New Jersey HCFFA The Apollo System

REGION MEDIANS For the Period Ending 09/30/21

Financial Ratio	Northwest	Hudson-Bergen	Essex-Union	Central	Southwest	Ocean
# of Hospitals in Peer Group	2	9	4	4	6	5
Current	2.04	1.16	1.31	1.78	1.28	1.51
Current - Adjusted	3.53	1.65	2.81	2.07	3.23	4.99
Days Revenue in Accounts Receivable	38.49	42.28	41.23	44.65	42.51	42.44
Days Expenses in Accounts Payable	94.75	122.67	93.27	59.26	94.74	61.93
Days Operating Cash Available	302.33	81.16	196.40	150.10	230.57	311.67
Days Operating Cash Avail - Adjusted	304.87	81.16	226.99	150.10	230.72	311.67
Acid Test - Adjusted	2.95	.59	2.02	1.44	2.65	3.77
Quick - Adjusted	3.30	1.27	2.44	1.88	3.10	4.45
Cushion - Adjusted	38.09	1.42	24.08	11.82	23.34	47.96
Average Age of Plant	14.61	10.05	23.19	17.13	9.62	16.18
Remaining Useful Life	9.29	8.20	8.95	10.27	8.92	9.94
Debt to Capitalization	42.82	23.82	29.55	48.55	24.77	22.42
Equity Financing	.38	.38	.49	.31	.50	.51
Debt Service Coverage	6.83	1.86	4.17	4.14	5.38	5.66
Capital Expense (%)	2.06	4.89	1.88	3.48	3.12	2.65
Long Term Debt to Net Fixed Assets	.95	.56	1.04	.78	.58	.58
Cash to Debt	1.99	1.67	1.02	1.19	2.83	3.59
Cash Flow to Total Liabilities	13.21	12.25	12.38	11.82	16.41	18.56
Operating Margin (%)	4.49	4.17	2.10	2.19	2.96	2.81
Net Profit Margin (%)	6.64	4.17	6.20	4.36	6.05	8.14
Return on Total Assets (%)	4.66	4.27	3.85	3.19	3.42	5.52
Debt to Total Revenue (%)	37.82	16.51	34.06	48.41	38.76	25.27
Net Fixed Asset Turnover	2.17	3.05	2.45	2.11	1.92	2.12
Expense per Adj Admission	22,147	16,662	16,868	12,739	14,964	16,425
FTE per Adj Occupied Bed	7.19	5.09	5.41	6.35	4.83	5.37

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New Jersey HCFFA The Apollo System

STATEWIDE MEDIANS

For the Period Ending: 09/30/21

Period Period Period Period Period Ending Ending Ending Ending Ending 09/30/21 06/30/21 03/31/21 12/31/20 09/30/20 Financial Ratio 30 30 30 30 30 # of Hospitals in Peer Group 1.45 1.31 1.46 1.39 1.45 Current 2.39 2.26 2.34 2.12 2.54 Current - Adjusted 42.40 41.87 Days Revenue in Accounts Receivable 42.24 42.73 41.27 92.40 90.08 92.64 112.87 94.34 Days Expenses in Accounts Payable 192.85 191.66 188.40 179.55 187.73 Days Operating Cash Available Days Operating Cash Avail - Adjusted 187.73 188.45 179.55 194.93 200.90 1.52 1.69 1.72 1.79 1.76 Acid Test - Adjusted 1.95 2.02 2.06 2.07 2.13 Quick - Adjusted 12.13 Cushion - Adjusted 14.41 15.32 12.99 12.03 Average Age of Plant 12.77 12.83 12.70 12.44 12.08 8.16 8.81 Remaining Useful Life 9.29 9.29 8.83 26.40 26.99 28.54 29.19 27.60 Debt to Capitalization .46 .46 .46 .45 .45 **Equity Financing** 2.97 Debt Service Coverage 4.44 3.91 3.75 3.04 2.69 Capital Expense (%) 2.75 2.78 2.80 2.66 .70 .68 .68 .71 .70 Long Term Debt to Net Fixed Assets 2.14 Cash to Debt 1.82 1.95 1.85 2.16 13.92 11.93 9.74 9.17 13.78 Cash Flow to Total Liabilities Operating Margin (%) 2.70 3.53 1.32 1.12 1.09 4.25 3.00 2.70 Net Profit Margin (%) 6.47 6.61 5.13 3.15 2.64 1.79 Return on Total Assets (%) 4.25 28.57 28.58 27.02 26.87 28.38 Debt to Total Revenue (%) 2.31 2.28 2.32 2.04 2.07 Net Fixed Asset Turnover 15,429 15,567 15,824 17,338 16,425 Expense per Adj Admission 5.70 5.78 5.90 5.82 FTE per Adj Occupied Bed 5.34

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BEDSIZE MEDIANS

For the Period Ending 09/30/21

Financial Ratio	Under 300 Beds	300-499 Beds	500 + Beds
# of Hospitals in Peer Group	9	11	10
Current	1.25	1.29	1.48
Current - Adjusted	1.90	1.65	3.93
Days Revenue in Accounts Receivable	46.12	42.28	41.57
Days Expenses in Accounts Payable	111.19	94.34	91.98
Days Operating Cash Available	115.77	99.73	322.19
Days Operating Cash Avail - Adjusted	115.77	99.73	359.00
Acid Test - Adjusted	.90	.74	3.11
Quick - Adjusted	1.28	1.33	3.49
Cushion - Adjusted	5.36	8.46	33.91
Average Age of Plant	14.97	15.30	12.02
Remaining Useful Life	9.08	8.30	9.55
Debt to Capitalization	25.32	23.82	30.36
Equity Financing	.46	.38	.50
Debt Service Coverage	3.44	3.00	6.91
Capital Expense (%)	2.79	3.47	2.06
Long Term Debt to Net Fixed Assets	.58	.68	.79
Cash to Debt	1.97	1.53	1.77
Cash Flow to Total Liabilities	13.86	13.18	15.73
Operating Margin (%)	1.41	2.58	3.54
Net Profit Margin (%)	6.82	4.17	8.20
Return on Total Assets (%)	5.46	3.90	4.66
Debt to Total Revenue (%)	17.57	22.97	37.82
Total Asset Turnover	2.57	3.05	2.10
Expense per Adj Admission	14,423	16,662	17,248
FTE per Adj Occupied Bed	4.73	5.41	5.46

