,650
61	Educational Services	25-1081	Education Teachers, Postsecondary	400		\$ 88,729		\$ 50,533	\$ 65,364		\$ 107,713
61	Educational Services	25-1082	Library Science Teachers, Postsecondary	70		\$ 78,140		\$ 65,217	\$ 81,984		\$ 88,532
61	Educational Services	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	70		\$ 81,191		\$ 54,309	\$ 78,965		\$ 97,819
61	Educational Services	25-1113	Social Work Teachers, Postsecondary			\$ 79,760		\$ 51,981	\$ 82,535		\$ 88,144
61	Educational Services	25-1121	Art, Drama, and Music Teachers, Postsecondary	510		\$ 112,470		\$ 77,521	\$ 106,709		\$ 132,864
61	Educational Services	25-1122	Communications Teachers, Postsecondary	180		\$ 118,772		\$ 82,584	\$ 106,031		\$ 159,811
61	Educational Services	25-1123	English Language and Literature Teachers, Postsecondary	410		\$ 113,079		\$ 67,040	\$ 105,293		\$ 135,620
61	Educational Services	25-1124	Foreign Language and Literature Teachers, Postsecondary	180		\$ 109,372		\$ 77,304	\$ 106,713		\$ 128,583
61	Educational Services	25-1125	History Teachers, Postsecondary	140		\$ 117,647		\$ 82,186	\$ 107,269		\$ 134,247
61	Educational Services	25-1126	Philosophy and Religion Teachers, Postsecondary	150		\$ 102,083		\$ 63,906	\$ 86,971		\$ 121,195
61	Educational Services	25-1193	Recreation and Fitness Studies Teachers, Postsecondary	50		\$ 82,956		\$ 62,421	\$ 81,167		\$ 98,714
61	Educational Services	25-1194	Career/Technical Education Teachers, Postsecondary	270	\$ 41.31	\$ 85,915	\$ 28.07	\$ 58,378	\$ 75,858	\$ 51.84	\$ 107,834
61	Educational Services	25-1199	Postsecondary Teachers, All Other	290		\$ 129,878		\$ 82,722	\$ 133,604		\$ 167,433
61	Educational Services	25-2011	Preschool Teachers, Except Special Education	980	\$ 34.33	\$ 71,414	\$ 28.89	\$ 60,085	\$ 66,217	\$ 38.97	\$ 81,064
61	Educational Services	25-2012	Kindergarten Teachers, Except Special Education	1,130		\$ 76,213		\$ 63,092	\$ 73,181		\$ 87,896
61	Educational Services	25-2021	Elementary School Teachers, Except Special Education	9,070		\$ 78,203		\$ 64,088	\$ 78,382		\$ 95,377
61	Educational Services	25-2022	Middle School Teachers, Except Special and Career/Technical Education	6,520		\$ 82,414		\$ 64,828	\$ 79,872		\$ 98,896
61	Educational Services	25-2031	Secondary School Teachers, Except Special and Career/Technical Educatior	7,250		\$ 83,521		\$ 65,387	\$ 80,479		\$ 102,218
61	Educational Services	25-2032	Career/Technical Education Teachers, Secondary School	340		\$ 78,950		\$ 66,060	\$ 79,174		\$ 81,132
61	Educational Services	25-2051	Special Education Teachers, Preschool	230		\$ 76,072		\$ 63,823	\$ 76,803		\$ 89,435
61	Educational Services	25-2052	Special Education Teachers, Kindergarten and Elementary School	2,350		\$ 75,930		\$ 63,936	\$ 74,788		\$ 82,344
61	Educational Services	25-2057	Special Education Teachers, Middle School	1,620		\$ 80,820		\$ 66,185	\$ 78,005		\$ 98,453
61	Educational Services	25-2058	Special Education Teachers, Secondary School	1,370		\$ 83,988		\$ 69,276	\$ 80,755		\$ 100,148
61	Educational Services	25-2059	Special Education Teachers, All Other	90		\$ 80,126		\$ 63,392	\$ 84,774		\$ 84,776
61	Educational Services	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	110	\$ 40.06	\$ 83,331	\$ 38.44	\$ 79,959	\$ 82,095	\$ 39.47	\$ 82,095
61	Educational Services	25-3021	Self-Enrichment Teachers	2,110	\$ 29.42	\$ 61,200	\$ 18.07	\$ 37,578	\$ 53,184	\$ 40.10	\$ 83,401
61	Educational Services	25-3031	Substitute Teachers, Short-Term	2,050	\$ 19.26	\$ 40,067	\$ 15.05	\$ 31,302	\$ 37,876	\$ 22.29	\$ 46,370
61	Educational Services	25-3041	Tutors	1,000	\$ 29.53	\$ 61,415	\$ 16.79	\$ 34,927	\$ 46,448	\$ 31.04	\$ 64,557
61	Educational Services	25-3099	Teachers and Instructors, All Other			\$ 76,366		\$ 62,390	\$ 78,813		\$ 78,813
61	Educational Services	25-4022	Librarians and Media Collections Specialists	400	\$ 40.65	\$ 84,562	\$ 34.72	\$ 72,218	\$ 82,143	\$ 47.38	\$ 98,551
61	Educational Services	25-4031	Library Technicians	100	\$ 27.48	\$ 57,157	\$ 22.17	\$ 46,122	\$ 62,408	\$ 30.18	\$ 62,765
61	Educational Services	25-9031	Instructional Coordinators	570	\$ 43.38	\$ 90,221	\$ 36.71	\$ 76,348	\$ 92,544	\$ 50.44	\$ 104,921
61	Educational Services	25-9044	Teaching Assistants, Postsecondary	790		\$ 49,519		\$ 30,137	\$ 46,651		\$ 63,397
61	Educational Services	25-9045	Teaching Assistants, Except Postsecondary	9,140		\$ 40,117		\$ 34,174	\$ 37,727		\$ 46,494
61	Educational Services	25-9099	Educational Instruction and Library Workers, All Other	10	\$ 33.10	\$ 68,854	\$ 27.59	\$ 57,389	\$ 67,292	\$ 42.31	\$ 87,999

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
61	Educational Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,480	\$ 34.69	\$ 72,164	\$ 22.80	\$ 47,421	\$ 59,571	\$ 41.64	\$ 86,613
61	Educational Services	27-1024	Graphic Designers	20	\$ 32.26	\$ 67,104	\$ 22.84	\$ 47,502	\$ 64,906	\$ 35.26	\$ 73,332
61	Educational Services	27-2012	Producers and Directors	10	\$ 36.60	\$ 76,135	\$ 33.09	\$ 68,831	\$ 83,878	\$ 40.42	\$ 84,077
61	Educational Services	27-2022	Coaches and Scouts	970		\$ 71,810		\$ 46,111	\$ 52,994		\$ 88,503
61	Educational Services	27-2041	Music Directors and Composers	30	\$ 29.81	\$ 62,012	\$ 27.00	\$ 56,160	\$ 56,160	\$ 28.15	\$ 58,552
61	Educational Services	27-3031	Public Relations Specialists	230	\$ 34.51	\$ 71,788	\$ 28.64	\$ 59,571	\$ 65,205	\$ 40.68	\$ 84,620
61	Educational Services	27-3041	Editors	60	\$ 38.98	\$ 81,083	\$ 31.23	\$ 64,965	\$ 84,048	\$ 47.13	\$ 98,038
61	Educational Services	27-3043	Writers and Authors	30	\$ 38.47	\$ 80,016	\$ 27.68	\$ 57,572	\$ 77,289	\$ 51.60	\$ 107,330
61	Educational Services	27-3091	Interpreters and Translators	30	\$ 38.51	\$ 80,094	\$ 27.78	\$ 57,780	\$ 67,359	\$ 47.29	\$ 98,357
61	Educational Services	27-4011	Audio and Video Technicians	20	\$ 28.54	\$ 59,366	\$ 23.14	\$ 48,126	\$ 49,977	\$ 37.06	\$ 77,087
61	Educational Services	29-0000	Healthcare Practitioners and Technical Occupations	3,150	\$ 43.86	\$ 91,232	\$ 33.20	\$ 69,057	\$ 80,544	\$ 50.00	\$ 103,995
61	Educational Services	29-1031	Dietitians and Nutritionists	10	\$ 38.56	\$ 80,214	\$ 39.05	\$ 81,220	\$ 85,708	\$ 41.21	\$ 85,708
61	Educational Services	29-1122	Occupational Therapists	230	\$ 42.08	\$ 87,532	\$ 29.99	\$ 62,387	\$ 81,523	\$ 50.85	\$ 105,760
61	Educational Services	29-1123	Physical Therapists	70	\$ 46.91	\$ 97,576	\$ 28.61	\$ 59,501	\$ 100,539	\$ 54.10	\$ 112,519
61	Educational Services	29-1127	Speech-Language Pathologists	770	\$ 42.45	\$ 88,286	\$ 35.42	\$ 73,669	\$ 81,852	\$ 49.60	\$ 103,171
61	Educational Services	29-1141	Registered Nurses	1,020	\$ 39.21	\$ 81,547	\$ 31.39	\$ 65,284	\$ 76,881	\$ 48.17	\$ 100,191
61	Educational Services	29-1171	Nurse Practitioners	150	\$ 68.88	\$ 143,279	\$ 67.47	\$ 140,344	\$ 140,344	\$ 67.47	\$ 140,344
61	Educational Services	29-1229	Physicians, All Other	110	\$ 82.41	\$ 171,413	\$ 39.65	\$ 82,480	\$ 140,407		
61	Educational Services	29-2010	Clinical Laboratory Technologists and Technicians	50	\$ 27.40	\$ 56,997	\$ 23.07	\$ 47,990	\$ 53,110	\$ 36.71	\$ 76,367
61	Educational Services	29-2061	Licensed Practical and Licensed Vocational Nurses	60	\$ 26.34	\$ 54,781	\$ 20.16	\$ 41,931	\$ 53,452	\$ 31.37	\$ 65,259
61	Educational Services	29-9091	Athletic Trainers	70		\$ 84,766		\$ 68,306	\$ 79,124		\$ 105,041
61	Educational Services	31-0000	Healthcare Support Occupations	310	\$ 22.72	\$ 47,256	\$ 17.95	\$ 37,341	\$ 51,051	\$ 25.87	\$ 53,812
61	Educational Services	31-9092	Medical Assistants	50	\$ 25.28	\$ 52,579	\$ 24.54	\$ 51,051	\$ 51,051	\$ 24.54	\$ 51,051
61	Educational Services	31-9096	Veterinary Assistants and Laboratory Animal Caretakers	20	\$ 23.51	\$ 48,898	\$ 19.28	\$ 40,112	\$ 51,821	\$ 24.91	\$ 51,821
61	Educational Services	33-0000	Protective Service Occupations	1,450	\$ 23.67	\$ 49,236	\$ 17.39	\$ 36,181	\$ 45,027	\$ 28.78	\$ 59,870
61	Educational Services	33-1012	First-Line Supervisors of Police and Detectives	10	\$ 53.73	\$ 111,754	\$ 50.01	\$ 104,020	\$ 104,020	\$ 57.18	\$ 118,943
61	Educational Services	33-1091	First-Line Supervisors of Security Workers	20	\$ 41.97	\$ 87,289	\$ 31.52	\$ 65,567	\$ 76,429	\$ 58.08	\$ 120,799
61	Educational Services	33-1099	First-Line Supervisors of Protective Service Workers, All Other	10	\$ 35.02	\$ 72,836	\$ 23.95	\$ 49,807	\$ 73,444	\$ 47.52	\$ 98,845
61	Educational Services	33-3051	Police and Sheriff's Patrol Officers	110	\$ 33.08	\$ 68,799	\$ 22.68	\$ 47,181	\$ 62,906	\$ 40.95	\$ 85,178
61	Educational Services	33-9032	Security Guards	920	\$ 23.55	\$ 48,988	\$ 17.52	\$ 36,445	\$ 47,899	\$ 28.95	\$ 60,219
61	Educational Services	33-9094	School Bus Monitors	260	\$ 19.07	\$ 39,660	\$ 16.44	\$ 34,194	\$ 38,407	\$ 22.38	\$ 46,548
61	Educational Services	35-0000	Food Preparation and Serving Related Occupations	760	\$ 19.20	\$ 39,933	\$ 14.88	\$ 30,956	\$ 37,879	\$ 20.13	\$ 41,876
61	Educational Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	70	\$ 28.67	\$ 59,632	\$ 24.81	\$ 51,596	\$ 57,961	\$ 30.39	\$ 63,221
61	Educational Services	35-2012	Cooks, Institution and Cafeteria	50	\$ 22.40	\$ 46,588	\$ 18.67	\$ 38,834	\$ 47,019	\$ 24.25	\$ 50,449
61	Educational Services	35-3041	Food Servers, Nonrestaurant	10	\$ 15.99	\$ 33,257	\$ 15.03	\$ 31,254	\$ 33,434	\$ 16.07	\$ 33,434
61	Educational Services	35-9099	Food Preparation and Serving Related Workers, All Other	320	\$ 18.17	\$ 37,788	\$ 15.00	\$ 31,200	\$ 34,801	\$ 19.40	\$ 40,346
61	Educational Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	3,680	\$ 24.72	\$ 51,410	\$ 20.74	\$ 43,142	\$ 48,621	\$ 29.48	\$ 61,324
61	Educational Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	160	\$ 32.22	\$ 67,009	\$ 25.49	\$ 53,018	\$ 62,737	\$ 37.65	\$ 78,312
61	Educational Services	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	10	\$ 32.48	\$ 67,561	\$ 32.21	\$ 67,004	\$ 67,004	\$ 39.06	\$ 81,254
61	Educational Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	3,290	\$ 24.21	\$ 50,353	\$ 20.33	\$ 42,280	\$ 47,855	\$ 28.30	\$ 58,868
61	Educational Services	37-3011	Landscaping and Groundskeeping Workers	210	\$ 26.61	\$ 55,356	\$ 22.73	\$ 47,286	\$ 52,765	\$ 30.84	\$ 64,150
61	Educational Services	39-0000	Personal Care and Service Occupations	1,770	\$ 19.22	\$ 39,983	\$ 15.28	\$ 31,782	\$ 36,700	\$ 20.02	\$ 41,637
61	Educational Services	39-1022	First-Line Supervisors of Personal Service Workers	70	\$ 30.05	\$ 62,514	\$ 25.19	\$ 52,393	\$ 59,138	\$ 37.07	\$ 77,106
61	Educational Services	39-3091	Amusement and Recreation Attendants	20	\$ 22.60	\$ 47,011	\$ 16.00	\$ 33,280	\$ 35,537	\$ 31.51	\$ 65,542
61	Educational Services	39-9011	Childcare Workers	1,550	\$ 18.00	\$ 37,431	\$ 14.95	\$ 31,092	\$ 35,658	\$ 19.47	\$ 40,489
61	Educational Services	39-9032	Recreation Workers	10	\$ 28.66	\$ 59,614	\$ 23.53	\$ 48,945	\$ 54,474	\$ 29.52	\$ 61,397
61	Educational Services	39-9041	Residential Advisors	30	\$ 26.98	\$ 56,111	\$ 27.01	\$ 56,178	\$ 56,178	\$ 30.76	\$ 63,985

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
61	Educational Services	41-0000	Sales and Related Occupations	90	\$ 32.89	\$ 68,414	\$ 19.22	\$ 39,969	\$ 65,775	\$ 45.65	\$ 94,960
61	Educational Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	60	\$ 37.81	\$ 78,642	\$ 20.81	\$ 43,286	\$ 69,840	\$ 49.28	\$ 102,494
61	Educational Services	43-0000	Office and Administrative Support Occupations	7,190	\$ 27.35	\$ 56,884	\$ 22.39	\$ 46,570	\$ 55,076	\$ 31.47	\$ 65,462
61	Educational Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	260	\$ 35.54	\$ 73,916	\$ 27.86	\$ 57,946	\$ 67,406	\$ 39.18	\$ 81,502
61	Educational Services	43-3021	Billing and Posting Clerks	40	\$ 28.02	\$ 58,290	\$ 23.94	\$ 49,790	\$ 59,932	\$ 31.38	\$ 65,277
61	Educational Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	290	\$ 28.24	\$ 58,742	\$ 22.83	\$ 47,488	\$ 58,878	\$ 33.36	\$ 69,393
61	Educational Services	43-3051	Payroll and Timekeeping Clerks	150	\$ 29.18	\$ 60,700	\$ 23.45	\$ 48,780	\$ 60,440	\$ 33.84	\$ 70,397
61	Educational Services	43-3061	Procurement Clerks	20	\$ 21.50	\$ 44,723	\$ 17.85	\$ 37,124	\$ 39,449	\$ 22.18	\$ 46,133
61	Educational Services	43-4051	Customer Service Representatives	110	\$ 21.42	\$ 44,560	\$ 18.40	\$ 38,266	\$ 38,348	\$ 24.03	\$ 49,982
61	Educational Services	43-4121	Library Assistants, Clerical	60	\$ 18.89	\$ 39,295	\$ 15.26	\$ 31,732	\$ 37,398	\$ 19.37	\$ 40,295
61	Educational Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	60	\$ 26.54	\$ 55,213	\$ 22.16	\$ 46,091	\$ 52,784	\$ 31.71	\$ 65,966
61	Educational Services	43-4171	Receptionists and Information Clerks	330	\$ 21.27	\$ 44,233	\$ 17.73	\$ 36,881	\$ 40,861	\$ 24.52	\$ 51,006
61	Educational Services	43-4199	Information and Record Clerks, All Other	30	\$ 28.18	\$ 58,622	\$ 20.64	\$ 42,937	\$ 52,364	\$ 33.09	\$ 68,824
61	Educational Services	43-5031	Public Safety Telecommunicators	30	\$ 23.69	\$ 49,268	\$ 20.93	\$ 43,543	\$ 47,615	\$ 23.10	\$ 48,043
61	Educational Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance	30	\$ 24.57	\$ 51,099	\$ 21.29	\$ 44,280	\$ 47,583	\$ 25.97	\$ 54,018
61	Educational Services	43-5061	Production, Planning, and Expediting Clerks	310	\$ 29.32	\$ 60,992	\$ 22.87	\$ 47,574	\$ 59,991	\$ 33.30	\$ 69,270
61	Educational Services	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 20.36	\$ 42,339	\$ 17.30	\$ 35,984	\$ 37,145	\$ 21.39	\$ 44,496
61	Educational Services	43-6011	Executive Secretaries and Executive Administrative Assistants	1,060	\$ 35.49	\$ 73,822	\$ 31.47	\$ 65,462	\$ 65,462	\$ 39.65	\$ 82,464
61	Educational Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	3,610	\$ 25.96	\$ 53,999	\$ 22.31	\$ 46,409	\$ 51,375	\$ 30.15	\$ 62,713
61	Educational Services	43-9021	Data Entry Keyers	50	\$ 23.59	\$ 49,062	\$ 15.47	\$ 32,168	\$ 59,925	\$ 30.32	\$ 63,074
61	Educational Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	20	\$ 21.38	\$ 44,474	\$ 19.59	\$ 40,741	\$ 40,741	\$ 25.83	\$ 53,719
61	Educational Services	43-9061	Office Clerks, General	490	\$ 22.30	\$ 46,375	\$ 17.56	\$ 36,520	\$ 48,222	\$ 25.17	\$ 52,346
61	Educational Services	43-9199	Office and Administrative Support Workers, All Other	30	\$ 21.98	\$ 45,716	\$ 17.42	\$ 36,227	\$ 36,227	\$ 29.86	\$ 62,100
61	Educational Services	47-0000	Construction and Extraction Occupations	130	\$ 34.75	\$ 72,280	\$ 30.37	\$ 63,163	\$ 70,092	\$ 36.53	\$ 75,975
61	Educational Services	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	10	\$ 45.45	\$ 94,537	\$ 37.20	\$ 77,370	\$ 91,232	\$ 43.86	\$ 91,232
61	Educational Services	47-2031	Carpenters	20	\$ 32.19	\$ 66,962	\$ 30.66	\$ 63,776	\$ 64,297	\$ 34.72	\$ 72,225
61	Educational Services	47-2111	Electricians	50	\$ 34.53	\$ 71,812	\$ 31.07	\$ 64,628	\$ 64,628	\$ 36.53	\$ 75,975
61	Educational Services	47-2141	Painters, Construction and Maintenance	10	\$ 34.78	\$ 72,338	\$ 35.10	\$ 73,009	\$ 73,585	\$ 36.22	\$ 75,337
61	Educational Services	47-2152	Plumbers, Pipefitters, and Steamfitters	20	\$ 36.01	\$ 74,893	\$ 29.44	\$ 61,229	\$ 71,832	\$ 36.58	\$ 76,083
61	Educational Services	49-0000	Installation, Maintenance, and Repair Occupations	740	\$ 29.24	\$ 60,821	\$ 22.21	\$ 46,188	\$ 59,416	\$ 35.74	\$ 74,330
61	Educational Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	60	\$ 40.26	\$ 83,735	\$ 37.23	\$ 77,434	\$ 84,491	\$ 47.73	\$ 99,287
61	Educational Services	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	40	\$ 32.90	\$ 68,432	\$ 26.35	\$ 54,807	\$ 66,017	\$ 38.43	\$ 79,931
61	Educational Services	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	40	\$ 32.97	\$ 68,574	\$ 27.81	\$ 57,845	\$ 74,330	\$ 36.10	\$ 75,097
61	Educational Services	49-9071	Maintenance and Repair Workers, General	530	\$ 28.08	\$ 58,415	\$ 22.21	\$ 46,188	\$ 55,533	\$ 31.81	\$ 66,168
61	Educational Services	51-0000	Production Occupations	30	\$ 24.45	\$ 50,848	\$ 22.21	\$ 46,191	\$ 48,458	\$ 25.79	\$ 53,653
61	Educational Services	53-0000	Transportation and Material Moving Occupations	970	\$ 24.46	\$ 50,885	\$ 18.26	\$ 37,988	\$ 46,378	\$ 31.33	\$ 65,161
61	Educational Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	40	\$ 37.32	\$ 77,620	\$ 29.54	\$ 61,443	\$ 66,532	\$ 44.73	\$ 93,035
61	Educational Services	53-3031	Driver/Sales Workers	100	\$ 28.06	\$ 58,365	\$ 16.76	\$ 34,855	\$ 53,071	\$ 41.77	\$ 86,877
61	Educational Services	53-3051	Bus Drivers, School	790	\$ 23.38	\$ 48,626	\$ 18.13	\$ 37,712	\$ 45,093	\$ 28.68	\$ 59,651
61	Educational Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10	\$ 25.34	\$ 52,697	\$ 18.70	\$ 38,886	\$ 38,886	\$ 32.23	\$ 67,038
62	Health Care and Social Assistance	00-0000	Total all occupations	146,220	\$ 35.59	\$ 74,020	\$ 18.30	\$ 38,054	\$ 49,566	\$ 45.15	\$ 93,920
62	Health Care and Social Assistance	11-0000	Management Occupations	6,290	\$ 66.21	\$ 137,726	\$ 45.42	\$ 94,464	\$ 120,335	\$ 76.41	\$ 158,933
62	Health Care and Social Assistance	11-1011	Chief Executives	50	\$ 158.09	\$ 328,820	\$ 82.56	\$ 171,725			
62	Health Care and Social Assistance	11-1021	General and Operations Managers	880	\$ 77.27	\$ 160,727	\$ 45.52	\$ 94,678	\$ 130,565	\$ 84.82	\$ 176,433
62	Health Care and Social Assistance	11-2021	Marketing Managers	50	\$ 75.17	\$ 156,350	\$ 59.74	\$ 124,262	\$ 136,109	\$ 85.14	\$ 177,083
62	Health Care and Social Assistance	11-2022	Sales Managers	30	\$ 59.32	\$ 123,390	\$ 34.32	\$ 71,387	\$ 94,417	\$ 88.36	\$ 183,783
62	Health Care and Social Assistance	11-2032	Public Relations Managers	20	\$ 85.30	\$ 177,414	\$ 44.05	\$ 91,630	\$ 133,751		

