



The Advocacy Institute Is Pleased to Announce

PROGRAM ANNOUNCEMENT

DIRECT AND CROSS EXAMINATION: ESTABLISHING THE CREDIBILITY OF YOUR WITNESS AND NEUTRALIZING THEIRS

**October 6, 2011
NJ Transit Headquarters
Board Room
1 Penn Plaza East
Newark, New Jersey**

Program Summary

This program will explore the principles and practice of the art of both direct and cross-examination. Among the topics covered will be: (1) the purposes of both direct and cross-examination; (2) techniques to help you achieve those ends; (3) preparation of your witness on direct and of your cross; (4) structure and organization of your examination; and (5) some time-honored commandments of cross-examination and whether you can violate them. Among the resources used will be transcripts of the cross-examination of a former District Attorney, as well as a sheriff, in a death penalty post-conviction proceeding.

Who Should Attend?

While this program is intended for attorneys of all experience levels handling litigation matters, others, however, may find it of interest.

Who Is the Faculty?

Brian F. McDonough is the Assistant Attorney General-in-Charge of the Affirmative Civil Enforcement Practice Group. Prior to joining the Division of Law, he was in private practice with a national law firm for twenty nine years where he specialized in securities and commercial litigation in the New York and New Jersey state and federal courts, as well as in arbitration tribunals throughout the country. Throughout the course of his career he has also devoted significant amounts of time to *pro bono* civil rights and capital post-conviction litigation. He began his career as a law clerk to former New Jersey Supreme Court Justice Robert Wilentz.

How Do I Register?

Most State and some county employees will be able to register for this course by going to <http://reg.dcj.lps.state.nj.us/login.aspx?portalid=2> and creating an account. (Your computer must be attached to the government's Garden State Network.). If you are unable to access the above link kindly email the Advocacy Institute at: AdvocacyInstitute@lps.state.nj.us for an authorization code to allow you access to the registration system through the My New Jersey portal. Once you receive the authorization code you will be prompted to go to the My New Jersey portal at <http://www.state.nj.us/> and create an account, if you do not already have one. Once you do, you then will be able to register through the portal at <http://www.state.nj.us>.

CLE Credit

NJ CLE Credit: This program had been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 2.0 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism, and 2.0 qualify as hours of credit toward certification in civil trial law, criminal trial law and worker's compensation law.

NY CLE Credit: 2.0 Substantive credits (pursuant to the approved jurisdiction policy).

PA CLE Credit: 1.5 Substantive credits (\$3.00 mandatory registration fee required).