









NJ Landowner

"You can have a 1,000 acres in Nebraska, but you're still in Nebraska." B. Spinelli

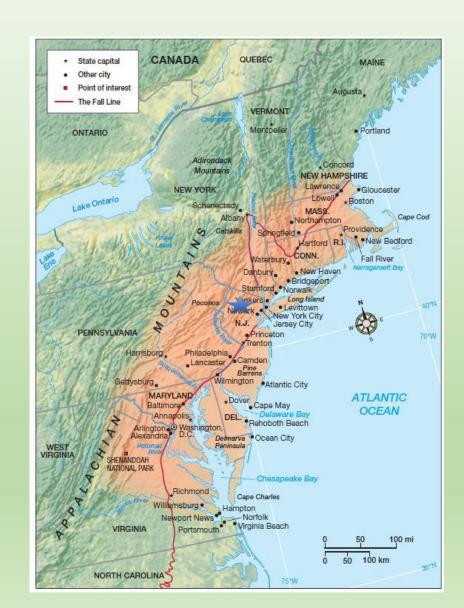
Location, Location

20 million people within a "half a day's drive" of the region

Highly educated and higher income demographics

"I love to support my local farms, but I'm really busy."

Marketing needs a 2-pronged approach: My neighbors and those city folks.



Farmland in the Highlands Region

		Land	l in Farm	ıs (ac)	Land in Highlands Region						
County	2002	2007	2012	2017	2022		Planning	Preservatio n	Total of County		
Bergen	1,283	1,177	1,432	1,051	771		10,089	12,087	14%		
Hunterdon	109,241	100,027	96,025	101,290	91,588		63,988	64,946	46%		
Morris	17,233	17,028	14,458	14,514	14,552		155,509	120,229	89%		
Passaic	1,526	1,981	1,454	1,893	1,830		5,066	78,898	66%		
Somerset	36,237	32,721	34,735	35,862	30,015		46,546	1,009	24%		
Sussex	75,496	65,242	61,033	59,766	71,688		58,979	70,770	38%		
Warren	78,042	74,975	72,250	73,874	70,747		104,101	67,055	74%		
Total:	319,058	293,151	281,387	288,250	281,191						



	Market Value of Products Sold (\$1,000)												
County	2002		2007		2012		2017			2022			
Bergen	\$	7,564	\$	8,694	\$	5,196		(D)	\$	10,610			
Hunterdon	\$	42,267	\$	69,745	\$	67,206	\$	92,246	\$	115,193			
Morris	\$	41,879	\$	27,312	\$	28,387	\$	24,824	\$	33,927			
Passaic	\$	6,074	\$	6,318	\$	3,436	\$	2,863	\$	4,683			
Somerset	\$	15,064	\$	18,911	\$	23,206	\$	20,118	\$	23,239			
Sussex	\$	14,756	\$	21,242	\$	18,654	\$	18,226	\$	30,966			
Warren	\$	39,701	\$	75,477	\$	91,205	\$	93,217	\$	128,259			
Total:	\$	167,305	\$	227,699	\$	237,290	\$	251,494	\$	346,877			



	Per Farm Market Value of Products Sold (\$)											
County	2002		2007			2012		2017		2022		
Bergen	\$	83,123	\$	97,685	\$	86,602		(D)	\$	145,342		
Hunterdon	\$	27,917	\$	42,973	\$	46,445	\$	57,510	\$	70,975		
Morris	\$	102,897	\$	64,720	\$	77,560	\$	59,389	\$	72,031		
Passaic	\$	86,768	\$	61,343	\$	44,045	\$	32,168	\$	47,301		
Somerset	\$	34,081	\$	42,496	\$	58,016	\$	44,508	\$	49,551		
Sussex	\$	14,340	\$	20,040	\$	21,078	\$	18,081	\$	29,435		
Warren	\$	48,772	\$	80,897	\$	116,333	\$	101,543	\$	138,959		
Average:	\$	56,843	\$	58,593	\$	64,297	\$	52,200	\$	79,085		



	Corn for Grain + Soybeans for Bean (acres)											
County	2002	2007	2012	2017	2022							
Bergen	-	-	-	72	-							
Hunterdon	12,545	16,571	14,351	17,029	14,671							
Morris	1,276	865	806	908	318							
Passaic	-	-	-	-	-							
Somerset	3,463	3,723	5,011	3,422	2,795							
Sussex	1,583	3,062	5,250	3,363	8,098							
Warren	21,974	21,916	25,236	25,987	22,996							
Total:	40,841	46,137	50,654	50,781	48,878							