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
62	Health Care and Social Assistance	11-2033	Fundraising Managers	10	\$ 57.15	\$ 118,864	\$ 31.11	\$ 64,710	\$ 111,745	\$ 62.90	\$ 130,828
62	Health Care and Social Assistance	11-3012	Administrative Services Managers	290	\$ 58.92	\$ 122,547	\$ 44.29	\$ 92,115	\$ 107,682	\$ 66.15	\$ 137,586
62	Health Care and Social Assistance	11-3013	Facilities Managers	80	\$ 55.64	\$ 115,736	\$ 37.72	\$ 78,454	\$ 106,853	\$ 62.60	\$ 130,201
62	Health Care and Social Assistance	11-3021	Computer and Information Systems Managers	80	\$ 72.52	\$ 150,833	\$ 55.81	\$ 116,087	\$ 137,775	\$ 83.43	\$ 173,535
62	Health Care and Social Assistance	11-3031	Financial Managers	160	\$ 88.11	\$ 183,279	\$ 65.15	\$ 135,507	\$ 169,998	\$ 103.80	\$ 215,898
62	Health Care and Social Assistance	11-3061	Purchasing Managers	10	\$ 66.29	\$ 137,874	\$ 59.95	\$ 124,686	\$ 135,446	\$ 68.67	\$ 142,839
62	Health Care and Social Assistance	11-3121	Human Resources Managers	70	\$ 75.22	\$ 156,449	\$ 56.45	\$ 117,422	\$ 139,505	\$ 87.25	\$ 181,470
62	Health Care and Social Assistance	11-3131	Training and Development Managers	20	\$ 64.79	\$ 134,756	\$ 50.79	\$ 105,634	\$ 128,113	\$ 67.04	\$ 139,452
62	Health Care and Social Assistance	11-9031	Education and Childcare Administrators, Preschool and Daycare	320	\$ 40.74	\$ 84,745	\$ 28.18	\$ 58,624	\$ 72,818	\$ 46.40	\$ 96,506
62	Health Care and Social Assistance	11-9039	Education Administrators, All Other	20	\$ 57.87	\$ 120,377	\$ 37.39	\$ 77,774	\$ 108,791	\$ 78.29	\$ 162,849
62	Health Care and Social Assistance	11-9051	Food Service Managers	50	\$ 48.35	\$ 100,573	\$ 43.26	\$ 89,979	\$ 94,578	\$ 52.98	\$ 110,196
62	Health Care and Social Assistance	11-9111	Medical and Health Services Managers	3,160	\$ 68.50	\$ 142,474	\$ 50.68	\$ 105,418	\$ 123,076	\$ 75.79	\$ 157,646
62	Health Care and Social Assistance	11-9121	Natural Sciences Managers	20	\$ 76.48	\$ 159,075	\$ 61.95	\$ 128,862	\$ 174,660	\$ 84.16	\$ 175,061
62	Health Care and Social Assistance	11-9151	Social and Community Service Managers	750	\$ 48.57	\$ 101,021	\$ 37.38	\$ 77,741	\$ 86,244	\$ 54.56	\$ 113,490
62	Health Care and Social Assistance	11-9161	Emergency Management Directors	10	\$ 59.87	\$ 124,527	\$ 53.15	\$ 110,558	\$ 127,190	\$ 61.15	\$ 127,195
62	Health Care and Social Assistance	11-9199	Managers, All Other	160	\$ 60.59	\$ 126,026	\$ 44.56	\$ 92,685	\$ 114,827	\$ 66.22	\$ 137,748
62	Health Care and Social Assistance	13-0000	Business and Financial Operations Occupations	2,120	\$ 48.11	\$ 100,065	\$ 30.14	\$ 62,699	\$ 78,374	\$ 47.75	\$ 99,314
62	Health Care and Social Assistance	13-1020	Buyers and Purchasing Agents	80	\$ 37.50	\$ 78,001	\$ 30.76	\$ 63,982	\$ 79,993	\$ 42.39	\$ 88,181
62	Health Care and Social Assistance	13-1031	Claims Adjusters, Examiners, and Investigators	20	\$ 41.68	\$ 86,704	\$ 36.13	\$ 75,149	\$ 84,667	\$ 46.69	\$ 97,119
62	Health Care and Social Assistance	13-1041	Compliance Officers	110	\$ 40.08	\$ 83,366	\$ 31.46	\$ 65,445	\$ 77,138	\$ 46.00	\$ 95,675
62	Health Care and Social Assistance	13-1071	Human Resources Specialists	430	\$ 34.59	\$ 71,953	\$ 26.68	\$ 55,489	\$ 70,743	\$ 39.50	\$ 82,156
62	Health Care and Social Assistance	13-1082	Project Management Specialists	70							
62	Health Care and Social Assistance	13-1111	Management Analysts	30	\$ 46.84	\$ 97,426	\$ 38.97	\$ 81,059	\$ 96,331	\$ 54.60	\$ 113,568
62	Health Care and Social Assistance	13-1121	Meeting, Convention, and Event Planners	10	\$ 30.26	\$ 62,937	\$ 27.64	\$ 57,486	\$ 59,840	\$ 30.36	\$ 63,147
62	Health Care and Social Assistance	13-1131	Fundraisers	30	\$ 36.39	\$ 75,695	\$ 28.90	\$ 60,112	\$ 74,816	\$ 41.74	\$ 86,817
62	Health Care and Social Assistance	13-1141	Compensation, Benefits, and Job Analysis Specialists	20	\$ 43.19	\$ 89,828	\$ 34.67	\$ 72,112	\$ 77,954	\$ 48.71	\$ 101,309
62	Health Care and Social Assistance	13-1151	Training and Development Specialists	200	\$ 38.08	\$ 79,209	\$ 29.75	\$ 61,888	\$ 73,140	\$ 41.21	\$ 85,714
62	Health Care and Social Assistance	13-1161	Market Research Analysts and Marketing Specialists	310	\$ 35.80	\$ 74,474	\$ 26.62	\$ 55,371	\$ 69,988	\$ 44.95	\$ 93,496
62	Health Care and Social Assistance	13-1199	Business Operations Specialists, All Other	450	\$ 42.44	\$ 88,272	\$ 31.65	\$ 65,824	\$ 80,925	\$ 51.28	\$ 106,662
62	Health Care and Social Assistance	13-2011	Accountants and Auditors	290	\$ 45.46	\$ 94,553	\$ 35.17	\$ 73,156	\$ 89,679	\$ 51.14	\$ 106,364
62	Health Care and Social Assistance	13-2051	Financial and Investment Analysts	20	\$ 43.96	\$ 91,436	\$ 40.25	\$ 83,722	\$ 90,498	\$ 48.91	\$ 101,737
62	Health Care and Social Assistance	13-2099	Financial Specialists, All Other	30	\$ 43.38	\$ 90,227	\$ 31.88	\$ 66,308	\$ 106,183	\$ 51.86	\$ 107,876
62	Health Care and Social Assistance	15-0000	Computer and Mathematical Occupations	630	\$ 34.76	\$ 72,302	\$ 20.00	\$ 41,600	\$ 64,226	\$ 47.11	\$ 97,983
62	Health Care and Social Assistance	15-1211	Computer Systems Analysts	50	\$ 45.19	\$ 93,993	\$ 36.96	\$ 76,878	\$ 88,402	\$ 53.16	\$ 110,579
62	Health Care and Social Assistance	15-1212	Information Security Analysts	20	\$ 55.11	\$ 114,620	\$ 34.60	\$ 71,963	\$ 113,469	\$ 70.24	\$ 146,103
62	Health Care and Social Assistance	15-1231	Computer Network Support Specialists	50	\$ 28.20	\$ 58,659	\$ 20.00	\$ 41,601	\$ 51,801	\$ 35.81	\$ 74,495
62	Health Care and Social Assistance	15-1232	Computer User Support Specialists	140	\$ 27.25	\$ 56,680	\$ 22.58	\$ 46,976	\$ 59,968	\$ 30.53	\$ 63,505
62	Health Care and Social Assistance	15-1242	Database Administrators	10	\$ 39.92	\$ 83,036	\$ 32.94	\$ 68,510	\$ 68,511	\$ 32.94	\$ 68,512
62	Health Care and Social Assistance	15-1244	Network and Computer Systems Administrators	40	\$ 55.69	\$ 115,841	\$ 46.16	\$ 96,016	\$ 117,038	\$ 61.50	\$ 127,927
62	Health Care and Social Assistance	15-1252	Software Developers	70	\$ 57.77	\$ 120,168	\$ 49.20	\$ 102,335	\$ 117,578	\$ 63.39	\$ 131,859
62	Health Care and Social Assistance	15-1299	Computer Occupations, All Other	180	\$ 20.13	\$ 41,867	\$ 14.88	\$ 30,959	\$ 30,959	\$ 15.00	\$ 31,200
62	Health Care and Social Assistance	15-2051	Data Scientists	20	\$ 44.09	\$ 91,710	\$ 31.32	\$ 65,141	\$ 77,366	\$ 50.67	\$ 105,396
62	Health Care and Social Assistance	19-0000	Life, Physical, and Social Science Occupations	710	\$ 70.25	\$ 146,113	\$ 47.17	\$ 98,104	\$ 127,985	\$ 101.32	\$ 210,744
62	Health Care and Social Assistance	19-1042	Medical Scientists, Except Epidemiologists	20	\$ 56.01	\$ 116,492	\$ 40.75	\$ 84,759	\$ 110,363	\$ 64.77	\$ 134,726
62	Health Care and Social Assistance	19-2012	Physicists	40	\$ 123.04	\$ 255,913	\$ 106.23	\$ 220,961	\$ 224,613		
62	Health Care and Social Assistance	19-3033	Clinical and Counseling Psychologists	490	\$ 77.10	\$ 160,363	\$ 47.55	\$ 98,903	\$ 156,830	\$ 103.13	\$ 214,510
62	Health Care and Social Assistance	19-4021	Biological Technicians	40	\$ 30.85	\$ 64,168	\$ 29.25	\$ 60,842	\$ 60,890	\$ 35.18	\$ 73,167

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
62	Health Care and Social Assistance	19-5011	Occupational Health and Safety Specialists	30	\$ 50.84	\$ 105,756	\$ 40.65	\$ 84,558	\$ 109,511	\$ 58.19	\$ 121,033
62	Health Care and Social Assistance	21-0000	Community and Social Service Occupations	8,580	\$ 30.90	\$ 64,263	\$ 22.06	\$ 45,886	\$ 55,111	\$ 35.81	\$ 74,482
62	Health Care and Social Assistance	21-1015	Rehabilitation Counselors	210	\$ 24.23	\$ 50,396	\$ 18.01	\$ 37,460	\$ 40,496	\$ 24.47	\$ 50,889
62	Health Care and Social Assistance	21-1018	Substance abuse, behavioral disorder, and mental health counselors	2,220	\$ 34.58	\$ 71,921	\$ 23.24	\$ 48,335	\$ 61,183	\$ 37.46	\$ 77,916
62	Health Care and Social Assistance	21-1019	Counselors, All Other	120	\$ 39.02	\$ 81,159	\$ 24.96	\$ 51,917	\$ 65,300	\$ 48.02	\$ 99,886
62	Health Care and Social Assistance	21-1021	Child, Family, and School Social Workers	710	\$ 32.86	\$ 68,356	\$ 22.29	\$ 46,371	\$ 61,558	\$ 38.21	\$ 79,473
62	Health Care and Social Assistance	21-1022	Healthcare Social Workers	890	\$ 41.30	\$ 85,902	\$ 31.19	\$ 64,880	\$ 79,244	\$ 47.16	\$ 98,090
62	Health Care and Social Assistance	21-1023	Mental Health and Substance Abuse Social Workers	480	\$ 42.11	\$ 87,585	\$ 30.95	\$ 64,375	\$ 80,094	\$ 50.00	\$ 103,999
62	Health Care and Social Assistance	21-1029	Social Workers, All Other	50	\$ 20.84	\$ 43,338	\$ 17.61	\$ 36,624	\$ 38,136	\$ 22.20	\$ 46,180
62	Health Care and Social Assistance	21-1091	Health Education Specialists	140	\$ 38.59	\$ 80,264	\$ 27.36	\$ 56,898	\$ 81,453	\$ 45.47	\$ 94,578
62	Health Care and Social Assistance	21-1093	Social and Human Service Assistants	2,800	\$ 23.08	\$ 48,011	\$ 18.69	\$ 38,869	\$ 49,086	\$ 25.66	\$ 53,378
62	Health Care and Social Assistance	21-1094	Community Health Workers	210	\$ 29.65	\$ 61,662	\$ 21.81	\$ 45,375	\$ 50,856	\$ 29.36	\$ 61,067
62	Health Care and Social Assistance	21-1099	Community and Social Service Specialists, All Other	630	\$ 26.29	\$ 54,691	\$ 21.41	\$ 44,536	\$ 50,969	\$ 29.01	\$ 60,346
62	Health Care and Social Assistance	21-2011	Clergy	60	\$ 29.44	\$ 61,225	\$ 27.11	\$ 56,380	\$ 62,679	\$ 34.15	\$ 71,034
62	Health Care and Social Assistance	23-0000	Legal Occupations	20	\$ 68.73	\$ 142,956	\$ 27.48	\$ 57,152	\$ 101,366	\$ 81.67	\$ 169,879
62	Health Care and Social Assistance	23-1011	Lawyers	10	\$ 109.28	\$ 227,301	\$ 59.73	\$ 124,241	\$ 199,708		
62	Health Care and Social Assistance	25-0000	Educational Instruction and Library Occupations	5,510	\$ 23.24	\$ 48,344	\$ 14.56	\$ 30,280	\$ 36,448	\$ 23.11	\$ 48,078
62	Health Care and Social Assistance	25-2011	Preschool Teachers, Except Special Education	2,400	\$ 19.54	\$ 40,648	\$ 14.57	\$ 30,308	\$ 36,819	\$ 22.42	\$ 46,631
62	Health Care and Social Assistance	25-2059	Special Education Teachers, All Other	170		\$ 87,132		\$ 50,177	\$ 83,429		\$ 110,869
62	Health Care and Social Assistance	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	40	\$ 32.63	\$ 67,866	\$ 28.85	\$ 60,000	\$ 61,398	\$ 35.59	\$ 74,032
62	Health Care and Social Assistance	25-3021	Self-Enrichment Teachers	150	\$ 27.94	\$ 58,118	\$ 18.50	\$ 38,483	\$ 38,483	\$ 30.50	\$ 63,436
62	Health Care and Social Assistance	25-3099	Teachers and Instructors, All Other	70		\$ 45,843		\$ 39,048	\$ 39,998		\$ 56,198
62	Health Care and Social Assistance	25-9031	Instructional Coordinators	200	\$ 30.21	\$ 62,837	\$ 25.51	\$ 53,069	\$ 61,637	\$ 33.11	\$ 68,875
62	Health Care and Social Assistance	25-9045	Teaching Assistants, Except Postsecondary	2,000		\$ 33,362		\$ 29,800	\$ 31,459		\$ 36,179
62	Health Care and Social Assistance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	180	\$ 32.57	\$ 67,746	\$ 24.23	\$ 50,400	\$ 63,832	\$ 38.55	\$ 80,182
62	Health Care and Social Assistance	27-3031	Public Relations Specialists	90	\$ 34.58	\$ 71,931	\$ 24.96	\$ 51,917	\$ 67,879	\$ 41.65	\$ 86,625
62	Health Care and Social Assistance	27-3043	Writers and Authors	10	\$ 32.64	\$ 67,887	\$ 20.00	\$ 41,601	\$ 69,992	\$ 42.33	\$ 88,043
62	Health Care and Social Assistance	27-3091	Interpreters and Translators	40	\$ 30.90	\$ 64,280	\$ 23.34	\$ 48,546	\$ 62,396	\$ 38.55	\$ 80,182
62	Health Care and Social Assistance	29-0000	Healthcare Practitioners and Technical Occupations	46,910	\$ 56.66	\$ 117,852	\$ 37.14	\$ 77,247	\$ 99,378	\$ 61.13	\$ 127,142
62	Health Care and Social Assistance	29-1011	Chiropractors	210	\$ 49.85	\$ 103,690	\$ 35.16	\$ 73,132	\$ 74,058	\$ 57.55	\$ 119,712
62	Health Care and Social Assistance	29-1021	Dentists, General	1,010	\$ 82.33	\$ 171,254	\$ 37.44	\$ 77,875	\$ 147,549	\$ 105.44	\$ 219,309
62	Health Care and Social Assistance	29-1031	Dietitians and Nutritionists	450	\$ 39.70	\$ 82,568	\$ 36.10	\$ 75,090	\$ 79,465	\$ 45.37	\$ 94,369
62	Health Care and Social Assistance	29-1041	Optometrists	290	\$ 67.68	\$ 140,772	\$ 51.90	\$ 107,947	\$ 146,651	\$ 78.49	\$ 163,261
62	Health Care and Social Assistance	29-1051	Pharmacists	650	\$ 71.49	\$ 148,707	\$ 64.50	\$ 134,156	\$ 158,385	\$ 77.96	\$ 162,154
62	Health Care and Social Assistance	29-1071	Physician Assistants	830	\$ 75.20	\$ 156,421	\$ 65.29	\$ 135,794	\$ 150,725	\$ 80.74	\$ 167,936
62	Health Care and Social Assistance	29-1081	Podiatrists	110	\$ 62.67	\$ 130,353	\$ 47.46	\$ 98,713	\$ 112,983	\$ 81.38	\$ 169,277
62	Health Care and Social Assistance	29-1122	Occupational Therapists	1,200	\$ 54.78	\$ 113,933	\$ 45.52	\$ 94,675	\$ 109,986	\$ 62.50	\$ 129,993
62	Health Care and Social Assistance	29-1123	Physical Therapists	2,170	\$ 54.41	\$ 113,174	\$ 46.24	\$ 96,181	\$ 104,718	\$ 60.74	\$ 126,339
62	Health Care and Social Assistance	29-1124	Radiation Therapists	130	\$ 56.68	\$ 117,886	\$ 48.70	\$ 101,304	\$ 119,641	\$ 64.43	\$ 134,023
62	Health Care and Social Assistance	29-1125	Recreational Therapists	60	\$ 36.29	\$ 75,476	\$ 29.58	\$ 61,530	\$ 71,886	\$ 46.04	\$ 95,758
62	Health Care and Social Assistance	29-1126	Respiratory Therapists	620	\$ 44.07	\$ 91,673	\$ 40.56	\$ 84,366	\$ 92,387	\$ 48.56	\$ 101,002
62	Health Care and Social Assistance	29-1127	Speech-Language Pathologists	940	\$ 60.75	\$ 126,357	\$ 40.28	\$ 83,786	\$ 121,333	\$ 84.63	\$ 176,038
62	Health Care and Social Assistance	29-1128	Exercise Physiologists	20	\$ 32.58	\$ 67,756	\$ 28.22	\$ 58,707	\$ 60,863	\$ 34.97	\$ 72,740
62	Health Care and Social Assistance	29-1129	Therapists, All Other	500	\$ 37.04	\$ 77,036	\$ 25.00	\$ 52,000	\$ 65,383	\$ 45.00	\$ 93,600
62	Health Care and Social Assistance	29-1141	Registered Nurses	16,820	\$ 50.43	\$ 104,895	\$ 45.90	\$ 95,482	\$ 102,501	\$ 60.52	\$ 125,874
62	Health Care and Social Assistance	29-1151	Nurse Anesthetists	200	\$ 124.85	\$ 259,682	\$ 104.23	\$ 216,796			
62	Health Care and Social Assistance	29-1161	Nurse Midwives	70	\$ 67.06	\$ 139,485	\$ 61.56	\$ 128,050	\$ 128,051	\$ 73.14	\$ 152,132

