

## NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

JOHN J. HOFFMAN, Acting Attorney General

Division of Gaming Enforcement

David Rebuck, Director

# DGE Announces April 2015 Gaming Revenue Results

**For Immediate Release**: May 13, 2015

Contact: Kerry Langan (609) 317-6201 info@njdge.org

# ATLANTIC CITY —

Based upon filings with the Division of Gaming Enforcement, Total Gaming Win from Current Operators (as defined herein) for the month of April was \$199.0 million compared to the \$205.1 million in Total Gaming Win for April 2014, reflecting a 3.0% decrease. Current Operators reported Casino Win of \$186.3 million in April 2015, with 4 casino hotels reporting an increase in Casino Win between 2.9% and 17.7%.

Internet Gaming Win was \$12.7 million in April compared to \$11.4 million in April 2014, reflecting an increase of 11.1%.

Including Discontinued Operators, Total Gaming Win of \$199.0 million for April 2015 was 15.6% lower than the \$235.9 million reported last year.

For the month of April 2015, total gaming taxes were \$15.4 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$2.6 million in reinvestment obligations with the Casino Reinvestment Development Authority for April, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

Additional Information:

Gross Revenue Reports (DGE website): Internet Gross Revenue Reports (DGE website): Tourism Data (CRDA website):

http://www.nj.gov/oag/ge/mgrtaxreturns.html http://www.nj.gov/oag/ge/igrtaxreturns.html http://www.atlanticcitynj.com/about/stats.aspx

NJ Department of Law and Public Safety / Office of the Attorney General: Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice · Gaming Enforcement · Highway Traffic Safety · Law · State Police

# **APRIL 2015 STATISTICS**

### GAMING WIN INFORMATION

GAMING WIN INFORMATION				,					
A	0045	0011	Increase (Decrease)						
April Slot Mashing Win	2015 \$ 135,869,756	2014 \$ 151.441.675	\$ (15 574 040)	%					
Slot Machine Win	φ	ŧ = , ,= =	\$ (15,571,919)	(10.3)					
Table Game Win	50,396,937	72,995,557	(22,598,620)	(31.0)					
Casino Win	186,266,693	224,437,232	(38,170,539)	(17.0)					
Peer-to-Peer	1,985,289	2,591,839	(606,550)	(23.4)					
Other Authorized Games	10,708,308	8,836,898	1,871,410	21.2					
Internet Gaming Win	12,693,597	11,428,737	1,264,860	11.1					
Total Gaming Win	198,960,290	235,865,969	(36,905,679)	(15.6)					
Less: Discontinued Operators (a)		30,791,055	(30,791,055)	n/a					
Total: Current Operators (b)	\$198,960,290	\$205,074,914	(\$6,114,624)	(3.0)					
April YTD									
Slot Machine Win	\$ 513,586,588	\$ 575,926,622	\$ (62,340,034)	(10.8)					
Table Game Win	217,418,070	255,395,746	(37,977,676)	(14.9)					
Casino Win	731,004,658	831,322,368	(100,317,710)	(12.1)					
Peer-to-Peer	8,557,999	12,353,976	(3,795,977)	(30.7)					
Other Authorized Games	39,272,925	30,721,278	8,551,647	27.8					
Internet Gaming Win	47,830,924	43,075,254	4,755,670	11.0					
Total Gaming Win	778,835,582	874,397,622	(95,562,040)	(10.9)					
Less: Discontinued Operators (a)		121,916,878	(121,916,878)	n/a					
Total Current Operators (b)	\$778,835,582	\$752,480,744	\$ 26,354,838	3.5					
GROSS REVENUE AND CRDA TAX INFORMATION									
	Total CRDA	Total							
	Obligations (c)	Gaming Taxes (d)							
April 2015	\$ 2,646,064	\$ 15,399,813							
YTD April 2015	\$ 10,334,579	\$ 60,423,971							

(a) Discountinued Operators reflect ceased operators that did not report win during the last day of the current month.

(b) Current Operators reflect active operators reporting win during the last day of the current month.

(c) Total CRDA Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

(d) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date Gross Revenue amount includes any amendments received since the prior monthly press release.

