

New Jersey's Retail Trade Industry Sector

Prepared by:
New Jersey Department of Labor & Workforce Development
Office of Research & Information
Bureau of Labor Market Information
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New Jersey Retail Trade Highlights

- Food & Beverage Stores employment accounts for 24.7 percent of retail
- Nearly 30,000 establishments paid its 455,000 employees over \$15.7 billion in total wages
- Nearly 3 of 10 jobs located in 3 counties: Bergen, Middlesex & Monmouth
- Workforce younger than the average for all industries but aging since 1998
- The fastest-growing industry from 2010 was non-store retailers (43.5%). The significant gain due to an increase in online shopping and the influx of Amazon fulfillment centers
- Provides workers with foundational skills in customer service, punctuality, and responsibility
- Offers substantial employment opportunities with part-time and temporary work plentiful



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Source: Quarterly Census of Employment and Wages, 2018 Annual Averages
2017 American Community Survey Public Use Micro-data Sample (5% Sample)
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New Jersey has a wide variety of retailers

Motor Vehicle and Parts Dealers

Furniture and Home Furnishings Stores

ELECTRONICS AND APPLIANCE STORES

Building Material & Garden Supply Stores

Food and Beverage Stores

Health and Personal Care Stores

Gasoline Stations

Clothing and Clothing Accessories Stores

Sporting Goods/Hobby/Book/Music Stores

GENERAL MERCHANDISE STORES

MISCELLANEOUS STORE RETAILERS

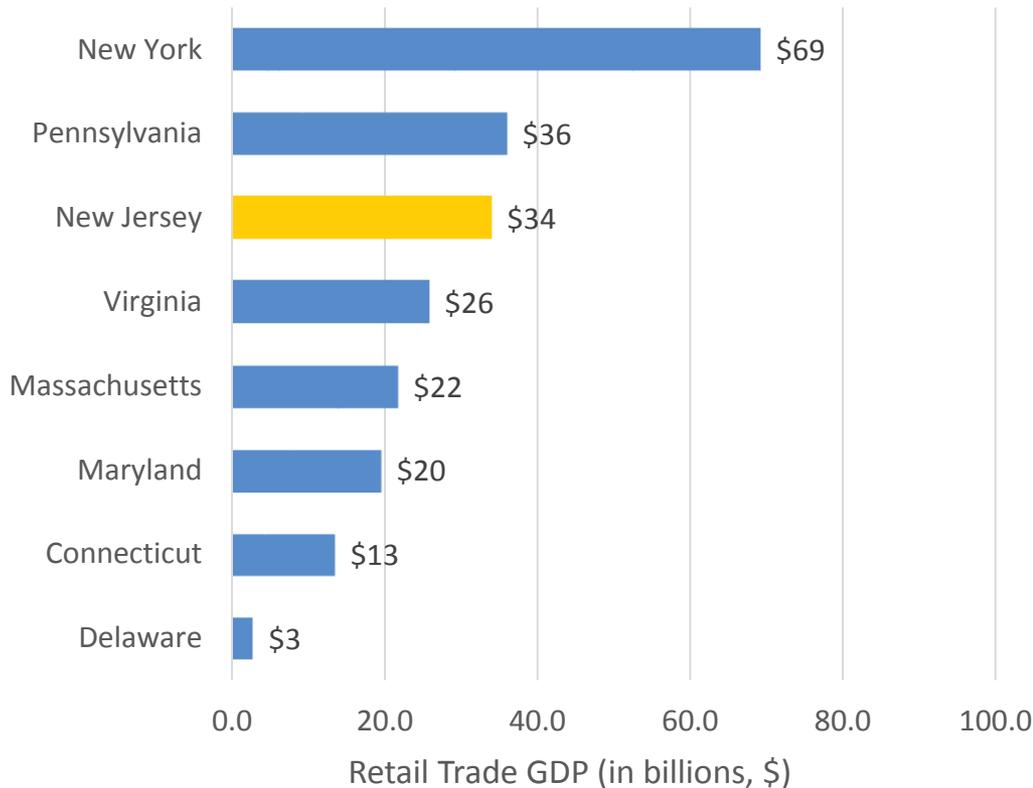
Non-store Retailers



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GDP from Northeast & Mid-Atlantic states