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	29-1171	Nurse Practitioners	1,310	\$ 72.25	\$ 150,289	\$ 62.90	\$ 130,840	\$ 155,148	\$ 80.11	\$ 166,637
62	Health Care and Social Assistance	29-1181	Audiologists	10	\$ 53.80	\$ 111,904	\$ 48.99	\$ 101,892	\$ 103,243	\$ 61.05	\$ 126,988
62	Health Care and Social Assistance	29-1211	Anesthesiologists	300							
62	Health Care and Social Assistance	29-1212	Cardiologists	180	\$ 158.58	\$ 329,844	\$ 15.62	\$ 32,490			
62	Health Care and Social Assistance	29-1214	Emergency Medicine Physicians	100							
62	Health Care and Social Assistance	29-1215	Family Medicine Physicians	1,160	\$ 100.48	\$ 208,993	\$ 48.08	\$ 100,007	\$ 214,413		
62	Health Care and Social Assistance	29-1216	General Internal Medicine Physicians	480	\$ 117.90	\$ 245,237	\$ 37.86	\$ 78,757	\$ 219,158		
62	Health Care and Social Assistance	29-1217	Neurologists	80	\$ 95.31	\$ 198,239	\$ 38.50	\$ 80,070			
62	Health Care and Social Assistance	29-1218	Obstetricians and Gynecologists	140	\$ 104.42	\$ 217,204	\$ 33.93	\$ 70,566	\$ 212,483		
62	Health Care and Social Assistance	29-1221	Pediatricians, General	220	\$ 102.23	\$ 212,628	\$ 81.17	\$ 168,832	\$ 195,182	\$ 111.73	\$ 232,399
62	Health Care and Social Assistance	29-1222	Physicians, Pathologists	10	\$ 170.27	\$ 354,158					
62	Health Care and Social Assistance	29-1223	Psychiatrists	100	\$ 133.50	\$ 277,683	\$ 113.75	\$ 236,591			
62	Health Care and Social Assistance	29-1224	Radiologists	450	\$ 131.70	\$ 273,938	\$ 104.13	\$ 216,597			
62	Health Care and Social Assistance	29-1229	Physicians, All Other	1,490	\$ 108.63	\$ 225,959	\$ 36.98	\$ 76,909	\$ 222,256		
62	Health Care and Social Assistance	29-1241	Ophthalmologists, Except Pediatric	70	\$ 135.71	\$ 282,278	\$ 70.60	\$ 146,853			
62	Health Care and Social Assistance	29-1242	Orthopedic Surgeons, Except Pediatric	30							
62	Health Care and Social Assistance	29-1249	Surgeons, All Other	170	\$ 263.38	\$ 547,829					
62	Health Care and Social Assistance	29-1291	Acupuncturists	150	\$ 45.92	\$ 95,516	\$ 39.06	\$ 81,239	\$ 91,787	\$ 56.92	\$ 118,399
62	Health Care and Social Assistance	29-1292	Dental Hygienists	1,380	\$ 46.41	\$ 96,531	\$ 47.22	\$ 98,214	\$ 99,347	\$ 48.05	\$ 99,935
62	Health Care and Social Assistance	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	20	\$ 79.95	\$ 166,302	\$ 66.44	\$ 138,205	\$ 138,205	\$ 103.02	\$ 214,278
62	Health Care and Social Assistance	29-2010	Clinical Laboratory Technologists and Technicians	980	\$ 33.99	\$ 70,709	\$ 26.90	\$ 55,954	\$ 66,102	\$ 38.55	\$ 80,175
62	Health Care and Social Assistance	29-2031	Cardiovascular Technologists and Technicians	330	\$ 37.21	\$ 77,388	\$ 28.69	\$ 59,684	\$ 82,190	\$ 44.98	\$ 93,561
62	Health Care and Social Assistance	29-2032	Diagnostic Medical Sonographers	590	\$ 44.50	\$ 92,553	\$ 39.32	\$ 81,794	\$ 92,290	\$ 48.50	\$ 100,876
62	Health Care and Social Assistance	29-2033	Nuclear Medicine Technologists	110	\$ 51.45	\$ 107,017	\$ 48.09	\$ 100,026	\$ 103,407	\$ 55.66	\$ 115,780
62	Health Care and Social Assistance	29-2034	Radiologic Technologists and Technicians	1,430	\$ 40.77	\$ 84,805	\$ 36.99	\$ 76,936	\$ 82,733	\$ 47.45	\$ 98,693
62	Health Care and Social Assistance	29-2035	Magnetic Resonance Imaging Technologists	280	\$ 49.56	\$ 103,087	\$ 46.37	\$ 96,460	\$ 101,189	\$ 50.90	\$ 105,877
62	Health Care and Social Assistance	29-2036	Medical Dosimetrists	40	\$ 78.19	\$ 162,638	\$ 72.12	\$ 150,006	\$ 158,985	\$ 80.75	\$ 167,969
62	Health Care and Social Assistance	29-2042	Emergency Medical Technicians	810	\$ 23.11	\$ 48,075	\$ 21.33	\$ 44,375	\$ 46,519	\$ 23.94	\$ 49,802
62	Health Care and Social Assistance	29-2051	Dietetic Technicians	150	\$ 17.90	\$ 37,235	\$ 14.16	\$ 29,457	\$ 36,509	\$ 18.38	\$ 38,234
62	Health Care and Social Assistance	29-2052	Pharmacy Technicians	540	\$ 25.27	\$ 52,566	\$ 23.04	\$ 47,924	\$ 49,624	\$ 27.97	\$ 58,177
62	Health Care and Social Assistance	29-2053	Psychiatric Technicians	230	\$ 26.06	\$ 54,215	\$ 23.00	\$ 47,842	\$ 59,182	\$ 28.84	\$ 59,992
62	Health Care and Social Assistance	29-2055	Surgical Technologists	590	\$ 35.44	\$ 73,706	\$ 30.29	\$ 62,995	\$ 79,607	\$ 40.25	\$ 83,717
62	Health Care and Social Assistance	29-2057	Ophthalmic Medical Technicians	460	\$ 23.12	\$ 48,090	\$ 17.78	\$ 36,992	\$ 49,227	\$ 27.94	\$ 58,113
62	Health Care and Social Assistance	29-2061	Licensed Practical and Licensed Vocational Nurses	3,490	\$ 32.22	\$ 67,018	\$ 29.86	\$ 62,118	\$ 65,136	\$ 35.10	\$ 73,006
62	Health Care and Social Assistance	29-2072	Medical Records Specialists	650	\$ 30.26	\$ 62,950	\$ 23.17	\$ 48,202	\$ 54,081	\$ 34.82	\$ 72,431
62	Health Care and Social Assistance	29-2081	Opticians, Dispensing	200	\$ 26.97	\$ 56,106	\$ 21.07	\$ 43,815	\$ 56,982	\$ 32.25	\$ 67,082
62	Health Care and Social Assistance	29-2099	Health Technologists and Technicians, All Other	940	\$ 29.21	\$ 60,752	\$ 22.79	\$ 47,394	\$ 54,583	\$ 29.87	\$ 62,126
62	Health Care and Social Assistance	29-9021	Health Information Technologists and Medical Registrars	200	\$ 45.44	\$ 94,522	\$ 29.51	\$ 61,379	\$ 104,169	\$ 63.41	\$ 131,885
62	Health Care and Social Assistance	29-9092	Genetic Counselors	10	\$ 47.97	\$ 99,776	\$ 43.45	\$ 90,383	\$ 104,305	\$ 51.20	\$ 106,498
62	Health Care and Social Assistance	29-9093	Surgical Assistants	100	\$ 48.35	\$ 100,559	\$ 36.15	\$ 75,183	\$ 99,508	\$ 65.40	\$ 136,037
62	Health Care and Social Assistance	29-9099	Healthcare Practitioners and Technical Workers, All Other	230	\$ 37.85	\$ 78,728	\$ 23.81	\$ 49,515	\$ 87,184	\$ 41.92	\$ 87,185
62	Health Care and Social Assistance	31-0000	Healthcare Support Occupations	41,270	\$ 19.73	\$ 41,028	\$ 16.84	\$ 35,025	\$ 39,131	\$ 22.10	\$ 45,977
62	Health Care and Social Assistance	31-1120	Home Health and Personal Care Aides	22,920	\$ 17.90	\$ 37,241	\$ 14.92	\$ 31,025	\$ 36,419	\$ 19.40	\$ 40,356
62	Health Care and Social Assistance	31-1131	Nursing Assistants	6,750	\$ 20.70	\$ 43,047	\$ 18.90	\$ 39,308	\$ 40,342	\$ 21.81	\$ 45,365
62	Health Care and Social Assistance	31-1132	Orderlies	440	\$ 18.43	\$ 38,325	\$ 17.23	\$ 35,837	\$ 37,163	\$ 18.31	\$ 38,090
62	Health Care and Social Assistance	31-1133	Psychiatric Aides	140	\$ 20.24	\$ 42,094	\$ 17.98	\$ 37,407	\$ 37,777	\$ 21.78	\$ 45,293
62	Health Care and Social Assistance	31-2011	Occupational Therapy Assistants	360	\$ 35.27	\$ 73,365	\$ 30.18	\$ 62,783	\$ 72,583	\$ 37.46	\$ 77,915

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	31-2021	Physical Therapist Assistants	650	\$ 31.81	\$ 66,155	\$ 28.31	\$ 58,891	\$ 73,324	\$ 37.06	\$ 77,094
62	Health Care and Social Assistance	31-2022	Physical Therapist Aides	910	\$ 16.92	\$ 35,187	\$ 14.13	\$ 29,390	\$ 30,118	\$ 19.15	\$ 39,823
62	Health Care and Social Assistance	31-9011	Massage Therapists	170	\$ 24.20	\$ 50,327	\$ 20.34	\$ 42,302	\$ 45,906	\$ 26.44	\$ 54,992
62	Health Care and Social Assistance	31-9091	Dental Assistants	2,400	\$ 22.76	\$ 47,334	\$ 17.87	\$ 37,168	\$ 47,062	\$ 23.68	\$ 49,262
62	Health Care and Social Assistance	31-9092	Medical Assistants	4,440	\$ 21.69	\$ 45,109	\$ 17.99	\$ 37,414	\$ 45,411	\$ 23.16	\$ 48,175
62	Health Care and Social Assistance	31-9093	Medical Equipment Preparers	510	\$ 26.05	\$ 54,180	\$ 22.59	\$ 46,988	\$ 53,107	\$ 29.17	\$ 60,670
62	Health Care and Social Assistance	31-9094	Medical Transcriptionists	180	\$ 24.29	\$ 50,520	\$ 20.51	\$ 42,670	\$ 48,822	\$ 28.07	\$ 58,395
62	Health Care and Social Assistance	31-9097	Phlebotomists	830	\$ 21.72	\$ 45,179	\$ 19.20	\$ 39,928	\$ 46,226	\$ 23.21	\$ 48,280
62	Health Care and Social Assistance	31-9099	Healthcare Support Workers, All Other	560	\$ 23.81	\$ 49,535	\$ 19.44	\$ 40,434	\$ 49,353	\$ 27.46	\$ 57,107
62	Health Care and Social Assistance	33-0000	Protective Service Occupations	670	\$ 20.11	\$ 41,823	\$ 17.88	\$ 37,191	\$ 38,592	\$ 21.93	\$ 45,618
62	Health Care and Social Assistance	33-1091	First-Line Supervisors of Security Workers	60	\$ 31.17	\$ 64,835	\$ 28.38	\$ 59,035	\$ 64,703	\$ 33.02	\$ 68,685
62	Health Care and Social Assistance	33-9032	Security Guards	570	\$ 19.38	\$ 40,304	\$ 17.99	\$ 37,412	\$ 38,592	\$ 21.32	\$ 44,354
62	Health Care and Social Assistance	35-0000	Food Preparation and Serving Related Occupations	3,550	\$ 18.73	\$ 38,966	\$ 15.64	\$ 32,537	\$ 36,116	\$ 20.85	\$ 43,371
62	Health Care and Social Assistance	35-1011	Chefs and Head Cooks	50	\$ 38.40	\$ 79,878	\$ 34.14	\$ 71,020	\$ 77,358	\$ 46.35	\$ 96,402
62	Health Care and Social Assistance	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	180	\$ 28.81	\$ 59,933	\$ 23.10	\$ 48,047	\$ 59,676	\$ 32.90	\$ 68,426
62	Health Care and Social Assistance	35-2012	Cooks, Institution and Cafeteria	800	\$ 21.66	\$ 45,058	\$ 18.16	\$ 37,783	\$ 44,681	\$ 23.66	\$ 49,204
62	Health Care and Social Assistance	35-2021	Food Preparation Workers	110	\$ 17.66	\$ 36,728	\$ 14.13	\$ 29,390	\$ 35,784	\$ 19.83	\$ 41,242
62	Health Care and Social Assistance	35-3023	Fast Food and Counter Workers	20	\$ 17.42	\$ 36,234	\$ 15.33	\$ 31,891	\$ 34,852	\$ 17.83	\$ 37,091
62	Health Care and Social Assistance	35-3041	Food Servers, Nonrestaurant	2,010	\$ 16.59	\$ 34,501	\$ 15.00	\$ 31,199	\$ 34,052	\$ 17.43	\$ 36,244
62	Health Care and Social Assistance	35-9021	Dishwashers	100	\$ 15.45	\$ 32,131	\$ 14.72	\$ 30,623	\$ 31,497	\$ 15.16	\$ 31,536
62	Health Care and Social Assistance	35-9099	Food Preparation and Serving Related Workers, All Other	130	\$ 18.79	\$ 39,075	\$ 17.76	\$ 36,948	\$ 36,948	\$ 20.51	\$ 42,655
62	Health Care and Social Assistance	37-0000	Building and Grounds Cleaning and Maintenance Occupations	2,070	\$ 18.42	\$ 38,306	\$ 16.20	\$ 33,700	\$ 36,694	\$ 18.79	\$ 39,082
62	Health Care and Social Assistance	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	110	\$ 29.64	\$ 61,653	\$ 24.59	\$ 51,151	\$ 62,482	\$ 34.48	\$ 71,712
62	Health Care and Social Assistance	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	670	\$ 18.40	\$ 38,270	\$ 16.61	\$ 34,547	\$ 36,730	\$ 18.31	\$ 38,082
62	Health Care and Social Assistance	37-2012	Maids and Housekeeping Cleaners	1,270	\$ 17.43	\$ 36,251	\$ 15.65	\$ 32,561	\$ 35,656	\$ 18.24	\$ 37,942
62	Health Care and Social Assistance	37-3011	Landscaping and Groundskeeping Workers	10	\$ 19.71	\$ 40,993	\$ 18.50	\$ 38,474	\$ 39,248	\$ 22.27	\$ 46,319
62	Health Care and Social Assistance	39-0000	Personal Care and Service Occupations	3,790	\$ 17.62	\$ 36,639	\$ 14.29	\$ 29,730	\$ 33,805	\$ 17.92	\$ 37,276
62	Health Care and Social Assistance	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	170	\$ 29.42	\$ 61,195	\$ 26.38	\$ 54,863	\$ 60,095	\$ 31.86	\$ 66,264
62	Health Care and Social Assistance	39-1022	First-Line Supervisors of Personal Service Workers	130	\$ 24.00	\$ 49,925	\$ 18.50	\$ 38,474	\$ 47,330	\$ 23.14	\$ 48,129
62	Health Care and Social Assistance	39-5012	Hairdressers, Hairstylists, and Cosmetologists	10	\$ 22.29	\$ 46,359	\$ 16.67	\$ 34,672	\$ 46,155	\$ 24.74	\$ 51,458
62	Health Care and Social Assistance	39-6012	Concierges	150	\$ 17.21	\$ 35,805	\$ 15.07	\$ 31,354	\$ 34,176	\$ 18.22	\$ 37,903
62	Health Care and Social Assistance	39-9011	Childcare Workers	2,020	\$ 15.72	\$ 32,697	\$ 14.16	\$ 29,456	\$ 29,846	\$ 17.57	\$ 36,545
62	Health Care and Social Assistance	39-9031	Exercise Trainers and Group Fitness Instructors	50	\$ 26.72	\$ 55,579	\$ 23.41	\$ 48,699	\$ 52,603	\$ 27.76	\$ 57,750
62	Health Care and Social Assistance	39-9032	Recreation Workers	960	\$ 16.84	\$ 35,029	\$ 15.38	\$ 31,980	\$ 33,918	\$ 17.38	\$ 36,150
62	Health Care and Social Assistance	41-0000	Sales and Related Occupations	420	\$ 25.82	\$ 53,714	\$ 17.10	\$ 35,573	\$ 48,281	\$ 30.45	\$ 63,344
62	Health Care and Social Assistance	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 30.02	\$ 62,434	\$ 22.38	\$ 46,540	\$ 60,389	\$ 37.91	\$ 78,843
62	Health Care and Social Assistance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	40	\$ 31.33	\$ 65,174	\$ 26.44	\$ 54,995	\$ 54,995	\$ 26.44	\$ 54,995
62	Health Care and Social Assistance	41-2011	Cashiers	40	\$ 18.66	\$ 38,810	\$ 18.02	\$ 37,489	\$ 37,508	\$ 20.51	\$ 42,658
62	Health Care and Social Assistance	41-2031	Retail Salespersons	160	\$ 18.04	\$ 37,516	\$ 14.68	\$ 30,535	\$ 35,573	\$ 23.00	\$ 47,840
62	Health Care and Social Assistance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	140	\$ 33.16	\$ 68,964	\$ 27.67	\$ 57,553	\$ 66,137	\$ 38.65	\$ 80,400
62	Health Care and Social Assistance	43-0000	Office and Administrative Support Occupations	21,410	\$ 22.99	\$ 47,817	\$ 18.45	\$ 38,381	\$ 45,880	\$ 25.43	\$ 52,887
62	Health Care and Social Assistance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	2,470	\$ 32.32	\$ 67,224	\$ 24.35	\$ 50,648	\$ 61,349	\$ 36.55	\$ 76,019
62	Health Care and Social Assistance	43-2011	Switchboard Operators, Including Answering Service	140	\$ 19.30	\$ 40,143	\$ 17.50	\$ 36,402	\$ 37,964	\$ 19.73	\$ 41,037
62	Health Care and Social Assistance	43-2021	Telephone Operators	40	\$ 19.15	\$ 39,822	\$ 17.56	\$ 36,531	\$ 36,592	\$ 21.09	\$ 43,875
62	Health Care and Social Assistance	43-3011	Bill and Account Collectors	50	\$ 23.22	\$ 48,300	\$ 22.00	\$ 45,753	\$ 45,756	\$ 22.39	\$ 46,581
62	Health Care and Social Assistance	43-3021	Billing and Posting Clerks	1,560	\$ 24.10	\$ 50,121	\$ 21.23	\$ 44,166	\$ 48,568	\$ 28.49	\$ 59,250
62	Health Care and Social Assistance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	480	\$ 26.64	\$ 55,403	\$ 22.01	\$ 45,776	\$ 54,986	\$ 28.99	\$ 60,295