### THE ATLANTIC CITY CASINO INDUSTRY MONTHLY WIN COMPARISON FOR THE MONTH ENDED ENDED APRIL 2015 VERSUS 2014

	CASIN	IO WIN	INCREASE (DECREASE)	INTERNET	GAMING WIN	INCREASE (DECREASE)	TOTAL GA	MING WIN	INCREASE (DECREASE)
Current Operators	2015	2014	%	2015	2014	%	2015	2014	%
Bally's AC	\$ 16,155,605	\$ 16,734,878	(3.5)	\$ -	\$ -	n/a	\$ 16,155,605	\$ 16,734,878	(3.5)
Borgata	53,544,985	55,164,043	(2.9)	3,991,846	4,116,560	(3.0)	57,536,831	59,280,603	(2.9)
Caesars	22,534,979	34,095,405	(33.9)	-	-	n/a	22,534,979	34,095,405	(33.9)
Caesars Interactive NJ	-	-	n/a	2,451,306	3,055,432	(19.8)	2,451,306	3,055,432	(19.8)
Golden Nugget	14,340,275	13,031,279	10.0	3,304,446	(c) 575,914	(c) 473.8	17,644,721	13,607,193	29.7
Harrah's	29,396,717	24,975,622	17.7	-	-	n/a	29,396,717	24,975,622	17.7
Resorts	12,179,675	10,731,802	13.5	212,739	(d) -	(d) n/a	12,392,414	10,731,802	15.5
Tropicana	22,538,172	21,907,119	2.9	2,733,260	2,145,103	27.4	25,271,432	24,052,222	5.1
Trump Plaza (Internet)	-	-	n/a	-	(c) 926,278	(c) n/a	-	926,278	n/a
Trump Taj Mahal	15,576,285	17,615,479	(11.6)		<u>-</u>	n/a	15,576,285	17,615,479	(11.6)
Total: Current Operators (a)	\$ 186,266,693	\$ 194,255,627	(4.1)	\$ 12,693,597	\$ 10,819,287	17.3	\$ 198,960,290	\$205,074,914	(3.0)
Discontinued Operators (b)		30,181,605	n/a		609,450	n/a		30,791,055	n/a
Total: Industry	\$ 186,266,693	\$ 224,437,232	(17.0)	\$ 12,693,597	\$ 11,428,737	11.1	\$ 198,960,290	\$235,865,969	(15.6)

(a) Current Operators reflect active operators reporting win during the last day of the current month.

(b) Discountinued Operators reflect ceased operators that did not report win during the last day of the current month.

Discontinued Operators include Atlantic Club, Showboat, Revel, Trump Plaza (land-based), and Taj Mahal (Internet Gaming Win).

(c) Internet gaming website Betfair.com shifted operations from Trump Plaza to Golden Nugget on November 21, 2014.

(d) Resorts began Internet operations on 2/21/15.

#### THE ATLANTIC CITY CASINO INDUSTRY YEAR-TO-DATE WIN COMPARISON FOR THE YEAR-TO-DATE ENDED APRIL 2015 VERSUS 2014

	CASI	NO WIN	INCREASE (DECREASE)	INTERNET	GAMING WIN	INCREASE ( <u>DECREASE</u> )	TOTAL G	AMING WIN	INCREASE (DECREASE)
<b>Current Operators</b>	2015	2014	%	2015	2014	%	2014	2013	%
Bally's AC	\$ 62,267,190	\$ 66,107,905	(5.8)	\$-	\$ -	n/a	\$ 62,267,190	\$ 66,107,905	(5.8)
Borgata	211,568,860	200,881,372	5.3	15,704,742	16,486,257	(4.7)	227,273,602	217,367,629	4.6
Caesars	93,614,795	101,790,960	(8.0)	-	-	n/a	93,614,795	101,790,960	(8.0)
Caesars Interactive NJ	-	-	n/a	10,552,209	13,136,968	(19.7)	10,552,209	13,136,968	(19.7)
Golden Nugget	60,950,167	49,022,370	24.3	10,194,841 (c	2,000,703	(c) 409.6	71,145,008	51,023,073	39.4
Harrah's	119,929,772	105,991,421	13.2	-	-	n/a	119,929,772	105,991,421	13.2
Resorts	45,023,219	40,055,638	12.4	417,719 (d	l) -	(d) n/a	45,440,938	40,055,638	13.4
Tropicana	83,026,208	80,463,327	3.2	10,961,413	6,227,132	76.0	93,987,621	86,690,459	8.4
Trump Plaza (Internet)	-	-	n/a	- (0	2,486,431	(c) n/a	-	2,486,431	n/a
Trump Taj Mahal	54,624,447	67,830,260	(19.5)			n/a	54,624,447	67,830,260	(19.5)
Total: Current Operators (a)	\$731,004,658	\$712,143,253	2.6	\$47,830,924	\$40,337,491	18.6	\$778,835,582	\$752,480,744	3.5
Discontinued Operators (b)		119,179,115	n/a		2,737,763	n/a		121,916,878	n/a
Total: Industry	\$731,004,658	\$831,322,368	(12.1)	\$47,830,924	\$43,075,254	11.0	\$778,835,582	\$874,397,622	(10.9)

(a) Current Operators reflect active operators reporting win during the last day of the current month.

(b) Discountinued Operators reflect ceased operators that did not report win during the last day of the current month.

Discontinued Operators include Atlantic Club, Showboat, Revel, Trump Plaza (land-based), and Taj Mahal (Internet Gaming Win).

(c) Internet gaming website Betfair.com shifted operations from Trump Plaza to Golden Nugget on November 21, 2014.

(d) Resorts began Internet operations on 2/21/15.