Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | T | 1 | Г | | | | I I | | 1 1 | | | |
|-----|--|---------|--|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 21 | Mining | | Total all occupations | 310 | 32.60 | 67,800 | 22.65 | 47,100 | 28.45 | 59,200 | 32.75 | 68,100 |
| 22 | Utilities | | Total all occupations | 2,850 | 42.05 | 87,500 | 33.45 | 69,600 | 43.00 | 89,400 | 50.20 | 104,400 |
| 22 | Utilities | | Management Occupations | 100 | 73.65 | 153,200 | 59.50 | 123,700 | 68.65 | 142,800 | 80.55 | 167,600 |
| 22 | Utilities | | Industrial Production Managers | 20 | 77.30 | 160,700 | 65.15 | 135,500 | 72.10 | 150,000 | 79.30 | 164,900 |
| 22 | Utilities | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other | 40 | 67.30 | 139,900 | 56.90 | 118,300 | 63.10 | 131,200 | 77.50 | 161,200 |
| 22 | Utilities | 13-0000 | Business and Financial Operations Occupations | 100 | 47.25 | 98,200 | 43.60 | 90,700 | 47.50 | 98,800 | 51.65 | 107,400 |
| 22 | Utilities | 13-1198 | Project Management Specialists and Business Operations Specialists, All Other | 80 | 47.10 | 98,000 | 43.95 | 91,400 | 47.40 | 98,600 | 51.00 | 106,100 |
| 22 | Utilities | 17-0000 | Architecture and Engineering Occupations | 200 | 40.65 | 84,500 | 30.60 | 63,600 | 42.45 | 88,300 | 48.90 | 101,700 |
| 22 | Utilities | | Electrical Engineers | 60 | 46.55 | 96,800 | 41.20 | 85,700 | 45.45 | 94,500 | 49.80 | 103,600 |
| 22 | Utilities | 19-0000 | Life, Physical, and Social Science Occupations | | 43.65 | 90,800 | 27.65 | 57,600 | 40.95 | 85,200 | 51.45 | 107,000 |
| 22 | Utilities | 19-5011 | Occupational Health and Safety Specialists | | 39.45 | 82,000 | 30.45 | 63,300 | 42.50 | 88,400 | 50.00 | 104,000 |
| 22 | Utilities | 43-0000 | Office and Administrative Support Occupations | 200 | 30.00 | 62,400 | 19.60 | 40,700 | 30.05 | 62,500 | 39.00 | 81,100 |
| 22 | Utilities | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 10 | 38.00 | 79,000 | 30.90 | 64,200 | 41.60 | 86,500 | 47.00 | 97,800 |
| 22 | Utilities | 43-9061 | Office Clerks, General | 40 | | | | | | | | |
| 22 | Utilities | 47-0000 | Construction and Extraction Occupations | 370 | 42.55 | 88,500 | 38.15 | 79,400 | 44.30 | 92,100 | 49.05 | 102,100 |
| 22 | Utilities | 47-2073 | Operating Engineers and Other Construction Equipment Operators | 50 | 41.35 | 86,000 | 39.60 | 82,400 | 43.20 | 89,900 | 47.10 | 98,000 |
| 22 | Utilities | 47-2152 | Plumbers, Pipefitters, and Steamfitters | 190 | 44.70 | 93,000 | 39.00 | 81,100 | 45.45 | 94,500 | 51.95 | 108,100 |
| 22 | Utilities | 49-0000 | Installation, Maintenance, and Repair Occupations | 1,330 | 39.45 | 82,000 | 32.95 | 68,500 | 40.45 | 84,200 | 47.50 | 98,800 |
| 22 | Utilities | 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | 160 | 50.25 | 104,500 | 45.20 | 94,000 | 51.10 | 106,300 | 57.85 | 120,300 |
| 22 | Utilities | 49-9041 | Industrial Machinery Mechanics | 460 | 32.60 | 67,800 | 26.60 | 55,300 | 33.10 | 68,900 | 39.20 | 81,500 |
| 22 | Utilities | 51-0000 | Production Occupations | 420 | 48.60 | 101,100 | 42.90 | 89,300 | 52.05 | 108,300 | 59.40 | 123,600 |
| 22 | Utilities | 51-1011 | First-Line Supervisors of Production and Operating Workers | 200 | 55.65 | 115,800 | 50.75 | 105,600 | 56.80 | 118,100 | 62.25 | 129,500 |
| 22 | Utilities | 53-0000 | Transportation and Material Moving Occupations | 60 | 30.75 | 64,000 | 14.75 | 30,700 | 34.60 | 72,000 | 42.95 | 89,400 |
| 22 | Utilities | 53-7065 | Stockers and Order Fillers | | 19.90 | 41,400 | 11.75 | 24,500 | 14.20 | 29,500 | 20.35 | 42,300 |
| 23 | Construction | 00-0000 | Total all occupations | 34,700 | 31.95 | 66,500 | 18.30 | 38,000 | 27.70 | 57,600 | 40.55 | 84,300 |
| 23 | Construction | 11-0000 | Management Occupations | 1,690 | 79.65 | 165,600 | 53.75 | 111,800 | 69.70 | 144,900 | 97.75 | 203,300 |
| 23 | Construction | 11-1021 | General and Operations Managers | 180 | 86.85 | 180,700 | 53.55 | 111,300 | 68.50 | 142,500 | | |
| 23 | Construction | | Sales Managers | | 72.90 | 151,600 | 49.40 | 102,800 | 57.40 | 119,400 | 83.60 | 173,900 |
| 23 | Construction | 11-3010 | Administrative Services and Facilities Managers | 110 | 55.10 | 114,600 | 42.30 | 87,900 | 55.05 | 114,600 | 61.40 | 127,700 |
| 23 | Construction | 11-3031 | Financial Managers | 50 | 95.50 | 198,600 | 73.35 | 152,500 | 82.30 | 171,200 | | |
| 23 | Construction | 11-9021 | Construction Managers | 1,120 | 80.70 | 167,900 | 52.85 | 109,900 | 69.45 | 144,500 | 102.10 | 212,400 |
| 23 | Construction | 11-9041 | Architectural and Engineering Managers | 60 | 80.50 | 167,400 | 68.95 | 143,400 | 77.75 | 161,800 | 91.10 | 189,500 |
| 23 | Construction | | Business and Financial Operations Occupations | 1,840 | 35.85 | 74,600 | 26.70 | 55,500 | 32.10 | 66,700 | 43.00 | 89,400 |
| 23 | Construction | 13-1020 | Buyers and Purchasing Agents | | 30.55 | 63,500 | 26.90 | 56,000 | 28.95 | 60,200 | 30.95 | 64,400 |
| 23 | Construction | | Cost Estimators | 680 | 33.95 | 70,600 | 26.05 | 54,100 | 30.85 | 64,200 | 39.30 | 81,700 |
| 23 | Construction | | Human Resources Specialists | 50 | 39.00 | 81,200 | 15.30 | 31,800 | 42.30 | 88,000 | 57.35 | 119,300 |
| 23 | Construction | | Market Research Analysts and Marketing Specialists | | 42.40 | 88,200 | 32.20 | 67,000 | 37.20 | 77,400 | 43.75 | 91,000 |
| 23 | Construction | 13-1198 | Project Management Specialists and Business Operations Specialists, All Other | 520 | 36.60 | 76,100 | 25.60 | 53,200 | 33.70 | 70,000 | 46.20 | 96,100 |
| 23 | Construction | 13-2011 | Accountants and Auditors | 160 | 43.70 | 90,900 | 36.65 | 76,300 | 41.75 | 86,800 | 50.40 | 104,800 |
| 23 | Construction | 15-0000 | Computer and Mathematical Occupations | 40 | 41.35 | 86,000 | 29.25 | 60,800 | 38.40 | 79,900 | 50.60 | 105,300 |
| 23 | Construction | 15-1244 | Network and Computer Systems Administrators | | 47.55 | 98,900 | 43.05 | 89,600 | 49.25 | 102,400 | 56.00 | 116,500 |
| 23 | Construction | 17-0000 | Architecture and Engineering Occupations | 720 | 37.45 | 77,900 | 27.45 | 57,100 | 35.30 | 73,400 | 45.00 | 93,600 |
| 23 | Construction | 17-2051 | Civil Engineers | 170 | 47.25 | 98,300 | 36.75 | 76,500 | 44.00 | 91,500 | 55.20 | 114,800 |
| 23 | Construction | 17-2141 | Mechanical Engineers | 70 | 55.75 | 116,000 | 46.30 | 96,300 | 55.65 | 115,700 | 65.70 | 136,600 |

*See Footnotes on Page 50

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| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
|-----|--|---------|---|--------|--------|--------|---------|---------|---------|---------|---------|---------|
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 23 | Construction | 17-3013 | Mechanical Drafters | | 36.60 | 76,200 | 30.10 | 62,600 | 35.90 | 74,700 | 43.20 | 89,800 |
| 23 | Construction | 17-3019 | Drafters, All Other | | 41.85 | 87,000 | 41.35 | 86,000 | 45.00 | 93,600 | 48.65 | 101,200 |
| 23 | Construction | 19-0000 | Life, Physical, and Social Science Occupations | 150 | 33.10 | 68,900 | 27.30 | 56,800 | 30.05 | 62,500 | 38.95 | 81,000 |
| 23 | Construction | 19-5011 | Occupational Health and Safety Specialists | 90 | 36.10 | 75,100 | 28.80 | 59,900 | 34.75 | 72,300 | 44.05 | 91,600 |
| 23 | Construction | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | | 42.55 | 88,500 | 33.80 | 70,300 | 38.65 | 80,400 | 56.75 | 118,100 |
| 23 | Construction | 27-1021 | Commercial and Industrial Designers | | 45.20 | 94,000 | 35.35 | 73,600 | 39.75 | 82,700 | 57.95 | 120,500 |
| 23 | Construction | 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | | 14.75 | 30,600 | 11.00 | 22,900 | 14.00 | 29,100 | 16.30 | 33,900 |
| 23 | Construction | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | | 12.75 | 26,500 | 11.00 | 22,900 | 12.85 | 26,700 | 14.45 | 30,100 |
| 23 | Construction | 41-0000 | Sales and Related Occupations | 2,380 | 36.35 | 75,700 | 16.80 | 35,000 | 28.50 | 59,200 | 45.95 | 95,600 |
| 23 | Construction | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 1,820 | 38.60 | 80,300 | 16.75 | 34,900 | 29.55 | 61,400 | 49.70 | 103,400 |
| | | | Services, and Travel | | | | | | | | | |
| 23 | Construction | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and | 450 | 29.50 | 61,400 | 18.60 | 38,700 | 28.35 | 59,000 | 33.70 | 70,100 |
| | | | Scientific Products | | | | | | | | | |
| 23 | Construction | 43-0000 | Office and Administrative Support Occupations | 5,730 | 19.45 | 40,400 | 12.00 | 24,900 | 17.90 | 37,200 | 25.25 | 52,500 |
| 23 | Construction | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 280 | 33.00 | 68,600 | 27.05 | 56,200 | 33.30 | 69,200 | 37.80 | 78,600 |
| 23 | Construction | 43-3021 | Billing and Posting Clerks | 170 | 22.85 | 47,500 | 17.40 | 36,200 | 22.00 | 45,800 | 25.15 | 52,300 |
| 23 | Construction | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 1,680 | 21.45 | 44,600 | 15.95 | 33,200 | 20.95 | 43,600 | 28.00 | 58,200 |
| 23 | Construction | 43-3051 | Payroll and Timekeeping Clerks | 110 | 22.60 | 47,000 | 17.95 | 37,300 | 21.15 | 44,000 | 25.60 | 53,200 |
| 23 | Construction | 43-3061 | Procurement Clerks | 10 | 24.45 | 50,900 | 21.70 | 45,100 | 25.85 | 53,700 | 28.80 | 59,900 |
| 23 | Construction | 43-4051 | Customer Service Representatives | 280 | 19.60 | 40,800 | 14.70 | 30,500 | 18.50 | 38,500 | 24.85 | 51,700 |
| 23 | Construction | 43-4071 | File Clerks | | 18.35 | 38,200 | 12.25 | 25,500 | 19.55 | 40,700 | 23.20 | 48,200 |
| 23 | Construction | 43-4171 | Receptionists and Information Clerks | 420 | 15.70 | 32,700 | 11.50 | 23,900 | 12.00 | 25,000 | 20.95 | 43,600 |
| 23 | Construction | | Dispatchers, Except Police, Fire, and Ambulance | 50 | 29.65 | 61,700 | 15.50 | 32,200 | 28.75 | 59,800 | 43.15 | 89,800 |
| 23 | Construction | 43-5061 | Production, Planning, and Expediting Clerks | 310 | 25.10 | 52,200 | 19.70 | 40,900 | 25.95 | 54,000 | 29.50 | 61,400 |
| 23 | Construction | 43-5071 | Shipping, Receiving, and Inventory Clerks | 130 | 17.20 | 35,800 | 14.00 | 29,100 | 16.35 | 34,000 | 19.45 | 40,400 |
| 23 | Construction | 43-6011 | Executive Secretaries and Executive Administrative Assistants | 30 | 32.65 | 67,900 | 26.50 | 55,100 | 32.90 | 68,400 | 37.70 | 78,500 |
| 23 | Construction | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and | 630 | 14.70 | 30,600 | 11.70 | 24,300 | 12.45 | 25,900 | 14.85 | 30,900 |
| | | | Executive | | | | | | | | | |
| 23 | Construction | | Office Clerks, General | 1,510 | 15.50 | 32,200 | 11.00 | 22,900 | 11.90 | 24,800 | 19.15 | 39,900 |
| 23 | Construction | | Construction and Extraction Occupations | 16,060 | 31.45 | 65,400 | 20.20 | 42,000 | 28.80 | 59,900 | 42.10 | 87,600 |
| 23 | Construction | 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | 700 | 42.70 | 88,800 | 33.00 | 68,700 | 42.10 | 87,600 | 50.15 | 104,300 |
| 23 | Construction | | Carpenters | 2,320 | | | | | | | | |
| 23 | Construction | | Cement Masons and Concrete Finishers | 680 | 26.10 | 54,300 | 18.60 | 38,600 | 26.45 | 55,000 | 30.10 | 62,600 |
| 23 | Construction | | Construction Laborers | 3,260 | 29.25 | 60,800 | 16.40 | 34,100 | 28.80 | 59,900 | 42.65 | 88,700 |
| 23 | Construction | | Paving, Surfacing, and Tamping Equipment Operators | | 35.50 | 73,900 | 33.65 | 70,000 | 35.85 | 74,600 | 38.05 | 79,100 |
| 23 | Construction | | Operating Engineers and Other Construction Equipment Operators | 290 | 47.55 | 98,900 | 41.70 | 86,700 | 47.55 | 98,900 | 54.95 | 114,300 |
| 23 | Construction | | Drywall and Ceiling Tile Installers | 460 | 24.35 | 50,700 | 18.70 | 38,800 | 24.90 | 51,700 | 29.40 | 61,100 |
| 23 | Construction | | Electricians | 1,650 | 36.45 | 75,800 | 24.05 | 50,100 | 32.95 | 68,500 | 50.85 | 105,800 |
| 23 | Construction | | Glaziers | | 35.50 | 73,800 | 31.85 | 66,300 | 35.55 | 73,900 | 39.25 | 81,600 |
| 23 | Construction | | Painters, Construction and Maintenance | 650 | 25.85 | 53,800 | 20.95 | 43,600 | 24.30 | 50,500 | 29.70 | 61,800 |
| 23 | Construction | | Plumbers, Pipefitters, and Steamfitters | 2,080 | 38.55 | 80,200 | 25.95 | 54,000 | 34.15 | 71,100 | 55.65 | 115,700 |
| 23 | Construction | | Sheet Metal Workers | | 38.60 | 80,300 | 25.30 | 52,700 | 42.05 | 87,500 | 50.35 | 104,700 |
| 23 | Construction | | Structural Iron and Steel Workers | 370 | 42.40 | 88,200 | 39.25 | 81,700 | 45.00 | 93,600 | 49.40 | 102,700 |
| 23 | Construction | | HelpersCarpenters | | 15.30 | 31,800 | 12.60 | 26,200 | 15.90 | 33,100 | 17.90 | 37,200 |
| 23 | Construction | | HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters | | 20.10 | 41,800 | 17.55 | 36,500 | 20.55 | 42,800 | 23.10 | 48,100 |
| 23 | Construction | | Miscellaneous Construction and Related Workers | | 28.00 | 58,200 | 26.60 | 55,300 | 28.55 | 59,300 | 30.50 | 63,400 |
| 23 | Construction | 47-5022 | Excavating and Loading Machine and Dragline Operators, Surface Mining | 140 | 36.00 | 74,900 | 29.90 | 62,200 | 34.70 | 72,200 | 42.40 | 88,200 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-------|--|---------|---|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 23 | Construction | | Installation, Maintenance, and Repair Occupations | 4,410 | 28.45 | 59,200 | 16.75 | 34,900 | 28.05 | 58,400 | 38.05 | 79,200 |
| 23 | Construction | | First-Line Supervisors of Mechanics, Installers, and Repairers | 230 | 40.55 | 84,300 | 32.95 | 68,500 | 40.50 | 84,200 | 48.45 | 100,700 |
| 23 | Construction | | Mobile Heavy Equipment Mechanics, Except Engines | | 32.80 | 68,200 | 24.70 | 51,400 | 33.10 | 68,800 | 38.30 | 79,700 |
| 23 | Construction | | Mechanical Door Repairers | | 21.70 | 45,200 | 13.75 | 28,600 | 16.30 | 33,900 | 32.15 | 66,900 |
| 23 | Construction | | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 2,040 | 27.70 | 57,600 | 18.65 | 38,800 | 27.90 | 58,000 | 35.40 | 73,700 |
| 23 | Construction | | Maintenance and Repair Workers, General | | 22.85 | 47,600 | 17.25 | 35,900 | 19.80 | 41,200 | 27.65 | 57,500 |
| 23 | Construction | | Installation, Maintenance, and Repair Workers, All Other | | 14.25 | 29,600 | 11.00 | 22,900 | 11.55 | 24,100 | 13.95 | 29,100 |
| 23 | Construction | | Production Occupations | | 31.00 | 64,500 | 21.60 | 45,000 | 30.20 | 62,800 | 40.80 | 84,800 |
| 23 | Construction | | Transportation and Material Moving Occupations | 1,270 | 24.30 | 50,500 | 16.10 | 33,500 | 21.10 | 43,900 | 31.30 | 65,100 |
| 23 | Construction | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, | 40 | 36.60 | 76,200 | 28.10 | 58,500 | 32.65 | 67,900 | 41.40 | 86,100 |
| | | | Except Aircraft Cargo Handling Supervisors | | | | | | | | | |
| 23 | Construction | | Driver/Sales Workers | 20 | 20.30 | 42,200 | 16.70 | 34,800 | 18.80 | 39,100 | 24.70 | 51,400 |
| 23 | Construction | | Heavy and Tractor-Trailer Truck Drivers | 370 | 32.90 | 68,400 | 28.75 | 59,800 | 33.55 | 69,700 | 37.85 | 78,700 |
| 23 | Construction | | Light Truck Drivers | 140 | 19.20 | 40,000 | 13.95 | 29,100 | 15.70 | 32,700 | 24.20 | 50,400 |
| 23 | Construction | | Crane and Tower Operators | | 57.25 | 119,100 | 54.60 | 113,600 | 59.05 | 122,800 | 63.50 | 132,100 |
| 23 | Construction | + | Industrial Truck and Tractor Operators | 20 | 29.70 | 61,800 | 22.25 | 46,300 | 29.80 | 62,000 | 36.60 | 76,100 |
| 23 | Construction | | Laborers and Freight, Stock, and Material Movers, Hand | 560 | 17.50 | 36,400 | 15.25 | 31,800 | 17.15 | 35,700 | 19.10 | 39,700 |
| | Manufacturing | | Total all occupations | 52,210 | 28.95 | 60,200 | 14.50 | 30,100 | 21.50 | 44,800 | 34.20 | 71,100 |
| | Manufacturing | | Management Occupations | 3,060 | 88.05 | 183,100 | 60.15 | 125,100 | 78.85 | 164,000 | | |
| | Manufacturing | + | Chief Executives | 30 | 139.40 | 290,000 | | | | | | |
| | Manufacturing | + | General and Operations Managers | 720 | 103.20 | 214,700 | 68.60 | 142,600 | 96.40 | 200,500 | | |
| | Manufacturing | | Marketing Managers | 140 | 90.45 | 188,200 | 67.70 | 140,800 | 80.35 | 167,200 | | |
| | Manufacturing | | Sales Managers | 260 | 104.20 | 216,800 | 70.15 | 145,900 | 92.25 | 191,900 | | |
| | Manufacturing | | Administrative Services and Facilities Managers | 150 | 68.25 | 142,000 | 52.40 | 109,000 | 63.65 | 132,400 | 81.20 | 168,900 |
| | Manufacturing | + | Computer and Information Systems Managers | 130 | 99.10 | 206,100 | 81.00 | 168,500 | 91.20 | 189,700 | | |
| | Manufacturing | | Financial Managers | 270 | 92.70 | 192,800 | 64.15 | 133,400 | 83.45 | 173,600 | | |
| | Manufacturing | | Industrial Production Managers | 710 | 67.15 | 139,700 | 49.45 | 102,800 | 62.05 | 129,100 | 77.90 | 162,100 |
| | Manufacturing | | Purchasing Managers | 40 | 74.00 | 153,900 | 62.85 | 130,700 | 73.70 | 153,300 | 82.55 | 171,700 |
| | Manufacturing | | Transportation, Storage, and Distribution Managers | 130 | 72.30 | 150,400 | 52.80 | 109,800 | 65.45 | 136,200 | 83.20 | 173,100 |
| | Manufacturing | | Human Resources Managers | 60 | 93.60 | 194,600 | 72.15 | 150,100 | 89.35 | 185,900 | | |
| | Manufacturing | | Training and Development Managers | | 69.50 | 144,600 | 59.35 | 123,400 | 65.15 | 135,500 | 70.70 | 147,100 |
| | Manufacturing | | Architectural and Engineering Managers | 130 | 91.00 | 189,300 | 73.45 | 152,800 | 89.85 | 186,900 | | |
| 31-33 | Manufacturing | 11-9121 | Natural Sciences Managers | 110 | 100.80 | 209,600 | 74.90 | 155,800 | 90.25 | 187,800 | | |
| 31-33 | Manufacturing | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation | 160 | 81.35 | 169,200 | 58.75 | 122,200 | 74.25 | 154,500 | 94.20 | 195,900 |
| | | | Managers, Except Gambling; and Managers, All Other | | | | | | | | | , |
| 31-33 | Manufacturing | 13-0000 | Business and Financial Operations Occupations | 2,900 | 44.10 | 91,700 | 34.35 | 71,400 | 42.15 | 87,600 | 51.70 | 107,500 |
| 31-33 | Manufacturing | 13-1020 | Buyers and Purchasing Agents | 310 | 42.35 | 88,000 | 34.20 | 71,200 | 39.55 | 82,300 | 48.15 | 100,200 |
| 31-33 | Manufacturing | 13-1041 | Compliance Officers | 190 | 46.40 | 96,500 | 36.60 | 76,100 | 45.90 | 95,400 | 54.95 | 114,300 |
| 31-33 | Manufacturing | 13-1051 | Cost Estimators | 210 | 33.00 | 68,700 | 27.45 | 57,100 | 30.15 | 62,700 | 37.90 | 78,900 |
| 31-33 | Manufacturing | 13-1071 | Human Resources Specialists | 240 | 39.20 | 81,600 | 32.45 | 67,500 | 38.40 | 79,800 | 47.30 | 98,400 |
| 31-33 | Manufacturing | 13-1081 | Logisticians | 240 | 43.55 | 90,600 | 36.55 | 76,000 | 42.45 | 88,300 | 49.85 | 103,600 |
| 31-33 | Manufacturing | 13-1111 | Management Analysts | 80 | 55.70 | 115,800 | 44.05 | 91,600 | 53.05 | 110,300 | 64.10 | 133,300 |
| 31-33 | Manufacturing | 13-1121 | Meeting, Convention, and Event Planners | 20 | 42.45 | 88,300 | 33.70 | 70,100 | 38.65 | 80,400 | 48.35 | 100,600 |
| 31-33 | Manufacturing | 13-1141 | Compensation, Benefits, and Job Analysis Specialists | 30 | 48.20 | 100,200 | 41.65 | 86,600 | 47.55 | 98,900 | 53.20 | 110,600 |
| 31-33 | Manufacturing | 13-1151 | Training and Development Specialists | 40 | 44.85 | 93,300 | 34.80 | 72,400 | 42.90 | 89,200 | 50.70 | 105,500 |
| 31-33 | Manufacturing | 13-1161 | Market Research Analysts and Marketing Specialists | 240 | 48.25 | 100,400 | 35.00 | 72,800 | 46.40 | 96,500 | 60.90 | 126,700 |

| Ind | | Occ'l (SOC) | | Est'd | Mean (Avg.) | Mean (Avg.) | 25th Pctile. | 25th Pctile. | 50th Pctile. | 50th Pctile. | 75th Pctile. | 75th Pctile. |
|-------|--|----------------|---|-------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 31-33 | Manufacturing | 13-1198 | Project Management Specialists and Business Operations Specialists, All Other | 600 | 45.40 | 94,500 | 34.50 | 71,700 | 43.10 | 89,700 | 53.25 | 110,700 |
| 31-33 | Manufacturing | 13-2011 | Accountants and Auditors | 580 | 45.35 | 94,300 | 36.30 | 75,500 | 43.50 | 90,500 | 53.05 | 110,300 |
| | Manufacturing | | Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other | 120 | 44.10 | 91,700 | 36.50 | 75,900 | 45.50 | 94,600 | 51.50 | 107,100 |
| 31-33 | Manufacturing | 15-0000 | Computer and Mathematical Occupations | 1,310 | 50.50 | 105,000 | 35.95 | 74,700 | 49.30 | 102,500 | 64.95 | 135,100 |
| 31-33 | Manufacturing | 15-1211 | Computer Systems Analysts | 60 | 48.80 | 101,500 | 36.05 | 75,000 | 46.85 | 97,500 | 58.65 | 122,000 |
| 31-33 | Manufacturing | 15-1212 | Information Security Analysts | | 58.00 | 120,600 | 45.25 | 94,100 | 54.40 | 113,200 | 63.25 | 131,600 |
| 31-33 | Manufacturing | 15-1231 | Computer Network Support Specialists | 50 | 37.75 | 78,500 | 32.80 | 68,200 | 36.20 | 75,300 | 39.65 | 82,400 |
| 31-33 | Manufacturing | 15-1232 | Computer User Support Specialists | 110 | 27.30 | 56,800 | 21.20 | 44,100 | 27.50 | 57,200 | 32.25 | 67,100 |
| 31-33 | Manufacturing | 15-1241 | Computer Network Architects | 80 | 63.15 | 131,300 | 52.15 | 108,500 | 60.55 | 126,000 | 74.40 | 154,700 |
| 31-33 | Manufacturing | 15-1244 | Network and Computer Systems Administrators | 170 | 54.15 | 112,600 | 42.45 | 88,300 | 53.50 | 111,300 | 65.60 | 136,400 |
| 31-33 | Manufacturing | 15-1245 | Database Administrators and Architects | 30 | 43.60 | 90,600 | 31.95 | 66,500 | 42.20 | 87,700 | 50.00 | 104,000 |
| 31-33 | Manufacturing | 15-1256 | Software Developers and Software Quality Assurance Analysts and Testers | 470 | 55.40 | 115,200 | 42.20 | 87,700 | 55.15 | 114,700 | 68.50 | 142,500 |
| 31-33 | Manufacturing | 15-1257 | Web Developers and Digital Interface Designers | 90 | 45.85 | 95,400 | 42.45 | 88,300 | 47.15 | 98,000 | 51.85 | 107,800 |
| | Manufacturing | | Computer Occupations, All Other | 110 | 27.35 | 56,900 | 20.50 | 42,600 | 23.45 | 48,700 | 28.90 | 60,100 |
| 31-33 | Manufacturing | 17-0000 | Architecture and Engineering Occupations | 2,290 | 45.65 | 94,900 | 34.15 | 71,000 | 44.05 | 91,600 | 56.60 | 117,700 |
| 31-33 | Manufacturing | 17-2031 | Bioengineers and Biomedical Engineers | 40 | | , | | | | | | |
| | Manufacturing | 17-2041 | Chemical Engineers | 10 | 54.60 | 113,500 | 39.95 | 83,100 | 54.65 | 113,700 | 64.80 | 134,800 |
| | Manufacturing | 17-2051 | Civil Engineers | | 47.90 | 99,600 | 43.25 | 89,900 | 46.90 | 97,600 | 50.60 | 105,300 |
| | Manufacturing | | Electrical Engineers | 230 | 53.90 | 112,100 | 40.95 | 85,200 | 53.05 | 110,400 | 66.75 | 138,800 |
| 31-33 | Manufacturing | | Electronics Engineers, Except Computer | 240 | 47.75 | 99,300 | 38.55 | 80,200 | 47.20 | 98,100 | 57.70 | 120,000 |
| 31-33 | Manufacturing | 17-2112 | Industrial Engineers | 580 | 47.80 | 99,400 | 38.70 | 80,500 | 46.50 | 96,700 | 55.30 | 115,000 |
| 31-33 | Manufacturing | 17-2131 | Materials Engineers | 30 | 43.80 | 91,100 | 35.70 | 74,300 | 42.35 | 88,100 | 50.50 | 105,000 |
| 31-33 | Manufacturing | 17-2141 | Mechanical Engineers | 280 | 46.85 | 97,400 | 36.25 | 75,400 | 45.15 | 94,000 | 56.65 | 117,800 |
| 31-33 | Manufacturing | 17-2199 | Engineers, All Other | 100 | 67.15 | 139,700 | 56.20 | 116,900 | 69.05 | 143,700 | 81.85 | 170,300 |
| | Manufacturing | 17-3012 | Electrical and Electronics Drafters | | 34.15 | 71,100 | 26.85 | 55,800 | 34.05 | 70,800 | 41.65 | 86,600 |
| 31-33 | Manufacturing | 17-3013 | Mechanical Drafters | 90 | 36.40 | 75,700 | 29.55 | 61,500 | 36.60 | 76,100 | 44.25 | 92,100 |
| | Manufacturing | 17-3023 | Electrical and Electronic Engineering Technologists and Technicians | 170 | 27.45 | 57,100 | 23.35 | 48,500 | 28.60 | 59,500 | 33.15 | 68,900 |
| 31-33 | Manufacturing | 17-3026 | Industrial Engineering Technologists and Technicians | 80 | 26.45 | 55,000 | 20.95 | 43,600 | 27.00 | 56,200 | 30.50 | 63,500 |
| 31-33 | Manufacturing | 17-3027 | Mechanical Engineering Technologists and Technicians | | 21.70 | 45,200 | 16.40 | 34,100 | 20.00 | 41,600 | 27.65 | 57,500 |
| 31-33 | Manufacturing | 17-3098 | Calibration and Engineering Technologists and Technicians, Except Drafters, All Other | 50 | 36.75 | 76,500 | 32.75 | 68,200 | 36.75 | 76,500 | 41.95 | 87,300 |
| 31-33 | Manufacturing | 19-0000 | Life, Physical, and Social Science Occupations | 1,200 | 36.60 | 76,100 | 23.80 | 49,500 | 32.75 | 68,100 | 45.20 | 94,000 |
| 31-33 | Manufacturing | 19-1012 | Food Scientists and Technologists | 190 | 35.75 | 74,300 | 20.65 | 43,000 | 32.40 | 67,400 | 39.90 | 83,000 |
| 31-33 | Manufacturing | 19-1022 | Microbiologists | 20 | 46.30 | 96,300 | 36.75 | 76,500 | 46.25 | 96,200 | 54.10 | 112,500 |
| 31-33 | Manufacturing | 19-2031 | Chemists | 500 | 47.00 | 97,800 | 35.85 | 74,500 | 43.40 | 90,300 | 53.25 | 110,700 |
| 31-33 | Manufacturing | 19-4010 | Agricultural and Food Science Technicians | 50 | 21.90 | 45,600 | 18.25 | 38,000 | 20.90 | 43,500 | 24.35 | 50,600 |
| 31-33 | Manufacturing | | Chemical Technicians | 370 | 23.55 | 49,000 | 19.05 | 39,600 | 23.90 | 49,700 | 28.35 | 59,000 |
| 31-33 | Manufacturing | 19-5011 | Occupational Health and Safety Specialists | 30 | 42.95 | 89,400 | 35.85 | 74,600 | 41.95 | 87,200 | 51.15 | 106,400 |
| 31-33 | Manufacturing | | Legal Occupations | | 86.05 | 179,000 | 64.30 | 133,800 | 85.35 | 177,500 | | |
| 31-33 | Manufacturing | 23-1011 | Lawyers | | 96.25 | 200,200 | 79.05 | 164,400 | 92.30 | 192,000 | | |
| 31-33 | Manufacturing | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 450 | 34.30 | 71,400 | 25.35 | 52,700 | 32.45 | 67,500 | 41.00 | 85,300 |
| 31-33 | Manufacturing | 27-1011 | Art Directors | 20 | 50.95 | 106,000 | 39.15 | 81,500 | 46.20 | 96,100 | 62.95 | 130,900 |
| | Manufacturing | 27-1021 | Commercial and Industrial Designers | 100 | 32.15 | 66,900 | 22.65 | 47,100 | 29.25 | 60,800 | 38.25 | 79,500 |
| 31-33 | Manufacturing | 27-1024 | Graphic Designers | 180 | 29.50 | 61,300 | 22.55 | 46,900 | 27.85 | 57,900 | 33.60 | 69,800 |

| Dec Col Col | | | | | | | | | | | | | |
|--|-------|--|---------|---|-------|--------|---------|---------|---------|---------------|---------|---------|---------|
| Col. Industry Sector foot definition on sheet 3 27-914 Tellines 27-914 Telline | | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| 37-304 Editors 27-304 Editors 30 44-40 24-00 3.15 75-200 45-65 94-900 52.20 108,000 31-33 Manufacturing 27-004 Technical Writers 20 41-00 87-200 31.20 94,100 41-00 87-200 31-30 84-000 31-33 Manufacturing 33-000 Itanibacar Practitioners and Technical Occupations 440 40-40 84-80 20-50 42-700 32-25 77-500 57.00 57.00 31-33 Manufacturing 33-000 Protective Service Occupations 640 40-40 84-80 20-50 42-700 37-200 32-30 34-300 31-33 Manufacturing 33-000 Protective Service Occupations 640 18-80 39,000 14-65 30,000 17-75 16-000 22-00 31-33 Manufacturing 35-000 Protective Service Occupations 540 54 | Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| 3.33 Manufacturing 27-304 Totalisaid Witters 28-000 Healthour Practitioners and Technical Occupations 1.0 41.00 87.20 33.20 0.0,10 41.00 57.00 57.00 13.30 57.30 13.30 57.30 57. | Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 13.33 Manufacturing 23-0000 Healthness Practitioneers and Technical Occupations 1-00 40.00 43.10 50.00 12.77 57.250 57.00 17.80 57.00 13.33 Manufacturing 33-9003 Security Cluards 60 18.80 39.100 14.07 50.000 17.50 73.000 22.50 48.700 13.33 Manufacturing 33-9003 Security Cluards 60 18.80 39.100 14.07 50.000 17.57 50.000 22.50 47.400 13.33 Manufacturing 37-9000 Building and Genomb Cleaning and Maintenance Cocaptions 250 15.25 53.700 11.80 24.000 13.25 27.000 17.00 50.000 13.33 Manufacturing 73-9001 Maintenance Cocaptions 260 15.25 53.700 18.00 18.00 13.25 27.000 17.00 50.000 13.33 Manufacturing 41-9000 Soles and Rolladd Occupations 260 42.95 80.400 27.00 56.100 33.90 73.000 23.000 13.33 Manufacturing 41-900 Soles and Rolladd Occupations 41-900 Soles and Rolladd Occupations 41-900 Real Subsequence Cocaptions 41-900 Soles and Rolladd Occupations 41-900 Real Subsequence Cocaptions 41-900 Soles and Rolladd Occupations 41-900 Real Subsequence Cocaptions 41-900 Real Subsequence Cocaptions 41-900 Soles and Rolladd Occupations 41-900 Real Subsequence Cocaptions 41-900 Real Subsequence Cocaptions | 31-33 | Manufacturing | 27-3041 | Editors | 30 | 44.40 | 92,400 | 36.15 | 75,200 | 45.65 | 94,900 | 52.20 | 108,600 |
| 33.0000 Protective Service Occupations 60 19.05 39.000 14.70 30.000 17.05 37.300 23.00 48.000 13.335 Munimateuring 33.0002 Security Guards 60 19.05 39.000 14.05 39.000 17.75 35.000 22.00 74.750 13.335 Munimateuring 35.0002 15.000 17. | 31-33 | Manufacturing | 27-3042 | Technical Writers | 20 | 41.90 | 87,200 | 33.20 | 69,100 | 41.20 | 85,700 | 52.20 | 108,600 |
| 33.343 Manufacturing 35.003 Security Causels 35.003 36.00 10.05 30.04 17.75 3.090 22.80 37.400 13.33 Manufacturing 37.000 10.000 10.000 10.000 10.000 10.000 12.000 12.50 13.50 10.00 12.00 12.50 13.00 13.00 12.00 12.000 13.000 1 | 31-33 | Manufacturing | 29-0000 | Healthcare Practitioners and Technical Occupations | 140 | 40.40 | 84,100 | 20.50 | 42,700 | 37.25 | 77,500 | 57.00 | 118,600 |
| 13.33 Manufacturing 37.000 load Deparation and Serving Related Occupations 150 12.30 25.600 11.00 22.900 11.15 23.200 12.35 25.700 13.30 Manufacturing 37.001 loading and Grounds Centing and Manufacturing 25.00 15.25 31.500 11.80 24.600 13.20 27.600 77.55 15.650 13.33 Manufacturing 41.000 Soles and Related Occupations 26.00 42.95 84.94 27.00 5.00 37.50 75.00 52.55 55.00 13.30 13.00 12.00 27.00 17.55 15.00 13.30 Manufacturing 41.001 Policy Policy Policy Policy 14.00 Polic | 31-33 | Manufacturing | 33-0000 | Protective Service Occupations | 60 | 19.05 | 39,600 | 14.70 | 30,600 | 17.90 | 37,200 | 23.50 | 48,900 |
| 31-33 Mamfacturing 37-000 Building and Grounds (Cenning and Maintonance Occupations 320 15.25 31.700 11.80 24.000 12.52 27.00 17.05 36.500 31.33 Mamfacturing 37-201 Janitos and Cleaners, Except Maids and House/ceping Cleaners 300 15.25 31.700 36.00 37.50 75.00 32.51 108.301 31.33 Mamfacturing 41-000 Sales and Related Occupations 41-000 41-000 84.00 41.000 41 | 31-33 | Manufacturing | 33-9032 | Security Guards | 60 | 18.80 | 39,100 | 14.65 | 30,400 | 17.75 | 36,900 | 22.80 | 47,400 |
| 33-33 Manufacturing | 31-33 | Manufacturing | 35-0000 | Food Preparation and Serving Related Occupations | 150 | 12.30 | 25,600 | 11.00 | 22,900 | 11.15 | 23,200 | 12.35 | 25,700 |
| 33-33 Mamfacturing | 31-33 | Manufacturing | 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 280 | 15.25 | 31,700 | 11.80 | 24,600 | 13.25 | 27,600 | 17.60 | 36,600 |
| 31-333 Manufacturing 41-1012 First-Line Supervisors of Non-Retail Sales Workers 90 68.20 141,900 44.85 100,700 97.75 124,200 80.45 107.400 31.33 Manufacturing 41-201 Retail Subjespersors 41-202 Retail Subjespersors 41-202 41.00 31.95 20,000 41.00 86.100 66.20 317.700 52.00 52.00 41.00 86.100 66.20 137.700 52.00 52.00 41.00 86.100 66.20 137.700 52.00 52.00 41.00 86.100 66.20 137.700 52.00 52.00 41.00 86.100 66.20 137.700 52.00 52.00 41.00 86.100 66.20 137.700 52.00 52.00 41.00 66.20 137.700 52.00 52.00 41.00 52.00 41.00 52.00 41.00 52.00 41.00 52.00 41.00 52.00 52.00 41.00 42.00 52.00 41.00 52.00 41.00 52.00 41.00 52.00 41.00 52.00 52.00 41.00 52.00 52.00 41.00 52.00 5 | 31-33 | Manufacturing | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 280 | 15.20 | 31,600 | 11.80 | 24,600 | 13.20 | 27,400 | 17.55 | 36,500 |
| 31-33 Manufacturing | 31-33 | Manufacturing | 41-0000 | Sales and Related Occupations | 2,600 | 42.95 | 89,400 | 27.00 | 56,100 | 37.50 | 78,000 | 52.35 | 108,900 |
| Hamfacturing | 31-33 | Manufacturing | 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 90 | 68.20 | 141,900 | 48.45 | 100,700 | 59.75 | 124,200 | 80.45 | 167,400 |
| Services, and Travel | 31-33 | Manufacturing | 41-2031 | Retail Salespersons | 40 | 20.25 | 42,100 | 13.95 | 29,000 | 16.25 | 33,800 | 27.55 | 57,300 |
| Scientific Products | 31-33 | Manufacturing | 41-3091 | | 260 | 58.00 | 120,700 | 29.20 | 60,800 | 41.40 | 86,100 | 66.20 | 137,700 |
| Scientific Products | 31-33 | Manufacturing | 41-4011 | · · | | 34.90 | 72,600 | 23.00 | 47,900 | 25.35 | 52,700 | 47.65 | 99,100 |
| 31-33 Manufacturing | 31-33 | Manufacturing | 41-4012 | | 1,630 | 44.20 | 92,000 | 31.00 | 64,400 | 39.55 | 82,300 | 52.70 | 109,600 |
| 31-33 Manufacturing | 31-33 | Manufacturing | 41-9099 | Sales and Related Workers, All Other | 90 | 31.85 | 66,300 | 25.05 | 52,200 | 31.10 | 64,600 | 38.55 | 80,100 |
| 31-33 Manufacturing | | | | · · · · · · · · · · · · · · · · · · · | + | | | | | $\overline{}$ | | | |
| 31-33 Manufacturing | | | | | | | | | | - | | | |
| 31-33 Manufacturing | | | | ^ ^^ | | | | | | | | | |
| 31-33 Manufacturing | | | 43-3021 | Billing and Posting Clerks | + | | | | | | 44,900 | 25.25 | |
| 31-33 Manufacturing 43-3051 Payroll and Timekeeping Clerks 12.0 25.55 55.200 28.70 59,700 30.80 64,100 31-33 Manufacturing 43-3061 Procurement Clerks 12.0 25.25 52.500 21.20 44,100 24.95 59,900 29.70 61,700 31-33 Manufacturing 43-4051 Customer Service Representatives 1,100 24.00 49,900 18.90 39,300 23.55 49,000 28.60 59,500 31-33 Manufacturing 43-4151 Order Clerks 13.00 21.10 43,900 14.25 29,700 20.60 42,800 27.40 57,000 31-33 Manufacturing 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 30 22.60 47,000 18.85 38,000 27.95 47,500 26.70 55,600 31-33 Manufacturing 43-4161 Human Resources Assistants Except Payroll and Timekeeping 30 22.60 47,000 18.85 38,000 27.95 37,300 20.20 42.00 31-33 Manufacturing 43-5012 Receptionists and Information Clerks 110 18.10 37,600 15.85 33,000 17.95 37,300 20.20 42.00 31-33 Manufacturing 43-5012 Production, Planning, and Expediting Clerks 380 25.80 53,700 19.45 40,500 25.75 53,500 30.85 64,200 31-33 Manufacturing 43-5071 Shipping, Receiving, and Inventory Clerks 31.31 18.95 39,500 14.25 29,600 18.95 37,500 30.85 64,200 31-33 Manufacturing 43-5012 Shipping, Receiving, and Inventory Clerks 31.31 31.39 39,500 31-35 31,900 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32,600 31.05 32.000 | 31-33 | Manufacturing | | | 630 | 24.90 | 51,800 | 21.80 | 45,400 | 25.50 | 53,000 | 29.00 | 60,400 |
| 31-33 Manufacturing 43-4051 Customer Service Representatives 1,100 24.00 49,900 18.90 39,300 23.55 49,000 28.60 59,500 31-33 Manufacturing 43-4151 Human Resources Assistants, Except Payroll and Timekeeping 30 22.10 43,900 14.25 29,700 20.60 42,800 27.40 57,000 23.53 43,4161 Human Resources Assistants, Except Payroll and Timekeeping 30 22.60 47,000 18.25 38,000 22.85 47,500 26.70 55,600 31-33 Manufacturing 43-4171 Receptionists and Information Clerks 110 18.10 37,600 15.85 33,000 17.95 37,300 20.20 42,000 31-33 Manufacturing 43-5032 Dispatchers, Except Police, Fire, and Ambulance 30 22.480 51,600 12.00 24,900 22.80 47,400 31-33 Manufacturing 43-5015 Police, Fire, and Ambulance 30 22.80 59,500 31-30 50,500 31-33 Manufacturing 43-5017 Dispatchers, Except Police, Fire, and Ambulance 30 22.80 51,600 12.00 24,900 22.80 47,400 22.80 47,400 31-33 Manufacturing 43-5011 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 80 19.00 39,600 15.65 32,600 18.05 37,500 22.90 47,600 31-33 Manufacturing 43-6011 Executive Secretaries and Executive Administrative Assistants 170 34.95 27,700 26.65 55,400 33.95 70,600 38.85 80,800 31-33 Manufacturing 43-6014 Secretaries and Administrative Assistants, Except Legal, Medical, and 540 22.80 47,400 17.60 36,700 22.30 46,300 27.25 56,600 31-33 Manufacturing 43-901 Mail Clerks and Mail Machine Operators, Except Postal Service 10 17.70 36,800 13.85 28,800 15.50 32,200 22.15 46,000 31-33 Manufacturing 43-901 Mail Clerks, General 47-000 Construction and Extraction Occupations 470,000 27.20 56,600 28.65 59,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27.95 58,000 27. | 31-33 | Manufacturing | | | | | | 26.55 | | | 59,700 | 30.80 | |
| 31-33 Manufacturing 43-4051 Customer Service Representatives 1,100 24.00 49.900 18.90 39.300 23.55 49.000 28.60 59.500 31-33 Manufacturing 43-4151 Order Clerks 130 21.10 43.900 14.25 29.700 20.60 42.800 27.40 57.000 31-33 Manufacturing 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 30 22.60 47.000 18.25 38.000 22.85 47.500 26.75 55.600 31-33 Manufacturing 43-4171 Receptionists and Information Clerks 110 18.10 37.600 15.85 33.000 17.95 37.300 20.20 42.000 31-33 Manufacturing 43-501 Production, Planning, and Expediting Clerks 380 25.80 53.700 19.45 40.500 22.80 47.400 28.30 31-33 Manufacturing 43-501 Production, Planning, and Expediting Clerks 380 25.80 53.700 19.45 40.500 25.75 53.500 30.85 64.200 31-33 Manufacturing 43-501 Manufacturing 43-501 Manufacturing 43-501 Manufacturing 43-501 Manufacturing 43-501 Manufacturing 43-501 Manufacturing 43-601 Manufa | 31-33 | Manufacturing | 43-3061 | Procurement Clerks | 120 | 25.25 | 52,500 | 21.20 | 44,100 | 24.95 | 51,900 | 29.70 | 61,700 |
| 31-33 Manufacturing 43-4151 Order Clerks 130 21.10 43.900 14.25 29.700 20.60 42.800 27.40 57.000 31-33 Manufacturing 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 30 22.60 47.000 18.25 38.000 22.85 47.500 26.70 55.600 31-33 Manufacturing 43-417 Receptionists and Information Clerks 110 18.10 37.600 15.85 33.000 17.95 37.300 20.20 42.000 31-33 Manufacturing 43-5032 Dispatchers, Except Police, Fire, and Ambulance 30 24.80 51,600 12.00 24.900 22.80 47.400 36.60 76.100 31-33 Manufacturing 43-5061 Production, Planning, and Expediting Clerks 380 25.80 53.700 19.45 40.500 25.75 53.500 30.85 64.200 31-33 Manufacturing 43-5071 Shipping, Receiving, and Inventory Clerks 1.310 18.95 39.500 14.25 29.600 18.05 37.500 22.90 47.600 31-33 Manufacturing 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 80 19.00 39.600 15.65 32.600 18.75 39.000 22.65 47.100 31-33 Manufacturing 43-6014 Executive Secretaries and Executive Administrative Assistants 170 34.95 72.700 26.65 55.400 33.95 70.600 38.85 80.800 31-33 Manufacturing 43-901 Executive Secretaries and Executive Administrative Assistants 50 22.80 47.400 17.60 36.700 22.30 46.300 27.25 56.600 27.25 56.600 27.25 27.000 27. | 31-33 | Manufacturing | 43-4051 | Customer Service Representatives | 1,100 | 24.00 | | 18.90 | 39,300 | 23.55 | 49,000 | 28.60 | 59,500 |
| 31-33 Manufacturing 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 30 22.60 47,000 18.25 38,000 22.85 47,500 26.70 55,600 | 31-33 | Manufacturing | 43-4151 | Order Clerks | 130 | 21.10 | 43,900 | 14.25 | 29,700 | 20.60 | 42,800 | | 57,000 |
| 31-33 Manufacturing 43-4171 Receptionists and Information Clerks 110 18.10 37,600 15.85 33,000 17.95 37,300 20.20 42,000 31-33 Manufacturing 43-5032 Dispatchers, Except Police, Fire, and Ambulance 30 24.80 51,600 12.00 24,900 22.80 47,400 36.60 76,100 31-33 Manufacturing 43-5011 Production, Planning, and Expediting Clerks 380 25.80 53,700 19.45 40,500 25.75 53,500 30.85 64,200 31-33 Manufacturing 43-5011 Shipping, Receiving, and Inventory Clerks 1,310 18.95 39,500 14.25 29,600 18.05 37,500 22.90 47,600 31-33 Manufacturing 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 80 19.00 39,600 15.65 32,600 18.75 39,000 22.65 47,100 31-33 Manufacturing 43-6011 Executive Secretaries and Executive Administrative Assistants 170 34.95 72,700 26.65 55,400 33.95 70,600 38.85 80,800 31-33 Manufacturing 43-9011 Mail Clerks and Mail Machine Operators, Except Postal Service 10 17.70 36,800 18.70 38,900 23.25 46,000 31-33 Manufacturing 43-9011 Mail Clerks and Mail Machine Operators, Except Postal Service 10 17.70 36,800 18.85 28.80 15.50 32,200 22.15 46,000 31-33 Manufacturing 43-9011 Office Clerks, General 650 21.10 43,900 15.10 31,400 19.05 39,600 28.30 58,800 31-33 Manufacturing 47-000 Construction and Extraction Occupations 460 28.30 58,900 19.40 40,300 28.30 58,900 31-33 Manufacturing 47-2011 First-Line Supervisors of Construction Trades and Extraction Workers 30 37.30 77,500 31.50 65,500 36,40 75,800 30.70 63,800 31-33 Manufacturing 47-2011 Electricians 49-000 Installation, Maintenance, and Repair Occupations 1,590 26.20 54,500 17.10 27.20 56,600 32.65 67,900 38.80 80,700 31-33 Manufacturing 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 130 45.45 94,600 37.75 7 | 31-33 | Manufacturing | 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 30 | 22.60 | 47,000 | 18.25 | 38,000 | 22.85 | 47,500 | 26.70 | |
| 31-33 Manufacturing 43-5061 Production, Planning, and Expediting Clerks 380 25.80 53,700 19.45 40,500 25.75 53,500 30.85 64,200 | 31-33 | Manufacturing | 43-4171 | Receptionists and Information Clerks | 110 | 18.10 | 37,600 | 15.85 | 33,000 | 17.95 | 37,300 | | 42,000 |
| 31-33 Manufacturing 43-5071 Shipping, Receiving, and Inventory Clerks 1,310 18.95 39,500 14.25 29,600 18.05 37,500 22.90 47,600 | 31-33 | Manufacturing | 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | 30 | 24.80 | 51,600 | 12.00 | 24,900 | 22.80 | 47,400 | 36.60 | 76,100 |
| 31-33 Manufacturing 43-5071 Shipping, Receiving, and Inventory Clerks 1,310 18.95 39,500 14.25 29,600 18.05 37,500 22.90 47,600 | 31-33 | Manufacturing | 43-5061 | Production, Planning, and Expediting Clerks | 380 | 25.80 | 53,700 | 19.45 | 40,500 | 25.75 | 53,500 | 30.85 | 64,200 |
| 31-33 Manufacturing 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 80 19.00 39,600 15.65 32,600 18.75 39,000 22.65 47,100 | 31-33 | Manufacturing | | | 1,310 | 18.95 | 39,500 | 14.25 | 29,600 | 18.05 | 37,500 | 22.90 | 47,600 |
| 31-33 Manufacturing 43-6014 Secretaries and Administrative Assistants, Except Legal, Medical, and Executive 540 22.80 47,400 17.60 36,700 22.30 46,300 27.25 56,600 27.25 56,600 27.25 27.95 | 31-33 | Manufacturing | 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 80 | 19.00 | 39,600 | 15.65 | 32,600 | 18.75 | 39,000 | 22.65 | |
| Executive Signature Executive Signature Sign | 31-33 | Manufacturing | 43-6011 | Executive Secretaries and Executive Administrative Assistants | 170 | 34.95 | 72,700 | 26.65 | 55,400 | 33.95 | 70,600 | 38.85 | 80,800 |
| 31-33 Manufacturing 43-9051 Mail Clerks and Mail Machine Operators, Except Postal Service 10 17.70 36,800 13.85 28,800 15.50 32,200 22.15 46,000 | 31-33 | Manufacturing | 43-6014 | 1 | 540 | 22.80 | 47,400 | 17.60 | 36,700 | 22.30 | 46,300 | 27.25 | 56,600 |
| 31-33 Manufacturing 43-9051 Mail Clerks and Mail Machine Operators, Except Postal Service 10 17.70 36,800 13.85 28,800 15.50 32,200 22.15 46,000 | 31-33 | Manufacturing | 43-9021 | Data Entry Keyers | 90 | 19.70 | 40,900 | 15.35 | 31,900 | 18.70 | 38,900 | 23.25 | 48,400 |
| 31-33 Manufacturing 43-9061 Office Clerks, General 650 21.10 43,900 15.10 31,400 19.05 39,600 28.30 58,800 31-33 Manufacturing 47-0000 Construction and Extraction Occupations 460 28.30 58,900 19.40 40,300 28.30 58,900 34.20 71,100 31-33 Manufacturing 47-1011 First-Line Supervisors of Construction Trades and Extraction Workers 30 37.30 77,500 31.50 65,500 36.40 75,800 40.40 84,100 31-33 Manufacturing 47-2011 Electricians 27.55 57,300 25.25 52,500 27.95 58,200 30.70 63,800 31-33 Manufacturing 47-2111 Electricians 60 34.20 71,100 27.20 56,600 32.65 67,900 38.80 80,700 31-33 Manufacturing 49-0000 Installation, Maintenance, and Repair Occupations 1,590 26.20 54,500 17.10 35,500 25.70 53,400 33.10 68,900 31-33 Manufacturing 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 130 45.45 94,600 37.75 78,500 45.85 95,400 53.75 111,800 31-33 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 30.40 63,200 30.40 63,200 30.40 63,200 30.40 63,200 30.40 30. | 31-33 | Manufacturing | 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | 10 | 17.70 | 36,800 | 13.85 | 28,800 | 15.50 | 32,200 | 22.15 | 46,000 |
| 31-33 Manufacturing 47-0000 Construction and Extraction Occupations 460 28.30 58,900 19.40 40,300 28.30 58,900 34.20 71,100 | | | | 1 1 | | | | | | | | | |
| 31-33 Manufacturing 47-2031 Carpenters 27.55 57,300 25.25 52,500 27.95 58,200 30.70 63,800 31-33 Manufacturing 47-2111 Electricians 60 34.20 71,100 27.20 56,600 32.65 67,900 38.80 80,700 31-33 Manufacturing 49-0000 Installation, Maintenance, and Repair Occupations 1,590 26.20 54,500 17.10 35,500 25.70 53,400 33.10 68,900 31-33 Manufacturing 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 130 45.45 94,600 37.75 78,500 45.85 95,400 53.75 111,800 31-33 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-34 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-34 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-35 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-36 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-36 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-36 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 49-3042 | 31-33 | Manufacturing | 47-0000 | Construction and Extraction Occupations | 460 | 28.30 | 58,900 | 19.40 | 40,300 | 28.30 | 58,900 | 34.20 | |
| 31-33 Manufacturing 47-2031 Carpenters 27.55 57,300 25.25 52,500 27.95 58,200 30.70 63,800 31-33 Manufacturing 47-2111 Electricians 60 34.20 71,100 27.20 56,600 32.65 67,900 38.80 80,700 31-33 Manufacturing 49-0000 Installation, Maintenance, and Repair Occupations 1,590 26.20 54,500 17.10 35,500 25.70 53,400 33.10 68,900 31-33 Manufacturing 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 130 45.45 94,600 37.75 78,500 45.85 95,400 53.75 111,800 31-33 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-34 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-34 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-35 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-36 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-36 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 31-36 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 49-3042 | | | | | | | | | | 36.40 | | | |
| 31-33 Manufacturing 49-0000 Installation, Maintenance, and Repair Occupations 1,590 26.20 54,500 17.10 35,500 25.70 53,400 33.10 68,900 31-33 Manufacturing 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 130 45.45 94,600 37.75 78,500 45.85 95,400 53.75 111,800 31-33 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 | 31-33 | Manufacturing | 47-2031 | Carpenters | | | | | | 27.95 | | 30.70 | |
| 31-33 Manufacturing 49-0000 Installation, Maintenance, and Repair Occupations 1,590 26.20 54,500 17.10 35,500 25.70 53,400 33.10 68,900 31-33 Manufacturing 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 130 45.45 94,600 37.75 78,500 45.85 95,400 53.75 111,800 31-33 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 | 31-33 | Manufacturing | | * | 60 | | | 27.20 | | 32.65 | 67,900 | 38.80 | |
| 31-33 Manufacturing 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 130 45.45 94,600 37.75 78,500 45.85 95,400 53.75 111,800 31-33 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 | | | | | | | | | | | | | |
| 31-33 Manufacturing 49-3042 Mobile Heavy Equipment Mechanics, Except Engines 28.35 59,000 26.95 56,000 28.65 59,600 30.40 63,200 | | | | 1 1 | | | | | | - | | | - |
| | | | | ^ ^ | | | | | | | | | |
| | 31-33 | Manufacturing | 49-9041 | Industrial Machinery Mechanics | 680 | 28.90 | 60,100 | 23.20 | 48,200 | 28.85 | 60,000 | 35.00 | 72,800 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
|-------|--|---------|---|--------|--------|--------|---------|---------|---------|---------|---------|---------|
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 31-33 | Manufacturing | 49-9043 | Maintenance Workers, Machinery | 10 | 27.00 | 56,200 | 19.85 | 41,200 | 27.25 | 56,700 | 30.95 | 64,400 |
| 31-33 | Manufacturing | | Maintenance and Repair Workers, General | 550 | 19.30 | 40,200 | 11.95 | 24,900 | 16.70 | 34,700 | 26.35 | 54,800 |
| 31-33 | Manufacturing | | HelpersInstallation, Maintenance, and Repair Workers | | 17.60 | 36,600 | 13.95 | 29,000 | 17.55 | 36,500 | 21.50 | 44,700 |
| 31-33 | Manufacturing | 49-9099 | Installation, Maintenance, and Repair Workers, All Other | | 21.10 | 43,900 | 15.05 | 31,300 | 21.55 | 44,800 | 23.85 | 49,700 |
| 31-33 | Manufacturing | | Production Occupations | 23,380 | 18.95 | 39,400 | 12.75 | 26,500 | 16.65 | 34,600 | 22.95 | 47,700 |
| 31-33 | Manufacturing | 51-1011 | First-Line Supervisors of Production and Operating Workers | 1,680 | 34.45 | 71,600 | 26.65 | 55,400 | 34.35 | 71,500 | 41.85 | 87,000 |
| 31-33 | Manufacturing | 51-2028 | Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and finishers | 1,130 | 17.90 | 37,200 | 13.60 | 28,300 | 16.85 | 35,100 | 21.65 | 45,000 |
| 31-33 | Manufacturing | 51-2041 | Structural Metal Fabricators and Fitters | 170 | 26.60 | 55,300 | 19.25 | 40,000 | 25.70 | 53,500 | 30.10 | 62,600 |
| 31-33 | Manufacturing | 51-2090 | Miscellaneous Assemblers and Fabricators | 2,340 | 15.75 | 32,800 | 12.60 | 26,200 | 14.45 | 30,000 | 17.60 | 36,700 |
| 31-33 | Manufacturing | 51-3011 | Bakers | 500 | 14.55 | 30,300 | 11.50 | 23,900 | 13.80 | 28,800 | 16.80 | 34,900 |
| 31-33 | Manufacturing | 51-3092 | Food Batchmakers | 620 | 17.30 | 36,000 | 13.00 | 27,000 | 16.05 | 33,300 | 19.65 | 40,800 |
| 31-33 | Manufacturing | 51-3093 | Food Cooking Machine Operators and Tenders | 180 | 15.05 | 31,300 | 11.50 | 23,900 | 13.05 | 27,200 | 16.30 | 33,900 |
| 31-33 | Manufacturing | 51-3099 | Food Processing Workers, All Other | 110 | 15.20 | 31,700 | 11.65 | 24,200 | 14.70 | 30,500 | 18.10 | 37,600 |
| 31-33 | Manufacturing | 51-4021 | Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 480 | 16.65 | 34,600 | 12.60 | 26,200 | 15.70 | 32,700 | 20.25 | 42,100 |
| 31-33 | Manufacturing | 51-4023 | Rolling Machine Setters, Operators, and Tenders, Metal and Plastic | 130 | 18.95 | 39,400 | 15.40 | 32,000 | 20.45 | 42,500 | 23.35 | 48,500 |
| 31-33 | Manufacturing | | Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 710 | 16.60 | 34,600 | 11.70 | 24,400 | 14.20 | 29,500 | 19.70 | 40,900 |
| 31-33 | Manufacturing | 51-4033 | Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 220 | 16.85 | 35,100 | 13.40 | 27,900 | 16.25 | 33,800 | 19.75 | 41,100 |
| 31-33 | Manufacturing | 51-4034 | Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 50 | 24.65 | 51,300 | 18.25 | 38,000 | 22.80 | 47,400 | 30.10 | 62,600 |
| 31-33 | Manufacturing | 51-4035 | Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic | 30 | 15.85 | 33,000 | 13.05 | 27,200 | 16.40 | 34,100 | 18.40 | 38,300 |
| 31-33 | Manufacturing | 51-4041 | Machinists | 680 | 22.75 | 47,300 | 17.85 | 37,100 | 21.90 | 45,500 | 25.80 | 53,600 |
| 31-33 | Manufacturing | 51-4061 | Model Makers, Metal and Plastic | | 22.75 | 47,300 | 14.20 | 29,500 | 15.65 | 32,600 | 34.70 | 72,200 |
| 31-33 | Manufacturing | 51-4072 | Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | | 14.00 | 29,100 | 11.00 | 22,900 | 12.20 | 25,400 | 15.45 | 32,200 |
| 31-33 | Manufacturing | 51-4081 | Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | | 20.25 | 42,100 | 15.85 | 32,900 | 19.50 | 40,600 | 24.85 | 51,700 |
| 31-33 | Manufacturing | 51-4111 | Tool and Die Makers | 90 | 26.30 | 54,700 | 21.70 | 45,200 | 25.15 | 52,400 | 30.45 | 63,300 |
| 31-33 | Manufacturing | 51-4121 | Welders, Cutters, Solderers, and Brazers | 410 | 21.95 | 45,600 | 17.20 | 35,800 | 20.50 | 42,700 | 26.20 | 54,500 |
| 31-33 | Manufacturing | | Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 30 | 21.10 | 43,900 | 16.75 | 34,800 | 20.65 | 43,000 | 26.00 | 54,100 |
| 31-33 | Manufacturing | | Plating Machine Setters, Operators, and Tenders, Metal and Plastic | | 14.40 | 29,900 | 11.35 | 23,600 | 12.35 | 25,700 | 15.30 | 31,900 |
| 31-33 | Manufacturing | 51-4199 | Metal Workers and Plastic Workers, All Other | | 16.70 | 34,800 | 15.25 | 31,700 | 17.10 | 35,600 | 18.70 | 38,900 |
| 31-33 | Manufacturing | 51-5111 | Prepress Technicians and Workers | 100 | 27.05 | 56,300 | 20.65 | 42,900 | 27.20 | 56,600 | 33.75 | 70,200 |
| 31-33 | Manufacturing | 51-5112 | Printing Press Operators | 610 | 23.75 | 49,400 | 19.10 | 39,700 | 22.95 | 47,700 | 27.75 | 57,700 |
| | Manufacturing | | Print Binding and Finishing Workers | 530 | 19.05 | 39,600 | 14.75 | 30,700 | 17.80 | 37,100 | 22.50 | 46,800 |
| 31-33 | Manufacturing | | Sewing Machine Operators | 1,010 | 12.60 | 26,200 | 11.05 | 23,000 | 11.70 | 24,400 | 13.15 | 27,400 |
| 31-33 | Manufacturing | 51-6062 | Textile Cutting Machine Setters, Operators, and Tenders | 150 | 13.75 | 28,600 | 11.75 | 24,400 | 13.40 | 27,900 | 15.35 | 32,000 |
| 31-33 | Manufacturing | 51-6063 | Textile Knitting and Weaving Machine Setters, Operators, and Tenders | 80 | 18.25 | 38,000 | 13.70 | 28,500 | 17.00 | 35,400 | 22.25 | 46,200 |
| 31-33 | Manufacturing | 51-6064 | Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders | 110 | 17.30 | 36,000 | 15.60 | 32,500 | 17.40 | 36,200 | 19.10 | 39,800 |
| 31-33 | Manufacturing | 51-6099 | Textile, Apparel, and Furnishings Workers, All Other | 160 | 13.30 | 27,700 | 11.15 | 23,100 | 11.80 | 24,600 | 14.50 | 30,100 |
| 31-33 | Manufacturing | 51-7011 | Cabinetmakers and Bench Carpenters | 160 | 28.35 | 58,900 | 26.45 | 55,000 | 28.60 | 59,500 | 30.75 | 63,900 |
| 31-33 | Manufacturing | 51-7021 | Furniture Finishers | 110 | 15.65 | 32,500 | 12.25 | 25,500 | 14.40 | 30,000 | 18.05 | 37,500 |
| 31-33 | Manufacturing | 51-7042 | Woodworking Machine Setters, Operators, and Tenders, Except Sawing | | 15.80 | 32,900 | 13.60 | 28,200 | 15.80 | 32,800 | 17.95 | 37,300 |

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|-------|--|---------|--|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 31-33 | Manufacturing | 51-9011 | Chemical Equipment Operators and Tenders | 680 | 23.40 | 48,700 | 17.50 | 36,400 | 22.40 | 46,600 | 28.50 | 59,300 |
| | Manufacturing | 51-9012 | Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, | 30 | 28.55 | 59,400 | 23.25 | 48,400 | 28.95 | 60,300 | 35.05 | 72,900 |
| 31-33 | Manufacturing | 51-9021 | Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 170 | 19.15 | 39,800 | 16.05 | 33,300 | 18.45 | 38,300 | 21.90 | 45,600 |
| | Manufacturing | 51-9022 | Grinding and Polishing Workers, Hand | 140 | 14.30 | 29,800 | 11.55 | 24,100 | 12.15 | 25,200 | 16.25 | 33,800 |
| 31-33 | Manufacturing | 51-9023 | Mixing and Blending Machine Setters, Operators, and Tenders | 590 | 21.75 | 45,300 | 17.05 | 35,400 | 20.75 | 43,200 | 26.60 | 55,300 |
| | Manufacturing | | Cutters and Trimmers, Hand | 320 | 12.20 | 25,400 | 11.05 | 23,000 | 11.50 | 23,900 | 11.95 | 24,800 |
| 31-33 | Manufacturing | 51-9032 | Cutting and Slicing Machine Setters, Operators, and Tenders | 250 | 18.30 | 38,000 | 13.70 | 28,500 | 17.50 | 36,400 | 22.00 | 45,800 |
| 31-33 | Manufacturing | 51-9041 | Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 330 | 20.00 | 41,600 | 15.90 | 33,100 | 18.45 | 38,400 | 23.95 | 49,800 |
| 31-33 | Manufacturing | 51-9051 | Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders | | 22.95 | 47,700 | 17.70 | 36,800 | 21.35 | 44,400 | 27.85 | 57,900 |
| 31-33 | Manufacturing | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 1,110 | 19.60 | 40,800 | 14.75 | 30,700 | 18.70 | 38,900 | 24.05 | 50,000 |
| 31-33 | Manufacturing | 51-9071 | Jewelers and Precious Stone and Metal Workers | | 18.35 | 38,100 | 12.80 | 26,600 | 15.65 | 32,500 | 21.80 | 45,300 |
| 31-33 | Manufacturing | 51-9082 | Medical Appliance Technicians | | 19.70 | 41,000 | 15.25 | 31,700 | 18.80 | 39,100 | 23.65 | 49,200 |
| 31-33 | Manufacturing | 51-9111 | Packaging and Filling Machine Operators and Tenders | 1,710 | 16.15 | 33,600 | 12.55 | 26,100 | 15.20 | 31,600 | 18.70 | 38,900 |
| 31-33 | Manufacturing | | Painting, Coating, and Decorating Workers | 100 | 15.05 | 31,300 | 11.75 | 24,400 | 13.35 | 27,800 | 17.70 | 36,800 |
| 31-33 | Manufacturing | 51-9124 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 440 | 15.80 | 32,800 | 13.15 | 27,400 | 15.05 | 31,300 | 18.25 | 37,900 |
| 31-33 | Manufacturing | 51-9161 | Computer Numerically Controlled Tool Operators | 410 | 23.00 | 47,900 | 18.15 | 37,800 | 22.55 | 46,900 | 27.75 | 57,700 |
| 31-33 | Manufacturing | 51-9162 | Computer Numerically Controlled Tool Programmers | 60 | 24.85 | 51,700 | 15.70 | 32,700 | 24.45 | 50,900 | 31.75 | 66,000 |
| 31-33 | Manufacturing | 51-9191 | Adhesive Bonding Machine Operators and Tenders | | 16.50 | 34,300 | 12.70 | 26,400 | 14.95 | 31,100 | 20.90 | 43,500 |
| 31-33 | Manufacturing | 51-9192 | Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders | | 16.15 | 33,600 | 14.35 | 29,900 | 16.70 | 34,700 | 18.35 | 38,100 |
| 31-33 | Manufacturing | 51-9194 | Etchers and Engravers | 30 | 32.20 | 67,000 | 17.10 | 35,600 | 41.30 | 85,900 | 46.40 | 96,500 |
| 31-33 | Manufacturing | 51-9195 | Molders, Shapers, and Casters, Except Metal and Plastic | 200 | 18.35 | 38,200 | 14.15 | 29,500 | 17.00 | 35,400 | 22.15 | 46,100 |
| 31-33 | Manufacturing | 51-9196 | Paper Goods Machine Setters, Operators, and Tenders | | 14.05 | 29,300 | 11.50 | 23,900 | 12.20 | 25,400 | 14.60 | 30,400 |
| 31-33 | Manufacturing | 51-9198 | HelpersProduction Workers | 800 | 12.90 | 26,800 | 11.30 | 23,500 | 11.90 | 24,800 | 13.50 | 28,100 |
| 31-33 | Manufacturing | 51-9199 | Production Workers, All Other | 540 | 16.30 | 33,900 | 11.90 | 24,700 | 13.95 | 29,000 | 18.85 | 39,200 |
| 31-33 | Manufacturing | 53-0000 | Transportation and Material Moving Occupations | 6,140 | 17.90 | 37,200 | 12.50 | 26,000 | 15.70 | 32,600 | 20.85 | 43,300 |
| 31-33 | Manufacturing | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, | 230 | 29.90 | 62,200 | 21.80 | 45,400 | 28.80 | 59,900 | 37.60 | 78,200 |
| 31-33 | Manufacturing | 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 600 | 27.00 | 56,200 | 22.35 | 46,500 | 25.55 | 53,200 | 32.05 | 66,600 |
| 31-33 | Manufacturing | 53-3033 | Light Truck Drivers | 410 | 21.35 | 44,400 | 16.00 | 33,300 | 19.20 | 40,000 | 24.70 | 51,400 |
| 31-33 | Manufacturing | 53-7051 | Industrial Truck and Tractor Operators | 790 | 17.60 | 36,600 | 13.95 | 29,000 | 16.60 | 34,500 | 19.65 | 40,800 |
| 31-33 | Manufacturing | 53-7061 | Cleaners of Vehicles and Equipment | 260 | 15.40 | 32,000 | 12.60 | 26,200 | 14.80 | 30,700 | 17.80 | 37,100 |
| 31-33 | Manufacturing | 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 1,700 | 17.15 | 35,600 | 13.40 | 27,800 | 15.95 | 33,200 | 19.50 | 40,600 |
| 31-33 | Manufacturing | 53-7063 | Machine Feeders and Offbearers | 100 | 15.15 | 31,500 | 13.10 | 27,300 | 14.30 | 29,700 | 15.60 | 32,500 |
| 31-33 | Manufacturing | 53-7064 | Packers and Packagers, Hand | 1,470 | 13.00 | 27,000 | 11.45 | 23,900 | 12.05 | 25,000 | 13.85 | 28,800 |
| 31-33 | Manufacturing | 53-7065 | Stockers and Order Fillers | 520 | 17.30 | 36,000 | 12.85 | 26,800 | 15.40 | 32,000 | 19.95 | 41,500 |
| 42 | Wholesale Trade | 00-0000 | Total all occupations | 54,440 | 32.80 | 68,300 | 16.30 | 33,900 | 24.30 | 50,600 | 38.30 | 79,600 |
| 42 | Wholesale Trade | 11-0000 | Management Occupations | 4,810 | 86.40 | 179,700 | 59.15 | 123,000 | 78.80 | 163,900 | | |
| 42 | Wholesale Trade | 11-1011 | Chief Executives | 50 | 115.85 | 241,000 | 92.55 | 192,500 | | | | |
| 42 | Wholesale Trade | 11-1021 | General and Operations Managers | 2,090 | 95.40 | 198,500 | 63.55 | 132,100 | 89.35 | 185,900 | | |
| 42 | Wholesale Trade | 11-2021 | Marketing Managers | 300 | 72.90 | 151,600 | 50.20 | 104,500 | 62.75 | 130,600 | 90.40 | 188,000 |
| 42 | Wholesale Trade | 11-2022 | Sales Managers | 870 | 84.70 | 176,200 | 59.55 | 123,900 | 81.00 | 168,500 | | |
| 42 | Wholesale Trade | 11-2030 | Public Relations and Fundraising Managers | | 95.25 | 198,200 | 75.50 | 157,000 | 86.75 | 180,500 | | |
| 42 | Wholesale Trade | 11-3010 | Administrative Services and Facilities Managers | 150 | 72.05 | 149,900 | 49.55 | 103,000 | 64.15 | 133,400 | 83.40 | 173,500 |
| 42 | Wholesale Trade | 11-3021 | Computer and Information Systems Managers | 180 | 84.65 | 176,100 | 66.75 | 138,800 | 77.15 | 160,500 | 97.20 | 202,200 |
| 42 | Wholesale Trade | | Financial Managers | 380 | 85.95 | 178,700 | 64.60 | 134,400 | 75.95 | 157,900 | 97.65 | 203,100 |
| 42 | Wholesale Trade | 11-3051 | Industrial Production Managers | 140 | 68.65 | 142,700 | 49.15 | 102,200 | 67.70 | 140,800 | 80.45 | 167,300 |
| 42 | Wholesale Trade | 11-3061 | Purchasing Managers | 110 | 87.65 | 182,300 | 62.50 | 130,000 | 76.05 | 158,100 | | |

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|-----|--|---------|--|-------|--------|---------|---------|---------|---------|---------|---------|----------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 42 | Wholesale Trade | 11-3071 | Transportation, Storage, and Distribution Managers | 280 | 62.85 | 130,700 | 45.95 | 95,600 | 59.90 | 124,600 | 76.80 | 159,700 |
| 42 | Wholesale Trade | 11-3121 | Human Resources Managers | 50 | 72.80 | 151,400 | 52.45 | 109,100 | 69.30 | 144,100 | 87.70 | 182,400 |
| 42 | Wholesale Trade | 11-3131 | Training and Development Managers | 10 | 94.00 | 195,500 | 63.45 | 132,000 | 77.80 | 161,800 | 114.70 | 238,600 |
| 42 | Wholesale Trade | 11-9041 | Architectural and Engineering Managers | 60 | 74.25 | 154,500 | 67.45 | 140,300 | 73.65 | 153,200 | 79.85 | 166,100 |
| 42 | Wholesale Trade | 11-9121 | Natural Sciences Managers | 20 | 110.05 | 228,900 | 79.95 | 166,300 | 99.20 | 206,300 | | |
| 42 | Wholesale Trade | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation | 70 | 65.25 | 135,700 | 54.30 | 112,900 | 62.20 | 129,400 | 77.00 | 160,200 |
| | | | Managers, Except Gambling; and Managers, All Other | | | | | | | | | |
| 42 | Wholesale Trade | 13-0000 | Business and Financial Operations Occupations | 3,510 | 41.80 | 86,900 | 31.30 | 65,200 | 39.50 | 82,100 | 50.40 | 104,900 |
| 42 | Wholesale Trade | 13-1020 | Buyers and Purchasing Agents | 580 | 36.80 | 76,600 | 27.80 | 57,900 | 34.65 | 72,100 | 45.00 | 93,600 |
| 42 | Wholesale Trade | 13-1041 | Compliance Officers | 170 | 40.10 | 83,400 | 29.40 | 61,200 | 37.60 | 78,200 | 49.40 | 102,700 |
| 42 | Wholesale Trade | 13-1051 | Cost Estimators | | 27.80 | 57,800 | 19.60 | 40,700 | 22.65 | 47,200 | 34.05 | 70,800 |
| 42 | Wholesale Trade | 13-1071 | Human Resources Specialists | 230 | 37.85 | 78,700 | 31.00 | 64,400 | 37.15 | 77,300 | 46.25 | 96,200 |
| 42 | Wholesale Trade | 13-1081 | Logisticians | 200 | 45.50 | 94,600 | 36.75 | 76,500 | 44.45 | 92,500 | 53.90 | 112,100 |
| 42 | Wholesale Trade | 13-1111 | Management Analysts | 110 | 42.10 | 87,600 | 29.85 | 62,100 | 39.10 | 81,300 | 56.55 | 117,600 |
| 42 | Wholesale Trade | 13-1141 | Compensation, Benefits, and Job Analysis Specialists | | 43.60 | 90,700 | 34.20 | 71,100 | 38.90 | 80,900 | 55.10 | 114,600 |
| 42 | Wholesale Trade | 13-1151 | Training and Development Specialists | 70 | 42.70 | 88,800 | 35.60 | 74,000 | 39.40 | 81,900 | 46.35 | 96,400 |
| 42 | Wholesale Trade | 13-1161 | Market Research Analysts and Marketing Specialists | 510 | 39.25 | 81,600 | 28.65 | 59,600 | 38.40 | 79,900 | 48.20 | 100,300 |
| 42 | Wholesale Trade | 13-1198 | Project Management Specialists and Business Operations Specialists, All | 710 | 43.55 | 90,600 | 32.75 | 68,200 | 40.25 | 83,700 | 51.90 | 107,900 |
| | | | Other | | | | | | | | | |
| 42 | Wholesale Trade | 13-2011 | Accountants and Auditors | 680 | 47.85 | 99,500 | 36.25 | 75,400 | 44.90 | 93,400 | 56.20 | 116,900 |
| 42 | Wholesale Trade | 13-2041 | Credit Analysts | 50 | 38.85 | 80,900 | 27.95 | 58,100 | 31.10 | 64,700 | 51.75 | 107,700 |
| 42 | Wholesale Trade | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial | 80 | 37.85 | 78,700 | 29.35 | 61,000 | 38.30 | 79,700 | 46.70 | 97,100 |
| | | | Specialists, All Other | | | , | | , | | | | <u> </u> |
| 42 | Wholesale Trade | 15-0000 | Computer and Mathematical Occupations | 1,480 | 47.30 | 98,400 | 33.00 | 68,600 | 46.20 | 96,100 | 61.70 | 128,300 |
| 42 | Wholesale Trade | 15-1211 | Computer Systems Analysts | 190 | 47.10 | 97,900 | 33.00 | 68,600 | 45.95 | 95,600 | 59.85 | 124,500 |
| 42 | Wholesale Trade | 15-1212 | Information Security Analysts | | 58.90 | 122,500 | 45.60 | 94,800 | 53.25 | 110,700 | 73.85 | 153,600 |
| 42 | Wholesale Trade | 15-1231 | Computer Network Support Specialists | | 54.10 | 112,500 | 40.35 | 83,900 | 49.70 | 103,400 | 72.10 | 149,900 |
| 42 | Wholesale Trade | 15-1232 | Computer User Support Specialists | 240 | 27.15 | 56,500 | 20.10 | 41,800 | 27.90 | 58,000 | 34.40 | 71,600 |
| 42 | Wholesale Trade | 15-1241 | Computer Network Architects | | 67.05 | 139,500 | 48.75 | 101,400 | 68.65 | 142,800 | 79.75 | 165,900 |
| 42 | Wholesale Trade | 15-1244 | Network and Computer Systems Administrators | 140 | 48.55 | 101,000 | 39.20 | 81,500 | 49.10 | 102,100 | 58.20 | 121,100 |
| 42 | Wholesale Trade | | Database Administrators and Architects | 50 | | 111,600 | 44.70 | 93,000 | 50.35 | 104,700 | 59.60 | 123,900 |
| 42 | Wholesale Trade | 15-1251 | Computer Programmers | | 36.75 | 76,400 | 29.65 | 61,700 | 36.90 | 76,700 | 43.40 | 90,300 |
| 42 | Wholesale Trade | | Software Developers and Software Quality Assurance Analysts and Testers | 470 | 51.80 | 107,800 | 42.20 | 87,800 | 51.05 | 106,200 | 63.40 | 131,800 |
| | | | | | | , | | , | | | | <u> </u> |
| 42 | Wholesale Trade | 15-1257 | Web Developers and Digital Interface Designers | 60 | 35.30 | 73,500 | 27.20 | 56,500 | 30.25 | 62,900 | 43.30 | 90,100 |
| 42 | Wholesale Trade | | Computer Occupations, All Other | 80 | 46.45 | 96,600 | 22.45 | 46,700 | 40.00 | 83,200 | 71.35 | 148,400 |
| 42 | Wholesale Trade | | Operations Research Analysts | 20 | 54.55 | 113,500 | 42.75 | 88,900 | 51.15 | 106,400 | 64.90 | 135,000 |
| 42 | Wholesale Trade | | Architecture and Engineering Occupations | 410 | 48.05 | 100,000 | 33.30 | 69,200 | 45.00 | 93,600 | 63.10 | 131,300 |
| 42 | Wholesale Trade | 17-2071 | Electrical Engineers | 120 | 51.05 | 106,100 | 41.00 | 85,300 | 48.60 | 101,100 | 66.50 | 138,300 |
| 42 | Wholesale Trade | | Mechanical Engineers | 80 | 43.45 | 90,400 | 35.95 | 74,700 | 42.60 | 88,600 | 48.40 | 100,700 |
| 42 | Wholesale Trade | | Engineers, All Other | 30 | 72.65 | 151,100 | 60.30 | 125,500 | 73.70 | 153,300 | 87.70 | 182,400 |
| 42 | Wholesale Trade | | Drafters, All Other | | 15.55 | 32,300 | 11.55 | 24,100 | 12.15 | 25,200 | 17.80 | 37,100 |
| 42 | Wholesale Trade | | Life, Physical, and Social Science Occupations | 140 | 40.25 | 83,700 | 27.60 | 57,400 | 36.55 | 76,000 | 49.75 | 103,500 |
| 42 | Wholesale Trade | | Legal Occupations | 60 | 87.15 | 181,300 | 45.50 | 94,700 | 81.80 | 170,200 | .,,,, | -00,000 |
| 42 | Wholesale Trade | | Lawyers | 40 | 114.65 | 238,500 | 84.75 | 176,300 | 01.00 | 1,0,200 | | |
| 42 | Wholesale Trade | 23-2011 | Paralegals and Legal Assistants | 20 | 43.00 | 89,400 | 40.30 | 83,800 | 44.00 | 91,500 | 47.55 | 98,900 |
| 42 | Wholesale Trade | | Arts, Design, Entertainment, Sports, and Media Occupations | 890 | 28.15 | 58,600 | 16.45 | 34,200 | 25.65 | 53,300 | 35.40 | 73,600 |
| | ······································ | 27 0000 | 1 a.c., 2 co.g., 2.meraninent, oporto, and media occupations | 070 | 20.13 | 20,000 | 10.75 | 51,200 | 25.05 | 22,200 | 33.10 | 15,000 |