	Vegetables Harvested For Sale (acres)										
County	2002	2007	2012	2017	2022						
Bergen	161	136	71	14	13						
Hunterdon	747	937	792	950	1,215						
Morris	896	920	913	1,082	958						
Passaic	95	105	101	100	85						
Somerset	159	130	233	404	522						
Sussex	870	689	590	564	955						
Warren	2,098	2,480	1,720	1,671	1,382						
Total:	5,026	5,397	4,420	4,785	5,130						



	Value of Livestock, Poultry and their Products (\$1,000)											
County	2002		2007		2012		2017		2022			
Bergen	\$	271	\$	309	\$	193		(D)	\$	290		
Hunterdon	\$	7,560	\$	9,070	\$	9,888	\$	13,379	\$	16,400		
Morris	\$	1,037	\$	4,185	\$	1,181	\$	1,707	\$	3,663		
Passaic	\$	92	\$	264	\$	256	\$	143	\$	275		
Somerset	\$	6,800	\$	9,281	\$	2,495	\$	5,736	\$	3,747		
Sussex	\$	6,679	\$	9,433	\$	7,064	\$	7,395	\$	9,876		
Warren	\$	21,264	\$	31,855	\$	36,543	\$	26,138	\$	23,437		
Total:	\$	43,703	\$	64,397	\$	57,620	\$	54,498	\$	57,688		



Excellent Soils

Proximity to Markets 20M in the NJ-NY-Philly region Highly educated and high-income consumer Supportive Local Communities*

W

Aging Population of Farmers Very high cost of land Difficult for new farmers to access land Difficult access to capital Lack of established distribution networks Lack of facilities for overnight visitation

STRENGTHS

WEAKNESSES

OPPORTUNITIES

Growing new/unique crops Selling to New markets Develop Regional Branding **Expanding Opportunities for Agri-Tourism** Demand for ethnic products

THREATS

Volatile Commodity prices High cost of doing business Complex & restrictive regulatory environment **Unsupportive Local Communities* Encroaching development** Uncertain impacts of climate change Labor





TAKE PART IN

The Regenerative Farm Network

A place to exchange knowledge and ideas.



Budgeting for Farm Conservation Practices Workshop

Hosted by North Jersey RC&D's Regenerative Farm Network with Keith Dickinson CFP, CAC, Far...



Apply for One-to-One Technical Assistance Consultations & Soil...

Through the Regenerative Farm Network (RFN-NJ), funded by NRCS Equity in Conservation...



RFN-NJ Soils Field Day

What does underwear have to do with soil? Read more to find out! The Regenerative Farm Networ....

https://www.northjerseyrcd.org/rfn-nj





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Partners





















https://njprocessing.org/





Regenerative Agriculture & Environmental Sustainability

Promoting soil health, water conservation, and biodiversity through sustainable farming



Community Engagement and Partnerships

Building strong partnerships for a sustainable food future through community and industry collaboration.



Local Food Systems and Security

Strengthening local economies with fresh, nutritious food through direct farm-to-consumer connections.



Access to Nutritious Food and Combating Food Deserts

Improving public health by ensuring access to nutritious food, especially in underserved areas.



Education, Training, and Innovation

Empowering the next generation with the skills for agricultural innovation and sustainable food systems.

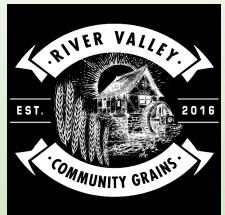


Economic Development and Job Creation

Creating jobs and fostering economic growth in agriculture and food processing sectors.





















https://www.rivervalleycommunitygrains.com/



The farm as a destination

A Farm-Based Brewery like Backer Farm's Proposed Brewery is Ruled to be Permitted Use

Feb 24, 2022 | Press Releases







The farm as a destination



https://www.facebook.com/thehardscrabblefarm/









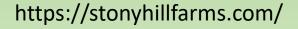
The farm as a destination The farm brought to you







FRUIT WINES & CIDERS Morris country NFS First Farm winerry





https://rebelsheepwineco.com/

Innovation!













Solutions For Food And Beverage Manufacturing

We specialize in creating innovative products for CPG brands, food service enterprises, and other innovators in the food industry. Whether organic or conventional, the OFI offers a complete solution for businesses eager to launch new offerings or expand their existing products in the market. We are a team of chefs, food scientists, and business leaders with a passion for all things food and business.

https://organicfoodincubator.com/