Gross Domestic Product Generated from Retail Trade
Selected States, 2018



NJ 3rd contributing nearly \$34 billion

3.1 percent of US GDP in Retail

Retail in tri-state area (NJ, NY & PA) 12.7 percent of US

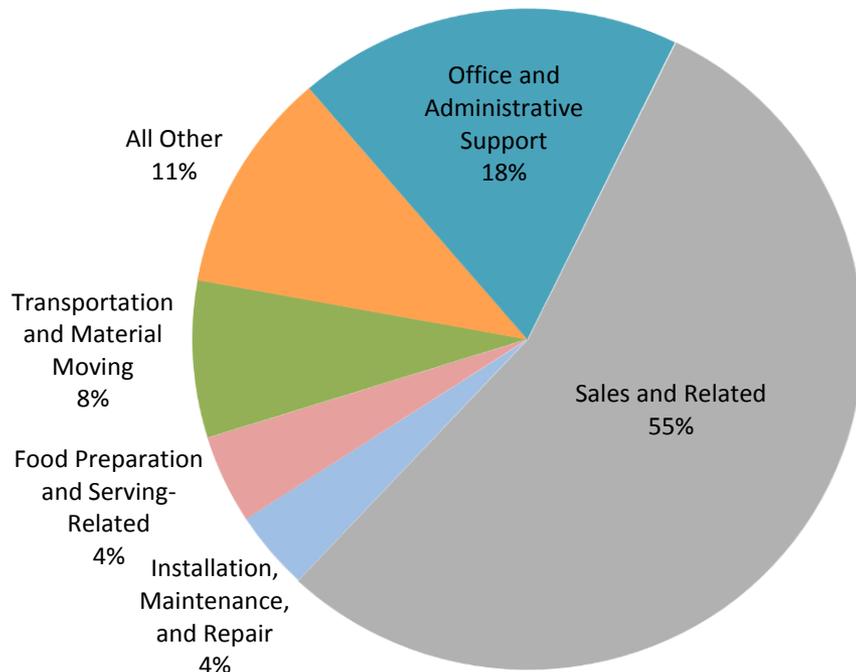


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Source: United States Bureau of Economic Analysis, GDP in Chained 2012 Dollars
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Employment by occupation type

Breakdown of Major Occupational Groups within Retail Trade Industry: New Jersey, 2018



Over half involved with sales (> 250,000)

Over 85,000 office and administrative support occupations

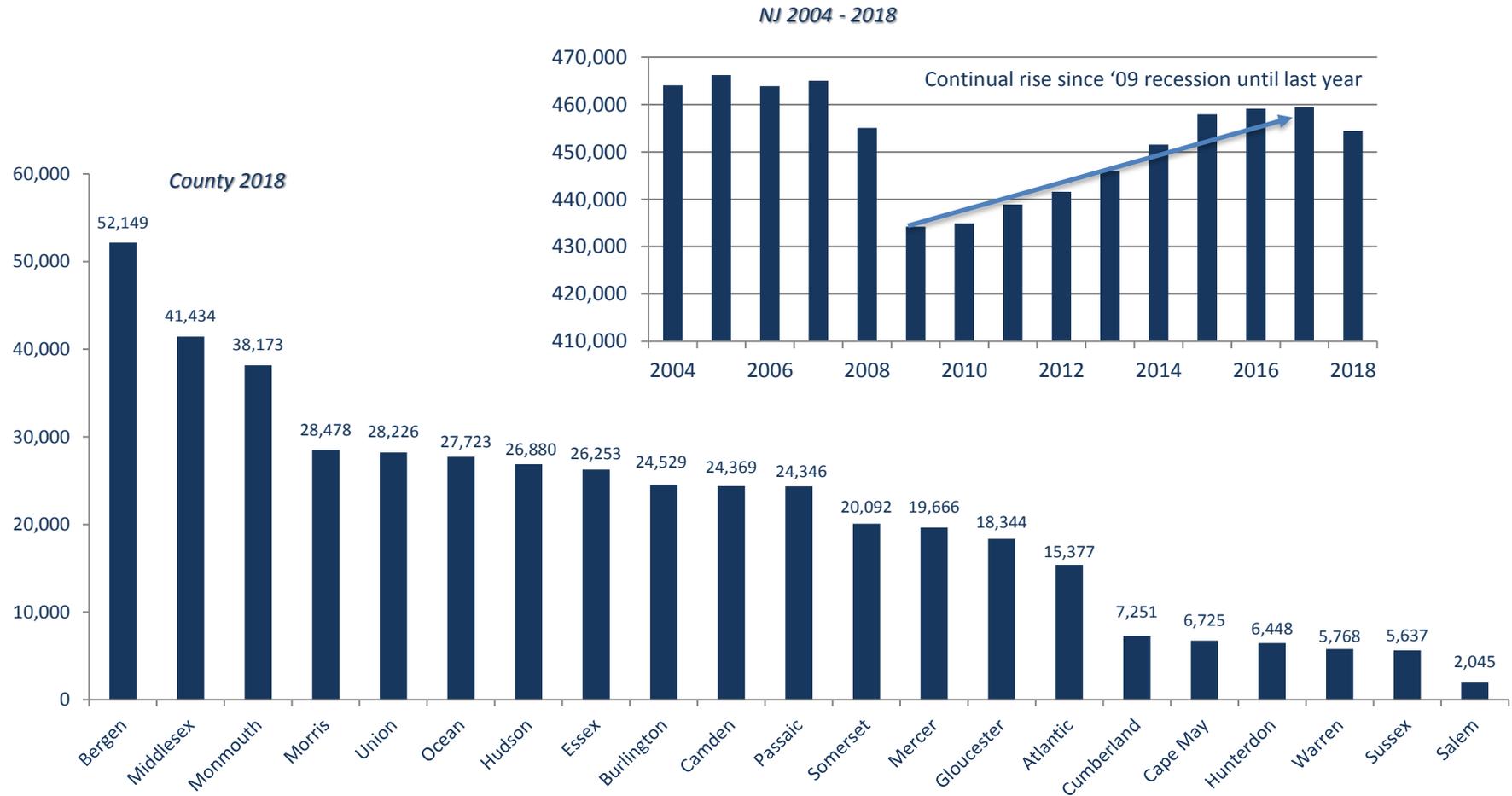
“All Other” 11% includes healthcare, production, management/business and a variety of other occupations



