

**BOARDWALK REGENCY LLC  
QUARTERLY REPORT**

**FOR THE QUARTER ENDED SEPTEMBER 30, 2019**

**SUBMITTED TO THE  
DIVISION OF GAMING ENFORCEMENT  
OF THE  
STATE OF NEW JERSEY**



**OFFICE OF FINANCIAL INVESTIGATIONS  
REPORTING MANUAL**

# BOARDWALK REGENCY LLC

## BALANCE SHEETS

AS OF SEPTEMBER 30, 2019 AND 2018

(UNAUDITED)

(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2019 (c)	2018 (d)
	<u>ASSETS:</u>			
	Current Assets:			
1	Cash and Cash Equivalents.....	3	\$18,032	\$16,599
2	Short-Term Investments.....		0	0
3	Receivables and Patrons' Checks (Net of Allowance for Doubtful Accounts - 2019, \$10,441; 2018, \$9,907).....	4 & 12	12,894	12,810
4	Inventories .....	2	330	329
5	Other Current Assets.....	5	2,363	2,941
6	Total Current Assets.....		33,619	32,679
7	Investments, Advances, and Receivables.....	6	3,665	3,695
8	Property and Equipment - Gross.....	2 & 7	287,740	277,101
9	Less: Accumulated Depreciation and Amortization.....	2 & 7	(44,463)	(28,288)
10	Property and Equipment - Net.....	2 & 7	243,277	248,813
11	Other Assets.....	8 & 9	9,966	10,583
12	Total Assets.....		\$290,527	\$295,770
	<u>LIABILITIES AND EQUITY:</u>			
	Current Liabilities:			
13	Accounts Payable.....		\$5,680	\$6,681
14	Notes Payable.....		0	0
	Current Portion of Long-Term Debt:			
15	Due to Affiliates.....		0	0
16	External.....		0	0
17	Income Taxes Payable and Accrued.....		0	0
18	Other Accrued Expenses.....	8 & 10	15,989	16,093
19	Other Current Liabilities.....	8	2,320	2,319
20	Total Current Liabilities.....		23,989	25,093
	Long-Term Debt:			
21	Due to Affiliates.....			0
22	External.....		0	0
23	Deferred Credits .....	8	0	0
24	Other Liabilities.....	8 & 11	256,261	252,679
25	Commitments and Contingencies.....	13	0	0
26	Total Liabilities.....		280,250	277,772
27	Stockholders', Partners', or Proprietor's Equity.....		10,277	17,998
28	Total Liabilities and Equity.....		\$290,527	\$295,770

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

# BOARDWALK REGENCY LLC

## STATEMENTS OF INCOME

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2019 AND 2018

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2019 (c)	2018 (d)
	Revenue:			
1	Casino.....		\$114,186	\$131,651
2	Rooms.....		39,089	40,025
3	Food and Beverage.....		43,382	42,949
4	Other.....		12,200	12,784
5	Net Revenue.....	12	208,857	227,409
	Costs and Expenses:			
6	Casino.....		67,601	67,626
7	Rooms, Food and Beverage.....		43,081	43,222
8	General, Administrative and Other.....		47,582	50,678
9	Total Costs and Expenses.....		158,264	161,526
10	Gross Operating Profit.....		50,593	65,883
11	Depreciation and Amortization.....	2	12,609	22,007
	Charges from Affiliates Other than Interest:			
12	Management Fees.....			
13	Other.....	3	14,908	15,974
14	Income (Loss) from Operations.....		23,076	27,902
	Other Income (Expenses):			
15	Interest Expense - Affiliates.....			
16	Interest Expense - External.....		(35,380)	(34,876)
17	CRDA Related Income (Expense) - Net.....	13	(304)	(566)
18	Nonoperating Income (Expense) - Net.....		57	55
19	Total Other Income (Expenses).....		(35,627)	(35,387)
20	Income (Loss) Before Taxes .....		(12,551)	(7,485)
21	Provision (Credit) for Income Taxes.....		0	0
22	Net Income (Loss).....		(\$12,551)	(\$7,485)

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# BOARDWALK REGENCY LLC

## STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2019 AND 2018

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2019 (c)	2018 (d)
	Revenue:			
1	Casino.....		\$41,211	\$47,725
2	Rooms.....		16,468	16,991
3	Food and Beverage.....		16,144	15,726
4	Other.....		4,540	4,520
5	Net Revenue.....	12	78,363	84,962
	Costs and Expenses:			
6	Casino.....		24,854	23,529
7	Rooms, Food and Beverage.....		15,470	15,455
8	General, Administrative and Other.....		14,644	17,304
9	Total Costs and Expenses.....		54,968	56,288
10	Gross Operating Profit.....		23,395	28,674
11	Depreciation and Amortization.....	2	4,168	7,437
	Charges from Affiliates Other than Interest:			
12	Management Fees.....			
13	Other.....	3	4,356	5,593
14	Income (Loss) from Operations.....		14,871	15,644
	Other Income (Expenses):			
15	Interest Expense - Affiliates.....			
16	Interest Expense - External.....		(11,828)	(11,648)
17	CRDA Related Income (Expense) - Net.....	13	(30)	(157)
18	Nonoperating Income (Expense) - Net.....		(406)	17
19	Total Other Income (Expenses).....		(12,264)	(11,788)
20	Income (Loss) Before Taxes .....		2,607	3,856
21	Provision (Credit) for Income Taxes.....		0	0
22	Net Income (Loss).....		\$2,607	\$3,856