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	43-3051	Payroll and Timekeeping Clerks	80	\$ 27.61	\$ 57,432	\$ 21.82	\$ 45,390	\$ 54,086	\$ 31.12	\$ 64,737
62	Health Care and Social Assistance	43-3061	Procurement Clerks	20	\$ 23.92	\$ 49,754	\$ 20.00	\$ 41,598	\$ 47,963	\$ 28.67	\$ 59,629
62	Health Care and Social Assistance	43-4041	Credit Authorizers, Checkers, and Clerks	40	\$ 25.41	\$ 52,846	\$ 23.47	\$ 48,816	\$ 51,045	\$ 27.53	\$ 57,257
62	Health Care and Social Assistance	43-4051	Customer Service Representatives	1,180	\$ 23.47	\$ 48,808	\$ 20.95	\$ 43,566	\$ 49,010	\$ 24.24	\$ 50,426
62	Health Care and Social Assistance	43-4061	Eligibility Interviewers, Government Programs	20	\$ 25.26	\$ 52,538	\$ 23.73	\$ 49,358	\$ 49,361	\$ 28.79	\$ 59,883
62	Health Care and Social Assistance	43-4071	File Clerks	310	\$ 18.20	\$ 37,847	\$ 15.00	\$ 31,208	\$ 36,665	\$ 20.66	\$ 42,972
62	Health Care and Social Assistance	43-4111	Interviewers, Except Eligibility and Loan	740	\$ 21.53	\$ 44,788	\$ 18.92	\$ 39,360	\$ 45,188	\$ 22.02	\$ 45,806
62	Health Care and Social Assistance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	290	\$ 24.38	\$ 50,708	\$ 21.58	\$ 44,879	\$ 50,093	\$ 27.79	\$ 57,801
62	Health Care and Social Assistance	43-4171	Receptionists and Information Clerks	6,440	\$ 19.97	\$ 41,537	\$ 17.20	\$ 35,778	\$ 39,268	\$ 22.27	\$ 46,324
62	Health Care and Social Assistance	43-4199	Information and Record Clerks, All Other	190	\$ 23.93	\$ 49,778	\$ 20.20	\$ 42,020	\$ 51,667	\$ 27.46	\$ 57,123
62	Health Care and Social Assistance	43-5021	Couriers and Messengers	110	\$ 19.94	\$ 41,477	\$ 17.77	\$ 36,955	\$ 38,567	\$ 22.43	\$ 46,656
62	Health Care and Social Assistance	43-5032	Dispatchers, Except Police, Fire, and Ambulance	110	\$ 21.87	\$ 45,485	\$ 20.68	\$ 43,018	\$ 43,260	\$ 25.46	\$ 52,964
62	Health Care and Social Assistance	43-5061	Production, Planning, and Expediting Clerks	180	\$ 25.73	\$ 53,517	\$ 22.41	\$ 46,604	\$ 48,944	\$ 29.41	\$ 61,172
62	Health Care and Social Assistance	43-5071	Shipping, Receiving, and Inventory Clerks	170	\$ 21.51	\$ 44,746	\$ 18.64	\$ 38,772	\$ 44,868	\$ 22.46	\$ 46,710
62	Health Care and Social Assistance	43-6011	Executive Secretaries and Executive Administrative Assistants	300	\$ 32.79	\$ 68,200	\$ 28.19	\$ 58,638	\$ 63,830	\$ 36.08	\$ 75,047
62	Health Care and Social Assistance	43-6013	Medical Secretaries and Administrative Assistants	2,750	\$ 22.09	\$ 45,955	\$ 18.83	\$ 39,162	\$ 46,500	\$ 23.88	\$ 49,667
62	Health Care and Social Assistance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	1,430	\$ 21.66	\$ 45,061	\$ 18.70	\$ 38,902	\$ 44,878	\$ 23.16	\$ 48,169
62	Health Care and Social Assistance	43-9021	Data Entry Keyers	40	\$ 17.28	\$ 35,952	\$ 15.00	\$ 31,200	\$ 33,249	\$ 18.95	\$ 39,414
62	Health Care and Social Assistance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 19.78	\$ 41,135	\$ 18.65	\$ 38,797	\$ 39,475	\$ 19.11	\$ 39,753
62	Health Care and Social Assistance	43-9061	Office Clerks, General	2,030	\$ 21.05	\$ 43,788	\$ 17.68	\$ 36,773	\$ 41,735	\$ 23.45	\$ 48,780
62	Health Care and Social Assistance	43-9071	Office Machine Operators, Except Computer	40	\$ 16.46	\$ 34,245	\$ 14.13	\$ 29,390	\$ 29,983	\$ 17.95	\$ 37,333
62	Health Care and Social Assistance	43-9199	Office and Administrative Support Workers, All Other	100	\$ 25.76	\$ 53,591	\$ 22.00	\$ 45,760	\$ 45,761	\$ 30.39	\$ 63,219
62	Health Care and Social Assistance	47-0000	Construction and Extraction Occupations	110	\$ 34.14	\$ 71,021	\$ 30.50	\$ 63,436	\$ 72,260	\$ 37.78	\$ 78,576
62	Health Care and Social Assistance	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	20	\$ 34.71	\$ 72,193	\$ 28.00	\$ 58,240	\$ 71,863	\$ 35.39	\$ 73,615
62	Health Care and Social Assistance	47-2031	Carpenters	30	\$ 34.34	\$ 71,434	\$ 32.10	\$ 66,762	\$ 73,568	\$ 35.64	\$ 74,137
62	Health Care and Social Assistance	47-2111	Electricians	30	\$ 37.87	\$ 78,762	\$ 34.54	\$ 71,852	\$ 80,574	\$ 40.02	\$ 83,252
62	Health Care and Social Assistance	47-2141	Painters, Construction and Maintenance	20	\$ 26.03	\$ 54,147	\$ 21.61	\$ 44,955	\$ 57,689	\$ 30.10	\$ 62,600
62	Health Care and Social Assistance	47-2152	Plumbers, Pipefitters, and Steamfitters	10	\$ 35.41	\$ 73,649	\$ 33.51	\$ 69,707	\$ 70,806	\$ 36.30	\$ 75,514
62	Health Care and Social Assistance	49-0000	Installation, Maintenance, and Repair Occupations	800	\$ 28.75	\$ 59,800	\$ 22.58	\$ 46,972	\$ 59,092	\$ 34.87	\$ 72,537
62	Health Care and Social Assistance	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	120	\$ 37.25	\$ 77,490	\$ 29.90	\$ 62,183	\$ 75,838	\$ 42.52	\$ 88,433
62	Health Care and Social Assistance	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	20	\$ 34.81	\$ 72,409	\$ 31.34	\$ 65,194	\$ 75,562	\$ 37.16	\$ 77,297
62	Health Care and Social Assistance	49-9062	Medical Equipment Repairers	40	\$ 33.99	\$ 70,702	\$ 29.69	\$ 61,754	\$ 73,558	\$ 38.18	\$ 79,422
62	Health Care and Social Assistance	49-9071	Maintenance and Repair Workers, General	600	\$ 26.45	\$ 55,022	\$ 21.58	\$ 44,888	\$ 54,704	\$ 30.12	\$ 62,648
62	Health Care and Social Assistance	51-0000	Production Occupations	250	\$ 27.12	\$ 56,401	\$ 16.94	\$ 35,231	\$ 43,914	\$ 35.85	\$ 74,578
62	Health Care and Social Assistance	51-1011	First-Line Supervisors of Production and Operating Workers	10	\$ 39.30	\$ 81,748	\$ 19.81	\$ 41,195	\$ 81,528	\$ 50.02	\$ 104,040
62	Health Care and Social Assistance	51-6011	Laundry and Dry-Cleaning Workers	120	\$ 17.57	\$ 36,553	\$ 15.22	\$ 31,652	\$ 36,049	\$ 19.82	\$ 41,231
62	Health Care and Social Assistance	51-8021	Stationary Engineers and Boiler Operators	90	\$ 37.53	\$ 78,055	\$ 33.38	\$ 69,433	\$ 74,578	\$ 38.17	\$ 79,386
62	Health Care and Social Assistance	53-0000	Transportation and Material Moving Occupations	840	\$ 18.99	\$ 39,491	\$ 16.14	\$ 33,575	\$ 37,808	\$ 20.00	\$ 41,600
62	Health Care and Social Assistance	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	40	\$ 30.87	\$ 64,209	\$ 23.56	\$ 49,002	\$ 65,249	\$ 35.24	\$ 73,299
62	Health Care and Social Assistance	53-3032	Heavy and Tractor-Trailer Truck Drivers	10	\$ 21.65	\$ 45,027	\$ 19.62	\$ 40,816	\$ 47,154	\$ 23.13	\$ 48,107
62	Health Care and Social Assistance	53-3033	Light Truck Drivers	70	\$ 16.42	\$ 34,155	\$ 14.13	\$ 29,390	\$ 33,437	\$ 17.67	\$ 36,750
62	Health Care and Social Assistance	53-3053	Shuttle Drivers and Chauffeurs	370	\$ 17.67	\$ 36,763	\$ 15.23	\$ 31,677	\$ 35,063	\$ 18.77	\$ 39,051
62	Health Care and Social Assistance	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	110	\$ 19.64	\$ 40,846	\$ 18.99	\$ 39,495	\$ 40,565	\$ 20.54	\$ 42,732
62	Health Care and Social Assistance	53-7065	Stockers and Order Fillers	80	\$ 19.27	\$ 40,082	\$ 17.09	\$ 35,554	\$ 37,944	\$ 21.25	\$ 44,206
71	Arts, Entertainment, and Recreation	00-0000	Total all occupations	16,610	\$ 25.94	\$ 53,947	\$ 15.15	\$ 31,505	\$ 38,181	\$ 28.98	\$ 60,280
71	Arts, Entertainment, and Recreation	11-0000	Management Occupations	1,170	\$ 58.14	\$ 120,921	\$ 33.76	\$ 70,218	\$ 93,934	\$ 64.80	\$ 134,780
71	Arts, Entertainment, and Recreation	11-1021	General and Operations Managers	440	\$ 63.94	\$ 132,991	\$ 33.57	\$ 69,829	\$ 92,413	\$ 74.66	\$ 155,286

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
71	Arts, Entertainment, and Recreation	11-3012	Administrative Services Managers	20	\$ 48.58	\$ 101,044	\$ 47.97	\$ 99,768	\$ 103,922	\$ 55.21	\$ 114,828
71	Arts, Entertainment, and Recreation	11-3013	Facilities Managers	60	\$ 67.65	\$ 140,722	\$ 62.50	\$ 130,000	\$ 130,000	\$ 68.27	\$ 142,003
71	Arts, Entertainment, and Recreation	11-3031	Financial Managers	30	\$ 96.32	\$ 200,352	\$ 63.03	\$ 131,102	\$ 178,348		
71	Arts, Entertainment, and Recreation	11-9051	Food Service Managers	60	\$ 41.58	\$ 86,479	\$ 34.06	\$ 70,836	\$ 79,241	\$ 47.42	\$ 98,637
71	Arts, Entertainment, and Recreation	11-9072	Entertainment and Recreation Managers, Except Gambling	410	\$ 41.25	\$ 85,807	\$ 29.48	\$ 61,328	\$ 76,902	\$ 50.00	\$ 104,000
71	Arts, Entertainment, and Recreation	11-9199	Managers, All Other	70	\$ 85.65	\$ 178,156	\$ 50.71	\$ 105,478	\$ 134,561	\$ 107.20	\$ 222,970
71	Arts, Entertainment, and Recreation	13-0000	Business and Financial Operations Occupations	370	\$ 44.51	\$ 92,588	\$ 30.99	\$ 64,452	\$ 81,994	\$ 50.60	\$ 105,252
71	Arts, Entertainment, and Recreation	13-1071	Human Resources Specialists	30	\$ 41.95	\$ 87,261	\$ 37.64	\$ 78,298	\$ 83,439	\$ 49.83	\$ 103,644
71	Arts, Entertainment, and Recreation	13-1121	Meeting, Convention, and Event Planners	60	\$ 30.52	\$ 63,479	\$ 28.40	\$ 59,072	\$ 64,586	\$ 31.40	\$ 65,308
71	Arts, Entertainment, and Recreation	13-1161	Market Research Analysts and Marketing Specialists	80	\$ 42.09	\$ 87,555	\$ 29.05	\$ 60,417	\$ 81,994	\$ 52.26	\$ 108,700
71	Arts, Entertainment, and Recreation	13-2011	Accountants and Auditors	70	\$ 46.53	\$ 96,788	\$ 39.19	\$ 81,522	\$ 96,411	\$ 56.79	\$ 118,121
71	Arts, Entertainment, and Recreation	15-0000	Computer and Mathematical Occupations	100	\$ 57.17	\$ 118,922	\$ 30.28	\$ 62,973	\$ 103,633	\$ 80.40	\$ 167,239
71	Arts, Entertainment, and Recreation	25-0000	Educational Instruction and Library Occupations	210	\$ 28.03	\$ 58,310	\$ 15.61	\$ 32,472	\$ 47,978	\$ 34.69	\$ 72,160
71	Arts, Entertainment, and Recreation	25-3021	Self-Enrichment Teachers	150	\$ 30.48	\$ 63,393	\$ 17.38	\$ 36,148	\$ 52,555	\$ 39.43	\$ 82,009
71	Arts, Entertainment, and Recreation	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,100	\$ 43.13	\$ 89,711	\$ 22.64	\$ 47,101	\$ 63,549	\$ 47.83	\$ 99,491
71	Arts, Entertainment, and Recreation	27-1027	Set and Exhibit Designers	60	\$ 38.05	\$ 79,143	\$ 29.64	\$ 61,654	\$ 91,647	\$ 44.09	\$ 91,701
71	Arts, Entertainment, and Recreation	27-2012	Producers and Directors	40	\$ 49.57	\$ 103,098	\$ 31.73	\$ 66,001	\$ 66,010	\$ 47.65	\$ 99,117
71	Arts, Entertainment, and Recreation	27-2021	Athletes and Sports Competitors	50		\$ 193,589		\$ 201,053	\$ 204,448		
71	Arts, Entertainment, and Recreation	27-2022	Coaches and Scouts	500		\$ 97,109		\$ 52,651	\$ 76,492		\$ 99,491
71	Arts, Entertainment, and Recreation	27-2042	Musicians and Singers	60	\$ 38.21		\$ 22.89			\$ 44.16	
71	Arts, Entertainment, and Recreation	27-2091	Disc Jockeys, Except Radio	20	\$ 44.75		\$ 23.96			\$ 63.69	
71	Arts, Entertainment, and Recreation	27-2099	Entertainers and Performers, Sports and Related Workers, All Other	40	\$ 27.50		\$ 18.15			\$ 36.48	
71	Arts, Entertainment, and Recreation	27-3031	Public Relations Specialists	20	\$ 25.27	\$ 52,557	\$ 22.57	\$ 46,950	\$ 46,978	\$ 24.28	\$ 50,507
71	Arts, Entertainment, and Recreation	27-4011	Audio and Video Technicians	40	\$ 25.68	\$ 53,410	\$ 16.71	\$ 34,764	\$ 48,925	\$ 26.50	\$ 55,113
71	Arts, Entertainment, and Recreation	27-4014	Sound Engineering Technicians	10	\$ 22.96	\$ 47,749	\$ 18.43	\$ 38,343	\$ 40,118	\$ 26.99	\$ 56,133
71	Arts, Entertainment, and Recreation	27-4015	Lighting Technicians	10	\$ 24.86	\$ 51,702	\$ 25.00	\$ 52,000	\$ 52,001	\$ 25.00	\$ 52,002
71	Arts, Entertainment, and Recreation	27-4021	Photographers	20	\$ 17.45	\$ 36,299	\$ 15.00	\$ 31,200	\$ 36,159	\$ 17.38	\$ 36,160
71	Arts, Entertainment, and Recreation	29-0000	Healthcare Practitioners and Technical Occupations	60	\$ 23.85	\$ 49,598	\$ 15.05	\$ 31,304	\$ 31,304	\$ 26.58	\$ 55,282
71	Arts, Entertainment, and Recreation	31-0000	Healthcare Support Occupations	40	\$ 34.50	\$ 71,766	\$ 19.25	\$ 40,050	\$ 79,003	\$ 41.45	\$ 86,223
71	Arts, Entertainment, and Recreation	31-9011	Massage Therapists	40	\$ 34.50	\$ 71,766	\$ 19.25	\$ 40,050	\$ 79,003	\$ 41.45	\$ 86,223
71	Arts, Entertainment, and Recreation	33-0000	Protective Service Occupations	570	\$ 18.16	\$ 37,768	\$ 14.39	\$ 29,935	\$ 35,172	\$ 17.68	\$ 36,780
71	Arts, Entertainment, and Recreation	33-1099	First-Line Supervisors of Protective Service Workers, All Other	20	\$ 27.06	\$ 56,293	\$ 19.74	\$ 41,065	\$ 52,248	\$ 28.10	\$ 58,452
71	Arts, Entertainment, and Recreation	33-9032	Security Guards	130	\$ 22.10	\$ 45,967	\$ 16.30	\$ 33,911	\$ 38,804	\$ 27.34	\$ 56,859
71	Arts, Entertainment, and Recreation	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	380	\$ 15.48	\$ 32,194	\$ 14.20	\$ 29,539	\$ 30,233	\$ 17.06	\$ 35,483
71	Arts, Entertainment, and Recreation	35-0000	Food Preparation and Serving Related Occupations	1,810	\$ 20.38	\$ 42,382	\$ 16.49	\$ 34,291	\$ 37,413	\$ 22.50	\$ 46,791
71	Arts, Entertainment, and Recreation	35-1011	Chefs and Head Cooks	60	\$ 44.66	\$ 92,901	\$ 33.86	\$ 70,437	\$ 91,326	\$ 58.31	\$ 121,288
71	Arts, Entertainment, and Recreation	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	120	\$ 27.68	\$ 57,571	\$ 23.81	\$ 49,516	\$ 50,991	\$ 30.94	\$ 64,361
71	Arts, Entertainment, and Recreation	35-2014	Cooks, Restaurant	250	\$ 20.76	\$ 43,175	\$ 18.04	\$ 37,530	\$ 38,692	\$ 23.52	\$ 48,911
71	Arts, Entertainment, and Recreation	35-2021	Food Preparation Workers	40	\$ 18.10	\$ 37,654	\$ 17.14	\$ 35,654	\$ 35,871	\$ 17.75	\$ 36,916
71	Arts, Entertainment, and Recreation	35-3011	Bartenders	160	\$ 20.66	\$ 42,964	\$ 17.11	\$ 35,593	\$ 38,019	\$ 22.50	\$ 46,790
71	Arts, Entertainment, and Recreation	35-3023	Fast Food and Counter Workers	310	\$ 17.27	\$ 35,920	\$ 16.22	\$ 33,733	\$ 35,527	\$ 18.21	\$ 37,883
71	Arts, Entertainment, and Recreation	35-3031	Waiters and Waitresses	510	\$ 20.33	\$ 42,289	\$ 16.66	\$ 34,659	\$ 37,763	\$ 23.05	\$ 47,941
71	Arts, Entertainment, and Recreation	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	140	\$ 16.00	\$ 33,280	\$ 14.29	\$ 29,718	\$ 31,981	\$ 16.87	\$ 35,097
71	Arts, Entertainment, and Recreation	35-9021	Dishwashers	80	\$ 16.66	\$ 34,645	\$ 15.50	\$ 32,247	\$ 35,075	\$ 17.03	\$ 35,432
71	Arts, Entertainment, and Recreation	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,170	\$ 19.38	\$ 40,317	\$ 15.00	\$ 31,200	\$ 36,370	\$ 21.26	\$ 44,218
71	Arts, Entertainment, and Recreation	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 28.32	\$ 58,905	\$ 23.08	\$ 48,013	\$ 68,890	\$ 33.61	\$ 69,918
71	Arts, Entertainment, and Recreation	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	70	\$ 35.65	\$ 74,149	\$ 29.69	\$ 61,747	\$ 77,912	\$ 40.50	\$ 84,236