| Dec Comparison The Force of Englishes on Shee 2) Cond. Comparison The Force of Englishes on Shee 2) Cond. Comparison The Force of Englishes on Shee 2) Cond. Comparison The Force of Englishes on Shee 2) Cond. Comparison The Force of Englishes on Shee 2) Cond. Cond. Comparison The Force of Englishes on Shee 2) Cond. | | Ī | Т | | 1 | | | | | I I | | 1 | |
|--|----|-----------------|---------|---|--------|-------|---------|-------|--------|-------|---------|-------|---------|
| Col. Industry Sector face definition on sheet 2,7101 Connected and Industrial Designers 6,74 9,4500 3,450 7,100 1,310 8,510 3,350 1,320 2,30 | | | | | | | | | | | | | |
| 22 Wilsolased Funde | | | 1 ` ′ | | | | . 0, | l | | | | | |
| 22 Workeste Franke 27-1042 Fashion Designers 160 35.05 72.000 27.48 57.100 33.05 35.25 73.000 37.05 37.000 37.000 | | , , , | | | | | | · | | | | , | |
| 22 Wholesale Trade 27-10g/ Grapher Designers 150 28-70 21-45 44-500 27-10 56-400 55-75 37-300 42 Wholesale Trade 27-10g/ Grapher 27-10g/ Grapher | | | | | | | | | | | | | |
| 142 Wholesale Trade 27-1026 Merchandous Displaysees and Window Trimmers 330 18.25 37.900 13.75 22.600 15.75 32.700 0.88 13.600 12.000 1 | | | | | | | , | | | | | | |
| 12 Wholesale Trade 27:041 Public Relations Specialists 30 44.25 92.100 32.10 66.800 38.20 79.500 31.58 11.07.000 | | | | , <u> </u> | | | | | | | | | |
| 22 Wholesale Trade 27:3042 Lechnical Writers 20 40.40 84.100 28.60 59.200 41.55 88.400 51.85 74.000 22 Wholesale Trade 33:4000 Protective Service Occupations 20 15.05 31.300 12.75 26.500 13.95 29.000 15.00 31.00 20.25 20.200 22.50 22.50 23.00 22.75 26.500 20.00 32.00 22.75 26.500 20.00 32.00 22.75 26.500 20.00 32.00 22.75 26.500 20.00 32.00 22.00 22.00 32.00 22.00 32.00 22.00 32.00 | | | | | | | - | | | | | | |
| 42 Wholesale Trade 33-000 Protective Service Occupations 30 28.06 62,000 25.05 61,500 33.85 74,000 20 Wholesale Trade 33-9002 Security Guards 32-9002 15.00 31.300 12.75 26,000 13.75 28,000 14.90 31,000 22.05 31,000 22.05 31,000 22.05 31,000 22.05 32.000 20.00 32.00 | | | -, | 1 | | | | | | | | | , |
| All Molessale Trade | | | | | | | | | | | | | |
| 22 Wholesele Trade | | | | | | | | | | | | | |
| 42 Wholesale Trade 35.0000 15.00 25.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.00 40.000 19.000 40.000 19.000 40.000 | | | | | | | | | | | | | |
| 42 Wholesale Trade | | | | | | | | | , | - | | | , |
| 42 Wholesale Trade | | | | A C A | | | | | | | | | |
| 42 Wholesale Trade | | | | ^ | | | - , | | | - | | | |
| 42 Wholesale Trade | | | | 5 5 | | | , | | | | | | |
| 42 Wholesale Trade | | | | | | | | | | | | | |
| 42 Wholesale Trade | 42 | | | | | | | | | | | | - |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-1011 | First-Line Supervisors of Retail Sales Workers | 120 | 31.40 | 65,300 | | | | 61,800 | 36.70 | 76,400 |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-1012 | | | | | | | | | 53.15 | - |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-2011 | Cashiers | 10 | 15.00 | 31,200 | 11.65 | 24,300 | 12.95 | 26,900 | 16.25 | 33,800 |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-2021 | Counter and Rental Clerks | | 20.40 | 42,500 | 13.65 | 28,400 | 18.70 | 38,800 | 27.15 | 56,500 |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-2022 | Parts Salespersons | | 22.05 | 45,800 | 19.65 | 40,900 | 22.00 | 45,800 | 24.45 | 50,800 |
| Services, and Travel | 42 | Wholesale Trade | 41-2031 | Retail Salespersons | | 17.10 | 35,600 | 12.25 | 25,400 | 14.70 | 30,500 | 18.90 | 39,300 |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 550 | 36.05 | 74,900 | 26.85 | 55,800 | 32.45 | 67,500 | 39.15 | 81,400 |
| Scientific Products | | | | Services, and Travel | | | | | | | | | |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-4011 | Sales Representatives, Wholesale and Manufacturing, Technical and | | 47.65 | 99,100 | 40.30 | 83,800 | 49.35 | 102,700 | 60.00 | 124,800 |
| Scientific Products | | | | Scientific Products | | | | | | | | | |
| 42 Wholesale Trade | 42 | Wholesale Trade | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and | 6,370 | 39.50 | 82,200 | 25.00 | 52,000 | 32.30 | 67,200 | 46.50 | 96,700 |
| Wholesale Trade | | | | Scientific Products | | | | | | | | | |
| 42 Wholesale Trade 43-0000 Office and Administrative Support Occupations 10,670 25.10 52,300 15.50 32,300 21.45 44,600 28.75 59,800 42 Wholesale Trade 43-1011 First-Line Supervisors of Office and Administrative Support Workers 950 36.20 75,300 27.85 58,000 33.30 69,300 43.95 91,400 42 Wholesale Trade 43-3011 Bill and Account Collectors 22.25 46,300 20.60 42,900 22.60 47,000 24.60 51,100 42 Wholesale Trade 43-3011 Billing and Posting Clerks 190 20.30 42,200 14.60 30,400 19.80 41,200 23.70 49,300 42 Wholesale Trade 43-3011 Payroll and Timekeeping Clerks 1,430 24.40 50,700 17.70 36,800 24.00 49,900 29.50 61,400 42 Wholesale Trade 43-3051 Payroll and Timekeeping Clerks 190 22.25 46,200 17.25 35,900< | 42 | Wholesale Trade | 41-9031 | Sales Engineers | | 64.75 | 134,700 | 44.35 | 92,200 | 70.60 | 146,800 | 82.55 | 171,700 |
| 42 Wholesale Trade 43-0000 Office and Administrative Support Occupations 10,670 25.10 52,300 15.50 32,300 21.45 44,600 28.75 59,800 42 Wholesale Trade 43-1011 First-Line Supervisors of Office and Administrative Support Workers 950 36.20 75,300 27.85 58,000 33.30 69,300 43.95 91,400 42 Wholesale Trade 43-3011 Bill and Account Collectors 22.25 46,300 20.60 42,900 22.60 47,000 24.60 51,100 42 Wholesale Trade 43-3011 Billing and Posting Clerks 190 20.30 42,200 14.60 30,400 19.80 41,200 23.70 49,300 42 Wholesale Trade 43-3011 Payroll and Timekeeping Clerks 1,430 24.40 50,700 17.70 36,800 24.00 49,900 29.50 61,400 42 Wholesale Trade 43-3051 Payroll and Timekeeping Clerks 190 22.25 46,200 17.25 35,900< | 42 | Wholesale Trade | 41-9099 | Sales and Related Workers, All Other | 420 | 21.65 | 45,100 | 14.15 | 29,400 | 15.80 | 32,800 | 25.20 | 52,500 |
| 42 Wholesale Trade 43-3011 Bill and Account Collectors 22.25 46,300 20.60 42,900 22.60 47,000 24.60 51,100 42 Wholesale Trade 43-3021 Billing and Posting Clerks 190 20.30 42,200 14.60 30,400 19.80 41,200 23.70 49,300 42 Wholesale Trade 43-3031 Bookkeeping, Accounting, and Auditing Clerks 1,430 24.40 50,700 17.70 36,800 24.00 42,000 22.00 42,000 17.60 36,800 24.05 42,000 17.60 36,800 20.45 42,500 25.35 52,700 42,000 17.25 36,800 20.45 42,500 25.35 52,700 42,000 17.25 36,900 20.45 42,500 25.35 52,700 42,000 17.25 36,900 20.45 42,500 25.35 52,700 42,000 12.10 26.80 55,800 42,000 12.10 26.80 55,800 42,000 12.10 25,100 22. | 42 | Wholesale Trade | | | 10,670 | 25.10 | 52,300 | 15.50 | 32,300 | 21.45 | 44,600 | 28.75 | 59,800 |
| 42 Wholesale Trade 43-3011 Bill and Account Collectors 22.25 46,300 20.60 42,900 22.60 47,000 24.60 51,100 42 Wholesale Trade 43-3021 Billing and Posting Clerks 190 20.30 42,200 14.60 30,400 19.80 41,200 23.70 49,300 42 Wholesale Trade 43-3031 Bookkeeping, Accounting, and Auditing Clerks 1,430 24.40 50,700 17.70 36,800 24.00 42,000 22.00 42,000 17.60 36,800 24.05 42,000 17.60 36,800 20.45 42,500 25.35 52,700 42,000 17.25 36,800 20.45 42,500 25.35 52,700 42,000 17.25 36,900 20.45 42,500 25.35 52,700 42,000 17.25 36,900 20.45 42,500 25.35 52,700 42,000 12.10 26.80 55,800 42,000 12.10 26.80 55,800 42,000 12.10 25,100 22. | 42 | Wholesale Trade | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 950 | 36.20 | 75,300 | 27.85 | 58,000 | 33.30 | 69,300 | 43.95 | 91,400 |
| 42 Wholesale Trade 43-3031 Bookkeeping, Accounting, and Auditing Clerks 1,430 24.40 50,700 17.70 36,800 24.00 49,900 29.50 61,400 42 Wholesale Trade 43-3051 Payroll and Timekeeping Clerks 70 22.10 45,900 17.65 36,800 20.45 42,500 25.35 52,700 42 Wholesale Trade 43-3061 Procurement Clerks 190 22.25 46,200 17.25 35,900 23.00 47,800 26.80 55,800 42 Wholesale Trade 43-4041 Credit Authorizers, Checkers, and Clerks 60 22.15 46,200 17.25 35,900 23.00 47,800 26.80 55,800 42 Wholesale Trade 43-4051 Customer Service Representatives 1,930 24.05 50,000 18.60 38,700 23.30 48,500 28.90 16,800 42 Wholesale Trade 43-4071 File Clerks 12.60 26,200 11.35 23,600 11.70 24,400 | 42 | Wholesale Trade | | | | 22.25 | 46,300 | 20.60 | 42,900 | 22.60 | 47,000 | 24.60 | 51,100 |
| 42 Wholesale Trade 43-3051 Payroll and Timekeeping Clerks 70 22.10 45,900 17.65 36,800 20.45 42,500 25.35 52,700 42 Wholesale Trade 43-3061 Procurement Clerks 190 22.25 46,200 17.25 35,900 23.00 47,800 26.80 55,800 42 Wholesale Trade 43-4041 Credit Authorizers, Checkers, and Clerks 60 22.15 46,100 19.70 41,000 22.35 46,500 24.90 51,800 42 Wholesale Trade 43-4051 Customer Service Representatives 1,930 24.05 50,000 18.60 38,700 23.30 48,500 28.90 60,200 42 Wholesale Trade 43-4071 File Clerks 12.60 26,200 11.35 23,600 11.70 24,400 12.10 25,100 42 Wholesale Trade 43-4151 Order Clerks 950 20.80 43,200 15.00 31,200 18.45 38,400 26.55 | 42 | Wholesale Trade | 43-3021 | Billing and Posting Clerks | 190 | 20.30 | 42,200 | 14.60 | 30,400 | 19.80 | 41,200 | 23.70 | 49,300 |
| 42 Wholesale Trade 43-3051 Payroll and Timekeeping Clerks 70 22.10 45,900 17.65 36,800 20.45 42,500 25.35 52,700 42 Wholesale Trade 43-3061 Procurement Clerks 190 22.25 46,200 17.25 35,900 23.00 47,800 26.80 55,800 42 Wholesale Trade 43-4041 Credit Authorizers, Checkers, and Clerks 60 22.15 46,100 19.70 41,000 22.35 46,500 24.90 51,800 42 Wholesale Trade 43-4051 Customer Service Representatives 1,930 24.05 50,000 18.60 38,700 23.30 48,500 28.90 60,200 42 Wholesale Trade 43-4071 File Clerks 12.60 26,200 11.35 23,600 11.70 24,400 12.10 25,100 42 Wholesale Trade 43-4151 Order Clerks 950 20.80 43,200 15.00 31,200 18.45 38,400 26.55 | 42 | Wholesale Trade | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 1,430 | 24.40 | 50,700 | 17.70 | 36,800 | 24.00 | 49,900 | 29.50 | 61,400 |
| 42 Wholesale Trade 43-3061 Procurement Clerks 190 22.25 46,200 17.25 35,900 23.00 47,800 26.80 55,800 42 Wholesale Trade 43-4041 Credit Authorizers, Checkers, and Clerks 60 22.15 46,100 19.70 41,000 22.35 46,500 24.90 51,800 42 Wholesale Trade 43-4051 Customer Service Representatives 1,930 24.05 50,000 18.60 38,700 23.30 48,500 28.90 60,200 42 Wholesale Trade 43-4071 File Clerks 12.60 26,200 11.35 23,600 11.70 24,400 12.10 25,100 42 Wholesale Trade 43-4151 Order Clerks 950 20.80 43,200 15.00 31,200 18.45 38,400 26.65 55,400 42 Wholesale Trade 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 40 21.50 44,800 16.80 34,900 21.35 44,400 25.35 52,700 42 Wholesale Trade 43-4171 Rec | 42 | Wholesale Trade | | | | | 45,900 | 17.65 | | 20.45 | 42,500 | 25.35 | |
| 42 Wholesale Trade 43-4051 Customer Service Representatives 1,930 24.05 50,000 18.60 38,700 23.30 48,500 28.90 60,200 42 Wholesale Trade 43-4071 File Clerks 12.60 26,200 11.35 23,600 11.70 24,400 12.10 25,100 42 Wholesale Trade 43-4151 Order Clerks 950 20.80 43,200 15.00 31,200 18.45 38,400 26.65 55,400 42 Wholesale Trade 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 40 21.50 44,800 16.80 34,900 21.35 44,400 25.35 52,700 42 Wholesale Trade 43-4171 Receptionists and Information Clerks 13.60 28,300 11.00 22,900 11.10 22,900 14.15 29,400 42 Wholesale Trade 43-5032 Dispatchers, Except Police, Fire, and Ambulance 100 25.00 52,000 21.45 44,600 24.65 51,200 28.95 60,300 42 Wholesale Trade 43-5061 | 42 | Wholesale Trade | | | 190 | 22.25 | 46,200 | 17.25 | 35,900 | 23.00 | 47,800 | 26.80 | 55,800 |
| 42 Wholesale Trade 43-4051 Customer Service Representatives 1,930 24.05 50,000 18.60 38,700 23.30 48,500 28.90 60,200 42 Wholesale Trade 43-4071 File Clerks 12.60 26,200 11.35 23,600 11.70 24,400 12.10 25,100 42 Wholesale Trade 43-4151 Order Clerks 950 20.80 43,200 15.00 31,200 18.45 38,400 26.65 55,400 42 Wholesale Trade 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 40 21.50 44,800 16.80 34,900 21.35 44,400 25.35 52,700 42 Wholesale Trade 43-4171 Receptionists and Information Clerks 13.60 28,300 11.00 22,900 11.10 22,900 14.15 29,400 42 Wholesale Trade 43-5032 Dispatchers, Except Police, Fire, and Ambulance 100 25.00 52,000 21.45 44,600 24.65 51,200 28.95 60,300 42 Wholesale Trade 43-5061 | 42 | Wholesale Trade | 43-4041 | Credit Authorizers, Checkers, and Clerks | 60 | 22.15 | 46,100 | 19.70 | 41,000 | 22.35 | 46,500 | 24.90 | 51,800 |
| 42 Wholesale Trade 43-4071 File Clerks 12.60 26,200 11.35 23,600 11.70 24,400 12.10 25,100 42 Wholesale Trade 43-4151 Order Clerks 950 20.80 43,200 15.00 31,200 18.45 38,400 26.65 55,400 42 Wholesale Trade 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 40 21.50 44,800 16.80 34,900 21.35 44,400 25.35 52,700 42 Wholesale Trade 43-4171 Receptionists and Information Clerks 13.60 28,300 11.00 22,900 11.10 22,900 14.15 29,400 42 Wholesale Trade 43-5032 Dispatchers, Except Police, Fire, and Ambulance 100 25.00 52,000 21.45 44,600 24.65 51,200 28.95 60,300 42 Wholesale Trade 43-5061 Production, Planning, and Expediting Clerks 100 28.80 60,000 24.55 51,000 28.50 59,300 33.70 70,100 42 Wholesale Trade 43-5071 <td>42</td> <td>Wholesale Trade</td> <td></td> <td></td> <td>1,930</td> <td>24.05</td> <td>50,000</td> <td>18.60</td> <td>38,700</td> <td>23.30</td> <td>48,500</td> <td>28.90</td> <td>60,200</td> | 42 | Wholesale Trade | | | 1,930 | 24.05 | 50,000 | 18.60 | 38,700 | 23.30 | 48,500 | 28.90 | 60,200 |
| 42 Wholesale Trade 43-4151 Order Clerks 950 20.80 43,200 15.00 31,200 18.45 38,400 26.65 55,400 42 Wholesale Trade 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 40 21.50 44,800 16.80 34,900 21.35 44,400 25.35 52,700 42 Wholesale Trade 43-4171 Receptionists and Information Clerks 13.60 28,300 11.00 22,900 11.00 22,900 14.15 29,400 42 Wholesale Trade 43-5032 Dispatchers, Except Police, Fire, and Ambulance 100 25.00 52,000 21.45 44,600 24.65 51,200 28.95 60,300 42 Wholesale Trade 43-5061 Production, Planning, and Expediting Clerks 100 28.80 60,000 24.55 51,000 28.50 59,300 33.70 70,100 42 Wholesale Trade 43-5071 Shipping, Receiving, and Inventory Clerks 1,140 19.50 40,600 14.85 30,900 18.25 38,000 23.25 48,400 42 | 42 | Wholesale Trade | | * | | 12.60 | 26,200 | 11.35 | | 11.70 | 24,400 | 12.10 | 25,100 |
| 42 Wholesale Trade 43-4161 Human Resources Assistants, Except Payroll and Timekeeping 40 21.50 44,800 16.80 34,900 21.35 44,400 25.35 52,700 42 Wholesale Trade 43-4171 Receptionists and Information Clerks 13.60 28,300 11.00 22,900 11.00 22,900 14.15 29,400 42 Wholesale Trade 43-5032 Dispatchers, Except Police, Fire, and Ambulance 100 25.00 52,000 21.45 44,600 24.65 51,200 28.95 60,300 42 Wholesale Trade 43-5061 Production, Planning, and Expediting Clerks 100 28.80 60,000 24.55 51,000 28.50 59,300 33.70 70,100 42 Wholesale Trade 43-5071 Shipping, Receiving, and Inventory Clerks 1,140 19.50 40,600 14.85 30,900 18.25 38,000 23.25 48,400 42 Wholesale Trade 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 70 18.90 39,400 11.95 24,900 17.45 36,300 24.80 51,6 | 42 | Wholesale Trade | 43-4151 | Order Clerks | 950 | 20.80 | | 15.00 | | | | 26.65 | |
| 42 Wholesale Trade 43-4171 Receptionists and Information Clerks 13.60 28,300 11.00 22,900 11.00 22,900 14.15 29,400 42 Wholesale Trade 43-5032 Dispatchers, Except Police, Fire, and Ambulance 100 25.00 52,000 21.45 44,600 24.65 51,200 28.95 60,300 42 Wholesale Trade 43-5061 Production, Planning, and Expediting Clerks 100 28.80 60,000 24.55 51,000 28.50 59,300 33.70 70,100 42 Wholesale Trade 43-5071 Shipping, Receiving, and Inventory Clerks 1,140 19.50 40,600 14.85 30,900 18.25 38,000 23.25 48,400 42 Wholesale Trade 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 70 18.90 39,400 11.95 24,900 17.45 36,300 24.80 51,600 | | | | | | | - | | | | | | |
| 42 Wholesale Trade 43-5032 Dispatchers, Except Police, Fire, and Ambulance 100 25.00 52,000 21.45 44,600 24.65 51,200 28.95 60,300 42 Wholesale Trade 43-5061 Production, Planning, and Expediting Clerks 100 28.80 60,000 24.55 51,000 28.50 59,300 33.70 70,100 42 Wholesale Trade 43-5071 Shipping, Receiving, and Inventory Clerks 1,140 19.50 40,600 14.85 30,900 18.25 38,000 23.25 48,400 42 Wholesale Trade 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 70 18.90 39,400 11.95 24,900 17.45 36,300 24.80 51,600 | | | | 1 1 1 | | | | | | | | | |
| 42 Wholesale Trade 43-5061 Production, Planning, and Expediting Clerks 100 28.80 60,000 24.55 51,000 28.50 59,300 33.70 70,100 42 Wholesale Trade 43-5071 Shipping, Receiving, and Inventory Clerks 1,140 19.50 40,600 14.85 30,900 18.25 38,000 23.25 48,400 42 Wholesale Trade 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 70 18.90 39,400 11.95 24,900 17.45 36,300 24.80 51,600 | | | | I I | 100 | | | | | | | | |
| 42 Wholesale Trade 43-5071 Shipping, Receiving, and Inventory Clerks 1,140 19.50 40,600 14.85 30,900 18.25 38,000 23.25 48,400 42 Wholesale Trade 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 70 18.90 39,400 11.95 24,900 17.45 36,300 24.80 51,600 | | | | | | | - , | | | | - , | | , |
| 42 Wholesale Trade 43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping 70 18.90 39,400 11.95 24,900 17.45 36,300 24.80 51,600 | | | | | | | | | | | | | |
| | | | | 11 0 | | | | | | | | | |
| | 42 | Wholesale Trade | | 1 1 | 70 | 97.75 | 203,300 | 33.25 | 69,100 | 17.13 | 20,200 | 250 | 21,000 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| Dec Color | | Γ | _ | T | ı | | | | | | | | |
|--|-------|--|----------|---|--------|--------|---------|--------|---------|---------------|---------|--------|---------|
| Column C | | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| 14 1500 15 | Ind | | (SOC) | | | ` 0, | (Avg.) | | | | Pctile. | | Pctile. |
| Value Valu | Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 24 Wilsolasis Trade | 42 | Wholesale Trade | 43-6014 | | 660 | 19.90 | 41,400 | 13.35 | 27,700 | 18.75 | 39,000 | 26.80 | 55,700 |
| 24 Wholeself Frank | | | | | | | | | | | | | |
| 24 Wholesale Trade | | | | | | | | | | | | | |
| 142 Wholesale Trade | | | 10 / 001 | , | 1,520 | | | | | -, | | | |
| 142 Walesslar Trade | | | | * | | | , | | | | | | |
| 142 Michoesale Trade | | | | * | | | | | | | | | |
| 22 Wholesale Trade | | | | | | | | | | | | | |
| 24 Wholesale Trade | | | | 1 | | | | | | | | | |
| 42 Wholesale Trade 49-9041 Industrial Machinery Mechanics 12,000 85,200 23,00 47,800 26.45 55,000 31,75 66,000 20 40,000 | | | | * | | | | | | | | | |
| 12 Wholesale Trade | | | | Ŭ 1 | 220 | | - | | | | | | |
| 22 Molesale Trade | | | | · | | | , | | , | | | | |
| 22 Wholesale Trade | | | | 1 1 1 | | | | | | | | | |
| 22 Wholesale Trade | | | | 1 . | | | | | | | | | |
| 42 Wholesale Trade | | | | | | | | | | | | | |
| Wholesale Trade | | | | * | | | | | | | | | |
| A2 Wholesale Trade | | | | 1 0 | | | , | | , | | | | |
| and Plassic | | | | | 720 | | | | | $\overline{}$ | | | |
| 42 Wholesale Trade | 42 | Wholesale Trade | 51-4031 | | | 23.05 | 48,000 | 18.10 | 37,600 | 24.70 | 51,400 | 28.35 | 59,000 |
| 42 Wholesale Trade | 42 | Wholesale Trade | 51-4041 | Machinists | 80 | 24.80 | 51,600 | 19.35 | 40,300 | 24.05 | 50,100 | 29.25 | 60,800 |
| 42 Wholesale Trade 51-9032 Cutting and Slicing Machine Setters, Operators, and Tenders 50 23.05 47,900 20.35 42,300 24.00 49,900 27.75 57,700 42 Wholesale Trade 51-9061 Inspectors, Testers, Sorters, Samplers, and Weighers 270 22.45 46,700 15.25 31,700 19.65 40,900 29.95 62,300 42 Wholesale Trade 51-9091 Production Workers, All Other 17.85 37,100 13.10 27,300 15.10 31,400 21.85 45,800 42 Wholesale Trade 53-0000 Transportation and Material Moving Occupations 15.130 19.55 40,700 14.20 29.500 18.00 37,400 23.35 48,500 42 Wholesale Trade 53-0000 Transportation and Material-Moving Workers, 960 32.10 66.800 25.15 52,300 31.15 64,800 38.90 80,900 19.00 1 | 42 | Wholesale Trade | 51-4121 | Welders, Cutters, Solderers, and Brazers | | 22.50 | 46,800 | 17.30 | 36,000 | 20.65 | 43,000 | 25.90 | 53,900 |
| 42 Wholesale Trade 51-9061 Inspectors, Testers, Sorters, Samplers, and Weighers 270 22.45 46,700 15.25 31,700 19.65 40,900 29.95 62,300 42 Wholesale Trade 51-9199 Production Workers, All Other 17.85 37,100 13.10 27,300 15.10 31,400 21.85 45,400 42 Wholesale Trade 53-0000 Transportation and Material Moving Occupations 15,130 19.55 40,700 14.20 29,500 18.00 37,400 23.35 48,500 42 Wholesale Trade 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors 18.20 29,500 18.00 37,400 22.00 45,700 42.00 Wholesale Trade 53-3031 Driver/Sales Workers 910 18.20 37,900 12.15 25,300 18.00 37,400 22.00 45,700 42 Wholesale Trade 53-3032 Heavy and Tractor-Trailer Truck Drivers 22,40 23.15 48,100 18.95 39,500 22.30 46,400 25.55 53,100 42 Wholesale Trade 53-3033 Light Truck Drivers 700 22.95 47,800 17,65 36,700 22.35 46,500 28.50 59,300 42 Wholesale Trade 53-7051 Industrial Truck and Tractor Operators 540 23.75 49,400 18.50 38,500 22.75 47,300 28.45 59,200 42 Wholesale Trade 33-7062 Laborers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 13.00 27,100 16.10 33,500 19.45 40,500 42 Wholesale Trade 53-7064 Packers and Packagers, Hand 1,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 44.45 Retail Trade 10.0000 Management Occupations 95,330 19.75 41,000 11.80 24,700 14.20 29,500 17.95 37,300 44.45 Retail Trade 11.0000 Management Occupations 95,330 19.75 10.50,400 88.35 171,300 99.05 20.61,00 44.45 Retail Trade 11.2021 Marketing Managers 95,330 119,50 119,00 35.50 73,00 44.90 97,100 77.45 150,700 44.45 Retail Trade 11.3021 Computer and Information Systems Managers 120 112.10 233,200 77.70 161,700 77.40 11.301 Financial Managers 95,55 194,600 63.45 132,000 77.70 161,700 77.44 14.45 Retail Trade 11.3021 Prachasing Managers 95,55 194,600 63.45 132,000 77.70 161,700 77.44 14.45 Retail Trade 11.3031 Financial Managers 95,55 194,600 63.45 132,000 77.70 161,700 77.44 14.45 Retail Trade 11.3031 Financial Managers 95,55 194,600 63.45 132,000 77.70 161,700 77. | 42 | Wholesale Trade | 51-6031 | Sewing Machine Operators | | 13.40 | 27,900 | 11.00 | 22,900 | 11.00 | 22,900 | 16.15 | 33,600 |
| 42 Wholesale Trade 51-919 Production Workers, All Other 17.85 37,100 13.10 27,300 15.10 31,400 21.85 45,400 42. Wholesale Trade 53-0000 Transportation and Material Moving Occupations 15,130 19.55 40,700 42.0 29,500 18.00 37,400 23.35 48,500 42. Wholesale Trade 53-3014 First-Line Supervisors of Transportation and Material-Moving Workers, 960 32.10 66,800 25.15 52,300 31.15 64,800 38.90 80,900 42. Wholesale Trade 53-303 Driver Sales Workers 910 18.20 37,900 12.15 25,300 18.00 37,400 22.00 45,700 42. Wholesale Trade 53-303 Light Truck Drivers 22.40 23.15 48,100 18.95 39,500 22.30 46,400 25.55 53,100 42. Wholesale Trade 53-303 Light Truck Drivers 700 22.95 47,800 17.65 36,700 22.35 46,500 28.50 59,300 42. Wholesale Trade 53-7051 Industrial Truck and Tractor Operators 540 23.75 49,400 18.50 38,500 22.75 47,300 28.45 59,200 42. Wholesale Trade 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 13.00 27,100 16.10 33,500 194.50 42. Wholesale Trade 53-7064 Packers and Packagers, Hand 1,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 44.45 Retail Trade 11-000 Management Occupations 95,330 19,75 41,000 11.80 24,500 14.50 30,100 27,100 44.45 Retail Trade 11-000 Management Occupations 95,330 19,75 41,000 18.00 24,500 14.50 30,100 27,100 44.45 Retail Trade 11-201 Marking Managers 80 88.20 183,400 68.40 142,000 82.35 113,000 70,700 72.45 150,700 72.44 72.40 72.4 | 42 | Wholesale Trade | 51-9032 | Cutting and Slicing Machine Setters, Operators, and Tenders | 50 | 23.05 | 47,900 | 20.35 | 42,300 | 24.00 | 49,900 | 27.75 | 57,700 |
| 42 Wholesale Trade | 42 | Wholesale Trade | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 270 | 22.45 | 46,700 | 15.25 | 31,700 | 19.65 | 40,900 | 29.95 | 62,300 |
| Wholesale Trade 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors 960 32.10 66,800 25.15 52,300 31.15 64,800 38.90 80,900 42. Wholesale Trade 53-3031 Driver/Sales Workers 910 18.20 37,900 12.15 25,300 18.00 37,400 22.00 45,700 42. Wholesale Trade 53-3032 Heavy and Tractor-Trailer Truck Drivers 2,240 23.15 48,100 18.95 39,500 22.30 46,400 25.55 53,100 42. Wholesale Trade 53-3033 Light Truck Drivers 700 22.95 47,800 17.65 36,700 22.35 46,500 28.50 59,300 42. Wholesale Trade 53-7062 Industrial Truck and Tractor Operators 540 23.75 49,400 18.50 38,500 22.75 47,300 28.45 59,200 42. Wholesale Trade 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 13.00 27,100 16.10 33,500 19.45 40,500 42. Wholesale Trade 53-7064 Packers and Packagers, Hand 1,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 44.45 Retail Trade 53-7065 Stockers and Order Fillers 2,350 16.55 34,400 13.55 28,200 15.75 32,800 18.75 39,000 44.45 Retail Trade 00-000 Total all occupations 2,500 62,65 130,300 36.45 75,800 53.40 11.100 77.80 161,800 44.45 Retail Trade 11-1021 Marketing Managers 1,520 52.15 108,500 33.65 70,000 41.65 86,600 59.70 124,200 44.45 Retail Trade 11-202 Marketing Managers 1,500 11.20 23,200 76.50 159,100 77.70 161,700 44.45 Retail Trade 11-3021 Computer and Information Systems Managers 120 112.10 233,200 76.50 159,100 77.70 161,700 44.45 Retail Trade 11-3021 Financial Managers 50 57.35 194,600 63.45 132,000 77.70 161,700 44.45 Retail Trade 11-3021 Financial Managers 50 57.55 188,300 62.90 130,800 88.35 130,900 77.70 161,700 44.45 Retail Trade 11-3021 Financial Managers 50 57.55 108 | 42 | Wholesale Trade | 51-9199 | Production Workers, All Other | | 17.85 | 37,100 | 13.10 | 27,300 | 15.10 | 31,400 | 21.85 | 45,400 |
| Except Aircraft Cargo Handling Supervisors 910 18.20 37,900 12.15 25,300 18.00 37,400 37,400 22.00 45,700 42.00 44,5700 42.00 44,5700 42.00 44,5700 42.00 43,700 42.00 44,5700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 43,700 42.00 42.00 43,700 42.00 4 | 42 | Wholesale Trade | 53-0000 | Transportation and Material Moving Occupations | 15,130 | 19.55 | 40,700 | 14.20 | 29,500 | 18.00 | 37,400 | 23.35 | 48,500 |
| 42 Wholesale Trade 53-3032 Heavy and Tractor-Trailer Truck Drivers 2,240 23.15 48,100 18.95 39,500 22.30 46,400 25.55 53,100 42 Wholesale Trade 53-3033 Light Truck Drivers 700 22.95 47,800 17.65 36,700 22.35 46,500 28.50 59,300 42 Wholesale Trade 53-7061 Industrial Truck and Tractor Operators 540 23.75 49,400 18.50 38,500 22.75 47,300 28.45 59,200 42 Wholesale Trade 53-7064 Packers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 23.70 16.10 33,500 19.45 40,500 42 Wholesale Trade 53-7065 Stockers and Packagers, Hand 11,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 44-45 Retail Trade 00-000 Total all occupations 95,330 19.75 41,000 11.80 24,500 14.50 <td>42</td> <td>Wholesale Trade</td> <td>53-1047</td> <td></td> <td>960</td> <td>32.10</td> <td>66,800</td> <td>25.15</td> <td>52,300</td> <td>31.15</td> <td>64,800</td> <td>38.90</td> <td>80,900</td> | 42 | Wholesale Trade | 53-1047 | | 960 | 32.10 | 66,800 | 25.15 | 52,300 | 31.15 | 64,800 | 38.90 | 80,900 |
| 42 Wholesale Trade 53-3032 Heavy and Tractor-Trailer Truck Drivers 2,240 23.15 48,100 18.95 39,500 22.30 46,400 25.55 53,100 42 Wholesale Trade 53-3033 Light Truck Drivers 700 22.95 47,800 17.65 36,700 22.35 46,500 28.50 59,300 42 Wholesale Trade 53-7061 Industrial Truck and Tractor Operators 540 23.75 49,400 18.50 38,500 22.75 47,300 28.45 59,200 42 Wholesale Trade 53-7064 Packers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 23.70 16.10 33,500 19.45 40,500 42 Wholesale Trade 53-7065 Stockers and Packagers, Hand 11,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 44-45 Retail Trade 00-000 Total all occupations 95,330 19.75 41,000 11.80 24,500 14.50 <td>42</td> <td>Wholesale Trade</td> <td>53-3031</td> <td>Driver/Sales Workers</td> <td>910</td> <td>18.20</td> <td>37,900</td> <td>12.15</td> <td>25,300</td> <td>18.00</td> <td>37,400</td> <td>22.00</td> <td>45,700</td> | 42 | Wholesale Trade | 53-3031 | Driver/Sales Workers | 910 | 18.20 | 37,900 | 12.15 | 25,300 | 18.00 | 37,400 | 22.00 | 45,700 |
| 42 Wholesale Trade 53-3033 Light Truck Drivers 700 22.95 47,800 17.65 36,700 22.35 46,500 28.50 59,300 42 Wholesale Trade 53-7051 Industrial Truck and Tractor Operators 540 23.75 49,400 18.50 38,500 22.75 47,300 28.45 59,200 42 Wholesale Trade 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 13.00 27,100 16.10 33,500 19.45 49,200 42 Wholesale Trade 53-7064 Packers and Packagers, Hand 1,170 15.15 31,000 27,100 14.20 29,500 17.95 37,300 42 Wholesale Trade 53-7065 Stockers and Order Fillers 2,350 16.55 34,400 13.55 28,200 15.75 32,800 18.75 33,000 44-45 Retail Trade 11-0000 Management Occupations 2,500 62.65 130,300 36.45 75,800 53.40 < | 42 | Wholesale Trade | 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 2,240 | 23.15 | | 18.95 | | 22.30 | 46,400 | 25.55 | 53,100 |
| 42 Wholesale Trade 53-7051 Industrial Truck and Tractor Operators 540 23.75 49,400 18.50 38,500 22.75 47,300 28.45 59,200 42 Wholesale Trade 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 13.00 27,100 16.10 33,500 19.45 40,500 42 Wholesale Trade 53-7064 Packers and Packagers, Hand 1,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 42 Wholesale Trade 53-7065 Stockers and Order Fillers 2,350 16.55 34,400 11.50 24,500 15.75 32,800 18.75 39,000 44-45 Retail Trade 00-000 Total all occupations 95,330 19.75 41,000 11.50 30,100 21.90 45,500 44-45 Retail Trade 11-1021 General and Operations Managers 2,500 62.65 130,300 36.45 75,800 53.40 111,100< | 42 | Wholesale Trade | | · | , | | , | | , | | | | |
| 42 Wholesale Trade 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 5,790 17.05 35,500 13.00 27,100 16.10 33,500 19.45 40,500 42 Wholesale Trade 53-7064 Packers and Packagers, Hand 1,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 42 Wholesale Trade 53-7065 Stockers and Order Fillers 2,350 16.55 34,400 13.55 28,200 15.75 32,800 18.75 39,000 44-45 Retail Trade 00-0000 Total all occupations 95,330 19.75 41,000 11.80 24,500 14.50 30,100 21.90 45,800 44-45 Retail Trade 11-1000 Management Occupations 2,500 62.65 130,300 36.45 75,800 33.40 11.100 77.80 16,180 44-45 Retail Trade 11-1012 General and Operations Managers 1,520 52.15 108,500 33.65 70,000 | 42 | Wholesale Trade | 53-7051 | Industrial Truck and Tractor Operators | 540 | 23.75 | | 18.50 | | 22.75 | 47,300 | 28.45 | 59,200 |
| 42 Wholesale Trade 53-7064 Packers and Packagers, Hand 1,170 15.15 31,500 11.90 24,700 14.20 29,500 17.95 37,300 42 Wholesale Trade 53-7065 Stockers and Order Fillers 2,350 16.55 34,400 13.55 28,200 15.75 32,800 18.75 39,000 44-45 Retail Trade 00-000 Total all occupations 95,330 19.75 41,000 11.80 24,500 14.50 30,100 21.90 45,500 44-45 Retail Trade 11-0000 Management Occupations 2,500 62.65 130,300 36.45 75,800 53.40 111,100 77.80 161,800 44-45 Retail Trade 11-1021 General and Operations Managers 1,520 52.15 108,500 33.65 70,000 41.65 86,600 59.70 124,200 44-45 Retail Trade 11-2021 Marketing Managers 80 88.20 183,400 68.40 142,300 82.35 171,300 99.05 206,100 44-45 Retail Trade 11-301 | 42 | Wholesale Trade | | • | | | | | | | | 19.45 | |
| 42 Wholesale Trade 53-7065 Stockers and Order Fillers 2,350 16.55 34,400 13.55 28,200 15.75 32,800 18.75 39,000 44-45 Retail Trade 00-0000 Total all occupations 95,330 19.75 41,000 11.80 24,500 14.50 30,100 21.90 45,500 44-45 Retail Trade 11-0000 Management Occupations 2,500 62.65 130,300 36.45 75,800 53.40 111,100 77.80 161,800 44-45 Retail Trade 11-1021 General and Operations Managers 1,520 52.15 108,500 33.65 70,000 41.65 86,600 59.70 124,200 44-45 Retail Trade 11-2021 Marketing Managers 80 88.20 183,400 68.40 142,300 82.35 171,300 99.05 206,100 44-45 Retail Trade 11-2022 Sales Managers 340 72.30 150,400 58.15 120,900 71.30 148,300 80.31 167,000 44-45 Retail Trade 11-3010 Ad | 42 | Wholesale Trade | 53-7064 | Packers and Packagers, Hand | | | | 11.90 | | 14.20 | | 17.95 | 37,300 |
| 44-45 Retail Trade 11-0000 Management Occupations 2,500 62.65 130,300 36.45 75,800 53.40 111,100 77.80 161,800 44-45 Retail Trade 11-1021 General and Operations Managers 1,520 52.15 108,500 33.65 70,000 41.65 86,600 59.70 124,200 44-45 Retail Trade 11-2021 Marketing Managers 80 88.20 183,400 68.40 142,300 82.35 171,300 99.05 206,100 44-45 Retail Trade 11-2022 Sales Managers 340 72.30 150,400 58.15 120,900 71.30 148,300 80.30 167,000 44-45 Retail Trade 11-3010 Administrative Services and Facilities Managers 50 57.30 119,200 35.50 73,900 46.70 97,100 72.45 150,700 44-45 Retail Trade 11-3021 Computer and Information Systems Managers 120 112.10 233,200 76.50 159,100 44-45 Retail Trade 11-3031 Financial Managers 93.55 194,600 63.45 132,000 77.70 161,700 44-45 Retail Trade 11-3061 Purchasing Managers 50 90.55 188,300 62.90 130,800 88.35 183,800 44-45 Retail Trade 11-3071 Transportation, Storage, and Distribution Managers 50 90.55 108,100 35.35 73,500 44.90 93,400 64.45 134,000 | 42 | Wholesale Trade | 53-7065 | Stockers and Order Fillers | 2,350 | 16.55 | | 13.55 | 28,200 | | 32,800 | 18.75 | 39,000 |
| 44-45 Retail Trade 11-0000 Management Occupations 2,500 62.65 130,300 36.45 75,800 53.40 111,100 77.80 161,800 44-45 Retail Trade 11-1021 General and Operations Managers 1,520 52.15 108,500 33.65 70,000 41.65 86,600 59.70 124,200 44-45 Retail Trade 11-2021 Marketing Managers 80 88.20 183,400 68.40 142,300 82.35 171,300 99.05 206,100 44-45 Retail Trade 11-2022 Sales Managers 340 72.30 150,400 58.15 120,900 71.30 148,300 80.30 167,000 44-45 Retail Trade 11-3010 Administrative Services and Facilities Managers 50 57.30 119,200 35.50 73,900 46.70 97,100 72.45 150,700 44-45 Retail Trade 11-3021 Computer and Information Systems Managers 120 112.10 233,200 76.50 159,100 44-45 Retail Trade 11-3031 Financial Managers 93.55 194,600 63.45 132,000 77.70 161,700 44-45 Retail Trade 11-3061 Purchasing Managers 50 90.55 188,300 62.90 130,800 88.35 183,800 44-45 Retail Trade 11-3071 Transportation, Storage, and Distribution Managers 50 90.55 108,100 35.35 73,500 44.90 93,400 64.45 134,000 | 44-45 | Retail Trade | 00-0000 | Total all occupations | 95,330 | 19.75 | 41,000 | 11.80 | 24,500 | 14.50 | 30,100 | 21.90 | 45,500 |
| 44-45 Retail Trade 11-2021 Marketing Managers 80 88.20 183,400 68.40 142,300 82.35 171,300 99.05 206,100 44-45 Retail Trade 11-2022 Sales Managers 340 72.30 150,400 58.15 120,900 71.30 148,300 80.30 167,000 44-45 Retail Trade 11-3010 Administrative Services and Facilities Managers 50 57.30 119,200 35.50 73,900 46.70 97,100 72.45 150,700 44-45 Retail Trade 11-3021 Computer and Information Systems Managers 120 112.10 233,200 76.50 159,100 | 44-45 | Retail Trade | | | 2,500 | 62.65 | 130,300 | 36.45 | 75,800 | 53.40 | 111,100 | 77.80 | 161,800 |
| 44-45 Retail Trade 11-2021 Marketing Managers 80 88.20 183,400 68.40 142,300 82.35 171,300 99.05 206,100 44-45 Retail Trade 11-2022 Sales Managers 340 72.30 150,400 58.15 120,900 71.30 148,300 80.30 167,000 44-45 Retail Trade 11-3010 Administrative Services and Facilities Managers 50 57.30 119,200 35.50 73,900 46.70 97,100 72.45 150,700 44-45 Retail Trade 11-3021 Computer and Information Systems Managers 120 112.10 233,200 76.50 159,100 | 44-45 | Retail Trade | 11-1021 | General and Operations Managers | 1,520 | 52.15 | 108,500 | 33.65 | 70,000 | 41.65 | 86,600 | 59.70 | 124,200 |
| 44-45 Retail Trade 11-3010 Administrative Services and Facilities Managers 50 57.30 119,200 35.50 73,900 46.70 97,100 72.45 150,700 44-45 Retail Trade 11-3021 Computer and Information Systems Managers 120 112.10 233,200 76.50 159,100 | 44-45 | Retail Trade | 11-2021 | Marketing Managers | | 88.20 | 183,400 | 68.40 | 142,300 | 82.35 | 171,300 | 99.05 | 206,100 |
| 44-45 Retail Trade 11-3010 Administrative Services and Facilities Managers 50 57.30 119,200 35.50 73,900 46.70 97,100 72.45 150,700 44-45 Retail Trade 11-3021 Computer and Information Systems Managers 120 112.10 233,200 76.50 159,100 | 44-45 | Retail Trade | 11-2022 | Sales Managers | 340 | 72.30 | 150,400 | 58.15 | 120,900 | 71.30 | 148,300 | 80.30 | 167,000 |
| 44-45 Retail Trade 11-3031 Financial Managers 93.55 194,600 63.45 132,000 77.70 161,700 44-45 Retail Trade 11-3061 Purchasing Managers 50 90.55 188,300 62.90 130,800 88.35 183,800 44-45 Retail Trade 11-3071 Transportation, Storage, and Distribution Managers 90 51.95 108,100 35.35 73,500 44.90 93,400 64.45 134,000 | 44-45 | Retail Trade | 11-3010 | Administrative Services and Facilities Managers | 50 | 57.30 | 119,200 | 35.50 | 73,900 | 46.70 | 97,100 | 72.45 | 150,700 |
| 44-45 Retail Trade 11-3031 Financial Managers 93.55 194,600 63.45 132,000 77.70 161,700 44-45 Retail Trade 11-3061 Purchasing Managers 50 90.55 188,300 62.90 130,800 88.35 183,800 44-45 Retail Trade 11-3071 Transportation, Storage, and Distribution Managers 90 51.95 108,100 35.35 73,500 44.90 93,400 64.45 134,000 | 44-45 | Retail Trade | 11-3021 | Computer and Information Systems Managers | 120 | 112.10 | 233,200 | 76.50 | 159,100 | | | | |
| 44-45 Retail Trade 11-3061 Purchasing Managers 50 90.55 188,300 62.90 130,800 88.35 183,800 88.35 183,800 44-45 Retail Trade 11-3071 Transportation, Storage, and Distribution Managers 90 51.95 108,100 35.35 73,500 44.90 93,400 64.45 134,000 | 44-45 | Retail Trade | 11-3031 | | | 93.55 | | 63.45 | | 77.70 | 161,700 | | |
| 44-45 Retail Trade 11-3071 Transportation, Storage, and Distribution Managers 90 51.95 108,100 35.35 73,500 44.90 93,400 64.45 134,000 | _ | | | <u> </u> | 50 | | | | | | | | |
| | | | | <u> </u> | | | | | | | | 64.45 | 134,000 |
| | 44-45 | Retail Trade | 11-3121 | Human Resources Managers | 40 | 69.70 | 145,000 | 47.10 | 97,900 | 66.90 | 139,200 | 85.35 | 177,600 |

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| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 44-45 | Retail Trade | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation | 70 | 83.20 | 173,000 | 58.10 | 120,900 | 76.60 | 159,300 | 101.55 | 211,200 |
| | | | Managers, Except Gambling; and Managers, All Other | | | | | | | | | |
| 44-45 | Retail Trade | 13-0000 | Business and Financial Operations Occupations | 2,140 | 40.75 | 84,800 | 28.75 | 59,800 | 36.95 | 76,900 | 49.25 | 102,500 |
| 44-45 | Retail Trade | 13-1020 | Buyers and Purchasing Agents | 250 | 35.30 | 73,400 | 26.65 | 55,400 | 33.10 | 68,800 | 42.05 | 87,400 |
| 44-45 | Retail Trade | 13-1041 | Compliance Officers | 20 | | | | | | | | |
| 44-45 | Retail Trade | 13-1071 | Human Resources Specialists | 180 | 36.00 | 74,900 | 25.25 | 52,500 | 31.40 | 65,300 | 46.55 | 96,900 |
| 44-45 | Retail Trade | | Logisticians | 160 | 47.40 | 98,500 | 33.80 | 70,300 | 41.50 | 86,300 | 58.10 | 120,800 |
| 44-45 | Retail Trade | 13-1151 | Training and Development Specialists | 30 | 39.50 | 82,100 | 28.65 | 59,600 | 37.00 | 76,900 | 46.60 | 96,900 |
| 44-45 | Retail Trade | 13-1161 | Market Research Analysts and Marketing Specialists | 340 | 40.80 | 84,900 | 26.30 | 54,700 | 37.35 | 77,700 | 52.40 | 109,000 |
| 44-45 | Retail Trade | 13-1198 | Project Management Specialists and Business Operations Specialists, All | 730 | 39.25 | 81,600 | 28.45 | 59,100 | 34.55 | 71,900 | 43.55 | 90,600 |
| | | | Other | | | | | | | | | |
| 44-45 | Retail Trade | 13-2011 | Accountants and Auditors | 230 | 41.00 | 85,300 | 35.35 | 73,500 | 41.30 | 85,900 | 47.75 | 99,300 |
| 44-45 | Retail Trade | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial | | 73.55 | 152,900 | 57.70 | 120,000 | 66.90 | 139,100 | 100.70 | 209,500 |
| | | | Specialists, All Other | | | | | | | | | |
| 44-45 | Retail Trade | 15-0000 | Computer and Mathematical Occupations | 680 | 53.20 | 110,700 | 29.95 | 62,300 | 52.25 | 108,700 | 75.75 | 157,600 |
| 44-45 | Retail Trade | 15-1231 | Computer Network Support Specialists | 20 | 31.15 | 64,800 | 22.90 | 47,600 | 28.40 | 59,000 | 40.10 | 83,400 |
| 44-45 | Retail Trade | 15-1232 | Computer User Support Specialists | | 26.70 | 55,500 | 21.85 | 45,400 | 24.95 | 51,900 | 31.15 | 64,800 |
| 44-45 | Retail Trade | 15-1241 | Computer Network Architects | | 63.05 | 131,100 | 43.40 | 90,200 | 66.75 | 138,800 | 75.60 | 157,200 |
| 44-45 | Retail Trade | 15-1244 | Network and Computer Systems Administrators | | 40.00 | 83,200 | 33.75 | 70,200 | 40.90 | 85,100 | 46.35 | 96,400 |
| 44-45 | Retail Trade | | Web Developers and Digital Interface Designers | | 32.05 | 66,700 | 21.25 | 44,200 | 34.75 | 72,300 | 38.25 | 79,500 |
| 44-45 | Retail Trade | 15-1299 | Computer Occupations, All Other | 80 | 33.00 | 68,600 | 17.10 | 35,500 | 35.90 | 74,600 | 48.75 | 101,400 |
| 44-45 | Retail Trade | 23-0000 | Legal Occupations | 30 | 39.65 | 82,400 | 18.40 | 38,200 | 23.55 | 48,900 | 34.45 | 71,700 |
| | Retail Trade | | Arts, Design, Entertainment, Sports, and Media Occupations | 910 | 19.85 | 41,300 | 11.80 | 24,600 | 15.20 | 31,600 | 22.05 | 45,900 |
| | Retail Trade | 27-1023 | Floral Designers | | 14.45 | 30,100 | 11.00 | 22,900 | 13.05 | 27,100 | 15.15 | 31,500 |
| 44-45 | Retail Trade | 27-1024 | Graphic Designers | 20 | | | | | | | | |
| | Retail Trade | | Interior Designers | 20 | 22.25 | 46,300 | 18.00 | 37,500 | 22.50 | 46,800 | 26.70 | 55,500 |
| | Retail Trade | | Merchandise Displayers and Window Trimmers | 470 | 16.55 | 34,400 | 11.80 | 24,500 | 15.25 | 31,700 | 19.05 | 39,600 |
| _ | Retail Trade | | Healthcare Practitioners and Technical Occupations | 3,350 | 39.40 | 82,000 | 16.05 | 33,400 | 28.70 | 59,700 | 58.60 | 121,900 |
| | Retail Trade | | Dietitians and Nutritionists | | 29.65 | 61,700 | 27.65 | 57,500 | 29.60 | 61,500 | 31.55 | 65,600 |
| | Retail Trade | | Pharmacists | 1,650 | 60.00 | 124,800 | 47.05 | 97,900 | 58.00 | 120,600 | 71.70 | 149,100 |
| | Retail Trade | | Pharmacy Technicians | 1,380 | 16.75 | 34,800 | 13.25 | 27,500 | 15.80 | 32,800 | 20.05 | 41,700 |
| | Retail Trade | | Opticians, Dispensing | 100 | 30.30 | 63,100 | 27.35 | 56,900 | 30.35 | 63,200 | 34.25 | 71,300 |
| _ | Retail Trade | | Healthcare Support Occupations | | 15.35 | 32,000 | 13.20 | 27,400 | 14.45 | 30,000 | 16.90 | 35,200 |
| | Retail Trade | | Protective Service Occupations | 330 | 17.30 | 35,900 | 12.60 | 26,200 | 15.15 | 31,500 | | 40,000 |
| | Retail Trade | | Miscellaneous First-Line Supervisors, Protective Service Workers | 30 | 30.95 | 64,400 | 27.45 | 57,100 | 29.65 | 61,700 | 32.00 | 66,500 |
| | Retail Trade | 33-9032 | · · · · · · · · · · · · · · · · · · · | 220 | 15.25 | 31,800 | 11.75 | 24,500 | 14.05 | 29,200 | 16.90 | 35,200 |
| | Retail Trade | 33-9098 | , | 50 | | | | | | | | |
| | Retail Trade | 35-0000 | 1 5 1 | 4,910 | 14.70 | 30,600 | 11.60 | 24,100 | 12.40 | 25,800 | 15.50 | 32,200 |
| | Retail Trade | | Chefs and Head Cooks | | 55.25 | 114,900 | 53.60 | 111,500 | 57.95 | 120,500 | 62.50 | 130,000 |
| _ | Retail Trade | | First-Line Supervisors of Food Preparation and Serving Workers | 360 | 23.80 | 49,500 | 16.30 | 33,900 | 26.75 | 55,600 | 29.80 | 62,000 |
| | Retail Trade | | Cooks, Restaurant | | 20.35 | 42,300 | 14.35 | 29,900 | 21.45 | 44,700 | 24.85 | 51,700 |
| | Retail Trade | | Food Preparation Workers | 3,490 | 13.50 | 28,100 | 11.50 | 23,900 | 12.05 | 25,100 | 14.35 | 29,800 |
| _ | Retail Trade | | Fast Food and Counter Workers | 410 | 15.70 | 32,700 | 12.20 | 25,400 | 14.35 | 29,900 | 18.25 | 37,900 |
| | Retail Trade | 35-9021 | Dishwashers | | 13.70 | 28,500 | 11.70 | 24,300 | 12.75 | 26,500 | 15.30 | 31,800 |
| _ | Retail Trade | | Building and Grounds Cleaning and Maintenance Occupations | 490 | 15.50 | 32,200 | 12.60 | 26,200 | 14.95 | 31,100 | 17.60 | 36,600 |
| _ | Retail Trade | | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 470 | 15.25 | 31,700 | 12.50 | 26,000 | 14.85 | 30,900 | 17.35 | 36,100 |
| 44-45 | Retail Trade | 39-0000 | Personal Care and Service Occupations | 210 | 17.30 | 36,000 | 11.90 | 24,700 | 15.35 | 31,900 | 21.50 | 44,700 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-------|--|---------|---|--------|--------|--------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 44-45 | Retail Trade | 41-0000 | Sales and Related Occupations | 48,650 | 16.75 | 34,800 | 11.60 | 24,100 | 13.25 | 27,500 | 18.85 | 39,200 |
| 44-45 | Retail Trade | 41-1011 | First-Line Supervisors of Retail Sales Workers | 5,000 | 27.10 | 56,300 | 19.75 | 41,100 | 25.10 | 52,200 | 32.45 | 67,500 |
| 44-45 | Retail Trade | 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 270 | 37.60 | 78,200 | 28.65 | 59,600 | 35.90 | 74,700 | 44.25 | 92,100 |
| 44-45 | Retail Trade | 41-2011 | Cashiers | 16,320 | 12.75 | 26,600 | 11.35 | 23,600 | 12.00 | 24,900 | 13.00 | 27,000 |
| 44-45 | Retail Trade | 41-2021 | Counter and Rental Clerks | 260 | 26.45 | 55,000 | 15.30 | 31,800 | 28.10 | 58,500 | 32.85 | 68,300 |
| 44-45 | Retail Trade | 41-2022 | Parts Salespersons | 1,110 | 21.10 | 43,900 | 16.30 | 33,900 | 21.25 | 44,200 | 24.45 | 50,800 |
| 44-45 | Retail Trade | 41-2031 | Retail Salespersons | 23,650 | 15.65 | 32,500 | 11.50 | 23,900 | 13.45 | 28,000 | 17.70 | 36,800 |
| 44-45 | Retail Trade | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 1,110 | 25.10 | 52,200 | 19.30 | 40,100 | 23.50 | 48,900 | 30.35 | 63,200 |
| | | | Services, and Travel | | | | | | | | | |
| 44-45 | Retail Trade | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and | 520 | 45.40 | 94,400 | 28.70 | 59,700 | 37.25 | 77,400 | 47.60 | 99,000 |
| | | | Scientific Products | | | | | | | | | |
| 44-45 | Retail Trade | | Sales and Related Workers, All Other | 280 | 20.75 | 43,200 | 12.40 | 25,800 | 16.05 | 33,300 | 31.55 | 65,700 |
| 44-45 | Retail Trade | 43-0000 | Office and Administrative Support Occupations | 7,900 | 18.60 | 38,700 | 12.80 | 26,600 | 16.70 | 34,700 | 23.40 | 48,700 |
| 44-45 | Retail Trade | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 810 | 27.95 | 58,100 | 22.95 | 47,700 | 27.35 | 56,900 | 31.80 | 66,100 |
| 44-45 | Retail Trade | 43-3021 | Billing and Posting Clerks | 120 | 19.75 | 41,100 | 17.25 | 35,800 | 19.05 | 39,600 | 22.60 | 47,000 |
| 44-45 | Retail Trade | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 660 | 19.75 | 41,100 | 15.45 | 32,200 | 19.25 | 40,000 | 24.20 | 50,400 |
| 44-45 | Retail Trade | 43-3051 | Payroll and Timekeeping Clerks | 20 | 27.00 | 56,200 | 24.80 | 51,600 | 27.95 | 58,100 | 30.25 | 62,900 |
| 44-45 | Retail Trade | | Procurement Clerks | 150 | 21.60 | 45,000 | 12.10 | 25,200 | 25.05 | 52,100 | 28.25 | 58,800 |
| 44-45 | Retail Trade | 43-4051 | Customer Service Representatives | 2,510 | 15.55 | 32,400 | 12.15 | 25,300 | 14.35 | 29,900 | 18.00 | 37,400 |
| 44-45 | Retail Trade | 43-4071 | File Clerks | 40 | 22.25 | 46,300 | 18.15 | 37,700 | 22.75 | 47,300 | 26.85 | 55,900 |
| 44-45 | Retail Trade | 43-4151 | Order Clerks | 320 | 20.00 | 41,600 | 12.15 | 25,200 | 17.50 | 36,300 | 27.20 | 56,500 |
| 44-45 | Retail Trade | 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 300 | 20.75 | 43,200 | 14.45 | 30,000 | 21.85 | 45,500 | 26.60 | 55,300 |
| 44-45 | Retail Trade | 43-4171 | Receptionists and Information Clerks | 360 | 15.55 | 32,300 | 13.00 | 27,000 | 14.20 | 29,500 | 15.75 | 32,800 |
| 44-45 | Retail Trade | | Dispatchers, Except Police, Fire, and Ambulance | 150 | 18.35 | 38,200 | 12.00 | 24,900 | 16.30 | 33,900 | 25.55 | 53,200 |
| 44-45 | Retail Trade | 43-5061 | Production, Planning, and Expediting Clerks | 180 | 23.20 | 48,300 | 17.70 | 36,800 | 23.00 | 47,900 | 28.40 | 59,100 |
| 44-45 | Retail Trade | 43-5071 | Shipping, Receiving, and Inventory Clerks | 970 | 16.45 | 34,200 | 12.10 | 25,200 | 15.65 | 32,500 | 19.25 | 40,100 |
| 44-45 | Retail Trade | | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 40 | 18.05 | 37,500 | 14.25 | 29,600 | 17.50 | 36,400 | 21.95 | 45,700 |
| 44-45 | Retail Trade | 43-6011 | Executive Secretaries and Executive Administrative Assistants | 20 | 37.25 | 77,500 | 31.85 | 66,200 | 36.10 | 75,100 | 40.75 | 84,700 |
| 44-45 | Retail Trade | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and | 240 | 22.95 | 47,800 | 18.90 | 39,300 | 22.20 | 46,200 | 25.35 | 52,700 |
| | | | Executive | | | | | | | | | |
| 44-45 | Retail Trade | 43-9021 | Data Entry Keyers | | 20.50 | 42,700 | 16.70 | 34,700 | 20.50 | 42,600 | 25.15 | 52,300 |
| 44-45 | Retail Trade | 43-9061 | Office Clerks, General | 780 | 15.75 | 32,800 | 11.40 | 23,700 | 12.40 | 25,800 | 17.65 | 36,700 |
| 44-45 | Retail Trade | 43-9071 | Office Machine Operators, Except Computer | | 16.55 | 34,500 | 12.75 | 26,500 | 15.80 | 32,800 | 18.90 | 39,300 |
| | Retail Trade | | Office and Administrative Support Workers, All Other | | 21.30 | 44,300 | 16.20 | 33,700 | 19.15 | 39,900 | 28.10 | 58,500 |
| | Retail Trade | | Construction and Extraction Occupations | 10 | 38.00 | 79,000 | 27.55 | 57,300 | 35.30 | 73,500 | 48.35 | 100,600 |
| | Retail Trade | | Installation, Maintenance, and Repair Occupations | 2,550 | 26.50 | 55,100 | 16.80 | 34,900 | 25.80 | 53,600 | 34.30 | 71,400 |
| | Retail Trade | | First-Line Supervisors of Mechanics, Installers, and Repairers | 260 | 41.85 | 87,100 | 33.00 | 68,700 | 37.95 | 79,000 | 48.45 | 100,800 |
| | Retail Trade | | Computer, Automated Teller, and Office Machine Repairers | 100 | 21.20 | 44,100 | 15.95 | 33,200 | 20.35 | 42,400 | 27.00 | 56,100 |
| | Retail Trade | | Automotive Service Technicians and Mechanics | 1,150 | 27.65 | 57,500 | 19.10 | 39,700 | 28.35 | 59,000 | 35.55 | 74,000 |
| | Retail Trade | | Bus and Truck Mechanics and Diesel Engine Specialists | 140 | 31.10 | 64,700 | 27.10 | 56,400 | 31.10 | 64,700 | 36.40 | 75,700 |
| | Retail Trade | | Tire Repairers and Changers | 220 | 16.30 | 33,900 | 13.90 | 28,900 | 15.80 | 32,900 | 18.15 | 37,700 |
| | Retail Trade | | Maintenance and Repair Workers, General | 140 | 23.80 | 49,500 | 13.25 | 27,500 | 23.15 | 48,200 | 29.60 | 61,500 |
| _ | Retail Trade | | HelpersInstallation, Maintenance, and Repair Workers | 80 | 16.35 | 34,000 | 13.55 | 28,100 | 14.70 | 30,600 | 17.30 | 35,900 |
| | Retail Trade | 49-9099 | Installation, Maintenance, and Repair Workers, All Other | | 20.55 | 42,800 | 17.40 | 36,200 | 20.55 | 42,700 | 23.90 | 49,700 |
| 44-45 | Retail Trade | 51-0000 | Production Occupations | 2,320 | 22.40 | 46,600 | 16.20 | 33,700 | 20.75 | 43,200 | 28.25 | 58,700 |
| 44-45 | Retail Trade | 51-1011 | First-Line Supervisors of Production and Operating Workers | 180 | 30.00 | 62,400 | 24.20 | 50,300 | 31.55 | 65,700 | 36.05 | 74,900 |
| 44-45 | Retail Trade | 51-3011 | Bakers | 490 | 17.90 | 37,200 | 13.30 | 27,700 | 16.95 | 35,200 | 21.50 | 44,700 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 44-45 | Retail Trade | 51-3021 | Butchers and Meat Cutters | 480 | 26.85 | 55,900 | 21.45 | 44,600 | 27.80 | 57,800 | 31.25 | 65,000 |
| 44-45 | Retail Trade | 51-3022 | Meat, Poultry, and Fish Cutters and Trimmers | | 19.25 | 40,100 | 16.95 | 35,200 | 19.35 | 40,200 | 22.50 | 46,800 |
| 44-45 | Retail Trade | 51-3099 | Food Processing Workers, All Other | | 14.85 | 30,900 | 13.40 | 27,900 | 14.60 | 30,300 | 15.70 | 32,600 |
| 44-45 | Retail Trade | 51-6052 | Tailors, Dressmakers, and Custom Sewers | 40 | 24.95 | 51,900 | 21.65 | 45,000 | 26.45 | 55,000 | 29.10 | 60,500 |
| 44-45 | Retail Trade | 53-0000 | Transportation and Material Moving Occupations | 18,170 | 15.90 | 33,000 | 11.80 | 24,600 | 13.95 | 29,000 | 18.15 | 37,800 |
| 44-45 | Retail Trade | | First-Line Supervisors of Transportation and Material-Moving Workers, | 860 | 26.80 | 55,700 | 19.60 | 40,700 | 26.15 | 54,400 | 30.85 | 64,200 |
| 44-45 | Retail Trade | 53-3031 | Driver/Sales Workers | 240 | 17.70 | 36,800 | 13.40 | 27,900 | 14.95 | 31,100 | 19.95 | 41,500 |
| 44-45 | Retail Trade | | Heavy and Tractor-Trailer Truck Drivers | | 26.05 | 54,200 | 22.10 | 45,900 | 27.65 | 57,500 | 30.20 | 62,800 |
| 44-45 | Retail Trade | 53-3033 | Light Truck Drivers | 1,270 | 16.15 | 33,600 | 12.90 | 26,800 | 14.70 | 30,500 | 18.30 | 38,000 |
| 44-45 | Retail Trade | 53-6021 | Parking Attendants | | 14.45 | 30,100 | 13.05 | 27,100 | 14.25 | 29,600 | 15.50 | 32,300 |
| 44-45 | Retail Trade | | Automotive and Watercraft Service Attendants | 1,060 | 12.00 | 25,000 | 11.00 | 22,900 | 11.55 | 24,000 | 12.25 | 25,500 |
| | Retail Trade | | Cleaners of Vehicles and Equipment | | 15.10 | 31,400 | 13.25 | 27,600 | 14.35 | 29,900 | 15.50 | 32,200 |
| _ | Retail Trade | | Laborers and Freight, Stock, and Material Movers, Hand | 2,300 | 16.05 | 33,400 | 12.70 | 26,400 | 15.35 | 32,000 | 18.20 | 37,800 |
| | Retail Trade | 53-7064 | Packers and Packagers, Hand | 1,090 | 13.45 | 28,000 | 11.30 | 23,500 | 12.10 | 25,100 | 14.45 | 30,000 |
| | Retail Trade | 53-7065 | Stockers and Order Fillers | 10,080 | 14.80 | 30,800 | 11.60 | 24,200 | 13.10 | 27,300 | 16.95 | 35,300 |
| | Transportation and Warehousing | 00-0000 | | 51,960 | 25.10 | 52,200 | 16.50 | 34,300 | 22.15 | 46,100 | 30.30 | 63,000 |
| | Transportation and Warehousing | | Management Occupations | 1,710 | 66.60 | 138,600 | 38.80 | 80,700 | 54.45 | 113,300 | 79.15 | 164,700 |
| | Transportation and Warehousing | | General and Operations Managers | 610 | 82.75 | 172,200 | 36.95 | 76,900 | 62.60 | 130,300 | | |
| | Transportation and Warehousing | | Marketing Managers | 40 | | 162,400 | 60.30 | 125,500 | 73.35 | 152,600 | 88.00 | 183,100 |
| | Transportation and Warehousing | 11-2022 | Sales Managers | 70 | 78.60 | 163,500 | 57.05 | 118,700 | 75.85 | 157,700 | 90.00 | 187,200 |
| 48-49 | Transportation and Warehousing | 11-3010 | Administrative Services and Facilities Managers | 160 | 51.50 | 107,100 | 39.45 | 82,000 | 51.30 | 106,700 | 61.60 | 128,100 |
| 48-49 | Transportation and Warehousing | | Computer and Information Systems Managers | | 70.25 | 146,100 | 58.05 | 120,800 | 65.50 | 136,200 | 77.10 | 160,300 |
| | Transportation and Warehousing | | Financial Managers | 70 | 68.65 | 142,800 | 38.35 | 79,800 | 55.95 | 116,400 | 80.50 | 167,500 |
| | Transportation and Warehousing | | Transportation, Storage, and Distribution Managers | 560 | 53.05 | 110,300 | 38.05 | 79,100 | 49.25 | 102,400 | 62.70 | 130,400 |
| | Transportation and Warehousing | | Human Resources Managers | 30 | 63.65 | 132,400 | 50.90 | 105,800 | 58.15 | 120,900 | 71.30 | 148,300 |
| | Transportation and Warehousing | | Postmasters and Mail Superintendents | 70 | 41.00 | 85,200 | 36.50 | 76,000 | 41.20 | 85,700 | 45.00 | 93,600 |
| 48-49 | Transportation and Warehousing | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other | 20 | 61.85 | 128,700 | 53.15 | 110,500 | 60.35 | 125,600 | 68.50 | 142,500 |
| 48-49 | Transportation and Warehousing | 13-0000 | Business and Financial Operations Occupations | 1,740 | 40.00 | 83,200 | 32.60 | 67,800 | 37.70 | 78,400 | 44.70 | 93,000 |
| 48-49 | Transportation and Warehousing | 13-1020 | Buyers and Purchasing Agents | | 34.05 | 70,800 | 20.10 | 41,800 | 33.05 | 68,800 | 44.40 | 92,400 |
| 48-49 | Transportation and Warehousing | 13-1041 | Compliance Officers | 50 | | 83,300 | 31.65 | 65,800 | 37.75 | 78,500 | 47.95 | 99,700 |
| 48-49 | Transportation and Warehousing | 13-1051 | Cost Estimators | | 39.65 | 82,500 | 34.30 | 71,400 | 37.70 | 78,400 | 41.15 | 85,600 |
| 48-49 | Transportation and Warehousing | 13-1071 | Human Resources Specialists | 140 | 33.20 | 69,100 | 25.65 | 53,400 | 34.00 | 70,700 | 39.90 | 83,000 |
| 48-49 | Transportation and Warehousing | 13-1081 | Logisticians | 820 | 41.50 | 86,400 | 35.15 | 73,100 | 39.30 | 81,700 | 46.00 | 95,700 |
| | Transportation and Warehousing | | Management Analysts | 20 | 36.70 | 76,300 | 18.65 | 38,800 | 37.90 | 78,800 | 48.70 | 101,300 |
| | Transportation and Warehousing | | Training and Development Specialists | 30 | 30.75 | 63,900 | 23.40 | 48,700 | 33.10 | 68,800 | 37.95 | 78,900 |
| | Transportation and Warehousing | 13-1161 | Market Research Analysts and Marketing Specialists | 120 | 34.95 | 72,700 | 28.75 | 59,800 | 34.85 | 72,500 | 39.80 | 82,800 |
| 48-49 | Transportation and Warehousing | 13-1198 | Project Management Specialists and Business Operations Specialists, All Other | 180 | 46.90 | 97,500 | 29.10 | 60,600 | 36.10 | 75,100 | 46.55 | 96,900 |
| 48-49 | Transportation and Warehousing | 13-2011 | Accountants and Auditors | 220 | 39.60 | 82,300 | 32.20 | 67,000 | 36.60 | 76,200 | 41.85 | 87,100 |
| 48-49 | Transportation and Warehousing | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other | 20 | 47.25 | 98,300 | 32.10 | 66,800 | 38.20 | 79,400 | 71.00 | 147,700 |
| 48-49 | Transportation and Warehousing | 15-0000 | Computer and Mathematical Occupations | 410 | 42.60 | 88,600 | 30.90 | 64,300 | 42.30 | 88,000 | 50.95 | 106,000 |
| 48-49 | Transportation and Warehousing | 15-1231 | Computer Network Support Specialists | | 34.70 | 72,200 | 22.80 | 47,500 | 25.60 | 53,200 | 38.15 | 79,400 |
| 48-49 | Transportation and Warehousing | | Computer User Support Specialists | 20 | 33.05 | 68,800 | 26.40 | 54,900 | 30.95 | 64,400 | 42.10 | 87,600 |
| 48-49 | Transportation and Warehousing | | Network and Computer Systems Administrators | | 44.50 | 92,600 | 37.45 | 77,900 | 45.40 | 94,500 | 51.50 | 107,100 |
| 48-49 | Transportation and Warehousing | 15-1245 | Database Administrators and Architects | | 59.75 | 124,200 | 46.85 | 97,400 | 59.30 | 123,300 | 75.55 | 157,200 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|--------|--|----------|--|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 48-49 | Transportation and Warehousing | 15-1251 | Computer Programmers | | 49.35 | 102,700 | 43.40 | 90,200 | 48.00 | 99,800 | 55.00 | 114,400 |
| 48-49 | Transportation and Warehousing | 15-1299 | Computer Occupations, All Other | 70 | 27.90 | 58,000 | 24.20 | 50,300 | 28.95 | 60,200 | 30.90 | 64,300 |
| 48-49 | Transportation and Warehousing | 15-2031 | Operations Research Analysts | 10 | 42.05 | 87,500 | 32.80 | 68,300 | 36.40 | 75,700 | 53.95 | 112,200 |
| 48-49 | Transportation and Warehousing | 19-0000 | Life, Physical, and Social Science Occupations | 30 | 36.85 | 76,700 | 28.65 | 59,600 | 34.30 | 71,400 | 43.35 | 90,100 |
| 48-49 | Transportation and Warehousing | 19-5011 | Occupational Health and Safety Specialists | 20 | 35.55 | 73,900 | 28.05 | 58,400 | 32.80 | 68,300 | 40.05 | 83,300 |
| 48-49 | Transportation and Warehousing | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | | 21.20 | 44,100 | 14.30 | 29,800 | 21.60 | 44,900 | 25.75 | 53,600 |
| 48-49 | Transportation and Warehousing | 33-0000 | Protective Service Occupations | | 20.50 | 42,600 | 12.45 | 25,900 | 17.90 | 37,300 | 27.10 | 56,300 |
| 48-49 | Transportation and Warehousing | 33-1090 | Miscellaneous First-Line Supervisors, Protective Service Workers | 20 | 31.20 | 64,900 | 27.00 | 56,100 | 31.00 | 64,500 | 36.95 | 76,800 |
| 48-49 | Transportation and Warehousing | 33-9032 | Security Guards | 250 | 18.40 | 38,200 | 12.25 | 25,500 | 14.60 | 30,400 | 18.75 | 39,000 |
| 48-49 | Transportation and Warehousing | 33-9098 | School Bus Monitors and Protective Service Workers, All Other | | 20.00 | 41,600 | 12.30 | 25,600 | 18.65 | 38,800 | 27.25 | 56,600 |
| 48-49 | Transportation and Warehousing | 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 500 | 23.05 | 48,000 | 15.80 | 32,900 | 24.90 | 51,800 | 29.20 | 60,800 |
| 48-49 | Transportation and Warehousing | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 490 | 23.00 | 47,900 | 15.55 | 32,300 | 24.90 | 51,800 | 29.20 | 60,800 |
| 48-49 | Transportation and Warehousing | 41-0000 | Sales and Related Occupations | 1,070 | 41.35 | 86,000 | 26.65 | 55,400 | 36.75 | 76,400 | 51.45 | 107,000 |
| 48-49 | Transportation and Warehousing | 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | | 52.55 | 109,300 | 36.75 | 76,500 | 39.95 | 83,100 | 43.05 | 89,600 |
| 48-49 | Transportation and Warehousing | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 820 | 44.45 | 92,500 | 30.05 | 62,600 | 39.65 | 82,400 | 54.45 | 113,200 |
| | | | Services, and Travel | | | | | , | | , | | ĺ |
| 48-49 | Transportation and Warehousing | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and | 40 | 35.70 | 74,300 | 26.30 | 54,700 | 32.60 | 67,800 | 47.00 | 97,800 |
| | | | Scientific Products | | | , ,- ,- | | - , | | , | | , |
| 48-49 | Transportation and Warehousing | 41-9099 | | | 24.35 | 50,700 | 19.75 | 41,100 | 23.40 | 48,700 | 27.95 | 58,100 |
| | Transportation and Warehousing | | Office and Administrative Support Occupations | 15,030 | 23.90 | 49,800 | 18.10 | 37,700 | 23.15 | 48,200 | 30.30 | 63,000 |
| | Transportation and Warehousing | | First-Line Supervisors of Office and Administrative Support Workers | 680 | 34.45 | 71,600 | 27.80 | 57,900 | 32.75 | 68,100 | 38.35 | 79,800 |
| 48-49 | Transportation and Warehousing | | Bill and Account Collectors | 90 | 17.70 | 36,800 | 14.25 | 29,600 | 16.80 | 35,000 | 20.20 | 42,000 |
| 48-49 | Transportation and Warehousing | | Billing and Posting Clerks | 170 | 20.20 | 42,000 | 17.10 | 35,600 | 20.50 | 42,700 | 23.50 | 48,900 |
| | Transportation and Warehousing | | Bookkeeping, Accounting, and Auditing Clerks | 410 | 21.35 | 44,400 | 15.45 | 32,200 | 20.50 | 42,600 | 25.15 | 52,400 |
| | Transportation and Warehousing | | Customer Service Representatives | 1,400 | 21.95 | 45,700 | 16.95 | 35,300 | 21.65 | 45,000 | 27.45 | 57,100 |
| 48-49 | Transportation and Warehousing | | Human Resources Assistants, Except Payroll and Timekeeping | 20 | 20.65 | 42,900 | 17.00 | 35,300 | 19.65 | 40,900 | 24.55 | 51,100 |
| 48-49 | Transportation and Warehousing | | Receptionists and Information Clerks | | 18.95 | 39,400 | 14.40 | 29,900 | 20.70 | 43,000 | 22.95 | 47,700 |
| | Transportation and Warehousing | | Reservation and Transportation Ticket Agents and Travel Clerks | 90 | 19.20 | 39,900 | 15.80 | 32,800 | 18.25 | 38,000 | 22.35 | 46,400 |
| 48-49 | Transportation and Warehousing | | Cargo and Freight Agents | 570 | 22.80 | 47,400 | 13.70 | 28,500 | 22.10 | 46,000 | 29.90 | 62,200 |
| 48-49 | Transportation and Warehousing | | Dispatchers, Except Police, Fire, and Ambulance | 570 | 25.35 | 52,800 | 14.30 | 29,800 | 21.20 | 44,100 | 28.10 | 58,400 |
| | Transportation and Warehousing | | Postal Service Clerks | 740 | 24.00 | 49,900 | 18.15 | 37,800 | 22.20 | 46,200 | 30.30 | 63,000 |
| | Transportation and Warehousing | | Postal Service Mail Carriers | 2,320 | 25.95 | 54,000 | 20.10 | 41,800 | 28.70 | 59,700 | 31.25 | 65,000 |
| | Transportation and Warehousing | | Postal Service Mail Sorters, Processors, and Processing Machine Operators | 3,630 | 24.80 | 51,600 | 18.15 | 37,800 | 29.60 | 61,600 | | 62,700 |
| 1.0.1 | Transportation and Waterleading | .5 5 655 | a source of the state of the st | 2,020 | 200 | 21,000 | 10.10 | 57,000 | 25.00 | 01,000 | 30.15 | 02,700 |
| 48-49 | Transportation and Warehousing | 43-5061 | Production, Planning, and Expediting Clerks | 270 | 26.25 | 54,600 | 22.30 | 46,400 | 27.00 | 56,100 | 30.90 | 64,300 |
| | Transportation and Warehousing | | Shipping, Receiving, and Inventory Clerks | 1,810 | 20.80 | 43,300 | 15.00 | 31,200 | 20.00 | 41,600 | 25.85 | 53,800 |
| | Transportation and Warehousing | | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 40 | 17.95 | 37,400 | 16.10 | 33,400 | 18.00 | 37,500 | 20.05 | 41,700 |
| | Transportation and Warehousing | | Executive Secretaries and Executive Administrative Assistants | 10 | 38.65 | 80,400 | 23.85 | 49,600 | 38.85 | 80,800 | 47.40 | 98,600 |
| | Transportation and Warehousing | 43-6014 | | 990 | 21.30 | 44,300 | 18.05 | 37,600 | 21.75 | 45,300 | 24.50 | 51,000 |
| 170-77 | Transportation and watchousing | 13-0014 | Executive |),0 | 21.30 | 44,500 | 10.03 | 37,000 | 21.75 | 45,500 | 24.50 | 31,000 |
| 48-40 | Transportation and Warehousing | 43-9021 | Data Entry Keyers | | 22.80 | 47,500 | 17.80 | 37,000 | 20.10 | 41,800 | 29.05 | 60,400 |
| | Transportation and Warehousing | | Office Clerks, General | 440 | 19.10 | 39,700 | 13.35 | 27,700 | 18.10 | 37,600 | 23.80 | 49,500 |
| | Transportation and Warehousing | | Installation, Maintenance, and Repair Occupations | 1,540 | 31.15 | 64,800 | 24.95 | 51,900 | 31.55 | 65,600 | 36.90 | 76,700 |
| 48-49 | Transportation and Warehousing | | First-Line Supervisors of Mechanics, Installers, and Repairers | 1,340 | 42.10 | 87,600 | 36.85 | 76,600 | 40.45 | 84,200 | 46.85 | 97,500 |
| | Transportation and Warehousing | 49-3011 | 1 | 260 | 38.55 | 80,200 | 30.80 | 64,000 | 37.40 | 77,800 | 46.15 | 95,900 |
| 48-49 | Transportation and Warehousing | 49-3011 | | 40 | 31.30 | 65,100 | 28.80 | 59,900 | 32.55 | 67,700 | 34.30 | 71,400 |
| 10 17 | Transportation and Warehousing | ., | Bus and Truck Mechanics and Diesel Engine Specialists | 410 | 27.70 | 57,600 | 23.15 | 48,200 | 27.70 | 57,600 | 31.65 | 65,800 |
| 46-49 | Transportation and wateriousing | 49-3031 | Dus and Truck Mechanics and Dieser Engine Specialists | 410 | 27.70 | 000,/رد | 23.13 | 48,∠00 | 27.70 | 000,/د | 31.03 | 00,800 |

*See Footnotes on Page 50

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-------|--|---------|---|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 48-49 | Transportation and Warehousing | 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 30 | 32.45 | 67,500 | 32.60 | 67,800 | 32.60 | 67,800 | 32.60 | 67,800 |
| 48-49 | Transportation and Warehousing | 49-9071 | Maintenance and Repair Workers, General | 400 | 27.15 | 56,500 | 19.35 | 40,300 | 30.55 | 63,500 | 32.60 | 67,800 |
| 48-49 | Transportation and Warehousing | 49-9099 | Installation, Maintenance, and Repair Workers, All Other | | 32.95 | 68,500 | 31.40 | 65,300 | 36.60 | 76,100 | 43.55 | 90,600 |
| 48-49 | Transportation and Warehousing | 51-0000 | Production Occupations | 150 | 26.90 | 56,000 | 14.05 | 29,200 | 23.90 | 49,700 | 35.30 | 73,400 |
| 48-49 | Transportation and Warehousing | 51-1011 | First-Line Supervisors of Production and Operating Workers | | 43.90 | 91,300 | 33.70 | 70,100 | 44.20 | 91,900 | 56.45 | 117,400 |
| 48-49 | Transportation and Warehousing | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 80 | 19.85 | 41,300 | 11.90 | 24,700 | 18.45 | 38,400 | 26.65 | 55,400 |
| 48-49 | Transportation and Warehousing | 53-0000 | Transportation and Material Moving Occupations | 28,470 | 21.50 | 44,700 | 14.75 | 30,700 | 19.60 | 40,800 | 26.65 | 55,400 |
| 48-49 | Transportation and Warehousing | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, | 1,730 | 33.90 | 70,500 | 27.20 | 56,600 | 32.10 | 66,800 | 39.20 | 81,500 |
| | | | Except Aircraft Cargo Handling Supervisors | | | | | | | | | |
| 48-49 | Transportation and Warehousing | 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 6,070 | 26.00 | 54,100 | 21.15 | 44,000 | 25.80 | 53,700 | 31.15 | 64,800 |
| 48-49 | Transportation and Warehousing | 53-3033 | Light Truck Drivers | 3,240 | 21.60 | 44,900 | 13.50 | 28,000 | 20.50 | 42,600 | 28.35 | 58,900 |
| 48-49 | Transportation and Warehousing | 53-3052 | Bus Drivers, Transit and Intercity | 910 | 21.80 | 45,400 | 17.05 | 35,500 | 19.35 | 40,200 | 25.30 | 52,600 |
| 48-49 | Transportation and Warehousing | 53-3058 | Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | 2,090 | 19.20 | 40,000 | 14.90 | 31,000 | 18.50 | 38,500 | 22.85 | 47,600 |
| | Transportation and Warehousing | 53-5021 | Captains, Mates, and Pilots of Water Vessels | | 41.45 | 86,300 | 33.85 | 70,400 | 42.80 | 89,000 | 48.80 | 101,500 |
| | Transportation and Warehousing | 53-7051 | Industrial Truck and Tractor Operators | 2,330 | 19.70 | 41,000 | 15.45 | 32,200 | 18.40 | 38,200 | 22.80 | 47,400 |
| 48-49 | Transportation and Warehousing | 53-7061 | Cleaners of Vehicles and Equipment | 110 | 19.35 | 40,200 | 12.95 | 26,900 | 15.95 | 33,200 | 20.05 | 41,700 |
| 48-49 | Transportation and Warehousing | 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 8,660 | 17.45 | 36,300 | 12.65 | 26,400 | 15.45 | 32,200 | 21.50 | 44,700 |
| 48-49 | Transportation and Warehousing | 53-7064 | Packers and Packagers, Hand | 1,980 | 16.15 | 33,600 | 13.70 | 28,500 | 16.80 | 35,000 | 18.50 | 38,500 |
| 48-49 | Transportation and Warehousing | | Stockers and Order Fillers | | 18.55 | 38,600 | 12.80 | 26,600 | 15.15 | 31,600 | 27.00 | 56,200 |
| 51 | Information | 00-0000 | Total all occupations | 23,200 | 52.10 | 108,400 | 26.35 | 54,800 | 47.20 | 98,200 | 71.90 | 149,600 |
| 51 | Information | 11-0000 | Management Occupations | 2,370 | 96.90 | 201,600 | 66.60 | 138,500 | 87.70 | 182,400 | | |
| 51 | Information | 11-1011 | Chief Executives | 30 | 133.15 | 277,000 | | | | | | |
| 51 | Information | 11-1021 | General and Operations Managers | 370 | 100.00 | 208,000 | 60.85 | 126,600 | 87.10 | 181,200 | | |
| 51 | Information | 11-2021 | Marketing Managers | 230 | 85.00 | 176,800 | 60.65 | 126,200 | 78.75 | 163,800 | 99.75 | 207,500 |
| 51 | Information | 11-2022 | 8 | 190 | 108.30 | 225,300 | 76.35 | 158,800 | 99.50 | 207,000 | | |
| 51 | Information | | Administrative Services and Facilities Managers | 70 | | 158,400 | 52.95 | 110,200 | 68.20 | 141,900 | | 189,200 |
| 51 | Information | 11-3021 | Computer and Information Systems Managers | 730 | 107.05 | 222,700 | 75.45 | 157,000 | 96.85 | 201,500 | | |
| 51 | Information | 11-3031 | Financial Managers | 210 | 90.30 | 187,900 | 71.00 | 147,600 | 82.55 | 171,700 | | 210,700 |
| 51 | Information | 11-3051 | Industrial Production Managers | | 79.45 | 165,300 | 53.85 | 112,000 | 78.95 | 164,300 | 97.30 | 202,400 |
| 51 | Information | | Human Resources Managers | 60 | 97.90 | 203,700 | 67.80 | 141,100 | 87.95 | 182,900 | | |
| 51 | Information | | Training and Development Managers | | 85.95 | 178,800 | 70.20 | 146,000 | 82.10 | 170,800 | | 205,100 |
| 51 | Information | 11-9041 | Architectural and Engineering Managers | | 93.65 | 194,800 | 75.65 | 157,400 | 87.45 | 181,900 | 105.10 | 218,600 |
| 51 | Information | 11-9198 | l | 300 | 85.40 | 177,600 | 54.40 | 113,100 | 77.10 | 160,400 | | |
| | | | Managers, Except Gambling; and Managers, All Other | | | | | | | | | |
| 51 | Information | | Business and Financial Operations Occupations | 2,840 | 55.70 | 115,900 | 39.05 | 81,200 | 52.35 | 108,900 | 69.55 | 144,700 |
| 51 | Information | | Buyers and Purchasing Agents | 30 | | 106,200 | 41.85 | 87,100 | 51.40 | 106,900 | | 130,000 |
| 51 | Information | | Human Resources Specialists | 180 | 43.90 | 91,300 | 34.15 | 71,000 | 41.40 | 86,100 | 52.35 | 108,900 |
| 51 | Information | 13-1081 | Logisticians | 20 | 41.00 | 85,300 | 33.70 | 70,100 | 41.35 | 86,000 | 49.30 | 102,500 |
| 51 | Information | | Management Analysts | 550 | 65.95 | 137,200 | 54.80 | 114,000 | 67.40 | 140,200 | | 166,300 |
| 51 | Information | | Meeting, Convention, and Event Planners | | 33.95 | 70,600 | 27.70 | 57,600 | 32.30 | 67,200 | 39.60 | 82,400 |
| 51 | Information | | Compensation, Benefits, and Job Analysis Specialists | 70 | | 140,600 | 42.25 | 87,900 | 58.45 | 121,500 | | 169,700 |
| 51 | Information | | Training and Development Specialists | 210 | 61.40 | 127,700 | 41.00 | 85,300 | 57.20 | 119,000 | _ | 155,500 |
| 51 | Information | | Market Research Analysts and Marketing Specialists | 270 | 46.50 | 96,700 | 32.60 | 67,900 | 47.00 | 97,700 | 60.30 | 125,400 |
| 51 | Information | 13-1198 | Project Management Specialists and Business Operations Specialists, All Other | 620 | 51.25 | 106,500 | 34.90 | 72,600 | 47.35 | 98,500 | 65.40 | 136,000 |
| 51 | Information | 13-2011 | Accountants and Auditors | 350 | 56.80 | 118,100 | 39.10 | 81,300 | 49.25 | 102,500 | 65.40 | 136,100 |
| 51 | Information | 13-2031 | Budget Analysts | 10 | | 108,200 | 44.65 | 92,800 | 50.05 | 104,100 | 62.65 | 130,300 |
| | | | | | | | | | | | | |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 51 | Information | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial | 340 | 61.40 | 127,700 | 43.25 | 90,000 | 57.55 | 119,700 | 75.25 | 156,600 |
| | | | Specialists, All Other | | | | | | | | | |
| 51 | Information | 15-0000 | Computer and Mathematical Occupations | 7,840 | 65.30 | 135,800 | 50.35 | 104,700 | 66.00 | 137,300 | 80.45 | 167,400 |
| 51 | Information | 15-1211 | Computer Systems Analysts | 470 | 59.85 | 124,500 | 46.25 | 96,200 | 59.30 | 123,400 | 74.00 | 153,900 |
| 51 | Information | 15-1212 | Information Security Analysts | 230 | 71.40 | 148,500 | 57.55 | 119,700 | 71.00 | 147,700 | 84.20 | 175,100 |
| 51 | Information | 15-1231 | Computer Network Support Specialists | | 42.00 | 87,300 | 34.25 | 71,200 | 42.75 | 88,900 | 51.10 | 106,300 |
| 51 | Information | 15-1232 | Computer User Support Specialists | 380 | 33.80 | 70,400 | 23.60 | 49,100 | 32.20 | 66,900 | 38.10 | 79,200 |
| 51 | Information | 15-1241 | Computer Network Architects | 240 | 87.20 | 181,400 | 71.95 | 149,700 | 82.85 | 172,300 | 99.40 | 206,800 |
| 51 | Information | 15-1244 | Network and Computer Systems Administrators | 280 | 52.85 | 109,900 | 39.75 | 82,700 | 49.00 | 101,900 | 67.75 | 141,000 |
| 51 | Information | 15-1245 | Database Administrators and Architects | 280 | 67.40 | 140,200 | 58.40 | 121,500 | 68.95 | 143,400 | 78.65 | 163,600 |
| 51 | Information | 15-1251 | Computer Programmers | | 40.55 | 84,400 | 26.00 | 54,100 | 36.40 | 75,700 | 54.60 | 113,500 |
| 51 | Information | 15-1256 | Software Developers and Software Quality Assurance Analysts and Testers | 4,040 | 69.80 | 145,200 | 57.25 | 119,100 | 69.30 | 144,200 | 82.10 | 170,800 |
| | | | | | | | | | | | | |
| 51 | Information | 15-1257 | Web Developers and Digital Interface Designers | 230 | 40.80 | 84,900 | 25.35 | 52,800 | 32.45 | 67,500 | 54.35 | 113,100 |
| 51 | Information | 15-1299 | Computer Occupations, All Other | 1,180 | 67.25 | 139,900 | 53.75 | 111,800 | 70.55 | 146,700 | 84.15 | 175,000 |
| 51 | Information | 15-2031 | Operations Research Analysts | 200 | 78.70 | 163,700 | 59.80 | 124,400 | 70.55 | 146,700 | 87.35 | 181,700 |
| 51 | Information | 17-0000 | Architecture and Engineering Occupations | 80 | 56.30 | 117,100 | 48.30 | 100,400 | 57.25 | 119,100 | 65.05 | 135,300 |
| 51 | Information | 17-2072 | Electronics Engineers, Except Computer | 30 | 58.80 | 122,300 | 50.95 | 106,000 | 57.80 | 120,200 | 65.80 | 136,800 |
| 51 | Information | 23-0000 | Legal Occupations | 90 | 58.95 | 122,600 | 25.45 | 52,900 | 47.50 | 98,800 | 90.25 | 187,800 |
| 51 | Information | 23-1011 | Lawyers | 50 | 84.25 | 175,300 | 57.25 | 119,100 | 86.60 | 180,200 | | |
| 51 | Information | | Paralegals and Legal Assistants | 30 | 28.60 | 59,500 | 14.85 | 30,900 | 26.85 | 55,800 | 38.40 | 79,900 |
| 51 | Information | 25-0000 | Educational Instruction and Library Occupations | | 23.50 | 48,900 | 13.15 | 27,300 | 17.70 | 36,800 | 33.55 | 69,800 |
| 51 | Information | 25-4022 | Librarians and Media Collections Specialists | 20 | 35.50 | 73,800 | 31.95 | 66,500 | 35.25 | 73,300 | 38.50 | 80,100 |
| 51 | Information | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 3,080 | 37.00 | 77,000 | 22.80 | 47,400 | 33.30 | 69,200 | 46.60 | 96,900 |
| 51 | Information | 27-1011 | Art Directors | | 59.30 | 123,400 | 46.40 | 96,500 | 55.40 | 115,200 | 71.35 | 148,400 |
| 51 | Information | 27-1014 | Special Effects Artists and Animators | 30 | 39.70 | 82,600 | 29.50 | 61,400 | 34.95 | 72,700 | 43.25 | 90,000 |
| 51 | Information | 27-1024 | Graphic Designers | 160 | 33.40 | 69,400 | 25.85 | 53,800 | 32.70 | 68,000 | 39.25 | 81,700 |
| 51 | Information | 27-2012 | Producers and Directors | 980 | 37.65 | 78,300 | 19.50 | 40,500 | 31.45 | 65,400 | 48.25 | 100,300 |
| 51 | Information | 27-3011 | Broadcast Announcers and Radio Disc Jockeys | 140 | 39.45 | 82,000 | 20.95 | 43,500 | 26.95 | 56,100 | 47.70 | 99,300 |
| 51 | Information | 27-3023 | News Analysts, Reporters, and Journalists | 80 | 40.40 | 84,000 | 20.75 | 43,100 | 32.00 | 66,600 | 50.75 | 105,500 |
| 51 | Information | 27-3031 | Public Relations Specialists | | 35.85 | 74,600 | 23.15 | 48,100 | 31.25 | 65,000 | 47.00 | 97,800 |
| 51 | Information | 27-3041 | Editors | 600 | 37.35 | 77,700 | 31.35 | 65,200 | 36.70 | 76,300 | 44.45 | 92,400 |
| 51 | Information | 27-3043 | Writers and Authors | | 37.80 | 78,700 | 28.55 | 59,400 | 35.60 | 74,100 | 45.60 | 94,800 |
| 51 | Information | 27-4011 | Audio and Video Technicians | 100 | 34.45 | 71,600 | 21.35 | 44,400 | 28.80 | 59,900 | 50.60 | 105,300 |
| 51 | Information | 27-4012 | Broadcast Technicians | 160 | 27.35 | 56,900 | 17.75 | 36,900 | 22.95 | 47,800 | 31.95 | 66,400 |
| 51 | Information | 27-4014 | Sound Engineering Technicians | | 28.35 | 58,900 | 17.20 | 35,800 | 19.15 | 39,900 | 41.25 | 85,800 |
| 51 | Information | 27-4021 | Photographers | 50 | 28.20 | 58,700 | 18.65 | 38,800 | 28.20 | 58,700 | 35.45 | 73,700 |
| 51 | Information | 27-4032 | Film and Video Editors | 60 | 40.50 | 84,200 | 28.10 | 58,500 | 34.40 | 71,600 | 52.50 | 109,200 |
| 51 | Information | 33-0000 | Protective Service Occupations | | 18.55 | 38,600 | 17.10 | 35,600 | 18.30 | 38,100 | 19.50 | 40,600 |
| 51 | Information | 33-9032 | Security Guards | | 18.25 | 37,900 | 17.10 | 35,500 | 18.25 | 38,000 | 19.40 | 40,400 |
| 51 | Information | 39-0000 | Personal Care and Service Occupations | 330 | 15.85 | 32,900 | 11.00 | 22,900 | 11.80 | 24,600 | 16.90 | 35,100 |
| 51 | Information | | Sales and Related Occupations | 1,350 | 38.70 | 80,500 | 24.50 | 51,000 | 35.35 | 73,600 | 49.10 | 102,100 |
| 51 | Information | 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 120 | 56.45 | 117,400 | 40.40 | 84,000 | 54.20 | 112,700 | 72.55 | 150,900 |
| 51 | Information | 41-3011 | Advertising Sales Agents | 220 | 36.85 | 76,600 | 24.15 | 50,300 | 35.05 | 72,900 | 46.95 | 97,600 |
| 51 | Information | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 460 | 41.20 | 85,700 | 27.60 | 57,400 | 37.05 | 77,000 | 49.30 | 102,500 |
| | | | Services, and Travel | | | | | | | | | |
| 51 | Information | 41-9031 | Sales Engineers | 30 | 60.55 | 126,000 | 49.05 | 102,100 | 60.25 | 125,300 | 73.25 | 152,300 |
| | | | | | | | | | | | | |

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | | | 1 | | | | | | | | |
|-----|--|---------|--|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 51 | Information | 41-9099 | Sales and Related Workers, All Other | 280 | 36.60 | 76,100 | 26.25 | 54,600 | 33.45 | 69,600 | 43.05 | 89,500 |
| 51 | Information | 43-0000 | Office and Administrative Support Occupations | 3,330 | 21.95 | 45,700 | 14.80 | 30,800 | 19.15 | 39,800 | 26.40 | 54,900 |
| 51 | Information | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 320 | 35.95 | 74,800 | 27.55 | 57,400 | 31.85 | 66,300 | 43.90 | 91,300 |
| 51 | Information | 43-3021 | Billing and Posting Clerks | 60 | 23.25 | 48,400 | 18.75 | 39,000 | 22.55 | 46,900 | 27.10 | 56,400 |
| 51 | Information | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 170 | 22.90 | 47,700 | 20.25 | 42,100 | 23.15 | 48,200 | 26.95 | 56,100 |
| 51 | Information | 43-3051 | Payroll and Timekeeping Clerks | | 25.90 | 53,900 | 22.15 | 46,000 | 26.10 | 54,300 | 29.50 | 61,300 |
| 51 | Information | 43-4051 | Customer Service Representatives | | 18.85 | 39,200 | 14.15 | 29,400 | 15.55 | 32,300 | 22.35 | 46,500 |
| 51 | Information | | Order Clerks | | 17.50 | 36,400 | 12.55 | 26,100 | 15.35 | 31,900 | 22.00 | 45,700 |
| 51 | Information | | Human Resources Assistants, Except Payroll and Timekeeping | | 27.20 | 56,600 | 18.40 | 38,200 | 28.70 | 59,700 | 35.20 | 73,200 |
| 51 | Information | | Receptionists and Information Clerks | 10 | 17.80 | 37,000 | 16.40 | 34,100 | 17.80 | 37,000 | | 39,900 |
| 51 | Information | 43-5021 | Couriers and Messengers | 20 | 17.30 | 36,000 | 16.05 | 33,400 | 17.40 | 36,200 | 18.75 | 39,000 |
| 51 | Information | | Shipping, Receiving, and Inventory Clerks | 50 | 19.85 | 41,200 | 17.00 | 35,300 | 18.75 | 39,000 | 22.30 | 46,400 |
| 51 | Information | | Executive Secretaries and Executive Administrative Assistants | 210 | 36.05 | 75,000 | 27.65 | 57,500 | 35.75 | 74,400 | 44.55 | 92,600 |
| 51 | Information | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and | 190 | 22.25 | 46,300 | 18.20 | 37,800 | 21.60 | 44,900 | 24.85 | 51,700 |
| | | | Executive | | | | | | | | | |
| _ | Information | 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | 20 | 17.20 | 35,800 | 13.50 | 28,100 | 16.90 | 35,200 | 19.65 | 40,800 |
| _ | Information | | Office Clerks, General | 400 | 18.20 | 37,800 | 13.70 | 28,500 | 17.15 | 35,700 | | 43,600 |
| | Information | | Installation, Maintenance, and Repair Occupations | 900 | 35.95 | 74,800 | 29.00 | 60,400 | 37.05 | 77,100 | 42.55 | 88,500 |
| _ | Information | | First-Line Supervisors of Mechanics, Installers, and Repairers | | 53.95 | 112,200 | 44.25 | 92,000 | 50.60 | 105,200 | | 131,800 |
| 51 | Information | 49-2022 | Telecommunications Equipment Installers and Repairers, Except Line | | 29.85 | 62,000 | 24.85 | 51,700 | 29.70 | 61,800 | 35.70 | 74,300 |
| | | | Installers | | | | | | | | | |
| _ | Information | 49-9071 | Maintenance and Repair Workers, General | | 32.45 | 67,500 | 27.45 | 57,100 | 32.55 | 67,700 | 37.35 | 77,700 |
| | Information | | Production Occupations | 170 | 28.55 | 59,400 | 20.10 | 41,800 | 27.70 | 57,600 | 36.70 | 76,300 |
| | Information | | First-Line Supervisors of Production and Operating Workers | | 40.10 | 83,400 | 32.10 | 66,800 | 39.55 | 82,200 | | 100,100 |
| 51 | Information | 53-0000 | Transportation and Material Moving Occupations | 110 | 17.95 | 37,300 | 11.65 | 24,200 | 17.05 | 35,500 | 22.30 | 46,400 |
| 51 | Information | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | | 25.45 | 53,000 | 21.45 | 44,600 | 23.35 | 48,600 | 26.90 | 55,900 |
| 51 | Information | 53-7065 | Stockers and Order Fillers | | 17.05 | 35,500 | 12.45 | 25,900 | 16.25 | 33,800 | 19.90 | 41,300 |
| 52 | Finance and Insurance | 00-0000 | Total all occupations | 54,120 | 48.20 | 100,200 | 23.85 | 49,700 | 38.35 | 79,800 | 63.60 | 132,300 |
| 52 | Finance and Insurance | 11-0000 | Management Occupations | 7,380 | 90.90 | 189,000 | 56.10 | 116,700 | 85.25 | 177,400 | | |
| 52 | Finance and Insurance | 11-1011 | Chief Executives | 30 | 137.35 | 285,700 | | | | | | |
| 52 | Finance and Insurance | 11-1021 | General and Operations Managers | 1,040 | 84.65 | 176,100 | 44.60 | 92,800 | 64.75 | 134,700 | | |
| 52 | Finance and Insurance | 11-2021 | Marketing Managers | 390 | 105.25 | 218,900 | 76.50 | 159,100 | 97.95 | 203,700 | | |
| 52 | Finance and Insurance | | Sales Managers | 840 | 107.55 | 223,700 | 82.00 | 170,500 | | | | |
| 52 | Finance and Insurance | | Public Relations and Fundraising Managers | 10 | 93.80 | 195,100 | 70.35 | 146,300 | 83.00 | 172,700 | | 215,600 |
| 52 | Finance and Insurance | 11-3010 | 5 | 440 | 77.10 | 160,300 | 54.75 | 113,900 | 66.50 | 138,400 | 92.20 | 191,800 |
| 52 | Finance and Insurance | | Computer and Information Systems Managers | 1,270 | 97.40 | 202,600 | 73.65 | 153,200 | 89.45 | 186,100 | | |
| 52 | Finance and Insurance | | Financial Managers | 2,880 | 85.40 | 177,700 | 48.05 | 100,000 | 79.15 | 164,700 | | |
| _ | Finance and Insurance | | Purchasing Managers | 30 | 96.80 | 201,400 | 83.30 | 173,200 | 91.40 | 190,100 | | 209,200 |
| 52 | Finance and Insurance | | Compensation and Benefits Managers | 20 | | 219,500 | 83.70 | 174,100 | 99.15 | 206,200 | | |
| 52 | Finance and Insurance | | Human Resources Managers | 110 | 99.50 | 207,000 | 68.75 | 143,000 | 91.90 | 191,100 | | |
| 52 | Finance and Insurance | | Training and Development Managers | 30 | 100.20 | 208,500 | 75.30 | 156,600 | 96.20 | 200,100 | | |
| _ | Finance and Insurance | | Property, Real Estate, and Community Association Managers | 1 | 53.05 | 110,400 | 43.50 | 90,500 | 49.45 | 102,800 | 57.60 | 119,800 |
| 52 | Finance and Insurance | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other | 230 | 81.80 | 170,200 | 55.20 | 114,800 | 73.40 | 152,600 | 98.80 | 205,600 |
| 52 | Finance and Insurance | 13-0000 | Business and Financial Operations Occupations | 13,630 | 49.45 | 102,800 | 33.70 | 70,100 | 44.70 | 93,000 | 61.85 | 128,600 |
| - | Finance and Insurance | | Buyers and Purchasing Agents | 100 | 65.05 | 135,400 | 52.20 | 108,600 | 68.00 | 141,400 | | 163,600 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|--|----------|---|-------|----------------|--------------------|----------------|------------------|---------------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 52 | Finance and Insurance | 13-1031 | Claims Adjusters, Examiners, and Investigators | 1,390 | 46.10 | 95,900 | 33.00 | 68,700 | 44.55 | 92,600 | 57.55 | 119,700 |
| 52 | Finance and Insurance | + | Compliance Officers | 520 | 46.80 | 97,400 | 33.10 | 68,900 | 43.05 | 89,600 | 57.95 | 120,500 |
| 52 | Finance and Insurance | 13-1071 | Human Resources Specialists | 370 | 44.80 | 93,200 | 32.70 | 68,000 | 39.85 | 82,900 | 58.45 | 121,600 |
| 52 | Finance and Insurance | 13-1075 | Labor Relations Specialists | 20 | 59.20 | 123,100 | 48.95 | 101,800 | 59.30 | 123,300 | 72.55 | 150,900 |
| 52 | Finance and Insurance | 13-1111 | Management Analysts | 920 | 48.40 | 100,600 | 33.90 | 70,500 | 46.65 | 97,000 | 60.60 | 126,000 |
| 52 | Finance and Insurance | 13-1121 | Meeting, Convention, and Event Planners | 30 | 49.15 | 102,200 | 38.65 | 80,400 | 47.65 | 99,100 | 59.60 | 123,900 |
| 52 | Finance and Insurance | 13-1141 | Compensation, Benefits, and Job Analysis Specialists | | 46.35 | 96,400 | 35.05 | 72,900 | 44.50 | 92,500 | 58.55 | 121,800 |
| 52 | Finance and Insurance | 13-1151 | Training and Development Specialists | 80 | 42.95 | 89,400 | 30.65 | 63,800 | 38.20 | 79,400 | 56.30 | 117,100 |
| 52 | Finance and Insurance | 13-1161 | Market Research Analysts and Marketing Specialists | 480 | 48.80 | 101,500 | 35.40 | 73,700 | 44.85 | 93,300 | 58.95 | 122,600 |
| 52 | Finance and Insurance | 13-1198 | Project Management Specialists and Business Operations Specialists, All Other | 1,520 | 55.30 | 115,000 | 38.20 | 79,400 | 51.50 | 107,200 | 71.00 | 147,700 |
| 52 | Finance and Insurance | 13-2011 | Accountants and Auditors | 1,190 | 51.20 | 106,500 | 35.90 | 74,600 | 45.15 | 93,900 | 61.30 | 127,500 |
| 52 | Finance and Insurance | 13-2020 | Property Appraisers and Assessors | | 51.20 | 106,500 | 45.65 | 95,000 | 51.60 | 107,400 | 59.50 | 123,700 |
| 52 | Finance and Insurance | 13-2041 | Credit Analysts | 490 | 48.85 | 101,600 | 33.10 | 68,800 | 44.85 | 93,300 | 61.65 | 128,200 |
| 52 | Finance and Insurance | 13-2052 | Personal Financial Advisors | 750 | | | | | | | | |
| 52 | Finance and Insurance | 13-2053 | Insurance Underwriters | 740 | 39.25 | 81,700 | 27.70 | 57,600 | 37.40 | 77,800 | 47.85 | 99,500 |
| 52 | Finance and Insurance | 13-2061 | Financial Examiners | 810 | 52.90 | 110,000 | 37.10 | 77,100 | 49.90 | 103,800 | 65.55 | 136,400 |
| 52 | Finance and Insurance | 13-2071 | Credit Counselors | | 33.90 | 70,500 | 25.65 | 53,300 | 30.75 | 63,900 | 37.25 | 77,500 |
| 52 | Finance and Insurance | 13-2072 | Loan Officers | 700 | 34.60 | 71,900 | 18.70 | 38,900 | 27.40 | 57,000 | 44.40 | 92,400 |
| 52 | Finance and Insurance | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial | 3,250 | 52.75 | 109,700 | 34.95 | 72,700 | 46.30 | 96,300 | 64.50 | 134,100 |
| | | | Specialists, All Other | | | | | | | | | |
| 52 | Finance and Insurance | 15-0000 | Computer and Mathematical Occupations | 6,850 | 57.55 | 119,700 | 42.35 | 88,100 | 56.55 | 117,600 | 72.10 | 149,900 |
| 52 | Finance and Insurance | 15-1211 | Computer Systems Analysts | 1,070 | 56.05 | 116,600 | 43.90 | 91,400 | 56.45 | 117,400 | 68.25 | 141,900 |
| 52 | Finance and Insurance | 15-1212 | Information Security Analysts | 500 | 62.20 | 129,400 | 46.25 | 96,200 | 61.00 | 126,900 | 75.90 | 157,900 |
| 52 | Finance and Insurance | 15-1231 | Computer Network Support Specialists | 290 | 40.90 | 85,000 | 35.15 | 73,100 | 40.65 | 84,600 | 47.05 | 97,800 |
| 52 | Finance and Insurance | | Computer User Support Specialists | 360 | 30.20 | 62,800 | 22.90 | 47,600 | 28.50 | 59,200 | 35.55 | 73,900 |
| 52 | Finance and Insurance | 15-1241 | Computer Network Architects | 220 | 77.00 | 160,200 | 61.85 | 128,700 | 74.65 | 155,300 | 88.15 | 183,400 |
| 52 | Finance and Insurance | 15-1244 | Network and Computer Systems Administrators | 640 | 60.45 | 125,700 | 46.15 | 96,000 | 61.70 | 128,300 | 75.20 | 156,500 |
| 52 | Finance and Insurance | | Database Administrators and Architects | 280 | 62.90 | 130,800 | 49.15 | 102,200 | 64.25 | 133,600 | 77.10 | 160,300 |
| 52 | Finance and Insurance | 15-1251 | Computer Programmers | 290 | 50.50 | 105,100 | 37.05 | 77,100 | 47.35 | 98,500 | 60.75 | 126,400 |
| 52 | Finance and Insurance | 15-1256 | Software Developers and Software Quality Assurance Analysts and Testers | 2,130 | 63.40 | 131,900 | 49.70 | 103,300 | 62.35 | 129,700 | 77.00 | 160,200 |
| 52 | Finance and Insurance | 15 1257 | Web Developers and Digital Interface Designers | 90 | 48.50 | 100,900 | 32.05 | 66,700 | 47.85 | 99,600 | 64.15 | 133,500 |
| 52 | Finance and Insurance | | Computer Occupations, All Other | 250 | 44.90 | 93,400 | 27.05 | 56,200 | 44.40 | 92,400 | 59.60 | 124,000 |
| 52 | Finance and Insurance | 15-2011 | Actuaries | 220 | 58.75 | 122,200 | 43.80 | 91,100 | 54.90 | 114.200 | 68.80 | 143,100 |
| 52 | Finance and Insurance | 15-2011 | Operations Research Analysts | 410 | 58.30 | 121,200 | 42.45 | 88,300 | 53.90 | 112,100 | 71.15 | 148,000 |
| 52 | Finance and Insurance | 15-2041 | Statisticians | 410 | 49.45 | 102,900 | 41.35 | 86,000 | 45.80 | 95,300 | 50.20 | 104,400 |
| 52 | Finance and Insurance | 15-2098 | | 60 | 53.20 | 110,700 | 37.95 | 78,900 | 50.40 | 104,800 | 63.60 | 132,300 |
| 52 | Finance and Insurance | 23-0000 | * : | 590 | 81.70 | 170,000 | 42.65 | 88,800 | 75.10 | 156,200 | 03.00 | 132,300 |
| 52 | Finance and Insurance | 23-1011 | Lawyers | 410 | 101.90 | 212,000 | 70.60 | 146,900 | 94.75 | 197,000 | | |
| 52 | Finance and Insurance | 23-2011 | , | 140 | 34.40 | 71,500 | 26.05 | 54,100 | 33.50 | 69,700 | 41.05 | 85,400 |
| 52 | | 27-0000 | <u> </u> | 150 | 47.65 | 99,100 | 31.35 | 65,200 | 44.00 | 91,500 | 60.15 | 125,100 |
| 52 | Finance and Insurance Finance and Insurance | 27-1011 | 7 87 71 7 1 | 130 | 58.85 | 122,400 | 37.90 | | 55.30 | 115,100 | 61.00 | 125,100 |
| 52 | Finance and Insurance Finance and Insurance | | Graphic Designers | 60 | 42.35 | 88,000 | 24.65 | 78,800 51,300 | 34.55 | 71,800 | 57.95 | 120,500 |
| 52 | Finance and Insurance Finance and Insurance | | Public Relations Specialists | 30 | | | | | 50.55 | 105,100 | 62.45 | 120,500 |
| 52 | Finance and Insurance | 27-3031 | · | 10 | 55.60 52.15 | 115,600 108,500 | 42.35 43.30 | 88,100 90,100 | 53.30 | 110,800 | 62.45 | 130,600 |
| | | | | | | | | | $\overline{}$ | | | |
| 52 | Finance and Insurance | 12/-3042 | Technical Writers | 20 | 41.05 | 85,300 | 30.60 | 63,600 | 35.60 | 74,000 | 40.85 | 85,000 |