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# BOARDWALK REGENCY LLC

## STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2018 AND THE NINE MONTHS ENDED SEPTEMBER 30, 2019

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	Common Stock		Preferred Stock		Additional Paid-In Capital (g)	(h)	Retained Earnings (Accumulated Deficit) (i)	Total Stockholders' Equity (Deficit) (j)
			Shares (c)	Amount (d)	Shares (e)	Amount (f)				
1	Balance, December 31, 2017.....		100	\$1,370	0	\$0	\$1,092,592	\$0	(\$1,047,718)	\$46,244
2	Net Income (Loss) - 2018.....								(15,226)	(15,226)
3	Contribution to Paid-in-Capital....									0
4	Dividends.....									0
5	Prior Period Adjustments.....									0
6	Equitization						(3,763)			(3,763)
7	Adj. prior year - Rev Recognition								1,084	1,084
8	Reclassification of Equity						(1,041,251)		1,041,251	0
9										0
10	Balance, December 31, 2018.....		100	1,370	0	0	47,578	0	(20,609)	28,339
11	Net Income (Loss) - 2019.....								(12,551)	(12,551)
12	Contribution to Paid-in-Capital....									0
13	Dividends.....									0
14	Prior Period Adjustments.....									0
15	Equitization						(5,511)			(5,511)
16	Adj. prior year-Rev. Recognition									0
17	Reclassification of Equity									0
18										0
19	Balance, September 30, 2019 .....		100	\$1,370	0	\$0	\$42,067	\$0	(\$33,160)	\$10,277

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# BOARDWALK REGENCY LLC

## STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2019 AND 2018

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2019 (c)	2018 (d)
1	CASH PROVIDED (USED) BY OPERATING ACTIVITIES..		\$9,535	\$22,636
	CASH FLOWS FROM INVESTING ACTIVITIES:			
2	Purchase of Short-Term Investments .....			
3	Proceeds from the Sale of Short-Term Investments .....			
4	Cash Outflows for Property and Equipment.....		(5,827)	(3,684)
5	Proceeds from Disposition of Property and Equipment.....		(4)	19
6	CRDA Obligations .....		(651)	(852)
7	Other Investments, Loans and Advances made.....			
8	Proceeds from Other Investments, Loans, and Advances .....		524	544
9	Cash Outflows to Acquire Business Entities.....		0	0
10	.....			
11	.....			
12	Net Cash Provided (Used) By Investing Activities.....		(5,958)	(3,973)
	CASH FLOWS FROM FINANCING ACTIVITIES:			
13	Proceeds from Short-Term Debt .....			
14	Payments to Settle Short-Term Debt.....			
15	Proceeds from Long-Term Debt .....			
16	Costs of Issuing Debt.....			
17	Payments to Settle Long-Term Debt.....			
18	Cash Proceeds from Issuing Stock or Capital Contributions...		0	0
19	Purchases of Treasury Stock.....			
20	Payments of Dividends or Capital Withdrawals.....			
21	Borrowings/Payments of Intercompany Payable .....		(6,123)	(20,761)
22	.....			
23	Net Cash Provided (Used) By Financing Activities.....		(6,123)	(20,761)
24	Net Increase (Decrease) in Cash and Cash Equivalents.....		(2,546)	(2,098)
25	Cash and Cash Equivalents at Beginning of Period.....		20,578	18,697
26	Cash and Cash Equivalents at End of Period.....		\$18,032	\$16,599
	CASH PAID DURING PERIOD FOR:			
27	Interest (Net of Amount Capitalized).....		\$28,311	\$30,937
28	Income Taxes.....		\$0	\$0

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

# BOARDWALK REGENCY LLC

## STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2019 AND 2018

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2019 (c)	2018 (d)
	<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
29	Net Income (Loss).....		(\$12,551)	(\$7,485)
30	Depreciation and Amortization of Property and Equipment.....		12,059	21,457
31	Amortization of Other Assets.....		550	550
32	Amortization of Debt Discount or Premium.....			
33	Deferred Income Taxes - Current .....			
34	Deferred Income Taxes - Noncurrent .....			
35	(Gain) Loss on Disposition of Property and Equipment.....		28	0
36	(Gain) Loss on CRDA-Related Obligations.....		304	566
37	(Gain) Loss from Other Investment Activities.....			
38	(Increase) Decrease in Receivables and Patrons' Checks .....		270	3,028
39	(Increase) Decrease in Inventories .....		(25)	95
40	(Increase) Decrease in Other Current Assets.....		(175)	(1,234)
41	(Increase) Decrease in Other Assets.....		(121)	29
42	Increase (Decrease) in Accounts Payable.....		327	(812)
43	Increase (Decrease) in Other Current Liabilities .....		4,806	3,406
44	Increase (Decrease) in Other Liabilities .....		4,063	3,036
45				
46				
47	Net Cash Provided (Used) By Operating Activities.....		\$9,535	\$22,636

### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

	<b>ACQUISITION OF PROPERTY AND EQUIPMENT:</b>			
48	Additions to Property and Equipment.....		(\$5,827)	(\$3,684)
49	Less: Capital Lease Obligations Incurred.....			
50	Cash Outflows for Property and Equipment.....		(\$5,827)	(\$3,684)
	<b>ACQUISITION OF BUSINESS ENTITIES:</b>			
51	Property and Equipment Acquired.....			
52	Goodwill Acquired.....			
53	Other Assets Acquired - net .....			
54	Long-Term Debt Assumed.....			
55	Issuance of Stock or Capital Invested.....			
56	Cash Outflows to Acquire Business Entities.....		\$0	\$0
	<b>STOCK ISSUED OR CAPITAL CONTRIBUTIONS:</b>			
57	Total Issuances of Stock or Capital Contributions.....		\$0	\$0
58	Less: Issuances to Settle Long-Term Debt.....		0	0
59	Consideration in Acquisition of Business Entities.....		0	0
60	Cash Proceeds from Issuing Stock or Capital Contributions.....		\$0	\$0

The accompanying notes are an integral part of the financial statements.

