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## PROGRAM ANNOUNCEMENT

*The Advocacy Institute Is Pleased to Present*

### **CORE COMPETENCIES FOR FIRST-LINE AND MID-LINE MANAGERS – NAGTRI NATIONAL MANAGEMENT TRAINING**

**September 9, 2019  
9:00 a.m. – 5:00 p.m.\*  
R.J. Hughes Justice Complex  
4th Floor Conference Room A  
Trenton, New Jersey**

**\*Registration will be from 8:30 a.m. to 9:00 a.m.**

#### **NOTICE REGARDING COURSE MATERIALS**

**You will receive the course materials on the day of the program.**

#### *Program Summary*

This course will assist new and inexperienced supervisors with developing their management skills. Drawing upon case studies from attorneys general offices, colleagues' experiences, short lectures, group discussions, and self-assessments, the program integrates leadership principles and practices with immediate application to real issues, enabling supervisors to develop knowledge, skills, and behaviors for dealing with every day managerial challenges in their offices. Topics include: the role of the manager; alternative leadership styles; delegation; performance management; communication techniques; motivation; emotional intelligence; change; and "necessary conversations." The program is participatory, with opportunities to practice applying methods to address identified management issues. This course will also assist experienced managers who seek to improve and refine their leadership skills.

#### *Who Should Attend?*

Attendance at this program is limited to individuals registered by their division or office leadership.

#### *Who Is the Faculty?*

**Jodi Lobel** is the Executive Deputy Attorney General for Operations at the Pennsylvania Office of Attorney General where she oversees the administrative workings of the OAG, including

finance, technology, HR and office services, labor relations, diversity and inclusion, and training. Prior to joining OAG, Ms. Lobel served at the Philadelphia District Attorney's Office for 25 years, where she prosecuted cases in the Homicide, Major Trials, Habitual Offender, Juvenile and Municipal Court Units. Ms. Lobel held supervisory positions as Chief of the Felony Waiver Unit, Chief of the Charging Unit, Deputy of the Pre-Trial Division and Deputy of the Trial Division where she was in charge of six geographically zoned trial bureaus, the Family Violence and Sexual Assault Unit and the Homicide Unit. Ms. Lobel also served as Deputy of Training and Special Projects where she created and implemented training curricula for Assistant District Attorneys of all experience levels, including supervisors.

Ms. Lobel is a frequent lecturer in the areas of trial advocacy, pre-trial processes and reform, eyewitness identification and supervisory, managerial and leadership training. She was a recipient of the Legal Intelligencer's "Woman of Distinction" award in 2010. She was a member of the Pennsylvania Criminal Rules Committee by appointment of the Supreme Court of Pennsylvania. Ms. Lobel earned her undergraduate degree in Communications from the University of Pennsylvania, and her Juris Doctor from Widener University School of Law.

**Brian Kane** is the Assistant Chief Deputy Attorney General in the Idaho Office of the Attorney General. Mr. Kane serves as legal counsel to the Secretary of State, the Legislature, and other elected officials; acts as a liaison between the Attorney General and local, state and federal governments; and handles all *amicus* and sign-on requests. He has argued before the Idaho Supreme Court and the Ninth Circuit Court of Appeals. Mr. Kane also serves as Chief Legal Counsel for the Idaho Legislature. He is a member of the state's IDEAL 529 Plan Board and 457 Deferred Compensation Board. Mr. Kane previously served as Lead Deputy Attorney General and as a line deputy in the office's Intergovernmental and Fiscal Law Division. Mr. Kane recently co-created "Counsel for the State," a podcast about the Idaho Attorney General's Office. He is a U.S. Army veteran of the 1st Cavalry Division. Mr. Kane holds a B.A. in History and Political Science from the University of Idaho and a J.D. from the Northwestern School of Law at Lewis and Clark College in Portland, Oregon.

### ***CLE Credit***

**NJ CLE Credit:** This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 7.2 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism.

**NY CLE Credit:** 7.0 Substantive Credits (pursuant to the approved jurisdiction policy).

**PA CLE Credit:** 6.0 Substantive Credits (\$9.00 mandatory registration fee required).



# NATIONAL ATTORNEYS GENERAL TRAINING & RESEARCH INSTITUTE

THE TRAINING & RESEARCH ARM OF THE NATIONAL ASSOCIATION OF ATTORNEYS GENERAL

## **NAGTRI Mobile Core Leadership Competencies for First-line and Mid-line Managers Trenton, NJ | September 9, 2019**

### **PROGRAM AGENDA**

#### **Monday, September 9, 2019**

8:30 – 9:00 AM	REGISTRATION
9:00—9:15 AM	WELCOME AND INTRODUCTIONS  <i>Margaret A. Cotoia, Director Attorney General’s Advocacy Institute</i>  <i>Jodi Lobel, Executive Deputy Attorney General Office of the Attorney General of Pennsylvania</i>
9:15 – 10:30 AM	FUNDAMENTALS OF MANAGERIAL LEADERSHIP An Overview of the Role of the Manager in the Office Goals, Roles and Accountabilities Transition from Individual Contributor to Manager Alternative Leadership Styles  <i>Brian Kane, Assistant Chief Deputy Attorney General Office of the Attorney General of Idaho</i>
10:30 – 10:45 AM	BREAK
10:45 – 11:15 AM	FUNDAMENTALS OF MANAGERIAL LEADERSHIP (CONTINUED) Alternative Leadership Styles (cont.) Delegation  <i>Jodi Lobel, Executive Deputy Attorney General Office of the Attorney General of Pennsylvania</i>

11:15 – 12:00 PM	<p>CASE STUDIES: LEADERSHIP STYLES AND EFFECTIVE DELEGATION</p> <p><i>Jodi Lobel, Executive Deputy Attorney General Office of the Attorney General of Pennsylvania</i></p> <p><i>Brian Kane, Assistant Chief Deputy Attorney General Office of the Attorney General of Idaho</i></p>
12:00 – 1:00 PM	LUNCH
1:00 – 1:30 PM	<p>COMMUNICATION AND MANAGERIAL LEADERSHIP</p> <p>Basic Communication Skills Active Listening Reading the Room</p> <p><i>Jodi Lobel, Executive Deputy Attorney General Office of the Attorney General of Pennsylvania</i></p>
1:30 – 2:45 PM	<p>MANAGEMENT FOR PEAK PERFORMANCE</p> <p>Creating an Engaging and Motivating Workplace Environment Diagnosing and Addressing Performance/Conduct Problems</p> <p><i>Jodi Lobel, Executive Deputy Attorney General Office of the Attorney General of Pennsylvania</i></p>
2:45 – 3:00 PM	BREAK
3:00 – 4:00 PM	<p>COMMUNICATION LEADERSHIP</p> <p>Engagement and Improved Performance Effective “Necessary Conversations”</p> <p><i>Brian Kane, Assistant Chief Deputy Attorney General Office of the Attorney General of Idaho</i></p>
4:00 – 4:45 PM	<p>CASE STUDIES: “NECESSARY CONVERSATIONS”</p> <p><i>Brian Kane, Assistant Chief Deputy Attorney General Office of the Attorney General of Idaho</i></p> <p><i>Jodi Lobel, Executive Deputy Attorney General Office of the Attorney General of Pennsylvania</i></p>
4:45 – 5:00 PM	CLOSING REMARKS AND ADJOURNMENT