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## **Division of Gaming Enforcement**

David Rebeck, *Director*

### **DGE Announces November 2017 Gaming Revenue Results**

#### **For Immediate Release:**

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#### **ATLANTIC CITY —**

#### **Industry:**

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry for November was \$185.8 million compared to \$180.1 million in November 2016, reflecting a 3.2% increase. Internet Gaming Win was \$20.6 million in November compared to \$17.2 million in the prior period, reflecting an increase of 20.0%. The Industry's Total Gaming Win for the month was \$206.4 million compared to \$197.3 million for November 2016, reflecting a 4.6% increase.

For the year-to-date, the Industry's Casino Win (including Discontinued Operator Trump Taj Mahal) totaled \$2.227 billion through November 2017 compared to \$2.216 billion in the prior period, reflecting an increase of 0.5%. Internet Gaming Win increased 26.1% to \$224.8 million compared to the prior period. The Industry's Total Gaming Win increased to \$2.452 billion, reflecting an increase of 2.4%, compared to the same period last year.

#### **Current Operators:**

For the year-to-date, Current Operators Casino Win was \$2.227 billion, reflecting an increase of 6.5% compared to the same period last year. Total Gaming Win for Current Operators was \$2.452 billion, up 8.1% compared to the same period last year.

#### **Tax Information:**

For the month of November 2017, total gaming taxes were \$16.6 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$2.8 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

#### *Additional Information:*

*Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

*Internet Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

*Tourism Data (CRDA website):*

<http://www.atlanticcitynj.com/about/stats.aspx>

### **NJ Department of Law and Public Safety / Office of the Attorney General:**

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·  
Gaming Enforcement · Highway Traffic Safety · Law · State Police

## NOVEMBER 2017 STATISTICS

<b><u>GAMING WIN INFORMATION</u></b>				
<b>November</b>	2017	2016	Increase (Decrease)	
			\$	%
Slot Machine Win	\$ 131,848,401	\$ 129,940,052	\$ 1,908,349	1.5
Table Game Win	53,976,648	50,175,754	3,800,894	7.6
Casino Win	<u>185,825,049</u>	<u>180,115,806</u>	<u>5,709,243</u>	3.2
Peer-to-Peer	1,809,799	2,083,642	(273,843)	(13.1)
Other Authorized Games	18,800,417	15,085,936	3,714,481	24.6
Internet Gaming Win	<u>20,610,216</u>	<u>17,169,578</u>	<u>3,440,638</u>	20.0
<b>Total Gaming Win</b>	<b><u>206,435,265</u></b>	<b><u>197,285,384</u></b>	<b><u>9,149,881</u></b>	<b>4.6</b>
<b><u>November YTD</u></b>				
Slot Machine Win	\$ 1,587,224,596	\$ 1,580,979,444	\$ 6,245,152	0.4
Table Game Win	<u>639,947,673</u>	<u>635,334,709</u>	<u>4,612,964</u>	0.7
Casino Win	<u>2,227,172,269</u>	<u>2,216,314,153</u>	<u>10,858,116</u>	0.5
Peer-to-Peer	22,322,400	24,410,140	(2,087,740)	(8.6)
Other Authorized Games	<u>202,525,937</u>	<u>153,916,743</u>	<u>48,609,194</u>	31.6
Internet Gaming Win	<u>224,848,337</u>	<u>178,326,883</u>	<u>46,521,454</u>	26.1
<b>Total Gaming Win</b>	<b><u>2,452,020,606</u></b>	<b><u>2,394,641,036</u></b>	<b><u>57,379,570</u></b>	<b>2.4</b>
Less: Trump Taj Mahal (a)	<u>-</u>	<u>125,494,031</u>	<u>(125,494,031)</u>	n/a
<b>Total: Current Operators (b)</b>	<b><u>\$ 2,452,020,606</u></b>	<b><u>\$ 2,269,147,005</u></b>	<u>182,873,601</u>	<b>8.1</b>
<b><u>GROSS REVENUE TAX AND CRDA OBLIGATIONS</u></b>				
	Total	Total IAT		
	Gaming Taxes (c)	Obligations (d)		
November 2017	\$ 16,612,590	\$ 2,839,505		
YTD November 2017	\$ 194,792,089	\$ 33,466,675		

(a) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month.

Trump Taj Mahal discontinued operations on October 10, 2016.

(b) Current Operators reflects active operators reporting win during the last day of the current month.

(c) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue.

Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional

gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date

Gross Revenue amount includes any amendments received since the prior monthly press release.