**BOARDWALK REGENCY LLC  
SCHEDULE OF PROMOTIONAL  
EXPENSES AND ALLOWANCES**

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2019  
(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Promotional Allowances		Promotional Expenses	
		Number of Recipients (c)	Dollar Amount (d)	Number of Recipients (e)	Dollar Amount (f)
1	Rooms	400,708	\$25,492		
2	Food	538,405	14,988		
3	Beverage	6,947,244	13,894		
4	Travel			70,326	7,910
5	Bus Program Cash	1,122	84		
6	Promotional Gaming Credits	1,079,585	21,014		
7	Complimentary Cash Gifts	117,884	10,512		
8	Entertainment	961	529	3,249	406
9	Retail & Non-Cash Gifts	74,580	1,492	13,877	1,930
10	Parking			328,840	1,388
11	Other	2,572	2,028	29,869	747
12	Total	9,163,061	\$90,033	446,161	\$12,381

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2019

Line (a)	Description (b)	Promotional Allowances		Promotional Expenses	
		Number of Recipients (c)	Dollar Amount (d)	Number of Recipients (e)	Dollar Amount (f)
1	Rooms	146,304	\$10,992		
2	Food	211,142	5,520		
3	Beverage	2,527,620	5,055		
4	Travel			22,591	3,120
5	Bus Program Cash	497	37		
6	Promotional Gaming Credits	385,968	7,770		
7	Complimentary Cash Gifts	40,328	3,419		
8	Entertainment	420	252	1,549	193
9	Retail & Non-Cash Gifts	26,282	526	5,296	568
10	Parking			120,340	530
11	Other	601	553	7,187	180
12	Total	3,339,162	\$34,124	156,963	\$4,591

\*No item in this category (Other) exceeds 5%.



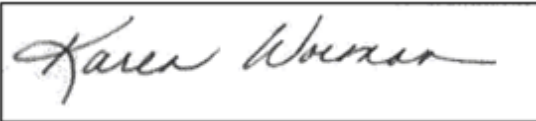
**BOARDWALK REGENCY LLC  
STATEMENT OF CONFORMITY,  
ACCURACY, AND COMPLIANCE**

FOR THE QUARTER ENDED SEPTEMBER 30, 2019

1. I have examined this Quarterly Report.
2. All the information contained in this Quarterly Report has been prepared in conformity with the Division's Quarterly Report Instructions and Uniform Chart of Accounts.
3. To the best of my knowledge and belief, the information contained in this report is accurate.
4. To the best of my knowledge and belief, except for the deficiencies noted below, the licensee submitting this Quarterly Report has remained in compliance with the financial stability regulations contained in N.J.S.A. 5:12-84a(1)-(5) during the quarter.

11/15/2019

Date



Karen Worman

Vice President of Finance

Title

006320-11

License Number

On Behalf of:

BOARDWALK REGENCY LLC

Casino Licensee

**Boardwalk Regency LLC (Caesars Atlantic City)**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(All dollar amounts in thousands)**

**NOTE 1 – ORGANIZATION**

Caesars Atlantic City Hotel & Casino is a casino hotel resort located in Atlantic City, New Jersey, owned and operated by Boardwalk Regency LLC (“Caesars Atlantic City”), an indirect wholly owned subsidiary of CEOC LLC. CEOC LLC is a majority owned subsidiary of Caesars Entertainment Corporation (“CEC”). Caesars Atlantic City is licensed by the DGE and is subject to its rules and regulations. The license is under review and under current law no longer expires.

**Proposed Merger of Caesars Entertainment Corporation with Eldorado Resorts, Inc.**

On June 24, 2019, Caesars, Eldorado Resorts, Inc., a Nevada corporation (“Eldorado”), and Colt Merger Sub, Inc., a Delaware corporation and a direct wholly owned subsidiary of Eldorado (“Merger Sub”), entered into an Agreement and Plan of Merger (as amended by Amendment No. 1 to Agreement and Plan of Merger, dated as of August 15, 2019, and as it may be further amended from time to time, the “Merger Agreement”), pursuant to which, on the terms and subject to the conditions set forth therein, Merger Sub will merge with and into Caesars (the “Merger”), with Caesars continuing as the surviving corporation and a direct wholly owned subsidiary of Eldorado. The transaction is expected to close in the first half of 2020. In connection with the Merger, Eldorado will change its name to Caesars Entertainment, Inc., subject to stockholder approval.

The Merger Agreement contains customary representations and warranties by each of Caesars and Eldorado, and each party has agreed to customary covenants. Each of Eldorado’s and Caesars’ obligation to consummate the Merger is subject to the satisfaction or waiver of certain conditions, including among others, the expiration or termination of any applicable waiting period under the HSR Act, the receipt of required regulatory and stockholder approvals, conversion or certain amendments of, or another mutually agreed arrangement with respect to, the CEC Convertible Notes, and other customary closing conditions.

The Merger Agreement also contains termination rights for each of Caesars and Eldorado under certain circumstances. If the Merger Agreement is terminated under certain circumstances, each of Caesars and Eldorado may be required to pay a termination fee as set forth in the Merger Agreement.

**NOTE 2 – BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation** - The Company’s financial statements are prepared in accordance with accounting principles generally accepted in the United States (“GAAP”), which require the use of estimates and assumptions that affect the reported amounts of assets, liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reporting periods. Management believes the accounting estimates are appropriate and reasonably stated; however, due to the inherent uncertainties in making these

**Boardwalk Regency LLC (Caesars Atlantic City)**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(All dollar amounts in thousands)**

estimates, actual amounts could differ.

**Principles of Consolidation** - The accompanying consolidated financial statement schedules include the account balances of the Company and its wholly owned subsidiaries. As a result, all material intercompany transactions and balances have been eliminated in consolidation.

**Inventories** - Inventories, which consist primarily of food, beverage, and operating supplies, are stated at the lower of average cost or market value.

**Cash and Cash Equivalents** - Cash equivalents are highly liquid investments with original maturities of three months or less from the date of purchase and are stated at the lower of cost or market value.

**Receivables** - The Company issues credit to approved casino customers following investigations of creditworthiness. Business or economic conditions or other significant events could affect the collectability of these receivables. Accounts receivable are typically non-interest bearing and are initially recorded at cost.

