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## **Division of Gaming Enforcement**

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### **DGE Announces October 2019 Total Gaming Revenue Results**

#### **For Immediate Release:**

November 14, 2019

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#### **Industry:**

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for October was \$293.9 million compared to \$239.1 million in October 2018, reflecting a 22.9% increase. Casino Win for October was \$202.3 million increasing 0.8% from the same month last year. Internet Gaming Win was \$45.2 million in October compared to \$26.8 million in the prior period, reflecting an increase of 69.0%. Sports Wagering Gross Revenue was \$46.4 million for the month, compared to \$11.7 million for the same month last year, reflecting a 297.0% increase.

For the year-to-date, the Industry's Total Gaming Revenue was \$2.875 billion through October 2019 compared to \$2.387 billion in the prior period, reflecting an increase of 20.4%. Casino Win was \$2.254 billion reflecting a 7.7% increase over the prior period. Internet Gaming Win increased 58.3% to \$384.2 million when compared to the prior period. Sports Wagering Gross Revenue was \$237.1 million.

#### **Tax Information:**

For the month of October 2019, total gaming taxes were \$26.8 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$3.9 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of October 2019, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$345,459.

#### **FOOTNOTES:**

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Specific launch date information is located on the statistical comparison pages and sports wagering statistical information page of this press release.

#### **Additional Information:**

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Sports Wagering Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

**NJ Department of Law and Public Safety / Office of the Attorney General:**

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## OCTOBER 2019 STATISTICS

| <b><u>OCTOBER</u></b>                     | 2019  | 2018   | Increase (Decrease)          |             |
|---|---|--|------------------------------|-------------|
|   |   |  | \$                           | %           |
| Slot Machine Win                          | \$ 147,483,522                                  | \$ 142,500,090                               | \$ 4,983,432                 | 3.5         |
| Table Game Win                            | 54,774,276                                      | 58,147,544                                   | (3,373,268)                  | (5.8)       |
| Casino Win                                | <u>202,257,798</u>                              | <u>200,647,634</u>                           | <u>1,610,164</u>             | 0.8         |
| Peer-to-Peer                              | 1,640,329                                       | 1,653,746                                    | (13,417)                     | (0.8)       |
| Other Authorized Games                    | 43,574,226                                      | 25,100,132                                   | 18,474,094                   | 73.6        |
| Internet Gaming Win                       | <u>45,214,555</u>                               | <u>26,753,878</u>                            | <u>18,460,677</u>            | 69.0        |
| Sports Wagering Revenue                   | <u>46,393,537</u>                               | <u>11,686,119</u>                            | <u>34,707,418</u>            | 297.0       |
| <b>Total Gaming Revenue</b>               | <b><u>\$ 293,865,890</u></b>                    | <b><u>\$ 239,087,631</u></b>                 | <b><u>\$ 54,778,259</u></b>  | <b>22.9</b> |
| <b><u>OCTOBER YEAR-TO-DATE</u></b>        |   |  |                              |             |
| Slot Machine Win                          | \$ 1,614,986,175                                | \$ 1,505,894,688                             | \$ 109,091,487               | 7.2         |
| Table Game Win                            | 639,057,279                                     | 586,616,453                                  | 52,440,826                   | 8.9         |
| Casino Win                                | <u>2,254,043,454</u>                            | <u>2,092,511,141</u>                         | <u>161,532,313</u>           | 7.7         |
| Peer-to-Peer                              | 17,707,658                                      | 18,067,094                                   | (359,436)                    | (2.0)       |
| Other Authorized Games                    | <u>366,521,787</u>                              | <u>224,681,471</u>                           | <u>141,840,316</u>           | 63.1        |
| Internet Gaming Win                       | <u>384,229,445</u>                              | <u>242,748,565</u>                           | <u>141,480,880</u>           | 58.3        |
| Sports Wagering Revenue                   | <u>237,077,605</u>                              | <u>51,964,303</u>                            | <u>185,113,302</u>           | N/A         |
| <b>Total Gaming Revenue</b>               | <b><u>\$ 2,875,350,504</u></b>                  | <b><u>\$ 2,387,224,009</u></b>               | <b><u>\$ 488,126,495</u></b> | <b>20.4</b> |
| <b><u>Additional Tax Information:</u></b> |   |  |                              |             |
|   | Casino IATs<br>and 1.25% Tax<br>Obligations (a) | Racetrack<br>Economic<br>Development Tax (b) |                              |             |
| October 2019                              | \$ 3,894,138                                    | \$ 345,459                                   |                              |             |
| YTD October 2019                          | \$ 38,982,532                                   | \$ 1,767,555                                 |                              |             |