*See Footnotes on Page 50

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | | | 1 | | | | | | | | |
|-----|--|---------|--|------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|------------------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 52 | Finance and Insurance | 33-0000 | Protective Service Occupations | 90 | 38.10 | 79,200 | 26.20 | 54,500 | 31.70 | 65,900 | 45.50 | 94,600 |
| 52 | Finance and Insurance | 33-9032 | Security Guards | 50 | | | | | | | | |
| 52 | Finance and Insurance | 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | | 18.55 | 38,600 | 17.05 | 35,500 | 18.25 | 38,000 | 19.45 | 40,400 |
| 52 | Finance and Insurance | | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | | 18.35 | 38,200 | 17.00 | 35,400 | 18.15 | 37,800 | | 40,100 |
| 52 | Finance and Insurance | | Sales and Related Occupations | 9,840 | 45.30 | 94,200 | 24.75 | 51,500 | 34.00 | 70,700 | 56.95 | 118,500 |
| 52 | Finance and Insurance | | First-Line Supervisors of Non-Retail Sales Workers | 460 | 59.80 | 124,400 | 35.95 | 74,800 | 49.20 | 102,300 | | 163,700 |
| 52 | Finance and Insurance | 41-3021 | Insurance Sales Agents | 2,140 | 33.80 | 70,300 | 22.45 | 46,700 | 28.90 | 60,100 | 38.30 | 79,700 |
| 52 | Finance and Insurance | 41-3031 | Securities, Commodities, and Financial Services Sales Agents | 5,860 | | | | | | | | |
| 52 | Finance and Insurance | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | | 71.45 | 148,600 | 45.65 | 94,900 | 86.20 | 179,300 | 96.10 | 199,900 |
| | | | Services, and Travel | | | | | | | | | |
| 52 | Finance and Insurance | 41-9099 | Sales and Related Workers, All Other | 180 | 38.00 | 79,000 | 28.95 | 60,200 | 36.95 | 76,900 | | 97,200 |
| 52 | Finance and Insurance | | Office and Administrative Support Occupations | 15,260 | 23.00 | 47,800 | 16.95 | 35,300 | 20.80 | 43,300 | | 56,100 |
| 52 | Finance and Insurance | | First-Line Supervisors of Office and Administrative Support Workers | 1,320 | 32.65 | 67,900 | 26.05 | 54,200 | 30.70 | 63,800 | 37.70 | 78,400 |
| 52 | Finance and Insurance | | Bill and Account Collectors | | 24.20 | 50,400 | 19.30 | 40,200 | 23.45 | 48,800 | 29.45 | 61,300 |
| 52 | Finance and Insurance | | Billing and Posting Clerks | 810 | 20.30 | 42,200 | 16.35 | 34,000 | 20.95 | 43,600 | 23.80 | 49,500 |
| 52 | Finance and Insurance | | Bookkeeping, Accounting, and Auditing Clerks | 650 | 24.25 | 50,500 | 19.05 | 39,600 | 23.05 | 48,000 | 28.70 | 59,700 |
| 52 | Finance and Insurance | | Payroll and Timekeeping Clerks | 50 | 24.65 | 51,300 | 20.90 | 43,500 | 23.60 | 49,000 | | 58,800 |
| 52 | Finance and Insurance | 43-3071 | Tellers | 4,110 | 17.30 | 36,000 | 15.70 | 32,700 | 17.40 | 36,200 | 19.05 | 39,700 |
| 52 | Finance and Insurance | | Financial Clerks, All Other | 150 | 24.75 | 51,400 | 19.70 | 40,900 | 23.95 | 49,800 | | 60,300 |
| 52 | Finance and Insurance | | Brokerage Clerks | 1,560 | 30.65 | 63,700 | 24.15 | 50,300 | 29.80 | 62,000 | | 76,900 |
| 52 | Finance and Insurance | 43-4041 | Credit Authorizers, Checkers, and Clerks | | 21.50 | 44,700 | 18.20 | 37,900 | 21.05 | 43,800 | 24.15 | 50,300 |
| 52 | Finance and Insurance | 43-4051 | Customer Service Representatives | 1,840 | 21.75 | 45,300 | 18.15 | 37,800 | 21.30 | 44,300 | 24.20 | 50,400 |
| 52 | Finance and Insurance | 43-4071 | | | 13.60 | 28,300 | 11.00 | 22,900 | 11.00 | 22,900 | 11.00 | 22,900 |
| 52 | Finance and Insurance | | Loan Interviewers and Clerks | 580 | 25.35 | 52,800 | 21.55 | 44,800 | 25.90 | 53,800 | 29.75 | 61,900 |
| 52 | Finance and Insurance | 43-4141 | New Accounts Clerks | 550 | 21.20 | 44,100 | 18.45 | 38,400 | 21.25 | 44,200 | 23.85 | 49,600 |
| 52 | Finance and Insurance | | | 4.50 | 23.80 | 49,500 | 18.85 | 39,200 | 25.35 | 52,700 | 28.85 | 60,000 |
| 52 | Finance and Insurance | | Receptionists and Information Clerks | 170 | 20.00 | 60.400 | 22.25 | 40.600 | 20.15 | 60.600 | 24.55 | 51 000 |
| 52 | Finance and Insurance | | Production, Planning, and Expediting Clerks | 50 | | 60,100 | 23.35 | 48,600 | 29.15 | 60,600 | | 71,900 |
| 52 | Finance and Insurance | | Shipping, Receiving, and Inventory Clerks | 200 | 14.85 | 30,900 | 13.30 | 27,600 | 14.25 | 29,600 | | 31,600 |
| 52 | Finance and Insurance | | Executive Secretaries and Executive Administrative Assistants | 380 | 37.05 | 77,000 | 31.40 | 65,300 | 36.75 | 76,500 | | 87,500 |
| 52 | Finance and Insurance | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and | 330 | 19.55 | 40,600 | 13.35 | 27,800 | 15.40 | 32,100 | 24.15 | 50,200 |
| -52 | r' 11 | 42.0021 | Executive | 120 | 10.25 | 40.200 | 16.50 | 24.400 | 10.75 | 20.000 | 22.25 | 46.406 |
| 52 | Finance and Insurance | | Data Entry Keyers | 120 | 19.35 23.60 | 40,300 | 16.50 | 34,400 | 18.75 | 39,000 | 22.35 | 46,400 |
| 52 | Finance and Insurance Finance and Insurance | 43-9041 | Insurance Claims and Policy Processing Clerks Mail Clerks and Mail Machine Operators, Except Postal Service | 530 190 | 16.25 | 49,100 33,800 | 14.55 13.25 | 30,300 27,500 | 19.85 14.85 | 41,300 30,900 | 29.45 18.45 | 61,200 38,400 |
| 52 | Finance and Insurance | 43-9051 | Office Clerks, General | 300 | 23.75 | 49,400 | 17.60 | 36,600 | 25.00 | 52,000 | 29.35 | 61,100 |
| 52 | Finance and Insurance | | | | | 41,100 | 16.90 | | 19.05 | 39,600 | | |
| 52 | Finance and Insurance | | Office Machine Operators, Except Computer Office and Administrative Support Workers, All Other | 10 200 | 19.75 21.50 | 44,700 | 13.35 | 35,100 27,800 | 19.03 | 40,800 | 22.45 25.25 | 46,700 52,500 |
| 52 | Finance and Insurance Finance and Insurance | 49-0000 | | 100 | 25.40 | 52,900 | 16.25 | 33,800 | 19.60 | 39,700 | | 72,100 |
| 52 | Finance and Insurance | 49-0000 | Maintenance and Repair Workers, General | 30 | 31.50 | 65,500 | 21.20 | 44,100 | 31.10 | 64,700 | 41.15 | 85,600 |
| 52 | Finance and Insurance | 53-0000 | * · | 30 | 22.25 | 46,300 | 14.45 | 30,000 | 26.50 | 55,100 | 29.70 | 61,800 |
| 52 | Finance and Insurance | 53-0000 | 5 1 | 1 | 29.25 | 60,900 | 27.80 | 57,800 | 29.50 | 61,300 | 31.20 | 64,900 |
| _ | Real Estate and Rental and Leasing | | Total all occupations | 17,460 | 29.25 | 60,800 | 15.70 | 32,700 | 29.30 | 46,700 | 31.20 | 66,200 |
| 53 | Real Estate and Rental and Leasing | 11-0000 | | 1,750 | 59.35 | 123,400 | 27.90 | 58,000 | 42.30 | 88,000 | 77.45 | 161,100 |
| 53 | Real Estate and Rental and Leasing | 11-0000 | General and Operations Managers | 370 | 114.30 | 237,700 | 64.20 | 133,600 | 42.30 | 00,000 | //.43 | 101,100 |
| 53 | Real Estate and Rental and Leasing | 11-1021 | 1 0 | 3/0 | 52.60 | 109,400 | 34.50 | 71,700 | 37.50 | 78,000 | 47.20 | 98,100 |
| | Real Estate and Rental and Leasing | | Administrative Services and Facilities Managers | 1 | 45.60 | 94,900 | 38.35 | 79,800 | 44.15 | 91,800 | | 106,600 |
| 33 | Real Estate and Remai and Leasing | 11-3010 | Administrative Services and Facilities Managers | 1 | 45.60 | 94,900 | 38.33 | 79,800 | 44.15 | 91,800 | y 31.25 | 100,000 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | | 1 | | | | | | | | |
|------|--|---|-------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 53 | Real Estate and Rental and Leasing | 11-3021 Computer and Information Systems Managers | 10 | 79.10 | 164,500 | 67.40 | 140,200 | 81.45 | 169,400 | 93.45 | 194,400 |
| 53 | Real Estate and Rental and Leasing | 11-3031 Financial Managers | 60 | 88.35 | 183,800 | 75.95 | 158,000 | 82.45 | 171,400 | 88.85 | 184,800 |
| 53 | Real Estate and Rental and Leasing | 11-3071 Transportation, Storage, and Distribution Managers | | 66.60 | 138,500 | 56.35 | 117,200 | 73.10 | 152,000 | 82.85 | 172,300 |
| 53 | Real Estate and Rental and Leasing | 11-9141 Property, Real Estate, and Community Association Managers | 970 | 37.30 | 77,600 | 21.60 | 44,900 | 29.60 | 61,600 | 44.05 | 91,600 |
| 53 | Real Estate and Rental and Leasing | 13-0000 Business and Financial Operations Occupations | 930 | 41.50 | 86,300 | 32.70 | 68,000 | 38.85 | 80,800 | 47.00 | 97,800 |
| 53 | Real Estate and Rental and Leasing | 13-1020 Buyers and Purchasing Agents | 30 | 48.50 | 100,900 | 36.30 | 75,500 | 51.85 | 107,800 | 61.35 | 127,600 |
| 53 | Real Estate and Rental and Leasing | 13-1151 Training and Development Specialists | | 30.80 | 64,000 | 27.85 | 58,000 | 30.25 | 62,900 | 33.40 | 69,500 |
| 53 | Real Estate and Rental and Leasing | 13-1161 Market Research Analysts and Marketing Specialists | 80 | | | | | | | | |
| 53 | Real Estate and Rental and Leasing | 13-1198 Project Management Specialists and Business Operations Specialists, All | | 41.70 | 86,800 | 34.70 | 72,200 | 43.25 | 89,900 | 48.80 | 101,500 |
| | | Other | | | | | | | | | |
| 53 | Real Estate and Rental and Leasing | 13-2011 Accountants and Auditors | 430 | 42.35 | 88,000 | 34.05 | 70,900 | 38.35 | 79,700 | 45.55 | 94,700 |
| 53 | Real Estate and Rental and Leasing | 15-0000 Computer and Mathematical Occupations | 160 | 33.85 | 70,400 | 21.95 | 45,700 | 25.95 | 53,900 | 30.80 | 64,000 |
| 53 | Real Estate and Rental and Leasing | 15-1232 Computer User Support Specialists | | 17.65 | 36,700 | 11.00 | 22,900 | 11.00 | 22,900 | 25.80 | 53,700 |
| 53 | Real Estate and Rental and Leasing | 17-0000 Architecture and Engineering Occupations | 80 | 46.20 | 96,100 | 34.05 | 70,800 | 47.00 | 97,700 | 58.35 | 121,400 |
| 53 | Real Estate and Rental and Leasing | 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations | 140 | | | | | | | | |
| 53 | Real Estate and Rental and Leasing | 27-4011 Audio and Video Technicians | 30 | 30.15 | 62,700 | 22.35 | 46,500 | 25.25 | 52,500 | 34.65 | 72,000 |
| 53 | Real Estate and Rental and Leasing | 33-0000 Protective Service Occupations | 1,380 | 16.60 | 34,500 | 11.85 | 24,700 | 14.10 | 29,300 | 19.75 | 41,100 |
| 53 | Real Estate and Rental and Leasing | 33-9032 Security Guards | 1,370 | 16.55 | 34,400 | 11.85 | 24,700 | 14.10 | 29,300 | 19.70 | 41,000 |
| 53 | Real Estate and Rental and Leasing | 37-0000 Building and Grounds Cleaning and Maintenance Occupations | 660 | 13.90 | 28,900 | 11.80 | 24,600 | 13.35 | 27,800 | 15.50 | 32,200 |
| 53 | Real Estate and Rental and Leasing | 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 620 | 13.75 | 28,500 | 11.80 | 24,500 | 13.20 | 27,500 | 15.35 | 31,900 |
| 53 | Real Estate and Rental and Leasing | 39-0000 Personal Care and Service Occupations | 570 | 14.55 | 30,200 | 11.95 | 24,900 | 14.05 | 29,200 | 16.55 | 34,400 |
| 53 | Real Estate and Rental and Leasing | 39-6012 Concierges | 440 | 14.60 | 30,400 | 12.10 | 25,200 | 14.65 | 30,500 | 16.95 | 35,200 |
| 53 | Real Estate and Rental and Leasing | 41-0000 Sales and Related Occupations | 1,940 | 46.85 | 97,400 | 22.80 | 47,500 | 32.75 | 68,100 | 54.00 | 112,300 |
| 53 | Real Estate and Rental and Leasing | 41-1011 First-Line Supervisors of Retail Sales Workers | | 27.90 | 58,000 | 25.45 | 53,000 | 28.50 | 59,300 | 31.35 | 65,200 |
| 53 | Real Estate and Rental and Leasing | 41-1012 First-Line Supervisors of Non-Retail Sales Workers | | 47.00 | 97,700 | 36.35 | 75,600 | 47.90 | 99,700 | 58.70 | 122,100 |
| 53 | Real Estate and Rental and Leasing | 41-2021 Counter and Rental Clerks | 420 | 20.75 | 43,200 | 16.60 | 34,600 | 19.05 | 39,600 | 25.15 | 52,300 |
| 53 | Real Estate and Rental and Leasing | 41-2031 Retail Salespersons | | 33.50 | 69,700 | 15.60 | 32,400 | 33.15 | 68,900 | 49.20 | 102,300 |
| 53 | Real Estate and Rental and Leasing | 41-3091 Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 200 | | | | | | | | |
| 53 | Real Estate and Rental and Leasing | 41-9022 Real Estate Sales Agents | | 32.45 | 67,500 | 21.50 | 44,700 | 25.05 | 52,100 | 34.00 | 70,800 |
| 53 | Real Estate and Rental and Leasing | 41-9099 Sales and Related Workers, All Other | | 34.25 | 71,300 | 32.45 | 67,500 | 35.20 | 73,300 | 38.00 | 79,000 |
| 53 | Real Estate and Rental and Leasing | 43-0000 Office and Administrative Support Occupations | 4,000 | 21.25 | 44,200 | 16.30 | 33,900 | 21.75 | 45,200 | 25.55 | 53,200 |
| 53 | Real Estate and Rental and Leasing | 43-1011 First-Line Supervisors of Office and Administrative Support Workers | 160 | 27.75 | 57,800 | 25.40 | 52,800 | 27.90 | 58,000 | 30.30 | 63,000 |
| 53 | Real Estate and Rental and Leasing | 43-3021 Billing and Posting Clerks | 90 | 21.90 | 45,500 | 15.10 | 31,500 | 22.55 | 46,900 | 27.90 | 58,000 |
| 53 | Real Estate and Rental and Leasing | 43-3031 Bookkeeping, Accounting, and Auditing Clerks | 390 | 25.35 | 52,800 | 21.90 | 45,600 | 24.65 | 51,300 | 29.05 | 60,400 |
| 53 | Real Estate and Rental and Leasing | 43-4051 Customer Service Representatives | 480 | 22.25 | 46,300 | 20.60 | 42,800 | 22.60 | 47,000 | 24.60 | 51,100 |
| 53 | Real Estate and Rental and Leasing | 43-4171 Receptionists and Information Clerks | 680 | 14.30 | 29,700 | 11.55 | 24,000 | 12.10 | 25,200 | 16.70 | 34,700 |
| 53 | Real Estate and Rental and Leasing | 43-5032 Dispatchers, Except Police, Fire, and Ambulance | 20 | 23.65 | 49,200 | 16.70 | 34,800 | 26.30 | 54,700 | 29.65 | 61,600 |
| 53 | Real Estate and Rental and Leasing | 43-5071 Shipping, Receiving, and Inventory Clerks | 20 | 16.80 | 34,900 | 12.60 | 26,200 | 15.45 | 32,200 | 21.40 | 44,500 |
| 53 | Real Estate and Rental and Leasing | 43-6011 Executive Secretaries and Executive Administrative Assistants | 140 | 26.05 | 54,200 | 22.15 | 46,000 | 24.45 | 50,900 | 29.40 | 61,200 |
| 53 | Real Estate and Rental and Leasing | 43-6014 Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | | 18.50 | 38,500 | 15.15 | 31,500 | 19.30 | 40,200 | 22.10 | 45,900 |
| 53 | Real Estate and Rental and Leasing | 43-9061 Office Clerks, General | 980 | 24.75 | 51,400 | 21.55 | 44,900 | 25.80 | 53,700 | 29.40 | 61,100 |
| 53 | Real Estate and Rental and Leasing | 47-0000 Construction and Extraction Occupations | 360 | 34.75 | 72,300 | 22.30 | 46,300 | 29.85 | 62,100 | 47.25 | 98,300 |
| 53 | Real Estate and Rental and Leasing | 47-0000 Construction and Extraction Occupations 47-1011 First-Line Supervisors of Construction Trades and Extraction Workers | 50 | 53.30 | 110,800 | 41.35 | 86,000 | 55.75 | 116,000 | 63.60 | 132,300 |
| 53 | Real Estate and Rental and Leasing | 49-0000 Installation, Maintenance, and Repair Occupations | 3,540 | 24.00 | 49,900 | 17.10 | 35,600 | 22.15 | 46,100 | 28.35 | 59,000 |
| | Real Estate and Rental and Leasing Real Estate and Rental and Leasing | 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers | 3,340 | 31.70 | 66,000 | 22.50 | 46,800 | 25.15 | 52,300 | 31.60 | 65,800 |
| _ 33 | Keai Estate and Kentai and Leasing | 45-1011 First-Line Supervisors of Mechanics, Installers, and Repairers | 390 | 31./0 | 00,000 | 22.50 | 46,800 | ∠3.13 | 52,300 | 31.60 | 05,800 |

*See Footnotes on Page 50

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| Coc Code Cocupational Title (see definitions on Sheet 2) Code Cocupational Title (see definitions on Sheet 2) Empl. Hourly Salary Hourly | 50th Pctile. 50th Pctile. Hourly Salary 31.25 65,00 19.45 40,50 20.90 43,50 17.55 36,50 27.75 57,70 25.30 52,60 18.75 39,00 | 0 24.30 50,6 0 28.40 59,1 0 23.85 49,6 0 35.00 72,8 |
|--|---|--|
| CdIndustry Sector (see definitions on sheet 3)CodeOccupational Title (see definitions on Sheet 2)Empl.HourlySalaryHourlySalary53Real Estate and Rental and Leasing49-3031Bus and Truck Mechanics and Diesel Engine Specialists32.4567,50027.3056,80053Real Estate and Rental and Leasing49-9071Maintenance and Repair Workers, General2,42020.9543,60015.6032,50053Real Estate and Rental and Leasing51-0000Production Occupations8022.2046,20015.5532,30053Real Estate and Rental and Leasing53-0000Transportation and Material Moving Occupations1,78020.6042,80012.2525,50053Real Estate and Rental and Leasing53-1047First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors11029.2060,70022.9047,600 | Hourly Salary 31.25 65,00 19.45 40,50 20.90 43,50 17.55 36,50 27.75 57,70 25.30 52,60 18.75 39,00 | Hourly Salar; 0 38.00 79,10 0 24.30 50,60 0 28.40 59,10 0 23.85 49,60 0 35.00 72,80 |
| 53 Real Estate and Rental and Leasing 49-3031 Bus and Truck Mechanics and Diesel Engine Specialists 32.45 67,500 27.30 56,800 53 Real Estate and Rental and Leasing 49-9071 Maintenance and Repair Workers, General 2,420 20.95 43,600 15.60 32,500 53 Real Estate and Rental and Leasing 51-0000 Production Occupations 80 22.20 46,200 15.55 32,300 53 Real Estate and Rental and Leasing 53-000 Transportation and Material Moving Occupations 1,780 20.60 42,800 12.25 25,500 53 Real Estate and Rental and Leasing 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, 110 29.20 60,700 22.90 47,600 Except Aircraft Cargo Handling Supervisors Except Aircraft Cargo Handling Supervisors 10 29.20 60,700 22.90 47,600 | 31.25 65,00 19.45 40,50 20.90 43,50 17.55 36,50 27.75 57,70 25.30 52,60 18.75 39,00 | 0 38.00 79,1 0 24.30 50,6 0 28.40 59,1 0 23.85 49,6 0 35.00 72,8 |
| 53 Real Estate and Rental and Leasing 49-9071 Maintenance and Repair Workers, General 2,420 20.95 43,600 15.60 32,500 53 Real Estate and Rental and Leasing 51-0000 Production Occupations 80 22.20 46,200 15.55 32,300 53 Real Estate and Rental and Leasing 53-0000 Transportation and Material Moving Occupations 1,780 20.60 42,800 12.25 25,500 53 Real Estate and Rental and Leasing 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, 110 29.20 60,700 22.90 47,600 Except Aircraft Cargo Handling Supervisors Except Aircraft Cargo Handling Supervisors 10 29.20 60,700 22.90 47,600 | 19.45 40,50 20.90 43,50 17.55 36,50 27.75 57,70 25.30 52,60 18.75 39,00 | 0 24.30 50,6 0 28.40 59,1 0 23.85 49,6 0 35.00 72,8 |
| 53Real Estate and Rental and Leasing51-0000Production Occupations8022.2046,20015.5532,30053Real Estate and Rental and Leasing53-0000Transportation and Material Moving Occupations1,78020.6042,80012.2525,50053Real Estate and Rental and Leasing53-1047First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors11029.2060,70022.9047,600 | 20.90 43,50 17.55 36,50 27.75 57,70 25.30 52,60 18.75 39,00 | 0 28.40 59,1 0 23.85 49,6 0 35.00 72,8 |
| 53 Real Estate and Rental and Leasing 53-0000 Transportation and Material Moving Occupations 1,780 20.60 42,800 12.25 25,500 53 Real Estate and Rental and Leasing 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, 110 29.20 60,700 22.90 47,600 Except Aircraft Cargo Handling Supervisors | 17.55 36,50 27.75 57,70 25.30 52,60 18.75 39,00 | 0 23.85 49,6 0 35.00 72,8 |
| 53 Real Estate and Rental and Leasing 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, 110 29.20 60,700 22.90 47,600 Except Aircraft Cargo Handling Supervisors | 27.75 57,70 25.30 52,60 18.75 39,00 | 35.00 72,8 |
| Except Aircraft Cargo Handling Supervisors | 25.30 52,60 18.75 39,00 | |
| A 5 5 A | 18.75 39,00 | 30.05 62.6 |
| 50 P 1F + 1 P + 1 T | 18.75 39,00 | 30.05 62.6 |
| 53 Real Estate and Rental and Leasing 53-3032 Heavy and Tractor-Trailer Truck Drivers 150 26.10 54,300 22.05 45,800 | | 0 30.03 02,0 |
| 53 Real Estate and Rental and Leasing 53-3033 Light Truck Drivers 290 19.75 41,100 14.05 29,200 | | 0 23.50 48,9 |
| 53 Real Estate and Rental and Leasing 53-7062 Laborers and Freight, Stock, and Material Movers, Hand 850 16.40 34,200 11.90 24,800 | 14.75 30,70 | 0 19.85 41,2 |
| 53 Real Estate and Rental and Leasing 53-7065 Stockers and Order Fillers 120 16.35 34,000 12.70 26,400 | 15.65 32,50 | 0 19.00 39,5 |
| 54 Professional, Scientific, and Technical Services 00-0000 Total all occupations 52,030 48.05 100,000 24.30 50,600 | 40.30 83,80 | 0 63.20 131,5 |
| 54 Professional, Scientific, and Technical Services 11-0000 Management Occupations 6,720 92.95 193,300 66.85 139,000 | 85.80 178,50 | 0 |
| 54 Professional, Scientific, and Technical Services 11-1011 Chief Executives 141.65 294,600 | | |
| 54 Professional, Scientific, and Technical Services 11-1021 General and Operations Managers 1,370 94.95 197,500 59.80 124,400 | 88.30 183,70 | 0 |
| 54 Professional, Scientific, and Technical Services 11-2021 Marketing Managers 480 91.80 191,000 69.60 144,800 | 85.15 177,10 | 0 |
| 54 Professional, Scientific, and Technical Services 11-2022 Sales Managers 380 96.80 201,300 72.65 151,100 | 85.30 177,40 | 0 |
| 54 Professional, Scientific, and Technical Services 11-2030 Public Relations and Fundraising Managers 120 88.35 183,800 64.65 134,500 | 80.50 167,40 | 0 |
| 54 Professional, Scientific, and Technical Services 11-3010 Administrative Services and Facilities Managers 340 71.15 148,000 53.00 110,200 | 70.90 147,50 | 0 85.40 177,6 |
| 54 Professional, Scientific, and Technical Services 11-3021 Computer and Information Systems Managers 1,190 98.30 204,500 72.80 151,400 | 90.15 187,50 | 0 |
| 54 Professional, Scientific, and Technical Services 11-3031 Financial Managers 820 108.30 225.300 82.00 170,600 | 98.60 205,00 | 0 |
| 54 Professional, Scientific, and Technical Services 11-3051 Industrial Production Managers 40 67.85 141,200 44.55 92,700 | 56.45 117,40 | 76.00 158,0 |
| 54 Professional, Scientific, and Technical Services 11-3061 Purchasing Managers 50 93.05 193,500 76.15 158,400 | 87.40 181,80 | 0 |
| 54 Professional, Scientific, and Technical Services 11-3071 Transportation, Storage, and Distribution Managers 20 79.65 165,700 56.75 118,000 | 89.70 186,60 | 0 102.10 212,3 |
| 54 Professional, Scientific, and Technical Services 11-3121 Human Resources Managers 160 90.40 188,000 66.55 138,400 | 83.80 174,30 | 0 |
| 54 Professional, Scientific, and Technical Services 11-3131 Training and Development Managers 90 81.80 170,200 67.45 140,300 | 82.70 172,00 | 95.20 198,0 |
| 54 Professional, Scientific, and Technical Services 11-9021 Construction Managers 75.80 157,700 64.20 133,500 | 77.75 161,70 | 0 88.70 184,5 |
| 54 Professional, Scientific, and Technical Services 11-9041 Architectural and Engineering Managers 420 85.75 178,400 70.85 147,300 | 83.90 174,50 | 0 97.15 202,1 |
| 54 Professional, Scientific, and Technical Services 11-9111 Medical and Health Services Managers 120 61.45 127,800 46.65 97,000 | 54.35 113,10 | 0 69.55 144,7 |
| 54 Professional, Scientific, and Technical Services 11-9121 Natural Sciences Managers 370 97.35 202,500 73.50 152,900 | 93.05 193,50 | 0 |
| 54 Professional, Scientific, and Technical Services 11-9198 Personal Service Managers, All Other; Entertainment and Recreation 660 82.20 170,900 55.80 116,000 | 71.75 149,20 | 96.10 199,9 |
| Managers, Except Gambling; and Managers, All Other | | |
| 54 Professional, Scientific, and Technical Services 13-0000 Business and Financial Operations Occupations 9,040 50.55 105,200 34.40 71,600 | 46.00 95,60 | 0 63.70 132,5 |
| 54 Professional, Scientific, and Technical Services 13-1020 Buyers and Purchasing Agents 310 47.30 98,400 35.65 74,200 | 47.10 98,00 | 0 60.35 125,5 |
| 54 Professional, Scientific, and Technical Services 13-1041 Compliance Officers 200 44.30 92,100 29.55 61,500 | 38.90 80,90 | 56.75 118,0 |
| 54 Professional, Scientific, and Technical Services 13-1051 Cost Estimators 21.90 45,600 17.05 35,400 | 18.35 38,20 | |
| 54 Professional, Scientific, and Technical Services 13-1071 Human Resources Specialists 450 48.45 100,800 36.00 74,800 | 47.35 98,50 | 58.80 122,3 |
| 54 Professional, Scientific, and Technical Services 13-1081 Logisticians 120 39.10 81,400 28.70 59,700 | 37.90 78,90 | 0 45.95 95,5 |
| 54 Professional, Scientific, and Technical Services 13-1111 Management Analysts 1,980 58.60 121,900 35.75 74,400 | 53.45 111,20 | 73.95 153,9 |
| 54 Professional, Scientific, and Technical Services 13-1121 Meeting, Convention, and Event Planners 90 34.10 71,000 27.00 56,100 | 33.25 69,20 | 39.60 82,4 |
| 54 Professional, Scientific, and Technical Services 13-1141 Compensation, Benefits, and Job Analysis Specialists 57.25 119,100 40.90 85,100 | 65.55 136,40 | 74.10 154,1 |
| 54 Professional, Scientific, and Technical Services 13-1151 Training and Development Specialists 160 46.00 95,600 37.85 78,800 | 45.25 94,10 | 0 52.05 108,2 |
| 54 Professional, Scientific, and Technical Services 13-1161 Market Research Analysts and Marketing Specialists 590 42.05 87,500 30.35 63,100 | 41.60 86,50 | 0 50.15 104,3 |
| 54 Professional, Scientific, and Technical Services 13-1198 Project Management Specialists and Business Operations Specialists, All 1,460 49.10 102,200 33.30 69,300 | 45.45 94,50 | 0 63.60 132,3 |
| Other | | |
| 54 Professional, Scientific, and Technical Services 13-2011 Accountants and Auditors 2,770 49.90 103,800 35.05 72,900 | 44.80 93,20 | 0 63.95 133,0 |
| 54 Professional, Scientific, and Technical Services 13-2031 Budget Analysts 50 43.50 90,500 34.25 71,200 | 42.25 87,90 | 52.25 108,6 |
| 54 Professional, Scientific, and Technical Services 13-2041 Credit Analysts 24.25 50,400 16.80 34,900 | 18.25 37,90 | 34.40 71,6 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|--|---------|---|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 54 | Professional, Scientific, and Technical Services | | Personal Financial Advisors | | 48.60 | 101,000 | 30.90 | 64,300 | 52.55 | 109,300 | 64.95 | 135,100 |
| 54 | Professional, Scientific, and Technical Services | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial | 430 | 52.20 | 108,600 | 37.20 | 77,400 | 48.25 | 100,400 | 61.40 | 127,700 |
| 54 | Professional, Scientific, and Technical Services | 15 0000 | Specialists, All Other Computer and Mathematical Occupations | 10.220 | 49.40 | 102,800 | 37.10 | 77,200 | 48.00 | 99,900 | 60.95 | 126,800 |
| 54 | Professional, Scientific, and Technical Services | | Computer Systems Analysts | 1,180 | 55.85 | 116,200 | 40.75 | 84,800 | 51.30 | 106,700 | 65.20 | 135,600 |
| 54 | Professional, Scientific, and Technical Services | + | Information Security Analysts | 1,100 | 57.35 | 119,300 | 42.80 | 89,000 | 54.90 | 114,200 | 72.10 | 150,000 |
| 54 | Professional, Scientific, and Technical Services | | Computer Network Support Specialists | | 48.30 | 100,400 | 33.60 | 69,800 | 44.40 | 92,300 | 62.00 | 128,900 |
| 54 | Professional, Scientific, and Technical Services | | Computer User Support Specialists | 340 | 34.25 | 71,300 | 25.50 | 53,100 | 33.35 | 69,300 | 40.55 | 84,300 |
| 54 | Professional, Scientific, and Technical Services | | Computer Network Architects | 340 | 36.10 | 75,100 | 17.00 | 35,300 | 18.60 | 38,600 | 58.45 | 121,600 |
| 54 | Professional, Scientific, and Technical Services | | Network and Computer Systems Administrators | 430 | 51.55 | 107,200 | 44.15 | 91,800 | 51.00 | 106,100 | 61.40 | 127,700 |
| 54 | Professional, Scientific, and Technical Services | | Database Administrators and Architects | 160 | 67.55 | 140,500 | 56.60 | 117,700 | 67.50 | 140,400 | 79.45 | 165,300 |
| 54 | Professional, Scientific, and Technical Services | | Computer Programmers | 340 | 44.00 | 91,500 | 33.40 | 69,500 | 41.15 | 85,600 | 54.40 | 113,200 |
| 54 | Professional, Scientific, and Technical Services | | Software Developers and Software Quality Assurance Analysts and Testers | 5,210 | 50.60 | 105,300 | 40.10 | 83,400 | 48.80 | 101,500 | 60.30 | 125,400 |
| 34 | Professional, Scientific, and Technical Services | 13-1230 | Software Developers and Software Quanty Assurance Analysis and Testers | 3,210 | 30.00 | 105,500 | 40.10 | 65,400 | 40.00 | 101,500 | 00.30 | 123,400 |
| 54 | Professional, Scientific, and Technical Services | 15-1257 | Web Developers and Digital Interface Designers | 320 | 44.45 | 92,500 | 39.15 | 81,500 | 46.15 | 96,000 | 51.15 | 106,400 |
| 54 | Professional, Scientific, and Technical Services | 15-1299 | Computer Occupations, All Other | 510 | 41.60 | 86,600 | 19.10 | 39,800 | 43.85 | 91,200 | 58.65 | 122,000 |
| 54 | Professional, Scientific, and Technical Services | 15-2011 | Actuaries | | 62.25 | 129,500 | 44.45 | 92,500 | 57.75 | 120,100 | 73.90 | 153,700 |
| 54 | Professional, Scientific, and Technical Services | 15-2031 | Operations Research Analysts | 80 | 50.60 | 105,200 | 29.75 | 61,900 | 48.05 | 100,000 | 71.15 | 148,000 |
| 54 | Professional, Scientific, and Technical Services | 15-2041 | Statisticians | 70 | | | | | | | | |
| 54 | Professional, Scientific, and Technical Services | 15-2098 | Data Scientists and Mathematical Science Occupations, All Other | 40 | 52.70 | 109,600 | 45.40 | 94,400 | 53.30 | 110,900 | 60.20 | 125,200 |
| 54 | Professional, Scientific, and Technical Services | 17-0000 | Architecture and Engineering Occupations | 3,570 | 42.30 | 88,000 | 27.35 | 56,900 | 37.85 | 78,800 | 54.75 | 113,800 |
| 54 | Professional, Scientific, and Technical Services | 17-1011 | Architects, Except Landscape and Naval | 560 | 39.65 | 82,400 | 22.45 | 46,700 | 32.70 | 68,000 | 57.75 | 120,100 |
| 54 | Professional, Scientific, and Technical Services | 17-1022 | Surveyors | | 42.15 | 87,600 | 34.95 | 72,700 | 43.95 | 91,400 | 49.75 | 103,500 |
| 54 | Professional, Scientific, and Technical Services | 17-2041 | Chemical Engineers | | 57.65 | 119,900 | 45.85 | 95,400 | 57.75 | 120,200 | 68.35 | 142,100 |
| 54 | Professional, Scientific, and Technical Services | 17-2051 | Civil Engineers | 760 | 47.20 | 98,200 | 35.45 | 73,700 | 43.70 | 90,900 | 56.25 | 116,900 |
| 54 | Professional, Scientific, and Technical Services | 17-2071 | Electrical Engineers | | 57.55 | 119,700 | 51.95 | 108,100 | 60.05 | 124,900 | 69.50 | 144,600 |
| 54 | Professional, Scientific, and Technical Services | 17-2072 | Electronics Engineers, Except Computer | 70 | 58.50 | 121,700 | 51.25 | 106,600 | 60.95 | 126,800 | 69.00 | 143,500 |
| 54 | Professional, Scientific, and Technical Services | 17-2112 | Industrial Engineers | | 55.95 | 116,300 | 43.25 | 89,900 | 53.15 | 110,600 | 62.75 | 130,500 |
| 54 | Professional, Scientific, and Technical Services | 17-2141 | Mechanical Engineers | 80 | 63.10 | 131,200 | 39.50 | 82,200 | 59.00 | 122,700 | 81.85 | 170,300 |
| 54 | Professional, Scientific, and Technical Services | 17-3011 | Architectural and Civil Drafters | 680 | | | | | | | | |
| 54 | Professional, Scientific, and Technical Services | 17-3012 | Electrical and Electronics Drafters | | 35.65 | 74,100 | 29.45 | 61,300 | 36.15 | 75,200 | 41.85 | 87,100 |
| 54 | Professional, Scientific, and Technical Services | 17-3022 | Civil Engineering Technologists and Technicians | | 25.60 | 53,200 | 18.30 | 38,100 | 25.40 | 52,900 | 32.35 | 67,200 |
| 54 | Professional, Scientific, and Technical Services | 17-3023 | Electrical and Electronic Engineering Technologists and Technicians | | 31.50 | 65,500 | 23.75 | 49,400 | 32.40 | 67,400 | 38.20 | 79,500 |
| 54 | Professional, Scientific, and Technical Services | 17-3026 | Industrial Engineering Technologists and Technicians | | 29.15 | 60,600 | 24.20 | 50,400 | 28.15 | 58,600 | 33.40 | 69,400 |
| 54 | Professional, Scientific, and Technical Services | 17-3031 | Surveying and Mapping Technicians | 100 | 32.80 | 68,200 | 28.15 | 58,500 | 33.25 | 69,200 | 37.45 | 77,900 |
| 54 | Professional, Scientific, and Technical Services | 17-3098 | Calibration and Engineering Technologists and Technicians, Except Drafters, All Other | 20 | 23.25 | 48,300 | 20.70 | 43,000 | 22.90 | 47,600 | 25.20 | 52,400 |
| 54 | Professional, Scientific, and Technical Services | 19-0000 | Life, Physical, and Social Science Occupations | 1,550 | 42.70 | 88,800 | 26.85 | 55,900 | 38.40 | 79,800 | 55.10 | 114,600 |
| 54 | Professional, Scientific, and Technical Services | 19-1021 | Biochemists and Biophysicists | 240 | 58.80 | 122,300 | 43.30 | 90,100 | 49.95 | 103,900 | 73.25 | 152,400 |
| 54 | Professional, Scientific, and Technical Services | 19-2031 | Chemists | 300 | 44.85 | 93,300 | 32.65 | 67,900 | 42.15 | 87,600 | 55.05 | 114,500 |
| 54 | Professional, Scientific, and Technical Services | 19-2041 | Environmental Scientists and Specialists, Including Health | | 39.25 | 81,600 | 28.25 | 58,800 | 36.55 | 76,000 | 48.65 | 101,200 |
| 54 | Professional, Scientific, and Technical Services | 19-4021 | Biological Technicians | 150 | 24.85 | 51,700 | 20.55 | 42,800 | 23.95 | 49,800 | 28.55 | 59,400 |
| 54 | Professional, Scientific, and Technical Services | 19-4031 | Chemical Technicians | 120 | 26.70 | 55,500 | 22.40 | 46,600 | 26.90 | 55,900 | 30.50 | 63,500 |
| 54 | Professional, Scientific, and Technical Services | 23-0000 | Legal Occupations | 2,380 | 71.20 | 148,100 | 29.30 | 60,900 | 65.80 | 136,900 | | |
| 54 | Professional, Scientific, and Technical Services | 23-1011 | Lawyers | 1,680 | | | | | | | | |
| 54 | Professional, Scientific, and Technical Services | 23-2011 | Paralegals and Legal Assistants | 690 | 26.80 | 55,700 | 21.25 | 44,200 | 25.35 | 52,800 | 30.85 | 64,200 |
| 54 | Professional, Scientific, and Technical Services | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 2,060 | 38.70 | 80,500 | 22.15 | 46,100 | 32.35 | 67,300 | 46.45 | 96,700 |

*See Footnotes on Page 50

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | Γ | | | 1 | | | | | 1 | | | |
|-----|--|---------|--|-------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 54 | Professional, Scientific, and Technical Services | 27-1011 | Art Directors | 160 | 50.05 | 104,200 | 42.60 | 88,600 | 47.35 | 98,500 | 58.10 | 120,900 |
| 54 | Professional, Scientific, and Technical Services | 27-1014 | Special Effects Artists and Animators | | 45.40 | 94,400 | 40.80 | 84,900 | 46.30 | 96,300 | 51.30 | 106,700 |
| 54 | Professional, Scientific, and Technical Services | 27-1021 | Commercial and Industrial Designers | | 31.65 | 65,800 | 27.55 | 57,300 | 29.70 | 61,800 | 31.90 | 66,400 |
| 54 | Professional, Scientific, and Technical Services | 27-1024 | Graphic Designers | 420 | 33.15 | 68,900 | 22.60 | 47,000 | 29.85 | 62,100 | 40.55 | 84,300 |
| 54 | Professional, Scientific, and Technical Services | 27-1025 | Interior Designers | 280 | 24.55 | 51,100 | 15.95 | 33,200 | 23.45 | 48,800 | 29.65 | 61,700 |
| 54 | Professional, Scientific, and Technical Services | 27-2012 | Producers and Directors | | 39.85 | 82,800 | 16.10 | 33,500 | 38.20 | 79,400 | 52.30 | 108,800 |
| 54 | Professional, Scientific, and Technical Services | 27-3031 | Public Relations Specialists | 310 | 69.30 | 144,100 | 27.30 | 56,700 | 38.50 | 80,100 | | |
| 54 | Professional, Scientific, and Technical Services | 27-3041 | | 120 | 39.95 | 83,100 | 32.25 | 67,100 | 39.95 | 83,100 | 47.45 | 98,700 |
| 54 | Professional, Scientific, and Technical Services | 27-3042 | Technical Writers | | 43.80 | 91,100 | 40.30 | 83,800 | 44.75 | 93,100 | 49.05 | 102,000 |
| 54 | Professional, Scientific, and Technical Services | | Writers and Authors | 160 | | 80,500 | 33.45 | 69,600 | 40.35 | 83,900 | | 95,800 |
| 54 | Professional, Scientific, and Technical Services | 27-4021 | Photographers | | 16.30 | 33,900 | 11.45 | 23,800 | 11.95 | 24,800 | | 25,800 |
| 54 | Professional, Scientific, and Technical Services | | Healthcare Practitioners and Technical Occupations | 1,360 | 36.45 | 75,800 | 19.45 | 40,500 | 24.80 | 51,600 | | 108,500 |
| 54 | Professional, Scientific, and Technical Services | 29-1051 | Pharmacists | | 55.00 | 114,400 | 47.35 | 98,500 | 55.35 | 115,100 | 61.95 | 128,900 |
| 54 | Professional, Scientific, and Technical Services | | Veterinarians | 300 | 63.30 | 131,600 | 52.60 | 109,400 | 58.65 | 122,000 | 65.30 | 135,800 |
| 54 | Professional, Scientific, and Technical Services | | Registered Nurses | | 44.20 | 92,000 | 41.60 | 86,600 | 45.00 | 93,600 | | 100,600 |
| 54 | Professional, Scientific, and Technical Services | | Veterinary Technologists and Technicians | 710 | 19.90 | 41,400 | 16.80 | 34,900 | 20.10 | 41,900 | 22.95 | 47,700 |
| 54 | Professional, Scientific, and Technical Services | | Healthcare Support Occupations | 300 | 17.50 | 36,400 | 14.20 | 29,500 | 17.25 | 35,800 | | 42,300 |
| 54 | Professional, Scientific, and Technical Services | 31-9092 | | 140 | 17.50 | 36,400 | 15.15 | 31,500 | 17.35 | 36,100 | 19.55 | 40,700 |
| 54 | Professional, Scientific, and Technical Services | | Veterinary Assistants and Laboratory Animal Caretakers | | 14.45 | 30,000 | | 25,000 | 13.15 | 27,300 | | 31,900 |
| 54 | Professional, Scientific, and Technical Services | | Building and Grounds Cleaning and Maintenance Occupations | 140 | | 40,700 | 12.30 | 25,600 | 21.15 | 44,000 | | 49,100 |
| 54 | Professional, Scientific, and Technical Services | | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | | 15.40 | 32,100 | 11.00 | 22,900 | 11.00 | 22,900 | | 31,400 |
| 54 | Professional, Scientific, and Technical Services | 39-0000 | 1 | | 12.80 | 26,700 | 11.00 | 22,900 | 11.40 | 23,700 | | 25,100 |
| 54 | Professional, Scientific, and Technical Services | | Animal Caretakers | | 12.00 | 24,900 | 11.00 | 22,900 | 11.25 | 23,400 | 11.90 | 24,700 |
| 54 | Professional, Scientific, and Technical Services | | Sales and Related Occupations | 2,430 | 45.90 | 95,400 | 24.30 | 50,500 | 41.95 | 87,200 | | 124,700 |
| 54 | Professional, Scientific, and Technical Services | | First-Line Supervisors of Non-Retail Sales Workers | 90 | 55.05 | 114,500 | 42.70 | 88,800 | 52.05 | 108,200 | 67.65 | 140,700 |
| 54 | Professional, Scientific, and Technical Services | | Advertising Sales Agents | | 40.85 | 85,000 | 22.50 | 46,800 | 42.35 | 88,100 | | 106,400 |
| 54 | Professional, Scientific, and Technical Services | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 860 | 47.85 | 99,500 | 31.60 | 65,700 | 44.45 | 92,400 | 64.10 | 133,400 |
| 54 | Professional, Scientific, and Technical Services | 41-4011 | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | | 56.35 | 117,200 | 21.35 | 44,400 | 44.30 | 92,100 | 82.65 | 171,900 |
| 54 | Professional, Scientific, and Technical Services | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 90 | 49.00 | 102,000 | 28.75 | 59,800 | 44.00 | 91,500 | 62.80 | 130,600 |
| 54 | Professional, Scientific, and Technical Services | 41-9099 | Sales and Related Workers, All Other | 240 | 32.80 | 68,200 | 23.35 | 48,600 | 31.45 | 65,400 | 40.45 | 84,200 |
| 54 | Professional, Scientific, and Technical Services | | Office and Administrative Support Occupations | 9,650 | 21.45 | 44,600 | 14.30 | 29,700 | 19.80 | 41,200 | | 56,800 |
| 54 | Professional, Scientific, and Technical Services | | First-Line Supervisors of Office and Administrative Support Workers | 750 | 31.65 | 65,800 | 25.10 | 52,300 | 33.20 | 69,000 | | 78,100 |
| 54 | Professional, Scientific, and Technical Services | | Bill and Account Collectors | 1.50 | 14.60 | 30,300 | 13.10 | 27,300 | 14.05 | 29,200 | | 31,100 |
| 54 | Professional, Scientific, and Technical Services | | Billing and Posting Clerks | 320 | 22.95 | 47,800 | 20.70 | 43,100 | 22.80 | 47,500 | | 52,000 |
| 54 | Professional, Scientific, and Technical Services | | Bookkeeping, Accounting, and Auditing Clerks | 1,070 | 24.20 | 50,300 | 19.45 | 40,500 | 25.50 | 53,000 | | 60,400 |
| 54 | Professional, Scientific, and Technical Services | | Procurement Clerks | 20 | | 41,500 | | 33,800 | 18.65 | 38,800 | | 51,300 |
| 54 | Professional, Scientific, and Technical Services | 43-4051 | Customer Service Representatives | 900 | 20.60 | 42,900 | 14.65 | 30,500 | 18.35 | 38,200 | | 50,400 |
| 54 | Professional, Scientific, and Technical Services | | File Clerks | 170 | 13.30 | 27,700 | 11.05 | 23,000 | 11.75 | 24,400 | | 33,300 |
| 54 | Professional, Scientific, and Technical Services | 43-4111 | Interviewers, Except Eligibility and Loan | | 15.70 | 32,700 | 12.10 | 25,100 | 14.20 | 29,500 | | 38,000 |
| 54 | Professional, Scientific, and Technical Services | | Human Resources Assistants, Except Payroll and Timekeeping | 140 | 23.95 | 49,800 | 15.10 | 31,400 | 25.90 | 53,900 | | 62,100 |
| 54 | Professional, Scientific, and Technical Services | | Receptionists and Information Clerks | 650 | 18.25 | 38,000 | 14.60 | 30,400 | 17.80 | 37,000 | 21.70 | 45,100 |
| 54 | Professional, Scientific, and Technical Services | | Dispatchers, Except Police, Fire, and Ambulance | | 22.20 | 46,100 | 13.70 | 28,500 | 21.00 | 43,700 | 26.70 | 55,600 |
| 54 | Professional, Scientific, and Technical Services | | Production, Planning, and Expediting Clerks | 180 | 25.30 | 52,600 | 17.80 | 37,000 | 26.65 | 55,400 | | 62,400 |
| 54 | Professional, Scientific, and Technical Services | | Shipping, Receiving, and Inventory Clerks | 90 | | 33,100 | 12.95 | 27,000 | 14.35 | 29,800 | | 35,800 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|--|------------|--|--------|--------------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code O | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 54 | Professional, Scientific, and Technical Services | 43-6011 E: | executive Secretaries and Executive Administrative Assistants | 670 | 32.55 | 67,700 | 26.80 | 55,700 | 30.85 | 64,200 | 37.90 | 78,800 |
| 54 | Professional, Scientific, and Technical Services | 43-6012 L | egal Secretaries and Administrative Assistants | | 21.75 | 45,300 | 16.50 | 34,300 | 18.80 | 39,100 | 28.35 | 59,000 |
| 54 | Professional, Scientific, and Technical Services | 43-6014 Se | ecretaries and Administrative Assistants, Except Legal, Medical, and | 1,040 | 21.30 | 44,300 | 15.30 | 31,800 | 21.20 | 44,100 | 25.65 | 53,400 |
| 54 | Professional, Scientific, and Technical Services | 43-9021 D | Oata Entry Keyers | 380 | 14.40 | 29,900 | 12.95 | 27,000 | 14.05 | 29,200 | 15.15 | 31,500 |
| 54 | Professional, Scientific, and Technical Services | 43-9051 M | Mail Clerks and Mail Machine Operators, Except Postal Service | | 22.00 | 45,800 | 17.60 | 36,600 | 19.65 | 40,900 | 27.20 | 56,600 |
| 54 | Professional, Scientific, and Technical Services | | Office Clerks, General | 1,610 | 15.30 | 31,800 | 11.00 | 22,900 | 13.70 | 28,500 | 15.95 | 33,200 |
| 54 | Professional, Scientific, and Technical Services | 43-9071 O | Office Machine Operators, Except Computer | | 22.15 | 46,100 | 21.00 | 43,700 | 22.40 | 46,600 | 23.80 | 49,500 |
| 54 | Professional, Scientific, and Technical Services | | Office and Administrative Support Workers, All Other | 100 | 19.20 | 40,000 | 12.35 | 25,700 | 14.80 | 30,800 | 23.95 | 49,900 |
| 54 | Professional, Scientific, and Technical Services | 47-0000 C | Construction and Extraction Occupations | | 28.90 | 60,100 | 18.05 | 37,600 | 27.90 | 58,100 | 39.15 | 81,400 |
| 54 | Professional, Scientific, and Technical Services | 49-0000 In | nstallation, Maintenance, and Repair Occupations | 470 | 28.65 | 59,500 | 21.00 | 43,700 | 26.20 | 54,500 | 35.20 | 73,200 |
| 54 | Professional, Scientific, and Technical Services | 49-1011 Fi | irst-Line Supervisors of Mechanics, Installers, and Repairers | 50 | 41.45 | 86,300 | 33.85 | 70,400 | 38.30 | 79,700 | 52.70 | 109,600 |
| 54 | Professional, Scientific, and Technical Services | 49-9071 M | Maintenance and Repair Workers, General | 190 | 20.75 | 43,200 | 17.25 | 35,900 | 21.00 | 43,700 | 23.75 | 49,400 |
| 54 | Professional, Scientific, and Technical Services | | roduction Occupations | 580 | 23.75 | 49,400 | 14.85 | 30,900 | 21.95 | 45,700 | 29.85 | 62,100 |
| 54 | Professional, Scientific, and Technical Services | 51-1011 Fi | irst-Line Supervisors of Production and Operating Workers | 50 | 38.15 | 79,400 | 30.50 | 63,400 | 36.45 | 75,800 | 41.55 | 86,500 |
| 54 | Professional, Scientific, and Technical Services | | repress Technicians and Workers | 40 | 22.60 | 47,000 | 17.00 | 35,400 | 20.60 | 42,800 | 28.20 | 58,600 |
| 54 | Professional, Scientific, and Technical Services | 51-9061 In | nspectors, Testers, Sorters, Samplers, and Weighers | | 26.05 | 54,200 | 22.15 | 46,100 | 27.15 | 56,500 | 30.55 | 63,500 |
| 54 | Professional, Scientific, and Technical Services | | ransportation and Material Moving Occupations | 760 | 23.80 | 49,500 | 16.90 | 35,200 | 20.10 | 41,800 | 30.90 | 64,200 |
| 54 | Professional, Scientific, and Technical Services | | irst-Line Supervisors of Transportation and Material-Moving Workers, | 20 | 25.55 | 53,200 | 20.55 | 42,700 | 23.60 | 49,100 | 28.70 | 59,700 |
| 54 | Professional, Scientific, and Technical Services | 53-3032 H | leavy and Tractor-Trailer Truck Drivers | | 32.60 | 67,800 | 28.45 | 59,200 | 34.40 | 71,500 | 38.45 | 80,000 |
| 54 | Professional, Scientific, and Technical Services | 53-3033 Li | ight Truck Drivers | | 24.50 | 51,000 | 21.65 | 45,000 | 25.45 | 53,000 | 29.40 | 61,200 |
| 54 | Professional, Scientific, and Technical Services | 53-7062 La | aborers and Freight, Stock, and Material Movers, Hand | | 20.60 | 42,800 | 16.05 | 33,400 | 18.70 | 38,800 | 27.60 | 57,400 |
| 55 | Management of Companies and Enterprises | | otal all occupations | 22,350 | 53.75 | 111,800 | 30.90 | 64,300 | 47.35 | 98,500 | 69.00 | 143,500 |
| 55 | Management of Companies and Enterprises | | Management Occupations | 4,960 | 93.10 | 193,700 | 68.65 | 142,800 | 84.70 | 176,200 | | |
| 55 | Management of Companies and Enterprises | | Chief Executives | 40 | 141.20 | 293,700 | | ,,,,, | | , | | |
| 55 | Management of Companies and Enterprises | 11-1021 G | General and Operations Managers | 370 | 108.45 | 225,600 | 79.50 | 165,400 | 99.95 | 207,900 | | |
| 55 | Management of Companies and Enterprises | 11-2011 A | Advertising and Promotions Managers | 30 | 92.20 | 191,800 | 67.70 | 140,800 | 82.60 | 171,800 | | |
| 55 | Management of Companies and Enterprises | | Marketing Managers | 730 | 92.75 | 192,900 | 70.60 | 146,800 | 85.95 | 178,800 | | |
| 55 | Management of Companies and Enterprises | | ales Managers | 570 | 84.25 | 175,300 | 58.60 | 121,900 | 71.35 | 148,400 | 99.65 | 207,200 |
| 55 | Management of Companies and Enterprises | | ublic Relations and Fundraising Managers | 70 | | 191,600 | 67.80 | 141,100 | 82.15 | 170,800 | | |
| 55 | Management of Companies and Enterprises | | Administrative Services and Facilities Managers | 260 | 82.30 | 171,200 | 57.80 | 120,200 | 75.70 | 157,500 | 99.65 | 207,300 |
| 55 | Management of Companies and Enterprises | | Computer and Information Systems Managers | 480 | 92.60 | 192,600 | 72.90 | 151,700 | 86.75 | 180,500 | | |
| 55 | Management of Companies and Enterprises | | inancial Managers | 870 | 99.40 | 206,700 | 72.60 | 151,000 | 88.15 | 183,300 | | |
| 55 | Management of Companies and Enterprises | | ndustrial Production Managers | 50 | 91.00 | 189,300 | 69.10 | 143,700 | 81.40 | 169,300 | | |
| 55 | Management of Companies and Enterprises | 11-3061 Pt | urchasing Managers | 160 | 90.05 | 187,300 | 69.30 | 144,200 | 81.50 | 169,500 | | |
| 55 | Management of Companies and Enterprises | 11-3071 Ti | ransportation, Storage, and Distribution Managers | 70 | 80.70 | 167,900 | 61.30 | 127,500 | 76.40 | 159,000 | 94.85 | 197,300 |
| 55 | Management of Companies and Enterprises | 11-3111 C | Compensation and Benefits Managers | 60 | 99.55 | 207,100 | 75.50 | 157,000 | 88.80 | 184,700 | | |
| 55 | Management of Companies and Enterprises | | Juman Resources Managers | 330 | 95.75 | 199,100 | 73.35 | 152,500 | 86.10 | 179,000 | | |
| 55 | Management of Companies and Enterprises | 11-3131 T | raining and Development Managers | 60 | 85.55 | 177,900 | 71.95 | 149,600 | 85.00 | 176,800 | 97.45 | 202,700 |
| 55 | Management of Companies and Enterprises | | Construction Managers | 20 | 64.45 | 134,000 | 50.40 | 104,800 | 64.85 | 134,900 | 77.40 | 160,900 |
| 55 | Management of Companies and Enterprises | | ood Service Managers | | 66.55 | 138,400 | 38.60 | 80,300 | 48.10 | 100,000 | 84.55 | 175,900 |
| 55 | Management of Companies and Enterprises | | Medical and Health Services Managers | 160 | 95.40 | 198,400 | 62.85 | 130,700 | 87.75 | 182,600 | | . ,, |
| 55 | Management of Companies and Enterprises | | Vatural Sciences Managers | | 84.00 | 174,700 | 71.30 | 148,300 | 79.20 | 164,700 | 93.55 | 194,600 |
| 55 | Management of Companies and Enterprises | | roperty, Real Estate, and Community Association Managers | | 71.40 | 148,500 | 45.15 | 93,900 | 72.05 | 149,900 | 96.20 | 200,100 |
| 55 | Management of Companies and Enterprises | | ersonal Service Managers, All Other; Entertainment and Recreation | 420 | 88.10 | 183,300 | 65.50 | 136,300 | 80.55 | 167,500 | 101.75 | 211,700 |
| 55 | Management of Companies and Enterprises | | Business and Financial Operations Occupations | 6,340 | 46.80 | 97,400 | 35.50 | 73,800 | 45.35 | 94,300 | 57.90 | 120,500 |
| 55 | Management of Companies and Enterprises | | Buyers and Purchasing Agents | 510 | 46.15 | 96,000 | 36.80 | 76,600 | 44.90 | 93,400 | 54.45 | 113,300 |
| 55 | Management of Companies and Enterprises | | Compliance Officers | 220 | 45.75 | 95,100 | 34.35 | 71,500 | 44.95 | 93,500 | 57.75 | 120,100 |
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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| 55 Management of Companies and Emerprises 13-101 Inspirations 13-101 Management of Companies and Emerprises 13-101 Management of Companies and Emerprises 13-111 Training and Development Nepolations 17-10 | | | T I | ı | | | | | | | 1 1 | |
|--|-----|--|--|-------|--------|---------|---------|---------|---------|---------|---------|---------|
| Column | | | Occ'l | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Management of Compunies and Enterprises 31-071 Haman Reconces Specialists 30-00 32-00 68-500 21-00 41-700 33-00 70-700 41-75 70-700 | Ind | | (SOC) | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| 5 Management of Companies and Enterprises 13-107 Labor Relations Specialisms 230 41.60 86.500 83.45 73.800 93.05 83.00 47.20 98.200 55.00 | Cd | Industry Sector (see definitions on sheet 3) | Code Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 55 Management of Companies and Entreprises 13-100 Management of Companies and Entreprises 13-101 Management of Companies and Entreprises 13-101 Management of Companies and Entreprises 13-12 Month (a) (a) (b) (b) (b) (b) (b) (b) (b) (b) (b) (b | 55 | Management of Companies and Enterprises | 13-1071 Human Resources Specialists | 600 | 32.90 | 68,500 | 21.00 | 43,700 | 33.90 | 70,500 | 43.55 | 90,600 |
| 55 Management of Companies and Enterprieses 13-111 Management Analysts 13-70 Montperson (1970) 13-70 10-70 1 | 55 | Management of Companies and Enterprises | 13-1075 Labor Relations Specialists | 30 | 41.60 | 86,500 | 35.45 | 73,800 | 39.05 | 81,300 | 47.20 | 98,200 |
| 55 Management of Companies and Interprises 13-121 Meetings, Convention, and Front Planners 30 93.08 82.00 30.40 62.00 88.85 80.00 40 00 10.190 55 Management of Companies and Deterprises 13-1151 Training and Development Specialitis 210 41.40 86.00 31.75 66.00 39.85 82.00 43.95 103.00 55 Management of Companies and Peterprises 13-1198 Project Management Specialists and Huminess Operations Specialists 11.10 10.90 0.50 0.10 75.00 40.01 10.10 0.00 10.10 0.00 10.10 0.00 10.10 0.00 10.00 0.00 10.00 0.00 10.00 | 55 | Management of Companies and Enterprises | 13-1081 Logisticians | 250 | 49.45 | 102,800 | 37.90 | 78,900 | 45.85 | 95,400 | 58.30 | 121,300 |
| 5.5 Management of Companies and Interprises 1.1141 Companies and Interprise 1.1141 Companies and I | 55 | Management of Companies and Enterprises | 13-1111 Management Analysts | 340 | 50.80 | 105,600 | 40.65 | 84,600 | 49.85 | 103,700 | 61.40 | 127,800 |
| 55 Management of Compairs and Enterprises 13-151 Training and Development Specialists 210 414 8.6.100 3.175 6.6,000 3.055 3.2,000 4.09 51.3,000 5.5 55 Management of Compairs and Enterprises 13-198 Project Management Specialists and Business Operations Specialists 11,100 50.000 0.05 | 55 | Management of Companies and Enterprises | 13-1121 Meeting, Convention, and Event Planners | 30 | 39.80 | 82,800 | 30.40 | 63,200 | 38.85 | 80,800 | 49.00 | 101,900 |
| | 55 | Management of Companies and Enterprises | 13-1141 Compensation, Benefits, and Job Analysis Specialists | 110 | 47.85 | 99,500 | 39.85 | 82,900 | 46.60 | 96,900 | 55.00 | 114,400 |
| 56 Management of Companies and Enterprises 13-108 [Project Management of Companies and Enterprises 13-108 [Project Management of Companies and Enterprises 13-201 [Accountation and Auditors 13-50 [Monagement of Companies and Enterprises 13-201 [Accountation and Auditors 13-50 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 15-211 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-211 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-212 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-213 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Croinpater Network Aspectables of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Monage | 55 | Management of Companies and Enterprises | 13-1151 Training and Development Specialists | 210 | 41.40 | 86,100 | 31.75 | 66,000 | 39.85 | 82,900 | 49.95 | 103,900 |
| 56 Management of Companies and Enterprises 13-108 [Project Management of Companies and Enterprises 13-108 [Project Management of Companies and Enterprises 13-201 [Accountation and Auditors 13-50 [Monagement of Companies and Enterprises 13-201 [Accountation and Auditors 13-50 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 13-201 [Croin (Analysis) 40-80 [Monagement of Companies and Enterprises 15-211 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-211 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-212 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-213 [Croinpater Systems Analysis 19-20 [Monagement of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Croinpater Network Aspectables of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Monagement of Companies and Enterprises 15-221 [Monage | 55 | Management of Companies and Enterprises | 13-1161 Market Research Analysts and Marketing Specialists | 920 | 52.70 | 109,600 | 41.45 | 86,200 | 52.10 | 108,400 | 63.15 | 131,300 |
| 55 Management of Companies and Enterprises 3.2041 Conference 1.3041 Companies and Enterprises 3.2072 Land Officers 1.3041 Companies and Enterprises 3.2072 Land Officers 1.3041 Land Officers 1 | 55 | | 13-1198 Project Management Specialists and Business Operations Specialists, All | 1,130 | 50.90 | 105,900 | 36.30 | 75,500 | 49.05 | 102,000 | 64.35 | 133,800 |
| 55 Management of Comparies and Enterprises 13-2072 Lonn Officers 13-2078 Fanascial and Investment Analysts, Financial Risk Specialists, and Financial 510 45.70 95,100 35.55 74,000 54.05 51.00 54.05 51.00 55.00 54 | 55 | Management of Companies and Enterprises | 13-2011 Accountants and Auditors | 1,050 | 46.30 | 96,300 | 36.50 | 75,900 | 44.00 | 91,500 | 54.65 | 113,700 |
| 55 Management of Companies and Enterprises 13-2098 [Financial and Investment Analysts, Financial Risk Specialists, and Financial 2,910 35.55 11,400 35.00 37.00 31.70 63.30 31.50 55.0 | 55 | Management of Companies and Enterprises | 13-2041 Credit Analysts | 90 | 40.80 | 84,900 | 29.10 | 60,500 | 37.75 | 78,600 | 51.55 | 107,200 |
| 55 Management of Corpanies and Enterprises 5.000 Computer and Mathematical Occupations 2.910 53.55 111.400 41.65 87.000 37.00 111.700 65.30 135.700 15.201 | 55 | Management of Companies and Enterprises | 13-2072 Loan Officers | 130 | 41.10 | 85,500 | 28.20 | 58,600 | 35.60 | 74,000 | 53.05 | 110,300 |
| 55 Management of Companies and Enterprises 15-121 Computer Systems Analysts 280 54.09 111,400 43.69 86,600 52.60 109,400 65.00 135,200 55.00 109,400 65.70 135,200 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 110,400 65.70 135,000 55.70 55.7 | 55 | Management of Companies and Enterprises | 13-2098 Financial and Investment Analysts, Financial Risk Specialists, and Financial | 510 | 45.70 | 95,100 | 35.55 | 74,000 | 44.05 | 91,600 | 54.85 | 114,100 |
| 55 Management of Companies and Enterprises 15-121 Computer Systems Analysts 280 54.09 111,400 43.69 86,600 52.60 109,400 65.00 135,200 55.00 109,400 65.70 135,200 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 109,400 65.70 135,000 55.00 110,400 65.70 135,000 55.70 55.7 | 55 | Management of Companies and Enterprises | 15-0000 Computer and Mathematical Occupations | 2,910 | 53.55 | 111,400 | 41.85 | 87,000 | 53.70 | 111,700 | 65.30 | 135,800 |
| 55 Management of Companies and Enterprises 15-121 (Information Security Analysts 15-123 (Computer Network Support Specialists 110 46.85 97.400 37.00 77.000 47.50 55.60 117.300 117.300 117 | 55 | Management of Companies and Enterprises | 15-1211 Computer Systems Analysts | 390 | 53.70 | 111,700 | 41.65 | 86,600 | 52.60 | 109,400 | 65.00 | 135,200 |
| Samagement of Companies and Enterprises 15-1232 Computer Vier Support Specialists 150 34.05 70.800 26.80 55.700 31.65 65.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 80.500 55.800 38.70 38. | 55 | Management of Companies and Enterprises | 15-1212 Information Security Analysts | 280 | 54.50 | 113,400 | 43.80 | 91,100 | 53.90 | 112,100 | 65.70 | |
| 55 Management of Companies and Enterprises 15-121 Computer View Support Specialists 15-124 Computer Network Architects 50 66.75 138,90 26.80 55,70 31.65 65,800 18.70 80,300 55 Management of Companies and Enterprises 15-124 Network and Computer Systems Administrators 260 53.45 111,100 46.15 96,000 53.50 111,300 63.15 131,300 63.55 131, | 55 | Management of Companies and Enterprises | 15-1231 Computer Network Support Specialists | 110 | 46.85 | 97,400 | 37.00 | 77,000 | 45.15 | 93,900 | 56.60 | 117,800 |
| 55 Management of Companies and Enterprises 15-124 Network and Computer Systems Administrators 160 53.45 111,100 40.15 96,000 35.50 111,300 63.15 131,300 53.15 131 | 55 | Management of Companies and Enterprises | 15-1232 Computer User Support Specialists | 190 | 34.05 | 70,800 | 26.80 | | 31.65 | 65,800 | 38.70 | 80,500 |
| 55 Management of Companies and Enterprises 15-124 Network and Computer Systems Administrators 160 53.45 111,100 40.15 96,000 35.50 111,300 63.15 131,300 53.15 131 | 55 | Management of Companies and Enterprises | 15-1241 Computer Network Architects | 60 | 66.75 | 138,900 | 54.45 | 113,300 | 64.55 | 134,300 | 78.80 | 163,900 |
| Management of Companies and Enterprises 15-1245 Database Administrators and Architects 160 58.65 122,000 47.80 99.400 59.20 123,200 69.75 145,100 | | | 15-1244 Network and Computer Systems Administrators | 260 | 53.45 | 111,100 | 46.15 | 96,000 | 53.50 | 111,300 | 63.15 | |
| Samagement of Companies and Enterprises 15-1251 Comparter Programmers 15-1255 Software Quality Assurance Analysts and Testers 1,000 58.15 120,900 47.65 99,000 37.15 77,300 50.50 105,000 58.75 122,200 122,900 12 | | · · · · · · · · · · · · · · · · · · · | 15-1245 Database Administrators and Architects | 160 | | | 47.80 | | | | | |
| 55 Management of Companies and Enterprises 15-125 Software Developers and Software Quality Assurance Analysts and Testers 1,000 58.15 120,900 47.65 99,100 58.55 121,800 68.95 143,400 59.55 Management of Companies and Enterprises 15-125 Companies and Enterprises 15-125 Companies and Enterprises 15-125 Companies and Enterprises 15-203 Operations Research Analysts 150 50.15 104,300 38.30 79.700 40.15 103,000 60.65 122,000 60.65 1 | 55 | | 15-1251 Computer Programmers | 70 | - | | 37.15 | 77,300 | 50.50 | | | 122,200 |
| 55 Management of Companies and Enterprises 15-1257 Web Developers and Digital Interface Designers 50 46.20 96,100 35.15 73,100 43.30 90,000 59.10 122,900 | | <u> </u> | , <u> </u> | | | | 47.65 | | | 121,800 | | |
| 55 Management of Companies and Enterprises 15-1299 Computer Occupations, All Other 80 46.50 96,700 32.55 67,700 40.15 83,600 61.05 127,000 | | ŭ 1 | | | | | | | | | 59.10 | |
| | 55 | Management of Companies and Enterprises | 15-1299 Computer Occupations, All Other | 80 | 46.50 | 96,700 | 32.55 | | 40.15 | 83,600 | 61.05 | 127,000 |
| | 55 | Management of Companies and Enterprises | 15-2031 Operations Research Analysts | 150 | 50.15 | 104,300 | 38.30 | 79,700 | 49.45 | 102,800 | 60.65 | 126,200 |
| 55 Management of Companies and Enterprises 15-2098 Data Scientists and Mathematical Science Occupations, All Other 52.40 109,000 40.55 84,400 47.75 99,300 60.70 126,200 | | | 1 1 | | | | | | 54.95 | | 77.15 | |
| 55 Management of Companies and Enterprises 17-219 Engineers, All Other 52.40 109,000 40.55 84,400 47.75 99,300 60.70 126,200 55 Management of Companies and Enterprises 19-0000 Life, Physical, and Social Science Occupations 45.45 94,500 34.40 71,500 44.10 91,700 56.34 111,200 55 Management of Companies and Enterprises 19-1042 Medical Scientists, Except Epidemiologists 55.50 115,400 46.65 97,000 56.05 116,600 63.40 131,900 55 Management of Companies and Enterprises 19-5011 Occupational Health and Safety Specialists 10 49.35 102,700 42.60 88,600 48.30 100,400 55.95 116,400 55 Management of Companies and Enterprises 21-10000 Community and Social Service Occupations 36.80 76,600 24.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 21-1022 Healthcare Social Workers 35.08 | 55 | | 15-2098 Data Scientists and Mathematical Science Occupations, All Other | 60 | 51.45 | 107,000 | 41.65 | | 49.55 | 103,100 | 61.10 | 127,100 |
| 55 Management of Companies and Enterprises 19-1042 Medical Scientists, Except Epidemiologists 55.50 115,400 46.65 97,000 56.05 116,600 63.40 131,900 55 Management of Companies and Enterprises 19-5011 Occupational Health and Safety Specialists 10 49.35 102,700 42.60 88,600 48.30 100,400 55.95 116,400 55 Management of Companies and Enterprises 21-000 Community and Social Service Occupations 36.80 76,600 24.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 21-1022 Healthcare Social Workers 35.0 85.90 178,700 44.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 23-0000 Legal Occupations 35.0 85.90 178,700 46.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 23-1011 Lawyers 25.0 <td< td=""><td>55</td><td></td><td>17-2199 Engineers, All Other</td><td></td><td>52.40</td><td>109,000</td><td>40.55</td><td></td><td>47.75</td><td>99,300</td><td>60.70</td><td>126,200</td></td<> | 55 | | 17-2199 Engineers, All Other | | 52.40 | 109,000 | 40.55 | | 47.75 | 99,300 | 60.70 | 126,200 |
| 55 Management of Companies and Enterprises 19-1042 Medical Scientists, Except Epidemiologists 55.50 115,400 46.65 97,000 56.05 116,600 63.40 131,900 55 Management of Companies and Enterprises 19-5011 Occupational Health and Safety Specialists 10 49.35 102,700 42.60 88,600 48.30 100,400 55.95 116,400 55 Management of Companies and Enterprises 21-000 Community and Social Service Occupations 36.80 76,600 24.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 21-1022 Healthcare Social Workers 35.0 85.90 178,700 44.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 23-0000 Legal Occupations 35.0 85.90 178,700 46.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 23-1011 Lawyers 25.0 <td< td=""><td>55</td><td>Management of Companies and Enterprises</td><td>19-0000 Life, Physical, and Social Science Occupations</td><td></td><td>45.45</td><td>94,500</td><td>34.40</td><td>71,500</td><td>44.10</td><td>91,700</td><td>56.35</td><td>117,200</td></td<> | 55 | Management of Companies and Enterprises | 19-0000 Life, Physical, and Social Science Occupations | | 45.45 | 94,500 | 34.40 | 71,500 | 44.10 | 91,700 | 56.35 | 117,200 |
| 55 Management of Companies and Enterprises 21-0000 Community and Social Service Occupations 36.80 76,600 24.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 21-1022 Healthcare Social Workers 36.80 76,600 24.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 23-000 Legal Occupations 350 85.90 178,700 46.35 96,400 86.05 178,900 - 55 Management of Companies and Enterprises 23-1011 Lawyers 250 105.85 220,100 84.10 175,000 98.75 205,400 - 55 Management of Companies and Enterprises 23-2011 Paralegals and Legal Assistants 90 39.90 83.00 83.00 83.00 84.10 175,000 98.75 205,400 55 Management of Companies and Enterprises 27-1010 Arts, Design, Entertainment, Sports, and Media Occupations 500 41.00 85,300 30.15 <td></td> <td></td> <td>19-1042 Medical Scientists, Except Epidemiologists</td> <td></td> <td>55.50</td> <td>115,400</td> <td>46.65</td> <td>97,000</td> <td>56.05</td> <td>116,600</td> <td>63.40</td> <td>131,900</td> | | | 19-1042 Medical Scientists, Except Epidemiologists | | 55.50 | 115,400 | 46.65 | 97,000 | 56.05 | 116,600 | 63.40 | 131,900 |
| 55 Management of Companies and Enterprises 21-0000 Community and Social Service Occupations 36.80 76,600 24.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 21-1022 Healthcare Social Workers 36.80 76,600 24.85 51,700 29.85 62,100 51.95 108,100 55 Management of Companies and Enterprises 23-000 Legal Occupations 350 85.90 178,700 46.35 96,400 86.05 178,900 - 55 Management of Companies and Enterprises 23-1011 Lawyers 250 105.85 220,100 84.10 175,000 98.75 205,400 - 55 Management of Companies and Enterprises 23-2011 Paralegals and Legal Assistants 90 39.90 83.00 83.00 83.00 84.10 175,000 98.75 205,400 55 Management of Companies and Enterprises 27-1010 Arts, Design, Entertainment, Sports, and Media Occupations 500 41.00 85,300 30.15 <td>55</td> <td>Management of Companies and Enterprises</td> <td>19-5011 Occupational Health and Safety Specialists</td> <td>10</td> <td>49.35</td> <td>102,700</td> <td>42.60</td> <td>88,600</td> <td>48.30</td> <td>100,400</td> <td>55.95</td> <td>116,400</td> | 55 | Management of Companies and Enterprises | 19-5011 Occupational Health and Safety Specialists | 10 | 49.35 | 102,700 | 42.60 | 88,600 | 48.30 | 100,400 | 55.95 | 116,400 |
| 55 Management of Companies and Enterprises 23-0000 Legal Occupations 350 85.90 178,700 46.35 96,400 86.05 178,900 55 Management of Companies and Enterprises 23-1011 Lawyers 250 105.85 220,100 84.10 175,000 98.75 205,400 55 Management of Companies and Enterprises 23-2011 Paralegals and Legal Assistants 90 39.90 83,000 33.30 69,300 38.40 79,900 47.30 98,300 55 Management of Companies and Enterprises 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 500 41.00 85,300 30.15 62,700 39.80 82,800 49.70 103,400 55 Management of Companies and Enterprises 27-1011 Art Directors 40 59.70 124,200 49.80 103,500 58.35 121,300 68.55 142,600 55 Management of Companies and Enterprises 27-1019 Artists and Related Workers, All Other 10 42.45 88,300 28.15 | 55 | | | | 36.80 | 76,600 | 24.85 | 51,700 | 29.85 | 62,100 | 51.95 | 108,100 |
| 55 Management of Companies and Enterprises 23-0000 Legal Occupations 350 85.90 178,700 46.35 96,400 86.05 178,900 55 Management of Companies and Enterprises 23-1011 Lawyers 250 105.85 220,100 84.10 175,000 98.75 205,400 98.300 55 Management of Companies and Enterprises 23-2011 Paralegals and Legal Assistants 90 39.90 83,000 33.30 69,300 38.40 79,900 47.30 98,300 55 Management of Companies and Enterprises 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 500 41.00 85,300 30.15 62,700 39.80 82,800 49.70 103,400 55 Management of Companies and Enterprises 27-1011 Art Directors 40 59.70 124,200 49.80 103,500 58.35 121,300 68.55 142,600 55 Management of Companies and Enterprises 27-1019 Artists and Related Workers, All Other 10 42.45 88,300 | 55 | Management of Companies and Enterprises | 21-1022 Healthcare Social Workers | | 36.80 | 76,600 | 24.85 | | 29.85 | 62,100 | 51.95 | 108,100 |
| 55 Management of Companies and Enterprises 23-101 Lawyers 250 105.85 220,100 84.10 175,000 98.75 205,400 55 Management of Companies and Enterprises 23-2011 Paralegals and Legal Assistants 90 39.90 83,000 33.30 69,300 38.40 79,900 47.30 98,300 55 Management of Companies and Enterprises 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 500 41.00 85,300 30.15 62,700 39.80 82,800 49.70 103,400 55 Management of Companies and Enterprises 27-1011 Art Directors 40 59.70 124,200 49.80 103,500 58.35 121,300 68.55 142,600 55 Management of Companies and Enterprises 27-1019 Artists and Related Workers, All Other 10 42.45 88,300 28.15 58,600 41.40 86,100 56.05 116,600 55 Management of Companies and Enterprises 27-1021 Commercial and Industrial Designers 50 43 | 55 | <u> </u> | 23-0000 Legal Occupations | 350 | 85.90 | 178,700 | 46.35 | 96,400 | 86.05 | 178,900 | | |
| 55 Management of Companies and Enterprises 23-2011 Paralegals and Legal Assistants 90 39.90 83,000 33.30 69,300 38.40 79,900 47.30 98,300 55 Management of Companies and Enterprises 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 500 41.00 85,300 30.15 62,700 39.80 82,800 49.70 103,400 55 Management of Companies and Enterprises 27-1011 Art Directors 40 59.70 124,200 49.80 103,500 58.35 121,300 68.55 142,600 55 Management of Companies and Enterprises 27-1019 Artists and Related Workers, All Other 10 42.45 88,300 28.15 58,600 41.40 86,100 56.05 116,600 55 Management of Companies and Enterprises 27-1021 Commercial and Industrial Designers 50 43.75 91,000 37.45 77,900 43.80 91,100 49.05 102,100 55 Management of Companies and Enterprises 27-1024 Gra | 55 | Management of Companies and Enterprises | 23-1011 Lawyers | | 105.85 | | 84.10 | | 98.75 | 205,400 | | |
| 55 Management of Companies and Enterprises 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 500 41.00 85,300 30.15 62,700 39.80 82,800 49.70 103,400 55 Management of Companies and Enterprises 27-1011 Art Directors 40 59.70 124,200 49.80 103,500 58.35 121,300 68.55 142,600 55 Management of Companies and Enterprises 27-1019 Artists and Related Workers, All Other 10 42.45 88,300 28.15 58,600 41.40 86,100 56.05 116,600 55 Management of Companies and Enterprises 27-1021 Commercial and Industrial Designers 50 43.75 91,000 37.45 77,900 43.80 91,100 49.05 102,100 55 Management of Companies and Enterprises 27-1024 Graphic Designers 100 39.60 82,400 29.60 61,600 39.30 81,700 48.70 101,300 55 Management of Companies and Enterprises 27-1025 Interior Design | 55 | <u> </u> | 23-2011 Paralegals and Legal Assistants | 90 | 39.90 | 83,000 | 33.30 | 69,300 | 38.40 | 79,900 | 47.30 | 98,300 |
| 55 Management of Companies and Enterprises 27-1011 Art Directors 40 59.70 124,200 49.80 103,500 58.35 121,300 68.55 142,600 55 Management of Companies and Enterprises 27-1019 Artists and Related Workers, All Other 10 42.45 88,300 28.15 58,600 41.40 86,100 56.05 116,600 55 Management of Companies and Enterprises 27-1021 Commercial and Industrial Designers 50 43.75 91,000 37.45 77,900 43.80 91,100 49.05 102,100 55 Management of Companies and Enterprises 27-1024 Graphic Designers 100 39.60 82,400 29.60 61,600 39.30 81,700 48.70 101,300 55 Management of Companies and Enterprises 27-1025 Interior Designers 20 33.10 68,800 26.60 55,300 33.20 69,100 39.05 81,300 55 Management of Companies and Enterprises 27-1026 Merchandise Displayers and Window Trimmers 80 - - - - - - - | 55 | Management of Companies and Enterprises | 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations | 500 | 41.00 | 85,300 | 30.15 | 62,700 | 39.80 | 82,800 | 49.70 | 103,400 |
| 55 Management of Companies and Enterprises 27-1019 Artists and Related Workers, All Other 10 42.45 88,300 28.15 58,600 41.40 86,100 56.05 116,600 55 Management of Companies and Enterprises 27-1021 Commercial and Industrial Designers 50 43.75 91,000 37.45 77,900 43.80 91,100 49.05 102,100 55 Management of Companies and Enterprises 27-1024 Graphic Designers 100 39.60 82,400 29.60 61,600 39.30 81,700 48.70 101,300 55 Management of Companies and Enterprises 27-1025 Interior Designers 20 33.10 68,800 26.60 55,300 33.20 69,100 39.05 81,300 55 Management of Companies and Enterprises 27-1026 Merchandise Displayers and Window Trimmers 80 80 80 44.65 92,900 34.80 72,300 49,300 28.70 59,700 55 Management of Companies and Enterprises 27-1029 Designers, All | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | | 142,600 |
| 55 Management of Companies and Enterprises 27-1024 Graphic Designers 100 39.60 82,400 29.60 61,600 39.30 81,700 48.70 101,300 55 Management of Companies and Enterprises 27-1025 Interior Designers 20 33.10 68,800 26.60 55,300 33.20 69,100 39.05 81,300 55 Management of Companies and Enterprises 27-1026 Merchandise Displayers and Window Trimmers 80 80 21.25 44,200 23.70 49,300 28.70 59,700 55 Management of Companies and Enterprises 27-3031 Public Relations Specialists 80 44.65 92,900 34.80 72,300 40.20 83,600 51.80 107,700 | 55 | <u> </u> | 27-1019 Artists and Related Workers, All Other | 10 | | 88,300 | 28.15 | | 41.40 | | 56.05 | 116,600 |
| 55 Management of Companies and Enterprises 27-1024 Graphic Designers 100 39.60 82,400 29.60 61,600 39.30 81,700 48.70 101,300 55 Management of Companies and Enterprises 27-1025 Interior Designers 20 33.10 68,800 26.60 55,300 33.20 69,100 39.05 81,300 55 Management of Companies and Enterprises 27-1026 Merchandise Displayers and Window Trimmers 80 80 21.25 44,200 23.70 49,300 28.70 59,700 55 Management of Companies and Enterprises 27-3031 Public Relations Specialists 80 44.65 92,900 34.80 72,300 40.20 83,600 51.80 107,700 | 55 | Management of Companies and Enterprises | 27-1021 Commercial and Industrial Designers | 50 | 43.75 | 91,000 | 37.45 | 77,900 | 43.80 | 91,100 | 49.05 | 102,100 |
| 55 Management of Companies and Enterprises 27-1025 Interior Designers 20 33.10 68,800 26.60 55,300 33.20 69,100 39.05 81,300 55 Management of Companies and Enterprises 27-1026 Merchandise Displayers and Window Trimmers 80 | | | <u> </u> | | | | | | | | | 101,300 |
| 55 Management of Companies and Enterprises 27-1026 Merchandise Displayers and Window Trimmers 80 Section 1 Section 2 | | | 1 0 | | | | | | | | | 81,300 |
| 55 Management of Companies and Enterprises 27-1029 Designers, All Other 10 26.70 55,600 21.25 44,200 23.70 49,300 28.70 59,700 55 Management of Companies and Enterprises 27-3031 Public Relations Specialists 80 44.65 92,900 34.80 72,300 40.20 83,600 51.80 107,700 | | | <u> </u> | | | | | | | | | |
| 55 Management of Companies and Enterprises 27-3031 Public Relations Specialists 80 44.65 92,900 34.80 72,300 40.20 83,600 51.80 107,700 | | | | 10 | 26.70 | 55,600 | 21.25 | 44,200 | 23.70 | 49,300 | 28.70 | 59,700 |
| | | | | | | | | | | | | 107,700 |
| | | 2 1 1 | 1 | | | | | | 40.75 | | | 99,800 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | T | T I | 1 | | | | | | | | |
|-----|--|---|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 55 | Management of Companies and Enterprises | 27-3043 Writers and Authors | | 35.75 | 74,300 | 28.55 | 59,400 | 31.65 | 65,800 | 44.45 | 92,500 |
| 55 | Management of Companies and Enterprises | 29-0000 Healthcare Practitioners and Technical Occupations | 290 | 42.30 | 88,000 | 31.45 | 65,400 | 39.30 | 81,700 | 49.25 | 102,500 |
| 55 | Management of Companies and Enterprises | 29-1141 Registered Nurses | 160 | 40.45 | 84,100 | 34.65 | 72,100 | 39.55 | 82,200 | 46.45 | 96,600 |
| 55 | Management of Companies and Enterprises | 29-2098 Medical Dosimetrists, Medical Records Specialists, and Health Technologists | | 23.90 | 49,700 | 18.35 | 38,200 | 23.20 | 48,300 | 29.25 | 60,800 |
| 55 | Management of Companies and Enterprises | 29-9098 Health Information Technologists, Medical Registrars, Surgical Assistants, | | 44.90 | 93,400 | 29.15 | 60,700 | 42.10 | 87,600 | 61.70 | 128,300 |
| 55 | Management of Companies and Enterprises | 33-0000 Protective Service Occupations | | 29.20 | 60,700 | 27.25 | 56,600 | 29.40 | 61,200 | 31.65 | 65,800 |
| 55 | Management of Companies and Enterprises | 37-0000 Building and Grounds Cleaning and Maintenance Occupations | 50 | 20.20 | 42,000 | 14.10 | 29,300 | 17.40 | 36,200 | 24.15 | 50,300 |
| 55 | Management of Companies and Enterprises | 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 50 | 17.65 | 36,700 | 13.80 | 28,700 | 16.50 | 34,300 | 19.70 | 41,000 |
| 55 | Management of Companies and Enterprises | 39-0000 Personal Care and Service Occupations | 20 | | | | | | | | |
| 55 | Management of Companies and Enterprises | 41-0000 Sales and Related Occupations | 1,500 | 31.70 | 66,000 | 11.95 | 24,900 | 24.05 | 50,100 | 46.35 | 96,400 |
| 55 | Management of Companies and Enterprises | 41-1011 First-Line Supervisors of Retail Sales Workers | | 21.25 | 44,200 | 14.40 | 30,000 | 20.55 | 42,800 | 24.55 | 51,100 |
| 55 | Management of Companies and Enterprises | 41-1012 First-Line Supervisors of Non-Retail Sales Workers | 100 | 60.25 | 125,300 | 52.60 | 109,400 | 59.80 | 124,400 | 69.70 | 145,000 |
| 55 | Management of Companies and Enterprises | 41-2031 Retail Salespersons | | 13.65 | 28,400 | 11.45 | 23,800 | 11.85 | 24,700 | 12.30 | 25,500 |
| 55 | Management of Companies and Enterprises | 41-3091 Sales Representatives of Services, Except Advertising, Insurance, Financial | 140 | 50.90 | 105,900 | 32.55 | 67,700 | 53.20 | 110,600 | 63.95 | 133,000 |
| 55 | Management of Companies and Enterprises | 41-4012 Sales Representatives, Wholesale and Manufacturing, Except Technical and | 160 | 45.25 | 94,100 | 31.10 | 64,700 | 39.85 | 82,900 | 51.50 | 107,100 |
| 55 | Management of Companies and Enterprises | 41-9099 Sales and Related Workers, All Other | 120 | 30.85 | 64,200 | 25.20 | 52,400 | 30.50 | 63,500 | 38.55 | 80,200 |
| 55 | Management of Companies and Enterprises | 43-0000 Office and Administrative Support Occupations | 3,920 | 27.35 | 56,900 | 20.90 | 43,400 | 25.45 | 52,900 | 32.40 | 67,400 |
| 55 | Management of Companies and Enterprises | 43-1011 First-Line Supervisors of Office and Administrative Support Workers | 370 | 39.85 | 82,900 | 31.20 | 64,900 | 38.30 | 79,700 | 47.30 | 98,400 |
| 55 | Management of Companies and Enterprises | 43-3011 Bill and Account Collectors | 100 | 24.55 | 51,100 | 21.20 | 44,000 | 23.95 | 49,800 | 28.40 | 59,100 |
| 55 | Management of Companies and Enterprises | 43-3021 Billing and Posting Clerks | 330 | 22.70 | 47,200 | 20.00 | 41,600 | 22.65 | 47,100 | 25.25 | 52,500 |
| 55 | Management of Companies and Enterprises | 43-3031 Bookkeeping, Accounting, and Auditing Clerks | 540 | 23.55 | 49,000 | 21.00 | 43,700 | 23.35 | 48,600 | 26.25 | 54,600 |
| 55 | Management of Companies and Enterprises | 43-3051 Payroll and Timekeeping Clerks | 100 | 23.45 | 48,800 | 18.10 | 37,700 | 22.15 | 46,100 | 28.35 | 59,000 |
| 55 | Management of Companies and Enterprises | 43-3061 Procurement Clerks | 90 | 26.95 | 56,100 | 23.35 | 48,600 | 26.90 | 55,900 | 30.60 | 63,700 |
| 55 | Management of Companies and Enterprises | 43-3099 Financial Clerks, All Other | | 26.40 | 54,900 | 19.55 | 40,600 | 27.05 | 56,300 | 31.65 | 65,800 |
| 55 | Management of Companies and Enterprises | 43-4041 Credit Authorizers, Checkers, and Clerks | 20 | 24.65 | 51,300 | 21.75 | 45,200 | 23.70 | 49,300 | 26.85 | 55,900 |
| 55 | Management of Companies and Enterprises | 43-4051 Customer Service Representatives | 680 | 23.85 | 49,600 | 18.00 | 37,400 | 22.65 | 47,100 | 28.90 | 60,100 |
| 55 | Management of Companies and Enterprises | 43-4071 File Clerks | 40 | 19.35 | 40,300 | 15.60 | 32,500 | 19.10 | 39,700 | 23.70 | 49,300 |
| 55 | Management of Companies and Enterprises | 43-4131 Loan Interviewers and Clerks | 50 | 23.20 | 48,200 | 18.60 | 38,700 | 23.20 | 48,300 | 28.25 | 58,800 |
| 55 | Management of Companies and Enterprises | 43-4151 Order Clerks | 30 | 26.35 | 54,800 | 25.00 | 52,000 | 27.25 | 56,600 | 29.40 | 61,100 |
| 55 | Management of Companies and Enterprises | 43-4161 Human Resources Assistants, Except Payroll and Timekeeping | 160 | 25.40 | 52,900 | 22.30 | 46,400 | 26.05 | 54,200 | 29.30 | 60,900 |
| 55 | Management of Companies and Enterprises | 43-4171 Receptionists and Information Clerks | 60 | 20.45 | 42,500 | 17.70 | 36,800 | 21.35 | 44,500 | 23.60 | 49,100 |
| 55 | Management of Companies and Enterprises | 43-4199 Information and Record Clerks, All Other | 60 | 24.10 | 50,100 | 20.55 | 42,700 | 23.20 | 48,200 | 27.45 | 57,100 |
| 55 | Management of Companies and Enterprises | 43-5061 Production, Planning, and Expediting Clerks | 120 | 29.25 | 60,800 | 23.30 | 48,400 | 29.70 | 61,800 | 35.00 | 72,800 |
| 55 | Management of Companies and Enterprises | 43-5071 Shipping, Receiving, and Inventory Clerks | 90 | 25.80 | 53,600 | 22.30 | 46,400 | 26.80 | 55,700 | 29.65 | 61,700 |
| 55 | Management of Companies and Enterprises | 43-6011 Executive Secretaries and Executive Administrative Assistants | 510 | 37.35 | 77,700 | 32.50 | 67,600 | 36.95 | 76,900 | 42.35 | 88,100 |
| 55 | Management of Companies and Enterprises | 43-6014 Secretaries and Administrative Assistants, Except Legal, Medical, and | 190 | 24.85 | 51,700 | 19.65 | 40,900 | 23.70 | 49,300 | 29.50 | 61,400 |
| 55 | Management of Companies and Enterprises | 43-9051 Mail Clerks and Mail Machine Operators, Except Postal Service | 20 | 18.65 | 38,800 | 15.95 | 33,200 | 18.65 | 38,800 | 22.10 | 45,900 |
| 55 | Management of Companies and Enterprises | 43-9061 Office Clerks, General | 170 | 24.35 | 50,600 | 17.65 | 36,700 | 23.35 | 48,600 | 31.20 | 64,900 |
| 55 | Management of Companies and Enterprises | 49-0000 Installation, Maintenance, and Repair Occupations | 190 | 31.65 | 65,800 | 20.95 | 43,600 | 26.75 | 55,700 | 40.55 | 84,400 |
| 55 | Management of Companies and Enterprises | 49-9071 Maintenance and Repair Workers, General | | 24.45 | 50,900 | 19.80 | 41,100 | 23.50 | 48,900 | 28.45 | 59,200 |
| 55 | Management of Companies and Enterprises | 51-0000 Production Occupations | | 33.50 | 69,600 | 27.95 | 58,100 | 33.15 | 68,900 | 38.55 | 80,200 |
| 55 | Management of Companies and Enterprises | 53-0000 Transportation and Material Moving Occupations | | 22.45 | 46,700 | 12.30 | 25,600 | 16.60 | 34,600 | 24.45 | 50,800 |
| 55 | Management of Companies and Enterprises | 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, | 40 | 44.70 | 92,900 | 31.35 | 65,200 | 43.00 | 89,400 | 60.15 | 125,100 |
| 55 | Management of Companies and Enterprises | 53-3058 Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | | 18.90 | 39,300 | 11.40 | 23,700 | 13.25 | 27,600 | 22.15 | 46,100 |
| 55 | Management of Companies and Enterprises | 53-7062 Laborers and Freight, Stock, and Material Movers, Hand | | 17.45 | 36,300 | 12.25 | 25,500 | 15.55 | 32,300 | 20.95 | 43,500 |
| 56 | Administrative and Support and Waste | 00-0000 Total all occupations | 56,900 | 21.85 | 45,400 | 12.05 | 25,100 | 15.60 | 32,400 | 25.10 | 52,200 |
| 56 | Administrative and Support and Waste | 11-0000 Management Occupations | 1,580 | 71.20 | 148,100 | 48.80 | 101,500 | 64.30 | 133,800 | 86.35 | 179,600 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | T | | | | | 25/1 | 25:1 | 50.1 | 50.1 | 55.1 | 75.1 |
|-----|--|----------------|--|-------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Ind | | Occ'l (SOC) | | Est'd | Mean (Avg.) | Mean (Avg.) | 25th Pctile. | 25th Pctile. | 50th Pctile. | 50th Pctile. | 75th Pctile. | 75th Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | ' ' | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 56 | Administrative and Support and Waste | | General and Operations Managers | 670 | 70.20 | 146,000 | 46.95 | 97,600 | 61.95 | 128,800 | 84.70 | 176,200 |
| 56 | Administrative and Support and Waste | | Marketing Managers | 0,0 | 72.80 | 151,500 | 66.15 | 137,600 | 72.45 | 150,700 | 78.90 | 164,100 |
| 56 | Administrative and Support and Waste | | Sales Managers | 160 | 79.50 | 165,300 | 52.40 | 109,000 | 76.20 | 158,500 | 95.70 | 199,100 |
| 56 | Administrative and Support and Waste | | Administrative Services and Facilities Managers | 180 | 53.80 | 111,900 | 38.20 | 79,500 | 47.85 | 99,600 | 61.55 | 128,000 |
| | Administrative and Support and Waste | | Computer and Information Systems Managers | 140 | 89.65 | 186,400 | 69.70 | 145,000 | 87.10 | 181,200 | 101.20 | 210,500 |
| | Management and Remediation Services | 111 3021 | | 1.0 | 03.02 | 100,.00 | 0,1,0 | 1.5,000 | 0,110 | 101,200 | 101.20 | 210,200 |
| 56 | Administrative and Support and Waste | 11-3031 | Financial Managers | 80 | 81.60 | 169,700 | 53.80 | 111,900 | 74.25 | 154,400 | 97.00 | 201,800 |
| " | Management and Remediation Services | | | | 0.1.0 | , | | ,- | , | , | | , |
| 56 | Administrative and Support and Waste | 11-3051 | Industrial Production Managers | | 65.75 | 136,700 | 48.20 | 100,300 | 61.35 | 127,600 | 73.40 | 152,700 |
| | Management and Remediation Services | 111 5051 | Industrial Freduction Managers | | 05175 | 150,700 | 10.20 | 100,500 | 01.55 | 127,000 | , 51.10 | 152,700 |
| | Administrative and Support and Waste | 11-3061 | Purchasing Managers | | 45.80 | 95,300 | 23.65 | 49,200 | 35.55 | 73,900 | 65.65 | 136,500 |
| " | Management and Remediation Services | | | | | , ,,,,,,,, | | , | | , | | , |
| 56 | Administrative and Support and Waste | 11-3071 | Transportation, Storage, and Distribution Managers | 50 | 63.30 | 131,700 | 50.00 | 104,100 | 56.55 | 117,600 | 63.90 | 132,900 |
| | Management and Remediation Services | 11 50/1 | Transportation, Storage, and Storage and Transagers | | 05.50 | 151,700 | 20.00 | 10.,100 | 50.55 | 117,000 | 05.50 | 152,700 |
| 56 | Administrative and Support and Waste | 11-3111 | Compensation and Benefits Managers | 10 | | | | | | | | |
| | Management and Remediation Services | | Componential Managers | 10 | | | | | | | | |
| | Administrative and Support and Waste | 11-3121 | Human Resources Managers | 20 | 93.70 | 194,900 | 69.10 | 143,700 | 90.15 | 187,600 | | |
| | Management and Remediation Services | 11 5121 | Training resources managers | 20 | 33.70 | 17.,700 | 0,110 | 1.5,700 | ,0,15 | 107,000 | | |
| 56 | Administrative and Support and Waste | 11-9021 | Construction Managers | | 69.80 | 145,100 | 61.05 | 126,900 | 73.10 | 152,100 | 84.40 | 175,600 |
| | Management and Remediation Services | 111,021 | Colon western Managers | | 03.00 | 1.0,100 | 01.00 | 120,700 | 75.10 | 102,100 | 00 | 1,5,000 |
| 56 | Administrative and Support and Waste | 11-9041 | Architectural and Engineering Managers | | 82.55 | 171,700 | 81.15 | 168,800 | 88.00 | 183,100 | 95.10 | 197,900 |
| 30 | Management and Remediation Services | 1117011 | Themcetalal and Engineering Managers | | 02.33 | 171,700 | 01.13 | 100,000 | 00.00 | 105,100 |)5.10 | 177,700 |
| 56 | Administrative and Support and Waste | 11-9111 | Medical and Health Services Managers | | 47.15 | 98,100 | 43.20 | 89,900 | 46.55 | 96,800 | 49.90 | 103,700 |
| | Management and Remediation Services | , | The distriction of the state of | | 1,115 | ,0,100 | 13.20 | 0,,,,, | .0.55 | ,0,000 | .,,,, | 105,700 |
| 56 | Administrative and Support and Waste | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation | 60 | 63.65 | 132,400 | 55.35 | 115,100 | 61.70 | 128,300 | 70.25 | 146,100 |
| | Management and Remediation Services | 111,110 | Managers, Except Gambling; and Managers, All Other | | 05.05 | 152,.00 | 55.55 | 110,100 | 011,70 | 120,500 | , 0.25 | 1.0,100 |
| 56 | Administrative and Support and Waste | 13-0000 | Business and Financial Operations Occupations | 2,930 | 42.10 | 87,600 | 29.65 | 61,700 | 38.75 | 80,600 | 50.35 | 104,700 |
| | Management and Remediation Services | 15 0000 | | 2,550 | .2.10 | 07,000 | 27.00 | 01,700 | 50.75 | 00,000 | 20.55 | 10.,700 |
| 56 | Administrative and Support and Waste | 13-1020 | Buyers and Purchasing Agents | | 43.50 | 90,400 | 34.85 | 72,500 | 39.55 | 82,300 | 55.50 | 115,400 |
| " | Management and Remediation Services | | , | | | , | | , =, | | , | | , |
| 56 | Administrative and Support and Waste | 13-1041 | Compliance Officers | 140 | 35.75 | 74,300 | 24.50 | 50,900 | 36.35 | 75,600 | 45.70 | 95,100 |
| | Management and Remediation Services | 15 10 11 | | 1.0 | 33.75 | , ,,,,,, | 2 | 20,200 | 50.55 | 72,000 | 15170 | ,,,,,,,, |
| 56 | Administrative and Support and Waste | 13-1051 | Cost Estimators | | 31.85 | 66,200 | 27.35 | 56,900 | 29.75 | 61,900 | 35.65 | 74,200 |
| " | Management and Remediation Services | | | | | , | | , | | , | | , .,= |
| 56 | Administrative and Support and Waste | 13-1071 | Human Resources Specialists | 460 | 30.95 | 64,400 | 19.75 | 41,000 | 26.95 | 56,000 | 36.80 | 76,500 |
| " | Management and Remediation Services | | 1 | | | .,, | | , | | , | | , |
| 56 | Administrative and Support and Waste | 13-1081 | Logisticians | 50 | 34.60 | 72,000 | 26.75 | 55,600 | 35.55 | 74,000 | 42.15 | 87,700 |
| | Management and Remediation Services | | | | | . , | | , | | . , | | , |
| 56 | Administrative and Support and Waste | 13-1111 | Management Analysts | 160 | 69.90 | 145,400 | 47.45 | 98,700 | 58.15 | 121,000 | 75.75 | 157,500 |
| | Management and Remediation Services | | , | | | ., | | , | | , | | , |
| 56 | Administrative and Support and Waste | 13-1121 | Meeting, Convention, and Event Planners | | 34.95 | 72,700 | 28.80 | 59,900 | 34.10 | 70,900 | 39.55 | 82,300 |
| | Management and Remediation Services | | | | | , , , | | , | | , | | |
| 56 | Administrative and Support and Waste | 13-1141 | Compensation, Benefits, and Job Analysis Specialists | 410 | | | | | | | | |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 13-1151 | Training and Development Specialists | 30 | 36.30 | 75,500 | 29.30 | 60,900 | 35.10 | 73,000 | 43.85 | 91,200 |
| | Management and Remediation Services | | | | | • | | | | | | |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
|----------|---|---------|---|-------|--------|-------------|---------|---------|---------|---------|---------|---------|
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 56 | Administrative and Support and Waste | 13-1161 | Market Research Analysts and Marketing Specialists | 90 | 34.65 | 72,000 | 21.90 | 45,600 | 30.25 | 62,900 | 41.25 | 85,800 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 13-2011 | Accountants and Auditors | 400 | 42.80 | 89,000 | 34.05 | 70,900 | 40.40 | 84,100 | 49.30 | 102,500 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 13-2041 | Credit Analysts | 50 | 41.85 | 87,100 | 34.80 | 72,400 | 39.05 | 81,200 | 45.60 | 94,900 |
| 56 | Administrative and Support and Waste | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial | 80 | 38.35 | 79,800 | 27.40 | 57,000 | 32.20 | 67,000 | 41.75 | 86,900 |
| 5.0 | Management and Remediation Services | 15 0000 | Specialists, All Other | 1,790 | 40.05 | 102.000 | 24.15 | 71 100 | 47.50 | 00.000 | (2.65 | 120 200 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 15-0000 | Computer and Mathematical Occupations | 1,/90 | 49.05 | 102,000 | 34.15 | 71,100 | 47.50 | 98,800 | 62.65 | 130,300 |
| 56 | Administrative and Support and Waste | 15 1211 | Computer Systems Analysts | 600 | 53.85 | 112,000 | 41.80 | 86,900 | 51.80 | 107,700 | 65.05 | 135,300 |
| 36 | Management and Remediation Services | 13-1211 | Computer Systems Analysis | 600 | 33.83 | 112,000 | 41.80 | 80,900 | 31.80 | 107,700 | 65.05 | 133,300 |
| 56 | Administrative and Support and Waste | 15 1221 | Computer Network Support Specialists | 60 | 37.50 | 78,000 | 25.80 | 53,700 | 34.70 | 72,200 | 41.90 | 87,200 |
| 30 | Management and Remediation Services | 13-1231 | Computer Network Support Specialists | 00 | 37.30 | 78,000 | 23.80 | 33,700 | 34.70 | 72,200 | 41.90 | 67,200 |
| 56 | Administrative and Support and Waste | 15-1232 | Computer User Support Specialists | 220 | 30.20 | 62,800 | 24.30 | 50,500 | 28.90 | 60,100 | 35.15 | 73,100 |
| 30 | Management and Remediation Services | 13-1232 | Computer oser support speciansis | 220 | 30.20 | 02,000 | 24.30 | 50,500 | 20.70 | 00,100 | 33.13 | 75,100 |
| 56 | Administrative and Support and Waste | 15-1241 | Computer Network Architects | 80 | 52.35 | 108,900 | 38.40 | 79,900 | 50.80 | 105,600 | 63.80 | 132,700 |
| | Management and Remediation Services | 13 1211 | Computer Notwork Phoneson | | 32.33 | 100,700 | 30.10 | 75,500 | 30.00 | 105,000 | 05.00 | 132,700 |
| 56 | Administrative and Support and Waste | 15-1244 | Network and Computer Systems Administrators | | 50.35 | 104,700 | 32.85 | 68,300 | 46.85 | 97,400 | 62.85 | 130,700 |
| | Management and Remediation Services | | | | | , , , , , , | | | | , | | / |
| 56 | Administrative and Support and Waste | 15-1245 | Database Administrators and Architects | 80 | 56.30 | 117,100 | 46.45 | 96,600 | 58.30 | 121,200 | 67.75 | 140,900 |
| | Management and Remediation Services | | | | | | | | | | | ŕ |
| 56 | Administrative and Support and Waste Management and Remediation Services | 15-1251 | Computer Programmers | 60 | 67.80 | 141,100 | 44.15 | 91,800 | 52.00 | 108,100 | 71.55 | 148,900 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 15-1256 | Software Developers and Software Quality Assurance Analysts and Testers | 220 | 56.30 | 117,100 | 45.20 | 94,000 | 56.60 | 117,700 | 66.70 | 138,800 |
| 5.0 | | 15 1257 | W.h. Develop on and Divided Letenford Devianous | 80 | 49.20 | 102,300 | 35.80 | 74.500 | 45.70 | 95,100 | ((15 | 138,200 |
| 56 | Administrative and Support and Waste Management and Remediation Services | | Web Developers and Digital Interface Designers | | | Í | | 74,500 | | | 66.45 | , |
| 56 | Administrative and Support and Waste | 15-1299 | Computer Occupations, All Other | 130 | 30.40 | 63,300 | 11.00 | 22,900 | 23.40 | 48,600 | 41.80 | 87,000 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 15-2031 | Operations Research Analysts | | 41.40 | 86,100 | 28.75 | 59,900 | 42.35 | 88,100 | 53.95 | 112,200 |
| <u> </u> | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 17-0000 | Architecture and Engineering Occupations | 350 | 43.00 | 89,400 | 30.00 | 62,500 | 38.80 | 80,700 | 56.50 | 117,500 |
| 56 | Administrative and Support and Waste | 17-2071 | Electrical Engineers | | 51.30 | 106,700 | 43.10 | 89,700 | 47.80 | 99,400 | 59.20 | 123,100 |
| | Management and Remediation Services | | | | | , | | / | | , | | -, -, |
| 56 | Administrative and Support and Waste | 17-2081 | Environmental Engineers | | 55.95 | 116,300 | 53.45 | 111,200 | 57.00 | 118,600 | 60.60 | 126,000 |
| | Management and Remediation Services | | _ | | | | | | | | | |
| 56 | Administrative and Support and Waste | 17-2112 | Industrial Engineers | 10 | 59.10 | 122,900 | 51.05 | 106,200 | 57.60 | 119,800 | 63.75 | 132,600 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 17-2199 | Engineers, All Other | | 60.40 | 125,700 | 52.15 | 108,400 | 62.40 | 129,800 | 73.25 | 152,400 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 17-3023 | Electrical and Electronic Engineering Technologists and Technicians | | 30.25 | 62,900 | 26.80 | 55,700 | 30.10 | 62,600 | 34.40 | 71,600 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 17-3098 | Calibration and Engineering Technologists and Technicians, Except Drafters, All Other | 30 | | | | | | | | |
| | ivianagement and remediation services | 1 | An One | l | | | | | | | | |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
|-----|---|---------|--|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 56 | Administrative and Support and Waste | 19-0000 | Life, Physical, and Social Science Occupations | | 31.50 | 65,500 | 16.95 | 35,200 | 27.70 | 57,600 | 42.80 | 89,100 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 19-4031 | Chemical Technicians | 20 | 23.50 | 48,900 | 18.90 | 39,300 | 23.10 | 48,100 | 27.60 | 57,400 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 19-5011 | Occupational Health and Safety Specialists | | 55.50 | 115,400 | 37.65 | 78,300 | 64.75 | 134,600 | 72.25 | 150,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 23-0000 | Legal Occupations | | 56.90 | 118,400 | 34.75 | 72,300 | 38.55 | 80,200 | 80.10 | 166,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 310 | 34.35 | 71,400 | 25.80 | 53,600 | 30.90 | 64,300 | 42.90 | 89,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 27-1024 | Graphic Designers | 80 | 33.45 | 69,500 | 25.05 | 52,100 | 30.50 | 63,400 | 40.85 | 85,000 |
| 56 | Administrative and Support and Waste | 27-3031 | Public Relations Specialists | | 43.25 | 89,900 | 27.35 | 56,900 | 30.35 | 63,200 | 67.35 | 140,100 |
| 56 | Management and Remediation Services Administrative and Support and Waste | 27-3042 | Technical Writers | | 32.55 | 67,700 | 26.20 | 54,500 | 29.95 | 62,300 | 39.50 | 82,100 |
| 56 | Management and Remediation Services Administrative and Support and Waste | 27-3043 | Writers and Authors | 10 | 37.70 | 78,400 | 23.35 | 48,500 | 34.65 | 72,000 | 53.45 | 111,200 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 29-0000 | Healthcare Practitioners and Technical Occupations | | 40.60 | 84,400 | 28.15 | 58,500 | 36.10 | 75,100 | 49.50 | 103,000 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 29-1123 | Physical Therapists | | 49.65 | 103,200 | 49.85 | 103,700 | 55.25 | 114,900 | 60.00 | 124,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 29-1141 | Registered Nurses | | 37.65 | 78,300 | 29.65 | 61,700 | 36.75 | 76,400 | 45.40 | 94,500 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 31-0000 | Healthcare Support Occupations | | 15.95 | 33,200 | 12.20 | 25,400 | 15.10 | 31,400 | 18.55 | 38,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 33-0000 | Protective Service Occupations | 10,280 | 15.15 | 31,500 | 12.00 | 25,000 | 13.40 | 27,900 | 15.60 | 32,400 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 33-1090 | Miscellaneous First-Line Supervisors, Protective Service Workers | 520 | 20.80 | 43,300 | 16.45 | 34,300 | 19.20 | 39,900 | 26.00 | 54,100 |
| 56 | Administrative and Support and Waste | 33-9032 | Security Guards | 9,460 | 14.55 | 30,300 | 11.90 | 24,800 | 13.15 | 27,300 | 15.15 | 31,500 |
| - | Management and Remediation Services | 25.0000 | F 10 2 10 2 10 2 | 100 | 4405 | 20.000 | 12.20 | 27.200 | 11.50 | 20.400 | 45.25 | 26.400 |
| | Administrative and Support and Waste Management and Remediation Services | | Food Preparation and Serving Related Occupations | 190 | 14.85 | 30,900 | 12.20 | 25,300 | 14.60 | 30,400 | 17.35 | 36,100 |
| 56 | Administrative and Support and Waste Management and Remediation Services | | Food Preparation Workers | 60 | 16.35 | 34,000 | 14.75 | 30,700 | 17.05 | 35,500 | 18.65 | 38,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 8,070 | 16.15 | 33,600 | 11.90 | 24,800 | 14.80 | 30,700 | 18.20 | 37,900 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | | 23.30 | 48,400 | 14.80 | 30,800 | 19.35 | 40,200 | 31.80 | 66,200 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 37-1012 | First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | | 34.05 | 70,800 | 29.60 | 61,500 | 35.95 | 74,800 | 39.70 | 82,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 5,270 | 13.95 | 29,000 | 11.65 | 24,300 | 12.85 | 26,700 | 16.30 | 33,900 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 37-3011 | Landscaping and Groundskeeping Workers | 1,170 | 17.30 | 35,900 | 15.55 | 32,300 | 17.10 | 35,600 | 18.70 | 38,900 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
|----------|---|----------|--|-------|--------|----------------|---------|---------|---------|---------------|---------|---------|
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 56 | Administrative and Support and Waste | 39-0000 | Personal Care and Service Occupations | | 14.95 | 31,100 | 12.65 | 26,300 | 14.50 | 30,100 | 17.10 | 35,600 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 41-0000 | Sales and Related Occupations | 3,140 | 25.55 | 53,100 | 12.60 | 26,200 | 21.10 | 43,900 | 32.05 | 66,700 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 41-1012 | First-Line Supervisors of Non-Retail Sales Workers | 210 | 40.95 | 85,200 | 27.85 | 57,900 | 33.35 | 69,400 | 58.05 | 120,800 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 41-2031 | Retail Salespersons | | 11.35 | 23,600 | 11.00 | 22,900 | 11.00 | 22,900 | 11.00 | 22,900 |
| | Management and Remediation Services | ļ | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 41-3041 | Travel Agents | 410 | 27.20 | 56,500 | 18.10 | 37,600 | 26.30 | 54,700 | 33.55 | 69,800 |
| | Management and Remediation Services | 44.2004 | | 0.60 | 22.55 | 6 2 000 | 22.00 | 45.600 | 20.75 | 50.000 | 20.25 | 04.500 |
| 56 | Administrative and Support and Waste | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 960 | 32.65 | 67,900 | 22.90 | 47,600 | 28.75 | 59,800 | 39.25 | 81,700 |
| | Management and Remediation Services | 41 4012 | Services, and Travel | 210 | 24.75 | 51 500 | 11.70 | 24 200 | 1405 | 20.200 | 25.40 | 72.600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 210 | 24.75 | 51,500 | 11.70 | 24,300 | 14.05 | 29,300 | 35.40 | 73,600 |
| 56 | Administrative and Support and Waste | 41-9041 | Telemarketers | 880 | 17.05 | 35,500 | 11.85 | 24,700 | 13.50 | 28,100 | 18.75 | 39,000 |
| 36 | Management and Remediation Services | 41-9041 | leiemarketers | 880 | 17.03 | 33,300 | 11.83 | 24,700 | 13.30 | 28,100 | 18.73 | 39,000 |
| 56 | Administrative and Support and Waste | 41-9099 | Sales and Related Workers, All Other | 140 | 26.15 | 54,400 | 20.10 | 41,800 | 25.60 | 53,300 | 33.45 | 69,600 |
| 30 | Management and Remediation Services | 41-9099 | Sales and Related Workers, All Other | 140 | 20.13 | 34,400 | 20.10 | 41,000 | 25.00 | 33,300 | 33.43 | 09,000 |
| 56 | Administrative and Support and Waste | 43-0000 | Office and Administrative Support Occupations | 8,820 | 20.20 | 42,000 | 14.25 | 29,700 | 18.90 | 39,400 | 24.40 | 50,800 |
| 1 30 | Management and Remediation Services | 43-0000 | office and Administrative Support Occupations | 0,020 | 20.20 | 42,000 | 14.23 | 27,700 | 10.50 | 37,400 | 24.40 | 50,000 |
| 56 | Administrative and Support and Waste | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 630 | 31.35 | 65,200 | 22.85 | 47,500 | 30.25 | 62,900 | 37.60 | 78,200 |
| | Management and Remediation Services | 13 1011 | Support House of Canada and Familia and Canada | 050 | 31.33 | 05,200 | 22.03 | 17,500 | 30.23 | 02,700 | 37.00 | 70,200 |
| 56 | Administrative and Support and Waste | 43-2011 | Switchboard Operators, Including Answering Service | 20 | 23.75 | 49,400 | 20.50 | 42,600 | 24.30 | 50,500 | 28.15 | 58,600 |
| " | Management and Remediation Services | | | | | .,, | | , | | | | , |
| 56 | Administrative and Support and Waste | 43-3011 | Bill and Account Collectors | | 21.55 | 44,800 | 14.65 | 30,500 | 20.15 | 41,900 | 27.45 | 57,100 |
| | Management and Remediation Services | | | | | , | | * | | | | · |
| 56 | Administrative and Support and Waste | 43-3021 | Billing and Posting Clerks | 260 | 21.10 | 43,800 | 16.10 | 33,500 | 18.60 | 38,700 | 24.25 | 50,400 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 820 | 22.85 | 47,500 | 18.45 | 38,400 | 22.40 | 46,600 | 27.30 | 56,800 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 43-3051 | Payroll and Timekeeping Clerks | 20 | 24.15 | 50,200 | 20.60 | 42,800 | 23.25 | 48,300 | 27.60 | 57,400 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 43-3061 | Procurement Clerks | 20 | 21.25 | 44,200 | 17.20 | 35,800 | 19.60 | 40,700 | 26.40 | 54,900 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 43-4051 | Customer Service Representatives | 2,100 | 18.80 | 39,200 | 14.75 | 30,700 | 18.60 | 38,700 | 22.75 | 47,300 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 43-4071 | File Clerks | 30 | 21.05 | 43,800 | 13.00 | 27,000 | 15.20 | 31,700 | 29.65 | 61,700 |
| | Management and Remediation Services | ļ | | | | | | | | | | |
| 56 | Administrative and Support and Waste | 43-4151 | Order Clerks | | 21.10 | 43,900 | 14.25 | 29,600 | 20.55 | 42,700 | 24.50 | 50,900 |
| <u> </u> | Management and Remediation Services | 12 11 21 | T. D. A. S. C. D. H. 177 1 | | 22.55 | 45.000 | 40.5 | 20.000 | 22.5 | 45.000 | 265 | |
| 56 | Administrative and Support and Waste | 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | 140 | 23.00 | 47,800 | 19.20 | 39,900 | 22.70 | 47,300 | 26.20 | 54,500 |
| | Management and Remediation Services | 42 417: | | 210 | 1605 | 22.000 | 12.45 | 20.000 | 15.35 | 22.000 | 10.45 | 20.400 |
| 56 | Administrative and Support and Waste | 43-4171 | Receptionists and Information Clerks | 310 | 16.25 | 33,800 | 13.45 | 28,000 | 15.35 | 32,000 | 18.45 | 38,400 |
| | Management and Remediation Services | 42 4100 | T.C I.D. I.C.I.I. All O.I. | | | | | | | | | |
| 56 | Administrative and Support and Waste | 43-4199 | Information and Record Clerks, All Other | 80 | | | | | | | | |
| | Management and Remediation Services | | | | | | | | | | | |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
|-----|---|---------|---|-------|--------|--------|---------|---------|---------|---------|---------|---------|
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 56 | Administrative and Support and Waste | 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | 70 | 25.90 | 53,900 | 19.35 | 40,200 | 24.50 | 51,000 | 32.45 | 67,500 |
| | Management and Remediation Services | | | | | | | | | | | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-5061 | Production, Planning, and Expediting Clerks | 180 | 21.55 | 44,800 | 16.75 | 34,800 | 21.40 | 44,500 | 26.95 | 56,000 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-5071 | Shipping, Receiving, and Inventory Clerks | 180 | 17.85 | 37,100 | 14.20 | 29,600 | 16.85 | 35,000 | 19.60 | 40,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-5111 | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 30 | 19.90 | 41,400 | 15.60 | 32,400 | 18.65 | 38,800 | 23.35 | 48,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-6011 | Executive Secretaries and Executive Administrative Assistants | 180 | 27.80 | 57,800 | 22.25 | 46,200 | 25.25 | 52,500 | 34.55 | 71,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-6013 | Medical Secretaries and Administrative Assistants | | 23.85 | 49,600 | 17.15 | 35,700 | 18.70 | 38,900 | 22.05 | 45,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 900 | 22.20 | 46,200 | 18.10 | 37,700 | 21.85 | 45,400 | 25.90 | 53,900 |
| 56 | Administrative and Support and Waste | 43-9021 | Data Entry Keyers | 280 | 15.15 | 31,500 | 11.70 | 24,400 | 13.00 | 27,100 | 17.75 | 36,900 |
| 56 | Management and Remediation Services Administrative and Support and Waste | 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service | | 17.65 | 36,700 | 14.30 | 29,800 | 16.85 | 35,100 | 19.65 | 40,800 |
| | Management and Remediation Services | | | | | | | | | | | |
| | Administrative and Support and Waste Management and Remediation Services | 43-9061 | Office Clerks, General | 1,600 | 14.70 | 30,600 | 11.40 | 23,700 | 12.05 | 25,100 | 17.60 | 36,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-9071 | Office Machine Operators, Except Computer | 40 | 16.25 | 33,800 | 12.60 | 26,300 | 14.90 | 31,000 | 18.00 | 37,400 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 43-9199 | Office and Administrative Support Workers, All Other | 20 | 15.30 | 31,800 | 11.10 | 23,100 | 12.60 | 26,200 | 15.60 | 32,400 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 47-0000 | Construction and Extraction Occupations | 1,270 | 28.70 | 59,700 | 21.35 | 44,400 | 27.15 | 56,500 | 34.25 | 71,200 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | | 43.70 | 90,900 | 34.80 | 72,400 | 44.05 | 91,600 | 52.10 | 108,400 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 47-2061 | Construction Laborers | | 27.90 | 58,000 | 22.40 | 46,600 | 27.40 | 57,000 | 32.60 | 67,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 47-2111 | Electricians | | 30.35 | 63,100 | 26.95 | 56,100 | 29.35 | 61,000 | 33.30 | 69,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 47-4041 | Hazardous Materials Removal Workers | | 44.25 | 92,100 | 39.45 | 82,100 | 44.95 | 93,500 | 52.30 | 108,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-0000 | Installation, Maintenance, and Repair Occupations | 1,450 | 27.20 | 56,600 | 18.00 | 37,500 | 26.20 | 54,500 | 34.80 | 72,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | | 39.40 | 81,900 | 28.55 | 59,400 | 36.15 | 75,200 | 50.15 | 104,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-2011 | Computer, Automated Teller, and Office Machine Repairers | 20 | 29.40 | 61,100 | 23.35 | 48,600 | 29.90 | 62,100 | 36.70 | 76,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-2098 | Security and Fire Alarm Systems Installers | 390 | 33.10 | 68,800 | 27.85 | 58,000 | 33.00 | 68,600 | 38.30 | 79,700 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists | 110 | 21.90 | 45,600 | 16.60 | 34,500 | 21.65 | 45,100 | 26.80 | 55,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-9041 | Industrial Machinery Mechanics | 70 | 31.40 | 65,300 | 25.65 | 53,400 | 31.60 | 65,700 | 37.20 | 77,400 |

