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## **PROGRAM ANNOUNCEMENT**

*The Advocacy Institute Is Pleased to Present*

### **NEGOTIATION AND DISPUTE RESOLUTION WORKSHOP**

**June 27, 2018**

**(Registration: 9:00 a.m. to 9:30 a.m.)**

**9:30 a.m. to 3:30 p.m.**

**R.J. Hughes Justice Complex**

**4<sup>th</sup> Floor Conference Room C**

**25 Market Street**

**Trenton, New Jersey**

### **NOTICE REGARDING COURSE MATERIALS**

**You will receive the course materials on the day of the program.**

#### *Program Summary*

This one-day workshop is specifically designed for attorneys and other legal professionals. Topics covered include negotiation theory and practice, the differences between mediation and arbitration, and how to use mediation to settle court cases. The highly interactive format includes role-play exercises and discussion. Participants who complete this course may then choose to attend an additional two-day training program that will qualify them to apply for inclusion on the New Jersey Superior Court Civil Mediator Roster.

#### *Who Should Attend?*

This program is recommended for all attorneys who handle civil or administrative matters involving negotiation, mediation, arbitration or other alternative dispute resolution processes.

## *Who Is the Faculty?*

**Eric Max, Esq.** is a Lecturer at the Wharton Business School at the University of Pennsylvania where he teaches negotiation to MBA and law students. Mr. Max also provides negotiation training to hundreds of industry executives and lawyers from around the world as part of Wharton's Executive Education Program. Prior to teaching at Wharton, Mr. Max was an adjunct professor at NYU Law School where he taught mediation.

Mr. Max was the Director of the NJ Office of Dispute Settlement for 29 years. He provided negotiation and mediation training to an extensive and varied group of professionals, including NJ Superior Court and Administrative Law Judges; NJ Federal Court Law Clerks; lawyers on the NJ State Court Mediation Roster; Deputy Attorneys General; attorneys at other State agencies including the NJ Office of the Public Defender and the Department of Environmental Protection; and NJ Affirmative Action/EEO officers.

Mr. Max has served as a court-appointed mediator in over 1,000 civil cases involving claims in excess of \$1 billion. These cases have involved all types of civil litigation including: employment, contract, insurance coverage, environment, personal injury, construction, health care, product liability, civil rights, malpractice, OPRA and foreclosure. Mr. Max has also received the CPR National Award for Outstanding Practical Achievement in Dispute Resolution for his work mediating significant cases for the courts.

### *CLE Credit*

**NJ CLE Credit:** This program had been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 5.4 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism, and 5.4 qualify as hours of credit toward certification in civil trial law.

**NY CLE Credit:** 5.0 Substantive Credits (pursuant to the approved jurisdiction policy).

**PA CLE Credit:** 4.5 Substantive Credits (\$7.50 mandatory registration fee required).

## **How Do I Register?**

### **State Employees**

Most State employees are able to register for this course by going to <http://reg2.dcj.lps.state.nj.us/lpcreg/login.aspx?portalid=2> and creating an AGAI Course Registration account. To do so, your computer **must** be attached to the government's Garden State Network. Upon opening the AGAI Course Registration System home page, you will see the Create Account link in the Login Box. Click on it and create your account, which will include you selecting a user name and password. Once you create your account, you can access the AGAI Course Registration System at <http://reg2.dcj.lps.state.nj.us/lpcreg/login.aspx?portalid=2> to register for future courses or to manage your account. Please retain your user name and password for your records.

## **Non-State Employees or State Employees not Connected to the Garden State Network**

If you are not a State employee, or are otherwise unable to access the AGAI Course Registration System through the Garden State Network, kindly email the Advocacy Institute at: [njagai@njoag.gov](mailto:njagai@njoag.gov) for an authorization code to allow you access to the AGAI Course Registration System through the My New Jersey portal. **Setting up your account through the portal is a two-step process, the details of which are set forth in the next two paragraphs.**

Once you receive the portal authorization code you will be prompted to go to the My New Jersey portal at <http://www.state.nj.us/> and create a portal account. Once your portal account is created you are prompted to enter your authorization code. This is Step 1 of the process, which you need only do once.

**If you have already been issued an authorization code in the past you do not need to request another one.** You can log into your account on the Garden State Network at <http://www.state.nj.us> and under the heading NJ L&PS Applications you will see the Attorney General's Advocacy Institute's Registration System. Click on that and log into your account on our system.

Upon setting up your portal account, you need to set up your AGAI Course Registration System account. This is Step 2. To do so, log on to the My New Jersey Portal <http://www.state.nj.us/>. Upon opening the AGAI Course Registration System home page, you will see the Create Account link in the Login Box. Click on it and create your account, which will include you selecting a new user name and password. Once you create your account, you can access the AGAI Course Registration System at <http://reg2.dcj.lps.state.nj.us/lpcreg/login.aspx?portalid=2> to register for future courses or to manage your account. Please retain your user name and password for your records.