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## **Division of Gaming Enforcement**

David Rebeck, *Director*

## **DGE Announces February 2017 Gaming Revenue Results**

### **For Immediate Release:**

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### **ATLANTIC CITY —**

#### **Industry:**

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry was \$186.6 million compared to \$190.0 million in February 2016, reflecting a 1.8% decrease. Internet Gaming Win was \$18.7 million in February compared to \$14.7 million in the prior period, reflecting an increase of 26.9%. The Industry's Total Gaming Win for the month was \$205.4 million compared to \$204.7 million for February 2016, reflecting a 0.3% increase.

For the year-to-date, the Industry's Casino Win totaled \$372.5 million through February 2017 compared to \$365.4 million in the prior period, reflecting an increase of 1.9%. Internet Gaming Win increased 27.8% to \$37.5 million compared to the prior period. The Industry's Total Gaming Win increased to \$410.0 million, reflecting an increase of 3.9%, compared to the same period last year.

#### **Current Operators:**

Casino Win from Current Operators (excluding Trump Taj Mahal) increased 4.9% to \$186.6 million for the month of February 2017 compared to February 2016. Total Gaming Win for Current Operators was \$205.4 million, a 6.6% increase over the same month last year.

For the year-to-date, Current Operators Casino Win was \$372.5 million, reflecting an increase of 9.3% compared to the same period last year. Total Gaming Win for Current Operators was \$410.0 million, up 10.7% compared to the same period last year.

#### **Tax Information:**

For the month of February 2017, total gaming taxes were \$16.4 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$2.8 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

#### *Additional Information:*

*Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

*Internet Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

*Tourism Data (CRDA website):*

<http://www.atlanticcitynj.com/about/stats.aspx>

### **NJ Department of Law and Public Safety / Office of the Attorney General:**

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·  
Gaming Enforcement · Highway Traffic Safety · Law · State Police

## FEBRUARY 2017 STATISTICS

<b><u>GAMING WIN INFORMATION</u></b>				
<b>FEBRUARY</b>	2017	2016	Increase (Decrease)	
	\$	\$	\$	%
Slot Machine Win	\$ 132,258,431	\$ 130,268,512	\$ 1,989,919	1.5
Table Game Win	54,383,934	59,699,047	(5,315,113)	(8.9)
Casino Win	186,642,365	189,967,559	(3,325,194)	(1.8)
Peer-to-Peer	2,170,427	1,994,065	176,362	8.8
Other Authorized Games	16,551,663	12,755,555	3,796,108	29.8
Internet Gaming Win	18,722,090	14,749,620	3,972,470	26.9
<b>Total Gaming Win</b>	<b>205,364,455</b>	<b>204,717,179</b>	<b>647,276</b>	<b>0.3</b>
Less: Trump Taj Mahal (a)	-	12,099,685	(12,099,685)	n/a
<b>Total: Current Operators (b)</b>	<b>\$ 205,364,455</b>	<b>\$ 192,617,494</b>	12,746,961	<b>6.6</b>
<b><u>FEBRUARY YTD</u></b>				
Slot Machine Win	\$ 255,911,598	\$ 253,174,547	\$ 2,737,051	1.1
Table Game Win	116,583,897	112,274,262	4,309,635	3.8
Casino Win	372,495,495	365,448,809	7,046,686	1.9
Peer-to-Peer	4,509,293	4,145,297	363,996	8.8
Other Authorized Games	33,032,895	25,234,396	7,798,499	30.9
Internet Gaming Win	37,542,188	29,379,693	8,162,495	27.8
<b>Total Gaming Win</b>	<b>410,037,683</b>	<b>394,828,502</b>	<b>15,209,181</b>	<b>3.9</b>
Less: Trump Taj Mahal (a)	-	24,536,723	(24,536,723)	n/a
<b>Total: Current Operators (b)</b>	<b>\$ 410,037,683</b>	<b>\$ 370,291,779</b>	39,745,904	<b>10.7</b>
<b><u>GROSS REVENUE TAX AND CRDA OBLIGATIONS</u></b>				
	Total Gaming Taxes (c)	Total IAT Obligations (d)		
February 2017	\$ 16,400,802	\$ 2,802,141		
YTD February 2017	\$ 32,876,333	\$ 5,595,462		

(a) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month.

Trump Taj Mahal discontinued operations on October 10, 2016.

(b) Current Operators reflect active operators reporting win during the last day of the current month.

(c) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue.

Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date

Gross Revenue amount includes any amendments received since the prior monthly press release.