*See Footnotes on Page 50

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
|-----|---|---------|--|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-9071 | Maintenance and Repair Workers, General | | 19.55 | 40,700 | 14.55 | 30,300 | 17.60 | 36,600 | 22.20 | 46,200 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 49-9099 | Installation, Maintenance, and Repair Workers, All Other | | 25.50 | 53,100 | 17.85 | 37,200 | 22.80 | 47,400 | 33.35 | 69,400 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-0000 | Production Occupations | 1,780 | 16.00 | 33,300 | 11.75 | 24,500 | 13.70 | 28,500 | 17.95 | 37,400 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-1011 | First-Line Supervisors of Production and Operating Workers | 30 | 33.90 | 70,500 | 23.10 | 48,000 | 31.10 | 64,700 | 39.70 | 82,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-2090 | Miscellaneous Assemblers and Fabricators | 190 | 14.35 | 29,800 | 12.15 | 25,300 | 13.60 | 28,300 | 15.20 | 31,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-4121 | Welders, Cutters, Solderers, and Brazers | | 23.35 | 48,500 | 20.90 | 43,500 | 23.60 | 49,000 | 26.95 | 56,000 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-9023 | Mixing and Blending Machine Setters, Operators, and Tenders | 50 | 18.95 | 39,400 | 15.95 | 33,200 | 18.50 | 38,500 | 22.05 | 45,900 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 110 | 19.65 | 40,900 | 14.20 | 29,500 | 17.70 | 36,800 | 23.45 | 48,800 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-9111 | Packaging and Filling Machine Operators and Tenders | 590 | 13.65 | 28,400 | 11.60 | 24,100 | 12.40 | 25,800 | 14.65 | 30,500 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 51-9199 | Production Workers, All Other | | 13.15 | 27,300 | 11.25 | 23,400 | 11.85 | 24,600 | 13.95 | 29,000 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-0000 | Transportation and Material Moving Occupations | 12,980 | 15.10 | 31,400 | 11.45 | 23,800 | 12.40 | 25,800 | 15.95 | 33,200 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors | 160 | 38.55 | 80,200 | 26.35 | 54,800 | 40.50 | 84,200 | 50.15 | 104,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-3031 | Driver/Sales Workers | 20 | | | | | | | | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 950 | 25.90 | 53,900 | 20.65 | 43,000 | 25.75 | 53,600 | 30.80 | 64,100 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-3033 | Light Truck Drivers | 110 | 19.85 | 41,300 | 14.30 | 29,800 | 21.55 | 44,800 | 24.20 | 50,300 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-7051 | Industrial Truck and Tractor Operators | 690 | 16.35 | 34,000 | 13.60 | 28,300 | 15.05 | 31,300 | 17.90 | 37,200 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-7061 | Cleaners of Vehicles and Equipment | 130 | 14.80 | 30,800 | 12.20 | 25,400 | 13.80 | 28,700 | 15.20 | 31,600 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 6,620 | 13.55 | 28,200 | 11.35 | 23,600 | 12.05 | 25,000 | 14.00 | 29,100 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-7063 | Machine Feeders and Offbearers | | 14.35 | 29,800 | 12.30 | 25,500 | 13.75 | 28,600 | 15.45 | 32,100 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-7064 | Packers and Packagers, Hand | 3,190 | 13.70 | 28,500 | 11.35 | 23,600 | 12.10 | 25,200 | 15.40 | 32,000 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 53-7065 | Stockers and Order Fillers | 830 | 14.35 | 29,800 | 11.00 | 22,900 | 11.80 | 24,600 | 14.40 | 30,000 |
| 61 | Educational Services | 00-0000 | Total all occupations | 81,700 | 31.90 | 66,400 | 18.30 | 38,100 | 29.00 | 60,300 | 40.60 | 84,500 |
| 61 | Educational Services | 11-0000 | Management Occupations | 3,430 | 65.15 | 135,500 | 52.35 | 108,900 | 63.75 | 132,600 | 76.55 | 159,300 |
| 61 | Educational Services | 11-1021 | General and Operations Managers | 70 | 89.80 | 186,800 | 67.25 | 139,900 | 76.75 | 159,600 | | |
| 61 | Educational Services | 11-2021 | Marketing Managers | 20 | 67.00 | 139,400 | 54.60 | 113,600 | 63.60 | 132,300 | 78.80 | 163,900 |
| 61 | Educational Services | 11-2030 | Public Relations and Fundraising Managers | 80 | 66.30 | 137,900 | 50.05 | 104,100 | 58.05 | 120,700 | 77.75 | 161,700 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| _ | T | 1 | I | 1 | | | | | | | | |
|-----|--|---------|--|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 61 | Educational Services | 11-3010 | Administrative Services and Facilities Managers | 310 | 59.00 | 122,700 | 43.45 | 90,300 | 58.15 | 120,900 | 71.90 | 149,600 |
| 61 | Educational Services | 11-3021 | Computer and Information Systems Managers | 30 | 79.75 | 165,900 | 56.75 | 118,000 | 73.20 | 152,300 | 92.85 | 193,100 |
| 61 | Educational Services | 11-3031 | Financial Managers | 90 | 93.40 | 194,300 | 60.25 | 125,300 | 85.15 | 177,100 | | |
| 61 | Educational Services | | Human Resources Managers | 40 | 71.45 | 148,600 | 56.10 | 116,700 | 69.15 | 143,900 | 80.60 | 167,600 |
| 61 | Educational Services | 11-9032 | Education Administrators, Kindergarten through Secondary | 2,110 | | 132,000 | | 113,300 | | 134,600 | | 157,100 |
| 61 | Educational Services | 11-9033 | Education Administrators, Postsecondary | 430 | 68.20 | 141,800 | 46.30 | 96,300 | 60.70 | 126,300 | 80.35 | 167,100 |
| 61 | Educational Services | 11-9039 | Education Administrators, All Other | 40 | 55.30 | 115,100 | 41.75 | 86,800 | 50.80 | 105,700 | 71.80 | 149,400 |
| 61 | Educational Services | 11-9051 | Food Service Managers | 10 | 46.50 | 96,700 | 35.70 | 74,300 | 47.70 | 99,200 | 58.20 | 121,100 |
| 61 | Educational Services | 11-9151 | Social and Community Service Managers | | 60.00 | 124,800 | 52.45 | 109,100 | 62.00 | 128,900 | 69.45 | 144,500 |
| 61 | Educational Services | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation | 50 | 65.50 | 136,200 | 49.25 | 102,500 | 58.00 | 120,700 | 70.95 | 147,600 |
| | | | Managers, Except Gambling; and Managers, All Other | | | | | | | | | |
| 61 | Educational Services | 13-0000 | Business and Financial Operations Occupations | 1,490 | 35.45 | 73,700 | 27.50 | 57,200 | 33.15 | 68,900 | 41.65 | 86,600 |
| 61 | Educational Services | 13-1020 | Buyers and Purchasing Agents | 30 | 36.10 | 75,100 | 28.65 | 59,600 | 35.35 | 73,500 | 42.05 | 87,500 |
| 61 | Educational Services | 13-1041 | Compliance Officers | 20 | 37.00 | 76,900 | 29.30 | 60,900 | 39.45 | 82,100 | 46.45 | 96,600 |
| 61 | Educational Services | | Human Resources Specialists | 210 | 33.25 | 69,200 | 24.80 | 51,600 | 29.55 | 61,500 | 38.30 | 79,600 |
| 61 | Educational Services | | Management Analysts | | 56.00 | 116,500 | 39.90 | 83,000 | 49.25 | 102,400 | 65.80 | 136,900 |
| 61 | Educational Services | | Fundraisers | 70 | 33.90 | 70,500 | 28.20 | 58,600 | 31.95 | 66,500 | 39.40 | 81,900 |
| 61 | Educational Services | | Training and Development Specialists | 160 | 33.80 | 70,300 | 14.05 | 29,200 | 35.70 | 74,200 | 48.35 | 100,500 |
| 61 | Educational Services | | Market Research Analysts and Marketing Specialists | 30 | 41.50 | 86,300 | 29.55 | 61,500 | 40.60 | 84,500 | 48.55 | 101,000 |
| 61 | Educational Services | | Project Management Specialists and Business Operations Specialists, All | 540 | 33.35 | 69,400 | 28.15 | 58,600 | 31.50 | 65,500 | 37.80 | 78,600 |
| " | Baucanonai Services | 15 1170 | Other | | 55.55 | 05,.00 | 20.10 | 20,000 | 51.50 | 00,000 | 27.00 | , 0,000 |
| 61 | Educational Services | 13-2011 | | | 40.70 | 84,700 | 30.95 | 64,400 | 39.20 | 81,600 | 48.95 | 101,800 |
| 61 | Educational Services | | Credit Counselors | 30 | 27.10 | 56,300 | 21.45 | 44,600 | 23.60 | 49,100 | 27.65 | 57,500 |
| 61 | Educational Services | | Financial and Investment Analysts, Financial Risk Specialists, and Financial | 140 | 34.80 | 72,400 | 25.95 | 53,900 | 34.20 | 71,100 | 41.65 | 86,600 |
| 01 | Educational Services | 13 2070 | Specialists, All Other | 110 | 31.00 | 72,100 | 23.73 | 33,700 | 31.20 | 71,100 | 11.05 | 00,000 |
| 61 | Educational Services | 15-0000 | Computer and Mathematical Occupations | 870 | 34.40 | 71,600 | 21.90 | 45,500 | 31.70 | 66,000 | 45.15 | 93,900 |
| 61 | Educational Services | | Computer Systems Analysts | 070 | 54.20 | 112,800 | 43.00 | 89,400 | 48.55 | 100,900 | 59.70 | 124,200 |
| 61 | Educational Services Educational Services | | Computer Network Support Specialists | 20 | 39.25 | 81,700 | 33.30 | 69,300 | 41.70 | 86,800 | 46.65 | 97,100 |
| 61 | Educational Services Educational Services | | Computer User Support Specialists | 420 | 24.90 | 51,800 | 12.50 | 26,000 | 25.85 | 53,800 | 32.10 | 66,800 |
| 61 | Educational Services | | Network and Computer Systems Administrators | 200 | 44.20 | 91,900 | 32.00 | 66,500 | 43.45 | 90,400 | 52.70 | 109,600 |
| 61 | Educational Services Educational Services | | Computer Programmers | 200 | 53.25 | 110,800 | 39.65 | 82,500 | 54.45 | 113,200 | 64.60 | 134,400 |
| 61 | Educational Services Educational Services | | Web Developers and Digital Interface Designers | 30 | 38.00 | 79,100 | 33.05 | 68,800 | 37.45 | 77,900 | 43.30 | 90,100 |
| 61 | Educational Services Educational Services | | Computer Occupations, All Other | 90 | 33.65 | 70,000 | 18.00 | 37,400 | 27.30 | 56,800 | 42.95 | 89,400 |
| 61 | Educational Services Educational Services | | Life, Physical, and Social Science Occupations | 390 | 40.05 | 83,300 | 31.20 | 64,900 | 39.95 | 83,100 | 48.55 | 101,000 |
| 61 | Educational Services Educational Services | | Clinical, Counseling, and School Psychologists | 370 | 40.35 | 83,900 | 31.60 | 65,700 | 40.25 | 83,700 | 48.65 | 101,000 |
| 61 | Educational Services Educational Services | | Occupational Health and Safety Specialists | 370 | 43.45 | 90,300 | 34.35 | 71,500 | 40.25 | 85,000 | 54.15 | 112,700 |
| 61 | Educational Services Educational Services | | Community and Social Service Occupations | 2,160 | 35.45 | 73,800 | 27.60 | 57,400 | 33.55 | 69,800 | 43.30 | 90,000 |
| 61 | Educational Services Educational Services | 21-1012 | 1 | 1,230 | 36.10 | 75,100 | 28.00 | 58,200 | 33.80 | 70,300 | 44.25 | 92,000 |
| 61 | Educational Services Educational Services | 21-1012 | | 370 | 33.70 | 70,100 | 26.60 | 55,300 | 32.15 | 66,800 | 39.55 | 82,300 |
| | Educational Services Educational Services | | Child, Family, and School Social Workers | 450 | 38.45 | 80,000 | 30.05 | 62,500 | 38.10 | 79,200 | | 96,700 |
| 61 | | | | | | | | | | | 46.50 | |
| 61 | Educational Services | | Community and Social Service Specialists, All Other | 100 | 21.70 | 45,100 | 16.10 | 33,500 | 19.25 | 40,100 | 27.80 | 57,900 |
| 61 | Educational Services | | Legal Occupations | 20 | 82.40 | 171,400 | 47.85 | 99,500 | 78.70 | 163,700 | 99.50 | 207,000 |
| 61 | Educational Services | | Lawyers | 10 | 96.55 | 200,800 | 72.85 | 151,600 | 87.65 | 182,300 | 40.60 | 04.500 |
| 61 | Educational Services | | Educational Instruction and Library Occupations | 54,230 | 31.65 | 65,800 | 18.80 | 39,100 | 29.60 | 61,500 | 40.60 | 84,500 |
| 61 | Educational Services | | Business Teachers, Postsecondary | 630 | | 06.200 | | (2.200 | | 05.200 | | 110.000 |
| 61 | Educational Services | | Computer Science Teachers, Postsecondary | 200 | | 96,300 | | 63,200 | | 85,300 | | 118,200 |
| 61 | Educational Services | 25-1022 | Mathematical Science Teachers, Postsecondary | 180 | | | | | | | | |

*See Footnotes on Page 50

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|--|---|-------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 61 | Educational Services | 25-1032 Engineering Teachers, Postsecondary | 50 | | | | | | | | |
| 61 | Educational Services | 25-1042 Biological Science Teachers, Postsecondary | 320 | | | | | | | | |
| 61 | Educational Services | 25-1052 Chemistry Teachers, Postsecondary | 120 | | | | | | | | |
| 61 | Educational Services | 25-1054 Physics Teachers, Postsecondary | 60 | | | | | | | | |
| 61 | Educational Services | 25-1061 Anthropology and Archeology Teachers, Postsecondary | 30 | | | | | | | | |
| 61 | Educational Services | 25-1062 Area, Ethnic, and Cultural Studies Teachers, Postsecondary | 60 | | | | | | | | |
| 61 | Educational Services | 25-1063 Economics Teachers, Postsecondary | 50 | | | | | | | | |
| 61 | Educational Services | 25-1065 Political Science Teachers, Postsecondary | 60 | | | | | | | | |
| 61 | Educational Services | 25-1066 Psychology Teachers, Postsecondary | 330 | | | | | | | | |
| 61 | Educational Services | 25-1067 Sociology Teachers, Postsecondary | 140 | | | | | | | | |
| 61 | Educational Services | 25-1071 Health Specialties Teachers, Postsecondary | 480 | | | | | | | | |
| 61 | Educational Services | 25-1072 Nursing Instructors and Teachers, Postsecondary | 470 | | 91,300 | | 74,500 | | 89,000 | | 104,600 |
| 61 | Educational Services | 25-1081 Education Teachers, Postsecondary | 500 | | | | | | | | |
| 61 | Educational Services | 25-1111 Criminal Justice and Law Enforcement Teachers, Postsecondary | 160 | | | | | | | | |
| 61 | Educational Services | 25-1112 Law Teachers, Postsecondary | | | 113,300 | | 73,800 | | 105,200 | | 151,100 |
| 61 | Educational Services | 25-1121 Art, Drama, and Music Teachers, Postsecondary | 720 | | - | | - | | - | | |
| 61 | Educational Services | 25-1122 Communications Teachers, Postsecondary | 250 | | | | | | | | |
| 61 | Educational Services | 25-1123 English Language and Literature Teachers, Postsecondary | 680 | | | | | | | | |
| 61 | Educational Services | 25-1124 Foreign Language and Literature Teachers, Postsecondary | 80 | | | | | | | | |
| 61 | Educational Services | 25-1125 History Teachers, Postsecondary | 140 | | | | | | | | |
| 61 | Educational Services | 25-1126 Philosophy and Religion Teachers, Postsecondary | 90 | | | | | | | | |
| 61 | Educational Services | 25-1194 Career/Technical Education Teachers, Postsecondary | 540 | 27.60 | 57,500 | 21.00 | 43,700 | 24.85 | 51,700 | 30.95 | 64,400 |
| 61 | Educational Services | 25-1199 Postsecondary Teachers, All Other | 140 | | 84,200 | | 44,700 | | 69,400 | | 119,600 |
| 61 | Educational Services | 25-2011 Preschool Teachers, Except Special Education | 870 | 31.85 | 66,300 | 26.15 | 54,400 | 30.15 | 62,700 | 37.45 | 77,900 |
| 61 | Educational Services | 25-2012 Kindergarten Teachers, Except Special Education | 1,130 | | 69,900 | | 57,600 | | 64,100 | | 79,600 |
| 61 | Educational Services | 25-2021 Elementary School Teachers, Except Special Education | 8,320 | | 75,800 | | 59,600 | | 70,600 | | 91,200 |
| 61 | Educational Services | 25-2022 Middle School Teachers, Except Special and Career/Technical Education | 5,400 | | 74,400 | | 59,700 | | 71,300 | | 89,500 |
| 61 | Educational Services | 25-2031 Secondary School Teachers, Except Special and Career/Technical Education | 8,320 | | 78,800 | | 61,700 | | 76,800 | | 96,200 |
| | | | | | , | | . , | | , | | , |
| 61 | Educational Services | 25-2032 Career/Technical Education Teachers, Secondary School | 250 | | 76,100 | | 62,100 | | 72,800 | | 88,000 |
| 61 | Educational Services | 25-2051 Special Education Teachers, Preschool | 110 | | 68,700 | | 58,400 | | 64,400 | | 77,700 |
| 61 | Educational Services | 25-2052 Special Education Teachers, Kindergarten and Elementary School | 2,460 | | 71,700 | | 58,400 | | 66,100 | | 82,800 |
| 61 | Educational Services | 25-2057 Special Education Teachers, Middle School | 1,300 | | 73,400 | | 58,600 | | 69,200 | | 88,600 |
| 61 | Educational Services | 25-2058 Special Education Teachers, Secondary School | 1,190 | | 79,500 | | 63,400 | | 76,900 | | 95,200 |
| 61 | Educational Services | 25-3011 Adult Basic Education, Adult Secondary Education, and English as a Second | 100 | 28.20 | 58,600 | 18.65 | 38,800 | 25.40 | 52,800 | 37.65 | 78,300 |
| | | Language Instructors | | | | | | | ,,,,,, | | , |
| 61 | Educational Services | 25-3021 Self-Enrichment Teachers | 2,300 | 24.90 | 51,800 | 13.15 | 27,400 | 18.35 | 38,200 | 26.60 | 55,400 |
| 61 | Educational Services | 25-3031 Substitute Teachers, Short-Term | 3,550 | 18.10 | 37,700 | 13.05 | 27,200 | 14.15 | 29,500 | 15.30 | 31,800 |
| 61 | Educational Services | 25-3097 Tutors and Teachers and Instructors, All Other | 1,390 | 10.10 | 40,300 | | 27,900 | | 33,300 | 12.50 | 49,200 |
| 61 | Educational Services | 25-4022 Librarians and Media Collections Specialists | 400 | 38.50 | 80,000 | 30.10 | 62,600 | 38.00 | 79,000 | 47.40 | 98,600 |
| 61 | Educational Services | 25-4031 Library Technicians | 30 | | 50,100 | 18.90 | 39,300 | 25.60 | 53,300 | 28.95 | 60,200 |
| 61 | Educational Services | 25-9031 Instructional Coordinators | 630 | | 80,000 | 30.55 | 63,600 | 38.20 | 79,500 | 46.95 | 97,700 |
| 61 | Educational Services | 25-9044 Teaching Assistants, Postsecondary | 90 | | 40,600 | 20.33 | 26,100 | 20.20 | 31,700 | .0.73 | 53,700 |
| 61 | Educational Services | 25-9045 Teaching Assistants, Fostsecondary 25-9045 Teaching Assistants, Except Postsecondary | 9,190 | | 33,200 | | 25,800 | | 31,600 | | 39,100 |
| 61 | Educational Services Educational Services | 25-9099 Educational Instruction and Library Workers, All Other | 7,170 | 15.30 | 31,800 | 11.35 | 23,600 | 11.70 | 24,300 | 12.05 | 25,000 |
| 61 | Educational Services | 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations | 650 | 37.85 | 78,700 | 25.25 | 52,500 | 32.15 | 66,800 | 46.00 | 95,700 |
| 61 | Educational Services Educational Services | 27-1024 Graphic Designers | 050 | 33.30 | 69,300 | 26.40 | 54,900 | 30.30 | 63,000 | 38.55 | 80,100 |
| 01 | Laucanonai Dei vices | 27-1024 Stapine Designers | | 33.30 | 02,500 | 20.40 | 27,700 | 50.50 | 05,000 | 30.33 | 00,100 |

