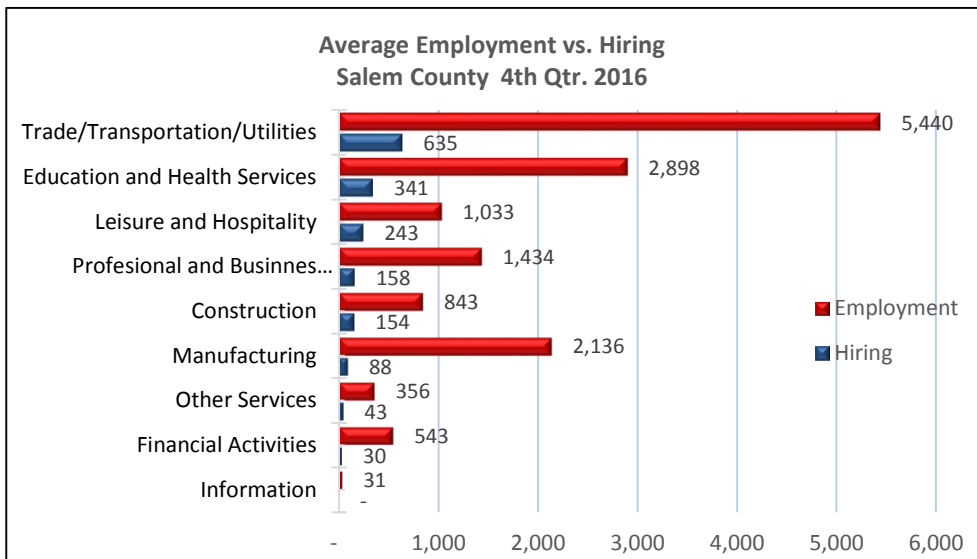


Private Sector Employment, Salem County NJ

Hiring Needs by Sector

The sectors that experienced the most hiring in the 4th quarter 2016 were trade, transportation and utilities (635), education and health services (341) and leisure and hospitality (243).

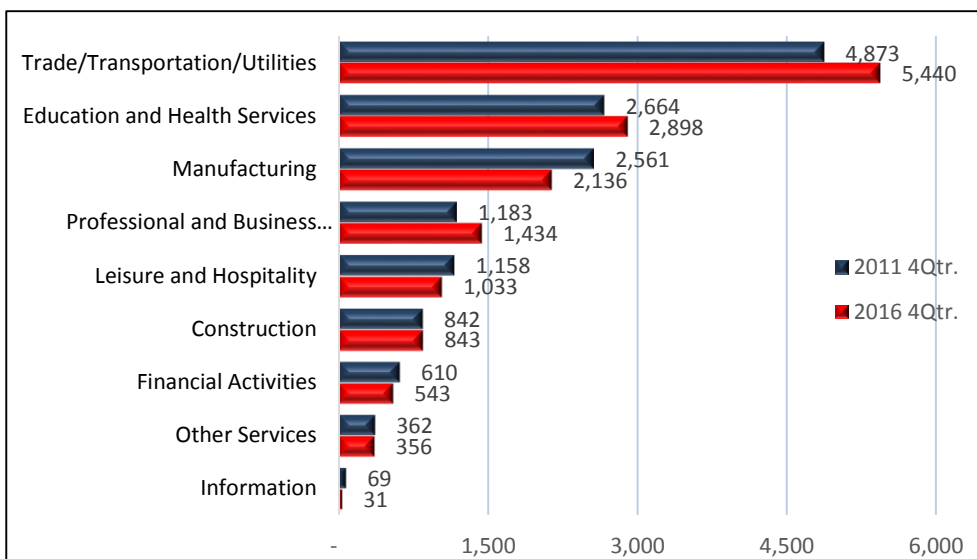
Total Jobs and New Hires in Salem County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Employment and hiring during the 4th Quarter 2016.

Total Jobs by Sector, Salem County – 4th Qtr. 2011 & 4th Qtr. 2016

Salem County's private sector employment totaled 14,714 in the 4th quarter 2016. Trade, transportation and utilities added the most jobs between the 4th quarters, 2011 and 2016 (+567).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 4th Quarter 2011 and 4th Quarter 2016 employment.