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

**MONTHLY COMPARISON  
FOR THE MONTH ENDED OCTOBER 2019 VERSUS 2018**

| Casino Licensees              | CASINO WIN            |                       |            | INTERNET GAMING WIN  |                      |             | SPORTS WAGERING REVENUE (a) |                      |              | TOTAL GAMING REVENUE  |                       |             |
|-------------------------------|-----------------------|-----------------------|------------|----------------------|----------------------|-------------|-----------------------------|----------------------|--------------|-----------------------|-----------------------|-------------|
|                               | 2019                  | 2018                  | % Change   | 2019                 | 2018                 | % Change    | 2019                        | 2018                 | % Change     | 2019                  | 2018                  | % Change    |
| Bally's AC                    | \$ 13,087,746         | \$ 14,354,894         | (8.8)      | \$ -                 | \$ -                 | n/a         | \$ 770,345                  | \$ 411,599           | 87.2         | \$ 13,858,091         | \$ 14,766,493         | (6.2)       |
| Borgata                       | 51,501,168            | 50,731,746            | 1.5        | 7,757,423            | 4,364,770            | 77.7        | 1,846,172                   | 187,212              | 886.1        | 61,104,763            | 55,283,728            | 10.5        |
| Caesars                       | 21,786,547            | 20,205,508            | 7.8        | -                    | -                    | n/a         | -                           | -                    | n/a          | 21,786,547            | 20,205,508            | 7.8         |
| Caesars Interactive NJ        | -                     | -                     | n/a        | 4,260,147            | 3,908,154            | 9.0         | -                           | -                    | n/a          | 4,260,147             | 3,908,154             | 9.0         |
| Golden Nugget                 | 14,751,895            | 16,310,508            | (9.6)      | 16,625,086           | 9,674,550            | 71.8        | 536,106                     | 197,555              | 171.4        | 31,913,087            | 26,182,613            | 21.9        |
| Hard Rock (b)                 | 24,468,800            | 23,248,740            | 5.2        | 1,811,372            | 1,016,822            | 78.1        | 1,965,348                   | -                    | n/a          | 28,245,520            | 24,265,562            | 16.4        |
| Harrah's                      | 24,085,855            | 23,792,448            | 1.2        | -                    | -                    | n/a         | 92,449                      | 104,448              | (11.5)       | 24,178,304            | 23,896,896            | 1.2         |
| Ocean Resort (c)              | 18,427,671            | 13,085,504            | 40.8       | 543,043              | 595,293              | (8.8)       | 2,332,763                   | 824,193              | 183.0        | 21,303,477            | 14,504,990            | 46.9        |
| Resorts                       | 12,116,962            | 13,757,943            | (11.9)     | -                    | -                    | n/a         | 265,320                     | 97,313               | 172.6        | 12,382,282            | 13,855,256            | (10.6)      |
| Resorts Digital               | -                     | -                     | n/a        | 10,334,649           | 3,488,800            | 196.2       | 10,558,087                  | 5,090,253            | 107.4        | 20,892,736            | 8,579,053             | 143.5       |
| Tropicana                     | 22,031,154            | 25,160,343            | (12.4)     | 3,882,835            | 3,705,489            | 4.8         | 390,244                     | 15,314               | n/a          | 26,304,233            | 28,881,146            | (8.9)       |
| <b>Total: Casino Industry</b> | <b>\$ 202,257,798</b> | <b>\$ 200,647,634</b> | <b>0.8</b> | <b>\$ 45,214,555</b> | <b>\$ 26,753,878</b> | <b>69.0</b> | <b>\$ 18,756,834</b>        | <b>\$ 6,927,887</b>  | <b>170.7</b> | <b>\$ 266,229,187</b> | <b>\$ 234,329,399</b> | <b>13.6</b> |
| <b>Racetrack Licensees</b>    |                       |                       |            |                      |                      |             |                             |                      |              |                       |                       |             |
| Meadowlands                   | -                     | -                     | n/a        | -                    | -                    | n/a         | 24,794,712                  | 3,542,640            | 599.9        | 24,794,712            | 3,542,640             | 599.9       |
| Monmouth Park                 | -                     | -                     | n/a        | -                    | -                    | n/a         | 2,841,991                   | 1,215,592            | 133.8        | 2,841,991             | 1,215,592             | 133.8       |
| <b>Grand Total</b>            | <b>\$ 202,257,798</b> | <b>\$ 200,647,634</b> | <b>0.8</b> | <b>\$ 45,214,555</b> | <b>\$ 26,753,878</b> | <b>69.0</b> | <b>\$ 46,393,537</b>        | <b>\$ 11,686,119</b> | <b>297.0</b> | <b>\$ 293,865,890</b> | <b>\$ 239,087,631</b> | <b>22.9</b> |