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | T | I I | | I I | | | | | | | |
|-----|--|---|-------|---------|--------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 61 | Educational Services | 27-2022 Coaches and Scouts | 270 | | 91,600 | | 52,400 | | 73,600 | | 115,200 |
| 61 | Educational Services | 27-3031 Public Relations Specialists | 170 | 32.55 | 67,700 | 25.15 | 52,300 | 31.20 | 64,900 | 38.50 | 80,000 |
| 61 | Educational Services | 27-3043 Writers and Authors | 30 | 33.05 | 68,800 | 27.35 | 56,900 | 29.80 | 61,900 | 35.35 | 73,500 |
| 61 | Educational Services | 27-4011 Audio and Video Technicians | 20 | 21.50 | 44,700 | 13.00 | 27,000 | 16.80 | 34,900 | 28.55 | 59,400 |
| 61 | Educational Services | 29-0000 Healthcare Practitioners and Technical Occupations | 2,150 | 45.00 | 93,600 | 32.70 | 68,000 | 42.25 | 87,800 | 53.00 | 110,200 |
| 61 | Educational Services | 29-1122 Occupational Therapists | 170 | 43.35 | 90,200 | 35.30 | 73,400 | 43.90 | 91,300 | 51.40 | 106,900 |
| 61 | Educational Services | 29-1123 Physical Therapists | 40 | 46.15 | 96,000 | 42.45 | 88,300 | 47.40 | 98,600 | 52.60 | 109,500 |
| 61 | Educational Services | 29-1127 Speech-Language Pathologists | 680 | 44.85 | 93,300 | 33.75 | 70,200 | 46.95 | 97,700 | 56.15 | 116,800 |
| 61 | Educational Services | 29-1141 Registered Nurses | 800 | 39.35 | 81,800 | 32.20 | 66,900 | 39.45 | 82,000 | 47.50 | 98,800 |
| 61 | Educational Services | 29-2061 Licensed Practical and Licensed Vocational Nurses | | 29.15 | 60,600 | 27.05 | 56,200 | 28.95 | 60,300 | 30.95 | 64,300 |
| 61 | Educational Services | 29-9091 Athletic Trainers | 90 | | 82,600 | | 69,100 | | 86,600 | | 97,900 |
| 61 | Educational Services | 31-0000 Healthcare Support Occupations | | 17.90 | 37,300 | 15.55 | 32,400 | 17.55 | 36,500 | 19.55 | 40,700 |
| 61 | Educational Services | 31-1131 Nursing Assistants | | 17.05 | 35,400 | 16.10 | 33,500 | 17.25 | 35,900 | 18.35 | 38,200 |
| 61 | Educational Services | 33-0000 Protective Service Occupations | 1,330 | 20.90 | 43,500 | 14.75 | 30,700 | 18.85 | 39,200 | 24.50 | 51,000 |
| 61 | Educational Services | 33-1090 Miscellaneous First-Line Supervisors, Protective Service Workers | 30 | 37.80 | 78,700 | 33.30 | 69,300 | 37.00 | 76,900 | 40.65 | 84,600 |
| 61 | Educational Services | 33-9032 Security Guards | 1,000 | 19.95 | 41,500 | 15.80 | 32,900 | 19.10 | 39,800 | 24.15 | 50,300 |
| 61 | Educational Services | 33-9092 Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 40 | | | | | | | | |
| 61 | Educational Services | 33-9098 School Bus Monitors and Protective Service Workers, All Other | 200 | 15.85 | 33,000 | 12.00 | 24,900 | 14.00 | 29,200 | 18.50 | 38,400 |
| 61 | Educational Services | 35-0000 Food Preparation and Serving Related Occupations | 910 | 14.15 | 29,400 | 11.00 | 22,900 | 11.15 | 23,200 | 15.80 | 32,800 |
| 61 | Educational Services | 35-1012 First-Line Supervisors of Food Preparation and Serving Workers | 40 | | 31,100 | 13.35 | 27,800 | 14.20 | 29,600 | 15.10 | 31,400 |
| 61 | Educational Services | 35-2012 Cooks, Institution and Cafeteria | 20 | 25.75 | 53,600 | 17.05 | 35,400 | 22.05 | 45,900 | 37.15 | 77,300 |
| 61 | Educational Services | 35-3023 Fast Food and Counter Workers | 250 | 18.60 | 38,700 | 12.30 | 25,500 | 19.25 | 40,000 | 23.35 | 48,600 |
| 61 | Educational Services | 35-9099 Food Preparation and Serving Related Workers, All Other | | 11.75 | 24,400 | 11.00 | 22,900 | 11.00 | 22,900 | 11.50 | 23,900 |
| 61 | Educational Services | 37-0000 Building and Grounds Cleaning and Maintenance Occupations | 2,640 | 23.35 | 48,600 | 18.20 | 37,800 | 23.15 | 48,200 | 28.60 | 59,500 |
| 61 | Educational Services | 37-1011 First-Line Supervisors of Housekeeping and Janitorial Workers | 30 | 35.15 | 73,100 | 32.25 | 67,100 | 35.75 | 74,300 | 39.20 | 81,600 |
| 61 | Educational Services | 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 2,510 | 23.30 | 48,400 | 18.20 | 37,900 | 23.15 | 48,200 | 28.50 | 59,300 |
| 61 | Educational Services | 37-3011 Landscaping and Groundskeeping Workers | 80 | 21.95 | 45,600 | 17.75 | 36,900 | 20.90 | 43,500 | 25.35 | 52,800 |
| 61 | Educational Services | 39-0000 Personal Care and Service Occupations | | 17.00 | 35,400 | 12.65 | 26,300 | 14.65 | 30,400 | 18.50 | 38,400 |
| 61 | Educational Services | 39-1098 First-Line Supervisors of Personal Service and Entertainment and Recreation | 20 | 29.25 | 60,800 | 20.45 | 42,500 | 25.40 | 52,800 | 36.95 | 76,900 |
| | | Workers, Except Gambling Services | | _,, | , | | , | | , | | , |
| 61 | Educational Services | 39-9011 Childcare Workers | | 16.15 | 33,600 | 12.50 | 26,000 | 14.35 | 29,900 | 17.25 | 35,900 |
| 61 | Educational Services | 39-9032 Recreation Workers | 40 | 18.55 | 38,600 | 14.70 | 30,500 | 17.40 | 36,200 | 19.60 | 40,800 |
| 61 | Educational Services | 39-9041 Residential Advisors | 20 | 26.65 | 55,400 | 20.70 | 43,100 | 24.15 | 50,300 | 31.95 | 66,500 |
| 61 | Educational Services | 41-0000 Sales and Related Occupations | 120 | 38.30 | 79,700 | 12.40 | 25,800 | 28.10 | 58,500 | 42.70 | 88,800 |
| 61 | Educational Services | 41-3091 Sales Representatives of Services, Except Advertising, Insurance, Financial | | 43.20 | 89,900 | 18.55 | 38,500 | 33.45 | 69,600 | 46.25 | 96,200 |
| " | | Services, and Travel | | | , | | , | | , | | , |
| 61 | Educational Services | 43-0000 Office and Administrative Support Occupations | 5,720 | 23.50 | 48,900 | 17.65 | 36,700 | 22.80 | 47,400 | 28.75 | 59,800 |
| 61 | Educational Services | 43-1011 First-Line Supervisors of Office and Administrative Support Workers | 250 | 33.35 | 69,400 | 25.35 | 52,700 | 30.65 | 63,700 | 38.10 | 79,300 |
| 61 | Educational Services | 43-3021 Billing and Posting Clerks | 90 | 24.25 | 50,500 | 21.35 | 44,400 | 24.50 | 51,000 | 27.70 | 57,600 |
| 61 | Educational Services | 43-3031 Bookkeeping, Accounting, and Auditing Clerks | 210 | 25.85 | 53,800 | 22.15 | 46,100 | 27.10 | 56,400 | 29.90 | 62,200 |
| 61 | Educational Services | 43-3051 Payroll and Timekeeping Clerks | 100 | 25.25 | 52,500 | 19.50 | 40,600 | 23.65 | 49,200 | 30.60 | 63,600 |
| 61 | Educational Services | 43-4051 Customer Service Representatives | 100 | 18.20 | 37,900 | 14.00 | 29,100 | 16.55 | 34,400 | 22.15 | 46,100 |
| 61 | Educational Services | 43-4061 Eligibility Interviewers, Government Programs | 10 | 31.40 | 65,300 | 26.60 | 55,300 | 32.65 | 67,900 | 36.85 | 76,600 |
| 61 | Educational Services Educational Services | 43-4071 File Clerks | 10 | 19.70 | 41,000 | 13.55 | 28,200 | 15.55 | 32,400 | 26.15 | 54,400 |
| 61 | Educational Services Educational Services | 43-4111 Interviewers, Except Eligibility and Loan | | 21.60 | 44,900 | 18.05 | 37,500 | 21.70 | 45,100 | 24.85 | 51,700 |
| 61 | Educational Services | 43-4121 Library Assistants, Clerical | 90 | 18.30 | 38,100 | 15.85 | 32,900 | 17.80 | 37,000 | 20.00 | 41,600 |
| 61 | Educational Services Educational Services | 43-4171 Receptionists and Information Clerks | 670 | 17.20 | 35,800 | 14.65 | 30,500 | 17.00 | 35,400 | 19.00 | 39,500 |
| 01 | Educational Scivices | 1 43-41/1 [receptionists and information Cierks | 0/0 | 1 / .20 | 33,800 | 14.03 | 30,300 | 17.00 | 33,400 | 19.00 | 39,300 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| 61 Educational Services | | | | | 1 1 | | | I I | | | | | |
|--|---------------|--|-------|--|-------|-------|---------|-------|---------|-------|---------|-------|---------|
| Col Educational Services 4-19-102 Data Entry Keyers Data Entry Keyers Assembly Reviews 4-19-105 Data Entry Keyers Data Entry Keyers Assembly Reviews 4-19-105 Data Entry Keyers Data | | | | | | | | | | | | | 75th |
| 61 Educational Services | - 1 | 1.3 | | | | | | | | | | ı | Pctile. |
| File Educational Services | | | | * ' | | | · | | | | | | Salary |
| Februaries 43-500 Production, Planning, and Expediting Clerks 150 28.15 85.00 23.05 47,000 27.10 56,300 31.5 | - | | | , | | | | | | - | | 30.65 | 63,700 |
| 61 Educational Services | _ | | | | | | | | | | | 35.00 | 72,800 |
| 61 Educational Services | - | | | | | | | | | | | 31.50 | 65,500 |
| Executive | - | | | | | | | | | | | 41.55 | 86,400 |
| 61 Educational Services | 51 I | Educational Services 43-0 | | | 2,840 | 24.40 | 50,800 | 19.95 | 41,500 | 24.20 | 50,400 | 29.35 | 61,000 |
| 61 Educational Services | 51 I | Educational Services 43-9 | -9021 | Data Entry Keyers | 30 | 21.70 | 45,200 | 19.00 | 39,500 | 22.05 | 45,800 | 24.65 | 51,200 |
| 61 Educational Services | 51 I | | | • | 20 | 19.30 | 40,200 | 14.20 | 29,500 | 18.00 | 37,400 | 25.15 | 52,300 |
| 61 Educational Services | _ | | | * | | | | | | | | 21.55 | 44,800 |
| 61 Educational Services | - | | | · · · · · · · · · · · · · · · · · · · | | | | | | - | | 14.75 | 30,700 |
| 61 Educational Services 47-000 Construction and Extraction Occupations 120 30.30 63.000 26.10 54.300 28.85 60.000 31.6 | - | | | | | | | 11.00 | | | | 18.80 | 39,100 |
| 61 Educational Services | - | | | | | | | | | | | 31.65 | 65,800 |
| 61 Educational Services | - | | | 1 | | | | | | - | | 30.75 | 63,900 |
| 61 Educational Services 47-2141 Painters, Construction and Maintenance 20 28.90 60,100 23.55 49,000 27.50 572.00 31.3 61 Educational Services 47-2152 Plumbers, Pipefitters, and Steamfitters 20 28.50 59,300 26.05 54,200 28.45 59,200 30.8 61 Educational Services 49-000 [Installation, Maintenance, and Repair voceupations 560 30.60 63.00 26.00 49.00 30.00 76.300 30.0 64.500 30.0 64.900 33.0 36.90 76.800 40.0 61 Educational Services 49-9011 First-Line Supervisors of Mechanics, Installers, and Repairers 30 35.70 76.100 27.50 64.900 27.50 62.900 36.90 76.800 40.0 61 Educational Services 49-9021 Heating, Air Conditioning, and Refrigeration Mechanics and Installers 20 33.70 70.100 29.50 61.900 23.03 30.70 61.900 23.03 30.70 63.900 30.20 <td>-</td> <td></td> <td>36.65</td> <td>76,200</td> | - | | | | | | | | | | | 36.65 | 76,200 |
| Educational Services | - | | | | | | | | | - | | 31.35 | 65,200 |
| Educational Services | - | | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | 64,200 |
| Educational Services | - | | | 1 | | | | | | | | | 76,000 |
| Educational Services | - | | | | | | | | | - | | | 84,100 |
| Educational Services | _ | | | * | | | | | | | | | 68,800 |
| Educational Services | - | | | 5 * | | | | | | - | | | 78,600 |
| Educational Services 51-0000 Production Occupations 20 29.65 61.700 23.50 48,900 28.70 59,700 35.6 | _ | | | | | | | | | | | | 75,400 |
| Educational Services 53-000 Transportation and Material Moving Occupations 800 22.20 46,200 15.75 32,700 21.55 44,800 26.00 20 | _ | | | | | | | | | | | | 74,100 |
| Educational Services 53-1047 First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors 170 17.15 35,600 30.90 64,300 37.60 78,200 45.00 | - | | | * | | | | | | - | | | |
| Except Aircraft Cargo Handling Supervisors 170 17.15 35,600 13.50 28,100 15.10 31,400 20.2 | _ | | | | | | | | | | | | 54,100 |
| 61 Educational Services 53-3031 Driver/Sales Workers 170 17.15 35,600 13.50 28,100 15.10 31,400 20.2 61 Educational Services 53-3058 Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity 560 22.10 46,000 17.40 36,200 22.30 46,400 26.0 62 Health Care and Social Assistance 00-000 Total all occupations 122,860 30.30 63,000 14.60 30,400 21.10 43,900 38.0 62 Health Care and Social Assistance 11-1011 Chie Executives 20 114.10 237,400 86.90 180,800 102.60 213,400 62 Health Care and Social Assistance 11-1021 General and Operations Managers 370 71.80 149,400 44.35 92,200 64.60 134,400 92.7 62 Health Care and Social Assistance 11-2021 Marketing Managers 50 80.10 166,600 52.40 109,000 76.65 159,400 96.2 <t< td=""><td>)1 1</td><td>Educational Services 53-</td><td></td><td></td><td>30</td><td>38.75</td><td>80,600</td><td>30.90</td><td>64,300</td><td>37.60</td><td>78,200</td><td>45.00</td><td>93,600</td></t<> |)1 1 | Educational Services 53- | | | 30 | 38.75 | 80,600 | 30.90 | 64,300 | 37.60 | 78,200 | 45.00 | 93,600 |
| 61 Educational Services 53-3058 Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity 560 22.10 46,000 17.40 36,200 22.30 46,400 26.00 62 Health Care and Social Assistance 00-0000 Total all occupations 122,860 30.30 63,000 14.60 30,400 21.10 43,900 38.0 62 Health Care and Social Assistance 11-0000 Management Occupations 4,030 60.50 125,800 44.50 92,600 55.45 115,300 69.7 62 Health Care and Social Assistance 11-1011 Chief Executives 20 114.10 237,400 86.90 180,800 102.60 213,400 62 Health Care and Social Assistance 11-1021 General and Operations Managers 370 71.80 149,400 44.35 92,200 64.60 134,400 92.7 62 Health Care and Social Assistance 11-2021 Marketing Managers 50 80.10 166,600 52.40 109,000 76.65 159,400 96.2 | | | | | 1.70 | | 25.500 | 12.50 | 20.100 | 15.10 | 21.100 | 20.20 | 42.000 |
| Health Care and Social Assistance | _ | | | | | | | | | | | | 42,000 |
| 62 Health Care and Social Assistance 11-0000 Management Occupations 4,030 60.50 125,800 44.50 92,600 55.45 115,300 69.7 62 Health Care and Social Assistance 11-1011 Chief Executives 20 114.10 237,400 86.90 180,800 102.60 213,400 62 Health Care and Social Assistance 11-1021 General and Operations Managers 370 71.80 149,400 44.35 92,200 64.60 134,400 92.7 62 Health Care and Social Assistance 11-2021 Marketing Managers 50 80.10 166,600 52.40 109,000 76.65 159,400 96.2 62 Health Care and Social Assistance 11-2022 Sales Managers 30 108.60 225,900 72.55 150,900 98.50 204,900 62 Health Care and Social Assistance 11-3010 Administrative Services and Facilities Managers 40 85.80 178,500 50.80 105,600 65.05 159,300 87.70 <td< td=""><td>-</td><td></td><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>54,100</td></td<> | - | | | , | | | | | | | | | 54,100 |
| 62 Health Care and Social Assistance 11-1011 Chief Executives 20 114.10 237,400 86.90 180,800 102.60 213,400 62 Health Care and Social Assistance 11-1021 General and Operations Managers 370 71.80 149,400 44.35 92,200 64.60 134,400 92.7 62 Health Care and Social Assistance 11-2021 Marketing Managers 50 80.10 166,600 52.40 109,000 76.65 159,400 96.2 62 Health Care and Social Assistance 11-2022 Sales Managers 30 108.60 225,900 72.55 150,900 98.50 204,900 62 Health Care and Social Assistance 11-2030 Public Relations and Fundraising Managers 40 85.80 178,500 50.80 105,600 65.05 135,300 62 Health Care and Social Assistance 11-3010 Administrative Services and Facilities Managers 180 62.50 129,900 45.65 95,000 55.95 116,400 70.8 62 <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td>79,100</td> | - | | | | | | | | | - | | | 79,100 |
| 62 Health Care and Social Assistance 11-1021 General and Operations Managers 370 71.80 149,400 44.35 92,200 64.60 134,400 92.7 62 Health Care and Social Assistance 11-2021 Marketing Managers 50 80.10 166,600 52.40 109,000 76.65 159,400 96.2 62 Health Care and Social Assistance 11-2022 Sales Managers 30 108.60 225,900 72.55 150,900 98.50 204,900 62 Health Care and Social Assistance 11-2030 Public Relations and Fundraising Managers 40 85.80 178,500 50.80 105,600 65.05 135,300 62 Health Care and Social Assistance 11-3010 Administrative Services and Facilities Managers 180 62.50 129,900 45.65 95,000 55.95 116,400 70.8 62 Health Care and Social Assistance 11-3021 Computer and Information Systems Managers 70 80.65 167,700 66.65 138,600 76.55 159,300 8 | _ | | | ů i | | | | | | | | 69.70 | 145,000 |
| 62 Health Care and Social Assistance 11-2021 Marketing Managers 50 80.10 166,600 52.40 109,000 76.65 159,400 96.2 62 Health Care and Social Assistance 11-2022 Sales Managers 30 108.60 225,900 72.55 150,900 98.50 204,900 62 Health Care and Social Assistance 11-2030 Public Relations and Fundraising Managers 40 85.80 178,500 50.80 105,600 65.05 135,300 62 Health Care and Social Assistance 11-3010 Administrative Services and Facilities Managers 180 62.50 129,900 45.65 95,000 55.95 116,400 70.8 62 Health Care and Social Assistance 11-3021 Computer and Information Systems Managers 70 80.65 167,700 66.65 138,600 76.55 159,300 87.7 62 Health Care and Social Assistance 11-3031 Financial Managers 180 85.15 177,100 66.95 139,300 77.85 161,900 91.1 | $\overline{}$ | | | | | | | | | | | | |
| 62 Health Care and Social Assistance 11-2022 Sales Managers 30 108.60 225,900 72.55 150,900 98.50 204,900 62 Health Care and Social Assistance 11-2030 Public Relations and Fundraising Managers 40 85.80 178,500 50.80 105,600 65.05 135,300 62 Health Care and Social Assistance 11-3010 Administrative Services and Facilities Managers 180 62.50 129,900 45.65 95,000 55.95 116,400 70.8 62 Health Care and Social Assistance 11-3021 Computer and Information Systems Managers 70 80.65 167,700 66.65 138,600 76.55 159,300 87.7 62 Health Care and Social Assistance 11-3031 Financial Managers 180 85.15 177,100 66.95 139,300 77.85 161,900 91.1 62 Health Care and Social Assistance 11-3121 Human Resources Managers 30 91.45 190,200 65.65 136,500 80.15 166,700 | _ | | | | | | | | | | | | 192,900 |
| 62 Health Care and Social Assistance 11-2030 Public Relations and Fundraising Managers 40 85.80 178,500 50.80 105,600 65.05 135,300 62 Health Care and Social Assistance 11-3010 Administrative Services and Facilities Managers 180 62.50 129,900 45.65 95,000 55.95 116,400 70.8 62 Health Care and Social Assistance 11-3021 Computer and Information Systems Managers 70 80.65 167,700 66.65 138,600 76.55 159,300 87.7 62 Health Care and Social Assistance 11-3031 Financial Managers 180 85.15 177,100 66.95 139,300 77.85 161,900 91.1 62 Health Care and Social Assistance 11-3121 Human Resources Managers 30 91.45 190,200 65.65 136,500 80.15 166,700 62 Health Care and Social Assistance 11-9031 Education and Childcare Administrators, Preschool and Daycare 200 34.30 71,300 27.35 56,900 30.65 | $\overline{}$ | | | | | | | | | | | 96.20 | 200,100 |
| 62 Health Care and Social Assistance 11-3010 Administrative Services and Facilities Managers 180 62.50 129,900 45.65 95,000 55.95 116,400 70.8 62 Health Care and Social Assistance 11-3021 Computer and Information Systems Managers 70 80.65 167,700 66.65 138,600 76.55 159,300 87.7 62 Health Care and Social Assistance 11-3031 Financial Managers 180 85.15 177,100 66.95 139,300 77.85 161,900 91.1 62 Health Care and Social Assistance 11-3121 Human Resources Managers 30 91.45 190,200 65.65 136,500 80.15 166,700 62 Health Care and Social Assistance 11-9031 Education and Childcare Administrators, Preschool and Daycare 200 34.30 71,300 27.35 56,900 30.65 63,700 38.3 62 Health Care and Social Assistance 11-9039 Education Administrators, All Other 10 44.75 93,100 35.05 72,900 < | $\overline{}$ | | | | | | | | | - | | | |
| 62 Health Care and Social Assistance 11-3021 Computer and Information Systems Managers 70 80.65 167,700 66.65 138,600 76.55 159,300 87.7 62 Health Care and Social Assistance 11-3031 Financial Managers 180 85.15 177,100 66.95 139,300 77.85 161,900 91.1 62 Health Care and Social Assistance 11-3121 Human Resources Managers 30 91.45 190,200 65.65 136,500 80.15 166,700 62 Health Care and Social Assistance 11-9031 Education and Childcare Administrators, Preschool and Daycare 200 34.30 71,300 27.35 56,900 30.65 63,700 38.3 62 Health Care and Social Assistance 11-9039 Education Administrators, All Other 10 44.75 93,100 35.05 72,900 43.30 90,000 56.6 62 Health Care and Social Assistance 11-9051 Food Service Managers 60 42.65 88,700 36.45 75,800 41.20 85, | _ | | | ŭ ŭ | | | | | | | | | |
| 62 Health Care and Social Assistance 11-3031 Financial Managers 180 85.15 177,100 66.95 139,300 77.85 161,900 91.1 62 Health Care and Social Assistance 11-3121 Human Resources Managers 30 91.45 190,200 65.65 136,500 80.15 166,700 62 Health Care and Social Assistance 11-9031 Education and Childcare Administrators, Preschool and Daycare 200 34.30 71,300 27.35 56,900 30.65 63,700 38.3 62 Health Care and Social Assistance 11-9039 Education Administrators, All Other 10 44.75 93,100 35.05 72,900 43.30 90,000 56.6 62 Health Care and Social Assistance 11-9051 Food Service Managers 60 42.65 88,700 36.45 75,800 41.20 85,700 47.3 | | | | | | | _ | | | | | 70.85 | 147,400 |
| 62 Health Care and Social Assistance 11-3121 Human Resources Managers 30 91.45 190,200 65.65 136,500 80.15 166,700 62 Health Care and Social Assistance 11-9031 Education and Childcare Administrators, Preschool and Daycare 200 34.30 71,300 27.35 56,900 30.65 63,700 38.3 62 Health Care and Social Assistance 11-9039 Education Administrators, All Other 10 44.75 93,100 35.05 72,900 43.30 90,000 56.6 62 Health Care and Social Assistance 11-9051 Food Service Managers 60 42.65 88,700 36.45 75,800 41.20 85,700 47.3 | _ | | | , , | | | | | | | | 87.75 | 182,600 |
| 62 Health Care and Social Assistance 11-9031 Education and Childcare Administrators, Preschool and Daycare 200 34.30 71,300 27.35 56,900 30.65 63,700 38.3 62 Health Care and Social Assistance 11-9039 Education Administrators, All Other 10 44.75 93,100 35.05 72,900 43.30 90,000 56.6 62 Health Care and Social Assistance 11-9051 Food Service Managers 60 42.65 88,700 36.45 75,800 41.20 85,700 47.3 | 52 I | Health Care and Social Assistance 11-3 | -3031 | Financial Managers | | | , | | | | | 91.15 | 189,600 |
| 62 Health Care and Social Assistance 11-9039 Education Administrators, All Other 10 44.75 93,100 35.05 72,900 43.30 90,000 56.6 62 Health Care and Social Assistance 11-9051 Food Service Managers 60 42.65 88,700 36.45 75,800 41.20 85,700 47.3 | 52 I | Health Care and Social Assistance 11-3 | -3121 | Human Resources Managers | | | 190,200 | | | - | 166,700 | | |
| 62 Health Care and Social Assistance 11-9051 Food Service Managers 60 42.65 88,700 36.45 75,800 41.20 85,700 47.3 | 52 I | Health Care and Social Assistance 11-9 | -9031 | Education and Childcare Administrators, Preschool and Daycare | 200 | 34.30 | 71,300 | 27.35 | 56,900 | 30.65 | 63,700 | 38.30 | 79,700 |
| | 52 I | Health Care and Social Assistance 11-9 | -9039 | Education Administrators, All Other | 10 | 44.75 | 93,100 | 35.05 | 72,900 | 43.30 | | 56.65 | 117,800 |
| 62 Health Care and Social Assistance 11-9111 Medical and Health Services Managers 2,330 58.95 122,600 47.50 98,800 55.75 116,000 65.1 | 52 I | Health Care and Social Assistance 11-9 | -9051 | Food Service Managers | 60 | 42.65 | 88,700 | 36.45 | 75,800 | | 85,700 | 47.30 | 98,400 |
| | 2 I | Health Care and Social Assistance 11-9 | -9111 | Medical and Health Services Managers | 2,330 | 58.95 | 122,600 | 47.50 | 98,800 | 55.75 | 116,000 | 65.10 | 135,400 |
| 62 Health Care and Social Assistance 11-9151 Social and Community Service Managers 370 39.00 81,200 29.55 61,400 37.60 78,200 46.4 | 52 I | Health Care and Social Assistance 11-9 | -9151 | Social and Community Service Managers | 370 | 39.00 | 81,200 | 29.55 | 61,400 | 37.60 | 78,200 | 46.45 | 96,600 |
| 62 Health Care and Social Assistance 11-9198 Personal Service Managers, All Other; Entertainment and Recreation 50 85.85 178,600 55.20 114,800 84.50 175,800 | 52 I | Health Care and Social Assistance 11-9 | -9198 | Personal Service Managers, All Other; Entertainment and Recreation | 50 | 85.85 | 178,600 | 55.20 | 114,800 | 84.50 | 175,800 | | |
| Managers, Except Gambling; and Managers, All Other | | | | | | | | | | | | | |
| 62 Health Care and Social Assistance 13-0000 Business and Financial Operations Occupations 1,440 39.25 81,600 29.65 61,700 37.50 78,000 47.1 | 52 I | Health Care and Social Assistance 13-0 | -0000 | Business and Financial Operations Occupations | 1,440 | 39.25 | 81,600 | 29.65 | 61,700 | 37.50 | 78,000 | 47.15 | 98,100 |
| 62 Health Care and Social Assistance 13-1020 Buyers and Purchasing Agents 30 38.15 79,400 30.00 62,400 36.05 75,000 43.8 | 52 I | Health Care and Social Assistance 13-1 | -1020 | Buyers and Purchasing Agents | 30 | 38.15 | 79,400 | 30.00 | 62,400 | 36.05 | 75,000 | 43.80 | 91,100 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| Declaration Control | | | | 1 | ı | | 1 | | | | | | 1 |
|--|-----|--|---------|--|-------|--------|---------|---------|-----------|---------------|---------|---------|---------|
| Company Comp | | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Elegible Care and Social Assistance 13-1011 Compliance Officers 40 39.08 53.00 32.58 67.00 38.97 83.00 42.00 74.00 43.00 74.00 43.00 74.00 43.00 74.00 43.00 74.00 43.00 74.00 43.00 74.00 43.00 74.00 43.00 74.00 7 | Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Col. Health Care and Social Assistance 13-107 Human Resources Specialists 210 36.05 76.000 29.05 61.400 36.00 34.05 53.25 14.900 34.05 53.25 14.900 34.05 | Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 22 Hadili Care and Social Assistance 13-111 Management Analysis 14-100 13-101 1 | 62 | Health Care and Social Assistance | 13-1041 | Compliance Officers | 40 | 39.80 | 82,800 | 32.35 | 67,300 | 38.95 | 81,100 | 46.30 | 96,300 |
| 22 Halfi Care and Social Assistance 13-113 Fundamisers 13-114 Compensation, Benefits, and Job Analysis Specialists 20 32.58 13.706 32.58 13.60 38.58 80.800 32.68 13.106 32.68 | 62 | Health Care and Social Assistance | 13-1071 | Human Resources Specialists | 210 | 36.95 | 76,900 | 29.50 | 61,400 | 36.00 | 74,900 | 44.10 | 91,700 |
| 22 Hath's Care and Social Assistance 13-141 Compensation, Benefits, and Joh Analysis Specialists 70 29.25 8.1700 34.20 7.1200 38.59 8.01,00 44.65 29.200 20.00 2 | 62 | Health Care and Social Assistance | 13-1111 | Management Analysts | 60 | 42.90 | 89,300 | 32.15 | 66,800 | 42.45 | 88,300 | 55.25 | 114,900 |
| 22 Health Care and Social Assistance 13-115 Training and Development Specialists 270 0.595 76,900 28.50 59,300 56.50 54,500 44,500 62 Health Care and Social Assistance 13-119 Physical Management Specialists and Husiness Operations Specialists, All 480 40,95 82,000 30,00 64,200 38.40 79,800 48.25 109,400 62 Health Care and Social Assistance 13-201 Accordance and Auditors 220 41,70 86,800 31,30 65,100 41,35 86,000 41,50 86,0 | 62 | Health Care and Social Assistance | 13-1131 | Fundraisers | 30 | 34.50 | 71,700 | 27.70 | 57,600 | 34.45 | 71,600 | 38.85 | 80,800 |
| 12 Health Care and Social Assistance 13-116 Market Research Analysts and Marketing Specialists All 480 400, \$ 15, 200 34.55 57,000 32.15 66,900 41.05 85.800 30.00cccccccccccccccccccccccccccccccccc | 62 | Health Care and Social Assistance | 13-1141 | Compensation, Benefits, and Job Analysis Specialists | 20 | 39.25 | 81,700 | 34.20 | 71,200 | 38.50 | 80,100 | 44.65 | 92,900 |
| Columb Care and Social Assistance 13-116 Market Research Analysis and Marketing Specialists 220 41.55 71,900 27.25 55,700 32.15 65,900 41.05 85.20 50.00 50 | 62 | Health Care and Social Assistance | 13-1151 | Training and Development Specialists | 70 | 36.95 | 76,900 | 28.50 | 59,300 | 36.50 | 76,000 | 45.60 | 94,900 |
| Column C | 62 | | | · · · | 220 | 34.55 | 71,900 | 27.25 | | 32.15 | 66,900 | 41.05 | |
| Computer Computer Network Support Specialists 13-210 Accountants and Andritors 13-200 Firmacial and Investment Analysts, Firmacial Risk Specialists, and Firmacial and Social Assistance 13-200 Firmacial and Investment Analysts, Firmacial Risk Specialists, and Firmacial Social Assistance 15-200 Computer and Mathematical Occupations 600 40.55 85.000 30.00 45.00 93.65 52.00 109.400 40.25 Health Care and Social Assistance 15-121 Computer Systems Analysts 80 42.10 87.500 34.35 71.500 40.55 84.300 40.55 84. | 62 | | | | 480 | | | | | | | | |
| Facility Care and Social Assistance 13-2008 Financial and Investment Analysts, Financial Risk Specialists, and Financial Risk Specialists 15-200 10-200 | "- | | | | | | 00,000 | | · ·,= · · | | , | | , |
| Peath Care and Social Assistance 15-0000 Computer Systems Analysts 15-0000 Computer Systems Computer Systems Analysts 15-0000 Comp | 62 | Health Care and Social Assistance | 13-2011 | Accountants and Auditors | 230 | 41.70 | 86,800 | 31.30 | 65,100 | 41.35 | 86,000 | 51.50 | 107,100 |
| 2 Health Cure and Social Assistance 15-0000 Computer Systems Ambits Co | 62 | Health Care and Social Assistance | 13-2098 | Financial and Investment Analysts, Financial Risk Specialists, and Financial | 30 | 44.75 | 93,100 | 36.15 | 75,200 | 45.00 | 93,600 | 52.60 | 109,400 |
| Computer Systems Analysts | - | | | · · · · · · · · · · · · · · · · · · · | | | , | | , | | , | | , |
| Computer Systems Analysts | 62 | Health Care and Social Assistance | 15-0000 | * | 600 | 40.85 | 85,000 | 30.00 | 62,400 | 39.45 | 82,100 | 50.05 | 104,100 |
| Equilibricant and Social Assistance 15-1231 Computer New Young Specialists 30 34.50 71,800 26.35 54,800 30.55 63,600 41.40 86,100 26.25 10,000 26.25 10,000 26.25 10,000 26.25 20,000 30.70 63,800 20.25 20,000 20.25 20,000 20.25 20,000 20.25 20 | 62 | Health Care and Social Assistance | | 1 | 80 | | | 34.35 | | | | 49.45 | |
| Earlist Care and Social Assistance 15-1232 Computer User Support Specialists 20 487,0 101,300 391,0 24.0 46,600 25.45 52,900 30.70 63,800 20 101,300 391,0 30.70 63,800 20 20 20 20 20 20 20 | 62 | Health Care and Social Assistance | 15-1231 | Computer Network Support Specialists | 30 | 34.50 | 71,800 | 26.35 | 54,800 | 30.55 | | 41.40 | 86,100 |
| Column C | 62 | Health Care and Social Assistance | 15-1232 | Computer User Support Specialists | 130 | 26.90 | 56,000 | 22.40 | 46,600 | 25.45 | 52,900 | 30.70 | 63,800 |
| Earlist Care and Social Assistance | 62 | Health Care and Social Assistance | | | 20 | 48.70 | 101,300 | 39.10 | 81,300 | 47.65 | 99,100 | 58.80 | 122,300 |
| Feath Care and Social Assistance 15-125 Computer Programmers 10 31.70 66.000 27.15 56.500 32.45 67.500 37.20 77.400 | 62 | Health Care and Social Assistance | 15-1244 | Network and Computer Systems Administrators | | | 86,300 | 33.65 | | 39.55 | 82,200 | 49.20 | |
| Fealth Care and Social Assistance 15-1251 Computer Programmers 10 31.70 66.000 27.15 56.500 32.45 67.500 37.20 77.400 | 62 | Health Care and Social Assistance | 15-1245 | Database Administrators and Architects | 30 | 47.50 | 98,800 | 38.45 | 80,000 | 45.25 | 94,100 | 55.90 | 116,300 |
| Health Care and Social Assistance | 62 | Health Care and Social Assistance | 15-1251 | Computer Programmers | 10 | | 66,000 | 27.15 | 56,500 | 32.45 | | 37.20 | 77,400 |
| 62 Health Care and Social Assistance 15-294 [Statisticians 15-294] Statisticians 10 50.50 105,100 48.85 85,000 48.05 100,000 61.25 127,400 62 Health Care and Social Assistance 19-000 [Life, Physical, and Social Science Occupations 230 59.75 124,300 39.20 81,600 48.85 100,000 61.25 127,400 62 Health Care and Social Assistance 19-1042 [Medical Scientists, Except Epidemiologists 42.10 87,600 28.35 59,000 36.50 75,900 50.55 105,100 62 Health Care and Social Assistance 19-2012 [Physicists 19-1042 [Medical Scientists, Except Epidemiologists 10 140,10 291,400 80 100,000 61.25 127,500 100,000 61.25 127,500 100,000 61.25 127,500 100,000 61.25 127,500 100,000 61.25 100,000 61 | 62 | Health Care and Social Assistance | | ^ - | 180 | 48.40 | | 39.40 | | 47.25 | | 56.15 | |
| Fear Health Care and Social Assistance 15-2041 Statisticians 10 50.50 105,100 40.85 85,000 48.05 100,000 61.25 127,400 62 Health Care and Social Assistance 19-000 Life, Physical, and Social Science Occupations 230 59.75 124,300 39.20 81,600 48.50 100,800 62.90 130,900 62 Health Care and Social Assistance 19-1042 Medical Scientists, Except Epidemiologists 42.10 87,600 28.35 59,000 36.50 75,900 50.55 105,000 62.80 100,000 62.80 10 | | | | | | | , | | - / | | , | | -, |
| Health Care and Social Assistance 15-2041 Statisticians 10 50.50 105,100 40.85 85,000 48.05 100,000 61.25 127,400 | 62 | Health Care and Social Assistance | 15-1299 | Computer Occupations, All Other | 60 | 36.80 | 76,600 | 25.35 | 52,700 | 33.80 | 70,300 | 46.20 | 96,100 |
| Feath Care and Social Assistance 19-1042 Medical Scientists, Except Epidemiologists 42.10 87,600 28.35 59,000 36.50 75,900 50.55 105,100 | 62 | Health Care and Social Assistance | 15-2041 | Statisticians | 10 | 50.50 | | 40.85 | | 48.05 | 100,000 | 61.25 | |
| Feath Care and Social Assistance 19-2012 Physicists 10 140.10 291,400 | 62 | Health Care and Social Assistance | 19-0000 | Life, Physical, and Social Science Occupations | 230 | 59.75 | 124,300 | 39.20 | 81,600 | 48.50 | 100,800 | 62.90 | 130,900 |
| Feath Care and Social Assistance 19-3031 Clinical, Counseling, and School Psychologists 150 59.15 123,100 40.20 83,600 48.15 100,100 61.25 127,500 | 62 | Health Care and Social Assistance | 19-1042 | Medical Scientists, Except Epidemiologists | | 42.10 | 87,600 | 28.35 | 59,000 | 36.50 | 75,900 | 50.55 | 105,100 |
| Fealth Care and Social Assistance 19-5011 Occupational Health and Safety Specialists 20 50.50 105,000 44.70 92,900 51.75 107,700 58.35 121,400 62 Health Care and Social Assistance 21-0000 Community and Social Service Occupations 7,160 23.20 48,300 16.45 34,200 19.95 41,500 26.85 55,900 62 Health Care and Social Assistance 21-1018 Substance abuse, behavioral disorder, and mental health counselors 1,240 29.70 61,800 20.80 43,300 26.80 55,700 36.20 75,300 62 Health Care and Social Assistance 21-1018 Substance abuse, behavioral disorder, and mental health counselors 1,240 29.70 61,800 20.80 43,300 26.80 55,700 36.20 75,300 62 Health Care and Social Assistance 21-1019 Counselors, All Other 26.35 54,800 18.15 37,800 20.95 43,600 27.05 56,300 62 Health Care and Social Assistance 21-1012 Child, Family, and School Social Workers 530 32.70 68,000 27.05 56,300 49,100 27.75 57,700 62 Health Care and Social Assistance 21-1021 Child, Family, and School Social Workers 530 32.70 68,000 27.05 56,300 30.30 63,100 36.60 76,100 62 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 32.70 68,000 27.05 56,300 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 50,600 62 Health Care and Social Assistance 21-1094 Community and Social Service Specialists, All Other 20 30.85 64,200 22.60 47,000 27.90 58,000 47.95 58,100 62 Health Care and Social Assistance 21-1094 Community and Social Service Specialists, All Other 10 20.35 47,000 17.50 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2010 Clergy Religious Workers, All Other 10 20.35 47,000 27.90 28.85 60,100 39.45 82,100 89.85 | 62 | Health Care and Social Assistance | 19-2012 | Physicists | 10 | 140.10 | 291,400 | | - | | | | |
| Fealth Care and Social Assistance 19-5011 Occupational Health and Safety Specialists 20 50.50 105,000 44.70 92,900 51.75 107,700 58.35 121,400 62 Health Care and Social Assistance 21-0000 Community and Social Service Occupations 7,160 23.20 48,300 16.45 34,200 19.95 41,500 26.85 55,900 62 Health Care and Social Assistance 21-1018 Substance abuse, behavioral disorder, and mental health counselors 1,240 29.70 61,800 20.80 43,300 26.80 55,700 36.20 75,300 62 Health Care and Social Assistance 21-1018 Substance abuse, behavioral disorder, and mental health counselors 1,240 29.70 61,800 20.80 43,300 26.80 55,700 36.20 75,300 62 Health Care and Social Assistance 21-1019 Counselors, All Other 26.35 54,800 18.15 37,800 20.95 43,600 27.05 56,300 62 Health Care and Social Assistance 21-1012 Child, Family, and School Social Workers 530 32.70 68,000 27.05 56,300 49,100 27.75 57,700 62 Health Care and Social Assistance 21-1021 Child, Family, and School Social Workers 530 32.70 68,000 27.05 56,300 30.30 63,100 36.60 76,100 62 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 32.70 68,000 27.05 56,300 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 50,600 62 Health Care and Social Assistance 21-1094 Community and Social Service Specialists, All Other 20 30.85 64,200 22.60 47,000 27.90 58,000 47.95 58,100 62 Health Care and Social Assistance 21-1094 Community and Social Service Specialists, All Other 10 20.35 47,000 17.50 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2010 Clergy Religious Workers, All Other 10 20.35 47,000 27.90 28.85 60,100 39.45 82,100 89.85 | 62 | Health Care and Social Assistance | 19-3031 | Clinical, Counseling, and School Psychologists | 150 | 59.15 | 123,100 | 40.20 | 83,600 | 48.15 | 100,100 | 61.25 | 127,500 |
| Fig. Health Care and Social Assistance 21-0000 Community and Social Service Occupations 7,160 23.20 48,300 16.45 34,200 19.95 41,500 26.85 55,900 62 Health Care and Social Assistance 21-1012 Educational, Guidance, and Career Counselors and Advisors 37.65 78,300 23.05 47,900 44.75 93,100 49.65 103,300 62.00 42.00 44.75 49.0 | 62 | Health Care and Social Assistance | | | 20 | 50.50 | 105,000 | 44.70 | 92,900 | 51.75 | 107,700 | 58.35 | 121,400 |
| Health Care and Social Assistance 21-1012 Educational, Guidance, and Career Counselors and Advisors 37.65 78,300 23.05 47,900 44.75 93,100 49.65 103,300 62 Health Care and Social Assistance 21-1018 Substance abuse, behavioral disorder, and mental health counselors 1,240 29.70 61,800 20.80 43,300 26.80 55,700 36.20 75,300 62 Health Care and Social Assistance 21-1019 Counselors, All Other 26.35 54,800 18.15 37,800 20.95 43,600 27.05 56,300 62 Health Care and Social Assistance 21-1021 Child, Family, and School Social Workers 480 25.25 52,500 21.20 44,100 23.60 49,100 27.75 57,700 62 Health Care and Social Assistance 21-1022 Healthcare Social Workers 350 32.70 68,000 27.05 56,300 30.30 63,100 36.60 76,100 62 Health Care and Social Assistance 21-103 Mental Health and Substance Abuse Social Workers 350 32.70 68,000 27.05 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-103 Mental Health and Substance Abuse Social Workers 350 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1091 Health Education Specialists 20 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 50,600 62 Health Care and Social Assistance 21-1094 Community and Social Service Specialists, All Other 20 30.85 64,200 22.60 47,000 27.90 58,000 42.15 87,700 62 Health Care and Social Assistance 21-2011 Clergy 150 22.95 47,700 15.65 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2019 Clergy 23-1011 Lawyers 20 73.55 152,900 28.85 60,100 39.45 82,100 89.85 186,800 62 Health Care and Social Assistance 23-0000 Educational Instruction and Teache | 62 | Health Care and Social Assistance | | | 7,160 | 23.20 | 48,300 | 16.45 | 34,200 | 19.95 | 41,500 | 26.85 | 55,900 |
| 62 Health Care and Social Assistance 21-1019 Counselors, All Other 26.35 54,800 18.15 37,800 20.95 43,600 27.05 56,300 62 Health Care and Social Assistance 21-1021 Child, Family, and School Social Workers 480 25.25 52,500 21.20 44,100 23.60 49,100 27.75 57,700 62 Health Care and Social Assistance 21-1022 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 32.70 68,000 27.05 56,300 30.30 63,100 36.60 76,100 62 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 2.0 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1093 Social and Human Service Assistants 3,710 17.55 36,600 14.75 30,700 17.30 36,000 19.65 40,900 62 Health Care and Social | 62 | Health Care and Social Assistance | 21-1012 | Educational, Guidance, and Career Counselors and Advisors | | | 78,300 | 23.05 | | 44.75 | | 49.65 | |
| 62 Health Care and Social Assistance 21-1019 Counselors, All Other 26.35 54,800 18.15 37,800 20.95 43,600 27.05 56,300 62 Health Care and Social Assistance 21-1021 Child, Family, and School Social Workers 480 25.25 52,500 21.20 44,100 23.60 49,100 27.75 57,700 62 Health Care and Social Assistance 21-1022 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 32.70 68,000 27.05 56,300 30.30 63,100 36.60 76,100 62 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 2.0 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1093 Social and Human Service Assistants 3,710 17.55 36,600 14.75 30,700 17.30 36,000 19.65 40,900 62 Health Care and Social | 62 | Health Care and Social Assistance | 21-1018 | Substance abuse, behavioral disorder, and mental health counselors | 1,240 | 29.70 | 61,800 | 20.80 | 43,300 | 26.80 | 55,700 | 36.20 | 75,300 |
| 62 Health Care and Social Assistance 21-1022 Health Care Social Workers 530 32.70 68,000 27.05 56,300 30.30 63,100 36.60 76,100 62 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1091 Health Education Specialists 20 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1093 Social and Human Service Assistants 3,710 17.55 36,600 14.75 30,700 17.30 36,000 19.65 40,900 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 56,000 62 Health Care and Social Assistance 21-1099 Community and Social Service Specialists, All Other <td>62</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>18.15</td> <td></td> <td>20.95</td> <td></td> <td>27.05</td> <td></td> | 62 | | | | | | | 18.15 | | 20.95 | | 27.05 | |
| 62 Health Care and Social Assistance 21-1022 Health Care Social Workers 530 32.70 68,000 27.05 56,300 30.30 63,100 36.60 76,100 62 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1091 Health Education Specialists 20 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1093 Social and Human Service Assistants 3,710 17.55 36,600 14.75 30,700 17.30 36,000 19.65 40,900 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 56,000 62 Health Care and Social Assistance 21-1099 Community and Social Service Specialists, All Other <td>62</td> <td>Health Care and Social Assistance</td> <td>21-1021</td> <td>Child, Family, and School Social Workers</td> <td>480</td> <td>25.25</td> <td>52,500</td> <td>21.20</td> <td>44,100</td> <td>23.60</td> <td>49,100</td> <td>27.75</td> <td>57,700</td> | 62 | Health Care and Social Assistance | 21-1021 | Child, Family, and School Social Workers | 480 | 25.25 | 52,500 | 21.20 | 44,100 | 23.60 | 49,100 | 27.75 | 57,700 |
| 62 Health Care and Social Assistance 21-1023 Mental Health and Substance Abuse Social Workers 350 | 62 | Health Care and Social Assistance | 21-1022 | Healthcare Social Workers | 530 | 32.70 | 68,000 | 27.05 | 56,300 | 30.30 | 63,100 | 36.60 | |
| 62 Health Care and Social Assistance 21-1091 Health Education Specialists 20 32.15 66,900 26.90 56,000 30.60 63,700 37.20 77,400 62 Health Care and Social Assistance 21-1093 Social and Human Service Assistants 3,710 17.55 36,600 14.75 30,700 17.30 36,000 19.65 40,900 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 50,600 62 Health Care and Social Assistance 21-1099 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 50,600 62 Health Care and Social Assistance 21-2011 Clergy 150 22.95 47,700 15.65 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2099 Religious Workers, All Other 10 20.35 42,300 <td>62</td> <td>Health Care and Social Assistance</td> <td>21-1023</td> <td>Mental Health and Substance Abuse Social Workers</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> | 62 | Health Care and Social Assistance | 21-1023 | Mental Health and Substance Abuse Social Workers | | | | | | | | | , |
| 62 Health Care and Social Assistance 21-1093 Social and Human Service Assistants 3,710 17.55 36,600 14.75 30,700 17.30 36,000 19.65 40,900 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 50,600 62 Health Care and Social Assistance 21-1099 Community and Social Service Specialists, All Other 20 30.85 64,200 22.60 47,000 27.90 58,000 42.15 87,700 62 Health Care and Social Assistance 21-2011 Clergy 150 22.95 47,700 15.65 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2099 Religious Workers, All Other 10 20.35 42,300 17.30 36,000 19.50 40,600 23.10 48,100 62 Health Care and Social Assistance 23-0000 Legal Occupations 30 60.50 | | | 21-1091 | | | 32.15 | 66,900 | 26.90 | 56,000 | 30.60 | 63,700 | 37.20 | 77,400 |
| 62 Health Care and Social Assistance 21-1094 Community Health Workers 110 20.90 43,400 16.15 33,600 20.40 42,400 24.30 50,600 62 Health Care and Social Assistance 21-1099 Community and Social Service Specialists, All Other 20 30.85 64,200 22.60 47,000 27.90 58,000 42.15 87,700 62 Health Care and Social Assistance 21-2011 Clergy 150 22.95 47,700 15.65 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2099 Religious Workers, All Other 10 20.35 42,300 17.30 36,000 19.50 40,600 23.10 48,100 62 Health Care and Social Assistance 23-000 Legal Occupations 30 60.50 125,900 28.85 60,100 39.45 82,100 89.85 186,800 62 Health Care and Social Assistance 23-1011 Lawyers 20 73.55 152,900 | 62 | | | 1 | | | | | | 17.30 | | | |
| 62 Health Care and Social Assistance 21-1099 Community and Social Service Specialists, All Other 20 30.85 64,200 22.60 47,000 27.90 58,000 42.15 87,700 62 Health Care and Social Assistance 21-2011 Clergy 150 22.95 47,700 15.65 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2099 Religious Workers, All Other 10 20.35 42,300 17.30 36,000 19.50 40,600 23.10 48,100 62 Health Care and Social Assistance 23-0000 Legal Occupations 30 60.50 125,900 28.85 60,100 39.45 82,100 89.85 186,800 62 Health Care and Social Assistance 23-1011 Lawyers 20 73.55 152,900 32.55 67,700 63.85 132,800 99.50 206,900 62 Health Care and Social Assistance 25-0000 Educational Instruction and Library Occupations 5,450 18.00 | | | | | | | _ | | | | | | |
| 62 Health Care and Social Assistance 21-201 Clergy 150 22.95 47,700 15.65 32,500 22.15 46,000 27.95 58,100 62 Health Care and Social Assistance 21-2099 Religious Workers, All Other 10 20.35 42,300 17.30 36,000 19.50 40,600 23.10 48,100 62 Health Care and Social Assistance 23-000 Legal Occupations 30 60.50 125,900 28.85 60,100 39.45 82,100 89.85 186,800 62 Health Care and Social Assistance 23-1011 Lawyers 20 73.55 152,900 32.55 67,700 63.85 132,800 99.50 206,900 62 Health Care and Social Assistance 25-000 Educational Instruction and Library Occupations 5,450 18.00 37,400 11.60 24,200 14.15 29,400 19.25 40,100 62 Health Care and Social Assistance 25-1072 Nursing Instructors and Teachers, Postsecondary 70 114,700 9 | | | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| 62 Health Care and Social Assistance 21-2099 Religious Workers, All Other 10 20.35 42,300 17.30 36,000 19.50 40,600 23.10 48,100 62 Health Care and Social Assistance 23-0000 Legal Occupations 30 60.50 125,900 28.85 60,100 39.45 82,100 89.85 186,800 62 Health Care and Social Assistance 23-1011 Lawyers 20 73.55 152,900 32.55 67,700 63.85 132,800 99.50 206,900 62 Health Care and Social Assistance 25-0000 Educational Instruction and Library Occupations 5,450 18.00 37,400 11.60 24,200 14.15 29,400 19.25 40,100 62 Health Care and Social Assistance 25-1072 Nursing Instructors and Teachers, Postsecondary 70 114,700 97,500 113,800 131,400 | | | | ^ . | | | | | | | , | | |
| 62 Health Care and Social Assistance 23-0000 Legal Occupations 30 60.50 125,900 28.85 60,100 39.45 82,100 89.85 186,800 62 Health Care and Social Assistance 23-1011 Lawyers 20 73.55 152,900 32.55 67,700 63.85 132,800 99.50 206,900 62 Health Care and Social Assistance 25-0000 Educational Instruction and Library Occupations 5,450 18.00 37,400 11.60 24,200 14.15 29,400 19.25 40,100 62 Health Care and Social Assistance 25-1072 Nursing Instructors and Teachers, Postsecondary 70 114,700 97,500 113,800 131,400 | | | | | + | | | | | $\overline{}$ | | | |
| 62 Health Care and Social Assistance 23-1011 Lawyers 20 73.55 152,900 32.55 67,700 63.85 132,800 99.50 206,900 62 Health Care and Social Assistance 25-0000 Educational Instruction and Library Occupations 5,450 18.00 37,400 11.60 24,200 14.15 29,400 19.25 40,100 62 Health Care and Social Assistance 25-1072 Nursing Instructors and Teachers, Postsecondary 70 114,700 97,500 113,800 131,400 | | | | | | | | | | | | | |
| 62 Health Care and Social Assistance 25-0000 Educational Instruction and Library Occupations 5,450 18.00 37,400 11.60 24,200 14.15 29,400 19.25 40,100 62 Health Care and Social Assistance 25-1072 Nursing Instructors and Teachers, Postsecondary 70 114,700 97,500 113,800 131,400 | | | | <u> </u> | | | | | | - | | | |
| 62 Health Care and Social Assistance 25-1072 Nursing Instructors and Teachers, Postsecondary 70 114,700 97,500 113,800 131,400 | | | | , | | | | | | | | | |
| | | | | , 1 | | | | | | | | | |
| | | | | | | 20.80 | | 11.95 | | 17.75 | - , | 27.35 | |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| Bed Color Industry Sector (see definitions on sheet 3) Color | | | | | | | | | | | | | |
|--|-----|-----------------------------------|---------|--|--------|--------|---------|--------|---------|---------------|----------|-------|---------|
| Col. Inchife Care and Social Assistance 25-921 Self-ancidement (Col. Periode) Self-ancide | ١., | | Occ'l | | F 411 | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| El Halifi Care and Social Assistance 25-907 Internal Transfers and Internations, All Other 13-900 24,000 4775 99,300 51,85 107,700 | | | 1 ` ′ | | | \ 0/ | (0 / | | | | | | |
| 23.100 California and Social Assistance 25.903 Tutore official positions 25.000 International Conference 25.003 International Conference | | | | | Empi. | ٠ | | | | , | | | |
| September Comparison Comp | | | | | | 44.60 | | 43.45 | | 47.75 | | 51.85 | |
| Column C | | | | · · · · · · · · · · · · · · · · · · · | | 27.05 | | 4.6.00 | | 40.50 | | 40.20 | |
| 22 Haith Care and Social Assistance 27-000 Arts, Design, Entertainment, Sports, and Media Occupations 99 20.85 64,100 22.95 47,800 23.95 60,200 37.48 77,900 20.85 | _ | | | | 2.700 | 27.05 | | 16.80 | | 18.50 | | 40.30 | |
| Color Health Care and Social Assistance 27-002 Google Designers 10 27-20 5-6,500 23.0 48,500 27-95 58,100 31.00 65,700 | | | | | | 20.05 | | 22.05 | | 20.05 | | 27.45 | |
| CR Health Care and Social Assistance 23-3031 Public Relations Specialitis 30 34-90 72,000 29-45 61-300 34-45 71,700 39.85 82,200 124 1 | | | | 7 57 7 1 | _ | | | | | | | | , |
| Column C | | | | | | | | | | | | | |
| Col. Health Care and Social Assistance 29-101 Chiropractors 200 Chirology Ch | | | | | | | | | | - | | | |
| Col. Health Cure and Social Assistance 29-102 Demists, General 99 87.25 81.800 66.25 137.800 76.30 158.700 | _ | | | 1 | , | 50.20 | 104,400 | 32.20 | 67,000 | 41.75 | 86,800 | 53.95 | 112,200 |
| Col. Health Care and Social Assistance 29-101 Delitions and Nutritioniss 250 53.50 73.500 30.50 63.409 33.45 73.700 40.35 83.900 22.801 Health Care and Social Assistance 29-107 Physician Assistants 910 68.00 141,400 58.30 121,300 76.30 158.700 89.10 185.300 22.801 12.600 20.800 22.801 20.800 | | | | 1 | | 07.05 | 404.500 | | 125.000 | 7630 | 4.50.500 | | |
| Color Part | | | | * | | | | | | | | 40.25 | 02.000 |
| Col. Health Care and Social Assistance 29-107 Physician Assistants 500 1 | | | | | | | | | | $\overline{}$ | | | |
| Column C | | | | | | | - | | | - | | | |
| Each Care and Social Assistance 29-1122 Occupational Therapists 490 49.00 101.900 40.70 84.600 49.95 103.900 58.65 122.000 | | | | | | 68.00 | 141,400 | 58.30 | 121,300 | 76.30 | 158,700 | 89.10 | 185,300 |
| Fealth Care and Social Assistance 29-1123 Physical Therapists 1,170 49.15 10,2200 38.80 80,700 48.75 101,400 59.35 123,400 62. Fealth Care and Social Assistance 29-1128 Recreational Therapists 90 54.20 112,800 46.05 98.800 34.34 111,000 61.10 127,100 61.10 127,100 61.10 127,100 61.10 61. | | | | | | | | | | | | | |
| Feath Care and Social Assistance 29-1124 Radiation Therapists 90 54.20 112.800 46.05 59.800 53.30 111.000 61.10 127.100 | | | | | _ | | | | | | | | |
| Earlib Care and Social Assistance 29-1128 Recreational Therapists 70 26.00 34,100 18.00 37,400 27.55 57,300 32.30 67,200 62.00 62.00 62.00 63.00 77.00 77.00 78.00 77.00 77.00 78.00 77.00 78.00 77.00 77.00 78.00 77.00 77.00 77.00 78.00 77.00 77.00 77.00 78.00 77.00 77.00 77.00 78.00 77.00 77.00 77.00 77.00 78.00 77.00 77.00 77.00 78.00 77. | | | | * | | | | | | $\overline{}$ | | | |
| Fearlth Care and Social Assistance 29-1126 Respiratory Therapists 690 36.95 76,800 32.80 68.20 36.55 76,000 40.50 84.300 62.25 129.700 62.25 1 | | | | 1 | | | | | | - | | | |
| Fealth Care and Social Assistance 29-1128 Exercise Physiologists 300 51.50 107,100 38.85 80,800 54.55 113,500 62.75 129,700 62 Health Care and Social Assistance 29-1148 Registered Nurses 14,280 42.85 89,100 36.45 75,800 42.65 88,700 49.20 102,400 62.61 Registered Nurses 14,280 42.85 89,100 36.45 75,800 42.65 88,700 49.20 102,400 62.61 Registered Nurses 14,280 42.85 89,100 36.45 75,800 42.65 88,700 49.20 102,400 62.61 Registered Nurses 14,280 42.85 89,100 36.45 75,800 42.65 88,700 49.20 102,400 62.61 Registered Nurses 14,280 42.85 89,100 36.45 75,800 42.65 88,700 49.20 102,400 62.61 Registered Nurses 14,280 42.85 89,100 36.45 75,800 42.65 88,700 49.20 102,400 62.75 130,500 62.75 130 | | | | * | | | | | | $\overline{}$ | | | |
| Realth Care and Social Assistance 29-1128 Exercise Physiologists 30 28-95 60,200 25.00 52.00 52.00 33.90 70,500 62.00 62.00 33.90 70,500 62.00 | _ | | | 1 | | | | | | - | | | |
| 62 Health Care and Social Assistance 29-114 Registered Nurses 14,280 42.85 89,100 36.45 75,800 42.65 88,700 49.20 102,400 | | | | 1 7 7 7 | | | , | | | | -) | | . , |
| Edulth Care and Social Assistance 29-1161 Nurse Midwives 990 62.35 128,200 55.05 114,500 62.75 130,500 69.80 145,200 62 Health Care and Social Assistance 29-1218 Family Medicine Physicians 250 | | | | , . | | | , | | | | , | | , |
| Earth Care and Social Assistance 29-1171 Nurse Practitioners 29-1218 Family Medicine Physicians 250 | 62 | | | <u> </u> | 14,280 | | | | | - | | | |
| Family Medicine Physicians 250 | | Health Care and Social Assistance | 29-1161 | Nurse Midwives | | 61.65 | | | 114,500 | $\overline{}$ | | 69.80 | _ |
| Feath Care and Social Assistance 29-1216 General Internal Medicine Physicians 700 121.70 253,200 100.85 209,800 209,80 | 62 | Health Care and Social Assistance | 29-1171 | Nurse Practitioners | 990 | 62.35 | 129,700 | 51.10 | 106,300 | 58.75 | 122,200 | 67.75 | 140,900 |
| Fig. Health Care and Social Assistance 29-1218 Obstetricians and Gynecologists 490 121.70 253,200 100.85 209,800 | 62 | Health Care and Social Assistance | 29-1215 | Family Medicine Physicians | 250 | | | | | | | | |
| Health Care and Social Assistance 29-1221 Pediatricians, General 290 105.55 219.500 77.25 160,700 91.45 190,200 | 62 | Health Care and Social Assistance | 29-1216 | General Internal Medicine Physicians | 700 | | | | | | | | |
| Health Care and Social Assistance 29-1223 Psychiatrists 29-1228 Physicians, All Other and Ophthalmologists, Except Pediatric 3,190 106.40 221,300 55.50 115,500 | 62 | Health Care and Social Assistance | | , , | 490 | 121.70 | 253,200 | 100.85 | 209,800 | | | | |
| Health Care and Social Assistance 29-1228 Physicians, All Other and Ophthalmologists, Except Pediatric 3,190 106.40 221,300 55.50 115.500 | 62 | Health Care and Social Assistance | 29-1221 | Pediatricians, General | 290 | 105.55 | 219,500 | 77.25 | 160,700 | 91.45 | 190,200 | | |
| Health Care and Social Assistance 29-1248 Surgeons, Except Ophthalmologists 120.40 250,400 94.85 197,300 | 62 | Health Care and Social Assistance | 29-1223 | Psychiatrists | | 94.85 | 197,300 | 71.65 | 149,000 | 78.55 | 163,400 | | |
| Health Care and Social Assistance 29-1292 Dental Hygienists 1,690 43.55 90,600 42.15 87,700 45.10 93,800 48.00 99,900 | 62 | Health Care and Social Assistance | 29-1228 | Physicians, All Other and Ophthalmologists, Except Pediatric | 3,190 | 106.40 | 221,300 | 55.50 | 115,500 | | | | |
| Health Care and Social Assistance 29-1298 Acupuncturists and Healthcare Diagnosing or Treating Practitioners, All Other 180 47.95 99,700 30.90 64,200 43.45 90,400 58.10 120,900 62 Health Care and Social Assistance 29-2010 Clinical Laboratory Technologists and Technicians 2,630 30.40 63,200 22.85 47,500 30.80 64,000 37.50 78,000 62 Health Care and Social Assistance 29-2031 Cardiovascular Technologists and Technicians 240 37.50 78,000 32.50 67,600 37.35 77,700 43.45 99,400 62 Health Care and Social Assistance 29-2032 Diagnostic Medical Sonographers 770 39.10 81,300 34.05 70,800 39.30 81,700 45.35 94,400 62 Health Care and Social Assistance 29-2033 Nuclear Medicine Technologists 220 41.60 86,500 36.65 76,200 41.25 85,900 47.40 98,600 62 Health Care and Social Assistance 29-2034 Radiologic Technologists and Technicians 1,120 34.75 72,300 28.25 58,800 34.70 72,200 41.10 85,500 62 Health Care and Social Assistance 29-2035 Magnetic Resonance Imaging Technologists 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2051 Dietetic Technicians 29-2052 Pharmacy Technicians 20 17.25 35,900 14.60 30,300 16.90 35,200 19.15 39,800 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 29-2052 Pharmacy Technicians 29-2053 Pharmacy Technicians 29-2055 Surgical Technicians 29-2057 Ophthalmic Medical T | 62 | Health Care and Social Assistance | 29-1248 | Surgeons, Except Ophthalmologists | | 120.40 | 250,400 | 94.85 | 197,300 | | | | |
| Other Clinical Laboratory Technologists and Technicians 2,630 30.40 63,200 22.85 47,500 30.80 64,000 37.50 78,000 62 Health Care and Social Assistance 29-2013 Cardiovascular Technologists and Technicians 240 37.50 78,000 32.50 67,600 37.35 77,700 43.45 90,400 62 Health Care and Social Assistance 29-2032 Diagnostic Medical Sonographers 770 39.10 81,300 34.05 70,800 39.30 81,700 45.35 94,400 62 Health Care and Social Assistance 29-2033 Nuclear Medicine Technologists 220 41.60 86,500 36.65 76,200 41.25 85,900 47.70 99,200 62 Health Care and Social Assistance 29-2034 Radiologis Technologists and Technicians 1,120 34.75 72,300 28.25 58,800 34.70 72,200 41.10 85,500 62 Health Care and Social Assistance 29-2035 Magnetic Resonance Imaging Technologists 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians and Paramedics 580 23.65 49,200 19.10 39,700 22.70 47,200 26.60 55,400 62 Health Care and Social Assistance 29-2051 Dietetic Technicians 120 17.25 35,900 14.60 30,300 16.90 35,200 19.15 39,800 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 20 17.50 36,400 15.90 37,200 21.00 43,700 23.85 49,600 62 Health Care and Social Assistance 29-2055 Surgical Technologists 500 27.60 57,400 23.25 48,400 27.15 56,500 31.05 64,600 62 Health Care and Social Assistance 29-2057 Ophthalmic Medical Technicians 870 24.40 50,800 21.90 45,600 24.35 50,600 27.30 56,800 20.90 20 | 62 | Health Care and Social Assistance | 29-1292 | Dental Hygienists | 1,690 | 43.55 | 90,600 | 42.15 | 87,700 | 45.10 | 93,800 | 48.00 | 99,900 |
| 62 Health Care and Social Assistance 29-2010 Clinical Laboratory Technologists and Technicians 2,630 30.40 63,200 22.85 47,500 30.80 64,000 37.50 78,000 62 Health Care and Social Assistance 29-2031 Cardiovascular Technologists and Technicians 240 37.50 78,000 32.50 67,600 37.35 77,700 43.45 90,400 62 Health Care and Social Assistance 29-2032 Diagnostic Medical Sonographers 770 39.10 81,300 34.05 70,800 39.30 81,700 45.35 94,400 62 Health Care and Social Assistance 29-2033 Nuclear Medicine Technologists 220 41.60 86,500 36.65 76,200 41.25 85,900 47.40 98,600 62 Health Care and Social Assistance 29-2034 Radiologic Technologists and Technicians 1,120 34.75 72,300 28.25 58,800 34.70 72,200 41.10 85,500 62 Health Care and Social Assistance 29-2035 Magnetic Resonance | 62 | Health Care and Social Assistance | 29-1298 | 1 . | 180 | 47.95 | 99,700 | 30.90 | 64,200 | 43.45 | 90,400 | 58.10 | 120,900 |
| 62 Health Care and Social Assistance 29-2031 Cardiovascular Technologists and Technicians 240 37.50 78,000 32.50 67,600 37.35 77,700 43.45 90,400 62 Health Care and Social Assistance 29-2032 Diagnostic Medical Sonographers 770 39.10 81,300 34.05 70,800 39.30 81,700 45.35 94,400 62 Health Care and Social Assistance 29-2033 Nuclear Medicine Technologists 220 41.60 86,500 36.65 76,200 41.25 85,900 47.40 98,600 62 Health Care and Social Assistance 29-2034 Radiologic Technologists and Technicians 1,120 34.75 72,300 28.25 58,800 34.70 72,200 41.10 85,500 62 Health Care and Social Assistance 29-2035 Magnetic Resonance Imaging Technologists 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians< | 62 | Health Care and Social Assistance | 29-2010 | | 2,630 | 30.40 | 63.200 | 22.85 | 47,500 | 30.80 | 64,000 | 37.50 | 78,000 |
| 62 Health Care and Social Assistance 29-2032 Diagnostic Medical Sonographers 770 39.10 81,300 34.05 70,800 39.30 81,700 45.35 94,400 62 Health Care and Social Assistance 29-2033 Nuclear Medicine Technologists 220 41.60 86,500 36.65 76,200 41.25 85,900 47.40 98,600 62 Health Care and Social Assistance 29-2034 Radiologic Technologists and Technicians 1,120 34.75 72,300 28.25 58,800 34.70 72,200 41.10 85,500 62 Health Care and Social Assistance 29-2035 Magnetic Resonance Imaging Technologists 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians and Paramedics 580 23.65 49,200 19.10 39,700 22.70 47,200 26.60 55,400 62 Health Care and Social Assistance 29-2051 Dietetic Technicians | | | | | | | | | | - | | | |
| 62 Health Care and Social Assistance 29-2033 Nuclear Medicine Technologists 220 41.60 86,500 36.65 76,200 41.25 85,900 47.40 98,600 62 Health Care and Social Assistance 29-2034 Radiologic Technologists and Technicians 1,120 34.75 72,300 28.25 58,800 34.70 72,200 41.10 85,500 62 Health Care and Social Assistance 29-2035 Magnetic Resonance Imaging Technologists 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians and Paramedics 580 23.65 49,200 19.10 39,700 22.70 47,200 26.60 55,400 62 Health Care and Social Assistance 29-2051 Dietetic Technicians 120 17.25 35,900 14.60 30,300 16.90 35,200 19.15 39,800 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 360 | _ | | | | | | | | | | | | |
| 62 Health Care and Social Assistance 29-2034 Radiologic Technologists and Technicians 1,120 34.75 72,300 28.25 58,800 34.70 72,200 41.10 85,500 62 Health Care and Social Assistance 29-2035 Magnetic Resonance Imaging Technologists 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians and Paramedics 580 23.65 49,200 19.10 39,700 22.70 47,200 26.60 55,400 62 Health Care and Social Assistance 29-2051 Dietetic Technicians 120 17.25 35,900 14.60 30,300 16.90 35,200 19.15 39,800 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 360 20.95 43,500 17.90 37,200 21.00 43,700 23.85 49,600 62 Health Care and Social Assistance 29-2053 Psychiatric Technicians 20 | | | | | | | | | | | | | , |
| 62 Health Care and Social Assistance 29-2035 Magnetic Resonance Imaging Technologists 240 42.30 88,000 37.95 78,900 43.20 89,900 47.70 99,200 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians and Paramedics 580 23.65 49,200 19.10 39,700 22.70 47,200 26.60 55,400 62 Health Care and Social Assistance 29-2051 Dietetic Technicians 120 17.25 35,900 14.60 30,300 16.90 35,200 19.15 39,800 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 360 20.95 43,500 17.90 37,200 21.00 43,700 23.85 49,600 62 Health Care and Social Assistance 29-2053 Psychiatric Technicians 20 17.50 36,400 15.90 33,100 17.40 36,200 18.90 39,300 62 Health Care and Social Assistance 29-2055 Surgical Technologists 500 27.60 | | | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| 62 Health Care and Social Assistance 29-2040 Emergency Medical Technicians and Paramedics 580 23.65 49,200 19.10 39,700 22.70 47,200 26.60 55,400 62 Health Care and Social Assistance 29-2051 Dietetic Technicians 120 17.25 35,900 14.60 30,300 16.90 35,200 19.15 39,800 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 360 20.95 43,500 17.90 37,200 21.00 43,700 23.85 49,600 62 Health Care and Social Assistance 29-2053 Psychiatric Technicians 20 17.50 36,400 15.90 33,100 17.40 36,200 18.90 39,300 62 Health Care and Social Assistance 29-2055 Surgical Technologists 500 27.60 57,400 23.25 48,400 27.15 56,500 31.05 64,600 62 Health Care and Social Assistance 29-2057 Ophthalmic Medical Technicians 870 24.40 50,800 21.90 45,600 24.35 50,600 27.30 56,800 | | | | 5 5 | | | | | | | . , | | _ |
| 62 Health Care and Social Assistance 29-2051 Dietetic Technicians 120 17.25 35,900 14.60 30,300 16.90 35,200 19.15 39,800 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 360 20.95 43,500 17.90 37,200 21.00 43,700 23.85 49,600 62 Health Care and Social Assistance 29-2053 Psychiatric Technicians 20 17.50 36,400 15.90 33,100 17.40 36,200 18.90 39,300 62 Health Care and Social Assistance 29-2055 Surgical Technologists 500 27.60 57,400 23.25 48,400 27.15 56,500 31.05 64,600 62 Health Care and Social Assistance 29-2057 Ophthalmic Medical Technicians 870 24.40 50,800 21.90 45,600 24.35 50,600 27.30 56,800 | | | | 8 8 8 | | | , | | | - | , | | |
| 62 Health Care and Social Assistance 29-2052 Pharmacy Technicians 360 20.95 43,500 17.90 37,200 21.00 43,700 23.85 49,600 62 Health Care and Social Assistance 29-2053 Psychiatric Technicians 20 17.50 36,400 15.90 33,100 17.40 36,200 18.90 39,300 62 Health Care and Social Assistance 29-2055 Surgical Technologists 500 27.60 57,400 23.25 48,400 27.15 56,500 31.05 64,600 62 Health Care and Social Assistance 29-2057 Ophthalmic Medical Technicians 870 24.40 50,800 21.90 45,600 24.35 50,600 27.30 56,800 | | | | 8 7 | | | . , | | | | - , | | |
| 62 Health Care and Social Assistance 29-2053 Psychiatric Technicians 20 17.50 36,400 15.90 33,100 17.40 36,200 18.90 39,300 62 Health Care and Social Assistance 29-2055 Surgical Technologists 500 27.60 57,400 23.25 48,400 27.15 56,500 31.05 64,600 62 Health Care and Social Assistance 29-2057 Ophthalmic Medical Technicians 870 24.40 50,800 21.90 45,600 24.35 50,600 27.30 56,800 | | | | | | | | | | - | | | |
| 62 Health Care and Social Assistance 29-2055 Surgical Technologists 500 27.60 57,400 23.25 48,400 27.15 56,500 31.05 64,600 62 Health Care and Social Assistance 29-2057 Ophthalmic Medical Technicians 870 24.40 50,800 21.90 45,600 24.35 50,600 27.30 56,800 | | | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| 62 Health Care and Social Assistance 29-2057 Ophthalmic Medical Technicians 870 24.40 50,800 21.90 45,600 24.35 50,600 27.30 56,800 | | | | · | | | _ | | | $\overline{}$ | | | , |
| | | | | 5 5 | | | | | | | | | |
| | | | | 1 | _ | | | | | | | | 64,900 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|---------------|--|---------|--|--------|--------|------------------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 62 | Health Care and Social Assistance | 29-2098 | Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other | 630 | 26.15 | 54,400 | 17.65 | 36,700 | 23.40 | 48,600 | 33.95 | 70,600 |
| 62 | Health Care and Social Assistance | 29-9098 | Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners and Technical Workers, All Other | | 37.30 | 77,500 | 34.40 | 71,500 | 37.25 | 77,500 | 40.20 | 83,600 |
| 62 1 | Health Care and Social Assistance | 31-0000 | | 33,240 | 15.90 | 33,100 | 12.05 | 25,100 | 14.85 | 30,900 | 18.35 | 38,200 |
| $\overline{}$ | Health Care and Social Assistance Health Care and Social Assistance | | Healthcare Support Occupations Home Health and Personal Care Aides | 15,710 | 13.40 | 27,900 | 11.55 | 24,100 | 12.20 | 25,400 | 14.95 | 31,100 |
| | Health Care and Social Assistance Health Care and Social Assistance | | Nursing Assistants | 8,270 | 16.40 | 34,100 | 13.65 | 28,400 | 16.20 | 33,700 | 18.70 | 38,900 |
| | Health Care and Social Assistance | | Orderlies | 400 | 15.25 | 31,700 | 13.00 | 27,100 | 14.80 | 30,700 | 17.35 | 36,100 |
| | | | | 110 | | | 32.65 | | 36.35 | 75,600 | 39.90 | 83,000 |
| | Health Care and Social Assistance | | Occupational Therapy Assistants | 20 | 36.40 | 75,700 26,800 | 11.70 | 67,900 | 12.40 | 25,800 | 13.85 | , |
| $\overline{}$ | Health Care and Social Assistance | | Occupational Therapy Aides | | 12.90 | | | 24,400 | | | | 28,800 |
| | Health Care and Social Assistance | | Physical Therapist Assistants | 230 | 36.90 | 76,700 | 33.00 | 68,700 | 37.05 | 77,100 | 41.05 | 85,400 |
| | Health Care and Social Assistance | | Physical Therapist Aides | 780 | 14.80 | 30,800 | 12.45 | 25,900 | 14.85 | 30,900 | 17.20 | 35,800 |
| \rightarrow | Health Care and Social Assistance | | Massage Therapists | 4.500 | 22.90 | 47,600 | 20.25 | 42,100 | 22.55 | 46,900 | 24.85 | 51,700 |
| | Health Care and Social Assistance | | Dental Assistants | 1,590 | 24.35 | 50,600 | 20.60 | 42,900 | 24.70 | 51,400 | 28.75 | 59,800 |
| - | Health Care and Social Assistance | 31-9092 | | 2,480 | 19.00 | 39,600 | 16.50 | 34,300 | 18.40 | 38,300 | 21.20 | 44,100 |
| - | Health Care and Social Assistance | | Medical Equipment Preparers | 420 | 20.15 | 41,900 | 17.15 | 35,600 | 19.30 | 40,100 | 22.85 | 47,500 |
| _ | Health Care and Social Assistance | 31-9094 | 1 | 130 | 21.25 | 44,200 | 16.80 | 34,900 | 20.95 | 43,600 | 25.30 | 52,700 |
| - | Health Care and Social Assistance | | Phlebotomists | 1,280 | 18.85 | 39,200 | 15.70 | 32,700 | 18.45 | 38,400 | 22.10 | 46,000 |
| | Health Care and Social Assistance | 31-9099 | 11 / | 1,440 | 16.10 | 33,500 | 12.40 | 25,800 | 15.55 | 32,400 | 18.80 | 39,100 |
| $\overline{}$ | Health Care and Social Assistance | | Protective Service Occupations | 810 | 18.10 | 37,700 | 13.65 | 28,400 | 17.45 | 36,300 | 21.80 | 45,300 |
| \rightarrow | Health Care and Social Assistance | | Miscellaneous First-Line Supervisors, Protective Service Workers | 20 | 31.85 | 66,300 | 26.35 | 54,800 | 30.85 | 64,100 | 37.40 | 77,800 |
| | Health Care and Social Assistance | | Security Guards | 750 | 17.85 | 37,100 | 13.85 | 28,800 | 17.45 | 36,300 | 21.45 | 44,600 |
| - | Health Care and Social Assistance | | Food Preparation and Serving Related Occupations | 3,140 | 15.50 | 32,200 | 12.00 | 25,000 | 14.15 | 29,400 | 17.50 | 36,400 |
| | Health Care and Social Assistance | | Chefs and Head Cooks | 40 | | 61,000 | 24.30 | 50,500 | 28.40 | 59,100 | 32.60 | 67,800 |
| \rightarrow | Health Care and Social Assistance | | First-Line Supervisors of Food Preparation and Serving Workers | 180 | 26.20 | 54,500 | 20.25 | 42,100 | 25.20 | 52,500 | 31.30 | 65,100 |
| | Health Care and Social Assistance | | Cooks, Institution and Cafeteria | 580 | 17.95 | 37,300 | 15.25 | 31,700 | 17.60 | 36,600 | 20.10 | 41,800 |
| 62 I | Health Care and Social Assistance | | Food Preparation Workers | 180 | 13.85 | 28,800 | 11.90 | 24,700 | 13.25 | 27,600 | 15.00 | 31,200 |
| 62 1 | Health Care and Social Assistance | 35-3023 | Fast Food and Counter Workers | 20 | 14.50 | 30,200 | 12.55 | 26,100 | 14.15 | 29,400 | 15.80 | 32,900 |
| 62 1 | Health Care and Social Assistance | 35-3041 | Food Servers, Nonrestaurant | 1,990 | 13.90 | 28,900 | 11.80 | 24,500 | 13.10 | 27,300 | 15.30 | 31,800 |
| | Health Care and Social Assistance | | Dishwashers | 60 | | 28,100 | 11.90 | 24,700 | 13.10 | 27,200 | 14.85 | 30,900 |
| | Health Care and Social Assistance | | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 20 | 12.40 | 25,800 | 11.05 | 23,000 | 12.10 | 25,200 | 13.70 | 28,500 |
| 62 I | Health Care and Social Assistance | | Building and Grounds Cleaning and Maintenance Occupations | 2,590 | 14.80 | 30,700 | 12.05 | 25,100 | 13.95 | 29,000 | 16.25 | 33,800 |
| 62 1 | Health Care and Social Assistance | 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | 130 | 26.50 | 55,200 | 21.65 | 45,100 | 24.45 | 50,900 | 32.95 | 68,500 |
| 62 1 | Health Care and Social Assistance | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 930 | 13.55 | 28,200 | 11.50 | 23,900 | 12.45 | 25,900 | 15.30 | 31,800 |
| 62 1 | Health Care and Social Assistance | 37-2012 | Maids and Housekeeping Cleaners | 1,510 | 14.45 | 30,100 | 12.60 | 26,200 | 14.20 | 29,500 | 15.90 | 33,100 |
| 62 1 | Health Care and Social Assistance | 37-3011 | Landscaping and Groundskeeping Workers | 20 | 21.30 | 44,300 | 17.80 | 37,000 | 20.75 | 43,100 | 23.70 | 49,300 |
| 62 I | Health Care and Social Assistance | 39-0000 | Personal Care and Service Occupations | 2,880 | 15.80 | 32,900 | 12.50 | 26,000 | 15.00 | 31,200 | 18.25 | 38,000 |
| 62 1 | Health Care and Social Assistance | 39-1098 | First-Line Supervisors of Personal Service and Entertainment and Recreation | 320 | 21.80 | 45,400 | 18.05 | 37,500 | 21.30 | 44,300 | 25.25 | 52,500 |
| | | | Workers, Except Gambling Services | | | | | | | | | |
| 62 I | Health Care and Social Assistance | 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | | 16.70 | 34,700 | 13.65 | 28,400 | 14.85 | 30,900 | 18.45 | 38,400 |
| 62 1 | Health Care and Social Assistance | 39-6012 | Concierges | | 16.55 | 34,400 | 14.65 | 30,500 | 17.10 | 35,600 | 18.90 | 39,300 |
| 62 1 | Health Care and Social Assistance | 39-9011 | Childcare Workers | | 15.10 | 31,400 | 12.95 | 27,000 | 15.00 | 31,200 | 17.50 | 36,400 |
| 62 I | Health Care and Social Assistance | 39-9032 | Recreation Workers | 950 | 14.10 | 29,300 | 11.70 | 24,300 | 12.70 | 26,400 | 15.55 | 32,400 |
| 62 1 | Health Care and Social Assistance | 39-9098 | Crematory Operators and Personal Care and Service Workers, All Other | 50 | 13.80 | 28,700 | 11.00 | 22,900 | 12.00 | 25,000 | 17.10 | 35,600 |
| - | Health Care and Social Assistance | 41-0000 | | 500 | 26.85 | 55,800 | 12.45 | 25,900 | 26.60 | 55,300 | 35.95 | 74,700 |
| | Health Care and Social Assistance | | Cashiers | 80 | | 34,500 | 13.85 | 28,800 | 16.50 | 34,300 | 18.75 | 39,000 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|--|---------|---|--------|--------|--------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 62 | Health Care and Social Assistance | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 200 | 36.85 | 76,600 | 29.00 | 60,300 | 35.35 | 73,500 | 42.30 | 88,000 |
| | | | Services, and Travel | | | | | | | | | |
| 62 | Health Care and Social Assistance | 41-9099 | Sales and Related Workers, All Other | 120 | 24.35 | 50,600 | 11.95 | 24,800 | 27.05 | 56,200 | 31.55 | 65,600 |
| 62 | Health Care and Social Assistance | 43-0000 | Office and Administrative Support Occupations | 18,890 | 19.90 | 41,400 | 15.30 | 31,800 | 18.85 | 39,300 | 24.00 | 50,000 |
| 62 | Health Care and Social Assistance | | First-Line Supervisors of Office and Administrative Support Workers | 1,590 | 30.65 | 63,700 | 26.85 | 55,900 | 29.90 | 62,200 | 34.75 | 72,300 |
| 62 | Health Care and Social Assistance | 43-2011 | Switchboard Operators, Including Answering Service | 90 | 16.20 | 33,700 | 13.40 | 27,900 | 15.60 | 32,400 | 18.55 | 38,500 |
| 62 | Health Care and Social Assistance | | Billing and Posting Clerks | 1,490 | 20.55 | 42,700 | 16.65 | 34,600 | 20.00 | 41,600 | 24.35 | 50,700 |
| 62 | Health Care and Social Assistance | | Bookkeeping, Accounting, and Auditing Clerks | 270 | 22.90 | 47,700 | 18.85 | 39,200 | 22.40 | 46,600 | 26.80 | 55,800 |
| 62 | Health Care and Social Assistance | 43-3051 | Payroll and Timekeeping Clerks | 60 | 26.55 | 55,300 | 22.15 | 46,000 | 26.45 | 55,100 | 31.55 | 65,600 |
| 62 | Health Care and Social Assistance | | Procurement Clerks | 50 | 22.60 | 47,000 | 17.95 | 37,300 | 22.25 | 46,300 | 27.10 | 56,400 |
| 62 | Health Care and Social Assistance | 43-4041 | | 60 | 24.15 | 50,200 | 20.80 | 43,300 | 23.40 | 48,700 | 27.20 | 56,600 |
| 62 | Health Care and Social Assistance | | Customer Service Representatives | 880 | 19.90 | 41,400 | 16.90 | 35,100 | 19.20 | 40,000 | 22.90 | 47,700 |
| 62 | Health Care and Social Assistance | | File Clerks | 710 | 14.90 | 31,000 | 11.70 | 24,300 | 13.55 | 28,200 | 17.30 | 36,000 |
| 62 | Health Care and Social Assistance | | Interviewers, Except Eligibility and Loan | 1,080 | 18.70 | 38,900 | 16.10 | 33,500 | 18.35 | 38,100 | 21.55 | 44,800 |
| 62 | Health Care and Social Assistance | | Human Resources Assistants, Except Payroll and Timekeeping | 290 | 21.95 | 45,600 | 18.40 | 38,300 | 21.80 | 45,300 | 24.90 | 51,800 |
| 62 | Health Care and Social Assistance | | Receptionists and Information Clerks | 6,750 | 17.00 | 35,300 | 13.05 | 27,200 | 16.80 | 35,000 | 20.05 | 41,700 |
| 62 | Health Care and Social Assistance | | Information and Record Clerks, All Other | 10 | 16.85 | 35,100 | 14.25 | 29,700 | 16.90 | 35,200 | 19.20 | 39,900 |
| 62 | Health Care and Social Assistance | | Couriers and Messengers | 340 | 17.45 | 36,300 | 15.50 | 32,200 | 17.35 | 36,100 | 19.15 | 39,900 |
| 62 | Health Care and Social Assistance | | Public Safety Telecommunicators | 20 | 19.45 | 40,500 | 16.70 | 34,700 | 19.95 | 41,500 | 22.90 | 47,600 |
| 62 | Health Care and Social Assistance | | Dispatchers, Except Police, Fire, and Ambulance | 40 | 15.85 | 33,000 | 13.50 | 28,100 | 15.30 | 31,800 | 18.05 | 37,500 |
| 62 | Health Care and Social Assistance | | Production, Planning, and Expediting Clerks | | 20.45 | 42,600 | 17.00 | 35,400 | 18.90 | 39,300 | 22.60 | 47,000 |
| 62 | Health Care and Social Assistance | | Shipping, Receiving, and Inventory Clerks | 20 | 19.10 | 39,700 | 16.55 | 34,500 | 18.50 | 38,500 | 21.35 | 44,400 |
| 62 | Health Care and Social Assistance | | Weighers, Measurers, Checkers, and Samplers, Recordkeeping | 10 | 22.30 | 46,400 | 18.00 | 37,400 | 20.75 | 43,200 | 24.05 | 50,100 |
| 62 | Health Care and Social Assistance | | Executive Secretaries and Executive Administrative Assistants | 590 | 26.45 | 55,100 | 22.95 | 47,800 | 26.50 | 55,200 | 29.85 | 62,000 |
| 62 | Health Care and Social Assistance | | Medical Secretaries and Administrative Assistants | 1,990 | 21.65 | 45,100 | 17.15 | 35,700 | 20.90 | 43,500 | 26.35 | 54,800 |
| 62 | Health Care and Social Assistance | 43-6014 | | 1,180 | 16.45 | 34,200 | 13.20 | 27,400 | 16.15 | 33,600 | 19.15 | 39,900 |
| | | 1 | Executive | | | | | | | | | |
| 62 | Health Care and Social Assistance | | Data Entry Keyers | 70 | 14.70 | 30,600 | 11.60 | 24,200 | 12.30 | 25,600 | 17.65 | 36,700 |
| 62 | Health Care and Social Assistance | | Word Processors and Typists | 20 | 19.30 | 40,200 | 16.90 | 35,100 | 18.35 | 38,100 | 19.80 | 41,200 |
| 62 | Health Care and Social Assistance | | Mail Clerks and Mail Machine Operators, Except Postal Service | 20 | 17.75 | 36,900 | 13.15 | 27,300 | 17.25 | 35,900 | 20.65 | 42,900 |
| 62 | Health Care and Social Assistance | | Office Clerks, General | 1,000 | 23.10 | 48,000 | 18.20 | 37,900 | 22.50 | 46,800 | 28.40 | 59,100 |
| 62 | Health Care and Social Assistance | | Office Machine Operators, Except Computer | 110 | 14.00 | 29,200 | 11.65 | 24,200 | 12.80 | 26,600 | 15.75 | 32,700 |
| 62 | Health Care and Social Assistance | | Office and Administrative Support Workers, All Other | 40 | 18.25 | 37,900 | 15.70 | 32,700 | 17.70 | 36,800 | 19.70 | 41,000 |
| 62 | Health Care and Social Assistance | | Construction and Extraction Occupations | 130 | 31.45 | 65,400 | 26.25 | 54,600 | 30.45 | 63,300 | 36.60 | 76,100 |
| 62 | Health Care and Social Assistance | | Carpenters | 40 | 29.50 | 61,400 | 25.80 | 53,700 | 28.90 | 60,100 | 32.55 | 67,700 |
| 62 | Health Care and Social Assistance | | Electricians | 30 | 36.80 | 76,500 | 31.70 | 65,900 | 36.45 | 75,800 | 42.35 | 88,100 |
| 62 | Health Care and Social Assistance | | Painters, Construction and Maintenance | 30 | 26.20 | 54,500 | 22.55 | 46,900 | 25.90 | 53,900 | 29.65 | 61,700 |
| 62 | Health Care and Social Assistance | | Plumbers, Pipefitters, and Steamfitters | 20 | 35.70 | 74,200 | 30.25 | 63,000 | 34.60 | 72,000 | 39.30 | 81,700 |
| 62 | Health Care and Social Assistance | _ | Installation, Maintenance, and Repair Occupations | 580 | 25.90 | 53,900 | 19.10 | 39,700 | 24.55 | 51,000 | 32.30 | 67,200 |
| 62 | Health Care and Social Assistance | | First-Line Supervisors of Mechanics, Installers, and Repairers | 50 | 39.15 | 81,400 | 34.35 | 71,500 | 38.30 | 79,700 | 44.80 | 93,200 |
| 62 | Health Care and Social Assistance | | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 60 | 32.45 | 67,500 | 28.55 | 59,400 | 33.40 | 69,500 | 37.15 | 77,300 |
| 62 | Health Care and Social Assistance | | Medical Equipment Repairers | 200 | 31.85 | 66,200 | 26.15 | 54,400 | 29.95 | 62,300 | | 74,900 |
| 62 | Health Care and Social Assistance | | Maintenance and Repair Workers, General | 380 | 22.15 | 46,100 | 17.05 | 35,400 | 21.65 | 45,000 | 25.85 | 53,700 |
| 62 | Health Care and Social Assistance | 49-9098 | | 10 | 20.10 | 41,800 | 17.35 | 36,100 | 19.50 | 40,600 | 22.80 | 47,500 |
| 62 | Health Care and Social Assistance | | Production Occupations | 240 | 23.40 | 48,600 | 14.95 | 31,100 | 20.85 | 43,400 | 31.15 | 64,800 |
| 62 | Health Care and Social Assistance | | First-Line Supervisors of Production and Operating Workers | 20 | 38.05 | 79,100 | 32.90 | 68,400 | 37.55 | 78,100 | 44.05 | 91,700 |
| 62 | Health Care and Social Assistance | 51-6011 | Laundry and Dry-Cleaning Workers | 90 | 14.20 | 29,500 | 11.90 | 24,800 | 13.35 | 27,700 | 15.60 | 32,500 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | T | I | T | 1 | I I | | | | | | 1 1 | |
|-----|--|---------|--|-------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 62 | Health Care and Social Assistance | | Stationary Engineers and Boiler Operators | 100 | 30.35 | 63,100 | 26.25 | 54,600 | 30.10 | 62,600 | 35.15 | 73,100 |
| 62 | Health Care and Social Assistance | | Transportation and Material Moving Occupations | 1,140 | 15.85 | 33,000 | 12.05 | 25,100 | 14.50 | 30,200 | 18.15 | 37,800 |
| 62 | Health Care and Social Assistance | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, | 40 | 27.05 | 56,300 | 20.65 | 43,000 | 24.70 | 51,400 | 34.80 | 72,400 |
| | | | Except Aircraft Cargo Handling Supervisors | | | | | | | | | |
| 62 | Health Care and Social Assistance | 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 10 | 21.40 | 44,500 | 19.75 | 41,100 | 21.90 | 45,600 | 23.85 | 49,700 |
| 62 | Health Care and Social Assistance | | Light Truck Drivers | 30 | | 34,200 | 14.10 | 29,400 | 15.70 | 32,700 | 18.40 | 38,200 |
| 62 | Health Care and Social Assistance | | Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | 700 | 15.35 | 31,900 | 12.20 | 25,400 | 14.10 | 29,300 | 15.95 | 33,200 |
| 62 | Health Care and Social Assistance | | Laborers and Freight, Stock, and Material Movers, Hand | 30 | 16.65 | 34,600 | 11.00 | 22,900 | 16.20 | 33,700 | 20.20 | 42,000 |
| 62 | Health Care and Social Assistance | 53-7065 | | 210 | 17.85 | 37,100 | 15.50 | 32,200 | 17.65 | 36,800 | 19.70 | 40,900 |
| 71 | Arts, Entertainment, and Recreation | | Total all occupations | 8,690 | 25.65 | 53,400 | 11.65 | 24,200 | 16.50 | 34,300 | 28.90 | 60,100 |
| 71 | Arts, Entertainment, and Recreation | | Management Occupations | 380 | 72.35 | 150,500 | 45.35 | 94,300 | 63.95 | 133,000 | 93.00 | 193,500 |
| 71 | Arts, Entertainment, and Recreation | | General and Operations Managers | 210 | 65.35 | 136,000 | 36.90 | 76,700 | 51.90 | 108,000 | 81.25 | 169,000 |
| 71 | Arts, Entertainment, and Recreation | | Marketing Managers | 20 | | 209,300 | 91.45 | 190,200 | 100.95 | 210,000 | | |
| 71 | Arts, Entertainment, and Recreation | | Administrative Services and Facilities Managers | | 69.20 | 143,900 | 56.45 | 117,400 | 62.15 | 129,300 | 68.95 | 143,400 |
| 71 | Arts, Entertainment, and Recreation | | Financial Managers | 20 | 95.65 | 198,900 | 70.85 | 147,400 | 82.70 | 172,000 | | |
| 71 | Arts, Entertainment, and Recreation | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other | 50 | 75.70 | 157,500 | 54.30 | 113,000 | 70.05 | 145,700 | 86.95 | 180,900 |
| 71 | Arts, Entertainment, and Recreation | 13-0000 | Business and Financial Operations Occupations | 260 | 44.15 | 91,800 | 29.70 | 61,800 | 37.45 | 77,800 | 53.95 | 112,200 |
| 71 | Arts, Entertainment, and Recreation | | Meeting, Convention, and Event Planners | 20 | | 61,600 | 26.25 | 54,600 | 29.35 | 61,000 | 32.25 | 67,000 |
| 71 | Arts, Entertainment, and Recreation | | Market Research Analysts and Marketing Specialists | | 31.40 | 65,300 | 15.70 | 32,700 | 25.55 | 53,200 | 41.75 | 86,800 |
| 71 | Arts, Entertainment, and Recreation | | Project Management Specialists and Business Operations Specialists, All | 50 | | 79,600 | 29.05 | 60,400 | 32.70 | 68,000 | | 83,000 |
| | , | | Other | | | | | | | | | |
| 71 | Arts, Entertainment, and Recreation | | Accountants and Auditors | 80 | | 131,100 | 42.40 | 88,100 | 57.45 | 119,400 | 67.95 | 141,300 |
| 71 | Arts, Entertainment, and Recreation | | Computer and Mathematical Occupations | 50 | 49.00 | 101,900 | 33.60 | 69,800 | 45.85 | 95,400 | 69.65 | 144,900 |
| 71 | Arts, Entertainment, and Recreation | 15-1256 | Software Developers and Software Quality Assurance Analysts and Testers | 30 | 61.55 | 128,100 | 46.95 | 97,700 | 65.75 | 136,800 | 77.40 | 161,000 |
| 71 | Arts, Entertainment, and Recreation | 25-0000 | Educational Instruction and Library Occupations | | 30.60 | 63,700 | 19.20 | 40,000 | 25.70 | 53,400 | 42.25 | 87,900 |
| 71 | Arts, Entertainment, and Recreation | 25-3021 | Self-Enrichment Teachers | | 28.40 | 59,000 | 18.50 | 38,500 | 23.10 | 48,000 | 30.70 | 63,900 |
| 71 | Arts, Entertainment, and Recreation | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 900 | 47.95 | 99,800 | 20.15 | 41,900 | 32.00 | 66,600 | 49.00 | 101,900 |
| 71 | Arts, Entertainment, and Recreation | 27-2021 | | 140 | | | | | | | | |
| 71 | Arts, Entertainment, and Recreation | 27-2022 | Coaches and Scouts | 400 | | 82,200 | | 42,200 | | 62,900 | | 97,700 |
| 71 | Arts, Entertainment, and Recreation | 27-3011 | Broadcast Announcers and Radio Disc Jockeys | 20 | 27.30 | 56,800 | 22.55 | 46,900 | 27.85 | 57,900 | 33.70 | 70,100 |
| 71 | Arts, Entertainment, and Recreation | 27-3031 | Public Relations Specialists | 10 | 43.55 | 90,600 | 30.45 | 63,300 | 45.40 | 94,400 | 50.65 | 105,300 |
| 71 | Arts, Entertainment, and Recreation | | Audio and Video Technicians | | 31.30 | 65,200 | 25.50 | 53,000 | 32.85 | 68,300 | 37.60 | 78,300 |
| 71 | Arts, Entertainment, and Recreation | 29-0000 | Healthcare Practitioners and Technical Occupations | | 13.45 | 27,900 | 11.40 | 23,700 | 11.75 | 24,500 | 12.15 | 25,300 |
| 71 | Arts, Entertainment, and Recreation | | Protective Service Occupations | 550 | 12.90 | 26,900 | 11.35 | 23,600 | 11.95 | 24,800 | 13.60 | 28,300 |
| 71 | Arts, Entertainment, and Recreation | 33-9032 | Security Guards | 200 | 13.50 | 28,100 | 11.75 | 24,400 | 13.05 | 27,200 | 14.70 | 30,600 |
| 71 | Arts, Entertainment, and Recreation | 35-0000 | Food Preparation and Serving Related Occupations | 700 | 16.00 | 33,300 | 11.35 | 23,600 | 14.00 | 29,100 | 18.15 | 37,700 |
| 71 | Arts, Entertainment, and Recreation | 35-1011 | Chefs and Head Cooks | 10 | 46.05 | 95,700 | 37.15 | 77,300 | 41.15 | 85,600 | 48.60 | 101,100 |
| 71 | Arts, Entertainment, and Recreation | 35-1012 | First-Line Supervisors of Food Preparation and Serving Workers | | 27.35 | 56,900 | 20.40 | 42,500 | 27.55 | 57,300 | 32.70 | 68,000 |
| 71 | Arts, Entertainment, and Recreation | | Cooks, Restaurant | 50 | 18.50 | 38,500 | 16.15 | 33,600 | 18.00 | 37,400 | 20.00 | 41,600 |
| 71 | Arts, Entertainment, and Recreation | | Bartenders | | 16.35 | 34,000 | 13.95 | 29,000 | 16.60 | 34,500 | 18.50 | 38,500 |
| 71 | Arts, Entertainment, and Recreation | 35-3023 | Fast Food and Counter Workers | | 11.75 | 24,400 | 11.00 | 22,900 | 11.00 | 22,900 | 11.90 | 24,700 |
| 71 | Arts, Entertainment, and Recreation | | Waiters and Waitresses | 110 | 16.30 | 33,900 | 13.60 | 28,300 | 16.35 | 34,000 | 18.70 | 38,900 |
| 71 | Arts, Entertainment, and Recreation | | Dining Room and Cafeteria Attendants and Bartender Helpers | | 12.40 | 25,800 | 11.00 | 22,900 | 11.60 | 24,100 | 12.25 | 25,500 |
| 71 | Arts, Entertainment, and Recreation | 35-9021 | | 30 | | 28,400 | 12.85 | 26,700 | 13.85 | 28,800 | 14.80 | 30,800 |
| 71 | Arts, Entertainment, and Recreation | 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | | 13.35 | 27,800 | 11.50 | 23,900 | 12.00 | 25,000 | 12.50 | 26,000 |
| | | | | | | | | | | | | |

*See Footnotes on Page 50

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| 7. Arts, Internationment, and Recreation 37-101 First Line Supervisors of Landscaping and Janusieral Workers 10 23.35 65.00 55.05 12.00 27.00 | | Γ | 1 | T | 1 | I I | | | | | | 1 1 | |
|--|----|--|---------|---|--------|--------|---------|--------|--------|--------|--------|--------|---------|
| Mathest Section for adjulination on Meter 3 100 Mathest Section (Section and Mathest 3) 100 Mathest Meters of Section (Section and Mathest 3) 100 Mathest Meters of Section (Section and Mathest 3) 100 | | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| 17. Art. Exteriments. and Recoration 37-000 Building and Grounds Cleaning and Manufactures Cooperations 500 14.20 25.500 1.150 22.500 25. | 1 | | (SOC) | | Est'd | | (Avg.) | | | | | | Pctile. |
| 27. Art., Exterciament, and Recreation 37.011 Fast-Line Supervisors of Honocaccy and Anaborial Workers 10 23.35 48.00 5.05 22.00 2.00 47.00 22.00 53.00 7.00 | Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 1 | 71 | Arts, Entertainment, and Recreation | 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 560 | | 29,500 | | 22,900 | | 26,000 | 15.05 | 31,300 |
| Months | 71 | | 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | 10 | 23.35 | 48,600 | 15.65 | 32,600 | 23.00 | 47,900 | 25.90 | 53,900 |
| 1 Ams. Intertainment, and Recreation 39-301 Indexaging and Ground-Skeeping Workers 120 15-45 32,100 12-40 25-800 14-40 29-900 17-55 36-500 17-55 36-500 17-55 36-500 17-55 36-500 17-55 36-500 17-55 36-500 17-500 17-55 36-500 17 | 71 | Arts, Entertainment, and Recreation | 37-1012 | | 10 | 31.25 | 65,000 | 28.40 | 59,000 | 30.95 | 64,400 | 33.45 | 69,600 |
| 1. Ams. Entertainment, and Recreation 39-000 Personal Case and Service Occupations 246 2480 51,000 20.05 53,000 20.05 43,000 30.10 62.00 | 71 | Arts, Entertainment, and Recreation | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 350 | 13.25 | 27,600 | 11.00 | 22,900 | 11.95 | 24,900 | 14.35 | 29,900 |
| 11 Ars. Entertainment, and Recreation 33-1098 Inst-Line Supervisions of Personal Servise and Entertainment and Recreation 170 28.50 20.60 42.80 24.25 50.00 23.25 68.40 | 71 | Arts, Entertainment, and Recreation | 37-3011 | Landscaping and Groundskeeping Workers | 120 | 15.45 | 32,100 | 12.40 | 25,800 | 14.40 | 29,900 | 17.55 | 36,500 |
| National Recreation 39-3091 Ams. Entertainment, and Recreation 39-3091 Childicare North North National Processing Research 11.15 23.200 11.05 23.300 11.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 10.05 23.00 | 71 | Arts, Entertainment, and Recreation | 39-0000 | Personal Care and Service Occupations | 2,460 | 24.80 | 51,600 | 12.05 | 25,100 | 20.95 | 43,600 | 30.10 | 62,600 |
| 1 Ars. Entertainment, and Recreation 93-9093 Locker Room. Coutroom. and Dressing Room Altendants 93 15.20 31,000 11.45 23,200 12.85 26.700 16.90 34.90 17.00 | 71 | Arts, Entertainment, and Recreation | 39-1098 | | 170 | 38.55 | 80,200 | 20.60 | 42,800 | 24.25 | 50,400 | 32.85 | 68,400 |
| 1 | 71 | Arts, Entertainment, and Recreation | 39-3091 | Amusement and Recreation Attendants | | 13.90 | 28,900 | 11.20 | 23,300 | 11.80 | 24,500 | 14.15 | 29,400 |
| 1 | 71 | Arts, Entertainment, and Recreation | 39-3093 | Locker Room, Coatroom, and Dressing Room Attendants | 30 | 15.20 | 31,600 | 11.45 | 23,800 | 12.85 | 26,700 | 16.80 | 34,900 |
| 17 Arts, Entertainment, and Receasion | 71 | | 39-9011 | Childcare Workers | | 11.15 | 23,200 | 11.00 | 22,900 | 11.00 | 22,900 | 11.00 | 22,900 |
| 11 Arts, Entertainment, and Receration 41-011 First-Line Supervisors of Returil Sales Workers 6, 13.75 28,000 12.05 23,300 12.06 26,000 | 71 | Arts, Entertainment, and Recreation | 39-9031 | Exercise Trainers and Group Fitness Instructors | 1,110 | 33.10 | 68,900 | 25.75 | 53,600 | 29.90 | 62,200 | 44.30 | 92,100 |
| 1 Arts, Entertainment, and Receration 41-201 Cashiers 4-3000 12 Cashiers 4-3000 12 Arts, Entertainment, and Receration 43-000 12 First-Line Supervisors of Office and Administrative Support Occupations 1,510 16.20 3.700 11.00 2.2000 11.90 2.4500 18.70 3.870 17.00 | 71 | Arts, Entertainment, and Recreation | 41-0000 | Sales and Related Occupations | 360 | 19.20 | 40,000 | 11.00 | 22,900 | 14.50 | 30,100 | 19.30 | 40,100 |
| 17 | 71 | Arts, Entertainment, and Recreation | 41-1011 | First-Line Supervisors of Retail Sales Workers | | 31.70 | 66,000 | 26.75 | 55,700 | 34.50 | 71,700 | 39.15 | 81,400 |
| 17 Arts, Entertainment, and Recreation | 71 | Arts, Entertainment, and Recreation | 41-2011 | Cashiers | 60 | 13.75 | 28,600 | 11.20 | 23,300 | 12.60 | 26,200 | 14.65 | 30,500 |
| 17. Arts. Entertainment, and Recreation | 71 | Arts, Entertainment, and Recreation | 43-0000 | Office and Administrative Support Occupations | 1,510 | 16.20 | 33,700 | 11.00 | 22,900 | 11.90 | 24,800 | 18.70 | 38,900 |
| 17 Arts, Entertainment, and Recreation 43-4051 Customer Service Representatives 43-4051 Arts, Entertainment, and Recreation 43-4071 Receptionists and Information Clerks 43-01 12.95 26,900 11.00 22,900 11.05 23,000 12.00 26.30 26.30 27.00 | 71 | Arts, Entertainment, and Recreation | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 100 | 33.00 | 68,700 | 14.95 | 31,100 | 26.00 | 54,100 | 31.25 | 65,000 |
| 1 | 71 | Arts, Entertainment, and Recreation | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | | 21.65 | 45,000 | 12.35 | 25,700 | 23.30 | 48,400 | 28.35 | 59,000 |
| Arts, Entertainment, and Recreation | 71 | Arts, Entertainment, and Recreation | 43-4051 | Customer Service Representatives | 530 | 12.80 | 26,600 | 11.00 | 22,900 | 11.25 | 23,400 | 12.00 | 25,000 |
| Executive Exec | 71 | Arts, Entertainment, and Recreation | 43-4171 | Receptionists and Information Clerks | 430 | 12.95 | 26,900 | 11.00 | 22,900 | 11.35 | 23,600 | 12.60 | 26,300 |
| 71 Arts, Entertainment, and Recreation | 71 | Arts, Entertainment, and Recreation | 43-6014 | | 80 | 22.20 | 46,200 | 17.80 | 37,000 | 22.30 | 46,400 | 27.25 | 56,700 |
| Arts, Entertainment, and Recreation | 71 | Arts, Entertainment, and Recreation | 43-9061 | Office Clerks, General | 190 | 15.15 | 31,500 | 11.40 | 23,700 | 12.00 | 25,000 | 19.80 | 41,200 |
| 71 Arts, Entertainment, and Recreation 47-2141 Painters, Construction and Maintenance 20 27.80 57,800 25.05 52,100 27.50 57,200 29.75 61,90 71 Arts, Entertainment, and Recreation 49-0000 Installation, Maintenance, and Repair Occupations 310 22.50 46,800 14,60 30,400 23.35 48,600 28.45 59,20 72.80 | 71 | Arts, Entertainment, and Recreation | 47-0000 | Construction and Extraction Occupations | 70 | 29.65 | 61,700 | 26.35 | 54,800 | 29.00 | 60,300 | 32.10 | 66,800 |
| Arts, Entertainment, and Recreation | 71 | Arts, Entertainment, and Recreation | 47-2031 | Carpenters | 50 | 29.90 | 62,200 | 26.70 | 55,600 | 29.30 | 60,900 | 32.45 | 67,500 |
| Arts, Entertainment, and Recreation 49-1011 First-Line Supervisors of Mechanics, Installers, and Repairers 35.00 72,800 28.90 60,100 31.90 66,300 42.80 89,00 71.00 72.00 | 71 | Arts, Entertainment, and Recreation | 47-2141 | Painters, Construction and Maintenance | 20 | 27.80 | 57,800 | 25.05 | 52,100 | 27.50 | 57,200 | 29.75 | 61,900 |
| 71 Arts, Entertainment, and Recreation 49-9071 Maintenance and Repair Workers, General 150 22.60 47,000 16.25 33,800 21.95 45,700 27.20 56,50 71 Arts, Entertainment, and Recreation 51-0000 Production Occupations 130 19.25 40,000 12.55 26,100 18.00 27.00 60,30 71 Arts, Entertainment, and Recreation 53-0000 Transportation and Material Moving Occupations 130 19.25 40,000 12.55 26,100 18.00 37,500 24.05 50,00 71 Arts, Entertainment, and Recreation 53-6021 Parking Attendants 20 18.20 18.20 18.20 18.20 18.20 18.20 18.20 18.20 18.20 24.20 18.20 18.20 19.20 40,000 24.25 50,50 72 Accommodation and Food Services 00-0000 Total all occupations 42.240 15.35 31,900 11.05 23,000 12.05 25,000 16.00 33,30 72 Accommodation and Food Services 11-1021 General and Operations Managers 170 <td>71</td> <td>Arts, Entertainment, and Recreation</td> <td>49-0000</td> <td>Installation, Maintenance, and Repair Occupations</td> <td>310</td> <td>22.50</td> <td>46,800</td> <td>14.60</td> <td>30,400</td> <td>23.35</td> <td>48,600</td> <td>28.45</td> <td>59,200</td> | 71 | Arts, Entertainment, and Recreation | 49-0000 | Installation, Maintenance, and Repair Occupations | 310 | 22.50 | 46,800 | 14.60 | 30,400 | 23.35 | 48,600 | 28.45 | 59,200 |
| Arts, Entertainment, and Recreation 51-0000 Production Occupations 23.30 48,500 16.80 35,000 21.15 44,000 29.00 60,30 | 71 | Arts, Entertainment, and Recreation | 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | | 35.00 | 72,800 | 28.90 | 60,100 | 31.90 | 66,300 | 42.80 | 89,000 |
| Arts, Entertainment, and Recreation 53-0000 Transportation and Material Moving Occupations 130 19.25 40,000 12.55 26,100 18.00 37,500 24.05 50,00 | 71 | Arts, Entertainment, and Recreation | 49-9071 | Maintenance and Repair Workers, General | 150 | 22.60 | 47,000 | 16.25 | 33,800 | 21.95 | 45,700 | 27.20 | 56,500 |
| 71 Arts, Entertainment, and Recreation 53-6021 Parking Attendants 20 C C C C C C C C C C C C C C C C C C Accommodation and Food Services C D C Accommodation and Food Services O O O T D Accommodation and Food Services O O O D Accommodation and Food Services D Accommodation and Food Services D O D Accommodation And Food Services D D E D D Accommodation And Food Services D D E D D Accommodation And Food Services D D D E D D Accommodation And Food Services D D D Accommodation And Food Services D D D D D Accommodation And Food Services D D D D D D D D D D D D | 71 | Arts, Entertainment, and Recreation | | | | 23.30 | 48,500 | 16.80 | 35,000 | 21.15 | 44,000 | 29.00 | 60,300 |
| 71 Arts, Entertainment, and Recreation 53-6021 Parking Attendants 20 C C C C C C C C C C C C C C C C C C Accommodation and Food Services C D C Accommodation and Food Services O O O T D Accommodation and Food Services O O O D Accommodation and Food Services D Accommodation and Food Services D O D Accommodation And Food Services D D E D D Accommodation And Food Services D D E D D Accommodation And Food Services D D D E D D Accommodation And Food Services D D D Accommodation And Food Services D D D D D Accommodation And Food Services D D D D D D D D D D D D | 71 | Arts, Entertainment, and Recreation | 53-0000 | Transportation and Material Moving Occupations | 130 | 19.25 | 40,000 | 12.55 | 26,100 | 18.00 | 37,500 | 24.05 | 50,000 |
| 72 Accommodation and Food Services 00-0000 Total all occupations 42,240 15.35 31,900 11.05 23,000 12.05 25,000 16.00 33,30 72 Accommodation and Food Services 11-0000 Management Occupations 660 50.45 104,900 35.25 73,300 44.30 92,100 57.50 119,60 72 Accommodation and Food Services 11-1021 General and Operations Managers 170 63.85 132,800 36.65 76,300 41.90 87,100 84.80 176,40 72 Accommodation and Food Services 11-9051 Food Service Managers 41.95 87,200 33.95 70,600 40.40 84,000 50.65 105,40 72 Accommodation and Food Services 13-000 Business and Financial Operations Occupations 23.75 49,400 17.15 35,700 19.00 39,500 22.40 46,60 72 Accommodation and Food Services 13-111 Meeting, Convention, and Event Planners 34.30 71,400 28.50 59, | 71 | Arts, Entertainment, and Recreation | 53-6021 | Parking Attendants | 20 | | | | | | | | |
| 72 Accommodation and Food Services 11-0000 Management Occupations 660 50.45 104,900 35.25 73,300 44.30 92,100 57.50 119,60 72 Accommodation and Food Services 11-1021 General and Operations Managers 170 63.85 132,800 36.65 76,300 41.90 87,100 84.80 176,40 72 Accommodation and Food Services 11-9051 Food Service Managers 41.95 87,200 33.95 70,600 40.40 84,000 50.65 105,40 72 Accommodation and Food Services 13-000 Business and Financial Operations Occupations 23.75 49,400 17.15 35,700 19.00 39,500 22.40 46,60 72 Accommodation and Food Services 13-1071 Human Resources Specialists 10 33.15 69,000 24.35 50,600 31.30 65,200 40.65 84,60 72 Accommodation and Food Services 13-1121 Meeting, Convention, and Event Planners 34.30 71,400 28.50 | 71 | Arts, Entertainment, and Recreation | 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 80 | 20.30 | 42,300 | 14.95 | 31,100 | 19.20 | 40,000 | 24.25 | 50,500 |
| 72 Accommodation and Food Services 11-1021 General and Operations Managers 170 63.85 132,800 36.65 76,300 41.90 87,100 84.80 176,40 72 Accommodation and Food Services 11-9051 Food Service Managers 41.95 87,200 33.95 70,600 40.40 84,000 50.65 105,40 72 Accommodation and Food Services 13-0000 Business and Financial Operations Occupations 23.75 49,400 17.15 35,700 19.00 39,500 22.40 46,60 72 Accommodation and Food Services 13-1071 Human Resources Specialists 10 33.15 69,000 24.35 50,600 31.30 65,200 40.65 84,60 72 Accommodation and Food Services 13-1121 Meeting, Convention, and Event Planners 34.30 71,400 28.50 59,200 32.65 68,000 39.50 82,10 72 Accommodation and Food Services 13-1198 Project Management Specialists and Business Operations Specialists, All Other 21.80 45,300 | 72 | Accommodation and Food Services | 00-0000 | Total all occupations | 42,240 | 15.35 | 31,900 | 11.05 | 23,000 | 12.05 | 25,000 | 16.00 | 33,300 |
| 72 Accommodation and Food Services 11-9051 Food Service Managers 41.95 87,200 33.95 70,600 40.40 84,000 50.65 105,40 72 Accommodation and Food Services 13-000 Business and Financial Operations Occupations 23.75 49,400 17.15 35,700 19.00 39,500 22.40 46,60 72 Accommodation and Food Services 13-1071 Human Resources Specialists 10 33.15 69,000 24.35 50,600 31.30 65,200 40.65 84,60 72 Accommodation and Food Services 13-1121 Meeting, Convention, and Event Planners 34.30 71,400 28.50 59,200 32.65 68,000 39.50 82,10 72 Accommodation and Food Services 13-1198 Project Management Specialists and Business Operations Specialists, All Other 21.80 45,300 16.95 35,300 18.55 38,500 19.90 41,40 72 Accommodation and Food Services 13-2011 Accountants and Auditors 20 36.20 75,300 22.05 45,900 37.35 77,700 47.50 98,80 | 72 | Accommodation and Food Services | 11-0000 | Management Occupations | 660 | 50.45 | 104,900 | 35.25 | 73,300 | 44.30 | 92,100 | 57.50 | 119,600 |
| 72 Accommodation and Food Services 13-000 Business and Financial Operations Occupations 23.75 49,400 17.15 35,700 19.00 39,500 22.40 46,60 72 Accommodation and Food Services 13-1071 Human Resources Specialists 10 33.15 69,000 24.35 50,600 31.30 65,200 40.65 84,60 72 Accommodation and Food Services 13-1121 Meeting, Convention, and Event Planners 34.30 71,400 28.50 59,200 32.65 68,000 39.50 82,10 72 Accommodation and Food Services 13-1198 Project Management Specialists and Business Operations Specialists, All Other 21.80 45,300 16.95 35,300 18.55 38,500 19.90 41,40 72 Accommodation and Food Services 13-2011 Accountants and Auditors 20 36.20 75,300 22.05 45,900 37.35 77,700 47.50 98,80 72 Accommodation and Food Services 33-0000 Protective Service Occupations 19.10 39,800 | 72 | Accommodation and Food Services | 11-1021 | General and Operations Managers | 170 | 63.85 | 132,800 | 36.65 | 76,300 | 41.90 | 87,100 | 84.80 | 176,400 |
| 72 Accommodation and Food Services 13-1071 Human Resources Specialists 10 33.15 69,000 24.35 50,600 31.30 65,200 40.65 84,60 72 Accommodation and Food Services 13-1121 Meeting, Convention, and Event Planners 34.30 71,400 28.50 59,200 32.65 68,000 39.50 82,10 72 Accommodation and Food Services 13-1198 Project Management Specialists and Business Operations Specialists, All Other 21.80 45,300 16.95 35,300 18.55 38,500 19.90 41,40 72 Accommodation and Food Services 13-2011 Accountants and Auditors 20 36.20 75,300 22.05 45,900 37.35 77,700 47.50 98,80 72 Accommodation and Food Services 33-0000 Protective Service Occupations 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 72 Accommodation and Food Services 33-9032 Security Guards 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 | 72 | Accommodation and Food Services | 11-9051 | Food Service Managers | | 41.95 | 87,200 | 33.95 | 70,600 | 40.40 | 84,000 | 50.65 | 105,400 |
| 72 Accommodation and Food Services 13-1121 Meeting, Convention, and Event Planners 34.30 71,400 28.50 59,200 32.65 68,000 39.50 82,10 72 Accommodation and Food Services 13-1198 Project Management Specialists and Business Operations Specialists, All Other 21.80 45,300 16.95 35,300 18.55 38,500 19.90 41,40 72 Accommodation and Food Services 13-2011 Accountants and Auditors 20 36.20 75,300 22.05 45,900 37.35 77,700 47.50 98,80 72 Accommodation and Food Services 33-0000 Protective Service Occupations 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 72 Accommodation and Food Services 33-9032 Security Guards 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 | 72 | Accommodation and Food Services | 13-0000 | Business and Financial Operations Occupations | | 23.75 | 49,400 | 17.15 | 35,700 | 19.00 | 39,500 | 22.40 | 46,600 |
| 72 Accommodation and Food Services 13-1198 Project Management Specialists and Business Operations Specialists, All Other 21.80 45,300 16.95 35,300 18.55 38,500 19.90 41,40 72 Accommodation and Food Services 13-2011 Accountants and Auditors 20 36.20 75,300 22.05 45,900 37.35 77,700 47.50 98,80 72 Accommodation and Food Services 33-000 Protective Service Occupations 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 72 Accommodation and Food Services 33-9032 Security Guards 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 | 72 | Accommodation and Food Services | 13-1071 | Human Resources Specialists | 10 | 33.15 | 69,000 | 24.35 | 50,600 | 31.30 | 65,200 | 40.65 | 84,600 |
| 72 Accommodation and Food Services 13-2011 Accountants and Auditors 20 36.20 75,300 22.05 45,900 37.35 77,700 47.50 98,80 72 Accommodation and Food Services 33-000 Protective Service Occupations 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 72 Accommodation and Food Services 33-9032 Security Guards 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 | 72 | Accommodation and Food Services | 13-1121 | Meeting, Convention, and Event Planners | | 34.30 | 71,400 | 28.50 | 59,200 | 32.65 | 68,000 | 39.50 | 82,100 |
| 72 Accommodation and Food Services 33-0000 Protective Service Occupations 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 72 Accommodation and Food Services 33-9032 Security Guards 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 | 72 | Accommodation and Food Services | 13-1198 | | | 21.80 | 45,300 | 16.95 | 35,300 | 18.55 | 38,500 | 19.90 | 41,400 |
| 72 Accommodation and Food Services 33-000 Protective Service Occupations 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 72 Accommodation and Food Services 33-9032 Security Guards 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 | 72 | Accommodation and Food Services | 13-2011 | Accountants and Auditors | 20 | 36.20 | 75,300 | 22.05 | 45,900 | 37.35 | 77,700 | 47.50 | 98,800 |
| 72 Accommodation and Food Services 33-9032 Security Guards 19.10 39,800 16.70 34,700 18.20 37,900 19.75 41,10 | | | 33-0000 | | | | | 16.70 | | | | | 41,100 |
| | 72 | Accommodation and Food Services | 33-9032 | | | 19.10 | 39,800 | 16.70 | | 18.20 | 37,900 | 19.75 | 41,100 |
| | 72 | Accommodation and Food Services | 35-0000 | Food Preparation and Serving Related Occupations | 35,770 | 14.65 | 30,500 | 11.00 | 22,900 | 12.00 | 25,000 | 15.45 | 32,100 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|---|---------|---|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 72 | Accommodation and Food Services | 35-1011 | Chefs and Head Cooks | 570 | 45.50 | 94,700 | 36.65 | 76,300 | 42.85 | 89,200 | 56.70 | 117,900 |
| 72 | Accommodation and Food Services | 35-1012 | First-Line Supervisors of Food Preparation and Serving Workers | 2,240 | 25.10 | 52,200 | 17.35 | 36,100 | 23.85 | 49,600 | 29.50 | 61,400 |
| 72 | Accommodation and Food Services | 35-2011 | Cooks, Fast Food | | 12.85 | 26,800 | 11.25 | 23,400 | 11.65 | 24,200 | 12.05 | 25,000 |
| 72 | Accommodation and Food Services | 35-2012 | Cooks, Institution and Cafeteria | 660 | 18.65 | 38,800 | 16.45 | 34,200 | 18.25 | 37,900 | 20.10 | 41,800 |
| 72 | Accommodation and Food Services | 35-2014 | Cooks, Restaurant | 2,760 | 16.10 | 33,500 | 12.15 | 25,200 | 15.80 | 32,800 | 19.00 | 39,500 |
| 72 | Accommodation and Food Services | | Cooks, Short Order | 1,340 | 11.95 | 24,900 | 11.00 | 22,900 | 11.00 | 22,900 | 11.65 | 24,200 |
| 72 | Accommodation and Food Services | 35-2021 | Food Preparation Workers | | 12.05 | 25,100 | 11.10 | 23,100 | 11.55 | 24,000 | 12.00 | 24,900 |
| 72 | Accommodation and Food Services | 35-3011 | Bartenders | 2,480 | 14.90 | 31,000 | 11.75 | 24,500 | 13.35 | 27,700 | 15.60 | 32,500 |
| 72 | Accommodation and Food Services | | Fast Food and Counter Workers | 8,040 | 12.55 | 26,100 | 11.00 | 22,900 | 11.75 | 24,500 | 12.65 | 26,300 |
| 72 | Accommodation and Food Services | 35-3031 | Waiters and Waitresses | 7,710 | 13.45 | 28,000 | 11.00 | 22,900 | 11.20 | 23,300 | 15.60 | 32,400 |
| 72 | Accommodation and Food Services | 35-3041 | Food Servers, Nonrestaurant | | 13.85 | 28,900 | 12.35 | 25,700 | 13.75 | 28,600 | 15.15 | 31,500 |
| 72 | Accommodation and Food Services | 35-9011 | Dining Room and Cafeteria Attendants and Bartender Helpers | 1,450 | 12.30 | 25,600 | 11.00 | 22,900 | 11.50 | 23,900 | 12.85 | 26,700 |
| 72 | Accommodation and Food Services | 35-9021 | Dishwashers | 760 | 12.30 | 25,600 | 11.10 | 23,100 | 11.75 | 24,500 | 12.50 | 26,000 |
| 72 | Accommodation and Food Services | 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 970 | 14.55 | 30,300 | 11.55 | 24,000 | 12.10 | 25,200 | 15.40 | 32,000 |
| 72 | Accommodation and Food Services | 35-9099 | Food Preparation and Serving Related Workers, All Other | | 14.25 | 29,600 | 11.00 | 22,900 | 12.90 | 26,800 | 17.15 | 35,700 |
| 72 | Accommodation and Food Services | 37-0000 | Building and Grounds Cleaning and Maintenance Occupations | 1,830 | 13.50 | 28,100 | 11.00 | 22,900 | 11.90 | 24,700 | 14.20 | 29,500 |
| 72 | Accommodation and Food Services | 37-1011 | First-Line Supervisors of Housekeeping and Janitorial Workers | | 17.15 | 35,600 | 14.35 | 29,800 | 16.85 | 35,100 | 19.70 | 41,000 |
| 72 | Accommodation and Food Services | 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | | 12.25 | 25,500 | 11.00 | 22,900 | 11.00 | 22,900 | 12.35 | 25,700 |
| 72 | Accommodation and Food Services | 37-2012 | Maids and Housekeeping Cleaners | 1,340 | 13.75 | 28,600 | 11.20 | 23,300 | 12.05 | 25,000 | 14.35 | 29,900 |
| 72 | Accommodation and Food Services | 39-0000 | Personal Care and Service Occupations | | 18.00 | 37,400 | 11.70 | 24,400 | 12.80 | 26,600 | 23.30 | 48,500 |
| 72 | Accommodation and Food Services | 39-6011 | Baggage Porters and Bellhops | | 12.50 | 26,000 | 11.55 | 24,000 | 12.05 | 25,000 | 12.80 | 26,600 |
| 72 | Accommodation and Food Services | 41-0000 | Sales and Related Occupations | 780 | 18.20 | 37,900 | 12.40 | 25,800 | 14.75 | 30,700 | 25.95 | 54,000 |
| 72 | Accommodation and Food Services | 41-2011 | Cashiers | 640 | 16.15 | 33,600 | 11.95 | 24,800 | 14.10 | 29,400 | 16.80 | 34,900 |
| 72 | Accommodation and Food Services | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | | 30.50 | 63,500 | 26.40 | 54,900 | 32.75 | 68,100 | 36.90 | 76,800 |
| | | | Services, and Travel | | | | | | | | | |
| 72 | Accommodation and Food Services | 43-0000 | Office and Administrative Support Occupations | 1,240 | 15.70 | 32,600 | 11.50 | 23,900 | 12.45 | 25,900 | 17.00 | 35,300 |
| 72 | Accommodation and Food Services | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | | 21.05 | 43,800 | 19.25 | 40,000 | 21.85 | 45,400 | 23.90 | 49,700 |
| 72 | Accommodation and Food Services | 43-4081 | Hotel, Motel, and Resort Desk Clerks | 630 | 13.05 | 27,100 | 11.60 | 24,100 | 12.20 | 25,400 | 14.00 | 29,100 |
| 72 | Accommodation and Food Services | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and | | 18.45 | 38,400 | 16.80 | 35,000 | 18.05 | 37,600 | 19.30 | 40,100 |
| | | | Executive | | | | | | | | | |
| 72 | Accommodation and Food Services | 43-9061 | Office Clerks, General | 160 | 12.35 | 25,700 | 11.00 | 22,900 | 11.00 | 22,900 | 11.00 | 22,900 |
| 72 | Accommodation and Food Services | 49-0000 | Installation, Maintenance, and Repair Occupations | 240 | 22.00 | 45,700 | 12.05 | 25,000 | 16.35 | 34,000 | 20.55 | 42,700 |
| 72 | Accommodation and Food Services | 49-9071 | Maintenance and Repair Workers, General | 210 | 16.75 | 34,800 | 11.90 | 24,700 | 15.15 | 31,500 | 19.05 | 39,600 |
| 72 | Accommodation and Food Services | 51-0000 | Production Occupations | | 13.60 | 28,200 | 11.00 | 22,900 | 11.00 | 22,900 | 15.75 | 32,700 |
| 72 | Accommodation and Food Services | 51-6011 | Laundry and Dry-Cleaning Workers | 30 | 14.80 | 30,800 | 12.45 | 25,900 | 15.00 | 31,200 | 17.15 | 35,700 |
| 72 | Accommodation and Food Services | 53-0000 | Transportation and Material Moving Occupations | | 15.90 | 33,000 | 11.00 | 22,900 | 16.55 | 34,400 | 18.55 | 38,600 |
| 72 | Accommodation and Food Services | 53-3031 | Driver/Sales Workers | | 16.20 | 33,700 | 15.80 | 32,900 | 17.05 | 35,500 | 18.30 | 38,100 |
| 72 | Accommodation and Food Services | | Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | | 12.30 | 25,600 | 11.50 | 23,900 | 11.95 | 24,900 | 13.05 | 27,200 |
| 72 | Accommodation and Food Services | 53-7065 | Stockers and Order Fillers | | 13.40 | 27,800 | 11.00 | 22,900 | 11.00 | 22,900 | 15.85 | 32,900 |
| 81 | Other Services (except Public Administration) | 00-0000 | Total all occupations | 27,020 | 22.20 | 46,200 | 11.95 | 24,800 | 16.30 | 33,900 | 26.30 | 54,700 |
| 81 | Other Services (except Public Administration) | 11-0000 | Management Occupations | 930 | 76.50 | 159,100 | 36.55 | 76,100 | 64.15 | 133,400 | | |
| 81 | Other Services (except Public Administration) | 11-1021 | General and Operations Managers | 390 | 83.00 | 172,600 | 38.80 | 80,700 | 66.75 | 138,800 | | |
| 81 | Other Services (except Public Administration) | 11-2021 | Marketing Managers | 30 | 69.80 | 145,200 | 53.65 | 111,600 | 63.05 | 131,200 | 89.05 | 185,200 |
| 81 | Other Services (except Public Administration) | 11-2022 | Sales Managers | 40 | 43.75 | 91,000 | 33.30 | 69,300 | 36.50 | 75,900 | 39.70 | 82,600 |
| 81 | Other Services (except Public Administration) | 11-2030 | Public Relations and Fundraising Managers | 10 | 54.40 | 113,100 | 43.35 | 90,200 | 52.50 | 109,200 | 71.65 | 149,000 |
| 81 | Other Services (except Public Administration) | | Computer and Information Systems Managers | | 70.05 | 145,700 | 55.25 | 114,900 | 65.15 | 135,600 | 89.10 | 185,300 |
| 81 | Other Services (except Public Administration) | 11-3031 | Financial Managers | 10 | 110.70 | 230,300 | 89.95 | 187,100 | | | | |