Marker play represents a portion of the Company's overall games volume. The Company maintains strict control over the issuance of markers and aggressively pursues collection from those customers who fail to pay their marker balances timely. These collection efforts include the mailing of statements and delinquency notices, personal contacts, the use of outside collection agencies and civil litigation. Markers are generally legally enforceable instruments in the United States. Markers are not legally enforceable instruments in some foreign countries, but the United States' assets of foreign customers may be reached to satisfy judgments entered in the United States. The Company considers the likelihood and difficulty of enforceability, among other factors, when the Company issues credit to customers who are not residents of the United States.

Accounts are written off when management deems the account to be uncollectible. Recoveries of accounts previously written off are recorded when received. The Company reserves an estimated amount for gaming receivables that may not be collected to reduce the Company's receivables to their net carrying amount. Methodologies for estimating the allowance for doubtful accounts range from specific reserves to various percentages applied to aged receivables. Historical collection rates are considered, as are customer relationships, in determining specific reserves. As with many estimates, management must make judgments about potential actions by third parties in establishing and evaluating our reserves for allowance for doubtful accounts.

**Long-Lived Assets** - Additions to property and equipment are stated at cost. The Company capitalizes the costs of improvements that extend the life of the asset. The Company expenses maintenance and repair costs as incurred. Gains or losses on the disposition of property and equipment are recognized in the period of disposal. Interest expense is capitalized on internally

**Boardwalk Regency LLC (Caesars Atlantic City)**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(All dollar amounts in thousands)**

constructed assets at the applicable weighted-average borrowing rates of interest. Capitalization of interest ceases when the project is substantially complete or construction activity is suspended for more than a brief period of time.

Depreciation is calculated using the straight-line method over the shorter of the estimated useful life of the asset or the related lease as follows:

**Useful Lives**

Land improvements	12 years
Buildings	5 to 40 years
Leasehold improvements	3 to 30 years
Furniture, fixtures, and equipment	2.5 to 12 years

**Intangible Assets Other Than Goodwill** – Intangible assets other than goodwill represents the customer database with a gross carrying value of \$11,000 as of September 30, 2019 and 2018, respectively, with accumulated amortization of \$1,467 and \$733 as of September 30, 2019 and 2018, respectively. The customer database was determined to have a 15 year life based upon attrition rates and computations of incremental value derived from existing relationships.

**Adoption of New Revenue Recognition Standard** - In May 2014, the FASB issued a new standard related to revenue recognition, Accounting Standards Update (“ASU”) 2014-09, Revenue from Contracts with Customers. We adopted the standard effective January 1, 2018, using the full retrospective method, which requires the Company to recast each prior reporting period presented consistent with the new standard.

Caesars Rewards, formerly known as Total Rewards, affects revenue from our four core businesses: casino entertainment, food and beverage, rooms and hotel, and entertainment and other business operations. Previously, the Company accrued a liability based on the estimated cost of fulfilling the redemption of Reward Credits, after consideration of estimated forfeitures (referred to as “breakage”), based upon the cost of historical redemptions. Upon adoption of the new accounting standard, Reward Credits are no longer recorded at cost, and a deferred revenue model is used to account for the classification and timing of revenue recognized as well as the classification of related expenses when Reward Credits are redeemed. This results in a portion of casino revenues being recorded as deferred revenue as Reward Credits are earned. Revenue is recognized in a future period based on when and for what good or service the Reward Credits are redeemed (e.g., a hotel room).

Additionally, we previously recorded promotional allowances in a separate line item within net revenues. As part of adopting the new standard, promotional allowances are no longer presented separately. Alternatively, revenue is recognized based on relative standalone selling prices for transactions with more than one performance obligation. For example, when a casino customer is

**Boardwalk Regency LLC (Caesars Atlantic City)**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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given a complimentary room, we are required to allocate a portion of the casino revenues earned from the customer to rooms revenues based on the standalone selling price of the room. As a result of this change, we are reporting substantially lower casino revenues; however, there is no material effect on total net revenues.

**Casino Revenues** - Casino revenues include revenues generated by our casino operations and casino related activities, less sales incentives and other adjustments. Casino revenues are measured by the aggregate net difference between gaming wins and losses. Jackpots, other than the incremental amount of progressive jackpots, are recognized at the time they are won by customers. We accrue the incremental amount of progressive jackpots as the progressive machine is played, and the progressive jackpot amount increases, with a corresponding reduction to casino revenues. Funds deposited by customers in advance along with chips and slot vouchers in a customer's possession are recognized as a liability until such amounts are redeemed or used in gaming play by the customer.

**Non Gaming Revenues** - Rooms revenue, food and beverage revenue, and entertainment and other revenue include: (i) the actual amounts paid for such services (less any amounts allocated to unperformed performance obligations, such as Reward Credits described below); (ii) the value of Reward Credits redeemed for such services; and (iii) the portion of the transaction price allocated to complimentary goods or services provided in conjunction with other revenue-generating activities. Rooms revenue is generally recognized over the course of the customer's reservation period. Food and beverage and entertainment and other revenues are recognized when services are performed or events are held. Amounts paid in advance, such as advance deposits on rooms and advance ticket sales, are recorded as a liability until the goods or services are provided to the customer.

**Other Revenue** - Other revenue primarily includes revenue from third-party real estate leasing arrangements at our casino properties. Rental income is recognized ratably over the lease term with contingent rental income being recognized when the right to receive such rental income is established according to the lease agreements.

**Caesars Rewards Loyalty Program** - Caesars' customer loyalty program, Caesars Rewards, grants Reward Credits to Caesars Rewards Members based on on-property spending, including gaming, hotel, dining, and retail shopping at all Caesars-affiliated properties. Members may redeem Reward Credits for complimentary or discounted goods and services such as rooms, food and beverages, merchandise, entertainment, and travel accommodations. Members are able to accumulate Reward Credits over time that they may redeem at their discretion under the terms of the program. A member's Reward Credit balance is forfeited if the member does not earn a Reward Credit for a continuous six-month period.

