

NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

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DGE Announces October 2013 Casino Win Results

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ATLANTIC CITY -

Based upon filings with the Division of Gaming Enforcement, total casino win was \$216.9 million in October 2013 compared to \$209.4 million last October. The 3.6% increase was impacted by the mandatory closure of the casinos on October 28, 2012 due to Hurricane Sandy. Table game win was \$53.3 million, reflecting a decrease of 11.5% compared to the prior period. Table game win for October 2013 was impacted by a 1.8 percentage point decrease in the hold percentage compared to October 2012. Slot machine win was \$163.6 million, reflecting an increase of 9.7%.

Casinos incurred \$14.9 million in taxes on their gross revenues in October. That money, 8 percent of taxable gross revenue, goes into the Casino Revenue Fund, which pays for programs that benefit qualifying senior citizens and people with disabilities. In addition, the casino industry incurred \$2.7 million in reinvestment obligations based on their gross revenues for the month. Casinos are required to reinvest 1.25 percent of gross revenues in projects approved by the Casino Reinvestment Development Authority.

For the first ten months of the year, casinos won \$2.4 billion, reflecting a decrease of 8.3% from the same period last year.

Win reflects the net amount of money won by casinos. It is not profit.

(Additional information on Atlantic City tourism can be found on the Atlantic City Convention and Visitor's Authority website at: <u>http://www.atlanticcitynj.com/about/stats.aspx</u>)

(Detailed data on revenues from each individual casino can be found at the Division's website at: http://www.nj.gov/oag/ge/mgrtaxretums.html)

NJ Department of Law and Public Safety / Office of the Attorney General: Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice · Gaming Enforcement · Highway Traffic Safety · Law · State Police

OCTOBER 2013 STATISTICS

CASINO WIN AND GROSS REVENUE

| | | | Increase | (Decrease) | | | | | |
|--------------------------------|-----------------|-----------------|----------------|------------|--|--|--|--|--|
| <u>October</u> | 2013 | 2012 | \$ | % | | | | | |
| Casino Win | \$216,872,704 | \$209,390,194 | 7,482,510 | 3.6 | | | | | |
| Adjustments | (700,040) | (849,716) | 149,676 | (17.6) | | | | | |
| Gross Revenue | 216,172,664 | 208,540,478 | 7,632,186 | 3.7 | | | | | |
| Deduction for Eligible | | | | | | | | | |
| Promotional Gaming Credits (a) | 29,840,008 | 30,984,139 | (1,144,131) | (3.7) | | | | | |
| Taxable Gross Revenue | \$186,332,656 | \$177,556,339 | 8,776,317 | 4.9 | | | | | |
| - | | | | | | | | | |
| October YTD | | | | | | | | | |
| Casino Win | \$2,430,275,738 | \$2,650,574,884 | (220,299,146) | (8.3) | | | | | |
| Adjustments | (2,560,241) | (365,824) | (2,194,417) | N/A | | | | | |
| Gross Revenue | 2,427,715,497 | 2,650,209,060 | (222,493,563) | (8.4) | | | | | |
| Deduction for Eligible | | | , , , , | | | | | | |
| Promotional Gaming Credits (a) | 256,875,741 | 289,459,289 | (32,583,548) | (11.3) | | | | | |
| Taxable Gross Revenue | \$2,170,839,756 | \$2,360,749,771 | (189,910,015) | (8.0) | | | | | |
| = | | | | . , | | | | | |

CASINO REVENUE FUND

| | Gross Revenue Tax * | | |
|-------------------------------|------------------------|--|--|
| October 2013 | \$14,906,612 | | |
| January through October 2013 | \$173,667,180 | | |
| May 1978 through October 2013 | \$8,957,083,119 | | |

* Includes payments from tax audit deficiencies

CASINO REINVESTMENT DEVELOPMENT AUTHORITY OBLIGATIONS

(Based on 1.25% of Gross Revenue)

| October 2013 | \$2,702,158 |
|------------------------------|--------------|
| January through October 2013 | \$30,346,444 |

(a) The annual \$90 million PGC Deduction Threshold is applied pro-rata at \$7.5 million per month beginning in calendar year 2013.