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New Jersey HCFFA The Apollo System

STATEWIDE RATIO REPORT - QUARTILES

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For the Period Ending 09/30/21

Financial Ratio	25th Percentile	Median	75th Percentile
Current	1.07	1.31	1.78
Current - Adjusted	1.62	2.39	4.01
Days Revenue in Accounts Receivable	50.31	42.24	38.63
Days Expenses in Accounts Payable	122.67	94.34	69.32
Days Operating Cash Available	60.08	187.73	325.20
Days Operating Cash Avail - Adjusted	60.08	187.73	325.20
Acid Test - Adjusted	0.63	1.76	3.30
Quick - Adjusted	1.27	2.06	3.70
Cushion - Adjusted	1.99	15.32	37.33
Average Age of Plant	16.93	12.77	8.67
Remaining Useful Life	6.84	9.29	11.46
Debt to Capitalization	50.17	27.60	19.66
Equity Financing	0.25	0.46	0.54
Debt Service Coverage	1.86	4.44	7.36
Capital Expense (%)	4.86	2.75	1.94
Long Term Debt to Net Fixed Assets	0.90	0.71	0.49
Cash to Debt	0.48	1.82	3.29
Cash Flow to Total Liabilities	8.01	13.78	21.35
Operating Margin (%)	0.62	2.70	7.55
Net Profit Margin (%)	1.90	6.61	11.71
Return on Total Assets (%)	2.16	4.25	7.22
Debt to Total Revenue (%)	45.15	27.02	16.81
Net Fixed Asset Turnover	1.86	2.31	3.05
Expense per Adj Admission	20,417	16,425	12,512
FTE per Adj Occupied Bed	6.46	5.34	4.60

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INCOME STATUS MEDIANS

For the Period Ending 09/30/21

Financial Ratio	Lower Income Population	Middle Income Population	Upper Income Population
# of Hospitals in Peer Group	7	12	11
Current	1.62	1.28	1.63
Current - Adjusted	2.45	2.12	2.60
Days Revenue in Accounts Receivable	42.82	47.78	40.49
Days Expenses in Accounts Payable	98.45	102.97	78.27
Days Operating Cash Available	194.31	150.10	191.04
Days Operating Cash Avail - Adjusted	199.39	150.10	191.04
Acid Test - Adjusted	1.93	1.42	1.58
Quick - Adjusted	2.26	1.77	1.91
Cushion - Adjusted	15.51	8.07	15.44
Average Age of Plant	12.77	10.86	13.06
Remaining Useful Life	9.51	8.96	9.08
Debt to Capitalization	54.80	23.12	25.32
Equity Financing	.25	.40	.52
Debt Service Coverage	4.17	4.26	5.66
Capital Expense (%)	3.50	2.90	2.33
Long Term Debt to Net Fixed Assets	.77	.69	.68
Cash to Debt	1.45	2.21	1.97
Cash Flow to Total Liabilities	9.80	13.78	14.84
Operating Margin (%)	1.89	1.64	7.37
Net Profit Margin (%)	4.71	5.29	8.14
Return on Total Assets (%)	3.90	4.03	5.46
Debt to Total Revenue (%)	36.07	23.58	25.27
Net Fixed Asset Turnover	2.31	2.44	2.22
Expense per Adj Admission	17,248	17,058	13,170
FTE per Adj Occupied Bed	5.11	5.20	5.37

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TEACHING STATUS MEDIANS

For the Period Ending 09/30/21

Financial Ratio	Non-Teaching	Major Teaching	Minor Teaching
# of Hospitals in Peer Group	7	11	12
Current	1.08	1.62	1.45
Current - Adjusted	2.33	3.06	1.82
Days Revenue in Accounts Receivable	42.44	41.18	44.65
Days Expenses in Accounts Payable	111.19	94.35	85.64
Days Operating Cash Available	152.75	194.31	104.45
Days Operating Cash Avail - Adjusted	156.51	199.39	104.45
Acid Test - Adjusted	1.51	2.38	.97
Quick - Adjusted	1.89	2.80	1.59
Cushion - Adjusted	5.36	18.57	9.63
Average Age of Plant	15.30	12.39	11.22
Remaining Useful Life	7.31	9.60	8.70
Debt to Capitalization	20.89	38.60	24.57
Equity Financing	.51	.46	.47
Debt Service Coverage	4.56	4.83	4.17
Capital Expense (%)	2.79	2.65	2.88
Long Term Debt to Net Fixed Assets	.49	.83	.71
Cash to Debt	2.43	1.73	1.97
Cash Flow to Total Liabilities	18.56	13.86	13.57
Operating Margin (%)	7.55	1.66	3.17
Net Profit Margin (%)	9.69	6.40	5.08
Return on Total Assets (%)	7.22	3.95	4.09
Debt to Total Revenue (%)	17.44	39.56	27.02
Net Fixed Asset Turnover	2.84	2.21	2.56
Expense per Adj Admission	12,139	17,153	16,765
FTE per Adj Occupied Bed	4.73	6.15	5.39

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