Because of the significance of the Caesars Rewards program and the ability for customers to accumulate Reward Credits based on their past play, we have determined that Reward Credits granted in conjunction with other earning activity represent a performance obligation. As a result, for

**Boardwalk Regency LLC (Caesars Atlantic City)**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(All dollar amounts in thousands)**

transactions in which Reward Credits are earned, we allocate a portion of the transaction price to the Reward Credits that are earned based upon the relative standalone selling prices (“SSP”) of the goods and services involved. When the activity underlying the “earning” of the Reward Credits has a wide range of selling prices and is highly variable, such as in the case of gaming activities, we use the residual approach in this allocation by computing the value of the Reward Credits as described below and allocating the residual amount to the gaming activity. This allocation results in a significant portion of the transaction price being deferred and presented as a Contract Liability on our accompanying Balance Sheets. Any amounts allocated to the Contract Liabilities are recognized as revenue when the Reward Credits are redeemed in accordance with the specific recognition policy of the activity for which the credits are redeemed. This balance is further described below under Contract Liabilities.

Our Caesars Rewards loyalty program includes various tiers that offer different benefits, and members are able to earn credits towards tier status, which generally enables them to receive discounts similar to those provided as complimentaries described below. We have determined that any such discounts received as a result of tier status do not represent material rights, and therefore, we do not account for them as distinct performance obligations.

We have determined the SSP of a Reward Credit by computing the redemption value of credits expected to be redeemed. Because Reward Credits are not otherwise independently sold, we analyzed all Reward Credit redemption activity over the preceding calendar year and determined the redemption value based on the fair market value of the goods and services for which the Reward Credits were redeemed. We have applied the practical expedient under the portfolio approach to our Reward Credit transactions because of the similarity of gaming and other transactions and the homogeneity of Reward Credits.

As part of determining the SSP for Reward Credits, we also determined that there is generally an amount of Reward Credits that are not redeemed, which is considered “breakage.” We recognize the expected breakage proportionally with the pattern of revenue recognized related to the redemption of Reward Credits. We periodically reassess our customer behaviors and revise our expectations as deemed necessary on a prospective basis.

In addition to Reward Credits, the Company’s customers can earn points based on play that are redeemable in Non-Negotiable Reel Rewards (“NNRR”). The Company accrues the costs of NNRR, after consideration of estimated breakage, as they are earned. The cost is recorded as contra-revenue and included in casino promotional allowances in the accompanying consolidated statements of operations. At September 30, 2019 and 2018, the liability related to outstanding NNRR, which is based on historical redemption, was approximately \$832 and \$747, respectively.

**Boardwalk Regency LLC (Caesars Atlantic City)**  
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**(Unaudited)**  
**(All dollar amounts in thousands)**

**Complimentaries** - As part of our normal business operations, we often provide lodging, transportation, food and beverage, entertainment and other goods and services to our customers at no additional charge. Such complimentaries are provided in conjunction with other revenue earning activities and are generally provided to encourage additional customer spending on those activities. Accordingly, we allocate a portion of the transaction price we receive from such customers to the complimentary goods and services. We perform this allocation based on the SSP of the underlying goods and services, which is determined based upon the weighted-average cash sales prices received for similar services at similar points during the year.

**Gaming Tax** — The Company remits weekly to the State of New Jersey a tax equal to 8% of the gross gaming revenue, as defined. Gaming taxes paid to the State of New Jersey for the nine months ended September 30, 2019 and 2018, which are included in casino expenses in the accompanying consolidated statements of income, were \$16,225 and \$17,394, respectively.

**Advertising Expenses** – Advertising costs are expensed as incurred. Advertising expenses are \$500 and \$629 for the nine months ended September 30, 2019 and 2018 respectively. Advertising expenses are included in general, administrative and other expenses in the accompanying statements of income.

**City of Atlantic City Real Property Tax and Interim Payment in Lieu of Taxes (PILOT) Financial Management** – Beginning for calendar year 2017, each casino licensee entered into a 10-year financial agreement with the City of Atlantic City to make quarterly payments in lieu of real estate taxes. The Company is responsible for the payments based on its share as referenced in the agreement and will be subject to lien provisions if the payments are not made. The Company expensed \$12,907 and \$12,839 for the nine months ended September 30, 2019 and 2018 respectively.

**Internet Gaming** - Caesars Interactive Entertainment New Jersey, LLC as the affiliate of Boardwalk Regency Corporation, was issued an internet gaming permit on November 20, 2013 to conduct real money online gaming in the State of New Jersey. All real money online gaming is reported in the financial statements of Caesars Interactive Entertainment New Jersey, LLC.

**Seasonal factors** - The Company's operations are subject to seasonal factors and, therefore, the results of operations of the nine months ended September 30, 2019 are not necessarily indicative of the results of operations for the full year.

**Omission of Disclosures** - In accordance with the Financial Reporting guidelines provided by the Division of Gaming Enforcement, the Company has elected not to include certain disclosures, which have not significantly changed since filing the most recent Annual Report. Accordingly, the following disclosures have been omitted: Employee Benefits and certain Income Tax disclosures.

**Boardwalk Regency LLC (Caesars Atlantic City)**  
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**NOTE 3 - RELATED PARTY TRANSACTIONS**

The Company participates with CEOC and CEC's other subsidiaries in marketing, purchasing, insurance, employee benefit and other programs that are defined and negotiated by CEOC on a consolidated basis. The company believes that participating in these consolidated programs is beneficial in comparison to the terms for similar programs that it could negotiate on a stand-alone basis. The Company's property, assets and capital stock are pledged as collateral for certain of CEOC's outstanding debts.