(d) Total IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

**THE ATLANTIC CITY CASINO INDUSTRY  
MONTHLY WIN COMPARISON  
FOR THE MONTH ENDED NOVEMBER 2017 VERSUS 2016**

	<u>CASINO WIN</u>			<u>INCREASE (DECREASE)</u>	<u>INTERNET GAMING WIN</u>			<u>INCREASE (DECREASE)</u>	<u>TOTAL GAMING WIN</u>			<u>INCREASE (DECREASE)</u>
	<u>2017</u>	<u>2016</u>	<u>%</u>		<u>2017</u>	<u>2016</u>	<u>%</u>		<u>2017</u>	<u>2016</u>	<u>%</u>	
Bally's AC	\$ 15,521,245	\$ 16,281,169	(4.7)		\$ -	\$ -	n/a		\$ 15,521,245	\$ 16,281,169	(4.7)	
Borgata	60,025,158	57,013,847	5.3		4,267,738	3,809,064	12.0		64,292,896	60,822,911	5.7	
Caesars	22,948,691	21,311,139	7.7		-	-	n/a		22,948,691	21,311,139	7.7	
Caesars Interactive NJ	-	-	n/a		3,357,052	3,362,072	(0.1)		3,357,052	3,362,072	(0.1)	
Golden Nugget	17,481,613	16,756,251	4.3		6,193,991	3,802,276	62.9		23,675,604	20,558,527	15.2	
Harrah's	28,463,743	30,817,882	(7.6)		-	-	n/a		28,463,743	30,817,882	(7.6)	
Resorts	14,962,624	12,616,406	18.6		-	-	n/a		14,962,624	12,616,406	18.6	
Resorts Digital	-	-	n/a		3,527,764	3,212,082	9.8		3,527,764	3,212,082	9.8	
Tropicana	<u>26,421,975</u>	<u>25,319,112</u>	4.4		<u>3,263,671</u>	<u>2,984,084</u>	9.4		<u>29,685,646</u>	<u>28,303,196</u>	4.9	
<b>Total: Industry</b>	<b><u>\$ 185,825,049</u></b>	<b><u>\$ 180,115,806</u></b>	<b>3.2</b>		<b><u>\$ 20,610,216</u></b>	<b><u>\$ 17,169,578</u></b>	<b>20.0</b>		<b><u>\$ 206,435,265</u></b>	<b><u>\$ 197,285,384</u></b>	<b>4.6</b>	

**THE ATLANTIC CITY CASINO INDUSTRY  
YEAR-TO-DATE WIN COMPARISON  
FOR THE YEAR-TO-DATE ENDED NOVEMBER 2017 VERSUS 2016**

	CASINO WIN			INCREASE (DECREASE)	INTERNET GAMING WIN			INCREASE (DECREASE)	TOTAL GAMING WIN			INCREASE (DECREASE)
	2017	2016	%	2017	2016	%	2017	2016	%			
Bally's AC	\$ 194,739,024	\$ 195,225,692	(0.2)	\$ -	\$ -	n/a	\$ 194,739,024	\$ 195,225,692	(0.2)			
Borgata	697,283,336	665,665,191	4.7	44,231,806	43,314,186	2.1	741,515,142	708,979,377	4.6			
Caesars	301,343,419	272,342,612	10.6	-	-	n/a	301,343,419	272,342,612	10.6			
Caesars Interactive NJ	-	-	n/a	39,200,857	35,036,765	11.9	39,200,857	35,036,765	11.9			
Golden Nugget	201,163,435	192,269,628	4.6	62,481,964	37,459,412	66.8	263,645,399	229,729,040	14.8			
Harrah's	334,456,913	328,946,199	1.7	-	-	n/a	334,456,913	328,946,199	1.7			
Resorts	176,613,985	158,897,532	11.1	-	-	n/a	176,613,985	158,897,532	11.1			
Resorts Digital	-	-	n/a	39,746,488	28,620,285	38.9	39,746,488	28,620,285	38.9			
Tropicana	321,572,157	277,473,268	15.9	39,187,222	33,896,235	15.6	360,759,379	311,369,503	15.9			
<b>Total: Current Operators (a)</b>	<b>\$ 2,227,172,269</b>	<b>\$ 2,090,820,122</b>	<b>6.5</b>	<b>\$224,848,337</b>	<b>\$178,326,883</b>	<b>26.1</b>	<b>\$ 2,452,020,606</b>	<b>\$ 2,269,147,005</b>	<b>8.1</b>			
Trump Taj Mahal (b)	-	125,494,031	n/a	-	-	n/a	-	125,494,031	n/a			
<b>Total: Industry</b>	<b>\$2,227,172,269</b>	<b>\$2,216,314,153</b>	<b>0.5</b>	<b>\$224,848,337</b>	<b>\$178,326,883</b>	<b>26.1</b>	<b>\$2,452,020,606</b>	<b>\$2,394,641,036</b>	<b>2.4</b>			

(a) Current Operators reflect licensees reporting win during the entire current month.

(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.