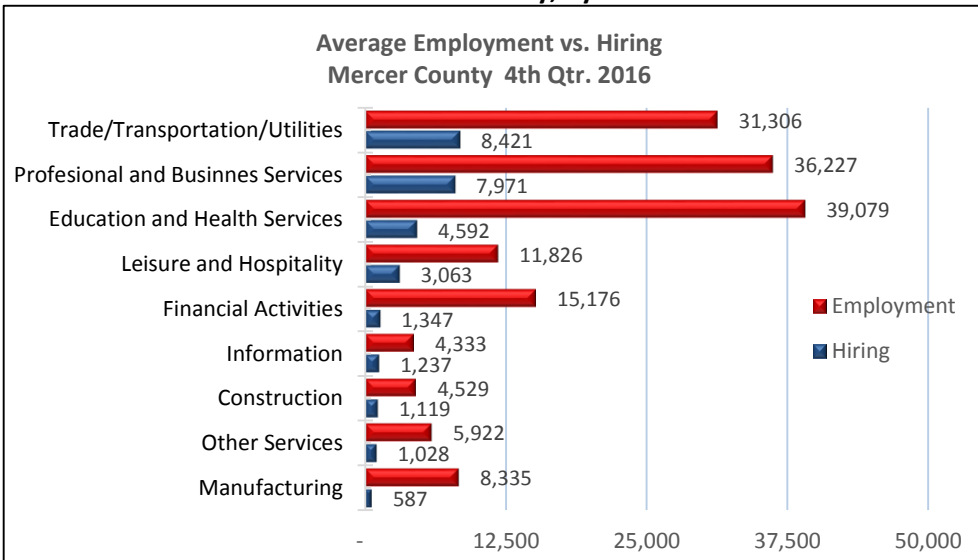


## Private Sector Employment, Mercer County NJ

### Hiring Needs by Sector

The sectors that experienced the most hiring in the 4th quarter 2016 were trade, transportation and utilities (8,421), professional and business services (7,971), and education and health services (4,592).

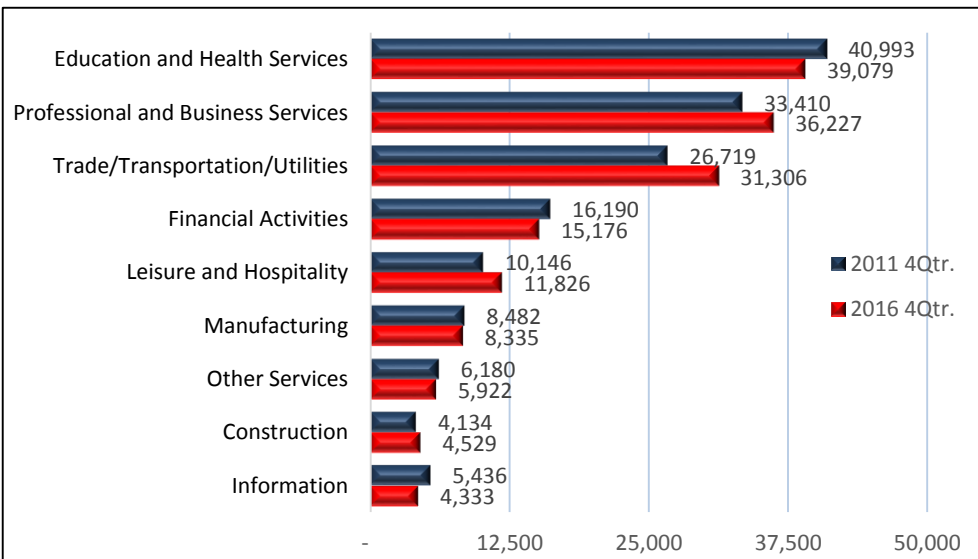
### Total Jobs and New Hires in Mercer County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Employment and hiring during the 4th Quarter 2016.

### Total Jobs by Sector, Mercer County – 4th Qtr. 2011 & 4th Qtr. 2016

Mercer County's private sector employment totaled 156,733 in the 4th quarter 2016. Trade, transportation and utilities added the most jobs between the 4th quarters, 2011 and 2016 (+4,587).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 4th Quarter 2011 and 4th Quarter 2016 employment.