**Cash Activity with CEOC and Affiliates** - The Company transfers cash in excess of its operating and regulatory needs to its parent on a daily basis. Cash transfers from its parent to the Company are also made based upon the needs of the Company to fund daily operations, including accounts payable and payroll, as well as capital expenditures. No interest is charged on transfers made to or from the companies.

**Administrative and Other Services** - Pursuant to a shared services agreement, Caesars Enterprise Services ("CES") provides certain corporate and administrative services provided by corporate personnel. In addition, there are cost included for workers compensation, general liability and property insurance. The Company was charged \$14,908 and \$15,974 for these services for the nine months ended September 30, 2019 and 2018 respectively. The fee is included in charges from affiliates in the accompanying statements of income.

**Equitization of Intercompany Balances** - During June 2013, the Company elected to equitize certain intercompany balances with its parent and affiliates that were previously classified as a receivable/liability. The offset to this was Additional Paid in Capital and Retained Earnings. This is shown separately on the Statement of Changes in Stockholder's Equity.

**NOTE 4 – RECEIVABLES AND PATRONS' CHECKS**

Receivables and patrons' checks as of September 30 consist of the following:

	<u>2019</u>	<u>2018</u>
Casino Receivables (Net of Allowance for Doubtful Accounts - 2019, \$7,445 & 2018, \$8,047)	\$ 10,106	\$ 8,866
Other (Net of Allowance for Doubtful Accounts - 2019, \$2,996 & 2018, \$1,860)	2,788	3,944
	<u>\$ 12,894</u>	<u>\$ 12,810</u>



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**NOTE 5 –OTHER CURRENT ASSETS**

Other Current Assets as of September 30 consist of the following:

	<u>2019</u>	<u>2018</u>
Prepaid Gaming Tax & License	\$ 709	\$ 708
Deposits Refundable	9	421
Prepaid Contracts/Utilities	656	754
Prepaid RP/PP Tax	265	708
Prepaid Entertainment/Special Events	290	212
Other	434	138
	<u>\$ 2,363</u>	<u>\$ 2,941</u>

**NOTE 6 - INVESTMENTS, ADVANCES AND RECEIVABLES**

Investments, advances and receivables as of September 30 consist of the following:

	<u>2019</u>	<u>2018</u>
Casino Reinvestment Development Authority Investment Obligation ("CRDA") (net of valuation reserves- 2019, \$5,618 and 2018, \$5,815)	\$ 3,665	\$ 3,695
	<u>\$ 3,665</u>	<u>\$ 3,695</u>

**NOTE 7 – LAND, BUILDINGS AND EQUIPMENT**

Property and Equipment as of September 30 consist of the following:

	<u>2019</u>	<u>2018</u>
Land	\$ 15,532	\$ 14,920
Buildings and Improvements	244,538	241,131
Furniture, Fixtures, and Equipment	21,848	20,162
Construction in Progress	5,822	888
	<u>\$ 287,740</u>	<u>\$ 277,101</u>
Less Accumulated Depreciation & Amortization	(44,463)	(28,288)
	<u>\$ 243,277</u>	<u>\$ 248,813</u>

**Boardwalk Regency LLC (Caesars Atlantic City)**  
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Our property and equipment is subject to various operating leases for which we are the lessor. We lease our property and equipment related to our hotel rooms, convention space and retail space through various short-term and long-term operating leases. See Note 8 for further discussion of our leases.

**NOTE 8 –LEASES**

**Adoption of New Lease Accounting Standard** - In February 2016, the FASB issued a new standard related to leases, ASU 2016-02, Leases (Topic 842) (“ASC 842”). We adopted the standard effective January 1, 2019, using the retrospective approach applied as of the beginning of the period of adoption. The Company elected to utilize the transition guidance within the new standard that permits us to (i) continue to report under legacy lease accounting guidance for comparative periods consistent with previously issued financial statements; and (ii) carryforward our prior conclusions about lease identification, lease classification, and initial direct costs. The most significant effects of adopting the new standard relate to the recognition of right-of-use (“ROU”) assets and liabilities for leases classified as operating leases when the Company is the lessee in the arrangement. Adopting the new standard did not affect our accounting related to leases when the Company is the lessor in the arrangement.

We assess whether an arrangement is or contains a lease at the inception of the agreement. ROU assets represent our right to use an underlying asset for the lease term, and lease liabilities represent our obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the commencement date based on the present value of lease payments over the lease term using our incremental borrowing rate, which is consistent with interest rates of similar financing arrangements based on the information available at the commencement date. The ROU assets were also adjusted to include any prepaid lease payments and reduced by any previously accrued lease liabilities. The terms of our leases used to determine the ROU asset and lease liability take into account options to extend when it is reasonably certain that we will exercise those options. Lease expense is recognized on a straight-line basis over the lease term. Additionally, we have elected the short-term lease measurement and recognition exemption and do not establish ROU assets or lease liabilities for operating leases with terms of 12 months or less.

**Lessee Arrangements**

**Operating Leases** - We lease real estate and equipment used in our operations from third parties. As of September 30, 2019, the remaining term of our operating leases ranged from 1 to 4 years with various automatic extensions. In addition to minimum rental commitments, certain of our operating

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leases provide for contingent rentals based on a percentage of revenues in excess of specified amounts.

Effect of Adopting New Lease Standard – January 1, 2019 Balance Sheet

	<u>Prior to Adoption</u>	<u>Effect of Adoption</u>	<u>Post Adoption</u>
Other assets <sup>(1)</sup>	\$ 10,395	\$ 168	\$ 10,563
Other current liabilities <sup>(1)</sup>	18,647	52	18,699
Other liabilities <sup>(1)</sup>	252,198	116	252,314

(1) Operating leases previously considered as off-balance sheet obligations are now recognized as operating lease liabilities with corresponding ROU assets.

