

FINANCIAL STATEMENTS

June 30, 2013

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INDEPENDENT AUDITORS' REPORT

To the Council Members of New Jersey Highlands Water Protection and Planning Council

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental-type activities directly administered funds of New Jersey Highlands Water Protection and Planning Council (the "Council") as of and for the year ended June 30, 2013, and the related notes to the financial statements, which collectively comprise the Council's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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INDEPENDENT AUDITORS' REPORT (CONTINUED)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the directly administered funds of the governmental-type activities of the Council, as of June 30, 2013, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages three through five be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 23, 2013, on our consideration of the Council's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Council's internal control over financial reporting and compliance.

Prescadur, PC Certified Bubbic Accountants MERCADIEN, P.C.

CERTIFIED PUBLIC ACCOUNTANTS

June 23, 2013

MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the annual financial report for the New Jersey Highlands Water Protection and Planning Council (the "Council") presents our discussion and analysis of the Council's financial performance of directly administered funds during the fiscal year ended June 30, 2013. Please read it in conjunction with the Council's financial statements and accompanying notes.

FINANCIAL HIGHLIGHTS

Current assets increased by \$8,831,563 or 286% Current liabilities increased by \$8,750 or 73% Revenues increased by \$4,266,756 or 71% Expenditures decreased by \$2,845,421 or 66% Net position increased by \$7,112,177 or 419%

OVERVIEW OF THE FINANCIAL STATEMENTS

The annual financial report consists of two parts: Management's Discussion and Analysis (this section) and the basic financial statements, which consist of government-wide and governmental fund financial statements, which are linked by a reconciliation. The government-wide financial statements are prepared using the economic resources management focus and the accrual basis of accounting; the governmental fund financial statements are prepared using the current financial resources measurement focus and the modified accrual basis of accounting.

FINANCIAL ANALYSIS OF THE COUNCIL

Condensed Statement of Net Position

The following table summarizes the changes in the statements of net position between June 30, 2013 and 2012. Explanations of significant changes follow the table:

	June	e 30,		% Increase
	2013	2012	<u>Difference</u>	(Decrease)
ASSETS				
Current assets				000.0/
Cash and cash equivalents	\$ 11,914,209			288 %
Prepaid expenses		13,152	(13,152)	(100)%
Total current assets	11,914,209	3,082,646	8,831,563	286 %
Capital assets, net of accumulated depreciation of	•			
\$(431,446) (2013) and \$(404,786) (2012)	38,183	51,381	(13,198)	(26)%
Total assets	\$ 11,952 <u>,392</u>	<u>\$ 3,134,027</u>	<u>\$ 8,818,365</u>	281 %
LIABILITY AND NET POSITION				
Liability				== 44
Accounts payable	\$ 20,750			73 %
Total liability	20,750	12,000	8,750	73 %
Net position				
Restricted - regional master plan	228,320	261,852	(33,532)	(13)%
Restricted - highlands development credit bank	1,369,508	2,172,117	(802,609)	(37)%
Restricted - mitigation	9,325,064	-	9,325,064	100 %
Unrestricted	1,008,750	688,058	320,692	47 %
Total net position	11,931,642	3,122,027	8,809,615	282 %
Total liability and net position	<u>\$ 11,952,392</u>	\$ 3,134,027	<u>\$ 8,818,365</u>	281 %

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

FINANCIAL ANALYSIS OF THE COUNCIL (CONTINUED)

Cash and cash equivalents increased by approximately 288%, or \$8,844,715, during fiscal year 2013, due to the receipt of mitigation funds from PSE&G and Algonquin Gas.

Liabilities increased by approximately 73%, or \$8,750. At the end of fiscal year 2013, payables were \$20,750 compared to \$12,000 at the end of fiscal year 2012, which includes outstanding obligations accrued at the end of the year, primarily for professional services and rent.