*See Footnotes on Page 50

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Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|---|---|----------|--------|---------|---------|---------|---------|---------|---------|----------|
| | | Occ'l | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 81 | Other Services (except Public Administration) | 11-3071 Transportation, Storage, and Distribution Managers | 40 | 25.80 | 53,600 | 21.75 | 45,200 | 23.85 | 49,600 | 27.75 | 57,700 |
| 81 | Other Services (except Public Administration) | 11-9031 Education and Childcare Administrators, Preschool and Daycare | 20 | 50.65 | 105,300 | 41.35 | 86,000 | 53.10 | 110,500 | 61.90 | 128,800 |
| 81 | Other Services (except Public Administration) | 11-9151 Social and Community Service Managers | 80 | 57.05 | 118,700 | 38.60 | 80,300 | 57.15 | 118,800 | 76.00 | 158,100 |
| 81 | Other Services (except Public Administration) | 11-9198 Personal Service Managers, All Other; Entertainment and Recreation | | 75.15 | 156,400 | 54.10 | 112,500 | 75.95 | 158,000 | 91.15 | 189,600 |
| | | Managers, Except Gambling; and Managers, All Other | | | | | | | | | i |
| 81 | Other Services (except Public Administration) | 13-0000 Business and Financial Operations Occupations | 1,230 | 50.00 | 104,000 | 29.60 | 61,500 | 38.40 | 79,900 | 74.80 | 155,600 |
| 81 | Other Services (except Public Administration) | 13-1020 Buyers and Purchasing Agents | | 33.70 | 70,100 | 27.25 | 56,700 | 29.25 | 60,900 | 31.25 | 65,000 |
| 81 | Other Services (except Public Administration) | 13-1071 Human Resources Specialists | 10 | 38.40 | 79,800 | 28.05 | 58,400 | 31.10 | 64,700 | 53.95 | 112,200 |
| 81 | Other Services (except Public Administration) | 13-1075 Labor Relations Specialists | 450 | | | | | | | | |
| 81 | Other Services (except Public Administration) | 13-1121 Meeting, Convention, and Event Planners | | 32.25 | 67,100 | 24.95 | 51,900 | 33.70 | 70,000 | 38.10 | 79,300 |
| 81 | Other Services (except Public Administration) | 13-1131 Fundraisers | | 53.75 | 111,800 | 29.90 | 62,200 | 65.75 | 136,800 | 73.80 | 153,500 |
| 81 | Other Services (except Public Administration) | 13-1151 Training and Development Specialists | 30 | 48.35 | 100,500 | 39.95 | 83,100 | 45.95 | 95,600 | 54.55 | 113,500 |
| 81 | Other Services (except Public Administration) | 13-1161 Market Research Analysts and Marketing Specialists | 50 | 39.20 | 81,500 | 34.10 | 70,900 | 40.15 | 83,500 | 45.70 | 95,000 |
| 81 | Other Services (except Public Administration) | 13-1198 Project Management Specialists and Business Operations Specialists, All | 290 | 29.65 | 61,700 | 23.65 | 49,100 | 28.20 | 58,700 | 35.10 | 73,000 |
| | , | Other | | | * | | , | | , | | · |
| 81 | Other Services (except Public Administration) | 13-2011 Accountants and Auditors | 250 | 36.55 | 76,000 | 30.10 | 62,600 | 34.40 | 71,500 | 39.30 | 81,700 |
| 81 | Other Services (except Public Administration) | 15-0000 Computer and Mathematical Occupations | 120 | 36.55 | 76,100 | 20.40 | 42,400 | 31.55 | 65,600 | 51.90 | 107,900 |
| 81 | Other Services (except Public Administration) | 15-1232 Computer User Support Specialists | | 20.85 | 43,400 | 16.70 | 34,700 | 19.25 | 40,100 | 25.30 | 52,600 |
| 81 | Other Services (except Public Administration) | 15-1257 Web Developers and Digital Interface Designers | 20 | 48.20 | 100,300 | 31.55 | 65,600 | 49.65 | 103,200 | 62.15 | 129,300 |
| 81 | Other Services (except Public Administration) | 21-0000 Community and Social Service Occupations | 570 | 26.45 | 55,000 | 17.30 | 36,000 | 26.35 | 54,800 | 30.90 | 64,300 |
| 81 | Other Services (except Public Administration) | 21-1021 Child, Family, and School Social Workers | | 41.50 | 86,400 | 28.45 | 59,100 | 44.55 | 92,600 | 53.85 | 112,000 |
| 81 | Other Services (except Public Administration) | 21-1093 Social and Human Service Assistants | 90 | 20.10 | 41,800 | 17.05 | 35,500 | 20.30 | 42,300 | 22.95 | 47,700 |
| 81 | Other Services (except Public Administration) | 21-1099 Community and Social Service Specialists, All Other | 170 | 26.95 | 56,100 | 18.35 | 38,200 | 27.95 | 58,200 | 31.25 | 65,000 |
| 81 | Other Services (except Public Administration) | 21-2011 Clergy | | 43.15 | 89,700 | 36.20 | 75,300 | 40.75 | 84,800 | 51.35 | 106,800 |
| 81 | Other Services (except Public Administration) | 25-0000 Educational Instruction and Library Occupations | 420 | 24.00 | 49,900 | 15.50 | 32,200 | 19.65 | 40,800 | 28.35 | 59,000 |
| 81 | Other Services (except Public Administration) | 25-2011 Preschool Teachers, Except Special Education | 110 | 21.50 | 44,700 | 14.35 | 29,800 | 19.00 | 39,500 | 26.85 | 55,900 |
| 81 | Other Services (except Public Administration) | 25-3021 Self-Enrichment Teachers | 180 | 25.50 | 53,000 | 16.80 | 34,900 | 22.60 | 47,000 | 30.15 | 62,700 |
| 81 | Other Services (except Public Administration) | 25-9045 Teaching Assistants, Except Postsecondary | 70 | 25.50 | 33,200 | 10.00 | 22,900 | 22.00 | 34,300 | 50.15 | 38,900 |
| 81 | Other Services (except Public Administration) | 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations | 270 | 33.25 | 69,100 | 11.90 | 24,800 | 30.80 | 64,100 | 41.05 | 85,400 |
| 81 | Other Services (except Public Administration) | 27-2042 Musicians and Singers | 270 | 45.15 | 0,,100 | 11.00 | 2.,000 | 15.00 | 0.,100 | 91.05 | - 05,.00 |
| 81 | Other Services (except Public Administration) | 27-3031 Public Relations Specialists | | 35.90 | 74,700 | 31.40 | 65,300 | 36.60 | 76,100 | 43.30 | 90,000 |
| 81 | Other Services (except Public Administration) | 31-0000 Healthcare Support Occupations | | 15.65 | 32,500 | 12.45 | 25,900 | 14.50 | 30,200 | 17.55 | 36,500 |
| 81 | Other Services (except Public Administration) | 33-0000 Protective Service Occupations | 110 | 12.90 | 26,800 | 11.00 | 22,900 | 11.40 | 23,700 | 13.10 | 27,300 |
| 81 | Other Services (except Public Administration) | 33-9092 Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 100 | 12.05 | 25,100 | 11.00 | 22,900 | 11.10 | 23,100 | 12.10 | 25,200 |
| 81 | Other Services (except Public Administration) | 37-0000 Building and Grounds Cleaning and Maintenance Occupations | 670 | 16.70 | 34,700 | 12.05 | 25,000 | 15.65 | 32,600 | 19.15 | 39,900 |
| 81 | Other Services (except Public Administration) | 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 290 | 14.15 | 29,400 | 11.70 | 24,400 | 13.05 | 27,100 | 16.15 | 33,600 |
| 81 | Other Services (except Public Administration) | 37-3011 Landscaping and Groundskeeping Workers | 320 | 17.85 | 37,100 | 12.55 | 26,100 | 17.65 | 36,700 | 19.85 | 41,300 |
| 81 | Other Services (except Public Administration) | 39-0000 Personal Care and Service Occupations | 7,850 | 17.30 | 36,000 | 11.75 | 24,500 | 14.05 | 29,200 | 19.40 | 40,400 |
| 81 | Other Services (except Public Administration) | 39-1098 First-Line Supervisors of Personal Service and Entertainment and Recreation | 210 | 25.50 | 53,100 | 20.00 | 41,600 | 22.95 | 47,700 | 25.95 | 54,000 |
| 01 | canci services (except rusine rusinimistration) | Workers, Except Gambling Services | 210 | 25.50 | 33,100 | 20.00 | 11,000 | 22.73 | 17,700 | 25.75 | 5 1,000 |
| 81 | Other Services (except Public Administration) | 39-2021 Animal Caretakers | 690 | 12.60 | 26,200 | 11.35 | 23,600 | 12.00 | 25,000 | 13.50 | 28,100 |
| 81 | Other Services (except Public Administration) | 39-5012 Hairdressers, Hairstylists, and Cosmetologists | 4,820 | 18.00 | 37,500 | 12.00 | 24,900 | 14.75 | 30,700 | 20.15 | 41,900 |
| 81 | Other Services (except Public Administration) | 39-5093 Shampooers | 7,020 | 11.75 | 24,400 | 11.25 | 23,400 | 11.75 | 24,400 | 12.20 | 25,400 |
| 81 | Other Services (except Public Administration) | 39-5094 Skincare Specialists | 1 | 19.20 | 40,000 | 15.35 | 31,900 | 18.25 | 37,900 | 20.45 | 42,500 |
| 81 | Other Services (except Public Administration) | 39-9011 Childcare Workers | 380 | 13.30 | 27,700 | 11.25 | 23,400 | 12.70 | 26,500 | 14.75 | 30,700 |
| 81 | Other Services (except Public Administration) | 41-0000 Sales and Related Occupations | 1,220 | 18.25 | 38,000 | 11.25 | 23,400 | 12.70 | 25,400 | 20.50 | 42,700 |
| 81 | Other Services (except Public Administration) | 41-1011 First-Line Supervisors of Retail Sales Workers | 1,220 | 19.80 | 41,200 | 13.80 | 28,700 | 15.15 | 31,500 | 26.65 | 55,500 |
| 0.1 | Other bervices (except r done Administration) | 1 -1-1011 1 1131-12111e Supervisors of Retail Sales Workers | <u> </u> | 17.00 | 71,∠00 | 15.00 | 20,700 | 15.15 | 51,500 | 20.03 | 22,200 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | | T | 1 | | 1 | | | | | | |
|-----|---|---------|---|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 81 | Other Services (except Public Administration) | 41-2011 | Cashiers | 190 | 13.45 | 27,900 | 11.45 | 23,800 | 12.00 | 24,900 | 14.05 | 29,200 |
| 81 | Other Services (except Public Administration) | 41-2021 | Counter and Rental Clerks | 680 | 14.65 | 30,500 | 11.00 | 22,900 | 11.70 | 24,300 | 14.30 | 29,700 |
| 81 | Other Services (except Public Administration) | 41-2022 | Parts Salespersons | | 21.20 | 44,100 | 19.50 | 40,500 | 21.50 | 44,700 | 23.60 | 49,100 |
| 81 | Other Services (except Public Administration) | 41-3091 | Sales Representatives of Services, Except Advertising, Insurance, Financial | 120 | 43.85 | 91,200 | 36.65 | 76,200 | 45.65 | 94,900 | 50.75 | 105,500 |
| | | | Services, and Travel | | | | | | | | | |
| 81 | Other Services (except Public Administration) | 43-0000 | Office and Administrative Support Occupations | 4,280 | 19.20 | 40,000 | 12.45 | 25,900 | 16.75 | 34,800 | 24.30 | 50,600 |
| 81 | Other Services (except Public Administration) | 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | 100 | 32.25 | 67,100 | 26.25 | 54,500 | 30.15 | 62,800 | 37.30 | 77,600 |
| 81 | Other Services (except Public Administration) | 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 480 | 26.50 | 55,100 | 22.85 | 47,500 | 26.65 | 55,400 | 30.20 | 62,800 |
| 81 | Other Services (except Public Administration) | 43-4051 | Customer Service Representatives | 200 | 21.35 | 44,400 | 18.15 | 37,800 | 20.95 | 43,600 | 23.85 | 49,600 |
| 81 | Other Services (except Public Administration) | 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | | 19.60 | 40,800 | 17.00 | 35,300 | 18.20 | 37,800 | 19.40 | 40,400 |
| 81 | Other Services (except Public Administration) | 43-4171 | Receptionists and Information Clerks | 1,360 | 14.10 | 29,300 | 11.60 | 24,100 | 13.05 | 27,200 | 15.80 | 32,900 |
| 81 | Other Services (except Public Administration) | 43-5071 | Shipping, Receiving, and Inventory Clerks | | 17.85 | 37,100 | 16.40 | 34,100 | 17.60 | 36,600 | 18.80 | 39,100 |
| 81 | Other Services (except Public Administration) | | Executive Secretaries and Executive Administrative Assistants | | 44.15 | 91,800 | 42.75 | 88,900 | 46.05 | 95,800 | 49.40 | 102,700 |
| 81 | Other Services (except Public Administration) | 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and | 1,020 | 20.40 | 42,400 | 14.20 | 29,500 | 19.40 | 40,400 | 27.35 | 56,900 |
| | | | Executive | | | | | | | | | |
| 81 | Other Services (except Public Administration) | 43-9021 | Data Entry Keyers | | 15.95 | 33,100 | 13.55 | 28,100 | 14.65 | 30,500 | 15.90 | 33,100 |
| 81 | Other Services (except Public Administration) | 43-9061 | Office Clerks, General | 680 | 15.25 | 31,700 | 11.90 | 24,800 | 14.20 | 29,500 | 17.85 | 37,200 |
| 81 | Other Services (except Public Administration) | 43-9199 | Office and Administrative Support Workers, All Other | 20 | 23.45 | 48,800 | 17.55 | 36,500 | 26.70 | 55,600 | 29.15 | 60,700 |
| 81 | Other Services (except Public Administration) | 49-0000 | Installation, Maintenance, and Repair Occupations | 3,720 | 23.50 | 48,900 | 15.85 | 33,000 | 23.30 | 48,400 | 29.40 | 61,200 |
| 81 | Other Services (except Public Administration) | 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | 260 | 36.40 | 75,700 | 28.55 | 59,400 | 32.80 | 68,200 | 44.45 | 92,500 |
| 81 | Other Services (except Public Administration) | 49-2011 | Computer, Automated Teller, and Office Machine Repairers | | 32.20 | 67,000 | 26.50 | 55,200 | 34.15 | 71,000 | 38.50 | 80,100 |
| 81 | Other Services (except Public Administration) | 49-2092 | Electric Motor, Power Tool, and Related Repairers | | 24.20 | 50,400 | 21.05 | 43,700 | 24.55 | 51,100 | 28.40 | 59,000 |
| 81 | Other Services (except Public Administration) | 49-3021 | Automotive Body and Related Repairers | 800 | 25.35 | 52,700 | 20.90 | 43,500 | 27.00 | 56,200 | 30.10 | 62,700 |
| 81 | Other Services (except Public Administration) | 49-3023 | Automotive Service Technicians and Mechanics | 1,150 | 24.50 | 51,000 | 17.80 | 37,000 | 24.35 | 50,600 | 29.40 | 61,100 |
| 81 | Other Services (except Public Administration) | 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists | 440 | 17.60 | 36,600 | 11.60 | 24,100 | 12.20 | 25,400 | 24.65 | 51,300 |
| 81 | Other Services (except Public Administration) | 49-9031 | Home Appliance Repairers | | 29.60 | 61,600 | 25.85 | 53,800 | 28.85 | 60,000 | 31.90 | 66,400 |
| 81 | Other Services (except Public Administration) | 49-9041 | Industrial Machinery Mechanics | 100 | 19.35 | 40,300 | 16.00 | 33,300 | 19.35 | 40,200 | 23.00 | 47,800 |
| 81 | Other Services (except Public Administration) | 49-9071 | Maintenance and Repair Workers, General | 430 | 16.85 | 35,100 | 14.10 | 29,300 | 16.75 | 34,800 | 18.80 | 39,100 |
| 81 | Other Services (except Public Administration) | 49-9098 | HelpersInstallation, Maintenance, and Repair Workers | | 17.40 | 36,200 | 15.75 | 32,700 | 17.35 | 36,100 | 19.00 | 39,600 |
| 81 | Other Services (except Public Administration) | 51-0000 | Production Occupations | 2,150 | 14.55 | 30,300 | 11.10 | 23,100 | 11.85 | 24,600 | 13.80 | 28,700 |
| 81 | Other Services (except Public Administration) | 51-1011 | First-Line Supervisors of Production and Operating Workers | 70 | 35.25 | 73,300 | 27.70 | 57,700 | 33.00 | 68,700 | 43.95 | 91,400 |
| 81 | Other Services (except Public Administration) | 51-6011 | Laundry and Dry-Cleaning Workers | 1,410 | 12.05 | 25,000 | 11.00 | 22,900 | 11.55 | 24,100 | 12.25 | 25,500 |
| 81 | Other Services (except Public Administration) | 51-6021 | Pressers, Textile, Garment, and Related Materials | 340 | 11.75 | 24,400 | 11.20 | 23,300 | 11.60 | 24,100 | 12.00 | 25,000 |
| 81 | Other Services (except Public Administration) | 51-9124 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | | 27.00 | 56,200 | 23.75 | 49,400 | 27.00 | 56,100 | 30.20 | 62,800 |
| 81 | Other Services (except Public Administration) | 53-0000 | Transportation and Material Moving Occupations | 2,450 | 16.65 | 34,600 | 11.40 | 23,800 | 14.70 | 30,600 | 19.45 | 40,500 |
| 81 | Other Services (except Public Administration) | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, | 340 | 25.85 | 53,800 | 20.85 | 43,400 | 25.50 | 53,100 | 30.00 | 62,400 |
| | | | Except Aircraft Cargo Handling Supervisors | | | | | | | | | |
| 81 | Other Services (except Public Administration) | 53-3031 | Driver/Sales Workers | | 19.80 | 41,100 | 17.15 | 35,700 | 18.85 | 39,200 | 21.25 | 44,200 |
| 81 | Other Services (except Public Administration) | 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 10 | 21.90 | 45,600 | 19.85 | 41,300 | 22.20 | 46,200 | 24.35 | 50,600 |
| 81 | Other Services (except Public Administration) | | Light Truck Drivers | 320 | 17.05 | 35,500 | 11.00 | 22,900 | 17.10 | 35,600 | 20.10 | 41,800 |
| 81 | Other Services (except Public Administration) | | Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | 70 | 15.15 | 31,600 | 11.20 | 23,300 | 12.15 | 25,300 | 16.15 | 33,600 |
| 81 | Other Services (except Public Administration) | | Parking Attendants | 610 | 13.80 | 28,700 | 11.35 | 23,600 | 12.25 | 25,500 | 16.90 | 35,100 |
| 81 | Other Services (except Public Administration) | | Cleaners of Vehicles and Equipment | 460 | 13.70 | 28,500 | 11.15 | 23,200 | 11.90 | 24,800 | 14.85 | 30,900 |
| 81 | Other Services (except Public Administration) | | Laborers and Freight, Stock, and Material Movers, Hand | 120 | 13.45 | 28,000 | 11.65 | 24,200 | 12.35 | 25,700 | 14.10 | 29,400 |
| 92 | Public Administration | 00-0000 | Total all occupations | 45,620 | 34.75 | 72,300 | 20.80 | 43,300 | 29.95 | 62,300 | 45.35 | 94,300 |
| 92 | Public Administration | | Management Occupations | 2,090 | 56.30 | 117,100 | 40.10 | 83,400 | 58.85 | 122,400 | 75.85 | 157,700 |
| 92 | Public Administration | 11-1011 | Chief Executives | 10 | 116.85 | 243,100 | 78.90 | 164,100 | | | | |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| 29 Polisis Administration | | | | T | 1 | I I | | | | | | | |
|--|---------------|--|---------|--|-------|--------|----------|---------|---------|---------|----------|---------|---------|
| Page | | | Occ'l | | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Public Administration | Ind | | (SOC) | | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Policy Administration | Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| Polis Administration | 92 | Public Administration | 11-1021 | General and Operations Managers | 90 | 83.85 | 174,400 | 69.60 | 144,800 | 79.55 | 165,500 | 94.10 | 195,700 |
| Politic Administration 11-3621 Computer and Information Systems Managers 20 0.160 128,100 5.85 114,100 0.953 120,000 6.770 149,800 149,000 | 92 | Public Administration | 11-1031 | Legislators | 510 | | 43,400 | | 22,900 | | 24,000 | | 55,700 |
| 22 Poblis Administration 1.1-501 Instruction Managers 20 60,70 12-500 52-50 117-500 64-45 144,100 78-85 12-200 20-90 11-200 | 92 | Public Administration | 11-3010 | Administrative Services and Facilities Managers | 170 | 67.35 | 140,100 | 55.15 | 114,700 | 64.20 | 133,500 | 77.65 | 161,500 |
| Public Administration | 92 | Public Administration | 11-3021 | Computer and Information Systems Managers | 20 | 61.60 | 128,100 | 54.85 | 114,100 | 60.55 | 126,000 | 67.70 | 140,800 |
| Politic Administration | 92 | Public Administration | 11-3031 | Financial Managers | 140 | 67.45 | 140,300 | 56.50 | 117,500 | 64.45 | 134,100 | 78.35 | 162,900 |
| Public Administration | 92 | Public Administration | 11-3051 | Industrial Production Managers | 20 | 60.70 | 126,300 | 52.90 | 110,000 | 61.60 | 128,100 | 71.05 | 147,800 |
| Public Administration | 92 | Public Administration | 11-3071 | Transportation, Storage, and Distribution Managers | 50 | 55.60 | 115,600 | 47.05 | 97,900 | 56.85 | 118,200 | 62.55 | 130,100 |
| Public Administration | 92 | Public Administration | 11-3121 | Human Resources Managers | 20 | 57.60 | 119,800 | 50.50 | 105,000 | 57.50 | 119,600 | 63.30 | 131,700 |
| Public Administration | 92 | Public Administration | 11-9021 | Construction Managers | 60 | 61.10 | 127,100 | 52.35 | 108,900 | 59.40 | 123,600 | 68.15 | 141,700 |
| Public Administration | 92 | Public Administration | 11-9041 | Architectural and Engineering Managers | 10 | 66.05 | 137,400 | 54.95 | 114,300 | 62.60 | 130,300 | 80.00 | 166,400 |
| Public Administration | 92 | Public Administration | 11-9111 | Medical and Health Services Managers | 20 | 56.80 | 118,100 | 45.85 | 95,300 | 52.85 | 109,900 | 71.45 | 148,600 |
| Public Administration 11-916 Emergency Managers. All Other Entertainment and Recreation 710 71.10 147.90 57.80 120,200 71.05 147,800 85.70 147,800 85.75 178,600 71.05 147,800 85.70 147,800 85.75 178,600 71.05 147,800 71.05 147,800 7 | 92 | Public Administration | | | 10 | | | | | | | | |
| Public Administration | 92 | Public Administration | 11-9151 | Social and Community Service Managers | 160 | 58.55 | 121,700 | 48.65 | 101,200 | 59.00 | 122,700 | 68.20 | 141,900 |
| Public Administration | 92 | Public Administration | 11-9161 | Emergency Management Directors | 50 | 57.15 | 118,800 | 41.70 | 86,800 | 52.60 | 109,400 | 69.30 | 144,200 |
| Public Administration 13-0000 Business and Financial Operations Occupations 2,780 40.30 83.800 31.80 66.200 39.15 81.400 43.30 109.500 | 92 | Public Administration | 11-9198 | Personal Service Managers, All Other; Entertainment and Recreation | 710 | 71.10 | 147,900 | 57.80 | | 71.05 | 147,800 | 85.75 | 178,400 |
| Public Administration 13-1002 Buyers and Purchasing Agents 80 43.45 90.400 36.65 76.300 42.90 89.000 51.15 106.400 | | | | Managers, Except Gambling; and Managers, All Other | | | | | | | | | |
| Public Administration 13-1031 Claims Adjusters, Examiners, and Investigators 190 41,65 86,600 39.10 81,400 41.50 86,300 46,90 97,500 | 92 | Public Administration | 13-0000 | Business and Financial Operations Occupations | 2,780 | 40.30 | 83,800 | 31.80 | 66,200 | 39.15 | 81,400 | 48.30 | 100,500 |
| Public Administration 13-1041 Compliance Officers 260 34.30 71.300 25.45 52.900 34.10 70.900 40.80 84.900 | 92 | Public Administration | 13-1020 | Buyers and Purchasing Agents | 80 | 43.45 | 90,400 | 36.65 | 76,300 | 42.80 | 89,000 | 51.15 | 106,400 |
| Description | 92 | Public Administration | | , , , | 190 | 41.65 | 86,600 | 39.10 | | 41.50 | 86,300 | 46.90 | 97,500 |
| 22 Public Administration 13-1081 Logisticians 10 42.05 87.500 33.20 69.100 40.75 84.800 50.25 104.500 24 Public Administration 13-1111 Management Analysts 13-1141 Compensation, Benefits, and Job Analysis Specialists 30 33.30 69.300 26.80 55.700 31.55 65.600 39.95 83.100 25 Public Administration 13-1151 Training and Development Specialists 20 43.40 90.200 30.55 63.500 44.45 92.500 56.25 117.000 26 Public Administration 13-1181 Training and Development Specialists 20 43.40 90.200 30.55 63.500 44.45 92.500 56.25 117.000 27 Public Administration 13-1201 Accountants and Auditors 240 42.95 89.300 33.05 72.900 41.45 86.200 50.25 104.600 27 Public Administration 13-201 Accountants and Auditors 240 42.95 89.300 33.05 72.900 41.45 86.200 50.25 104.600 28 Public Administration 13-2020 Property Appraisers and Assessors 140 44.25 94.100 33.90 70.000 44.30 92.200 59.05 52.25 29 Public Administration 13-2020 Property Appraisers and Revenue Agents 210 43.90 91.300 34.95 72.700 42.35 88.100 52.40 108.900 29 Public Administration 13-2028 Financial and Investment Analysts, Financial Risk Specialists, and Financial 120 39.75 82.700 32.55 67.00 39.75 82.700 47.20 98.200 29 Public Administration 15-000 Computer and Mathematical Occupations 370 40.50 84.200 29.90 62.200 39.05 81.300 50.35 104.700 20 Public Administration 15-1214 Computer Systems Analysts 60 42.10 87.600 31.45 65.600 39.05 81.300 50.35 104.700 20 Public Administration 15-1224 Computer Systems Administrators 40 47.20 98.100 38.00 79.00 42.35 88.100 50.35 104.700 21 Public Administration 15-124 Network and Computer Systems Administrators 40 47.20 98.100 38.00 79.00 48.25 94.200 54.95 114.500 20 Public Adm | 92 | Public Administration | 13-1041 | Compliance Officers | 260 | 34.30 | | 25.45 | 52,900 | 34.10 | 70,900 | 40.80 | 84,900 |
| 22 Public Administration 13-1081 Logisticians 10 42.05 87.500 33.20 69.100 40.75 84.800 50.25 104.500 24 Public Administration 13-1111 Management Analysts 13-1141 Compensation, Benefits, and Job Analysis Specialists 30 33.30 69.300 26.80 55.700 31.55 65.600 39.95 83.100 25 Public Administration 13-1151 Training and Development Specialists 20 43.40 90.200 30.55 63.500 44.45 92.500 56.25 117.000 26 Public Administration 13-1181 Training and Development Specialists 20 43.40 90.200 30.55 63.500 44.45 92.500 56.25 117.000 27 Public Administration 13-1201 Accountants and Auditors 240 42.95 89.300 33.05 72.900 41.45 86.200 50.25 104.600 27 Public Administration 13-201 Accountants and Auditors 240 42.95 89.300 33.05 72.900 41.45 86.200 50.25 104.600 28 Public Administration 13-2020 Property Appraisers and Assessors 140 44.25 94.100 33.90 70.000 44.30 92.200 59.05 52.25 29 Public Administration 13-2020 Property Appraisers and Revenue Agents 210 43.90 91.300 34.95 72.700 42.35 88.100 52.40 108.900 29 Public Administration 13-2028 Financial and Investment Analysts, Financial Risk Specialists, and Financial 120 39.75 82.700 32.55 67.00 39.75 82.700 47.20 98.200 29 Public Administration 15-000 Computer and Mathematical Occupations 370 40.50 84.200 29.90 62.200 39.05 81.300 50.35 104.700 20 Public Administration 15-1214 Computer Systems Analysts 60 42.10 87.600 31.45 65.600 39.05 81.300 50.35 104.700 20 Public Administration 15-1224 Computer Systems Administrators 40 47.20 98.100 38.00 79.00 42.35 88.100 50.35 104.700 21 Public Administration 15-124 Network and Computer Systems Administrators 40 47.20 98.100 38.00 79.00 48.25 94.200 54.95 114.500 20 Public Adm | 92 | Public Administration | 13-1071 | Human Resources Specialists | 70 | 38.65 | 80,400 | 32.10 | 66,800 | 38.05 | 79,200 | 44.30 | 92,200 |
| Public Administration 13-111 Management Analysts 90 47.70 99.200 38.30 79.700 48.50 100.900 58.05 120.700 | 92 | Public Administration | 13-1081 | | | | 87,500 | | | 40.75 | 84,800 | 50.25 | 104,500 |
| Public Administration 13-1141 Compensation, Benefits, and Job Analysis Specialists 30 33.30 69.300 26.80 55.700 31.55 65.600 39.95 83.100 | 92 | Public Administration | 13-1111 | Management Analysts | 90 | 47.70 | 99,200 | 38.30 | | 48.50 | 100,900 | 58.05 | 120,700 |
| Public Administration 13-1151 Training and Development Specialists 20 43.40 90.200 30.55 63.500 44.45 92.500 56.25 117,000 | | | | | 30 | | | | | | | 39.95 | |
| Public Administration 13-1198 Project Management Specialists and Business Operations Specialists, All 1,270 38.65 80,400 30.35 63,200 37.65 78,400 46.65 97,000 | 92 | Public Administration | | 1 | | | | | | | | 56.25 | |
| Other Othe | - | | | <u> </u> | | | | | | | | | - |
| Public Administration 13-202 Property Appraisers and Assessors 140 45.25 94,100 33.90 70,500 44.30 92,200 59.05 122,800 | | | | | , | | , | | , | | , | | , |
| Public Administration 13-2081 Tax Examiners and Collectors, and Revenue Agents 210 43.90 91.300 34.95 72.700 42.35 88,100 52.40 108,900 | 92 | Public Administration | 13-2011 | Accountants and Auditors | 240 | 42.95 | 89,300 | 35.05 | 72,900 | 41.45 | 86,200 | 50.25 | 104,600 |
| Public Administration 13-2081 Tax Examiners and Collectors, and Revenue Agents 210 43.90 91.300 34.95 72.700 42.35 88,100 52.40 108,900 | | | | | 140 | | | | | | | 59.05 | |
| Public Administration 13-2098 Financial and Investment Analysts, Financial Risk Specialists, and Financial 120 39.75 82,700 32.55 67,700 39.75 82,700 47.20 98,200 92.00 9 | - | | | 1 7 11 | 210 | | , | | | | 88,100 | 52.40 | |
| Specialists, All Other Specialists Spec | 92 | Public Administration | | | 120 | | | | | 39.75 | | 47.20 | 98,200 |
| 92 Public Administration 15-0000 Computer and Mathematical Occupations 370 40.50 84,200 29.90 62,200 39.05 81,300 50.35 104,700 92 Public Administration 15-1211 Computer Systems Analysts 60 42.10 87,600 31.45 65,400 40.75 84,700 53.80 111,900 92 Public Administration 15-1232 Computer User Support Specialists 50 26.50 55,200 22.65 47,100 27.20 56,600 30.60 63,600 92 Public Administration 15-1244 Network and Computer Systems Administrators 40 47.20 98,100 38.00 79,000 48.25 94,200 54.95 114,300 92 Public Administration 15-1251 Computer Programmers 40 47.20 98,100 38.00 79,000 48.25 94,200 54.95 114,300 92 Public Administration 15-1256 Software Developers and Software Quality Assurance Analysts and Testers 20 49.15 <td< td=""><td></td><td></td><td> </td><td></td><td></td><td></td><td>- ,</td><td></td><td> 7 - 4 4</td><td> </td><td>,,,,,,</td><td> "</td><td>,</td></td<> | | | | | | | - , | | 7 - 4 4 | | ,,,,,, | " | , |
| 92 Public Administration 15-1211 Computer Systems Analysts 60 42.10 87,600 31.45 65,400 40.75 84,700 53.80 111,900 92 Public Administration 15-1232 Computer User Support Specialists 50 26.50 55,200 22.65 47,100 27.20 56,600 30.60 63,600 92 Public Administration 15-1244 Network and Computer Systems Administrators 40 47.20 98,100 38.00 79,000 45.25 94,200 54.95 114,300 92 Public Administration 15-1251 Computer Programmers 40 43.10 89,600 32.55 67,700 39.20 81,500 51.45 107,100 92 Public Administration 15-1256 Software Developers and Software Quality Assurance Analysts and Testers 20 49.15 102,200 39.85 82,800 49.35 102,700 60.65 126,200 92 Public Administration 15-1299 Computer Occupations, All Other 130 38.95 81, | 92 | Public Administration | 15-0000 | 1 * | 370 | 40.50 | 84,200 | 29.90 | 62,200 | 39,05 | 81,300 | 50.35 | 104,700 |
| 92 Public Administration 15-1232 Computer User Support Specialists 50 26.50 55,200 22.65 47,100 27.20 56,600 30.60 63,600 92 Public Administration 15-1244 Network and Computer Systems Administrators 40 47.20 98,100 38.00 79,000 45.25 94,200 54.95 114,300 92 Public Administration 15-1251 Computer Programmers 40 43.10 89,600 32.55 67,700 39.20 81,500 51.45 107,100 92 Public Administration 15-1256 Software Developers and Software Quality Assurance Analysts and Testers 20 49.15 102,200 39.85 82,800 49.35 102,700 60.65 126,200 92 Public Administration 15-1299 Computer Occupations, All Other 130 38.95 81,000 30.60 63,600 38.70 80,500 47.60 99,000 92 Public Administration 17-000 Architecture and Engineering Occupations 540 42.40 | | | | ^ | | | | | | | | | 111,900 |
| 92 Public Administration 15-1244 Network and Computer Systems Administrators 40 47.20 98,100 38.00 79,000 45.25 94,200 54.95 114,300 92 Public Administration 15-1251 Computer Programmers 40 43.10 89,600 32.55 67,700 39.20 81,500 51.45 107,100 92 Public Administration 15-1256 Software Developers and Software Quality Assurance Analysts and Testers 20 49.15 102,200 39.85 82,800 49.35 102,700 60.65 126,200 92 Public Administration 15-1299 Computer Occupations, All Other 130 38.95 81,000 30.60 63,600 38.70 80,500 47.60 99,000 92 Public Administration 17-0000 Architecture and Engineering Occupations 540 42.40 88,200 35.95 74,700 37.65 78,300 49.05 102,000 92 Public Administration 17-2051 Civil Engineers, All Other 20 36.20 | - | | | | | | | | | | | | 63,600 |
| 92 Public Administration 15-1251 Computer Programmers 40 43.10 89,600 32.55 67,700 39.20 81,500 51.45 107,100 92 Public Administration 15-1256 Software Developers and Software Quality Assurance Analysts and Testers 20 49.15 102,200 39.85 82,800 49.35 102,700 60.65 126,200 92 Public Administration 15-1299 Computer Occupations, All Other 130 38.95 81,000 30.60 63,600 38.70 80,500 47.60 99,000 92 Public Administration 17-0000 Architecture and Engineering Occupations 540 42.40 88,200 35.95 74,700 37.65 78,300 49.05 102,000 92 Public Administration 17-2051 Civil Engineers 260 45.95 95,600 37.65 78,300 37.65 78,300 53.00 110,300 92 Public Administration 17-2199 Engineers, All Other 20 36.20 75,300 26. | | | | | | | | | | | | | 114,300 |
| 92 Public Administration 15-1256 Software Developers and Software Quality Assurance Analysts and Testers 20 49.15 102,200 39.85 82,800 49.35 102,700 60.65 126,200 92 Public Administration 15-1299 Computer Occupations, All Other 130 38.95 81,000 30.60 63,600 38.70 80,500 47.60 99,000 92 Public Administration 17-0000 Architecture and Engineering Occupations 540 42.40 88,200 35.95 74,700 37.65 78,300 49.05 102,000 92 Public Administration 17-2051 Civil Engineers 260 45.95 95,600 37.65 78,300 53.00 110,300 92 Public Administration 17-2199 Engineers, All Other 20 36.20 75,300 26.95 56,100 48.30 100,500 92 Public Administration 17-3011 Architectural and Civil Drafters 20 29.00 60,400 26.95 56,100 48.30 100,500 | 92 | Public Administration | 15-1251 | 1 1 | 40 | 43.10 | 89,600 | 32.55 | 67,700 | 39.20 | 81,500 | 51.45 | 107,100 |
| 92 Public Administration 15-1299 Computer Occupations, All Other 130 38.95 81,000 30.60 63,600 38.70 80,500 47.60 99,000 92 Public Administration 17-0000 Architecture and Engineering Occupations 540 42.40 88,200 35.95 74,700 37.65 78,300 49.05 102,000 92 Public Administration 17-2051 Civil Engineers 260 45.95 95,600 37.65 78,300 53.00 110,300 92 Public Administration 17-2199 Engineers, All Other 20 36.20 75,300 26.95 56,100 26.95 56,100 48.30 100,500 92 Public Administration 17-3011 Architectural and Civil Drafters 20 29.00 60,400 26.95 56,100 48.30 100,500 92 Public Administration 17-3012 Civil Engineering Technologists and Technicians 50 33.95 70,700 25.80 53,700 33.35 69,300 40.10 | - | | | 1 8 | | | | | | | | | 126,200 |
| 92 Public Administration 17-0000 Architecture and Engineering Occupations 540 42.40 88,200 35.95 74,700 37.65 78,300 49.05 102,000 92 Public Administration 17-2051 Civil Engineers 260 45.95 95,600 37.65 78,300 53.00 110,300 92 Public Administration 17-2199 Engineers, All Other 20 36.20 75,300 26.95 56,100 26.95 56,100 48.30 100,500 92 Public Administration 17-3011 Architectural and Civil Drafters 20 29.00 60,400 26.90 55,900 29.45 61,200 30.95 64,300 92 Public Administration 17-3022 Civil Engineering Technologists and Technicians 50 33.95 70,700 25.80 53,700 33.35 69,300 40.10 83,400 | - | | | , | | | . =,= >0 | | , | | . =,, ,, | | -, |
| 92 Public Administration 17-0000 Architecture and Engineering Occupations 540 42.40 88,200 35.95 74,700 37.65 78,300 49.05 102,000 92 Public Administration 17-2051 Civil Engineers 260 45.95 95,600 37.65 78,300 53.00 110,300 92 Public Administration 17-2199 Engineers, All Other 20 36.20 75,300 26.95 56,100 26.95 56,100 48.30 100,500 92 Public Administration 17-3011 Architectural and Civil Drafters 20 29.00 60,400 26.90 55,900 29.45 61,200 30.95 64,300 92 Public Administration 17-3022 Civil Engineering Technologists and Technicians 50 33.95 70,700 25.80 53,700 33.35 69,300 40.10 83,400 | 92 | Public Administration | 15-1299 | Computer Occupations, All Other | 130 | 38.95 | 81.000 | 30.60 | 63,600 | 38.70 | 80.500 | 47.60 | 99,000 |
| 92 Public Administration 17-2051 Civil Engineers 260 45.95 95,600 37.65 78,300 53.00 110,300 92 Public Administration 17-2199 Engineers, All Other 20 36.20 75,300 26.95 56,100 26.95 56,100 48.30 100,500 92 Public Administration 17-3011 Architectural and Civil Drafters 20 29.00 60,400 26.90 55,900 29.45 61,200 30.95 64,300 92 Public Administration 17-3022 Civil Engineering Technologists and Technicians 50 33.95 70,700 25.80 53,700 33.35 69,300 40.10 83,400 | 92 | Public Administration | | | | | | 35.95 | | | | 49.05 | 102,000 |
| 92 Public Administration 17-2199 Engineers, All Other 20 36.20 75,300 26.95 56,100 48.30 100,500 92 Public Administration 17-3011 Architectural and Civil Drafters 20 29.00 60,400 26.90 55,900 29.45 61,200 30.95 64,300 92 Public Administration 17-3022 Civil Engineering Technologists and Technicians 50 33.95 70,700 25.80 53,700 33.35 69,300 40.10 83,400 | | | -, | | | | | | | | , | 12.00 | 110,300 |
| 92 Public Administration 17-3011 Architectural and Civil Drafters 20 29.00 60,400 26.90 55,900 29.45 61,200 30.95 64,300 92 Public Administration 17-3022 Civil Engineering Technologists and Technicians 50 33.95 70,700 25.80 53,700 33.35 69,300 40.10 83,400 | $\overline{}$ | | | | | | | | | | | | 100,500 |
| 92 Public Administration 17-3022 Civil Engineering Technologists and Technicians 50 33.95 70,700 25.80 53,700 33.35 69,300 40.10 83,400 | _ | | | E 7 | | | | | | | | | 64,300 |
| | _ | | | | | | | | | | | | |
| | _ | | | <u> </u> | | | | | | | | | 78,900 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| 2. Poblic Administration | | <u> </u> | 1 | T | 1 | | | 1 1 | | | | 1 1 | |
|--|-----|--|---------|--|-------|--------|---------|--------|---------|---------------|---------|-------|---------|
| Page | | | | | | Mean | Mean | 25th | | 50th | | 75th | 75th |
| 1-3096 Authoritation | Ind | | (SOC) | | Est'd | | (Avg.) | 1 1 | Pctile. | Pctile. | Pctile. | | Pctile. |
| Molecontains All Other All Other All Other | Cd | Industry Sector (see definitions on sheet 3) | Code | Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | | Salary |
| 92 Public Administration 19-201 Chemists 19-201 Every Propriet Scientists and Specialists, Including Health 3,0 31,13 64,600 37,85 78,700 41,00 50,00 50,00 70,0 | 92 | Public Administration | 17-3098 | | 10 | 31.20 | 64,900 | 20.00 | 41,600 | 29.40 | 61,100 | 39.10 | 81,400 |
| 9.209 Poblic Administration 19-201 Chemists and Specialists, Including Health 3.5 3.115 6.4500 25.10 8.7500 47.50 98.800 61.55 12.500 2.900 2.000 5.000 7.000 | 92 | Public Administration | 19-0000 | Life, Physical, and Social Science Occupations | 380 | 38.05 | 79,100 | 27.65 | 57,500 | 37.30 | 77,600 | 47.50 | 98,800 |
| Poblic Administration 19-204 Intervinemental Scientists and Specialists, Including Health 30 31.15 64.800 25.10 52.200 20.200 30.00 74.900 9 Poblic Administration 19-305 Urban and Regional Planners 90 42.85 89.200 31.00 40.00 73.900 73.90 | 92 | Public Administration | | | | 53.70 | 111,700 | 42.05 | | 47.50 | 98,800 | 61.55 | 128,000 |
| Polisi Administration | 92 | Public Administration | 19-2041 | Environmental Scientists and Specialists, Including Health | 30 | | | | | 29.80 | | 36.00 | 74,900 |
| Politic Administration | | | + | · · · · · · · · · · · · · · · · · · · | | | | | | | | | 106,500 |
| Public Administration 19-4002 Environmental Science and Protection Technicians, Including Health 30 28.85 60,100 22.15 46,100 29.25 60,000 33.05 72.792 | 92 | Public Administration | 19-3051 | Urban and Regional Planners | | | | | | | | | 108,600 |
| Politic Administration 19-5011 Occupational Health and Safety Specialists 70 36.70 76.00 28.00 55.80 36.30 76.00 42.80 78.00 79.00 | 92 | | | 8 | 30 | | 60,100 | | | | 60,900 | | 72,900 |
| 22 Public Administration | | | | | | | | | | | - | | 101,600 |
| 2 | | | | * * * | | | | | | | | | 87,800 |
| 22 Public Administration 21-1012 Educational, Guidance, and Carreer Counselors and Advisors 20 43.0 88.00 37.5 77.690 43.05 83.00 48.50 48.00 22.0 | | | | | | | | | | | | | 87,900 |
| 22 Public Administration 21-1015 Rehabilitation Connectors 20 42-30 88.000 37.25 77.400 42.45 88.300 32.07 32.000 22.10 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 22.101 32.000 | | | | * | | | | | | | | | 84,300 |
| 22 Public Administration | | | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| 22 Public Administration 21-1012 Counselors, All Other 30 41.55 39.000 42.75 89.000 47.10 98.000 51.25 109.60 | | | | | | | , | | | | | | |
| 22 Public Administration 21-1021 Child, Family, and School Social Workers 40 34.50 87.500 34.25 71.000 42.95 89.400 51.00 106.17 | | | | | | | | | | | | | |
| 22 Public Administration 21-1022 Healthearn Social Workers 40 34.50 71.700 29.65 61.600 34.35 71.400 39.25 81.70 | | | + | | | | | | | | | | |
| Public Administration | _ | | | | | | , | | | | | | |
| Public Administration 21-1029 Social Workers, All Other 40 32.00 66.500 24.90 51.800 31.90 66.200 39.10 81.44 | | | | | | | | | | $\overline{}$ | | | |
| Public Administration | | | | | | | | | | | | | |
| Public Administration 21-1092 Probation Officers and Correctional Treatment Specialists 570 35.80 74.500 25.45 52.900 36.65 76.200 45.10 93.80 | _ | | | · · · · · · · · · · · · · · · · · · · | _ | | | | | | | | |
| 2 | | | | * | | | | | | | - | | |
| Description | | | | | | | | | | | | | |
| 92 Public Administration 21-1099 Community and Social Service Specialists, All Other 220 29.25 60,900 23.65 49,200 29.00 60,300 35.45 73.86 92 Public Administration 21-2011 Clergy 10 23.55 48,900 11.00 22.900 22.70 47.20 33.90 70,50 92 Public Administration 23.000 Legal Occupations 990 53.90 11.100 22.90 55.5 11.400 21.00 11.400 21.00 11.400 21.00 21.470 155.44 18.50 99.0 53.90 14.10 86.300 55.45 115.400 71.55 148.81 92 Public Administration 23.1011 Administrative Law Judges, Adjudicators, and Hearing Officers 20 66.45 138,300 52.15 108,500 75.90 157,900 84.86 176.42 99.00 29.00 82.05 157.90 84.80 176.42 99.00 20.00 87.00 29.90 62.05 139.00 84.80 <td></td> | | | | | | | | | | | | | |
| Public Administration 21-2011 Clergy 21-201 | | | | , | | | | | | | | | |
| Public Administration 23-0000 Legal Occupations 990 53.90 112,100 34.20 71,100 52.95 110,200 74.70 155.40 | _ | | | 1 | | | | | | | | | |
| Public Administration 23-1011 Lawyers 23-1012 Administrative Law Judges, Adjudicators, and Hearing Officers 20 67.05 139,500 48.45 100,800 62.05 129,000 87.25 181,500 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 72.900 72.90 | _ | | | | | | | | | | | | |
| Public Administration 23-1021 Administrative Law Judges, Adjudicators, and Hearing Officers 20 67.05 139,500 48.45 100,800 62.05 129,000 87.25 181,500 22 100,000 23-1012 100,000 23-1013 100,000 23-1013 100,000 23-1013 100,000 23-1014 100,000 100, | | | | 8 1 | | | | | | | | | |
| Public Administration 23-1023 Judges, Magistrate Judges, and Magistrates 240 66.45 138,300 52.15 108,500 75.90 157,900 84.80 176,400 | | | | · · · | | | | | | | | | |
| 92 Public Administration 23-2011 Paralegals and Legal Assistants 70 33.00 68,700 25.65 53,400 31.30 65,100 38.70 80,50 92 Public Administration 23-2099 Legal Support Workers, All Other 40 47.20 98,200 29.30 60,900 50.70 105,400 63.90 132,90 92 Public Administration 25-0000 Educational Instruction and Library Occupations 770 25.75 53,500 16.75 34,800 24.55 51,100 33.35 69,30 92 Public Administration 25-3011 Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors 40 37.60 78,200 29.90 62,200 37.60 78,200 46.40 96,50 92 Public Administration 25-3021 Self-Enrichment Teachers 30 21.85 45,500 15.25 31,700 19.75 41,100 27.30 56,80 92 Public Administration 25-4012 Curators 30 28.50 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | | | | | | | |
| 92 Public Administration 23-2099 Legal Support Workers, All Other 40 47.20 98,200 29.30 60,900 50.70 105,400 63.99 132,90 92 Public Administration 25-0000 Educational Instruction and Library Occupations 770 25.75 53,500 16.75 34,800 24.55 51,100 33.35 69,30 92 Public Administration 25-3011 Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors 40 37.60 78,200 29.90 62,200 37.60 78,200 46.40 96,50 92 Public Administration 25-3021 Self-Enrichment Teachers 30 21.85 45,500 15.25 31,700 19.75 41,100 27.30 56,80 92 Public Administration 25-4012 Curators 30 28.50 59,300 16.50 34,300 28.70 59,700 38.55 80,20 92 Public Administration 25-4012 Librarians and Media Collections Specialists 290 31.05 <td>_</td> <td></td> | _ | | | | | | | | | | | | |
| 92 Public Administration 25-0000 Educational Instruction and Library Occupations 770 25.75 53,500 16.75 34,800 24.55 51,100 33.35 63,30 92 Public Administration 25-3011 Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors 40 37.60 78,200 29.90 62,200 37.60 78,200 46.40 96,50 92 Public Administration 25-3021 Self-Enrichment Teachers 30 21.85 45,500 15.25 31,700 19.75 41,100 27.30 56,80 92 Public Administration 25-4012 Curators 30 28.50 59,300 16.50 34,300 28.70 59,700 38.55 80,20 92 Public Administration 25-4022 Librarians and Media Collections Specialists 290 31.05 64,600 21.75 45,200 31.90 66,300 38.45 79,90 92 Public Administration 25-4021 Elaching Assistants, Except Postsecondary 80 3 | | | | <u> </u> | | | | | | - | | | |
| 92 Public Administration 25-3011 Adult Basic Education, Adult Secondary Education, and English as a Second Language Instructors 40 37.60 78,200 29.90 62,200 37.60 78,200 46.40 96,50 92 Public Administration 25-3021 Self-Enrichment Teachers 30 21.85 45,500 15.25 31,700 19.75 41,100 27.30 56,80 92 Public Administration 25-4012 Curators 30 28.50 59,300 16.50 34,300 28.70 59,700 38.55 80,20 92 Public Administration 25-4012 Librarians and Media Collections Specialists 290 31.05 64,600 21.75 45,200 31.90 66,300 38.45 59,300 92 Public Administration 25-4012 Librarians and Media Collections Specialists 250 19.95 41,500 14.00 29,100 18.85 39,300 25.50 53,00 99,100 18.85 39,300 25.50 53,00 25.90 25.90 25.90 <td< td=""><td></td><td></td><td></td><td>C 11</td><td>-</td><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | C 11 | - | | , | | | | | | |
| Language Instructors 25-9021 Self-Enrichment Teachers 30 21.85 45,500 15.25 31,700 19.75 41,100 27.30 56,80 | | | | • • | | | | | | $\overline{}$ | | | |
| 92 Public Administration 25-4012 Curators 30 28.50 59,300 16.50 34,300 28.70 59,700 38.55 80,20 92 Public Administration 25-4022 Librarians and Media Collections Specialists 290 31.05 64,600 21.75 45,200 31.90 66,300 38.45 79,90 92 Public Administration 25-4031 Library Technicians 250 19.95 41,500 14.00 29,100 18.85 39,300 25.50 53,00 92 Public Administration 25-9045 Teaching Assistants, Except Postsecondary 80 33,600 24,300 33,900 41,10 92 Public Administration 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 150 32.75 68,100 25.65 53,400 30.95 64,400 42.30 87,90 92 Public Administration 27-2022 Coaches and Scouts 20 57,500 53,800 58,800 53,100 60,00 92 Publ | | | | Language Instructors | | | - | | - | | | | |
| 92 Public Administration 25-4022 Librarians and Media Collections Specialists 290 31.05 64,600 21.75 45,200 31.90 66,300 38.45 79,90 92 Public Administration 25-4031 Library Technicians 250 19.95 41,500 14.00 29,100 18.85 39,300 25.50 53,00 92 Public Administration 25-9045 Teaching Assistants, Except Postsecondary 80 33,600 24,300 33,900 41,10 92 Public Administration 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 150 32.75 68,100 25.65 53,400 30.95 64,400 42.30 87,90 92 Public Administration 27-2022 Coaches and Scouts 20 57,500 53,800 58,800 58,800 63,90 92 Public Administration 27-2023 Umpires, Referees, and Other Sports Officials 46,300 31,800 53,100 60,00 92 Public Administration 27-301 Public Relations | | | | | | | | | | | | | 56,800 |
| 92 Public Administration 25-4031 Library Technicians 250 19.95 41,500 14.00 29,100 18.85 39,300 25.50 53,00 92 Public Administration 25-9045 Teaching Assistants, Except Postsecondary 80 33,600 24,300 33,900 41,10 92 Public Administration 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 150 32.75 68,100 25.65 53,400 30.95 64,400 42.30 87,90 92 Public Administration 27-2022 Coaches and Scouts 20 57,500 53,800 58,800 63,90 92 Public Administration 27-2023 Umpires, Referees, and Other Sports Officials 46,300 31,800 53,100 60,00 92 Public Administration 27-3031 Public Relations Specialists 30 38.80 80,800 33.40 69,500 38.90 80,900 46.00 95,70 92 Public Administration 27-3091 Interpreters and Translators 20 | 92 | Public Administration | 25-4012 | Curators | 30 | 28.50 | 59,300 | 16.50 | 34,300 | 28.70 | 59,700 | 38.55 | 80,200 |
| 92 Public Administration 25-9045 Teaching Assistants, Except Postsecondary 80 33,600 24,300 33,900 41,10 92 Public Administration 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 150 32.75 68,100 25.65 53,400 30.95 64,400 42.30 87,90 92 Public Administration 27-2022 Coaches and Scouts 20 57,500 53,800 58,800 63,90 92 Public Administration 27-2023 Umpires, Referees, and Other Sports Officials 46,300 31,800 53,100 60,00 92 Public Administration 27-3031 Public Relations Specialists 30 38.80 80,800 33.40 69,500 38.90 80,900 46.00 95,70 92 Public Administration 27-3091 Interpreters and Translators 20 38.55 80,200 31.95 66,400 39.55 82,300 47.00 97,70 92 Public Administration 27-3092 Court Reporters and Simultaneous Captioners | 92 | Public Administration | 25-4022 | Librarians and Media Collections Specialists | 290 | 31.05 | 64,600 | 21.75 | 45,200 | 31.90 | 66,300 | | 79,900 |
| 92 Public Administration 27-0000 Arts, Design, Entertainment, Sports, and Media Occupations 150 32.75 68,100 25.65 53,400 30.95 64,400 42.30 87,90 92 Public Administration 27-2022 Coaches and Scouts 20 57,500 53,800 58,800 63,90 92 Public Administration 27-2023 Umpires, Referees, and Other Sports Officials 46,300 31,800 53,100 60,00 92 Public Administration 27-3031 Public Relations Specialists 30 38.80 80,800 33.40 69,500 38.90 80,900 46.00 95,70 92 Public Administration 27-3091 Interpreters and Translators 20 38.55 80,200 31.95 66,400 39.55 82,300 47.00 97,70 92 Public Administration 27-3092 Court Reporters and Simultaneous Captioners 10 45.40 94,400 41.75 86,900 46.60 97,000 51.10 106,20 92 Public Administra | 92 | Public Administration | 25-4031 | Library Technicians | 250 | 19.95 | 41,500 | 14.00 | 29,100 | 18.85 | 39,300 | 25.50 | 53,000 |
| 92 Public Administration 27-2022 Coaches and Scouts 20 57,500 53,800 58,800 63,90 92 Public Administration 27-2023 Umpires, Referees, and Other Sports Officials 46,300 31,800 53,100 60,00 92 Public Administration 27-3031 Public Relations Specialists 30 38.80 80,800 33.40 69,500 38.90 80,900 46.00 95,70 92 Public Administration 27-3091 Interpreters and Translators 20 38.55 80,200 31.95 66,400 39.55 82,300 47.00 97,70 92 Public Administration 27-3092 Court Reporters and Simultaneous Captioners 10 45.40 94,400 41.75 86,900 46.60 97,000 51.10 106,20 92 Public Administration 27-4011 Audio and Video Technicians 10 26.85 55,900 20.85 43,400 26.65 55,500 29.60 61,60 | 92 | Public Administration | 25-9045 | Teaching Assistants, Except Postsecondary | 80 | | 33,600 | | 24,300 | | 33,900 | | 41,100 |
| 92 Public Administration 27-2023 Umpires, Referees, and Other Sports Officials 46,300 31,800 53,100 60,00 92 Public Administration 27-3031 Public Relations Specialists 30 38.80 80,800 33.40 69,500 38.90 80,900 46.00 95,70 92 Public Administration 27-3091 Interpreters and Translators 20 38.55 80,200 31.95 66,400 39.55 82,300 47.00 97,70 92 Public Administration 27-3092 Court Reporters and Simultaneous Captioners 10 45.40 94,400 41.75 86,900 46.60 97,000 51.10 106,20 92 Public Administration 27-4011 Audio and Video Technicians 10 26.85 55,900 20.85 43,400 26.65 55,500 29.60 61,60 | 92 | Public Administration | 27-0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 150 | 32.75 | 68,100 | 25.65 | 53,400 | 30.95 | 64,400 | 42.30 | 87,900 |
| 92 Public Administration 27-3031 Public Relations Specialists 30 38.80 80,800 33.40 69,500 38.90 80,900 46.00 95,70 92 Public Administration 27-3091 Interpreters and Translators 20 38.55 80,200 31.95 66,400 39.55 82,300 47.00 97,70 92 Public Administration 27-3092 Court Reporters and Simultaneous Captioners 10 45.40 94,400 41.75 86,900 46.60 97,000 51.10 106,20 92 Public Administration 27-4011 Audio and Video Technicians 10 26.85 55,900 20.85 43,400 26.65 55,500 29.60 61,60 | 92 | Public Administration | 27-2022 | | 20 | | 57,500 | | 53,800 | | 58,800 | | 63,900 |
| 92 Public Administration 27-3091 Interpreters and Translators 20 38.55 80,200 31.95 66,400 39.55 82,300 47.00 97,70 92 Public Administration 27-3092 Court Reporters and Simultaneous Captioners 10 45.40 94,400 41.75 86,900 46.60 97,000 51.10 106,20 92 Public Administration 27-4011 Audio and Video Technicians 10 26.85 55,900 20.85 43,400 26.65 55,500 29.60 61,60 | 92 | Public Administration | 27-2023 | Umpires, Referees, and Other Sports Officials | | | 46,300 | | 31,800 | | 53,100 | | 60,000 |
| 92 Public Administration 27-3092 Court Reporters and Simultaneous Captioners 10 45.40 94,400 41.75 86,900 46.60 97,000 51.10 106,20 92 Public Administration 27-4011 Audio and Video Technicians 10 26.85 55,900 20.85 43,400 26.65 55,500 29.60 61,60 | 92 | Public Administration | 27-3031 | Public Relations Specialists | 30 | 38.80 | 80,800 | 33.40 | 69,500 | 38.90 | 80,900 | 46.00 | 95,700 |
| 92 Public Administration 27-4011 Audio and Video Technicians 10 26.85 55,900 20.85 43,400 26.65 55,500 29.60 61,60 | 92 | Public Administration | 27-3091 | Interpreters and Translators | 20 | 38.55 | 80,200 | 31.95 | 66,400 | 39.55 | 82,300 | 47.00 | 97,700 |
| | 92 | Public Administration | 27-3092 | Court Reporters and Simultaneous Captioners | 10 | 45.40 | 94,400 | 41.75 | 86,900 | 46.60 | 97,000 | 51.10 | 106,200 |
| 92 Public Administration 29-0000 Healthcare Practitioners and Technical Occupations 730 33.30 69,300 23.20 48,300 31.20 64,900 39.40 82,00 | 92 | Public Administration | 27-4011 | Audio and Video Technicians | 10 | 26.85 | 55,900 | 20.85 | 43,400 | 26.65 | 55,500 | 29.60 | 61,600 |
| | 92 | Public Administration | 29-0000 | Healthcare Practitioners and Technical Occupations | 730 | 33.30 | 69,300 | 23.20 | 48,300 | 31.20 | 64,900 | 39.40 | 82,000 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

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|-----|--|---|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| | | Occ'l | | Mean | Mean | 25th | 25th | 50th | 50th | 75th | 75th |
| Ind | | (SOC) | Est'd | (Avg.) | (Avg.) | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. | Pctile. |
| Cd | Industry Sector (see definitions on sheet 3) | Code Occupational Title (see definitions on Sheet 2) | Empl. | Hourly | Salary | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 92 | Public Administration | 29-1031 Dietitians and Nutritionists | 30 | 31.95 | 66,500 | 24.10 | 50,100 | 32.65 | 67,900 | 39.45 | 82,100 |
| 92 | Public Administration | 29-1141 Registered Nurses | 280 | 38.45 | 80,000 | 34.25 | 71,200 | 37.95 | 78,900 | 41.95 | 87,300 |
| 92 | Public Administration | 29-1228 Physicians, All Other and Ophthalmologists, Except Pediatric | 20 | 82.35 | 171,300 | 66.40 | 138,100 | 91.25 | 189,800 | 98.70 | 205,300 |
| 92 | Public Administration | 29-2040 Emergency Medical Technicians and Paramedics | 240 | 21.60 | 44,900 | 17.70 | 36,800 | 20.70 | 43,100 | 24.20 | 50,400 |
| 92 | Public Administration | 29-2061 Licensed Practical and Licensed Vocational Nurses | 90 | 28.85 | 60,000 | 26.75 | 55,700 | 28.65 | 59,500 | 31.00 | 64,500 |
| 92 | Public Administration | 31-0000 Healthcare Support Occupations | 380 | 19.55 | 40,700 | 16.40 | 34,100 | 19.50 | 40,600 | 22.85 | 47,500 |
| 92 | Public Administration | 31-1120 Home Health and Personal Care Aides | | 21.95 | 45,700 | 20.70 | 43,100 | 22.50 | 46,800 | 24.25 | 50,400 |
| 92 | Public Administration | 31-1132 Orderlies | 100 | 18.65 | 38,800 | 15.25 | 31,700 | 18.80 | 39,100 | 22.30 | 46,400 |
| 92 | Public Administration | 31-9099 Healthcare Support Workers, All Other | 40 | 16.50 | 34,300 | 13.15 | 27,300 | 14.55 | 30,300 | 18.30 | 38,000 |
| 92 | Public Administration | 33-0000 Protective Service Occupations | 13,740 | 42.70 | 88,900 | 22.15 | 46,100 | 41.65 | 86,600 | 60.85 | 126,600 |
| 92 | Public Administration | 33-1011 First-Line Supervisors of Correctional Officers | 100 | 59.25 | 123,300 | 56.40 | 117,400 | 61.05 | 127,000 | 65.65 | 136,600 |
| 92 | Public Administration | 33-1012 First-Line Supervisors of Police and Detectives | 1,030 | | | | | | | | |
| 92 | Public Administration | 33-1021 First-Line Supervisors of Firefighting and Prevention Workers | 420 | | | | | | | | |
| 92 | Public Administration | 33-1090 Miscellaneous First-Line Supervisors, Protective Service Workers | 80 | 30.55 | 63,500 | 18.60 | 38,700 | 24.60 | 51,200 | 35.65 | 74,200 |
| 92 | Public Administration | 33-2011 Firefighters | 1,780 | 45.30 | 94,200 | 32.35 | 67,300 | 47.80 | 99,400 | 58.55 | 121,800 |
| 92 | Public Administration | 33-2021 Fire Inspectors and Investigators | 280 | 31.20 | 64,900 | 21.90 | 45,500 | 28.90 | 60,100 | 38.15 | 79,300 |
| 92 | Public Administration | 33-3012 Correctional Officers and Jailers | 840 | 43.50 | 90,500 | 32.25 | 67,100 | 44.80 | 93,100 | 56.50 | 117,500 |
| 92 | Public Administration | 33-3021 Detectives and Criminal Investigators | 480 | 55.60 | 115,700 | 40.10 | 83,400 | 58.05 | 120,800 | 72.25 | 150,300 |
| 92 | Public Administration | 33-3041 Parking Enforcement Workers | 180 | 19.00 | 39,600 | 16.20 | 33,700 | 18.60 | 38,700 | 22.15 | 46,100 |
| 92 | Public Administration | 33-3051 Police and Sheriff's Patrol Officers | 5,330 | 47.40 | 98,600 | 30.80 | 64,100 | 50.70 | 105,400 | 61.90 | 128,700 |
| 92 | Public Administration | 33-9011 Animal Control Workers | 110 | 20.70 | 43,000 | 16.15 | 33,600 | 18.65 | 38,800 | 23.50 | 48,900 |
| 92 | Public Administration | 33-9032 Security Guards | 670 | 22.10 | 46,000 | 15.00 | 31,200 | 19.35 | 40,300 | 26.10 | 54,300 |
| 92 | Public Administration | 33-9091 Crossing Guards and Flaggers | 2,160 | 17.70 | 36,900 | 14.30 | 29,700 | 17.50 | 36,400 | 20.60 | 42,900 |
| 92 | Public Administration | 33-9092 Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 50 | 13.15 | 27,400 | 11.40 | 23,700 | 11.80 | 24,600 | 12.45 | 25,900 |
| 92 | Public Administration | 33-9098 School Bus Monitors and Protective Service Workers, All Other | 180 | 25.20 | 52,400 | 18.95 | 39,400 | 22.85 | 47,600 | 28.75 | 59,800 |
| 92 | Public Administration | 35-0000 Food Preparation and Serving Related Occupations | 180 | 19.40 | 40,400 | 15.35 | 31,900 | 18.70 | 38,900 | 22.95 | 47,700 |
| 92 | Public Administration | 35-1012 First-Line Supervisors of Food Preparation and Serving Workers | 20 | 25.00 | 52,000 | 19.65 | 40,900 | 24.75 | 51,500 | 29.95 | 62,300 |
| 92 | Public Administration | 35-2012 Cooks, Institution and Cafeteria | 30 | 22.60 | 47,000 | 18.05 | 37,600 | 21.35 | 44,400 | 25.15 | 52,300 |
| 92 | Public Administration | 35-2021 Food Preparation Workers | 80 | 16.75 | 34,800 | 13.05 | 27,200 | 16.40 | 34,100 | 20.15 | 41,900 |
| 92 | Public Administration | 37-0000 Building and Grounds Cleaning and Maintenance Occupations | 1,050 | 21.15 | 44,000 | 15.00 | 31,200 | 20.35 | 42,300 | 25.30 | 52,600 |
| 92 | Public Administration | 37-1011 First-Line Supervisors of Housekeeping and Janitorial Workers | 40 | 28.60 | 59,500 | 23.45 | 48,800 | 28.20 | 58,600 | 34.20 | 71,200 |
| 92 | Public Administration | 37-1012 First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping | 50 | 36.30 | 75,600 | 30.95 | 64,400 | 36.60 | 76,200 | 42.20 | 87,700 |
| 92 | Public Administration | 37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 420 | 18.25 | 37,900 | 14.15 | 29,500 | 18.55 | 38,600 | 22.35 | 46,500 |
| 92 | Public Administration | 37-2021 Pest Control Workers | 10 | | 0.75.00 | | , | | , | | , |
| 92 | Public Administration | 37-3011 Landscaping and Groundskeeping Workers | 440 | 21.05 | 43,800 | 14.00 | 29,100 | 20.05 | 41,700 | 26.95 | 56,100 |
| 92 | Public Administration | 37-3013 Tree Trimmers and Pruners | 40 | 28.20 | 58,600 | 22.25 | 46,200 | 26.65 | 55,400 | 35.35 | 73,600 |
| 92 | Public Administration | 39-0000 Personal Care and Service Occupations | 860 | 17.70 | 36,800 | 11.55 | 24,000 | 13.85 | 28,800 | 19.45 | 40,400 |
| 92 | Public Administration | 39-1098 First-Line Supervisors of Personal Service and Entertainment and Recreation | 130 | 26.25 | 54,600 | 18.20 | 37,800 | 26.45 | 55,000 | 33.70 | 70,100 |
| 92 | Public Administration | 39-2021 Animal Caretakers | 40 | 14.20 | 29,600 | 11.00 | 22,900 | 13.50 | 28,100 | 17.05 | 35,500 |
| 92 | Public Administration | 39-3091 Amusement and Recreation Attendants | 10 | 14.55 | 30,200 | 11.60 | 24,100 | 12.85 | 26,700 | 15.05 | 31,300 |
| 92 | Public Administration | 39-9011 Childcare Workers | 20 | 15.40 | 32,100 | 11.75 | 24,400 | 13.30 | 27,600 | 15.85 | 33,000 |
| 92 | Public Administration | 39-9031 Exercise Trainers and Group Fitness Instructors | 20 | 38.50 | 80,100 | 11.45 | 23,800 | 11.90 | 24,800 | 25.10 | 52,200 |
| 92 | Public Administration | 39-9032 Recreation Workers | 480 | 15.90 | 33,000 | 11.55 | 24,000 | 13.15 | 27,400 | 17.95 | 37,300 |
| 92 | Public Administration | 39-9098 Crematory Operators and Personal Care and Service Workers, All Other | 60 | 12.85 | 26,700 | 11.00 | 22,900 | 11.20 | 23,300 | 13.50 | 28,100 |
| 92 | Public Administration | 41-0000 Sales and Related Occupations | 410 | 21.90 | 45,500 | 15.40 | 32,000 | 16.95 | 35,200 | 26.10 | 54,300 |
| 92 | Public Administration | 41-2011 Cashiers | 370 | 19.95 | 41,500 | 15.40 | 32,000 | 15.90 | 33,100 | 22.70 | 47,200 |
| 92 | Public Administration | 43-0000 Office and Administrative Support Occupations | 8.280 | 24.10 | 50,200 | 18.15 | 37,800 | 23.20 | 48,200 | 29.30 | 61,000 |
| 12 | 1 done / familiouduon | 13 0000 Office and raministrative support occupations | 0,200 | 27.10 | 20,200 | 10.13 | 57,000 | 25.20 | 70,200 | 27.50 | 01,000 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| | | | | | 2.7 | 3.5 | 25/1 | 25:1 | 50.1 | 50.1 | 55.1 | 75.1 |
|-----------|--|----------------|---|----------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Ind | | Occ'l (SOC) | | Est'd | Mean | Mean | 25th Pctile. | 25th Pctile. | 50th Pctile. | 50th Pctile. | 75th Pctile. | 75th Pctile. |
| Ind Cd | Industry Sector (see definitions on sheet 3) | 1 ` ′ | Occupational Title (see definitions on Sheet 2) | Est u Empl. | (Avg.) Hourly | (Avg.) Salarv | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 92 | Public Administration | | First-Line Supervisors of Office and Administrative Support Workers | 350 | 38.15 | 79,300 | 31.35 | 65,200 | 36.35 | 75,600 | 43.80 | 91,100 |
| 92 | Public Administration Public Administration | | Billing and Posting Clerks | 330 | 19.00 | 39,500 | 14.55 | 30,300 | 18.45 | 38,400 | 23.10 | 48,000 |
| 92 | Public Administration Public Administration | | <u> </u> | 360 | 26.25 | 54,600 | 21.05 | 43,800 | 24.90 | 51,800 | 31.60 | 65,700 |
| 92 | Public Administration | | Bookkeeping, Accounting, and Auditing Clerks Payroll and Timekeeping Clerks | 90 | 26.23 | 55,800 | 22.55 | 46,900 | 25.45 | 52,900 | 31.00 | 64,500 |
| 92 | Public Administration | | Procurement Clerks | 40 | 25.50 | 53,000 | 22.85 | 47,500 | 24.45 | 50,800 | 28.10 | 58,400 |
| 92 | Public Administration | | Financial Clerks, All Other | 30 | 20.95 | 43,600 | 17.25 | 35,900 | 19.50 | 40,600 | 24.10 | 50,200 |
| 92 | Public Administration | | Court, Municipal, and License Clerks | 1,450 | 24.85 | 51,700 | 19.15 | 39,800 | 23.95 | 49,900 | 29.95 | 62,300 |
| 92 | Public Administration | | Customer Service Representatives | 90 | 23.40 | 48,700 | 18.20 | 37,800 | 23.60 | 49,900 | 27.00 | 56,200 |
| 92 | Public Administration | | Eligibility Interviewers, Government Programs | 200 | 24.65 | 51,300 | 19.45 | 40,500 | 25.80 | 53,600 | 30.45 | 63,300 |
| 92 | Public Administration | | File Clerks | 140 | 24.03 | 50,600 | 17.90 | 37,300 | 23.25 | 48,400 | 30.43 | 63,500 |
| 92 | Public Administration | | Library Assistants, Clerical | 140 | 18.15 | 37,800 | 17.90 | 28,400 | 17.20 | 35,800 | 22.00 | 45,700 |
| 92 | Public Administration | | Human Resources Assistants, Except Payroll and Timekeeping | 30 | 27.10 | 56,400 | 21.15 | 44,000 | 26.90 | 56,000 | 31.35 | 65,200 |
| 92 | Public Administration Public Administration | | Receptionists and Information Clerks | 60 | 18.00 | 37,400 | 12.10 | 25,200 | 15.65 | 32,600 | 20.95 | 43,500 |
| 92 | | | Information and Record Clerks, All Other | 220 | | 44,900 | 17.45 | 36,300 | 21.05 | 43,800 | 24.50 | 50,900 |
| | Public Administration | | Couriers and Messengers | | 21.60 | 52,400 | | 39,200 | 22.50 | | | |
| 92 | Public Administration | | - U | 930 | 25.20 | | 18.85 | | | 46,800 | 31.95 26.40 | 66,400 |
| 92 | Public Administration | | Public Safety Telecommunicators | | 21.95 | 45,600 | 16.80 | 35,000 | 20.65 | , | | 54,900 |
| 92 | Public Administration | | Dispatchers, Except Police, Fire, and Ambulance | 90 | 24.85 | 51,700 | 17.50 | 36,400 | 19.60 | 40,800 | 29.95 | 62,300 |
| 92 | Public Administration | | Meter Readers, Utilities | 10 | 26.60 | 76.200 | 20.60 | 62.600 | 26.50 | 75.000 | 41.05 | 05.000 |
| 92 | Public Administration | | Executive Secretaries and Executive Administrative Assistants | 260 | 36.60 | 76,200 | 30.60 | 63,600 | 36.50 | 75,900 | 41.25 | 85,800 |
| 92 | Public Administration | | Legal Secretaries and Administrative Assistants | 130 | 27.95 | 58,100 | 23.85 | 49,600 | 27.70 | 57,600 | 31.40 | 65,300 |
| 92 | Public Administration | | Secretaries and Administrative Assistants, Except Legal, Medical, and | 760 | 24.95 | 51,800 | 20.50 | 42,700 | 24.75 | 51,500 | 29.60 | 61,600 |
| 92 | Public Administration | | Data Entry Keyers | 590 | 22.95 | 47,700 | 18.10 | 37,700 | 22.35 | 46,500 | 27.55 | 57,400 |
| 92 | Public Administration | | Word Processors and Typists | 720 | 22.85 | 47,500 | 18.95 | 39,500 | 22.65 | 47,100 | 26.50 | 55,100 |
| 92 | Public Administration | | Mail Clerks and Mail Machine Operators, Except Postal Service | 30 | 19.10 | 39,700 | 14.65 | 30,500 | 18.35 | 38,100 | 23.10 | 48,000 |
| 92 | Public Administration | | Office Clerks, General | 810 | 20.25 | 42,100 | 15.35 | 31,900 | 20.10 | 41,800 | 24.65 | 51,300 |
| 92 | Public Administration | | Office Machine Operators, Except Computer | 10 | 24.85 | 51,700 | 19.20 | 40,000 | 24.35 | 50,700 | 30.55 | 63,500 |
| 92 | Public Administration | | Office and Administrative Support Workers, All Other | 130 | 24.70 | 51,400 | 20.80 | 43,300 | 24.80 | 51,600 | 29.20 | 60,700 |
| 92 | Public Administration | | Farming, Fishing, and Forestry Occupations | 10 | 25.55 | 53,100 | 21.15 | 44,000 | 24.30 | 50,600 | 28.50 | 59,300 |
| 92 | Public Administration | | Construction and Extraction Occupations | 3,340 | 29.45 | 61,300 | 20.20 | 42,000 | 28.65 | 59,600 | 37.85 | 78,800 |
| 92 | Public Administration | | First-Line Supervisors of Construction Trades and Extraction Workers | 250 | 41.10 | 85,500 | 34.75 | 72,300 | 40.60 | 84,400 | 47.25 | 98,300 |
| 92 | Public Administration | | Carpenters | 40 | 27.45 | 57,100 | 23.15 | 48,200 | 27.75 | 57,700 | 31.05 | 64,600 |
| 92 | Public Administration | | Construction Laborers | 490 | 27.65 | 57,500 | 18.10 | 37,600 | 25.10 | 52,200 | 37.20 | 77,400 |
| 92 | Public Administration | | Paving, Surfacing, and Tamping Equipment Operators | 80 | 27.30 | 56,800 | 18.40 | 38,300 | 23.45 | 48,800 | 35.35 | 73,500 |
| 92 | Public Administration | | Operating Engineers and Other Construction Equipment Operators | 240 | 32.95 | 68,500 | 25.05 | 52,100 | 30.80 | 64,100 | 40.45 | 84,100 |
| 92 | Public Administration | | Electricians | 110 | 39.00 | 81,100 | 31.40 | 65,300 | 41.40 | 86,100 | 49.60 | 103,200 |
| 92 | Public Administration | | Painters, Construction and Maintenance | 40 | 32.70 | 68,000 | 26.60 | 55,300 | 32.05 | 66,600 | 36.90 | 76,700 |
| 92 | Public Administration | | Plumbers, Pipefitters, and Steamfitters | 40 | 34.15 | 71,100 | 27.55 | 57,400 | 32.40 | 67,400 | 43.65 | 90,800 |
| 92 | Public Administration | | Helpers, Construction Trades, All Other | 40 | 19.80 | 41,200 | 11.70 | 24,300 | 22.65 | 47,100 | 24.55 | 51,100 |
| 92 | Public Administration | 47-4011 | Construction and Building Inspectors | 700 | 33.20 | 69,100 | 25.70 | 53,500 | 34.05 | 70,800 | 40.70 | 84,600 |
| 92 | Public Administration | | Highway Maintenance Workers | 1,140 | 24.45 | 50,900 | 17.40 | 36,200 | 23.20 | 48,300 | 31.25 | 65,000 |
| 92 | Public Administration | | Septic Tank Servicers and Sewer Pipe Cleaners | | 24.70 | 51,400 | 18.25 | 38,000 | 23.90 | 49,700 | 31.00 | 64,500 |
| 92 | Public Administration | | Miscellaneous Construction and Related Workers | 20 | 23.45 | 48,700 | 16.60 | 34,500 | 22.70 | 47,200 | 29.70 | 61,800 |
| 92 | Public Administration | | Installation, Maintenance, and Repair Occupations | 1,990 | 30.05 | 62,500 | 22.00 | 45,800 | 28.95 | 60,200 | 36.25 | 75,500 |
| 92 | Public Administration | 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers | 240 | 44.20 | 91,900 | 36.40 | 75,700 | 43.95 | 91,400 | 53.65 | 111,600 |
| 92 | Public Administration | | Computer, Automated Teller, and Office Machine Repairers | | 22.20 | 46,100 | 14.30 | 29,700 | 21.80 | 45,300 | 29.30 | 60,900 |
| 92 | Public Administration | 49-3021 | Automotive Body and Related Repairers | 10 | 29.15 | 60,600 | 24.15 | 50,300 | 27.90 | 58,000 | 31.45 | 65,400 |
| 92 | Public Administration | 49-3023 | Automotive Service Technicians and Mechanics | 130 | 32.75 | 68,100 | 26.75 | 55,600 | 31.25 | 65,000 | 38.05 | 79,100 |

Source: New Jersey Department of Labor and Workforce Development, Division of Labor Market and Demographic Research, July 2021.

| Ind | | Occ'l (SOC) | | Est'd | Mean | Mean | 25th Pctile. | 25th Pctile. | 50th Pctile. | 50th Pctile. | 75th Pctile. | 75th Pctile. |
|-----|--|----------------|---|----------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Cd | Industry Sector (see definitions on sheet 3) | ` ′ | Occupational Title (see definitions on Sheet 2) | Est u Empl. | (Avg.) Hourly | (Avg.) Salarv | Hourly | Salary | Hourly | Salary | Hourly | Salary |
| 92 | Public Administration | | Bus and Truck Mechanics and Diesel Engine Specialists | 410 | 30.45 | 63,400 | 27.20 | 56,500 | 30.20 | 62,800 | 32.75 | 68,200 |
| 92 | Public Administration | | Mobile Heavy Equipment Mechanics, Except Engines | 10 | 35.45 | 73,700 | 28.05 | 58,400 | 35.35 | 73,500 | 43.85 | 91,200 |
| 92 | Public Administration | | Control and Valve Installers and Repairers, Except Mechanical Door | 10 | 42.00 | 87,300 | 40.15 | 83,600 | 43.60 | 90,700 | 47.15 | 98,100 |
| 92 | Public Administration | | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | | 31.55 | 65,600 | 27.25 | 56,700 | 31.70 | 66,000 | 36.05 | 75,000 |
| 92 | Public Administration | | Industrial Machinery Mechanics | 30 | 33.70 | 70,100 | 29.70 | 61,800 | 35.05 | 73,000 | 38.90 | 80,900 |
| 92 | Public Administration | 49-9071 | Maintenance and Repair Workers, General | 830 | 26.15 | 54,400 | 19.30 | 40,100 | 24.60 | 51,200 | 31.30 | 65,100 |
| 92 | Public Administration | 49-9098 | HelpersInstallation, Maintenance, and Repair Workers | 60 | 25.05 | 52,100 | 18.40 | 38,300 | 22.95 | 47,700 | 33.75 | 70,200 |
| 92 | Public Administration | 49-9099 | Installation, Maintenance, and Repair Workers, All Other | 100 | 19.40 | 40,400 | 16.80 | 35,000 | 18.05 | 37,600 | 19.70 | 41,000 |
| 92 | Public Administration | 51-0000 | Production Occupations | 450 | 34.90 | 72,500 | 28.25 | 58,700 | 34.90 | 72,600 | 41.65 | 86,600 |
| 92 | Public Administration | 51-1011 | First-Line Supervisors of Production and Operating Workers | 90 | 45.65 | 94,900 | 40.80 | 84,800 | 45.35 | 94,300 | 50.20 | 104,400 |
| 92 | Public Administration | 51-8021 | Stationary Engineers and Boiler Operators | 40 | 27.95 | 58,100 | 24.55 | 51,000 | 28.60 | 59,500 | 31.65 | 65,800 |
| 92 | Public Administration | 51-8031 | Water and Wastewater Treatment Plant and System Operators | 260 | 32.50 | 67,600 | 27.30 | 56,700 | 33.30 | 69,300 | 38.00 | 79,100 |
| 92 | Public Administration | 53-0000 | Transportation and Material Moving Occupations | 3,140 | 27.35 | 56,800 | 21.35 | 44,400 | 27.55 | 57,300 | 31.60 | 65,700 |
| 92 | Public Administration | 53-1047 | First-Line Supervisors of Transportation and Material-Moving Workers, | 160 | 38.50 | 80,100 | 31.25 | 65,000 | 36.75 | 76,400 | 45.05 | 93,700 |
| | | | Except Aircraft Cargo Handling Supervisors | | | | | | | | | |
| 92 | Public Administration | | Heavy and Tractor-Trailer Truck Drivers | 260 | 25.85 | 53,800 | 19.05 | 39,700 | 24.40 | 50,700 | 31.95 | 66,400 |
| 92 | Public Administration | 53-3033 | Light Truck Drivers | 130 | 26.80 | 55,700 | 21.70 | 45,100 | 26.55 | 55,300 | 31.65 | 65,900 |
| 92 | Public Administration | | Bus Drivers, Transit and Intercity | 1,450 | 28.00 | 58,300 | 26.30 | 54,700 | 28.65 | 59,600 | 31.05 | 64,600 |
| 92 | Public Administration | | Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | 240 | 18.75 | 39,000 | 15.90 | 33,000 | 18.15 | 37,800 | 21.40 | 44,500 |
| 92 | Public Administration | | Motor Vehicle Operators, All Other | 30 | 23.65 | 49,200 | 17.85 | 37,100 | 20.55 | 42,700 | 29.35 | 61,100 |
| 92 | Public Administration | | Parking Attendants | 20 | 18.60 | 38,700 | 16.50 | 34,300 | 18.25 | 38,000 | 20.15 | 42,000 |
| 92 | Public Administration | 53-6041 | Traffic Technicians | | 23.85 | 49,600 | 20.65 | 43,000 | 22.75 | 47,300 | 24.80 | 51,600 |
| 92 | Public Administration | | Transportation Inspectors | 40 | 48.30 | 100,500 | 31.40 | 65,400 | 46.90 | 97,500 | 65.85 | 137,000 |
| 92 | Public Administration | | Aircraft Service Attendants and Transportation Workers, All Other | | 28.85 | 60,000 | 25.05 | 52,100 | 29.50 | 61,400 | 35.20 | 73,200 |
| 92 | Public Administration | | Laborers and Freight, Stock, and Material Movers, Hand | 110 | 18.55 | 38,500 | 15.40 | 32,000 | 17.80 | 37,000 | 20.00 | 41,600 |
| | Public Administration | | Stockers and Order Fillers | 40 | 29.20 | 60,800 | 24.10 | 50,100 | 30.70 | 63,900 | 33.10 | 68,900 |
| 92 | Public Administration | 53-7081 | Refuse and Recyclable Material Collectors | 260 | 20.00 | 41,600 | 17.10 | 35,500 | 19.45 | 40,400 | 23.20 | 48,200 |

Source: New Jersey Department of Labor and Workforce Development Division of Labor Market and Demographic Research Occupational Employment Statistics Wage Survey, July 2021.

FOOTNOTES

Occupations that do not normally work 2,080 hours per year will have a "Salary" but the equivalent "Hourly" wage will be blank. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

The mean wage equals the weighted average wage. Wages are not publishable when there is a quality issue, an employer-confidentiality issue, or the mean's relative standard error is greater than 30%. In these instances, all hourly and salary columns will be blank.

The 25th percentile is an estimate of the wage that 25% of the employees reported in the occupation made less than while 75% made more. Likewise for the estimates of the 50th percentile (50% made less and 50% made more) and the 75th percentile (75% made less and 25% made more).

When the 75th Percentile is greater than \$99.99/hr or \$207,999/yr it is not calculable given the survey methodology. In these instances, both 75th Percentile columns will be blank.

Est'd Empl. (Estimated Employment) is not the reported employment for the occupation, but rather represents an estimate of the number of employees in that occupation in the defined geographic area and industry. Rounded to the nearest 10, the Est'd Empl. column will be blank in instances where (a) the employment's relative standard error is greater than 50%, or (b) when there are an insufficient number of employers / employment to guarantee employer confidentiality.