The following are additional details related to leases recorded on our Balance Sheet as of September 30, 2019:

	<u>Balance Sheet Classification</u>	<u>September 30, 2019</u>
Assets		
Operating Lease ROU assets	Deferred charges and other assets	\$ 127
Liabilities		
Current operating lease liabilities	Accrued expenses and other current liabilities	53
Non-current operating lease liabilities	Deferred credits and other liabilities	74

**Maturity of Lease Liabilities as of September 30, 2019**

	<u>Operating Leases</u>
Remaining 2019	\$ 15
2020	61
2021	61
2022	-
2023	-
Thereafter	-
Total	<u>\$ 137</u>
Less: present value discount	(10)
Lease liability	<u><u>\$ 127</u></u>

**Boardwalk Regency LLC (Caesars Atlantic City)**  
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**Lease Costs**

	<u>Nine Months Ended September 30, 2019</u>
Operating lease expense	\$ 48
Short-term lease expense	117
Variable lease expense	36
Total lease costs	<u>\$ 201</u>

**Other Information**

	<u>Nine Months Ended September 30, 2019</u>
Cash paid for amounts included in the measurement of lease liabilities	
Operating cash flows for operating leases	\$ 44

**Weighted-Average Details**

	<u>September 30, 2019</u>
Weighted-average remaining lease term (in years)	2.75
Weighted-average discount rate	6.42%

**Finance Leases** - We have finance leases for certain equipment. As of September 30, 2019, our finance leases had remaining lease terms of up to 4 years, some of which include options to extend the lease terms in one year increments. Our finance lease ROU assets and liabilities were immaterial to our Financial Statements as of September 30, 2019.

**Failed Sale-Leaseback Financing Obligations** - We lease certain real property assets from VICI (“Lease Agreement”). The Lease Agreement provides for annual fixed rent (subject to escalation) of \$42,684 during the initial 15-year term, then rent consisting of both base rent and variable percentage rent elements, and have four five-year renewal options, subject to certain restrictions. The Lease Agreement includes escalation provisions beginning in year two of the initial term and continuing through the renewal terms. The Lease Agreement also includes provisions for contingent rental payments calculated, in part, based on increases or decreases of net revenue of the underlying lease properties, commencing in year eight of the initial term and continuing through the renewal terms.

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The Lease Agreement was evaluated as sale-leaseback of real estate. We determined that this transaction did not qualify for sale-leaseback accounting, and we have accounted for the transaction as a financing.

For the failed sale-leaseback transaction, we continue to reflect the real estate assets on our Balance Sheets in Property and equipment, net as if we were the legal owner, and we continue to recognize depreciation expense over their estimated useful lives. We do not recognize rent expense related to the Lease Agreement, but we have recorded a liability for the failed sale-leaseback obligations and the majority of the periodic lease payments are recognized as interest expense. In the initial periods, the majority of the cash payments are less than the interest expense recognized in the Statements of Income, which causes the related failed sale-leaseback financing obligations to increase during the initial periods of the lease term.

Annual Estimated Failed Sale-Leaseback Financing Obligation Service Requirements as of September 30, 2019

2019	\$ 7,240
2020	44,084
2021	44,745
2022	45,492
2023	46,629
Thereafter	<u>1,971,690</u>
Total Financing obligation payments <sup>(1)</sup>	<u><u>\$ 2,159,880</u></u>

(1) Financing obligation principal and interest payments are estimated amounts based on the future minimum lease payments and certain estimates based on contingent rental payments. Actual payments may differ from the estimates.

### **Lessor Arrangements**

**Lodging Arrangements** - Lodging arrangements are considered short-term and generally consist of lease and nonlease components. The lease component is the predominant component of the arrangement and consists of the fees charged for lodging. The nonlease components primarily consist of resort fees and other miscellaneous items. As the timing and pattern of transfer of both the lease and nonlease components are over the course of the lease term, we have elected to combine the revenue generated from lease and nonlease components into a single lease component based on the predominant component in the arrangement. During the nine months ended September 30, 2019, we recognized approximately \$39,089 in lease revenue related to lodging arrangements, which is included in Rooms revenue in the Statement of Operations.

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**Real Estate Operating Leases** - We entered into long-term real estate leasing arrangements with third-party lessees at our properties. As of September 30, 2019, the remaining terms of these operating leases ranged from 1 to 4 years, some of which include options to extend the lease term for up to 5 years. In addition to minimum rental commitments, certain of our operating leases provide for contingent rentals based on a percentage of revenues in excess of specified amounts. In addition, to maintain the value of our leased assets, certain leases include specific maintenance requirements of the lessees or maintenance is performed by the Company on behalf of the lessees.

**Maturity of Lease Receivables as of September 30, 2019**

	<u>Operating Leases</u>
Remaining 2019	\$ 131
2020	484
2021	201
2022	39
2023	40
Thereafter	3
Total	<u>\$ 898</u>

**NOTE 9 – OTHER ASSETS**

Other assets as of September 30 consist of the following:

	<u>2019</u>	<u>2018</u>
Customer Database (less Accumulated Amortization of \$1,467 in 2019 & \$733 in 2018)	\$ 9,533	\$ 10,267
Other	433	316
	<u>\$ 9,966</u>	<u>\$ 10,583</u>

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**NOTE 10 - OTHER ACCRUED EXPENSES**

Other accrued expenses as of September 30 consist of the following:

	2019	2018
Accrued Payroll	\$ 4,960	\$ 4,095
Accrued Interest Payable	3,539	3,557
Accrued Sales Tax	700	810
Accrued Gaming Tax	386	482
Accrued Gaming License	577	572
Accrued Utilities	995	1,172
Other	4,832	5,405
	<u>\$ 15,989</u>	<u>\$ 16,093</u>

**NOTE 11 – OTHER LIABILITIES**

Other Liabilities as of September 30 consisted of the following:

	2019	2018
Financial Lease Obligation (see note 8)	\$ 256,255	\$ 252,670
Other	6	9
	<u>\$ 256,261</u>	<u>\$ 252,679</u>

**NOTE 12 – REVENUE RECOGNITION**

Disaggregation of Revenue	Nine Months Ended September 30, 2019
Casino	\$ 114,186
Food and Beverage <sup>(1)</sup>	43,382
Rooms <sup>(1)</sup>	39,089
Entertainment and other	10,688
Total contract revenues	<u>\$ 207,345</u>
Real estate leases	1,512
Net revenues	<u>\$ 208,857</u>

(1) As a result of the adoption of ASC 842, as of January 1, 2019, revenue generated from the lease components of lodging arrangements and conventions are no longer considered contract revenue under ASC 606, Revenue from Contracts with Customers. A portion of these balances relate to lease revenues under ASC 842. See note 8 for further details.