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**YEAR-TO-DATE COMPARISON  
FOR THE YEAR-TO-DATE ENDED OCTOBER 2019 VERSUS 2018**

| Casino Licensees              | CASINO WIN              |                         |            | INTERNET GAMING WIN   |                       |             | SPORTS WAGERING REVENUE (a) |                      |            | TOTAL GAMING REVENUE    |                         |             |
|-------------------------------|-------------------------|-------------------------|------------|-----------------------|-----------------------|-------------|-----------------------------|----------------------|------------|-------------------------|-------------------------|-------------|
|                               | 2019                    | 2018                    | % Change   | 2019                  | 2018                  | % Change    | 2019                        | 2018                 | % Change   | 2019                    | 2018                    | % Change    |
| Bally's AC                    | \$ 149,729,822          | \$ 161,859,179          | (7.5)      | \$ -                  | \$ -                  | n/a         | \$ 4,634,191                | \$ 1,197,691         | n/a        | \$ 154,364,013          | \$ 163,056,870          | (5.3)       |
| Borgata                       | 595,540,340             | 597,524,230             | (0.3)      | 60,309,235            | 44,246,933            | 36.3        | 6,148,441                   | 5,107,069            | n/a        | 661,998,016             | 646,878,232             | 2.3         |
| Caesars                       | 224,595,898             | 237,635,277             | (5.5)      | -                     | -                     | n/a         | -                           | -                    | n/a        | 224,595,898             | 237,635,277             | (5.5)       |
| Caesars Interactive NJ        | -                       | -                       | n/a        | 46,264,239            | 37,191,726            | 24.4        | -                           | -                    | n/a        | 46,264,239              | 37,191,726              | 24.4        |
| Golden Nugget                 | 167,627,529             | 188,424,425             | (11.0)     | 140,791,995           | 85,403,836            | 64.9        | 2,007,504                   | 1,531,108            | n/a        | 310,427,028             | 275,359,369             | 12.7        |
| Hard Rock (b)                 | 274,626,318             | 116,491,309             | n/a        | 18,145,667            | 2,482,645             | n/a         | 3,342,685                   | -                    | n/a        | 296,114,670             | 118,973,954             | n/a         |
| Harrah's                      | 260,814,349             | 283,232,095             | (7.9)      | -                     | -                     | n/a         | 685,680                     | 713,735              | n/a        | 261,500,029             | 283,945,830             | (7.9)       |
| Ocean Resort (c)              | 175,312,783             | 66,423,921              | n/a        | 4,468,003             | 1,554,806             | n/a         | 13,683,762                  | 3,865,131            | n/a        | 193,464,548             | 71,843,858              | n/a         |
| Resorts                       | 150,128,667             | 152,937,782             | (1.8)      | -                     | -                     | n/a         | 2,415,971                   | 303,402              | n/a        | 152,544,638             | 153,241,184             | (0.5)       |
| Resorts Digital               | -                       | -                       | n/a        | 77,192,907            | 37,381,048            | 106.5       | 61,145,022                  | 16,566,524           | n/a        | 138,337,929             | 53,947,572              | 156.4       |
| Tropicana                     | 255,667,748             | 287,982,923             | (11.2)     | 37,057,399            | 34,487,571            | 7.5         | 1,625,986                   | 15,314               | n/a        | 294,351,133             | 322,485,808             | (8.7)       |
| <b>Total: Casino Industry</b> | <b>\$ 2,254,043,454</b> | <b>\$ 2,092,511,141</b> | <b>7.7</b> | <b>\$ 384,229,445</b> | <b>\$ 242,748,565</b> | <b>58.3</b> | <b>\$ 95,689,242</b>        | <b>\$ 29,299,974</b> | <b>n/a</b> | <b>\$ 2,733,962,141</b> | <b>\$ 2,364,559,680</b> | <b>15.6</b> |
| <b>Racetrack Licensees</b>    |                         |                         |            |                       |                       |             |                             |                      |            |                         |                         |             |
| Meadowlands                   | -                       | -                       | n/a        | -                     | -                     | n/a         | 120,541,185                 | 15,206,392           | n/a        | 120,541,185             | 15,206,392              | n/a         |
| Monmouth Park                 | -                       | -                       | n/a        | -                     | -                     | n/a         | 20,847,178                  | 7,457,937            | n/a        | 20,847,178              | 7,457,937               | n/a         |
| <b>Grand Total</b>            | <b>\$ 2,254,043,454</b> | <b>\$ 2,092,511,141</b> | <b>7.7</b> | <b>\$ 384,229,445</b> | <b>\$ 242,748,565</b> | <b>58.3</b> | <b>\$ 237,077,605</b>       | <b>\$ 51,964,303</b> | <b>n/a</b> | <b>\$ 2,875,350,504</b> | <b>\$ 2,387,224,009</b> | <b>20.4</b> |

