

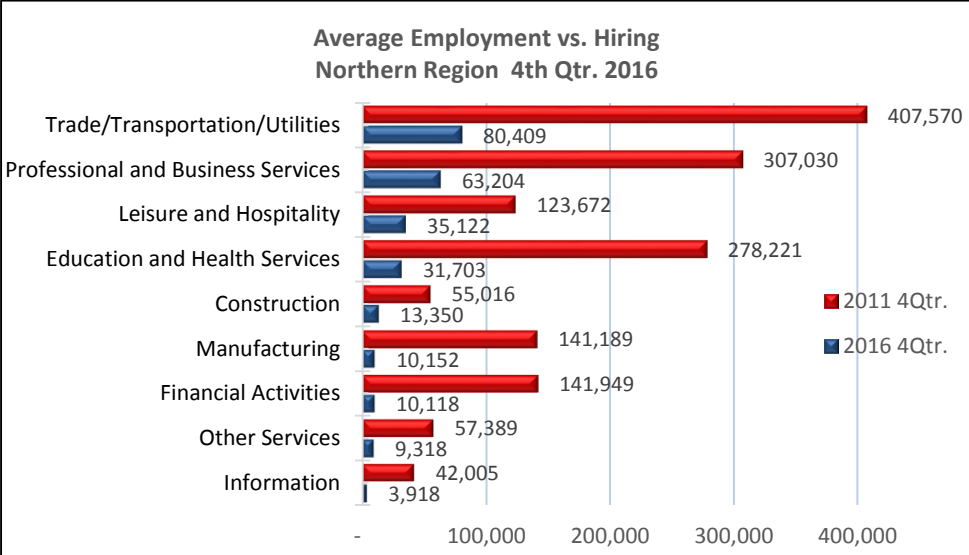
# Private Sector Employment, Northern Region

(Bergen, Essex, Hudson, Hunterdon, Morris, Passaic, Somerset, Sussex, Union, Warren counties)

## Hiring Needs by Sector

The sectors that experienced the most hiring in the 4th quarter 2016 were trade, transportation and utilities (80,409), professional and business services (63,204) and leisure and hospitality (35,122).

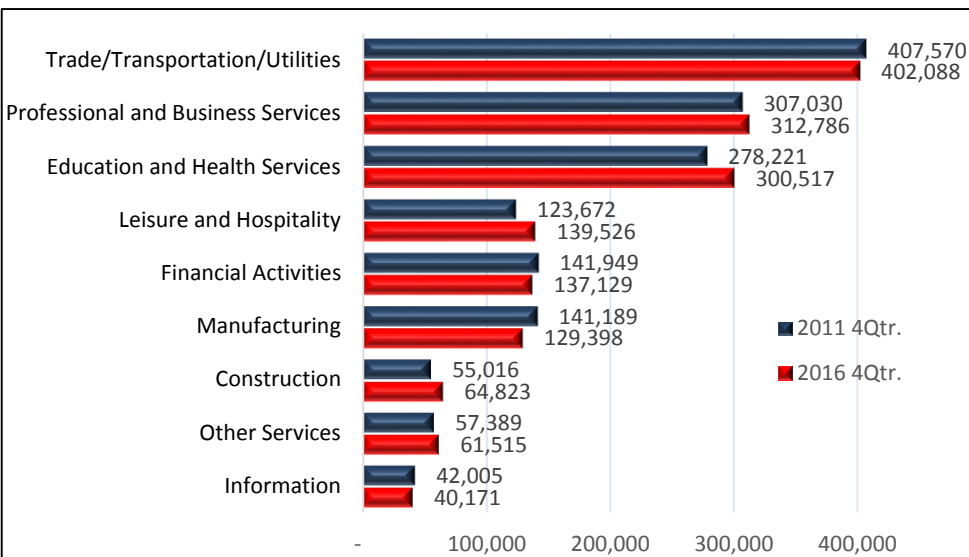
## Total Jobs and New Hires in the Northern Region, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Employment and hiring over the 4th Quarter 2016.

## Total Jobs by Industry, Northern Region – 4th Qtr. 2011 & 4th Qtr. 2016

The Northern Region's private sector employment totaled 1,587,953 in the 4th quarter 2016. Education and health services added the most jobs between the 4th quarters, 2011 and 2016 (+22,296).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 4th Quarter 2011 and 4th Quarter 2016 employment.