### How to Use This Guide

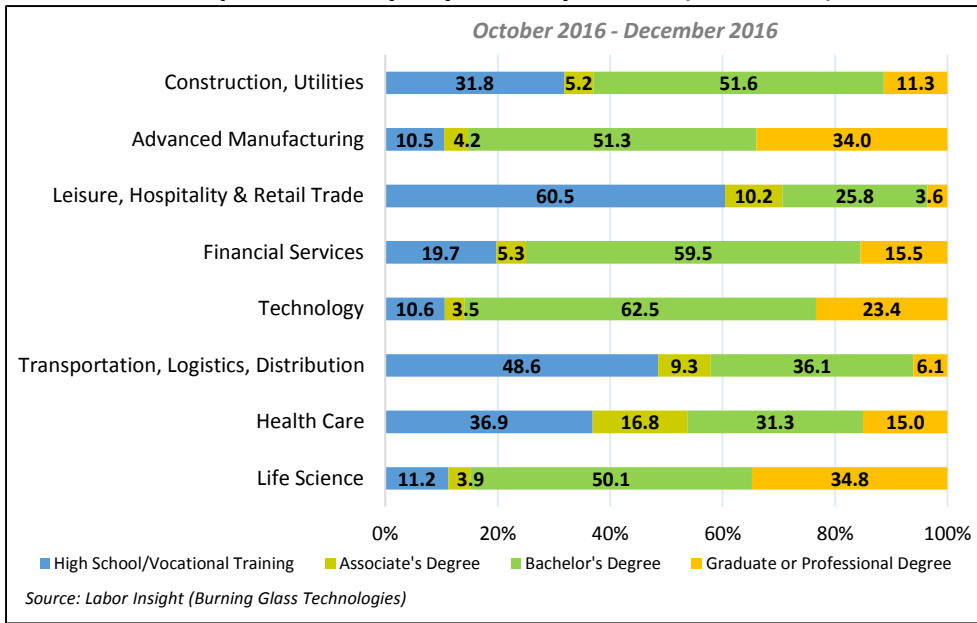
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

**New hires** – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

**Total number of jobs** – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

**Education Requirements by Key Industry Cluster (Statewide)**



**Minimum Educational requirements for all jobs –** based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

**What industries are expected to have employment growth?**

Industry Title (two digit NAICS)	Mercer County Projected Employment Change		Change 2014 - 2024		
	2014	2024	Number	Percent	
	Jobs	Jobs		Total	Annual
<b>Total All Industries</b>	<b>253,350</b>	<b>269,300</b>	<b>15,950</b>	<b>6.3</b>	<b>0.6</b>
Professional, Scientific, and Technical Services	24,450	32,250	7,800	31.9	2.8
Health Care and Social Assistance	32,550	38,300	5,750	17.7	1.6
Accommodation and Food Services	12,200	14,500	2,300	18.9	1.7
Retail Trade	19,650	21,450	1,800	9.2	0.9
Admin/Support/Waste Mgmt/Remediation Svcs	12,550	14,200	1,650	13.1	1.2
Educational Services	33,550	34,950	1,400	4.2	0.4
Other Services (except Government)	9,450	10,700	1,250	13.2	1.3
Construction	5,100	6,000	900	17.6	1.6
Arts, Entertainment, and Recreation	2,500	2,950	450	18.0	1.7
Finance and Insurance	16,450	16,850	400	2.4	0.2
Management of Companies and Enterprises	3,050	3,250	200	6.6	0.6
Transportation and Warehousing	5,950	6,050	100	1.7	0.2
Natural Resources and Mining	0	0	0	0	0
Utilities	550	550	0	0.0	0.0
Wholesale Trade	6,700	6,500	-200	-3.0	-0.3
Information	4,750	4,450	-300	-6.3	-0.7
Real Estate and Rental and Leasing	2,600	2,300	-300	-11.5	-1.2
Manufacturing	8,700	7,950	-750	-8.6	-0.9
Government	52,500	46,000	-6,500	-12.4	-1.3

Note: Total nonfarm employment excludes self-employed and unpaid workers.  
Percent Changes are based on unrounded data-Source: New Jersey Department of Labor and Workforce Development.

**Industry Employment Projections for all nonfarm jobs –**

The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2014 - 2024. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Mercer County is projected to add 15,950 jobs from 2014 to 2024, an increase of 6.3 percent. In comparison, employment statewide is expected to increase by 6.5 percent over the 10-year period. Professional, scientific and technical services is expected to be the county's job growth leader with an anticipated gain of 7,800 jobs or 31.9 percent.