As of November 12, 2013

THE ATLANTIC CITY CASINO INDUSTRY CASINO WIN ANALYSIS FOR THE MONTH ENDED OCTOBER 2013 VERSUS 2012

| | SLOT MACHINE WIN | | INCREASE (DECREASE) TABLE GAME WIN | | INCREASE (DECREASE) TOTAL CA | | ASINO WIN | INCREASE (DECREASE) | |
|-----------------|------------------|---------------|---------------------------------------|--------------|---------------------------------|---------|---------------|------------------------|--------|
| | 2013 | 2012 | <u>%</u> | 2013 | 2012 | % | 2013 | 2012 | % |
| Atlantic Club | 9,650,339 | 8,731,921 | 10.5 | 1,238,733 | 1,212,881 | 2.1 | 10,889,072 | 9,944,802 | 9.5 |
| Bally's AC | 12,370,879 | 13,284,993 | (6.9) | 4,879,620 | 6,515,284 | (25.1) | 17,250,499 | 19,800,277 | (12.9) |
| Borgata | 32,344,426 | 29,108,503 | 11.1 | 15,281,901 | 12,980,301 | 17.7 | 47,626,327 | 42,088,804 | 13.2 |
| Caesars | 16,260,756 | 15,381,966 | 5.7 | 10,547,642 | 11,571,477 | (8.8) | 26,808,398 | 26,953,443 | (0.5) |
| Golden Nugget | 7,761,048 | 6,263,336 | 23.9 | 1,782,405 | 2,407,380 | (26.0) | 9,543,453 | 8,670,716 | 10.1 |
| Harrah's | 21,461,212 | 19,609,655 | 9.4 | 6,180,357 | 6,993,169 | (11.6) | 27,641,569 | 26,602,824 | 3.9 |
| Resorts | 9,106,711 | 7,106,298 | 28.1 | 1,582,202 | 2,434,452 | (35.0) | 10,688,913 | 9,540,750 | 12.0 |
| Revel | 8,594,286 | 5,437,520 | 58.1 | 2,640,978 | 3,840,511 | (31.2) | 11,235,264 | 9,278,031 | 21.1 |
| Showboat | 12,541,842 | 11,994,335 | 4.6 | 3,564,968 | 3,125,117 | 14.1 | 16,106,810 | 15,119,452 | 6.5 |
| Tropicana | 14,390,554 | 12,894,753 | 11.6 | (588,713) | 3,267,574 | (118.0) | 13,801,841 | 16,162,327 | (14.6) |
| Trump Plaza | 4,160,539 | 5,594,646 | (25.6) | 834,345 | 999,473 | (16.5) | 4,994,884 | 6,594,119 | (24.3) |
| Trump Taj Mahal | 14,914,918 | 13,740,034 | 8.6 | 5,370,756 | 4,894,615 | 9.7 | 20,285,674 | 18,634,649 | 8.9 |
| Total | \$163,557,510 | \$149,147,960 | 9.7 | \$53,315,194 | \$60,242,234 | (11.5) | \$216,872,704 | \$209,390,194 | 3.6 |

THE ATLANTIC CITY CASINO INDUSTRY CASINO WIN ANALYSIS FOR THE YEAR-TO-DATE ENDED OCTOBER 2013 VERSUS 2012

| | SLOT MACHINE WIN | | INCREASE (DECREASE) TABLE GAME WIN | | INCREASE (DECREASE) TOTAL C | | CASINO WIN | INCREASE (DECREASE) | |
|-----------------|------------------|-----------------|---------------------------------------|---------------|--------------------------------|----------|-----------------|------------------------|--------|
| | 2013 | 2012 | <u>%</u> | 2013 | 2012 | <u>%</u> | 2013 | 2012 | % |
| Atlantic Club | 107,211,643 | 95,404,307 | 12.4 | 14,374,530 | 14,277,714 | 0.7 | 121,586,173 | 109,682,021 | 10.9 |
| Bally's AC | 140,616,005 | 175,464,256 | (19.9) | 69,279,701 | 84,256,608 | (17.8) | 209,895,706 | 259,720,864 | (19.2) |
| Borgata | 351,945,447 | 352,862,634 | (0.3) | 170,149,989 | 163,042,733 | 4.4 | 522,095,436 | 515,905,367 | 1.2 |
| Caesars | 175,679,009 | 199,183,130 | (11.8) | 106,968,801 | 116,014,840 | (7.8) | 282,647,810 | 315,197,970 | (10.3) |
| Golden Nugget | 80,974,645 | 84,078,948 | (3.7) | 24,643,678 | 26,613,122 | (7.4) | 105,618,323 | 110,692,070 | (4.6) |
| Harrah's | 227,347,764 | 258,550,654 | (12.1) | 71,973,395 | 88,132,694 | (18.3) | 299,321,159 | 346,683,348 | (13.7) |
| Resorts | 89,581,977 | 86,784,824 | 3.2 | 22,084,190 | 27,366,243 | (19.3) | 111,666,167 | 114,151,067 | (2.2) |
| Revel (a) | 80,374,466 | 70,175,289 | 14.5 | 47,256,858 | 36,045,824 | 31.1 | 127,631,324 | 106,221,113 | 20.2 |
| Showboat | 131,148,587 | 159,938,501 | (18.0) | 35,158,191 | 38,373,127 | (8.4) | 166,306,778 | 198,311,628 | (16.1) |
| Tropicana | 153,497,981 | 167,562,117 | (8.4) | 39,758,239 | 55,093,814 | (27.8) | 193,256,220 | 222,655,931 | (13.2) |
| Trump Plaza | 54,239,168 | 74,254,163 | (27.0) | 10,999,026 | 17,387,675 | (36.7) | 65,238,194 | 91,641,838 | (28.8) |
| Trump Taj Mahal | 160,234,385 | 182,047,098 | (12.0) | 64,778,063 | 77,664,569 | (16.6) | 225,012,448 | 259,711,667 | (13.4) |
| Total | \$1,752,851,077 | \$1,906,305,921 | (8.0) | \$677,424,661 | \$744,268,963 | (9.0) | \$2,430,275,738 | \$2,650,574,884 | (8.3) |

(a) Revel commenced operations on March 28, 2012 (test period). Revel opened to the public on April 2, 2012.