



PROGRAM ANNOUNCEMENT

The Advocacy Institute Is Pleased to Present

Conciliation and Negotiation Strategies

April 1, 2025

10:30 a.m. – 11:30 a.m.

5th Floor Conference Room

124 Halsey Street, Newark, New Jersey

Program Summary

This presentation will address basic strategies for using the conciliation process to negotiate successful settlements before the Division on Civil Rights. The presenters will provide an overview of settlement strategies and discuss successful case outcomes.

Eligibility

This program is open to attorneys in the Division of Law's Civil Rights Section.

Faculty

DAG Geoffrey Gersten is a member of the Division of Law's Civil Rights Section. He represents the Division on Civil Rights, the Office of Corrections Ombudsperson, the Watershed Property Review Board and also provides statewide advice on Open Public Meeting Act/Sunshine Law matters. Before joining the Civil Rights Section, he was a member of the Public Utilities Section, where he counseled the Board of Public Utilities across a broad range of agency advice, administrative actions and litigation. He has also worked in the Consumer Fraud Prosecution Section on various litigation matters. In addition to his section assignment, DAG Gersten is a member of the Division of Law's E-Discovery Task Force. DAG Gersten provides Open Public Meetings Act advice across the Division of Law including developing practices and procedures for implementing OPMA during the pandemic and the post-pandemic landscape of hybrid and remote meetings. DAG Gersten has worked with New Jersey State agencies to assess their litigation hold practices and search and review capabilities for electronic document production and has co-developed and presented comprehensive e-discovery training to the Division's DAGs. He

received the Attorney General's Award for Excellence in 2017 for Outstanding Contributions to a Special Project and in 2015 for Excellence in Investigations. DAG Gersten is a faculty member for the New Jersey Attorney General's Advocacy Institute and the National Association of Attorneys General. He served as a law clerk for the Honorable Donald S. Goldman, J.S.C. (retired). DAG Gersten received his undergraduate degree from the University of Vermont and his J.D. from American University, Washington College of Law.

DAG Surinder Aggarwal is a member of the Division of Law's Civil Rights Section, where he handles administrative and trial court litigation on discrimination in employment, housing and public accommodations. Prior to joining DOL, DAG Aggarwal worked in private practice, where he primarily focused on constitutional and civil rights litigation in federal and state courts. DAG Aggarwal has negotiated considerable settlements on behalf of both public and private clients. He has argued before the New Jersey Supreme Court, and several of his cases have resulted in published opinions. He obtained both his B.A., cum laude, and J.D. from Washington University in St. Louis.

CLE Credit

NJ CLE Credit: This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 1.2 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism.

Registration

Attorneys who are eligible to attend this program should confirm their attendance with section leadership.