Condensed Statements of Revenues, Expenditures and Changes in Net Position

The following table summarizes the changes in statements of revenues, expenditures and changes in net position between June 30, 2013 and 2012. Explanations of significant changes follow the table:

	Year End	•	% Increase	
	2013	2012	<u>Difference</u>	(Decrease)
Revenues				
State appropriations - operating	\$ 836,843	\$ 624,647	\$ 212,196	34 %
State appropriations - credit bank		5,350,500	(5,350,500)	
Mitigation contributions	`9,384,727	-	9,384,727	100 %
Interest income	22,837	3,970	18,867	475 %
Other income	3,953	2,487	1,466	59 %
Total revenues	10,248,360	5,981,604	4,266,756	71 %
Expenditures	•		•	
Regional master plan	34,360	171,370	(137,010)	
Highlands development credit bank	884,038	3,643,910	(2,759,872)	(76)%
Administrative expenses	493,687	435,475	58,212	13 %
Provision for depreciation	<u>26,660</u>	33,411	<u>(6,751)</u>	(20)%
Total expenditures	1,438,745	4,284,166_	(2,845,421)	(66)%
Change in net position	<u>\$ 8,809,615</u>	\$ 1,697,438	\$ 7,112,177	(419)%

State appropriations-operating increased due to additional operating funds requested by the Council.

Credit bank revenues decreased by \$5,350,500 due to the receipt of highlands development credit bank funds allocated to the Council in 2012. There were no highlands development credit bank funds allocated to the Council in 2013. These funds are usually allocated every other year.

Mitigation contributions totaling \$9,384,727 were received in 2013 from PSE&G and Algonquin Gas.

Other revenues increased by \$1,466 due to reduced requests for information in accordance with the Open Public Records Act.

Interest income increased \$18,867 due to the receipt of the PSE&G mitigation contribution.

Expenditures decreased by \$2,845,421 primarily due to the decrease in highlands development credit bank expenditures.

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets

The Council's capital assets include computer equipment, furniture and leasehold improvements made to its facilities. Net capital assets decreased by \$13,197 during fiscal year 2013. The change in net capital assets includes the depreciation of the new and existing furniture and computer equipment. The following table summarizes the changes in capital assets between June 30, 2013 and 2012:

	June 30,				% Increase	
		2013		2012	<u>Difference</u>	(Decrease)
Furniture	\$	57,806	\$	57,806	\$ -	- %
Computer equipment		387,963		374,500	13,463	4 %
Leasehold improvements		23,860		23,860		- %
Total capital assets		469,629		456,166	13,463	3 %
Less: accumulated depreciation		431,446		404,786	26,660	7 %
Capital assets, net	<u>\$</u>	38,183	\$	51,380	<u>\$ (13,197)</u>	(26)%

Capital Debt

The Council had no debt for the years ended June 30, 2013 and 2012.

MANAGEMENT AT THE COUNCIL

For the periods under audit of June 30, 2013 and 2012, respectively, Council's management changed. Eileen Swan, the previous Executive Director left office on March 23, 2012. Dan Van Abs was the interim Executive Director from March 23, 2012, through May 13, 2012. Gene Feyl was appointed Executive Director on May 14, 2012, and continues to serve in this position.

CONTACTING THE COUNCIL'S FINANCIAL MANAGEMENT

This financial report is designed to provide New Jersey citizens, taxpayers and legislators with a general overview of the Council's finances for its directly administered funds and to demonstrate the Council's accountability for its expenditures and revenues. If you have questions about this report or need additional financial information, contact the Council at (908) 879-6737 or visit its website at: www.highlands.state.ni.us.

STATEMENT OF NET POSITION AND GOVERNMENTAL FUND BALANCE SHEET June 30, 2013

4005770	Governmental Funds	Adjustments (Note D)	Statement of Net Position
ASSETS			
Cash and cash equivalents	\$ 11,914,209	\$ -	\$11,914,209
Capital assets, net		38,183	38,183
Total position	<u>\$ 11,914,209</u>	\$ 38,183	<u>\$11,952,392</u>
LIABILITY AND FUND BALANCE/NET POSITION			
Liability			
Accounts payable	\$ 20,750	<u>\$</u> -	\$ 20,750
Total liability	20,750		20,750
Fund balance/net position			
Restricted - regional master plan	228,320	-	228,320
Restricted - highlands development credit bank	1,369,508		1,369,508
Restricted - mitigation	9,325,064	-	9,325,064
Unrestricted	970,567	38,183	1,008,750
Total fund balance/net position	11,893,459	38,183_	11,931,642
Total liability and fund balance/net position	<u>\$ 11.914,209</u>	\$ 38,183	\$11,952,392