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information**

|                        | FOR THE MONTH ENDED OCTOBER 2019 |                             |                                      |                               |                      | FOR THE YEAR-TO-DATE ENDED OCTOBER 2019 |                             |                                      |                               |                       |
|------------------------|----------------------------------|-----------------------------|--------------------------------------|-------------------------------|----------------------|---|-----------------------------|--------------------------------------|-------------------------------|-----------------------|
|                        | 8%<br>Gross<br>Revenue Tax       | 8.5%<br>Sports Wager<br>Tax | 15%<br>Internet Gross<br>Revenue Tax | 13%<br>Internet<br>Sports Tax | TOTAL (a)            | 8%<br>Gross<br>Revenue Tax              | 8.5%<br>Sports Wager<br>Tax | 15%<br>Internet Gross<br>Revenue Tax | 13%<br>Internet<br>Sports Tax | TOTAL (a)             |
| Bally's AC             | 945,050                          | 19,868                      | -                                    | 69,758                        | 1,034,676            | 10,973,376                              | 142,587                     | -                                    | 384,371                       | 11,500,334            |
| Borgata                | 3,754,469                        | 38,960                      | 1,168,481                            | 180,417                       | 5,142,327            | 43,269,655                              | 293,286                     | 9,079,574                            | 350,742                       | 52,993,257            |
| Caesars                | 1,610,143                        | -                           | -                                    | -                             | 1,610,143            | 16,545,774                              | -                           | -                                    | -                             | 16,545,774            |
| Caesars Interactive NJ | -                                | -                           | 640,005                              | -                             | 640,005              | -                                       | -                           | 6,952,819                            | -                             | 6,952,819             |
| Golden Nugget          | 894,791                          | 15,036                      | 2,494,341                            | 46,698                        | 3,450,866            | 10,643,167                              | 68,909                      | 21,128,858                           | 155,586                       | 31,996,520            |
| Hard Rock              | 1,718,464                        | 10,507                      | 271,706                              | 239,425                       | 2,240,102            | 19,493,855                              | 88,880                      | 2,721,850                            | 298,732                       | 22,603,317            |
| Harrah's               | 1,770,347                        | 7,858                       | -                                    | -                             | 1,778,205            | 19,218,144                              | 58,283                      | -                                    | -                             | 19,276,427            |
| Ocean Resort           | 1,283,319                        | 59,250                      | 81,543                               | 212,564                       | 1,636,676            | 12,028,286                              | 267,383                     | 670,775                              | 1,362,261                     | 14,328,705            |
| Resorts                | 848,618                          | -                           | -                                    | -                             | 848,618              | 10,617,295                              | 182,805                     | -                                    | -                             | 10,800,100            |
| Resorts Digital        | -                                | -                           | 1,550,198                            | 1,372,551                     | 2,922,749            | -                                       | -                           | 11,573,803                           | 7,948,618                     | 19,522,421            |
| Tropicana              | 1,536,885                        | 29,754                      | 582,425                              | 5,202                         | 2,154,266            | 17,841,581                              | 124,734                     | 5,558,610                            | 15,267                        | 23,540,192            |
| <b>Casino Total</b>    | <b>\$ 14,362,086</b>             | <b>\$ 181,233</b>           | <b>\$ 6,788,699</b>                  | <b>\$ 2,126,615</b>           | <b>\$ 23,458,633</b> | <b>\$ 160,631,133</b>                   | <b>\$ 1,226,867</b>         | <b>\$ 57,686,289</b>                 | <b>\$ 10,515,577</b>          | <b>\$ 230,059,866</b> |
| Meadowlands            | -                                | 349,980                     | -                                    | 2,690,717                     | 3,040,697            | -                                       | 2,113,782                   | -                                    | 12,468,538                    | 14,582,320            |
| Monmouth Park          | -                                | 99,540                      | -                                    | 216,633                       | 316,173              | -                                       | 534,531                     | -                                    | 1,880,826                     | 2,415,357             |
| <b>Racetrack Total</b> | <b>\$ -</b>                      | <b>\$ 449,520</b>           | <b>\$ -</b>                          | <b>\$ 2,907,350</b>           | <b>\$ 3,356,870</b>  | <b>\$ -</b>                             | <b>\$ 2,648,313</b>         | <b>\$ -</b>                          | <b>\$ 14,349,364</b>          | <b>\$ 16,997,677</b>  |
| <b>Grand Total</b>     | <b>\$ 14,362,086</b>             | <b>\$ 630,753</b>           | <b>\$ 6,788,699</b>                  | <b>\$ 5,033,965</b>           | <b>\$ 26,815,503</b> | <b>\$ 160,631,133</b>                   | <b>\$ 3,875,180</b>         | <b>\$ 57,686,289</b>                 | <b>\$ 24,864,941</b>          | <b>\$ 247,057,543</b> |

