



PROGRAM ANNOUNCEMENT

The Advocacy Institute Is Pleased to Present

EFFECTIVE OPENING STATEMENTS

January 7, 2021
11:00 a.m. – 12:00 p.m.

WEBINAR

Program Summary

This program will focus on how to effectively present an opening statement that leaves a lasting impression and carries you through the trial to victory. The presentation will help students develop and persuasively present the framework from which the jury will evaluate the case for the rest of the trial. The presenter will focus on techniques that highlight how to effectively grab a jury's attention and present a concise, convincing and compelling unified case theory from both a factual and legal basis. Areas of discussion will include capturing the jury's attention at the outset; previewing the evidence that will be introduced to support a unified case theory and to undermine the other side; and, making the presentation as a whole persuasive to convince the jury to later find in your favor.

Eligibility

This program is mandatory for new assistant prosecutors and Division of Criminal Justice deputies hired after October 2019 who have been selected to attend by each county prosecutor's office and the Division of Criminal Justice. Other assistant prosecutors and deputy and assistant attorneys general in the Divisions of Criminal Justice and Law are also welcome to register. Registrants will receive the course materials prior to the program date.

Faculty

DAG Joseph M. Micheletti is the Section Chief of the Tort Litigation and Judiciary Section of the Division of Law, where he manages a group of trial attorneys and handles the defense of complex tort and civil rights cases brought against State agencies and their employees. DAG

Micheletti has extensive experience in all aspects of litigation. He previously served as a trial attorney and later an Assistant Section Chief in DOL's State Police, Employment and Corrections Section, where he represented State agencies and employees in complex employment and Section 1983 matters. DAG Micheletti has tried multiple matters before the New Jersey Superior and United States District Courts and has represented State agencies in front of administrative bodies including the Division of Civil Rights and the Equal Employment Opportunity Commission. DAG Micheletti has briefed and argued multiple appeals before the New Jersey Superior Court, Appellate Division and the United States Third Circuit Court of Appeals. He serves as a faculty member for New Jersey Attorney General's Advocacy Institute and the National Attorneys General Training and Research Institute. DAG Micheletti holds an undergraduate degree from Penn State University and a J.D. from Seton Hall Law School.

CLE Credit

NJ CLE Credit: This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 1.2 hours of Alternative Verifiable Learning Format (AVF) total CLE credit. Of these, 1.2 qualify as hours of credit toward certification in criminal trial law, 1.2 qualify as hours of credit toward certification in civil trial law, 1.2 qualify as hours of credit towards newly admitted lawyers' requirements/criminal or civil trial preparation, and 0.0 qualify as hours of credit for ethics/professionalism.

Registration

Those who are eligible to apply should use the Zoom Webinar registration link in the Program Announcement email. Students who are registered will receive a confirmation email with a link to access the program.

Students must download Zoom before the webinar in order for the AGAI to record polling responses that are required for attendance verification and CLE credit.

The AGAI will be unable to verify attendance or grant CLE credit to students who have not downloaded Zoom before the webinar.