## How to Use This Guide

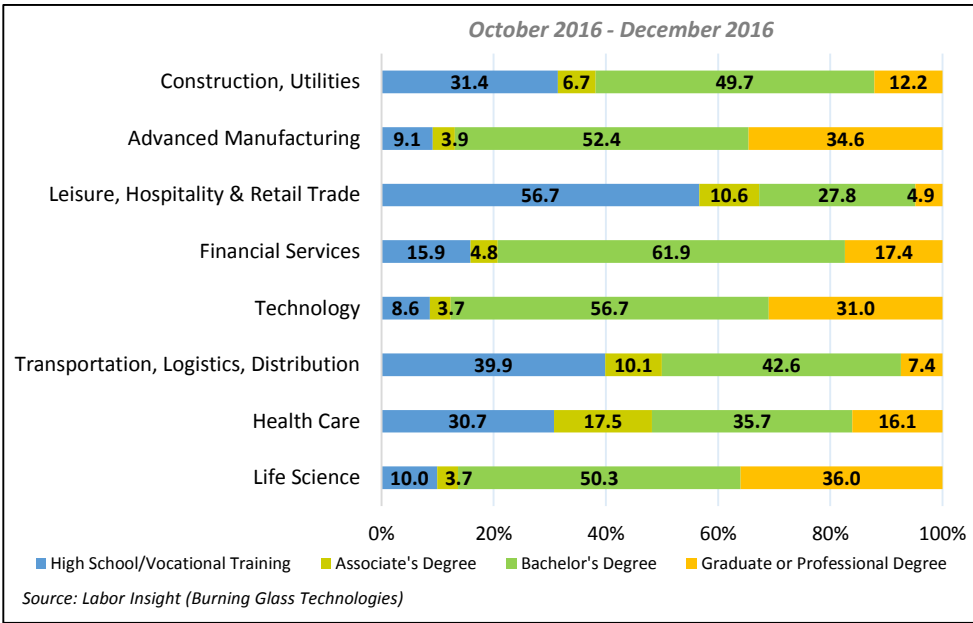
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

**New hires** – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

**Total number of jobs** – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

**Education Requirements by Key Industry Cluster, Northern Region**



**Minimum Educational requirements for all jobs –** based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

**What industries are expected to have employment growth?**

Northern Region Projected Employment Change					
Industry Title (two digit NAICS)	2014 Jobs	2024 Jobs	Change 2014 - 2024		
			Number	Percent	Total Annual
<b>Total All Industries</b>	<b>2,093,650</b>	<b>2,227,550</b>	<b>133,950</b>	<b>6.2</b>	<b>0.6</b>
Health Care and Social Assistance	287,100	328,700	48,350	15.2	1.4
Accommodation and Food Services	132,200	145,050	12,850	10.3	0.9
Professional, Scientific, and Technical Services	161,600	177,950	16,450	10.5	0.9
Construction	70,350	80,450	10,100	15.8	1.5
Retail Trade	228,150	242,450	14,250	6.7	0.6
Admin/Support/Waste Mgmt/Remediation Svcs	140,100	157,000	17,000	12.9	1.2
Arts, Entertainment, and Recreation	27,700	33,900	6,250	20.7	1.9
Wholesale Trade	126,350	133,650	7,500	4.9	0.5
Real Estate and Rental and Leasing	30,700	32,600	1,850	7.7	0.7
Utilities	5,650	6,000	400	9.2	0.9
Transportation and Warehousing	93,550	106,100	12,500	11.0	1.0
Management of Companies and Enterprises	54,850	60,700	5,900	10.5	1.0
Natural Resources and Mining	850	900	100	7.3	0.7
Information	43,850	37,400	-6,350	-15.1	-1.7
Other Services (except Government)	90,350	91,900	1,500	3.5	0.3
Manufacturing	139,850	127,700	-12,100	-8.2	-0.9
Finance and Insurance	117,700	113,800	-3,900	-4.0	-0.4
Government	130,050	122,750	-7,350	-6.4	-0.7
Educational Services	212,750	220,800	8,050	1.9	0.2

Note: Total nonfarm employment excludes self- employed and unpaid workers.  
Percent Changes are based on unrounded data- Source: New Jersey Department of Labor and Workforce Development.

**Industry Employment Projections for all nonfarm jobs –**

The projections are valuable for identifying the potential employment growth or decline of industries within your region. Employment refers to full and part-time jobs, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2014 - 2024. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

The Northern Region is projected to add 133,950 jobs from 2014 to 2024, an increase of 6.2 percent. In comparison, employment statewide is expected to increase by 6.5 percent. Health care and social assistance is expected to be the region’s job growth leader with an anticipated increase of 48,350 jobs or 15.2 percent.