



The Advocacy Institute is Pleased to Announce

PROGRAM ANNOUNCEMENT

TRIAL ADVOCACY BASIC SKILLS PROGRAM: EXPERT WITNESSES

January 22, 2015

10:00 a.m. – 4:30 p.m.

Richard J. Hughes Justice Complex

6th Floor Point Meeting Area – Attorney General's Library

25 Market Street

Trenton, New Jersey

Program Summary

This one-day program will provide attendees with an understanding of the use of expert witnesses at trial. The program will begin with a presentation on expert witnesses, including such topics as: selection of an effective expert, trial preparation, qualifications of the expert at trial, as well as strategies for the direct and cross examination of an expert witness. The presentation will be followed by “learn by doing” workshops which will focus on the use of skills and techniques for direct and cross examination. Participant performances will be observed by faculty who will provide constructive criticism and advice on the participants’ performances.

Because there is not time to prepare during the program, participants must not only become thoroughly familiar with the materials, but must also prepare a direct and a cross examination prior to the program.

Who Should Attend?

This program is intended for attorneys with little or no trial experience. It is open to all government attorneys, space allowing.

Who Is the Faculty?

The faculty consists of experienced litigators who have extensive trial experience.

CLE Credit

NJ CLE Credit: This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for up to 5.6 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism.

NY CLE Credit: 5.5 substantive credits (pursuant to the approved jurisdiction policy)

PA CLE Credit: 4.5 substantive credits; (\$7.50 mandatory registration fee required)

How Do I Register?

State Employees

Most State employees are able to register for this course by going to <http://reg.dcj.lps.state.nj.us/login.aspx?portalid=2> and creating an AGAI Course Registration account. To do so, your computer **must** be attached to the government's Garden State Network. Upon opening the AGAI Course Registration System home page, you will see the Create Account link in the Login Box. Click on it and create your account, which will include you selecting a user name and password. Once you create your account, you can access the AGAI Course Registration System at <http://reg.dcj.lps.state.nj.us/login.aspx?portalid=2> to register for future courses or to manage your account. Please retain your user name and password for your records.

Non-State Employees or State Employees not Connected to the Garden State Network

If you are not a State employee, or are otherwise unable to access the AGAI Course Registration System through the Garden State Network, kindly email the Advocacy Institute at: AdvocacyInstitute@lps.state.nj.us for an authorization code to allow you access to the AGAI Course Registration System through the My New Jersey portal. **Setting up your account through the portal is a two-step process, the details of which are set forth in the next two paragraphs.**

Once you receive the portal authorization code you will be prompted to go to the My New Jersey portal at <http://www.state.nj.us/> and create a portal account. Once your portal account is created you are prompted to enter your authorization code. This is Step 1 of the process, which you need only do once.

If you have already been issued an authorization code in the past you do not need to request another one. You can log into your account on the Garden State Network at <http://www.state.nj.us> and under the heading NJ L&PS Applications you will see the Attorney General's Advocacy Institute's Registration System. Click on that and log into your account on our system.

Upon setting up your portal account, you need to set up your AGAI Course Registration System account. This is Step 2. To do so, log on to the My New Jersey Portal <http://www.state.nj.us/>. Upon opening the AGAI Course Registration System home page, you will see the Create

Account link in the Login Box. Click on it and create your account, which will include you selecting a new user name and password. Once you create your account, you can access the AGAI Course Registration System at <http://reg.dcj.lps.state.nj.us/login.aspx?portalid=2> to register for future courses or to manage your account. Please retain your user name and password for your records.

PROGRAM SCHEDULE

- 10:00 a.m. – 12:00 p.m. **Presentation: *Expert Witnesses***
Presenter: AAG Anthony Zarrillo
- 12:00 p.m. – 1:00 p.m. Lunch (on your own)
- 1:00 p.m. – 2:30 p.m. **Workshop: Direct and Cross Examination of Saul Winer**
Case File; Jenkins v. Manchester
- Each A will conduct a direct examination of Saul Winer. Focus should remain on: eliciting legally significant facts in a structured order, qualifying the witness, personalizing the witness, and avoiding compound and complex questions.
- Each B will conduct cross examination of Saul Winer on the topic areas of his or her choosing and may assume that a full direct examination of the witness has previously occurred.
- 2:30 p.m. – 2:45 p.m. Break
- 2:45 p.m. – 4:15 p.m. **Workshop: Direct and Cross Examination of Alexander Christenson**
Case File; Jenkins v. Manchester
- Each B will conduct a direct examination of Alexander Christenson. Focus should remain on: eliciting legally significant facts in a structured order, qualifying the witness, personalizing the witness, and avoiding compound and complex questions.
- Each A will conduct cross examination of Alexander Christenson on the topic areas of his or her choosing and may assume that a full direct examination of the witness has previously occurred.
- 4:15 p.m. – 4:30 p.m. Wrap-Up