How to Use This Guide

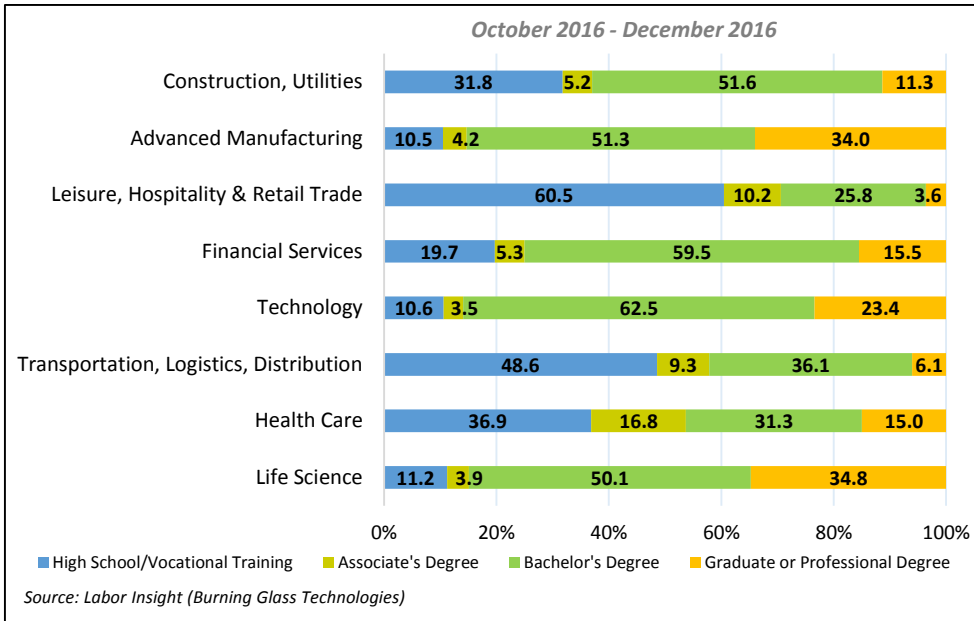
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Key Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Salem County Projected Employment Change					
Industry Title (two digit NAICS)	2014 Jobs	2024 Jobs	Change 2014 - 2024		
			Number	Percent	Total Annual
Total All Industries	21,100	21,800	700	3.3	0.3
Transportation and Warehousing	1,450	1,800	350	24.1	2.2
Health Care and Social Assistance	2,900	3,200	300	10.3	1.0
Retail Trade	1,950	2,150	200	10.3	1.0
Accommodation and Food Services	1,350	1,500	150	11.1	1.1
Utilities	2,000	2,150	150	7.5	0.7
Admin/Support/Waste Mgmt/Remediation Svcs	850	950	100	11.8	1.1
Real Estate and Rental and Leasing	150	200	50	33.3	2.9
Professional, Scientific, and Technical Services	700	750	50	7.1	0.7
Arts, Entertainment, and Recreation	200	250	50	25.0	2.3
Other Services (except Government)	600	650	50	8.3	0.8
Natural Resources and Mining	0	0	0	0	0
Construction	1,000	1,000	0	0.0	0.0
Wholesale Trade	400	400	0	0.0	0.0
Information	50	50	0	0.0	0.0
Finance and Insurance	500	500	0	0.0	0.0
Management of Companies and Enterprises	0	0	0	0	0
Government	1,900	1,800	-100	-5.3	-0.5
Manufacturing	2,500	2,200	-300	-12.0	-1.3
Educational Services	2,550	2,200	-350	-13.7	-1.5

Note: Total nonfarm employment excludes self-employed and unpaid workers.
Percent Changes are based on unrounded data-Source: New Jersey Department of Labor and Workforce Development.

Industry Employment Projections for all nonfarm jobs –

The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2014 - 2024. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Salem County is projected to add 700 jobs from 2014 to 2024, an increase of 3.3 percent. In comparison, employment statewide is expected to increase by 6.5 percent over the 10-year period. Transportation and warehousing is expected to be the county's job growth leader with an anticipated increase of 350 jobs or 24.1 percent.