SECTION 2

Occupational Guide and Definitions for the Standard Occupational Classification (SOC) System

This Guide is a listing of all 2010 Standard Occupational Classification (SOC) codes, titles, and definitions.

| SOC Code / Occupational Group |
|---|
| 11-0000 Management Occupations |
| 13-0000 Business and Financial Operations Occupations |
| 15-0000 Computer and Mathematical Occupations |
| 17-0000 Architecture and Engineering Occupations |
| 19-0000 Life, Physical, and Social Science Occupations |
| 21-0000 Community and Social Services Occupations |
| 23-0000 Legal Occupations |
| 25-0000 Education, Training, and Library Occupations |
| 27-0000 Arts, Design, Entertainment, Sports & Media Occs |
| 29-0000 Healthcare Practitioners and Technical Occupations |
| 31-0000 Healthcare Support Occupations |
| 33-0000 Protective Service Occupations |
| 35-0000 Food Preparation and Serving Related Occupations |
| 37-0000 Building, Grounds, Cleaning, Maintenance Occupation |
| 39-0000 Personal Care and Service Occupations |
| 41-0000 Sales and Related Occupations |
| 43-0000 Office and Administrative Support Occupations |
| 45-0000 Farming, Fishing, and Forestry Occupations |
| 47-0000 Construction and Extraction Occupations |
| 49-0000 Installation, Maintenance, and Repair Occupations |
| 51-0000 Production Occupations |
| 53-0000 Transportation and Material Moving Occupations |
| |

Visit the Bureau of Labor Statistics (BLS) website for the 2010 Standard Occupational Classification (SOC) system (www.bls.gov/soc/) for more information, including explanations, a User's Guide, and a complete listing of SOC occupations and definitions.

| SOC Code | SOC Tide | SOC Definition |
|----------|--|---|
| | | |
| 11-1011 | Chief Executives | Determine and formulate policies and provide overall direction of companies or private and public sector organizations within guidelines set up by a board of directors or similar governing body. Plan, direct, or coordinate operational activities at the highest level of management with the help of subordinate executives and staff managers. |
| 11-1021 | General and Operations Managers | Plan, direct, or coordinate the operations of public or private sector organizations. Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources, but are too diverse and general in nature to be classified in any one functional area of management or administration, such as personnel, purchasing, or administrative services. Excludes First-Line Supervisors. |
| 11-1031 | Legislators | Develop, introduce or enact laws and statutes at the local, tribal, State, or Federal level. Includes only workers in elected positions. |
| 11-2011 | Advertising and Promotions Managers | Plan, direct, or coordinate advertising policies and programs or produce collateral materials, such as posters, contests, coupons, or give-aways, to create extra interest in the purchase of a product or service for a department, an entire organization, or on an account basis. |
| 11-2021 | Marketing Managers | Plan, direct, or coordinate marketing policies and programs, such as determining the demand for products and services offered by a firm and its competitors, and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's customers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services. |
| 11-2022 | Sales Managers | Plan, direct, or coordinate the actual distribution or movement of a product or service to the customer. Coordinate sales distribution by establishing sales territories, quotas, and goals and establish training programs for sales representatives. Analyze sales statistics gathered by staff to determine sales potential and inventory requirements and monitor the preferences of customers. |
| 11-2031 | Public Relations and Fundraising Managers | Plan, direct, or coordinate activities designed to create or maintain a favorable public image or raise issue awareness for their organization or client; or if engaged in fundraising, plan, direct, or coordinate activities to solicit and maintain funds for special projects or nonprofit organizations. |
| 11-3011 | Administrative Services Managers | Plan, direct, or coordinate one or more administrative services of an organization, such as records and information management, mail distribution, facilities planning and maintenance, custodial operations, and other office support services. Medical records administrators are included in "Medical and Health Services Managers" (11-9111). Excludes "Purchasing Managers" (11-3061). |
| 11-3021 | Computer and Information Systems Managers | Plan, direct, or coordinate activities in such fields as electronic data processing, information systems, systems analysis, and computer programming. Excludes "Computer Occupations" (15-1111 through 15-1199). |
| 11-3031 | Financial Managers | Plan, direct, or coordinate accounting, investing, banking, insurance, securities, and other financial activities of a branch, office, or department of an establishment. |
| 11-3051 | Industrial Production Managers | Plan, direct, or coordinate the work activities and resources necessary for manufacturing products in accordance with cost, quality, and quantity specifications. |
| 11-3061 | Purchasing Managers | Plan, direct, or coordinate the activities of buyers, purchasing officers, and related workers involved in purchasing materials, products, and services. Includes wholesale or retail trade merchandising managers and procurement managers. |
| 11-3071 | Transportation, Storage, and Distribution Managers | Plan, direct, or coordinate transportation, storage, or distribution activities in accordance with organizational policies and applicable government laws or regulations. Includes logistics managers. |
| 11-3111 | Compensation and Benefits Managers | Plan, direct, or coordinate compensation and benefits activities of an organization. Job analysis and position description managers are included in "Human Resource Managers" (11-3121). |
| 11-3121 | Human Resources Managers | Plan, direct, or coordinate human resources activities and staff of an organization. Excludes managers who primarily focus on compensation and benefits (11-3111) and training and development (11-3131). |
| 11-3131 | Training and Development Managers | Plan, direct, or coordinate the training and development activities and staff of an organization. |
| 11-9013 | Farmers, Ranchers, and Other Agricultural Managers | Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, timber tracts, or other agricultural establishments. May hire, train, and supervise farm workers or contract for services to carry out the day-to-day activities of the managed operation. May engage in or supervise planting, cultivating, harvesting, and financial and marketing activities. Excludes "First-Line Supervisors of Farming, Fishing, and Forestry Workers" (45-1011). |
| 11-9021 | Construction Managers | Plan, direct, or coordinate, usually through subordinate supervisory personnel, activities concerned with the construction and maintenance of structures, facilities, and systems. Participate in the conceptual development of a construction project and oversee its organization, scheduling, budgeting, and implementation. Includes managers in specialized construction fields, such as carpentry or plumbing. |
| 11-9031 | Education Administrators, Preschool and Childcare Center/Program | Plan, direct, or coordinate the academic and nonacademic activities of preschool and childcare centers or programs. Excludes "Preschool Teachers" (25-2011). |
| 11-9032 | Education Administrators, Elementary and Secondary School | Plan, direct, or coordinate the academic, administrative, or auxiliary activities of public or private elementary or secondary level schools. |
| 11-9033 | Education Administrators, Postsecondary | Plan, direct, or coordinate research, instructional, student administration and services, and other educational activities at postsecondary institutions, including universities, colleges, and junior and community colleges. |
| 11-9039 | Education Administrators, All Other | All education administrators not listed separately. |
| 11-9041 | Architectural and Engineering Managers | Plan, direct, or coordinate activities in such fields as architecture and engineering or research and development in these fields. Excludes "Natural Sciences Managers" (11-9121). |

| 11-9051 | Food Service Managers | Plan, direct, or coordinate activities of an organization or department that serves food and beverages. Excludes "Chefs and |
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| 11-9031 | Food Service ivialiagers | Head Cooks" (35-1011). |
| 11-9061 | Funeral Service Managers | Plan, direct, or coordinate the services or resources of funeral homes. Includes activities such as determining prices for services or merchandise and managing the facilities of funeral homes. Excludes "Morticians, Undertakers, and Funeral Directors" (39-4031). |
| 11-9071 | Gaming Managers | Plan, direct, or coordinate gaming operations in a casino. May formulate house rules. |
| 11-9081 | Lodging Managers | Plan, direct, or coordinate activities of an organization or department that provides lodging and other accommodations. Excludes "Food Service Managers" (11-9051) in lodging establishments. |
| 11-9111 | Medical and Health Services Managers | Plan, direct, or coordinate medical and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations. |
| 11-9121 | Natural Sciences Managers | Plan, direct, or coordinate activities in such fields as life sciences, physical sciences, mathematics, statistics, and research and development in these fields. Excludes "Architecture and Engineering Managers" (11-9041) and "Computer and Information Systems Managers" (11-3021). |
| 11-9131 | Postmasters and Mail Superintendents | Plan, direct, or coordinate operational, administrative, management, and supportive services of a U.S. post office; or coordinate activities of workers engaged in postal and related work in assigned post office. |
| 11-9141 | Property, Real Estate, and Community Association Managers | Plan, direct, or coordinate the selling, buying, leasing, or governance activities of commercial, industrial, or residential real estate properties. Includes managers of homeowner and condominium associations, rented or leased housing units, buildings, or land (including rights-of-way). |
| 11-9151 | Social and Community Service Managers | Plan, direct, or coordinate the activities of a social service program or community outreach organization. Oversee the program or organization's budget and policies regarding participant involvement, program requirements, and benefits. Work may involve directing social workers, counselors, or probation officers. |
| 11-9161 | Emergency Management Directors | Plan and direct disaster response or crisis management activities, provide disaster preparedness training, and prepare emergency plans and procedures for natural (e.g., hurricanes, floods, earthquakes), wartime, or technological (e.g., nuclear power plant emergencies or hazardous materials spills) disasters or hostage situations. |
| 11-9199 | Managers, All Other | All managers not listed separately. |
| 13-1011 | Agents and Business Managers of Artists, Performers, and Athletes | Represent and promote artists, performers, and athletes in dealings with current or prospective employers. May handle contract negotiation and other business matters for clients. |
| 13-1021 | | Purchase farm products either for further processing or resale. Includes tree farm contractors, grain brokers and market operators, grain buyers, and tobacco buyers. |
| 13-1022 | Wholesale and Retail Buyers, Except Farm Products | Buy merchandise or commodities, other than farm products, for resale to consumers at the wholesale or retail level, including both durable and nondurable goods. Analyze past buying trends, sales records, price, and quality of merchandise to determine value and yield. Select, order, and authorize payment for merchandise according to contractual agreements. May conduct meetings with sales personnel and introduce new products. Includes assistant wholesale and retail buyers of nonfarm products. |
| 13-1023 | Purchasing Agents, Except Wholesale, Retail, and Farm Products | Purchase machinery, equipment, tools, parts, supplies, or services necessary for the operation of an establishment. Purchase raw or semi-finished materials for manufacturing. Excludes "Buyers and Purchasing Agents, Farm Products" (13-1021) and "Wholesale and Retail Buyers, Except Farm Products" (13-1022). |
| 13-1031 | Claims Adjusters, Examiners, and Investigators | Review settled claims to determine that payments and settlements are made in accordance with company practices and procedures. Confer with legal counsel on claims requiring litigation. May also settle insurance claims. Excludes "Fire Inspectors and Investigators" (33-2021). |
| 13-1032 | Insurance Appraisers, Auto Damage | Appraise automobile or other vehicle damage to determine repair costs for insurance claim settlement. Prepare insurance forms to indicate repair cost or cost estimates and recommendations. May seek agreement with automotive repair shop on repair costs. |
| 13-1041 | Compliance Officers | Examine, evaluate, and investigate eligibility for or conformity with laws and regulations governing contract compliance of licenses and permits, and perform other compliance and enforcement inspection and analysis activities not classified elsewhere. Excludes "Financial Examiners" (13-2061), "Tax Examiners and Collectors, and Revenue Agents" (13-2081), "Occupational Health and Safety Specialists" (29-9011), "Occupational Health and Safety Technicians" (29-9012), "Transportation Security Screeners" (33-9093), "Agricultural Inspectors" (45-2011), "Construction and Building Inspectors" (47-4011), and "Transportation Inspectors" (53-6051). |
| 13-1051 | Cost Estimators | Prepare cost estimates for product manufacturing, construction projects, or services to aid management in bidding on or determining price of product or service. May specialize according to particular service performed or type of product manufactured. |
| 13-1071 | Human Resources Specialists | Perform activities in the human resource area. Includes employment specialists who screen, recruit, interview, and place workers. Excludes "Compensation, Benefits, and Job Analysis Specialists" (13-1141) and "Training and Development Specialists" (13-1151). |
| 13-1074 | Farm Labor Contractors | Recruit and hire seasonal or temporary agricultural laborers. May transport, house, and provide meals for workers. |
| 13-1075 | Labor Relations Specialists | Resolve disputes between workers and managers, negotiate collective bargaining agreements, or coordinate grievance procedures to handle employee complaints. Excludes equal employment opportunity (EEO) officers who are included in "Compliance Officers" (13-1041). |
| 13-1081 | Logisticians | Analyze and coordinate the logistical functions of a firm or organization. Responsible for the entire life cycle of a product, including acquisition, distribution, internal allocation, delivery, and final disposal of resources. Excludes "Transportation, Storage, and Distribution Managers" (11-3071). |
| 13-1111 | Management Analysts | Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants. Excludes "Computer Systems Analysts" (15-1121) and "Operations Research Analysts" (15-2031). |
| 13-1121 | Meeting, Convention, and Event Planners | Coordinate activities of staff, convention personnel, or clients to make arrangements for group meetings, events, or conventions. |
| 13-1131 | Fundraisers | Organize activities to raise funds or otherwise solicit and gather monetary donations or other gifts for an organization. May design and produce promotional materials. May also raise awareness of the organization's work, goals, and financial needs. |

| 13-1141 | Communication Description and Lab | Conductors of control in additional interest of the state |
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| 13-1141 | Compensation, Benefits, and Job | Conduct programs of compensation and benefits and job analysis for employer. May specialize in specific areas, such as position classification and pension programs. |
| 13-1151 | Analysis Specialists Training and Development | Design and conduct training and development programs to improve individual and organizational performance. May analyze training needs. |
| 13-1131 | Specialists | Design and conduct training and development programs to improve individual and organizational performance. May analyze training needs. |
| 13-1161 | Market Research Analysts and | Research market conditions in local, regional, or national areas, or gather information to determine potential sales of a product or service, or create a marketing campaign. May gather |
| 15 1101 | Marketing Specialists | information on competitors, prices, sales, and methods of marketing and distribution. |
| 13-1199 | Business Operations Specialists, All | All business operations specialists not listed separately. |
| | Other | |
| 13-2011 | Accountants and Auditors | Examine, analyze, and interpret accounting records to prepare financial statements, give advice, or audit and evaluate statements prepared by others. Install or advise on systems of recording costs or other financial and budgetary data. Excludes "Tax Examiners and Collectors, and Revenue Agents" (13-2081). |
| 13-2021 | Appraisers and Assessors of Real Estate | Appraise real property and estimate its fair value. May assess taxes in accordance with prescribed schedules. |
| 13-2031 | Budget Analysts | Examine budget estimates for completeness, accuracy, and conformance with procedures and regulations. Analyze budgeting and accounting reports. |
| 13-2041 | Credit Analysts | Analyze credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepare reports with credit information for use in decision making. |
| 13-2051 | Financial Analysts | Conduct quantitative analyses of information affecting investment programs of public or private institutions. |
| 13-2052 | Personal Financial Advisors | Advise clients on financial plans using knowledge of tax and investment strategies, securities, insurance, pension plans, and real estate. Duties include assessing clients' assets, liabilities, cash flow, insurance coverage, tax status, and financial objectives. |
| 13-2053 | Insurance Underwriters | Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications. |
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| 13-2061 | Financial Examiners | Enforce or ensure compliance with laws and regulations governing financial and securities institutions and financial and real estate transactions. May examine, verify, or authenticate records. |
| 13-2071 | Credit Counselors | Advise and educate individuals or organizations on acquiring and managing debt. May provide guidance in determining the best type of loan and explaining loan requirements or restrictions. May help develop debt management plans, advise on credit issues, or provide budget, mortgage, and bankruptcy counseling. |
| 13-2072 | Loan Officers | Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and payment methods. Includes mortgage loan officers and agents, collection analysts, loan servicing officers, and loan underwriters. |
| 13-2081 | Tax Examiners and Collectors, and Revenue Agents | Determine tax liability or collect taxes from individuals or business firms according to prescribed laws and regulations. |
| 13-2082 | Tax Preparers | Prepare tax returns for individuals or small businesses. Excludes "Accountants and Auditors" (13-2011). |
| 13-2099 | Financial Specialists, All Other | All financial specialists not listed separately. |
| 15-1111 | Computer and Information | Conduct research into fundamental computer and information science as theorists, designers, or inventors. Develop solutions to problems in the field of computer hardware and |
| 13-1111 | Research Scientists | software. |
| 15-1121 | Computer Systems Analysts | Analyze science, engineering, business, and other data processing problems to implement and improve computer systems. Analyze user requirements, procedures, and problems to automate or improve existing systems and review computer system capabilities, workflow, and scheduling limitations. May analyze or recommend commercially available software. |
| 15-1122 | Information Security Analysts | Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. May ensure appropriate security controls are in place that will safeguard digital files and vital electronic infrastructure. May respond to computer security breaches and viruses. Excludes "Computer Network Architects" (15-1143). |
| 15-1131 | Computer Programmers | Create, modify, and test the code, forms, and script that allow computer applications to run. Work from specifications drawn up by software developers or other individuals. May assist software developers by analyzing user needs and designing software solutions. May develop and write computer programs to store, locate, and retrieve specific documents, data, and information. |
| 15-1132 | Software Developers, Applications | Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions. Design software or customize software for client use with the aim of optimizing operational efficiency. May analyze and design databases within an application area, working individually or coordinating database development as part of a team. May supervise computer programmers. |
| 15-1133 | Software Developers, Systems | Research, design, develop, and test operating systems-level software, compilers, and network distribution software for medical, industrial, military, communications, aerospace, |
| | Software | business, scientific, and general computing applications. Set operational specifications and formulate and analyze software requirements. May design embedded systems software. Apply principles and techniques of computer science, engineering, and mathematical analysis. |
| 15-1134 | Web Developers | Design, create, and modify Web sites. Analyze user needs to implement Web site content, graphics, performance, and capacity. May integrate Web sites with other computer |
| | | applications. May convert written, graphic, audio, and video components to compatible Web formats by using software designed to facilitate the creation of Web and multimedia content. Excludes "Multimedia Artists and Animators" (27-1014). |
| 15-1141 | Database Administrators | Administer, test, and implement computer databases, applying knowledge of database management systems. Coordinate changes to computer databases. May plan, coordinate, and |
| | | implement security measures to safeguard computer databases. Excludes "Information Security Analysts" (15-1122). |

| 15-1142 | Network and Computer Systems | Install, configure, and support an organization's local area network (LAN), wide area network (WAN), and Internet systems or a segment of a network system. Monitor network to |
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| | Administrators | ensure network availability to all system users and may perform necessary maintenance to support network availability. May monitor and test Web site performance to ensure Web |
| | | sites operate correctly and without interruption. May assist in network modeling, analysis, planning, and coordination between network and data communications hardware and |
| | | software. May supervise computer user support specialists and computer network support specialists. May administer network security measures. Excludes "Information Security |
| | | Analysts" (15-1122), "Computer User Support Specialists" (15-1151), and "Computer Network Support Specialists" (15-1152). |
| 15-1143 | Computer Network Architects | Design and implement computer and information networks, such as local area networks (LAN), wide area networks (WAN), intranets, extranets, and other data communications |
| 15 11 15 | Compared Network 7 Heinteens | networks. Perform network modeling, analysis, and planning. May also design network and computer security measures. May research and recommend network and data |
| | | communications hardware and software. Excludes "Information Security Analysts" (15-1122), "Network and Computer Systems Administrators" (15-1142), and "Computer Network |
| | | Support Specialists" (15-1152). |
| 15-1151 | Computer User Support Specialists | Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, or via telephone or electronically. May provide assistance |
| | | concerning the use of computer hardware and software, including printing, installation, word processing, electronic mail, and operating systems. Excludes "Network and Computer |
| | | Systems Administrators" (15-1142). |
| 15-1152 | Computer Network Support | Analyze, test, troubleshoot, and evaluate existing network systems, such as local area network (LAN), wide area network (WAN), and Internet systems or a segment of a network |
| | Specialists | system. Perform network maintenance to ensure networks operate correctly with minimal interruption. Excludes "Network and Computer Systems Administrators" (15-1142) and |
| | 1 | "Computer Network Architects" (15-1143). |
| 15-1199 | Computer Occupations, All Other | All computer occupations not listed separately. Excludes "Computer and Information Systems Managers" (11-3021), "Computer Hardware Engineers" (17-2061), "Electrical and |
| | | Electronics Engineers" (17-2070), "Computer Science Teachers, Postsecondary" (25-1021), "Multimedia Artists and Animators" (27-1014), "Graphic Designers" (27-1024), |
| | | "Computer Operators" (43-9011), and "Computer, Automated Teller, and Office Machine Repairs" (49-2011). |
| 15-2011 | Actuaries | Analyze statistical data, such as mortality, accident, sickness, disability, and retirement rates and construct probability tables to forecast risk and liability for payment of future |
| 13-2011 | retuaries | benefits. May ascertain insurance rates required and cash reserves necessary to ensure payment of future benefits. |
| 15-2021 | Mathematicians | Conduct research in fundamental mathematics or in application of mathematical techniques to science, management, and other fields. Solve problems in various fields using |
| 13-2021 | Wathematicians | |
| 15 2021 | On antiana Bassanah Analysta | mathematical methods. Formulate and apply mathematical modeling and other optimizing methods to develop and interpret information that assists management with decision making, policy formulation, or |
| 15-2031 | Operations Research Analysts | |
| | | other managerial functions. May collect and analyze data and develop decision support software, service, or products. May develop and supply optimal time, cost, or logistics |
| | | networks for program evaluation, review, or implementation. |
| 15-2041 | Statisticians | Develop or apply mathematical or statistical theory and methods to collect, organize, interpret, and summarize numerical data to provide usable information. May specialize in fields |
| | | such as bio-statistics, agricultural statistics, business statistics, or economic statistics. Includes mathematical and survey statisticians. Excludes "Survey Researchers" (19-3022). |
| | | |
| 15-2091 | Mathematical Technicians | Apply standardized mathematical formulas, principles, and methodology to technological problems in engineering and physical sciences in relation to specific industrial and research |
| | | objectives, processes, equipment, and products. |
| 15-2099 | Mathematical Science Occupations, | All mathematical scientists not listed separately. |
| | All Other | |
| 17-1011 | Architects, Except Landscape and | Plan and design structures, such as private residences, office buildings, theaters, factories, and other structural property. Excludes "Landscape Architects" (17-1012) and "Marine |
| | Naval | Engineers and Naval Architects" (17-2121). |
| 17-1012 | Landscape Architects | Plan and design land areas for projects such as parks and other recreational facilities, airports, highways, hospitals, schools, land subdivisions, and commercial, industrial, and |
| | 1 | residential sites. |
| 17-1021 | Cartographers and | Collect, analyze, and interpret geographic information provided by geodetic surveys, aerial photographs, and satellite data. Research, study, and prepare maps and other spatial data in |
| | Photogrammetrists | digital or graphic form for legal, social, political, educational, and design purposes. May work with Geographic Information Systems (GIS). May design and evaluate algorithms, data |
| | 9 | structures, and user interfaces for GIS and mapping systems. |
| 17-1022 | Surveyors | Make exact measurements and determine property boundaries. Provide data relevant to the shape, contour, gravitation, location, elevation, or dimension of land or land features on or |
| 17 1022 | Surveyors | near the earth's surface for engineering, mapmaking, mining, land evaluation, construction, and other purposes. |
| 17-2011 | Aerospace Engineers | Perform engineering duties in designing, constructing, and testing aircraft, missiles, and spacecraft. May conduct basic and applied research to evaluate adaptability of materials and |
| 17-2011 | Acrospace Engineers | equipment to aircraft design and manufacture. May recommend improvements in testing equipment and techniques. |
| 17 2021 | A | |
| 17-2021 | Agricultural Engineers | Apply knowledge of engineering technology and biological science to agricultural problems concerned with power and machinery, electrification, structures, soil and water |
| 17 2021 | D: 1: 1E : | conservation, and processing of agricultural products. |
| 17-2031 | Biomedical Engineers | Apply knowledge of engineering, biology, and biomechanical principles to the design, development, and evaluation of biological and health systems and products, such as artificial |
| | | organs, prostheses, instrumentation, medical information systems, and heath management and care delivery systems. |
| 17 2041 | Chemical Engineers | Design chemical plant equipment and devise processes for manufacturing chemicals and products, such as gasoline, synthetic rubber, plastics, detergents, cement, paper, and pulp, by |
| 17-2041 | 1 | applying principles and technology of chemistry, physics, and engineering. |
| | | |
| | Civil Engineers | Perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures, and facilities, such as roads, railroads, airports, bridges, |
| | Civil Engineers | Perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures, and facilities, such as roads, railroads, airports, bridges, harbors, channels, dams, irrigation projects, pipelines, power plants, and water and sewage systems. Includes architectural, structural, traffic, ocean, and geo-technical engineers. |
| 17-2041 | Civil Engineers | |
| | Civil Engineers Computer Hardware Engineers | harbors, channels, dams, irrigation projects, pipelines, power plants, and water and sewage systems. Includes architectural, structural, traffic, ocean, and geo-technical engineers. Excludes "Hydrologists" (19-2043). |
| 17-2051 | | harbors, channels, dams, irrigation projects, pipelines, power plants, and water and sewage systems. Includes architectural, structural, traffic, ocean, and geo-technical engineers. |

| 17-2071 | Electrical Engineers | Research, design, develop, test, or supervise the manufacturing and installation of electrical equipment, components, or systems for commercial, industrial, military, or scientific use. |
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| 17-2072 | Electronics Engineers, Except | Excludes "Computer Hardware Engineers" (17-2061). Research, design, develop, or test electronic components and systems for commercial, industrial, military, or scientific use employing knowledge of electronic theory and materials |
| 17-2072 | Computer | properties. Design electronic circuits and components for use in fields such as telecommunications, aerospace guidance and propulsion control, acoustics, or instruments and controls. |
| | Computer | Excludes "Computer Hardware Engineers" (17-2061). |
| 17-2081 | Environmental Engineers | Research, design, plan, or perform engineering duties in the prevention, control, and remediation of environmental hazards using various engineering disciplines. Work may include |
| 1, 2001 | Zii vii oiiiii ziigii ziigii zii | waste treatment, site remediation, or pollution control technology. |
| 17-2111 | Health and Safety Engineers, Except | Promote worksite or product safety by applying knowledge of industrial processes, mechanics, chemistry, psychology, and industrial health and safety laws. Includes industrial |
| | Mining Safety Engineers and | product safety engineers. |
| | Inspectors | |
| 17-2112 | Industrial Engineers | Design, develop, test, and evaluate integrated systems for managing industrial production processes, including human work factors, quality control, inventory control, logistics and |
| | | material flow, cost analysis, and production coordination. Excludes "Health and Safety Engineers, Except Mining Safety Engineers and Inspectors" (17-2111). |
| 17-2121 | Marine Engineers and Naval | Design, develop, and evaluate the operation of marine vessels, ship machinery, and related equipment, such as power supply and propulsion systems. |
| | Architects | |
| 17-2131 | Materials Engineers | Evaluate materials and develop machinery and processes to manufacture materials for use in products that must meet specialized design and performance specifications. Develop new |
| | | uses for known materials. Includes those engineers working with composite materials or specializing in one type of material, such as graphite, metal and metal alloys, ceramics and |
| | | glass, plastics and polymers, and naturally occurring materials. Includes metallurgists and metallurgical engineers, ceramic engineers, and welding engineers. |
| | | |
| 17-2141 | Mechanical Engineers | Perform engineering duties in planning and designing tools, engines, machines, and other mechanically functioning equipment. Oversee installation, operation, maintenance, and |
| | | repair of equipment such as centralized heat, gas, water, and steam systems. |
| 17-2151 | Mining and Geological Engineers, | Conduct sub-surface surveys to identify the characteristics of potential land or mining development sites. May specify the ground support systems, processes and equipment for safe, |
| | Including Mining Safety Engineers | economical, and environmentally sound extraction or underground construction activities. May inspect areas for unsafe geological conditions, equipment, and working conditions. |
| | | May design, implement, and coordinate mine safety programs. Excludes "Petroleum Engineers" (17-2171). |
| 17-2161 | Nuclear Engineers | Conduct research on nuclear engineering projects or apply principles and theory of nuclear science to problems concerned with release, control, and use of nuclear energy and nuclear |
| | | waste disposal. |
| 17-2171 | Petroleum Engineers | Devise methods to improve oil and gas extraction and production and determine the need for new or modified tool designs. Oversee drilling and offer technical advice. |
| 17-2199 | Engineers, All Other | All engineers not listed separately. |
| 17-3011 | Architectural and Civil Drafters | Prepare detailed drawings of architectural and structural features of buildings or drawings and topographical relief maps used in civil engineering projects, such as highways, bridges, |
| | | and public works. Use knowledge of building materials, engineering practices, and mathematics to complete drawings. |
| 17-3012 | Electrical and Electronics Drafters | Prepare wiring diagrams, circuit board assembly diagrams, and layout drawings used for the manufacture, installation, or repair of electrical equipment. |
| 17-3013 | Mechanical Drafters | Prepare detailed working diagrams of machinery and mechanical devices, including dimensions, fastening methods, and other engineering information. |
| 17-3019 | Drafters, All Other | All drafters not listed separately. |
| 17-3021 | Aerospace Engineering and | Operate, install, calibrate, and maintain integrated computer/communications systems, consoles, simulators, and other data acquisition, test, and measurement instruments and |
| | Operations Technicians | equipment, which are used to launch, track, position, and evaluate air and space vehicles. May record and interpret test data. |
| 17-3022 | Civil Engineering Technicians | Apply theory and principles of civil engineering in planning, designing, and overseeing construction and maintenance of structures and facilities under the direction of engineering |
| 17 2022 | | staff or physical scientists. |
| 17-3023 | Electrical and Electronic | Apply electrical and electronic theory and related knowledge, usually under the direction of engineering staff, to design, build, repair, calibrate, and modify electrical components, |
| | Engineering Technicians | circuitry, controls, and machinery for subsequent evaluation and use by engineering staff in making engineering design decisions. Excludes "Broadcast Technicians" (27-4012). |
| 17-3024 | Electro-Mechanical Technicians | Operate, test, maintain, or calibrate unmanned, automated, servo-mechanical, or electromechanical equipment. May operate unmanned submarines, aircraft, or other equipment at |
| 17-3024 | Licetro-weenamear recimerans | worksites, such as oil rigs, deep ocean exploration, or hazardous waste removal. May assist engineers in testing and designing robotics equipment. |
| 17-3025 | Environmental Engineering | Apply theory and principles of environmental engineering to modify, test, and operate equipment and devices used in the prevention, control, and remediation of environmental |
| 17-3023 | Technicians | problems, including waste treatment and site remediation, under the direction of engineering staff or scientist. May assist in the development of environmental remediation devices. |
| | Technicians | problems, including waste treatment and site remediation, under the direction of engineering start or scientist. May assist in the development of environmental remediation devices. |
| 17-3026 | Industrial Engineering Technicians | Apply engineering theory and principles to problems of industrial layout or manufacturing production, usually under the direction of engineering staff. May perform time and motion |
| 17-3020 | moustral Engineering Technicians | studies on worker operations in a variety of industries for purposes such as establishing standard production rates or improving efficiency. |
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| 17-3027 | Mechanical Engineering | Apply theory and principles of mechanical engineering to modify, develop, test, or calibrate machinery and equipment under direction of engineering staff or physical scientists. |
| 15.0000 | Technicians | |
| 17-3029 | Engineering Technicians, Except | All engineering technicians, except drafters, not listed separately. |
| | Drafters, All Other | 1 |

| 17-3031 | Surveying and Mapping | Perform surveying and mapping duties, usually under the direction of an engineer, surveyor, cartographer, or photogrammetrist to obtain data used for construction, mapmaking, |
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| | Technicians | boundary location, mining, or other purposes. May calculate mapmaking information and create maps from source data, such as surveying notes, aerial photography, satellite data, or other maps to show topographical features, political boundaries, and other features. May verify accuracy and completeness of maps. Excludes "Surveyors" (17-1022), "Cartographers |
| | | and Photogrammetrists" (17-1021), and "Geoscientists, Except Hydrologists and Geographers" (19-2042). |
| 19-1011 | Animal Scientists | Conduct research in the genetics, nutrition, reproduction, growth, and development of domestic farm animals. |
| 19-1012 | Food Scientists and Technologists | Use chemistry, microbiology, engineering, and other sciences to study the principles underlying the processing and deterioration of foods; analyze food content to determine levels of vitamins, fat, sugar, and protein; discover new food sources; research ways to make processed foods safe, palatable, and healthful; and apply food science knowledge to determine best ways to process, package, preserve, store, and distribute food. |
| 19-1013 | Soil and Plant Scientists | Conduct research in breeding, physiology, production, yield, and management of crops and agricultural plants or trees, shrubs, and nursery stock, their growth in soils, and control of pests; or study the chemical, physical, biological, and mineralogical composition of soils as they relate to plant or crop growth. May classify and map soils and investigate effects of alternative practices on soil and crop productivity. |
| 19-1021 | Biochemists and Biophysicists | Study the chemical composition or physical principles of living cells and organisms, their electrical and mechanical energy, and related phenomena. May conduct research to further understanding of the complex chemical combinations and reactions involved in metabolism, reproduction, growth, and heredity. May determine the effects of foods, drugs, serums, hormones, and other substances on tissues and vital processes of living organisms. |
| 19-1022 | Microbiologists | Investigate the growth, structure, development, and other characteristics of microscopic organisms, such as bacteria, algae, or fungi. Includes medical microbiologists who study the relationship between organisms and disease or the effects of antibiotics on microorganisms. |
| 19-1023 | Zoologists and Wildlife Biologists | Study the origins, behavior, diseases, genetics, and life processes of animals and wildlife. May specialize in wildlife research and management. May collect and analyze biological data to determine the environmental effects of present and potential use of land and water habitats. |
| 19-1029 | Biological Scientists, All Other | All biological scientists not listed separately. |
| 19-1031 | Conservation Scientists | Manage, improve, and protect natural resources to maximize their use without damaging the environment. May conduct soil surveys and develop plans to eliminate soil erosion or to protect rangelands. May instruct farmers, agricultural production managers, or ranchers in best ways to use crop rotation, contour plowing, or terracing to conserve soil and water; in the number and kind of livestock and forage plants best suited to particular ranges; and in range and farm improvements, such as fencing and reservoirs for stock watering. Excludes "Zoologists and Wildlife Biologists" (19-1023) and "Foresters" (19-1032). |
| 19-1032 | Foresters | Manage public and private forested lands for economic, recreational, and conservation purposes. May inventory the type, amount, and location of standing timber, appraise the timber's worth, negotiate the purchase, and draw up contracts for procurement. May determine how to conserve wildlife habitats, creek beds, water quality, and soil stability, and how best to comply with environmental regulations. May devise plans for planting and growing new trees, monitor trees for healthy growth, and determine optimal harvesting schedules. |
| 19-1041 | Epidemiologists | Investigate and describe the determinants and distribution of disease, disability, or health outcomes. May develop the means for prevention and control. |
| 19-1042 | Medical Scientists, Except Epidemiologists | Conduct research dealing with the understanding of human diseases and the improvement of human health. Engage in clinical investigation, research and development, or other related activities. Includes physicians, dentists, public health specialists, pharmacologists, and medical pathologists who primarily conduct research. Practitioners who primarily provide medical or dental care or dispense drugs are included in "Health Diagnosing and Treating Practitioners" (29-1000). |
| 19-1099 | Life Scientists, All Other | All life scientists not listed separately. |
| 19-2011 | Astronomers | Observe, research, and interpret astronomical phenomena to increase basic knowledge or apply such information to practical problems. |
| 19-2012 | Physicists | Conduct research into physical phenomena, develop theories on the basis of observation and experiments, and devise methods to apply physical laws and theories. Excludes "Biochemists and Biophysicists" (19-1021). |
| 19-2021 | Atmospheric and Space Scientists | Investigate atmospheric phenomena and interpret meteorological data, gathered by surface and air stations, satellites, and radar to prepare reports and forecasts for public and other uses. Includes weather analysts and forecasters whose functions require the detailed knowledge of meteorology. |
| 19-2031 | Chemists | Conduct qualitative and quantitative chemical analyses or experiments in laboratories for quality or process control or to develop new products or knowledge. Excludes "Geoscientists, Except Hydrologists and Geographers" (19-2042) and "Biochemists and Biophysicists" (19-1021). |
| 19-2032 | Materials Scientists | Research and study the structures and chemical properties of various natural and synthetic or composite materials, including metals, alloys, rubber, ceramics, semiconductors, polymers, and glass. Determine ways to strengthen or combine materials or develop new materials with new or specific properties for use in a variety of products and applications. Includes glass scientists, ceramic scientists, metallurgical scientists, and polymer scientists. |
| 19-2041 | Environmental Scientists and Specialists, Including Health | Conduct research or perform investigation for the purpose of identifying, abating, or eliminating sources of pollutants or hazards that affect either the environment or the health of the population. Using knowledge of various scientific disciplines, may collect, synthesize, study, report, and recommend action based on data derived from measurements or observations of air, food, soil, water, and other sources. Excludes "Zoologists and Wildlife Biologists" (19-1023), "Conservation Scientists" (19-1031), "Forest and Conservation Technicians" (19-4093), "Fish and Game Wardens" (33-3031), and "Forest and Conservation Workers" (45-4011). |
| 19-2042 | Geoscientists, Except Hydrologists and Geographers | Study the composition, structure, and other physical aspects of the Earth. May use geological, physics, and mathematics knowledge in exploration for oil, gas, minerals, or underground water; or in waste disposal, land reclamation, or other environmental problems. May study the Earth's internal composition, atmospheres, oceans, and its magnetic, electrical, and gravitational forces. Includes mineralogists, crystallographers, paleontologists, stratigraphers, geodesists, and seismologists. |
| 19-2043 | Hydrologists | Research the distribution, circulation, and physical properties of underground and surface waters; and study the form and intensity of precipitation, its rate of infiltration into the soil, movement through the earth, and its return to the ocean and atmosphere. |

| 19-2099 | Physical Scientists, All Other | All physical scientists not listed separately. |
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| 19-3011 | Economists | Conduct research, prepare reports, or formulate plans to address economic problems related to the production and distribution of goods and services or monetary and fiscal policy. May collect and process economic and statistical data using sampling techniques and econometric methods. Excludes "Market Research Analysts and Marketing Specialists" (13-1161). |
| 19-3022 | Survey Researchers | Plan, develop, or conduct surveys. May analyze and interpret the meaning of survey data, determine survey objectives, or suggest or test question wording. Includes social scientists who primarily design questionnaires or supervise survey teams. Excludes "Market Research Analysts and Marketing Specialists" (13-1161) and "Statisticians" (15-2041). |
| 19-3031 | Clinical, Counseling, and School Psychologists | Diagnose and treat mental disorders; learning disabilities; and cognitive, behavioral, and emotional problems, using individual, child, family, and group therapies. May design and implement behavior modification programs. |
| 19-3032 | Industrial-Organizational Psychologists | Apply principles of psychology to human resources, administration, management, sales, and marketing problems. Activities may include policy planning; employee testing and selection, training and development; and organizational development and analysis. May work with management to organize the work setting to improve worker productivity. |
| 19-3039 | Psychologists, All Other | All psychologists not listed separately. |
| 19-3041 | Sociologists | Study human society and social behavior by examining the groups and social institutions that people form, as well as various social, religious, political, and business organizations. May study the behavior and interaction of groups, trace their origin and growth, and analyze the influence of group activities on individual members. |
| 19-3051 | Urban and Regional Planners | Develop comprehensive plans and programs for use of land and physical facilities of jurisdictions, such as towns, cities, counties, and metropolitan areas. |
| 19-3091 | Anthropologists and Archeologists | Study the origin, development, and behavior of human beings. May study the way of life, language, or physical characteristics of people in various parts of the world. May engage in systematic recovery and examination of material evidence, such as tools or pottery remaining from past human cultures, in order to determine the history, customs, and living habits of earlier civilizations. |
| 19-3092 | Geographers | Study the nature and use of areas of the Earth's surface, relating and interpreting interactions of physical and cultural phenomena. Conduct research on physical aspects of a region, including land forms, climates, soils, plants, and animals, and conduct research on the spatial implications of human activities within a given area, including social characteristics, economic activities, and political organization, as well as researching interdependence between regions at scales ranging from local to global. |
| 19-3093 | Historians | Research, analyze, record, and interpret the past as recorded in sources, such as government and institutional records, newspapers and other periodicals, photographs, interviews, films, electronic media, and unpublished manuscripts, such as personal diaries and letters. |
| 19-3094 | Political Scientists | Study the origin, development, and operation of political systems. May study topics, such as public opinion, political decision-making, and ideology. May analyze the structure and operation of governments, as well as various political entities. May conduct public opinion surveys, analyze election results, or analyze public documents. Excludes "Survey Researchers" (19-3022). |
| 19-3099 | Social Scientists and Related Workers, All Other | All social scientists and related workers not listed separately. |
| 19-4011 | Agricultural and Food Science Technicians | Work with agricultural and food scientists in food, fiber, and animal research, production, and processing; and assist with animal breeding and nutrition. Conduct tests and experiments to improve yield and quality of crops or to increase the resistance of plants and animals to disease or insects. Includes technicians who assist food scientists or technologists in the research and development of production technology, quality control, packaging, processing, and use of foods. |
| 19-4021 | Biological Technicians | Assist biological and medical scientists in laboratories. Set up, operate, and maintain laboratory instruments and equipment, monitor experiments, make observations, and calculate and record results. May analyze organic substances, such as blood, food, and drugs. |
| 19-4031 | Chemical Technicians | Conduct chemical and physical laboratory tests to assist scientists in making qualitative and quantitative analyses of solids, liquids, and gaseous materials for research and development of new products or processes, quality control, maintenance of environmental standards, and other work involving experimental, theoretical, or practical application of chemistry and related sciences. |
| 19-4041 | Geological and Petroleum Technicians | Assist scientists or engineers in the use of electronic, sonic, or nuclear measuring instruments in both laboratory and production activities to obtain data indicating potential resources such as metallic ore, minerals, gas, coal, or petroleum. Analyze mud and drill cuttings. Chart pressure, temperature, and other characteristics of wells or bore holes. Investigate and collect information leading to the possible discovery of new metallic ore, minerals, gas, coal, or petroleum deposits. |
| 19-4051 | Nuclear Technicians | Assist nuclear physicists, nuclear engineers, or other scientists in laboratory or production activities. May operate, maintain, or provide quality control for nuclear testing and research equipment. May monitor radiation. |
| 19-4061 | Social Science Research Assistants | Assist social scientists in laboratory, survey, and other social science research. May help prepare findings for publication and assist in laboratory analysis, quality control, or data management. Excludes "Graduate Teaching Assistants" (25-1191). |
| 19-4091 | Environmental Science and Protection Technicians, Including Health | Perform laboratory and field tests to monitor the environment and investigate sources of pollution, including those that affect health, under the direction of an environmental scientist, engineer, or other specialist. May collect samples of gases, soil, water, and other materials for testing. |
| 19-4092 | Forensic Science Technicians | Collect, identify, classify, and analyze physical evidence related to criminal investigations. Perform tests on weapons or substances, such as fiber, hair, and tissue to determine significance to investigation. May testify as expert witnesses on evidence or crime laboratory techniques. May serve as specialists in area of expertise, such as ballistics, fingerprinting, handwriting, or biochemistry. |
| 19-4093 | Forest and Conservation Technicians | Provide technical assistance regarding the conservation of soil, water, forests, or related natural resources. May compile data pertaining to size, content, condition, and other characteristics of forest tracts, under the direction of foresters; or train and lead forest workers in forest propagation, fire prevention and suppression. May assist conservation scientists in managing, improving, and protecting rangelands and wildlife habitats. Excludes "Conservation Scientists" (19-1031) and "Foresters" (19-1032). |

| · | Life, Physical, and Social Science Technicians, All Other | All life, physical, and social science technicians not listed separately. |
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| | Substance Abuse and Behavioral Disorder Counselors | Counsel and advise individuals with alcohol, tobacco, drug, or other problems, such as gambling and eating disorders. May counsel individuals, families, or groups or engage in prevention programs. Excludes "Social Workers" (21-1021 through 21-1029), "Psychologists" (19-3031 through 19-3039), and "Mental Health Counselors" (21-1014) providing these services. |
| 21-1012 | Educational, Guidance, School, and | Counsel individuals and provide group educational and vocational guidance services. |
| 21-1012 | Vocational Counselors | Counsel marviduais and provide group educational and vocational guidance services. |
| 21-1013 | Marriage and Family Therapists | Diagnose and treat mental and emotional disorders, whether cognitive, affective, or behavioral, within the context of marriage and family systems. Apply psychotherapeutic and family systems theories and techniques in the delivery of services to individuals, couples, and families for the purpose of treating such diagnosed nervous and mental disorders. Excludes "Social Workers" (21-1021 through 21-1029) and "Psychologists" of all types (19-3031 through 19-3039). |
| 21-1014 | Mental Health Counselors | Counsel with emphasis on prevention. Work with individuals and groups to promote optimum mental and emotional health. May help individuals deal with issues associated with addictions and substance abuse; family, parenting, and marital problems; stress management; self-esteem; and aging. Excludes "Social Workers" (21-1021 through 21-1029), "Psychiatrists" (29-1066), and "Psychologists" (19-3031 through 19-3039). |
| 21-1015 | Rehabilitation Counselors | Counsel individuals to maximize the independence and employability of persons coping with personal, social, and vocational difficulties that result from birth defects, illness, disease, accidents, or the stress of daily life. Coordinate activities for residents of care and treatment facilities. Assess client needs and design and implement rehabilitation programs that may include personal and vocational counseling, training, and job placement. |
| 21-1019 | Counselors, All Other | All counselors not listed separately. |
| 1 | Child, Family, and School Social Workers | Provide social services and assistance to improve the social and psychological functioning of children and their families and to maximize the family well-being and the academic functioning of children. May assist parents, arrange adoptions, and find foster homes for abandoned or abused children. In schools, they address such problems as teenage pregnancy, misbehavior, and truancy. May also advise teachers. |
| 21-1022 | Healthcare Social Workers | Provide individuals, families, and groups with the psychosocial support needed to cope with chronic, acute, or terminal illnesses. Services include advising family care givers, providing patient education and counseling, and making referrals for other services. May also provide care and case management or interventions designed to promote health, prevent disease, and address barriers to access to healthcare. |
| 21-1023 | Mental Health and Substance Abuse Social Workers | Assess and treat individuals with mental, emotional, or substance abuse problems, including abuse of alcohol, tobacco, and/or other drugs. Activities may include individual and group therapy, crisis intervention, case management, client advocacy, prevention, and education. |
| 21-1029 | Social Workers, All Other | All social workers not listed separately. |
| 21-1091 | Health Educators | Provide and manage health education programs that help individuals, families, and their communities maximize and maintain healthy lifestyles. Collect and analyze data to identify community needs prior to planning, implementing, monitoring, and evaluating programs designed to encourage healthy lifestyles, policies, and environments. May serve as resource to assist individuals, other health professionals, or the community, and may administer fiscal resources for health education programs. Excludes "Community Health Workers" (21-1094). |
| 21-1092 | Probation Officers and Correctional Treatment Specialists | Provide social services to assist in rehabilitation of law offenders in custody or on probation or parole. Make recommendations for actions involving formulation of rehabilitation plan and treatment of offender, including conditional release and education and employment stipulations. |
| 1 | Social and Human Service Assistants | Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care. Excludes "Rehabilitation Counselors" (21-1015), "Psychiatric Technicians" (29-2053), "Personal Care Aides" (39-9021), and "Eligibility Interviewers, Government Programs" (43-4061). |
| 21-1094 | Community Health Workers | Assist individuals and communities to adopt healthy behaviors. Conduct outreach for medical personnel or health organizations to implement programs in the community that promote, maintain, and improve individual and community health. May provide information on available resources, provide social support and informal counseling, advocate for individuals and community health needs, and provide services such as first aid and blood pressure screening. May collect data to help identify community health needs. Excludes "Health Educators" (21-1091). |
| | Community and Social Service Specialists, All Other | All community and social service specialists not listed separately. |
| 21-2011 | | Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members. |
| 1 | Directors, Religious Activities and Education | Plan, direct, or coordinate programs designed to promote the religious education or activities of a denominational group. May provide counseling and guidance relative to marital, health, financial, and religious problems. |
| 21-2099 | Religious Workers, All Other | All religious workers not listed separately. |
| 23-1011 | Lawyers | Represent clients in criminal and civil litigation and other legal proceedings, draw up legal documents, or manage or advise clients on legal transactions. May specialize in a single area or may practice broadly in many areas of law. |
| 23-1012 | Judicial Law Clerks | Assist judges in court or by conducting research or preparing legal documents. Excludes "Lawyers" (23-1011) and "Paralegals and Legal Assistants" (23-2011). |

| 23-1021 | Administrative Law Judges, | Conduct hearings to recommend or make decisions on claims concerning government programs or other government- related matters. Determine liability, sanctions, or penalties, or |
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| 23 1021 | Adjudicators, and Hearing Officers | recommend the acceptance or rejection of claims or settlements. Excludes "Arbitrators, Mediators, and Conciliators" (23-1022). |
| 23-1022 | Arbitrators, Mediators, and Conciliators | Facilitate negotiation and conflict resolution through dialogue. Resolve conflicts outside of the court system by mutual consent of parties involved. |
| 23-1023 | Judges, Magistrate Judges, and Magistrates | Arbitrate, advise, adjudicate, or administer justice in a court of law. May sentence defendant in criminal cases according to government statutes or sentencing guidelines. May determine liability of defendant in civil cases. May perform wedding ceremonies. |
| 23-2011 | Paralegals and Legal Assistants | Assist lawyers by investigating facts, preparing legal documents, or researching legal precedent. Conduct research to support a legal proceeding, to formulate a defense, or to initiate legal action. Excludes "Legal Secretaries" (43-6012). |
| 23-2091 | Court Reporters | Use verbatim methods and equipment to capture, store, retrieve, and transcribe pretrial and trial proceedings or other information. Includes stenocaptioners who operate computerized stenographic captioning equipment to provide captions of live or prerecorded broadcasts for hearing-impaired viewers. |
| 23-2093 | Title Examiners, Abstractors, and Searchers | Search real estate records, examine titles, or summarize pertinent legal or insurance documents or details for a variety of purposes. May compile lists of mortgages, contracts, and other instruments pertaining to titles by searching public and private records for law firms, real estate agencies, or title insurance companies. |
| 23-2099 | Legal Support Workers, All Other | All legal support workers not listed separately. |
| 25-1011 | Business Teachers, Postsecondary | Teach courses in business administration and management, such as accounting, finance, human resources, labor and industrial relations, marketing, and operations research. Includes |
| 25-1021 | Computer Science Teachers, | both teachers primarily engaged in teaching and those who do a combination of teaching and research. Teach courses in computer science. May specialize in a field of computer science, such as the design and function of computers or operations and research analysis. Includes both |
| 25-1022 | Postsecondary Mathematical Science Teachers, Postsecondary | teachers primarily engaged in teaching and those who do a combination of teaching and research. Teach courses pertaining to mathematical concepts, statistics, and actuarial science and to the application of original and standardized mathematical techniques in solving specific problems and situations. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1031 | Architecture Teachers, Postsecondary | Teach courses in architecture and architectural design, such as architectural environmental design, interior architecture/design, and landscape architecture. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1032 | Engineering Teachers, Postsecondary | Teach courses pertaining to the application of physical laws and principles of engineering for the development of machines, materials, instruments, processes, and services. Includes teachers of subjects such as chemical, civil, electrical, industrial, mechanical, mineral, and petroleum engineering. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. Excludes "Computer Science Teachers, Postsecondary" (25-1021). |
| 25-1041 | Agricultural Sciences Teachers, Postsecondary | Teach courses in the agricultural sciences. Includes teachers of agronomy, dairy sciences, fisheries management, horticultural sciences, poultry sciences, range management, and agricultural soil conservation. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. Excludes "Forestry and Conservation Science Teachers, Postsecondary" (25-1043). |
| 25-1042 | Biological Science Teachers, Postsecondary | Teach courses in biological sciences. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1043 | Forestry and Conservation Science Teachers, Postsecondary | Teach courses in forestry and conservation science. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. Excludes "Agricultural Science Teachers, Postsecondary" (25-1041) and "Environmental Science Teachers, Postsecondary" (25-1053). |
| 25-1051 | Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary | Teach courses in the physical sciences, except chemistry and physics. Includes both teachers primarily engaged in teaching, and those who do a combination of teaching and research. |
| 25-1052 | Chemistry Teachers, Postsecondary | Teach courses pertaining to the chemical and physical properties and compositional changes of substances. Work may include instruction in the methods of qualitative and quantitative chemical analysis. Includes both teachers primarily engaged in teaching, and those who do a combination of teaching and research. Excludes "Biological Science Teachers, Postsecondary" (25-1042) who teach biochemistry. |
| 25-1053 | Environmental Science Teachers, Postsecondary | Teach courses in environmental science. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1054 | Physics Teachers, Postsecondary | Teach courses pertaining to the laws of matter and energy. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1061 | Anthropology and Archeology Teachers, Postsecondary | Teach courses in anthropology or archeology. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1062 | Area, Ethnic, and Cultural Studies Teachers, Postsecondary | Teach courses pertaining to the culture and development of an area, an ethnic group, or any other group, such as Latin American studies, women's studies, or urban affairs. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1063 | Economics Teachers, Postsecondary | Teach courses in economics. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1064 | Geography Teachers, Postsecondary | Teach courses in geography. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1065 | Political Science Teachers, Postsecondary | Teach courses in political science, international affairs, and international relations. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1066 | Psychology Teachers, Postsecondary | Teach courses in psychology, such as child, clinical, and developmental psychology, and psychological counseling. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |

| 25-1067 | Sociology Teachers, Postsecondary | Teach courses in sociology. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
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| 25-1069 | Social Sciences Teachers, Postsecondary, All Other | All postsecondary social sciences teachers not listed separately. |
| 25-1071 | Health Specialties Teachers, Postsecondary | Teach courses in health specialties, in fields such as dentistry, laboratory technology, medicine, pharmacy, public health, therapy, and veterinary medicine. Excludes "Nursing Instructors and Teachers, Postsecondary" (25-1072) and "Biological Science Teachers, Postsecondary" (25-1042) who teach medical science. |
| 25-1072 | Nursing Instructors and Teachers, Postsecondary | Demonstrate and teach patient care in classroom and clinical units to nursing students. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1081 | Education Teachers, Postsecondary | Teach courses pertaining to education, such as counseling, curriculum, guidance, instruction, teacher education, and teaching English as a second language. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1082 | Library Science Teachers, Postsecondary | Teach courses in library science. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1111 | Criminal Justice and Law Enforcement Teachers, Postsecondary | Teach courses in criminal justice, corrections, and law enforcement administration. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1112 | Law Teachers, Postsecondary | Teach courses in law. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1113 | Social Work Teachers, Postsecondary | Teach courses in social work. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1121 | Art, Drama, and Music Teachers, Postsecondary | Teach courses in drama, music, and the arts including fine and applied art, such as painting and sculpture, or design and crafts. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1122 | Communications Teachers, Postsecondary | Teach courses in communications, such as organizational communications, public relations, radio/television broadcasting, and journalism. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1123 | English Language and Literature Teachers, Postsecondary | Teach courses in English language and literature, including linguistics and comparative literature. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1124 | Foreign Language and Literature Teachers, Postsecondary | Teach languages and literature courses in languages other than English. Includes teachers of American Sign Language (ASL). Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1125 | History Teachers, Postsecondary | Teach courses in human history and historiography. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1126 | Philosophy and Religion Teachers, Postsecondary | Teach courses in philosophy, religion, and theology. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1191 | Graduate Teaching Assistants | Assist faculty or other instructional staff in postsecondary institutions by performing teaching or teaching-related duties, such as teaching lower level courses, developing teaching materials, preparing and giving examinations, and grading examinations or papers. Graduate teaching assistants must be enrolled in a graduate school program. Graduate assistants who primarily perform non-teaching duties, such as research, should be reported in the occupational category related to the work performed. Excludes "Teacher Assistants" (25-9041). |
| 25-1192 | Home Economics Teachers, Postsecondary | Teach courses in childcare, family relations, finance, nutrition, and related subjects pertaining to home management. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1193 | Recreation and Fitness Studies Teachers, Postsecondary | Teach courses pertaining to recreation, leisure, and fitness studies, including exercise physiology and facilities management. Includes both teachers primarily engaged in teaching and those who do a combination of teaching and research. |
| 25-1194 | Vocational Education Teachers, Postsecondary | Teach or instruct vocational or occupational subjects at the postsecondary level (but at less than the baccalaureate) to students who have graduated or left high school. Includes correspondence school instructors; industrial, commercial, and government training instructors; and adult education teachers and instructors who prepare persons to operate industrial machinery and equipment and transportation and communications equipment. Teaching may take place in public or private schools whose primary business is education or in a school associated with an organization whose primary business is other than education. |
| 25-1199 | Postsecondary Teachers, All Other | All postsecondary teachers not listed separately. |
| 25-2011 | Preschool Teachers, Except Special Education | Instruct preschool-aged children in activities designed to promote social, physical, and intellectual growth needed for primary school in preschool, day care center, or other child development facility. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). May be required to hold State certification. Excludes "Childcare Workers" (39-9011) and "Special Education Teachers" (25-2050). |
| 25-2012 | Kindergarten Teachers, Except Special Education | Teach elemental natural and social science, personal hygiene, music, art, and literature to kindergarten students. Promote physical, mental, and social development. May be required to hold State certification. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). Excludes "Special Education Teachers" (25-2050). |
| 25-2021 | Elementary School Teachers, Except Special Education | Teach students basic academic, social, and other formative skills in public or private schools at the elementary level. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). Excludes "Special Education Teachers" (25-2050). |
| 25-2022 | Middle School Teachers, Except Special and Career/Technical Education | Teach students in one or more subjects in public or private schools at the middle, intermediate, or junior high level, which falls between elementary and senior high school as defined by applicable laws and regulations. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). Excludes "Career/Technical Education Teachers, Middle School" (25-2023) and "Special Education Teachers" (25-2050). |

| 25-2023 | Career/Technical Education | Teach occupational, career and technical, or vocational subjects in public or private schools at the middle, intermediate, or junior high level, which falls between elementary and |
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| 23-2023 | Teachers, Middle School | senior high school as defined by applicable laws and regulations. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). Excludes "Special Education |
| | Teachers, Middle School | |
| 25-2031 | Sacradam Sahari Taraham Ewarat | Teachers" (25-2050). Teach students in one or more subjects, such as English, mathematics, or social studies at the secondary level in public or private schools. May be designated according to subject |
| 23-2031 | Secondary School Teachers, Except | |
| | Special and Career/Technical | matter specialty. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). Excludes "Career/Technical Education Teachers, Secondary School" (25-2032) |
| 25 2022 | Education | and "Special Education Teachers" (25-2050). |
| 25-2032 | Career/Technical Education | Teach occupational, career and technical, or vocational subjects at the secondary school level in public or private schools. Substitute teachers are included in "Teachers and |
| 25 2051 | Teachers, Secondary School | Instructors, All Other" (25-3099). Excludes "Special Education Teachers, Secondary School" (25-2054). |
| 25-2051 | Special Education Teachers, Preschool | Teach preschool school subjects to educationally and physically handicapped students. Includes teachers who specialize and work with audibly and visually handicapped students and those who teach basic academic and life processes skills to the mentally impaired. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). |
| 25-2052 | Special Education Teachers, Kindergarten and Elementary School | Teach elementary school subjects to educationally and physically handicapped students. Includes teachers who specialize and work with audibly and visually handicapped students and those who teach basic academic and life processes skills to the mentally impaired. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). |
| 25-2053 | Special Education Teachers, Middle | Teach middle school subjects to educationally and physically handicapped students. Includes teachers who specialize and work with audibly and visually handicapped students and |
| 20 2000 | School | those who teach basic academic and life processes skills to the mentally impaired. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). |
| 25-2054 | Special Education Teachers, | Teach secondary school subjects to educationally and physically handicapped students. Includes teachers who specialize and work with audibly and visually handicapped students and |
| | Secondary School | those who teach basic academic and life processes skills to the mentally impaired. Substitute teachers are included in "Teachers and Instructors, All Other" (25-3099). |
| 25-2059 | Special Education Teachers, All | All special education teachers not listed separately. |
| | Other | |
| 25-3011 | Adult Basic and Secondary | Teach or instruct out-of-school youths and adults in remedial education classes, preparatory classes for the General Educational Development test, literacy, or English as a Second |
| 23-3011 | Education and Literacy Teachers and | |
| | | Language. Teaching may or may not take place in a traditional educational institution. |
| 25-3021 | Instructors Self-Enrichment Education | To the instance of the short that are all the standard of the |
| 23-3021 | | Teach or instruct courses other than those that normally lead to an occupational objective or degree. Courses may include self-improvement, nonvocational, and nonacademic subjects. |
| | Teachers | Teaching may or may not take place in a traditional educational institution. Excludes "Fitness Trainers and Aerobics Instructors" (39-9031). Flight instructors are included with |
| 25 2000 | To all our all landson to see All Orland | "Aircraft Pilots and Flight Engineers" (53-2010). |
| 25-3099 | Teachers and Instructors, All Other | All teachers and instructors not listed separately. |
| 25-4011 | Archivists | Appraise, edit, and direct safekeeping of permanent records and historically valuable documents. Participate in research activities based on archival materials. |
| 25-4012 | Curators | Administer collections, such as artwork, collectibles, historic items, or scientific specimens of museums or other institutions. May conduct instructional, research, or public service activities of institution. |
| 25-4013 | Museum Technicians and | Restore, maintain, or prepare objects in museum collections for storage, research, or exhibit. May work with specimens such as fossils, skeletal parts, or botanicals; or artifacts, |
| | Conservators | textiles, or art. May identify and record objects or install and arrange them in exhibits. Includes book or document conservators. |
| 25-4021 | Librarians | Administer libraries and perform related library services. Work in a variety of settings, including public libraries, educational institutions, museums, corporations, government |
| | | agencies, law firms, non-profit organizations, and healthcare providers. Tasks may include selecting, acquiring, cataloguing, classifying, circulating, and maintaining library materials; |
| | | and furnishing reference, bibliographical, and readers' advisory services. May perform in-depth, strategic research, and synthesize, analyze, edit, and filter information. May set up or |
| | | work with databases and information systems to catalogue and access information. |
| 25-4031 | Library Technicians | Assist librarians by helping readers in the use of library catalogs, databases, and indexes to locate books and other materials; and by answering questions that require only brief |
| 23-4031 | Library Technicians | consultation of standard reference. Compile records; sort and shelve books or other media; remove or repair damaged books or other media; register patrons; and check materials in |
| | | and out of the circulation process. Replace materials in shelving area (stacks) or files. Includes bookmobile drivers who assist with providing services in mobile libraries. |
| | | and out of the effectiation process. Replace materials in shelving area (stacks) of mes. includes bookmobile drivers who assist with providing services in mobile notaties. |
| 25-9011 | Audio-Visual and Multimedia | Prepare, plan, and operate multimedia teaching aids for use in education. May record, catalogue, and file materials. |
| 23-9011 | 1 | i repare, pian, and operate mainimenta teatining ards for use in education. May record, catalogue, and the materials. |
| 25-9021 | Collections Specialists Farm and Home Management | Advise, instruct, and assist individuals and families engaged in agriculture, agricultural-related processes, or home economics activities. Demonstrate procedures and apply research |
| 23-9021 | 1 | findings to solve problems; and instruct and train in product development, sales, and the use of machinery and equipment to promote general welfare. Includes county agricultural |
| | Advisors | |
| 25-9031 | Instructional Coordinates | agents, feed and farm management advisers, home economists, and extension service advisors. Develop instructional material, coordinate educational content, and incorporate current technology in specialized fields that provide guidelines to educators and instructors for |
| 23-9031 | Instructional Coordinators | developing curricula and conducting courses. Includes educational consultants and specialists, and instructional material directors. |
| 25-9041 | Tanahar Assistants | Perform duties that are instructional in nature or deliver direct services to students or parents. Serve in a position for which a teacher has ultimate responsibility for the design and |
| 23-9041 | Teacher Assistants | implementation of educational programs and services. Excludes "Graduate Teaching Assistants" (25-1191). |
| 25-9099 | Education, Training, and Library | All education, training, and library workers not listed separately. |
| | Workers, All Other | |
| | | |

| 27-1011 | Art Directors | Formulate design concepts and presentation approaches for visual communications media, such as print, broadcasting, and advertising. Direct workers engaged in art work or layout |
|---------|---|--|
| 27-1012 | Craft Artists | design. Create or reproduce hand-made objects for sale and exhibition using a variety of techniques, such as welding, weaving, pottery, and needlecraft. |
| 27-1013 | Fine Artists, Including Painters, Sculptors, and Illustrators | Create original artwork using any of a wide variety of media and techniques. |
| 27-1014 | Multimedia Artists and Animators | Create special effects, animation, or other visual images using film, video, computers, or other electronic tools and media for use in products or creations, such as computer games, movies, music videos, and commercials. |
| 27-1019 | Artists and Related Workers, All Other | All artists and related workers not listed separately. |
| 27-1021 | Commercial and Industrial Designers | Develop and design manufactured products, such as cars, home appliances, and children's toys. Combine artistic talent with research on product use, marketing, and materials to create the most functional and appealing product design. |
| 27-1022 | Fashion Designers | Design clothing and accessories. Create original designs or adapt fashion trends. |
| 27-1023 | Floral Designers | Design, cut, and arrange live, dried, or artificial flowers and foliage. |
| 27-1024 | Graphic Designers | Design or create graphics to meet specific commercial or promotional needs, such as packaging, displays, or logos. May use a variety of mediums to achieve artistic or decorative effects. |
| 27-1025 | Interior Designers | Plan, design, and furnish interiors of residential, commercial, or industrial buildings. Formulate design which is practical, aesthetic, and conducive to intended purposes, such as raising productivity, selling merchandise, or improving life style. May specialize in a particular field, style, or phase of interior design. Excludes "Merchandise Displayers and Window Trimmers" (27-1026). |
| 27-1026 | Merchandise Displayers and Window Trimmers | Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions. |
| 27-1027 | Set and Exhibit Designers | Design special exhibits and movie, television, and theater sets. May study scripts, confer with directors, and conduct research to determine appropriate architectural styles. |
| 27-1029 | Designers, All Other | All designers not listed separately. |
| 27-2011 | Actors | Play parts in stage, television, radio, video, motion picture productions, or other settings for entertainment, information, or instruction. Interpret serious or comic role by speech, gesture, and body movement to entertain or inform audience. May dance and sing. |
| 27-2012 | Producers and Directors | Produce or direct stage, television, radio, video, or motion picture productions for entertainment, information, or instruction. Responsible for creative decisions, such as interpretation of script, choice of actors or guests, set design, sound, special effects, and choreography. |
| 27-2021 | Athletes and Sports Competitors | Compete in athletic events. |
| 27-2022 | Coaches and Scouts | Instruct or coach groups or individuals in the fundamentals of sports. Demonstrate techniques and methods of participation. May evaluate athletes' strengths and weaknesses as possible recruits or to improve the athletes' technique to prepare them for competition. Those required to hold teaching degrees should be reported in the appropriate teaching category. Excludes "Athletic Trainers" (29-9091). |
| 27-2023 | Umpires, Referees, and Other Sports Officials | Officiate at competitive athletic or sporting events. Detect infractions of rules and decide penalties according to established regulations. Includes all sporting officials, referees, and competition judges. |
| 27-2031 | Dancers | Perform dances. May perform on stage, for on-air broadcasting, or for video recording |
| 27-2032 | Choreographers | Create new dance routines. Rehearse performance of routines. May direct and stage presentations. |
| 27-2041 | Music Directors and Composers | Conduct, direct, plan, and lead instrumental or vocal performances by musical groups, such as orchestras, bands, choirs, and glee clubs. Includes arrangers, composers, choral directors, and orchestrators. |
| 27-2042 | Musicians and Singers | Play one or more musical instruments or sing. May perform on stage, for on-air broadcasting, or for sound or video recording. |
| 27-2099 | Entertainers and Performers, Sports and Related Workers, All Other | All entertainers and performers, sports and related workers not listed separately. |
| 27-3011 | Radio and Television Announcers | Speak or read from scripted materials, such as news reports or commercial messages, on radio or television. May announce artist or title of performance, identify station, or interview guests. Excludes "Broadcast News Analysts" (27-3021). |
| 27-3012 | Public Address System and Other Announcers | Make announcements over public address system at sporting or other public events. May act as master of ceremonies or disc jockey at weddings, parties, clubs, or other gathering places. |
| 27-3021 | Broadcast News Analysts | Analyze, interpret, and broadcast news received from various sources. |
| 27-3022 | Reporters and Correspondents | Collect and analyze facts about newsworthy events by interview, investigation, or observation. Report and write stories for newspaper, news magazine, radio, or television. Excludes "Broadcast News Analysts" (27-3021). |
| 27-3031 | Public Relations Specialists | Engage in promoting or creating an intended public image for individuals, groups, or organizations. May write or select material for release to various communications media. |
| 27-3041 | Editors | Plan, coordinate, or edit content of material for publication. May review proposals and drafts for possible publication. Includes technical editors. |
| 27-3042 | Technical Writers | Write technical materials, such as equipment manuals, appendices, or operating and maintenance instructions. May assist in layout work. |

| 27-3043 | Writers and Authors | Originate and prepare written material, such as scripts, stories, advertisements, and other material. Excludes "Public Relations Specialists" (27-3031) and "Technical Writers" (27-3042). |
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| 27-3091 | Interpreters and Translators | Interpret oral or sign language, or translate written text from one language into another. |
| 27-3099 | Media and Communication Workers, All Other | All media and communication workers not listed separately. |
| 27-4011 | Audio and Video Equipment Technicians | Set up, or set up and operate audio and video equipment including microphones, sound speakers, video screens, projectors, video monitors, recording equipment, connecting wires and cables, sound and mixing boards, and related electronic equipment for concerts, sports events, meetings and conventions, presentations, and news conferences. May also set up and operate associated spotlights and other custom lighting systems. Excludes "Sound Engineering Technicians" (27-4014). |
| 27-4012 | Broadcast Technicians | Set up, operate, and maintain the electronic equipment used to transmit radio and television programs. Control audio equipment to regulate volume level and quality of sound during radio and television broadcasts. Operate transmitter to broadcast radio or television programs. |
| 27-4013 | Radio Operators | Receive and transmit communications using radiotelephone equipment in accordance with government regulations. May repair equipment. Excludes "Radio, Cellular, and Tower Equipment Installers and Repairs" (49-2021). |
| 27-4014 | Sound Engineering Technicians | Operate machines and equipment to record, synchronize, mix, or reproduce music, voices, or sound effects in sporting arenas, theater productions, recording studios, or movie and video productions. |
| 27-4021 | Photographers | Photograph people, landscapes, merchandise, or other subjects, using digital or film cameras and equipment. May develop negatives or use computer software to produce finished images and prints. Includes scientific photographers, aerial photographers, and photojournalists. |
| 27-4031 | Camera Operators, Television, Video, and Motion Picture | Operate television, video, or motion picture camera to record images or scenes for various purposes, such as TV broadcasts, advertising, video production, or motion pictures. |
| 27-4032 | Film and Video Editors | Edit moving images on film, video, or other media. May edit or synchronize soundtracks with images. Excludes "Sound Engineering Technicians" (27-4014). |
| 27-4099 | Media and Communication Equipment Workers, All Other | All media and communication equipment workers not listed separately. |
| 29-1011 | Chiropractors | Assess, treat, and care for patients by manipulation of spine and musculoskeletal system. May provide spinal adjustment or address sacral or pelvic misalignment. |
| 29-1021 | Dentists, General | Examine, diagnose, and treat diseases, injuries, and malformations of teeth and gums. May treat diseases of nerve, pulp, and other dental tissues affecting oral hygiene and retention of teeth. May fit dental appliances or provide preventive care. Excludes "Prosthodontists" (29-1024), "Orthodontists" (29-1023), "Oral and Maxillofacial Surgeons" (29-1022) and "Dentists, All Other Specialists" (29-1029). |
| 29-1022 | Oral and Maxillofacial Surgeons | Perform surgery and related procedures on the hard and soft tissues of the oral and maxillofacial regions to treat diseases, injuries, or defects. May diagnose problems of the oral and maxillofacial regions. May perform surgery to improve function or appearance. |
| 29-1023 | Orthodontists | Examine, diagnose, and treat dental malocclusions and oral cavity anomalies. Design and fabricate appliances to realign teeth and jaws to produce and maintain normal function and to improve appearance. |
| 29-1024 | Prosthodontists | Construct oral prostheses to replace missing teeth and other oral structures to correct natural and acquired deformation of mouth and jaws, to restore and maintain oral function, such as chewing and speaking, and to improve appearance. |
| 29-1029 | Dentists, All Other Specialists | All dentists not listed separately. |
| 29-1031 | Dietitians and Nutritionists | Plan and conduct food service or nutritional programs to assist in the promotion of health and control of disease. May supervise activities of a department providing quantity food services, counsel individuals, or conduct nutritional research. |
| 29-1041 | Optometrists | Diagnose, manage, and treat conditions and diseases of the human eye and visual system. Examine eyes and visual system, diagnose problems or impairments, prescribe corrective lenses, and provide treatment. May prescribe therapeutic drugs to treat specific eye conditions. Ophthalmologists are included in "Physicians and Surgeons, All Other" (29-1069). |
| 29-1051 | Pharmacists | Dispense drugs prescribed by physicians and other health practitioners and provide information to patients about medications and their use. May advise physicians and other health practitioners on the selection, dosage, interactions, and side effects of medications. |
| 29-1061 | Anesthesiologists | Physicians who administer anesthetics prior to, during, or after surgery, or other medical procedures. |
| 29-1062 | Family and General Practitioners | Physicians who diagnose, treat, and help prevent diseases and injuries that commonly occur in the general population. May refer patients to specialists when needed for further diagnosis or treatment. |
| 29-1063 | Internists, General | Physicians who diagnose and provide non-surgical treatment of diseases and injuries of internal organ systems. Provide care mainly for adults who have a wide range of problems associated with the internal organs. Subspecialists, such as cardiologists and gastroenterologists, are included in "Physicians and Surgeons, All Other" (29-1069). |
| 29-1064 | Obstetricians and Gynecologists | Physicians who provide medical care related to pregnancy or childbirth and those who diagnose, treat, and help prevent diseases of women, particularly those affecting the reproductive system. May also provide general medical care to women. |
| 29-1065 | Pediatricians, General | Physicians who diagnose, treat, and help prevent children's diseases and injuries. |
| 29-1066 | Psychiatrists | Physicians who diagnose, treat, and help prevent disorders of the mind. |
| 29-1067 | Surgeons | Physicians who treat diseases, injuries, and deformities by invasive, minimally-invasive, or non-invasive surgical methods, such as using instruments, appliances, or by manual manipulation. Excludes "Oral and Maxillofacial Surgeons" (29-1022). |
| 29-1069 | Physicians and Surgeons, All Other | All physicians and surgeons not listed separately. |

| 29-1071 | Physician Assistants | Provide healthcare services typically performed by a physician, under the supervision of a physician. Conduct complete physicals, provide treatment, and counsel patients. May, in some cases, prescribe medication. Must graduate from an accredited educational program for physician assistants. Excludes "Emergency Medical Technicians and Paramedics" (29-2041), "Medical Assistants" (31-9092), "Registered Nurses" (29-1141), "Nurse Anesthetists" (29-1151), "Nurse Midwives" (29-1161), and "Nurse Practitioners" (29-1171). |
|---------|--|--|
| 29-1081 | Podiatrists | Diagnose and treat diseases and deformities of the human foot. |
| 29-1122 | Occupational Therapists | Assess, plan, organize, and participate in rehabilitative programs that help build or restore vocational, homemaking, and daily living skills, as well as general independence, to persons with disabilities or developmental delays. |
| 29-1123 | Physical Therapists | Assess, plan, organize, and participate in rehabilitative programs that improve mobility, relieve pain, increase strength, and improve or correct disabling conditions resulting from disease or injury. |
| 29-1124 | Radiation Therapists | Provide radiation therapy to patients as prescribed by a radiologist according to established practices and standards. Duties may include reviewing prescription and diagnosis; acting as liaison with physician and supportive care personnel; preparing equipment, such as immobilization, treatment, and protection devices; and maintaining records, reports, and files. May assist in dosimetry procedures and tumor localization. |
| 29-1125 | Recreational Therapists | Plan, direct, or coordinate medically-approved recreation programs for patients in hospitals, nursing homes, or other institutions. Activities include sports, trips, dramatics, social activities, and arts and crafts. May assess a patient condition and recommend appropriate recreational activity. Excludes "Recreation Workers" (39-9032). |
| 29-1126 | Respiratory Therapists | Assess, treat, and care for patients with breathing disorders. Assume primary responsibility for all respiratory care modalities, including the supervision of respiratory therapy technicians. Initiate and conduct therapeutic procedures; maintain patient records; and select, assemble, check, and operate equipment. |
| 29-1127 | Speech-Language Pathologists | Assess and treat persons with speech, language, voice, and fluency disorders. May select alternative communication systems and teach their use. May perform research related to speech and language problems. |
| 29-1128 | Exercise Physiologists | Assess, plan, or implement fitness programs that include exercise or physical activities such as those designed to improve cardiorespiratory function, body composition, muscular strength, muscular endurance, or flexibility. Excludes "Physical Therapists" (29-1123), "Athletic Trainers" (29-9091), and "Fitness Trainers and Aerobic Instructors" (39-9031). |
| 29-1129 | Therapists, All Other | All therapists not listed separately. |
| 29-1131 | Veterinarians | Diagnose, treat, or research diseases and injuries of animals. Includes veterinarians who conduct research and development, inspect livestock, or care for pets and companion animals. |
| 29-1141 | Registered Nurses | Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease prevention or provide case management. Licensing or registration required. Includes Clinical Nurse Specialists. Excludes "Nurse Anesthetists" (29-1151), "Nurse Midwives" (29-1161), and "Nurse Practitioners" (29-1171). |
| 29-1151 | Nurse Anesthetists | Administer anesthesia, monitor patient's vital signs, and oversee patient recovery from anesthesia. May assist anesthesiologists, surgeons, other physicians, or dentists. Must be registered nurses who have specialized graduate education. |
| 29-1161 | Nurse Midwives | Diagnose and coordinate all aspects of the birthing process, either independently or as part of a healthcare team. May provide well-woman gynecological care. Must have specialized, graduate nursing education. |
| 29-1171 | Nurse Practitioners | Diagnose and treat acute, episodic, or chronic illness, independently or as part of a healthcare team. May focus on health promotion and disease prevention. May order, perform, or interpret diagnostic tests such as lab work and x rays. May prescribe medication. Must be registered nurses who have specialized graduate education. |
| 29-1181 | Audiologists | Assess and treat persons with hearing and related disorders. May fit hearing aids and provide auditory training. May perform research related to hearing problems. |
| 29-1199 | Health Diagnosing and Treating Practitioners, All Other | All health diagnosing and treating practitioners not listed separately. |
| 29-2011 | Medical and Clinical Laboratory Technologists | Perform complex medical laboratory tests for diagnosis, treatment, and prevention of disease. May train or supervise staff. |
| 29-2012 | Medical and Clinical Laboratory Technicians | Perform routine medical laboratory tests for the diagnosis, treatment, and prevention of disease. May work under the supervision of a medical technologist. |
| 29-2021 | Dental Hygienists | Clean teeth and examine oral areas, head, and neck for signs of oral disease. May educate patients on oral hygiene, take and develop x rays, or apply fluoride or sealants. |
| 29-2031 | Cardiovascular Technologists and Technicians | Conduct tests on pulmonary or cardiovascular systems of patients for diagnostic purposes. May conduct or assist in electrocardiograms, cardiac catheterizations, pulmonary functions, lung capacity, and similar tests. Includes vascular technologists. |
| 29-2032 | Diagnostic Medical Sonographers | Produce ultrasonic recordings of internal organs for use by physicians. |
| 29-2033 | Nuclear Medicine Technologists | Prepare, administer, and measure radioactive isotopes in therapeutic, diagnostic, and tracer studies using a variety of radioisotope equipment. Prepare stock solutions of radioactive materials and calculate doses to be administered by radiologists. Subject patients to radiation. Execute blood volume, red cell survival, and fat absorption studies following standard laboratory techniques. |
| 29-2034 | Radiologic Technologists | Take x rays and CAT scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes. Includes technologists who specialize in other scanning modalities. Excludes "Diagnostic Medical Sonographers" (29-2032) and "Magnetic Resonance Imaging Technologists" (29-2035). |
| 29-2035 | Magnetic Resonance Imaging Technologists | Operate Magnetic Resonance Imaging (MRI) scanners. Monitor patient safety and comfort, and view images of area being scanned to ensure quality of pictures. May administer gadolinium contrast dosage intravenously. May interview patient, explain MRI procedures, and position patient on examining table. May enter into the computer data such as patient history, anatomical area to be scanned, orientation specified, and position of entry. |

| 29-2041 | | Assess injuries, administer emergency medical care, and extricate trapped individuals. Transport injured or sick persons to medical facilities. |
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| 29-2051 | Paramedics Dietetic Technicians | Assist in the provision of food service and nutritional programs, under the supervision of a dietitian. May plan and produce meals based on established guidelines, teach principles of food and nutrition, or counsel individuals. |
| 29-2052 | Pharmacy Technicians | Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications according to prescription orders. |
| 29-2053 | Psychiatric Technicians | Care for individuals with mental or emotional conditions or disabilities, following the instructions of physicians or other health practitioners. Monitor patients' physical and emotional well-being and report to medical staff. May participate in rehabilitation and treatment programs, help with personal hygiene, and administer oral or injectable medications. |
| 29-2054 | Respiratory Therapy Technicians | Provide respiratory care under the direction of respiratory therapists and physicians. |
| 29-2055 | Surgical Technologists | Assist in operations, under the supervision of surgeons, registered nurses, or other surgical personnel. May help set up operating room, prepare and transport patients for surgery, adjust lights and equipment, pass instruments and other supplies to surgeons and surgeon's assistants, hold retractors, cut sutures, and help count sponges, needles, supplies, and instruments. |
| 29-2056 | Veterinary Technologists and Technicians | Perform medical tests in a laboratory environment for use in the treatment and diagnosis of diseases in animals. Prepare vaccines and serums for prevention of diseases. Prepare tissue samples, take blood samples, and execute laboratory tests, such as urinalysis and blood counts. Clean and sterilize instruments and materials and maintain equipment and machines. May assist a veterinarian during surgery. |
| 29-2057 | Ophthalmic Medical Technicians | Assist ophthalmologists by performing ophthalmic clinical functions. May administer eye exams, administer eye medications, and instruct the patient in care and use of corrective lenses. |
| 29-2061 | Licensed Practical and Licensed Vocational Nurses | Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required. |
| 29-2071 | Medical Records and Health Information Technicians | Compile, process, and maintain medical records of hospital and clinic patients in a manner consistent with medical, administrative, ethical, legal, and regulatory requirements of the health care system. Process, maintain, compile, and report patient information for health requirements and standards in a manner consistent with the healthcare industry's numerical coding system. Excludes "File Clerks" (43-4071). |
| 29-2081 | Opticians, Dispensing | Design, measure, fit, and adapt lenses and frames for client according to written optical prescription or specification. Assist client with inserting, removing, and caring for contact lenses. Assist client with selecting frames. Measure customer for size of eyeglasses and coordinate frames with facial and eye measurements and optical prescription. Prepare work order for optical laboratory containing instructions for grinding and mounting lenses in frames. Verify exactness of finished lens spectacles. Adjust frame and lens position to fit client. May shape or reshape frames. Includes contact lens opticians. |
| 29-2091 | Orthotists and Prosthetists | Design, measure, fit, and adapt orthopedic braces, appliances or prostheses, such as limbs or facial parts for patients with disabling conditions. |
| 29-2092 | Hearing Aid Specialists | Select and fit hearing aids for customers. Administer and interpret tests of hearing. Assess hearing instrument efficacy. Take ear impressions and prepare, design, and modify ear molds. Excludes "Audiologists" (29-1181). |
| 29-2099 | Health Technologists and Technicians, All Other | All health technologists and technicians not listed separately. |
| 29-9011 | Occupational Health and Safety Specialists | Review, evaluate, and analyze work environments and design programs and procedures to control, eliminate, and prevent disease or injury caused by chemical, physical, and biological agents or ergonomic factors. May conduct inspections and enforce adherence to laws and regulations governing the health and safety of individuals. May be employed in the public or private sector. Includes environmental protection officers. |
| 29-9012 | Occupational Health and Safety Technicians | Collect data on work environments for analysis by occupational health and safety specialists. Implement and conduct evaluation of programs designed to limit chemical, physical, biological, and ergonomic risks to workers. |
| 29-9091 | Athletic Trainers | Evaluate and advise individuals to assist recovery from or avoid athletic-related injuries or illnesses, or maintain peak physical fitness. May provide first aid or emergency care. |
| 29-9092 | Genetic Counselors | Assess individual or family risk for a variety of inherited conditions, such as genetic disorders and birth defects. Provide information to other healthcare providers or to individuals and families concerned with the risk of inherited conditions. Advise individuals and families to support informed decisionmaking and coping methods for those at risk. May help conduct research related to genetic conditions or genetic counseling. |
| 29-9099 | Healthcare Practitioners and Technical Workers, All Other | All healthcare practitioners and technical workers not listed separately. |
| 31-1011 | Home Health Aides | Provide routine individualized healthcare such as changing bandages and dressing wounds, and applying topical medications to the elderly, convalescents, or persons with disabilities at the patient's home or in a care facility. Monitor or report changes in health status. May also provide personal care such as bathing, dressing, and grooming of patient. |
| 31-1013 | Psychiatric Aides | Assist mentally impaired or emotionally disturbed patients, working under direction of nursing and medical staff. May assist with daily living activities, lead patients in educational and recreational activities, or accompany patients to and from examinations and treatments. May restrain violent patients. Includes psychiatric orderlies. |
| 31-1014 | Nursing Assistants | Provide basic patient care under direction of nursing staff. Perform duties such as feed, bathe, dress, groom, or move patients, or change linens. May transfer or transport patients. Includes nursing care attendants, nursing aides, and nursing attendants. Excludes "Home Health Aides" (31-1011), "Orderlies" (31-1015), "Personal Care Aides" (39-9021), and "Psychiatric Aides" (31-1013). |
| 31-1015 | Orderlies | Transport patients to areas such as operating rooms or x-ray rooms using wheelchairs, stretchers, or moveable beds. May maintain stocks of supplies or clean and transport equipment. Psychiatric orderlies are included in "Psychiatric Aides" (31-1013). Excludes "Nursing Assistants" (31-1014). |

| 31-2011 | Occupational Therapy Assistants | Assist occupational therapists in providing occupational therapy treatments and procedures. May, in accordance with State laws, assist in development of treatment plans, carry out |
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| 31-2012 | Occupational Therapy Aides | routine functions, direct activity programs, and document the progress of treatments. Generally requires formal training. Under close supervision of an occupational therapist or occupational therapy assistant, perform only delegated, selected, or routine tasks in specific situations. These duties include preparing patient and treatment room. |
| 31-2021 | Physical Therapist Assistants | Assist physical therapists in providing physical therapy treatments and procedures. May, in accordance with State laws, assist in the development of treatment plans, carry out routine functions, document the progress of treatment, and modify specific treatments in accordance with patient status and within the scope of treatment plans established by a physical therapist. Generally requires formal training. |
| 31-2022 | Physical Therapist Aides | Under close supervision of a physical therapist or physical therapy assistant, perform only delegated, selected, or routine tasks in specific situations. These duties include preparing the patient and the treatment area. |
| 31-9011 | Massage Therapists | Perform therapeutic massages of soft tissues and joints. May assist in the assessment of range of motion and muscle strength, or propose client therapy plans. |
| 31-9091 | Dental Assistants | Assist dentist, set up equipment, prepare patient for treatment, and keep records. |
| 31-9092 | Medical Assistants | Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed by physician. Excludes "Physician Assistants" (29-1071). |
| 31-9093 | Medical Equipment Preparers | Prepare, sterilize, install, or clean laboratory or healthcare equipment. May perform routine laboratory tasks and operate or inspect equipment. |
| 31-9094 | Medical Transcriptionists | Transcribe medical reports recorded by physicians and other healthcare practitioners using various electronic devices, covering office visits, emergency room visits, diagnostic imaging studies, operations, chart reviews, and final summaries. Transcribe dictated reports and translate abbreviations into fully understandable form. Edit as necessary and return reports in either printed or electronic form for review and signature, or correction. |
| 31-9095 | Pharmacy Aides | Record drugs delivered to the pharmacy, store incoming merchandise, and inform the supervisor of stock needs. May operate cash register and accept prescriptions for filling. |
| 31-9096 | Veterinary Assistants and Laboratory Animal Caretakers | Feed, water, and examine pets and other nonfarm animals for signs of illness, disease, or injury in laboratories and animal hospitals and clinics. Clean and disinfect cages and work areas, and sterilize laboratory and surgical equipment. May provide routine post-operative care, administer medication orally or topically, or prepare samples for laboratory examination under the supervision of veterinary or laboratory animal technologists or technicians, veterinarians, or scientists. Excludes "Nonfarm Animal Caretakers" (39-2021). |
| 31-9097 | Phlebotomists | Draw blood for tests, transfusions, donations, or research. May explain the procedure to patients and assist in the recovery of patients with adverse reactions. |
| 31-9099 | Healthcare Support Workers, All Other | All healthcare support workers not listed separately |
| 33-1011 | First-Line Supervisors of Correctional Officers | Directly supervise and coordinate activities of correctional officers and jailers. |
| 33-1012 | First-Line Supervisors of Police and Detectives | Directly supervise and coordinate activities of members of police force. |
| 33-1021 | First-Line Supervisors of Fire Fighting and Prevention Workers | Directly supervise and coordinate activities of workers engaged in fire fighting and fire prevention and control. |
| 33-1099 | First-Line Supervisors of Protective Service Workers, All Other | All protective service supervisors not listed separately above. |
| 33-2011 | Firefighters | Control and extinguish fires or respond to emergency situations where life, property, or the environment is at risk. Duties may include fire prevention, emergency medical service, hazardous material response, search and rescue, and disaster assistance. |
| 33-2021 | Fire Inspectors and Investigators | Inspect buildings to detect fire hazards and enforce local ordinances and State laws, or investigate and gather facts to determine cause of fires and explosions. |
| 33-2022 | Forest Fire Inspectors and Prevention Specialists | Enforce fire regulations, inspect forest for fire hazards and recommend forest fire prevention or control measures. May report forest fires and weather conditions. |
| 33-3011 | Bailiffs | Maintain order in courts of law. |
| 33-3012 | Correctional Officers and Jailers | Guard inmates in penal or rehabilitative institutions in accordance with established regulations and procedures. May guard prisoners in transit between jail, courtroom, prison, or other point. Includes deputy sheriffs and police who spend the majority of their time guarding prisoners in correctional institutions. |
| 33-3021 | Detectives and Criminal Investigators | Conduct investigations related to suspected violations of Federal, State, or local laws to prevent or solve crimes. Excludes "Private Detectives and Investigators" (33-9021). |
| 33-3031 | Fish and Game Wardens | Patrol assigned area to prevent fish and game law violations. Investigate reports of damage to crops or property by wildlife. Compile biological data. |
| 33-3041 | Parking Enforcement Workers | Patrol assigned area, such as public parking lot or city streets to issue tickets to overtime parking violators and illegally parked vehicles. |
| 33-3051 | Police and Sheriff's Patrol Officers | Maintain order and protect life and property by enforcing local, tribal, State, or Federal laws and ordinances. Perform a combination of the following duties: patrol a specific area; direct traffic; issue traffic summonses; investigate accidents; apprehend and arrest suspects, or serve legal processes of courts. |
| 33-3052 | Transit and Railroad Police | Protect and police railroad and transit property, employees, or passengers. |

| 33-9011 | Animal Control Workers | Handle animals for the purpose of investigations of mistreatment, or control of abandoned, dangerous, or unattended animals. |
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| 33-9021 | Private Detectives and Investigators | Gather, analyze, compile and report information regarding individuals or organizations to clients, or detect occurrences of unlawful acts or infractions of rules in private establishment |
| 33-9031 | Gaming Surveillance Officers and | Act as oversight and security agent for management and customers. Observe casino or casino hotel operation for irregular activities such as cheating or theft by either employees or |
| | Gaming Investigators | patrons. May use one-way mirrors above the casino floor, cashier's cage, and from desk. Use of audio/video equipment is also common to observe operation of the business. Usually |
| | | required to provide verbal and written reports of all violations and suspicious behavior to supervisor. |
| 33-9032 | Security Guards | Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment. Excludes "Transportation Security Screeners" (33-9093). |
| 33-9091 | Crossing Guards | Guide or control vehicular or pedestrian traffic at such places as streets, schools, railroad crossings, or construction sites. |
| 33-9092 | Lifeguards, Ski Patrol, and Other | Monitor recreational areas, such as pools, beaches, or ski slopes to provide assistance and protection to participants. |
| | Recreational Protective Service | |
| 33-9093 | Transportation Security Screeners | Conduct screening of passengers, baggage, or cargo to ensure compliance with Transportation Security Administration (TSA) regulations. May operate basic security equipment such as x-ray machines and hand wands at screening checkpoints. |
| 33-9099 | Protective Service Workers, All Other | All protective service workers not listed separately. |
| 35-1011 | Chefs and Head Cooks | Direct and may participate in the preparation, seasoning, and cooking of salads, soups, fish, meats, vegetables, desserts, or other foods. May plan and price menu items, order supplies and keep records and accounts. |
| 35-1012 | First-Line Supervisors of Food Preparation and Serving Workers | Directly supervise and coordinate activities of workers engaged in preparing and serving food. |
| 35-2011 | Cooks, Fast Food | Prepare and cook food in a fast food restaurant with a limited menu. Duties of these cooks are limited to preparation of a few basic items and normally involve operating large-volume single-purpose cooking equipment. |
| 35-2012 | Cooks, Institution and Cafeteria | Prepare and cook large quantities of food for institutions, such as schools, hospitals, or cafeterias. |
| 35-2013 | Cooks, Private Household | Prepare meals in private homes. Includes personal chefs. |
| 35-2014 | Cooks, Restaurant | Prepare, season, and cook dishes such as soups, meats, vegetables, or desserts in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu. |
| 35-2015 | Cooks, Short Order | Prepare and cook to order a variety of foods that require only a short preparation time. May take orders from customers and serve patrons at counters or tables. Excludes "Fast Food Cooks" (35-2011). |
| 35-2019 | Cooks, All Other | All cooks not listed separately. |
| 35-2021 | Food Preparation Workers | Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea. |
| 35-3011 | Bartenders | Mix and serve drinks to patrons, directly or through waitstaff. |
| 35-3021 | Combined Food Preparation and Serving Workers, Including Fast Food | Perform duties which combine preparing and serving food and nonalcoholic beverages. |
| 35-3022 | Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | Serve food to diners at counter or from a steam table. Counter attendants who also wait tables are included in "Waiters and Waitresses" (35-3031). |
| 35-3031 | Waiters and Waitresses | Take orders and serve food and beverages to patrons at tables in dining establishment. Excludes "Counter Attendants, Cafeteria, Food Concession, and Coffee Shop" (35-3022). |
| 35-3041 | Food Servers, Nonrestaurant | Serve food to individuals outside of a restaurant environment, such as in hotel rooms, hospital rooms, residential care facilities, or cars. Excludes "Door-to-Door Sales Workers, News and Street Vendors, and Related Workers" (41-9091) and "Counter Attendants, Cafeteria, Food Concession, and Coffee Shop" (35-3022). |
| 35-9011 | Dining Room and Cafeteria | Facilitate food service. Clean tables, remove dirty dishes, replace soiled table linens; set tables; replenish supply of clean linens, silverware, glassware, and dishes; supply service bar |
| | Attendants and Bartender Helpers | with food; and serve items such as water, condiments, and coffee to patrons. |
| 35-9021 | Dishwashers | Clean dishes, kitchen, food preparation equipment, or utensils. |
| 35-9031 | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | Welcome patrons, seat them at tables or in lounge, and help ensure quality of facilities and service. |
| 35-9099 | Food Preparation and Serving | All food preparation and serving related workers not listed separately. |
| 37-1011 | Related Workers, All Other First-Line Supervisors of | Directly supervise and coordinate work activities of cleaning personnel in hotels, hospitals, offices, and other establishments. |
| | Housekeeping and Janitorial Workers | |

| 37-1012 | First-Line Supervisors of | Directly supervise and coordinate activities of workers engaged in landscaping or groundskeeping activities. Work may involve reviewing contracts to ascertain service, machine, and |
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| 37-1012 | Landscaping, Lawn Service, and | workforce requirements; answering inquiries from potential customers regarding methods, material, and price ranges; and preparing estimates according to labor, material, and |
| | Groundskeeping Workers | machine costs. |
| 37-2011 | Janitors and Cleaners, Except | Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may |
| 3, 2011 | Maids and Housekeeping Cleaners | include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk. |
| 37-2012 | Maids and Housekeeping Cleaners | Perform any combination of light cleaning duties to maintain private households or commercial establishments, such as hotels and hospitals, in a clean and orderly manner. Duties may include making beds, replenishing linens, cleaning rooms and halls, and vacuuming. |
| 37-2019 | Building Cleaning Workers, All Other | All building cleaning workers not listed separately. |
| 37-2021 | Pest Control Workers | Apply or release chemical solutions or toxic gases and set traps to kill or remove pests and vermin that infest buildings and surrounding areas. |
| 37-3011 | Landscaping and Groundskeeping Workers | Landscape or maintain grounds of property using hand or power tools or equipment. Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, raking, sprinkler installation, and installation of mortarless segmental concrete masonry wall units. Excludes "Farmworkers and Laborers, Crop, Nursery, and Greenhouse" (45-2092). |
| 37-3012 | Pesticide Handlers, Sprayers, and Applicators, Vegetation | Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application on trees, shrubs, lawns, or botanical crops. Usually requires specific training and State or Federal certification. Excludes "Commercial Pilots" (53-2012) who dust or spray crops from aircraft. |
| 37-3013 | Tree Trimmers and Pruners | Using sophisticated climbing and rigging techniques, cut away dead or excess branches from trees or shrubs to maintain right-of-way for roads, sidewalks, or utilities, or to improve appearance, health, and value of tree. Prune or treat trees or shrubs using handsaws, hand pruners, clippers, and power pruners. Works off the ground in the tree canopy and may use truck-mounted lifts. Excludes workers who primarily perform duties of "Pesticide Handlers, Sprayers, and Applicators, Vegetation" (37-3012) and "Landscaping and Groundskeeping Workers" (37-3011). |
| 37-3019 | Grounds Maintenance Workers, All Other | All grounds maintenance workers not listed separately. |
| 39-1011 | Gaming Supervisors | Supervise and coordinate activities of workers in assigned gaming areas. Circulate among tables and observe operations. Ensure that stations and games are covered for each shift. May explain and interpret operating rules of house to patrons. May plan and organize activities and services for guests in hotels/casinos. May address service complaints. Excludes "Slot Supervisors" (39-1012). |
| 39-1012 | Slot Supervisors | Supervise and coordinate activities of slot department workers to provide service to patrons. Handle and settle complaints of players. Verify and pay off jackpots. Reset slot machines after payoffs. Make repairs or adjustments to slot machines or recommend removal of slot machines for repair. Report hazards and enforce safety rules. |
| 39-1021 | First-Line Supervisors of Personal Service Workers | Directly supervise and coordinate activities of personal service workers, such as flight attendants, hairdressers, or caddies. |
| 39-2011 | Animal Trainers | Train animals for riding, harness, security, performance, or obedience, or assisting persons with disabilities. Accustom animals to human voice and contact; and condition animals to respond to commands. Train animals according to prescribed standards for show or competition. May train animals to carry pack loads or work as part of pack team. |
| 39-2021 | Nonfarm Animal Caretakers | Feed, water, groom, bathe, exercise, or otherwise care for pets and other nonfarm animals, such as dogs, cats, ornamental fish or birds, zoo animals, and mice. Work in settings such as kennels, animal shelters, zoos, circuses, and aquariums. May keep records of feedings, treatments, and animals received or discharged. May clean, disinfect, and repair cages, pens, or fish tanks. Excludes "Veterinary Assistants and Laboratory Animal Caretakers" (31-9096). |
| 39-3011 | Gaming Dealers | Operate table games. Stand or sit behind table and operate games of chance by dispensing the appropriate number of cards or blocks to players, or operating other gaming equipment. Distribute winnings or collect players' money or chips. May compare the house's hand against players' hands. |
| 39-3012 | Gaming and Sports Book Writers and Runners | Post information enabling patrons to wager on various races and sporting events. Assist in the operation of games such as keno and bingo. May operate random number generating equipment and announce the numbers for patrons. Receive, verify, and record patrons' wagers. Scan and process winning tickets presented by patrons and payout winnings for those wagers. |
| 39-3019 | Gaming Service Workers, All Other | All gaming service workers not listed separately. |
| 39-3021 | Motion Picture Projectionists | Set up and operate motion picture projection and related sound reproduction equipment. |
| 39-3031 | Ushers, Lobby Attendants, and | Assist patrons at entertainment events by performing duties, such as collecting admission tickets and passes from patrons, assisting in finding seats, searching for lost articles, and |
| 39-3091 | Ticket Takers | locating such facilities as rest rooms and telephones. Perform a variety of attending duties at amusement or recreation facility. May schedule use of recreation facilities, maintain and provide equipment to participants of sporting events |
| 37-3071 | Amusement and Recreation Attendants | or recreational pursuits, or operate amusement concessions and rides. |
| 39-3092 | Costume Attendants | Select, fit, and take care of costumes for cast members, and aid entertainers. May assist with multiple costume changes during performances. |
| 39-3093 | Locker Room, Coatroom, and Dressing Room Attendants | Provide personal items to patrons or customers in locker rooms, dressing rooms, or coatrooms. |
| 39-3099 | Entertainment Attendants and Related Workers, All Other | All entertainment attendants and related workers not listed separately. |
| 39-4011 | Embalmers | Prepare bodies for interment in conformity with legal requirements. |
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| 39-4021 | Funeral Attendants | Perform a variety of tasks during funeral, such as placing casket in parlor or chapel prior to service; arranging floral offerings or lights around casket; directing or escorting mourners; closing casket; and issuing and storing funeral equipment. |
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| 39-4031 | Morticians, Undertakers, and Funeral Directors | Perform various tasks to arrange and direct funeral services, such as coordinating transportation of body to mortuary, interviewing family or other authorized person to arrange details, selecting pallbearers, aiding with the selection of officials for religious rites, and providing transportation for mourners. Excludes "Funeral Service Managers" (11-9061). |
| 39-5011 | Barbers | Provide barbering services, such as cutting, trimming, shampooing, and styling hair, trimming beards, or giving shaves. |
| 39-5012 | Hairdressers, Hairstylists, and Cosmetologists | Provide beauty services, such as shampooing, cutting, coloring, and styling hair, and massaging and treating scalp. May apply makeup, dress wigs, perform hair removal, and provide nail and skin care services. Excludes "Makeup Artists, Theatrical and Performance (39-5091), "Manicurists and Pedicurists" (39-5092), and "Skincare Specialists" (39-5094). |
| 39-5091 | Makeup Artists, Theatrical and Performance | Apply makeup to performers to reflect period, setting, and situation of their role. |
| 39-5092 | Manicurists and Pedicurists | Clean and shape customers' fingernails and toenails. May polish or decorate nails. |
| 39-5093 | Shampooers | Shampoo and rinse customers' hair. |
| 39-5094 | Skincare Specialists | Provide skincare treatments to face and body to enhance an individual's appearance. Includes electrologists and laser hair removal specialists. |
| 39-6011 | Baggage Porters and Bellhops | Handle baggage for travelers at transportation terminals or for guests at hotels or similar establishments. |
| 39-6012 | Concierges | Assist patrons at hotel, apartment, or office building with personal services. May take messages, arrange or give advice on transportation, business services or entertainment, or monitor guest requests for housekeeping and maintenance. |
| 39-7011 | Tour Guides and Escorts | Escort individuals or groups on sightseeing tours or through places of interest, such as industrial establishments, public buildings, and art galleries. |
| 39-7012 | Travel Guides | Plan, organize, and conduct long distance travel, tours, and expeditions for individuals and groups. |
| 39-9011 | Childcare Workers | Attend to children at schools, businesses, private households, and childcare institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play. Excludes "Preschool Teachers, Except Special Education" (25-2011) and "Teacher Assistants" (25-9041). |
| 39-9021 | Personal Care Aides | Assist the elderly, convalescents, or persons with disabilities with daily living activities at the person's home or in a care facility. Duties performed at a place of residence may include keeping house (making beds, doing laundry, washing dishes) and preparing meals. May provide assistance at non-residential care facilities. May advise families, the elderly, convalescents, and persons with disabilities regarding such things as nutrition, cleanliness, and household activities. |
| 39-9031 | Fitness Trainers and Aerobics Instructors | Instruct or coach groups or individuals in exercise activities. Demonstrate techniques and form, observe participants, and explain to them corrective measures necessary to improve their skills. Excludes teachers classified in 25-0000 Education, Training, and Library Occupations. Excludes "Coaches and Scouts" (27-2022) and "Athletic Trainers" (29-9091). |
| 39-9032 | Recreation Workers | Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities, such as arts and crafts, sports, games, music, dramatics, social recreation, camping, and hobbies, taking into account the needs and interests of individual members. |
| 39-9041 | Residential Advisors | Coordinate activities in resident facilities in secondary and college dormitories, group homes, or similar establishments. Order supplies and determine need for maintenance, repairs, and furnishings. May maintain household records and assign rooms. May assist residents with problem solving or refer them to counseling resources. |
| 39-9099 | Personal Care and Service Workers, All Other | All personal care and service workers not listed separately. |
| 41-1011 | First-Line Supervisors of Retail Sales Workers | Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties. |
| 41-1012 | First-Line Supervisors of Non- Retail Sales Workers | supervisory duties. |
| 41-2011 | Cashiers | Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks. Excludes "Gaming Cage Persons and Booth Cashiers" (41-2012). |
| 41-2012 | Gaming Change Persons and Booth Cashiers | Exchange coins, tokens and chips for patrons' money. May issue payoffs and obtain customer's signature on receipt. May operate a booth in the slot machine area and furnish change persons with money bank at the start of the shift, or count and audit money in drawers. Excludes "Cashiers" (41-2011). |
| 41-2021 | Counter and Rental Clerks | Receive orders, generally in person, for repairs, rentals, and services. May describe available options, compute cost, and accept payment. Excludes "Counter Attendants, Cafeteria, Food Concession, and Coffee Shop" (35-3022), "Hotel, Motel, and Resort Desk Clerks" (43-4081), "Order Clerks" (43-4151), and "Reservation and Transportation Ticket Agents and Travel Clerks" (43-4181). |
| 41-2022 | Parts Salespersons | Sell spare and replacement parts and equipment in repair shop or parts store. |
| 41-2031 | Retail Salespersons | Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers. Excludes "Cashiers" (41-2011). |
| 41-3011 | Advertising Sales Agents | Sell or solicit advertising space, time, or media in publications, signage, TV, radio, or Internet establishments or public spaces. |
| 41-3021 | Insurance Sales Agents | Sell life, property, casualty, health, automotive, or other types of insurance. May refer clients to independent brokers, work as an independent broker, or be employed by an insurance company. |
| 41-3031 | Securities, Commodities, and Financial Services Sales Agents | Buy and sell securities or commodities in investment and trading firms, or provide financial services to businesses and individuals. May advise customers about stocks, bonds, mutual funds, commodities, and market conditions. |