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector										
71	Arts, Entertainment, and Recreation	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	550	\$ 17.18	\$ 35,742	\$ 14.63	\$ 30,438	\$ 34,392	\$ 18.36	\$ 38,188
71	Arts, Entertainment, and Recreation	37-3011	Landscaping and Groundskeeping Workers	520	\$ 18.91	\$ 39,327	\$ 16.40	\$ 34,119	\$ 36,703	\$ 20.65	\$ 42,947
71	Arts, Entertainment, and Recreation	39-0000	Personal Care and Service Occupations	5,730	\$ 20.99	\$ 43,664	\$ 14.82	\$ 30,818	\$ 35,077	\$ 22.46	\$ 46,719
71	Arts, Entertainment, and Recreation	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	460	\$ 22.70	\$ 47,209	\$ 18.09	\$ 37,618	\$ 46,103	\$ 24.10	\$ 50,136
71	Arts, Entertainment, and Recreation	39-1022	First-Line Supervisors of Personal Service Workers	90	\$ 25.14	\$ 52,298	\$ 18.36	\$ 38,180	\$ 42,954	\$ 30.14	\$ 62,688
71	Arts, Entertainment, and Recreation	39-3031	Ushers, Lobby Attendants, and Ticket Takers	140	\$ 16.54	\$ 34,409	\$ 14.13	\$ 29,390	\$ 35,713	\$ 17.38	\$ 36,150
71	Arts, Entertainment, and Recreation	39-3091	Amusement and Recreation Attendants	2,910	\$ 16.18	\$ 33,648	\$ 14.58	\$ 30,321	\$ 33,111	\$ 16.87	\$ 35,080
71	Arts, Entertainment, and Recreation	39-3092	Costume Attendants	20	\$ 19.74	\$ 41,068	\$ 19.04	\$ 39,603	\$ 40,490	\$ 22.40	\$ 46,591
71	Arts, Entertainment, and Recreation	39-3093	Locker Room, Coatroom, and Dressing Room Attendants	40	\$ 17.57	\$ 36,535	\$ 14.93	\$ 31,061	\$ 35,547	\$ 20.13	\$ 41,872
71	Arts, Entertainment, and Recreation	39-5012	Hairdressers, Hairstylists, and Cosmetologists	30	\$ 42.40	\$ 88,184	\$ 22.68	\$ 47,171	\$ 82,384	\$ 57.86	\$ 120,343
71	Arts, Entertainment, and Recreation	39-5092	Manicurists and Pedicurists	20	\$ 25.12	\$ 52,243	\$ 15.20	\$ 31,616	\$ 40,819	\$ 32.55	\$ 67,708
71	Arts, Entertainment, and Recreation	39-5094	Skincare Specialists	20	\$ 32.06	\$ 66,695	\$ 19.53	\$ 40,626	\$ 60,772	\$ 43.93	\$ 91,375
71	Arts, Entertainment, and Recreation	39-6012	Concierges	20	\$ 16.72	\$ 34,784	\$ 16.18	\$ 33,656	\$ 33,656	\$ 17.00	\$ 35,360
71	Arts, Entertainment, and Recreation	39-7010	Tour and travel guides	30	\$ 18.04	\$ 37,524	\$ 15.17	\$ 31,552	\$ 32,594	\$ 17.86	\$ 37,154
71	Arts, Entertainment, and Recreation	39-9011	Childcare Workers	130	\$ 14.86	\$ 30,910	\$ 14.13	\$ 29,390	\$ 30,158	\$ 15.71	\$ 32,686
71	Arts, Entertainment, and Recreation	39-9031	Exercise Trainers and Group Fitness Instructors	1,460	\$ 30.52	\$ 63,491	\$ 18.27	\$ 38,009	\$ 64,314	\$ 36.87	\$ 76,696
71	Arts, Entertainment, and Recreation	39-9032	Recreation Workers	100	\$ 16.86	\$ 35,079	\$ 14.48	\$ 30,114	\$ 33,763	\$ 17.50	\$ 36,394
71	Arts, Entertainment, and Recreation	41-0000	Sales and Related Occupations	780	\$ 22.09	\$ 45,951	\$ 14.84	\$ 30,861	\$ 35,520	\$ 25.27	\$ 52,554
71	Arts, Entertainment, and Recreation	41-1011	First-Line Supervisors of Retail Sales Workers	50	\$ 30.49	\$ 63,410	\$ 22.31	\$ 46,408	\$ 60,166	\$ 32.91	\$ 68,457
71	Arts, Entertainment, and Recreation	41-2011	Cashiers	330	\$ 15.95	\$ 33,181	\$ 14.83	\$ 30,843	\$ 30,861	\$ 17.05	\$ 35,464
71	Arts, Entertainment, and Recreation	41-2031	Retail Salespersons	120	\$ 19.64	\$ 40,861	\$ 15.55	\$ 32,339	\$ 34,491	\$ 17.52	\$ 36,448
71	Arts, Entertainment, and Recreation	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	190	\$ 27.68	\$ 57,568	\$ 17.70	\$ 36,815	\$ 51,817	\$ 30.20	\$ 62,825
71	Arts, Entertainment, and Recreation	41-9099	Sales and Related Workers, All Other	40	\$ 25.50	\$ 53,036	\$ 19.12	\$ 39,777	\$ 52,664	\$ 30.28	\$ 62,972
71	Arts, Entertainment, and Recreation	43-0000	Office and Administrative Support Occupations	2,110	\$ 18.97	\$ 39,466	\$ 14.13	\$ 29,390	\$ 32,874	\$ 22.89	\$ 47,607
71	Arts, Entertainment, and Recreation	43-1011	First-Line Supervisors of Office and Administrative Support Workers	80	\$ 27.96	\$ 58,149	\$ 22.46	\$ 46,717	\$ 58,072	\$ 32.27	\$ 67,120
71	Arts, Entertainment, and Recreation	43-3021	Billing and Posting Clerks	10	\$ 19.51	\$ 40,572	\$ 18.00	\$ 37,440	\$ 37,440	\$ 20.62	\$ 42,892
71	Arts, Entertainment, and Recreation	43-3031	Bookkeeping, Accounting, and Auditing Clerks	220	\$ 24.94	\$ 51,883	\$ 22.64	\$ 47,089	\$ 52,999	\$ 27.99	\$ 58,213
71	Arts, Entertainment, and Recreation	43-4051	Customer Service Representatives	210	\$ 15.69	\$ 32,627	\$ 14.13	\$ 29,390	\$ 30,226	\$ 15.50	\$ 32,236
71	Arts, Entertainment, and Recreation	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 22.09	\$ 45,938	\$ 18.48	\$ 38,435	\$ 46,136	\$ 24.64	\$ 51,247
71	Arts, Entertainment, and Recreation	43-4171	Receptionists and Information Clerks	1,020	\$ 15.13	\$ 31,471	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.15	\$ 29,432
71	Arts, Entertainment, and Recreation	43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$ 37.95	\$ 78,931	\$ 35.94	\$ 74,757	\$ 77,943	\$ 42.87	\$ 89,168
71	Arts, Entertainment, and Recreation	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	100	\$ 20.94	\$ 43,552	\$ 19.39	\$ 40,331	\$ 41,640	\$ 22.52	\$ 46,848
71	Arts, Entertainment, and Recreation	43-9061	Office Clerks, General	360	\$ 23.75	\$ 49,394	\$ 20.21	\$ 42,042	\$ 49,705	\$ 28.01	\$ 58,251
71	Arts, Entertainment, and Recreation	49-0000	Installation, Maintenance, and Repair Occupations	870	\$ 26.51	\$ 55,145	\$ 18.81	\$ 39,119	\$ 53,115	\$ 31.52	\$ 65,564
71	Arts, Entertainment, and Recreation	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	90	\$ 38.24	\$ 79,546	\$ 30.14	\$ 62,688	\$ 81,127	\$ 42.22	\$ 87,825
71	Arts, Entertainment, and Recreation	49-3051	Motorboat Mechanics and Service Technicians	120	\$ 29.83	\$ 62,044	\$ 22.86	\$ 47,540	\$ 57,945	\$ 38.34	\$ 79,757
71	Arts, Entertainment, and Recreation	49-9071	Maintenance and Repair Workers, General	570	\$ 23.99	\$ 49,889	\$ 17.86	\$ 37,144	\$ 45,525	\$ 28.35	\$ 58,973
71	Arts, Entertainment, and Recreation	51-0000	Production Occupations	10	\$ 32.44	\$ 67,482	\$ 32.77	\$ 68,155	\$ 68,211	\$ 34.48	\$ 71,713
71	Arts, Entertainment, and Recreation	53-0000	Transportation and Material Moving Occupations	380	\$ 25.03	\$ 52,059	\$ 17.16	\$ 35,700	\$ 45,226	\$ 27.18	\$ 56,532
71	Arts, Entertainment, and Recreation	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	70	\$ 31.00	\$ 64,481	\$ 27.18	\$ 56,532	\$ 56,533	\$ 31.75	\$ 66,042
71	Arts, Entertainment, and Recreation	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	160	\$ 24.41	\$ 50,781	\$ 17.48	\$ 36,352	\$ 43,413	\$ 22.93	\$ 47,703
72	Accommodation and Food Services	00-0000	Total all occupations	70,540	\$ 20.76	\$ 43,173	\$ 14.85	\$ 30,887	\$ 36,074	\$ 22.12	\$ 46,006
72	Accommodation and Food Services	11-0000	Management Occupations	2,050	\$ 44.00	\$ 91,511	\$ 30.19	\$ 62,787	\$ 78,944	\$ 52.20	\$ 108,574
72	Accommodation and Food Services	11-1021	General and Operations Managers	670	\$ 47.57	\$ 98,940	\$ 30.18	\$ 62,782	\$ 74,074	\$ 52.46	\$ 109,108
72	Accommodation and Food Services	11-9051	Food Service Managers	1,130	\$ 42.12	\$ 87,619	\$ 29.22	\$ 60,782	\$ 80,233	\$ 51.95	\$ 108,065
72	Accommodation and Food Services	13-0000	Business and Financial Operations Occupations	440	\$ 28.53	\$ 59,352	\$ 19.23	\$ 39,999	\$ 51,709	\$ 33.42	\$ 69,510
72	Accommodation and Food Services	13-1121	Meeting, Convention, and Event Planners	60	\$ 29.22	\$ 60,780	\$ 23.37	\$ 48,620	\$ 60,308	\$ 31.08	\$ 64,648

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
72	Accommodation and Food Services	13-1199	Business Operations Specialists, All Other	180	\$ 27.62	\$ 57,442	\$ 21.95	\$ 45,654	\$ 45,655	\$ 31.36	\$ 65,221
72	Accommodation and Food Services	35-0000	Food Preparation and Serving Related Occupations	57,140	\$ 20.24	\$ 42,098	\$ 14.80	\$ 30,782	\$ 35,950	\$ 21.81	\$ 45,375
72	Accommodation and Food Services	35-1011	Chefs and Head Cooks	1,320	\$ 33.18	\$ 69,006	\$ 29.59	\$ 61,541	\$ 63,273	\$ 35.85	\$ 74,577
72	Accommodation and Food Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	5,260	\$ 25.05	\$ 52,094	\$ 18.74	\$ 38,973	\$ 46,775	\$ 29.12	\$ 60,576
72	Accommodation and Food Services	35-2011	Cooks, Fast Food	1,220	\$ 16.92	\$ 35,191	\$ 14.88	\$ 30,946	\$ 31,200	\$ 17.14	\$ 35,653
72	Accommodation and Food Services	35-2012	Cooks, Institution and Cafeteria	490	\$ 19.98	\$ 41,550	\$ 18.19	\$ 37,845	\$ 43,692	\$ 21.80	\$ 45,337
72	Accommodation and Food Services	35-2014	Cooks, Restaurant	5,940	\$ 19.15	\$ 39,822	\$ 17.43	\$ 36,246	\$ 37,214	\$ 21.28	\$ 44,264
72	Accommodation and Food Services	35-2021	Food Preparation Workers	3,250	\$ 17.56	\$ 36,518	\$ 15.00	\$ 31,200	\$ 34,710	\$ 18.29	\$ 38,036
72	Accommodation and Food Services	35-3011	Bartenders	3,260	\$ 25.40	\$ 52,836	\$ 16.78	\$ 34,908	\$ 43,944	\$ 28.01	\$ 58,269
72	Accommodation and Food Services	35-3023	Fast Food and Counter Workers	14,480	\$ 15.54	\$ 32,331	\$ 14.32	\$ 29,788	\$ 30,520	\$ 16.62	\$ 34,578
72	Accommodation and Food Services	35-3031	Waiters and Waitresses	13,290	\$ 23.87	\$ 49,646	\$ 15.17	\$ 31,544	\$ 41,221	\$ 28.07	\$ 58,375
72	Accommodation and Food Services	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	3,200	\$ 20.13	\$ 41,870	\$ 14.90	\$ 30,998	\$ 35,989	\$ 22.84	\$ 47,502
72	Accommodation and Food Services	35-9021	Dishwashers	2,060	\$ 15.99	\$ 33,256	\$ 14.96	\$ 31,124	\$ 31,945	\$ 17.15	\$ 35,668
72	Accommodation and Food Services	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	2,340	\$ 16.95	\$ 35,252	\$ 14.13	\$ 29,390	\$ 34,164	\$ 17.30	\$ 35,976
72	Accommodation and Food Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	2,230	\$ 18.48	\$ 38,436	\$ 16.79	\$ 34,929	\$ 35,794	\$ 18.76	\$ 39,012
72	Accommodation and Food Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	480	\$ 18.02	\$ 37,492	\$ 16.91	\$ 35,173	\$ 35,627	\$ 18.35	\$ 38,159
72	Accommodation and Food Services	37-2012	Maids and Housekeeping Cleaners	1,410	\$ 17.22	\$ 35,810	\$ 16.49	\$ 34,293	\$ 35,504	\$ 17.48	\$ 36,362
72	Accommodation and Food Services	41-0000	Sales and Related Occupations	2,300	\$ 17.19	\$ 35,766	\$ 14.33	\$ 29,802	\$ 32,760	\$ 17.08	\$ 35,533
72	Accommodation and Food Services	41-1011	First-Line Supervisors of Retail Sales Workers	210	\$ 17.82	\$ 37,068	\$ 17.08	\$ 35,533	\$ 35,533	\$ 17.08	\$ 35,533
72	Accommodation and Food Services	41-2011	Cashiers	1,390	\$ 15.66	\$ 32,577	\$ 14.13	\$ 29,390	\$ 31,200	\$ 16.90	\$ 35,143
72	Accommodation and Food Services	41-2031	Retail Salespersons	200	\$ 15.86	\$ 32,998	\$ 14.57	\$ 30,310	\$ 32,760	\$ 15.91	\$ 33,101
72	Accommodation and Food Services	43-0000	Office and Administrative Support Occupations	2,670	\$ 20.56	\$ 42,768	\$ 16.22	\$ 33,743	\$ 38,416	\$ 22.91	\$ 47,661
72	Accommodation and Food Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	310	\$ 27.48	\$ 57,164	\$ 23.34	\$ 48,538	\$ 56,509	\$ 30.08	\$ 62,566
72	Accommodation and Food Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	360	\$ 25.99	\$ 54,052	\$ 20.45	\$ 42,530	\$ 51,041	\$ 32.17	\$ 66,913
72	Accommodation and Food Services	43-4081	Hotel, Motel, and Resort Desk Clerks	920	\$ 17.82	\$ 37,059	\$ 16.22	\$ 33,743	\$ 36,749	\$ 18.85	\$ 39,204
72	Accommodation and Food Services	49-0000	Installation, Maintenance, and Repair Occupations	670	\$ 20.71	\$ 43,068	\$ 15.00	\$ 31,200	\$ 38,006	\$ 23.29	\$ 48,446
72	Accommodation and Food Services	49-9071	Maintenance and Repair Workers, General	620	\$ 19.85	\$ 41,283	\$ 14.92	\$ 31,041	\$ 35,986	\$ 22.83	\$ 47,488
72	Accommodation and Food Services	51-0000	Production Occupations	1,070	\$ 17.81	\$ 37,053	\$ 15.14	\$ 31,495	\$ 37,171	\$ 18.22	\$ 37,904
72	Accommodation and Food Services	51-3011	Bakers	910	\$ 17.65	\$ 36,716	\$ 15.14	\$ 31,495	\$ 37,833	\$ 18.22	\$ 37,904
72	Accommodation and Food Services	53-0000	Transportation and Material Moving Occupations	1,440	\$ 17.04	\$ 35,435	\$ 14.13	\$ 29,390	\$ 33,687	\$ 18.58	\$ 38,643
72	Accommodation and Food Services	53-3031	Driver/Sales Workers	1,130	\$ 17.06	\$ 35,480	\$ 14.13	\$ 29,390	\$ 31,280	\$ 19.34	\$ 40,237
81	Other Services (except Public Administration)	00-0000	Total all occupations	31,830	\$ 28.85	\$ 60,016	\$ 16.38	\$ 34,076	\$ 46,229	\$ 34.66	\$ 72,089
81	Other Services (except Public Administration)	11-0000	Management Occupations	1,810	\$ 71.12	\$ 147,920	\$ 45.59	\$ 94,831	\$ 132,127	\$ 84.88	\$ 176,559
81	Other Services (except Public Administration)	11-1021	General and Operations Managers	570	\$ 68.43	\$ 142,325	\$ 45.75	\$ 95,169	\$ 109,194	\$ 75.65	\$ 157,356
81	Other Services (except Public Administration)	11-2021	Marketing Managers	70	\$ 68.80	\$ 143,103	\$ 48.88	\$ 101,666	\$ 135,559	\$ 85.78	\$ 178,419
81	Other Services (except Public Administration)	11-2022	Sales Managers	30	\$ 67.75	\$ 140,929	\$ 45.79	\$ 95,234	\$ 141,881	\$ 83.82	\$ 174,342
81	Other Services (except Public Administration)	11-2032	Public Relations Managers	50	\$ 70.23	\$ 146,078	\$ 55.77	\$ 115,991	\$ 143,368	\$ 84.87	\$ 176,533
81	Other Services (except Public Administration)	11-2033	Fundraising Managers	140	\$ 78.25	\$ 162,766	\$ 64.90	\$ 134,985	\$ 148,926	\$ 84.59	\$ 175,956
81	Other Services (except Public Administration)	11-3012	Administrative Services Managers	60	\$ 72.73	\$ 151,271	\$ 47.24	\$ 98,262	\$ 132,100	\$ 72.58	\$ 150,956
81	Other Services (except Public Administration)	11-3013	Facilities Managers	50	\$ 61.12	\$ 127,124	\$ 49.56	\$ 103,085	\$ 125,382	\$ 77.88	\$ 161,990
81	Other Services (except Public Administration)	11-3021	Computer and Information Systems Managers	60	\$ 96.61	\$ 200,955	\$ 76.76	\$ 159,658	\$ 206,344	\$ 109.31	\$ 227,368
81	Other Services (except Public Administration)	11-3031	Financial Managers	160	\$ 101.03	\$ 210,138	\$ 77.95	\$ 162,127	\$ 179,899	\$ 105.84	\$ 220,144
81	Other Services (except Public Administration)	11-3051	Industrial Production Managers	10	\$ 123.75	\$ 257,401	\$ 64.62	\$ 134,402	\$ 140,081	\$ 75.19	\$ 156,395
81	Other Services (except Public Administration)	11-3121	Human Resources Managers	10	\$ 83.98	\$ 174,674	\$ 68.97	\$ 143,457	\$ 184,334	\$ 90.04	\$ 187,276
81	Other Services (except Public Administration)	11-3131	Training and Development Managers	20	\$ 80.97	\$ 168,427	\$ 57.87	\$ 120,368	\$ 163,338	\$ 100.60	\$ 209,247
81	Other Services (except Public Administration)	11-9031	Education and Childcare Administrators, Preschool and Daycare	30	\$ 34.02	\$ 70,758	\$ 27.28	\$ 56,741	\$ 58,769	\$ 39.52	\$ 82,201
81	Other Services (except Public Administration)	11-9141	Property, Real Estate, and Community Association Managers	60	\$ 41.57	\$ 86,467	\$ 33.06	\$ 68,764	\$ 76,239	\$ 47.44	\$ 98,676