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Source: NJLWD, Occupational Employment Statistics Survey, May 2019
Prepared by: New Jersey Department of Labor and Workforce Development
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Employment has rebounded since Great Recession



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Source: NJLWD, Quarterly Census of Employment & Wages, Annual Averages
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Workforce has been aging for the last 20 years

65+ grew fastest at 102.5%



Biggest growth - 55-64



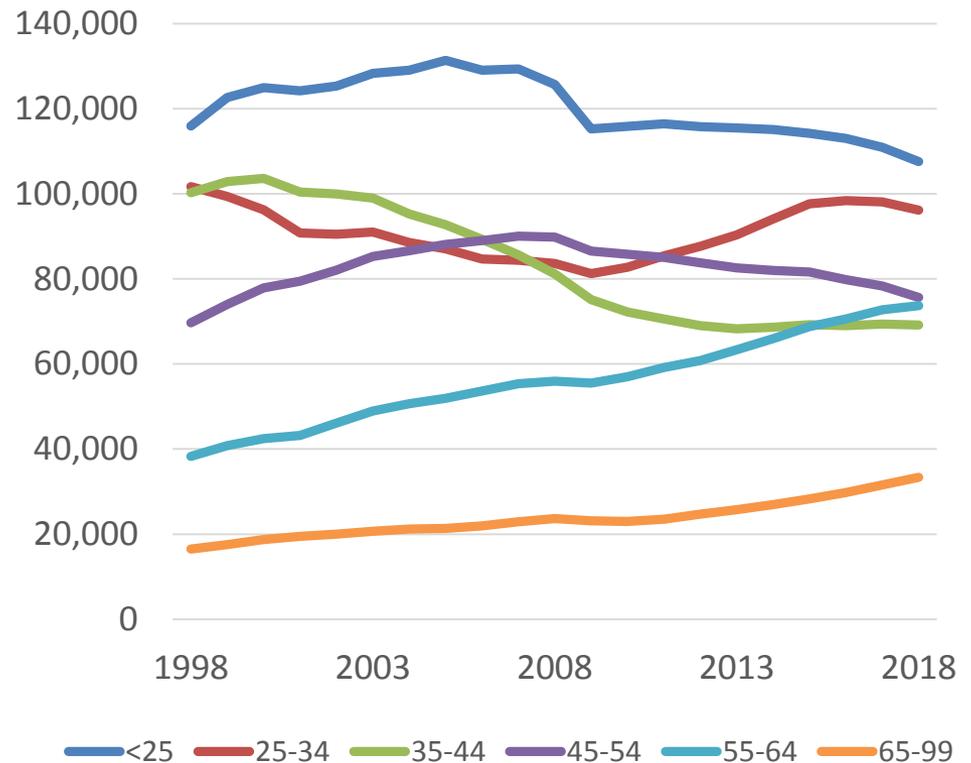
Biggest decline - 35-44



Only 23.5 percent over 55



Breakdown of Workforce by Age
New Jersey: 1998-2018



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Source: United States Census Bureau, Quarterly Workforce Indicators
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NEW JERSEY RETAIL INDUSTRY SECTOR CONTACT INFORMATION

Click [here](#) for more detailed analysis of this industry

New Jersey Department of Labor & Workforce Development

<http://lwd.dol.state.nj.us/>

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http://lwd.dol.state.nj.us/labor/lpa/LMI_index.html

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