STATEMENT OF ACTIVITIES AND GOVERNMENTAL FUND REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE/NET POSITION
Year Ended June 30, 2013

Revenues	Governmental Funds	Adjustments (Note D)	Statement of Activities
State appropriations - operating	\$ 836,843	\$ -	\$ 836,843
, , ,	,,-	Ψ -	9,384,727
Mitigation contributions	9,384,727	-	
Interest income	22,837	-	22,837
Other income	<u>3,953</u>		3,953
Total revenues	10,248,360		10,248,360
Expenditures			
Materials and supplies	28,971	-	28,971
Professional fees	6,247	-	6,247
Rent and utilities	230,795	3,602	234,397
Depreciation	-	26,660	26,660
Capital outlay	13,463	(13,463)	-
Other operating	214,521	9,551	224,072
Regional master plan	34,360	-	34,360
Highlands development credit bank	884,038	-	884,038
Total expenditures	<u>1,412,395</u>	26,350	1.438,745
Change in fund balance/net position	8,835,965	(26,350)	8,809,615
Fund balance/net position, beginning of year	3,057,494	64,533	3,122,027
Fund balance/net position, end of year	\$ 11,893,459	\$ <u>38,183</u>	\$11,931,642

NOTES TO FINANCIAL STATEMENTS

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

New Jersey Highlands Water Protection and Planning Council (the "Council"), located in Chester, New Jersey, was created by the State of New Jersey (the "State") on November 30, 2004, pursuant to the Highlands Water Protection and Planning Act (the "Act") that preserves open space and protects the State's greatest diversity of natural resources including the precious water resources that supply drinking water to more than half of New Jersey's families. The Act documents the geographical boundary of the Highlands Region and establishes the Highlands Preservation Area and the Highlands Planning Area. The Council is charged with carrying out the provisions of the Act, including the development of a regional master plan for the Highlands Region. State appropriations fund all directly administered expenditures included in these financial statements. The Council's debt and certain other program related activities are included in the State's financial statements.

The Council manages three major programs:

<u>The Regional Master Plan</u> was developed to restore and enhance the significant values of the abundant and critical resources of the Highlands Region.

<u>The Highlands Development Credit Bank</u> was established to support the transfer of development rights program for the Highlands Region. This program serves as one mechanism to address some of the equity concerns of property owners in the preservation area that have been affected by the implementation of the Highlands Act.

Comprehensive Mitigation Plan was established with contributions from public utilities to be used by the Council to support the acquisition and stewardship of lands, preservation of farm land, and by the Highlands Development Credit Bank, within the Highlands Region.

Basis of Accounting

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board ("GASB").

The accompanying financial statements include only the accounts and activity of the directly administered funds of the Council.

The basic financial statements consist of government-wide and governmental fund financial statements.

The Council combines government-wide and governmental fund financial statements, which are linked together by a reconciliation.

The government-wide financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when earned, and expenditures are recognized when incurred.

The governmental fund financial statements are prepared using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recorded when measurable and available. Expenditures are recognized when the related liability is incurred.

NOTES TO FINANCIAL STATEMENTS

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

The Council considers all highly liquid debt instruments with original maturities of ninety days or less to be cash equivalents.

Concentration of Risk

The Council maintains cash balances which may exceed federally insured limits. It historically has not experienced any credit-related losses.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes to the financial statements. Actual results could differ from those estimates.

Due from the State

Amounts due from the State consist of appropriations receivable from State budgets for operations and the development credit bank program. There was no amount due from the State of New Jersey at June 30, 2013.