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
81	Other Services (except Public Administration)	11-9151	Social and Community Service Managers	70	\$ 55.83	\$ 116,131	\$ 39.77	\$ 82,726	\$ 98,850	\$ 68.63	\$ 142,749
81	Other Services (except Public Administration)	11-9199	Managers, All Other	180	\$ 79.03	\$ 164,377	\$ 53.91	\$ 112,125	\$ 142,423	\$ 104.56	\$ 217,492
81	Other Services (except Public Administration)	13-0000	Business and Financial Operations Occupations	2,120	\$ 48.05	\$ 99,935	\$ 35.20	\$ 73,216	\$ 95,680	\$ 59.17	\$ 123,071
81	Other Services (except Public Administration)	13-1020	Buyers and Purchasing Agents	30	\$ 43.32	\$ 90,110	\$ 36.56	\$ 76,038	\$ 89,482	\$ 50.37	\$ 104,778
81	Other Services (except Public Administration)	13-1041	Compliance Officers	50	\$ 41.23	\$ 85,753	\$ 27.80	\$ 57,830	\$ 78,538	\$ 55.92	\$ 116,308
81	Other Services (except Public Administration)	13-1051	Cost Estimators	200	\$ 40.79	\$ 84,844	\$ 36.60	\$ 76,132	\$ 86,378	\$ 46.01	\$ 95,693
81	Other Services (except Public Administration)	13-1071	Human Resources Specialists	70	\$ 45.87	\$ 95,409	\$ 32.19	\$ 66,952	\$ 93,564	\$ 52.41	\$ 109,005
81	Other Services (except Public Administration)	13-1075	Labor Relations Specialists	490	\$ 53.24	\$ 110,747	\$ 39.80	\$ 82,777	\$ 101,985	\$ 62.17	\$ 129,319
81	Other Services (except Public Administration)	13-1082	Project Management Specialists	100	\$ 62.81	\$ 130,647	\$ 52.43	\$ 109,060	\$ 131,434	\$ 77.64	\$ 161,502
81	Other Services (except Public Administration)	13-1121	Meeting, Convention, and Event Planners	40	\$ 41.59	\$ 86,498	\$ 30.14	\$ 62,691	\$ 82,322	\$ 45.44	\$ 94,520
81	Other Services (except Public Administration)	13-1131	Fundraisers	80	\$ 43.55	\$ 90,593	\$ 37.07	\$ 77,097	\$ 89,511	\$ 47.58	\$ 98,959
81	Other Services (except Public Administration)	13-1151	Training and Development Specialists	90	\$ 40.72	\$ 84,693	\$ 33.76	\$ 70,221	\$ 70,221	\$ 46.89	\$ 97,524
81	Other Services (except Public Administration)	13-1161	Market Research Analysts and Marketing Specialists	120	\$ 36.27	\$ 75,452	\$ 30.07	\$ 62,553	\$ 78,320	\$ 40.67	\$ 84,596
81	Other Services (except Public Administration)	13-1199	Business Operations Specialists, All Other	300	\$ 41.14	\$ 85,577	\$ 29.99	\$ 62,386	\$ 81,707	\$ 46.81	\$ 97,368
81	Other Services (except Public Administration)	13-2011	Accountants and Auditors	270	\$ 51.18	\$ 106,459	\$ 38.56	\$ 80,202	\$ 99,736	\$ 66.42	\$ 138,154
81	Other Services (except Public Administration)	13-2051	Financial and Investment Analysts	50	\$ 49.41	\$ 102,783	\$ 36.21	\$ 75,322	\$ 80,501	\$ 69.13	\$ 143,796
81	Other Services (except Public Administration)	15-0000	Computer and Mathematical Occupations	380	\$ 58.50	\$ 121,680	\$ 40.87	\$ 85,008	\$ 115,187	\$ 70.93	\$ 147,540
81	Other Services (except Public Administration)	15-1232	Computer User Support Specialists	50	\$ 37.40	\$ 77,793	\$ 30.40	\$ 63,226	\$ 81,087	\$ 41.37	\$ 86,050
81	Other Services (except Public Administration)	15-1244	Network and Computer Systems Administrators	30	\$ 56.33	\$ 117,163	\$ 39.30	\$ 81,741	\$ 110,140	\$ 67.42	\$ 140,238
81	Other Services (except Public Administration)	15-1252	Software Developers	50	\$ 67.77	\$ 140,952	\$ 64.56	\$ 134,292	\$ 134,292	\$ 70.93	\$ 147,540
81	Other Services (except Public Administration)	15-1254	Web Developers	20	\$ 54.15	\$ 112,623	\$ 36.76	\$ 76,457	\$ 101,935	\$ 78.94	\$ 164,194
81	Other Services (except Public Administration)	15-1299	Computer Occupations, All Other	100	\$ 62.60	\$ 130,213	\$ 42.63	\$ 88,669	\$ 130,502	\$ 84.27	\$ 175,273
81	Other Services (except Public Administration)	19-0000	Life, Physical, and Social Science Occupations	50	\$ 39.83	\$ 82,848	\$ 28.97	\$ 60,266	\$ 77,017	\$ 49.08	\$ 102,086
81	Other Services (except Public Administration)	19-2041	Environmental Scientists and Specialists, Including Health	10	\$ 46.00	\$ 95,672	\$ 28.00	\$ 58,236	\$ 104,582	\$ 61.98	\$ 128,913
81	Other Services (except Public Administration)	21-0000	Community and Social Service Occupations	720	\$ 30.43	\$ 63,300	\$ 20.58	\$ 42,810	\$ 58,532	\$ 38.83	\$ 80,764
81	Other Services (except Public Administration)	21-1099	Community and Social Service Specialists, All Other	110	\$ 29.68	\$ 61,738	\$ 24.92	\$ 51,838	\$ 59,779	\$ 35.01	\$ 72,825
81	Other Services (except Public Administration)	21-2011	Clergy	300	\$ 36.60	\$ 76,120	\$ 22.87	\$ 47,577	\$ 80,503	\$ 39.49	\$ 82,140
81	Other Services (except Public Administration)	21-2099	Religious Workers, All Other	170	\$ 23.43	\$ 48,728	\$ 14.69	\$ 30,551	\$ 39,482	\$ 29.99	\$ 62,386
81	Other Services (except Public Administration)	23-0000	Legal Occupations	50	\$ 94.45	\$ 196,465	\$ 62.32	\$ 129,630	\$ 174,339	\$ 113.59	\$ 236,262
81	Other Services (except Public Administration)	23-1011	Lawyers	40	\$ 106.97	\$ 222,506	\$ 83.82	\$ 174,339	\$ 236,262		
81	Other Services (except Public Administration)	25-0000	Educational Instruction and Library Occupations	770	\$ 27.42	\$ 57,025	\$ 18.03	\$ 37,496	\$ 43,867	\$ 32.00	\$ 66,560
81	Other Services (except Public Administration)	25-2011	Preschool Teachers, Except Special Education	200	\$ 23.98	\$ 49,877	\$ 18.33	\$ 38,123	\$ 38,750	\$ 28.30	\$ 58,856
81	Other Services (except Public Administration)	25-3021	Self-Enrichment Teachers	260	\$ 28.38	\$ 59,022	\$ 15.97	\$ 33,214	\$ 44,099	\$ 35.31	\$ 73,450
81	Other Services (except Public Administration)	25-3041	Tutors	60	\$ 42.88	\$ 89,199	\$ 30.00	\$ 62,401	\$ 75,771	\$ 53.48	\$ 111,238
81	Other Services (except Public Administration)	25-9031	Instructional Coordinators	20	\$ 33.69	\$ 70,069	\$ 31.79	\$ 66,132	\$ 72,649	\$ 35.94	\$ 74,752
81	Other Services (except Public Administration)	25-9045	Teaching Assistants, Except Postsecondary	170		\$ 42,948		\$ 35,036	\$ 37,603		\$ 41,600
81	Other Services (except Public Administration)	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	440	\$ 38.16	\$ 79,376	\$ 25.21	\$ 52,434	\$ 77,173	\$ 45.08	\$ 93,756
81	Other Services (except Public Administration)	27-1024	Graphic Designers	30	\$ 52.38	\$ 108,946	\$ 31.60	\$ 65,736	\$ 132,485	\$ 63.69	\$ 132,485
81	Other Services (except Public Administration)	27-3031	Public Relations Specialists	150	\$ 35.35	\$ 73,536	\$ 22.59	\$ 46,978	\$ 73,660	\$ 43.11	\$ 89,679
81	Other Services (except Public Administration)	27-3041	Editors	60							
81	Other Services (except Public Administration)	31-0000	Healthcare Support Occupations	390	\$ 34.09	\$ 70,910	\$ 24.06	\$ 50,046	\$ 56,646	\$ 37.56	\$ 78,119
81	Other Services (except Public Administration)	31-9011	Massage Therapists	360	\$ 35.31	\$ 73,440	\$ 24.34	\$ 50,631	\$ 56,675	\$ 37.56	\$ 78,130
81	Other Services (except Public Administration)	33-0000	Protective Service Occupations	230	\$ 16.97	\$ 35,305	\$ 14.13	\$ 29,390	\$ 31,662	\$ 17.25	\$ 35,884
81	Other Services (except Public Administration)	33-9032	Security Guards	50	\$ 18.42	\$ 38,311	\$ 14.13	\$ 29,390	\$ 34,376	\$ 22.51	\$ 46,822
81	Other Services (except Public Administration)	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	150	\$ 15.37	\$ 31,974	\$ 14.13	\$ 29,390	\$ 31,636	\$ 16.78	\$ 34,896
81	Other Services (except Public Administration)	35-0000	Food Preparation and Serving Related Occupations	410	\$ 20.18	\$ 41,971	\$ 16.33	\$ 33,969	\$ 38,160	\$ 21.10	\$ 43,884
81	Other Services (except Public Administration)	35-1011	Chefs and Head Cooks	20	\$ 37.36	\$ 77,703	\$ 29.69	\$ 61,759	\$ 71,642	\$ 43.86	\$ 91,230

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
81	Other Services (except Public Administration)	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	30	\$ 26.59	\$ 55,300	\$ 18.35	\$ 38,159	\$ 49,072	\$ 30.83	\$ 64,120
81	Other Services (except Public Administration)	35-2012	Cooks, Institution and Cafeteria	10	\$ 25.57	\$ 53,179	\$ 21.29	\$ 44,286	\$ 46,538	\$ 31.77	\$ 66,083
81	Other Services (except Public Administration)	35-2014	Cooks, Restaurant	10	\$ 21.99	\$ 45,742	\$ 21.16	\$ 44,018	\$ 48,443	\$ 23.29	\$ 48,450
81	Other Services (except Public Administration)	35-2021	Food Preparation Workers	20	\$ 20.11	\$ 41,832	\$ 20.09	\$ 41,783	\$ 41,783	\$ 20.09	\$ 41,783
81	Other Services (except Public Administration)	35-3011	Bartenders	70	\$ 19.46	\$ 40,476	\$ 17.99	\$ 37,412	\$ 37,412	\$ 18.43	\$ 38,334
81	Other Services (except Public Administration)	35-3023	Fast Food and Counter Workers	50	\$ 15.55	\$ 32,345	\$ 14.59	\$ 30,356	\$ 31,570	\$ 16.33	\$ 33,968
81	Other Services (except Public Administration)	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	20	\$ 15.62	\$ 32,489	\$ 14.56	\$ 30,289	\$ 30,472	\$ 15.87	\$ 33,010
81	Other Services (except Public Administration)	37-0000	Building and Grounds Cleaning and Maintenance Occupations	640	\$ 20.10	\$ 41,800	\$ 16.64	\$ 34,615	\$ 38,222	\$ 22.06	\$ 45,883
81	Other Services (except Public Administration)	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	430	\$ 19.44	\$ 40,436	\$ 16.52	\$ 34,362	\$ 36,812	\$ 19.26	\$ 40,055
81	Other Services (except Public Administration)	37-3011	Landscaping and Groundskeeping Workers	140	\$ 19.91	\$ 41,421	\$ 16.66	\$ 34,643	\$ 42,033	\$ 22.83	\$ 47,480
81	Other Services (except Public Administration)	39-0000	Personal Care and Service Occupations	9,900	\$ 21.45	\$ 44,625	\$ 14.74	\$ 30,662	\$ 35,711	\$ 23.35	\$ 48,561
81	Other Services (except Public Administration)	39-1022	First-Line Supervisors of Personal Service Workers	720	\$ 25.51	\$ 53,063	\$ 18.93	\$ 39,378	\$ 43,680	\$ 29.23	\$ 60,800
81	Other Services (except Public Administration)	39-2021	Animal Caretakers	690	\$ 16.87	\$ 35,083	\$ 14.50	\$ 30,162	\$ 34,405	\$ 17.21	\$ 35,788
81	Other Services (except Public Administration)	39-4031	Morticians, Undertakers, and Funeral Arrangers	150	\$ 33.49	\$ 69,664	\$ 20.89	\$ 43,459	\$ 67,143	\$ 42.95	\$ 89,341
81	Other Services (except Public Administration)	39-5012	Hairdressers, Hairstylists, and Cosmetologists	3,570	\$ 21.52	\$ 44,762	\$ 14.32	\$ 29,784	\$ 36,558	\$ 23.79	\$ 49,477
81	Other Services (except Public Administration)	39-5092	Manicurists and Pedicurists	2,020	\$ 16.84	\$ 35,037	\$ 14.99	\$ 31,182	\$ 31,294	\$ 17.37	\$ 36,128
81	Other Services (except Public Administration)	39-5094	Skincare Specialists	360	\$ 27.02	\$ 56,196	\$ 14.63	\$ 30,422	\$ 37,179	\$ 32.35	\$ 67,292
81	Other Services (except Public Administration)	39-9011	Childcare Workers	290	\$ 15.84	\$ 32,952	\$ 14.32	\$ 29,776	\$ 30,896	\$ 16.85	\$ 35,039
81	Other Services (except Public Administration)	39-9031	Exercise Trainers and Group Fitness Instructors	290	\$ 46.73	\$ 97,204	\$ 30.19	\$ 62,799	\$ 81,781	\$ 55.10	\$ 114,602
81	Other Services (except Public Administration)	39-9032	Recreation Workers	40	\$ 17.18	\$ 35,729	\$ 14.13	\$ 29,390	\$ 30,340	\$ 20.58	\$ 42,813
81	Other Services (except Public Administration)	39-9099	Personal Care and Service Workers, All Other	590	\$ 26.77	\$ 55,674	\$ 15.62	\$ 32,494	\$ 43,599	\$ 44.58	\$ 92,719
81	Other Services (except Public Administration)	41-0000	Sales and Related Occupations	1,150	\$ 28.91	\$ 60,141	\$ 17.62	\$ 36,654	\$ 47,312	\$ 32.75	\$ 68,118
81	Other Services (except Public Administration)	41-1011	First-Line Supervisors of Retail Sales Workers	40	\$ 28.82	\$ 59,945	\$ 22.71	\$ 47,240	\$ 47,406	\$ 32.75	\$ 68,118
81	Other Services (except Public Administration)	41-2031	Retail Salespersons	30	\$ 18.48	\$ 38,442	\$ 14.51	\$ 30,183	\$ 32,340	\$ 20.81	\$ 43,289
81	Other Services (except Public Administration)	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	380	\$ 35.38	\$ 73,581	\$ 22.00	\$ 45,760	\$ 58,770	\$ 44.17	\$ 91,869
81	Other Services (except Public Administration)	43-0000	Office and Administrative Support Occupations	3,890	\$ 23.32	\$ 48,496	\$ 16.86	\$ 35,066	\$ 43,832	\$ 28.16	\$ 58,564
81	Other Services (except Public Administration)	43-1011	First-Line Supervisors of Office and Administrative Support Workers	330	\$ 36.79	\$ 76,527	\$ 29.47	\$ 61,301	\$ 79,103	\$ 42.67	\$ 88,754
81	Other Services (except Public Administration)	43-3031	Bookkeeping, Accounting, and Auditing Clerks	460	\$ 26.95	\$ 56,054	\$ 21.27	\$ 44,247	\$ 53,921	\$ 32.36	\$ 67,317
81	Other Services (except Public Administration)	43-4051	Customer Service Representatives	320	\$ 20.27	\$ 42,166	\$ 16.35	\$ 34,002	\$ 35,256	\$ 22.09	\$ 45,946
81	Other Services (except Public Administration)	43-4171	Receptionists and Information Clerks	1,140	\$ 18.01	\$ 37,463	\$ 14.78	\$ 30,749	\$ 35,763	\$ 21.07	\$ 43,832
81	Other Services (except Public Administration)	43-5032	Dispatchers, Except Police, Fire, and Ambulance	20	\$ 24.37	\$ 50,685	\$ 19.76	\$ 41,092	\$ 42,561	\$ 29.28	\$ 60,899
81	Other Services (except Public Administration)	43-5061	Production, Planning, and Expediting Clerks	70	\$ 31.97	\$ 66,507	\$ 28.56	\$ 59,400	\$ 67,316	\$ 39.89	\$ 82,965
81	Other Services (except Public Administration)	43-5071	Shipping, Receiving, and Inventory Clerks	70	\$ 22.66	\$ 47,127	\$ 18.58	\$ 38,638	\$ 47,574	\$ 24.55	\$ 51,071
81	Other Services (except Public Administration)	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 37.88	\$ 78,784	\$ 30.55	\$ 63,542	\$ 78,104	\$ 41.67	\$ 86,673
81	Other Services (except Public Administration)	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	650	\$ 22.35	\$ 46,489	\$ 16.86	\$ 35,066	\$ 46,333	\$ 24.47	\$ 50,897
81	Other Services (except Public Administration)	43-9061	Office Clerks, General	600	\$ 23.68	\$ 49,256	\$ 17.75	\$ 36,911	\$ 46,008	\$ 28.62	\$ 59,530
81	Other Services (except Public Administration)	47-0000	Construction and Extraction Occupations	70	\$ 30.21	\$ 62,843	\$ 17.31	\$ 36,009	\$ 59,938	\$ 37.90	\$ 78,828
81	Other Services (except Public Administration)	49-0000	Installation, Maintenance, and Repair Occupations	4,590	\$ 28.47	\$ 59,220	\$ 18.75	\$ 39,002	\$ 57,100	\$ 35.24	\$ 73,309
81	Other Services (except Public Administration)	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	460	\$ 42.29	\$ 87,970	\$ 30.90	\$ 64,279	\$ 95,639	\$ 50.96	\$ 105,997
81	Other Services (except Public Administration)	49-3021	Automotive Body and Related Repairers	670	\$ 30.79	\$ 64,040	\$ 23.62	\$ 49,124	\$ 59,721	\$ 36.22	\$ 75,340
81	Other Services (except Public Administration)	49-3023	Automotive Service Technicians and Mechanics	1,180	\$ 24.81	\$ 51,610	\$ 17.17	\$ 35,710	\$ 48,779	\$ 30.57	\$ 63,587
81	Other Services (except Public Administration)	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	400	\$ 28.33	\$ 58,936	\$ 27.06	\$ 56,295	\$ 58,713	\$ 28.56	\$ 59,409
81	Other Services (except Public Administration)	49-9031	Home Appliance Repairers	150	\$ 27.62	\$ 57,460	\$ 21.80	\$ 45,337	\$ 52,442	\$ 30.73	\$ 63,917
81	Other Services (except Public Administration)	49-9071	Maintenance and Repair Workers, General	430	\$ 22.51	\$ 46,821	\$ 17.79	\$ 37,010	\$ 45,656	\$ 26.65	\$ 55,431
81	Other Services (except Public Administration)	49-9098	Helpers--Installation, Maintenance, and Repair Workers	300	\$ 16.08	\$ 33,451	\$ 14.13	\$ 29,390	\$ 31,200	\$ 16.93	\$ 35,217
81	Other Services (except Public Administration)	51-0000	Production Occupations	1,680	\$ 21.10	\$ 43,892	\$ 14.19	\$ 29,518	\$ 36,238	\$ 22.66	\$ 47,126
81	Other Services (except Public Administration)	51-1011	First-Line Supervisors of Production and Operating Workers	110	\$ 42.32	\$ 88,019	\$ 29.19	\$ 60,711	\$ 78,824	\$ 61.84	\$ 128,623

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
81	Other Services (except Public Administration)	51-6011	Laundry and Dry-Cleaning Workers	860	\$ 15.93	\$ 33,143	\$ 14.13	\$ 29,390	\$ 31,050	\$ 17.42	\$ 36,238
81	Other Services (except Public Administration)	53-0000	Transportation and Material Moving Occupations	2,330	\$ 19.68	\$ 40,930	\$ 14.48	\$ 30,121	\$ 36,634	\$ 22.50	\$ 46,803
81	Other Services (except Public Administration)	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	210	\$ 31.14	\$ 64,781	\$ 25.64	\$ 53,338	\$ 62,057	\$ 35.44	\$ 73,717
81	Other Services (except Public Administration)	53-3032	Heavy and Tractor-Trailer Truck Drivers	170	\$ 19.40	\$ 40,350	\$ 18.72	\$ 38,928	\$ 42,640	\$ 20.88	\$ 43,422
81	Other Services (except Public Administration)	53-7061	Cleaners of Vehicles and Equipment	1,110	\$ 16.49	\$ 34,306	\$ 14.21	\$ 29,550	\$ 31,248	\$ 17.40	\$ 36,182
81	Other Services (except Public Administration)	53-7065	Stockers and Order Fillers	30	\$ 17.61	\$ 36,625	\$ 14.95	\$ 31,099	\$ 31,954	\$ 18.77	\$ 39,040
92	Public Administration	00-0000	Total all occupations	43,590	\$ 38.76	\$ 80,617	\$ 23.52	\$ 48,928	\$ 69,543	\$ 48.45	\$ 100,780
92	Public Administration	11-0000	Management Occupations	2,240	\$ 69.03	\$ 143,584	\$ 55.34	\$ 115,107	\$ 139,381	\$ 84.38	\$ 175,504
92	Public Administration	11-1021	General and Operations Managers	120	\$ 69.12	\$ 143,770	\$ 60.59	\$ 126,028	\$ 139,549	\$ 80.66	\$ 167,773
92	Public Administration	11-1031	Legislators	110	\$ 65.84	\$ 136,584	\$ 55.34	\$ 115,107	\$ 139,381	\$ 84.38	\$ 175,504
92	Public Administration	11-3012	Administrative Services Managers	170	\$ 69.22	\$ 143,974	\$ 55.41	\$ 115,262	\$ 138,697	\$ 82.45	\$ 171,496
92	Public Administration	11-3013	Facilities Managers	170	\$ 65.89	\$ 137,060	\$ 59.42	\$ 123,591	\$ 129,750	\$ 71.35	\$ 148,410
92	Public Administration	11-3021	Computer and Information Systems Managers	40	\$ 68.61	\$ 142,701	\$ 58.84	\$ 122,387	\$ 139,027	\$ 79.28	\$ 164,902
92	Public Administration	11-3031	Financial Managers	190	\$ 74.57	\$ 155,102	\$ 63.73	\$ 132,569	\$ 159,621	\$ 85.02	\$ 176,842
92	Public Administration	11-3061	Purchasing Managers	40	\$ 74.68	\$ 155,330	\$ 71.94	\$ 149,635	\$ 154,170	\$ 82.84	\$ 172,307
92	Public Administration	11-3121	Human Resources Managers	10	\$ 65.70	\$ 136,649	\$ 55.28	\$ 114,982	\$ 129,368	\$ 66.74	\$ 138,819
92	Public Administration	11-3131	Training and Development Managers	10	\$ 54.76	\$ 113,905	\$ 50.48	\$ 104,998	\$ 116,667	\$ 58.08	\$ 120,806
92	Public Administration	11-9021	Construction Managers	90	\$ 61.71	\$ 128,357	\$ 51.76	\$ 107,659	\$ 124,987	\$ 65.43	\$ 136,086
92	Public Administration	11-9041	Architectural and Engineering Managers	20	\$ 79.27	\$ 164,878	\$ 67.58	\$ 140,566	\$ 172,307	\$ 85.02	\$ 176,842
92	Public Administration	11-9072	Entertainment and Recreation Managers, Except Gambling	20	\$ 50.81	\$ 105,689	\$ 41.49	\$ 86,295	\$ 96,226	\$ 59.51	\$ 123,781
92	Public Administration	11-9111	Medical and Health Services Managers	40	\$ 66.86	\$ 139,068	\$ 52.18	\$ 108,534	\$ 135,299	\$ 80.46	\$ 167,357
92	Public Administration	11-9121	Natural Sciences Managers	30	\$ 70.35	\$ 146,327	\$ 61.62	\$ 128,170	\$ 141,960	\$ 76.37	\$ 158,850
92	Public Administration	11-9151	Social and Community Service Managers	110	\$ 57.27	\$ 119,117	\$ 47.49	\$ 98,779	\$ 120,266	\$ 64.27	\$ 133,672
92	Public Administration	11-9161	Emergency Management Directors	40	\$ 57.24	\$ 119,060	\$ 46.86	\$ 97,476	\$ 109,720	\$ 65.89	\$ 137,059
92	Public Administration	11-9199	Managers, All Other	990	\$ 76.15	\$ 158,398	\$ 60.82	\$ 126,511	\$ 164,877	\$ 87.97	\$ 182,975
92	Public Administration	13-0000	Business and Financial Operations Occupations	3,550	\$ 48.08	\$ 100,004	\$ 36.65	\$ 76,239	\$ 96,803	\$ 57.89	\$ 120,411
92	Public Administration	13-1020	Buyers and Purchasing Agents	290	\$ 51.22	\$ 106,545	\$ 40.78	\$ 84,823	\$ 104,996	\$ 60.87	\$ 126,610
92	Public Administration	13-1031	Claims Adjusters, Examiners, and Investigators	200	\$ 42.13	\$ 87,629	\$ 32.09	\$ 66,747	\$ 90,106	\$ 50.47	\$ 104,978
92	Public Administration	13-1041	Compliance Officers	210	\$ 35.33	\$ 73,479	\$ 25.15	\$ 52,318	\$ 67,954	\$ 41.36	\$ 86,029
92	Public Administration	13-1071	Human Resources Specialists	130	\$ 44.01	\$ 91,546	\$ 32.87	\$ 68,370	\$ 83,632	\$ 52.84	\$ 109,902
92	Public Administration	13-1081	Logisticians	300	\$ 56.22	\$ 116,943	\$ 48.09	\$ 100,027	\$ 119,392	\$ 66.41	\$ 138,133
92	Public Administration	13-1082	Project Management Specialists	20	\$ 46.40	\$ 96,522	\$ 37.62	\$ 78,244	\$ 91,716	\$ 61.55	\$ 128,028
92	Public Administration	13-1111	Management Analysts	190	\$ 49.64	\$ 103,256	\$ 36.58	\$ 76,086	\$ 105,093	\$ 64.36	\$ 133,869
92	Public Administration	13-1141	Compensation, Benefits, and Job Analysis Specialists	30	\$ 35.00	\$ 72,795	\$ 29.01	\$ 60,338	\$ 71,415	\$ 38.26	\$ 79,581
92	Public Administration	13-1151	Training and Development Specialists	30	\$ 37.76	\$ 78,535	\$ 30.35	\$ 63,125	\$ 71,725	\$ 45.15	\$ 93,905
92	Public Administration	13-1199	Business Operations Specialists, All Other	1,190	\$ 47.85	\$ 99,530	\$ 37.96	\$ 78,953	\$ 96,803	\$ 55.87	\$ 116,210
92	Public Administration	13-2011	Accountants and Auditors	270	\$ 42.99	\$ 89,416	\$ 36.13	\$ 75,150	\$ 82,419	\$ 49.60	\$ 103,170
92	Public Administration	13-2020	Property Appraisers and Assessors	130	\$ 44.24	\$ 92,024	\$ 30.71	\$ 63,871	\$ 85,182	\$ 58.01	\$ 120,660
92	Public Administration	13-2031	Budget Analysts	30	\$ 47.35	\$ 98,483	\$ 37.27	\$ 77,522	\$ 88,920	\$ 58.75	\$ 122,200
92	Public Administration	13-2051	Financial and Investment Analysts	20	\$ 42.66	\$ 88,742	\$ 34.48	\$ 71,718	\$ 83,016	\$ 46.47	\$ 96,658
92	Public Administration	13-2081	Tax Examiners and Collectors, and Revenue Agents	240	\$ 46.95	\$ 97,662	\$ 37.17	\$ 77,314	\$ 100,823	\$ 58.11	\$ 120,877
92	Public Administration	13-2099	Financial Specialists, All Other	110	\$ 47.29	\$ 98,365	\$ 38.83	\$ 80,766	\$ 96,803	\$ 57.40	\$ 119,392
92	Public Administration	15-0000	Computer and Mathematical Occupations	700	\$ 50.51	\$ 105,056	\$ 35.07	\$ 72,946	\$ 103,251	\$ 64.56	\$ 134,285
92	Public Administration	15-1211	Computer Systems Analysts	80	\$ 44.06	\$ 91,642	\$ 34.08	\$ 70,883	\$ 81,330	\$ 52.50	\$ 109,210
92	Public Administration	15-1221	Computer and Information Research Scientists	90	\$ 57.68	\$ 119,977	\$ 48.09	\$ 100,027	\$ 125,840	\$ 66.41	\$ 138,133
92	Public Administration	15-1231	Computer Network Support Specialists	50	\$ 40.10	\$ 83,412	\$ 32.24	\$ 67,054	\$ 75,572	\$ 46.87	\$ 97,489
92	Public Administration	15-1232	Computer User Support Specialists	40	\$ 29.67	\$ 61,706	\$ 24.70	\$ 51,371	\$ 62,224	\$ 34.73	\$ 72,241

