



The Advocacy Institute Is Pleased to Announce

PROGRAM ANNOUNCEMENT

NEGOTIATION AND DISPUTE RESOLUTION WORKSHOP

March 14, 2013

9:30 a.m. to 4:00 p.m.

Richard J. Hughes Justice Complex

25 Market Street

4th Floor Conference Center, Rm. C

Trenton, New Jersey

Program Summary

This one-day workshop is specifically designed for attorneys and other legal professionals. Topics covered include negotiation theory and practice, the differences between mediation and arbitration, and how to use mediation to settle court cases. Role-play and discussion are stressed in this highly interactive workshop. Participants who complete this one-day workshop may then choose to attend an additional two-day training program that will qualify them to apply to be on the New Jersey State Court Mediation Roster.

Who Should Attend?

This program is recommended for all attorneys who handle civil or administrative matters involving negotiation, mediation, arbitration or other alternative dispute resolution process.

Who Is the Faculty?

Eric R. Max is Director of the New Jersey State Office of Dispute Settlement (ODS) and an adjunct professor at New York University School of Law where he teaches mediation. ODS is one of the leading mediation offices in the country, mediating over 50 cases each year for the state and federal courts. Mr. Max has personally served as a court-appointed mediator in over 1,000 cases and settled claims in excess of \$1 billion. Mr. Max is a recipient of the CPR Legal Program's National Award for "Outstanding Practical Achievement in Dispute Resolution" for his mediation of complex public disputes.

A couple of significant cases that Mr. Max has mediated are: \$100 million federal class action lawsuit involving the proposed demolition of all high-rise public housing in Newark and \$100 million litigation between the state of New Jersey and two Fortune 500 companies regarding the construction of a light rail line.

In addition, Mr. Max has trained hundreds of judges, attorneys and senior state officials in mediation and settlement techniques. Specific groups trained include: Superior Court Judges, Administrative Law Judges, Office of the Attorney General, State Police and attorneys serving on the State Court Mediation Roster. Published articles include: *Confidentiality in Environmental Mediation*, 2 N.Y.U. Environmental Law Journal 219 (1993) and *Bench Manual for the Appointment of a Mediator*, 136 Federal Rules Decisions 499 (1991). Mr. Max has been a member of three federal court mediation panels, the N.J. Supreme Court Committee on Complimentary Dispute Resolution and has spoken at both the Third Circuit Judicial Conference and the N.J. Judicial College. Mr. Max received a Specialization in Negotiation and Dispute Resolution from the Harvard Law School Program on Negotiation and a J.D. from Boston University School of Law.

CLE Credit

NJ CLE Credit: This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 6.0 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism, and 6.0 qualify as hours of credit toward certification in criminal trial law.

NY CLE Credit: 6.0 substantive credits (pursuant to the approved jurisdiction policy).

PA CLE Credit: 5.0 substantive credits (\$7.50 mandatory registration fee required).

How Do I Register?

State Employees

Most State employees are able to register for this course by going to <http://reg.dcj.lps.state.nj.us/login.aspx?portalid=2> and creating an AGAI Course Registration account. To do so, your computer **must** be attached to the government's Garden State Network. Upon opening the AGAI Course Registration System home page, you will see the Create Account link in the Login Box. Click on it and create your account, which will include you selecting a user name and password. Once you create your account, you can access the AGAI Course Registration System at <http://reg.dcj.lps.state.nj.us/login.aspx?portalid=2> to register for future courses or to manage your account. Please retain your user name and password for your records.

Non-State Employees or State Employees not Connected to the Garden State Network

If you are not a State employee, or are otherwise unable to access the AGAI Course Registration System through the Garden State Network, kindly email the Advocacy Institute at: AdvocacyInstitute@lps.state.nj.us for an authorization code to allow you access to the AGAI Course Registration System through the My New Jersey portal. **Setting up your account through the portal is a two-step process, the details of which are set forth in the next two paragraphs.**

Once you receive the portal authorization code you will be prompted to go to the My New Jersey portal at <http://www.state.nj.us/> and create a portal account. This is Step 1 of the process, which you need only do once.

Upon setting up your portal account, you need to set up your AGAI Course Registration System account. This is Step 2. To do so, log on to the My New Jersey Portal <http://www.state.nj.us/>. Upon opening the AGAI Course Registration System home page, you will see the Create Account link in the Login Box. Click on it and create your account, which will include you selecting a new user name and password. Once you create your account, you can access the AGAI Course Registration System at <http://reg.dcj.lps.state.nj.us/login.aspx?portalid=2> to register for future courses or to manage your account. Please retain your user name and password for your records.