Capital Assets

Capital assets of \$1,000 or more are recorded at cost when purchased in the government-wide financial statements. Depreciation is computed by the straight-line method over the estimated useful lives of the assets, which are three years for computers and computer equipment, and seven years for furniture and equipment. Leasehold improvements are depreciated over the lesser of the length of the related leases or the estimated useful lives of the assets. Property and equipment are expensed when purchased in the governmental fund financial statements. Repairs and maintenance which do not extend the useful lives of the related assets are expensed as incurred.

Income Taxes

As a public body, the Council is exempt from both federal and state taxes under existing statute.

B. CASH AND CASH EQUIVALENTS

Custodial Credit Risk-Deposit

Custodial credit risk is the risk that in the event of a bank failure the Council's deposits may not be returned to it. The Council currently deposits funds in banks that will insure or secure their deposits. At June 30, 2013, the Council's funds were deposited at a bank which provided an irrevocable letter of credit ("LOC") from the Federal Home Loan Bank ("FHLB") (Aaa rated by Moody's) for \$13,000,000, which was the average amount of the Council's deposits. The LOC expires on April 30, 2014.

NOTES TO FINANCIAL STATEMENTS

B. CASH AND CASH EQUIVALENTS (CONTINUED)

		June 30, 2013		
	Book	Bank		
	Balance	Balance		
Insured FDIC	\$ 250,000	\$ 250,000		
LOC-FHLB	<u>11,664,209</u>	11,354,922_		
Total	<u>\$ 11,914,209</u>	\$ 11,604,922		

C. CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2013, is as follows:

	2013			
	Beginning			Ending
	<u>Balance</u>	<u>Increase</u>	<u>Decrease</u>	<u>Balance</u>
Leasehold improvements	\$ 23,860	\$ -	\$ -	\$ 23,860
Furniture and equipment	57,806	-	-	57,806
Computers and related equipment	374,500	<u>13,463</u>		<u>387,963</u>
Total cost of capital assets	456,166	13,463		469,629
Less accumulated depreciation for				
Leasehold improvements	17,176	2,902	-	20,078
Furniture and equipment	55,707	1,204	-	56,911
Computers and related equipment	331,903	22,554		<u>354,457</u>
Total accumulated depreciation	\$ 404,786	\$ 26,660	\$ -	<u>\$ 431,446</u>
Capital assets, net	\$ 51,380	\$ (13,197)	\$ -	\$ 38,183

D. ADJUSTMENTS - RECONCILIATION OF DIFFERENCES BETWEEN THE GOVERNMENTAL FUND AND GOVERNMENT-WIDE FINANCIAL STATEMENTS

(1) When capital assets that are to be used in governmental activities are purchased or constructed, the cost of those assets is reported as an expenditure in governmental funds. However, the statement of net position includes those capital assets among the assets of the Council as a whole.

	 <u>1e 30, 2013</u>
Leasehold improvements	\$ 23,860
Furniture and equipment	57,806
Computers and computer equipment	 387,963
Total cost of capital assets	469,629
Accumulated depreciation	 431,446
Capital assets, net	\$ 38,183
Capital outlay	\$ 13,463

NOTES TO FINANCIAL STATEMENTS

- D. ADJUSTMENTS RECONCILIATION OF DIFFERENCES BETWEEN THE GOVERNMENTAL FUND AND GOVERNMENT-WIDE FINANCIAL STATEMENTS (CONTINUED)
 - (2) Expenses of \$13,153 reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental fund.
 - (3) Depreciation expense of zero in the governmental fund differs from depreciation expense in the statement of activities of \$26,660 for 2013. The difference is a result of the long-term economic focus of the statement of activities versus the current financial resources focus of the governmental funds.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Council Members of New Jersey Highlands Water Protection and Planning Council Directly Administered Funds

We have audited the financial statements of the directly administered funds of New Jersey Highlands Water Protection and Planning Council (the "Council") as of and for the year ended June 30, 2013, and have issued our report thereon dated June 23, 2013. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Council's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

Compliance and Other Matters

Controled Public Occountants

As part of obtaining reasonable assurance about whether the Council's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations and contracts, noncompliance with which could have direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Council Members, the audit committee, management, and others within the Council and is not intended to be and should not be used by anyone other than these specified parties.

June 23, 2013