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

## October 2019 Sports Wagering Information

### Sports Wagering Launch Dates

| Property/Licensee              | Sports Wagering Lounge/On-Site Opening Date: | Internet Start Date:               |
|--------------------------------|--|------------------------------------|
| <b>Casino Hotels:</b>          |  |                                    |
| Ballys AC (CIENJ as affiliate) | July 30, 2018                                | September 6, 2018                  |
| Borgata                        | June 14, 2018                                | August 22, 2018                    |
| Golden Nugget                  | August 15, 2018                              | August 23, 2018                    |
| Harrahs                        | August 1, 2018                               |                                    |
| Hard Rock Resorts              | January 29, 2019                             | January 26, 2019                   |
| Ocean Resort                   | August 15, 2018                              |                                    |
| Resorts Digital                | June 28, 2018                                | September 2, 2018                  |
| Tropicana                      | October 25, 2018                             | August 1, 2018<br>January 25, 2019 |
| <b>Racetrack:</b>              |  |                                    |
| Meadowlands                    | July 14, 2018                                | September 1, 2018                  |
| Monmouth Park                  | June 14, 2018                                | September 4, 2018                  |

### Industry Month and Year-to-Date Total Handle Statistics\*

| Sports Wagering Handle              | Monthly Handle     | YTD Handle           |
|-------------------------------------|--------------------|----------------------|
| On-site (Retail) Sports Wagering    | 70,959,985         | 602,632,507          |
| Internet (On-Line) Sports Wagering  | 416,964,519        | 2,859,847,720        |
| <b>Total Sports Wagering Handle</b> | <b>487,924,504</b> | <b>3,462,480,227</b> |

\* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

### Industry Completed Events and Win Statistics Breakdown by Sport

| Category     | Completed Events<br>YTD Sports<br>Wagering Win | YTD Completed<br>Events Handle | Win %       |
|--------------|--|--------------------------------|-------------|
| Football     | 31,784,439                                     | 507,117,006                    | 6.3%        |
| Basketball   | 31,872,108                                     | 698,177,519                    | 4.6%        |
| Baseball     | 27,539,802                                     | 698,031,855                    | 3.9%        |
| Parlay       | 85,573,558                                     | 639,696,224                    | 13.4%       |
| Other        | 44,659,808                                     | 899,503,831                    | 5.0%        |
| <b>Total</b> | <b>221,429,715</b>                             | <b>3,442,526,435</b>           | <b>6.4%</b> |

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Gross Revenue.