| 41-3041 | Travel Agents | Plan and sell transportation and accommodations for travel agency customers. Determine destination, modes of transportation, travel dates, costs, and accommodations required. May |
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| | | also describe, plan, and arrange itineraries and sell tour packages. May assist in resolving clients' travel problems. |
| 41-3099 | Sales Representatives, Services, All Other | All services sales representatives not listed separately. |
| 41-4011 | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics, normally obtained from at least 2 years of post-secondary education. Excludes "Sales Engineers" (41-9031). |
| 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold. |
| 41-9011 | Demonstrators and Product Promoters | Demonstrate merchandise and answer questions for the purpose of creating public interest in buying the product. May sell demonstrated merchandise. |
| 41-9012 | Models | Model garments or other apparel and accessories for prospective buyers at fashion shows, private showings, or retail establishments. May pose for photos to be used in magazines or advertisements. May pose as subject for paintings, sculptures, and other types of artistic expression. |
| 41-9021 | Real Estate Brokers | Operate real estate office, or work for commercial real estate firm, overseeing real estate transactions. Other duties usually include selling real estate or renting properties and arranging loans. |
| 41-9022 | Real Estate Sales Agents | Rent, buy, or sell property for clients. Perform duties, such as study property listings, interview prospective clients, accompany clients to property site, discuss conditions of sale, and draw up real estate contracts. Includes agents who represent buyer. |
| 41-9031 | Sales Engineers | Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering. Excludes "Engineers" (17-2011 through 17-2199) whose primary function is not marketing or sales. |
| 41-9041 | Telemarketers | Solicit donations or orders for goods or services over the telephone. |
| 41-9091 | Door-to-Door Sales Workers, News and Street Vendors, and Related Workers | Sell goods or services door-to-door or on the street. |
| 41-9099 | Sales and Related Workers, All Other | All sales and related workers not listed separately. |
| 43-1011 | First-Line Supervisors of Office and Administrative Support Workers | Directly supervise and coordinate the activities of clerical and administrative support workers. |
| 43-2011 | Switchboard Operators, Including Answering Service | Operate telephone business systems equipment or switchboards to relay incoming, outgoing, and interoffice calls. May supply information to callers and record messages. |
| 43-2021 | Telephone Operators | Provide information by accessing alphabetical, geographical, or other directories. Assist customers with special billing requests, such as charges to a third party and credits or refunds for incorrectly dialed numbers or bad connections. May handle emergency calls and assist children or people with physical disabilities to make telephone calls. |
| 43-2099 | Communications Equipment Operators, All Other | All communications equipment operators not listed separately. |
| 43-3011 | Bill and Account Collectors | Locate and notify customers of delinquent accounts by mail, telephone, or personal visit to solicit payment. Duties include receiving payment and posting amount to customer's account; preparing statements to credit department if customer fails to respond; initiating repossession proceedings or service disconnection; and keeping records of collection and status of accounts. |
| 43-3021 | Billing and Posting Clerks | Compile, compute, and record billing, accounting, statistical, and other numerical data for billing purposes. Prepare billing invoices for services rendered or for delivery or shipment of goods. |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the accuracy of figures, calculations, and postings pertaining to business transactions recorded by other workers. Excludes "Payroll and Timekeeping Clerks" (43-3051). |
| 43-3041 | Gaming Cage Workers | In a gaming establishment, conduct financial transactions for patrons. May reconcile daily summaries of transactions to balance books. Accept patron's credit application and verify credit references to provide check-cashing authorization or to establish house credit accounts. May sell gambling chips, tokens, or tickets to patrons, or to other workers for resale to patrons. May convert gaming chips, tokens, or tickets to currency upon patron's request. May use a cash register or computer to record transaction. |
| 43-3051 | Payroll and Timekeeping Clerks | Compile and record employee time and payroll data. May compute employees' time worked, production, and commission. May compute and post wages and deductions, or prepare paychecks. Excludes "Bookkeeping, Accounting, and Auditing Clerks" (43-3031). |
| 43-3061 | Procurement Clerks | Compile information and records to draw up purchase orders for procurement of materials and services. |
| 43-3071 | Tellers | Receive and pay out money. Keep records of money and negotiable instruments involved in a financial institution's various transactions. |
| 43-3099 | Financial Clerks, All Other | All financial clerks not listed separately. |
| 43-4011 | Brokerage Clerks | Perform duties related to the purchase, sale or holding of securities. Duties include writing orders for stock purchases or sales, computing transfer taxes, verifying stock transactions, accepting and delivering securities, tracking stock price fluctuations, computing equity, distributing dividends, and keeping records of daily transactions and holdings. |

| 43-4021 | Correspondence Clerks | Compose letters or electronic correspondence in reply to requests for merchandise, damage claims, credit and other information, delinquent accounts, incorrect billings, or |
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| | | unsatisfactory services. Duties may include gathering data to formulate reply and preparing correspondence. |
| 43-4031 | Court, Municipal, and License Clerks | Perform clerical duties for courts of law, municipalities, or governmental licensing agencies and bureaus. May prepare docket of cases to be called; secure information for judges and court; prepare draft agendas or bylaws for town or city council; answer official correspondence; keep fiscal records and accounts; issue licenses or permits; and record data, administer tests, or collect fees. Clerks of Court are classified in "Managers, All Other" (11-9199). |
| 43-4041 | Credit Authorizers, Checkers, and Clerks | Authorize credit charges against customers' accounts. Investigate history and credit standing of individuals or business establishments applying for credit. May interview applicants to obtain personal and financial data; determine credit worthiness; process applications; and notify customers of acceptance or rejection of credit. |
| 43-4051 | Customer Service Representatives | Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints. Excludes individuals whose duties are primarily installation, sales, or repair. |
| 43-4061 | Eligibility Interviewers, Government Programs | Determine eligibility of persons applying to receive assistance from government programs and agency resources, such as welfare, unemployment benefits, social security, and public housing. |
| 43-4071 | File Clerks | File correspondence, cards, invoices, receipts, and other records in alphabetical or numerical order or according to the filing system used. Locate and remove material from file when requested. |
| 43-4081 | Hotel, Motel, and Resort Desk Clerks | Accommodate hotel, motel, and resort patrons by registering and assigning rooms to guests, issuing room keys or cards, transmitting and receiving messages, keeping records of occupied rooms and guests' accounts, making and confirming reservations, and presenting statements to and collecting payments from departing guests. |
| 43-4111 | Interviewers, Except Eligibility and Loan | Interview persons by telephone, mail, in person, or by other means for the purpose of completing forms, applications, or questionnaires. Ask specific questions, record answers, and assist persons with completing form. May sort, classify, and file forms. |
| 43-4121 | Library Assistants, Clerical | Compile records, sort, shelve, issue, and receive library materials such as books, electronic media, pictures, cards, slides and microfilm. Locate library materials for loan and replace material in shelving area, stacks, or files according to identification number and title. Register patrons to permit them to borrow books, periodicals, and other library materials. Excludes "Library Technicians" (25-4031). |
| 43-4131 | Loan Interviewers and Clerks | Interview loan applicants to elicit information; investigate applicants' backgrounds and verify references; prepare loan request papers; and forward findings, reports, and documents to appraisal department. Review loan papers to ensure completeness, and complete transactions between loan establishment, borrowers, and sellers upon approval of loan. |
| 43-4141 | New Accounts Clerks | Interview persons desiring to open accounts in financial institutions. Explain account services available to prospective customers and assist them in preparing applications. |
| 43-4151 | Order Clerks | Receive and process incoming orders for materials, merchandise, classified ads, or services such as repairs, installations, or rental of facilities. Generally receives orders via mail, phone, fax, or other electronic means. Duties include informing customers of receipt, prices, shipping dates, and delays; preparing contracts; and handling complaints. Excludes "Dispatchers, Except Police, Fire, and Ambulance" (43-5032) who both dispatch and take orders for services. |
| 43-4161 | Human Resources Assistants, Except Payroll and Timekeeping | |
| 43-4171 | Receptionists and Information Clerks | Answer inquiries and provide information to the general public, customers, visitors, and other interested parties regarding activities conducted at establishment and location of departments, offices, and employees within the organization. Excludes "Switchboard Operators, Including Answering Service" (43-2011). |
| 43-4181 | Reservation and Transportation Ticket Agents and Travel Clerks | Make and confirm reservations for transportation or lodging, or sell transportation tickets. May check baggage and direct passengers to designated concourse, pier, or track; deliver tickets, contact individuals and groups to inform them of package tours; or provide tourists with travel or transportation information. Excludes "Travel Agents" (41-3041), "Hotel, Motel, and Resort Desk Clerks" (43-4081), and "Cashiers" (41-2011) who sell tickets for local transportation. |
| 43-4199 | Information and Record Clerks, All Other | All information and record clerks not listed separately. |
| 43-5011 | Cargo and Freight Agents | Expedite and route movement of incoming and outgoing cargo and freight shipments in airline, train, and trucking terminals, and shipping docks. Take orders from customers and arrange pickup of freight and cargo for delivery to loading platform. Prepare and examine bills of lading to determine shipping charges and tariffs. |
| 43-5021 | Couriers and Messengers | Pick up and deliver messages, documents, packages, and other items between offices or departments within an establishment or directly to other business concerns, traveling by foot, bicycle, motorcycle, automobile, or public conveyance. Excludes "Light Truck or Delivery Services Drivers" (53-3033). |
| 43-5031 | Police, Fire, and Ambulance Dispatchers | Operate radio, telephone, or computer equipment at emergency response centers. Receive reports from the public of crimes, disturbances, fires, and medical or police emergencies. Relay information to law enforcement and emergency response personnel. May maintain contact with caller until responders arrive. |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance | Schedule and dispatch workers, work crews, equipment, or service vehicles for conveyance of materials, freight, or passengers, or for normal installation, service, or emergency repairs rendered outside the place of business. Duties may include using radio, telephone, or computer to transmit assignments and compiling statistics and reports on work progress. |
| 43-5041 | Meter Readers, Utilities | Read meter and record consumption of electricity, gas, water, or steam. |
| 43-5051 | Postal Service Clerks | Perform any combination of tasks in a post office, such as receive letters and parcels; sell postage and revenue stamps, postal cards, and stamped envelopes; fill out and sell money orders; place mail in pigeon holes of mail rack or in bags; and examine mail for correct postage. |
| 43-5052 | Postal Service Mail Carriers | Sort mail for delivery. Deliver mail on established route by vehicle or on foot. |
| 43-5053 | Postal Service Mail Sorters, Processors, and Processing Machine Operators | Prepare incoming and outgoing mail for distribution. Examine, sort, and route mail. Load, operate, and occasionally adjust and repair mail processing, sorting, and canceling machinery. Keep records of shipments, pouches, and sacks; and other duties related to mail handling within the postal service. Excludes "Postal Service Clerks" (43-5051) and "Postal Service Mail Carriers" (43-5052). |

| 43-5061 | Production, Planning, and | Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule. Duties include reviewing and |
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| | Expediting Clerks | distributing production, work, and shipment schedules; conferring with department supervisors to determine progress of work and completion dates; and compiling reports on |
| | | progress of work, inventory levels, costs, and production problems. Excludes "Weighers, Measurers, Checkers, and Samplers, Recordkeeping" (43-5111). |
| 43-5071 | Shipping, Receiving, and Traffic | Verify and maintain records on incoming and outgoing shipments. Prepare items for shipment. Duties include assembling, addressing, stamping, and shipping merchandise or |
| | Clerks | material; receiving, unpacking, verifying and recording incoming merchandise or material; and arranging for the transportation of products. Excludes "Stock Clerks and Order Fillers" |
| | | (43-5081) and "Weighers, Measurers, Checkers, and Samplers, Recordkeeping" (43-5111). |
| 43-5081 | Stock Clerks and Order Fillers | Receive, store, and issue sales floor merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. |
| | | May mark prices on merchandise and set up sales displays. Excludes "Laborers and Freight, Stock, and Material Movers, Hand" (53-7062), and "Shipping, Receiving, and Traffic |
| | | Clerks" (43-5071). |
| 43-5111 | Weighers, Measurers, Checkers, and | Weigh, measure, and check materials, supplies, and equipment for the purpose of keeping relevant records. Duties are primarily clerical by nature. Includes workers who collect and |
| | Samplers, Recordkeeping | keep record of samples of products or materials. Excludes "Inspectors, Testers, Sorters, Samplers, and Weighers" (51-9061). |
| 43-6011 | Executive Secretaries and | Provide high-level administrative support by conducting research, preparing statistical reports, handling information requests, and performing clerical functions such as preparing |
| | Executive Administrative Assistants | correspondence, receiving visitors, arranging conference calls, and scheduling meetings. May also train and supervise lower-level clerical staff. Excludes "Secretaries" (43-6012) |
| | | through 43-6014). |
| 43-6012 | Legal Secretaries | Perform secretarial duties using legal terminology, procedures, and documents. Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas. |
| | | May also assist with legal research. |
| 43-6013 | Medical Secretaries | Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. Duties may include scheduling appointments, billing |
| | | patients, and compiling and recording medical charts, reports, and correspondence. |
| 43-6014 | Secretaries and Administrative | Perform routine clerical and administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing |
| | Assistants, Except Legal, Medical, | information to callers. Excludes legal, medical, and executive secretaries (43-6011 through 43-6013). |
| | and Executive | |
| 43-9011 | Computer Operators | Monitor and control electronic computer and peripheral electronic data processing equipment to process business, scientific, engineering, and other data according to operating |
| | | instructions. Monitor and respond to operating and error messages. May enter commands at a computer terminal and set controls on computer and peripheral devices. Excludes |
| | | "Computer Occupations" (15-1100) and "Data Entry Keyers" (43-9021). |
| 43-9021 | Data Entry Keyers | Operate data entry device, such as keyboard or photo composing perforator. Duties may include verifying data and preparing materials for printing. Excludes "Word Processors and |
| | | Typists" (43-9022). |
| 43-9022 | Word Processors and Typists | Use word processor, computer or typewriter to type letters, reports, forms, or other material from rough draft, corrected copy, or voice recording. May perform other clerical duties as |
| | | assigned. Excludes "Data Entry Keyers" (43-9021), "Secretaries and Administrative Assistants" (43-6011 through 43-6014), "Court Reporters" (23-2091), and "Medical |
| | | Transcriptionists" (31-9094). |
| 43-9031 | Desktop Publishers | Format typescript and graphic elements using computer software to produce publication-ready material. |
| 43-9041 | Insurance Claims and Policy | Process new insurance policies, modifications to existing policies, and claims forms. Obtain information from policyholders to verify the accuracy and completeness of information on |
| | Processing Clerks | claims forms, applications and related documents, and company records. Update existing policies and company records to reflect changes requested by policyholders and insurance |
| | | company representatives. Excludes "Claims Adjusters, Examiners, and Investigators" (13-1031). |
| 43-9051 | Mail Clerks and Mail Machine | Prepare incoming and outgoing mail for distribution. Use hand or mail handling machines to time stamp, open, read, sort, and route incoming mail; and address, seal, stamp, fold, |
| | Operators, Except Postal Service | stuff, and affix postage to outgoing mail or packages. Duties may also include keeping necessary records and completed forms. |
| 43-9061 | Office Clerks, General | Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring knowledge of office systems and procedures. Clerical duties may be assigned |
| | | in accordance with the office procedures of individual establishments and may include a combination of answering telephones, bookkeeping, typing or word processing, stenography, |
| | | office machine operation, and filing. |
| 43-9071 | Office Machine Operators, Except | Operate one or more of a variety of office machines, such as photocopying, photographic, and duplicating machines, or other office machines. Excludes "Computer Operators" (43- |
| 12 0001 | Computer | 9011), "Mail Clerks and Mail Machine Operators, Except Postal Service" (43-9051) and "Billing and Posting Clerks" (43-3021). |
| 43-9081 | Proofreaders and Copy Markers | Read transcript or proof type setup to detect and mark for correction any grammatical, typographical, or compositional errors. Excludes workers whose primary duty is editing copy. |
| 42.0111 | Control 14 to 1 | Includes proofreaders of Braille. |
| 43-9111 | Statistical Assistants | Compile and compute data according to statistical formulas for use in statistical studies. May perform actuarial computations and compile charts and graphs for use by actuaries. |
| 42.0100 | Office and Administration from | Includes actuarial clerks. |
| 43-9199 | Office and Administrative Support | All office and administrative support workers not listed separately. |
| 45-1011 | Workers, All Other First-Line Supervisors of Farming, | Directly supervise and coordinate the activities of agricultural, forestry, aquacultural, and related workers. Excludes |
| 73-1011 | Fishing, and Forestry Workers | "First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers" (37-1012). |
| 45-2011 | Agricultural Inspectors | Inspect agricultural commodities, processing equipment, and facilities, and fish and logging operations, to ensure compliance with regulations and laws governing health, quality, and |
| 73-2011 | Agricultural hispectors | safety. |
| 45-2021 | Animal Breeders | Select and breed animals according to their genealogy, characteristics, and offspring. May require knowledge of artificial insemination techniques and equipment use. May involve |
| 1.5 2021 | | keeping records on heats, birth intervals, or pedigree. Excludes "Nonfarm Animal Caretakers" (39-2021) who may occasionally breed animals as part of their other caretaking duties. |
| | | Excludes "Animal Scientists" (19-1011) whose primary function is research. |
| L | 1 | 1. 1011) minor primary function to resource. |

| 45-2041 | Graders and Sorters, Agricultural Products | Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition. Excludes "Agricultural Inspectors" (45-2011). |
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| 45-2091 | Agricultural Equipment Operators | Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops. May perform tasks, such as crop baling or hay bucking. May operate stationary equipment to perform post-harvest tasks, such as husking, shelling, threshing, and ginning. |
| 45-2092 | Farmworkers and Laborers, Crop, Nursery, and Greenhouse | Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, and field crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities. Excludes "Graders and Sorters, Agricultural Products" (45-2041) and "Forest, Conservation, and Logging Workers" (45-4011 through 45-4029). |
| 45-2093 | Farmworkers, Farm, Ranch, and Aquacultural Animals | Attend to live farm, ranch, or aquacultural animals that may include cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Attend to animals produced for animal products, such as meat, fur, skins, feathers, eggs, milk, and honey. Duties may include feeding, watering, herding, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May maintain records on animals; examine animals to detect diseases and injuries; assist in birth deliveries; and administer medications, vaccinations, or insecticides as appropriate. May clean and maintain animal housing areas. Includes workers who shear wool from sheep, and collect eggs in hatcheries. |
| 45-2099 | Agricultural Workers, All Other | All agricultural workers not listed separately. |
| 45-3011 | Fishers and Related Fishing Workers | Use nets, fishing rods, traps, or other equipment to catch and gather fish or other aquatic animals from rivers, lakes, or oceans, for human consumption or other uses. May haul game onto ship. Aquacultural laborers who work on fish farms are included in "Farmworkers, Farm, Ranch, and Aquacultural Animals" (45-2093). |
| 45-3021 | Hunters and Trappers | Hunt and trap wild animals for human consumption, fur, feed, bait, or other purposes. |
| 45-4011 | Forest and Conservation Workers | Under supervision, perform manual labor necessary to develop, maintain, or protect areas such as forests, forested areas, woodlands, wetlands, and rangelands through such activities as raising and transporting seedlings; combating insects, pests, and diseases harmful to plant life; and building structures to control water, erosion, and leaching of soil. Includes forester aides, seedling pullers, and tree planters. |
| 45-4021 | Fallers | Use axes or chainsaws to fell trees using knowledge of tree characteristics and cutting techniques to control direction of fall and minimize tree damage. |
| 45-4022 | Logging Equipment Operators | Drive logging tractor or wheeled vehicle equipped with one or more accessories, such as bulldozer blade, frontal shear, grapple, logging arch, cable winches, hoisting rack, or crane boom, to fell tree; to skid, load, unload, or stack logs; or to pull stumps or clear brush. Logging truck drivers are included in "Heavy and Tractor Trailer Truck Drivers" (53-3032). |
| 45-4023 | Log Graders and Scalers | Grade logs or estimate the marketable content or value of logs or pulpwood in sorting yards, millpond, log deck, or similar locations. Inspect logs for defects or measure logs to determine volume. Excludes "Buyers and Purchasing Agents, Farm Products" (13-1021). |
| 45-4029 | Logging Workers, All Other | All logging workers not listed separately. |
| 47-1011 | Supervisors of Construction and Extraction Workers | Directly supervise and coordinate activities of construction or extraction workers. |
| 47-2011 | Boilermakers | Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures or plate sections to assemble boiler frame tanks or vats, following blueprints. Work involves use of hand and power tools, plumb bobs, levels, wedges, dogs, or turnbuckles. Assist in testing assembled vessels. Direct cleaning of boilers and boiler furnaces. Inspect and repair boiler fittings, such as safety valves, regulators, automatic-control mechanisms, water columns, and auxiliary machines. |
| 47-2021 | Brickmasons and Blockmasons | Lay and bind building materials, such as brick, structural tile, concrete block, cinder block, glass block, and terra-cotta block, with mortar and other substances to construct or repair walls, partitions, arches, sewers, and other structures. Excludes "Stonemasons" (47-2022). Installers of mortarless segmental concrete masonry wall units are classified in "Landscaping and Groundskeeping Workers" (37-3011). |
| 47-2022 | Stonemasons | Build stone structures, such as piers, walls, and abutments. Lay walks, curbstones, or special types of masonry for vats, tanks, and floors. |
| 47-2031 | Carpenters | Construct, erect, install, or repair structures and fixtures made of wood, such as concrete forms; building frameworks, including partitions, joists, studding, and rafters; and wood stairways, window and door frames, and hardwood floors. May also install cabinets, siding, drywall and batt or roll insulation. Includes brattice builders who build doors or brattices (ventilation walls or partitions) in underground passageways |
| 47-2041 | Carpet Installers | Lay and install carpet from rolls or blocks on floors. Install padding and trim flooring materials. Excludes "Floor Layers, Except Carpet, Wood, and Hard Tiles" (47-2042). |
| 47-2042 | Floor Layers, Except Carpet, Wood, and Hard Tiles | Apply blocks, strips, or sheets of shock-absorbing, sound-deadening, or decorative coverings to floors. |
| 47-2043 | Floor Sanders and Finishers | Scrape and sand wooden floors to smooth surfaces using floor scraper and floor sanding machine, and apply coats of finish. |
| 47-2044 | Tile and Marble Setters | Apply hard tile, marble, and wood tile to walls, floors, ceilings, and roof decks. |
| 47-2051 | Cement Masons and Concrete Finishers | Smooth and finish surfaces of poured concrete, such as floors, walks, sidewalks, roads, or curbs using a variety of hand and power tools. Align forms for sidewalks, curbs, or gutters; patch voids; and use saws to cut expansion joints. Installers of mortarless segmental concrete masonry wall units are classified in "Landscaping and Groundskeeping Workers" (37-3011). |
| 47-2053 | Terrazzo Workers and Finishers | Apply a mixture of cement, sand, pigment, or marble chips to floors, stairways, and cabinet fixtures to fashion durable and decorative surfaces. |

| 47-2061 | Construction Laborers | Perform tasks involving physical labor at construction sites. May operate hand and power tools of all types: air hammers, earth tampers, cement mixers, small mechanical hoists, |
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| ., 2001 | Construction European | surveying and measuring equipment, and a variety of other equipment and instruments. May clean and prepare sites, dig trenches, set braces to support the sides of excavations, erect |
| | | scaffolding, and clean up rubble, debris and other waste materials. May assist other craft workers. Construction laborers who primarily assist a particular craft worker are classified |
| | | under "Helpers, Construction Trades" (47-3010). Excludes "Hazardous Materials Removal Workers" (47-4041). |
| 47-2071 | Paving, Surfacing, and Tamping | Operate equipment used for applying concrete, asphalt, or other materials to road beds, parking lots, or airport runways and taxiways, or equipment used for tamping gravel, dirt, or |
| | Equipment Operators | other materials. Includes concrete and asphalt paving machine operators, form tampers, tamping machine operators, and stone spreader operators. |
| 47-2072 | Pile-Driver Operators | Operate pile drivers mounted on skids, barges, crawler treads, or locomotive cranes to drive pilings for retaining walls, bulkheads, and foundations of structures, such as buildings, |
| | | bridges, and piers. |
| 47-2073 | Operating Engineers and Other | Operate one or several types of power construction equipment, such as motor graders, bulldozers, scrapers, compressors, pumps, derricks, shovels, tractors, or front-end loaders to |
| | Construction Equipment Operators | excavate, move, and grade earth, erect structures, or pour concrete or other hard surface pavement. May repair and maintain equipment in addition to other duties. Excludes "Crane |
| 47-2081 | Drywall and Ceiling Tile Installers | and Tower Operators" (53-7021) and "Extraction Workers" (47-5000). Apply plasterboard or other wallboard to ceilings or interior walls of buildings. Apply or mount acoustical tiles or blocks, strips, or sheets of shock-absorbing materials to ceilings and |
| 7/-2001 | Drywan and Cennig The instancis | walls of buildings to reduce or reflect sound. Materials may be of decorative quality. Includes lathers who fasten wooden, metal, or rockboard lath to walls, ceilings or partitions of |
| | | buildings to provide support base for plaster, fire-proofing, or acoustical material. Excludes "Carpet Installers" (47-2041), "Carpenters" (47-2031), and "Tile and Marble Setters" (47-2041), "Carpenters" (47-2041), "Carpen |
| | | 2044). |
| 47-2082 | Tapers | Seal joints between plasterboard or other wallboard to prepare wall surface for painting or papering. |
| 47-2111 | Electricians | Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes. May install or service street lights, intercom systems, or |
| | | electrical control systems. Excludes "Security and Fire Alarm Systems Installers" (49-2098). |
| 47-2121 | Glaziers | Install glass in windows, skylights, store fronts, and display cases, or on surfaces, such as building fronts, interior walls, ceilings, and tabletops. |
| 47-2131 | Insulation Workers, Floor, Ceiling, | Line and cover structures with insulating materials. May work with batt, roll, or blown insulation materials. |
| | and Wall | |
| 47-2132 | Insulation Workers, Mechanical | Apply insulating materials to pipes or ductwork, or other mechanical systems in order to help control and maintain temperature. |
| 47-2141 | Painters, Construction and | Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns. May remove old paint to prepare surface prior to painting. May mix |
| | Maintenance | colors or oils to obtain desired color or consistency. Excludes "Paperhangers" (47-2142). |
| 47-2142 | Paperhangers | Cover interior walls or ceilings of rooms with decorative wallpaper or fabric, or attach advertising posters on surfaces such as walls and billboards. May remove old materials or |
| | | prepare surfaces to be papered. |
| 47-2151 | Pipelayers | Lay pipe for storm or sanitation sewers, drains, and water mains. Perform any combination of the following tasks: grade trenches or culverts, position pipe, or seal joints. Excludes |
| | | "Welders, Cutters, Solderers, and Brazers" (51-4121). |
| 47-2152 | Plumbers, Pipefitters, and | Assemble, install, alter, and repair pipelines or pipe systems that carry water, steam, air, or other liquids or gases. May install heating and cooling equipment and mechanical control |
| 47-2161 | Steamfitters Plasterers and Stucco Masons | systems. Includes sprinklerfitters. Apply interior or exterior plaster, cement, stucco, or similar materials. May also set ornamental plaster. |
| | | |
| 47-2171 | Reinforcing Iron and Rebar | Position and secure steel bars or mesh in concrete forms in order to reinforce concrete. Use a variety of fasteners, rod- bending machines, blowtorches, and hand tools. Includes rod |
| 47.0101 | Workers | busters. |
| 47-2181 | Roofers | Cover roofs of structures with shingles, slate, asphalt, aluminum, wood, or related materials. May spray roofs, sidings, and walls with material to bind, seal, insulate, or soundproof |
| 47-2211 | Sheet Metal Workers | sections of structures. Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, drainpipes, and furnace casings. Work may involve any of the following: |
| 47-2211 | Sheet Metal Workers | setting up and operating fabricating machines to cut, bend, and straighten sheet metal; shaping metal over anvils, blocks, or forms using hammer; operating soldering and welding |
| | | equipment to join sheet metal parts; or inspecting, assembling, and smoothing seams and joints of burred surfaces. Includes sheet metal duct installers who install prefabricated sheet |
| | | metal ducts used for heating, air conditioning, or other purposes. |
| 47-2221 | Structural Iron and Steel Workers | Raise, place, and unite iron or steel girders, columns, and other structural members to form completed structures or structural frameworks. May erect metal storage tanks and assemble |
| | | prefabricated metal buildings. Excludes "Reinforcing Iron and Rebar Workers" (47-2171). |
| 47-2231 | Solar Photovoltaic Installers | Assemble, install, or maintain solar photovoltaic (PV) systems on roofs or other structures in compliance with site assessment and schematics. May include measuring, cutting, |
| | | assembling, and bolting structural framing and solar modules. May perform minor electrical work such as current checks. Excludes solar thermal installers who are included in |
| | | "Plumbers, Pipefitters, and Steamfitters" (47-2152). Excludes solar PV electricians who are included in "Electricians" (47-2111). |
| 47-3011 | HelpersBrickmasons, | Help brickmasons, blockmasons, stonemasons, or tile and marble setters by performing duties requiring less skill. Duties include using, supplying or holding materials or tools, and |
| | Blockmasons, Stonemasons, and | cleaning work area and equipment. Construction laborers who do not primarily assist brickmasons, blockmasons, and stonemasons or tile and marble setters are classified under |
| | Tile and Marble Setters | "Construction Laborers" (47-2061). Apprentice workers are classified with the appropriate skilled construction trade occupation (47-2011 through 47-2231). |
| 47-3012 | HelpersCarpenters | Help carpenters by performing duties requiring less skill. Duties include using, supplying or holding materials or tools, and cleaning work area and equipment. Construction laborers |
| | | who do not primarily assist carpenters are classified under "Construction Laborers" (47-2061). Apprentice workers are classified with the appropriate skilled construction trade |
| | | occupation (47-2011 through 47-2231). |
| 47-3013 | HelpersElectricians | Help electricians by performing duties requiring less skill. Duties include using, supplying or holding materials or tools, and cleaning work area and equipment. Construction laborers |
| | | who do not primarily assist electricians are classified under "Construction Laborers" (47-2061). Apprentice workers are classified with the appropriate skilled construction trade |
| | | occupation (47-2011 through 47-2231). |

| 47-3014 | HelpersPainters, Paperhangers, | Help painters, paperhangers, plasterers, or stucco masons by performing duties requiring less skill. Duties include using, supplying or holding materials or tools, and cleaning work |
|---------|-------------------------------------|--|
| 77-3014 | Plasterers, and Stucco Masons | area and equipment. Construction laborers who do not primarily assist painters, paperhangers, plasterers, or stucco masons are classified under "Construction Laborers" (47-2061). |
| | l lasterers, and stucco masons | Apprentice workers are classified with the appropriate skilled construction trade occupation (47-2011). |
| | | * |
| 47-3015 | HelpersPipelayers, Plumbers, | Help plumbers, pipefitters, steamfitters, or pipelayers by performing duties requiring less skill. Duties include using, supplying or holding materials or tools, and cleaning work area |
| | Pipefitters, and Steamfitters | and equipment. Construction laborers who do not primarily assist plumbers, pipefitters, steamfitters, or pipelayers are classified under "Construction Laborers" (47-2061). Apprentice |
| | | workers are classified with the appropriate skilled construction trade occupation (47-2011 through 47-2231). |
| 47-3016 | HelpersRoofers | Help roofers by performing duties requiring less skill. Duties include using, supplying or holding materials or tools, and cleaning work area and equipment. Construction laborers who |
| | | do not primarily assist roofers are classified under "Construction Laborers" (47-2061). Apprentice workers are classified with the appropriate skilled construction trade occupation (47- |
| | | 2011 through 47-2231). |
| 47-3019 | Helpers, Construction Trades, All | All construction trades helpers not listed separately. |
| | Other | |
| 47-4011 | Construction and Building | Inspect structures using engineering skills to determine structural soundness and compliance with specifications, building codes, and other regulations. Inspections may be general in |
| 47 4021 | Inspectors | nature or may be limited to a specific area, such as electrical systems or plumbing. |
| 47-4021 | Elevator Installers and Repairers | Assemble, install, repair, or maintain electric or hydraulic freight or passenger elevators, escalators, or dumbwaiters. |
| 47-4031 | Fence Erectors | Erect and repair fences and fence gates, using hand and power tools. |
| 47-4041 | Hazardous Materials Removal | Identify, remove, pack, transport, or dispose of hazardous materials, including asbestos, lead-based paint, waste oil, fuel, transmission fluid, radioactive materials, or contaminated |
| | Workers | soil. Specialized training and certification in hazardous materials handling or a confined entry permit are generally required. May operate earth-moving equipment or trucks. |
| | | |
| 47-4051 | Highway Maintenance Workers | Maintain highways, municipal and rural roads, airport runways, and rights-of-way. Duties include patching broken or eroded pavement, repairing guard rails, highway markers, and |
| | | snow fences. May also mow or clear brush from along road or plow snow from roadway. Excludes "Tree Trimmers and Pruners" (37-3013). |
| 47-4061 | Rail-Track Laying and | Lay, repair, and maintain track for standard or narrow-gauge railroad equipment used in regular railroad service or in plant yards, quarries, sand and gravel pits, and mines. Includes |
| | Maintenance Equipment Operators | ballast cleaning machine operators and railroad bed tamping machine operators. |
| 47-4071 | Septic Tank Servicers and Sewer | Clean and repair septic tanks, sewer lines, or drains. May patch walls and partitions of tank, replace damaged drain tile, or repair breaks in underground piping. |
| | Pipe Cleaners | |
| 47-4091 | Segmental Pavers | Lay out, cut, and place segmental paving units. Includes installers of bedding and restraining materials for the paving units. |
| 47-4099 | Construction and Related Workers, | All construction and related workers not listed separately. |
| 7/-40// | All Other | All construction and related workers not asset separately. |
| 47-5011 | Derrick Operators, Oil and Gas | Rig derrick equipment and operate pumps to circulate mud through drill hole. |
| 47-5012 | Rotary Drill Operators, Oil and Gas | Set up or operate a variety of drills to remove underground oil and gas, or remove core samples for testing during oil and gas exploration. Excludes "Earth Drillers, Except Oil and |
| 47-3012 | itotary Billi Operators, on and Gas | Gas" (47-5021). |
| 47-5013 | Service Unit Operators, Oil, Gas, | Operate equipment to increase oil flow from producing wells or to remove stuck pipe, casing, tools, or other obstructions from drilling wells. May also perform similar services in |
| | and Mining | mining exploration operations. Includes fishing-tool technicians. |
| 47-5021 | Earth Drillers, Except Oil and Gas | Operate a variety of drills such as rotary, churn, and pneumatic to tap sub-surface water and salt deposits, to remove core samples during mineral exploration or soil testing, and to |
| | | facilitate the use of explosives in mining or construction. May use explosives. Includes horizontal and earth boring machine operators. |
| 47-5031 | Explosives Workers, Ordnance | Place and detonate explosives to demolish structures or to loosen, remove, or displace earth, rock, or other materials. May perform specialized handling, storage, and accounting |
| | Handling Experts, and Blasters | procedures. Includes seismograph shooters. Excludes "Earth Drillers, Except Oil and Gas" (47-5021) who may also work with explosives. |
| 47-5041 | Continuous Mining Machine | Operate self-propelled mining machines that rip coal, metal and nonmetal ores, rock, stone, or sand from the mine face and load it onto conveyors or into shuttle cars in a continuous |
| | Operators | operation. |
| 47-5042 | Mine Cutting and Channeling | Operate machinery such as longwall shears, plows, and cutting machines to cut or channel along the face or seams of coal mines, stone quarries, or other mining surfaces to facilitate |
| | Machine Operators | blasting, separating, or removing minerals or materials from mines or from the Earth's surface. Includes shale planers. |
| 47-5049 | Mining Machine Operators, All | All mining machine operators not listed separately. |
| | Other | |
| 47-5051 | Rock Splitters, Quarry | Separate blocks of rough dimension stone from quarry mass using jackhammer and wedges. |
| 47-5061 | Roof Bolters, Mining | Operate machinery to install roof support bolts in underground mine. |
| 47-5071 | Roustabouts, Oil and Gas | Assemble or repair oil field equipment using hand and power tools. Perform other tasks as needed. |
| 47-5081 | HelpersExtraction Workers | Help extraction craft workers, such as earth drillers, blasters and explosives workers, derrick operators, and mining machine operators, by performing duties requiring less skill. Duties |
| 77-5001 | Tropos-Landonon Workers | include supplying equipment or cleaning work area. Apprentice workers are classified with the appropriate skilled construction trade occupation (47-2011 through 47-2231). |
| 47-5099 | Extraction Workers, All Other | All extraction workers not listed separately. |
| | , | |

| 49-1011 | | Directly supervise and coordinate the activities of mechanics, installers, and repairers. Excludes team or work leaders. |
|---------|--|--|
| | First-Line Supervisors of Mechanics, Installers, and Repairers | Directly supervise and coordinate the activities of incentaines, instanters, and repairers. Excludes team of work leaders. |
| | Weenames, instances, and Repairers | |
| 49-2011 | Computer, Automated Teller, and | Repair, maintain, or install computers, word processing systems, automated teller machines, and electronic office machines, such as duplicating and fax machines. |
| ., 2011 | Office Machine Repairers | sopen, manner, or mean compared, note processing systems, and meaning, and another system as experienced and an amount of |
| 49-2021 | Radio, Cellular, and Tower | Repair, install or maintain mobile or stationary radio transmitting, broadcasting, and receiving equipment, and two-way radio communications systems used in cellular |
| ., | Equipment Installers and Repairers | telecommunications, mobile broadband, ship-to-shore, aircraft-to-ground communications, and radio equipment in service and emergency vehicles. May test and analyze network |
| | Equipment instances and repairers | coverage. |
| 49-2022 | Telecommunications Equipment | Install, set-up, rearrange, or remove switching, distribution, routing, and dialing equipment used in central offices or headends. Service or repair telephone, cable television, Internet, |
| 19 2022 | Installers and Repairers, Except Line | and other communications equipment on customers' property. May install communications equipment or communications wiring in buildings. Excludes "Telecommunications Line |
| | Installers | Installers and Repairers" (49-9052). |
| 49-2091 | Avionics Technicians | Install, inspect, test, adjust, or repair avionics equipment, such as radar, radio, navigation, and missile control systems in aircraft or space vehicles. |
| | Electric Motor, Power Tool, and | Repair, maintain, or install electric motors, wiring, or switches. |
| 49-2092 | | Repair, maintain, of mistain electric motors, wiring, of switches. |
| 49-2093 | Related Repairers Electrical and Electronics Installers | Install, adjust, or maintain mobile electronics communication equipment, including sound, sonar, security, navigation, and surveillance systems on trains, watercraft, or other mobile |
| 49-2093 | | |
| | and Repairers, Transportation | equipment. Excludes "Avionics Technicians" (49-2091) and "Electronic Equipment Installers and Repairers, Motor Vehicles" (49-2096). |
| 40.2004 | Equipment | Projected direct principal deleteric principal and principal deleteric principal delet |
| 49-2094 | Electrical and Electronics Repairers, | Repair, test, adjust, or install electronic equipment, such as industrial controls, transmitters, and antennas. Excludes "Avionics Technicians" (49-2091), "Electronic Equipment |
| | Commercial and Industrial | Installers and Repairers, Motor Vehicles" (49-2096), and "Electrical and Electronics Installers and Repairers, Transportation Equipment" (49-2093). |
| 40.2005 | Equipment | |
| 49-2095 | Electrical and Electronics Repairers, | Inspect, test, repair, or maintain electrical equipment in generating stations, substations, and in-service relays. |
| | Powerhouse, Substation, and Relay | |
| 49-2096 | Electronic Equipment Installers and | Install, diagnose, or repair communications, sound, security, or navigation equipment in motor vehicles. |
| 47-2070 | Repairers, Motor Vehicles | instant, ungnose, of repair communications, sound, security, of navigation equipment in motor venicles. |
| | * | |
| 49-2097 | Electronic Home Entertainment | Repair, adjust, or install audio or television receivers, stereo systems, camcorders, video systems, or other electronic home entertainment equipment. |
| | Equipment Installers and Repairers | |
| 49-2098 | Security and Fire Alarm Systems | Install, program, maintain, and repair security and fire alarm wiring and equipment. Ensure that work is in accordance with relevant codes. Excludes "Electricians" (47-2111) who do |
| | Installers | a broad range of electrical wiring. |
| 49-3011 | Aircraft Mechanics and Service | Diagnose, adjust, repair, or overhaul aircraft engines and assemblies, such as hydraulic and pneumatic systems. Includes helicopter and aircraft engine specialists. Excludes "Avionics |
| | Technicians | Technician" (49-2091). |
| 49-3021 | Automotive Body and Related | Repair and refinish automotive vehicle bodies and straighten vehicle frames. Excludes "Painters, Transportation |
| | Repairers | Equipment" (51-9122) and "Automotive Glass Installers and Repairers" (49-3022). |
| 49-3022 | Automotive Glass Installers and | Replace or repair broken windshields and window glass in motor vehicles. |
| | Repairers | |
| 49-3023 | Automotive Service Technicians and | Diagnose, adjust, repair, or overhaul automotive vehicles. Excludes "Automotive Body and Related Repairers" (49-3021), "Bus and Truck Mechanics and Diesel Engine Specialists" |
| ., 5025 | Mechanics | (49-3031), and "Electronic Equipment Installers and Repairers, Motor Vehicles" (49-2096). |
| 49-3031 | Bus and Truck Mechanics and | Diagnose, adjust, repair, or overhaul buses and trucks, or maintain and repair any type of diesel engines. Includes mechanics working primarily with automobile or marine diesel |
| ., 5051 | Diesel Engine Specialists | engines. |
| 49-3041 | Farm Equipment Mechanics and | Diagnose, adjust, repair, or overhaul farm machinery and vehicles, such as tractors, harvesters, dairy equipment, and irrigation systems. Excludes "Bus and Truck Mechanics and |
| ., 5011 | Service Technicians | Diesel Engine Specialists" (49-3031). |
| 49-3042 | Mobile Heavy Equipment | Diagnose, adjust, repair, or overhaul mobile mechanical, hydraulic, and pneumatic equipment, such as cranes, bulldozers, graders, and conveyors, used in construction, logging, and |
| .7 5072 | Mechanics, Except Engines | surface mining. Excludes "Rail Car Repairers" (49-3043) and "Bus and Truck Mechanics and Diesel Engine Specialists" (49-3031). |
| 49-3043 | Rail Car Repairers | Diagnose, adjust, repair, or overhaul railroad rolling stock, mine cars, or mass transit rail cars. Excludes "Bus and Truck |
| | | Mechanics and Diesel Engine Specialists" (49-3031). |
| 49-3051 | Motorboat Mechanics and Service | Repair and adjust electrical and mechanical equipment of inboard or inboard-outboard boat engines. Excludes "Bus and |
| ., 5051 | Technicians | Truck Mechanics and Diesel Engine Specialists" (49-3031). |
| 49-3052 | Motorcycle Mechanics | Diagnose, adjust, repair, or overhaul motorcycles, scooters, mopeds, dirt bikes, or similar motorized vehicles. |
| 49-3053 | Outdoor Power Equipment and | Diagnose, adjust, repair, or overhaul small engines used to power lawn mowers, chain saws, recreational sporting equipment and related equipment. |
| 49-3033 | Other Small Engine Mechanics | Diagnose, adjust, repair, or overhauf sman engines used to power fawn mowers, chain saws, recreational sporting equipment and related equipment. |
| | Bicycle Repairers | Repair and service bicycles. |
| 49-3091 | Dicycle Repairers | |

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| 49-3092 | Recreational Vehicle Service | Diagnose, inspect, adjust, repair, or overhaul recreational vehicles including travel trailers. May specialize in maintaining gas, electrical, hydraulic, plumbing, or chassis/towing systems as well as repairing generators, appliances, and interior components. Includes workers who perform customized van conversions. Excludes "Automotive Service Technicians" |
| | Technicians | and Mechanics" (49-3023) and "Bus and Truck Mechanics and Diesel Engine Specialists" (49-3031) who also work on recreation vehicles. |
| 49-3093 | Tire Repairers and Changers | Repair and replace tires. |
| 49-9011 | Mechanical Door Repairers | Install, service, or repair automatic door mechanisms and hydraulic doors. Includes garage door mechanics. |
| | * | |
| 49-9012 | Control and Valve Installers and Repairers, Except Mechanical Door | Install, repair, and maintain mechanical regulating and controlling devices, such as electric meters, gas regulators, thermostats, safety and flow valves, and other mechanical governors. |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | Install or repair heating, central air conditioning, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves. |
| 49-9031 | Home Appliance Repairers | Repair, adjust, or install all types of electric or gas household appliances, such as refrigerators, washers, dryers, and ovens. |
| 49-9041 | Industrial Machinery Mechanics | Repair, install, adjust, or maintain industrial production and processing machinery or refinery and pipeline distribution systems. Excludes "Millwrights" (49-9044), "Mobile Heavy Equipment Mechanics, Except Engines" (49-3042), and "Maintenance Workers, Machinery" (49-9043). |
| 49-9043 | Maintenance Workers, Machinery | Lubricate machinery, change parts, or perform other routine machinery maintenance. Excludes "Maintenance and Repair Workers, General" (49-9071). |
| 49-9044 | Millwrights | Install, dismantle, or move machinery and heavy equipment according to layout plans, blueprints, or other drawings. |
| 49-9045 | Refractory Materials Repairers, Except Brickmasons | Build or repair equipment such as furnaces, kilns, cupolas, boilers, converters, ladles, soaking pits and ovens, using refractory materials. |
| 49-9051 | Electrical Power-Line Installers and Repairers | Install or repair cables or wires used in electrical power or distribution systems. May erect poles and light or heavy duty transmission towers. Excludes "Electrical and Electronics Repairers, Powerhouse, Substation, and Relay" (49-2095). |
| 49-9052 | Telecommunications Line Installers and Repairers | Install and repair telecommunications cable, including fiber optics. |
| 49-9061 | Camera and Photographic Equipment Repairers | Repair and adjust cameras and photographic equipment, including commercial video and motion picture camera equipment. |
| 49-9062 | Medical Equipment Repairers | Test, adjust, or repair biomedical or electromedical equipment. |
| 49-9063 | Musical Instrument Repairers and | Repair percussion, stringed, reed, or wind instruments. May specialize in one area, such as piano tuning. Excludes "Electronic Home Entertainment Equipment Installers and |
| | Tuners | Repairers" (49-2097) who repair electrical and electronic musical instruments. |
| 49-9064 | Watch Repairers | Repair, clean, and adjust mechanisms of timing instruments, such as watches and clocks. Includes watchmakers, watch technicians, and mechanical timepiece repairers. |
| 49-9069 | Precision Instrument and Equipment Repairers, All Other | All precision instrument and equipment repairers not listed separately. |
| 49-9071 | Maintenance and Repair Workers, General | Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing new equipment; and repairing buildings, floors, or stairs. Excludes "Maintenance Workers, Machinery" (49-9043). |
| 49-9081 | Wind Turbine Service Technicians | Inspect, diagnose, adjust, or repair wind turbines. Perform maintenance on wind turbine equipment including resolving electrical, mechanical, and hydraulic malfunctions. |
| 49-9091 | Coin, Vending, and Amusement Machine Servicers and Repairers | Install, service, adjust, or repair coin, vending, or amusement machines including video games, juke boxes, pinball machines, or slot machines. |
| 49-9092 | Commercial Divers | Work below surface of water, using scuba gear to inspect, repair, remove, or install equipment and structures. May use a variety of power and hand tools, such as drills, sledgehammers, torches, and welding equipment. May conduct tests or experiments, rig explosives, or photograph structures or marine life. Excludes "Fishers and Related Fishing Workers" (45-3011), "Athletes and Sports Competitors" (27-2021), and "Police and Sheriff's Patrol Officers" (33-3051). |
| 49-9093 | Fabric Menders, Except Garment | Repair tears, holes, and other defects in fabrics, such as draperies, linens, parachutes, and tents. |
| 49-9094 | Locksmiths and Safe Repairers | Repair and open locks; make keys; change locks and safe combinations; and install and repair safes. |
| 49-9095 | Manufactured Building and Mobile Home Installers | Move or install mobile homes or prefabricated buildings. |
| 49-9096 | Riggers | Set up or repair rigging for construction projects, manufacturing plants, logging yards, ships and shipyards, or for the entertainment industry. |
| 49-9097 | Signal and Track Switch Repairers | Install, inspect, test, maintain, or repair electric gate crossings, signals, signal equipment, track switches, section lines, or intercommunications systems within a railroad system. |
| | Signal and Track Switch repairers | and the state of t |
| 49-9098 | HelpersInstallation, Maintenance, and Repair Workers | Help installation, maintenance, and repair workers in maintenance, parts replacement, and repair of vehicles, industrial machinery, and electrical and electronic equipment. Perform duties such as furnishing tools, materials, and supplies to other workers; cleaning work area, machines, and tools; and holding materials or tools for other workers. |

| 49-9099 | Installation, Maintenance, and Repair Workers, All Other | All, installation, maintenance, and repair workers not listed separately. |
|---------|---|---|
| 51-1011 | | Directly supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and |
| 31-1011 | First-Line Supervisors of Production and Operating Workers | plant and system operators. Excludes team or work leaders. |
| 51-2011 | Aircraft Structure, Surfaces, Rigging, and Systems Assemblers | Assemble, fit, fasten, and install parts of airplanes, space vehicles, or missiles, such as tails, wings, fuselage, bulkheads, stabilizers, landing gear, rigging and control equipment, or heating and ventilating systems. |
| 51-2021 | Coil Winders, Tapers, and | Wind wire coils used in electrical components, such as resistors and transformers, and in electrical equipment and instruments, such as field cores, bobbins, armature cores, electrical |
| 31-2021 | Finishers | motors, generators, and control equipment. |
| 51-2022 | Electrical and Electronic | Assemble or modify electrical or electronic equipment, such as computers, test equipment telemetering systems, electric motors, and batteries. |
| 51.2022 | Equipment Assemblers | |
| 51-2023 | Electromechanical Equipment Assemblers | Assemble or modify electromechanical equipment or devices, such as servomechanisms, gyros, dynamometers, magnetic drums, tape drives, brakes, control linkage, actuators, and appliances. |
| 51-2031 | Engine and Other Machine | Construct, assemble, or rebuild machines, such as engines, turbines, and similar equipment used in such industries as construction, extraction, textiles, and paper manufacturing. |
| | Assemblers | |
| 51-2041 | Structural Metal Fabricators and | Fabricate, position, align, and fit parts of structural metal products. Shipfitters are included in "Layout Workers, Metal and |
| | Fitters | Plastic" (51-4192). |
| 51-2091 | Fiberglass Laminators and | Laminate layers of fiberglass on molds to form boat decks and hulls, bodies for golf carts, automobiles, or other products. |
| 51-2092 | Fabricators Team Assemblers | Work as part of a team having responsibility for assembling an entire product or component of a product. Team assemblers can perform all tasks conducted by the team in the |
| 31-2092 | Team Assemblers | assembly process and rotate through all or most of them rather than being assigned to a specific task on a permanent basis. May participate in making management decisions affecting the work. Includes team leaders who work as part of the team. Assemblers who continuously perform the same task are classified elsewhere in 51-2000. |
| 51-2093 | Timing Device Assemblers and | Perform precision assembling, adjusting, or calibrating, within narrow tolerances, of timing devices such as digital clocks or timing devices with electrical or electronic components. |
| | Adjusters | Excludes watchmakers, which are included in "Watch Repairers" (49-9064). |
| 51-2099 | Assemblers and Fabricators, All | All assemblers and fabricators not listed separately. |
| | Other | |
| 51-3011 | Bakers | Mix and bake ingredients to produce breads, rolls, cookies, cakes, pies, pastries, or other baked goods. Pastry chefs in restaurants and hotels are included with "Chefs and Head Cooks" (35-1011). |
| 51-3021 | Butchers and Meat Cutters | Cut, trim, or prepare consumer-sized portions of meat for use or sale in retail establishments. |
| 51-3022 | Meat, Poultry, and Fish Cutters and Trimmers | Use hand or hand tools to perform routine cutting and trimming of meat, poultry, and seafood. |
| 51-3023 | Slaughterers and Meat Packers | Work in slaughtering, meat packing, or wholesale establishments performing precision functions involving the preparation of meat. Work may include specialized slaughtering tasks, cutting standard or premium cuts of meat for marketing, making sausage, or wrapping meats. Excludes "Meat, Poultry, and Fish Cutters and Trimmers" (51-3022) who perform routine meat cutting. |
| 51-3091 | Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | Operate or tend food or tobacco roasting, baking, or drying equipment, including hearth ovens, kiln driers, roasters, char kilns, and vacuum drying equipment. |
| 51-3092 | Food Batchmakers | Set up and operate equipment that mixes or blends ingredients used in the manufacturing of food products. Includes candy makers and cheese makers. |
| 51-3093 | Food Cooking Machine Operators | Operate or tend cooking equipment, such as steam cooking vats, deep fry cookers, pressure cookers, kettles, and boilers, to prepare food products. Excludes "Food and Tobacco |
| | and Tenders | Roasting, Baking, and Drying Machine Operators and Tenders" (51-3091). |
| 51-3099 | Food Processing Workers, All Other | All food processing workers not listed separately |
| 51-4011 | Computer-Controlled Machine | Operate computer-controlled machines or robots to perform one or more machine functions on metal or plastic work pieces. |
| | Tool Operators, Metal and Plastic | |
| 51-4012 | Computer Numerically Controlled | Develop programs to control machining or processing of metal or plastic parts by automatic machine tools, equipment, or systems. |
| | Machine Tool Programmers, Metal | |
| | and Plastic | |
| 51-4021 | Extruding and Drawing Machine | Set up, operate, or tend machines to extrude or draw thermoplastic or metal materials into tubes, rods, hoses, wire, bars, or structural shapes. |
| | Setters, Operators, and Tenders, | |
| | Metal and Plastic | |
| 51-4022 | Forging Machine Setters, Operators, | Set up, operate, or tend forging machines to taper, shape, or form metal or plastic parts. |
| | and Tenders, Metal and Plastic | |
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| 51-4023 | Rolling Machine Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend machines to roll steel or plastic forming bends, beads, knurls, rolls, or plate or to flatten, temper, or reduce gauge of material. |
|---------|--|--|
| 51-4031 | Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend machines to saw, cut, shear, slit, punch, crimp, notch, bend, or straighten metal or plastic material. |
| 51-4032 | Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend drilling machines to drill, bore, ream, mill, or countersink metal or plastic work pieces. |
| 51-4033 | Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend grinding and related tools that remove excess material or burrs from surfaces, sharpen edges or corners, or buff, hone, or polish metal or plastic work pieces. |
| 51-4034 | Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend lathe and turning machines to turn, bore, thread, form, or face metal or plastic materials, such as wire, rod, or bar stock. |
| 51-4035 | Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend milling or planing machines to mill, plane, shape, groove, or profile metal or plastic work pieces. |
| 51-4041 | Machinists | Set up and operate a variety of machine tools to produce precision parts and instruments. Includes precision instrument makers who fabricate, modify, or repair mechanical instruments. May also fabricate and modify parts to make or repair machine tools or maintain industrial machines, applying knowledge of mechanics, mathematics, metal properties, layout, and machining procedures. |
| 51-4051 | Metal-Refining Furnace Operators and Tenders | Operate or tend furnaces, such as gas, oil, coal, electric-arc or electric induction, open-hearth, or oxygen furnaces, to melt and refine metal before casting or to produce specified types of steel. Excludes "Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic" (51-4191). |
| 51-4052 | Pourers and Casters, Metal | Operate hand-controlled mechanisms to pour and regulate the flow of molten metal into molds to produce castings or ingots. |
| 51-4061 | Model Makers, Metal and Plastic | Set up and operate machines, such as lathes, milling and engraving machines, and jig borers to make working models of metal or plastic objects. Includes template makers. |
| 51-4062 | Patternmakers, Metal and Plastic | Lay out, machine, fit, and assemble castings and parts to metal or plastic foundry patterns, core boxes, or match plates. |
| 51-4071 | Foundry Mold and Coremakers | Make or form wax or sand cores or molds used in the production of metal castings in foundries. |
| 51-4072 | Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend metal or plastic molding, casting, or coremaking machines to mold or cast metal or thermoplastic parts or products. |
| 51-4081 | Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend more than one type of cutting or forming machine tool or robot. |
| 51-4111 | Tool and Die Makers | Analyze specifications, lay out metal stock, set up and operate machine tools, and fit and assemble parts to make and repair dies, cutting tools, jigs, fixtures, gauges, and machinists' hand tools. |
| 51-4121 | Welders, Cutters, Solderers, and Brazers | Use hand-welding, flame-cutting, hand soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products. |
| 51-4122 | Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | Set up, operate, or tend welding, soldering, or brazing machines or robots that weld, braze, solder, or heat treat metal products, components, or assemblies. Includes workers who operate laser cutters or laser-beam machines. |
| 51-4191 | Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend heating equipment, such as heat-treating furnaces, flame-hardening machines, induction machines, soaking pits, or vacuum equipment to temper, harden, anneal, or heat-treat metal or plastic objects. |
| 51-4192 | Layout Workers, Metal and Plastic | Lay out reference points and dimensions on metal or plastic stock or workpieces, such as sheets, plates, tubes, structural shapes, castings, or machine parts, for further processing. Includes shipfitters. |
| 51-4193 | Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic | Set up, operate, or tend plating or coating machines to coat metal or plastic products with chromium, zinc, copper, cadmium, nickel, or other metal to protect or decorate surfaces. Includes electrolytic processes. |
| 51-4194 | Tool Grinders, Filers, and Sharpeners | Perform precision smoothing, sharpening, polishing, or grinding of metal objects. |
| 51-4199 | Metal Workers and Plastic Workers, All Other | All metal workers and plastic workers not listed separately. |

| 51-5111 | Prepress Technician and Workers | Format and proof text and images submitted by designers and clients into finished pages that can be printed. Includes digital and photo typesetting. May produce printing plates. |
|---------|---|---|
| 51-5112 | Printing Press Operators | Set up and operate digital, letterpress, lithographic, flexographic, gravure, or other printing machines. Includes short-run offset printing presses. |
| 51-5113 | Print Binding and Finishing Workers | Bind books and other publications or finish printed products by hand or machine. May set up binding and finishing machines. |
| 51-6011 | Laundry and Dry-Cleaning Workers | Operate or tend washing or dry-cleaning machines to wash or dry-clean industrial or household articles, such as cloth garments, suede, leather, furs, blankets, draperies, linens, rugs, and carpets. Includes spotters and dyers of these articles. |
| 51-6021 | Pressers, Textile, Garment, and Related Materials | Press or shape articles by hand or machine. |
| 51-6031 | Sewing Machine Operators | Operate or tend sewing machines to join, reinforce, decorate, or perform related sewing operations in the manufacture of garment or nongarment products. |
| 51-6041 | Shoe and Leather Workers and Repairers | Construct, decorate, or repair leather and leather-like products, such as luggage, shoes, and saddles. |
| 51-6042 | Shoe Machine Operators and Tenders | Operate or tend a variety of machines to join, decorate, reinforce, or finish shoes and shoe parts. |
| 51-6051 | Sewers, Hand | Sew, join, reinforce, or finish, usually with needle and thread, a variety of manufactured items. Includes weavers and stitchers. Excludes "Fabric Menders, Except Garment" (49-9093). |
| 51-6052 | Tailors, Dressmakers, and Custom Sewers | Design, make, alter, repair, or fit garments. |
| 51-6061 | Textile Bleaching and Dyeing Machine Operators and Tenders | Operate or tend machines to bleach, shrink, wash, dye, or finish textiles or synthetic or glass fibers. |
| 51-6062 | Textile Cutting Machine Setters, Operators, and Tenders | Set up, operate, or tend machines that cut textiles. |
| 51-6063 | Textile Knitting and Weaving Machine Setters, Operators, and Tenders | Set up, operate, or tend machines that knit, loop, weave, or draw in textiles. Excludes "Sewing Machine Operators" (51-6031). |
| 51-6064 | Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders | Set up, operate, or tend machines that wind or twist textiles; or draw out and combine sliver, such as wool, hemp, or synthetic fibers. Includes slubber machine and drawing frame operators. |
| 51-6091 | Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers | Set up, operate, or tend machines that extrude and form continuous filaments from synthetic materials, such as liquid polymer, rayon, and fiberglass. |
| 51-6092 | Fabric and Apparel Patternmakers | Draw and construct sets of precision master fabric patterns or layouts. May also mark and cut fabrics and apparel. |
| 51-6093 | Upholsterers | Make, repair, or replace upholstery for household furniture or transportation vehicles. |
| 51-6099 | Textile, Apparel, and Furnishings Workers, All Other | All textile, apparel, and furnishings workers not listed separately. |
| 51-7011 | Cabinetmakers and Bench Carpenters | Cut, shape, and assemble wooden articles or set up and operate a variety of woodworking machines, such as power saws, jointers, and mortisers to surface, cut, or shape lumber or to fabricate parts for wood products. Excludes "Woodworking Machine Setters, Operators, and Tenders" (51-7040). |
| 51-7021 | Furniture Finishers | Shape, finish, and refinish damaged, worn, or used furniture or new high-grade furniture to specified color or finish. |
| 51-7031 | Model Makers, Wood | Construct full-size and scale wooden precision models of products. Includes wood jig builders and loft workers. |
| 51-7032 | Patternmakers, Wood | Plan, lay out, and construct wooden unit or sectional patterns used in forming sand molds for castings. |
| 51-7041 | Sawing Machine Setters, Operators, and Tenders, Wood | Set up, operate, or tend wood sawing machines. May operate CNC equipment. Includes lead sawyers. |
| 51-7042 | Woodworking Machine Setters, Operators, and Tenders, Except Sawing | Set up, operate, or tend woodworking machines, such as drill presses, lathes, shapers, routers, sanders, planers, and wood nailing machines. May operate CNC equipment. |
| 51-7099 | Woodworkers, All Other | All woodworkers not listed separately. |
| 51-8011 | Nuclear Power Reactor Operators | Operate or control nuclear reactors. Move control rods, start and stop equipment, monitor and adjust controls, and record data in logs. Implement emergency procedures when needed. May respond to abnormalities, determine cause, and recommend corrective action. |
| 51-8012 | Power Distributors and Dispatchers | Coordinate, regulate, or distribute electricity or steam. |

| Stationary Engineers and Boiler | ater. ting oil in storage tanks, or regulating the flow sed includes devulcanizers, steam-jacketed g, fermenting, or evaporating tanks; scrubbing |
|--|--|
| Stationary Engineers and Boiler Operators Operator | ater. ting oil in storage tanks, or regulating the flow sed includes devulcanizers, steam-jacketed g, fermenting, or evaporating tanks; scrubbing |
| Plant and System Operators Chemical Plant and System Operators Chemical Plant and System Operators Distribute or process gas for utility companies and others by controlling compressors to maintain specified pressures on main pipelines Petroleum Pump System Operators, Refinery Operators, and Gaugers Plant and System Operators, Refinery Operators, and Gaugers Plant and System Operators, Refinery Operators, and Gaugers Operate or control petroleum refining or processing units. May specialize in controlling manifold and pumping systems, gauging or tes of oil into pipelines. All plant and system operators not listed separately. Chemical Equipment Operators and Tenders Chemical Equipment Operators and Tenders Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders Setters, Operators, and Tenders Plant and System Operators of industrial or consumer products. Equipment to control chemical changes or reactions in the processing of industrial or consumer products. Equipment under the settles, and reactor vessels. Excludes "Chemical Plant and System Operators" (51-8091). Set up, operate, or tend continuous flow or vat-type equipment; filter presses; shaker screens; centrifuges; condenser tubes; precipitating towers; or batch stills. These machines extract, sort, or separate liquids, gases, or solids from other materials to recover a refined product operators. Excludes "Chemical Equipment Operators and Tenders" (51-9011). | ting oil in storage tanks, or regulating the flow sed includes devulcanizers, steam-jacketed g, fermenting, or evaporating tanks; scrubbing |
| Chemical Plant and System Operators Control or operate entire chemical processes or system of machines. | ting oil in storage tanks, or regulating the flow sed includes devulcanizers, steam-jacketed g, fermenting, or evaporating tanks; scrubbing |
| 51-8092 Gas Plant Operators Distribute or process gas for utility companies and others by controlling compressors to maintain specified pressures on main pipelines Petroleum Pump System Operators, Refinery Operators, and Gaugers Operate or control petroleum refining or processing units. May specialize in controlling manifold and pumping systems, gauging or tes of oil into pipelines. All plant and system operators not listed separately. Other Chemical Equipment Operators and Tenders Chemical Equipment Operators and Tenders Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders Set up, operate, or tend continuous flow or vat-type equipment; filter presses; shaker screens; centrifuges; condenser tubes; precipitating operators. Excludes "Chemical Equipment Operators and Tenders" (51-9011). | ting oil in storage tanks, or regulating the flow sed includes devulcanizers, steam-jacketed g, fermenting, or evaporating tanks; scrubbing |
| Refinery Operators, and Gaugers of oil into pipelines. 51-8099 Plant and System Operators, All Other All plant and system operators not listed separately. Chemical Equipment Operators and Tenders Operators and Tenders | sed includes devulcanizers, steam-jacketed g, fermenting, or evaporating tanks; scrubbing |
| Other Chemical Equipment Operators and Tenders Chemical Equipment Operators and Tenders Chemical Equipment Operators and Tenders Operate or tend equipment to control chemical changes or reactions in the processing of industrial or consumer products. Equipment us kettles, and reactor vessels. Excludes "Chemical Plant and System Operators" (51-8091). Set up, operate, or tend continuous flow or vat-type equipment; filter presses; shaker screens; centrifuges; condenser tubes; precipitating towers; or batch stills. These machines extract, sort, or separate liquids, gases, or solids from other materials to recover a refined product operators. Excludes "Chemical Equipment Operators and Tenders" (51-9011). | g, fermenting, or evaporating tanks; scrubbing |
| Tenders kettles, and reactor vessels. Excludes "Chemical Plant and System Operators" (51-8091). Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders Setters, Operators, Op | g, fermenting, or evaporating tanks; scrubbing |
| Precipitating, and Still Machine Setters, Operators, and Tenders towers; or batch stills. These machines extract, sort, or separate liquids, gases, or solids from other materials to recover a refined produ operators. Excludes "Chemical Equipment Operators and Tenders" (51-9011). | |
| 51-9021 Crushing, Grinding, and Polishing Set up, operate, or tend machines to crush, grind, or polish materials, such as coal, glass, grain, stone, food, or rubber. | |
| Machine Setters, Operators, and Tenders | |
| 51-9022 Grinding and Polishing Workers, Hand Grind, sand, or polish, using hand tools or hand-held power tools, a variety of metal, wood, stone, clay, plastic, or glass objects. Include Hand | es chippers, buffers, and finishers. |
| 51-9023 Mixing and Blending Machine Setters, Operators, and Tenders Set up, operate, or tend machines to mix or blend materials, such as chemicals, tobacco, liquids, color pigments, or explosive ingredient setters. | ts. Excludes "Food Batchmakers" (51-3092). |
| 51-9031 Cutters and Trimmers, Hand Use hand tools or hand-held power tools to cut and trim a variety of manufactured items, such as carpet, fabric, stone, glass, or rubber. | |
| 51-9032 Cutting and Slicing Machine Setters, Operators, and Tenders Set up, operate, or tend machines that cut or slice materials, such as glass, stone, cork, rubber, tobacco, food, paper, or insulating mater Operators, and Tenders" (51-7040), "Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic" (51-40). Operators, and Tenders" (51-6062). | = |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders Set up, operate, or tend machines, such as glass forming machines, plodder machines, and tuber machines, to shape and form products, tile, clay, wax, tobacco, or cosmetics. Excludes "Paper Goods Machine Setters, Operators, and Tenders" (51-9196) and "Shoe Machine Setters, Operators, Oper | |
| Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders Operate or tend heating equipment other than basic metal, plastic, or food processing equipment. Includes activities, such as annealing moisture from materials, or boiling soap. | glass, drying lumber, curing rubber, removing |
| 51-9061 Inspectors, Testers, Sorters, Samplers, and Weighers Inspect, test, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products for specifications. May use precision measuring instruments and complex test equipment. | |
| 51-9071 Jewelers and Precious Stone and Metal Workers Design, fabricate, adjust, repair, or appraise jewelry, gold, silver, other precious metals, or gems. Includes diamond polishers and gemeasting and modeling of molds, casting metal in molds, or setting precious and semi-precious stones for jewelry and related products. | cutters, and persons who perform precision |
| 51-9081 Dental Laboratory Technicians Construct and repair full or partial dentures or dental appliances. Excludes "Dental Assistants" (31-9091). | |
| 51-9082 Medical Appliance Technicians Construct, fit, maintain, or repair medical supportive devices, such as braces, orthotics and prosthetic devices, joints, arch supports, an | d other surgical and medical appliances. |
| 51-9083 Ophthalmic Laboratory Technicians Cut, grind, and polish eyeglasses, contact lenses, or other precision optical elements. Assemble and mount lenses into frames or procest polishers or grinders, centerer-edgers, and lens mounters. Excludes "Opticians, Dispensing" (29-2081). | s other optical elements. Includes precision lens |
| 51-9111 Packaging and Filling Machine Operate or tend machines to prepare industrial or consumer products for storage or shipment. Includes cannery workers who pack food Operators and Tenders | • |
| 51-9121 Coating, Painting, and Spraying Machine Setters, Operators, and Tenders Set up, operate, or tend machines to coat or paint any of a wide variety of products including, glassware, cloth, ceramics, metal, plastic rubber, varnish, glaze, enamel, oil, or rust-proofing materials. Excludes "Plating and Coating Machine Setters, Operators, and Tenders, Transportation Equipment" (51-9122). | Metal and Plastic" (51-4193) and "Painters, |
| 51-9122 Painters, Transportation Equipment Operate or tend painting machines to paint surfaces of transportation equipment, such as automobiles, buses, trucks, trains, boats, and facilities. | airplanes. Includes painters in auto body repair |

| 51-9123 | Painting, Coating, and Decorating Workers | Paint, coat, or decorate articles, such as furniture, glass, plateware, pottery, jewelry, toys, books, or leather. Excludes "Artists and Related Workers" (27-1010), "Designers" (27-1020), "Photographic Process Workers and Processing Machine Operators" (51-9151), and "Etchers and Engravers" (51-9194). |
|---------|--|--|
| 51-9141 | Semiconductor Processors | Perform any or all of the following functions in the manufacture of electronic semiconductors: load semiconductor |
| 017111 | 110000000 | material into furnace; saw formed ingots into segments; load individual segment into crystal growing chamber and monitor controls; locate crystal axis in ingot using x-ray equipment |
| | | and saw ingots into wafers; and clean, polish, and load wafers into series of special purpose furnaces, chemical baths, and equipment used to form circuitry and change conductive |
| | | properties. |
| 51-9151 | Photographic Process Workers and | Perform work involved in developing and processing photographic images from film or digital media. May perform precision tasks such as editing photographic negatives and prints. |
| | Processing Machine Operators | |
| 51-9191 | Adhesive Bonding Machine | Operate or tend bonding machines that use adhesives to join items for further processing or to form a completed product. Processes include joining veneer sheets into plywood; gluing |
| | Operators and Tenders | paper; or joining rubber and rubberized fabric parts, plastic, simulated leather, or other materials. Excludes "Shoe Machine Operators and Tenders" (51-6042). |
| 51-9192 | Cleaning, Washing, and Metal | Operate or tend machines to wash or clean products, such as barrels or kegs, glass items, tin plate, food, pulp, coal, plastic, or rubber, to remove impurities. |
| | Pickling Equipment Operators and | |
| | Tenders | |
| 51-9193 | Cooling and Freezing Equipment | Operate or tend equipment, such as cooling and freezing units, refrigerators, batch freezers, and freezing tunnels, to cool or freeze products, food, blood plasma, and chemicals. |
| | Operators and Tenders | |
| 51-9194 | Etchers and Engravers | Engrave or etch metal, wood, rubber, or other materials. Includes such workers as etcher-circuit processors, pantograph engravers, and silk screen etchers. Photoengravers are included in "Prepress Technicians and Workers" (51-5111). |
| 51-9195 | Molders, Shapers, and Casters, | Mold, shape, form, cast, or carve products such as food products, figurines, tile, pipes, and candles consisting of clay, glass, plaster, concrete, stone, or combinations of materials. |
| | Except Metal and Plastic | |
| 51-9196 | Paper Goods Machine Setters, | Set up, operate, or tend paper goods machines that perform a variety of functions, such as converting, sawing, corrugating, banding, wrapping, boxing, stitching, forming, or sealing |
| | Operators, and Tenders | paper or paperboard sheets into products. |
| 51-9197 | Tire Builders | Operate machines to build tires. |
| 51-9198 | Halpers Production Workers | Help production workers by performing duties requiring less skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Apprentice workers |
| 31-9196 | HelpersProduction Workers | are classified in the appropriate production occupations (51-0000). |
| 51-9199 | Production Workers, All Other | All production workers not listed separately. |
| | Troduction workers, All Other | |
| 53-1011 | Aircraft Cargo Handling | Supervise and coordinate the activities of ground crew in the loading, unloading, securing, and staging of aircraft cargo or baggage. May determine the quantity and orientation of |
| | Supervisors | cargo and compute aircraft center of gravity. May accompany aircraft as member of flight crew and monitor and handle cargo in flight, and assist and brief passengers on safety and |
| | | emergency procedures. Includes loadmasters. |
| 53-1021 | First-Line Supervisors of Helpers, | Directly supervise and coordinate the activities of helpers, laborers, or material movers. |
| | Laborers, and Material Movers, | |
| | Hand | |
| 53-1031 | First-Line Supervisors of | Directly supervise and coordinate activities of transportation and material-moving machine and vehicle operators and helpers. |
| | Transportation and Material- | |
| | Moving Machine and Vehicle | |
| | Operators | |
| 53-2011 | Airline Pilots, Copilots, and Flight | Pilot and navigate the flight of fixed-wing, multi-engine aircraft, usually on scheduled air carrier routes, for the transport of passengers and cargo. Requires Federal Air Transport |
| | Engineers | certificate and rating for specific aircraft type used. Includes regional, National, and international airline pilots and flight instructors of airline pilots. |
| 53-2012 | Commercial Pilots | Pilot and navigate the flight of fixed-wing aircraft on nonscheduled air carrier routes, or helicopters. Requires Commercial Pilot certificate. Includes charter pilots with similar |
| | | certification, and air ambulance and air tour pilots. Excludes regional, National, and international airline pilots. |
| 53-2021 | Air Traffic Controllers | Control air traffic on and within vicinity of airport and movement of air traffic between altitude sectors and control centers according to established procedures and policies. |
| | | Authorize, regulate, and control commercial airline flights according to government or company regulations to expedite and ensure flight safety. |
| 53-2022 | Airfield Operations Specialists | Ensure the safe takeoff and landing of commercial and military aircraft. Duties include coordination between air-traffic control and maintenance personnel; dispatching; using airfield |
| | | landing and navigational aids; implementing airfield safety procedures; monitoring and maintaining flight records; and applying knowledge of weather information. |
| 53-2031 | Flight Attendants | Provide personal services to ensure the safety, security, and comfort of airline passengers during flight. Greet passengers, verify tickets, explain use of safety equipment, and serve |
| | | food or beverages. |
| 53-3011 | Ambulance Drivers and Attendants, | Drive ambulance or assist ambulance driver in transporting sick, injured, or convalescent persons. Assist in lifting patients. |
| | Except Emergency Medical | |
| | Technicians | |
| 52 2021 | | Drive has an mater each including regular route energians charters and mirete comings Marchite account to the control of the c |
| 53-3021 | Bus Drivers, Transit and Intercity | Drive bus or motor coach, including regular route operations, charters, and private carriage. May assist passengers with baggage. May collect fares or tickets. |
| 53-3022 | Bus Drivers, School or Special | Transport students or special clients, such as the elderly or persons with disabilities. Ensure adherence to safety rules. May assist passengers in boarding or exiting. |
| | Client | |
| | | |

| 53-3031 | Driver/Sales Workers | Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or |
|---------|--|---|
| | | deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers. Excludes "Coin, Vending, and Amusement Machine Servicers and Repairers" (49-9091) and "Light Truck or Delivery Services Drivers" (53-3033). |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license. |
| 53-3033 | Light Truck or Delivery Services Drivers | Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle. Excludes "Couriers and Messengers" (43-5021) and "Driver/Sales Workers" (53-3031). |
| 53-3041 | Taxi Drivers and Chauffeurs | Drive automobiles, vans, or limousines to transport passengers. May occasionally carry cargo. Includes hearse drivers. Excludes "Ambulance Drivers and Attendants, Except Emergency Medical Technicians" (53-3011) and "Bus Drivers" (53-3020). |
| 53-3099 | Motor Vehicle Operators, All Other | All motor vehicle operators not listed separately. |
| 53-4011 | Locomotive Engineers | Drive electric, diesel-electric, steam, or gas-turbine-electric locomotives to transport passengers or freight. Interpret train orders, electronic or manual signals, and railroad rules and regulations. |
| 53-4012 | Locomotive Firers | Monitor locomotive instruments and watch for dragging equipment, obstacles on rights-of-way, and train signals during run. Watch for and relay traffic signals from yard workers to yard engineer in railroad yard. |
| 53-4013 | Rail Yard Engineers, Dinkey Operators, and Hostlers | Drive switching or other locomotive or dinkey engines within railroad yard, industrial plant, quarry, construction project, or similar location. |
| 53-4021 | Railroad Brake, Signal, and Switch Operators | Operate railroad track switches. Couple or uncouple rolling stock to make up or break up trains. Signal engineers by hand or flagging. May inspect couplings, air hoses, journal boxes, and hand brakes. |
| 53-4031 | Railroad Conductors and Yardmasters | Coordinate activities of switch-engine crew within railroad yard, industrial plant, or similar location. Conductors coordinate activities of train crew on passenger or freight trains. Yardmasters review train schedules and switching orders and coordinate activities of workers engaged in railroad traffic operations, such as the makeup or breakup of trains and yard switching. |
| 53-4041 | Subway and Streetcar Operators | Operate subway or elevated suburban trains with no separate locomotive, or electric-powered streetcar, to transport passengers. May handle fares. |
| 53-4099 | Rail Transportation Workers, All Other | All rail transportation workers not listed separately. |
| 53-5011 | Sailors and Marine Oilers | Stand watch to look for obstructions in path of vessel, measure water depth, turn wheel on bridge, or use emergency equipment as directed by captain, mate, or pilot. Break out, rig, overhaul, and store cargo-handling gear, stationary rigging, and running gear. Perform a variety of maintenance tasks to preserve the painted surface of the ship and to maintain line and ship equipment. Must hold government-issued certification and tankerman certification when working aboard liquid-carrying vessels. Includes able seamen and ordinary seamen. |
| 53-5021 | Captains, Mates, and Pilots of Water Vessels | Command or supervise operations of ships and water vessels, such as tugboats and ferryboats. Required to hold license issued by U.S. Coast Guard. Excludes "Motorboat Operators" (53-5022). |
| 53-5022 | Motorboat Operators | Operate small motor-driven boats. May assist in navigational activities. |
| 53-5031 | Ship Engineers | Supervise and coordinate activities of crew engaged in operating and maintaining engines, boilers, deck machinery, and electrical, sanitary, and refrigeration equipment aboard ship. |
| 53-6011 | Bridge and Lock Tenders | Operate and tend bridges, canal locks, and lighthouses to permit marine passage on inland waterways, near shores, and at danger points in waterway passages. May supervise such operations. Includes drawbridge operators, lock operators, and slip bridge operators. |
| 53-6021 | Parking Lot Attendants | Park vehicles or issue tickets for customers in a parking lot or garage. May collect fee. |
| 53-6031 | Automotive and Watercraft Service Attendants | Service automobiles, buses, trucks, boats, and other automotive or marine vehicles with fuel, lubricants, and accessories. Collect payment for services and supplies. May lubricate vehicle, change motor oil, install antifreeze, or replace lights or other accessories, such as windshield wiper blades or fan belts. May repair or replace tires. |
| 53-6041 | Traffic Technicians | Conduct field studies to determine traffic volume, speed, effectiveness of signals, adequacy of lighting, and other factors influencing traffic conditions, under direction of traffic engineer. |
| 53-6051 | Transportation Inspectors | Inspect equipment or goods in connection with the safe transport of cargo or people. Includes rail transportation inspectors, such as freight inspectors; rail inspectors; and other inspectors of transportation vehicles, not elsewhere classified. Excludes "Transportation Security Screeners" (33-9093). |
| 53-6061 | Transportation Attendants, Except Flight Attendants | Provide services to ensure the safety and comfort of passengers aboard ships, buses, trains, or within the station or terminal. Perform duties such as greeting passengers, explaining the use of safety equipment, serving meals or beverages, or answering questions related to travel. Excludes "Baggage Porters and Bellhops" (39-6011). |
| 53-6099 | Transportation Workers, All Other | All transportation workers not listed separately. |
| 53-7011 | Conveyor Operators and Tenders | Control or tend conveyors or conveyor systems that move materials or products to and from stockpiles, processing stations, departments, or vehicles. May control speed and routing of materials or products. |
| 53-7021 | Crane and Tower Operators | Operate mechanical boom and cable or tower and cable equipment to lift and move materials, machines, or products in many directions. Excludes "Excavating and Loading Machine and Dragline Operators" (53-7032). |
| 53-7031 | Dredge Operators | Operate dredge to remove sand, gravel, or other materials in order to excavate and maintain navigable channels in waterways. |
| 53-7032 | Excavating and Loading Machine and Dragline Operators | Operate or tend machinery equipped with scoops, shovels, or buckets, to excavate and load loose materials. Excludes "Dredge Operators" (53-7031). |

| 53-7033 | Loading Machine Operators, | Operate underground loading machine to load coal, ore, or rock into shuttle or mine car or onto conveyors. Loading equipment may include power shovels, hoisting engines equipped |
|---------|-----------------------------------|---|
| | Underground Mining | with cable-drawn scraper or scoop, or machines equipped with gathering arms and conveyor. |
| 53-7041 | Hoist and Winch Operators | Operate or tend hoists or winches to lift and pull loads using power-operated cable equipment. Excludes "Crane and |
| | _ | Tower Operators" (53-7021). |
| 53-7051 | Industrial Truck and Tractor | Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location. Excludes "Logging Equipment |
| | Operators | Operators" (45-4022). |
| 53-7061 | Cleaners of Vehicles and | Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses. Excludes "Janitors and Cleaners, Except |
| | Equipment | Maids and Housekeeping Cleaners" (37-2011). |
| 53-7062 | Laborers and Freight, Stock, and | Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes "Material Moving Workers" (53-7011 |
| | Material Movers, Hand | through 53-7199) who use power equipment. Excludes "Construction Laborers" (47-2061) and "Helpers, Construction Trades (47-3011 through 47-3019). |
| 53-7063 | Machine Feeders and Offbearers | Feed materials into or remove materials from machines or equipment that is automatic or tended by other workers. |
| 53-7064 | Packers and Packagers, Hand | Pack or package by hand a wide variety of products and materials. |
| 53-7071 | Gas Compressor and Gas Pumping | Operate steam, gas, electric motor, or internal combustion engine driven compressors. Transmit, compress, or recover gases, such as butane, nitrogen, hydrogen, and natural gas. |
| | Station Operators | |
| 53-7072 | Pump Operators, Except Wellhead | Tend, control, or operate power-driven, stationary, or portable pumps and manifold systems to transfer gases, oil, other liquids, slurries, or powdered materials to and from various |
| | Pumpers | vessels and processes. |
| 53-7073 | Wellhead Pumpers | Operate power pumps and auxiliary equipment to produce flow of oil or gas from wells in oil field. |
| 53-7081 | Refuse and Recyclable Material | Collect and dump refuse or recyclable materials from containers into truck. May drive truck. |
| | Collectors | |
| 53-7111 | Mine Shuttle Car Operators | Operate diesel or electric-powered shuttle car in underground mine to transport materials from working face to mine cars or conveyor. |
| 53-7121 | Tank Car, Truck, and Ship Loaders | Load and unload chemicals and bulk solids, such as coal, sand, and grain into or from tank cars, trucks, or ships using material moving equipment. May perform a variety of other |
| | | tasks relating to shipment of products. May gauge or sample shipping tanks and test them for leaks. |
| 53-7199 | Material Moving Workers, All | All material moving workers not listed separately. |
| | Other |] · · · · · · · · · · · · · · · · · · · |

SECTION 3

North American Industry Classification System (NAICS) Major Industry Sectors in the United States Structure

For more information visit the NAICS page for the Bureau of Labor Statistics (http://www.bls.gov/bls/naics.htm). or the NAICS site for the U.S. Census Bureau (http://www.census.gov/eos/www/naics/).

11 - AGRICULTURE

The Agriculture industry sector distinguishes two basic activities: agricultural production and agricultural support activities. The Occupational Employment Statistics (OES) survey includes only the agricultural support portion of this sector. Agricultural support includes establishments that perform activities on a contract or fee basis such as soil preparation, planting, harvesting, and management. The OES data does not include data from companies in the agricultural production portion (farm or ranch operation, such as farm owner-operators, tenant farm operators, and sharecroppers).

Excluded also from the Agriculture sector are establishments primarily engaged in agricultural research and establishments primarily engaged in administering programs for regulating and conserving land, mineral, wildlife, and forest use. These establishments are classified in Industry 54, Research and Development in the Physical, Engineering, and Life Sciences; and Industry 92, Public Administration of Conservation Programs, respectively.

21 - MINING

The Mining sector comprises establishments that extract naturally occurring mineral solids, such as coal and ores; liquid minerals, such as crude petroleum; and gases, such as natural gas. The term mining is used in the broad sense to include quarrying, well operations, beneficiating (e.g., crushing, screening, washing, and flotation), and other preparation customarily performed at the mine site, or as a part of mining activity.

The Mining sector distinguishes two basic activities: mine operation and mining support activities. Mine operation includes establishments operating mines, quarries, or oil and gas wells on their own account or for others on a contract or fee basis. Mining support activities include establishments that perform exploration (except geophysical surveying) and/or other mining services on a contract or fee basis.

A mine that manufactures a small amount of finished products will be classified in Sector 21, Mining. An establishment that mines whose primary output is a more finished manufactured product will be classified in Industries 31-33, Manufacturing.

22 - UTILITIES

The Utilities sector comprises establishments engaged in the provision of the following utility services: electric power, natural gas, steam supply, water supply, and sewage removal. Within this sector, the specific activities associated with the utility services provided vary by utility: electric power includes generation, transmission, and distribution; natural gas includes distribution; steam supply includes provision and/or distribution; water supply includes treatment and distribution; and sewage removal includes collection, treatment, and disposal of waste through sewer systems and sewage treatment facilities.

Excluded from this sector are establishments primarily engaged in waste management services classified in Industry 56, Waste Management and Remediation Services. These establishments also collect, treat, and dispose of waste materials; however, they do not use sewer systems or sewage treatment facilities.

23 - CONSTRUCTION

The construction sector comprises establishments primarily engaged in the construction of buildings or engineering projects (e.g., highways and utility systems). This section includes Construction of Buildings, Heavy and Civil Engineering Construction, and Specialty Trade Contractors. Establishments primarily engaged in the preparation of sites for new construction and establishments primarily engaged in subdividing land for sale as building sites also are included in this sector.

The installation and the ongoing repair and maintenance of telecommunications and utility networks are excluded from construction when the establishments performing the work are not independent contractors. Although a growing proportion of this work is subcontracted to independent contractors in the Construction Sector, the operating units of telecommunications and utility companies performing this work are included with the telecommunications or utility activities.

31-33 - MANUFACTURING

The Manufacturing sector comprises establishments engaged in the mechanical, physical, or chemical transformation of materials, substances, or components into new products. The assembling of component parts of manufactured products is considered manufacturing.

In addition to traditional factories and plants, the manufacturing sector in some instances may include establishments engaged in selling to the general public products that were made on the same premises from which they are sold, such as bakeries, candy stores, and custom tailors. Manufacturing establishments may process materials or may contract with other establishments to process their materials for them. Both types of establishments are included in manufacturing.

The following activities are also considered manufacturing in NAICS: milk bottling and pasteurizing; grinding of lenses to prescription; water bottling and processing; fresh fish packaging (oyster shucking, fish filleting); electroplating, plating, metal heat treating, and polishing for the trade; apparel jobbing (assigning of materials to other contract operations); contract factories for fabrication; lapidary work for the trade; fabricating signs and advertising displays; rebuilding or remanufacturing machinery and automotive engines; ready-mixed concrete production; machine shops; leather converting; tire retreading; and printing (though publishing and the combined activity of publishing and printing are in industry 51).

42 - WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. Such merchandise includes the outputs of agriculture, mining, manufacturing, and certain information industries, such as publishing.

This sector comprises two main types of wholesalers: (a) merchant wholesalers that sell goods on their own account and (b) business to business electronic markets, agents, and brokers that arrange sales and purchases for others generally for a commission or fee. This includes the sale or arranging the purchase/sale of goods for resale to other wholesalers or retailers, capital or durable non-consumer goods, and raw materials and supplies used in production.

44-45 - RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise, generally in small quantities to the general public. This sector comprises two main types of retailers: store and non-store retailers (which includes those who reach customers with methods such as "infomercials"; broadcasting/publishing direct-response advertising; publishing of paper and electronic catalogs; door-to-door solicitation; inhome demonstration; street vendors-except food; vending machines.

48-49 - TRANSPORTATION AND WAREHOUSING

The Transportation and Warehousing sector includes companies providing transportation of passengers and cargo (via air, rail, water, road, and pipeline); scenic and sightseeing transportation; courier services; warehousing services (without taking ownership and reselling as a wholesaler), and support activities related to modes of transportation, such as the routine repair and maintenance of transportation equipment (e.g., aircraft at an airport, railroad rolling stock at a railroad terminal, or ships at a harbor or port facility).

Excluded from this sector are establishments primarily engaged in (a) providing travel agent services that support transportation and other establishments, such as hotels, businesses, and government agencies (industry 56); (b) establishments primarily engaged in providing rental and leasing of transportation equipment without an operator (industry 53) and (c) establishments that primarily perform factory (or shipyard) overhauls, rebuilding, or conversions of aircraft, railroad rolling stock, or ships (industry 33).

51 - INFORMATION

The Information sector comprises establishments engaged in the following processes: (a) producing and distributing information and cultural products, (b) providing the means to transmit or distribute these products as well as data or communications, and (c) processing data.

The main components of this sector are the publishing industries (including software publishing and publishing exclusively on the Internet); the motion picture and sound recording industries; the broadcasting industries (including traditional broadcasting and those broadcasting exclusively over the Internet); the telecommunications industries; and industries known as internet service providers, web search portals, data processing industries, and the information services industries.

52 - FINANCE AND INSURANCE

The Finance and Insurance sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are identified:

- (a) Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities. Establishments engaged in this activity use raised funds to acquire financial assets by making loans and/or purchasing securities. Putting themselves at risk, they channel funds from lenders to borrowers and transform or repackage the funds with respect to maturity, scale and risk. This activity is known as financial intermediation;
- (b) Pooling of risk by underwriting insurance and annuities. Establishments engaged in this activity collect fees, insurance premiums, or annuity considerations; build up reserves; invest those reserves; and make contractual payments. Fees are based on the expected incidence of the insured risk and the expected return on investment.
- (c) Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs. In addition, legal entities that hold portfolios of assets on behalf of others are included in this sector.

53 - REAL ESTATE AND RENTAL AND LEASING

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. Excluded from this sector are real estate investment trusts (REITS, which are considered investment vehicles and fall into industry 52).

54 - PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

This sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; and veterinary services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and recordkeeping, personnel, and physical distribution and logistics. These establishments are classified in Industry 56 (Administrative & Support Services and Waste Management & Remediation Services).

55 - MANAGEMENT OF COMPANIES AND ENTERPRISES

The Management of Companies and Enterprises sector comprises (1) establishments that hold the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions or (2) establishments (except government establishments) that administer, oversee, and manage establishments of the company or enterprise and that normally undertake the strategic or organizational planning and decision-making role of the company or enterprise. These establishments that administer, oversee, and manage may hold the securities of the company or enterprise.

Establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and recordkeeping, personnel, and physical distribution and logistics are classified in Industry 56 (Administrative & Support Services and Waste Management & Remediation Services).

56-ADMINISTRATIVE SERVICES AND WASTE MANAGEMENT SERVICES

The Administrative & Support Services and Waste Management & Remediation Services sector comprises establishments performing routine support activities for the day-to-day operations of other organizations. These essential activities are often undertaken in-house by establishments in many sectors of the economy. The establishments in this sector specialize in one or more of these support activities and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: office administration; hiring and placing of personnel; document preparation and similar clerical services; solicitation, collection, security and surveillance services; cleaning services; and waste disposal services. The activities performed by establishments in this sector are typically on a contract or fee basis.

Establishments involved in administering, overseeing, and managing other establishments of the company or enterprise are classified in Industry 55 (Management of Companies and Enterprises). These establishments normally undertake the strategic and organizational planning and decision-making role of the company or enterprise.

61 - EDUCATIONAL SERVICES

The Educational Services sector comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. Instruction is imparted in diverse settings, such as educational institutions, the workplace, or the home through correspondence, television, or other means.

62 - HEALTH CARE AND SOCIAL ASSISTANCE

This sector comprises establishments providing health care and social assistance for individuals. The sector combines health care and social assistance because it is sometimes difficult to distinguish between the boundaries of these two activities. The sector includes establishments providing medical care exclusively, those providing health care and social assistance, and those providing only social assistance.

Excluded from this sector are aerobic classes (Industry 71) and non-medical diet and weight reducing centers (Industry 81).

71 - ARTS, ENTERTAINMENT, AND RECREATION

The Arts, Entertainment, and Recreation sector includes a wide range of establishments that operate facilities or provide services to meet varied cultural, entertainment, and recreational interests of their patrons. This sector comprises (1) establishments that are involved in producing, promoting, or participating in live performances, events, or exhibits intended for public viewing; (2) establishments that preserve and exhibit objects and sites of historical, cultural, or educational interest; and (3) establishments that operate facilities or provide services that enable patrons to participate in recreational activities or pursue amusement, hobby, and leisure time interests.

Some establishments that provide cultural, entertainment, or recreational facilities and services are excluded from this sector, including: (1) establishments that provide both accommodations and recreational facilities, such as hunting and fishing camps and resort and casino hotels (Industry 72, Accommodations and food Services); (2) restaurants and night clubs that provide live entertainment in addition to the sale of food and beverages (also Industry 72); (3) motion picture theaters, libraries and archives, and publishers of newspapers, magazines, books, periodicals, and computer software are classified in (Industry 51, Information); and (4) establishments using transportation equipment to provide recreational and entertainment services, such as those operating sightseeing buses, dinner cruises, or helicopter rides (Industry 48, Scenic and Sightseeing Transportation).

72 - ACCOMMODATION AND FOOD SERVICES

The Accommodation and Food Services sector comprises establishments providing customers with lodging and/or preparing meals, snacks, and beverages for immediate consumption. The "Accommodations" sector includes hotels, motels, and bed-and-breakfast inns; casino hotels; RV camps, campgrounds and recreational camps; and rooming and boarding houses. The "Food Services" sector includes both full-service and limited-service restaurants; food service contractors; caterers; mobile food services; and drinking establishments.

Excluded from this sector are civic and social organizations; amusement and recreation parks; theaters; and other recreation or entertainment facilities providing food and beverage services.

81 - OTHER SERVICES, EXCEPT PUBLIC ADMINISTRATION

This sector includes establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector include those primarily engaged in activities such as repair services; promoting or administering religious activities; grant-making services (scholarships and grants); membership organizations (civic, professional, political, as well as labor unions); advocacy services (human rights, environmental advocates, etc); personal services (hair, skin, weight loss); dry cleaning/laundry services; death care services; and miscellaneous services (pet care, photofinishing, parking lots/garages, dating services, etc.).

Excluded from this sector are retail or wholesale establishments who also perform repairs or general maintenance on that equipment. These establishments are classified in retail or wholesale trade.

92 - PUBLIC ADMINISTRATION

The Public Administration sector consists of establishments of federal, state, and local government agencies that administer, oversee, and manage public programs and have executive, legislative, or judicial authority over other institutions within a given area.

For the purposes of the OES survey, government-owned and operated transportation and utility agencies are included in this sector. Examples of government-provided services that are not included in this sector include schools (Industry 61, Educational Services) and hospitals (Industry 62, Health and Social Services).