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Receivables

	September 30, 2019
Casino	\$ 10,106
Food and Beverage and Rooms <sup>(1)</sup>	1,528
Entertainment and other	28
Contract receivables, net	\$ 11,662
Real estate leases	-
Other	1,232
Receivables, net	\$ 12,894

(1)As a result of the adoption of ASC 842, as of January 1, 2019, revenue generated from the lease components of lodging arrangement and conventions as well as their associated receivables are no longer considered contract revenue or contract receivables under ASC 606, Revenue from Contracts with customers. A portion of this balance relates to lease receivables under ASC 842. See note 8 for further details.

**NOTE 13 - LITIGATION, CONTRACTUAL COMMITMENTS AND CONTINGENCIES**

**CRDA Investment Obligation** - The New Jersey Casino Control Act provides, among other things, for an assessment of licenses equal to 1.25% of their gross gaming revenues in lieu of an investment alternative tax equal to 2.5% of gross gaming revenues. The Company previously satisfied this investment obligation by investing in qualified eligible direct investments, by making qualified contributions or by depositing funds with the CRDA. Funds deposited with the CRDA were used to purchase bonds designated by the CRDA or, under certain circumstances, used to donate to the CRDA in exchange for credits against future CRDA investment obligations. CRDA bonds have terms up to 50 years and bear interest at below-market rate. Effective May 27, 2016 the CRDA investment obligation of 1.25% of gross gaming revenues was redirected to the City of Atlantic City to be used for debt service. The CRDA investment obligation will be reduced by previously contractually obligated Credit Agreements committed by the Authority.

The Company records charges to operations to reflect the estimated net realizable value of its CRDA investment. Charges to operations were \$304 and \$566 for the nine months ended September 30, 2019 and 2018, respectively, and is included in CRDA Income (Expense), in the consolidated statements of income.

The funds on deposits are held in an interest-bearing account by the CRDA. Initial obligation deposits are marked down by approximately 33% to represent their fair value and eventual expected conversion into bonds by the CRDA. Once CRDA Bonds are issued, we have concluded that the bonds are held-to-maturity since the Company has the ability and the intent to hold these bonds to maturity and, under the CRDA; they are not permitted to do otherwise. As such, the CRDA Bonds



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are measured at amortized cost. As there is no market for the CRDA Bonds, its fair value could only be determined based on unobservable inputs. Such inputs are limited to the historical carrying value of the CRDA Bonds that are reduced, consistent with industry practice, by 1/3 of their face value at the time of issuance to represent fair value. The Company accretes such discount over the remaining life of the bonds. Accretion for the nine months ended September 30, 2019 and 2018 was \$51 and \$66, respectively, and is included in CRDA Expense in the consolidated statements of operations.

After the initial determination of fair value, the Company will analyze the recoverability of the CRDA Bonds on a quarterly basis and its effect on reported amount based upon the ability and likelihood of bonds to be repaid. When considering recoverability of the CRDA Bonds, the Company considers the relative credit-worthiness of each bondholder, historical collection experience and other information received from the CRDA. If indications exist that the amount expected to be recovered is less than its carrying value, the asset will be written down to its expected realizable amount.

**Atlantic City Alliance** - Beginning with 2017, as part of the PILOT program with the State of New Jersey, the AC industry is required to provide \$15,000 in 2017, \$10,000 in 2018 and \$5,000 from 2019 thru 2023 to a Separate State Fund for marketing initiatives aimed at growing tourism in Atlantic City. The Company expensed \$369 and \$914 for the nine months ending September 30, 2019 and 2018, respectively.

**Atlantic City Conference Center** - In June 2013, Caesars established, AC Conference NewCo, LLC ("NewCo") to construct and operate a new conference center (the "Project") adjacent to Harrah's Atlantic City. NewCo is a direct wholly owned subsidiary of AC Conference HoldCo, LLC, which is a direct wholly owned subsidiary of Caesars.

Also in June 2013, Caesars signed an agreement with the CRDA regarding a grant for financial assistance in the amount of \$45,000 (the "Project Grant") wherein the CRDA will provide Caesars cash to help fund the construction of the Project. Under the Project Grant, Caesars is obligated to contribute to the CRDA the following:

- \$46,200 of Atlantic City Economic Development Investment Alternative Tax Obligation balances ("Existing Credits"), of which \$1,200 represents a 2.75% administrative fee,
- \$9,500 of CRDA Credits that the CRDA will use towards the construction of the CRDA's marketplace-style retail development project (the "Donation Credits"), and
- Land parcels with an appraised value of \$7,300 on which the CRDA's Marketplace Project will be developed (the Marketplace Parcels).

In 2016, \$1,490 of the Project Grant fund referred to above was reallocated to fund a Harrah's Non-Gaming amenity project.

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In return for the above, the CRDA deposited \$45,000 (less \$1,490) into a Project Fund from which Caesars drew on a pari-passu basis via reimbursements to NewCo based on amounts paid for the Project by NewCo. As of September 30, 2019, Caesars was fully reimbursed from the Project Fund.

In December 2018, the CRDA terminated the Marketplace Project. The CRDA returned the land parcels contributed by the Caesars' properties in accordance with the terms of the Project Grant.

**Litigation** – The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, these matters will not have a material effect on the Company's financial position or results of operations.