(d) Total IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

**THE ATLANTIC CITY CASINO INDUSTRY  
MONTHLY WIN COMPARISON  
FOR THE MONTH ENDED FEBRUARY 2017 VERSUS 2016**

	<u>CASINO WIN</u>			<u>INTERNET GAMING WIN</u>			<u>TOTAL GAMING WIN</u>		
	<u>2017</u>	<u>2016</u>	<u>INCREASE (DECREASE) %</u>	<u>2017</u>	<u>2016</u>	<u>INCREASE (DECREASE) %</u>	<u>2017</u>	<u>2016</u>	<u>INCREASE (DECREASE) %</u>
Bally's AC	\$ 16,314,486	\$ 17,121,796	(4.7)	\$ -	\$ -	n/a	\$ 16,314,486	\$ 17,121,796	(4.7)
Borgata	58,185,193	58,615,039	(0.7)	3,745,868	4,236,733	(11.6)	61,931,061	62,851,772	(1.5)
Caesars	22,829,847	22,633,558	0.9	-	-	n/a	22,829,847	22,633,558	0.9
Caesars Interactive NJ	-	-	n/a	3,495,509	3,024,005	15.6	3,495,509	3,024,005	15.6
Golden Nugget	16,418,294	15,633,929	5.0	5,175,795	3,118,809	66.0	21,594,089	18,752,738	15.2
Harrah's	29,509,084	29,348,053	0.5	-	-	n/a	29,509,084	29,348,053	0.5
Resorts	15,110,214	12,448,487	21.4	-	-	n/a	15,110,214	12,448,487	21.4
Resorts Digital	-	-	n/a	3,052,115	1,318,338	131.5	3,052,115	1,318,338	131.5
Tropicana	<u>28,275,247</u>	<u>22,067,012</u>	28.1	<u>3,252,803</u>	<u>3,051,735</u>	6.6	<u>31,528,050</u>	<u>25,118,747</u>	25.5
<b>Total: Current Operators (a)</b>	<b><u>\$ 186,642,365</u></b>	<b><u>\$ 177,867,874</u></b>	<b>4.9</b>	<b><u>\$ 18,722,090</u></b>	<b><u>\$ 14,749,620</u></b>	<b>26.9</b>	<b><u>\$ 205,364,455</u></b>	<b><u>\$192,617,494</u></b>	<b>6.6</b>
Trump Taj Mahal (b)	<u>-</u>	<u>12,099,685</u>	n/a	<u>-</u>	<u>-</u>	n/a	<u>0</u>	<u>12,099,685</u>	n/a
<b>Total: Industry</b>	<b><u>\$ 186,642,365</u></b>	<b><u>\$ 189,967,559</u></b>	<b>(1.8)</b>	<b><u>\$ 18,722,090</u></b>	<b><u>\$ 14,749,620</u></b>	<b>26.9</b>	<b><u>\$ 205,364,455</u></b>	<b><u>\$ 204,717,179</u></b>	<b>0.3</b>

(a) Current Operators reflect licensees reporting win during the entire current month.

(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

**THE ATLANTIC CITY CASINO INDUSTRY  
YEAR-TO-DATE WIN COMPARISON  
FOR THE YEAR-TO-DATE ENDED FEBRUARY 2017 VERSUS 2016**

	CASINO WIN			INCREASE (DECREASE) %	INTERNET GAMING WIN			INCREASE (DECREASE) %	TOTAL GAMING WIN			INCREASE (DECREASE) %
	2017	2016			2017	2016			2017	2016		
Bally's AC	\$ 30,314,954	\$ 31,039,023	(2.3)	\$ -	\$ -	n/a	\$ 30,314,954	\$ 31,039,023	(2.3)			
Borgata	118,737,883	110,711,877	7.2	7,513,721	8,805,900	(14.7)	126,251,604	119,517,777	5.6			
Caesars	51,058,901	42,645,987	19.7	-	-	n/a	51,058,901	42,645,987	19.7			
Caesars Interactive NJ	-	-	n/a	7,527,772	6,252,521	20.4	7,527,772	6,252,521	20.4			
Golden Nugget	34,698,544	32,313,679	7.4	9,952,013	5,624,473	76.9	44,650,557	37,938,152	17.7			
Harrah's	57,628,098	57,162,377	0.8	-	-	n/a	57,628,098	57,162,377	0.8			
Resorts	27,478,798	23,834,326	15.3	-	-	n/a	27,478,798	23,834,326	15.3			
Resorts Digital	-	-	n/a	6,215,093	2,752,633	n/a	6,215,093	2,752,633	n/a			
Tropicana	52,578,317	43,204,817	21.7	6,333,589	5,944,166	6.6	58,911,906	49,148,983	19.9			
<b>Total: Current Operators (a)</b>	<b>\$ 372,495,495</b>	<b>\$ 340,912,086</b>	<b>9.3</b>	<b>\$37,542,188</b>	<b>\$29,379,693</b>	<b>27.8</b>	<b>\$ 410,037,683</b>	<b>\$ 370,291,779</b>	<b>10.7</b>			
Trump Taj Mahal (b)	0	24,536,723	n/a	-	-	n/a	0	24,536,723	n/a			
<b>Total: Industry</b>	<b>\$372,495,495</b>	<b>\$365,448,809</b>	<b>1.9</b>	<b>\$37,542,188</b>	<b>\$29,379,693</b>	<b>27.8</b>	<b>\$410,037,683</b>	<b>\$394,828,502</b>	<b>3.9</b>			

(a) Current Operators reflect licensees reporting win during the entire current month.

(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.