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	15-1244	Network and Computer Systems Administrators	70	\$ 47.83	\$ 99,488	\$ 37.89	\$ 78,819	\$ 96,607	\$ 52.82	\$ 109,866
92	Public Administration	15-1251	Computer Programmers	30	\$ 44.55	\$ 92,669	\$ 38.16	\$ 79,373	\$ 97,024	\$ 46.91	\$ 97,579
92	Public Administration	15-1252	Software Developers	20	\$ 37.58	\$ 78,158	\$ 32.38	\$ 67,347	\$ 67,347	\$ 49.81	\$ 103,596
92	Public Administration	15-1299	Computer Occupations, All Other	230	\$ 59.29	\$ 123,323	\$ 47.25	\$ 98,270	\$ 129,854	\$ 71.94	\$ 149,635
92	Public Administration	17-0000	Architecture and Engineering Occupations	1,150	\$ 59.27	\$ 123,282	\$ 49.16	\$ 102,254	\$ 125,840	\$ 71.94	\$ 149,635
92	Public Administration	17-2051	Civil Engineers	170	\$ 54.70	\$ 113,771	\$ 48.57	\$ 101,026	\$ 110,065	\$ 61.60	\$ 128,121
92	Public Administration	17-2061	Computer Hardware Engineers	60	\$ 58.66	\$ 122,016	\$ 48.09	\$ 100,027	\$ 115,107	\$ 71.94	\$ 149,635
92	Public Administration	17-2071	Electrical Engineers	100	\$ 55.51	\$ 115,468	\$ 46.54	\$ 96,803	\$ 115,107	\$ 66.41	\$ 138,133
92	Public Administration	17-2081	Environmental Engineers	30	\$ 59.95	\$ 124,696	\$ 48.49	\$ 100,859	\$ 138,133	\$ 71.94	\$ 149,635
92	Public Administration	17-2141	Mechanical Engineers	290	\$ 59.72	\$ 124,211	\$ 51.19	\$ 106,475	\$ 126,610	\$ 70.10	\$ 145,808
92	Public Administration	17-2199	Engineers, All Other	210	\$ 73.18	\$ 152,217	\$ 66.41	\$ 138,133	\$ 149,635	\$ 85.02	\$ 176,842
92	Public Administration	17-3022	Civil Engineering Technologists and Technicians	30	\$ 32.36	\$ 67,303	\$ 25.26	\$ 52,548	\$ 69,992	\$ 37.59	\$ 78,187
92	Public Administration	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	60	\$ 44.27	\$ 92,085	\$ 36.01	\$ 74,901	\$ 89,024	\$ 52.74	\$ 109,699
92	Public Administration	17-3031	Surveying and Mapping Technicians	20	\$ 34.21	\$ 71,153	\$ 31.41	\$ 65,338	\$ 65,338	\$ 40.57	\$ 84,395
92	Public Administration	19-0000	Life, Physical, and Social Science Occupations	810	\$ 46.43	\$ 96,576	\$ 32.09	\$ 66,747	\$ 93,350	\$ 57.83	\$ 120,286
92	Public Administration	19-1029	Biological Scientists, All Other	20	\$ 45.92	\$ 95,513	\$ 32.62	\$ 67,860	\$ 97,562	\$ 53.27	\$ 110,791
92	Public Administration	19-1031	Conservation Scientists	50	\$ 30.32	\$ 63,057	\$ 25.40	\$ 52,835	\$ 54,644	\$ 30.83	\$ 64,126
92	Public Administration	19-2031	Chemists	30	\$ 65.21	\$ 135,641	\$ 50.16	\$ 104,333	\$ 141,960	\$ 71.94	\$ 149,635
92	Public Administration	19-2041	Environmental Scientists and Specialists, Including Health	180	\$ 41.96	\$ 87,281	\$ 31.89	\$ 66,331	\$ 91,915	\$ 49.02	\$ 101,971
92	Public Administration	19-2042	Geoscientists, Except Hydrologists and Geographers	40	\$ 39.91	\$ 83,011	\$ 22.88	\$ 47,591	\$ 60,018	\$ 50.63	\$ 105,310
92	Public Administration	19-2099	Physical Scientists, All Other	130	\$ 64.95	\$ 135,095	\$ 51.19	\$ 106,475	\$ 138,133	\$ 78.31	\$ 162,895
92	Public Administration	19-3033	Clinical and Counseling Psychologists	10	\$ 55.98	\$ 116,448	\$ 56.70	\$ 117,936	\$ 120,286	\$ 57.83	\$ 120,286
92	Public Administration	19-3051	Urban and Regional Planners	140	\$ 41.51	\$ 86,333	\$ 32.67	\$ 67,946	\$ 81,944	\$ 48.85	\$ 101,609
92	Public Administration	19-4042	Environmental Science and Protection Technicians, Including Health	20	\$ 26.04	\$ 54,164	\$ 18.00	\$ 37,440	\$ 52,952	\$ 29.35	\$ 61,048
92	Public Administration	19-5011	Occupational Health and Safety Specialists	70	\$ 44.81	\$ 93,203	\$ 38.83	\$ 80,766	\$ 90,867	\$ 49.81	\$ 103,605
92	Public Administration	21-0000	Community and Social Service Occupations	2,920	\$ 34.45	\$ 71,651	\$ 25.91	\$ 53,893	\$ 68,910	\$ 41.36	\$ 86,029
92	Public Administration	21-1012	Educational, Guidance, and Career Counselors and Advisors	70	\$ 36.47	\$ 75,856	\$ 31.82	\$ 66,194	\$ 77,248	\$ 40.48	\$ 84,198
92	Public Administration	21-1013	Marriage and Family Therapists	600	\$ 41.97	\$ 87,307	\$ 35.95	\$ 74,776	\$ 86,029	\$ 45.37	\$ 94,370
92	Public Administration	21-1015	Rehabilitation Counselors	40	\$ 36.85	\$ 76,650	\$ 29.04	\$ 60,412	\$ 71,552	\$ 47.54	\$ 98,883
92	Public Administration	21-1018	Substance abuse, behavioral disorder, and mental health counselors	30	\$ 34.56	\$ 71,886	\$ 28.72	\$ 59,732	\$ 73,653	\$ 41.36	\$ 86,029
92	Public Administration	21-1019	Counselors, All Other	20	\$ 35.31	\$ 73,444	\$ 30.39	\$ 63,211	\$ 65,312	\$ 43.32	\$ 90,106
92	Public Administration	21-1021	Child, Family, and School Social Workers	250	\$ 37.87	\$ 78,766	\$ 32.01	\$ 66,587	\$ 79,240	\$ 47.11	\$ 97,994
92	Public Administration	21-1022	Healthcare Social Workers	60	\$ 26.24	\$ 54,574	\$ 23.41	\$ 48,686	\$ 48,686	\$ 30.89	\$ 64,243
92	Public Administration	21-1029	Social Workers, All Other	80	\$ 33.67	\$ 70,026	\$ 27.72	\$ 57,658	\$ 65,686	\$ 41.33	\$ 85,959
92	Public Administration	21-1091	Health Education Specialists	20	\$ 31.42	\$ 65,346	\$ 23.79	\$ 49,476	\$ 54,300	\$ 35.46	\$ 73,750
92	Public Administration	21-1092	Probation Officers and Correctional Treatment Specialists	500	\$ 37.41	\$ 77,808	\$ 27.87	\$ 57,970	\$ 76,960	\$ 47.41	\$ 98,613
92	Public Administration	21-1093	Social and Human Service Assistants	910	\$ 29.36	\$ 61,066	\$ 23.01	\$ 47,870	\$ 57,231	\$ 31.52	\$ 65,557
92	Public Administration	21-1099	Community and Social Service Specialists, All Other	320	\$ 28.71	\$ 59,717	\$ 23.13	\$ 48,109	\$ 55,474	\$ 33.31	\$ 69,285
92	Public Administration	21-2011	Clergy	10	\$ 34.66	\$ 72,100	\$ 23.49	\$ 48,851	\$ 75,338	\$ 43.32	\$ 90,106
92	Public Administration	23-0000	Legal Occupations	930	\$ 58.61	\$ 121,914	\$ 35.17	\$ 73,154	\$ 113,339	\$ 80.19	\$ 166,792
92	Public Administration	23-1011	Lawyers	430	\$ 61.73	\$ 128,404	\$ 46.10	\$ 95,888	\$ 125,052	\$ 76.55	\$ 159,228
92	Public Administration	23-1012	Judicial Law Clerks	120	\$ 26.42	\$ 54,961	\$ 25.31	\$ 52,645	\$ 52,645	\$ 27.47	\$ 57,138
92	Public Administration	23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	10	\$ 58.75	\$ 122,204	\$ 45.98	\$ 95,638	\$ 109,377	\$ 69.76	\$ 145,101
92	Public Administration	23-1023	Judges, Magistrate Judges, and Magistrates	230	\$ 79.27	\$ 164,876	\$ 52.05	\$ 108,259	\$ 196,227	\$ 94.34	\$ 196,227
92	Public Administration	23-2011	Paralegals and Legal Assistants	80	\$ 34.57	\$ 71,898	\$ 28.47	\$ 59,209	\$ 69,054	\$ 37.71	\$ 78,437
92	Public Administration	23-2099	Legal Support Workers, All Other	60	\$ 48.94	\$ 101,801	\$ 31.19	\$ 64,882	\$ 93,434	\$ 64.56	\$ 134,285
92	Public Administration	25-0000	Educational Instruction and Library Occupations	840	\$ 31.66	\$ 65,856	\$ 27.20	\$ 56,567	\$ 62,654	\$ 37.35	\$ 77,679

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	25-1194	Career/Technical Education Teachers, Postsecondary	100	\$ 31.32	\$ 65,145	\$ 27.20	\$ 56,567	\$ 63,253	\$ 35.61	\$ 74,069
92	Public Administration	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	40	\$ 41.96	\$ 87,277	\$ 39.41	\$ 81,973	\$ 91,270	\$ 45.37	\$ 94,370
92	Public Administration	25-3021	Self-Enrichment Teachers	50	\$ 25.71	\$ 53,467	\$ 21.41	\$ 44,530	\$ 46,051	\$ 27.83	\$ 57,887
92	Public Administration	25-4022	Librarians and Media Collections Specialists	410	\$ 33.47	\$ 69,610	\$ 29.52	\$ 61,399	\$ 65,598	\$ 37.08	\$ 77,126
92	Public Administration	25-4031	Library Technicians	140	\$ 21.22	\$ 44,133	\$ 14.69	\$ 30,550	\$ 32,760	\$ 29.50	\$ 61,351
92	Public Administration	25-9031	Instructional Coordinators	10	\$ 49.46	\$ 102,883	\$ 43.23	\$ 89,918	\$ 103,605	\$ 54.70	\$ 113,776
92	Public Administration	25-9099	Educational Instruction and Library Workers, All Other	30	\$ 30.63	\$ 63,701	\$ 23.85	\$ 49,610	\$ 49,610	\$ 30.00	\$ 62,400
92	Public Administration	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	170	\$ 32.99	\$ 68,617	\$ 21.49	\$ 44,700	\$ 65,333	\$ 41.72	\$ 86,778
92	Public Administration	27-1024	Graphic Designers	10	\$ 30.82	\$ 64,099	\$ 25.40	\$ 52,836	\$ 60,503	\$ 36.65	\$ 76,242
92	Public Administration	27-2022	Coaches and Scouts	10		\$ 62,842		\$ 50,455	\$ 56,324		\$ 73,424
92	Public Administration	27-2023	Umpires, Referees, and Other Sports Officials	30		\$ 39,728		\$ 29,397	\$ 38,196		\$ 38,604
92	Public Administration	27-3031	Public Relations Specialists	60	\$ 35.85	\$ 74,566	\$ 24.00	\$ 49,919	\$ 77,597	\$ 45.55	\$ 94,744
92	Public Administration	27-3091	Interpreters and Translators	20	\$ 39.09	\$ 81,306	\$ 32.76	\$ 68,141	\$ 76,627	\$ 43.83	\$ 91,166
92	Public Administration	27-3092	Court Reporters and Simultaneous Captioners	20	\$ 34.36	\$ 71,473	\$ 29.73	\$ 61,835	\$ 65,649	\$ 39.12	\$ 81,361
92	Public Administration	29-0000	Healthcare Practitioners and Technical Occupations	890	\$ 38.60	\$ 80,295	\$ 25.82	\$ 53,705	\$ 64,605	\$ 45.37	\$ 94,370
92	Public Administration	29-1031	Dietitians and Nutritionists	30	\$ 31.19	\$ 64,879	\$ 23.44	\$ 48,755	\$ 59,454	\$ 39.49	\$ 82,139
92	Public Administration	29-1141	Registered Nurses	230	\$ 44.76	\$ 93,095	\$ 37.84	\$ 78,702	\$ 91,270	\$ 47.54	\$ 98,883
92	Public Administration	29-1229	Physicians, All Other	40	\$ 104.93	\$ 218,262	\$ 69.42	\$ 144,394	\$ 234,541		
92	Public Administration	29-2042	Emergency Medical Technicians	340	\$ 26.31	\$ 54,719	\$ 23.27	\$ 48,403	\$ 51,633	\$ 28.50	\$ 59,273
92	Public Administration	29-2061	Licensed Practical and Licensed Vocational Nurses	120	\$ 30.15	\$ 62,722	\$ 28.06	\$ 58,365	\$ 63,035	\$ 31.06	\$ 64,605
92	Public Administration	29-9099	Healthcare Practitioners and Technical Workers, All Other	40	\$ 51.50	\$ 107,120	\$ 42.65	\$ 88,709	\$ 109,699	\$ 60.87	\$ 126,610
92	Public Administration	31-0000	Healthcare Support Occupations	290	\$ 21.93	\$ 45,610	\$ 16.68	\$ 34,694	\$ 45,178	\$ 25.08	\$ 52,174
92	Public Administration	31-1120	Home Health and Personal Care Aides	20	\$ 20.82	\$ 43,316	\$ 16.30	\$ 33,904	\$ 46,504	\$ 22.38	\$ 46,551
92	Public Administration	31-1131	Nursing Assistants	170	\$ 20.75	\$ 43,154	\$ 16.49	\$ 34,293	\$ 43,888	\$ 22.88	\$ 47,598
92	Public Administration	31-1132	Orderlies	60	\$ 22.42	\$ 46,625	\$ 18.33	\$ 38,126	\$ 45,178	\$ 26.00	\$ 54,080
92	Public Administration	31-9099	Healthcare Support Workers, All Other	20	\$ 27.71	\$ 57,628	\$ 23.97	\$ 49,857	\$ 58,989	\$ 32.09	\$ 66,747
92	Public Administration	33-0000	Protective Service Occupations	11,190	\$ 43.88	\$ 91,270	\$ 25.62	\$ 53,300	\$ 90,147	\$ 62.56	\$ 130,122
92	Public Administration	33-1011	First-Line Supervisors of Correctional Officers	230	\$ 56.27	\$ 117,041	\$ 50.55	\$ 105,144	\$ 117,656	\$ 60.18	\$ 125,174
92	Public Administration	33-1012	First-Line Supervisors of Police and Detectives	1,170	\$ 74.77	\$ 155,524	\$ 67.51	\$ 140,419	\$ 157,313	\$ 79.64	\$ 165,644
92	Public Administration	33-1021	First-Line Supervisors of Firefighting and Prevention Workers	100	\$ 54.63	\$ 113,633	\$ 41.50	\$ 86,320	\$ 114,743	\$ 66.34	\$ 137,992
92	Public Administration	33-1091	First-Line Supervisors of Security Workers	10	\$ 32.85	\$ 68,337	\$ 28.59	\$ 59,469	\$ 61,119	\$ 35.33	\$ 73,486
92	Public Administration	33-1099	First-Line Supervisors of Protective Service Workers, All Other	60	\$ 34.28	\$ 71,309	\$ 18.50	\$ 38,480	\$ 68,397	\$ 38.56	\$ 80,197
92	Public Administration	33-2011	Firefighters	850	\$ 41.28	\$ 85,857	\$ 27.69	\$ 57,589	\$ 86,834	\$ 54.45	\$ 113,262
92	Public Administration	33-2021	Fire Inspectors and Investigators	180	\$ 35.65	\$ 74,146	\$ 26.68	\$ 55,502	\$ 73,401	\$ 45.56	\$ 94,754
92	Public Administration	33-2022	Forest Fire Inspectors and Prevention Specialists	30	\$ 29.82	\$ 62,022	\$ 26.23	\$ 54,564	\$ 60,465	\$ 32.00	\$ 66,558
92	Public Administration	33-3012	Correctional Officers and Jailers	1,470	\$ 42.70	\$ 88,811	\$ 34.17	\$ 71,074	\$ 95,074	\$ 47.83	\$ 99,486
92	Public Administration	33-3021	Detectives and Criminal Investigators	510	\$ 53.40	\$ 111,080	\$ 40.81	\$ 84,880	\$ 107,026	\$ 65.75	\$ 136,754
92	Public Administration	33-3041	Parking Enforcement Workers	40	\$ 22.93	\$ 47,695	\$ 17.07	\$ 35,497	\$ 46,826	\$ 26.43	\$ 54,965
92	Public Administration	33-3051	Police and Sheriff's Patrol Officers	3,970	\$ 49.14	\$ 102,216	\$ 36.49	\$ 75,899	\$ 100,689	\$ 63.43	\$ 131,939
92	Public Administration	33-9011	Animal Control Workers	40	\$ 26.07	\$ 54,234	\$ 22.36	\$ 46,506	\$ 54,530	\$ 28.33	\$ 58,921
92	Public Administration	33-9032	Security Guards	210	\$ 21.53	\$ 44,780	\$ 15.50	\$ 32,243	\$ 45,858	\$ 27.16	\$ 56,483
92	Public Administration	33-9091	Crossing Guards and Flaggers	1,280	\$ 18.62	\$ 38,721	\$ 15.00	\$ 31,206	\$ 36,915	\$ 22.39	\$ 46,579
92	Public Administration	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	300	\$ 18.17	\$ 37,789	\$ 15.77	\$ 32,812	\$ 36,700	\$ 20.00	\$ 41,600
92	Public Administration	33-9099	Protective Service Workers, All Other	700	\$ 25.67	\$ 53,399	\$ 17.00	\$ 35,360	\$ 50,064	\$ 31.99	\$ 66,540
92	Public Administration	35-0000	Food Preparation and Serving Related Occupations	160	\$ 20.96	\$ 43,592	\$ 17.45	\$ 36,286	\$ 42,252	\$ 22.97	\$ 47,778
92	Public Administration	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	20	\$ 29.37	\$ 61,081	\$ 23.10	\$ 48,048	\$ 54,132	\$ 36.92	\$ 76,794
92	Public Administration	35-2012	Cooks, Institution and Cafeteria	20	\$ 22.06	\$ 45,876	\$ 19.10	\$ 39,727	\$ 44,530	\$ 23.71	\$ 49,317

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	35-3023	Fast Food and Counter Workers	70	\$ 19.70	\$ 40,975	\$ 17.15	\$ 35,667	\$ 38,334	\$ 22.69	\$ 47,195
92	Public Administration	37-0000	Building and Grounds Cleaning and Maintenance Occupations	710	\$ 25.33	\$ 52,696	\$ 16.80	\$ 34,936	\$ 47,424	\$ 33.07	\$ 68,793
92	Public Administration	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 33.81	\$ 70,316	\$ 29.00	\$ 60,320	\$ 68,793	\$ 40.46	\$ 84,165
92	Public Administration	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	50	\$ 42.22	\$ 87,827	\$ 35.71	\$ 74,278	\$ 84,042	\$ 50.60	\$ 105,248
92	Public Administration	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	190	\$ 19.76	\$ 41,100	\$ 15.00	\$ 31,200	\$ 34,936	\$ 22.32	\$ 46,428
92	Public Administration	37-2021	Pest Control Workers	10	\$ 30.09	\$ 62,581	\$ 24.16	\$ 50,254	\$ 59,736	\$ 33.85	\$ 70,404
92	Public Administration	37-3011	Landscaping and Groundskeeping Workers	380	\$ 25.47	\$ 52,971	\$ 17.43	\$ 36,259	\$ 47,651	\$ 32.86	\$ 68,347
92	Public Administration	37-3013	Tree Trimmers and Pruners	40	\$ 28.94	\$ 60,203	\$ 24.46	\$ 50,886	\$ 57,096	\$ 35.12	\$ 73,039
92	Public Administration	39-0000	Personal Care and Service Occupations	1,480	\$ 19.55	\$ 40,664	\$ 14.46	\$ 30,087	\$ 35,069	\$ 21.66	\$ 45,045
92	Public Administration	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	210	\$ 28.58	\$ 59,448	\$ 18.50	\$ 38,483	\$ 57,695	\$ 34.56	\$ 71,892
92	Public Administration	39-1022	First-Line Supervisors of Personal Service Workers	40	\$ 28.62	\$ 59,521	\$ 21.07	\$ 43,835	\$ 61,502	\$ 36.30	\$ 75,514
92	Public Administration	39-2021	Animal Caretakers	70	\$ 19.40	\$ 40,362	\$ 17.53	\$ 36,461	\$ 36,465	\$ 21.65	\$ 45,023
92	Public Administration	39-3091	Amusement and Recreation Attendants	190	\$ 15.86	\$ 32,983	\$ 14.13	\$ 29,390	\$ 30,671	\$ 14.75	\$ 30,671
92	Public Administration	39-9011	Childcare Workers	130	\$ 14.84	\$ 30,861	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
92	Public Administration	39-9031	Exercise Trainers and Group Fitness Instructors	20	\$ 29.44	\$ 61,238	\$ 17.34	\$ 36,059	\$ 58,431	\$ 37.51	\$ 78,018
92	Public Administration	39-9032	Recreation Workers	700	\$ 18.58	\$ 38,645	\$ 14.72	\$ 30,615	\$ 35,995	\$ 21.18	\$ 44,054
92	Public Administration	41-0000	Sales and Related Occupations	330	\$ 23.97	\$ 49,862	\$ 16.24	\$ 33,779	\$ 41,093	\$ 28.00	\$ 58,248
92	Public Administration	41-1011	First-Line Supervisors of Retail Sales Workers	60	\$ 39.90	\$ 82,999	\$ 34.43	\$ 71,614	\$ 82,014	\$ 45.83	\$ 95,326
92	Public Administration	41-2011	Cashiers	260	\$ 19.84	\$ 41,266	\$ 16.24	\$ 33,779	\$ 34,882	\$ 21.36	\$ 44,434
92	Public Administration	43-0000	Office and Administrative Support Occupations	7,960	\$ 27.06	\$ 56,293	\$ 21.23	\$ 44,162	\$ 52,721	\$ 30.83	\$ 64,126
92	Public Administration	43-1011	First-Line Supervisors of Office and Administrative Support Workers	570	\$ 42.01	\$ 87,382	\$ 33.70	\$ 70,096	\$ 84,747	\$ 48.10	\$ 100,038
92	Public Administration	43-2021	Telephone Operators	10	\$ 21.93	\$ 45,618	\$ 17.55	\$ 36,496	\$ 45,998	\$ 23.40	\$ 48,673
92	Public Administration	43-3031	Bookkeeping, Accounting, and Auditing Clerks	440	\$ 25.65	\$ 53,354	\$ 22.29	\$ 46,361	\$ 51,308	\$ 29.24	\$ 60,822
92	Public Administration	43-3051	Payroll and Timekeeping Clerks	50	\$ 26.80	\$ 55,739	\$ 22.99	\$ 47,823	\$ 53,429	\$ 31.06	\$ 64,608
92	Public Administration	43-3061	Procurement Clerks	60	\$ 26.67	\$ 55,470	\$ 21.39	\$ 44,500	\$ 56,389	\$ 29.37	\$ 61,081
92	Public Administration	43-4031	Court, Municipal, and License Clerks	940	\$ 26.35	\$ 54,818	\$ 21.40	\$ 44,511	\$ 53,144	\$ 29.46	\$ 61,273
92	Public Administration	43-4051	Customer Service Representatives	40	\$ 20.86	\$ 43,394	\$ 15.80	\$ 32,864	\$ 41,310	\$ 24.27	\$ 50,482
92	Public Administration	43-4061	Eligibility Interviewers, Government Programs	200	\$ 27.47	\$ 57,139	\$ 22.17	\$ 46,107	\$ 51,043	\$ 30.09	\$ 62,589
92	Public Administration	43-4071	File Clerks	170	\$ 23.78	\$ 49,456	\$ 17.29	\$ 35,964	\$ 47,556	\$ 28.70	\$ 59,692
92	Public Administration	43-4121	Library Assistants, Clerical	700	\$ 19.07	\$ 39,671	\$ 14.78	\$ 30,739	\$ 37,009	\$ 22.02	\$ 45,796
92	Public Administration	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	50	\$ 26.92	\$ 55,992	\$ 23.61	\$ 49,109	\$ 57,164	\$ 29.90	\$ 62,192
92	Public Administration	43-4171	Receptionists and Information Clerks	40	\$ 19.56	\$ 40,680	\$ 15.08	\$ 31,377	\$ 37,265	\$ 18.82	\$ 39,156
92	Public Administration	43-4199	Information and Record Clerks, All Other	180	\$ 25.79	\$ 53,652	\$ 20.82	\$ 43,306	\$ 54,496	\$ 29.45	\$ 61,256
92	Public Administration	43-5021	Couriers and Messengers	30	\$ 23.35	\$ 48,559	\$ 17.29	\$ 35,963	\$ 48,505	\$ 28.58	\$ 59,441
92	Public Administration	43-5031	Public Safety Telecommunicators	920	\$ 28.76	\$ 59,823	\$ 22.01	\$ 45,774	\$ 57,441	\$ 33.92	\$ 70,552
92	Public Administration	43-5032	Dispatchers, Except Police, Fire, and Ambulance	30	\$ 34.02	\$ 70,757	\$ 28.51	\$ 59,301	\$ 72,446	\$ 39.45	\$ 82,056
92	Public Administration	43-5041	Meter Readers, Utilities	40	\$ 28.03	\$ 58,299	\$ 21.46	\$ 44,633	\$ 50,039	\$ 35.93	\$ 74,726
92	Public Administration	43-5061	Production, Planning, and Expediting Clerks	30	\$ 31.73	\$ 66,000	\$ 28.14	\$ 58,532	\$ 64,459	\$ 37.44	\$ 77,875
92	Public Administration	43-5071	Shipping, Receiving, and Inventory Clerks	60	\$ 30.68	\$ 63,813	\$ 27.15	\$ 56,474	\$ 63,794	\$ 35.76	\$ 74,381
92	Public Administration	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	10	\$ 25.11	\$ 52,224	\$ 19.88	\$ 41,350	\$ 48,675	\$ 27.08	\$ 56,325
92	Public Administration	43-6011	Executive Secretaries and Executive Administrative Assistants	210	\$ 40.51	\$ 84,269	\$ 36.89	\$ 76,725	\$ 79,663	\$ 45.87	\$ 95,403
92	Public Administration	43-6012	Legal Secretaries and Administrative Assistants	150	\$ 28.68	\$ 59,665	\$ 24.23	\$ 50,398	\$ 56,222	\$ 32.20	\$ 66,976
92	Public Administration	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	620	\$ 27.22	\$ 56,622	\$ 22.78	\$ 47,375	\$ 58,135	\$ 31.45	\$ 65,414
92	Public Administration	43-9021	Data Entry Keyers	150	\$ 25.99	\$ 54,058	\$ 22.81	\$ 47,435	\$ 54,275	\$ 28.81	\$ 59,924
92	Public Administration	43-9022	Word Processors and Typists	700	\$ 24.73	\$ 51,446	\$ 19.93	\$ 41,444	\$ 47,706	\$ 28.58	\$ 59,452
92	Public Administration	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	20	\$ 24.40	\$ 50,760	\$ 19.33	\$ 40,211	\$ 48,464	\$ 29.19	\$ 60,715
92	Public Administration	43-9061	Office Clerks, General	1,300	\$ 24.72	\$ 51,416	\$ 19.61	\$ 40,782	\$ 48,628	\$ 29.48	\$ 61,327

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
92	Public Administration	43-9199	Office and Administrative Support Workers, All Other	150	\$ 25.93	\$ 53,927	\$ 19.88	\$ 41,347	\$ 52,830	\$ 30.58	\$ 63,610
92	Public Administration	45-0000	Farming, Fishing, and Forestry Occupations	50	\$ 23.86	\$ 49,633	\$ 18.00	\$ 37,440	\$ 41,600	\$ 32.09	\$ 66,747
92	Public Administration	47-0000	Construction and Extraction Occupations	3,240	\$ 32.81	\$ 68,244	\$ 23.38	\$ 48,622	\$ 64,794	\$ 39.98	\$ 83,166
92	Public Administration	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	380	\$ 44.76	\$ 93,101	\$ 37.71	\$ 78,433	\$ 95,317	\$ 48.50	\$ 100,874
92	Public Administration	47-2031	Carpenters	50	\$ 31.20	\$ 64,887	\$ 27.28	\$ 56,742	\$ 66,352	\$ 35.00	\$ 72,798
92	Public Administration	47-2061	Construction Laborers	230	\$ 25.14	\$ 52,285	\$ 18.67	\$ 38,834	\$ 49,080	\$ 31.15	\$ 64,794
92	Public Administration	47-2071	Paving, Surfacing, and Tamping Equipment Operators	70	\$ 23.23	\$ 48,318	\$ 19.18	\$ 39,894	\$ 43,118	\$ 24.60	\$ 51,168
92	Public Administration	47-2073	Operating Engineers and Other Construction Equipment Operators	310	\$ 34.38	\$ 71,506	\$ 27.71	\$ 57,644	\$ 70,970	\$ 39.73	\$ 82,639
92	Public Administration	47-2111	Electricians	60	\$ 35.33	\$ 73,491	\$ 29.84	\$ 62,067	\$ 77,459	\$ 37.66	\$ 78,343
92	Public Administration	47-2141	Painters, Construction and Maintenance	20	\$ 27.79	\$ 57,808	\$ 24.09	\$ 50,106	\$ 54,198	\$ 31.37	\$ 65,246
92	Public Administration	47-2151	Pipelayers	60	\$ 34.61	\$ 71,991	\$ 27.89	\$ 58,002	\$ 77,422	\$ 41.92	\$ 87,193
92	Public Administration	47-2152	Plumbers, Pipefitters, and Steamfitters	100	\$ 29.88	\$ 62,148	\$ 22.94	\$ 47,721	\$ 59,293	\$ 37.77	\$ 78,562
92	Public Administration	47-4011	Construction and Building Inspectors	710	\$ 40.71	\$ 84,675	\$ 31.02	\$ 64,521	\$ 83,402	\$ 46.66	\$ 97,054
92	Public Administration	47-4051	Highway Maintenance Workers	1,200	\$ 26.13	\$ 54,359	\$ 18.94	\$ 39,385	\$ 49,016	\$ 30.68	\$ 63,818
92	Public Administration	47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	10	\$ 32.44	\$ 67,470	\$ 26.13	\$ 54,356	\$ 66,884	\$ 41.60	\$ 86,528
92	Public Administration	49-0000	Installation, Maintenance, and Repair Occupations	1,810	\$ 31.65	\$ 65,823	\$ 23.61	\$ 49,114	\$ 64,866	\$ 37.95	\$ 78,943
92	Public Administration	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	240	\$ 42.03	\$ 87,426	\$ 36.80	\$ 76,536	\$ 88,317	\$ 47.06	\$ 97,885
92	Public Administration	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	50	\$ 38.13	\$ 79,319	\$ 30.83	\$ 64,126	\$ 80,309	\$ 47.23	\$ 98,238
92	Public Administration	49-3023	Automotive Service Technicians and Mechanics	80	\$ 35.30	\$ 73,428	\$ 31.23	\$ 64,958	\$ 67,174	\$ 39.25	\$ 81,640
92	Public Administration	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	300	\$ 35.08	\$ 72,969	\$ 29.79	\$ 61,955	\$ 70,563	\$ 40.11	\$ 83,432
92	Public Administration	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	20	\$ 35.39	\$ 73,619	\$ 31.90	\$ 66,352	\$ 75,941	\$ 38.61	\$ 80,309
92	Public Administration	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 31.65	\$ 65,822	\$ 24.32	\$ 50,586	\$ 68,788	\$ 35.82	\$ 74,506
92	Public Administration	49-9041	Industrial Machinery Mechanics	100	\$ 33.63	\$ 69,951	\$ 29.37	\$ 61,090	\$ 75,734	\$ 37.25	\$ 77,480
92	Public Administration	49-9051	Electrical Power-Line Installers and Repairers	10	\$ 41.42	\$ 86,150	\$ 34.51	\$ 71,781	\$ 80,999	\$ 54.32	\$ 112,984
92	Public Administration	49-9071	Maintenance and Repair Workers, General	810	\$ 26.31	\$ 54,720	\$ 19.94	\$ 41,484	\$ 52,326	\$ 30.63	\$ 63,714
92	Public Administration	49-9098	Helpers--Installation, Maintenance, and Repair Workers	30	\$ 25.38	\$ 52,785	\$ 21.67	\$ 45,083	\$ 52,042	\$ 27.86	\$ 57,959
92	Public Administration	49-9099	Installation, Maintenance, and Repair Workers, All Other	70	\$ 28.49	\$ 59,260	\$ 19.01	\$ 39,541	\$ 63,627	\$ 34.51	\$ 71,781
92	Public Administration	51-0000	Production Occupations	500	\$ 34.20	\$ 71,137	\$ 29.77	\$ 61,915	\$ 71,656	\$ 38.48	\$ 80,047
92	Public Administration	51-1011	First-Line Supervisors of Production and Operating Workers	90	\$ 42.94	\$ 89,309	\$ 36.91	\$ 76,780	\$ 94,059	\$ 47.37	\$ 98,522
92	Public Administration	51-4121	Welders, Cutters, Solderers, and Brazers	10	\$ 36.46	\$ 75,834	\$ 37.24	\$ 77,459	\$ 77,480	\$ 38.61	\$ 80,309
92	Public Administration	51-8021	Stationary Engineers and Boiler Operators	40	\$ 32.24	\$ 67,060	\$ 28.08	\$ 58,416	\$ 66,144	\$ 37.25	\$ 77,480
92	Public Administration	51-8031	Water and Wastewater Treatment Plant and System Operators	310	\$ 31.60	\$ 65,724	\$ 25.71	\$ 53,469	\$ 63,057	\$ 37.31	\$ 77,606
92	Public Administration	53-0000	Transportation and Material Moving Occupations	1,680	\$ 29.17	\$ 60,666	\$ 22.27	\$ 46,330	\$ 58,255	\$ 32.75	\$ 68,127
92	Public Administration	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	90	\$ 39.56	\$ 82,285	\$ 34.75	\$ 72,280	\$ 85,675	\$ 46.90	\$ 97,552
92	Public Administration	53-3032	Heavy and Tractor-Trailer Truck Drivers	340	\$ 28.55	\$ 59,374	\$ 23.09	\$ 48,036	\$ 56,221	\$ 33.38	\$ 69,434
92	Public Administration	53-3033	Light Truck Drivers	50	\$ 29.08	\$ 60,477	\$ 22.30	\$ 46,394	\$ 57,220	\$ 32.48	\$ 67,555
92	Public Administration	53-3053	Shuttle Drivers and Chauffeurs	190	\$ 23.90	\$ 49,722	\$ 19.50	\$ 40,556	\$ 46,720	\$ 26.70	\$ 55,537
92	Public Administration	53-3099	Motor Vehicle Operators, All Other	30	\$ 31.64	\$ 65,804	\$ 26.95	\$ 56,048	\$ 63,627	\$ 35.92	\$ 74,706
92	Public Administration	53-6011	Bridge and Lock Tenders	30	\$ 24.88	\$ 51,749	\$ 21.87	\$ 45,490	\$ 53,040	\$ 28.15	\$ 58,552
92	Public Administration	53-6021	Parking Attendants	10	\$ 16.78	\$ 34,906	\$ 14.13	\$ 29,390	\$ 31,955	\$ 17.82	\$ 37,056
92	Public Administration	53-6041	Traffic Technicians	40	\$ 31.58	\$ 65,684	\$ 26.47	\$ 55,059	\$ 61,549	\$ 33.77	\$ 70,250
92	Public Administration	53-6051	Transportation Inspectors	10	\$ 46.88	\$ 97,503	\$ 33.84	\$ 70,387	\$ 83,450	\$ 55.34	\$ 115,107
92	Public Administration	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	60	\$ 23.56	\$ 49,002	\$ 19.42	\$ 40,402	\$ 48,760	\$ 26.60	\$ 55,328
92	Public Administration	53-7065	Stockers and Order Fillers	40	\$ 25.66	\$ 53,367	\$ 20.28	\$ 42,186	\$ 50,627	\$ 30.79	\$ 64,043
92	Public Administration	53-7081	Refuse and Recyclable Material Collectors	450	\$ 26.86	\$ 55,873	\$ 20.94	\$ 43,549	\$ 54,787	\$ 33.70	\$ 70,095

Foot Notes:

See Foot Notes

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for Middlesex-Monmouth-Ocean County Area
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry				Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
Code	Industry Sector	SOC Code	Occupational Title								

Occupations that do not normally work 2,080 hours per year will have a "Salary" but the equivalent "Hourly" wage will be blank. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

The mean wage equals the weighted average wage. Wages are not publishable when there is a quality issue or there is an employer-confidentiality issue. In these instances, all hourly and salary columns will be blank.

The 25th percentile is an estimate of the wage that 25% of the employees reported in the occupation made less than while 75% made more. Likewise for the estimates of the 50th percentile (50% made less and 50% made more) and the 75th percentile (75% made less and 25% made more).

* Estimated Employment is not the reported employment for the occupation, but rather represents an estimate of the number of employees in that occupation in the defined geographic area and industry. Rounded to the nearest 10, this column will be blank in instances where (a) the employment's relative standard error is greater than 50%, or (b) when there are an insufficient number of employers / employment to guarantee employer confidentiality.